OCCUPATIONAL EMPLOYMENT REPORT OF INTERNET PUBLISHING AND **BROADCASTING (516000)**

In Cooperation with the **U.S. Department of Labor**



What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information.

Please see our website at http://www.bls.gov/OFS for more information on the OFS Program, including a display of national, state and metropolitan area employment and wage estimates

by occupation.	normation on the OLOT regram, the	stating a display of flational, state and me		o commune
Which of the following options describes the status of Item 3 as of the reference date also printed in Item 3? Operating: Go to item 2. Temporarily closed during the reference perimenployees paid for work during the reference worked for pay, report "0" in section 4 of this in the reply envelope provided. Permanently out of business as of/_/ address at the top. Sold or merged: Enter the new name and according to the status of the status of them 2.	od: Report data only for e period. If no employees page and return the form _: Return the form to the		the employees described below. Our pears at the top right corner of the lab	
New Name: New Address: Our records show that your main products or services are listed below. If they are not, please list your main product lines provided and continue with the rest of the report.	related to those	Enter the number here Include Full or part-time paid workers Workers on paid leave Workers assigned temporarily to other units Incorporated firms - paid owners, officers, and staff Do all employees reported above work	Do Not Include Contractors and temporary agence employees not on your payroll Unpaid family workers Workers on unpaid leave Unincorporated firms - proprietors owners, and partners	су
		Please tell us who to contact if we Name: Title:	e have questions about your data.	FOR OFFICE USE ONLY

Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report apprentices in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained. For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is **no** measurable difference in skill requirements, report employees in the occupation in which they spend the **most** time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, an economist that supervises other economists is classified as an economist.

Instructions for Reporting Wage Information

For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pav
- Longevity Pay
- On-call Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance

- Attendance Bonus
- Back Pay
- Draw
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus (e.g., Holiday Bonus)
- Overtime Pay
- Perquisites
- · Profit Sharing Payment
- Relocation Allowance
- Tuition Repayments

Exclude as pay

- Severance Pay
- Shift Differential
- Stock Bonuses
- Tool Allowance
- Vacation Pay
- Weekend Pay
- Uniform Allowance

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

516000 ii

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONA DESCRIPTION				(F					IN SELE			NGES URLY RA	TE)	
22001111 11011		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	TOTAL
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399	\$166,400 and over	EMPLOYMENT
Accountants and Auditors and interpret accounting recipiving advice or preparing s	cords for the purpose of				1	2	3							6

- For each occupation listed, read the definition to determine which occupations are found in your establishment.
- For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages. For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column D. For the full-time workers, use their annual wage: write "2" in column E and "3" in column F.
- Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

516000 iii

OCCUPATIONAL TITLE AND				ļ	_	_	MPLOY me Wor	_	-		_			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959			\$40,040 - 50,959					\$131,560 - 166,399		Employmer
	rs/supervisors re		_				_							
	rs/supervisors r		_							_				_
Chief Executives -		eportinç A	g to the	m.) C	D	E	F	G	Н	I	J	К	L	Т
Chief Executives - Determine and formulate policies and provide the overall companies or private and public sector organizations with	direction of hin the		_		D	Е	F	G	Н	I	J	К	L	Т
Chief Executives - Determine and formulate policies and provide the overall companies or private and public sector organizations with	direction of hin the		_		D	E	F	G	Н	ı	J	К	L	Т
Chief Executives - Determine and formulate policies and provide the overall companies or private and public sector organizations with	direction of hin the		_		D	Е	F	G	н	I	J	К	L	Т
Chief Executives - Determine and formulate policies and provide the overall companies or private and public sector organizations with guidelines set up by a board of directors or similar govern	direction of hin the ning body.	Α	В	С			F			ı	J		L	Т
Chief Executives - Determine and formulate policies and provide the overall companies or private and public sector organizations with guidelines set up by a board of directors or similar government. General and Operations Managers -	direction of hin the ning body.		_		D	E	F	G	Н	1	J	К	L	T
Chief Executives - Determine and formulate policies and provide the overall companies or private and public sector organizations with guidelines set up by a board of directors or similar government and Operations Managers - Plan, direct, or coordinate the operations of companies or private sector organizations. Duties include formulating preparations daily operations, and planning the use of materials.	direction of hin the hing body. 11-1011 or public and policies,	Α	В	С			F			1	J		L	Т

	11-1011													
General and Operations Managers - Plan, direct, or coordinate the operations of companies or p private sector organizations. Duties include formulating poli managing daily operations, and planning the use of materia resources, but are too diverse in nature to be classified in a functional area of management or administration.	icies, als and human	Α	В	С	D	Е	F	G	Н		J	К	L	Т
Advertising and Promotions Managers - (Media Director) Plan and direct advertising policies and produce collateral materials, such as posters, contests, cou aways, to create extra interest in the purchase of a product a department, an entire organization, or on an account basing	ipons, or give- or service for	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Marketing Managers - Determine the demand for products and services offered by competitors and identify potential customers. Develop pricir with the goal of maximizing the firm's profits or share of the	ng strategies	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES										ΓED WA				
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time) Annual Salary	\$7.50 under	9.49 \$15,600 -	11.99 \$19,760 -	15.24 \$24,960 -	19.24 \$31,720 -	24.49 \$40,040 -	30.99 \$50,960 -	39.24 \$64,480 -	49.74 \$81,640 -	63.24	79.99 \$131.560	and over	Total Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639		- 131,559			, ,
Sales Managers -		Α	В	С	D	E	F	G	Н	ı	J	К	1	т
(Customer Service Manager) Direct the distribution of service to the customer by establishing sales territories, goals. Analyze sales statistics gathered by staff to deter potential and inventory requirements and monitor the procustomers.	quotas, and mine sales													
Public Relations Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan and direct public relations programs designed to comaintain a favorable public image for employer or client fundraising, plan and direct activities to solicit and mains special projects and nonprofit organizations.	or if engaged in													
Administrative Services Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
(Facilities Manager) Plan, direct, or coordinate suppo an organization, such as recordkeeping, mail distribution operator/receptionist, and other office support services.														
Computer and Information Systems Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
(Data Processing Manager) Plan, direct, or coordinat such fields as electronic data processing, information sy analysis, and computer programming.														
Financial Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Controller) Plan, direct, and coordinate accounting, ir insurance, securities, and other financial activities of a bedepartment of an establishment.														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				_						ΓED WA g to an I				
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	I	J	K	L	T
	Hourly (part-	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	time or full-time) Annual Salary	under	9.49 \$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480			Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	. ,	- 131,559			
Compensation and Benefits Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate compensation and benefits ac of an organization. Include job analysis and position desi managers.														
Engineering Managers -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
Plan, direct, or coordinate activities in such fields as archengineering or research and development in these fields				-				-			-			
	11-9041													
Business and Financial Operatio		ation	ıs											
Purchasing Agents, Except Wholesale, Retail, and Fa		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Purchase machinery, equipment, tools, parts, supplies, of necessary for the operation of an establishment. Purchastinished materials for manufacturing. Include contract spacentractors, purchasers, price analysts, tooling coordinate buyers.	se raw or semi- ecialists, field													
Employment, Recruitment, and Placement Specialist	•	Α	В	С	D	Е	F	G	Н			K		Т
Recruit and place workers.	13-1071	A	В	C	D		F	g	п	•	J	K		•
Compensation, Benefits, and Job Analysis Specialis	te -	Α	В	С	D	Е	F	G	Н		J	K	-	Т
Conduct programs of compensation and benefits and job employer.		A	Б	Ü	J	_	•	J		•	3	K	L	•
Training and Development Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Conduct training and development programs for employed	ees. 13-1073													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				_	NUMBE (Repor									
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479	\$103,480 - 131,559		\$166,400 and over	Employment
	(run time orny)									,	,,,,,,			
Management Analysts - (Business Consultant) Conduct organizational studies evaluations, design systems and procedures, conduct we simplifications and measurement studies, and prepare or procedures manuals.	ork	Α	В	С	D	Е	F	G	H	_	J	К	L	Т
Assessments and Asselfans							_					16		
Accountants and Auditors - Examine, analyze, and interpret accounting records for the giving advice or preparing statements. Install or advise or recording costs or other financial and budgetary data.		Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
	13-2011													
Financial Analysts - Conduct quantitative analyses of information affecting invograms of public or private institutions.	vestment	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Computer and Mathematical Occ	cupations													
Computer and Information Scientists, Research -	-	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Conduct research into fundamental computer and inform theorists, designers, or inventors. Solve or develop soluti in the field of computer hardware and software.														
	15-1011													
Computer Programmers -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Convert project specifications and statements of problem procedures to detailed logical flow charts for coding into a language. Develop and write computer programs to store retrieve specific documents, data, and information. May pasites.	computer e, locate, and													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	_		GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479	\$103,480 - 131,559		\$166,400 and over	Employment
Computer Software Engineers, Applications -		Α	В	С	D	E	F	G	Н		J	K		Т
Develop, create, and modify general computer application specialized utility programs. Analyze user needs and devisolutions. Design software or customize software for clie aim of optimizing operational efficiency.	elop software	A	В	C	U	-		G	п	•	J	K		•
Computer Software Engineers, Systems Software -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Research, develop, and test operating systems-level sof and network distribution software. Set operational specififormulate and analyze software requirements. Apply printechniques of computer science, engineering, and matheanalysis.	cations and nciples and													
Computer Support Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Help Desk Representative) Provide technical assistar system users. Answer questions or resolve computer proclients.	•													
Computer Systems Analysts -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Analyze data processing problems for application to electrocessing systems. Analyze user requirements, proced problems to automate or improve existing systems and resystem capabilities, workflow, and scheduling limitations	ures, and eview computer													
Database Administrators -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Coordinate changes to computer databases, test and im database applying knowledge of database management														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I							GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -		\$131,560		Employm
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over	
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
(LAN/WAN Administrator) Install, configure, and supp	ort an													
organization's local area network (LAN), wide area netw	ork (WAN), and													
nternet system or a segment of a network system. Main														
network hardware and software to ensure network availa	ability to all													
system users.														
	15-1071	1												
								•						
Network Systems and Data Communications Analys		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Internet Developer, Webmaster) Analyze, design, ar														
network systems, such as local area networks (LAN), wi														
(WAN), and Internet. Perform network modeling, analysi Research and recommend network and data communic														
and software. Include telecommunications specialists when														
interfacing of computer and communications equipment.														
mionaong or compater and commanications oquipmon														
	15-1081													
rchitecture and Engineering O	ccupations	S												
Computer Hardware Engineers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Research, design, develop, and test computer or compu														
equipment for commercial, industrial, military, or scientification	c use.													
	17-2061	1												
ife, Physical, and Social Science	e Occupati	ions												
Market Research Analysts -	_	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Research market conditions in local, regional, or national	I areas to													
determine potential sales of a product or service.														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ı	_	_	_	_	_		AGE RA Hourly I			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time) Annual Salary	\$7.50 under	9.49 \$15,600 -	11.99 \$19,760 -	15.24 \$24,960 -	19.24 \$31,720 -	24.49 \$40,040 -	30.99 \$50,960 -	39.24 \$64,480 -	49.74 \$81,640 -	63.24	79.99 \$131,560	and over	Total Employment
	(full-time only)	\$15,600	1	24,959	31,719	40,039	50,959	64,479	81,639	103,479		- 166,399		
Legal Occupations														
Lawyers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Represent clients in criminal and civil litigation and other proceedings, draw up legal documents, and manage or legal transactions.														
Paralegals and Legal Assistants -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Assist lawyers by researching legal precedent, investiga preparing legal documents. Conduct research to suppor proceeding, to formulate a defense, or to initiate legal ac	t a legal													
	23-2011													
Arts, Design, Entertainment, Sp	orts, and I	Лedi	a Oc	cupa	tion	S								
Art Directors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Formulate design concepts and presentation approache workers engaged in art work, layout design, and copy will communications media, such as magazines, books, new packaging.	riting for visual spapers, and													
	27-1011													
Multi-Media Artists and Animators -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
Create special effects, animation, or other visual images video, computers, or other electronic tools and media for or creations, such as computer games, movies, music vicommercials.	r use in products													
Graphic Designers -		Α	В	С	D	Е	F	G	н	ı	J	К	ı	Т
(Graphic Artist) Design or create graphics to meet a c commercial or promotional needs, such as packaging, d	-		5	3	5	_		3				K	-	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					(Repor	t Part-ti	me Wor	kers Ac	cording		GE RAI	Rate)		
	F	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -		\$81,640 -			\$166,400	Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479				, .,
	, , , , , , , , , , , , , , , , , , , ,													_
Producers and Directors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Stage Manager) Produce or direct stage, television, ramotion picture productions for entertainment, information														
Responsible for creative decisions, such as interpretation														
choice of guests, set design, sound, special effects, and														
	0 . ,													
	27-2012													
	2. 20.2													
Broadcast News Analysts -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Analyze, interpret, and broadcast news received from va	arious sources.													
	27-3021													
Reporters and Correspondents -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Collect and analyze facts about newsworthy events by in	nterview,			_										
investigation, or observation. Report and write stories fo														
news magazine, radio, or television.														
	27-3022													
Dublic Deletions Consistints						_						1/		
Public Relations Specialists - (Publicist) Engage in promoting or creating good will for	or individuals	Α	В	С	D	Е	F	G	Н	ı	J	K	L	1
groups, or organizations by writing or selecting favorable														
material and releasing it through various communication														
prepare and arrange displays, and make speeches.	- · · · · · · · · · · · · · · · · · · ·													
	27-3031													
Editors -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
(Technical Editor) Perform variety of editorial duties, s														
out, indexing, and revising content of written materials, in	n preparation for													
final publication.														
	27-3041													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ı							GE RAI			
		Α	В	С	D	E	F	G	Н	I	J	K	L	T
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time) Annual Salary	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment
	(full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Linploymont
	(tun time only)													
Technical Writers - Write technical materials, such as equipment manuals, operating and maintenance instructions. May assist in la		A	В	С	D	Е	F	G	н	I	J	К	L	Т
Writers and Authors -		Α	В	С	D	Е	F	G	Н	l	J	К	L	Т
Originate and prepare written material, such as scripts, advertisements, and other material.	27-3043							-						
First-Line Supervisors/Managers of Non-Retail Sales Directly supervise and coordinate activities of sales wor retail sales workers. May perform duties, such as budge personnel work. These workers have other employees r to them.	kers other than thing and	A	В	С	D	Е	F	G	Н	I	J	К	L	T
Advertising Sales Agents -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Sell or solicit advertising, including graphic art, advertisi publications, custom made signs, or TV and radio adver		<u> </u>	B	C	D		•	o .		•	3	K	L	
Sales Representatives, Wholesale and Manufacturin and Scientific Products - Sell goods for wholesalers or manufacturers where tech knowledge is required in such areas as biology, engined and electronics, normally obtained from at least 2 years secondary education.	nical or scientific ering, chemistry,	Α	В	С	D	E	F	G	н	I	J	К	L	Т
,	41-4011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т	
Hourly time or fu	\ 1	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total	
Annual S (full-time	,	under 15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Employment	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т	
Sell goods for wholesalers or manufacturers to businesses or ground individuals. Work requires substantial knowledge of items sold.	ips of														
41-40	012														
Sales Engineers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т	
Sell business goods or services, the selling of which requires a technic background equivalent to a baccalaureate degree in engineering. 41-90															
Telemarketers -		Α	В	С	D	Е	F	G	Н		J	K		т	
Solicit orders for goods or services over the telephone.	041	Λ					'			<u> </u>		K			
Office and Administrative Support Occ	cupati	ion	S												
First-Line Supervisors/Managers of Office and Administrative Support Workers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т	
Supervise and coordinate the activities of clerical and administrativ support workers. These workers have other employees reporting d to them. 43-10	directly														
Switchboard Operators, Including Answering Service -		Α	В	С	D	Е	F	G	Н	ı	J	K		т	
Operate telephone business systems equipment or switchboards to incoming, outgoing, and interoffice calls. 43-20		,				_	•		,,	•	J.	, ,	-		

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ļ			MPLOYI							
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time) Annual Salary	\$7.50 under	9.49 \$15,600 -	11.99 \$19,760 -	15.24 \$24,960 -	19.24 \$31,720 -	24.49 \$40,040 -	30.99 \$50,960 -	39.24 \$64,480 -	49.74	63.24 \$103,480	79.99	and over	Total Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639		- 131,559			
Bill and Account Collectors -		Α	В	С	D	Е	F	G	Н		J	K		т
Locate and notify customers of delinquent accounts by or personal visit to solicit payment. Duties include receiv posting amount to customers' account; preparing statem department if customer fails to respond; initiating reposs proceedings or service disconnection.	ring payment and nents to credit	,												
Billing and Posting Clerks and Machine Operators -		Α	В	С	D	E	F	G	Н		J	K		т
Compile, compute, and record billing, accounting, statis numerical data for billing purposes. Prepare billing invoirendered or for delivery or shipment of goods.														
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
Compute, classify, and record numerical data to keep fir complete. Perform any combination of routine calculatin verifying duties to obtain primary financial data for use in accounting records.	g, posting, and													
Payroll and Timekeeping Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Compile and post employee time and payroll data. May paychecks.	prepare 43-3051													
Customer Service Representatives -		Α	В	С	D	E	F	G	н		J	K	L	Т
Interact with customers to provide information in respon about products and services and to handle and resolve Exclude individuals whose duties are primarily sales or	complaints.					_							_	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES							MPLOY me Wor							
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total
	Annual Salary	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559			Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	61,039	103,479	- 131,559	- 100,399	and over	
Order Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Receive and process incoming orders for materials, mero classified ads, or services such as repairs, installations, of facilities. Duties include informing customers of receipt, p dates, and delays; preparing contracts; and handling con	or rental of orices, shipping													
Human Resources Assistants, Except Payroll and Tir		Α	В	С	D	Е	F	G	Н		J	K		-
(Personnel Clerk) Compile and keep personnel records for each employee, such as address, weekly earnings, ald date of and reason for termination. Compile and type rep employment records. Search employee files and furnish authorized persons.	s. Record data bsences, and orts from	·				_	·		··				-	
Receptionists and Information Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Answer inquiries and obtain information for general publivisitors, and other interested parties. Provide information activities conducted at establishment; location of departmand employees within organization.	regarding													
Production, Planning, and Expediting Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Coordinate and expedite the flow of work and materials we departments of an establishment according to production Duties include reviewing and distributing production, work schedules; and compiling reports on progress of work, in costs, and production problems.	schedule. k, and shipment													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				-							GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00	Tatal
	time or full-time) Annual Salary	\$7.50 under	9.49 \$15,600 -	\$19,760 -	\$24,960 -	19.24 \$31,720 -	\$40,040 -			49.74 \$81,640 -		79.99 \$131,560	and over	Total Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	, ,	- 166,399		
Shipping, Receiving, and Traffic Clerks - (Freight Clerk) Verify and keep records on incoming an shipments. Prepare items for shipment. Duties include a addressing, stamping, and shipping merchandise or mat	ssembling, erial; receiving,	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
unpacking, verifying and recording incoming merchandis and arranging for the transportation of products.	se or material;													
Executive Secretaries and Administrative Assistants	.	Α	В	С	D	Е	F	G	Н	ı	J	K		Т
Provide administrative support by performing clerical and tasks. Higher-level executive assistants and administrati may also conduct independent projects and assume gre responsibilities.	d administrative ve assistants			J							J			
Secretaries, Except Legal, Medical, and Executive -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Perform clerical and routine administrative functions suc correspondence, scheduling appointments, filing, or provinformation.														
Computer Operators -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
(Peripheral Equipment Operator) Monitor and control computer and peripheral electronic data processing equiprocess business, scientific, engineering, and other data operating instructions.	ipment to													
Data Entry Keyers -		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
(Keypunch Operator) Operate data entry device, such photo composing perforator.	as keyboard or 43-9021				_	_				-			_	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DOTTES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total	
	Annual Salary (full-time only)	under \$15,600		\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		- \$103,480 - 131,559			Employmer	
Desktop Publishers - Format typescript and graphic elements using computer	software to	Α	В	С	D	E	F	G	Н	I	J	К	L	Т	
produce publication-ready material.	43-9031														
Office Clerks, General -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т	
Perform duties too varied and diverse to be classified in office clerical occupation, requiring limited knowledge of management systems and procedures. Clerical duties men accordance with the office procedures of individual estable.	office ay be assigned														
Proofreaders and Copy Markers -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т	
(Braille Proofreader) Read transcript or proof type settemark for correction any grammatical, typographical, or coerrors. Exclude workers whose primary duty is editing coerrors.	ompositional														
	43-3001														
										Subto	otal oymer	nt		Т	

Report additional occupations on supplemental pages at the end of form.

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND								EES IN S							
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	H	l	J	Katej	L	Т	
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employmen	
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over		
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т	
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т	
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	т	
						_	_							-	
		Α	В	С	D	E	F	G	Н	ı	J	K	L	T	
FIPS Schedule Number	NAICS Code	Unit Total Employment			Unit Total Employment Reviewed By		Date Reviewed			Subtotal Employment - this page					
FOR OFFICE USE ONLY															
OOL OIVET										Total Employment identified on this form					

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т	
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00		
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total	
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Employmen	
	(run-time only)	ψ13,000	19,709	24,333	31,713	40,000	30,333	04,473	01,000	103,473	- 101,000	100,399	and over		
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т	
<u>, </u>															
		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т	
		7.				_	•			•			_	-	
			_	_	_		_	_					_	_	
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
		Α	В	С	D	Е	F	G	Н	Ī	J	K	L	Т	
FIPS Schedule Number	NAICS Code	Unit T	otal Employ	ment	Revie	wed By	Date R	eviewed	Subtotal Employment - tl						
FOR OFFICE					Nonemod By Balle Nevielled					page					
USE ONLY									Total Employment identified						
										i otai E		ment ide s form	entified		