

Business Opportunities at DHS



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From the Chairman

As the 110th Congress begins its Second Session, the launching of this monthly e-publication is designed to provide helpful and timely information about business opportunities open to all companies with the Department of Homeland Security (DHS). Securing our homeland is a job that requires the time and talent of all who are willing to participate. I am committed to ensuring that no one is foreclosed from participation.

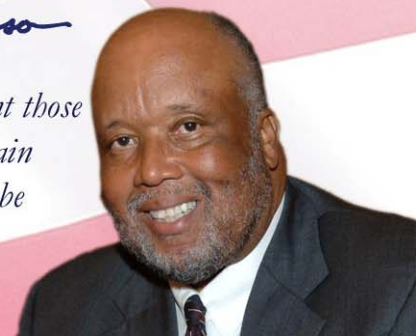
As a Member of Congress who serves as the Chairman of the Homeland Security Committee, I am asked almost daily by Colleagues about businesses that have faced roadblocks in their efforts to access information and guidance concerning procurement opportunities within DHS. For many business owners who are unfamiliar with the federal procurement process, the road to becoming a successful bidder on a federal contract is often long and arduous. Because of the real and perceived difficulties of the process, many business owners believe that the doors of opportunity have been locked and bolted shut from the inside. However, I believe that knowledge often unlocks closed doors. This newsletter is an attempt to provide the kind of knowledge that will lead to increased participation and success.

Feel free to contact us if you have a concern about contracting opportunities with the Department.

Keep the Faith,

“Securing our homeland is one of the nation’s most critical needs. Artificial barriers that prevent those with good ideas from contributing to this important endeavor can no longer be permitted to remain unchecked. The kind of bureaucratic inertia that leads to limited opportunities for many must be replaced by a new spirit of service and inclusion. I am committed to ensuring expanded participation in this critical endeavor.”

—Chairman Bennie G. Thompson



UPCOMING EVENTS WITH DHS

In Washington:

Regular Vendor Outreach Session with Small Business Specialists

Tuesday, March 25, 2008 @ 9 AM-12 PM

Holiday Inn Capitol—Columbia Ballroom

http://www.dhs.gov/xopnbiz/smallbusiness/editorial_0524.shtm

Thursday, March 27, 2008

National Small Business Federal Contracting Week

Sponsor: US Women's Chamber of Com.

<http://www.uswcc.org/absolutenm/templates/uswcc-event-template.aspx?articleid=148&zoneid=1>

Thursday, April 24, 2008

DC Area 18th Annual OSDBU Procurement Conference

Show Place Arena—Upper Marlboro, MD

Sponsor: Federal Business Council

<http://www.fbinc.com/osdbu>

Around the Country:

March 3-6, 2008

RES2008

Las Vegas, Nevada

Sponsor: National Center for American Indian Enterprise Development

<http://www.ncaied.org/event-res.php>

March 27, 2008,

Business Matchmaker 2008

Dayton, Ohio

Sponsor: Small Business Administration

<https://ohiobizmatch.com/index.php>

HELPFUL LINKS

DHS "How to Do Business with the Department"

http://www.dhs.gov/xopnbiz/editorial_0421.shtm

DHS Organizational Chart

http://www.dhs.gov/xabout/structure/editorial_0644.shtm

OSDBU Contacts

http://www.dhs.gov/xopnbiz/smallbusiness/gc_1178570919850.shtm

Statistics on DHS Small Business Performance

<http://www.sba.gov/aboutsba/sbaprograms/goals/index.html>

Long Range BAA for the Department of Homeland Security, Science and Technology Directorate Research Opportunity Number BAA08-01

The Science and Technology Directorate at the Department of Homeland Security is interested in receiving proposals for Long Range Science and Technology Projects and innovative prototypes which offer potential for advancement and improvement of homeland security missions and operations. Areas of strategic interest include:

- **Explosives** countermeasures, including the detection, mitigation, and response to explosive threats;
- **Chemical and Biological** analyses and countermeasures;
- **Border and Maritime Security** technologies and tools that better secure our land and maritime ports of entry;
- **Command, Control, & Interoperability** for emergency responders, security and integrity of networked infrastructures and the development of automated capabilities for threat detection;
- **Human Factors** analyses and techniques to improve detection, analysis, and understanding of threats posed by individuals, groups, and radical movements; and
- **Infrastructure Protection** analyses and techniques for identifying and mitigating all hazard vulnerabilities of the critical infrastructure and key assets that keep our society and economy functioning.

Multiple awards will be issued through this BAA and will be based on an assessment of the overall best value to the government. This announcement remains open until **December 31, 2008**. White Papers and/or Full Proposals may be submitted at any time during this period.

For more information contact:

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Historically Black Institutions, Minority Institutions, Small Business Concerns, Small Disadvantaged Business Concerns, Women-Owned Small Business concerns, Veteran-Owned Small Business Concerns, and HUBZone Small Business concerns are encouraged both to submit proposals and to join other entities as team members in submitting proposals. However, no portion of this BAA will be set-aside pursuant to FAR Part 19.502-2.

DID YOU KNOW...

You can locate advance acquisition planning information at:

<http://www.fido.gov/dhs/aap/publicviewsb.asp>

You can access current contracting opportunities:

<http://vsearch2.fbo.gov/servlet/SearchServlet>

If you believe your company has been treated unfairly by the Department of Homeland Security, please tell us about it: DHSBizOps@mail.house.gov

UPCOMING OPPORTUNITIES

Solicitation #	DHS Office/ Agency	Project	Point of Contact	Response Date
HSBP10-08-R-1549	Customs and Border Protection, Office of Training and Development	CBP intends to procure support services to provide management training for the Office of Training and Development.	Monica Watts-Cooke Contract Specialist: Monica.Watts@dhs.gov	February 27, 2008
HSHQDC-08-R-0015	Office of Procurement, DNDO	The Domestic Nuclear Detection Office (DNDO) is conducting a Call for Proposals (CFP) for exploratory research for capability improvement in nuclear/radiological detection, verification, forensics.	Rhonda Trent, Contract Specialist: Rhonda.Trent@dhs.gov	February 27, 2008
HSSCCG-08-R-00001	Citizenship & Immigration Services	USCIS wants to secure administrative and professional support services to reduce its FOIA backlog.	Ned Ross, Contracting Officer Ned.Ross@dhs.gov	March 11, 2008
HSCG40-08-R-50015	Coast Guard Engineering Logistics Center	USCG is looking for a provider of air and refrigeration services for its Engineering Logistics Center.	Nancy M. Dean, Contracting Officer Nancy.M.Dean@uscg.mil	March 30, 2008
HSCG83-08-B-3WT100	USCG Air Station Traverse City, MI	\$250-500K for provision of all labor, material, equipment, transportation, and supervision to repair, resurface, and paint Hangar Deck concrete floor.	P. Korenchen, Contracting Officer: Pkorenchen@ceucleveland.uscg.mil	Original date amended

Other opportunities: http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS_Prime_Contractors_List.pdf

To find an alphabetical listing of the Department of Homeland Security Mentor Protégé Companies, please visit: http://www.dhs.gov/xopnbiz/smallbusiness/gc_1198248049694.shtm

INTERESTING FACTS

15 Best Corporations in Supplier Diversity from *Black Enterprise*

Company	Location	Type of Business
ARAMARK	Philadelphia, PA	Food & Facilities Management Services
AT&T	San Antonio, TX	Telecommunications, Telephony & Wireless
Bank of America	Charlotte, NC	Financial Services
DaimlerChrysler	Auburn Hills, MI	Automotive
Denny's Restaurant	Spartanburg, SC	Food Services
Eastman Kodak	Rochester, NY	Imaging
Eli Lilly and Co. Worldwide	Indianapolis, IN	Pharmaceuticals
Johnson Controls Inc.	Milwaukee, WI	Automotive Systems and Building Controls
Kellogg Co.	Battle Creek, MI	Packaged Goods
McDonald's Corp.	Oak Brook, IL	Food Services
MGM MIRAGE	Las Vegas, NV	Hotels, Casinos, Resorts
Pepsi Bottling Group Inc.	Somers, NY	Beverage Distribution
PG&E Corp.	San Francisco, CA	Utilities
Toyota Motor North America Inc.	New York, NY	Automotive
WGL Holdings Inc.	Washington, DC	Utilities

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