

FY 2007 Lender/CDC Performance

10/01/06 - 09/30/07

LENDER			
# of Loans	Lender	City	Total \$
315	Associated Bank NA	Green Bay	34,183,750
265	US Bank NA	Cincinnati, OH	17,380,000
168	M&I Marshall & Ilsley Bank	Milwaukee	21,833,500
133	JPMorgan Chase Bank NA	Houston, TX	9,994,900
72	Wells Fargo Bank NA	Sioux Falls, SD	12,329,700
32	Wells Fargo Bank NA	San Jose, CA	3,734,500
<u>7</u>	Wells Fargo Bank NA	Minneapolis, MN	<u>5,268,600</u>
111			21,332,800
95	Capital One, NA	McLean, VA	3,995,000
79	Community Bank & Trust	Sheboygan	23,465,800
31	Community First CU	Appleton	3,127,100
27	Johnson Bank	Racine	3,960,000
<u>1</u>	Johnson Bank	Green Bay	<u>270,000</u>
28			4,230,000
25	The Park Bank	Madison	3,668,622
24	Waukesha State Bank	Waukesha	5,757,500
23	First Bank Financial Centre	Oconomowoc	7,164,400
22	First National Bank in Manitowoc	Manitowoc	4,533,300
19	AnchorBank FSB	Madison	3,864,326
<u>1</u>	Anchor Bancorp of Wisconsin	Madison	<u>475,000</u>
20			4,339,326
20	Citizens Bank	Flint, MI	3,777,000
19	Port Washington State Bank	Port Washington	2,399,050
16	Community State Bank	Union Grove	1,607,600
14	Bank Mutual	Milwaukee	932,200
<u>2</u>	Bank Mutual	Green Bay	<u>533,000</u>
16			1,465,200
15	Hometown Bank	Fond du Lac	5,285,500
15	Cornerstone Community Bank	Grafton	2,760,500
14	Ridgestone Bank	Brookfield	12,445,500
14	Superior Financial Group LLC	Walnut Creek, CA	100,000
13	CIT Small Business Lending Corp	Livingston, NJ	5,033,300
11	Park Bank	Brookfield	1,462,000
<u>2</u>	Park Bank	Milwaukee	<u>1,230,000</u>
13			2,692,000
13	Peoples State Bank	Wausau	1,344,500
12	Monona State Bank	Monona	1,449,800

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12	River Valley State Bank	Wausau	1,431,800
12	Fox Communities CU	Appleton	1,330,300
9	State Bank of Cross Plains	Cross Plains	580,300
1	State Bank of Cross Plains	Madison	415,000
<u>1</u>	State Bank of Cross Plains	Waunakee	<u>413,300</u>
11			1,408,600
8	Park Bank	Holmen	1,124,500
<u>3</u>	Park Bank	La Crosse	<u>229,000</u>
11			1,353,500
9	Green Lake State Bank	Green Lake	3,785,000
9	Amcore Bank NA	Rockford, IL	2,944,200
9	American National Bank-Fox Cities	Appleton	1,488,200
9	Charter Bank Eau Claire	Eau Claire	1,345,800
9	Foundations Bank	Pewaukee	1,140,063
9	Marshfield Savings Bank	Marshfield	949,600
8	American Enterprise Bank	Buffalo Grove, IL	9,297,800
8	Ozaukee Bank	Cedarburg	2,547,138
8	Baylake Bank	Sturgeon Bay	2,251,300
8	Citizens Bank	Kaukauna	1,698,000
8	West Bend Savings Bank	West Bend	633,100
7	Legacy Bank	Milwaukee	2,913,700
7	State Bank Financial	La Crosse	1,634,000
7	S & C Bank	New Richmond	1,497,000
7	The Business Bank	Appleton	1,360,000
7	River Cities Bank	Wisconsin Rapids	585,000
6	The Reedsburg Bank	Reedsburg	3,716,500
6	Investors Community Bank	Manitowoc	2,340,000
6	Farmers & Merchants State Bank	Waterloo	1,107,500
6	Bank of Wausau	Wausau	672,627
5	Guaranty Bank	Bloomington, MN	638,278
<u>1</u>	Guaranty Bank	Milwaukee	<u>150,000</u>
6			788,287
5	Wisconsin State Bank	Random Lake	2,857,000
5	Wisconsin Community Bank	Cottage Grove	1,965,000
5	Southport Bank	Kenosha	1,926,050
4	Bremer Bank NA	Saint Cloud, MN	1,507,000
<u>1</u>	Bremer Bank NA	Menomonie	<u>80,000</u>
5			1,587,000
4	Layton State Bank	Milwaukee	749,000
<u>1</u>	Layton State Bank	New Berlin	<u>740,000</u>
5			1,489,000

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5	First Citizens State Bank	Whitewater	767,700
5	The First National Bank of River Falls	River Falls	670,000
5	Pyramax Bank FSB	Greenfield	290,000
5	Capital One Bank	Glen Allen, VA	185,000
4	Excel National Bank	Beverly Hills, CA	3,930,000
4	Comerica Bank	Detroit, MI	2,957,500
4	National Exchange Bank & Trust	Fond du Lac	2,589,200
4	Park Midway Bank	Saint Paul, MN	1,982,300
3	Citizens State Bank	Hudson	800,000
<u>1</u>	Citizens State Bank	Cadott	<u>935,000</u>
4			1,735,000
4	The First State Bank	New London	1,447,162
4	Newtek Small Business Finance Inc	New York, NY	1,360,000
4	Royal CU	Eau Claire	1,155,700
3	Business Loan Center LLC	Panama City Beach, FL	105,000
<u>1</u>	Business Loan Center LLC	Richmond, VA	<u>975,000</u>
4			1,080,000
4	Ladysmith Federal Savings & Loan Assn	Ladysmith	1,020,000
4	Altra FCU	La Crosse	654,000
4	DMB Community Bank	DeForest	639,000
4	McFarland State Bank	McFarland	581,000
4	Peoples Bank of Wisconsin	Hayward	575,000
4	The Business Bank	Minnetonka, MN	575,000
4	Landmark CU	New Berlin	457,500
2	Eagle Valley Bank NA	Saint Croix Falls	229,000
<u>2</u>	Eagle Valley Bank NA	Burnsville, MN	<u>152,961</u>
4			381,961
3	State Bank of Chilton	Chilton	2,552,000
3	Badger Bank	Fort Atkinson	1,936,000
3	Community South Bank	Parsons, TN	1,901,000
3	Merchants Bank NA	Winona	835,000
3	Middleton Community Bank	Middleton	571,000
3	First Bank of Baldwin	Baldwin	309,500
3	Abby Bank	Abbotsford	293,000
3	Great Wisconsin CU	Madison	216,000
3	Oak Bank	Fitchburg	205,000
3	Innovative Bank	Oakland, CA	35,000
2	Timberwood Bank	Tomah	2,515,000
2	Irwin Union Bank FSB	Columbus, IN	1,376,700
2	Premier Bank	Jefferson	1,373,582
2	The Stephenson National Bank & Trust	Marinette	1,198,500
2	Branch Banking and Trust Company	Winston-Salem, NC	620,000
2	Community Bank of Central WI	Colby	330,000

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2	Ciibank NA	Las Vegas, NV	300,000
2	Rural American Bank-Luck	Luck	265,100
2	Stearns Bank NA	Saint Cloud, MN	261,700
2	First Community Bank	Milton	210,000
2	CitizensFirst CU	Oshkosh	205,500
2	First National Bank of Hartford	Hartford	123,900
2	Covantage CU	Antigo	116,500
2	Banco Popular North America	New York, NY	100,000
2	Farmers Savings Bank	Mount Horeb	100,000
2	Coulee Bank	La Crosse	60,000
2	National City Bank	Cleveland, OH	45,000
1	River Bank	Stoddard	1,695,000
1	Bank of Deerfield	Deerfield	1,298,000
1	First Western SBLC, Inc.	Dallas, TX	1,075,000
1	MWBank	Menomonee Falls	950,000
1	Oregon Community Bank & Trust	Oregon	600,000
1	Temecula Valley Bank	Temecula, CA	590,300
1	Bizcapital Bidco II, LLC	New Orleans, LA	500,000
1	DuPaco Community CU	Dubuque, IA	500,000
1	Town Bank	Delafield	460,125
1	Voyager Bank	Eden Prairie, MN	427,500
1	Evergreen State Bank	Stoughton	409,000
1	Shell Lake State Bank	Shell Lake	408,000
1	Citizens Bank of Mukwonago	Mukwonago	390,000
1	Bank of Monticello	Monticello	343,800
1	Calumet County Bank	Sherwood	333,000
1	First National Bank	Chetek	310,000
1	UPS Capital Business Credit	Windsor, CT	303,000
1	Evergreen CU	Neenah	290,000
1	Union National Bank	Elgin, IL	272,000
1	First Business Bank	Madison	250,000
1	Union Bank of Blair	Blair	210,000
1	Community First Bank	Boscobel	202,500
1	Alpine Bank of Illinois	Rockford, IL	200,000
1	Dairyman's State Bank	Clintonville	200,000
1	Acuity Bank	Tomah	175,000
1	First Bank	Creve Coeur, MO	160,000
1	Brickwell Community Bank	Woodbury, MN	150,000
1	Corporate Central CU	Muskego	150,000
1	First National Bank and Trust	Barron	150,000
1	Great Western Bank	Watertown, SD	150,000
1	The First National Bank of Bangor	Bangor	150,000
1	The First National Bank of Berlin	Berlin	150,000
1	United Central Bank	Garland, TX	145,500
1	Heartland CU	Madison	135,000
1	Landmark Community Bank NA	Isanti, MN	135,000
1	People's Bank of Commerce	Medford, OR	130,000
1	First National Bank and Trust	Phillipsburg, KS	125,000
1	Busey Bank	Urbana, IL	115,000

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1	TCF National Bank	Wayzata, MN	112,500
1	Peoples Bank of Commerce	Cambridge, MN	110,000
1	Grafton State Bank	Grafton	105,000
1	First Business Bank-Milwaukee	Brookfield	100,000
1	First National Community Bank	New Richmond	100,000
1	The Peoples Community Bank	Mazomanie	100,000
1	Alliance Bank	Eau Claire	95,000
1	Bank of Brodhead	Brodhead	90,000
1	Premier Community Bank	Marion	87,900
1	Northern State Bank	Ashland	85,000
1	Drake Bank	Saint Paul, MN	80,000
1	Irwin Franchise Capital Corporation	Montvale, NJ	80,000
1	Union Bank & Trust Company	Evansville	65,000
1	American Bank of the North	Nashwauk, MN	62,000
1	The First National Bank and Trust Co.	Beloit	58,000
1	Citizens State Bank of Clayton	Clayton	55,000
1	Union State Bank	Kewaunee	50,000
1	Lakeview CU	Neenah	47,000
1	Pioneer Bank	Auburndale	30,000
1	Premier Bank	Maplewood, MN	20,000
1	The First National Bank-Fox Valley	Neenah	20,000
1	Town and Country Bank	Watertown	20,000
1	The RiverBank	Osceola	15,000
			283,569,469

CDC			
<u># of Loans</u>	<u>CDC</u>	<u>City</u>	<u>Total \$</u>
172	Wisconsin Business Development Finance	Monona	97,554,000
15	Great Lakes Asset Corporation	Green Bay	8,600,000
10	Twin Cities-Metro Cert. Dev.	Shoreview, MN	3,366,000
2	Western Wisconsin Development Corp.	Almena	2,779,000
1	Racine County Business Development Corp.	Racine	1,384,000
1	Milwaukee Economic Development Corp.	Milwaukee	462,000
1	Capital Access Group	San Francisco, CA	456,000
1	SPEDCO	New Brighton, MN	356,000
1	Central Minnesota Development Corp.	Andover, MN	277,000