



**NATIONAL AIR CARRIER
ASSOCIATION**

MARKET OPPORTUNITIES

***PRESENTATION TO THE 33RD ANNUAL FAA
FORECAST CONFERENCE***

WASHINGTON, D.C.

MARCH 10, 2008

- Founded in 1962
- 14 air carriers, all Part 121 certificated
- Regularly scheduled passenger service – low cost carriers
- Scheduled and on demand charter service
- Cargo air services
- Operations span the globe
- NACA carriers employ over 12,000 people
- Contribute over \$5 billion to the economy



OMNI AIR INTERNATIONAL



NACA Carriers

- Scheduled Passenger Service
 - Low Cost operations
 - Point to Point Service
- Charter Service
 - Scheduled Charters
 - Ad hoc Charters
- Cargo Service

OPPORTUNITIES

- Military Charters
- Low cost carriers serving leisure markets and secondary cities
- Consolidation
- National economy and price sensitivity
- Cargo – global opportunities

CHALLENGES

- **FUEL**
- CAPACITY CONSTRAINTS
 - FAA/DOT Policies
 - Congestion Pricing
 - Auctions
- ENVIRONMENT

THANK YOU

Thomas E. Zoeller
President and CEO
National Air Carrier Association
1100 Wilson Boulevard
Suite 1700
Arlington, VA 22209