

Advanced Search Information

Scarshfeld Industries

General Information-

Current Registration Status: Active in CCR; Registration valid until 08/26/2005.

DUNS:

927315259

DUNS PLUS4:

CAGE/NCAGE Code:

1HEP3

Legal Business Name:

HUTCHINSON GROUP

Doing Business As (DBA):

Division Name: **Division Number** Company URL:

Physical Street Address 1:41 FOREST CIRCLE

Physical Street Address 2:

Physical City:

NEW ROCHELLE

Physical State:

NY

Physical Zip/Postal Code: 10804-4223

Physical Country:

USA

Mailing Name:

HUTCHINSON GROUP

Mailing Address:

P.O. BOX 773

Mailing Address 2:

Mailing City:

LARCHMONT

Mailing State:

NY

Mailing Zip/Postal Code: 10538-0773

Mailing Country:

USA

Business Start Date:

05/01/1995

Corporate Information -

Type of Organization Sole Proprietorship

Business Types/Grants

- 21 Small Business
- 23 Minority Owned Business
- 77 Service Provider
- A2 Woman Owned Business
- A6 SBA Certified 8A Program Participant
- OY Black American Owned
- XX SBA Certified Hub Zone Firm
- **VN Contracts**

Goods / Services -

Standard Industrial Classification (SIC) 8742 MANAGEMENT CONSULTING SERVICES 8743 PUBLIC RELATIONS SERVICES

Product Service Codes (PSC) R708 PUBLIC RELATIONS SERVICES

Federal Supply Classification (FSC)

	Points o	of Contact	
Gove	rnment Business POC Primary		nment Business POC Alternate
Name:		Name:	
Address Line 1:		Address Line 1:	
Address Line 2:		Address Line 2:	
City:		City:	
State:		State:	
Zip/Postal Code:		Zip/Postal Code:	
Country:	_	Country:	
U.S. Phone:	Ext:	U.S. Phone:	Ext:
Non-U.S. Phone:		Non-U.S. Phone:	
Fax:		Fax:	
Past	Performance POC Primary	Pact	Performance POC Alternate
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Address Line 1:		Address Line 1:	
Address Line 2:		Address Line 2:	
City:		City:	
State:		State:	
Zip/Postal Code:		Zip/Postal Code:	
Country:		Country:	
U.S. Phone:	Ext:	U.S. Phone:	Ext:
Non-U.S. Phone:		Non-U.S. Phone:	LA.
Fax:		Fax:	
Flectr	onic Business POC Primary	F1 to	no no m
Name:	LORRAINE DOWDEY	Name:	onic Business POC Alternate
Address Line 1:	271 NORTH AVENUE, SUITE 1105	Address Line 1:	LORRAINE DOWDEY
Address Line 2:	277 NOMITI AVENUE, SOME 1105	Address Line 1: Address Line 2:	271 NORTH AVENUE, SUITE
City:	NEW ROCHELLE		NEW DOCUMENT
State:	NY	City: State:	NEW ROCHELLE
Zip/Postal Code:	108015119		NY
Country:	USA	Zip/Postal Code: Country:	108015119
U.S. Phone:	(914) 654-0609 Ext:201	U.S. Phone:	USA
Non-U.S. Phone:	(1, 001 0000 EM.Z01	Non-U.S. Phone:	(914) 654-0609 Ext:201
Fax:	(914) 654-4987	Fax:	(914) 654-4987

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The Search function is designed for single inquiries only. For information about products and services for mass inquiries or tailored extracts, access this site: <u>TDP Extracts</u> (excessive usage is monitored).

Note to all users: This is a Federal Government computer system. Use this system constitutes consent to monitoring at all times.

FS-6500-202 (4/04) 4 p 9 5

FUNDS AVAILABILITY CERTIFICATION WORKSHEET

(For all Procurements \$5,000 or more)

TO: FUNDS CON	TROL OFFICER			
Markey (S) Blanch Prox	Mike Connor		:Marsare;	651-649-5180
	Group Leader			mconnor@fs.fed.us
Page 41 a Ma	/s/ Lisa Burban for Mike Connor			8/9/04
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/s/ Terry Gross				
Signature		Title		Date
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/s/Terry Gross Signature		Title		Date
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Debra J Dietzman/NC/USDAFS 09/15/2004 10:49 AM

To Tina A Miller/NC/USDAFS@FSNOTES

cc Barb Winters/NC/USDAFS@FSNOTES, Kelly Kissling/NC/USDAFS@FSNOTES

bcc

Subject Re: Fw: Revised Price

That sounds like a great solution.
Please use FRRE90 for the 2313 portion.

Deb

>>><><<<>>>><><<<

Debra J.S. Dietzman
Communication Services Group Leader
North Central Research Station
USDA Forest Service
1992 Folwell, St. Paul, MN 55108
651-649-5031, fax 651-649-5256
email: ddietzman@fs.fed.us
Tina A Miller



Tina A Miller 09/15/2004 10:16 AM

To: Debra J Dietzman/NC/USDAFS@FSNOTES cc: Barb Winters/NC/USDAFS@FSNOTES

CC. Dato Winters/NC/USDAFS@FSNO

Subject: Re: Fw: Revised Price

Hi Deb,

I will need to issue two separate orders for this since funding is coming from 2442 and 2313. I thinks the easiest way to do this is to issue one order for \$11,500.00 using the SPFH15 job code for the "Concept development, graphic design and layout 20-pages".

That will leave \$3,950.00 to be paid by 2313 funds. \$1,675.00 for materials and \$2,275.00 for travel. What job code do you want me to use for this?

We can ask for copies of the travel bills in order to pay the expenses. J will add that to the conditions in the purchase order.

Tina Miller
Acquisition Management
USDA Forest Service
North Central Research Station
Ph-651-649-5204 Fx-651-649-5285
tinamiller@fs.fed.us
Debra J Dietzman/NC/USDAFS



Debra J Dietzman/NC/USDAFS 09/15/2004 08:41 AM

To Tina A Miller/NC/USDAFS@FSNOTES

cc Barb Winters/NC/USDAFS@FSNOTES

Subject Re: Fw: Revised Price

Per discussions with Barb, this looks good. I'm assuming we can ask for verification of costs on the travel expenses.

Deb

>>><><<<<>>>><><<<

Debra J.S. Dietzman Communication Services Group Leader North Central Research Station USDA Forest Service 1992 Folwell, St. Paul, MN 55108 651-649-5031, fax 651-649-5256 email: ddietzman@fs.fed.us

Justification for End-of Year Procurement Request

FIA has collected extensive data on the condition of the blowdown area of the Boundary Waters Canoe Area Wilderness. North Central would like to publish this information, in cooperation with Northeastern Area State & Private Forestry, in a non-technical, easily read format during this 5-year anniversary of the storm. In order to complete this publication by December 2004, we need to begin publication design work now so that layout can proceed immediately when the manuscript is available in early September.

8/9/07 8/9/04





PUBLIC RELATIONS

P.O. Box 773, Larchmont, NY 10538 Tel: 914.654.0609 Fax: 914.654.4987 Internet: www.hutchinsongroup-pr.com

PUBLICATION DESIGN & LAYOUT For Boundary Waters Canoe Area Wilderness Forest Inventory Data

Proposal

For

USDA Forest Service, North Central Research Station

RFQ#: 2004-CS-14

Contact: Lorraine Dowdey Tel: (914) 632-8515

Revision Submitted: September 14, 2004

INTRODUCTION:

Hutchinson Group

What distinguishes us? It is a combination of strong industry specializations, entrepreneurial drive, strategic thinking, an exceptional quality program, a talented and motivated pool of professionals, passion for our craft, international reach and above all, a commitment to you – your competitive edge.



The Hutchinson Group is a full-service independent public relations consulting firm founded in 1995, and is a SBA certified 8(a), woman-owned concern. The firm has wide-ranging media relations, marketing communications, special events, and audiovisual production savvy. The Group's diverse portfolio includes government, corporate, education, architecture, real estate, construction, consumer, health care and non-profit clients. Facets of public relations with which the firm has expertise: from strategy and tactics for positioning and leadership campaigns; from recruitment of foremost public figures for press conferences and special events; to tailored marketing communications material; to informative audio visual productions; to media placement for public awareness. The firm has extensive local, regional, national and international media contacts.

The firm's roster of clients include IKEA North America, Skanska USA Building, Schering-Plough (Dr. Scholl's brand), O'Brien Kreitzberg, DR Pepper/7UP, SUNBURST Communications, the City of New Rochelle, Malibu Rum, Simone's Gallery Ltd, the U.S. Postal Service and Westchester Consumer Empowerment Center, among others.

The firm's principal Lorraine Dowdey has spanned a career in public relations, television and radio news production, government and non-profit public affairs, and magazine journalism. Previously, Lorraine was a senior-level employee at the United States Information Agency, where she promoted the U.S. foreign and domestic policies by advising and guiding international journalists on approaches to important issues. She also conducted programs around the United States for the foreign media on subjects of high Administration priority.

The Hutchinson Group prides itself on the direct involvement of management in each and every account. In addition to top-notch account management, the project staff are experts in their field, boast superior skills, are results-focused and driven to satisfy clients.

The firm's practice specialties include the following:

- Media Outreach
- Publicity Campaigns
- Events and Conference Planning
- Community Relations
- Identity Development
- Marketing Research
- Materials Development
- Writing and Editing
- Promotion Materials
- Videotape and Film Production
- Broadcast / Print Public Service Campaigns
- Advertising
- Graphic Design
- Web Site Design and Maintenance
- Photography
- Spokesperson Media Training
- Policy Development & Analysis
- Internet Services: videoconference, web cast and streaming videos, etc
- Technical Assistance
- Logistics
- Trade Show Exhibit Design

SECTION C - PERFORMANCE WORK STATEMENT

C.1 DESCRIPTION OF SERVICES

"Ahead of yesterday, in step with tomorrow" the Hutchinson Group is ready to create a spectacular design for the Boundary Waters Canoe Area Wilderness Forest Inventory Data Summary to help the USDA Forest Service North Central Research Station shine its light more brightly. This publication design and layout proposal is cost-effective and will address specific needs of the target audience as well as help to strengthen the Station's public perception.

C.2 PERFORMANCE REQUIREMENTS

1. Design Template for Publication

We will keep the target audience in mind when we create the Station's publication, knowing that we only have the first few seconds to capture their attention. A visually appealing and easy to read and understand publication will have multiple uses. We will develop a design to depict a high-energy, vital and relevant organization. Our approach to design is from a branding point of view, even when we're not creating or re-doing a logo. We think it's important to show that we understand consistency.

Our award-winning design team has served the following clients: International Paper, Chris Weber brand for Nike, internet and software providers Blue Fish Development Group, information technology recruiters ISspring 41T, Paul Speery a London Fog brand, the St. Louis Rams national football league and SmithKline Beecham Pharmaceuticals, among others.

We will develop three cover designs for your approval. Each page will be designed to compliment and play-off the cover page design theme.

3. Final Camera-ready Publication

We will follow the USDA Visual Information Standards guidelines to produce a final cameraready publication as follows:

- Printed out on one side of white paper, including folio and photo marks for the printer.
- One electrostatic-type facsimile (Xerox or equivalent) of final camera-ready copy.
- Electronic files for the printer, consisting of page layout file, graphic files and fonts submitted on a 3.5 computer disk, Iomega products (ZIP or Jaz) or a recordable CD.

C.3 Delivery Requirements

Preliminary Design and Layout Schedule

Activity	w/o
Hold initial design briefing	9/20
Develop draft cover design	9/20
*Conduct cover design presentation to client	10/4
Submit final design template to client	10/18
Receive manuscript from client	10/18
Manuscript design and layout	10/25
Submit manuscript design and layout for review	11/8
Receive feedback on manuscript design and layout	11/15
	by
Deliver camera-ready document to client	11/30
	I

C.4 Products

The final project submitted for your approval will be visually appealing with a design portraying a high-energy, vital and relevant organization:

- 1. Cover design and 20-interior page template for the completed publication.
- 2. Final document ready for printing.

KEY PERSONNEL

Lorraine Dowdey, Principal

Lorraine's career has spanned magazine journalism, television and radio news as well as the government and non-profit sectors. She is a professional counselor with a solid background in public relations/public affairs and marketing communications. Her expertise includes work with government agencies, leading corporations, the healthcare industry and non-profit organizations. Extensive media experience derives from news and public affairs positions with WCBS-TV, WCBS-AM and WBZ-TV, the NBC affiliate in Boston.

Prior to founding the Hutchinson Group, Lorraine was a senior level employee at the United States Information Agency (USIA) where she promoted U.S. foreign and domestic policies by advising and guiding international journalists on approaches to vital issues.

Previously, she managed media relations for the New York City School Construction Authority, a \$4.3 billion public benefit corporation. There she created and implemented media and communications policies and procedures. In that capacity, she also developed and executed media strategy, publicity campaigns, special events and community relations efforts.

She was also acting press secretary for New York City during the National Conference of Mayors visit to New York.

Lorraine will oversee all phases of this design and layout project and is the primary client contact.

Sylvia de Martino, Graphic Designer

Develop branding and marketing concepts, execute and produce marketing materials, publications, brand identities, annual reports, corporate collateral materials, ads and web sites. Meet budgetary and deadline requirements.

The following projects are included in Sylvia's portfolio:

- Ministers and Missionaries Benefit Board (MMBB) Conceived, designed and produced annual report, which effectively announced new Executive Director's vision of transforming Board into world-class financial organization. MMBB manages and provides pensions and benefits for American Baptist Church employees, with net assets of approximately \$3 billion.
- NYU Medical Center and NYU School of Medicine Ongoing implementation of brand identity through design and production of cohesive fundraising materials. Successfully launched a new identity program for NYU School of Medicine Alumni Relations, increasing awareness of school activities through regular mailings and events. Increased giving over first six months by 20%. Introduced new fundraising mechanism via donor annual report, expected to increase number of donations to ongoing \$750 million capital campaign.
- <u>Johnson+Johnson</u> Creative half of designer-writer consulting team, conceived visual treatment and organization of newly launched Johnson's Baby Bedtime Guide.
- <u>Hopfer School of Nursing</u> Conceived and produced new identity system and materials for nursing school with dwindling enrollment. New identity materials tripled number of applicants.

Ruder Finn Public Relations, New York, NY

Vice President and Art Director, Ruder Finn, Inc., 1/90-1/95

Art directed public relations agency design group. Position involved creative development, concept presentation, project and budget management, scheduling, purchasing, hiring and supervising staff of 12+, which included designers, print production manager and administrative personnel. Converted design group from cost center to profit center over 5 years, for revenues of \$3 million.

Supervised the following Ruder Finn design projects:

<u>Citibank</u> – Conceived and produced consumer banking materials which solved informational design challenges while implementing pre-existing brand identity; created consumer moneymanagement campaigns that brought brand awareness into niche consumer markets such as women, college students and newlyweds.

- <u>Sandoz</u> Art directed design of annual report that faced challenge of reporting to shareholders on corporation's diverse market segments. Devised overall look that united segments visually, while respecting individual informational needs of each business area.
- <u>International Paper</u> Conceived and oversaw production of consumer awareness campaign highlighting corporation's responsibility to the environment. Project scope included creation of educational materials directed to public, delivered via public relations venues.

Platinum Design, New York, NY

Consulting Art Director, 6/88–1/90

Art directed and project-managed corporate collateral and benefits packages for clients such as Pfizer, and media kits and advertorial sections for national consumer magazines such as *Business Week* and *Time*.

(b)(b) wir ing

Arnold Saks Associates, New York, NY

Consulting Art Director, 11/87–6/88

Art directed and managed design and production of annual reports and corporate collateral for clients such as Goldman Sachs and Avon.

EDUCATION

BFA in Communications Design, 1983

PROFESSIONAL AWARDS

- Art Direction Magazine Creativity Awards
- The American Corporate Identity Award
- Astrid Awards

TEACHING CREDITS

Parsons School of Design, 1993–1995. Developed and taught courses in Corporate Identity, Communication Design and Editorial Design.

RIF

PRICE PROPOSAL

Concept development, graphic design and layout 20-pages	\$11;500.00
Materials	\$ 1,675.00
Travel	\$ 2,275.00
Total Project Cost\$15,450.00	

This budget includes two rounds of design revisions. It does not include photography or printing costs.

REFERENCES

Dr. John Jacoby Metro+Med 466 Main Street New Rochelle, NY 10801 (914) 633-1020

Project: Provide public relations, marketing and event planning services. (The work includes graphic design, writing and editing.)

Dan MacNamee
O'Brien Kreitzberg

Westchester County Airport White Plains, NY 10604 (914) 684-0126

Project:

Plan and implement public education and marketing campaign to get voter approval for a \$21 million school construction bond issue for the Port Chester/Rye Public Schools (results: bond unanimously approved) (The work includes graphic design, writing and editing.)

Bill Powers (Former) Communications & Marketing Manager City of New Rochelle 515 North Avenue New Rochelle, NY (914) 378-4533

Project: Provide public relations and marketing services, which included design, writing and editing to plan, implement and promote summer/fall concert series in coordination with the city's department of Parks & Recreation.

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Tina Miller			AREA CODE	טא ן	MBER	9. DEST	TINATION		
tinamille	r@fs.fed.us		651		9-5204	a. NAMI	E OF CONSIGNE	E	
			Fax 651-	64	9-5285				
8. TO:						Sam	e as Block 5a	١.	
a. NAME	_		b. COMPA			b. STRE	ET ADDRESS		
Lorraine			Hutch	inson	Group				
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STANDARD FORM 18 (Rev. 6-95) Prescribed by GSA-FAR (48 CFR) 53.215-1(a)

PART I—THE SCHEDULE

SECTION B-- SERVICES AND PRICES/COSTS

B.1 SCOPE OF CONTRACT

Publication design, editing and layout for "Boundary Waters Canoe Area Wilderness Forest Inventory Data Summary".

The North Central Research Station, one of eight research units of the USDA Forest Service, has been a leader for natural resource research in the Midwest since the station's founding in 1923. Its 250 employees work out of field locations in Minnesota, Michigan, Wisconsin, Illinois, Indiana, and Missouri and the headquarters in St. Paul, Minnesota. Research centers on riparian landscapes, forest productivity, and landscape change.

The Northeastern Area of State and Private Forestry provides landowners in 20 northeastern states with funding and expertise to assist them in preserving the health and long-term sustainability of their lands.

B.2 PRICE SCHEDULE

Worl Item		Quantity	Price
1	Design Template for Publication	Jb	
2	Manuscript Editing	Jb	
3	Final Camera-Ready Publication	Jb	
4	Consultation	Meetings	

Proposal should include costs for consultation, design, and materials.

SECTION C—PERFORMANCE WORK STATEMENT

C.1 DESCRIPTION OF SERVICES

This requirement is a performance based service. Contractor shall furnish all personnel, materials, equipment and supplies necessary to produce electronic formatting and page layout of the text and graphics for the publication "Boundary Waters Canoe Area Wilderness Forest Inventory Data Summary (BWCAW)".

The North Central Research Station and the Northeastern Area are collaborating to deliver the latest information about the forests in the Boundary Waters Canoe Area Wilderness to non-technical audiences. The expected outcome of this project is a 20-page document describing the current conditions and future trends of the forest lands within the Boundary Waters Canoe Area Wilderness (BWCAW) in northern Minnesota. The primary audiences for the document are Midwest natural resource managers, planners, decision makers, and general taxpayers. The document will provide, via text, photos, and graphs, an engaging portrait of how these well-loved and well-used forests have changed since the blowdown event of July 1999.

The design of this publication is governed by the U.S. Department of Agriculture Visual Information Standards. The manual specifies cover style, typography and page layout for all publications issued by USDA agencies. Editorial content of the publication must conform to the Government Printing Office (GPO) Style Manual.

C.2 Performance Requirements

Three products are expected from this contract. All must be supplied to the Forest Service in hard copy and electronic format.

1. Design template for publication

Based on a publication outline provided by the Forest Service, the expected product is a cover design and interior page template for the completed publication.

The final template will include five parts

- A preliminary design for publication covers that includes the USDA logo and identifier strip, the Forest Service shield and identifier strip, the publication title, Author names, and publication number.
- A sample cover illustration
- A template for interior text pages that specifies recommended typography, page margins, column size and placement, heading style, body copy style, and placement of tables and figures.
- A sample table layout
- A sample figure layout
 The preliminary designs produced here will be the basis for the final publication.

2. Manuscript Editing

The expected product is a double-spaced typed manuscript that reflects the editor's work and is prepared as described:

- The manuscript may include minor and infrequent editor's marks that indicate additional corrections made after the Contractor's typed manuscript was prepared.
- The manuscript shall be suitable for reading and technical review by the Forest Service authors or management staff, who are NOT trained or knowledgeable in editorial marking.
- The typed manuscript shall be reviewed and corrected by the Contractor's quality control personnel prior to delivery.

The editing process includes revising and reorganizing text to improve readability and precision and correcting spelling, grammar, punctuation, and style. Editing may also include developing abstracts, indexes, tables, captions, references, and citations and footnotes. Editing shall be performed to-

- Develop material in a format consistent with approved outline and style as shown in guides and instructions;
- Segment subject matter to present related data within sections and subsections and to avoid overlapping and duplication.
- Make contents, lists, appendices, indexes, and other data consistent with text, guides, and with continuity so that work appears to be that of one person.
- Eliminate use of passive construction and, wherever possible, use the active present construction.
- Maintain consistency in use of subjunctive construction.
- Ensure accuracy in grammar, punctuation, and spelling.
- Check completeness, accuracy, consistency, and format of tables, bibliographies, references, and footnotes.
- Eliminate wordiness and reviewing the content for logic.
- Ensure manuscript adheres to GPO style.
- Ensure that acronyms are defined on first use and used consistently throughout the manuscript.
- Check construction of verbs, nouns, etc., for parallel construction, consistency, and correct style.
- Query, as appropriate, external text references to Forest Service publications and directives.
- Verify cross-references, text citations, and callouts.
- Maintaining consistency in subjunctive construction.
- Query use of jargon, clichés, and redundancies.
- Query text written in the passive voice and suggesting rewrites.
- Identify and eliminate bias (e.g., gender, race, ethnic) in text.
- Restructure the Government-furnished material to ensure that it is well organized, clearly written, and communicates with its audiences.
- Reorganizing and rewriting text that—
 - Is unclear or redundant.
 - o Has unsupported conclusions or gaps in logic.
 - Is written in the passive voice.
 - o Is not written with a natural rhythm.

3. Final Camera-ready Publication

The third product is the final document ready for printing. This includes:

- A final camera-ready copy printed out on one side of white paper, including folio and photo marks for the printer.
- One electrostatic-type facsimile (Xerox or equivalent) of final camera-ready copy.

• Electronic files for the printer, consisting of page layout file, graphic files, and fonts submitted on . 3.5" floppies, Iomega products (ZIP or jaz), or Recordable CD.

The layout will follow the guidelines identified in the USDA Visual Information Standards plus design guides developed for North Central Research Station.

All work performed under this procurement shall be in accordance with the current and applicable Government Printing and Binding regulations published by the Joint Committee on Printing, Congress of the United States, as that document may be amended by the Congress or the Public Printer; and as the constraints of that document are pertinent to the performance of work under this contract.

C.3 Delivery Requirements

Due dates of the following will be established between the contractor and Forest Service Representative.

- 1. Hold initial design briefing
- 2. Submit draft design template (contractor)
- 3. Hold meeting for comments on draft design
- 4. Submit final design template (contractor)
- 5. Deliver reviewed final manuscript for editing (FS)
- 6. Return edited manuscript for author review (contractor)
- 7. Deliver final manuscript with photos and illustrations for page layout and formatting.
- 8. Deliver formatted document for printing November 30

C.4 Products:

- 1. Cover design and interior page template for the completed publication.
- 2. Double spaced typed manuscript.
- 3. Final document ready for printing.

PERFORMANCE REQUIREMENTS SUMMARY

The design for the finished product must:

- Reflect the organic, earth-focused nature of our work
- Be distinctive, clean, and modern
- Project an image of a high-energy, vital and relevant organization
- Incorporate standard USDA Forest Service logo (copies provided)
- Incorporate cost-effective design

PERFORMANCE STANDARD

Unacceptable Performance:

- 1. The service is not completed or the product is not delivered within the specified time;
- 2. The service is poorly carried out such that the Contracting Officer's Representative must intervene;
- 3. The product is of poor quality, lacks structure, fails to meet the Acceptable Quality Level, or requires substantial revisions;

Acceptable Performance:

- 1. The service is completed on time, or the product is delivered on time;
- 2. The service is in compliance, focused, and completed to the satisfaction of the Forest Service Representative;
- 3. The product is of generally good quality, requiring very limited revision or no revision.

NON-COMPLIANCE OF ACCEPTABLE PERFORMANCE STANDARD

If required documents and information are not in compliance with stated performance standard and delivered on time, no payment will be made until the contractor reworks the product to the acceptable performance standard.

Method of Surveillance

The Forest Service Representative periodically reviews the development and improvements on the simulation project to assess compliance, focus, and on-time delivery.

CONTRACT CLAUSES

FAR 52.252-2 Clauses Incorporated by Reference (FEB 1998)

This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this/these address(es): www.arnet.gov/far/

www.usda.gov/procurement/policy/agar.html

FEDERAL ACQUISITION REGULATION (48 CFR CHAPTER 1) CLAUSES

52.209-6	Protecting the Government's Interest when Subcontracting with Contractors Debarred,
	Suspended, or Proposed for Debarment (JUL1995)
52.215-8	Order of PrecedenceUniform Contract Format (OCT 1997)
52.219-6	Notice of Total Small Business Set-Aside (JUN 2003)
52.222-3	Convict Labor (JUN 2003)
52.222-21	Prohibition of Segregated Facilities (FEB 1999)
52.222-26	Equal Opportunity (APR 2002)
52.222-35	Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and other
	Eligible veterals (DEC 2001) (Applicable if contract exceeds \$25,000)
52.222-36	Affirmative Action for Workers with Disabilities (JUN 1998) (Applicable if contract
	exceeds \$10,000)
52.222-37	Employment Reports on Special Disabled Veterans, Veterans of the Vietnam Era, and
	other Engine Veterans (DEC 2001) (Applicable if contract exceeds \$25,000)
52.222-41	Service Contract Act of 1965, as Amended (MAY 1989)
52.223-5	Pollution Prevention and Right-to-Know Information (ALIG 2003)
52.223-6	Drug-Free Workplace (MAY 2001) (Applicable if contract is awarded to an individual)
52.225-13	Restrictions on Certain Foreign Purchases (DEC 2003)
52.232-1	Payments (APR 84)
52.232-8	Discounts for Prompt Payment (FEB 2002)
52.232-11	Extras (APR 1984)
52.232-23	Assignment of Claims (JAN 1986)
52.232-25	Prompt Payment (OCT 2003)
52.232-33	Payment by Electronic Funds Transfer – Central Contractor Registration (OCT 2003)
52.233-1	Disputes (JUL 1 2002)
52.233-3	Protest After Award (AUG 1996)
52.237-2	Protection of Government Buildings, Equipment, and Vegetation (APR 1984)
52.243-1	Changesrixed-rice (AUG 1987)Alternate I (APR 1984)
52.245-1	Property Records (APR 1984)
52.245-4	Government-Furnished Property (Short Form) (ILIN 2003)
52.249-1	remination for Convenience of the Government (Fixed-Price) (Short From) (APP
	1984)
52.249-8	Default (Fixed-Price Supply and Service) (APR 1984)
52.253-1	Computer Generated Forms (JAN 1991)
	•

AGRICULTURE ACQUISITION REGULATION (48 CFR CHAPTER 4) CLAUSES

452.237-70 Loss, Damage, Destruction or Repair (FEB 1988)

452.237-75 Restrictions Against Disclosure (FEB 1988)

52.204-7 Central Contractor Registration (Oct 2003)

(a) Definitions. As used in this clause-

"Central Contractor Registration (CCR) database" means the primary Government repository for Contractor information required for the conduct of business with the Government.

"Data Universal Numbering System (DUNS) number" means the 9-digit number assigned by Dun and Bradstreet, Inc. (D&B) to identify unique business entities.

"Data Universal Numbering System +4 (DUNS+4) number" means the DUNS number assigned by D&B plus a 4-character suffix that may be assigned by a business concern. (D&B has no affiliation with this 4-character suffix.) This 4-character suffix may be assigned at the discretion of the business concern to establish additional CCR records for identifying alternative Electronic Funds Transfer (EFT) accounts (see the FAR at Subpart 32.11) for the same parent concern.

"Registered in the CCR database" means that-

- (1) The Contractor has entered all mandatory information, including the DUNS number or the DUNS+4 number, into the CCR database; and
- (2) The Government has validated all mandatory data fields and has marked the record "Active".
- (b)(1) By submission of an offer, the offeror acknowledges the requirement that a prospective awardee shall be registered in the CCR database prior to award, during performance, and through final payment of any contract, basic agreement, basic ordering agreement, or blanket purchasing agreement resulting from this solicitation.
- (2) The offeror shall enter, in the block with its name and address on the cover page of its offer, the annotation "DUNS" or "DUNS +4" followed by the DUNS or DUNS +4 number that identifies the offeror's name and address exactly as stated in the offer. The DUNS number will be used by the Contracting Officer to verify that the offeror is registered in the CCR database.
- (c) If the offeror does not have a DUNS number, it should contact Dun and Bradstreet directly to obtain one.
 - (1) An offeror may obtain a DUNS number-
 - (i) If located within the United States, by calling Dun and Bradstreet at 1-866-705-5711 or via the Internet at http://www.dnb.com; or
 - (ii) If located outside the United States, by contacting the local Dun and Bradstreet office.
 - (2) The offeror should be prepared to provide the following information:
 - (i) Company legal business.
 - (ii) Tradestyle, doing business, or other name by which your entity is commonly recognized.
 - (iii) Company Physical Street Address, City, State, and Zip Code.
 - (iv) Company Mailing Address, City, State and Zip Code (if separate from physical).
 - (v) Company Telephone Number.
 - (vi) Date the company was started.
 - (vii) Number of employees at your location.

- (viii) Chief executive officer/key manager.
- (ix) Line of business (industry).
- (x) Company Headquarters name and address (reporting relationship within your entity).
- (d) If the Offeror does not become registered in the CCR database in the time prescribed by the Contracting Officer, the Contracting Officer will proceed to award to the next otherwise successful registered Offeror.
- (e) Processing time, which normally takes 48 hours, should be taken into consideration when registering. Offerors who are not registered should consider applying for registration immediately upon receipt of this solicitation.
- (f) The Contractor is responsible for the accuracy and completeness of the data within the CCR database, and for any liability resulting from the Government's reliance on inaccurate or incomplete data. To remain registered in the CCR database after the initial registration, the Contractor is required to review and update on an annual basis from the date of initial registration or subsequent updates its information in the CCR database to ensure it is current, accurate and complete. Updating information in the CCR does not alter the terms and conditions of this contract and is not a substitute for a properly executed contractual document.
 - (g) (1) (i) If a Contractor has legally changed its business name, "doing business as" name, or division name (whichever is shown on the contract), or has transferred the assets used in performing the contract, but has not completed the necessary requirements regarding novation and change-of-name agreements in Subpart 42.12, the Contractor shall provide the responsible Contracting Officer a minimum of one business day's written notification of its intention to (A) change the name in the CCR database; (B) comply with the requirements of Subpart 42.12 of the FAR; and (C) agree in writing to the timeline and procedures specified by the responsible Contracting Officer. The Contractor must provide with the notification sufficient documentation to support the legally changed name.
 - (ii) If the Contractor fails to comply with the requirements of paragraph (g)(1)(i) of this clause, or fails to perform the agreement at paragraph (g)(1)(i)(C) of this clause, and, in the absence of a properly executed novation or change-of-name agreement, the CCR information that shows the Contractor to be other than the Contractor indicated in the contract will be considered to be incorrect information within the meaning of the "Suspension of Payment" paragraph of the electronic funds transfer (EFT) clause of this contract.
- (2) The Contractor shall not change the name or address for EFT payments or manual payments, as appropriate, in the CCR record to reflect an assignee for the purpose of assignment of claims (see FAR Subpart 32.8, Assignment of Claims). Assignees shall be separately registered in the CCR database. Information provided to the Contractor's CCR record that indicates payments, including those made by EFT, to an ultimate recipient other than that Contractor will be considered to be incorrect information within the meaning of the "Suspension of payment" paragraph of the EFT clause of this contract.
- (h) Offerors and Contractors may obtain information on registration and annual confirmation requirements via the internet at http://www.ccr.gov or by calling 1-888-227-2423, or 269-961-5757.

FAR 52.222-42 Statement of Equivalent Rates for Federal Hires (MAY 1989)

In compliance with the Service Contract Act of 1965, as amended, and the regulations of the Secretary of Labor (29 CFR Part 4), this clause identifies the classes of service employees expected to be employed under the contract and states the wages and fringe benefits payable to each if they were employed by the contracting agency subject to the provisions of 5 U.S.C. 5341 or 5332.

This Statement is for Information Only:

	It Is Not A Wage Determination.
Employee Class	Monetary WageFringe Benefits
<u>GS-11</u>	\$21.15 Per Hour

FAR 52.244-6 Subcontracts for Commercial Items (MAY 2004)

- (a) Definitions. As used in this clause-
- "Commercial item" has the meaning contained in Federal Acquisition Regulation 2.202-1, Definitions. "Subcontract" includes a transfer of commercial items between divisions, subsidiaries, or affiliates of the Contractor or subcontractor at any tier.
- (b) To the maximum extent practicable, the Contractor shall incorporate, and require its subcontractors at all tiers to incorporate, commercial items or nondevelopmental items as components of items to be supplied under this contract.
- (c)(1) The following clauses shall be flowed down to subcontracts for commercial items:
 - (i) 52.219-8, Utilization of Small Business Concerns (MAY 2004) (15 U.S.C. 637(d)(2) and (3)), in all subcontracts that offer further subcontracting opportunities. If the subcontract (except subcontracts to small business concerns) exceeds \$500,000 (\$1,000,000 for construction of any public facility), the subcontractor must include 52.219-8 in lower tier subcontracts that offer subcontracting opportunities.
 - (ii) 52.222-26, Equal Opportunity (APR 2002) (E.O. 11246).
 - (iii) 52.222-35, Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era and Other Eligible Veterans (DEC 2001) (38 U.S.C. 4212(a)).
 - (iv) 52.222-36, Affirmative Action for Workers with Disabilities (June 1998) (29 U.S.C. 793).
 - (v) 52.247-64, Preference for Privately Owned U.S.-Flag Commercial Vessels (APR 2003) (46 U.S.C. Appx 1241 and 10 U.S.C. 2631) (flow down required in accordance with paragraph (d) of FAR 52.247-64).
 - (2) While not required, the Contractor may flow down to subcontracts for commercial items a minimal number of additional clauses necessary to satisfy its contractual obligations.
- (d) The Contractor shall include the terms of this clause, including this paragraph (d), in subcontracts awarded under this contract.

United States Department of Agriculture INVOICE-RECEIPT CERTIFICATION (See Completion Instructions on Reverse)

1. Purchase Order Number		2. Type of	2. Type of Shipment						4. Date Invoice Received		
43.4	43-63PX-4-0310		IAL COMPLET	=	Service F		r	HONT	.15.00	YEAR	
~	J3F A-4-03 (U	-		_ ^	MONTH 10	DAY	YEAR		H DAY		
5. Ve	endor Invoice No:	6. Vendor	Name:			8	04	10	8	04	
	124		HINSON GROUP			VID: 1	134196970	Α			
I ce	ertify the items billed were r	received, in	ispected, and acce	epted a	as comp	olvina w	vith this ord		as note	d below.	
BIII	amounts are to charged to	၁ correspon	iding line items on	purch	ase orde	er as fo	ollows:	O. O	40 1,012	G 50.0	
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Line		Quantity/	Dollar Amount	Line		Descripti	ion	Qty./ Unit	Doll	lar Amount	
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FORM AD 838-B USDA (Revised 6/01)

Hutchinson Group

P.O. Box 773 Larchmont, NY 10538 (914) 632-8515

PILL TO	
Debra Dietzman	· · · · · · · · · · · · · · · · · · ·
USDA Forest Service	
North Central Research Station	
1992 Folwell St.	
St. Paul, MN 55108	

Invoice

DATE	INVOICE#
10/\$/2004	3124



Federal I.D.#	TERMS
13-41 96 970	Due on receipt

Total

\$3,000.00

DESCRIPTION	RATE	AMOUNT		
Professional Services (P.O.# 43-63PX-4-0310):	3,000.00	3,000.00		
EWCA publication graphic design concept development: project briefing; initial research on project history and background; begin initial design direction on the first of three design themes.				
otal of 15 hours worked from 9/20, 9/29 - 10/8				
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10,	15/04			

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General Ir	nformation				***************************************	LEDGE!	
Award Type:	Purchase Order						
Award Status:	Final			Agy		040	
Prepared By:	TINAMILLER@FS.FE	D.US Award	D:		63PX43	<i>PIID</i> 63PX40310	Mod No Trans No
D	09/27/2004 09:02:42		ced IDV ID:				
Last		Reason	For Modific	ation: PLEASE S	ELECT	BY CLICKING TI	HE () BUTT
Modified By:	TINAMILLER@FS.FED	O.US Solicita	tion ID:				
Last Modified Date:	09/27/2004 09:02:53						
Dates				Amounts			
Date Signe	ed:	09/16/2	2004	Action Oblig	ation:		\$11,500.00
Effective D	ate:	09/16/2	2004	Base And Ex	ercised (Options Value:	\$11,500.00
Completio	n Date:	06/30/2	2005	Base And All	Options	Value:	\$11,500.00
Est. Ultima	te Completion Date:			Fee Paid for	Use of ID	V:	\$0.00
Purchaser I	Information						
Contracting	g Office Agency ID: 1	2C2	Contracting	Office Agency Na	me:	FOREST SERV	ICE
Contracting	g Office ID:	3PX	Contracting	Office Name:		FOREST SERV	
Funding Ag	gency ID:		Funding Ag	ency Name:			
Funding Of	fice ID:		Funding Off	ice Name:			
unded By	Foreign Entity:		Reason For	Inter-Agency Cont	racting:	Select One	
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Purchase order 43-63PX-4-0310 is in reject status, GD 2442 04308A122.

On September 21, 2004 I issued two purchase orders to The Hutchinson Group (43-63PX-4-0310 and 43-63PX-4-0311). The orders were for one service, however I had to separate the service into two purchase orders because the Budget Org on one is from 2313 and the other Budget Org is 2442. We cannot issue one order using job codes from two different Budget Org's.

I sent an invoice to NFC Purch for payment on 10/26/04. When I checked the status on the payment there was no purchase order 43-63PX-4-0310.

For some reason PO 43-63PX-4-0311 was there and 43-63PX-4-0310 is not.

It was the end of the fiscal year when I transmitted the PO's and the hurricanes were occurring at that time so who knows what happened.

I called Terry Gross on 11/01/04 and explained the situation.

Terry instructed me to retransmit purchase order 43-63PX-4-0310. I transmitted the PO 11/01/04 and of course it rejected because it is using FY 04 funds. The error is an overridable error (SC150 and SC180), on 11/05/04 Terry requested that Adelle Jorgenson approve the reject in Susf.

V. Miller 11/5/04

United States Department of Agriculture

INVOICE-RECEIPT CERTIFICATION

(See Completion Instructions on Reverse)

1. Fu	ichase Order Number	2. Type of	Snipment	3. 1	Date Good Service P		VAccepted/	4. Date Ir	ivoice F	leceived
43-6	3PX-4-0310		AL COMPLETE	١,	JONTH	DAY	YEAR	MONTH	DAY	YEAR
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	ndor Invoice No:	6. Vendor	Name:				2007	1	100	2004
31			HINSON GROUP				34196970 A			
1 ce	rtify the items billed were r	eceived, in	spected, and accep	ted a	as comp	lying w	vith this orde	r except a	as note	ed below.
Bill	amounts are to charged to	correspon	ding line items on p	urch	ase orde	er as fo	ollows:			
7. P.O.	8.	9.	10.	7. P.O.		8.		9.		10.
Line	Description	Quantity/		Line	ם	escript	ion (ity./ Unit	Dol	lar Amount
item No.	Description	Unit Issue		Item No.	İ			Issue		
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	-,	-			11/26/	04		Number)) 649 - 52	04	COMM X

FORM AD 838-B USDA (Revised 6/01)

Hutchinson Group

P.O. Box 773 Larchmont, NY 10538 (914) 632-8515

Invoice

DATE	INVOICE#
10/25/2004	3153

EILL TO

SDA Forest Service
North Central Research Station
1952 Folwell St.
St. Paul, MN 55108

	Federal I.D.#	TERMS	
	13-4196970	Due on receipt	
DESCRIPTION		RATE	AMOUNT
Professional Services: (P.O. # 43-63PX-4-0310)		5,000.00	5,000.00
BWCA publication graphic design concept development: Cosign research, content research and begin design on two additiones.	lditional design		
Total hours: 25 week of 10/11/04 thru 10/18/04			
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We appreciate your prompt payment.		Total	\$5,000.00

United States Department of Agriculture

INVOICE-RECEIPT CERTIFICATION

(See Completion Instructions on Reverse)

1	rchase Order Number	2. Type of	Shipment	3. (Date Good Service P		VAccepted/	4. Date	Invoice R	eceived
43-6	53PX-4-0310		AL COMPLETE		MONTH	DAY		MONT	H DAY	YEAR
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	ndor Invoice No:	6. Vendor								2004
1	97		HINSON GROUP				6970 A			
Bill	rtify the items billed were amounts are to charged to	received, in o correspon	spected, and accer ding line items on r	oted a	as compl ase orde	lying v er as fo	vith this orde	er except	as note	d below.
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	New Orleans, Louisiana	70160		-`			and	Number)		COMM X
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							FORM	I AD 838-B	USDA (R	evised 6/01)

Hutchinson Group

P.O. Box 773 Larchmont, NY 10538 (914) 632-8515

Invoice

DATE	INVOICE#
12/16/2004	3597

BILL TO

Debra Dietzman
USDA Forest Service
North Central Research Station
1992 Folwell St.
St. Paul, MN 55108

UID 134196970A

TERMS

Federal I.D.#

13-4196970 Due on receipt DESCRIPTION RATE AMOUNT Professional Services: (PO# 43-63PX-4-0310) 1,400.00 1,400.00 Finalize three design concepts for BWCA publication and prepare for client Total hours: 7 -- from week of 10/25/04 - 11/1/04 Rec'd 12/14/64 Barbara J. Winters We appreciate your prompt payment. **Total** \$1,400.00





Debra J Dietzman/NC/USDAFS 09/15/2004 10:49 AM

To Tina A Miller/NC/USDAFS@FSNOTES

Barb Winters/NC/USDAFS@FSNOTES, Kelly Kissling/NC/USDAFS@FSNOTES

bcc

Subject Re: Fw: Revised Price

That sounds like a great solution. Please use FRRE90 for the 2313 portion.

Deb

>>><><<<

Debra J.S. Dietzman Communication Services Group Leader North Central Research Station **USDA Forest Service** 1992 Folwell, St. Paul, MN 55108 651-649-5031, fax 651-649-5256 email: ddietzman@fs.fed.us Tina A Miller



Tina A Miller 09/15/2004 10:16 AM

To: Debra J Dietzman/NC/USDAFS@FSNOTES

cc: Barb Winters/NC/USDAFS@FSNOTES

Subject: Re: Fw: Revised Price

Hi Deb.

I will need to issue two separate orders for this since funding is coming from 2442 and 2313. I thinks the easiest way to do this is to issue one order for \$11,500.00 using the SPFH15 job code for the "Concept development, graphic design and layout 20-pages".

That will leave \$3,950.00 to be paid by 2313 funds. \$1,675.00 for materials and \$2,275.00 for travel. What job code do you want me to use for this?

We can ask for copies of the travel bills in order to pay the expenses. I will add that to the conditions in the purchase order.

Tina Miller **Acquisition Management USDA** Forest Service North Central Research Station Ph-651-649-5204 Fx-651-649-5285 tinamiller@fs.fed.us Debra J Dietzman/NC/USDAFS



Debra J Dietzman/NC/USDAFS 09/15/2004 08:41 AM

To Tina A Miller/NC/USDAFS@FSNOTES

cc Barb Winters/NC/USDAFS@FSNOTES

Subject Re: Fw: Revised Price

Per discussions with Barb, this looks good. I'm assuming we can ask for verification of costs on the travel expenses.

Deb

FUNDS AVAILABILITY CERTIFICATION WORKSHEET

(For all Procurements \$5,000 or more)

TO: FUNDS CON	TROL OFFICER		
(Neme of	Debra Dietzman	PARENTE .	651-649-5031
Requester :	Group Leader,	Estrail	ddietzman@fs.fed.us
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Signature	/s/Debra J.S. Dietzman	Dais	
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Advanced Search Information \$23 (100 Agr) 17 **排列 图**

General Information-

Current Registration Status: Active in CCR; Registration valid until 08/26/2005.

DUNS:

927315259

DUNS PLUS4:

CAGE/NCAGE Code:

1HEP3

Legal Business Name: **HUTCHINSON GROUP**

Doing Business As (DBA):

Division Name: Division Number Company URL:

Physical Street Address 1:41 FOREST CIRCLE

Physical Street Address 2:

Physical City:

NEW ROCHELLE

Physical State:

NY

Physical Zip/Postal Code: 10804-4223

Physical Country:

USA

Mailing Name:

HUTCHINSON GROUP

Mailing Address:

P.O. BOX 773

Mailing Address 2:

Mailing City:

LARCHMONT

Mailing State:

NY

Mailing Zip/Postal Code: 10538-0773

Mailing Country:

USA

Business Start Date:

05/01/1995

Corporate Information-

Type of Organization Sole Proprietorship

Business Types/Grants

21 Small Business

23 Minority Owned Business

77 - Service Provider

A2 Woman Owned Business

A6 SBA Certified 8A Program Participant

OY - Black American Owned XX SBA Certified Hub Zone Firm

VN - Contracts

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-Goods / Services-

North American Industry Classification System (NAICS) 541613 MARKETING CONSULTING SERVICES **541820 PUBLIC RELATIONS AGENCIES**

Standard Industrial Classification (SIC) 8742 MANAGEMENT CONSULTING SERVICES 8743 PUBLIC RELATIONS SERVICES

Product Service Codes (PSC) R708 PUBLIC RELATIONS SERVICES

Federal Supply Classification (FSC)

	Points of	Contact	
Govern	ment Business POC Primary		ment Business POC Alternate
Name: Address Line 1: Address Line 2: City: State: Zip/Postal Code: Country: U.S. Phone: Non-U.S. Phone: Fax:	Ext:	Name: Address Line 1: Address Line 2: City: State: Zip/Postal Code: Country: U.S. Phone: Non-U.S. Phone: Fax:	Ext:
Past Name: Address Line 1: Address Line 2: City: State: Zip/Postal Code: Country: U.S. Phone: Non-U.S. Phone: Fax:	Performance POC Primary Ext:	Past Name: Address Line 1: Address Line 2: City: State: Zip/Postal Code: Country: U.S. Phone: Non-U.S. Phone: Fax:	Performance POC Alternate Ext:
Name: Address Line 1: Address Line 2: City: State: Zip/Postal Code: Country: U.S. Phone: Non-U.S. Phone: Fax:	NEW ROCHELLE NY 108015119 USA (914) 654-4987	Electron Name: Address Line 1: Address Line 2: City: State: Zip/Postal Code: Country: U.S. Phone: Non-U.S. Phone: Fax:	ONIC Business POC Alternate LORRAINE DOWDEY 271 NORTH AVENUE, SUITE NEW ROCHELLE NY 108015119 USA (914) 654-0609 Ext:201 (914) 654-4987

Return to Previous Page
Return to Search Page
Return to the CCR Home Page
Return to the BPN.gov Home Page

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The Search function is designed for single inquiries only. For information about products and services for mass inquiries or tailored extracts, access this site: <u>TDP Extracts</u> (excessive usage is monitored).

Note to all users: This is a Federal Government computer system. Use this system constitutes consent to monitoring at all times.

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NSN 7540-01-152-8084 Previous edition not usable 18-121

STANDARD FORM 18 (Rev. 6-95) Prescribed by GSA-FAR (48 CFR) 53.215-1(a)

PART I—THE SCHEDULE

SECTION B-- SERVICES AND PRICES/COSTS

B.1 SCOPE OF CONTRACT

Publication design, editing and layout for "Boundary Waters Canoe Area Wilderness Forest Inventory Data Summary".

The North Central Research Station, one of eight research units of the USDA Forest Service, has been a leader for natural resource research in the Midwest since the station's founding in 1923. Its 250 employees work out of field locations in Minnesota, Michigan, Wisconsin, Illinois, Indiana, and Missouri and the headquarters in St. Paul, Minnesota. Research centers on riparian landscapes, forest productivity, and landscape change.

The Northeastern Area of State and Private Forestry provides landowners in 20 northeastern states with funding and expertise to assist them in preserving the health and long-term sustainability of their lands.

B.2 PRICE SCHEDULE

Work Item	Item/Description	Quantity	Price
1	Design Template for Publication	Jb .	
2	Manuscript Editing	Jb	
3	Final Camera-Ready Publication	Jb	
4	Consultation	Meetings	

Proposal should include costs for consultation, design, and materials.

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Cost Accounting Standards Clause:						
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Legislative Mandates Princ	ipal Place of Pe	erformance				
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Product Or Service Information					J	
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Competition Info						
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