

# ORNL Small Business Programs Office

ORNL Women-Owned Small Business Day

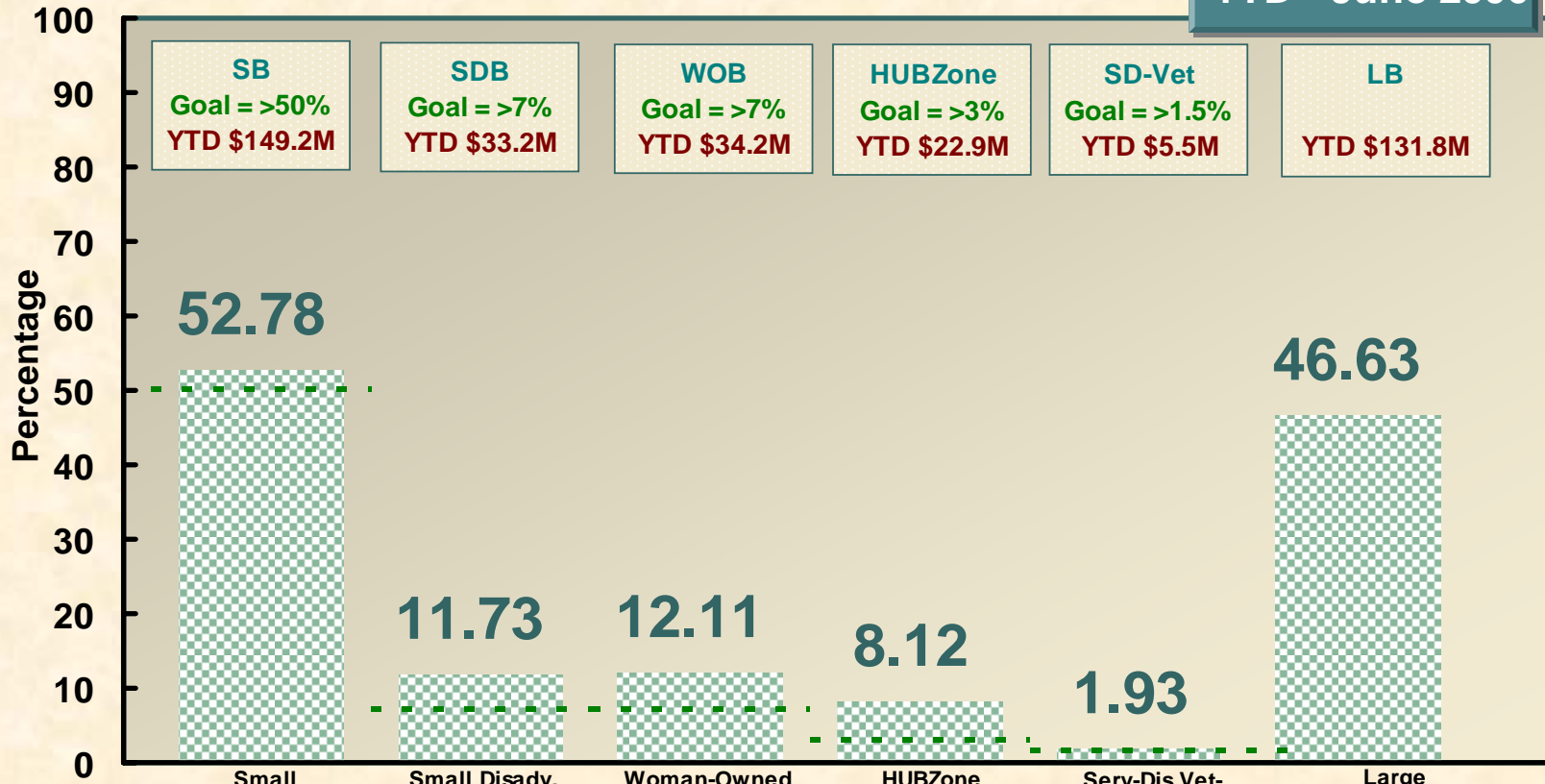
Keith S. Joy  
Manager, Small Business Programs

**July 28, 2006**



# Percent Subcontract Dollars Placed with Small Business Firms FY 2006 (BSC Metric)

YTD - June 2006



FY 2006 YTD		FY 2000*	FY 2001	FY 2002	FY 2003	FY 2004	FY 2005
<b>SB Base</b>	<b>Historical Data:</b>						
<b>\$282.6M</b>	SB=Small Business	54.57	48.41	49.22	54.10	62.70	50.79
<b>Educ Base</b>	SDB=Small Disadvantaged Business	9.77	7.55	6.42	6.24	9.23	7.09
<b>\$22.9M</b>	WOB=Woman-Owned Business	8.51	7.45	12.21	8.80	10.31	7.86
<b>Total Proc</b>	HUBZone=Historically Underutilized Bus Zones	0.05	0.24	0.37	1.97	4.42	3.21
<b>\$322.3M</b>	Serv-Dis Vet-Owned Business	N/R	0.0366	-0.0006	0.0280	0.1400	0.1153

Base for SB, SDB, WOB & HUBZone %s Excludes Foreign & Affiliates and Includes P-Cards.

Data Source: 2096 & Proc Stats 2. \* UT-Battelle contract started April 1, 2000. 6 months of data only. Base is different for FY05.

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# Introducing... Our 5 New Protégés



National Resources Management



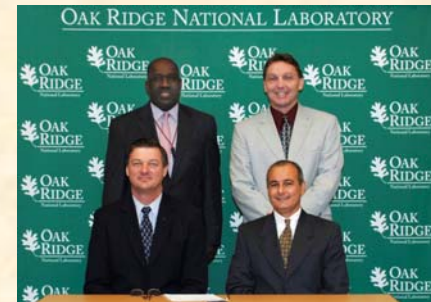
Management Solutions



Precision Engineering  
Contracting Services



Spectrum



Brandan Enterprises

**The ORNL Mentor-Protégé Program is a Department of Energy initiative and is designed to assist energy related firms in an effort to enhance their capability to perform contracts and subcontracts for ORNL and DOE facilities.**

**OAK RIDGE NATIONAL LABORATORY**  
**U. S. DEPARTMENT OF ENERGY**



# Outreach Efforts

- **On Site Events**
- **SBA/DOE/OSDBU Small Business Conferences**
- **Community Oriented Meetings and Conferences**
- **Website ([www.ornl.gov/smallbusiness](http://www.ornl.gov/smallbusiness))**
- **One-on-One Meetings**

# Steps in Doing Business with ORNL

- Register your business in the Central Contractor Registration (CCR) database at [www.ccr.gov](http://www.ccr.gov).
- Visit the ORNL Small Business web site at [www.ornl.gov/smallbusiness](http://www.ornl.gov/smallbusiness).
- Register your business in the Supplier Information Database in the website.
- Send your capability documents to the Small Business Office.



# Steps in Doing Business with ORNL - continued

- **Make an appointment to visit the Small Business Office (optional).**
- **Visit our web site for Upcoming Subcontracting Opportunities.**
- **Keep in touch with the ORNL Small Business Program Manager.**



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Small Business Programs Office  
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Oak Ridge, Tennessee 37830

Fax: (865) 241-4095

Web site: [www.ornl.gov/smallbusiness/](http://www.ornl.gov/smallbusiness/)  
[www.ornl.gov/adm/contracts](http://www.ornl.gov/adm/contracts)

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