

ORNL Small Business Programs Office

ORNL Town Hall Forum in the Tri-Cities

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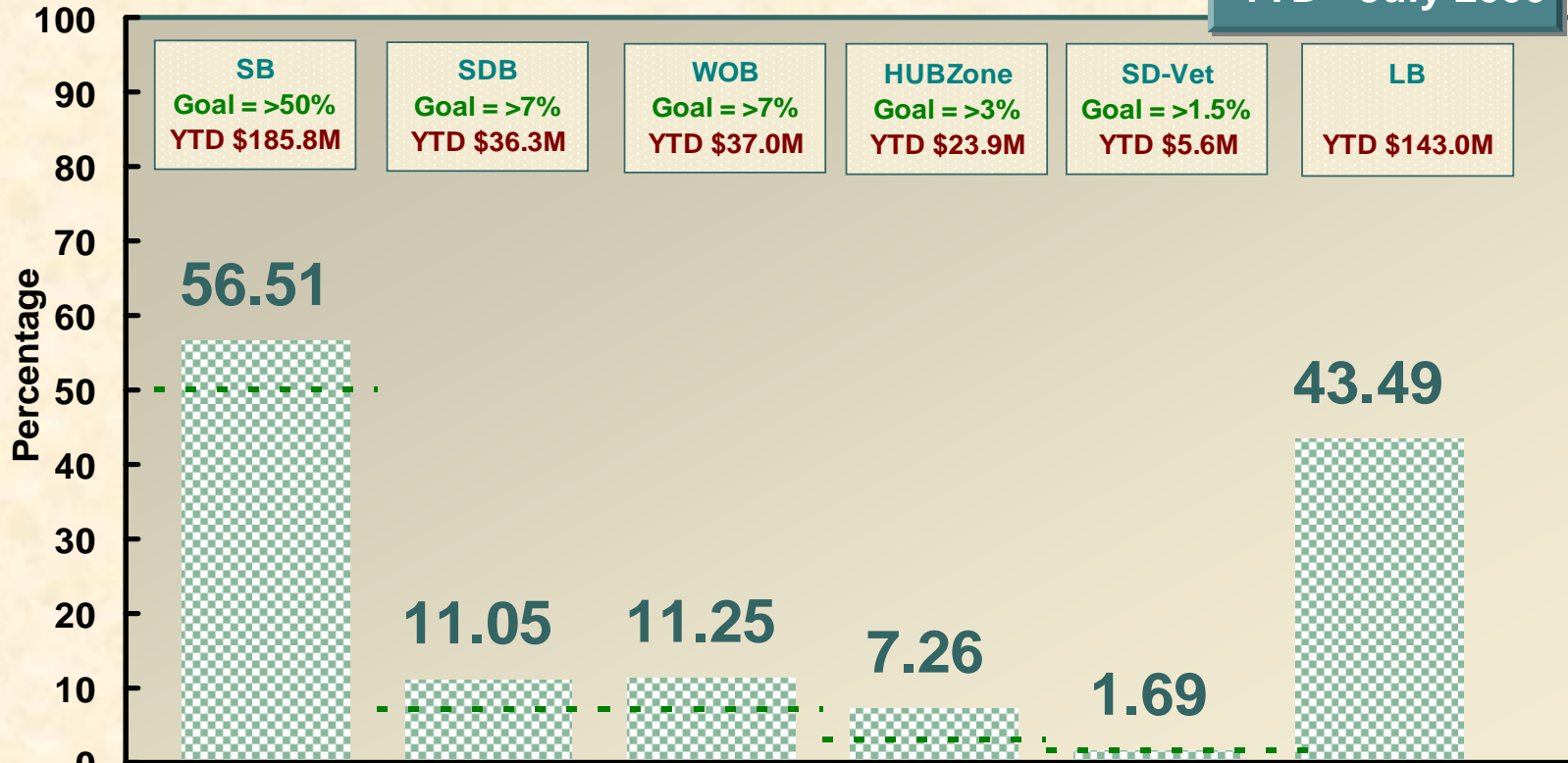
Oak Ridge National Laboratory (ORNL) Small Business Program Office Mission

- **Advocate for Small Business**
- **Point of Contact**
- **Communicating Contracting Opportunities**
- **Managing the ORNL Mentor/Protégé Program**
- **Promoting partnerships with Minority Educational Institution/HBCU**



Percent Subcontract Dollars Placed with Small Business Firms FY 2006 (BSC Metric)

YTD - July 2006



FY 2006 YTD		FY 2000*	FY 2001	FY 2002	FY 2003	FY 2004	FY 2005
SB Base	Historical Data:						
\$328.8M	SB=Small Business	54.57	48.41	49.22	54.10	62.70	50.79
Educ Base	SDB=Small Disadvantaged Business	9.77	7.55	6.42	6.24	9.23	7.09
\$25.1M	WOB=Woman-Owned Business	8.51	7.45	12.21	8.80	10.31	7.86
Total Proc	HUBZone=Historically Underutilized Bus Zones	0.05	0.24	0.37	1.97	4.42	3.21
\$371.9M	Serv-Dis Vet-Owned Business	N/R	0.0366	-0.0006	0.0280	0.1400	0.1153

Base for SB, SDB, WOB & HUBZone %s Excludes Foreign & Affiliates and Includes P-Cards.

Data Source: 2096 & Proc Stats 2. * UT-Battelle contract started April 1, 2000. 6 months of data only. Base is different for FY05.

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Introducing... Our 5 New Protégés



National Resources Management



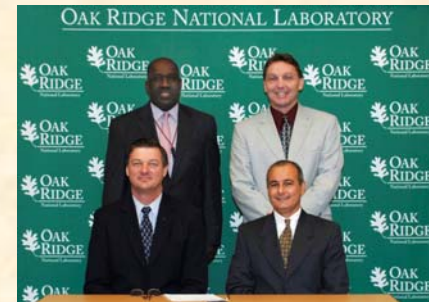
Management Solutions



Precision Engineering
Contracting Services



Spectrum



Brandan Enterprises

The ORNL Mentor-Protégé Program is a Department of Energy initiative and is designed to assist energy related firms in an effort to enhance their capability to perform contracts and subcontracts for ORNL and DOE facilities.

OAK RIDGE NATIONAL LABORATORY
U. S. DEPARTMENT OF ENERGY



Outreach Efforts

- **On Site Events**
- **SBA/DOE/OSDBU Small Business Conferences**
- **Community Oriented Meetings and Conferences**
- **Website (www.ornl.gov/smallbusiness)**
- **One-on-One Meetings**

Steps in Doing Business with ORNL

- Register your business in the Central Contractor Registration (CCR) database at www.ccr.gov.
- Visit the ORNL Small Business web site at www.ornl.gov/smallbusiness.
- Register your business in the Supplier Information Database in the website.
- Send your capability documents to the Small Business Office.



Steps in Doing Business with ORNL - continued

- **Make an appointment to visit the Small Business Office (optional).**
- **Visit our web site for Upcoming Subcontracting Opportunities.**
- **Keep in touch with the ORNL Small Business Program Manager.**



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Small Business Programs Office
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Fax: (865) 241-4095

Web site: www.ornl.gov/smallbusiness/
www.ornl.gov/adm/contracts

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