### Quarterly Financial Report for Manufacturing, Mining, and Trade Corporations

Quarter 4

2000

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Many people regularly participate in the quarterly production of this report, which is prepared under the general direction of **Ruth Runyan**, Assistant Chief for Financial Statistics, and under the general supervision of **Ewen M. Wilson**, Chief, Company Statistics Division.

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### Introduction

THE QUARTERLY FINANCIAL REPORT PROGRAM publishes up-to-date aggregate statistics on the financial results and position of U.S. corporations. Based upon an extensive sample survey, the *Quarterly Financial Report* (QFR) presents estimated statements of income and retained earnings, balance sheets, and related financial and operating ratios for all manufacturing corporations and large mining and trade corporations. The statistical data are classified by industry and by asset size. Pertinent data are provided, when possible, on material distortions in comparability owing to changes in accounting conventions or user needs.

Purpose of Report: The main purpose of the QFR is to provide timely, accurate data on business financial conditions for use by Government and private-sector organizations and individuals. Among its users, the Commerce Department regularly employs QFR data as an important component in determining corporate profits for GDP and National Income estimates; the Federal Reserve Board uses the QFR to assess industrial debt structure, liquidity, and profitability; the Treasury Department estimates corporate tax liability through use of QFR data; the Council of Economic Advisers and Congressional Committees utilize key indicators derived from QFR data as they design economic policies and draft legislation; the Federal Trade Commission (FTC) utilizes the series as a basic reference point in analyzing the financial performance of American industries; and banking institutions and financial analysts draw upon the series in making investment evaluations.

**Responsibility:** The QFR is prepared by the Company Statistics Division, U.S. Census Bureau, Washington, DC 20233, telephone 301-457-3343. The FTC had been responsible for the program from inception in 1947 until December 1982. That responsibility was shared with the Securities and Exchange Commission until 1971.

The program designs and maintains on a current basis statistical cross sections (i.e., probability samples) of corporate enterprises; collects, analyzes, and summarizes periodic confidential reports from those corporations; estimates national aggregates based upon the individual company reports; and publishes the resulting aggregates.

**Publication Schedules:** QFR data is scheduled for release approximately 75 days after the end of the first, second, and third calendar quarters and approximately 95 days after the end of the fourth calendar quarter. The QFR publishes information on the most recently closed quarter

for manufacturing, mining, and wholesaling and the preceding quarter's data for retailing except in the fourth quarter, when the 95-day publication lag permits synchronized presentation. The following table defines the four reporting quarters for the surveyed industry divisions in terms of the month in which any given surveyed corporation's fiscal quarter ends:

### Reporting Quarters for Surveys Industry Divisions\*

QFR Quarter	Manufacturing, Mining, and Wholesale Trade	Retail Trade
First Second Third Fourth	Apr., May, or Jun. Jul., Aug., or Sep.	Feb., Mar., or Apr. May, Jun., or Jul. Aug., Sep., or Oct. Nov., Dec., or Jan.

\*Coverage is for corporations whose quarter ends as indicated.

**Coverage:** Since the fourth quarter of 1973, reporting corporations have been instructed to consolidate the domestic operations of every corporation which is taxable under the U.S. Internal Revenue Code and is owned more than 50 percent by a reporting corporation and its majority-owned subsidiaries. In addition, consolidation is required for every majority-owned Domestic International Sales Corporation. Corporations that manufacture goods within the United States or base their sales activity in the United States and export their goods are considered domestic and are consolidated. Specifically excluded from consolidation are foreign entities (either corporate or noncorporate), foreign branch operations, and domestic corporations primarily engaged in foreign operations. Therefore, subsidiaries that were created in foreign countries to manufacture and/or sell primarily in foreign markets are not consolidated. Also excluded from consolidation are domestic corporations primarily engaged in banking, finance, or insurance (as defined in Major Groups 60-63 and in Group 672 of the Standard Industrial Classification Manual, 1987 (SIC Manual)). Consolidation is optional for domestic corporations required to file monthly or quarterly financial statements with the Interstate Commerce Commission, the Federal Communications Commission, or the Federal Energy Regulatory Commission.

Nonconsolidated subsidiaries are accounted for on either the cost or equity method of accounting, at the option of the reporting company. Mining, wholesale, and retail trade corporations and manufacturing corporations with assets less than \$50 million report their dividend or

equity income with other nonoperating income (expense). Manufacturing corporations with assets of \$50 million and over report their dividend or equity income on designated data lines.

How Corporations Are Classified by Industry: The industry combinations used in the QFR are defined in accordance with the *Standard Industrial Classification Manual*, 1987. The SIC Manual has the industry detail necessary to classify the product lines used for coding the sample corporations.

Each corporation in the survey is required to provide a breakdown of gross receipts by source industry. These data are analyzed to determine the classification of each corporation. A reporting corporation is initially classified into the SIC division accounting for more gross receipts than any other SIC division. To be in scope for the QFR, more gross receipts of the reporting corporation must be accounted for by either (not a combination of) SIC Division B (Mining), Division D (Manufacturing), Division F (Wholesale Trade), or Division G (Retail Trade) than by any other SIC division.

For the most part, after a corporation is assigned to a division, it is further classified by the 2-digit SIC major group accounting for more gross receipts than any other 2-digit group within the division. In certain cases, corporations are further classified into 3-digit SIC groups. QFR data are published for these major groups except when precision criteria are not satisfied. In those cases, major groups are collapsed into a residual category, such as Other Durable Manufacturing Industries.

Note that these procedures may lead to a conglomerate corporation being assigned to a major group from which only a small proportion of its receipts are obtained. For example, if a corporation obtains 25 percent of its gross receipts from mining activities, 30 percent from manufacturing, 20 percent from wholesale, and 25 percent from retail, it would be classified in the Manufacturing Division. Furthermore, if the 30 percent of manufacturing activity was conducted in two major groups, 20 percent in one and 10 percent in the other, the activities of the corporation as a whole would be classified in the major group accounting for 20 percent of total receipts.

When a corporation is drawn into the sample, its classification is determined using the most current information available. The corporation remains in that category for eight quarters unless there is a change in its corporate structure or it is deleted from the sample. After eight quarters, its classification is reviewed again using the most current information available. If there is a change in reporting entity's corporate structure (e.g., merger, acquisition, or divestiture), its industry classification is reviewed at the time of change.

**How Corporations Are Classified by Size:** Each reporting manufacturing corporation is classified and tabulated according to its total assets reported for that

quarter. Prior to 1973, each manufacturing corporation was classified according to its total assets at the end of the quarter for which it first submitted a report. Unless deleted from the sample in the interim, it remained in the same asset size category until the first quarter of the following calendar year when it was classified according to its total assets at the end of that quarter. Mining and trade corporations are classified and tabulated according to total assets at time of sample selection. Prior to fourth quarter 1987, they were classified according to total assets at the end of the reference quarter.

**Ratio Formatted Data:** Many quantitative indicators are used to assess the financial strength of an enterprise and the success of its operations. The simplest is to assemble related financial items, such as sales and profits, and to express this relationship in the form of a ratio. Using these ratios, various aspects of corporate operations may be compared with the performance of other corporations or groups of corporations of similar size or in a similar industry.

The QFR's ratio formatted income statement and selected balance sheet ratios are expressed as a percent of net sales and total assets, respectively. The operating and financial characteristics of the respective industries and asset size groups are thus reduced to a common denominator to facilitate analysis.

The ratio tables include the following additional basic operating ratios:

- a. Annual Rate of Profit on Stockholders' Equity at End of Period. This ratio is obtained by multiplying income for the quarter before or after domestic taxes (including branch income (loss) and equity in the earnings of nonconsolidated subsidiaries net of foreign taxes) by four, to put it on an annual basis, and then dividing by stockholders' equity at the end of the quarter. It measures the rate of return which accrues to stockholders on their investment.
- b. Annual Rate of Profit on Total Assets. This ratio is obtained by multiplying income, as defined in deriving the rate of profit on stockholders' equity, both before and after taxes, by four, and then dividing by total assets at the end of the quarter. This ratio measures the productivity of assets in terms of producing income.
- c. Total Current Assets to Total Current Liabilities. This ratio is obtained by dividing total current assets by total current liabilities. It measures the ability to discharge current maturing obligations from existing current assets.
- d. Total Cash and U.S. Government and Other Securities to Total Current Liabilities. This ratio is obtained by dividing total cash and U.S. Government and other securities by total current liabilities. It measures the ability to discharge current liabilities from liquid assets.

e. Total Stockholders' Equity to Total Debt. This ratio is obtained by dividing total stockholders' equity by the total of short-term loans, current installments on long-term debt, and long-term debt due in more than 1 year. It indicates the extent of leverage financing used.

**Description of the Sample:** The frame from which the major portion of the sample is selected consists of the Internal Revenue Service (IRS) file of those corporate entities which are required to file Form 1120, 1120A, or 1120S and which also have as their principal industrial activity either manufacturing, mining, or wholesale or retail trade. The IRS frame is stratified based on industry classification and size of total assets and gross receipts. This frame is sampled once each year. Nearly all corporations whose operations are within the scope of the QFR and which have total assets of \$250 million and over are included in the sample with certainty (i.e., they have a 1-out-of-1 sampling fraction).

Manufacturing corporations with total assets of less than \$250 million are subject to a noncertainty stratified simple random sample, as are those corporations in mining, wholesale trade, and retail trade with total assets equal to \$50 million and over and less than \$250 million. The sampling rates range from approximately 1-out-of-160 to 1-out-of-2. Table J summarizes the resulting active sample sizes by division and size groups. Corporations in the noncertainty portion of the sample are rotated into the survey using a replacement scheme which provides that one-eighth of the sample is replaced each guarter. Corporations removed are those that have been in the reporting group the longest (usually eight quarters). Therefore, samples of noncertainty corporations for adjacent quarters are seven-eights identical; for quarters ending nine months apart, they are five-eights identical, etc.

The IRS frame does not contain those corporate entities whose first income tax return had not been processed. In addition, several months elapse between the sample selection and its introduction into the QFR program. To keep the QFR sample of larger corporations (i.e., those with total assets of at least \$250 million) as up-to-date as possible, a separate nonprobability procedure is followed. Each quarter, a file containing applications for a Federal Social Security Employer's Identification Number filed with the Social Security Administration during the previous quarter by new corporations is reviewed. Corporations thought to meet QFR's in-scope criteria are mailed classification forms. If their response indicates that the corporation does meet QFR's in-scope criteria, they will be included in the survey with certainty for the remainder of the year.

**Precision of the Estimates:** There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling. Sampling errors occur because observations are made only on a sample, not on

the entire population. Nonsampling errors can be attributed to many sources in the collection and processing of data. The accuracy of a survey result is determined by the joint effects of sampling and nonsampling errors.

**Measures of Sampling Error:** The particular sample used in this survey is one of a large number of all possible samples of the same size that could have been selected using the same design. Estimates derived from the different samples would differ from each other. The average of these estimates would be close to the estimate derived from a complete enumeration of the population. This assumes that a complete enumeration has the same nonsampling errors as the sample surveys. The standard error of the estimate is a measure of the variability among the estimates from all possible samples of the same size and design and, thus, is a measure of the precision with which an estimate from a particular sample approximates the results of a complete enumeration. The coefficient of variation (expressed as a percent) is the standard error of the estimate times 100 percent, divided by the estimate. Note that the coefficient of a variation is an estimate derived from the sample and is also subject to sampling variability.

Table K gives the estimates of the coefficients of variation in percent for the quarterly dollar value of Net sales, Depreciation, Inventories, and Total assets estimates as shown in this report. Also in Table K are the estimates of the standard errors for the item Income before income taxes. Note that these estimated coefficients of variation and standard errors are biased downward because of present estimation techniques for the standard error. Therefore, the estimated coefficients of variation and the standard error represent a lower bound to this measure of precision.

The coefficients of variation presented in the table permit certain confidence statements about the sample estimates. As noted before, the particular sample used in this survey is one of a large number of samples of the same size that could have been selected using the same design. In about 2 out of 3 (67 percent) of these samples, the estimate would differ from a complete enumeration by less than the corresponding percent for that estimate shown in the sampling variability table. In about 19 out of 20 (95 percent) of these samples, the estimates would differ from the results of a complete enumeration by less than twice the percentage shown.

To illustrate the computations involved in the above confidence statements as related to dollar volume net sales estimates, assume that an estimate of net sales for all manufacturing published in Table 1.0 is \$525,000 million for a particular quarter and that the coefficient of variation for this estimate, as given in Table K is 0.2 percent or 0.002. Multiplying \$525,000 million by 0.002 yields \$1,050 million. Therefore, a 67-percent confidence interval is \$523,950 million to \$526,050 million

(\$525,000 million plus or minus \$1,050 million). If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 2 out of 3 (67 percent) of the intervals would contain the figure obtained from a complete enumeration. Similarly, a 95-percent confidence interval is \$522,900 million to \$527,100 million (\$525,000 million plus or minus \$2,100 million).

To illustrate the computations involved in the above confidence statements as related to income before income taxes estimates, assume that an estimate of income before income taxes for all manufacturing published in Table 1.0 is \$18,571 million for a particular quarter and that the standard error for this estimate, as given in Table K is 0.3. Thus, a 67-percent confidence interval is \$18,570.7 million to \$18,571.3 million (\$18,571 million plus or minus \$0.3 million). This 67-percent confidence interval would have the same properties as the 67-percent confidence interval discussed in the previous paragraph. A 95-percent confidence interval is \$18,570.4 million to \$18,571.6 million (\$18,571 million plus or minus \$0.6 million).

**Nonsampling Errors:** Nonsampling errors arise from many sources: (1) inability to obtain information about all cases in the sample, (2) response errors, (3) definitional difficulties, (4) differences in the interpretation of questions, (5) mistakes in recording or coding the data obtained, and (6) other errors of collection, response, coverage, and estimation of missing data. These nonsampling errors also occur in complete censuses.

Some examples of circumstances and individual corporate practices which lead to nonsampling errors are:

- a. Corporations in Chapter XI bankruptcy are unable to prepare a report within QFR time frames. Although these corporations have continuing operations and are therefore required to file QFR reports, courtimposed constraints sometimes make timely compliance impossible.
- b. Requiring precise, audited data to be reported within 25 days after the end of the corporation's quarter could impose a significant burden. Therefore, the submission of estimated data is permissible. This practice may lead to some measurement error.
- c. Small corporations frequently lack sophisticated recordkeeping systems to generate quarterly financial data. They also may lack the staff to prepare precise, detailed QFR reports. Inconsistency in classification of data items from quarter to quarter may lead to a bias of unknown direction.
- d. Occasionally, corporations electing to be taxed through their shareholders (1120S) and cooperatives are drawn into the sample. These enterprises use specialized systems of accounts and terminology in reporting financial results. There are parallel classifications created to link

traditional corporate accounting to this specialized accounting, but the resulting match is not perfect. The sales and profits of cooperatives and 1120S corporations are small relative to most industry totals, but their special problems do lessen estimate accuracy.

As calculated for this report, the coefficients of variation measure certain nonsampling errors but do not measure any systematic biases in the data. Bias is the difference, averaged over all possible samples of the same size and design, between the estimate and the true value being estimated. Although no direct measures of the biases have been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize their influence.

One major source of bias in the published estimates is due to imputing data for nonrespondents, for late reporters, and for data which fail edit.

**Comparisons With Other Statistics:** QFR estimates will not necessarily agree with other financial and industrial statistics compilations whether based upon a sample or complete canvass. For example:

- a. The QFR eliminates multiple counting of interplant and other intracompany transfers included in census establishment statistics. It also eliminates multiple counting of intercorporate transfers included in statistics based upon nonconsolidated, partly consolidated, or combined reports from multicorporate enterprises.
- b. Each corporation which filed either a U.S. Corporation Income Tax Return (i.e., Form 1120 or 1120S) or an application for a Federal Social Security Employer's Identification Number and was classified in one of the four QFR industry divisions has a known probability of being drawn into the QFR sample. Each corporation in the QFR sample is therefore given its proper weight in computing the QFR estimates. The composition of the sample changes each quarter to reflect the effects of corporate births, deaths, acquisitions, divestitures, mergers, consolidations, and the like. Furthermore, to redistribute the reporting responsibility as equitably as possible among the smallest corporations, one-eighth of the nonexhaustive sample stratum is replaced each quarter. The QFR estimates may therefore differ significantly from estimates based upon reports for identical groups of corporations.
- c. The conventional accounting concept of profits is used in the QFR estimates. This differs from the concept of profits employed in the national income and product accounts. In measuring profits for national income accounting purposes, capital gains and dividends received by corporations are deducted from profits, capital losses and depletion charges are added to profits, and adjustments are made for international flows affecting profits.

- d. Corporations' QFR submissions generally embody the accounting conventions adopted for financial reporting purposes. As such, they may differ from those used by corporations for reporting income to the IRS; e.g., in the more frequent application of accelerated depreciation on tax returns. Therefore, annual income and balance sheet information derived from tax returns dating back to 1909, which can be found in the IRS report series *Statistics of Income: Corporation Income Tax Returns*, may not be comparable.
- e. QFR estimates by corporation size are based upon the total assets of consolidated corporate enterprises. They differ from estimates based upon other criteria such as value of shipments or number of employees. They differ also from estimates based upon other reporting units such as establishments, nonconsolidated corporations, or enterprises consolidated differently than in the QFR.
- f. QFR estimates are based upon a changing sample of audited, unaudited, and estimated reports required to be submitted within 25 days after the end of each quarterly reporting period by corporations which are not necessarily identical entities from quarter to quarter. Aggregated for any four consecutive quarters, the QFR estimates will differ from similar aggregations of finalized and audited annual reports for accounting years which are not necessarily identical from corporation to corporation.

Changes in the Series—Accounting: When the QFR series began in 1947, corporations were instructed to consolidate all of their subsidiaries which were taxable under the U.S. Internal Revenue Code and which were fully consolidated in their latest report to stockholders. All other subsidiaries were to be accounted for as investments. Closely held corporations which did not prepare stockholder reports were to report on a basis consistent with their audited or corporation prepared reports.

The income tax liability rule was expected to eliminate most foreign operations. However, as the number of multinational corporations increased between 1947 and 1973, foreign operations gradually became more and more significant in the QFR data.

An interagency task force composed of user agency representatives was created to resolve this problem. New consolidation rules were put into effect in the fourth quarter of 1973 to maximize coverage and minimize the impact of foreign operations on QFR statistics (see Coverage). As a result of these changes, foreign operations are included on an investment basis. In addition, the breadth of the new consolidation rules was expanded to include certain domestic subsidiaries previously excluded under the old rules. Also, the rules were clarified with respect to the scope of coverage. Domestic subsidiaries engaged in banking, finance, or insurance are not to be consolidated.

The change in consolidation rules and the creation of a line item to reflect equity in earnings from nonconsolidated subsidiaries significantly lessened the comparability of pre- and post-Q4 1973 reports. QFR internal accounting procedures prior to the rule change required the classification of equity in earnings (losses) as a direct credit or charge to retained earnings. Therefore, when a reporting corporation indicated by footnote that its equity in nonconsolidated subsidiary earnings (losses) was included in its current quarter's income (loss), the QFR accounting staff made the appropriate adjustment. With the advent of this format, this adjustment is not made. Thus, the equity in earnings (losses) is accounted for as an element of the parent corporation's quarterly income (loss) after taxes. The treatment of dividend income received from nonconsolidated subsidiaries accounted for by the cost method has remained consistent under both the new and old format. In these instances, dividends received are included in net income before taxes through the nonoperating income

A comparison of aggregated totals published under both the old and new consolidation rules indicates the following:

- a. There was a net decrease in sales, apparently due to the exclusion of foreign activities previously included.
- b. There was a net decrease in Net Income Before Taxes (NIBT), apparently due to two major effects. Equity in earnings (losses) from nonconsolidated subsidiaries is reflected on a designated line below NIBT, whereas prior reports often included this amount in NIBT. If the reporting company did not footnote this inclusion, QFR accountants were unable to make the proper adjustment. If foreign activity was fully consolidated, foreign earnings were also included in NIBT. The new consolidation rules minimize this effect as well.
- c. The net effect of the rule changes on Net Income After Taxes (NIAT) was small. Under both rules, foreign activity should be included above the NIAT line. The slight degree of difference also suggests that the QFR footnoted equity in earnings (losses) of nonconsolidated subsidiaries were not extensive enough to affect comparative published data materially.
- d. Noncurrent Assets include investments in nonconsolidated subsidiaries under either the cost or equity method. The rule change precluding full consolidation of foreign activity caused a marked increase in this line item. Corporations that consolidated foreign activity fully up to 1973 were required to eliminate their investment in accordance with generally accepted accounting principles. Now, since foreign activity is not fully consolidated, investments in these subsidiaries are included in the noncurrent asset line.

<sup>&</sup>lt;sup>1</sup>See the QFR, Second Quarter 1975, Appendix Tables I and II.

Changes in the Series—Industry Classification: In the reports for the first quarter of 1947 through the fourth quarter of 1958, classification was based on the 1945 edition of the SIC Manual. Beginning with the first quarter of 1959, corporations were classified within the framework of the 1957 SIC edition. The SIC was revised again in 1967, but did not affect the level of aggregation used in the QFR. A 1972 SIC revision required the reclassification of some corporations. Reclassifications having a measurable effect on the industry estimates were incorporated in the fourth-quarter revision of the 1972 data published in the first quarter of the 1973 QFR. Similarly, the 1987 SIC revision has resulted in some reclassifications. Revisions of 1987 data provided in the first quarter of 1988 include measurable changes.

Beginning in 1969, Newspaper Publishing was included in the QFR coverage of manufacturing corporations.

Prior to the first quarter of 1974, a corporation was classified as a manufacturer only if 50 percent or more of its gross receipts were derived from manufacturing operations. The new classification rules (see How Corporations Are Classified by Industry) are more inclusive. Therefore, in the series existing prior to 1974, fewer corporations qualified for inclusion as manufacturers.

Changes in the Series—Sampling: The first sample in this survey was drawn from U.S. Corporation Income Tax Returns (Form 1120) filed with IRS for the taxable year 1943. A second sample was drawn from income tax returns for the taxable year 1949. The third (current) sample was drawn from income tax returns for the taxable year 1954 and each taxable year thereafter. Each sample has been supplemented by quarterly samples of applications for a Federal Social Security Employer's Identification Number filed with the SSA.

The second and third samples were drawn in order to redistribute the reporting responsibility among the smallest corporations and to maintain representativeness on a current basis. (The older the sample, the less representative it is of the current population.) The third (current) sample meets both requirements to the fullest extent permitted by known sampling methodology, consistent with a minimal budgetary allocation.

The first sample was used to generate estimates for each quarter in calendar years 1947 to 1951, inclusive; the second sample, from the third quarter of 1951 to the second quarter of 1956, inclusive; the third (current) sample, from the second quarter of 1956 to date.

From the third quarter 1977 through the fourth quarter 1986, the strata including very small manufacturing firms (generally those with assets less than \$250,000) and all newly incorporated manufacturers were estimated for by multivariate techniques. Beginning in the first quarter 1987, the QFR universe of corporations has been redefined to exclude these strata. In the fourth quarter of 1987 through the third quarter of 1988, the mining, wholesale

and retail trade tables only included estimates for corporations with assets of \$25 million and over at the time of sample selection, fall 1987. Prior to that quarter, estimates were based upon reports from corporations with that asset level at the end of the reference quarter. Beginning in the fourth quarter of 1988, the asset level for inclusion in published mining, wholesale and retail trade estimates was raised to \$50 million at the time of sample selection.

For 50 years, the QFR Program has requested a sample of corporations to file financial data on a universal form. In 1980, Congress mandated a reduction in both QFR form complexity and sample size. In response, the program adopted a short form for surveyed corporations generally with total assets of less than \$50 million. Corporations with higher asset values submit the long form, which has been in use since 1974. To accomplish the sample size cut, the threshold for sampling on less than a 1:1 ratio was raised from \$10 million to \$25 million in assets. The threshold for sampling was subsequently raised to \$50 million in 1988 and to \$250 million in 1995. (See Description of the Sample on page XI.) The resulting reduced sample size was optimally allocated with further cuts made in asset sizes below \$10 million. The results of these changes are reflected beginning in the Q4 1981 report as follows:

- a. Tables presenting universe estimates by SIC division and major group are published on the short-form basis. Therefore, the more detailed data submitted by larger corporations (generally those with assets of \$50 million and over) are collapsed in these tables. Immediately following, on pages XVII and XVIII, is a table used by the program which provides the reader with a key to trace "long" to "short" format conversion.
- b. Tables presenting estimates by major group for manufacturing corporations with assets of \$25 million and over are published on the long-form basis but are presented separately.
- c. The combination of change in sample design; i.e., raising of the sampling threshold with further sample size cuts in small company strata, and the updating of IRS population estimates necessitated revision of previously published estimates for Q4 1980-Q3 1981.
- d. It is especially important to note that published universe estimates of "Income (or loss) before taxes" include all equity in earnings (losses) from nonconsolidated subsidiaries and foreign branches. This change places these universe estimates on a different basis than those previously published. To minimize the impact of this change, please consider the following:
- 1. Corporations filing the "short form" report equity in earnings (losses) of nonconsolidated subsidiaries and foreign branches as a component of "Net nonoperating income (expense)." Although this treatment will introduce elements of foreign earnings (losses) into

- "Income (or loss) before income taxes," the contribution of foreign earnings (losses) of these smaller asset size corporations to this data item has been historically insignificant.
- 2. Corporations with assets of \$50 million and over continue to report equity in earnings (losses) as a separate data item. As can be seen in the conversion table (following page), this data item is collapsed for universe estimation into "Net nonoperating income (expense)." However, since these larger asset size corporations continue to report equity in earnings (losses) separately, as reflected in the tables published for corporations with assets of \$25 million and over, comparability with prior data can be achieved, for the most part, through subtraction.

New tables were also introduced in the Q4 1981 publication that provide the user with the following:

- a. Asset size data (under \$25 million, \$25 million and over) by SIC major groups in manufacturing;
- b. SIC major group data for wholesale trade (SIC 50 and 51) and retail trade (SIC 53, 54, and all other);

- c. More asset size breaks for durable and nondurable manufacturing industries; and
- d. Historical rates of return tables for wholesaling, retailing, and mining.

**Data Revisions:** Revisions to the QFR data are attributable primarily to industry reclassifications of major corporations involved in merger/acquisition activities or restructuring of operations. In order to reflect these changes and to provide users with comparable data, revisions are made each quarter to the most recent four quarters of previously published data. Also, when respondents submit corrections after publication, we reflect such corrections in the next publication.

**Summary Chronology of Discontinuities:** Because of the various QFR series changes discussed above, discontinuities were introduced that affect use of the published estimates in constructing time series. In order to help users evaluate the adequacy of past data for the analysis of economic changes, a table of discontinuities is provided. Note that not all aggregates are affected by all discontinuities. The user will need to examine each situation in the light of his or her needs.

### **CONVERSION TABLE**

#### LONG TO SHORT FORMAT

LONG FORMAT	
Net sales, receipts and operating revenues  Depreciation, depletion, and amortization of property, plant and equipment.  All other operating costs and expenses, including cost of goods sold and selling, general, and	[1] [2]
administrative expenses  Income (or loss) from operations.	[3]
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest. Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	[4] [5] [5] [5]
Income (or loss) before income taxes  Provision for current and deferred domestic income taxes:  a. Federal	[6]
b. Other	[6]
Income (or loss) after income taxes	
Extraordinary gains (losses), net of taxes	[9]
Net income (or loss) for quarter.	
Cash dividends charged to retained earnings in current quarter	[7]
Net income retained in business	
Retained earnings at beginning of quarter .  Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	[8] [9]
Retained earnings at end of quarter	
INCOME STATEMENT IN RATIO FORMAT	
Net sales, receipts, and operating revenues .  Depreciation, depletion, and amortization of property, plant and equipment.  All other operating costs and expenses .	
Income (or loss) from operations.  Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest. Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	
Income (or loss) before income taxes  Provision for current and deferred domestic income taxes	
Income (or loss) after income taxes	
OPERATING RATIOS (see explanatory notes)	
Annual rate of profit on stockholders' equity at end of period:  Before income taxes  After income taxes	
Annual rate of profit on total assets:  Before income taxes  After income taxes	

#### All other operating costs and expenses, including cost of goods sold and selling, general, and [3] Income (or loss) from operations..... เรา Income (or loss) before income taxes ...... Provision for current and deferred domestic income taxes..... [8] Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc...... Retained earnings at end of quarter ..... INCOME STATEMENT IN RATIO FORMAT Provision for current and deferred domestic income taxes..... Income (or loss) after income taxes..... **OPERATING RATIOS** (see explanatory notes) Annual rate of profit on stockholders' equity at end of period: Annual rate of profit on total assets: BALANCE SHEET RATIOS (based on succeeding table) Total cash, U.S. Government and other securities to total current liabilities.....

SHORT FORMAT

# U.S. Census Burea

### **CONVERSION TABLE**

### **LONG TO SHORT FORMAT**

### LONG FORMAT

ASSETS	
Cash and demand deposits in the United States	[1] [2] [3]
Total cash on hand and in banks	
U.S. Treasury and Federal agency securities: (a) Subject to agreements to sell. (b) Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	[3] [3] [3] [3] [3]
Total cash, U.S. Government and other securities	
Trade receivables from U.S. Government	[4] [4]
Total receivables	
Inventories	[5] [6]
Total current assets	
Depreciable and amortizable fixed assets, including construction in progress Land and mineral rights	[7] [8] [9]
Net property, plant, and equipment	
U.S. Treasury and Federal agency securities due in more than 1 year	[10]
intangibles, etc  Total Assets	[10]
LIABILITIES AND STOCKHOLDERS' EQUITY	
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable	[11] [12] [12] [17] [13]
Income taxes accrued, prior and current years, net of payments: a. Federal. b. Other	[14] [14]
Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Bonds and debentures c. Other long-term debt.  All other current liabilities, including excise and sales taxes, and accrued expenses.	[15] [16] [16] [17]
Total current liabilities	
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes and capitalized leases and minority stockholders' interest in consolidated domestic corporations.	[18] [19] [19]
Total Liabilities	
Capital stock and other capital	[21] [22] [21] [21] [21]
Stockholders' Equity	
Total Liabilities and Stockholders' Equity	
NET WORKING CARITAL. Excess of total current assets over total current liabilities	

### SHORT FORMAT

	ASSETS
[1] [2]	Cash and demand deposits in the United States
	Total cash on hand and in U.S. banks
[3]	Other short-term financial investments including marketable and government securities, commercial paper, etc.
	Total cash, U.S. Government and other securities
[4] [5] [6]	Trade accounts and trade notes receivable (less allowances for doubtful receivables)
	Total current assets
[7] [8] [9]	Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights  Less: Accumulated depreciation, depletion, and amortization.
	Net property, plant, and equipment
[10]	All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.
	Total Assets
	LIABILITIES AND STOCKHOLDERS' EQUITY
	Short-term debt, original maturity of 1 year or less:
[11] [12] [13] [14] [15] [16] [17]	a. Loans from banks b. Other short-term debt, including commercial paper. Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments Installments, due in 1 year or less, on long-term debt: a. Loans from banks b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses
	Total current liabilities
[18] [19] [20]	Long-term debt (due in more than 1 year):  a. Loans from banks  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations
	Total Liabilities
[21] [22]	Capital stock and other capital (less treasury stock)
	Stockholders' Equity
	Total Liabilities and Stockholders' Equity
	NET WORKING CAPITAL
	Excess of total current assets over total current liabilities
	SELECTED BALANCE SHEET RATIOS
	Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities Long-term debt Total liabilities Stockholders' equity

### **Table of Discontinuities in Quarterly Financial Report Series**

YEAR OF OCCURRENCE	REASON	PERIODS FOR WHICH OVERLAP DATA WERE PROVIDED	REPORT IN WHICH NEW OR REVISED DATA APPEARED		
1951	Change of Sample for Q1-Q2 1951	Q3 1951-Q4 1951 (Revised data)	Q2 1952		
1956	Change of Sample	Q2 1956	Q3 1956		
1958	Adoption of 1957 SIC	Q1 1958-Q4 1958	Q1 1959		
1969	Inclusion of Newspapers	No overlap provided			
1973	Industry reclassifications and adoption of 1972 SIC	Q1 1972-Q4 1972	Q1 1973		
1974	Change in Questionnaire, Rules of Consolidation, and Rules for	All items, Q4 1973	Q1 1974		
	Industry Classification	Six items, Q1 1974-Q4 1974	Q2 1975-Appendix Table II		
1974	Change in Inventory Valuation	One item, Q4 1973-Q4 1974	Q2 1975-Appendix Tables III and IV		
1975	Industry Reclassifications	Q1 1974-Q4 1974	Q1 1975		
1976	Industry Reclassifications	Q1 1975-Q4 1975	Q1 1976		
1976	Adjustment of Level, All Mining	Q4 1975-Q3 1976	Q4 1976		
1977	Industry Reclassifications	Q1 1976-Q4 1976	Q1 1977		
1978	Industry Reclassifications	Q1 1977-Q4 1977	Q1 1978		
1979	Industry Reclassifications	Q1 1978-Q4 1978	Q1 1979		
1980	Industry Reclassifications	Q1 1979-Q4 1979	Q1 1980		
1981	Industry Reclassifications	Q1 1980-Q4 1980	Q1 1981		
1981	Adjustment of Level, All Divisions	Q4 1980-Q3 1981	Q4 1981		
1981	Industry Reclassifications	Q1 1981-Q4 1981	Q1 1982		
1982	Industry Reclassifications	Q1 1982-Q4 1982	Q1 1983		
1983	Industry Reclassifications	Q1 1983-Q4 1983	Q1 1984		
1984	Industry Reclassifications	Q1 1984-Q4 1984	Q1 1985		
1985	Industry Reclassifications	Q1 1985-Q4 1985	Q1 1986		
1985	Collapse of Tobacco Industry Data into Food Industry Data	Q1 1985-Q4 1985	Q1 1986		
1986	Industry Reclassifications and Redefinition of Manufacturing Universe	Q1 1986-Q4 1986	Q1 1987		
1987	Change in Definition of Mining and Trade Samples	Q4 1986-Q3 1987	Q4 1987		
1988	Industry Reclassifications	Q1 1987-Q4 1987	Q1 1988		
1988	Change in Definition of Mining and Trade Samples	Q4 1987-Q3 1988	Q4 1988		
1989	Industry Reclassifications	Q1 1988-Q4 1988	Q1 1989		
1990	Industry Reclassifications	Q1 1989-Q4 1989	Q1 1990		
1991	Industry Reclassifications	Q1 1990-Q4 1990	Q1 1991		
1992	Industry Reclassifications	Q1 1991-Q4 1991	Q1 1992		
1993	Industry Reclassifications	Q1 1992-Q4 1992	Q1 1993		
1994	Industry Reclassifications	Q1 1993-Q4 1993	Q1 1994		
1995	Industry Reclassifications	Q1 1994-Q4 1994	Q1 1995		
1996	Change in Definition of Manufacturing, Mining and Trade Samples	Q4 1994-Q3 1995	Q4 1995		
1998	Change in Presentation of Financial Data	Q1 1997-Q4 1997	Q1 1998		

### **SUMMARY DATA TABLES**

#### **TABLE A**

### RATES OF CHANGE IN SALES AND PROFITS OF ALL MANUFACTURING, MINING, AND TRADE CORPORATIONS, BY DIVISION AND MAJOR GROUP

(An electronic version of selected data from this table is available on the internet at http://www.census.gov/csd/qfr/. For further information, contact Customer Services, ACSD, U.S. Census Bureau, Washington, DC 20233, or call 301–457–4100)

	Sales					
Industry				Rate of change		
	4Q 1999 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000	4Q 1999 to 4Q 2000	3Q 2000 to 4Q 2000	
		(million dollars)		(per	cent)	
All manufacturing corporations	1,082,124	1,138,319	1,145,954	+6	3	
Nondurable manufacturing corporations  Food and kindred products  Textile mill products  Apparel <sup>6</sup> Paper and allied products  Printing and publishing  Chemicals and allied products  Industrial chemicals and synthetics <sup>7</sup> Drugs <sup>7</sup> Residual of chemicals <sup>7</sup> Petroleum and coal products  Rubber and miscellaneous plastics products	478,539 122,645 14,405 18,583 44,330 51,001 116,273 39,291 45,404 31,578 81,884 29,418	525,844 124,090 14,452 18,754 46,283 50,656 126,139 42,915 49,108 34,116 113,021 32,449	527,405 125,525 14,237 18,342 45,380 53,451 128,006 41,881 53,275 32,851 110,459 32,005	+10 3 3 45 +10 +7 +17 3 +35 +9	3 3 3 3 46 3 -2 +8 3 -2 3	
Durable manufacturing corporations.  Stone, clay, and glass products.  Primary metal industries  Iron and steel <sup>7</sup> .  Nonferrous metals <sup>7</sup> .  Fabricated metal products  Machinery, except electrical.  Electrical and electronic equipment  Transportation equipment.  Motor vehicles and equipment <sup>7</sup> .  Aircraft, guided missiles, and parts <sup>7</sup> .  Instruments and related products.  Other durable manufacturing corporations  Lumber and wood products <sup>7</sup> .  Furniture and fixtures <sup>7</sup> .  Miscellaneous manufacturing <sup>7</sup>	603,585 20,831 39,779 20,042 19,737 44,805 113,882 129,990 178,405 124,613 41,790 30,163 45,730 18,196 17,679 9,855	612,474 25,205 40,500 20,299 20,201 47,775 118,427 139,656 164,746 116,821 36,275 32,073 44,093 17,590 17,660 8,843	618,550 24,161 40,178 18,635 21,543 47,001 118,565 140,409 171,595 117,544 43,020 33,554 43,087 15,697 18,429 8,961	+2 +16 3 -7 +9 3 +4 +8 -4 -6 +3 +11 3 -14	3 3 3 -8 +7 3 3 44 3 +19 3 3 -11 3 3	
All mining corporations <sup>8</sup>	21,903 343,631 316,628	27,015 328,233 325,659	31,058 373,322 338,276	+42 +9 +7	+15 +14 +4	

<sup>&</sup>lt;sup>1</sup>Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries net of foreign taxes. <sup>2</sup>Some of the data in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

<sup>&</sup>lt;sup>3</sup>Sampling variability precludes characterizing change. <sup>4</sup>Includes tobacco industry.

<sup>&</sup>lt;sup>5</sup>Change from gain to loss or vice versa.

<sup>&</sup>lt;sup>6</sup>Includes leather industry.

<sup>&</sup>lt;sup>7</sup>Included in major industry above.

<sup>&</sup>lt;sup>8</sup>Mining, wholesale and retail trade data are the quarterly results of companies in those divisions with assets over \$50 million. Data for manufacturing corporations represent the quarterly results of companies with assets over \$250,000.

	Income before income taxes <sup>1</sup>				Income after income taxes <sup>1</sup>				
			Rate of	change				Rate of	change
4Q 1999 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000	4Q 1999 to 4Q 2000	3Q 2000 to 4Q 2000	4Q 1999 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000	4Q 1999 to 4Q 2000	3Q 2000 to 4Q 2000
(r	million dollars)		(perc	ent)		(million dollars)	)	(per	cent)
86,383	99,956	72,828	-16	-27	61,672	72,640	48,016	-22	-34
37,880 11,445 185 708 3,414 6,048 10,605 2,084 8,056 465 4,398 1,076 48,503 1,911 607 -90 697 2,676 7,901	50,887 11,742 -444 1,008 2,571 5,540 14,008 2,505 7,907 3,595 15,533 929 49,069 1,744 1,375 268 1,106 3,791 12,289	40,189 11,430 -129 534 1,204 3,528 8,704 313 6,100 2,290 15,486 -566 32,639 376 -138 -981 843 733 9,191	+6 3 5 3 -65 -42 -18 -85 -24 5 5 5 +21 -73 +16	-21 3 +71 -47 -53 -36 -38 -87 -23 -36 3 5 -33 -78 6 5 -24 -81 -25	27,798 7,836 12 352 2,219 3,738 8,402 1,393 7,293 -284 4,352 887 33,874 1,175 451 -211 662 1,904 5,079	38,541 8,485 -529 750 1,812 3,968 11,923 2,066 7,481 2,376 11,328 805 34,099 1,311 907 76 831 2,896 8,993	27,247 7,515 -65 273 761 1,543 5,995 742 3,808 1,445 11,730 -504 20,769 279 -596 -1,246 650 334 6,067	3 3 5 3 -66 -59 -29 -47 -48 5 5 5 -39 -76 5 3 -82 +19	-29 -11 +88 -64 -58 -61 -50 -64 -49 -39 +4 5 -39 -79 5 5 -22 -88 -33
16,900 11,451 8,486	17,270 6,690 3,637	13,840 5,141 2,216	-18 -55 -74	-20 -23 -39	11,750 8,192 6,082	11,636 4,354 2,667	8,884 3,376 1,360	-24 -59 -78	-24 -22 -49
2,402 4,758 2,299	2,311 3,828 2,081	2,199 3,170 325	-8 -33 -86	3 -17 -84 5	1,698 3,645 1,677	1,133 2,597 1,404	1,544 2,336 89	_9 _36 _95 <sub>5</sub>	+36 3 -94 5
947 1,193 160	492 958 631	-246 609 -38	-49 5	-36 5	665 863 149	368 626 410	-131 323 -102	-63 5	-48 5
457 18,837 5,720	4,708 8,439 7,974	5,467 15,530 7,439	-18 +30	+16 +84 -7	394 11,537 3,244	3,393 4,472 4,874	4,255 9,375 4,523	-19 +39	+25 5 -7

### **TABLE B** PROFITS PER DOLLAR OF SALES, BY DIVISION AND MAJOR GROUP

(Cents)

	li	ncome bet	fore incom	ne taxes <sup>1 2</sup>	2		Income a	after incom	ne taxes²	
Industry	4Q	1Q	2Q	3Q	4Q	4Q	1Q	2Q	3Q	4Q
	1999	2000	2000	2000	2000	1999	2000	2000	2000	2000
All manufacturing corporations	8.0	9.7	9.5	8.8	6.4	5.7	7.2	6.9	6.4	4.2
Nondurable manufacturing corporations Food and kindred products <sup>3</sup>	7.9	10.2	10.3	9.7	7.6	5.8	7.7	7.8	7.3	5.2
	9.3	8.6	9.0	9.5	9.1	6.4	6.4	6.5	6.8	6.0
Textile mill products	1.3	2.2	1.2	(3.1)	(0.9)	0.1	1.2	0.5	(3.7)	(0.5)
	3.8	5.9	4.5	5.4	2.9	1.9	4.3	3.5	4.0	1.5
	7.7	7.8	6.9	5.6	2.7	5.0	5.6	4.9	3.9	1.7
Printing and publishing	11.9	12.3	9.5	10.9	6.6	7.3	7.7	6.4	7.8	2.9
	9.1	12.6	12.6	11.1	6.8	7.2	10.3	10.8	9.5	4.7
Industrial chemicals and synthetics <sup>5</sup> Drugs <sup>5</sup> Residual of chemicals <sup>5</sup>	5.3	8.5	7.9	5.8	0.7	3.5	7.1	6.5	4.8	1.8
	17.7	19.2	20.0	16.1	11.5	16.1	15.8	18.0	15.2	7.1
	1.5	8.4	8.6	10.5	7.0	(0.9)	6.4	6.6	7.0	4.4
Petroleum and coal products	5.4	12.5	14.5	13.7	14.0	5.3	10.1	10.6	10.0	10.6
products	3.7	6.4	6.3	2.9	(1.8)	3.0	4.5	4.8	2.5	(1.6)
Durable manufacturing corporations	8.0	9.2	8.9	8.0	5.3	5.6	6.7	6.1	5.6	3.4
Stone, clay, and glass products  Primary metal industries  Iron and steel <sup>5</sup>	9.2	5.7	7.2	6.9	1.6	5.6	3.7	5.4	5.2	1.2
	1.5	5.0	4.3	3.4	(0.3)	1.1	3.7	2.9	2.2	(1.5)
	(0.5)	3.0	1.7	1.3	(5.3)	(1.1)	1.9	0.8	0.4	(6.7)
Nonferrous metals <sup>5</sup> Fabricated metal products	3.5	7.1 8.5	7.2 7.9	5.5 7.9	3.9	3.4 4.3	5.5 6.7	5.2 5.9	4.1 6.1	3.0
Machinery, except electrical	6.9	8.3	9.7	10.4	7.8	4.5	6.0	7.0	7.6	5.1
	13.0	13.7	13.5	12.4	9.9	9.0	9.8	8.9	8.3	6.3
Transportation equipment	6.4	8.1	6.2	4.1	3.0	4.6	5.8	4.2	2.6	2.0
	6.8	7.9	5.3	3.1	1.9	4.9	5.7	3.4	2.3	1.2
Aircraft, guided missiles, and parts <sup>5</sup> Instruments and related products	5.7	8.6	8.4	6.4	5.1	4.1	6.0	6.1	3.1	3.6
	15.8	14.3	13.6	11.9	9.4	12.1	10.8	9.7	8.1	7.0
Other durable manufacturing corporations Lumber and wood products <sup>5</sup>	5.0	5.7	5.9	4.7	0.8	3.7	4.2	4.1	3.2	0.2
	5.2	4.6	5.6	2.8	(1.6)	3.7	3.7	4.7	2.1	(0.8)
Furniture and fixtures <sup>5</sup>	6.7	4.9	6.2	5.4	3.3	4.9	3.2	3.8	3.5	1.8
	1.6	9.7	5.6	7.1	(0.4)	1.5	7.4	3.2	4.6	(1.1)
All mining corporations <sup>6</sup>	2.1	8.5	14.5	17.4	17.6	1.8	6.5	10.3	12.6	13.7
	5.5	3.3	3.3	2.6	4.2	3.4	1.9	1.9	1.4	2.5
	1.8	2.7	2.4	2.4	2.2	1.0	1.6	1.4	1.5	1.3

<sup>&</sup>lt;sup>1</sup>Based on profit figures which include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

<sup>2</sup>Some of the rates in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

<sup>3</sup>Includes tobacco industry.

<sup>&</sup>lt;sup>4</sup>Includes leather industry.

Fincludes reactive includes yearner included in major industry above.

6 Mining, wholesale and retail trade data are the quarterly results of companies in those divisions with assets over \$50 million. Data for manufacturative results of companies with assets over \$250.000. ing corporations represent the quarterly results of companies with assets over \$250,000.

## TABLE C PROFITS PER DOLLAR OF SALES, MANUFACTURING CORPORATIONS, BY ASSET SIZE

(Cents)

	ı	ncome be	fore incom	ne taxes <sup>1</sup>	2		Income	after incom	ne taxes²	
Asset size	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
All manufacturing corporations	8.0	9.7	9.5	8.8	6.4	5.7	7.2	6.9	6.4	4.2
Under \$5 million <sup>3</sup> . \$5 million to \$10 million. \$10 million to \$25 million. \$25 million to \$50 million. \$50 million to \$100 million. \$100 million to \$250 million. \$100 million to \$1,000 million.	1.5 3.1 4.6 3.5 4.4 3.6 3.9 10.2	7.1 7.5 6.2 5.0 3.4 4.3 7.0 11.3	7.3 6.9 7.0 5.2 5.4 4.4 7.4 10.9	6.3 5.6 5.8 4.6 2.5 3.5 5.4 10.5	(0.9) 0.9 2.7 1.8 2.9 0.7 3.1 8.4	0.9 2.2 3.8 2.3 3.6 2.0 1.9 7.4	6.4 6.4 5.3 3.7 2.3 2.8 4.8 8.3	6.5 5.8 5.9 4.0 3.9 2.9 5.0 7.8	5.6 4.7 4.8 3.6 1.0 2.5 3.2 7.6	(1.2) 0.4 1.8 0.6 1.5 (0.3) 1.5 5.8
Durable goods	8.0	9.2	8.9	8.0	5.3	5.6	6.7	6.1	5.6	3.4
Under \$5 million <sup>3</sup> \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	1.8 3.1 5.4 3.5 4.7 4.8 4.6 10.2	7.9 7.8 6.1 5.3 3.7 5.2 6.9 10.6	7.6 6.9 7.4 5.6 5.9 5.3 8.1 9.7	6.4 6.0 6.6 4.5 5.0 4.0 5.4 9.2	(1.7) 1.5 2.8 2.2 3.8 0.8 3.3 7.0	1.1 2.1 4.3 2.4 3.7 3.2 2.7 7.2	7.1 6.5 5.2 3.8 2.3 3.4 4.5 7.6	6.9 5.6 5.9 4.2 4.2 3.8 5.3 6.5	5.6 4.9 5.4 3.2 3.2 2.9 3.2 6.3	(2.2) 1.0 1.8 0.7 2.1 (0.5) 1.4 4.7
Nondurable goods	7.9	10.2	10.3	9.7	7.6	5.8	7.7	7.8	7.3	5.2
Under \$5 million <sup>3</sup> \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	1.1 3.1 3.5 3.5 4.1 2.3 3.0 10.2	5.5 7.0 6.3 4.6 3.0 3.2 7.1 12.2	6.7 7.0 6.4 4.8 4.8 3.5 6.5 12.1	6.1 5.0 4.6 4.8 (0.1) 2.9 5.2 11.8	0.6 0.0 2.4 1.3 1.9 0.6 2.9	0.6 2.3 3.1 2.1 3.5 0.7 0.8 7.7	5.1 6.3 5.5 3.5 2.4 2.1 5.3 9.2	5.8 6.1 5.7 3.8 3.7 2.1 4.7 9.2	5.5 4.4 3.9 4.0 (1.3) 1.9 3.3 9.0	0.3 (0.6) 1.7 0.5 0.8 0.0 1.7 6.9

<sup>&</sup>lt;sup>1</sup>Based on profit figures which include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

<sup>2</sup>Some of the rates in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

<sup>3</sup>Excludes manufacturing corporations with less than \$250,000 in assets at the time of sample selection. (See text, page XI.)

**TABLE D** ANNUAL RATES OF PROFIT ON STOCKHOLDERS' EQUITY, BY DIVISION AND MAJOR GROUP (Percent)

	I	ncome be	fore incom	ne taxes <sup>1</sup>	2		Income a	after incon	ne taxes²	
Industry	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
All manufacturing corporations	21.1	24.3	23.9	21.6	15.5	15.1	18.0	17.4	15.7	10.2
Nondurable manufacturing corporations Food and kindred products Textile mill products  Apparel <sup>4</sup> Paper and allied products Printing and publishing Chemicals and allied products Industrial chemicals and synthetics <sup>5</sup> Drugs <sup>5</sup> Residual of chemicals <sup>5</sup> Petroleum and coal products Rubber and miscellaneous plastics	21.4 36.8 5.3 18.0 20.1 33.8 19.2 11.4 33.8 3.6 10.9	27.1 31.6 8.9 27.7 20.7 31.0 26.8 18.0 36.8 20.9 27.5	27.5 35.1 5.7 22.0 18.6 24.0 26.9 18.2 36.7 20.8 30.7	26.1 35.6 (13.4) 25.9 15.0 27.6 23.3 12.9 30.1 25.1 31.8	20.5 34.2 (3.9) 13.4 7.0 18.4 14.4 1.6 22.8 15.9 31.1	15.7 25.2 0.3 8.9 13.1 20.9 15.2 7.6 30.6 (2.2) 10.8	20.6 23.3 4.6 20.3 14.9 19.4 21.8 15.0 30.3 16.0 22.1	21.0 25.5 2.4 17.0 13.2 16.1 23.1 15.0 33.0 15.9 22.5	19.8 25.7 (16.0) 19.2 10.5 19.8 19.9 10.6 28.5 16.6 23.2	13.9 22.5 (1.9) 6.8 4.4 8.1 9.9 3.8 14.2 10.0 23.6
products	12.8	22.2	23.4	10.6	(6.2)	10.5	15.8	17.9	9.2	(5.5)
Durable manufacturing corporations  Stone, clay, and glass products  Primary metal industries  Iron and steel <sup>5</sup> Nonferrous metals <sup>5</sup> Fabricated metal products  Machinery, except electrical  Electrical and electronic equipment  Transportation equipment  Motor vehicles and equipment <sup>5</sup> Aircraft, guided missiles, and parts <sup>5</sup> Instruments and related products  Other durable manufacturing corporations  Lumber and wood products <sup>5</sup> Furniture and fixtures <sup>5</sup> Miscellaneous manufacturing <sup>5</sup>	20.9 24.2 4.5 (1.4) 9.7 17.9 17.2 22.3 25.2 28.5 19.4 28.4 19.6 21.1 27.9 5.4	22.3 12.4 15.5 9.7 20.8 25.6 19.4 20.8 30.1 32.3 24.1 23.4 21.7 17.5 19.9 31.4	21.3 17.2 12.9 6.0 18.5 24.7 24.2 19.5 23.0 20.8 26.6 23.1 22.8 25.7 17.8	18.4 17.0 9.8 4.4 14.1 24.3 24.9 17.6 13.7 11.3 17.8 20.3 17.1 10.6 21.2 21.1	11.9 3.3 (1.0) (16.3) 10.6 4.7 18.3 13.4 10.6 6.9 16.8 16.7 2.8 (5.8) 13.5 (1.3)	14.6 14.9 3.3 (3.3) 9.2 12.7 11.1 15.5 18.0 20.5 13.7 21.8 14.3 14.8 20.2 5.0	16.1 8.1 11.4 6.1 16.1 20.2 14.0 14.9 21.6 23.4 16.9 17.7 15.9 14.2 12.8 23.7	14.7 12.9 8.6 2.7 13.4 18.6 17.4 12.9 15.4 13.3 19.2 16.6 15.8 19.2 15.8	12.8 12.8 6.5 1.2 10.6 18.6 18.2 11.8 8.9 8.3 8.7 13.8 11.5 7.9 13.9	7.6 2.5 (4.3) (20.7) 8.2 2.1 12.1 8.6 6.9 4.3 11.8 12.3 0.8 (3.1) 7.1 (3.6)
All mining corporations <sup>6</sup>	2.3 32.6 12.8	9.2 17.9 18.1	16.4 18.5 16.4	20.9 14.1 16.9	23.2 24.9 15.3	2.0 20.0 7.3	7.1 10.0 10.9	11.7 10.7 10.1	15.0 7.5 10.3	18.1 15.0 9.3

<sup>&</sup>lt;sup>1</sup>Based on profit figures which include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

<sup>2</sup>Some of the rates in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

<sup>3</sup>Includes tobacco industry.

<sup>&</sup>lt;sup>4</sup>Includes leather industry.

Fincluded in major industry above.

6 Mining, wholesale and retail trade data are the quarterly results of companies in those divisions with assets over \$50 million. Data for manufacture
6 Mining, wholesale and retail trade data are the quarterly results of companies with assets over \$250,000. ing corporations represent the quarterly results of companies with assets over \$250,000.

### **TABLE E** ANNUAL RATES OF PROFIT ON STOCKHOLDERS' EQUITY, MANUFACTURING CORPORATIONS, BY ASSET SIZE

(Percent)

	Income before income taxes <sup>1 2</sup>						Income	after incon	ne taxes²	
Asset size	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
All manufacturing corporations	21.1	24.3	23.9	21.6	15.5	15.1	18.0	17.4	15.7	10.2
Under \$5 million <sup>3</sup> \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	8.7 14.8 19.1 13.5 14.5 13.3 11.5 23.6	37.3 33.0 24.4 18.3 11.0 14.7 19.1 25.2	38.4 31.8 28.7 20.7 18.7 15.5 21.1 24.0	33.0 25.6 21.9 17.6 9.1 11.7 14.9 22.7	(4.6) 3.8 10.2 6.1 10.3 2.3 8.7 18.1	5.1 10.5 15.6 8.7 11.9 7.4 5.6 17.2	33.7 28.3 20.9 13.4 7.6 9.6 13.2 18.5	34.4 26.7 23.8 15.8 13.6 10.3 14.3	29.2 21.4 18.1 13.8 3.5 8.2 9.1 16.4	(6.5) 1.6 6.8 2.1 5.3 (1.0) 4.2 12.4
Durable goods	20.9	22.3	21.3	18.4	11.9	14.6	16.1	14.7	12.8	7.6
Under \$5 million <sup>3</sup> \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	9.5 13.9 21.3 13.0 13.4 14.1 13.3 23.3	38.8 30.8 23.7 18.0 10.6 14.1 18.3 22.6	37.9 29.8 28.9 20.2 17.6 14.6 21.9 20.5	32.8 24.9 24.5 15.4 14.4 11.4 13.8 18.5	(8.6) 5.9 10.5 6.3 10.8 2.2 8.3 13.9	5.7 9.4 16.9 8.8 10.7 9.3 7.8 16.4	35.0 25.7 20.0 12.8 6.6 9.3 11.9 16.2	34.6 24.5 23.0 15.2 12.4 10.3 14.2 13.7	28.7 20.4 20.0 11.1 9.1 8.3 8.2 12.6	(10.7) 4.0 6.8 2.1 6.0 (1.5) 3.4 9.5
Nondurable goods	21.4	27.1	27.5	26.1	20.5	15.7	20.6	21.0	19.8	13.9
Under \$5 million³ \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	7.0 16.4 15.6 14.1 16.3 11.6 8.9 23.9	33.8 37.5 25.5 18.6 11.8 15.7 20.2 28.5	39.2 35.5 28.3 21.3 20.6 17.2 19.9 28.4	33.5 26.9 17.8 20.1 (0.3) 12.3 16.8 28.0	3.6 0.2 9.7 5.7 9.2 2.5 9.3 23.5	3.7 12.3 13.6 8.6 13.9 3.5 2.4 18.1	30.9 33.8 22.4 14.1 9.4 10.2 15.2 21.4	34.1 30.8 25.1 16.8 15.8 10.3 14.5 21.5	30.4 23.4 15.1 17.0 (6.6) 8.2 10.6 21.3	1.8 (2.7) 6.8 2.1 3.9 (0.1) 5.5 16.2

<sup>&</sup>lt;sup>1</sup>Based on profit figures which include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

<sup>2</sup>Some of the rates in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

<sup>3</sup>Excludes manufacturing corporations with less than \$250,000 in assets at the time of sample selection. (See text, page XI.)

**TABLE F**RATES OF RETURN, ALL MANUFACTURING CORPORATIONS\*

Year and quarter	Annual rate stockholde (perc	ers' equity	Profit per dol (cen		Year and quarter	Annual rate stockholder (perc	rs' equity <sup>1</sup>	Profit per doll (cen	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
1979 Q1	25.4	15.7	9.0	5.6	1990 Q1	15.5	10.8	5.9	4.1
2	28.8	18.1	9.7	6.1	2	19.1	13.4	7.0	4.9
3	25.1	16.3	8.7	5.7	3	15.8	11.1	5.9	4.1
4	23.7	15.7	8.0	5.3	4	10.3	7.0	3.7	2.5
1980 Q1	24.5	15.4	8.5	5.3	1991 Q1	10.2	6.9	4.1	2.8
2	21.8	13.6	7.7	4.8	2	12.3	8.6	4.7	3.3
3	19.8	12.5	7.2	4.5	3	10.3	6.5	3.9	2.5
4	21.3	14.0	7.2	4.7	4	4.4	3.1	1.7	1.2
1981 Q1	21.7	13.6	7.5	4.7	1992 Q1	(25.7)	(17.5)	(9.6)	(6.5)
2	24.7	15.6	8.3	5.3	2	16.1	11.4	5.7	4.0
3	21.2	13.4	7.4	4.7	3	14.0	10.4	5.1	3.8
4	17.8	12.0	6.4	4.3	4	6.9	3.7	2.4	1.3
1982 Q1	15.3	10.1	5.8	3.8	1993 Q1	4.4	4.3	1.6	1.5
2	16.2	10.5	5.9	3.8	2	14.4	9.7	4.9	3.3
3	14.4	9.2	5.5	3.5	3	14.3	9.5	5.0	3.3
4	10.5	7.2	4.1	2.8	4	12.1	8.5	4.1	2.9
1983 Q1	12.3	7.9	4.9	3.2	1994 Q1	18.6	13.1	6.6	4.6
2	17.2	10.9	6.6	4.2	2	23.6	17.0	7.9	5.7
3	17.6	11.3	6.8	4.3	3	23.3	16.6	8.0	5.6
4	18.2	11.9	6.8	4.5	4	22.2	16.2	7.5	5.5
1984 Q1	20.0	12.5	7.5	4.7	1995 Q1	24.4	17.4	8.6	6.2
2	22.6	14.5	8.1	5.2	2	25.6	18.5	8.9	6.4
3	17.8	11.9	6.7	4.4	3	22.4	16.0	8.0	5.7
4	16.4	11.0	6.1	4.1	4	16.4	12.2	5.7	4.3
1985 Q1	16.5	10.5	6.3	4.0	1996 Q1	21.5	15.6	7.9	5.7
2	17.3	10.9	6.3	4.0	2	24.8	17.7	8.7	6.2
3	15.4	9.9	5.8	3.7	3	24.8	18.3	8.9	6.6
4	14.1	9.3	5.2	3.4	4	20.0	15.1	7.2	5.4
1986 Q1	14.4	9.0	5.7	3.6	1997 Q1	23.1	17.0	8.8	6.5
2	17.7	12.2	6.8	4.7	2	25.3	18.3	9.3	6.8
3	13.9	8.4	5.6	3.4	3	23.4	16.8	8.8	6.3
4	13.2	8.5	5.1	3.3	4	18.8	14.7	6.9	5.4
1987 Q1	17.2	11.2	6.8	4.4	1998 Q1	25.9	20.0	10.1	7.8
2	21.3	14.2	8.0	5.3	2	20.8	14.9	7.7	5.5
3	21.6	14.6	8.2	5.6	3	22.3	16.5	8.4	6.2
4	16.7	11.4	6.1	4.2	4	15.9	11.8	5.9	4.4
1988 Q1	21.8	15.8	8.3	6.0	1999 Q1	21.7	15.9	8.4	6.2
2	24.5	17.4	8.9	6.3	2	25.0	18.2	9.2	6.7
3	22.3	15.9	8.3	5.9	3	22.8	16.7	8.7	6.3
4	21.3	15.2	7.7	5.5	4	21.1	15.1	8.0	5.7
1989 Q1	21.5	15.2	8.0	5.7	2000 Q1	24.3	18.0	9.7	7.2
2	21.4	14.6	7.5	5.1	2	23.9	17.4	9.5	6.9
3	18.5	13.2	6.8	4.9	3	21.6	15.7	8.8	6.4
4	13.9	11.1	5.1	4.1	4	15.5	10.2	6.4	4.2

<sup>\*</sup>Rates of return prior to fourth quarter 1987 do not include minority stockholders' interest in the calculation.

<sup>&</sup>lt;sup>1</sup>Some of the rates in this column have been revised since their first appearance. See footnotes in Tables 1.0—52.1.

## **TABLE G**RATES OF RETURN, ALL MINING CORPORATIONS, ASSETS \$50 MILLION AND OVER\*

Year and quarter	Annual rate of profit or (perc			ollar of sales <sup>1</sup>
4-1	Before taxes	After taxes	Before taxes	After taxes
1989 Q1	10.6	7.4	8.1	5.6
	9.9	6.5	7.4	4.8
	9.3	5.9	6.6	4.2
	7.8	4.0	5.5	2.9
1990 Q1	13.5	8.8	10.3	6.7
	6.4	4.7	4.9	3.6
	14.1	9.1	10.4	6.7
	12.3	10.3	7.3	6.1
	8.4	6.0	6.4	4.6
2	6.4	4.8	5.0	3.8
	4.4	3.4	3.4	2.6
	(3.4)	(3.7)	(2.6)	(2.8)
1992 Q1	(10.9)	(8.2)	(9.8)	(7.4)
	2.0	1.7	1.8	1.5
	3.7	2.0	3.2	1.7
	2.8	1.5	2.3	1.2
1993 Q1	2.8	2.8	2.4	2.4
	11.7	8.6	10.5	7.7
	5.0	4.0	4.4	3.5
	0.6	1.0	0.5	0.9
1994 Q1	(3.9)	(5.7)	(3.4)	(5.0)
	9.2	7.2	7.9	6.1
	7.4	5.7	6.3	4.8
	1.3	1.1	1.1	0.9
1995 Q1	2.8	2.4	2.7	2.3
	8.4	6.3	7.7	5.8
	(6.1)	(4.2)	(5.7)	(3.9)
	4.9	3.7	4.4	3.3
1996 Q1	9.3	7.0	8.5	6.4
	16.2	11.9	14.6	10.7
	16.7	15.7	15.4	14.5
	14.2	10.8	12.7	9.7
1997 Q1	18.7	13.5	18.0	13.0
	13.2	9.1	13.5	9.3
	14.1	10.4	14.5	10.7
	(0.2)	0.5	(0.2)	0.4
1998 Q1	6.0	3.6	6.2	3.7
	3.2	2.7	3.2	2.7
	(1.4)	(0.1)	(1.6)	(0.2)
	(36.0)	(29.0)	(34.4)	(27.7)
1999 Q1	(4.1)	(3.6)	(4.3)	(3.8)
	1.1	0.7	1.1	0.7
	10.9	8.5	10.3	8.1
	2.3	2.0	2.1	1.8
2000 Q1	9.2	7.1	8.5	6.5
	16.4	11.7	14.5	10.3
	20.9	15.0	17.4	12.6
	23.2	18.1	17.6	13.7

<sup>\*</sup>Rates of return prior to first quarter 1997 do not include minority stockholders' interest in the calculation.

<sup>&</sup>lt;sup>1</sup>Some of the rates in this column have been revised since their first appearance. See footnotes in Tables 1.0—52.1.

## **TABLE H**RATES OF RETURN, ALL WHOLESALE TRADE CORPORATIONS, ASSETS \$50 MILLION AND OVER\*

Year and quarter	Annual rate of profit on st		Profit per dol (cer	
	Before taxes	After taxes	Before taxes	After taxes
1989 Q1	14.6	9.5	1.7	1.1
	14.8	10.1	1.7	1.2
	14.6	10.4	1.8	1.3
	11.1	5.8	1.3	0.7
1990 Q1	10.5	6.0	1.2	0.7
	10.2	5.0	1.3	0.6
	9.8	5.7	1.2	0.7
	8.3	3.3	1.0	0.4
1991 Q1	6.0	3.0	0.8	0.4
	8.2	4.5	1.1	0.6
	9.4	5.8	1.2	0.8
	7.8	3.8	1.0	0.5
1992 Q1	6.0 9.7 9.8 10.0	2.7 6.2 6.0 6.5	0.8 1.2 1.2 1.2	0.3 0.8 0.8
1993 Q1	4.8	2.7	0.6	0.4
	15.4	9.8	2.0	1.3
	8.3	5.0	1.1	0.7
	12.6	8.7	1.6	1.1
1994 Q1	12.1	8.1	1.6	1.1
	14.1	9.3	1.9	1.2
	1.2	(3.3)	0.2	(0.4)
	11.3	6.7	1.4	0.8
1995 Q1	13.0	8.6	1.7	1.1
	14.0	8.7	1.8	1.1
	14.2	9.6	1.9	1.3
	14.8	9.7	1.9	1.2
1996 Q1	16.5	10.6	2.1	1.4
	15.8	10.0	2.0	1.3
	15.8	10.2	2.1	1.3
	15.3	9.1	2.0	1.2
1997 Q1	15.5	10.2	2.1	1.4
	17.6	11.8	2.5	1.7
	19.1	12.5	2.8	1.8
	13.9	8.5	2.0	1.2
1998 Q1	12.9	7.8	2.0	1.2
	14.7	9.4	2.2	1.4
	14.9	10.2	2.2	1.5
	10.1	6.7	1.5	1.0
1999 Q1	12.7	7.8	2.0	1.2
	14.8	9.7	2.3	1.5
	16.2	11.0	2.4	1.7
	12.8	7.3	1.8	1.0
2000 Q1	18.1	10.9	2.7	1.6
	16.4	10.1	2.4	1.4
	16.9	10.3	2.4	1.5
	15.3	9.3	2.2	1.3

<sup>\*</sup>Rates of return prior to first quarter 1997 do not include minority stockholders' interest in the calculation.

<sup>&</sup>lt;sup>1</sup>Some of the rates in this column have been revised since their first appearance. See footnotes in Tables 1.0—52.1.

## **TABLE I**RATES OF RETURN, ALL RETAIL TRADE CORPORATIONS, ASSETS \$50 MILLION AND OVER\*

Year and quarter	Annual rate of profit on stoo (percent)	ckholders' equity <sup>1</sup>	Profit per dollar of (cents)	f sales <sup>1</sup>
	Before taxes	After taxes	Before taxes	After taxes
1989 Q1	18.1	11.0	2.9	1.8
2	15.2	9.5	2.3	1.4
3	17.7	11.6	2.6	1.7
4	20.1	7.0	2.5	0.9
1990 Q1	5.4	0.7	0.8	0.1
2	12.3	6.9	1.6	0.9
3	13.3	7.4	1.7	1.0
4	29.2	18.8	3.5	2.2
1991 Q1	7.5	3.3	1.1	0.5
2	14.4	8.2	2.0	1.1
3	11.9	5.9	1.7	0.8
4	22.3	11.3	2.8	1.4
4000 04	(4.7)	(0.0)	(0.0)	(0.4)
1992 Q1	(1.7)	(2.8)	(0.3)	(0.4)
3	16.0 11.4	9.1 5.8	2.4 1.7	1.4 0.9
4	19.6	10.4	2.6	1.4
				0.0
1993 Q1	9.8	5.3	1.6	0.8
3	19.5 14.6	12.7 8.7	3.0 2.3	1.9 1.4
4	22.1	11.5	3.1	1.6
1994 Q1	14.9	8.5	2.4	1.4
2 3	19.8 19.1	12.7 11.5	3.2 3.1	2.0 1.8
4	33.5	20.6	5.0	3.1
1995 Q1	13.6	8.7	2.4	1.5
2	16.5	10.1	2.7	1.7
3	15.7	9.7	2.6	1.6
4	21.0	11.5	3.1	1.7
1996 Q1	12.9	7.7	2.2	1.3
2	16.7	10.0	2.8	1.7
3	19.0	12.0	3.2	2.0
4	25.7	15.6	3.9	2.4
4007.04	44.0	0.0	2.6	4.5
1997 Q1	14.6 14.9	8.6 8.8	2.6 2.6	1.5 1.5
3	17.9	11.1	3.1	2.0
4	29.4	18.6	4.7	3.0
4000 04	40.0		2.5	2.4
1998 Q1	19.0	11.5	3.5	2.1
2 3	24.3 18.6	16.1 10.7	4.4 3.3	2.9 1.9
4	31.3	19.3	5.1	3.1
1999 Q1	19.9	12.0	3.7	2.2
2	22.0	13.0	4.0	2.4
3	23.2 32.6	14.3 20.0	4.3 5.5	2.6 3.4
2000 Q1	17.9	10.0	3.3	1.9
2	18.5	10.7	3.3	1.9
3	14.1	7.5	2.6	1.4
4	24.9	15.0	4.2	2.5

<sup>\*</sup>Rates of return prior to first quarter 1997 do not include minority stockholders' interest in the calculation.

<sup>&</sup>lt;sup>1</sup>Some of the rates in this column have been revised since their first appearance. See footnotes in Tables 1.0—52.1.

#### TABLE J COMPOSITION OF THE SAMPLE, BY DIVISION AND ASSET SIZE

		Manufacturing <sup>1</sup>			Mining <sup>1</sup>	
Asset size	Total a	ussets <sup>2</sup>	Number of active corps.	Total a	ssets <sup>2</sup>	Number of active corps.
	Million dollars	Percent	in sample <sup>3</sup>	Million dollars	Percent	in sample <sup>5</sup>
All asset sizes	4,842,118	100	6,657	218,793	100	205
Under \$10 million <sup>4</sup> . \$10 million and over. \$10 million to \$25 million. \$25 million to \$50 million. \$50 million to \$100 million. \$100 million to \$250 million. \$250 million to \$1,000 million.	172,731 4,669,387 86,182 72,544 92,355 149,221 391,820 3,877,265	4 96 2 1 2 3 8 80	3,045 3,612 825 481 450 499 722 635	143 218,650 382 812 2,693 7,971 34,834 171,959	0 100 0 0 1 4 16 79	11 194 10 10 21 37 62 54
		Retail trade <sup>1</sup>			Wholesale trade	1
	Total a	ussets <sup>2</sup>	Number of active corps.	Total a	issets <sup>2</sup>	Number of active corps.
	Million dollars	Percent	in sample <sup>6</sup>	Million dollars	Percent	in sample <sup>7</sup>
All asset sizes	679,270	100	507	571,094	100	919
Under \$10 million \$10 million and over. \$10 million to \$25 million. \$25 million to \$50 million. \$50 million to \$100 million. \$100 million to \$250 million. \$1,000 million and over.	80 679,189 439 3,846 13,731 28,547 86,909 545,717	0 100 0 1 2 4 13 80	6 501 9 36 90 98 165 103	201 570,893 1,275 8,234 28,673 50,973 139,016 342,722	0 100 0 1 5 9 24 60	14 905 32 90 195 214 264 110

<sup>&</sup>lt;sup>1</sup>Mining, wholesale and retail trade data are the quarterly results of companies in those divisions with assets over \$50 million. Data for manufacturing corporations represent the quarterly results of companies with assets over \$250,000.

<sup>2</sup>Estimated universe total; figures are rounded and will not necessarily add to totals.

<sup>3</sup>Drawn from a universe of approximately 175,000.

<sup>&</sup>lt;sup>4</sup>Excludes manufacturing corporations with less than \$250,000 in assets at the time of sample selection. (See text, page XI.) <sup>5</sup>Drawn from a universe of approximately 400.

<sup>&</sup>lt;sup>6</sup>Drawn from a universe of approximately 1,100. <sup>7</sup>Drawn from a universe of approximately 1,600.

#### **TABLE K** SAMPLING VARIABILITY, BY DIVISION AND MAJOR GROUP

Industry		Coefficient of var	iation in percent <sup>1</sup>		Standard error in million dollars <sup>1</sup>
Industry	Net sales	Depreciation	Inventories	Total assets	Income before income taxes <sup>2</sup>
All manufacturing corporations	0.3	0.3	0.4	0.2	746
Nondurable manufacturing corporations  Food and kindred products  Textile mill products.  Apparel <sup>4</sup> Paper and allied products  Printing and publishing.  Chemicals and allied products  Industrial chemicals and synthetics <sup>5</sup> Drugs <sup>5</sup> Residual of chemicals <sup>5</sup> .  Petroleum and coal products  Rubber and miscellaneous plastics products.  Durable manufacturing corporations.  Stone, clay, and glass products  Primary metal industries  Iron and Steel <sup>5</sup> Nonferrous metals <sup>5</sup> .  Fabricated metal products  Machinery, except electrical.  Electrical and electronic equipment  Transportation equipment  Motor vehicles and equipment <sup>5</sup> Aircraft, guided missiles, and parts <sup>5</sup> Instruments and related products  Other durable manufacturing corporations  Lumber and wood products <sup>5</sup> Furniture and fixtures <sup>5</sup>	0.4 0.8 4.3 3.3 1.1 1.3 0.5 0.7 1.3 0.5 2.0 0.3 2.5 1.1 1.8 1.2 1.8 0.8 0.8 0.3 0.4 0.5 1.8 1.9 1.9 1.9 1.9 1.9 1.9 1.9 1.9	0.4 1.1 4.0 3.5 0.8 1.5 0.6 0.8 1.2 1.7 0.2 2.6 0.4 2.3 1.1 1.6 1.2 2.5 1.0 0.8 0.6 0.6 1.7 1.3 2.3 3.6 3.4	0.6 1.2 4.5 3.5 1.2 3.1 0.7 0.6 1.1 1.9 0.7 2.0 0.5 3.3 1.6 2.3 2.1 2.3 1.1 0.4 0.9 0.5 1.7 2.8 5.0 3.5	0.2 0.5 3.2 2.3 0.6 0.8 0.3 0.6 0.6 0.2 1.5 0.3 1.4 0.8 1.4 0.7 1.4 0.6 0.6 0.6 0.2 0.3 0.6 0.6	445 294 138 107 81 141 178 68 115 118 46 145 599 188 90 79 42 175 272 377 120 52 91 161 166 110
Miscellaneous manufacturing <sup>5</sup> All mining corporations  All retail trade corporations  All wholesale trade corporations	4.5 0.7 0.4 0.5	5.2 1.0 0.5 0.7	5.6 0.9 0.6 0.8	4.3 0.7 0.4 0.5	83 118 222 14

<sup>&</sup>lt;sup>1</sup>Fourth quarter 2000.

<sup>&</sup>lt;sup>2</sup>The coefficient of variation (CV) for the item "Income before income taxes" is more volatile than for the other items shown on this table. This is due in part to the fact that "Income before income taxes" can be negative. Aggregation of positive and negative values may result in totals which approach zero and cause the CV's to rapidly increase. Therefore, the standard error (in millions of dollars) is provided as a measure of precision for this item and should show consistency from quarter to quarter.

<sup>&</sup>lt;sup>3</sup>Includes tobacco industry. <sup>4</sup>Includes leather industry.

<sup>&</sup>lt;sup>5</sup>Included in major industry above.

## **TABLE L**SEASONALLY ADJUSTED NET SALES AND NET INCOME AFTER TAX, MANUFACTURING CORPORATIONS

				(Millions	of dollars)			
Industry group and year		Net s	sales			Net incom	e after tax	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
All manufacturing:								
1990	693,635	691,506	706,501	717,667	28,797	30,372	27,653	23,420
1991	678,485	684,175	698,450	699,104	19,414	17,783	15,693	13,554
1992 <sup>1</sup>	704,481	717,965	729,982	737,078	(42,789)	24,147	25,976	14,822
1993 <sup>1</sup>	743,641	751,120	753,561	766,419	12,535	19,371	23,509	27,797
1994 <sup>1</sup>	784,528	802,998	825,324	841,685	36,360	41,155	45,382	52,155
1995 <sup>1</sup>	871,372	872,723	883,532	899,726	52,719	51,991	49,295	44,301
1996 <sup>1</sup>	914,400	932,582	948,194	961,120	51,107	54,050	61,116	58,834
1997	966,370	972,291	986,293	994,696	60,578	62,086	61,588	60,482
1998¹	991,109	981,690	985,568	992,024	74,424	49,741	60,494	49,933
1999 <sup>1</sup>	1,005,003	1,027,024	1,048,180	1,068,051	59,455	64,639	66,025	67,738
2000 <sup>1</sup>	1,115,472	1,121,139	1,137,503	1,131,663	76,755	73,358	72,737	53,849
All nondurable manufacturing:								
1990	356,321	349,558	363,833	382,436	15,863	18,662	18,513	16,438
1991	363,479	360,540	365,822	366,749	16,504	14,705	14,799	13,183
1992 <sup>1</sup>	367,330	374,376	378,460	379,986	(4,188)	17,978	17,079	15,069
1993 <sup>1</sup>	381,850	382,639	379,419	381,248	12,729	15,296	11,694	15,903
1994 <sup>1</sup>	387,280	394,744	405,718	409,948	18,973	19,830	22,452	26,566
1995 <sup>1</sup>	425,673	427,632	430,815	435,984	25,856	28,181	27,611	22,287
1996 <sup>1</sup>	442,217	452,325	457,642	463,155	27,973	28,309	32,110	30,547
1997	463,236	456,502	461,086	463,711	33,306	30,742	30,367	28,892
1998 <sup>1</sup>	452,243	446,466	443,221	439,721	29,618	28,810	30,393	17,894
1999 <sup>1</sup>	445,240	454,262	460,738	474,363	26,297	29,442	30,683	31,057
2000 <sup>1</sup>	498,560	508,891	519,394	523,023	37,322	39,435	36,397	30,317
All durable manufacturing:								
1990	337,314	341,948	342,668	335,231	12,934	11,710	9,140	6,982
1991	315,006	323,635	332,628	332,355	2,910	3,078	894	371
1992 <sup>1</sup>	337,151	343,589	351,522	357,092	(38,601)	6,169	8,897	(247)
1993¹	361,791	368,481	374,142	385,171	(194)	4,075	11,815	11,894
1994 <sup>1</sup>	397,248	408,254	419,606	431,737	17,387	21,325	22,930	25,589
1995 <sup>1</sup>	445,699	445,091	452,717	463,742	26,863	23,810	21,684	22,014
1996 <sup>1</sup>	472,183	480,257	490,552	497,965	23,134	25,741	29,006	28,287
1997 <sup>1</sup>	503,134	515,789	525,207	530,985	27,272	31,344	31,221	31,590
1998 <sup>1</sup>	538,866	535,224	542,347	552,303	44,806	20,931	30,101	32,039
1999 <sup>1</sup>	559,763	572,762	587,442	593,688	33,158	35,197	35,342	36,681
2000 <sup>1</sup>	616,912	612,248	618,109	608,640	39,433	33,923	36,340	23,532
	/	· , ···	,	/	,	,	/	-,,

<sup>&</sup>lt;sup>1</sup>Revised.

NOTE: Seasonally adjusted estimates are the result of removing normal seasonal patterns from an unadjusted data series to bring out underlying trends. The seasonally adjusted estimate is computed by dividing the unadjusted estimate by its seasonal component or factor. To obtain the seasonally adjusted estimates and seasonal factors, the unadjusted data are run through the X-11 ARIMA, a modification of the Census Method II, a seasonal adjustment program. Further information on the X-11 ARIMA may be obtained from the Associate Director for Statistical Design, Methodology, and Standards, Bureau of the Census, Washington, DC 20233.

### FINANCIAL DATA TABLES

### TABLE 1.0—INCOME STATEMENT

### FOR CORPORATIONS INCLUDED IN ALL MANUFACTURING AND ALL NONDURABLE MANUFACTURING INDUSTRIES

		All I	Manufacturing	1	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million o	dollars)		
Net sales, receipts, and operating revenues	1,082,124 38,959	1,079,634 38,611	1,141,880 39,340	1,138,319 39,922	1,145,954 41,301
general, and administrative expenses	969,760	954,640	1,004,440	1,008,117	1,034,843
Income (or loss) from operations	73,405	86,383	98,100	90,280	69,811
Interest expense	24,828 37,806	25,010 42,812	26,642 37,049	27,672 37,348	28,510 31,527
Income (or loss) before income taxes	86,383	104,185	108,508	99,956	72,828
Provision for current and deferred domestic income taxes	24,711	26,888	29,747	27,316	24,812
Income (or loss) after income taxes	61,672	77,297	78,761	72,640	48,016
Cash dividends charged to retained earnings in current quarter	28,573	29,934	36,101	32,400	32,125
Net income retained in business	33,099	47,363	42,659	40,240	15,891
Retained earnings at beginning of quarter	1,050,311	1,097,412	1,123,523	1,160,618	1,193,265
noncash dividends, etc	12,976 1,096,386	(6,450) 1,138,325	(4,464) 1,161,719	(9,351) 1,191,506	(5,513) 1,203,644
Netallieu earlings at enu of quarter	1,090,300	(percent of		1,191,300	1,203,044
INCOME STATEMENT IN RATIO FORMAT		(percent of	ilet sales)		
Net sales, receipts, and operating revenues	100.0 3.6 89.6	100.0 3.6 88.4	100.0 3.4 88.0	100.0 3.5 88.6	100.0 3.6 90.3
Income (or loss) from operations	6.8	8.0	8.6	7.9	6.1
Interest expense All other nonoperating income (expense).	2.3 3.5	2.3 4.0	2.3 3.2	2.4 3.3	2.5 2.8
Income (or loss) before income taxes	8.0	9.7	9.5	8.8	6.4
Provision for current and deferred domestic income taxes	2.3	2.5	2.6	2.4	2.2
Income (or loss) after income taxes	5.7	7.2	6.9	6.4	4.2
		(perc	ent)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	21.11 15.07	24.30 18.03	23.94 17.38	21.62 15.71	15.49 10.21
Annual rate of profit on total assets:  Before income taxes	7.88 5.63	9.24 6.86	9.32 6.76	8.39 6.09	6.02 3.97
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.25	1.28	1.29	1.28	1.25
Total cash, U.S. Government and other securities to total current liabilities	0.20	0.20	0.21	0.22	0.23
Total stockholders' equity to total debt	1.35	1.36	1.40	1.39	1.40

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufactur Under \$25			All Nondurable Manufacturing <sup>1</sup>					All Nondurable Manufacturing Assets Under \$25 Million <sup>1</sup>				
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
(million dollars)					(million dollars)					(million dollars)				
136,227 3,829	132,547 3,543	138,655 3,621	134,783 3,593	131,167 3,858	478,539 18,770	482,610 18,089	514,434 18,753	525,844 18,892	527,405 19,174	52,076 1,460	50,254 1,338	52,472 1,356	51,006 1,372	51,507 1,505
126,947	118,552	123,621	121,593	125,034	423,661	420,675	445,909	457,493	464,555	48,846	45,397	47,076	46,247	49,082
5,451	10,452	11,413	9,596	2,275	36,108	43,847	49,772	49,459	43,676	1,770	3,519	4,041	3,387	920
1,884 189	1,713 436	1,931 409	1,853 360	1,959 318	13,342 15,114	13,288 18,617	14,672 17,821	14,547 15,975	15,088 11,601	717 134	632 180	768 237	693 65	715 304
3,756	9,176	9,890	8,103	635	37,880	49,176	52,921	50,887	40,189	1,187	3,068	3,510	2,760	509
1,027	1,087	1,324	1,132	710	10,082	11,798	12,555	12,346	12,942	284	312	442	319	245
2,730	8,089	8,566	6,971	(75)	27,798	37,378	40,366	38,541	27,247	902	2,756	3,068	2,441	265
3,265	3,938	4,257	2,904	2,560	16,134	17,884	17,101	16,908	20,902	1,005	1,319	1,319	1,094	1,027
(535)	4,151	4,309	4,068	(2,635)	11,664	19,494	23,265	21,633	6,345	(103)	1,438	1,749	1,347	(762)
74,490	74,717	77,131	76,669	75,075	511,800	539,927	544,211	568,247	586,480	26,815	24,325	25,098	27,610	28,125
(310)	(558)	(684)	(862)	(582)	13,786	(2,600)	(284)	(4,159)	(3,852)	(71)	(381)	(39)	(463)	(310)
73,645	78,310	80,756	79,874	71,857	537,249	556,821	567,192	585,722	588,973	26,641	25,382	26,808	28,494	27,053
(percent of net sales)					(percent of net sales)					(percent of net sales)				
100.0	100.0 2.7	100.0 2.6	100.0 2.7	100.0 2.9	100.0 3.9	100.0 3.7	100.0 3.6	100.0 3.6	100.0 3.6	100.0 2.8	100.0 2.7	100.0 2.6	100.0 2.7	100.0 2.9
93.2	89.4	89.2	90.2	95.3	88.5	87.2	86.7	87.0	88.1	93.8	90.3	89.7	90.7	95.3
4.0	7.9	8.2	7.1	1.7	7.5	9.1	9.7	9.4	8.3	3.4	7.0	7.7	6.6	1.8
1.4 0.1	1.3 0.3	1.4 0.3	1.4 0.3	1.5 0.2	2.8 3.2	2.8 3.9	2.9 3.5	2.8 3.0	2.9 2.2	1.4 0.3	1.3 0.4	1.5 0.5	1.4 0.1	1.4 0.6
2.8	6.9	7.1	6.0	0.5	7.9	10.2	10.3	9.7	7.6	2.3	6.1	6.7	5.4	1.0
0.8	0.8	1.0	0.8	0.5	2.1	2.4	2.4	2.3	2.5	0.5	0.6	0.8	0.6	0.5
2.0	6.1	6.2	5.2	(0.1)	5.8	7.7	7.8	7.3	5.2	1.7	5.5	5.8	4.8	0.5
(percent)						(perc	ent)				(perce	ent)		
13.61 9.89	32.05 28.26	33.69 29.18	27.62 23.76	2.23 (0.26)	21.38 15.69	27.10 20.60	27.52 20.99	26.09 19.76	20.45 13.87	12.41 9.44	31.49 28.29	34.52 30.17	26.31 23.27	4.98 2.59
5.89 4.28	14.25 12.57	15.30 13.25	12.43 10.69	0.98 (0.12)	7.48 5.49	9.55 7.26	9.96 7.60	9.35 7.08	7.25 4.91	5.12 3.89	13.44 12.07	15.36 13.43	11.71 10.36	2.15 1.12
1.94	1.97	2.04	2.06	2.02	1.16	1.16	1.17	1.14	1.12	1.81	1.85	1.92	1.95	1.92
0.36	0.36	0.36	0.37	0.37	0.14	0.14	0.14	0.16	0.19	0.31	0.32	0.32	0.33	0.33
1.28	1.36	1.39	1.37	1.28	1.10	1.10	1.13	1.10	1.09	1.18	1.24	1.34	1.32	1.22
L														

### **TABLE 1.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN ALL MANUFACTURING AND ALL NONDURABLE MANUFACTURING INDUSTRIES

		All I	Manufacturing	1	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million o	dollars)		
Cash and demand deposits in the United States	97,297 29,532	109,882 23,852	113,385 25,630	136,243 27,815	141,699 33,723
Total cash on hand and in U.S. banks	126,829	133,733	139,015	164,058	175,422
Other short-term financial investments, including marketable and government securities, commercial paper, etc	97,773	96,212	103,841	100,631	112,748
Total cash, U.S. Government and other securities	224,602	229,945	242,855	264,689	288,170
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	508,066 473,010 215,747	528,205 489,498 226,114	543,572 488,848 227,269	554,012 502,294 233,650	541,090 503,006 239,076
Total current assets	1,421,426	1,473,762	1,502,545	1,554,645	1,571,342
Depreciable and amortizable fixed assets, including construction in progress	2,185,446 94,418 1,135,907	2,202,569 94,411 1,151,076	2,212,987 93,024 1,133,766	2,247,563 92,840 1,153,069	2,268,984 91,749 1,159,315
Net property, plant, and equipment	1,143,957	1,145,904	1,172,245	1,187,335	1,201,418
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,817,431	1,890,647	1,982,297	2,026,199	2,069,359
Total Assets	4,382,814	4,510,313	4,657,087	4,768,179	4,842,118
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:	70,337 127,727 340,660 47,355	75,280 134,571 344,222 54,869	75,050 140,406 347,121 53,061	76,654 162,547 357,490 53,080	75,970 158,672 366,357 52,205
a. Loans from banksb. Other long-term debt	33,599 36,663 477,675	32,703 40,950 464,310	35,467 39,196 475,161	38,424 38,442 491,004	42,724 43,894 515,356
Total current liabilities	1,134,017	1,146,903	1,165,462	1,217,641	1,255,178
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	329,903 615,432 666,285	335,582 638,714 674,392	342,107 663,501 672,901	343,927 672,038 685,070	347,004 671,664 687,727
Total liabilities.	2,745,637	2,795,590	2,843,972	2,918,676	2,961,573
Capital stock and other capital (less treasury stock)	540,791 1,096,386	576,398 1,138,325	651,397 1,161,719	657,997 1,191,506	676,902 1,203,644
Stockholders' equity	1,637,177	1,714,722	1,813,115	1,849,503	1,880,545
Total Liabilities and Stockholders' Equity	4,382,814	4,510,313	4,657,087	4,768,179	4,842,118
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	287,409	326,858	337,083	337,004	316,164
SELECTED BALANCE SHEET RATIOS		(percent of to	otal assets)		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity	5.1 11.6 10.8 32.4 26.1 6.1 25.9 21.6 62.6 37.4	5.1 11.7 10.9 32.7 25.4 6.3 25.4 21.6 62.0 38.0	5.2 11.7 10.5 32.3 25.2 6.2 25.0 21.6 61.1 38.9	5.6 11.6 10.5 32.6 24.9 6.6 25.5 21.3 61.2 38.8	6.0 11.2 10.4 32.5 24.8 6.6 25.9 21.0 61.2 38.8

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufactur Under \$25				All Nondu	rable Manı	ıfacturing <sup>1</sup>		,	All Nondura Assets U	able Manufa nder \$25 M		
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million	dollars)				(million o	iollars)		
21,265 3,051	20,893 3,024	20,085 2,999	21,913 2,586	21,758 3,023	30,156 10,906	31,546 9,451	30,199 10,514	50,002 8,900	48,331 9,115	6,785 1,059	6,595 845	6,275 1,006	7,334 744	7,062 821
24,316	23,917	23,085	24,500	24,781	41,062	40,997	40,713	58,902	57,446	7,844	7,440	7,281	8,078	7,883
5,904	6,325	6,055	5,205	5,035	27,381	24,784	25,847	25,100	44,236	1,637	2,019	1,827	1,628	1,690
30,220	30,242	29,140	29,705	29,817	68,443	65,781	66,560	84,002	101,682	9,481	9,459	9,107	9,706	9,573
65,787 56,642 8,509	68,247 55,912 8,996	68,978 57,396 8,759	69,780 58,663 8,833	65,954 57,458 8,902	207,129 184,648 88,042	210,708 188,308 91,603	219,522 187,537 88,290	223,465 191,861 91,425	221,988 192,477 94,716	24,737 18,642 3,295	24,528 17,978 3,301	24,700 18,107 3,422	25,267 18,479 3,727	24,475 18,493 3,445
161,158	163,398	164,273	166,980	162,130	548,262	556,399	561,909	590,754	610,864	56,155	55,266	55,336	57,179	55,987
191,821 4,404 117,141	191,677 4,542 116,846	192,656 4,409 118,702	193,125 4,306 119,297	199,617 4,147 124,105	1,196,393 61,779 620,270	1,200,430 61,455 627,737	1,208,261 59,610 609,179	1,218,770 59,013 617,345	1,226,220 58,028 620,491	74,486 1,317 44,954	73,095 1,462 44,113	73,653 1,400 45,054	75,254 1,358 45,574	79,195 1,405 48,184
79,084	79,372	78,364	78,133	79,658	637,903	634,148	658,691	660,438	663,757	30,850	30,444	29,999	31,037	32,416
15,016	14,726	16,004	15,635	17,125	840,417	870,221	904,552	926,076	943,559	5,679	5,625	6,065	6,018	6,281
255,258	257,496	258,641	260,749	258,913	2,026,582	2,060,769	2,125,152	2,177,268	2,218,180	92,683	91,336	91,400	94,234	94,683
16,999 3,252	17,099 2,806	16,319 2,619	15,841 2,484	16,064 2,769	32,890 67,736	33,957 69,202	33,165 70,069	34,807 92,826	37,343 91,856	6,516 1,239	6,505 1,002	6,068 944	6,258 930	6,254 959
34,035 1,092	34,835 1,062	33,549 1,173	34,396 1,280	32,526 969	139,555 18,387	138,893 23,551	137,974 20,178	141,283 19,134	148,221 19,152	13,971 384	13,192 288	12,922 279	13,174 324	12,715 279
6,837 2,857 17,994	6,581 3,395 17,327	6,957 3,081 16,811	6,756 3,346 16,981	7,267 3,410 17,265	15,636 20,961 177,325	15,221 22,708 174,084	16,496 21,523 179,997	17,958 21,243 188,758	23,514 22,067 201,604	2,304 1,131 5,527	2,062 1,557 5,256	2,566 1,197 4,901	2,473 1,268 4,916	2,714 1,215 5,062
83,065	83,105	80,509	81,083	80,270	472,490	477,616	479,403	516,009	543,756	31,072	29,861	28,878	29,344	29,199
32,259 24,059	30,912 23,586	30,399 25,313	30,385 26,737	31,118 28,433	165,080 342,684	163,846 355,816	168,940 371,648	172,429 370,326	176,100 372,567	11,687 9,436	11,549 8,802	11,096 8,457	11,263 9,530	12,118 10,280
5,506	5,378	4,992	5,185	5,080	337,543	337,633	335,867	338,223	339,747	2,233	2,153	2,296	2,135	2,156
144,890 36,723	142,982 36,203	141,213 36,672	143,390 37,484	144,901 42,154	1,317,797 171,535	1,334,911 169,036	1,355,857 202,103	1,396,987 194,560	1,432,169 197,038	54,428 11,614	52,365 13,589	50,726 13,866	52,271 13,469	53,752 13,878
73,645	78,310	80,756	79,874	71,857	537,249	556,821	567,192	585,722	588,973	26,641	25,382	26,808	28,494	27,053
110,368 255,258	114,514 257,496	117,428 258,641	117,359 260,749	114,012 258,913	708,785	725,858	769,295 2,125,152	780,281	786,011 2,218,180	38,255 92,683	38,971 91,336	40,674 91,400	41,963 94,234	40,931 94,683
233,230	257,490	230,041	200,749	250,915	2,020,302	2,000,709	2,123,132	2,177,200	2,210,100	92,003	91,330	31,400	34,234	34,003
78,092	80,293	83,763	85,897	81,860	75,772	78,783	82,506	74,744	67,108	25,084	25,405	26,458	27,835	26,788
(1	percent of t	otal assets	s)		(1	percent of	total assets	s)		(pe	ercent of to	otal assets)		
11.8 25.8 22.2 63.1 31.0 11.7	11.7 26.5 21.7 63.5 30.8 11.6	11.3 26.7 22.2 63.5 30.3 11.2	11.4 26.8 22.5 64.0 30.0 10.9	11.5 25.5 22.2 62.6 30.8 11.4	3.4 10.2 9.1 27.1 31.5 6.8	3.2 10.2 9.1 27.0 30.8 6.8	3.1 10.3 8.8 26.4 31.0 6.6	3.9 10.3 8.8 27.1 30.3 7.7	4.6 10.0 8.7 27.5 29.9 7.9	10.2 26.7 20.1 60.6 33.3 12.1	10.4 26.9 19.7 60.5 33.3 12.2	10.0 27.0 19.8 60.5 32.8 11.8	10.3 26.8 19.6 60.7 32.9 11.6	10.1 25.8 19.5 59.1 34.2 11.8
32.5 22.1 56.8 43.2	32.3 21.2 55.5 44.5	31.1 21.5 54.6 45.4	31.1 21.9 55.0 45.0	31.0 23.0 56.0 44.0	23.3 25.1 65.0 35.0	23.2 25.2 64.8 35.2	22.6 25.4 63.8 36.2	23.7 24.9 64.2 35.8	24.5 24.7 64.6 35.4	33.5 22.8 58.7 41.3	32.7 22.3 57.3 42.7	31.6 21.4 55.5 44.5	31.1 22.1 55.5 44.5	30.8 23.7 56.8 43.2

#### **TABLE 2.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 20, 21, AND 22

		Food and Kindred Products <sup>1 2</sup> 4Q 1Q 2Q 3Q 2000 2000 2000  (million dollars)  122,645 116,249 123,141 124,090 3,442 3,301 3,301 3,288 107,776 101,988 107,689 108,625 11,428 10,961 12,152 12,177 2,900 3,047 3,211 3,269 2,916 2,129 2,167 2,834 11,445 10,043 11,107 11,742 3,609 2,628 3,049 3,258 7,836 7,415 8,058 8,485 3,763 3,977 3,589 3,927 4,073 3,437 4,469 4,558 125,089 127,538 129,882 133,373 (834) (552) (1,624) (522) 128,328 130,424 132,727 137,409 (percent of net sales)  100.0 100.0 100.0 100.0 100.0 2.8 2.8 2.8 2.7 2.6 87.9 87.7 87.5 87.5 9.3 9.4 9.9 9.8 2.4 2.6 2.6 2.6 2.6 2.4 1.8 1.8 2.3 9.3 8.6 9.0 9.5 2.9 2.3 2.5 2.6				
Item					4Q 2000	
		(million d	ollars)			
Net sales, receipts, and operating revenues  Depreciation, depletion and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	,		- /	,	125,525 3,273	
general, and administrative expenses	107,776	101,988	107,689	108,625	110,645	
Income (or loss) from operations	11,428	10,961	12,152	12,177	11,606	
Interest expense	,	- , -	,	-,	3,137 2,960	
Income (or loss) before income taxes	11,445	10,043	11,107	11,742	11,430	
Provision for current and deferred domestic income taxes	3,609	2,628	3,049	3,258	3,915	
Income (or loss) after income taxes	7,836	7,415	8,058	8,485	7,515	
Cash dividends charged to retained earnings in current quarter	3,763	3,977	3,589	3,927	3,762	
Net income retained in business	4,073	3,437	4,469	4,558	3,753	
Retained earnings at beginning of quarter  Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.	·	•	ŕ	<i>'</i>	137,736 1,156	
Retained earnings at end of quarter	· · · · ·	, ,		` '	142.645	
Totalist Salinings at Sila Si quality	120,020			101,100	2,0 .0	
INCOME STATEMENT IN RATIO FORMAT		(10.00				
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	2.8	2.8	2.7	2.6	100.0 2.6 88.1	
Income (or loss) from operations	9.3	9.4	9.9	9.8	9.2	
Interest expense All other nonoperating income (expense)	I				2.5 2.4	
Income (or loss) before income taxes	9.3	8.6	9.0	9.5	9.1	
Provision for current and deferred domestic income taxes	2.9	2.3	2.5	2.6	3.1	
Income (or loss) after income taxes	6.4	6.4	6.5	6.8	6.0	
		(perce	nt)			
OPERATING RATIOS (see explanatory notes)						
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	36.81 25.20	31.62 23.34	35.13 25.49	35.61 25.73	34.17 22.47	
Annual rate of profit on total assets:  Before income taxes. After income taxes.	10.90 7.46	9.48 7.00	10.58 7.67	10.98 7.94	10.41 6.84	
BALANCE SHEET RATIOS (based on succeeding table)						
Total current assets to total current liabilities	1.09	1.07	1.07	1.06	1.00	
Total cash, U.S. Government and other securities to total current liabilities	0.14	0.14	0.14	0.15	0.13	
Total stockholders' equity to total debt	0.79	0.78	0.79	0.82	0.78	

<sup>&</sup>lt;sup>1</sup>Tobacco industry data are included in food industry data. Major merger and acquisition activities in previous years resulted in the reclassification of a significant portion of gross receipts and assets from tobacco to food. The remainder, composed of data from highly specialized tobacco manufacturers, is too small to be considered publishable as a separate industry.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Kindred P				Textile	Mill Produ	ıcts				Mill Produc		
4Q 1999	1Q 2000	2Q 2000 <sup>3</sup>	3Q 2000 <sup>3</sup>	4Q 2000	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000 <sup>3</sup>	4Q 2000	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	4Q 2000
	(million o	dollars)				(million o	lollars)				(million d	ollars)		
12,385 248	10,603 246	10,748 241	11,145 250	11,094 257	14,405 591	14,027 612	15,195 614	14,452 592	14,237 589	2,632 70	2,195 65	2,472 73	2,062 64	2,611 93
11,516	9,772	9,787	10,352	10,550	13,059	12,727	13,817	13,185	13,054	2,494	2,072	2,351	1,953	2,424
621	585	720	542	286	755	688	765	675	594	68	58	48	45	94
133 18	118 39	118 6	135 20	131 37	459 (111)	446 72	480 (95)	481 (638)	430 (293)	42 3	29 67	24 1	23 5	29 15
507	506	609	428	192	185	313	190	(444)	(129)	29	97	25	27	79
76	57	71	35	41	173	152	109	86	(64)	6	6	6	6	6
431	449	538	393	151	12	161	81	(529)	(65)	23	92	20	21	74
122	289	243	309	115	106	100	221	66	203	31	35	48	16	132
309	160	295	84	36	(94)	62	(140)	(595)	(269)	(8)	57	(29)	5	(58)
4,399	4,671	4,455	5,059	4,744	7,152	6,856	6,795	7,200	7,121	834	312	729	965	1,523
42	(44)	(98)	3	25	37	(103)	10	(173)	108	7	2	39	(28)	51
4,750	4,787	4,652	5,146	4,804	7,094	6,814	6,665	6,432	6,960	834	370	740	942	1,516
'	percent of	net sales)			(	percent of	net sales)			(percent of net sales)				
100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
2.0 93.0	2.3 92.2	2.2 91.1	2.2 92.9	2.3 95.1	4.1 90.7	4.4 90.7	4.0 90.9	4.1 91.2	4.1 91.7	2.7 94.7	3.0 94.4	2.9 95.1	3.1 94.7	3.6 92.8
5.0	5.5	6.7	4.9	2.6	5.2	4.9	5.0	4.7	4.2	2.6	2.7	2.0	2.2	3.6
1.1 0.1	1.1 0.4	1.1 0.1	1.2 0.2	1.2 0.3	3.2 (0.8)	3.2 0.5	3.2 (0.6)	3.3 (4.4)	3.0 (2.1)	1.6 0.1	1.3 3.1	1.0 0.0	1.1 0.3	1.1 0.6
4.1	4.8	5.7	3.8	1.7	1.3	2.2	1.2	(3.1)	(0.9)	1.1	4.4	1.0	1.3	3.0
0.6	0.5	0.7	0.3	0.4	1.2	1.1	0.7	0.6	(0.5)	0.2	0.3	0.2	0.3	0.2
3.5	4.2	5.0	3.5	1.4	0.1	1.2	0.5	(3.7)	(0.5)	0.9	4.2	0.8	1.0	2.8
	(perc	ent)				(perce	ent)				(perce	ent)		
26.86 22.82	26.16 23.20	33.91 29.98	22.24 20.41	10.95 8.59	5.25 0.33	8.91 4.59	5.72 2.44	(13.43) (16.02)	(3.85) (1.94)	7.08 5.63	21.44 20.21	4.90 3.78	5.33 4.07	12.01 11.16
11.11 9.43	11.15 9.89	14.22 12.57	9.63 8.84	4.46 3.50	1.64 0.10	2.79 1.43	1.66 0.71	(3.94) (4.70)	(1.16) (0.59)	2.77 2.20	9.56 9.01	2.38 1.84	2.56 1.96	6.24 5.81
1.87	1.92	1.79	1.82	1.72	1.85	1.79	1.75	1.80	1.89	1.65	1.76	1.76	1.71	2.32
0.27	0.30	0.27	0.31	0.28	0.10	0.10	0.09	0.10	0.14	0.14	0.32	0.32	0.24	0.51
1.15	1.17	1.12	1.19	1.05	0.67	0.68	0.61	0.63	0.66	1.06	1.43	1.70	1.76	1.72

#### **TABLE 2.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 20, 21, AND 22

		Food and I	Kindred Produ	ıcts <sup>1</sup> 2	
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	5,597 5,081	6,894 4,129	7,400 4,425	8,303 5,204	7,558 4,544
Total cash on hand and in U.S. banks	10,678	11,023	11,825	13,507	12,103
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	4,845	4,153	3,691	3,912	4,205
Total cash, U.S. Government and other securities	15,524	15,175	15,517	17,419	16,308
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	36,229 50,900 14,851	35,399 50,853 15,738	35,939 48,795 15,659	37,567 50,630 16,526	37,635 51,825 16,890
Total current assets	117,504	117,165	115,910	122,142	122,658
Depreciable and amortizable fixed assets, including construction in progress	202,405 6,452 99,434	204,413 6,333 100,444	202,752 6,101 100,484	205,757 6,376 103,023	206,498 6,391 102,721
Net property, plant, and equipment	109,423	110,301	108,369	109,110	110,167
All other noncurrent assets, including investment in nonconsolidated entities, long-term	,	,	,	ŕ	,
investments, intangibles, etc.	193,156	196,466	195,723 420.002	196,394	206,377
Total Assets	420,083	423,932	420,002	427,645	439,202
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt:	10,537 15,379 30,311 4,155	9,828 17,834 27,755 5,316	9,998 17,061 28,470 4,118	10,100 19,674 29,126 4,501	11,845 24,425 30,822 3,786
a. Loans from banksb. Other long-term debt	4,049 4,947 38,823	3,047 5,885 40,245	4,243 5,218 38,794	4,098 5,433 41,856	8,190 4,459 39,398
Total current liabilities	108,202	109,908	107,902	114,787	122,924
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	38,563 84,549	39,970 85,805	39,797 84,476	39,308 81,731	46,102 76,473
minority stockholders' interest in consolidated domestic corporations	64,402 295,716	61,202 296,885	61,349 293,524	59,908 295,734	59,919 305,418
Capital stock and other capital (less treasury stock) Retained earnings	(3,961) 128,328	(3,377) 130,424	(6,250) 132,727	(5,498) 137,409	(8,860) 142,645
Stockholders' equity	124,367	127,047	126,478	131,911	133,785
Total Liabilities and Stockholders' Equity	420,083	423,932	420,002	427,645	439,202
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	9,302	7,257	8,007	7,354	(266)
		(percent of to	tal assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable. Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity.	3.7 8.6 12.1 28.0 26.0 8.3 25.8 29.3 70.4 29.6	3.6 8.4 12.0 27.6 26.0 8.6 25.9 29.7 70.0 30.0	3.7 8.6 11.6 27.6 25.8 8.7 25.7 29.6 69.9 30.1	4.1 8.8 11.8 28.6 25.5 9.2 26.8 28.3 69.2 30.8	3.7 8.6 11.8 27.9 25.1 11.1 28.0 27.9 69.5 30.5

<sup>&</sup>lt;sup>1</sup>Tobacco industry data are included in food industry data. Major merger and acquisition activities in previous years resulted in the reclassification of a significant portion of gross receipts and assets from tobacco to food. The remainder, composed of data from highly specialized tobacco manufactures, is too small to be considered publishable as a separate industry.

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<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

AQ   1Q   2Q   3Q   4Q   4Q   1Q   2Q   3Q   2000	4Q 2000 545 4 549 126 675 1,271 959 167 3,072 6,125 38
1,032         1,029         931         1,274         1,102         819         641         555         724         1,086         178         204         172         157           180         172         153         178         193         61         47         125         1         7         30         0         60         0           1,211         1,201         1,084         1,452         1,295         880         688         680         725         1,092         207         204         232         157           307         353         329         219         219         158         440         414         437         363         28         294         263         207           1,518         1,555         1,412         1,671         1,514         1,038         1,129         1,095         1,163         1,455         235         498         495         366           4,005         3,654         3,584         3,596         3,556         7,243         7,449         7,670         7,677         7,042         1,030         1,142         1,177         1,161           4,130         4,000         3,745         3,794	4 549 126 675 1,271 959 167 3,072 6,125
180         172         153         178         193         61         47         125         1         7         30         0         60         0           1,211         1,201         1,084         1,452         1,295         880         688         680         725         1,092         207         204         232         157           307         353         329         219         219         158         440         414         437         363         28         294         263         207           1,518         1,555         1,412         1,671         1,514         1,038         1,129         1,095         1,163         1,455         235         498         495         365           4,005         3,654         3,584         3,596         3,556         7,243         7,449         7,870         7,677         7,042         1,030         1,142         1,177         1,161           4,130         4,000         3,745         3,794         3,709         9,790         9,829         9,956         9,775         9,394         1,389         956         986         957           734         603         510         787	4 549 126 675 1,271 959 167 3,072 6,125
1,211         1,201         1,084         1,452         1,295         880         688         680         725         1,092         207         204         232         157           307         353         329         219         219         158         440         414         437         363         28         294         263         207           1,518         1,555         1,412         1,671         1,514         1,038         1,129         1,095         1,163         1,455         235         498         495         365           4,005         3,654         3,596         3,556         7,243         7,449         7,870         7,677         7,042         1,030         1,142         1,177         1,161           4,130         4,000         3,745         3,794         9,790         9,829         9,956         9,775         9,394         1,389         966         967           734         603         510         787         532         1,203         1,459         1,445         1,517         1,716         111         114         107         104           10,387         9,812         9,251         9,848         9,311         19,27	126 675 1,271 959 167 3,072 6,125
1,518         1,555         1,412         1,671         1,514         1,038         1,129         1,095         1,163         1,455         235         498         495         365           4,005         3,654         3,584         3,596         3,556         7,243         7,449         7,870         7,677         7,042         1,030         1,142         1,177         1,161           4,130         4,000         3,745         3,794         3,709         9,790         9,829         9,956         9,775         9,394         1,389         956         986         957           734         603         510         787         532         1,203         1,459         1,445         1,517         1,716         111         114         107         104           10,387         9,812         9,251         9,848         9,311         19,275         19,866         20,366         20,132         19,607         2,765         2,711         2,764         2,587           14,758         15,054         14,380         15,131         14,786         3345         37,208         35,535         37,962         3,807         4,047         4,213         3,354           560 <t< td=""><td>675 1,271 959 167 3,072 6,125</td></t<>	675 1,271 959 167 3,072 6,125
4,005       3,654       3,584       3,596       3,556       7,243       7,449       7,870       7,677       7,042       1,030       1,142       1,177       1,161         4,130       4,000       3,745       3,794       3,709       9,790       9,829       9,956       9,775       9,394       1,389       956       986       957         734       603       510       787       532       1,203       1,459       1,445       1,517       1,716       111       114       107       104         10,387       9,812       9,251       9,848       9,311       19,275       19,866       20,366       20,132       19,607       2,765       2,711       2,764       2,587         14,758       15,054       14,380       15,131       14,786       37,417       36,835       37,208       35,535       37,962       3,807       4,047       4,213       3,354         560       610       514       540       448       384       349       361       346       397       60       27       23       25         8,458       8,625       8,204       8,756       8,327       21,254       21,552       2,1428       20,191	1,271 959 167 3,072 6,125
4,130         4,000         3,745         3,794         3,709         9,790         9,829         9,956         9,775         9,394         1,389         956         986         957           734         603         510         787         532         1,203         1,459         1,445         1,517         1,716         111         114         107         104           10,387         9,812         9,251         9,848         9,311         19,275         19,866         20,366         20,132         19,607         2,765         2,711         2,764         2,587           14,758         15,054         14,380         15,131         14,786         37,417         36,835         37,208         35,535         37,962         3,807         4,047         4,213         3,354           560         610         514         540         448         384         349         361         346         397         60         27         23         25           8,458         8,625         8,204         8,756         8,327         21,254         21,553         21,428         20,191         22,628         2,714         2,894         2,962         2,014           1,008	959 167 3,072 6,125
10,387         9,812         9,251         9,848         9,311         19,275         19,866         20,366         20,132         19,607         2,765         2,711         2,764         2,587           14,758         15,054         14,380         15,131         14,786         37,417         36,835         37,208         35,535         37,962         3,807         4,047         4,213         3,354           560         610         514         540         448         384         349         361         346         397         60         27         23         25           8,458         8,625         8,204         8,756         8,327         21,254         21,153         21,428         20,191         22,628         2,714         2,894         2,962         2,014           6,860         7,038         6,691         6,915         6,907         16,547         16,031         16,141         15,690         15,731         1,153         1,180         1,273         1,365           1,008         1,294         1,193         1,019         1,005         9,305         9,096         9,314         9,192         9,143         288         181         220         246	3,072 6,125
14,758         15,054         14,380         15,131         14,786         37,417         36,835         37,208         35,535         37,962         3,807         4,047         4,213         3,354           560         610         514         540         448         384         349         361         346         397         60         27         23         25           8,458         8,625         8,204         8,756         8,327         21,254         21,153         21,428         20,191         22,628         2,714         2,894         2,962         2,014           6,860         7,038         6,691         6,915         6,907         16,547         16,031         16,141         15,690         15,731         1,153         1,180         1,273         1,365           1,008         1,294         1,193         1,019         1,005         9,305         9,096         9,314         9,192         9,143         288         181         220         246           18,255         18,144         17,135         17,782         17,224         45,127         44,992         45,821         45,013         44,481         4,206         4,072         4,258         4,198	6,125
6,860         7,038         6,691         6,915         6,907         16,547         16,031         16,141         15,690         15,731         1,153         1,180         1,273         1,365           1,008         1,294         1,193         1,019         1,005         9,305         9,096         9,314         9,192         9,143         288         181         220         246           18,255         18,144         17,135         17,782         17,224         45,127         44,992         45,821         45,013         44,481         4,206         4,072         4,258         4,198           1,225         1,018         1,116         1,418         1,277         1,492         1,757         1,929         1,829         1,306         360         336         451         470           298         212         271         285         227         299         281         277         66         143         157         165         86         2           2,676         2,569         2,494         2,607         2,490         3,727         3,715         4,121         3,991         3,671         776         734         729         749           88 <t< td=""><td></td></t<>	
1,008     1,294     1,193     1,019     1,005     9,305     9,096     9,314     9,192     9,143     288     181     220     246       18,255     18,144     17,135     17,782     17,224     45,127     44,992     45,821     45,013     44,481     4,206     4,072     4,258     4,198       1,225     1,018     1,116     1,418     1,277     1,492     1,757     1,929     1,829     1,306     360     336     451     470       298     212     271     285     227     299     281     277     66     143     157     165     86     2       2,676     2,569     2,494     2,607     2,490     3,727     3,715     4,121     3,991     3,671     776     734     729     749       88     43     33     45     61     176     210     182     167     115     (2)     1     (2)     (1)	4,376
18,255     18,144     17,135     17,782     17,224     45,127     44,992     45,821     45,013     44,481     4,206     4,072     4,258     4,198       1,225     1,018     1,116     1,418     1,277     1,492     1,757     1,929     1,829     1,306     360     336     451     470       298     212     271     285     227     299     281     277     66     143     157     165     86     2       2,676     2,569     2,494     2,607     2,490     3,727     3,715     4,121     3,991     3,671     776     734     729     749       88     43     33     45     61     176     210     182     167     115     (2)     1     (2)     (1)	1,787
1,225 1,018 1,116 1,418 1,277 1,492 1,757 1,929 1,829 1,306 360 336 451 470 298 212 271 285 227 299 281 277 66 143 157 165 86 2 2,676 2,569 2,494 2,607 2,490 3,727 3,715 4,121 3,991 3,671 776 734 729 749 88 43 33 45 61 176 210 182 167 115 (2) 1 (2) (1)	233
298 212 271 285 227 299 281 277 66 143 157 165 86 2 2,676 2,569 2,494 2,607 2,490 3,727 3,715 4,121 3,991 3,671 776 734 729 749 88 43 33 45 61 176 210 182 167 115 (2) 1 (2) (1)	5,091
298 212 271 285 227 299 281 277 66 143 157 165 86 2 2,676 2,569 2,494 2,607 2,490 3,727 3,715 4,121 3,991 3,671 776 734 729 749 88 43 33 45 61 176 210 182 167 115 (2) 1 (2) (1)	
2,676     2,569     2,494     2,607     2,490     3,727     3,715     4,121     3,991     3,671     776     734     729     749       88     43     33     45     61     176     210     182     167     115     (2)     1     (2)     (1)	309 87
337 319 421 256 437 1,607 1,809 1,899 1,908 1,590 81 80 114 138	630 3
128 192 182 115 119 219 294 215 220 259 101 95 50 36	95 69
128     192     182     115     119     219     294     215     220     259     101     95     50     36       791     744     640     698     798     2,894     3,010     3,021     3,020     3,302     199     128     140     119	131
5,545 5,099 5,157 5,424 5,408 10,413 11,077 11,644 11,200 10,387 1,672 1,539 1,568 1,513	1,324
2,415     2,553     2,244     2,139     2,469     9,180     8,124     8,908     8,538     8,223     389     217     240     259       2,153     2,315     2,159     2,252     2,116     8,330     8,426     8,481     8,397     8,714     457     379     276     241	324 651
593 441 391 265 221 3,122 3,298 3,516 3,666 3,724 46 120 104 168	143
10,706 10,408 9,952 10,079 10,215 31,046 30,925 32,549 31,801 31,047 2,564 2,256 2,187 2,182	2,443
2,799     2,948     2,532     2,557     2,204     6,987     7,253     6,607     6,781     6,473     808     1,446     1,331     1,075       4,750     4,787     4,652     5,146     4,804     7,094     6,814     6,665     6,432     6,960     834     370     740     942	1,132 1,516
7,549 7,736 7,183 7,703 7,009 14,081 14,067 13,272 13,213 13,434 1,642 1,816 2,070 2,016	2,647
18,255 18,144 17,135 17,782 17,224 45,127 44,992 45,821 45,013 44,481 4,206 4,072 4,258 4,198	5,091
4,842 4,713 4,094 4,425 3,903 8,861 8,789 8,722 8,932 9,220 1,093 1,172 1,197 1,074	1,747
(percent of total assets) (percent of total assets) (percent of total assets)	
8.3     8.6     8.2     9.4     8.8     2.3     2.5     2.4     2.6     3.3     5.6     12.2     11.6     8.7       21.9     20.1     20.9     20.2     20.6     16.1     16.6     17.2     17.1     15.8     24.5     28.1     27.6     27.7	13.3 25.0
22.6 22.0 21.9 21.3 21.5 21.7 21.8 21.7 21.7 21.1 33.0 23.5 23.2 22.8	18.8
56.9     54.1     54.0     55.4     54.1     42.7     44.2     44.4     44.7     44.1     65.7     66.6     64.9     61.6       37.6     38.8     39.0     38.9     40.1     36.7     35.6     35.2     34.9     35.4     27.4     29.0     29.9     32.5	60.3
10.9 9.6 11.6 11.7 12.0 8.0 9.2 9.4 8.9 7.4 16.6 16.6 16.5 15.4 30.4 28.1 30.1 30.5 31.4 23.1 24.6 25.4 24.9 23.4 39.8 37.8 36.8 36.0	35.1
25.0 26.8 25.7 24.7 26.6 38.8 36.8 37.9 37.6 38.1 20.1 14.6 12.1 11.9	35.1 11.0
58.6     57.4     58.1     56.7     59.3     68.8     68.7     71.0     70.6     69.8     61.0     55.4     51.4     52.0       41.4     42.6     41.9     43.3     40.7     31.2     31.3     29.0     29.4     30.2     39.0     44.6     48.6     48.0	35.1

#### **TABLE 3.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 23, 26, AND 31

	Apparel <sup>1</sup>						
Item	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000		
		(million do	llars)				
Net sales, receipts, and operating revenues	18,583 382	17,955 334	17,966 337	18,754 348	18,342 354		
general, and administrative expenses	17,549	16,351	16,508	17,069	17,266		
Income (or loss) from operations	652	1,271	1,121	1,337	722		
Interest expense	403 459	394 181	418 111	441 111	450 261		
Income (or loss) before income taxes	708	1,058	815	1,008	534		
Provision for current and deferred domestic income taxes	356	284	184	258	260		
Income (or loss) after income taxes	352	774	631	750	273		
Cash dividends charged to retained earnings in current quarter	323	194	225	270	282		
Net income retained in business	29	580	406	480	(9)		
Retained earnings at beginning of quarter	10,812	9,877 (186)	9,838 (58)	10,498	11,161 (4)		
noncash dividends, etc	10,811	10,270	10,186	10,891	11,147		
		(percent of n	<u> </u>	15,557	,		
INCOME STATEMENT IN RATIO FORMAT							
Net sales, receipts, and operating revenues	100.0 2.1 94.4	100.0 1.9 91.1	100.0 1.9 91.9	100.0 1.9 91.0	100.0 1.9 94.1		
Income (or loss) from operations	3.5	7.1	6.2	7.1	3.9		
Interest expense	2.2 2.5	2.2 1.0	2.3 0.6	2.4 0.6	2.5 1.4		
Income (or loss) before income taxes	3.8	5.9	4.5	5.4	2.9		
Provision for current and deferred domestic income taxes	1.9	1.6	1.0	1.4	1.4		
Income (or loss) after income taxes	1.9	4.3	3.5	4.0	1.5		
		(percer	nt)				
OPERATING RATIOS (see explanatory notes)							
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	17.96 8.94	27.75 20.30	22.00 17.03	25.88 19.25	13.38 6.85		
Annual rate of profit on total assets:  Before income taxes	6.28 3.13	9.38 6.86	7.20 5.57	8.52 6.34	4.60 2.35		
BALANCE SHEET RATIOS (based on succeeding table)							
Total current assets to total current liabilities	1.89	1.90	1.68	1.87	1.92		
Total cash, U.S. Government and other securities to total current liabilities	0.17	0.12	0.11	0.13	0.15		
	1.00	0.91	0.87	0.84	0.92		

<sup>&</sup>lt;sup>1</sup>Includes Leather Products. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Apparel	a-11- 1			<b>.</b>		. 1				d Allied Pro		
	Assets U	nder \$25 N	1			Paper an	d Allied Pr					nder \$25 M		
4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000
	(million d	lollars)				(million o	lollars)				(million d	lollars)		
5,661 94	5,748 68	6,005 71	5,027 56	5,035 65	44,330 2,366	45,713 2,391	47,412 2,419	46,283 2,462	45,380 2,430	5,320 142	5,201 133	5,414 141	5,100 138	4,806 131
5,547	5,419	5,579	4,614	5,037	37,731	38,916	40,269	39,519	39,921	4,983	4,636	4,946	4,642	4,598
20	262	355	357	(68)	4,232	4,406	4,724	4,303	3,028	195	432	328	319	77
93 28	65 20	71 8	51 12	48 22	1,343 524	1,392 532	1,451 (4)	1,520 (211)	1,666 (158)	61 (39)	61 (20)	69 37	71 10	58 (2)
(45)	217	293	317	(95)	3,414	3,547	3,269	2,571	1,204	95	350	296	258	17
24	14	10	20	18	1,195	1,002	951	760	443	41	38	52	44	14
(69)	202	283	297	(113)	2,219	2,545	2,318	1,812	761	55	312	244	214	2
203	128	90	140	125	1,118	768	876	842	733	166	76	94	107	50
(272)	75	193	157	(238)	1,100	1,777	1,442	970	27	(112)	236	150	107	(48)
3,955	2,572	2,541	2,789	3,085	38,776	38,733	39,628	39,718	40,413	3,281	3,375	3,540	3,380	3,643
(76)	(87)	(111)	(49)	19	(174)	(166)	131	(11)	(486)	(1)	(15)	223	56	(72)
3,608	2,559	2,624	2,897	2,866	39,702	40,345	41,201	40,676	39,954	3,169	3,597	3,914	3,543	3,524
(	percent of i	net sales)			(	percent of	net sales)			(1	percent of I	net sales)		
100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1.7 98.0	1.2 94.3	1.2 92.9	1.1 91.8	1.3 100.1	5.3 85.1	5.2 85.1	5.1 84.9	5.3 85.4	5.4 88.0	2.7 93.7	2.6 89.1	2.6 91.3	2.7 91.0	2.7 95.7
0.4	4.6	5.9	7.1	(1.4)	9.5	9.6	10.0	9.3	6.7	3.7	8.3	6.1	6.3	1.6
1.6 0.5	1.1 0.4	1.2 0.1	1.0 0.2	1.0 0.4	3.0 1.2	3.0 1.2	3.1 0.0	3.3 (0.5)	3.7 (0.3)	1.1 (0.7)	1.2 (0.4)	1.3 0.7	1.4 0.2	1.2 0.0
(0.8)	3.8	4.9	6.3	(1.9)	7.7	7.8	6.9	5.6	2.7	1.8	6.7	5.5	5.1	0.3
0.4	0.2	0.2	0.4	0.4	2.7	2.2	2.0	1.6	1.0	0.8	0.7	1.0	0.9	0.3
(1.2)	3.5	4.7	5.9	(2.2)	5.0	5.6	4.9	3.9	1.7	1.0	6.0	4.5	4.2	0.0
	(perce	ent)				(perco	ent)				(perce	ent)		
(4.08) (6.28)	22.47 20.98	32.59 31.45	34.43 32.22	(10.43) (12.44)	20.14 13.09	20.70 14.85	18.59 13.18	14.96 10.54	7.04 4.45	11.33 6.48	39.39 35.16	30.71 25.31	27.05 22.42	1.89 0.25
(1.95) (3.00)	10.07 9.41	13.60 13.12	15.63 14.62	(4.60) (5.49)	7.09 4.61	7.26 5.21	6.36 4.51	5.06 3.57	2.28 1.44	4.43 2.53	16.39 14.63	13.15 10.84	11.55 9.57	0.81 0.11
2.15	2.00	1.79	2.09	2.11	1.35	1.30	1.29	1.23	1.11	1.58	1.60	1.87	1.80	1.79
0.25	0.15	0.13	0.20	0.20	0.14	0.07	0.07	0.07	0.06	0.21	0.21	0.31	0.30	0.29
1.78	1.43	1.46	1.46	1.39	0.93	0.92	0.87	0.86	0.79	1.13	1.31	1.23	1.28	1.30

### **TABLE 3.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 23, 26, AND 31

		А	pparel <sup>1 2</sup>		
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million do	llars)		
Cash and demand deposits in the United States	1,741 152	1,195 34	1,217 35	1,456 30	1,533 175
Total cash on hand and in U.S. banks	1,894	1,229	1,252	1,486	1,708
Other short-term financial investments, including marketable and government securities, commercial paper, etc	487	436	342	410	407
Total cash, U.S. Government and other securities	2,381	1,665	1,594	1,896	2,116
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	9,534 12,432 2,295	9,604 12,266 2,574	8,990 12,678 2,036	10,213 13,090 2,281	9,139 12,971 2,299
Total current assets	26,641	26,109	25,298	27,481	26,524
Depreciable and amortizable fixed assets, including construction in progress	15,519	15,418	15,710	15,376	16,017
Land and mineral rights	311 7,951	355 8,121	376 8,397	375 8,255	393 8,716
Net property, plant, and equipment	7,879	7,651	7,689	7,496	7,694
All other noncurrent assets, including investment in nonconsolidated entities, long-term	1,010	7,001	7,000	7,100	7,001
investments, intangibles, etc.	10,571	11,365	12,274	12,333	12,218
Total Assets	45,091	45,125	45,261	47,309	46,437
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations  Total liabilities.	2,864 727 5,058 320 566 387 4,139 14,062 5,908 5,353 3,995 29,318	2,664 1,226 4,880 438 641 215 3,670 13,735 6,399 5,698 4,045	2,681 1,514 5,194 208 950 414 4,064 15,026 5,744 5,746 3,935 30,451	3,296 871 4,735 300 869 801 3,800 14,673 6,364 6,353 4,344 31,734	2,936 377 4,685 368 1,024 602 3,817 13,809 6,128 6,217 4,331 30,485
Capital stock and other capital (less treasury stock)	4,963	4,978	4,624	4,685	4,805
Retained earnings	10,811 15,773	10,270 15,249	10,186 14.809	10,891 15,576	11,147 15,952
Total Liabilities and Stockholders' Equity	45,091	45,125	45,261	47,309	46,437
NET WORKING CAPITAL	,	,.20	,	,000	. 5, . 6.
Excess of total current assets over total current liabilities	12,580	12,374	10,273	12,808	12,715
=		percent of tot	-	12,000	,
SELECTED BALANCE SHEET RATIOS		•	•		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	5.3 21.1 27.6 59.1 17.5 10.1 31.2 25.0 65.0 35.0	3.7 21.3 27.2 57.9 17.0 10.5 30.4 26.8 66.2 33.8	3.5 19.9 28.0 55.9 17.0 12.3 33.2 25.4 67.3 32.7	4.0 21.6 27.7 58.1 15.8 12.3 31.0 26.9 67.1 32.9	4.6 19.7 27.9 57.1 16.6 10.6 29.7 26.6 65.6 34.4

<sup>&</sup>lt;sup>1</sup>Includes Leather Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Assets U	Apparel Inder \$25 N	/lillion¹			Paper an	d Allied Pr	oducts <sup>2</sup>				Allied Pro		
4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000 <sup>3</sup>	3Q 2000 <sup>3</sup>	4Q 2000
	(million d	lollars)				(million	dollars)				(million d	ollars)		
665	406	447	561	499	2,114	1,878	1,661	2,051	1,514	595	527	607	628	550
103 768	11 417	0 447	562	559	251	185 2,063	253 1,914	2,296	387 1,900	<u>4</u> 599	550	135 741	95 722	209 758
/00	417	447	362	559	2,364	2,003	1,914	2,290	1,900	599	550	741	122	756
88	87	52	69	65	2,498	424	483	377	344	100	128	148	136	64
856	504	499	630	624	4,863	2,487	2,397	2,672	2,244	699	678	890	858	822
2,817 3,298	2,749 3,176	2,630 3,105	2,499 2,930	2,381 3,065	19,074 16,934	20,344 18,080	20,448 18,253	19,931 17,537	18,957 17,154	2,577 1,669	2,565 1,705	2,342 1,811	2,411 1,720	2,273 1,651
329	475	476	437	398	4,663	4,474	5,008	5,239	5,624	218	239	361	238	263
7,299 3,800	6,904 3,643	6,710 4,055	6,496 3,382	6,468 3,633	45,533 161,169	45,385 163,424	46,106 162,879	45,380 161,857	43,978 162,415	5,163 7,477	5,188 7,302	5,404 7,589	5,227 7,838	5,009 7,209
44	106	105	95	99	11,671	11,433	13,002	13,060	12,587	61	51	89	87	79
2,387 1,457	2,382 1,367	2,671 1,488	2,245 1,232	2,356 1,376	77,545 95,295	79,041 95,817	76,323 99,558	76,979 97,939	76,695 98,306	4,576 2,962	4,507 2,846	4,520 3,158	4,752 3,173	4,410 2,878
1,457	1,307	1,400	1,232	1,370	93,293	93,617	99,336	97,939	90,300	2,902	2,040	3,130	3,173	2,070
392	338	423	396	408	51,754	54,269	60,103	59,942	69,199	486	508	440	544	310
9,147	8,608	8,621	8,124	8,252	192,582	195,470	205,766	203,261	211,484	8,611	8,541	9,002	8,944	8,197
859	1 120	1 107	909	1.072	2.028	1 671	1 200	1 271	1 417	593	600	498	476	<b>522</b>
253	1,138 165	1,107 163	898 173	1,072 51	2,028 4,547	1,671 5,375	1,399 6,536	1,271 6,615	1,417 7,143	189	131	498 172	476 68	533 184
1,603 44	1,513 18	1,711 10	1,307 6	1,217 20	10,893 1,095	11,034 1,434	10,760 1,037	10,899 1,067	11,582 882	1,480 50	1,532 33	1,193 57	1,356 56	1,245 51
76	102	108	62	144	1,132	1,692	1.492	2,178	2,597	198	192	262	278	267
68 492	90 417	124 518	203 462	87 476	1,803 12,350	1,859 11,831	1,807 12,787	1,800 13,193	2,177 13,744	150 599	150 615	108 603	115 560	53 464
3,395	3,443	3,742	3,112	3,067	33,848	34,895	35,817	37,023	39,543	3,260	3,253	2,894	2,910	2,796
	,	,	,	,		,	,	,	ŕ			,		
638 561	544 663	403 564	609 578	556 718	23,293 40,073	23,229 40,647	24,972 44,907	23,662 44,891	21,343 52,272	1,178 684	1,060 570	1,610 488	1,260 779	1,261 427
179	99	315	138	270	27,580	28,167	29,715	28,909	29,925	122	105	155	176	182
4,773	4,749	5,023	4,437	4,611	124,795	126,939	135,411	134,484	143,083 28.447	5,244	4,988	5,147	5,125	4,666
767 3,608	1,299 2,559	973 2,624	790 2,897	775 2,866	28,086 39,702	28,186 40,345	29,154 41,201	28,101 40,676	28,447 39,954	198 3,169	(44) 3,597	(59) 3,914	275 3,543	6 3,524
4,374	3,859	3,598	3,688	3,641	67,788	68,531	70,355	68,777	68,401	3,367	3,553	3,855	3,818	3,530
9,147	8,608	8,621	8,124	8,252	192,582	195,470	205,766	203,261	211,484	8,611	8,541	9,002	8,944	8,197
3,904	3,460	2,968	3,384	3,401	11,684	10,490	10,288	8,357	4,435	1,903	1,935	2,511	2,317	2,212
"	percent of to	otai assets)	'		(þ	ercent or t	otal assets	,		(þe	ercent of to	tai assets)		
9.4 30.8	5.9 31.9	5.8 30.5	7.8 30.8	7.6 28.9	2.5 9.9	1.3 10.4	1.2 9.9	1.3 9.8	1.1 9.0	8.1 29.9	7.9 30.0	9.9 26.0	9.6 27.0	10.0 27.7
36.1	36.9	36.0	36.1 80.0	37.1	8.8	9.2	8.9 22.4	8.6	8.1	19.4 60.0	20.0	20.1 60.0	19.2	20.1
79.8 15.9	80.2 15.9	77.8 17.3	15.2	78.4 16.7	23.6 49.5	23.2 49.0	48.4	22.3 48.2	20.8 46.5	34.4	60.7 33.3	35.1	58.4 35.5	61.1 35.1
13.7 37.1	17.4 40.0	17.4 43.4	16.4 38.3	16.4 37.2	4.9 17.6	5.4 17.9	5.5 17.4	5.8 18.2	6.3 18.7	13.1 37.9	12.6 38.1	11.6 32.1	10.5 32.5	12.7 34.1
13.1 52.2	14.0 55.2	11.2 58.3	14.6 54.6	15.4 55.9	32.9 64.8	32.7 64.9	34.0 65.8	33.7 66.2	34.8 67.7	21.6 60.9	19.1 58.4	23.3 57.2	22.8 57.3	20.6 56.9
47.8	44.8	41.7	45.4	44.1	35.2	35.1	34.2	33.8	32.3	39.1	41.6	42.8	42.7	43.1

# **TABLE 4.0—INCOME STATEMENT**FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 27 AND 28

Net sales, receipts, and operating revenues Depreciation, depletion and amortization of property, plant, and equipment All other operating costs and expenses, including cost of goods sold and selling, general, and administrative expenses All other operating costs and expenses Income (or loss) from operations Income (or loss) from operations Interest expense All other nonoperating income (expense) Income (or loss) before income taxes Income (or loss) before income taxes Provision for current and deferred domestic income taxes. Dincome (or loss) after income taxes Cash dividends charged to retained earnings in current quarter Net income retained in business All other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc. Retained earnings at end of quarter INCOME STATEMENT IN RATIO FORMAT  Net sales, receipts, and operating revenues INCOME STATEMENT IN RATIO FORMAT  Net sales, receipts, and operating revenues Depreciation, depletion, and amortization of property, plant, and equipment 3.9 4.3	2000         2000         2000           (million dollars)         47,531         49,939         50,656           2,053         2,155         2,184           40,664         41,919         42,475           4,814         5,865         5,997           1,762         1,873         1,803           2,776         773         1,345           5,828         4,765         5,540           2,169         1,562         1,572           3,659         3,203         3,968           1,643         1,721         930           2,016         1,482         3,038           51,295         47,194         50,256           (519)         (1,010)         (745)           52,793         47,665         52,548           (percent of net sales)				
Net sales, receipts, and operating revenues Depreciation, depletion and amortization of property, plant, and equipment 1,966 2,053 All other operating costs and expenses, including cost of goods sold and selling, general, and administrative expenses 43,117 40,664 Income (or loss) from operations 5,917 4,814 Interest expense 1,667 1,762 All other nonoperating income (expense) 1,798 2,776 Income (or loss) before income taxes 6,048 5,828 Provision for current and deferred domestic income taxes. 2,310 2,169 Income (or loss) after income taxes  Cash dividends charged to retained earnings in current quarter 1,324 Net income retained in business 2,414 2,016 Retained earnings at beginning of quarter Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.  Retained earnings at end of quarter  INCOME STATEMENT IN RATIO FORMAT  Net sales, receipts, and operating revenues Depreciation, depletion, and amortization of property, plant, and equipment 3,9 4,3	49,939 2,155 41,919 5,865 1,873 773 4,765 1,562 3,203 1,721 1,482 47,194 (1,010)	2,184 42,475 5,997 1,803 1,345 5,540 1,572 3,968 930 3,038 50,256	53,451 2,254 45,332 5,865 1,877 (460) 3,528 1,985 1,543 1,255 288 49,707		
Depreciation, depletion and amortization of property, plant, and equipment 1,966 2,053 All other operating costs and expenses, including cost of goods sold and selling, general, and administrative expenses 43,117 40,664  Income (or loss) from operations 5,917 4,814  Interest expense 1,667 1,762 All other nonoperating income (expense) 1,798 2,776  Income (or loss) before income taxes 6,048 5,828  Provision for current and deferred domestic income taxes 2,310 2,169  Income (or loss) after income taxes 3,738 3,659  Cash dividends charged to retained earnings in current quarter 1,324 1,643  Net income retained in business 2,414 2,016  Retained earnings at beginning of quarter 48,309 51,295  Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc. (385) (519)  Retained earnings at end of quarter 50,338 52,793  INCOME STATEMENT IN RATIO FORMAT  Net sales, receipts, and operating revenues 100.0 100.0 Depreciation, depletion, and amortization of property, plant, and equipment 3.9 4.3	2,155 41,919 5,865 1,873 773 4,765 1,562 3,203 1,721 1,482 47,194 (1,010)	2,184 42,475 5,997 1,803 1,345 5,540 1,572 3,968 930 3,038 50,256	2,254 45,332 5,865 1,877 (460) 3,528 1,985 1,543 1,255 288		
general, and administrative expenses	5,865 1,873 773 4,765 1,562 3,203 1,721 1,482 47,194 (1,010)	5,997 1,803 1,345 5,540 1,572 3,968 930 3,038 50,256	5,865 1,877 (460) 3,528 1,985 1,543 1,255 288		
Interest expense	1,873 773 4,765 1,562 3,203 1,721 1,482 47,194 (1,010)	1,803 1,345 5,540 1,572 3,968 930 3,038 50,256	1,877 (460) 3,528 1,985 1,543 1,255 288		
All other nonoperating income (expense)       1,798       2,776         Income (or loss) before income taxes       6,048       5,828         Provision for current and deferred domestic income taxes       2,310       2,169         Income (or loss) after income taxes       3,738       3,659         Cash dividends charged to retained earnings in current quarter       1,324       1,643         Net income retained in business       2,414       2,016         Retained earnings at beginning of quarter       48,309       51,295         Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.       (385)       (519)         Retained earnings at end of quarter       50,338       52,793         (percent of INCOME STATEMENT IN RATIO FORMAT         Net sales, receipts, and operating revenues       100.0       100.0         Depreciation, depletion, and amortization of property, plant, and equipment       3.9       4.3	773 4,765 1,562 3,203 1,721 1,482 47,194 (1,010)	1,345 5,540 1,572 3,968 930 3,038 50,256	(460) 3,528 1,985 1,543 1,255 288		
Provision for current and deferred domestic income taxes. 2,310 2,169  Income (or loss) after income taxes. 3,738 3,659  Cash dividends charged to retained earnings in current quarter 1,324 1,643  Net income retained in business 2,414 2,016  Retained earnings at beginning of quarter 48,309 51,295  Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc. (385) (519)  Retained earnings at end of quarter 50,338 52,793  (percent of INCOME STATEMENT IN RATIO FORMAT  Net sales, receipts, and operating revenues 100.0 100.0  Depreciation, depletion, and amortization of property, plant, and equipment 3.9 4.3	1,562 3,203 1,721 1,482 47,194 (1,010)	1,572 3,968 930 3,038 50,256	1,985 1,543 1,255 288		
Income (or loss) after income taxes	3,203 1,721 1,482 47,194 (1,010)	3,968 930 3,038 50,256	1,543 1,255 288		
Cash dividends charged to retained earnings in current quarter 1,324 1,643  Net income retained in business 2,414 2,016  Retained earnings at beginning of quarter 48,309 51,295  Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc. (385) (519)  Retained earnings at end of quarter 50,338 52,793  INCOME STATEMENT IN RATIO FORMAT  Net sales, receipts, and operating revenues 100.0 100.0  Depreciation, depletion, and amortization of property, plant, and equipment 3.9 4.3	1,721 1,482 47,194 (1,010)	930 3,038 50,256	1,255 288		
Net income retained in business     2,414     2,016       Retained earnings at beginning of quarter     48,309     51,295       Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.     (385)     (519)       Retained earnings at end of quarter     50,338     52,793       INCOME STATEMENT IN RATIO FORMAT       Net sales, receipts, and operating revenues     100.0     100.0       Depreciation, depletion, and amortization of property, plant, and equipment     3.9     4.3	1,482 47,194 (1,010)	3,038 50,256	288		
Retained earnings at beginning of quarter.  Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.  Retained earnings at end of quarter.  Solution (385) (519)  Retained earnings at end of quarter.  INCOME STATEMENT IN RATIO FORMAT  Net sales, receipts, and operating revenues Depreciation, depletion, and amortization of property, plant, and equipment.  3.9 4.3	47,194 (1,010)	50,256			
Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc	(1,010)		49,707		
Retained earnings at end of quarter			(1,046)		
Net sales, receipts, and operating revenues	47,000	. ,	48,949		
INCOME STATEMENT IN RATIO FORMAT  Net sales, receipts, and operating revenues			-,-		
Depreciation, depletion, and amortization of property, plant, and equipment	,				
All other operating costs and expenses	4.3	4.3	100.0 4.2 84.8		
Income (or loss) from operations	11.7	11.8	11.0		
			3.5 (0.9)		
Income (or loss) before income taxes         11.9         12.3	9.5	10.9	6.6		
Provision for current and deferred domestic income taxes	3.1	3.1	3.7		
Income (or loss) after income taxes         7.3         7.7	6.4	7.8	2.9		
l "	cent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	24.02 16.14	27.64 19.80	18.45 8.07		
Annual rate of profit on total assets:       11.16       10.88         Before income taxes.       6.90       6.83	8.56 5.75	9.55 6.84	6.26 2.74		
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.21	1.24	1.19		
Total cash, U.S. Government and other securities to total current liabilities	0.20	0.16	0.17		
Total stockholders' equity to total debt	1.02	0.94	0.93		

<sup>1</sup> Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		and Publi Inder \$25 M			(	Chemicals	and Allied	Products <sup>1</sup>		С		and Allied P		
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million o	dollars)				(million	dollars)				(million d	ollars)		
12,200 428	11,991 411	12,263 423	12,092 451	12,734 495	116,273 5,217	119,736 4,873	125,722 5,002	126,139 5,003	128,006 5,124	4,442 119	4,714 100	5,009 97	4,989 100	4,502 100
11,340	10,626	10,759	10,693	11,921	104,077	102,125	108,092	108,504	112,343	4,262	4,168	4,452	4,367	4,344
432	954	1,081	949	318	6,979	12,738	12,628	12,632	10,540	61	447	460	522	58
170 73	160 14	182 27	196 21	206 69	4,292 7,918	4,083 6,450	4,525 7,769	4,602 5,978	5,110 3,274	66 16	59 21	64 104	73 (9)	87 37
335	808	926	774	182	10,605	15,106	15,872	14,008	8,704	11	408	500	441	7
80	51	93	83	57	2,203	2,779	2,248	2,084	2,708	5	49	78	28	24
255	758	833	691	125	8,402	12,327	13,624	11,923	5,995	5	359	422	412	(17)
134	376	254	211	249	5,598	6,634	6,611	5,721	9,534	81	153	316	192	139
121	382	579	479	(125)	2,804	5,693	7,013	6,202	(3,538)	(75)	206	107	220	(156)
7,763	7,489	6,581	6,885	6,191	148,463	155,203	161,965	167,555	172,890	3,102	2,067	2,063	2,679	1,985
8	(145)	19	(180)	(161)	248	(792)	(1,034)	(2,569)	(927)	(16)	(31)	(27)	(65)	2
7,892	7,726	7,178	7,185	5,905	151,515	160,104	167,943	171,188	168,425	3,011	2,242	2,143	2,834	1,830
'	percent of	net sales)			(	percent of	net sales)			(r	percent of i	net sales)		
100.0 3.5 93.0	100.0 3.4 88.6	100.0 3.4 87.7	100.0 3.7 88.4	100.0 3.9 93.6	100.0 4.5 89.5	100.0 4.1 85.3	100.0 4.0 86.0	100.0 4.0 86.0	100.0 4.0 87.8	100.0 2.7 95.9	100.0 2.1 88.4	100.0 1.9 88.9	100.0 2.0 87.5	100.0 2.2 96.5
3.5	8.0	8.8	7.8	2.5	6.0	10.6	10.0	10.0	8.2	1.4	9.5	9.2	10.5	1.3
1.4 0.6	1.3 0.1	1.5 0.2	1.6 0.2	1.6 0.5	3.7 6.8	3.4 5.4	3.6 6.2	3.6 4.7	4.0 2.6	1.5 0.4	1.3 0.4	1.3 2.1	1.5 (0.2)	1.9 0.8
2.7	6.7	7.6	6.4	1.4	9.1	12.6	12.6	11.1	6.8	0.2	8.6	10.0	8.8	0.2
0.7	0.4	0.8	0.7	0.4	1.9	2.3	1.8	1.7	2.1	0.1	1.0	1.5	0.6	0.5
2.1	6.3	6.8	5.7	1.0	7.2	10.3	10.8	9.5	4.7	0.1	7.6	8.4	8.3	(0.4)
	(perc	ent)				(perc	ent)				(perce	ent)		
15.06 11.47	37.29 34.95	39.63 35.64	34.22 30.53	8.65 5.93	19.22 15.23	26.76 21.83	26.86 23.06	23.33 19.86	14.36 9.89	0.98 0.48	35.31 31.08	38.66 32.66	33.77 31.60	0.57 (1.37)
5.72 4.36	14.56 13.64	16.16 14.53	13.11 11.70	3.02 2.07	6.59 5.22	9.16 7.47	9.40 8.07	7.97 6.78	4.86 3.34	0.46 0.23	16.70 14.70	20.09 16.97	16.84 15.76	0.29 (0.68)
1.74	1.73	1.80	1.85	1.76	1.09	1.12	1.12	1.09	1.10	2.16	2.33	2.75	2.45	2.44
0.43	0.47	0.42	0.40	0.38	0.15	0.16	0.14	0.21	0.22	0.34	0.37	0.45	0.39	0.41
1.01	1.05	1.10	0.98	0.83	1.12	1.07	1.14	1.06	1.06	1.48	1.52	1.95	1.81	1.70

## TABLE 4.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 27 AND 28

		Printing	and Publishi	ng¹	
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	5,943 634	6,390 692	6,183 577	5,832 354	5,546 295
Total cash on hand and in U.S. banks	6,578	7,083	6,760	6,186	5,841
Other short-term financial investments, including marketable and government securities, commercial paper, etc	4,715	4,075	2,960	2,158	3,016
Total cash, U.S. Government and other securities	11,292	11,158	9,720	8,344	8,857
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	31,055 10,042 10,649	28,590 9,892 10,305	29,601 10,107 10,144	31,574 10,793 12,156	32,079 10,281 9,901
Total current assets	63,039	59,944	59,572	62,867	61,117
Depreciable and amortizable fixed assets, including construction in progress	89,867 2,166	89,622 2,160 50,068	90,667 2,225	94,292 2,364	92,979 2,438
Net property, plant, and equipment	50,296 41,736	41,713	50,122 42,771	52,021 44.636	52,125 43,292
All other noncurrent assets, including investment in nonconsolidated entities, long-term	41,700	41,710	72,771	44,000	40,232
investments, intangibles, etc	111,935	112,632	120,440	124,486	121,157
Total Assets	216,710	214,290	222,782	231,989	225,567
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt	4,280 3,252 13,422 1,730 1,639 3,095 22,088 49,507 24,494 38,864	4,886 3,003 12,693 2,385 1,625 3,018 22,366 49,976 24,026 35,674	4,930 3,264 12,759 1,101 1,841 2,821 22,395 49,111 26,755 37,966	5,198 3,796 13,990 1,002 2,226 2,819 21,851 50,881 32,732 38,344	4,620 3,248 14,143 1,495 2,463 2,438 22,836 51,242 32,341 37,506
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	32,187	29,295	29,593	29,869	27,982
Total liabilities	145,052	138,971	143,425	151,826	149,071
Capital stock and other capital (less treasury stock)	21,320 50,338	22,526 52,793	31,692 47,665	27,615 52,548	27,546 48,949
Stockholders' equity	71,658	75,319	79,357	80,163	76,495
Total Liabilities and Stockholders' Equity	216,710	214,290	222,782	231,989	225,567
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	13,531	9,968	10,461	11,986	9,875
SELECTED BALANCE SHEET RATIOS		(percent of to	iai assets)		
Total cash, U.S. Government and other securities.  Trade accounts and trade notes receivable. Inventories.  Total current assets  Net property, plant, and equipment Short-term debt, including installments on long-term debt  Total current liabilities.  Long-term debt.  Total liabilities.  Stockholders' equity.	5.2 14.3 4.6 29.1 19.3 5.7 22.8 29.2 66.9 33.1	5.2 13.3 4.6 28.0 19.5 5.8 23.3 27.9 64.9 35.1	4.4 13.3 4.5 26.7 19.2 5.8 22.0 29.1 64.4 35.6	3.6 13.6 4.7 27.1 19.2 6.1 21.9 30.6 65.4 34.6	3.9 14.2 4.6 27.1 19.2 5.7 22.7 31.0 66.1 33.9

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		g and Publi Jnder \$25 I				Chemicals	and Allied	Products <sup>1</sup>		С	hemicals a Assets Ur	nd Allied F nder \$25 M		
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million	dollars)				(million d	ollars)		
2,263	2,314	2,043	2,253	1,995	8,600	9,818	8,056	24,573	25,603	684	753	811	852	829
535 2,798	2,781	420 2,463	215 2,468	2,164	3,671 12,271	3,138 12,956	3,596 11,652	2,008 26,582	2,488 28,092	766	72 825	77 888	57 908	20 849
543	604	445	359	629	12,459	12,846	10,641	11,134	13,427	194	214	244	226	261
3,341	3,385	2,908	2,826	2,793	24,729	25,802	22,293	37,715	41,519	960	1,039	1,132	1,134	1,110
6,680	6,140	6,730	7,039	7,081	59,987	62,179	64,573	65,159	64,467	2,600	2,874	2,845	2,930	2,510
2,400 973	2,036 900	2,112 814	2,373 909	2,262 908	55,716 38,631	57,054 39,632	55,201	58,009 37,802	58,336 41,746	2,134 357	2,304 418	2,359 589	2,426 672	2,328 621
13,393	12,461	12,565	13,148	13,044	179,064	184,667	38,565 180,632	198,685	206,068	6,052	6,635	6,925	7,162	6,570
22,203	20,907	21,755	22,308	23,919	322,789	326,726	332,696	339,361	340,594	5,619	5,680	5,621	6,449	5,474
198	206	268	304	387	8,110	8,325	8,384	8,365	8,290	197	189	164	143	132
14,214 8,188	13,054 8,059	13,771 8,252	13,936 8,676	15,292 9,014	153,154 177,745	158,905 176,146	160,909 180.171	164,563 183,163	164,397 184,488	3,129 2,687	3,185 2,684	3,237 2,548	3,825 2,767	2,991 2,615
	•	•	,	,	,	•	,		·	,	,	,		·
1,845	1,691	2,106	1,799	1,977	286,509	299,152	314,773	321,290	326,382	563	444	483	539	712
23,426	22,212	22,923	23,623	24,034	643,318	659,965	675,576	703,137	716,938	9,302	9,764	9,955	10,467	9,897
1,282	1,099	1,191	1,185	1,255	7,310	7,719	7,158	7,457	9,194	683	776	449	488	385
160 3,088	84 2,598	119 2,674	168 2,908	129 2,893	28,683 38,956	31,978 39,131	30,059 38,292	48,859 39,267	46,288 40,610	65 1,349	35 1,440	29 1,491	58 1,616	99 1,493
88	73	50	58	63	6,679	8,295	6,181	6,203	6,569	34	40	9	22	7
852	745	861	904	934	3,989	3,551	3,196	3,400	3,913	181	146	116	180	198
405 1,844	706 1,886	399 1,694	358 1,516	433 1,698	7,749 70,672	7,923 66,306	7,033 69,914	5,581 71,144	8,390 71,932	40 446	60 348	63 363	82 477	61 445
7,719	7,191	6,987	7,097	7,405	164,038	164,903	161,832	181,909	186,895	2,798	2,844	2,521	2,924	2,688
3,378	3,408	3,160	3,590	3,852	43,245	42,792	42,806	42,819	42,195	941	941	1,122	1,160	1,044
2,691	2,252	2,739	3,052	3,544	105,455	116,197	116,354	118,282	118,686	1,040	1,089	880	919	1,103
737	690	690	832	832	109,870	110,254	118,247	119,922	126,797	172	272	260	244	140
14,526	13,541	13,575	14,571	15,632	422,607	434,145	439,240	462,933	474,574	4,951	5,146	4,782	5,247	4,975
1,008 7,892	945 7,726	2,169 7,178	1,867 7,185	2,498 5,905	69,196 151,515	65,716 160,104	68,393 167,943	69,017 171,188	73,939 168,425	1,340 3,011	2,377 2,242	3,030 2,143	2,386 2,834	3,092 1,830
8,900	8,671	9,348	9,051	8,402	220,711	225,820	236,336	240,205	242,363	4,351	4,619	5,173	5,220	4,923
23,426	22,212	22,923	23,623	24,034	643,318	659,965	675,576	703,137	716,938	9,302	9,764	9,955	10,467	9,897
5,674	5,271	5,577	6,050	5,639	15,025	19,764	18,800	16,776	19,173	3,254	3,792	4,404	4,238	3,881
(p	ercent of to	otal assets	)		(р	ercent of to	otal assets	)		(pe	ercent of to	tal assets)		
14.3	15.2	12.7	12.0	11.6	3.8	3.9	3.3	5.4	5.8	10.3	10.6	11.4	10.8	11.2
28.5 10.2	27.6 9.2	29.4 9.2	29.8 10.0	29.5 9.4	9.3 8.7	9.4 8.6	9.6 8.2	9.3 8.3	9.0 8.1	27.9 22.9	29.4 23.6	28.6 23.7	28.0 23.2	25.4 23.5
57.2	56.1	54.8	55.7	54.3	27.8	28.0	26.7	28.3	28.7	65.1	68.0	69.6	68.4	66.4
35.0 11.5	36.3 11.9	36.0 11.2	36.7 11.1	37.5 11.4	27.6 7.4	26.7 7.8	26.7 7.0	26.0 9.3	25.7 9.5	28.9 10.4	27.5 10.4	25.6 6.6	26.4 7.7	26.4 7.5
33.0	32.4	30.5	30.0	30.8	25.5	25.0	24.0	25.9	26.1	30.1	29.1	25.3	27.9	27.2
25.9 62.0	25.5 61.0	25.7 59.2	28.1 61.7	30.8 65.0	23.1 65.7	24.1 65.8	23.6 65.0	22.9 65.8	22.4 66.2	21.3 53.2	20.8 52.7	20.1 48.0	19.9 50.1	21.7 50.3
38.0	39.0	40.8	38.3	35.0	34.3	34.2	35.0	34.2	33.8	46.8	47.3	52.0	49.9	49.7

# **TABLE 5.0—INCOME STATEMENT**FOR CORPORATIONS IN SIC INDUSTRY GROUPS 281, 2, 6, AND 283

	In	dustrial Chem	icals and Syr	thetics1 2	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	39,291 2,362	41,544 2,235	44,480 2,283	42,915 2,415	41,881 2,485
general, and administrative expenses	36,007	36,062	38,296	38,150	38,682
Income (or loss) from operations	922	3,246	3,900	2,350	714
Interest expense	1,845 3,007	1,749 2,017	1,900 1,519	1,928 2,083	2,172 1,772
Income (or loss) before income taxes	2,084	3,514	3,518	2,505	313
Provision for current and deferred domestic income taxes	691	583	624	439	(429)
Income (or loss) after income taxes	1,393	2,932	2,894	2,066	742
Cash dividends charged to retained earnings in current quarter	1,058	954	1,165	1,551	991
Net income retained in business	335	1,978	1,729	515	(249)
Retained earnings at beginning of quarter	41,827 18	41,861 (162)	44,158 (539)	45,795 4	45,437 (262)
Retained earnings at end of quarter.	42,180	43,677	45,348	46,315	44,927
INCOME STATEMENT IN RATIO FORMAT	· · · · · · · · · · · · · · · · · · ·	(percent of n	et sales)		,
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 6.0 91.6	100.0 5.4 86.8	100.0 5.1 86.1	100.0 5.6 88.9	100.0 5.9 92.4
Income (or loss) from operations	2.3	7.8	8.8	5.5	1.7
Interest expense	4.7 7.7	4.2 4.9	4.3 3.4	4.5 4.9	5.2 4.2
Income (or loss) before income taxes	5.3	8.5	7.9	5.8	0.7
Provision for current and deferred domestic income taxes	1.8	1.4	1.4	1.0	(1.0)
Income (or loss) after income taxes	3.5	7.1	6.5	4.8	1.8
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	11.39 7.61	18.01 15.02	18.18 14.95	12.87 10.61	1.61 3.82
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	3.33 2.22	5.41 4.52	5.33 4.39	3.73 3.08	0.47 1.11
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.04	1.02	1.07	1.07	1.08
Total cash, U.S. Government and other securities to total current liabilities	0.09	0.10	0.08	0.09	0.08
Total stockholders' equity to total debt	0.88	0.89	0.88	0.89	0.90

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Ind	lustrial Che Assets U	micals and		cs	Drugs  Drugs <sup>1 2</sup> Assets Under \$25 Million <sup>1</sup>									
4Q	1Q	2Q	3Q	4Q	4Q	1Q	2Q	3Q	4Q	4Q	1Q	2Q	3Q	4Q
1999	2000	2000	2000 <sup>3</sup>	2000	1999	2000	2000	2000	2000	1999	2000	2000	2000	2000
	(million d	lollars)				(million o	lollars)				(million d	ollars)		
1,184 30	1,022 18	1,143 23	1,277 29	1,117 31	45,404 1,487	46,608 1,374	47,309 1,460	49,108 1,435	53,275 1,436	698 19	752 23	688 20	626 17	502 16
1,094	827	1,018	1,100	1,109	40,084	38,594	39,747	40,662	44,607	691	664	636	533	475
60	178	102	147	(24)	3,833	6,640	6,102	7,010	7,232	(12)	65	32	77	11
19 2	11 (1)	11 3	16 7	37 6	1,295 5,518	1,233 3,543	1,367 4,708	1,468 2,365	1,596 464	14 4	11 7	19 0	13 4	13 4
43	166	93	139	(55)	8,056	8,950	9,443	7,907	6,100	(21)	61	13	68	2
2	11	8	6	5	763	1,573	943	426	2,292	3	7	5	11	4
41	155	85	133	(60)	7,293	7,377	8,500	7,481	3,808	(24)	54	7	57	(2)
29	37	48	69	65	3,099	4,610	4,000	2,715	6,925	19	21	47	6	0
12	118	37	64	(125)	4,194	2,767	4,500	4,766	(3,117)	(43)	33	(40)	51	(2)
1,504	965	1,172	1,489	522	71,642	81,632	85,536	88,586	90,165	(13)	175	(147)	(2)	(156)
8	(22)	1	7	16	632	(537)	(361)	(2,582)	(481)	1	9	(9)	1	7
1,524	1,061	1,209	1,559	413	76,468	83,862	89,674	90,770	86,568	(55)	217	(196)	51	(151)
(	percent of I	net sales)			(1	percent of	net sales)			(1	percent of r	net sales)		
100.0 2.5	100.0 1.7	100.0 2.0	100.0 2.3	100.0 2.8	100.0 3.3	100.0 2.9	100.0 3.1	100.0 2.9	100.0 2.7	100.0 2.8	100.0 3.1	100.0 3.0	100.0 2.7	100.0 3.2
92.4	80.9	89.1	86.2	99.3	88.3	82.8	84.0	82.8	83.7	98.9	88.3	92.4	85.1	94.6
5.1	17.4	8.9	11.6	(2.1)	8.4	14.2	12.9	14.3	13.6	(1.7)	8.6	4.6	12.3	2.3
1.6 0.2	1.0 (0.1)	1.0 0.2	1.2 0.6	3.3 0.5	2.9 12.2	2.6 7.6	2.9 10.0	3.0 4.8	3.0 0.9	1.9 0.6	1.4 0.9	2.7 (0.1)	2.0 0.6	2.5 0.7
3.6	16.2	8.1	10.9	(4.9)	17.7	19.2	20.0	16.1	11.5	(3.0)	8.1	1.8	10.9	0.4
0.2	1.1	0.7	0.5	0.5	1.7	3.4	2.0	0.9	4.3	(2.4)	0.9	0.8	1.7	0.8
3.5	15.1	7.4	10.4	(5.4)	16.1	15.8	18.0	15.2	7.1	(3.4)	7.1	1.1	9.2	(0.3)
	(perce	ent)				(perco	ent)				(perce	ent)		
10.65 10.10	67.11 62.61	29.27 26.75	33.50 32.02	(15.28) (16.71)	33.80 30.60	36.80 30.33	36.69 33.03	30.09 28.47	22.79 14.23	(13.23) (14.95)	25.40 22.42	6.43 3.68	38.53 32.48	1.53 (1.17)
6.54 6.21	34.68 32.35	16.56 15.13	18.68 17.85	(7.32) (8.01)	13.65 12.35	14.84 12.23	15.30 13.77	12.52 11.84	9.22 5.76	(5.31) (6.00)	12.96 11.44	2.76 1.58	16.24 13.69	0.60 (0.46)
2.88	2.57	2.73	2.74	2.10	1.10	1.19	1.14	1.12	1.18	1.77	2.53	2.91	2.46	2.50
0.57	0.47	0.38	0.37	0.29	0.22	0.25	0.23	0.22	0.26	0.33	0.63	0.73	0.54	0.60
2.96	1.93	2.62	2.35	1.58	1.67	1.59	1.72	1.71	1.76	1.04	1.62	1.08	1.03	0.93

#### **TABLE 5.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 281, 2, 6, AND 283

	Ir	ndustrial Chen	nicals and Sy	nthetics <sup>1 2</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	2,531 504	3,699 351	2,250 321	3,107 529	2,571 268
Total cash on hand and in U.S. banks	3,035	4,051	2,571	3,636	2,840
Other short-term financial investments, including marketable and government securities, commercial paper, etc	2,251	2,176	1,976	1,787	1,799
Total cash, U.S. Government and other securities	5,286	6,226	4,547	5,422	4,639
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	23,220 20,303 9,142	24,757 20,791 8,675	25,865 20,294 10,869	25,835 21,858 9,625	24,619 22,330 10,613
Total current assets	57,950	60,449	61,575	62,740	62,201
Depreciable and amortizable fixed assets, including construction in progress	173,916 3,668	176,750 3,748	179,639 3,833	183,039 3,824	182,821 3,837
Less: Accumulated depreciation, depletion, and amortization	88,619	92,528	92,952	94,955	94,979
Net property, plant, and equipment	88,965	87,970	90,520	91,908	91,679
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc	103,599	111,265	111,820	113,820	113,370
Total Assets	250,514	259,684	263,915	268,468	267,251
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:	2,434 8,574 15,510 2,251	2,901 10,652 16,839 2,672	2,623 8,644 18,443 2,451	2,990 7,801 18,414 2,535	3,333 6,428 19,362 2,161
a. Loans from banks	2,175 2,338	1,712 2,379	1,575 1,993	1,799 1,765	1,952 2,086
All other current liabilities, including excise and sales taxes, and accrued expenses	22,538 55,820	22,274 59,429	21,696 57,425	23,397 58,702	22,178 57,500
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt	23,463 44,406	23,438 47,106	23,422 49,265	23,318 49,792	22,106 50,388
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	53,636	51,661	56,393	58,793	59,503
Total liabilities	177,325	181,633	186,505	190,604	189,498
Capital stock and other capital (less treasury stock)	31,009 42,180	34,374 43,677	32,062 45,348	31,549 46,315	32,826 44,927
Stockholders' equity	73,189	78,051	77,410	77,864	77,753
Total Liabilities and Stockholders' Equity	250,514	259,684	263,915	268,468	267,251
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	2,130	1,020	4,150	4,038	4,701
		(percent of to	tal assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities Long-term debt. Total liabilities Stockholders' equity	2.1 9.3 8.1 23.1 35.5 6.2 22.3 27.1 70.8 29.2	2.4 9.5 8.0 23.3 33.9 6.8 22.9 27.2 69.9 30.1	1.7 9.8 7.7 23.3 34.3 5.6 21.8 27.5 70.7 29.3	2.0 9.6 8.1 23.4 34.2 5.3 21.9 27.2 71.0 29.0	1.7 9.2 8.4 23.3 34.3 5.2 21.5 27.1 70.9 29.1

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

In	dustrial Che Assets U	emicals and Inder \$25 N		cs			Drugs <sup>1 2</sup>					Drugs ider \$25 Mi	llion <sup>1</sup>	
4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>3</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million o	dollars)				(million	dollars)				(million de	ollars)		
218	220	190	225	173	3,509	4,373	3,823	5,220	6,797	114	163	178	140	139
22	1	1	31	3	2,654	2,310	2,845	1,252	1,553	29	31	30	0	0
240	221	191	256	177	6,163	6,684	6,668	6,473	8,350	143	194	208	140	139
80	6	6	5	48	9,025	9,566	7,665	7,961	9,658	22	98	85	76	69
320	227	196	261	224	15,188	16,250	14,333	14,434	18,008	165	292	294	216	208
741 496	560 411	686 492	853 657	722 586	19,934 20,035	18,930 20,873	19,684 20,432	19,859 20,705	21,723 20,778	324 350	383 414	360 409	336 387	256 354
65	36	51	147	110	20,870	21,134	17,974	18,022	20,445	59	81	111	39	53
1,622 1,727	1,234	1,426 1,450	1,918 1,945	1,643 1,802	76,027	77,187 79,138	72,423 81,032	73,020 82,718	80,953 85,204	899 1,053	1,170 1,127	1,173 1,149	978 1,048	871 943
65	1,275 _63	60	45	29	77,686 1,637	1,736	1,735	1,717	1,663	14	20	17	12	7
908 884	704 633	794 716	1,039 951	1,014	31,569 47.755	32,940 47,934	33,836	34,423 50.012	34,665 52,203	519 548	537	595 571	495 564	467 483
004	033	710	951	1,014	47,755	47,934	48,930	50,012	52,203	546	610	5/1	304	463
134	45	105	108	330	112,365	116,124	125,479	129,672	131,443	134	95	96	133	96
2,640	1,913	2,247	2,978	2,987	236,148	241,245	246,832	252,703	264,599	1,580	1,874	1,840	1,675	1,451
	50	40	40	00	0.400	0.070	0.074	0.500	0.050	400	00	50	00	00
84 5	56 1	40 0	49 0	80 34	3,106 13,591	2,672 11,762	2,671 13,033	2,520 13,684	3,350 10,941	138 11	83 12	53 17	63 6	38 15
339 8	292 8	368 (1)	449 1	422 8	12,445 2,423	12,332 3,906	10,378 2,299	10,441 2,139	11,083 2,825	207 10	236 13	216 1	212 9	215 (2)
												•		
21 10	35 19	27 21	52 29	71 16	646 3,172	683 3,308	663 2,448	612 1,968	720 3,686	28 16	33 14	16 12	39 14	17 11
96 563	69 480	67 521	118 699	149 781	33,774	30,197	32,064	33,809	35,952	96 506	73 463	89 403	55 397	54 349
503	460	521	699	701	69,157	64,859	63,555	65,174	68,557	506	403	403	397	349
275 153	284 118	255 143	327 248	311 394	9,053 27,658	8,952 33,832	8,987 31,937	8,667 33,985	9,446 32,698	192 228	175 273	277 358	268 293	166 361
27	42	57	43	70	34,931	36,308	39,403	39,778	46,846	20	8	11	11	9
1,018	924	976	1,317	1,556	140,798	143,952	143,882	147,604	157,547	946	918	1,050	969	884
99 1,524	(72) 1,061	62 1,209	101 1,559	1,018 413	18,881 76,468	13,431 83,862	13,276 89,674	14,329 90,770	20,484 86,568	689 (55)	740 217	986 (196)	656 51	717 (151)
1,623	988	1,271	1,660	1,431	95,349	97,293	102,950	105,099	107,052	634	956	790	706	566
2,640	1,913	2,247	2,978	2,987	236,148	241,245	246,832	252,703	264,599	1,580	1,874	1,840	1,675	1,451
1,059	754	904	1,219	862	6,871	12,328	8,868	7,846	12,396	392	707	770	581	522
"	percent of to	otai assets)			(þ	ercent of t	otal assets	)		(þe	ercent of to	tai assets)		
12.1 28.1	11.9 29.3	8.7 30.5	8.8 28.6	7.5 24.2	6.4 8.4	6.7 7.8	5.8 8.0	5.7 7.9	6.8 8.2	10.4 20.5	15.6 20.4	16.0 19.5	12.9 20.0	14.3 17.7
18.8	21.5	21.9	22.1	19.6	8.5	8.7	8.3	8.2	7.9	22.2	22.1	22.2	23.1	24.4
61.4 33.5	64.5 33.1	63.4 31.9	64.4 31.9	55.0 33.9	32.2 20.2	32.0 19.9	29.3 19.8	28.9 19.8	30.6 19.7	56.9 34.7	62.4 32.5	63.8 31.0	58.4 33.7	60.1 33.3
4.5 21.3	5.8 25.1	3.9 23.2	4.4 23.5	6.7 26.1	8.7 29.3	7.6 26.9	7.6 25.7	7.4 25.8	7.1 25.9	12.2 32.0	7.6 24.7	5.3 21.9	7.3 23.7	5.6 24.1
16.2 38.5	21.0 48.3	17.7 43.4	19.3 44.2	23.6 52.1	15.5 59.6	17.7 59.7	16.6 58.3	16.9 58.4	15.9 59.5	26.6 59.9	23.9 49.0	34.5 57.1	33.5 57.8	36.3 61.0
61.5	51.7	56.6	55.8	47.9	40.4	40.3	41.7	41.6	40.5	40.1	51.0	42.9	42.2	39.0

### **TABLE 6.0—INCOME STATEMENT**

FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 284, 5, 7, 9, and 29

		Residual	of Chemicals	1 2	
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	31,578 1,368	31,584 1,264	33,934 1,259	34,116 1,153	32,851 1,202
general, and administrative expenses	27,986	27,468	30,048	29,692	29,054
Income (or loss) from operations	2,224	2,852	2,626	3,272	2,594
Interest expense	1,153 (607)	1,101 890	1,258 1,542	1,205 1,529	1,342 1,038
Income (or loss) before income taxes	465	2,641	2,910	3,595	2,290
Provision for current and deferred domestic income taxes	749	623	681	1,219	845
Income (or loss) after income taxes	(284)	2,018	2,230	2,376	1,445
Cash dividends charged to retained earnings in current quarter	1,441	1,070	1,445	1,455	1,617
Net income retained in business	(1,725)	948	784	921	(172)
Retained earnings at beginning of quarter  Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.	34,994 (403)	31,710 (93)	32,271 (134)	33,173	37,287 (184)
Retained earnings at end of quarter	32,867	32,565	32,921	34,103	36,931
resulted suffillings at one of quarter.	02,007	(percent of n		01,100	
INCOME STATEMENT IN RATIO FORMAT		(	,		
Net sales, receipts, and operating revenues	100.0 4.3 88.6	100.0 4.0 87.0	100.0 3.7 88.5	100.0 3.4 87.0	100.0 3.7 88.4
Income (or loss) from operations	7.0	9.0	7.7	9.6	7.9
Interest expense All other nonoperating income (expense)	3.6 (1.9)	3.5 2.8	3.7 4.5	3.5 4.5	4.1 3.2
Income (or loss) before income taxes	1.5	8.4	8.6	10.5	7.0
Provision for current and deferred domestic income taxes	2.4	2.0	2.0	3.6	2.6
Income (or loss) after income taxes	(0.9)	6.4	6.6	7.0	4.4
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	3.57 (2.18)	20.93 15.99	20.80 15.93	25.12 16.61	15.91 10.04
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	1.19 (0.72)	6.64 5.08	7.06 5.41	7.90 5.22	4.95 3.12
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.15	1.16	1.14	1.08	1.03
· · · · · · · · · · · · · · · · · · ·	0.44	0.00	0.00	0.04	0.31
Total cash, U.S. Government and other securities to total current liabilities	0.11	0.08	0.08	0.31	0.31

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		al of Chem				Petroleum	and Coal	Products		Petroleum and Coal Products Assets Under \$25 Million				
4Q	1Q	2Q	3Q	4Q	4Q	1Q	2Q	3Q	4Q	4Q	1Q	2Q	3Q	4Q
1999	2000	2000	2000	2000	1999	2000	2000	2000 <sup>3</sup>	2000	1999	2000	2000	2000	2000
	(million d	lollars)				(million	dollars)				(million d	ollars)		
2,560 70	2,940 59	3,179 54	3,086 54	2,883 53	81,884 3,516	90,467 3,296	102,322 3,652	113,021 3,753	110,459 3,822	706 12	762 14	975 15	1,183 20	733 14
2,477	2,677	2,798	2,734	2,760	73,714	80,272	88,926	98,844	96,052	671	720	894	1,055	809
13	204	327	298	70	4,654	6,899	9,744	10,424	10,586	22	28	67	108	(90)
34 9	38 15	34 102	45 (20)	38 27	1,576 1,320	1,446 5,862	1,636 6,731	1,588 6,696	1,596 6,496	5 5	5 6	7 1	11 7	10 4
(12)	181	394	234	60	4,398	11,314	14,840	15,533	15,486	23	30	61	104	(96)
0	31	64	12	15	46	2,217	3,970	4,205	3,757	11	7	14	9	5
(12)	151	330	222	45	4,352	9,097	10,870	11,328	11,730	12	23	47	94	(101)
32	96	220	117	75	3,402	4,087	3,281	4,824	4,768	17	40	16	2	33
(44)	55	110	105	(30)	950	5,010	7,589	6,504	6,961	(5)	(17)	31	92	(134)
1,610	927	1,038	1,192	1,618	118,728	134,821	132,142	143,546	149,973	472	763	578	868	794
(25)	(17)	(19)	(73)	(21)	15,133	(23)	3,446	162	(2,713)	11	4	(17)	2	(14)
1,542	965	1,129	1,224	1,567	134,811	139,809	143,178	150,211	154,221	477	749	592	962	646
(	percent of i	net sales)			(	percent of	net sales)			(p	ercent of r	net sales)		
100.0 2.7 96.8	100.0 2.0 91.0	100.0 1.7 88.0	100.0 1.7 88.6	100.0 1.8 95.7	100.0 4.3 90.0	100.0 3.6 88.7	100.0 3.6 86.9	100.0 3.3 87.5	100.0 3.5 87.0	100.0 1.7 95.1	100.0 1.8 94.6	100.0 1.5 91.7	100.0 1.7 89.2	100.0 1.9 110.4
0.5	7.0	10.3	9.7	2.4	5.7	7.6	9.5	9.2	9.6	3.2	3.7	6.8	9.1	(12.3)
1.3	1.3	1.1	1.4	1.3	1.9	1.6	1.6	1.4	1.4	0.7	0.6	0.7	0.9	1.4
0.4	0.5	3.2	(0.6)	0.9	1.6	6.5	6.6	5.9	5.9	0.7	0.8	0.1	0.6	0.6
(0.5)	6.2	12.4	7.6	2.1	5.4	12.5	14.5	13.7	14.0	3.2	3.9	6.2	8.8	(13.1)
0.0	1.0	2.0	0.4	0.5	0.1	2.5	3.9	3.7	3.4	1.6	0.9	1.4	0.8	0.7
(0.5)	5.1	10.4	7.2	1.5	5.3	10.1	10.6	10.0	10.6	1.7	3.0	4.8	8.0	(13.7)
	(perce	ent)				(perc	ent)				(perce	enty		
(2.21) (2.30)	27.10 22.53	50.68 42.43	32.76 31.13	8.15 6.10	10.95 10.84	27.53 22.13	30.69 22.48	31.80 23.19	31.12 23.57	16.74 8.58	14.80 11.24	37.62 29.03	36.00 32.81	(43.56) (45.80)
(0.91) (0.95)	12.12 10.08	26.87 22.50	16.08 15.28	4.36 3.27	4.78 4.73	11.99 9.64	14.50 10.62	14.84 10.83	14.36 10.88	8.45 4.33	8.74 6.64	18.43 14.22	21.27 19.38	(24.38) (25.63)
2.04	2.23	2.71	2.33	2.60	0.89	0.97	1.04	0.95	1.01	1.97	2.61	1.94	2.98	2.84
0.28	0.27	0.40	0.36	0.43	0.07	0.07	0.14	0.14	0.28	0.37	0.76	0.36	0.84	0.84
1.17	1.37	2.16	1.90	2.13	2.27	2.40	2.41	2.44	2.51	2.06	2.83	1.91	2.38	2.15

### **TABLE 6.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 284, 5, 7, 9, AND 29

		Residua	I of Chemicals	s <sup>1 2</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	2,560 513	1,745 477	1,983 430	16,246 227	16,235 667
Total cash on hand and in U.S. banks	3,073	2,222	2,413	16,473	16,902
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,183	1,104	1,000	1,386	1,970
Total cash, U.S. Government and other securities	4,256	3,326	3,413	17,860	18,872
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	16,834 15,378 8,619	18,492 15,390 9,823	19,023 14,476 9,723	19,465 15,446 10,154	18,126 15,227 10,688
Total current assets	45,086	47,032	46,634	62,925	62,914
Depreciable and amortizable fixed assets, including construction in progress	71,187 2,805	70,838 2,841	72,025 2,816	73,604 2,824	72,568 2,790
Less: Accumulated depreciation, depletion, and amortization	32,966	33,437 40.242	34,120 40.721	35,185	34,753
Net property, plant, and equipment	41,025	40,242	40,721	41,243	40,606
investments, intangibles, etc.	70,545	71,763	77,475	77,797	81,569
Total Assets	156,657	159,036	164,830	181,966	185,088
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,770	2,146	1,864	1,946	2,511
b. Other short-term debt, including commercial paper	6,518 11,001	9,564 9,960	8,382 9,471	27,373 10,412	28,919 10,165
Income taxes accrued, prior and current years, net of payments	2,004	1,717	1,431	1,529	1,582
Installments, due in 1 year or less, on long-term debt: a. Loans from banks	1,168	1,157	958	989	1,241
b. Other long-term debt	2,239	2,236	2,592	1,848	2,618
All other current liabilities, including excise and sales taxes, and accrued expenses	14,360	13,836	16,154	13,937	13,802
Total current liabilities	39,061	40,615	40,853	58,034	60,838
Long-term debt (due in more than 1 year):  a. Loans from banks	10,730	10,401	10,397	10,834	10,643
b. Other long-term debt	33,391	35,259	35,152	34,506	35,600
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	21,302	22,284	22,451	21,351	20,448
Total liabilities	104,484	108,560	108,853	124,724	127,529
Capital stock and other capital (less treasury stock)	19,306	17,911	23,056	23.138	20.628
Retained earnings	32,867	32,565	32,921	34,103	36,931
Stockholders' equity	52,173	50,476	55,976	57,242	57,559
Total Liabilities and Stockholders' Equity	156,657	159,036	164,830	181,966	185,088
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	6,025	6,417	5,782	4,892	2,076
		(percent of tot	tal assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities	2.7	2.1	2.1	9.8	10.2
Trade accounts and trade notes receivable	10.7	11.6	11.5	10.7	9.8
Inventories	9.8 28.8	9.7 29.6	8.8 28.3	8.5 34.6	8.2 34.0
Net property, plant, and equipment	26.2	25.3	24.7	22.7	21.9
Short-term debt, including installments on long-term debt	7.5	9.5	8.4	17.7	19.1
Total current liabilities	24.9 28.2	25.5 28.7	24.8 27.6	31.9 24.9	32.9 25.0
Total liabilities	66.7	68.3	66.0	68.5	68.9
Stockholders' equity	33.3	31.7	34.0	31.5	31.1

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		al of Chem			Petroleum and Coal Products <sup>2</sup>					Petroleum and Coal Products Assets Under \$25 Million				
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million o	dollars)				(million	dollars)				(million d	ollars)		
353 31	370 40	443 46	487 25	516 17	2,657 807	2,329 1,003	2,836 1,196	4,364 755	2,736 1,008	72 15	169 11	92 24	225 11	191 40
383	410	489	513	533	3,464	3,332	4,033	5,120	3,744	87	181	116	236	231
92	109	153	144	145	880	1,129	6,009	5,946	21,770	50	103	56	139	87
476	519	642	657	678	4,345	4,461	10,042	11,065	25,514	137	283	172	375	318
1,534 1,288 234	1,932 1,479 302	1,800 1,458 426	1,741 1,382 486	1,531 1,388 458	28,505 14,464 11,963	30,307 15,111 13,650	35,046 16,779 11,468	34,027 16,400 12,023	36,635 16,214 12,336	404 144 35	416 234 37	484 240 40	605 311 45	392 298 66
3,531	4,231	4,326	4,266	4,056	59,277	63,529	73,335	73,515	90,699	719	970	935	1,335	1,074
2,838 118 1,702	3,279 106 1,943	3,022 87 1,848	3,456 86 2,291	2,729 95 1,706	301,176 31,287 176,949	296,505 31,012 174,844	298,841 27,528 155,766	298,616 26,689 156,337	298,854 26,124 156,214	650 29 438	830 32 559	874 43 597	1,131 58 748	928 48 614
1,255	1,442	1,261	1,252	1,118	155,514	152,672	170,604	168,968	168,764	241	303	319	441	362
295	304	281	297	286	153,262	161,311	165,551	176,085	171,880	126	92	67	172	135
5,081	5,977	5,868	5,815	5,460	368,053	377,511	409,490	418,568	431,344	1,086	1,365	1,321	1,948	1,572
461 49	637 23	356 12	377 52	266 50	350 13,217	555 8,587	877 9,731	759 11,175	640 9,309	72 4	70 0	163 1	125 5	100 6
803 16	912 18	907 10	956 12	857 1	27,742 3,584	30,184 4,742	28,887 6,644	29,974 5,375	33,278 5,347	190 6	208 20	204 21	191 13	165 20
131 14 254	77 27 206	73 30 207	89 38 304	110 33 242	712 2,089 18,759	587 2,324 18,596	593 2,706 21,010	965 3,354 25,828	1,032 2,888 37,573	23 6 64	22 11 40	16 20 57	17 38 59	11 19 58
1,729	1,901	1,596	1,827	1,558	66,454	65,575	70,448	77,431	90,068	365	372	481	448	378
474 659	482 699	590 379	565 378	568 348	6,473 48,037	5,493 50,852	5,440 60,927	4,579 59,381	4,954 60,517	48 113	79 102	41 98	58 240	64 209
125	222	192	190	60	86,415	91,173	79,272	81,777	76,760	12	6	53	51	41
2,987	3,303	2,756	2,961	2,535	207,380	213,094	216,087	223,168	232,299	538	559	674	797	692
552 1,542	1,709 965	1,983 1,129	1,629 1,224	1,358 1,567	25,862 134,811	24,609 139,809	50,225 143,178	45,189 150,211	44,824 154,221	70 477	57 749	56 592	189 962	233 646
2,094	2,674	3,112	2,854	2,925	160,673	164,418	193,402	195,400	199,045	548	806	647	1,151	880
5,081	5,977	5,868	5,815	5,460	368,053	377,511	409,490	418,568	431,344	1,086	1,365	1,321	1,948	1,572
1,803	2,330	2,730	2,438	2,497	(7,178)	(2,047)	2,887	(3,916)	632	354	598	453	887	696
(p	ercent of to	otal assets)	)		(p	ercent of t	otal assets	)		(pe	ercent of to	tal assets)		
9.4 30.2 25.4 69.5 24.7 12.9 34.0 22.3 58.8	8.7 32.3 24.7 70.8 24.1 12.8 31.8 19.8 55.3	10.9 30.7 24.8 73.7 21.5 8.0 27.2 16.5 47.0	11.3 29.9 23.8 73.4 21.5 9.6 31.4 16.2 50.9	12.4 28.1 25.4 74.3 20.5 8.4 28.5 16.8 46.4	1.2 7.7 3.9 16.1 42.3 4.4 18.1 14.8 56.3	1.2 8.0 4.0 16.8 40.4 3.2 17.4 14.9 56.4	2.5 8.6 4.1 17.9 41.7 3.4 17.2 16.2 52.8	2.6 8.1 3.9 17.6 40.4 3.9 18.5 15.3 53.3	5.9 8.5 3.8 21.0 39.1 3.2 20.9 15.2 53.9	12.6 37.2 13.3 66.2 22.2 9.7 33.6 14.8 49.5	20.7 30.5 17.1 71.1 22.2 7.5 27.2 13.3 41.0	13.0 36.6 18.1 70.8 24.2 15.1 36.4 10.5 51.0	19.2 31.0 16.0 68.5 22.6 9.5 23.0 15.3 40.9	20.2 25.0 18.9 68.3 23.0 8.7 24.1 17.4 44.0
41.2	44.7	53.0	49.1	53.6	43.7	43.6	47.2	46.7	46.1	50.5	59.0	49.0	59.1	56.0

### **TABLE 7.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 30 AND ALL DURABLE MANUFACTURING INDUSTRIES

		Rubber and M	isc. Plastics F	Products	
Item	4Q 1999	1Q 2000	2Q 2000 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	29,418 1,290	30,932 1,229	32,735 1,274	32,449 1,263	32,005 1,328
general, and administrative expenses	26,639	27,634	28,688	29,273	29,943
Income (or loss) from operations	1,489	2,069	2,773	1,913	735
Interest expense	702 289	719 616	1,078 368	843 (140)	821 (480)
Income (or loss) before income taxes	1,076	1,967	2,063	929	(566)
Provision for current and deferred domestic income taxes	189	567	481	124	(62)
Income (or loss) after income taxes	887	1,400	1,582	805	(504)
Cash dividends charged to retained earnings in current quarter	500	482	577	328	365
Net income retained in business	387	919	1,005	477	(869)
Retained earnings at beginning of quarter  Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.	14,471 (209)	15,604 (260)	16,768 (145)	16,103	17,480 59
Retained earnings at end of quarter	14,650	16,262	17,628	16,366	16,670
<b>3</b>	,	(percent of n		-,	
INCOME STATEMENT IN RATIO FORMAT		v.	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.4 90.6	100.0 4.0 89.3	100.0 3.9 87.6	100.0 3.9 90.2	100.0 4.1 93.6
Income (or loss) from operations	5.1	6.7	8.5	5.9	2.3
Interest expense	2.4 1.0	2.3 2.0	3.3 1.1	2.6 (0.4)	2.6 (1.5)
Income (or loss) before income taxes	3.7	6.4	6.3	2.9	(1.8)
Provision for current and deferred domestic income taxes	0.6	1.8	1.5	0.4	(0.2)
Income (or loss) after income taxes	3.0	4.5	4.8	2.5	(1.6)
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	12.76 10.52	22.22 15.82	23.39 17.93	10.61 9.19	(6.20) (5.52)
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	4.50 3.71	7.91 5.63	8.22 6.30	3.70 3.21	(2.21) (1.96)
BALANCE SHEET RATIOS (based on succeeding table)					. ,
Total current assets to total current liabilities	1.46	1.44	1.47	1.44	1.39
Total cash, U.S. Government and other securities to total current liabilities	0.16	0.14	0.14	0.13	0.13

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Heat	Ru	ibber and M Assets U	lisc. Plastic Inder \$25 I		ts	All	Durable Ma	anufacturin	g Industrie	es <sup>1</sup>	All I	Durable Ma Assets U	nufacturing		es .
8,730   9,040   9,586   293   349   20,189   20,223   20,987   27,030   22,128   2,309   2,205   2,265   2,227   2,353     8,033   7,984   8,309   8,571   9,398   546,099   533,966   558,532   550,624   570,288   76,101   73,155   76,546   75,347   76,951     349   755   961   545   246   37,297   42,536   48,328   40,821   26,135   3,681   6,933   7,372   6,209   1,355     146   135   234   133   145   11,486   11,721   11,869   13,124   13,422   1,167   1,081   1,163   1,160   1,243     29   32   53   (2)   123   22,683   24,194   19,228   21,337   19,927   55   256   1,72   295     41   91   119   92   79   14,629   15,909   17,192   14,970   11,869   742   775   882   813   466     191   562   681   319   144   33,874   39,919   38,394   30,099   20,769   1,827   5,333   5,488   4,530   (340)     251   222   258   116   184   12,439   12,650   19,000   15,492   11,223   22,60   2,600   2,938   1,110   1,533     (60)   340   423   203   (40)   21,435   27,869   19,394   18,607   9,546   (43)   2,771   (645)   (399)   (472)     2,901   3,351   4,966   4,986   6,159   538,512   557,485   579,312   592,370   606,785   47,675   50,992   52,033   49,059   46,895     440   (67)   (204)   (159)   (810)   (3,850)   (4,180)   (5,133)   (1,660)   (239)   (177)   (645)   (399)   (722)     2,901   3,351   4,966   4,985   5,961   569,137   581,503   594,508   614,671   47,004   52,929   53,948   51,380   44,805      100   100,0   100,0   100,0   100,0   100,0   100,0   100,0   100,0   100,0   100,0   100,0     4 0   3,3   3,1   3,3   3,3   3,4   3,3   3,4   3,3   3,4   3,6   2,8   2,7   2,6   2,7   3,0     2,0   88,3   66,7   91,1   94,0   90,5   894   890   899   92,2   92,8   889   88,8   899   93,9     4 0   84,4   10,2   10,2   10,2   10,2   10,2   10,2   10,2   10,2   10,2      100   100   100   100   100   100   100   100   100   100   100   100   100   100   100     2,7   7,2   8,3   4,4   2,2   8,0   9,2   8,9   8,0   8,9   9,2   2,2   8,8   8,8   8,8   8,9   8,8      10,3   12,3   12,4   13,4   13,15   13,6	1999			2000	2000	1999			2000	2000	1999			2000	2000
349   301   296   293   349   20,188   20,582   20,587   21,030   22,128   2.368   2.205   2.265   2.221   2.358		`	,				•	,				•	,		
349															
146	8,033	7,984	8,309	8,571	9,398	546,099	533,966	558,532	550,624	570,288	78,101	73,155	76,546	75,347	75,951
29   32   53   (2)   123   22,693   24,194   19,228   21,373   19,927   55   256   172   295   14	349	755	981	545	246	37,297	42,536	48,328	40,821	26,135	3,681	6,933	7,372	6,209	1,355
Hard															
191   562   681   319   144   33,874   39,919   38,394   34,099   20,769   1,827   5,333   5,498   4,530   (340)     251   222   258   116   184   12,439   12,050   19,000   15,492   11,223   2,260   2,620   2,938   1,810   1,533     (60)	231	652	800	410	223	48,503	55,009	55,587	49,069	32,639	2,569	6,108	6,380	5,344	126
251   222   258   116   184   12,439   12,050   19,000   15,492   11,223   2,260   2,620   2,938   1,810   1,533	41	91	119	92	79	14,629	15,090	17,192	14,970	11,869	742	775	882	813	466
(60) 340	191	562	681	319	144	33,874	39,919	38,394	34,099	20,769	1,827	5,333	5,498	4,530	(340)
3,009 3,076 4,610 4,986 0,159 538,512 557,485 579,312 592,370 666,785 47,675 50,392 52,033 49,059 46,950 (48) (64) (67) (204) (159) (810) (3,850) (4,180) (5,193) (1,660) (239) (177) (645) (399) (272) (2,901 3,351 4,966 4,985 5,961 559,137 581,503 594,526 605,785 614,671 47,004 52,929 53,948 51,380 44,805 (10,00 10,0	251	222	258	116	184	12,439	12,050	19,000	15,492	11,223	2,260	2,620	2,938	1,810	1,533
(48)	(60)	340	423	203	(40)	21,435	27,869	19,394	18,607	9,546	(433)	2,713	2,560	2,721	(1,873)
2,901   3,351   4,966   4,985   5,961   559,137   581,503   594,526   605,785   614,671   47,004   52,929   53,948   51,380   44,805	3,009	3,076	4,610	4,986	6,159	538,512	557,485	579,312	592,370	606,785	47,675	50,392	52,033	49,059	46,950
Company   Comp	<u> </u>	, ,	. ,	_ ` /	. ,						_ , ,			` ,	
100.0	2,901	3,351	4,966	4,985	5,961	559,137	581,503	594,526	605,785	614,671	47,004	52,929	53,948	51,380	44,805
4.0	(	percent of i	net sales)			(	percent of	net sales)			(	percent of	net sales)		
92.0 88.3 86.7 91.1 94.0 90.5 89.4 89.0 89.9 92.2 92.8 88.9 88.8 89.9 95.3  4.0 8.4 10.2 5.8 2.5 6.2 7.1 7.7 6.7 4.2 4.4 8.4 8.6 7.4 1.7  1.7 1.5 2.4 1.4 1.4 1.9 2.0 1.9 2.1 2.2 1.4 1.3 1.3 1.3 1.4 1.6 0.3 0.4 0.6 0.0 1.2 3.8 4.1 3.1 3.5 3.2 0.1 0.3 0.2 0.4 0.0  2.7 7.2 8.3 4.4 2.2 8.0 9.2 8.9 8.0 5.3 3.1 7.4 7.4 6.4 0.2 0.5 1.0 1.2 1.0 0.8 2.4 2.5 2.7 2.4 1.9 0.9 0.9 0.9 1.0 1.0 0.6  2.2 6.2 7.1 3.4 1.4 5.6 6.7 6.1 5.6 3.4 2.2 6.5 6.4 5.4 (0.4)  (percent)  (percent)  (percent)  (percent)  (percent)  12.31 32.97 36.35 17.63 9.03 20.90 22.25 21.30 18.36 11.93 14.25 32.34 33.25 28.35 0.69 10.14 28.40 30.96 13.68 5.83 14.59 16.15 14.71 12.76 7.59 10.14 28.24 28.65 24.04 (1.86)  4.96 14.00 17.59 8.58 4.38 8.23 8.98 8.78 7.58 4.98 6.32 14.70 15.26 12.84 0.31 4.09 12.06 14.98 6.66 2.83 5.75 6.52 6.07 5.26 3.17 4.50 12.84 13.15 10.88 (0.83)  1.64 1.73 1.95 1.92 1.87 1.32 1.37 1.37 1.37 1.35 2.02 2.03 2.11 2.12 2.08 0.27 0.25 0.25 0.29 0.31 0.28 0.24 0.25 0.26 0.26 0.26 0.40 0.39 0.39 0.39 0.40															
4.0															
0.3															
0.5															
12.31   32.97   36.35   17.63   9.03   20.90   22.25   21.30   18.36   11.93   14.25   32.34   33.25   28.35   0.69     10.14   28.40   30.96   13.68   5.83   14.59   16.15   14.71   12.76   7.59   10.14   28.24   28.65   24.04   (1.86)     4.96   14.00   17.59   8.58   4.38   8.23   8.98   8.78   7.58   4.98   6.32   14.70   15.26   12.84   0.31     4.09   12.06   14.98   6.66   2.83   5.75   6.52   6.07   5.26   3.17   4.50   12.84   13.15   10.88   (0.83)     1.64   1.73   1.95   1.92   1.87   1.32   1.37   1.37   1.37   1.35   2.02   2.03   2.11   2.12   2.08     0.27   0.25   0.29   0.31   0.28   0.24   0.25   0.26   0.26   0.26   0.40   0.39   0.39   0.39   0.40     1.64   1.73   1.95   1.92   1.87   1.32   1.37   1.37   1.37   1.37   1.35   2.02   2.03   2.11   2.12   2.08     0.27   0.25   0.29   0.31   0.28   0.24   0.25   0.26   0.26   0.26   0.40   0.39   0.39   0.39   0.40     1.64   1.75   1	2.7	7.2	8.3	4.4	2.2	8.0	9.2	8.9	8.0	5.3	3.1	7.4	7.4	6.4	0.2
(percent)         (percent)         (percent)           12.31 32.97 36.35 17.63 9.03 20.90 22.25 21.30 18.36 11.93 14.25 32.34 33.25 28.35 0.69 10.14 28.40 30.96 13.68 5.83 14.59 16.15 14.71 12.76 7.59 10.14 28.24 28.65 24.04 (1.86)           4.96 14.00 17.59 8.58 4.38 8.23 8.98 8.78 7.58 4.98 6.32 14.70 15.26 12.84 0.31 4.09 12.06 14.98 6.66 2.83 5.75 6.52 6.07 5.26 3.17 4.50 12.84 13.15 10.88 (0.83)           1.64 1.73 1.95 1.92 1.87 1.32 1.37 1.37 1.37 1.37 1.35 2.02 2.03 2.11 2.12 2.08 0.27 0.25 0.29 0.31 0.28 0.24 0.25 0.26 0.26 0.26 0.26 0.40 0.39 0.39 0.39 0.40	0.5	1.0	1.2	1.0	0.8	2.4	2.5	2.7	2.4	1.9	0.9	0.9	1.0	1.0	0.6
12.31 32.97 36.35 17.63 9.03 20.90 22.25 21.30 18.36 11.93 14.25 32.34 33.25 28.35 0.69 10.14 28.40 30.96 13.68 5.83 14.59 16.15 14.71 12.76 7.59 10.14 28.24 28.65 24.04 (1.86) 4.96 14.00 17.59 8.58 4.38 8.23 8.98 8.78 7.58 4.98 6.32 14.70 15.26 12.84 0.31 4.09 12.06 14.98 6.66 2.83 5.75 6.52 6.07 5.26 3.17 4.50 12.84 13.15 10.88 (0.83) 11.64 1.73 1.95 1.92 1.87 1.32 1.37 1.37 1.37 1.37 1.35 2.02 2.03 2.11 2.12 2.08 0.27 0.25 0.29 0.31 0.28 0.24 0.25 0.26 0.26 0.26 0.40 0.39 0.39 0.39 0.40	2.2	6.2	7.1	3.4	1.4	5.6	6.7	6.1	5.6	3.4	2.2	6.5	6.4	5.4	(0.4)
10.14       28.40       30.96       13.68       5.83       14.59       16.15       14.71       12.76       7.59       10.14       28.24       28.65       24.04       (1.86)         4.96       14.00       17.59       8.58       4.38       8.23       8.98       8.78       7.58       4.98       6.32       14.70       15.26       12.84       0.31         4.09       12.06       14.98       6.66       2.83       5.75       6.52       6.07       5.26       3.17       4.50       12.84       13.15       10.88       (0.83)		(perce	ent)				(perc	ent)				(perce	ent)		
4.09     12.06     14.98     6.66     2.83     5.75     6.52     6.07     5.26     3.17     4.50     12.84     13.15     10.88     (0.83)       1.64     1.73     1.95     1.92     1.87     1.32     1.37     1.37     1.37     1.35     2.02     2.03     2.11     2.12     2.08       0.27     0.25     0.29     0.31     0.28     0.24     0.25     0.26     0.26     0.26     0.40     0.39     0.39     0.39     0.40									18.36 12.76						
0.27 0.25 0.29 0.31 0.28 0.24 0.25 0.26 0.26 0.26 0.40 0.39 0.39 0.39 0.40														12.84 10.88	
	1.64	1.73	1.95	1.92	1.87	1.32	1.37	1.37	1.37	1.35	2.02	2.03	2.11	2.12	2.08
1.11 1.21 1.56 1.56  1.51  1.63 1.66 1.70 1.72  1.78  1.34 1.43 1.41 1.40  1.32	1.11	1.21	1.56	1.56	1.51	1.63	1.66	1.70	1.72	1.78	1.34	1.43	1.41	1.40	1.32

### **TABLE 7.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 30 AND ALL DURABLE MANUFACTURING INDUSTRIES

		Rubber and M	isc. Plastics F	Products <sup>1</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS	1000	(million d		2000	2000
Cash and demand deposits in the United States	2,685 247	2,401 222	2,292 306	2,698 303	2,754 211
Total cash on hand and in U.S. banks	2,932	2,623	2,598	3,001	2,965
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,339	1,281	1,306	726	705
Total cash, U.S. Government and other securities	4,272	3,904	3,903	3,727	3,670
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	15,503 14,369 3,786	16,836 15,224 3,770	17,055 15,768 3,965	17,317 15,628 3,881	16,035 16,302 4,205
Total current assets	37,930	39,734	40,690	40,552	40,212
Depreciable and amortizable fixed assets, including construction in progress	66,052 1,399 33,687	67,488 1,488 35,160	67,508 1,632 35,750	67,975 1,438 35,977	70,900 1,409 36,993
Net property, plant, and equipment	33,763	33,817	33,389	33,437	35,315
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	23,923	25,931	26,375	26,355	27,202
Total Assets	95,617	99,482	100,454	100,344	102,729
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:	4,028 1,630 9,447 648	4,877 919 9,502 731	4,192 1,628 9,490 708	4,898 1,770 9,301 519	5,385 923 9,430 591
a. Loans from banks. b. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses	1,941 671 7,599	2,269 1,190 8,060	2,283 1,310 8,013	2,314 1,237 8,066	2,705 854 9,001
Total current liabilities	25,965	27,546	27,623	28,105	28,888
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	13,924 12,023 9,972	13,814 12,518 10,198	14,516 12,792 10,239	14,428 12,947 9,827	14,813 12,183 10,309
Total liabilities.	61,884	64,076	65,169	65,307	66,193
Capital stock and other capital (less treasury stock) Retained earnings	19,084 14,650	19,144 16,262	17,658 17,628	18,670 16,366	19,866 16,670
Stockholders' equity	33,733	35,407	35,285	35,036	36,536
Total Liabilities and Stockholders' Equity	95,617	99,482	100,454	100,344	102,729
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	11,966	12,188	13,068	12,448	11,324
		(percent of to	tal assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	4.5 16.2 15.0 39.7 35.3 8.6 27.2 27.1 64.7 35.3	3.9 16.9 15.3 39.9 34.0 9.3 27.7 26.5 64.4 35.6	3.9 17.0 15.7 40.5 33.2 9.4 27.5 27.2 64.9 35.1	3.7 17.3 15.6 40.4 33.3 10.2 28.0 27.3 65.1 34.9	3.6 15.6 15.9 39.1 34.4 9.6 28.1 26.3 64.4 35.6

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Ru	ibber and N	lisc. Plasti Under \$25		ets	All	Durable M	lanufacturi	ng Industri	es <sup>1</sup>	All Durable Manufacturing Industries Assets Under \$25 Million <sup>1</sup>					
4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>2</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	
	(million	dollars)				(million	dollars)				(million	dollars)			
1,297 112	1,193 89	1,173 137	1,384 188	1,352 126	67,141 18,626	78,336 14,401	83,186 15,116	86,241 18,915	93,367 24,608	14,480 1,992	14,298 2,179	13,811 1,993	14,580 1,842	14,696 2,202	
1,409	1,282	1,310	1,573	1,478	85,768	92,737	98,302	105,156	117,976	16,472	16,477	15,804	16,422	16,898	
327	235	289	273	239	70,392	71,428	77,993	75,532	68,512	4,267	4,306	4,229	3,577	3,345	
1,736	1,517	1,600	1,846	1,717	156,159	164,164	176,295	180,688	186,487	20,739	20,783	20,032	19,999	20,243	
4,625 3,478 539	4,988 3,566 514	4,907 3,749 526	5,025 3,968 537	5,010 4,222 490	300,936 288,363 127,705	317,498 301,190 134,511	324,051 301,311 138,979	330,546 310,433 142,225	319,102 310,529 144,359	41,050 37,999 5,215	43,720 37,935 5,695	44,278 39,290 5,337	44,513 40,184 5,106	41,478 38,965 5,457	
10,378	10,585	10,782	11,376	11,439	873,164	917,362	940,636	963,891	960,478	105,002	108,132	108,937	109,801	106,143	
16,172 168 9,038	15,632 242 8,907	15,167 194 9,092	15,661 106 9,299	17,121 174 9,818	989,052 32,639 515,636		1,004,726 33,414 524,587	1,028,793 33,827 535,724	1,042,764 33,721 538,824	117,335 3,086 72,187	118,581 3,079 72,733	119,003 3,009 73,647	117,871 2,948 73,723	120,422 2,742 75,921	
7,302	6,967	6,269	6,468	7,477	506,055	511,756	513,554	526,897	537,661	48,235	48,928	48,365	47,096	47,242	
971	1,077	1,134	1,303	1,500	977,014	1,020,426	1,077,745	1,100,123	1,125,799	9,338	9,101	9,939	9,618	10,844	
18,652	18,629	18,185	19,148	20,417	2,356,232	2,449,544	2,531,935	2,590,911	2,623,938	162,575	166,160	167,240	166,515	164,230	
1,442	1,468	1,093	1,198	1,324	37,447	41,323	41,885	41,847	38,627	10,483	10,594	10,251	9,582	9,810	
113 2,809 74	210 2,598 59	103 2,426 103	171 2,440 124	177 2,582 54	59,991 201,106 28,968	65,369 205,329 31,317	70,337 209,147 32,883	69,721 216,207 33,947	66,816 218,136 33,052	2,013 20,064 708	1,805 21,643 774	1,675 20,627 894	1,554 21,222 956	1,810 19,811 690	
557 232 1,092	455 253 1,078	667 251 885	637 321 1,025	628 373 993	17,963 15,702 300,350	17,482 18,242 290,225	18,970 17,673 295,164	20,466 17,198 302,246	19,210 21,827 313,752	4,533 1,726 12,467	4,520 1,837 12,071	4,391 1,884 11,910	4,283 2,078 12,064	4,552 2,195 12,203	
6,319	6,121	5,528	5,916	6,131	661,527	669,287	686,059	701,632	711,422	51,994	53,244	51,631	51,739	51,071	
2,701 1,736	2,747 1,430	2,277 1,254	2,188 1,468	2,548 1,512	164,823 272,748	171,736 282,897	173,168 291,853	171,498 301,713	170,904 299,098	20,572 14,623	19,363 14,785	19,303 16,856	19,122 17,207	19,000 18,153	
372	420	327	260	327	328,742	336,759	337,034	346,846	347,980	3,273	3,225	2,696	3,051	2,925	
11,128 4,623	10,717 4,560	9,386 3,833	9,832 4,331	10,518 3,938	1,427,840 369,256	1,460,679 407,361	449,294	1,521,689 463,437	1,529,403 479,863	90,461 25,109	90,618	90,486	91,119	91,149 28,276	
2,901 7,524	3,351 7,911	4,966 8,799	4,985 9,316	5,961 9,898	559,137 928,393	581,503	594,526 1,043,821	605,785 1,069,222	1,094,535	47,004 72,113	52,929 75,542	53,948 76,754	51,380 75,396	44,805 73,081	
18,652	18,629	18,185	19,148	20,417			2,531,935		2.623.938	162,575	166,160	167,240	166.515	164,230	
	,	,	,		_,,,,,,,,,,	_,,	_,,,,,,,,	_,,,,,,,,,	_,,,,,,,,	,	,	,	,	,	
4,059	4,464	5,254	5,460	5,308	211,637	248,075	254,577	262,260	249,056	53,008	54,888	57,305	58,062	55,072	
(p	ercent of to	otal assets)	)		(1	percent of	total assets	S)		(p	ercent of to	otal assets	)		
9.3 24.8 18.6 55.6 39.2 12.6 33.9 23.8 59.7	8.1 26.8 19.1 56.8 37.4 12.8 32.9 22.4 57.5	8.8 27.0 20.6 59.3 34.5 11.6 30.4 19.4 51.6	9.6 26.2 20.7 59.4 33.8 12.2 30.9 19.1 51.3	8.4 24.5 20.7 56.0 36.6 12.3 30.0 19.9 51.5	6.6 12.8 12.2 37.1 21.5 5.6 28.1 18.6 60.6	6.7 13.0 12.3 37.5 20.9 5.8 27.3 18.6 59.6	7.0 12.8 11.9 37.2 20.3 5.9 27.1 18.4 58.8	7.0 12.8 12.0 37.2 20.3 5.8 27.1 18.3 58.7	7.1 12.2 11.8 36.6 20.5 5.6 27.1 17.9 58.3	12.8 25.2 23.4 64.6 29.7 11.5 32.0 21.6 55.6	12.5 26.3 22.8 65.1 29.4 11.3 32.0 20.6 54.5	12.0 26.5 23.5 65.1 28.9 10.9 30.9 21.6 54.1	12.0 26.7 24.1 65.9 28.3 10.5 31.1 21.8 54.7	12.3 25.3 23.7 64.6 28.8 11.2 31.1 22.6 55.5	
40.3	42.5	48.4	48.7	48.5	39.4	40.4	41.2	41.3	41.7	44.4	45.5	45.9	45.3	44.5	

# TABLE 8.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 32 AND 33

Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	20,831 949	19,870 1,041	24,065 1,115	25,205 1,165	24,161 1,180
general, and administrative expenses	17,764	17,193	19,987	20,985	21,304
Income (or loss) from operations	2,118	1,636	2,963	3,055	1,678
Interest expense	534 327	528 21	786 (448)	782 (529)	797 (505)
Income (or loss) before income taxes	1,911	1,129	1,729	1,744	376
Provision for current and deferred domestic income taxes	736	387	432	433	97
Income (or loss) after income taxes	1,175	742	1,297	1,311	279
Cash dividends charged to retained earnings in current quarter	307	532	537	280	281
Net income retained in business	869	210	760	1,031	(2)
Retained earnings at beginning of quarter  Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.	11,390 (267)	14,575 89	16,210 6	16,705	18,162 (205)
Retained earnings at end of quarter	11,992	14,874	16,975	17,728	17,955
INCOME STATEMENT IN RATIO FORMAT	<u>-</u>	(percent of n	et sales)		·
Net sales, receipts, and operating revenues	100.0 4.6 85.3	100.0 5.2 86.5	100.0 4.6 83.1	100.0 4.6 83.3	100.0 4.9 88.2
Income (or loss) from operations	10.2	8.2	12.3	12.1	6.9
Interest expense All other nonoperating income (expense).	2.6 1.6	2.7 0.1	3.3 (1.9)	3.1 (2.1)	3.3 (2.1)
Income (or loss) before income taxes	9.2	5.7	7.2	6.9	1.6
Provision for current and deferred domestic income taxes	3.5	1.9	1.8	1.7	0.4
Income (or loss) after income taxes	5.6	3.7	5.4	5.2	1.2
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period: Before income taxes	24.25 14.91	12.39 8.14	17.23 12.93	17.03 12.80	3.31 2.46
Annual rate of profit on total assets:  Before income taxes	8.89 5.47	4.80 3.16	6.80 5.10	6.72 5.05	1.37 1.02
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.47	1.57	1.67	1.42	1.51
Total cash, U.S. Government and other securities to total current liabilities	0.21	0.22	0.25	0.22	0.29
Total stockholders' equity to total debt	1.12	1.15	1.18	1.20	1.29

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Stone, Clay, and Glass Products Assets Under \$25 Million <sup>1</sup>						Primary	Metal Indu	stries <sup>1</sup>		Primary Metal Industries Assets Under \$25 Million					
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	4Q 2000	
	(million d	ollars)				(million o	lollars)				(million d	ollars)			
5,754 191	5,039 197	6,291 214	6,815 253	6,488 252	39,779 1,689	41,418 1,717	41,670 1,725	40,500 1,709	40,178 1,653	3,962 127	3,652 109	3,597 96	3,368 93	3,253 103	
5,448	4,645	5,445	5,940	6,254	36,490	37,316	37,277	36,820	37,434	3,598	3,212	3,110	3,091	3,060	
115	197	633	623	(18)	1,601	2,385	2,668	1,971	1,092	238	332	392	184	90	
72 66	75 74	92 33	81 29	80 76	1,068 74	1,051 745	1,144 267	1,181 584	1,182 (47)	45 (14)	36 2	41 9	32 6	57 (42)	
109	196	573	571	(21)	607	2,079	1,792	1,375	(138)	179	297	360	158	(9)	
72	31	62	58	12	156	559	593	467	458	21	18	32	10	23	
37	165	512	513	(33)	451	1,519	1,198	907	(596)	158	279	328	148	(32)	
70	384	216	99	150	474	865	474	442	260	88	137	160	91	65	
(33)	(219)	296	414	(183)	(23)	655	724	465	(856)	69	142	168	57	(96)	
2,693	5,091	5,769	6,340	5,016	28,121	28,062	26,832	27,583	28,661	3,073	2,838	2,802	2,771	3,062	
2	92	35	101	(72)	(32)	(276)	(642)	(12)	562	(42)	22	(11)	9	(40)	
2,662	4,965	6,100	6,855	4,761	28,066	28,441	26,914	28,036	28,367	3,101	3,002	2,959	2,836	2,926	
(	percent of I	net sales)			(	percent of	net sales)			(ı	percent of i	net sales)			
100.0	100.0	100.0 3.4	100.0	100.0 3.9	100.0	100.0 4.1	100.0 4.1	100.0 4.2	100.0	100.0 3.2	100.0 3.0	100.0 2.7	100.0	100.0 3.2	
94.7	92.2	86.5 10.1	87.2 9.1	96.4	91.7	90.1	89.5 6.4	90.9	93.2	90.8	87.9 9.1	86.4 10.9	91.8	94.1 2.8	
2.0	3.9 1.5	1.5	1.2	(0.3) 1.2	4.0 2.7	5.8 2.5	2.7	4.9 2.9	2.7	1.1	1.0	10.9	5.5 1.0	1.8	
1.1	1.5	0.5	0.4	1.2	0.2	1.8	0.6	1.4	(0.1)	(0.3)	0.1	0.2	0.2	(1.3)	
1.9	3.9	9.1	8.4	(0.3)	1.5	5.0	4.3	3.4	(0.3)	4.5	8.1	10.0	4.7	(0.3)	
1.2	0.6	1.0	0.9	0.2	0.4	1.3	1.4	1.2	1.1	0.5	0.5	0.9	0.3	0.7	
0.6	3.3	8.1	7.5	(0.5)	1.1	3.7	2.9	2.2	(1.5)	4.0	7.6	9.1	4.4	(1.0)	
	(perce	enty				(perce	ent)				(perce	enty			
8.34 2.84	11.81 9.95	32.02 28.58	29.37 26.37	(1.26) (1.95)	4.46 3.32	15.53 11.35	12.91 8.64	9.84 6.50	(0.99) (4.26)	19.59 17.25	33.91 31.83	42.37 38.62	19.21 18.00	(1.09) (3.80)	
4.07 1.39	6.26 5.27	17.07 15.24	16.17 14.52	(0.65) (1.01)	1.52 1.13	5.20 3.80	4.33 2.90	3.33 2.20	(0.34) (1.45)	9.19 8.10	17.12 16.07	22.04 20.09	10.02 9.39	(0.52) (1.82)	
1.96	2.08	2.38	2.48	2.09	1.60	1.61	1.51	1.50	1.47	1.82	1.88	2.09	2.09	2.06	
0.57	0.48	0.47	0.56	0.55	0.14	0.12	0.12	0.10	0.12	0.31	0.32	0.37	0.33	0.40	
1.71	2.01	1.88	2.35	1.96	1.05	1.02	1.01	1.02	1.04	1.57	1.89	1.95	1.86	1.52	

#### **TABLE 8.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 32 AND 33

		Stone, Clay,	and Glass Pro	oducts <sup>1</sup>	
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	2,735 279	3,160 205	3,394 630	3,814 478	4,792 670
Total cash on hand and in U.S. banks	3,014	3,365	4,024	4,293	5,462
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	866	763	678	783	913
Total cash, U.S. Government and other securities	3,881	4,128	4,702	5,076	6,375
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	10,708 8,287 3,683	11,835 9,145 3,925	13,280 9,878 3,814	14,059 10,317 3,801	11,744 10,428 4,905
Total current assets	26,559	29,033	31,674	33,254	33,452
Depreciable and amortizable fixed assets, including construction in progress	56,014 6,110 26,909	62,532 6,174 29,335	64,291 6,615 29,808	66,797 6,770 31,199	67,189 6,471 31,110
Net property, plant, and equipment	35,215	39,372	41.098	42.369	42,549
All other noncurrent assets, including investment in nonconsolidated entities, long-term	00,210	00,072	11,000	12,000	12,010
investments, intangibles, etc	24,214	25,619	28,905	28,265	33,877
Total Assets	85,987	94,024	101,676	103,888	109,877
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities Long-term debt (due in more than 1 year):	1,637 718 5,769 756 1,011 629 7,544	1,779 1,191 6,092 658 1,271 726 6,805	1,461 772 6,493 837 1,363 1,005 7,030	2,517 1,056 7,321 1,059 2,381 2,464 6,592 23,390	1,675 1,342 6,851 839 2,226 2,367 6,877 22,176
a. Loans from banks.     b. Other long-term debt     All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations.	9,415 14,826 12,157	10,443 16,263 12,345	12,145 17,326 13,108	10,277 15,576 13,679	9,909 17,727 14,620
Total liabilities	54,463	57,574	61,539	62,921	64,431
Capital stock and other capital (less treasury stock)	19,532 11,992	21,576 14,874	23,162 16,975	23,239 17,728	27,491 17,955
Stockholders' equity	31,524	36,450	40,137	40,967	45,446
Total Liabilities and Stockholders' Equity	85,987	94,024	101,676	103,888	109,877
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	8,494	10,511	12,714	9,864	11,275
SELECTED BALANCE SHEET RATIOS		(percent of tot	al assets)		
Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable. Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity.	4.5 12.5 9.6 30.9 41.0 4.6 21.0 28.2 63.3 36.7	4.4 12.6 9.7 30.9 41.9 5.3 19.7 28.4 61.2 38.8	4.6 13.1 9.7 31.2 40.4 4.5 18.6 29.0 60.5 39.5	4.9 13.5 9.9 32.0 40.8 8.1 22.5 24.9 60.6 39.4	5.8 10.7 9.5 30.4 38.7 6.9 20.2 25.2 58.6 41.4

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

;	Stone, Clay Assets l	, and Glass Jnder \$25 I		i		Primary	Metal Indu	stries¹				Metal Indus		
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	4Q 2000
	(million	dollars)				(million	dollars)				(million d	ollars)		
1,253	906	905	1,328	1,336	2,552	2,165	2,446	2,131	2,504	555	545	552	446	580
100	148	160	131	256	300	210	169	261	340	108	60	53	82	127
1,352	1,055	1,065	1,458	1,593	2,852	2,375	2,615	2,392	2,844	663	604	605	528	707
517	536	455	481	379	1,650	1,482	1,486	1,317	1,433	109	92	104	69	103
1,869	1,591	1,520	1,939	1,972	4,502	3,857	4,102	3,709	4,277	772	696	709	596	810
2,688 1,514	3,142 1,654	3,590 2,173	4,062 2,277	3,193 1,982	18,983 23,807	20,358 24,002	20,707 24,371	20,043 24,291	18,611 23,657	1,947 1,551	1,843 1,198	1,843 1,204	1,700 1,229	1,729 1,402
413	506	404	352	345	4,663	4,778	4,597	5,522	5,285	281	343	273	233	273
6,484	6,892	7,687	8,631	7,492	51,955	52,995	53,777	53,565	51,830	4,550	4,080	4,029	3,758	4,214
8,838	11,314	11,463	12,090	11,797	118,962	117,522	116,601	117,330	115,773	7,294	6,341	5,662	5,699	5,910
560 5,503	580 6,768	523 6,880	531 7,632	535 7,344	5,527 55,079	5,758 55,036	5,700 52,804	5,744 53,312	6,175 53,224	202 4,523	173 3,962	90 3,683	83 3,677	120 3,698
3,895	5,126	5,106	4,989	4,988	69,411	68,243	69,497	69,762	68,724	2,973	2,553	2,069	2,105	2,332
319	505	641	510	594	38,057	38,562	42,148	41,843	43,934	261	316	437	441	394
10,698	12,524	13,434	14,130	13,074	159,423	159,800	165,423	165,170	164,488	7,785	6,949	6,535	6,304	6,940
767 150 1,261 56	653 49 1,515 52	608 56 1,626 41	397 72 2,022 69	638 87 1,727 53	3,221 1,878 13,028 679	3,196 1,520 12,967 1,168	3,000 3,232 12,754 1,217	3,118 2,957 13,340 885	2,854 3,117 12,236 773	482 27 1,125 31	366 3 969 38	297 18 890 17	286 31 751 30	473 29 869 26
310	375	302	309	301	1,095	1,212	1,199	1,154	1,170	292	289	265	232	207
36 726	63 601	97 500	22 583	47 726	985 11,651	1,632 11,296	2,127 12,110	2,372 11,804	2,502 12,690	25 516	70 435	62 377	98 372	75 364
3,306	3,308	3,231	3,474	3,580	32,537	32,992	35,639	35,630	35,342	2,499	2,171	1,927	1,801	2,043
1,282 518	1,511 643	1,932 820	1,667 839	1,774 604	15,719 28,800	16,028 28,996	15,455 30,105	15,083 29,969	15,262 28,741	1,170 334	798 331	767 330	701 420	961 443
367	424	288	372	338	27,944	28,253	28,728	28,631	29,236	128	141	112	94	164
5,473	5,886	6,271	6,352	6,296	104,999	106,269	109,927	109,313	108,580	4,131	3,440	3,136	3,016	3,610
2,563 2,662	1,673 4,965	1,062 6,100	922 6,855	2,017 4,761	26,357 28,066	25,090 28,441	28,582 26,914	27,820 28,036	27,540 28,367	553 3,101	506 3,002	440 2,959	452 2,836	404 2,926
5,225	6,637	7,162	7,778	6,778	54,423	53,531	55,496	55,856	55,908	3,653	3,508	3,399	3,288	3,330
10,698	12,524	13,434	14,130	13,074	159,423	159,800	165,423	165,170	164,488	7,785	6,949	6,535	6,304	6,940
3,178	3,584	4,456	5,157	3,912	19,418	20,003	18,139	17,935	16,488	2,051	1,910	2,101	1,957	2,171
	percent of to			0,012		ercent of to			10,100		ercent of to		1,007	2,171
												·		
17.5 25.1 14.2 60.6 36.4 11.8 30.9 16.8 51.2 48.8	12.7 25.1 13.2 55.0 40.9 9.1 26.4 17.2 47.0 53.0	11.3 26.7 16.2 57.2 38.0 7.9 24.0 20.5 46.7 53.3	13.7 28.7 16.1 61.1 35.3 5.7 24.6 17.7 45.0 55.0	15.1 24.4 15.2 57.3 38.2 8.2 27.4 18.2 48.2 51.8	2.8 11.9 14.9 32.6 43.5 4.5 20.4 27.9 65.9 34.1	2.4 12.7 15.0 33.2 42.7 4.7 20.6 28.2 66.5 33.5	2.5 12.5 14.7 32.5 42.0 5.8 21.5 27.5 66.5 33.5	2.2 12.1 14.7 32.4 42.2 5.8 21.6 27.3 66.2 33.8	2.6 11.3 14.4 31.5 41.8 5.9 21.5 26.8 66.0 34.0	9.9 25.0 19.9 58.5 38.2 10.6 32.1 19.3 53.1 46.9	10.0 26.5 17.2 58.7 36.7 10.5 31.2 16.2 49.5 50.5	10.8 28.2 18.4 61.6 31.7 9.8 29.5 16.8 48.0 52.0	9.5 27.0 19.5 59.6 33.4 10.3 28.6 17.8 47.8 52.2	11.7 24.9 20.2 60.7 33.6 11.3 29.4 20.2 52.0 48.0

## **TABLE 9.0—INCOME STATEMENT**

FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 331, 2, 9, AND 333-6

Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	20,042 942	21,030 972	21,838 991	20,299 949	18,635 914
general, and administrative expenses	18,527	19,137	19,710	18,689	17,665
Income (or loss) from operations	574	920	1,137	661	56
Interest expense	551 (114)	573 274	597 (169)	594 202	584 (453)
Income (or loss) before income taxes	(90)	621	371	268	(981)
Provision for current and deferred domestic income taxes	121	230	205	192	265
Income (or loss) after income taxes	(211)	391	166	76	(1,246)
Cash dividends charged to retained earnings in current quarter	166	179	219	143	146
Net income retained in business	(377)	212	(53)	(67)	(1,391)
Retained earnings at beginning of quarter	8,144 27	7,932 (13)	8,116 (538)	7,728	8,299 517
Retained earnings at end of quarter	7,793	8,131	7,524	7,666	7,425
3	-,,,,,	(percent of n		1,000	-,
INCOME STATEMENT IN RATIO FORMAT		(10.00	o: oa.oo,		
Net sales, receipts, and operating revenues	100.0 4.7 92.4	100.0 4.6 91.0	100.0 4.5 90.3	100.0 4.7 92.1	100.0 4.9 94.8
Income (or loss) from operations	2.9	4.4	5.2	3.3	0.3
Interest expense	2.7 (0.6)	2.7 1.3	2.7 (0.8)	2.9 1.0	3.1 (2.4)
Income (or loss) before income taxes	(0.5)	3.0	1.7	1.3	(5.3)
Provision for current and deferred domestic income taxes	0.6	1.1	0.9	0.9	1.4
Income (or loss) after income taxes	(1.1)	1.9	0.8	0.4	(6.7)
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:			= 00		(40.00)
Before income taxes	(1.41) (3.29)	9.72 6.12	5.99 2.68	4.39 1.24	(16.32) (20.73)
Annual rate of profit on total assets:  Before income taxes	(0.43)	2.97	1.78	1.31	(4.84)
After income taxes  BALANCE SHEET RATIOS (based on succeeding table)	(1.00)	1.87	0.80	0.37	(6.15)
` ,	1.64	1.63	1.68	1.65	1.65
Total current assets to total current liabilities				1.65	
Total cash, U.S. Government and other securities to total current liabilities	0.15	0.13	0.13	0.12	0.15
Total stockholders' equity to total debt	0.91	0.91	0.88	0.90	0.89

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		n and Steel				Nonfe	errous Meta	ale <sup>1</sup>		Nonferrous Metals Assets Under \$25 Million <sup>1</sup>					
			1									-			
4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	4Q 2000	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000 <sup>3</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	
	(million d	lollars)				(million o	lollars)				(million d	ollars)			
1,525 46	1,442 48	1,702 52	1,502 43	1,207 42	19,737 747	20,388 745	19,832 734	20,201 759	21,543 739	2,437 81	2,210 61	1,895 44	1,866 50	2,047 61	
1,389	1,304	1,468	1,380	1,131	17,963	18,179	17,567	18,131	19,769	2,209	1,908	1,641	1,710	1,929	
90	91	182	78	34	1,027	1,464	1,531	1,310	1,035	148	241	210	106	56	
16 (3)	15 8	20 (1)	17 3	23 (55)	518 189	478 471	547 437	586 382	598 405	29 (11)	21 (6)	20 10	15 3	34 13	
71	84	161	64	(43)	697	1,458	1,421	1,106	843	108	214	200	94	34	
16	11	19	2	15	35	329	388	275	193	5	7	13	8	8	
55	73	142	62	(58)	662	1,128	1,033	831	650	102	206	186	86	27	
26	52	48	54	24	307	686	255	299	114	62	85	112	37	40	
29	21	93	7	(82)	355	442	778	532	536	40	121	75	49	(14)	
1,399	1,336	1,304	1,239	1,290	19,977	20,131	18,716	19,855	20,362	1,674	1,502	1,498	1,532	1,772	
(3)	10	(3)	10	(11)	(59)	(263)	(104)	(16)	45	(39)	11	(8)	(1)	(29)	
1,425	1,367	1,394	1,256	1,196	20,273	20,310	19,390	20,370	20,943	1,675	1,635	1,565	1,581	1,729	
(	percent of I	net sales)			(	percent of	net sales)			(1	percent of I	net sales)			
100.0 3.0	100.0 3.3	100.0 3.0	100.0 2.9	100.0 3.5	100.0 3.8	100.0 3.7	100.0 3.7	100.0 3.8	100.0 3.4	100.0 3.3	100.0 2.8	100.0 2.3	100.0 2.7	100.0 3.0	
91.1	90.4	86.3	91.9	93.7	91.0	89.2	88.6	89.8	91.8	90.6	86.3	86.6	91.7	94.3	
5.9	6.3	10.7	5.2	2.8	5.2	7.2	7.7	6.5	4.8	6.1	10.9	11.1	5.7	2.7	
1.0 (0.2)	1.0 0.5	1.2 (0.1)	1.1 0.2	1.9 (4.5)	2.6 1.0	2.3 2.3	2.8 2.2	2.9 1.9	2.8 1.9	1.2 (0.4)	1.0 (0.3)	1.1 0.5	0.8 0.2	1.7 0.6	
4.7	5.8	9.4	4.3	(3.6)	3.5	7.1	7.2	5.5	3.9	4.4	9.7	10.5	5.0	1.7	
1.1	0.8	1.1	0.2	1.2	0.2	1.6	2.0	1.4	0.9	0.2	0.3	0.7	0.4	0.4	
3.6	5.0	8.3	4.1	(4.8)	3.4	5.5	5.2	4.1	3.0	4.2	9.3	9.8	4.6	1.3	
	(perce	enty				(perco	ent)				(perce	ent)			
17.47 13.51	21.18 18.43	38.56 34.08	17.48 16.82	(12.02) (16.08)	9.68 9.19	20.84 16.14	18.50 13.45	14.10 10.60	10.58 8.16	21.31 20.28	44.31 42.77	46.03 42.98	20.60 18.95	7.30 5.63	
9.00 6.96	11.41 9.93	19.71 17.42	9.21 8.86	(6.25) (8.36)	3.70 3.51	7.65 5.92	6.92 5.03	5.31 3.99	4.04 3.11	9.33 8.88	21.28 20.54	24.36 22.74	10.66 9.81	3.31 2.55	
2.12	2.02	2.02	2.05	2.10	1.55	1.58	1.34	1.37	1.30	1.66	1.79	2.16	2.12	2.04	
0.39	0.36	0.33	0.32	0.48	0.13	0.10	0.10	0.09	0.10	0.26	0.30	0.40	0.34	0.34	
1.81	2.05	1.81	1.80	1.73	1.22	1.14	1.14	1.15	1.19	1.41	1.78	2.12	1.91	1.39	

#### **TABLE 9.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 331, 2, 9, AND 333-6

		Iron	and Steel <sup>1 2</sup>		
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million do	llars)		
Cash and demand deposits in the United States	1,097	992	1,278	1,042	1,234
Time deposits in the United States, including negotiable certificates of deposit	69	36	17	26	46
Total cash on hand and in U.S. banks	1,166	1,028	1,296	1,068	1,280
Other short-term financial investments, including marketable and government securities, commercial paper, etc	1,386	1,281	1,074	1,005	1,191
Total cash, U.S. Government and other securities	2,552	2,308	2,370	2,073	2,471
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	9,576 14,483 1,942	10,400 14,492 1,817	10,806 14,836 1,730	10,144 14,708 1,661	9,132 14,465 1,594
Total current assets	28,554	29,018	29,742	28,586	27,662
Depreciable and amortizable fixed assets, including construction in progress	65,117	64,548	64,705	64,216	64,184
Land and mineral rights	1,976 28,040	1,956 28,198	1,894 28,308	1,901 28,008	1,999 28,228
Net property, plant, and equipment	39.054	38.306	38.292	38.109	37,955
All other noncurrent assets, including investment in nonconsolidated entities, long-term	33,004	50,500	30,232	30,103	01,000
investments, intangibles, etc.	16,338	16,258	15,243	15,156	15,397
Total Assets	83,945	83,582	83,276	81,851	81,014
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities.  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt	1,941 822 7,320 310 458 479 6,084 17,413	2,020 885 7,170 506 588 758 5,876 17,802	1,892 533 7,555 426 563 713 6,023 17,704	1,944 527 7,200 440 533 552 6,145 17,341 9,629 14,153	1,710 455 6,951 309 431 831 6,106 16,794 9,602 13,873
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	16,504	16,345	16,352	16,247	16,705
Total liabilities	58,326	58,025	58,504	57,370	56,973
Capital stock and other capital (less treasury stock)	17,826 7,793	17,426 8,131	17,248 7,524	16,815 7,666	16,617 7,425
Stockholders' equity	25,619	25,557	24,772	24,481	24,041
Total Liabilities and Stockholders' Equity	83,945	83,582	83,276	81,851	81,014
NET WORKING CAPITAL	55,515				
Excess of total current assets over total current liabilities	11,140	11,216	12,038	11,245	10,869
		percent of tot	al assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity	3.0 11.4 17.3 34.0 46.5 4.4 20.7 29.1 69.5 30.5	2.8 12.4 17.3 34.7 45.8 5.1 21.3 28.6 69.4 30.6	2.8 13.0 17.8 35.7 46.0 4.4 21.3 29.4 70.3 29.7	2.5 12.4 18.0 34.9 46.6 4.3 21.2 29.1 70.1 29.9	3.0 11.3 17.9 34.1 46.8 4.2 20.7 29.0 70.3 29.7

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		n and Stee Inder \$25 N			Nonferrous Metals <sup>1</sup>					Nonferrous Metals Assets Under \$25 Million <sup>1</sup>					
4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	4Q 2000	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000 <sup>3</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	
	(million o	dollars)				(million o	dollars)				(million d	ollars)			
190 60	208 12	217 10	201 10	283 14	1,454 231	1,173 174	1,168 152	1,089 236	1,270 294	365 48	337 47	335 43	245 72	298 112	
250	220	227	211	297	1,685	1,347	1,320	1,324	1,564	413	384	378	317	410	
101	87	85	52	85	264	202	412	311	242	8	5	19	16	18	
351	307	313	264	382	1,950	1,549	1,732	1,636	1,807	421	389	396	333	428	
767 659 120	743 556 120	904 605 96	763 569 78	624 566 83	9,407 9,324 2,721	9,958 9,510 2,961	9,901 9,536 2,867	9,898 9,583 3,861	9,479 9,192 3,691	1,180 892 160	1,100 642 223	938 599 177	937 660 155	1,106 836 190	
1,897	1,725	1,918	1,673	1,654	23,402	23,977	24,036	24,979	24,167	2,654	2,355	2,111	2,085	2,560	
3,062 127 2,043	2,950 123 1,986	2,956 63 1,873	2,674 53 1,789	2,606 55 1,697	53,845 3,551 27,039	52,974 3,802 26,838	51,895 3,806 24,496	53,113 3,843 25,304	51,589 4,176 24,996	4,231 75 2,479	3,392 50 1,976	2,707 27 1,810	3,025 30 1,888	3,303 65 2,001	
1,146	1,087	1,145	939	964	30,357	29,937	31,206	31,652	30,769	1,827	1,466	924	1,167	1,368	
130	116	196	166	161	21,719	22,304	26,906	26,687	28,537	131	199	241	275	233	
3,172	2,928	3,259	2,777	2,779	75,478	76,218	82,147	83,318	83,474	4,612	4,020	3,276	3,526	4,161	
161 11	140 1	131 4	172 15	196 23	1,280 1,056	1,177 635	1,108 2,700	1,174 2,430	1,144 2,662	321 17	226 2	167 14	114 15	277 6	
416	364	473	319	300	5,708	5,797	5,200	6,140	5,284	709	605	417	432	569	
18	27	10	10	18	369	663	791	445	464	13	11	7	21	9	
128	164 34	172 14	143 17	104	637 506	624 874	636 1,414	621 1,820	738 1,671	163 21	125 36	93 49	89 81	103 63	
158	122	145	140	137	5,567	5,420	6,087	5,659	6,585	358	313	233	232	227	
897	852	948	816	789	15,124	15,190	17,935	18,289	18,548	1,603	1,319	979	985	1,254	
558 38	402 30	481 119	414 50	449 53	5,494 14,616	5,774 15,372	5,400 15,712	5,454 15,816	5,660 14,868	612 296	397 301	285 212	287 369	512 390	
45	67	45	34	44	11,439	11,908	12,376	12,384	12,531	83	73	66	61	120	
1,538	1,351	1,593	1,314	1,334	46,673	48,244	51,423	51,943	51,607	2,593	2,090	1,543	1,702	2,276	
209 1,425	210 1,367	271 1,394	208 1,256	249 1,196	8,531 20,273	7,664 20,310	11,334 19,390	11,005 20,370	10,924 20,943	344 1,675	296 1,635	169 1,565	244 1,581	155 1,729	
1,634	1,578	1,665	1,463	1,445	28,804	27,974	30,724	31,375	31,866	2,019	1,931	1,734	1,825	1,884	
3,172	2,928	3,259	2,777	2,779	75,478	76,218	82,147	83,318	83,474	4,612	4,020	3,276	3,526	4,161	
1,000	873	970	857	865	8,278	8,788	6,101	6,690	5,619	1,051	1,037	1,132	1,100	1,306	
	percent of to			000		ercent of to		-	3,013		ercent of to		1,100	1,000	
"		· · · · · · · · · · · · · · · · · · ·			u		· · · · · · · · · · · · · · · · · · ·			W.		,			
11.1 24.2 20.8 59.8 36.1	10.5 25.4 19.0 58.9 37.1	9.6 27.7 18.6 58.8 35.1	9.5 27.5 20.5 60.2 33.8	13.7 22.4 20.4 59.5 34.7	2.6 12.5 12.4 31.0 40.2	2.0 13.1 12.5 31.5 39.3	2.1 12.1 11.6 29.3 38.0	2.0 11.9 11.5 30.0 38.0	2.2 11.4 11.0 29.0 36.9	9.1 25.6 19.3 57.5 39.6	9.7 27.4 16.0 58.6 36.5	12.1 28.6 18.3 64.4 28.2	9.4 26.6 18.7 59.1 33.1	10.3 26.6 20.1 61.5 32.9	
9.6 28.3 18.8 48.5 51.5	11.6 29.1 14.8 46.1 53.9	9.8 29.1 18.4 48.9 51.1	12.5 29.4 16.7 47.3 52.7	12.1 28.4 18.1 48.0 52.0	4.6 20.0 26.6 61.8 38.2	4.3 19.9 27.7 63.3 36.7	7.1 21.8 25.7 62.6 37.4	7.3 22.0 25.5 62.3 37.7	7.4 22.2 24.6 61.8 38.2	11.3 34.7 19.7 56.2 43.8	9.7 32.8 17.4 52.0 48.0	9.9 29.9 15.2 47.1 52.9	8.5 27.9 18.6 48.3 51.7	10.8 30.1 21.7 54.7 45.3	

## TABLE 10.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 34 AND 35

Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	44,805 1,429	46,553 1,424	47,897 1,420	47,775 1,437	47,001 1,493
general, and administrative expenses	39,920	40,506	41,848	41,893	43,327
Income (or loss) from operations	3,456	4,622	4,629	4,445	2,180
Interest expense	1,093 313	1,013 338	1,139 285	1,205 552	1,230 (217)
Income (or loss) before income taxes	2,676	3,948	3,775	3,791	733
Provision for current and deferred domestic income taxes	771	838	929	896	399
Income (or loss) after income taxes	1,904	3,110	2,847	2,896	334
Cash dividends charged to retained earnings in current quarter	1,015	997	1,077	911	751
Net income retained in business	889	2,113	1,769	1,985	(417)
Retained earnings at beginning of quarter	43,211 (253)	42,751 (141)	43,065 (324)	44,537 (381)	45,966 53
Retained earnings at end of quarter	43,847	44,723	44,510	46,141	45,602
gg-	,	(percent of n		,	,
INCOME STATEMENT IN RATIO FORMAT		(1	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.2 89.1	100.0 3.1 87.0	100.0 3.0 87.4	100.0 3.0 87.7	100.0 3.2 92.2
Income (or loss) from operations	7.7	9.9	9.7	9.3	4.6
Interest expense All other nonoperating income (expense)	2.4 0.7	2.2 0.7	2.4 0.6	2.5 1.2	2.6 (0.5)
Income (or loss) before income taxes	6.0	8.5	7.9	7.9	1.6
Provision for current and deferred domestic income taxes.	1.7	1.8	1.9	1.9	0.8
Income (or loss) after income taxes	4.3	6.7	5.9	6.1	0.7
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:	.=	07.70	04.70	0.1.00	
Before income taxes	17.88 12.73	25.59 20.16	24.73 18.65	24.29 18.55	4.67 2.13
Annual rate of profit on total assets:  Before income taxes.	7.42	10.61	10.10	9.90	1.89
After income taxes	5.28	8.36	7.62	7.56	0.86
Total current assets to total current liabilities	1.73	1.72	1.70	1.73	1.67
Total cash, U.S. Government and other securities to total current liabilities	0.21	0.19	0.19	0.19	0.19
Total stockholders' equity to total debt	1.23	1.22	1.17	1.17	1.17
Total Stockholders equity to total dept	1.23	1.22	1.17	1.17	1.17

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		ed Metal Pr Inder \$25 M				Machinery	, Except E	lectrical <sup>1</sup>		Machinery, Except Electrical Assets Under \$25 Million					
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000	
	(million o	dollars)				(million	dollars)				(million o	lollars)			
18,361 597	19,273 561	19,490 524	19,646 511	18,986 587	113,882 4,101	111,454 4,105	119,806 4,251	118,427 4,388	118,565 4,582	19,075 631	18,877 579	19,495 603	19,126 605	17,874 613	
16,852	16,729	17,172	17,413	17,940	105,649	101,173	107,908	107,063	107,824	17,925	16,600	17,113	16,925	17,204	
912	1,983	1,793	1,722	460	4,132	6,176	7,648	6,976	6,158	519	1,698	1,779	1,595	58	
232 (102)	241 3	240 30	241 (20)	245 (52)	2,173 5,942	2,106 5,152	2,121 6,089	2,304 7,617	2,165 5,198	321 66	247 62	271 17	294 53	310 15	
578	1,745	1,583	1,462	163	7,901	9,223	11,616	12,289	9,191	264	1,513	1,525	1,355	(237)	
146	193	191	204	103	2,822	2,570	3,273	3,296	3,124	143	174	223	179	123	
432	1,552	1,392	1,258	60	5,079	6,653	8,343	8,993	6,067	121	1,339	1,301	1,176	(360)	
591	580	594	564	400	2,156	1,989	2,436	1,569	1,761	600	709	531	490	449	
(159)	972	798	694	(340)	2,922	4,664	5,907	7,424	4,306	(479)	630	770	686	(809)	
15,598	14,692	15,343	15,197	16,813	101,710	99,988	102,285	107,395	112,841	14,297	14,306	14,173	14,517	13,105	
(39)	(14)	(175)	(231)	(67)	(401)	(666)	(1,475)	(996)	29	8	(191)	(175)	(179)	185	
15,399	15,650	15,966	15,660	16,407	104,232	103,985	106,718	113,823	117,176	13,826	14,745	14,769	15,024	12,480	
(	percent of	net sales)			(	percent of	net sales)			(1	percent of	net sales)			
100.0 3.3 91.8	100.0 2.9 86.8	100.0 2.7 88.1	100.0 2.6 88.6	100.0 3.1 94.5	100.0 3.6 92.8	100.0 3.7 90.8	100.0 3.5 90.1	100.0 3.7 90.4	100.0 3.9 90.9	100.0 3.3 94.0	100.0 3.1 87.9	100.0 3.1 87.8	100.0 3.2 88.5	100.0 3.4 96.2	
5.0	10.3	9.2	8.8	2.4	3.6	5.5	6.4	5.9	5.2	2.7	9.0	9.1	8.3	0.3	
1.3 (0.6)	1.2 0.0	1.2 0.2	1.2	1.3 (0.3)	1.9 5.2	1.9 4.6	1.8 5.1	1.9 6.4	1.8 4.4	1.7 0.3	1.3 0.3	1.4 0.1	1.5 0.3	1.7 0.1	
3.1	9.1	8.1	7.4	0.9	6.9	8.3	9.7	10.4	7.8	1.4	8.0	7.8	7.1	(1.3)	
0.8	1.0	1.0	1.0	0.5	2.5	2.3	2.7	2.8	2.6	0.8	0.9	1.1	0.9	0.7	
2.4	8.1	7.1	6.4	0.3	4.5	6.0	7.0	7.6	5.1	0.6	7.1	6.7	6.1	(2.0)	
	(perc	ent)				(perc	ent)				(perce	ent)			
13.09 9.78	38.26 34.03	34.76 30.57	32.29 27.79	3.46 1.28	17.21 11.07	19.41 14.00	24.24 17.41	24.85 18.19	18.35 12.11	5.57 2.55	30.68 27.15	31.08 26.53	28.19 24.46	(5.21) (7.91)	
6.36 4.75	18.63 16.57	16.94 14.89	15.48 13.32	1.73 0.64	7.03 4.52	8.04 5.80	9.89 7.10	10.22 7.48	7.47 4.93	2.54 1.16	14.42 12.76	14.43 12.32	12.82 11.12	(2.30) (3.49)	
2.05	2.04	2.13	2.13	2.20	1.38	1.40	1.38	1.45	1.41	2.17	2.16	2.11	2.11	2.10	
0.37	0.35	0.40	0.36	0.42	0.22	0.24	0.23	0.25	0.26	0.48	0.48	0.41	0.41	0.40	
1.61	1.64	1.54	1.53	1.60	1.82	1.76	1.70	1.76	1.78	1.39	1.50	1.46	1.40	1.33	

# **TABLE 10.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 34 AND 35

	Fabricated Metal Products <sup>1</sup> 4Q 1Q 2Q 3Q 1000 2000 2000 2000					
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	
ASSETS		(million d	ollars)			
Cash and demand deposits in the United States	5,255 555	4,974 568	4,921 841	4,949 831	5,078 721	
Total cash on hand and in U.S. banks	5,810	5,542	5,762	5,780	5,800	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,849	1,524	1,633	1,643	1,460	
Total cash, U.S. Government and other securities	7,659	7,066	7,395	7,423	7,260	
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	25,160 21,457 7,351	27,847 22,987 7,238	28,154 22,465 6,986	29,199 22,733 7,284	26,996 22,194 7,898	
Total current assets	61,628	65,138	64,999	66,639	64,348	
Depreciable and amortizable fixed assets, including construction in progress	74,893	76,674	78,960	79,238	80,948	
Land and mineral rights	1,618	1,619	1,777	1,783	1,804	
Less: Accumulated depreciation, depletion, and amortization	39,325	40,154	42,244	42,137	43,245	
Net property, plant, and equipment	37,186	38,140	38,493	38,884	39,507	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	45,434	45,608	45,975	47,687	51,699	
Total Assets	144,247	148,886	149,468	153,210	155,555	
LIABILITIES AND STOCKHOLDERS' EQUITY						
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:	4,400 2,427 12,282 761	4,894 2,967 13,715 992	5,385 2,774 13,254 916	4,614 3,000 13,746 1,003	4,160 3,266 13,723 842	
a. Loans from banksb. Other long-term debt	2,198 1,129	2,688 901	3,168 1,035	3,119 972	2,900 973	
All other current liabilities, including excise and sales taxes, and accrued expenses	12,441	11,743	11,783	11,978	12,662	
Total current liabilities	35,639	37,900	38,315	38,431	38,527	
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Other long-term debt	20,524 18,061	21,099 17,905	21,470 18,438	20,872 20,948	20,705 21,882	
minority stockholders' interest in consolidated domestic corporations	10,173	10,268	10,176	10,523	11,638	
Total liabilities.	84,397	87,172	88,400	90,774	92,752	
Capital stock and other capital (less treasury stock) Retained earnings	16,003 43,847	16,991 44,723	16,557 44,510	16,296 46,141	17,200 45,602	
Stockholders' equity	59,850	61,714	61,067	62,436	62,803	
Total Liabilities and Stockholders' Equity	144,247	148,886	149,468	153,210	155,555	
NET WORKING CAPITAL						
Excess of total current assets over total current liabilities	25,989	27,239	26,684	28,207	25,821	
SELECTED BALANCE SHEET RATIOS		(percent of to	tal assets)			
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	5.3 17.4 14.9 42.7 25.8 7.0 24.7 26.7 58.5 41.5	4.7 18.7 15.4 43.8 25.6 7.7 25.5 26.2 58.5 41.5	4.9 18.8 15.0 43.5 25.8 8.3 25.6 26.7 59.1 40.9	4.8 19.1 14.8 43.5 25.4 7.6 25.1 27.3 59.2 40.8	4.7 17.4 14.3 41.4 25.4 7.3 24.8 27.4 59.6 40.4	

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		ed Metal Pi Jnder \$25 l				Machinery	, Except E	lectrical <sup>1</sup>			Machinery, Assets U	Except El		
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000
	(million	dollars)				(million	dollars)				(million d	lollars)		
2,897 403	3,018 428	2,923 686	2,860 505	3,095 569	16,196 2,533	17,559 2,457	19,202 1,836	20,443 1,914	21,873 2,049	4,289 651	4,190 906	3,628 667	3,941 630	3,797 605
3,300	3,446	3,608	3,365	3,664	18,729	20,016	21,038	22,357	23,922	4,940	5,095	4,295	4,572	4,401
596	614	738	707	804	10,507	12,008	10,033	11,078	11,750	1,205	1,017	987	790	757
3,896	4,060	4,347	4,071	4,468	29,236	32,025	31,071	33,435	35,673	6,145	6,113	5,281	5,362	5,158
9,582 7,191 1,055	10,688 7,698 1,082	10,615 7,338 1,002	10,855 7,842 1,154	10,026 7,416 1,337	72,112 51,601 27,282	72,487 52,842 27,095	74,805 53,193 27,674	75,600 54,371 28,029	73,947 55,413 28,627	10,426 9,705 1,354	10,733 9,322 1,297	10,549 10,282 1,383	10,485 10,137 1,311	10,171 10,097 1,288
21,723	23,528	23,302	23,923	23,247	180,231	184,449	186,743	191,434	193,659	27,630	27,464	27,497	27,295	26,714
28,800 487 17,448	28,596 499 17,372	29,346 628 18,031	28,673 615 17,691	30,616 595 19,027	166,585 4,123 92,981	168,088 4,057 93,560	168,779 4,059 93,216	173,067 4,136 95,308	173,199 3,906 94,455	31,875 559 20,676	33,075 526 21,386	32,818 500 21,041	33,407 555 21,489	33,715 437 21,884
11,839	11,723	11,943	11,597	12,184	77,727	78,585	79,622	81,895	82,650	11,758	12,215	12,277	12,473	12,268
2,784	2,214	2,135	2,244	2,319	191,677	196,043	203,422	207,654	215,826	2,185	2,297	2,486	2,525	2,269
36,346	37,466	37,379	37,764	37,751	449,635	459,078	469,787	480,983	492,135	41,573	41,976	42,260	42,292	41,250
2,022	2 207	2 604	2.400	4.076	0.740	44 547	42.402	44 540	40.004	2.200	2.074	2.400	2 224	2.440
2,032 284	2,307 295	2,601 213	2,190 245	1,976 282	8,740 7,382	11,547 9,563	12,102 11,428	11,512 8,152	10,891 6,170	2,280 701	2,074 730	2,198 662	2,231 504	2,149 420
4,655 148	5,140 155	4,540 191	4,802 208	4,391 153	43,809 7,934	41,738 7,606	43,535 7,723	43,985 8,844	47,037 9,472	4,872 183	5,066 171	5,010 280	5,116 213	4,974 219
973 351 2,169	1,119 261 2,238	863 344 2,177	917 358 2,512	1,109 382 2,282	2,749 5,899 54,184	2,709 6,125 52,040	3,317 4,206 52,536	3,721 2,912 53,044	3,337 5,207 55,590	1,067 501 3,144	1,055 538 3,065	1,080 568 3,222	1,300 645 2,924	1,259 671 3,047
10,612	11,515	10,928	11,232	10,575	130,697	131,329	134,846	132,169	137,705	12,748	12,698	13,019	12,933	12,739
4,854 2,476	4,733 2,389	4,940 2,882	4,848 3,267	4,599 3,397	25,867 50,160	26,737 51,220	26,609 55,129	26,722 59,657	27,038 59,908	4,891 4,239	4,682 4,049	4,977 3,929	5,279 3,797	5,204 3,989
733	589	415	312	362	59,322	59,777	61,557	64,628	67,144	700	818	714	1,057	1,132
18,675	19,226	19,165	19,658	18,934	266,045	269,064	278,141	283,176	291,796	22,578	22,247	22,639	23,067	23,065
2,271 15,399	2,590 15,650	2,248 15,966	2,446 15,660	2,410 16,407	79,359 104,232	86,029 103,985	84,928 106,718	83,984 113,823	83,163 117,176	5,168 13,826	4,983 14,745	4,853 14,769	4,202 15,024	5,705 12,480
17,670	18,240	18,214	18,106	18,817	183,590	190,014	191,645	197,806	200,340	18,994	19,728	19,621	19,226	18,185
36,346	37,466	37,379	37,764	37,751	449,635	459,078	469,787	480,983	492,135	41,573	41,976	42,260	42,292	41,250
11,111	12,014	12,374	12,691	12,672	49,535	53,120	51,897	59,264	55,955	14,882	14,766	14,478	14,361	13,974
(p	percent of to	otal assets	)		(p	ercent of to	otal assets	)		(pe	ercent of to	otal assets)		
10.7 26.4 19.8 59.8 32.6 10.0 29.2 20.2	10.8 28.5 20.5 62.8 31.3 10.6 30.7 19.0	11.6 28.4 19.6 62.3 31.9 10.8 29.2 20.9	10.8 28.7 20.8 63.3 30.7 9.8 29.7 21.5	11.8 26.6 19.6 61.6 32.3 9.9 28.0 21.2	6.5 16.0 11.5 40.1 17.3 5.5 29.1 16.9	7.0 15.8 11.5 40.2 17.1 6.5 28.6 17.0	6.6 15.9 11.3 39.8 16.9 6.6 28.7 17.4	7.0 15.7 11.3 39.8 17.0 5.5 27.5 18.0	7.2 15.0 11.3 39.4 16.8 5.2 28.0 17.7	14.8 25.1 23.3 66.5 28.3 10.9 30.7 22.0	14.6 25.6 22.2 65.4 29.1 10.5 30.3 20.8	12.5 25.0 24.3 65.1 29.1 10.7 30.8 21.1	12.7 24.8 24.0 64.5 29.5 11.1 30.6 21.5	12.5 24.7 24.5 64.8 29.7 10.9 30.9 22.3
51.4 48.6	51.3 48.7	51.3 48.7	52.1 47.9	50.2 49.8	59.2 40.8	58.6 41.4	59.2 40.8	58.9 41.1	59.3 40.7	54.3 45.7	53.0 47.0	53.6 46.4	54.5 45.5	55.9 44.1

## TABLE 11.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 36 AND 37

	Electrical and Electronic Equipment <sup>1</sup>						
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000		
Net sales, receipts, and operating revenues  Depreciation, depletion and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	129,990 4,497	129,094 4,611	136,434 4,665	139,656 4,748	140,409 4,927		
general, and administrative expenses	114,712	114,169	119,663	123,785	127,185		
Income (or loss) from operations	10,781	10,313	12,106	11,123	8,296		
Interest expense	2,197 8,316	2,520 9,874	2,380 8,726	2,454 8,602	2,759 8,302		
Income (or loss) before income taxes	16,900	17,668	18,452	17,270	13,840		
Provision for current and deferred domestic income taxes	5,150	4,993	6,250	5,634	4,955		
Income (or loss) after income taxes	11,750	12,675	12,202	11,636	8,884		
Cash dividends charged to retained earnings in current quarter	3,187	3,289	7,177	3,322	3,641		
Net income retained in business	8,564	9,387	5,025	8,313	5,244		
Retained earnings at beginning of quarter  Other direct credits (or charges) to retained earnings (net), including stock and other	160,311 1.179	168,776 (308)	178,907 (1,385)	181,821 (2,891)	189,504 (1,402)		
noncash dividends, etc	170,053	177,855	182,546	187,244	193,346		
Totalista salinings at som so quantos	,,,,,,	(percent of r		,	100,010		
INCOME STATEMENT IN RATIO FORMAT		(percent or r	ict saics)				
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.5 88.2	100.0 3.6 88.4	100.0 3.4 87.7	100.0 3.4 88.6	100.0 3.5 90.6		
Income (or loss) from operations	8.3	8.0	8.9	8.0	5.9		
Interest expense All other nonoperating income (expense)	1.7 6.4	2.0 7.6	1.7 6.4	1.8 6.2	2.0 5.9		
Income (or loss) before income taxes	13.0	13.7	13.5	12.4	9.9		
Provision for current and deferred domestic income taxes	4.0	3.9	4.6	4.0	3.5		
Income (or loss) after income taxes	9.0	9.8	8.9	8.3	6.3		
		(perce	ent)				
OPERATING RATIOS (see explanatory notes)							
Annual rate of profit on stockholders' equity at end of period:	00.01	00.00	40.50	47.50	40.40		
Before income taxes	22.31 15.51	20.83 14.94	19.52 12.90	17.56 11.83	13.40 8.60		
Annual rate of profit on total assets:  Before income taxes	11.46	11.02	10.67	9.68	7.52		
After income taxes	7.97	7.91	7.06	6.52	4.83		
BALANCE SHEET RATIOS (based on succeeding table)							
Total current assets to total current liabilities	1.50	1.60	1.60	1.59	1.62		
Total cash, U.S. Government and other securities to total current liabilities	0.34	0.38	0.42	0.42	0.46		
Total stockholders' equity to total debt	2.76	2.94	3.16	3.24	3.43		

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Ele	ectrical and Assets U	Electronic Inder \$25 I		nt		Transpor	tation Equ	pment <sup>1</sup>				ation Equip		
4Q 1999	1Q 2000	2Q 2000 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000
	(million d	lollars)				(million	dollars)				(million d	ollars)		
9,412 214	9,212 192	9,952 202	9,414 187	8,915 205	178,405 5,136	174,153 5,275	179,412 4,906	164,746 4,951	171,595 5,536	5,865 106	5,406 101	5,796 97	5,378 94	4,685 109
8,358	8,245	8,814	8,325	8,358	163,679	158,000	163,382	153,124	162,858	5,527	4,885	5,177	4,975	4,448
841	775	936	902	353	9,590	10,878	11,123	6,672	3,201	231	421	522	309	127
106 6	97 19	109 7	102 52	131 (38)	2,664 4,524	2,785 6,011	2,713 2,755	3,453 3,471	3,521 5,461	64 68	67 55	66 12	72 40	76 21
741	697	833	852	184	11,451	14,104	11,166	6,690	5,141	235	408	468	278	72
115	132	70	118	57	3,259	4,009	3,665	2,336	1,766	40	55	54	56	29
626	565	763	734	127	8,192	10,095	7,500	4,354	3,376	195	354	413	221	43
266	88	562	245	169	3,182	1,905	4,522	7,472	2,373	192	162	305	76	81
359	477	201	489	(42)	5,010	8,190	2,978	(3,118)	1,002	3	191	108	146	(38)
3,376	3,641	3,682	3,343	2,689	118,716	122,537	129,657	132,347	129,244	3,392	3,234	3,500	3,432	3,390
34	(3)	(213)	(45)	(59)	(629)	(1,550)	(114)	(594)	(695)	19	(4)	(9)	(14)	(106)
3,769	4,115	3,671	3,787	2,587	123,097	129,177	132,521	128,634	129,551	3,414	3,421	3,599	3,564	3,246
(	percent of I	net sales)			(percent of net sales)					(percent of net sales)				
100.0 2.3 88.8	100.0 2.1 89.5	100.0 2.0 88.6	100.0 2.0 88.4	100.0 2.3 93.7	100.0 2.9 91.7	100.0 3.0 90.7	100.0 2.7 91.1	100.0 3.0 92.9	100.0 3.2 94.9	100.0 1.8 94.2	100.0 1.9 90.3	100.0 1.7 89.3	100.0 1.7 92.5	100.0 2.3 95.0
8.9	8.4	9.4	9.6	4.0	5.4	6.2	6.2	4.0	1.9	3.9	7.8	9.0	5.7	2.7
1.1	1.1 0.2	1.1 0.1	1.1	1.5 (0.4)	1.5 2.5	1.6 3.5	1.5 1.5	2.1 2.1	2.1 3.2	1.1 1.2	1.2 1.0	1.1 0.2	1.3 0.8	1.6 0.5
7.9	7.6	8.4	9.1	2.1	6.4	8.1	6.2	4.1	3.0	4.0	7.6	8.1	5.2	1.5
1.2	1.4	0.7	1.3	0.6	1.8	2.3	2.0	1.4	1.0	0.7	1.0	0.9	1.0	0.6
6.6	6.1	7.7	7.8	1.4	4.6	5.8	4.2	2.6	2.0	3.3	6.5	7.1	4.1	0.9
	(perce	ent)				(perc	ent)				(perce	ent)		
38.80 32.77	36.45 29.53	42.05 38.50	44.79 38.59	9.50 6.54	25.15 17.99	30.14 21.58	22.99 15.44	13.74 8.94	10.58 6.95	21.42 17.74	43.31 37.52	47.14 41.66	25.77 20.55	7.72 4.58
16.48 13.91	15.92 12.90	18.57 17.00	19.82 17.08	4.27 2.94	6.99 5.00	8.44 6.04	6.62 4.45	3.87 2.52	3.02 1.98	9.71 8.04	16.64 14.41	19.15 16.92	10.73 8.56	3.12 1.85
1.87	1.93	1.97	2.05	2.10	0.97	1.00	1.00	1.00	0.96	2.15	1.92	2.00	2.13	2.09
0.28	0.29	0.33	0.36	0.42	0.19	0.17	0.19	0.18	0.15	0.45	0.38	0.33	0.34	0.32
1.46	1.57	1.52	1.59	1.49	1.30	1.23	1.26	1.23	1.29	1.38	1.07	1.16	1.23	1.09

#### **TABLE 11.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 36 AND 37

		Electrical and	Electronic Eq	uipment <sup>1</sup>	
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	21,094 8,795	30,331 6,497	34,560 7,757	34,685 10,030	40,272 13,319
Total cash on hand and in U.S. banks	29,890	36,828	42,317	44,715	53,591
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	19,524	22,060	24,949	26,459	25,618
Total cash, U.S. Government and other securities	49,414	58,888	67,266	71,174	79,209
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	79,342 62,042 30,396	86,754 64,497 34,735	89,622 66,053 36,140	89,639 67,748 37,189	88,915 71,744 38,302
Total current assets	221,193	244,874	259,081	265,751	278,169
Depreciable and amortizable fixed assets, including construction in progress	199,140 3,990 107,613	201,666 4,092 108,756	204,809 4,090 110,534	210,212 4,089 111,841	219,327 4,151 115,085
Net property, plant, and equipment	95,517	97,002	98.365	102,461	108,392
All other noncurrent assets, including investment in nonconsolidated entities, long-term	30,017	37,002	30,000	102,401	100,002
investments, intangibles, etc	273,382	299,268	334,076	345,305	349,144
Total Assets	590,092	641,144	691,522	713,517	735,705
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	7,123 17,523 41,022 8,155 2,790 3,363 67,135 147,111 19,678 59,308 61,014	6,138 18,606 43,618 8,701 2,146 5,030 69,079 153,319 18,550 65,047 64,875	7,270 19,599 45,843 9,618 2,351 4,661 72,166 161,509 18,274 67,545 65,988	6,691 21,012 47,647 9,314 2,243 3,896 76,857 167,660 18,773 68,680 64,991	5,219 22,513 48,808 8,488 2,026 4,823 80,217 172,093 18,202 67,620 64,655
Total liabilities.	287,111	301,790	313,316	320,104	322,570
Capital stock and other capital (less treasury stock)	132,928 170,053	161,499 177,855	195,660 182,546	206,169 187,244	219,790 193,346
Stockholders' equity	302,981	339,354	378,206	393,412	413,135
Total Liabilities and Stockholders' Equity	590,092	641,144	691,522	713,517	735,705
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	74,082	91,555	97,572	98,091	106,076
SELECTED BALANCE SHEET RATIOS		(percent of to	tai assets)		
Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable. Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity.	8.4 13.4 10.5 37.5 16.2 5.2 24.9 13.4 48.7 51.3	9.2 13.5 10.1 38.2 15.1 5.0 23.9 13.0 47.1 52.9	9.7 13.0 9.6 37.5 14.2 4.9 23.4 12.4 45.3 54.7	10.0 12.6 9.5 37.2 14.4 4.7 23.5 12.3 44.9 55.1	10.8 12.1 9.8 37.8 14.7 4.7 23.4 11.7 43.8 56.2

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

1,451         1,602         1,802         1,842         2,052         14,268         12,369         10,541         13,682         12,444         997         923         897         93           525         371         431         413         449         30,126         26,517         32,452         27,756         21,034         373         443         207         22           1,976         1,973         2,233         2,255         2,501         44,394         38,886         42,993         41,438         33,478         1,370         1,366         1,104         1,15           5,118         5,527         5,619         5,411         4,902         52,181         54,613         52,592         56,401         55,478         2,086         2,160         2,222         2,25         5,408         4,997         4,893         4,857         4,784         84,712         89,977         86,761         90,910         87,356         2,802         2,797         2,839         3,4           5,79         659         520         397         422         40,556         42,008         44,843         45,584         44,048         349         561         506         66         42         13,081	2 2000 3 757 7 46 0 802
1,363         1,466         1,690         1,705         1,824         10,216         10,173         8,613         10,508         8,600         867         821         863         9,92           1,451         1,602         1,802         1,842         2,052         14,268         12,369         10,541         13,682         12,444         997         923         897         93           525         371         431         413         449         30,126         26,517         32,452         27,756         21,034         373         443         207         22           1,976         1,973         2,233         2,255         2,501         44,394         38,886         42,993         41,438         33,478         1,370         1,366         1,104         1,15         5,118         5,527         5,619         5,411         4,902         52,181         54,613         52,592         56,401         55,478         2,086         2,160         2,222         2,25         5,408         4,997         4,893         4,857         4,784         48,712         89,977         86,761         90,910         87,356         2,802         2,797         2,839         3,4         57         4,784         48	7 46 0 802
87         136         112         136         228         4,052         2,196         1,927         3,174         3,844         130         101         34         2           1,451         1,602         1,802         1,842         2,052         14,268         12,369         10,541         13,682         12,444         997         923         897         93           525         371         431         413         449         30,126         26,517         32,452         27,756         21,034         373         443         207         22           1,976         1,973         2,233         2,255         2,501         44,394         38,886         42,993         41,438         33,478         1,370         1,366         1,104         1,15           5,118         5,527         5,619         5,411         4,902         52,181         54,613         52,592         56,401         55,478         2,086         2,160         2,222         2,25           5,408         4,997         4,893         4,857         4,784         84,712         89,977         86,761         90,910         87,356         2,802         2,797         2,239         3,48           5,79<	7 46 802
1,451         1,602         1,802         1,842         2,052         14,268         12,369         10,541         13,682         12,444         997         923         897         93           525         371         431         413         449         30,126         26,517         32,452         27,756         21,034         373         443         207         22           1,976         1,973         2,233         2,255         2,501         44,394         38,886         42,993         41,438         33,478         1,370         1,366         1,104         1,15           5,118         5,527         5,619         5,411         4,902         52,181         54,613         52,592         56,401         55,478         2,086         2,160         2,222         2,25         5,408         4,997         4,893         4,857         4,784         84,712         89,977         86,761         90,910         87,356         2,802         2,797         2,839         3,4           5,79         659         520         397         422         40,556         42,008         44,843         45,584         44,048         349         561         506         64         42         13,381	802
525         371         431         413         449         30,126         26,517         32,452         27,756         21,034         373         443         207         22           1,976         1,973         2,233         2,255         2,501         44,394         38,886         42,993         41,438         33,478         1,370         1,366         1,104         1,15           5,118         5,527         5,619         5,411         4,902         52,181         54,613         52,592         56,401         55,478         2,086         2,160         2,222         2,25           5,408         4,997         4,893         4,857         4,784         84,712         89,977         86,761         90,910         87,356         2,802         2,797         2,839         3,48           5,79         659         520         397         422         40,556         42,008         44,843         439         561         506         42           13,081         13,157         13,264         12,920         12,609         221,843         227,190         234,333         220,360         6,607         6,884         6,672         7,33           9,253         8,505         8,946	
1,976       1,973       2,233       2,255       2,501       44,394       38,886       42,993       41,438       33,478       1,370       1,366       1,104       1,15         5,118       5,527       5,619       5,411       4,902       52,181       54,613       52,592       56,401       55,478       2,086       2,160       2,222       2,25         5,408       4,997       4,893       4,857       4,784       84,712       89,977       86,761       90,910       87,356       2,802       2,797       2,839       3,48         579       659       520       397       422       40,556       42,008       44,843       45,584       44,048       349       561       506       42         13,081       13,157       13,264       12,920       12,609       221,843       225,483       227,190       234,333       220,360       6,607       6,884       6,672       7,3*         9,253       8,505       8,946       8,712       9,081       257,712       259,924       254,815       265,265       266,524       5,694       5,587       5,363       5,34         183       162       149       138       145       4,137	3 179
5,118         5,527         5,619         5,411         4,902         52,181         54,613         52,592         56,401         55,478         2,086         2,160         2,222         2,22         5,408         4,997         4,893         4,857         4,784         84,712         89,977         86,761         90,910         87,356         2,802         2,797         2,839         3,48         579         659         520         397         422         40,556         42,008         44,843         45,584         44,048         349         561         506         42           13,081         13,157         13,264         12,920         12,609         221,843         225,483         227,190         234,333         220,360         6,607         6,884         6,672         7,33           9,253         8,505         8,946         8,712         9,081         257,712         259,924         254,815         265,265         266,524         5,694         5,587         5,363         5,34           183         162         149         138         145         4,137         4,272         4,306         4,365         4,271         160         135         136         15           5,362	
5,408         4,997         4,893         4,857         4,784         84,712         89,977         86,761         90,910         87,356         2,802         2,797         2,839         3,48           579         659         520         397         422         40,556         42,008         44,843         45,584         44,048         349         561         506         42           13,081         13,157         13,264         12,920         12,609         221,843         225,483         227,190         234,333         220,360         6,607         6,884         6,672         7,31           9,253         8,505         8,946         8,712         9,081         257,712         259,924         254,815         265,265         266,524         5,694         5,587         5,363         5,34           183         162         149         138         145         4,137         4,272         4,306         4,365         4,271         160         135         136         15           5,362         5,033         5,371         5,392         5,548         130,792         132,200         130,813         136,174         134,443         3,181         3,114         3,093         3,05     <	
13,081         13,157         13,264         12,920         12,609         221,843         225,483         227,190         234,333         220,360         6,607         6,884         6,672         7,37           9,253         8,505         8,946         8,712         9,081         257,712         259,924         254,815         265,265         266,524         5,694         5,587         5,363         5,34         183         162         149         138         145         4,137         4,272         4,306         4,365         4,271         160         135         136         15         5,362         5,033         5,371         5,392         5,548         130,792         132,200         130,813         136,174         134,443         3,181         3,114         3,093         3,05         4,074         3,633         3,724         3,457         3,679         131,057         131,996         128,308         133,456         136,352         2,672         2,609         2,407         2,44         2,44         2,44         2,44         2,44         2,44         3,44         3,44         3,44         3,44         3,44         3,44         3,44         3,44         3,44         3,44         3,44         3,44 <t< td=""><td></td></t<>	
9,253         8,505         8,946         8,712         9,081         257,712         259,924         254,815         265,265         266,524         5,694         5,587         5,363         5,32           183         162         149         138         145         4,137         4,272         4,306         4,365         4,271         160         135         136         15           5,362         5,033         5,371         5,392         5,548         130,792         132,200         130,813         136,174         134,443         3,181         3,114         3,093         3,063           4,074         3,633         3,724         3,457         3,679         131,057         131,996         128,308         133,456         136,352         2,672         2,609         2,407         2,44           831         727         965         820         944         301,905         310,777         318,932         323,980         325,293         423         323         691         58           17,986         17,517         17,953         17,197         17,232         654,805         668,256         674,429         691,769         682,004         9,702         9,816         9,770         10,3	
183         162         149         138         145         4,137         4,272         4,306         4,365         4,271         160         135         136         15         5,362         5,033         5,371         5,392         5,548         130,792         132,200         130,813         136,174         134,443         3,181         3,114         3,093         3,05           4,074         3,633         3,724         3,457         3,679         131,057         131,996         128,308         133,456         136,352         2,672         2,609         2,407         2,44           831         727         965         820         944         301,905         310,777         318,932         323,980         325,293         423         323         691         56           17,986         17,517         17,953         17,197         17,232         654,805         668,256         674,429         691,769         682,004         9,702         9,816         9,770         10,34           1,447         1,349         1,359         1,136         1,216         5,482         7,141         6,886         7,122         6,905         516         811         648         66	
4,074       3,633       3,724       3,457       3,679       131,057       131,996       128,308       133,456       136,352       2,672       2,609       2,407       2,447         831       727       965       820       944       301,905       310,777       318,932       323,980       325,293       423       323       691       58         17,986       17,517       17,953       17,197       17,232       654,805       668,256       674,429       691,769       682,004       9,702       9,816       9,770       10,34         1,447       1,349       1,359       1,136       1,216       5,482       7,141       6,886       7,122       6,905       516       811       648       68         333       262       179       146       204       24,161       24,576       25,356       26,625       23,373       193       64       81       11	1 140
831 727 965 820 944 301,905 310,777 318,932 323,980 325,293 423 323 691 58 17,986 17,517 17,953 17,197 17,232 654,805 668,256 674,429 691,769 682,004 9,702 9,816 9,770 10,34  1,447 1,349 1,359 1,136 1,216 5,482 7,141 6,886 7,122 6,905 516 811 648 68 333 262 179 146 204 24,161 24,576 25,356 26,625 23,373 193 64 81 17	
17,986     17,517     17,953     17,197     17,232     654,805     668,256     674,429     691,769     682,004     9,702     9,816     9,770     10,34       1,447     1,349     1,359     1,136     1,216     5,482     7,141     6,886     7,122     6,905     516     811     648     65       333     262     179     146     204     24,161     24,576     25,356     26,625     23,373     193     64     81     11	7 2,201
1,447 1,349 1,359 1,136 1,216 5,482 7,141 6,886 7,122 6,905 516 811 648 65 333 262 179 146 204 24,161 24,576 25,356 26,625 23,373 193 64 81 11	
333 262 179 146 204 24,161 24,576 25,356 26,625 23,373 193 64 81 11	7 9,278
333 262 179 146 204 24,161 24,576 25,356 26,625 23,373 193 64 81 11	
	5 1,129
69 90 114 220 96 7,692 8,546 8,856 8,829 9,433 37 56 39	
414 383 537 335 371 2,794 2,808 2,774 3,058 1,929 222 367 406 32 155 255 246 252 159 2,305 2,221 2,989 2,796 3,461 119 110 89 12	
1,910 1,815 1,623 1,684 1,665 119,789 112,819 112,142 115,575 117,091 800 812 845 89	
6,992     6,813     6,745     6,317     5,997     228,667     225,154     226,351     233,615     230,629     3,075     3,583     3,332     3,42	3,099
1,576     1,188     1,547     1,336     1,370     33,423     40,857     43,122     43,454     43,345     1,216     1,105     1,149     1,12       1,289     1,428     1,359     1,572     1,885     72,176     73,966     72,816     75,460     72,089     928     1,082     1,056     1,16	
491 435 374 362 239 138,453 141,129 137,869 144,460 141,616 86 276 264 31	7 174
10,349 9,864 10,025 9,587 9,492 472,718 481,105 480,158 496,989 487,680 5,304 6,046 5,801 6,03	3 5,526
3,868     3,538     4,257     3,823     5,153     58,990     57,974     61,750     66,145     64,773     984     349     370     74       3,769     4,115     3,671     3,787     2,587     123,097     129,177     132,521     128,634     129,551     3,414     3,421     3,599     3,56	
7,637 7,653 7,928 7,611 7,740 182,087 187,151 194,271 194,780 194,324 4,398 3,770 3,970 4,30	3,753
17,986         17,517         17,953         17,197         17,232         654,805         668,256         674,429         691,769         682,004         9,702         9,816         9,770         10,34	7 9,278
0.000 0.044 0.540 0.000 0.040 (0.000) 0.000 740 (40.070) 0.500 0.004 0.040 0.000	4 2 200
6,089 6,344 6,519 6,603 6,612 (6,823) 329 838 718 (10,270) 3,532 3,301 3,340 3,88 (percent of total assets) (percent of total assets)	4 3,390
(percent of total assets)	
11.0 11.3 12.4 13.1 14.5 6.8 5.8 6.4 6.0 4.9 14.1 13.9 11.3 11 28.5 31.6 31.3 31.5 28.4 8.0 8.2 7.8 8.2 8.1 21.5 22.0 22.7 21	
30.1 28.5 27.3 28.2 27.8 12.9 13.5 12.9 13.1 12.8 28.9 28.5 29.1 33	33.7
72.7 75.1 73.9 75.1 73.2 33.9 33.7 33.7 33.9 32.3 68.1 70.1 68.3 70 22.6 20.7 20.7 20.1 21.3 20.0 19.8 19.0 19.3 20.0 27.5 26.6 24.6 23	
13.1   12.8   12.9   10.9   11.3   5.3   5.5   5.6   5.7   5.2   10.8   13.8   12.5   11   38.9   38.9   37.6   36.7   34.8   34.9   33.7   33.6   33.8   33.8   31.7   36.5   34.1   33	
15.9	
57.5     56.3     55.8     55.7     55.1     72.2     72.0     71.2     71.8     71.5     54.7     61.6     59.4     58       42.5     43.7     44.2     44.3     44.9     27.8     28.0     28.8     28.2     28.5     45.3     38.4     40.6     41	2 24.3

#### **TABLE 12.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 371 AND 372, 6

		Motor Vehicl	es and Equip	ment <sup>1 2</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	124,613 3,740	126,750 3,951	126,632 3,642	116,821 3,730	117,544 3,976
general, and administrative expenses	115,719	116,151	116,680	110,785	114,405
Income (or loss) from operations	5,154	6,647	6,310	2,305	(837)
Interest expense	1,710 5,042	1,780 5,129	1,725 2,185	2,540 3,871	2,546 5,598
Income (or loss) before income taxes	8,486	9,996	6,770	3,637	2,216
Provision for current and deferred domestic income taxes	2,404	2,770	2,442	969	856
Income (or loss) after income taxes	6,082	7,226	4,328	2,667	1,360
Cash dividends charged to retained earnings in current quarter	2,231	1,185	3,520	6,970	1,245
Net income retained in business	3,851	6,041	808	(4,302)	115
Retained earnings at beginning of quarter	63,594	66,813	73,222	73,425	68,943
noncash dividends, etc	(614) 66,831	(1,037) 71.816	(82) 73.948	(273) 68.849	(627) 68,431
Retained earnings at end of quarter	00,031	,	-,-	00,049	00,431
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues	100.0 3.0 92.9	100.0 3.1 91.6	100.0 2.9 92.1	100.0 3.2 94.8	100.0 3.4 97.3
Income (or loss) from operations	4.1	5.2	5.0	2.0	(0.7)
Interest expense	1.4 4.0	1.4 4.0	1.4 1.7	2.2 3.3	2.2 4.8
Income (or loss) before income taxes	6.8	7.9	5.3	3.1	1.9
Provision for current and deferred domestic income taxes	1.9	2.2	1.9	0.8	0.7
Income (or loss) after income taxes	4.9	5.7	3.4	2.3	1.2
		(perce	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	28.53 20.45	32.33 23.37	20.82 13.31	11.29 8.28	6.93 4.25
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	7.69 5.51	8.85 6.40	5.88 3.76	3.09 2.27	1.92 1.18
BALANCE SHEET RATIOS (based on succeeding table)	0.01	0.10	5.70	2.2.	0
Total current assets to total current liabilities	0.84	0.88	0.87	0.85	0.83
Total cash, U.S. Government and other securities to total current liabilities	0.25	0.23	0.23	0.19	0.19

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Motor Vehic	cles and Ed			Air	craft, Guide	ed Missiles	, and Part	s¹	Airc	raft, Guide Assets Ur	d Missiles, nder \$25 Mi		s
4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>3</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000 <sup>3</sup>	3Q 2000 <sup>3</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million d	lollars)				(million o	lollars)				(million d	ollars)		
2,596 38	2,135 36	2,516 40	2,394 43	1,728 36	41,790 1,124	35,155 1,060	40,237 999	36,275 976	43,020 1,287	878 23	1,023 31	809 26	738 18	887 36
2,462	1,949	2,297	2,274	1,706	37,275	31,054	35,832	32,086	38,653	746	870	692	665	735
96	150	179	77	(14)	3,391	3,041	3,407	3,213	3,080	109	122	91	55	116
27 19	27 9	27 6	34 23	30 2	750 (239)	782 770	753 711	715 (186)	798 (82)	19 56	18 24	18 1	13 15	22 (6)
88	132	159	66	(42)	2,402	3,029	3,365	2,311	2,199	146	127	73	57	87
18	28	35	25	19	705	907	929	1,179	655	14	22	12	11	(7)
69	103	124	41	(61)	1,698	2,122	2,436	1,133	1,544	131	105	62	46	94
74	20	120	23	32	801	487	837	336	1,015	69	37	134	5	24
(5)	83	4	18	(93)	897	1,635	1,599	797	530	62	68	(72)	41	70
1,297	1,077	1,472	1,355	1,137	43,601	44,850	45,253	47,438	48,544	160	694	850	743	944
16	(4)	(31)	0	6	101	(452)	(46)	(191)	53	11	(10)	10	14	(67)
1,308	1,156	1,445	1,374	1,050	44,598	46,033	46,806	48,044	49,127	233	752	788	799	948
'	percent of i	net sales)			(	percent of	net sales)			(percent of net sales)				
100.0 1.5 94.8	100.0 1.7 91.3	100.0 1.6 91.3	100.0 1.8 95.0	100.0 2.1 98.7	100.0 2.7 89.2	100.0 3.0 88.3	100.0 2.5 89.1	100.0 2.7 88.5	100.0 3.0 89.8	100.0 2.7 85.0	100.0 3.1 85.0	100.0 3.2 85.6	100.0 2.5 90.0	100.0 4.1 82.9
3.7	7.0	7.1	3.2	(0.8)	8.1	8.7	8.5	8.9	7.2	12.4	11.9	11.2	7.5	13.0
1.0 0.7	1.3 0.4	1.1 0.3	1.4 1.0	1.7 0.1	1.8 (0.6)	2.2 2.2	1.9 1.8	2.0 (0.5)	1.9 (0.2)	2.2 6.4	1.8 2.3	2.2 0.1	1.8 2.0	2.5 (0.7)
3.4	6.2	6.3	2.7	(2.4)	5.7	8.6	8.4	6.4	5.1	16.6	12.4	9.1	7.7	9.9
0.7	1.3	1.4	1.0	1.1	1.7	2.6	2.3	3.2	1.5	1.7	2.2	1.5	1.5	(8.0)
2.7	4.8	4.9	1.7	(3.5)	4.1	6.0	6.1	3.1	3.6	15.0	10.2	7.6	6.2	10.6
	(perce	ent)				(perce	ent)				(perce	nt)		
21.52 17.01	37.88 29.71	40.72 31.86	16.48 10.24	(14.36) (21.03)	19.36 13.68	24.08 16.87	26.55 19.22	17.77 8.71	16.75 11.76	71.79 64.66	57.12 47.03	31.62 26.50	23.93 19.35	31.51 34.03
8.88 7.02	14.21 11.15	16.11 12.61	6.07 3.77	(4.99) (7.31)	5.69 4.02	7.14 5.00	8.07 5.84	5.36 2.63	5.05 3.54	28.41 25.59	22.76 18.74	13.71 11.49	12.46 10.08	15.56 16.81
1.89	1.80	1.81	1.90	1.85	1.19	1.20	1.25	1.27	1.14	2.23	2.10	2.31	2.90	2.46
0.31	0.25	0.24	0.25	0.24	0.10	80.0	0.12	0.18	0.07	0.44	0.51	0.37	0.50	0.41
1.27	1.01	1.17	1.02	0.90	1.26	1.23	1.25	1.28	1.35	0.90	0.86	1.00	1.44	1.32

#### **TABLE 12.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 371 AND 372, 6

	Motor Vehicles and Equipment <sup>1 2</sup>					
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	
ASSETS		(million d	ollars)			
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	7,226 2,909	7,228 1,931	4,439 1,776	5,779 2,129	4,618 3,697	
Total cash on hand and in U.S. banks	10,134	9,159	6,215	7,907	8,315	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	26,215	23,196	27,437	20,169	19,105	
Total cash, U.S. Government and other securities	36,349	32,354	33,651	28,076	27,420	
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	28,915 26,727 30,350	30,330 28,996 31,267	29,031 28,206 33,534	33,034 30,580 33,899	30,336 28,580 33,271	
Total current assets	122,340	122,948	124,422	125,589	119,607	
Depreciable and amortizable fixed assets, including construction in progress	178,083 2,078 85,973	180,129 2,161 87,239	176,165 2,205 86,028	186,626 2,222 91,115	185,721 2,212 89,108	
Net property, plant, and equipment	94.188	95,051	92.342	97,733	98,825	
All other noncurrent assets, including investment in nonconsolidated entities, long-term	0 1,100	00,001	02,012	07,700	00,020	
investments, intangibles, etc	225,106	233,680	243,984	247,692	244,178	
Total Assets	441,634	451,679	460,748	471,014	462,609	
LIABILITIES AND STOCKHOLDERS' EQUITY						
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations  Total liabilities.	3,748 19,932 51,790 5,686 1,875 1,082 61,646 145,759 25,049 40,142 111,719 322,669	4,703 20,296 52,529 6,071 1,816 820 53,662 139,896 32,909 39,976 115,214	4,852 21,636 52,336 6,261 1,740 672 56,196 143,692 35,219 39,613 112,165 330,689	5,089 21,758 54,648 6,027 2,250 664 56,758 147,194 36,121 42,068 116,813 342,196	4,438 21,090 52,748 5,715 1,331 861 58,265 144,448 35,016 40,936 114,338 334,737	
Capital stock and other capital (less treasury stock)	52,134	51,867	56,111	59.968	59.441	
Retained earnings	66,831	71,816	73,948	68,849	68,431	
Stockholders' equity	118,966	123,683	130,059	128,818	127,872	
Total Liabilities and Stockholders' Equity	441,634	451,679	460,748	471,014	462,609	
NET WORKING CAPITAL						
Excess of total current assets over total current liabilities	(23,419)	(16,948)	(19,270)	(21,605)	(24,841)	
SELECTED BALANCE SHEET RATIOS		(percent of to	iai assets)			
Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable. Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity.	8.2 6.5 6.1 27.7 21.3 6.0 33.0 14.8 73.1 26.9	7.2 6.7 6.4 27.2 21.0 6.1 31.0 16.1 72.6 27.4	7.3 6.3 6.1 27.0 20.0 6.3 31.2 16.2 71.8 28.2	6.0 7.0 6.5 26.7 20.7 6.3 31.3 16.6 72.7 27.3	5.9 6.6 6.2 25.9 21.4 6.0 31.2 16.4 72.4 27.6	

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Motor Vehi	cles and E			Air	craft, Guid	ed Missiles	s, and Part	s¹	Airc		d Missiles, nder \$25 Mi		5
4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>3</sup>	4Q 2000	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000 <sup>3</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million o	dollars)				(million	dollars)				(million d	ollars)		
364 32	297 50	333 26	375 23	278 12	1,860 1,031	1,939 192	2,862 122	3,213 992	2,892 84	158 0	157 0	118 0	128	129 31
396	347	359	398	289	2,892	2,131	2,984	4,206	2,976	158	157	118	128	160
51	34	33	39	36	3,160	2,563	4,493	7,094	1,358	81	151	95	92	84
447	381	392	437	326	6,051	4,694	7,477	11,300	4,334	239	308	213	220	244
927 1,246 92	996 1,299 86	1,035 1,328 139	1,127 1,620 90	764 1,269 104	18,045 41,111 8,314	18,415 43,305 8,314	18,193 40,725 9,233	18,087 41,866 9,379	20,256 41,641 9,009	396 553 32	387 523 43	481 530 102	414 545 85	420 652 145
2,713	2,763	2,894	3,273	2,463	73,520	74,728	75,628	80,632	75,240	1,219	1,261	1,326	1,264	1,461
2,134 38 1,135	1,947 34 1,102	2,050 49 1,212	2,225 48 1,329	1,864 41 1,115	63,502 1,535 36,506	63,232 1,574 36,633	61,713 1,537 36,411	61,355 1,547 36,565	63,563 1,519 36,947	1,454 17 730	1,658 19 786	1,415 29 846	1,238 23 765	1,442 28 927
1,037	878	888	944	790	28,532	28,173	26,838	26,337	28,134	741	891	597	497	544
198	71	164	106	92	66,938	66,898	64,369	65,601	70,977	93	86	221	69	243
3,947	3,712	3,946	4,323	3,346	168,989	169,799	166,835	172,570	174,351	2,054	2,238	2,144	1,830	2,248
291 36	414 49	405 18	360 19	408 32	1,081 2,927	1,681 2,705	1,625 2,445	1,710 3,571	2,171 1,701	23 37	127 1	109 15	106	110 66
700 16	655 11	658 29	761 14	538 22	10,990 1,918	10,495 2,256	11,043 2,387	10,978 2,572	11,754 3,604	153 9	163 20	155 4	125 1	179 0
														-
101 14 278	156 25 229	165 24 302	159 75 335	74 28 231	722 1,053 43,192	831 1,214 43,180	864 2,138 39,778	684 1,883 42,214	431 2,354 43,700	59 103 163	103 62 124	124 50 119	98 25 81	131 12 95
1,436	1,539	1,601	1,723	1,334	61,884	62,362	60,281	63,612	65,714	546	599	575	436	593
407 437	239 491	330 392	505 441	502 250	5,509 27,993	4,468 29,873	4,333 29,048	3,630 29,280	4,795 27,442	509 170	458 282	381 254	247 185	400 121
39	50	61	63	96	23,968	22,783	22,485	24,038	23,889	15	8	5	9	24
2,318	2,319	2,385	2,731	2,183	119,353	119,487	116,147	120,560	121,841	1,241	1,346	1,215	877	1,138
321 1,308	237 1,156	117 1,445	219 1,374	112 1,050	5,038 44,598	4,280 46,033	3,883 46,806	3,966 48,044	3,384 49,127	580 233	140 752	141 788	154 799	163 948
1,629	1,392	1,562	1,592	1,162	49,636	50,313	50,689	52,010	52,510	813	892	929	953	1,110
3,947	3,712	3,946	4,323	3,346	168,989	169,799	166,835	172,570	174,351	2,054	2,238	2,144	1,830	2,248
1,277	1,224	1,293	1,550	1,129	11,636	12,366	15,347	17,020	9,526	673	661	751	829	868
(1	percent of to	otal assets)	)		(p	ercent of t	otal assets	)		(pe	ercent of to	tal assets)		
11.3 23.5	10.3 26.8	9.9 26.2	10.1 26.1	9.7 22.8	3.6 10.7	2.8 10.8	4.5 10.9	6.5 10.5	2.5 11.6	11.6 19.3	13.8 17.3	9.9 22.5	12.0 22.6	10.9 18.7
31.6 68.7	35.0 74.4	33.6 73.3	37.5 75.7	37.9 73.6	24.3 43.5	25.5 44.0	24.4 45.3	24.3 46.7	23.9 43.2	26.9 59.4	23.4 56.3	24.7 61.8	29.8 69.1	29.0 65.0
26.3	23.7	22.5	21.8	23.6	16.9	16.6	16.1	15.3	16.1	36.1	39.8	27.9	27.2	24.2
11.2 36.4	17.3 41.5	15.5 40.6	14.2 39.9	16.2 39.9	3.4 36.6	3.8 36.7	4.2 36.1	4.5 36.9	3.8 37.7	10.8 26.6	13.1 26.8	13.9 26.8	12.5 23.8	14.2 26.4
21.4 58.7	19.7 62.5	18.3 60.4	21.9 63.2	22.5 65.3	19.8 70.6	20.2 70.4	20.0 69.6	19.1 69.9	18.5 69.9	33.1 60.4	33.1 60.2	29.6 56.7	23.6 47.9	23.2 50.6
41.3	37.5	39.6	36.8	34.7	29.4	29.6	30.4	30.1	30.1	39.6	39.8	43.3	52.1	49.4

### **TABLE 13.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 38 AND OTHER DURABLE MANUFACTURING INDUSTRIES

		Instruments a	nd Related Pr	oducts <sup>1</sup>	
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
Net sales, receipts, and operating revenues	30,163 1,253	30,136 1,223	32,102 1,309	32,073 1,481	33,554 1,576
general, and administrative expenses	25,889	25,567	27,055	26,579	29,841
Income (or loss) from operations	3,021	3,347	3,738	4,012	2,136
Interest expense	919 2,657	885 1,852	815 1,432	839 654	846 1,879
Income (or loss) before income taxes	4,758	4,314	4,356	3,828	3,170
Provision for current and deferred domestic income taxes	1,113	1,057	1,227	1,230	834
Income (or loss) after income taxes	3,645	3,257	3,128	2,597	2,336
Cash dividends charged to retained earnings in current quarter	1,392	1,669	1,867	999	1,454
Net income retained in business	2,253	1,588	1,261	1,599	881
Retained earnings at beginning of quarter	39,405	44,782	46,679	45,390	47,153
noncash dividends, etc	(154) 41,504	(722) 45,649	(153) 47,786	(291) 46,698	153 48,187
Retained carnings at that of quarter	41,004	(percent of n		40,030	40,107
INCOME STATEMENT IN RATIO FORMAT		(percent of it	et sales)		
Net sales, receipts, and operating revenues	100.0 4.2 85.8	100.0 4.1 84.8	100.0 4.1 84.3	100.0 4.6 82.9	100.0 4.7 88.9
Income (or loss) from operations	10.0	11.1	11.6	12.5	6.4
Interest expense	3.0	2.9	2.5	2.6	2.5
All other nonoperating income (expense)	8.8	6.1	4.5	2.0	5.6
Income (or loss) before income taxes	15.8	14.3	13.6	11.9	9.4
Provision for current and deferred domestic income taxes	3.7	3.5	3.8	3.8	2.5
Income (or loss) after income taxes	12.1	10.8	9.7	8.1	7.0
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes. After income taxes.	28.44 21.79	23.41 17.67	23.06 16.56	20.33 13.80	16.70 12.30
Annual rate of profit on total assets:  Before income taxes	12.35 9.46	10.83 8.18	10.81 7.76	9.53 6.46	7.83 5.77
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.47	1.58	1.59	1.59	1.51
Total cash, U.S. Government and other securities to total current liabilities	0.24	0.30	0.29	0.28	0.30
Total stockholders' equity to total debt	1.39	1.63	1.68	1.69	1.70

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

In	nstruments Assets	and Relate Under \$25		s	Other	Durable N	lanufacturi	ng Industr	ies¹	Other	Durable M	lanufacturii nder \$25 M		ies
4Q 1999	1Q 2000	2Q 2000 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million o	lollars)				(million o	iollars)		
4,366 117	4,408 109	4,587 117	4,286 115	4,816 120	45,730 1,137	44,345 1,126	46,061 1,197	44,093 1,152	43,087 1,180	17,356 385	16,425 357	16,975 412	15,744 364	14,642 364
4,138	3,931	4,181	3,955	4,544	41,996	40,040	41,412	40,375	40,514	16,256	14,909	15,535	14,722	14,144
110	368	289	216	152	2,597	3,178	3,452	2,566	1,393	715	1,160	1,028	658	134
56 (34)	56 7	94 24	77 (10)	77 34	837 540	834 201	871 120	907 422	923 (144)	271 (1)	262 34	250 40	262 143	268 (1)
20	319	220	129	109	2,299	2,545	2,701	2,081	325	443	932	819	539	(135)
42	80	139	92	89	622	678	822	677	236	162	92	111	96	30
(22)	239	81	37	20	1,677	1,868	1,879	1,404	89	281	840	708	443	(165)
121	106	56	41	49	726	805	909	496	702	330	454	515	203	171
(143)	134	25	(4)	(29)	951	1,063	970	908	(613)	(49)	387	193	240	(336)
(3,246)	(2,086)	(2,531)	(4,533)	(3,136)	35,649	36,013	35,679	36,593	35,254	8,491	8,676	9,294	7,991	6,013
(39)	(51)	(12)	(56)	(102)	(254)	(276)	(92)	(19)	(156)	(181)	(28)	(84)	16	(12)
(3,428)	(2,004)	(2,518)	(4,593)	(3,267)	36,346	36,800	36,556	37,482	34,486	8,261	9,035	9,402	8,247	5,665
'	(percent of	net sales)			(	percent of	net sales)			(percent of net sales)				
100.0 2.7 94.8	100.0 2.5 89.2	100.0 2.5 91.1	100.0 2.7 92.3	100.0 2.5 94.4	100.0 2.5 91.8	100.0 2.5 90.3	100.0 2.6 89.9	100.0 2.6 91.6	100.0 2.7 94.0	100.0 2.2 93.7	100.0 2.2 90.8	100.0 2.4 91.5	100.0 2.3 93.5	100.0 2.5 96.6
2.5	8.3	6.3	5.0	3.2	5.7	7.2	7.5	5.8	3.2	4.1	7.1	6.1	4.2	0.9
1.3 (0.8)	1.3 0.2	2.0 0.5	1.8 (0.2)	1.6 0.7	1.8 1.2	1.9	1.9	2.1 1.0	2.1 (0.3)	1.6 0.0	1.6 0.2	1.5 0.2	1.7	1.8 0.0
0.5	7.2	4.8	3.0	2.3	5.0	5.7	5.9	4.7	0.8	2.6	5.7	4.8	3.4	(0.9)
1.0	1.8	3.0	2.1	1.9	1.4	1.5	1.8	1.5	0.5	0.9	0.6	0.7	0.6	0.2
(0.5)	5.4	1.8	0.9	0.4	3.7	4.2	4.1	3.2	0.2	1.6	5.1	4.2	2.8	(1.1)
	(perc	ent)				(perce	ent)				(perce	ent)		
2.23 (2.51)	27.74 20.82	20.06 7.39	12.22 3.52	8.84 1.61	19.56 14.27	21.69 15.92	22.78 15.84	17.11 11.54	2.79 0.77	16.11 10.24	32.68 29.46	27.10 23.43	19.86 16.33	(5.67) (6.93)
0.88 (0.99)	12.93 9.70	8.67 3.19	5.02 1.45	3.98 0.73	7.80 5.69	8.55 6.28	9.12 6.34	6.84 4.62	1.06 0.29	6.01 3.82	12.41 11.19	11.00 9.51	7.65 6.29	(1.95) (2.38)
2.04	2.19	2.32	2.29	2.18	1.75	1.73	1.77	1.80	1.68	1.93	1.92	2.06	1.99	1.86
0.43	0.50	0.52	0.51	0.46	0.26	0.25	0.24	0.24	0.24	0.35	0.34	0.35	0.32	0.29
1.23	1.64	1.33	1.18	1.45	1.15	1.12	1.16	1.14	1.04	0.87	0.93	1.04	0.96	0.77
	-		-		-		-	·				-		

### **TABLE 13.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 38 AND OTHER DURABLE MANUFACTURING INDUSTRIES

ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million de		2000	
Cash and demand deposits in the United States	4,223	5,391	5,769	5,409	5,962
Time deposits in the United States, including negotiable certificates of deposit.	705	940	834	896	2,062
Total cash on hand and in U.S. banks	4,928	6,331	6,602	6,305	8,024
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	4,040	5,237	4,917	4,878	4,596
Total cash, U.S. Government and other securities	8,968	11,568	11,520	11,183	12,620
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	21,088 16,675	22,101 17.787	23,411 18,429	23,505 19,173	23,207 19,019
All other current assets	8,912	9,575	9,903	9,722	9,483
Total current assets	55,642	61,031	63,263	63,583	64,329
Depreciable and amortizable fixed assets, including construction in progress	56,829	57,162	57,179	57,369	58,600
Land and mineral rights	1,280 30,540	1,132 31,961	1,091 32,044	1,061 32,441	1,132 32,805
Net property, plant, and equipment	27,569	26,333	26,226	25,989	26,927
All other noncurrent assets, including investment in nonconsolidated entities, long-term					
investments, intangibles, etc	70,900	71,952	71,693	71,156	70,642
Total Assets	154,111	159,317	161,182	160,729	161,899
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks	2.633	2.171	2,143	2.268	2.666
b. Other short-term debt, including commercial paper	4,796	5,815	6,107	5,849	5,528
Trade accounts and trade notes payable	7,735	8,828	8,784	9,404	10,443
Income taxes accrued, prior and current years, net of payments	2,332	2,932	2,984	3,350	2,670
a. Loans from banks	3,681	3,373	3,255	3,274	3,857
b. Other long-term debt	463 16,177	592 14,982	693 15,931	893 15,034	1,390 16,132
Total current liabilities	37,817	38,693	39,897	40,073	42,685
Long-term debt (due in more than 1 year):					
a. Loans from banksb. Other long-term debt	24,369 12,081	21,749 11,570	21,569 11,309	21,271 11,119	20,933 10,263
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and					
minority stockholders' interest in consolidated domestic corporations	12,919	13,593	12,845	12,961	12,085
Total liabilities.	87,186	85,606	85,620	85,424	85,966
Capital stock and other capital (less treasury stock)	25,421 41,504	28,062 45,649	27,775 47,786	28,608 46,698	27,745 48,187
Stockholders' equity	66,925	73,711	75,562	75,305	75,932
Total Liabilities and Stockholders' Equity	154,111	159,317	161,182	160,729	161,899
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	17,825	22,338	23,366	23,510	21,644
		(percent of to	tal assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities	5.8 13.7	7.3 13.9	7.1 14.5	7.0 14.6	7.8 14.3
Inventories	10.8	13.9	14.5	11.9	14.3
Total current assets	36.1	38.3	39.2	39.6	39.7
Net property, plant, and equipment	17.9 7.5	16.5 7.5	16.3 7.6	16.2 7.6	16.6 8.3
Total current liabilities	24.5	24.3	24.8	24.9	26.4
Long-term debt. Total liabilities	23.7 56.6	20.9 53.7	20.4 53.1	20.2 53.1	19.3 53.1
Stockholders' equity.	43.4	46.3	46.9	46.9	46.9

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Heat	Ir	nstruments Assets	and Relate		ts	Othe	r Durable N	/lanufacturi	na Industr	ries <sup>1</sup>	Other		lanufacturii		ies
Million dollars   Million do		1Q	2Q	3Q		4Q	1Q	2Q	3Q	4Q		1Q	2Q	3Q	
943 1,064 1,138 1,289 88 115 1,467 1,368 1,128 1,129 1,139 1,128 1,129 1,139 1,129 1,160 1,100 1	1999			20002	2000	1999			2000	2000	1999			2000	2000
110   83   58   56   115   1,407   1,328   1,122   1,330   1,603   402   318   224   275   277	943	•	•	1.253	1.346	4.871	`	,	4.302	4.286	2.313	`	,	2.144	1.961
353   467   404   344   214   1,828   1,837   1,843   1,619   1,708   589   765   903   546   461     1,407   1,613   1,600   1,653   1,675   8,106   7,747   7,246   7,251   7,557   3,304   3,371   3,228   2,964   2,678     2,521   2,712   2,657   2,846   2,923   2,953   2,1503   2,1461   2,200   20,719   6,593   6,141   7,002   7,650   6,353     342   392   351   302   457   4,863   3,516   5,156   5,022   5,093   6,511   42,2   868   897   905   901     6,580   7,122   7,177   7,431   7,960   54,113   54,359   53,909   55,333   54,331   18,337   19,004   19,309   18,531   17,418     4,577   4,482   4,650   4,602   4,788   58,171   58,271   58,233   58,515   61,205   20,083   20,083   2,075   61,934     4,577   4,482   4,650   4,602   4,789   58,171   58,271   58,233   58,515   61,205   20,083   20,075   19,341     4,577   4,482   4,650   4,602   4,789   58,171   58,271   58,233   58,515   61,205   20,083   20,075   19,341     4,577   4,482   4,650   4,602   4,789   58,171   58,271   58,233   58,515   61,205   20,083   20,075   19,341     4,577   4,482   4,650   4,602   4,789   58,217   58,711   58,233   58,515   61,205   20,083   20,075   19,341     4,578   4,482   4,650   4,602   4,789   58,237   33,174   33,133   43,448   12,546   12,308   12,775   19,411   1,997   12,805      1,689   1,809   1,833   1,941   1,873   32,374   32,085   31,945   32,085   32,594   32,598   32,594   32,598   32,594   32,598   32,594   32,598   32,594   32,598   32,594   32,598   32,594	110	83	58	56	115	1,407	1,328	1,122	1,330	1,603	402	318	224	275	257
1,407	1,053	1,146	1,196	1,309	1,461	6,277	5,910	5,403	5,632	5,889	2,716	2,606	2,335	2,418	2,218
2,521   2,712   2,837   2,846   2,923   21,963   21,963   21,480   22,100   20,204   6,681   6,914   7,202   7,102   6,584   2,230   2,465   2,589   3381   332   457   4,863   5,156   5,022   6,093   5,811   842   866   897   905   901   6,590   7,122   7,177   7,431   7,960   54,113   54,359   53,909   55,333   54,331   18,337   19,004   19,309   18,531   17,416   42,118   107   132   142   5,854   5,851   5,777   5,878   5,811   844   87   87   87   87   42   21,005   20,800   20,785   19,341   19,330   1,893   1,893   1,993   1,893   1,993   1,893   1,993   1,893   1,993   1,893   1,993	353	467	404	344	214	1,828	1,837	1,843	1,619	1,708	589	765	903	546	461
2.302   2.405   2.589   2.800   2.905   19.781   19.953   20.161   20.890   20.719   7.590   7.686   7.972   7.560   7.256     3.32   3.51   3.32   4.67   4.865   5.156   5.022   5.093   5.811   842   856   897   905   901     4.577   4.482   4.850   4.802   4.789   5.891   5.851   5.777   5.877   5.878   5.811   5.91   2.005   20.880   20.755   19.914   19.309     4.577   4.482   4.850   4.802   4.789   5.891   5.851   5.777   5.878   5.811   8.94   8.87   8.76   7.40   6.77     2.930   2.791   2.774   2.794   2.794   2.308   32.337   33.124   33.313   34.458   12.584   12.308   12.775   11.991   12.300     1.689   1.809   1.983   1.941   1.873   32.374   32.085   31.945   32.081   32.585   9.336   9.259   8.856   8.085   7.657     754   928   969   903   1.143   31.445   32.595   32.594   34.232   35.385   1.781   1.791   1.615   1.591   2.653     9.033   9.860   10.129   10.275   10.976   117.932   119.039   118.448   121.646   122.274   29.453   30.054   29.780   28.206   27.728     466   397   356   357   469   4.211   4.456   3.639   4.005   4.257   2.494   2.638   2.184   2.333   2.217     150   155   151   132   197   1.108   11.327   11.134   11.154   11.067   17.5   2.494   2.638   2.184   2.333   2.217     150   155   151   132   197   1.108   11.327   11.134   11.154   11.067   17.5   2.494   2.638   2.184   2.333   2.174   1.067   1.720   1.088   1.114   1.134   11.101   1.178   1.353   1.1428   1.1462   1.1461   1.1561   1.501   4.576   4.482   3.074   3.088   3.989   3.591   3.995   3.5	1,407	1,613	1,600	1,653	1,675	8,106	7,747	7,246	7,251	7,597	3,304	3,371	3,238	2,964	2,678
A-577	2,320	2,405	2,589	2,800	2,905	19,781	19,953	20,161	20,890	20,719	7,509	7,863	7,972	7,560	7,256
142   118   1077   132   142   5,854   5,851   5,777   5,878   5,811   894   887   876   740   627	6,590	7,122	7,177	7,431	7,960	54,113	54,359	53,909	55,333	54,331	18,337	19,004	19,309	18,531	17,418
754 928 969 903 1,143 31,445 32,595 32,594 34,232 35,385 1,781 1,791 1,615 1,591 2,653 9,033 9,860 10,129 10,275 10,976 117,932 119,039 118,448 121,646 122,274 29,453 30,054 29,780 28,206 27,728 466 397 356 357 469 4,211 4,456 3,639 4,005 4,257 2,494 2,638 2,184 2,333 2,217 150 155 151 132 197 1,108 11,327 11,108 1,130 1,069 1,071 1,507 175 248 315 312 461 1,067 1,120 1,068 1,114 1,134 11,018 11,327 11,134 11,154 11,067 1,75 248 315 312 461 1,067 1,120 1,088 1,114 1,134 11,018 11,327 11,134 11,154 11,067 1,150 1,251 1,29 79 1,108 1,121 1,134 11,136 11,136	42	118	107	132	142	5,854	5,851	5,777	5,878	5,811	894	887	876	740	627
9,033 9,860 10,129 10,275 10,976 117,932 119,039 118,448 121,646 122,274 29,453 30,054 29,780 28,206 27,728  466 397 356 357 469 4,211 4,456 3,639 4,005 4,257 2,494 2,638 2,184 2,333 2,217 150 155 151 132 197 1,108 1,130 1,069 1,071 1,507 175 248 315 312 461 1,067 1,120 1,088 1,114 1,134 1,1018 11,327 11,134 11,154 11,547 1,1662 3,231 3,810 3,563 3,597 3,301 61 94 61 71 34 659 714 732 661 535 124 118 152 99 79 199 233 195 182 228 1,644 1,275 1,544 1,517 1,766 1,055 698 742 685 787 121 200 133 206 237 928 1,015 959 884 1,105 417 341 344 371 535 1,174 1,052 1,110 1,178 1,353 11,428 11,465 11,361 12,492 2,028 2,052 2,055 1,919 2,005 3,238 3,251 3,095 3,238 3,652 30,996 31,379 30,541 30,664 32,264 9,524 9,905 9,354 9,315 9,386 1,006 864 917 1,074 941 15,827 16,273 14,823 15,047 15,510 4,576 4,482 3,074 3,088 2,910 930 951 1,544 1,629 1,327 17,337 17,929 19,185 20,303 20,867 3,308 3,911 4,936 4,522 5,496 3,943 5,264 5,751 6,055 6,008 6,896 8,813 8,206 1,406 6,867 6,600 6,806 8,813 8,206 10,129 10,275 10,976 117,932 119,039 118,448 121,646 122,274 29,453 30,054 29,780 28,206 27,728 18,67 1,479 1,479 11,4	1,689	1,809	1,983	1,941	1,873	32,374	32,085	31,945	32,081	32,558	9,336	9,259	8,856	8,085	7,657
9,033 9,860 10,129 10,275 10,976 117,932 119,039 118,448 121,646 122,274 29,453 30,054 29,780 28,206 27,728  466 397 356 357 469 4,211 4,456 3,639 4,005 4,257 2,494 2,638 2,184 2,333 2,217 150 155 151 132 197 1,108 1,130 1,069 1,071 1,507 175 248 315 312 461 1,067 1,120 1,088 1,114 1,134 1,1018 11,327 11,134 11,154 11,547 1,1662 3,231 3,810 3,563 3,597 3,301 61 94 61 71 34 659 714 732 661 535 124 118 152 99 79 199 233 195 182 228 1,644 1,275 1,544 1,517 1,766 1,055 698 742 685 787 121 200 133 206 237 928 1,015 959 884 1,105 417 341 344 371 535 1,174 1,052 1,110 1,178 1,353 11,428 11,465 11,361 12,492 2,028 2,052 2,055 1,919 2,005 3,238 3,251 3,095 3,238 3,652 30,996 31,379 30,541 30,664 32,264 9,524 9,905 9,354 9,315 9,386 1,006 864 917 1,074 941 15,827 16,273 14,823 15,047 15,510 4,576 4,482 3,074 3,088 2,910 930 951 1,544 1,629 1,327 17,337 17,929 19,185 20,303 20,867 3,308 3,911 4,936 4,522 5,496 3,943 5,264 5,751 6,055 6,008 6,896 8,813 8,206 1,406 6,867 6,600 6,806 8,813 8,206 10,129 10,275 10,976 117,932 119,039 118,448 121,646 122,274 29,453 30,054 29,780 28,206 27,728 18,67 1,479 1,479 11,4	754	928	969	903	1,143	31,445	32,595	32,594	34,232	35,385	1,781	1,791	1,615	1,591	2,653
150	9,033	9,860	10,129	10,275		· · · · · · · · · · · · · · · · · · ·			,					·	
150															
1,067															
199   233   195   182   228   1,644   1,275   1,544   1,517   1,766   1,055   698   742   685   787     121   200   133   206   237   928   1,015   959   894   1,105   417   341   344   344   371   535     1,174   1,052   1,110   1,178   1,353   11,428   11,462   11,462   11,365   12,492   2,028   2,052   2,055   1,919   2,005     3,238   3,251   3,095   3,238   3,652   30,996   31,379   30,541   30,664   32,264   9,524   9,905   9,354   9,315   9,386     1,006   864   917   1,074   941   15,827   16,273   14,523   15,047   15,510   4,576   4,482   3,074   3,088   2,910     930   951   1,544   1,629   1,327   17,337   17,929   19,185   20,303   20,867   3,908   3,911   4,936   4,522   5,496     319   197   196   114   118   6,762   6,518   6,762   6,518   6,762   6,733   6,986   449   346   333   423   398     5,493   5,264   5,751   6,055   6,037   70,921   72,099   71,012   72,987   75,628   18,457   18,644   17,698   17,347   18,189     6,967   6,600   6,896   8,813   8,206   10,666   10,140   10,880   11,177   12,161   2,734   2,375   2,680   2,612   3,875     (3,428)   (2,004)   (2,518)   (4,593)   (3,267)   36,346   36,800   36,556   37,482   34,486   8,261   9,035   9,402   8,247   5,665     3,540   4,596   4,378   4,220   4,939   47,012   46,940   47,437   48,659   46,646   10,996   11,410   12,082   10,859   9,539     9,033   9,860   10,129   10,275   10,976   117,932   119,039   118,448   121,646   122,274   29,453   30,054   29,780   28,206   27,728      16,6		1,120			1,134	11,018	11,327	11,134	11,154	10,602	3,231		3,563	3,597	3,301
121   200   133   206   237   928   1,015   959   894   1,105   147   341   344   371   535     1,174   1,052   1,110   1,178   1,353   11,428   11,462   11,465   11,361   12,492   2,028   2,052   2,055   1,919   2,005     3,238   3,251   3,095   3,238   3,652   30,996   31,379   30,541   30,664   32,264   9,524   9,905   9,354   9,315   9,386     1,006   864   917   1,074   941   15,827   16,273   14,523   15,047   15,510   4,576   4,482   3,074   3,088   2,910     930   951   1,544   1,629   1,327   17,337   17,929   19,185   20,303   20,867   3,908   3,911   4,936   4,522   5,496     319   197   196   114   118   6,762   6,518   6,762   6,973   6,986   449   346   333   423   398     5,493   5,264   5,751   6,055   6,037   70,921   72,099   71,012   72,987   75,628   18,457   18,644   17,698   17,347   18,189     6,967   6,600   6,896   8,813   8,206   10,666   10,140   10,880   11,177   12,161   2,734   2,375   2,680   2,612   3,875     (3,428)   (2,004)   (2,518)   (4,593)   (3,267)   36,346   36,800   36,556   37,482   34,486   8,261   9,035   9,402   8,247   5,665     3,540   4,596   4,378   4,220   4,939   47,012   46,940   47,437   48,659   46,646   10,996   11,410   12,082   10,859   9,539     9,033   9,860   10,129   10,275   10,976   117,932   119,039   118,448   121,646   122,274   29,453   30,054   29,780   28,206   27,728      15,6	61	94	61	71	34	659	714	732	661	535	124	118	152	99	79
1,174										,					
1,006															
930   951   1,544   1,629   1,327   17,337   17,929   19,185   20,303   20,867   3,908   3,911   4,936   4,522   5,496     319   197   196   114   118   6,762   6,518   6,762   6,973   6,986   449   346   333   423   398     5,493   5,264   5,751   6,055   6,037   70,921   72,099   71,012   72,987   75,628   18,457   18,644   17,698   17,347   18,189     6,967   6,600   6,896   8,813   8,206   10,666   10,140   10,880   11,177   12,161   2,734   2,375   2,680   2,612   3,875     (3,428)   (2,004)   (2,518)   (4,593)   (3,267)   36,346   36,800   36,556   37,482   34,486   8,261   9,035   9,402   8,247   5,665     3,540   4,596   4,378   4,220   4,939   47,012   46,940   47,437   48,659   46,646   10,996   11,410   12,082   10,859   9,539     9,033   9,860   10,129   10,275   10,976   117,932   119,039   118,448   121,646   122,274   29,453   30,054   29,780   28,206   27,728      3,352   3,871   4,082   4,193   4,309   23,117   22,980   23,368   24,670   22,066   8,813   9,099   9,955   9,216   8,032      (percent of total assets)   (1,12   11,2   10,9   10,5   9,7   27,9   27,5   26,0   25,8   26,6   18,1   18,1   18,1   18,2   16,5   22,7   23,0   24,2   25,2   23,7   25,7   24,4   25,6   27,2   26,5   16,8   16,8   17,0   17,2   16,9   25,5   26,2   26,8   26,8   26,8   26,8   26,2   27,30   72,2   70,9   72,3   72,5   45,9   45,7   45,5   45,5   44,4   62,3   63,2   64,8   65,7   62,8   10,4   10,0   8,2   8,5   10,3   6,7   6,6   6,1   6,2   7,1   14,1   13,1   12,0   13,1   14,4   35,8   33,0   30,6   31,5   33,3   26,3   26,4   25,8   25,2   26,4   32,3   33,0   31,4   33,0   33,8   21,4   18,4   24,3   26,3   20,7   28,1   28,7   28,5   29,1   29,8   28,8   27,9   26,9   27,0   30,3   20,4   20,5   20,5   20,6   20,6   20,7   28,4   25,8   25,2   26,4   32,3   33,0   31,4   33,0   33,8   20,4   20,4   20,4   20,4   20,4   20,4   20,4   20,4   20,4   20,4   20,4   20,4   20,4   20,4   20,4				·	·	,						,		·	
5,493         5,264         5,751         6,055         6,037         70,921         72,099         71,012         72,987         75,628         18,457         18,644         17,698         17,347         18,189         6,967         6,600         6,896         8,813         8,206         10,666         10,140         10,880         11,177         12,161         2,734         2,375         2,680         2,612         3,875         (3,428)         (2,004)         (2,518)         (4,593)         (3,267)         36,346         36,800         36,556         37,482         34,486         8,261         9,035         9,402         8,247         5,665           3,540         4,596         4,378         4,220         4,939         47,012         46,940         47,437         48,659         46,646         10,996         11,410         12,082         10,859         9,539           9,033         9,860         10,129         10,275         10,976         117,932         119,039         118,448         121,646         122,274         29,453         30,054         29,780         28,206         27,728           (percent of total assets)         (percent of total assets)         (percent of total assets)															
6,967         6,600         6,896         8,813         8,206         10,666         10,140         10,880         11,177         12,161         2,734         2,375         2,680         2,612         3,875           3,540         4,596         4,378         4,220         4,939         47,012         46,940         47,437         48,659         46,646         10,996         11,410         12,082         10,859         9,539           9,033         9,860         10,129         10,275         10,976         117,932         119,039         118,448         121,646         122,274         29,453         30,054         29,780         28,206         27,728           (percent of total assets)         (percent of total assets)         (percent of total assets)           (15,6         16,4         15,8         16,1         15,3         6.9         6.5         6.1         6.0         6.2         11,2         11,2         10,9         10,5         9.7           27,9         27,5         26,0         25,8         26,6         18,1         18,1         18,1         18,2         16,5         22,7         23,0         24,2         25,2         23,7           25,7															
(3,428) (2,004) (2,518) (4,593) (3,267) 36,346 36,800 36,556 37,482 34,486 8,261 9,035 9,402 8,247 5,665     3,540	1			· · ·	·	,		,		<i>'</i>		,		•	
9,033 9,860 10,129 10,275 10,976 117,932 119,039 118,448 121,646 122,274 29,453 30,054 29,780 28,206 27,728  3,352 3,871 4,082 4,193 4,309 23,117 22,980 23,368 24,670 22,066 8,813 9,099 9,955 9,216 8,032  (percent of total assets)		,													
3,352 3,871 4,082 4,193 4,309 23,117 22,980 23,368 24,670 22,066 8,813 9,099 9,955 9,216 8,032 (percent of total assets)  (percen	3,540	4,596	4,378	4,220	4,939	47,012	46,940	47,437	48,659	46,646	10,996	11,410	12,082	10,859	9,539
(percent of total assets)         (percent of total assets)         (percent of total assets)           15.6         16.4         15.8         16.1         15.3         6.9         6.5         6.1         6.0         6.2         11.2         11.2         10.9         10.5         9.7           27.9         27.5         26.0         25.8         26.6         18.1         18.1         18.2         16.5         22.7         23.0         24.2         25.2         23.7           25.7         24.4         25.6         27.2         26.5         16.8         17.0         17.2         16.9         25.5         26.2         26.8         26.8         26.2           73.0         72.2         70.9         72.3         72.5         45.9         45.7         45.5         44.4         62.3         63.2         64.8         65.7         62.8           18.7         18.3         19.6         18.9         17.1         27.5         27.0         27.0         26.4         26.6         31.7         30.8         29.7         28.7         27.6           10.4         10.0         8.2         8.5         10.3         6.7         6.6         6.1         6.2         7.1	9,033	9,860	10,129	10,275	10,976	117,932	119,039	118,448	121,646	122,274	29,453	30,054	29,780	28,206	27,728
15.6 16.4 15.8 16.1 15.3 6.9 6.5 6.1 6.0 6.2 11.2 11.2 10.9 10.5 9.7 27.9 27.5 26.0 25.8 26.6 18.1 18.1 18.1 18.2 16.5 22.7 23.0 24.2 25.2 23.7 25.7 24.4 25.6 27.2 26.5 16.8 16.8 17.0 17.2 16.9 25.5 26.2 26.8 26.8 26.2 73.0 72.2 70.9 72.3 72.5 45.9 45.7 45.5 45.5 44.4 62.3 63.2 64.8 65.7 62.8 18.7 18.3 19.6 18.9 17.1 27.5 27.0 27.0 26.4 26.6 31.7 30.8 29.7 28.7 27.6 10.4 10.0 8.2 8.5 10.3 6.7 6.6 6.1 6.2 7.1 14.1 13.1 12.0 13.1 14.4 35.8 33.0 30.6 31.5 33.3 26.3 26.4 25.8 25.2 26.4 32.3 33.0 31.4 33.0 33.8 21.4 18.4 24.3 26.3 20.7 28.1 28.7 28.5 29.1 29.8 28.8 27.9 26.9 27.0 30.3 60.8 53.4 56.8 58.9 55.0 60.1 60.6 60.0 60.0 61.9 62.7 62.0 59.4 61.5 65.6	3,352	3,871	4,082	4,193	4,309	23,117	22,980	23,368	24,670	22,066	8,813	9,099	9,955	9,216	8,032
27.9     27.5     26.0     25.8     26.6     18.1     18.1     18.1     18.2     16.5     22.7     23.0     24.2     25.2     23.7       25.7     24.4     25.6     27.2     26.5     16.8     16.8     17.0     17.2     16.9     25.5     26.2     26.8     26.8     26.2       73.0     72.2     70.9     72.3     72.5     45.9     45.7     45.5     45.5     44.4     62.3     63.2     64.8     65.7     62.8       18.7     18.3     19.6     18.9     17.1     27.5     27.0     27.0     26.4     26.6     31.7     30.8     29.7     28.7     27.6       10.4     10.0     8.2     8.5     10.3     6.7     6.6     6.1     6.2     7.1     14.1     13.1     12.0     13.1     14.4       35.8     33.0     30.6     31.5     33.3     26.3     26.4     25.8     25.2     26.4     32.3     33.0     31.4     33.0     33.8       21.4     18.4     24.3     26.3     20.7     28.1     28.7     28.5     29.1     29.8     28.8     27.9     26.9     27.0     30.3       60.8     53.4     56.8<	(F	ercent of t	otal assets	)		(p	ercent of t	otal assets	)		(p	ercent of to	otal assets)		
27.9     27.5     26.0     25.8     26.6     18.1     18.1     18.1     18.2     16.5     22.7     23.0     24.2     25.2     23.7       25.7     24.4     25.6     27.2     26.5     16.8     16.8     17.0     17.2     16.9     25.5     26.2     26.8     26.8     26.2       73.0     72.2     70.9     72.3     72.5     45.9     45.7     45.5     45.5     44.4     62.3     63.2     64.8     65.7     62.8       18.7     18.3     19.6     18.9     17.1     27.5     27.0     27.0     26.4     26.6     31.7     30.8     29.7     28.7     27.6       10.4     10.0     8.2     8.5     10.3     6.7     6.6     6.1     6.2     7.1     14.1     13.1     12.0     13.1     14.4       35.8     33.0     30.6     31.5     33.3     26.3     26.4     25.8     25.2     26.4     32.3     33.0     31.4     33.0     33.8       21.4     18.4     24.3     26.3     20.7     28.1     28.7     28.5     29.1     29.8     28.8     27.9     26.9     27.0     30.3       60.8     53.4     56.8<	45.0	46.4	15.0	464	45.0	6.0	0.5	6.4	6.0	6.0	44.0	44.0	10.0	40.5	0.7
73.0         72.2         70.9         72.3         72.5         45.9         45.7         45.5         45.5         44.4         62.3         63.2         64.8         65.7         62.8           18.7         18.3         19.6         18.9         17.1         27.5         27.0         27.0         26.4         26.6         31.7         30.8         29.7         28.7         27.6           10.4         10.0         8.2         8.5         10.3         6.7         6.6         6.1         6.2         7.1         14.1         13.1         12.0         13.1         14.4           35.8         33.0         30.6         31.5         33.3         26.3         26.4         25.8         25.2         26.4         32.3         33.0         31.4         33.0         33.0           21.4         18.4         24.3         26.3         20.7         28.1         28.7         28.5         29.1         29.8         28.8         27.9         26.9         27.0         30.3           60.8         53.4         56.8         58.9         55.0         60.1         60.6         60.0         60.0         61.9         62.7         62.0         59.4 <td< td=""><td>27.9</td><td>27.5</td><td>26.0</td><td>25.8</td><td>26.6</td><td>18.1</td><td>18.1</td><td>18.1</td><td>18.2</td><td>16.5</td><td>22.7</td><td>23.0</td><td>24.2</td><td>25.2</td><td>23.7</td></td<>	27.9	27.5	26.0	25.8	26.6	18.1	18.1	18.1	18.2	16.5	22.7	23.0	24.2	25.2	23.7
18.7     18.3     19.6     18.9     17.1     27.5     27.0     27.0     26.4     26.6     31.7     30.8     29.7     28.7     27.6       10.4     10.0     8.2     8.5     10.3     6.7     6.6     6.1     6.2     7.1     14.1     13.1     12.0     13.1     14.4       35.8     33.0     30.6     31.5     33.3     26.3     26.4     25.8     25.2     26.4     32.3     33.0     31.4     33.0     33.0       21.4     18.4     24.3     26.3     20.7     28.1     28.7     28.5     29.1     29.8     28.8     27.9     26.9     27.0     30.3       60.8     53.4     56.8     58.9     55.0     60.1     60.6     60.0     60.0     61.9     62.7     62.0     59.4     61.5     65.6															
35.8     33.0     30.6     31.5     33.3     26.3     26.4     25.8     25.2     26.4     32.3     33.0     31.4     33.0     33.8       21.4     18.4     24.3     26.3     20.7     28.1     28.7     28.5     29.1     29.8     28.8     27.9     26.9     27.0     30.3       60.8     53.4     56.8     58.9     55.0     60.1     60.6     60.0     60.0     61.9     62.7     62.0     59.4     61.5     65.6	18.7	18.3	19.6	18.9	17.1	27.5	27.0	27.0	26.4	26.6	31.7	30.8	29.7	28.7	27.6
21.4     18.4     24.3     26.3     20.7     28.1     28.7     28.5     29.1     29.8     28.8     27.9     26.9     27.0     30.3       60.8     53.4     56.8     58.9     55.0     60.1     60.6     60.0     60.0     61.9     62.7     62.0     59.4     61.5     65.6															
	21.4	18.4	24.3	26.3	20.7	28.1	28.7	28.5	29.1	29.8	28.8	27.9	26.9	27.0	30.3
39.2 46.6 43.2 41.1 45.0 39.9 39.4 40.0 40.0 38.1 37.3 38.0 40.6 38.5 34.4	39.2	53.4 46.6	43.2		45.0	39.9	39.4	40.0	40.0	38.1	62.7 37.3	38.0	59.4 40.6		34.4

#### **TABLE 14.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 24 AND 25

		Lumber an	d Wood Produ	ıcts¹	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>2</sup>	4Q 2000
		(million do	llars)		
Net sales, receipts, and operating revenues	18,196 520	17,528 501	18,783 583	17,590 533	15,697 545
general, and administrative expenses	16,594	16,024	16,894	16,439	14,877
Income (or loss) from operations	1,082	1,003	1,307	618	276
Interest expense	273 138	304 99	304 56	320 194	292 (230)
Income (or loss) before income taxes	947	798	1,059	492	(246)
Provision for current and deferred domestic income taxes	281	154	167	125	(115)
Income (or loss) after income taxes	665	643	892	368	(131)
Cash dividends charged to retained earnings in current quarter	329	335	566	238	258
Net income retained in business	336	309	325	130	(390)
Retained earnings at beginning of quarter  Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.	15,973 (282)	15,907 (157)	15,684 (147)	16,150	15,174 (104)
Retained earnings at end of quarter.	16,028	16,059	15,862	16,229	14,680
<b>3 4</b>	,	(percent of n		10,220	,
INCOME STATEMENT IN RATIO FORMAT		(poroont or in	J. 00.00)		
Net sales, receipts, and operating revenues	100.0 2.9 91.2	100.0 2.9 91.4	100.0 3.1 89.9	100.0 3.0 93.5	100.0 3.5 94.8
Income (or loss) from operations	5.9	5.7	7.0	3.5	1.8
Interest expense	1.5 0.8	1.7 0.6	1.6 0.3	1.8 1.1	1.9 (1.5)
Income (or loss) before income taxes	5.2	4.6	5.6	2.8	(1.6)
Provision for current and deferred domestic income taxes	1.5	0.9	0.9	0.7	(0.7)
Income (or loss) after income taxes	3.7	3.7	4.7	2.1	(8.0)
OPERATING RATIOS		(percer	it)		
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	21.11	17.55	22.80	10.55	(5.75)
After income taxes	14.83	14.15	19.21	7.88	(3.07)
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	9.39 6.60	7.57 6.11	10.11 8.52	4.56 3.41	(2.41) (1.28)
BALANCE SHEET RATIOS (based on succeeding table)	0.00	0.11	0.02	0.11	(1.20)
Total current assets to total current liabilities	1.91	1.89	2.05	2.05	2.01
Total cash, U.S. Government and other securities to total current liabilities	0.39	0.35	0.35	0.36	0.40
Total stockholders' equity to total debt	1.33	1.21	1.25		

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

1999 2000		3Q 2000 <sup>2</sup>	Lumber and Wood Products Assets Under \$25 Million¹         Furniture and Fixtures¹           4Q         1Q         2Q         3Q         4Q         4Q         1Q         2Q         3Q         4Q							Assets Un	nder \$25 Mi	llion <sup>1</sup>	
,	n dollars)		4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>2</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
9,199 8,820					(million o	lollars)				(million d	ollars)		
256 239		8,562 248	7,447 245	17,679 366	17,872 387	18,678 382	17,660 377	18,429 380	4,335 63	4,045 63	4,048 65	3,760 61	3,816 57
8,407 8,07	8,575	7,993	7,112	16,220	16,247	16,844	15,906	17,100	4,230	3,781	3,839	3,465	3,798
537 51°	726	320	90	1,092	1,238	1,452	1,377	949	42	200	145	234	(38)
141 149 35 19		133 128	126 (8)	330 430	328 (33)	353 63	364 (55)	392 52	81 21	78 8	79 7	86 8	102 0
430 38		315	(44)	1,193	877	1,162	958	609	(19)	130	72	156	(141)
165 3	<b>7</b> 50	41	6	330	310	446	332	286	16	28	27	28	16
265 343	568	274	(50)	863	567	716	626	323	(35)	102	46	128	(156)
188 22°	322	130	69	285	251	171	166	356	92	80	87	54	47
78 123	3 247	145	(119)	578	315	545	461	(33)	(127)	22	(42)	73	(203)
6,276 6,128	6,466	6,281	5,093	10,218	10,911	10,914	10,775	10,612	665	701	489	(289)	(712)
(175) (24	(97)	(27)	(10)	(36)	(92)	98	(3)	(32)	(5)	4	15	9	25
6,178 6,227		6,399	4,965	10,760	11,135	11,558	11,233	10,547	533	727	462	(208)	(890)
(percent	of net sales)			(percent of net sales)				(1	percent of r	net sales)			
100.0 100.0 2.8 2.7 91.4 91.5	3.0	100.0 2.9 93.4	100.0 3.3 95.5	100.0 2.1 91.7	100.0 2.2 90.9	100.0 2.0 90.2	100.0 2.1 90.1	100.0 2.1 92.8	100.0 1.5 97.6	100.0 1.6 93.5	100.0 1.6 94.8	100.0 1.6 92.2	100.0 1.5 99.5
5.8 5.8		3.7	1.2	6.2	6.9	7.8	7.8	5.1	1.0	4.9	3.6	6.2	(1.0)
1.5 1.7 0.4 0.2		1.6 1.5	1.7 (0.1)	1.9 2.4	1.8 (0.2)	1.9 0.3	2.1 (0.3)	2.1 0.3	1.9 0.5	1.9 0.2	2.0 0.2	2.3 0.2	2.7 0.0
4.7 4.3	3 6.4	3.7	(0.6)	6.7	4.9	6.2	5.4	3.3	(0.4)	3.2	1.8	4.1	(3.7)
1.8 0.4	0.5	0.5	0.1	1.9	1.7	2.4	1.9	1.6	0.4	0.7	0.7	0.8	0.4
2.9 3.9	5.9	3.2	(0.7)	4.9	3.2	3.8	3.5	1.8	(8.0)	2.5	1.1	3.4	(4.1)
(p	ercent)				(perce	ent)				(perce	nt)		
24.80 21.86 15.31 19.7		17.80 15.48	(3.04) (3.47)	27.88 20.17	19.85 12.83	25.73 15.84	21.25 13.88	13.48 7.15	(5.96) (10.89)	37.67 29.45	25.09 15.85	89.02 72.79	(78.50) (87.18)
10.99 9.24 6.78 8.33		8.22 7.15	(1.27) (1.45)	10.44 7.55	7.58 4.90	10.00 6.16	8.21 5.37	5.00 2.65	(1.15) (2.11)	7.83 6.12	4.70 2.97	10.80 8.83	(7.85) (8.72)
2.08 1.93	3 2.19	2.16	2.03	1.62	1.58	1.60	1.60	1.49	1.84	1.77	1.74	1.75	1.52
0.44 0.3	0.37	0.36	0.31	0.18	0.19	0.16	0.14	0.14	0.35	0.39	0.32	0.34	0.28
1.08 1.02	2 1.19	1.20	0.96	1.04	1.09	1.16	1.16	1.04	0.37	0.42	0.36	0.23	0.17

## **TABLE 14.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 24 AND 25

		cts <sup>1 2</sup>			
   Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million do			
Cash and demand deposits in the United States	2,130	1,968	2,016	1,975	1,783
Time deposits in the United States, including negotiable certificates of deposit	946	882	708	865	1,166
Total cash on hand and in U.S. banks	3,077	2,850	2,724	2,839	2,949
Other short-term financial investments, including marketable and government securities, commercial paper, etc	779	693	636	567	768
Total cash, U.S. Government and other securities	3,855	3,544	3,360	3,407	3,717
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	5,578 7,994 1,482	6,079 8,165 1,575	6,357 8,240 1,510	6,307 8,350 1,484	5,390 7,946 1,634
Total current assets	18,909	19,363	19.467	19,548	18,687
Depreciable and amortizable fixed assets, including construction in progress	26,218	26,779	27,193	27,428	26,934
Land and mineral rights	4,867 15,530	4,893 15,753	4,889 16,358	4,955 16,649	4,932 16,458
Net property, plant, and equipment	15,555	15,733	15,723	15.735	15,408
All other noncurrent assets, including investment in nonconsolidated entities, long-term	,	,	,	10,100	,
investments, intangibles, etc	5,861	6,876	6,692	7,881	6,745
Total Assets	40,325	42,158	41,881	43,163	40,840
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:  a. Loans from banks.  b. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses.	2,025 195 3,160 142 774 313 3,274	2,111 306 3,506 154 581 321 3,288	1,680 416 3,242 130 673 324 3,026	1,689 451 3,225 37 647 318 3,182	1,770 533 3,127 (25) 735 329 2,826
Total current liabilities	9,883	10,266	9,492	9,548	9,296
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	5,749 4,398 2,359	6,158 5,542 2,005	4,969 6,821 2,029	5,111 7,688 2,154	5,057 7,435 1,970
Total liabilities.	22,389	23,971	23,310	24,502	23,759
Capital stock and other capital (less treasury stock) Retained earnings	1,908 16,028	2,128 16,059	2,709 15,862	2,433 16,229	2,401 14,680
Stockholders' equity	17,936	18,186	18,571	18,662	17,082
Total Liabilities and Stockholders' Equity	40,325	42,158	41,881	43,163	40,840
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	9,027	9,097	9,975	10,000	9,391
		(percent of tot	al assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	9.6 13.8 19.8 46.9 38.6 8.2 24.5 25.2 55.5 44.5	8.4 14.4 19.4 45.9 37.8 7.9 24.4 27.8 56.9 43.1	8.0 15.2 19.7 46.5 37.5 7.4 22.7 28.2 55.7 44.3	7.9 14.6 19.3 45.3 36.5 7.2 22.1 29.7 56.8 43.2	9.1 13.2 19.5 45.8 37.7 8.2 22.8 30.6 58.2 41.8

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		nd Wood F Jnder \$25 I				Furnitu	re and Fixt	ures <sup>1</sup>				e and Fixtu		
4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>3</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>3</sup>	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million o	lollars)				(million d			
1,334 298	1,233 257	1,269 136	1,183	1,021 119	1,198	1,393 281	1,111 205	976	1,065	603 20	737 46	514 72	538 70	527 71
1,633	1,490	1,405	1,364	1,140	195 1,392	1,674	1,316	180 1,156	183 1,249	623	783	586	609	598
227	230	263	133	146	666	698	610	598	599	238	290	224	211	239
1,859	1,720	1,668	1,497	1,286	2,058	2,372	1,926	1,754	1,848	861	1,073	810	820	837
2,709	2,991	3,326	3,095	2,730	9,265	9,590	9,565	9,671	9,163	1,916	1,876	1,882	1,855	1,898
3,745 400	3,910 455	4,307 504	3,879 498	3,706 601	5,838 1,783	6,037 1,907	6,224 1,959	6,330 2,161	6,813 2,149	1,566 194	1,741 197	1,486 177	1,433 159	1,692 142
8,713	9,076	9,805	8,968	8,322	18,945	19,906	19,674	19,916	19,973	4,537	4,888	4,354	4,267	4,569
13,504	14,059	14,206	13,376	12,692	20,263	20,056	20,438	19,947	21,082	3,935	3,482	3,426	2,892	2,988
662 8,290	685 8,397	695 8,915	563 8,557	453 8,379	532 10,261	538 10,250	581 10,416	567 10,223	587 10,701	58 2,294	63 2,111	64 2,014	63 1,702	69 1,717
5,876	6,347	5,986	5,382	4,767	10,535	10,344	10,604	10,291	10,967	1,699	1,434	1,476	1,252	1,340
1,063	1,050	886	996	751	16,224	16,018	16,196	16,447	17,828	340	343	327	259	1,261
15,652	16,473	16,677	15,346	13,840	45,703	46,268	46,474	46,654	48,769	6,575	6,665	6,158	5,778	7,170
1,238 46	1,412 143	1,125 210	1,067 225	1,101 318	574 535	1,091 558	935 304	844 448	1,242 822	369 24	548 51	515 47	445 22	617 79
1,301 79	1,796 51	1,632 53	1,500 42	1,364 33	5,173 257	5,328 311	5,341 339	5,158 384	4,909 423	919 24	975 29	853 58	968 11	955 16
647	470	538	501	583	340	371	390	391	476	192	149	92	79	92
212 663	169 650	192 727	192 633	259 450	197 4,613	163	203	151	260	68 865	36 969	45 894	49 860	149
4,186	4,691	4,478	4,159	4,109	11,690	4,779 12,600	4,812 12,324	5,050 12,425	5,304 13,437	2,461	2,756	2,506	2,433	1,094 3,001
2.005	2.500	0.450	0.400	4.000	0.040	0.500	0.005	0.044	0.000	500	400	204	070	200
3,285 995	3,528 1,134	2,153 2,223	2,106 1,792	1,869 1,906	6,819 8,004	6,562 7,387	6,265 7,524	6,041 7,694	6,089 8,563	593 2,216	432 2,065	384 2,084	378 2,115	398 2,893
251	156	181	206	173	2,074	2,057	2,290	2,457	2,602	31	26	31	151	161
8,717	9,508	9,035	8,264	8,056	28,588	28,607	28,403	28,618	30,691	5,301	5,279	5,005	5,077	6,453
757 6,178	737 6,227	1,027 6,616	684 6,399	819 4,965	6,355 10,760	6,527 11,135	6,513 11,558	6,803 11,233	7,531 10,547	741 533	659 727	691 462	909 (208)	1,607 (890)
6,935	6,964	7,642	7,082	5,784	17,116	17,662	18,071	18,036	18,078	1,274	1,385	1,153	701	717
15,652	16,473	16,677	15,346	13,840	45,703	46,268	46,474	46,654	48,769	6,575	6,665	6,158	5,778	7,170
4,526	4,386	5,328	4,809	4,214	7,255	7,306	7,350	7,490	6,536	2,076	2,132	1,848	1,834	1,568
(p	ercent of to	otal assets	)		(p	ercent of to	otal assets)			(pe	ercent of to	tal assets)		
11.9	10.4	10.0	9.8	9.3	4.5	5.1	4.1	3.8	3.8	13.1	16.1	13.2	14.2	11.7
17.3	18.2	19.9	20.2	19.7	20.3	20.7	20.6	20.7	18.8	29.1	28.2	30.6	32.1	26.5
23.9 55.7	23.7 55.1	25.8 58.8	25.3 58.4	26.8 60.1	12.8 41.5	13.0 43.0	13.4 42.3	13.6 42.7	14.0 41.0	23.8 69.0	26.1 73.3	24.1 70.7	24.8 73.9	23.6 63.7
37.5 13.7	38.5	35.9 12.4	35.1 12.9	34.4 16.3	23.1 3.6	22.4 4.7	22.8 3.9	22.1 3.9	22.5 5.7	25.8 9.9	21.5 11.8	24.0 11.4	21.7	18.7 13.1
26.7	13.3 28.5	12.4 26.8	27.1	16.3 29.7	25.6	4.7 27.2	26.5	26.6	27.6	9.9 37.4	41.4	40.7	10.3 42.1	13.1 41.9
27.3 55.7	28.3 57.7	26.2 54.2	25.4 53.9	27.3 58.2	32.4 62.6	30.1 61.8	29.7 61.1	29.4 61.3	30.0 62.9	42.7 80.6	37.5 79.2	40.1 81.3	43.1 87.9	45.9 90.0
44.3	42.3	45.8	46.1	41.8	37.4	38.2	38.9	38.7	37.1	19.4	20.8	18.7	12.1	10.0

#### **TABLE 15.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 39

		Miscellaneou	ıs Manufactuı	ing <sup>1 2</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	llars)		
Net sales, receipts, and operating revenues	9,855 250	8,945 238	8,600 233	8,843 242	8,961 255
general, and administrative expenses	9,182	7,769	7,674	8,029	8,538
Income (or loss) from operations	423	937	693	571	168
Interest expense	234 (28)	201 135	214 1	224 283	240 34
Income (or loss) before income taxes	160	871	480	631	(38)
Provision for current and deferred domestic income taxes	11	213	209	220	64
Income (or loss) after income taxes	149	658	271	410	(102)
Cash dividends charged to retained earnings in current quarter	112	219	172	92	88
Net income retained in business	37	439	99	318	(190)
Retained earnings at beginning of quarter	9,458 64	9,194 (27)	9,080 (43)	9,669	9,468
Retained earnings at end of quarter	9,558	9,606	9,137	10,020	9,259
INCOME STATEMENT IN RATIO FORMAT		(percent of ne	et sales)	,	
Net sales, receipts, and operating revenues	100.0 2.5 93.2	100.0 2.7 86.9	100.0 2.7 89.2	100.0 2.7 90.8	100.0 2.8 95.3
Income (or loss) from operations	4.3	10.5	8.1	6.5	1.9
Interest expense	2.4 (0.3)	2.3 1.5	2.5 0.0	2.5 3.2	2.7 0.4
Income (or loss) before income taxes	1.6	9.7	5.6	7.1	(0.4)
Provision for current and deferred domestic income taxes	0.1	2.4	2.4	2.5	0.7
Income (or loss) after income taxes	1.5	7.4	3.2	4.6	(1.1)
		(percen	t)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	5.35 4.99	31.40 23.72	17.79 10.05	21.08 13.73	(1.32) (3.57)
Annual rate of profit on total assets:  Before income taxes  After income taxes	2.01 1.87	11.38 8.59	6.38 3.61	7.92 5.16	(0.47) (1.25)
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.73	1.77	1.69	1.83	1.64
Total cash, U.S. Government and other securities to total current liabilities	0.23	0.22	0.22	0.24	0.21
	1.07	1.02	1.04		0.98

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Miscellan Assets U	eous Manu Inder \$25 N	facturing //illion <sup>1 2</sup>	
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)		
3,822 66	3,561 55	3,333 55	3,423 54	3,378 62
3,618	3,057	3,120	3,264	3,234
137	449	158	104	82
49 (57)	35 7	41 11	42 6	40 8
32	421	128	68	50
(19)	26	34	26	8
51	395	94	42	41
50	153	106	19	55
1	242	(12)	22	(14)
1,550	1,847	2,339	2,000	1,631
(1)	(8)	(2)	34	(27)
1,550	2,081	2,325	2,056	1,590
	(percent of	net sales)		
100.0 1.7 94.7	100.0 1.5 85.8	100.0 1.7 93.6	100.0 1.6 95.4	100.0 1.8 95.7
3.6	12.6	4.7	3.0	2.4
1.3 (1.5)	1.0 0.2	1.2 0.3	1.2 0.2	1.2 0.2
0.8	11.8	3.8	2.0	1.5
(0.5)	0.7	1.0	0.8	0.2
1.3	11.1	2.8	1.2	1.2
	(perd	cent)		
4.57 7.27	55.05 51.66	15.55 11.39	8.84 5.41	6.52 5.42
1.76 2.80	24.35 22.86	7.36 5.39	3.84 2.35	2.95 2.45
1.77	2.05	2.17	1.95	1.99
0.20	0.23	0.32	0.24	0.24
1.02	1.40	1.66	1.31	1.42

# **TABLE 15.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 39

		Miscellaneo	us Manufactu	ring <sup>1 2</sup>	
ltem .	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	1,543	1,221	1,154	1,351	1,437
Time deposits in the United States, including negotiable certificates of deposit	266	165	209	285	253
Total cash on hand and in U.S. banks	1,808	1,385	1,363	1,636	1,690
Other short-term financial investments, including marketable and government securities, commercial paper, etc	384	446	597	454	342
Total cash, U.S. Government and other securities	2,192	1,831	1,960	2,090	2,032
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	6,520 5,949 1,597	5,833 5,751 1,675	5,557 5,697 1,554	6,122 6,209 1,449	5,650 5,960 2,028
Total current assets	16,259	15,090	14,768	15,870	15,670
Depreciable and amortizable fixed assets, including construction in progress	12,436	11,736	11,662	12,139	13,190
Land and mineral rights	454 6,606	420 6,334	307 6,351	357 6,441	292 7,299
Net property, plant, and equipment	6,285	5,822	5,619	6,055	6,183
All other noncurrent assets, including investment in nonconsolidated entities, long-term	3,233	-,		5,555	5,100
investments, intangibles, etc	9,361	9,701	9,706	9,904	10,812
Total Assets	31,904	30,613	30,093	31,829	32,665
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks	1,612	1,254	1,024	1,472	1,245
b. Other short-term debt, including commercial paper	377	266	348	171	152
Trade accounts and trade notes payable	2,685 259	2,493 249	2,551 263	2,771 241	2,565 137
Installments, due in 1 year or less, on long-term debt:					
a. Loans from banksb. Other long-term debt	530 418	323 531	481 432	480 426	555 516
All other current liabilities, including excise and sales taxes, and accrued expenses	3,541	3,396	3,627	3,130	4,362
Total current liabilities	9,423	8,512	8,725	8,690	9,531
Long-term debt (due in more than 1 year): a. Loans from banks	3,258	3,552	3,290	3,894	4,364
b. Other long-term debt	4,935	5,000	4,839	4,921	4,868
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	2,328	2,456	2,443	2,363	2,414
Total liabilities	19,944	19,521	19,298	19,867	21,178
Capital stock and other capital (less treasury stock)	2,402	1,486	1,658	1,942	2,228
Retained earnings Stockholders' equity	9,558 11,960	9,606 11,092	9,137	10,020 11,962	9,259 11,487
Total Liabilities and Stockholders' Equity	31,904	30,613	30,093	31,829	32,665
NET WORKING CAPITAL	01,001			01,020	02,000
Excess of total current assets over total current liabilities	6,836	6,577	6,043	7,180	6,139
2x3555 of total surform assets over total surform mashiness	0,000	(percent of tot		7,100	0,100
SELECTED BALANCE SHEET RATIOS			•		
Total cash, U.S. Government and other securities	6.9	6.0	6.5	6.6	6.2
Trade accounts and trade notes receivable	20.4 18.6	19.1 18.8	18.5 18.9	19.2 19.5	17.3 18.2
Total current assets	51.0	49.3	49.1	49.9	48.0
Net property, plant, and equipment	19.7 9.2	19.0 7.8	18.7 7.6	19.0 8.0	18.9 7.6
Total current liabilities	29.5	27.8	29.0	27.3	29.2
Long-term debt	25.7 62.5	27.9	27.0	27.7 62.4	28.3
Stockholders' equity.	37.5	63.8 36.2	64.1 35.9	37.6	64.8 35.2
· ·					

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		eous Manu Inder \$25 N		
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)		
376	318	328	423	412
84 460	15 333	16 344	23 446	67 479
124 584	244 577	416 760	202 647	76 555
2,056	2,047	1,994	2,152	1,955
2,199 248	2,212 204	2,179 216	2,248 248	1,858 158
5,087	5,040	5,149	5,295	4,527
3,566 174	3,139 138	3,122 118	3,073 114	3,710 104
1,980	1,799	1,846	1,737	2,264
1,760	1,478	1,394	1,451	1,550
378	398	402	336	641
7,226	6,917	6,945	7,082	6,718
886 105	678 54	543 57	821 65	499 63
1,011 21	1,039 38	1,078 40	1,130 46	982 30
217 137	79 136	111 106	105 130	113 127
500	433	435	425	462
2,876	2,459	2,370	2,722	2,276
699 697	521 713	537 629	604 614	643 696
167	164	122	66	64
4,440	3,857	3,659	4,006	3,679
1,236 1,550	979 2,081	962 2,325	1,020 2,056	1,448 1,590
2,786	3,060	3,287	3,076	3,038
7,226	6,917	6,945	7,082	6,718
2,211	2,582	2,779	2,573	2,251
(1	percent of t	otal assets	s)	
8.1 28.5	8.3 29.6	10.9 28.7	9.1 30.4	8.3 29.1
30.4 70.4	32.0 72.9	31.4 74.1	31.7 74.8	27.7 67.4
24.4	21.4	20.1	20.5	23.1
18.6 39.8	13.7 35.5	11.8 34.1	15.8 38.4	11.9 33.9
19.3 61.4 38.6	17.8 55.8 44.2	16.8 52.7 47.3	17.2 56.6 43.4	19.9 54.8 45.2
50.0	77.2	-+1.J	70.7	70.2

# TABLE 16.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

		All I	Manufacturing	1	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million	dollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	1,082,124 38,959	1,079,634 38,611	1,141,880 39,340	1,138,319 39,922	1,145,954 41,301
general, and administrative expenses	969,760	954,640	1,004,440	1,008,117	1,034,843
Income (or loss) from operations	73,405	86,383	98,100	90,280	69,811
Interest expense	24,828 37,806	25,010 42,812	26,642 37,049	27,672 37,348	28,510 31,527
Income (or loss) before income taxes	86,383	104,185	108,508	99,956	72,828
Provision for current and deferred domestic income taxes	24,711	26,888	29,747	27,316	24,812
Income (or loss) after income taxes	61,672	77,297	78,761	72,640	48,016
Cash dividends charged to retained earnings in current quarter	28,573	29,934	36,101	32,400	32,125
Net income retained in business	33,099	47,363	42,659	40,240	15,891
Retained earnings at beginning of quarter	1,050,311 12,976	1,097,412	1,123,523	1,160,618	1,193,265
noncash dividends, etc.  Retained earnings at end of quarter	1,096,386	(6,450) 1,138,325	(4,464) 1,161,719	(9,351) 1,191,506	(5,513) 1,203,644
Rotalisa samingo at sha si quarto.	1,000,000	(percent of		1,101,000	1,200,011
INCOME STATEMENT IN RATIO FORMAT		(percent of	net sales,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.6 89.6	100.0 3.6 88.4	100.0 3.4 88.0	100.0 3.5 88.6	100.0 3.6 90.3
Income (or loss) from operations	6.8	8.0	8.6	7.9	6.1
Interest expense All other nonoperating income (expense)	2.3 3.5	2.3 4.0	2.3 3.2	2.4 3.3	2.5 2.8
Income (or loss) before income taxes	8.0	9.7	9.5	8.8	6.4
Provision for current and deferred domestic income taxes	2.3	2.5	2.6	2.4	2.2
Income (or loss) after income taxes	5.7	7.2	6.9	6.4	4.2
		(perc	ent)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	21.11 15.07	24.30 18.03	23.94 17.38	21.62 15.71	15.49 10.21
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	7.88 5.63	9.24 6.86	9.32 6.76	8.39 6.09	6.02 3.97
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.25	1.28	1.29	1.28	1.25
Total cash, U.S. Government and other securities to total current liabilities	0.20	0.20	0.21	0.22	0.23
Total stockholders' equity to total debt	1.35	1.36	1.40	1.39	1.40

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		/lanufacturi					lanufacturi					anufacturir		
	Assets	Under \$5 N	fillion¹		A	ssets \$5 N	lillion to \$1	0 Million <sup>1</sup>		As	ssets \$10 N	lillion to \$2	5 Million <sup>1</sup>	
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million o	lollars)				(million o	dollars)		
68,345 1,908	65,695 1,694	69,436 1,786	68,167 1,750	67,302 1,990	28,537 796	29,892 785	29,090 716	28,479 754	27,321 750	39,345 1,124	36,960 1,064	40,129 1,119	38,137 1,089	36,544 1,118
64,497	58,699	61,928	61,365	65,132	26,569	26,650	26,149	25,833	26,053	35,881	33,203	35,545	34,395	33,849
1,940	5,302	5,722	5,052	181	1,172	2,457	2,226	1,892	518	2,340	2,693	3,465	2,653	1,576
900 14	783 134	869 196	834 80	864 108	385 104	362 139	372 162	384 82	398 119	599 70	568 164	690 52	635 198	697 91
1,054	4,653	5,049	4,298	(575)	891	2,234	2,015	1,590	240	1,810	2,289	2,827	2,215	970
437	444	521	495	248	263	314	326	258	140	327	329	478	379	322
617	4,209	4,528	3,803	(823)	629	1,920	1,689	1,332	100	1,483	1,960	2,349	1,837	648
1,448	2,182	1,943	1,490	1,145	749	942	1,027	688	556	1,068	814	1,287	726	859
(831)	2,026	2,585	2,313	(1,968)	(120)	978	662	644	(457)	415	1,146	1,062	1,111	(211)
30,583	33,947	35,696	33,895	35,479	17,294	18,629	17,563	17,529	17,089	26,613	22,141	23,872	25,245	22,507
(345)	(631)	(516)	(817)	(497)	62	(58)	(66)	68	(75)	(26)	131	(102)	(113)	(10)
29,407	35,342	37,764	35,391	33,014	17,236	19,550	18,160	18,241	16,557	27,002	23,419	24,832	26,242	22,287
(	(percent of	net sales)			(1	percent of	net sales)			(	percent of	net sales)		
100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
2.8 94.4	2.6 89.4	2.6 89.2	2.6 90.0	3.0 96.8	2.8 93.1	2.6 89.2	2.5 89.9	2.6 90.7	2.7 95.4	2.9 91.2	2.9 89.8	2.8 88.6	2.9 90.2	3.1 92.6
2.8	8.1	8.2	7.4	0.3	4.1	8.2	7.7	6.6	1.9	5.9	7.3	8.6	7.0	4.3
1.3 0.0	1.2 0.2	1.3 0.3	1.2 0.1	1.3 0.2	1.3 0.4	1.2 0.5	1.3 0.6	1.3 0.3	1.5 0.4	1.5 0.2	1.5 0.4	1.7 0.1	1.7 0.5	1.9 0.2
1.5	7.1	7.3	6.3	(0.9)	3.1	7.5	6.9	5.6	0.9	4.6	6.2	7.0	5.8	2.7
0.6	0.7	0.8	0.7	0.4	0.9	1.1	1.1	0.9	0.5	0.8	0.9	1.2	1.0	0.9
0.9	6.4	6.5	5.6	(1.2)	2.2	6.4	5.8	4.7	0.4	3.8	5.3	5.9	4.8	1.8
	(perc	ent)				(perce	ent)				(perc	ent)		
8.73 5.11	37.28 33.73	38.36 34.40	33.05 29.24	(4.56) (6.52)	14.81 10.45	32.97 28.33	31.83 26.69	25.60 21.44	3.75 1.56	19.07 15.63	24.42 20.91	28.65 23.81	21.88 18.14	10.22 6.82
3.70 2.17	16.31 14.75	17.58 15.76	14.73 13.03	(1.97) (2.82)	6.34 4.47	15.25 13.10	14.40 12.08	11.36 9.51	1.71 0.71	8.50 6.96	10.80 9.25	12.88 10.70	10.07 8.35	4.50 3.01
2.00	2.02	2.13	2.14	2.09	1.87	1.97	2.05	2.02	2.02	1.91	1.89	1.92	1.98	1.92
0.41	0.42	0.42	0.42	0.42	0.32	0.33	0.35	0.33	0.34	0.33	0.31	0.30	0.32	0.33
1.25	1.33	1.43	1.35	1.25	1.22	1.45	1.37	1.33	1.34	1.36	1.33	1.35	1.43	1.28

## **TABLE 16.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

		All N	Manufacturing	1	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million o	lollars)		
Cash and demand deposits in the United States	97,297 29,532	109,882 23,852	113,385 25,630	136,243 27,815	141,699 33,723
Total cash on hand and in U.S. banks	126,829	133,733	139,015	164,058	175,422
Other short-term financial investments, including marketable and government securities, commercial paper, etc	97,773	96,212	103,841	100,631	112,748
Total cash, U.S. Government and other securities	224,602	229,945	242,855	264,689	288,170
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	508,066 473,010 215,747	528,205 489,498 226,114	543,572 488,848 227,269	554,012 502,294 233,650	541,090 503,006 239,076
Total current assets	1,421,426	1,473,762	1,502,545	1,554,645	1,571,342
Depreciable and amortizable fixed assets, including construction in progress	2,185,446 94,418 1,135,907	2,202,569 94,411 1,151,076	2,212,987 93,024 1,133,766	2,247,563 92,840 1,153,069	2,268,984 91,749 1,159,315
Net property, plant, and equipment	1,143,957	1,145,904	1,172,245	1,187,335	1.201.418
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,817,431	1,890,647	1,982,297	2,026,199	2,069,359
Total Assets	4,382,814	4,510,313	4,657,087	4,768,179	4,842,118
LIABILITIES AND STOCKHOLDERS' EQUITY	, ,-	,,	, ,	,, -	,- , -
Short-term debt, original maturity of 1 year or less: a. Loans from banks	70,337	75,280	75,050	76,654	75,970
b. Other short-term debt, including commercial paper Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt:	127,727 340,660 47,355	134,571 344,222 54,869	140,406 347,121 53,061	162,547 357,490 53,080	158,672 366,357 52,205
a. Loans from banks      b. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses	33,599 36,663 477,675	32,703 40,950 464,310	35,467 39,196 475,161	38,424 38,442 491,004	42,724 43,894 515,356
Total current liabilities	1,134,017	1,146,903	1,165,462	1,217,641	1,255,178
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	329,903 615,432	335,582 638,714	342,107 663,501	343,927 672,038	347,004 671,664
minority stockholders' interest in consolidated domestic corporations	666,285	674,392	672,901	685,070	687,727
Total liabilities	2,745,637	2,795,590	2,843,972	2,918,676	2,961,573
Capital stock and other capital (less treasury stock)	540,791 1,096,386	576,398 1,138,325	651,397 1,161,719	657,997 1,191,506	676,902 1,203,644
Stockholders' equity	1,637,177	1,714,722	1,813,115	1,849,503	1,880,545
Total Liabilities and Stockholders' Equity	4,382,814	4,510,313	4,657,087	4,768,179	4,842,118
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	287,409	326,858	337,083	337,004	316,164
SELECTED BALANCE SHEET RATIOS		(percent of to	otal assets)		
Total cash, U.S. Government and other securities.  Trade accounts and trade notes receivable.  Inventories.  Total current assets  Net property, plant, and equipment  Short-term debt, including installments on long-term debt.  Total current liabilities.  Long-term debt.  Total liabilities.  Stockholders' equity.	5.1 11.6 10.8 32.4 26.1 6.1 25.9 21.6 62.6 37.4	5.1 11.7 10.9 32.7 25.4 6.3 25.4 21.6 62.0 38.0	5.2 11.7 10.5 32.3 25.2 6.2 25.0 21.6 61.1 38.9	5.6 11.6 10.5 32.6 24.9 6.6 25.5 21.3 61.2 38.8	6.0 11.2 10.4 32.5 24.8 6.6 25.9 21.0 61.2 38.8

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufactui Under \$5 I			All Manufacturing Assets \$5 Million to \$10 Million <sup>1</sup>					As		anufacturir lillion to \$2		
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million o	lollars)				(million o	dollars)		
12,084 1,307	11,954 1,534	11,549 1,460	12,397 1,332	12,150 1,423	3,883 606	3,974 670	3,737 560	3,834 499	4,029 606	5,298 1,138	4,965 821	4,799 979	5,682 756	5,580 994
13,391	13,488	13,010	13,729	13,573	4,489	4,644	4,297	4,333	4,634	6,436	5,786	5,778	6,438	6,574
1,795	2,082	1,695	1,438	1,560	1,587	1,685	2,030	1,556	1,408	2,522	2,558	2,331	2,211	2,068
15,187	15,570	14,704	15,168	15,133	6,076	6,329	6,327	5,889	6,042	8,958	8,343	8,109	8,648	8,642
31,237 23,908 3,949	31,280 23,631 3,969	31,679 24,769 4,107	32,703 25,492 3,965	31,250 25,548 4,090	14,305 13,139 1,748	15,651 13,603 1,864	15,332 13,501 1,747	15,312 13,562 1,804	14,980 13,428 1,719	20,244 19,595 2,812	21,316 18,678 3,164	21,967 19,126 2,905	21,765 19,609 3,064	19,724 18,481 3,093
74,281	74,450	75,259	77,327	76,021	35,268	37,446	36,906	36,567	36,169	51,609	51,502	52,107	53,086	49,939
95,403 1,630 62,554	94,560 1,657 61,619	95,122 1,563 62,461	95,147 1,772 62,852	100,979 1,788 67,572	40,565 1,171 23,560	41,246 1,144 24,192	38,385 1,077 23,252	39,174 872 23,453	40,489 975 24,539	55,853 1,603 31,027	55,871 1,740 31,035	59,149 1,769 32,989	58,804 1,662 32,992	58,148 1,383 31,995
34,480	34,598	34,224	34,067	35,195	18,176	18,198	16,210	16,593	16,926	26,429	26,576	27,929	27,473	27,537
5,078	5,064	5,399	5,355	5,392	2,776	2,962	2,838	2,838	3,028	7,162	6,701	7,767	7,442	8,705
113,839	114,111	114,882	116,749	116,609	56,219	58,606	55,955	55,998	56,123	85,200	84,779	87,804	88,002	86,182
6,703 1,560 16,264 475	6,363 1,347 16,489 453	6,075 1,347 15,772 534	6,267 1,090 16,655 621	6,431 1,243 15,994 482	4,566 682 7,268 248	4,497 569 7,804 286	4,409 357 7,171 315	3,928 539 7,352 298	4,176 600 6,901 144	5,730 1,009 10,503 369	6,239 890 10,542 324	5,835 915 10,606 325	5,646 855 10,388 361	5,457 926 9,630 343
2,920 1,392	2,855 1,841	3,157 1,661	2,973 1,836	3,326 1,624	1,351 754	1,314 619	1,393 598	1,485 601	1,660 790	2,566 711	2,412 934	2,407 823	2,298 910	2,281 996
7,868	7,513	6,822	6,683	7,275	3,951	3,933	3,782	3,888	3,617	6,175	5,880	6,207	6,410	6,373
37,181	36,861	35,369	36,124	36,375	18,822	19,023	18,024	18,091	17,888	27,063	27,222	27,117	26,868	26,007
14,413 11,524	13,762 11,322	12,699 11,971	13,346 13,074	13,878 13,748	6,794 5,590	6,866 4,798	6,489 5,253	6,729 5,458	6,383 5,482	11,052 6,945	10,284 7,466	11,210 8,090	10,310 8,206	10,856 9,203
2,390	2,252	2,198	2,181	2,149	943	814	871	877	808	2,173	2,312	1,923	2,127	2,123
65,509	64,197	62,236	64,726	66,151	32,148	31,501	30,638	31,154	30,561	47,233	47,284	48,339	47,510	48,189
18,923 29,407	14,572 35,342	14,882 37,764	16,632 35,391	17,444 33,014	6,835 17,236	7,555 19,550	7,157 18,160	6,603 18,241	9,005 16,557	10,965 27,002	14,076 23,419	14,633 24,832	14,250 26,242	15,706 22,287
48,330	49,914	52,646	52,023	50,458	24,071	27,105	25,317	24,844	25,561	37,967	37,495	39,465	40,492	37,993
113,839	114,111	114,882	116,749	116,609	56,219	58,606	55,955	55,998	56,123	85,200	84,779	87,804	88,002	86,182
37,099	37,589	39,890	41,202	39,646	16,447	18,424	18,882	18,476	18,281	24,546	24,280	24,991	26,219	23,933
(p	percent of t	otal assets	s)		(p	ercent of to	otal assets)			(pe	ercent of to	otal assets)		
13.3 27.4 21.0 65.3 30.3 11.0 32.7 22.8 57.5	13.6 27.4 20.7 65.2 30.3 10.9 32.3 22.0 56.3	12.8 27.6 21.6 65.5 29.8 10.7 30.8 21.5 54.2	13.0 28.0 21.8 66.2 29.2 10.4 30.9 22.6 55.4	13.0 26.8 21.9 65.2 30.2 10.8 31.2 23.7 56.7	10.8 25.4 23.4 62.7 32.3 13.1 33.5 22.0 57.2	10.8 26.7 23.2 63.9 31.1 11.9 32.5 19.9 53.8	11.3 27.4 24.1 66.0 29.0 12.1 32.2 21.0 54.8	10.5 27.3 24.2 65.3 29.6 11.7 32.3 21.8 55.6	10.8 26.7 23.9 64.4 30.2 12.9 31.9 21.1 54.5	10.5 23.8 23.0 60.6 31.0 11.8 31.8 21.1 55.4	9.8 25.1 22.0 60.7 31.3 12.4 32.1 20.9 55.8	9.2 25.0 21.8 59.3 31.8 11.4 30.9 22.0 55.1	9.8 24.7 22.3 60.3 31.2 11.0 30.5 21.0 54.0	10.0 22.9 21.4 57.9 32.0 11.2 30.2 23.3 55.9
42.5	43.7	45.8	44.6	43.3	42.8	46.2	45.2	44.4	45.5	44.6	44.2	44.9	46.0	44.1

## TABLE 17.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Nondurable Manufacturing Industries <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	478,539 18,770	482,610 18,089	514,434 18,753	525,844 18,892	527,405 19,174
general, and administrative expenses	423,661	420,675	445,909	457,493	464,555
Income (or loss) from operations	36,108	43,847	49,772	49,459	43,676
Interest expense	13,342 15,114	13,288 18,617	14,672 17,821	14,547 15,975	15,088 11,601
Income (or loss) before income taxes	37,880	49,176	52,921	50,887	40,189
Provision for current and deferred domestic income taxes	10,082	11,798	12,555	12,346	12,942
Income (or loss) after income taxes	27,798	37,378	40,366	38,541	27,247
Cash dividends charged to retained earnings in current quarter	16,134	17,884	17,101	16,908	20,902
Net income retained in business	11,664	19,494	23,265	21,633	6,345
Retained earnings at beginning of quarter.  Other direct credits (or charges) to retained earnings (net), including stock and other	511,800	539,927	544,211	568,247	586,480
noncash dividends, etc	13,786 537,249	(2,600) 556,821	(284) 567,192	(4,159) 585,722	(3,852)
The same of the sa	007,210	(percent of r		000,722	000,070
INCOME STATEMENT IN RATIO FORMAT		(	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.9 88.5	100.0 3.7 87.2	100.0 3.6 86.7	100.0 3.6 87.0	100.0 3.6 88.1
Income (or loss) from operations	7.5	9.1	9.7	9.4	8.3
Interest expense All other nonoperating income (expense)	2.8 3.2	2.8 3.9	2.9 3.5	2.8 3.0	2.9 2.2
Income (or loss) before income taxes	7.9	10.2	10.3	9.7	7.6
Provision for current and deferred domestic income taxes	2.1	2.4	2.4	2.3	2.5
Income (or loss) after income taxes	5.8	7.7	7.8	7.3	5.2
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	21.38 15.69	27.10 20.60	27.52 20.99	26.09 19.76	20.45 13.87
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	7.48 5.49	9.55 7.26	9.96 7.60	9.35 7.08	7.25 4.91
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.16	1.16	1.17	1.14	1.12
Total cash, U.S. Government and other securities to total current liabilities	0.14	0.14	0.14	0.16	0.19
Total stockholders' equity to total debt	1.10	1.10	1.13	1.10	1.09
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<sup>1</sup> Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

No	ndurable M Assets	anufacturir Under \$5 N		ies	Nondurable Manufacturing Industries Assets \$5 Million to \$10 Million <sup>1</sup>											
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000		
	(million o	dollars)				(million o	lollars)				(million d	lollars)				
24,409 677	23,238 579	25,342 626	24,358 621	25,561 731	11,446 322	11,879 312	11,219 284	11,586 306	11,166 301	16,221 462	15,137 447	15,911 446	15,062 445	14,780 473		
23,163	21,157	22,763	22,005	24,445	10,652	10,646	10,067	10,522	10,764	15,030	13,594	14,246	13,720	13,873		
569	1,502	1,954	1,732	386	471	921	868	758	100	729	1,096	1,219	897	434		
341 31	283 68	382 123	278 29	310 73	146 30	138 47	134 55	160 (15)	145 49	229 73	211 65	252 59	255 51	260 183		
259	1,287	1,696	1,483	149	356	830	789	583	4	573	951	1,025	693	356		
121	110	223	141	73	90	83	105	75	66	74	119	114	104	106		
138	1,177	1,473	1,343	76	266	748	684	508	(62)	498	832	911	590	251		
389	605	512	571	501	213	378	338	245	245	403	336	468	278	281		
(251)	572	960	772	(425)	53	370	346	264	(307)	96	496	443	311	(30)		
8,771	8,377	10,043	10,533	10,970	6,177	6,470	6,700	6,908	8,033	11,867	9,477	8,356	10,169	9,122		
(153)	(329)	(92)	(330)	(199)	50	(77)	166	(15)	(36)	33	25	(114)	(117)	(74)		
8,366	8,620	10,911	10,975	10,346	6,279	6,764	7,212	7,157	7,690	11,995	9,998	8,685	10,363	9,017		
'	percent of	net sales)			(1	percent of	net sales)			(ı	percent of	net sales)				
100.0 2.8 94.9	100.0 2.5 91.0	100.0 2.5 89.8	100.0 2.5 90.3	100.0 2.9 95.6	100.0 2.8 93.1	100.0 2.6 89.6	100.0 2.5 89.7	100.0 2.6 90.8	100.0 2.7 96.4	100.0 2.8 92.7	100.0 3.0 89.8	100.0 2.8 89.5	100.0 3.0 91.1	100.0 3.2 93.9		
2.3	6.5	7.7	7.1	1.5	4.1	7.8	7.7	6.5	0.9	4.5	7.2	7.7	6.0	2.9		
1.4 0.1	1.2 0.3	1.5	1.1 0.1	1.2	1.3 0.3	1.2 0.4	1.2 0.5	1.4 (0.1)	1.3	1.4 0.4	1.4 0.4	1.6 0.4	1.7	1.8 1.2		
1.1	5.5	0.5 6.7	6.1	0.3 0.6	3.1	7.0	7.0	5.0	0.4	3.5	6.3	6.4	0.3 4.6	2.4		
0.5	0.5	0.9	0.6	0.3	0.8	0.7	0.9	0.6	0.6	0.5	0.8	0.4	0.7	0.7		
0.6	5.1	5.8	5.5	0.3	2.3	6.3	6.1	4.4	(0.6)	3.1	5.5	5.7	3.9	1.7		
	(perc	ent)				(perce	ent)				(perce	ent)				
6.96 3.71	33.78 30.89	39.23 34.07	33.55 30.37	3.55 1.81	16.39 12.26	37.55 33.80	35.54 30.82	26.87 23.43	0.15 (2.65)	15.59 13.58	25.55 22.35	28.28 25.13	17.78 15.12	9.70 6.82		
2.67 1.42	13.68 12.51	17.70 15.37	14.97 13.55	1.45 0.74	6.88 5.14	15.94 14.35	15.78 13.68	11.48 10.01	0.07 (1.21)	6.90 6.00	11.56 10.12	12.40 11.02	8.09 6.88	4.33 3.05		
1.82	1.95	2.03	2.12	1.99	1.76	1.75	1.86	1.88	1.97	1.83	1.80	1.82	1.79	1.78		
0.34	0.40	0.39	0.43	0.39	0.29	0.24	0.28	0.26	0.31	0.27	0.28	0.25	0.26	0.26		
1.10	1.14	1.39	1.36	1.10	1.17	1.21	1.33	1.17	1.32	1.29	1.37	1.29	1.38	1.32		

## **TABLE 17.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	Al	II Nondurable	Manufacturing	g Industries¹	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million o	lollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	30,156 10,906	31,546 9,451	30,199 10,514	50,002 8,900	48,331 9,115
Total cash on hand and in U.S. banks	41,062	40,997	40,713	58,902	57,446
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	27,381	24,784	25,847	25,100	44,236
Total cash, U.S. Government and other securities	68,443	65,781	66,560	84,002	101,682
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	207,129 184,648 88,042	210,708 188,308 91,603	219,522 187,537 88,290	223,465 191,861 91,425	221,988 192,477 94,716
Total current assets	548,262	556,399	561,909	590,754	610,864
Depreciable and amortizable fixed assets, including construction in progress	1,196,393	1,200,430	1,208,261	1,218,770	1,226,220
Land and mineral rights	61,779	61,455	59,610	59,013	58,028
Less: Accumulated depreciation, depletion, and amortization	620,270	627,737	609,179	617,345	620,491
Net property, plant, and equipment	637,903	634,148	658,691	660,438	663,757
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	840,417	870,221	904,552	926,076	943,559
Total Assets	2,026,582	2,060,769	2,125,152	2,177,268	2,218,180
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt:	32,890 67,736 139,555 18,387	33,957 69,202 138,893 23,551	33,165 70,069 137,974 20,178	34,807 92,826 141,283 19,134	37,343 91,856 148,221 19,152
a. Loans from banks	15,636 20,961	15,221 22,708	16,496 21,523	17,958 21,243	23,514 22,067
All other current liabilities, including excise and sales taxes, and accrued expenses	177,325	174,084	179,997	188,758	201,604
Total current liabilities	472,490	477,616	479,403	516,009	543,756
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	165,080 342,684	163,846 355,816	168,940 371,648	172,429 370,326	176,100 372,567
minority stockholders' interest in consolidated domestic corporations	337,543	337,633	335,867	338,223	339,747
Total liabilities.  Capital stock and other capital (less treasury stock)	1,317,797 171,535	1,334,911 169,036	1,355,857 202,103	1,396,987 194,560	1,432,169 197,038
Retained earnings	537,249	556,821	567,192	585,722	588,973
Stockholders' equity	708,785	725,858	769,295	780,281	786,011
Total Liabilities and Stockholders' Equity	2,026,582	2,060,769	2,125,152	2,177,268	2,218,180
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	75,772	78,783	82,506	74,744	67,108
SELECTED BALANCE SHEET RATIOS		(percent of to	otal assets)		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	3.4 10.2 9.1 27.1 31.5 6.8 23.3 25.1 65.0 35.0	3.2 10.2 9.1 27.0 30.8 6.8 23.2 25.2 64.8 35.2	3.1 10.3 8.8 26.4 31.0 6.6 22.6 25.4 63.8 36.2	3.9 10.3 8.8 27.1 30.3 7.7 23.7 24.9 64.2 35.8	4.6 10.0 8.7 27.5 29.9 7.9 24.5 24.7 64.6 35.4

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

No	ndurable M Assets	anufacturii Under \$5 N		ies		ndurable Ma			es			nufacturing		es
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million o	lollars)				(million o	dollars)		
3,721 419	3,795 486	3,506 604	4,218 460	4,013 433	1,354 239	1,176 185	1,325 212	1,230 156	1,288 272	1,710 401	1,624 175	1,444 190	1,886 129	1,761 116
4,141	4,281	4,110	4,678	4,446	1,593	1,361	1,537	1,385	1,560	2,111	1,798	1,634	2,015	1,877
479	611	552	563	670	468	335	325	346	388	690	1,074	949	719	632
4,620	4,891	4,662	5,240	5,116	2,061	1,696	1,862	1,732	1,948	2,801	2,872	2,583	2,734	2,509
11,272 7,368 1,498	10,694 6,899 1,514	11,033 6,978 1,678	11,526 7,202 1,716	11,561 7,696 1,683	5,575 4,161 603	5,963 4,138 631	5,910 4,191 590	5,992 4,297 655	5,725 4,284 626	7,890 7,113 1,193	7,870 6,941 1,156	7,757 6,937 1,155	7,749 6,981 1,356	7,189 6,513 1,136
24,758	23,998	24,351	25,683	26,056	12,401	12,428	12,553	12,676	12,583	18,996	18,839	18,432	18,819	17,347
34,375 362 22,513	33,066 475 21,842	34,060 430 22,354	34,024 554 22,480	37,719 570 25,156	16,185 391 9,472	15,999 387 9,094	15,366 388 9,373	15,792 209 9,110	16,177 345 9,523	23,927 564 12,969	24,030 600 13,177	24,227 583 13,328	25,437 595 13,984	25,300 489 13,506
12,224	11,700	12,135	12,098	13,133	7,104	7,292	6,382	6,891	6,999	11,522	11,452	11,482	12,049	12,283
1,820	1,926	1,834	1,866	1,877	1,168	1,114	1,063	752	1,132	2,691	2,586	3,168	3,399	3,272
38,802	37,624	38,320	39,648	41,066	20,673	20,834	19,997	20,319	20,714	33,209	32,877	33,082	34,267	32,903
2,261 586	2,114 341	2,143 395	2,410 332	2,583 344	1,751 224	1,717 321	1,703 175	1,484 291	1,371 308	2,503 430	2,673 339	2,222 375	2,364 307	2,300 307
6,744 154	5,770 108	5,576 134	6,039 166	6,007 136	3,019 74	3,168 55	2,864 68	2,870 66	2,716 51	4,208 156	4,255 124	4,482 78	4,265 92	3,992 92
848 544 2,491	813 927 2,247	1,168 634 1,940	795 508 1,852	1,239 599 2,154	639 273 1,065	441 293 1,102	562 224 1,145	730 240 1,061	660 209 1,067	817 314 1,972	807 338 1,906	836 339 1,816	948 521 2,004	815 407 1,841
13,628	12,321	11,990	12,101	13,061	7,044	7,098	6,740	6,741	6,382	10,399	10,442	10,147	10,502	9,755
4,821 4,435	4,574 4,545	4,195 3,860	4,522 4,422	5,105 5,452	2,509 2,028	2,713 1,841	2,472 1,525	2,623 2,042	2,548 2,020	4,358 2,974	4,262 2,416	4,428 3,072	4,118 3,066	4,466 2,808
1,028	940	987	915	647	415	336	380	233	339	790	877	929	987	1,170
23,911	22,380	21,032	21,960	24,264	11,996	11,988	11,118	11,639	11,290	18,521	17,997	18,577	18,672	18,198
6,525 8,366	6,624 8,620	6,377 10,911	6,713 10,975	6,456 10,346	2,397 6,279	2,083 6,764	1,668 7,212	1,524 7,157	1,735 7,690	2,693 11,995	4,883 9,998	5,821 8,685	5,232 10,363	5,688 9,017
14,891	15,244	17,288	17,688	16,802	8,676	8,847	8,880	8,681	9,425	14,688	14,881	14,506	15,594	14,705
38,802	37,624	38,320	39,648	41,066	20,673	20,834	19,997	20,319	20,714	33,209	32,877	33,082	34,267	32,903
11,130	11,678	12,361	13,583	12,995	5,357	5,330	5,813	5,935	6,201	8,597	8,398	8,285	8,317	7,592
(r	percent of t	otal assets	)		(p	ercent of to	otal assets)			(pe	ercent of to	otal assets)		
11.9 29.1 19.0	13.0 28.4 18.3	12.2 28.8 18.2	13.2 29.1 18.2	12.5 28.2 18.7	10.0 27.0 20.1	8.1 28.6 19.9	9.3 29.6 21.0	8.5 29.5 21.1	9.4 27.6 20.7	8.4 23.8 21.4	8.7 23.9 21.1	7.8 23.4 21.0	8.0 22.6 20.4	7.6 21.8 19.8
63.8 31.5 10.9 35.1	63.8 31.1 11.1 32.7	63.5 31.7 11.3 31.3	64.8 30.5 10.2 30.5	63.4 32.0 11.6 31.8	60.0 34.4 14.0 34.1	59.7 35.0 13.3 34.1	62.8 31.9 13.3 33.7	62.4 33.9 13.5 33.2	60.7 33.8 12.3 30.8	57.2 34.7 12.2 31.3	57.3 34.8 12.6 31.8	55.7 34.7 11.4 30.7	54.9 35.2 12.1 30.6	52.7 37.3 11.6 29.6
23.9 61.6 38.4	24.2 59.5 40.5	21.0 54.9 45.1	22.6 55.4 44.6	25.7 59.1 40.9	21.9 58.0 42.0	21.9 57.5 42.5	20.0 55.6 44.4	23.0 57.3 42.7	22.1 54.5 45.5	22.1 55.8 44.2	20.3 54.7 45.3	22.7 56.2 43.8	21.0 54.5 45.5	22.1 55.3 44.7

## TABLE 18.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Durable Manufacturing Industries <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	603,585 20,189	597,024 20,523	627,447 20,587	612,474 21,030	618,550 22,128
general, and administrative expenses	546,099	533,966	558,532	550,624	570,288
Income (or loss) from operations	37,297	42,536	48,328	40,821	26,135
Interest expense	11,486 22,693	11,721 24,194	11,969 19,228	13,124 21,373	13,422 19,927
Income (or loss) before income taxes	48,503	55,009	55,587	49,069	32,639
Provision for current and deferred domestic income taxes	14,629	15,090	17,192	14,970	11,869
Income (or loss) after income taxes	33,874	39,919	38,394	34,099	20,769
Cash dividends charged to retained earnings in current quarter	12,439	12,050	19,000	15,492	11,223
Net income retained in business	21,435	27,869	19,394	18,607	9,546
Retained earnings at beginning of quarterOther direct credits (or charges) to retained earnings (net), including stock and other	538,512	557,485	579,312	592,370	606,785
noncash dividends, etc	(810) 559,137	(3,850)	(4,180) 594,526	(5,193) 605,785	(1,660) 614,671
Retained carmings at that of quarter	000,107	(percent of r	· · · · · · · · · · · · · · · · · · ·	000,700	014,071
INCOME STATEMENT IN RATIO FORMAT		(percent or r	ict saics)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.3 90.5	100.0 3.4 89.4	100.0 3.3 89.0	100.0 3.4 89.9	100.0 3.6 92.2
Income (or loss) from operations	6.2	7.1	7.7	6.7	4.2
Interest expense	1.9 3.8	2.0 4.1	1.9 3.1	2.1 3.5	2.2 3.2
Income (or loss) before income taxes	8.0	9.2	8.9	8.0	5.3
Provision for current and deferred domestic income taxes	2.4	2.5	2.7	2.4	1.9
Income (or loss) after income taxes	5.6	6.7	6.1	5.6	3.4
OPERATING RATIOS		(perce	ent)		
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	20.90 14.59	22.25 16.15	21.30 14.71	18.36 12.76	11.93 7.59
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	8.23 5.75	8.98 6.52	8.78 6.07	7.58 5.26	4.98 3.17
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.32	1.37	1.37	1.37	1.35
Total cash, U.S. Government and other securities to total current liabilities	0.24	0.25	0.26	0.26	0.26
Total stockholders' equity to total debt	1.63	1.66	1.70	1.72	1.78
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<sup>1</sup> Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

D	ourable Mar Assets	nufacturing Under \$5 N		s	Durable Manufacturing Industries Assets \$5 Million to \$10 Million <sup>1</sup>				<b>S</b>		ırable Manı ssets \$10 N			
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million o					(million o					(million o			
43,935 1,231	42,457 1,115	44,094 1,160	43,810 1,130	41,741 1,259	17,092 475	18,013 473	17,871 432	16,893 448	16,155 448	23,124 663	21,823 617	24,218 673	23,074 644	21,763 646
41,334	37,542	39,165	39,360	40,687	15,917	16,004	16,082	15,311	15,289	20,851	19,609	21,299	20,675	19,975
1,370	3,800	3,768	3,320	(205)	701	1,536	1,358	1,134	418	1,610	1,597	2,246	1,755	1,142
558 (17)	500 66	487 72	556 51	554 35	239 74	224 92	238 107	224 98	252 71	370 (2)	357 98	438 (7)	380 147	437 (92)
795	3,365	3,353	2,815	(724)	536	1,404	1,226	1,007	236	1,238	1,339	1,801	1,522	614
316	334	298	354	175	173	231	221	184	74	253	210	363	275	217
479	3,032	3,055	2,460	(899)	363	1,172	1,005	823	162	985	1,129	1,438	1,247	397
1,059	1,577	1,431	919	643	536	564	689	443	312	665	478	819	448	578
(579)	1,455	1,624	1,541	(1,542)	(173)	608	316	380	(150)	319	651	620	799	(181)
21,813	25,569	25,653	23,362	24,509	11,117	12,159	10,864	10,620	9,056	14,746	12,664	15,516	15,076	13,386
(192)	(302)	(424)	(487)	(298)	12	19	(232)	84	(39)	(58)	106	11	4	65
21,041	26,722	26,853	24,417	22,668	10,956	12,786	10,948	11,084	8,867	15,007	13,421	16,147	15,880	13,269
'	(percent of	net sales)			(1	percent of	net sales)			(1	percent of	net sales)		
100.0 2.8 94.1	100.0 2.6 88.4	100.0 2.6 88.8	100.0 2.6 89.8	100.0 3.0 97.5	100.0 2.8 93.1	100.0 2.6 88.8	100.0 2.4 90.0	100.0 2.6 90.6	100.0 2.8 94.6	100.0 2.9 90.2	100.0 2.8 89.9	100.0 2.8 87.9	100.0 2.8 89.6	100.0 3.0 91.8
3.1	9.0	8.5	7.6	(0.5)	4.1	8.5	7.6	6.7	2.6	7.0	7.3	9.3	7.6	5.2
1.3	1.2 0.2	1.1 0.2	1.3 0.1	1.3 0.1	1.4 0.4	1.2 0.5	1.3 0.6	1.3 0.6	1.6 0.4	1.6 0.0	1.6 0.4	1.8 0.0	1.6 0.6	2.0 (0.4)
1.8	7.9	7.6	6.4	(1.7)	3.1	7.8	6.9	6.0	1.5	5.4	6.1	7.4	6.6	2.8
0.7	0.8	0.7	0.8	0.4	1.0	1.3	1.2	1.1	0.5	1.1	1.0	1.5	1.2	1.0
1.1	7.1	6.9	5.6	(2.2)	2.1	6.5	5.6	4.9	1.0	4.3	5.2	5.9	5.4	1.8
	(perc	ent)				(perce	ent)				(perce	ent)		
9.51 5.73	38.83 34.98	37.93 34.56	32.79 28.66	(8.61) (10.69)	13.92 9.43	30.75 25.68	29.83 24.46	24.91 20.37	5.86 4.02	21.27 16.92	23.68 19.97	28.87 23.05	24.46 20.03	10.54 6.82
4.24 2.55	17.60 15.86	17.52 15.96	14.60 12.76	(3.83) (4.76)	6.03 4.09	14.87 12.42	13.64 11.18	11.29 9.23	2.67 1.83	9.52 7.58	10.32 8.70	13.17 10.51	11.33 9.28	4.61 2.98
2.10	2.06	2.18	2.15	2.14	1.94	2.10	2.16	2.10	2.05	1.96	1.95	1.98	2.09	2.01
0.45	0.44	0.43	0.41	0.43	0.34	0.39	0.40	0.37	0.36	0.37	0.33	0.33	0.36	0.38
1.34	1.43	1.44	1.34	1.35	1.25	1.61	1.39	1.43	1.35	1.40	1.30	1.39	1.47	1.25

## TABLE 18.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Durable Manufacturing Industries <sup>1</sup>							
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000			
ASSETS		(million o	dollars)					
Cash and demand deposits in the United States. Time deposits in the United States, including negotiable certificates of deposit	67,141 18,626	78,336 14,401	83,186 15,116	86,241 18,915	93,367 24,608			
Total cash on hand and in U.S. banks	85,768	92,737	98,302	105,156	117,976			
Other short-term financial investments, including marketable and government securities, commercial paper, etc	70,392	71,428	77,993	75,532	68,512			
Total cash, U.S. Government and other securities	156,159	164,164	176,295	180,688	186,487			
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	300,936 288,363 127,705	317,498 301,190 134,511	324,051 301,311 138,979	330,546 310,433 142,225	319,102 310,529 144,359			
Total current assets	873,164	917,362	940,636	963,891	960,478			
Depreciable and amortizable fixed assets, including construction in progress	989,052 32,639	1,002,139 32,956	1,004,726 33,414	1,028,793 33,827	1,042,764 33,721			
Less: Accumulated depreciation, depletion, and amortization	515,636	523,339	524,587	535,724	538,824			
Net property, plant, and equipment	506,055	511,756	513,554	526,897	537,661			
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	977,014	1,020,426	1,077,745	1,100,123	1,125,799			
Total Assets	2,356,232	2,449,544	2,531,935	2,590,911	2,623,938			
LIABILITIES AND STOCKHOLDERS' EQUITY								
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:	37,447 59,991 201,106 28,968	41,323 65,369 205,329 31,317	41,885 70,337 209,147 32,883	41,847 69,721 216,207 33,947	38,627 66,816 218,136 33,052			
a. Loans from banksb. Other long-term debt	17,963 15,702 300,350	17,482 18,242 290,225	18,970 17,673 295,164	20,466   17,198   302,246	19,210 21,827 313,752			
Total current liabilities	661,527	669,287	686,059	701,632	711,422			
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	164,823 272,748	171,736 282,897	173,168 291,853	171,498 301,713	170,904 299,098			
minority stockholders' interest in consolidated domestic corporations	328,742	336,759	337,034	346,846	347,980			
Total liabilities.  Capital stock and other capital (less treasury stock)  Retained earnings	1,427,840 369,256 559,137	1,460,679 407,361 581,503	1,488,114 449,294 594,526	1,521,689 463,437 605,785	1,529,403 479,863 614,671			
Stockholders' equity	928.393	988,865	1,043,821	1,069,222	1,094,535			
Total Liabilities and Stockholders' Equity	2,356,232	2.449.544	2,531,935	2,590,911	2,623,938			
NET WORKING CAPITAL	2,000,202	2,110,011	2,001,000	2,000,011	2,020,000			
Excess of total current assets over total current liabilities	211,637	248,075	254,577	262,260	249,056			
SELECTED BALANCE SHEET RATIOS		(percent of to	otal assets)					
Total cash, U.S. Government and other securities.  Trade accounts and trade notes receivable. Inventories.  Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity.	6.6 12.8 12.2 37.1 21.5 5.6 28.1 18.6 60.6 39.4	6.7 13.0 12.3 37.5 20.9 5.8 27.3 18.6 59.6 40.4	7.0 12.8 11.9 37.2 20.3 5.9 27.1 18.4 58.8 41.2	7.0 12.8 12.0 37.2 20.3 5.8 27.1 18.3 58.7 41.3	7.1 12.2 11.8 36.6 20.5 5.6 27.1 17.9 58.3 41.7			

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

1999   2000   2000   2000   2000   2000   1999   2000			ufacturing I			<b>.</b>	Durable Manufacturing Industries Assets \$5 Million to \$10 Million <sup>1</sup>				s		nufacturing Under \$5 N	Ourable Mai Assets	[
8,363         8,159         8,043         8,179         8,136         2,529         2,798         2,411         2,604         2,740         3,588         3,341         3,356         3,796         3,888         1,048         857         872         990         367         485         348         343         334         737         646         788         627         8           9,251         9,207         8,900         9,052         9,127         2,896         3,283         2,760         2,947         3,074         4,325         3,987         4,144         4,423         4,6           1,316         1,472         1,142         876         891         1,118         1,350         1,704         1,210         1,019         1,832         1,484         1,382         1,442           10,567         10,679         10,043         9,927         10,018         4,615         4,663         4,464         4,157         4,094         6,157         5,471         5,526         5,915         6,1           19,965         20,586         20,645         21,177         1,689         8,730         9,465         9,311         9,265         1,2135         13,441         14,111         14,111	4Q 2000														
888         1,048         857         872         990         367         485         348         343         334         737         646         788         627         8           9,251         9,207         8,900         9,052         9,127         2,896         3,283         2,760         2,947         3,074         4,325         3,987         4,144         4,423         4,6           1,316         1,472         1,142         876         891         1,118         1,350         1,704         1,210         1,019         1,832         1,484         1,382         1,482         1,4           11,965         20,586         20,645         21,177         19,689         8,730         9,687         9,422         9,255         12,355         13,446         14,211         14,016         12,2         14,593         14,411         14,016         12,2         14,593         14,417         14,011         14,016         12,2         14,117         14,011         14,011         14,011         14,011         14,011         14,011         14,011         14,011         14,011         14,011         14,011         14,011         14,011         14,011         14,011         14,011         14,011			lollars)	(million o				dollars)	(million o				dollars)	(million	
1,316         1,472         1,142         876         891         1,118         1,350         1,704         1,210         1,019         1,832         1,484         1,382         1,493         1,492         1,492         1,492         1,492         1,492         1,492         1,492         1,492         1,492         1,492         1,492         1,492         1,493         1,414         1,414         1,414         1,414         1,414         1,414         1,414         1,414         1,414         1,414         1,414         1,414         1,414         1,416         1,22,41         1,414         1,416         1,42,42         1,4173         1,416         1,416         1,42,42         1,4173         1,416         1,416         1,416         1,42,11         1,416         1,42,11         1,416         1,416         1,416         1,416         1,413         1,413         1,413         1,413	3,819 878														
10,567   10,679   10,043   9,927   10,018   4,015   4,633   4,464   4,157   4,094   6,157   5,471   5,526   5,915   6,1	4,697	4,423	4,144	3,987	4,325	3,074	2,947	2,760	3,283	2,896	9,127	9,052	8,900	9,207	9,251
19,965         20,586         20,645         21,177         19,689         8,730         9,687         9,422         9,320         9,255         12,355         13,446         14,211         14,016         12,55         16,639         16,733         17,791         18,290         17,852         8,978         9,465         9,311         9,265         9,144         12,482         11,737         12,189         12,629         11,6         11,707         11,49         1,093         1,619         2,007         1,751         1,708         1,8         49,652         2,967         2,249         2,407         1,145         1,233         1,157         1,149         1,093         1,619         2,007         1,751         1,708         1,5         4,9523         50,452         50,908         51,643         49,965         22,867         25,018         24,353         23,891         23,586         32,612         32,662         33,675         34,267         32,58         1,288         1,182         1,133         1,218         1,218         780         757         690         662         630         1,039         1,140         1,186         1,067         8           4,041         39,778         40,107         40,372         42,416 </td <td>1,435</td> <td>1,492</td> <td>1,382</td> <td>1,484</td> <td>1,832</td> <td>1,019</td> <td>1,210</td> <td>1,704</td> <td>1,350</td> <td>1,118</td> <td>891</td> <td>876</td> <td>1,142</td> <td>1,472</td> <td>1,316</td>	1,435	1,492	1,382	1,484	1,832	1,019	1,210	1,704	1,350	1,118	891	876	1,142	1,472	1,316
16,539         16,733         17,791         18,290         17,852         8,978         9,465         9,311         9,265         9,144         12,482         11,737         12,189         12,629         11,5         2,451         2,455         2,429         2,249         2,407         1,145         1,233         1,157         1,149         1,093         1,619         2,007         1,751         1,708         1,5         4,9523         50,452         25,0908         51,643         49,965         22,867         25,018         24,353         23,891         23,586         32,612         32,662         33,675         34,267         32,58         1,132         1,133         1,218         780         757         600         662         630         1,039         1,140         1,186         1,067         8         4,041         39,778         40,107         40,372         42,416         14,088         15,098         13,880         14,342         15,016         18,058         17,858         19,661         19,009         18,4           22,256         22,898         22,089         21,969         22,062         11,072         10,906         9,829         9,702         9,927         14,907         15,124         16,447         <	6,132	5,915	5,526	5,471	6,157	4,094	4,157	4,464	4,633	4,015	10,018	9,927	10,043	10,679	10,567
61,029         61,494         61,063         61,123         63,260         24,380         25,246         23,019         23,382         24,313         31,926         31,842         34,922         33,366         32,84         40,041         39,778         40,107         40,372         42,416         14,088         15,098         13,880         14,342         15,016         18,058         17,858         19,661         19,009         18,4           22,256         22,898         22,089         21,969         22,062         11,072         10,906         9,829         9,702         9,927         14,907         15,124         16,447         15,425         15,2           3,258         3,138         3,565         3,489         3,515         1,608         1,848         1,775         2,085         1,896         4,472         4,115         4,599         4,043         5,4           75,037         76,487         76,562         77,101         75,543         35,547         37,771         35,957         35,678         35,408         51,991         51,902         54,722         53,735         53,2           4,442         4,249         3,932         3,858         3,848         2,815         2,779         2,706	12,535 11,968 1,957	12,629	12,189	11,737	12,482	9,144	9,265	9,311	9,465	8,978	17,852	18,290	17,791	16,733	16,539
1,268         1,182         1,133         1,218         1,218         780         757         690         662         630         1,039         1,140         1,186         1,067         8           40,041         39,778         40,107         40,372         42,416         14,088         15,098         13,880         14,342         15,016         18,058         17,858         19,661         19,009         18,2           22,256         22,898         22,089         21,969         22,062         11,072         10,906         9,829         9,702         9,927         14,907         15,124         16,447         15,425         15,2           3,258         3,138         3,565         3,489         3,515         1,608         1,848         1,775         2,085         1,896         4,472         4,115         4,599         4,043         5,4           75,037         76,487         76,562         77,101         75,543         35,547         37,771         35,957         35,678         35,408         51,991         51,902         54,722         53,735         53,2           4,442         4,249         3,932         3,857         3,848         2,815         2,779         2,706 <td< td=""><td>32,592</td><td>34,267</td><td>33,675</td><td>32,662</td><td>32,612</td><td>23,586</td><td>23,891</td><td>24,353</td><td>25,018</td><td>22,867</td><td>49,965</td><td>51,643</td><td>50,908</td><td>50,452</td><td>49,523</td></td<>	32,592	34,267	33,675	32,662	32,612	23,586	23,891	24,353	25,018	22,867	49,965	51,643	50,908	50,452	49,523
3,258         3,138         3,565         3,489         3,515         1,608         1,848         1,775         2,085         1,896         4,472         4,115         4,599         4,043         5,4           75,037         76,487         76,562         77,101         75,543         35,547         37,771         35,957         35,678         35,408         51,991         51,902         54,722         53,735         53,2           4,442         4,249         3,932         3,857         3,848         2,815         2,779         2,706         2,444         2,805         3,226         3,566         3,613         3,282         3,1           975         1,006         953         758         899         459         248         182         249         292         580         551         540         548         6           9,520         10,719         10,196         10,617         9,988         4,249         4,636         4,307         4,482         4,186         6,295         6,288         6,124         6,123         5,6           321         344         400         454         346         175         231         247         232         93         213	32,849 894 18,489	1,067	1,186	1,140	1,039	630	662	690	757	780	1,218	1,218	1,133	1,182	1,268
75,037         76,487         76,562         77,101         75,543         35,547         37,771         35,957         35,678         35,408         51,991         51,902         54,722         53,735         53,2           4,442         4,249         3,932         3,857         3,848         2,815         2,779         2,706         2,444         2,805         3,226         3,566         3,613         3,282         3,1           975         1,006         953         758         899         459         248         182         249         292         580         551         540         548         6           9,520         10,719         10,196         10,617         9,988         4,249         4,636         4,307         4,482         4,186         6,295         6,288         6,124         6,123         5,6           321         344         400         454         346         175         231         247         232         93         213         200         247         269         2           2,071         2,042         1,990         2,178         2,087         712         873         831         755         1,000         1,749         1,605 <td>15,253</td> <td>15,425</td> <td>16,447</td> <td>15,124</td> <td>14,907</td> <td>9,927</td> <td>9,702</td> <td>9,829</td> <td>10,906</td> <td>11,072</td> <td>22,062</td> <td>21,969</td> <td>22,089</td> <td>22,898</td> <td>22,256</td>	15,253	15,425	16,447	15,124	14,907	9,927	9,702	9,829	10,906	11,072	22,062	21,969	22,089	22,898	22,256
4,442       4,249       3,932       3,857       3,848       2,815       2,779       2,706       2,444       2,805       3,226       3,566       3,613       3,282       3,1         975       1,006       953       758       899       459       248       182       249       292       580       551       540       548       6         9,520       10,719       10,196       10,617       9,988       4,249       4,636       4,307       4,482       4,186       6,295       6,288       6,124       6,123       5,6         321       344       400       454       346       175       231       247       232       93       213       200       247       269       2         2,071       2,042       1,990       2,178       2,087       712       873       831       755       1,000       1,749       1,605       1,570       1,350       1,4         848       914       1,027       1,328       1,025       481       326       373       361       581       397       597       484       389       5         5,377       5,266       4,882       4,831       5,121       2,886<	5,433	4,043	4,599	4,115	4,472	1,896	2,085	1,775	1,848	1,608	3,515	3,489	3,565	3,138	3,258
975	53,279	53,735	54,722	51,902	51,991	35,408	35,678	35,957	37,771	35,547	75,543	77,101	76,562	76,487	75,037
975 1,006 953 758 899 459 248 182 249 292 580 551 540 548 6 9,520 10,719 10,196 10,617 9,988 4,249 4,636 4,307 4,482 4,186 6,295 6,288 6,124 6,123 5,6 321 344 400 454 346 175 231 247 232 93 213 200 247 269 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2														4.040	
321         344         400         454         346         175         231         247         232         93         213         200         247         269         2           2,071         2,042         1,990         2,178         2,087         712         873         831         755         1,000         1,749         1,605         1,570         1,350         1,4           848         914         1,027         1,328         1,025         481         326         373         361         581         397         597         484         389         5           5,377         5,266         4,882         4,831         5,121         2,886         2,831         2,637         2,827         2,550         4,203         3,974         4,391         4,406         4,5           23,553         24,540         23,379         24,023         23,314         11,777         11,924         11,283         11,350         11,506         16,663         16,780         16,969         16,366         16,2           9,593         9,188         8,504         8,824         8,774         4,285         4,153         4,017         4,106         3,835         6,694         6,023 <td>3,156 619</td> <td></td>	3,156 619														
2,071     2,042     1,990     2,178     2,087     712     873     831     755     1,000     1,749     1,605     1,570     1,350     1,4       848     914     1,027     1,328     1,025     481     326     373     361     581     397     597     484     389     5       5,377     5,266     4,882     4,831     5,121     2,886     2,831     2,637     2,827     2,550     4,203     3,974     4,391     4,406     4,5       23,553     24,540     23,379     24,023     23,314     11,777     11,924     11,283     11,350     11,506     16,663     16,780     16,969     16,366     16,2       9,593     9,188     8,504     8,824     8,774     4,285     4,153     4,017     4,106     3,835     6,694     6,023     6,782     6,193     6,3	5,638 251														
848     914     1,027     1,328     1,025     481     326     373     361     581     397     597     484     389     55       5,377     5,266     4,882     4,831     5,121     2,886     2,831     2,637     2,827     2,550     4,203     3,974     4,391     4,406     4,5       23,553     24,540     23,379     24,023     23,314     11,777     11,924     11,283     11,350     11,506     16,663     16,780     16,969     16,366     16,2       9,593     9,188     8,504     8,824     8,774     4,285     4,153     4,017     4,106     3,835     6,694     6,023     6,782     6,193     6,3															
23,553 24,540 23,379 24,023 23,314 11,777 11,924 11,283 11,350 11,506 16,663 16,780 16,969 16,366 16,2 9,593 9,188 8,504 8,824 8,774 4,285 4,153 4,017 4,106 3,835 6,694 6,023 6,782 6,193 6,3	1,466 590 4,532	389	484	597	397	581	361	373	326	481	1,025	1,328	1,027	914	848
	16,252	16,366	16,969	16,780	16,663	11,506	11,350	11,283	11,924	11,777	23,314	24,023	23,379	24,540	23,553
7,090 6,777 8,110 8,652 8,297 3,562 2,958 3,728 3,416 3,461 3,972 5,050 5,018 5,139 6,3	6,391 6,395														
	954	1,140	994	1,434	1,383		644	492	479	528	1,502	1,267	1,210	1,312	1,362
	29,991										·				1
	10,018 13,269	,													
	23,288						,								
75,037 76,487 76,562 77,101 75,543 35,547 37,771 35,957 35,678 35,408 51,991 51,902 54,722 53,735 53,2	53,279	53,735	54,722	51,902	51,991	35,408	35,678	35,957	37,771	35,547	75,543	77,101	76,562	76,487	75,037
25,969 25,911 27,529 27,620 26,651 11,090 13,094 13,070 12,541 12,080 15,949 15,882 16,706 17,901 16,3	16,341	17,901	16,706	15,882	15,949	12,080	12,541	13,070	13,094	11,090	26,651	27,620	27,529	25,911	25,969
(percent of total assets) (percent of total assets) (percent of total assets)			otal assets)	ercent of to	(pe			otal assets)	ercent of to	(p		)	otal assets	percent of t	(1
26.6 26.9 27.0 27.5 26.1 24.6 25.6 26.2 26.1 26.1 23.8 25.9 26.0 26.1 2	11.5 23.5 22.5	26.1	26.0	25.9	23.8	26.1	26.1	26.2	25.6	24.6	26.1	27.5	27.0	26.9	26.6
66.0 66.0 66.5 67.0 66.1 64.3 66.2 67.7 67.0 66.6 62.7 62.9 61.5 63.8 6	61.2	63.8	61.5	62.9	62.7	66.6	67.0	67.7	66.2	64.3	66.1	67.0	66.5	66.0	66.0
11.1 10.7 10.3 10.5 10.4 12.6 11.2 11.4 10.7 13.2 11.4 12.2 11.3 10.4 10.7   10.7 10.7 10.7 10.7 10.7 10.7 10.7 10.7	28.6 10.9	10.4	11.3	12.2	11.4	13.2	10.7	11.4	11.2	12.6	10.4	10.5	10.3	10.7	11.1
22.2 20.9 21.7 22.7 22.6 22.1 18.8 21.5 21.1 20.6 20.5 21.3 21.6 21.1 2	30.5 24.0	21.1	21.6	21.3	20.5					22.1	22.6			20.9	22.2
	56.3 43.7														

### TABLE 19.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 20 AND 21, ASSETS \$25 MILLION AND OVER

		Food and I	Kindred Produ	icts <sup>1 2</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	110,261 3,193	105,647 3,055	112,393 3,059	112,945 3,037	114,431 3,016
general, and administrative expenses	96,260	92,216	97,902	98,273	100,095
Income (or loss) from operations	10,807	10,376	11,431	11,635	11,320
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	2,767 835	2,929 341	3,094 292	3,135 469	3,005 1,002
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	357 46	292 446	414 (67)	397 355	316 277
by the equity method, net of foreign taxes	1,660	1,011	1,521	1,593	1,328
Income (or loss) before income taxes	10,938	9,537	10,498	11,314	11,238
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	3,161 372	2,252 319	2,614 364	2,865 357	3,501 372
Income (or loss) after income taxes	7,405	6,966	7,520	8,091	7,365
Extraordinary gains (losses), net of taxes	(103) 60	(14) 0	0	11 (1)	1,486 (1)
Net income (or loss) for quarter	7,362	6,951	7,520	8,101	8,849
Cash dividends charged to retained earnings in current quarter	3,641	3,688	3,346	3,618	3,648
Net income retained in business	3,722	3,263	4,174	4,483	5,202
Retained earnings at beginning of quarter	120,689	122,867	125,427	128,314	132,993
and other noncash dividends, etc	(832) 123,579	(493) 125,637	(1,526) 128,076	(534) 132,262	(354) 137,841
Totalilou ou lilligo at ona oi quarto.	120,010	(percent of r		102,202	101,011
INCOME STATEMENT IN RATIO FORMAT		()	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.9 87.3	100.0 2.9 87.3	100.0 2.7 87.1	100.0 2.7 87.0	100.0 2.6 87.5
Income (or loss) from operations	9.8	9.8	10.2	10.3	9.9
Interest expense	2.5	2.8	2.8	2.8	2.6
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	0.8	0.3	0.3	0.4	0.9
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.0	0.4	(0.1)	0.3	0.2
Income (or loss) before income taxes	9.9	9.0	9.3	10.0	9.8
Provision for current and deferred domestic income taxes.	3.2	2.4	2.6	2.9	
Income (or loss) after income taxes	6.7	6.6	6.7	7.2	3.4 6.4
יייט ווייט וויט ווייט וו	0.7	(perce		1.2	0.4
OPERATING RATIOS (see explanatory notes)		u	•		
Annual rate of profit on stockholders' equity at end of period: Before income taxes	37.45 25.36	31.97 23.35	35.20 25.21	36.44 26.06	35.46 23.24
Annual rate of profit on total assets:  Before income taxes	10.89 7.37	9.40 6.87	10.42 7.47	11.04 7.90	10.65 6.98

<sup>&</sup>lt;sup>1</sup>Includes Tobacco Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 19.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 20 AND 21, ASSETS \$25 MILLION AND OVER

		Food and I	Kindred Produ	icts <sup>1 2</sup>	
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	4,565	5,865	6,469	7,029	6,457
Time deposits in the United States, including negotiable certificates of deposit  Deposits outside the United States	4,902 301	3,956 633	4,272 373	5,026 584	4,351 479
Total cash on hand and in banks	9,768	10,454	11,114	12,639	11,288
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	423 1,040 1,071 71 0 1,633	391 670 609 110 0 1,386	343 544 686 121 0 1,296	603 455 792 83 0 1,176	149 1,004 665 130 0 1,559
Total cash, U.S. Government and other securities	14,006	13,621	14,104	15,748	14,794
Trade receivables from U.S. Government	66 32,157	69 31,676	81 32,274	80 33,891	91 33,988
Total receivables	32,224	31,745	32,355	33,971	34,078
Inventories	46,770 14,117	46,852 15,135	45,050 15,149	46,836 15,739	48,116 16,358
Total current assets	107,117	107,353	106,659	112,293	113,347
Depreciable and amortizable fixed assets, including construction in progress	187,647	189,359	188,372	190,626	191,712
Land and mineral rights	5,892 90,976	5,723 91,819	5,587 92.281	5,836 94,267	5,942 94,394
Net property, plant, and equipment	102,563	103,263	101,679	102,195	103,260
U.S. Treasury and Federal agency securities due in more than 1 year	277	247	208	196	125
investments, intangibles, etc	191,871	194,924	194,322	195,179	205,247
Total Assets	401,828	405,788	402,867	409,863	421,979
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	9,312 13,930 1,151 0 27,634	8,810 16,152 1,469 0 25,186	8,882 15,290 1,500 62 25,976	8,682 17,829 1,560 5 26,519	10,568 22,054 2,144 70 28,332
a. Federal	2,607 1,460	4,063 1,210	3,082 1,004	3,300 1,156	2,841 884
a. Loans from banks	3,712	2,728	3,822	3,842	7,752
b. Bonds and debentures	806 4,012	1,097 4,595	802 4,234	925 4,393	917 3,424
All other current liabilities, including excise and sales taxes, and accrued expenses	38,032	39,500	38,092	41,153	38,531
Total current liabilities	102,657	104,810	102,745	109,364	117,516
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Bonds and debentures  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	36,148 22,278 60,118	37,417 22,114 61,376	37,553 22,074 60,242	37,169 22,298 57,181	43,633 20,867 53,490
and minority stockholder's interest in consolidated domestic corporations	63,809	60,761	60,958	59,643	59,697
Total liabilities	285,010	286,476	283,573	285,655	295,203
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	59,356 123,579 (4,640) 2,659 64,136	60,904 125,637 (4,808) 5,477 67,898	60,697 128,076 (5,418) 5,075 69,135	62,172 132,262 (5,525) 5,969 70,671	59,127 137,841 (6,046) 7,306 71,451
Stockholders' equity	116,818	119,311	119,294	124,208	126,776
Total Liabilities and Stockholders' Equity	401,828	405,788	402,867	409,863	421,979
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	4,461	2,544	3,913	2,930	(4,169)

<sup>&</sup>lt;sup>1</sup>Includes Tobacco Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### TABLE 20.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 22, ASSETS \$25 MILLION AND OVER

	Textile Mill Products					
ltem	4Q 1999	1Q 2000	2Q 2000 <sup>1</sup>	3Q 2000 <sup>1</sup>	4Q 2000	
	(million dollars)					
Net sales, receipts, and operating revenues	11,772	11,832	12,723	12,390	11,626	
Depreciation, depletion, and amortization of property, plant, and equipment	521	547	541	528	496	
All other operating costs and expenses, including cost of goods sold and selling, general, and administrative expenses	10,565	10,655	11,466	11,233	10,630	
Income (or loss) from operations	687	629	716	630	500	
Interest expense	417 29	417 0	456 0	457 0	401 0	
minority interest	(2) (127)	16 (41)	12 (141)	(1) (719)	(63) (247)	
by the equity method, net of foreign taxes	(14)	29	34	77	1	
Income (or loss) before income taxes	156	216	165	(470)	(209)	
Less: Provision for current and deferred domestic income taxes:  a. Federal	138	115	73	99	(56)	
b. Other	29	31	30	(19)	(14)	
Income (or loss) after income taxes	(11)	70	61	(550)	(139)	
Extraordinary gains (losses), net of taxes	1 1	8 0	3 0	0 1	1 0	
Net income (or loss) for quarter	(10)	78	64	(550)	(138)	
Cash dividends charged to retained earnings in current quarter	75	65	173	50	71	
Net income retained in business	(85)	14	(109)	(600)	(209)	
Retained earnings at beginning of quarter	6,318	6,544	6,066	6,235	5,597	
and other noncash dividends, etc.	6,260	(114) 6,444	(33)	(145)	56	
Retained earnings at end of quarter	0,200	•		5,490	5,445	
INCOME STATEMENT IN RATIO FORMAT		(percent of ne	et Sales)			
Net sales, receipts, and operating revenues	100.0	100.0	100.0	100.0	100.0	
Depreciation, depletion, and amortization of property, plant, and equipment	4.4 89.7	4.6 90.1	4.3 90.1	4.3 90.7	4.3 91.4	
Income (or loss) from operations	5.8	5.3	5.6	5.1	4.3	
Interest expense	3.5	3.5	3.6	3.7	3.4	
Dividend income	0.2	0.0	0.0	0.0	0.0	
and minority interest	0.0 (1.1)	0.1 (0.3)	0.1 (1.1)	0.0 (5.8)	(0.5) (2.1)	
nonconsolidated subsidiaries, net of foreign taxes	(0.1)	0.2	0.3	0.6	0.0	
Income (or loss) before income taxes	1.3	1.8	1.3	(3.8)	(1.8)	
Provision for current and deferred domestic income taxes	1.4	1.2	0.8	0.6	(0.6)	
Income (or loss) after income taxes	(0.1)	0.6	0.5	(4.4)	(1.2)	
OPERATING RATIOS (see explanatory notes)		(percer	it)			
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes	5.01 (0.37)	7.06 2.27	5.88 2.20	(16.81) (19.64)	(7.75) (5.16)	
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	1.52 (0.11)	2.11 0.68	1.58 0.59	(4.61) (5.39)	(2.12) (1.41)	

<sup>&</sup>lt;sup>1</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 20.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 22, ASSETS \$25 MILLION AND OVER

		Textile	Mill Products	;	
	4Q	1Q	2Q	3Q	4Q
ltem	1999	2000 <sup>1</sup>	2000 <sup>1</sup>	2000 <sup>1</sup>	2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	641	437	383	567	541
Time deposits in the United States, including negotiable certificates of deposit  Deposits outside the United States	32 3	47 3	65 3	1 3	2 2
Total cash on hand and in banks	675	487	451	571	546
U.S. Treasury and Federal agency securities:					
a. Subject to agreements to sellb. Other, due in 1 year or less	32 12	33 11	60 6	49 6	47 0
Commercial and finance company paper of U.S. issuers.	0	0	0	0	6
State and local government securities due in 1 year or less	5 0	1 0	1 0	1 0	1 0
Other short-term financial investments, including bankers' acceptances	78	99	83	171	182
Total cash, U.S. Government and other securities	803	630	600	798	781
Trade receivables from U.S. Government	19	25	15	6	7
Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	6,194	6,282	6,678	6,510	5,763
Total receivables	6,213 8,401	6,307 8,873	6,693 8,970	6,516 8,817	5,770 8,435
Inventories	1,092	1,345	1,339	1,414	1,549
Total current assets	16,510	17,155	17,601	17,545	16,535
Depreciable and amortizable fixed assets, including construction in progress	33,611	32,788	32,996	32,182	31,838
Land and mineral rights	323 18,540	323 18,260	339 18,467	321 18,177	358 18,252
Net property, plant, and equipment	15,394	14,851	14,868	14,325	13,944
U.S. Treasury and Federal agency securities due in more than 1 year	566	586	539	558	580
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc	8,451	8,329	8,555	8,388	8,331
Total Assets	40,921	40,920	41,563	40,816	39,390
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banksb. Commercial paper	1,132 72	1,422 1	1,478 4	1,358 5	997 6
c. Other short-term debt	70	115	187	59	51
Advances and prepayments by U.S. Government	0 2,951	0 2,981	0 3,392	3,242	0 3,041
Income taxes accrued, prior and current years, net of payments:	•	,	,		,
a. Federal	133 44	171 38	150 34	179   (11)	132 (19)
Installments, due in 1 year or less, on long-term debt: a. Loans from banks	1,526	1,729	1,786	1,769	1,495
b. Bonds and debentures.	18	20	1,700	21	28
c. Other long-term debt	100 2,695	179 2,882	148 2,881	163 2,901	162 3,171
Total current liabilities	8,741	9,538	10,076	9,686	9,062
Long-term debt (due in more than 1 year):	•	,	, , , , , , , , , , , , , , , , , , ,		· · · · · · · · · · · · · · · · · · ·
a. Loans from banks	8,792	7,907	8,668	8,279	7,899
b. Bonds and debentures	4,783 3,089	4,637 3,410	4,760 3,445	4,855 3,301	4,335 3,728
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations	3,077	3,178	3,412	3,498	3,580
Total liabilities.	28,482	28,669	30,362	29,619	28,604
Capital stock and other capital	7,684	7,418	7,019	7,405	6,771
Retained earnings	6,260 (314)	6,444 (352)	5,925 (437)	5,490 (484)	5,445 (367)
Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)	`239	274	`192	348	367
Less: Treasury stock, at cost	1,429	1,533	1,498	1,562	1,429
Stockholders' equity	12,439	12,251	11,201	11,197	10,786
Total Liabilities and Stockholders' Equity	40,921	40,920	41,563	40,816	39,390
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	7,768	7,617	7,525	7,859	7,473

<sup>&</sup>lt;sup>1</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### TABLE 21.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 23 AND 31, ASSETS \$25 MILLION AND OVER

			Apparel <sup>1</sup>		
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>2</sup>	4Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	12,923 289	12,207 266	11,961 267	13,727 292	13,307 288
general, and administrative expenses	12,002	10,932	10,929	12,455	12,228
Income (or loss) from operations	632	1,009	766	981	791
Interest expense	310 1	329 18	348 8	390 3	401 135
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes.	430 (6)	132 2 7	83 6	79 (8)	68 6 30
Income (or loss) before income taxes	753	841	521	690	629
a. Federal	313 18	256 14	166 8	217 21	223 19
Income (or loss) after income taxes	421	572	348	452	386
Extraordinary gains (losses), net of taxes	6 0	0 0	0 0	(7) 0	(2) 0
Net income (or loss) for quarter	427	572	348	446	384
Cash dividends charged to retained earnings in current quarter	120	67	135	130	157
Net income retained in business	307	505	213	316	227
Retained earnings at beginning of quarter	6,857	7,305	7,297	7,709	8,075
and other noncash dividends, etc	7,203	(99) 7,711	7,561	7,993	(21) 8,281
Retained earnings at end of quarter	7,203	(percent of r		7,555	0,201
INCOME STATEMENT IN RATIO FORMAT		(ролосии с	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.2 92.9	100.0 2.2 89.6	100.0 2.2 91.4	100.0 2.1 90.7	100.0 2.2 91.9
Income (or loss) from operations	4.9	8.3	6.4	7.1	5.9
Interest expense	2.4	2.7	2.9	2.8	3.0
Dividend income	0.0 3.3	0.2 1.1	0.1 0.7	0.0	1.0 0.5
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of	0.0	0.0	0.1	(0.1)	0.0
nonconsolidated subsidiaries, net of foreign taxes	0.1 5.8	0.1 6.9	0.0 4.4	0.2 5.0	0.2 4.7
Provision for current and deferred domestic income taxes.					
Income (or loss) after income taxes	2.6	2.2 4.7	1.5 2.9	3.3	1.8 2.9
income (or loss) after income taxes	(percent)			2.3	
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes	26.41 14.78	29.53 20.07	18.61 12.41	23.23 15.23	20.42 12.55
Annual rate of profit on total assets:  Before income taxes	8.38 4.69	9.21 6.26	5.69 3.80	7.05 4.62	6.58 4.05

<sup>&</sup>lt;sup>1</sup>Includes Leather Products. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### TABLE 21.1—BALANCE SHEET

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 23 AND 31, ASSETS \$25 MILLION AND OVER

			pparel <sup>1 2</sup>		
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	1,077	789	770	895	1,034
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	50 9	22 11	35 14	29 18	115 17
Total cash on hand and in banks	1,135	823	819	942	1,167
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 86 81 0 0 223	0 19 155 0 0 164	0 0 145 0 0	0 21 153 0 0 149	0 22 123 0 0 179
Total cash, U.S. Government and other securities	1,525	1,161	1,095	1,266	1,491
Trade receivables from U.S. Government	5 6,712	4 6,851	4 6,355	5 7,710	6 6,752
Total receivables	6,717	6,855	6,359	7,715	6,758
Inventories	9,134 1,966	9,090 2,099	9,574 1,560	10,159 1,845	9,906 1,901
Total current assets	19,342	19,205	18,588	20,985	20,056
Depreciable and amortizable fixed assets, including construction in progress	11,718	11,775	11,655	11,994	12,384
Land and mineral rights	267 5,564	248 5,739	271 5,725	280 6,011	294 6,360
Net property, plant, and equipment	6,422	6,285	6,201	6,264	6,318
U.S. Treasury and Federal agency securities due in more than 1 year	125	126	71	31	33
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	10,055	10,901	11,780	11,906	11,777
Total Assets	35,944	36,516	36,640	39,185	38,184
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government	2,006 319 155 0	1,526 324 738 0	1,574 642 709 0	2,398 247 451 0	1,864 57 270 0
Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments: a. Federal b. Other	3,455 265 11	3,367 297 123	3,483 115 83	3,428 294 1	3,468 393 (44)
Installments, due in 1 year or less, on long-term debt: a. Loans from banks b. Bonds and debentures c. Other long-term debt	490 21 298	539 28 98	842 80 211	807 340 258	880 338 176
All other current liabilities, including excise and sales taxes, and accrued expenses	3,648	3,253	3,546	3,338	3,340
Total current liabilities	10,667	10,291	11,284	11,561	10,742
Long-term debt (due in more than 1 year):  a. Loans from banks	5,270 3,518 1,274	5,855 3,228 1,806	5,342 3,621 1,562	5,755 3,448 2,327	5,573 3,497 2,001
and minority stockholder's interest in consolidated domestic corporations	3,816	3,947	3,621	4,206	4,061
Total liabilities.	24,545	25,127	25,428	27,297	25,874
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.) Less: Treasury stock, at cost	7,055 7,203 (37) (141) 2,681	6,636 7,711 (13) (170) 2,774	6,774 7,561 (8) (170) 2,946	7,062 7,993 (5) (119) 3,043	7,239 8,281 (23) (70) 3,116
Stockholders' equity	11,399	11,390	11,212	11,888	12,311
Total Liabilities and Stockholders' Equity	35,944	36,516	36,640	39,185	38,184
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	8,675	8,914	7,304	9,423	9,314

<sup>&</sup>lt;sup>1</sup>Includes Leather Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 22.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 26, ASSETS \$25 MILLION AND OVER

	Paper and Allied Products				
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>1</sup>	4Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	39,010 2,225	40,512 2,258	41,998 2,278	41,183 2,323	40,574 2,299
general, and administrative expenses	32,748	34,279	35,324	34,876	35,323
Income (or loss) from operations	4,037	3,975	4,396	3,984	2,951
Interest expense	1,282 30	1,330 9	1,382 10	1,449	1,608 19
minority interest	262 (14)	24 (28)	(50) (464)	(86) (596)	155 (748)
by the equity method, net of foreign taxes	286	547	464	441	418
Income (or loss) before income taxes	3,318	3,197	2,974	2,313	1,187
Less: Provision for current and deferred domestic income taxes:  a. Federal  b. Other	1,130 24	881 83	814 85	583 132	391 38
Income (or loss) after income taxes	2,164	2,233	2,074	1,598	758
Extraordinary gains (losses), net of taxes	(29) (1)	1 44	(4) 0	(2)	(234) 0
Net income (or loss) for quarter	2,135	2,278	2,070	1,598	524
Cash dividends charged to retained earnings in current quarter	952	692	782	735	683
Net income retained in business	1,182	1,586	1,288	863	(160)
Retained earnings at beginning of quarter	35,495	35,358	36,088	36,338	36,769
and other noncash dividends, etc	(144) 36,533	(196) 36,748	(88)	(68) 37,133	(179) 36,430
Netained earnings at end of quarter	30,333	(percent of n		37,133	30,430
INCOME STATEMENT IN RATIO FORMAT		(percent or in	ct saics <sub>j</sub>		
Net sales, receipts, and operating revenues	100.0 5.7 83.9	100.0 5.6 84.6	100.0 5.4 84.1	100.0 5.6 84.7	100.0 5.7 87.1
Income (or loss) from operations	10.3	9.8	10.5	9.7	7.3
Interest expense	3.3 0.1	3.3 0.0	3.3 0.0	3.5 0.0	4.0 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.7 0.0	0.1 (0.1)	(0.1) (1.1)	(0.2) (1.4)	0.4 (1.8)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.7	1.4	1.1	1.1	1.0
Income (or loss) before income taxes	8.5	7.9	7.1	5.6	2.9
Provision for current and deferred domestic income taxes	3.0	2.4	2.1	1.7	1.1
Income (or loss) after income taxes	5.5	5.5	4.9	3.9	1.9
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	20.60 13.44	19.68 13.74	17.89 12.48	14.24 9.84	7.32 4.68
Annual rate of profit on total assets:  Before income taxes	7.21 4.71	6.84 4.78	6.04 4.22	4.76 3.29	2.34 1.49

<sup>&</sup>lt;sup>1</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 22.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 26, ASSETS \$25 MILLION AND OVER

	Paper and Allied Products <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS	1999	(million de		2000	2000
Cash and demand deposits in the United States	1,519	1,350	1,054	1,424	964
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States.	247 3	1,330 163 0	119 1	150	178 0
Total cash on hand and in banks	1,768	1,513	1,174	1,574	1,142
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 53 1,971 0 0 372	0 10 34 0 0 252	63 5 29 0 0 237	5 69 39 0 0	62 5 26 0 0 187
Total cash, U.S. Government and other securities	4,164	1,809	1,507	1,814	1,422
Trade receivables from U.S. Government	6 16,490	10 17,769	11 18,095	9 17,512	7 16,677
Total receivables	16,496	17,779	18,106	17,520	16,684
Inventories	15,264 4,445	16,374 4,235	16,442 4,647	15,817 5,001	15,503 5,361
Total current assets	40,370	40,197	40,701	40,153	38,970
Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights	153,692 11,610 72,968	156,122 11,382 74,534	155,290 12,913 71,803	154,019 12,973 72,227	155,205 12,508 72,285
Net property, plant, and equipment	92,333	92,971	96,400	94,766	95,429
U.S. Treasury and Federal agency securities due in more than 1 year	314	316	328	3,630	371
investments, intangibles, etc	50,954	53,445	59,335	55,769	68,517
Total Assets	183,972	186,929	196,764	194,318	203,287
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	1,435 966 3,393 0 9,413	1,071 1,840 3,404 0 9,502	901 2,684 3,679 0 9,568	795 3,601 2,946 0 9,543	885 3,214 3,745 0 10,337
a. Federalb. Otherlnstallments, due in 1 year or less, on long-term debt:	793 252	1,131 271	710 270	756 254	500 331
a. Loans from banksb. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	934 698 955 11,751	1,499 812 897 11,216	1,230 349 1,350 12,183	1,900 427 1,257 12,633	2,330 475 1,650 13,281
Total current liabilities	30,589	31,643	32,924	34,113	36,747
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	22,115 25,531 13,858 27,458	22,169 26,092 13,985	23,362 26,113 18,305	22,401 26,378 17,733	20,082 31,936 19,909 29,743
Total liabilities.	119,551	28,063 121,951	29,560 130,264	28,733 129,359	138,416
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	35,918 36,533 (1,197) (1,161) 5,673	35,892 36,748 (1,103) (905) 5,655	36,641 37,287 (961) (892) 5,576	35,906 37,133 (1,286) (610) 6,184	35,762 36,430 (1,090) (669) 5,563
Stockholders' equity	64,421	64,978	66,500	64,959	64,870
Total Liabilities and Stockholders' Equity	183,972	186,929	196,764	194,318	203,287
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	9,781	8,554	7,778	6,040	2,223

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 23.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 27, ASSETS \$25 MILLION AND OVER

	Printing and Publishing <sup>1</sup>					
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	
	(million dollars)					
Net sales, receipts, and operating revenues	38,801 1,539	35,540 1,641	37,676 1,732	38,564 1,733	40,716 1,759	
general, and administrative expenses	31,777	30,038	31,160	31,782	33,411	
Income (or loss) from operations	5,485	3,861	4,784	5,049	5,547	
Interest expense	1,497 39	1,603 48	1,691 9	1,607 9	1,671 8	
minority interest	(36) 1,468	(17) 2,634	24 639	96 1,215	(10) (564)	
by the equity method, net of foreign taxes	254	96	74	4	37	
Income (or loss) before income taxes	5,713	5,020	3,839	4,766	3,346	
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	1,888 342	1,806 312	1,225 244	1,245 243	1,770 158	
Income (or loss) after income taxes	3,483	2,901	2,370	3,277	1,418	
Extraordinary gains (losses), net of taxes	(26) 245	(7) 2	(8) (21)	(19) (21)	(27) (134)	
Net income (or loss) for quarter	3,702	2,896	2,341	3,237	1,258	
Cash dividends charged to retained earnings in current quarter	1,189	1,267	1,467	719	1,005	
Net income retained in business	2,513	1,629	874	2,518	252	
Retained earnings at beginning of quarter	40,547	43,806	40,612	43,370	43,516	
and other noncash dividends, etc	(613) 42,447	(368) 45,067	(1,000) 40,487	(525) 45,363	(724) 43,045	
The same of the sa	,	(percent of n		.0,000	.0,0.10	
INCOME STATEMENT IN RATIO FORMAT						
Net sales, receipts, and operating revenues	100.0 4.0 81.9	100.0 4.6 84.5	100.0 4.6 82.7	100.0 4.5 82.4	100.0 4.3 82.1	
Income (or loss) from operations	14.1	10.9	12.7	13.1	13.6	
Interest expense	3.9 0.1	4.5 0.1	4.5 0.0	4.2 0.0	4.1 0.0	
And minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	(0.1) 3.8	0.0 7.4	0.1 1.7	0.2 3.2	0.0 (1.4)	
nonconsolidated subsidiaries, net of foreign taxes	0.7	0.3	0.2	0.0	0.1	
Income (or loss) before income taxes	14.7	14.1	10.2	12.4	8.2	
Provision for current and deferred domestic income taxes	5.7	6.0	3.9	3.9	4.7	
Income (or loss) after income taxes	9.0	8.2	6.3	8.5	3.5	
OPERATING RATIOS (see explanatory notes)	(percent)					
Annual rate of profit on stockholders' equity at end of period: Before income taxes	36.41 22.20	30.13 17.41	21.93 13.54	26.81 18.43	19.66 8.33	
Annual rate of profit on total assets:  Before income taxes	11.82 7.21	10.45 6.04	7.68 4.74	9.15 6.29	6.64 2.81	

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 23.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 27, ASSETS \$25 MILLION AND OVER

	Printing and Publishing <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS	1333	(million d		2000	2000
Cash and demand deposits in the United States	3.680	4,076	4,140	3,579	3,551
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	100 6	226 9	157 7	139 11	126 11
Total cash on hand and in banks	3,785	4,311	4,304	3,730	3,688
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	23 386 1,749 68 0 1,940	1 446 989 98 0 1,929	1 789 204 62 0 1,451	0 95 497 66 0 1,129	26 467 188 69 0 1,626
Total cash, U.S. Government and other securities	7,952	7,773	6,811	5,517	6,064
Trade receivables from U.S. Government	37 24,339	34 22,416	24 22,846	23 24,511	23 24,976
Total receivables	24,375	22,450	22,870	24,534	24,998
Inventories	7,642 9,676	7,856 9,405	7,995 9,331	8,420 11,247	8,018 8,993
Total current assets	49,645	47,483	47,007	49,719	48,073
Depreciable and amortizable fixed assets, including construction in progress	67,664 1,967 36,083	68,715 1,954 37,014	68,912 1,957 36,351	71,984 2,060 38,085	69,060 2,051 36,833
Net property, plant, and equipment	33,548	33,654	34,518	35,960	34,278
U.S. Treasury and Federal agency securities due in more than 1 year	49	51	0	0	2
investments, intangibles, etc	110,041	110,890	118,333	122,687	119,179
Total Assets	193,284	192,078	199,859	208,366	201,532
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments:	2,998 2,605 487 0 10,334	3,788 2,742 177 0 10,095	3,740 2,931 215 0 10,085	4,013 3,467 162 0 11,082	3,365 2,954 165 0 11,250
a. Federalb. Other	1,167 475	1,730 582	611 440	577 366	1,106 326
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	788 340 2,350 20,245	880 230 2,082 20,480	980 197 2,226 20,701	1,322 97 2,364 20,335	1,529 32 1,973 21,138
Total current liabilities	41,788	42,785	42,124	43,784	43,838
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	21,115 5,292 30,881 31,450	20,618 4,997 28,425	23,596 6,458 28,769	29,142 6,225 29,067	28,489 6,046 27,916 27,151
Total liabilities.	130,526	28,605 125,430	28,903 129,850	29,037 137,255	133,439
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	33,091 42,447 (64) 754 13,469	35,722 45,067 (109) 402 14,434	46,624 40,487 (271) 163 16,994	43,307 45,363 (251) 90 17,398	42,478 43,045 (195) 55 17,290
Stockholders' equity	62,758	66,648	70,009	71,111	68,093
Total Liabilities and Stockholders' Equity	193,284 7,857	192,078 4,698	199,859 4,883	208,366 5,936	201,532 4,236
THE THORITING ON TIME. EXCESS OF LOCAL CUITETIL ASSECTS OVER LOCAL CUITETIL HADRILLES	7,007	7,000	7,000	5,350	7,200

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 24.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 28, ASSETS \$25 MILLION AND OVER

	Chemicals and Allied Produc			ducts <sup>1</sup>	
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment	111,831 5,098	115,022 4,773	120,713 4,905	121,150 4,903	123,505 5,024
general, and administrative expenses	99,815	97,957	103,640	104,137	107,999
Income (or loss) from operations	6,918	12,292	12,167	12,110	10,482
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	4,226 3,395 2,485	4,024 1,622 2,699	4,461 1,398 3,283	4,529 882 2,104	5,023 2,949 3,682
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(294)	(657)	300	463	(5,207)
by the equity method, net of foreign taxes	2,316	2,766	2,684	2,537	1,813
Income (or loss) before income taxes	10,595	14,698	15,372	13,567	8,697
a. Federal	2,151 47	2,680 50	1,836 335	1,723 332	2,646 39
Income (or loss) after income taxes	8,397	11,968	13,201	11,511	6,012
Extraordinary gains (losses), net of taxes	(73) 1	(6) 7	(5) 9	4 (3)	(5) (61)
Net income (or loss) for quarter	8,326	11,969	13,206	11,512	5,946
Cash dividends charged to retained earnings in current quarter	5,518	6,480	6,295	5,529	9,394
Net income retained in business	2,808	5,489	6,910	5,983	(3,448)
Retained earnings at beginning of quarter  Other direct credits (charges) to retained earnings (net), including stock	145,361	153,136	159,901	164,876	170,905
and other noncash dividends, etc	335 148,504	(763) 157,862	(1,011) 165,800	(2,505) 168,354	(862) 166,595
retuined curnings at one or quarter	140,004	(percent of r		100,004	100,000
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 4.6 89.3	100.0 4.1 85.2	100.0 4.1 85.9	100.0 4.0 86.0	100.0 4.1 87.4
Income (or loss) from operations	6.2	10.7	10.1	10.0	8.5
Interest expense	3.8 3.0	3.5 1.4	3.7 1.2	3.7 0.7	4.1 2.4
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	2.2 (0.3)	2.3 (0.6)	2.7 0.2	1.7 0.4	3.0 (4.2)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.1	2.4	2.2	2.1	1.5
Income (or loss) before income taxes	9.5	12.8	12.7	11.2	7.0
Provision for current and deferred domestic income taxes	2.0	2.4	1.8	1.7	2.2
Income (or loss) after income taxes	7.5	10.4	10.9	9.5	4.9
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	19.59 15.52	26.58 21.64	26.60 22.84	23.09 19.59	14.65 10.13
Annual rate of profit on total assets:  Before income taxes	6.68 5.30	9.04 7.36	9.24 7.93	7.83 6.65	4.92 3.40

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 24.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 28, ASSETS \$25 MILLION AND OVER

	Chemicals and Allied Products <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d			
Cash and demand deposits in the United States	7,915	9.065	7,245	23,722	24,774
Time deposits in the United States, including negotiable certificates of deposit	3,589 273	3,067 146	3,519 146	1,952 138	2,468 2,066
Total cash on hand and in banks	11,778	12,277	10,910	25,811	29,309
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	671 1,451 1,781 221 1 7,866	1,565 1,361 3,165 139 1 6,256	396 1,053 1,908 127 2 6,765	460 904 3,270 240 19 5,876	427 640 3,136 453 1 6,443
Total cash, U.S. Government and other securities	23,769	24,763	21,161	36,582	40,409
Trade receivables from U.S. Government	107 57,281	106 59,199	106 61,622	138 62,092	158 61,799
Total receivables	57,388	59,305	61,728	62,229	61,957
Inventories	53,582 38,274	54,750 39,214	52,842 37,977	55,583 37,130	56,007 41,125
Total current assets	173,012	178,032	173,707	191,524	199,498
Depreciable and amortizable fixed assets, including construction in progress	317,170 7,913	321,046 8,136	327,075 8,219	332,912 8,222	335,120 8,159
Less: Accumulated depreciation, depletion, and amortization  Net property, plant, and equipment	150,025 175,058	155,721	157,671 177,623	160,739 180,395	161,406 181,872
U.S. Treasury and Federal agency securities due in more than 1 year	431	173,462 714	698	953	753
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	285,515	297,994	313,592	319,798	324,917
Total Assets	634,017	650,201	665,621	692,670	707,040
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banksb. Commercial paper	6,627 22,465 6,153	6,943 22,658 9,284	6,708 23,195 6,835	6,968 25,939 22,861	8,810 23,117 23,071
Advances and prepayments by U.S. Government	15 37,606	11 37,691	27 36,801	13 37,651	13 39,117
Income taxes accrued, prior and current years, net of payments:  a. Federal	5,180 1,464	7,410 845	5,284 888	5,308 872	5,376 1,186
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	3,809 2,600 5,109 70,211	3,406 2,586 5,277 65,948	3,079 2,251 4,719 69,524	3,220 1,837 3,662 70,654	3,714 2,148 6,180 71,474
Total current liabilities	161,241	162,059	159,311	178,986	184,207
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	42,304 40,305 64,110	41,851 45,684 69,424	41,684 44,075 71,399	41,658 43,768 73,595	41,152 42,942 74,642
and minority stockholder's interest in consolidated domestic corporations	109,698 417,657	109,982 429,000	117,987	119,678	126,658 469,600
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	138,433 148,504 (7,140) 816 64,254	142,395 157,862 (7,838) 504 71,721	434,457 147,916 165,800 (8,394) (2,334) 71,825	457,685 151,019 168,354 (8,275) (2,191) 73,922	162,901 166,595 (10,116) (5,794) 76,145
Stockholders' equity	216,360	221,201	231,163	234,985	237,441
Total Liabilities and Stockholders' Equity	634,017	650,201	665,621	692,670	707,040
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	11,771	15,973	14,396	12,538	15,291

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 25.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 281, 2 AND 6, ASSETS \$25 MILLION AND OVER

	Industrial Chemicals and Synthetics <sup>1 2</sup>				
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
Net sales, receipts, and operating revenues	38,107 2,333	40,521 2,217	43,337 2,261	41,638 2,386	40,764 2,454
general, and administrative expenses	34,912	35,235	37,278	37,049	37,573
Income (or loss) from operations	862	3,069	3,798	2,203	738
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	1,826 863	1,738 304	1,889 366	1,913 371	2,135 1,036
minority interest	624 173	358 398	147 (264)	124 643	250 (830)
by the equity method, net of foreign taxes	1,344	958	1,268	938	1,310
Income (or loss) before income taxes	2,041	3,349	3,425	2,366	368
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	625 64	529 42	602 14	363 70	(452) 19
Income (or loss) after income taxes	1,352	2,777	2,809	1,933	802
Extraordinary gains (losses), net of taxes	(114) 2	(2) 7	(19) 9	0 (1)	(15) 0
Net income (or loss) for quarter	1,240	2,782	2,799	1,932	787
Cash dividends charged to retained earnings in current quarter	1,029	917	1,117	1,481	926
Net income retained in business	211	1,865	1,682	451	(140)
Retained earnings at beginning of quarter	40,323	40,896	42,987	44,306	44,915
and other noncash dividends, etc	122 40,656	(144) 42,616	(530) 44,139	(2) 44,755	(262) 44,513
Retained earnings at end of quarter	40,030	(percent of n		44,733	44,515
INCOME STATEMENT IN RATIO FORMAT		(percent of it	ot sales,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 6.1 91.6	100.0 5.5 87.0	100.0 5.2 86.0	100.0 5.7 89.0	100.0 6.0 92.2
Income (or loss) from operations	2.3	7.6	8.8	5.3	1.8
Interest expense	4.8	4.3	4.4	4.6	5.2
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	2.3 1.6	0.7 0.9	0.8	0.9	2.5 0.6
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.5 3.5	1.0 2.4	(0.6)	1.5	(2.0)
Income (or loss) before income taxes	5.4	8.3	7.9	5.7	0.9
Provision for current and deferred domestic income taxes.	1.8	1.4	1.4	1.0	
Income (or loss) after income taxes	3.5	6.9	6.5	4.6	(1.1)
income (or loss) after income taxes	3.3	(perce		4.0	2.0
OPERATING RATIOS (see explanatory notes)			,		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	11.41 7.56	17.38 14.41	17.99 14.76	12.42 10.15	1.93 4.20
Annual rate of profit on total assets:  Before income taxes	3.29 2.18	5.20 4.31	5.24 4.29	3.56 2.91	0.56 1.21

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 25.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 281, 2 AND 6, ASSETS \$25 MILLION AND OVER

	Industrial Chemicals and Synthetics <sup>1</sup> <sup>2</sup>				
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d			
Cash and demand deposits in the United States	2,313 481 25	3,479 351 20	2,060 320 12	2,882 498 8	2,398 265 5
Total cash on hand and in banks	2,820	3,850	2,392	3,387	2,668
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 134 138 1 0 1,874	0 419 19 1 0 1,710	0 186 135 1 0 1,636	0 114 245 1 0 1,414	0 0 217 0 0 1,530
Total cash, U.S. Government and other securities	4,966	5,999	4,350	5,161	4,415
Trade receivables from U.S. Government	58 22,420	59 24,139	57 25,123	89 24,893	110 23,787
Total receivables	22,478	24,197	25,179	24,982	23,896
Inventories All other current assets	19,807 9,077	20,380 8,639	19,801 10,818	21,200 9,478	21,744 10,503
Total current assets	56,328	59,215	60,149	60,822	60,559
Depreciable and amortizable fixed assets, including construction in progress	172,189 3,603 87,711	175,476 3,685 91,824	178,189 3,773 92,158	181,094 3,779 93,916	181,020 3,808 94,162
Net property, plant, and equipment	88,081	87,337	89,804	90,957	90,665
U.S. Treasury and Federal agency securities due in more than 1 year	58	60	58	53	23
investments, intangibles, etc	103,406	111,160	111,656	113,659	113,017
Total Assets	247,873	257,771	261,667	265,491	264,264
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	2,349 7,101 1,469 15 15,171	2,845 8,695 1,956 11 16,547	2,583 7,288 1,356 14 18,075	2,941 6,421 1,380 13 17,965	3,253 4,583 1,811 13 18,940
a. Federalb. OtherInstallments, due in 1 year or less, on long-term debt:	1,949 295	2,507 157	2,288 165	2,268 266	1,907 246
a. Loans from banks b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	2,153 357 1,972 22,427	1,677 336 2,025 22,194	1,548 347 1,625 21,616	1,747 269 1,467 23,266	1,880 647 1,422 22,016
Total current liabilities	55,257	58,949	56,904	58,003	56,719
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	23,188 18,363 25,890 53,609	23,154 20,480 26,508 51,619	23,167 22,247 26,875 56,336	22,991 21,961 27,583 58,750	21,796 21,300 28,695 59,433
Total liabilities.	176,307	180,709	185,529	189,287	187,942
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	48,447 40,656 (2,541) (551) 14,445	52,654 42,616 (2,709) (586) 14,913	50,839 44,139 (3,063) (570) 15,207	50,401 44,755 (2,999) (501) 15,452	51,026 44,513 (3,114) (576) 15,527
Stockholders' equity	71,566	77,062	76,139	76,204	76,321
Total Liabilities and Stockholders' Equity	247,873 1,071	257,771 266	261,667 3,245	265,491 2,819	264,264 3,839
THE THORITING ON TIME. EXCESS OF TOTAL CUITETIC ASSETS OVER TOTAL CUITETIC HADMINES	1,071	200	5,245	2,019	3,039

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 26.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUP 283, ASSETS \$25 MILLION AND OVER

	Drugs <sup>1 2</sup>				
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	44,706 1,467	45,856 1,351	46,621 1,440	48,482 1,419	52,773 1,420
All other operating costs and expenses, including cost of goods sold and selling, general, and administrative expenses	39,393	37,930	39,112	40,130	44,132
Income (or loss) from operations	3,845	6,575	6,070	6,933	7,220
Interest expense	1,282 2,250	1,222 1,165	1,348 754	1,456 253	1,583 1,557
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	1,982 843	2,154 (1,120)	2,967 547	1,814 (131)	3,174 (3,687)
by the equity method, net of foreign taxes	439	1,337	440	425	(584)
Income (or loss) before income taxes	8,077	8,889	9,430	7,839	6,098
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	829 (69)	1,621 (56)	725 213	234 182	2,304 (15)
	. ,	. ,			. ,
Income (or loss) after income taxes	7,317	7,324	8,493	7,424	3,810
Extraordinary gains (losses), net of taxes  Cumulative effect of accounting changes, net of taxes	0	(4)	0	0 (1)	(59)
Net income (or loss) for quarter	7,317	7,320	8,493	7,423	3,751
Cash dividends charged to retained earnings in current quarter	3,080	4,590	3,953	2,709	6,925
Net income retained in business	4,237	2,730	4,540	4,714	(3,174)
Retained earnings at beginning of quarter	71,655	81,457	85,683	88,588	90,321
and other noncash dividends, etc.	631	(542)	(353)	(2,582)	(429)
Retained earnings at end of quarter	76,523	83,646	89,870	90,720	86,718
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues	100.0 3.3 88.1	100.0 2.9 82.7	100.0 3.1 83.9	100.0 2.9 82.8	100.0 2.7 83.6
Income (or loss) from operations		14.3	13.0	14.3	13.7
Interest expense	8.6 2.9	2.7	2.9	3.0	3.0
Dividend income	5.0	2.5	1.6	0.5	3.0
and minority interest	4.4 1.9	4.7 (2.4)	6.4 1.2	(0.3)	6.0 (7.0)
nonconsolidated subsidiaries, net of foreign taxes	1.0	2.9	0.9	0.9	(1.1)
Income (or loss) before income taxes	18.1	19.4	20.2	16.2	11.6
Provision for current and deferred domestic income taxes	1.7	3.4	2.0	0.9	4.3
Income (or loss) after income taxes	16.4	16.0	18.2	15.3	7.2
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes	34.11 30.90	36.91 30.41	36.92 33.25	30.04 28.44	22.91 14.31
Annual rate of profit on total assets:  Before income taxes	13.77 12.48	14.85 12.24	15.40 13.87	12.49 11.83	9.27 5.79

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 26.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUP 283, ASSETS \$25 MILLION AND OVER

			Drugs <sup>1 2</sup>		
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	3,395	4,211	3,645	5,081	6,658
Time deposits in the United States, including negotiable certificates of deposit	2,625 204	2,279 82	2,815 94	1,252 95	1,553 2,044
Total cash on hand and in banks	6,224	6,572	6,553	6,428	10,254
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	671 1,311 1,600 159 1 5,058	1,565 931 2,971 124 1 3,794	396 853 1,700 112 2 4,423	460 773 2,660 195 19 3,682	427 592 2,171 108 1 4,246
Total cash, U.S. Government and other securities	15,023	15,958	14,040	14,218	17,800
Trade receivables from U.S. Government	15 19,595	14 18,534	13 19,312	11 19,513	10 21,456
Total receivables	19,609	18,547	19,325	19,524	21,466
Inventories	19,685 20,812	20,458 21,053	20,023 17,862	20,318 17,983	20,424 20,392
Total current assets	75,129	76,017	71,250	72,042	80,082
Depreciable and amortizable fixed assets, including construction in progress	76,633 1,624	78,012 1,716	79,883 1,718	81,670 1,705	84,261 1,656
Less: Accumulated depreciation, depletion, and amortization	31,050 47,207	32,403 47,325	33,241 48,359	33,928 49,448	34,198 51,720
U.S. Treasury and Federal agency securities due in more than 1 year	373	654	640	900	730
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	111,858	115,376	124,742	128,639	130,617
Total Assets	234,567	239,372	244,992	251,028	263,148
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	2,968 10,927 2,652 0 12,237	2,589 8,338 3,413 0 12,096	2,618 11,036 1,981 14 10,162	2,457 10,879 2,799 0 10,230	3,312 8,900 2,026 0 10,868
a. Federal	1,823 590	3,631 262	1,865 433	1,964 167	2,231 596
a. Loans from banks b. Bonds and debentures c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	618 1,903 1,253 33,678	650 1,908 1,385 30,124	647 1,675 761 31,961	573 1,438 515 33,755	703 1,249 2,425 35,898
Total current liabilities	68,650	64,397	63,151	64,776	68,208
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	8,861 13,365 14,065 34,911	8,778 16,497 17,062 36,301	8,710 12,902 18,677 39,392	8,399 12,739 20,954 39,767	9,280 12,969 19,368 46,837
Total liabilities.	139,852	143,034	142,832	146,635	156,663
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	49,394 76,523 (3,681) 860 28,381	49,614 83,646 (4,023) 1,223 34,122	51,302 89,870 (4,184) (1,513) 33,315	53,902 90,720 (4,253) (1,397) 34,579	61,613 86,718 (3,863) (1,561) 36,422
Stockholders' equity	94,715	96,337	102,160	104,393	106,486
Total Liabilities and Stockholders' Equity	234,567	239,372	244,992	251,028	263,148
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	6,479	11,621	8,099	7,266	11,873

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 27.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 284, 5, 7, AND 9 ASSETS \$25 MILLION AND OVER

		Residual	of Chemicals	1 2	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	29,018 1,298	28,645 1,205	30,756 1,205	31,030 1,099	29,968 1,149
All other operating costs and expenses, including cost of goods sold and selling, general, and administrative expenses	25,509	24,792	27,251	26,958	26,294
Income (or loss) from operations	2,211	2,648	2,300	2,974	2,524
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	1,119 282	1,063 153	1,224 279	1,161 257	1,305 356
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(121) (1,310)	186 65	170 17	166 (49)	258 (689)
by the equity method, net of foreign taxes	533	471	976	1,174	1,086
Income (or loss) before income taxes	477	2,460	2,516	3,362	2,230
Less: Provision for current and deferred domestic income taxes:  a. Federal	697 52	529 63	509 108	1,126 81	794 35
Income (or loss) after income taxes	(272)	1,867	1,899	2,154	1,400
Extraordinary gains (losses), net of taxes	41 (1)	0 0	14 0	4 (2)	10 (2)
Net income (or loss) for quarter	(231)	1,867	1,913	2,157	1,408
Cash dividends charged to retained earnings in current quarter	1,409	974	1,225	1,339	1,543
Net income retained in business	(1,641)	893	688	818	(135)
Retained earnings at beginning of quarter	33,384	30,783	31,232	31,982	35,669
and other noncash dividends, etc.	(419) 31,325	(77) 31,600	(128)	32,879	(171)
Retained earnings at end of quarter	31,323	(percent of n		32,079	35,363
INCOME STATEMENT IN RATIO FORMAT		(percent of fi	et sales)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.5 87.9	100.0 4.2 86.5	100.0 3.9 88.6	100.0 3.5 86.9	100.0 3.8 87.7
Income (or loss) from operations	7.6	9.2	7.5	9.6	8.4
Interest expense Dividend income	3.9 1.0	3.7 0.5	4.0 0.9	3.7 0.8	4.4 1.2
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	(0.4) (4.5)	0.6 0.2	0.6 0.1	0.5 (0.2)	0.9 (2.3)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.8	1.6	3.2	3.8	3.6
Income (or loss) before income taxes	1.6	8.6	8.2	10.8	7.4
Provision for current and deferred domestic income taxes	2.6	2.1	2.0	3.9	2.8
Income (or loss) after income taxes	(0.9)	6.5	6.2	6.9	4.7
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	3.81 (2.17)	20.59 15.63	19.04 14.37	24.72 15.84	16.33 10.25
Annual rate of profit on total assets:  Before income taxes	1.26 (0.72)	6.43 4.88	6.33 4.78	7.63 4.89	4.97 3.12

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 27.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 284, 5, 7, AND 9, ASSETS \$25 MILLION AND OVER

	Residual of Chemicals <sup>1 2</sup>				
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million de		2000	
Cash and demand deposits in the United States	2,207	1,375	1,540	15,759	15,718
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	483 45	437 43	384 41	202	650 17
Total cash on hand and in banks	2,734	1,855	1,965	15,995	16,386
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.	0 6 44	0 11 175	0 14 72	0 17 366	0 49 748
State and local government securities due in 1 year or less	62 0 934	14 0 752	14 0 706	44 0 780	344 0 666
Total cash, U.S. Government and other securities	3,781	2,806	2,771	17,203	18,194
Trade receivables from U.S. Government	34	34	37	38	38
Other trade accounts and trade notes receivable (less allowances for doubtful receivables)  Total receivables	15,266 15,300	16,527 16,561	17,187 17,224	17,686 17,724	16,556 16,594
Inventories	14,090	13,911	13,018	14,065	13,839
All other current assets	8,385	9,522	9,296	9,668	10,230
Total current assets	41,555	42,800	42,308	58,660	58,858
Depreciable and amortizable fixed assets, including construction in progress	68,349 2,686 31,265	67,559 2,735 31,494	69,003 2,728 32,272	70,148 2,738 32,895	69,839 2,694 33,046
Net property, plant, and equipment	39,770	38,800	39,460	39,991	39,487
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	0	0	0
investments, intangibles, etc.	70,251	71,458	77,194	77,500	81,283
Total Assets	151,576	153,059	158,962	176,151	179,629
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks	1,309	1,509	1,508	1,569	2,245
b. Commercial paper	4,437 2,032	5,626 3,916	4,872 3,498	8,639 18,682	9,634 19,235
Advances and prepayments by U.S. Government Trade accounts and trade notes payable	0 10,198	9,047	0 8,564	9,456	9,309
Income taxes accrued, prior and current years, net of payments: a. Federal	1,409	1,273	1,131	1,077	1,238
b. Other Installments, due in 1 year or less, on long-term debt:	579	426	291	440	344
a. Loans from banksb. Bonds and debentures.	1,037 340	1,079 342	885 229	900 130	1,131 252
c. Other long-term debt	1,885	1,867	2,333	1,680	2,333
All other current liabilities, including excise and sales taxes, and accrued expenses	14,106	13,630	15,947	13,633	13,560
Total current liabilities	37,333	38,714	39,257	56,206	59,280
a. Loans from banks	10,255	9,920	9,808	10,268	10,076
b. Bonds and debentures	8,577 24,155	8,707 25,854	8,926 25,847	9,069 25,058	8,673 26,579
and minority stockholder's interest in consolidated domestic corporations	21,177	22,062	22,259	21,161	20,388
Total liabilities	101,497	105,257	106,097	121,763	124,995
Capital stock and other capital	40,593 31,325 (917) 507	40,127 31,600 (1,106) (134)	45,775 31,792 (1,148) (251)	46,716 32,879 (1,022) (293)	50,262 35,363 (3,139) (3,657)
Less: Treasury stock, at cost	21,428 50,079	22,686 47.802	23,303 52,865	23,892 54,388	24,196 54,634
Total Liabilities and Stockholders' Equity	151,576	153,059	158,962	176,151	179,629
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	4,222	4,086	3,052	2,453	(422)
	.,	.,000	-,002	=, .00	( :==)

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 28.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 29, ASSETS \$25 MILLION AND OVER

		Petroleum	and Coal Pro	ducts	
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>1</sup>	4Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	81,178 3,503	89,705 3,282	101,347 3,637	111,838 3,733	109,726 3,808
general, and administrative expenses	73,043	79,552	88,033	97,789	95,242
Income (or loss) from operations	4,632	6,871	9,678	10,316	10,676
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	1,571 155 459	1,442 25 606	1,629 87 1,421	1,577 33 1,217	1,586 7 1,370
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	(2,693)	262 4,962	(525) 5,747	5,384	(855) 5,969
Income (or loss) before income taxes	4,375	11,284	14,779	15,429	15,582
Less: Provision for current and deferred domestic income taxes: a. Federal	45	1,939	3,637	3,963	3,141
b. Other	(11)	271	319	232	611
Income (or loss) after income taxes	4,341	9,074	10,823	11,233	11,831
Extraordinary gains (losses), net of taxes	(1) 0	0	(5) 0	(2)	(39)
Net income (or loss) for quarter	4,339	9,074	10,819	11,231	11,791
Cash dividends charged to retained earnings in current quarter	3,385	4,047	3,265	4,821	4,735
Net income retained in business	954	5,027	7,554	6,409	7,056
Retained earnings at beginning of quarter	118,257	134,058	131,564	142,678	149,179
and other noncash dividends, etc	15,123 134,334	(26) 139,060	3,468 142,586	162 149,249	(2,660) 153,575
Totalinou outlingo at one of quartor	101,001	(percent of r		110,210	100,010
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 4.3 90.0	100.0 3.7 88.7	100.0 3.6 86.9	100.0 3.3 87.4	100.0 3.5 86.8
Income (or loss) from operations	5.7	7.7	9.5	9.2	9.7
Interest expense	1.9 0.2	1.6 0.0	1.6 0.1	1.4 0.0	1.4 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	0.6 (3.3)	0.7 0.3	1.4 (0.5)	1.1 0.0	1.2 (0.8)
nonconsolidated subsidiaries, net of foreign taxes	4.2	5.5	5.7	4.8	5.4
Income (or loss) before income taxes	5.4	12.6	14.6	13.8	14.2
Provision for current and deferred domestic income taxes	0.0	2.5	3.9	3.8	3.4
Income (or loss) after income taxes	5.3	10.1	10.7	10.0	10.8
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	10.93 10.84	27.59 22.19	30.67 22.46	31.77 23.13	31.45 23.88
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	4.77 4.73	12.00 9.65	14.48 10.61	14.81 10.79	14.50 11.01

<sup>&</sup>lt;sup>1</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 28.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 29, ASSETS \$25 MILLION AND OVER

	Petroleum and Coal Products <sup>1</sup>				
ltem -	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS	1999	(million de		2000	2000
Cash and demand deposits in the United States	2,586	2,159	2,745	4,139	2,545
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States.	792 59	992 189	1,172 595	744 579	968 3,100
Total cash on hand and in banks	3,437	3,341	4,512	5,463	6,613
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 0 193 0 0 578	0 2 10 0 0 825	0 22 471 0 0 4,866	0 50 0 0 0 5,178	0 46 0 0 0 18,537
Total cash, U.S. Government and other securities	4,208	4,178	9,871	10,691	25,196
Trade receivables from U.S. Government	84 28,018	98 29,793	92 34,470	100 33,322	86 36,156
Total receivables	28,101	29,890	34,563	33,422	36,242
Inventories	14,320 11,929	14,878 13,613	16,540 11,428	16,089 11,979	15,917 12,270
Total current assets	58,558	62,558	72,401	72,180	89,625
Depreciable and amortizable fixed assets, including construction in progress	300,526 31,258 176,512	295,674 30,980 174,285	297,968 27,485 155,169	297,485 26,631 155,588	297,926 26,076 155,600
Net property, plant, and equipment	155,273	152,369	170,284	168,527	168,402
U.S. Treasury and Federal agency securities due in more than 1 year	23	24	25	27	22
investments, intangibles, etc	153,113	161,195	165,459	175,886	171,723
Total Assets	366,967	376,146	408,169	416,620	429,772
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	278 7,092 6,122 0 27,553	485 3,045 5,542 0 29,976	714 3,269 6,462 0 28,683	634 2,852 8,318 0 29,783	540 2,070 7,233 0 33,114
a. Federal. b. Other Installments, due in 1 year or less, on long-term debt: a. Loans from banks.	2,593 985 689	3,648 1,074 565	5,773 850 577	4,084 1,278 949	4,055 1,271 1,021
b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	824 1,259 18,695	1,001 1,312 18,557	1,254 1,432 20,953	1,893 1,422 25,769	1,493 1,375 37,515
Total current liabilities	66,090	65,203	69,967	76,983	89,689
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	6,426 32,303 15,621	5,414 32,213 18,536	5,400 36,668 24,161	4,521 34,152 24,989	4,890 33,426 26,882
and minority stockholder's interest in consolidated domestic corporations	86,402	91,168	79,219	81,726	76,719
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	206,842 48,277 134,334 (2,298) (1,400) 18,788	212,535 48,057 139,060 (3,123) (1,238) 19,143	215,414 74,215 142,586 (3,656) (1,538) 18,852	222,371 74,442 149,249 (6,856) (1,928) 20,657	231,607 75,356 153,575 (6,608) (2,087) 22,070
Stockholders' equity	160,126	163,612	192,755	194,250	198,165
Total Liabilities and Stockholders' Equity	366,967	376,146	408,169	416,620	429,772
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	(7,532)	(2,645)	2,434	(4,803)	(64)

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 29.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 30, ASSETS \$25 MILLION AND OVER

	Rubber and Misc. Plastics Products				
Item	4Q 1999	1Q 2000	2Q 2000 <sup>1</sup>	3Q 2000 <sup>1</sup>	4Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	20,687 941	21,892 928	23,149 978	23,040 970	22,012 979
general, and administrative expenses	18,605	19,650	20,380	20,702	20,544
Income (or loss) from operations	1,141	1,314	1,792	1,368	489
Interest expense	556 19	584 16	843 13	711	677 1
minority interest	93 (51)	101 335	(17) 45	64 (273)	29 (716)
by the equity method, net of foreign taxes	198	132	273	68	84
Income (or loss) before income taxes	845	1,315	1,264	519	(790)
Less: Provision for current and deferred domestic income taxes:  a. Federal  b. Other	117 31	432 44	313 50	(6) 38	(155) 13
Income (or loss) after income taxes	696	839	901	487	(649)
Extraordinary gains (losses), net of taxes	(5) 0	0 72	40 0	15 0	1 0
Net income (or loss) for quarter	691	911	940	501	(648)
Cash dividends charged to retained earnings in current quarter	249	260	319	212	181
Net income retained in business	442	652	621	289	(828)
Retained earnings at beginning of quarter	11,462	12,528	12,158	11,117	11,321
and other noncash dividends, etc	(156) 11,749	(268) 12,912	(117) 12,662	(25)	10,710
Retained earnings at end of quarter	11,743	(percent of n		11,302	10,710
INCOME STATEMENT IN RATIO FORMAT		(porooni or in	or outoo,		
Net sales, receipts, and operating revenues	100.0 4.6 89.9	100.0 4.2 89.8	100.0 4.2 88.0	100.0 4.2 89.9	100.0 4.4 93.3
Income (or loss) from operations	5.5	6.0	7.7	5.9	2.2
Interest expense	2.7	2.7	3.6	3.1	3.1
Dividend income	0.1 0.5	0.1 0.5	0.1 (0.1)	0.0	0.0
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.2)	1.5 0.6	`0.ź 1.2	(1.2)	(3.3)
Income (or loss) before income taxes	4.1	6.0	5.5	2.3	(3.6)
Provision for current and deferred domestic income taxes.	0.7	2.2	1.6	0.1	(0.6)
Income (or loss) after income taxes	3.4	3.8	3.9	2.1	(2.9)
OPERATING RATIOS (see explanatory notes)	(percent)				(2.3)
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	12.89 10.63	19.13 12.20	19.08 13.61	8.07 7.57	(11.86) (9.74)
Annual rate of profit on total assets:  Before income taxes	4.39 3.62	6.51 4.15	6.14 4.38	2.56 2.40	(3.84) (3.15)

<sup>&</sup>lt;sup>1</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 29.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 30, ASSETS \$25 MILLION AND OVER

	Rubber and Misc. Plastics Products <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	1,388	1,208	1,119	1,313	1,403
Time deposits in the United States, including negotiable certificates of deposit	136 4	133 4	169 5	115 5	84
Total cash on hand and in banks	1,527	1,345	1,293	1,433	1,491
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less	166 5	181 83	170 12	205	255 13
Commercial and finance company paper of U.S. issuers	220 72	127 30	222 0	84 5	3 63
Foreign securities due in 1 year or less	0 546	0 620	0 608	0 145	0 127
Total cash, U.S. Government and other securities	2,536	2,387	2,304	1,881	1,953
Trade receivables from U.S. Government	64	59	49	45	54
Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	10,814	11,789	12,098	12,247	10,971
Total receivables	10,878	11,849	12,147	12,291	11,025
Inventories All other current assets	10,891 3,248	11,658 3,256	12,019 3,439	11,660 3,344	12,081 3,715
Total current assets	27,552	29,149	29,908	29,176	28,773
Depreciable and amortizable fixed assets, including construction in progress	49,880 1,231	51,856 1,247	52,341 1,437	52,314 1,332	53,779 1,235
Less: Accumulated depreciation, depletion, and amortization	24,649	26,253	26,658	26,677	27,176
Net property, plant, and equipment	26,461	26,850	27,120	26,968	27,838
U.S. Treasury and Federal agency securities due in more than 1 year	2 22,950	2 24,853	2 25,239	25,049	85 25,616
Total Assets	76,965	80,854	82,269	81,196	82,312
LIABILITIES AND STOCKHOLDERS' EQUITY	70,903	00,004	02,209	81,190	02,312
Short-term debt, original maturity of 1 year or less: a. Loans from banks.	2,587	3,409	3,099	3,700	4,061
b. Commercial paper	1,289 227	550 159	1,239 285	1,293 306	518 228
Advances and prepayments by U.S. Government	181	180	183	191	171
Trade accounts and trade notes payable	6,638	6,904	7,064	6,862	6,848
a. Federal	475 98	587 85	522 84	305 90	437 99
Installments, due in 1 year or less, on long-term debt:					
a. Loans from banksb. Bonds and debentures	1,384 133	1,814 366	1,615 467	1,676 465	2,077 42
c. Other long-term debt	307	571	592	451	439
All other current liabilities, including excise and sales taxes, and accrued expenses	6,327	6,801	6,945	6,849	7,837
Total current liabilities	19,646	21,425	22,094	22,189	22,757
Long-term debt (due in more than 1 year): a. Loans from banks	11,224	11,067	12,239	12,240	12,265
b. Bonds and debentures	5,019	5,313	5,845	5,801	5,020
c. Other long-term debt	5,268	5,775	5,693	5,678	5,650
and minority stockholder's interest in consolidated domestic corporations	9,600	9,777	9,912	9,568	9,983
Total liabilities	50,756	53,358	55,783	55,475	55,675
Capital stock and other capital	17,253	17,582	17,700	18,165	19,513
Retained earnings  Cumulative foreign currency translation adjustment	11,749 (1,687)	12,912 (1,780)	12,662 (1,928)	11,382 (2,113)	10,710 (2,080)
Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)	104	31	59	129	(26)
Less: Treasury stock, at cost	1,210	1,250	2,007	1,842	1,479
Stockholders' equity	26,209	27,495	26,486	25,721	26,638
Total Liabilities and Stockholders' Equity	76,965	80,854	82,269	81,196	82,312
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	7,906	7,724	7,814	6,987	6,016

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 30.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 32, ASSETS \$25 MILLION AND OVER

	Stone, Clay, and Glass Products <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	15,076 758	14,832 844	17,774 901	18,390 912	17,673 927
general, and administrative expenses	12,316	12,548	14,542	15,045	15,050
Income (or loss) from operations	2,003	1,439	2,331	2,433	1,696
Interest expense	462 34	454 42	693 10	702	717 19
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, not of foreign to see	37 (66) 256	(75) (30)	4 (747) 252	(86) (721)	(27) (937)
by the equity method, net of foreign taxes				244	364
Income (or loss) before income taxes	1,802	933	1,156	1,173	397
Less: Provision for current and deferred domestic income taxes:  a. Federal	571 92	314 42	344 26	363 12	81 4
Income (or loss) after income taxes	1,138	577	785	798	312
Extraordinary gains (losses), net of taxes	5 0	3 0	4 0	(39)	11 0
Net income (or loss) for quarter	1,143	580	790	759	323
Cash dividends charged to retained earnings in current quarter	236	148	322	182	131
Net income retained in business	907	432	468	577	192
Retained earnings at beginning of quarter.  Other direct credits (charges) to retained earnings (net), including stock and other noncash dividends, etc.	8,697 (273)	9,484	10,440	10,365	13,146
Retained earnings at end of quarter.	9,330	9,909	(33) 10,875	(70) 10,872	(144 <u>)</u> 13,194
· · · ·	· · · · · · · · · · · · · · · · · · ·	(percent of n	et sales)	,	· · ·
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 5.0 81.7	100.0 5.7 84.6	100.0 5.1 81.8	100.0 5.0 81.8	100.0 5.2 85.2
Income (or loss) from operations	13.3	9.7	13.1	13.2	9.6
Interest expense	3.1 0.2	3.1 0.3	3.9 0.1	3.8 0.0	4.1 0.1
and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	0.2 (0.4)	(0.5) (0.2)	0.0 (4.2)	(0.5) (3.9)	(0.2) (5.3)
nonconsolidated subsidiaries, net of foreign taxes	1.7	0.1	1.4	1.3	2.1
Income (or loss) before income taxes	12.0	6.3	6.5	6.4	2.2
Provision for current and deferred domestic income taxes	4.4	2.4	2.1	2.0	0.5
Income (or loss) after income taxes	7.6	3.9	4.4	4.3	1.8
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	27.41 17.31	12.52 7.74	14.02 9.53	14.14 9.62	4.11 3.23
Annual rate of profit on total assets:  Before income taxes	9.57 6.05	4.58 2.83	5.24 3.56	5.23 3.56	1.64 1.29

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 30.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 32, ASSETS \$25 MILLION AND OVER

		Stone, Clay,	and Glass Pro	oducts <sup>1</sup>	
   Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	1,482	2,253	2,488	2,487	3,455
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States.	1,482 180 0	2,255 57 0	470 0	348	414 0
Total cash on hand and in banks	1,662	2,310	2,959	2,834	3,869
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	39 0 217 0 0 93	7 0 171 0 0 49	0 0 164 0 0 59	0 0 142 0 0	46 159 238 16 6
Total cash, U.S. Government and other securities	2,012	2,537	3,182	3,137	4,403
Trade receivables from U.S. Government	0 8,020	2 8,691	1 9,689	1 9,996	1 8,549
Total receivables	8,020	8,693	9,690	9,997	8,551
Inventories All other current assets	6,773 3,271	7,491 3,419	7,705 3,410	8,040 3,449	8,446 4,560
Total current assets	20,075	22,141	23,987	24,623	25,960
Depreciable and amortizable fixed assets, including construction in progress	47,176 5,550	51,217 5,595	52,828 6,092	54,707 6,240	55,392 5,935
Less: Accumulated depreciation, depletion, and amortization	21,406 31,320	22,567 34,245	22,928 35,992	23,567 37,380	23,766 37,561
Net property, plant, and equipment U.S. Treasury and Federal agency securities due in more than 1 year	31,320	34,245	27	0	71
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	23,894	25,113	28,237	27,754	33,212
Total Assets	75,290	81,500	88,243	89,758	96,803
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	870 252 316 0 4,508	1,126 253 889 0 4,577	853 260 456 0 4,867	2,120 247 737 0 5,299	1,037 318 937 0 5,124
a. Federalb. Other	597 104	513 93	676 119	849 140	675 110
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	701 24 568 6,818	896 8 655 6,204	1,060 12 895 6,530	2,072 159 2,283 6,009	1,925 142 2,178 6,151
Total current liabilities	14,758	15,214	15,730	19,916	18,597
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	8,133 2,918 11,390	8,931 3,041 12,579	10,212 3,710 12,796	8,609 3,557 11,180	8,134 3,680 13,442
' ' '	11,790	11,922	12,820	13,307	14,282
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	48,990 19,227 9,330 (616) 98 1,739	51,688 22,752 9,909 (712) (320) 1,816	55,268 25,085 10,875 (795) (203) 1,987	56,569 25,478 10,872 (892) (234) 2,036	58,135 28,543 13,194 (1,046) (15) 2,008
Stockholders' equity	26,299	29,813	32,975	33,189	38,668
Total Liabilities and Stockholders' Equity	75,290	81,500	88,243	89,758	96,803
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	5,317	6,927	8,258	4,707	7,363

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 31.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 33, ASSETS \$25 MILLION AND OVER

		Primary	Metal Industri	es <sup>1</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	35,817 1,562	37,766 1,608	38,072 1,629	37,132 1,615	36,925 1,550
general, and administrative expenses	32,892	34,104	34,167	33,730	34,374
Income (or loss) from operations	1,363	2,053	2,276	1,787	1,002
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	1,023 35	1,015 56	1,103 29	1,148	1,125 17
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	147 (589)	246 (5)	188 (318)	186 (69)	193 (628)
by the equity method, net of foreign taxes	495	446	359	429	412
Income (or loss) before income taxes	428	1,781	1,432	1,217	(129)
Less: Provision for current and deferred domestic income taxes:  a. Federal	228 (93)	472 68	483 78	423 34	403 32
Income (or loss) after income taxes	294	1,240	870	759	(564)
Extraordinary gains (losses), net of taxes	158 (3)	(4) (1)	(2) 19	0 (2)	405 (7)
Net income (or loss) for quarter	448	1,236	888	757	(167)
Cash dividends charged to retained earnings in current quarter	385	728	314	351	195
Net income retained in business	63	508	574	406	(362)
Retained earnings at beginning of quarter	25,047	25,224	24,030	24,813	25,599
and other noncash dividends, etc	(144) 24,966	(293) 25,439	(648) 23,955	(18) 25,200	204
	2.,000	(percent of n		20,200	20,1.12
INCOME STATEMENT IN RATIO FORMAT		W	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.4 91.8	100.0 4.3 90.3	100.0 4.3 89.7	100.0 4.4 90.8	100.0 4.2 93.1
Income (or loss) from operations	3.8	5.4	6.0	4.8	2.7
Interest expense	2.9	2.7	2.9	3.1	3.0
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	0.1	0.1 0.7	0.1 0.5	0.1	0.0
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(1.6)	0.0	(0.8)	(0.2)	(1.7)
Income (or loss) before income taxes	1.4	4.7	3.8	3.3	(0.3)
Provision for current and deferred domestic income taxes.	0.4	1.4	1.5	1.2	1.2
Income (or loss) after income taxes	0.4	3.3	2.3	2.0	(1.5)
OPERATING RATIOS (see explanatory notes)	(percent)				(1.5)
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	3.37 2.31	14.24 9.92	10.99 6.68	9.26 5.78	(0.98) (4.29)
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	1.13 0.77	4.66 3.25	3.60 2.19	3.06 1.91	(0.33) (1.43)

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 31.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 33, ASSETS \$25 MILLION AND OVER

	Primary Metal Industries <sup>1</sup>				
	4Q	1Q	2Q	3Q	4Q
Item	1999	2000	2000	2000	2000
ASSETS		(million d	lollars)		
Cash and demand deposits in the United States	1,997	1,620	1,894	1,685	1,924
Time deposits in the United States, including negotiable certificates of deposit	192 23	150 26	116 182	180 29	213 37
Total cash on hand and in banks	2,212	1,797	2,192	1,893	2,174
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.	540 122 103 31 0	429 126 69 21 0	239 113 174 25 0	238 100 190 22 0	460 92 132 7 0
Other short-term financial investments, including bankers' acceptances	722	719	650	669	602
Total cash, U.S. Government and other securities	3,730	3,161	3,393	3,112	3,468
Trade receivables from U.S. Government	54 16,982	45 18,470	60 18,804	61 18,282	153 16,728
Total receivables	17,036	18,515	18,864	18,343	16,881
Inventories	22,257 4,383	22,804 4,435	23,168 4,324	23,062 5,290	22,255 5,012
Total current assets	47,405	48,915	49,749	49,807	47,616
Depreciable and amortizable fixed assets, including construction in progress	111,669 5,325	111,180 5,585	110,938 5,611	111,630 5,661	109,863 6,055
Less: Accumulated depreciation, depletion, and amortization	50,556	51,075	49,121	49,635	49,525
Net property, plant, and equipment	66,438	65,691	67,428	67,656	66,392
U.S. Treasury and Federal agency securities due in more than 1 year	647 37,149	651 37,595	245 41,466	216 41,186	256 43,284
Total Assets	151,638	152,852	158,888	158,866	157,548
LIABILITIES AND STOCKHOLDERS' EQUITY	101,000	.02,002	100,000	100,000	,
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	2,739 740 1,111 24 11,903	2,830 679 839 13 11,998	2,702 2,732 483 22 11,864	2,832 2,456 471 20 12,589	2,382 2,771 317 29 11,367
a. Federal	556 92	527 603	620 580	595 260	529 218
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	803 264 696 11,112	922 357 1,206 10,847	934 329 1,736 11,711	922 467 1,806 11,412	963 681 1,745 12,298
Total current liabilities	30,038	30,821	33,711	33,829	33,299
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	14,548 14,224 14,241	15,230 13,737 14,928	14,688 14,076 15,699	14,382 15,252 14,298	14,301 14,860 13,438
and minority stockholder's interest in consolidated domestic corporations	27,816	28,113	28,617	28,537	29,072
Total liabilities.	100,868	102,829	106,791	106,297	104,970
Capital stock and other capital	31,628 24,966 (1,066) (43)	31,206 25,439 (1,151) (64)	34,320 23,955 (1,222) 34	34,129 25,200 (1,464) 5	33,997 25,442 (1,421) 5
Less: Treasury stock, at cost	4,715	5,407	4,991	5,302	5,444
Stockholders' equity  Total Liabilities and Stockholders' Equity	50,770	50,023	52,097	52,568	52,578
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	151,638 17,366	152,852 18,094	158,888 16,037	158,866 15,978	157,548 14,317
	·			·	•

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 32.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 331, 2 AND 9, ASSETS \$25 MILLION AND OVER

		Iron	and Steel <sup>1 2</sup>		
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	18,518 896	19,588 925	20,136 939	18,798 906	17,428 872
general, and administrative expenses	17,138	17,833	18,241	17,309	16,534
Income (or loss) from operations	484	830	955	583	22
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	535 11	558 31	577 9	577	562 15
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes.	122 (301) 57	173 11 51	137 (388) 74	120 5 63	44 (515) 58
	(162)	537	210	204	(938)
Income (or loss) before income taxes	,				, ,
a. Federal	91 13	193 26	154 33	154 35	231 19
Income (or loss) after income taxes	(266)	318	24	15	(1,188)
Extraordinary gains (losses), net of taxes	158 0	0 2	(2) 22	0	332 0
Net income (or loss) for quarter	(108)	320	43	14	(856)
Cash dividends charged to retained earnings in current quarter	140	127	171	89	122
Net income retained in business	(249)	193	(127)	(74)	(977)
Retained earnings at beginning of quarter	6,744	6,596	6,812	6,489	7,009
and other noncash dividends, etc	(128) 6,368	(25) 6,764	(554) 6,130	(5) 6,410	196 6,228
resumed cultilings at site of quarter.	0,000	(percent of n		0,110	0,220
INCOME STATEMENT IN RATIO FORMAT			,		
Net sales, receipts, and operating revenues	100.0 4.8 92.5	100.0 4.7 91.0	100.0 4.7 90.6	100.0 4.8 92.1	100.0 5.0 94.9
Income (or loss) from operations	2.6	4.2	4.7	3.1	0.1
Interest expense Dividend income	2.9 0.1	2.8 0.2	2.9 0.0	3.1 0.1	3.2 0.1
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	0.7 (1.6)	0.9 0.1	0.7 (1.9)	0.6 0.0	0.3 (3.0)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.3	0.3	0.4	0.3	0.3
Income (or loss) before income taxes	(0.9)	2.7	1.0	1.1	(5.4)
Provision for current and deferred domestic income taxes	0.6	1.1	0.9	1.0	1.4
Income (or loss) after income taxes	(1.4)	1.6	0.1	0.1	(6.8)
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	(2.70) (4.44)	8.96 5.31	3.64 0.41	3.55 0.25	(16.60) (21.02)
Annual rate of profit on total assets:  Before income taxes	(0.80) (1.32)	2.67 1.58	1.05 0.12	1.03 0.07	(4.79) (6.07)

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 32.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 331, 2 AND 9, ASSETS \$25 MILLION AND OVER

	Iron and Steel <sup>1 2</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	908	785	1,061	841	951
Time deposits in the United States, including negotiable certificates of deposit	9 0	23 6	7 5	16 3	31 1
Total cash on hand and in banks	917	814	1,073	860	984
U.S. Treasury and Federal agency securities:			,		
a. Subject to agreements to sellb. Other, due in 1 year or less	540 122	429 126	231 113	230 100	452 92
Commercial and finance company paper of U.S. issuers	42	51	151	162	97
State and local government securities due in 1 year or less	0 0	0 0	0 0	0	5 0
Other short-term financial investments, including bankers' acceptances	581	581	490	459	458
Total cash, U.S. Government and other securities	2,201 27	2,001 26	2,057 25	1,809	2,089 26
Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	8,782	9,631	9,877	9,356	8,482
Total receivables	8,809	9,657	9,902	9,382	8,508
Inventories All other current assets	13,824 1,822	13,936 1,698	14,231 1,634	14,139 1,583	13,900 1,511
Total current assets	26,657	27,293	27,824	26,913	26,008
Depreciable and amortizable fixed assets, including construction in progress	62,055	61,598	61,750	61,542	61,578
Land and mineral rights	1,849 25,997	1,833 26,212	1,831 26,434	1,848 26,220	1,944 26,531
Net property, plant, and equipment	37,908	37,219	37,147	37,171	36,991
U.S. Treasury and Federal agency securities due in more than 1 year	647	650	245	216	256
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	15,561	15,491	14,802	14,773	14,979
Total Assets	80,772	80,653	80,017	79,074	78,235
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banksb. Commercial paper	1,780 15	1,880 76	1,761 73	1,771 82	1,515 145
c. Other short-term debt	796 13	809 13	455 13	429 13	287 13
Trade accounts and trade notes payable	6,904	6,806	7,081	6,881	6,652
Income taxes accrued, prior and current years, net of payments:  a. Federal	144	330	272	268	194
b. Other	148	148	144	162	97
a. Loans from banksb. Bonds and debentures.	330 101	424 206	391 194	391 213	327 422
c. Other long-term debt	373	518	505	322	397
All other current liabilities, including excise and sales taxes, and accrued expenses	5,913 16,517	5,740 16,950	5,865 16,756	5,992 16,525	5,956 16,005
Total current liabilities	10,317	10,950	10,730	10,525	10,005
a. Loans from banks	9,666	9,852	9,574	9,215	9,153
b. Bonds and debentures	7,329 6,817	6,824 6,771	7,395 6,880	7,061 7,042	6,834 6,986
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations	16,459	16,277	16,307	16,213	16,661
Total liabilities	56,788	56,674	56,911	56,056	55,639
Capital stock and other capital	19,166	18,903	18,995	18,944	18,728
Retained earnings  Cumulative foreign currency translation adjustment	6,368 (102)	6,764 (62)	6,130 (121)	6,410 (153)	6,228 (136)
Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)	(43) 1,403	(47) 1,579	(53) 1,845	(46) 2,137	(50) 2,174
Stockholders' equity	23,985	23,979	23,106	23,018	22,596
Total Liabilities and Stockholders' Equity	80,772	80,653	80,017	79,074	78,235
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	10,140	10,343	11,068	10,388	10,004

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 33.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 333-6, ASSETS \$25 MILLION AND OVER

		Nonferrous Metals <sup>1</sup>				
Item	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000	
	(million dollars)					
Net sales, receipts, and operating revenues	17,300 666	18,178 684	17,937 690	18,335 710	19,497 677	
general, and administrative expenses	15,754	16,271	15,926	16,421	17,840	
Income (or loss) from operations	879	1,223	1,321	1,204	980	
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	489 24	457 25	527 21	571 21	563 2	
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	25 (288)	73 (16)	52 70	66 (75)	149 (113)	
by the equity method, net of foreign taxes	439	395	285	366	354	
Income (or loss) before income taxes	590	1,244	1,221	1,012	809	
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	136 (106)	279 43	330 45	269 (1)	173 13	
Income (or loss) after income taxes	560	922	847	745	623	
Extraordinary gains (losses), net of taxes	(1) (3)	(4) (2)	0 (2)	0 (2)	73 (8)	
Net income (or loss) for quarter	556	916	845	742	689	
Cash dividends charged to retained earnings in current quarter	245	601	143	262	74	
Net income retained in business	311	315	701	480	615	
Retained earnings at beginning of quarter	18,303	18,629	17,218	18,323	18,590	
and other noncash dividends, etc	(17) 18,598	(268) 18,676	(94) 17,825	(13) 18,790	8 19,214	
Retained earnings at end of quarter	10,390	(percent of n		10,790	19,214	
INCOME STATEMENT IN RATIO FORMAT		(porcont or i	ot outoo,			
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.8 91.1	100.0 3.8 89.5	100.0 3.8 88.8	100.0 3.9 89.6	100.0 3.5 91.5	
Income (or loss) from operations	5.1	6.7	7.4	6.6	5.0	
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	2.8 0.1	2.5 0.1	2.9 0.1	3.1 0.1	2.9 0.0	
and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	0.1 (1.7)	0.4 (0.1)	0.3 0.4	0.4 (0.4)	0.8 (0.6)	
nonconsolidated subsidiaries, net of foreign taxes	2.5	2.2	1.6	2.0	1.8	
Income (or loss) before income taxes	3.4	6.8	6.8	5.5	4.1	
Provision for current and deferred domestic income taxes	0.2	1.8	2.1	1.5	1.0	
Income (or loss) after income taxes	3.2	5.1	4.7	4.1	3.2	
OPERATING RATIOS (see explanatory notes)	(percent)					
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	8.81 8.36	19.10 14.16	16.85 11.68	13.70 10.08	10.79 8.32	
Annual rate of profit on total assets:  Before income taxes	3.33 3.16	6.89 5.11	6.19 4.29	5.07 3.73	4.08 3.14	

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 33.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 333-6, ASSETS \$25 MILLION AND OVER

		Nonfe	rrous Metals <sup>1</sup>		
	4Q			20	4Q
Item	1999	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000 <sup>2</sup>	2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	1,089	836	833	844	972
Time deposits in the United States, including negotiable certificates of deposit  Deposits outside the United States	183 23	127 20	109 177	164 26	182 36
Total cash on hand and in banks	1,295	983	1,119	1,034	1,190
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.	0 0 61 31 0	0 0 17 21 0	8 0 23 25 0	8 0 29 22 0	8 0 35 2 0
Other short-term financial investments, including bankers' acceptances	141	138	160	211	144
Total cash, U.S. Government and other securities	1,528	1,160	1,336	1,303	1,379
Trade receivables from U.S. Government	27 8,199	19 8,839	35 8,927	35 8,926	127 8,246
Total receivables	8,227	8,857	8,962	8,961	8,373
Inventories	8,433 2,560	8,867 2,738	8,937 2,690	8,923 3,706	8,356 3,500
Total current assets	20,748	21,622	21,925	22,894	21,607
Depreciable and amortizable fixed assets, including construction in progress	49,614	49,582	49,189	50,088	48,286
Land and mineral rights	3,476 24,559	3,753 24,863	3,780 22,687	3,813 23,416	4,111 22,995
Net property, plant, and equipment	28,530	28,472	30,282	30,486	29,401
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	21,588	22,104	26,664	26,413	28,304
Total Assets	70,866	72,198	78,870	79,792	79,313
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	959 725 315 11 4,999	950 604 29 0 5,192	941 2,659 28 9 4,783	1,061 2,373 41 7 5,708	867 2,626 30 16 4,715
a. Federal	411 (55)	197 455	348 436	327 97	334 121
a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses	473 162 323 5,199	499 151 688 5,107	542 134 1,231 5,846	531 254 1,485 5,420	635 259 1,348 6,342
Total current liabilities	13,521	13,871	16,956	17,304	17,294
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	4,882 6,895 7,425	5,378 6,913 8,157	5,114 6,682 8,819	5,167 8,191 7,256	5,148 8,026 6,452
and minority stockholder's interest in consolidated domestic corporations	11,357	11,835	12,310	12,324	12,411
Total liabilities	44,080	46,154	49,880	50,241	49,331
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	12,463 18,598 (964) 0 3,312	12,303 18,676 (1,090) (18) 3,828	15,325 17,825 (1,101) 87 3,146	15,186 18,790 (1,312) 51 3,165	15,269 19,214 (1,286) 55 3,270
		26,044		29,551	29,982
Stockholders' equity	26,785	20,044	28,990	29,331	20,002
Stockholders' equity	70,866	72,198	78,870	79,792	79,313

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 34.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 34, ASSETS \$25 MILLION AND OVER

	Fabricated Metal Products <sup>1</sup>			cts <sup>1</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	26,444 832	27,280 863	28,407 896	28,128 926	28,015 907
general, and administrative expenses	23,068	23,777	24,676	24,480	25,388
Income (or loss) from operations	2,544	2,640	2,836	2,723	1,721
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	861 39	772 28	899 18	964 43	985 108
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic  and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes.	124 229 23	161 (161) 308	109 (102) 230	215 48 265	151 (646) 221
Income (or loss) before income taxes	2,097	2,203	2,193	2,330	571
a. Federal	587 38	581 63	668 69	618 73	293 4
Income (or loss) after income taxes	1,473	1,558	1,455	1,638	274
Extraordinary gains (losses), net of taxes	(18) (1)	(5) 0	(10) 0	(1) (1)	11 (11)
Net income (or loss) for quarter	1,454	1,553	1,444	1,636	274
Cash dividends charged to retained earnings in current quarter	424	417	484	346	351
Net income retained in business	1,030	1,136	961	1,290	(77)
Retained earnings at beginning of quarter	27,613	28,059	27,722	29,340	29,153
and other noncash dividends, etc	(195) 28,448	(122) 29,073	(139) 28,544	30,481	119 29,196
<b>3</b>		(percent of n	· · · · · · · · · · · · · · · · · · ·		-,
INCOME STATEMENT IN RATIO FORMAT			•		
Net sales, receipts, and operating revenues	100.0 3.1 87.2	100.0 3.2 87.2	100.0 3.2 86.9	100.0 3.3 87.0	100.0 3.2 90.6
Income (or loss) from operations	9.6	9.7	10.0	9.7	6.1
Interest expense  Dividend income  Other requiring percepting income (expense) including interest income resulting	3.3 0.1	2.8 0.1	3.2 0.1	3.4 0.2	3.5 0.4
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.5 0.9	0.6 (0.6)	0.4 (0.4)	0.8 0.2	0.5 (2.3)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.1	1.1	0.8	0.9	0.8
Income (or loss) before income taxes	7.9	8.1	7.7	8.3	2.0
Provision for current and deferred domestic income taxes	2.4	2.4	2.6	2.5	1.1
Income (or loss) after income taxes	5.6	5.7	5.1	5.8	1.0
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	19.89 13.96	20.27 14.34	20.47 13.58	21.02 14.78	5.19 2.49
Annual rate of profit on total assets:  Before income taxes	7.78 5.46	7.91 5.59	7.82 5.19	8.07 5.68	1.94 0.93

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 34.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 34, ASSETS \$25 MILLION AND OVER

	Fabricated Metal Products <sup>1</sup>				
	4Q	1Q	2Q	3Q	4Q
ltem	1999	2000	2000	2000	2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	2,358 152 156	1,956 140 128	1,999 155 147	2,089 326 189	1,983 153 223
Total cash on hand and in banks	2,666	2,225	2,300	2,604	2,359
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	116 97 98 0 0 786	9 158 141 0 0 473	55 227 103 6 0 358	38 85 161 6 0 457	51 149 94 85 0 54
Total cash, U.S. Government and other securities	3,763	3,006	3,048	3,351	2,792
Trade receivables from U.S. Government	127 15,451	110 17,049	120 17,418	133 18,211	132 16,838
Total receivables	15,578	17,159	17,539	18,344	16,970
Inventories All other current assets	14,267 6,296	15,290 6,156	15,127 5,984	14,891 6,130	14,777 6,561
Total current assets	39,904	41,610	41,697	42,716	41,101
Depreciable and amortizable fixed assets, including construction in progress	46,093 1,131 21,877	48,079 1,120 22,782	49,614 1,149 24,212	50,566 1,168 24,447	50,332 1,209 24,218
Net property, plant, and equipment	25,347	26,416	26,551	27,287	27,323
U.S. Treasury and Federal agency securities due in more than 1 year	83	144	53	51	41
investments, intangibles, etc	42,567	43,250	43,788	45,392	49,339
Total Assets	107,902	111,420	112,088	115,446	117,804
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper .  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	2,368 1,761 382 217 7,627	2,587 2,174 497 250 8,575	2,784 2,141 420 251 8,715	2,423 2,314 441 198 8,944	2,184 2,640 344 194 9,332
a. Federalb. Other	579 34	753 85	832 (106)	971 (176)	1,052 (363)
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,225 288 491 10,055	1,568 106 533 9,255	2,305 116 575 9,356	2,202 91 522 9,268	1,791 94 498 10,187
Total current liabilities	25,026	26,385	27,387	27,200	27,952
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	15,671 6,327 9,258 9,440	16,367 5,761 9,755 9,679	16,530 5,742 9,814 9,762	16,024 6,060 11,621	16,105 6,530 11,955
Total liabilities.	65,722	67,946	69,235	71,116	73,818
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	17,732 28,448 (820) (459) 2,721	18,957 29,073 (906) (417) 3,233	19,247 28,544 (1,127) (437) 3,373	18,931 30,481 (1,328) (335) 3,419	20,243 29,196 (1,310) (526) 3,617
Stockholders' equity	42,180	43,474	42,853	44,330	43,986
Total Liabilities and Stockholders' Equity	107,902 14,878	111,420 15,225	112,088 14,310	115,446 15,516	117,804 13,149
The state of the s	. 1,570	10,220	7 1,010	10,010	10,170

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 35.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 35, ASSETS \$25 MILLION AND OVER

	Machinery, Except Electrical <sup>1</sup>					
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	
	(million dollars)					
Net sales, receipts, and operating revenues	94,807 3,469	92,577 3,526	100,311 3,648	99,301 3,783	100,690 3,970	
general, and administrative expenses	87,725	84,573	90,795	90,137	90,620	
Income (or loss) from operations	3,613	4,479	5,869	5,381	6,100	
Interest expense	1,852 468	1,859 77	1,850 44	2,010 549	1,856 177	
minority interest	4,014 (544)	3,027 279	3,119 363	2,996 (419)	2,782 (332)	
by the equity method, net of foreign taxes	1,937	1,708	2,547	4,437	2,556	
Income (or loss) before income taxes	7,637	7,709	10,091	10,934	9,427	
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	2,533 146	2,239 157	2,923 126	2,986 131	2,921 80	
Income (or loss) after income taxes	4,958	5,314	7,042	7,818	6,426	
Extraordinary gains (losses), net of taxes	97 0	9 (23)	(24) 0	(15) 9	256 (6)	
Net income (or loss) for quarter	5,055	5,299	7,018	7,812	6,676	
Cash dividends charged to retained earnings in current quarter	1,556	1,280	1,905	1,079	1,311	
Net income retained in business	3,499	4,020	5,113	6,733	5,365	
Retained earnings at beginning of quarter	87,413	85,681	88,112	92,878	99,737	
and other noncash dividends, etc	(506) 90,406	(460) 89,240	(1,276) 91,949	(811) 98,799	(406) 104,696	
Totaliou our migo at one or quartor	00,100	(percent of n		00,700	101,000	
INCOME STATEMENT IN RATIO FORMAT		· ·	,			
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.7 92.5	100.0 3.8 91.4	100.0 3.6 90.5	100.0 3.8 90.8	100.0 3.9 90.0	
Income (or loss) from operations	3.8	4.8	5.9	5.4	6.1	
Interest expense	2.0 0.5	2.0 0.1	1.8 0.0	2.0 0.6	1.8 0.2	
And minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	4.2 (0.6)	3.3 0.3	3.1 0.4	3.0 (0.4)	2.8 (0.3)	
nonconsolidated subsidiaries, net of foreign taxes	2.0	1.8	2.5	4.5	2.5	
Income (or loss) before income taxes	8.1	8.3	10.1	11.0	9.4	
Provision for current and deferred domestic income taxes	2.8	2.6	3.0	3.1	3.0	
Income (or loss) after income taxes	5.2	5.7	7.0	7.9	6.4	
OPERATING RATIOS (see explanatory notes)	(percent)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	18.56 12.05	18.11 12.48	23.46 16.37	24.49 17.51	20.70 14.11	
Annual rate of profit on total assets:  Before income taxes	7.49 4.86	7.39 5.10	9.44 6.59	9.97 7.13	8.36 5.70	

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 35.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 35, ASSETS \$25 MILLION AND OVER

	Machinery, Except Electrical <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	11,906 1,882 1,875	13,369 1,551 1,303	15,574 1,169 570	16,501 1,284 962	18,076 1,444 669
Total cash on hand and in banks	15,663	16,224	17,313	18,747	20,190
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell	72 170 3,723 134 8 3,321	147 205 5,514 245 13 3,563	113 265 3,986 403 26 3,684	110 359 4,482 197 16 4,161	118 1,017 5,121 232 7 3,830
Total cash, U.S. Government and other securities	23,091	25,912	25,790	28,073	30,514
Trade receivables from U.S. Government	1,018 60,668	761 60,993	823 63,432	880 64,235	1,184 62,592
Total receivables	61,686	61,755	64,256	65,115	63,776
Inventories All other current assets	41,896 25,928	43,520 25,799	42,911 26,290	44,233 26,717	45,316 27,339
Total current assets	152,601	156,985	159,246	164,139	166,946
Depreciable and amortizable fixed assets, including construction in progress	134,710 3,564 72,306	135,013 3,531 72,174	135,961 3,559 72,176	139,660 3,581 73,819	139,484 3,469 72,571
Net property, plant, and equipment	65,969	66,370	67,344	69,422	70,382
U.S. Treasury and Federal agency securities due in more than 1 year	500	424	341	686	477
investments, intangibles, etc	188,992	193,323	200,595	204,443	213,080
Total Assets	408,063	417,102	427,526	438,690	450,885
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	6,460 2,222 4,459 94 38,936	9,473 4,305 4,529 118 36,672	9,904 7,193 3,573 119 38,525	9,281 4,804 2,844 24 38,869	8,743 3,784 1,966 24 42,063
a. Federal	7,658 93	7,316 118	7,218 225	8,504 127	9,090 163
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,682 3,879 1,519 50,946	1,655 4,092 1,496 48,857	2,237 2,235 1,403 49,196	2,421 1,115 1,152 50,096	2,077 3,333 1,203 52,520
Total current liabilities	117,948	118,631	121,827	119,236	124,965
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	20,976 23,021 22,899	22,055 23,608 23,563	21,631 26,697 24,504	21,442 30,237 25,624	21,834 30,081 25,838
and minority stockholder's interest in consolidated domestic corporations	58,622	58,959	60,843	63,571	66,012
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)  Less: Treasury stock, at cost	243,467 99,378 90,406 (2,500) 3,464 26,151	246,816 107,480 89,240 (2,679) 5,347 29,101	255,503 111,391 91,949 (3,029) 3,141 31,429	260,110 114,005 98,799 (4,001) 3,360 33,581	268,731 113,165 104,696 (4,178) 2,070 33,599
Stockholders' equity	164,596	170,286	172,024	178,581	182,154
Total Liabilities and Stockholders' Equity	408,063	417,102	427,526 37,419	438,690	450,885 41,980
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	34,653	38,354	31,419	44,903	41,960

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 36.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 36, ASSETS \$25 MILLION AND OVER

		Electrical and	Electronic Eq	uipment <sup>1</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	120,578 4,283	119,881 4,419	126,481 4,462	130,242 4,561	131,493 4,722
general, and administrative expenses	106,354 9,941	105,924 9,538	110,849	115,460	118,828 7,943
Income (or loss) from operations	2,091	2,422	11,170 2,271	2,352	2,628
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	1,958 2,255	314 1,950	481	395	416
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	659	2,969	114	495	169
by the equity method, net of foreign taxes	3,439	4,621	3,722	4,480	5,125
Income (or loss) before income taxes	16,160	16,971	17,618	16,418	13,656
Less: Provision for current and deferred domestic income taxes:  a. Federal	4,596 439	4,393 468	5,330 850	4,742 774	4,362 536
Income (or loss) after income taxes	11,125	12,110	11,439	10,901	8,758
Extraordinary gains (losses), net of taxes	2 (11)	13 (4)	(22) (4)	(35)	(4) 146
Net income (or loss) for quarter	11,115	12,119	11,413	10,868	8,900
Cash dividends charged to retained earnings in current quarter	2,920	3,200	6,615	3,077	3,472
Net income retained in business	8,195	8,918	4,797	7,791	5,428
Retained earnings at beginning of quarter  Other direct credits (charges) to retained earnings (net), including stock	156,934	165,136	175,224	178,478	186,815
and other noncash dividends, etc	1,154 166,284	(314) 173,740	(1,146) 178,875	(2,812) 183,456	(1,485) 190,759
	100,201	(percent of r		100,100	.00,7.00
INCOME STATEMENT IN RATIO FORMAT		<b>(1</b>	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.6 88.2	100.0 3.7 88.4	100.0 3.5 87.6	100.0 3.5 88.7	100.0 3.6 90.4
Income (or loss) from operations	8.2	8.0	8.8	7.8	6.0
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	1.7 1.6	2.0 0.3	1.8 0.4	1.8 0.3	2.0 0.3
and minority interest	1.9 0.5	1.6 2.5	3.5 0.1	2.4 0.4	2.0 0.1
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.9	3.9	2.9	3.4	3.9
Income (or loss) before income taxes	13.4	14.2	13.9	12.6	10.4
Provision for current and deferred domestic income taxes	4.2	4.1	4.9	4.2	3.7
Income (or loss) after income taxes	9.2	10.1	9.0	8.4	6.7
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	21.89 15.07	20.46 14.60	19.03 12.36	17.02 11.30	13.47 8.64
Annual rate of profit on total assets:  Before income taxes	11.30 7.78	10.89 7.77	10.46 6.79	9.43 6.26	7.60 4.88

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 36.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 36, ASSETS \$25 MILLION AND OVER

	ı	Electrical and	Electronic Eq	uipment <sup>1</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	19,731	28,865	32,870	32.980	38.448
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States.	8,708 194	6,361 152	7,645 137	9,894 113	13,091 117
Total cash on hand and in banks	28,633	35,378	40,652	42,986	51,656
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	195 1,754 7,572 2,269 0 7,013	208 2,098 8,027 2,152 15 9,037	826 1,703 9,153 2,745 996 8,958	156 1,813 11,230 3,069 0 9,665	541 2,148 10,575 2,965 0 8,823
Total cash, U.S. Government and other securities	47,438	56,915	65,033	68,919	76,708
Trade receivables from U.S. Government	1,905 72,319	2,072 79,154	2,045 81,958	1,859 82,370	2,022 81,990
Total receivables	74,223	81,226	84,003	84,228	84,013
Inventories All other current assets	56,634 29,817	59,500 34,076	61,159 35,620	62,891 36,792	66,960 37,880
Total current assets	208,112	231,717	245,816	252,830	265,560
Depreciable and amortizable fixed assets, including construction in progress	189,887 3,808	193,161 3,931	195,863 3,941	201,500 3,952	210,245 4,006
Less: Accumulated depreciation, depletion, and amortization	102,252	103,723	105,163	106,448	109,538
Net property, plant, and equipment	91,443 1,096	93,369 794	94,641	99,004	104,713
U.S. Treasury and Federal agency securities due in more than 1 year	271,455	297,747	2,399 330,712	2,790 341,695	2,718 345,481
Total Assets	572,106	623,628	673,569	696,319	718,473
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	5,676 11,941 5,249 6,032 38,356	4,789 12,479 5,866 7,238 40,959	5,911 13,608 5,812 7,664 43,156	5,555 15,335 5,531 8,399 45,102	4,003 16,272 6,037 9,565 46,521
a. Federalb. Otherlnstallments, due in 1 year or less, on long-term debt:	6,604 1,483	7,242 1,369	7,743 1,761	7,476 1,619	6,631 1,760
a. Loans from banks.  b. Bonds and debentures. c. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses	2,377 1,269 1,939 59,192	1,764 1,720 3,055 60,025	1,814 1,604 2,811 62,879	1,907 1,467 2,177 66,775	1,655 1,974 2,689 68,987
Total current liabilities	140,119	146,506	154,763	161,342	166,096
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	18,102 29,134 28,884 60,523	17,362 33,895 29,724 64,440	16,727 37,780 28,406 65,614	17,437 39,058 28,051 64,630	16,832 41,023 24,711 64,416
Total liabilities	276,762	291,927	303,291	310,518	313,078
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	161,392 166,284 (4,838) 8,689 36,184	189,532 173,740 (5,322) 11,682 37,930	224,751 178,875 (6,524) 11,767 38,591	238,922 183,456 (7,718) 11,318 40,177	256,075 190,759 (7,690) 7,364 41,113
Stockholders' equity	295,344	331,701	370,278	385,801	405,395
Total Liabilities and Stockholders' Equity	572,106	623,628	673,569	696,319	718,473
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	67,993	85,211	91,053	91,488	99,465

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 37.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 37, ASSETS \$25 MILLION AND OVER

	Transportation Equipment <sup>1</sup>					
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	
	(million dollars)					
Net sales, receipts, and operating revenues	172,540 5,030	168,747 5,174	173,616 4,809	159,368 4,857	166,910 5,427	
general, and administrative expenses	158,152	153,116	158,205	148,148	158,410	
Income (or loss) from operations	9,359	10,457	10,601	6,363	3,074	
Interest expense	2,600 604	2,718 55	2,647 175	3,381	3,445 68	
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	2,250 (1,064)	2,504 445	2,522 (2,509)	2,102 (632)	2,946 642	
by the equity method, net of foreign taxes	2,665	2,952	2,555	1,907	1,784	
Income (or loss) before income taxes	11,215	13,696	10,698	6,412	5,069	
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	2,699 519	3,522 433	3,155 456	2,110 169	1,234 502	
Income (or loss) after income taxes	7,997	9,741	7,087	4,133	3,333	
Extraordinary gains (losses), net of taxes	(6) (8)	(11) (78)	21 0	(20)	(114) (5)	
Net income (or loss) for quarter	7,983	9,653	7,108	4,112	3,214	
Cash dividends charged to retained earnings in current quarter	2,990	1,743	4,217	7,397	2,293	
Net income retained in business	4,993	7,910	2,891	(3,285)	922	
Retained earnings at beginning of quarter	115,324	119,303	126,156	128,914	125,854	
and other noncash dividends, etc.	(634)	(1,457)	(125) 128,921	(559) 125,071	(470)	
Retained earnings at end of quarter	119,683	125,756 (percent of n		125,071	126,305	
INCOME STATEMENT IN RATIO FORMAT		(percent of i	et sales)			
Net sales, receipts, and operating revenues	100.0 2.9 91.7	100.0 3.1 90.7	100.0 2.8 91.1	100.0 3.0 93.0	100.0 3.3 94.9	
Income (or loss) from operations	5.4	6.2	6.1	4.0	1.8	
Interest expense	1.5 0.4	1.6 0.0	1.5 0.1	2.1 0.0	2.1 0.0	
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	1.3 (0.6)	1.5 0.3	1.5 (1.4)	1.3 (0.4)	1.8 0.4	
nonconsolidated subsidiaries, net of foreign taxes	1.5	1.7	1.5	1.2	1.1	
Income (or loss) before income taxes	6.5	8.1	6.2	4.0	3.0	
Provision for current and deferred domestic income taxes	1.9	2.3	2.1	1.4	1.0	
Income (or loss) after income taxes	4.6	5.8	4.1	2.6	2.0	
OPERATING RATIOS (see explanatory notes)		(perce	nt)			
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	25.25 18.00	29.87 21.25	22.49 14.90	13.47 8.68	10.64 7.00	
Annual rate of profit on total assets:  Before income taxes	6.95 4.96	8.32 5.92	6.44 4.26	3.76 2.43	3.01 1.98	

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 37.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 37, ASSETS \$25 MILLION AND OVER

		Transpor	tation Equipm	ent <sup>1</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	9,349	9,352	7,750	9,605	7,843
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	3,923 7,162	2,095 5,155	1,893 7,253	3,147 11,961	3,798 3,793
Total cash on hand and in banks	20,433	16,601	16,896	24,713	15,434
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	731 3,825 5,396 1,727 323 10,590	613 6,764 2,176 2,136 683 8,548	200 8,779 3,720 4,115 348 7,830	187 3,713 1,737 2,131 235 7,564	676 2,750 3,895 3,069 51 6,621
Total cash, U.S. Government and other securities	43,024	37,520	41,889	40,280	32,496
Trade receivables from U.S. Government	8,464 41,631	8,794 43,659	8,484 41,885	8,327 45,822	8,935 44,594
Total receivables	50,095	52,453	50,369	54,149	53,529
Inventories All other current assets	81,910 40,207	87,179 41,447	83,922 44,337	87,429 45,162	84,233 43,614
Total current assets	215,236	218,599	220,518	227,020	213,871
Depreciable and amortizable fixed assets, including construction in progress	252,018 3,977	254,337 4,136	249,452 4,170	259,918 4,211	261,400 4,131
Less: Accumulated depreciation, depletion, and amortization	127,611	129,086	127,720	133,122	131,440
	128,385 4,315	129,387 3,894	125,901	131,007	134,091
U.S. Treasury and Federal agency securities due in more than 1 year	297,167	306,560	4,453 313,787	6,109 317,287	4,262 320,502
Total Assets	645,103	658,440	664,659	681,422	672,726
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	4,967 22,118 1,850 16,270 65,256	6,330 23,217 1,294 17,598 65,680	6,237 23,235 2,039 18,539 66,126	6,470 24,562 1,949 18,795 68,335	6,231 21,643 1,601 18,086 67,308
a. Federal	5,686 1,969	6,700 1,790	7,228 1,589	7,363 1,419	8,083 1,322
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	2,572 809 1,377 102,718	2,441 797 1,314 94,409	2,368 758 2,141 92,758	2,735 589 2,082 95,887	1,639 880 2,493 98,243
Total current liabilities	225,592	221,571	223,019	230,186	227,530
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	32,207 21,399 49,849 138,367	39,752 22,738 50,145 140,853	41,973 23,301 48,459 137,606	42,326 23,125 51,171 144,143	42,105 22,577 48,500 141,442
Total liabilities.	467,413	475,060	474,358	490,951	482,154
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	81,864 119,683 (5,096) (1,214) 17,547	83,504 125,756 (6,148) (1,284) 18,448	90,052 128,921 (7,510) (1,582) 19,580	96,538 125,071 (9,547) (1,278) 20,311	97,200 126,305 (9,119) (1,932) 21,884
Stockholders' equity	177,689	183,381	190,302	190,471	190,572
Total Liabilities and Stockholders' Equity	645,103	658,440	664,659	681,422	672,726
THE TYPORMING CAPITAL. EXCESS OF TOTAL CUITERS ASSETS OVER TOTAL CUITERS HADDINGES	(10,356)	(2,972)	(2,502)	(3,166)	(13,659)

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 38.0—INCOME STATEMENT

### FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUP 371, ASSETS \$25 MILLION AND OVER

	Motor Vehicles and Equipment <sup>1 2</sup>				
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	122,016 3,702	124,615 3,915	124,117 3,603	114,427 3,687	115,815 3,939
general, and administrative expenses	113,257	114,202	114,383	108,511	112,699
Income (or loss) from operations	5,058	6,498	6,131	2,229	(823)
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	1,683 544 2,078	1,753 24 2,219	1,699 159 2,381	2,506 48 2,341	2,516 60 2,733
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(49)	433	(2,212)	(67)	1,485
by the equity method, net of foreign taxes	2,451	2,444	1,850	1,526	1,319
Income (or loss) before income taxes	8,399	9,864	6,611	3,571	2,257
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	1,825 561	2,468 274	2,173 235	827 118	510 327
Income (or loss) after income taxes	6,013	7,122	4,203	2,627	1,421
Extraordinary gains (losses), net of taxes	(12) (5)	(10) (8)	1 0	(1) 0	1 (1)
Net income (or loss) for quarter	5,996	7,104	4,204	2,625	1,421
Cash dividends charged to retained earnings in current quarter	2,157	1,165	3,399	6,947	1,213
Net income retained in business	3,839	5,939	805	(4,321)	208
Retained earnings at beginning of quarter	62,297	65,736	71,750	72,069	67,806
and other noncash dividends, etc	(612) 65,524	(1,015) 70,660	(52) 72,503	(272) 67,476	(633) 67,381
		(percent of n	· · · · · · · · · · · · · · · · · · ·	,	
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 3.0 92.8	100.0 3.1 91.6	100.0 2.9 92.2	100.0 3.2 94.8	100.0 3.4 97.3
Income (or loss) from operations	4.1	5.2	4.9	1.9	(0.7)
Interest expense	1.4 0.4	1.4 0.0	1.4 0.1	2.2 0.0	2.2 0.1
and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	1.7 0.0	1.8 0.3	1.9 (1.8)	2.0 (0.1)	2.4 1.3
nonconsolidated subsidiaries, net of foreign taxes	2.0	2.0	1.5	1.3	1.1
Income (or loss) before income taxes	6.9	7.9	5.3	3.1	1.9
Provision for current and deferred domestic income taxes	2.0	2.2	1.9	0.8	0.7
Income (or loss) after income taxes	4.9	5.7	3.4	2.3	1.2
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	28.63 20.50	32.26 23.30	20.58 13.08	11.23 8.26	7.13 4.49
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	7.68 5.50	8.81 6.36	5.79 3.68	3.06 2.25	1.97 1.24

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 38.1—BALANCE SHEET**

### FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUP 371, ASSETS \$25 MILLION AND OVER

	Motor Vehicles and Equipment <sup>1 2</sup>			ment <sup>1 2</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	6,862	6,931	4,106	5,404	4,340
Time deposits in the United States, including negotiable certificates of deposit	2,876 4,344	1,881 3,015	1,750 3,111	2,106 5,952	3,686 2,968
Total cash on hand and in banks	14,082	11,827	8,966	13,462	10,994
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell	631 3,825 5,396 1,398 322 10,248	514 6,764 2,173 1,809 682 8,204	100 8,779 3,674 3,868 348 7,523	87 3,713 1,728 1,945 235 6,469	676 2,750 3,875 2,791 50 5,959
Total cash, U.S. Government and other securities	35,902	31,973	33,259	27,639	27,095
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	925 27,063	1,180 28,155	1,038 26,958	944 30,963	441 29,131
Total receivables	27,988	29,335	27,996	31,907	29,572
Inventories All other current assets	25,481 30,258	27,696 31,181	26,878 33,395	28,959 33,809	27,310 33,167
Total current assets	119,628	120,185	121,528	122,315	117,144
Depreciable and amortizable fixed assets, including construction in progressLand and mineral rights	175,949 2,040 84,838	178,182 2,127 86,136	174,115 2,155 84,816	184,401 2,174 89,786	183,857 2,171 87,993
Net property, plant, and equipment	93,152	94,173	91,454	96,790	98,034
U.S. Treasury and Federal agency securities due in more than 1 year	4,312	3,892	4,452	6,106	4,261
investments, intangibles, etc.	220,596	229,717	239,368	241,479	239,824
Total Assets	437,687	447,967	456,802	466,691	459,264
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	3,457 18,555 1,340 307 51,090	4,289 19,364 883 303 51,875	4,447 19,733 1,885 363 51,678	4,729 20,004 1,735 352 53,888	4,031 19,534 1,524 226 52,209
a. Federalb. Other	4,270 1,400	4,855 1,205	5,073 1,158	5,003 1,010	4,676 1,016
a. Loans from banks b. Bonds and debentures c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,775 318 751 61,060	1,660 16 778 53,130	1,575 29 618 55,531	2,091 25 563 56,071	1,256 74 759 57,807
Total current liabilities	144,323	138,357	142,091	145,471	143,113
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations	24,643 8,733 30,971 111,680	32,670 8,542 30,944 115,164	34,889 8,528 30,693 112,103	35,616 8,557 33,071 116,750	34,513 8,521 32,164 114,242
Total liabilities.	320,351	325,676	328,305	339,465	332,554
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	58,175 65,524 (3,896) (566) 1,901	59,133 70,660 (4,847) (543) 2,113	65,036 72,503 (6,045) (677) 2,320	70,310 67,476 (7,840) (578) 2,143	69,861 67,381 (7,280) (144) 3,108
Stockholders' equity	117,337	122,291	128,497	127,226	126,710
Total Liabilities and Stockholders' Equity	437,687 (24,696)	447,967 (18,172)	456,802 (20,564)	466,691 (23,155)	459,264 (25,970)
WET WORKING CAPITAL. EXCESS OF IOIAL CUITERIL ASSETS OVER TOTAL CUITERIL HADMINGES	(24,090)	(10,172)	(20,564)	(23,133)	(25,970)

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 39.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 372, 6, ASSETS \$25 MILLION AND OVER

	Aircraft, Guided Missiles, and Parts <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000 <sup>2</sup>	3Q 2000 <sup>2</sup>	4Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	40,912 1,101	34,132 1,029	39,429 973	35,536 957	42,133 1,251
general, and administrative expenses	36,529	30,184	35,139	31,421	37,918
Income (or loss) from operations	3,283	2,920	3,316	3,157	2,964
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	731 33	764 4	736 10	702	776 4
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	325 (956)	230 9	26 (33)	(190) (387)	261 (803)
by the equity method, net of foreign taxes	302	503	707	373	462
Income (or loss) before income taxes	2,256	2,902	3,292	2,254	2,112
Less: Provision for current and deferred domestic income taxes: a. Federalb. Otherb.	732 (42)	750 135	722 195	1,129 38	503 158
Income (or loss) after income taxes	1,566	2,017	2,374	1,087	1,450
Extraordinary gains (losses), net of taxes	0	0 (70)	20 0	(20)	(114) 0
Net income (or loss) for quarter	1,566	1,947	2,395	1,067	1,336
Cash dividends charged to retained earnings in current quarter	732	450	703	331	991
Net income retained in business	834	1,497	1,691	736	345
Retained earnings at beginning of quarter Other direct credits (charges) to retained earnings (net), including stock	43,441	44,156	44,403	46,695	47,600
and other noncash dividends, etc.	90 44,365	(373) 45,281	(77)	(186)	234
Retained earnings at end of quarter	44,365		46,018	47,245	48,179
INCOME STATEMENT IN RATIO FORMAT		(percent of n	iet sales)		
Net sales, receipts, and operating revenues	100.0 2.7 89.3	100.0 3.0 88.4	100.0 2.5 89.1	100.0 2.7 88.4	100.0 3.0 90.0
Income (or loss) from operations	8.0	8.6	8.4	8.9	7.0
Interest expense	1.8	2.2	1.9	2.0	1.8
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	0.1 0.8	0.0 0.7	0.0 0.1	(0.5)	0.0
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of	(2.3)	0.0	(0.1)	(1.1)	(1.9)
nonconsolidated subsidiaries, net of foreign taxes	5.5	8.5	8.3	6.3	1.1 5.0
Provision for current and deferred domestic income taxes.					
	1.7	2.6	2.3	3.3	1.6 3.4
Income (or loss) after income taxes	. 3.8 5.9 6.0 3. (percent)		3.1	3.4	
OPERATING RATIOS (see explanatory notes)		(60.00	/		
Annual rate of profit on stockholders' equity at end of period: Before income taxes	18.49 12.83	23.49 16.32	26.46 19.09	17.66 8.51	16.43 11.28
Annual rate of profit on total assets:  Before income taxes	5.41 3.75	6.93 4.81	7.99 5.77	5.28 2.55	4.91 3.37

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 39.1—BALANCE SHEET**

### FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 372, 6, ASSETS \$25 MILLION AND OVER

	A	ircraft, Guide	d Missiles, an	d Parts <sup>1 2</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	1,703 1,031 2,805	1,782 192 2,126	2,744 122 4,090	3,086 992 5,944	2,763 53 764
Total cash on hand and in banks	5,538	4,100	6,956	10,022	3,580
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	100 1 0 0 0 173	99 0 3 0 0	100 0 0 0 0 208	100 0 0 0 0 0 958	0 0 0 0 0 510
Total cash, U.S. Government and other securities	5,812	4,386	7,264	11,080	4,090
Trade receivables from U.S. Government	6,818 10,831	6,646 11,382	6,523 11,188	6,439 11,234	7,667 12,169
Total receivables	17,649	18,028	17,711	17,673	19,836
Inventories	40,558 8,282	42,783 8,271	40,196 9,131	41,321 9,294	40,989 8,864
Total current assets	72,301	73,468	74,302	79,368	73,779
Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights	62,049 1,518 35,776	61,574 1,555 35,847	60,298 1,508 35,565	60,116 1,524 35,800	62,120 1,491 36,021
Net property, plant, and equipment	27,790	27,282	26,241	25,840	27,591
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	0	0	0
investments, intangibles, etc	66,844	66,812	64,148	65,532	70,734
Total Assets	166,936	167,561	164,691	170,740	172,103
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.	1,059 2,616 274 6,169 10,837	1,555 2,572 131 6,947 10,332	1,516 2,341 90 7,417 10,889	1,604 3,486 85 7,261 10,854	2,061 1,617 18 7,525 11,575
Income taxes accrued, prior and current years, net of payments: a. Federal b. Other Installments, due in 1 year or less, on long-term debt:	1,387 522	1,705 532	2,018 365	2,222 349	3,346 257
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt	663 492 459 36,860	728 779 373 36,109	740 721 1,367 32,242	586 556 1,303 34,871	300 797 1,545 36,080
Total current liabilities	61,337	61,763	59,706	63,176	65,121
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	5,000 11,049 16,774	4,011 12,428 17,163	3,952 13,063 15,731	3,383 12,782 16,312	4,395 12,521 14,800
and minority stockholder's interest in consolidated domestic corporations	23,953	22,775	22,480	24,030	23,865
Total liabilities	118,113	118,140	114,932	119,684	120,703
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	20,219 44,365 (1,116) (367) 14,279	20,613 45,281 (1,208) (436) 14,829	21,279 46,018 (1,370) (619) 15,549	22,365 47,245 (1,620) (622) 16,311	23,485 48,179 (1,758) (755) 17,751
Stockholders' equity	48,823	49,421	49,759	51,056	51,400
Total Liabilities and Stockholders' Equity	166,936 10,964	167,561 11,705	164,691 14,596	170,740 16,192	172,103 8,658
THE THORITING ONE FINE. EXCESS OF TOTAL CUITORIL ASSETS OVER TOTAL CUITORIL HADRINGES	10,304	11,703	17,000	10,132	0,000

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 40.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 38, ASSETS \$25 MILLION AND OVER

	Instruments and Related Products <sup>1</sup>			oducts <sup>1</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	25,798 1,136	25,728 1,113	27,514 1,192	27,787 1,366	28,738 1,457
general, and administrative expenses	21,751	21,636	22,874	22,624	25,297
Income (or loss) from operations	2,911	2,979	3,449	3,796	1,984
Interest expense	863 142	829 128	721 91	762 74	769 480
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	291 347	124 (106)	299 (59)	259 (191)	(67) (620)
by the equity method, net of foreign taxes	1,911	1,699	1,078	522	2,052
Income (or loss) before income taxes	4,739	3,995	4,136	3,699	3,061
Less: Provision for current and deferred domestic income taxes:  a. Federal	970 102	856 121	992 96	1,014 125	727 18
Income (or loss) after income taxes	3,667	3,018	3,048	2,560	2,316
Extraordinary gains (losses), net of taxes	(3) (9)	1 (19)	0 0	4 (1)	(1) (64)
Net income (or loss) for quarter	3,655	2,999	3,048	2,564	2,250
Cash dividends charged to retained earnings in current quarter	1,271	1,563	1,811	958	1,405
Net income retained in business	2,385	1,436	1,236	1,606	845
Retained earnings at beginning of quarter	42,650	46,869	49,210	49,923	50,289
and other noncash dividends, etc	(103) 44,932	(652) 47,653	50,304	(238) 51,290	320 51,454
Retained earnings at end of quarter	44,932	(percent of n		31,290	31,434
INCOME STATEMENT IN RATIO FORMAT		(percent of it	ot sales,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.4 84.3	100.0 4.3 84.1	100.0 4.3 83.1	100.0 4.9 81.4	100.0 5.1 88.0
Income (or loss) from operations	11.3	11.6	12.5	13.7	6.9
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	3.3 0.6	3.2 0.5	2.6 0.3	2.7 0.3	2.7 1.7
and minority interest	1.1 1.3	0.5 (0.4)	1.1 (0.2)	0.9 (0.7)	(0.2) (2.2)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	7.4	6.6	3.9	1.9	7.1
Income (or loss) before income taxes	18.4	15.5	15.0	13.3	10.7
Provision for current and deferred domestic income taxes	4.2	3.8	4.0	4.1	2.6
Income (or loss) after income taxes	14.2	11.7	11.1	9.2	8.1
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	29.90 23.14	23.12 17.46	23.24 17.12	20.81 14.41	17.25 13.05
Annual rate of profit on total assets:  Before income taxes	13.07 10.11	10.69 8.08	10.95 8.07	9.83 6.81	8.11 6.14

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 40.1—BALANCE SHEET**

### FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 38, ASSETS \$25 MILLION AND OVER

	Instruments and Related Products <sup>1</sup>				
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS	1000	(million d		2000	2000
Cash and demand deposits in the United States	3.280	4,327	4,630	4,155	4,617
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	595 263	857 251	776 250	840 248	1,946 149
Total cash on hand and in banks	4,138	5,436	5,656	5,244	6,712
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 390 1,133 288 0 1,613	0 433 1,837 284 0 1,965	0 232 1,602 390 0 2,039	273 516 1,809 277 0 1,410	223 431 2,061 244 0 1,273
Total cash, U.S. Government and other securities	7,562	9,955	9,919	9,529	10,945
Trade receivables from U.S. Government	135 18,431	157 19,231	153 20,621	187 20,673	187 20,097
Total receivables	18,566	19,389	20,774	20,859	20,284
Inventories	14,355 8,569	15,382 9,183	15,841 9,552	16,374 9,390	16,114 9,026
Total current assets	49,052	53,909	56,086	56,152	56,369
Depreciable and amortizable fixed assets, including construction in progress	52,253 1,238	52,680 1,014 29,170	52,529 984	52,766 928	53,811 990 29,747
Net property, plant, and equipment	27,610 25,880	24,524	29,270 24,243	29,647 24,048	25,054
U.S. Treasury and Federal agency securities due in more than 1 year	289	267	248	327	413
investments, intangibles, etc.	69,857	70,757	70,476	69,926	69,086
Total Assets	145,078	149,457	151,053	150,454	150,923
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banksb. Commercial paper	2,166 1,321	1,774 1,426	1,786 2,019	1,912 1,742	2,198 1,340
c. Other short-term debt	3,325 21	4,234 20	3,938 23	3,976 21	3,990 4
Trade accounts and trade notes payable	6,669 1,928	7,708 2.397	7,696 2.467	8,290 2,798	9,309 2,256
b. Other	344	440	456	482	380
a. Loans from banks.     b. Bonds and debentures.     c. Other long-term debt     All other current liabilities, including excise and sales taxes, and accrued expenses	3,482 159 183 14,982	3,140 161 231 13,909	3,060 302 259 14,798	3,092 282 405 13,835	3,629 802 351 14,775
Total current liabilities	34,579	35,442	36,803	36,835	39,034
Long-term debt (due in more than 1 year):  a. Loans from banks	23,363 4,990 6,160	20,885 4,486 6,133	20,652 4,198 5,568	20,197 4,301 5,189	19,992 4,003 4,933
and minority stockholder's interest in consolidated domestic corporations	12,600	13,396	12,648	12,847	11,966
Total liabilities.	81,693	80,342	79,869	79,369	79,929
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	30,518 44,932 (835) 1,665 12,894	34,526 47,653 (404) 1,013 13,672	34,313 50,304 (509) 1,008 13,932	33,753 51,290 (579) 1,218 14,597	34,147 51,454 (943) 1,163 14,827
Stockholders' equity	63,385	69,115	71,184	71,085	70,994
Total Liabilities and Stockholders' Equity	145,078	149,457	151,053	150,454	150,923
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	14,473	18,467	19,283	19,318	17,335

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 41.0—INCOME STATEMENT**

### FOR CORPORATIONS INCLUDED IN OTHER DURABLE MANUFACTURING INDUSTRIES, ASSETS \$25 MILLION AND OVER

	Other Durable Manufacturing Industries <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
Net sales, receipts, and operating revenues	28,374 752	27,920 769	29,087 786	28,349 788	28,445 816
general, and administrative expenses	25,740	25,132	25,877	25,652	26,370
Income (or loss) from operations	1,882	2,018	2,424	1,908	1,259
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	566 382	572 16	621 16	646 25	655 47
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	95 (205) 268	(42) 36	22 (154) 195	6 36 212	44 (342) 107
by the equity method, net of foreign taxes		156			
Income (or loss) before income taxes	1,856	1,613	1,882	1,542	461
Less: Provision for current and deferred domestic income taxes:  a. Federal	397 63	516 70	632 79	535 46	177 29
Income (or loss) after income taxes	1,396	1,027	1,171	961	255
Extraordinary gains (losses), net of taxes	(9) 0	(24) 0	(2) 0	5 (11)	5 0
Net income (or loss) for quarter	1,387	1,003	1,169	954	260
Cash dividends charged to retained earnings in current quarter	396	351	394	292	532
Net income retained in business	991	652	775	662	(272)
Retained earnings at beginning of quarter	27,158	27,337	26,385	28,602	29,241
and other noncash dividends, etc	(64) 28,085	(224) 27,765	(6) 27,154	(29) 29,235	(148) 28,821
Retained earnings at end of quarter	20,000	(percent of n		23,233	20,021
INCOME STATEMENT IN RATIO FORMAT		(percent of fi	ct sales,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.7 90.7	100.0 2.8 90.0	100.0 2.7 89.0	100.0 2.8 90.5	100.0 2.9 92.7
Income (or loss) from operations	6.6	7.2	8.3	6.7	4.4
Interest expense	2.0	2.0	2.1	2.3	2.3
Dividend income	1.3 0.3	0.1 (0.2)	0.1 0.1	0.1	0.2
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.7)	0.1	(0.5)	0.1	(1.2)
Income (or loss) before income taxes	6.5	5.8	6.5	5.4	1.6
Provision for current and deferred domestic income taxes	1.6	2.1	2.4	2.0	0.7
Income (or loss) after income taxes	4.9	3.7	4.0	3.4	0.9
	4.9 3.7 4.0 3.4 (percent)			0.7	
OPERATING RATIOS (see explanatory notes)		-			
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	20.62 15.50	18.16 11.57	21.30 13.25	16.32 10.17	4.97 2.75
Annual rate of profit on total assets:  Before income taxes	8.39 6.31	7.25 4.62	8.49 5.28	6.60 4.11	1.95 1.08

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 41.1—BALANCE SHEET**

### FOR CORPORATIONS INCLUDED IN OTHER DURABLE MANUFACTURING INDUSTRIES, ASSETS \$25 MILLION AND OVER

	Oth	ner Durable M	anufacturing I	ndustries1	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	2,557 1,004 50	2,295 1,010 24	2,170 898 25	2,158 1,055 35	2,325 1,346 25
Total cash on hand and in banks	3,612	3,328	3,093	3,249	3,696
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	113 70 345 90 0 572	0 167 222 111 0 549	0 176 262 13 0 464	12 159 216 67 0 583	0 173 338 78 0 633
Total cash, U.S. Government and other securities	4,801	4,376	4,008	4,287	4,918
Trade receivables from U.S. Government	155 14,527	127 14,461	95 14,183	106 14,892	110 13,511
Total receivables	14,682	14,589	14,278	14,998	13,621
Inventories All other current assets	12,272 4,021	12,089 4,300	12,189 4,126	13,329 4,189	13,463 4,911
Total current assets	35,776	35,355	34,600	36,803	36,913
Depreciable and amortizable fixed assets, including construction in progress	37,912 4,959 19,832	37,891 4,964 20,029	38,538 4,901 20,349	40,174 5,138 21,316	41,816 5,184 22,098
Net property, plant, and equipment	23,039	22,826	23,089	23,996	24,901
U.S. Treasury and Federal agency securities due in more than 1 year	237	239	233	230	237
investments, intangibles, etc	29,428	30,565	30,746	32,412	32,495
Total Assets	88,479	88,985	88,668	93,441	94,546
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	1,718 691 241 0 7,787	1,818 575 307 0 7,517	1,455 276 478 0 7,571	1,672 312 448 0 7,557	2,040 627 420 0 7,300
a. Federal	430 104	488 107	479 101	498 65	394 62
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	589 59 452 9,401	576 74 600 9,410	802 55 560 9,410	833 56 467 9,442	979 62 507 10,487
Total current liabilities	21,472	21,474	21,187	21,349	22,878
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	11,251 6,200 7,229 6,312	11,791 5,791 8,227 6,173	11,450 5,765 8,484 6,429	11,959 6,634 9,148 6,551	12,600 6,451 8,921 6,588
Total liabilities.	52,463	53,455	53,314	55,640	57,439
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	12,899 28,085 (77) (501) 4,390	13,051 27,765 (112) (266) 4,908	13,059 27,154 (138) (412) 4,309	13,238 29,235 (222) (77) 4,374	12,958 28,821 (184) (32) 4,456
Stockholders' equity	36,016	35,530	35,354	37,800	37,107
Total Liabilities and Stockholders' Equity	88,479	88,985	88,668	93,441	94,546
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	14,304	13,881	13,413	15,454	14,034

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 42.0—INCOME STATEMENT**

### FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 24, ASSETS \$25 MILLION AND OVER

	Lumber and Wood Products <sup>1</sup>					
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>2</sup>	4Q 2000	
	(million dollars)					
Net sales, receipts, and operating revenues	8,997 265	8,708 263	9,190 291	9,029 285	8,250 300	
general, and administrative expenses	8,186	7,954	8,318	8,446	7,765	
Income (or loss) from operations	546	491	581	298	186	
Interest expense	132 8	154 8	174 9	187 21	165 10	
minority interest	14 69	33 5	30 (31)	42 11	31 (219)	
by the equity method, net of foreign taxes	12	34	26	(9)	(44)	
Income (or loss) before income taxes	517	417	440	177	(202)	
Less: Provision for current and deferred domestic income taxes:  a. Federal b. Other	99 18	103 14	97 20	77 7	(119) (2)	
Income (or loss) after income taxes	400	300	323	94	(81)	
Extraordinary gains (losses), net of taxes	0	(1) 0	1 0	0 (11)	(1) 0	
Net income (or loss) for quarter	400	300	324	82	(82)	
Cash dividends charged to retained earnings in current quarter	141	114	245	108	190	
Net income retained in business	258	186	79	(26)	(272)	
Retained earnings at beginning of quarter	9,698	9,779	9,218	9,869	10,081	
and other noncash dividends, etc	(107) 9,849	(133) 9,832	(51) 9,246	9,830	(94) 9,715	
Retained earnings at end of quarter	3,043	(percent of ne		3,030	9,713	
INCOME STATEMENT IN RATIO FORMAT		(porcont or no	00.00)			
Net sales, receipts, and operating revenues	100.0 2.9 91.0	100.0 3.0 91.3	100.0 3.2 90.5	100.0 3.2 93.5	100.0 3.6 94.1	
Income (or loss) from operations	6.1	5.6	6.3	3.3	2.2	
Interest expense	1.5 0.1	1.8 0.1	1.9 0.1	2.1 0.2	2.0 0.1	
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	0.2 0.8	0.4 0.1	0.3 (0.3)	0.5 0.1	0.4 (2.6)	
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.1	0.4	0.3	(0.1)	(0.5)	
Income (or loss) before income taxes	5.7	4.8	4.8	2.0	(2.4)	
Provision for current and deferred domestic income taxes	1.3	1.3	1.3	0.9	(1.5)	
Income (or loss) after income taxes	4.4	3.4	3.5	1.0	(1.0)	
OPERATING RATIOS (see explanatory notes)	(percent)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	18.78 14.54	14.88 10.70	16.11 11.83	6.12 3.23	(7.14) (2.86)	
Annual rate of profit on total assets:  Before income taxes	8.37 6.48	6.50 4.68	6.98 5.13	2.55 1.34	(2.99) (1.20)	

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 42.1—BALANCE SHEET**

### FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 24, ASSETS \$25 MILLION AND OVER

	Lumber and Wood Products <sup>1 2</sup>				
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d			
Cash and demand deposits in the United States	796	735	747	792	762
Time deposits in the United States, including negotiable certificates of deposit	648 36	625 0	573 0	683 0	1,047
Total cash on hand and in banks	1,480	1,360	1,319	1,475	1,809
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers. State and local government securities due in 1 year or less Foreign securities due in 1 year or less. Other short-term financial investments, including bankers' acceptances	113 1 114 0 0 289	0 108 47 0 0 308	0 127 32 0 0 214	0 131 46 0 0 257	0 138 143 1 0 340
Total cash, U.S. Government and other securities	1,996	1,823	1,692	1,910	2,431
Trade receivables from U.S. Government	0 2,869	0 3,088	0 3,031	0 3,212	0 2,660
Total receivables	2,869	3,088	3,031	3,212	2,660
Inventories	4,249 1,082	4,255 1,120	3,932 1,006	4,471 986	4,240 1,034
Total current assets	10,196	10,286	9,661	10,580	10,365
Depreciable and amortizable fixed assets, including construction in progress	12,714 4,205 7,240	12,720 4,208 7,356	12,986 4,194 7,443	14,053 4,392 8,091	14,242 4,478 8,079
Net property, plant, and equipment	9,678	9,572	9,737	10,353	10,641
U.S. Treasury and Federal agency securities due in more than 1 year	2	2	0	0	5
investments, intangibles, etc	4,796	5,825	5,806	6,885	5,989
Total Assets	24,673	25,685	25,204	27,817	27,000
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments:	787 0 149 0 1,859	699 0 163 0 1,710	555 0 206 0 1,610	622 0 227 0 1,725	669 0 215 0 1,763
a. Federalb. Other	50 13	96 7	82 (5)	0 (6)	(50) (8)
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	127 14 87 2,610	111 14 138 2,638	136 7 125 2,300	146 8 118 2,548	153 8 63 2,376
Total current liabilities	5,696	5,575	5,014	5,389	5,188
Long-term debt (due in more than 1 year): a. Loans from banks b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	2,465 229 3,174 2,108	2,630 87 4,321 1,849	2,815 104 4,493 1,849	3,005 919 4,977 1,948	3,188 629 4,900 1,797
Total liabilities.	13,672	14,463	14,275	16,238	15,702
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	2,439 9,849 (7) (221) 1,060	2,589 9,832 (1) (225) 972	2,537 9,246 (5) (200) 650	2,591 9,830 (4) (145) 693	2,338 9,715 (21) (41) 694
Stockholders' equity	11,000	11,222	10,929	11,579	11,298
Total Liabilities and Stockholders' Equity	24,673	25,685	25,204	27,817	27,000
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	4,500	4,711	4,647	5,191	5,177

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 43.0—INCOME STATEMENT**

### FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 25, ASSETS \$25 MILLION AND OVER

	Furniture and Fixtures <sup>1</sup>			s¹	
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>2</sup>	4Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	13,344 303	13,828 324	14,630 317	13,900 316	14,612 323
general, and administrative expenses	11,990	12,466	13,005	12,441	13,302
Income (or loss) from operations	1,051	1,038	1,308	1,143	987
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	249 323	251 4	274 5	277	289 38
minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	93 14	(76) 17	(16) 40	(56)	(12)
by the equity method, net of foreign taxes	(20)	14	27	(13)	23
Income (or loss) before income taxes	1,212	746	1,090	802	750
Less: Provision for current and deferred domestic income taxes:  a. Federal	280 34	247 34	370 50	275 29	254 17
Income (or loss) after income taxes	898	465	670	498	479
Extraordinary gains (losses), net of taxes	(9) 0	0 0	(3) 0	5 0	6 0
Net income (or loss) for quarter	889	465	668	504	485
Cash dividends charged to retained earnings in current quarter	193	172	83	111	309
Net income retained in business	696	293	584	392	176
Retained earnings at beginning of quarter	9,553	10,211	10,425	11,064	11,324
and other noncash dividends, etc	(22) 10,227	(95) 10,408	86 11,096	(16) 11,441	(63) 11,437
100mmod 0mmogo at 010 0 4-moo.	.0,22.	(percent of n		,	,
INCOME STATEMENT IN RATIO FORMAT		(J	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.3 89.9	100.0 2.3 90.2	100.0 2.2 88.9	100.0 2.3 89.5	100.0 2.2 91.0
Income (or loss) from operations	7.9	7.5	8.9	8.2	6.8
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	1.9 2.4	1.8 0.0	1.9 0.0	2.0 0.0	2.0 0.3
and minority interest	0.7 0.1	(0.6) 0.1	(0.1) 0.3	(0.4) 0.0	(0.1) 0.0
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.2)	0.1	0.2	(0.1)	0.2
Income (or loss) before income taxes	9.1	5.4	7.4	5.8	5.1
Provision for current and deferred domestic income taxes	2.4	2.0	2.9	2.2	1.9
Income (or loss) after income taxes	6.7	3.4	4.6	3.6	3.3
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	30.60 22.67	18.34 11.42	25.77 15.84	18.51 11.50	17.28 11.04
Annual rate of profit on total assets:  Before income taxes	12.39 9.18	7.54 4.69	10.81 6.65	7.85 4.88	7.21 4.61

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 43.1—BALANCE SHEET**

### FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 25, ASSETS \$25 MILLION AND OVER

	Furniture and Fixtures <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>2</sup>	4Q 2000
ASSETS		(million d			
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	594 174 0	656 235 0	597 133 3	438 110 0	538 112 0
Total cash on hand and in banks	769	891	733	548	651
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	0 10 213 90 0 115	0 10 146 111 0 141	0 16 189 13 0 165	12 0 137 67 0 169	0 4 162 77 0 117
Total cash, U.S. Government and other securities	1,197	1,299	1,116	934	1,011
Trade receivables from U.S. Government	154 7,195	127 7,587	95 7,589	106 7,710	110 7,156
Total receivables	7,349	7,714	7,684	7,816	7,265
Inventories All other current assets	4,272 1,590	4,296 1,710	4,738 1,782	4,897 2,001	5,121 2,008
Total current assets	14,408	15,018	15,320	15,649	15,404
Depreciable and amortizable fixed assets, including construction in progress	16,328 474 7,966	16,574 475 8,139	17,012 517 8,402	17,056 504 8,521	18,094 518 8,984
Net property, plant, and equipment	8,836	8,910	9,127	9,039	9,627
U.S. Treasury and Federal agency securities due in more than 1 year	0	2	0	0	0
investments, intangibles, etc	15,884	15,673	15,869	16,188	16,567
Total Assets	39,128	39,604	40,316	40,876	41,599
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable  Income taxes accrued, prior and current years, net of payments:	205 508 2 0 4,254	544 429 78 0 4,353	420 125 132 0 4,488	399 260 166 0 4,190	625 569 174 0 3,954
a. Federalb. Other	178 56	238 44	230 51	329 44	350 57
a. Loans from banks b. Bonds and debentures c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	148 27 102 3,749	222 41 86 3,810	297 40 117 3,918	313 40 62 4,189	385 47 64 4,211
Total current liabilities	9,229	9,844	9,818	9,992	10,436
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	6,227 4,025 1,763	6,130 3,803 1,519	5,881 3,807 1,633	5,664 3,823 1,756	5,690 3,835 1,835
and minority stockholder's interest in consolidated domestic corporations	2,043	2,032	2,259	2,306	2,442
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	23,287 6,040 10,227 5 40 472	23,328 6,069 10,408 (10) 317 508	23,398 6,099 11,096 (31) 195 441	23,541 6,034 11,441 (40) 337 437	24,238 6,089 11,437 (29) 327 462
Stockholders' equity	15,841	16,276	16,918	17,335	17,360
Total Liabilities and Stockholders' Equity	39,128 5,179	39,604	40,316	40,876	41,599
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	5,179	5,174	5,502	5,657	4,969

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 44.0—INCOME STATEMENT

### FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 39, ASSETS \$25 MILLION AND OVER

		Miscellaneou	ıs Manufactur	ing <sup>1 2</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	llars)		
Net sales, receipts, and operating revenues	6,033 184	5,384 183	5,266 177	5,420 188	5,582 193
general, and administrative expenses	5,564	4,712	4,554	4,765	5,303
Income (or loss) from operations	285	488	535	467	86
Interest expense	186 52	167 4	173 2	181	200
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(12) (287)	1 14	8 (163)	20 24	24 (126)
by the equity method, net of foreign taxes	276	108	142	234	128
Income (or loss) before income taxes	128	450	352	563	(87)
Less: Provision for current and deferred domestic income taxes:  a. Federal	18 12	165 22	166 9	183 10	41 15
Income (or loss) after income taxes	98	262	178	369	(144)
Extraordinary gains (losses), net of taxes	0 0	(24) 0	0 0	0	0
Net income (or loss) for quarter	99	239	178	369	(144)
Cash dividends charged to retained earnings in current quarter	62	65	66	73	33
Net income retained in business	37	173	112	296	(176)
Retained earnings at beginning of quarter	7,907	7,347	6,742	7,669	7,837
and other noncash dividends, etc.	65	7.505	(42)	(1)	7,000
Retained earnings at end of quarter	8,009	7,525	6,812	7,964	7,669
INCOME STATEMENT IN RATIO FORMAT		(percent of ne	et Sales)		
Net sales, receipts, and operating revenues	100.0 3.0 92.2	100.0 3.4 87.5	100.0 3.4 86.5	100.0 3.5 87.9	100.0 3.5 95.0
Income (or loss) from operations	4.7	9.1	10.2	8.6	1.5
Interest expense	3.1 0.9	3.1 0.1	3.3 0.0	3.3 0.0	3.6 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	(0.2) (4.8)	0.0 0.3	0.2 (3.1)	0.4 0.4	0.4 (2.3)
nonconsolidated subsidiaries, net of foreign taxes	4.6	2.0	2.7	4.3	2.3
Income (or loss) before income taxes	2.1	8.4	6.7	10.4	(1.6)
Provision for current and deferred domestic income taxes.	0.5	3.5	3.3	3.6	1.0
Income (or loss) after income taxes	1.6	4.9	3.4	6.8	(2.6)
OPERATING RATIOS (see explanatory notes)		(percen	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	5.59 4.29	22.40 13.07	18.77 9.47	25.32 16.60	(4.14) (6.80)
Annual rate of profit on total assets:  Before income taxes.  After income taxes	2.08 1.60	7.59 4.43	6.09 3.07	9.09 5.96	(1.35) (2.21)

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 44.1—BALANCE SHEET**

### FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 39, ASSETS \$25 MILLION AND OVER

		Miscellaneo	us Manufactu	ring <sup>1 2</sup>	
	4Q	1Q	2Q	3Q	4Q
Item	1999	2000	2000	2000	2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	1,167	903	826	928	1,025
Time deposits in the United States, including negotiable certificates of deposit	182 15	149 24	193 22	262 35	186 25
Total cash on hand and in banks	1,363	1,076	1,041	1,225	1,236
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.	0 59 18 0 0	0 49 29 0	0 32 42 0 0	0 28 33 0 0	0 31 33 0 0
Other short-term financial investments, including bankers' acceptances	168	100	86	156	176
Total cash, U.S. Government and other securities	1,608	1,254	1,200	1,443	1,477
Trade receivables from U.S. Government	1 4,463	0 3,787	0 3,563	0 3,970	0 3,695
Total receivables	4,464	3,787	3,563	3,970	3,695
Inventories	3,750 1,349	3,538 1,471	3,518 1,338	3,961 1,201	4,102 1,869
Total current assets	11,172	10,050	9,619	10,574	11,143
Depreciable and amortizable fixed assets, including construction in progress	8,870	8,597	8,540	9,066	9,479
Land and mineral rights	280 4,626	281 4,535	189 4,504	242 4,703	188 5,034
Net property, plant, and equipment	4,525	4,344	4,225	4,605	4,633
U.S. Treasury and Federal agency securities due in more than 1 year	235	235	233	230	231
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	8,748	9,068	9,071	9,339	9,940
Total Assets	24,678	23,696	23,147	24,748	25,947
LIABILITIES AND STOCKHOLDERS' EQUITY	•		· · · · · · · · · · · · · · · · · · ·		,
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	726 183 90 0 1,674	576 146 67 0 1,454	481 151 140 0 1,473	651 52 54 0 1,642	746 58 31 0 1,584
a. Federal	202 35	155 56	167 55	169 26	94 12
Installments, due in 1 year or less, on long-term debt: a. Loans from banks	313	244	369	375	442
b. Bonds and debenturesc. Other long-term debt	18 263	18 376	8 318	8 288	8 381
All other current liabilities, including excise and sales taxes, and accrued expenses	3,042	2,962	3,193	2,704	3,900
Total current liabilities	6,547	6,054	6,355	5,968	7,255
Long-term debt (due in more than 1 year):  a. Loans from banks	2,559 1,945 2,292	3,031 1,901 2,386	2,753 1,853 2,357	3,290 1,891 2,415	3,722 1,987 2,185
and minority stockholder's interest in consolidated domestic corporations	2,161	2,292	2,321	2,296	2,350
Total liabilities.	15,504	15,664	15,640	15,861	17,499
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	4,420 8,009 (75) (320) 2,858	4,392 7,525 (100) (357) 3,427	4,423 6,812 (102) (407) 3,218	4,614 7,964 (179) (269) 3,243	4,531 7,669 (134) (317) 3,299
Stockholders' equity	9,174	8,032	7,507	8,886	8,449
Total Liabilities and Stockholders' Equity	24,678	23,696	23,147	24,748	25,947
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	4,625	3,996	3,264	4,606	3,888

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### TABLE 45.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			Manufacturing 25 Million and		
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million o	lollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	945,897 35,130	947,087 35,068	1,003,225 35,719	1,003,536 36,329	1,014,788 37,444
general, and administrative expenses	842,814	836,089	880,819	886,524	909,809
Income (or loss) from operations	67,954	75,930	86,687	80,684	67,535
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	22,944 8,165	23,297 2,797	24,711 2,682	25,819 2,596	26,551 5,453
minority interest	13,262 (2,904)	11,747 6,382	15,836 (3,617)	12,726 (960)	14,201 (10,746)
by the equity method, net of foreign taxes	19,094	21,450	21,740	22,626	22,301
Income (or loss) before income taxes	82,627	95,009	98,617	91,853	72,193
Less: Provision for current and deferred domestic income taxes:  a. Federal	21,525 2,159	23,254 2,548	25,206 3,217	23,482 2,702	21,659 2,442
Income (or loss) after income taxes	58,942	69,208	70,194	65,669	48,092
Extraordinary gains (losses), net of taxes	(4) 275	(35) (1)	(12) 3	(104) (27)	1,748 (142)
Net income (or loss) for quarter	59,213	69,172	70,185	65,538	49,697
Cash dividends charged to retained earnings in current quarter	25,308	25,996	31,844	29,496	29,565
Net income retained in business	33,906	43,176	38,341	36,042	20,132
Retained earnings at beginning of quarter Other direct credits (charges) to retained earnings (net), including stock and other noncash dividends, etc.	975,821 13,014	1,022,695 (5,857)	1,046,392 (3,770)	1,083,949 (8,359)	1,118,191 (6,536)
Retained earnings at end of quarter.	1,022,741	1,060,014	1,080,963	1,111,632	1,131,787
INCOME STATEMENT IN RATIO FORMAT		(percent of	net sales)		<u> </u>
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.7 89.1	100.0 3.7 88.3	100.0 3.6 87.8	100.0 3.6 88.3	100.0 3.7 89.7
Income (or loss) from operations	7.2	8.0	8.6	8.0	6.7
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	2.4 0.9	2.5 0.3	2.5 0.3	2.6 0.3	2.6 0.5
and minority interest	1.4 (0.3)	1.2 0.7	1.6 (0.4)	1.3 (0.1)	1.4 (1.1)
nonconsolidated subsidiaries, net of foreign taxes	2.0	2.3	2.2	2.3	2.2
Income (or loss) before income taxes	8.7	10.0	9.8	9.2	7.1
Provision for current and deferred domestic income taxes	2.5	2.7	2.8	2.6	2.4
Income (or loss) after income taxes	6.2	7.3	7.0	6.5	4.7
OPERATING RATIOS (see explanatory notes)		(perce	#11C)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	21.65 15.44	23.75 17.30	23.26 16.56	21.21 15.16	16.35 10.89
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	8.01 5.71	8.94 6.51	8.97 6.38	8.15 5.83	6.30 4.20

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

No		Manufacturi 25 Million a		ies	D	urable Man Assets \$25	ufacturing 5 Million an		;
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million	dollars)		
426,463 17,309	432,356 16,751	461,962 17,397	474,838 17,520	475,898 17,669	519,434 17,821	514,731 18,318	541,263 18,322	528,698 18,808	538,890 19,775
374,815	375,278	398,833	411,246	415,473	467,998	460,811	481,986	475,277	494,336
34,338	40,328	45,731	46,072	42,756	33,615	35,603	40,956	34,612	24,779
12,625 4,503	12,657 2,080	13,904 1,818	13,854 1,419	14,372 4,121	10,319 3,663	10,640 717	10,806 864	11,965 1,177	12,179 1,332
4,048 (1,671)	3,852 2,954	5,170 (206)	3,870 493	5,548 (8,053)	9,214 (1,233)	7,895 3,428	10,666 (3,411)	8,857 (1,453)	8,653 (2,693)
8,100	9,551	10,802	10,128	9,681	10,995	11,899	10,938	12,497	12,620
36,693	46,108	49,411	48,128	39,680	45,934	48,901	49,206	43,725	32,513
8,944 853	10,361 1,125	10,677 1,436	10,690 1,337	11,461 1,237	12,581 1,306	12,893 1,423	14,529 1,782	12,792 1,365	10,198 1,206
26,895	34,622	37,298	36,100	26,982	32,047	34,586	32,896	29,568	21,109
(230) 307	(18) 125	22 (12)	(2) (23)	1,180 (196)	226 (32)	(18) (126)	(34) 15	(102) (4)	569 53
26,972	34,729	37,308	36,076	27,966	32,241	34,443	32,877	29,462	21,731
15,129	16,565	15,782	15,814	19,875	10,179	9,430	16,062	13,682	9,690
11,843	18,164	21,526	20,262	8,091	22,062	25,012	16,815	15,780	12,041
484,985	515,603	519,113	540,637	558,355	490,836	507,093	527,279	543,312	559,835
13,780	(2,327)	(254)	(3,672)	(4,526)	(766)	(3,530)	(3,516)	(4,687)	(2,010)
510,608	531,439	540,384	557,228	561,920	512,133	528,575	540,579	554,404	569,867
	(percent of	net sales)			(	percent of	net sales)		
100.0 4.1 87.9	100.0 3.9 86.8	100.0 3.8 86.3	100.0 3.7 86.6	100.0 3.7 87.3	100.0 3.4 90.1	100.0 3.6 89.5	100.0 3.4 89.0	100.0 3.6 89.9	100.0 3.7 91.7
8.1	9.3	9.9	9.7	9.0	6.5	6.9	7.6	6.5	4.6
3.0 1.1	2.9 0.5	3.0 0.4	2.9 0.3	3.0 0.9	2.0 0.7	2.1 0.1	2.0 0.2	2.3 0.2	2.3 0.2
0.9 (0.4)	0.9 0.7	1.1 0.0	0.8 0.1	1.2 (1.7)	1.8 (0.2)	1.5 0.7	2.0 (0.6)	1.7 (0.3)	1.6 (0.5)
1.9	2.2	2.3	2.1	2.0	2.1	2.3	2.0	2.4	2.3
8.6	10.7	10.7	10.1	8.3	8.8	9.5	9.1	8.3	6.0
2.3	2.7	2.6	2.5	2.7	2.7	2.8	3.0	2.7	2.1
6.3	8.0	8.1	7.6	5.7	6.2	6.7	6.1	5.6	3.9
	(per	cent)				(perc	ent)		
21.89 16.04	26.85 20.16	27.13 20.48	26.07 19.56	21.30 14.49	21.46 14.97	21.42 15.15	20.35 13.61	17.60 11.90	12.73 8.27
7.59 5.56	9.36 7.03	9.72 7.34	9.24 6.93	7.47 5.08	8.38 5.84	8.57 6.06	8.32 5.56	7.21 4.88	5.29 3.43

### TABLE 45.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			Manufacturing 25 Million and		
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million o	dollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	76,032 26,481 10,381	88,989 20,828 8,033	93,300 22,631 9,708	114,329 25,229 14,876	119,940 30,700 10,694
Total cash on hand and in banks	112,894	117,850	125,638	154,435	161,334
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	3,122 9,461 25,654 4,975 332 37,945	3,584 12,553 23,245 5,327 712 36,434	2,465 13,926 22,828 8,008 1,372 39,479	2,335 8,356 24,802 6,164 271 38,622	3,080 9,116 26,603 7,411 65 50,744
Total cash, U.S. Government and other securities	194,382	199,703	213,716	234,985	258,353
Trade receivables from U.S. Government	12,245 430,034	12,475 447,483	12,165 462,430	11,956 472,276	13,157 461,980
Total receivables	442,279	459,958	474,594	484,232	475,136
Inventories	416,369 207,238	433,585 217,117	431,452 218,511	443,631 224,817	445,548 230,174
Total current assets	1,260,268	1,310,364	1,338,273	1,387,665	1,409,212
Depreciable and amortizable fixed assets, including construction in progress	1,993,625 90,014 1,018,766	2,010,893 89,869 1,034,229	2,020,331 88,615 1,015,065	2,054,439 88,535 1,033,772	2,069,367 87,602 1,035,209
Net property, plant, and equipment	1,064,873	1,066,533	1,093,881	1,109,202	1,121,760
U.S. Treasury and Federal agency securities due in more than 1 year	8,954	8,480	9,870	15,806	10,448
investments, intangibles, etc	1,793,461	1,867,441	1,956,422	1,994,758	2,041,786
Total Assets	4,127,556	4,252,817	4,398,447	4,507,430	4,583,205
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments: a. Federal b. Other	53,338 89,784 34,691 22,856 306,625 37,251 9,012	58,181 92,422 39,343 25,429 309,387 44,974 8,832	58,731 100,718 37,069 26,889 313,572 43,510 8,378	60,813 107,005 53,058 27,667 323,094 43,859 7,942	59,906 103,383 52,520 28,156 333,831 43,550 7,686
Installments, due in 1 year or less, on long-term debt: a. Loans from banks b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	26,762 12,191 21,616 436,826	26,121 13,455 24,100 421,554	28,510 10,824 25,291 431,461	31,668 10,230 24,866 446,357	35,458 13,440 27,044 469,935
Total current liabilities	1,050,952	1,063,798	1,084,953	1,136,558	1,174,908
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	297,644 247,242 344,130 660,779	304,669 257,335 357,792 669,013	311,708 270,883 367,305 667,909	313,542 275,149 370,152 679,884	315,886 277,275 365,956 682,646
Total liabilities.	2,600,747	2,652,608	2,702,759	2,775,286	2,816,671
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	801,704 1,022,741 (33,225) 13,569 277,980	855,615 1,060,014 (36,561) 20,064 298,923	949,805 1,080,963 (41,926) 13,870 307,023	974,470 1,111,632 (50,546) 15,665 319,076	1,005,474 1,131,787 (52,417) 7,179 325,490
Stockholders' equity	1,526,809	1,600,209	1,695,688	1,732,144	1,766,534
Total Liabilities and Stockholders' Equity	4,127,556 209,317	4,252,817 246,566	4,398,447 253,319	4,507,430 251,107	4,583,205 234,304
	,	-,	,	,	,

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

No		Manufactui 625 Million	ring Industr and Over <sup>1</sup>	ries	ı		nufacturing 25 Million a	g Industrie	s
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(millior	dollars)				(million	dollars)		
23,371	24,950	23,924	42,668	41,269	52,661	64,038	69,375	71,661	78,671
9,847 657	8,606 995	9,508 1,145	8,156 1,339	8,294 5,680	16,634 9,724	12,222 7,039	13,123 8,563	17,073 13,538	22,406 5,014
33,875	34,551	34,577	52,163	55,243	79,019	83,299	91,061	102,272	106,091
			4 000						
1,315 3,034	2,171 2,602	1,032 2,431	1,322 1,610	965 2,197	1,807 6,427	1,413 9,951	1,433 11,494	1,013 6,745	2,115 6,919
7,066	5,089	3,665	4,835	4,147	18,588	18,156	19,163	19,967	22,456
436	377	311	395	715	4,539	4,949	7,697	5,769	6,695
13,235	1 11,531	2 15,436	19 13,951	28,840	331 24,710	711 24,903	1,371 24,043	252 24,670	64 21,904
58,962	56,321	57,453	74,296	92,109	135,420	143,382	156,263	160,689	166,244
387 182,005	406 185,774	383 194,439	405 197,794	432 197,081	11,858 248,029	12,069 261,709	11,782 267,991	11,552 274,482	12,725 264,899
182,392	186,180	194,822	198,199	197,513	259,887	273,778	279,773	286,033	277,623
166,005 84,747	170,330 88,302	169,430 84,868	173,382 87,698	173,984 91,272	250,364 122,491	263,255 128,816	262,021 133,643	270,249 137,119	271,565 138,902
492,107	501,133	506,573	533,575	554,877	768,161	809,230	831,700	854,090	854,335
	1,127,335	1,134,608		1,147,025	871,717	883,558	885,723	910,922	922,342
60,462	59,993	58,210	57,655	56,623	29,552	29,876	30,405	30,880	30,979
575,317	583,624	564,125	571,771	572,306	443,449	450,606	450,939	462,001	462,903
607,053	603,704	628,692	629,401	631,342	457,820	462,829	465,189	479,801	490,418
1,788	2,067	1,872	5,396	1,972	7,166	6,413	7,999	10,409	8,476
832,950	862,529	896,615	914,662	935,306				1,080,096	
1,933,898	1,969,433	2,033,752	2,083,034	2,123,497	2,193,658	2,283,384	2,364,694	2,424,396	2,459,708
26,374	27,452	27,097	28,549	31,089	26,964	30,728	31,634	32,265	28,817
48,739	47,313	49,254	55,234	53,990	41,045	45,109	51,464	51,771	49,394
17,758 196	20,887 191	19,870 272	36,663 209	36,907 254	16,933 22,659	18,456 25,238	17,198 26,617	16,396 27,457	15,613 27,901
125,584	125,701	125,052	128,109	135,506	181,042	183,686	188,519	194,985	198,325
13,214 4,789	19,036 4,227	16,247 3,652	14,804 4,006	14,840 4,033	24,038 4,223	25,938 4,605	27,264 4,725	29,055 3,936	28,710 3,653
13,332	13,159	13,930	15,484	20,800	13,430	12,962	14,580	16,183	14,658
5,440	6,140	5,414	6,005	5,472	6,751	7,316	5,409	4,225	7,968
14,391	15,011	14,911	13,971	15,380	7,225	9,089	10,380	10,895	11,664
171,602	168,638	174,824	183,633	196,287	265,223	252,916	256,638	262,724	273,648
441,418	447,755	450,525	486,666	514,557	609,533	616,043	634,428	649,892	660,350
153,393	152,297	157,844	161,166	163,982	144,251	152,372	153,865	152,376	151,904
139,028	144,278	149,615	146,924	148,069	108,214	113,058	121,268	128,225	129,206
194,219	202,737	213,576	213,872	214,218	149,911	155,055	153,729	156,281	151,738
335,310	335,479	333,571	336,089	337,591	325,469	333,534	334,338	343,796	345,055
1,263,369	1,282,546	1,305,131	1,344,716	1,378,417	1,337,378	1,370,061	1,397,628		1,438,254
347,066	354,607 531,439	397,586 540,384	399,476	409,147	454,638 512,133	501,008 528 575	552,218 540,579	574,995 554,404	596,327 569,867
510,608 (17,376)	(19,126)	(21,072)	557,228 (24,794)	561,920 (26,526)	(15,849)	528,575 (17,435)	(20,854)	554,404 (25,753)	569,867 (25,891)
1,870	4,374	555	1,688	(918)	11,699	15,690	13,315	13,977	8,097
171,638	184,407	188,832	195,279	198,543	106,342	114,516	118,191	123,797	126,946
670,530	686,886	728,621	738,318	745,080	856,280	913,322	967,067	993,826	1,021,454
		2,033,752		2,123,497		2,283,384			2,459,708
50,689	53,378	56,047	46,909	40,320	158,628	193,187	197,272	204,197	193,984

### TABLE 46.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			anufacturing Million to \$50 I	Million <sup>1</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	26,025 784	28,279 878	29,891 881	28,241 876	28,225 879
general, and administrative expenses	23,828	25,533	26,957	25,532	26,457
Income (or loss) from operations	1,413	1,867	2,053	1,834	889
Interest expense	543 1	520 4	545 2	569 3	509 5
minority interest	110 (69)	36 26 0	47 (1)	11 21 8	53 61 (2)
Income (or loss) before income taxes	912	1,413	1,557	1,307	497
Less: Provision for current and deferred domestic income taxes:  a. Federal  b. Other	315 8	367 12	351 13	266 13	315 10
Income (or loss) after income taxes	589	1,035	1,192	1,028	172
Extraordinary gains (losses), net of taxes	8 0	0	1 0	0	0
Net income (or loss) for quarter	597	1,035	1,193	1,028	172
Cash dividends charged to retained earnings in current quarter	434	446	769	368	401
Net income retained in business	163	589	425	660	(229)
Retained earnings at beginning of quarter	12,561	13,328	13,875	12,923	14,989
and other noncash dividends, etc.	134	(99)	(227)	(60)	84
Retained earnings at end of quarter	12,858	13,818	14,073	13,523	14,844
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues	100.0 3.0 91.6	100.0 3.1 90.3	100.0 2.9 90.2	100.0 3.1 90.4	100.0 3.1 93.7
Income (or loss) from operations	5.4	6.6	6.9	6.5	3.1
Interest expense	2.1	1.8	1.8	2.0	1.8
Dividend income	0.0	0.0 0.1	0.0	0.0	0.0
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of	(0.3)	0.1	0.0	0.1	0.2
nonconsolidated subsidiaries, net of foreign taxes	3.5	0.0 5.0	0.0 5.2	0.0 4.6	1.8
Provision for current and deferred domestic income taxes.	1.2	1.3	1.2	1.0	1.2
Income (or loss) after income taxes.	2.3	3.7	4.0	3.6	0.6
OPERATING RATIOS (see explanatory notes)		(percer			
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	13.48 8.71	18.27 13.37	20.69 15.84	17.55 13.81	6.07 2.10
Annual rate of profit on total assets:  Before income taxes	5.42 3.50	7.88 5.77	8.74 6.69	7.40 5.82	2.74 0.95

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		anufacturir Million to \$				ırable Manı ssets \$25 N			
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million o	lollars)		
11,145 355	13,373 436	14,416 444	14,353 447	14,050 453	14,880 429	14,906 442	15,474 438	13,888 429	14,175 427
10,152	12,107	13,043	12,955	13,165	13,677	13,426	13,914	12,577	13,292
639	830	930	951	432	774	1,037	1,123	882	457
251 1	256 2	273 1	280 1	259 1	292 1	264 2	271 1	288 1	251 4
63 (57)	41 0	33 0	7 (2)	19 (3)	48 (12)	(5) 26	14 0	4 22	34 64
0	0	0	7	(2)	0	0	(1)	1	0
393	618	691	685	189	519	795	866	622	308
148 6	141 7	143 5	97 10	111 6	166 3	225 5	208 8	169 3	203 4
239	470	543	578	71	350	565	649	450	101
0 0	0 0	0 0	1 0	0 0	8 0	0 0	1 0	(1) 0	0 0
239	470	543	579	71	358	565	651	448	101
172	170	358	202	179	262	276	411	166	222
67	300	185	378	(108)	96	289	239	282	(121)
5,543	7,891	7,251	6,517	6,429	7,018	5,437	6,624	6,406	8,560
140	7	(162)	3	93	(6)	(106)	(65)	(63)	(9)
5,750	8,197	7,274	6,898	6,413	7,108	5,620	6,799	6,625	8,431
(	percent of	net sales)			(1	percent of	net sales)		
100.0 3.2 91.1	100.0 3.3 90.5	100.0 3.1 90.5	100.0 3.1 90.3	100.0 3.2 93.7	100.0 2.9 91.9	100.0 3.0 90.1	100.0 2.8 89.9	100.0 3.1 90.6	100.0 3.0 93.8
5.7	6.2	6.5	6.6	3.1	5.2	7.0	7.3	6.4	3.2
2.3 0.0	1.9 0.0	1.9 0.0	2.0 0.0	1.8 0.0	2.0 0.0	1.8 0.0	1.8 0.0	2.1 0.0	1.8 0.0
0.6 (0.5)	0.3 0.0	0.2 0.0	0.0 0.0	0.1 0.0	0.3 (0.1)	0.0 0.2	0.1 0.0	0.0 0.2	0.2 0.5
0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0
3.5	4.6	4.8	4.8	1.3	3.5	5.3	5.6	4.5	2.2
1.4	1.1	1.0	0.7	0.8	1.1	1.5	1.4	1.2	1.5
2.1	3.5	3.8	4.0	0.5	2.4	3.8	4.2	3.2	0.7
	(perc	ent)				(perce	ent)		
14.14 8.60	18.59 14.13	21.31 16.75	20.13 17.00	5.70 2.14	13.02 8.78	18.02 12.80	20.21 15.16	15.39 11.12	6.32 2.07
5.30 3.22	7.58 5.76	8.16 6.41	8.04 6.79	2.26 0.85	5.51 3.71	8.12 5.77	9.27 6.95	6.80 4.92	3.15 1.03

# **TABLE 46.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			lanufacturing Million to \$50 I	Million <sup>1</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	3,161 462 1	3,366 441 2	3,119 583 1	3,189 692 1	4,946 765 3
Total cash on hand and in banks	3,625	3,809	3,703	3,883	5,713
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	0 10 116 0 0 2,099	4 61 86 0 0 2,219	0 50 85 5 0 1,930	0 13 100 6 0 1,947	0 66 91 3 0 1,972
Total cash, U.S. Government and other securities	5,850	6,179	5,773	5,949	7,845
Trade receivables from U.S. Government	7 14,599	6 15,713	9 16,194	6 16,511	2 15,623
Total receivables	14,605	15,718	16,203	16,516	15,625
Inventories	13,699 2,838	15,362 2,967	15,416 3,174	15,086 3,039	15,687 2,940
Total current assets	36,992	40,226	40,566	40,590	42,097
Depreciable and amortizable fixed assets, including construction in progress	41,519 979 21,139	45,685 931 24,149	47,042 1,052 24,913	44,688 1,035 23,487	45,015 1,084 23,391
Net property, plant, and equipment	21,360	22,467	23,181	22,235	22,708
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	0	0	82
investments, intangibles, etc	9,000	9,054	7,494	7,851	7,658
Total Assets	67,352	71,748	71,241	70,677	72,544
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banksb. Commercial paper	4,167 4	5,000 0	5,054 56	5,751 40	4,849 0
c. Other short-term debt	336 0	1,034 0	715 0	1,069 0	403 0
Trade accounts and trade notes payable	8,359 30 <u>6</u>	8,641 343	8,988 249	8,193 176	8,797 118
b. Other	7	14	11	4	6
a. Loans from banksb. Bonds and debentures.	1,629 14	1,613 29	1,550 28	1,912 22	2,317 23
c. Other long-term debt	694	654	704	565	580
All other current liabilities, including excise and sales taxes, and accrued expenses	5,363	5,439	5,258	5,134	5,145
Total current liabilities	20,878	22,767	22,612	22,865	22,238
a. Loans from banksb. Bonds and debentures	9,361 220	8,991 238	10,233 393	9,828 342	9,205 372
c. Other long-term debt	6,892 2,945	6,303 2,502	5,524 2,381	5,320 2,531	5,593 2,427
Total liabilities	40,296	40,801	41,143	40,886	39,835
Capital stock and other capital	14,489 12,858 (3) (156)	16,987 13,818 43 154	16,038 14,073 30 175	16,197 13,523 19 300	18,064 14,844 (14) 43
Less: Treasury stock, at cost	133	56	218	248	227
Stockholders' equity	27,056	30,946	30,098	29,790	32,709
Total Liabilities and Stockholders' Equity	67,352	71,748	71,241	70,677	72,544
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	16,114	17,459	17,953	17,725	19,859

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

1999   2000   2000   2000   2000   2000   2000   2000   2000   2000   2000   (million dollars)   (million dollars)   (million dollars)   1,043   971   1,243   1,364   2,146   2,324   2,148   1,946   634   1   1   0   0   1   1   1   0   1   2   1,115   1,117   1,108   1,368   1,496   2,510   2,692   2,595   2,513   4,218   0   4   0   0   0   0   0   0   0   0			anufacturi Million to \$				urable Man ssets \$25 N			
1,015				I						4Q 2000
99		(million	dollars)				(million o	lollars)		
99	1 015	•	•	1 243	1 364	2 146	•	•	1 946	3 582
0 4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	99	74	136	126	131	363	367	447	566	634
0 51 0 0 0 1 10 10 50 13 68 90 61 47 60 45 26 25 38 39 46 0 0 0 0 0 0 0 5 0 0 3 0 0 0 0 0 0 5 0 0 3 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1,115	1,117	1,108	1,369	1,496	2,510	2,692	2,595	2,513	4,218
90 61 47 60 45 26 25 38 39 39 46 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0	4	0	0	0	0	0	0	0	0
0         1         1         1         1         7         6         8         5         1         5         .666         6.919         7.241         7.768         7.007         8.643         8.794         8.953         8.743         8.616           5.956         6.919         7.241         7.769         7.008         8.650         8.800         8.962         8.747         8.616           5.956         6.919         7.241         7.769         7.008         8.650         8.800         8.962         8.742         8.616           5.361         6.728         6.938         6.641         7.047         8.338         8.654         8.478         8.444         8.641         1,217         1.711         1.598         1.342         1.518         1										66
0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         1         1         1,132         1,040         1,281         1,132         2,273         2,132         2,045         2,102         2,381         3,577         4,047         3,728         3,847         5,464           0         0         1         1         1         7         6         8         5         1         5,956         6,919         7,241         7,769         7,008         8,650         8,800         8,962         8,747         8,616         5,956         6,919         7,241         7,769         7,008         8,650         8,800         8,962         8,747         8,616         5,361         6,728         6,938         6,641         7,047         8,338         8,634         8,478         8,444         8,641         1,122         1,518         1,422         1,617         1,711         1,598         1,342         1,518         1,518         1,518         1,518         1,518         1,518         1,518         1,518         1,518         1,518         1,518										46 3
2,273         2,132         2,045         2,102         2,381         3,577         4,047         3,728         3,847         5,464           0         0         0         1         1         1         1         7         6         8         5         1           5,956         6,919         7,241         7,768         7,007         8,643         8,794         8,953         8,747         8,616           5,361         6,728         6,938         6,641         7,047         8,338         8,634         8,747         8,616           5,361         6,728         6,938         6,641         7,047         8,338         8,634         8,747         8,616           5,361         1,257         1,575         1,698         1,422         1,617         1,711         1,598         1,342         1,518           14,810         17,035         17,799         18,210         17,859         22,182         23,191         22,766         22,380         24,238           20,161         23,432         24,559         23,927         23,937         21,358         22,253         22,484         20,761         21,759         12,754         11,761         11,761         11,761				- 1	-				-	0
0         0         0         1         1         1         1         7         6         8         5         1           5,956         6,919         7,241         7,768         7,007         8,643         8,794         8,953         8,743         8,616           5,956         6,919         7,241         7,769         7,008         8,650         8,800         8,962         8,747         8,616           5,361         6,728         6,938         6,641         7,047         8,338         8,634         8,478         8,444         8,641           1,220         1,257         1,575         1,698         1,422         1,617         1,711         1,598         1,342         1,518           14,810         17,035         17,799         18,210         17,859         22,182         23,191         22,766         22,380         24,238           20,161         23,432         24,559         23,927         23,937         21,358         22,253         22,484         20,761         615         688           10,076         12,754         11,063         11,394         12,088         10,893         11,142           10,055         11,042         12,115 <td></td> <td></td> <td></td> <td></td> <td>1</td> <td></td> <td></td> <td></td> <td></td> <td>·</td>					1					·
5,956         6,919         7,241         7,768         7,007         8,643         8,794         8,953         8,743         8,616           5,956         6,919         7,241         7,769         7,008         8,650         8,800         8,962         8,747         8,616           5,361         6,728         6,938         6,641         7,047         8,338         8,634         8,478         8,444         8,641           1,220         1,257         1,575         1,698         1,422         1,617         1,711         1,598         1,342         1,518           14,810         17,035         17,799         18,210         17,859         22,182         23,191         22,766         22,380         24,238           20,161         23,432         24,559         23,927         23,937         21,358         22,253         22,484         20,761         21,078           472         364         381         419         397         507         567         671         615         688           10,076         12,754         12,825         12,595         12,278         11,063         11,342         11,066         10,484         10,652           0         0<	,		,				,-			,
5,361         6,728         6,938         6,641         7,047         8,338         8,634         8,478         8,444         8,641           1,220         1,257         1,575         1,698         1,422         1,617         1,711         1,598         1,342         1,518           14,810         17,035         17,799         18,210         17,859         22,182         23,191         22,766         22,380         24,238           20,161         23,432         24,559         23,927         23,937         21,358         22,253         22,484         20,761         21,078           472         364         381         419         397         507         567         671         615         688           10,076         12,754         12,825         12,595         12,278         11,063         11,394         12,088         10,893         11,114           10,557         11,042         12,115         11,751         12,056         10,803         11,426         11,066         10,484         10,652           0         0         0         0         0         0         0         0         0         0         0         0         0         0									8,743	8,616
1,220         1,257         1,575         1,698         1,422         1,617         1,711         1,598         1,342         1,518           14,810         17,035         17,799         18,210         17,859         22,182         23,191         22,766         22,380         24,238           20,161         23,432         24,559         23,927         23,937         21,358         22,253         22,484         20,761         21,078           472         364         381         419         397         507         567         671         615         688           10,076         12,754         12,825         12,578         11,062         11,088         10,893         11,114           10,557         11,042         12,115         11,751         12,056         10,803         11,426         11,066         10,484         10,652           0										8,616
20,161         23,432         24,559         23,927         23,937         21,358         22,253         22,484         20,761         21,078           472         364         381         419         397         507         567         671         615         688           10,076         12,754         12,825         12,595         12,278         11,063         11,394         12,088         10,893         11,114           10,557         11,042         12,115         11,751         12,056         10,803         11,426         11,066         10,484         10,652           0         0         0         0         0         0         0         0         0         0         0         82           4,325         4,509         3,962         4,125         3,542         4,675         4,545         3,532         3,726         4,116         29,693         32,586         33,876         34,086         33,456         37,659         39,162         37,365         36,590         39,089           1,790         2,433         2,919         2,693         2,556         2,377         2,567         2,135         3,059         2,293           0         0							,			8,641 1,518
472         364         381         419         397         507         567         671         615         688           10,076         12,754         12,825         12,595         12,278         11,063         11,394         12,088         10,893         11,114           10,557         11,042         12,115         11,751         12,056         10,803         11,426         11,066         10,484         10,652           0         0         0         0         0         0         0         0         0         0         0         82           4,325         4,509         3,962         4,125         3,542         4,675         4,545         3,532         3,726         4,116         29,693         32,586         33,876         34,086         33,456         37,659         39,162         37,365         36,590         39,089           1,790         2,433         2,919         2,693         2,556         2,377         2,567         2,135         3,059         2,293         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <td>14,810</td> <td>17,035</td> <td>17,799</td> <td>18,210</td> <td>17,859</td> <td>22,182</td> <td>23,191</td> <td>22,766</td> <td>22,380</td> <td>24,238</td>	14,810	17,035	17,799	18,210	17,859	22,182	23,191	22,766	22,380	24,238
10,076					′ .		,			21,078
10,557         11,042         12,115         11,751         12,056         10,803         11,426         11,066         10,484         10,652           0         <										
0         0										
29,693         32,586         33,876         34,086         33,456         37,659         39,162         37,365         36,590         39,089           1,790         2,433         2,919         2,693         2,556         2,377         2,567         2,135         3,059         2,293           0         0         56         40         0         4         0										82
1,790       2,433       2,919       2,693       2,556       2,377       2,567       2,135       3,059       2,293         0       0       56       40       0       4       0       0       0       0         265       484       420       357       145       71       550       295       713       258         0	4,325	4,509	3,962	4,125	3,542	4,675	4,545	3,532	3,726	4,116
0         0         56         40         0         4         0         0         0         0         0         0         265         484         420         357         145         71         550         295         713         258           0	29,693	32,586	33,876	34,086	33,456	37,659	39,162	37,365	36,590	39,089
0         0         56         40         0         4         0         0         0         0         0         0         265         484         420         357         145         71         550         295         713         258           0										
265         484         420         357         145         71         550         295         713         258           0         1         4,4558         4         4         2         4         1         1         6         6         2         2         2         2         2         2         2         2         2         2         2         2         2 <td>,</td> <td>,</td> <td></td> <td>′ 1</td> <td></td> <td>,</td> <td>,</td> <td>,</td> <td></td> <td>2,293</td>	,	,		′ 1		,	,	,		2,293
0         1         4         4         0         1         1         1         6         6         2         3										
123         116         76         81         45         183         227         173         95         73           6         8         4         2         4         1         6         6         2         2           894         854         725         997         1,472         734         758         825         915         845           3         6         4         0         1         11         23         24         22         22           331         266         259         347         225         363         388         445         218         355           2,166         2,363         2,410         2,449         2,694         3,197         3,076         2,848         2,684         2,451           8,969         10,471         11,142         10,711         11,381         11,909         12,296         11,470         12,154         10,858           5,020         4,645         5,728         5,722         4,988         4,342         4,347         4,505         4,106         4,218           48         99         71         20         40         173         139         321         <	0	0	0	0	0	0	0	0	0	0
6         8         4         2         4         1         6         6         2         2           894         854         725         997         1,472         734         758         825         915         845           3         6         4         0         1         11         23         24         22         22           331         266         259         347         225         363         388         445         218         355           2,166         2,363         2,410         2,449         2,694         3,197         3,076         2,848         2,684         2,451           8,969         10,471         11,142         10,711         11,381         11,909         12,296         11,470         12,154         10,858           5,020         4,645         5,728         5,722         4,988         4,342         4,347         4,505         4,106         4,218           48         99         71         20         40         173         139         321         322         332           3,107         3,001         2,662         2,417         2,532         3,785         3,302 <td< td=""><td>3,390</td><td>3,940</td><td>4,268</td><td>3,746</td><td>4,238</td><td>4,969</td><td>4,701</td><td>4,720</td><td>4,447</td><td>4,558</td></td<>	3,390	3,940	4,268	3,746	4,238	4,969	4,701	4,720	4,447	4,558
3         6         4         0         1         11         23         24         22         22           331         266         259         347         225         363         388         445         218         355           2,166         2,363         2,410         2,449         2,694         3,197         3,076         2,848         2,684         2,451           8,969         10,471         11,142         10,711         11,381         11,909         12,296         11,470         12,154         10,858           5,020         4,645         5,728         5,722         4,988         4,342         4,347         4,505         4,106         4,218           48         99         71         20         40         173         139         321         322         332           3,107         3,001         2,662         2,417         2,532         3,785         3,302         2,862         2,903         3,061										73 2
3         6         4         0         1         11         23         24         22         22           331         266         259         347         225         363         388         445         218         355           2,166         2,363         2,410         2,449         2,694         3,197         3,076         2,848         2,684         2,451           8,969         10,471         11,142         10,711         11,381         11,909         12,296         11,470         12,154         10,858           5,020         4,645         5,728         5,722         4,988         4,342         4,347         4,505         4,106         4,218           48         99         71         20         40         173         139         321         322         332           3,107         3,001         2,662         2,417         2,532         3,785         3,302         2,862         2,903         3,061	894	854	725	997	1.472	734	758	825	915	845
2,166         2,363         2,410         2,449         2,694         3,197         3,076         2,848         2,684         2,451           8,969         10,471         11,142         10,711         11,381         11,909         12,296         11,470         12,154         10,858           5,020         4,645         5,728         5,722         4,988         4,342         4,347         4,505         4,106         4,218           48         99         71         20         40         173         139         321         322         332           3,107         3,001         2,662         2,417         2,532         3,785         3,302         2,862         2,903         3,061	3	6	4	0	1	11	23	24	22	22
8,969     10,471     11,142     10,711     11,381     11,909     12,296     11,470     12,154     10,858       5,020     4,645     5,728     5,722     4,988     4,342     4,347     4,505     4,106     4,218       48     99     71     20     40     173     139     321     322     332       3,107     3,001     2,662     2,417     2,532     3,785     3,302     2,862     2,903     3,061				-	-				-	
5,020     4,645     5,728     5,722     4,988     4,342     4,347     4,505     4,106     4,218       48     99     71     20     40     173     139     321     322     332       3,107     3,001     2,662     2,417     2,532     3,785     3,302     2,862     2,903     3,061										
48 99 71 20 40 173 139 321 322 332 3,107 3,001 2,662 2,417 2,532 3,785 3,302 2,862 2,903 3,061	0,505	10,471	11,172	10,711	11,001	11,505	12,230	11,470	12,104	10,000
3,107 3,001 2,662 2,417 2,532 3,785 3,302 2,862 2,903 3,061										4,218
										332 3 061
		,								
	1,427	1,075	1,311	1,603	1,289	1,519	1,427	1,070	928	1,138
18,570 19,290 20,914 20,473 20,229 21,726 21,511 20,229 20,413 19,607								· · · · · · · · · · · · · · · · · · ·		
5,159         4,811         5,554         6,617         6,958         9,330         12,176         10,484         9,579         11,106           5,750         8,197         7,274         6,898         6,413         7,108         5,620         6,799         6,625         8,431										11,106 8.431
(5) 39 31 19 (1) 3 4 (1) (1) (13)	(5)	39	31	19	(1)	3	4	(1)	(1)	(13)
227         275         266         269         27         (383)         (121)         (90)         32         15           9         27         163         190         170         124         28         55         58         57										15 57
										19,482
										39,089
5,841 6,564 6,657 7,499 6,478 10,273 10,895 11,296 10,226 13,381	5,841	6,564	6,657		6,478	10,273	10,895	11,296	10,226	13,381

### TABLE 47.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			anufacturing illion to \$100	Million <sup>1</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	35,509 1,139	32,264 1,104	33,653 1,119	34,684 1,183	32,757 1,156
general, and administrative expenses	32,265	29,491	30,174	31,238	29,962
Income (or loss) from operations	2,105	1,669	2,360	2,264	1,640
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	685 17 78	632 11 18	646 14 62	789 49 (566)	771 17 107
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	78	18	17	(68)	(56)
by the equity method, net of foreign taxes	(27)		13	(19)	2
Income (or loss) before income taxes	1,565	1,085	1,820	871	939
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	252 26	311 24	462 30	508 32	430 26
Income (or loss) after income taxes	1,286	750	1,328	330	483
Extraordinary gains (losses), net of taxes	22 (3)	(1) 0	39 (1)	5 0	23 1
Net income (or loss) for quarter	1,305	749	1,366	335	507
Cash dividends charged to retained earnings in current quarter	757	491	828	509	410
Net income retained in business	548	258	538	(174)	97
Retained earnings at beginning of quarter	20,342	19,019	19,122	18,424	15,726
and other noncash dividends, etc	(263) 20,628	(248) 19,029	(125) 19,536	(317) 17,932	(655) 15,168
•	-,-	(percent of n		,,,,	-,
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 3.2 90.9	100.0 3.4 91.4	100.0 3.3 89.7	100.0 3.4 90.1	100.0 3.5 91.5
Income (or loss) from operations	5.9	5.2	7.0	6.5	5.0
Interest expense	1.9 0.0	2.0 0.0	1.9 0.0	2.3 0.1	2.4 0.1
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.2 0.2	0.1 0.1	0.2 0.1	(1.6) (0.2)	0.3 (0.2)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.1)	0.0	0.0	(0.1)	0.0
Income (or loss) before income taxes	4.4	3.4	5.4	2.5	2.9
Provision for current and deferred domestic income taxes	0.8	1.0	1.5	1.6	1.4
Income (or loss) after income taxes	3.6	2.3	3.9	1.0	1.5
OPERATING RATIOS (see explanatory notes)		(percei	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	14.52 11.94	10.99 7.60	18.71 13.65	9.10 3.45	10.26 5.28
Annual rate of profit on total assets:  Before income taxes	6.40 5.26	4.68 3.23	7.92 5.78	3.63 1.38	4.07 2.09

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		anufacturir Million to \$1					ufacturing l illion to \$10		I
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million o	iollars)		
16,865 510	13,908 485	15,578 521	17,237 539	16,164 547	18,644 630	18,356 619	18,074 598	17,446 643	16,593 609
15,386	12,775	14,002	15,630	14,926	16,879	16,715	16,172	15,608	15,035
970	647	1,056	1,068	691	1,136	1,021	1,304	1,196	949
373 6	338 5	358 4	446 13	431 8	313 11	294 6	287 9	343 37	340 9
54 38	49 40	9 14	(664) 2	102 (85)	23 40	(32) (22)	53 3	98 (70)	5 29
0	9	22	18	16	(27)	(7)	(9)	(37)	(14)
695	413	747	(9)	301	870	673	1,073	880	638
88 15	70 13	164 10	203 13	162 12	165 11	241 11	298 21	305 19	268 14
593	329	574	(226)	127	694	421	754	556	356
(3) (3)	0 0	40 0	0 0	17 1	24 0	(1) (1)	(1) (1)	5 0	5 0
587	330	613	(226)	145	718	419	753	561	362
567	259	416	250	205	190	232	412	259	205
20	71	198	(476)	(59)	528	187	341	302	156
9,310	6,544	7,714	6,978	5,147	11,032	12,475	11,409	11,445	10,579
(178)	(160)	(80)	(119)	(51)	(85)	(87)	(45)	(198)	(604)
9,153	6,454	7,831	6,383	5,037	11,475	12,575	11,704	11,549	10,131
(	percent of	net sales)			(1	percent of	net sales)		
100.0 3.0 91.2	100.0 3.5 91.9	100.0 3.3 89.9	100.0 3.1 90.7	100.0 3.4 92.3	100.0 3.4 90.5	100.0 3.4 91.1	100.0 3.3 89.5	100.0 3.7 89.5	100.0 3.7 90.6
5.7	4.7	6.8	6.2	4.3	6.1	5.6	7.2	6.9	5.7
2.2 0.0	2.4 0.0	2.3 0.0	2.6 0.1	2.7 0.0	1.7 0.1	1.6 0.0	1.6 0.1	2.0 0.2	2.0 0.1
0.3 0.2	0.4 0.3	0.1 0.1	(3.9) 0.0	0.6 (0.5)	0.1 0.2	(0.2) (0.1)	0.3 0.0	0.6 (0.4)	0.0 0.2
0.0	0.1	0.1	0.1	0.1	(0.1)	0.0	0.0	(0.2)	(0.1)
4.1	3.0	4.8	(0.1)	1.9	4.7	3.7	5.9	5.0	3.8
0.6	0.6	1.1	1.3	1.1	0.9	1.4	1.8	1.9	1.7
3.5	2.4	3.7	(1.3)	0.8	3.7	2.3	4.2	3.2	2.1
	(perc	ent)				(perce	ent)		
16.28 13.88	11.77 9.39	20.56 15.79	(0.27) (6.57)	9.23 3.89	13.37 10.66	10.57 6.61	17.60 12.37	14.36 9.07	10.82 6.04
6.18 5.27	4.20 3.36	7.43 5.70	(0.09) (2.06)	2.84 1.20	6.59 5.25	5.02 3.14	8.31 5.84	6.75 4.27	5.10 2.85

### TABLE 47.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Manufacturing Assets \$50 Million to \$100 Million <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	5,283 369 15	4,786 683 22	4,611 518 21	4,283 474 98	4,427 392 129
Total cash on hand and in banks	5,667	5,491	5,150	4,855	4,948
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	48 197 384 45 0 2,137	24 345 252 88 0 1,971	0 237 287 43 0 1,593	12 161 272 9 0 2,069	20 459 259 68 0 1,526
Total cash, U.S. Government and other securities	8,479	8,171	7,309	7,377	7,281
Trade receivables from U.S. Government	83 20,641	82 19,128	90 19,583	70 19,891	103 17,823
Total receivables	20,724	19,210	19,673	19,961	17,926
Inventories	18,261 3,438	17,732 3,408	17,655 3,528	18,936 3,642	18,759 3,618
Total current assets	50,902	48,521	48,165	49,917	47,584
Depreciable and amortizable fixed assets, including construction in progress	57,255 1,844	56,538 1,864	55,841 1,664	59,786 1,845	58,764 1,560
Less: Accumulated depreciation, depletion, and amortization	29,100 30.000	29,204 29,198	28,845 28,659	30,369 31,261	29,956 30,368
Net property, plant, and equipment  U.S. Treasury and Federal agency securities due in more than 1 year  All other noncurrent assets, including investment in nonconsolidated entities, long-term	30,000	312	199	111	54
investments, intangibles, etc.	16,602	14,807	14,855	14,591	14,349
Total Assets	97,810	92,838	91,878	95,881	92,355
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	4,828 85 818 1 10,153	4,761 79 590 66 10,636	4,631 54 622 64 10,862	5,038 16 734 53 11,533	5,289 92 715 4 11,183
a. Federal	496 40	450 48	517 64	494 50	417 41
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,897 119 581 8,549	1,880 50 604 7,652	1,811 45 698 7,428	1,815 85 675 7,943	2,097 57 709 8,008
Total current liabilities	27,568	26,816	26,795	28,435	28,613
Long-term debt (due in more than 1 year):  a. Loans from banks b. Bonds and debentures. c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	13,637 2,650 7,334	14,033 1,610 6,950	15,005 1,358 5,969	16,121 1,615 7,357	14,471 1,515 7,367
and minority stockholder's interest in consolidated domestic corporations	3,506	3,937	3,839	4,091 57,630	3,760
Total liabilities.  Capital stock and other capital. Retained earnings. Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	54,696 23,552 20,628 (31) 1,015 2,048	53,347 21,877 19,029 (40) 410 1,786	52,966 21,456 19,536 (25) (121) 1,934	57,620 22,552 17,932 (42) (125) 2,057	55,726 23,155 15,168 (31) 209 1,873
Stockholders' equity	43,115	39,491	38,912	38,261	36,629
Total Liabilities and Stockholders' Equity	97,810	92,838	91,878	95,881	92,355
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	23,334	21,705	21,369	21,482	18,971

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		anufacturi Million to \$				urable Man sets \$50 M			
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million o	lollars)		
2,236	1,806	1,738	1,715	1,371	3,048	2,981	2,873	2,568	3,056
98	113	1,730	230	148	271	570	391	244	244
2	9	9	3	1	13	13	11	94	127
2,336	1,927	1,875	1,949	1,521	3,332	3,564	3,275	2,906	3,428
23	0	0	0	0	25	24	0	12	20
12	10 7	59 41	5 104	96 43	185 381	335 245	179 246	156 168	363 216
23	76	4	3	10	22	12	39	6	58
0 883	0 813	0 441	0 247	0 152	0 1,253	0 1,158	0 1,152	0 1,822	0 1,373
3,281	2,834	2.419	2,307	1,822	5,198	5,337	4,890	5,070	5,458
3,201	2,034	2,419	2,307	3	79	3,337 81	89	70	100
8,982	7,446	7,862	8,702	8,153	11,659	11,682	11,721	11,189	9,670
8,985	7,447	7,863	8,702	8,156	11,739	11,763	11,810	11,259	9,770
7,739 1,396	6,857 1,250	7,461 1,348	8,590 1,337	8,317 1,417	10,523 2,042	10,875 2,158	10,194 2,180	10,347 2,306	10,443 2,201
21,400	18,388	19,091	20,936	19,712	29,502	30,133	29,074	28,982	27,872
28,801	26,626	27,377	29,795	29,917	28,454	29,912	28,464	29,990	28,847
695 13,785	659 13,578	608 13,891	666 14,953	601 15,092	1,149 15,315	1,205 15,626	1,056 14,955	1,179 15,416	959 14,864
15,711	13,707	14,094	15,508	15.426	14,288	15.490	14,566	15,753	14,942
53	53	3	3	17	253	259	196	108	37
7,814	7,119	7,042	7,297	7,171	8,788	7,688	7,813	7,294	7,178
44,979	39,267	40,229	43,744	42,325	52,832	53,570	51,648	52,137	50,030
2,272	2,134	2,069	2,366	2,772	2,556	2,627	2,562	2,672	2,517
34 495	41 229	11 354	12   515	0 427	51 323	38 361	43 269	4 219	92 288
0	0	0	0	0	1	66	64	53	4
4,259	4,172	4,417	5,423	5,404	5,894	6,464	6,446	6,110	5,779
141 22	110 14	188 20	218 18	201 24	356 18	340 33	329 44	276 32	216 17
1,089	1,024	958	1,004	1,265	808	856	853	811	832
17	20	16	36	15	102	30	29	49	42
238 4,305	219 3,269	245 2,940	279 3,297	297 3,077	343 4,244	385 4,383	453 4,488	396 4,646	412 4,931
12,872	11,233	11,217	13,169	13,482	14,697	15,583	15,578	15,267	15,132
,				,	,			,	,
7,449	7,674	8,259	8,558	8,066	6,189	6,359	6,746	7,563	6,404
1,591 4,528	1,237 3,418	1,049 3,505	1,085 5,402	1,047 5,110	1,059 2,805	373 3,532	309 2,464	530 1,955	468 2,256
		*	,						
1,460	1,679	1,664	1,784	1,584	2,047	2,258	2,175	2,307	2,177
27,899	25,241	25,695	29,997	29,289	26,796	28,106	27,271	27,622	26,437
9,074 9,153	8,506 6,454	8,290 7,831	8,752 6,383	9,232 5,037	14,478 11,475	13,372 12,575	13,165 11,704	13,801 11,549	13,922 10,131
0	(5)	(8)	(12)	(13)	(31)	(35)	(17)	(29)	(18)
190 1,337	246 1,174	(188) 1,391	1 384	(44)	825 711	164 612	67 543	(133) 673	253 696
17,079	14,027	14,535	1,384 13,747	1,177 13,036	26,035	25,464	24,377	24,514	23,593
44,979	39,267	40,229	43,744	42,325	52,832	53,570	51,648	52,137	50,030
8,529	7,155	7,874	7,767	6,230	14,805	14,549	13,496	13,715	12,741
0,529	7,133	1,014	1,101	0,230	14,000	17,548	10,490	13,7 13	14,141

### TABLE 48.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

		AII M Assets \$100 N	anufacturing lillion to \$250	Million <sup>1</sup>	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	46,436 1,553	45,496 1,584	45,635 1,564	48,719 1,674	48,908 1,720
general, and administrative expenses	42,164	41,229	41,127	44,293	45,299
Income (or loss) from operations	2,719	2,683	2,944	2,753	1,890
Interest expense	1,173 33	1,150 50	1,213 16	1,254 51	1,333 68
minority interest	88 (8)	133 214	227 53	109 45	(307)
by the equity method, net of foreign taxes	27	11	1	13	(14)
Income (or loss) before income taxes	1,686	1,940	2,028	1,717	342
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	678 64	609 56	616 68	451 54	419 67
Income (or loss) after income taxes	944	1,275	1,344	1,212	(144)
Extraordinary gains (losses), net of taxes	3 (7)	7 (15)	8 1	(86) 8	55 (21)
Net income (or loss) for quarter	940	1,267	1,354	1,135	(110)
Cash dividends charged to retained earnings in current quarter	525	626	610	460	640
Net income retained in business	416	641	743	675	(750)
Retained earnings at beginning of quarter	19,999	17,246	17,564	23,288	23,587
and other noncash dividends, etc.	(680)	(477)	(5)	(609)	(206)
Retained earnings at end of quarter	19,735	17,410 (percent of n	18,302	23,353	22,631
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 3.3 90.8	100.0 3.5 90.6	100.0 3.4 90.1	100.0 3.4 90.9	100.0 3.5 92.6
Income (or loss) from operations	5.9	5.9	6.5	5.7	3.9
Interest expense	2.5	2.5	2.7	2.6	2.7
Dividend income	0.1 0.2	0.1 0.3	0.0 0.5	0.1	0.1
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of	0.0	0.5	0.1	0.1	(0.6)
nonconsolidated subsidiaries, net of foreign taxes	0.1 3.6	0.0 4.3	0.0 4.4	3.5	0.0
Provision for current and deferred domestic income taxes.	1.6	1.5	1.5	1.0	1.0
Income (or loss) after income taxes	2.0	2.8	2.9	2.5	(0.3)
OPERATING RATIOS (see explanatory notes)		(percer			(0.0)
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes	13.25 7.42	14.66 9.64	15.48 10.26	11.67 8.24	2.30 (0.97)
Annual rate of profit on total assets:  Before income taxes	4.88 2.73	5.58 3.67	5.96 3.95	4.68 3.31	0.92 (0.39)

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	ndurable M sets \$100						ufacturing l		1
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million o	dollars)		
21,360 696	21,503 744	22,267 739	21,614 753	22,070 747	25,077 857	23,993 839	23,368 825	27,105 921	26,839 973
19,644	19,633	20,142	19,606	20,308	22,520	21,596	20,985	24,686	24,991
1,019	1,126	1,386	1,255	1,015	1,700	1,557	1,558	1,498	875
606 12	630 3	676 5	624 5	633 8	567 21	520 47	537 11	630 46	699 61
68 (42)	49 105	22 43	19 (61)	(33) (265)	20 34	83 109	205 10	90 106	70 (42)
35	39	4	31	37	(8)	(28)	(3)	(18)	(50)
486	692	784	625	128	1,200	1,248	1,245	1,092	214
316 21	218 24	278 39	188 19	111 21	362 43	391 32	339 28	263 34	308 46
149	450	467	418	(4)	796	825	877	795	(141)
(7) 5	19 1	10 0	(24) 0	(10) (7)	10 (12)	(12) (16)	(1) 1	(62) 8	65 (14)
146	471	477	393	(21)	794	796	877	741	(89)
281	236	239	226	433	243	391	371	234	207
(135)	235	238	168	(454)	550	406	506	507	(297)
7,678	5,988	6,847	8,630	8,380	12,321	11,257	10,717	14,658	15,207
(228)	(288)	(45)	(73)	(134)	(452)	(189)	40	(536)	(72)
7,316	5,936	7,040	8,724	7,793	12,419	11,474	11,262	14,629	14,838
(	percent of	net sales)			(	percent of	net sales)		
100.0 3.3 92.0	100.0 3.5 91.3	100.0 3.3 90.5	100.0 3.5 90.7	100.0 3.4 92.0	100.0 3.4 89.8	100.0 3.5 90.0	100.0 3.5 89.8	100.0 3.4 91.1	100.0 3.6 93.1
4.8	5.2	6.2	5.8	4.6	6.8	6.5	6.7	5.5	3.3
2.8 0.1	2.9 0.0	3.0 0.0	2.9 0.0	2.9 0.0	2.3 0.1	2.2 0.2	2.3 0.0	2.3 0.2	2.6 0.2
0.3 (0.2)	0.2 0.5	0.1 0.2	0.1 (0.3)	(0.2) (1.2)	0.1 0.1	0.3 0.5	0.9 0.0	0.3 0.4	0.3 (0.2)
0.2	0.2	0.0	0.1	0.2	0.0	(0.1)	0.0	(0.1)	(0.2)
2.3	3.2	3.5	2.9	0.6	4.8	5.2	5.3	4.0	0.8
1.6	1.1	1.4	1.0	0.6	1.6	1.8	1.6	1.1	1.3
0.7	2.1	2.1	1.9	0.0	3.2	3.4	3.8	2.9	(0.5)
	(perc	ent)				(perc	ent)		
11.56 3.53	15.74 10.24	17.21 10.25	12.25 8.19	2.48 (0.07)	14.09 9.34	14.13 9.34	14.56 10.26	11.36 8.27	2.21 (1.45)
3.41 1.04	4.61 3.00	5.19 3.09	4.10 2.74	0.83 (0.02)	5.92 3.93	6.32 4.17	6.57 4.63	5.10 3.71	0.98 (0.64)

### TABLE 48.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Manufacturing Assets \$100 Million to \$250 Million <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	7,553 767 152	6,525 994 149	5,992 903 144	5,618 1,992 153	7,716 1,414 123
Total cash on hand and in banks	8,472	7,668	7,039	7,763	9,253
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	185 302 911 119 0 2,184	120 329 1,209 128 0 1,925	194 505 1,252 374 6 1,778	397 367 954 85 0 830	798 374 967 102 0 1,264
Total cash, U.S. Government and other securities	12,172	11,379	11,149	10,397	12,759
Trade receivables from U.S. Government	228 23,585	277 23,948	261 24,311	292 27,521	142 26,879
Total receivables	23,814	24,225	24,572	27,813	27,021
Inventories	26,916 6,750	26,961 6,512	25,778 6,503	28,293 6,494	27,918 7,749
Total current assets	69,653	69,077	68,002	72,997	75,447
Depreciable and amortizable fixed assets, including construction in progress	80,285 2,042 40,520	82,279 1,949 41,044	77,573 2,267 38,890	82,944 2,296 41,431	82,704 2,274 41,405
Net property, plant, and equipment	41,807	43,183	40,951	43,809	43,573
U.S. Treasury and Federal agency securities due in more than 1 year	247	274	248	314	226
investments, intangibles, etc	26,436	26,529	26,947	29,547	29,976
Total Assets	138,143	139,063	136,148	146,667	149,221
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	4,841 83 1,248 3 14,008	5,704 346 1,731 0 14,341	5,102 62 1,211 0 14,187	6,383 58 1,100 0 16,795	6,049 43 1,729 0 16,995
a. Federalb. Other	548 89	803 100	648 91	770 87	660 107
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	2,694 158 1,048 11,883	2,490 213 1,429 11,529	2,720 189 1,537 11,441	2,976 182 1,641 12,198	2,854 128 1,590 13,849
Total current liabilities	36,603	38,685	37,187	42,189	44,004
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	22,610 8,470 11,343	21,679 7,164 10,936	21,615 8,040 9,593	22,189 7,858 8,375	20,709 7,875 9,073
and minority stockholder's interest in consolidated domestic corporations	8,216	7,673	7,303	7,205	8,241
Total liabilities.  Capital stock and other capital. Retained earnings. Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	87,242 33,278 19,735 (202) 1,085 2,996	86,136 37,502 17,410 (187) 1,191 2,989	83,738 35,295 18,302 (231) 1,247 2,204	87,816 36,843 23,353 (363) 1,373 2,355	89,903 38,770 22,631 (454) 993 2,623
Stockholders' equity	50,900	52,927	52,409	58,851	59,318
Total Liabilities and Stockholders' Equity	138,143 33,049	139,063 30,392	136,148 30,815	146,667 30,808	149,221 31,443
THE THE TAKE IN THE EXCESS OF LOCAL CUIT CITY ASSETS OVER LOCAL CUIT CITY HAD HILLES	55,043	50,532	55,615	55,555	01,770

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		anufacturi Million to \$				urable Man sets \$100 N			
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million o	lollars)		
2,477	1.801	1,528	1,634	2,065	5,076	4,724	4,464	3,984	5,651
252	171	273	212	285	515	823	630	1,780	1,129
5	15	14	16	8	147	134	130	137	114
2,734	1,987	1,815	1,862	2,359	5,739	5,681	5,225	5,901	6,895
38	36	112	62	129	147	84	81	335	669
35 461	66 432	16 436	101 113	76 135	267 450	263 778	489 817	266 841	298 832
1	1	11	15	13	118	128	362	70	89
0 491	0 441	0 442	0 355	0 913	0 1,693	0 1,484	6 1,337	0 476	0 351
3,759	2,962	2,832	2,508	3,625	8,414	8,417	8,317	7,889	9,134
25	34	22	12	11	203	243	239	281	131
8,966	9,724	10,059	10,102	10,047	14,620	14,225	14,252	17,419	16,832
8,991	9,757	10,081	10,113	10,058	14,823	14,468	14,491	17,700	16,963
10,940 2,249	11,647 1,945	10,943 2,493	11,818 2,626	11,628 2,968	15,977 4,501	15,314 4,566	14,835 4,010	16,475 3,868	16,290 4,781
25,938	26,311	26,349	27,066	28,279	43,714	42,765	41,652	45,931	47,168
38,853	40,694	38,740	38,500	39,385	41,432	41,585	38,833	44,445	43,319
997 19,652	856 20,255	1,158 19,103	945 19,094	981 19,501	1,045 20,868	1,093 20,790	1,109 19,786	1,350 22,337	1,293 21,903
20,197	21,295	20,795	20.351	20,864	21.610	21,888	20,156	23,458	22,709
192	142	130	84	66	55	132	119	229	159
10,746	12,266	13,119	13,425	12,673	15,689	14,262	13,828	16,122	17,302
57,074	60,015	60,393	60,926	61,883	81,069	79,047	75,755	85,741	87,338
2,477	2,828	2,434	3,077	2,583	2,364	2,876	2,668	3,306	3,466
83 204	346 605	62 611	58 536	43 951	0 1,044	0 1,126	0 600	0 563	0 778
0	0	0	0	0	3	0	0	0	0
6,111	6,176	5,747	5,740	6,026	7,897	8,165	8,440	11,055	10,969
230 29	345 33	318 48	309 28	219 43	317 60	458 67	330 43	461 59	441 64
1,201	1,336	1,355	1,634	1,795	1,493	1,154	1,365	1,342	1,059
54	52	55	38	9	105	161	134	144	119
504 4,231	512 4,373	556 4,807	388 4,556	401 5,518	543 7,652	917 7,155	981 6,634	1,253 7,643	1,190 8,331
15,125	16,605	15,994	16,363	17,588	21,478	22,079	21,193	25,826	26,415
10,120	10,000	10,004	10,000	17,000	21,770	,010	21,100	20,020	20,710
10,756	12,207	12,259	12,852	12,144	11,854	9,472	9,356	9,337	8,566
4,893	4,469	5,390	5,305	5,020 3,028	3,577	2,695	2,650	2,553	2,855
5,264	5,107	4,587	2,724	3,028	6,079	5,829	5,006	5,651	6,045
4,211	4,037	3,946	3,291	3,485	4,004	3,635	3,357	3,915	4,756
40,249	42,425	42,176	40,535	41,266	46,993	43,711	41,562	47,281	48,637
10,691 7,316	12,668	11,842	12,120	13,325	22,587	24,834 11,474	23,453	24,723	25,445
(46)	5,936 (47)	7,040 (55)	8,724 (94)	7,793 (151)	12,419 (155)	(140)	11,262 (175)	14,629 (269)	14,838 (303)
90	444	618	676	621	995	`747	629	697	372
1,226	1,410	1,227	1,036	971	1,770	1,579	976	1,320	1,652
16,825	17,590	18,217	20,391	20,617	34,075	35,337	34,192	38,460	38,701
57,074	60,015	60,393	60,926	61,883	81,069	79,047	75,755	85,741	87,338
10,813	9,706	10,355	10,703	10,690	22,236	20,686	20,459	20,106	20,752

### TABLE 49.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

				All Manufacturing Assets \$250 Million to \$1,000 Million <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000			
		(million d	ollars)					
Net sales, receipts, and operating revenues	108,917 4,247	108,210 4,214	112,342 4,293	106,602 4,100	106,355 4,048			
general, and administrative expenses	97,020	95,861	98,856	95,354	95,421			
Income (or loss) from operations	7,650	8,135	9,193	7,149	6,886			
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	3,050 226 405	3,002 131 375	3,270 184 841	3,083 114 418	3,046 164 510			
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes.	(802)	1,532 396	791 607	509	(1,649)			
	,							
Income (or loss) before income taxes	4,248	7,566	8,347	5,706	3,325			
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	1,909 264	2,094 233	2,393 292	2,033 208	1,529 179			
Income (or loss) after income taxes	2,075	5,240	5,662	3,464	1,617			
Extraordinary gains (losses), net of taxes	63 228	94 30	5 18	24 (2)	478 (24)			
Net income (or loss) for quarter	2,367	5,364	5,685	3,487	2,071			
Cash dividends charged to retained earnings in current quarter	1,809	1,489	1,847	890	1,571			
Net income retained in business	558	3,875	3,837	2,596	500			
Retained earnings at beginning of quarter  Other direct credits (charges) to retained earnings (net), including stock	59,256	63,250	62,225	60,672	64,879			
and other noncash dividends, etc	(831) 58,982	(952) 66,172	(1,516) 64,547	(1,633) 61,635	(78) 65,301			
rotaniou ouriningo at ona or quarto.		(percent of r		01,000	00,001			
INCOME STATEMENT IN RATIO FORMAT		(ролосии с	,					
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.9 89.1	100.0 3.9 88.6	100.0 3.8 88.0	100.0 3.8 89.4	100.0 3.8 89.7			
Income (or loss) from operations	7.0	7.5	8.2	6.7	6.5			
Interest expense	2.8 0.2	2.8 0.1	2.9 0.2	2.9 0.1	2.9 0.2			
and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	0.4 (0.7)	0.3 1.4	0.7 0.7	0.4 0.5	0.5 (1.6)			
nonconsolidated subsidiaries, net of foreign taxes	(0.2)	0.4	0.5	0.6	0.4			
Income (or loss) before income taxes	3.9	7.0	7.4	5.4	3.1			
Provision for current and deferred domestic income taxes	2.0	2.2	2.4	2.1	1.6			
Income (or loss) after income taxes	1.9	4.8	5.0	3.2	1.5			
OPERATING RATIOS (see explanatory notes)	(percent)							
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	11.48 5.61	19.11 13.24	21.11 14.32	14.91 9.05	8.68 4.22			
Annual rate of profit on total assets:  Before income taxes	4.26 2.08	7.38 5.11	8.19 5.56	5.75 3.49	3.39 1.65			

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		lanufacturii Million to \$1				ırable Manı ets \$250 Mi			n¹
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million o	dollars)		
45,735 1,900	45,916 1,896	45,366 1,902	44,579 1,721	46,578 1,817	63,182 2,346	62,293 2,318	66,977 2,391	62,023 2,379	59,777 2,230
40,388	40,660	39,941	39,835	41,617	56,632	55,201	58,915	55,519	53,805
3,447	3,360	3,523	3,023	3,144	4,203	4,774	5,670	4,125	3,742
1,289 115	1,290 89	1,464 99	1,335 39	1,379 58	1,761 111	1,712 42	1,806 86	1,748 75	1,667 106
131 (1,130)	66 976	(79) 651	67 411	12 (628)	274 328	309 555	921 140	350 98	498 (1,022)
77	69	204	126	125	(257)	327	403	474	337
1,350	3,269	2,933	2,331	1,331	2,899	4,296	5,414	3,375	1,994
826 152	719 95	656 135	762 100	445 96	1,083 112	1,375 137	1,737 157	1,271 109	1,084 83
371	2,455	2,141	1,469	790	1,704	2,785	3,521	1,995	827
2 239	(10) 52	(9) 0	22 0	(15) (4)	61 (11)	104 (21)	14 18	2 (3)	493 (20)
613	2,497	2,132	1,492	771	1,754	2,867	3,552	1,995	1,300
1,230	1,043	1,303	534	887	579	446	544	357	685
(618)	1,454	830	958	(115)	1,176	2,421	3,008	1,638	615
31,042	33,082	29,219	30,206	29,659	28,214	30,168	33,005	30,466	35,220
(347)	(316)	(785)	(496)	(70)	(484)	(637)	(731)	(1,137)	(8)
30,077	34,220	29,264	30,668	29,474	28,906	31,952	35,283	30,967	35,827
(	percent of	net sales)			(	percent of	net sales)		
100.0 4.2 88.3	100.0 4.1 88.6	100.0 4.2 88.0	100.0 3.9 89.4	100.0 3.9 89.3	100.0 3.7 89.6	100.0 3.7 88.6	100.0 3.6 88.0	100.0 3.8 89.5	100.0 3.7 90.0
7.5	7.3	7.8	6.8	6.7	6.7	7.7	8.5	6.7	6.3
2.8 0.3	2.8 0.2	3.2 0.2	3.0 0.1	3.0 0.1	2.8 0.2	2.7 0.1	2.7 0.1	2.8 0.1	2.8 0.2
0.3 (2.5)	0.1 2.1	(0.2) 1.4	0.2 0.9	0.0 (1.3)	0.4 0.5	0.5 0.9	1.4 0.2	0.6 0.2	0.8 (1.7)
0.2	0.1	0.5	0.3	0.3	(0.4)	0.5	0.6	0.8	0.6
3.0	7.1	6.5	5.2	2.9	4.6	6.9	8.1	5.4	3.3
2.1	1.8	1.7	1.9	1.2	1.9	2.4	2.8	2.2	2.0
0.8	5.3	4.7	3.3	1.7	2.7	4.5	5.3	3.2	1.4
	(perc	ent)				(perce	ent)		
8.85 2.44	20.24 15.20	19.85 14.49	16.82 10.60	9.29 5.51	13.31 7.83	18.33 11.88	21.86 14.22	13.83 8.18	8.32 3.45
3.22 0.88	7.49 5.62	7.18 5.24	5.93 3.73	3.28 1.95	5.02 2.95	7.29 4.73	8.88 5.77	5.64 3.34	3.47 1.44

### TABLE 49.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

		All N Assets \$250 N	Manufacturing Million to \$1,00	0 Million¹	
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	13,921	16,742	17,533	16,354	16,138
Time deposits in the United States, including negotiable certificates of deposit	1,942 570	1,631 813	1,466 540	1,507 449	1,387 498
Total cash on hand and in banks	16,432	19,185	19,539	18,310	18,023
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	1,005 1,004 3,400 1,043 9 3,691	841 685 4,414 986 14 4,184	855 294 3,041 1,046 28 5,247	904 374 3,612 760 17 6,245	1,012 1,180 2,009 863 14 5,563
Total cash, U.S. Government and other securities	26,583	30,308	30,049	30,221	28,664
Trade receivables from U.S. Government	723 57,483	744 59,985	749 60,874	710 59,381	811 56,207
Total receivables	58,206	60,729	61,623	60,091	57,017
Inventories All other current assets	57,080 19,336	59,357 20,870	59,450 21,109	58,598 20,177	59,190 21,091
Total current assets	161,205	171,265	172,231	169,088	165,963
Depreciable and amortizable fixed assets, including construction in progress	217,326 8,511	213,137 8,637	211,406 8,045	205,991 7,981	209,731 8,249
Less: Accumulated depreciation, depletion, and amortization	103,241 122.596	103,715	103,734	101,923	103,709
Net property, plant, and equipment	749	118,058 596	115,717 576	112,050 650	114,272 325
U.S. Treasury and Federal agency securities due in more than 1 year	114,331	120,319	118,952	114,838	111,261
Total Assets	398,881	410,238	407,476	396,625	391,820
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	8,077 1,092 3,535 108 32,720	8,647 857 3,729 106 33,198	9,212 1,102 3,402 201 32,980	9,079 839 3,100 105 32,664	7,405 836 2,592 165 32,753
a. Federal	2,052 429	2,273 401	1,986 410	1,972 376	1,981 401
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	5,212 856 2,340 38,958	5,139 1,208 2,393 38,959	5,901 1,068 2,414 38,168	5,477 743 2,382 37,863	6,668 625 2,320 38,132
Total current liabilities	95,379	96,910	96,843	94,600	93,878
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	63,572 24,576 33,571	58,566 26,833 35,836	59,650 25,005 34,275	56,299 24,712 32,947	56,582 24,167 30,880
and minority stockholder's interest in consolidated domestic corporations	33,724	33,753	33,531	35,021	33,087
Total liabilities.	250,822	251,899	249,305	243,580	238,594
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	103,256 58,982 (1,413) (30) 12,737	106,840 66,172 (1,630) 36 13,078	110,312 64,547 (1,920) (161) 14,607	109,383 61,635 (2,582) (557) 14,834	104,813 65,301 (2,306) (861) 13,721
Stockholders' equity	148,059	158,340	158,170	153,045	153,226
Total Liabilities and Stockholders' Equity	398,881	410,238	407,476	396,625	391,820
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	65,826	74,354	75,387	74,488	72,085

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

1		Manufacturi Million to \$	•			urable Mar sets \$250 N			
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million	dollars)		
4,284	4,496	4,223	4,578	5,082	9,637	12,245	13,310	11,776	11,055
472	533	454 147	441	461	1,469	1,098 466	1,012	1,065	926
4,881	346 5,375	4,824	5,139	233 5,777	445 11,551	13,810	393 14,715	330 13,171	265 12,246
1,001	0,070	1,02 1	0,100	0,777	11,001	10,010	1 1,7 10	10,171	12,210
731 608	559 485	533 194	670 94	712 176	274 396	282 200	322 100	234 280	300 1.004
396	1,755	382	558	560	3,004	2,659	2,658	3,053	1,449
249	162	165	137	205	793	824	881	624	658
1 1,485	1 1,568	2 1,308	1   1,201	1 1,112	8 2,206	13 2,616	26 3,938	16 5,044	13 4,451
8,351	9,904	7,408	7,799	8,543	18,232	20,404	22,640	22,422	20,122
30 22,171	29 22,961	36 21,450	34 21,062	42 21,268	694 35,312	715 37,024	713 39,424	677 38,319	768 34,938
22,200	22,990	21,486	21,095	21,311	36,006	37,739	40,137	38,996	35,707
21,881 8,007	23,197 9,217	22,124 8,907	21,557 8,749	23,072 9,318	35,199 11,329	36,160 11,653	37,326 12,202	37,041 11,429	36,118 11,774
60,440	65,309	59,925	59,201	62,243	100,765	105,956	112,306	109,887	103,720
104,196	103,217	98,149	96,503	101,419	113,131	109,920	113,257	109,488	108,312
3,324 49,951	3,400 50,484	3,023 48,733	3,092 48,699	3,184 51,450	5,187 53,290	5,237 53,232	5,022 55,000	4,890 53,224	5,066 52,259
57,569	56,132	52,438	50,896	53,153	65,027	61,926	63,279	61,154	61,119
358	416	360	378	127	391	180	217	272	198
49,461	52,774	50,759	46,899	46,624	64,870	67,545	68,193	67,938	64,637
167,828	174,631	163,482	157,374	162,147	231,053	235,607	243,994	239,251	229,674
3,383 428	3,239 465	3,143 402	3,288 205	2,650 184	4,694 664	5,408 391	6,068 701	5,791 634	4,755 652
1,349	1,074	790	607	945	2,186	2,655	2,612	2,493	1,647
1	1	77	6	71	107	105	124	98	94
12,685	12,938	12,239	12,627	13,219	20,035	20,261	20,741	20,038	19,533
819 139	867 191	604 218	664 205	773 254	1,233 289	1,407 210	1,382 192	1,308 171	1,208 147
2,099	2,262	2,439	2,555	3,706	3,113	2,877	3,462	2,922	2,962
339 776	693 939	514 1,059	570 1,170	302 932	517 1,564	515 1,454	554 1,354	174 1,212	323 1,387
14,955	939 15,760	1,059	13,465	14,874	24,003	23,199	23,918	24,398	23,259
36,973	38,429	35,734	35,363	37,911	58,406	58,481	61,109	59,238	55,967
	05 :==	00.004	04.50	05.005	07.105	00.001	00.005	04 =05	00.070
26,146 10,948	25,175 11,790	26,281 9,082	24,501 9,017	25,926 8,328	37,426 13,628	33,391 15,043	33,369 15,923	31,798 15,695	30,656 15,839
16,713	17,631	16,909	16,621	16,333	16,858	18,205	17,367	16,326	14,547
16,081	17,001	16,367	16,440	16,337	17,642	16,752	17,165	18,581	16,750
106,862	110,027	104,373	101,942	104,835	143,960	141,872	144,932	141,638	133,759
38,341	38,028	38,365	34,361	36,701	64,915	68,812	71,947	75,022	68,112
30,077	34,220	29,264	30,668	29,474	28,906	31,952	35,283	30,967	35,827
(519) (59)	(738) (43)	(799) (193)	(1,107) (671)	(1,187) (821)	(894) 29	(892) 79	(1,121) 32	(1,475) 114	(1,120) (40)
6,874	6,863	7,528	7,819	6,856	5,863	6,216	7,079	7,015	6,865
60,966	64,605	59,108	55,432	57,311	87,093	93,735	99,062	97,613	95,915
167,828	174,631	163,482	157,374	162,147	231,053	235,607	243,994	239,251	229,674
23,467	26,880	24,191	23,838	24,332	42,359	47,474	51,197	50,649	47,753

### TABLE 50.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Manufacturing Assets \$1,000 Million and Over <sup>1</sup>				
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	729,010 27,407	732,839 27,288	781,704 27,862	785,290 28,497	798,542 29,640
general, and administrative expenses	647,536	643,974	683,705	690,108	712,671
Income (or loss) from operations	54,067	61,577	70,137	66,685	56,231
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	17,492 7,887 12,581	17,992 2,602 11,186	19,037 2,466 14,658	20,124 2,379 12,755	20,893 5,199 13,495
minority interest	(2,102)	4,592	(4,477)	(1,466)	(8,795)
by the equity method, net of foreign taxes	19,275	21,041	21,119	22,024	21,853
Income (or loss) before income taxes	74,215	83,005	84,865	82,252	67,090
a. Federalb. Other	18,371 1,797	19,873 2,223	21,383 2,813	20,224 2,395	18,966 2,161
Income (or loss) after income taxes	54,048	60,908	60,668	59,633	45,964
Extraordinary gains (losses), net of taxes	(99) 55	(136) (16)	(66) (15)	(47) (32)	1,192 (98)
Net income (or loss) for quarter	54,004	60,757	60,587	59,554	47,058
Cash dividends charged to retained earnings in current quarter	21,783	22,944	27,790	27,268	26,543
Net income retained in business	32,221	37,813	32,797	32,285	20,515
Retained earnings at beginning of quarter Other direct credits (charges) to retained earnings (net), including stock	863,663	909,853	933,607	968,643	999,008
and other noncash dividends, etc	14,655 910,539	(4,081) 943,585	(1,898) 964,506	(5,740) 995,188	(5,680) 1,013,843
Retained earnings at end of quarter	910,559	(percent of r	<u> </u>	333,100	1,010,040
INCOME STATEMENT IN RATIO FORMAT		(percent or r	ict saics,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.8 88.8	100.0 3.7 87.9	100.0 3.6 87.5	100.0 3.6 87.9	100.0 3.7 89.2
Income (or loss) from operations	7.4	8.4	9.0	8.5	7.0
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	2.4 1.1	2.5 0.4	2.4 0.3	2.6 0.3	2.6 0.7
and minority interest	1.7 (0.3)	1.5 0.6	1.9 (0.6)	1.6 (0.2)	1.7 (1.1)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.6	2.9	2.7	2.8	2.7
Income (or loss) before income taxes	10.2	11.3	10.9	10.5	8.4
Provision for current and deferred domestic income taxes	2.8	3.0	3.1	2.9	2.6
Income (or loss) after income taxes	7.4	8.3	7.8	7.6	5.8
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes	23.60 17.19	25.18 18.48	23.97 17.14	22.66 16.43	18.08 12.38
Annual rate of profit on total assets:  Before income taxes	8.67 6.31	9.38 6.88	9.20 6.57	8.66 6.28	6.92 4.74

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufacturi 000 Million				urable Man Assets \$1,0			<b>:</b>
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million	dollars)				(million	dollars)		
331,358 13,849	337,657 13,190	364,334 13,793	377,055 14,061	377,035 14,104	397,652 13,558	395,183 14,098	417,370 14,069	408,235 14,436	421,507 15,536
289,245	290,102	311,705	323,220	325,456	358,291	353,872	372,000	366,888	387,214
28,263	34,364	38,837	39,774	37,474	25,803	27,213	31,301	26,911	18,757
10,106 4,369	10,142 1,982	11,133 1,709	11,169 1,361	11,670 4,046	7,386 3,518	7,850 620	7,905 757	8,955 1,018	9,223 1,152
3,733 (479)	3,646 1,833	5,185 (913)	4,440 144	5,449 (7,072)	8,848 (1,623)	7,539 2,759	9,473 (3,564)	8,315 (1,610)	8,046 (1,723)
7,988	9,433	10,572	9,947	9,505	11,287	11,607	10,547	12,078	12,348
33,769	41,116	44,256	44,496	37,731	40,447	41,889	40,609	37,756	29,359
7,565 659	9,212 986	9,437 1,246	9,440 1,196	10,632 1,101	10,805 1,137	10,661 1,238	11,947 1,567	10,785 1,199	8,334 1,060
25,544	30,918	33,573	33,861	25,999	28,504	29,991	27,095	25,772	19,965
(222) 65	(27) 72	(19) (12)	0 (23)	1,187 (186)	123 (9)	(109) (87)	(47) (3)	(46) (9)	5 88
25,387	30,962	33,543	33,837	27,000	28,617	29,795	27,044	25,716	20,058
12,879	14,858	13,467	14,602	18,172	8,905	8,085	14,323	12,666	8,371
12,508	16,104	20,076	19,235	8,828	19,713	21,709	12,722	13,050	11,687
431,412	462,098	468,082	488,305	508,739	432,251	447,755	465,524	480,337	490,269
14,393	(1,570)	817	(2,987)	(4,364)	262	(2,511)	(2,715)	(2,753)	(1,316)
458,313	476,632	488,975	504,554	513,203	452,226	466,953	475,531	490,634	500,640
	(percent of	net sales)			(	percent of	net sales)		
100.0 4.2 87.3	100.0 3.9 85.9	100.0 3.8 85.6	100.0 3.7 85.7	100.0 3.7 86.3	100.0 3.4 90.1	100.0 3.6 89.5	100.0 3.4 89.1	100.0 3.5 89.9	100.0 3.7 91.9
8.5	10.2	10.7	10.5	9.9	6.5	6.9	7.5	6.6	4.5
3.0 1.3	3.0 0.6	3.1 0.5	3.0 0.4	3.1 1.1	1.9 0.9	2.0 0.2	1.9 0.2	2.2 0.2	2.2 0.3
1.1 (0.1)	1.1 0.5	1.4 (0.3)	1.2 0.0	1.4 (1.9)	2.2 (0.4)	1.9 0.7	2.3 (0.9)	2.0 (0.4)	1.9 (0.4)
2.4	2.8	2.9	2.6	2.5	2.8	2.9	2.5	3.0	2.9
10.2	12.2	12.1	11.8	10.0	10.2	10.6	9.7	9.2	7.0
2.5	3.0	2.9	2.8	3.1	3.0	3.0	3.2	2.9	2.2
7.7	9.2	9.2	9.0	6.9	7.2	7.6	6.5	6.3	4.7
	(per	cent)				(perc	ent)		
23.93 18.10	28.49 21.42	28.38 21.53	28.02 21.32	23.55 16.23	23.34 16.45	22.61 16.19	20.50 13.68	18.48 12.62	13.92 9.46
8.26 6.25	9.89 7.44	10.20 7.74	9.96 7.58	8.28 5.70	9.03 6.37	8.93 6.39	8.30 5.54	7.51 5.13	5.72 3.89

### **TABLE 50.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			Manufacturing 000 Million an		
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million o	dollars)		
Cash and demand deposits in the United States	46,113	57,569	62,044	84,885	86,713
Time deposits in the United States, including negotiable certificates of deposit	22,941 9,643	17,079 7,049	19,161 9,002	20,565 14,175	26,741 9,942
Total cash on hand and in banks	78,696	81,697	90,207	119,625	123,396
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	1,885 7,948 20,843 3,769 323 27,834	2,595 11,133 17,285 4,124 698 26,135	1,416 12,839 18,164 6,540 1,338 28,931	1,021 7,441 19,865 5,305 254 27,530	1,250 7,038 23,276 6,375 51 40,418
Total cash, U.S. Government and other securities	141,298	143,667	159,437	181,041	201,804
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	11,205 313,726	11,366 328,709	11,056 341,467	10,878 348,973	12,100 345,448
Total receivables	324,930	340,075	352,523	359,850	357,548
Inventories All other current assets	300,412 174,876	314,173 183,360	313,153 184,197	322,717 191,464	323,994 194,776
Total current assets	941,516	981,275	1,009,310	1,055,072	1,078,122
Depreciable and amortizable fixed assets, including construction in progress	1,597,239 76,637	1,613,255 76,489	1,628,469 75,587	1,661,030 75,378	1,673,153 74,435
Less: Accumulated depreciation, depletion, and amortization	824,766 849,110	836,117 853,626	818,683 885,373	836,562 899,846	836,749 910,839
U.S. Treasury and Federal agency securities due in more than 1 year	7,652	7,297	8,847	14,732	9,762
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,627,093	1,696,732	1,788,174	1,827,931	1,878,543
Total Assets	3,425,370	3,538,931	3,691,704	3,797,581	3,877,265
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	31,425 88,519 28,755 22,744 241,384	34,068 91,140 32,259 25,257 242,571	34,732 99,444 31,119 26,624 246,555	34,562 106,052 47,055 27,509 253,909	36,315 102,412 47,081 27,986 264,104
a. Federalb. Other	33,850 8,448	41,105 8,270	40,111 7,802	40,447 7,426	40,373 7,131
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	15,330 11,044 16,953 372,072	14,999 11,955 19,019 357,976	16,529 9,494 19,939 369,166	19,489 9,198 19,603 383,218	21,521 12,607 21,845 404,801
Total current liabilities	870,523	878,620	901,515	948,468	986,175
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	188,462 211,327 284,991 612,388	201,401 221,490 297,766 621,149	205,206 236,087 311,944 620,855	209,105 240,621 316,154 631,035	214,919 243,345 313,043 635,131
Total liabilities.	2,167,690	2,220,425	2,275,607	2,345,384	2,392,613
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	627,129 910,539 (31,577) 11,655 260,066	672,408 943,585 (34,748) 18,273 281,013	766,704 964,506 (39,781) 12,730 288,061	789,495 995,188 (47,578) 14,674 299,582	820,672 1,013,843 (49,612) 6,795 307,046
Stockholders' equity	1,257,680	1,318,506	1,416,098	1,452,197	1,484,652
Total Liabilities and Stockholders' Equity	3,425,370	3,538,931	3,691,704	3,797,581	3,877,265
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	70,993	102,655	107,795	106,604	91,947

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Ne		Manufactui ,000 Millior	•					g Industrie and Over <sup>1</sup>	
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(millior	dollars)				(million	dollars)		
13,359	15,805	15,463	33,498	31,387	32,754	41,764	46,581	51,387	55,326
8,926 525	7,715 624	8,518 975	7,146 1,200	7,268 5,437	14,015 9,118	9,364 6,424	10,643 8,028	13,418 12,975	19,473 4,505
22,809	24,144	24,956	41,844	44,092	55,887	57,552	65,252	77,781	79,304
523	1,572	387	589	125	1,362	1,023	1,030	432	1,126
2,380	1,990	2,162	1,411	1,849	5,569	9,143	10,677	6,030	5,188
6,115 163	2,835 138	2,759 130	4,000 235	3,363 488	14,727 3,605	14,449 3,986	15,405 6,410	15,865 5,070	19,912 5,887
103	0	0	19	400	323	698	1,338	235	5,007
9,308	7,810	12,355	11,483	25,822	18,526	18,325	16,576	16,047	14,597
41,297	38,490	42,749	59,580	75,738	100,000	105,177	116,687	121,461	126,065
329 135,931	342 138,725	323 147,827	358 150,161	374 150,606	10,875 177,795	11,024 189,984	10,733 193,640	10,520 198,812	11,725 194,842
136,260	139,067	148,150	150,518	150,980	188,670	201,008	204,373	209,332	206,568
120,085 71,875	121,901 74,632	121,965 70,544	124,776 73,289	123,920 76,147	180,327 103,001	192,272 108,727	191,188 113,653	197,942 118,175	200,073 118,629
369,518	374,090	383,409	408,163	426,786	571,998	607,185	625,901	646,909	651,336
929,897	933,367	945,784	954,792	952,367	667,342	679,888	682,685	706,238	720,786
54,973	54,714	53,039	52,533	51,461	21,664	21,774	22,548	22,845	22,974
481,853	486,553	469,573	476,430	473,985	342,914	349,564	349,110	360,131	362,764
503,018	501,528	529,250	530,894	529,843	346,092	352,099	356,123	368,952	380,996
1,185 760,604	1,455 785,861	1,379 821,733	4,931 842,916	1,762 865,296	6,466 866,489	5,842 910,871	7,468 966,441	9,800	8,000 1,013,246
<u> </u>									
1,034,325	1,002,933	1,735,772	1,786,905	1,823,687	1,791,046	1,875,997	1,955,933	2,010,676	2,053,578
40.450	10.017	40.504	17.105	00.500	44.070	17.051	40.004	47.407	45 700
16,452 48,193	16,817 46,460	16,531 48,724	17,125 54,918	20,528 53,762	14,973 40,326	17,251 44,680	18,201 50,720	17,437 51,133	15,786 48,650
15,445	18,495	17,695	34,647	34,439	13,310	13,764	13,424	12,408	12,642
195	190	195	203	184	22,548	25,067	26,429	27,307	27,803
99,138	98,475	98,382	100,574	106,618	142,247	144,096	148,172	153,336	157,485
11,902 4,593	17,599 3,981	15,060 3,362	13,532 3,753	13,601 3,708	21,949 3,854	23,506 4,289	25,051 4,440	26,915 3,673	26,772 3,423
8,048	7,683	8,453	9,295	12,562	7,282	7,317	8,076	10,194	8,960
5,028	5,368	4,825	5,361	5,145 13,525	6,017	6,588	4,668	3,837 7,816	7,463
12,541 145,945	13,075 142,873	12,792 150,417	11,787 159,866	170,124	4,412 226,126	5,944 215,102	7,147 218,750	223,353	8,320 234,677
367,480	371,017	376,438	411,060	434,196		507,602	525,077	•	
501,100	0,0	0.0,.00	111,000	101,100	000,010	001,002	020,011	001,100	551,515
104,022	102,597	105,317	109,533	112,859	84,441	98,804	99,889	99,572	102,061
121,549	126,683	134,022	131,496	133,633	89,777	94,807	102,065	109,125	109,712
164,606	173,579	185,913	186,708	187,214	120,384	124,187	126,031	129,446	125,829
312,131	311,687	310,284	312,970	314,897	300,257	309,462	310,572	318,065	320,234
	1,085,563	1,111,973	1,151,769	1,182,798			1,163,634		1,209,815
283,801	290,593	333,536	337,626	342,931	343,329	381,815	433,169	451,869	477,741
458,313 (16,805)	476,632 (18,376)	488,975 (20,241)	504,554 (23,600)	513,203 (25,174)	452,226 (14,771)	466,953 (16,372)	475,531 (19,540)	490,634 (23,978)	500,640 (24,438)
1,421	3,453	51	1,406	(702)	10,234	14,820	12,678	13,268	7,497
162,193	174,932	178,523	184,850	189,369	97,873	106,081	109,538	114,732	117,677
564,537	577,370	623,798	635,135	640,889	693,143	741,136	792,299	817,062	843,763
		1,735,772	1,786,905	1,823,687	1,791,046	1,875,997	1,955,933	2,010,676	2,053,578
2,038	3,073	6,971	(2,897)	(7,410)	68,955	99,583	100,824	109,501	99,357
					•				

#### **TABLE 51.0—INCOME STATEMENT**

FOR CORPORATIONS INCLUDED IN MINING, ALL WHOLESALE TRADE, AND SIC MAJOR GROUPS 50, 51, ASSETS \$50 MILLION AND OVER<sup>1</sup>

		Α	II Mining <sup>2</sup>		
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	21,903 3,175	22,101 3,252	24,079 3,228	27,015 3,256	31,058 3,747
general, and administrative expenses	16,983	16,534	17,717	18,932	21,643
Income (or loss) from operations	1,745	2,316	3,134	4,827	5,669
Interest expense All other nonoperating income (expense).	1,406 119	1,414 971	1,517 1,872	1,373 1,254	1,542 1,340
Income (or loss) before income taxes	457	1,873	3,489	4,708	5,467
Provision for current and deferred domestic income taxes	64	428	1,011	1,315	1,212
Income (or loss) after income taxes	394	1,444	2,479	3,393	4,255
Cash dividends charged to retained earnings in current quarter	1,039	716	982	581	764
Net income retained in business	(645)	729	1,496	2,813	3,491
Retained earnings at beginning of quarter	16,065	16,754	16,901	17,885	20,014
noncash dividends, etc.	728	70	288	(455)	(482)
Retained earnings at end of quarter	16,148	17,552	18,685	20,243	23,023
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 14.5 77.5	100.0 14.7 74.8	100.0 13.4 73.6	100.0 12.1 70.1	100.0 12.1 69.7
Income (or loss) from operations	8.0	10.5	13.0	17.9	18.3
Interest expense All other nonoperating income (expense)	6.4 0.5	6.4 4.4	6.3 7.8	5.1 4.6	5.0 4.3
Income (or loss) before income taxes	2.1	8.5	14.5	17.4	17.6
Provision for current and deferred domestic income taxes	0.3	1.9	4.2	4.9	3.9
Income (or loss) after income taxes	1.8	6.5	10.3	12.6	13.7
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	2.33 2.01	9.15 7.06	16.41 11.65	20.88 15.05	23.22 18.07
Annual rate of profit on total assets:  Before income taxes	0.92 0.79	3.73 2.87	6.68 4.75	8.83 6.36	10.00 7.78
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.16	1.22	1.26	1.25	1.22
Total cash, U.S. Government and other securities to total current liabilities	0.20	0.23	0.23	0.21	0.21
Total stockholders' equity to total debt	1.14	1.20	1.22	1.35	1.45
		0			

<sup>&</sup>lt;sup>1</sup>These tables only include estimates for corporations with assets of \$50 million or over at the time of sample selection.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

									I					
	All W	holesale Ti	rade <sup>2</sup>		W	/holesale T	rade, Dura	ble Goods	2	Who	olesale Tra	de, Nondur	able Good	s²
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
	(million					(million					(million			
316,628 3,355	310,705 3,251	322,413 3,249	325,659 3,424	338,276 3,574	150,960 1,891	146,425 1,796	153,552 1,771	158,212 1,907	162,219 1,934	165,668 1,464	164,280 1,456	168,861 1,478	167,447 1,517	176,057 1,640
305,364	299,290	309,301	312,166	326,359	144,380	140,321	146,403	150,275	155,474	160,984	158,969	162,898	161,892	170,885
7,909	8,164	9,863	10,068	8,343	4,689	4,308	5,378	6,031	4,811	3,220	3,856	4,485	4,038	3,532
3,317 1,128	3,541 3,614	3,469 1,211	3,680 1,586	3,782 2,878	1,848 1,033	1,977 2,229	1,944 342	2,129 1,010	2,160 1,151	1,469 95	1,564 1,385	1,525 869	1,552 576	1,623 1,726
5,720	8,237	7,605	7,974	7,439	3,874	4,559	3,777	4,912	3,803	1,845	3,677	3,828	3,062	3,636
2,475	3,278	2,958	3,099	2,915	1,302	2,149	1,781	1,915	1,723	1,173	1,129	1,177	1,184	1,192
3,244	4,959	4,648	4,874	4,523	2,572	2,411	1,996	2,996	2,080	672	2,548	2,651	1,878	2,444
2,484	1,949	2,107	2,105	2,618	1,573	1,111	930	1,400	1,395	912	838	1,177	705	1,223
760	3,010	2,541	2,769	1,905	1,000	1,300	1,067	1,596	685	(240)	1,710	1,474	1,173	1,220
78,802	78,865	82,221	83,888	86,659	33,685	34,627	36,889	37,578	38,954	45,118	44,237	45,332	46,310	47,705
(1,026)	(798)	(463)	(396)	(4,193)	(340)	(534)	43	(161)	(3,633)	(687)	(264)	(506)	(235)	(559)
78,536	81,076	84,298	86,261	84,371	34,345	35,393	37,998	39,013	36,005	44,191	45,683	46,300	47,248	48,366
	percent of	net sales)			(	percent of	net sales)			(	percent of	net sales)		
100.0 1.1 96.4	100.0 1.0 96.3	100.0 1.0 95.9	100.0 1.1 95.9	100.0 1.1 96.5	100.0 1.3 95.6	100.0 1.2 95.8	100.0 1.2 95.3	100.0 1.2 95.0	100.0 1.2 95.8	100.0 0.9 97.2	100.0 0.9 96.8	100.0 0.9 96.5	100.0 0.9 96.7	100.0 0.9 97.1
2.5	2.6	3.1	3.1	2.5	3.1	2.9	3.5	3.8	3.0	1.9	2.3	2.7	2.4	2.0
1.0	1.1 1.2	1.1 0.4	1.1 0.5	1.1 0.9	1.2 0.7	1.4 1.5	1.3 0.2	1.3 0.6	1.3 0.7	0.9 0.1	1.0 0.8	0.9 0.5	0.9 0.3	0.9 1.0
1.8	2.7	2.4	2.4	2.2	2.6	3.1	2.5	3.1	2.3	1.1	2.2	2.3	1.8	2.1
0.8	1.1	0.9	1.0	0.9	0.9	1.5	1.2	1.2	1.1	0.7	0.7	0.7	0.7	0.7
1.0	1.6	1.4	1.5	1.3	1.7	1.6	1.3	1.9	1.3	0.4	1.6	1.6	1.1	1.4
	(perc	ent)				(perc	ent)				(perc	ent)		
12.82 7.27	18.13 10.91	16.45 10.05	16.87 10.31	15.30 9.30	15.26 10.13	17.54 9.27	14.11 7.46	17.81 10.87	13.53 7.40	9.60 3.50	18.91 13.10	19.66 13.62	15.54 9.53	17.73 11.92
4.30 2.44	6.10 3.67	5.59 3.42	5.76 3.52	5.21 3.17	5.27 3.50	6.04 3.20	4.92 2.60	6.24 3.81	4.76 2.60	3.10 1.13	6.17 4.28	6.45 4.47	5.13 3.15	5.78 3.88
1.36	1.35	1.34	1.36	1.36	1.36	1.33	1.32	1.33	1.37	1.35	1.38	1.38	1.40	1.35
0.15	0.15	0.15	0.14	0.14	0.15	0.14	0.13	0.12	0.13	0.16	0.17	0.18	0.16	0.15
1.09	1.08	1.11	1.14	1.17	1.18	1.16	1.18	1.20	1.22	0.98	1.00	1.03	1.06	1.10

#### **TABLE 51.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN MINING, ALL WHOLESALE TRADE, AND SIC MAJOR GROUPS 50, 51, ASSETS \$50 MILLION AND OVER<sup>1</sup>

		ı	All Mining <sup>2</sup>		
ltem	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	3,019 750	3,175 1,331	4,222 711	3,796 669	4,004 733
Total cash on hand and in U.S. banks	3,769	4,506	4,933	4,465	4,738
Other short-term financial investments, including marketable and government securities, commercial paper, etc	1,663	1,329	1,338	1,446	1,562
Total cash, U.S. Government and other securities	5,432	5,835	6,271	5,911	6,300
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	13,456 4,833 7,843	13,599 4,773 6,769	14,961 4,884 7,420	16,525 4,611 8,453	18,949 4,448 7,631
Total current assets	31,564	30,976	33,535	35,499	37,327
Depreciable and amortizable fixed assets, including construction in progress Land and mineral rights	168,296 47,695 104,236	170,197 48,611 105,843	174,694 48,018 107,212	178,510 45,125 105,379	182,139 44,727 107,154
Net property, plant, and equipment	111,755	112,965	115,500	118,256	119,712
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	55,318	57,070	59,817	59,531	61,754
Total Assets	198,637	201,011	208,853	213,286	218,793
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:  a. Loans from banks.	1,534 2,757 10,690 951	1,843 1,493 9,824 1,402	510 2,738 10,870 1,484 784	492 2,511 11,951 1,637	692 2,592 13,591 1,343
b. Other long-term debt	1,544 8,645	1,718 8,426	1,850 8,468	2,073 9,082	2,140 9,381
Total current liabilities	27,095	25,327	26,704	28,395	30,664
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	24,040 38,114 31,011	24,272 38,251 31,304	23,529 40,589 32,950	20,595 40,253 33,852	21,134 37,613 35,188
Total liabilities	120,259	119,154	123,771	123,094	124,599
Capital stock and other capital (less treasury stock)	62,229 16,148	64,305 17,552	66,397 18,685	69,949 20,243	71,171 23,023
Stockholders' equity	78,377	81,857	85,081	90,192	94,194
Total Liabilities and Stockholders' Equity	198,637	201,011	208,853	213,286	218,793
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	4,469	5,649	6,832	7,105	6,663
SELECTED BALANCE SHEET RATIOS		(percent of to	iai assets)		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities Long-term debt. Total liabilities. Stockholders' equity	2.7 6.8 2.4 15.9 56.3 3.4 13.6 31.3 60.5 39.5	2.9 6.8 2.4 15.4 56.2 2.8 12.6 31.1 59.3 40.7	3.0 7.2 2.3 16.1 55.3 2.8 12.8 30.7 59.3 40.7	2.8 7.7 2.2 16.6 55.4 2.7 13.3 28.5 57.7 42.3	2.9 8.7 2.0 17.1 54.7 2.9 14.0 26.9 56.9 43.1

<sup>&</sup>lt;sup>1</sup>These tables only include estimates for corporations with assets of \$50 million or over at the time of sample selection.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	All W	/holesale T	rade <sup>2</sup>		W	/holesale T	rade, Dura	ble Goods	2	Who	olesale Trad	de, Nondur	able Good	s²
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
1000	(million		2000	2000	1000	(million		2000	2000	1000	(million		2000	2000
15,420	15,389	15,665	15,527	16,770	9,254	8,999	8,539	8,672	9,259	6,167	6,390	7,126	6,854	7,511
5,794 21,215	7,021 22,410	5,291 20,956	4,281 19,808	3,794 20,564	2,652 11,906	2,961 11,961	1,598 10,137	1,510 10,182	1,831 11,090	3,142 9,308	4,060 10,449	3,693 10,819	2,772 9,626	1,963 9,474
						,		,	,	,	,	,	,	
13,885 35,100	12,860	13,916 34,872	13,281	13,110	7,661	6,844	7,849	7,593	7,019	6,224	6,016	6,067	5,688	6,091
124,279	35,270 124,652	124,933	33,089 128,752	33,674 130,610	19,568 69,107	18,805 69,545	17,986 70,868	17,775 73,698	18,109 72,555	15,532 55,172	16,465 55,107	16,886 54,066	15,315 55,054	15,565 58,055
124,893 28,338	123,746 31,337	124,834 32,345	128,949 34,773	133,910 38,326	74,499 17,596	74,714 20,263	76,192 21,334	78,773 22,951	79,609 24,476	50,394 10,741	49,032 11,074	48,642 11,011	50,176 11,822	54,301 13,850
312,609	315,005	316,984	325,563	336,519	180,769	183,327	186,380	193,197	194,749	131,840	131,678	130,604	132,366	141,770
155,877	150,242	152,581	155,546	160,151	79,862	73,574	75,164	77,700	80,921	76,015	76,667	77,417	77,846	79,230
8,488 73,561	8,564 73,573	8,660 75,397	8,870 77,501	9,524 79,905	3,515 37,562	3,600 37,128	3,641 38,281	3,725 39,850	3,677 41,364	4,973 35,999	4,964 36,445	5,019 37,115	5,145 37,651	5,846 38,541
90,803	85,233	85,845	86,915	89,770	45,814	40,046	40,524	41,575	43,234	44,989	45,187	45,321	45,340	46,536
128,374	139,826	141,353	141,142	144,804	67,303	78,329	79,920	80,178	81,377	61,071	61,497	61,433	60,964	63,427
531,786	540,063	544,182	553,620	571,094	293,886	301,701	306,824	314,950	319,361	237,900	238,361	237,358	238,670	251,733
32,242	32,791	32,865	33,293	33,808	19,438	20,550	21,725	22,127	21,850	12,803	12,241	11,140	11,166	11.958
25,690 104,729 2,820	24,145 106,563 3,289	24,848 107,285 2,943	25,360 109,783 3,154	23,487 114,346 3,788	14,825 55,517 1,452	14,515 57,340 1,767	15,359 57,481 1,859	16,557 59,111 1,958	14,114 57,894 2,480	10,864 49,212 1,368	9,630 49,224 1,523	9,488 49,805 1,084	8,803 50,672 1,196	9,372 56,452 1,308
5,373	5,960	6,695	6,378	7,431	3,349	3,698	4,371	4,465	4,939	2,024	2,262	2,323	1,913	2,493
5,580 54,117	6,782 53,523	6,983 54,067	6,263 55,929	5,454 59,566	2,787 35,705	3,775 35,826	3,925 36,081	4,354 36,895	3,245 38,061	2,794 18,411	3,007 17,697	3,058 17,986	1,909 19,034	2,209 21,505
230,550	233,054	235,686	240,159	247,881	133,074	137,470	140,802	145,466	142,584	97,477	95,583	94,884	94,693	105,298
39,155 56,363	42,344 55,687	42,784 52,370	42,321 52,447	41,524 54,779	21,549 24,284	24,274 22,915	24,207 21,198	23,618 20,937	24,941 23,114	17,606 32,079	18,071 32,772	18,577 31,172	18,702 31,510	16,583 31,665
27,246	27,219	28,413	29,588	32,453	13,390	13,072	13,563	14,625	16,282	13,856	14,147	14,851	14,963	16,171
353,314	358,304	359,254	364,515	376,638	192,296	197,731	199,770	204,647	206,921	161,018	160,572	159,484	159,867	169,717
99,935 78,536	100,683 81,076	100,629 84,298	102,844 86,261	110,085 84,371	67,245 34,345	68,577 35,393	69,056 37,998	71,289 39,013	76,435 36,005	32,690 44,191	32,105 45,683	31,573 46,300	31,554 47,248	33,650 48,366
178,472	181,759	184,927	189,105	194,456	101,590	103,970	107,054	110,303	112,440	76,882	77,789	77,873	78,802	82,016
531,786	540,063	544,182	553,620	571,094	293,886	301,701	306,824	314,950	319,361	237,900	238,361	237,358	238,670	251,733
82,059	81,951	81,298	85,404	88,638	47,695	45,856	45,578	47,730	52,166	34,363	36,094	35,720	37,674	36,473
(r	percent of t	total assets	s)		(р	ercent of to	otal assets	)		(р	ercent of t	otal assets	)	
6.6	6.5	6.4	6.0	5.9	6.7	6.2	5.9	5.6	5.7	6.5	6.9	7.1	6.4	6.2
23.4 23.5	23.1 22.9	23.0 22.9	23.3 23.3	22.9 23.4	23.5 25.3	23.1 24.8	23.1 24.8	23.4 25.0	22.7 24.9	23.2 21.2	23.1 20.6	22.8 20.5	23.1 21.0	23.1 21.6
58.8 17.1	58.3 15.8	58.2 15.8	58.8 15.7	58.9 15.7	61.5 15.6	60.8 13.3	60.7 13.2	61.3 13.2	61.0 13.5	55.4 18.9	55.2 19.0	55.0 19.1	55.5 19.0	56.3 18.5
13.0	12.9	13.1	12.9	12.3	13.7	14.1	14.8	15.1	13.8	12.0	11.4	11.0	10.0	10.3
43.4 18.0	43.2 18.2	43.3 17.5	43.4 17.1	43.4 16.9	45.3 15.6	45.6 15.6	45.9 14.8	46.2 14.1	44.6 15.0	41.0 20.9	40.1 21.3	40.0 21.0	39.7 21.0	41.8 19.2
66.4 33.6	66.3 33.7	66.0 34.0	65.8 34.2	66.0 34.0	65.4 34.6	65.5 34.5	65.1 34.9	65.0 35.0	64.8 35.2	67.7 32.3	67.4 32.6	67.2 32.8	67.0 33.0	67.4 32.6
L														

#### **TABLE 52.0—INCOME STATEMENT**

FOR CORPORATIONS INCLUDED IN RETAIL TRADE, SIC MAJOR GROUPS 53, 54, AND ALL OTHER RETAIL TRADE, ASSETS \$50 MILLION AND OVER<sup>1</sup>

		AII	Retail Trade <sup>2</sup>		
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	343,631 6,628	313,463 6,594	326,747 6,806	328,233 6,901	373,322 7,145
general, and administrative expenses	316,338	293,865	305,700	308,795	346,494
Income (or loss) from operations	20,664	13,004	14,240	12,537	19,684
Interest expense	3,811 1,984	3,816 1,262	4,257 909	4,359 261	4,489 336
Income (or loss) before income taxes	18,837	10,450	10,893	8,439	15,530
Provision for current and deferred domestic income taxes	7,300	4,602	4,605	3,967	6,156
Income (or loss) after income taxes	11,537	5,848	6,288	4,472	9,375
Cash dividends charged to retained earnings in current quarter	1,510	1,268	1,513	1,541	1,240
Net income retained in business	10,027	4,580	4,775	2,931	8,135
Retained earnings at beginning of quarter	151,329	159,090	156,331	160,817	165,267
noncash dividends, etc	(1,578) 159,778	(5,997) 157,674	(1,050) 160,057	(406) 163,342	(1,772) 171,630
Netained earnings at end of quarter	139,770	(percent of r	•	103,342	171,030
INCOME STATEMENT IN RATIO FORMAT		(percent or r	iet sales)		
Net sales, receipts, and operating revenues	100.0 1.9 92.1	100.0 2.1 93.7	100.0 2.1 93.6	100.0 2.1 94.1	100.0 1.9 92.8
Income (or loss) from operations	6.0	4.1	4.4	3.8	5.3
Interest expense	1.1 0.6	1.2 0.4	1.3 0.3	1.3 0.1	1.2 0.1
Income (or loss) before income taxes	5.5	3.3	3.3	2.6	4.2
Provision for current and deferred domestic income taxes	2.1	1.5	1.4	1.2	1.6
Income (or loss) after income taxes	3.4	1.9	1.9	1.4	2.5
		(perce	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes. After income taxes	32.58 19.95	17.91 10.02	18.46 10.65	14.08 7.46	24.88 15.02
Annual rate of profit on total assets:  Before income taxes	12.05 7.38	6.58 3.68	6.78 3.91	5.03 2.67	9.15 5.52
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.41	1.40	1.40	1.31	1.35
Total cash, U.S. Government and other securities to total current liabilities	0.13	0.12	0.12	0.09	0.12
Total stockholders' equity to total debt	1.19	1.15	1.13	1.10	1.16

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<sup>&</sup>lt;sup>1</sup>These tables only include estimates for corporations with assets of \$50 million or over at the time of sample selection.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

									I					
	General M	/lerchandis	e Stores			Retai	I Food Sto	res			All Oth	er Retail Tr	ade <sup>2</sup>	
4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	4Q 2000	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
1000	(million		2000	2000		(million dollars)			2000		(million			
123.547	97,211	102,207	103,072	129,584	76.477	75,645	78,459	78,274	83.970	143.607	140.607	146.080	146,888	159.768
1,997	1,907	1,990	2,020	2,072	1,590	1,652	1,663	1,702	1,761	3,041	3,035	3,153	3,179	3,312
112,185	90,929	96,124	97,861	119,529	71,508	71,324	73,763	73,916	78,931	132,645	131,612	135,814	137,018	148,033
9,364	4,375	4,094	3,190	7,983	3,379	2,668	3,033	2,656	3,278	7,921	5,961	7,114	6,691	8,422
1,376 812	1,291 650	1,334 835	1,397 (69)	1,346 153	836 135	871 (44)	971 (220)	961 (73)	1,044 275	1,599 1,037	1,654 656	1,952 293	2,000 403	2,100 (93)
8,801	3,734	3,595	1,724	6,790	2,677	1,753	1,843	1,621	2,510	7,359	4,962	5,455	5,094	6,230
3,212	1,399	1,327	812	2,459	976	843	752	708	923	3,112	2,360	2,526	2,446	2,774
5,589	2,335	2,268	912	4,331	1,701	911	1,091	913	1,587	4,247	2,602	2,929	2,648	3,456
559	599	595	544	556	460	278	382	223	238	492	390	536	774	446
5,031	1,736	1,673	367	3,775	1,241	633	709	690	1,350	3,755	2,212	2,393	1,874	3,010
57,940	62,325	63,263	64,089	64,752	20,620	21,462	22,063	23,705	24,851	72,769	75,303	71,006	73,023	75,663
(640)	(649)	(917)	269	(26)	(218)	(189)	12	(356)	(689)	(720)	(5,159)	(146)	(319)	(1,056)
62,331	63,412	64,019	64,725	68,501	21,643	21,905	22,784	24,039	25,512	75,804	72,356	73,254	74,577	77,617
(1	percent of	net sales)			(	percent of	net sales)			(	percent of	net sales)		
100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1.6 90.8	2.0 93.5	1.9 94.0	2.0 94.9	1.6 92.2	2.1 93.5	2.2 94.3	2.1 94.0	2.2 94.4	2.1 94.0	2.1 92.4	2.2 93.6	2.2 93.0	2.2 93.3	2.1 92.7
7.6	4.5	4.0	3.1	6.2	4.4	3.5	3.9	3.4	3.9	5.5	4.2	4.9	4.6	5.3
1.1	1.3	1.3	1.4	1.0	1.1	1.2	1.2	1.2	1.2	1.1	1.2	1.3	1.4	1.3
0.7	0.7	0.8	(0.1)	0.1	0.2	(0.1)	(0.3)	(0.1)	0.3	0.7	0.5	0.2	0.3	(0.1)
7.1 2.6	3.8 1.4	3.5 1.3	1.7 0.8	5.2 1.9	3.5 1.3	2.3 1.1	2.3 1.0	2.1 0.9	3.0 1.1	5.1 2.2	3.5 1.7	3.7 1.7	3.5 1.7	3.9 1.7
4.5	2.4	2.2	0.9	3.3	2.2	1.2	1.4	1.2	1.9	3.0	1.9	2.0	1.8	2.2
	(perc	ent)				(perce	ent)				(perc	ent)		
42.29 26.86	17.77 11.11	17.16 10.82	8.17 4.32	30.73 19.60	33.82 21.49	21.04 10.93	21.17 12.53	17.48 9.84	25.72 16.27	25.30 14.60	17.12 8.98	18.57 9.97	17.23 8.96	20.38 11.30
15.52 9.85	6.50 4.06	6.29 3.97	2.84 1.50	11.40 7.27	9.38 5.96	6.06 3.15	6.09 3.60	5.09 2.87	7.65 4.84	10.35 5.97	6.86 3.59	7.45 4.00	6.77 3.52	8.04 4.46
1.51	1.48	1.47	1.36	1.42	1.12	1.11	1.12	1.01	1.06	1.44	1.43	1.43	1.38	1.39
0.06	0.05	0.05	0.03	0.07	0.16	0.16	0.17	0.13	0.16	0.17	0.16	0.15	0.12	0.15
1.20	1.16	1.15	1.08	1.21	0.68	0.71	0.70	0.71	0.73	1.47	1.39	1.36	1.35	1.38

#### **TABLE 52.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN RETAIL TRADE, SIC MAJOR GROUPS 53, 54, AND ALL OTHER RETAIL TRADE, ASSETS \$50 MILLION AND OVER<sup>1</sup>

		All	Retail Trade <sup>2</sup>		
Item	4Q 1999	1Q 2000	2Q 2000	3Q 2000	4Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	17,920 2,361	16,621 2,323	16,647 1,482	14,442 1,201	19,768 1,864
Total cash on hand and in U.S. banks	20,281	18,943	18,130	15,643	21,632
Other short-term financial investments, including marketable and government securities, commercial paper, etc	3,616	3,806	3,720	3,546	4,165
Total cash, U.S. Government and other securities	23,897	22,749	21,849	19,189	25,797
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	53,715 163,940 21,545	52,648 169,753 20,502	53,042 170,613 19,102	54,817 188,018 20,188	58,334 177,453 21,230
Total current assets	263,096	265,653	264,607	282,212	282,814
Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights  Less: Accumulated depreciation, depletion, and amortization	338,739 36,203 129,436	346,291 37,296 134,015	355,445 38,206 139,466	362,674 39,420 139,987	373,577 40,202 144,691
Net property, plant, and equipment	245,506	249,571	254,185	262,107	269,089
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc	116,943	119,742	123,761	126,469	127,367
Total Assets	625,545	634,966	642,553	670,789	679,270
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt	5,087 12,180 90,344 6,365 4,887 10,337	5,798 15,138 91,325 6,676 5,121 10,279	6,194 16,406 89,385 5,848 5,130 10,014	9,784 19,788 102,378 5,176 5,609 11,733	9,797 13,543 98,429 6,209 5,917 12,790
All other current liabilities, including excise and sales taxes, and accrued expenses	57,332	55,614	56,547	60,242	63,524
Total current liabilities	186,533	189,950	189,525	214,711	210,208
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	36,619 126,044 45,082	37,738 128,319 45,629	38,038 133,413 45,487	38,516 132,321 45,489	39,921 132,963 46,468
Total liabilities.	394,279	401,636	406,463	431,036	429,561
Capital stock and other capital (less treasury stock)	71,489 159,778	75,657 157,674	76,033 160,057	76,411 163,342	78,079 171,630
Stockholders' equity	231,267	233,331	236,090	239,753	249,709
Total Liabilities and Stockholders' Equity	625,545	634,966	642,553	670,789	679,270
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	76,563	75,703	75,082	67,502	72,606
SELECTED BALANCE SHEET RATIOS		(percent of to	tai assets)		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities Long-term debt. Total liabilities. Stockholders' equity	3.8 8.6 26.2 42.1 39.2 5.2 29.8 26.0 63.0 37.0	3.6 8.3 26.7 41.8 39.3 5.7 29.9 26.2 63.3 36.7	3.4 8.3 26.6 41.2 39.6 5.9 29.5 26.7 63.3 36.7	2.9 8.2 28.0 42.1 39.1 7.0 32.0 25.5 64.3 35.7	3.8 8.6 26.1 41.6 39.6 6.2 30.9 25.5 63.2 36.8

<sup>&</sup>lt;sup>1</sup>These tables only include estimates for corporations with assets of \$50 million or over at the time of sample selection.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	General I	Werchandis	se Stores			Retai	I Food Sto	res <sup>2</sup>			All Oth	er Retail Tr	ade <sup>2</sup>	
4Q	1Q	2Q	3Q	4Q	4Q	1Q	2Q	3Q	4Q	4Q	1Q	2Q	3Q	4Q
1999	2000	2000	2000	2000	1999	2000	2000	2000	2000	1999	2000	2000	2000	2000
	(million	dollars)				(million	dollars)				(million	dollars)		
4,036 82	3,112 35	3,090 144	2,639 15	4,801 0	3,554 545	3,479 563	3,637 561	3,109 657	3,963 665	10,330 1,735	10,029 1,725	9,921 777	8,694 530	11,004 1,199
4,117	3,147	3,233	2,653	4,801	4,098	4,042	4,199	3,766	4,628	12,065	11,754	10,698	9,224	12,203
273	446	271	112	241	811	806	874	843	947	2,532	2,554	2,575	2,591	2,977
4,390	3,593	3,504	2,765	5,042	4,909	4,848	5,072	4,609	5,575	14,597	14,308	13,272	11,815	15,180
29,062 61,789 8,934	28,208 66,570 8,020	28,951 64,513 6,272	30,188 75,418 6,357	31,971 64,248 6,400	4,063 22,617 2,917	4,327 22,118 2,367	4,670 21,950 2,388	4,556 23,449 2,509	5,095 23,594 3,286	20,590 79,534 9,693	20,113 81,066 10,116	19,422 84,150 10,442	20,073 89,152 11,323	21,268 89,611 11,544
104,176	106,391	103,240	114,728	107,660	34,506	33,660	34,080	35,123	37,551	124,415	125,602	127,287	132,362	137,603
112,244 11,141 38,948	114,381 11,561 40,358	117,190 11,888 42,768	120,373 12,316 42,651	123,522 12,526 44,502	86,358 7,368 36,888	87,948 7,574 38,055	91,820 7,755 38,984	92,724 7,802 38,765	94,689 8,059 39,472	140,137 17,694 53,600	143,961 18,160 55,602	146,435 18,563 57,714	149,577 19,302 58,571	155,366 19,618 60,717
84,437	85,585	86,310	90,039	91,546	56,837	57,468	60,591	61,761	63,276	104,231	106,519	107,284	110,308	114,267
38,246	37,824	39,016	37,817	38,981	22,796	24,527	26,426	30,493	30,466	55,901	57,391	58,319	58,159	57,919
226,858	229,800	228,565	242,583	238,187	114,140	115,655	121,097	127,377	131,293	284,547	289,512	292,890	300,829	309,790
7,538 32,660 2,876	433 9,928 33,972 2,947	212 10,947 31,733 2,685	512 14,645 39,819 1,755	657 7,576 34,236 2,679	328 564 16,146 681	289 702 15,855 956	200 444 16,417 773	2,952 592 17,224 976	2,908 1,089 17,630 723	4,657 4,078 41,539 2,808	5,076 4,507 41,498 2,773	5,782 5,015 41,235 2,390	6,321 4,552 45,336 2,444	6,232 4,878 46,563 2,807
345 5,806 19,747	229 6,079 18,154	196 5,393 18,847	210 7,019 20,158	208 8,945 21,355	551 2,087 10,459	425 1,777 10,246	450 1,650 10,624	605 1,401 10,983	676 1,487 11,071	3,992 2,445 27,126	4,466 2,423 27,213	4,484 2,971 27,075	4,793 3,313 29,101	5,033 2,358 31,099
69,073	71,742	70,014	84,117	75,656	30,816	30,250	30,558	34,734	35,584	86,645	87,957	88,953	95,860	98,969
4,084 51,365	4,607 51,051	4,954 51,384	5,364 50,049	4,886 50,474	9,310 33,696	8,950 34,803	7,992 38,968	7,781 39,091	8,206 39,378	23,226 40,983	24,182 42,465	25,091 43,061	25,370 43,181	26,828 43,112
19,093	18,323	18,410	18,655	18,789	8,654	8,323	8,753	8,657	9,095	17,335	18,983	18,324	18,177	18,584
143,614	145,723	144,762	158,185	149,805	82,476	82,326	86,272	90,264	92,262	168,188	173,587	175,429	182,588	187,493
20,913 62,331	20,665 63,412	19,785 64,019	19,673 64,725	19,881 68,501	10,021 21,643	11,423 21,905	12,041 22,784	13,074 24,039	13,519 25,512	40,555 75,804	43,569 72,356	44,208 73,254	43,664 74,577	44,679 77,617
83,244	84,077	83,804	84,398	88,382	31,664	33,329	34,826	37,113	39,031	116,359	115,925	117,461	118,241	122,296
226,858	229,800	228,565	242,583	238,187	114,140	115,655	121,097	127,377	131,293	284,547	289,512	292,890	300,829	309,790
35,103	34,648	33,226	30,611	32,004	3,690	3,409	3,522	389	1,967	37,770	37,646	38,334	36,502	38,634
()	percent of	otal assets	s)		(p	ercent of to	otal assets	)		(p	ercent of to	otal assets	)	
1.9 12.8 27.2 45.9	1.6 12.3 29.0 46.3	1.5 12.7 28.2 45.2	1.1 12.4 31.1 47.3	2.1 13.4 27.0 45.2	4.3 3.6 19.8 30.2	4.2 3.7 19.1 29.1	4.2 3.9 18.1 28.1	3.6 3.6 18.4 27.6	4.2 3.9 18.0 28.6	5.1 7.2 28.0 43.7	4.9 6.9 28.0 43.4	4.5 6.6 28.7 43.5	3.9 6.7 29.6 44.0	4.9 6.9 28.9 44.4
37.2 6.1 30.4 24.4	37.2 7.3 31.2 24.2	37.8 7.3 30.6 24.6	37.1 9.2 34.7 22.8	38.4 7.3 31.8 23.2	49.8 3.1 27.0 37.7	49.7 2.8 26.2 37.8	50.0 2.3 25.2 38.8	48.5 4.4 27.3 36.8	48.2 4.7 27.1 36.2	36.6 5.3 30.4 22.6	36.8 5.7 30.4 23.0	36.6 6.2 30.4 23.3	36.7 6.3 31.9 22.8	36.9 6.0 31.9 22.6
63.3 36.7	63.4 36.6	63.3 36.7	65.2 34.8	62.9 37.1	72.3 27.7	71.2 28.8	71.2 28.8	70.9 29.1	70.3 29.7	59.1 40.9	60.0 40.0	59.9 40.1	60.7 39.3	60.5 39.5



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