

November 2006 Lender/CDC Performance

LENDER

Ranking	# of Loans	Lender	City	Total \$
1	26	Associated Bank NA	Green Bay	3,392,700
2	24	US Bank NA	Cincinnati, OH	765,000
3	14	M&I Marshall & Ilsley Bank	Milwaukee	2,510,000
	6	Wells Fargo Bank NA	San Jose, CA	165,000
	5	Wells Fargo Bank NA	Sioux Falls, SD	1,456,500
	1	Wells Fargo Bank NA	Minneapolis, MN	1,088,000
4	<u>12</u>			<u>2,709,500</u>
5	10	Capital One Federal Savings Bank	McLean, VA	465,000
6	10	JPMorgan Chase Bank NA	Houston, TX	331,000
7	6	Community Bank & Trust	Sheboygan	2,034,000
8	5	Waukesha State Bank	Waukesha	1,170,000
	3	The Park Bank	Madison	335,000
	1	The Park Bank	Madison	200,000
9	<u>4</u>			<u>535,000</u>
10	3	Community State Bank	Union Grove	700,000
11	3	Johnson Bank	Racine	470,000
12	3	Citizens Bank	Kaukauna	393,000
13	3	Park Bank	Brookfield	62,000
14	2	American Enterprise Bank	Buffalo Grove, IL	3,122,000
15	2	CIT Small Business Lending Corp	Livingston, NJ	757,600
16	2	Community First CU	Appleton	567,000
17	2	River Valley State Bank	Wausau	335,000
18	2	McFarland State Bank	McFarland	276,000
19	2	AnchorBank SSB	Madison	200,000
20	2	Hometown Bank	Saint Cloud	159,000
21	2	State Bank of Cross Plains	Cross Plains	85,000
22	1	Acuity Bank	Tomah	1,515,000
23	1	MW Bank	Milwaukee	950,000
24	1	Premier Bank	Jefferson	933,582
25	1	Newtek Small Business Finance Inc.	New York, NY	630,000
26	1	Green Lake State Bank	Green Lake	430,000
27	1	State Bank Financial	La Crosse	365,000
28	1	UPS Capital Business Credit	Windsor, CT	303,000
29	1	First Bank Financial Centre	Oconomowoc	284,400
30	1	The First State Bank	New London	242,601
31	1	Ridgestone Bank	Brookfield	230,000
32	1	Rural American Bank-Luck	Luck	210,000
33	1	Farmers & Merchants State Bank	Waterloo	200,000
34	1	Park Bank	Holmen	200,000
35	1	Charter Bank Eau Claire	Eau Claire	180,000
36	1	Peoples State Bank	Wausau	170,000
37	1	Ozaukee Bank	Cedarburg	150,000
38	1	The First National Bank of Berlin	Berlin	150,000
39	1	National Exchange Bank & Trust	Fond du Lac	136,700
40	1	The Business Bank	Minnetonka, MN	125,000

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41	1	TCF National Bank	Minneapolis, MN	112,500
42	1	People's Bank of Commerce	Medford, OR	110,000
43	1	Investors Community Bank	Manitowoc	100,000
44	1	Legacy Bank	Milwaukee	80,000
45	1	The First National Bank of River Falls	River Falls	75,000
46	1	West Bend Savings Bank	West Bend	50,000
47	1	Bank Mutual	Milwaukee	45,000
48	1	Citizens Bank	Flint, MI	25,000
49	1	Innovative Bank	Oakland, CA	5,000

CDC

Ranking	# of Loans	CDC	City	Total \$
1	12	WI Business Development Finance Corp	Monona	6,086,000
2	1	Great Lakes Asset Corporation	Green Bay	865,000
3	1	Milwaukee Economic Development Corp	Milwaukee	462,000