

United States
Department of
Agriculture



Federal Crop
Insurance
Corporation



Product
Development
Division

FCIC-25670 (02-2000)
FCIC-25670-1 (11-2000)

CHERRY (PILOT) LOSS ADJUSTMENT STANDARDS HANDBOOK

2001 and Succeeding Crop Years

**UNITED STATES DEPARTMENT OF AGRICULTURE
WASHINGTON, D.C. 20250**

FEDERAL CROP INSURANCE HANDBOOK	NUMBER: 25670 (02-2000) 25670-1 (11-2000)
SUBJECT: CHERRY LOSS ADJUSTMENT STANDARDS HANDBOOK 2001 AND SUCCEEDING CROP YEARS	DATE: November 15, 2000
	OPI: Product Development Division
	APPROVED: /s/ Denise Hoffmann for Deputy Administrator, Research and Development

THIS HANDBOOK CONTAINS THE OFFICIAL FCIC-APPROVED LOSS ADJUSTMENT STANDARDS FOR THIS CROP FOR THE 2001 AND SUCCEEDING CROP YEARS. IN THE ABSENCE OF INDUSTRY-DEVELOPED, FCIC-APPROVED PROCEDURE FOR THIS CROP FOR THE 2001 AND SUCCEEDING CROP YEARS, ALL REINSURED COMPANIES WILL UTILIZE THESE STANDARDS FOR BOTH LOSS ADJUSTMENT AND LOSS TRAINING.

SUMMARY OF CHANGES/CONTROL CHART

Major changes. See changes or additions in text which have been **redlined**. Three stars (***) identify information that has been removed.

Changes for November 2000 Issuance (FCIC- 25670-1):

1. These handbook changes comply with the new Cherry Pilot Crop Provisions (2001-057) effective for the 2001 and succeeding crop years.
2. In section 3 B, amended the Hail and Fire exclusion provisions statement to remove reference to limited coverage and add 65/100 or greater coverage. In section 3 D, amended the reference to the California Code of Regulations. Also added a statement for any cherries that are accepted by a packer, processor, or other handler even if failing to meet the applicable grade standards.
3. In section 7 B, amended immature and mature appraisal worksheet entries for items 36 and 37 so that the "Minimum Value per Pound" and the "Dollar per Acre" appraisal information tracks with other examples used in this handbook.
4. In section 8 B, amended procedure for documenting sold production, u-pick production, unsold production and cull production in items 10 through 18 on the harvested production worksheet. Also, updated the example worksheet accordingly.

CHERRY LOSS ADJUSTMENT STANDARDS HANDBOOK

SUMMARY OF CHANGES/CONTROL CHART (Continued)

5. In section 8 C, amended the "Minimum Value Option Table" to include amended procedure for unsold and marketable production that is harvested. Also, added references to the LAM for delayed claim procedures, as applicable.

6. In section 9 B, amended procedure for completing ProductionWorksheet entries in section II, items "G" and "H₂" for sold, unsold, and u-pick production. Also, amended applicable item entries on the example Production Worksheet to track with item entry changes made on the appraisal worksheet.

Control Chart For: Cherry Loss Adjustment Standards Handbook						
	SC Page(s)	TC Page(s)	Text Page(s)	Reference Material	Date	Directive Number
Remove	1-2		1-2 13-18 21-22 33-36		2-2000 2-2000 2-2000 2-2000	FCIC-25670 FCIC-25670 FCIC-25670 FCIC-25670
Insert	1-2		1-2 13-18 21-22 33-36		11-2000 11-2000 11-2000 11-2000	FCIC-25670-1 FCIC-25670-1 FCIC-25670-1 FCIC-25670-1
Current Index	1-2	1-2	1-2 3-12 13-18 19-20 21-22 23-32 33-36	37-40	11-2000 2-2000 11-2000 2-2000 11-2000 2-2000 11-2000 2-2000	FCIC-25670-1 FCIC-25670 FCIC-25670-1 FCIC-25670 FCIC-25670-1 FCIC-25670 FCIC-25670-1 FCIC-25670

1. INTRODUCTION

This handbook identifies the crop-specific procedural requirements for adjusting Multiple Peril Crop Insurance (MPCI) losses in a uniform and timely manner. These procedures, which include crop appraisal methods and claims completion instructions, supplement the general (not crop-specific) procedures, forms, and manuals for loss adjustment identified in the Loss Adjustment Manual (LAM).

2. SPECIAL INSTRUCTIONS

This handbook remains in effect until superseded by reissuance of **either** the entire handbook **or** selected portions (through slipsheets or bulletins). If slipsheets have been issued for a handbook, the original handbook as amended by slipsheet pages shall constitute the handbook. A bulletin can supersede either the original handbook or subsequent slipsheets.

A. DISTRIBUTION

The following is the minimum distribution of forms completed by the adjuster for the loss adjustment inspection:

One legible copy to insured. The original and all remaining copies as instructed by the insurance provider.

NOTE: It is the insurance provider's responsibility to maintain original insurance documents relative to policyholder servicing as designated in their approved plan of operations.

B. TERMS, ABBREVIATIONS, AND DEFINITIONS

- (1) Terms, abbreviations, and definitions **general** (not crop specific) to loss adjustment are identified in the LAM.
- (2) Terms, abbreviations, and definitions **specific** to cherry loss adjustment and this handbook which are not defined in the policy, are defined as they appear in the text.

3. INSURANCE CONTRACT INFORMATION

The insurance provider is to determine that the insured has complied with all policy provisions of the insurance contract. Crop provisions to be considered in this determination include (but are not limited to):

A. INSURABILITY

- (1) The crop insured will be all cherries in the county for which amounts of insurance and premium rates are provided by the actuarial documents:

- (a) That are of varieties (scion and rootstock) which are adapted to the area;
 - (b) That are irrigated unless the Special Provisions allow a nonirrigated practice;
 - (c) That are grown on trees that have reached the minimum age and produced at least the amount of cherries specified by the Special Provisions; and
 - (d) That are grown in an orchard that, if inspected, is considered acceptable by the insurance provider.
- (2) Cherries interplanted with another perennial crop are insurable unless the insurance provider inspects the acreage and determines it does not meet insurability requirements.
- (2) In addition to causes of loss excluded in section 12 of the Basic Provisions, insurance coverage is not provided against damage or loss of production due to:
- (a) Disease or insect damage resulting from insufficient or improper application of insect or disease control measures;
 - (b) Mechanical damage caused by improper use of machinery or tools;
 - (c) Failure to harvest in a timely manner; or
 - (d) Inability to market the cherries for any reason other than actual physical damage from an insurable cause as specified in the Cherry Crop Provisions.

B. PROVISIONS NOT APPLICABLE TO CAT COVERAGE

- (1) Optional units.
- (2) Written Agreements.
- (3) Hail and Fire Exclusion provisions (also not applicable if additional coverage is less than 65/100 or comparable coverage).
- (4) Minimum Value Option.

C. UNIT DIVISION

See the insurance contract for unit provisions. **NOTE:** Unless limited by the Crop or Special Provisions, a basic unit, as defined in the Basic Provisions, may be divided into optional units if, for each optional unit, all conditions stated in the applicable provisions are met.

D. QUALITY ADJUSTMENT

Cherries will be considered marketable if they meet or exceed the minimum grading standards shown on the Special Provisions (e.g., U.S. Standards for Grades of Sweet Cherries, U.S. Standards for Grades of Sulfured Cherries (brined), or Article 21 of the California Code of Regulations) or would be accepted by a packer, processor, or other handler even if failing to meet the aforementioned grading standards.

40. **Insured's Signature and Date:** Insured's (or insured's authorized representative's) signature and date. BEFORE obtaining insured's signature, REVIEW ALL ENTRIES on the appraisal worksheet WITH THE INSURED, particularly explaining codes, etc., which may not be readily understood.

41. **Page Number:** Page numbers. (Example: Page 1 of 1, Page 1 of 2, Page 2 of 2, etc.)

CHERRY APPRAISAL WORKSHEET (FOR ILLUSTRATION PURPOSES ONLY) IMMATURE CHERRY EXAMPLE	1. NAME <i>I.M. Insured</i>		2. POLICY NUMBER <i>XXXXXXXX</i>		3. CROP YEAR <i>YYYY</i>	
	4. UNIT NUMBER <i>00100</i>		5. ACRES IN UNIT <i>80.0</i>		6. TREES PER ACRE <i>100</i>	
	7. CAUSE OF DAMAGE <i>Rain</i>		8. DATE OF DAMAGE <i>March 15, YYYY</i>		9. VARIETY/TYPE <i>Bing/Fresh</i>	

SECTION A - IMMATURE (GREEN) CHERRY APPRAISAL: COUNT METHOD

PART I: FRUIT COUNT

10. Field Id	11. Acres App.	12. Fruit Count - Number of Fruit from Each Sample Tree										13. Total Number of Fruit	14. Number of Samples	15. Ave. No. Fruit per Tree
A	20.0	2850	940	980	2470	2880	990	950	2890	2250	2800	20000	10	2000

PART II: APPRAISED IMMATURE PRODUCTION TO COUNT

16. Ave. No. Fruit per Tree	17. Survival Factor	18. Number of Fruit to Count	19. Number of Fruit per Pound	20. Pounds to Count per Tree
2000	0.90	1800	65	27.7

SECTION B - MATURE CHERRY APPRAISAL: WEIGHT METHOD

PART I: FRUIT WEIGHT

21. Field Id	22. Acres App.	23. Weight of Fruit from Each Sample Tree										24. Total Weight	25. Number of Samples	26. Average Pounds per Tree	

PART II: MARKETABLE MATURE FRUIT

27. Number of Unmarketable Fruit in 100-Fruit Sample										28. Total No. Unmarket- able Fruit	29. No. of Samples	30. % Damaged Fruit	31. % Prod. to Count	32. Pounds to Count per Tree

SECTION C - VALUE OF APPRAISED PRODUCTION

33. Pounds to Count per Tree	34. Number of Trees per Acre	35. Marketable Pounds per Acre	36. Minimum Value per Pound	37. Dollars per Acre
27.7	100	2770	.33	914

38. Remarks:
Appraised 5/1. To be pushed out for housing development before harvest. Left Cert. Form with instructions.

39. Adjuster's Signature	Code No.	Date	40. Insured's Signature	Date
<i>I. M. Adjuster</i>	<i>XXXXX</i>	<i>MM/DD/YYYY</i>	<i>I. M. Insured</i>	<i>MM/DD/YYYY</i>

CHERRY APPRAISAL WORKSHEET (FOR ILLUSTRATION PURPOSES ONLY) MATURE CHERRY EXAMPLE	1. NAME <i>I.M. Insured</i>			2. POLICY NUMBER <i>XXXXXXXX</i>		3. CROP YEAR <i>YYYY</i>	
	4. UNIT NUMBER <i>00100</i>			5. ACRES IN UNIT <i>80.0</i>		6. TREES PER ACRE <i>100</i>	
	7. CAUSE OF DAMAGE <i>Rain</i>			8. DATE OF DAMAGE <i>May 10, YYYY</i>		9. VARIETY/TYPE <i>Bing/Fresh</i>	

SECTION A - IMMATURE (GREEN) CHERRY APPRAISAL: COUNT METHOD

PART I: FRUIT COUNT

10. Field Id	11. Acres App.	12. Fruit Count - Number of Fruit from Each Sample Tree										13. Total Number of Fruit	14. Number of Samples	15. Ave. No. Fruit per Tree	

PART II: APPRAISED IMMATURE PRODUCTION TO COUNT

16. Ave. No. Fruit per Tree	17. Survival Factor	18. Number of Fruit to Count	19. Number of Fruit per Pound	20. Pounds to Count per Tree

SECTION B - MATURE CHERRY APPRAISAL: WEIGHT METHOD

PART I: FRUIT WEIGHT

21. Field Id	22. Acres App.	23. Weight of Fruit from Each Sample Tree										24. Total Weight	25. Number of Samples	26. Average Pounds per Tree
		<i>52.0</i>	<i>48.0</i>	<i>32.0</i>	<i>60.0</i>	<i>46.0</i>	<i>54.0</i>	<i>44.0</i>	<i>42.0</i>	<i>58.0</i>	<i>64.0</i>			
<i>B</i>	<i>20.0</i>											<i>500.0</i>	<i>10</i>	<i>50.0</i>

PART II: MARKETABLE MATURE FRUIT

27. Number of Unmarketable Fruit in 100-Fruit Sample										28. Total No. Unmarket- able Fruit	29. No. of Samples	30. % Damaged Fruit	31. % Prod. to Count	32. Pounds to Count per Tree
<i>63</i>	<i>48</i>	<i>23</i>	<i>63</i>	<i>28</i>	<i>43</i>	<i>53</i>	<i>58</i>	<i>33</i>	<i>68</i>					
										<i>480</i>	<i>10</i>	<i>48</i>	<i>8</i>	<i>4.0</i>

SECTION C - VALUE OF APPRAISED PRODUCTION

33. Pounds to Count per Tree	34. Number of Trees per Acre	35. Marketable Pounds per Acre	36. Minimum Value per Pound	37. Dollars per Acre
<i>4.0</i>	<i>100</i>	<i>400</i>	<i>.33</i>	<i>132</i>

38. Remarks:
Appraised 5/25

39. Adjuster's Signature <i>I. M. Adjuster</i>	Code No. <i>XXXXX</i>	Date <i>MM/DD/YYYY</i>	40. Insured's Signature <i>I. M. Insured</i>	Date <i>MM/DD/YYYY</i>
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8. SUMMARY OF HARVESTED PRODUCTION WORKSHEET COMPLETION PROCEDURE

A. GENERAL INFORMATION

- (1) Use this worksheet to record harvested production and sale of cherries.
- (3) Record all the production delivered to each processor, packing house, or other first handler on separate Summary of Harvested Production worksheets.
 - (a) Use separate worksheets for sold production, unsold production, and sales from U-pick operations.

NOTE: Unsold production is production not committed to a processor, packing house, or other first handler and may be stored or listed with a broker, etc.

- (b) Separate worksheets are required for each cherry type (processing and fresh).
- (3) A year-end (pool closing) summary from a processor, packing house, or other first handler by cherry type may be used in lieu of individual load or lot data.
- (4) Handling charges include costs shown on the handler's summary of sales as deductions from gross revenue. These may include grading, cooling, fumigating, packing, packing containers, selling commissions, etc., and other assessments. Do not include harvesting costs within handling charges.
- (5) Allowable costs include costs of picking and hauling as shown on the Special Provisions and are deducted separately.

B. WORKSHEET ENTRIES AND COMPLETION INFORMATION

Verify or make the following entries:

Item

No. Information Required

Company: Name of insurance provider, if not preprinted on the worksheet (company name).

1. **Insured's Name:** Name of the insured that identifies EXACTLY the person (legal entity) to whom the policy is issued.
2. **Crop:** "Cherries" (0057).
3. **Crop Year:** Crop year, as defined in the policy, for which the claim is filed.
4. **Policy Number:** Insured's assigned policy number.

5. **Unit Number:** Five-digit unit number from the Summary of Coverage after it is verified to be correct (e.g., 00100).
6. **Type/Disposition/Variety:** Cherry type, the disposition, and the variety (optional entry) of the cherries represented by this Summary of Harvested Production worksheet. Use separate worksheets for each type (fresh or processing, as shown on the Special Provisions), and disposition (unsold, U-pick, or sold by first handler; packer, processor, broker, or fruit stand).
7. **Name, Address, and Phone No. of Buyer/Packer:** Name, address and telephone number of the processor, packing house, or other first handler of the production. Use separate worksheets for each type and distribution.

PART I - PRODUCTION

8. **Date:** Date the load, lot, pool, or account reported on the line was delivered, closed, or summarized. List in MM/DD/YYYY format.
9. **Load/Lot/Pool/Summary No.:** Identification number of the load, lot, pool, or account.
10. **Gross Dollars Received:** **Sold and U-pick Production:** Value per load, lot, pool, or account listed in item 9, before any adjustments, in dollars and cents.
11. **Adjustments to Gross Production:** **Sold Production:** Total of deductions imposed by the packing/processing facility such as in-charges, out-charges, and other industry handling charges customary in the area, in dollars and cents (see subsection A (4) above). If not delivered to a third party, adjustments must be verifiable as packing or processing expenses.
12. **Net Dollars Received:** **Sold Production:** Gross Dollars Received (item 10) minus Adjustments to Gross Production (handling charges) (item 11), in dollars and cents. **U-pick Production:** Transfer entry from item 10, in dollars and cents.
13. **Pounds Delivered:** **Sold, Unsold, and U-pick Production:** The number of whole pounds per load, lot, pool, or account, as delivered. If production is listed by containers, convert the number of containers to whole pounds of cherries. In Remarks (item 22), list any conversion factor(s) used.
14. **Pounds Sold:** **Sold Production:** The number of whole pounds per load, lot, pool, or account, that were sold. **U-pick production:** Transfer entry from item 13.
15. **Allowable Cost per Pound:** **Sold Production:** The allowable cost per pound as listed in the Special Provisions for the cherry type, recorded to three decimal places. **U-pick Production:** enter "0.00" (except in California and Utah where the policy permits allowable costs for U-pick cherries).
16. **Allowable Cost:** The Allowable Cost per Pound (item 15) times Pounds Delivered (item 13), in dollars and cents.

17. **Adjusted Total Value: Sold and U-pick Production:** Net Dollars Received (item 12) minus Allowable Cost (item 16) in dollars and cents.

NOTE: Enter "0" for any totals that are less than zero.

18. **Totals: Sold Production:** Separately total columns for Pounds Delivered (Column 13), Pounds Sold (Column 14), and Adjusted Total Value (Column 17) for this page. **Unsold Production:** Sum all page Totals (item 18) for Pounds Delivered (Column 13), in whole pounds. Transfer this entry to section II, item "G - Production," on the T-P-C Production Worksheet. **U-pick Production:** Sum all page Totals (item 18) for Adjusted Total Value (column 17). Transfer this entry (in whole dollars), on a separate line, to section II, item "L" - Value of Production on the T-P-C Production Worksheet.

NOTE: Document any differences between Pounds Delivered (column 13) and Pounds Sold (column 14) in the Remarks section (i.e., 400 pounds culled due to poor quality).

PART II - WEIGHTED VALUE BY TYPE

NOTE: Complete Part II only on the last page of the Summary of Harvested Production form for the cherry type. This data must be transferred to Section II of the Production Worksheet. Make no entries in this section for Unsold and/or U-pick cherry production.

19. **Adjusted Total Value:** Sum of all page Totals (item 18) for Adjusted Total Value (Column 17 entries, in dollars and cents.
20. **Total Pounds Sold:** Sum of all page Totals (item 18) for Pounds Sold (Column 14) entries, in whole pounds.

NOTE: Transfer this entry to section II, item "G - Production," on the T-P-C Production Worksheet. **Make a separate line entry for any sold production.**

21. **Adjusted Average Value Per Pound:** Adjusted Total Value (item 19) divided by Total Pounds Sold (item 20), recorded to three decimal places (three decimal places are required to minimize rounding errors).

NOTE: Transfer this entry to section II, item "H₂- Local Market Price," on the T-P-C Production Worksheet.

22. **Remarks:** Enter any pertinent information such as where unsold production has been stored and how it was valued, factors used to convert reported containers to pounds of cherries (e.g., 1 box = 18.0 pounds, etc.) on each page for which it is applicable **and any cull production.**

C. MINIMUM VALUE OPTION EXAMPLE

Harvested production to count will be valued as follows:

- Basic Policy Minimum Value = \$.33/lb fresh and \$.28/lb. processing.
- Option I Minimum Value = \$.22/lb. fresh
- Option II Minimum Value = \$.11/lb. fresh

MINIMUM VALUE OPTION TABLE

If the production is Unharvested. . .	and the policy option elected is... Basic Policy
Appraised and Marketable	Not less than the minimum value per pound, \$.33/lb. for fresh cherries, or \$.28/lb. for processing cherries.
Appraised and Unmarketable	N/A

If the production is Harvested. . .	and the policy option elected is...		
	Basic Policy	Basic Policy plus Option I	Basic Policy plus Option II
Sold and Marketable.....	The value per pound is the GREATER OF: Avg. \$ received per pound less allowable cost OR \$.33/lb. fresh or \$.28/lb. processed.	The value per pound is the GREATER OF: Avg. \$ received per pound less allowable cost OR \$.22/lb. fresh.	The value per pound is the GREATER OF: Avg. \$ received per pound less allowable cost OR \$.11/lb. fresh.
Unsold and Marketable	*The value per pound is the GREATER OF: Avg \$ received per pound less allowable cost OR \$.33/lb. fresh or \$.28/lb. processed.	*The Minimum Value Option price does not apply to unsold production. The value per pound is \$.33/lb. for fresh cherries and \$.28/lb. for processing cherries.	
Unsold and Unmarketable	There is no minimum value per pound for unmarketable production damaged due to insured causes and it is not counted as production to count.		

*The value per pound in some cases may not be established until marketing pools close. Refer to the LAM for delayed claims procedures.

NOTE: The values used in the example above are for illustration purposes only. Refer to the Special Provisions for the applicable values for the current crop year.

G. **Production:** **Sold Production:** Total Pounds Sold (item 20 on the Summary of Harvested Production worksheet) in whole pounds for all harvested sold fruit. **Unsold Production:** Totals (item 18 on the Summary of Harvested Production worksheet) on in whole pounds for all unsold fruit Use separate line s for each processor/packer/first handler, sold production, unsold production, and cherry type.

NOTE: Cherries which are unmarketable due to insurable causes are not counted as production to count. Also, any undamaged marketable or cherries that the producer cannot market, that meet the minimum grade standards as specified in the Special Provisions, must be counted as production to count.

H₁. **Value per Pound:** The minimum value per pound as listed in the Special Provisions or, if a Minimum Value Option is in effect, the minimum value option price for the type.

H₂. **Local Mkt. Price:** **Sold Production:** Adjusted Average Value per Pound (item 21 on the Summary of Harvested Production) for the type, to three decimal places. **Unsold**

*** **Production:** For cherries that remain unsold 60 days after the calendar date for the end of the insurance period use the following:

- a. Fresh cherries: Use the minimum value as specified in the Special Provisions.
- b. Processing cherries: Use the open market price at date of delivery at the processor facility where the cherries have been committed for processing or eventual sale. If the cherries are not committed for processing and sale, or have not been delivered to a processor, use the highest open market price in the local area at the date of harvest.

NOTE: Make no entry for U-pick production (refer to item "L" below for U-pick Production). Refer to section 8 C herein and the LAM for additional procedure on delayed claims.

I. **Quality Factor:** MAKE NO ENTRY.

J. **Production Not to Count:** Net production NOT to count WHEN ACCEPTABLE RECORDS IDENTIFYING SUCH PRODUCTION ARE AVAILABLE, from harvested acreage which has been assessed an appraisal of not less than the guarantee per acre, or from other sources (e.g., other units or uninsured acreage).

THIS ENTRY MUST NEVER EXCEED PRODUCTION SHOWN ON THE SAME LINE.
EXPLAIN ANY "PRODUCTION NOT TO COUNT" IN THE NARRATIVE.

K. **Production to Count:** Enter to tenths, the result of subtracting the production in item "J" from the production in item "G."

L. **Value of Production:** **Sold and Unsold Production:** Enter, to whole dollars, the result of multiplying the production in item "K" by the **greater of** item "H₁" or "H₂" for the line. **U-pick Production:** From Totals (item 18 on the Harvested Production worksheet), Pounds Delivered (column 13) plus Adj. Total Value (column 17), in whole dollars.

M. **Value Not to Count:** MAKE NO ENTRY.

N. **Production/Value to Count:** Enter the value calculated for item "L."

NOTE: FOR ITEMS 22-24. WHEN SEPARATE LINE ENTRIES ARE MADE FOR VARYING SHARES, TYPES, ETC., WITHIN THE UNIT, AND TOTALS NEED TO BE KEPT SEPARATE FOR CALCULATING INDEMNITIES, MAKE NO ENTRY AND FOLLOW INSURANCE PROVIDER INSTRUCTIONS; OTHERWISE MAKE THE FOLLOWING ENTRIES.

22. **Section II Total:**

PRELIMINARY: MAKE NO ENTRY.

FINAL: Enter the total of Column "N," in whole dollars.

23. **Section I Total:**

PRELIMINARY: MAKE NO ENTRY.

FINAL: Enter the total of Column "P," in whole dollars.

24. **Unit Total:**

PRELIMINARY: MAKE NO ENTRY.

FINAL: Total of 22 and 23 in whole dollars.

NOTE: For CAT policies, multiply result by .55 unless otherwise instructed by the insurance provider because adjustments will be made by other manual or automated computation process.

25. **Adjuster's Signature, Code #, and Date:** Signature of adjuster, code number, and date signed **after** the insured (or insured's authorized representative) has signed. For an absentee insured, enter adjuster's code number **ONLY**. The signature and date will be entered **AFTER** the absentee has signed and returned the TPC-Production Worksheet.

NOTE: Final indemnity inspections should be signed on bottom line.

26. **Insured's Signature:** Insured's (or insured's authorized representative's) signature and date. **BEFORE** obtaining insured's signature, **REVIEW ALL ENTRIES** on the TPC-Production Worksheet **WITH THE INSURED**, particularly explaining codes, etc., that may not be readily understood.

NOTE: Final inspection should be signed on bottom line.

27. **Page Numbers:**

PRELIMINARY: Page numbers - "1," "2," etc., at the time of inspection.

FINAL: Page numbers - (Example: Page 1 of 1, Page 1 of 2, Page 2 of 2, etc.).

Company Name
FOR ILLUSTRATION PURPOSE ONLY
PRODUCTION WORKSHEET (Tobacco, Peanuts, Cotton, Peaches)

1. Crop/Code # Cherries 0057	2. Unit 00100	3. Legal Description SEC-1 TWP-96N RNG-30W	7. Company/8. Name of Insured ABC XYZ					8. Name of Insured I. M. INSURED			
4. Date of Damage MAR 15	5. Cause of Damage RAIN	6. Primary Cause % 100%	Agency					9. Claim # XXXX		11. Crop Year YYYY	
12. Additional Units 00200		13. Est. Prod. Per Acre 10000							10. Policy # XXXXXXXX		
							14. Date(s) Notice of Loss		1st MM/DD/YYYY	2nd MM/DD/YYYY	Final MM/DD/YYYY
							15. Companion Policy(ies)				

SECTION I - ACREAGE APPRAISED, PRODUCTION AND ADJUSTMENTS

Actuarial									Potential Yield							Stage Guarantee			
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R		
Field ID	Prelim. Acres	Final Acres	Interest or Share	Risk	Practice	Type Class Variety	Stage	Intended or Final Use	Appraised Potential	Quality Factor	Adjusted Potential	(+) Uninsured Causes	Potential Counted	Value Per Pound	Total Potential to Count (C x N x O)	Per Acre	Total (C x Q)		
A		20.0	1.000	D01	002	111	UH	UH	914				914		18280	2000	40000		
mm/dd B		20.0	1.000	D01	002	111	UH	UH	132		4		128		2560	2000	40000		
mm/dd C		40.0	1.000	D01	002	111	H	H								2000	80000		
16. TOTAL		80.0														20840	17. TOTALS		160,000

NARRATIVE (If more space is needed, attach a Special Report)

Field A: appraised ac. destroyed MM/DD/YY per Certification; no harvesting cost allowed. Field B: (L) 500 lbs. picked for appraisal X \$.16 (allowable cost)/20 acres. allowable cost + 20 ac = \$4/ac. ITEM J, Fields A and B: prod. from appraisal worksheet ACREAGE VERIFIED; PERMANENT FIELDS

SECTION II - HARVESTED PRODUCTION

18. DATE HARVEST/SALE COMPLETED MM/DD/YYYY				19. IS DAMAGE SIMILAR TO OTHER FARMS IN THE AREA? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				20. ASSIGNMENT OF INDEMNITY? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				21. TRANSFER OF RIGHT TO INDEMNITY? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No					
Stalk Inspection					Adjustments to Harvested Production												
A ₁	B	C	D	E			F	G	H ₁	H ₂	I	J	K	L	M	N	
Share Field ID	Row Width	Tractor	Est. Yield	Leaf Quality			Quota (Q), Non-Quota (NQ)	Production	Value Per Pound	Local Mkt. Price	Quality Factor	Production Not to Count	Production to Count	Value of Production	Value Not to Count	Production/Value to Count	
Disposition-Sold				G	F	P											
							309,077	\$.33				309,077	110,031			110,031	
								\$.356									
I certify the information provided above, to the best of my knowledge, to be true and complete and that it will be used to determine my loss, if any, to my insured crops. I understand that this Production Worksheet and supporting papers are subject to audit and approval by the company. I understand that this crop insurance is subsidized and reinsured by the Federal Crop Insurance Corporation, an agency of the United States. I understand that any false or inaccurate information may result in the sanctions outlined in my policy and administrative, civil, and criminal sanctions under 18 U.S.C. * 1006 and 1014, 7 U.S.C. * 1506, 31 U.S.C. * 3729 and 3730 and other federal statutes.															22. SECTION II TOTAL		110,031
															23. SECTION I TOTAL		20,840
															24. UNIT TOTAL		130,871

25. Adjuster's Signature (1st inspection) I. M. ADJUSTER	Code # XXXXXX	Date MM/DD/YYYY	26. Insured's Signature (1st inspection) I. M. INSURED	Date MM/DD/YYYY
(2nd inspection)	Code #	Date	(2nd inspection)	Date
(Final inspection)	Code #	Date	(Final inspection)	Date
I. M. ADJUSTER	XXXXXX	MM/DD/YYYY	I. M. INSURED	MM/DD/YYYY

10. REFERENCE MATERIAL

TABLE A - MINIMUM REPRESENTATIVE SAMPLE REQUIREMENTS

Number of Acres	Select*
10.0 or less	The lesser of 10 trees or 5% of the number of trees in the orchard (for .5 trees or more, round to the next whole tree).
10.1 to 100.0	10 trees plus 3 trees per additional 10.0 acres.
100.1 or more	37 trees plus 5 trees per additional 100.0 acres.

*Supplemental Sample Size and Appraisal Information

A. Use of less than the "Minimum Recommended Sample Requirements" is authorized on a unit basis in the situations outlined below if the trees selected for sampling are representative of the orchard or suborchard (see section 4 B).

- (1) The appraised production from at least 60 percent of the sample trees is within 10 percent of the average appraisal for the sampled trees. Sampling of the remaining 40 percent is optional.

EXAMPLE: Ten trees are to be sampled. The first 6 sample tree appraisals are within 10 percent of the average appraisal, as follows:

Sample Number	Appraisal in Lbs.	Average Appraisal in Lbs.	Percent of Average Appraisal
1	45	50	0.90
2	51	50	1.02
3	52	50	1.04
4	47	50	0.94
5	50	50	1.00
6	55	50	1.10
Total:	300) 6 = 50 lbs. Average Appraisal		

NOTE: If the quality adjustment for these samples is comparable, sampling of the remaining 4 trees is optional.

- (2) The appraised production from at least 60 percent of the sample trees indicates that the appraised production value per acre will exceed the guarantee per acre. Sampling of the remaining 40 percent is optional.

EXAMPLE: A 10.0 acre orchard with 109 trees per acre with a \$2000 guarantee/acre and a minimum value of \$0.36/lb. Ten trees are to be sampled. The first 6 trees appraised average 75 pounds of fruit per tree. So, 75 lbs. x 109 trees/acre x \$0.36/lb. minimum value = \$2,943/acre production to count which exceeds the \$2000 guarantee/acre. Considering the quality adjustment, sampling of the 4 remaining trees is optional.

NOTE: Follow the procedure in the LAM for "No Indemnity Due Claims" or complete and sign a "Withdrawal of Claim" form, as applicable.