N.S. DEPARTMENT OF COMMERCE

Phoenix-Opportunity Application: A Free Online Bid-Matching System

Phoenix is an on-line database in which you register your minority company with the Minority Business Development Agency's database of minority business enterprises using the Internet. With this tool, you will be able to access contract opportunities and other information vital to the success of your business. You will also be able to receive leads about business opportunities and seek business partners.

The **Phoenix** database is very different from most business registration and contract referral systems found in government and private industry today. First, unlike most private services, Phoenix is free of charge. Second, Phoenix permits you to register once and receive many public and private contract referrals. Third, government and some private services require that you search lengthy databases of contract opportunities on-line. This is time-consuming and difficult, as the wording and context of the contract notices are often confusing and the information outdated. Phoenix sorts the leads database for you each night and automatically refers opportunities to you via simply worded email or fax. You receive timely information without extensive searching. As your business grows and you increase your capabilities, you can use your personal password to update your business profile on-line at any time. When a match is made, you receive the dollar amount of the contract, time and place for delivery, contact information and bonding or other requirements. The offering company receives your corporate contact information, email and Internet home page (if available). You also receive information about minority business support services that may assist you with bid preparation, finance or bonding.

To get started, you must be a registered MBE. You can create your FREE MBDA Portal Account by visiting the MBDA.gov website. If you are a registered MBE, once you have logged into the MBDA Portal, you'll find the **Phoenix** link underneath our our MBDA Business Applications section on the front page. If you have never created a **Phoenix** profile, you will need to do so in order for you to start receiving opportunities. If you need assistance with creating your **Phoenix** profile or if you need assistance with registering for your free MBDA Portal Account, call our support staff at 1 (888) 324-1551 or you may email us at help@mbda.gov.

