

## U.S. Treasury Department Office of Public Affairs

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## Making Health Insurance Affordable for More Americans <br> Examples under President Bush's Standard Deduction Health Insurance Plan

## Example 1: An uninsured family of four

Note: All figures are for 2009, the first year the policy is in effect.

## Family \#1

- A family of four earns $\$ 60,000$ in total compensation, but all of it comes in the form of wages, i.e. they do not get health insurance through their employer.
- On the non-group market, they would pay $\$ 5,100$ for an average policy, and $\$ 4,100$ for a basic lowcost policy. ${ }^{1}$
- Under current law, the family receives no tax benefit for purchasing health insurance and is treated unfairly relative to those workers who receive health care through their employer.


## President's Proposal:

- If this family buys health insurance, they deduct $\$ 15,000$, which reduces their taxable income from $\$ 60,000$ to $\$ 45,000$. This deduction lowers their taxes (income and payroll) by $\$ 4,545$.
- If this family bought an average policy $(\$ 5,100)$, the cost of the insurance would, in effect, drop to \$555 (\$5,100-\$4,545=\$555).
- If this same family bought the basic low-cost policy $(\$ 4,100)$, the family would get back $\$ 445$ ( $\$ 4,100-\$ 4,545=-\$ 445$ ); they end up with $\$ 445$ more than if they remain uninsured!

[^0]|  | Current law | President's Policy |
| :--- | :---: | :---: |
| Total compensation | $\$ 60,000$ | $\$ 60,000$ |
| Wages | $\$ 60,000$ | $\$ 60,000$ |
| Employer-provided health insurance | none |  |
|  | $\mathrm{n} / \mathrm{a}$ | $\$ 15,000$ |
| New standard deduction for health <br> insurance | $\$ 60,000$ | $\$ 45,000$ |
| Taxable income if they buy health insurance | 0 | $\$ 4,545$ |
|  | $\$ 5,100$ | $\$ 5,100$ |
| Tax savings if they buy health insurance | $\$ 5,100$ | $\$ 555$ |
|  |  | $-89 \%$ |
| Cost of health insurance (average policy) |  | $\$ 4,100$ |
| Net after-tax cost of buying the basic policy |  | $\$-445$ |
| Effect of President's policy on after-tax price <br> of insurance | $\$ 4,100$ |  |
|  | $\$ 4,100$ |  |
| Cost of health insurance (basic policy) |  |  |
| Net after-tax cost of buying the basic policy |  |  |

## Example 2: A family of four that now gets health insurance through work

Note: All figures are for 2009, the first year the policy is in effect.

## Family \#2

- Now consider a family of four with the same $\$ 60,000$ in total compensation, but $\$ 14,000$ of it comes in the form of an employer-based insurance policy, of which the employer pays $\$ 10,000$ and the employee contributes $\$ 4,000$ on a pre-tax basis.
- This family has the same total compensation as in example 1, but their wages (and taxable income) would be $\$ 46,000$.
- Under current law, if this family switched to a less expensive basic insurance policy with a $\$ 6,000$ premium, they would receive $\$ 8,000$ more in wages, but they would have to pay $30.3 \%$ taxes on it ( $15 \%$ income $+15.3 \%$ payroll). So they would, in effect, get only $\$ 5,576$ higher wages for giving up $\$ 8,000$ of insurance. This is why the family probably does not switch to a less expensive insurance plan under current law - it's not worth it.


## President's Proposal

- If the family changed nothing, their wages would still be $\$ 46,000$, but their taxable income would fall to $\$ 45,000$, and they would pay $\$ 303$ less in taxes after the standard deduction.
- If instead the family switched to a less expensive policy with a $\$ 6,000$ premium, they would get the same tax savings (\$303), but would receive $\$ 8,000$ more in wages. This family has given up $\$ 8,000$ of insurance premium for $\$ 8,000$ more in wages. They are much more likely to choose less expensive health insurance and higher wages.

|  | Current law | President's Policy | President's policy, but the family trades low cost health insurance for higher wages |
| :---: | :---: | :---: | :---: |
| Total compensation | \$60,000 | \$60,000 | \$60,000 |
| Wages | \$46,000 | \$46,000 | \$54,000 |
| Employer's contribution to health insurance premium | \$10,000 | \$10,000 | \$6,000 |
| Worker's premium contribution | \$4,000 ${ }^{1}$ | \$4,000 | \$0 |
| Taxable income before applying the standard deduction | \$46,000 | \$60,000 | \$60,000 |
| New standard deduction for health insurance | n/a | \$15,000 | \$15,000 |
| Taxable income since they have health insurance | \$46,000 | \$45,000 | \$45,000 |
| Wage increase |  |  | \$8,000 |
| Tax savings | 0 | \$303 | \$303 |
| Type of health insurance | Average | Average | Basic |

${ }^{1}$ Under current law, the worker's premium contribution is assumed to be made on a pre-tax basis through a cafeteria plan.

## Example 3: An Uninsured Single Mom with 2 Children

Note: All figures are for 2009, the first year the policy is in effect.

## Family \#3

- A single mom with two children has $\$ 20,000$ of total compensation, all of it coming in the form of wages. If she were to purchase health insurance on the non-group market, she would pay \$5,100 for an average policy, and $\$ 4,100$ for a basic low-cost policy. ${ }^{2}$


## President's Proposal

- Under the President's proposal, if this mom were to buy health insurance, she would deduct $\$ 15,000$ from her income and payroll taxes. This reduces her taxable income from $\$ 20,000$ to $\$ 5,000$.
- If she bought the average policy, she would save $\$ 2,531$ on her taxes. In effect, the price of the average policy would drop to $\$ 2,569$.
- Under the President's proposal, if she bought the basic low-cost policy, she would again save $\$ 2,531$ on her taxes. If she buys this basic plan, the cost of insurance would be $\$ 1,569$ after taxes.

|  | Current law | President's Policy |
| :--- | :---: | :---: |
| Total compensation | $\$ 20,000$ | $\$ 20,000$ |
| Wages | $\$ 20,000$ | $\$ 20,000$ |
| Employer-provided health insurance | none |  |
|  | $\mathrm{n} / \mathrm{a}$ | $\$ 15,000$ |
| New standard deduction for health <br> insurance | $\$ 20,000$ | $\$ 5,000$ |
|  |  | 0 |
| Taxable income if they buy health <br> insurance | $\$ 5,100$ | $\$ 2,531$ |
| Tax savings if she buys health insurance | $\$ 5,100$ | $\$ 2,569$ |
| Cost of health insurance (average policy) |  | $-50 \%$ |
| Net after-tax cost of buying the average <br> policy | $\$ 4,100$ | $\$ 4,100$ |
| Effect of President's policy on after-tax <br> price of average insurance | $\$ 4,100$ | $\$ 1,569$ |
|  |  | $-62 \%$ |
| Cost of health insurance (basic policy) |  |  |
| Net after-tax cost of buying the basic <br> policy |  |  |
| Effect of President's policy on after-tax <br> price of basic insurance |  |  |

[^1]
## Example 4: A family of four that now gets health insurance through work

Note: All figures are for 2009, the first year the policy is in effect.

## Family \#4

- A family of four earns $\$ 100,000$ of total compensation with an average employer-based insurance policy that costs $\$ 14,000$ in 2009, of which the employer contributes $\$ 10,000$ and the employee pays $\$ 4,000$ on a pre-tax basis. This family’s current wages (and taxable income) are \$86,000.
- Under current law, if this family switched to a less expensive basic insurance policy with a $\$ 6,000$ premium, they would get $\$ 8,000$ in higher taxable wages, but they would have to pay about $41.3 \%$ taxes on it ( $26 \%$ income $+15.3 \%$ payroll). ${ }^{3}$ So they would, in effect, get only $\$ 4,696$ higher wages after taxes for giving up $\$ 8,000$ of insurance. This is why the family probably does not switch to a less expensive plan under current law - it's not worth it.


## President's Proposal

- If the family changed nothing, their wages would still be $\$ 86,000$, but their taxable income would fall to $\$ 85,000$, and they would pay $\$ 413$ less in taxes after the standard deduction.
- If instead the family switched to the less expensive policy with a $\$ 6,000$ premium, they would get the same tax savings (\$413), and would receive $\$ 8,000$ more in wages. This family has given up $\$ 8,000$ of insurance premium for $\$ 8,000$ more in wages. They are much more likely to choose less expensive health insurance and higher wages.

|  | Current law | President's policy | President's policy, but the <br> family trades low cost health <br> insurance for higher wages |
| :--- | :---: | :---: | :---: |
| Total compensation | $\$ 100,000$ | $\$ 100,000$ | $\$ 100,00$ |
| Wages | $\$ 86,000$ | $\$ 86,000$ | $\$ 94,000$ |
| Employer's contribution to <br> health insurance premium | $\$ 10,000$ | $\$ 10,000$ | $\$ 6,000$ |
| Worker's premium contribution | $\$ 4,000^{1}$ | $\$ 4,000$ | $\$ 0$ |
|  |  |  | $\$ 100,000$ |
| Taxable income before applying <br> the standard deduction | $\$ 86,000$ | $\$ 100,000$ | $\$ 15,000$ |
|  |  |  | $\$ 15,000$ |
| New standard deduction for <br> health insurance | $\mathrm{n} / \mathrm{a}$ |  | $\$ 85,000$ |
| Taxable income since they have | $\$ 86,000$ | $\$ 85,000$ | $\$ 8,000$ |
| health insurance |  |  |  |$\quad$|  |  |  |
| :--- | :---: | :---: |
| Wage increase | 0 | $\$ 413$ |
|  | Average | Average |

${ }^{1}$ Under current law, the worker's premium contribution is assumed to be made on a pre-tax basis through a cafeteria plan.

[^2]
## Example 5: A family of four that now gets health insurance through work

Note: All figures are for 2009, the first year the policy is in effect.

## Family \#5

- Now consider another family of four with the same $\$ 100,000$ of total compensation, but $\$ 20,000$ of it comes in the form of an employer-based insurance policy, of which the employer pays $\$ 15,000$ and the employee contributes $\$ 5,000$ on a pre-tax basis. This family's current taxable wages are $\$ 80,000$.
- Under current law, if this family switched to a less expensive basic insurance policy with a $\$ 6,000$ premium, they would get $\$ 14,000$ in higher taxable wages, but they would have to pay $40.9 \%$ taxes on it ( $25.6 \%$ income $+15.3 \%$ payroll). ${ }^{4}$ So they would, in effect, get only $\$ 8,276$ more in wages after taxes for giving up $\$ 14,000$ of health insurance. This is why the family probably does not switch to a less expensive plan under current law - it's not worth it.


## President's Proposal

- If the family changed nothing, their wages would still be $\$ 80,000$, but their taxable income would rise to $\$ 85,000$, and they would pay $\$ 2,007$ more in taxes.
- If instead the family switched to the average policy with a $\$ 14,000$ premium, they would face the same tax increase ( $\$ 2,007$ ), but they would have $\$ 6,000$ higher taxable wages. This family has given up $\$ 6,000$ of health insurance premium for $\$ 6,000$ of wages. They are much more likely to choose less expensive health insurance and higher wages.

|  | Current law | President's policy | President's policy, but the <br> family trades low cost health <br> insurance for higher wages |
| :--- | :---: | :---: | :---: |
| Total compensation | $\$ 100,000$ | $\$ 100,000$ | $\$ 100,000$ |
| Wages | $\$ 80,000$ | $\$ 80,000$ | $\$ 86,000$ |
| Employer's contribution to <br> health insurance premium | $\$ 15,000$ | $\$ 15,000$ | $\$ 0$ |
| Worker's pre-tax premium <br> contribution (cafeteria plan) | $\$ 5,000^{1}$ | $\$ 5,000$ | $\$ 100,000$ |
| Taxable income before applying <br> the standard deduction | $\$ 80,000$ | $\$ 100,000$ | $\$ 15,000$ |
| New standard deduction for <br> health insurance | $\mathrm{n} / \mathrm{a}$ | $\$ 15,000$ | $\$ 85,000$ |
|  |  |  | $\$ 85,000$ |
| Taxable income since they have <br> health insurance | $\$ 80,000$ |  | $\$ 6,000$ |
|  |  |  | $-\$ 2,007$ |
| Wage increase | 0 | $-\$ 2,007$ | Average |
| Tax savings | Expensive | Expensive |  |
| Type of health insurance |  |  |  |

${ }^{1}$ Under current law, the worker's premium contribution is assumed to be made on a pre-tax basis through a cafeteria plan.

[^3]
[^0]:    ${ }^{1}$ The parents of the two children are assumed to be 35 years old in 2009.

[^1]:    ${ }^{2}$ The mother is assumed to be 35 years old in 2009.

[^2]:    ${ }^{3}$ This taxpayer would be subject to the 26 percent alternative minimum tax (AMT) rate.

[^3]:    ${ }^{4}$ A portion of the $\$ 14,000$ would be subject to the 26 percent alternative minimum tax (AMT) rate.

