

Table 8. Concentration by Largest Firms: 1992

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)				
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales						
WHOLESALE TRADE												
All types of operation:												
	All firms	495 457	3 238 520 447	100.0	173 272 138	5.4	41 185 724	5 791 264				
	4 largest firms	508	178 156 053	5.5	4 256 666	2.4	1 089 156	72 482				
	8 largest firms	1 089	250 971 453	7.7	5 183 169	2.1	1 313 637	96 734				
	20 largest firms	2 695	407 169 824	12.6	8 717 211	2.1	2 207 940	180 331				
	50 largest firms	5 935	663 999 663	20.5	15 190 932	2.3	3 824 183	363 988				
Merchant wholesalers:												
	All firms	414 836	1 847 273 611	100.0	127 986 837	6.9	29 913 139	4 587 877				
	4 largest firms	268	67 320 267	3.6	786 866	1.2	186 461	22 806				
	8 largest firms	424	112 854 272	6.1	1 561 360	1.4	380 964	47 800				
	20 largest firms	1 516	195 644 749	10.6	3 051 470	1.6	731 549	89 990				
	50 largest firms	3 700	304 476 226	16.5	5 810 390	1.9	1 394 360	172 091				
Manufacturers' sales branches and offices:												
	All firms	35 953	1 039 729 165	100.0	36 724 453	3.5	9 318 897	937 108				
	4 largest firms	466	174 184 106	16.8	4 151 683	2.4	1 062 505	70 480				
	8 largest firms	1 035	233 912 696	22.5	5 207 868	2.2	1 328 321	92 995				
	20 largest firms	2 822	358 906 773	34.5	8 285 317	2.3	2 138 503	159 596				
	50 largest firms	5 436	518 946 337	49.9	14 092 623	2.7	3 619 828	309 318				
Agents, brokers, and commission merchants:												
	All firms	44 668	351 517 671	100.0	8 560 848	2.4	1 953 688	266 279				
	4 largest firms	74	22 146 013	6.3	245 291	1.1	62 144	16 299				
	8 largest firms	94	29 892 029	8.5	306 331	1.0	77 758	18 295				
	20 largest firms	162	44 689 417	12.7	437 722	1.0	108 519	22 831				
	50 largest firms	261	62 384 730	17.7	708 807	1.1	171 547	31 049				
50 DURABLE GOODS	DURABLE GOODS											
	All types of operation:											
	All firms	313 464	1 593 873 892	100.0	105 155 015	6.6	25 130 558	3 349 064				
	4 largest firms	508	178 156 053	11.2	4 256 666	2.4	1 089 156	72 482				
	8 largest firms	1 235	231 221 853	14.5	6 178 183	2.7	1 594 894	113 654				
	20 largest firms	2 256	319 656 605	20.1	9 619 711	3.0	2 476 958	197 812				
	50 largest firms	5 114	437 703 982	27.5	12 537 398	2.9	3 214 233	270 315				
	Merchant wholesalers:											
	All firms	264 611	902 788 564	100.0	78 264 277	8.7	18 380 590	2 713 990				
501 Motor Vehicles and Motor Vehicle Parts and Supplies	MOTOR VEHICLES AND MOTOR VEHICLE PARTS AND SUPPLIES											
	All types of operation:											
	All firms	19 979	523 321 565	100.0	21 843 052	4.2	5 606 614	493 857				
	4 largest firms	466	174 184 106	33.3	4 151 683	2.4	1 062 505	70 480				
	8 largest firms	1 500	213 075 131	40.7	6 599 049	3.1	1 718 124	123 584				
	20 largest firms	2 203	272 427 090	52.1	9 512 714	3.5	2 474 171	184 223				
	50 largest firms	3 282	335 290 267	64.1	10 984 421	3.3	2 853 467	218 618				
	Agents, brokers, and commission merchants:											
	All firms	28 874	167 763 763	100.0	5 047 686	3.0	1 143 354	141 217				
	4 largest firms	79	21 545 448	12.8	228 947	1.1	58 046	16 601				
	8 largest firms	86	23 914 237	14.3	249 482	1.0	61 313	17 166				
	20 largest firms	98	(D)	(D)	(D)	(D)	(D)	(D)				
	50 largest firms	153	32 685 120	19.5	365 402	1.1	84 893	20 111				
	Manufacturers' sales branches and offices:											
	All firms	1 821	181 680 287	100.0	1 508 818	.8	371 839	43 867				
	4 largest firms	229	153 453 289	84.5	614 625	.4	147 534	15 342				
	8 largest firms	402	161 350 746	88.8	754 217	.5	184 362	19 244				
	20 largest firms	553	170 631 746	93.9	968 820	.6	238 043	24 551				
	50 largest firms	1 162	177 937 560	97.9	1 282 550	.7	316 307	35 169				

See footnote at end of table.

1-194 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.							
	Agents, brokers, and commission merchants:							
	All firms -----	1 596	41 575 543	100.0	634 617	1.5	146 910	31 369
	4 largest firms -----	78	21 537 548	51.8	228 677	1.1	57 986	16 593
	8 largest firms -----	82	23 737 559	57.1	249 593	1.1	61 383	17 513
	20 largest firms -----	94	26 569 316	63.9	282 021	1.1	68 265	18 313
	50 largest firms -----	127	29 758 479	71.6	343 580	1.2	80 964	19 710
5012	Automobiles and Other Motor Vehicles							
	All types of operation:							
	All firms -----	7 899	278 912 873	100.0	3 519 906	1.3	835 297	130 098
	4 largest firms -----	162	160 119 570	57.4	321 275	.2	77 492	6 368
	8 largest firms -----	253	194 054 817	69.6	677 061	.3	164 131	25 424
	20 largest firms -----	400	226 901 976	81.4	1 038 533	.5	254 416	34 030
	50 largest firms -----	560	243 796 990	87.4	1 330 370	.5	326 016	42 431
	Merchant wholesalers:							
	All firms -----	7 004	104 930 570	100.0	2 776 855	2.6	654 346	94 115
	4 largest firms -----	36	41 420 626	39.5	264 061	.6	61 407	5 597
	8 largest firms -----	56	54 720 114	52.1	392 837	.7	93 374	7 931
	20 largest firms -----	93	70 236 322	66.9	567 540	.8	138 535	11 454
	50 largest firms -----	216	(D)		(D)		(D)	(D)
	Manufacturers' sales branches and offices:							
	All firms -----	398	148 602 317	100.0	389 756	.3	96 892	9 873
	4 largest firms -----	192	144 003 126	96.9	212 158	.1	51 598	4 553
	8 largest firms -----	251	146 593 500	98.6	287 294	.2	70 672	6 700
	20 largest firms -----	336	148 373 908	99.8	372 260	.3	91 908	9 149
	50 largest firms -----	388	148 594 819	100.0	389 193	.3	96 738	9 843
	Agents, brokers, and commission merchants:							
	All firms -----	497	25 379 986	100.0	353 295	1.4	84 059	26 110
	4 largest firms -----	78	19 328 383	76.2	236 201	1.2	58 144	16 719
	8 largest firms -----	82	20 895 543	82.3	252 250	1.2	61 767	17 795
	20 largest firms -----	94	22 095 445	87.1	272 432	1.2	66 114	18 989
	50 largest firms -----	128	23 447 779	92.4	298 788	1.3	71 960	21 519
5013	Motor Vehicle Supplies and New Parts							
	All types of operation:							
	All firms -----	28 002	91 378 524	100.0	6 545 480	7.2	1 557 416	271 270
	4 largest firms -----	739	16 106 543	17.6	508 424	3.2	128 508	18 322
	8 largest firms -----	773	22 286 634	24.4	681 200	3.1	165 253	22 034
	20 largest firms -----	903	30 229 752	33.1	871 652	2.9	214 018	27 899
	50 largest firms -----	1 679	39 442 714	43.2	1 225 769	3.1	300 598	40 889
	Merchant wholesalers:							
	All firms -----	25 790	50 106 830	100.0	5 336 293	10.6	1 268 551	237 233
	4 largest firms -----	645	7 364 129	14.7	245 985	3.3	60 981	10 195
	8 largest firms -----	767	9 324 319	18.6	310 107	3.3	76 683	12 746
	20 largest firms -----	920	12 557 484	25.1	440 869	3.5	109 100	17 192
	50 largest firms -----	1 764	16 615 494	33.2	747 939	4.5	184 002	29 896
	Manufacturers' sales branches and offices:							
	All firms -----	1 153	25 268 889	100.0	931 601	3.7	227 127	28 933
	4 largest firms -----	58	11 909 611	47.1	419 831	3.5	100 575	11 344
	8 largest firms -----	86	15 475 111	61.2	486 014	3.1	117 572	12 952
	20 largest firms -----	202	20 055 518	79.4	625 038	3.1	152 891	17 292
	50 largest firms -----	758	23 549 136	93.2	799 283	3.4	195 655	23 741
	Agents, brokers, and commission merchants:							
	All firms -----	1 059	16 002 805	100.0	277 586	1.7	61 738	5 104
	4 largest firms -----	4	4 179 701	26.1	8 476	.2	1 687	73
	8 largest firms -----	8	5 029 995	31.4	19 952	.4	4 342	202
	20 largest firms -----	20	6 643 131	41.5	48 246	.7	9 939	536
	50 largest firms -----	57	8 934 210	55.8	95 528	1.1	20 440	1 143

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-195

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
501	Motor Vehicles and Motor Vehicle Parts and Supplies—Con.							
5014	Tires and Tubes							
	All types of operation:							
	All firms	4 146	20 093 635	100.0	1 260 214	6.3	294 266	46 341
	4 largest firms	176	7 799 404	38.8	190 838	2.4	43 327	4 318
	8 largest firms	272	9 663 620	48.1	238 577	2.5	55 084	5 814
	20 largest firms	516	11 234 934	55.9	338 423	3.0	79 504	9 773
	50 largest firms	671	12 840 052	63.9	427 215	3.3	100 154	12 317
	Merchant wholesalers:							
	All firms	3 836	12 091 802	100.0	1 069 017	8.8	245 333	41 125
	4 largest firms	118	2 161 507	17.9	84 370	3.9	15 760	2 368
	8 largest firms	173	2 784 522	23.0	111 027	4.0	21 953	3 178
	20 largest firms	309	3 838 936	31.7	175 609	4.6	37 801	5 415
	50 largest firms	478	5 265 336	43.5	266 884	5.1	58 698	8 127
	Manufacturers' sales branches and offices:							
	All firms	270	7 809 081	100.0	187 461	2.4	47 820	5 061
	4 largest firms	150	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	252	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	270	7 809 081	100.0	187 461	2.4	47 820	5 061
	50 largest firms	270	7 809 081	100.0	187 461	2.4	47 820	5 061
	Agents, brokers, and commission merchants:							
	All firms	40	192 752	100.0	3 736	1.9	1 113	155
	4 largest firms	4	129 807	67.3	936	.7	313	35
	8 largest firms	8	153 553	79.7	1 697	1.1	595	54
	20 largest firms	20	184 508	95.7	3 219	1.7	974	114
	50 largest firms	40	192 752	100.0	3 736	1.9	1 113	155
5015	Motor Vehicle Parts, Used							
	All types of operation:							
	All firms	7 227	3 719 318	100.0	739 179	19.9	174 379	40 893
	4 largest firms	22	94 535	2.5	13 823	14.6	3 474	562
	8 largest firms	54	153 993	4.1	20 107	13.1	4 808	875
	20 largest firms	99	285 978	7.7	44 941	15.7	11 091	1 752
	50 largest firms	140	484 123	13.0	77 970	16.1	18 114	3 079
	Merchant wholesalers:							
	All firms	7 227	3 719 318	100.0	739 179	19.9	174 379	40 893
	4 largest firms	22	94 535	2.5	13 823	14.6	3 474	562
	8 largest firms	54	153 993	4.1	20 107	13.1	4 808	875
	20 largest firms	99	285 978	7.7	44 941	15.7	11 091	1 752
	50 largest firms	140	484 123	13.0	77 970	16.1	18 114	3 079
	Manufacturers' sales branches and offices:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—
	Agents, brokers, and commission merchants:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—

See footnote at end of table.

1-196 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
502	Furniture and Homefurnishings							
	All types of operation:							
	All firms	16 457	58 926 568	100.0	4 612 330	7.8	1 091 354	161 460
	4 largest firms	89	5 513 176	9.4	137 265	2.5	36 406	3 976
	8 largest firms	199	8 169 982	13.9	191 801	2.3	50 978	5 379
	20 largest firms	307	11 793 717	20.0	334 236	2.8	85 544	9 278
	50 largest firms	421	16 369 277	27.8	569 655	3.5	144 297	15 593
	Merchant wholesalers:							
	All firms	13 133	33 200 254	100.0	3 732 742	11.2	877 605	137 274
	4 largest firms	40	1 315 469	4.0	50 220	3.8	11 813	1 835
	8 largest firms	55	2 082 344	6.3	106 097	5.1	25 711	3 758
	20 largest firms	99	3 580 833	10.8	205 610	5.7	49 915	6 747
	50 largest firms	209	5 817 814	17.5	397 658	6.8	96 983	12 414
	Manufacturers' sales branches and offices:							
	All firms	743	15 780 404	100.0	564 109	3.6	142 674	15 444
	4 largest firms	80	5 302 951	33.6	112 047	2.1	30 409	3 227
	8 largest firms	188	7 952 507	50.4	165 665	2.1	44 719	4 608
	20 largest firms	278	11 106 074	70.4	268 543	2.4	70 006	6 978
	50 largest firms	390	13 954 636	88.4	419 542	3.0	106 683	10 843
	Agents, brokers, and commission merchants:							
	All firms	2 581	9 945 910	100.0	315 479	3.2	71 075	8 742
	4 largest firms	5	482 773	4.9	6 632	1.4	1 384	150
	8 largest firms	9	751 323	7.6	11 050	1.5	2 377	242
	20 largest firms	25	1 260 737	12.7	24 218	1.9	5 313	675
	50 largest firms	58	2 083 767	21.0	49 855	2.4	10 281	1 090
5021	Furniture							
	All types of operation:							
	All firms	7 342	23 025 015	100.0	1 985 590	8.6	475 787	69 186
	4 largest firms	102	2 925 769	12.7	77 135	2.6	18 531	1 997
	8 largest firms	129	4 010 711	17.4	133 024	3.3	32 024	3 273
	20 largest firms	169	5 370 434	23.3	224 848	4.2	54 640	5 509
	50 largest firms	341	6 964 733	30.2	358 186	5.1	88 067	9 362
	Merchant wholesalers:							
	All firms	5 534	13 530 556	100.0	1 625 994	12.0	390 995	59 533
	4 largest firms	17	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	36	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	73	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	138	3 313 535	24.5	289 648	8.7	70 474	7 911
	Manufacturers' sales branches and offices:							
	All firms	349	4 404 906	100.0	179 381	4.1	44 430	4 668
	4 largest firms	86	2 658 057	60.3	48 586	1.8	11 452	1 053
	8 largest firms	117	3 476 042	78.9	110 980	3.2	27 293	2 375
	20 largest firms	245	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	305	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	1 459	5 089 553	100.0	180 215	3.5	40 362	4 985
	4 largest firms	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	11	412 922	8.1	10 095	2.4	2 344	401
	20 largest firms	26	749 005	14.7	22 535	3.0	4 444	584
	50 largest firms	58	1 284 254	25.2	37 755	2.9	8 374	1 022
5023	Homefurnishings							
	All types of operation:							
	All firms	9 115	35 901 553	100.0	2 626 740	7.3	615 567	92 274
	4 largest firms	72	5 099 656	14.2	107 570	2.1	30 122	3 126
	8 largest firms	108	6 651 231	18.5	144 084	2.2	39 224	4 342
	20 largest firms	213	9 346 551	26.0	248 840	2.7	65 131	7 690
	50 largest firms	322	(D)	(D)	(D)	(D)	(D)	(D)
	Merchant wholesalers:							
	All firms	7 599	19 669 698	100.0	2 106 748	10.7	486 610	77 741
	4 largest firms	38	1 086 329	5.5	61 163	5.6	14 803	2 438
	8 largest firms	53	1 653 216	8.4	111 662	6.8	26 680	3 775
	20 largest firms	96	2 878 275	14.6	192 197	6.7	45 856	6 321
	50 largest firms	196	4 618 655	23.5	331 824	7.2	82 312	10 564

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-197

Table 8. Concentration by Largest Firms: 1992—Con.

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SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
502	Furniture and Homefurnishings—Con.							
5023	Homefurnishings—Con.							
	Manufacturers' sales branches and offices:							
	All firms	394	11 375 498	100.0	384 728	3.4	98 244	10 776
	4 largest firms	72	5 099 656	44.8	107 570	2.1	30 122	3 126
	8 largest firms	118	6 467 700	56.9	141 714	2.2	38 825	3 980
	20 largest firms	184	8 739 859	76.8	222 296	2.5	59 118	5 949
	50 largest firms	275	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	1 122	4 856 357	100.0	135 264	2.8	30 713	3 757
	4 largest firms	5	463 773	9.5	6 559	1.4	1 329	145
	8 largest firms	10	687 323	14.2	11 573	1.7	2 471	227
	20 largest firms	22	1 101 692	22.7	21 258	1.9	4 728	403
	50 largest firms	54	1 702 180	35.1	35 128	2.1	8 019	603
503	Lumber and Other Construction Materials							
	All types of operation:							
	All firms	19 546	89 764 124	100.0	6 059 907	6.8	1 391 329	210 726
	4 largest firms	207	9 752 755	10.9	224 258	2.3	54 720	6 100
	8 largest firms	409	14 562 241	16.2	332 459	2.3	82 969	10 110
	20 largest firms	577	21 702 888	24.2	501 688	2.3	121 883	14 538
	50 largest firms	1 192	29 515 992	32.9	835 176	2.8	204 784	25 651
	Merchant wholesalers:							
	All firms	16 355	63 764 660	100.0	5 114 705	8.0	1 166 873	180 832
	4 largest firms	159	7 771 185	12.2	193 624	2.5	45 958	5 298
	8 largest firms	239	9 911 445	15.5	280 956	2.8	67 590	7 916
	20 largest firms	442	13 665 973	21.4	420 263	3.1	100 784	12 262
	50 largest firms	825	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and offices:							
	All firms	2 020	21 299 461	100.0	809 970	3.8	193 930	26 260
	4 largest firms	144	6 000 469	28.2	102 898	1.7	25 467	3 593
	8 largest firms	236	9 274 317	43.5	164 083	1.8	40 606	5 127
	20 largest firms	500	13 165 574	61.8	272 210	2.1	67 055	8 157
	50 largest firms	913	16 461 181	77.3	415 129	2.5	101 258	13 041
	Agents, brokers, and commission merchants:							
	All firms	1 171	4 700 003	100.0	135 232	2.9	30 526	3 634
	4 largest firms	4	334 333	7.1	3 091	.9	460	45
	8 largest firms	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	20	924 604	19.7	14 772	1.6	2 915	240
	50 largest firms	53	1 466 537	31.2	27 730	1.9	5 828	466
5031	Lumber, Plywood, Millwork, and Wood Panels							
	All types of operation:							
	All firms	8 364	56 004 376	100.0	3 242 330	5.8	747 480	111 626
	4 largest firms	207	9 752 755	17.4	224 258	2.3	54 720	6 100
	8 largest firms	214	13 557 717	24.2	272 416	2.0	63 172	7 078
	20 largest firms	345	18 258 108	32.6	423 780	2.3	100 821	11 678
	50 largest firms	596	23 517 849	42.0	629 783	2.7	154 534	19 019
	Merchant wholesalers:							
	All firms	7 293	43 078 847	100.0	2 859 210	6.6	659 404	99 954
	4 largest firms	159	7 771 185	18.0	193 624	2.5	45 958	5 298
	8 largest firms	192	9 859 279	22.9	249 868	2.5	60 687	6 625
	20 largest firms	340	13 373 781	31.0	393 503	2.9	95 180	11 984
	50 largest firms	521	16 860 794	39.1	555 429	3.3	138 886	17 230
	Manufacturers' sales branches and offices:							
	All firms	537	10 175 922	100.0	316 716	3.1	73 696	9 977
	4 largest firms	32	5 132 846	50.4	58 479	1.1	12 316	1 236
	8 largest firms	58	6 389 773	62.8	79 687	1.2	17 504	1 804
	20 largest firms	146	7 907 065	77.7	149 067	1.9	34 469	3 960
	50 largest firms	299	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	534	2 749 607	100.0	66 404	2.4	14 380	1 695
	4 largest firms	4	332 099	12.1	2 989	.9	414	42
	8 largest firms	8	508 448	18.5	6 553	1.3	1 168	92
	20 largest firms	20	813 300	29.6	12 021	1.5	2 385	182
	50 largest firms	52	1 280 534	46.6	22 349	1.7	4 400	345

See footnote at end of table.

1-198 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
503	Lumber and Other Construction Materials—Con.							
5032	Brick, Stone, and Related Construction Materials							
	All types of operation:							
	All firms	4 285	10 117 659	100.0	924 782	9.1	207 992	32 062
	4 largest firms	259	2 076 913	20.5	74 801	3.6	19 884	2 310
	8 largest firms	333	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	494	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	672	4 585 143	45.3	198 485	4.3	49 793	6 086
	Merchant wholesalers:							
	All firms	3 388	5 538 540	100.0	713 956	12.9	155 616	25 404
	4 largest firms	31	348 046	6.3	13 406	3.9	3 176	378
	8 largest firms	58	486 367	8.8	23 216	4.8	5 622	710
	20 largest firms	88	752 688	13.6	46 291	6.2	10 909	1 333
	50 largest firms	178	1 245 055	22.5	102 885	8.3	23 203	3 014
	Manufacturers' sales branches and offices:							
	All firms	761	4 205 538	100.0	196 146	4.7	48 706	6 209
	4 largest firms	242	1 933 225	46.0	70 561	3.6	19 019	2 189
	8 largest firms	315	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	486	3 347 637	79.6	124 138	3.7	31 500	3 870
	50 largest firms	606	3 915 213	93.1	162 768	4.2	41 099	5 043
	Agents, brokers, and commission merchants:							
	All firms	136	373 581	100.0	14 680	3.9	3 670	449
	4 largest firms	4	111 040	29.7	1 439	1.3	354	32
	8 largest firms	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	20	227 074	60.8	6 372	2.8	1 515	161
	50 largest firms	52	316 984	84.9	11 370	3.6	2 863	287
5033	Roofing, Siding, and Insulation Materials							
	All types of operation:							
	All firms	2 848	14 426 081	100.0	921 861	6.4	210 467	30 060
	4 largest firms	154	2 844 415	19.7	65 051	2.3	15 602	1 928
	8 largest firms	227	4 050 105	28.1	103 486	2.6	24 558	3 010
	20 largest firms	492	5 738 741	39.8	187 891	3.3	45 519	5 838
	50 largest firms	636	7 340 374	50.9	286 749	3.9	68 815	8 979
	Merchant wholesalers:							
	All firms	2 315	9 135 619	100.0	768 980	8.4	174 073	25 849
	4 largest firms	144	1 108 241	12.1	63 673	5.7	14 491	1 983
	8 largest firms	246	1 652 921	18.1	95 763	5.8	22 390	3 177
	20 largest firms	310	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	439	3 639 988	39.8	236 529	6.5	54 755	7 904
	Manufacturers' sales branches and offices:							
	All firms	327	4 540 115	100.0	128 041	2.8	30 706	3 573
	4 largest firms	94	2 803 496	61.7	49 150	1.8	11 891	1 253
	8 largest firms	202	3 682 683	81.1	72 696	2.0	18 391	1 945
	20 largest firms	259	4 256 808	93.8	97 281	2.3	23 863	2 717
	50 largest firms	320	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	206	750 347	100.0	24 840	3.3	5 688	638
	4 largest firms	5	134 071	17.9	4 635	3.5	1 127	95
	8 largest firms	9	191 853	25.6	6 015	3.1	1 464	126
	20 largest firms	22	322 343	43.0	8 765	2.7	2 088	179
	50 largest firms	54	522 319	69.6	16 141	3.1	3 702	333

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-199

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
503	Lumber and Other Construction Materials—Con.							
5039	Construction Materials, N.E.C.							
	All types of operation:							
	All firms	4 049	9 216 008	100.0	970 934	10.5	225 390	36 978
	4 largest firms	153	1 151 942	12.5	88 801	7.7	22 030	3 915
	8 largest firms	181	1 555 942	16.9	98 922	6.4	24 626	4 208
	20 largest firms	305	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	443	3 348 722	36.3	251 275	7.5	60 239	9 140
	Merchant wholesalers:							
	All firms	3 359	6 011 654	100.0	772 559	12.9	177 780	29 625
	4 largest firms	83	439 815	7.3	45 317	10.3	11 027	1 635
	8 largest firms	114	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	160	1 154 488	19.2	100 687	8.7	23 459	3 475
	50 largest firms	254	1 774 202	29.5	172 056	9.7	39 958	5 681
	Manufacturers' sales branches and offices:							
	All firms	395	2 377 886	100.0	169 067	7.1	40 822	6 501
	4 largest firms	65	949 849	39.9	40 040	4.2	9 971	2 122
	8 largest firms	91	1 252 673	52.7	59 267	4.7	14 594	2 906
	20 largest firms	221	1 814 582	76.3	109 233	6.0	26 853	4 281
	50 largest firms	313	2 226 120	93.6	148 149	6.7	35 759	5 696
	Agents, brokers, and commission merchants:							
	All firms	295	826 468	100.0	29 308	3.5	6 788	852
	4 largest firms	4	94 075	11.4	2 101	2.2	377	49
	8 largest firms	8	153 442	18.6	3 908	2.5	780	74
	20 largest firms	21	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	51	495 579	60.0	12 739	2.6	2 850	270
504	Professional and Commercial Equipment and Supplies							
	All types of operation:							
	All firms	46 792	262 974 455	100.0	26 380 131	10.0	6 447 617	685 092
	4 largest firms	510	49 961 735	19.0	4 908 770	9.8	1 272 181	83 478
	8 largest firms	841	69 844 278	26.6	7 010 134	10.0	1 797 308	127 171
	20 largest firms	1 416	93 605 912	35.6	8 408 001	9.0	2 146 953	155 748
	50 largest firms	2 766	126 165 964	48.0	10 952 657	8.7	2 794 420	208 113
	Merchant wholesalers:							
	All firms	39 771	139 628 502	100.0	14 872 598	10.7	3 503 741	465 844
	4 largest firms	87	9 838 802	7.0	306 855	3.1	68 247	6 756
	8 largest firms	374	16 341 751	11.7	820 595	5.0	192 313	20 835
	20 largest firms	585	28 424 817	20.4	1 339 757	4.7	312 306	32 904
	50 largest firms	1 245	42 236 441	30.2	2 353 082	5.6	560 589	57 621
	Manufacturers' sales branches and offices:							
	All firms	4 045	112 670 437	100.0	10 926 835	9.7	2 810 291	206 192
	4 largest firms	614	49 415 731	43.9	5 721 697	11.6	1 474 412	99 602
	8 largest firms	879	67 462 011	59.9	6 904 592	10.2	1 779 317	123 572
	20 largest firms	1 682	87 182 613	77.4	8 784 832	10.1	2 279 416	158 041
	50 largest firms	2 337	102 837 070	91.3	9 906 911	9.6	2 557 166	179 987
	Agents, brokers, and commission merchants:							
	All firms	2 976	10 675 516	100.0	580 698	5.4	133 585	13 056
	4 largest firms	5	553 310	5.2	11 175	2.0	2 932	290
	8 largest firms	9	837 519	7.8	17 843	2.1	4 312	361
	20 largest firms	27	1 434 453	13.4	43 764	3.1	10 176	852
	50 largest firms	65	2 313 131	21.7	81 181	3.5	19 004	1 510

See footnote at end of table.

1-200 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
504	Professional and Commercial Equipment and Supplies—Con.							
5043	Photographic Equipment and Supplies							
	All types of operation:							
	All firms	1 461	16 671 917	100.0	999 597	6.0	261 365	27 372
	4 largest firms	55	10 714 377	64.3	475 272	4.4	135 687	11 224
	8 largest firms	88	11 909 591	71.4	546 337	4.6	154 203	12 925
	20 largest firms	171	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	247	14 063 362	84.4	699 402	5.0	191 621	17 038
	Merchant wholesalers:							
	All firms	1 256	6 097 226	100.0	504 451	8.3	120 122	15 202
	4 largest firms	28	1 804 032	29.6	88 684	4.9	22 750	1 928
	8 largest firms	69	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	109	3 084 271	50.6	173 637	5.6	43 277	3 988
	50 largest firms	170	3 903 168	64.0	232 224	5.9	57 202	5 738
	Manufacturers' sales branches and offices:							
	All firms	123	10 410 542	100.0	487 928	4.7	139 593	11 939
	4 largest firms	60	10 105 559	97.1	457 653	4.5	131 453	10 997
	8 largest firms	80	10 291 446	98.9	476 873	4.6	136 626	11 593
	20 largest firms	111	10 400 726	99.9	487 053	4.7	139 330	11 902
	50 largest firms	123	10 410 542	100.0	487 928	4.7	139 593	11 939
	Agents, brokers, and commission merchants:							
	All firms	82	164 149	100.0	7 218	4.4	1 650	231
	4 largest firms	4	37 961	23.1	591	1.6	146	19
	8 largest firms	8	61 784	37.6	1 567	2.5	424	46
	20 largest firms	20	106 195	64.7	2 896	2.7	664	84
	50 largest firms	50	152 242	92.7	6 137	4.0	1 359	183
5044	Office Equipment							
	All types of operation:							
	All firms	8 631	28 903 843	100.0	4 721 357	16.3	1 141 849	148 991
	4 largest firms	625	12 802 399	44.3	1 846 535	14.4	450 536	44 133
	8 largest firms	913	15 544 320	53.8	2 181 354	14.0	533 295	52 666
	20 largest firms	1 229	18 521 632	64.1	2 556 355	13.8	622 313	65 673
	50 largest firms	1 590	20 462 583	70.8	2 872 899	14.0	696 580	73 865
	Merchant wholesalers:							
	All firms	7 495	17 696 004	100.0	2 902 746	16.4	688 872	106 927
	4 largest firms	422	6 237 690	35.2	578 227	9.3	135 234	17 107
	8 largest firms	563	7 748 831	43.8	716 908	9.3	168 507	21 920
	20 largest firms	778	9 477 652	53.6	1 009 830	10.7	234 697	30 853
	50 largest firms	890	10 444 184	59.0	1 197 135	11.5	281 350	36 941
	Manufacturers' sales branches and offices:							
	All firms	840	10 407 916	100.0	1 765 620	17.0	439 598	40 313
	4 largest firms	465	9 133 158	87.8	1 559 899	17.1	387 280	34 273
	8 largest firms	633	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	770	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	838	10 407 808	100.0	1 765 600	17.0	439 578	40 311
	Agents, brokers, and commission merchants:							
	All firms	296	799 923	100.0	52 991	6.6	13 379	1 751
	4 largest firms	4	242 514	30.3	11 209	4.6	3 222	286
	8 largest firms	8	338 845	42.4	14 823	4.4	4 108	320
	20 largest firms	25	476 230	59.5	22 218	4.7	5 815	506
	50 largest firms	58	606 332	75.8	31 939	5.3	8 340	833

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-201

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
504	Professional and Commercial Equipment and Supplies—Con.							
5045	Computers and Computer Peripheral Equipment and Software							
	All types of operation:							
	All firms	17 578	140 721 448	100.0	12 597 329	9.0	3 113 280	279 686
	4 largest firms	507	45 064 179	32.0	4 863 655	10.8	1 252 183	80 291
	8 largest firms	826	53 943 379	38.3	5 458 549	10.1	1 408 533	93 820
	20 largest firms	1 213	71 184 531	50.6	6 330 637	8.9	1 622 643	110 365
	50 largest firms	1 886	87 593 404	62.2	7 287 393	8.3	1 858 610	129 546
	Merchant wholesalers:							
	All firms	14 858	70 062 977	100.0	5 715 931	8.2	1 352 085	159 154
	4 largest firms	73	7 925 266	11.3	261 339	3.3	61 998	4 866
	8 largest firms	116	12 584 087	18.0	348 973	2.8	81 568	6 983
	20 largest firms	339	20 458 507	29.2	728 758	3.6	172 601	15 284
	50 largest firms	796	27 867 849	39.8	1 176 129	4.2	283 764	25 931
	Manufacturers' sales branches and offices:							
	All firms	2 083	67 420 188	100.0	6 730 981	10.0	1 727 469	116 982
	4 largest firms	505	44 940 605	66.7	4 848 391	10.8	1 248 318	80 014
	8 largest firms	817	52 798 073	78.3	5 393 603	10.2	1 393 297	92 217
	20 largest firms	1 315	62 903 353	93.3	6 326 272	10.1	1 626 054	108 964
	50 largest firms	1 730	66 414 225	98.5	6 601 035	9.9	1 694 352	114 165
	Agents, brokers, and commission merchants:							
	All firms	637	3 238 283	100.0	150 417	4.6	33 726	3 550
	4 largest firms	8	476 277	14.7	6 612	1.4	1 266	110
	8 largest firms	15	658 800	20.3	19 604	3.0	4 130	441
	20 largest firms	29	1 025 844	31.7	30 954	3.0	5 953	648
	50 largest firms	78	1 636 737	50.5	61 460	3.8	13 097	1 349
5046	Commercial Equipment, N.E.C.							
	All types of operation:							
	All firms	4 998	11 203 113	100.0	1 207 906	10.8	277 723	42 924
	4 largest firms	14	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	35	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	83	2 458 463	21.9	143 129	5.8	32 594	4 067
	50 largest firms	173	3 323 891	29.7	221 822	6.7	51 157	6 361
	Merchant wholesalers:							
	All firms	4 360	8 552 929	100.0	1 077 007	12.6	247 484	39 264
	4 largest firms	21	1 272 942	14.9	66 179	5.2	15 771	1 856
	8 largest firms	27	1 540 771	18.0	89 909	5.8	20 938	2 561
	20 largest firms	85	2 060 923	24.1	143 254	7.0	33 550	4 331
	50 largest firms	138	2 758 159	32.2	219 779	8.0	51 578	6 497
	Manufacturers' sales branches and offices:							
	All firms	150	1 059 093	100.0	65 357	6.2	15 151	1 756
	4 largest firms	8	491 146	46.4	13 925	2.8	2 581	241
	8 largest firms	36	668 399	63.1	19 814	3.0	3 822	443
	20 largest firms	86	907 051	85.6	47 947	5.3	10 899	1 164
	50 largest firms	138	1 054 300	99.5	64 642	6.1	14 892	1 723
	Agents, brokers, and commission merchants:							
	All firms	488	1 591 091	100.0	65 542	4.1	15 088	1 904
	4 largest firms	5	89 618	5.6	2 013	2.2	642	45
	8 largest firms	10	159 603	10.0	4 342	2.7	1 060	85
	20 largest firms	23	319 425	20.1	8 978	2.8	2 055	172
	50 largest firms	55	607 595	38.2	18 858	3.1	4 268	379

See footnote at end of table.

1-202 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
504	Professional and Commercial Equipment and Supplies—Con.							
5047	Medical, Dental, and Hospital Equipment and Supplies							
	All types of operation:							
	All firms	9 521	51 715 199	100.0	5 083 316	9.8	1 230 932	125 470
	4 largest firms	252	12 257 434	23.7	680 047	5.5	169 160	14 625
	8 largest firms	310	16 356 773	31.6	1 172 889	7.2	312 687	19 357
	20 largest firms	520	23 962 932	46.3	1 723 570	7.2	448 029	30 793
	50 largest firms	835	30 148 812	58.3	2 307 077	7.7	589 586	44 302
	Merchant wholesalers:							
	All firms	7 806	26 554 452	100.0	3 162 472	11.9	735 513	91 572
	4 largest firms	134	4 662 180	17.6	270 100	5.8	63 675	7 029
	8 largest firms	197	6 628 880	25.0	423 695	6.4	103 178	10 413
	20 largest firms	401	9 773 876	36.8	793 031	8.1	190 450	18 924
	50 largest firms	692	12 202 094	46.0	1 049 885	8.6	251 014	26 183
	Manufacturers' sales branches and offices:							
	All firms	631	21 131 684	100.0	1 664 060	7.9	436 263	29 480
	4 largest firms	159	11 075 159	52.4	896 903	8.1	247 103	12 467
	8 largest firms	184	14 473 378	68.5	1 054 498	7.3	286 125	15 557
	20 largest firms	302	18 578 461	87.9	1 367 950	7.4	363 281	21 921
	50 largest firms	509	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	1 084	4 029 063	100.0	256 784	6.4	59 156	4 418
	4 largest firms	4	286 551	7.1	6 622	2.3	1 372	71
	8 largest firms	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	20	876 240	21.7	29 969	3.4	7 544	419
	50 largest firms	61	1 368 631	34.0	59 927	4.4	14 630	766
5048	Ophthalmic Goods							
	All types of operation:							
	All firms	1 783	4 909 583	100.0	654 390	13.3	157 417	25 561
	4 largest firms	16	587 814	12.0	52 090	8.9	13 640	1 709
	8 largest firms	23	882 214	18.0	72 274	8.2	18 858	2 448
	20 largest firms	73	1 464 077	29.8	144 984	9.9	36 537	5 201
	50 largest firms	147	2 249 522	45.8	236 673	10.5	57 952	8 290
	Merchant wholesalers:							
	All firms	1 568	4 115 005	100.0	588 584	14.3	140 861	23 200
	4 largest firms	6	439 912	10.7	29 043	6.6	7 660	874
	8 largest firms	12	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	62	1 224 091	29.7	118 327	9.7	29 263	4 241
	50 largest firms	129	1 945 512	47.3	212 961	10.9	51 624	7 431
	Manufacturers' sales branches and offices:							
	All firms	72	500 886	100.0	51 553	10.3	13 349	2 002
	4 largest firms	12	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	33	399 776	79.8	37 264	9.3	9 781	1 407
	20 largest firms	58	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	72	500 886	100.0	51 553	10.3	13 349	2 002
	Agents, brokers, and commission merchants:							
	All firms	143	293 692	100.0	14 253	4.9	3 207	359
	4 largest firms	4	70 958	24.2	1 716	2.4	360	20
	8 largest firms	8	105 686	36.0	3 396	3.2	744	36
	20 largest firms	20	160 528	54.7	5 953	3.7	1 318	86
	50 largest firms	50	236 421	80.5	10 051	4.3	2 218	203

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-203

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
504	Professional and Commercial Equipment and Supplies—Con.							
5049	Professional Equipment and Supplies, N.E.C.							
	All types of operation:							
	All firms	2 820	8 849 352	100.0	1 116 236	12.6	265 051	35 088
	4 largest firms	52	1 850 136	20.9	95 102	5.1	22 431	2 415
	8 largest firms	94	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	115	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	208	4 593 074	51.9	480 274	10.5	115 694	12 529
	Merchant wholesalers:							
	All firms	2 428	6 549 909	100.0	921 407	14.1	218 804	30 525
	4 largest firms	51	1 514 562	23.1	130 165	8.6	31 803	3 061
	8 largest firms	59	1 864 961	28.5	180 572	9.7	43 348	4 412
	20 largest firms	88	2 527 710	38.6	279 226	11.0	66 923	7 651
	50 largest firms	162	3 342 215	51.0	391 909	11.7	95 741	11 044
	Manufacturers' sales branches and offices:							
	All firms	146	1 740 128	100.0	161 336	9.3	38 868	3 720
	4 largest firms	31	1 038 323	59.7	74 537	7.2	17 283	1 393
	8 largest firms	48	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	83	1 592 908	91.5	134 689	8.5	32 303	2 987
	50 largest firms	123	1 726 225	99.2	159 615	9.2	38 384	3 661
	Agents, brokers, and commission merchants:							
	All firms	246	559 315	100.0	33 493	6.0	7 379	843
	4 largest firms	5	67 400	12.1	1 363	2.0	355	32
	8 largest firms	13	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	32	219 710	39.3	10 278	4.7	2 220	182
	50 largest firms	68	352 781	63.1	17 586	5.0	3 864	366
505	Metals and Minerals, Except Petroleum							
	All types of operation:							
	All firms	11 248	118 321 902	100.0	4 683 713	4.0	1 118 695	138 042
	4 largest firms	130	16 124 150	13.6	209 811	1.3	50 461	5 475
	8 largest firms	168	26 729 532	22.6	282 972	1.1	68 300	6 738
	20 largest firms	329	37 422 560	31.6	491 231	1.3	119 857	11 772
	50 largest firms	769	52 231 561	44.1	923 878	1.8	228 133	23 943
	Merchant wholesalers:							
	All firms	8 739	70 617 466	100.0	3 852 209	5.5	911 588	116 116
	4 largest firms	90	10 348 332	14.7	230 629	2.2	55 034	5 487
	8 largest firms	145	13 469 101	19.1	326 957	2.4	78 719	8 280
	20 largest firms	309	19 839 798	28.1	564 889	2.8	137 899	14 748
	50 largest firms	522	28 993 690	41.1	851 757	2.9	210 849	22 813
	Manufacturers' sales branches and offices:							
	All firms	1 246	39 546 086	100.0	656 228	1.7	166 387	18 070
	4 largest firms	65	13 347 280	33.8	40 668	.3	10 480	901
	8 largest firms	108	19 498 537	49.3	78 913	.4	20 268	1 814
	20 largest firms	208	26 606 813	67.3	152 227	.6	37 751	3 197
	50 largest firms	520	32 759 826	82.8	311 436	1.0	78 764	7 733
	Agents, brokers, and commission merchants:							
	All firms	1 263	8 158 350	100.0	175 276	2.1	40 720	3 856
	4 largest firms	4	466 553	5.7	6 392	1.4	1 288	59
	8 largest firms	9	773 033	9.5	9 151	1.2	1 895	100
	20 largest firms	25	1 428 706	17.5	17 497	1.2	3 910	221
	50 largest firms	60	2 584 042	31.7	35 326	1.4	8 965	449

See footnote at end of table.

1-204 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
505	Metals and Minerals, Except Petroleum—Con.							
5051	Metals Service Centers and Offices							
	All types of operation:							
	All firms	10 426	105 833 987	100.0	4 458 116	4.2	1 064 384	132 741
	4 largest firms	130	16 124 150	15.2	209 811	1.3	50 461	5 475
	8 largest firms	166	26 553 094	25.1	280 963	1.1	67 767	6 712
	20 largest firms	358	35 859 462	33.9	515 204	1.4	125 401	12 584
	50 largest firms	776	49 443 022	46.7	956 125	1.9	239 279	25 467
	Merchant wholesalers:							
	All firms	8 123	64 276 424	100.0	3 703 590	5.8	877 188	112 344
	4 largest firms	82	9 700 872	15.1	216 666	2.2	51 429	5 133
	8 largest firms	144	12 780 857	19.9	324 595	2.5	78 118	8 244
	20 largest firms	306	19 026 950	29.6	575 895	3.0	141 171	15 474
	50 largest firms	514	27 924 203	43.4	843 060	3.0	209 529	22 778
	Manufacturers' sales branches and offices:							
	All firms	1 154	34 775 986	100.0	604 926	1.7	153 393	17 030
	4 largest firms	65	13 347 280	38.4	40 668	.3	10 480	901
	8 largest firms	100	19 070 469	54.8	100 822	.5	25 570	2 084
	20 largest firms	246	24 891 889	71.6	183 977	.7	48 176	4 153
	50 largest firms	527	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	1 149	6 781 577	100.0	149 600	2.2	33 803	3 367
	4 largest firms	5	377 886	5.6	5 830	1.5	1 062	59
	8 largest firms	9	638 886	9.4	8 605	1.3	1 642	87
	20 largest firms	26	1 210 270	17.8	16 575	1.4	3 594	201
	50 largest firms	60	2 177 822	32.1	31 002	1.4	6 677	415
5052	Coal and Other Minerals and Ores							
	All types of operation:							
	All firms	822	12 487 915	100.0	225 597	1.8	54 311	5 301
	4 largest firms	15	3 354 688	26.9	12 424	.4	2 965	212
	8 largest firms	27	4 601 904	36.9	22 219	.5	5 834	303
	20 largest firms	70	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	143	8 805 733	70.5	94 426	1.1	22 519	1 698
	Merchant wholesalers:							
	All firms	616	6 341 042	100.0	148 619	2.3	34 400	3 772
	4 largest firms	8	1 543 206	24.3	8 982	.6	1 594	73
	8 largest firms	17	2 231 268	35.2	18 086	.8	3 399	205
	20 largest firms	62	3 399 104	53.6	37 271	1.1	7 777	736
	50 largest firms	95	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and offices:							
	All firms	92	4 770 100	100.0	51 302	1.1	12 994	1 040
	4 largest firms	18	3 021 177	63.3	12 086	.4	3 089	220
	8 largest firms	29	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	60	4 500 640	94.4	44 136	1.0	11 263	823
	50 largest firms	92	4 770 100	100.0	51 302	1.1	12 994	1 040
	Agents, brokers, and commission merchants:							
	All firms	114	1 376 773	100.0	25 676	1.9	6 917	489
	4 largest firms	4	379 032	27.5	4 534	1.2	1 120	56
	8 largest firms	8	567 067	41.2	5 643	1.0	1 462	73
	20 largest firms	23	920 076	66.8	13 229	1.4	4 170	193
	50 largest firms	53	1 247 901	90.6	21 384	1.7	5 891	338

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-205

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
506	Electrical Goods							
	All types of operation:							
	All firms	39 303	227 784 486	100.0	15 069 925	6.6	3 674 204	435 700
	4 largest firms	782	26 066 728	11.4	1 272 426	4.9	361 260	30 086
	8 largest firms	1 171	37 944 463	16.7	1 749 895	4.6	481 993	40 915
	20 largest firms	2 481	58 800 637	25.8	2 476 583	4.2	679 575	62 154
	50 largest firms	3 876	83 307 686	36.6	3 735 485	4.5	995 005	91 997
	Merchant wholesalers:							
	All firms	29 105	115 387 377	100.0	10 270 850	8.9	2 455 212	320 770
	4 largest firms	230	8 779 774	7.6	497 411	5.6	122 150	12 216
	8 largest firms	1 213	15 206 209	13.2	855 458	5.6	227 390	24 077
	20 largest firms	1 574	26 507 014	23.0	1 261 089	4.8	328 002	33 498
	50 largest firms	2 390	36 552 939	31.7	1 741 354	4.8	447 619	46 988
	Manufacturers' sales branches and offices:							
	All firms	3 968	70 720 937	100.0	3 533 327	5.0	929 820	85 195
	4 largest firms	712	25 370 713	35.9	1 240 489	4.9	353 115	29 246
	8 largest firms	808	33 634 943	47.6	1 314 849	3.9	371 814	30 980
	20 largest firms	1 617	47 772 287	67.6	1 932 487	4.0	530 785	44 563
	50 largest firms	2 421	60 102 490	85.0	2 731 317	4.5	729 170	64 191
	Agents, brokers, and commission merchants:							
	All firms	6 230	41 676 172	100.0	1 265 748	3.0	289 172	29 735
	4 largest firms	17	1 072 670	2.6	8 893	.8	2 222	350
	8 largest firms	22	1 717 168	4.1	18 788	1.1	4 410	444
	20 largest firms	54	3 236 456	7.8	51 502	1.6	10 880	981
	50 largest firms	134	6 049 250	14.5	105 258	1.7	24 660	1 796
5063	Electrical Apparatus and Equipment, Wiring Supplies, and Construction Materials							
	All types of operation:							
	All firms	18 511	74 740 142	100.0	6 094 101	8.2	1 483 033	190 238
	4 largest firms	1 097	8 405 159	11.2	432 751	5.1	113 963	13 042
	8 largest firms	1 740	13 177 490	17.6	699 008	5.3	195 450	20 184
	20 largest firms	2 336	19 582 140	26.2	1 170 509	6.0	316 354	31 605
	50 largest firms	3 312	26 368 167	35.3	1 653 975	6.3	429 813	46 775
	Merchant wholesalers:							
	All firms	13 812	42 671 554	100.0	4 469 575	10.5	1 089 154	148 143
	4 largest firms	1 025	6 759 069	15.8	425 288	6.3	122 392	13 935
	8 largest firms	1 343	8 583 023	20.1	556 493	6.5	156 137	18 407
	20 largest firms	1 782	11 287 250	26.5	735 002	6.5	200 668	23 939
	50 largest firms	2 196	14 395 952	33.7	1 006 103	7.0	267 068	32 543
	Manufacturers' sales branches and offices:							
	All firms	1 953	17 174 903	100.0	1 092 949	6.4	272 884	27 891
	4 largest firms	588	4 914 067	28.6	215 573	4.4	58 402	4 969
	8 largest firms	911	7 812 175	45.5	555 028	7.1	144 917	12 119
	20 largest firms	1 225	12 736 782	74.2	763 390	6.0	189 976	17 953
	50 largest firms	1 554	15 686 871	91.3	950 781	6.1	238 223	23 796
	Agents, brokers, and commission merchants:							
	All firms	2 746	14 893 685	100.0	531 577	3.6	120 995	14 204
	4 largest firms	7	457 267	3.1	12 420	2.7	2 209	285
	8 largest firms	11	782 992	5.3	21 136	2.7	4 074	414
	20 largest firms	34	1 420 937	9.5	38 602	2.7	8 046	858
	50 largest firms	73	2 535 670	17.0	70 249	2.8	15 139	1 546
5064	Electrical Appliances, Television and Radio Sets							
	All types of operation:							
	All firms	3 785	46 880 306	100.0	1 849 372	3.9	435 834	52 910
	4 largest firms	73	11 750 032	25.1	342 384	2.9	83 767	7 979
	8 largest firms	113	17 716 759	37.8	475 145	2.7	115 790	10 419
	20 largest firms	262	24 613 874	52.5	687 092	2.8	166 904	16 525
	50 largest firms	361	(D)		(D)		(D)	(D)
	Merchant wholesalers:							
	All firms	2 985	25 974 068	100.0	1 414 926	5.4	330 160	42 158
	4 largest firms	37	7 521 993	29.0	359 053	4.8	87 358	8 017
	8 largest firms	52	9 561 110	36.8	409 290	4.3	99 965	9 189
	20 largest firms	115	12 421 213	47.8	502 997	4.0	122 855	11 321
	50 largest firms	159	15 251 093	58.7	602 785	4.0	142 531	13 908

See footnote at end of table.

1-206 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
506	Electrical Goods—Con.							
5064	Electrical Appliances, Television and Radio Sets—Con.							
	Manufacturers' sales branches and offices:							
	All firms -----	245	15 191 753	100.0	296 988	2.0	73 642	8 165
	4 largest firms -----	74	8 682 617	57.2	101 509	1.2	24 059	2 072
	8 largest firms -----	155	12 682 489	83.5	202 945	1.6	49 072	4 868
	20 largest firms -----	213	15 046 537	99.0	287 973	1.9	71 426	7 850
	50 largest firms -----	245	15 191 753	100.0	296 988	2.0	73 642	8 165
	Agents, brokers, and commission merchants:							
	All firms -----	555	5 714 485	100.0	137 458	2.4	32 032	2 587
	4 largest firms -----	10	545 997	9.6	7 596	1.4	1 626	118
	8 largest firms -----	14	953 219	16.7	13 392	1.4	2 815	161
	20 largest firms -----	26	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	63	2 793 908	48.9	53 891	1.9	13 033	703
5065	Electronic Parts and Equipment, N.E.C.							
	All types of operation:							
	All firms -----	17 007	106 164 038	100.0	7 126 452	6.7	1 755 337	192 552
	4 largest firms -----	539	22 959 590	21.6	1 179 884	5.1	338 086	27 799
	8 largest firms -----	760	28 391 576	26.7	1 451 278	5.1	407 228	33 653
	20 largest firms -----	1 193	38 006 755	35.8	1 801 346	4.7	493 282	42 250
	50 largest firms -----	1 795	48 489 946	45.7	2 428 222	5.0	654 127	56 119
	Merchant wholesalers:							
	All firms -----	12 308	46 741 755	100.0	4 386 349	9.4	1 035 898	130 469
	4 largest firms -----	275	4 564 670	9.8	205 502	4.5	52 528	5 148
	8 largest firms -----	334	7 715 186	16.5	298 245	3.9	74 785	7 164
	20 largest firms -----	494	12 712 773	27.2	510 445	4.0	127 730	11 854
	50 largest firms -----	908	18 027 416	38.6	938 773	5.2	233 028	22 573
	Manufacturers' sales branches and offices:							
	All firms -----	1 770	38 354 281	100.0	2 143 390	5.6	583 294	49 139
	4 largest firms -----	533	22 942 945	59.8	1 177 469	5.1	337 435	27 733
	8 largest firms -----	639	26 886 935	70.1	1 310 574	4.9	371 281	30 469
	20 largest firms -----	891	31 506 849	82.1	1 641 953	5.2	459 733	37 567
	50 largest firms -----	1 262	35 883 073	93.6	1 934 903	5.4	531 574	43 953
	Agents, brokers, and commission merchants:							
	All firms -----	2 929	21 068 002	100.0	596 713	2.8	136 145	12 944
	4 largest firms -----	17	1 072 670	5.1	8 893	.8	2 222	350
	8 largest firms -----	22	1 709 838	8.1	20 026	1.2	4 293	433
	20 largest firms -----	48	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	136	5 354 735	25.4	101 029	1.9	23 686	1 619
507	Hardware, and Plumbing and Heating Equipment and Supplies							
	All types of operation:							
	All firms -----	24 674	76 088 078	100.0	7 105 756	9.3	1 684 363	241 043
	4 largest firms -----	84	5 432 676	7.1	120 804	2.2	29 849	4 041
	8 largest firms -----	377	8 495 904	11.2	425 930	5.0	112 409	11 301
	20 largest firms -----	1 231	13 325 190	17.5	757 027	5.7	195 535	22 434
	50 largest firms -----	1 932	18 604 292	24.5	1 053 598	5.7	267 460	32 222
	Merchant wholesalers:							
	All firms -----	20 972	53 062 920	100.0	5 941 380	11.2	1 397 009	210 911
	4 largest firms -----	259	4 505 395	8.5	204 749	4.5	47 813	6 894
	8 largest firms -----	537	6 286 761	11.8	318 687	5.1	76 228	11 776
	20 largest firms -----	1 298	9 120 150	17.2	542 335	5.9	130 400	19 260
	50 largest firms -----	2 045	12 242 866	23.1	757 875	6.2	184 739	27 557
	Manufacturers' sales branches and offices:							
	All firms -----	977	10 602 773	100.0	682 129	6.4	178 464	17 876
	4 largest firms -----	110	3 409 929	32.2	197 405	5.8	58 522	3 568
	8 largest firms -----	250	5 264 527	49.7	313 972	6.0	88 349	6 839
	20 largest firms -----	408	7 823 266	73.8	459 411	5.9	124 241	10 727
	50 largest firms -----	628	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	2 725	12 422 385	100.0	482 247	3.9	108 890	12 256
	4 largest firms -----	6	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	10	910 159	7.3	14 478	1.6	3 114	214
	20 largest firms -----	29	1 571 171	12.6	28 660	1.8	6 316	507
	50 largest firms -----	62	2 588 924	20.8	56 825	2.2	12 425	1 084

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-207

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
507	Hardware, and Plumbing and Heating Equipment and Supplies—Con.							
5072	Hardware							
	All types of operation:							
	All firms	8 407	30 104 219	100.0	2 788 757	9.3	661 381	96 938
	4 largest firms	95	4 896 110	16.3	231 550	4.7	65 348	6 077
	8 largest firms	163	6 505 780	21.6	293 217	4.5	80 344	8 409
	20 largest firms	280	8 756 398	29.1	422 124	4.8	111 445	12 765
	50 largest firms	641	11 272 943	37.4	620 661	5.5	159 897	20 206
	Merchant wholesalers:							
	All firms	7 173	21 201 493	100.0	2 356 270	11.1	552 191	86 031
	4 largest firms	34	3 906 277	18.4	116 855	3.0	28 509	4 198
	8 largest firms	124	4 952 586	23.4	199 983	4.0	48 497	7 052
	20 largest firms	177	6 364 073	30.0	281 072	4.4	68 307	10 524
	50 largest firms	551	8 115 935	38.3	475 654	5.9	115 469	17 370
	Manufacturers' sales branches and offices:							
	All firms	345	4 126 745	100.0	290 629	7.0	78 451	7 514
	4 largest firms	119	2 254 777	54.6	153 199	6.8	45 657	3 317
	8 largest firms	132	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	181	3 641 486	88.2	239 968	6.6	66 335	5 682
	50 largest firms	271	4 013 339	97.3	278 220	6.9	75 296	6 983
	Agents, brokers, and commission merchants:							
	All firms	889	4 775 981	100.0	141 858	3.0	30 739	3 393
	4 largest firms	6	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	14	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	29	1 173 835	24.6	23 594	2.0	4 939	416
	50 largest firms	65	1 881 052	39.4	41 908	2.2	8 496	722
5074	Plumbing and Heating Equipment and Supplies (Hydronics)							
	All types of operation:							
	All firms	9 326	27 893 346	100.0	2 488 691	8.9	587 679	87 048
	4 largest firms	439	3 140 021	11.3	172 361	5.5	40 465	6 036
	8 largest firms	534	4 302 554	15.4	238 863	5.6	56 887	8 033
	20 largest firms	763	5 873 226	21.1	318 169	5.4	77 326	10 618
	50 largest firms	1 089	7 963 495	28.5	480 373	6.0	115 959	16 149
	Merchant wholesalers:							
	All firms	7 930	19 095 421	100.0	2 152 498	11.3	507 026	77 275
	4 largest firms	455	2 184 254	11.4	190 535	8.7	44 841	6 684
	8 largest firms	607	2 732 542	14.3	234 763	8.6	56 016	8 307
	20 largest firms	826	3 798 862	19.9	299 534	7.9	71 661	10 706
	50 largest firms	1 109	5 384 071	28.2	452 448	8.4	108 262	15 991
	Manufacturers' sales branches and offices:							
	All firms	278	3 534 049	100.0	133 920	3.8	33 900	4 175
	4 largest firms	76	2 096 108	59.3	46 368	2.2	11 599	1 288
	8 largest firms	123	2 642 213	74.8	67 731	2.6	17 551	1 834
	20 largest firms	180	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	250	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	1 118	5 263 876	100.0	202 273	3.8	46 753	5 598
	4 largest firms	4	362 871	6.9	8 556	2.4	1 678	122
	8 largest firms	8	558 325	10.6	13 314	2.4	2 687	210
	20 largest firms	22	972 537	18.5	24 364	2.5	5 136	459
	50 largest firms	57	1 617 117	30.7	46 212	2.9	10 112	971

See footnote at end of table.

1-208 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
507	Hardware, and Plumbing and Heating Equipment and Supplies—Con.							
5075	Warm Air Heating and Air-Conditioning Equipment and Supplies							
	All types of operation:							
	All firms	5 486	14 620 789	100.0	1 461 380	10.0	349 817	45 129
	4 largest firms	373	1 896 692	13.0	160 870	8.5	41 707	3 898
	8 largest firms	518	2 736 193	18.7	201 376	7.4	51 724	5 051
	20 largest firms	1 050	4 079 741	27.9	337 663	8.3	87 746	9 434
	50 largest firms	1 293	5 759 140	39.4	477 199	8.3	121 702	13 523
	Merchant wholesalers:							
	All firms	4 617	10 354 877	100.0	1 128 809	10.9	266 613	37 232
	4 largest firms	422	1 052 272	10.2	87 217	8.3	21 106	2 956
	8 largest firms	790	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	936	2 463 195	23.8	203 484	8.3	51 755	6 724
	50 largest firms	1 203	3 782 012	36.5	318 729	8.4	79 353	10 167
	Manufacturers' sales branches and offices:							
	All firms	266	2 355 519	100.0	213 193	9.1	55 787	5 072
	4 largest firms	114	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	158	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	241	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	266	2 355 519	100.0	213 193	9.1	55 787	5 072
	Agents, brokers, and commission merchants:							
	All firms	603	1 910 393	100.0	119 378	6.2	27 417	2 825
	4 largest firms	4	258 257	13.5	4 098	1.6	1 338	119
	8 largest firms	9	341 026	17.9	5 330	1.6	1 560	142
	20 largest firms	26	532 038	27.8	17 859	3.4	4 555	391
	50 largest firms	68	853 604	44.7	41 471	4.9	9 671	798
5078	Refrigeration Equipment and Supplies							
	All types of operation:							
	All firms	1 455	3 469 724	100.0	366 928	10.6	85 486	11 928
	4 largest firms	32	513 473	14.8	37 933	7.4	8 924	937
	8 largest firms	105	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	187	1 067 852	30.8	85 535	8.0	20 460	2 361
	50 largest firms	308	1 564 714	45.1	127 681	8.2	29 801	3 782
	Merchant wholesalers:							
	All firms	1 252	2 411 129	100.0	303 803	12.6	71 179	10 373
	4 largest firms	43	239 137	9.9	17 549	7.3	4 129	543
	8 largest firms	81	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	152	641 710	26.6	55 652	8.7	13 689	1 700
	50 largest firms	263	1 068 704	44.3	105 612	9.9	24 463	3 260
	Manufacturers' sales branches and offices:							
	All firms	88	586 460	100.0	44 387	7.6	10 326	1 115
	4 largest firms	61	481 865	82.2	36 859	7.6	8 420	902
	8 largest firms	76	540 503	92.2	40 815	7.6	9 507	1 006
	20 largest firms	88	586 460	100.0	44 387	7.6	10 326	1 115
	50 largest firms	88	586 460	100.0	44 387	7.6	10 326	1 115
	Agents, brokers, and commission merchants:							
	All firms	115	472 135	100.0	18 738	4.0	3 981	440
	4 largest firms	4	91 745	19.4	2 358	2.6	453	62
	8 largest firms	8	146 882	31.1	4 348	3.0	885	107
	20 largest firms	20	256 787	54.4	9 256	3.6	1 921	191
	50 largest firms	51	398 144	84.3	14 871	3.7	3 091	316

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-209

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
508	Machinery, Equipment, and Supplies							
	All types of operation:							
	All firms	73 865	230 003 975	100.0	21 266 729	9.2	5 037 266	689 680
	4 largest firms	101	17 577 428	7.6	394 902	2.2	101 966	8 165
	8 largest firms	250	23 987 582	10.4	585 125	2.4	148 683	12 774
	20 largest firms	1 009	34 465 704	15.0	1 012 446	2.9	250 360	24 801
	50 largest firms	1 985	48 150 769	20.9	1 653 719	3.4	413 718	41 048
	Merchant wholesalers:							
	All firms	62 138	149 215 883	100.0	17 529 315	11.7	4 112 828	593 869
	4 largest firms	360	3 988 923	2.7	98 320	2.5	24 325	3 586
	8 largest firms	582	6 723 658	4.5	262 967	3.9	60 584	7 867
	20 largest firms	1 008	10 830 686	7.3	549 146	5.1	131 905	16 109
	50 largest firms	1 514	16 658 232	11.2	1 010 130	6.1	247 248	29 125
	Manufacturers' sales branches and offices:							
	All firms	4 821	58 481 365	100.0	2 719 468	4.7	695 743	69 298
	4 largest firms	87	17 329 452	29.6	370 119	2.1	95 801	7 407
	8 largest firms	332	23 187 737	39.6	576 503	2.5	146 732	12 561
	20 largest firms	608	31 160 882	53.3	826 138	2.7	207 082	18 478
	50 largest firms	1 345	40 648 021	69.5	1 290 473	3.2	332 814	29 146
	Agents, brokers, and commission merchants:							
	All firms	6 906	22 306 727	100.0	1 017 946	4.6	228 695	26 513
	4 largest firms	4	739 291	3.3	11 427	1.5	2 602	196
	8 largest firms	13	1 004 181	4.5	18 985	1.9	4 036	270
	20 largest firms	42	1 651 641	7.4	36 893	2.2	8 049	574
	50 largest firms	101	2 796 384	12.5	65 490	2.3	14 410	1 117
5082	Construction and Mining (Except Petroleum) Machinery and Equipment							
	All types of operation:							
	All firms	5 157	26 120 154	100.0	2 388 663	9.1	567 984	73 518
	4 largest firms	48	6 225 826	23.8	173 038	2.8	43 824	4 112
	8 largest firms	129	7 172 530	27.5	255 251	3.6	63 159	6 864
	20 largest firms	261	9 025 321	34.6	473 283	5.2	117 244	12 563
	50 largest firms	436	11 719 418	44.9	745 444	6.4	182 257	20 479
	Merchant wholesalers:							
	All firms	4 595	17 711 409	100.0	2 058 539	11.6	487 002	64 690
	4 largest firms	36	1 003 020	5.7	94 267	9.4	22 637	2 717
	8 largest firms	77	1 735 694	9.8	188 384	10.9	46 985	5 441
	20 largest firms	172	3 183 095	18.0	354 619	11.1	87 292	10 135
	50 largest firms	315	5 496 004	31.0	608 889	11.1	149 118	17 565
	Manufacturers' sales branches and offices:							
	All firms	322	7 662 544	100.0	298 525	3.9	74 156	7 900
	4 largest firms	71	5 723 024	74.7	125 341	2.2	31 730	3 030
	8 largest firms	119	6 297 566	82.2	184 023	2.9	45 602	4 377
	20 largest firms	179	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	286	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	240	746 201	100.0	31 599	4.2	6 826	928
	4 largest firms	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	10	244 389	32.8	7 155	2.9	1 644	132
	20 largest firms	27	375 188	50.3	13 061	3.5	2 914	300
	50 largest firms	57	529 254	70.9	18 848	3.6	4 070	495
5083	Farm and Garden Machinery and Equipment							
	All types of operation:							
	All firms	10 742	29 498 767	100.0	2 363 322	8.0	543 536	102 068
	4 largest firms	95	6 115 978	20.7	145 354	2.4	36 300	4 040
	8 largest firms	111	6 913 489	23.4	179 013	2.6	44 625	4 821
	20 largest firms	221	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	334	8 939 244	30.3	318 962	3.6	77 555	10 368
	Merchant wholesalers:							
	All firms	10 211	21 527 110	100.0	2 135 271	9.9	488 480	95 161
	4 largest firms	16	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	100	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	158	1 700 334	7.9	119 494	7.0	28 536	4 561
	50 largest firms	274	2 481 628	11.5	182 963	7.4	43 477	6 803

See footnote at end of table.

1-210 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
508	Machinery, Equipment, and Supplies—Con.							
5083	Farm and Garden Machinery and Equipment—Con.							
	Manufacturers' sales branches and offices:							
	All firms -----	236	6 839 570	100.0	189 591	2.8	47 195	5 615
	4 largest firms -----	89	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	106	6 422 256	93.9	155 794	2.4	38 874	4 383
	20 largest firms -----	165	6 689 876	97.8	177 487	2.7	44 403	5 135
	50 largest firms -----	225	6 830 230	99.9	188 198	2.8	46 887	5 571
	Agents, brokers, and commission merchants:							
	All firms -----	295	1 132 087	100.0	38 460	3.4	7 861	1 292
	4 largest firms -----	4	201 451	17.8	2 744	1.4	286	31
	8 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	23	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	54	751 040	66.3	20 646	2.7	3 936	546
5084	Industrial Machinery and Equipment							
	All types of operation:							
	All firms -----	30 322	86 649 236	100.0	8 772 569	10.1	2 096 348	259 024
	4 largest firms -----	41	3 836 833	4.4	225 406	5.9	51 071	4 664
	8 largest firms -----	236	5 869 024	6.8	286 872	4.9	66 855	6 087
	20 largest firms -----	608	10 243 173	11.8	532 257	5.2	135 219	11 343
	50 largest firms -----	1 243	16 297 479	18.8	939 112	5.8	236 562	21 063
	Merchant wholesalers:							
	All firms -----	23 279	56 127 282	100.0	6 817 081	12.1	1 608 617	210 268
	4 largest firms -----	134	2 479 422	4.4	120 224	4.8	26 015	2 852
	8 largest firms -----	210	3 644 135	6.5	144 094	4.0	32 134	3 454
	20 largest firms -----	420	5 557 023	9.9	258 816	4.7	60 858	6 510
	50 largest firms -----	585	8 563 016	15.3	466 013	5.4	111 738	11 711
	Manufacturers' sales branches and offices:							
	All firms -----	2 652	17 870 321	100.0	1 327 254	7.4	345 261	32 339
	4 largest firms -----	68	3 219 113	18.0	154 455	4.8	37 943	2 793
	8 largest firms -----	163	4 820 542	27.0	281 410	5.8	75 162	5 332
	20 largest firms -----	480	8 075 690	45.2	483 676	6.0	128 396	9 852
	50 largest firms -----	1 072	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	4 391	12 651 633	100.0	628 234	5.0	142 470	16 417
	4 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	19	452 290	3.6	12 354	2.7	3 024	203
	20 largest firms -----	32	882 768	7.0	20 187	2.3	4 695	347
	50 largest firms -----	72	1 165 756	13.2	42 601	2.5	8 801	742
5085	Industrial Supplies							
	All types of operation:							
	All firms -----	16 199	56 684 330	100.0	4 814 164	8.5	1 146 258	152 661
	4 largest firms -----	72	10 842 249	19.1	178 966	1.7	46 917	3 187
	8 largest firms -----	676	13 848 836	24.4	334 369	2.4	85 435	8 736
	20 largest firms -----	1 094	18 295 891	32.3	530 472	2.9	133 829	14 552
	50 largest firms -----	1 752	(D)	(D)	(D)	(D)	(D)	(D)
	Merchant wholesalers:							
	All firms -----	13 787	32 310 549	100.0	3 994 966	12.4	944 163	132 169
	4 largest firms -----	696	2 890 416	8.9	167 818	5.8	41 435	6 252
	8 largest firms -----	851	3 800 270	11.8	253 120	6.7	63 155	9 035
	20 largest firms -----	1 160	5 109 746	15.8	364 188	7.1	91 388	13 197
	50 largest firms -----	1 473	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and offices:							
	All firms -----	1 214	20 157 600	100.0	614 891	3.1	155 887	15 540
	4 largest firms -----	96	10 579 546	52.5	185 201	1.8	48 486	3 342
	8 largest firms -----	225	12 885 172	63.9	228 298	1.8	58 371	4 368
	20 largest firms -----	359	15 885 491	78.8	321 360	2.0	82 062	6 676
	50 largest firms -----	745	18 253 594	90.6	426 323	2.3	109 158	9 726
	Agents, brokers, and commission merchants:							
	All firms -----	1 198	4 216 181	100.0	204 307	4.8	46 208	4 952
	4 largest firms -----	15	351 811	8.3	6 741	1.9	1 011	97
	8 largest firms -----	20	502 542	11.9	13 118	2.6	2 574	214
	20 largest firms -----	42	859 176	20.4	33 612	3.9	7 444	579
	50 largest firms -----	79	1 402 534	33.3	59 668	4.3	13 530	1 029

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-211

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
508	Machinery, Equipment, and Supplies—Con.							
5087	Service Establishment Equipment and Supplies							
	All types of operation:							
	All firms	7 579	11 177 827	100.0	1 552 156	13.9	365 828	62 965
	4 largest firms	143	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	187	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	304	1 966 638	17.6	152 173	7.7	37 421	4 385
	50 largest firms	470	2 811 285	25.2	253 046	9.0	61 056	7 739
	Merchant wholesalers:							
	All firms	7 005	8 666 750	100.0	1 418 598	16.4	332 706	58 835
	4 largest firms	97	392 194	4.5	63 800	16.3	15 240	1 984
	8 largest firms	113	588 387	6.8	83 674	14.2	19 939	2 446
	20 largest firms	228	1 027 705	11.9	141 340	13.8	33 687	4 481
	50 largest firms	347	1 636 317	18.9	225 892	13.8	52 899	7 592
	Manufacturers' sales branches and offices:							
	All firms	234	1 403 642	100.0	89 857	6.4	23 092	2 732
	4 largest firms	89	954 706	68.0	32 256	3.4	8 512	824
	8 largest firms	120	1 130 248	80.5	46 371	4.1	11 972	1 255
	20 largest firms	186	1 336 032	95.2	79 523	6.0	20 501	2 355
	50 largest firms	229	1 403 215	100.0	89 713	6.4	23 029	2 715
	Agents, brokers, and commission merchants:							
	All firms	340	1 107 435	100.0	43 701	3.9	10 030	1 398
	4 largest firms	8	153 194	13.8	3 215	2.1	685	67
	8 largest firms	15	239 504	21.6	6 256	2.6	1 421	107
	20 largest firms	28	404 709	36.5	11 063	2.7	2 548	201
	50 largest firms	58	648 555	58.6	20 098	3.1	4 516	419
5088	Transportation Equipment and Supplies, Except Motor Vehicles							
	All types of operation:							
	All firms	3 866	19 873 661	100.0	1 375 855	6.9	317 312	39 444
	4 largest firms	32	3 968 079	20.0	77 685	2.0	18 830	2 018
	8 largest firms	97	5 775 674	29.1	182 596	3.2	44 550	4 846
	20 largest firms	144	8 478 235	42.7	321 586	3.8	79 091	7 700
	50 largest firms	224	10 554 380	53.1	431 356	4.1	102 126	10 463
	Merchant wholesalers:							
	All firms	3 261	12 872 783	100.0	1 104 860	8.6	251 860	32 746
	4 largest firms	38	2 372 917	18.4	25 315	1.1	6 110	579
	8 largest firms	74	3 643 809	28.3	143 854	3.9	33 257	3 499
	20 largest firms	93	5 027 968	39.1	228 725	4.5	53 490	5 266
	50 largest firms	179	6 438 019	50.0	333 520	5.2	77 182	8 219
	Manufacturers' sales branches and offices:							
	All firms	163	4 547 688	100.0	199 350	4.4	50 152	5 172
	4 largest firms	28	2 870 628	63.1	86 594	3.0	21 373	2 348
	8 largest firms	44	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	87	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	133	4 500 149	99.0	192 644	4.3	48 388	4 959
	Agents, brokers, and commission merchants:							
	All firms	442	2 453 190	100.0	71 645	2.9	15 300	1 526
	4 largest firms	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	22	785 102	32.0	16 172	2.1	3 742	256
	20 largest firms	42	1 089 726	44.4	23 894	2.2	5 511	355
	50 largest firms	74	1 457 539	59.4	34 867	2.4	7 624	547

See footnote at end of table.

1-212 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
509	Miscellaneous Durable Goods							
	All types of operation:							
	All firms	34 305	135 905 954	100.0	7 911 745	5.8	1 824 372	298 719
	4 largest firms	6	18 456 790	13.6	79 177	.4	18 283	1 012
	8 largest firms	37	24 758 575	18.2	191 573	.8	49 797	3 884
	20 largest firms	158	34 115 272	25.1	497 333	1.5	129 331	12 590
	50 largest firms	288	44 050 026	32.4	829 468	1.9	210 319	20 888
	Merchant wholesalers:							
	All firms	30 541	107 062 982	100.0	7 029 134	6.6	1 613 125	275 008
	4 largest firms	6	18 456 790	17.2	79 177	.4	18 283	1 012
	8 largest firms	56	22 669 299	21.2	204 442	.9	49 139	5 489
	20 largest firms	121	28 766 821	26.9	370 913	1.3	92 166	9 343
	50 largest firms	269	35 924 084	33.6	667 870	1.9	160 192	17 726
	Manufacturers' sales branches and offices:							
	All firms	338	12 539 815	100.0	442 168	3.5	117 466	11 655
	4 largest firms	38	5 574 036	44.5	81 790	1.5	21 725	2 308
	8 largest firms	67	7 976 719	63.6	152 048	1.9	41 947	4 272
	20 largest firms	136	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	212	12 163 199	97.0	399 972	3.3	106 916	10 031
	Agents, brokers, and commission merchants:							
	All firms	3 426	16 303 157	100.0	440 443	2.7	93 781	12 056
	4 largest firms	4	1 081 743	6.6	17 812	1.6	2 895	539
	8 largest firms	14	1 842 577	11.3	31 459	1.7	5 269	870
	20 largest firms	33	3 045 313	18.7	43 344	1.4	8 101	1 020
	50 largest firms	100	4 636 858	28.4	81 502	1.8	16 395	2 002
5091	Sporting and Recreational Goods and Supplies							
	All types of operation:							
	All firms	5 530	21 084 805	100.0	1 405 111	6.7	312 583	52 269
	4 largest firms	26	1 388 417	6.6	30 753	2.2	7 472	772
	8 largest firms	38	2 241 030	10.6	83 932	3.7	22 234	1 605
	20 largest firms	124	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	189	5 867 659	27.8	309 120	5.3	70 339	9 215
	Merchant wholesalers:							
	All firms	4 566	12 735 305	100.0	1 122 793	8.8	244 574	45 488
	4 largest firms	13	612 433	4.8	29 733	4.9	6 129	1 171
	8 largest firms	26	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	58	2 101 375	16.5	136 914	6.5	27 386	4 571
	50 largest firms	131	3 621 848	28.4	237 004	6.5	48 731	7 870
	Manufacturers' sales branches and offices:							
	All firms	119	1 948 214	100.0	118 629	6.1	33 780	2 921
	4 largest firms	37	1 128 225	57.9	56 220	5.0	17 938	1 116
	8 largest firms	61	1 491 110	76.5	88 505	5.9	26 019	1 876
	20 largest firms	79	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	115	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	845	6 401 286	100.0	163 689	2.6	34 229	3 860
	4 largest firms	4	935 896	14.6	16 375	1.7	2 422	270
	8 largest firms	8	1 261 067	19.7	22 217	1.8	3 773	761
	20 largest firms	31	1 890 080	29.5	38 484	2.0	6 730	1 033
	50 largest firms	66	2 782 369	43.5	58 184	2.1	11 470	1 319
5092	Toys and Hobby Goods and Supplies							
	All types of operation:							
	All firms	2 738	16 792 179	100.0	941 861	5.6	217 860	31 685
	4 largest firms	21	4 783 283	28.5	125 156	2.6	36 322	2 897
	8 largest firms	34	6 387 711	38.0	214 150	3.4	56 957	5 324
	20 largest firms	50	8 072 501	48.1	293 306	3.6	76 913	7 500
	50 largest firms	85	9 814 203	58.4	381 932	3.9	96 500	10 211
	Merchant wholesalers:							
	All firms	2 379	9 647 159	100.0	783 527	8.1	181 412	27 097
	4 largest firms	13	2 238 755	23.2	92 868	4.1	27 823	2 111
	8 largest firms	22	3 019 141	31.3	155 592	5.2	42 520	3 460
	20 largest firms	41	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	87	(D)	(D)	(D)	(D)	(D)	(D)

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-213

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
509	Miscellaneous Durable Goods—Con.							
5092	Toys and Hobby Goods and Supplies—Con.							
	Manufacturers' sales branches and offices:							
	All firms	33	4 055 404	100.0	82 190	2.0	21 019	2 653
	4 largest firms	15	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	20	4 027 393	99.3	79 892	2.0	20 431	2 575
	20 largest firms	33	4 055 404	100.0	82 190	2.0	21 019	2 653
	50 largest firms	33	4 055 404	100.0	82 190	2.0	21 019	2 653
	Agents, brokers, and commission merchants:							
	All firms	326	3 089 616	100.0	76 144	2.5	15 429	1 935
	4 largest firms	4	583 886	18.9	15 291	2.6	2 889	451
	8 largest firms	8	869 400	28.1	17 550	2.0	3 218	476
	20 largest firms	20	1 383 574	44.8	24 471	1.8	4 458	547
	50 largest firms	51	2 037 849	66.0	39 930	2.0	7 701	1 044
5093	Scrap and Waste Materials							
	All types of operation:							
	All firms	8 928	24 461 997	100.0	2 269 134	9.3	529 305	98 005
	4 largest firms	49	1 727 178	7.1	39 268	2.3	9 660	1 151
	8 largest firms	75	2 565 120	10.5	66 186	2.6	15 809	2 149
	20 largest firms	196	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	368	6 770 056	27.7	326 061	4.8	78 876	10 975
	Merchant wholesalers:							
	All firms	8 693	23 263 939	100.0	2 232 826	9.6	519 846	96 803
	4 largest firms	47	1 594 778	6.9	38 655	2.4	9 440	1 135
	8 largest firms	72	2 426 064	10.4	63 639	2.6	15 148	2 091
	20 largest firms	198	4 061 534	17.5	163 220	4.0	39 394	5 441
	50 largest firms	335	6 344 562	27.3	324 794	5.1	77 987	11 037
	Manufacturers' sales branches and offices:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—
	Agents, brokers, and commission merchants:							
	All firms	235	1 198 058	100.0	36 308	3.0	9 459	1 202
	4 largest firms	16	505 578	42.2	5 184	1.0	1 330	204
	8 largest firms	47	689 393	57.5	12 629	1.8	4 073	324
	20 largest firms	59	870 904	72.7	15 794	1.8	4 826	412
	50 largest firms	91	1 053 704	88.0	26 913	2.6	7 387	754
5094	Jewelry, Watches, Precious Stones, and Precious Metals							
	All types of operation:							
	All firms	7 421	35 405 983	100.0	1 467 691	4.1	336 136	50 452
	4 largest firms	8	14 159 726	40.0	40 364	.3	8 956	546
	8 largest firms	23	15 514 345	43.8	103 130	.7	21 647	1 893
	20 largest firms	45	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	87	19 936 954	56.3	354 334	1.8	84 316	9 631
	Merchant wholesalers:							
	All firms	6 988	32 923 856	100.0	1 354 193	4.1	309 633	47 363
	4 largest firms	4	14 024 694	42.6	29 690	.2	6 394	267
	8 largest firms	18	15 292 772	46.4	72 681	.5	16 198	1 167
	20 largest firms	31	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	73	18 982 562	57.7	312 407	1.6	74 859	8 740
	Manufacturers' sales branches and offices:							
	All firms	61	1 433 279	100.0	80 555	5.6	19 178	2 029
	4 largest firms	19	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	24	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	40	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	61	1 433 279	100.0	80 555	5.6	19 178	2 029
	Agents, brokers, and commission merchants:							
	All firms	372	1 048 848	100.0	32 943	3.1	7 325	1 060
	4 largest firms	5	227 591	21.7	4 477	2.0	892	65
	8 largest firms	9	319 702	30.5	7 013	2.2	1 649	99
	20 largest firms	21	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	53	650 513	62.0	16 364	2.5	3 642	354

See footnote at end of table.

1-214 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
50	DURABLE GOODS—Con.							
509	Miscellaneous Durable Goods—Con.							
5099	Durable Goods, N.E.C.							
	All types of operation:							
	All firms	9 688	38 160 990	100.0	1 827 948	4.8	428 488	66 308
	4 largest firms	27	9 038 121	23.7	143 151	1.6	35 171	3 074
	8 largest firms	69	12 391 203	32.5	233 494	1.9	56 516	6 375
	20 largest firms	130	17 352 467	45.5	353 198	2.0	91 309	9 167
	50 largest firms	188	21 415 831	56.1	495 341	2.3	123 236	13 373
	Merchant wholesalers:							
	All firms	7 915	28 492 723	100.0	1 535 795	5.4	357 660	58 257
	4 largest firms	30	8 155 236	28.6	164 288	2.0	39 395	4 794
	8 largest firms	40	10 357 626	36.4	200 522	1.9	48 492	5 670
	20 largest firms	75	13 795 529	48.4	254 633	1.8	61 199	7 349
	50 largest firms	142	16 606 925	58.3	399 441	2.4	94 565	11 502
	Manufacturers' sales branches and offices:							
	All firms	125	5 102 918	100.0	160 794	3.2	43 489	4 052
	4 largest firms	47	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	70	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	95	5 049 899	99.0	154 048	3.1	41 965	3 812
	50 largest firms	125	5 102 918	100.0	160 794	3.2	43 489	4 052
	Agents, brokers, and commission merchants:							
	All firms	1 648	4 565 349	100.0	131 359	2.9	27 339	3 999
	4 largest firms	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	8	788 208	17.3	7 993	1.0	1 491	99
	20 largest firms	21	1 133 128	24.8	16 666	1.5	3 296	227
	50 largest firms	51	1 621 952	35.5	28 337	1.7	5 429	406
51	NONDURABLE GOODS							
	All types of operation:							
	All firms	181 993	1 644 646 555	100.0	68 117 123	4.1	16 055 166	2 442 200
	4 largest firms	538	64 859 283	3.9	1 420 597	2.2	346 300	41 321
	8 largest firms	892	116 315 833	7.1	2 420 589	2.1	595 574	64 605
	20 largest firms	2 740	244 340 052	14.9	4 265 757	1.7	1 030 329	119 231
	50 largest firms	4 849	408 569 925	24.8	7 756 917	1.9	1 892 902	225 654
	Merchant wholesalers:							
	All firms	150 225	944 485 047	100.0	49 722 560	5.3	11 532 549	1 873 887
	4 largest firms	196	53 833 290	5.7	1 091 020	2.0	265 064	34 093
	8 largest firms	691	90 290 047	9.6	2 177 072	2.4	524 043	68 492
	20 largest firms	1 728	150 900 946	16.0	2 996 255	2.0	720 887	94 222
	50 largest firms	2 350	223 803 518	23.7	4 545 314	2.0	1 096 843	139 992
	Manufacturers' sales branches and offices:							
	All firms	15 974	516 407 600	100.0	14 881 401	2.9	3 712 283	443 251
	4 largest firms	543	56 988 212	11.0	1 005 651	1.8	251 537	21 392
	8 largest firms	1 010	101 598 108	19.7	1 324 599	1.3	325 251	28 707
	20 largest firms	2 045	183 648 327	35.6	3 257 322	1.8	800 370	91 370
	50 largest firms	3 766	295 570 897	57.2	5 844 392	2.0	1 464 795	161 658
	Agents, brokers, and commission merchants:							
	All firms	15 794	183 753 908	100.0	3 513 162	1.9	810 334	125 062
	4 largest firms	10	8 185 769	4.5	59 442	.7	14 952	1 704
	8 largest firms	45	14 069 707	7.7	137 919	1.0	34 299	4 146
	20 largest firms	94	26 158 411	14.2	246 406	.9	59 655	7 511
	50 largest firms	188	41 777 565	22.7	498 883	1.2	119 822	15 057

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-215

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
511	Paper and Paper Products							
	All types of operation:							
	All firms	19 661	106 580 435	100.0	6 938 649	6.5	1 694 069	269 038
	4 largest firms	491	14 509 253	13.6	513 050	3.5	125 908	14 178
	8 largest firms	681	24 186 711	22.7	866 284	3.6	213 677	29 973
	20 largest firms	1 473	40 090 612	37.6	1 384 145	3.5	352 207	51 359
	50 largest firms	2 640	57 223 393	53.7	2 119 741	3.7	542 131	99 379
	Merchant wholesalers:							
	All firms	15 995	54 801 943	100.0	5 355 474	9.8	1 294 995	200 622
	4 largest firms	584	8 499 354	15.5	547 284	6.4	140 604	21 959
	8 largest firms	694	12 554 841	22.9	712 167	5.7	180 830	26 125
	20 largest firms	1 275	19 205 775	35.0	1 132 790	5.9	287 830	46 888
	50 largest firms	1 496	24 918 645	45.5	1 541 939	6.2	385 947	57 101
	Manufacturers' sales branches and offices:							
	All firms	2 112	43 365 566	100.0	1 330 752	3.1	339 352	62 223
	4 largest firms	119	11 743 711	27.1	225 951	1.9	56 261	12 619
	8 largest firms	263	18 204 807	42.0	358 833	2.0	90 940	15 924
	20 largest firms	990	30 127 610	69.5	736 371	2.4	190 543	41 218
	50 largest firms	1 509	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	1 554	8 412 926	100.0	252 423	3.0	59 722	6 193
	4 largest firms	11	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	15	1 394 449	16.6	21 582	1.5	5 738	418
	20 largest firms	29	2 182 217	25.9	37 695	1.7	9 565	724
	50 largest firms	62	3 279 431	39.0	64 055	2.0	15 062	1 216
5111	Printing and Writing Paper							
	All types of operation:							
	All firms	2 561	34 887 754	100.0	1 387 339	4.0	342 747	36 646
	4 largest firms	372	10 335 482	29.6	429 471	4.2	106 549	11 211
	8 largest firms	535	15 241 236	43.7	535 395	3.5	133 756	13 965
	20 largest firms	659	21 892 275	62.8	648 174	3.0	162 643	16 379
	50 largest firms	833	28 519 251	81.7	930 802	3.3	230 099	22 664
	Merchant wholesalers:							
	All firms	2 020	17 740 487	100.0	1 108 656	6.2	271 178	30 311
	4 largest firms	321	6 135 541	34.6	398 158	6.5	98 898	10 400
	8 largest firms	360	8 206 885	46.8	454 501	5.5	112 796	11 719
	20 largest firms	467	11 435 423	64.5	616 217	5.4	149 879	15 474
	50 largest firms	598	14 286 235	80.5	775 446	5.4	189 227	19 178
	Manufacturers' sales branches and offices:							
	All firms	351	15 105 348	100.0	240 388	1.6	61 883	5 505
	4 largest firms	125	5 718 113	37.9	104 207	1.8	26 569	2 781
	8 largest firms	240	9 386 658	62.1	129 790	1.4	33 299	3 258
	20 largest firms	290	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	351	15 105 348	100.0	240 388	1.6	61 883	5 505
	Agents, brokers, and commission merchants:							
	All firms	190	2 041 919	100.0	38 295	1.9	9 686	830
	4 largest firms	10	851 252	41.7	10 943	1.3	2 948	241
	8 largest firms	14	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	27	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	57	1 887 235	92.4	29 670	1.6	7 357	561
5112	Stationery and Office Supplies							
	All types of operation:							
	All firms	11 807	32 661 393	100.0	3 435 849	10.5	853 457	168 825
	4 largest firms	576	7 271 897	22.3	459 443	6.3	122 333	26 808
	8 largest firms	1 018	10 455 699	32.0	771 061	7.4	203 661	53 325
	20 largest firms	1 622	15 313 823	46.9	1 169 195	7.6	304 581	75 861
	50 largest firms	1 952	18 121 556	55.5	1 350 025	7.4	351 054	81 141
	Merchant wholesalers:							
	All firms	9 717	19 430 457	100.0	2 578 230	13.3	636 325	118 118
	4 largest firms	462	4 509 296	23.2	340 367	7.5	91 889	19 792
	8 largest firms	769	6 534 482	33.6	525 071	8.0	139 534	31 363
	20 largest firms	877	8 042 278	41.4	684 945	8.5	180 960	36 278
	50 largest firms	1 029	9 081 131	46.7	807 218	8.9	209 065	40 501

See footnote at end of table.

1-216 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
511	Paper and Paper Products—Con.							
5112	Stationery and Office Supplies—Con.							
	Manufacturers' sales branches and offices:							
	All firms -----	1 348	10 446 953	100.0	750 063	7.2	191 387	47 817
	4 largest firms -----	543	5 935 063	56.8	428 488	7.2	111 478	33 494
	8 largest firms -----	760	7 711 840	73.8	542 296	7.0	140 448	41 403
	20 largest firms -----	944	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	1 197	10 164 872	97.3	712 124	7.0	182 534	46 579
	Agents, brokers, and commission merchants:							
	All firms -----	742	2 783 983	100.0	107 556	3.9	25 745	2 890
	4 largest firms -----	6	321 087	11.5	7 408	2.3	1 644	107
	8 largest firms -----	10	479 908	17.2	9 776	2.0	2 323	160
	20 largest firms -----	25	869 317	31.2	20 821	2.4	4 959	345
	50 largest firms -----	62	1 484 180	53.3	37 214	2.5	9 241	700
5113	Industrial and Personal Service Paper							
	All types of operation:							
	All firms -----	5 293	39 031 288	100.0	2 115 461	5.4	497 865	63 567
	4 largest firms -----	140	8 061 246	20.7	142 463	1.8	35 301	4 019
	8 largest firms -----	165	12 330 684	31.6	177 297	1.4	43 110	4 670
	20 largest firms -----	319	18 461 040	47.3	370 640	2.0	91 781	9 240
	50 largest firms -----	425	22 402 298	57.4	538 050	2.4	130 685	13 125
	Merchant wholesalers:							
	All firms -----	4 258	17 630 999	100.0	1 668 588	9.5	387 492	52 193
	4 largest firms -----	67	3 177 170	18.0	99 985	3.1	23 734	2 416
	8 largest firms -----	110	4 037 242	22.9	187 924	4.7	44 458	4 354
	20 largest firms -----	146	5 211 718	29.6	264 105	5.1	60 716	6 318
	50 largest firms -----	265	6 827 822	38.7	430 948	6.3	99 647	11 173
	Manufacturers' sales branches and offices:							
	All firms -----	413	17 813 265	100.0	340 301	1.9	86 082	8 901
	4 largest firms -----	81	8 002 669	44.9	81 500	1.0	20 442	2 191
	8 largest firms -----	141	11 112 611	62.4	129 218	1.2	32 864	3 436
	20 largest firms -----	224	15 544 973	87.3	239 957	1.5	61 292	6 004
	50 largest firms -----	337	17 459 911	98.0	304 411	1.7	77 164	7 776
	Agents, brokers, and commission merchants:							
	All firms -----	622	3 587 024	100.0	106 572	3.0	24 291	2 473
	4 largest firms -----	4	453 017	12.6	11 495	2.5	3 001	230
	8 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	20	1 081 957	30.2	28 192	2.6	6 105	567
	50 largest firms -----	55	1 698 672	47.4	44 267	2.6	9 975	815
512	Drugs, Drug Proprietaries, and Druggists' Sundries							
	All types of operation:							
	All firms -----	6 069	129 306 287	100.0	5 367 953	4.2	1 332 172	157 855
	4 largest firms -----	143	28 206 482	21.8	646 764	2.3	184 097	17 560
	8 largest firms -----	233	46 696 904	36.1	1 018 220	2.2	279 846	26 895
	20 largest firms -----	442	75 787 161	58.6	1 928 656	2.5	519 497	49 537
	50 largest firms -----	564	96 089 354	74.3	2 800 246	2.9	736 931	71 534
	Merchant wholesalers:							
	All firms -----	5 283	67 069 436	100.0	2 811 932	4.2	654 737	100 625
	4 largest firms -----	142	23 787 232	35.5	397 416	1.7	95 144	15 524
	8 largest firms -----	202	32 694 796	48.7	490 384	1.5	118 533	19 329
	20 largest firms -----	226	39 485 152	58.9	641 533	1.6	153 948	25 207
	50 largest firms -----	670	46 746 346	69.7	997 802	2.1	240 741	37 351
	Manufacturers' sales branches and offices:							
	All firms -----	469	58 575 952	100.0	2 468 631	4.2	655 905	54 834
	4 largest firms -----	76	22 018 502	37.6	540 607	2.5	156 996	10 330
	8 largest firms -----	201	35 056 598	59.8	1 074 423	3.1	301 125	20 355
	20 largest firms -----	284	52 082 511	88.9	1 919 206	3.7	519 969	39 448
	50 largest firms -----	367	57 894 788	98.8	2 387 418	4.1	635 197	52 057
	Agents, brokers, and commission merchants:							
	All firms -----	317	3 660 899	100.0	87 390	2.4	21 530	2 396
	4 largest firms -----	11	863 831	23.6	16 179	1.9	4 673	473
	8 largest firms -----	16	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	28	1 940 301	53.0	38 661	2.0	10 043	1 180
	50 largest firms -----	59	2 635 387	72.0	56 107	2.1	13 721	1 537

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-217

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
512	Drugs, Drug Proprietaries, and Druggists' Sundries—Con.							
5122	Drugs, Drug Proprietaries, and Druggists' Sundries							
	All types of operation:							
	All firms -----	6 069	129 306 287	100.0	5 367 953	4.2	1 332 172	157 855
	4 largest firms -----	143	28 206 482	21.8	646 764	2.3	184 097	17 560
	8 largest firms -----	233	46 696 904	36.1	1 018 220	2.2	279 846	26 895
	20 largest firms -----	442	75 787 161	58.6	1 928 656	2.5	519 497	49 537
	50 largest firms -----	564	96 089 354	74.3	2 800 246	2.9	736 931	71 534
	Merchant wholesalers:							
	All firms -----	5 283	67 069 436	100.0	2 811 932	4.2	654 737	100 625
	4 largest firms -----	142	23 787 232	35.5	397 416	1.7	95 144	15 524
	8 largest firms -----	202	32 694 796	48.7	490 384	1.5	118 533	19 329
	20 largest firms -----	226	39 485 152	58.9	641 533	1.6	153 948	25 207
	50 largest firms -----	670	46 746 346	69.7	997 802	2.1	240 741	37 351
	Manufacturers' sales branches and offices:							
	All firms -----	469	58 575 952	100.0	2 468 631	4.2	655 905	54 834
	4 largest firms -----	76	22 018 502	37.6	540 607	2.5	156 996	10 330
	8 largest firms -----	201	35 056 598	59.8	1 074 423	3.1	301 125	20 355
	20 largest firms -----	284	52 082 511	88.9	1 919 206	3.7	519 969	39 448
	50 largest firms -----	367	57 894 788	98.8	2 387 418	4.1	635 197	52 057
	Agents, brokers, and commission merchants:							
	All firms -----	317	3 660 899	100.0	87 390	2.4	21 530	2 396
	4 largest firms -----	11	863 831	23.6	16 179	1.9	4 673	473
	8 largest firms -----	16	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	28	1 940 301	53.0	38 661	2.0	10 043	1 180
	50 largest firms -----	59	2 635 387	72.0	56 107	2.1	13 721	1 537
513	Apparel, Piece Goods, and Notions							
	All types of operation:							
	All firms -----	19 553	109 202 949	100.0	6 521 734	6.0	1 480 253	196 149
	4 largest firms -----	61	8 903 202	8.2	260 905	2.9	66 273	7 270
	8 largest firms -----	80	14 530 366	13.3	329 129	2.3	85 140	8 624
	20 largest firms -----	147	20 739 954	19.0	662 404	3.2	173 158	16 415
	50 largest firms -----	307	28 951 488	26.5	931 146	3.2	238 485	22 764
	Merchant wholesalers:							
	All firms -----	15 848	67 904 735	100.0	5 214 689	7.7	1 164 245	162 775
	4 largest firms -----	19	5 809 244	8.6	222 003	3.8	60 651	4 852
	8 largest firms -----	23	7 916 500	11.7	369 752	4.7	80 018	8 018
	20 largest firms -----	51	11 271 154	16.6	508 075	4.5	128 303	11 012
	50 largest firms -----	110	15 567 668	22.9	805 442	5.2	191 547	17 302
	Manufacturers' sales branches and offices:							
	All firms -----	809	26 085 644	100.0	856 907	3.3	216 364	22 909
	4 largest firms -----	54	8 001 385	30.7	122 365	1.5	31 173	4 029
	8 largest firms -----	76	10 548 436	40.4	165 715	1.6	46 338	5 106
	20 largest firms -----	137	14 136 955	54.2	260 742	1.8	70 281	7 220
	50 largest firms -----	233	19 012 587	72.9	449 362	2.4	114 384	11 309
	Agents, brokers, and commission merchants:							
	All firms -----	2 896	15 212 570	100.0	450 138	3.0	99 644	10 465
	4 largest firms -----	6	888 073	5.8	20 649	2.3	5 385	257
	8 largest firms -----	10	1 488 582	9.8	40 568	2.7	9 444	469
	20 largest firms -----	35	2 554 697	16.8	58 562	2.3	14 048	725
	50 largest firms -----	65	4 063 243	26.7	99 707	2.5	23 335	1 285

See footnote at end of table.

1-218 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
513	Apparel, Piece Goods, and Notions—Con.							
5131	Piece Goods, Notions, and Other Dry Goods							
	All types of operation:							
	All firms	5 640	29 291 930	100.0	1 729 833	5.9	398 408	49 930
	4 largest firms	14	2 576 278	8.8	61 683	2.4	19 484	1 235
	8 largest firms	38	3 907 914	13.3	85 176	2.2	25 780	1 572
	20 largest firms	92	6 473 536	22.1	170 447	2.6	45 295	3 202
	50 largest firms	175	10 096 303	34.5	288 764	2.9	72 784	5 062
	Merchant wholesalers:							
	All firms	4 646	16 091 611	100.0	1 325 673	8.2	298 000	40 948
	4 largest firms	4	887 512	5.5	15 166	1.7	4 205	199
	8 largest firms	10	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	33	2 455 881	15.3	85 804	3.5	20 470	1 298
	50 largest firms	105	4 374 938	27.2	225 535	5.2	52 729	4 198
	Manufacturers' sales branches and offices:							
	All firms	300	8 910 929	100.0	280 773	3.2	73 351	5 937
	4 largest firms	14	2 563 796	28.8	65 087	2.5	20 328	1 277
	8 largest firms	38	3 790 395	42.5	87 580	2.3	26 323	1 632
	20 largest firms	88	5 984 180	67.2	153 245	2.6	40 964	2 743
	50 largest firms	155	8 105 717	91.0	222 545	2.7	58 411	4 391
	Agents, brokers, and commission merchants:							
	All firms	694	4 289 390	100.0	123 387	2.9	27 057	3 045
	4 largest firms	7	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	23	835 033	19.5	16 204	1.9	4 057	195
	20 largest firms	36	1 345 281	31.4	29 952	2.2	6 592	359
	50 largest firms	67	2 045 260	47.7	48 039	2.3	10 096	715
5136	Men's and Boys' Clothing and Furnishings							
	All types of operation:							
	All firms	4 620	28 162 713	100.0	1 527 152	5.4	344 144	51 908
	4 largest firms	32	5 737 231	20.4	48 542	.8	13 388	1 751
	8 largest firms	44	7 323 777	26.0	139 663	1.9	34 224	4 106
	20 largest firms	92	9 708 676	34.5	225 307	2.3	55 444	6 028
	50 largest firms	155	12 445 105	44.2	370 047	3.0	89 399	10 314
	Merchant wholesalers:							
	All firms	3 749	15 812 952	100.0	1 209 043	7.6	267 061	41 578
	4 largest firms	12	1 343 176	8.5	70 099	5.2	16 261	1 531
	8 largest firms	20	2 074 684	13.1	100 002	4.8	24 696	2 153
	20 largest firms	35	3 268 734	20.7	189 433	5.8	43 589	4 612
	50 largest firms	80	5 152 123	32.6	294 805	5.7	67 822	7 116
	Manufacturers' sales branches and offices:							
	All firms	274	9 480 622	100.0	241 461	2.5	59 149	8 524
	4 largest firms	31	5 727 231	60.4	45 392	.8	12 283	1 676
	8 largest firms	53	6 766 976	71.4	83 449	1.2	21 275	2 609
	20 largest firms	91	8 074 141	85.2	137 381	1.7	34 507	4 667
	50 largest firms	209	9 250 924	97.6	222 837	2.4	54 589	7 794
	Agents, brokers, and commission merchants:							
	All firms	597	2 869 139	100.0	76 648	2.7	17 934	1 806
	4 largest firms	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	9	565 266	19.7	8 685	1.5	1 964	121
	20 largest firms	21	866 210	30.2	16 430	1.9	3 353	192
	50 largest firms	52	1 330 784	46.4	26 989	2.0	5 747	399

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-219

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
513	Apparel, Piece Goods, and Notions—Con.							
5137	Women's, Children's, and Infants' Clothing and Accessories							
	All types of operation:							
	All firms	7 581	35 495 901	100.0	2 384 546	6.7	528 100	72 485
	4 largest firms	28	4 286 268	12.1	128 641	3.0	32 819	3 494
	8 largest firms	33	5 944 016	16.7	219 943	3.7	55 619	5 575
	20 largest firms	74	8 040 983	22.7	324 130	4.0	79 316	7 808
	50 largest firms	132	11 265 165	31.7	530 655	4.7	125 552	12 172
	Merchant wholesalers:							
	All firms	6 095	23 811 102	100.0	1 972 229	8.3	429 901	61 539
	4 largest firms	8	3 113 976	13.1	125 668	4.0	33 544	2 503
	8 largest firms	16	3 963 809	16.6	197 368	5.0	48 270	3 999
	20 largest firms	35	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	83	7 827 137	32.9	493 138	6.3	110 714	11 286
	Manufacturers' sales branches and offices:							
	All firms	210	6 286 438	100.0	249 283	4.0	62 701	6 759
	4 largest firms	23	2 498 154	39.7	67 609	2.7	16 542	2 462
	8 largest firms	34	3 142 796	50.0	84 101	2.7	20 727	2 685
	20 largest firms	69	4 390 188	69.8	131 985	3.0	33 207	3 940
	50 largest firms	120	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	1 276	5 398 361	100.0	163 034	3.0	35 498	4 187
	4 largest firms	4	557 080	10.3	2 747	.5	611	44
	8 largest firms	8	821 231	15.2	13 924	1.7	3 796	142
	20 largest firms	21	1 356 895	25.1	26 920	2.0	6 135	399
	50 largest firms	51	2 096 267	38.8	50 928	2.4	10 696	679
5139	Footwear							
	All types of operation:							
	All firms	1 712	16 252 405	100.0	880 203	5.4	209 601	21 826
	4 largest firms	17	4 741 138	29.2	224 338	4.7	59 634	4 868
	8 largest firms	26	5 965 143	36.7	278 399	4.7	72 889	5 831
	20 largest firms	50	8 217 321	50.6	392 340	4.8	98 149	8 140
	50 largest firms	84	10 386 394	63.9	512 229	4.9	127 691	10 755
	Merchant wholesalers:							
	All firms	1 358	12 189 070	100.0	707 744	5.8	169 283	18 710
	4 largest firms	14	4 592 831	37.7	210 514	4.6	56 121	4 655
	8 largest firms	22	5 638 389	46.3	255 510	4.5	65 784	5 613
	20 largest firms	43	7 103 783	58.3	346 907	4.9	87 720	7 696
	50 largest firms	75	8 616 586	70.7	434 828	5.0	108 826	9 606
	Manufacturers' sales branches and offices:							
	All firms	25	1 407 655	100.0	85 390	6.1	21 163	1 689
	4 largest firms	7	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	12	1 264 317	89.8	73 243	5.8	17 639	1 320
	20 largest firms	25	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	25	1 407 655	100.0	85 390	6.1	21 163	1 689
	Agents, brokers, and commission merchants:							
	All firms	329	2 655 680	100.0	87 069	3.3	19 155	1 427
	4 largest firms	4	730 669	27.5	32 271	4.4	7 562	383
	8 largest firms	8	980 098	36.9	41 136	4.2	9 664	486
	20 largest firms	20	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	50	1 851 934	69.7	64 266	3.5	14 048	859

See footnote at end of table.

1-220 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
514	Groceries and Related Products							
	All types of operation:							
	All firms	42 874	504 566 789	100.0	21 722 789	4.3	5 086 876	811 902
	4 largest firms	452	56 741 904	11.2	1 545 135	2.7	382 690	47 354
	8 largest firms	1 226	85 506 108	16.9	3 584 533	4.2	850 039	120 968
	20 largest firms	2 214	127 086 655	25.2	4 738 181	3.7	1 132 464	153 561
	50 largest firms	2 732	177 532 793	35.2	6 208 547	3.5	1 477 340	199 250
	Merchant wholesalers:							
	All firms	33 224	279 216 995	100.0	14 833 660	5.3	3 453 450	578 647
	4 largest firms	216	38 515 802	13.8	1 957 611	5.1	472 227	59 818
	8 largest firms	279	50 088 638	17.9	2 221 933	4.4	535 739	68 363
	20 largest firms	415	70 339 643	25.2	3 070 404	4.4	734 073	94 234
	50 largest firms	905	96 342 865	34.5	4 001 110	4.2	962 760	124 695
	Manufacturers' sales branches and offices:							
	All firms	4 829	127 257 067	100.0	5 071 575	4.0	1 210 952	174 003
	4 largest firms	816	38 808 754	30.5	1 417 246	3.7	326 968	55 066
	8 largest firms	1 106	55 957 088	44.0	1 737 968	3.1	406 234	63 994
	20 largest firms	2 083	86 346 456	67.9	2 686 191	3.1	636 165	90 962
	50 largest firms	2 622	104 080 828	81.8	3 475 580	3.3	825 266	114 269
	Agents, brokers, and commission merchants:							
	All firms	4 821	98 092 727	100.0	1 817 554	1.9	422 474	59 252
	4 largest firms	31	7 159 839	7.3	109 176	1.5	27 199	3 290
	8 largest firms	65	12 336 673	12.6	188 434	1.5	45 594	5 803
	20 largest firms	125	20 551 866	21.0	317 823	1.5	75 946	9 756
	50 largest firms	200	32 727 343	33.4	513 861	1.6	122 371	16 002
5141	Groceries, General Line							
	All types of operation:							
	All firms	4 528	132 602 589	100.0	5 025 821	3.8	1 191 480	172 827
	4 largest firms	132	33 907 345	25.6	1 533 769	4.5	367 138	46 853
	8 largest firms	150	42 722 372	32.2	1 757 600	4.1	420 844	54 062
	20 largest firms	265	59 388 034	44.8	2 478 592	4.2	586 585	75 862
	50 largest firms	558	81 238 542	61.3	3 110 665	3.8	739 463	97 102
	Merchant wholesalers:							
	All firms	3 740	95 807 066	100.0	4 391 383	4.6	1 040 639	151 200
	4 largest firms	132	33 907 345	35.4	1 533 769	4.5	367 138	46 853
	8 largest firms	165	42 202 870	44.0	1 777 162	4.2	423 639	55 420
	20 largest firms	250	56 778 438	59.3	2 516 380	4.4	595 226	77 692
	50 largest firms	506	73 162 920	76.4	3 087 575	4.2	732 272	97 060
	Manufacturers' sales branches and offices:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—
	Agents, brokers, and commission merchants:							
	All firms	788	36 795 523	100.0	634 438	1.7	150 841	21 627
	4 largest firms	26	6 591 565	17.9	94 460	1.4	22 469	2 385
	8 largest firms	49	9 973 290	27.1	145 677	1.5	35 700	4 020
	20 largest firms	82	16 000 809	43.5	243 046	1.5	57 519	7 115
	50 largest firms	149	23 413 405	63.6	370 748	1.6	88 053	11 745
5142	Packaged Frozen Foods							
	All types of operation:							
	All firms	3 468	53 256 028	100.0	2 113 878	4.0	494 245	73 755
	4 largest firms	81	7 985 109	15.0	344 990	4.3	79 877	9 585
	8 largest firms	117	11 268 565	21.2	409 465	3.6	96 012	11 242
	20 largest firms	193	17 228 640	32.4	602 105	3.5	141 932	17 037
	50 largest firms	300	23 592 610	44.3	812 643	3.4	190 123	23 738
	Merchant wholesalers:							
	All firms	2 521	36 287 759	100.0	1 743 305	4.8	403 904	61 673
	4 largest firms	63	7 586 192	20.9	311 900	4.1	71 036	8 714
	8 largest firms	103	10 486 464	28.9	412 887	3.9	94 834	11 370
	20 largest firms	143	14 810 648	40.8	559 288	3.8	128 451	16 216
	50 largest firms	203	19 736 082	54.4	766 139	3.9	176 295	22 385

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-221

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
514	Groceries and Related Products—Con.							
5142	Packaged Frozen Foods—Con.							
	Manufacturers' sales branches and offices:							
	All firms	279	4 837 119	100.0	156 602	3.2	40 158	5 464
	4 largest firms	52	2 499 156	51.7	51 042	2.0	14 253	1 234
	8 largest firms	62	3 476 950	71.9	69 734	2.0	19 102	1 956
	20 largest firms	168	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	274	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	668	12 131 150	100.0	213 971	1.8	50 183	6 618
	4 largest firms	4	1 222 495	10.1	14 355	1.2	3 322	402
	8 largest firms	11	1 811 492	14.9	25 036	1.4	5 664	790
	20 largest firms	26	3 114 218	25.7	47 810	1.5	10 775	1 467
	50 largest firms	72	5 393 232	44.5	86 290	1.6	20 544	2 486
5143	Dairy Products, Except Dried or Canned							
	All types of operation:							
	All firms	3 378	35 324 092	100.0	1 469 857	4.2	349 187	50 975
	4 largest firms	68	8 829 405	25.0	276 745	3.1	66 897	6 775
	8 largest firms	166	11 454 022	32.4	321 753	2.8	77 989	8 353
	20 largest firms	305	15 757 896	44.6	457 029	2.9	112 032	12 668
	50 largest firms	520	21 862 397	61.9	682 290	3.1	165 144	20 388
	Merchant wholesalers:							
	All firms	2 424	16 866 462	100.0	775 791	4.6	181 032	28 988
	4 largest firms	36	2 220 848	13.2	56 863	2.6	14 621	1 704
	8 largest firms	47	3 483 161	20.7	68 354	2.0	17 413	2 051
	20 largest firms	75	5 977 031	35.4	130 928	2.2	32 983	3 900
	50 largest firms	125	8 612 520	51.1	218 834	2.5	53 454	6 867
	Manufacturers' sales branches and offices:							
	All firms	743	15 519 880	100.0	646 315	4.2	156 911	20 357
	4 largest firms	62	8 636 622	55.6	265 435	3.1	63 985	6 356
	8 largest firms	129	10 286 952	66.3	291 505	2.8	70 777	6 933
	20 largest firms	383	12 922 958	83.3	472 079	3.7	112 762	13 651
	50 largest firms	566	14 924 392	96.2	596 574	4.0	143 988	18 330
	Agents, brokers, and commission merchants:							
	All firms	211	2 937 750	100.0	47 751	1.6	11 244	1 630
	4 largest firms	7	1 079 530	36.7	15 802	1.5	3 762	595
	8 largest firms	13	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	25	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	55	2 612 098	88.9	37 321	1.4	8 869	1 203
5144	Poultry and Poultry Products							
	All types of operation:							
	All firms	1 224	10 118 173	100.0	444 295	4.4	104 034	19 916
	4 largest firms	35	967 363	9.6	28 948	3.0	6 306	771
	8 largest firms	48	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	82	2 554 292	25.2	70 035	2.7	15 791	2 136
	50 largest firms	120	4 243 064	41.9	133 351	3.1	30 366	4 602
	Merchant wholesalers:							
	All firms	1 022	6 961 250	100.0	365 368	5.2	84 794	17 037
	4 largest firms	5	414 623	6.0	10 741	2.6	2 742	388
	8 largest firms	19	753 115	10.8	20 708	2.7	4 665	707
	20 largest firms	35	1 524 859	21.9	44 277	2.9	10 253	1 570
	50 largest firms	74	2 862 494	41.1	107 490	3.8	24 384	4 346
	Manufacturers' sales branches and offices:							
	All firms	87	1 588 144	100.0	57 383	3.6	14 435	2 261
	4 largest firms	33	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	50	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	77	1 550 847	97.7	53 831	3.5	12 364	1 843
	50 largest firms	87	1 588 144	100.0	57 383	3.6	14 435	2 261
	Agents, brokers, and commission merchants:							
	All firms	115	1 568 779	100.0	21 544	1.4	4 805	618
	4 largest firms	6	364 356	23.2	4 456	1.2	1 036	108
	8 largest firms	12	610 297	38.9	7 330	1.2	1 572	155
	20 largest firms	24	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	57	1 415 816	90.2	17 964	1.3	4 071	472

See footnote at end of table.

1-222 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
514	Groceries and Related Products—Con.							
5145	Confectionery							
	All types of operation:							
	All firms	2 693	21 805 401	100.0	1 203 452	5.5	274 769	56 322
	4 largest firms	157	9 170 287	42.1	494 194	5.4	109 461	25 499
	8 largest firms	206	11 816 900	54.2	597 025	5.1	134 559	29 442
	20 largest firms	279	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	366	15 616 692	71.6	785 028	5.0	178 574	36 748
	Merchant wholesalers:							
	All firms	2 010	6 116 530	100.0	447 419	7.3	104 842	20 725
	4 largest firms	43	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	65	1 792 588	29.3	76 915	4.3	19 481	2 836
	20 largest firms	82	2 376 727	38.9	110 570	4.7	27 124	3 956
	50 largest firms	119	3 069 468	50.2	151 177	4.9	36 207	5 489
	Manufacturers' sales branches and offices:							
	All firms	313	12 281 815	100.0	675 381	5.5	153 455	33 253
	4 largest firms	132	8 853 552	72.1	482 930	5.5	105 986	25 628
	8 largest firms	224	11 092 387	90.3	595 407	5.4	133 944	29 745
	20 largest firms	268	12 062 925	98.2	652 917	5.4	148 098	32 469
	50 largest firms	313	12 281 815	100.0	675 381	5.5	153 455	33 253
	Agents, brokers, and commission merchants:							
	All firms	370	3 407 056	100.0	80 652	2.4	16 472	2 344
	4 largest firms	4	743 707	21.8	13 426	1.8	2 376	304
	8 largest firms	16	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	29	1 416 420	41.6	29 607	2.1	5 785	699
	50 largest firms	67	2 105 941	61.8	45 688	2.2	8 918	1 097
5146	Fish and Seafoods							
	All types of operation:							
	All firms	3 100	11 481 166	100.0	591 323	5.2	135 360	29 651
	4 largest firms	7	955 595	8.3	9 227	1.0	2 155	266
	8 largest firms	22	1 444 774	12.6	24 541	1.7	5 341	875
	20 largest firms	34	2 300 524	20.0	59 304	2.6	13 558	1 885
	50 largest firms	71	3 544 594	30.9	111 646	3.1	26 349	3 385
	Merchant wholesalers:							
	All firms	2 926	9 666 553	100.0	553 851	5.7	127 048	27 958
	4 largest firms	6	784 346	8.1	9 728	1.2	2 101	256
	8 largest firms	13	1 130 210	11.7	23 494	2.1	5 292	693
	20 largest firms	26	1 808 227	18.7	53 891	3.0	12 201	1 563
	50 largest firms	63	2 840 793	29.4	108 637	3.8	25 519	3 127
	Manufacturers' sales branches and offices:							
	All firms	36	680 405	100.0	20 617	3.0	4 556	1 128
	4 largest firms	11	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	15	616 847	90.7	14 609	2.4	3 261	489
	20 largest firms	34	677 167	99.5	20 151	3.0	4 468	1 072
	50 largest firms	36	680 405	100.0	20 617	3.0	4 556	1 128
	Agents, brokers, and commission merchants:							
	All firms	138	1 134 208	100.0	16 855	1.5	3 756	565
	4 largest firms	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	10	482 322	42.5	4 973	1.0	1 134	133
	20 largest firms	22	735 298	64.8	8 030	1.1	1 903	220
	50 largest firms	53	976 994	86.1	12 448	1.3	2 766	325

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-223

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
514	Groceries and Related Products—Con.							
5147	Meats and Meat Products							
	All types of operation:							
	All firms	4 123	54 871 104	100.0	1 516 548	2.8	357 888	60 537
	4 largest firms	165	18 422 631	33.6	99 673	.5	24 462	3 625
	8 largest firms	178	21 255 927	38.7	141 226	.7	34 278	5 735
	20 largest firms	198	24 765 506	45.1	207 690	.8	50 381	8 066
	50 largest firms	248	29 765 617	54.2	333 850	1.1	80 265	12 242
	Merchant wholesalers:							
	All firms	3 587	27 846 368	100.0	1 254 509	4.5	295 083	51 736
	4 largest firms	24	1 907 719	6.9	38 851	2.0	9 174	1 996
	8 largest firms	29	3 048 058	10.9	59 686	2.0	14 295	2 688
	20 largest firms	43	5 453 100	19.6	129 495	2.4	31 117	5 149
	50 largest firms	89	8 915 499	32.0	228 297	2.6	53 951	8 362
	Manufacturers' sales branches and offices:							
	All firms	234	22 541 930	100.0	203 667	.9	49 208	7 183
	4 largest firms	143	17 708 853	78.6	88 569	.5	21 648	3 139
	8 largest firms	162	20 317 583	90.1	119 111	.6	28 630	4 172
	20 largest firms	190	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	234	22 541 930	100.0	203 667	.9	49 208	7 183
	Agents, brokers, and commission merchants:							
	All firms	302	4 482 806	100.0	58 372	1.3	13 597	1 618
	4 largest firms	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	23	2 200 026	49.1	17 080	.8	4 730	422
	50 largest firms	58	3 264 866	72.8	32 418	1.0	8 073	783
5148	Fresh Fruits and Vegetables							
	All types of operation:							
	All firms	6 003	38 512 291	100.0	2 372 108	6.2	526 779	101 372
	4 largest firms	133	2 763 403	7.2	60 024	2.2	19 584	1 266
	8 largest firms	175	4 345 123	11.3	136 614	3.1	38 465	4 240
	20 largest firms	208	6 055 170	15.7	185 409	3.1	48 554	5 465
	50 largest firms	255	8 853 990	23.0	299 867	3.4	71 467	8 856
	Merchant wholesalers:							
	All firms	5 293	31 784 551	100.0	2 169 098	6.8	483 236	95 657
	4 largest firms	134	2 549 551	8.0	54 421	2.1	18 889	1 424
	8 largest firms	160	3 809 939	12.0	130 487	3.4	37 265	4 279
	20 largest firms	189	5 389 818	17.0	175 297	3.3	46 403	5 435
	50 largest firms	251	7 808 716	24.6	310 555	4.0	73 896	9 456
	Manufacturers' sales branches and offices:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—
	Agents, brokers, and commission merchants:							
	All firms	710	6 727 740	100.0	203 010	3.0	43 543	5 715
	4 largest firms	19	1 069 336	15.9	21 334	2.0	5 003	376
	8 largest firms	24	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	36	2 257 126	33.5	51 639	2.3	10 783	1 119
	50 largest firms	70	3 334 534	49.6	77 867	2.3	15 701	1 710

See footnote at end of table.

1-224 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
514	Groceries and Related Products—Con.							
5149	Groceries and Related Products, N.E.C.							
	All types of operation:							
	All firms	14 357	146 595 945	100.0	6 985 507	4.8	1 653 134	246 547
	4 largest firms	513	22 384 358	15.3	726 894	3.2	169 997	21 225
	8 largest firms	1 269	34 663 174	23.6	1 407 462	4.1	338 338	40 834
	20 largest firms	1 691	56 458 590	38.5	2 137 230	3.8	515 659	64 387
	50 largest firms	1 998	76 166 307	52.0	2 777 453	3.6	670 659	84 363
	Merchant wholesalers:							
	All firms	9 701	47 880 456	100.0	3 132 936	6.5	732 872	123 673
	4 largest firms	25	6 376 549	13.3	192 181	3.0	49 709	6 170
	8 largest firms	32	8 794 463	18.4	262 863	3.0	68 637	8 606
	20 largest firms	77	13 511 858	28.2	393 386	2.9	101 014	12 922
	50 largest firms	155	18 780 773	39.2	631 637	3.4	154 494	20 059
	Manufacturers' sales branches and offices:							
	All firms	3 137	69 807 774	100.0	3 311 610	4.7	792 229	104 357
	4 largest firms	506	21 863 813	31.3	686 792	3.1	159 859	20 166
	8 largest firms	1 244	34 075 198	48.8	1 361 630	4.0	326 651	39 596
	20 largest firms	1 784	52 004 305	74.5	2 085 446	4.0	498 327	62 313
	50 largest firms	2 169	62 009 475	88.8	2 602 547	4.2	620 808	78 603
	Agents, brokers, and commission merchants:							
	All firms	1 519	28 907 715	100.0	540 961	1.9	128 033	18 517
	4 largest firms	24	4 843 285	16.8	73 624	1.5	17 256	2 647
	8 largest firms	28	7 104 210	24.6	108 014	1.5	25 688	3 698
	20 largest firms	57	11 263 137	39.0	190 062	1.7	45 434	6 320
	50 largest firms	104	15 939 153	55.1	270 910	1.7	64 998	8 902
515	Farm-Product Raw Materials							
	All types of operation:							
	All firms	11 551	136 869 416	100.0	2 100 377	1.5	479 751	108 710
	4 largest firms	453	22 526 682	16.5	166 603	.7	37 715	5 476
	8 largest firms	791	35 400 511	25.9	252 965	.7	58 666	8 659
	20 largest firms	908	50 700 234	37.0	342 399	.7	76 484	10 799
	50 largest firms	1 282	65 563 801	47.9	479 215	.7	109 298	16 495
	Merchant wholesalers:							
	All firms	9 845	109 827 391	100.0	1 875 386	1.7	426 039	81 066
	4 largest firms	453	22 526 682	20.5	166 603	.7	37 715	5 476
	8 largest firms	790	35 390 224	32.2	252 927	.7	58 666	8 658
	20 largest firms	917	49 453 069	45.0	340 309	.7	76 323	10 849
	50 largest firms	1 360	62 078 898	56.5	499 347	.8	113 501	16 755
	Manufacturers' sales branches and offices:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—
	Agents, brokers, and commission merchants:							
	All firms	1 706	27 042 025	100.0	224 991	.8	53 712	27 644
	4 largest firms	14	3 760 256	13.9	7 570	.2	1 519	314
	8 largest firms	26	5 048 493	18.7	12 627	.3	2 617	612
	20 largest firms	50	7 304 375	27.0	24 255	.3	5 455	1 367
	50 largest firms	85	9 859 523	36.5	38 629	.4	8 699	2 658

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-225

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
515	Farm-Product Raw Materials—Con.							
5153	Grain and Field Beans							
	All types of operation:							
	All firms	7 444	90 903 606	100.0	1 446 230	1.6	331 798	60 243
	4 largest firms	434	20 602 667	22.7	147 144	.7	32 747	4 808
	8 largest firms	720	33 080 935	36.4	228 140	.7	52 307	7 611
	20 largest firms	835	47 924 475	52.7	289 712	.6	67 899	9 475
	50 largest firms	1 130	57 880 390	63.7	400 384	.7	93 449	13 430
	Merchant wholesalers:							
	All firms	7 264	85 521 236	100.0	1 419 510	1.7	326 002	59 466
	4 largest firms	434	20 602 667	24.1	147 144	.7	32 747	4 808
	8 largest firms	720	33 080 935	38.7	228 140	.7	52 307	7 611
	20 largest firms	854	46 709 348	54.6	290 370	.6	68 361	9 644
	50 largest firms	1 161	54 480 558	63.7	402 870	.7	93 969	13 640
	Manufacturers' sales branches and offices:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—
	Agents, brokers, and commission merchants:							
	All firms	180	5 382 370	100.0	26 720	.5	5 796	777
	4 largest firms	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	22	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	52	5 063 330	94.1	17 950	.4	3 779	423
5154	Livestock							
	All types of operation:							
	All firms	2 316	26 425 311	100.0	254 795	1.0	60 450	32 034
	4 largest firms	151	2 100 661	7.9	11 661	.6	2 733	587
	8 largest firms	188	3 449 433	13.1	19 455	.6	4 514	1 374
	20 largest firms	323	6 179 029	23.4	36 285	.6	8 709	2 620
	50 largest firms	379	9 043 275	34.2	55 931	.6	12 912	3 938
	Merchant wholesalers:							
	All firms	1 218	8 838 734	100.0	105 788	1.2	24 615	8 464
	4 largest firms	149	2 071 399	23.4	11 475	.6	2 692	563
	8 largest firms	215	2 992 866	33.9	17 280	.6	4 020	847
	20 largest firms	267	4 492 973	50.8	26 338	.6	6 135	1 457
	50 largest firms	322	5 863 252	66.3	36 474	.6	8 098	2 083
	Manufacturers' sales branches and offices:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—
	Agents, brokers, and commission merchants:							
	All firms	1 098	17 586 577	100.0	149 007	.8	35 835	23 570
	4 largest firms	22	1 332 085	7.6	6 506	.5	1 462	530
	8 largest firms	36	2 220 912	12.6	12 466	.6	3 031	1 061
	20 largest firms	50	3 522 876	20.0	22 791	.6	5 147	1 786
	50 largest firms	82	5 600 361	31.8	34 238	.6	7 830	3 108

See footnote at end of table.

1-226 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

TIPS [UPF] BATCH_1611 [UFCB,D_NGUYEN] EPD-UFCB 3/13/95 6:18 AM MACHINE: EPCV20 DATA:CENSUS_SIZE_TIPS.DAT:1 * 3/13/95 05:39:00 TAPE: NOreel FRAME: 224
TSF:TIPS92-05555017.DAT:1 3/13/95 05:55:56 UTF:TIPS93-05555017.DAT:1 3/13/95 05:55:56 META:SIZE_TIPS96.DAT:2 3/13/95 06:04:59

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
515	Farm-Product Raw Materials—Con.							
5159	Farm-Product Raw Materials, N.E.C.							
	All types of operation:							
	All firms	1 791	19 540 499	100.0	399 352	2.0	87 503	16 433
	4 largest firms	27	3 440 236	17.6	60 477	1.8	10 373	1 113
	8 largest firms	37	5 469 608	28.0	71 039	1.3	12 819	1 424
	20 largest firms	98	8 639 634	44.2	120 818	1.4	25 112	3 320
	50 largest firms	154	11 407 910	58.4	155 640	1.4	32 432	4 409
	Merchant wholesalers:							
	All firms	1 363	15 467 421	100.0	350 088	2.3	75 422	13 136
	4 largest firms	23	3 153 622	20.4	45 405	1.4	6 482	857
	8 largest firms	32	5 147 745	33.3	69 989	1.4	12 590	1 410
	20 largest firms	92	8 197 870	53.0	119 884	1.5	24 855	3 322
	50 largest firms	147	10 692 229	69.1	158 718	1.5	33 251	4 515
	Manufacturers' sales branches and offices:							
	All firms	—	—	—	—	—	—	—
	4 largest firms	—	—	—	—	—	—	—
	8 largest firms	—	—	—	—	—	—	—
	20 largest firms	—	—	—	—	—	—	—
	50 largest firms	—	—	—	—	—	—	—
	Agents, brokers, and commission merchants:							
	All firms	428	4 073 078	100.0	49 264	1.2	12 081	3 297
	4 largest firms	6	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	11	1 086 922	26.7	2 966	.3	648	104
	20 largest firms	26	1 701 079	41.8	12 601	.7	2 987	414
	50 largest firms	62	2 447 095	60.1	22 114	.9	5 590	773
516	Chemicals and Allied Products							
	All types of operation:							
	All firms	14 193	132 471 184	100.0	5 595 655	4.2	1 339 151	147 010
	4 largest firms	106	32 452 805	24.5	529 364	1.6	128 261	8 108
	8 largest firms	183	44 955 918	33.9	673 682	1.5	164 477	9 933
	20 largest firms	766	62 274 273	47.0	1 035 028	1.7	254 457	19 440
	50 largest firms	1 413	80 173 755	60.5	1 623 185	2.0	415 315	32 895
	Merchant wholesalers:							
	All firms	10 493	39 170 386	100.0	3 135 055	8.0	722 442	93 426
	4 largest firms	95	3 724 135	9.5	80 492	2.2	20 297	2 041
	8 largest firms	161	5 456 111	13.9	153 128	2.8	38 319	3 949
	20 largest firms	482	8 985 915	22.9	283 722	3.2	70 599	8 194
	50 largest firms	636	12 827 607	32.7	433 512	3.4	107 128	11 431
	Manufacturers' sales branches and offices:							
	All firms	2 504	87 702 231	100.0	2 290 586	2.6	580 274	49 702
	4 largest firms	69	32 093 082	36.6	505 510	1.6	123 346	7 634
	8 largest firms	163	43 897 260	50.1	653 567	1.5	160 603	10 071
	20 largest firms	630	60 394 871	68.9	949 217	1.6	234 818	17 119
	50 largest firms	1 171	75 659 821	86.3	1 488 951	2.0	382 069	28 769
	Agents, brokers, and commission merchants:							
	All firms	1 196	5 598 567	100.0	170 014	3.0	36 435	3 882
	4 largest firms	4	403 269	7.2	3 732	.9	672	36
	8 largest firms	10	647 023	11.6	11 526	1.8	2 699	175
	20 largest firms	26	1 180 050	21.1	22 189	1.9	4 622	283
	50 largest firms	61	1 974 621	35.3	39 635	2.0	8 171	528

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-227

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
516	Chemicals and Allied Products—Con.							
5162	Plastics Materials and Basic Forms and Shapes							
	All types of operation:							
	All firms	3 490	28 573 815	100.0	1 160 933	4.1	266 395	33 459
	4 largest firms	52	9 795 084	34.3	94 219	1.0	22 894	1 512
	8 largest firms	99	12 524 917	43.8	144 915	1.2	34 001	2 558
	20 largest firms	249	15 446 556	54.1	218 154	1.4	54 424	4 506
	50 largest firms	374	17 839 871	62.4	306 971	1.7	75 571	7 098
	Merchant wholesalers:							
	All firms	2 612	9 960 572	100.0	803 697	8.1	183 109	25 504
	4 largest firms	102	1 273 374	12.8	46 115	3.6	12 089	1 423
	8 largest firms	114	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	161	2 761 233	27.7	107 214	3.9	26 974	3 144
	50 largest firms	299	4 057 225	40.7	191 403	4.7	46 041	5 478
	Manufacturers' sales branches and offices:							
	All firms	363	15 920 797	100.0	289 568	1.8	69 242	6 421
	4 largest firms	50	9 374 585	58.9	83 865	.9	20 435	1 298
	8 largest firms	85	11 605 090	72.9	127 690	1.1	29 845	2 185
	20 largest firms	148	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	221	15 234 237	95.7	228 135	1.5	55 289	4 645
	Agents, brokers, and commission merchants:							
	All firms	515	2 692 446	100.0	67 668	2.5	14 044	1 534
	4 largest firms	6	367 586	13.7	4 645	1.3	950	46
	8 largest firms	11	505 868	18.8	6 383	1.3	1 282	67
	20 largest firms	26	802 492	29.8	11 529	1.4	2 357	142
	50 largest firms	56	1 274 057	47.3	22 684	1.8	4 454	332
5169	Chemicals and Allied Products, N.E.C.							
	All types of operation:							
	All firms	10 703	103 897 369	100.0	4 434 722	4.3	1 072 756	113 551
	4 largest firms	48	27 793 758	26.8	474 388	1.7	116 118	7 215
	8 largest firms	131	36 279 799	34.9	565 900	1.6	140 585	8 845
	20 largest firms	677	51 582 390	49.6	906 463	1.8	224 996	17 367
	50 largest firms	1 261	67 582 788	65.0	1 501 608	2.2	384 589	30 545
	Merchant wholesalers:							
	All firms	7 881	29 209 814	100.0	2 331 358	8.0	539 333	67 922
	4 largest firms	95	3 724 135	12.7	80 492	2.2	20 297	2 041
	8 largest firms	161	5 406 567	18.5	147 934	2.7	37 149	3 809
	20 largest firms	411	8 439 549	28.9	258 759	3.1	65 334	7 346
	50 largest firms	502	11 444 909	39.2	384 473	3.4	95 414	9 762
	Manufacturers' sales branches and offices:							
	All firms	2 141	71 781 434	100.0	2 001 018	2.8	511 032	43 281
	4 largest firms	48	27 793 758	38.7	474 388	1.7	116 118	7 215
	8 largest firms	107	36 092 107	50.3	575 404	1.6	143 675	8 929
	20 largest firms	633	50 161 255	69.9	985 262	2.0	258 077	18 125
	50 largest firms	1 215	63 689 901	88.7	1 498 536	2.4	388 133	30 108
	Agents, brokers, and commission merchants:							
	All firms	681	2 906 121	100.0	102 346	3.5	22 391	2 348
	4 largest firms	4	276 065	9.5	5 239	1.9	1 371	85
	8 largest firms	10	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	23	925 360	31.8	21 321	2.3	4 575	289
	50 largest firms	57	1 518 092	52.2	40 127	2.6	8 124	566

See footnote at end of table.

1-228 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
517	Petroleum and Petroleum Products							
	All types of operation:							
	All firms	16 061	281 585 140	100.0	4 446 653	1.6	1 058 073	168 519
	4 largest firms	211	42 927 320	15.2	235 043	.5	53 207	4 244
	8 largest firms	576	81 086 080	28.8	480 356	.6	112 446	10 170
	20 largest firms	1 068	141 251 409	50.2	810 806	.6	191 273	17 767
	50 largest firms	1 481	182 087 513	64.7	988 238	.5	235 833	21 706
	Merchant wholesalers:							
	All firms	13 994	142 650 895	100.0	3 492 265	2.4	826 494	144 688
	4 largest firms	70	27 265 941	19.1	70 582	.3	14 731	1 303
	8 largest firms	79	37 969 695	26.6	157 428	.4	36 918	2 145
	20 largest firms	127	51 740 494	36.3	221 225	.4	51 300	3 477
	50 largest firms	522	65 823 108	46.1	413 737	.6	98 335	9 747
	Manufacturers' sales branches and offices:							
	All firms	1 732	128 035 641	100.0	899 414	.7	217 847	22 231
	4 largest firms	316	41 222 015	32.2	254 165	.6	61 727	5 117
	8 largest firms	577	73 078 841	57.1	445 412	.6	104 865	9 635
	20 largest firms	1 075	114 003 368	89.0	707 107	.6	169 973	16 616
	50 largest firms	1 618	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	335	10 898 604	100.0	54 974	.5	13 732	1 600
	4 largest firms	4	6 208 959	57.0	3 487	.1	735	38
	8 largest firms	10	8 009 959	73.5	8 237	.1	1 754	87
	20 largest firms	22	9 281 865	85.2	22 791	.2	6 647	343
	50 largest firms	52	10 233 996	93.9	34 073	.3	9 108	676
5171	Petroleum Bulk Stations and Terminals							
	All types of operation:							
	All firms	12 098	167 696 078	100.0	3 215 097	1.9	772 413	130 047
	4 largest firms	241	35 102 295	20.9	159 981	.5	38 843	3 737
	8 largest firms	503	57 631 963	34.4	359 472	.6	87 468	8 359
	20 largest firms	906	88 750 249	52.9	562 603	.6	136 882	13 813
	50 largest firms	1 467	106 746 159	63.7	736 175	.7	179 565	19 221
	Merchant wholesalers:							
	All firms	10 615	74 633 430	100.0	2 554 950	3.4	609 536	112 598
	4 largest firms	16	7 286 379	9.8	40 651	.6	9 220	702
	8 largest firms	48	10 415 563	14.0	55 968	.5	13 238	1 067
	20 largest firms	376	16 774 722	22.5	159 723	1.0	39 156	4 762
	50 largest firms	721	23 198 041	31.1	288 450	1.2	70 438	9 301
	Manufacturers' sales branches and offices:							
	All firms	1 348	92 205 271	100.0	642 508	.7	156 911	16 648
	4 largest firms	237	35 045 324	38.0	158 155	.5	38 429	3 681
	8 largest firms	499	57 574 992	62.4	357 646	.6	87 054	8 303
	20 largest firms	1 000	85 735 790	93.0	535 074	.6	130 172	13 596
	50 largest firms	1 330	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms	135	857 377	100.0	17 639	2.1	5 966	801
	4 largest firms	4	456 887	53.3	7 230	1.6	3 427	186
	8 largest firms	8	557 402	65.0	7 802	1.4	3 582	210
	20 largest firms	21	689 692	80.4	10 855	1.6	4 363	378
	50 largest firms	56	792 663	92.5	14 846	1.9	5 350	613
5172	Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals							
	All types of operation:							
	All firms	3 963	113 889 062	100.0	1 231 556	1.1	285 660	38 472
	4 largest firms	37	31 647 111	27.8	92 178	.3	19 513	1 411
	8 largest firms	76	49 335 316	43.3	163 139	.3	35 598	2 678
	20 largest firms	168	72 034 517	63.2	285 118	.4	65 596	4 690
	50 largest firms	369	88 442 186	77.7	427 461	.5	99 059	8 153
	Merchant wholesalers:							
	All firms	3 379	68 017 465	100.0	937 315	1.4	216 958	32 090
	4 largest firms	29	24 744 902	36.4	42 891	.2	8 338	735
	8 largest firms	37	34 635 355	50.9	121 765	.4	28 738	1 452
	20 largest firms	70	43 657 913	64.2	166 545	.4	38 330	2 150
	50 largest firms	146	50 833 140	74.7	275 489	.5	64 561	5 477

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-229

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
517	Petroleum and Petroleum Products—Con.							
5172	Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals—Con.							
	Manufacturers' sales branches and offices:							
	All firms -----	384	35 830 370	100.0	256 906	.7	60 936	5 583
	4 largest firms -----	39	21 824 154	60.9	82 468	.4	18 750	1 525
	8 largest firms -----	107	29 175 158	81.4	139 088	.5	31 920	2 737
	20 largest firms -----	255	34 096 769	95.2	200 648	.6	47 364	4 030
	50 largest firms -----	346	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants:							
	All firms -----	200	10 041 227	100.0	37 335	.4	7 766	799
	4 largest firms -----	4	6 208 959	61.8	3 487	.1	735	38
	8 largest firms -----	10	8 009 959	79.8	8 237	.1	1 754	87
	20 largest firms -----	22	9 068 754	90.3	18 189	.2	3 636	182
	50 largest firms -----	52	9 750 883	97.1	28 071	.3	5 636	412
518	Beer, Wine, and Distilled Alcoholic Beverages							
	All types of operation:							
	All firms -----	5 259	59 487 322	100.0	4 669 607	7.8	1 085 931	141 821
	4 largest firms -----	95	5 477 689	9.2	254 756	4.7	70 704	5 681
	8 largest firms -----	142	8 568 841	14.4	396 491	4.6	103 681	9 274
	20 largest firms -----	304	14 845 072	25.0	729 732	4.9	186 384	17 804
	50 largest firms -----	449	20 215 867	34.0	1 126 846	5.6	281 422	29 185
	Merchant wholesalers:							
	All firms -----	4 903	50 397 029	100.0	4 343 343	8.6	1 000 541	134 017
	4 largest firms -----	58	3 658 539	7.3	272 393	7.4	67 813	6 877
	8 largest firms -----	85	6 006 149	11.9	362 422	6.0	91 628	9 078
	20 largest firms -----	250	10 077 456	20.0	661 964	6.6	162 086	17 461
	50 largest firms -----	382	14 458 029	28.7	988 982	6.8	241 078	26 944
	Manufacturers' sales branches and offices:							
	All firms -----	160	7 632 044	100.0	287 296	3.8	76 381	6 713
	4 largest firms -----	80	4 146 590	54.3	146 599	3.5	42 362	3 174
	8 largest firms -----	103	6 328 525	82.9	207 579	3.3	56 940	4 540
	20 largest firms -----	132	7 546 000	98.9	277 219	3.7	74 380	6 449
	50 largest firms -----	160	7 632 044	100.0	287 296	3.8	76 381	6 713
	Agents, brokers, and commission merchants:							
	All firms -----	196	1 458 249	100.0	38 968	2.7	9 009	1 091
	4 largest firms -----	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	20	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	62	1 226 622	84.1	27 946	2.3	6 513	689
5181	Beer and Ale							
	All types of operation:							
	All firms -----	3 403	31 603 229	100.0	2 851 830	9.0	644 614	91 086
	4 largest firms -----	23	2 156 102	6.8	100 729	4.7	24 166	2 835
	8 largest firms -----	50	2 930 015	9.3	162 529	5.5	38 871	4 697
	20 largest firms -----	86	4 557 117	14.4	273 334	6.0	65 646	7 826
	50 largest firms -----	160	7 170 185	22.7	479 214	6.7	112 863	13 872
	Merchant wholesalers:							
	All firms -----	3 329	29 451 143	100.0	2 714 772	9.2	612 425	87 125
	4 largest firms -----	20	1 077 712	3.7	46 917	4.4	11 447	1 248
	8 largest firms -----	32	1 691 815	5.7	97 418	5.8	22 962	2 766
	20 largest firms -----	65	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms -----	134	5 526 920	18.8	393 808	7.1	92 339	11 242
	Manufacturers' sales branches and offices:							
	All firms -----	41	2 043 101	100.0	132 057	6.5	31 161	3 786
	4 largest firms -----	28	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms -----	35	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	41	2 043 101	100.0	132 057	6.5	31 161	3 786
	50 largest firms -----	41	2 043 101	100.0	132 057	6.5	31 161	3 786
	Agents, brokers, and commission merchants:							
	All firms -----	33	108 985	100.0	5 001	4.6	1 028	175
	4 largest firms -----	5	68 220	62.6	2 240	3.3	422	58
	8 largest firms -----	12	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms -----	24	106 046	97.3	4 724	4.5	961	160
	50 largest firms -----	33	108 985	100.0	5 001	4.6	1 028	175

See footnote at end of table.

1-230 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
518	Beer, Wine, and Distilled Alcoholic Beverages—Con.							
5182	Wine and Distilled Alcoholic Beverages							
	All types of operation:							
	All firms	1 856	27 884 093	100.0	1 817 777	6.5	441 317	50 735
	4 largest firms	95	5 477 689	19.6	254 756	4.7	70 704	5 681
	8 largest firms	143	8 425 076	30.2	384 279	4.6	102 748	8 511
	20 largest firms	309	13 615 381	48.8	702 073	5.2	178 744	17 384
	50 largest firms	429	17 736 667	63.6	1 020 544	5.8	257 479	26 227
	Merchant wholesalers:							
	All firms	1 574	20 945 886	100.0	1 628 571	7.8	388 116	46 892
	4 largest firms	52	3 652 410	17.4	236 016	6.5	57 908	5 971
	8 largest firms	83	5 995 407	28.6	361 526	6.0	91 397	9 043
	20 largest firms	241	9 730 508	46.5	661 306	6.8	162 211	17 622
	50 largest firms	350	13 180 331	62.9	934 664	7.1	228 489	24 979
	Manufacturers' sales branches and offices:							
	All firms	119	5 588 943	100.0	155 239	2.8	45 220	2 927
	4 largest firms	78	4 116 779	73.7	95 118	2.3	30 379	1 349
	8 largest firms	93	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	114	5 583 260	99.9	154 218	2.8	45 069	2 909
	50 largest firms	119	5 588 943	100.0	155 239	2.8	45 220	2 927
	Agents, brokers, and commission merchants:							
	All firms	163	1 349 264	100.0	33 967	2.5	7 981	916
	4 largest firms	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	20	864 772	64.1	15 836	1.8	3 800	366
	50 largest firms	61	1 183 179	87.7	27 133	2.3	6 396	664
519	Miscellaneous Nondurable Goods							
	All types of operation:							
	All firms	46 772	184 577 033	100.0	10 753 706	5.8	2 498 890	441 196
	4 largest firms	159	22 684 371	12.3	260 254	1.1	72 285	6 255
	8 largest firms	189	33 175 934	18.0	434 173	1.3	115 132	10 806
	20 largest firms	1 274	47 397 311	25.7	885 370	1.9	216 455	25 685
	50 largest firms	2 412	64 510 908	35.0	1 506 507	2.3	362 833	49 493
	Merchant wholesalers:							
	All firms	40 640	133 446 237	100.0	8 660 756	6.5	1 989 606	378 021
	4 largest firms	116	22 141 573	16.6	220 590	1.0	54 818	5 676
	8 largest firms	384	28 438 620	21.3	351 717	1.2	86 570	10 767
	20 largest firms	1 044	36 207 581	27.1	607 190	1.7	144 462	20 744
	50 largest firms	1 451	45 556 894	34.1	1 047 621	2.3	251 923	39 921
	Manufacturers' sales branches and offices:							
	All firms	3 359	37 753 455	100.0	1 676 240	4.4	415 208	50 636
	4 largest firms	69	10 532 746	27.9	234 503	2.2	65 590	6 046
	8 largest firms	444	14 153 545	37.5	393 113	2.8	98 230	10 041
	20 largest firms	1 036	21 115 999	55.9	617 429	2.9	151 490	17 122
	50 largest firms	1 747	28 641 094	75.9	1 038 500	3.6	256 226	29 528
	Agents, brokers, and commission merchants:							
	All firms	2 773	13 377 341	100.0	416 710	3.1	94 076	12 539
	4 largest firms	11	2 204 064	16.5	44 292	2.0	11 582	1 297
	8 largest firms	16	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	31	3 813 798	28.5	83 986	2.2	20 267	2 504
	50 largest firms	74	5 352 266	40.0	120 776	2.3	27 865	3 329

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-231

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
519	Miscellaneous Nondurable Goods—Con.							
5191	Farm Supplies							
	All types of operation:							
	All firms	17 469	54 351 143	100.0	3 101 973	5.7	708 534	137 387
	4 largest firms	626	4 983 637	9.2	149 431	3.0	31 765	4 868
	8 largest firms	772	8 391 873	15.4	210 434	2.5	47 522	6 651
	20 largest firms	1 419	15 432 719	28.4	412 265	2.7	94 676	14 753
	50 largest firms	2 283	22 196 459	40.8	760 650	3.4	174 106	27 561
	Merchant wholesalers:							
	All firms	16 146	41 212 852	100.0	2 705 710	6.6	614 690	123 890
	4 largest firms	602	4 231 987	10.3	140 932	3.3	33 151	4 678
	8 largest firms	950	6 720 949	16.3	228 847	3.4	54 442	8 497
	20 largest firms	1 204	10 035 770	24.4	322 704	3.2	76 468	12 162
	50 largest firms	1 728	14 066 200	34.1	585 458	4.2	134 813	21 460
	Manufacturers' sales branches and offices:							
	All firms	1 121	11 422 193	100.0	369 708	3.2	87 525	12 792
	4 largest firms	77	3 150 597	27.6	33 006	1.0	7 180	831
	8 largest firms	100	5 208 417	45.6	65 633	1.3	14 087	1 536
	20 largest firms	563	8 365 597	73.2	231 099	2.8	54 286	7 975
	50 largest firms	844	10 728 232	93.9	318 125	3.0	74 142	10 518
	Agents, brokers, and commission merchants:							
	All firms	202	1 716 098	100.0	26 555	1.5	6 319	705
	4 largest firms	4	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	9	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	21	1 237 079	72.1	11 958	1.0	3 041	221
	50 largest firms	55	1 500 823	87.5	18 085	1.2	4 280	366
5192	Books, Periodicals, and Newspapers							
	All types of operation:							
	All firms	4 205	26 568 841	100.0	2 044 218	7.7	500 540	77 392
	4 largest firms	59	6 233 824	23.5	174 442	2.8	48 280	4 824
	8 largest firms	103	8 054 996	30.3	262 393	3.3	70 836	8 432
	20 largest firms	355	11 611 403	43.7	518 319	4.5	135 634	18 356
	50 largest firms	634	15 883 173	59.8	854 737	5.4	219 034	29 575
	Merchant wholesalers:							
	All firms	3 122	12 842 551	100.0	1 330 337	10.4	314 121	57 656
	4 largest firms	43	1 884 960	14.7	119 396	6.3	27 733	5 122
	8 largest firms	103	3 205 787	25.0	208 108	6.5	49 486	10 581
	20 largest firms	190	(D)	(D)	(D)	(D)	(D)	(D)
	50 largest firms	271	7 043 746	54.8	551 662	7.8	131 218	24 336
	Manufacturers' sales branches and offices:							
	All firms	810	10 974 493	100.0	602 111	5.5	160 610	16 025
	4 largest firms	81	5 140 132	46.8	159 915	3.1	45 948	2 985
	8 largest firms	200	6 204 566	56.5	218 226	3.5	60 887	4 643
	20 largest firms	324	8 311 906	75.7	362 059	4.4	98 201	8 443
	50 largest firms	572	10 294 149	93.8	513 772	5.0	136 612	12 899
	Agents, brokers, and commission merchants:							
	All firms	273	2 751 797	100.0	111 770	4.1	25 809	3 711
	4 largest firms	12	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	16	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	28	2 156 355	78.4	70 709	3.3	16 675	2 312
	50 largest firms	61	(D)	(D)	(D)	(D)	(D)	(D)

See footnote at end of table.

1-232 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
519	Miscellaneous Nondurable Goods—Con.							
5193	Flowers, Nursery Stock, and Florists' Supplies							
	All types of operation:							
	All firms	4 322	6 827 063	100.0	908 261	13.3	209 094	46 096
	4 largest firms	20	435 790	6.4	33 262	7.6	6 877	1 108
	8 largest firms	66	661 226	9.7	60 459	9.1	13 092	2 286
	20 largest firms	113	1 152 237	16.9	132 060	11.5	29 978	5 479
	50 largest firms	216	1 874 925	27.5	215 878	11.5	49 855	9 155
	Merchant wholesalers:							
	All firms	4 110	6 147 910	100.0	856 534	13.9	197 147	44 178
	4 largest firms	20	423 638	6.9	34 780	8.2	6 956	1 178
	8 largest firms	64	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	123	1 054 280	17.1	121 284	11.5	27 994	5 281
	50 largest firms	215	1 697 739	27.6	196 607	11.6	45 387	8 619
	Manufacturers' sales branches and offices:							
	All firms	18	93 937	100.0	16 826	17.9	3 918	667
	4 largest firms	5	76 669	81.6	14 773	19.3	3 299	511
	8 largest firms	13	91 557	97.5	16 432	17.9	3 731	605
	20 largest firms	18	93 937	100.0	16 826	17.9	3 918	667
	50 largest firms	18	93 937	100.0	16 826	17.9	3 918	667
	Agents, brokers, and commission merchants:							
	All firms	194	585 216	100.0	34 901	6.0	8 029	1 251
	4 largest firms	4	164 851	28.2	8 836	5.4	2 234	265
	8 largest firms	8	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	21	324 069	55.4	19 627	6.1	4 666	609
	50 largest firms	51	448 215	76.6	25 551	5.7	5 984	821
5194	Tobacco and Tobacco Products							
	All types of operation:							
	All firms	1 702	39 239 377	100.0	1 272 239	3.2	297 245	50 345
	4 largest firms	60	11 265 541	28.7	281 123	2.5	68 403	9 595
	8 largest firms	81	15 477 766	39.4	406 779	2.6	95 732	13 000
	20 largest firms	145	19 728 798	50.3	565 473	2.9	132 841	19 227
	50 largest firms	211	(D)	(D)	(D)	(D)	(D)	(D)
	Merchant wholesalers:							
	All firms	1 637	30 753 743	100.0	1 011 892	3.3	237 950	43 204
	4 largest firms	51	7 771 012	25.3	183 357	2.4	45 773	7 166
	8 largest firms	74	9 452 522	30.7	237 623	2.5	57 939	9 317
	20 largest firms	118	12 641 071	41.1	354 587	2.8	85 386	13 947
	50 largest firms	185	16 609 219	54.0	492 419	3.0	117 039	19 343
	Manufacturers' sales branches and offices:							
	All firms	40	8 415 163	100.0	258 329	3.1	58 851	7 030
	4 largest firms	29	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	34	8 352 715	99.3	255 032	3.1	58 038	6 883
	20 largest firms	40	8 415 163	100.0	258 329	3.1	58 851	7 030
	50 largest firms	40	8 415 163	100.0	258 329	3.1	58 851	7 030
	Agents, brokers, and commission merchants:							
	All firms	25	70 471	100.0	2 018	2.9	444	111
	4 largest firms	4	34 914	49.5	539	1.5	130	7
	8 largest firms	8	55 231	78.4	1 033	1.9	166	24
	20 largest firms	20	69 365	98.4	1 873	2.7	401	103
	50 largest firms	25	70 471	100.0	2 018	2.9	444	111

See footnote at end of table.

WHOLESALE TRADE—SUBJECT SERIES

FIRM SIZE 1-233

Table 8. Concentration by Largest Firms: 1992—Con.

[For meaning of abbreviations and symbols and method of assignment to categories shown, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll		First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total	Amount (\$1,000)	As percent of sales		
51	NONDURABLE GOODS—Con.							
519	Miscellaneous Nondurable Goods—Con.							
5198	Paints, Varnishes, and Supplies							
	All types of operation:							
	All firms	3 539	8 621 040	100.0	781 604	9.1	189 453	28 862
	4 largest firms	861	2 304 466	26.7	167 480	7.3	41 100	5 905
	8 largest firms	880	3 051 925	35.4	185 026	6.1	45 682	6 379
	20 largest firms	1 004	4 135 940	48.0	256 240	6.2	62 858	8 438
	50 largest firms	1 153	5 079 755	58.9	346 678	6.8	85 346	11 437
	Merchant wholesalers:							
	All firms	2 203	3 503 971	100.0	467 319	13.3	113 292	18 964
	4 largest firms	21	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	56	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	117	809 528	23.1	86 650	10.7	21 771	3 217
	50 largest firms	213	1 233 828	35.2	136 579	11.1	35 986	5 278
	Manufacturers' sales branches and offices:							
	All firms	1 129	4 046 766	100.0	279 442	6.9	68 425	9 113
	4 largest firms	846	2 284 885	56.5	165 655	7.3	40 665	5 827
	8 largest firms	899	(D)	(D)	(D)	(D)	(D)	(D)
	20 largest firms	988	3 743 056	92.5	245 553	6.6	60 271	7 925
	50 largest firms	1 104	4 024 434	99.4	276 817	6.9	67 672	8 992
	Agents, brokers, and commission merchants:							
	All firms	207	1 070 303	100.0	34 843	3.3	7 736	785
	4 largest firms	5	293 600	27.4	3 720	1.3	803	98
	8 largest firms	11	401 732	37.5	5 798	1.4	1 246	127
	20 largest firms	25	602 509	56.3	18 219	3.0	4 003	281
	50 largest firms	56	844 832	78.9	24 202	2.9	5 295	420
5199	Nondurable Goods, N.E.C.							
	All types of operation:							
	All firms	15 535	48 969 569	100.0	2 645 411	5.4	594 024	101 114
	4 largest firms	9	18 705 988	38.2	99 867	.5	23 593	1 283
	8 largest firms	19	20 829 212	42.5	156 497	.8	37 229	2 800
	20 largest firms	38	23 078 750	47.1	230 488	1.0	56 838	4 792
	50 largest firms	92	25 335 666	51.7	334 735	1.3	78 722	7 368
	Merchant wholesalers:							
	All firms	13 422	38 985 210	100.0	2 288 964	5.9	512 406	90 129
	4 largest firms	7	18 546 952	47.6	98 194	.5	23 175	1 251
	8 largest firms	17	20 277 438	52.0	152 294	.8	38 127	2 841
	20 largest firms	31	21 376 357	54.8	217 031	1.0	52 018	4 668
	50 largest firms	109	22 777 332	58.4	323 890	1.4	74 752	7 418
	Manufacturers' sales branches and offices:							
	All firms	241	2 800 903	100.0	149 824	5.3	35 879	5 009
	4 largest firms	10	(D)	(D)	(D)	(D)	(D)	(D)
	8 largest firms	14	1 827 820	65.3	53 495	2.9	12 985	1 469
	20 largest firms	53	2 204 133	78.7	93 379	4.2	22 728	3 060
	50 largest firms	99	2 536 281	90.6	119 420	4.7	28 671	3 833
	Agents, brokers, and commission merchants:							
	All firms	1 872	7 183 456	100.0	206 623	2.9	45 739	5 976
	4 largest firms	4	704 993	9.8	8 844	1.3	2 070	228
	8 largest firms	8	1 097 525	15.3	14 278	1.3	3 277	303
	20 largest firms	35	1 839 715	25.6	36 138	2.0	7 914	739
	50 largest firms	70	2 715 855	37.8	56 939	2.1	12 294	1 120

NOTE: Data do not include separate central administrative offices, separate auxiliary operations, or establishments classified as other than wholesale trade, which are operated by the firm.

1-234 FIRM SIZE

WHOLESALE TRADE—SUBJECT SERIES