OCCUPATIONAL EMPLOYMENT REPORT OF SPORTING GOODS, HOBBY, BOOK, AND MUSIC STORES (451000)



Form Approved O.M.B. No. 1220-0042

What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information. Please see our website at *http://www.bls.gov/OES* for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates

by occupation.

 Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3? Operating: Go to item 2. Temporarily closed during the reference period: Report data only employees paid for work during the reference period. If no emplo worked for pay, report "0" in section 4 of this page and return the in the reply envelope provided. Permanently out of business as of/_/: Return the form the address at the top. Sold or merged: Enter the new name and address below, then go to item 2. 	oyees e form	This form asks for information about the employees described below. Our employment for these employees appears at the top right corner of the lab make any needed address corrections.	
New Name: New Address:	4	How many employees, both full and part-time , worked at this location(s) the pay period that included the reference date printed in Item 3? Enter the number here	during
2 Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.		Include Do Not Include • Full or part-time paid workers • Contractors and temporary agend employees not on your payroll • Workers on paid leave • Contractors and temporary agend employees not on your payroll • Workers assigned temporarily to other units • Unpaid family workers • Incorporated firms - paid owners, officers, and staff • Unincorporated firms - proprietors owners, and partners	
	5	Do all employees reported above work at one location? Yes NoEnter number of locations Please tell us who to contact if we have questions about your data.	FOR
		Name:	USE ONLY
		E-mail address:	

Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report **apprentices** in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.
 For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations.
 If there is no measurable difference in skill requirements, report employees in the occupation in which they spend the most time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise.
 For example, an economist that supervises other economists is classified as an economist.

Instructions for Reporting Wage Information

For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.

Attendance Bonus

Exclude as pay

Back Pay

Draw

• Include and/or exclude from pay as follows:

Include as pay

Base Rate

- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- On-call Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance

- Cov
 - Severance Pay
 - Shift DifferentialStock Bonuses
 - Tool Allowance
 - Vacation Pay
 - Weekend Pay
 - Uniform Allowance
- Nonproduction Bonus (e.g., Holiday Bonus)
- Overtime Pay
- Perquisites
 - Profit Sharing Payment

Merchandise Discounts

- Relocation Allowance
- Tuition Repayments

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

- Holiday Premium Pay
 Jury Duty Pay
 Lodging Payments
 - Meal Payments

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

	OCCUPATIONAL TITL DESCRIPTION OF DU				(1					IN SELE			NGES URLY RA	TE)		
	DESCRIPTION OF DE	TIL5	Α	В	С	D	Ε	F	G	н	I	J	K	L	Т	
		Hourly (part- time or full-time)		\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	TOTAL	
		Annual Salary (full-time only)			\$19,760 - 24,959		\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559	\$131,560 - 166,399	\$166,400 and over	EMPLOYMENT	
	Accountants and Auditors - Exam and interpret ccounting records for giving advice or preparing statemen	the purpose of				1	~	3							6	
1 For each occupation liste definition to determine wh found in your establishme	nich occupations are	the nu For ex One is per ye three worke worke \$12/hi	imber o cample s part-ti ear; and earn \$4 r by div d; 20 h r. Write	of work , there ime, we d five a 46,000 viding t irs x 52 e "1" in	ers in f are six orking tre full- . Calc the anr 2 week to colum	this oc Accord 20 hou time: tw ulate a nual wa s = 104 nn D. F	cupatic untants irs a we wo earr n hourl age by 40 hrs/y	on, bas in you eek, ar s \$32,0 y wag y wag the nu yr, \$12 full-tim	ed on t ar estal nd earr 000 pe e for th mber o 2480/10 ne work	tent, wr their wa blishme hs \$12,4 r year, a le part-t of hours 040 hrs kers, us column	ages. ent. 480 and time = se	3	occupa Emplo	ation an	d write the figu olumn, making	workers in this ure in the Total g sure the total agrees

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-		TED WA g to an l	-			
		Α	В	С	D	Е	F	G	н	I	J	к	L	т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)		9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24		and over	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)	\$15,600								103,479				

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

Chief Executives -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Determine and formulate policies and provide the overall direction of													
companies or private and public sector organizations within the													
guidelines set up by a board of directors or similar governing body.													
11-1011													
General and Operations Managers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the operations of companies or public and													
private sector organizations. Duties include formulating policies,													
managing daily operations, and planning the use of materials and human													
resources, but are too diverse in nature to be classified in any one													
functional area of management or administration.													
11-1021													
Advertising and Promotions Managers -	•	В	С	D	Е	F	G	Н	-		К		т
	A		6	U	C	Г	G						
Plan and direct advertising policies and programs or produce collateral								••		3	N	L	•
Plan and direct advertising policies and programs or produce collateral materials, such as posters, contests, coupons, or give-aways, to create										3	K	L	I
materials, such as posters, contests, coupons, or give-aways, to create									•	5	K	L	ľ
									•	5	ĸ	L	
materials, such as posters, contests, coupons, or give-aways, to create extra interest in the purchase of a product or service for a department, an										5	ĸ	L	
materials, such as posters, contests, coupons, or give-aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis.										5	ĸ	L	
materials, such as posters, contests, coupons, or give-aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis.	-									5	ĸ	L	
materials, such as posters, contests, coupons, or give-aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis. 11-2011 Sales Managers -	A	В	C	D	E	F	G	Н		J	ĸ	L	T
materials, such as posters, contests, coupons, or give-aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis. 11-2011 Sales Managers - (Customer Service Manager) Direct the distribution of a product or		В		D	E	F	G		-	J		L	T
materials, such as posters, contests, coupons, or give-aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis. 11-2011 Sales Managers - <i>(Customer Service Manager)</i> Direct the distribution of a product or service to the customer by establishing sales territories, quotas, and		В		D	E	F	G		1	J		L	T
materials, such as posters, contests, coupons, or give-aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis. 11-2011 Sales Managers - <i>(Customer Service Manager)</i> Direct the distribution of a product or service to the customer by establishing sales territories, quotas, and goals. Analyze sales statistics gathered by staff to determine sales		В		D	E	F	G		-	J		L	T
materials, such as posters, contests, coupons, or give-aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis. 11-2011 Sales Managers - <i>(Customer Service Manager)</i> Direct the distribution of a product or service to the customer by establishing sales territories, quotas, and goals. Analyze sales statistics gathered by staff to determine sales potential and inventory requirements and monitor the preferences of		В		D	E	F	G		ŀ	J		L	T
materials, such as posters, contests, coupons, or give-aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis. 11-2011 Sales Managers - <i>(Customer Service Manager)</i> Direct the distribution of a product or service to the customer by establishing sales territories, quotas, and goals. Analyze sales statistics gathered by staff to determine sales		В		D	E	F	G		1	J		L	T

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I	-	R OF EI t Part-ti	-	-			-			
DESCRIPTION OF DOTIES		Α	В	С	D	Е	F	G	н	I	J	К	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600		\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559			Employment
Administrative Services Managers -		А	В	С	D	E	F	G	н	1	J	к	L	т
(<i>Facilities Manager</i>) Plan, direct, or coordinate support an organization, such as recordkeeping, mail distribution operator/receptionist, and other office support services.														
Computer and Information Systems Managers - Plan, direct, or coordinate activities in such fields as elec processing, information systems, systems analysis, and o programming.		A	В	С	D	E	F	G	Н	I	J	к	L	Т
- Financial Managers -		А	В	С	D	Е	F	G	н	1	J	к	L	т
(Controller) Plan, direct, and coordinate accounting, invinsurance, securities, and other financial activities of a bridepartment of an establishment.														
Purchasing Managers -		А	В	С	D	Е	F	G	н	1	J	к	L	т
(Procurement Manager) Plan, direct, or coordinate the buyers, purchasing officers, and related workers involved materials, products, and services.														

Business and Financial Operations Occupations

						-							
Wholesale and Retail Buyers, Except Farm Products -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Buy merchandise or commodities, other than farm products, for resale to													
consumers at the wholesale or retail level. Analyze past buying trends,													
sales records, price, and quality of merchandise to determine value and													
yield. Select, order, and authorize payment for merchandise according to													
contractual agreements. Include assistant buyers.													
13-1022													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					NUMBE (Repor				SELEC ⁻ ccording					
		Α	В	С	D	Е	F	G	Н	-	J	К	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24		\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600			\$24,960 - 31,719	\$31,720 - 40,039							\$166,400 and over	Employment
Accountants and Auditors -		Α	В	С	D	E	F	G	Н	I	J	к	L	Т
Examine, analyze, and interpret accounting records for t giving advice or preparing statements. Install or advise or recording costs or other financial and budgetary data.														
	13-2011													

Computer and Mathematical Occupations

Computer Programmers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Convert project specifications and statements of problems and														
procedures to detailed logical flow charts for coding into computer	-1													
language. Develop and write computer programs to store, locate, an retrieve specific documents, data, and information. May program we														
sites.	5													
15-102	1													
Computer Support Specialists -		Α	В	С	D	Е	F	G	Н	I	J	к	L	Т
(Help Desk Representative) Provide technical assistance to comp	uter													
system users. Answer questions or resolve computer problems for														
clients.														
15-104	1													
Naturals and Computer Systems Administrators		•	-	•	5	-	-					14		Ŧ
Network and Computer Systems Administrators -	_	Α	В	С	D	E	F	G	Н	l	J	К	L	1
(LAN/WAN Administrator) Install, configure, and support an	and													
organization's local area network (LAN), wide area network (WAN), a Internet system or a segment of a network system. Maintain and mo														
network hardware and software to ensure network availability to all	intor													
system users.														
15-107	1													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-		TED WA g to an l	-		_	
		Α	в	С	D	Е	F	G	н	1	J	к	L	т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)		9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24		and over	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040	\$50,960	\$64,480	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)		19,759			40,039				103,479				

Education, Training, and Library Occupations

Self-Enrichment Education Teachers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Teach or instruct courses other than those that normally lead to an													
occupational objective or degree. Courses may include self-													
improvement, nonvocational, and nonacademic subjects. Teaching may													
or may not take place in a traditional educational institution.													
25-3021													

Arts, Design, Entertainment, Sports, and Media Occupations

Floral Designers -	Α	В	С	D	E	F	G	Н	Ι	J	K	L	Т
(Florist) Design, cut, and arrange live, dried, or artificial flowers and													
foliage.													
27-1023													
Graphic Designers -					E	F	6	ц			K		т
	A	В	C	U	2	r	G	Н	l	J	ĸ	Ĺ	I
Design or create graphics to meet a client's specific commercial or													
promotional needs, such as packaging, displays, or logos.													
27-1024													
				_	_	_			-				_
Merchandise Displayers and Window Trimmers -	A	В	C	D	E	F	G	Н	I	J	K	L	Т
Plan and erect commercial displays, such as those in windows and													
interiors of retail stores and at trade exhibitions.													
27-1026													

Protective Service Occupations

Security Guards -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Guard, patrol, or monitor premises to prevent theft, violence, or													
infractions of rules.													
33-9032													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-		TED WA g to an I	-		_	
		Α	в	С	D	Е	F	G	н	I	J	к	L	т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over	

Food Preparation and Serving Related Occupations

First-Line Supervisors/Managers of Food Preparation and Serving Workers -	Α	В	С	D	Е	F	G	н	Ι	J	к	L	т
Supervise workers engaged in preparing and serving food. These workers have other employees reporting directly to them. 35-1012	-												
Cooks, Short Order -	Α	В	С	D	Е	F	G	н	I	J	К	L	Т
Prepare and cook to order a variety of foods that require only a short preparation time. May take orders from customers and serve patrons at counters or tables. 35-2015													
													_
Food Preparation Workers -	Α	В	С	D	E	F	G	н		J	к	L	Т
(<i>Kitchen Helper</i>) Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and	A	В	С	D	E	F	G	H	I	J	К	L	Т
(<i>Kitchen Helper</i>) Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and brewing coffee or tea. 35-2021				D					1	J		L	Т
(Kitchen Helper) Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and brewing coffee or tea. 35-2021 Combined Food Preparation and Serving Workers, Including Fast		В	c	D	E	F	G G	H	1	J	ĸ	L	т
Combined Food Preparation and Serving Workers, Including Fast Food - Perform duties which combine both food preparation and food service.									1	J		L	Т
(<i>Kitchen Helper</i>) Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and brewing coffee or tea. 35-2021 Combined Food Preparation and Serving Workers, Including Fast Food -									1	J		L	Т
(Kitchen Helper) Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and brewing coffee or tea. 35-2021 Combined Food Preparation and Serving Workers, Including Fast Food - Perform duties which combine both food preparation and food service.									1	J		L	T

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-		TED WA g to an l	-		_	
		Α	В	С	D	E	F	G	н	I	J	к	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)		9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24		and over	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)	\$15,600								103,479				

Building and Grounds Cleaning and Maintenance Occupations

First-Line Supervisors/Managers of Landscaping, Lawn Servi and Groundskeeping Workers -	ce,	А	в	с	D	Е	F	G	н	I	J	к	L	т
Plan, organize, or coordinate activities of workers engaged in	-													
landscaping or groundskeeping activities, such as planting and maintaining trees, flowers, and lawns, and applying fertilizers and														
chemicals. May also coordinate activities of workers engaged in b retaining walls, constructing pathways, installing patios, and simila	•													
activities. These workers have other employees reporting directly them.														
	04.0													
37-1	012													
Janitors and Cleaners, Except Maids and Housekeeping Clea		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Keep buildings in clean and orderly condition. Perform heavy clea duties, such as cleaning floors, shampooing rugs, washing walls a	•													
glass, and removing rubbish. Duties may include tending furnace a boiler.														
37-2	011													
Londoonning and Groundelsonning Workers		•	5		5	-	F					K		Ŧ
Landscaping and Groundskeeping Workers - (Sprinkler Installer) Landscape or maintain grounds of property	usina	Α	В	С	D	E	F	G	Н	1	J	K	L	
hand or power tools or equipment. Workers typically perform a va	•													
tasks, which may include: sod laying, mowing, planting, fertilizing,														
sprinkler installation, and installation of mortarless segmental cond	crete													
masonry units.	044													
37-3	011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-		TED WA g to an l	-		_	
		Α	В	С	D	Е	F	G	н	I.	J	к	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)		9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24		and over	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)		19,759		31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over	

Personal Care and Service Occupations

First-Line Supervisors/Managers of Personal Service Workers -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Supervise and coordinate activities of personal service workers, such as													
supervisors of flight attendants, hairdressers, or caddies. These workers													
have other employees reporting directly to them.													
39-1021													
Amusement and Descetion Attendents			•		_	-					14		-
Amusement and Recreation Attendants -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Perform variety of attending duties at amusement or recreation facility.	A	В	С	D	E	F	G	Н	I	J	К	L	Т
	A	В	C	D	E	F	G	Н	I	J	К	L	Т
Perform variety of attending duties at amusement or recreation facility. May schedule use of recreation facilities, maintain and provide	A	В	С	D	E	F	G	Η	I	J	К	L	Т
Perform variety of attending duties at amusement or recreation facility. May schedule use of recreation facilities, maintain and provide equipment to participants of sporting events or recreational pursuits, or	A	В	С	D	E	F	G	Н	I	J	К	L	T
Perform variety of attending duties at amusement or recreation facility. May schedule use of recreation facilities, maintain and provide	A	В	С	D	E	F	G	H	I	J	К	L	Т

Sales and Related Occupations

First-Line Supervisors/Managers of Retail Sales Workers -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Directly supervise sales workers in a retail establishment or department.													
Duties may include management functions, such as purchasing,													
budgeting, and personnel work. These workers have other employees													
reporting directly to them.													
41-1011													
	. .								-				-
First-Line Supervisors/Managers of Non-Retail Sales Workers -	A	В	C	D	E	F	G	н	I	J	ĸ	L	l
Directly supervise and coordinate activities of sales workers other than													
retail sales workers. May perform duties, such as budgeting and													
personnel work. These workers have other employees reporting directly													
to them.													
		1	1										

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I	-	R OF E	-	-			-			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Employment
Cashiers -		А	В	С	D	E	F	G	Н	1	J	К	L	Т
Receive and disburse money in establishments other that institutions. Usually involves use of electronic scanners, or related equipment.														
Counter and Rental Clerks -		Α	В	С	D	E	F	G	н	I	J	к	L	Т
Receive orders for repairs, rentals, and services.	41-2021													
Parts Salespersons -		А	В	С	D	E	F	G	н	1	J	К	L	т
Sell spare and replacement parts and equipment in repa store.	ir shop or parts 41-2022													
Retail Salespersons -		А	В	С	D	E	F	G	Н	-	J	К	L	т
Sell merchandise, such as furniture, motor vehicles, app apparel in a retail establishment.	liances, or	~	В	U	U	L	F	0			5	ĸ	-	
	41-2031													
Sales Representatives, Wholesale and Manufacturing	g, Except	А	В	С	D	Е	F	G	н	I	J	к	L	т
Sell goods for wholesalers or manufacturers to business individuals. Work requires substantial knowledge of item														
	41-4012													
Demonstrators and Product Promoters -		А	В	С	D	E	F	G	н		J	К	L	Т
Demonstrate merchandise and answer questions for the creating public interest in buying the product. May sell de merchandise.			_			_								
Telemarketers -		А	В	С	D	Е	F	G	н	1	J	К	1	Т
Solicit orders for goods or services over the telephone.	41-9041							,						

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-		TED WA g to an l	-			
		Α	В	С	D	E	F	G	н	1	J	к	L	т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over	

Office and Administrative Support Occupations

First-Line Supervisors/Managers of Office and Administrative Support Workers -	А	В	С	D	E	F	G	н	I	J	к	L	т
Supervise and coordinate the activities of clerical and administrative support workers. These workers have other employees reporting directly to them. 43-1011													
Switchboard Operators, Including Answering Service -	А	В	С	D	Е	F	G	Н	-	J	К	-	т
Operate telephone business systems equipment or switchboards to relay incoming, outgoing, and interoffice calls. 43-2011	~	В	C		E		0	n		5	ĸ	L	
Bill and Account Collectors -	А	В	С	D	Е	F	G	Н	1	-	К	1	т
Locate and notify customers of delinquent accounts by mail, telephone, or personal visit to solicit payment. Duties include receiving payment and posting amount to customers' account; preparing statements to credit department if customer fails to respond; initiating repossession proceedings or service disconnection. 43-3011					_							_	
Billing and Posting Clerks and Machine Operators -	А	В	С	D	Е	F	G	Н		J	к	L	Т
Compile, compute, and record billing, accounting, statistical, and other numerical data for billing purposes. Prepare billing invoices for services rendered or for delivery or shipment of goods.									-				
Bookkeeping, Accounting, and Auditing Clerks -	Α	В	С	D	Е	F	G	Н	1	J	К	L	т
Compute, classify, and record numerical data to keep financial records complete. Perform any combination of routine calculating, posting, and verifying duties to obtain primary financial data for use in maintaining accounting records.					_					,		_	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES			-		-	-	-	-			GE RAI			
		Α	В	С	D	Е	F	G	Н	Ι	J	К	L	т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	T
	time or full-time) Annual Salary	\$7.50	9.49	11.99	15.24	19.24 \$31,720 -	24.49 \$40,040 -	30.99 \$50,960 -	39.24	49.74	63.24	79.99 \$131,560	and over \$166,400	Total Employment
	(full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479	· · · · ·			Employmont
	(1			
Payroll and Timekeeping Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Compile and post employee time and payroll data. May p paychecks.	repare													
payonooko.	43-3051													
	10 0001													
Procurement Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Compile information and records to draw up purchase or procurement of materials and services.	ders for													
procurement of materials and services.	43-3061													
	43-3001													
Customer Service Representatives -		Α	В	С	D	E	F	G	Н	Ι	J	К	L	Т
Interact with customers to provide information in respons about products and services and to handle and resolve c Exclude individuals whose duties are primarily sales or re	omplaints.													
Order Clerks -		Α	В	С	D	Е	F	G	Н	1	J	К	1	т
Receive and process incoming orders for materials, merc	handise	A	Б	C	D	E	F	G	п	I.	J	n	L	
classified ads, or services such as repairs, installations, o														
facilities. Duties include informing customers of receipt, p	rices, shipping													
dates, and delays; preparing contracts; and handling com	nplaints.													
	43-4151													
Human Resources Assistants, Except Payroll and Tir	nekeeping -	Α	В	С	D	Е	F	G	н	1	J	К		т
(<i>Personnel Clerk</i>) Compile and keep personnel records			_			-			••		•	••	_	
for each employee, such as address, weekly earnings, at	osences, and													
date of and reason for termination. Compile and type rep														
employment records. Search employee files and furnish i	nformation to													
authorized persons.														
	43-4161													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RA Hourly I			
		Α	В	С	D	E	F	G	Н	I	J	к	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employme
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103 479		\$131,560 - 166,399		LubioAue
	(Iuli-time only)	ψ10,000	10,700	24,000	01,710	40,000	00,000	04,475	01,000	100,475	101,000	100,000		
Receptionists and Information Clerks -		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Answer inquiries and obtain information for general public														
visitors, and other interested parties. Provide information														
activities conducted at establishment; location of departm and employees within organization.	ients, offices,													
and employees within organization.	10 1171													
	43-4171													
Production, Planning, and Expediting Clerks -		Α	В	С	D	Е	F	G	н	I	J	K	L	Т
materials within or between departments of an establishm to production schedule. Duties include reviewing and dist production, work, and shipment schedules; and compiling progress of work, inventory levels, costs, and production	ributing reports on													
Shipping, Receiving, and Traffic Clerks -		А	В	С	D	Е	F	G	н		J	К	L	Т
(<i>Freight Clerk</i>) Verify and keep records on incoming an shipments. Prepare items for shipment. Duties include as addressing, stamping, and shipping merchandise or mate unpacking, verifying and recording incoming merchandise and arranging for the transportation of products.	sembling, erial; receiving,													
Stock Clerks and Order Fillers -		А	В	С	D	Е	F	G	н			К		т
(Tool-Crib Attendant) Receive, store, and issue sales f merchandise, materials, equipment, and other items from warehouse, or storage yard to fill shelves, racks, tables, c orders.	stockroom,			0	U	L	•	5				K	L	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES	NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	н	I	J	К	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479	\$103,480 - 131,559	\$131,560 - 166,399		Employmen
Executive Secretaries and Administrative Assistants Provide administrative support by performing clerical and tasks. Higher-level executive assistants and administrative may also conduct independent projects and assume great responsibilities.	l administrative ve assistants	Α	B	C	D	E	F	G	Н	I	J	К	L	Т
				L								-		
Secretaries, Except Legal, Medical, and Executive - Perform clerical and routine administrative functions such correspondence, scheduling appointments, filing, or provinformation.		A	В	С	D	E	F	G	Н		J	К	L	т
Data Entry Keyers -		Α	В	С	D	E	F	G	н			к		т
<i>(Keypunch Operator)</i> Operate data entry device, such photo composing perforator.	as keyboard or 43-9021			J	U	L		0				K	L	
Office Clerks, General -		Α	В	С	D	E	F	G	н	1		К		т
Perform duties too varied and diverse to be classified in a office clerical occupation, requiring limited knowledge of management systems and procedures. Clerical duties m in accordance with the office procedures of individual est	office ay be assigned	~					r	3	Π			N N	L	

Installation, Maintenance, and Repair Occupations

First-Line Supervisors/Managers of Mechanics, Installers, and Repairers -	Α	В	С	D	E	F	G	Н	I	J	к	L	т
Supervise and coordinate the activities of mechanics, installers, and repairers. These workers have other employees reporting directly to them.													
49-1011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-	SELEC [®]		-			
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	н		J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559	\$131,560 - 166,399	\$166,400 and over	Employment
Bicycle Repairers -		А	В	С	D	E	F	G	н	1	J	К	1	т
Repair and service bicycles.	49-3091					_							_	
			_	-	_	_	_			-				
Maintenance and Repair Workers, General - (Maintenance Mechanic) Perform work involving the simore maintenance or craft occupations to keep machine equipment, or the structure of an establishment in repair.	s, mechanical	<u>A</u>	В	С	D	E	F	G	H	1	J	К	L	Т
Camera and Photographic Equipment Repairers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Repair and adjust cameras and photographic equipment commercial video and motion picture camera equipment.														
Musical Instrument Repairers and Tuners -		А	В	С	D	E	F	G	н		J	К	L	т
Repair percussion, stringed, reed, or wind instruments. None area, such as piano tuning.	/lay specialize in 49-9063		В			E	F	G		•	J	ĸ	L	
Production Occupations														
First-Line Supervisors/Managers of Production and (Workers -	Operating	Α	В	с	D	Е	F	G	н	I	J	к	L	т
Supervise and coordinate the activities of production and workers, such as inspectors, precision workers, machine operators, assemblers, fabricators, and plant and system These workers have other employees reporting directly t	e setters and operators.													
Printing Machine Operators -		А	В	С	D	Е	F	G	н		J	К		Т
Set up or operate various types of printing machines, such letterset, intaglio, or gravure presses or screen printers to on paper or other materials.		-		0				0				N	L	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES			NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)												
		Α	В	С	D	Е	F	G	Н	I	J	κ	L	т	
1	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total	
	Annual Salary (full-time only)	under \$15,600	· · ·	\$19,760 - 24,959			\$40,040 - 50,959			· · · ·	\$103,480 - 131,559				
Sewing Machine Operators -		Α	В	С	D	E	F	G	Н	Ι	J	К	L	Т	
Operate or tend sewing machines to join, reinforce, decorate, or perform related sewing operations in the manufacture of garment or nongarment products.															
Transportation and Material Moving Occupations															
First-Line Supervisors/Managers of Helpers, Laborers Movers, Hand -	s, and Material	А	В	С	D	Е	F	G	н	I	J	к	L	т	

Driver/Sales Workers -	A	В	С	D
Drive truck or other vehicle over established routes or within an established territory and sell goods, such as food products, including restaurant take-out items, or pick up and deliver items, such as laundry.				
53-3031				
Truck Drivers, Light or Delivery Services -	Α	В	С	D
Drive a truck or van with a capacity of under 26,000 GVW, primarily to deliver or pick up merchandise or to deliver packages within a specified area.				

53-1021

53-1031

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Supervise and coordinate the activities of helpers, laborers, or material movers. These workers have other employees reporting directly to them.

First-Line Supervisors/Managers of Transportation and Material-

Directly supervise and coordinate activities of transportation and materialmoving machine and vehicle operators and helpers. These workers have

Moving Machine and Vehicle Operators -

other employees reporting directly to them.

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I							AGE RA Hourly I			
		Α	В	С	D	E	F	G	н	I	J	к	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600									\$103,480 - 131,559			Employment
Laborers and Freight, Stock, and Material Movers, Ha	and -	А	В	С	D	Е	F	G	н	1	J	к	L	Т
Manually move freight, stock, or other materials or perforunskilled general labor. Include all unskilled manual laborelsewhere classified.	m other													
Packers and Packagers, Hand -		А	В	С	D	Е	F	G	н			к		т
(<i>Bagger, Gift Wrapper</i>) Pack or package by hand a wi products and materials.	de variety of 53-7064		5	•		-		J						
										Subto Emple	otal oymer	ıt		T

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND	NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24		and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479	\$103,480 - 131 559	\$131,560 - 166,399	\$166,400	Employment
	(Iull-time only)	φ10,000	15,755	24,000	51,715	40,000	00,000	04,475	01,000	100,470	101,000	100,000		
		Α	В	С	D	E	F	G	Н	-	J	К	L	Т
		Α	В	С	D	Е	F	G	Н	1	J	К	L	т
		A	D	U.	U	E	F	G	п		J	n	L	I
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	1	J	К	L	Т
		A	D	C	U	E	F	G	п	-	J	n	L	I
		Α	В	С	D	Е	F	G	Н	Ι	J	К	L	Т
FIPS Schedule Number	NAICS Code	Unit 1	otal Emplo	yment	Review	ved By	Date R	eviewed		Subto	tal Emp pa		t - this	
USE ONLY		Total Employment identifie on this form						entified						

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND	NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	н		J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -			\$81,640 -			\$166,400	Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over	
		Α	В	С	D	Е	F	G	Н	1	J	К	L	т
		~	5	J	5	-	•		••	•	Ŭ	IN .	-	-
		Α	В	С	D	Е	F	G	Н	Ι	J	К	L	Т
		Α	В	С	D	Е	F	G	Н	I	J	К	L	т
		Α	В	С	D	E	F	G	Н	1	J	К	L	т
		~	D	C	D	E	F	G	п	-	J	n	L	
		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
									l					
FOR OFFICE Schedule Number	NAICS Code	Unit Total Employment			Reviewed By Date Reviewed			eviewed		Subtotal Employment - this page				
USE ONLY		Total Employment identifie on this form					entified							