#### OCCUPATIONAL EMPLOYMENT REPORT OF LEATHER AND ALLIED PRODUCT MANUFACTURING (316000)



Form Approved O.M.B. No. 1220-0042

What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information. Please see our website at *http://www.bls.gov/OES* for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates

by occupation.

<ul> <li>Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?</li> <li>Operating: Go to item 2.</li> <li>Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided.</li> <li>Permanently out of business as of _/_/: Return the form to the address at the top.</li> <li>Sold or merged: Enter the new name and address below, then go to item 2.</li> </ul>	3 This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. <i>Please make any needed address corrections</i> .
New Name:	4 How many employees, <b>both full and part-time</b> , worked at this location(s) during the pay period that included the reference date printed in Item 3? Enter the number here
2 Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.	Include       Do Not Include         • Full or part-time paid workers       • Contractors and temporary agency         • Workers on paid leave       • Contractors and temporary agency         • Workers assigned temporarily       • Unpaid family workers         • Incorporated firms - paid owners,       • Workers on unpaid leave         • Incorporated firms - paid owners,       • Unincorporated firms - proprietors,         • Ob Not Include       • Unpaid family workers         • Unpaid family workers       • Workers on unpaid leave         • Unincorporated firms - proprietors, officers, and staff       • Unincorporated firms - proprietors, owners, and partners         Do all employees reported above work at one location?       Yes
	Yes       NoEnter number of locations         Please tell us who to contact if we have questions about your data.       FOR OFFICE USE ONLY         Title:

### Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report apprentices in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained. For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is **no** measurable difference in skill requirements, report employees in the occupation in which they spend the most time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, an economist that supervises other economists is classified as an economist.

#### Instructions for Reporting Wage Information

#### For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- · For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- · For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.

Exclude as pay

Back Pay

Draw

Include and/or exclude from pay as follows:

#### Include as pay

#### Base Rate

- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pav
- Longevity Pay
- On-call Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance

- Attendance Bonus
  - Severance Pay
  - Shift Differential
  - Stock Bonuses
  - Tool Allowance
  - Vacation Pay
  - Weekend Pay
  - Uniform Allowance

- Perquisites
  - Profit Sharing Payment
  - Relocation Allowance
  - Tuition Repayments

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

\*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your guestionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed guestionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

- Jury Duty Pay Lodging Payments
  - Meal Payments
  - Merchandise Discounts

Holiday Premium Pay

- Nonproduction Bonus (e.g., Holiday Bonus)
- Overtime Pay

### Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

	OCCUPATIONAL TITL DESCRIPTION OF DU				(1					IN SELE			NGES URLY RA	TE)		
	DESCRIPTION OF DE	TIL5	Α	В	С	D	Ε	F	G	н	I	J	K	L	Т	
		Hourly (part- time or full-time)		\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	TOTAL	
		Annual Salary (full-time only)			\$19,760 - 24,959		\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559	\$131,560 - 166,399	\$166,400 and over	EMPLOYMENT	
	Accountants and Auditors - Exam and interpret ccounting records for giving advice or preparing statemen	the purpose of				1	~	3							6	
1 For each occupation liste definition to determine wh found in your establishme	nich occupations are	the nu For ex One is per ye three worke worke \$12/hi	imber o cample s part-ti ear; and earn \$4 r by div d; 20 h r. Write	of work , there ime, we d five a 46,000 viding t irs x 52 e "1" in	ers in f are six orking tre full- . Calc the anr 2 week to colum	this oc Accord 20 hou time: tw ulate a nual wa s = 104 nn D. F	cupatic untants irs a we wo earr n hourl age by 40 hrs/y	on, bas in you eek, ar s \$32,0 y wag y wag the nu yr, \$12 full-tim	ed on t ar estal nd earr 000 pe e for th mber o 2480/10 ne work	tent, wr their wa blishme hs \$12,4 r year, a le part-t of hours 040 hrs kers, us column	ages. ent. 480 and time = se	3	occupa Emplo	ation an	d write the figu olumn, making	workers in this ure in the Total g sure the total agrees

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-		TED WA g to an l	-		_	
		Α	В	С	D	Е	F	G	н	I	J	к	L	т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)		9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24		and over	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720	\$40,040	\$50,960 -	\$64,480	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)	\$15,600											and over	

# **Management Occupations**

(Managers in this section generally have other managers/supervisors reporting to them.)

Chief Executives -	Α	В	С	D	Е	F	G	н	I	J	K	L	Т
Determine and formulate policies and provide the overall direction of													
companies or private and public sector organizations within the													
guidelines set up by a board of directors or similar governing body.													
11-1011													
General and Operations Managers -	Α	В	С	D	E	F	G	н	-	J	К	L	Т
Plan, direct, or coordinate the operations of companies or public and													
private sector organizations. Duties include formulating policies,													
managing daily operations, and planning the use of materials and human													
resources, but are too diverse in nature to be classified in any one													
functional area of management or administration.													
11-1021													
11 1021								I					
Marketing Managers -	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Determine the demand for products and services offered by a firm and its													
competitors and identify potential customers. Develop pricing strategies													
with the goal of maximizing the firm's profits or share of the market.													
11-2021	-												
Sales Managers -	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
(Customer Service Manager) Direct the distribution of a product or													
service to the customer by establishing sales territories, quotas, and													
goals. Analyze sales statistics gathered by staff to determine sales													
potential and inventory requirements and monitor the preferences of													
customers.													
		I	1		l					1	1		
11-2022													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I		R OF EI t Part-ti								
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	1 N N	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559			Employment
Administrative Services Managers -		А	В	С	D	E	F	G	Н	1		к		т
( <i>Facilities Manager</i> ) Plan, direct, or coordinate support an organization, such as recordkeeping, mail distribution operator/receptionist, and other office support services.														
<b>Financial Managers -</b> ( <b>Controller</b> ) Plan, direct, and coordinate accounting, invinsurance, securities, and other financial activities of a bridepartment of an establishment.		A	В	С	D	E	F	G	Η	I	J	К	L	Т
Industrial Production Managers -		А	В	С	D	Е	F	G	Н	I	J	К	L	Т
(Quality Control Manager) Plan, direct, or coordinate t activities and resources necessary for manufacturing pro accordance with cost, quality, and quantity specifications	ducts in													
Purchasing Managers -		А	В	С	D	Е	F	G	Н		J	к	L	Т
( <i>Procurement Manager</i> ) Plan, direct, or coordinate the buyers, purchasing officers, and related workers involved materials, products, and services.														

# **Business and Financial Operations Occupations**

Purchasing Agents, Except Wholesale, Retail, and Farm Products -	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Purchase machinery, equipment, tools, parts, supplies, or services													
necessary for the operation of an establishment. Purchase raw or semi-													
finished materials for manufacturing. Include contract specialists, field													
contractors, purchasers, price analysts, tooling coordinators, and media													
buyers.													
13-1023													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I							GE RA			
		Α	В	С	D	Е	F	G	н	I	J	к	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600			\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959		\$64,480 - 81,639		\$103,480 - 131,559			Employment
Compensation, Benefits, and Job Analysis Specialist	s -	Α	В	С	D	Е	F	G	Н		J	к	L	Т
Conduct programs of compensation and benefits and job employer.													_	
	13-1072													
Accountants and Auditors -		٨	В	С	Р	Е	F	G	Н	1		к		т
Examine, analyze, and interpret accounting records for the giving advice or preparing statements. Install or advise or recording costs or other financial and budgetary data.		A	D	0	U	E	F	6	Π		3	K	L	

# **Computer and Mathematical Occupations**

Computer Programmers -	Α	В	С	D	Е	F	G	н	I	J	К	L	Т
Convert project specifications and statements of problems and													
procedures to detailed logical flow charts for coding into computer													
language. Develop and write computer programs to store, locate, and													
retrieve specific documents, data, and information. May program web													
sites.													
15-1021													
		_	_	_	_	_	_		_	-		-	_
Computer Support Specialists -	A	В	C	D	E	F	G	н		J	K	L	Т
Provide technical assistance to computer system users. Answer													
questions or resolve computer problems for clients.													
15-1041													

# **Architecture and Engineering Occupations**

	<u> </u>		-								-		-	
Industrial Engineers -		Α	В	С	D	E	F	G	н	1	J	K	L	Т
(Industrial Quality Control	Engineer) Design, develop, test, and													
evaluate integrated systems	for managing industrial production													
	work factors, quality control, inventory													
	al flow, cost analysis, and production													
coordination.														
	17-2112													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-		TED WA g to an l	-		_	
		Α	В	С	D	Е	F	G	н	I	J	к	L	т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)		9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24		and over	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)		19,759										and over	

### Life, Physical, and Social Science Occupations

Market Research Analysts -	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Research market conditions in local, regional, or national areas to													
determine potential sales of a product or service.													
19-3021													

### Arts, Design, Entertainment, Sports, and Media Occupations

Fashion Designers -	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Design clothing and accessories. Create original garments or design													
garments that follow well established fashion trends.													
27-1022													
		_				_							_
Graphic Designers -	Α	В	C	D	E	F	G	н		J	ĸ	L	Т
Design or create graphics to meet a client's specific commercial or													
promotional needs, such as packaging, displays, or logos.													
27-1024													
27-1024		1			1					1			

## **Building and Grounds Cleaning and Maintenance Occupations**

Janitors and Cleaners, Except Maids and Housekeeping Cleaners -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Keep buildings in clean and orderly condition. Perform heavy cleaning													
duties, such as cleaning floors, shampooing rugs, washing walls and													
glass, and removing rubbish. Duties may include tending furnace and													
boiler.													
37-2011													
0. 2011													

## **Sales and Related Occupations**

First-Line Supervisors/Managers of Retail Sales Workers -	Α	В	С	D	Е	F	G	н	I	J	К	L	Т
Directly supervise sales workers in a retail establishment or department.													
Duties may include management functions, such as purchasing,													
budgeting, and personnel work. These workers have other employees													
reporting directly to them.													
41-1011													
41-1011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l			MPLOY me Woi							
		Α	В	С	D	Е	F	G	н	I	J	к	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639			\$131,560 - 166,399		Employment
First-Line Supervisors/Managers of Non-Retail Sales	Workers -	А	В	С	D	Е	F	G	н		J	К	L	Т
Directly supervise and coordinate activities of sales work retail sales workers. May perform duties, such as budget personnel work. These workers have other employees re to them.	ers other than ing and													
	41-1012													
Retail Salespersons -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Sell merchandise, such as furniture, motor vehicles, app apparel in a retail establishment.	iances, or <b>41-2031</b>													
				1			1	1	1					
Sales Representatives, Wholesale and Manufacturing and Scientific Products -		A	В	с	D	E	F	G	н	I	J	к	L	т
Sell goods for wholesalers or manufacturers where techn knowledge is required in such areas as biology, enginee and electronics, normally obtained from at least 2 years secondary education.	ing, chemistry,													
	41-4011													
Sales Representatives, Wholesale and Manufacturing														
Technical and Scientific Products -		Α	В	С	D	Е	F	G	н	I	J	к	L	т
Sell goods for wholesalers or manufacturers to business individuals. Work requires substantial knowledge of item	• .													
	41-4012	1												

# Office and Administrative Support Occupations

First-Line Supervisors/Managers of Office and Administrative Support Workers -	Α	В	С	D	Е	F	G	н	I	J	к	L	т
Supervise and coordinate the activities of clerical and administrative support workers. These workers have other employees reporting directly to them. 43-1011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-			GE RAI Hourly F			
		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	_
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 · 81,639	· · · ·	\$103,480 - 131,559	· · ·		Linployment
	(run-time only)	\$10,000	10,100	2 1,000	01,110	.0,000	00,000	01,110	01,000	100,110	101,000			
Billing and Posting Clerks and Machine Operators -		Α	В	С	D	E	F	G	н	I	J	К	L	Т
Compile, compute, and record billing, accounting, statisti numerical data for billing purposes. Prepare billing invoic														
rendered or for delivery or shipment of goods.	es ior services													
	43-3021													
h														
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Compute, classify, and record numerical data to keep fin complete. Perform any combination of routine calculating														
verifying duties to obtain primary financial data for use in														
accounting records.														
	43-3031													
Payroll and Timekeeping Clerks -		Α	В	С	D	E	F	G	н	I	J	К	L	Т
Compile and post employee time and payroll data. May p	orepare													
paychecks.	43-3051													
	43-3051													
Customer Service Representatives -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Interact with customers to provide information in response														
about products and services and to handle and resolve of														
Exclude individuals whose duties are primarily sales or re	epair.													
	40 4054													
	43-4051													
Order Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Receive and process incoming orders for materials, mere														
classified ads, or services such as repairs, installations, of														
facilities. Duties include informing customers of receipt, p dates, and delays; preparing contracts; and handling cor														
	npianno.													
	43-4151													
	43-4131													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-			GE RA			
		Α	В	С	D	Е	F	G	н	Ι	J	К	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	Tatal
	time or full-time) Annual Salary	\$7.50 under	9.49 \$15,600 -	11.99 \$19,760 -	15.24 \$24,960 -	19.24 \$31,720 -	24.49 \$40,040 -	30.99 \$50,960 -	39.24 \$64,480 -	49.74 \$81,640 -	63.24	79.99 \$131,560	and over	Total Employment
	(full-time only)	\$15,600	19,759 -	24,959	31,719	40,039	50,959	4,479 <del>6</del> 4,479	81,639 -		- 131,559	- 166,399	and over	1 - 7
Human Resources Assistants, Except Payroll and Tir	nekeening -	А	В	С	D	Е	F	G	Н	1	J	К	L	т
( <i>Personnel Clerk</i> ) Compile and keep personnel records for each employee, such as address, weekly earnings, al date of and reason for termination. Compile and type rep employment records. Search employee files and furnish authorized persons.	s. Record data osences, and orts from			0	U	L	•	0				ĸ	L	
Receptionists and Information Clerks -		Α	В	С	D	Е	F	G	н	1	J	К	L	Т
Answer inquiries and obtain information for general publicity visitors, and other interested parties. Provide information activities conducted at establishment; location of department and employees within organization.	regarding													
Production, Planning, and Expediting Clerks -		Α	В	С	D	Е	F	G	н	I	J	K	L	Т
(Assignment Agent) Coordinate and expedite the flow materials within or between departments of an establishr to production schedule. Duties include reviewing and dist production, work, and shipment schedules; and compiling progress of work, inventory levels, costs, and production	nent according ributing g reports on													
Shipping, Receiving, and Traffic Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
( <i>Freight Clerk</i> ) Verify and keep records on incoming an shipments. Prepare items for shipment. Duties include as addressing, stamping, and shipping merchandise or mate unpacking, verifying and recording incoming merchandise and arranging for the transportation of products.	sembling, erial; receiving,													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				-				EES IN kers Ac						
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	<b>T</b> ( )
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479	· · · · ·	\$131,560 - 166,399	· · · · · · · · · · · · · · · · · · ·	Employment
	(run unie only)	<b>+</b> ···,···		,	.,	,	,	,		,	,	,		
Stock Clerks and Order Fillers -		Α	В	С	D	Е	F	G	н	I	J	K	L	Т
( <b>Tool-Crib Attendant</b> ) Receive, store, and issue sales merchandise, materials, equipment, and other items from warehouse, or storage yard to fill shelves, racks, tables, orders.	n stockroom,													
	43-5081													
Executive Secretaries and Administrative Assistants	-	А	В	С	D	E	F	G	н	1	J	К	1	т
Provide administrative support by performing clerical and tasks. Higher-level executive assistants and administrativ may also conduct independent projects and assume great responsibilities.	l administrative /e assistants											Ň		
Secretaries, Except Legal, Medical, and Executive -		А	В	С	D	Е	F	G	н		J	К	L	т
Perform clerical and routine administrative functions such correspondence, scheduling appointments, filing, or prov information.											Ū	ĸ	-	
Data Entry Keyers -		А	В	С	D	Е	F	G	н	I	J	K	L	Т
( <i>Keypunch Operator</i> ) Operate data entry device, such photo composing perforator.	as keyboard or <b>43-9021</b>													
			_										_	_
Office Clerks, General - Perform duties too varied and diverse to be classified in a office clerical occupation, requiring limited knowledge of management systems and procedures. Clerical duties m in accordance with the office procedures of individual est	office ay be assigned	<u>A</u>	В	С	D	E	F	G	H		J	К	L	Т

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-			GE RAI			
		Α	В	С	D	Е	F	G	н	I	J	к	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)		9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24		and over	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)	\$15,600		24,959									and over	

## Installation, Maintenance, and Repair Occupations

First-Line Supervisors/Managers of Mechanics, Installers, and Repairers -	А	В	С	D	Е	F	G	н	I	J	к	L	т
Supervise and coordinate the activities of mechanics, installers, and repairers. These workers have other employees reporting directly to them. 49-1011													
Industrial Machinery Mechanics -	Α	В	С	D	E	F	G	Н	Ι	J	К	L	Т
Repair, install, adjust, or maintain industrial production and processing machinery or refinery and pipeline distribution systems.													
Maintenance and Repair Workers, General -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
maintenance and repair workers, General -										-	IX I	_	-
( <i>Maintenance Mechanic</i> ) Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of an establishment in repair. 49-9042											K		
( <i>Maintenance Mechanic</i> ) Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of an establishment in repair.		В	с	D	E		G	Н			ĸ	_	

## **Production Occupations**

First-Line Supervisors/Managers of Production and Operating Workers -	Α	В	С	D	Е	F	G	н	I	J	к	L	т
Supervise and coordinate the activities of production and operating workers, such as inspectors, precision workers, machine setters and operators, assemblers, fabricators, and plant and system operators. These workers have other employees reporting directly to them.													
51-1011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RAI Hourly F			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	н	1	J	K	L	т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time) Annual Salary	\$7.50	9.49	11.99	15.24 \$24,960 -	19.24	24.49	30.99	39.24 \$64,480 -	49.74	63.24	79.99	and over \$166,400	Total Employment
	(full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		p.ojo
Team Assemblers -		Α	В	С	D	Е	F	G	Н	Ι	J	K	L	Т
Work as part of a team having responsibility for assembl product or component of a product. Team assemblers ca tasks conducted by the team in the assembly process. M making management decisions affecting the work. Team work as part of the team should be included.	an perform all lay participate in													
			-											
Cutting, Punching, and Press Machine Setters, Oper Tenders, Metal and Plastic -	ators, and	А	в	с	D	Е	F	G	н	Т	J	к	L	т
Set up, operate, or tend machines to saw, cut, shear, slit	, punch, crimp,													
notch, bend, or straighten metal or plastic material.														
	51-4031													
Molding, Coremaking, and Casting Machine Setters, Tenders, Metal and Plastic -	Operators, and	А	В	с	D	Е	F	G	н	I	J	к	L	т
Set up, operate, or tend metal or plastic molding, casting														
machines to mold or cast metal or thermoplastic parts or	products.													
	51-4072													
Printing Machine Operators -		А	В	С	D	E	F	G	Н		J	К	1	т
Set up or operate various types of printing machines, su	ch as offset,	A		U U	U	E		9	- 1		J	r\	L	
letterset, intaglio, or gravure presses or screen printers t														
on paper or other materials.	51-5023													
	51-5025	<b></b>												
Laundry and Dry-Cleaning Workers -	ah an da d	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Operate or tend washing or dry-cleaning machines to wa industrial or household articles, such as cloth garments,														
furs, blankets, draperies, fine linens, rugs, and carpets. I														
and dyers of these articles.	E4 0044													
	51-6011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l	NUMBE (Repor	-	-	EES IN kers Ac			-			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639			\$131,560 - 166,399		Employment
						_								_
<b>Pressers, Textile, Garment, and Related Materials -</b> Press or shape articles by hand or machine.		A	В	С	D	E	F	G	Н	ļ	J	К	L	Т
	51-6021													
Sewing Machine Operators -		А	В	С	D	Е	F	G	Н	1	J	к	1	т
Operate or tend sewing machines to join, reinforce, deco related sewing operations in the manufacture of garment products.				J		-		J			0	K	L	
	51-6031													
Shoe and Leather Workers and Repairers -		А	В	С	D	Е	F	G	Н	1	J	к	1	Т
Construct, decorate, or repair leather and leather-like pro luggage, shoes, and saddles.	oducts, such as <b>51-6041</b>	~				E	F	0	п		5	N	-	
Shoe Machine Operators and Tenders -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Operate or tend a variety of machines to join, decorate, r finish shoes and shoe parts.	einforce, or <b>51-6042</b>													
Sewers, Hand -		А	В	С	D	Е	F	G	Н	1	J	к	L	т
( <i>Hand Weaver</i> ) Sew, join, reinforce, or finish, usually w thread, a variety of manufactured items.	ith needle and <b>51-6051</b>				_									
	· _ ·													_
<b>Textile Bleaching and Dyeing Machine Operators and</b> Operate or tend machines to bleach, shrink, wash, dye, o or synthetic or glass fibers.		A	В	С	D	E	F	G	H	I	J	К	L	Т
Textile Cutting Machine Setters, Operators, and Tend	lors -	А	В	С	D	Е	F	G	Н		J	К	L	Т
Set up, operate, or tend machines that cut textiles.	51-6062	~	В			L	F	6	п		5	ĸ	L	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-		LECTED WAGE RANGES ording to an Hourly Rate)												
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т								
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00									
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment								
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 · 81,639		\$103,480 - 131,559			Linployment								
		\$10,000	10,100	2 1,000	01,110	10,000	00,000	01,110	01,000	100,110	101,000											
abric and Apparel Patternmakers -		Α	В	С	D	Е	F	G	н	I	J	K	L	Т								
Draw and construct sets of precision master fabric patter May also mark and cut fabrics and apparel.	ins or layouts.																					
	51-6092																					
	31-0032																					
Separating, Filtering, Clarifying, Precipitating, and Still Machine		А	в	с	D	Е	F	G	н		J	к	L	т								
Setters, Operators, and Tenders -					5	-	•	Ŭ		•	Ŭ	Ň	-									
Set up, operate, or tend continuous flow or vat-type equi presses; shaker screens; centrifuges; condenser tubes;																						
fermenting, or evaporating tanks; scrubbing towers; or ba																						
machines extract, sort, or separate liquids, gases, or soli																						
materials to recover a refined product.																						
	51-9012																					
Cutters and Trimmers, Hand -			В	С	D	Е	F	G	н		J	К	L	Т								
Use hand tools or hand-held power tools to cut and trim	a variety of	A	В	ل ل	U	E	F	G	п	1	J	n	L	l.								
manufactured items, such as carpet, fabric, stone, glass,	•																					
	51-9031																					
	<b>-</b>				_	_	_							Ŧ								
Cutting and Slicing Machine Setters, Operators, and (Shear Operator) Set up, operate, or tend machines th		A	В	С	D	E	F	G	Н	I	J	К	L	Т								
materials, such as glass, stone, cork, rubber, tobacco, fo																						
insulating material.	ou, paper, or																					
	51-9032																					
								1	1	1	1											
Inspectors, Testers, Sorters, Samplers, and Weigher		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т								
(Quality Checker) Inspect, test, sort, sample, or weigh raw materials or processed, machined, fabricated, or ass																						
products for defects, wear, and deviations from specifica																						
	51-9061																					
			I					I	I	1												

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES			NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)												
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т	
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total	
	Annual Salary (full-time only)	under \$15,600	\$15,600 -	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479	\$103,480	\$131,560 - 166,399	\$166,400	Employment	
Packaging and Filling Machine Operators and Tender	s <b>.</b>	Α	В	С	D	E	F	G	н		J	К		т	
Operate or tend machines to prepare industrial or consun storage or shipment. Include cannery workers who pack f	ner products for	~		Ū	U	-		U				, it	_		
	51-9111														
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders -		Α	в	с	D	Е	F	G	н	I	J	к	L	т	
Set up, operate, or tend machines to coat or paint any of of products including food, glassware, cloth, ceramics, me paper, or wood, with lacquer, silver, copper, rubber, varni enamel, oil, or rust-proofing materials.	etal, plastic,														
Painting, Coating, and Decorating Workers -		Α	В	С	D	Е	F	G	н		J	к		т	
Paint, coat, or decorate articles, such as furniture, glass, pottery, jewelry, cakes, toys, books, or leather.	plateware, <b>51-9123</b>	~		U	0	L		0			5	K	L		
Compating and Olying Machine Operators and Tanda		•			5	_	-					14		т	
<b>Cementing and Gluing Machine Operators and Tende</b> ( <i>Taping Machine Operator</i> ) Operate or tend cementing machines to join items for further processing or to form a product. Processes include joining veneer sheets into ply paper; joining rubber and rubberized fabric parts, plastic, leather, or other materials.	and gluing completed wood; gluing	A	В	С	D	E	F	G	H		J	ĸ	L	I	
HelpersProduction Workers -		Α	В	С	D	Е	F	G	н		J	К	L	т	
Help production workers by performing duties of lesser sk include supplying or holding materials or tools, and clean and equipment.															

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-			AGE RA Hourly I			_
		Α	В	С	D	Е	F	G	н	I	J	К	L	т
	Hourly (part-	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Tatal
	time or full-time) Annual Salary	under	9.49 \$15,600 -	\$19,760 ·	\$24,960		\$40,040 -		- \$64,480 -				\$166,400	Total Employme
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639		- 131,559			
ransportation and Matarial Ma	ving Occu	nati	ong											
ransportation and Material Mo First-Line Supervisors/Managers of Helpers, Labore		ipau		1	1			1	1		1			
Novers, Hand -	S, and wateria	Α	В	С	D	Е	F	G	н	Т	J	к	L	т
Supervise and coordinate the activities of helpers, labor														
novers. These workers have other employees reporting	directly to them.													
	53-1021													
	35-1021													
First-Line Supervisors/Managers of Transportation and Material-		А	в	с	D	Е	F	G	н	I	J	к	L	т
Moving Machine and Vehicle Operators - Directly supervise and coordinate activities of transporta	tion and material-													
noving machine and vehicle operators and helpers. The														
other employees reporting directly to them.														
	53-1031													
Fruck Drivers, Heavy and Tractor-Trailer -		Α	В	С	D	Е	F	G	н	I	J	К	L	Т
Drive a tractor-trailer combination or a truck with a capa														
26,000 GVW, to transport and deliver goods, livestock, o iquid, loose, or packaged form. Requires commercial d														
iquid, loose, of packaged form. Trequires commercial a														
	53-3032													
Fruck Drivers, Light or Delivery Services	•						-		u					Т
Truck Drivers, Light or Delivery Services - Drive a truck or van with a capacity of under 26,000 GV	V. primarily to	A	В	С	D	E	F	G	н		J	К	L	
deliver or pick up merchandise or to deliver packages w														
area.														
	53-3033													
		Α	В	С	D	E	F	G	н	I	J	К	L	Т
ndustrial Truck and Tractor Operators -														
ndustrial Truck and Tractor Operators - (Fork Lift Driver) Operate industrial trucks or tractors e														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											AGE RAI Hourly F					
		Α	В	С	D	E	F	G	н	1	J	к	L	Т		
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	- \$39.25 - 49.74	- \$49.75 - 63.24	- \$63.25 - 79.99		r Total		
	Annual Salary (full-time only)		\$15,600 -	\$19,760 -		- \$31,720 -	- \$40,040 -	\$50,960 -	- \$64,480 -	- \$81,640 -	- \$103,480 9 - 131,559	0 \$131,560	0 \$166,400	Employment		
	· · · · · · · · · · · · · · · · · · ·															
Laborers and Freight, Stock, and Material Movers, Ha		Α	В	С	D	E	F	G	н	I	J	К	L	т		
Manually move freight, stock, or other materials or perforunskilled general labor. Include all unskilled manual laborelsewhere classified.																
	53-7062	i				'										
Machine Feeders and Offbearers -		A	В	С	D	E	F	G	н		J	К	<u> </u>	Т		
Feed materials into or remove materials from machines of that is automatic or tended by other workers.	or equipment												'			
	53-7063					<u> </u>					<u> </u>		<u> </u>			
Deskers and Deskegers, Hand				С												
Packers and Packagers, Hand - Pack or package by hand a wide variety of products and	Imptorials	Α	В		D	E	F	G	Н		J	к	<b></b> '	· ·		
Pack of package by nanu a wide variety of products and													'			
	53-7064					·					<u> </u>		<u> </u>			
														Т		
Subtotal																
									Employment							

#### Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND									TED WA g to an l			te)									
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	н	I	J	К	L	Т							
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00								
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total							
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 -		\$131,560 - 166,399		Employmen							
	(Iuli-time only)	\$13,000	19,759	24,939	31,719	40,039	30,939	04,479	81,039	103,479	- 131,339	- 100,399	and over								
		Α	В	С	D	Е	F	G	Н	I	J	к	L	Т							
				-	_	_	_							_							
		Α	В	С	D	E	F	G	Н	I	J	K	L	т							
		Α	В	С	D	Е	F	G	Н	1	J	К	L	т							
		~			-	_	•			•	•		_	-							
		Α	В	С	D	Е	F	G	Н	I	J	к	L	Т							
					_																
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т							
—																					
		11.2.7	Factor L Franci		Davi		Data D			Subto	tal Emp	loymen	t - this								
FIPS Schedule Number	NAICS Code	Unit Total Employment			Review	ved By	Date R	eviewed		50510	-	-	- uns								
FOR OFFICE										page											
USE ONLY										Total E	Employr	nent ide	entified								
										Total Employment identified on this form											

#### Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND											RANGES Irly Rate)										
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	н		J	K	L	Т							
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00								
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total							
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -			\$81,640 -			\$166,400	Employment							
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over								
		Α	В	С	D	Е	F	G	Н	1	J	К	L	т							
		~	5	J	5	-	•		••	•	Ŭ	IN .	-	-							
		Α	В	С	D	Е	F	G	Н	Ι	J	К	L	Т							
		Α	В	С	D	Е	F	G	Н	I	J	К	L	т							
		Α	В	С	D	E	F	G	Н	1	J	К	L	т							
		~	D	C	D	E	F	G	п	-	J	n	L								
		Α	В	С	D	E	F	G	Н	I	J	К	L	Т							
									l												
FOR OFFICE Schedule Number	NAICS Code	Unit Total Employment Re				Reviewed By Date Reviewed				Subtotal Employment - this page											
USE ONLY										Total Employment identifie on this form											