

October 2007 Lender/CDC Performance

LENDER

| # of Loans | Lender | City | Total \$ |
|------------|--|------------------|----------------|
| 35 | Associated Bank NA | Green Bay | 3,551,600 |
| 23 | M&I Marshall & Ilsley Bank | Milwaukee | 2,153,400 |
| 22 | US Bank NA | Cincinnati, OH | 1,466,300 |
| 14 | JPMorgan Chase Bank NA | Houston, TX | 605,700 |
| 12 | Community Bank & Trust | Sheboygan | 813,600 |
| 7 | Wells Fargo Bank NA | Sioux Falls, SD | 181,000 |
| 4 | Citizens Bank | Flint, MI | 456,000 |
| <u>1</u> | Citizens Bank | East Lansing, MI | <u>300,000</u> |
| 5 | | | 756,000 |
| 4 | Ridgestone Bank | Brookfield | 2,755,000 |
| 4 | Community First CU | Appleton | 836,000 |
| 4 | Johnson Bank | Racine | 376,700 |
| 4 | Capital One NA | McLean, VA | 285,000 |
| 3 | McFarland State Bank | McFarland | 886,000 |
| 3 | Wisconsin Community Bank | Madison | 477,600 |
| 3 | Waukesha State Bank | Waukesha | 425,000 |
| 3 | The Business Bank | Appleton | 255,000 |
| 3 | Capital One Bank | Glen Allen, VA | 110,000 |
| 3 | Superior Financial Group LLC | Walnut Creek, CA | 17,500 |
| 2 | Hometown Bank | Fond du Lac | 899,000 |
| 2 | Alerus Financial NA | Grand Forks, ND | 655,000 |
| 2 | The Park Bank | Madison | 551,900 |
| 2 | Citizens State Bank | Hudson | 492,500 |
| 2 | Wisconsin State Bank | Random Lake | 368,000 |
| 2 | Bank Mutual | Milwaukee | 250,000 |
| 2 | Cornerstone Community Bank | Grafton | 230,000 |
| 2 | State Bank Financial | La Crosse | 115,000 |
| 1 | Layton State Bank | New Berlin | 420,000 |
| 1 | Green Lake State Bank | Green Lake | 355,000 |
| 1 | Bank of Mauston | Mauston | 350,000 |
| 1 | First National Bank of Arizona | Scottsdale, AZ | 319,000 |
| 1 | Port Washington State Bank | Port Washington | 313,000 |
| 1 | Business Lenders, LLC | Hartford, CT | 310,000 |
| 1 | Monona State Bank | Monona | 255,800 |
| 1 | CIT Small Business Lending Corp | Livingston, NJ | 251,000 |
| 1 | Foundations Bank | Pewaukee | 227,000 |
| 1 | First Bank of Baldwin | Baldwin | 225,400 |
| 1 | The First National Bank of Berlin | Berlin | 225,000 |
| 1 | Horicon Bank | Horicon | 220,000 |
| 1 | Farmers & Merchants Bank & Trust | Marinette | 150,000 |
| 1 | Bremer Bank NA | Saint Cloud, MN | 90,300 |
| 1 | West Bend Savings Bank | West Bend | 81,000 |
| 1 | CitizensFirst CU | Oshkosh | 75,000 |
| 1 | Amcore Bank NA | Rockford, IL | 50,000 |
| 1 | Investors Community Bank | Manitowoc | 50,000 |
| 1 | Ladysmith Federal Savings & Loan Assoc | Ladysmith | 50,000 |
| 1 | First Bank Financial Centre | Oconomowoc | 39,000 |

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| 1 | American National Bank-Fox Cities | Appleton | 25,000 |
| 1 | State Bank of Cross Plains | Cross Plains | 25,000 |
| 1 | Pioneer Bank | Auburndale | 20,000 |

| CDC | | | |
|-------------------|--|-------------|-----------------|
| # of Loans | CDC | City | Total \$ |
| 13 | Wisconsin Business Development Finance | Monona | 6,987,000 |
| 1 | Great Lakes Asset Corporation | Green Bay | 502,000 |
| 1 | Racine County Business Development | Racine | 424,000 |