

COMMODITY PARTNERSHIPS PROGRAM - FY 2005

| Area(s) | Project Name | Organization | Contact | Amount | Objective |
|----------------|---|--|--|---------------|--|
| North Carolina | Managing Legal, Financial, and Human Resource Risks to Farm Business Continuity | North Carolina Farm Transition Network, Inc. | Robert Andrew Branan (919) 782-1705 | \$148,281 | Addressing farm business risk management issues related to business continuity through education in an emerging risk management tool, Farm Business Succession Planning. |
| Pennsylvania | Nursery Crop Insurance Education in Pennsylvania | LC Consulting | Lana Cusick (816) 322-1890 | \$136,669 | Providing training on the New Nursery Insurance Program to producers in the state of Pennsylvania to assure they are sufficiently informed and able to take full advantage of the benefits offered by this insurance program. |
| Vermont | Enhancing Vermont's Dairy Industry's Ability to Thrive in a Competitive Economy | University of Vermont | Dr. Robert Parsons (802) 656-2109 | \$136,329 | Collaborating with several agricultural groups in the state of Vermont to respond to the Governor's challenge to help state dairy producers recover from the depressed dairy market by developing risk management education programs that fit the goals and objectives of the Governor's charge. |
| Virginia | Risk Management Educational Training for Virginia Agricultural Producers | Virginia Department of Agriculture | Donald B. Ayers (804) 786-0480 | \$150,000 | Forming partnerships with agricultural universities, cooperative extension, and leading farm organizations in the State to deliver quality risk management educational programs to producers and agricultural |

| | | | | | |
|----------------------------------|---|---|--|-----------|--|
| | | | | | influencers throughout the State. |
| Alabama | Risk Management Education For Livestock and Specialty Crop Producers in Alabama | Alabama A&M University | Dr. Duncan M. Chembezi (256) 372-4970 | \$145,000 | Developing an education curriculum and conducting a series of seminars across Alabama to educate livestock producers, which includes rabbits, sheep, meat goats, and pastured poultry; and underserved specialty growers of such crops as vegetables, fruits, ornamental plants, fiber, turf and herb. |
| Southeast | Southeast Horticulture Risk Management Education Project | Georgia Green Industry Association, Inc. | Sherry M. Loudermilk (706) 632-0100 | \$150,000 | Collaborating with several nursery and landscaping associations in surrounding states will provide training to growers on making better risk management decisions. |
| Alabama, Georgia, South Carolina | Southeast Fruit, Vegetable & Pecan Risk Management Education Project | Georgia Fruit & Vegetable Growers Association | Charles T. Hall, Jr. (877) 994-3842 | \$149,529 | Holding an annual conference that addresses the risk management strategy needs of fruit, vegetable and pecan growers in Georgia, Alabama and South Carolina |
| Southeast | Helping Cattle Producers in the Southeast Manage Risk—A Multi-State Risk Management Education Program | Clemson University | Dr. Todd D. Davis (864) 656-5777 | \$90,442 | Providing cow-calf producers, extension agents and agricultural lenders in the Valdosta region an integrated educational program combining classroom and hands-on experiences on how to manage price, production and financial risk. |
| Arkansas | Risk Management for Small Livestock Producers | Arkansas Land and Farm Development Corp | James Davis (870) 734-1140 | \$105,108 | To provide training and technical assistance to small beef, swine, and meat goat producers in 42 counties in east, |

| | | | | | |
|---|--|--|---|-----------|---|
| | | | | | central and south Arkansas. |
| Kentucky Tennessee | Kentucky and Tennessee Risk Management Education for Small Meat Goat Producers: Phase I | Kentucky State University | Dr. Marion Simon (502) 597-6437 | \$83,985 | To provide risk management and training on meat goat production, marketing, record-keeping, and economics to agricultural professionals, small, minority, limited-resource, beginning, and women farmers. |
| Arkansas Kentucky Louisiana Mississippi Tennessee | Soybean Rust Management Education Initiative in Arkansas, Kentucky, Louisiana, Mississippi and Tennessee | National Crop Insurance Services | Dr. Thomas P. Zacharias (800) 951-6247 | \$149,910 | To provide training to address the critical farm risk management issues impacting US soybean producers threatened by infestation of Asian Soybean Rust. |
| Arkansas Kentucky Louisiana Mississippi Tennessee | Unique Risk Management Tools and Education for Southern Livestock Producers | Southern Sustainable Agriculture Working Group | David Zodrow (479) 443-5127 | \$103,957 | To provide risk management training on: a) Sustainable Meat Goat Production; b) Pastured Poultry Production (broilers); c) Management Intensive Grazing of Beef; and d) Pastured Turkey Production. |
| Oklahoma Texas | Winning the Game – Grains & Livestock | Country Hedging, Inc. | Keith Banta (800) 961-1133 | \$68,353 | To provide producers with the risk management tools that will help them in managing the risk of buying or selling grain or livestock. |
| New Mexico Oklahoma Texas | Preparing American Indian Agriculture Producers to Utilize Risk Management Tools | Intertribal Agriculture Council | Ross R. Racine (406)259-3525 | \$49,360 | To provide training to American Indian farmers and ranchers in financial record keeping to prepare them for participation in revenue protection type crop insurance and increasing their access to capital. |
| Oklahoma | Teaching Risk Management Skills to Oklahoma Priority | Kerr Center for Sustainable Agriculture, Inc. | James E. Horne (918) 647-9123 | \$140,564 | To provide training in the management of production, |

| | | | | | |
|---------------------|---|---|---------------------------------------|-----------|--|
| | Commodity Producers | | | | marketing, and financial risks to producers to evaluate their risk levels, identify key risk elements, and assist them in constructing alternative strategies to reduce risk levels. |
| Oklahoma | Beef Cattle Risk Management Education | Oklahoma State University | Dr. David Lalman (405) 744-9285 | \$143,774 | To provide risk management training to beef cattle producers and educational materials to support risk assessment and decision-making of farm families producing beef. |
| Michigan Indiana | Risk Management Training for Farm Families | The Farm Research Cooperative | Dr. Leroy Ray, Jr. (269) 521-4993 | \$146,692 | To provide risk management training for producers who graze livestock and for small, limited resource, and minority producers of priority crops in Michigan and Indiana. |
| Ohio Indiana | Ohio and Indiana Risk Management Initiative | Mid American Ag and Hort Services, Inc. | John Wargowsky (614) 246-8286 | \$150,000 | To provide fruit, vegetable and livestock producers risk management training on marketing, legal, human resources, and safety risks. |
| Indiana | Educational Risk Management Programs for Indiana Specialty Crop Producers and Small Farms | Purdue University | Dr. Jennifer Dennis (765) 494-9812 | \$144,740 | To provide risk management training to producers of new specialty crops or priority commodities in Indiana, with an additional focus on small-scale farmers and beginning farmers. |
| Illinois | Mitigating Risks on Illinois Livestock and Grain Farms | University of Illinois | Dr. Gary Schnitkey (217) 244-9595 | \$150,000 | To provide training to priority commodity producers including forage, vegetable, nursery, swine, dairy, and beef producers in managing risks by meeting production, market, and long-run |

| | | | | | |
|-------------------------------------|---|---|--|-----------|--|
| | | | | | financial objectives. |
| Utah, Nevada, Hawaii | Educating Livestock and Specialty Crop Producers About Risks and Opportunities Associated with Food Supply Chains | Utah State University, Department of Economics | Ruby Ward (425) 797-2323 | \$148,401 | To provide training to livestock and specialty crop producers in Utah, Nevada, and Hawaii so producers are better able to understand the risks they face from new supply chains and how they can manage those risks. |
| Arizona, California, Nevada, Hawaii | Southwest Risk Management Education for livestock, Forage, and Specialty Crop Producers | Arizona Board of Regents, University of Arizona | Dr. Russell Tronstad (520) 621-2425 | \$149,999 | To provide education and information to relatively small and family owned cow-calf, forage, vegetable, nursery, and other specialty crop producers through a mix of hands on computer workshops and formal slide presentations with discussion panels. |
| California | Risk Management Education for California's Small and Limited Resource Specialty Crop Producers | Regents of the University of California | Dr. Desmond Jolly (530) 752-7774 | \$121,471 | To develop a risk management curriculum and provide outreach training to 500 specialty crop producers at a statewide specialty crops conference, three hands-on regional short course/workshops and four field days throughout California. |
| Nevada | Risk Management Education for Sustainable Agriculture in Nevada | Board of Regents, UCCSN on behalf of the University of Nevada, Reno | Dr. Kynda Curtis (775) 784-1682 | \$149,467 | To develop and deliver risk management education programs to livestock and forage producers in the State of Nevada. |
| Washington, Idaho, Oregon | Potatoes and Tree Fruit Risk Management Insurance and the Perishable Agriculture Commodities Act (PACA) | Washington State Potato Commission | Dr. Karen Bonaudi (509) 765-8845 | \$135,100 | To provide Tree Fruit and Potato producers with additional information to evaluate existing tools in their own unique setting. |

| | | | | | |
|--------------------------------------|--|--|-------------------------------------|-----------|---|
| Washington, Idaho | Cultivating Success on Small Acreage Farms in Washington and Idaho | Washington State University | Dr. Marcia Ostrum (253) 445-4514 | \$150,000 | To provide small, limited resource, women and beginning farmers with the in-depth Cultivating Success Program in order to raise awareness and access to resources and education opportunities for building sustainable enterprises. |
| Washington, Oregon, Idaho | AGR-Lite Grower Education in Pacific Northwest States | Washington State University | Dennis Fiess (509) 477 2196 | \$150,000 | To provide education and information to all agricultural producers in Washington, Oregon, and Idaho about Adjusted Gross Revenue-Lite Insurance. |
| Washington | Risk Mitigation through Best Management Practice for Livestock Producers in Washington State | Washington State Department of Agriculture | Greg Wright (360) 902-1918 | \$150,000 | To provide Risk Mitigation Through Best Management Practice to underserved dairy farmers whose skills will enable them to assess and mediate risks associated with environmental stewardship, animal health and welfare, food safety, and marketing |
| Colorado | Risk Education for Colorado Livestock Producers | Colorado State University, Agricultural and Resource Economics | Dr. Dana Hoag (970) 491-5549 | \$149,977 | To provide risk management education and information to forage and livestock producers in Colorado through the use of simulation software and support materials. |
| Kansas | Helping Farm Families Manage Successful Businesses | Kansas State University | Charlie Griffin (785) 532-2025 | \$150,000 | To develop and present farm business planning tools to producers. |
| Nebraska, Kansas, Missouri, Colorado | Winning the Game – Grains and Livestock | Country Hedging, Inc. | Keith Banta 800 961-1133 | \$149,997 | To offer four different types of workshops that will provide producers with the risk management tools to help them in managing the risk of buying or selling |

| | | | | | |
|--|--|---|-----------------------------------|-----------|--|
| | | | | | grain or livestock. |
| Nebraska | Soft Solutions for Hash Climates: Marketing and Production Systems for Nebraska Specialty Crops and Livestock | Center for Rural Affairs | Wyatt Fraas (402) 254-6893 | \$53,570 | To present farmers and ranchers with options for dealing with drought and depressed commodity crop prices. |
| Montana | Managing Specialized Crops, Forage, and Range Production Risk Under Multi-Year Drought Conditions | Montana State University | Gary W. Brester (406) 994-7883 | \$113,630 | To provide producers with the knowledge, skills, and tools necessary to make informed risk management decisions about the production and marketing of specialty crops and specialized varieties of traditional crops and forage/range/pasture production that will enable them to mitigate multi-year drought effects. |
| Wyoming | Risk Management Education for Agricultural Producers in Wyoming | University of Wyoming, Office of Research | John P. Hewlett (307) 766-2166 | \$150,000 | To develop and deliver risk management education through onsite programs, media-based education, as well as print and electronic media for livestock producers, farmers who produce forage for livestock consumption, and specialty crop growers. |
| South Dakota | Risk Management, Farm Financial Planning, and Technology Education Serving South Dakota Agricultural Producers | South Dakota Corn Growers Association | Teddi Mueller (605) 334-0100 | \$130,180 | To provide risk management education, farm financial planning workshops and computer training with technology integration techniques to livestock producers. |
| Montana, North Dakota, South Dakota, and Wyoming | Preparing Personal Risk Management Plans for Livestock Producers in the Northern Plains | National Crop Insurance Services, Inc. | Laurence Crane (913) 685-2767 | \$150,000 | To assist livestock and forage producers, many of whom have sustained drought for several years, with development of personalized risk |

| | | | | | |
|---|--|---|---|-----------|---|
| | | | | | management plans. |
| Minnesota | Risk Management Education for a Broad Spectrum of Priority Commodities in Minnesota | Minnesota Grown Promotion Group, Inc | Paul Hugunin (651) 297-5510 | \$147,927 | To provide 22 risk management education activities to floricultural, ornamental, nursery, Christmas trees, fruits, vegetables, wild rice, livestock and forage producers. |
| Minnesota, Wisconsin, Iowa, and Upper Midwest | Continuing and Expanding Integrated Risk Management Tools and Education for Upper Midwest Specialty Crop Producers | Minnesota Fruit & Vegetable Growers Association | Marilyn Nyssetvold Johnson (763) 434-0400 | \$138,500 | To develop an integrated plan of educational conferences and workshops and distribute risk management resources to specialty crop growers. |
| Wisconsin | Financial Management Education for the Southwest Wisconsin Forage Producers | Southwest Wisconsin Technical College | Kevin Raisbeck (608) 822-3262 Ext. 2511 | \$99,363 | To educate dairy producers on financial management using FINPACK financial software. |
| Iowa | A Comprehensive Risk Management Education Program for Midwest Beef Grazing Herds | Iowa State University – Iowa Beef Center | John Lawrence (515) 294-6290 | \$107,405 | To provide risk management education that integrates production, financial, and marketing principles into resource management training for forage based beef producers. |