

# Visitor Satisfaction & Activity Report



State of Hawaii Department of Business, Economic Development & Tourism Research & Economic Analysis Division

# 2006 VISITOR SATISFACTION AND ACTIVITY REPORT

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#### **ABOUT THIS REPORT**

This report was produced by the staff of the Research and Economic Analysis Division of the Hawai'i State Department of Business, Economic Development & Tourism (DBEDT). The department is headed by Mr. Theodore E. Liu. This report was prepared by Mr. Daniel Nahoopii, Ms. Minh-Chau T. Chun, Mr. Lawrence Liu, Ms. Sarah Takemoto, and Mr. Cy Feng, under the direction of Dr. Pearl Imada Iboshi.

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Mr. David Hiromoto designed the cover for this report.

The report is also available in Adobe Acrobat form on the DBEDT Web Site, http://www.hawaii.gov/dbedt/info/visitor-stats/.

Due to the space limitations, additional data tables were not included in this report but can be found on the DBEDT website.

For further information about obtaining visitor data and other sources, contact the DBEDT Library at (808) 586-2424, or e-mail <a href="mailto:library@dbedt.hawaii.gov">library@dbedt.hawaii.gov</a>.

For further information about obtaining copies of the report, contact the DBEDT Research and Economic Analysis Division at (808) 586-2466.

# 1. INTRODUCTION

#### **INTRODUCTION**

#### Background

The Visitor Satisfaction Survey was initiated by the Hawai'i Visitors and Convention Bureau (HVCB, formerly known as the Hawai'i Visitors Bureau) in the 1950s. The survey has been conducted intermittently since that time and reports were published by HVCB for 1961, 1969-1977, 1984-1992, 1996 and 1998, focusing on visitors from U.S. and Japan. In January 1999 the Legislature transferred the responsibility for visitor-related research projects from HVCB to the Department of Business, Economic Development and Tourism (DBEDT). DBEDT began conducting the Visitor Satisfaction survey in 2001. Then in 2002, DBEDT expanded the study to include Canadian and European visitors.

The survey measures satisfaction levels for different components of the visitor experience (accommodations, attractions, dining, shopping, etc.) and also provides data on what activities visitors engaged in during their vacation. In this report, DBEDT presents results from the 2006 Visitor Satisfaction Survey. Results from this and past Visitor Satisfaction Surveys, as well as, other visitor research publications are available on the DBEDT website: http://www.hawaii.gov/dbedt/info/visitor-stats/.

#### **Objectives**

There are three main objectives of this report. The first objective is to present measurements of survey respondents' satisfaction with Hawai'i as a visitor destination, specifically visitors from the top five major market areas, U.S. West, U.S. East, Japan, Canada and Europe. This report attempts to portray the visitor's overall evaluation of the vacation experience covering various aspects of their trip to the islands for the island that they stayed the longest. These visitors were queried about their experiences with Hawai'i's accommodations, restaurants, airports, parks, beaches and attractions, as well as their engagement in activities such as sightseeing, shopping, transportation, cultural, entertainment and sports and fitness. It is hoped that this feedback will help Hawai'i's businesses take proactive measures in promotion, maintenance and improvement in these essential areas. Sectors of industries may also use these data to assess their performance. The change to present detailed satisfaction information by island was made to improve feedback to Hawai'i's visitor industry.

The second objective is to provide some insight into the destination selection process taken by these visitors. The data show that visitors employ a variety of sources to plan, select and book a trip to the Hawaiian Islands. In particular, the data allow a closer look at the impact of the Internet and travel agents on the selection process, as well as the timetable involved in trip planning and booking.

The final objective is to analyze demographic information on visitors who responded to the study. This level of detail is not available from the DBEDT Annual and Monthly visitor reports. Information is provided on the average visitor's income level, employment status and education level. Furthermore, visitors are classified into lifestyle or life-stage segments as well as first-time or repeat visitors to highlight the different types of travelers to the islands. Information on their purpose of trip and their travel companions helps to complete the picture of the Hawai'i visitors.

#### **Condition of Visitor Industry**

The year 2006 was very eventful. The State of Hawai'i entertained a total of 7,561,311 visitors, arriving by air or by cruise ship, an increase of .9 percent over last year. Leading the growth was U.S. West with 3,191,709 visitors who came by air (+5.3%), U.S. East with 1,933,182 visitors (+.2%), and 273,529 visitors from Canada (+10%). Visitors from Japan contracted 10.2 percent to 1,362,708 visitors. The proportion of repeat visitors to the State continued to inch up from 63 percent in 2005 to 63.9 percent in 2006.

Other unprecedented circumstances during this time period also affected the visitor industry. In March and April of 2006, over 40 days of heavy rains assaulted the islands, contributing to a dam break that killed seven people on Kaua'i. The rain also caused heavy flooding throughout the state and damaged major sewer lines on O'ahu - closing beaches.

#### **Definitions**

**Visitor:** Out-of-state traveler who stayed in Hawai'i for a period of time between one night but less than one year.

**Major Market Areas (MMAs):** The following geographical areas are defined by the Hawai'i Tourism Authority for marketing purposes to make the State more globally competitive:

- 1. U.S. West Pacific (Alaska, California, Oregon, Washington) and Mountain (Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah and Wyoming) states.
- 2. U.S. East Other states in the Continental U.S.
- 3. Japan
- 4. Canada
- 5. Europe United Kingdom, Germany, France, Italy, and Switzerland
- 6. Oceania Australia and New Zealand
- 7. Other Asia China, Hong Kong, Korea, Singapore and Taiwan
- 8. Latin America Argentina, Brazil and Mexico
- 9. Other All countries and districts not listed in MMA 1 to 8 above, including Guam, Puerto Rico, U.S. Virgin Islands, and other U.S. territories

#### Visitor Lifestyle and Life-Stage:

- Wedding/Honeymoon visitors: Visitors whose primary and secondary purpose of trip are to get married or honeymoon.
- Family: Visitors traveling with kids under 18 years of age and are not in the above life stage.
- Young: Visitors between 18 and 34 years of age and are not in the above life stages.
- Middle Age: Visitors between 35 and 54 years of age and are not in the above life stages.
- Seniors: Visitors 55 years of age or over and are not in the above life stages.

# 2. OVERALL TRENDS

#### OVERALL TRENDS

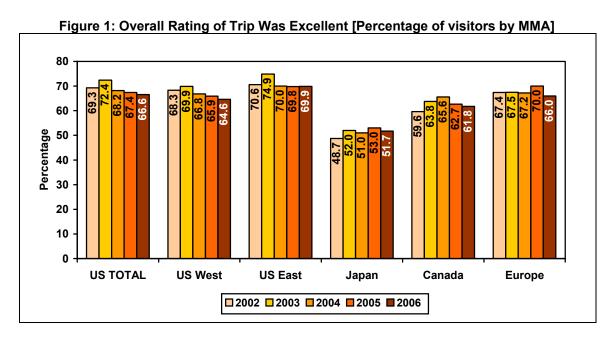
#### **Visitor Satisfaction Ratings**

Visitor satisfaction is an important indicator of industry performance. This measure provides vital feedback on how well services are delivered and how well the industry meets expectations. High satisfaction is also a leading-indicator of customer retention and loyalty. Satisfying visitors' needs and expectations encourages return trips to Hawai'i. Satisfied customers also develop a fondness for the destination which results in a higher likelihood to recommend Hawai'i to others.

#### Overall Rating of Most Recent Vacation to Hawai'i

Visitors continued to give high marks for their overall experience in Hawai'i. The majority of visitors rated their most recent trip to Hawai'i as excellent. (Tables 4.1 to 4.2).

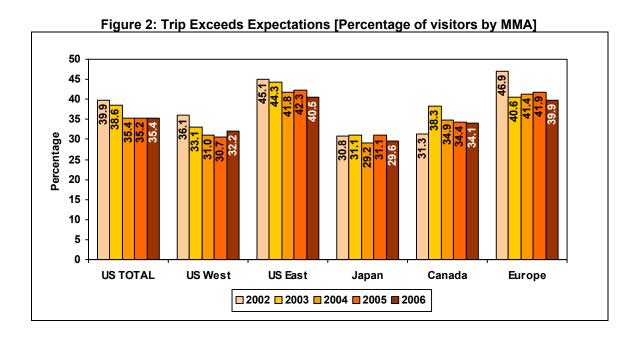
- Two-thirds (66.6%) of U.S. visitors found their most recent trip excellent. The rating was similar to last year (67.4%) but still significantly lower than the high of 72.4 percent reached in 2003.
- U.S. West visitors (64.6%) tended to rate Hawai'i lower than their U.S. East counterparts (69.9%). In 2006, U.S. West visitors' overall ratings declined 1.3 percentage points from 2005; however, this is within the margin of error of the survey.
- Just over half (51.7%) of Japanese visitors found Hawai'i excellent in 2006. This rating has remained fairly consistent over the past four years.
- Canadian visitors continued to give high marks for Hawai'i with six out of every ten visitors feeling their trip was excellent.
- 66 percent of European visitors rated Hawai'i excellent in 2006. This rating is 4 percentage points lower than last year but still consistent with ratings of previous years.



#### **Expectations**

Few visitors (less than seven percent) felt Hawai'i did not meet their expectations at all. Overall, this indicator showed that Hawai'i's ability to exceed expectations is quite strong. Even though the satisfaction ratings may be good, expectations were also set high because many visitors had been to Hawai'i before and know what to expect. Therefore another indicator of a high quality experience would be how well Hawai'i exceeded visitor expectations. (Tables 4.5 to 4.6).

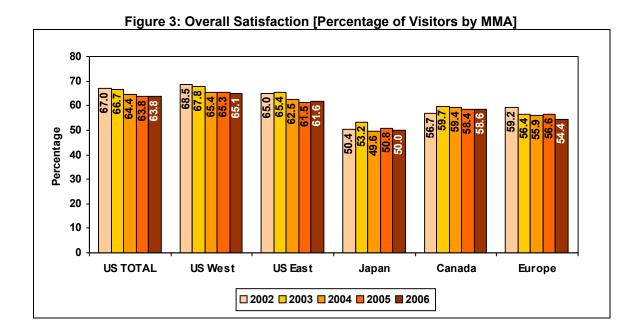
- U.S. East and European visitors rated Hawai'i the highest for exceeding their expectations. Forty percent of these visitors said that their trip to Hawai'i exceeded their expectations.
- Approximately a third of Japanese and Canadian visitors continue to find their experiences exceed their expectations.
- Over the past few years, Hawai'i found it easy to satisfy but difficult to exceed the expectations of U.S. West visitors (32.2%). This could be a result of the number of repeat visitors (78.5% in 2006). Familiarity with the product and the increasing availability of information has created better prepared U.S. West travelers who know exactly what to expect.



#### Overall Satisfaction/Dissatisfaction

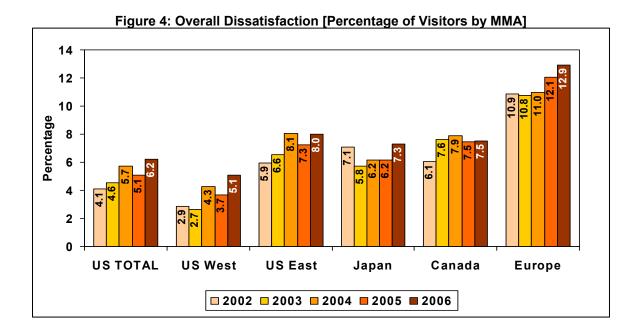
Taking into account all the facets of satisfaction helps to give us a better picture of the overall opinions of our visitors. This index of overall satisfaction is the average ratings of excellent for overall vacation, exceeded for trip expectations, very likely for likelihood to recommend Hawai'i and very likely for likelihood to revisit, detailed in later sections.

- U.S. visitors show a slight decline of 3.2 percentage points in overall satisfaction over the past five years but still within the survey's margin of error.
- Overall satisfaction from the Japan market fluctuates slightly year to year but appears to stay within the 50 percent range.
- Canadian visitors' overall satisfaction has also been stable over the past five years.
- European visitors' overall satisfaction dropped 2.2 percentage points in 2006 which is not much different from 2005 but significantly lower than the 59.2 percent rating received in 2002.



The percentages of visitors dissatisfied with the islands remained quite low, while over half of the visitors surveyed gave high marks for their experiences in Hawai'i. This index of overall dissatisfaction is the average ratings of *below average* and *poor* for overall vacation, *did not meet* for trip expectations, *not too likely* and *not at all likely* for likelihood to recommend Hawai'i and *not too likely* and *not at all likely* for likelihood to revisit.

• European visitors showed another year of higher dissatisfaction than other markets, mainly due to not being likely to return in the near future (see Figure 9, page 12). Overall dissatisfaction from U.S. West, U.S. East and Canadian respondents were relatively similar to previous years.

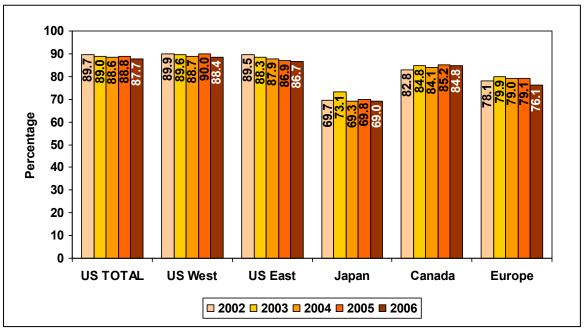


#### Likelihood to Recommend Hawai'i

When visitors are highly satisfied with their trip they will be more likely to recommend the destination to friends and family. Many Hawai'i visitors report to be very likely to recommend this destination to others. Word-of-mouth advertising is important in marketing Hawai'i. These referrals develop more first-time visitors to Hawai'i and encourage previous visitors to return. (Tables 4.7 to 4.8).

- The likelihood to recommend Hawai'i to others has remained relatively stable over the past four years among the top five visitor markets.
- Even though slightly lower than other marketing areas, at least two-thirds of Japanese visitors had been very likely to recommend Hawai'i over the past five years.

Figure 5: Very Likely to Recommend Hawai'i to Friends and Relatives [Percentage of visitors by MMA]



#### Likelihood to Revisit Hawai'i (Tables 4.9 to 4.10)

- Visitors appear to be satisfied with their vacations and their sentiments toward returning in the near future appear stable. Figure 6, shows that the percentage of visitors who were very likely to return to Hawai'i in the next five years has been similar to previous years. The majority of U.S. West visitors were very likely to visit Hawai'i in the next five years but a rating of 75.3 percent is significantly lower than the high of 80 percent in 2002.
- Slightly less than half of U.S. East visitors were very likely to return (49.4%) This is an increase of 2.3 percentage points over last year but still within the survey's margin of error.
- Less than half of Japan visitors (49.5%) were also very likely to return which has remained constant since 2004.
- Canada, like U.S. East, showed some improvement from last year (+2.5 percentage points) but still not a significant increase.

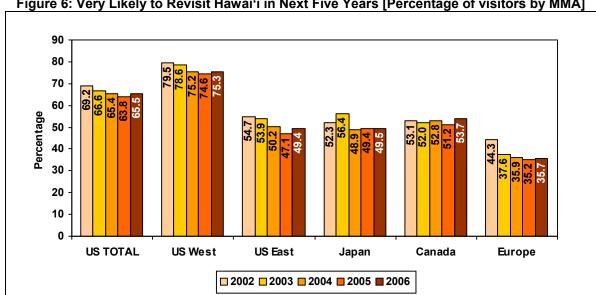


Figure 6: Very Likely to Revisit Hawai'i in Next Five Years [Percentage of visitors by MMA]

Since likelihood to revisit is also highly correlated with visitation status (first-time or repeat visitor) and the ratio of first-time to repeat visitors varies across MMA, a fitting representation is to analyze the first-time and repeat visitors separately.

- Only one-third of first-time visitors from U.S. East or Japan were very likely to return in the next five years compared to over half of U.S. West visitors.
- 2006 saw another decline (-4.3 percentage points from 2005) of first-time visitors from U.S. West who were very likely to revisit Hawai'i than in previous years. This is a significant decrease from the ratings in 2002 through 2004.
- The intention of Canadian first-time visitors to return to Hawai'i also fell significantly from 42.2 percent in 2005 to 37.1 percent in 2006.
- More repeat visitors, from all MMA, were very likely to revisit again compared to the previous year.

- Canadian (+6.3 percentage points) and European (+4.8 percentage points) repeat visitors showed significant increases over 2005.
- An incredible 81.8 percent of U.S. West repeat visitors were very likely to return to Hawai'i in the next five years, virtually unchanged from the previous years.

Figure 7: First-Time Visitors Very Likely to Revisit Hawai'i in Next Five Years [Percentage of first-time visitors by MMA]

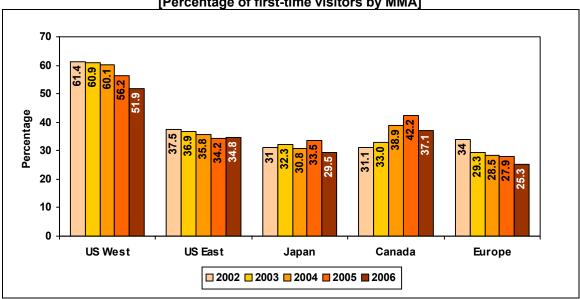


Figure 8: Repeat Visitors Very Likely to Revisit Hawai'i in Next Five Years [Percentage of repeat visitors by MMA]

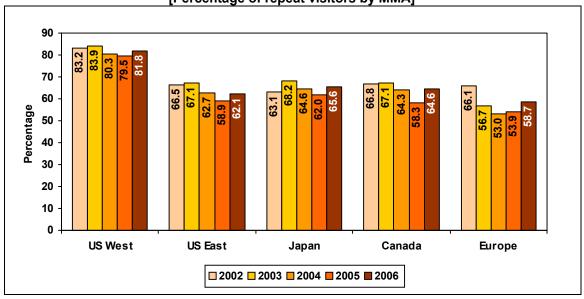
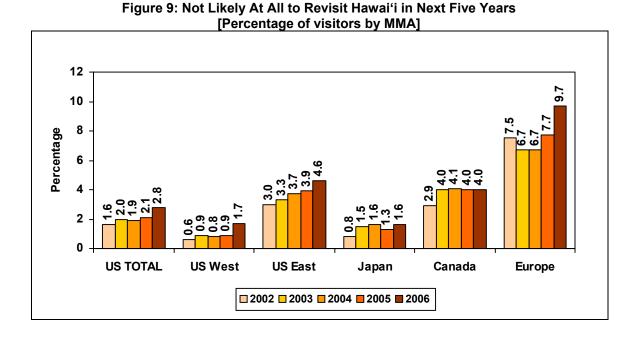


Figure 9, shows that the percentage of respondents who answered that they will *not at all likely* return to Hawai'i in the next five years is fairly low among U.S. West, and Japan visitors and slightly higher for U.S. East and Canadian visitors. European respondents had the highest percentage of those who will definitely not revisit the islands in the next five years.



#### Reasons for Not Revisiting Hawai'i (Tables 4.13 to 4.15)

Many of the visitors not planning to return in the next five years tell us that it is because they want to go someplace else, see Figures 10 and 11.

- Over the past three years nearly half of U.S. visitors who do not plan to return, would rather visit a new destination.
- More than half of Japanese visitors felt they needed to go someplace else (59.2% in 2006).
- Increasingly U.S. visitors (25.7%) also thought Hawai'i did not offer enough value for the price.
- In contrast, fewer Japan visitors considered their Hawai'i trip to be low in value (9.3%) but more felt that Hawai'i may be too commercialized (12.7%).

60 50 40 Percentage 30 20 14.8 10 5 0 Flight too Long Too commercial too crowded Not enough Want to go value someplace else **■ 2002 ■ 2003 ■ 2004 ■ 2005 ■ 2006** 

Figure 10: Reasons for Not Revisiting Hawai'i - U.S. [Percentage of Visitors Who Were Not Likely to Revisit]

\* Comparable data not available in 2005. Survey changed to state: "Not enough value for the price" instead of "Too expensive".

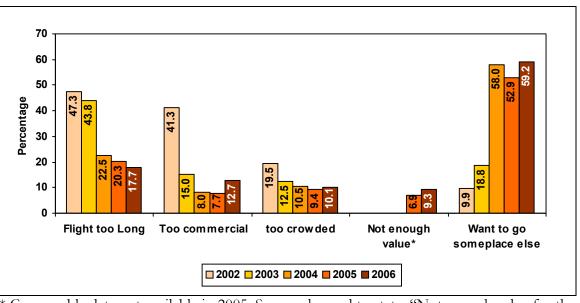


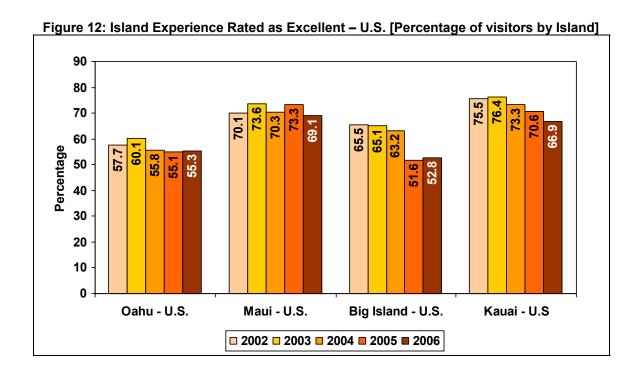
Figure 11: Reason for Not Revisiting Hawai'i - Japan [Percentage of Visitors Who Were Not Likely to Revisit]

<sup>\*</sup> Comparable data not available in 2005. Survey changed to state: "Not enough value for the price" instead of "Too expensive".

#### Individual Island Experience (Tables 4.3 to 4.4)

Each island has unique characteristics, activities and products which result in varied visitor experiences. Consequently, visitors were also asked to rate their experience on each island that they visited during their most recent trip. In general the majority of visitors felt that the islands they visited were excellent. However, the sentiment towards each island does vary by Major Market Area.

- Among U.S. visitors, a visit to Maui and Kaua'i is more likely to result in an excellent experience than O'ahu and Hawai'i Island.
- For 2006, Maui was the favored destination of all MMA except Europe (Kaua'i was rated higher).
- Overall, the Japan market does not rate Kaua'i as highly as it does the other islands (42.0 percent in 2006). A higher percentage of Japanese visitors rated the Big Island as excellent (49.1%) compared to 2005 (46.6%). O'ahu maintained its standing at 53 percent while Maui and Kauai experienced a drop in excellent ratings.
- Canadian visitors found Kaua'i (63%) and Maui (67.7%) to more likely offer an excellent experience.
- Europeans consistently found Kaua'i to be an excellent experience over the past five years (67.7 percent in 2006). Maui showed a steady increase in excellent ratings from 2002 through 2005 but dropped by 4.4 percentage points (63.8%) in 2006.



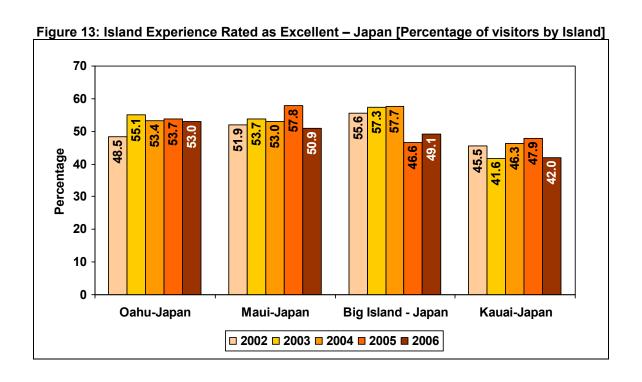


Figure 14: Island Experience Rated as Excellent – Canada [Percentage of visitors by Island]

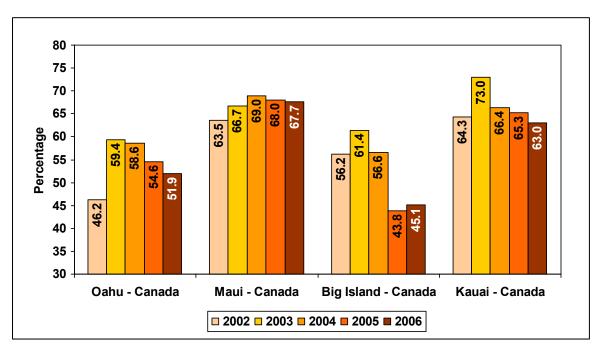
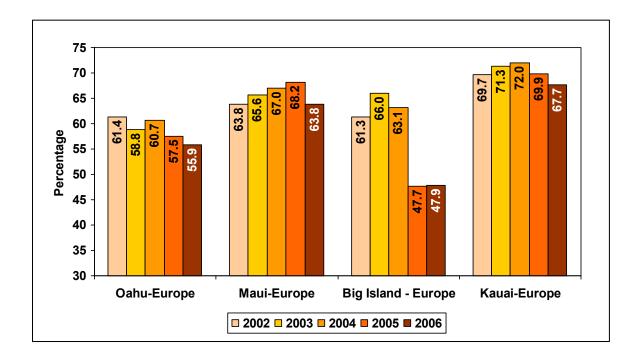


Figure 15: Island Experience Rated as Excellent – Europe [Percentage of visitors by Island]



## 3. SATISFACTION AND RATING

#### SATISFACTION AND RATING

In general, no destination was found to be more outstanding than the others given that each destination appealed to the various Major Marketing Areas in different ways. Nevertheless, many visitors consistently found that Kaua'i and Kona's accommodations provided a satisfying experience. O'ahu continued to receive higher ratings on their shopping experience while Maui received higher ratings on their parks and beaches for 2006.

#### **Detailed Satisfaction Ratings by Destination**

#### U.S. West Visitors (Tables 3.1 to 3.8)

- Many U.S. West visitors to O'ahu were *very satisfied* with the accommodations (72.8%) and its locations (77.7%). In all, 70.6 percent of these visitors were *very satisfied* with the island's activities/attractions as visitors stated it provided variety (66.1%), service (65.6%) and found it to be exciting (64.1%).
- U.S. West visitors who stayed on Maui were also *very satisfied* with the accommodations (77.7%) and its locations (79.9%). The 78.6 percent who enjoyed (rated *very satisfied*) the island's parks and beaches typically favored its cleanliness and comfort (69.7%). However 24.1 percent of visitors felt that they were *somewhat dissatisfied* or *not satisfied at all* with the transportation. In particular, a quarter (24.9%) criticized transportation as not having value for their money and 23 percent complained about the efficiency of the transportation.
- Kaua'i's accommodations (79.4%) and its locations (76.5%) were also highly rated (rated *very satisfied*) by U.S. West visitors. Overall, 72.2 percent of visitors were *very satisfied* and enjoyed the island's parks and beaches. However only half felt the facilities and maintenance was very satisfactory: security (55%), facility (58.1%) and cleanliness and comfort (58.8%).
- On the Kona side of Hawai'i Island, U.S. West visitors were generally *very satisfied* with the golf courses (87.3%) mainly because of the locations (90.8%), but fewer visitors were *very satisfied* with the value for their money (40.4%). Many visitors rated the transportation on the island with either *somewhat dissatisfied* or *not satisfied at all* (23%). Mainly visitors were not satisfied with the convenience (23.7%), value for their money (20.7%) and efficiency (22%).

#### U.S. East Visitors (Tables 3.9 to 3.16)

- Overall U.S. East visitors felt *very satisfied* with accommodations on O'ahu, Maui, Kaua'i and on the Kona side of Hawai'i Island.
- Three-quarters (75.4%) of U.S East visitors felt that they were very pleased with O'ahu's parks and beaches, particularly with the security (62.2%), facility (66.4%) and its cleanliness and comfort (65.4%).
- Maui's accommodations (83.8%) and golf (86.3%) were both highly rated by most U.S. East visitors for its locations but fewer visitors felt that they were *very satisfied* with the value for their money.

- Accommodations on Kaua'i (82.5%) received high ratings (rated *very satisfied*) because of its location (83.9%) and cleanliness and comfort (80.3%). For the most part, U.S. East visitors were *very satisfied* with the island's golf courses (82.8%) as a result of its locations (77.9%) and service (79.7%).
- Most of U.S. East visitors were very pleased with the accommodations (79.6%) on the Kona side of Hawai'i Island and praised it for facility (81.1%) and location (78.5%). 86.5 percent of U.S. East visitors were *very satisfied* with the golf and the locations (85.6%) of the golf courses in Kona.

#### Japanese Visitors (Tables 3.17 to 3.22)

- Visitors from Japan continued to be more discerning about their experiences in Hawai'i and in general did not give high ratings to any of the categories for 2006.
- More than a few Japanese visitors were somewhat dissatisfied or not satisfied at all with restaurants on the islands of O'ahu (21%), Maui (23%) and on the Kona side of Hawai'i (28.8%).
- Restaurants on the islands of O'ahu, Maui and the Kona side of Hawai'i were disappointing to Japanese visitors because of the variety, quality and the value for your money.
- Just about half (49.5%) of Japanese visitors were *very satisfied* and 45 percent was *somewhat satisfied* with O'ahu's parks and beaches. Visitors rated the security (42.2%) of the island's parks and beaches as *very satisfying*.
- Maui's golf courses were highly rated by Japanese visitors (67.7%) due to its locations (67.3%). However 22.3 percent of visitors were *somewhat dissatisfied* or *not satisfied at all* with overall shopping on the island granted that visitors felt *somewhat dissatisfied* or *not satisfied at all* with the variety (31.9%) and sufficient shopping places (39.3%).
- Over half (52.8%) of Japanese visitors felt fulfilled (rated *very satisfied*) with their experiences with the accommodations on the Kona side of Hawai'i Island and 58.4 percent of the visitors felt very pleased with the locations. Quite a few Japanese visitors felt that the transportation was a bit disappointing (38.1 percent rated *somewhat dissatisfied* and *not satisfied at all*) because visitors complained about its convenience and efficiency. Over a quarter (25.6%) of visitors felt similarly about Kona's airport as visitors were *not satisfied at all* with the availability of food (17.7%) and the availability of shopping (18.1%) in the airport. 41.8 percent of the visitors were either *somewhat dissatisfied* or *not satisfied at all* with shopping in Kona and rated the variety of shopping and sufficient amount of shopping places poorly.

#### Canadian Visitors (Tables 3.23 to 3.30)

- In general Canadian visitors were *very satisfied* with their experience with the accommodations on O'ahu (69.9%), Maui (80.5%), Kaua'i (76.3%) and the Kona side of Hawai'i Island (82.4%).
- Accommodations on O'ahu, Maui, Kaua'i and Kona were mainly enjoyable (rated very satisfied) because of the accommodations' locations and the cleanliness and comfort.

  More over, Maui's accommodations were highly praised (rated very satisfied) for their service (75.6%) and facility (76.8%).

- 69.6 percent of O'ahu visitors and 78 percent of Maui visitors gave high ratings to the parks and beaches because of the security, facility and the cleanliness and comfort.
- Visitors who enjoyed golf on Kaua'i (73.1%) and Kona (68.4%) felt that they were especially pleased with the locations and services.
- Some Canadian visitors felt that they were *not satisfied at all* with transportation (19%) in Kona because visitors were displeased with its convenience (17.9%) and efficiency (21%).

#### European Visitors (Tables 3.31 to 3.38)

- Quite a few European visitors were disappointed (rated somewhat dissatisfied or not satisfied at all) with the transportation on Maui (18.5%), Kaua'i (26%) and on the Kona side of Hawai'i Island (26.1%). Visitors complained about the convenience, efficiency and value for their money. Shopping on Kaua'i (12%) and Kona (12.3%) also discouraged European visitors because of the variety and value for their money.
- Golf courses on O'ahu (70.7%), Maui (74.1%) and Kaua'i (88.6%) received the highest (very satisfied) ratings from European visitors. The visitors especially enjoyed the locations and services each island provided.
- Seven out of ten (69.8%) European visitors enjoyed the O'ahu's parks and beaches and visitors felt *very satisfied* with the security (61.8%), facility (59.3%) and its cleanliness and comfort (61.7%).
- Many European visitors were *very satisfied* with Maui's (69%) and Kaua'i's (72.5%) accommodations and enjoyed the locations and services.
- More than a few European visitors (11.7 were somewhat dissatisfied or 3.8 were not satisfied
  at all) were discouraged with the restaurants on Kaua'i due to the lack of variety and
  value for their money.
- Kona's accommodations received the highest (very satisfied) ratings (68.4%) from European visitors due to the locations (65.9%) and its cleanliness and comfort (65.1%). European visitors were either somewhat dissatisfied (14.9%) or not satisfied at all (11.2%) with Kona's transportation because of its convenience, efficiency and value for their money.

#### Overall Satisfaction Ratings by Lifestyle

#### U.S. West Visitors (Tables 3.39 to 3.42)

- Accommodations on O'ahu were most highly rated by Family (75%) and Seniors (80.1%). At the same time a large proportion of Middle Age visitors (78%) were *very satisfied* with the activities and attractions. More Repeat visitors said they were *very satisfied* with O'ahu's accommodations, restaurants, shopping, and the activities and attractions, but fewer Repeat visitors were *very satisfied* with the parks and beaches.
- Senior visitors (88%) were found to be *very satisfied* with accommodations while Wedding/Honeymoon visitors (95.6%) were *very satisfied* with the parks and beaches in Maui. However 19.9 percent of the Family segment were *not satisfied at all* with the transportation.

- Young visitors to Kaua'i were most impressed (rated *very satisfied*) with the accommodations (92.4%) and the parks and beaches (89.2%). More First-timers felt *very satisfied* with Kaua'i's restaurants, shopping, golf courses, activities/attractions, transportation, and the parks and beaches than Repeat visitors.
- First-timers found to be predominantly *very satisfied* compared to Repeat visitors with their trip to the Kona side of Hawai'i Island. Close to a quarter (24.7%) percent of repeat visitors felt *somewhat dissatisfied or not satisfied at all* with Kona's transportation.

#### U.S. East Visitors (Tables 3.43 to 3.46)

- More Family (79.2%) and Senior (80.9%) visitors were *very satisfied* with the accommodations on O'ahu. Most Wedding/Honeymoon visitors were *very satisfied* with transportation (91.2%), but 42.7 percent were *somewhat dissatisfied* with the golf courses. Repeat visitors mainly felt *very satisfied* with O'ahu's accommodations, restaurants, shopping and golf courses.
- Typically Wedding/Honeymoon (91.4%) visitors felt *very satisfied* with Maui's golf courses. Accommodations were found to be favorable to Family (86.5%), Wedding/Honeymoon (87.9%) and Repeat (88.1%) visitors.
- The accommodations on Kaua'i were mostly enjoyed by U.S. East Senior visitors (94.1 percent reported being *very satisfied*). Wedding/Honeymoon visitors were *very satisfied* with the activities and attractions (93.1%). 17.9 percent of the Middle Age visitors were *not satisfied at all* with the island's transportation. Repeat visitors were generally *very satisfied* with their experience on Kaua'i more than First-timers.
- All of the Wedding/Honeymoon and Young visitors surveyed were especially satisfied
  with Kona's accommodations and parks and beaches. First-time visitors were found to
  be generally very satisfied on their trip to Kona compared to Repeat visitors.

#### Japanese Visitors (Tables 3.47 to 3.49)

- 76.8 percent of the Young visitors spoke highly (rated *very satisfied*) of the golf courses on O'ahu. More First-timers were *very satisfied* with the island's accommodations, activities/attractions, transportation, and the parks and beaches than Repeat visitors.
- Japanese Senior (72.6%) and First-time (70.3%) visitors were *very satisfied* with the accommodations on Maui. 10.1 percent of Young Japanese visitors were especially *not satisfied at all* with the restaurants and shopping on the island.
- Wedding/Honeymoon visitors found accommodations on Kona to be especially satisfying (82.3%).

#### Canadian Visitors (Tables 3.51 to 3.53)

- Senior visitors were found to be in general *very satisfied* with their experiences in O'ahu. Repeat visitors enjoyed their experiences with O'ahu's accommodations, restaurant, shopping, golf courses and transportation more than First-timers.
- The accommodations on Maui were mainly enjoyed by Senior (88.9%) and Repeat (81.8%) visitors. For the most part, Young Canadian visitors were particularly pleased (rated *very satisfied*) with the golf courses (93.1%).

- 28.2 percent of Family visitors were not satisfied at all with the transportation on Kaua'i. More over, 21.7 percent of Young Canadian visitors were also not satisfied at all and 29.6 percent felt somewhat dissatisfied with the transportation. First-time visitors rated Kaua'i more highly than Repeat visitors. On the other hand Repeat visitors were more satisfied with the golf courses on the island.
- On the Kona side of Hawai'i Island, those who were especially displeased (rated *not satisfied at all*) with the transportation were the Young (34.6%) and Repeat visitors (29.6%). More Repeat visitors enjoyed the island's accommodations and golf courses while First-timers found more enjoyment in the parks and beaches.

#### European Visitors (Tables 3.54 to 3.57)

- Most Middle Age European visitors were *very satisfied* with golf facilities on O'ahu. Repeat visitors were generally more satisfied in O'ahu's restaurants, shopping, golf, activities/attractions, transportation and airports than First-timers.
- European First-timers on Maui were generally more satisfied with their trip to Maui than Repeat visitors. Although Repeat visitors found more satisfaction in Maui's shopping and airport.
- Several Family visitors (15 percent) were particularly *not satisfied at all* with the restaurants on Kaua'i. At the same time, several Family visitors were either *somewhat dissatisfied* (18%) or *not satisfied at all* (12.9%) with the activities/attractions on Kaua'i.
- Repeat visitors were more satisfied with their trip to Kona than First-timers.

Table 3.1 2006 O'ahu Detailed Satisfaction Ratings by Category – U.S. West [Percentage of Visitors]

|                            | Very      | Somewhat  | Somewhat     | Not satisfied |
|----------------------------|-----------|-----------|--------------|---------------|
|                            | satisfied | satisfied | dissatisfied | at all        |
| ACCOMMODATIONS             |           |           |              |               |
| overall                    | 72.8      | 22.1      | 4.0          | 1.0           |
| location                   | 77.7      | 18.0      | 3.0          | 1.3           |
| service                    | 67.4      | 25.8      | 5.6          | 1.1           |
| facility                   | 63.8      | 28.0      | 6.9          | 1.3           |
| cleanliness and comfort    | 68.2      | 24.7      | 4.9          | 2.1           |
| value for your money       | 55.5      | 31.9      | 9.0          | 3.6           |
| RESTAURANT                 |           |           |              |               |
| overall                    | 61.7      | 33.2      | 4.1          | 0.9           |
| location                   | 65.8      | 28.4      | 4.0          | 1.8           |
| variety                    | 62.6      | 28.8      | 6.6          | 1.9           |
| service                    | 59.6      | 34.1      | 4.9          | 1.5           |
| quality                    | 59.7      | 34.0      | 4.9          | 1.5           |
| value for your money       | 38.2      | 45.2      | 12.0         | 4.7           |
| SHOPPING                   |           |           |              |               |
| overall                    | 67.7      | 29.8      | 2.0          | 0.5           |
| sufficient shopping places | 74.7      | 23.0      | 2.2          | 0.2           |
| locations                  | 69.4      | 26.9      | 3.4          | 0.3           |
| variety                    | 62.9      | 30.3      | 6.3          | 0.4           |
| service                    | 61.4      | 34.2      | 3.7          | 0.8           |
| quality                    | 56.2      | 38.1      | 5.5          | 0.2           |
| value for your money       | 42.0      | 43.0      | 12.1         | 2.9           |
| GOLF                       | 12.0      | 10.0      |              | 2.0           |
| overall                    | 64.8      | 33.1      | 2.0          | 0.0           |
| locations                  | 61.7      | 37.0      | 1.3          | 0.0           |
| service                    | 57.1      | 37.7      | 3.6          | 1.6           |
| value for your money       | 36.7      | 37.6      | 21.6         | 4.1           |
| ACTIVITIES/ATTRACTIONS     | 00.7      | 01.0      | 21.0         |               |
| overall                    | 70.6      | 26.5      | 2.6          | 0.3           |
| exciting                   | 64.1      | 31.4      | 3.9          | 0.5           |
| variety                    | 66.1      | 27.9      | 5.3          | 0.7           |
| service                    | 65.6      | 30.6      | 3.2          | 0.6           |
| value for your money       | 44.2      | 41.8      | 10.4         | 3.5           |
| TRANSPORTATION             |           |           |              | 0.0           |
| overall                    | 64.4      | 28.9      | 5.8          | 0.9           |
| convenience                | 65.2      | 27.8      | 6.1          | 0.9           |
| cleanliness and comfort    | 63.1      | 30.6      | 4.7          | 1.5           |
| efficiency                 | 62.3      | 30.6      | 6.4          | 0.8           |
| value for your money       | 59.5      | 31.7      | 6.2          |               |
| AIRPORTS                   | 00.0      | · · · ·   | 0.2          |               |
| overall                    | 56.2      | 37.3      | 5.7          | 0.9           |
| signage                    | 53.6      | 34.5      | 9.3          | 2.6           |
| cleanliness and comfort    | 55.1      | 36.4      | 7.4          | 1.1           |
| ease of getting around     | 51.7      | 33.8      | 11.4         | 3.2           |
| availability of food       | 40.8      | 37.9      | 17.4         | 3.9           |
| availability of shopping   | 44.4      | 40.4      | 12.7         | 2.5           |
| friendliness of workers    | 58.1      | 34.3      | 5.8          | 1.7           |
| PARKS & BEACHES            | 33.1      | 20        | 3.0          | '''           |
| overall                    | 69.1      | 26.8      | 3.2          | 0.9           |
| security                   | 57.0      | 33.9      | 7.3          | 1.8           |
| facility                   | 60.7      | 31.2      | 6.5          | 1.7           |
| cleanliness and comfort    | 61.4      | 28.1      | 8.0          | 2.5           |

Table 3.2 2005 O'ahu Detailed Satisfaction Ratings by Category – U.S. West [Percentage of Visitors]

|                                  | Very satisfied | Somewhat satisfied | Somewhat dissatisfied | Not satisfied at all |
|----------------------------------|----------------|--------------------|-----------------------|----------------------|
|                                  | ,              |                    |                       |                      |
| Accommodations - overall         | 71.7           | 24.8               | 2.5                   | 1.0                  |
| location                         | 72.4           | 24.6               | 1.9                   | 1.0                  |
| service                          | 63.6           | 29.9               | 5.8                   | 0.7                  |
| facility                         | 62.8           | 29.1               | 6.1                   | 2.0                  |
| cleanliness and comfort          | 64.8           | 26.5               | 6.8                   | 1.9                  |
| value for your money             | 58.5           | 30.5               | 8.7                   | 2.3                  |
| Restaurant - overall             | 61.1           | 32.4               | 6.1                   | 0.5                  |
| location                         | 56.9           | 36.8               | 5.8                   | 0.5                  |
| variety                          | 57.0           | 33.1               | 9.1                   | 0.8                  |
| service                          | 58.2           | 36.3               | 4.9                   | 0.6                  |
| quality                          | 54.4           | 37.0               | 5.4                   | 3.1                  |
| value for your money             | 35.3           | 43.9               | 14.8                  | 6.0                  |
| Shopping - overall               | 69.1           | 28.5               | 1.9                   | 0.5                  |
| sufficient shopping places       | 77.3           | 21.2               | 0.9                   |                      |
| locations                        | 70.2           | 26.0               | 3.3                   | 0.5                  |
| variety                          | 62.6           | 32.3               | 4.4                   | 0.7                  |
| service                          | 61.0           | 35.3               | 3.2                   | 0.5                  |
| quality                          | 55.4           | 40.5               | 4.0                   | 0.1                  |
| value for your money             | 41.9           | 45.3               | 11.5                  | 1.2                  |
| Golf - overall                   | 70.2           | 26.1               | 2.3                   | 1.4                  |
| locations                        | 66.1           | 27.3               | 6.6                   | 0.0                  |
| service                          | 61.1           | 32.0               | 6.9                   | 0.0                  |
| value for your money             | 40.5           | 29.3               | 24.4                  | 5.7                  |
| Activities/Attractions - overall | 70.9           | 26.9               | 1.8                   | 0.4                  |
| exciting                         | 62.7           | 34.6               | 1.9                   | 0.8                  |
| variety                          | 68.0           | 28.4               | 3.2                   | 0.4                  |
| service                          | 65.8           | 30.9               | 2.5                   | 0.9                  |
| value for your money             | 45.2           | 43.6               | 9.5                   | 1.7                  |
| Transportation - overall         | 65.5           | 25.2               | 8.9                   | 0.3                  |
| convenience                      | 69.3           | 19.6               | 10.3                  |                      |
| cleanliness and comfort          | 62.8           | 26.9               | 9.8                   | 0.5                  |
| efficiency                       | 60.8           | 24.6               | 13.7                  |                      |
| value for your money             | 59.6           | 27.7               | 11.0                  |                      |
| Airports - overall               | 53.9           | 39.4               | 5.6                   | 1.0                  |
| signage                          | 49.6           | 37.1               | 12.0                  |                      |
| cleanliness and comfort          | 54.0           | 36.3               | 8.2                   | 1.5                  |
| ease of getting around           | 47.4           | 37.1               | 12.1                  | 3.4                  |
| availability of food             | 35.0           | 39.9               | 19.7                  | 5.4                  |
| availability of shopping         | 42.5           | 39.0               | 13.8                  |                      |
| friendliness of workers          | 51.0           | 40.0               | 7.2                   | 1.8                  |
| Parks & Beaches - overall        | 71.9           | 25.9               | 1.9                   |                      |
| security                         | 55.3           | 32.6               | 6.7                   | 5.5                  |
| facility                         | 61.7           | 33.0               | 3.9                   |                      |
| cleanliness and comfort          | 59.4           | 30.4               | 8.4                   | 1.8                  |

Table 3.3 2006 Maui Detailed Satisfaction Ratings by Category – U.S. West [Percentage of Visitors]

|   | Very                         | Somewhat                     | Somewhat                 | Not satisfied |
|---|------------------------------|------------------------------|--------------------------|---------------|
|   | satisfied                    | satisfied                    | dissatisfied             | at all        |
| ACCOMMODATIONS                                    |                              |                              |                          |               |
| overall   | 77.7                         | 18.9                         | 2.1                      | 1.3           |
| location  | 79.9                         | 16.9                         | 2.4                      |               |
| service   | 69.3                         | 25.4                         | 4.0                      |               |
| facility  | 70.3                         | 24.4                         | 3.7                      | _             |
| cleanliness and comfort                           | 71.2                         | 23.7                         | 3.4                      |               |
| value for your money                              | 61.5                         | 29.3                         | 5.9                      |               |
| RESTAURANT  |                              |                              |                          |               |
| overall   | 56.5                         | 40.8                         | 2.7                      | 0.0           |
| location  | 65.2                         | 29.4                         | 5.3                      |               |
| variety   | 58.0                         | 35.4                         | 5.9                      |               |
| service   | 61.2                         | 34.2                         | 3.8                      |               |
| quality   | 61.3                         | 32.3                         | 5.4                      |               |
| value for your money                              | 30.6                         | 43.6                         | 21.1                     |               |
| SHOPPING  | 00.0                         |                              |                          |               |
| overall   | 60.1                         | 35.7                         | 4.3                      | 0.0           |
| sufficient shopping places                        | 68.4                         | 26.7                         | 4.1                      |               |
| locations   | 64.3                         | 31.3                         | 3.9                      |               |
| variety   | 58.6                         | 32.2                         | 7.5                      |               |
| service   | 60.3                         | 34.0                         | 4.8                      |               |
| quality   | 54.7                         | 37.2                         | 6.5                      |               |
| value for your money                              | 36.1                         | 45.0                         | 16.5                     |               |
| GOLF  | 00.1                         | 10.0                         | 10.0                     | 2.7           |
| overall   | 75.2                         | 19.4                         | 3.8                      | 1.5           |
| locations   | 83.0                         | 16.0                         | 1.1                      |               |
| service   | 66.3                         | 27.4                         | 6.2                      | 0.0           |
| value for your money                              | 26.0                         | 44.3                         | 20.8                     |               |
| ACTIVITIES/ATTRACTIONS                            | 20.0                         | 11.0                         | 20.0                     | 0.0           |
| overall   | 70.9                         | 26.0                         | 2.6                      | 0.5           |
| exciting  | 67.7                         | 28.5                         | 2.9                      |               |
| variety   | 71.3                         | 24.0                         | 3.8                      |               |
| service   | 65.9                         | 30.1                         | 4.0                      |               |
| value for your money                              | 40.7                         | 44.1                         | 12.4                     |               |
| TRANSPORTATION                                    | 10                           |                              |                          | 2.0           |
| overall   | 47.1                         | 28.8                         | 14.0                     | 10.1          |
| convenience                                       | 45.0                         | 33.9                         | 12.0                     |               |
| cleanliness and comfort                           | 54.3                         | 29.3                         | 11.5                     | _             |
| efficiency  | 46.9                         | 30.1                         | 14.1                     | 8.9           |
| value for your money                              | 41.7                         | 33.4                         | 15.0                     |               |
| AIRPORTS  | 11                           | 00.4                         | 10.0                     | 0.0           |
| overall   | 54.2                         | 39.9                         | 5.2                      | 0.8           |
| signage   | 55.4                         | 38.1                         | 5.5                      |               |
| cleanliness and comfort                           | 55.4                         | 36.4                         | 7.1                      |               |
| ease of getting around                            | 58.5                         |                              | 5.7                      |               |
| availability of food                              | 36.2                         | 37.7                         | 19.1                     |               |
| availability of flood availability of shopping    | 39.7                         | 40.5                         | 17.0                     |               |
| friendliness of workers                           | 56.7                         | 34.7                         | 7.0                      |               |
| PARKS & BEACHES                                   | 30.7                         | 5-7.7                        | 7.0                      | 1.0           |
|   | 78.6                         | 18.4                         | 27                       | 0.3           |
|   |                              |                              |                          |               |
|   |                              |                              |                          |               |
| ,   |                              |                              |                          |               |
| overall security facility cleanliness and comfort | 78.6<br>60.7<br>67.4<br>69.7 | 18.4<br>31.0<br>26.0<br>23.0 | 2.7<br>6.7<br>6.3<br>5.7 | 1<br>0        |

Table 3.4 2005 Maui Detailed Satisfaction Ratings by Category – U.S. West [Percentage of Visitors]

|                                  |                | Somewhat  | Somewhat     | Not satisfied |
|----------------------------------|----------------|-----------|--------------|---------------|
|                                  | Very satisfied | satisfied | dissatisfied | at all        |
| Accommodations - overall         | 76.6           | 20.2      | 2.7          | 0.6           |
| location                         | 82.9           | 14.7      | 1.8          | 0.6           |
| service                          | 67.8           | 24.7      | 5.6          | 1.9           |
| facility                         | 67.3           | 26.5      | 5.3          | 0.8           |
| cleanliness and comfort          | 70.4           | 20.4      | 7.9          | 1.3           |
| value for your money             | 61.4           | 31.1      | 5.4          | 2.1           |
| Restaurant - overall             | 61.7           | 33.9      | 3.7          | 0.7           |
| location                         | 72.0           | 25.5      | 2.1          | 0.4           |
| variety                          | 64.1           | 31.4      | 4.2          | 0.4           |
| service                          | 65.4           | 30.1      | 4.0          | 0.6           |
| quality                          | 64.3           | 32.1      | 3.0          | 0.6           |
| value for your money             | 25.2           | 54.0      | 17.3         | 3.5           |
| Shopping - overall               | 65.5           | 30.9      | 3.2          | 0.5           |
| sufficient shopping places       | 73.9           | 22.7      | 2.5          | 0.9           |
| locations                        | 69.0           | 27.7      | 3.0          | 0.2           |
| variety                          | 59.3           | 34.1      | 5.7          | 0.9           |
| service                          | 65.0           | 30.9      | 3.8          | 0.3           |
| quality                          | 60.4           | 35.1      | 4.3          | 0.2           |
| value for your money             | 36.6           | 49.2      | 12.3         | 2.0           |
| Golf - overall                   | 74.6           | 23.1      | 1.0          | 1.3           |
| locations                        | 76.8           | 19.8      | 2.0          | 1.4           |
| service                          | 68.3           | 29.2      | 1.1          | 1.5           |
| value for your money             | 25.8           | 48.8      | 22.4         | 2.9           |
| Activities/Attractions - overall | 67.5           | 30.9      | 1.4          | 0.2           |
| exciting                         | 67.2           | 29.8      | 3.0          | 0.0           |
| variety                          | 74.1           | 23.6      | 2.3          | 0.0           |
| service                          | 67.2           | 28.9      | 4.0          | 0.0           |
| value for your money             | 40.5           | 47.8      | 9.4          | 2.3           |
| Transportation - overall         | 50.2           | 27.3      | 21.2         | 1.3           |
| convenience                      | 52.9           | 28.2      | 6.9          | 12.0          |
| cleanliness and comfort          | 51.8           | 40.0      | 8.2          | 0.0           |
| efficiency                       | 54.2           | 25.3      | 20.5         | 0.0           |
| value for your money             | 43.5           | 42.5      | 8.0          | 6.0           |
| Airports - overall               | 60.4           | 34.8      | 4.5          | 0.3           |
| signage                          | 60.6           | 32.8      | 6.5          | 0.2           |
| cleanliness and comfort          | 63.9           | 31.1      | 4.4          | 0.5           |
| ease of getting around           | 60.5           | 31.6      | 5.9          | 2.0           |
| availability of food             | 39.1           | 38.6      | 18.6         | 3.7           |
| availability of shopping         | 48.2           | 38.0      | 11.7         | 2.1           |
| friendliness of workers          | 56.2           | 35.0      | 7.2          | 1.6           |
| Parks & Beaches - overall        | 79.1           | 19.0      | 1.6          | 0.2           |
| security                         | 61.8           | 31.0      | 4.7          | 2.5           |
| facility                         | 63.3           | 29.5      | 6.6          | 0.5           |
| cleanliness and comfort          | 66.4           | 26.5      | 6.4          | 0.7           |

Table 3.5 2006 Kaua'i Detailed Satisfaction Ratings by Category – U.S. West [Percentage of Visitors]

|                                      | Very         | Somewhat     | Somewhat     | Not satisfied |
|--------------------------------------|--------------|--------------|--------------|---------------|
|                                      | satisfied    | satisfied    | dissatisfied | at all        |
| ACCOMMODATIONS                       |              |              |              |               |
| overall                              | 79.4         | 14.8         | 5.1          | 0.6           |
| location                             | 76.5         | 18.8         | 4.2          | 0.5           |
| service                              | 73.5         | 20.6         | 5.6          | 0.3           |
| facility                             | 70.5         | 19.9         | 8.7          | 0.9           |
| cleanliness and comfort              | 73.9         | 18.5         | 6.7          | 0.9           |
| value for your money                 | 62.5         | 29.9         | 6.9          | 0.7           |
| RESTAURANT                           | 0            |              | 5.10         | •             |
| overall                              | 48.7         | 40.6         | 8.5          | 2.3           |
| location                             | 51.6         | 40.7         | 7.0          | 0.8           |
| variety                              | 49.2         | 37.6         | 12.0         | 1.3           |
| service                              | 53.5         | 38.4         | 6.2          | 2.0           |
| quality                              | 53.6         | 37.2         | 6.6          | 2.5           |
| value for your money                 | 29.7         | 46.4         | 17.2         | 6.7           |
| SHOPPING                             | 20.1         | 40.4         | 17.2         | 0.7           |
| overall                              | 46.0         | 49.0         | 4.5          | 0.6           |
|                                      | 51.4         | 41.4         | 5.9          | 1.2           |
| sufficient shopping places locations | 49.0         | 40.1         | 9.8          | 1.1           |
|                                      | 48.7         | 41.8         | 8.1          | 1.1           |
| variety<br>service                   | 46.7<br>54.0 | 41.6<br>42.5 |              |               |
|                                      |              |              | 3.5          | 0.0           |
| quality                              | 44.6         | 49.7         | 5.0          | 0.6           |
| value for your money                 | 27.7         | 57.0         | 13.9         | 1.4           |
| GOLF                                 | 70.0         | 0.4.7        | 4.5          | 0.0           |
| overall                              | 70.8         | 24.7         | 4.5          | 0.0           |
| locations                            | 72.3         | 25.6         | 2.2          | 0.0           |
| service                              | 78.9         | 21.1         | 0.0          | 0.0           |
| value for your money                 | 45.6         | 37.8         | 16.6         | 0.0           |
| ACTIVITIES/ATTRACTIONS               |              |              |              |               |
| overall                              | 70.5         | 26.3         | 3.2          | 0.0           |
| exciting                             | 67.9         | 26.4         | 5.1          | 0.6           |
| variety                              | 70.6         | 24.1         | 5.2          | 0.0           |
| service                              | 69.5         | 27.4         | 3.1          | 0.0           |
| value for your money                 | 43.4         | 43.7         | 11.6         | 1.3           |
| TRANSPORTATION                       |              |              |              |               |
| overall                              | 63.1         | 13.6         | 13.9         | 9.3           |
| convenience                          | 60.9         | 14.1         | 16.5         | 8.5           |
| cleanliness and comfort              | 67.2         | 21.1         | 3.1          | 8.5           |
| efficiency                           | 62.2         | 17.2         | 14.5         | 6.0           |
| value for your money                 | 53.9         | 30.2         | 9.7          | 6.3           |
| AIRPORTS                             |              |              |              |               |
| overall                              | 60.2         | 34.0         | 5.2          | 0.6           |
| signage                              | 58.1         | 34.6         | 6.7          | 0.6           |
| cleanliness and comfort              | 63.5         | 32.0         | 4.2          | 0.3           |
| ease of getting around               | 59.8         | 30.9         | 6.6          | 2.7           |
| availability of food                 | 37.7         | 37.6         | 20.6         | 4.1           |
| availability of shopping             | 40.4         | 37.6         | 19.3         | 2.8           |
| friendliness of workers              | 59.1         | 30.2         | 8.3          | 2.4           |
| PARKS & BEACHES                      |              |              |              |               |
| overall                              | 72.2         | 25.2         | 2.1          | 0.6           |
| security                             | 55.0         | 40.0         | 4.3          | 0.7           |
| facility                             | 58.1         | 34.3         | 7.1          | 0.6           |
| cleanliness and comfort              | 58.8         | 33.3         | 6.8          | 1.1           |

Table 3.6 2005 Kaua'i Detailed Satisfaction Ratings by Category – U.S. West [Percentage of Visitors]

|                                  |                | Somewhat  | Somewhat     | Not satisfied |
|----------------------------------|----------------|-----------|--------------|---------------|
|                                  | Very satisfied | satisfied | dissatisfied | at all        |
| Accommodations - overall         | 83.8           | 14.8      | 1.4          | 0.0           |
| location                         | 80.6           | 16.9      | 2.0          | 0.5           |
| service                          | 69.9           | 26.0      | 3.8          | 0.4           |
| facility                         | 71.1           | 24.4      | 3.0          | 1.5           |
| cleanliness and comfort          | 74.5           | 21.4      | 3.0          | 1.1           |
| value for your money             | 63.2           | 30.1      | 4.8          | 1.9           |
| Restaurant - overall             | 54.6           | 40.1      | 4.2          | 1.1           |
| location                         | 54.6           | 40.6      | 4.1          | 0.7           |
| variety                          | 49.1           | 39.2      | 11.0         | 0.8           |
| service                          | 56.6           | 35.1      | 7.4          | 0.9           |
| quality                          | 54.9           | 37.6      | 6.1          | 1.4           |
| value for your money             | 27.3           | 47.3      | 20.3         | 5.0           |
| Shopping - overall               | 48.5           | 46.7      | 4.4          | 0.4           |
| sufficient shopping places       | 54.0           | 37.2      | 8.8          | 0.0           |
| locations                        | 50.5           | 39.9      | 9.5          | 0.0           |
| variety                          | 46.6           | 39.5      | 13.4         | 0.5           |
| service                          | 56.4           | 39.1      | 3.6          | 0.9           |
| quality                          | 46.3           | 47.3      | 5.9          | 0.5           |
| value for your money             | 33.3           | 51.9      | 13.1         | 1.8           |
| Golf - overall                   | 83.7           | 14.1      | 2.2          | 0.0           |
| locations                        | 85.5           | 14.5      | 0.0          | 0.0           |
| service                          | 77.0           | 16.3      | 6.8          | 0.0           |
| value for your money             | 59.8           | 35.5      | 2.4          | 2.4           |
| Activities/Attractions - overall | 76.6           | 21.6      | 1.5          | 0.4           |
| exciting                         | 73.1           | 23.9      | 3.0          | 0.0           |
| variety                          | 73.8           | 23.3      | 2.8          | 0.0           |
| service                          | 71.3           | 25.1      | 3.3          | 0.4           |
| value for your money             | 39.3           | 49.6      | 10.7         | 0.4           |
| Transportation - overall         | 44.1           | 52.2      | 3.7          | 0.0           |
| convenience                      | 42.0           | 47.1      | 7.0          | 4.0           |
| cleanliness and comfort          | 47.8           | 52.2      | 0.0          | 0.0           |
| efficiency                       | 46.3           | 46.1      | 7.6          | 0.0           |
| value for your money             | 32.6           | 58.8      |              |               |
| Airports - overall               | 62.7           | 33.0      | 3.2          | 1.1           |
| signage                          | 61.3           | 31.3      | 5.4          |               |
| cleanliness and comfort          | 60.7           | 36.6      | 1.6          | 1.0           |
| ease of getting around           | 58.2           | 32.1      | 8.0          | 1.7           |
| availability of food             | 35.8           | 39.4      | 20.9         | 3.9           |
| availability of shopping         | 38.0           | 46.5      | 14.0         | 1.4           |
| friendliness of workers          | 56.7           | 37.6      | 4.3          | 1.5           |
| Parks & Beaches - overall        | 75.6           | 21.6      | 2.4          | 0.3           |
| security                         | 57.4           | 34.2      | 7.5          | 0.8           |
| facility                         | 66.7           | 29.3      | 3.7          | 0.4           |
| cleanliness and comfort          | 65.9           | 28.1      | 5.4          | 0.5           |

Table 3.7 2006 Kona Detailed Satisfaction Ratings by Category – U.S. West [Percentage of Visitors]

|                            | Very<br>satisfied | Somewhat satisfied | Somewhat dissatisfied | Not satisfied at all |
|----------------------------|-------------------|--------------------|-----------------------|----------------------|
| ACCOMMODATIONS             |                   |                    |                       |                      |
| overall                    | 84.1              | 13.7               | 1.2                   | 1.0                  |
| location                   | 75.6              | 19.6               | 1.8                   | 2.9                  |
| service                    | 72.1              | 25.3               | 2.6                   | 0.0                  |
| facility                   | 70.2              | 26.1               | 3.0                   | 0.7                  |
| cleanliness and comfort    | 75.0              | 19.7               | 3.8                   | 1.5                  |
| value for your money       | 65.3              | 28.6               | 5.0                   | 1.0                  |
| RESTAURANT                 | 00.0              | _0.0               | 0.0                   |                      |
| overall                    | 51.2              | 43.6               | 3.9                   | 1.3                  |
| location                   | 50.3              | 39.1               | 8.6                   | 1.9                  |
| variety                    | 45.9              | 41.3               | 10.1                  | 2.8                  |
| service                    | 58.2              | 35.8               | 5.0                   | 1.0                  |
| quality                    | 55.0              | 41.2               | 2.4                   | 1.4                  |
| value for your money       | 27.2              | 47.3               | 21.7                  | 3.9                  |
| SHOPPING                   | 27.2              | 17.0               | 21.7                  | 0.0                  |
| overall                    | 45.1              | 45.4               | 8.5                   | 1.1                  |
| sufficient shopping places | 45.6              | 37.6               | 14.6                  | 2.1                  |
| locations                  | 46.3              | 40.1               | 12.9                  | 0.6                  |
| variety                    | 39.9              | 42.5               | 17.6                  | 0.0                  |
| service                    | 50.9              | 43.8               | 5.3                   | 0.0                  |
| quality                    | 43.6              | 50.3               | 6.0                   | 0.0                  |
| value for your money       | 28.3              | 50.5               | 17.1                  | 4.1                  |
| GOLF                       | 20.0              | 30.3               | 17.1                  | 7.1                  |
| overall                    | 87.3              | 12.7               | 0.0                   | 0.0                  |
| locations                  | 90.8              | 9.2                | 0.0                   | 0.0                  |
| service                    | 82.0              | 18.0               | 0.0                   | 0.0                  |
| value for your money       | 40.4              | 39.3               | 12.5                  | 7.8                  |
| ACTIVITIES/ATTRACTIONS     | 40.4              | 33.3               | 12.0                  | 7.0                  |
| overall                    | 69.3              | 28.7               | 0.5                   | 1.5                  |
| exciting                   | 61.3              | 34.8               | 2.8                   | 1.1                  |
| variety                    | 59.8              | 32.9               | 6.2                   | 1.1                  |
| service                    | 59.5              | 37.1               | 2.3                   | 1.1                  |
| value for your money       | 45.8              | 41.0               | 10.0                  | 3.2                  |
| TRANSPORTATION             | +3.0              | 71.0               | 10.0                  | 5.2                  |
| overall                    | 59.3              | 17.7               | 6.7                   | 16.3                 |
| convenience                | 54.2              | 22.1               | 4.6                   | 19.1                 |
| cleanliness and comfort    | 5 <del>4</del> .2 | 29.9               | 8.2                   | 6.9                  |
| efficiency                 | 55.8              | 22.2               | 4.2                   | 17.8                 |
| value for your money       | 45.5              | 33.8               | 8.5                   |                      |
| AIRPORTS                   | 40.0              | 33.0               | 0.5                   | 12.2                 |
| overall                    | 51.6              | 38.6               | 8.4                   | 1.4                  |
| signage                    | 51.0<br>51.3      | 37.6               | 9.3                   | 1.4                  |
| cleanliness and comfort    | 51.3<br>51.7      | 36.8               | 10.2                  | 1.0                  |
| ease of getting around     | 56.1              | 35.8               | 5.9                   | 2.2                  |
| availability of food       | 23.9              | 35.8<br>35.9       | 28.4                  | 2.2<br>11.8          |
| availability of shopping   | 23.9<br>29.7      | 36.8               | 25.7                  | 7.8                  |
| friendliness of workers    | 56.3              | 32.5               | 25.7<br>8.6           | 7.6<br>2.6           |
| PARKS & BEACHES            | 30.3              | ა∠.5               | 0.0                   | ∠.0                  |
|                            | 68.2              | 28.9               | 1.8                   | 1.1                  |
| overall                    | 68.2<br>60.7      | 28.9<br>31.6       | 1.8<br>5.7            |                      |
| security                   |                   | 31.6               | 5. <i>1</i><br>7.3    | 2.0                  |
| facility                   | 57.5              |                    |                       | 2.8                  |
| cleanliness and comfort    | 57.6              | 34.4               | 7.2                   | 0.9                  |

Table 3.8 2005 Kona Detailed Satisfaction Ratings by Category – U.S. West [Percentage of Visitors]

|                                  |                | Somewhat     | Somewhat     | Not satisfied |
|----------------------------------|----------------|--------------|--------------|---------------|
|                                  | Very satisfied | satisfied    | dissatisfied | at all        |
| Accommodations - overall         | 76.9           | 19.6         | 1.9          | 1.6           |
| location                         | 74.0           | 20.6         | 4.8          | 0.7           |
| service                          | 64.7           | 28.6         | 4.8          | 1.9           |
| facility                         | 69.5           | 23.6         | 4.6          |               |
| cleanliness and comfort          | 71.5           | 19.2         | 7.2          | 2.2           |
| value for your money             | 58.3           | 33.2         | 5.2          | 3.2           |
| Restaurant - overall             | 55.6           | 36.6         | 6.6          |               |
| location                         | 60.3           | 33.2         | 5.9          | 0.7           |
| variety                          | 50.9           | 39.1         | 8.4          | 1.6           |
| service                          | 56.9           | 36.9         | 4.8          | 1.3           |
| quality                          | 59.4           | 34.8         | 4.8          | 1.0           |
| value for your money             | 31.3           | 50.2         | 12.5         | 6.0           |
| Shopping - overall               | 52.9           | 38.2         | 6.3          |               |
| sufficient shopping places       | 56.5           | 34.9         | 6.5          | 2.1           |
| locations                        | 50.8           | 39.5         | 7.6          |               |
| variety                          | 46.4           | 40.2         | 12.6         |               |
| service<br>quality               | 59.8<br>49.5   | 35.0<br>42.8 | 4.8<br>6.4   |               |
| value for your money             | 49.5<br>29.1   | 42.6<br>52.8 | 14.3         |               |
| Golf - overall                   | 85.8           | 6.8          | 5.5          | 2.0           |
| locations                        | 82.2           | 13.7         | 4.2          | 0.0           |
| service                          | 77.5           | 13.7<br>12.5 | 9.9          | 0.0           |
| value for your money             | 45.6           | 29.6         | 20.4         | 4.4           |
| Activities/Attractions - overall | 70.0           | 27.7         | 1.6          |               |
| exciting                         | 64.1           | 32.3         | 2.9          |               |
| variety                          | 67.9           | 27.8         | 4.3          |               |
| service                          | 68.1           | 27.7         | 3.5          |               |
| value for your money             | 43.6           | 44.0         | 10.1         | 2.3           |
| Transportation - overall         | 38.0           | 47.7         | 6.7          | 7.6           |
| convenience                      | 46.2           | 41.1         | 7.1          | 5.6           |
| cleanliness and comfort          | 47.5           | 42.9         | 5.1          | 4.5           |
| efficiency                       | 52.2           | 40.1         | 2.2          | 5.5           |
| value for your money             | 28.6           | 45.8         | 11.5         | 14.2          |
| Airports - overall               | 54.9           | 37.8         | 6.1          | 1.2           |
| signage                          | 61.3           | 32.2         | 4.4          | 2.1           |
| cleanliness and comfort          | 57.9           | 37.0         | 4.1          | 1.0           |
| ease of getting around           | 57.3           | 35.8         | 6.2          |               |
| availability of food             | 29.1           | 36.4         | 28.1         | 6.5           |
| availability of shopping         | 32.6           | 36.9         | 24.2         |               |
| friendliness of workers          | 58.8           | 27.9         | 12.3         |               |
| Parks & Beaches - overall        | 73.9           | 23.0         | 2.5          |               |
| security                         | 55.7           | 35.7         | 5.9          |               |
| facility                         | 55.2           | 38.4         | 4.5          |               |
| cleanliness and comfort          | 57.4           | 33.3         | 6.8          | 2.5           |

Table 3.9 2006 O'ahu Detailed Satisfaction Ratings by Category – U.S. East [Percentage of Visitors]

|                            | Very      | Somewhat  | Somewhat     | Not satisfied |
|----------------------------|-----------|-----------|--------------|---------------|
|                            | satisfied | satisfied | dissatisfied | at all        |
| ACCOMMODATIONS             |           |           |              | 910 (111      |
| overall                    | 74.9      | 21.0      | 3.4          | 0.7           |
| location                   | 76.0      | 21.3      | 2.6          | 0.1           |
| service                    | 65.6      | 28.8      | 4.5          | 1.1           |
| facility                   | 66.6      | 25.6      | 6.6          | 1.1           |
| cleanliness and comfort    | 69.3      | 23.4      | 6.4          | 0.9           |
| value for your money       | 54.5      | 33.8      | 9.3          | 2.5           |
| RESTAURANT                 |           |           |              |               |
| overall                    | 60.1      | 35.9      | 3.1          | 0.9           |
| location                   | 64.1      | 31.1      | 4.0          | 0.8           |
| variety                    | 58.8      | 32.2      | 8.0          | 1.0           |
| service                    | 60.9      | 33.6      | 4.5          | 1.1           |
| quality                    | 59.9      | 33.1      | 6.0          | 1.0           |
| value for your money       | 34.5      | 44.3      | 15.8         | 5.4           |
| SHOPPING                   |           |           |              |               |
| overall                    | 63.8      | 31.9      | 4.0          | 0.3           |
| sufficient shopping places | 72.0      | 25.3      | 2.4          | 0.2           |
| locations                  | 67.3      | 28.7      | 3.5          | 0.4           |
| variety                    | 60.3      | 31.3      | 8.5          | 0.0           |
| service                    | 58.9      | 36.8      | 4.0          | 0.3           |
| quality                    | 54.0      | 38.5      | 6.6          | 0.8           |
| value for your money       | 35.4      | 47.3      | 13.6         | 3.7           |
| GOLF                       |           |           |              |               |
| overall                    | 60.3      | 36.2      | 3.5          | 0.0           |
| locations                  | 60.7      | 36.9      | 2.5          | 0.0           |
| service                    | 48.4      | 42.6      | 7.3          | 1.7           |
| value for your money       | 28.4      | 44.6      | 22.0         | 5.1           |
| ACTIVITIES/ATTRACTIONS     |           |           | -            |               |
| overall                    | 71.6      | 26.3      | 1.9          | 0.2           |
| exciting                   | 65.0      | 31.6      | 3.3          | 0.1           |
| variety                    | 70.9      | 25.3      | 3.7          | 0.0           |
| service                    | 64.0      | 33.1      | 2.9          | 0.0           |
| value for your money       | 45.6      | 42.4      | 10.1         | 1.8           |
| TRANSPORTATION             |           |           |              |               |
| overall                    | 61.8      | 32.5      | 4.6          | 1.0           |
| convenience                | 62.7      | 32.1      | 4.1          | 1.0           |
| cleanliness and comfort    | 58.6      | 34.7      | 6.1          | 0.6           |
| efficiency                 | 56.5      | 33.6      | 7.2          | 2.7           |
| value for your money       | 56.3      | 32.7      | 10.0         | 0.9           |
| AIRPORTS                   |           |           |              |               |
| overall                    | 57.0      | 38.4      | 3.2          | 1.3           |
| signage                    | 60.0      | 32.6      | 6.0          | 1.4           |
| cleanliness and comfort    | 60.1      | 34.5      | 4.8          | 0.6           |
| ease of getting around     | 54.5      | 36.0      | 7.6          | 1.8           |
| availability of food       | 42.3      | 39.1      | 13.9         | 4.7           |
| availability of shopping   | 44.7      | 41.4      | 10.7         | 3.2           |
| friendliness of workers    | 56.1      | 36.5      | 5.5          | 1.9           |
| PARKS & BEACHES            |           |           |              |               |
| overall                    | 75.4      | 19.4      | 4.7          | 0.5           |
| security                   | 62.2      | 28.1      | 8.3          | 1.3           |
| facility                   | 66.4      | 26.4      | 6.8          | 0.4           |
| cleanliness and comfort    | 65.4      | 24.7      | 7.6          | 2.3           |

Table 3.10 2005 Oʻahu Detailed Satisfaction Ratings by Category – U.S. East [Percentage of Visitors]

|                                  |                | Somewhat     | Somewhat     | Not satisfied |
|----------------------------------|----------------|--------------|--------------|---------------|
|                                  | Very satisfied | satisfied    | dissatisfied | at all        |
| Accommodations - overall         | 73.3           | 21.5         | 3.7          | 1.5           |
| location                         | 76.4           | 20.0         | 2.9          | 0.8           |
| service                          | 69.1           | 20.4         | 8.6          | 1.9           |
| facility                         | 67.4           | 21.6         | 9.2          | 1.8           |
| cleanliness and comfort          | 71.4           | 17.7         | 9.0          | 1.8           |
| value for your money             | 59.5           | 26.4         | 10.9         | 3.2           |
| Restaurant - overall             | 59.1           | 33.8         | 3.8          | 3.3           |
| location                         | 67.7           | 28.7         | 3.0          | 0.7           |
| variety                          | 63.4           | 30.9         | 5.3          | 0.4           |
| service                          | 61.5           | 30.5         | 4.7          | 3.4           |
| quality                          | 59.5           | 30.1         | 9.4          | 1.0           |
| value for your money             | 36.5           | 44.2         | 14.7         | 4.6           |
| Shopping - overall               | 67.5           | 29.3         | 2.8          |               |
| sufficient shopping places       | 77.8           | 20.5         | 1.3          | 0.3           |
| locations                        | 71.6           | 25.7         | 1.7          | 1.0           |
| variety                          | 63.7           | 30.4         | 5.4          | 0.6           |
| service                          | 63.5           | 30.5         | 5.0          | 1.0           |
| quality                          | 59.8           | 34.3         | 5.4          | 0.5           |
| value for your money             | 41.2           | 42.1         | 14.8         | 2.0           |
| Golf - overall                   | 68.1           | 27.8         | 2.4          | 1.7           |
| locations                        | 70.0           | 23.5         | 4.6          | 1.8           |
| service                          | 65.9           | 26.7         | 5.6          | 1.8           |
| value for your money             | 39.7           | 43.7         | 13.4         | 3.2           |
| Activities/Attractions - overall | 74.2           | 23.0         | 1.8          | 0.9           |
| exciting                         | 70.1           | 26.0         | 3.0          | 0.9           |
| variety                          | 71.2           | 22.5         | 5.5          | 0.9           |
| service                          | 73.8           | 21.6         | 3.8          | 0.8           |
| value for your money             | 51.5           | 36.2         | 10.0         | 2.4           |
| Transportation - overall         | 60.5           | 24.2         | 10.9         | 4.3           |
| convenience                      | 65.9           | 22.8         | 6.0          | 5.3           |
| cleanliness and comfort          | 64.2           | 25.7         | 4.6          | 5.5           |
| efficiency                       | 59.0           | 22.6         | 8.0          |               |
| value for your money             | 60.6<br>62.1   | 24.5<br>30.8 | 8.0<br>4.5   | 7.0<br>2.5    |
| Airports - overall               |                |              |              |               |
| signage cleanliness and comfort  | 59.7<br>62.6   | 30.7<br>28.2 | 6.0<br>5.6   | 3.6<br>3.6    |
| ease of getting around           | 58.4           | 28.2<br>32.5 | 5.6<br>6.9   | 3.6<br>2.2    |
| availability of food             | 48.0           | 32.5<br>35.4 | 13.0         | 3.5           |
| availability of shopping         | 50.0           | 39.3         | 8.5          | 2.2           |
| friendliness of workers          | 60.2           | 27.9         | 8.1          | 3.7           |
| Parks & Beaches - overall        | 75.3           | 22.2         | 2.1          | 0.5           |
| security                         | 61.2           | 29.5         | 5.5          | 3.7           |
| facility                         | 64.4           | 30.8         | 3.6          | 1.2           |
| cleanliness and comfort          | 64.4           | 27.3         | 7.2          | 1.1           |
| GEATHINESS AND COMMON            | 04.4           | 21.3         | 1.2          | 1.1           |

Table 3.11 2006 Maui Detailed Satisfaction Ratings by Category – U.S. East [Percentage of Visitors]

|                            | Vami acticular | Somewhat  | Somewhat     |        |
|----------------------------|----------------|-----------|--------------|--------|
| ACCOMMODATIONS             | Very satisfied | satisfied | dissatisfied | at all |
|                            | 02.0           | 12.0      | 2.0          | 0.4    |
| overall                    | 83.8           | 13.0      | 3.0          | 0.1    |
| location                   | 83.4           | 14.1      | 2.3          | 0.2    |
| service                    | 78.2           | 16.8      | 4.6          | 0.5    |
| facility                   | 79.0           | 16.5      | 3.7          | 0.8    |
| cleanliness and comfort    | 78.2           | 15.9      | 4.5          | 1.4    |
| value for your money       | 59.6           | 28.4      | 10.6         | 1.4    |
| RESTAURANT                 |                |           |              |        |
| overall                    | 63.2           | 32.8      | 4.0          | 0.0    |
| location                   | 68.0           | 28.2      | 3.3          | 0.6    |
| variety                    | 64.6           | 30.3      | 5.1          | 0.0    |
| service                    | 62.9           | 33.7      | 3.4          | 0.0    |
| quality                    | 63.6           | 31.8      | 4.4          | 0.2    |
| value for your money       | 27.6           | 48.4      | 20.2         | 3.9    |
| SHOPPING                   |                |           |              |        |
| overall                    | 60.1           | 35.9      | 3.8          | 0.3    |
| sufficient shopping places | 67.4           | 27.5      | 4.8          | 0.3    |
| locations                  | 64.3           | 31.0      | 4.3          | 0.4    |
| variety                    | 57.0           | 34.3      | 8.3          | 0.4    |
| service                    | 60.7           | 35.8      | 3.2          | 0.3    |
| quality                    | 55.8           | 39.6      | 4.4          | 0.3    |
| value for your money       | 36.2           | 46.9      | 15.1         | 1.8    |
| GOLF                       |                |           |              |        |
| overall                    | 86.3           | 9.7       | 4.1          | 0.0    |
| locations                  | 87.7           | 12.3      | 0.0          | 0.0    |
| service                    | 79.3           | 15.0      | 5.7          | 0.0    |
| value for your money       | 50.1           | 34.5      | 13.1         | 2.3    |
| ACTIVITIES/ATTRACTIONS     |                |           |              |        |
| overall                    | 78.3           | 18.0      | 3.8          | 0.0    |
| exciting                   | 71.5           | 24.2      | 4.1          | 0.2    |
| variety                    | 78.1           | 17.6      | 4.3          | 0.0    |
| service                    | 73.1           | 22.8      | 4.0          | 0.0    |
| value for your money       | 49.3           | 34.2      | 14.2         | 2.3    |
| TRANSPORTATION             | 0.0            | 0.0       | 0.0          | 0.0    |
| overall                    | 64.0           | 25.2      | 9.4          | 1.4    |
| convenience                | 66.0           | 22.4      | 9.2          | 2.4    |
| cleanliness and comfort    | 66.4           | 23.9      | 9.7          | 0.0    |
| efficiency                 | 61.6           | 27.2      | 11.2         | 0.0    |
| value for your money       | 50.3           | 33.3      | 12.2         | 4.2    |
| AIRPORTS                   |                |           |              |        |
| overall                    | 60.4           | 33.8      | 4.9          | 1.0    |
| signage                    | 57.6           | 37.4      | 4.1          | 0.9    |
| cleanliness and comfort    | 55.9           | 36.4      | 7.0          | 0.6    |
| ease of getting around     | 57.9           | 33.3      | 7.2          | 1.5    |
| availability of food       | 37.4           | 35.8      | 20.8         | 6.0    |
| availability of shopping   | 41.9           | 36.3      | 16.6         | 5.2    |
| friendliness of workers    | 57.4           | 32.7      | 7.9          | 2.0    |
| PARKS & BEACHES            | ",             | 02.7      | 7.5          | 2.0    |
| overall                    | 79.8           | 18.3      | 1.7          | 0.2    |
| security                   | 60.1           | 34.4      | 5.5          | 0.0    |
| facility                   | 68.3           | 27.3      | 4.2          | 0.0    |
| cleanliness and comfort    | 70.9           | 26.1      | 2.3          |        |
| olealiilless and connot    | 70.9           | 20.1      | 2.3          | 0.7    |

Table 3.12 2005 Maui Detailed Satisfaction Ratings by Category – U.S. East [Percentage of Visitors]

|                                  | Very satisfied | Somewhat satisfied | Somewhat dissatisfied | Not satisfied at all |
|----------------------------------|----------------|--------------------|-----------------------|----------------------|
| Accommodations - overall         | 82.9           | 14.8               | 1.9                   | 0.4                  |
| location                         | 77.3           | 20.7               | 1.5                   | 0.4                  |
| service                          | 78.1           | 17.4               | 3.9                   | 0.7                  |
| facility                         | 81.7           | 15.2               | 2.4                   | 0.7                  |
| cleanliness and comfort          | 80.2           | 15.7               | 3.2                   | 0.9                  |
| value for your money             | 67.5           | 23.7               | 6.9                   | 1.9                  |
| Restaurant - overall             | 67.6           | 27.3               | 4.5                   | 0.6                  |
| location                         | 72.3           | 22.8               | 4.3                   | 0.7                  |
| variety                          | 69.2           | 24.7               | 5.1                   | 1.1                  |
| service                          | 66.5           | 30.3               | 2.1                   | 1.1                  |
| quality                          | 63.7           | 33.3               | 1.9                   | 1.1                  |
| value for your money             | 30.1           | 49.8               | 17.6                  | 2.5                  |
| Shopping - overall               | 60.2           | 38.5               | 1.4                   | 0.0                  |
| sufficient shopping places       | 71.1           | 26.6               | 2.2                   | 0.1                  |
| locations                        | 67.0<br>56.2   | 29.9<br>33.5       | 3.0                   | 0.1                  |
| variety<br>service               | 61.5           | 33.5<br>35.4       | 10.2<br>3.1           | 0.1<br>0.0           |
| quality                          | 49.4           | 48.3               | 2.0                   | 0.0                  |
| value for your money             | 33.9           | 48.9               | 15.5                  | 1.8                  |
| Golf - overall                   | 74.2           | 23.6               | 2.2                   | 0.0                  |
| locations                        | 81.5           | 17.2               | 1.2                   |                      |
| service                          | 77.3           | 21.5               | 0.0                   |                      |
| value for your money             | 42.7           | 32.8               | 16.9                  | 7.6                  |
| Activities/Attractions - overall | 73.7           | 24.4               | 1.5                   | 0.4                  |
| exciting                         | 69.0           | 28.8               | 1.8                   | 0.4                  |
| variety                          | 76.4           | 21.8               | 1.4                   | 0.4                  |
| service                          | 73.2           | 24.7               | 1.5                   | 0.6                  |
| value for your money             | 44.7           | 44.3               | 9.9                   | 1.1                  |
| Transportation - overall         | 63.7           | 22.2               | 11.5                  | 2.5                  |
| convenience                      | 64.5           | 19.1               | 12.6                  | 3.8                  |
| cleanliness and comfort          | 67.8           | 28.4               | 2.6                   | 1.2                  |
| efficiency                       | 62.6           | 20.9               | 14.1                  | 2.3                  |
| value for your money             | 59.9           | 27.2               | 9.5                   | 3.4                  |
| Airports - overall               | 48.8           | 41.8               | 8.1                   | 1.3                  |
| signage                          | 54.7           | 35.0               | 8.6                   | 1.7                  |
| cleanliness and comfort          | 53.4           | 36.4               | 9.8                   | 0.4                  |
| ease of getting around           | 56.3           | 36.9               | 6.4                   | 0.4                  |
| availability of food             | 30.1           | 42.8               | 22.5                  | 4.6                  |
| availability of shopping         | 35.3           | 47.2               | 14.5                  | 3.0                  |
| friendliness of workers          | 53.5           | 35.4               | 9.9                   | 1.2                  |
| Parks & Beaches - overall        | 77.3           | 20.7               | 2.0                   | 0.0                  |
| security                         | 61.6           | 30.9               | 6.1                   | 1.4                  |
| facility                         | 65.4           | 28.9               | 4.9                   | 0.8                  |
| cleanliness and comfort          | 66.6           | 24.8               | 7.7                   | 0.9                  |

Table 3.13 2006 Kaua'i Detailed Satisfaction Ratings by Category – U.S. East [Percentage of Visitors]

|                                     |                | Somewhat     | Somewhat     | Not satisfied |
|-------------------------------------|----------------|--------------|--------------|---------------|
|                                     | Very satisfied | satisfied    | dissatisfied | at all        |
| ACCOMMODATIONS                      |                |              |              |               |
| overall                             | 82.5           | 14.3         | 1.9          | 1.3           |
| location                            | 83.9           | 14.7         | 1.4          | 0.0           |
| service                             | 77.8           | 17.5         | 3.1          | 1.7           |
| facility                            | 74.3           | 21.3         | 4.4          | 0.0           |
| cleanliness and comfort             | 80.3           | 16.6         | 2.3          | 0.8           |
| value for your money                | 66.4           | 29.6         | 2.8          | 1.3           |
| RESTAURANT                          |                |              |              |               |
| overall                             | 59.9           | 33.1         | 7.0          | 0.0           |
| location                            | 61.1           | 33.3         | 3.5          | 2.1           |
| variety                             | 54.7           | 34.7         | 7.7          | 2.9           |
| service                             | 60.5           | 33.3         | 4.8          | 1.4           |
| quality                             | 63.7           | 28.7         | 6.2          | 1.4           |
| value for your money                | 32.8           | 44.8         | 18.4         | 4.0           |
| SHOPPING                            |                |              |              |               |
| overall                             | 56.7           | 38.4         | 4.6          | 0.4           |
| sufficient shopping places          | 59.2           | 33.5         | 5.4          | 1.9           |
| locations                           | 58.6           | 31.6         | 8.0          | 1.8           |
| variety                             | 48.2           | 43.9         | 7.4          | 0.4           |
| service                             | 62.2           | 35.2         | 2.0          | 0.7           |
| quality                             | 54.9           | 39.1         | 5.3          | 0.7           |
| value for your money                | 37.8           | 47.1         | 12.1         | 3.1           |
| GOLF                                |                |              |              |               |
| overall                             | 82.8           | 15.0         | 2.1          | 0.0           |
| locations                           | 77.9           | 22.1         | 0.0          | 0.0           |
| service                             | 79.7           | 20.3         | 0.0          | 0.0           |
| value for your money                | 62.0           | 26.6         | 11.4         | 0.0           |
| ACTIVITIES/ATTRACTIONS              | 70.5           | 22.0         | 4.0          | 0.0           |
| overall                             | 78.5           | 20.3         | 1.2          | 0.0           |
| exciting                            | 73.0           | 26.6         | 0.3          | 0.0           |
| variety                             | 75.3           | 22.4         | 1.9<br>1.2   | 0.4           |
| service                             | 74.0<br>44.2   | 24.1<br>41.9 |              | 0.6           |
| value for your money TRANSPORTATION | 44.2           | 41.9         | 13.3         | 0.6           |
| overall                             | 68.1           | 24.0         | 3.3          | 4.7           |
| convenience                         | 65.2           | 19.5         | 10.7         | 4.6           |
| cleanliness and comfort             | 75.6           | 22.3         | 2.1          | 0.0           |
| efficiency                          | 69.1           | 27.4         | 3.5          | 0.0           |
| value for your money                | 62.8           | 24.9         | 9.0          |               |
| AIRPORTS                            | 02.0           | 24.5         | 9.0          | 5.2           |
| overall                             | 60.1           | 37.6         | 2.3          | 0.0           |
| signage                             | 63.0           | 33.0         | 3.9          | 0.0           |
| cleanliness and comfort             | 61.8           | 33.9         | 4.0          | 0.3           |
| ease of getting around              | 66.5           | 28.5         | 4.7          | 0.3           |
| availability of food                | 37.2           | 39.9         | 21.4         | 1.6           |
| availability of shopping            | 42.7           | 43.0         | 11.8         | 2.5           |
| friendliness of workers             | 71.9           | 20.1         | 5.1          | 2.9           |
| PARKS & BEACHES                     |                | 20.1         | 3.1          | 2.0           |
| overall                             | 72.2           | 24.7         | 3.0          | 0.0           |
| security                            | 58.6           | 34.1         | 6.9          | 0.3           |
| facility                            | 58.6           | 36.7         | 3.7          | 1.1           |
| cleanliness and comfort             | 59.7           | 33.2         | 6.0          | 1.0           |

Table 3.14 2005 Kaua'i Detailed Satisfaction Ratings by Category – U.S. East [Percentage of Visitors]

|                                  |                | Somewhat  | Somewhat     | Not satisfied |
|----------------------------------|----------------|-----------|--------------|---------------|
|                                  | Very satisfied | satisfied | dissatisfied | at all        |
| Accommodations - overall         | 85.9           | 11.0      | 2.6          | 0.5           |
| location                         | 79.3           | 19.0      | 1.2          | 0.5           |
| service                          | 69.5           | 27.9      | 1.1          | 1.5           |
| facility                         | 75.6           | 21.3      | 1.9          | 1.2           |
| cleanliness and comfort          | 84.0           | 13.6      | 1.2          | 1.2           |
| value for your money             | 70.5           | 23.8      | 5.0          | 0.7           |
| Restaurant - overall             | 56.3           | 37.3      | 5.9          | 0.5           |
| location                         | 52.5           | 39.5      | 8.0          | 0.0           |
| variety                          | 47.8           | 44.0      | 7.5          | 0.7           |
| service                          | 64.3           | 26.7      | 7.5          | 1.6           |
| quality                          | 64.8           | 30.3      | 3.8          | 1.1           |
| value for your money             | 36.4           | 47.5      | 13.5         | 2.6           |
| Shopping - overall               | 45.7           | 44.4      | 9.9          | 0.0           |
| sufficient shopping places       | 49.6           | 41.6      | 8.4          | 0.4           |
| locations                        | 47.5           | 44.3      | 7.8          | 0.4           |
| variety                          | 48.5           | 33.9      | 17.2         | 0.4           |
| service                          | 56.6           | 35.5      | 7.9          | 0.0           |
| quality                          | 47.5           | 40.6      | 11.9         | 0.0           |
| value for your money             | 38.4           | 39.4      | 22.2         | 0.0           |
| Golf - overall                   | 100.0          | 0.0       | 0.0          | 0.0           |
| locations                        | 92.4           | 7.6       | 0.0          | 0.0           |
| service                          | 92.6           | 7.4       | 0.0          | 0.0           |
| value for your money             | 53.2           | 40.0      | 4.1          | 2.7           |
| Activities/Attractions - overall | 83.7           | 15.0      | 1.4          | 0.0           |
| exciting                         | 77.8           | 18.9      | 3.3          | 0.0           |
| variety                          | 76.2           | 21.1      | 1.6          | 1.0           |
| service                          | 84.9           | 14.0      | 1.0          | 0.0           |
| value for your money             | 54.7           | 40.3      | 5.0          | 0.0           |
| Transportation - overall         | 54.5           | 39.8      | 5.8          | 0.0           |
| convenience                      | 44.6           | 52.5      | 3.0          | 0.0           |
| cleanliness and comfort          | 63.2           | 36.8      | 0.0          | 0.0           |
| efficiency                       | 54.1           | 39.6      | 6.3          | 0.0           |
| value for your money             | 61.5           | 26.3      | 12.2         | 0.0           |
| Airports - overall               | 61.2           | 34.4      | 4.4          | 0.0           |
| signage                          | 64.5           | 25.6      | 7.7          | 2.2           |
| cleanliness and comfort          | 69.7           | 25.2      | 5.2          | 0.0           |
| ease of getting around           | 64.9           | 28.7      | 4.3          | 2.2           |
| availability of food             | 53.9           | 23.4      | 20.8         | 1.8           |
| availability of shopping         | 44.1           | 33.0      | 21.3         | 1.6           |
| friendliness of workers          | 68.2           | 26.1      | 5.7          | 0.0           |
| Parks & Beaches - overall        | 83.4           | 14.9      | 1.7          | 0.0           |
| security                         | 60.3           | 36.6      | 3.1          | 0.0           |
| facility                         | 59.4           | 37.1      | 1.1          | 2.4           |
| cleanliness and comfort          | 67.9           | 28.0      | 3.3          | 0.8           |

Table 3.15 2006 Kona Detailed Satisfaction Ratings by Category – U.S. East [Percentage of Visitors]

|                            | Vome actic field | Somewhat  | Somewhat     |        |  |
|----------------------------|------------------|-----------|--------------|--------|--|
| ACCOMMODATIONS             | Very satisfied   | satisfied | dissatisfied | at all |  |
| overall                    | 79.6             | 18.1      | 0.6          | 1.7    |  |
|                            | 79.6<br>78.5     | 17.3      | 4.2          |        |  |
| location                   |                  | -         | 4.2<br>5.2   | 0.0    |  |
| service                    | 72.6             | 20.9      |              | 1.3    |  |
| facility                   | 81.1             | 13.1      | 5.3          | 0.5    |  |
| cleanliness and comfort    | 78.7             | 13.6      | 7.0          | 0.7    |  |
| value for your money       | 60.4             | 36.1      | 1.7          | 1.8    |  |
| RESTAURANT                 |                  | 07.0      |              | 4.0    |  |
| overall                    | 57.3             | 37.0      | 4.4          | 1.2    |  |
| location                   | 55.7             | 31.8      | 9.4          | 3.0    |  |
| variety                    | 57.0             | 35.4      | 4.1          | 3.5    |  |
| service                    | 61.1             | 35.6      | 3.4          | 0.0    |  |
| quality                    | 62.5             | 32.7      | 4.8          | 0.0    |  |
| value for your money       | 33.5             | 46.7      | 15.9         | 4.0    |  |
| SHOPPING                   |                  |           |              |        |  |
| overall                    | 51.5             | 41.4      | 5.8          | 1.3    |  |
| sufficient shopping places | 53.1             | 35.7      | 9.8          | 1.4    |  |
| locations                  | 51.1             | 32.9      | 14.7         | 1.4    |  |
| variety                    | 47.3             | 38.1      | 14.6         | 0.0    |  |
| service                    | 54.6             | 40.9      | 4.5          | 0.0    |  |
| quality                    | 47.3             | 48.1      | 4.5          | 0.0    |  |
| value for your money       | 31.6             | 50.8      | 13.4         | 4.2    |  |
| GOLF                       |                  |           |              |        |  |
| overall                    | 86.5             | 13.5      | 0.0          | 0.0    |  |
| locations                  | 85.6             | 14.4      | 0.0          | 0.0    |  |
| service                    | 75.1             | 24.9      | 0.0          | 0.0    |  |
| value for your money       | 48.2             | 38.5      | 13.2         | 0.0    |  |
| ACTIVITIES/ATTRACTIONS     |                  |           |              |        |  |
| overall                    | 69.2             | 25.4      | 5.4          | 0.0    |  |
| exciting                   | 67.2             | 27.2      | 4.5          | 1.2    |  |
| variety                    | 67.0             | 30.1      | 1.8          | 1.1    |  |
| service                    | 68.5             | 29.3      | 2.2          | 0.0    |  |
| value for your money       | 48.1             | 38.6      | 11.8         | 1.4    |  |
| TRANSPORTATION             |                  |           |              |        |  |
| overall                    | 50.6             | 40.8      | 6.4          | 2.1    |  |
| convenience                | 61.5             | 28.0      | 10.5         | 0.0    |  |
| cleanliness and comfort    | 56.7             | 40.3      | 3.0          | 0.0    |  |
| efficiency                 | 59.7             | 32.5      | 7.8          | 0.0    |  |
| value for your money       | 34.5             | 59.9      | 2.6          | 3.0    |  |
| AIRPORTS                   |                  |           |              |        |  |
| overall                    | 50.1             | 43.7      | 4.1          | 2.1    |  |
| signage                    | 46.9             | 39.4      | 9.6          | 4.1    |  |
| cleanliness and comfort    | 48.3             | 39.4      | 8.9          | 3.4    |  |
| ease of getting around     | 59.5             | 34.5      | 3.3          | 2.7    |  |
| availability of food       | 24.5             | 42.8      | 24.5         | 8.2    |  |
| availability of shopping   | 29.2             | 52.2      | 13.3         | 5.2    |  |
| friendliness of workers    | 58.1             | 32.4      | 6.6          | 2.9    |  |
| PARKS & BEACHES            |                  |           | 310          |        |  |
| overall                    | 72.8             | 22.8      | 3.0          | 1.4    |  |
| security                   | 57.4             | 30.3      | 7.3          | 5.0    |  |
| facility                   | 61.7             | 28.0      | 5.8          | 4.5    |  |
| cleanliness and comfort    | 58.6             | 30.0      | 7.6          | 3.8    |  |

Table 3.16 2005 Kona Detailed Satisfaction Ratings by Category – U.S. East [Percentage of Visitors]

|  |                | Somewhat     | Somewhat     | Not satisfied |
|--|----------------|--------------|--------------|---------------|
|  | Very satisfied | satisfied    | dissatisfied | at all        |
| Accommodations - overall                           | 80.4           | 17.5         | 0.4          | 1.6           |
| location   | 81.6           | 17.4         | 1.0          | 0.0           |
| service  | 70.0           | 25.4         | 2.4          | 2.2           |
| facility   | 72.1           | 19.6         | 6.0          | 2.2           |
| cleanliness and comfort                            | 73.1           | 19.5         | 5.3          | 2.2           |
| value for your money                               | 61.4           | 30.8         | 5.6          | 2.2           |
| Restaurant - overall                               | 55.6           | 37.2         | 5.8          | 1.4           |
| location   | 53.8           | 38.9         | 6.8          | 0.5           |
| variety  | 57.1           | 34.6         | 6.5          | 1.7           |
| service  | 48.3           | 43.5         | 6.6          | 1.6           |
| quality  | 52.4           | 37.2         | 9.5          | 1.0           |
| value for your money                               | 31.8           | 50.3         | 14.8         | 3.1           |
| Shopping - overall                                 | 43.2           | 50.3         | 5.6          | 0.9           |
| sufficient shopping places                         | 51.7           | 38.0         | 9.4          | 0.9           |
| locations  | 51.7           | 38.4         | 7.8          | 2.0           |
| variety  | 43.1           | 44.4         | 11.9         | 0.7           |
| service  | 48.4           | 44.6         | 7.0          | 0.0           |
| quality  | 44.7           | 46.4         | 8.3          | 0.6           |
| value for your money                               | 33.9           | 43.6         | 21.4         | 1.1           |
| Golf - overall                                     | 72.1           | 27.9         | 0.0          | 0.0           |
| locations  | 81.3           | 18.7         | 0.0          | 0.0           |
| service  | 66.5           | 33.5         | 0.0          | 0.0           |
| value for your money                               | 22.6           | 57.2         | 17.5         | 2.6           |
| Activities/Attractions - overall                   | 63.9           | 34.0         | 2.2          | 0.0           |
| exciting   | 60.6           | 37.8         | 1.5          | 0.0           |
| variety  | 63.2           | 31.5         | 3.9          | 1.4           |
| service  | 58.0           | 39.2         | 2.8          | 0.0           |
| value for your money                               | 40.8           | 48.5         | 9.2          | 1.6           |
| Transportation - overall                           | 59.4           | 24.4         | 16.2         | 0.0           |
| convenience  | 58.9           | 23.1         | 14.5         | 3.5           |
| cleanliness and comfort                            | 54.7           | 40.4         | 4.9          | 0.0           |
| efficiency   | 48.7           | 38.8         | 12.5         |               |
| value for your money                               | 49.6           | 20.1         | 30.3         | 0.0           |
| Airports - overall                                 | 51.2           | 43.5         | 5.3          | 0.0           |
| signage  | 52.6           | 39.0         | 7.2          | 1.2           |
| cleanliness and comfort                            | 61.4           | 32.2         | 5.2          | 1.3           |
| ease of getting around                             | 61.3           | 28.9         | 8.1          | 1.7           |
| availability of shapping                           | 26.0           | 42.6         | 25.9         | 5.6           |
| availability of shopping                           | 29.5<br>57.6   | 44.9<br>36.0 | 20.1<br>4.8  | 5.5<br>1.7    |
| friendliness of workers  Parks & Beaches - overall | 57.6<br>73.9   | 36.0<br>22.0 | 3.2          | 1.7<br>0.9    |
|  | 73.9<br>58.5   | 32.6         | 3.2<br>7.4   |               |
| security<br>facility                               | 59.5<br>59.5   | 32.0<br>31.0 | 7.4<br>7.9   | 1.4<br>1.5    |
| cleanliness and comfort                            | 59.8           | 29.9         | 7.9<br>6.7   | 3.6           |
| Gearminess and Connon                              | 59.0           | ∠9.9         | 0.7          | J 3.0         |

Table 3.17 2006 Oʻahu Detailed Satisfaction Ratings by Category – Japan [Percentage of Visitors]

|   | Very         | Somewhat     | Somewhat     | Not satisfied |
|---|--------------|--------------|--------------|---------------|
|   | satisfied    | satisfied    | dissatisfied | at all        |
| ACCOMMODATIONS                              |              |              |              |               |
| overall                                     | 44.1         | 45.6         | 9.0          | 1.3           |
| location                                    | 50.8         | 35.8         | 10.5         | 2.9           |
| service                                     | 28.4         | 50.2         | 18.0         | 3.5           |
| facility                                    | 26.5         | 48.0         | 21.0         | 4.5           |
| cleanliness and comfort                     | 37.1         | 46.3         | 13.6         | 3.0           |
| value for your money                        | 32.5         | 49.8         | 14.9         | 2.8           |
| RESTAURANT                                  |              |              |              |               |
| overall                                     | 22.4         | 56.7         | 19.0         | 2.0           |
| location                                    | 29.3         | 54.4         | 15.3         | 1.0           |
| variety                                     | 23.7         | 50.7         | 23.6         | 2.0           |
| service                                     | 21.3         | 54.5         | 21.2         | 3.0           |
| quality                                     | 18.4         | 47.1         | 28.5         | 6.0           |
| value for your money                        | 14.9         | 47.3         | 30.5         | 7.4           |
| SHOPPING                                    |              |              |              |               |
| overall                                     | 41.0         | 49.8         | 8.7          | 0.4           |
| sufficient shopping places                  | 54.0         | 39.4         | 6.2          | 0.5           |
| locations                                   | 40.3         | 50.0         | 9.1          | 0.5           |
| variety                                     | 39.4         | 46.9         | 12.5         | 1.2           |
| service                                     | 26.9         | 56.0         | 15.7         | 1.4           |
| quality                                     | 27.5         | 58.0         | 13.5         | 0.9           |
| value for your money                        | 22.9         | 54.6         | 20.1         | 2.4           |
| GOLF  | 22.0         | 54.0         | 20.1         | ۷.٦           |
| overall                                     | 42.3         | 44.9         | 11.6         | 1.3           |
| locations                                   | 51.5         | 38.2         | 9.7          | 0.6           |
| service                                     | 23.2         | 46.2         | 27.6         | 3.0           |
|   | 23.2         | 39.9         | 31.0         | 5.7           |
| value for your money ACTIVITIES/ATTRACTIONS | 23.4         | 39.9         | 31.0         | 5.7           |
|   | 20.0         | 51.0         | 0.0          | 1.0           |
| overall                                     | 38.0<br>43.1 | 51.9<br>47.0 | 9.2<br>8.9   | 1.0<br>1.0    |
| exciting                                    | _            | -            |              | -             |
| variety                                     | 36.4         | 49.1         | 13.3         |               |
| service                                     | 30.7         | 51.6         | 15.9         | 1.8           |
| value for your money                        | 24.1         | 47.9         | 24.5         | 3.5           |
| TRANSPORTATION                              | 00.0         | 40.7         | 40.0         | 4.0           |
| overall .                                   | 39.8         | 48.7         | 10.3         | 1.2           |
| convenience                                 | 42.0         | 43.9         | 12.4         | 1.7           |
| cleanliness and comfort                     | 30.7         | 51.7         | 16.1         | 1.5           |
| efficiency                                  | 31.1         | 46.2         | 19.1         | 3.7           |
| value for your money                        | 40.0         | 47.5         | 10.7         | 1.9           |
| AIRPORTS                                    |              |              |              |               |
| overall                                     | 22.1         | 60.0         | 16.5         |               |
| signage                                     | 23.0         | 57.8         | 17.3         |               |
| cleanliness and comfort                     | 23.7         | 55.2         | 18.9         |               |
| ease of getting around                      | 18.4         | 51.8         | 25.9         | 3.8           |
| availability of food                        | 11.1         | 37.6         | 43.4         | 7.8           |
| availability of shopping                    | 14.4         | 44.0         | 35.7         | 5.9           |
| friendliness of workers                     | 19.7         | 54.6         | 21.1         | 4.5           |
| PARKS & BEACHES                             |              |              |              |               |
| overall                                     | 49.5         | 45.0         | 4.8          | 0.7           |
| security                                    | 42.2         | 48.6         | 7.9          | 1.2           |
| facility                                    | 33.0         | 51.8         | 14.0         |               |
| cleanliness and comfort                     | 39.0         | 47.3         | 11.9         |               |

Table 3.18 2005 Oʻahu Detailed Satisfaction Ratings by Category – Japan [Percentage of Visitors]

|                                  |                | Somewhat     | Somewhat     | Not satisfied |
|----------------------------------|----------------|--------------|--------------|---------------|
|                                  | Very satisfied | satisfied    | dissatisfied | at all        |
| Accommodations - overall         | 42.5           | 47.3         | 9.3          | 1.0           |
| location                         | 49.6           | 36.8         | 10.8         | 2.8           |
| service                          | 26.0           | 52.6         | 18.9         | 2.5           |
| facility                         | 25.0           | 48.2         | 23.2         | 3.7           |
| cleanliness and comfort          | 35.3           | 47.8         | 14.5         | 2.3           |
| value for your money             | 33.2           | 49.0         | 15.3         |               |
| Restaurant - overall             | 22.5           | 57.4         | 18.4         | 1.7           |
| location                         | 28.7           | 56.2         | 14.0         |               |
| variety                          | 24.2           | 51.1         | 22.4         | 2.2           |
| service                          | 21.2           | 53.8         | 22.5         | 2.5           |
| quality                          | 18.0           | 47.7         | 27.7         | 6.7           |
| value for your money             | 15.1           | 47.4         | 30.3         | 7.3           |
| Shopping - overall               | 42.8           | 50.1         | 6.6          |               |
| sufficient shopping places       | 55.4           | 39.4         | 4.9          | 0.3           |
| locations                        | 39.9           | 51.6         | 8.0          | 0.5           |
| variety<br>service               | 39.7<br>28.3   | 47.4<br>55.2 | 11.7         | 1.1           |
| quality                          | 28.3           | 55.3<br>59.0 | 15.3<br>12.0 | 1.1<br>0.9    |
| value for your money             | 26.3           | 53.3         | 12.0         |               |
| Golf - overall                   | 37.3           | 47.0         | 14.1         | 1.4<br>1.5    |
| locations                        | 48.0           | 42.2         | 9.1          | 0.7           |
| service                          | 23.0           | 41.9         | 29.8         | 5.3           |
| value for your money             | 22.2           | 41.4         | 26.9         | 9.6           |
| Activities/Attractions - overall | 37.1           | 52.7         | 9.4          | 0.9           |
| exciting                         | 41.1           | 49.3         | 8.6          | 1.0           |
| variety                          | 34.1           | 50.9         | 13.7         | 1.3           |
| service                          | 28.3           | 53.3         | 16.3         | 2.0           |
| value for your money             | 22.8           | 47.6         | 25.3         | 4.4           |
| Transportation - overall         | 37.5           | 50.1         | 10.8         | 1.5           |
| convenience                      | 38.5           | 45.5         | 13.7         | 2.2           |
| cleanliness and comfort          | 28.0           | 52.7         | 17.6         | 1.7           |
| efficiency                       | 27.9           | 47.6         | 20.9         | 3.6           |
| value for your money             | 37.7           | 48.6         | 12.1         | 1.6           |
| Airports - overall               | 18.5           | 60.4         | 19.4         | 1.8           |
| signage                          | 20.1           | 57.1         | 21.0         | 1.9           |
| cleanliness and comfort          | 20.8           | 55.5         | 21.4         | 2.3           |
| ease of getting around           | 15.8           | 48.6         | 30.3         |               |
| availability of food             | 9.2            | 33.5         | 47.2         | 10.2          |
| availability of shopping         | 11.8           | 40.3         | 40.4         | 7.4           |
| friendliness of workers          | 18.5           | 55.6         | 21.4         | 4.5           |
| Parks & Beaches - overall        | 49.7           | 45.9         | 4.1          | 0.2           |
| security                         | 41.8           | 49.8         | 7.6          |               |
| facility                         | 31.3           | 54.3         | 13.7         | 0.7           |
| cleanliness and comfort          | 38.4           | 48.9         | 11.6         | 1.0           |

Table 3.19 2006 Maui Detailed Satisfaction Ratings by Category – Japan [Percentage of Visitors]

|                            | Very      | Somewhat  | Somewhat     | Not satisfied |
|----------------------------|-----------|-----------|--------------|---------------|
|                            | satisfied | satisfied | dissatisfied | at all        |
| ACCOMMODATIONS             |           |           |              |               |
| overall                    | 59.1      | 35.8      | 4.7          | 0.4           |
| location                   | 60.9      | 30.3      | 8.4          | 0.5           |
| service                    | 42.9      | 43.6      | 10.2         | 3.2           |
| facility                   | 45.9      | 34.2      | 17.5         | 2.4           |
| cleanliness and comfort    | 51.2      | 37.1      | 11.3         | 0.5           |
| value for your money       | 33.9      | 41.3      | 23.8         | 1.0           |
| RESTAURANT                 |           |           |              |               |
| overall                    | 23.4      | 53.6      | 21.5         | 1.5           |
| location                   | 29.8      | 54.0      | 15.4         | 0.8           |
| variety                    | 8.9       | 52.4      | 37.7         | 1.0           |
| service                    | 17.0      | 56.3      | 24.8         | 2.0           |
| quality                    | 14.4      | 49.1      | 27.7         | 8.8           |
| value for your money       | 5.4       | 54.2      | 32.8         | 7.6           |
| SHOPPING                   |           |           |              |               |
| overall                    | 16.1      | 61.7      | 20.3         | 2.0           |
| sufficient shopping places | 21.3      | 39.4      | 39.3         | 0.0           |
| locations                  | 21.8      | 59.6      | 18.6         | 0.0           |
| variety                    | 16.5      | 51.6      | 31.4         | 0.5           |
| service                    | 16.1      | 65.9      | 17.9         | 0.0           |
| quality                    | 19.5      | 59.1      | 21.5         | 0.0           |
| value for your money       | 14.0      | 55.3      | 29.1         | 1.6           |
| GOLF                       | 1         | 00.0      | 20           | 1.0           |
| overall                    | 67.7      | 30.9      | 1.4          | 0.0           |
| locations                  | 67.3      | 27.8      | 1.4          | 3.5           |
| service                    | 44.8      | 35.7      | 13.9         | 5.5           |
| value for your money       | 17.0      | 53.9      | 21.1         | 8.0           |
| ACTIVITIES/ATTRACTIONS     | 17.0      | 00.0      | 21.1         | 0.0           |
| overall                    | 23.0      | 62.0      | 15.0         | 0.0           |
| exciting                   | 24.4      | 61.0      | 13.4         | 1.1           |
| variety                    | 20.7      | 58.5      | 20.8         | 0.0           |
| service                    | 29.3      | 52.3      | 17.2         | 1.1           |
| value for your money       | 18.4      | 55.3      | 22.8         | 3.4           |
| TRANSPORTATION             |           | 00.0      |              | <b>.</b>      |
| overall                    | 15.8      | 44.8      | 33.1         | 6.4           |
| convenience                | 14.1      | 46.6      | 27.7         | 11.6          |
| cleanliness and comfort    | 17.7      | 53.2      | 26.3         | 2.9           |
| efficiency                 | 11.6      | 44.2      | 33.9         | 10.3          |
| value for your money       | 16.6      | 51.7      | 24.3         | 7.5           |
| AIRPORTS                   |           | · · · ·   |              |               |
| overall                    | 17.4      | 62.4      | 20.2         | 0.0           |
| signage                    | 18.6      | 54.2      | 25.4         | 1.8           |
| cleanliness and comfort    | 16.2      | 62.4      | 20.0         | 1.5           |
| ease of getting around     | 13.2      | 44.2      | 38.9         | 3.7           |
| availability of food       | 0.0       | 41.3      | 48.8         | 9.9           |
| availability of shopping   | 6.0       | 41.7      | 46.9         | 5.4           |
| friendliness of workers    | 17.6      | 55.1      | 23.7         | 3.6           |
| PARKS & BEACHES            |           | 55.1      | 23.7         | 3.0           |
| overall                    | 46.5      | 49.1      | 4.5          | 0.0           |
| security                   | 45.8      | 47.5      | 5.8          | 0.9           |
| facility                   | 31.4      | 49.2      | 18.5         | 0.9           |
| cleanliness and comfort    | 39.2      | 48.5      | 12.3         | 0.0           |

Table 3.20 2005 Maui Detailed Satisfaction Ratings by Category – Japan [Percentage of Visitors]

|  | Very satisfied | Somewhat satisfied | Somewhat dissatisfied | Not satisfied at all |
|--|----------------|--------------------|-----------------------|----------------------|
| Accommodations - overall                         | 58.8           | 37.9               | 2.4                   | 0.9                  |
| location   | 70.2           | 26.2               | 3.7                   | 0.0                  |
| service  | 40.5           | 43.8               | 12.2                  | 3.5                  |
| facility   | 42.1           | 48.7               | 8.6                   | 0.6                  |
| cleanliness and comfort                          | 51.9           | 39.0               | 9.1                   | 0.0                  |
| value for your money                             | 41.2           | 42.7               | 12.4                  | 3.7                  |
| Restaurant - overall                             | 24.7           | 47.3               | 25.7                  | 2.3                  |
| location   | 41.7           | 41.0               | 16.4                  | 0.9                  |
| variety  | 17.7           | 41.7               | 35.3                  | 5.4                  |
| service  | 28.3           | 41.3               | 24.3                  | 6.2                  |
| quality  | 17.3           | 46.2               | 26.9                  | 9.6                  |
| value for your money                             | 14.6           | 41.9               | 32.8                  | 10.7                 |
| Shopping - overall                               | 20.4           | 50.9               | 23.9                  |                      |
| sufficient shopping places                       | 21.5           | 49.0               | 22.2                  | 7.3                  |
| locations  | 26.9           | 49.5               | 22.2                  | 1.3                  |
| variety  | 14.5           | 51.1               | 27.5                  | 6.9                  |
| service  | 18.4           | 62.1               | 18.4                  | 1.1                  |
| quality  | 14.8           | 65.5               | 18.6                  | 1.1                  |
| value for your money                             | 13.1           | 57.5               | 27.0                  | 2.3                  |
| Golf - overall                                   | 47.0           | 51.2               | 1.8                   | 0.0                  |
| locations  | 62.3           | 37.7               | 0.0                   | 0.0                  |
| service  | 36.3           | 53.8               | 9.9                   | 0.0                  |
| value for your money                             | 35.5           | 54.7               | 8.0                   | 1.8                  |
| Activities/Attractions - overall                 | 37.6           | 46.9               | 11.4                  | 4.1                  |
| exciting   | 36.5           | 45.2               | 14.3                  | 4.0                  |
| variety  | 33.4           | 44.7               | 18.1                  | 3.9                  |
| service  | 32.4           | 48.4               | 19.2                  | 0.0                  |
| value for your money                             | 30.0           | 40.3               | 29.0                  | 0.8                  |
| Transportation - overall                         | 21.0           | 47.3               | 25.0                  |                      |
| convenience                                      | 17.7           | 44.7               | 33.5                  | 4.1                  |
| cleanliness and comfort                          | 19.3           | 52.4               | 26.4                  | 1.9                  |
| efficiency                                       | 10.4           | 39.3               | 42.4                  | 8.0                  |
| value for your money                             | 15.4           | 57.7               | 22.2                  | 4.7                  |
| Airports - overall                               | 8.8            | 72.3               | 17.4                  | 1.5                  |
| signage  | 12.3           | 65.3               | 18.8                  | 3.6                  |
| cleanliness and comfort                          | 15.4           | 60.7               | 21.4                  | 2.5                  |
| ease of getting around                           | 11.4<br>7.2    | 55.9<br>34.1       | 25.9<br>48.6          | 6.8<br>10.1          |
| availability of food                             |                | 34.1<br>37.5       | 48.6<br>43.9          | 10.1<br>11.7         |
| availability of shopping friendliness of workers | 6.9<br>19.5    | 54.2               | 43.9<br>18.6          | 7.7                  |
| Parks & Beaches - overall                        | 45.7           | 49.6               | 4.7                   | 0.0                  |
|  | 32.8           | 49.6<br>62.8       | 4. <i>1</i><br>4.4    |                      |
| security<br>facility                             | 26.1           | 64.0               | 4.4<br>8.6            | 0.0                  |
| cleanliness and comfort                          | 37.9           |                    |                       | 1.4                  |
| Cleaniness and Comfort                           | 31.9           | 53.5               | 8.1                   | 0.6                  |

Table 3.21 2006 Kona Detailed Satisfaction Ratings by Category – Japan [Percentage of Visitors]

|                            | Very      | Somewhat     | Somewhat     | Not satisfied |
|----------------------------|-----------|--------------|--------------|---------------|
| A COCAMACD A TIONIO        | satisfied | satisfied    | dissatisfied | at all        |
| ACCOMMODATIONS             | 50.0      | 44.5         | <b>5</b> 0   | 0.4           |
| overall                    | 52.8      | 41.5         | 5.3          | 0.4           |
| location                   | 58.4      | 32.5         | 8.1          | 1.0           |
| service                    | 35.3      | 45.5         | 17.2         | 2.1           |
| facility                   | 36.7      | 49.3         | 12.8         | 1.2           |
| cleanliness and comfort    | 47.1      | 41.1         | 10.7         | 1.1           |
| value for your money       | 33.3      | 48.2         | 16.2         | 2.3           |
| RESTAURANT                 |           |              |              |               |
| overall                    | 20.6      | 50.5         | 23.0         | 5.8           |
| location                   | 33.0      | 49.3         | 14.6         | 3.1           |
| variety                    | 20.2      | 40.9         | 33.4         | 5.5           |
| service                    | 21.7      | 48.9         | 21.9         | 7.6           |
| quality                    | 18.5      | 45.1         | 28.5         | 7.8           |
| value for your money       | 14.9      | 45.4         | 28.6         | 11.1          |
| SHOPPING                   |           |              |              |               |
| overall                    | 12.1      | 46.0         | 36.3         | 5.5           |
| sufficient shopping places | 12.3      | 35.2         | 41.9         | 10.6          |
| locations                  | 19.5      | 47.5         | 25.2         | 7.8           |
| variety                    | 12.8      | 29.8         | 45.3         |               |
| service                    | 12.3      | 52.7         | 31.0         | 4.0           |
| quality                    | 17.7      | 43.4         | 35.1         | 3.8           |
| value for your money       | 14.6      | 39.8         | 38.3         | 7.3           |
| GOLF                       | 1         | 00.0         | 00.0         | 7.0           |
| overall                    | 45.5      | 47.3         | 7.2          | 0.0           |
| locations                  | 50.2      | 41.4         | 8.5          | 0.0           |
| service                    | 15.5      | 57.7         | 15.4         | 11.4          |
|                            | 9.5       | 37.7<br>37.2 | 38.0         | 15.3          |
| value for your money       | 9.5       | 31.2         | 36.0         | 15.5          |
| ACTIVITIES/ATTRACTIONS     | 37.7      | 46.6         | 15.0         | 0.4           |
| overall                    |           |              | 15.3         |               |
| exciting                   | 34.9      | 50.9         | 13.4         |               |
| variety                    | 27.1      | 45.7         | 24.8         | 2.4           |
| service                    | 31.5      | 45.6         | 21.1         | 1.8           |
| value for your money       | 24.2      | 42.4         | 29.0         | 4.5           |
| TRANSPORTATION             |           |              |              |               |
| overall                    | 18.4      | 43.5         | 30.5         |               |
| convenience                | 11.5      | 40.1         | 35.6         |               |
| cleanliness and comfort    | 17.7      | 57.2         | 19.2         | 5.9           |
| efficiency                 | 12.7      | 44.3         | 33.2         | 9.9           |
| value for your money       | 19.4      | 48.7         | 25.2         | 6.7           |
| AIRPORTS                   |           |              |              |               |
| overall                    | 18.2      | 56.2         | 23.6         | 2.0           |
| signage                    | 14.9      | 54.2         | 26.9         | 4.0           |
| cleanliness and comfort    | 19.5      | 52.3         | 27.1         | 1.1           |
| ease of getting around     | 14.1      | 57.8         | 25.6         | 2.6           |
| availability of food       | 4.7       | 26.7         | 50.8         | 17.7          |
| availability of shopping   | 5.7       | 24.0         | 52.2         |               |
| friendliness of workers    | 12.1      | 55.2         | 23.9         | 8.7           |
| PARKS & BEACHES            |           | 33           | _3.0         |               |
| overall                    | 51.9      | 40.7         | 7.3          | 0.0           |
| security                   | 47.2      | 42.1         | 9.4          | 1.4           |
| facility                   | 35.9      | 47.6         | 16.1         | 0.4           |
| cleanliness and comfort    | 44.2      | 44.3         | 11.0         |               |

Table 3.22 2005 Kona Detailed Satisfaction Ratings by Category – Japan [Percentage of Visitors]

|                                  |                | Somewhat  | Somewhat     | Not satisfied |
|----------------------------------|----------------|-----------|--------------|---------------|
|                                  | Very satisfied | satisfied | dissatisfied | at all        |
| Accommodations - overall         | 55.5           | 37.9      | 6.6          | 0.0           |
| location                         | 62.6           | 30.5      | 6.9          | 0.0           |
| service                          | 39.4           | 49.2      | 9.3          | 2.1           |
| facility                         | 44.7           | 42.5      | 12.1         | 0.7           |
| cleanliness and comfort          | 51.7           | 37.7      | 10.1         | 0.5           |
| value for your money             | 37.2           | 48.2      | 14.6         | 0.0           |
| Restaurant - overall             | 16.1           | 58.1      | 24.7         | 1.2           |
| location                         | 38.5           | 48.4      | 12.6         | 0.5           |
| variety                          | 15.8           | 42.4      | 36.6         | 5.3           |
| service                          | 24.5           | 49.8      | 24.5         | 1.1           |
| quality                          | 10.9           | 51.4      | 31.5         | 6.3           |
| value for your money             | 10.0           | 47.6      | 38.6         | 3.7           |
| Shopping - overall               | 11.7           | 42.5      | 40.8         | 5.0           |
| sufficient shopping places       | 10.9           | 33.0      | 43.4         | 12.7          |
| locations                        | 16.2           | 48.2      | 28.1         | 7.4           |
| variety                          | 8.6            | 37.4      | 46.0         | 8.0           |
| service                          | 8.5            | 60.9      | 26.1         | 4.5           |
| quality                          | 10.8           | 51.5      | 32.9         | 4.8           |
| value for your money             | 10.4           | 50.7      | 34.8         | 4.2           |
| Golf - overall                   | 60.5           | 39.5      | 0.0          | 0.0           |
| locations                        | 70.0           | 30.0      | 0.0          | 0.0           |
| service                          | 45.2           | 45.5      | 6.3          | 3.0           |
| value for your money             | 10.7           | 61.2      | 26.3         | 1.7           |
| Activities/Attractions - overall | 34.0           | 51.4      | 12.5         | 2.1           |
| exciting                         | 30.8           | 56.3      | 10.7         | 2.1           |
| variety                          | 25.6           | 47.1      | 24.4         | 3.0           |
| service                          | 27.5           | 54.5      | 15.1         | 2.9           |
| value for your money             | 26.3           | 43.0      | 26.3         | 4.5           |
| Transportation - overall         | 11.8           | 40.5      | 33.2         | 14.4          |
| convenience                      | 11.4           | 31.9      | 39.6         | 17.1          |
| cleanliness and comfort          | 12.6           | 53.1      | 26.0         | 8.3           |
| efficiency                       | 9.6            | 33.2      | 39.6         | 17.7          |
| value for your money             | 10.4           | 45.2      | 32.6         |               |
| Airports - overall               | 10.3           | 57.8      | 28.3         | 3.6           |
| signage                          | 9.8            | 50.8      | 34.6         | 4.7           |
| cleanliness and comfort          | 12.3           | 58.0      | 25.4         | 4.4           |
| ease of getting around           | 13.5           | 42.6      | 38.4         | 5.5           |
| availability of food             | 1.4            | 22.5      | 61.1         | 15.0          |
| availability of shopping         | 5.2            | 26.3      | 52.3         | 16.2          |
| friendliness of workers          | 13.7           | 57.5      | 25.5         | 3.4           |
| Parks & Beaches - overall        | 35.2           | 57.1      | 6.7          | 1.0           |
| security                         | 31.9           | 58.7      | 7.9          | 1.6           |
| facility                         | 27.1           | 52.8      | 17.1         | 3.1           |
| cleanliness and comfort          | 31.1           | 52.6      | 15.0         | 1.3           |

Table 3.23 2006 O'ahu Detailed Satisfaction Ratings by Category – Canada [Percentage of Visitors]

|                                 | Very<br>satisfied | Somewhat satisfied | Somewhat dissatisfied | Not satisfied at all |
|---------------------------------|-------------------|--------------------|-----------------------|----------------------|
| ACCOMMODATIONS                  | Gallonia          | outionou           | 410041101104          |                      |
| overall                         | 69.9              | 25.8               | 3.7                   | 0.6                  |
| location                        | 77.7              | 18.9               | 3.2                   | 0.2                  |
| service                         | 59.3              | 32.6               | 6.1                   | 2.0                  |
| facility                        | 58.1              | 32.4               | 7.8                   | 1.7                  |
| cleanliness and comfort         | 62.2              | 29.6               | 5.8                   | 2.4                  |
| value for your money            | 50.2              | 38.0               | 9.4                   | 2.4                  |
| RESTAURANT                      | 00.2              | 33.3               | <b>.</b>              |                      |
| overall                         | 56.3              | 37.5               | 5.3                   | 0.9                  |
| location                        | 64.6              | 31.1               | 3.6                   | 0.7                  |
| variety                         | 56.4              | 33.8               | 8.7                   | 1.1                  |
| service                         | 56.1              | 37.0               | 6.4                   | 0.5                  |
| quality                         | 52.1              | 39.5               | 7.8                   | 0.6                  |
| value for your money            | 31.6              | 48.3               | 15.6                  | 4.5                  |
| SHOPPING                        | 01.0              | 40.0               | 10.0                  | 4.0                  |
| overall                         | 67.6              | 29.5               | 2.6                   | 0.3                  |
| sufficient shopping places      | 74.9              | 23.7               | 1.1                   | 0.3                  |
| locations                       | 71.2              | 26.7<br>26.7       | 2.0                   | 0.3                  |
| variety                         | 60.5              | 32.2               | 6.6                   | 0.7                  |
| service                         | 58.8              | 36.5               | 4.1                   | 0.6                  |
|                                 | 53.9              | 41.7               | 4.1                   | 0.4                  |
| quality                         | 36.5              | 51.6               | 9.9                   | 2.0                  |
| value for your money GOLF       | 30.3              | 31.0               | 9.9                   | 2.0                  |
| overall                         | 60.5              | 30.6               | 9.0                   | 0.0                  |
| locations                       | 65.6              | 26.8               | 5.2                   | 2.3                  |
| service                         | 53.4              | 44.2               | 2.3                   | 0.0                  |
| value for your money            | 35.6              | 31.8               | 32.5                  | 0.0                  |
| ACTIVITIES/ATTRACTIONS          | 33.0              | 31.0               | 32.3                  | 0.0                  |
| overall                         | 65.3              | 31.5               | 2.8                   | 0.4                  |
| exciting                        | 58.1              | 35.8               | 4.9                   | 1.2                  |
| variety                         | 64.7              | 32.3               | 2.5                   | 0.6                  |
| service                         | 62.1              | 32.5               | 5.0                   | 0.4                  |
| value for your money            | 41.3              | 43.1               | 13.8                  | 1.8                  |
| TRANSPORTATION                  | 41.5              | 43.1               | 13.0                  | 1.0                  |
| overall                         | 66.1              | 30.4               | 3.5                   | 0.0                  |
| convenience                     | 65.5              | 30.4               | 3.8                   | 0.0                  |
| cleanliness and comfort         | 60.5              | 34.0               | 4.8                   |                      |
| efficiency                      | 58.4              | 32.8               | 8.0                   | 0.8                  |
| value for your money            | 63.4              | 28.0               | 7.5                   | 1.1                  |
| AIRPORTS                        | 03.4              | 20.0               | 7.5                   | 1.1                  |
| overall                         | 56.3              | 38.1               | 4.4                   | 1.1                  |
|                                 | 55.6              | 36.3               | 6.3                   |                      |
| signage cleanliness and comfort | 59.5              | 33.6               | 6.1                   | 1.8<br>0.8           |
|                                 | 54.6              | 34.1               |                       |                      |
| ease of getting around          | 54.6<br>39.0      | 34.1<br>35.0       | 9.8<br>21.2           | 1.5                  |
| availability of shapping        | 39.0<br>40.0      | 35.0<br>38.8       | 21.2<br>17.2          | 4.9<br>4.0           |
| availability of shopping        |                   |                    |                       |                      |
| friendliness of workers         | 54.7              | 36.7               | 7.0                   | 1.5                  |
| PARKS & BEACHES                 | 00.0              | 00.0               | 0.4                   | 4.0                  |
| overall                         | 69.6              | 26.3               | 2.4                   | 1.6                  |
| security                        | 59.7              | 31.8               | 7.1                   | 1.4                  |
| facility                        | 56.4              | 37.5               | 5.2                   | 0.8                  |
| cleanliness and comfort         | 57.5              | 32.0               | 8.1                   | 2.4                  |

Table 3.24 2005 Oʻahu Detailed Satisfaction Ratings by Category – Canada [Percentage of Visitors]

|                                  |                | Somewhat | Somewhat     | Not satisfied |
|----------------------------------|----------------|----------|--------------|---------------|
|                                  | Very satisfied |          | dissatisfied | at all        |
| Accommodations - overall         | 67.6           | 27.8     | 4.1          | 0.6           |
| location                         | 74.0           | 22.8     | 3.3          | 0.0           |
| service                          | 59.9           | 33.5     | 5.7          | 0.9           |
| facility                         | 58.8           | 33.7     | 6.7          | 0.8           |
| cleanliness and comfort          | 64.2           | 29.3     | 5.4          | 1.1           |
| value for your money             | 52.2           | 37.7     | 7.0          | 3.1           |
| Restaurant - overall             | 53.3           | 40.3     | 5.9          | 0.5           |
| location                         | 65.1           | 30.1     | 4.5          | 0.3           |
| variety                          | 58.0           | 33.2     | 8.3          | 0.5           |
| service                          | 54.6           | 39.0     | 5.7          | 0.7           |
| quality                          | 50.8           | 42.2     | 6.2          | 0.9           |
| value for your money             | 32.8           | 49.5     | 15.1         | 2.6           |
| Shopping - overall               | 61.6           | 34.8     | 3.4          | 0.2           |
| sufficient shopping places       | 70.4           | 27.3     | 2.3          | 0.0           |
| locations                        | 68.7           | 27.5     | 3.8          | 0.0           |
| variety                          | 56.7           | 36.7     | 6.1          | 0.5           |
| service                          | 58.3           | 37.6     | 3.8          | 0.4           |
| quality                          | 53.8           | 41.7     | 4.1          | 0.4           |
| value for your money             | 39.1           | 48.9     | 9.5          | 2.5           |
| Golf - overall                   | 62.9           | 31.6     | 3.8          | 1.6           |
| locations                        | 60.0           | 33.0     | 7.1          | 0.0           |
| service                          | 65.4           | 30.4     | 2.6          | 1.7           |
| value for your money             | 33.9           | 43.3     | 21.3         | 1.4           |
| Activities/Attractions - overall | 64.4           | 31.2     | 3.7          | 0.6           |
| exciting                         | 58.5           | 37.4     | 3.2          | 0.9           |
| variety                          | 66.2           | 28.5     | 5.1          | 0.2           |
| service                          | 62.4           | 33.4     | 3.1          | 1.0           |
| value for your money             | 41.4           | 41.4     | 15.0         | 2.1           |
| Transportation - overall         | 69.2           | 26.1     | 3.5          | 1.1           |
| convenience                      | 67.9           | 27.6     | 4.0          | 0.5           |
| cleanliness and comfort          | 66.6           | 28.9     | 4.0          | 0.4           |
| efficiency                       | 63.8           | 28.5     | 6.4          | 1.3           |
| value for your money             | 68.4           | 25.8     | 4.6          | 1.3           |
| Airports - overall               | 54.8           | 39.7     | 4.7          | 0.9           |
| signage                          | 54.9           | 36.9     | 7.8          | 0.4           |
| cleanliness and comfort          | 59.0           | 36.4     | 3.8          | 0.8           |
| ease of getting around           | 54.9           | 34.1     | 9.6          | 1.5           |
| availability of food             | 33.4           | 38.9     | 21.6         | 6.1           |
| availability of shopping         | 33.4           | 43.9     | 18.8         |               |
| friendliness of workers          | 54.9           | 37.5     | 6.4          |               |
| Parks & Beaches - overall        | 76.6           | 20.8     | 2.3          | 0.3           |
| security                         | 62.7           | 31.3     | 5.4          | 0.6           |
| facility                         | 64.0           | 29.2     | 6.2          | 0.6           |
| cleanliness and comfort          | 62.9           | 29.5     | 5.7          | 1.9           |

Table 3.25 2006 Maui Detailed Satisfaction Ratings by Category – Canada [Percentage of Visitors]

|                            | Very         | Somewhat     | Somewhat     | Not satisfied |
|----------------------------|--------------|--------------|--------------|---------------|
|                            | satisfied    | satisfied    | dissatisfied | at all        |
| ACCOMMODATIONS             |              |              |              |               |
| overall                    | 80.5         | 16.0         | 2.7          | 0.8           |
| location                   | 79.0         | 18.9         | 1.4          | 0.7           |
| service                    | 75.6         | 19.7         | 3.4          | 1.2           |
| facility                   | 76.8         | 19.6         | 2.6          | 1.0           |
| cleanliness and comfort    | 74.7         | 19.8         | 4.0          | 1.5           |
| value for your money       | 58.8         | 29.8         | 9.9          | 1.5           |
| RESTAURANT                 | 00.0         | 20.0         | 0.0          | 1.0           |
| overall                    | 54.9         | 40.3         | 4.6          | 0.2           |
| location                   | 63.3         | 33.9         | 2.4          | 0.4           |
| variety                    | 55.2         | 37.4         | 6.6          | 0.8           |
| service                    | 58.3         | 36.4         | 4.4          | 1.0           |
| quality                    | 54.0         | 39.7         | 5.0          | 1.3           |
| value for your money       | 27.9         | 49.0         | 21.4         | 1.7           |
| SHOPPING                   | 21.9         | 49.0         | 21.4         | 1.7           |
| overall                    | 58.2         | 39.5         | 2.3          | 0.0           |
| sufficient shopping places | 64.3         | 30.8         | 4.9          | 0.0           |
| locations                  | 61.8         | 34.8         | 3.3          | 0.0           |
| variety                    | 50.9         | 34.6<br>37.2 | 9.6          | 2.3           |
| _ ·                        | 50.9<br>64.0 | 37.2<br>33.0 | 9.6<br>2.4   |               |
| service                    | 53.4         | 33.0<br>41.0 |              | 0.6           |
| quality                    |              |              | 4.5          | 1.1           |
| value for your money       | 34.8         | 50.0         | 13.2         | 2.0           |
| GOLF                       | 70.0         | 40.4         | 40.4         | 0.0           |
| overall                    | 73.8         | 16.1         | 10.1         | 0.0           |
| locations                  | 77.9         | 20.8         | 1.3          | 0.0           |
| service                    | 67.9         | 26.2         | 5.9          | 0.0           |
| value for your money       | 26.4         | 41.8         | 19.8         | 12.0          |
| ACTIVITIES/ATTRACTIONS     |              |              |              |               |
| overall                    | 68.0         | 30.4         | 1.6          | 0.0           |
| exciting                   | 63.1         | 35.3         | 1.4          | 0.3           |
| variety                    | 70.0         | 26.7         | 2.9          | 0.4           |
| service                    | 67.3         | 28.2         | 4.3          | 0.2           |
| value for your money       | 41.5         | 42.9         | 13.5         | 2.1           |
| TRANSPORTATION             |              |              |              |               |
| overall                    | 57.5         | 32.3         | 5.1          | 5.1           |
| convenience                | 54.0         | 31.2         | 10.3         | 4.4           |
| cleanliness and comfort    | 56.3         | 33.0         | 7.4          | 3.3           |
| efficiency                 | 54.8         | 33.6         | 6.4          | 5.2           |
| value for your money       | 50.6         | 39.2         | 3.9          | 6.4           |
| AIRPORTS                   |              |              |              |               |
| overall                    | 53.2         | 38.2         | 7.3          | 1.3           |
| signage                    | 52.8         | 37.8         | 7.0          | 2.3           |
| cleanliness and comfort    | 50.0         | 39.7         | 8.6          | 1.8           |
| ease of getting around     | 54.1         | 35.3         | 8.6          | 2.0           |
| availability of food       | 26.6         | 37.4         | 25.5         | 10.4          |
| availability of shopping   | 30.6         | 38.5         | 20.2         | 10.6          |
| friendliness of workers    | 53.2         | 35.2         | 5.9          | 5.7           |
| PARKS & BEACHES            |              |              |              |               |
| overall                    | 78.0         | 19.9         | 2.1          | 0.0           |
| security                   | 60.2         | 32.4         | 7.1          | 0.4           |
| facility                   | 61.2         | 32.2         | 5.0          | 1.6           |
| cleanliness and comfort    | 62.2         | 30.9         | 4.9          | 1.9           |

Table 3.26 2005 Maui Detailed Satisfaction Ratings by Category – Canada [Percentage of Visitors]

|                                  |                | Somewhat  | Somewhat     | Not satisfied |
|----------------------------------|----------------|-----------|--------------|---------------|
|                                  | Very satisfied | satisfied | dissatisfied | at all        |
| Accommodations - overall         | 77.3           | 20.2      | 2.1          | 0.3           |
| location                         | 78.6           | 19.2      | 1.1          | 1.1           |
| service                          | 63.6           | 31.0      | 4.5          | 0.9           |
| facility                         | 67.2           | 28.3      | 3.2          | 1.3           |
| cleanliness and comfort          | 68.4           | 25.7      | 5.1          | 0.8           |
| value for your money             | 57.3           | 33.8      | 8.0          | 0.9           |
| Restaurant - overall             | 53.3           | 39.0      | 6.7          | 1.0           |
| location                         | 62.8           | 33.2      | 3.8          | 0.2           |
| variety                          | 55.4           | 34.8      | 9.3          | 0.5           |
| service                          | 60.7           | 33.7      | 4.1          | 1.5           |
| quality                          | 55.3           | 38.7      | 4.2          | 1.7           |
| value for your money             | 27.3           | 49.4      | 19.1         | 4.3           |
| Shopping - overall               | 52.0           | 44.4      | 3.6          | 0.0           |
| sufficient shopping places       | 62.8           | 32.5      | 3.7          | 0.9           |
| locations                        | 57.7           | 36.6      | 4.9          | 0.8           |
| variety                          | 47.9           | 40.2      | 10.8         | 1.2           |
| service                          | 57.6           | 37.1      | 5.3          | 0.0           |
| quality                          | 46.7           | 48.1      | 5.1          | 0.0           |
| value for your money             | 27.4           | 56.3      | 15.1         | 1.2           |
| Golf - overall                   | 69.2           | 27.2      | 2.0          | 1.7           |
| locations                        | 73.9           | 23.6      | 2.5          | 0.0           |
| service                          | 62.0           | 33.2      | 4.8          | 0.0           |
| value for your money             | 26.5           | 44.0      | 23.6         | 5.9           |
| Activities/Attractions - overall | 61.8           | 35.7      | 2.5          | 0.0           |
| exciting                         | 56.8           | 40.5      | 2.6          | 0.2           |
| variety                          | 65.3           | 30.0      | 4.5          | 0.2           |
| service                          | 61.6           | 35.4      | 3.0          | 0.0           |
| value for your money             | 36.3           | 49.1      | 12.8         |               |
| Transportation - overall         | 51.1           | 29.8      | 15.3         | 3.9           |
| convenience                      | 54.0           | 28.0      | 15.4         | 2.7           |
| cleanliness and comfort          | 52.4           | 40.0      | 7.6          | 0.0           |
| efficiency                       | 47.5           | 37.8      | 13.5         |               |
| value for your money             | 43.7           | 42.8      | 11.1         |               |
| Airports - overall               | 49.7           | 40.9      | 6.8          | 2.6           |
| signage                          | 53.1           | 36.9      | 6.4          |               |
| cleanliness and comfort          | 49.5           | 41.7      | 7.7          | 1.1           |
| ease of getting around           | 52.8           | 37.7      | 7.9          |               |
| availability of food             | 24.0           | 43.7      | 26.0         | 6.4           |
| availability of shopping         | 24.6           | 46.0      | 23.8         |               |
| friendliness of workers          | 51.3           | 36.2      | 9.7          | 2.8           |
| Parks & Beaches - overall        | 74.5           | 22.3      | 2.9          |               |
| security                         | 56.4           | 34.8      | 7.4          |               |
| facility                         | 59.9           | 31.8      | 6.5          |               |
| cleanliness and comfort          | 57.0           | 33.7      | 8.2          | 1.1           |

Table 3.27 2006 Kaua'i Detailed Satisfaction Ratings by Category – Canada [Percentage of Visitors]

|                            | Very<br>satisfied | Somewhat     | Somewhat     | Not satisfied |
|----------------------------|-------------------|--------------|--------------|---------------|
| ACCOMMODATIONS             | Saustieu          | satisfied    | dissatisfied | at all        |
| overall                    | 76.3              | 18.7         | 5.0          | 0.0           |
| location                   | 68.6              | 24.6         | 6.8          | 0.0           |
|                            | 63.7              | 31.4         | 4.9          | 0.0           |
| service                    |                   | 28.1         | 4.9          |               |
| facility                   | 66.6<br>70.3      | 28.1<br>21.6 | 1.7<br>4.8   | 3.5<br>3.3    |
| cleanliness and comfort    |                   | 21.6<br>26.6 | 4.6<br>11.3  |               |
| value for your money       | 61.1              | 20.0         | 11.3         | 1.1           |
| RESTAURANT                 | 50.5              | 44.0         | 4.4          | 0.0           |
| overall                    | 50.5              | 44.2         | 4.4          | 0.9<br>0.9    |
| location                   | 54.5              | 39.6<br>37.1 | 5.1          | 1.5           |
| variety                    | 50.9              |              | 10.6         |               |
| service                    | 54.0              | 43.6         | 1.3          | 1.1           |
| quality                    | 53.5              | 38.2         | 7.9          | 0.3           |
| value for your money       | 30.6              | 40.1         | 25.7         | 3.6           |
| SHOPPING                   | 40.0              | 47.0         | 0.0          |               |
| overall                    | 49.8              | 47.3         | 2.9          | 0.0           |
| sufficient shopping places | 57.2              | 39.9         | 2.9          | 0.0           |
| locations                  | 60.3              | 34.2         | 5.5          |               |
| variety                    | 44.3              | 46.5         | 9.2          | 0.0           |
| service                    | 62.4              | 35.8         | 1.8          |               |
| quality                    | 54.5              | 42.5         | 3.0          |               |
| value for your money       | 36.5              | 52.4         | 11.1         | 0.0           |
| GOLF                       |                   |              |              |               |
| overall                    | 73.1              | 21.7         | 2.9          | 2.4           |
| locations                  | 78.2              | 19.4         | 0.0          | 2.4           |
| service                    | 73.9              | 21.2         | 2.5          | 2.4           |
| value for your money       | 46.0              | 34.2         | 17.4         | 2.4           |
| ACTIVITIES/ATTRACTIONS     |                   |              |              |               |
| overall                    | 69.8              | 28.8         | 1.4          | 0.0           |
| exciting                   | 68.3              | 28.7         | 3.0          |               |
| variety                    | 74.4              | 24.4         | 1.2          | 0.0           |
| service                    | 66.6              | 31.7         | 1.7          |               |
| value for your money       | 38.2              | 51.6         | 10.2         | 0.0           |
| TRANSPORTATION             |                   |              |              |               |
| overall                    | 53.9              | 22.8         | 15.2         | _             |
| convenience                | 51.0              | 21.9         | 11.6         |               |
| cleanliness and comfort    | 60.5              | 30.5         | 0.0          |               |
| efficiency                 | 49.9              | 16.3         | 9.2          |               |
| value for your money       | 57.5              | 31.5         | 7.8          | 3.3           |
| AIRPORTS                   |                   |              |              |               |
| overall                    | 49.4              | 47.7         | 2.9          | 0.0           |
| signage                    | 53.8              | 40.7         | 4.5          | 1.0           |
| cleanliness and comfort    | 56.1              | 40.4         | 2.3          | 1.2           |
| ease of getting around     | 61.4              | 34.1         | 4.5          | 0.0           |
| availability of food       | 30.3              | 43.0         | 20.7         | 5.9           |
| availability of shopping   | 34.6              | 44.5         | 17.3         | 3.7           |
| friendliness of workers    | 58.7              | 35.6         | 5.0          | 0.7           |
| PARKS & BEACHES            |                   |              |              |               |
| overall                    | 66.8              | 27.6         | 5.6          | 0.0           |
| security                   | 63.7              | 30.7         | 4.1          | 1.5           |
| facility                   | 54.2              |              | 5.0          |               |
| cleanliness and comfort    | 52.6              | 29.8         | 12.7         | 4.8           |

Table 3.28 2005 Kaua'i Detailed Satisfaction Ratings by Category – Canada [Percentage of Visitors]

|                                  |                | Somewhat  | Somewhat     | Not satisfied |
|----------------------------------|----------------|-----------|--------------|---------------|
|                                  | Very satisfied | satisfied | dissatisfied | at all        |
| Accommodations - overall         | 87.4           | 11.9      | 0.7          | 0.0           |
| location                         | 85.6           | 14.4      | 0.0          | 0.0           |
| service                          | 68.5           | 29.1      | 2.4          | 0.0           |
| facility                         | 81.0           | 14.7      | 4.2          | 0.0           |
| cleanliness and comfort          | 83.3           | 12.4      | 3.6          | 0.7           |
| value for your money             | 67.1           | 26.1      | 6.9          | 0.0           |
| Restaurant - overall             | 52.7           | 40.6      |              | 0.0           |
| location                         | 60.8           | 37.6      |              |               |
| variety                          | 50.2           | 45.1      | 4.7          | 0.0           |
| service                          | 58.2           | 39.0      | 2.8          | 0.0           |
| quality                          | 53.7           | 40.5      | 5.2          |               |
| value for your money             | 25.3           | 52.3      |              |               |
| Shopping - overall               | 48.4           | 44.6      |              | 0.0           |
| sufficient shopping places       | 57.0           | 37.8      |              |               |
| locations                        | 56.4           | 41.3      |              |               |
| variety                          | 49.9           | 40.9      | 7.3          |               |
| service                          | 59.1           | 34.4      | 6.5          | 0.0           |
| quality                          | 49.7           | 42.8      | 7.5          | 0.0           |
| value for your money             | 26.4           | 58.9      |              | 2.4           |
| Golf - overall                   | 77.8           | 22.2      |              | 0.0           |
| locations                        | 81.6           | 18.4      | 0.0          | 0.0           |
| service                          | 68.1           | 31.9      | 0.0          | 0.0           |
| value for your money             | 34.2           | 54.3      | 11.5         |               |
| Activities/Attractions - overall | 75.0           | 24.2      |              |               |
| exciting                         | 71.0           | 28.4      | 0.6          |               |
| variety                          | 68.5           | 28.9      | 2.6          |               |
| service                          | 73.6           | 24.5      | 1.9          | 0.0           |
| value for your money             | 39.1           | 48.5      | 11.0         |               |
| Transportation - overall         | 58.7           | 24.6      |              |               |
| convenience                      | 52.3           | 31.8      |              | 3.2           |
| cleanliness and comfort          | 68.2           | 28.1      | 0.0          | 3.7           |
| efficiency                       | 69.4           | 27.1      | 3.5          |               |
| value for your money             | 54.7           | 38.8      |              |               |
| Airports - overall               | 57.8           | 36.7      | 5.5          | 0.0           |
| signage                          | 63.0           | 29.7      | 7.3          |               |
| cleanliness and comfort          | 63.7           | 31.7      |              |               |
| ease of getting around           | 64.6           | 28.6      |              |               |
| availability of food             | 37.3           | 28.9      |              |               |
| availability of shopping         | 26.1           | 50.8      |              | 6.4           |
| friendliness of workers          | 57.1           | 35.3      |              |               |
| Parks & Beaches - overall        | 83.1           | 15.2      |              |               |
| security                         | 64.5           | 27.6      |              |               |
| facility                         | 70.8           | 25.9      | 3.3          |               |
| cleanliness and comfort          | 64.9           | 29.6      | 5.5          | 0.0           |

Table 3.29 2006 Kona Detailed Satisfaction Ratings by Category – Canada [Percentage of Visitors]

| ACCOMMODATIONS             |              | 41 - 611     | -1!4! - <b>6</b> !1 | Not satisfied |
|----------------------------|--------------|--------------|---------------------|---------------|
| ACCOMINIODATIONS           | satisfied    | satisfied    | dissatisfied        | at all        |
| overall                    | 82.4         | 14.4         | 2.8                 | 0.4           |
| location                   | 80.9         | 15.2         | 3.5                 | 0.4           |
| service                    | 72.5         | 25.2         | 1.9                 | 0.4           |
|                            | 72.5<br>74.4 | 25.2<br>21.5 | 3.6                 | 0.4           |
| facility                   | 74.4<br>71.5 | 23.2         | 3.7                 | 1.7           |
| cleanliness and comfort    | 53.8         | 23.2<br>38.9 | 5.7<br>5.5          | 1.7           |
| value for your money       | 55.6         | 30.9         | 5.5                 | 1.0           |
| RESTAURANT                 | 47.0         | 44.0         | C.F.                | 0.0           |
| overall                    | 47.9         | 44.8         | 6.5                 | 0.8           |
| location                   | 57.7         | 28.5         | 10.3                | 3.4           |
| variety                    | 52.6         | 35.9         | 7.0                 | 4.5           |
| service                    | 57.4         | 36.5         | 6.1                 | 0.0           |
| quality                    | 55.8         | 36.3         | 6.6                 | 1.3           |
| value for your money       | 25.7         | 45.7         | 26.4                | 2.2           |
| SHOPPING                   |              |              |                     |               |
| overall                    | 43.4         | 46.7         | 7.0                 | 2.8           |
| sufficient shopping places | 45.3         | 37.4         | 14.6                | 2.7           |
| locations                  | 42.9         | 41.2         | 12.3                | 3.6           |
| variety                    | 39.4         | 43.5         | 14.0                | 3.2           |
| service                    | 50.3         | 44.0         | 4.6                 | 1.1           |
| quality                    | 42.1         | 48.7         | 7.7                 | 1.6           |
| value for your money       | 24.0         | 53.4         | 19.5                | 3.1           |
| GOLF                       |              |              |                     |               |
| overall                    | 68.4         | 21.8         | 9.8                 | 0.0           |
| locations                  | 63.6         | 31.8         | 4.6                 | 0.0           |
| service                    | 55.6         | 39.7         | 0.0                 | 4.7           |
| value for your money       | 18.6         | 51.8         | 20.6                | 9.0           |
| ACTIVITIES/ATTRACTIONS     |              |              |                     |               |
| overall                    | 59.1         | 33.0         | 7.5                 | 0.4           |
| exciting                   | 47.8         | 42.4         | 7.5                 | 2.3           |
| variety                    | 57.8         | 32.4         | 5.8                 | 4.0           |
| service                    | 56.8         | 37.3         | 5.5                 | 0.4           |
| value for your money       | 28.9         | 51.5         | 14.2                | 5.4           |
| TRANSPORTATION             |              |              |                     |               |
| overall                    | 34.8         | 35.8         | 10.4                | 19.0          |
| convenience                | 29.4         | 30.8         | 22.0                | 17.9          |
| cleanliness and comfort    | 35.2         | 55.4         | 6.9                 | 2.4           |
| efficiency                 | 27.9         | 42.1         | 9.0                 | 21.0          |
| value for your money       | 28.9         | 40.9         | 21.7                | 8.6           |
| AIRPORTS                   |              |              |                     |               |
| overall                    | 44.9         | 45.1         | 7.7                 | 2.3           |
| signage                    | 47.7         | 42.7         | 6.7                 | 2.9           |
| cleanliness and comfort    | 47.6         | 43.8         | 5.8                 | 2.8           |
| ease of getting around     | 42.2         | 47.4         | 7.1                 | 3.4           |
| availability of food       | 14.5         | 35.6         | 33.8                | 16.1          |
| availability of shopping   | 18.0         | 40.1         | 23.9                | 18.0          |
| friendliness of workers    | 44.9         | 42.9         | 7.6                 | 4.6           |
| PARKS & BEACHES            | 77.3         | 72.3         | 7.0                 | 7.0           |
| overall                    | 67.4         | 22.7         | 4.9                 | 5.0           |
| security                   | 58.8         | 29.2         | 7.3                 | 4.6           |
| facility                   | 52.8         | 36.5         | 7.3<br>6.4          | 4.0           |
| cleanliness and comfort    | 52.6<br>56.3 | 36.5<br>29.7 | 9.0                 | 4.3<br>5.0    |

Table 3.30 2005 Kona Detailed Satisfaction Ratings by Category – Canada [Percentage of Visitors]

|                                  |                | Somewhat  | Somewhat     | Not satisfied |
|----------------------------------|----------------|-----------|--------------|---------------|
|                                  | Very satisfied | satisfied | dissatisfied | at all        |
| Accommodations - overall         | 75.5           | 19.0      | 4.6          | 0.8           |
| location                         | 71.4           | 19.7      | 6.3          | 2.5           |
| service                          | 59.5           | 33.9      | 6.0          | 0.6           |
| facility                         | 65.6           | 26.3      | 6.1          | 2.0           |
| cleanliness and comfort          | 63.2           | 27.6      | 7.3          | 2.0           |
| value for your money             | 48.9           | 38.0      | 7.1          | 6.1           |
| Restaurant - overall             | 36.3           | 52.0      | 9.9          | 1.9           |
| location                         | 54.3           | 37.2      | 7.9          | 0.6           |
| variety                          | 47.1           | 39.6      | 11.8         | 1.5           |
| service                          | 42.8           | 46.8      | 9.8          | 0.6           |
| quality                          | 46.7           | 38.0      | 14.1         | 1.2           |
| value for your money             | 22.2           | 54.4      | 17.3         | 6.1           |
| Shopping - overall               | 50.1           | 43.9      | 5.0          | 1.0           |
| sufficient shopping places       | 54.3           | 36.3      | 6.4          | 2.9           |
| locations                        | 55.8           | 32.0      | 11.2         | 1.0           |
| variety                          | 46.1           | 40.3      | 10.6         | 2.9           |
| service                          | 57.1           | 31.5      | 10.4         | 0.9           |
| quality                          | 42.8           | 45.0      | 11.2         | 1.0           |
| value for your money             | 23.6           | 60.2      | 14.7         | 1.5           |
| Golf - overall                   | 65.3           | 34.7      | 0.0          | 0.0           |
| locations                        | 70.9           | 29.1      | 0.0          | 0.0           |
| service                          | 75.1           | 24.9      | 0.0          | 0.0           |
| value for your money             | 31.3           | 52.3      | 16.4         | 0.0           |
| Activities/Attractions - overall | 64.8           | 32.8      | 2.4          | 0.0           |
| exciting                         | 55.7           | 39.6      | 4.7          | 0.0           |
| variety                          | 59.2           | 34.5      | 6.3          | 0.0           |
| service                          | 57.7           | 32.9      | 9.4          | 0.0           |
| value for your money             | 35.9           | 47.2      | 14.6         | 2.4           |
| Transportation - overall         | 56.3           | 26.0      | 14.0         | 3.7           |
| convenience                      | 50.7           | 35.0      | 10.8         | 3.5           |
| cleanliness and comfort          | 60.5           | 24.3      | 11.8         | 3.5           |
| efficiency                       | 39.9           | 37.7      | 18.9         | 3.5           |
| value for your money             | 42.5           | 32.0      |              |               |
| Airports - overall               | 46.4           | 42.6      | 9.0          | 2.0           |
| signage                          | 46.2           | 42.2      | 9.7          | 1.9           |
| cleanliness and comfort          | 48.0           | 39.0      | 8.8          | 4.2           |
| ease of getting around           | 48.9           | 36.2      | 11.3         | 3.6           |
| availability of food             | 25.2           | 28.6      | 28.3         | 17.9          |
| availability of shopping         | 27.2           | 34.6      | 21.3         | 16.9          |
| friendliness of workers          | 52.8           | 36.2      | 7.3          | 3.7           |
| Parks & Beaches - overall        | 68.6           | 24.2      | 4.4          | 2.8           |
| security                         | 45.5           | 44.3      |              | 3.9           |
| facility                         | 49.6           | 35.6      | 12.1         | 2.7           |
| cleanliness and comfort          | 48.0           | 33.1      | 12.8         | 6.0           |

Table 3.31 2006 Oʻahu Detailed Satisfaction Ratings by Category – Europe [Percentage of Visitors]

|                            | Very         | Somewhat  | Somewhat     | Not satisfied |
|----------------------------|--------------|-----------|--------------|---------------|
|                            | satisfied    | satisfied | dissatisfied | at all        |
| ACCOMMODATIONS             | Gutioniou    | Galionioa | diodationida | at an         |
| overall                    | 67.1         | 27.8      | 4.4          | 0.7           |
| location                   | 72.1         | 23.5      | 3.5          | 0.9           |
| service                    | 62.3         | 31.1      | 5.0          | 1.6           |
| facility                   | 60.3         | 30.7      | 7.4          | 1.5           |
| cleanliness and comfort    | 66.4         | 24.4      | 7.7          | 1.5           |
| value for your money       | 49.6         | 37.2      | 10.0         | 3.3           |
| RESTAURANT                 | 10.0         | 07.2      | 10.0         | 0.0           |
| overall                    | 51.3         | 40.5      | 7.1          | 1.0           |
| location                   | 56.3         | 36.3      | 6.0          | 1.4           |
| variety                    | 53.5         | 35.2      | 9.2          | 2.1           |
| service                    | 55.5<br>55.5 | 38.0      | 6.1          | 0.3           |
| quality                    | 51.1         | 38.1      | 9.1          | 1.7           |
| value for your money       | 38.1         | 45.8      | 13.6         | 2.6           |
| SHOPPING                   | 30.1         | 45.0      | 13.0         | 2.0           |
| overall                    | 61.9         | 35.4      | 2.6          | 0.1           |
| sufficient shopping places | 69.6         | 28.1      | 1.7          | 0.1           |
| locations                  | 65.3         | 31.2      | 2.8          |               |
| 10 001110110               |              | 36.2      | 2.0<br>7.2   | 0.8<br>0.6    |
| variety                    | 56.0         |           |              |               |
| service                    | 59.5         | 36.8      | 3.2          | 0.6           |
| quality                    | 51.9         | 41.4      | 5.7          | 0.9           |
| value for your money       | 43.4         | 42.2      | 11.6         | 2.9           |
| GOLF                       |              | 0.4.4     |              |               |
| overall                    | 70.7         | 24.4      | 3.6          | 1.3           |
| locations                  | 65.3         | 26.3      | 5.0          | 3.5           |
| service                    | 59.1         | 31.9      | 5.3          | 3.7           |
| value for your money       | 48.7         | 32.6      | 13.8         | 4.8           |
| ACTIVITIES/ATTRACTIONS     |              |           |              |               |
| overall                    | 57.7         | 38.1      | 3.1          | 1.1           |
| exciting                   | 50.4         | 43.0      | 4.9          | 1.8           |
| variety                    | 52.7         | 39.9      | 5.8          | 1.6           |
| service                    | 52.5         | 41.6      | 4.6          | 1.3           |
| value for your money       | 39.1         | 45.7      | 12.6         | 2.6           |
| TRANSPORTATION             |              |           |              |               |
| overall                    | 59.2         | 34.9      | 4.9          | 1.0           |
| convenience                | 58.5         | 34.1      | 6.2          | 1.2           |
| cleanliness and comfort    | 50.9         | 40.4      | 7.6          | 1.1           |
| efficiency                 | 56.0         | 34.3      | 8.1          | 1.7           |
| value for your money       | 58.5         | 34.4      | 5.3          | 1.8           |
| AIRPORTS                   |              |           |              |               |
| overall                    | 46.3         | 46.6      | 6.2          | 0.9           |
| signage                    | 46.3         | 43.9      | 8.2          | 1.6           |
| cleanliness and comfort    | 47.6         | 44.9      | 6.8          | 0.7           |
| ease of getting around     | 45.8         | 42.5      | 10.8         | 0.9           |
| availability of food       | 27.4         | 44.8      | 22.0         | 5.8           |
| availability of shopping   | 26.8         | 45.9      | 21.8         | 5.5           |
| friendliness of workers    | 48.5         | 40.8      | 7.9          | 2.8           |
| PARKS & BEACHES            |              |           |              |               |
| overall                    | 69.8         | 27.2      | 2.4          | 0.6           |
| security                   | 61.8         | 32.9      | 4.2          | 1.1           |
| facility                   | 59.3         | 35.0      | 5.1          | 0.6           |
| cleanliness and comfort    | 61.7         | 29.2      | 7.7          | 1.4           |

Table 3.32 2005 Oʻahu Detailed Satisfaction Ratings by Category – Europe [Percentage of Visitors]

|                                  |                | Somewhat  | Somewhat     | Not satisfied |
|----------------------------------|----------------|-----------|--------------|---------------|
|                                  | Very satisfied | satisfied | dissatisfied | at all        |
| Accommodations - overall         | 67.1           | 27.2      | 4.7          | 1.0           |
| location                         | 74.3           | 21.0      | 3.9          | 0.8           |
| service                          | 61.6           | 30.1      | 7.0          | 1.2           |
| facility                         | 57.3           | 31.8      | 9.4          | 1.4           |
| cleanliness and comfort          | 66.7           | 25.0      | 6.4          | 1.8           |
| value for your money             | 53.1           | 35.1      | 9.2          | 2.6           |
| Restaurant - overall             | 51.8           | 40.1      | 7.4          | 0.6           |
| location                         | 59.1           | 34.8      | 5.5          | 0.5           |
| variety                          | 53.4           | 36.8      | 8.5          | 1.3           |
| service                          | 59.6           | 35.1      | 4.9          | 0.4           |
| quality                          | 54.0           | 36.0      | 8.2          | 1.9           |
| value for your money             | 42.4           | 41.8      | 13.8         | 2.0           |
| Shopping - overall               | 65.8           | 31.6      | 2.4          | 0.2           |
| sufficient shopping places       | 74.6           | 23.1      | 2.1          | 0.2           |
| locations                        | 66.1           | 31.0      | 2.7          | 0.1           |
| variety                          | 58.0           | 35.3      | 5.7          | 1.0           |
| service                          | 65.6           | 30.6      | 3.3          | 0.5           |
| quality                          | 55.8           | 39.9      | 3.8          | 0.5           |
| value for your money             | 44.8           | 41.5      | 11.9         | 1.8           |
| Golf - overall                   | 64.5           | 28.1      | 7.5          | 0.0           |
| locations                        | 68.8           | 20.6      | 10.6         | 0.0           |
| service                          | 60.9           | 29.8      | 9.3          | 0.0           |
| value for your money             | 28.3           | 48.4      | 23.3         | 0.0           |
| Activities/Attractions - overall | 56.5           | 39.1      | 3.7          | 0.6           |
| exciting                         | 48.4           | 46.4      | 4.8          | 0.4           |
| variety                          | 54.5           | 37.8      | 6.5          | 1.2           |
| service                          | 57.5           | 38.1      | 3.9          | 0.5           |
| value for your money             | 42.3           | 44.3      | 11.2         | 2.3           |
| Transportation - overall         | 62.3           | 32.8      | 4.0          | 0.9           |
| convenience                      | 60.5           | 32.9      | 6.1          | 0.6           |
| cleanliness and comfort          | 56.3           | 36.6      | 6.1          | 1.0           |
| efficiency                       | 62.0           | 30.8      | 5.2          | 2.0           |
| value for your money             | 61.4           | 31.1      | 6.7          | 0.9           |
| Airports - overall               | 44.3           | 46.6      | 8.1          | 1.0           |
| signage                          | 47.3           | 43.3      | 7.9          |               |
| cleanliness and comfort          | 50.8           | 42.6      | 6.0          |               |
| ease of getting around           | 47.6           | 41.1      | 9.0          |               |
| availability of food             | 26.2           | 46.8      | 22.5         | 4.5           |
| availability of shopping         | 26.7           | 46.5      | 23.1         | 3.8           |
| friendliness of workers          | 52.2           | 39.9      | 5.9          | 2.0           |
| Parks & Beaches - overall        | 75.0           | 22.4      | 1.8          | 0.8           |
| security                         | 65.8           | 30.6      | 2.5          | 1.1           |
| facility                         | 63.2           | 31.6      | 4.3          |               |
| cleanliness and comfort          | 68.2           | 25.9      | 5.0          | 0.9           |

Table 3.33 2006 Maui Detailed Satisfaction Ratings by Category – Europe [Percentage of Visitors]

|                            |                   |                    | Somewhat     | Not satisfied |
|----------------------------|-------------------|--------------------|--------------|---------------|
|                            | Very<br>satisfied | Somewhat satisfied | dissatisfied | at all        |
| ACCOMMODATIONS             |                   |                    |              |               |
| overall                    | 69.0              | 28.2               | 1.9          | 0.9           |
| location                   | 68.7              | 27.2               | 3.6          | 0.4           |
| service                    | 58.8              | 34.7               | 5.5          | 1.0           |
| facility                   | 57.8              | 34.7               | 6.8          | 0.7           |
| cleanliness and comfort    | 64.0              | 28.6               | 6.8          | 0.6           |
| value for your money       | 41.9              | 42.6               | 12.3         | 3.3           |
| RESTAURANT                 |                   |                    |              | 5.5           |
| overall                    | 44.0              | 44.6               | 9.3          | 2.1           |
| location                   | 48.2              | 39.9               | 11.1         | 0.8           |
| variety                    | 41.4              | 42.9               | 12.5         | 3.2           |
| service                    | 50.4              | 40.7               | 6.0          | 2.9           |
| quality                    | 46.3              | 40.8               | 10.2         | 2.7           |
| value for your money       | 24.9              | 51.7               | 16.5         | 7.0           |
| SHOPPING                   |                   | •                  |              |               |
| overall                    | 40.6              | 51.9               | 6.3          | 1.2           |
| sufficient shopping places | 46.7              | 45.1               | 7.1          | 1.1           |
| locations                  | 42.4              | 50.7               | 6.0          | 0.9           |
| variety                    | 36.0              | 49.2               | 11.7         | 3.1           |
| service                    | 51.3              | 42.5               | 4.7          | 1.4           |
| quality                    | 37.9              | 51.0               | 9.2          | 2.0           |
| value for your money       | 26.9              | 53.9               | 15.0         | 4.2           |
| GOLF                       | 20.0              | 00.0               | 10.0         |               |
| overall                    | 74.1              | 22.7               | 3.2          | 0.0           |
| locations                  | 80.0              | 16.8               | 3.2          | 0.0           |
| service                    | 82.7              | 14.0               | 3.4          | 0.0           |
| value for your money       | 43.6              | 36.2               | 6.2          | 14.0          |
| ACTIVITIES/ATTRACTIONS     | 10.0              | 00.2               | 0.2          | 1 1.0         |
| overall                    | 57.9              | 35.7               | 5.5          | 1.0           |
| exciting                   | 57.4              | 34.8               | 6.4          | 1.3           |
| variety                    | 57.3              | 35.8               | 6.4          | 0.5           |
| service                    | 56.4              | 38.5               | 4.5          | 0.6           |
| value for your money       | 32.4              | 48.1               | 16.2         | 3.4           |
| TRANSPORTATION             | <b>0_</b>         |                    |              | 0             |
| overall                    | 35.9              | 45.6               | 13.0         | 5.5           |
| convenience                | 30.5              | 47.9               | 12.2         | 9.3           |
| cleanliness and comfort    | 44.5              | 45.1               | 10.0         | 0.3           |
| efficiency                 | 37.1              | 44.0               | 11.0         | 7.9           |
| value for your money       | 37.8              | 43.3               | 14.4         | 4.5           |
| AIRPORTS                   | 00                | .0.0               |              |               |
| overall                    | 36.8              | 54.0               | 8.7          | 0.5           |
| signage                    | 43.5              | 46.2               | 8.1          | 2.2           |
| cleanliness and comfort    | 43.4              | 43.4               | 11.9         | 1.4           |
| ease of getting around     | 43.7              | 45.4               | 7.8          | 3.1           |
| availability of food       | 17.6              | 43.3               | 34.5         | 4.6           |
| availability of shopping   | 16.4              | 47.0               | 29.2         | 7.4           |
| friendliness of workers    | 44.8              | 44.7               | 8.6          | 1.9           |
| PARKS & BEACHES            |                   |                    | 3.0          |               |
| overall                    | 68.4              | 29.0               | 1.9          | 0.7           |
| security                   | 57.8              | 33.4               | 5.6          | 3.2           |
| facility                   | 55.3              | 37.0               | 6.6          | 1.1           |
| cleanliness and comfort    | 60.1              | 32.7               | 5.9          | 1.2           |

Table 3.34 2005 Maui Detailed Satisfaction Ratings by Category – Europe [Percentage of Visitors]

|                                  |                | Somewhat  | Somewhat     | Not satisfied |
|----------------------------------|----------------|-----------|--------------|---------------|
|                                  | Very satisfied | satisfied | dissatisfied | at all        |
| Accommodations - overall         | 72.8           | 24.9      | 1.9          | 0.3           |
| location                         | 66.8           | 28.7      | 3.6          | 0.9           |
| service                          | 64.6           | 30.7      | 2.9          | 1.8           |
| facility                         | 60.0           | 35.3      | 3.5          | 1.2           |
| cleanliness and comfort          | 65.9           | 30.6      | 2.5          | 1.0           |
| value for your money             | 46.2           | 42.0      | 10.1         | 1.8           |
| Restaurant - overall             | 37.7           | 52.6      | 8.1          | 1.5           |
| location                         | 44.9           | 48.5      | 5.0          | 1.6           |
| variety                          | 40.0           | 41.4      | 16.9         | 1.7           |
| service                          | 52.3           | 41.2      | 4.6          | 1.9           |
| quality                          | 41.5           | 47.5      | 8.6          | 2.4           |
| value for your money             | 26.7           | 46.5      | 21.7         | 5.1           |
| Shopping - overall               | 43.5           | 48.4      | 7.6          | 0.5           |
| sufficient shopping places       | 54.0           | 38.3      | 6.6          | 1.1           |
| locations                        | 43.7           | 47.3      | 8.5          | 0.5           |
| variety                          | 43.2           | 41.8      | 14.1         | 0.9           |
| service                          | 53.5           | 43.5      | 3.0          | 0.0           |
| quality                          | 37.4           | 51.7      | 10.2         | 0.7           |
| value for your money             | 26.5           | 51.8      | 18.8         | 2.9           |
| Golf - overall                   | 65.7           | 29.5      | 4.9          | 0.0           |
| locations                        | 73.1           | 22.2      | 4.8          | 0.0           |
| service                          | 60.9           | 34.1      | 4.9          | 0.0           |
| value for your money             | 42.9           | 37.8      | 18.1         | 1.2           |
| Activities/Attractions - overall | 55.9           | 37.1      | 5.0          | 2.1           |
| exciting                         | 54.2           | 39.1      | 5.4          | 1.4           |
| variety                          | 56.9           | 35.4      | 5.9          | 1.7           |
| service                          | 56.5           | 36.9      | 5.9          | 0.7           |
| value for your money             | 32.5           | 48.0      | 14.4         | 5.1           |
| Transportation - overall         | 42.7           | 40.6      | 11.6         |               |
| convenience                      | 38.1           | 43.3      | 12.1         | 6.5           |
| cleanliness and comfort          | 42.5           | 45.5      | 8.1          | 3.8           |
| efficiency                       | 38.5           | 40.9      | 15.5         |               |
| value for your money             | 39.6           | 40.2      | 12.8         |               |
| Airports - overall               | 40.7           | 52.1      | 5.6          | 1.5           |
| signage                          | 41.7           | 49.1      | 8.6          | 0.6           |
| cleanliness and comfort          | 42.2           | 47.6      | 10.2         | 0.0           |
| ease of getting around           | 43.2           | 47.6      | 8.4          | 0.8           |
| availability of food             | 20.2           | 47.0      | 28.7         | 4.1           |
| availability of shopping         | 18.7           | 48.9      | 26.4         | 5.9           |
| friendliness of workers          | 46.2           | 43.8      | 8.1          | 1.8           |
| Parks & Beaches - overall        | 75.8           | 22.2      | 1.6          | 0.4           |
| security                         | 60.4           | 33.0      | 5.6          |               |
| facility                         | 58.8           | 34.9      | 4.6          | 1.7           |
| cleanliness and comfort          | 60.6           | 33.6      | 5.1          | 0.7           |

Table 3.35 2006 Kaua'i Detailed Satisfaction Ratings by Category – Europe [Percentage of Visitors]

|                            | Very<br>satisfied | Somewhat satisfied | Somewhat dissatisfied | Not satisfied at all |
|----------------------------|-------------------|--------------------|-----------------------|----------------------|
| ACCOMMODATIONS             | Gutionou          | Galionoa           | uioodiioiiod          | at an                |
| overall                    | 72.5              | 19.9               | 4.7                   | 2.9                  |
| location                   | 71.2              | 16.9               | 9.5                   | 2.4                  |
| service                    | 66.6              | 25.6               | 5.8                   | 2.0                  |
| facility                   | 62.8              | 29.0               | 4.9                   | 3.4                  |
| cleanliness and comfort    | 72.0              | 20.4               | 5.4                   | 2.1                  |
| value for your money       | 50.2              | 34.0               | 11.3                  | 4.5                  |
| RESTAURANT                 | 00.2              | 0 1.0              | 11.0                  |                      |
| overall                    | 41.7              | 42.9               | 11.7                  | 3.8                  |
| location                   | 46.0              | 41.3               | 10.5                  | 2.2                  |
| variety                    | 41.7              | 36.2               | 19.0                  | 3.2                  |
| service                    | 50.4              | 35.4               | 13.3                  | 0.9                  |
| quality                    | 46.2              | 38.7               | 14.0                  | 1.2                  |
| value for your money       | 27.1              | 49.5               | 18.3                  | 5.1                  |
| SHOPPING                   | 27.1              | +0.0               | 10.0                  | 0.1                  |
| overall                    | 33.4              | 54.6               | 10.2                  | 1.8                  |
| sufficient shopping places | 40.2              | 44.6               | 11.8                  | 3.4                  |
| locations                  | 41.1              | 48.1               | 9.2                   | 1.5                  |
| variety                    | 32.2              | 47.1               | 17.4                  | 3.4                  |
| service                    | 49.6              | 46.0               | 3.9                   | 0.5                  |
|                            | 36.4              | 51.0               | 3.9<br>11.8           | 0.8                  |
| quality                    | 26.2              | 51.0<br>51.2       | 18.3                  | 4.3                  |
| value for your money GOLF  | 20.2              | 31.2               | 10.3                  | 4.3                  |
| overall                    | 88.6              | 11.4               | 0.0                   | 0.0                  |
|                            |                   |                    | 0.0                   | 0.0                  |
| locations                  | 94.5<br>88.6      | 5.5<br>11.4        | 0.0                   | 0.0                  |
| service                    |                   |                    | 0.0<br>8.0            | 0.0                  |
| value for your money       | 67.5              | 18.5               | 8.0                   | 6.0                  |
| ACTIVITIES/ATTRACTIONS     | 62.1              | 24.0               | 6.0                   | 0.0                  |
| overall                    | 63.4              | 31.2               | 6.0                   | 0.8                  |
| exciting                   |                   | 31.5<br>32.6       | 3.4                   | 1.7                  |
| variety                    | 58.9<br>54.0      | 32.6<br>38.1       | 6.0<br>6.4            | 2.5<br>1.5           |
| service                    |                   | 36.1<br>45.4       |                       |                      |
| value for your money       | 35.4              | 45.4               | 14.5                  | 4.7                  |
| TRANSPORTATION             | 27.0              | 27.0               | 40.0                  | 45.7                 |
| overall                    | 37.0<br>40.2      | 37.0               | 10.3                  | 15.7                 |
| convenience                | _                 | 35.4<br>49.8       | 10.3                  | 14.0                 |
| cleanliness and comfort    | 44.8              |                    | 5.4<br>12.6           | 0.0<br>11.3          |
| efficiency                 | 42.8              | 33.3               |                       |                      |
| value for your money       | 42.7              | 42.1               | 7.1                   | 8.1                  |
| AIRPORTS                   | 45.0              | 44.4               | 7.0                   | 0.0                  |
| overall                    | 45.3              | 44.1               | 7.8                   | 2.8                  |
| signage                    | 47.7              | 41.7               | 8.3                   | 2.3                  |
| cleanliness and comfort    | 47.9              | 40.5               | 8.2                   | 3.4                  |
| ease of getting around     | 53.4              | 38.4               | 6.6                   | 1.6                  |
| availability of food       | 21.7              | 43.0               | 27.8                  | 7.5                  |
| availability of shopping   | 19.2              | 41.8               | 31.1                  | 8.0                  |
| friendliness of workers    | 51.6              | 39.0               | 7.1                   | 2.3                  |
| PARKS & BEACHES            |                   |                    |                       |                      |
| overall                    | 69.8              | 28.2               | 1.7                   | 0.2                  |
| security                   | 52.9              | 40.1               | 4.7                   | 2.2                  |
| facility                   | 52.0              | 36.2               | 10.9                  | 0.9                  |
| cleanliness and comfort    | 56.5              | 30.1               | 12.8                  | 0.6                  |

Table 3.36 2005 Kaua'i Detailed Satisfaction Ratings by Category – Europe [Percentage of Visitors]

|                                  |                | Somewhat  | Somewhat     | Not satisfied |
|----------------------------------|----------------|-----------|--------------|---------------|
|                                  | Very satisfied | satisfied | dissatisfied | at all        |
| Accommodations - overall         | 70.3           | 27.7      | 1.6          | 0.5           |
| location                         | 75.2           | 22.8      | 2.0          | 0.0           |
| service                          | 52.2           | 45.3      | 1.6          | 1.0           |
| facility                         | 60.2           | 33.0      | 6.3          | 0.5           |
| cleanliness and comfort          | 68.3           | 24.4      | 5.0          | 2.3           |
| value for your money             | 41.8           | 43.3      | 13.2         | 1.7           |
| Restaurant - overall             | 41.2           | 44.3      | 13.2         | 1.3           |
| location                         | 44.0           | 44.0      | 10.3         | 1.7           |
| variety                          | 27.5           | 47.5      | 22.2         | 2.8           |
| service                          | 42.2           | 47.1      | 6.7          | 4.0           |
| quality                          | 37.1           | 48.9      | 10.4         | 3.7           |
| value for your money             | 25.4           | 44.0      | 26.0         | 4.5           |
| Shopping - overall               | 38.2           | 49.9      | 10.9         | 1.0           |
| sufficient shopping places       | 39.6           | 47.4      | 12.0         | 1.0           |
| locations                        | 34.3           | 53.3      | 11.4         | 1.0           |
| variety                          | 28.0           | 51.2      | 18.3         | 2.5           |
| service                          | 47.7           | 46.9      | 5.4          | 0.0           |
| quality                          | 35.0           | 57.7      | 5.9          | 1.4           |
| value for your money             | 27.6           | 51.0      | 16.4         | 5.1           |
| Golf - overall                   | 76.7           | 23.3      | 0.0          | 0.0           |
| locations                        | 78.1           | 16.0      | 5.9          | 0.0           |
| service                          | 70.8           | 22.3      | 6.9          | 0.0           |
| value for your money             | 50.3           | 16.9      | 25.9         | 6.9           |
| Activities/Attractions - overall | 70.3           | 24.8      | 4.5          | 0.4           |
| exciting                         | 65.4           | 29.5      | 4.1          | 1.1           |
| variety                          | 58.9           | 35.1      | 4.9          | 1.1           |
| service                          | 60.1           | 32.9      | 7.0          | 0.0           |
| value for your money             | 31.9           | 46.4      | 19.2         | 2.5           |
| Transportation - overall         | 48.2           | 37.9      | 9.9          | 4.1           |
| convenience                      | 45.7           | 37.0      | 11.9         | 5.4           |
| cleanliness and comfort          | 55.7           | 35.7      | 6.0          | 2.6           |
| efficiency                       | 46.1           | 36.9      | 15.7         | 1.2           |
| value for your money             | 40.0           | 45.9      |              |               |
| Airports - overall               | 43.3           | 48.2      | 5.9          | 2.6           |
| signage                          | 49.5           | 39.1      | 8.3          |               |
| cleanliness and comfort          | 42.0           | 48.8      | 7.0          | 2.1           |
| ease of getting around           | 46.2           | 41.0      | 11.4         | 1.5           |
| availability of food             | 19.9           | 37.2      | 30.1         | 12.8          |
| availability of shopping         | 24.3           | 35.4      | 26.0         | 14.3          |
| friendliness of workers          | 47.6           | 39.1      | 9.1          | 4.2           |
| Parks & Beaches - overall        | 71.2           | 24.2      | 4.7          | 0.0           |
| security                         | 53.6           | 39.6      | 3.2          | 3.7           |
| facility                         | 49.0           | 38.6      | 8.9          | 3.6           |
| cleanliness and comfort          | 58.9           | 26.0      | 11.1         | 4.0           |

Table 3.37 2006 Kona Detailed Satisfaction Ratings by Category – Europe [Percentage of Visitors]

|   | 0.9<br>0.3<br>0.5<br>0.0<br>0.4<br>2.0<br>2.2<br>1.4<br>2.7<br>3.1<br>5.1 |
|---|---|
| ACCOMMODATIONS         68.4         28.4         2.3           location         65.9         29.5         4.3           service         59.4         33.6         6.5           facility         57.3         36.5         6.1           cleanliness and comfort         65.1         28.7         5.8           value for your money         50.7         33.3         14.0           RESTAURANT         42.3         46.8         8.8           location         46.5         44.1         7.9           variety         40.5         42.3         14.5           service         48.2         42.1         6.7           quality         48.9         38.4         7.6           value for your money         31.5         39.4         21.1           SHOPPING         39.6         48.1         10.9           sufficient shopping places         39.4         46.6         12.3 | 0.9<br>0.3<br>0.5<br>0.0<br>0.4<br>2.0<br>2.2<br>1.4<br>2.7<br>3.1        |
| location  | 0.3<br>0.5<br>0.0<br>0.4<br>2.0<br>2.2<br>1.4<br>2.7<br>3.1               |
| service       59.4       33.6       6.5         facility       57.3       36.5       6.1         cleanliness and comfort       65.1       28.7       5.8         value for your money       50.7       33.3       14.0         RESTAURANT         overall       42.3       46.8       8.8         location       46.5       44.1       7.9         variety       40.5       42.3       14.5         service       48.2       42.1       6.7         quality       48.9       38.4       7.6         value for your money       31.5       39.4       21.1         SHOPPING         overall       39.6       48.1       10.9         sufficient shopping places       39.4       46.6       12.3   | 0.5<br>0.0<br>0.4<br>2.0<br>2.2<br>1.4<br>2.7<br>3.1                      |
| facility       57.3       36.5       6.1         cleanliness and comfort       65.1       28.7       5.8         value for your money       50.7       33.3       14.0         RESTAURANT         overall       42.3       46.8       8.8         location       46.5       44.1       7.9         variety       40.5       42.3       14.5         service       48.2       42.1       6.7         quality       48.9       38.4       7.6         value for your money       31.5       39.4       21.1         SHOPPING       39.6       48.1       10.9         overall       39.6       48.1       10.9         sufficient shopping places       39.4       46.6       12.3  | 0.0<br>0.4<br>2.0<br>2.2<br>1.4<br>2.7<br>3.1                             |
| cleanliness and comfort value for your money       65.1       28.7       5.8         RESTAURANT         overall location       42.3       46.8       8.8         location variety       40.5       42.3       14.5         service quality       48.2       42.1       6.7         quality value for your money       31.5       39.4       21.1         SHOPPING overall sufficient shopping places       39.4       46.6       12.3   | 0.4<br>2.0<br>2.2<br>1.4<br>2.7<br>3.1                                    |
| cleanliness and comfort value for your money       65.1       28.7       5.8         RESTAURANT         overall location       42.3       46.8       8.8         location variety       40.5       44.1       7.9         variety service       48.2       42.1       6.7         quality value for your money       31.5       39.4       21.1         SHOPPING overall sufficient shopping places       39.4       46.6       12.3  | 0.4<br>2.0<br>2.2<br>1.4<br>2.7<br>3.1                                    |
| value for your money       50.7       33.3       14.0         RESTAURANT       42.3       46.8       8.8         location       46.5       44.1       7.9         variety       40.5       42.3       14.5         service       48.2       42.1       6.7         quality       48.9       38.4       7.6         value for your money       31.5       39.4       21.1         SHOPPING       39.6       48.1       10.9         sufficient shopping places       39.4       46.6       12.3  | 2.0<br>2.2<br>1.4<br>2.7<br>3.1   |
| RESTAURANT         overall       42.3       46.8       8.8         location       46.5       44.1       7.9         variety       40.5       42.3       14.5         service       48.2       42.1       6.7         quality       48.9       38.4       7.6         value for your money       31.5       39.4       21.1         SHOPPING         overall       39.6       48.1       10.9         sufficient shopping places       39.4       46.6       12.3  | 2.2<br>1.4<br>2.7<br>3.1  |
| location  | 1.4<br>2.7<br>3.1   |
| variety     40.5     42.3     14.5       service     48.2     42.1     6.7       quality     48.9     38.4     7.6       value for your money     31.5     39.4     21.1       SHOPPING       overall     39.6     48.1     10.9       sufficient shopping places     39.4     46.6     12.3  | 2.7<br>3.1  |
| service     48.2     42.1     6.7       quality     48.9     38.4     7.6       value for your money     31.5     39.4     21.1       SHOPPING     39.6     48.1     10.9       sufficient shopping places     39.4     46.6     12.3   | 3.1   |
| service     48.2     42.1     6.7       quality     48.9     38.4     7.6       value for your money     31.5     39.4     21.1       SHOPPING     39.6     48.1     10.9       sufficient shopping places     39.4     46.6     12.3   |   |
| value for your money       31.5       39.4       21.1         SHOPPING<br>overall<br>sufficient shopping places       39.6       48.1       10.9         39.4       46.6       12.3   |   |
| value for your money       31.5       39.4       21.1         SHOPPING<br>overall<br>sufficient shopping places       39.6       48.1       10.9         39.4       46.6       12.3   |   |
| SHOPPING         39.6         48.1         10.9           overall         39.4         46.6         12.3  | 7.9   |
| overall         39.6         48.1         10.9           sufficient shopping places         39.4         46.6         12.3  |   |
| sufficient shopping places 39.4 46.6 12.3   | 1.4   |
|   | 1.7   |
| '   | 0.7   |
| variety 36.3 46.1 14.7  | 2.9   |
| service 51.4 43.9 4.8   | 0.0   |
| quality 37.8 50.5 11.3  | 0.5   |
| value for your money 24.0 50.7 19.2   | 6.1   |
| GOLF  | 0   |
| overall 65.1 30.1 0.0   | 4.8   |
| locations 86.4 8.9 4.7  | 0.0   |
| service 73.2 15.5 11.3  | 0.0   |
| value for your money 35.5 28.9 29.0   | 6.6   |
| ACTIVITIES/ATTRACTIONS  | 0.0   |
| overall 61.5 34.0 3.0   | 1.5   |
| exciting 59.4 33.4 6.7  | 0.5   |
| variety 51.6 40.6 2.7   | 5.1   |
| service 52.5 42.2 3.2   | 2.1   |
| value for your money 36.4 46.3 13.9   | 3.5   |
| TRANSPORTATION  |   |
| overall 34.5 39.3 14.9  | 11.2  |
| convenience 33.9 41.0 18.1  | 7.0   |
| cleanliness and comfort 33.0 53.9 9.0   | 4.1   |
| efficiency 32.0 49.9 10.0   | 8.2   |
| value for your money 29.8 44.9 19.9   | 5.4   |
| AIRPORTS  | -   |
| overall 41.4 45.5 12.5  | 0.5   |
| signage 38.7 51.4 7.9   | 2.1   |
| cleanliness and comfort 41.8 42.3 14.2  | 1.6   |
| ease of getting around 45.0 41.4 10.0   | 3.7   |
| availability of food 21.1 38.4 29.7   | 10.9  |
| availability of shopping 21.2 41.2 29.2   | 8.5   |
| friendliness of workers 42.2 44.4 9.9   | 3.5   |
| PARKS & BEACHES   | 0.0   |
| overall 60.1 30.5 8.4   | 1.0   |
| security 54.7 39.8 5.5  | 0.0   |
| facility 55.5 32.9 9.8  | 1.8   |
| cleanliness and comfort 57.7 31.1 10.8  | 1.0   |

Table 3.38 2005 Kona Detailed Satisfaction Ratings by Category – Europe [Percentage of Visitors]

|                                  |                | Somewhat  | Somewhat     | Not satisfied |
|----------------------------------|----------------|-----------|--------------|---------------|
|                                  | Very satisfied | satisfied | dissatisfied | at all        |
| Accommodations - overall         | 63.9           | 27.5      | 8.6          | 0.0           |
| location                         | 65.0           | 31.2      | 2.4          | 1.5           |
| service                          | 56.9           | 30.7      | 7.7          | 4.7           |
| facility                         | 56.5           | 35.1      | 4.9          | 3.5           |
| cleanliness and comfort          | 59.5           | 29.6      | 9.6          | 1.4           |
| value for your money             | 41.0           | 41.8      | 11.7         | 5.5           |
| Restaurant - overall             | 39.5           | 54.6      | 5.9          | 0.0           |
| location                         | 43.1           | 49.8      | 7.1          | 0.0           |
| variety                          | 37.4           | 45.4      | 16.8         | 0.4           |
| service                          | 45.9           | 40.6      | 11.9         | 1.6           |
| quality                          | 40.0           | 43.1      | 15.8         | 1.1           |
| value for your money             | 24.4           | 45.8      | 23.6         |               |
| Shopping - overall               | 32.4           | 58.2      | 9.5          | 0.0           |
| sufficient shopping places       | 43.0           | 40.9      | 15.0         | 1.0           |
| locations                        | 35.6           | 53.2      | 10.7         | 0.5           |
| variety                          | 33.7           | 43.4      | 17.6         | 5.2           |
| service                          | 50.5           | 40.2      | 9.2          | 0.0           |
| quality                          | 30.4           | 54.5      | 13.8         | 1.3           |
| value for your money             | 23.3           | 44.1      | 25.6         | 7.1           |
| Golf - overall                   | 67.9           | 32.1      | 0.0          | 0.0           |
| locations                        | 70.5           | 29.5      | 0.0          | 0.0           |
| service                          | 67.4           | 32.6      | 0.0          | 0.0           |
| value for your money             | 30.2           | 49.7      | 14.4         | 5.8           |
| Activities/Attractions - overall | 58.0           | 36.2      | 5.0          | 0.8           |
| exciting                         | 53.2           | 42.3      | 4.4          | 0.0           |
| variety                          | 52.7           | 32.7      | 10.7         | 4.0           |
| service                          | 41.2           | 48.8      | 10.1         | 0.0           |
| value for your money             | 34.3           | 37.3      | 23.2         | 5.3           |
| Transportation - overall         | 36.2           | 35.9      | 15.0         | 12.8          |
| convenience                      | 38.3           | 35.3      | 13.0         |               |
| cleanliness and comfort          | 44.2           | 39.3      | 14.2         | 2.3           |
| efficiency                       | 42.5           | 28.5      | 16.6         |               |
| value for your money             | 28.9           | 39.2      | 18.6         | 13.2          |
| Airports - overall               | 46.3           | 47.1      | 5.5          | 1.1           |
| signage                          | 48.8           | 44.5      | 6.0          |               |
| cleanliness and comfort          | 46.9           | 38.4      | 12.1         | 2.6           |
| ease of getting around           | 51.7           | 42.3      | 4.8          | 1.3           |
| availability of food             | 20.5           | 40.0      | 28.5         | 11.1          |
| availability of shopping         | 18.4           | 37.5      | 36.7         | 7.3           |
| friendliness of workers          | 49.3           | 38.0      | 9.4          | 3.3           |
| Parks & Beaches - overall        | 65.3           | 30.0      | 3.7          | 1.0           |
| security                         | 61.2           | 33.9      | 3.8          |               |
| facility                         | 55.0           | 33.4      | 10.6         |               |
| cleanliness and comfort          | 55.1           | 33.1      | 10.0         | 1.8           |

Table 3.39 2006 O'ahu Overall Satisfaction Ratings by Lifestyle - U.S. West [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       | Lifestyle/Lifestage Segments |        |       |        | Visitation Status |        |          |
|----------------------------------|-------|------------------------------|--------|-------|--------|-------------------|--------|----------|
|                                  |       | Wedding /                    | -      |       |        |                   |        |          |
|                                  |       | Honey-                       |        |       | Middle |                   | First  | Repeat   |
|                                  | Total | moon                         | Family | Young | age    | Seniors           | timers | visitors |
| ACCOMMODATION - overall          |       |                              |        |       |        |                   |        |          |
| Very satisfied                   | 72.8  | 65.6                         | 75.0   | 65.0  | 69.1   | 80.1              | 70.0   | 73.9     |
| Somewhat satisfied               | 22.1  | 21.2                         | 21.5   | 26.1  | 25.5   | 17.4              | 23.7   | 21.6     |
| Somewhat dissatisfied            | 4.0   | 13.2                         | 1.4    | 8.9   | 4.2    | 1.9               | 5.2    | 3.6      |
| Not satisfied at all             | 1.0   | 0.0                          | 2.2    | 0.0   | 1.2    | 0.6               | 1.1    | 0.9      |
| RESTAURANT - overall             |       |                              |        |       |        |                   |        |          |
| Very satisfied                   | 61.7  | 60.4                         | 58.6   | 58.6  | 61.3   | 66.7              | 61.3   | 61.9     |
| Somewhat satisfied               | 33.2  | 32.2                         | 38.4   | 34.6  | 30.8   | 30.7              | 30.0   | 34.5     |
| Somewhat dissatisfied            | 4.1   | 3.6                          | 3.0    | 5.6   | 5.8    | 2.6               | 6.1    | 3.4      |
| Not satisfied at all             | 0.9   | 3.8                          | 0.0    | 1.1   | 2.0    | 0.0               | 2.6    | 0.3      |
| SHOPPING - overall               |       |                              |        |       |        |                   |        |          |
| Very satisfied                   | 67.7  | 61.4                         | 68.1   | 58.7  | 70.6   | 70.9              | 63.1   | 69.6     |
| Somewhat satisfied               | 29.8  | 28.7                         | 31.9   | 35.6  | 27.6   | 27.1              | 35.1   | 27.7     |
| Somewhat dissatisfied            | 2.0   | 10.0                         | 0.0    | 4.4   | 1.2    | 1.6               | 1.8    | 2.1      |
| Not satisfied at all             | 0.5   | 0.0                          | 0.0    | 1.3   | 0.6    | 0.3               | 0.0    | 0.7      |
| GOLF- overall                    |       |                              |        |       |        |                   |        |          |
| Very satisfied                   | 64.8  | 0.0                          | 65.1   | 54.2  | 71.6   | 68.3              | 69.7   | 63.9     |
| Somewhat satisfied               | 33.1  | 100.0                        | 34.9   | 45.8  | 22.7   | 29.2              | 30.3   | 33.7     |
| Somewhat dissatisfied            | 2.0   | 0.0                          | 0.0    | 0.0   | 5.6    | 2.5               | 0.0    | 2.4      |
| Not satisfied at all             | 0.0   | 0.0                          | 0.0    | 0.0   | 0.0    | 0.0               | 0.0    | 0.0      |
| ACTIVITIES/ATTRACTIONS - overall |       |                              |        |       |        |                   |        |          |
| Very satisfied                   | 70.6  | 65.2                         | 64.5   | 72.7  | 78.0   | 69.2              | 69.3   | 71.1     |
| Somewhat satisfied               | 26.5  | 30.4                         | 34.2   | 22.8  | 19.4   | 27.4              | 26.2   | 26.7     |
| Somewhat dissatisfied            | 2.6   | 4.4                          | 0.4    | 4.5   | 2.7    | 2.9               | 3.8    | 2.0      |
| Not satisfied at all             | 0.3   | 0.0                          | 0.9    | 0.0   | 0.0    | 0.4               | 0.7    | 0.2      |
| TRANSPORTATION - overall         |       |                              |        |       |        |                   |        |          |
| Very satisfied                   | 64.4  | 75.6                         | 71.8   | 52.2  | 62.6   | 67.3              | 61.3   | 65.8     |
| Somewhat satisfied               | 28.9  | 24.4                         | 24.1   | 40.7  | 29.5   | 25.0              | 34.7   | 26.2     |
| Somewhat dissatisfied            | 5.8   | 0.0                          | 3.1    | 5.0   | 7.3    | 7.1               | 3.9    | 6.6      |
| Not satisfied at all             | 0.9   | 0.0                          | 1.0    | 2.1   | 0.6    | 0.5               | 0.0    | 1.3      |
| AIRPORTS - overall               |       |                              |        |       |        |                   |        |          |
| Very satisfied                   | 56.2  | 54.5                         | 52.5   | 46.6  | 60.2   | 61.4              | 56.8   | 55.9     |
| Somewhat satisfied               | 37.3  | 38.1                         | 42.8   | 42.9  | 33.7   | 32.7              | 34.6   | 38.3     |
| Somewhat dissatisfied            | 5.7   | 7.4                          | 4.7    | 9.3   | 4.6    | 5.0               | 7.0    | 5.1      |
| Not satisfied at all             | 0.9   | 0.0                          | 0.0    | 1.1   | 1.6    | 0.9               | 1.7    | 0.6      |
| PARKS & BEACHES - overall        |       |                              |        |       |        |                   |        |          |
| Very satisfied                   | 69.1  | 68.5                         | 64.4   | 66.5  | 67.3   | 77.5              | 74.5   | 66.8     |
| Somewhat satisfied               | 26.8  | 31.5                         | 32.1   | 24.6  | 28.8   | 20.3              | 20.4   | 29.5     |
| Somewhat dissatisfied            | 3.2   | 0.0                          | 2.6    | 8.0   | 3.1    | 1.0               | 4.5    | 2.7      |
| Not satisfied at all             | 0.9   | 0.0                          | 0.8    | 0.9   | 0.8    | 1.1               | 0.6    | 1.0      |

Table 3.40 2006 Maui Overall Satisfaction Ratings by Lifestyle - U.S. West [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       | Lifestyle/Lifestage Segments |        |       | Visitation Status |         |        |          |
|----------------------------------|-------|------------------------------|--------|-------|-------------------|---------|--------|----------|
|                                  |       | Wedding /                    | -      |       |                   |         |        |          |
|                                  |       | Honey-                       |        |       | Middle            |         | First  | Repeat   |
|                                  | Total | moon                         | Family | Young | age               | Seniors | timers | visitors |
| ACCOMMODATION - overall          |       |                              |        |       |                   |         |        |          |
| Very satisfied                   | 77.7  | 76.9                         | 73.6   | 73.2  | 72.1              | 88.0    | 70.9   | 79.6     |
| Somewhat satisfied               | 18.9  | 16.0                         | 21.6   | 23.6  | 22.9              | 11.7    | 22.3   | 18.0     |
| Somewhat dissatisfied            | 2.1   | 7.1                          | 2.9    | 3.2   | 2.1               | 0.3     | 5.7    | 1.1      |
| Not satisfied at all             | 1.3   | 0.0                          | 1.9    | 0.0   | 2.8               | 0.0     | 1.2    | 1.3      |
| RESTAURANT - overall             |       |                              |        |       |                   |         |        |          |
| Very satisfied                   | 56.5  | 42.3                         | 50.9   | 40.0  | 59.4              | 66.3    | 43.3   | 60.1     |
| Somewhat satisfied               | 40.8  | 57.7                         | 45.9   | 48.4  | 40.0              | 32.3    | 52.8   | 37.5     |
| Somewhat dissatisfied            | 2.7   | 0.0                          | 3.2    | 11.6  | 0.6               | 1.4     | 3.9    | 2.4      |
| Not satisfied at all             | 0.0   | 0.0                          | 0.0    | 0.0   | 0.0               | 0.0     | 0.0    | 0.0      |
| SHOPPING - overall               |       |                              |        |       |                   |         |        |          |
| Very satisfied                   | 60.1  | 34.1                         | 63.4   | 40.1  | 62.6              | 66.1    | 54.0   | 61.8     |
| Somewhat satisfied               | 35.7  | 59.7                         | 32.6   | 46.5  | 33.5              | 32.8    | 38.2   | 34.9     |
| Somewhat dissatisfied            | 4.3   | 6.1                          | 4.0    | 13.3  | 3.9               | 1.1     | 7.8    | 3.3      |
| Not satisfied at all             | 0.0   | 0.0                          | 0.0    | 0.0   | 0.0               | 0.0     | 0.0    | 0.0      |
| GOLF- overall                    |       |                              |        |       |                   |         |        |          |
| Very satisfied                   | 75.2  | 61.9                         | 92.4   | 85.2  | 64.8              | 70.5    | 69.4   | 76.3     |
| Somewhat satisfied               | 19.4  | 38.1                         | 7.6    | 0.0   | 32.7              | 20.8    | 30.6   | 17.4     |
| Somewhat dissatisfied            | 3.8   | 0.0                          | 0.0    | 14.8  | 2.4               | 5.2     | 0.0    | 4.5      |
| Not satisfied at all             | 1.5   | 0.0                          | 0.0    | 0.0   | 0.0               | 3.4     | 0.0    | 1.8      |
| ACTIVITIES/ATTRACTIONS - overall |       |                              |        |       |                   |         |        |          |
| Very satisfied                   | 70.9  | 73.9                         | 70.1   | 66.8  | 74.2              | 69.5    | 61.9   | 73.8     |
| Somewhat satisfied               | 26.0  | 26.1                         | 27.6   | 30.8  | 22.2              | 26.5    | 32.2   | 24.0     |
| Somewhat dissatisfied            | 2.6   | 0.0                          | 1.5    | 2.5   | 2.6               | 4.1     | 4.7    | 1.9      |
| Not satisfied at all             | 0.5   | 0.0                          | 0.8    | 0.0   | 1.0               | 0.0     | 1.3    | 0.3      |
| TRANSPORTATION - overall         |       |                              |        |       |                   |         |        |          |
| Very satisfied                   | 47.1  | 77.0                         | 27.1   | 50.2  | 51.1              | 54.0    | 55.9   | 43.1     |
| Somewhat satisfied               | 28.8  | 0.0                          | 28.5   | 28.6  | 43.1              | 16.0    | 25.6   | 30.3     |
| Somewhat dissatisfied            | 14.0  | 23.0                         | 24.5   | 11.7  | 2.3               | 18.8    | 14.6   | 13.7     |
| Not satisfied at all             | 10.1  | 0.0                          | 19.9   | 9.5   | 3.4               | 11.2    | 3.9    | 12.9     |
| AIRPORTS - overall               |       |                              |        |       |                   |         |        |          |
| Very satisfied                   | 54.2  | 40.2                         | 48.3   | 44.6  | 53.6              | 65.3    | 40.0   | 58.2     |
| Somewhat satisfied               | 39.9  | 48.7                         | 43.8   | 49.7  | 39.7              | 31.7    | 50.2   | 36.9     |
| Somewhat dissatisfied            | 5.2   | 11.2                         | 6.0    | 4.1   | 6.7               | 2.7     | 9.9    | 3.9      |
| Not satisfied at all             | 0.8   | 0.0                          | 1.9    | 1.5   | 0.0               | 0.4     | 0.0    | 1.0      |
| PARKS & BEACHES - overall        |       |                              |        |       |                   |         |        |          |
| Very satisfied                   | 78.6  | 95.6                         | 76.1   | 80.8  | 79.9              | 76.2    | 82.5   | 77.4     |
| Somewhat satisfied               | 18.4  | 0.0                          | 23.0   | 15.9  | 16.6              | 19.7    | 15.0   | 19.4     |
| Somewhat dissatisfied            | 2.7   | 4.4                          | 0.9    | 3.2   | 3.5               | 3.1     | 2.5    | 2.8      |
| Not satisfied at all             | 0.3   | 0.0                          | 0.0    | 0.0   | 0.0               | 0.9     | 0.0    | 0.4      |

Table 3.41 2006 Kaua'i Overall Satisfaction Ratings by Lifestyle - U.S. West [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |           | Lifestyle | /Lifestage Se | egments |         | Visitation Status |          |
|----------------------------------|-------|-----------|-----------|---------------|---------|---------|-------------------|----------|
|                                  |       | Wedding / |           |               |         |         |                   |          |
|                                  |       | Honey-    |           |               | Middle  |         | First             | Repeat   |
|                                  | Total | moon      | Family    | Young         | age     | Seniors | timers            | visitors |
| ACCOMMODATION - overall          |       |           | _         |               |         |         |                   |          |
| Very satisfied                   | 79.4  | 75.5      | 77.0      | 92.4          | 75.8    | 82.7    | 73.9              | 80.7     |
| Somewhat satisfied               | 14.8  | 18.7      | 15.2      | 4.6           | 15.3    | 15.8    | 16.5              | 14.5     |
| Somewhat dissatisfied            | 5.1   | 5.8       | 7.8       | 3.1           | 6.9     | 1.4     | 9.6               | 4.1      |
| Not satisfied at all             | 0.6   | 0.0       | 0.0       | 0.0           | 2.0     | 0.0     | 0.0               | 0.8      |
| RESTAURANT - overall             |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 48.7  | 45.3      | 30.5      | 70.8          | 53.2    | 53.4    | 51.7              | 48.1     |
| Somewhat satisfied               | 40.6  | 27.9      | 56.3      | 22.9          | 37.2    | 39.9    | 35.4              | 41.6     |
| Somewhat dissatisfied            | 8.5   | 19.7      | 9.1       | 6.2           | 7.4     | 6.7     | 9.6               | 8.3      |
| Not satisfied at all             | 2.3   | 7.1       | 4.1       | 0.0           | 2.3     | 0.0     | 3.4               | 2.0      |
| SHOPPING - overall               |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 46.0  | 42.3      | 42.9      | 59.8          | 46.1    | 45.0    | 60.0              | 42.4     |
| Somewhat satisfied               | 49.0  | 49.5      | 54.2      | 40.2          | 47.8    | 48.4    | 31.7              | 53.4     |
| Somewhat dissatisfied            | 4.5   | 8.2       | 2.9       | 0.0           | 6.1     | 4.4     | 8.3               | 3.5      |
| Not satisfied at all             | 0.6   | 0.0       | 0.0       | 0.0           | 0.0     | 2.1     | 0.0               | 0.7      |
| GOLF- overall                    |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 70.8  | 45.6      | 56.0      | 100.0         | 75.9    | 78.5    | 76.8              | 69.8     |
| Somewhat satisfied               | 24.7  | 54.4      | 27.9      | 0.0           | 24.1    | 21.5    | 23.2              | 24.9     |
| Somewhat dissatisfied            | 4.5   | 0.0       | 16.1      | 0.0           | 0.0     | 0.0     | 0.0               | 5.3      |
| Not satisfied at all             | 0.0   | 0.0       | 0.0       | 0.0           | 0.0     | 0.0     | 0.0               | 0.0      |
| ACTIVITIES/ATTRACTIONS - overall |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 70.5  | 70.7      | 68.8      | 87.2          | 69.6    | 67.3    | 79.0              | 68.4     |
| Somewhat satisfied               | 26.3  | 21.6      | 28.9      | 12.8          | 27.6    | 28.4    | 14.9              | 29.1     |
| Somewhat dissatisfied            | 3.2   | 7.8       | 2.3       | 0.0           | 2.8     | 4.3     | 6.0               | 2.5      |
| Not satisfied at all             | 0.0   | 0.0       | 0.0       | 0.0           | 0.0     | 0.0     | 0.0               | 0.0      |
| TRANSPORTATION - overall         |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 63.1  | 100.0     | 66.7      | 81.9          | 46.9    | 64.4    | 76.1              | 58.9     |
| Somewhat satisfied               | 13.6  | 0.0       | 10.9      | 18.1          | 21.8    | 7.1     | 12.3              | 14.1     |
| Somewhat dissatisfied            | 13.9  | 0.0       | 22.4      | 0.0           | 16.6    | 11.2    | 0.0               | 18.4     |
| Not satisfied at all             | 9.3   | 0.0       | 0.0       | 0.0           | 14.7    | 17.4    | 11.6              | 8.6      |
| AIRPORTS - overall               |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 60.2  | 69.0      | 53.6      | 58.5          | 61.3    | 62.0    | 55.8              | 61.1     |
| Somewhat satisfied               | 34.0  | 24.0      | 42.4      | 30.4          | 34.0    | 31.3    | 41.1              | 32.4     |
| Somewhat dissatisfied            | 5.2   | 7.1       | 4.0       | 11.0          | 3.8     | 5.7     | 3.1               | 5.7      |
| Not satisfied at all             | 0.6   | 0.0       | 0.0       | 0.0           | 1.0     | 1.0     | 0.0               | 0.8      |
| PARKS & BEACHES - overall        |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 72.2  | 84.1      | 70.9      | 89.2          | 74.5    | 62.1    | 75.0              | 71.5     |
| Somewhat satisfied               | 25.2  | 15.9      | 21.7      | 10.8          | 24.5    | 35.7    | 22.0              | 25.9     |
| Somewhat dissatisfied            | 2.1   | 0.0       | 4.9       | 0.0           | 1.0     | 2.3     | 0.0               | 2.5      |
| Not satisfied at all             | 0.6   | 0.0       | 2.5       | 0.0           | 0.0     | 0.0     | 3.0               | 0.0      |

Table 3.42 2006 Kona Overall Satisfaction Ratings by Lifestyle - U.S. West [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |                             | Lifestyle | /Lifestage So | egments       |          | Visitation Status |                 |
|----------------------------------|-------|-----------------------------|-----------|---------------|---------------|----------|-------------------|-----------------|
|                                  | Total | Wedding /<br>Honey-<br>moon | Family    | Young         | Middle<br>age | Seniors  | First<br>timers   | Repeat visitors |
| ACCOMMODATION - overall          | Total |                             | . uning   | roung         | ugo           | 00111010 | timore            | Violitoro       |
| Very satisfied                   | 84.1  | 72.9                        | 82.2      | 90.5          | 78.0          | 89.5     | 88.0              | 83.5            |
| Somewhat satisfied               | 13.7  | 27.1                        | 14.1      | 9.5           | 17.8          | 10.5     |                   |                 |
| Somewhat dissatisfied            | 1.2   | 0.0                         | 0.0       | 0.0           | 4.2           | 0.0      |                   | -               |
| Not satisfied at all             | 1.0   | 0.0                         | 3.7       | 0.0           | 0.0           | 0.0      |                   |                 |
| RESTAURANT - overall             | _     |                             | _         |               |               |          |                   |                 |
| Very satisfied                   | 51.2  | 82.9                        | 45.6      | 54.9          | 61.5          | 44.5     | 56.5              | 50.2            |
| Somewhat satisfied               | 43.6  | 17.1                        | 47.5      | 45.1          | 34.3          | 49.0     | 41.3              | 44.0            |
| Somewhat dissatisfied            | 3.9   | 0.0                         | 4.7       | 0.0           | 2.7           | 5.5      |                   |                 |
| Not satisfied at all             | 1.3   | 0.0                         | 2.2       | 0.0           | 1.4           | 1.1      | 0.0               | 1.6             |
| SHOPPING - overall               |       |                             |           |               |               |          |                   |                 |
| Very satisfied                   | 45.1  | 0.0                         | 35.5      | 34.2          | 57.5          | 49.4     | 64.0              | 41.5            |
| Somewhat satisfied               | 45.4  | 100.0                       | 49.8      | 47.4          | 36.8          | 44.0     | 26.2              | 48.9            |
| Somewhat dissatisfied            | 8.5   | 0.0                         | 12.4      | 18.4          | 3.8           | 6.6      | 9.9               | 8.2             |
| Not satisfied at all             | 1.1   | 0.0                         | 2.3       | 0.0           | 1.9           | 0.0      | 0.0               | 1.3             |
| GOLF- overall                    |       |                             |           |               |               |          |                   |                 |
| Very satisfied                   | 87.3  | 100.0                       | 91.5      | 100.0         | 93.7          | 80.0     | 100.0             | 86.8            |
| Somewhat satisfied               | 12.7  | 0.0                         | 8.5       | 0.0           | 6.3           | 20.0     | 0.0               | 13.2            |
| Somewhat dissatisfied            | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0      | 0.0               | 0.0             |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0      | 0.0               | 0.0             |
| ACTIVITIES/ATTRACTIONS - overall |       |                             |           |               |               |          |                   |                 |
| Very satisfied                   | 69.3  | 72.9                        | 64.1      | 74.4          | 72.7          | 69.4     | 86.0              | 66.3            |
| Somewhat satisfied               | 28.7  | 27.1                        | 33.7      | 25.6          | 23.8          | 29.2     | 14.0              | 31.4            |
| Somewhat dissatisfied            | 0.5   | 0.0                         | 0.0       | 0.0           | 1.8           | 0.0      | 0.0               | 0.6             |
| Not satisfied at all             | 1.5   | 0.0                         | 2.2       | 0.0           | 1.7           | 1.4      | 0.0               | 1.8             |
| TRANSPORTATION - overall         |       |                             |           |               |               |          |                   |                 |
| Very satisfied                   | 59.3  | 100.0                       | 70.5      | 0.0           | 54.3          | 50.1     | 58.8              | 59.4            |
| Somewhat satisfied               | 17.7  | 0.0                         | 0.0       | 0.0           | 36.7          | 20.5     | 28.5              | 15.8            |
| Somewhat dissatisfied            | 6.7   | 0.0                         | 14.3      | 0.0           | 0.0           | 5.8      | 12.7              | 5.6             |
| Not satisfied at all             | 16.3  | 0.0                         | 15.2      | 0.0           | 9.0           | 23.6     | 0.0               | 19.1            |
| AIRPORTS - overall               |       |                             |           |               |               |          |                   |                 |
| Very satisfied                   | 51.6  | 27.1                        | 51.3      | 60.9          | 59.6          | 44.5     | 52.4              | 51.4            |
| Somewhat satisfied               | 38.6  | 72.9                        | 39.7      | 35.1          | 31.6          | 42.0     | 45.3              | 37.6            |
| Somewhat dissatisfied            | 8.4   | 0.0                         | 9.0       | 4.0           | 5.8           | 11.9     | 2.3               | 9.4             |
| Not satisfied at all             | 1.4   | 0.0                         | 0.0       | 0.0           | 3.1           | 1.6      | 0.0               | 1.6             |
| PARKS & BEACHES - overall        |       |                             |           |               |               |          |                   |                 |
| Very satisfied                   | 68.2  | 100.0                       | 70.6      | 72.4          | 76.8          | 56.3     | 73.5              | 67.3            |
| Somewhat satisfied               | 28.9  | 0.0                         | 27.3      | 27.6          | 18.7          | 40.6     | 26.5              | 29.4            |
| Somewhat dissatisfied            | 1.8   | 0.0                         | 2.1       | 0.0           | 3.0           | 1.2      | 0.0               | 2.1             |
| Not satisfied at all             | 1.1   | 0.0                         | 0.0       | 0.0           | 1.5           | 1.9      | 0.0               | 1.3             |

Table 3.43 2006 O'ahu Overall Satisfaction Ratings by Lifestyle - U.S. East [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |           | Lifestyle | /Lifestage So | egments |         | Visitation Status |          |
|----------------------------------|-------|-----------|-----------|---------------|---------|---------|-------------------|----------|
|                                  |       | Wedding / |           |               |         |         |                   |          |
|                                  |       | Honey-    |           |               | Middle  |         | First             | Repeat   |
|                                  | Total | moon      | Family    | Young         | age     | Seniors | timers            | visitors |
| ACCOMMODATION - overall          |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 74.9  | 59.8      | 79.2      | 65.7          | 73.6    | 80.9    | 72.6              | 77.3     |
| Somewhat satisfied               | 21.0  | 34.0      | 16.7      | 31.3          | 21.4    | 15.7    | 24.6              | 17.4     |
| Somewhat dissatisfied            | 3.4   | 6.2       | 2.2       | 3.1           | 4.2     | 2.9     | 2.6               | 4.2      |
| Not satisfied at all             | 0.7   | 0.0       | 1.8       | 0.0           | 0.8     | 0.5     | 0.2               | 1.1      |
| RESTAURANT - overall             |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 60.1  | 64.5      | 62.5      | 48.9          | 57.1    | 66.3    | 56.8              | 63.1     |
| Somewhat satisfied               | 35.9  | 29.9      | 32.0      | 49.2          | 38.6    | 30.0    | 40.2              | 32.0     |
| Somewhat dissatisfied            | 3.1   | 5.6       | 2.8       | 1.9           | 3.5     | 3.2     | 2.1               | 4.1      |
| Not satisfied at all             | 0.9   | 0.0       | 2.7       | 0.0           | 0.8     | 0.6     | 0.9               | 8.0      |
| SHOPPING - overall               |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 63.8  | 68.7      | 70.2      | 49.8          | 61.3    | 69.2    | 59.3              | 68.0     |
| Somewhat satisfied               | 31.9  | 28.5      | 27.2      | 42.4          | 33.6    | 27.9    | 35.7              | 28.3     |
| Somewhat dissatisfied            | 4.0   | 2.8       | 2.6       | 7.8           | 4.3     | 2.6     | 5.0               | 3.0      |
| Not satisfied at all             | 0.3   | 0.0       | 0.0       | 0.0           | 0.8     | 0.4     | 0.0               | 0.7      |
| GOLF- overall                    |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 60.3  | 0.0       | 73.2      | 79.4          | 66.6    | 48.3    | 55.4              | 62.9     |
| Somewhat satisfied               | 36.2  | 57.3      | 26.8      | 20.6          | 33.4    | 48.6    | 37.4              | 35.6     |
| Somewhat dissatisfied            | 3.5   | 42.7      | 0.0       | 0.0           | 0.0     | 3.1     | 7.2               | 1.5      |
| Not satisfied at all             | 0.0   | 0.0       | 0.0       | 0.0           | 0.0     | 0.0     | 0.0               | 0.0      |
| ACTIVITIES/ATTRACTIONS - overall |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 71.6  | 64.1      | 77.0      | 71.1          | 72.0    | 70.0    | 73.8              | 69.2     |
| Somewhat satisfied               | 26.3  | 27.9      | 22.5      | 28.1          | 24.2    | 28.7    | 24.6              | 28.1     |
| Somewhat dissatisfied            | 1.9   | 7.9       | 0.5       | 0.8           | 3.7     | 0.5     | 1.7               | 2.1      |
| Not satisfied at all             | 0.2   | 0.0       | 0.0       | 0.0           | 0.0     | 0.8     | 0.0               | 0.5      |
| TRANSPORTATION - overall         |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 61.8  | 91.2      | 55.8      | 50.1          | 62.3    | 64.7    | 61.9              | 61.7     |
| Somewhat satisfied               | 32.5  | 4.0       | 40.1      | 47.5          | 29.9    | 29.1    | 34.9              | 30.3     |
| Somewhat dissatisfied            | 4.6   | 4.9       | 4.1       | 2.4           | 6.1     | 4.7     | 3.2               | 6.0      |
| Not satisfied at all             | 1.0   | 0.0       | 0.0       | 0.0           | 1.7     | 1.6     | 0.0               | 2.0      |
| AIRPORTS - overall               |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 57.0  | 49.3      | 66.3      | 48.6          | 51.3    | 62.7    | 59.6              | 54.7     |
| Somewhat satisfied               | 38.4  | 40.3      | 31.4      | 49.4          | 42.0    | 33.2    | 37.0              | 39.8     |
| Somewhat dissatisfied            | 3.2   | 10.4      | 2.3       | 2.1           | 4.5     | 2.0     | 2.6               | 3.8      |
| Not satisfied at all             | 1.3   | 0.0       | 0.0       | 0.0           | 2.3     | 2.1     | 0.8               | 1.7      |
| PARKS & BEACHES - overall        |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 75.4  | 74.6      | 72.5      | 75.1          | 75.7    | 77.2    | 78.3              | 72.6     |
| Somewhat satisfied               | 19.4  | 23.4      | 19.4      | 17.1          | 19.4    | 19.9    | 17.9              | 20.8     |
| Somewhat dissatisfied            | 4.7   | 1.9       | 7.1       | 6.3           | 4.8     | 2.9     | 2.8               | 6.6      |
| Not satisfied at all             | 0.5   | 0.0       | 1.0       | 1.6           | 0.0     | 0.0     | 1.0               | 0.0      |

Table 3.44 2006 Maui Overall Satisfaction Ratings by Lifestyle - U.S. East [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |                             | Lifestyle | /Lifestage So | egments       |         | Visitatio       | Visitation Status |  |
|----------------------------------|-------|-----------------------------|-----------|---------------|---------------|---------|-----------------|-------------------|--|
|                                  | Total | Wedding /<br>Honey-<br>moon | Family    | Young         | Middle<br>age | Seniors | First<br>timers | Repeat visitors   |  |
| ACCOMMODATION - overall          |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 83.8  | 87.9                        | 86.5      | 77.3          | 84.0          | 83.6    | 78.8            | 88.1              |  |
| Somewhat satisfied               | 13.0  | 12.1                        | 11.4      | 17.6          | 12.0          | 13.1    | 18.2            | 8.5               |  |
| Somewhat dissatisfied            | 3.0   | 0.0                         | 2.0       | 5.0           | 3.5           | 3.3     | 3.0             | 3.1               |  |
| Not satisfied at all             | 0.1   | 0.0                         | 0.0       | 0.0           | 0.5           | 0.0     | 0.0             | 0.3               |  |
| RESTAURANT - overall             |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 63.2  | 62.7                        | 59.4      | 62.3          | 62.9          | 66.8    | 56.5            | 68.5              |  |
| Somewhat satisfied               | 32.8  | 32.7                        | 36.5      | 31.7          | 35.2          | 28.1    | 36.8            | 29.5              |  |
| Somewhat dissatisfied            | 4.0   | 4.6                         | 4.1       | 6.0           | 1.9           | 5.0     | 6.7             | 2.0               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |
| SHOPPING - overall               |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 60.1  | 57.3                        | 62.4      | 66.3          | 56.8          | 59.5    | 52.3            | 66.6              |  |
| Somewhat satisfied               | 35.9  | 37.8                        | 31.4      | 30.1          | 38.5          | 38.8    | 45.5            | 27.8              |  |
| Somewhat dissatisfied            | 3.8   | 2.5                         | 6.2       | 3.6           | 4.7           | 1.7     | 1.6             | 5.6               |  |
| Not satisfied at all             | 0.3   | 2.4                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.6             | 0.0               |  |
| GOLF- overall                    |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 86.3  | 91.4                        | 82.5      | 100.0         | 85.6          | 78.3    | 86.1            | 86.4              |  |
| Somewhat satisfied               | 9.7   | 0.0                         | 12.6      | 0.0           | 14.4          | 15.7    | 10.8            | 9.0               |  |
| Somewhat dissatisfied            | 4.1   | 8.6                         | 4.9       | 0.0           | 0.0           | 6.0     | 3.0             | 4.7               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |
| ACTIVITIES/ATTRACTIONS - overall |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 78.3  | 82.3                        | 76.7      | 77.9          | 80.9          | 74.8    | 75.1            | 81.3              |  |
| Somewhat satisfied               | 18.0  | 13.8                        | 15.0      | 20.7          | 14.7          | 24.3    | 21.4            | 14.8              |  |
| Somewhat dissatisfied            | 3.8   | 3.9                         | 8.3       | 1.4           | 4.3           | 0.9     | 3.6             | 4.0               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |
| TRANSPORTATION - overall         |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 64.0  | 66.1                        | 60.6      | 58.2          | 66.7          | 65.1    | 64.8            | 63.1              |  |
| Somewhat satisfied               | 25.2  | 33.9                        | 24.1      | 14.5          | 28.2          | 23.5    | 26.3            | 23.9              |  |
| Somewhat dissatisfied            | 9.4   | 0.0                         | 15.2      | 27.3          | 2.7           | 8.9     | 7.7             | 11.3              |  |
| Not satisfied at all             | 1.4   | 0.0                         | 0.0       | 0.0           | 2.5           | 2.5     | 1.2             | 1.7               |  |
| AIRPORTS - overall               |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 60.4  | 60.3                        | 63.6      | 51.3          | 57.4          | 65.7    | 56.8            | 63.4              |  |
| Somewhat satisfied               | 33.8  | 30.9                        | 29.2      | 39.5          | 38.4          | 30.4    | 36.9            | 31.2              |  |
| Somewhat dissatisfied            | 4.9   | 8.8                         | 5.7       | 5.4           | 3.6           | 3.8     | 4.8             | 5.0               |  |
| Not satisfied at all             | 1.0   | 0.0                         | 1.4       | 3.8           | 0.6           | 0.0     | 1.5             | 0.5               |  |
| PARKS & BEACHES - overall        |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 79.8  | 69.0                        | 83.0      | 82.2          | 79.7          | 80.7    | 76.0            | 83.0              |  |
| Somewhat satisfied               | 18.3  | 29.4                        | 12.4      | 17.8          | 18.9          | 17.8    | 22.3            | 15.0              |  |
| Somewhat dissatisfied            | 1.7   | 1.6                         | 4.7       | 0.0           | 1.4           | 0.7     | 1.3             | 2.0               |  |
| Not satisfied at all             | 0.2   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.7     | 0.4             | 0.0               |  |

Table 3.45 2006 Kaua'i Overall Satisfaction Ratings by Lifestyle - U.S. East [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |                             | Lifestyle | /Lifestage So | egments       |         | Visitatio       | Visitation Status |  |
|----------------------------------|-------|-----------------------------|-----------|---------------|---------------|---------|-----------------|-------------------|--|
|                                  | Total | Wedding /<br>Honey-<br>moon | Family    | Young         | Middle<br>age | Seniors | First<br>timers | Repeat visitors   |  |
| ACCOMMODATION - overall          |       |                             | •         |               |               |         |                 |                   |  |
| Very satisfied                   | 82.5  | 74.7                        | 73.7      | 80.5          | 80.9          | 94.1    | 82.8            | 82.3              |  |
| Somewhat satisfied               | 14.3  | 14.9                        | 26.3      | 19.5          | 15.9          | 3.1     | 11.4            | 16.4              |  |
| Somewhat dissatisfied            | 1.9   | 10.3                        | 0.0       | 0.0           | 0.0           | 2.8     | 2.7             | 1.3               |  |
| Not satisfied at all             | 1.3   | 0.0                         | 0.0       | 0.0           | 3.2           | 0.0     | 3.1             | 0.0               |  |
| RESTAURANT - overall             |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 59.9  | 63.2                        | 39.8      | 51.1          | 60.2          | 71.7    | 51.0            | 65.9              |  |
| Somewhat satisfied               | 33.1  | 33.2                        | 57.2      | 36.9          | 31.7          | 21.6    | 40.8            | 27.9              |  |
| Somewhat dissatisfied            | 7.0   | 3.6                         | 3.0       | 12.0          | 8.2           | 6.8     | 8.2             | 6.2               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |
| SHOPPING - overall               |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 56.7  | 56.5                        | 32.3      | 58.2          | 68.2          | 52.6    | 53.0            | 59.2              |  |
| Somewhat satisfied               | 38.4  | 39.7                        | 64.5      | 35.0          | 28.6          | 39.3    | 41.7            | 36.0              |  |
| Somewhat dissatisfied            | 4.6   | 0.0                         | 3.2       | 6.8           | 3.2           | 8.0     | 4.3             | 4.8               |  |
| Not satisfied at all             | 0.4   | 3.8                         | 0.0       | 0.0           | 0.0           | 0.0     | 1.0             | 0.0               |  |
| GOLF- overall                    |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 82.8  | 80.4                        | 37.1      | 100.0         | 100.0         | 69.5    | 83.2            | 82.6              |  |
| Somewhat satisfied               | 15.0  | 19.6                        | 62.9      | 0.0           | 0.0           | 21.3    | 11.7            | 17.4              |  |
| Somewhat dissatisfied            | 2.1   | 0.0                         | 0.0       | 0.0           | 0.0           | 9.2     | 5.1             | 0.0               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |
| ACTIVITIES/ATTRACTIONS - overall |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 78.5  | 93.1                        | 82.7      | 74.7          | 75.2          | 76.1    | 83.1            | 74.7              |  |
| Somewhat satisfied               | 20.3  | 3.8                         | 14.6      | 25.3          | 23.7          | 23.9    | 15.2            | 24.5              |  |
| Somewhat dissatisfied            | 1.2   | 3.1                         | 2.7       | 0.0           | 1.1           | 0.0     | 1.7             | 0.8               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |
| TRANSPORTATION - overall         |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 68.1  | 76.2                        | 33.4      | 63.8          | 67.6          | 80.4    | 65.0            | 70.7              |  |
| Somewhat satisfied               | 24.0  | 23.8                        | 54.3      | 36.2          | 9.2           | 19.6    | 20.8            | 26.7              |  |
| Somewhat dissatisfied            | 3.3   | 0.0                         | 12.3      | 0.0           | 5.3           | 0.0     | 4.1             | 2.6               |  |
| Not satisfied at all             | 4.7   | 0.0                         | 0.0       | 0.0           | 17.9          | 0.0     | 10.1            | 0.0               |  |
| AIRPORTS - overall               |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 60.1  | 53.6                        | 60.0      | 59.7          | 59.7          | 64.1    | 58.2            | 61.4              |  |
| Somewhat satisfied               | 37.6  | 42.7                        | 40.0      | 40.3          | 36.7          | 33.9    | 38.7            | 36.8              |  |
| Somewhat dissatisfied            | 2.3   | 3.6                         | 0.0       | 0.0           | 3.5           | 2.0     | 3.2             | 1.8               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |
| PARKS & BEACHES - overall        |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 72.2  | 89.3                        | 65.2      | 64.4          | 75.2          | 65.3    | 75.2            | 70.1              |  |
| Somewhat satisfied               | 24.7  | 10.7                        | 34.8      | 16.3          | 23.8          | 31.8    | 17.4            | 29.9              |  |
| Somewhat dissatisfied            | 3.0   | 0.0                         | 0.0       | 19.4          | 1.0           | 3.0     | 7.4             | 0.0               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |

Table 3.46 2006 Kona Overall Satisfaction Ratings by Lifestyle - U.S. East [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       | Lifestyle/Lifestage Segments |        |       |        |         |        | Visitation Status |  |
|----------------------------------|-------|------------------------------|--------|-------|--------|---------|--------|-------------------|--|
|                                  |       | Wedding /                    |        |       |        |         |        |                   |  |
|                                  |       | Honey-                       |        |       | Middle |         | First  | Repeat            |  |
|                                  | Total | moon                         | Family | Young | age    | Seniors | timers | visitors          |  |
| ACCOMMODATION - overall          |       |                              |        |       |        |         |        |                   |  |
| Very satisfied                   | 79.6  | 100.0                        | 95.1   | 100.0 | 74.3   | 69.4    | 79.8   | 79.4              |  |
| Somewhat satisfied               | 18.1  | 0.0                          | 2.5    | 0.0   | 24.2   | 26.5    | 16.2   | 19.7              |  |
| Somewhat dissatisfied            | 0.6   | 0.0                          | 0.0    | 0.0   | 1.5    | 0.0     | 1.3    | 0.0               |  |
| Not satisfied at all             | 1.7   | 0.0                          | 2.5    | 0.0   | 0.0    | 4.1     | 2.7    | 0.9               |  |
| RESTAURANT - overall             |       |                              |        |       |        |         |        |                   |  |
| Very satisfied                   | 57.3  | 50.4                         | 51.2   | 67.2  | 60.9   | 57.7    | 63.3   | 52.5              |  |
| Somewhat satisfied               | 37.0  | 49.6                         | 36.4   | 32.8  | 33.2   | 39.6    | 34.0   | 39.4              |  |
| Somewhat dissatisfied            | 4.4   | 0.0                          | 12.4   | 0.0   | 2.6    | 2.7     | 2.7    | 5.8               |  |
| Not satisfied at all             | 1.2   | 0.0                          | 0.0    | 0.0   | 3.3    | 0.0     | 0.0    | 2.2               |  |
| SHOPPING - overall               |       |                              |        |       |        |         |        |                   |  |
| Very satisfied                   | 51.5  | 22.4                         | 41.0   | 60.7  | 56.8   | 56.5    | 58.9   | 45.0              |  |
| Somewhat satisfied               | 41.4  | 54.2                         | 59.0   | 39.3  | 34.0   | 36.0    | 33.1   | 48.7              |  |
| Somewhat dissatisfied            | 5.8   | 23.4                         | 0.0    | 0.0   | 9.1    | 3.0     | 5.2    | 6.3               |  |
| Not satisfied at all             | 1.3   | 0.0                          | 0.0    | 0.0   | 0.0    | 4.5     | 2.8    | 0.0               |  |
| GOLF- overall                    |       |                              |        |       |        |         |        |                   |  |
| Very satisfied                   | 86.5  | 100.0                        | 52.6   | 100.0 | 100.0  | 82.2    | 100.0  | 82.4              |  |
| Somewhat satisfied               | 13.5  | 0.0                          | 47.4   | 0.0   | 0.0    | 17.8    | 0.0    | 17.6              |  |
| Somewhat dissatisfied            | 0.0   | 0.0                          | 0.0    | 0.0   | 0.0    | 0.0     | 0.0    | 0.0               |  |
| Not satisfied at all             | 0.0   | 0.0                          | 0.0    | 0.0   | 0.0    | 0.0     | 0.0    | 0.0               |  |
| ACTIVITIES/ATTRACTIONS - overall |       |                              |        |       |        |         |        |                   |  |
| Very satisfied                   | 69.2  | 69.0                         | 78.3   | 61.6  | 65.7   | 68.5    | 72.5   | 66.1              |  |
| Somewhat satisfied               | 25.4  | 31.0                         | 15.0   | 38.4  | 23.9   | 31.5    | 22.5   | 28.2              |  |
| Somewhat dissatisfied            | 5.4   | 0.0                          | 6.7    | 0.0   | 10.4   | 0.0     | 5.0    | 5.7               |  |
| Not satisfied at all             | 0.0   | 0.0                          | 0.0    | 0.0   | 0.0    | 0.0     | 0.0    | 0.0               |  |
| TRANSPORTATION - overall         |       |                              |        |       |        |         |        |                   |  |
| Very satisfied                   | 50.6  | 100.0                        | 27.3   | 100.0 | 59.1   | 32.0    | 52.8   | 47.6              |  |
| Somewhat satisfied               | 40.8  | 0.0                          | 72.7   | 0.0   | 31.8   | 50.4    | 40.1   | 41.8              |  |
| Somewhat dissatisfied            | 6.4   | 0.0                          | 0.0    | 0.0   | 9.1    | 9.2     | 7.1    | 5.5               |  |
| Not satisfied at all             | 2.1   | 0.0                          | 0.0    | 0.0   | 0.0    | 8.4     | 0.0    | 5.1               |  |
| AIRPORTS - overall               |       |                              |        |       |        |         |        |                   |  |
| Very satisfied                   | 50.1  | 78.9                         | 39.2   | 76.1  | 40.1   | 60.7    | 53.5   | 47.2              |  |
| Somewhat satisfied               | 43.7  | 21.1                         | 51.3   | 23.9  | 55.5   | 31.2    | 35.8   | 50.3              |  |
| Somewhat dissatisfied            | 4.1   | 0.0                          | 5.4    | 0.0   | 4.4    | 4.2     | 6.1    | 2.4               |  |
| Not satisfied at all             | 2.1   | 0.0                          | 4.1    | 0.0   | 0.0    | 3.8     | 4.5    | 0.0               |  |
| PARKS & BEACHES - overall        |       |                              |        |       |        |         |        |                   |  |
| Very satisfied                   | 72.8  | 100.0                        | 50.0   | 100.0 | 80.9   | 67.5    | 79.4   | 67.1              |  |
| Somewhat satisfied               | 22.8  | 0.0                          | 40.7   | 0.0   | 19.1   | 24.2    | 13.3   | 31.2              |  |
| Somewhat dissatisfied            | 3.0   | 0.0                          | 9.2    | 0.0   | 0.0    | 3.3     | 4.4    | 1.7               |  |
| Not satisfied at all             | 1.4   | 0.0                          | 0.0    | 0.0   | 0.0    | 5.0     | 2.9    | 0.0               |  |

Table 3.47 2006 Oʻahu Overall Satisfaction Ratings by Lifestyle - Japan [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |            |                     | Lifestyle | /Lifestage Se | egments |         | Visitation Status |          |  |
|----------------------------------|------------|---------------------|-----------|---------------|---------|---------|-------------------|----------|--|
|                                  |            | Wedding /<br>Honey- |           |               | Middle  |         | First             | Repeat   |  |
|                                  | Total      | moon                | Family    | Young         | age     | Seniors | timers            | visitors |  |
| ACCOMMODATION - overall          |            |                     |           |               |         |         |                   |          |  |
| Very satisfied                   | 44.1       | 56.4                | 44.5      | 46.4          | 39.9    | 38.9    | 46.7              | 41.7     |  |
| Somewhat satisfied               | 45.6       | 36.4                | 46.3      | 43.7          | 48.9    | 48.1    | 44.0              | 47.0     |  |
| Somewhat dissatisfied            | 9.0        | 7.3                 | 7.8       | 8.5           | 10.2    | 10.8    | 8.6               | 9.4      |  |
| Not satisfied at all             | 1.3        | 0.0                 | 1.4       | 1.4           | 1.0     | 2.1     | 0.7               | 1.8      |  |
| RESTAURANT - overall             |            |                     |           |               |         |         |                   |          |  |
| Very satisfied                   | 22.4       | 25.5                | 23.1      | 28.1          | 20.4    | 17.6    | 20.8              | 23.7     |  |
| Somewhat satisfied               | 56.7       | 48.7                | 58.3      | 55.1          | 57.9    | 58.9    | 55.9              | 57.3     |  |
| Somewhat dissatisfied            | 19.0       | 21.8                | 16.5      | 15.6          | 19.9    | 22.2    | 21.1              | 17.2     |  |
| Not satisfied at all             | 2.0        | 4.0                 | 2.1       | 1.2           | 1.8     | 1.3     | 2.2               | 1.8      |  |
| SHOPPING - overall               |            |                     |           |               |         |         |                   |          |  |
| Very satisfied                   | 41.0       | 53.3                | 42.2      | 54.1          | 36.5    | 27.4    | 41.1              | 41.0     |  |
| Somewhat satisfied               | 49.8       | 39.5                | 48.4      | 41.1          | 54.5    | 59.6    | 49.1              | 50.5     |  |
| Somewhat dissatisfied            | 8.7        | 6.7                 | 9.2       | 4.5           | 8.2     | 12.5    | 9.2               | 8.2      |  |
| Not satisfied at all             | 0.4        | 0.4                 | 0.2       | 0.3           | 0.8     | 0.6     | 0.6               | 0.3      |  |
| GOLF- overall                    |            |                     |           |               |         |         |                   |          |  |
| Very satisfied                   | 42.3       | 13.9                | 43.6      | 76.8          | 47.8    | 32.1    | 36.6              | 44.4     |  |
| Somewhat satisfied               | 44.9       | 68.7                | 44.2      | 18.1          | 43.3    | 50.5    | 43.5              | 45.4     |  |
| Somewhat dissatisfied            | 11.6       | 17.4                | 11.1      | 5.1           | 5.5     | 17.4    | 17.5              | 9.4      |  |
| Not satisfied at all             | 1.3        | 0.0                 | 1.1       | 0.0           | 3.5     | 0.0     | 2.4               | 0.8      |  |
| ACTIVITIES/ATTRACTIONS - overall |            |                     |           |               |         |         |                   |          |  |
| Very satisfied                   | 38.0       | 47.1                | 37.6      | 43.7          | 36.2    | 29.8    | 41.5              | 34.5     |  |
| Somewhat satisfied               | 51.9       | 46.5                | 52.3      | 45.7          | 53.7    | 57.9    | 48.8              | 54.9     |  |
| Somewhat dissatisfied            | 9.2        | 5.3                 | 8.3       | 9.8           | 9.8     | 11.9    | 8.4               | 10.0     |  |
| Not satisfied at all             | 1.0        | 1.0                 | 1.8       | 0.7           | 0.4     | 0.4     | 1.3               | 0.6      |  |
| TRANSPORTATION - overall         | -          |                     |           | _             |         |         |                   |          |  |
| Very satisfied                   | 39.8       | 50.1                | 41.1      | 40.8          | 33.4    | 36.9    | 42.7              | 37.4     |  |
| Somewhat satisfied               | 48.7       | 40.1                | 48.7      | 46.0          | 53.3    | 51.7    | 46.3              | 50.7     |  |
| Somewhat dissatisfied            | 10.3       | 8.6                 | 8.5       | 11.9          | 12.5    | 10.4    | 9.4               | 11.0     |  |
| Not satisfied at all             | 1.2        | 1.2                 | 1.7       | 1.3           | 0.9     | 0.9     | 1.6               | 0.9      |  |
| AIRPORTS - overall               |            |                     |           |               | 0.0     | 0.0     |                   | 0.0      |  |
| Very satisfied                   | 22.1       | 23.3                | 24.2      | 28.7          | 18.8    | 17.3    | 22.2              | 22.1     |  |
| Somewhat satisfied               | 60.0       | 59.1                | 57.1      | 58.8          | 63.0    | 62.4    | 60.3              | 59.8     |  |
| Somewhat dissatisfied            | 16.5       | 16.2                | 18.1      | 10.1          | 15.9    | 19.5    | 16.4              | 16.6     |  |
| Not satisfied at all             | 1.4        | 1.3                 | 0.7       | 2.3           | 2.3     | 0.9     | 1.2               | 1.6      |  |
| PARKS & BEACHES - overall        | 17         | 1.0                 | 5.7       | 2.0           | 2.5     | 5.5     | 1.2               | 1.0      |  |
| Very satisfied                   | 49.5       | 55.8                | 50.9      | 56.2          | 43.1    | 45.2    | 53.9              | 45.8     |  |
| Somewhat satisfied               | 45.0       | 40.3                | 43.9      | 40.1          | 51.0    | 47.1    | 41.4              | 48.1     |  |
| Somewhat dissatisfied            | 43.0       | 2.8                 | 3.9       | 3.7           | 5.6     | 6.9     | 4.0               | 5.4      |  |
| Not satisfied at all             | 4.0<br>0.7 | 1.2                 | 1.2       | 0.0           | 0.3     | 0.9     | 0.7               | 0.7      |  |

Table 3.48 2006 Maui Overall Satisfaction Ratings by Lifestyle - Japan [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |           | Lifestyle | /Lifestage So | egments |         | Visitation Status |          |
|----------------------------------|-------|-----------|-----------|---------------|---------|---------|-------------------|----------|
|                                  |       | Wedding / | _         |               |         |         |                   |          |
|                                  |       | Honey-    |           |               | Middle  |         | First             | Repeat   |
|                                  | Total | moon      | Family    | Young         | age     | Seniors | timers            | visitors |
| ACCOMMODATION - overall          |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 59.1  | 56.3      | 45.0      | 49.9          | 60.0    | 72.6    | 70.3              | 56.9     |
| Somewhat satisfied               | 35.8  | 0.0       | 51.0      | 50.1          | 33.5    | 27.4    | 29.7              | 37.0     |
| Somewhat dissatisfied            | 4.7   | 43.7      | 4.0       | 0.0           | 4.9     | 0.0     | 0.0               | 5.6      |
| Not satisfied at all             | 0.4   | 0.0       | 0.0       | 0.0           | 1.6     | 0.0     | 0.0               | 0.5      |
| RESTAURANT - overall             |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 23.4  | 0.0       | 20.8      | 0.0           | 30.5    | 29.3    | 36.8              | 20.7     |
| Somewhat satisfied               | 53.6  | 100.0     | 57.4      | 66.5          | 46.1    | 45.8    | 52.8              | 53.8     |
| Somewhat dissatisfied            | 21.5  | 0.0       | 21.8      | 23.5          | 23.4    | 22.7    | 10.3              | 23.8     |
| Not satisfied at all             | 1.5   | 0.0       | 0.0       | 10.1          | 0.0     | 2.2     | 0.0               | 1.8      |
| SHOPPING - overall               |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 16.1  | 43.7      | 15.8      | 18.1          | 16.7    | 10.1    | 8.6               | 17.2     |
| Somewhat satisfied               | 61.7  | 38.0      | 55.1      | 71.8          | 63.4    | 68.8    | 86.0              | 58.2     |
| Somewhat dissatisfied            | 20.3  | 18.4      | 25.3      | 0.0           | 19.9    | 21.0    | 5.4               | 22.4     |
| Not satisfied at all             | 2.0   | 0.0       | 3.9       | 10.1          | 0.0     | 0.0     | 0.0               | 2.2      |
| GOLF- overall                    |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 67.7  | 0.0       | 65.8      | 100.0         | 76.6    | 67.7    | 100.0             | 65.0     |
| Somewhat satisfied               | 30.9  | 100.0     | 28.5      | 0.0           | 23.4    | 32.3    | 0.0               | 33.5     |
| Somewhat dissatisfied            | 1.4   | 0.0       | 5.7       | 0.0           | 0.0     | 0.0     | 0.0               | 1.5      |
| Not satisfied at all             | 0.0   | 0.0       | 0.0       | 0.0           | 0.0     | 0.0     | 0.0               | 0.0      |
| ACTIVITIES/ATTRACTIONS - overall |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 23.0  | 0.0       | 14.5      | 34.4          | 37.2    | 18.5    | 23.6              | 22.9     |
| Somewhat satisfied               | 62.0  | 68.9      | 70.0      | 36.0          | 56.3    | 67.3    | 64.7              | 61.5     |
| Somewhat dissatisfied            | 15.0  | 31.1      | 15.5      | 29.6          | 6.4     | 14.2    | 11.7              | 15.6     |
| Not satisfied at all             | 0.0   | 0.0       | 0.0       | 0.0           | 0.0     | 0.0     | 0.0               | 0.0      |
| TRANSPORTATION - overall         |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 15.8  | 63.2      | 15.5      | 0.0           | 10.3    | 16.7    | 7.9               | 17.6     |
| Somewhat satisfied               | 44.8  | 36.8      | 30.3      | 66.9          | 35.4    | 62.0    | 68.2              | 39.2     |
| Somewhat dissatisfied            | 33.1  | 0.0       | 42.5      | 33.1          | 49.4    | 15.6    | 23.9              | 35.2     |
| Not satisfied at all             | 6.4   | 0.0       | 11.7      | 0.0           | 4.9     | 5.7     | 0.0               | 7.9      |
| AIRPORTS - overall               |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 17.4  | 18.4      | 13.4      | 19.2          | 5.6     | 30.4    | 14.1              | 18.1     |
| Somewhat satisfied               | 62.4  | 81.6      | 68.3      | 69.0          | 72.4    | 44.7    | 61.6              | 62.6     |
| Somewhat dissatisfied            | 20.2  | 0.0       | 18.3      | 11.7          | 22.0    | 24.9    | 24.2              | 19.3     |
| Not satisfied at all             | 0.0   | 0.0       | 0.0       | 0.0           | 0.0     | 0.0     | 0.0               | 0.0      |
| PARKS & BEACHES - overall        |       |           |           |               |         |         |                   |          |
| Very satisfied                   | 46.5  | 56.3      | 45.9      | 43.7          | 53.3    | 38.3    |                   | 46.9     |
| Somewhat satisfied               | 49.1  | 43.7      | 52.3      | 56.3          | 38.4    | 56.3    | 55.4              | 47.6     |
| Somewhat dissatisfied            | 4.5   | 0.0       | 1.8       | 0.0           | 8.3     | 5.4     | 0.0               | 5.5      |
| Not satisfied at all             | 0.0   | 0.0       | 0.0       | 0.0           | 0.0     | 0.0     | 0.0               | 0.0      |

Table 3.49 2006 Kona Overall Satisfaction Ratings by Lifestyle - Japan [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |                | Lifestyle | /Lifestage S | egments       |         | Visitatio       | n Status           |
|----------------------------------|-------|----------------|-----------|--------------|---------------|---------|-----------------|--------------------|
|                                  |       | Wedding /      |           |              | Mistalia      |         | F:4             | D4                 |
|                                  | Total | Honey-<br>moon | Family    | Young        | Middle<br>age | Seniors | First<br>timers | Repeat<br>visitors |
| ACCOMMODATION - overall          | TOtal | moon           | 1 anning  | roung        | age           | Jeniors | umers           | VISILOIS           |
| Very satisfied                   | 52.8  | 82.3           | 59.6      | 45.8         | 49.5          | 41.8    | 62.2            | 48.0               |
| Somewhat satisfied               | 41.5  | 9.2            | 36.3      | 50.3         | 38.9          | 55.7    | 29.9            | 47.5               |
| Somewhat dissatisfied            | 5.3   | 8.5            | 2.8       | 3.9          | 11.6          | 2.5     | 7.9             | 3.9                |
| Not satisfied at all             | 0.4   | 0.0            | 1.3       | 0.0          | 0.0           | 0.0     | 0.0             | 0.6                |
| RESTAURANT - overall             | 0.1   | 0.0            | 1.0       | 0.0          | 0.0           | 0.0     | 0.0             | 0.0                |
| Very satisfied                   | 20.6  | 27.5           | 22.3      | 16.8         | 13.0          | 23.4    | 26.9            | 17.5               |
| Somewhat satisfied               | 50.5  | 32.5           | 50.0      | 51.5         | 75.3          | 38.1    | 41.0            | 55.4               |
| Somewhat dissatisfied            | 23.0  | 40.0           | 19.5      | 31.7         | 9.8           | 28.7    | 31.5            | 18.8               |
| Not satisfied at all             | 5.8   | 0.0            | 8.3       | 0.0          | 1.9           | 9.8     | 0.7             | 8.4                |
| SHOPPING - overall               | 0.0   | 0.0            | 0.0       | 0.0          |               | 0.0     | 0               | 0                  |
| Very satisfied                   | 12.1  | 0.0            | 14.4      | 9.4          | 9.1           | 17.4    | 22.7            | 6.6                |
| Somewhat satisfied               | 46.0  | 55.8           | 36.1      | 38.5         | 60.1          | 43.7    | 48.2            | 44.9               |
| Somewhat dissatisfied            | 36.3  | 35.8           | 44.0      | 42.0         | 26.7          | 34.5    | 26.4            | 41.6               |
| Not satisfied at all             | 5.5   | 8.5            | 5.5       | 10.1         | 4.1           | 4.4     | 2.8             | 7.0                |
| GOLF- overall                    |       |                |           |              |               |         |                 |                    |
| Very satisfied                   | 45.5  | 0.0            | 26.1      | 0.0          | 86.8          | 49.2    | 0.0             | 56.1               |
| Somewhat satisfied               | 47.3  | 100.0          | 67.1      | 0.0          | 13.2          | 40.0    | 100.0           | 35.1               |
| Somewhat dissatisfied            | 7.2   | 0.0            | 6.8       | 0.0          | 0.0           | 10.8    | 0.0             | 8.9                |
| Not satisfied at all             | 0.0   | 0.0            | 0.0       | 0.0          | 0.0           | 0.0     | 0.0             | 0.0                |
| ACTIVITIES/ATTRACTIONS - overall |       |                |           |              |               |         |                 |                    |
| Very satisfied                   | 37.7  | 75.9           | 55.0      | 25.7         | 22.5          | 20.6    | 49.2            | 32.1               |
| Somewhat satisfied               | 46.6  | 24.1           | 34.9      | 54.6         | 60.3          | 54.0    | 27.5            | 56.1               |
| Somewhat dissatisfied            | 15.3  | 0.0            | 10.2      | 19.7         | 15.7          | 25.3    | 23.3            | 11.3               |
| Not satisfied at all             | 0.4   | 0.0            | 0.0       | 0.0          | 1.5           | 0.0     | 0.0             | 0.5                |
| TRANSPORTATION - overall         |       |                |           |              |               |         |                 |                    |
| Very satisfied                   | 18.4  | 37.1           | 12.9      | 0.0          | 21.1          | 20.2    | 20.3            | 17.2               |
| Somewhat satisfied               | 43.5  | 50.4           | 46.9      | 0.0          | 39.9          | 49.8    | 57.0            | 34.5               |
| Somewhat dissatisfied            | 30.5  | 8.9            | 34.8      | 81.6         | 36.2          | 14.4    | 17.8            | 39.0               |
| Not satisfied at all             | 7.6   | 3.6            | 5.4       | 18.4         | 2.8           | 15.6    | 5.0             | 9.3                |
| AIRPORTS - overall               |       |                |           |              |               |         |                 |                    |
| Very satisfied                   | 18.2  | 39.1           | 14.4      | 12.3         | 14.6          | 20.8    | 21.0            | 16.7               |
| Somewhat satisfied               | 56.2  | 43.3           | 56.7      | 63.1         | 69.4          | 45.7    | 53.6            | 57.5               |
| Somewhat dissatisfied            | 23.6  | 17.6           | 26.8      | 24.6         | 13.3          | 30.8    | 23.2            | 23.8               |
| Not satisfied at all             | 2.0   | 0.0            | 2.0       | 0.0          | 2.7           | 2.8     | 2.2             | 2.0                |
| PARKS & BEACHES - overall        |       |                |           |              |               |         |                 |                    |
| Very satisfied                   | 51.9  | 62.4           | 46.8      | 52.4         | 43.9          | 61.1    | 49.8            | 53.0               |
| Somewhat satisfied               | 40.7  | 24.1           | 45.3      | 35.6         | 49.2          | 34.9    | 37.4            | 42.3               |
| Somewhat dissatisfied            | 7.3   | 13.4           | 8.0       | 12.0         | 6.9           | 4.0     | 12.8            | 4.7                |
| Not satisfied at all             | 0.0   | 0.0            | 0.0       | 0.0          | 0.0           | 0.0     | 0.0             | 0.0                |

Table 3.50 2006 Oʻahu Overall Satisfaction Ratings by Lifestyle - Canada [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |           | Lifestyle | /Lifestage So | egments |         | Visitatio | Visitation Status |  |
|----------------------------------|-------|-----------|-----------|---------------|---------|---------|-----------|-------------------|--|
|                                  |       | Wedding / |           |               |         |         |           |                   |  |
|                                  |       | Honey-    |           |               | Middle  |         | First     | Repeat            |  |
|                                  | Total | moon      | Family    | Young         | age     | Seniors | timers    | visitors          |  |
| ACCOMMODATION - overall          |       |           |           |               |         |         |           |                   |  |
| Very satisfied                   | 69.9  | 55.6      | 68.7      | 65.6          | 64.8    | 78.7    | 65.7      | 73.1              |  |
| Somewhat satisfied               | 25.8  | 37.6      | 31.3      | 32.8          | 27.4    | 17.1    | 29.3      | 23.2              |  |
| Somewhat dissatisfied            | 3.7   | 6.8       | 0.0       | 1.6           | 7.3     | 2.9     | 4.0       | 3.4               |  |
| Not satisfied at all             | 0.6   | 0.0       | 0.0       | 0.0           | 0.5     | 1.3     | 1.0       | 0.3               |  |
| RESTAURANT - overall             |       |           |           |               |         |         |           |                   |  |
| Very satisfied                   | 56.3  | 55.1      | 49.1      | 54.7          | 50.1    | 66.9    | 52.9      | 58.8              |  |
| Somewhat satisfied               | 37.5  |           | 43.5      | 34.5          | 43.3    | 29.7    | 37.9      | 37.2              |  |
| Somewhat dissatisfied            | 5.3   | 3.6       | 6.0       | 6.8           | 6.6     | 3.4     | 7.1       | 4.1               |  |
| Not satisfied at all             | 0.9   | 0.0       | 1.5       | 4.0           | 0.0     | 0.0     | 2.1       | 0.0               |  |
| SHOPPING - overall               |       |           |           |               |         |         |           |                   |  |
| Very satisfied                   | 67.6  | 48.8      | 66.4      | 73.2          | 61.7    | 73.8    | 63.1      | 70.9              |  |
| Somewhat satisfied               | 29.5  | 51.2      | 28.6      | 21.8          | 35.6    | 25.1    | 34.2      | 26.1              |  |
| Somewhat dissatisfied            | 2.6   | 0.0       | 5.0       | 4.2           | 2.2     | 1.2     | 2.4       | 2.7               |  |
| Not satisfied at all             | 0.3   | 0.0       | 0.0       | 0.9           | 0.5     | 0.0     | 0.3       | 0.2               |  |
| GOLF- overall                    |       |           |           |               |         |         |           |                   |  |
| Very satisfied                   | 60.5  | 24.0      | 45.3      | 69.1          | 50.2    | 84.3    | 57.1      | 62.6              |  |
| Somewhat satisfied               | 30.6  | 76.0      | 27.8      | 30.9          | 41.7    | 9.1     | 30.6      | 30.5              |  |
| Somewhat dissatisfied            | 9.0   | 0.0       | 26.9      | 0.0           | 8.1     | 6.6     | 12.2      | 6.9               |  |
| Not satisfied at all             | 0.0   | 0.0       | 0.0       | 0.0           | 0.0     | 0.0     | 0.0       | 0.0               |  |
| ACTIVITIES/ATTRACTIONS - overall |       |           |           |               |         |         |           |                   |  |
| Very satisfied                   | 65.3  | 71.9      | 52.6      | 73.6          | 60.4    | 70.8    | 67.2      | 63.7              |  |
| Somewhat satisfied               | 31.5  | 23.0      | 42.0      | 23.0          | 36.0    | 27.7    | 27.9      | 34.4              |  |
| Somewhat dissatisfied            | 2.8   | 5.1       | 3.7       | 2.5           | 3.6     | 1.5     | 4.0       | 1.9               |  |
| Not satisfied at all             | 0.4   | 0.0       | 1.7       | 0.9           | 0.0     | 0.0     | 1.0       | 0.0               |  |
| TRANSPORTATION - overall         |       |           |           |               |         |         |           |                   |  |
| Very satisfied                   | 66.1  | 38.3      | 63.5      | 49.3          | 66.5    | 77.7    | 63.7      | 67.9              |  |
| Somewhat satisfied               | 30.4  | 45.8      | 32.2      | 46.2          | 30.9    | 20.5    | 32.4      | 29.0              |  |
| Somewhat dissatisfied            | 3.5   | 15.9      | 4.3       | 4.6           | 2.6     | 1.8     | 3.9       | 3.2               |  |
| Not satisfied at all             | 0.0   | 0.0       | 0.0       | 0.0           | 0.0     | 0.0     | 0.0       | 0.0               |  |
| AIRPORTS - overall               |       |           |           |               |         |         |           |                   |  |
| Very satisfied                   | 56.3  | 47.2      | 53.6      | 50.8          | 51.3    | 66.2    | 56.7      | 56.1              |  |
| Somewhat satisfied               | 38.1  | 48.7      | 40.1      | 42.8          | 40.4    | 31.3    | 37.8      | 38.3              |  |
| Somewhat dissatisfied            | 4.4   | 4.2       | 1.9       | 5.6           | 7.4     | 2.5     | 4.0       | 4.8               |  |
| Not satisfied at all             | 1.1   | 0.0       | 4.4       | 0.8           | 0.9     | 0.0     | 1.5       | 0.9               |  |
| PARKS & BEACHES - overall        |       |           |           |               |         |         |           |                   |  |
| Very satisfied                   | 69.6  | 60.4      | 67.1      | 72.9          | 64.8    | 74.9    | 70.8      | 68.7              |  |
| Somewhat satisfied               | 26.3  | 26.6      | 24.6      | 23.9          | 33.0    | 22.4    | 24.1      | 28.0              |  |
| Somewhat dissatisfied            | 2.4   | 13.0      | 1.0       | 2.4           | 1.3     | 2.7     | 4.0       | 1.3               |  |
| Not satisfied at all             | 1.6   | 0.0       | 7.3       | 0.8           | 0.9     | 0.0     | 1.2       | 1.9               |  |

Table 3.51 2006 Maui Overall Satisfaction Ratings by Lifestyle - Canada [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |                             | Lifestyle | /Lifestage So | egments       |          | Visitatio       | Visitation Status                       |  |
|----------------------------------|-------|-----------------------------|-----------|---------------|---------------|----------|-----------------|---|--|
|                                  | Total | Wedding /<br>Honey-<br>moon | Family    | Young         | Middle<br>age | Seniors  | First<br>timers | Repeat<br>visitors                      |  |
| ACCOMMODATION - overall          | Total |                             | . anny    | roung         | ugo           | 00111010 | timoro          | Violitoro                               |  |
| Very satisfied                   | 80.5  | 78.8                        | 76.1      | 63.2          | 85.3          | 88.9     | 78.6            | 81.8                                    |  |
| Somewhat satisfied               | 16.0  | 18.0                        | 21.8      | 26.3          | 13.4          | 8.1      | 17.9            |   |  |
| Somewhat dissatisfied            | 2.7   | 3.1                         | 2.1       | 5.2           | 1.3           | 3.0      | 2.6             | 2.7                                     |  |
| Not satisfied at all             | 0.8   | 0.0                         | 0.0       | 5.3           | 0.0           | 0.0      | _               |   |  |
| RESTAURANT - overall             |       |                             |           |               |               |          |                 | • |  |
| Very satisfied                   | 54.9  | 62.2                        | 44.9      | 48.9          | 55.0          | 63.4     | 54.7            | 55.0                                    |  |
| Somewhat satisfied               | 40.3  | 28.3                        | 50.8      | 42.1          | 39.5          | 35.6     | 40.1            | 40.4                                    |  |
| Somewhat dissatisfied            | 4.6   | 9.5                         | 3.1       | 9.0           | 5.4           | 1.0      | 5.2             | 4.2                                     |  |
| Not satisfied at all             | 0.2   | 0.0                         | 1.1       | 0.0           | 0.0           | 0.0      | 0.0             |   |  |
| SHOPPING - overall               |       |                             |           |               |               |          |                 |   |  |
| Very satisfied                   | 58.2  | 65.0                        | 50.9      | 42.3          | 62.8          | 64.9     | 54.5            | 60.7                                    |  |
| Somewhat satisfied               | 39.5  | 30.4                        | 48.0      | 51.6          | 34.7          | 34.7     | 43.1            | 37.1                                    |  |
| Somewhat dissatisfied            | 2.3   | 4.6                         | 1.1       | 6.1           | 2.5           | 0.4      | 2.5             | 2.1                                     |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0      | 0.0             | 0.0                                     |  |
| GOLF- overall                    |       |                             |           |               |               |          |                 |   |  |
| Very satisfied                   | 73.8  | 50.0                        | 74.2      | 93.1          | 67.3          | 74.5     | 71.9            | 74.5                                    |  |
| Somewhat satisfied               | 16.1  | 0.0                         | 17.6      | 6.9           | 23.3          | 13.4     | 16.5            | 16.0                                    |  |
| Somewhat dissatisfied            | 10.1  | 50.0                        | 8.1       | 0.0           | 9.4           | 12.0     | 11.6            | 9.5                                     |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0      | 0.0             | 0.0                                     |  |
| ACTIVITIES/ATTRACTIONS - overall |       |                             |           |               |               |          |                 |   |  |
| Very satisfied                   | 68.0  | 66.8                        | 67.7      | 67.0          | 72.6          | 65.0     | 69.5            | 67.0                                    |  |
| Somewhat satisfied               | 30.4  | 30.6                        | 32.3      | 33.0          | 25.6          | 31.9     | 27.8            | 32.2                                    |  |
| Somewhat dissatisfied            | 1.6   | 2.6                         | 0.0       | 0.0           | 1.8           | 3.1      | 2.7             | 0.8                                     |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0      | 0.0             | 0.0                                     |  |
| TRANSPORTATION - overall         |       |                             |           |               |               |          |                 |   |  |
| Very satisfied                   | 57.5  | 67.9                        | 48.4      | 48.2          | 63.5          | 57.3     | 63.9            | 51.8                                    |  |
| Somewhat satisfied               | 32.3  | 23.7                        | 43.8      | 40.4          | 31.3          | 26.6     | 29.6            | 34.7                                    |  |
| Somewhat dissatisfied            | 5.1   | 0.0                         | 7.8       | 11.4          | 3.7           | 4.1      | 4.0             | 6.0                                     |  |
| Not satisfied at all             | 5.1   | 8.4                         | 0.0       | 0.0           | 1.5           | 12.1     | 2.4             | 7.4                                     |  |
| AIRPORTS - overall               |       |                             |           |               |               |          |                 |   |  |
| Very satisfied                   | 53.2  | 47.7                        | 48.2      | 42.3          | 60.2          | 57.2     | 57.3            | 50.6                                    |  |
| Somewhat satisfied               | 38.2  | 43.1                        | 40.8      | 44.8          | 35.5          | 34.3     | 36.1            | 39.5                                    |  |
| Somewhat dissatisfied            | 7.3   | 9.2                         | 7.8       | 12.9          | 3.5           | 7.2      | 4.3             | 9.2                                     |  |
| Not satisfied at all             | 1.3   | 0.0                         | 3.2       | 0.0           | 0.9           | 1.3      | 2.3             | 0.6                                     |  |
| PARKS & BEACHES - overall        |       |                             |           |               |               |          |                 |   |  |
| Very satisfied                   | 78.0  | 77.9                        | 81.9      | 71.7          | 79.6          | 76.9     | 76.3            | 79.1                                    |  |
| Somewhat satisfied               | 19.9  | 22.1                        | 15.3      | 24.2          | 18.8          | 21.6     | 21.6            | 18.8                                    |  |
| Somewhat dissatisfied            | 2.1   | 0.0                         | 2.8       | 4.1           | 1.6           | 1.5      | 2.1             | 2.1                                     |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0      | 0.0             | 0.0                                     |  |

Table 3.52 2006 Kaua'i Overall Satisfaction Ratings by Lifestyle - Canada [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |                             | Lifestyle | /Lifestage So | egments       |         | Visitatio       | Visitation Status |  |
|----------------------------------|-------|-----------------------------|-----------|---------------|---------------|---------|-----------------|-------------------|--|
|                                  | Total | Wedding /<br>Honey-<br>moon | Family    | Young         | Middle<br>age | Seniors | First<br>timers | Repeat visitors   |  |
| ACCOMMODATION - overall          |       |                             | •         |               |               |         |                 |                   |  |
| Very satisfied                   | 76.3  | 56.1                        | 79.3      | 85.3          | 70.1          | 80.2    | 86.9            | 70.7              |  |
| Somewhat satisfied               | 18.7  | 38.1                        | 11.3      | 14.7          | 27.6          | 14.7    | 11.5            | 22.6              |  |
| Somewhat dissatisfied            | 5.0   | 5.8                         | 9.4       | 0.0           | 2.2           | 5.1     | 1.6             | 6.8               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |
| RESTAURANT - overall             |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 50.5  | 34.7                        | 44.2      | 39.8          | 42.3          | 69.7    | 60.3            | 45.5              |  |
| Somewhat satisfied               | 44.2  | 55.5                        | 50.9      | 60.2          | 52.8          | 23.8    | 36.6            | 48.1              |  |
| Somewhat dissatisfied            | 4.4   | 5.8                         | 4.9       | 0.0           | 2.4           | 6.5     | 2.2             | 5.5               |  |
| Not satisfied at all             | 0.9   | 4.0                         | 0.0       | 0.0           | 2.4           | 0.0     | 0.9             | 0.9               |  |
| SHOPPING - overall               |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 49.8  | 24.5                        | 56.6      | 40.6          | 51.8          | 51.6    | 53.8            | 47.3              |  |
| Somewhat satisfied               | 47.3  | 69.4                        | 40.6      | 55.1          | 44.8          | 46.9    | 42.2            | 50.4              |  |
| Somewhat dissatisfied            | 2.9   | 6.1                         | 2.7       | 4.3           | 3.4           | 1.5     | 4.0             | 2.3               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |
| GOLF- overall                    |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 73.1  | 100.0                       | 91.2      | 100.0         | 70.1          | 60.7    | 65.0            | 76.3              |  |
| Somewhat satisfied               | 21.7  | 0.0                         | 0.0       | 0.0           | 26.4          | 34.7    | 16.7            | 23.7              |  |
| Somewhat dissatisfied            | 2.9   | 0.0                         | 0.0       | 0.0           | 3.5           | 4.6     | 10.1            | 0.0               |  |
| Not satisfied at all             | 2.4   | 0.0                         | 8.8       | 0.0           | 0.0           | 0.0     | 8.3             | 0.0               |  |
| ACTIVITIES/ATTRACTIONS - overall |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 69.8  | 89.7                        | 71.3      | 43.6          | 70.0          | 70.8    | 75.4            | 66.5              |  |
| Somewhat satisfied               | 28.8  | 10.3                        | 23.6      | 56.4          | 30.0          | 29.2    | 24.6            | 31.3              |  |
| Somewhat dissatisfied            | 1.4   | 0.0                         | 5.1       | 0.0           | 0.0           | 0.0     | 0.0             | 2.2               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |
| TRANSPORTATION - overall         |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 53.9  | 33.6                        | 29.0      | 48.7          | 59.3          | 68.1    | 68.0            | 42.8              |  |
| Somewhat satisfied               | 22.8  | 66.4                        | 32.1      | 0.0           | 25.6          | 18.0    | 24.9            | 21.1              |  |
| Somewhat dissatisfied            | 15.2  | 0.0                         | 10.8      | 29.6          | 15.1          | 14.0    | 0.0             | 27.2              |  |
| Not satisfied at all             | 8.1   | 0.0                         | 28.2      | 21.7          | 0.0           | 0.0     | 7.1             | 8.9               |  |
| AIRPORTS - overall               |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 49.4  | 27.1                        | 45.6      | 49.6          | 55.6          | 52.9    | 60.7            | 43.4              |  |
| Somewhat satisfied               | 47.7  | 72.9                        | 50.7      | 50.4          | 40.7          | 43.8    | 35.4            | 54.2              |  |
| Somewhat dissatisfied            | 2.9   | 0.0                         | 3.8       | 0.0           | 3.8           | 3.2     | 3.9             | 2.4               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |
| PARKS & BEACHES - overall        |       |                             |           |               |               |         |                 |                   |  |
| Very satisfied                   | 66.8  | 70.5                        | 71.5      | 47.4          | 72.9          | 64.1    | 74.3            | 62.9              |  |
| Somewhat satisfied               | 27.6  | 29.5                        | 25.9      | 36.1          | 16.0          | 34.6    | 16.6            | 33.4              |  |
| Somewhat dissatisfied            | 5.6   | 0.0                         | 2.6       | 16.5          | 11.1          | 1.3     | 9.1             | 3.8               |  |
| Not satisfied at all             | 0.0   | 0.0                         | 0.0       | 0.0           | 0.0           | 0.0     | 0.0             | 0.0               |  |

Table 3.53 2006 Kona Overall Satisfaction Ratings by Lifestyle - Canada [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |           | Lifestyle | /Lifestage Se | egments |         | Visitatio | n Status |
|----------------------------------|-------|-----------|-----------|---------------|---------|---------|-----------|----------|
|                                  |       | Wedding / |           |               |         |         |           |          |
|                                  |       | Honey-    |           |               | Middle  |         | First     | Repeat   |
|                                  | Total | moon      | Family    | Young         | age     | Seniors | timers    | visitors |
| ACCOMMODATION - overall          |       |           |           |               |         |         |           |          |
| Very satisfied                   | 82.4  | 100.0     | 85.9      | 66.1          | 74.1    | 93.1    | 81.6      |          |
| Somewhat satisfied               | 14.4  | 0.0       | 8.7       | 27.8          | 22.9    | 5.6     | 15.8      |          |
| Somewhat dissatisfied            | 2.8   | 0.0       | 5.4       | 6.1           | 3.0     | 0.0     | 1.5       | 3.5      |
| Not satisfied at all             | 0.4   | 0.0       | 0.0       | 0.0           | 0.0     | 1.3     | 1.1       | 0.0      |
| RESTAURANT - overall             |       |           |           |               |         |         |           |          |
| Very satisfied                   | 47.9  | 86.0      | 46.7      | 43.3          | 45.4    | 49.7    | 52.9      | 45.5     |
| Somewhat satisfied               | 44.8  | 14.0      | 50.9      | 42.5          | 43.4    | 45.6    | 41.5      | 46.4     |
| Somewhat dissatisfied            | 6.5   | 0.0       | 2.4       | 5.4           | 11.2    | 4.6     | 3.1       | 8.1      |
| Not satisfied at all             | 0.8   | 0.0       | 0.0       | 8.7           | 0.0     | 0.0     | 2.5       | 0.0      |
| SHOPPING - overall               |       |           |           |               |         |         |           |          |
| Very satisfied                   | 43.4  | 86.0      | 62.7      | 20.9          | 37.7    | 38.0    | 44.2      | 43.1     |
| Somewhat satisfied               | 46.7  | 0.0       | 32.9      | 47.1          | 51.6    | 56.0    | 45.4      | 47.4     |
| Somewhat dissatisfied            | 7.0   | 14.0      | 4.4       | 18.2          | 7.3     | 4.6     | 9.2       | 5.9      |
| Not satisfied at all             | 2.8   | 0.0       | 0.0       | 13.8          | 3.4     | 1.4     | 1.3       | 3.6      |
| GOLF- overall                    |       |           |           |               |         |         |           |          |
| Very satisfied                   | 68.4  | 0.0       | 26.2      | 100.0         | 83.1    | 65.9    | 58.9      | 71.6     |
| Somewhat satisfied               | 21.8  | 0.0       | 73.8      | 0.0           | 6.0     | 20.0    | 41.1      | 15.3     |
| Somewhat dissatisfied            | 9.8   | 0.0       | 0.0       | 0.0           | 10.8    | 14.1    | 0.0       | 13.1     |
| Not satisfied at all             | 0.0   | 0.0       | 0.0       | 0.0           | 0.0     | 0.0     | 0.0       | 0.0      |
| ACTIVITIES/ATTRACTIONS - overall |       |           |           |               |         |         |           |          |
| Very satisfied                   | 59.1  | 100.0     | 72.3      | 57.4          | 51.2    | 54.3    | 59.8      | 58.7     |
| Somewhat satisfied               | 33.0  | 0.0       | 27.7      | 37.4          | 35.6    | 36.7    | 30.9      | 34.2     |
| Somewhat dissatisfied            | 7.5   | 0.0       | 0.0       | 5.1           | 13.3    | 7.4     | 8.1       | 7.1      |
| Not satisfied at all             | 0.4   | 0.0       | 0.0       | 0.0           | 0.0     | 1.7     | 1.2       | 0.0      |
| TRANSPORTATION - overall         |       |           |           |               |         |         |           |          |
| Very satisfied                   | 34.8  | 100.0     | 80.4      | 0.0           | 24.7    | 15.9    | 45.8      | 27.5     |
| Somewhat satisfied               | 35.8  | 0.0       | 12.4      | 29.7          | 36.2    | 67.0    | 41.9      | 31.8     |
| Somewhat dissatisfied            | 10.4  | 0.0       | 7.1       | 35.7          | 11.8    | 0.0     | 9.2       | 11.2     |
| Not satisfied at all             | 19.0  | 0.0       | 0.0       | 34.6          | 27.3    | 17.2    | 3.1       | 29.6     |
| AIRPORTS - overall               |       |           |           |               |         |         |           |          |
| Very satisfied                   | 44.9  | 34.5      | 42.0      | 37.5          | 52.5    | 40.7    | 56.8      | 39.5     |
| Somewhat satisfied               | 45.1  | 25.8      | 54.7      | 56.8          | 31.9    | 53.4    | 36.5      | 49.0     |
| Somewhat dissatisfied            | 7.7   | 39.7      | 3.3       | 5.8           | 13.0    | 1.5     | 5.1       | 8.9      |
| Not satisfied at all             | 2.3   | 0.0       | 0.0       | 0.0           | 2.6     | 4.4     | 1.6       | 2.5      |
| PARKS & BEACHES - overall        |       |           |           |               |         |         |           |          |
| Very satisfied                   | 67.4  | 100.0     | 85.6      | 55.4          | 65.8    | 55.9    | 69.7      | 66.2     |
| Somewhat satisfied               | 22.7  | 0.0       | 14.4      | 34.6          | 20.1    | 31.5    | 24.1      | 22.0     |
| Somewhat dissatisfied            | 4.9   | 0.0       | 0.0       | 4.6           | 6.4     | 7.3     | 3.1       | 5.8      |
| Not satisfied at all             | 5.0   | 0.0       | 0.0       | 5.3           | 7.7     | 5.3     | 3.1       | 5.9      |

Table 3.54 2006 O'ahu Overall Satisfaction Ratings by Lifestyle - Europe [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |           | Lifestyle | /Lifestage So | egments |         | Visitatio | n Status |
|----------------------------------|-------|-----------|-----------|---------------|---------|---------|-----------|----------|
|                                  |       | Wedding / |           |               |         |         |           |          |
|                                  |       | Honey-    |           |               | Middle  |         | First     | Repeat   |
|                                  | Total | moon      | Family    | Young         | age     | Seniors | timers    | visitors |
| ACCOMMODATION - overall          |       |           |           |               |         |         |           |          |
| Very satisfied                   | 67.1  | 72.0      | 62.3      | 57.4          | 66.1    | 75.3    | 67.8      | 65.0     |
| Somewhat satisfied               | 27.8  | 26.7      | 32.6      | 37.5          | 27.4    | 19.9    | 27.7      | 27.9     |
| Somewhat dissatisfied            | 4.4   | 1.4       | 5.2       | 4.4           | 6.0     | 3.5     | 4.0       | 5.8      |
| Not satisfied at all             | 0.7   | 0.0       | 0.0       | 0.7           | 0.5     | 1.3     | 0.5       | 1.4      |
| RESTAURANT - overall             |       |           |           |               |         |         |           |          |
| Very satisfied                   | 51.3  | 57.7      | 49.0      | 44.5          | 48.9    | 57.8    | 50.8      | 52.9     |
| Somewhat satisfied               | 40.5  | 30.8      | 44.8      | 42.6          | 46.0    | 35.0    | 41.4      | 38.1     |
| Somewhat dissatisfied            | 7.1   | 5.0       | 4.8       | 12.0          | 5.1     | 6.7     | 6.6       | 8.5      |
| Not satisfied at all             | 1.0   | 6.5       | 1.5       | 0.9           | 0.0     | 0.5     | 1.2       | 0.5      |
| SHOPPING - overall               |       |           |           |               |         |         |           |          |
| Very satisfied                   | 61.9  | 64.1      | 67.8      | 57.0          | 62.5    | 63.1    | 60.7      | 65.4     |
| Somewhat satisfied               | 35.4  | 33.7      | 30.6      | 39.1          | 34.7    | 34.9    | 36.7      | 31.9     |
| Somewhat dissatisfied            | 2.6   | 1.6       | 1.7       | 3.6           | 2.8     | 2.1     | 2.6       | 2.5      |
| Not satisfied at all             | 0.1   | 0.6       | 0.0       | 0.3           | 0.0     | 0.0     | 0.1       | 0.2      |
| GOLF- overall                    |       |           |           |               |         |         |           |          |
| Very satisfied                   | 70.7  | 69.0      | 78.0      | 40.2          | 81.7    | 78.9    | 61.3      | 85.9     |
| Somewhat satisfied               | 24.4  | 31.0      | 22.0      | 43.3          | 15.2    | 21.1    | 34.7      | 7.9      |
| Somewhat dissatisfied            | 3.6   | 0.0       | 0.0       | 11.0          | 3.2     | 0.0     | 4.0       | 3.0      |
| Not satisfied at all             | 1.3   | 0.0       | 0.0       | 5.6           | 0.0     | 0.0     | 0.0       | 3.3      |
| ACTIVITIES/ATTRACTIONS - overall |       |           |           |               |         |         |           |          |
| Very satisfied                   | 57.7  | 57.0      | 59.8      | 62.1          | 50.4    | 61.2    | 57.0      | 59.7     |
| Somewhat satisfied               | 38.1  | 39.1      | 38.4      | 33.7          | 44.8    | 34.4    | 39.2      | 34.7     |
| Somewhat dissatisfied            | 3.1   | 2.6       | 1.8       | 3.4           | 3.2     | 3.4     | 3.1       | 3.2      |
| Not satisfied at all             | 1.1   | 1.3       | 0.0       | 0.8           | 1.6     | 0.9     | 0.6       | 2.4      |
| TRANSPORTATION - overall         |       |           |           |               |         |         |           |          |
| Very satisfied                   | 59.2  | 61.9      | 62.4      | 43.9          | 55.1    | 72.1    | 58.4      | 61.6     |
| Somewhat satisfied               | 34.9  | 35.0      | 33.9      | 44.2          | 38.5    | 25.5    | 35.9      | 32.0     |
| Somewhat dissatisfied            | 4.9   | 1.8       | 3.7       | 10.6          | 5.3     | 1.7     | 4.7       | 5.6      |
| Not satisfied at all             | 1.0   | 1.3       | 0.0       | 1.3           | 1.1     | 0.8     | 1.0       | 0.8      |
| AIRPORTS - overall               |       |           |           |               |         |         |           |          |
| Very satisfied                   | 46.3  | 37.0      | 57.0      | 39.7          | 45.8    | 51.4    | 44.7      | 50.7     |
| Somewhat satisfied               | 46.6  | 52.0      | 34.4      | 55.3          | 47.9    | 40.3    | 48.5      | 41.4     |
| Somewhat dissatisfied            | 6.2   | 8.8       | 8.6       | 5.0           | 4.7     | 7.4     | 6.2       | 6.1      |
| Not satisfied at all             | 0.9   | 2.2       | 0.0       | 0.0           | 1.6     | 0.9     | 0.7       | 1.7      |
| PARKS & BEACHES - overall        | 5.0   |           | 5.0       | 5.5           |         | 0.0     | 0         |          |
| Very satisfied                   | 69.8  | 72.3      | 69.7      | 70.9          | 69.1    | 68.9    | 70.4      | 68.1     |
| Somewhat satisfied               | 27.2  | 25.2      | 27.8      | 25.3          | 28.2    | 28.1    | 27.5      | 26.5     |
| Somewhat dissatisfied            | 2.4   | 2.5       | 1.6       | 3.8           | 1.5     | 2.6     | 1.8       | 4.0      |
| Not satisfied at all             | 0.6   | 0.0       | 0.9       | 0.0           | 1.2     | 0.4     | 0.3       | 1.3      |

Table 3.55 2006 Maui Overall Satisfaction Ratings by Lifestyle - Europe [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |           | Lifestyle | /Lifestage S | egments |         | Visitatio | n Status |
|----------------------------------|-------|-----------|-----------|--------------|---------|---------|-----------|----------|
|                                  |       | Wedding / |           |              |         |         |           |          |
|                                  |       | Honey-    |           |              | Middle  |         | First     | Repeat   |
|                                  | Total | moon      | Family    | Young        | age     | Seniors | timers    | visitors |
| ACCOMMODATION - overall          |       |           | _         |              |         |         |           |          |
| Very satisfied                   | 69.0  | 70.4      | 67.5      | 56.9         | 71.8    | 77.4    | 69.3      | 68.1     |
| Somewhat satisfied               | 28.2  | 25.9      | 32.5      | 37.7         | 24.7    | 22.6    | 27.6      | 29.6     |
| Somewhat dissatisfied            | 1.9   | 1.8       | 0.0       | 4.0          | 2.8     | 0.0     | 2.1       | 1.5      |
| Not satisfied at all             | 0.9   | 2.0       | 0.0       | 1.4          | 0.8     | 0.0     | 1.0       | 0.7      |
| Not applicable                   | 0.0   | 0.0       | 0.0       | 0.0          | 0.0     | 0.0     | 0.0       | 0.0      |
| RESTAURANT - overall             |       |           |           |              |         |         |           |          |
| Very satisfied                   | 44.0  | 54.4      | 42.6      | 32.7         | 40.9    | 52.5    | 46.1      | 39.6     |
| Somewhat satisfied               | 44.6  | 33.4      | 48.8      | 56.6         | 43.7    | 40.2    | 43.3      | 47.2     |
| Somewhat dissatisfied            | 9.3   | 9.4       | 8.6       | 7.9          | 13.2    | 5.1     | 8.8       | 10.4     |
| Not satisfied at all             | 2.1   | 2.7       | 0.0       | 2.8          | 2.2     | 2.2     | 1.8       | 2.8      |
| SHOPPING - overall               |       |           |           |              |         |         |           |          |
| Very satisfied                   | 40.6  | 29.2      | 46.5      | 34.5         | 39.2    | 56.7    | 36.5      | 49.1     |
| Somewhat satisfied               | 51.9  | 67.5      | 50.4      | 53.2         | 49.3    | 39.5    | 55.0      | 45.5     |
| Somewhat dissatisfied            | 6.3   | 2.1       | 3.1       | 9.9          | 9.7     | 3.8     | 7.0       | 4.8      |
| Not satisfied at all             | 1.2   | 1.1       | 0.0       | 2.5          | 1.7     | 0.0     | 1.5       | 0.7      |
| GOLF- overall                    |       |           |           | _            |         |         | _         |          |
| Very satisfied                   | 74.1  | 100.0     | 87.4      | 75.8         | 65.0    | 64.3    | 83.7      | 58.3     |
| Somewhat satisfied               | 22.7  | 0.0       | 12.6      | 24.2         | 35.0    | 25.0    | 16.3      | 33.3     |
| Somewhat dissatisfied            | 3.2   | 0.0       | 0.0       | 0.0          | 0.0     | 10.7    | 0.0       | 8.4      |
| Not satisfied at all             | 0.0   | 0.0       | 0.0       | 0.0          | 0.0     | 0.0     | 0.0       | 0.0      |
| ACTIVITIES/ATTRACTIONS - overall |       |           |           |              |         |         |           |          |
| Very satisfied                   | 57.9  | 62.4      | 56.4      | 54.5         | 56.2    | 61.3    | 58.5      | 56.7     |
| Somewhat satisfied               | 35.7  | 36.6      | 32.5      | 44.0         | 32.3    | 33.1    | 36.0      | 35.0     |
| Somewhat dissatisfied            | 5.5   | 0.9       | 11.2      | 1.6          | 8.2     | 5.6     | 4.5       | 7.5      |
| Not satisfied at all             | 1.0   | 0.0       | 0.0       | 0.0          | 3.3     | 0.0     | 1.0       | 0.8      |
| TRANSPORTATION - overall         |       |           |           |              |         |         | _         |          |
| Very satisfied                   | 35.9  | 51.1      | 52.7      | 16.0         | 33.4    | 42.2    | 36.7      | 34.1     |
| Somewhat satisfied               | 45.6  | 43.5      | 42.3      | 52.6         | 50.9    | 33.3    | 43.9      | 49.9     |
| Somewhat dissatisfied            | 13.0  | 5.4       | 5.0       | 18.6         | 15.8    | 12.9    | 12.9      | 13.3     |
| Not satisfied at all             | 5.5   | 0.0       | 0.0       | 12.8         | 0.0     | 11.6    | 6.6       | 2.7      |
| AIRPORTS - overall               |       |           |           |              |         |         |           |          |
| Very satisfied                   | 36.8  | 30.6      | 53.0      | 26.3         | 35.8    | 45.3    | 35.4      | 40.0     |
| Somewhat satisfied               | 54.0  | 61.2      | 41.5      | 64.7         | 53.4    | 44.3    | 53.0      | 56.1     |
| Somewhat dissatisfied            | 8.7   | 8.2       | 4.0       | 9.0          | 9.7     | 10.4    | 11.2      | 3.4      |
| Not satisfied at all             | 0.5   | 0.0       | 1.5       | 0.0          | 1.0     | 0.0     | 0.4       | 0.6      |
| PARKS & BEACHES - overall        |       |           |           |              |         |         | -         |          |
| Very satisfied                   | 68.4  | 78.4      | 59.4      | 73.3         | 61.0    | 70.1    | 74.7      | 54.8     |
| Somewhat satisfied               | 29.0  | 21.6      | 40.6      | 20.5         | 35.1    | 28.8    | 23.1      | 41.7     |
| Somewhat dissatisfied            | 1.9   | 0.0       | 0.0       | 3.8          | 3.9     | 0.0     | 2.2       | 1.2      |
| Not satisfied at all             | 0.7   | 0.0       | 0.0       | 2.4          | 0.0     | 1.1     | 0.0       | 2.3      |

Table 3.56 2006 Kaua'i Overall Satisfaction Ratings by Lifestyle - Europe [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |           | Lifestyle | /Lifestage S | egments |         | Visitatio | n Status |
|----------------------------------|-------|-----------|-----------|--------------|---------|---------|-----------|----------|
|                                  |       | Wedding / |           |              |         |         |           |          |
|                                  |       | Honey-    | _         |              | Middle  | _       | First     | Repeat   |
|                                  | Total | moon      | Family    | Young        | age     | Seniors | timers    | visitors |
| ACCOMMODATION - overall          |       |           |           |              |         |         |           |          |
| Very satisfied                   | 72.5  | 64.9      | 63.2      | 60.6         | 79.6    | 81.5    | 69.2      | 79.0     |
| Somewhat satisfied               | 19.9  | 35.1      | 19.7      | 23.2         | 16.2    | 12.0    | 23.3      | 13.3     |
| Somewhat dissatisfied            | 4.7   | 0.0       | 6.1       | 12.3         | 2.2     | 4.2     | 4.6       | 4.9      |
| Not satisfied at all             | 2.9   | 0.0       | 11.0      | 3.9          | 1.9     | 2.4     | 2.9       | 2.8      |
| RESTAURANT - overall             |       |           |           |              |         |         |           |          |
| Very satisfied                   | 41.7  | 36.3      | 27.4      | 24.9         | 44.0    | 58.4    | 35.3      | 54.0     |
| Somewhat satisfied               | 42.9  | 52.4      | 57.6      | 58.3         | 39.1    | 25.9    | 50.8      | 27.4     |
| Somewhat dissatisfied            | 11.7  | 11.3      | 0.0       | 9.8          | 12.9    | 14.8    | 9.6       | 15.6     |
| Not satisfied at all             | 3.8   | 0.0       | 15.0      | 7.1          | 4.0     | 1.0     | 4.2       | 3.0      |
| SHOPPING - overall               |       |           |           |              |         |         |           |          |
| Very satisfied                   | 33.4  | 14.1      | 23.9      | 46.3         | 32.8    | 39.0    | 30.5      | 38.8     |
| Somewhat satisfied               | 54.6  | 71.5      | 46.8      | 41.3         | 63.7    | 47.8    | 56.1      | 51.7     |
| Somewhat dissatisfied            | 10.2  | 10.1      | 29.3      | 12.4         | 1.5     | 11.3    | 10.6      | 9.5      |
| Not satisfied at all             | 1.8   | 4.3       | 0.0       | 0.0          | 2.0     | 2.0     | 2.8       | 0.0      |
| GOLF- overall                    |       |           |           |              |         |         |           |          |
| Very satisfied                   | 88.6  | 100.0     | 0.0       | 71.4         | 87.3    | 100.0   | 89.7      | 87.3     |
| Somewhat satisfied               | 11.4  | 0.0       | 0.0       | 28.6         | 12.7    | 0.0     | 10.3      | 12.7     |
| Somewhat dissatisfied            | 0.0   | 0.0       | 0.0       | 0.0          | 0.0     | 0.0     | 0.0       | 0.0      |
| Not satisfied at all             | 0.0   | 0.0       | 0.0       | 0.0          | 0.0     | 0.0     | 0.0       | 0.0      |
| ACTIVITIES/ATTRACTIONS - overall |       |           |           |              |         |         |           |          |
| Very satisfied                   | 62.1  | 75.2      | 36.5      | 67.2         | 54.2    | 63.3    | 63.5      | 59.1     |
| Somewhat satisfied               | 31.2  | 24.8      | 32.7      | 30.4         | 43.0    | 22.7    | 30.3      | 33.0     |
| Somewhat dissatisfied            | 6.0   | 0.0       | 18.0      | 2.5          | 2.7     | 14.0    | 5.0       | 7.9      |
| Not satisfied at all             | 0.8   | 0.0       | 12.9      | 0.0          | 0.0     | 0.0     | 1.2       | 0.0      |
| TRANSPORTATION - overall         |       |           |           |              |         |         |           |          |
| Very satisfied                   | 37.0  | 17.6      | 0.0       | 30.2         | 53.5    | 48.7    | 41.0      | 25.3     |
| Somewhat satisfied               | 37.0  | 50.4      | 18.6      | 37.6         | 34.8    | 35.5    | 40.9      | 25.5     |
| Somewhat dissatisfied            | 10.3  | 14.9      | 16.4      | 28.0         | 3.1     | 0.0     | 11.0      | 8.1      |
| Not satisfied at all             | 15.7  | 17.0      | 65.0      | 4.2          | 8.6     | 15.7    | 7.0       | 41.1     |
| AIRPORTS - overall               |       |           |           |              |         |         |           |          |
| Very satisfied                   | 45.3  | 29.3      | 39.4      | 43.4         | 46.5    | 56.4    | 37.2      | 60.7     |
| Somewhat satisfied               | 44.1  | 51.6      | 44.8      | 49.1         | 44.1    | 36.0    | 49.6      | 33.7     |
| Somewhat dissatisfied            | 7.8   | 16.8      | 15.8      | 5.2          | 4.9     | 5.0     | 8.9       | 5.6      |
| Not satisfied at all             | 2.8   | 2.2       | 0.0       | 2.3          | 4.4     | 2.6     | 4.3       | 0.0      |
| PARKS & BEACHES - overall        |       |           |           |              |         |         |           |          |
| Very satisfied                   | 69.8  | 74.3      | 51.6      | 76.9         | 72.7    | 64.4    | 70.3      | 68.9     |
| Somewhat satisfied               | 28.2  | 21.8      | 48.4      | 23.1         | 25.1    | 33.0    | 27.6      | 29.5     |
| Somewhat dissatisfied            | 1.7   | 3.9       | 0.0       | 0.0          | 2.2     | 1.8     | 1.8       | 1.7      |
| Not satisfied at all             | 0.2   | 0.0       | 0.0       | 0.0          | 0.0     | 0.9     | 0.4       | 0.0      |

Table 3.57 2006 Kona Overall Satisfaction Ratings by Lifestyle - Europe [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                  |       |                     | Lifestyle  | /Lifestage So | egments |         | Visitatio | n Status |
|----------------------------------|-------|---------------------|------------|---------------|---------|---------|-----------|----------|
|                                  |       | Wedding /<br>Honey- |            |               | Middle  |         | First     | Repeat   |
|                                  | Total | moon                | Family     | Young         | age     | Seniors | timers    | visitors |
| ACCOMMODATION - overall          |       |                     |            |               |         |         |           |          |
| Very satisfied                   | 68.4  | 80.5                | 81.4       | 46.5          | 64.4    | 78.6    | 65.0      | 71.2     |
| Somewhat satisfied               | 28.4  | 14.8                | 14.7       | 51.8          | 32.0    | 18.8    | 29.2      | 27.8     |
| Somewhat dissatisfied            | 2.3   | 0.0                 | 3.9        | 1.7           | 2.5     | 2.6     | 3.9       | 1.0      |
| Not satisfied at all             | 0.9   | 4.7                 | 0.0        | 0.0           | 1.0     | 0.0     | 1.9       | 0.0      |
| RESTAURANT - overall             |       |                     |            |               |         |         |           |          |
| Very satisfied                   | 42.3  | 46.4                | 51.3       | 35.4          | 40.8    | 45.3    | 36.3      | 47.6     |
| Somewhat satisfied               | 46.8  | 40.4                | 30.4       | 46.7          | 51.5    | 47.6    | 51.7      | 42.4     |
| Somewhat dissatisfied            | 8.8   | 13.1                | 13.9       | 17.9          | 6.7     | 0.0     | 10.2      | 7.5      |
| Not satisfied at all             | 2.2   | 0.0                 | 4.4        | 0.0           | 1.1     | 7.1     | 1.8       | 2.5      |
| SHOPPING - overall               |       |                     |            |               |         |         |           |          |
| Very satisfied                   | 39.6  | 48.8                | 38.5       | 23.5          | 33.0    | 59.0    | 33.9      | 44.5     |
| Somewhat satisfied               | 48.1  | 34.1                | 61.5       | 51.3          | 52.8    | 37.9    | 53.7      | 43.2     |
| Somewhat dissatisfied            | 10.9  | 17.1                | 0.0        | 25.1          | 12.6    | 0.0     | 9.4       | 12.3     |
| Not satisfied at all             | 1.4   | 0.0                 | 0.0        | 0.0           | 1.6     | 3.1     | 3.0       | 0.0      |
| GOLF- overall                    |       |                     |            |               |         |         |           |          |
| Very satisfied                   | 65.1  | 0.0                 | 85.4       | 53.4          | 72.9    | 25.2    | 63.7      | 66.7     |
| Somewhat satisfied               | 30.1  | 0.0                 | 14.6       | 15.0          | 27.1    | 74.8    | 36.3      | 23.4     |
| Somewhat dissatisfied            | 0.0   | 0.0                 | 0.0        | 0.0           | 0.0     | 0.0     | 0.0       | 0.0      |
| Not satisfied at all             | 4.8   | 0.0                 | 0.0        | 31.6          | 0.0     | 0.0     | 0.0       | 9.9      |
| ACTIVITIES/ATTRACTIONS - overall |       |                     |            |               |         |         |           |          |
| Very satisfied                   | 61.5  | 65.8                | 67.2       | 60.2          | 63.4    | 51.3    | 59.0      | 64.2     |
| Somewhat satisfied               | 34.0  | 29.6                | 28.2       | 39.8          | 30.7    | 43.8    | 33.9      | 34.2     |
| Somewhat dissatisfied            | 3.0   | 4.6                 | 0.0        | 0.0           | 3.6     | 4.9     | 4.3       | 1.6      |
| Not satisfied at all             | 1.5   | 0.0                 | 4.6        | 0.0           | 2.2     | 0.0     | 2.8       | 0.0      |
| TRANSPORTATION - overall         |       |                     |            |               |         |         |           |          |
| Very satisfied                   | 34.5  | 33.4                | 13.2       | 13.5          | 41.7    | 49.9    | 25.7      | 45.0     |
| Somewhat satisfied               | 39.3  | 35.7                | 58.4       | 45.7          | 39.5    | 18.1    | 46.5      | 30.9     |
| Somewhat dissatisfied            | 14.9  | 19.2                | 28.5       | 15.2          | 12.1    | 15.8    | 22.4      | 6.0      |
| Not satisfied at all             | 11.2  | 11.6                | 0.0        | 25.6          | 6.8     | 16.1    | 5.4       | 18.1     |
| AIRPORTS - overall               | 11.2  | 11.0                | 0.0        | 20.0          | 0.0     | 10.1    | 5.4       | 10.1     |
| Very satisfied                   | 41.4  | 45.6                | 47.2       | 37.0          | 39.3    | 44.4    | 35.0      | 46.7     |
| Somewhat satisfied               | 45.5  | 45.0                | 45.5       | 52.7          | 46.2    | 39.8    | 52.2      | 40.1     |
| Somewhat dissatisfied            | 12.5  | 9.4                 | 7.4        | 10.3          | 14.6    | 13.5    | 12.8      | 12.2     |
| Not satisfied at all             | 0.5   | 0.0                 | 0.0        | 0.0           | 0.0     | 2.3     | 0.0       | 1.0      |
| PARKS & BEACHES - overall        | 0.5   | 0.0                 | 0.0        | 0.0           | 0.0     | 2.5     | 0.0       | 1.0      |
| Very satisfied                   | 60.1  | 60.9                | 66.4       | 50.2          | 64.8    | 56.0    | 56.3      | 63.4     |
| Somewhat satisfied               | 30.5  | 34.3                | 29.2       | 46.2          | 27.7    | 24.1    | 38.8      | 23.4     |
| Somewhat dissatisfied            | 8.4   | 4.7                 | 4.5        | 0.0           | 6.6     | 19.9    | 4.1       | 12.1     |
|                                  | 1.0   | 4.7<br>0.0          | 4.5<br>0.0 | 3.6           | 0.9     | 0.0     | 0.8       | 1.1      |
| Not satisfied at all             | 1.0   | 0.0                 | 0.0        | 3.6           | 0.9     | 0.0     | 0.8       | 1.1      |

# 4. EXPERIENCE AND WILLINGNESS TO RECOMMEND OR REVISIT

# EXPERIENCE AND WILLINGNESS TO RECOMMEND OR REVISIT

### Overall Rating of Most Recent Vacation to Hawai'i (Tables 4.1 to 4.2)

When visitors were asked, "how would you rate your most recent trip in Hawai'i," visitors gave high marks for their overall experience of Hawai'i. The majority of visitors rated their most recent trip to Hawai'i as *excellent*. Fewer Senior visitors from each MMA were found to give *excellent* ratings compared to other lifestyle/lifestage segments.

- Nearly two thirds of U.S. West visitors felt that their most recent trip was excellent (64.6%). At the same time, the Young segment (70.8%) and the First-timers (68.1%) were the highest to rate their trip as excellent.
- The majority of U.S. East visitors also rated their trip as *excellent* (69.9%). Eight out of ten Wedding/ Honeymoon visitors (79.8%) gave high ratings and similar percentage of First-timers (70.1%) and Repeat visitors (69.6%) felt their trip was *excellent*.
- Half (51.7%) of Japanese visitors gave an *excellent* rating on their trip. Mainly Japanese Wedding/Honeymoon visitors (69.4%) and First-timers (55.2%) felt highly of their trip.
- Three out of five (61.8%) Canadian visitors rated their trip high (excellent), along with Canada's Young (67.3%), Wedding/Honeymoon (66.4%) and First-time (66.5%) visitors holding the same opinion.
- Many European visitors also found their trip to be an *excellent* experience (66%). Three-quarters of the Wedding/Honeymoon (75.1%) and Family (74.8%) segment rated their experience highly (*excellent*). The First-timers (66%) and Repeat (65.9%) visitors both equally rated their trip *excellent*.

### Individual Island Experience (Tables 4.3 to 4.4)

When visitors were also asked "how would you rate your experience on each island you visited," for the most part, each island was rated as *excellent* by a majority of visitors in 2006. However, each MMA had its favorite destinations.

- U.S. West visitors felt that their experience on Maui (65.9%) was *excellent*, followed by Lāna'i (65.2%) and Kaua'i (62.7%).
- U.S. East visitors rated their highest experience (excellent) on Maui (73.5%) and Kaua'i (72.3%).
- The Japanese market's highest rated destinations (places that received excellent ratings) were Lāna'i (56.3%), Kona (54.5%) and O'ahu (53%).
- Canadian visitors found Maui (67.7%) and Kaua'i (63%) to more likely offer an excellent experience.
- Europeans felt that the islands of Kaua'i (67.7%) and Maui (63.8%) provided an *excellent* experience.

### Expectations (Tables 4.5 to 4.6)

Similar to the previous year, roughly a third of visitors said that "this trip to Hawai'i exceeded" their expectations. Very few visitors found that their trip *did not meet their expectations*. On the whole, Wedding/Honeymoon visitors were the most highly satisfied segment with over half rating their trip *exceeded their expectations*.

- U.S. visitors were very pleased, with 35.4 percent felt their trip exceeded expectations. In particular, 40.5 percent of U.S. East visitors stated their trip exceeded expectations. The U.S. Wedding/Honeymoon (57.6%) and First-time (51.5%) segments had the most visitors who reported that their trip exceeded expectations. Only 4.9 percent of U.S. visitors stated that their expectations have not been met.
- 29.6 percent of Japanese visitors found their trip to exceed expectations. The vast majority of Young visitors (96.9%) felt that their trip met (51.7%) or exceeded (45.2%) their expectations. Only a few Japanese visitors (6.9%) found that their trip did not meet their expectations. Although only 15.8 percent of Japanese Senior travelers felt that their trip exceeded expectations, 75.4 percent felt that their trip met their expectations. One could speculate that many Seniors are members of tour groups which provide a carefully planned and prepared travel experience.
- Close to one-third of Canadian visitors found their trip exceeded expectations (34.1%). Both the Young (49.5%) and First-timers (48.1%) were particularly pleased in finding their trip to exceed expectations. The majority of Canadian Middle Age visitors (97.1%) felt their trip either met (35.3%) or exceeded (61.8%) their expectations.
- Two out of five (39.9%) European visitors gave high praises (stated their trip *exceeded expectations*) on their most recent trip. Half (50.2%) of the Young visitors and 45.1 percent of the First-timers agreed in the same way.
- Even for visitors who had traveled here before, Hawai'i has been able to repeatedly impress visitors into feeling that their trip exceeded expectations. Approximately one-fourth of Repeat visitors from each MMA stated their trip experience exceeded expectations.

### Likelihood to Recommend Hawai'i (Tables 4.7 to 4.8)

When visitors are highly satisfied with their trips they should be more likely to recommend Hawai'i to their friends and relatives. Beyond tourism advertising and promotional campaigns, word-of-mouth is an important component to developing more first-time visitors to Hawai'i and encouraging previous visitors to return. Overall, more Repeat visitors were found to be *very likely to recommend* Hawai'i as a vacation place to their friends and relatives than First-timers.

- Most of the U.S. West market were *very likely to recommend* Hawai'i (88.4%). Also, Senior visitors (89.3%), Wedding/Honeymoon (88.7%) and Family visitors (88.4%) were *very likely to recommend* Hawai'i. An insignificant amount (2.4%) mentioned they were *not too likely* or *not at all likely to recommend* Hawai'i to family and friends.
- U.S. East visitors were also *very likely to recommend* Hawai'i (86.7%). The greater part of Wedding/Honeymoon visitors (93%) were also very likely to do the same.
- Many Japanese visitors were *very likely to recommend* Hawai'i (69%) and 27.1 percent were *somewhat likely to recommend*. Most of the Japanese Young segment (76.4%) were apparently *very likely to recommend* Hawai'i.

- More than four out of five (84.8%) Canadian visitors were *very likely to recommend* Hawai'i. Canada's Wedding/Honeymoon segment were very likely to make a recommendation to visit Hawai'i (89.2%).
- Three-fourths of European visitors (76.1%) were *very likely to recommend* Hawai'i as a vacation place to their friends and relatives. Few (5%) said that they were *not too likely to recommend* Hawai'i.

### Likelihood to Recommend Individual Islands (Tables 4.11 to 4.12)

In total, Maui and Kaua'i were most likely to be recommended "as a vacation place to friends and relatives". Respondents were least likely to recommend Lāna'i and Moloka'i as a vacation place.

- Most U.S. West visitors (82.6%) were *very likely to recommend* Kaua'i as a vacation place to friends and family.
- U.S. East visitors were most likely to recommend Maui (85.3%) and Kaua'i (85.5%) as a vacation place in comparison to other MMAs.
- Consistently, Japan visitors were *very likely to recommend* O'ahu (64.3%) as a vacation place to their friends and relatives. A distinct amount were unlikely to recommend Kaua'i (14.3% *not too likely* and 2.7% *not at all likely*) as a vacation place.
- A large proportion of Canadian visitors were *very likely to recommend* Kaua'i (77.4%) to friends and relatives.
- Many European visitors to Hawai'i were *very likely* to recommend Maui (72.5%) and Kaua'i (73.5%) as a vacation place to their friends and family.

### Likelihood to Revisit Hawai'i (Tables 4.9 to 4.10)

Knowing that visitors found their trips so satisfactory that they will return is a good indicator of a successful visitor product. The likelihood to revisit Hawai'i is definitely tied to how often the visitor has been there before. In general, the greater part of Repeat Visitors in each MMA were very likely to "visit Hawai'i in the next five years".

- The U.S. West market was found to be most likely to revisit. Three-quarters of U.S. West visitors (75.3%) were *very likely to return* to the islands within the next five years. In particular, four out of five Middle Age (80.7%), Senior (80.3%) and Repeat (81.8%) visitors felt that they were *very likely to return to Hawai'i*. Just over half of First-timers (51.9%) agreed to be *very likely to return*.
- Half (49.4%) of U.S. East visitors were *very likely to revisit Hawai'i in the next five years* as 54.2 percent of the U.S. East's Young segment were *very likely to return*.
- In a similar manner, 49.5 percent of Japanese visitors were also expecting to return (*very likely to revisit*) with 57.4 percent of their Middle Age cohorts.
- Half (53.7%) of Canadian visitors were thinking of visiting (*very likely to visit*) Hawai'i in the next five years. More than half of Middle Age (57.7%), Seniors (56.6%), and Family (55.4%) segments will plan to return (*very likely to visit*) in the next five years.
- European visitors continue to be least likely (25.8% are *not too likely* and 9.7 *not likely at all*) to revisit in Hawai'i in the next five years, however half (49%) of European Family visitors are *very likely to return*.

• Fewer Wedding/Honeymoon visitors were *very likely to return* soon among the various life stage segments. Half (50.4%) of the Wedding/Honeymoon visitors from U.S. West, 41.7 percent of U.S. East visitors, only 29.7 percent of Canadian visitors and 24.6 percent of Japanese visitors were *very likely to revisit* Hawai'i in the next five years.

# Reasons For Being Not Likely To Return In Next Five Years (Tables 4.13 to 4.15)

- A small number of U.S. West visitors said that they were *not too likely* (6%) or *not likely at all* to return (1.7%) to Hawai'i in the next few years. Of those U.S. West visitors who were *not likely* to return soon, many stated they *wanted to just go someplace new* (42.3%) and there was *not enough value for the price* (32%).
- The reasons given for the 22.5 percent of the U.S. East respondents who would probably not return (17.9% *not too likely* and 4.6% *not at all likely* to return) to Hawai'i in the next five years were that 49.5 percent *wanted to go someplace new* and 38 percent felt that the flight was too long.
- Merely 15.1 percent of the Japanese respondents are *not likely to return* (13.5% *not too likely* and 1.6% *not at all likely to return*) to the islands within the next five years. Three out of five (59.2%) of these Japanese visitors made it clear that they *wanted to go someplace new*.
- Wanting to visit a new destination and distance were also the prevailing reasons for Canadian and European visitors who do not plan to revisit Hawai'i in the next five years.
- Roughly one-third of U.S., Japan and Canadian visitors had other reasons for not revisiting Hawai'i. Some of U.S. and Canadian visitors felt Hawai'i was too expensive and their personal finances would prevent them from a return visit. Concurrently, Japan also had that same reason. Japanese visitors also stated that they did not have enough available time for a vacation in the next five years.

Table 4.1 2006 Overall Rating of Most Recent Vacation to Hawai'i by Lifestage [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|               |       |                | Lifestyle | /Lifestage Se | egments |         | Visitatio | n Status           |
|---------------|-------|----------------|-----------|---------------|---------|---------|-----------|--------------------|
|               |       | Wedding /      |           |               | Middle  |         | First     | Banast             |
|               | Total | Honey-<br>moon | Family    | Young         | age     | Seniors | timers    | Repeat<br>visitors |
| U.S. TOTAL    | Total | moon           | . u.i.i.y | roung         | ugo     | Comore  | timoro    | VIOLOIG            |
| Excellent     | 66.6  | 74.3           | 69.6      | 70.7          | 66.0    | 61.9    | 69.3      | 65.4               |
| Above average | 29.3  | 22.8           | 26.4      | 26.5          | 29.7    | 33.2    | 26.5      | 30.6               |
| Below average | 3.7   | 2.9            | 3.4       | 2.4           | 3.6     | 4.7     | 3.5       | 3.8                |
| Poor          | 0.4   | 0.0            | 0.6       | 0.4           | 0.7     | 0.1     | 0.7       | 0.3                |
| U.S. WEST     |       |                |           |               |         |         |           |                    |
| Excellent     | 64.6  | 68.5           | 67.0      | 70.8          | 62.8    | 61.4    | 68.1      | 63.6               |
| Above average | 30.7  | 29.6           | 28.2      | 25.7          | 32.2    | 33.2    | 26.1      | 31.9               |
| Below average | 4.3   | 1.9            | 4.0       | 3.5           | 4.0     | 5.4     | 4.7       | 4.2                |
| Poor          | 0.5   | 0.0            | 0.9       | 0.0           | 1.0     | 0.0     | 1.2       | 0.3                |
| U.S. EAST     |       |                |           |               |         |         |           |                    |
| Excellent     | 69.9  | 79.8           | 75.6      | 70.5          | 71.1    | 62.8    | 70.1      | 69.6               |
| Above average | 27.1  | 16.4           | 22.4      | 27.8          | 25.8    | 33.2    | 26.9      | 27.3               |
| Below average | 2.8   | 3.8            | 2.0       | 0.8           | 3.0     | 3.6     | 2.6       | 2.9                |
| Poor          | 0.3   | 0.0            | 0.0       | 0.9           | 0.2     | 0.4     | 0.4       | 0.2                |
| JAPAN         |       |                |           |               |         |         |           |                    |
| Excellent     | 51.7  | 69.4           | 52.8      | 62.4          | 47.0    | 40.3    | 55.2      | 48.9               |
| Above average | 45.0  | 30.3           | 43.3      | 36.4          | 49.8    | 54.4    | 41.5      | 47.8               |
| Below average | 3.1   | 0.3            | 3.5       | 1.2           | 3.1     | 5.1     | 3.2       | 3.1                |
| Poor          | 0.2   | 0.0            | 0.4       | 0.0           | 0.1     | 0.2     | 0.1       | 0.2                |
| CANADA        |       |                |           |               |         |         |           |                    |
| Excellent     | 61.8  | 66.4           | 59.1      | 67.3          | 63.1    | 59.2    | 66.5      | 58.7               |
| Above average | 34.4  | 33.6           | 37.1      | 29.1          | 33.1    | 36.4    | 30.0      | 37.3               |
| Below average | 3.7   | 0.0            | 3.8       | 3.5           | 3.7     | 4.4     | 3.4       | 4.0                |
| Poor          | 0.1   | 0.0            | 0.0       | 0.0           | 0.2     | 0.0     | 0.1       | 0.0                |
| EUROPE        |       |                |           |               |         |         |           |                    |
| Excellent     | 66.0  | 75.1           | 74.8      | 73.9          | 64.4    | 55.6    | 66.0      | 65.9               |
| Above average | 29.7  | 23.2           | 20.7      | 24.3          | 31.2    | 37.2    | 29.5      | 30.0               |
| Below average | 3.9   | 1.7            | 3.4       | 1.8           | 4.0     | 6.4     | 4.0       | 3.9                |
| Poor          | 0.4   | 0.0            | 1.1       | 0.0           | 0.4     | 0.7     | 0.5       | 0.2                |

Table 4.2 2005 Overall Rating of Most Recent Vacation to Hawai'i by Lifestage [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|            |               |       |           | Lifesty | yle/Lifestag | je Segmen | ts      |        | Visitatio | n Status |
|------------|---------------|-------|-----------|---------|--------------|-----------|---------|--------|-----------|----------|
|            |               |       | Wedding / |         |              | Middle    |         |        | First     | Repeat   |
|            |               | Total | Honeymoon | Family  | Young        | Age       | Seniors | Others | timers    | visitors |
| U.S. Total | Excellent     | 67.4  | 81.5      | 69.1    | 72.1         | 63.3      | 67.0    | 63.1   | 69.6      | 66.4     |
|            | Above average | 30.0  | 17.8      | 27.8    | 26.8         | 34.6      | 29.5    | 31.0   | 28.1      | 30.8     |
|            | Below average | 2.5   | 0.7       | 3.0     | 0.8          | 2.0       | 3.3     | 4.4    | 2.3       | 2.5      |
|            | Poor          | 0.2   | 0.0       | 0.1     | 0.2          | 0.1       | 0.2     | 1.5    | 0.1       | 0.2      |
| U.S. West  | Excellent     | 65.9  | 74.7      | 66.9    | 71.7         | 60.5      | 68.0    | 56.0   | 69.0      | 65.1     |
|            | Above average | 31.1  | 25.3      | 29.5    | 27.5         | 36.6      | 28.5    | 35.0   | 28.5      | 31.9     |
|            | Below average | 2.8   | 0.0       | 3.6     | 0.8          | 2.7       | 3.2     | 6.5    | 2.3       | 2.9      |
|            | Poor          | 0.2   | 0.0       | 0.0     | 0.0          | 0.2       | 0.2     | 2.5    | 0.2       | 0.2      |
| U.S. East  | Excellent     | 69.8  | 87.9      | 73.9    | 72.8         | 67.5      | 65.5    | 73.6   | 70.0      | 69.6     |
|            | Above average | 28.1  | 10.9      | 24.0    | 25.7         | 31.5      | 30.9    | 25.1   | 27.8      | 28.4     |
|            | Below average | 1.9   | 1.3       | 1.7     | 0.8          | 1.0       | 3.4     | 1.2    | 2.2       | 1.6      |
|            | Poor          | 0.2   | 0.0       | 0.4     | 0.6          | 0.0       | 0.2     | 0.0    | 0.0       | 0.4      |
| Japan      | Excellent     | 53.0  | 67.3      | 52.3    | 60.9         | 49.6      | 43.3    | 42.3   | 53.4      | 52.7     |
|            | Above average | 44.6  | 31.9      | 45.1    | 36.6         | 47.9      | 53.8    | 57.7   | 44.1      | 45.0     |
|            | Below average | 2.3   | 0.6       | 2.6     | 2.4          | 2.4       | 2.9     | 0.0    | 2.4       | 2.3      |
|            | Poor          | 0.1   | 0.2       | 0.0     | 0.2          | 0.0       | 0.0     | 0.0    | 0.1       | 0.0      |
| Canada     | Excellent     | 62.7  | 66.2      | 62.7    | 73.9         | 63.7      | 57.2    | 47.7   | 64.4      | 61.3     |
|            | Above average | 34.7  | 33.8      | 34.5    | 24.3         | 33.6      | 39.8    | 47.0   | 32.8      | 36.2     |
|            | Below average | 2.7   | 0.0       | 2.8     | 1.8          | 2.7       | 3.1     | 5.2    | 2.8       | 2.6      |
|            | Poor          | 0.0   | 0.0       | 0.0     | 0.0          | 0.0       | 0.0     | 0.0    | 0.0       | 0.0      |
| Europe     | Excellent     | 70.0  | 74.7      | 76.2    | 76.3         | 69.5      | 62.4    | 72.2   | 69.5      | 71.3     |
|            | Above average | 27.3  | 23.0      | 22.8    | 22.4         | 27.8      | 33.1    | 24.7   | 27.7      | 26.2     |
|            | Below average | 2.6   | 2.2       | 0.6     | 1.3          | 2.3       | 4.5     | 3.0    | 2.7       | 2.2      |
|            | Poor          | 0.2   | 0.0       | 0.5     | 0.0          | 0.3       | 0.0     | 0.0    | 0.1       | 0.4      |

Table 4.3 2006 Overall Rating of Experience on Each Island Visited [Percentage of Visitors by MMA]

|                               | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|-------------------------------|------------|-----------|-----------|-------|--------|--------|
| SATISFACTION - O'ahu          |            |           |           |       |        | -      |
| Excellent                     | 55.3       | 54.2      | 56.6      | 53.0  | 51.9   | 55.9   |
| Above Average                 | 37.5       | 38.4      | 36.5      | 42.1  | 40.6   | 36.4   |
| Below Average                 | 6.3        | 6.6       | 5.9       | 4.2   | 6.0    | 6.9    |
| Poor                          | 0.9        | 0.8       | 1.0       | 0.6   | 1.6    | 0.8    |
| SATISFACTION - Maui           |            |           |           |       |        |        |
| Excellent                     | 69.1       | 65.9      | 73.5      | 50.9  | 67.7   | 63.8   |
| Above Average                 | 26.6       | 28.6      | 23.7      | 44.5  | 30.6   | 32.3   |
| Below Average                 | 3.9        | 4.9       | 2.5       | 4.3   | 1.4    | 3.6    |
| Poor                          | 0.4        | 0.6       | 0.3       | 0.3   | 0.2    | 0.3    |
| SATISFACTION - Moloka'i       |            |           |           |       |        |        |
| Excellent                     | 60.4       | 61.0      | 59.3      | 42.5  | 57.4   | 56.2   |
| Above Average                 | 33.6       | 31.9      | 36.6      | 39.8  | 27.3   | 35.0   |
| Below Average                 | 3.7        | 4.6       | 2.2       | 11.1  | 6.2    | 6.9    |
| Poor                          | 2.2        | 2.4       | 1.9       | 6.6   | 9.2    | 1.9    |
| SATISFACTION - Lāna'i         |            |           |           |       |        |        |
| Excellent                     | 65.7       | 65.2      | 66.2      | 56.3  | 57.6   | 55.5   |
| Above Average                 | 28.9       | 32.5      | 24.9      | 32.8  | 40.2   | 42.2   |
| Below Average                 | 4.2        | 0.0       | 8.9       | 10.9  | 2.2    | 2.3    |
| Poor                          | 1.2        | 2.4       | 0.0       | 0.0   | 0.0    | 0.0    |
| SATISFACTION - Hawai'i Island |            |           |           |       |        |        |
| Excellent                     | 52.8       | 51.3      | 54.8      | 49.1  | 45.1   | 47.9   |
| Above Average                 | 40.6       | 43.1      | 37.4      | 42.9  | 46.7   | 42.6   |
| Below Average                 | 5.8        | 4.8       | 7.1       | 7.0   | 7.7    | 8.4    |
| Poor                          | 0.8        | 0.8       | 0.7       | 1.0   | 0.5    | 1.1    |
| SATISFACTION - Hilo           |            |           |           |       |        |        |
| Excellent                     | 52.6       | 52.8      | 52.5      | 45.6  | 43.9   | 47.4   |
| Above Average                 | 38.9       | 39.5      | 38.4      | 44.9  | 43.5   | 44.1   |
| Below Average                 | 6.5        | 5.0       | 7.8       | 8.8   | 10.8   | 7.8    |
| Poor                          | 2.0        | 2.7       | 1.4       | 0.8   | 1.8    | 0.7    |
| SATISFACTION - Kona           |            |           |           |       |        |        |
| Excellent                     | 58.9       | 56.8      | 61.6      | 54.5  | 56.3   | 54.5   |
| Above Average                 | 36.6       | 39.1      | 33.3      | 39.0  | 38.7   | 38.6   |
| Below Average                 | 3.5        | 3.1       | 4.1       | 5.4   | 4.0    | 5.7    |
| Poor                          | 1.0        | 1.0       | 1.0       | 1.1   | 0.9    | 1.1    |
| SATISFACTION - Kauaʻi         |            |           |           |       |        |        |
| Excellent                     | 66.9       | 62.7      | 72.3      | 42.0  | 63.0   | 67.7   |
| Above Average                 | 27.3       | 30.4      | 23.2      | 40.5  | 31.6   | 27.0   |
| Below Average                 | 4.8        | 6.1       | 3.1       | 16.9  | 5.4    | 4.9    |
| Poor                          | 1.0        | 0.8       | 1.3       | 0.6   | 0.0    | 0.3    |

Table 4.4 2005 Overall Rating of Experience on Each Island Visited [Percentage of Visitors by MMA]

|                | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|----------------|------------|-----------|-----------|-------|--------|--------|
| Oʻahu          |            |           |           |       |        |        |
| Excellent      | 55.1       | 53.8      | 56.6      | 53.7  | 54.6   | 57.5   |
| Above Average  | 37.8       | 39.4      | 36.0      | 42.5  | 38.5   | 35.9   |
| Below Average  | 6.3        | 6.2       | 6.5       | 3.4   | 5.7    | 6.0    |
| Poor           | 0.8        | 0.6       | 1.0       | 0.3   | 1.1    | 0.7    |
| Maui           |            |           |           |       |        |        |
| Excellent      | 73.3       | 73.1      | 73.7      | 57.8  | 68.0   | 68.2   |
| Above Average  | 24.5       | 24.5      | 24.5      | 35.1  | 29.1   | 28.6   |
| Below Average  | 1.9        | 2.3       | 1.4       | 6.0   | 2.8    | 2.9    |
| Poor           | 0.2        | 0.2       | 0.3       | 1.0   | 0.1    | 0.3    |
| Moloka'i       |            |           |           |       |        |        |
| Excellent      | 65.9       | 75.6      | 46.1      | 57.4  | 51.8   | 63.3   |
| Above Average  | 19.1       | 14.2      | 28.9      | 20.0  | 37.5   | 25.6   |
| Below Average  | 15.0       | 10.2      | 24.9      | 22.6  | 10.7   | 11.1   |
| Poor           | 0.0        | 0.0       | 0.0       | 0.0   | 0.0    | 0.0    |
| Lānaʻi         |            |           |           |       |        |        |
| Excellent      | 43.1       | 52.6      | 36.7      | 34.0  | 49.0   | 47.4   |
| Above Average  | 48.3       | 38.0      | 55.1      | 66.0  | 42.6   | 44.9   |
| Below Average  | 7.4        | 6.3       | 8.2       | 0.0   | 6.5    | 4.4    |
| Poor           | 1.2        | 3.1       | 0.0       | 0.0   | 2.0    | 3.2    |
| Hawai'i Island |            |           |           |       |        |        |
| Excellent      | 51.6       | 54.2      | 48.8      | 46.6  | 43.8   | 47.7   |
| Above average  | 40.0       | 36.2      | 44.0      | 44.4  | 48.0   | 42.9   |
| Below average  | 8.1        | 9.1       | 7.1       | 9.0   | 7.2    | 8.9    |
| Poor           | 0.3        | 0.6       | 0.0       | 0.0   | 1.0    | 0.5    |
| Hilo           |            |           |           |       |        |        |
| Excellent      | 51.4       | 51.4      | 51.4      | 45.4  | 50.6   | 44.8   |
| Above Average  | 38.3       | 35.6      | 40.1      | 46.0  | 38.1   | 45.6   |
| Below Average  | 9.3        | 11.2      | 7.9       | 8.7   | 9.0    | 8.5    |
| Poor           | 1.1        | 1.8       | 0.5       | 0.0   | 2.2    | 1.0    |
| Kona           |            |           |           |       |        |        |
| Excellent      | 57.6       | 58.5      | 56.5      | 48.9  | 51.0   | 54.9   |
| Above Average  | 36.9       | 34.9      | 39.2      | 42.1  | 43.2   | 38.7   |
| Below Average  | 5.4        | 6.6       | 4.0       | 9.1   | 5.6    | 4.7    |
| Poor           | 0.1        | 0.0       | 0.2       | 0.0   | 0.2    | 1.7    |
| Kauaʻi         |            |           |           |       |        |        |
| Excellent      | 70.6       | 70.9      | 70.4      | 47.9  | 65.3   | 69.9   |
| Above Average  | 24.5       | 24.5      | 24.5      | 39.9  | 29.1   | 26.1   |
| Below Average  | 3.3        | 1.8       | 5.1       | 12.2  | 5.0    | 3.8    |
| Poor           | 1.5        | 2.8       | 0.0       | 0.0   | 0.6    | 0.2    |

### Table 4.5 2006 Expectations of Vacation by Lifestage [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                |       |                             | Lifestyle | /Lifestage Se | egments       |         | Visitatio       | n Status           |
|--------------------------------|-------|-----------------------------|-----------|---------------|---------------|---------|-----------------|--------------------|
|                                | Total | Wedding /<br>Honey-<br>moon | Family    | Young         | Middle<br>age | Seniors | First<br>timers | Repeat<br>visitors |
| U.S. TOTAL                     |       |                             | ,         |               |               |         |                 |                    |
| Exceeded your expectations     | 35.4  | 57.6                        | 38.0      | 43.8          | 35.7          | 26.0    | 51.5            | 28.1               |
| Met your expectations          | 59.8  | 38.2                        | 56.6      | 52.3          | 59.4          | 69.1    | 42.6            | 67.5               |
| Did not meet your expectations | 4.9   | 4.2                         | 5.4       | 4.0           | 4.9           | 5.0     | 5.9             | 4.4                |
| U.S. WEST                      |       |                             |           |               |               |         |                 |                    |
| Exceeded your expectations     | 32.2  | 55.5                        | 35.3      | 43.8          | 30.9          | 23.4    | 52.8            | 26.5               |
| Met your expectations          | 62.5  | 39.2                        | 59.2      | 51.7          | 63.7          | 71.2    | 40.4            | 68.6               |
| Did not meet your expectations | 5.3   | 5.3                         | 5.5       | 4.5           | 5.4           | 5.4     | 6.9             | 4.9                |
| U.S. EAST                      |       |                             |           |               |               |         |                 |                    |
| Exceeded your expectations     | 40.5  | 59.6                        | 44.0      | 43.8          | 43.0          | 30.3    | 50.6            | 31.8               |
| Met your expectations          | 55.3  | 37.3                        | 50.7      | 53.1          | 52.9          | 65.5    | 44.3            | 64.9               |
| Did not meet your expectations | 4.1   | 3.1                         | 5.3       | 3.2           | 4.1           | 4.2     | 5.1             | 3.3                |
| JAPAN                          |       |                             |           |               |               |         |                 |                    |
| Exceeded your expectations     | 29.6  | 47.1                        | 30.3      | 45.2          | 25.0          | 15.8    | 39.7            | 21.5               |
| Met your expectations          | 63.5  | 49.5                        | 62.3      | 51.7          | 66.6          | 75.4    | 52.9            | 72.0               |
| Did not meet your expectations | 6.9   | 3.4                         | 7.4       | 3.1           | 8.4           | 8.8     | 7.3             | 6.5                |
| CANADA                         |       |                             |           |               |               |         |                 |                    |
| Exceeded your expectations     | 34.1  | 50.2                        | 34.7      | 49.5          | 35.3          | 23.8    | 48.1            | 24.9               |
| Met your expectations          | 61.3  | 48.5                        | 60.4      | 42.9          | 61.8          | 71.2    | 46.9            | 70.8               |
| Did not meet your expectations | 4.6   | 1.3                         | 4.9       | 7.6           | 2.9           | 5.0     | 5.0             | 4.3                |
| EUROPE                         |       |                             |           |               |               |         |                 |                    |
| Exceeded your expectations     | 39.9  | 51.2                        | 41.6      | 50.2          | 35.8          | 32.0    | 45.1            | 28.4               |
| Met your expectations          | 54.0  | 44.4                        | 53.7      | 45.9          | 57.9          | 59.6    | 47.8            | 67.9               |
| Did not meet your expectations | 6.1   | 4.3                         | 4.7       | 4.0           | 6.3           | 8.5     | 7.1             | 3.8                |

## Table 4.6 2005 Expectations of Vacation by Lifestage [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|            |                           |       |           | Lifestyle/L | ifestage Se | gments |         | Visitatio | n Status |
|------------|---------------------------|-------|-----------|-------------|-------------|--------|---------|-----------|----------|
|            |                           |       | Wedding / |             |             | Middle |         | First     | Repeat   |
| MMA        |                           | Total | Honeymoon | Family      | Young       | Age    | Seniors | timers    | visitors |
| U.S. Total | Exceeded expectations     | 35.2  | 52.2      | 34.3        | 48.7        | 34.1   | 29.1    | 49.9      | 28.5     |
|            | Met expectations          | 62.1  | 46.0      | 61.8        | 50.4        | 63.8   | 67.7    | 47.4      | 68.9     |
|            | Did not meet expectations | 2.7   | 1.8       | 3.9         | 0.9         | 2.1    | 3.2     | 2.7       | 2.6      |
| U.S. West  | Exceeded expectations     | 30.7  | 36.6      | 30.0        | 45.3        | 31.6   | 23.6    | 44.4      | 27.0     |
|            | Met expectations          | 66.8  | 61.8      | 66.0        | 54.3        | 66.2   | 74.0    | 53.4      | 70.4     |
|            | Did not meet expectations | 2.5   | 1.6       | 4.0         | 0.4         | 2.2    | 2.5     | 2.2       | 2.6      |
| U.S. East  | Exceeded expectations     | 42.3  | 66.4      | 43.9        | 54.4        | 37.7   | 37.0    | 53.6      | 31.9     |
|            | Met expectations          | 54.9  | 31.6      | 52.4        | 44.0        | 60.4   | 58.8    | 43.3      | 65.4     |
|            | Did not meet expectations | 2.9   | 2.0       | 3.7         | 1.6         | 1.9    | 4.2     | 3.0       | 2.7      |
| Japan      | Exceeded expectations     | 31.1  | 47.6      | 27.0        | 43.1        | 29.4   | 19.7    | 40.1      | 23.9     |
|            | Met expectations          | 64.6  | 50.7      | 67.9        | 54.1        | 65.5   | 74.9    | 54.8      | 72.3     |
|            | Did not meet expectations | 4.3   | 1.7       | 5.0         | 2.9         | 5.1    | 5.5     | 5.1       | 3.8      |
| Canada     | Exceeded expectations     | 34.4  | 37.3      | 30.6        | 45.3        | 36.0   | 29.2    | 43.5      | 27.2     |
|            | Met expectations          | 62.5  | 60.4      | 66.9        | 52.4        | 61.0   | 67.3    | 52.7      | 70.4     |
|            | Did not meet expectations | 3.0   | 2.3       | 2.5         | 2.2         | 2.9    | 3.5     | 3.8       | 2.4      |
| Europe     | Exceeded expectations     | 41.9  | 56.9      | 41.2        | 46.5        | 41.9   | 32.6    | 45.7      | 32.3     |
|            | Met expectations          | 53.9  | 39.4      | 56.8        | 50.9        | 53.8   | 61.2    | 49.6      | 64.7     |
|            | Did not meet expectations | 4.2   | 3.7       | 2.0         | 2.6         | 4.3    | 6.2     | 4.7       | 3.1      |

Table 4.7 2006 Likelihood to Recommend Hawai'i as a Vacation Place by Lifestage [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                   |       |                     | Lifestyle | Visitatio | n Status |          |        |          |
|-------------------|-------|---------------------|-----------|-----------|----------|----------|--------|----------|
|                   |       | Wedding /<br>Honey- |           | _         | Middle   |          | First  | Repeat   |
|                   | Total | moon                | Family    | Young     | age      | Seniors  | timers | visitors |
| U.S. TOTAL        | Total | moon                | . anniy   | roung     | age      | Ociniors | timers | VISITOIS |
| Very likely       | 87.7  | 90.9                | 88.6      | 85.5      | 87.6     | 87.5     | 83.7   | 89.5     |
| Somewhat likely   | 9.9   | 6.4                 | 9.1       | 11.9      | 9.9      | 10.4     | 12.2   | 8.9      |
| Not too likely    | 1.8   | 2.1                 | 2.2       | 1.9       | 1.4      | 1.7      | 3.1    | 1.1      |
| Not at all likely | 0.6   | 0.6                 | 0.2       | 0.7       | 1.1      | 0.4      | 1.0    | 0.4      |
| U.S. WEST         |       |                     | -         | -         |          |          | _      |          |
| Very likely       | 88.4  | 88.7                | 88.4      | 86.1      | 88.2     | 89.3     | 83.0   | 89.8     |
| Somewhat likely   | 9.2   | 9.3                 | 8.9       | 11.5      | 9.1      | 8.7      | 12.1   | 8.4      |
| Not too likely    | 1.8   | 1.9                 | 2.4       | 1.9       | 1.4      | 1.7      | 3.7    | 1.3      |
| Not at all likely | 0.6   | 0.0                 | 0.3       | 0.5       | 1.3      | 0.4      | 1.2    | 0.5      |
| U.S. EAST         |       |                     |           |           |          |          |        |          |
| Very likely       | 86.7  | 93.0                | 88.9      | 84.7      | 86.8     | 84.7     | 84.3   | 88.8     |
| Somewhat likely   | 11.1  | 3.7                 | 9.4       | 12.6      | 11.1     | 13.2     | 12.2   | 10.1     |
| Not too likely    | 1.7   | 2.2                 | 1.7       | 1.8       | 1.4      | 1.7      | 2.7    | 0.8      |
| Not at all likely | 0.6   | 1.1                 | 0.0       | 0.9       | 0.8      | 0.5      | 0.9    | 0.3      |
| JAPAN             |       |                     |           |           |          |          |        |          |
| Very likely       | 69.0  | 75.0                | 69.5      | 76.4      | 72.1     | 58.9     | 62.4   | 74.2     |
| Somewhat likely   | 27.1  | 23.4                | 26.8      | 20.1      | 23.9     | 35.6     | 32.4   | 22.8     |
| Not too likely    | 3.8   | 1.6                 | 3.5       | 3.6       | 3.8      | 5.3      | 5.2    | 2.7      |
| Not at all likely | 0.1   | 0.0                 | 0.2       | 0.0       | 0.1      | 0.2      | 0.1    | 0.2      |
| CANADA            |       |                     |           |           |          |          |        |          |
| Very likely       | 84.8  |                     | 85.9      | 79.8      | 85.1     | 85.4     | 79.7   | 88.1     |
| Somewhat likely   | 13.6  |                     | 13.3      | 16.0      | 13.5     | 13.5     |        | 11.3     |
| Not too likely    | 1.6   | 2.2                 | 0.8       | 4.3       | 1.0      | 1.2      | 3.1    | 0.5      |
| Not at all likely | 0.1   | 0.0                 | 0.0       | 0.0       | 0.3      | 0.0      | 0.2    | 0.0      |
| EUROPE            |       |                     |           |           |          |          |        |          |
| Very likely       | 76.1  |                     | 81.9      | 77.2      | 74.9     | 72.0     | 74.6   | 79.4     |
| Somewhat likely   | 18.3  | -                   | 12.5      | 19.1      | 19.6     | 20.6     | 19.1   | 16.6     |
| Not too likely    | 5.0   |                     | 4.4       | 3.6       | 4.9      | 6.4      | 5.6    | 3.6      |
| Not at all likely | 0.6   | 0.5                 | 1.1       | 0.0       | 0.6      | 0.9      | 0.7    | 0.4      |

Table 4.8 2005 Likelihood to Recommend Hawai'i as a Vacation Place by Lifestage [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                   |       | Lifestyle/Lifestage Segments |          |       |               |          |                 | Visitation Status  |  |  |
|-------------------|-------|------------------------------|----------|-------|---------------|----------|-----------------|--------------------|--|--|
|                   | Total | Wedding /<br>Honey-<br>moon  | Family   | Young | Middle<br>age | Seniors  | First<br>timers | Repeat<br>visitors |  |  |
| U.S. TOTAL        | Total | moon                         | 1 anning | roung | uge           | Ociniors | tillers         | VISITOIS           |  |  |
| Very likely       | 88.8  | 90.9                         | 90.3     | 89.4  | 86.6          | 90.2     | 86.7            | 89.7               |  |  |
| Somewhat likely   | 9.6   | 8.8                          | 7.7      | 10.0  | 11.6          | 7.9      |                 | 8.8                |  |  |
| Not too likely    | 1.4   | 0.4                          | 1.8      | 0.1   | 1.6           | 1.8      |                 | 1.3                |  |  |
| Not at all likely | 0.2   | 0.0                          | 0.3      | 0.5   | 0.2           | 0.1      | 0.1             | 0.2                |  |  |
| U.S. WEST         | 0.2   | 0.0                          | 0.0      | 0.0   | 0.2           | 0.1      | 0.1             | 0.2                |  |  |
| Very likely       | 90.0  | 87.2                         | 91.6     | 92.1  | 87.7          | 91.5     | 88.5            | 90.3               |  |  |
| Somewhat likely   | 8.7   | 12.8                         | 6.6      | 7.5   | 10.9          | 6.8      |                 | 8.4                |  |  |
| Not too likely    | 1.2   | 0.0                          | 1.5      | 0.0   | 1.4           | 1.5      |                 | 1.1                |  |  |
| Not at all likely | 0.2   | 0.0                          | 0.3      | 0.4   | 0.0           | 0.2      |                 | 0.2                |  |  |
| U.S. EAST         | 0.2   | 0.0                          | 0.0      | 0.1   | 0.0           | 0.2      | 0.0             | 0.2                |  |  |
| Very likely       | 86.9  | 94.3                         | 87.3     | 85.1  | 85.1          | 88.3     | 85.4            | 88.3               |  |  |
| Somewhat likely   | 11.1  | 5.0                          | 10.0     | 13.9  | 12.6          | 9.4      | 12.6            | 9.6                |  |  |
| Not too likely    | 1.8   | 0.8                          | 2.4      | 0.3   | 1.8           | 2.3      |                 | 1.8                |  |  |
| Not at all likely | 0.3   | 0.0                          | 0.3      | 0.6   | 0.4           | 0.0      |                 | 0.3                |  |  |
| JAPAN             | 0.0   | 0.0                          | 0.0      | 0.0   | 0             | 0.0      | 0.2             | 0.0                |  |  |
| Very likely       | 69.8  | 73.4                         | 69.2     | 76.5  | 71.3          | 62.0     | 66.2            | 72.6               |  |  |
| Somewhat likely   | 26.5  | _                            | 26.9     | 20.3  | 24.9          | 32.9     | 28.4            | 24.9               |  |  |
| Not too likely    | 3.5   | 1.6                          | 3.6      | 3.2   | 3.3           | 4.8      | _               | 2.3                |  |  |
| Not at all likely | 0.3   | 0.0                          | 0.3      | 0.0   | 0.5           | 0.4      | 0.5             | 0.1                |  |  |
| CANADA            |       |                              |          |       |               | ***      |                 |                    |  |  |
| Very likely       | 85.2  | 81.7                         | 86.6     | 83.4  | 84.9          | 86.5     | 85.2            | 85.2               |  |  |
| Somewhat likely   | 13.0  |                              | 13.2     | 14.6  | 13.1          | 11.2     | 11.9            | 13.8               |  |  |
| Not too likely    | 1.7   | 0.0                          | 0.2      | 2.0   | 1.9           | 2.0      | -               | 0.9                |  |  |
| Not at all likely | 0.1   | 0.0                          | 0.0      | 0.0   | 0.0           | 0.3      |                 | 0.2                |  |  |
| EUROPE            |       |                              |          |       |               |          |                 |                    |  |  |
| Very likely       | 79.1  | 83.5                         | 83.6     | 81.2  | 76.7          | 78.0     | 77.1            | 84.3               |  |  |
| Somewhat likely   | 16.1  | 14.2                         | 11.1     | 15.7  | 17.4          | 16.5     | 17.9            | 11.5               |  |  |
| Not too likely    | 4.3   | 2.2                          | 4.7      | 3.1   | 5.2           | 4.7      | 4.5             | 3.8                |  |  |
| Not at all likely | 0.5   | 0.0                          | 0.5      | 0.0   | 0.7           | 0.8      |                 | 0.4                |  |  |

Table 4.9 2006 Likelihood to Revisit Hawai'i in the Next 5 Years by Lifestage [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                   |       |                             | Lifestyle | Visitation Status |               |         |                 |                 |
|-------------------|-------|-----------------------------|-----------|-------------------|---------------|---------|-----------------|-----------------|
|                   | Total | Wedding /<br>Honey-<br>moon | Family    | Young             | Middle<br>age | Seniors | First<br>timers | Repeat visitors |
| U.S. TOTAL        |       |                             | Í         |                   | ·             |         |                 |                 |
| Very likely       | 65.5  | 45.9                        | 64.9      | 60.8              | 69.0          | 68.2    | 42.2            | 76.0            |
| Somewhat likely   | 21.1  | 35.1                        | 23.1      | 27.2              | 17.7          | 18.1    | 31.2            | 16.6            |
| Not too likely    | 10.5  | 14.7                        | 9.9       | 9.3               | 11.0          | 10.3    | 20.5            | 6.0             |
| Not at all likely | 2.8   | 4.3                         | 2.1       | 2.7               | 2.4           | 3.5     | 6.0             | 1.4             |
| U.S. WEST         |       |                             |           |                   |               |         |                 |                 |
| Very likely       | 75.3  | 50.4                        | 72.0      | 65.2              | 80.7          | 80.3    | 51.9            | 81.8            |
| Somewhat likely   | 16.9  | 36.3                        | 19.6      | 26.8              | 12.0          | 12.9    | 29.4            | 13.5            |
| Not too likely    | 6.0   | 12.2                        | 7.0       | 6.7               | 5.2           | 4.9     | 15.1            | 3.5             |
| Not at all likely | 1.7   | 1.2                         | 1.3       | 1.4               | 2.1           | 1.9     | 3.6             | 1.2             |
| U.S. EAST         |       |                             |           |                   |               |         |                 |                 |
| Very likely       | 49.4  | 41.7                        | 49.0      | 54.2              | 50.9          | 48.0    | 34.8            | 62.1            |
| Somewhat likely   | 28.1  | 34.1                        | 30.8      | 27.9              | 26.5          | 26.7    | 32.6            | 24.1            |
| Not too likely    | 17.9  | 17.1                        | 16.3      | 13.2              | 19.9          | 19.2    | 24.7            | 12.0            |
| Not at all likely | 4.6   | 7.2                         | 3.8       | 4.6               | 2.8           | 6.2     | 7.9             | 1.7             |
| JAPAN             |       |                             |           |                   |               |         |                 |                 |
| Very likely       | 49.5  | 24.6                        | 50.9      | 50.0              | 57.4          | 52.4    | 29.5            | 65.6            |
| Somewhat likely   | 35.4  | 46.6                        | 36.1      | 37.5              | 31.0          | 31.9    | 46.5            | 26.4            |
| Not too likely    | 13.5  | 25.5                        | 12.4      | 11.9              | 9.2           | 13.8    | 21.3            | 7.2             |
| Not at all likely | 1.6   | 3.3                         | 0.6       | 0.6               | 2.3           | 1.8     | 2.6             | 0.7             |
| CANADA            |       |                             |           |                   |               |         |                 |                 |
| Very likely       | 53.7  | 29.7                        | 55.4      | 45.1              | 57.7          | 56.6    | 37.1            | 64.6            |
| Somewhat likely   | 26.4  | 33.9                        | 29.1      | 34.4              | 24.9          | 21.7    | 31.9            | 22.8            |
| Not too likely    | 15.9  | 30.9                        | 12.1      | 13.9              | 14.5          | 17.8    | 23.4            | 11.0            |
| Not at all likely | 4.0   | 5.5                         | 3.4       | 6.7               | 2.9           | 4.0     | 7.7             | 1.6             |
| EUROPE            |       |                             |           |                   |               |         |                 |                 |
| Very likely       | 35.7  | 26.0                        | 49.0      | 38.4              | 38.0          | 30.8    | 25.3            | 58.7            |
| Somewhat likely   | 28.8  | 29.3                        | 24.1      | 29.3              | 29.7          | 28.7    | 30.6            | 24.9            |
| Not too likely    | 25.8  | 28.6                        | 18.9      | 27.1              | 22.9          | 29.0    | 31.4            | 13.4            |
| Not at all likely | 9.7   | 16.1                        | 8.0       | 5.1               | 9.4           | 11.5    | 12.7            | 3.1             |

Table 4.10 2005 Likelihood to Revisit Hawai'i in the Next 5 Years by Lifestage [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                   |       | Lifestyle/Lifestage Segments |        |       |               |         |                 | Visitation Status  |  |  |
|-------------------|-------|------------------------------|--------|-------|---------------|---------|-----------------|--------------------|--|--|
|                   | Total | Wedding /<br>Honey-<br>moon  | Family | Young | Middle<br>age | Seniors | First<br>timers | Repeat<br>visitors |  |  |
| U.S. TOTAL        |       |                              | ,      |       |               |         |                 |                    |  |  |
| Very likely       | 63.8  | 42.1                         | 62.6   | 63.6  | 66.9          | 65.6    | 43.2            | 73.4               |  |  |
| Somewhat likely   | 22.9  | 34.8                         | 25.2   | 24.9  | 21.2          | 20.8    | 33.1            | 18.1               |  |  |
| Not too likely    | 11.2  | 19.3                         | 10.5   | 9.8   | 10.4          | 10.6    | 19.4            | 7.4                |  |  |
| Not at all likely | 2.1   | 3.8                          | 1.7    | 1.7   | 1.4           | 3.0     | 4.2             | 1.1                |  |  |
| U.S. WEST         |       |                              |        |       |               |         |                 |                    |  |  |
| Very likely       | 74.6  | 50.7                         | 71.5   | 73.3  | 76.6          | 79.1    | 56.2            | 79.5               |  |  |
| Somewhat likely   | 17.7  | 32.1                         | 21.2   | 19.5  | 15.6          | 14.6    | 29.2            | 14.5               |  |  |
| Not too likely    | 6.8   | 17.2                         | 6.2    | 6.2   | 7.3           | 5.0     | 12.1            | 5.4                |  |  |
| Not at all likely | 0.9   | 0.0                          | 1.1    | 1.0   | 0.6           | 1.3     | 2.5             | 0.5                |  |  |
| U.S. EAST         |       |                              |        |       |               |         |                 |                    |  |  |
| Very likely       | 47.1  | 34.1                         | 42.7   | 47.8  | 52.5          | 46.8    | 34.2            | 58.9               |  |  |
| Somewhat likely   | 31.0  | 37.3                         | 33.9   | 33.5  | 29.6          | 29.4    | 35.8            | 26.5               |  |  |
| Not too likely    | 18.0  | 21.3                         | 20.3   | 15.9  | 15.1          | 18.3    | 24.5            | 12.0               |  |  |
| Not at all likely | 3.9   | 7.3                          | 3.1    | 2.8   | 2.7           | 5.4     | 5.5             | 2.5                |  |  |
| JAPAN             |       |                              |        |       |               |         |                 |                    |  |  |
| Very likely       | 49.4  | 29.7                         | 49.9   | 51.6  | 57.0          | 52.0    | 33.5            | 62.0               |  |  |
| Somewhat likely   | 36.5  | 42.2                         | 36.9   | 36.7  | 33.3          | 34.9    | 44.3            | 30.3               |  |  |
| Not too likely    | 12.8  | 26.3                         | 12.4   | 10.9  | 8.1           | 11.6    | 20.1            | 7.1                |  |  |
| Not at all likely | 1.3   | 1.8                          | 0.8    | 0.9   | 1.5           | 1.5     | 2.1             | 0.6                |  |  |
| CANADA            |       |                              |        |       |               |         |                 |                    |  |  |
| Very likely       | 51.2  | 17.9                         | 62.4   | 50.9  | 51.3          | 49.6    | 42.2            | 58.3               |  |  |
| Somewhat likely   | 26.5  | 41.6                         | 25.2   | 27.0  | 25.3          | 26.4    | 27.4            | 25.8               |  |  |
| Not too likely    | 18.4  | 32.7                         | 11.2   | 18.0  | 18.9          | 20.1    | 25.2            | 13.0               |  |  |
| Not at all likely | 4.0   | 7.7                          | 1.1    | 4.1   | 4.5           | 3.9     | 5.2             | 3.0                |  |  |
| EUROPE            |       |                              |        |       |               |         |                 |                    |  |  |
| Very likely       | 35.2  | 27.4                         | 38.7   | 37.8  | 36.0          | 34.7    | 27.9            | 53.9               |  |  |
| Somewhat likely   | 28.4  | 32.2                         | 34.6   | 27.0  | 30.1          | 23.8    | 29.8            | 24.6               |  |  |
| Not too likely    | 28.8  | 29.3                         | 22.6   | 29.9  | 27.2          | 31.1    | 33.2            | 17.5               |  |  |
| Not at all likely | 7.7   | 11.1                         | 4.1    | 5.4   | 6.7           | 10.4    | 9.1             | 4.0                |  |  |

Table 4.11 2006 Likelihood to Recommend Islands [Percentage of Visitors by MMA]

|                            | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|----------------------------|------------|-----------|-----------|-------|--------|--------|
| RECOMMEND - O'ahu          |            |           |           |       |        |        |
| Very likely                | 67.3       | 67.7      | 66.8      | 64.3  | 67.9   | 64.1   |
| Somewhat likely            | 22.0       | 20.5      | 23.9      | 29.5  | 23.1   | 24.9   |
| Not too likely             | 7.9        | 8.9       | 6.6       | 5.6   | 5.9    | 9.0    |
| Not at all likely          | 2.8        | 3.0       | 2.6       | 0.7   | 3.0    | 1.9    |
| RECOMMEND - Maui           |            |           |           |       |        |        |
| Very likely                | 82.9       | 81.4      | 85.3      | 59.4  | 85.3   | 72.5   |
| Somewhat likely            | 14.2       | 15.3      | 12.6      | 34.7  | 12.4   | 22.2   |
| Not too likely             | 2.0        | 2.5       | 1.3       | 5.7   | 2.0    | 4.5    |
| Not at all likely          | 0.8        | 0.9       | 0.8       | 0.2   | 0.3    | 0.7    |
| RECOMMEND - Moloka'i       |            |           |           |       |        |        |
| Very likely                | 49.7       | 48.9      | 51.3      | 32.0  | 47.6   | 55.8   |
| Somewhat likely            | 31.8       | 30.9      | 33.5      | 40.6  | 30.7   | 25.6   |
| Not too likely             | 12.0       | 14.9      | 5.9       | 25.1  | 20.2   | 13.7   |
| Not at all likely          | 6.5        | 5.2       | 9.3       | 2.3   | 1.5    | 4.8    |
| RECOMMEND - Lāna'i         |            |           |           |       |        |        |
| Very likely                | 59.6       | 56.0      | 65.4      | 36.9  | 49.2   | 51.8   |
| Somewhat likely            | 23.7       | 26.4      | 19.3      | 41.6  | 39.2   | 36.8   |
| Not too likely             | 13.9       | 14.4      | 13.0      | 21.4  | 10.3   | 10.6   |
| Not at all likely          | 2.8        | 3.1       | 2.3       | 0.0   | 1.3    | 0.9    |
| RECOMMEND - Hawai'i Island |            |           |           |       |        |        |
| Very likely                | 62.5       | 63.7      | 60.7      | 51.3  | 60.3   | 53.5   |
| Somewhat likely            | 30.4       | 29.7      | 31.3      | 38.5  | 30.8   | 34.9   |
| Not too likely             | 5.8        | 5.6       | 6.0       | 9.2   | 8.0    | 9.8    |
| Not at all likely          | 1.4        | 1.1       | 2.0       | 1.0   | 1.0    | 1.9    |
| RECOMMEND - Kona           |            |           |           |       |        |        |
| Very likely                | 72.6       | 74.3      | 70.0      | 58.8  | 71.7   | 61.1   |
| Somewhat likely            | 21.3       | 20.3      | 22.8      | 33.9  | 21.8   | 28.5   |
| Not too likely             | 4.5        | 4.1       | 5.1       | 6.2   | 5.5    | 8.2    |
| Not at all likely          | 1.6        | 1.2       | 2.1       | 1.1   | 1.0    | 2.2    |
| RECOMMEND - Hilo           |            |           |           |       |        |        |
| Very likely                | 58.1       | 55.8      | 60.8      | 48.0  | 55.5   | 53.0   |
| Somewhat likely            | 29.2       | 29.9      | 28.5      | 38.2  | 28.5   | 35.2   |
| Not too likely             | 9.9        | 11.6      | 8.0       | 11.9  | 13.8   | 9.7    |
| Not at all likely          | 2.7        | 2.7       | 2.8       | 1.8   | 2.3    | 2.1    |
| RECOMMEND - Kaua'i         |            |           |           |       |        |        |
| Very likely                | 83.8       | 82.6      | 85.5      | 46.4  | 77.4   | 73.5   |
| Somewhat likely            | 12.5       | 13.4      | 11.2      | 36.6  | 20.3   | 21.3   |
| Not too likely             | 2.5        | 2.8       | 2.2       | 14.3  | 1.9    | 4.7    |
| Not at all likely          | 1.2        | 1.3       | 1.2       | 2.7   | 0.4    | 0.5    |

Table 4.12 2005 Likelihood to Recommend Islands [Percentage of Visitors by MMA]

|                            | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|----------------------------|------------|-----------|-----------|-------|--------|--------|
| RECOMMEND - Oʻahu          |            |           |           |       |        |        |
| Very likely                | 66.7       | 66.9      | 66.4      | 63.7  | 69.9   | 67.4   |
| Somewhat likely            | 22.1       | 22.5      | 21.8      | 30.3  | 21.7   | 22.8   |
| Not too likely             | 9.0        | 8.3       | 9.7       | 5.2   | 5.3    | 7.4    |
| Not at all likely          | 2.2        | 2.3       | 2.1       | 0.9   | 3.1    | 2.4    |
| RECOMMEND - Maui           |            |           |           |       |        |        |
| Very likely                | 86.0       | 84.5      | 88.0      | 59.8  | 81.8   | 76.1   |
| Somewhat likely            | 11.3       | 12.6      | 9.4       | 33.6  | 15.1   | 19.4   |
| Not too likely             | 2.2        | 2.3       | 2.1       | 5.6   | 2.7    | 3.8    |
| Not at all likely          | 0.5        | 0.6       | 0.5       | 1.0   | 0.4    | 0.7    |
| RECOMMEND - Molokaʻi       |            |           |           |       |        |        |
| Very likely                | 50.6       | 56.8      | 35.9      | 33.8  | 39.9   | 50.2   |
| Somewhat likely            | 27.7       | 20.4      | 44.8      | 38.2  | 46.2   | 33.7   |
| Not too likely             | 18.5       | 19.6      | 15.7      | 22.8  | 12.5   | 13.1   |
| Not at all likely          | 3.3        | 3.1       | 3.5       | 5.2   | 1.4    | 3.0    |
| RECOMMEND - Lāna'i         |            |           |           |       |        |        |
| Very likely                | 46.6       | 49.6      | 42.5      | 39.5  | 51.0   | 51.6   |
| Somewhat likely            | 30.6       | 25.3      | 37.8      | 28.0  | 38.2   | 28.7   |
| Not too likely             | 18.8       | 18.8      | 18.8      | 25.0  | 9.3    | 18.4   |
| Not at all likely          | 4.0        | 6.3       | 0.9       | 7.5   | 1.5    | 1.3    |
| RECOMMEND - Hawai'i Island |            |           |           |       |        |        |
| Very likely                | 61.6       | 65.9      | 56.3      | 53.4  | 54.1   | 50.3   |
| Somewhat likely            | 28.7       | 24.3      | 34.2      | 36.0  | 33.9   | 37.6   |
| Not too likely             | 8.6        | 8.7       | 8.5       | 9.2   | 11.0   | 10.4   |
| Not at all likely          | 1.1        | 1.2       | 1.0       | 1.4   | 1.0    | 1.7    |
| RECOMMEND - Kona           |            |           |           |       |        |        |
| Very likely                | 70.8       | 74.2      | 66.5      | 58.4  | 64.2   | 59.6   |
| Somewhat likely            | 22.5       | 19.6      | 26.2      | 33.8  | 28.6   | 30.8   |
| Not too likely             | 5.4        | 5.0       | 5.9       | 6.8   | 6.0    | 7.5    |
| Not at all likely          | 1.3        | 1.2       | 1.4       | 1.0   | 1.3    | 2.1    |
| RECOMMEND - Hilo           |            |           |           |       |        |        |
| Very likely                | 56.2       | 56.2      | 56.2      | 49.1  | 56.2   | 49.1   |
| Somewhat likely            | 30.0       | 28.4      | 31.5      | 37.2  | 28.5   | 38.6   |
| Not too likely             | 10.0       | 11.2      | 8.9       | 11.4  | 10.2   | 9.6    |
| Not at all likely          | 3.8        | 4.2       | 3.4       | 2.2   | 5.0    | 2.7    |
| RECOMMEND - Kaua'i         |            |           |           |       |        |        |
| Very likely                | 83.4       | 84.9      | 81.3      | 52.6  | 77.2   | 76.3   |
| Somewhat likely            | 13.1       | 11.5      | 15.4      | 32.1  | 19.3   | 19.3   |
| Not too likely             | 3.4        | 3.6       | 3.1       | 14.6  | 2.8    | 3.6    |
| Not at all likely          | 0.1        | 0         | 0.2       | 0.7   | 0.6    | 0.8    |

Table 4.13 2006 Reasons for Not Revisiting Hawai'i
[Percentage of Visitors who are not too likely or not at all likely to revisit Hawai'i in the next 5 years by MMA]

|                                | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|--------------------------------|------------|-----------|-----------|-------|--------|--------|
|                                |            |           |           |       |        |        |
| Flight too long                | 26.9       | 7.2       | 38.0      | 17.7  | 28.8   | 54.0   |
| Too commercial/overdeveloped   | 17.7       | 26.9      | 12.6      | 12.7  | 18.4   | 15.1   |
| Too crowded/congested          | 15.2       | 20.6      | 12.1      | 10.1  | 10.6   | 6.5    |
| Not enough value for the price | 25.7       | 32.0      | 22.2      | 9.3   | 21.2   | 12.1   |
| Want to go someplace new       | 46.9       | 42.3      | 49.5      | 59.2  | 60.1   | 53.7   |
| Other                          | 33.6       | 34.5      | 33.1      | 35.5  | 31.2   | 18.5   |

Table 4.14 2005 Reasons for Not Revisiting Hawai'i
[Percentage of Visitors who are not too likely or not at all likely to revisit Hawai'i in the next 5 years by MMA]

|                                | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|--------------------------------|------------|-----------|-----------|-------|--------|--------|
|                                |            |           |           |       |        |        |
| Flight too long                | 31.2       | 13.5      | 40.9      | 20.3  | 34.5   | 56.3   |
| Too commercial/overdeveloped   | 17.2       | 27.3      | 11.7      | 7.7   | 13.6   | 13.3   |
| Too crowded/congested          | 10.8       | 14.9      | 8.5       | 9.4   | 7.5    | 4.2    |
| Not enough value for the price | 20.9       | 20.6      | 21.1      | 6.9   | 21.8   | 11.8   |
| Want to go someplace new       | 49.2       | 44.1      | 52.1      | 52.9  | 58.6   | 56.1   |
| Other                          | 30.4       | 35.3      | 27.7      | 41.5  | 26.8   | 18.4   |

Table 4.15 2006 Other Reasons for Not Revisiting Hawai'i [Percentage of Visitors who are not too likely or not at all likely to revisit Hawai'i in the next 5 years by MMA]

|                                  | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|----------------------------------|------------|-----------|-----------|-------|--------|--------|
|                                  |            |           |           |       |        |        |
| Once in a lifetime               | 0.9        | 0.4       | 1.2       | 0.0   | 0.3    | 0.7    |
| Poor service                     | 1.3        | 1.8       | 1.1       | 2.4   | 3.2    | 0.6    |
| Unfriendly people/felt unwelcome | 0.9        | 1.8       | 0.3       | 1.2   | 0.0    | 0.5    |
| Poor health/age restriction      | 1.9        | 0.6       | 2.6       | 1.7   | 2.9    | 1.5    |
| Other financial obligation       | 1.8        | 2.3       | 1.6       | 2.1   | 1.2    | 0.6    |
| Weather/natural calamities       | 1.0        | 1.9       | 0.5       | 1.5   | 1.9    | 1.1    |
| No time/vacation                 | 0.7        | 0.0       | 1.1       | 7.3   | 0.2    | 0.6    |
| Too expensive/no money           | 16.1       | 14.0      | 17.3      | 11.9  | 15.7   | 9.0    |
| HI doesn't meet expections       | 2.1        | 2.9       | 1.7       | 0.1   | 0.0    | 0.5    |

### 5. ACTIVITY PARTICIPATION

#### **ACTIVITY PARTICIPATION**

Visitors to Hawai'i were very energetic and tried to do many things during their stay; however, the type and intensity of activity was slightly different on each island and also varied by MMA and Lifestage. Hawai'i is known for its natural beauty and it brings no surprise that almost all visitors to Hawai'i made *sightseeing* a part of their trip, especially *self guided* tours. *Shopping* continued to be the most highly participated activity statewide. Those who participated in *recreation* activities were likely to participate in *swimming/sunbathing/beach* activities. *Transportation* was also well utilized by most visitors on every island.

### Activity Participation by Island

- O'ahu was frequented by visitors who shopped in department stores and hotel stores. Swap meets and convenience stores were also popular shopping places on O'ahu. Visitors made good use of O'ahu's transportation, particularly the public buses and taxis. Visitors were more likely to visit a nightclub on O'ahu than on other islands.
- Among the U.S. West, U.S. East, Canadian and European visitors, Maui was the place to be for recreational activities. Visitors were more likely to participate in boat/submarine/whale watching, snorkeling/scuba diving or jet skiing/parasailing/windsurfing activities than on most other islands. The majority of visitors on Maui also used a rental car as their transportation.
- Visitors to Kaua'i were more likely to take a helicopter or plane tour than on other islands.
   Kaua'i was also popular, across all MMA, for backpacking/hiking/camping and for its art/craft fairs.
- Kona's reputation among all MMA was as a place of *historic sites* and *golf. Snorkeling/scuba diving* was also popular among all MMA except Japanese visitors.
- Compared to activities at other destinations, Hilo visitors were more likely to be on *tour bus excursions* and enjoy some *backpacking/hiking/camping*.
- Moloka'i visitors were typically *self-guided* and took in *historic sites*.
- Visitors to Lāna'i were more adapt to be playing *golf* or using the *gym/health spa*.

#### U.S. West (Tables 5.1 to 5.2)

U.S. West visitors were highly engaged in a variety of activities despite the fact that many U.S. West visitors, 78.5 percent of the total 2006 U.S. West arrivals to the state, were Repeat visitors. U.S. West visitors tended to be more independent travelers due to their familiarity with the destination which resulted in high *rental car* (76.9%) and *self-guided tour* (79.6%) participation across the state. U.S. West visitors tended to shop (93.6%) just as much as other MMAs, including Japanese visitors; however U.S. West visitors leaned to shopping at *supermarkets* (69.8%) and *swap meets* (34.4%) more than U.S. East and Japanese visitors. Over half (54.2%) visited *historic sites*, took in fine dining (64.2%) but also visited a *convenience store* (61.6%).

• Approximately half of U.S. West Visitors who visited the neighbor islands, Maui (56.7%), Kaua'i (44.1%), Kona (54.2%), and Lāna'i (49.9%) went *snorkeling/scuba diving*. There was a higher participation in *sports events or tournament* on O'ahu compared to the other islands.

- U.S. West Maui visitors were heavy into their recreational activities (90.9%), specifically: swimming/sunbathing/beach (82.8%), surfing/body boarding (29.7%), jet skiing/parasailing /windsurfing (6.5%), and running/jogging/fitness walking (37.8%). Rental car use was also very high (80.5%). The concentration of visitors participating in entertainment (78.1%) activities was more prevalent on Maui than the other islands particularly for lunch/sunset/dinner/evening cruise (30.6%) and fine dining (61.7%)
- Visitors to Kaua'i were involved in helicopter/plane tour (15.9%) and art/craft fairs (24.7%).
- Over half (55.6%) of visitors to Kona visited its *historic* sites.
- The 63.2 percent of visitors who visited Moloka'i took part in the island's *cultural* activities including 59 percent who visited *historic sites*.
- Many U.S. West visitors to Lāna'i went on a boat/submarine/whale watching excursion (38.6%) or a private limousine/van tour (26.8%)

#### U.S. East (Tables 5.3 to 5.4))

In contrast to their U.S. West counterparts, U.S. East visitors were generally more into swimming/sunbathing/beach (79.9%) and less into other types of recreational activities. U.S. East visitors were also more involved in sight-seeing (90.2%) and culture (80.6%) activities. Over half of the U.S. East visitors who participated in shopping in Hawai'i, shopped at convenience stores (60%), supermarkets (57.3%), and hotel stores (52.8%). Many of those who participated in sightseeing activities participated in boat/submarine/whale watching tours (35.2%) and one-quarter (25.1%) participated in tour bus excursions. Historic sites (64.3%) and Polynesian show/lū'au (51.3%) were the most popular cultural activities in Hawai'i with U.S. East visitors.

- Even though many U.S. East visitors had a high tendency to be involved in *shopping* and *culture* activities, participation has been decreasing since 2001.
- U.S. East visitors on O'ahu were more likely to spend their *shopping* experience (87.7%) in *convenience stores* (55%), *hotel stores* (48.8%) and *department stores* (45.7%).
- U.S. East visitors to Maui tended to shop in supermarkets (47.4%), convenience stores (47.3%) and *designer boutiques* (40.7%). Just like their U.S. West counterparts, *boat/submarine/whale watching* (35.2%) was popular among Maui visitors. Many visitors to Maui also took in a *Polynesian show/lū'au* (40.9%).
- On other islands, U.S. East visitors had similar behaviors as the U.S. West visitors.

#### Japan (Tables 5.5 to 5.6)

Even though the Japanese visited all island, much of their activities were concentrated on O'ahu. Fewer Japanese visitors tended to spend time on the neighbor islands and many were First-timers (44.5% of respondents). Japanese were less likely to participate in *recreation* (80.7%) and *culture* (55.7%) activities than other visitor markets. Instead Japanese visitors exceedingly participated in Hawai'i's *entertainment* (87.7%) and *shopping* (98.3%). Given that Japanese visitors were top spenders in shopping activities, it was common to find them shopping in *designer boutiques* (61.4%) and also at *duty free* shops (80.6%), *convenience stores* (79.5%), *supermarkets* (59.1%), and *discount/outlet stores* (43.6%). Japanese visitors were also heavy users of the *trolley* (67.4%) for transportation on O'ahu.

• The many that participated in *entertainment* indulged in *fine-dining* (73.1%) and *lunch/sunset/dinner/evening cruises* (57.7%).

- Tour bus excursions were the main choice of sightseeing activity on Maui (47.8%), Kaua'i (67.7%), Hilo (62.6%), and Kona (56.6%).
- Since 2002 golf participation decreased among Japanese visitors and resulted in relatively low (8.9%) participation for 2006.
- Visitors to Maui (12.7%), Kona (13.1%) and Lanai (57.6%) were more likely to play golf.

#### Canada (Tables 5.7 to 5.8)

Canadian visitors were generally diverse in their activity participation and the most active relative to other MMAs during their trip to Hawai'i. Almost all visitors did some *shopping* (97.1%) and *recreation* (93.7%). In comparison to other MMAs, Canadian visitors had a higher tendency to shop at *supermarkets* (73.6%) and *swap meets* (42.4%), and even rivaled Japanese for visitors to *convenience stores* (71.3%). In terms of recreation Canadians loved to go *swimming/sunbathing/beach* (88.9%), *snorkeling/scuba diving* (52.1%) and a fair amount did *running/jogging/fitness walking* (45.7%). Many visited *historic sites* (61.3%) and over half (52%) went to a *Polynesian show/lū'au*.

- Most visitors to O'ahu did some *entertainment* (71.7%) with at least half (51.2%) going out for *fine dining*. Many Canadians visited *historic sites* (52.6%) and utilized the *public bus* (44.1%).
- Like most other visitors, Maui was the place for recreation activities (84.7%). The bulk of Canadian visitors did their sightseeing *self-guided* (74.3%) with most using a *rental car* (74%). Maui visitors were more likely to shop in a *designer boutique* (43.7%) than on Oʻahu (34.2%), and also more likely to visit a *supermarket* (62.8%).
- On Lāna'i, Canadian visitors participated in *boat/submarine/whale watching* (30.7%) and *private limousine/van tours* (29.9%) as a part of the visitors' *sightseeing* experience. Many also spent time *golfing* (30.3%)

### Europe (Tables 5.9 to 5.10)

Many European visitors spend time *shopping* (96.1%), *sightseeing* (94%), in *recreation* (91.4%), and utilizing *transportation* (91.1%). A large amount of visitors went to *historic sites* (63.7%) and on *self-guided* tours(72.3%). Europeans were mainly *swimming/sunbathing/beach* (87%) goers, with some also *snorkeling/scuba diving* (37.3%). Over one-third (36.1%) did their sightseeing by *tour bus excursion*. European visitors had the highest propensity to shop at *supermarkets* (74.8%) and *department stores* (70.5%) statewide.

- Several European visitors experienced O'ahu's *cultural* activities (76.4%) particularly its *historic sites* (60.6%). Most the O'ahu visitors shopped (93.6%), mainly at *department stores* (72.8%).
- Two-thirds (66.5%) of Maui visitors went to a supermarket and many rented a car (65.3%). Kaua'i visitors were very similar except some spent time *backpacking/hiking/camping* (22.7%). Kona visitors were less likely to do a *tour bus excursion* (20.7%) than on other islands.
- Less than on other island, only seven out of ten (70.2%) European visitors to Lāna'i participated in sightseeing activities such as *tour bus excursions* (26%) and *boat/submarine/whale watching* (24.1%) tours.

#### Activity Participation by Lifestage

The differentiation in Lifestage segments' behavior was due to shared preferences and a result of the difference in visitor characteristics such as length of stay, ratio of repeat to firsttimers, age, income and lifestyle. In general, as visitors age they tend to decrease their propensity to participate in beach activities. For that reason Senior visitors in every Major Marketing Area were the least likely to participate in recreation Wedding/Honeymoon visitors were highly active on their trip to Hawai'i, especially entertainment activities. Wedding/Honeymoon visitors across every MMA were more likely to participate in a lunch/sunset/dinner/evening cruise. These visitors were heavily involved in activities such as sightseeing, recreation, entertainment, shopping and transportation. As expected backpacking/hiking/camping was more popular with Young visitors from the U.S., Canada and Europe since these visitors tend to be a bit more adventurous on their trip. First-timers were generally more active because of their incentive to explore the new destinations which lead them to be more active in activities such as sightseeing and culture. First-timers are also more likely to participate in tour bus excursions since they tend to be less familiar with the destination than Repeat visitors. Repeat visitors had a higher tendency to participate in running/jogging/fitness walking activities in Hawai'i.

#### U.S. West (Tables 5.11 to 5.12)

- U.S. West First-timers were generally more active in activities such as *recreation* (94.5%) compared to U.S. West Repeat visitors (89.8%). U.S. First-timers were also more likely to participate in *boat/submarine/whale watching* tours (40.5%), visit *historic sites* (66.2%) and attend *Polynesian show/lūʿau* (63.6%).
- Family visitors were more actively involved in a wide range of recreational activities than other lifestyles. More of these visitors were involved in *swimming/sunbathing/beach* (94.2%), *snorkeling/scuba diving* (65.6%) and *surfing/body boarding* (45.9%).
- Middle Age (43.6%), Senior (40.9%) and Family (40.3%) visitors participated in some *running/jogging/fitness walking* in the state.

#### U.S. East (Tables 5.13 to 5.14)

- U.S. East First-timers were also very active on their trip and more likely to participate in *shopping* (91.6%) and *recreation* (87.5%). In addition they were also more likely to participate in other activities such as *historic sites* (70.2%), *Polynesian show/lū*'au (64.6%), *lunch/sunset/dinner/evening cruises* (40.6%) and *lounge act/stage shows* (36.6%).
- Two out of five Wedding/Honeymoon (41.7%) and Family visitors (39.7%) went on boat/submarine/whale watching tours.
- U.S. East Wedding/Honeymoon visitors were very diverse in *sightseeing* tours and in addition chose to experience *helicopter or plane tours* (36.3%). Even though most of the Wedding/Honeymoon visitors (85.6%) were involved in *self-guided* tours, quite a few (34%) still participated in *tour bus excursions*. This segment was also heavily diverse in their *entertainment* participation. Compared to other lifestyles, Wedding/Honeymoon visitors were more likely to rent cars (83.2%), attend *Polynesian show/lū'au* (71.6%) and shopped in *hotel stores* (64.8%) in Hawai'i.

#### Japan (Tables 5.15 to 5.16)

- Japanese First-timers were more active in *entertainment* (91%) and *shopping* (98.9%) than Japanese Repeat visitors. More First-timers experienced a *lunch/sunset/dinner/evening cruise* (70%) than Repeat visitors.
- Most Japanese Wedding/Honeymoon visitors (96.1%) took part in an *entertainment* activity, especially *fine dinning* (79.4%) and *lunch/sunset/dinner/evening cruise* (77.4%). At the same time they were the least likely to participate in *culture activities* (47.3%).
- More Japanese Young visitors preferred *self-guided* tours (62.1%) and to shop in *department stores* (74%). Many Young visitors (82.1%) also chose to partake in a *fine dinning* experience while in Hawai'i.
- Japanese Senior visitors were found to be the least active in *recreation* activities, instead they were more likely to participate in *culture activities* (66.6%) such as *Polynesian show/lūʿau* (38.2%) and *historic sites* (35.1%). This segment was also more involved in *lounge act/stage shows* (30.1%).

#### Canada (Tables 5.17 to 5.18)

- More Canadian First-timers experienced Hawai'i's *culture* activities (88.5%), particularly *Polynesian shows/lū'au* (66.4%) and *historic sites* (66.2%) than Repeat visitors. In addition, First-timers had a higher tendency to take part in *lounge/act/stage/shows* (42.1%), and *boat/submarine/whale watching* (41.5%). On the other hand, more Repeat visitors were involved in *fine dining* (65%).
- The many Wedding/Honeymoon visitors (98.5%) who chose to participate in some kind of sightseeing activity preferred self-guided (91.6%) and boat/submarine/whale watching tours (42.4%). Three out of four (76.4%) Canadian Wedding/Honeymoon visitors did their shopping in department stores. Furthermore 93.7 percent of the Wedding/Honeymoon visitors who chose to experience a culture activity viewed Polynesian show/lū'au (72.6%) and historic sites (67.1%).
- Canadian Family visitors were greatly involved in a variety of *recreation* activities such as *swimming/sunbathing/beach* (95.9%), *snorkeling/scuba diving* (69.4%), *surfing/body boarding* (53.1%) and *running/jogging/fitness walking* (49.7%). These visitors were also more likely to take part in an *art/craft fair* (25.6%).
- Half of Repeat (51.1%), Family (49.7%) and Middle Age (49.1%) visitors did some *running/jogging/fitness* walking during their trip.

#### Europe (Tables 5.19 to 5.20)

- Many European First-timers had a higher tendency to take part in *entertainment* (80.3%) activities than Repeat visitors. As European visitors became more familiar with Hawai'i, participation in *festivals* (10.6%) became more popular among Repeat visitors compared to First-timers.
- More European Wedding/Honeymoon visitors chose to experience a *helicopter or plane tour* (28%) during their visit in Hawai'i.
- European Young visitors were more likely to spend some time in a *nightclub/dancing/bar/karaoke* (39.4%).

Table 5.1 2006 Activity Participation – U.S. West [Percentage of Visitors by Island]

|                                    | STATE | O'AHU | MAUI | KAUAʻI | HILO | KONA | MOLOKA'I | LĀNA'I |
|------------------------------------|-------|-------|------|--------|------|------|----------|--------|
| ALL SIGHTSEEING                    | 86.7  | 83.7  | 88.6 | 93.0   | 90.1 | 86.3 | 86.3     | 81.5   |
| Helicopter or plane tour           | 10.1  | 3.0   | 7.6  | 15.9   | 6.4  | 7.9  | 11.3     | 8.8    |
| Boat/submarine/whale watching      | 26.9  | 14.7  | 31.6 | 27.7   | 1.6  | 15.8 | 0.0      | 38.6   |
| Tour bus excursion                 | 11.2  | 14.6  | 7.8  | 6.2    | 14.4 | 8.3  | 18.3     | 8.8    |
| Private limousine/van tour         | 5.0   | 5.0   | 3.5  | 2.1    | 4.9  | 2.7  | 6.7      | 26.8   |
| Self-guided                        | 79.6  | 74.4  | 75.6 | 80.9   | 71.8 | 76.2 | 66.8     | 35.7   |
| ALL RECREATION                     | 90.8  | 80.6  | 90.9 | 85.7   | 40.4 | 84.1 | 38.2     | 65.1   |
| Swimming/sunbathing/beach          | 83.0  | 71.0  | 82.8 | 75.8   | 22.9 | 72.4 | 28.2     | 60.2   |
| Surfing/bodyboarding               | 26.6  | 20.5  | 29.7 | 22.1   | 3.6  | 14.4 | 2.9      | 14.6   |
| Snorkeling/scuba diving            | 52.3  | 32.2  | 56.7 | 44.1   | 13.3 | 54.2 | 12.1     | 49.9   |
| Jet skiing/parasailing/windsurfing | 5.7   | 3.6   | 6.5  | 1.1    | 0.0  | 4.3  | 0.0      | 4.3    |
| Golf                               | 13.3  | 6.0   | 12.2 | 15.9   | 0.3  | 15.1 | 4.4      | 8.7    |
| Running/jogging/fitness walking    | 39.5  | 32.6  | 37.8 | 37.7   | 8.4  | 33.4 | 16.2     | 23.2   |
| Gym/health spa                     | 16.0  | 10.1  | 13.2 | 13.1   | 1.2  | 18.0 | 7.7      | 21.7   |
| Backpacking/hiking/camping         | 21.7  | 15.5  | 15.2 | 29.4   | 17.8 | 16.1 | 15.0     | 3.0    |
| Sports event or tournament         | 4.8   | 5.4   | 2.6  | 1.6    | 1.3  | 2.3  | 0.0      | 0.0    |
| ALL ENTERTAINMENT                  | 79.1  | 71.4  | 78.1 | 69.4   | 25.7 | 61.6 | 38.1     | 50.0   |
| Lunch/sunset/dinner/evening cruise | 29.8  | 26.3  | 30.6 | 25.4   | 9.3  | 19.2 | 15.1     | 24.5   |
| Lounge act/stage show              | 23.7  | 22.9  | 23.1 | 14.8   | 4.0  | 10.0 | 9.5      | 9.4    |
| Nightclub/dancing/bar/karaoke      | 15.5  | 18.4  | 12.0 | 6.5    | 3.3  | 7.2  | 7.2      | 1.7    |
| Fine dining                        | 64.2  | 54.6  | 61.7 | 57.7   | 17.6 | 50.6 | 18.6     | 36.2   |
| ALL SHOPPING                       | 93.6  | 89.8  | 91.7 | 85.3   | 51.3 | 82.0 | 52.3     | 40.2   |
| Department stores                  | 48.2  | 52.6  | 36.2 | 33.6   | 20.9 | 35.7 | 0.0      | 5.9    |
| Designer boutiques                 | 42.7  | 32.3  | 46.2 | 38.0   | 9.1  | 29.5 | 12.9     | 5.3    |
| Hotel stores                       | 43.7  | 44.7  | 36.7 | 24.7   | 7.1  | 36.0 | 17.3     | 19.1   |
| Swap meet                          | 34.4  | 34.4  | 22.1 | 24.5   | 19.9 | 26.8 | 10.6     | 1.7    |
| Discount/outlet stores             | 37.1  | 33.1  | 35.2 | 29.4   | 16.0 | 28.0 | 0.0      | 0.0    |
| Supermarkets                       | 69.8  | 47.2  | 74.3 | 68.2   | 28.2 | 60.2 | 29.9     | 6.7    |
| Convenience stores                 | 61.6  | 60.3  | 56.6 | 48.6   | 21.4 | 45.6 | 15.8     | 16.4   |
| Duty free                          | 5.4   | 5.3   | 3.4  | 4.5    | 2.8  | 2.2  | 0.0      | 0.0    |
| ALL CULTURE                        | 73.9  | 67.0  | 69.3 | 67.9   | 43.1 | 67.9 | 63.2     | 34.2   |
| Historic site                      | 54.2  | 49.2  | 41.0 | 51.9   | 40.1 | 55.6 | 59.0     | 15.7   |
| Museum/art gallery                 | 29.5  | 22.1  | 29.4 | 22.8   | 15.0 | 22.7 | 31.2     | 8.1    |
| Polynesian show/luau               | 37.5  | 34.9  | 35.9 | 27.5   | 0.8  | 19.4 | 18.0     | 13.7   |
| Art/craft fair                     | 19.5  | 9.2   | 18.8 | 24.7   | 7.9  | 15.8 | 7.7      | 0.0    |
| Festival                           | 5.7   | 5.4   | 3.7  | 3.9    | 2.3  | 2.9  | 0.0      | 0.0    |
| ALL TRANSPORTATION                 | 85.7  | 81.5  | 84.0 | 82.3   | 44.2 | 73.3 | 59.9     | 34.9   |
| Trolley                            | 5.6   | 9.7   | 1.6  | 0.2    | 0.0  | 1.4  | 5.2      | 4.8    |
| Public Bus                         | 9.9   | 18.4  | 2.4  | 1.4    | 3.4  | 2.0  | 0.0      | 0.0    |
| Taxi/limousine                     | 13.9  | 21.4  | 5.9  | 2.1    | 4.0  | 7.2  | 0.0      | 21.6   |
| Rental Car                         | 76.9  | 60.6  | 80.5 | 80.2   | 39.0 | 69.1 | 54.7     | 16.2   |
| MEETING                            | 7.2   | 7.5   | 4.8  | 2.2    | 3.5  | 5.0  | 4.3      | 1.7    |
| CONVENTION                         | 3.3   | 3.3   | 0.7  | 1.2    | 0.0  | 2.9  | 0.0      | 5.0    |
| INCENTIVE/REWARD                   | 3.2   | 1.7   | 2.4  | 1.8    | 0.0  | 2.4  | 0.0      | 7.6    |

Table 5.2 2005 Activity Participation – U.S. West [Percentage of Visitors by Island]

|                                    | STATE | O'AHU | MAUI | KAUAʻI | HILO | KONA | MOLOKA'I | LĀNA'I |
|------------------------------------|-------|-------|------|--------|------|------|----------|--------|
| All Sightseeing                    | 82.9  | 78.4  | 86.6 | 85.0   | 85.2 | 81.9 | 86.5     | 49.8   |
| Helicopter or plane tour           | 7.5   | 1.8   | 7.4  | 5.7    | 9.3  | 6.4  | 19.3     | 6.3    |
| Boat, submarine, whale watching    | 27.3  | 13.8  | 33.5 | 28.9   | 3.0  | 18.8 | 27.2     | 17.2   |
| Tour bus excursion                 | 12.1  | 18.0  | 4.4  | 5.7    | 10.5 | 5.3  | 19.3     | 6.3    |
| Private limousine/van tour         | 5.7   | 4.8   | 4.3  | 1.7    | 6.6  | 3.1  | 3.8      | 4.0    |
| Self-guided                        | 73.6  | 67.6  | 73.9 | 73.9   | 66.6 | 70.5 | 51.3     | 22.3   |
| All Recreation                     | 89.4  | 79.3  | 91.7 | 89.9   | 43.0 | 80.6 | 65.0     | 86.5   |
| Swimming-sunbathing-beach          | 82.2  | 70.9  | 83.2 | 83.3   | 21.6 | 68.1 | 44.5     | 36.5   |
| Surfing / bodyboarding             | 26.0  | 22.3  | 27.7 | 24.3   | 6.8  | 12.3 | 6.8      | 0.0    |
| Snorkeling-scuba diving            | 49.8  | 28.0  | 57.4 | 54.4   | 15.1 | 45.0 | 20.8     | 55.2   |
| Jet skiing-parasailing-windsurfing | 4.9   | 3.2   | 7.3  | 0.5    | 0.4  | 0.9  | 0.0      | 0.0    |
| Golf                               | 14.1  | 6.3   | 15.0 | 14.6   | 3.7  | 16.6 | 12.2     | 17.3   |
| Running-jogging-fitness walking    | 36.5  | 30.5  | 38.0 | 37.2   | 12.4 | 25.0 | 24.0     | 13.8   |
| Gym-health spa                     | 13.8  | 10.1  | 13.1 | 12.9   | 2.7  | 12.9 | 2.9      | 9.9    |
| Backpaking-hiking-camping          | 21.8  | 14.7  | 17.1 | 32.6   | 20.9 | 15.6 | 12.7     | 3.8    |
| Sports event or tournament         | 4.6   | 5.6   | 2.2  | 0.5    | 0.5  | 4.4  | 0.0      | 0.0    |
| All Entertainment                  | 78.4  | 70.0  | 80.8 | 71.7   | 32.2 | 64.5 | 48.6     | 30.3   |
| Lunch-sunset-dinner-evening cruise | 29.5  | 26.7  | 28.9 | 24.9   | 12.5 | 20.5 | 14.7     | 11.9   |
| Lounge act-stage show              | 26.4  | 24.4  | 29.6 | 18.1   | 2.7  | 16.0 | 15.1     | 0.0    |
| Nightclub-dancing-bar-karaoke      | 15.6  | 18.0  | 11.1 | 12.5   | 3.6  | 8.7  | 14.9     | 4.3    |
| Fine dining                        | 63.5  | 54.8  | 67.7 | 54.8   | 24.1 | 50.5 | 21.2     | 22.8   |
| All Shopping                       | 92.8  | 90.9  | 91.9 | 88.0   | 50.9 | 80.2 | 54.4     | 22.4   |
| Department stores                  | 48.8  | 57.7  | 36.0 | 29.9   | 20.6 | 28.8 | 3.8      | 0.0    |
| Designer boutiques                 | 40.2  | 29.7  | 44.9 | 39.3   | 11.1 | 33.9 | 6.7      | 0.0    |
| Hotel stores                       | 44.4  | 48.7  | 37.1 | 30.5   | 6.8  | 31.5 | 13.3     | 7.4    |
| Swap meet                          | 31.0  | 34.3  | 19.5 | 23.8   | 12.3 | 22.0 | 17.1     | 0.0    |
| Discount/outlet stores             | 34.8  | 32.4  | 31.1 | 29.9   | 14.3 | 26.3 | 0.0      | 2.7    |
| Supermarkets                       | 67.6  | 43.7  | 74.6 | 74.8   | 29.2 | 50.9 | 44.7     | 9.9    |
| Convenience stores                 | 60.4  | 63.7  | 57.0 | 49.5   | 23.5 | 39.9 | 28.0     | 6.8    |
| Duty free                          | 6.9   | 10.6  | 3.4  | 2.9    | 0.6  | 1.9  | 0.0      | 0.0    |
| All Culture                        | 71.1  | 65.4  | 69.3 | 69.0   | 43.7 | 63.9 | 60.5     | 8.1    |
| Historic site                      | 51.9  | 50.1  | 39.1 | 48.8   | 36.7 | 53.0 | 54.1     | 8.1    |
| Museum-art gallery                 | 28.0  | 22.7  | 32.0 | 19.4   | 17.5 | 19.5 | 13.1     | 0.0    |
| Polynesian show-luau               | 38.4  | 34.8  | 36.3 | 33.5   | 3.5  | 24.2 | 0.0      | 0.0    |
| Art-craft fair                     | 17.3  | 8.0   | 17.7 | 29.6   | 4.8  | 12.6 | 10.3     | 3.7    |
| Festival                           | 5.6   | 4.8   | 6.2  | 2.7    | 0.4  | 3.0  | 0.0      | 0.0    |
| All Transportation                 | 86.2  | 84.1  | 86.4 | 86.8   | 54.3 | 74.6 | 39.1     | 16.2   |
| Trolley                            | 6.4   | 9.9   | 3.0  | 0.5    | 0.4  | 1.5  | 0.0      | 5.7    |
| Public Bus                         | 10.6  | 20.9  | 2.2  | 1.2    | 1.7  | 1.1  | 0.0      | 0.0    |
| Taxi-limousine                     | 16.7  | 26.4  | 7.3  | 3.8    | 5.4  | 9.0  | 6.2      | 3.1    |
| Rental Car                         | 76.0  | 58.2  | 82.5 | 84.1   | 48.3 | 69.7 | 39.1     | 10.5   |
| Meeting                            | 10.7  | 13.4  | 7.5  | 3.6    | 6.1  | 5.6  | 6.4      | 0.0    |
| Convention                         | 5.3   | 6.9   | 1.6  | 3.6    | 0.5  | 2.0  | 0.0      | 0.0    |
| Incentive/reward                   | 3.4   | 1.5   | 2.5  | 2.5    | 0.0  | 4.7  | 0.0      | 0.0    |

Table 5.3 2006 Activity Participation – U.S. East [Percentage of Visitors by Island]

|                                    | STATE | O'AHU | MAUI | KAUAʻI | HILO | KONA | MOLOKA'I | LĀNA'I |
|------------------------------------|-------|-------|------|--------|------|------|----------|--------|
| ALL SIGHTSEEING                    | 90.2  | 86.1  | 92.5 | 91.5   | 89.7 | 89.4 | 95.8     | 75.5   |
| Helicopter or plane tour           | 17.3  | 3.2   | 8.0  | 26.2   | 13.1 | 10.0 | 13.3     | 6.9    |
| Boat/submarine/whale watching      | 35.2  | 16.2  | 35.2 | 28.7   | 1.3  | 20.9 | 15.5     | 10.5   |
| Tour bus excursion                 | 25.1  | 28.0  | 21.5 | 23.8   | 30.6 | 24.3 | 26.3     | 20.6   |
| Private limousine/van tour         | 8.9   | 5.8   | 6.1  | 5.3    | 7.3  | 7.7  | 12.7     | 13.1   |
| Self-guided                        | 76.8  | 64.6  | 68.1 | 61.0   | 48.5 | 57.6 | 50.3     | 30.1   |
| ALL RECREATION                     | 87.6  | 73.4  | 78.4 | 68.4   | 33.0 | 64.4 | 53.7     | 45.4   |
| Swimming/sunbathing/beach          | 79.9  | 66.0  | 71.5 | 57.9   | 17.6 | 53.9 | 32.2     | 35.3   |
| Surfing/bodyboarding               | 19.3  | 14.2  | 14.2 | 10.7   | 1.9  | 6.9  | 0.0      | 1.5    |
| Snorkeling/scuba diving            | 44.8  | 24.8  | 38.1 | 30.6   | 7.2  | 36.5 | 34.9     | 27.7   |
| Jet skiing/parasailing/windsurfing | 4.3   | 2.6   | 4.6  | 0.3    | 0.0  | 1.4  | 0.0      | 0.0    |
| Golf                               | 12.6  | 4.7   | 11.1 | 10.6   | 0.6  | 10.3 | 2.4      | 10.9   |
| Running/jogging/fitness walking    | 35.3  | 27.9  | 27.4 | 22.9   | 10.2 | 20.5 | 16.5     | 12.5   |
| Gym/health spa                     | 15.7  | 9.0   | 13.0 | 11.2   | 0.2  | 11.8 | 0.0      | 12.5   |
| Backpacking/hiking/camping         | 26.9  | 17.1  | 17.4 | 21.4   | 20.4 | 16.9 | 15.4     | 3.0    |
| Sports event or tournament         | 5.3   | 5.1   | 2.0  | 1.7    | 0.0  | 1.2  | 0.0      | 0.0    |
| ALL ENTERTAINMENT                  | 79.2  | 70.2  | 70.8 | 57.2   | 22.4 | 50.3 | 25.7     | 26.9   |
| Lunch/sunset/dinner/evening cruise | 34.6  | 28.1  | 29.4 | 23.1   | 11.7 | 21.3 | 15.1     | 17.2   |
| Lounge act/stage show              | 31.0  | 24.9  | 26.0 | 15.1   | 4.0  | 14.5 | 0.0      | 0.0    |
| Nightclub/dancing/bar/karaoke      | 18.0  | 17.3  | 12.1 | 8.7    | 3.2  | 6.8  | 0.0      | 1.5    |
| Fine dining                        | 63.7  | 53.4  | 56.5 | 45.5   | 11.1 | 38.0 | 10.6     | 20.4   |
| ALL SHOPPING                       | 92.8  | 87.7  | 83.9 | 74.2   | 42.0 | 70.3 | 35.5     | 32.2   |
| Department stores                  | 48.4  | 45.7  | 33.6 | 23.0   | 16.9 | 22.6 | 0.0      | 14.8   |
| Designer boutiques                 | 42.4  | 31.2  | 40.7 | 24.3   | 6.5  | 25.6 | 6.0      | 6.2    |
| Hotel stores                       | 52.8  | 48.8  | 39.1 | 24.3   | 5.0  | 30.3 | 20.0     | 12.9   |
| Swap meet                          | 33.9  | 32.2  | 13.1 | 16.0   | 11.9 | 13.1 | 8.8      | 0.0    |
| Discount/outlet stores             | 37.5  | 30.5  | 28.4 | 27.3   | 12.6 | 21.6 | 0.0      | 6.4    |
| Supermarkets                       | 57.3  | 33.8  | 47.4 | 47.5   | 17.2 | 34.5 | 21.5     | 3.0    |
| Convenience stores                 | 60.0  | 55.0  | 47.3 | 38.7   | 19.1 | 32.6 | 19.4     | 5.2    |
| Duty free                          | 7.0   | 6.1   | 3.5  | 3.3    | 0.2  | 3.7  | 0.0      | 0.0    |
| ALL CULTURE                        | 80.6  | 76.0  | 68.3 | 54.3   | 45.7 | 55.8 | 43.2     | 23.0   |
| Historic site                      | 64.3  | 65.1  | 44.5 | 40.0   | 41.7 | 47.1 | 37.2     | 19.1   |
| Museum/art gallery                 | 28.9  | 22.8  | 22.3 | 12.8   | 16.1 | 11.0 | 8.7      | 9.8    |
| Polynesian show/luau               | 51.3  | 40.0  | 40.9 | 23.3   | 3.9  | 20.1 | 0.0      | 0.0    |
| Art/craft fair                     | 16.7  | 8.5   | 12.3 | 13.9   | 6.7  | 6.2  | 6.0      | 2.2    |
| Festival                           | 5.1   | 4.1   | 3.2  | 1.4    | 1.0  | 1.1  | 0.0      | 0.0    |
| ALL TRANSPORTATION                 | 84.5  | 77.6  | 77.5 | 67.9   | 36.9 | 58.9 | 56.0     | 22.9   |
| Trolley                            | 9.7   | 11.8  | 3.9  | 1.1    | 1.2  | 2.2  | 0.0      | 0.0    |
| Public Bus                         | 15.6  | 22.6  | 4.1  | 2.3    | 2.8  | 2.4  | 8.8      | 8.6    |
| Taxi/limousine                     | 21.3  | 24.3  | 9.1  | 3.4    | 1.7  | 9.0  | 7.9      | 7.9    |
| Rental Car                         | 69.9  | 48.5  | 69.2 | 63.4   | 31.1 | 49.9 | 43.0     | 8.5    |
| MEETING                            | 7.7   | 7.4   | 2.9  | 1.8    | 0.5  | 3.3  | 0.0      | 0.0    |
| CONVENTION                         | 6.5   | 6.1   | 1.2  | 1.4    | 0.5  | 4.8  | 0.0      | 2.6    |
| INCENTIVE/REWARD                   | 4.2   | 1.0   | 4.1  | 1.9    | 0.4  | 3.3  | 0.0      | 2.4    |

Table 5.4 2005 Activity Participation – U.S. East [Percentage of Visitors by Island]

|                                    | STATE | O'AHU | MAUI | KAUAʻI | HILO | KONA | MOLOKA'I | LĀNA'I |
|------------------------------------|-------|-------|------|--------|------|------|----------|--------|
| All Sightseeing                    | 91.4  | 86.9  | 92.2 | 92.6   | 89.1 | 87.5 | 100.0    | 74.1   |
| Helicopter or plane tour           | 16.4  | 2.8   | 13.6 | 18.1   | 12.5 | 19.6 | 22.2     | 11.1   |
| Boat, submarine, whale watching    | 35.8  | 16.8  | 37.3 | 28.1   | 1.7  | 24.2 | 0.0      | 23.6   |
| Tour bus excursion                 | 23.7  | 26.8  | 16.3 | 18.1   | 29.4 | 19.2 | 22.2     | 10.1   |
| Private limousine/van tour         | 8.7   | 6.3   | 5.4  | 2.5    | 3.4  | 3.2  | 0.0      | 27.1   |
| Self-guided                        | 79.0  | 66.6  | 72.1 | 70.4   | 54.1 | 67.2 | 77.8     | 36.8   |
| All Recreation                     | 91.3  | 77.6  | 84.1 | 73.4   | 35.0 | 69.0 | 37.5     | 64.4   |
| Swimming-sunbathing-beach          | 83.3  | 69.2  | 76.1 | 61.8   | 16.7 | 51.0 | 25.5     | 24.5   |
| Surfing / bodyboarding             | 18.8  | 14.5  | 15.4 | 9.3    | 0.5  | 6.6  | 3.7      | 3.8    |
| Snorkeling-scuba diving            | 45.5  | 24.9  | 41.4 | 34.6   | 6.3  | 39.7 | 16.5     | 36.9   |
| Jet skiing-parasailing-windsurfing | 3.8   | 1.9   | 3.2  | 1.6    | 0.5  | 1.2  | 0.0      | 1.3    |
| Golf                               | 13.7  | 5.6   | 14.0 | 11.5   | 1.5  | 8.7  | 0.0      | 7.5    |
| Running-jogging-fitness walking    | 35.1  | 28.4  | 26.4 | 24.5   | 8.9  | 19.9 | 13.8     | 1.3    |
| Gym-health spa                     | 16.8  | 9.2   | 16.8 | 9.2    | 2.2  | 9.7  | 3.7      | 5.7    |
| Backpaking-hiking-camping          | 24.4  | 16.4  | 15.0 | 21.6   | 14.5 | 13.6 | 12.6     | 20.2   |
| Sports event or tournament         | 4.8   | 4.5   | 2.6  | 0.5    | 0.0  | 2.1  | 0.0      | 1.3    |
| All Entertainment                  | 81.1  | 69.3  | 73.4 | 61.5   | 21.4 | 50.2 | 55.0     | 32.0   |
| Lunch-sunset-dinner-evening cruise | 34.0  | 25.1  | 30.7 | 24.4   | 9.1  | 20.9 | 39.8     | 30.4   |
| Lounge act-stage show              | 33.7  | 26.1  | 29.0 | 14.4   | 1.7  | 12.2 | 7.0      | 4.3    |
| Nightclub-dancing-bar-karaoke      | 17.4  | 16.1  | 12.1 | 6.0    | 2.2  | 7.8  | 5.1      | 4.3    |
| Fine dining                        | 65.7  | 50.4  | 59.4 | 49.8   | 11.1 | 37.0 | 13.3     | 8.7    |
| All Shopping                       | 94.0  | 88.5  | 85.0 | 76.3   | 45.5 | 70.1 | 27.9     | 10.3   |
| Department stores                  | 48.3  | 46.0  | 28.9 | 19.4   | 11.6 | 27.5 | 0.0      | 0.0    |
| Designer boutiques                 | 39.8  | 27.6  | 35.6 | 24.7   | 7.0  | 23.4 | 0.0      | 2.4    |
| Hotel stores                       | 53.7  | 49.8  | 39.3 | 26.7   | 5.4  | 23.8 | 15.8     | 0.0    |
| Swap meet                          | 35.2  | 32.0  | 15.8 | 18.7   | 7.8  | 12.7 | 9.0      | 0.0    |
| Discount/outlet stores             | 38.2  | 29.7  | 32.4 | 22.4   | 12.6 | 26.6 | 0.0      | 1.3    |
| Supermarkets                       | 56.8  | 32.3  | 51.9 | 43.7   | 17.6 | 36.9 | 12.0     | 0.0    |
| Convenience stores                 | 61.2  | 57.5  | 49.4 | 38.4   | 17.9 | 35.5 | 6.8      | 6.6    |
| Duty free                          | 7.1   | 6.1   | 3.4  | 0.9    | 3.3  | 3.2  | 7.0      | 0.0    |
| All Culture                        | 82.5  | 78.0  | 73.5 | 60.1   | 42.2 | 56.3 | 33.1     | 9.0    |
| Historic site                      | 63.7  | 64.5  | 40.6 | 45.3   | 37.1 | 48.3 | 28.0     | 7.4    |
| Museum-art gallery                 | 29.3  | 23.2  | 23.9 | 17.0   | 9.5  | 13.5 | 0.0      | 2.5    |
| Polynesian show-luau               | 56.0  | 42.6  | 48.1 | 22.6   | 1.6  | 19.1 | 12.0     | 2.5    |
| Art-craft fair                     | 17.1  | 7.4   | 15.6 | 14.0   | 6.5  | 10.3 | 0.0      | 0.0    |
| Festival                           | 5.2   | 4.5   | 3.6  | 1.3    | 0.0  | 1.4  | 0.0      | 1.6    |
| All Transportation                 | 88.0  | 80.8  | 80.3 | 71.7   | 38.9 | 64.5 | 36.8     | 12.4   |
| Trolley                            | 7.6   | 9.5   | 2.2  | 0.9    | 0.4  | 1.0  | 0.0      | 0.0    |
| Public Bus                         | 17.3  | 24.7  | 4.1  | 2.4    | 3.9  | 2.2  | 0.0      | 1.6    |
| Taxi-limousine                     | 21.1  | 27.2  | 7.0  | 4.2    | 1.9  | 4.2  | 8.9      | 4.7    |
| Rental Car                         | 74.0  | 52.3  | 73.1 | 68.3   | 33.1 | 59.8 | 27.9     | 6.1    |
| Meeting                            | 7.3   | 8.4   | 3.7  | 2.1    | 0.8  | 2.2  | 0.0      | 2.2    |
| Convention                         | 9.0   | 9.9   | 3.5  | 1.8    | 0.4  | 2.6  | 0.0      | 0.0    |
| Incentive/reward                   | 4.4   | 2.3   | 5.8  | 1.9    | 3.1  | 4.5  | 0.0      | 2.2    |

Table 5.5 2006 Activity Participation – Japan [Percentage of Visitors by Island]

|                                    | STATE | O'AHU | MAUI | KAUAʻI | HILO | KONA | MOLOKAʻI | LĀNA'I |
|------------------------------------|-------|-------|------|--------|------|------|----------|--------|
| ALL SIGHTSEEING                    | 92.0  | 88.8  | 90.3 | 97.5   | 89.8 | 91.3 | 100.0    | 52.4   |
| Helicopter or plane tour           | 4.4   | 2.4   | 5.9  | 8.3    | 6.4  | 3.6  | 71.0     | 10.1   |
| Boat/submarine/whale watching      | 18.3  | 16.7  | 14.8 | 6.1    | 2.0  | 3.6  | 0.0      | 12.3   |
| Tour bus excursion                 | 46.1  | 39.7  | 47.8 | 67.7   | 62.6 | 56.6 | 0.0      | 10.1   |
| Private limousine/van tour         | 16.8  | 15.1  | 7.6  | 6.8    | 8.3  | 12.9 | 0.0      | 0.0    |
| Self-guided                        | 55.1  | 53.8  | 32.3 | 20.4   | 17.6 | 27.2 | 42.4     | 19.9   |
| ALL RECREATION                     | 80.7  | 77.8  | 51.9 | 24.6   | 14.8 | 49.3 | 20.9     | 89.9   |
| Swimming/sunbathing/beach          | 66.3  | 63.9  | 31.5 | 16.0   | 8.1  | 35.7 | 20.9     | 49.2   |
| Surfing/bodyboarding               | 7.4   | 7.0   | 5.3  | 3.0    | 0.0  | 1.9  | 0.0      | 0.0    |
| Snorkeling/scuba diving            | 18.6  | 17.0  | 11.5 | 6.1    | 1.1  | 9.6  | 0.0      | 0.0    |
| Jet skiing/parasailing/windsurfing | 4.9   | 4.7   | 2.7  | 0.0    | 0.0  | 0.1  | 0.0      | 0.0    |
| Golf                               | 8.9   | 6.8   | 12.7 | 4.2    | 1.2  | 13.1 | 0.0      | 57.6   |
| Running/jogging/fitness walking    | 20.9  | 19.7  | 12.1 | 4.7    | 2.5  | 11.1 | 20.9     | 0.0    |
| Gym/health spa                     | 6.6   | 5.6   | 5.7  | 0.7    | 0.1  | 5.2  | 0.0      | 0.0    |
| Backpacking/hiking/camping         | 7.4   | 6.5   | 4.9  | 7.1    | 4.2  | 2.9  | 0.0      | 0.0    |
| Sports event or tournament         | 3.8   | 3.5   | 3.1  | 0.0    | 0.0  | 0.8  | 0.0      | 0.0    |
| ALL ENTERTAINMENT                  | 87.7  | 87.9  | 64.2 | 45.0   | 36.4 | 57.2 | 72.8     | 54.2   |
| Lunch/sunset/dinner/evening cruise | 57.7  | 57.2  | 28.2 | 17.2   | 12.0 | 23.9 | 25.0     | 29.3   |
| Lounge act/stage show              | 24.2  | 23.1  | 12.0 | 5.7    | 3.5  | 8.5  | 0.0      | 29.3   |
| Nightclub/dancing/bar/karaoke      | 7.7   | 7.0   | 5.2  | 3.9    | 1.2  | 3.3  | 0.0      | 12.3   |
| Fine dining                        | 73.1  | 72.5  | 50.8 | 34.3   | 30.2 | 48.0 | 47.8     | 54.2   |
| ALL SHOPPING                       | 98.3  | 99.1  | 62.2 | 42.8   | 31.6 | 64.9 | 32.5     | 24.5   |
| Department stores                  | 55.1  | 56.7  | 8.5  | 3.7    | 2.0  | 4.1  | 0.0      | 0.0    |
| Designer boutiques                 | 61.4  | 62.5  | 15.8 | 2.3    | 4.5  | 8.0  | 11.6     | 0.0    |
| Hotel stores                       | 51.6  | 49.3  | 19.0 | 8.0    | 4.9  | 35.0 | 0.0      | 24.5   |
| Swap meet                          | 15.4  | 14.4  | 8.2  | 8.0    | 3.8  | 4.5  | 0.0      | 0.0    |
| Discount/outlet stores             | 43.6  | 42.7  | 15.1 | 4.7    | 6.1  | 10.4 | 0.0      | 0.0    |
| Supermarkets                       | 59.1  | 56.2  | 32.6 | 23.8   | 12.1 | 28.5 | 0.0      | 0.0    |
| Convenience stores                 | 79.5  | 80.5  | 30.6 | 9.6    | 6.7  | 21.7 | 20.9     | 0.0    |
| Duty free                          | 80.6  | 82.2  | 10.8 | 3.3    | 4.8  | 16.4 | 0.0      | 0.0    |
| ALL CULTURE                        | 55.7  | 52.7  | 34.3 | 22.2   | 24.7 | 32.7 | 20.9     | 0.0    |
| Historic site                      | 28.4  | 25.1  | 22.9 | 16.3   | 19.2 | 22.3 | 20.9     | 0.0    |
| Museum/art gallery                 | 18.4  | 17.5  | 7.8  | 1.0    | 6.8  | 4.6  | 0.0      | 0.0    |
| Polynesian show/luau               | 28.0  | 26.1  | 9.9  | 3.7    | 4.0  | 10.5 |          | 0.0    |
| Art/craft fair                     | 3.8   | 3.2   | 3.6  | 4.7    | 0.1  | 0.7  | 0.0      | 0.0    |
| Festival                           | 5.9   | 5.7   | 3.5  | 0.0    | 0.3  | 0.7  | 0.0      | 0.0    |
| ALL TRANSPORTATION                 | 92.1  | 92.6  | 47.0 | 23.9   | 18.1 | 43.8 | 20.9     | 12.3   |
| Trolley                            | 65.0  | 67.4  | 7.6  | 2.0    | 2.3  | 4.3  | 0.0      | 0.0    |
| Public Bus                         | 24.1  | 24.7  | 2.4  | 1.0    | 1.1  | 1.1  | 0.0      | 0.0    |
| Taxi/limousine                     | 44.5  | 44.0  | 20.8 | 5.0    | 3.3  | 15.2 | 0.0      | 0.0    |
| Rental Car                         | 17.7  | 13.5  | 20.9 | 16.4   | 13.1 | 25.8 | 20.9     | 12.3   |
| MEETING                            | 1.9   | 1.7   | 1.9  | 0.9    | 0.3  | 0.4  | 0.0      | 0.0    |
| CONVENTION                         | 1.5   | 1.5   | 0.7  | 0.0    | 0.2  | 0.0  | 0.0      | 0.0    |
| INCENTIVE/REWARD                   | 3.2   | 3.1   | 0.6  | 1.0    | 0.2  | 2.1  | 0.0      | 0.0    |

Table 5.6 2005 Activity Participation – Japan [Percentage of Visitors by Island]

|                                    | STATE | O'AHU | MAUI | KAUAʻI | HILO | KONA | MOLOKA'I | LĀNA'I |
|------------------------------------|-------|-------|------|--------|------|------|----------|--------|
| All Sightseeing                    | 91.9  | 88.5  | 91.7 | 94.8   | 91.4 | 90.8 | 70.8     | 100.0  |
| Helicopter or plane tour           | 15.0  | 3.0   | 5.6  | 68.9   | 7.7  | 58.6 | 30.0     | 0.0    |
| Boat, submarine, whale watching    | 18.7  | 16.6  | 12.7 | 10.5   | 2.5  | 6.4  | 0.0      | 0.0    |
| Tour bus excursion                 | 44.9  | 37.3  | 43.2 | 68.9   | 68.1 | 58.1 | 30.0     | 0.0    |
| Private limousine/van tour         | 16.8  | 14.3  | 9.7  | 3.7    | 5.4  | 14.4 | 40.8     | 0.0    |
| Self-guided                        | 55.8  | 54.0  | 36.9 | 22.7   | 16.3 | 23.4 | 0.0      | 100.0  |
| All Recreation                     | 83.1  | 79.7  | 53.8 | 30.8   | 16.4 | 50.6 | 70.8     | 84.0   |
| Swimming-sunbathing-beach          | 71.5  | 68.0  | 41.4 | 27.1   | 7.0  | 37.8 | 40.8     | 84.0   |
| Surfing / bodyboarding             | 9.0   | 8.6   | 4.4  | 1.5    | 0.6  | 0.9  | 0.0      | 0.0    |
| Snorkeling-scuba diving            | 19.5  | 18.0  | 10.4 | 10.4   | 2.7  | 9.1  | 0.0      | 23.3   |
| Jet skiing-parasailing-windsurfing | 4.9   | 4.9   | 1.1  | 0.6    | 0.0  | 0.3  | 0.0      | 0.0    |
| Golf                               | 8.4   | 6.2   | 10.8 | 5.3    | 2.2  | 10.9 | 0.0      | 67.9   |
| Running-jogging-fitness walking    | 20.0  | 18.7  | 9.6  | 7.9    | 3.5  | 12.2 | 0.0      | 23.3   |
| Gym-health spa                     | 7.5   | 6.6   | 3.5  | 1.6    | 1.2  | 6.3  | 0.0      | 0.0    |
| Backpaking-hiking-camping          | 7.7   | 6.7   | 3.8  | 2.6    | 3.0  | 3.3  |          | 0.0    |
| Sports event or tournament         | 2.5   | 2.2   | 1.8  | 0.0    | 0.5  | 0.4  |          | 0.0    |
| All Entertainment                  | 88.5  | 88.4  | 64.6 | 53.0   | 40.7 | 62.3 | 100.0    | 76.7   |
| Lunch-sunset-dinner-evening cruise | 49.8  | 49.7  | 18.9 | 16.3   | 10.4 | 18.4 | 40.8     | 16.0   |
| Lounge act-stage show              | 24.0  | 23.0  | 8.0  | 4.5    | 2.5  | 8.5  | 0.0      | 0.0    |
| Nightclub-dancing-bar-karaoke      | 5.5   | 5.2   | 0.9  | 3.2    | 0.3  | 1.5  | 0.0      | 0.0    |
| Fine dining                        | 77.1  | 76.5  | 56.1 | 45.8   | 35.5 | 56.3 | 100.0    | 76.7   |
| All Shopping                       | 99.1  | 99.5  | 64.9 | 39.4   | 28.8 | 64.2 | 30.0     | 0.0    |
| Department stores                  | 54.3  | 55.8  | 3.8  | 1.5    | 3.4  | 5.8  |          | 0.0    |
| Designer boutiques                 | 64.1  | 64.9  | 18.4 | 1.2    | 2.2  | 11.9 | 0.0      | 0.0    |
| Hotel stores                       | 51.2  | 48.7  | 26.9 | 13.7   | 9.4  | 32.1 | 0.0      | 0.0    |
| Swap meet                          | 12.3  | 11.7  | 4.3  | 7.4    | 3.2  | 3.0  | 30.0     | 0.0    |
| Discount/outlet stores             | 40.8  | 40.3  | 14.5 | 7.6    | 4.6  | 9.6  | 0.0      | 0.0    |
| Supermarkets                       | 59.5  | 56.6  | 35.4 | 25.8   | 13.2 | 26.0 |          | 0.0    |
| Convenience stores                 | 80.4  | 81.0  | 31.7 | 16.9   | 10.8 | 25.2 | 0.0      | 0.0    |
| Duty free                          | 82.3  | 83.8  | 9.1  | 2.3    | 4.5  | 19.0 | 0.0      | 0.0    |
| All Culture                        | 53.1  | 50.1  | 26.9 | 33.7   | 21.6 | 30.7 | 0.0      | 0.0    |
| Historic site                      | 26.0  | 23.3  | 16.2 | 24.7   | 17.2 | 19.6 | 0.0      | 0.0    |
| Museum-art gallery                 | 17.5  | 16.4  | 5.7  | 5.6    | 4.4  | 6.5  | 0.0      | 0.0    |
| Polynesian show-luau               | 25.7  | 24.2  | 8.3  | 9.5    | 2.7  | 9.0  | 0.0      | 0.0    |
| Art-craft fair                     | 2.8   | 2.6   | 1.5  | 3.2    | 0.0  | 0.8  | 0.0      | 0.0    |
| Festival                           | 5.4   | 5.1   | 2.3  | 0.7    | 1.2  | 0.7  | 0.0      | 0.0    |
| All Transportation                 | 92.9  | 92.9  | 52.7 | 29.0   | 16.0 | 40.6 | 40.8     | 16.2   |
| Trolley                            | 65.3  | 67.4  | 7.9  | 0.0    | 1.2  | 6.9  | 0.0      | 0.0    |
| Public Bus                         | 24.9  | 25.5  | 4.4  | 0.7    | 0.6  | 2.3  | 0.0      | 0.0    |
| Taxi-limousine                     | 44.6  | 43.3  | 21.2 | 8.7    | 4.7  | 17.3 | 40.8     | 0.0    |
| Rental Car                         | 17.0  | 12.9  | 27.1 | 22.9   | 9.5  | 18.3 |          | 16.2   |
| Meeting                            | 2.3   | 1.9   | 0.4  | 1.0    | 0.3  | 1.5  |          | 0.0    |
| Convention                         | 1.1   | 0.9   | 0.2  | 0.0    | 0.9  | 0.4  | 0.0      | 0.0    |
| Incentive/reward                   | 3.2   | 3.1   | 0.5  | 0.5    | 0.3  | 1.9  | 0.0      | 0.0    |

Table 5.7 2006 Activity Participation – Canada [Percentage of Visitors by Island]

|                                    | STATE | O'AHU | MAUI | KAUAʻI | HILO | KONA | MOLOKA'I | LĀNA'I |
|------------------------------------|-------|-------|------|--------|------|------|----------|--------|
| ALL SIGHTSEEING                    | 93.8  | 88.4  | 93.4 | 93.8   | 89.6 | 91.7 | 85.2     | 74.6   |
| Helicopter or plane tour           | 14.5  | 2.7   | 9.0  | 21.1   | 9.2  | 6.8  | 13.8     | 0.0    |
| Boat/submarine/whale watching      | 33.3  | 16.0  | 32.8 | 22.7   | 1.7  | 21.6 | 14.0     | 30.7   |
| Tour bus excursion                 | 24.9  | 31.4  | 18.0 | 21.3   | 27.7 | 23.0 | 3.1      | 17.6   |
| Private limousine/van tour         | 9.5   | 7.5   | 6.0  | 4.7    | 5.7  | 3.6  | 5.1      | 29.9   |
| Self-guided                        | 81.3  | 66.0  | 74.3 | 66.8   | 53.6 | 67.8 | 58.4     | 18.7   |
| ALL RECREATION                     | 93.7  | 83.2  | 84.7 | 68.2   | 38.1 | 70.9 | 59.5     | 67.3   |
| Swimming/sunbathing/beach          | 88.9  | 77.7  | 78.4 | 59.0   | 19.5 | 60.1 | 39.5     | 42.7   |
| Surfing/bodyboarding               | 27.5  | 20.0  | 22.2 | 15.0   | 2.3  | 13.0 | 9.2      | 7.7    |
| Snorkeling/scuba diving            | 52.1  | 32.6  | 46.6 | 30.8   | 8.6  | 44.8 | 14.0     | 40.7   |
| Jet skiing/parasailing/windsurfing | 2.5   | 2.0   | 1.7  | 0.4    | 0.0  | 1.3  | 0.0      | 2.1    |
| Golf                               | 15.3  | 4.1   | 16.5 | 14.0   | 2.8  | 9.7  | 19.7     | 30.3   |
| Running/jogging/fitness walking    | 45.7  | 36.3  | 38.1 | 28.8   | 12.0 | 28.5 | 20.9     | 12.2   |
| Gym/health spa                     | 12.7  | 8.0   | 10.3 | 7.0    | 0.6  | 8.9  | 0.0      | 0.0    |
| Backpacking/hiking/camping         | 20.6  | 14.7  | 14.3 | 19.3   | 18.5 | 10.1 | 5.1      | 0.0    |
| Sports event or tournament         | 6.3   | 5.9   | 3.2  | 1.1    | 0.8  | 3.5  | 5.0      | 0.0    |
| ALL ENTERTAINMENT                  | 80.9  | 71.7  | 67.5 | 55.9   | 20.6 | 46.5 | 38.3     | 39.1   |
| Lunch/sunset/dinner/evening cruise | 34.0  | 28.0  | 26.1 | 25.0   | 9.6  | 20.9 | 10.4     | 10.5   |
| Lounge act/stage show              | 34.5  | 27.9  | 28.4 | 18.7   | 2.2  | 12.9 | 5.0      | 0.0    |
| Nightclub/dancing/bar/karaoke      | 15.0  | 13.8  | 9.5  | 7.2    | 1.5  | 5.8  | 5.0      | 0.0    |
| Fine dining                        | 60.4  | 51.2  | 47.4 | 40.6   | 12.6 | 31.2 | 35.4     | 33.7   |
| ALL SHOPPING                       | 97.1  | 93.7  | 88.3 | 74.8   | 48.7 | 76.6 | 51.7     | 40.6   |
| Department stores                  | 68.9  | 65.2  | 46.9 | 37.7   | 19.1 | 37.3 | 24.9     | 6.6    |
| Designer boutiques                 | 47.2  | 34.2  | 43.7 | 25.9   | 6.5  | 25.5 | 0.0      | 12.5   |
| Hotel stores                       | 48.7  | 45.4  | 31.5 | 22.9   | 4.7  | 27.2 | 17.1     | 21.1   |
| Swap meet                          | 42.4  | 38.8  | 25.3 | 19.7   | 8.5  | 22.1 | 14.2     | 0.0    |
| Discount/outlet stores             | 40.4  | 37.9  | 29.6 | 19.2   | 7.7  | 19.4 | 0.0      | 5.5    |
| Supermarkets                       | 73.6  | 53.4  | 62.8 | 53.1   | 21.3 | 46.6 | 38.8     | 10.7   |
| Convenience stores                 | 71.3  | 70.2  | 55.1 | 43.8   | 21.4 | 44.1 | 12.6     | 5.5    |
| Duty free                          | 9.7   | 9.9   | 5.3  | 4.0    | 1.0  | 1.7  | 0.0      | 0.0    |
| ALL CULTURE                        | 82.5  | 72.4  | 71.2 | 57.7   | 36.0 | 58.6 | 58.2     | 23.6   |
| Historic site                      | 61.3  | 52.6  | 43.6 | 42.3   | 31.8 | 50.9 | 51.6     | 19.1   |
| Museum/art gallery                 | 29.4  | 19.8  | 25.3 | 17.6   | 4.6  | 13.3 | 19.2     | 5.5    |
| Polynesian show/luau               | 52.0  | 43.2  | 37.7 | 28.4   | 3.0  | 22.1 | 0.0      | 4.5    |
| Art/craft fair                     | 17.9  | 10.4  | 13.0 | 14.9   | 4.1  | 8.9  | 23.7     | 0.0    |
| Festival                           | 6.2   | 5.9   | 3.2  | 1.3    | 0.5  | 2.3  | 5.0      | 0.0    |
| ALL TRANSPORTATION                 | 91.8  | 85.9  | 82.2 | 66.5   | 42.6 | 66.4 | 46.4     | 24.4   |
| Trolley                            | 15.0  | 22.1  | 4.8  | 0.5    | 0.3  | 0.9  | 0.0      | 6.4    |
| Public Bus                         | 28.0  | 44.1  | 4.8  | 1.8    | 1.9  | 2.7  | 0.0      | 5.2    |
| Taxi/limousine                     | 29.1  | 39.0  | 11.2 | 5.9    | 4.9  | 7.6  | 0.0      | 7.6    |
| Rental Car                         | 69.4  | 38.9  | 74.0 | 63.6   | 37.2 | 61.0 | 46.4     | 10.8   |
| MEETING                            | 3.4   | 2.7   | 2.3  | 0.5    | 0.4  | 1.1  | 0.0      | 0.0    |
| CONVENTION                         | 5.1   | 4.0   | 2.7  | 0.8    | 0.6  | 3.3  | 0.0      | 0.0    |
| INCENTIVE/REWARD                   | 3.3   | 1.7   | 2.7  | 0.9    | 1.3  | 0.9  | 0.0      | 6.4    |

Table 5.8 2005 Activity Participation – Canada [Percentage of Visitors by Island]

|                                    | STATE | O'AHU | MAUI | KAUAʻI | HILO | KONA | MOLOKA'I | LĀNA'I |
|------------------------------------|-------|-------|------|--------|------|------|----------|--------|
| All Sightseeing                    | 94.0  | 89.6  | 91.9 | 89.4   | 89.2 | 87.1 | 86.5     | 71.0   |
| Helicopter or plane tour           | 15.9  | 3.5   | 7.8  | 26.1   | 11.2 | 22.2 | 10.7     | 12.9   |
| Boat, submarine, whale watching    | 34.7  | 17.5  | 32.2 | 23.1   | 2.9  | 19.1 | 0.0      | 18.0   |
| Tour bus excursion                 | 27.9  | 33.8  | 18.6 | 26.1   | 33.1 | 21.4 | 10.7     | 9.6    |
| Private limousine/van tour         | 9.9   | 6.6   | 6.6  | 7.1    | 8.0  | 6.0  | 25.1     | 12.5   |
| Self-guided                        | 81.9  | 69.3  | 72.0 | 57.0   | 47.0 | 61.6 | 50.7     | 31.9   |
| All Recreation                     | 92.8  | 83.5  | 85.3 | 70.3   | 37.1 | 66.7 | 39.3     | 56.3   |
| Swimming-sunbathing-beach          | 87.2  | 77.2  | 76.2 | 57.6   | 17.3 | 53.1 | 13.0     | 21.4   |
| Surfing / bodyboarding             | 30.9  | 19.3  | 29.1 | 15.8   | 3.6  | 11.4 | 6.1      | 4.1    |
| Snorkeling-scuba diving            | 52.0  | 30.9  | 46.3 | 33.8   | 7.9  | 39.1 | 11.4     | 24.8   |
| Jet skiing-parasailing-windsurfing | 4.0   | 2.6   | 3.1  | 0.4    | 1.1  | 2.2  | 6.1      | 0.0    |
| Golf                               | 16.3  | 7.1   | 17.0 | 12.3   | 1.1  | 9.7  | I I      | 12.8   |
| Running-jogging-fitness walking    | 43.3  | 34.2  | 37.2 | 27.3   | 13.4 | 22.7 |          | 11.5   |
| Gym-health spa                     | 9.8   | 5.7   | 8.3  | 5.7    | 1.0  | 5.3  |          | 4.6    |
| Backpaking-hiking-camping          | 21.2  | 14.8  | 13.7 | 15.7   | 18.3 | 14.1 | I I      | 1.4    |
| Sports event or tournament         | 7.9   | 7.2   | 4.1  | 1.3    | 1.3  | 5.3  |          | 3.3    |
| All Entertainment                  | 79.4  | 71.9  | 69.8 | 49.6   | 16.2 | 45.0 |          | 21.1   |
| Lunch-sunset-dinner-evening cruise | 36.4  | 31.9  | 29.8 | 22.4   | 7.3  | 21.9 |          | 16.8   |
| Lounge act-stage show              | 36.2  | 31.1  | 25.2 | 20.2   | 3.0  | 12.6 |          | 3.8    |
| Nightclub-dancing-bar-karaoke      | 15.1  | 15.4  | 8.4  | 7.6    | 1.2  | 5.6  | I I      | 0.0    |
| Fine dining                        | 58.7  | 50.2  | 48.1 | 29.8   | 9.3  | 28.4 |          | 8.2    |
| All Shopping                       | 97.1  | 94.1  | 87.8 | 71.9   | 45.7 | 69.0 | l I      | 27.1   |
| Department stores                  | 66.6  | 63.6  | 45.7 | 36.2   | 21.8 | 36.0 | I I      | 10.4   |
| Designer boutiques                 | 44.2  | 34.1  | 41.2 | 24.4   | 5.5  | 17.6 |          | 5.9    |
| Hotel stores                       | 44.5  | 47.7  | 27.9 | 15.8   | 2.5  | 16.2 | I I      | 4.4    |
| Swap meet                          | 42.6  | 40.4  | 25.9 | 17.5   | 7.4  | 16.7 | I I      | 0.0    |
| Discount/outlet stores             | 46.4  | 42.1  | 36.4 | 25.8   | 14.1 | 28.2 |          | 7.6    |
| Supermarkets                       | 69.2  | 48.7  | 63.1 | 43.0   | 13.0 | 37.3 |          | 1.3    |
| Convenience stores                 | 69.6  | 69.6  | 53.4 | 35.7   | 18.3 | 37.0 | · ·      | 7.9    |
| Duty free                          | 10.5  | 10.2  | 5.5  | 5.3    | 0.4  | 3.3  | · ·      | 2.8    |
| All Culture                        | 81.9  | 74.9  | 67.9 | 53.9   | 36.3 | 54.8 | I I      | 14.4   |
| Historic site                      | 61.7  | 56.5  | 45.3 | 39.4   | 31.2 | 46.1 | 37.3     | 7.0    |
| Museum-art gallery                 | 30.4  | 22.2  | 25.2 | 11.3   | 9.9  | 17.8 |          | 8.6    |
| Polynesian show-luau               | 51.8  | 47.6  | 33.4 | 22.6   | 1.9  | 17.8 |          | 0.0    |
| Art-craft fair                     | 18.7  | 10.4  | 15.6 | 16.4   | 3.4  | 9.1  | 10.6     | 5.4    |
| Festival                           | 5.7   | 5.4   | 2.8  | 1.6    | 1.2  | 2.2  |          | 0.0    |
| All Transportation                 | 90.9  | 85.2  | 79.8 | 56.2   | 32.5 | 57.1 | 32.7     | 28.4   |
| Trolley                            | 12.5  | 17.6  | 3.3  | 0.6    | 0.2  | 0.5  |          | 4.3    |
| Public Bus                         | 28.4  | 42.5  | 3.2  | 2.0    | 2.8  | 4.2  |          | 14.1   |
| Taxi-limousine                     | 28.5  | 37.4  | 10.9 | 7.4    | 3.8  | 4.8  |          | 5.5    |
| Rental Car                         | 68.4  | 42.5  | 72.2 | 49.6   | 27.0 | 51.6 |          | 11.9   |
| Meeting                            | 3.7   | 2.8   | 3.2  | 0.2    | 0.4  | 2.3  |          | 3.0    |
| Convention                         | 4.1   | 4.1   | 1.4  | 1.8    | 0.2  | 2.1  | 0.0      | 3.0    |
| Incentive/reward                   | 3.0   | 1.7   | 2.9  | 2.5    | 1.4  | 3.5  | 0.0      | 4.8    |

Table 5.9 2006 Activity Participation – Europe [Percentage of Visitors by Island]

|                                    | STATE | O'AHU | MAUI | KAUAʻI | HILO | KONA | MOLOKAʻI | LĀNA'I |
|------------------------------------|-------|-------|------|--------|------|------|----------|--------|
| ALL SIGHTSEEING                    | 94.0  | 90.1  | 92.7 | 92.3   | 92.0 | 93.0 | 95.3     | 70.2   |
| Helicopter or plane tour           | 17.3  | 4.8   | 10.0 | 23.6   | 14.8 | 10.3 | 0.0      | 1.4    |
| Boat/submarine/whale watching      | 29.3  | 16.5  | 30.0 | 14.8   | 3.2  | 12.8 | 22.3     | 24.1   |
| Tour bus excursion                 | 36.1  | 39.0  | 18.9 | 19.8   | 24.3 | 20.7 | 18.6     | 26.0   |
| Private limousine/van tour         | 13.8  | 10.6  | 13.6 | 8.8    | 8.5  | 9.3  | 5.9      | 6.8    |
| Self-guided                        | 72.3  | 63.0  | 69.0 | 67.2   | 59.5 | 69.6 | 63.3     | 22.7   |
| ALL RECREATION                     | 91.4  | 84.4  | 83.0 | 73.6   | 39.1 | 69.2 | 60.6     | 43.4   |
| Swimming/sunbathing/beach          | 87.0  | 80.1  | 76.9 | 66.9   | 20.5 | 59.8 | 47.1     | 40.0   |
| Surfing/bodyboarding               | 20.4  | 16.8  | 18.3 | 10.7   | 1.4  | 6.9  | 9.5      | 0.0    |
| Snorkeling/scuba diving            | 37.3  | 22.9  | 38.1 | 27.2   | 6.7  | 34.9 | 27.4     | 16.7   |
| Jet skiing/parasailing/windsurfing | 3.9   | 2.3   | 5.0  | 0.5    | 0.0  | 1.5  | 0.0      | 0.0    |
| Golf                               | 5.8   | 3.1   | 6.3  | 3.7    | 0.8  | 4.6  | 3.4      | 4.2    |
| Running/jogging/fitness walking    | 25.2  | 22.0  | 18.9 | 17.0   | 5.8  | 15.3 | 14.1     | 9.6    |
| Gym/health spa                     | 10.6  | 7.7   | 6.6  | 5.8    | 2.1  | 6.7  | 0.0      | 5.1    |
| Backpacking/hiking/camping         | 18.0  | 10.6  | 14.9 | 22.7   | 23.9 | 17.5 | 25.2     | 7.6    |
| Sports event or tournament         | 5.8   | 4.4   | 2.7  | 1.8    | 0.5  | 5.1  | 0.0      | 0.0    |
| ALL ENTERTAINMENT                  | 79.4  | 73.6  | 66.2 | 56.4   | 27.6 | 53.5 | 27.2     | 30.5   |
| Lunch/sunset/dinner/evening cruise | 39.4  | 34.5  | 31.4 | 26.4   | 14.0 | 25.1 | 11.9     | 21.7   |
| Lounge act/stage show              | 26.8  | 23.0  | 17.1 | 12.2   | 3.6  | 8.2  | 9.8      | 10.7   |
| Nightclub/dancing/bar/karaoke      | 21.6  | 22.1  | 11.1 | 8.6    | 1.9  | 9.7  | 0.0      | 4.3    |
| Fine dining                        | 59.1  | 51.0  | 46.3 | 39.4   | 15.1 | 36.4 | 13.6     | 8.0    |
| ALL SHOPPING                       | 96.1  | 93.6  | 85.7 | 79.2   | 54.9 | 74.1 | 74.3     | 23.7   |
| Department stores                  | 70.5  | 72.8  | 44.8 | 34.2   | 23.8 | 34.1 | 18.8     | 11.2   |
| Designer boutiques                 | 41.1  | 37.5  | 30.4 | 13.9   | 5.9  | 17.2 | 0.0      | 3.4    |
| Hotel stores                       | 49.2  | 46.7  | 28.1 | 18.1   | 4.4  | 23.5 | 14.4     | 6.3    |
| Swap meet                          | 26.5  | 26.1  | 13.2 | 6.9    | 7.3  | 9.5  | -        | 0.0    |
| Discount/outlet stores             | 34.3  | 34.1  | 18.3 | 12.4   | 8.7  | 13.0 |          | 2.8    |
| Supermarkets                       | 74.8  | 62.7  | 66.5 | 61.5   | 38.2 | 58.0 | 59.7     | 5.4    |
| Convenience stores                 | 53.9  | 53.5  | 31.6 | 30.5   | 16.5 | 28.9 | 11.8     | 6.2    |
| Duty free                          | 16.4  | 17.0  | 6.7  | 3.9    | 1.6  | 4.9  | 0.0      | 2.9    |
| ALL CULTURE                        | 80.2  | 76.4  | 62.6 | 52.0   | 41.0 | 55.9 | 42.0     | 16.1   |
| Historic site                      | 63.7  | 60.6  | 43.4 | 39.6   | 34.1 | 49.7 | 36.6     | 9.7    |
| Museum/art gallery                 | 27.4  | 23.4  | 19.9 | 10.3   | 12.7 | 10.6 | 1.6      | 2.9    |
| Polynesian show/luau               | 42.4  | 36.0  | 25.5 | 21.4   | 3.9  | 13.8 | 0.0      | 6.4    |
| Art/craft fair                     | 13.3  | 9.5   | 10.3 | 8.8    | 3.4  | 5.5  |          | 0.0    |
| Festival                           | 6.8   | 5.7   | 4.2  | 0.9    | 1.9  | 1.7  | 5.7      | 0.0    |
| ALL TRANSPORTATION                 | 91.1  | 87.3  | 81.2 | 74.3   | 52.4 | 72.2 | 59.7     | 18.5   |
| Trolley                            | 19.8  | 23.1  | 6.7  | 2.0    | 1.6  | 2.3  | 0.0      | 1.2    |
| Public Bus                         | 39.0  | 47.0  | 12.0 | 4.0    | 2.9  | 4.9  | 0.0      | 6.6    |
| Taxi/limousine                     | 37.6  | 39.2  | 17.6 | 12.5   | 5.2  | 11.8 | 10.5     | 4.9    |
| Rental Car                         | 54.3  | 34.4  | 65.3 | 65.8   | 46.0 | 61.7 | 55.1     | 8.7    |
| MEETING                            | 4.7   | 4.0   | 1.3  | 0.8    | 0.1  | 3.0  | 0.0      | 0.0    |
| CONVENTION                         | 4.4   | 4.1   | 0.9  | 0.4    | 0.0  | 2.0  | 0.0      | 0.0    |
| INCENTIVE/REWARD                   | 2.9   | 1.3   | 1.5  | 0.9    | 0.7  | 1.6  | 0.0      | 1.2    |

Table 5.10 2005 Activity Participation – Europe [Percentage of Visitors by Island]

|                                    | STATE | O'AHU | MAUI | KAUAʻI | HILO | KONA | MOLOKA'I | LĀNA'I |
|------------------------------------|-------|-------|------|--------|------|------|----------|--------|
| All Sightseeing                    | 93.4  | 90.5  | 91.7 | 91.7   | 91.7 | 90.4 | 92.3     | 82.2   |
| Helicopter or plane tour           | 17.4  | 5.9   | 7.6  | 19.0   | 9.7  | 22.4 | 4.9      | 29.2   |
| Boat, submarine, whale watching    | 31.5  | 18.8  | 32.0 | 16.7   | 3.3  | 13.6 | 7.7      | 10.7   |
| Tour bus excursion                 | 37.2  | 38.5  | 19.3 | 19.0   | 25.7 | 22.0 | 4.9      | 29.2   |
| Private limousine/van tour         | 16.0  | 12.3  | 13.0 | 12.0   | 9.8  | 10.8 | 30.4     | 11.1   |
| Self-guided                        | 68.8  | 59.6  | 66.8 | 66.9   | 60.6 | 67.5 | 67.0     | 40.0   |
| All Recreation                     | 91.3  | 85.5  | 81.0 | 76.8   | 38.4 | 70.7 | 68.5     | 43.4   |
| Swimming-sunbathing-beach          | 87.5  | 82.9  | 73.8 | 70.6   | 21.8 | 63.5 | 65.8     | 41.8   |
| Surfing / bodyboarding             | 20.0  | 15.8  | 16.4 | 11.1   | 2.4  | 6.7  | 3.1      | 2.5    |
| Snorkeling-scuba diving            | 39.2  | 26.3  | 38.0 | 29.6   | 7.6  | 34.5 | 39.5     | 19.7   |
| Jet skiing-parasailing-windsurfing | 2.8   | 1.5   | 3.5  | 0.2    | 0.2  | 0.6  | 0.0      | 0.0    |
| Golf                               | 5.5   | 2.8   | 5.6  | 3.8    | 0.2  | 4.4  |          | 1.5    |
| Running-jogging-fitness walking    | 21.2  | 16.8  | 14.6 | 13.2   | 4.5  | 11.8 |          | 5.4    |
| Gym-health spa                     | 9.1   | 6.2   | 6.7  | 4.2    | 1.4  | 6.9  |          | 0.0    |
| Backpaking-hiking-camping          | 16.5  | 7.9   | 15.8 | 21.5   | 24.2 | 14.4 |          | 7.2    |
| Sports event or tournament         | 4.5   | 3.7   | 2.3  | 0.4    | 0.1  | 3.7  | 0.0      | 0.0    |
| All Entertainment                  | 79.0  | 74.5  | 62.9 | 53.2   | 21.6 | 51.6 |          | 24.0   |
| Lunch-sunset-dinner-evening cruise | 40.8  | 36.6  | 31.6 | 26.8   | 14.3 | 29.9 |          | 17.2   |
| Lounge act-stage show              | 25.8  | 22.3  | 13.6 | 11.9   | 1.3  | 8.8  | - 1      | 1.7    |
| Nightclub-dancing-bar-karaoke      | 21.7  | 23.7  | 9.6  | 5.8    | 2.4  | 7.9  | I I      | 2.4    |
| Fine dining                        | 55.3  | 49.0  | 42.5 | 32.8   | 8.8  | 33.4 | · ·      | 7.5    |
| All Shopping                       | 95.9  | 94.6  | 85.9 | 74.8   | 55.3 | 76.7 | 74.0     | 29.8   |
| Department stores                  | 70.5  | 71.8  | 43.1 | 31.3   | 25.6 | 33.1 | 3.2      | 5.8    |
| Designer boutiques                 | 40.1  | 36.8  | 27.7 | 15.1   | 5.6  | 15.6 | I I      | 0.0    |
| Hotel stores                       | 49.3  | 48.0  | 25.0 | 15.8   | 3.7  | 23.0 |          | 5.1    |
| Swap meet                          | 26.0  | 24.7  | 11.5 | 8.4    | 6.1  | 9.1  | · ·      | 2.4    |
| Discount/outlet stores             | 34.4  | 32.7  | 21.2 | 10.6   | 8.1  | 16.3 |          | 8.4    |
| Supermarkets                       | 70.6  | 61.0  | 61.3 | 55.7   | 36.5 | 54.4 |          | 11.4   |
| Convenience stores                 | 50.8  | 51.9  | 31.1 | 25.3   | 14.0 | 21.1 | 20.2     | 0.0    |
| Duty free                          | 17.1  | 18.1  | 7.4  | 4.3    | 2.3  | 5.1  | 0.0      | 0.0    |
| All Culture                        | 78.3  | 73.8  | 55.3 | 52.8   | 37.4 | 59.7 | 39.7     | 9.4    |
| Historic site                      | 59.9  | 56.5  | 37.7 | 38.4   | 31.8 | 50.2 | 35.2     | 9.4    |
| Museum-art gallery                 | 28.0  | 23.1  | 17.4 | 12.9   | 12.6 | 14.3 |          | 3.9    |
| Polynesian show-luau               | 42.7  | 37.6  | 23.6 | 21.4   | 1.9  | 14.7 | - 1      | 2.4    |
| Art-craft fair                     | 11.5  | 7.1   | 9.1  | 8.6    | 2.1  | 4.7  | 2.7      | 0.0    |
| Festival                           | 6.2   | 6.3   | 2.5  | 0.5    | 0.6  | 1.6  |          | 0.0    |
| All Transportation                 | 90.7  | 87.6  | 79.9 | 71.9   | 53.4 | 72.3 |          | 22.4   |
| Trolley                            | 19.2  | 23.1  | 5.3  | 0.5    | 1.2  | 2.6  |          | 0.0    |
| Public Bus                         | 38.4  | 45.7  | 10.4 | 3.1    | 2.0  | 5.8  | I I      | 3.3    |
| Taxi-limousine                     | 39.4  | 40.4  | 18.0 | 10.9   | 4.0  | 12.6 |          | 10.8   |
| Rental Car                         | 52.1  | 33.7  | 64.1 | 64.1   | 47.9 | 62.5 |          | 10.2   |
| Meeting                            | 4.4   | 3.4   | 1.6  | 1.6    | 1.1  | 2.4  |          | 0.0    |
| Convention                         | 3.9   | 3.9   | 0.7  | 0.5    | 0.8  | 1.3  | I I      | 0.0    |
| Incentive/reward                   | 1.8   | 0.2   | 1.2  | 0.8    | 0.2  | 3.7  | 0.0      | 0.0    |

Table 5.11 2006 Activity Participation by Lifestage – U.S. West [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                    |              | Lifestyle | /Lifestage So | egments      |              | Visitation Status |          |  |
|------------------------------------|--------------|-----------|---------------|--------------|--------------|-------------------|----------|--|
|                                    | Wedding /    |           |               |              |              |                   | _        |  |
|                                    | Honey-       |           |               | Middle       |              | First             | Repeat   |  |
|                                    | moon         | Family    | Young         | age          | Seniors      | timers            | visitors |  |
| ALL SIGHTSEEING                    | 96.0         | 87.2      | 87.1          | 84.2         | 87.2         | 94.3              | 84.7     |  |
| Helicopter or plane tour           | 15.4         | 9.6       | 9.4           | 10.5         | 9.6          | 13.6              | 9.1      |  |
| Boat/submarine/whale watching      | 33.4         | 34.6      | 27.5          | 26.4         | 20.5         | 40.5              | 23.2     |  |
| Tour bus excursion                 | 16.9         | 9.0       | 12.3          | 10.8         | 12.0         | 22.4              | 8.1      |  |
| Private limousine/van tour         | 6.2          | 5.3       | 3.6           | 3.1          | 6.7          | 6.7               | 4.5      |  |
| Self-guided                        | 86.6         | 79.4      | 79.6          | 77.7         | 80.3         | 83.0              | 78.6     |  |
| ALL RECREATION                     | 93.4         | 97.6      | 95.2          | 90.6         | 83.9         | 94.5              | 89.8     |  |
| Swimming/sunbathing/beach          | 91.6         | 94.2      | 91.6          | 83.9         | 69.3         | 88.3              | 81.5     |  |
| Surfing/bodyboarding               | 21.7         | 45.9      | 34.1          | 23.5         | 12.8         | 22.3              | 27.8     |  |
| Snorkeling/scuba diving            | 62.5         | 65.6      | 66.9          | 51.0         | 36.5         | 57.1              | 51.0     |  |
| Jet skiing/parasailing/windsurfing | 10.8         | 7.0       | 5.6           | 4.8          | 4.7          | 5.4               | 5.7      |  |
| Golf                               | 6.5          | 14.6      | 7.4           | 10.1         | 18.5         | 7.7               | 14.9     |  |
| Running/jogging/fitness walking    | 23.6         | 40.3      | 30.3          | 43.6         | 40.9         | 29.7              | 42.2     |  |
| Gym/health spa                     | 13.1         | 17.5      | 14.7          | 18.1         | 14.0         | 9.2               | 17.9     |  |
| Backpacking/hiking/camping         | 35.5         | 24.3      | 30.6          | 23.3         | 12.9         | 27.9              | 19.9     |  |
| Sports event or tournament         | 0.6          | 3.9       | 5.8           | 4.3          | 6.1          | 3.4               | 5.2      |  |
| ALL ENTERTAINMENT                  | 88.1         | 76.3      | 81.3          | 78.8         | 79.4         | 78.4              | 79.3     |  |
| Lunch/sunset/dinner/evening cruise | 49.7         | 28.8      | 35.7          | 29.2         | 26.2         | 38.9              | 27.3     |  |
| Lounge act/stage show              | 29.1         | 30.2      | 20.0          | 21.2         | 21.6         | 32.7              | 21.2     |  |
| Nightclub/dancing/bar/karaoke      | 22.0         | 10.0      | 36.9          | 16.1         | 10.0         | 20.8              | 14.0     |  |
| Fine dining                        | 62.9         | 59.8      | 64.1          | 63.8         | 68.1         | 58.8              | 65.7     |  |
| ALL SHOPPING                       | 96.7         | 97.9      | 91.5          | 91.9         | 92.3         | 94.8              | 93.3     |  |
| Department stores                  | 45.2         | 48.5      | 50.0          | 46.3         | 49.2         | 50.9              | 47.4     |  |
| Designer boutiques                 | 43.6         | 45.8      | 42.1          | 45.5         | 38.0         | 40.8              | 43.2     |  |
| Hotel stores                       | 33.9         | 46.8      | 44.5          | 43.7         | 42.4         | 44.2              | 43.6     |  |
| Swap meet                          | 33.0         | 36.1      | 39.6          | 33.5         | 32.1         | 37.1              | 33.7     |  |
| Discount/outlet stores             | 34.7         | 39.8      | 28.4          | 39.1         | 36.9         | 36.6              | 37.2     |  |
| Supermarkets                       | 65.9         | 78.8      | 64.1          | 67.9         | 67.4         | 63.8              | 71.4     |  |
| •                                  | 66.8         | 64.9      | 68.3          | 62.9         | 54.9         | 63.5              | 61.1     |  |
| Convenience stores  Duty free      | 12.7         | 6.6       | 4.2           | 6.4          | 3.1          | 7.9               | 4.7      |  |
| ALL CULTURE                        | 1            |           | 74.9          | _            | -            |                   |          |  |
|                                    | 83.3<br>54.8 | 81.0      | 74.9<br>55.9  | 67.6<br>51.7 | 72.5<br>53.1 | 87.5<br>66.2      | 70.1     |  |
| Historic site                      |              | 57.8      |               | _            |              |                   | 50.9     |  |
| Museum/art gallery                 | 11.8         | 31.6      | 20.4<br>42.9  | 29.5         | 33.9         | 30.6              | 29.2     |  |
| Polynesian show/luau               | 57.6         | 51.5      |               | 29.2         | 29.5         | 63.6              | 30.3     |  |
| Art/craft fair                     | 13.9         | 17.9      | 13.0          | 18.7         | 24.6         | 15.0              | 20.8     |  |
| Festival                           | 5.4          | 5.9       | 4.7           | 5.1          | 6.4          | 3.0               | 6.4      |  |
| ALL TRANSPORTATION                 | 92.0         | 89.3      | 74.5          | 84.1         | 87.7         | 85.5              | 85.7     |  |
| Trolley                            | 8.8          | 5.8       | 4.8           | 5.1          | 5.9          | 6.1               | 5.5      |  |
| Public Bus                         | 9.3          | 6.7       | 13.1          | 8.8          | 12.3         | 11.4              | 9.5      |  |
| Taxi/limousine                     | 8.5          | 11.6      | 19.6          | 14.0         | 14.2         | 18.6              | 12.6     |  |
| Rental Car                         | 84.4         | 85.0      | 63.4          | 75.0         | 76.7         | 73.4              | 77.9     |  |
| MEETING                            | 1.0          | 2.8       | 3.9           | 10.3         | 10.0         | 4.1               | 8.1      |  |
| CONVENTION                         | 0.0          | 1.7       | 1.7           | 4.8          | 4.3          | 3.6               | 3.2      |  |
| INCENTIVE/REWARD                   | 1.0          | 2.8       | 2.3           | 4.1          | 3.3          | 4.6               | 2.8      |  |

Table 5.12 2005 Activity Participation by Lifestage – U.S. West [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                    |              | Lifestyle/   | Lifestage Se  | gments       |              | Visitation Status |              |  |
|------------------------------------|--------------|--------------|---------------|--------------|--------------|-------------------|--------------|--|
|                                    | Wedding /    |              |               |              |              |                   | Repeat       |  |
|                                    | Honeymoon    | Family       | Young         | Middle Age   | Seniors      | First timers      | visitors     |  |
| All Sightseeing                    | 89.8         | 83.5         | 84.5          | 79.7         | 84.6         | 88.7              | 81.5         |  |
| Helicopter or plane tour           | 17.2         | 6.7          | 6.7           | 6.4          | 8.5          | 8.6               | 7.2          |  |
| Boat, submarine, whale watching    | 40.4         | 33.0         | 27.1          | 27.0         | 23.4         | 33.1              | 26.3         |  |
| Tour bus excursion                 | 8.3          | 12.0         | 13.5          | 9.5          | 14.1         | 21.1              | 9.4          |  |
| Private limousine/van tour         | 10.4         | 8.0          | 5.3           | 4.4          | 5.6          | 8.3               | 5.2          |  |
| Self-quided                        | 78.0         | 72.5         | 76.8          | 72.6         | 73.8         | 75.9              | 73.1         |  |
| All Recreation                     | 98.6         | 98.4         | 93.3          | 89.4         | 81.3         | 89.9              | 89.8         |  |
| Swimming-sunbathing-beach          | 83.6         | 96.0         | 88.7          | 81.3         | 71.0         | 82.7              | 82.5         |  |
| Surfing / bodyboarding             | 19.0         | 46.2         | 27.8          | 27.4         | 10.9         | 23.6              | 27.1         |  |
| Snorkeling-scuba diving            | 64.4         | 63.6         | 64.2          | 50.0         | 32.8         | 61.5              | 47.3         |  |
| Jet skiing-parasailing-windsurfing | 9.4          | 8.4          | 5.3           | 3.1          | 3.6          | 4.6               | 5.0          |  |
| Golf                               | 11.7         | 13.6         | 8.8           | 13.3         | 17.9         | 10.8              | 14.9         |  |
| Running-jogging-fitness walking    | 26.0         | 40.8         | 32.0          | 36.7         | 37.1         | 29.1              | 38.8         |  |
| Gym-health spa                     | 18.3         | 16.4         | 13.0          | 16.0         | 9.6          | 12.9              | 14.1         |  |
| Backpaking-hiking-camping          | 36.8         | 20.2         | 40.4          | 25.7         | 8.9          | 28.3              | 20.1         |  |
| Sports event or tournament         | 4.9          | 4.2          | 5.5           | 5.4          | 3.9          | 4.0               | 4.9          |  |
| All Entertainment                  | 96.1         | 75.5         | 81.0          | 75.8         | 80.7         | 79.1              | 78.4         |  |
| Lunch-sunset-dinner-evening cruise | 49.9         | 25.6         | 31.5          | 28.3         | 31.7         | 33.8              | 28.8         |  |
| Lounge act-stage show              | 31.0         | 27.6         | 22.9          | 23.6         | 29.8         | 31.2              | 25.2         |  |
| Nightclub-dancing-bar-karaoke      | 22.1         | 11.2         | 28.4          | 23.6<br>17.6 | 10.2         | 17.6              | 15.0         |  |
| Fine dining                        | 71.4         | 57.9         | 66.0          | 64.2         | 65.4         | 57.8              | 65.2         |  |
| All Shopping                       | 95.8         | 94.3         | 94.8          | 92.6         | 91.6         | 94.3              | 92.8         |  |
| •                                  | 30.3         | 94.3<br>47.8 | 52.0          | 50.3         | 49.5         | 94.3<br>44.9      | 50.2         |  |
| Department stores                  |              | 47.6         |               | 40.2         |              | -                 | 40.0         |  |
| Designer boutiques                 | 53.0         | 42.4         | 40.7          | 40.2<br>46.6 | 37.1         | 41.4<br>42.5      | 40.0<br>45.2 |  |
| Hotel stores                       | 50.8<br>37.4 | 29.2         | 39.3<br>41.2  | 32.8         | 44.7<br>25.5 | 38.9              | 29.0         |  |
| Swap meet Discount/outlet stores   |              | 35.2         | 26.0          | 38.2         | 36.3         | 36.0              | 34.8         |  |
| Supermarkets                       | 28.7<br>75.7 | 73.2         | 26.0<br>66.3  | 36.2<br>66.6 | 36.3<br>65.7 | 64.5              | 34.6<br>69.0 |  |
| Convenience stores                 | 65.4         | 60.7         | 66.0          | 64.9         | 54.2         | 57.5              | 61.9         |  |
| Duty free                          | 5.0          | 6.6          | 7.7           | 10.2         | 3.6          | 9.5               | 6.2          |  |
| All Culture                        | 89.2         | 78.1         | 7.7<br>71.1   | 66.9         | 3.0<br>68.3  | 9.5<br>80.1       | 68.7         |  |
|                                    | 67.9         | 70.1<br>51.8 | 7 1.1<br>52.6 |              | 49.9         |                   |              |  |
| Historic site                      | 35.7         | 30.7         |               | 51.3<br>26.2 |              | 59.0<br>22.5      | 49.8         |  |
| Museum-art gallery                 |              |              | 19.4<br>42.2  | - 1          | 30.5         | -                 | 29.4         |  |
| Polynesian show-luau               | 55.9         | 44.7         |               | 36.2         | 33.6         | 58.7              | 33.4         |  |
| Art-craft fair                     | 27.5         | 13.8         | 10.6          | 21.8         | 17.2         | 14.4              | 18.1         |  |
| Festival                           | 6.8          | 9.1          | 3.5           | 5.1          | 4.2          | 3.8               | 6.0          |  |
| All Transportation                 | 97.4         | 85.0         | 84.3          | 87.8         | 85.9         | 86.9              | 86.4         |  |
| Trolley                            | 3.5          | 5.1          | 4.9           | 6.8          | 8.0          | 9.2               | 5.7          |  |
| Public Bus                         | 2.3          | 6.9          | 11.3          | 11.2         | 13.2         | 13.0              | 9.9          |  |
| Taxi-limousine                     | 17.7         | 12.0         | 22.6          | 21.3         | 13.2         | 18.1              | 16.6         |  |
| Rental Car                         | 96.0         | 79.8         | 71.8          | 74.5         | 75.1         | 73.2              | 77.0         |  |
| Meeting                            | 3.1          | 5.0          | 7.4           | 17.1         | 11.0         | 6.0               | 12.2         |  |
| Convention                         | 0.0          | 2.7          | 3.1           | 8.5          | 5.7          | 5.8               | 5.3          |  |
| Incentive/reward                   | 3.2          | 3.3          | 3.2           | 4.1          | 3.2          | 2.9               | 3.7          |  |

Table 5.13 2006 Activity Participation by Lifestage – U.S. East [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                    |                  | Lifestyle      | /Lifestage Se | egments            |              | Visitation Status |                    |  |
|------------------------------------|------------------|----------------|---------------|--------------------|--------------|-------------------|--------------------|--|
|                                    | Wedding /        |                |               | NO. 1.11.          |              | F14               | D                  |  |
|                                    | Honey-           | Eamily.        | Varina        | Middle             | Seniors      | First<br>timers   | Repeat<br>visitors |  |
| ALL SIGHTSEEING                    | <b>moon</b> 98.6 | Family<br>90.4 | Young<br>89.2 | <b>age</b><br>90.8 | 88.0         | 93.2              | 87.6               |  |
| Helicopter or plane tour           | 36.3             | 14.3           | 15.1          | 17.0               | 15.7         | 21.4              | 13.8               |  |
| Boat/submarine/whale watching      | 41.7             | 39.7           | 33.5          | 36.9               | 30.3         | 38.6              | 32.3               |  |
| Tour bus excursion                 | 34.0             | 19.6           | 16.5          | 21.8               | 32.9         | 35.1              | 32.3<br>16.4       |  |
| Private limousine/van tour         | 9.6              | 10.2           | 2.6           | 8.7                | 11.1         | 10.6              | 7.5                |  |
| Self-quided                        | 85.6             | 77.1           | 83.1          | 77.0               | 71.5         | 75.0              | 7.3<br>78.3        |  |
| ALL RECREATION                     | 96.0             | 93.6           | 95.2          | 91.7               | 71.5<br>75.1 | 75.0<br>87.5      | 76.3<br>87.7       |  |
|                                    | 88.7             | 89.6           | 91.9          | 91.7<br>81.9       | 65.4         | 82.0              | 78.1               |  |
| Swimming/sunbathing/beach          | 21.7             | 39.7           | 28.0          | 14.5               | 8.4          | 20.2              | 18.6               |  |
| Surfing/bodyboarding               |                  |                |               | -                  | -            | -                 |                    |  |
| Snorkeling/scuba diving            | 50.5             | 56.5           | 59.4          | 48.7               | 26.9         | 48.5              | 41.5               |  |
| Jet skiing/parasailing/windsurfing | 7.9              | 7.1            | 8.2           | 2.9                | 1.6          | 6.1               | 2.8                |  |
| Golf                               | 15.4             | 12.6           | 13.9          | 11.4               | 12.6         | 9.0               | 15.8               |  |
| Running/jogging/fitness walking    | 37.9             | 38.1           | 37.9          | 38.3               | 29.2         | 32.0              | 38.2               |  |
| Gym/health spa                     | 24.4             | 17.6           | 16.1          | 17.6               | 10.4         | 12.6              | 18.3               |  |
| Backpacking/hiking/camping         | 34.2             | 25.5           | 46.1          | 30.6               | 14.3         | 31.9              | 22.6               |  |
| Sports event or tournament         | 3.7              | 4.6            | 8.9           | 5.8                | 4.0          | 5.3               | 5.3                |  |
| ALL ENTERTAINMENT                  | 91.8             | 77.5           | 83.5          | 80.8               | 73.8         | 80.5              | 78.1               |  |
| Lunch/sunset/dinner/evening cruise | 56.4             | 33.9           | 35.0          | 32.1               | 31.9         | 40.6              | 29.4               |  |
| Lounge act/stage show              | 39.6             | 33.0           | 26.1          | 29.5               | 31.2         | 36.6              | 26.1               |  |
| Nightclub/dancing/bar/karaoke      | 27.2             | 12.0           | 35.4          | 16.7               | 12.8         | 20.6              | 15.7               |  |
| Fine dining                        | 77.9             | 59.8           | 67.6          | 66.3               | 58.3         | 61.9              | 65.3               |  |
| ALL SHOPPING                       | 94.5             | 95.4           | 96.6          | 93.3               | 88.8         | 91.6              | 93.8               |  |
| Department stores                  | 51.3             | 47.3           | 52.5          | 43.7               | 51.0         | 46.3              | 50.2               |  |
| Designer boutiques                 | 44.5             | 46.9           | 49.2          | 43.9               | 35.0         | 43.1              | 41.8               |  |
| Hotel stores                       | 64.8             | 59.7           | 46.6          | 54.7               | 47.0         | 55.2              | 50.7               |  |
| Swap meet                          | 35.4             | 32.8           | 38.4          | 34.7               | 31.5         | 36.4              | 31.7               |  |
| Discount/outlet stores             | 40.0             | 39.5           | 32.4          | 44.2               | 31.6         | 39.3              | 35.9               |  |
| Supermarkets                       | 60.7             | 63.3           | 60.9          | 57.2               | 51.8         | 50.8              | 63.0               |  |
| Convenience stores                 | 63.7             | 66.3           | 72.6          | 59.1               | 51.0         | 58.3              | 61.4               |  |
| Duty free                          | 2.7              | 8.9            | 6.4           | 7.2                | 7.2          | 7.7               | 6.4                |  |
| ALL CULTURE                        | 92.0             | 84.4           | 79.3          | 77.6               | 79.1         | 87.4              | 74.6               |  |
| Historic site                      | 67.2             | 70.5           | 60.6          | 62.9               | 63.0         | 70.2              | 59.1               |  |
| Museum/art gallery                 | 31.4             | 26.2           | 24.6          | 33.8               | 27.0         | 30.9              | 27.2               |  |
| Polynesian show/luau               | 71.6             | 55.3           | 45.1          | 48.0               | 49.8         | 64.6              | 39.7               |  |
| Art/craft fair                     | 18.3             | 13.8           | 12.4          | 17.5               | 19.0         | 16.0              | 17.4               |  |
| Festival                           | 8.2              | 2.7            | 4.8           | 4.9                | 5.8          | 4.1               | 5.9                |  |
| ALL TRANSPORTATION                 | 91.8             | 87.1           | 80.8          | 84.2               | 83.3         | 83.7              | 85.3               |  |
| Trolley                            | 9.9              | 10.2           | 9.3           | 9.7                | 9.6          | 11.6              | 8.0                |  |
| Public Bus                         | 15.5             | 12.4           | 17.7          | 12.5               | 19.4         | 16.7              | 14.6               |  |
| Taxi/limousine                     | 20.2             | 24.4           | 18.9          | 20.4               | 21.6         | 22.5              | 20.2               |  |
| Rental Car                         | 83.2             | 75.5           | 64.6          | 72.4               | 63.5         | 66.2              | 73.2               |  |
| MEETING                            | 0.8              | 5.9            | 9.2           | 11.5               | 6.1          | 5.6               | 9.5                |  |
| CONVENTION                         | 0.8              | 6.2            | 7.0           | 7.4                | 7.0          | 7.7               | 5.5                |  |
| INCENTIVE/REWARD                   | 0.8              | 2.4            | 6.5           | 6.8                | 2.6          | 4.3               | 4.1                |  |

Table 5.14 2005 Activity Participation by Lifestage – U.S. East [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                    |           | Lifestyle/  | Lifestage Se | gments       |            | Visitatio    | n Status     |
|------------------------------------|-----------|-------------|--------------|--------------|------------|--------------|--------------|
|                                    | Wedding / |             | ,,           |              |            | <b>-</b>     | Repeat       |
|                                    | Honeymoon | Family      | Young        | Middle Age   | Seniors    | First timers | visitors     |
| All Sightseeing                    | 95.0      | 93.6        | 86.8         | 88.4         | 94.3       | 93.9         | 89.1         |
| Helicopter or plane tour           | 20.6      | 19.7        | 9.5          | 10.0         | 23.1       | 20.7         | 12.6         |
| Boat, submarine, whale watching    | 43.3      | 43.6        | 38.4         | 32.3         | 33.9       | 39.1         | 33.1         |
| Tour bus excursion                 | 22.5      | 15.3        | 16.7         | 20.3         | 32.8       | 32.6         | 15.1         |
| Private limousine/van tour         | 9.5       | 8.4         | 6.0          | 6.8          | 11.5       | 11.2         | 6.4          |
| Self-quided                        | 90.1      | 78.2        | 74.1         | 82.6         | 76.5       | 78.8         | 79.6         |
| All Recreation                     | 96.1      | 98.0        | 93.6         | 93.0         | 86.3       | 91.8         | 91.8         |
| Swimming-sunbathing-beach          | 95.2      | 96.0        | 89.3         | 84.6         | 72.8       | 84.2         | 83.1         |
| Surfing / bodyboarding             | 21.3      | 37.2        | 23.1         | 18.7         | 8.9        | 17.6         | 20.3         |
| Snorkeling-scuba diving            | 70.8      | 65.9        | 55.2         | 44.4         | 30.1       | 47.9         | 44.0         |
| Jet skiing-parasailing-windsurfing | 12.8      | 5.6         | 4.4          | 1.6          | 2.5        | 4.3          | 2.8          |
| Golf                               | 17.0      | 15.3        | 9.7          | 12.5         | 16.0       | 11.5         | 16.2         |
| Running-jogging-fitness walking    | 28.5      | 41.2        | 30.1         | 38.5         | 33.6       | 30.2         | 40.5         |
| Gym-health spa                     | 28.2      | 26.9        | 17.8         | 16.2         | 10.3       | 14.5         | 18.9         |
| Backpaking-hiking-camping          | 34.3      | 25.3        | 32.2         | 29.3         | 14.5       | 25.0         | 23.9         |
| Sports event or tournament         | 1.2       | 4.3         | 5.3          | 5.0          | 5.5        | 5.2          | 4.6          |
| All Entertainment                  | 97.3      | 82.0        | 82.3         | 81.6         | 77.8       | 82.2         | 80.7         |
| Lunch-sunset-dinner-evening cruise | 51.6      | 31.8        | 38.1         | 30.8         | 32.2       | 38.2         | 29.3         |
| Lounge act-stage show              | 32.1      | 42.0        | 29.6         | 31.0         | 35.3       | 38.7         | 29.8         |
| Nightclub-dancing-bar-karaoke      | 21.5      | 18.0        | 32.5         | 18.3         | 10.0       | 20.1         | 15.1         |
| Fine dining                        | 80.5      | 67.5        | 66.5         | 66.6         | 62.9       | 66.0         | 66.6         |
| All Shopping                       | 97.6      | 97.7        | 98.8         | 93.4         | 91.9       | 96.7         | 92.5         |
| Department stores                  | 50.2      | 52.2        | 52.4         | 46.5         | 47.8       | 50.0         | 47.6         |
| Designer boutiques                 | 50.4      | 42.4        | 46.6         | 40.8         | 34.0       |              | 39.7         |
| Hotel stores                       | 67.1      | 58.6        | 45.9         | 55.3         | 51.0       | 54.3         | 53.5         |
| Swap meet                          | 29.4      | 37.4        | 44.0         | 35.2         | 31.1       | 35.2         | 34.7         |
| Discount/outlet stores             | 29.2      | 39.0        | 32.5         | 36.7         | 42.7       | 38.2         | 38.0         |
| Supermarkets                       | 59.8      | 66.4        | 57.8         | 54.9         | 54.4       | 51.8         | 61.9         |
| Convenience stores                 | 63.9      | 65.1        | 66.6         | 63.9         | 54.6       | 61.4         | 61.3         |
| Duty free                          | 5.9       | 12.9        | 7.5          | 6.4          | 5.7        | 7.6          | 6.9          |
| All Culture                        | 86.8      | 82.4        | 78.3         | 84.1         | 83.1       | 87.3         | 79.0         |
| Historic site                      | 56.5      | 70.4        | 56.3         | 64.5         | 65.8       | 69.4         | 59.8         |
| Museum-art gallery                 | 28.9      | 32.7        | 22.2         | 29.6         | 29.9       | 26.2         | 31.8         |
| Polynesian show-luau               | 74.7      | 61.4        | 50.4         | 55.7         | 52.7       | 68.3         | 45.0         |
| Art-craft fair                     | 9.2       | 21.1        | 16.4         | 15.8         | 18.6       | 14.2         | 20.0         |
| Festival                           | 5.0       | 4.1         | 5.1          | 4.1          | 6.8        | 5.2          | 5.2          |
| All Transportation                 | 92.1      | 91.6        | 80.8         | 91.8         | 85.6       | 86.8         | 89.7         |
| Trolley                            | 11.2      | 8.4         | 8.7          | 7.9          | 6.4        | 9.5          | 6.3          |
| Public Bus                         | 11.2      | 14.1        | 19.6         | 7.9<br>15.9  | 19.3       | 22.5         | 12.0         |
| Taxi-limousine                     | 17.2      | 16.3        | 23.2         | 26.6         | 18.7       | 22.5         | 20.3         |
| Rental Car                         | 85.5      | 79.8        | 23.2<br>62.1 | 26.6<br>78.7 | 70.9       | 68.5         | 20.3<br>80.0 |
| Meeting                            | 4.1       | 79.6<br>8.1 | 5.4          | 10.5         | 5.3        | 6.0          | 8.7          |
| Convention                         | 1.5       | 12.5        | 5.4<br>4.5   |              | 5.3<br>5.9 | 7.7          | 9.8          |
|                                    |           |             |              | 13.0         |            |              |              |
| Incentive/reward                   | 6.8       | 3.1         | 4.5          | 5.7          | 3.2        | 4.9          | 3.8          |

Table 5.15 2006 Activity Participation by Lifestage – Japan [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|   |                  | Lifestyle      | /Lifestage Se | egments            |                 | Visitation Status |                  |  |
|---|------------------|----------------|---------------|--------------------|-----------------|-------------------|------------------|--|
|   | Wedding /        |                |               | M2 4 40 -          |                 | F:                | D                |  |
|   | Honey-           | Family.        | Varing        | Middle             | Saniara         | First             | Repeat           |  |
| ALL SIGHTSEEING                               | <b>moon</b> 94.2 | Family<br>92.0 | Young<br>90.7 | <b>age</b><br>90.4 | Seniors<br>92.9 | timers<br>94.5    | visitors<br>89.9 |  |
|   | 4.1              | 3.5            | 3.2           | 3.8                | 6.7             | 4.1               | 4.6              |  |
| Helicopter or plane tour                      | 22.4             | 3.5<br>19.8    | 13.3          | 3.6<br>15.1        | 20.4            | 22.3              | 4.6<br>15.2      |  |
| Boat/submarine/whale watching                 | 55.7             | 43.7           | 36.3          | 40.4               | 20.4<br>54.8    | 59.5              | 35.4             |  |
| Tour bus excursion Private limousine/van tour | 20.4             | 18.3           | 14.1          | 14.4               | 16.9            | 20.2              | 35.4<br>14.0     |  |
|   | 49.5             | 18.3<br>55.7   | 62.1          | 59.2               | 49.7            | 20.2<br>46.5      | 62.0             |  |
| Self-guided                                   |                  |                | -             |                    |                 |                   |                  |  |
| ALL RECREATION                                | 89.8             | 82.5           | 91.3          | 79.4               | 69.7            | 77.6              | 83.2             |  |
| Swimming/sunbathing/beach                     | 80.9             | 74.4           | 79.6          | 60.8               | 47.4            | 64.9              | 67.4             |  |
| Surfing/bodyboarding                          | 7.0              | 9.4            | 17.0          | 5.4                | 1.3             | 6.7               | 7.9              |  |
| Snorkeling/scuba diving                       | 31.6             | 18.8           | 34.8          | 14.6               | 6.4             | 20.9              | 16.8             |  |
| Jet skiing/parasailing/windsurfing            | 13.3             | 4.0            | 9.4           | 2.9                | 1.0             | 7.1               | 3.1              |  |
| Golf  | 2.1              | 7.4            | 2.9           | 10.9               | 15.7            | 4.6               | 12.5             |  |
| Running/jogging/fitness walking               | 15.5             | 19.3           | 21.0          | 22.1               | 24.2            | 17.6              | 23.6             |  |
| Gym/health spa                                | 6.5              | 5.1            | 9.5           | 9.4                | 4.4             | 4.5               | 8.3              |  |
| Backpacking/hiking/camping                    | 4.4              | 6.4            | 8.4           | 7.0                | 9.7             | 7.7               | 7.2              |  |
| Sports event or tournament                    | 0.0              | 2.2            | 5.1           | 6.5                | 4.6             | 3.3               | 4.3              |  |
| ALL ENTERTAINMENT                             | 96.1             | 87.4           | 91.2          | 83.2               | 85.8            | 91.0              | 85.0             |  |
| Lunch/sunset/dinner/evening cruise            | 77.4             | 52.8           | 62.5          | 49.5               | 58.0            | 70.0              | 47.7             |  |
| Lounge act/stage show                         | 23.3             | 22.5           | 20.2          | 22.5               | 30.1            | 28.2              | 21.0             |  |
| Nightclub/dancing/bar/karaoke                 | 8.1              | 4.9            | 10.9          | 7.8                | 8.9             | 8.7               | 6.9              |  |
| Fine dining                                   | 79.4             | 73.4           | 82.1          | 71.9               | 65.6            | 72.9              | 73.2             |  |
| ALL SHOPPING                                  | 99.0             | 99.1           | 99.5          | 98.2               | 96.7            | 98.9              | 97.9             |  |
| Department stores                             | 63.9             | 57.6           | 74.0          | 55.1               | 37.5            | 53.6              | 56.3             |  |
| Designer boutiques                            | 69.0             | 66.9           | 68.4          | 59.7               | 49.0            | 59.6              | 62.8             |  |
| Hotel stores                                  | 62.1             | 56.6           | 37.5          | 47.3               | 52.9            | 54.2              | 49.5             |  |
| Swap meet                                     | 11.6             | 17.0           | 15.1          | 16.2               | 15.0            | 13.8              | 16.7             |  |
| Discount/outlet stores                        | 44.6             | 44.5           | 44.5          | 46.7               | 39.0            | 42.1              | 44.8             |  |
| Supermarkets                                  | 47.1             | 64.3           | 67.0          | 61.2               | 52.2            | 52.5              | 64.3             |  |
| Convenience stores                            | 89.5             | 83.9           | 87.3          | 79.4               | 65.8            | 78.1              | 80.7             |  |
| Duty free                                     | 89.7             | 84.7           | 86.6          | 78.5               | 70.1            | 83.1              | 78.5             |  |
| ALL CULTURE                                   | 47.3             | 55.2           | 48.0          | 53.0               | 66.6            | 62.8              | 49.9             |  |
| Historic site                                 | 21.0             | 28.2           | 21.5          | 29.5               | 35.1            | 34.8              | 23.3             |  |
| Museum/art gallery                            | 11.3             | 18.7           | 12.9          | 20.3               | 22.9            | 18.5              | 18.4             |  |
| Polynesian show/luau                          | 23.3             | 27.3           | 22.2          | 23.1               | 38.2            | 34.7              | 22.7             |  |
| Art/craft fair                                | 2.8              | 3.5            | 4.0           | 3.5                | 4.6             | 3.9               | 3.6              |  |
| Festival                                      | 5.2              | 4.7            | 3.5           | 6.1                | 8.7             | 5.1               | 6.5              |  |
| ALL TRANSPORTATION                            | 96.4             | 95.9           | 95.2          | 92.4               | 84.1            | 90.3              | 93.6             |  |
| Trolley                                       | 83.7             | 69.7           | 73.1          | 60.9               | 49.8            | 67.9              | 62.6             |  |
| Public Bus                                    | 13.2             | 21.8           | 31.0          | 25.5               | 26.4            | 19.6              | 27.7             |  |
| Taxi/limousine                                | 45.1             | 49.6           | 44.8          | 41.3               | 40.9            | 44.8              | 44.3             |  |
| Rental Car                                    | 9.6              | 21.0           | 17.9          | 21.9               | 14.0            | 11.5              | 22.6             |  |
| MEETING                                       | 0.0              | 0.6            | 1.7           | 4.3                | 2.4             | 1.2               | 2.4              |  |
| CONVENTION                                    | 0.0              | 0.6            | 2.2           | 1.8                | 2.4             | 1.5               | 1.6              |  |
| INCENTIVE/REWARD                              | 0.3              | 2.0            | 2.0           | 5.2                | 4.8             | 3.3               | 3.0              |  |

Table 5.16 2005 Activity Participation by Lifestage – Japan [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                    |           | Lifestyle/ | Lifestage Se | gments     |         | Visitatio    | n Status |
|------------------------------------|-----------|------------|--------------|------------|---------|--------------|----------|
|                                    | Wedding / |            |              |            |         |              | Repeat   |
|                                    | Honeymoon | Family     | Young        | Middle Age | Seniors | First timers | visitors |
| All Sightseeing                    | 93.0      | 92.3       | 91.1         | 89.3       | 94.5    | 95.3         | 89.5     |
| Helicopter or plane tour           | 15.8      | 12.5       | 7.9          | 14.7       | 24.5    | 18.0         | 12.7     |
| Boat, submarine, whale watching    | 23.5      | 20.5       | 13.0         | 15.3       | 20.8    | 23.7         | 14.8     |
| Tour bus excursion                 | 51.1      | 41.6       | 37.9         | 40.8       | 56.4    | 56.5         | 35.9     |
| Private limousine/van tour         | 20.5      | 18.8       | 13.9         | 14.0       | 15.9    | 18.3         | 15.5     |
| Self-guided                        | 53.3      | 56.1       | 61.2         | 57.7       | 51.2    | 48.6         | 61.6     |
| All Recreation                     | 89.3      | 88.4       | 91.8         | 78.6       | 69.4    | 81.0         | 85.0     |
| Swimming-sunbathing-beach          | 82.7      | 81.1       | 81.9         | 63.5       | 49.6    | 70.5         | 72.3     |
| Surfing / bodyboarding             | 11.8      | 11.3       | 14.7         | 6.4        | 2.0     | 7.9          | 9.9      |
| Snorkeling-scuba diving            | 25.8      | 21.0       | 33.3         | 15.7       | 6.9     | 21.3         | 18.2     |
| Jet skiing-parasailing-windsurfing | 10.5      | 3.8        | 9.8          | 2.7        | 1.5     | 6.8          | 3.3      |
| Golf                               | 2.0       | 6.1        | 2.3          | 11.8       | 16.8    | 3.7          | 12.0     |
| Running-jogging-fitness walking    | 12.6      | 19.8       | 20.8         | 21.2       | 23.2    | 18.3         | 21.4     |
| Gym-health spa                     | 8.1       | 7.1        | 11.3         | 9.3        | 3.4     | 6.1          | 8.7      |
| Backpaking-hiking-camping          | 6.6       | 7.8        | 8.5          | 8.3        | 6.8     | 8.7          | 6.8      |
| Sports event or tournament         | 0.7       | 2.0        | 3.4          | 4.2        | 2.0     | 2.0          | 2.9      |
| All Entertainment                  | 93.1      | 88.3       | 91.8         | 85.6       | 86.8    | 91.1         | 86.5     |
| Lunch-sunset-dinner-evening cruise | 68.8      | 44.1       | 53.5         | 41.6       | 53.4    | 60.9         | 41.3     |
| Lounge act-stage show              | 20.6      | 26.7       | 18.6         | 20.7       | 29.3    | 29.3         | 19.8     |
| Nightclub-dancing-bar-karaoke      | 6.1       | 4.4        | 7.2          | 7.2        | 3.9     | 5.3          | 5.7      |
| Fine dining                        | 82.9      | 78.4       | 84.3         | 74.2       | 69.2    | 77.7         | 76.7     |
| All Shopping                       | 99.9      | 99.7       | 99.7         | 98.9       | 98.2    | 99.5         | 99.0     |
| Department stores                  | 65.2      | 56.1       | 74.1         | 50.8       | 34.1    | 52.2         | 56.3     |
| Designer boutiques                 | 74.5      | 66.2       | 70.1         | 60.7       | 54.1    | 63.6         | 64.8     |
| Hotel stores                       | 61.8      | 55.3       | 38.6         | 45.4       | 54.0    | 53.7         | 49.5     |
| Swap meet                          | 10.9      | 13.2       | 11.0         | 13.1       | 11.6    | 11.0         | 13.2     |
| Discount/outlet stores             | 41.6      | 42.7       | 44.7         | 38.9       | 36.1    | 38.3         | 42.8     |
| Supermarkets                       | 50.3      | 62.9       | 69.1         | 61.4       | 50.5    | 51.8         | 65.5     |
| Convenience stores                 | 87.4      | 84.0       | 88.8         | 78.0       | 67.1    | 80.7         | 80.4     |
| Duty free                          | 91.4      | 85.9       | 84.1         | 79.8       | 72.6    | 83.0         | 82.0     |
| All Culture                        | 48.3      | 53.4       | 46.7         | 52.3       | 61.8    | 59.3         | 48.4     |
| Historic site                      | 21.2      | 25.2       | 21.8         | 27.4       | 32.1    | 31.1         | 22.0     |
| Museum-art gallery                 | 13.8      | 19.4       | 13.3         | 19.6       | 18.0    | 16.2         | 18.6     |
| Polynesian show-luau               | 22.0      | 26.2       | 20.9         | 21.7       | 35.1    | 33.2         | 19.9     |
| Art-craft fair                     | 1.6       | 2.7        | 1.6          | 4.3        | 3.3     | 2.5          | 3.1      |
| Festival                           | 3.3       | 4.9        | 6.5          | 6.7        | 5.3     | 3.8          | 6.6      |
| All Transportation                 | 97.9      | 95.9       | 96.1         | 92.5       | 83.3    | 91.8         | 93.9     |
| Trolley                            | 88.7      | 69.5       | 70.7         | 56.8       | 50.0    | 70.9         | 61.4     |
| Public Bus                         | 12.3      | 22.1       | 31.4         | 31.5       | 25.8    | 19.2         | 29.4     |
| Taxi-limousine                     | 47.7      | 47.3       | 42.2         | 41.9       | 42.6    | 42.3         | 46.3     |
| Rental Car                         | 11.7      | 19.9       | 17.1         | 20.8       | 11.4    | 10.0         | 22.4     |
| Meeting                            | 0.4       | 1.0        | 2.9          | 4.8        | 2.6     | 2.2          | 2.3      |
| Convention                         | 0.2       | 0.2        | 1.5          | 2.5        | 1.6     | 0.8          | 1.4      |
| Incentive/reward                   | 0.3       | 2.3        | 2.7          | 5.5        | 4.4     | 3.2          | 3.2      |

Table 5.17 2006 Activity Participation by Lifestage – Canada [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|   |                | Lifestyle    | Lifestage Se | egments            |              | Visitation Status |                    |  |
|---|----------------|--------------|--------------|--------------------|--------------|-------------------|--------------------|--|
|   | Wedding /      |              |              | Middle             |              | Finat             | Damast             |  |
|   | Honey-<br>moon | Family       | Young        | Middle             | Seniors      | First<br>timers   | Repeat<br>visitors |  |
| ALL SIGHTSEEING   | 98.5           | 93.2         | 93.6         | <b>age</b><br>94.4 | 93.0         | 95.7              | 92.6               |  |
| Helicopter or plane tour                                    | 28.6           | 12.5         | 9.0          | 16.0               | 14.6         | 17.4              | 12.6               |  |
| Boat/submarine/whale watching                               | 42.4           | 39.0         | 33.4         | 33.7               | 28.5         | 41.5              | 28.0               |  |
| Tour bus excursion  | 33.7           | 18.2         | 16.3         | 20.7               | 34.4         | 36.0              | 17.5               |  |
| Private limousine/van tour                                  | 6.1            | 10.2         | 8.9          | 8.2                | 10.7         | 11.1              | 8.5                |  |
|   | 91.6           | 84.4         | 82.8         | 85.1               | 74.1         | 78.3              | 83.3               |  |
| Self-guided ALL RECREATION                                  | 97.6           | 99.3         | 98.2         | 95.4               | 86.7         | 76.3<br>91.8      | 94.9               |  |
| Swimming/sunbathing/beach                                   | 90.5           | 95.9         | 97.9         | 92.0               | 78.2         | 87.2              | 90.0               |  |
|   | 36.0           | 53.1         | 41.8         | 21.5               | 11.1         | 27.0              | 27.8               |  |
| Surfing/bodyboarding  | 61.3           | 69.4         | 65.2         | 56.5               | 31.5         | 52.2              | 52.0               |  |
| Snorkeling/scuba diving  Jet skiing/parasailing/windsurfing | 3.4            | 4.5          | 3.2          | 3.0                | 0.5          | 3.9               | 1.6                |  |
| 0.  | 14.1           | 4.5<br>16.8  | 3.2<br>9.7   | 3.0<br>15.1        |              | 3.9<br>10.8       | 18.2               |  |
| Golf Running/jogging/fitness walking                        | 30.9           | 49.7         | 9.7<br>41.7  | 49.1               | 17.0<br>44.5 | 37.5              | 51.1               |  |
| 0,000   | 12.9           | 49.7<br>12.7 | 19.4         | 13.1               | 9.5          | 37.5<br>11.0      | 13.8               |  |
| Gym/health spa  Backpacking/hiking/camping                  | 31.1           | 19.9         | 37.2         | 22.8               | 10.6         | 24.1              | 18.3               |  |
| Sports event or tournament                                  | 0.8            | 5.5          | 10.8         | 8.0                | 4.3          | 6.9               | 6.0                |  |
| ALL ENTERTAINMENT   | 86.0           | 5.5<br>77.8  | 83.5         | 81.8               | 4.3<br>80.0  | 80.9              | 80.9               |  |
|   | 42.5           | 29.6         | 39.3         | 34.5               | 32.4         | 39.8              | 30.1               |  |
| Lunch/sunset/dinner/evening cruise                          | 42.5<br>45.9   | 34.6         | 39.3         | 34.5<br>35.7       | 32.4         | 39.6<br>42.1      | 29.5               |  |
| Lounge act/stage show                                       | 10.1           | 8.4          | 32.5         | 19.1               | 8.7          | 16.7              | 13.9               |  |
| Nightclub/dancing/bar/karaoke                               | -              | -            |              | -                  | -            | -                 |                    |  |
| Fine dining ALL SHOPPING                                    | 67.1<br>100.0  | 56.8<br>99.7 | 57.0<br>95.4 | 62.8<br>97.1       | 60.7<br>95.9 | 53.4<br>97.0      | 65.0<br>97.2       |  |
|   |                |              |              | -                  |              |                   | _                  |  |
| Department stores   | 76.4<br>58.1   | 72.2         | 64.9<br>49.2 | 65.1               | 70.8         | 67.0              | 70.1               |  |
| Designer boutiques  |                | 57.1         |              | 48.4               | 38.0         | 45.6              | 48.2               |  |
| Hotel stores  | 53.5           | 59.4         | 43.1         | 52.3               | 41.2         | 46.7              | 50.0               |  |
| Swap meet   | 41.0           | 48.6         | 43.2         | 45.3               | 36.2         | 41.3              | 43.1               |  |
| Discount/outlet stores                                      | 42.0           | 36.1         | 38.7         | 40.8               | 43.1         | 38.5              | 41.7               |  |
| Supermarkets  | 78.5           | 79.2         | 70.7         | 74.8               | 69.8         | 64.3              | 79.7               |  |
| Convenience stores  | 75.1           | 77.8         | 73.0         | 71.0               | 66.5         | 69.2              | 72.7               |  |
| Duty free ALL CULTURE                                       | 16.9           | 6.1          | 13.4         | 10.8               | 8.2          | 11.9              | 8.3                |  |
|   | 93.7           | 87.0<br>64.5 | 77.7<br>54.6 | 79.9<br>59.7       | 82.6<br>62.8 | 88.5<br>66.2      | 78.6<br>58.0       |  |
| Historic site   | 67.1           |              | 24.7         |                    |              |                   |                    |  |
| Museum/art gallery  | 24.8<br>72.6   | 37.0<br>55.3 | 24.7<br>50.1 | 27.3<br>49.4       | 29.7<br>49.9 | 26.8<br>66.4      | 31.1<br>42.4       |  |
| Polynesian show/luau  | 5.3            |              | 13.2         | 49.4<br>15.7       |              |                   |                    |  |
| Art/craft fair  | 4.2            | 25.6         | 6.1          | -                  | 19.4<br>9.7  | 15.7              | 19.3               |  |
| Festival ALL TRANSPORTATION                                 | 92.8           | 4.8<br>96.4  | 89.4         | 3.4                |              | 4.4               | 7.4<br>93.6        |  |
|   |                |              |              | 93.4               | 88.6         | 89.0              |                    |  |
| Trolley   | 11.0           | 14.7         | 14.2         | 13.5               | 17.4         | 15.9              | 14.4               |  |
| Public Bus  | 17.6           | 26.5         | 30.7         | 22.6               | 34.1         | 26.1              | 29.3               |  |
| Taxi/limousine  | 22.5           | 32.2         | 27.1         | 28.9               | 29.5         | 31.6              | 27.5               |  |
| Rental Car  | 79.6           | 77.1         | 67.5         | 75.8               | 58.9         | 67.1              | 70.9               |  |
| MEETING   | 1.3            | 2.3          | 3.9          | 5.0                | 2.7          | 3.8               | 3.2                |  |
| CONVENTION  | 0.0            | 3.4          | 5.5          | 8.9                | 3.3          | 6.7               | 4.0                |  |
| INCENTIVE/REWARD  | 3.5            | 0.8          | 4.5          | 5.6                | 2.3          | 4.4               | 2.7                |  |

Table 5.18 2005 Activity Participation by Lifestage – Canada [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|   | 1            | Lifestyle/   | Lifestage Se | gments     |         | Visitatio    | n Status     |
|---|--------------|--------------|--------------|------------|---------|--------------|--------------|
|   | Wedding/     |              | _            |            |         |              | Repeat       |
|   | Honeymoon    | Family       | Young        | Middle Age | Seniors | First timers | visitors     |
| All Sightseeing                                     | 98.0         | 95.1         | 96.7         | 91.8       | 94.6    | 96.0         | 92.9         |
| Helicopter or plane tour                            | 23.6         | 8.1          | 9.7          | 18.3       | 21.0    | 20.4         | 12.9         |
| Boat, submarine, whale watching                     | 29.8         | 38.8         | 33.3         | 34.1       | 34.6    | 37.4         | 32.8         |
| Tour bus excursion                                  | 17.0         | 12.5         | 21.6         | 28.3       | 39.8    | 37.9         | 20.0         |
| Private limousine/van tour                          | 7.9          | 6.3          | 7.2          | 11.3       | 11.6    | 9.0          | 10.3         |
| Self-guided   | 85.3         | 87.6         | 89.2         | 81.1       | 76.5    | 80.3         | 83.6         |
| All Recreation                                      | 98.6         | 96.8         | 99.0         | 96.0       | 84.8    | 91.8         | 93.9         |
| Swimming-sunbathing-beach                           | 97.1         | 96.8         | 97.7         | 86.6       | 77.3    | 86.2         | 88.4         |
| Surfing / bodyboarding                              | 35.0         | 58.6         | 48.3         | 26.5       | 11.1    | 29.2         | 32.1         |
| Snorkeling-scuba diving                             | 61.3         | 70.3         | 68.4         | 55.6       | 29.6    | 51.4         | 52.2         |
| Jet skiing-parasailing-windsurfing                  | 9.1          | 3.8          | 7.8          | 5.4        | 0.9     | 4.1          | 4.1          |
| Golf  | 15.8         | 21.4         | 8.2          | 20.8       | 13.5    | 12.7         | 19.2         |
| Running-jogging-fitness walking                     | 34.6         | 48.3         | 43.8         | 43.9       | 40.9    | 39.7         | 46.3         |
| Gym-health spa                                      | 20.7         | 11.0         | 13.6         | 11.2       | 5.6     | 11.1         | 9.1          |
| Backpaking-hiking-camping                           | 42.6         | 21.2         | 40.7         | 22.3       | 8.6     | 24.6         | 18.4         |
| Sports event or tournament                          | 8.1          | 8.1          | 12.6         | 8.9        | 4.3     | 7.3          | 8.1          |
| All Entertainment                                   | 89.3         | 78.5         | 86.1         | 78.1       | 78.0    | 80.3         | 79.4         |
| Lunch-sunset-dinner-evening cruise                  | 37.1         | 76.5<br>25.4 | 46.2         | 35.4       | 39.2    | 40.2         | 33.8         |
| _   | 53.2         | 37.3         | 36.9         | 34.2       | 35.1    | 40.2         | 33.6<br>32.6 |
| Lounge act-stage show Nightclub-dancing-bar-karaoke | 9.1          | 8.0          | 33.2         | 17.7       | 8.8     | 14.6         | 15.6         |
| Fine dining   | 66.1         | 60.0         | 64.4         | 58.9       | 55.1    | 58.2         | 59.5         |
| All Shopping  | 98.5         | 98.5         | 99.4         | 96.9       | 96.1    | 95.7         | 98.7         |
|   | 71.8         | 72.2         | 62.5         | 68.8       | 64.0    | 93.7<br>64.5 | 96.7<br>68.8 |
| Department stores                                   |              |              |              |            |         |              |              |
| Designer boutiques                                  | 42.3         | 49.7<br>44.8 | 50.5         | 48.1       | 35.9    | 42.5         | 46.1         |
| Hotel stores  | 53.6<br>44.5 | -            | 47.1         | 46.0       | 40.7    | 50.6         | 39.7         |
| Swap meet   |              | 42.7         | 54.0         | 42.2       | 38.0    | 41.3         | 44.0         |
| Discount/outlet stores                              | 44.3         | 54.1         | 42.6         | 44.9       | 46.7    | 41.9         | 50.5         |
| Supermarkets  | 56.5         | 84.2         | 66.0         | 69.8       | 64.2    | 60.0         | 76.9         |
| Convenience stores                                  | 67.6         | 73.4         | 82.8         | 66.2       | 65.3    | 67.9         | 71.4         |
| Duty free   | 10.4         | 11.5         | 12.7         | 9.7        | 9.6     | 9.7          | 11.0         |
| All Culture   | 82.7         | 83.4         | 82.4         | 81.0       | 81.5    | 86.3         | 78.5         |
| Historic site                                       | 62.6         | 58.8         | 59.7         | 62.8       | 62.4    | 65.3         | 58.4         |
| Museum-art gallery                                  | 25.8         | 34.7         | 27.1         | 28.9       | 32.2    | 30.8         | 30.6         |
| Polynesian show-luau                                | 69.4         | 57.5         | 59.3         | 47.6       | 46.7    | 60.5         | 44.6         |
| Art-craft fair                                      | 8.4          | 22.4         | 11.3         | 20.7       | 19.9    | 18.0         | 19.6         |
| Festival  | 9.7          | 6.6          | 4.4          | 3.5        | 7.7     | 5.2          | 6.2          |
| All Transportation                                  | 97.0         | 96.5         | 90.0         | 91.9       | 87.1    | 90.4         | 91.4         |
| Trolley   | 11.7         | 12.3         | 14.0         | 10.0       | 13.7    | 14.3         | 10.8         |
| Public Bus  | 31.4         | 18.7         | 34.0         | 23.1       | 35.4    | 28.6         | 28.2         |
| Taxi-limousine                                      | 39.1         | 27.8         | 30.7         | 27.4       | 26.9    | 29.4         | 27.3         |
| Rental Car  | 81.1         | 82.8         | 64.0         | 73.7       | 57.5    | 64.9         | 71.7         |
| Meeting   | 1.9          | 1.5          | 5.2          | 5.4        | 2.4     | 4.3          | 3.0          |
| Convention  | 1.9          | 3.6          | 6.2          | 5.2        | 2.9     | 5.8          | 3.0          |
| Incentive/reward                                    | 1.9          | 1.4          | 1.3          | 4.9        | 3.2     | 3.6          | 2.6          |

Table 5.19 2006 Activity Participation by Lifestage – Europe [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                    |           | Lifestyle | /Lifestage Se | egments |         | Visitation Status |          |  |
|------------------------------------|-----------|-----------|---------------|---------|---------|-------------------|----------|--|
|                                    | Wedding / |           |               |         |         |                   |          |  |
|                                    | Honey-    |           |               | Middle  |         | First             | Repeat   |  |
|                                    | moon      | Family    | Young         | age     | Seniors | timers            | visitors |  |
| ALL SIGHTSEEING                    | 92.5      | 95.6      | 93.3          | 94.5    | 93.9    | 94.5              | 92.7     |  |
| Helicopter or plane tour           | 28.0      | 18.0      | 14.1          | 17.4    | 15.1    | 18.5              | 14.6     |  |
| Boat/submarine/whale watching      | 32.4      | 29.4      | 29.1          | 29.8    | 27.9    | 30.4              | 27.0     |  |
| Tour bus excursion                 | 29.0      | 23.8      | 26.1          | 36.1    | 49.7    | 42.4              | 22.1     |  |
| Private limousine/van tour         | 13.3      | 18.3      | 11.8          | 15.4    | 12.5    | 13.6              | 14.4     |  |
| Self-guided                        | 72.5      | 76.7      | 78.5          | 73.1    | 65.5    | 67.2              | 83.6     |  |
| ALL RECREATION                     | 96.7      | 97.8      | 98.4          | 91.2    | 82.5    | 90.2              | 94.0     |  |
| Swimming/sunbathing/beach          | 93.7      | 97.1      | 94.6          | 86.0    | 77.0    | 86.3              | 88.6     |  |
| Surfing/bodyboarding               | 25.6      | 37.1      | 37.1          | 15.9    | 6.1     | 19.4              | 22.7     |  |
| Snorkeling/scuba diving            | 52.1      | 53.7      | 52.2          | 34.5    | 18.9    | 35.7              | 40.9     |  |
| Jet skiing/parasailing/windsurfing | 5.7       | 9.8       | 3.8           | 3.8     | 1.7     | 2.9               | 6.3      |  |
| Golf                               | 4.1       | 7.9       | 4.4           | 5.1     | 7.6     | 4.5               | 8.7      |  |
| Running/jogging/fitness walking    | 14.4      | 32.4      | 29.1          | 30.5    | 18.7    | 21.9              | 32.6     |  |
| Gym/health spa                     | 14.5      | 13.4      | 11.4          | 13.2    | 5.1     | 9.2               | 13.9     |  |
| Backpacking/hiking/camping         | 14.1      | 15.8      | 34.5          | 19.6    | 6.5     | 17.1              | 20.0     |  |
| Sports event or tournament         | 4.0       | 5.9       | 10.8          | 6.5     | 2.3     | 4.9               | 7.9      |  |
| ALL ENTERTAINMENT                  | 89.7      | 73.8      | 83.8          | 78.4    | 75.1    | 80.3              | 77.4     |  |
| Lunch/sunset/dinner/evening cruise | 46.4      | 34.2      | 44.1          | 37.8    | 36.6    | 42.1              | 33.3     |  |
| Lounge act/stage show              | 26.7      | 31.4      | 18.9          | 28.1    | 29.8    | 28.0              | 24.2     |  |
| Nightclub/dancing/bar/karaoke      | 28.5      | 16.5      | 39.4          | 20.1    | 9.4     | 22.7              | 19.2     |  |
| Fine dining                        | 70.7      | 56.8      | 58.7          | 60.1    | 54.5    | 57.8              | 62.0     |  |
| ALL SHOPPING                       | 98.7      | 98.7      | 97.0          | 94.5    | 95.3    | 96.3              | 95.6     |  |
| Department stores                  | 67.2      | 83.1      | 78.0          | 69.8    | 63.2    | 69.0              | 73.8     |  |
| Designer boutiques                 | 47.8      | 55.7      | 39.6          | 43.0    | 33.1    | 42.1              | 38.9     |  |
| Hotel stores                       | 61.4      | 64.9      | 37.9          | 50.1    | 47.1    | 52.7              | 41.6     |  |
| Swap meet                          | 21.6      | 31.6      | 27.6          | 26.9    | 25.5    | 25.9              | 27.7     |  |
| Discount/outlet stores             | 25.6      | 42.5      | 33.6          | 34.2    | 35.5    | 30.7              | 42.2     |  |
| Supermarkets                       | 76.4      | 77.9      | 78.3          | 73.5    | 72.2    | 71.7              | 81.7     |  |
| Convenience stores                 | 63.4      | 55.3      | 51.2          | 50.6    | 55.5    | 52.9              | 56.2     |  |
| Duty free                          | 16.9      | 20.2      | 18.5          | 16.7    | 13.1    | 17.5              | 13.8     |  |
| ALL CULTURE                        | 79.7      | 80.8      | 79.6          | 80.5    | 80.2    | 81.4              | 77.4     |  |
| Historic site                      | 59.2      | 62.9      | 63.3          | 66.3    | 63.3    | 63.6              | 63.9     |  |
| Museum/art gallery                 | 20.7      | 27.0      | 26.9          | 29.7    | 28.1    | 25.3              | 32.1     |  |
| Polynesian show/luau               | 41.1      | 45.3      | 33.2          | 43.1    | 47.7    | 44.1              | 38.5     |  |
| Art/craft fair                     | 10.8      | 14.4      | 10.7          | 15.2    | 14.0    | 11.5              | 17.5     |  |
| Festival                           | 3.1       | 5.6       | 9.4           | 6.9     | 6.6     | 5.1               | 10.6     |  |
| ALL TRANSPORTATION                 | 94.5      | 94.7      | 93.2          | 92.3    | 85.8    | 90.6              | 92.1     |  |
| Trolley                            | 20.5      | 18.2      | 16.1          | 20.7    | 21.6    | 22.2              | 14.3     |  |
| Public Bus                         | 33.0      | 28.1      | 47.8          | 36.9    | 40.5    | 41.3              | 34.1     |  |
| Taxi/limousine                     | 44.9      | 43.6      | 41.4          | 35.9    | 31.9    | 40.8              | 30.4     |  |
| Rental Car                         | 60.8      | 67.9      | 59.6          | 56.2    | 41.9    | 48.7              | 66.8     |  |
| MEETING                            | 1.3       | 4.3       | 3.6           | 7.8     | 3.6     | 3.5               | 7.3      |  |
| CONVENTION                         | 0.7       | 4.4       | 5.8           | 4.8     | 4.5     | 4.3               | 4.7      |  |
| INCENTIVE/REWARD                   | 0.7       | 2.5       | 2.4           | 5.2     | 1.8     | 2.4               | 4.0      |  |

Table 5.20 2005 Activity Participation by Lifestage – Europe [Percentage of Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                    |                        | Lifestyle/ | Lifestage Se | gments       |              | Visitation Status |                    |  |
|------------------------------------|------------------------|------------|--------------|--------------|--------------|-------------------|--------------------|--|
|                                    | Wedding /<br>Honeymoon | Family     | Young        | Middle Age   | Seniors      | First timers      | Repeat<br>visitors |  |
|                                    | rioneymeen             | · uniny    | Tourig       | imaalo 7 go  | 00111010     | T HOT TIMOTO      | Violeoro           |  |
| All Sightseeing                    | 92.3                   | 95.0       | 93.3         | 92.7         | 94.9         | 94.2              | 92.0               |  |
| Helicopter or plane tour           | 17.7                   | 16.2       | 9.9          | 19.4         | 20.6         | 18.4              | 15.1               |  |
| Boat, submarine, whale watching    | 39.1                   | 29.4       | 31.6         | 32.0         | 27.4         | 31.0              | 31.8               |  |
| Tour bus excursion                 | 41.9                   | 28.6       | 21.4         | 36.9         | 49.0         | 42.7              | 23.7               |  |
| Private limousine/van tour         | 17.1                   | 20.3       | 14.1         | 16.1         | 14.9         | 15.7              | 16.1               |  |
| Self-guided                        | 61.2                   | 72.9       | 77.9         | 71.4         | 62.2         | 66.1              | 76.4               |  |
| All Recreation                     | 96.9                   | 97.8       | 96.9         | 92.6         | 82.0         | 91.3              | 91.5               |  |
| Swimming-sunbathing-beach          | 95.0                   | 93.8       | 94.9         | 87.5         | 77.6         | 87.6              | 87.3               |  |
| Surfing / bodyboarding             | 18.6                   | 45.9       | 37.9         | 15.2         | 6.5          | 18.2              | 24.6               |  |
| Snorkeling-scuba diving            | 47.5                   | 56.7       | 54.4         | 38.1         | 21.9         | 38.6              | 40.9               |  |
| Jet skiing-parasailing-windsurfing | 5.1                    | 3.7        | 3.3          | 2.8          | 1.0          | 2.4               | 3.5                |  |
| Golf                               | 3.5                    | 6.7        | 6.2          | 5.9          | 5.3          | 4.6               | 7.8                |  |
| Running-jogging-fitness walking    | 13.8                   | 24.4       | 25.6         | 24.3         | 16.5         | 19.1              | 26.2               |  |
| Gym-health spa                     | 11.3                   | 10.7       | 13.9         | 10.2         | 3.1          | 7.9               | 11.9               |  |
| Backpaking-hiking-camping          | 15.6                   | 13.1       | 29.9         | 17.9         | 6.9          | 16.0              | 17.3               |  |
| Sports event or tournament         | 4.1                    | 1.4        | 7.9          | 5.5          | 2.2          | 4.3               | 5.1                |  |
| All Entertainment                  | 92.2                   | 79.0       | 81.5         | 76.3         | 75.7         | 80.6              | 75.5               |  |
| Lunch-sunset-dinner-evening cruise | 53.6                   | 40.3       | 46.1         | 36.8         | 37.8         |                   | 34.6               |  |
| Lounge act-stage show              | 32.7                   | 28.2       | 16.2         | 24.4         | 30.4         | 27.3              | 22.2               |  |
| Nightclub-dancing-bar-karaoke      | 30.4                   | 10.6       | 41.7         | 18.7         | 11.3         | -                 | 22.5               |  |
| Fine dining                        | 74.1                   | 54.0       | 48.4         | 55.7         | 52.8         | 54.9              | 57.1               |  |
| All Shopping                       | 97.0                   | 98.0       | 96.8         | 96.0         | 94.8         |                   | 97.1               |  |
| Department stores                  | 71.9                   | 68.7       | 68.4         | 72.0         | 70.3         | 69.2              | 74.0               |  |
| Designer boutiques                 | 40.7                   | 53.9       | 39.1         | 72.0<br>44.5 | 31.4         | 41.1              | 37.8               |  |
| Hotel stores                       | 68.6                   | 55.6       | 36.7         | 49.2         | 47.9         | 50.8              | 45.5               |  |
| Swap meet                          | 22.0                   | 29.4       | 27.4         | 26.9         | 25.1         | 25.5              | 27.7               |  |
| Discount/outlet stores             | 29.7                   | 42.5       | 30.6         | 36.5         | 34.7         | 34.1              | 35.9               |  |
| Supermarkets                       | 69.5                   | 77.7       | 74.9         | 70.7         | 65.4         | 67.7              | 77.4               |  |
| Convenience stores                 | 58.2                   | 53.8       | 48.0         | 51.9         | 48.7         | 50.9              | 52.0               |  |
| Duty free                          | 20.2                   | 21.9       | 18.7         | 17.5         | 13.7         | 18.3              | 14.8               |  |
| All Culture                        | 79.9                   | 83.2       | 74.4         | 78.0         | 79.1         | 79.3              | 75.7               |  |
| Historic site                      | 61.5                   | 64.4       | 56.7         | 60.8         | 58.8         | 60.6              | 58.1               |  |
| Museum-art gallery                 | 24.1                   | 33.2       | 28.7         | 25.1         | 31.6         | 28.1              | 28.2               |  |
| Polynesian show-luau               | 46.3                   | 43.3       | 36.3         | 39.5         | 49.8         | 45.7              | 35.9               |  |
| Art-craft fair                     | 7.4                    | 13.3       | 36.3<br>9.5  | 39.5<br>11.8 | 49.6<br>13.7 | 45.7<br>9.8       | 35.8<br>15.8       |  |
|                                    |                        |            |              |              |              |                   |                    |  |
| Festival                           | 5.8                    | 1.8        | 6.8          | 5.4          | 8.6          | 5.4               | 8.5                |  |
| All Transportation                 | 89.9                   | 91.8       | 92.3         |              | 87.2         | 90.3              | 91.4               |  |
| Trolley                            | 22.2                   | 18.3       | 13.4         | 19.0         | 22.5         | 20.6              | 15.9               |  |
| Public Bus                         | 31.8                   | 33.4       | 41.0         | 37.2         | 42.2         | 39.5              | 35.6               |  |
| Taxi-limousine                     | 48.2                   | 40.7       | 45.4         | 37.9         | 33.9         | 42.1              | 33.4               |  |
| Rental Car                         | 49.0                   | 59.9       | 61.8         | 54.6         | 41.4         | 48.5              | 60.9               |  |
| Meeting                            | 1.0                    | 0.7        | 6.2          | 6.5          | 3.3          | 4.1               | 5.2                |  |
| Convention                         | 1.8                    | 3.7        | 4.3          | 5.7          | 2.5          | 3.2               | 5.6                |  |
| Incentive/reward                   | 0.5                    | 0.5        | 2.2          | 3.0          | 1.0          | 1.4               | 2.9                |  |

# 6. TRIP PLANNING

#### TRIP PLANNING

#### Trip Planning and Booking Timetable

Information on how visitors plan their trips and when they make reservations can greatly enhance preparation of effective marketing and promotion plans. Trip planning behavior differs across the major market areas. Japanese visitors tend to keep a short planning window while U.S. East, Europeans and some Canadians, tend to plan much farther in advance.

#### U.S. West (Table 6.2)

- The majority (66.7%) of U.S. West visitors decided to take a vacation and decided to visit Hawai'i four months or more before their actual arrival dates.
- U.S. West visitors tend to decide on the islands they want to visit approximately the same time as they are deciding to visit Hawai'i.
- The bulk of visitors booked airlines (40.2%), purchased tickets (40.5%) and reserved accommodations (35.3%) around one to three months out. By that time about eight out of ten visitors had completed their transactions.
- Much of the rental car reservations (38.8%) were also done around one to three months out but 29.2 percent wait until less than one month of arriving.
- The purchasing of tour and attraction packages (64.8%) was typically done less than one month out or even while on the vacation.

#### U.S. East (Table 6.3)

- U.S. East visitors start earlier than their U.S. West counterparts in deciding on a vacation and deciding to visit Hawai'i. Half of all U.S. East visitors decided at least seven months before arrival as compared to four months before arrival for U.S. West visitors.
- At least half of visitors set dates, booked airlines and accommodations, and made purchases by the time four months were left.
- Similar to U.S. West visitors, most U.S. East visitors made car reservations (66%) no earlier than three months before arrival and purchased tours and attractions (64.1%) less than one month before arrival.

#### Japan (Table 6.4)

- Japanese visitors were much later to act than other MMAs. They also maintained a very narrow booking window. Most of the decision making occurred within just one to three months before the actual vacation date.
- During that one to three month window, half of the visitors decided on which islands to visit (50.5%), set the date for the trip (58.4%), made airline reservations (63.5%), purchased the tickets (61.8%), and made accommodation reservations (63.0%).
- Half (52.5%) of all rental car reservations and two-thirds (65.7%) of all purchases of tour and attraction packages were done within one month before arrival

#### Canada (Table 6.5)

- Canadian visitors start planning very similarly to the U.S. West visitors. Approximately two-thirds of visitors decided to take a vacation and decided to visit Hawai'i four months or more before their actual arrival dates.
- They tend to decide on the islands they want to visit approximately the same time as they are deciding to visit Hawai'i.
- The bulk of visitors booked airlines (37.1%), purchased tickets (37.7%), and reserved accommodations (35.7%) around one to three months out. By that time more than eight out of ten visitors had completed their transactions.
- Some of the rental car reservations (35.3%) were done around one to three months out but more, 39.5 percent, waited until less than one month of arrival.
- The bulk of tour and attraction package purchases were done (76.7%) less than one month out or even while on the vacation.

#### Europe (Table 6.6)

- European visitors will start early like their U.S. East counterparts. About half (53.4%) decided to take a vacation and decided to visit Hawai'i (50.7%) about seven or more months before arrival.
- European visitors leave the decision on the islands they want to visit a little bit later than when they decided to visit Hawai'i. It took until four months before the trip for a majority of visitors to select the islands visited.
- More than half of visitors set dates, booked airlines and accommodations, and made purchases no later than four months out.
- Almost half (44.1%) of visitors made car reservations and 70.7 percent purchased tours and attraction packages near to vacation time or during the vacation.

## Island Visitation Decision Timetable (Table 6.7)

Before arriving in Hawai'i, most visitors to Hawai'i in 2006 had already made a decision of exactly which islands they intended to visit. The larger destinations of O'ahu, Maui, Kaua'i, and Kona were definitely predetermined.

- More than nine out of every ten visitors had decided before they arrived in Hawai'i to visit those destinations.
- To a lesser extent Hilo was also a prearranged trip, with about one out of seven visitors decided before hand to visit.
- The only exception was the Japanese visitor to Kaua'i. A significant amount (17.9%) of Japanese visitors decided to visit Kaua'i only after they had landed in Hawai'i.
- The other destinations of Moloka'i and Lāna'i were visited by many who only decided to visit after their arrival in Hawai'i. More than four out of ten Moloka'i visitors and about half of Lāna'i visitors added an unplanned trip to these unique destinations.

#### Sources of Information Used to Plan Trip (Tables 6.8 to 6.14)

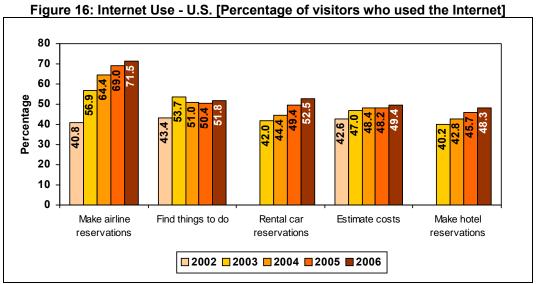
The value of the Internet as a trip-planning tool is high among U.S., Canadian and European visitors. However, less than two-thirds of Japanese visitors (62.1%) used the Internet to plan and seek out information in 2006. Assistance from travel agents for trip-planning was low in the U.S. market (approximately one-third of U.S. visitors) but continues to be a strong factor in the Japanese (91.2%) and European (71.6%) markets. Information from books, airlines, and hotels/resorts were popular in the U.S. while Japanese visitors utilized magazines and books.

- Most U.S. Visitors (88.6%) used the Internet to help plan their trip.
- The percentage of U.S. visitors that use the Internet was more than two-and-a-half times the number who relied on travel agents (34.2%) for trip-planning information.
- Since many U.S. West visitors had been to Hawai'i before, they relied on personal experiences to help them plan their trips (50.5%).
- Europeans (36.9%) and U.S. East (26.1%) visitors put more reliance on guide books than U.S. West (19.2%)
- Japanese visitors continued to put heavy reliance on travel magazines (41.5%) and travel books (40.8%) for information.
- Few Japanese use airlines as a source of information (9.8%), while a third of U.S. West visitors do gather information from airlines (29.7%).
- U.S. Wedding/Honeymoon visitors were more reliant on travel agents and magazines than other segments.
- U.S. First-timers relied heavily on the advice of friends/relatives, travel agents and guide books.
- Magazine use was high among all Japanese lifestyle stage segments except Seniors.

### Internet Use (Table 6.15)

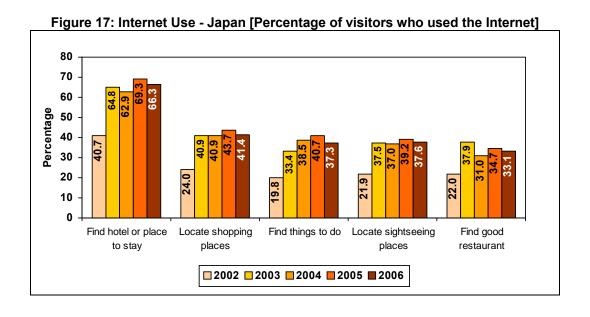
Among those visitors who did use the Internet, the way in which the Internet was used for planning and booking of trips differed between the U.S. and Japan markets.

- The number one use for the Internet by U.S. visitors was online airline reservations. This use has increased steadily from 40.8 percent in 2002 to 71.5 percent in 2006.
- Use of the Internet for rental car reservation has also increased to over half of U.S. visitors. In particular, 55.8 percent of U.S West made their rental car reservations through the Internet.
- 60 percent of U.S. East used the Internet to find things to do. A frequent use of the Internet was to estimate costs (48.9% of U.S. West and 50.1% of U.S. East).



<sup>\*</sup> Make hotel reservations and rental car reservations were added starting in 2003.

- Canadians used the Internet to find things to do (60.2%), as well as, making airline reservations (58.4%).
- Europeans used the Internet to find things to do (57.5%) and to find hotel or place to stay (56%).
- Use of the Internet among Japanese has not changed much over the past four years. Compared to the U.S. market, where there has been a surge of online reservations, among Japanese Internet users, the Internet was mainly used to find a hotel or place to stay (66.3%). Locating shopping places (41.4%) or sightseeing places (37.6%) remained a popular use. Few Japanese used the Internet for airline (20.1%), hotel (22.7%) or car (11.5%) reservations. Also, very few used it to estimate costs (15.1%).



#### Use of Travel Agent (Table 6.16)

Visitors used travel agents mostly for assistance in making airline reservations and hotel arrangements. Agents were also utilized to make car arrangements and assist in choosing an airline. As mentioned earlier, Japanese travelers had the heaviest reliance on travel agents.

- Travel Agents were used mainly by Japanese to make hotel arrangements (79.2%) and airline reservations (77.3%). Many Japanese (32.3%) were likely to use agents to help them plan activities. About a third of Japanese visitors used an agent to purchase packages (37.7%). Very few Japanese visitors used an agent to make rental car reservations (5.9%).
- For U.S. visitors who used travel agents, 67.3 percent used travel agents to make hotel arrangements and 79 percent to make airline reservations. U.S. East visitors were very reliant on agents for airline reservations (81%), so too were Canadians (80.6%) and Europeans (88.3%).
- Canadians (30.4%) and Europeans (28.9%) also had less reliance on agents for rental car reservations compared to U.S. West (56.6%) and U.S. East (47.1%). But European visitors relied heavily on agents to make hotel arrangements (70.1%).

Table 6.1 2006 Trip Planning & Booking Timetable – U.S. Total [Percentage of 2006 Visitors]

|                                       |           |        | Time Before | e Departure |          |           |
|---------------------------------------|-----------|--------|-------------|-------------|----------|-----------|
|                                       | Less than | 1 to 3 | 4 to 6      | 7 to 9      | 10 to 12 | More than |
|                                       | 1 month   | months | months      | months      | months   | 1 year    |
| Decide to take vacation/pleasure trip | 8.7       | 22.4   | 23.3        | 13.2        | 16.3     | 16.2      |
| Decide to visit Hawaii                | 9.6       | 21.4   | 24.1        | 13.0        | 15.2     | 16.6      |
| Decide on which islands to visit      | 12.0      | 24.4   | 23.6        | 13.5        | 14.5     | 12.0      |
| Set date for the trip                 | 11.5      | 29.2   | 25.5        | 13.5        | 13.4     | 6.9       |
| Make airline reservations             | 14.7      | 37.9   | 27.0        | 11.3        | 7.4      | 1.6       |
| Purchase tickets                      | 15.8      | 38.2   | 26.0        | 11.1        | 7.2      | 1.6       |
| Make accommodation reservations       | 15.0      | 33.7   | 24.8        | 12.3        | 10.1     | 4.2       |
| Make rental car reservations          | 29.3      | 38.0   | 19.8        | 7.3         | 4.4      | 1.3       |
| Purchase tour or attraction packages  | 64.5      | 21.3   | 8.8         | 2.8         | 1.3      | 1.3       |

Table 6.2 2006 Trip Planning & Booking Timetable – U.S. West [Percentage of 2006 Visitors]

|                                       |           |        | Time Before | e Departure |          |           |
|---------------------------------------|-----------|--------|-------------|-------------|----------|-----------|
|                                       | Less than | 1 to 3 | 4 to 6      | 7 to 9      | 10 to 12 | More than |
|                                       | 1 month   | months | months      | months      | months   | 1 year    |
| Decide to take vacation/pleasure trip | 9.7       | 24.3   | 24.5        | 12.0        | 15.2     | 14.3      |
| Decide to visit Hawaii                | 10.4      | 22.8   | 25.2        | 11.7        | 14.6     | 15.2      |
| Decide on which islands to visit      | 12.7      | 25.3   | 24.3        | 12.8        | 13.5     | 11.3      |
| Set date for the trip                 | 12.6      | 31.3   | 24.7        | 12.0        | 12.9     | 6.4       |
| Make airline reservations             | 15.7      | 40.2   | 25.9        | 10.0        | 6.8      | 1.3       |
| Purchase tickets                      | 16.4      | 40.5   | 25.2        | 10.0        | 6.6      | 1.3       |
| Make accommodation reservations       | 16.0      | 35.3   | 23.9        | 11.2        | 9.6      | 4.0       |
| Make rental car reservations          | 29.2      | 38.8   | 19.5        | 6.8         | 4.3      | 1.4       |
| Purchase tour or attraction packages  | 64.8      | 21.8   | 7.7         | 2.6         | 1.3      | 1.9       |

Table 6.3 2006 Trip Planning & Booking Timetable – U.S. East [Percentage of 2006 Visitors]

|                                       |           |        | Time Before | Departure |          |           |
|---------------------------------------|-----------|--------|-------------|-----------|----------|-----------|
|                                       | Less than | 1 to 3 | 4 to 6      | 7 to 9    | 10 to 12 | More than |
|                                       | 1 month   | months | months      | months    | months   | 1 year    |
| Decide to take vacation/pleasure trip | 7.0       | 19.1   | 21.3        | 15.2      | 18.0     | 19.4      |
| Decide to visit Hawaii                | 8.3       | 19.1   | 22.4        | 15.1      | 16.3     | 18.9      |
| Decide on which islands to visit      | 10.7      | 22.9   | 22.5        | 14.8      | 16.0     | 13.2      |
| Set date for the trip                 | 9.7       | 25.7   | 26.8        | 16.0      | 14.1     | 7.7       |
| Make airline reservations             | 13.1      | 34.2   | 28.7        | 13.4      | 8.6      | 2.1       |
| Purchase tickets                      | 14.9      | 34.5   | 27.4        | 13.0      | 8.2      | 2.0       |
| Make accommodation reservations       | 13.3      | 30.9   | 26.5        | 14.0      | 10.8     | 4.6       |
| Make rental car reservations          | 29.4      | 36.6   | 20.3        | 8.2       | 4.5      | 1.2       |
| Purchase tour or attraction packages  | 64.1      | 20.7   | 10.1        | 3.2       | 1.3      | 0.6       |

Table 6.4 2006 Trip Planning & Booking Timetable – Japan [Percentage of 2006 Visitors]

|                                       |                      |                  | Time Before      | Departure        |                    |                     |
|---------------------------------------|----------------------|------------------|------------------|------------------|--------------------|---------------------|
|                                       | Less than<br>1 month | 1 to 3<br>months | 4 to 6<br>months | 7 to 9<br>months | 10 to 12<br>months | More than<br>1 year |
| Decide to take vacation/pleasure trip | 9.3                  | 43.4             | 26.8             | 5.5              | 5.6                | 9.3                 |
| Decide to visit Hawaii                | 11.4                 | 46.8             | 22.9             | 5.3              | 4.8                | 8.7                 |
| Decide on which islands to visit      | 14.5                 | 50.5             | 21.0             | 4.4              | 3.7                | 6.0                 |
| Set date for the trip                 | 17.7                 | 58.4             | 16.6             | 3.6              | 2.1                | 1.6                 |
| Make airline reservations             | 21.1                 | 63.5             | 12.7             | 1.7              | 0.7                | 0.2                 |
| Purchase tickets                      | 26.8                 | 61.8             | 9.5              | 1.2              | 0.4                | 0.4                 |
| Make accommodation reservations       | 21.4                 | 63.0             | 12.0             | 1.9              | 0.8                | 0.8                 |
| Make rental car reservations          | 52.5                 | 38.6             | 7.3              | 0.7              | 0.3                | 0.5                 |
| Purchase tour or attraction packages  | 65.7                 | 30.1             | 3.7              | 0.4              | 0.1                | 0.0                 |

Table 6.5 2006 Trip Planning & Booking Timetable – Canada [Percentage of 2006 Visitors]

|                                       |           |        | Time Before | e Departure |          |           |
|---------------------------------------|-----------|--------|-------------|-------------|----------|-----------|
|                                       | Less than | 1 to 3 | 4 to 6      | 7 to 9      | 10 to 12 | More than |
|                                       | 1 month   | months | months      | months      | months   | 1 year    |
| Decide to take vacation/pleasure trip | 9.3       | 24.4   | 20.7        | 11.9        | 16.9     | 16.7      |
| Decide to visit Hawaii                | 11.1      | 25.2   | 20.3        | 11.8        | 15.4     | 16.3      |
| Decide on which islands to visit      | 13.7      | 27.7   | 21.1        | 12.8        | 12.9     | 11.8      |
| Set date for the trip                 | 13.9      | 31.0   | 21.8        | 12.2        | 12.2     | 8.8       |
| Make airline reservations             | 16.5      | 37.1   | 23.8        | 12.9        | 7.8      | 1.9       |
| Purchase tickets                      | 17.2      | 37.7   | 23.1        | 12.3        | 7.6      | 2.1       |
| Make accommodation reservations       | 17.3      | 35.7   | 22.4        | 10.0        | 8.8      | 5.8       |
| Make rental car reservations          | 39.5      | 35.3   | 16.0        | 5.7         | 2.1      | 1.3       |
| Purchase tour or attraction packages  | 76.7      | 15.2   | 4.5         | 1.5         | 1.1      | 1.0       |

Table 6.6 2006 Trip Planning & Booking Timetable –Europe [Percentage of 2006 Visitors]

|                                       |           |        | Time Before | e Departure |          |           |
|---------------------------------------|-----------|--------|-------------|-------------|----------|-----------|
|                                       | Less than | 1 to 3 | 4 to 6      | 7 to 9      | 10 to 12 | More than |
|                                       | 1 month   | months | months      | months      | months   | 1 year    |
| Decide to take vacation/pleasure trip | 8.1       | 15.8   | 22.8        | 16.6        | 16.9     | 19.9      |
| Decide to visit Hawaii                | 9.3       | 17.6   | 22.4        | 15.7        | 15.9     | 19.1      |
| Decide on which islands to visit      | 12.7      | 21.4   | 22.7        | 16.2        | 14.9     | 12.1      |
| Set date for the trip                 | 10.9      | 22.2   | 24.4        | 17.3        | 14.9     | 10.3      |
| Make airline reservations             | 13.0      | 26.9   | 25.7        | 16.3        | 12.8     | 5.3       |
| Purchase tickets                      | 14.6      | 28.9   | 25.2        | 14.7        | 11.7     | 5.0       |
| Make accommodation reservations       | 16.2      | 27.7   | 23.3        | 14.5        | 12.3     | 6.0       |
| Make rental car reservations          | 44.1      | 25.6   | 17.1        | 7.2         | 4.2      | 1.8       |
| Purchase tour or attraction packages  | 70.7      | 13.0   | 7.4         | 3.8         | 2.1      | 2.9       |

Table 6.7 2006 Island Visitation Decision Timetable [Percentage of 2006 Visitors by MMA]

|                   |                                 | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|-------------------|---------------------------------|------------|-----------|-----------|-------|--------|--------|
| Decide on Oahu    | Decide before arrival in Hawaii | 96.8       | 96.4      | 97.3      | 98.6  | 96.6   | 96.3   |
|                   | Decide after arrival in Hawaii  | 3.2        | 3.6       | 2.7       | 1.4   | 3.4    | 3.7    |
| Decide on Maui    | Decide before arrival in Hawaii | 95.5       | 95.1      | 96.0      | 89.7  | 96.5   | 91.9   |
|                   | Decide after arrival in Hawaii  | 4.5        | 4.9       | 4.0       | 10.3  | 3.5    | 8.1    |
| Decide on Molokai | Decide before arrival in Hawaii | 57.5       | 59.2      | 54.2      | 53.1  | 76.8   | 72.6   |
|                   | Decide after arrival in Hawaii  | 42.5       | 40.8      | 45.8      | 46.9  | 23.2   | 27.4   |
| Decide on Lanai   | Decide before arrival in Hawaii | 44.6       | 35.0      | 58.6      | 53.3  | 61.5   | 64.1   |
|                   | Decide after arrival in Hawaii  | 55.4       | 65.0      | 41.4      | 46.7  | 38.5   | 35.9   |
| Decide on Hilo    | Decide before arrival in Hawaii | 85.4       | 85.3      | 85.5      | 88.4  | 90.8   | 80.0   |
|                   | Decide after arrival in Hawaii  | 14.6       | 14.7      | 14.5      | 11.6  | 9.2    | 20.0   |
| Decide on Kona    | Decide before arrival in Hawaii | 93.2       | 92.0      | 94.7      | 94.3  | 92.7   | 89.3   |
|                   | Decide after arrival in Hawaii  | 6.8        | 8.0       | 5.3       | 5.7   | 7.3    | 10.7   |
| Decide on Kauai   | Decide before arrival in Hawaii | 93.6       | 92.4      | 95.2      | 82.1  | 98.0   | 88.3   |
|                   | Decide after arrival in Hawaii  | 6.4        | 7.6       |           | _     | 2.0    | 11.7   |

Table 6.8 2006 Sources of Information Used for Trip Planning [Percentage of 2006 Visitors by MMA]

|                                     | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|-------------------------------------|------------|-----------|-----------|-------|--------|--------|
| Internet                            | 88.6       | 89.5      | 87.2      | 62.1  | 89.0   | 83.3   |
| Travel agents                       | 34.2       | 30.7      | 40.0      | 91.2  | 49.8   | 71.6   |
| Personal experience                 | 45.7       | 50.5      | 37.8      | 41.2  | 43.0   | 26.3   |
| Friends/relatives                   | 38.6       | 36.8      | 41.5      | 29.5  | 38.2   | 30.7   |
| Books                               | 21.8       | 19.2      | 26.1      | 40.8  | 23.6   | 36.9   |
| Airlines                            | 28.5       | 29.7      | 26.5      | 9.8   | 27.3   | 17.2   |
| Hotels/resorts                      | 22.7       | 21.5      | 24.6      | 9.7   | 19.7   | 15.3   |
| Magazines                           | 9.7        | 8.7       | 11.3      | 41.5  | 9.2    | 10.5   |
| Wholesalers                         | 9.3        | 8.5       | 10.5      | 16.9  | 9.9    | 16.0   |
| Hawaii Visitors & Convention Bureau | 10.3       | 8.4       | 13.4      | 8.4   | 11.5   | 9.6    |
| Newspapers                          | 2.2        | 2.0       | 2.5       | 2.6   | 2.9    | 2.7    |

Table 6.9 2006 Sources of Information Used for Trip Planning – U.S. Total [Percentage of 2006 Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                     |       |                             | Lifestyle | /Lifestage Se | gments        |         | Visitatio       | n Status           |
|-------------------------------------|-------|-----------------------------|-----------|---------------|---------------|---------|-----------------|--------------------|
|                                     | Total | Wedding /<br>Honey-<br>moon | Family    | Young         | Middle<br>age | Seniors | First<br>timers | Repeat<br>visitors |
| Internet                            | 88.6  |                             |           | 96.7          | 92.3          | 78.4    | 88.7            | 88.6               |
| Personal experience                 | 45.7  | 26.0                        |           | 31.2          | 44.9          | 52.5    |                 | 63.4               |
| Friends/relatives                   | 38.6  |                             |           | 52.1          | 37.4          | 30.8    |                 | 29.1               |
| Travel agents                       | 34.2  | 47.6                        | 33.6      | 26.2          | 32.8          | 36.7    | 45.0            | 29.4               |
| Airlines                            | 28.5  | 21.0                        | 29.4      | 27.9          | 31.1          | 27.1    | 20.4            | 32.1               |
| Hotels/resorts                      | 22.7  | 24.4                        | 23.4      | 23.0          | 23.0          | 21.4    | 20.6            | 23.6               |
| Books                               | 21.8  | 31.6                        | 25.5      | 28.6          | 25.1          | 12.0    | 30.7            | 17.8               |
| Hawaii Visitors & Convention Bureau | 10.3  | 11.2                        | 11.2      | 9.6           | 12.3          | 8.0     | 14.9            | 8.2                |
| Magazines                           | 9.7   | 17.5                        | 10.9      | 10.5          | 8.9           | 7.7     | 12.2            | 8.5                |
| Wholesalers                         | 9.3   | 11.5                        | 12.1      | 11.0          | 8.0           | 7.3     | 14.6            | 6.9                |
| Newspapers                          | 2.2   | 2.2                         | 2.7       | 1.2           | 1.7           | 2.6     | 2.1             | 2.2                |

Table 6.10 2006 Sources of Information Used for Trip Planning – U.S. West [Percentage of 2006 Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                     |       |                             | Lifestyle | /Lifestage Se | gments        |         | Visitatio       | Visitation Status |  |
|-------------------------------------|-------|-----------------------------|-----------|---------------|---------------|---------|-----------------|-------------------|--|
|                                     | Total | Wedding /<br>Honey-<br>moon | Family    | Young         | Middle<br>age | Seniors | First<br>timers | Repeat visitors   |  |
| Internet                            | 89.5  | 91.2                        | 93.0      | 97.5          | 93.0          | 80.6    | 89.5            | 89.5              |  |
| Personal experience                 | 50.5  | 27.8                        | 53.0      | 33.8          | 49.1          | 59.3    | 8.4             | 62.1              |  |
| Friends/relatives                   | 36.8  | 52.1                        | 41.5      | 52.9          | 33.1          | 28.4    | 63.5            | 29.4              |  |
| Travel Agents                       | 30.7  | 39.1                        | 31.7      | 24.2          | 29.3          | 32.5    | 43.5            | 27.2              |  |
| Airlines                            | 29.7  | 20.6                        | 29.2      | 29.1          | 31.9          | 29.6    | 20.6            | 32.2              |  |
| Hotels/resorts                      | 21.5  | 21.0                        | 18.6      | 22.2          | 22.8          | 22.4    | 18.4            | 22.3              |  |
| Books                               | 19.2  | 32.2                        | 22.0      | 27.6          | 21.2          | 10.4    | 29.1            | 16.5              |  |
| Magazines                           | 8.7   | 13.9                        | 9.8       | 8.9           | 7.7           | 7.8     | 11.0            | 8.0               |  |
| Wholesalers                         | 8.5   | 11.3                        | 11.9      | 10.2          | 7.1           | 6.2     | 12.8            | 7.3               |  |
| Hawaii Visitors & Convention Bureau | 8.4   | 5.3                         | 8.9       | 7.4           | 10.8          | 6.8     | 12.6            | 7.2               |  |
| Newspapers                          | 2.0   | 1.0                         | 2.5       | 1.3           | 1.2           | 2.7     | 1.5             | 2.2               |  |

Table 6.11 2006 Sources of Information Used for Trip Planning – U.S. East [Percentage of 2006 Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                     |       | Lifestyle/Lifestage Segments |        |       |                    |         |                 | n Status           |
|-------------------------------------|-------|------------------------------|--------|-------|--------------------|---------|-----------------|--------------------|
|                                     | Total | Wedding /<br>Honey-<br>moon  | Family | Young | Middle             | Seniors | First<br>timers | Repeat<br>visitors |
| Internet                            | 87.2  | 92.8                         | 93.5   | •     | <b>age</b><br>91.2 | 74.8    | 88.1            | 86.4               |
|                                     | -     |                              |        |       | -                  | _       |                 |                    |
| Friends/relatives                   | 41.5  | 52.5                         | 37.1   | 51.1  | 44.0               | 34.8    | 56.7            | 28.2               |
| Travel agents                       | 40.0  | 55.7                         | 38.1   | 29.0  | 38.2               | 43.7    | 46.1            | 34.7               |
| Personal experience                 | 37.8  | 24.3                         | 44.8   | 27.6  | 38.4               | 41.1    | 5.1             | 66.6               |
| Airlines                            | 26.5  | 21.4                         | 29.7   | 26.2  | 29.9               | 22.9    | 20.3            | 32.0               |
| Books                               | 26.1  | 30.9                         | 33.3   | 30.0  | 31.0               | 14.6    | 31.9            | 21.1               |
| Hotels/resorts                      | 24.6  | 27.7                         | 34.6   | 24.1  | 23.4               | 19.8    | 22.3            | 26.7               |
| Hawaii Visitors & Convention Bureau | 13.4  | 16.8                         | 16.4   | 12.6  | 14.7               | 10.2    | 16.6            | 10.7               |
| Magazines                           | 11.3  | 21.0                         | 13.2   | 12.9  | 10.8               | 7.5     | 13.2            | 9.6                |
| Wholesalers                         | 10.5  | 11.7                         | 12.7   | 12.1  | 9.5                | 9.1     | 15.9            | 5.7                |
| Newspapers                          | 2.5   | 3.4                          | 3.2    | 1.0   | 2.5                | 2.5     | 2.5             | 2.4                |

Table 6.12 2006 Sources of Information Used for Trip Planning – Japan [Percentage of 2006 Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                     |       |                     | Lifestyle | /Lifestage Se | gments |         | Visitatio | n Status |
|-------------------------------------|-------|---------------------|-----------|---------------|--------|---------|-----------|----------|
|                                     |       | Wedding /<br>Honey- |           |               | Middle |         | First     | Repeat   |
|                                     | Total | moon                | Family    | Young         | age    | Seniors | timers    | visitors |
| Travel agents                       | 91.2  | 97.4                | 89.6      | 92.0          | 88.7   | 91.6    | 94.6      | 88.4     |
| Internet                            | 62.1  | 54.6                | 68.7      | 74.8          | 68.0   | 45.6    | 57.2      | 66.0     |
| Magazines                           | 41.5  | 52.0                | 46.6      | 50.1          | 42.2   | 25.5    | 41.6      | 41.4     |
| Personal experience                 | 41.2  | 21.1                | 47.3      | 37.3          | 47.8   | 40.4    | 9.2       | 67.0     |
| Books                               | 40.8  | 51.6                | 42.9      | 51.5          | 42.2   | 26.1    | 45.0      | 37.4     |
| Friends/relatives                   | 29.5  | 45.3                | 24.1      | 45.1          | 23.9   | 23.8    | 42.4      | 19.1     |
| Wholesalers                         | 16.9  | 16.4                | 15.7      | 20.9          | 14.3   | 18.4    | 16.9      | 17.0     |
| Airlines                            | 9.8   | 6.7                 | 11.8      | 8.4           | 11.0   | 8.7     | 7.8       | 11.4     |
| Hotels/resorts                      | 9.7   | 9.3                 | 12.5      | 8.8           | 9.7    | 7.4     | 7.6       | 11.5     |
| Hawaii Visitors & Convention Bureau | 8.4   | 4.5                 | 9.7       | 10.5          | 11.9   | 4.6     | 5.9       | 10.4     |
| Newspapers                          | 2.6   | 1.8                 | 2.5       | 1.7           | 1.2    | 4.7     | 3.2       | 2.1      |

Table 6.13 2006 Sources of Information Used for Trip Planning – Canada [Percentage of 2006 Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                     |       |                     | Lifestyle | /Lifestage Se | egments |         | Visitatio       | Visitation Status |  |
|-------------------------------------|-------|---------------------|-----------|---------------|---------|---------|-----------------|-------------------|--|
|                                     | Total | Wedding /<br>Honey- | Family    | Young         | Middle  | Seniors | First<br>timers | Repeat visitors   |  |
|                                     |       | moon                |           |               | age     |         |                 |                   |  |
| Internet                            | 89.0  | 96.4                | 95.1      | 95.5          | 94.3    | 77.1    | 91.1            | 87.6              |  |
| Travel agents                       | 49.8  | 68.5                | 49.8      | 37.5          | 48.8    | 52.8    | 56.8            | 45.1              |  |
| Personal experience                 | 43.0  | 26.3                | 50.4      | 26.6          | 41.8    | 49.5    | 5.6             | 67.6              |  |
| Friends/relatives                   | 38.2  | 55.9                | 39.3      | 53.8          | 36.0    | 30.1    | 52.2            | 28.9              |  |
| Airlines                            | 27.3  | 21.9                | 29.8      | 20.4          | 28.9    | 28.2    | 20.0            | 32.1              |  |
| Books                               | 23.6  | 38.9                | 25.6      | 35.0          | 23.4    | 15.6    | 32.6            | 17.7              |  |
| Hotels/resorts                      | 19.7  | 22.7                | 21.3      | 18.1          | 22.4    | 16.6    | 16.8            | 21.6              |  |
| Hawaii Visitors & Convention Bureau | 11.5  | 15.9                | 12.5      | 11.0          | 15.1    | 7.3     | 14.5            | 9.5               |  |
| Wholesalers                         | 9.9   | 7.3                 | 5.2       | 13.5          | 9.7     | 11.6    | 13.4            | 7.6               |  |
| Magazines                           | 9.2   | 12.7                | 10.9      | 7.9           | 9.2     | 8.2     | 12.7            | 6.9               |  |
| Newspapers                          | 2.9   | 1.3                 | 2.5       | 1.0           | 3.0     | 4.2     | 3.7             | 2.4               |  |

Table 6.14 2006 Sources of Information Used for Trip Planning – Europe [Percentage of 2006 Visitors by Lifestyle/Lifestage Segments and Visitation Status]

|                                     |       |           | Lifestyle | /Lifestage Se | gments |         | Visitatio | n Status |
|-------------------------------------|-------|-----------|-----------|---------------|--------|---------|-----------|----------|
|                                     |       | Wedding / |           |               |        |         |           | _        |
|                                     |       | Honey-    |           |               | Middle |         | First     | Repeat   |
|                                     | Total | moon      | Family    | Young         | age    | Seniors | timers    | visitors |
| Internet                            | 83.3  | 89.8      | 92.5      | 94.6          | 87.2   | 65.4    | 83.0      | 84.0     |
| Travel agents                       | 71.6  | 84.3      | 73.4      | 63.4          | 68.6   | 75.3    | 74.8      | 64.4     |
| Books                               | 36.9  | 47.0      | 36.2      | 45.9          | 38.5   | 25.1    | 41.1      | 27.7     |
| Friends/relatives                   | 30.7  | 33.7      | 30.2      | 41.8          | 26.1   | 26.4    | 35.1      | 20.9     |
| Personal experience                 | 26.3  | 9.2       | 39.0      | 18.6          | 28.4   | 32.2    | 3.2       | 77.6     |
| Airlines                            | 17.2  | 10.4      | 20.6      | 18.6          | 18.8   | 16.0    | 14.1      | 24.1     |
| Wholesalers                         | 16.0  | 12.8      | 13.1      | 10.8          | 15.5   | 22.6    | 19.9      | 7.5      |
| Hotels/resorts                      | 15.3  | 14.2      | 21.4      | 14.4          | 17.8   | 12.0    | 14.5      | 17.2     |
| Magazines                           | 10.5  | 13.7      | 10.6      | 9.8           | 11.2   | 9.1     | 11.8      | 7.7      |
| Hawaii Visitors & Convention Bureau | 9.6   | 8.8       | 12.8      | 9.5           | 12.6   | 5.8     | 10.1      | 8.5      |
| Newspapers                          | 2.7   | 2.0       | 1.7       | 2.7           | 2.3    | 3.7     | 3.0       | 1.9      |

Table 6.15 2006 Internet Usage for Trip Planning [Percentage of 2006 Visitors Who Used Internet by MMA]

|                              | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|------------------------------|------------|-----------|-----------|-------|--------|--------|
| Make airline reservations    | 71.5       | 75.7      | 64.4      | 20.1  | 58.4   | 41.0   |
| Find things to do            | 51.8       | 47.0      | 60.0      | 37.3  | 60.2   | 57.5   |
| Find hotel or place to stay  | 45.6       | 44.1      | 48.1      | 66.3  | 56.5   | 56.0   |
| Rental car reservations      | 52.5       | 55.8      | 47.0      | 11.5  | 43.5   | 27.0   |
| Make hotel reservations      | 48.3       | 48.8      | 47.4      | 22.7  | 51.6   | 41.1   |
| Estimate costs               | 49.4       | 48.9      | 50.1      | 15.1  | 55.1   | 46.0   |
| Maps and directions          | 42.7       | 41.6      | 44.6      | 26.8  | 47.6   | 44.1   |
| Find recreational activities | 38.8       | 35.8      | 43.9      | 33.0  | 41.2   | 28.7   |
| Locate sightseeing places    | 31.0       | 27.2      | 37.5      | 37.6  | 37.0   | 41.8   |
| Find good restaurant         | 24.3       | 22.7      | 27.1      | 33.1  | 22.1   | 18.1   |
| Locate shopping places       | 9.5        | 8.9       | 10.6      | 41.4  | 15.5   | 13.4   |
| Find evening activities      | 14.1       | 12.5      | 16.8      | 6.1   | 16.2   | 10.6   |

Table 6.16 2006 Usage of Travel Agent by MMA [Percentage of 2006 Visitors Who Used Travel Agents by MMA]

|                                   | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|-----------------------------------|------------|-----------|-----------|-------|--------|--------|
| Make airline reservations         | 79.0       | 77.4      | 81.0      | 77.3  | 80.6   | 88.3   |
| Make hotel arrangements           | 67.3       | 66.3      | 68.6      | 79.2  | 56.7   | 70.1   |
| Help in choosing the airline      | 46.0       | 44.9      | 47.3      | 40.4  | 48.6   | 50.8   |
| Make rental car reservations      | 52.4       | 56.6      | 47.1      | 5.9   | 30.4   | 28.9   |
| Help in purchasing your packages  | 19.2       | 14.5      | 25.1      | 37.7  | 12.9   | 11.9   |
| Help in planning activities       | 17.4       | 12.8      | 23.2      | 32.3  | 11.1   | 12.4   |
| Help in deciding travel to Hawaii | 8.5        | 5.6       | 12.3      | 9.9   | 9.0    | 13.8   |

# 7. SAFETY ISSUES AND OTHER NUISANCES

#### SAFETY ISSUES AND OTHER NUISANCES

The safety of Hawai'i's visitors is very important to the State of Hawai'i and industry partners. Therefore, the 2006 Visitor Satisfaction Survey questionnaire also asked visitors if they had experienced any adversity or safety issues while in Hawai'i. Overall, less than one out of every eleven visitors experienced any issues of concern. Also, there was no significant difference between lifestyle/stages or visitation status due to the low incidence.

- Japanese visitors were the least likely to experience a problem on their trip (3.3% of visitors). Mostly their problem was wallets being stolen (1.4%).
- U.S. West visitors were most prone to encounters with drug dealers (2.0%).
- Drug dealing was also an issue for Canadians (2.7%) and Europeans (2.5%).

Table 7.1 2006 Issues and Other Nuisance [Percentage of Visitors by MMA]

|                          | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|--------------------------|------------|-----------|-----------|-------|--------|--------|
|                          |            |           |           |       |        |        |
| no problems              | 93.5       | 93.2      | 94.0      | 96.7  | 93.3   | 93.1   |
| drug dealers             | 1.8        | 2.0       | 1.5       | 0.8   | 2.7    | 2.5    |
| wallet stolen            | 1.4        | 1.9       | 0.7       | 1.4   | 1.3    | 1.2    |
| parking ticket           | 1.6        | 1.5       | 1.8       | 0.4   | 1.3    | 0.5    |
| car vandalized           | 1.3        | 1.3       | 1.3       | 0.3   | 0.7    | 1.3    |
| solicited by prostitutes | 1.1        | 1.1       | 1.0       | 0.4   | 1.5    | 2.3    |
| room vandalized          | 0.4        | 0.5       | 0.3       | 0.4   | 0.5    | 0.5    |
| violence                 | 0.4        | 0.4       | 0.3       | 0.2   | 0.4    | 0.4    |

## 8. VISITOR PROFILE

# 2006 VISITOR PROFILE

# Lifestyle/Lifestage Segments and Visitation Status (Table 8.1)

#### U.S. Visitors

- Slightly more than last year, 4.4 percent of U.S. West parties were categorized as Wedding/Honeymoon segment while among U.S. East visitor they made up 7.6 percent.
- Middle Age (28.8%) and Seniors (31.7%) made up the majority of U.S. visitor parties.
- The Family segment comprised 23.7 percent of U.S. West and 17.5 percent of U.S. East respondents.
- U.S. East respondents were almost evenly distributed between First Timers (46.6%) and Repeat Visitors (53.4%). U.S. West were mainly Repeat Visitors (78.4%).

# **Japanese Visitors**

- About three out of ten (28.6%) Japanese respondents were categorized as Family and another 11.3 percent were Wedding/Honeymoon.
- Middle Age visitors accounted for 20.2 percent and Seniors made up 25.3 percent.
- Over half (55.5%) were Repeat Visitors.

#### **Canadian Visitors**

- One-third of Canadian visitor parties were composed of Seniors (33.3%).
- More parties of Repeat Visitors (60.3%) came in 2006 than first-timers (39.7%).

# **European Visitors**

- There were slightly more parties of Middle Age visitors (30.4%) than Seniors (28.9%) from Europe. And slightly more in the Wedding/Honeymoon segment (10.9%) than Family segment (8.9%).
- Europeans were mostly First Timers (69%).

# Employment, Income and Education (Tables 8.2 to 8.9)

#### U.S. West

- The majority (72.1%) of the respondents work, 16.2 percent have retired while 9.1 percent were homemakers and/or students.
- Survey results for 2006 showed that approximately 15.1 percent of U.S. West respondents reported annual household income of less than \$50,000.
- U.S. West visitors with household income from \$70,000 to \$125,000 comprised the largest groups of respondents at about 39.1 percent.
- In addition, 24.8 percent of U.S. West visitors reported annual household income of \$150,000 or more.
- About 62.6 percent of the respondents have some college or college degrees, 27.1 percent have post graduate degrees, and 5.7 percent were high school graduates.

### U.S. East

- The percentages of working visitors, retirees, homemakers and students were not much different than the respondents from the U.S. West. The majority (76.8%) of the respondents work, 15 percent have retired while 7.2 percent were homemakers and/or students.
- Survey results for 2006 showed that 18.9 percent of U.S. East respondents reported annual household income of less than \$50,000.
- U.S. East visitors with household income from \$70,000 to \$125,000 comprised the largest groups of respondents at 37.8 percent.
- In addition, 22.4 percent of U.S. East visitors reported annual household income of \$150,000 or more.
- About 57.3 percent have some college or college degrees, 30.1 percent have post graduate degrees, and 8.6 percent were high school graduates.

# **Japanese Visitors**

- Six out of ten (60.4%) of the respondents work for a living, however there were more homemakers (22.2%) and fewer retirees (7.4%) compared to their U.S. counterparts.
- 39.9 percent of the visitors from Japan reported annual household income of less than 5 million yen (approximately \$43,000 U.S.).
- Respondents with income between 5 million yen (approximately \$43,000 U.S.) and 9.99 million yen (approximately \$86,000 U.S.) accounted for 36.6 percent of Japanese visitors surveyed.
- About 8.3 percent of the respondents who visited Hawai'i reported annual household income of 15 million yen (approximately \$129,000 U.S.) or more.
- About 54.4 percent have some college or college degrees, 3.2 percent have post graduate degrees and a larger percentage (30.2%) were high school graduates in contrast to their counterparts from other visitor markets.

### **Canadian Visitors**

- 68.4 percent of the respondents work and about 6.8 percent were homemaker and/or students. More retirees (21.3%) from Canada responded to the survey compared to visitors from the other markets.
- About one-quarter, 23.9 percent, of the Canadian visitors surveyed reported annual household income of less than \$50,000.
- Canadians with income between \$50,000 and \$99,999 comprised the largest group (36.7%) while 18.6 percent of the respondents reported annual household income of \$150,000 or more.
- More than half (54.8%) of the respondents have some college or college degrees, 22.4 percent have post graduate degrees and 12.6 percent were high school graduates.

# **European Visitors**

- Over three-quarters of European visitors work (77.4%). A slightly larger proportion of visitors were Students (3.9%) compared to the other markets.
- About one-third, 33 percent, of the European visitors surveyed reported annual household income of \$50,000 or less.

- Those with income between \$50,000 and \$99,999 accounted for almost 34.7 percent while 14.2 percent of the European respondents reported annual household income of \$150,000 or more.
- 44.1 percent of the respondents have some college or college degrees, 22.5 percent have post graduate degrees while 13.1 percent were high school graduates.

# Other Visitor Characteristics (Tables 8.10 to 8.13 and 8.18)

#### U.S. West Visitors

- Over half (56%) of the U.S. West visitors who responded to the 2006 survey were female and 44 percent were male. The median age was 49 years old. About 86.9 percent had traveled on vacation more than 1,000 miles from home in the past three years. More than half (53.9%) had visited Las Vegas and 35.6 percent had visited Mexico in the last five years.
- Close to half, 47.5 percent, of the respondents had friends or relatives in Hawai'; 11.4 percent had lived in Hawai'i before. Close to 10.2 percent owned timeshare property in Hawai'i while 4.7 percent owned other types of property in the islands.
- Even though 64.7 percent of the U.S. West visitors stayed in a hotel on Oʻahu, almost one-fifth of Oʻahu visitors stayed at a friend's or family's home (17.2%). On Maui more U.S. West visitors stayed in condos (35.4%) than in hotels (33%). Many visitors stayed in a time share while on Kauaʻi (25.9%) and Hawaiʻi Island (14.7%).

## U.S. East Visitors

- Similar to U.S. West visitors, over half of the U.S. East visitors who responded to the 2005 survey were females and 44.2 percent were male. The median age was also the same, 49 years.
- The majority (83.1%) of the visitors had taken a long distance trip of more than 1,000 miles from their homes in the past three years. Over half (56.7%) had been to Florida and nearly one-third (32.4%) had been to the Caribbean in the past five years.
- Few, 6.4 percent of the respondents, had previously lived in Hawai'i, 32.2 percent had friends or relatives here, while 5.7 percent own time-share property in the islands.
- On O'ahu most U.S. East visitors stayed in hotels (73.2%). Many visitors to Maui (20.6%), Kaua'i (29.6%) and Hawai'i Island (28.7%) actually spent their nights on a cruise ship.

# **Japanese Visitors**

- There were more females than male Japanese visitors, who responded to the survey, at 57.3 percent to 42.7 percent, respectively. In contrast to U.S. visitors surveyed the median age was slightly younger at 45 years old.
- Two-thirds (65.7%) of the respondents had taken a long distance trip of more than 1,000 miles from their homes in the past three years. The number of Japanese visitors who had visited a near Pacific or Asian country has increased dramatically. Over one-fourth (26.3%) had visited Guam/Saipan, 29.1 percent had visited Korea, 19.9 percent had visited China, and 24.6 percent had visited Other Asian countries in the past five years. Quite a few Japanese visitors had also been to Las Vegas (11.6%) and California (9.3%).

- Few Japanese respondents had lived in Hawai'i before (1.5%), owned time share property in Hawai'i (2.5%) or had friends or relatives in the islands (17.3%) compared to U.S. visitors.
- Japanese visitors mainly stayed in hotels while on O'ahu (90.7%), Maui (73.9%), Hawai'i Island (83.2%), and Kaua'i (70.3%). On Kaua'i some prefer to stay in condos (13.9%).

### **Canadian Visitors**

- There were also more female respondents (55%) than male respondents (45%) among Canadian visitors surveyed. Like the U.S. counterparts, the median age was 49 years old.
- The majority (91.2%) of the respondents had taken a long distance trip of more than 1,000 miles from their homes in the past three years. Many Canadians had traveled to California (41.3%), Florida (33.1%), or around Canada (49.4%) in the past five years.
- Only 3.0 percent had lived in Hawai'i before, 4.3 percent own timeshare property in the islands, and 21.9 percent had friends or relatives in Hawai'i.
- Canadian visitors prefer hotels on Oʻahu (66.2%) but use condos while on Maui (40.4%). Like the U.S. East visitor, many visit the neighbor islands by day but retire to the cruise ship at night. One-third of Kauaʻi visitors said they stayed overnight on the cruise ship (33.3%), 25.8 percent on Hawaiʻi Island and 19.1 percent on Maui. On Kauaʻi, 19 percent stayed at timeshare properties.

# **European Visitors**

- In contrast to U.S., Japanese or Canadian visitors, there were more male (54.1%) respondents from Europe compared to female (45.9%). The median age was 45 years old.
- A few respondents (16.8%) had friends or relatives in Hawai'i and 2.7 percent had lived in Hawai'i before. Only .8 percent own timeshare property in the islands while .7 percent own other types of property in Hawai'i.
- Europeans mainly use hotels while visiting the islands 83.2 percent on O'ahu, 49.3 percent on Maui, 54 percent on Hawai'i Island and 50.4 percent on Kaua'i.
- Almost all of the respondents (90.8%) had taken a long distance trip of more than 1,000 miles from their homes in the past three years. In the past five years, half (54.1%) visited California, 45.3 percent visited Las Vegas, 34.4 percent to New York City, and 19.6 percent traveled all the way to Australia or New Zealand.

# Primary Purpose of Trips (Table 8.14)

## U.S. Visitors

- The majority, 68.4 percent of the U.S. West and 62.4 percent of U.S. East visitors, surveyed in 2006 listed vacation as the primary reason for coming to the islands.
- Other primary reasons for U.S. respondents to visit Hawai'i were to: visit friends/relatives (9.4% U.S. West and 9.4% U.S. East); attend business meetings/conduct business (6.5% U.S. West and 7.2% U.S. East); attend a convention/conference/seminar (2.2% U.S. West and 4.7% U.S. East); or honeymoon (3.3% U.S. West and 5.3% U.S. East).

# **Japanese Visitors**

- Vacation was the primary reason for 62.9 percent of Japanese respondents to visit Hawai'i.
- In addition, 7.8 percent of Japanese respondents listed attending/participating in weddings, 8.4 percent to honeymoon, 4.4 percent for shopping/fashion, and 2.1 percent listed getting married as other primary reasons for visiting Hawai'i.

#### **Canadian Visitors**

- More than three-quarters, 77.2 percent of Canadian respondents, indicated that vacation was their primary reason for coming to the islands.
- Other significant reasons included: 4.6 percent came to visit friends/relatives; about 3.2 percent attended a convention/conference/seminar.

# **European Visitors**

- Vacation was also the primary reason for 71 percent of the European respondents to visit Hawai'i.
- In addition, 8.2 percent came to honeymoon, 5 percent visited friends/relatives, and 4 percent attended a convention/conference/seminar.

# Secondary Purpose of Trips (Table 8.15)

#### U.S. Visitors

• Another 41.4 percent of U.S. West and 52.8 percent of U.S. East surveyed in 2006 listed vacation as their secondary purpose of trip. Other secondary reasons to come to Hawai'i were to visit friends/relatives (25.5% U.S. West and 17.3% U.S. East), to attend business meetings/conduct business (5.2% U.S. West and 3% U.S. East).

# Japanese Visitors

- Shopping/fashion was the prevailing secondary purpose of trip among 50.8 percent of the Japanese respondents.
- Vacation (22.1%) was the next secondary purpose of the trip among the respondents. In addition, 3.9 percent visited friends/relatives.

#### **Canadian Visitors**

- Also, 43.9 percent of the Canadian respondents indicated that vacation was their secondary purpose for coming to Hawai'i while 20.2 percent visited friends/relatives, while 10.6 percent stated they came for shopping/fashion.
- Combined, 4.0 percent attended a business meeting/conduct business and/or attended conventions/conferences/seminars.

# **European Visitors**

• Similarly, vacation was the secondary purpose of trip for 40.9 percent of the European visitors surveyed. In addition, 9.3 percent listed shopping and fashion.

# **Travel Companions**

#### U.S. Visitors

- The majority of the U.S. West and U.S. East respondents in 2005 traveled to the islands with their spouses (49.9% U.S. West and 56.1% U.S. East), with children (24.1% U.S. West and 17.8% U.S. East) and with other family members (23% U.S. West and 22% U.S. East).
- Additionally, 19.9 percent of U.S. West and 20.7 percent of U.S. East visitors came with friends/business associates while about 11.2 percent of U.S. West and 8.8 percent of U.S. East visitors came alone.

# Japanese Visitors

- Almost half, 48.5 percent of the Japanese visitors, surveyed came with their spouses, 30.5 percent were with children, and 13.3 percent were with other family members.
- Compared to their U.S. counterparts, a slightly higher number of Japanese visitors surveyed traveled with friends or business associates (24.7%) while fewer came by themselves (5.1%).

### **Canadian Visitors**

- A larger percentage of the Canadian visitors surveyed came with their spouses (55.9%) compared to respondents from the U.S. West, Japan and Europe.
- Similar to U.S. East visitors, 19.1 percent were with children, 23.5 percent with other family members, and 20.9 percent with friends or business associates.

# **European Visitors**

- About half, 50.4 percent of the European respondents, traveled to Hawai'i with their spouses, while 9.3 percent came with children, and 11.2 percent with other family members. Another 17.6 percent of visitors traveled with friends or associates.
- A higher percentage of European visitors surveyed traveled with their girlfriends or boyfriends (11.6%) compared to respondents from the other markets.

Table 8.1 Lifestyle/Lifestage and Visitation Status [Percentage of 2006 Visitors by MMA]

|                              | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|------------------------------|------------|-----------|-----------|-------|--------|--------|
| LIFESTYLE/LIFESTAGE SEGMENTS |            |           |           |       |        |        |
| Wedding / Honeymoon          | 5.6        | 4.4       | 7.6       | 11.3  | 5.1    | 10.9   |
| Family                       | 21.3       | 23.7      | 17.5      | 28.6  | 18.6   | 8.9    |
| Young                        | 12.6       | 12.2      | 13.4      | 14.6  | 14.0   | 20.8   |
| Middle age                   | 28.8       | 28.0      | 30.0      | 20.2  | 28.9   | 30.4   |
| Seniors                      | 31.7       | 31.8      | 31.5      | 25.3  | 33.3   | 28.9   |
| VISITATION STATUS            |            |           |           |       |        |        |
| First timers                 | 31.0       | 21.6      | 46.6      | 44.5  | 39.7   | 69.0   |
| Repeat visitors              | 69.0       | 78.4      | 53.4      | 55.5  | 60.3   | 31.0   |

Table 8.2 Income Level – U.S. Total [Percentage of 2006 Visitors by Island]

|                       | State | Oʻahu | Kauaʻi | Maui | Hawai'i |
|-----------------------|-------|-------|--------|------|---------|
| INCOME                |       |       |        |      |         |
| \$14,999 or less      | 1.2   | 1.4   | 1.0    | 0.8  | 1.6     |
| \$15,000 - \$24,999   | 2.3   | 3.1   | 1.3    | 1.6  | 1.9     |
| \$25,000 - \$29,999   | 2.2   | 2.7   | 1.2    | 1.9  | 1.8     |
| \$30,000 - \$34,999   | 2.7   | 3.1   | 2.3    | 2.3  | 3.1     |
| \$35,000 - \$39,999   | 1.8   | 2.4   | 1.7    | 1.3  | 2.5     |
| \$40,000 - \$44,999   | 2.9   | 3.3   | 3.0    | 2.8  | 2.7     |
| \$45,000 - \$49,999   | 3.4   | 3.7   | 4.0    | 3.6  | 4.1     |
| \$50,000 - \$69,999   | 12.5  | 12.9  | 14.5   | 12.8 | 15.0    |
| \$70,000 - \$99,999   | 21.6  | 22.7  | 20.7   | 21.8 | 20.5    |
| \$100,000 - \$124,999 | 17.0  | 17.6  | 17.1   | 16.6 | 18.5    |
| \$125,000 - \$149,999 | 8.4   | 6.6   | 10.5   | 8.4  | 7.2     |
| \$150,000 or more     | 23.9  | 20.4  | 22.7   | 26.0 | 21.0    |

Table 8.3 Income Level – U.S. West [Percentage of 2006 Visitors by Island]

|                       | State | Oʻahu | Kauaʻi | Maui | Hawai'i |
|-----------------------|-------|-------|--------|------|---------|
| INCOME                |       |       |        |      |         |
| \$14,999 or less      | 1.2   | 1.6   | 0.5    | 0.6  | 1.8     |
| \$15,000 - \$24,999   | 2.3   | 3.1   | 1.2    | 1.9  | 2.6     |
| \$25,000 - \$29,999   | 1.9   | 2.0   | 1.1    | 1.6  | 1.0     |
| \$30,000 - \$34,999   | 2.5   | 3.1   | 1.6    | 1.8  | 2.9     |
| \$35,000 - \$39,999   | 1.4   | 1.9   | 1.3    | 0.9  | 2.7     |
| \$40,000 - \$44,999   | 2.7   | 2.6   | 2.6    | 2.8  | 2.4     |
| \$45,000 - \$49,999   | 3.1   | 3.8   | 4.5    | 3.0  | 3.2     |
| \$50,000 - \$69,999   | 11.9  | 11.5  | 12.7   | 13.4 | 14.2    |
| \$70,000 - \$99,999   | 20.9  | 22.6  | 17.0   | 19.9 | 20.2    |
| \$100,000 - \$124,999 | 18.2  | 18.9  | 20.8   | 17.2 | 19.0    |
| \$125,000 - \$149,999 | 9.0   | 6.2   | 11.8   | 10.3 | 8.1     |
| \$150,000 or more     | 24.8  | 22.6  | 25.0   | 26.6 | 21.8    |

Table 8.4 Income Level – U.S. East [Percentage of 2006 Visitors by Island]

|                       | State | Oʻahu | Kaua'i | Maui | Hawai'i |
|-----------------------|-------|-------|--------|------|---------|
| INCOME                |       |       |        |      |         |
| \$14,999 or less      | 1.4   | 1.1   | 1.6    | 1.2  | 1.3     |
| \$15,000 - \$24,999   | 2.3   | 3.1   | 1.6    | 1.2  | 1.0     |
| \$25,000 - \$29,999   | 2.6   | 3.6   | 1.2    | 2.3  | 2.9     |
| \$30,000 - \$34,999   | 3.0   | 3.2   | 3.2    | 2.9  | 3.3     |
| \$35,000 - \$39,999   | 2.5   | 2.9   | 2.2    | 1.9  | 2.3     |
| \$40,000 - \$44,999   | 3.4   | 4.2   | 3.5    | 2.8  | 3.2     |
| \$45,000 - \$49,999   | 3.7   | 3.6   | 3.3    | 4.5  | 5.4     |
| \$50,000 - \$69,999   | 13.3  | 14.7  | 17.0   | 12.0 | 15.9    |
| \$70,000 - \$99,999   | 22.9  | 22.8  | 25.8   | 24.4 | 20.9    |
| \$100,000 - \$124,999 | 14.9  | 16.0  | 12.0   | 15.9 | 17.8    |
| \$125,000 - \$149,999 | 7.5   | 7.0   | 8.8    | 5.6  | 6.1     |
| \$150,000 or more     | 22.4  | 17.8  | 19.7   | 25.2 | 19.9    |

Table 8.5 Income Level – Japan [Percentage of 2006 Visitors by Island]

|                               | State | Oʻahu | Kaua'i | Maui | Hawai'i |
|-------------------------------|-------|-------|--------|------|---------|
| INCOME in 10,000 Japanese Yen |       |       |        |      |         |
| 150 or less                   | 4.2   | 4.2   | 6.6    | 2.7  | 3.3     |
| 150 - 249.999                 | 5.1   | 5.0   | 3.7    | 3.3  | 3.5     |
| 250 - 299.999                 | 6.5   | 6.6   | 3.4    | 4.6  | 5.1     |
| 300 - 349.999                 | 6.7   | 6.6   | 6.4    | 4.8  | 7.2     |
| 350 - 399.999                 | 5.3   | 5.4   | 3.8    | 4.8  | 2.8     |
| 400 - 449.999                 | 5.4   | 5.3   | 6.4    | 7.3  | 5.6     |
| 450 - 499.999                 | 6.7   | 6.7   | 4.1    | 7.1  | 5.5     |
| 500 - 699.999                 | 16.5  | 16.9  | 20.9   | 13.7 | 19.5    |
| 700 - 999.999                 | 20.1  | 20.0  | 16.5   | 20.6 | 18.8    |
| 1,000 - 1,249.999             | 10.3  | 10.4  | 10.1   | 12.2 | 12.1    |
| 1,250 - 1,499.999             | 4.9   | 4.8   | 4.3    | 7.3  | 5.6     |
| 1,500 or more                 | 8.3   | 8.0   | 14.0   | 11.6 | 11.1    |

Table 8.6 Income Level – Canada [Percentage of 2006 Visitors by Island]

|                       | State | Oʻahu | Kaua'i | Maui | Hawai'i |
|-----------------------|-------|-------|--------|------|---------|
| INCOME                |       |       |        |      |         |
| \$14,999 or less      | 0.9   | 1.5   | 0.2    | 0.4  | 0.1     |
| \$15,000 - \$24,999   | 2.3   | 2.6   | 1.5    | 1.1  | 1.7     |
| \$25,000 - \$29,999   | 3.5   | 4.5   | 2.7    | 2.9  | 3.5     |
| \$30,000 - \$34,999   | 2.7   | 3.5   | 3.0    | 1.6  | 2.5     |
| \$35,000 - \$39,999   | 3.4   | 4.1   | 2.9    | 3.1  | 2.2     |
| \$40,000 - \$44,999   | 5.3   | 5.4   | 5.6    | 5.3  | 2.8     |
| \$45,000 - \$49,999   | 5.8   | 6.3   | 2.9    | 4.3  | 4.9     |
| \$50,000 - \$69,999   | 15.2  | 13.3  | 12.8   | 16.2 | 16.6    |
| \$70,000 - \$99,999   | 21.5  | 24.7  | 26.9   | 20.8 | 22.6    |
| \$100,000 - \$124,999 | 14.0  | 14.7  | 14.1   | 13.4 | 16.7    |
| \$125,000 - \$149,999 | 6.8   | 6.3   | 8.6    | 8.8  | 7.9     |
| \$150,000 or more     | 18.6  | 13.1  | 19.0   | 22.0 | 18.6    |

Table 8.7 Income Level – Europe [Percentage of 2006 Visitors by Island]

|                       | State | Oʻahu | Kauaʻi | Maui | Hawaiʻi |
|-----------------------|-------|-------|--------|------|---------|
| INCOME                |       |       |        |      |         |
| \$14,999 or less      | 4.2   | 4.5   | 3.1    | 2.8  | 4.3     |
| \$15,000 - \$24,999   | 4.8   | 4.1   | 4.5    | 5.1  | 4.5     |
| \$25,000 - \$29,999   | 4.0   | 4.8   | 4.2    | 4.4  | 3.8     |
| \$30,000 - \$34,999   | 4.9   | 5.9   | 3.7    | 3.7  | 6.0     |
| \$35,000 - \$39,999   | 4.3   | 4.5   | 4.2    | 4.3  | 3.5     |
| \$40,000 - \$44,999   | 5.1   | 5.1   | 5.5    | 4.3  | 4.3     |
| \$45,000 - \$49,999   | 5.7   | 5.9   | 3.9    | 5.9  | 4.6     |
| \$50,000 - \$69,999   | 14.5  | 14.8  | 13.6   | 14.5 | 16.7    |
| \$70,000 - \$99,999   | 20.2  | 20.9  | 22.4   | 19.4 | 16.5    |
| \$100,000 - \$124,999 | 11.9  | 11.1  | 13.3   | 13.9 | 11.2    |
| \$125,000 - \$149,999 | 6.2   | 6.1   | 6.3    | 6.7  | 8.0     |
| \$150,000 or more     | 14.2  | 12.3  | 15.4   | 15.0 | 16.5    |

Table 8.8 Employment [Percentage of 2006 Visitors by MMA]

|                   | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|-------------------|------------|-----------|-----------|-------|--------|--------|
| EMPLOYMENT STATUS |            |           |           |       |        |        |
| Working           | 73.9       | 72.1      | 76.8      | 60.4  | 68.4   | 77.4   |
| Retired           | 15.7       | 16.2      | 15.0      | 7.4   | 21.3   | 13.8   |
| Student           | 2.2        | 2.4       | 2.0       | 1.5   | 2.5    | 3.9    |
| Homemaker         | 6.1        | 6.7       | 5.2       | 22.2  | 4.3    | 2.2    |
| Other             | 2.1        | 2.7       | 1.1       | 8.4   | 3.4    | 2.8    |

Table 8.9 Education [Percentage of 2006 Visitors by MMA]

|                         | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|-------------------------|------------|-----------|-----------|-------|--------|--------|
| HIGHEST LEVEL OF SCHOOL |            |           |           |       |        |        |
| No high school          | 0.1        | 0.1       | 0.1       | 1.3   | 0.3    | 3.4    |
| Some high school        | 0.6        | 0.9       | 0.2       | 0.9   | 2.4    | 6.9    |
| High school grad        | 6.8        | 5.7       | 8.6       | 30.2  | 12.6   | 13.1   |
| Some college            | 16.5       | 18.2      | 13.7      | 1.6   | 16.2   | 14.1   |
| 2-year degree           | 9.2        | 9.1       | 9.2       | 17.1  | 7.6    | 4.3    |
| 4-year degree           | 35.0       | 35.3      | 34.4      | 35.7  | 31.0   | 25.7   |
| Post grad degree        | 28.2       | 27.1      | 30.1      | 3.2   | 22.4   | 22.5   |
| Vocational/technical    | 3.6        | 3.5       | 3.7       | 10.1  | 7.5    | 9.8    |

Table 8.10 Gender and Age [Percentage of 2006 Visitors by MMA]

|                | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|----------------|------------|-----------|-----------|-------|--------|--------|
| GENDER         |            |           |           |       |        |        |
| Male           | 44.1       | 44.0      | 44.2      | 42.7  | 45.0   | 54.1   |
| Female         | 55.9       | 56.0      | 55.8      | 57.3  | 55.0   | 45.9   |
| AGE            |            |           |           |       |        |        |
| Median (Years) | 49.0       | 49.0      | 49.0      | 45.0  | 49.0   | 45.0   |

Table 8.11 Relationship with Hawai'i [Percentage of 2006 Visitors by MMA]

|                                 | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|---------------------------------|------------|-----------|-----------|-------|--------|--------|
| LIVED IN HAWAII BEFORE          |            |           |           |       |        |        |
| Yes                             | 9.5        | 11.4      | 6.4       | 1.5   | 3.0    | 2.7    |
| No                              | 90.5       | 88.6      | 93.6      | 98.5  | 97.0   | 97.3   |
| HAVE FRIENDS AND/OR RELATIVES   |            |           |           |       |        |        |
| IN HAWAI'I?                     |            |           |           |       |        |        |
| Yes                             | 41.7       | 47.5      | 32.2      | 17.3  | 21.9   | 16.8   |
| No                              | 58.3       | 52.5      | 67.8      | 82.7  | 78.1   | 83.2   |
| DO YOU OWN PROPERTY IN HAWAI'I? |            |           |           |       |        |        |
| Own timeshare units             | 8.5        | 10.2      | 5.7       | 2.5   | 4.3    | 0.8    |
| Own other types of property     | 3.4        | 4.7       | 1.3       | 0.6   | 1.4    | 0.7    |
| None                            | 88.1       | 85.1      | 93.0      | 97.0  | 94.2   | 98.5   |

Table 8.12 Travel History [Percentage of 2006 Visitors by MMA]

|                               | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|-------------------------------|------------|-----------|-----------|-------|--------|--------|
| HOW MANY TRIPS HAVE YOU TAKEN |            |           |           |       |        |        |
| IN THE PAST 3 YEARS?          |            |           |           |       |        |        |
| 1 trip                        | 5.6        | 5.3       | 6.1       | 8.6   | 7.9    | 6.7    |
| 2 to 4 trips                  | 35.6       | 34.0      | 38.3      | 36.5  | 37.7   | 27.0   |
| 5 to 9 trips                  | 33.6       | 32.9      | 34.8      | 31.9  | 35.2   | 39.2   |
| 10 or more trips              | 25.2       | 27.8      | 20.7      | 23.0  | 19.2   | 27.0   |
| LONG DISTANCE TRAVEL          |            |           |           |       |        |        |
| (>1,000 miles from home)      |            |           |           |       |        |        |
| yes                           | 85.5       | 86.9      | 83.1      | 65.7  | 91.2   | 90.8   |
| no                            | 14.5       | 13.1      | 16.9      | 34.3  | 8.8    | 9.2    |

Table 8.13 Places Visited in the Past Five Years [Percentage of 2006 Visitors by MMA]

|                       | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|-----------------------|------------|-----------|-----------|-------|--------|--------|
| California            | 52.5       | 53.7      | 50.4      | 9.3   | 41.3   | 54.1   |
| Florida               | 39.8       | 30.0      | 56.7      | 2.9   | 33.1   | 32.0   |
| Las Vegas             | 49.5       | 53.9      | 41.9      | 11.6  | 35.2   | 45.3   |
| New York City         | 30.6       | 27.9      | 35.3      | 7.0   | 17.4   | 34.4   |
| Other U.S.            | 60.6       | 61.3      | 59.4      | 10.4  | 47.8   | 41.8   |
| Bali                  | 0.9        | 1.3       | 0.3       | 10.3  | 1.4    | 4.8    |
| China                 | 4.8        | 5.2       | 4.3       | 19.9  | 5.8    | 8.6    |
| Fiji                  | 0.9        | 1.1       | 0.6       | 0.8   | 1.3    | 2.8    |
| Guam/Saipan           | 0.6        | 0.4       | 0.8       | 26.3  | 0.2    | 0.5    |
| Korea                 | 1.9        | 2.1       | 1.6       | 29.1  | 0.9    | 1.6    |
| Thailand              | 2.9        | 3.2       | 2.6       | 15.2  | 4.6    | 12.1   |
| Other Asia            | 7.6        | 8.1       | 6.8       | 24.6  | 7.0    | 18.4   |
| Australia/New Zealand | 6.0        | 7.0       | 4.2       | 19.9  | 10.2   | 19.6   |
| Canada                | 25.3       | 26.5      | 23.3      | 8.9   | 49.4   | 21.4   |
| Caribbean             | 23.0       | 17.6      | 32.4      | 1.0   | 32.5   | 23.1   |
| Mexico                | 33.2       | 35.6      | 29.2      | 1.9   | 35.2   | 15.1   |
| Other                 | 31.2       | 31.1      | 31.2      | 19.1  | 41.1   | 55.5   |

Table 8.14 Primary Purpose of Trip [Percentage of 2006 Visitors by MMA]

|                                   | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|-----------------------------------|------------|-----------|-----------|-------|--------|--------|
| PRIMARY PURPOSE                   |            |           |           |       |        |        |
| Vacation                          | 66.1       | 68.4      | 62.4      | 62.9  | 77.2   | 71.0   |
| Business meeting/conduct business | 6.8        | 6.5       | 7.2       | 1.7   | 2.5    | 2.5    |
| Convention, conference, seminar   | 3.1        | 2.2       | 4.7       | 0.9   | 3.2    | 4.0    |
| Incentive/reward                  | 1.2        | 1.1       | 1.4       | 1.8   | 1.0    | 1.0    |
| Visit friends/relatives           | 9.4        | 9.4       | 9.4       | 2.4   | 4.6    | 5.0    |
| Get married                       | 0.6        | 0.4       | 0.9       | 2.1   | 0.7    | 1.6    |
| Attend/participate in wedding     | 3.6        | 3.8       | 3.3       | 7.8   | 3.1    | 2.0    |
| Honeymoon                         | 4.1        | 3.3       | 5.3       | 8.4   | 3.5    | 8.2    |
| Sports event                      | 1.1        | 0.9       | 1.4       | 3.0   | 1.9    | 1.9    |
| Cultural event                    | 0.5        | 0.6       | 0.4       | 0.9   | 0.6    | 0.5    |
| Medical treatment                 | 0.0        | 0.0       | 0.0       | 0.0   | 0.0    | 0.0    |
| Shopping/fashion                  | 0.0        | 0.0       | 0.0       | 4.4   | 0.0    | 0.0    |
| Other                             | 3.5        | 3.5       | 3.5       | 3.6   | 1.6    | 2.3    |

Table 8.15 Secondary Purpose of Trip [Percentage of 2006 Visitors by MMA]

|                                   | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|-----------------------------------|------------|-----------|-----------|-------|--------|--------|
| SECONDARY PURPOSE                 |            |           |           |       |        |        |
| Vacation                          | 45.7       | 41.4      | 52.8      | 22.1  | 43.9   | 40.9   |
| Business meeting/conduct business | 4.4        | 5.2       | 3.0       | 1.3   | 2.2    | 3.1    |
| Convention, conference, seminar   | 1.9        | 2.3       | 1.4       | 0.5   | 1.8    | 1.8    |
| Incentive/reward                  | 3.9        | 3.7       | 4.3       | 1.2   | 2.0    | 1.6    |
| Visit friends/relatives           | 22.4       | 25.5      | 17.3      | 3.9   | 20.2   | 15.0   |
| Get married                       | 0.6        | 0.7       | 0.5       | 1.1   | 1.2    | 0.5    |
| Attend/participate in wedding     | 1.7        | 2.2       | 0.9       | 3.8   | 1.5    | 1.9    |
| Honeymoon                         | 2.6        | 1.7       | 4.1       | 3.5   | 1.5    | 4.3    |
| Sports event                      | 2.0        | 1.8       | 2.2       | 3.7   | 3.5    | 4.9    |
| Cultural event                    | 1.7        | 1.8       | 1.6       | 1.9   | 1.1    | 4.5    |
| Medical treatment                 | 0.2        | 0.2       | 0.3       | 0.6   | 0.0    | 0.9    |
| Shopping/fashion                  | 4.2        | 4.6       | 3.7       | 50.8  | 10.6   | 9.3    |
| Other                             | 8.6        | 9.0       | 8.0       | 5.6   | 10.4   | 11.3   |

Table 8.16 Companion Type [Percentage of 2006 Visitors by MMA]

|                   | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|-------------------|------------|-----------|-----------|-------|--------|--------|
| TRAVEL PARTY      |            |           |           |       |        |        |
| Spouse            | 52.3       | 49.9      | 56.1      | 48.5  | 55.9   | 50.4   |
| With kids         | 21.8       | 24.1      | 17.8      | 30.5  | 19.1   | 9.3    |
| Other family      | 22.6       | 23.0      | 22.0      | 13.3  | 23.5   | 11.2   |
| Friends/bus assoc | 20.2       | 19.9      | 20.7      | 24.7  | 20.9   | 17.6   |
| Girl/boy friend   | 6.1        | 6.8       | 5.0       | 2.2   | 5.3    | 11.6   |
| Same sex partner  | 1.4        | 1.3       | 1.5       | 2.5   | 0.9    | 1.2    |
| Alone             | 10.3       | 11.2      | 8.8       | 5.1   | 7.5    | 12.7   |
| Other             | 1.5        | 1.5       | 1.5       | 2.2   | 2.1    | 1.8    |

Table 8.17 Year of Last Visit to Hawai'i [Percentage of 2006 Visitors by MMA]

|                              | U.S. Total | U.S. West | U.S. East | Japan | Canada | Europe |
|------------------------------|------------|-----------|-----------|-------|--------|--------|
| YEAR OF LAST VISIT TO HAWAII |            |           |           |       |        |        |
| 1990 or prior                | 11.6       | 10.0      | 15.4      | 3.3   | 12.1   | 7.9    |
| 1991-2000                    | 18.2       | 18.0      | 18.6      | 17.1  | 25.3   | 21.3   |
| 2001                         | 4.6        | 4.8       | 4.0       | 5.3   | 5.2    | 6.5    |
| 2002                         | 6.3        | 5.9       | 7.2       | 5.4   | 5.1    | 5.6    |
| 2003                         | 8.9        | 8.4       | 10.0      | 10.1  | 8.3    | 12.3   |
| 2004                         | 18.2       | 19.3      | 15.5      | 18.1  | 18.3   | 17.1   |
| 2005                         | 32.3       | 33.5      | 29.3      | 40.5  | 25.6   | 29.3   |

Table 8.18 Accommodation Usage by Island [Percentage of 2006 Visitors by MMA]

|                          | U.S. Total | U.S. West  | U.S. East    | Japan      | Canada      | Europe     |
|--------------------------|------------|------------|--------------|------------|-------------|------------|
| ACCOMMODATION ON O'AHU   | 0.01.00    | 0.01.11001 | 0.00.0       |            |             |            |
| Hotel                    | 68.5       | 64.7       | 73.2         | 90.7       | 66.2        | 83.2       |
| Condo                    | 6.7        | 9.0        | 4.0          | 7.1        | 12.9        | 3.7        |
| Bed & Breakfast          | 0.5        | 0.1        | 0.9          | 0.1        | 1.0         | 1.9        |
| Time Share               | 5.7        | 6.9        | 4.3          | 1.4        | 6.9         | 0.8        |
| Friends or Family's Home | 15.7       | 17.2       | 13.8         | 1.8        | 7.5         | 7.1        |
| Home I Own               | 0.5        | 0.8        | 0.2          | 0.1        | 0.3         | 0.2        |
| Home that I Rented       | 2.7        | 3.1        | 2.2          | 0.2        | 2.8         | 2.6        |
| Cruise Ship              | 3.5        | 2.2        | 5.1          | 0.1        | 6.3         | 3.0        |
| Other Accom              | 1.9        | 2.0        | 1.9          | 0.2        | 1.9         | 2.0        |
| ACCOMMODATION ON MAUI    |            |            |              |            |             |            |
| Hotel                    | 37.9       | 33.0       | 45.0         | 73.9       | 28.1        | 49.3       |
| Condo                    | 30.3       | 35.4       | 23.0         | 16.4       | 40.4        | 16.2       |
| Bed & Breakfast          | 1.2        | 0.7        | 2.1          | 0.2        | 2.5         | 7.1        |
| Time Share               | 13.8       | 17.2       | 9.0          | 0.3        | 7.2         | 3.8        |
| Friends or Family's Home | 4.6        | 6.3        | 2.3          | 2.1        | 3.6         | 3.2        |
| Home I Own               | 0.7        | 1.1        | 0.2          | 0.0        | 0.8         | 0.2        |
| Home that I Rented       | 2.1        | 2.4        | 1.7          | 0.6        | 3.0         | 4.5        |
| Cruise Ship              | 13.1       | 7.9        | 20.6         | 4.9        | 19.1        | 16.2       |
| Other Accom              | 1.0        | 1.4        | 0.5          | 2.5        | 1.6         | 4.3        |
| ACCOMMODATION ON HILO    | 1.0        | 1.4        | 0.5          | 2.0        | 1.0         | 7.5        |
| Hotel                    | 28.6       | 31.0       | 26.2         | 73.2       | 30.2        | 39.7       |
| Condo                    | 5.7        | 9.7        | 1.7          | 3.0        | 5.1         | 4.1        |
| Bed & Breakfast          | 7.9        | 6.9        | 9.0          | 1.3        | 9.8         | 10.3       |
| Time Share               | 3.2        | 4.4        | 1.9          | 2.1        | 2.5         | 2.0        |
| Friends or Family's Home | 10.3       | 14.9       | 5.8          | 3.9        | 3.6         | 2.0<br>5.5 |
| Home I Own               | 1.5        | 2.8        | 0.3          | 3.6        | 0.0         | 0.0        |
| Home that I Rented       | 4.5        | 7.4        | 1.6          | 3.6        | 4.4         | 2.0        |
| Cruise Ship              | 40.0       | 26.0       | 54.0         | 10.0       | 43.7        | 32.0       |
| Other Accom              | 3.6        | 3.7        | 3.4          | 3.1        | 3.3         | 9.6        |
| ACCOMMODATION ON KONA    | 3.0        | 3.7        | 3.4          | 3.1        | 3.3         | 9.0        |
| Hotel                    | 38.3       | 35.8       | 41.5         | 83.7       | 33.8        | 51.9       |
| Condo                    | 18.4       | 23.4       | 11.8         | 8.7        | 18.2        | 10.4       |
| Bed & Breakfast          | 2.1        | 0.4        | 4.3          | 1.0        | 4.7         | 7.0        |
| Time Share               | 12.2       | 15.7       | 7.5          | 3.2        | 11.7        | 2.0        |
| Friends or Family's Home | 8.2        | 11.6       | 3.8          | 1.2        | 2.9         | 4.6        |
| Home I Own               | 1.3        | 1.9        | 0.6          | 0.4        | 0.7         | 0.8        |
| Home that I Rented       | 3.2        | 4.3        | 1.9          | 0.4        | 2.5         | 2.8        |
| Cruise Ship              | 19.9       | 11.2       | 31.4         | 2.5        | 29.5        | 20.7       |
| Other Accom              | 1.6        | 1.9        | 1.1          | 0.5        | 29.3        | 4.1        |
| ACCOMMODATION ON HAWAI'I | 1.0        | 1.9        | 1.1          | 0.5        | 2.0         | 4.1        |
| Hotel                    | 39.9       | 38.0       | 42.3         | 83.2       | 36.6        | 54.0       |
| Condo                    | 17.0       | 21.8       | 42.3<br>10.7 | 7.8        | 18.0        | 10.3       |
| Bed & Breakfast          | 4.5        | 21.6       | 7.1          | 1.0        | 7.8         | 9.2        |
| Time Share               | 11.3       |            | 6.7          | 3.3        | 7.8<br>11.2 | 2.6        |
| Friends or Family's Home | 10.8       |            | 6.1          | 3.3<br>1.8 |             | 2.0<br>5.9 |
| Home I Own               | 1.8        |            | 0.1          | 1.0        | 0.6         | 0.6        |
|                          | 4.5        |            | 2.4          | 1.5        |             | 3.1        |
| Home that I Rented       |            |            | 28.7         | 2.5        |             |            |
| Cruise Ship              | 18.1       | 10.0       |              |            | 25.8        | 18.1       |
| Other Accom              | 2.6        | 2.8        | 2.5          | 1.1        | 2.4         | 6.5        |
| ACCOMMODATION ON KAUA'I  | 20.0       | 26.0       | 24 5         | 70.0       | 22.2        | E0.4       |
| Hotel                    | 28.8       | 26.9       | 31.5         | 70.3       | 22.2        | 50.4       |
| Condo                    | 20.8       |            | 13.7         | 13.9       | 20.9        | 11.3       |
| Bed & Breakfast          | 1.3        |            | 2.4          | 0.0        | 0.7         | 4.9        |
| Time Share               | 21.6       | 25.9       | 15.7         | 2.6        | 19.0        | 3.7        |
| Friends or Family's Home | 5.1        | 5.7        | 4.3          | 0.5        | 1.1         | 1.8        |
| Home I Own               | 1.3        |            | 0.1          | 0.0        | 0.0         | 0.0        |
| Home that I Rented       | 5.5        |            | 4.4          | 0.0        | 5.6         | 3.4        |
| Cruise Ship              | 19.6       |            | 29.6         | 12.9       | 33.3        | 22.0       |
| Other Accom              | 1.4        | 1.8        | 0.9          | 3.2        | 1.6         | 4.7        |

# 9. DEFINITIONS AND SURVEY METHODOLOGY

# DEFINITION AND SURVEY METHODOLOGY

#### **Definitions**

**Visitor:** Out-of-state traveler who stayed in Hawai'i for a period of time between one night but less than one year.

**Major Market Areas (MMAs):** The following geographical areas are defined by the Hawai'i Tourism Authority for marketing purposes to make the State more globally competitive:

- U.S. West Pacific (Alaska, California, Oregon, Washington) and Mountain (Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah and Wyoming) States.
- U.S. East Other States in the Continental U.S.
- Japan
- Canada
- Europe United Kingdom, Germany, France, Italy, and Switzerland
- Oceania Australia and New Zealand
- Other Asia China, Hong Kong, Korea, Singapore and Taiwan
- Latin America Argentina, Brazil and Mexico
- Other All countries and districts not listed in MMA 1 to 8 above, including Guam, Puerto Rico, U.S. Virgin Islands, and other U.S. territories

### Visitor Lifestyle and Life-Stage:

- Wedding/Honeymoon visitors: Visitors whose primary and secondary purpose of trip are getting married or to honeymoon.
- Family: Visitors traveling with kids under 18 years of age and are not in the above life stage.
- Young: Visitors between 18 and 34 years of age and are not in the above life stages.
- Middle Age: Visitors between 35 and 54 years of age and are not in the above life stages.
- Seniors: Visitors 55 years of age or over and are not in the above life stages.

# Survey Methodology

The Visitor Satisfaction Survey was a mail survey conducted among U.S., Japanese, Canadian, and European visitors to Hawai'i. The survey was designed to measure the satisfaction levels with the state of Hawai'i as a vacation destination, and to obtain information on their trip planning, activity patterns, overall trip experiences, and profile.

Survey questionnaires were mailed to selected U.S., Japanese, Canadian and European visitors after they had returned home from their trip to Hawai'i. The U.S. samples were drawn from the completed Domestic In-Flight Survey forms. The Japanese, Canadian, and European samples were drawn from the completed Departure Survey forms.

There are two versions of the Visitor Satisfaction Survey form, one in English and the other in Japanese. The 2006 survey has 8 pages and 33 questions. Surveys forms were printed in a booklet form and in two-color print. The English survey instrument is presented in Section 10 of this report.

**Table 9.1 Response Rate** 

| Area          | Mail out | Received | Return Rate |
|---------------|----------|----------|-------------|
| U.S.          | 11,969   | 3,328    | 28%         |
| Japan         | 11,803   | 3,366    | 29%         |
| Canada/Europe | 12,146   | 3,524    | 29%         |

The general level of accuracy at the 95%-confidence level for responses by MMA is listed below (e.g., we are 95 percent confident that the true percentage of U.S. West visitors is within 2.3 percent greater than or less than the figures listed in this report).

**Table 9.2 Sample Size** 

|           |             |                     | Confidence |
|-----------|-------------|---------------------|------------|
| MMA       | Sample Size | Visitors to Hawai'i | Interval   |
| U.S. West | 1,816       | 3,191,709           | +/- 2.3%   |
| U.S. East | 1,490       | 1,933,182           | +/- 2.5%   |
| Japan     | 3,355       | 1,362,708           | +/- 1.7%   |
| Canada    | 1,309       | 273,529             | +/- 2.7%   |
| Europe    | 2,185       | 104,841             | +/- 2.1%   |

The collected data was weighted to adjust for differences with the actual visitor characteristics measured in the Basic Data Series caused by sampling and non-responses. The data was weighted during analysis to reflect the actual visitor ratio of first-timers to repeat visitors and the proportion of Oʻahu only and Neighbor island visitors.

Due to the low number of samples achieved, data for Lāna'i and Moloka'i were not presented in most of the data tables in this report.

Visitors' satisfaction and rating of their experiences were reported on a destination by destination basis instead of an aggregated statewide measure. The data collection methodology was changed to better reflect the specificity and uniqueness of each island. Respondents were asked to select only one island to rate based on the location where they stayed the most nights. This resulted in responses unevenly distributed between islands; mainly concentrated on O'ahu, Maui and Kaua'i. Therefore, data limitations hamper us from reporting fully on Lāna'i, Moloka'i, and to a lesser extent, Kona and Hilo.

# 10. 2006 VISITOR SATISFACTION SURVEY FORM (ENGLISH VERSION)



# **2006 VISITOR SATISFACTION SURVEY**

Aloha! Please answer each question candidly. We need your feedback to evaluate how well we take care of those who visit our islands. Your answers will help us improve the Hawaiian experience for all visitors. Your responses will be kept <u>completely confidential</u>; answers from all respondents will be tallied as totals, not individual responses. Mahalo.

**Instructions**: Please answer each question by marking the circle [●] or writing in the space provided with a black pen or dark lead pencil. Return the completed survey in the postage-paid envelope as soon as possible.

|                  | MARKI   | NG INSTRUC  | TIONS   |
|------------------|---|-------------|---|
|                  | CORRECT MARKS:  |             | INCORRECT MARKS:  |
| . 1.             | Overall, how would you rate your most recent trip in Hawai'i?                           | 4a.         | How likely are you to visit Hawai'i in the next five years?                 |
|                  | O Excellent   |             | O Very likely   |
|                  | O Above average   |             | O Somewhat likely   |
|                  | O Below average   |             | O Not too likely  |
|                  | O Poor  |             | O Not at all likely   |
| 2.               | Would you say this trip to Hawai'i?  © Exceeded your expectations                       |             | U MARKED <u>NOT TOO LIKELY</u> OR<br><u>AT ALL LIKELY</u>                   |
|                  | O Met your expectations   | 4b.         | Why would you be unlikely to revisit Hawai'i?                               |
|                  | O Did not meet your expectations  |             | (Mark all that apply).  |
| 3.               | How likely are you to recommend Hawa as a vacation place to your friends and relatives? | iři         | O Flight is too long O Too commercial/overdeveloped O Too crowded/congested |
|                  | O Very likely   |             | O Not enough value for the price O Want to go someplace new                 |
|                  | O Somewhat likely   |             | Other (Specify at right)  |
|                  | O Not too likely  |             |   |
|                  | O Not at all likely   |             |   |
|                  |   |             |   |
| sitor Survey 200 | 5   | Page 1 of 8 | DO NOT WRITE<br>IN THESE BOXES  |

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|  |         |           |           |                     | Q5a.<br>imary Purp<br>ne answer o            |                  |                                       | Q5b.<br>Secondary<br>Purpose |       |
|--|---------|-----------|-----------|---------------------|--|------------------|---------------------------------------|------------------------------|-------|
| Vacation   |         |           |           |                     | 0  |                  |                                       | 0                            |       |
| Attend a business meeting or con-  | duct bu | usiness   |           |                     | 0  |                  |                                       | 0                            |       |
| Attend a convention, conference of   | or semi | nar       |           |                     | 0  |                  |                                       | ō                            |       |
| Incentive/reward   |         |           |           |                     | 0  |                  |                                       | 0                            |       |
| Visit friends or relatives   |         |           |           |                     | 0  |                  |                                       | O                            |       |
| Get married  |         |           |           |                     | 0  |                  |                                       | 0                            |       |
| Attend/participate in a wedding  |         |           |           |                     | ·O   |                  |                                       | O                            |       |
| Honeymoon  |         |           |           |                     | O  |                  |                                       | 0                            |       |
| Attend/participate in a sporting even  | ent     |           |           |                     | O  |                  |                                       | O                            |       |
| Attend/participate in a cultural/hist  | torical | event     |           |                     | 0  |                  |                                       | 0                            |       |
| Medical treatment  |         |           |           |                     | 0  |                  |                                       | 0                            |       |
| Shopping/fashion   |         |           |           |                     | 0  |                  |                                       | 0                            |       |
| Other (please specify)   |         |           |           |                     | 0  |                  |                                       | 0                            |       |
| Island of O'ahu (Waikiki/Honolulu<br>Island of Maui  |         |           |           |                     | 0  |                  |                                       |                              | ī     |
| Island of Maui   |         |           |           |                     | 0  |                  |                                       |                              | 7     |
|  |         |           |           |                     | 0  |                  |                                       | -                            | -     |
| Island of Moloka'i   |         |           |           |                     | _  |                  |                                       |                              |       |
|  |         |           |           |                     | 0  |                  |                                       |                              |       |
| Island of Lana'iBig Island of Hawai'i (Hilo/Kona)-   |         |           |           |                     | O<br>O                                       |                  |                                       |                              |       |
| Island of Lana'iBig Island of Hawai'i (Hilo/Kona)-   |         |           |           |                     | O<br>O                                       |                  |                                       |                              |       |
| Island of Lana'iBig Island of Hawai'i (Hilo/Kona)-Island of Kaua'i   |         |           |           |                     | O<br>O<br>commod                             | ation di         | d you sta                             |                              |       |
| Island of Lana'iBig Island of Hawai'i (Hilo/Kona)-Island of Kaua'i   |         |           |           |                     | O<br>O                                       | ation di         |                                       |                              | Othe  |
| Island of Lana'iBig Island of Hawai'i (Hilo/Kona)-Island of Kaua'ireach Island you stayed overn  | ight or | · longer, | what ty   | pe of ac            | commod:                                      | ation di         | d you sta                             | ay in?                       | Othe  |
| Island of Lana'i  Big Island of Hawai'i (Hilo/Kona)- Island of Kaua'i  r each Island you stayed overn  sland of O'ahu (Waikiki/Honolulu)   | ight or | · longer, | what ty   | pe of ac            | commod:                                      | ation di         | d you sta<br>Home<br>that I<br>Rented | ay in?  Cruise Ship          |       |
| Island of Lana'i  Big Island of Hawai'i (Hilo/Kona)- Island of Kaua'i  r each Island you stayed overn  sland of O'ahu (Waikiki/Honolulu) sland of Maui                                       | ight or | Condo     | what ty   | oe of ac            | commodor Friends' or Family's Home           | Home<br>I Own    | d you stated Home that I Rented       | ay in?  Cruise Ship          | 0     |
| Island of Lana'i  Big Island of Hawai'i (Hilo/Kona)- Island of Kaua'i  r each Island you stayed overn  sland of O'ahu (Waikiki/Honolulu)  sland of Maui  sland of Moloka'i                   | ight or | Condo     | what ty   | pe of ac Time Share | commodification of Friends' or Family's Home | Home<br>I Own    | d you stated Home that I Rented       | Cruise Ship                  | 0     |
| Island of Lana'i  Big Island of Hawai'i (Hilo/Kona)- Island of Kaua'i  or each Island you stayed overn  sland of O'ahu (Waikiki/Honolulu)  sland of Maui  sland of Moloka'i  sland of Lana'i | ight or | Condo     | B&B       | ope of ac           | commodd                                      | Home<br>I Own    | d you state Home that I Rented        | ay in?  Cruise Ship  O       | 0     |
| Big Island of Hawai'i (Hilo/Kona) -  | ight or | Condo     | B&B O O O | Time Share          | commoda' Friends' or Family's Home           | Home I Own O O O | d you stated that I Rented O O O O    | Cruise Ship                  | 0 0 0 |

5a. 5b.

> 6a. 6b.

7.

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| 8. | Please indicate where you s  | tayed the most   | nights on your me  | ost recent trip. (F  | lease choose one below) |
|----|------------------------------|------------------|--------------------|----------------------|-------------------------|
|    | O O'ahu                      | O Maui           | O Moloka'i         | O Lana'i             | O Kaua'i                |
|    | Ов                           | g Island of Hawa | ai'i (Hilo) O Big  | Island of Hawai'i (I | (ona)                   |
|    | For the location you have in | dicated above,   | how satisfied were | e you with           |                         |

|   | Very<br>Satisfied | Somewhat<br>Satisfied | Somewhat<br>Dissatisfied | Not<br>Satisfied<br>At all | Not<br>Applicable |
|---|-------------------|-----------------------|--------------------------|----------------------------|-------------------|
| Accommodations (overall)  location service facility cleanliness and comfort value for your money  | 00000             | 000000                | 000000                   | 000000                     | 000000            |
| Restaurants (overall) location variety of choices service quality and taste of the food value for your money                                    | Ŏ                 | 000000                | 000000                   | 000000                     | 000000            |
| Shopping (overall)  a sufficient number of shopping places locations variety of merchandise service quality of merchandise value for your money | Ö                 | 0000000               | 0000000                  | 0000000                    | 0000000           |
| Golf Courses (overall)-<br>locations  | Ŏ                 | 0000                  | 0000                     | 0000                       | 0000              |
| Activities & Attractions (overall)  | Ō<br>O            | 00000                 | 00000                    | 00000                      | 00000             |
| Transportation by bus, taxi, trolley (overall) convenience  | 0                 | 00000                 | 00000                    | 00000                      | 00000             |
| Airports (overall) signage cleanliness and comfort ease of getting around availability of food availability of shopping friendliness of workers | Ö                 | 0000000               | 0000000                  | 0000000                    | 0000000           |
| Parks & Beaches (overall)   |                   | 0000                  | 0000                     | 0000                       | 0000              |

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9. For each island you visited on your most recent trip, which of the following did you see or do?

| or each island you visited on your most rece | ш.р,  |      |        | Big Island            | Big Island           | 1             |         |
|--|-------|------|--------|-----------------------|----------------------|---------------|---------|
|  | O'ahu | Maui | Kaua'i | of Hawai'i<br>( Hilo) | of Hawai'<br>( Kona) | i<br>Moloka'i | Lana'i  |
| Sightseeing                                  |       |      |        | (11110)               | (110110)             | morena i      | Euriu i |
| Helicopter ride or airplane tour             | O     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Boat tour/submarine ride/whale watching      | - 0   | 0    | O      | 0                     | 0                    | Ö             | Ō       |
| Tour bus excursion                           | 0     | Ō    | Ō      | O                     | Ö                    | O             | Ō       |
| Private limousine/van tour                   | - 0   | Ö    | O      | Ö                     | O                    | Ö             | Ŏ       |
| On own (self-guided)                         | -0    | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Recreation                                   |       |      |        |                       |                      |               | 200     |
| Swimming in the ocean/sunbathing/beach_      | - 0   | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Surfing/body boarding                        | 0     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Snorkeling/scuba diving                      | O     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Jet skiing, parasailing, windsurfing         | - 0   | O    | 0      | 0                     | Ö                    | Ö             | Ŏ       |
| Golf   | 0     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Running/jogging/fitness walking              |       | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Gym/health spa                               | 0     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Backpacking/hiking/camping                   | 0     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Sports event or tournament                   | 0     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Entertainment                                |       |      |        |                       |                      |               |         |
| Lunch/sunset/dinner/evening cruise           | 0     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Lounge act or stage show                     | - 0   | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Nightclub/dancing/bar/karaoke                | - 0   | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Fine dining                                  | - 0   | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Shopping                                     | _     | _    | _      | _                     | _                    | _             | _       |
| Department stores                            |       | ~ O  | 0      | 0                     | 0                    | 0             | 0       |
| Designer boutiques                           |       | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Hotel stores                                 | O     | 0    | 0      | 0                     | 0                    | . 0           | 0       |
| Swap meet or flea markets                    | - 0   | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Discount/outlet stores                       | -0    | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Supermarkets                                 | -     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Convenience stores                           | 0     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Duty free stores                             |       | O    | Ö      | O                     | Õ                    | O             | 0       |
| Cultural                                     |       | •    |        |                       | •                    | •             |         |
| Historic site                                | - 0   | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Museum/art gallery                           | . 0   | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Polynesian show/luau                         | 0     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Art/craft fair                               |       | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Festival (please specify)                    | O     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Transportation                               | 0     | 0    |        | _                     | _                    | _             | 0       |
| Trolley                                      |       | 0    | 0      | 0                     | 0                    | O             | 0       |
| Public bus                                   |       | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Taxi/limousine                               | - 0   | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Rental car                                   | O     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Business                                     | 0     | 0    | 0      | $\circ$               | $\circ$              | $\circ$       |         |
| Meeting                                      | 0     | 7.0  | 0      | 0                     | 0                    | 0             | 0       |
| Convention                                   | 0     | 0    | 0      | 0                     | 0                    | 0             | 0       |
| Incentive/reward                             | 0     | 0    | 0      | 0                     | 0                    | 0             | 0       |

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| 10. | Regarding your most recent trip, | how would you rate | vour experience on eac | h island you visited |
|-----|----------------------------------|--------------------|------------------------|----------------------|
|     |                                  |                    |                        |                      |

|                                    | Excellent | Above<br>Average | Below<br>Average | Poor | Did not<br>visit |
|------------------------------------|-----------|------------------|------------------|------|------------------|
| Island of O'ahu (Waikiki/Honolulu) | 0         | 0                | 0                | 0    | 0                |
| Island of Maui                     | 0         | 0                | 0                | 0    | 0                |
| Island of Moloka'i                 | 0         | 0                | 0                | 0    | 0                |
| Island of Lana'i                   | 0         | 0                | 0                | 0    | 0                |
| Big Island of Hawai'i (Hilo)       | 0         | 0                | 0                | 0    | 0                |
| Big Island of Hawai'i (Kona)       | 0         | 0                | 0                | 0    | 0                |
| Island of Kaua'i                   | 0         | 0                | 0                | 0    | 0                |

### 11. And, how likely are you to recommend those islands as a vacation place to your friends and relatives...

|                                    | Very<br>Likely | Somewhat<br>Likely | Not Too<br>Likely | Not At All<br>Likely | Did not<br>visit |
|------------------------------------|----------------|--------------------|-------------------|----------------------|------------------|
| Island of O'ahu (Waikiki/Honolulu) | 0              | 0                  | 0                 | 0                    | 0                |
| Island of Maui                     | 0              | 0                  | 0                 | 0                    | 0                |
| Island of Moloka'i                 | 0              | 0                  | 0                 | 0                    | 0                |
| Island of Lana'i                   | 0              | 0                  | 0                 | 0                    | 0                |
| Big Island of Hawai'i (Hilo)       | 0              | 0                  | 0                 | 0                    | 0                |
| Big Island of Hawai'i (Kona)       | 0              | 0                  | 0                 | 0                    | 0                |
| Island of Kaua'i                   | 0              | 0                  | 0                 | 0                    | 0                |

# 12. Thinking back to your most recent trip to Hawai'i, how far in advance of departure did you do each of the following? (Please mark one circle in each row)

|                                       | Less than<br>1 month | 1 to 3<br>months | 4 to 6<br>months | 7 to 9<br>months | 10 to 12<br>months | More than<br>1 year |
|---------------------------------------|----------------------|------------------|------------------|------------------|--------------------|---------------------|
| Decide to take vacation/pleasure trip | 0                    | 0                | 0                | 0                | 0                  | 0                   |
| Decide to visit Hawai'i               | 0                    | 0                | 0                | 0                | 0                  | 0                   |
| Decide on which islands to visit      | 0                    | 0                | 0                | 0                | 0                  | 0                   |
| Set the date for the trip             | 0                    | 0                | 0                | 0                | 0                  | 0                   |
| Make airline reservations             | 0                    | 0                | 0                | 0                | 0                  | 0                   |
| Purchase tickets                      | 0                    | 0                | 0                | 0                | 0                  | 0                   |
| Make accommodation reservations       | 0                    | 0                | 0                | 0                | 0                  | 0                   |
| Make rental car reservations          | 0                    | 0                | 0                | 0                | 0                  | 0                   |
| Purchase tour or attraction packages  | 0                    | 0                | 0                | 0                | 0                  | 0                   |
|                                       |                      |                  |                  |                  |                    |                     |

|                     |             | DO NOT WRITE   |
|---------------------|-------------|----------------|
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|   |     | Decided Before<br>arrival in Hawai'i | Decided After<br>Arrival in Hawai'i                |
|---|-----|--------------------------------------|--|
| Island of O'ahu (Waikiki/Honolulu)  |     | O                                    | 0  |
| Island of Maui  |     | O                                    | 0  |
| Island of Moloka'i  |     | 0                                    | O  |
| Island of Lana'i  |     | 0                                    | 0  |
| Big Island of Hawai'i (Hilo)  |     | O                                    | O  |
| Big Island of Hawai'i (Kona)  |     | O                                    | O  |
| Island of Kaua'i  |     |                                      |  |
| Which of the following sources of information, fany, did you use when you were planning his trip? (Mark all that apply) | 16. |                                      | llowing describes the et to plan and book the ply) |
| Travel agents   |     | O I never use t                      | he Internet  |
| Companies specializing in packaged tours  |     | O Estimate the                       | costs of things                                    |
| Airline/commercial carriers   |     | O Find things t                      | o do   |
| O Hotels or resorts   |     | O Find a good                        | hotel or place to stay                             |
| ) Internet  |     | O Find good re                       | staurants  |
| Hawai'i Visitors & Convention Bureau  |     | O Find recreat                       | ional activities                                   |
| or Hawai'i Tourism Office   |     | O Find evening                       | gactivities  |
| Magazines   | 16  | O Locate the b                       | est sightseeing places                             |
| Newspapers  |     | O Find good sh                       | nopping places                                     |
| Books   |     | O Print out ma                       | ps and directions                                  |
| Advice from friends or relatives  |     | O Make airline                       | reservations                                       |
| Personal experience from past visit(s)  |     | O Make hotel/l                       | odging arrangements                                |
| hen planning and booking this trip to   |     | O Make rental                        | car reservations                                   |
| lawai'i, did you use a travel agent for any<br>f the following? (Mark all that apply)                                   | 17. | On this trip, did                    |  |
| Help in deciding whether or not to travel to Hawai'i  |     | O Alone                              |  |
|   |     |                                      |  |

13.

14.

15.

O Help in planning what to see and what to do

O Make hotel or other lodging arrangments for you

O Help you purchase any tour or attraction packages

O Make airline reservations for you

O Make rental car reservations for you

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O With my family including child(ren) under 18

O With other members of my family

With my business associatesWith my girlfriend/boyfriend

O With same sex partner
O Other (specify)

O With my friends

| 18.  | Not counting this trip to Hawai'i, how many vacations and overnight pleasure trips have you taken in the past 3 years? | 21. | Do you have friends and/or relatives who live in Hawai'i?  Yes       |
|------|--|-----|--|
|      | O 1 trip Please specify Year of Last Visit   |     | O No   |
|      | O 5-9 trips to Hawai'i   | 22. | Do you own property in Hawai'i?                                      |
|      | O 10 or more trips   |     | O Yes, I own timeshare units   |
|      | O 10 of more dips =  |     | O Yes, I own other types of property                                 |
| 19.  | Not counting this trip to Hawai'i, have you  |     | O No   |
|      | vacationed more than 1,000 miles from your home in the past 3 years?   | 23. | Please indicate your highest level of educational training:          |
|      | O Yes [IF YES, ANSWER Q19a]  |     | O No high school   |
|      | ○ No [IF NO, SKIP TO Q20]  |     | O Some high school   |
| 19a. | Which of the following destinations have   |     | O High school graduate   |
|      | you visited in the past 5 years?   |     | O Some college   |
|      | (Mark all that apply)  |     | Associates (2 year) degree   |
|      | ○ O'ahu<br>○ Big Island of Hawai'i (Hilo/Kona)   |     | O College graduate (4 year)  |
|      | O Maui   |     | O Post graduate degree   |
|      | O Kaua'i   |     | O Vocational/technical   |
|      | O Moloka'i   |     | •  |
|      | O Lana'i   | 24. | Which of the following categories includes                           |
|      | O California   |     | your household's total annual income from                            |
|      | O Florida  |     | all sources before taxes for 2005 (in US dollars)?  O Up to \$15,000 |
|      | O Las Vegas  |     | O \$15,000 to \$24,999   |
|      | O New York City  |     | O \$25,000 to \$29,999   |
|      | Other U.S.   |     | O \$30,000 to \$34,999   |
|      | O Bali   |     | O \$35,000 to \$39,999   |
|      | O China  |     | O \$40,000 to \$44,999   |
|      | O Fiji   |     | O \$45,000 to \$49,999   |
|      | O Guam/Saipan  |     | O \$50,000 to \$69,999   |
|      | ○ Korea<br>○ Thailand  |     | O \$70,000 to \$99,999   |
|      | O Other Asia   |     | O \$100,000 to \$124,999   |
|      | O Australia/New Zealand  |     | O \$125,000 to \$149,999   |
|      | O Canada   |     | ○ \$150,000 or more  |
|      | O Caribbean  | 25  | W/hot in view and 2  |
|      | O Mexico   | 25. | What is your age?  |
|      | Other (Specify)  | 26. | What is your gender?   |
| 20.  | Did you ever live in Hawai'i before?   |     | O Male   |
|      | O Yes  |     | O Female   |
|      | Ŏ No   |     |  |
|      |  |     |  |
|      |  |     |  |

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| 27. | What is your employment status?  O Working O Retired O Student O Homemaker O Other  On your most recent trip, what airport did you first arrive in Hawai'i?   | 32. | The safety of our visitors is important to us.  We would like to know if you experienced any of the following while in Hawai'i?  (Mark all that apply)  Wallet/purse/valuables stolen  Room was vandalized/robbed  Car was vandalized/robbed  Physicial violence/harm  Solicited by prostitutes  |
|-----|---|-----|--|
|     | O Honolulu International Airport on O'ahu   |     | O Solicited by drug dealers  |
|     | O Kahului Airport on Maui   |     | O Received parking or other auto violations  |
|     | O Kona International Airport on Hawai'i   |     | O None of the above  |
|     | O Hilo International Airport on Hawai'i   |     |  |
|     | O Lihu'e Airport on Kaua'i  | 33. | And finally, how much did you and the<br>immediate members of your travel party  |
| 30. | Cana'i Airport on Lana'i  Regarding the first airport you arrived at, how would you rate the quality of the airport?  Excellent Above average Below average Poor  When you arrived at the airport, did it make you feel like you were in Hawai'i?  Yes No  After you arrived at the airport, did you immediately take another flight to another island? |     | spend on your trip to Hawai'i? Please include all shopping, dining, lodging, airfare and all other spending (in US dollars).  Less than \$1,000 \$1,000 to \$1,999 \$2,000 to \$2,999 \$3,000 to \$3,999 \$4,000 to \$4,999 \$5,000 to \$5,999 \$5,000 to \$6,999 \$7,000 to \$7,999 \$8,000 to \$8,999 \$9,000 to \$9,999  More than \$10,000 |
|     | Sland?  |     | O INICIO II IAII \$10,000  |
|     | O No  | 1   |  |
|     | J   |     |  |

# MAHALO FOR YOUR KOKUA (thanks for your help).

Your feedback is important and your opinion counts. Please return the completed survey in the postage-paid envelope as soon as possible.

Please come for another visit to the islands of Aloha soon!

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