United States Department of Agriculture



Federal Crop Insurance Corporation

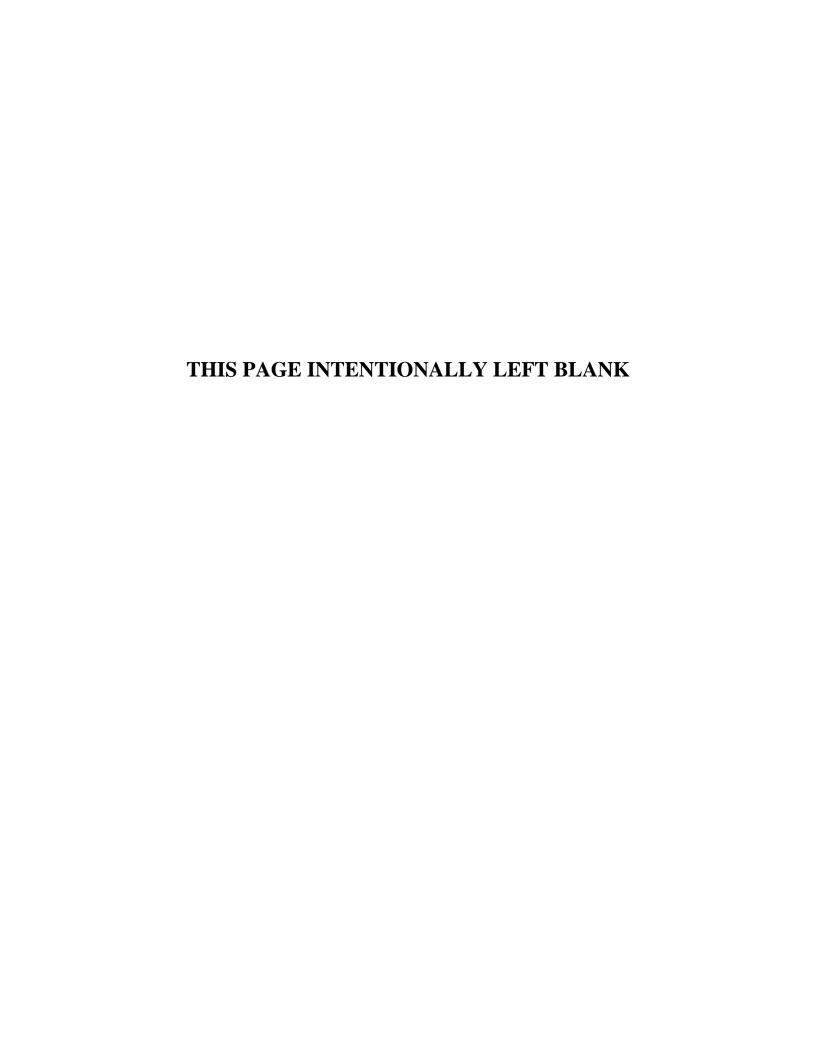


Actuarial and Product Design Division

FCIC-25570 (2-2007)

FLORIDA FRUIT TREE PILOT LOSS ADJUSTMENT STANDARDS HANDBOOK

2008 and Succeeding Crop Years



U.S. DEPARTMENT OF AGRICULTURE WASHINGTON, D.C. 20250

FEDERAL CROP INSURANCE HANDBOOK		NUMBER: 25570
SUBJECT:	OPI: Actuarial and	Product Design Division
FLORIDA FRUIT TREE PILOT	APPROVED:	DATE:
LOSS ADJUSTMENT STANDARDS	/S/ Tim B. Witt	2/16/2007
HANDBOOK 2008 AND SUCCEEDING CROP YEARS	Deputy Administrator for Pr	roduct Management

THIS HANDBOOK CONTAINS THE OFFICIAL FCIC-ISSUED LOSS ADJUSTMENT STANDARDS FOR THIS CROP FOR THE 2008 AND SUCCEEDING CROP YEARS. ALL REINSURED COMPANIES WILL UTILIZE THESE STANDARDS FOR BOTH LOSS ADJUSTMENT AND LOSS TRAINING.

SUMMARY OF CHANGES/CONTROL CHART

The following list contains significant changes to this handbook, as determined by us. It may not represent all changes made. All changes made to this handbook are applicable regardless of whether or not listed.

Major Changes: See changes or additions in text which have been highlighted. Three stars(***) identify where information has been removed.

- 1. Pg. 1, Sec. 2. B. (3): Deleted four abbreviations that were ACC related.
- 2. Pg. 2, Sec 2. B. (4): Added two definitions, clarified definitions, and removed references to ACC
- 3. Pg. 3 4, Sec. 3. A. (1) and (2): Removed reference to ACC.
- 4. Pg. 4, Sec. 3. A. (3) (b): Clarified language.
- 5. Pg. 4, Sec. 3. A. (4)(a)(1): Removed 2007 dates
- 6. Pg. 4, Sec. 3. A. (4)(c): Clarified language.
- 7. Pg. 5, Sec. 3. D. (1): Added language to clarify revised acreage reports.
- 8. Pg. 5, Sec. 3. D. (2) and (3): Clarified language.
- 9. Pg. 6, Sec. 3. D. (6): Removed reference to ACC.
- 10. Pg. 6, Sec. 3. D. (7): Clarified language.
- 11. Pg. 7, Sec. 4. A. (2): Clarified language.
- 12. Pg. 8, Sec. 4. A. (3): Removed reference to ACC.

FLORIDA FRUIT TREE PILOT LOSS ADJUSTMENT HANDBOOK

SUMMARY OF CHANGES/CONTROL CHART (Continued)

- 13. Pg. 8, Sec. 4. B. (old): Removed reference to ACC.
- 14. Pg. 8, Sec. 4. B. (new): Removed reference to ACC.
- 15. Pg. 9, Sec. 4. C. (1): Removed reference to ACC and clarified language.
- 16. Pg. 11, Sec. 5. C. (1) and (2): Changed pages of Figure references and clarified language.
- 17. Pg. 12, Sec. 5. C. (3): Clarified language and removed reference to ACC for Destroyed under Citrus and Carambola in table.
- 18. Pg. 14, Sec 7. A. (8): Clarified language.
- 19. Pg. 14, Sec. 7. A. (10): Added Privacy Act and Nondiscrimination language.
- 20. Pg. 15, Sec. 7. B. PART I 5.: Clarified language.
- 21. Pg. 16, Sec. 7. B. PART II 8. a.: Clarified language and removed reference to ACC.
- 22. Pg. 16, Sec. 7. B. PART II 12.: Clarified language.
- 23. Pg. 17, Sec. 7. B. PART III b.: Removed reference to ACC.
- 24. Pg. 18, Sec. 7. B. PART III 30. and 32.: Clarified language.
- 25. Pg. 19, Sec. 7. Appraisal Worksheet: Clarified and added language.
- 26. Pg. 21, Sec. 8. A.: Removed reference to ACC and clarified language.
- 27. Pg. 21, Sec. 8. A. (3)(d): Added language.
- 28. Pg. 22, Sec. 8. A. (9): Added Privacy Act and Nondiscrimination language.
- 29. Pg. 22, Sec. 8. B. 1. and 2.: Clarified language.
- 30. Pg. 24, Sec. 8. B. Sec 1: Removed reference to ACC and clarified language.
- 31. Pgs. 25-28, Sec. 8. B. Sec 1 D., J., L., M., and N.: Removed reference to ACC.
- 32. Pgs. 25-26, Sec. 8. B. Sec 1 D. 2, H, and K. c.: Clarified and added language.
- 33. Pg. 28, Sec. 8. B. Sec 1 O: Clarified language.

FLORIDA FRUIT TREE PILOT LOSS ADJUSTMENT HANDBOOK

SUMMARY OF CHANGES/CONTROL CHART (Continued)

- 34. Pg. 28, Sec. 8. B. 15: Added language.
- 35. Pg. 28, Sec. 8. B. 16: Clarified language and removed reference to ACC.
- 36. Pgs. 29-30, Sec. 8. B. Narrative h. and m.: Clarified language.
- 37. Pgs. 30-31, Sec. 8. B. Sec 2 A. through I.: Multiple changes in instructions to correspond with the new production worksheets.
- 38. Pg. 30, Sec. 8. B. Sec 2 B.: Clarified language and removed reference to ACC.
- 39. Pg. 31, Sec. 8. B. Sec 2 G., H., and I.: Removed reference to ACC and clarified language.
- 40. Pg. 31, Sec. 8. B. Sec 2 22. and 23: Clarified language.
- 41. Pgs. 32-36 Production Worksheets: Changed to correspond with revised calculations.

Contro	Control Chart For: Florida Fruit Tree Pilot Loss Adjustment Standards Handbook														
	SC Page(s)	TC Page(s)	Text Page(s)	Reference Material	Date	Directive Number									
Remove			Entire Handbook		2/2007	FCIC-25570									
Insert and current Index	1-3	1-2	1-36	37-39	2/2007	FCIC-25570									

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1. INTRODUCTION

THIS HANDBOOK MUST BE USED IN CONJUNCTION WITH THE LOSS ADJUSTMENT MANUAL (LAM).

This handbook identifies the crop-specific procedural requirements for adjusting Multiple Peril Crop Insurance (MPCI) losses in a uniform and timely manner. These procedures, which include crop appraisal methods and claims completion instructions, supplement the general (not crop-specific) procedures, forms, and manuals for loss adjustment identified in the Loss Adjustment Manual (LAM).

2. SPECIAL INSTRUCTIONS

This handbook remains in effect until superseded by reissuance of **either** the entire handbook **or** selected portions (through amendments or bulletins). If amendments have been issued for a handbook, the original handbook as amended by slipsheet pages shall constitute the handbook. A bulletin can supersede either the original handbook or subsequent slipsheets.

A. <u>DISTRIBUTION</u>

- (1) The following is the minimum distribution of forms completed by the adjuster and signed by the insured (or the insured's authorized representative) for the loss adjustment inspection:
 - (a) One legible copy to insured.
 - (b) The original and all remaining copies as instructed by the approved insurance provider (AIP).
- (2) It is the AIP's responsibility to maintain original insurance documents relative to policyholder servicing as designated in their approved plan of operations.

B. TERMS, ABBREVIATIONS, AND DEFINITIONS

- (1) Terms, abbreviations, and definitions **general** (not crop specific) to loss adjustment are identified in the LAM.
- (2) Terms, abbreviations, and definitions **specific** to Florida fruit tree loss adjustment and this handbook, which are not defined in this section, are defined as they appear in the text.
- (3) Abbreviations:

AIP	Approved Insurance Provider	
-----	-----------------------------	--

CTVE Comprehensive Tree Value Endorsement

DYSO (Damage Occurring) During the Year of Set Out

FFT Florida Fruit Trees

FYSO (Damage Occurring In Any Year) Following the Year of Set Out

OLO Occurrence Loss Option SDT Stand(s) of Damaged Trees

(4) Definitions:

Amount of Insured Damage

The dollar amount determined by multiplying the damage value by the coverage level.

Amount of Protection (Unit)

The dollar amount for the unit calculated by multiplying the number of insurable trees reported by you in each stage-block times the applicable tree reference price for the stage, totaling these values, and then multiplying this result times the coverage level selected by you.

CTV Amount of Protection

The dollar amount (by unit) calculated by multiplying the number of insurable trees reported by you in each stage II- and stage III-block times the applicable maximum CTV reference price for the stage, adding these values, and then multiplying the result by the coverage level selected by you.

Damage Value

The dollar amount determined by multiplying the actual number of insurable trees in each stage-block damaged by the most recent cause of loss times the applicable tree reference price, multiplying this result for each stage-block times the percent of damage applicable to each stage-block and totaling these values.

Destroyed Tree

- (a) For damage due to insured causes occurring during the year of set out, any insurable tree with no live wood above the bud union.
- (b) For damage due to insured causes occurring in any year following the year of set out, or for buckhorned or topworked trees, damage occurring either during the year the trees are topworked or buckhorned or any year thereafter, any insurable tree that:

- (1) The tree is dead;
- (2) The tree is toppled, and rehabilitation is not possible, or the tree is missing; or
- (3) There is no live wood above the bud union;
- (4) For insurance purposes, for citrus only, if there exists damage within one foot of the trunk for stage II and stage III trees;
- (5) For insurance purposes, for carambola only, if there exists damage within six inches of the trunk for stage I or II trees, or within one foot of the trunk for stage III trees.

Fully Damaged Tree

An insurable tree that is 100 percent damaged and requires rehabilitation, but is not destroyed. The percent of damage is determined in accordance with section 12(b) of the crop provisions.

Partially Damaged Tree

An insurable tree that requires rehabilitation but for which the extent of damage is less than 100 percent. The percent of damage is determined in accordance with section 12(b) of the crop provisions.

Stage-block A block in which at least 75 percent of the trees are the same stage at the time

insurance attaches.

Stand of Damaged Trees The area or areas within a unit where damage due to the same insurable cause

of loss occurs, as established by us for the crop year, and is used to determine the damage value of the unit. If distinct areas of damaged trees within the unit cannot be established, the stand of damaged trees will be the entire unit.

3. INSURANCE CONTRACT INFORMATION

The AIP is to determine that the insured has complied with all policy provisions of the insurance contract. Crop provisions which are to be considered in this determination include (but are not limited to):

A. <u>INSURABILITY</u>

The following may not be a complete list of insurability requirements. Refer to the Basic Provisions, FFT Pilot Crop Provisions, and Special Provisions for a complete list.

- (1) The trees insured will be all of each FFT crop for which the insured elects insurance coverage and for which a premium rate is provided by the actuarial documents:
 - (a) That are grown in the county listed on the application;
 - (b) In which the insured has a share; and
 - (c) That are grown to produce a commodity intended to be sold as fruit or juice for human consumption.

- (2) In addition to the exclusions listed in the Basic Provisions, insurance will not be provided for any trees that:
 - (a) Are unsound, diseased, or unhealthy;
 - (b) Are toppled;
 - (c) Have been grafted within a 12-month period before the date insurance attaches, unless the grafting is a result of topworking;
 - (d) Are non-grafted seedlings (grown from seed);
 - (e) No longer have the potential to produce a yield typical of healthy trees of the same age as the subject trees, unless the trees were topworked or buckhorned and qualify as stage I or II;
 - (f) Were damaged before the beginning of the insurance period. (If trees suffered damage the previous crop year, insurance will not attach until the previous year's damage is determined, the insured submits a revised acreage report, and the trees are accepted by the AIP.)

- (3) Insurance will also not be provided for:
 - (a) Flooding due to high groundwater for trees that do not meet the requirements in the Special Provisions; or
 - (b) Any stage-I citrus trees located north of Interstate 4 for freeze that do not meet the requirements, if provided, in the Special Provisions.

(4) Coverage begins:

- (a) For new policies:
 - ***<u>1</u> When the AIP receives the completed application by the sales closing date and subject to all other policy requirements, coverage begins on June 1 following the sales closing date for the 2008 and succeeding crop years,
 - When the AIP receives the completed application after the sales closing date and subject to all other policy requirements, coverage begins 45 days after the AIP receives the completed application.
- (b) For renewal policies:
 - When the AIP receives the acreage report (and a completed application if required) by the sales closing date, coverage begins June 1 following the sales closing date for the crop year;
 - An application is required if the insured elects a higher coverage level, adds CTVE or OLO, increases his/her share or reports additional acreage of insurable trees such that the amount of protection increases by more than 10 percent;
 - If insured damage occurs after the sales closing date but before insurance attaches for the crop year, insurance coverage will not attach to any addition amount of protection or optional coverage elected or reported by the insured for the crop year.
- ***(c) Set out for replacement trees. A revised acreage report is required to increase the amount of protection.
- (5) Coverage ends the earlier of May 31 of the crop year or upon total destruction of the insured trees on the unit.

B. PROVISIONS AND PROCEDURES NOT APPLICABLE TO CAT COVERAGE

Refer to the CIH and LAM for provisions and procedures not applicable to CAT.

C. <u>UNIT DIVISION</u>

Refer to the insurance contract for unit provisions.

D. UNIT VALUE DETERMINATIONS

- (1) Determination of unit acreage is not required; the number of trees in each stage-block in the unit is primarily used to determine unit value. If the unit value is greater than the amount of insurance, the underreport factor (URF) is used to adjust the indemnity. If the insured files a revised acreage report after the final acreage reporting date (to change the reported number/stage of trees), the AIP shall refer to the LAM for instructions regarding such revised acreage reports. In lieu of instructions in the LAM requiring acreage determinations for acreage reports revised after the final acreage reporting date, AIP's must verify the actual number of trees by stage.
- ****(2) More than one stage-block may exist within a unit. To determine actual numbers and stages of trees in each stage-block, the loss adjuster must visually inspect the unit. If an inspection reveals no discrepancy between the reported and actual numbers and stages of trees, the loss adjuster should sign and date the Pre-Acceptance Worksheet that was submitted by the policyholder to verify that the information was found to be accurate.
 - (3) If an inspection reveals a discrepancy between the reported and actual numbers and/or stages of trees, the loss adjuster shall:
 - (a) Request to examine the records used by the insured to complete the pre-acceptance worksheet:
 - (b) Establish the numbers of trees in each stage-block using the setting distances shown in **TABLE C**; or
 - (c) Conduct a tree count.
 - (4) AIPs may use a Pre-Acceptance Worksheet to establish the stage-blocks of trees in each unit if the information provided by the insured was not accurate. Both the policyholder and the AIP representative should sign the revised Pre-Acceptance Worksheet.
 - (5) For determining the base policy unit value, use the tree reference price shown on the price addendum. If the insured has elected the CTVE, a separate CTV unit value must be determined using the maximum CTV reference price shown on the price addendum.
 - (a) The number of trees in each stage-block is multiplied by the appropriate (tree or maximum CTV) reference price for the stage.
 - (b) These amounts are summed, the total is multiplied by the coverage level elected, and then rounded up to the nearest cent to determine the unit amount of buy-up coverage.

- (c) To determine the unit amount of Catastrophic coverage, the total of the amounts from item (a) is multiplied by 50% (the coverage level) and by 55% (the price election percentage), and rounded up to the nearest cent.
- ***(6) FFT indemnities are based on a determined percent of damage for each stage-block on a unit basis.
 - (7) To determine tree stage:

At the time insurance attaches for the crop year, the trees were:	then the stage is:
Citrus, Avocado and Mango Trees: Set out less than three crop years, buckhorned or topworked less than two crop years, or were reset after having been toppled less than one year, prior to the beginning of the current crop year, Carambola Trees:	Stage I
Set out, buckhorned, or topworked less than one crop year prior to the beginning of the current crop year,	
Citrus, Avocado and Mango Trees: Set out three or more crop years, buckhorned or topworked two or more crop years, or were reset after having been toppled less than 2 crop years before the beginning of the current crop year, but do not yet qualify as stage III,	Stage II
Carambola Trees:	
Set out, buckhorned, or topworked one or more crop years before the beginning of the current crop year, but do not yet qualify as stage III,	
Citrus, Avocado and Mango Trees:	Stage III
Able to produce a yield typical of a healthy tree of the current tree age and:	
(a) have completed at least six crop years after set out; or	
(b) have completed at least four crop years after buckhorning or topworking,	
Carambola Trees:	
Able to produce a yield typical of a healthy tree of the current tree age and have completed at least two crop years after set out, buckhorning, or topworking,	

4. FLORIDA FRUIT TREE APPRAISALS

A. GENERAL INFORMATION

(1) Appraisals will be made in accordance with procedures specified in this handbook and in the LAM.

(2) Specifically all FFT appraisals will be made within a stand(s) of damaged trees (SDT). The SDT is an area in which damage due to the same insurable cause of loss has occurred, and is identified by the AIP. For widespread damage or when distinct areas of damaged trees within the unit cannot be established, the SDT will be defined as an entire unit. In addition, several SDT may result from a single loss event. Multiple SDT will cumulatively make up a single damage value for purposes of appraisals.

Example:

The unit below sustains damage in the shaded areas due to a covered peril. The SDT can be defined in several ways and is at the discretion of the AIP. For example, the AIP can

- (a) Define the SDT as the entire unit (Figure 1);
- (b) Divide the damage into two SDT based on the outermost damaged trees of each area (Figure 2); or
- (c) Treat each damage area as an individual SDT (Figure 3).

Other variations may also exist. Sampling is done within each SDT, observing the minimum sampling requirements (**TABLE A**) *for the number of trees in each stage-block within the SDT*. In the figures below, black borders illustrate a separate SDT.

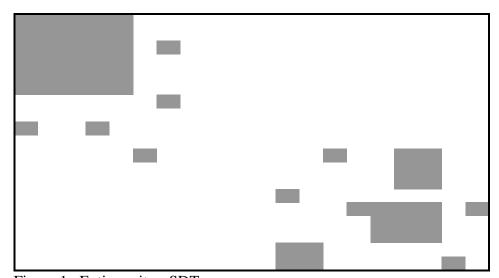


Figure 1. Entire unit as SDT.

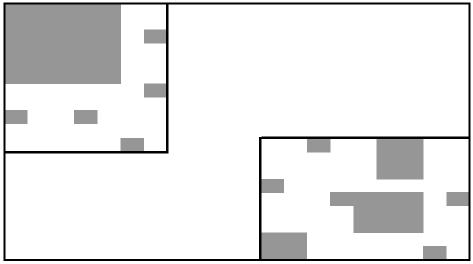


Figure 2. Two SDT defined by outermost damage in each area.

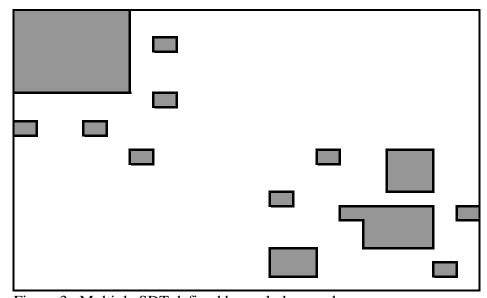


Figure 3. Multiple SDT defined by each damaged area.

***(3) Circumstances that require an appraisal include (but are not limited to) trees to be rehabilitated or removed, if damaged due to an insurable cause during the insurance period. APPRAISE DAMAGED TREES BEFORE ANY PRUNING OR REMOVAL.

***B. <u>SELECTING REPRESENTATIVE SAMPLES FOR APPRAISALS</u>

****(1) Determine the number of insurable trees in each SDT. Consider all trees in each stage-block and the stage assigned to the stage-block. Do not include any uninsurable trees or other fruit trees insurable as a separate crop. **Include** undamaged trees, insured trees damaged by uninsured causes, and trees damaged by insured causes when trees are sampled.

(2) Use as many sample trees as necessary to accurately determine the percent of damage for each stage-block in the SDT. Minimum tree sample requirements are shown in **TABLE A**.

C. TREE APPRAISALS

- (1) Select sample trees in each SDT as follows:
 - (a) Locate the first **insurable** tree on an outside row for the appraisal method group (DYSO vs. FYSO); this will be the first sample tree. Proceed along the row, selecting additional sample trees as follows:

If the stage-block has	Select
Less than 100 trees	Every 10 th tree in each row.
100 to 1,000 trees	Every 10 th tree in every other row.
1,001 to 5,000 trees	Every 10 th tree in every 5 th row.
5,001 trees or more	Every 10 th tree from every 10 th row.

- (b) Select only those trees representative of the assigned stage of the stage-block. For example, if sampling a stage III-block and the next sample tree is a stage I, skip over the stage I tree, and continue on to the next stage-III tree.
- (c) Proceed down the next row in the opposite direction, beginning with the first tree, and continue sampling until all trees of the stage-block in the SDT have been covered and at least the minimum number of trees (refer to **TABLE A**) have been sampled.
- ***(d) INCLUDE all damaged and undamaged trees in the sample.
- ***(e) EXCLUDE as representative samples any trees to which insurance did not attach.
- (2) Determine the number of insurable trees in the unit using the following information:
 - (a) **INCLUDE all** insurable trees damaged by an uninsured cause after insurance attached for the crop year. Trees damaged solely by uninsured causes during the crop year are counted as trees **not** damaged or destroyed.
 - (b) Trees damaged by uninsured causes are not insurable the following year unless a preacceptance inspection is completed and such trees are accepted as insurable.
 - (c) **EXCLUDE** any trees to which insurance did not attach.
- (3) Make all appraisal determinations for each stage-block in the SDT as required.

5. APPRAISAL METHODS

A. GENERAL INFORMATION

These instructions provide information on appraisal methods for:

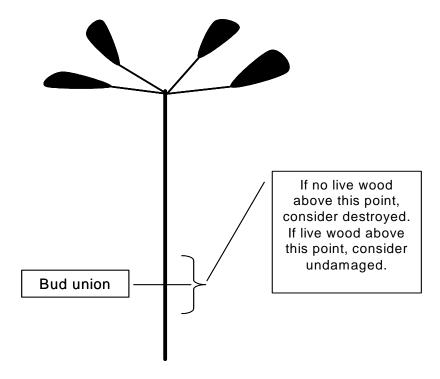
Appraisal Method	Use
Damage Occurring During The Year of Set Out (DYSO)	To appraise the presence of live wood above the bud union on trees that have been set out in the grove for less than one year.
Damage Occurring In Any Year Following The Year Of Set Out (FYSO)	To measure and appraise the percent of damage to live wood above the bud union and to limbs of trees damaged in any year following the crop year of set out.

B. DAMAGE OCCURRING DURING THE YEAR OF SET OUT

- (1) Verify that all grafted trees were grafted onto existing rootstock or nursery stock (unless such grafting is the result of topworking) more than 12 months prior to the date insurance attaches.
- (2) Appraise the presence of **LIVE** wood above the bud union as follows:

IF, above the bud union, the selected sample tree has	THEN consider the tree	AND the percent of damage is						
No LIVE wood,	Destroyed	100%.						
LIVE wood,	Undamaged	Zero (0%).						

Figure 4. Appraisal Method for Damage Occurring During the Year of Set Out



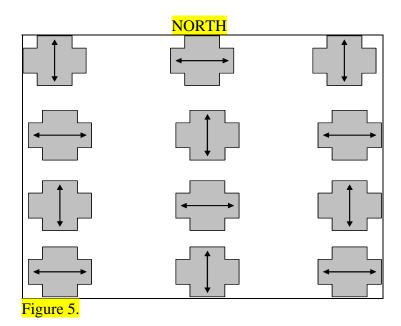
(3) Record determinations in Part III of the Appraisal Worksheet.

C. <u>DAMAGE OCCURRING IN ANY YEAR FOLLOWING THE YEAR OF</u> SET OUT

This appraisal method applies to all trees in any year following the year of set out (FYSO). This appraisal method also applies for buckhorned or topworked trees damaged during the year the trees are buckhorned or topworked, or in any year thereafter.

For trees with damaged limbs, appraise the damage to the limbs as follows:

(1) For each tree, appraise two limbs on opposing sides of the tree, in which the diameter of at least one damaged limb at the point of damage matches the tree damage descriptions located in the Table on Page 14. Appraise the north/south limbs on the first sample tree, the east/west limbs on the second sample tree, the north/south limbs on the third sample tree, and so forth as illustrated in the figure below. Alternatively, opposing sides of the tree can be determined as the sides "within the row" and "against the row." Figure 5 below represents an aerial view of a SDT with twelve FYSO trees and assumes all trees are sampled.



(2) Using a caliper, measuring tape, or ruler, determine the **greatest** limb diameter at which damage has occurred for each sample limb. Damage is defined as limb breakage and/or dead wood. Record the limb diameter at the innermost point of damage for each sample limb on the Appraisal Worksheet. The limb with the greater amount of damage determines the damage category for the entire tree. For example:

```
Tree 1: Limb 1 damage = 1" limb diameter
    Limb 2 damage = 3" limb diameter
    Tree Damage = 3" limb diameter = Fully Damaged

Tree 2: Limb 1 damage = No damage
    Limb 2 damage = 1" limb diameter
    Tree Damage = 1" limb diameter = Partially Damaged

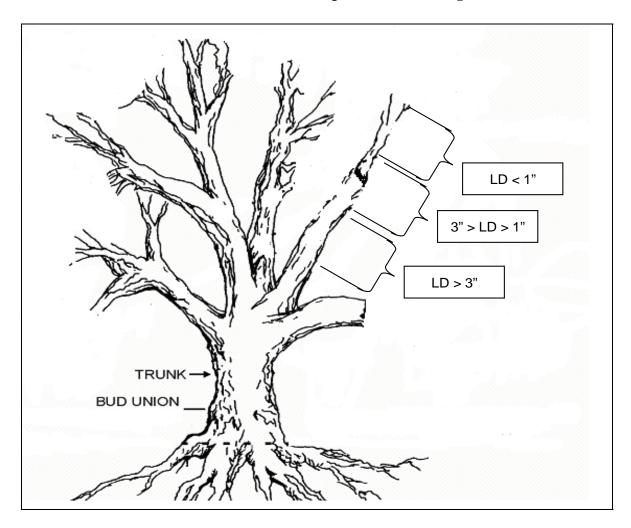
(Refer to Figure 6 on Page 15)
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(3) Classify each sample tree as undamaged, partially damaged, fully damaged or destroyed. The amount of damage to each tree will be determined as follows:

amount of damage to each tree will be determined as follows.	Tree
Tree Damage Description	Classification
Citrus and Carambola	
Tree is undamaged or location of limb damage on <i>both</i> sampled	Undamaged
limbs is less than one-inch in diameter at the point of damage.	
Location of limb damage to <i>one or both of the sampled limbs</i> is	Partially Damaged
at least one-inch in diameter, but less than three inches in	i minimity 2 minimgen
diameter at the point of damage.	
 Location of limb damage to one or both of the sampled 	Fully Damaged
<i>limbs</i> is at least three inches in diameter at the point of	, ,
damage, but the tree can be rehabilitated;	
 Tree is buckhorned or topworked with no live wood above 	
the new growth points or above the graft unions; or	
 Tree is toppled and can be rehabilitated, 	
 For damage due to insured causes occurring during the 	Destroyed
year of set out, any insurable tree with no live wood above	-
the bud union.	
 For damage due to insured causes occurring in any year 	
following the year of set out, or for buckhorned or	
topworked trees, damage occurring either during the year	
the trees are topworked or buckhorned or any year	
thereafter, any insurable tree: ***	
• The tree is dead;	
The tree is toppled, and rehabilitation is not possible, or	
the tree is missing; or	
There is no live wood above the bud union	
• For insurance purposes, for citrus only, if there exists	
damage within *** one foot of the trunk for stage II and	
stage III trees;	
• For insurance purposes, for carambola only, if there exists	
damage within six inches of the trunk for stage I or II	
trees, or within one foot of the trunk for stage III trees.	
Avocado and Mango	TT 1 1
Tree is undamaged or location of limb damage on <i>both</i> sampled	Undamaged
limbs is less than two inches in diameter at the point of damage.	D- 4'-11 D1
	Partially Damaged
at least two inches in diameter , but less than four inches in	
 diameter at the point of damage. Location of limb damage to <i>one or both of the sampled</i> 	Eully Domonad
-	Fully Damaged
<i>limbs</i> is at least four inches in diameter at the point of damage***. The diameter of the trunk at the point of	
damage may also be considered to satisfy the four-inch	
requirement.	
 Tree is buckhorned or topworked with no live 	
wood above the new growth points or above the	
graft unions; or	
Tree is toppled and can be rehabilitated,	
Tree is dead;	Destroyed
 Tree is dead, Tree is toppled and cannot be rehabilitated or 	Desiroyea
tree is missing; or	
There is no live wood above bud union,	

(4) Record separately in Part III of the Appraisal Worksheet the number of trees partially and fully damaged/destroyed.

Figure 6. Appraisal Method for Damage Occurring in any Year Following the Year of Set Out Citrus/Carambola Example of Limb Damage



6. APPRAISAL DEVIATIONS AND MODIFICATIONS

A. <u>DEVIATIONS</u>

Deviations in appraisal methods require FCIC written authorization (as described in the LAM) prior to implementation.

B. MODIFICATIONS

There are no pre-established modifications contained in this handbook. Refer to the LAM for additional information.

7. APPRAISAL WORKSHEET ENTRIES AND COMPLETION PROCEDURES

A. GENERAL INFORMATION

- (1) Include the AIP's name in the Appraisal Worksheet title if not preprinted on the AIP's worksheet.
- (2) Include the claim number on the Appraisal Worksheet (when required by the AIP), when a worksheet entry is not provided.
- (3) Separate Appraisal Worksheets are required for each unit inspected.
- (4) If the SDT consists of trees of more than one stage-block, a continuation sheet must be used for each stage.
- (5) If the CTVE is elected, a separate Appraisal Worksheet is required for each type/subtype in the SDT. The resulting percent damage will be entered as a separate line entry on the claim form.
- (6) Instructions designated DYSO apply to trees damaged during the year of set out. Instructions designated FYSO apply to trees damaged in any year following the year of set out. Undesignated instructions apply to both DYSO and FYSO trees.
- (7) Document only the damage appraisal of SAMPLED trees for the SDT resulting from the most recent cause of loss on the Appraisal Worksheet/continuation sheet.
- (8) List the total number of trees the samples represent (total number of trees in current SDT(s) for all stage-blocks) only in Part II item 8 as directed.
- (9) Standard Appraisal Worksheet items are numbered consecutively in subparagraph B but actual entry completion does not follow this order. An example Appraisal Worksheet is provided to illustrate how to complete entries.
- (10) The Privacy Act and Nondiscrimination Statements are required statements that must be printed on the form or provided to the insured as a separate document. These statements are not shown on the example form in this section. The current Privacy Act and Nondiscrimination Statements can be found in the Document and Supplemental Standards Handbook (DSSH), FCIC-24040.

B. WORKSHEET ENTRIES AND COMPLETION INFORMATION

- (1) Complete the Fruit Tree Appraisal Worksheet and continuation sheet in the following order:
 - (a) PART I APPRAISAL WORKSHEET HEADING
 - (b) PART III APPRAISAL
 - (c) PART II PERCENT DAMAGE

(2) All percent entries are entered as 3-place decimals (e.g. 79.4% is entered as .794; 100% is entered as 1.000).

PART I - APPRAISAL WORKSHEET HEADING

Verify or make the following entries:

Item

No. <u>Information Required</u>

Company: Name of AIP, if not preprinted on the worksheet (Company Name).

Claim No.: Claim number as assigned by the AIP.

- 1. **Name of Insured:** Name of insured that identifies EXACTLY the person (legal entity) to whom the policy is issued.
- 2. **Policy Number:** Insured's assigned policy number.
- 3. **County:** Name of the county in which the trees are insured.
- 4. **Unit Number:** Five-digit unit number from the Summary of Coverage after it is verified to be correct.(e.g. 00100).
- 5. **Crop/Type:** Four-digit crop code number and three-digit type/subtype code number, as applicable, entered exactly as specified on the actuarial documents for the crop and type being appraised. The name or an abbreviation for the crop/type/subtype name may also be entered as illustrated on the Appraisal Worksheet example.
- 6. **Crop Year:** Crop year, as defined in the policy, for which the claim has been filed (e.g., YYYY.

PART II - PERCENT DAMAGE

Verify or make the following entries:

Item

No. Information Required

- 7. **Appraisal Method:** Identify the appraisal method for the line entry calculation (e.g. DYSO or FYSO). For Stage I appraisals containing both DYSO and FYSO trees, enter DYSO/FYSO.
- 8. **Number of Trees/SDT:** Split the cell in half horizontally. Use separate lines for varying stages within the SDT. For each stage:

- ***a. Record in the top half, the TOTAL number of trees of the corresponding stage in **all SDTs** as a result of the most recent cause of loss. Include all damaged and undamaged trees, and all trees damaged by uninsurable causes, in the SDT.
 - b. Record in the bottom half, the number of trees of the corresponding stage SAMPLED from all SDT as a result of the most recent cause of loss.
- 9. MAKE NO ENTRY.
- 10. **Stage:** Enter the applicable tree stage for the line item. Refer to section 3D, herein.
- 11. MAKE NO ENTRY.
- 12. **Trees Fully Damaged/Destroyed:** Record the number of trees from **Total** (item 30) of Column 27 of PART III of the Florida Fruit Tree Damage Appraisal Worksheet (Appraisal Worksheet). Enter "0", if no trees are considered fully damaged/destroyed. If continuation sheets are used for the stage, enter the **Grand Total** of this column from the final continuation sheet in this item.
- 13. **Percent Total Loss:** Result of dividing item 12 by item 8b. Round to nearest 3-place decimal.
- 14. **Trees Partially Damaged:** Record the number of trees from **Total** (item 30) of Column 26 of PART III of the Appraisal Worksheet. If continuation sheets are used for the stage, enter the **Grand Total** of this column from the final continuation sheet. Enter "0" if no trees are considered partially damaged and enter item 13 in item 24.
- 15. **Percent Partial Loss:** Result of dividing item 14 by item 8b. Round to nearest 3-place decimal.
- 16. 17. MAKE NO ENTRY.
- 18. **Partial Damage Factor:** Enter corresponding **Partial Damage Factor** from Reference Material **TABLE B** for the stage and crop, to 3-place decimal.
- 19. 23. MAKE NO ENTRY.
- 24. **Percent Damage:** Result of multiplying item 15 times item 18, then adding item 13, to 3-place decimal.

PART III - APPRAISAL

Identify the stage in Part III on each Appraisal Worksheet or continuation sheet used for the unit. **Do NOT mix stages on the same Appraisal Worksheet or continuation sheet.** Total each stage separately and transfer Part III totals to the appropriate stage line entries of Part II of the Appraisal Worksheet for the unit. Enter, in the space to the right of the Part III heading, the following:

- a. Stage I, Stage II, or Stage III as appropriate for the form and the number of the pages used for Part III.
- *** b. "Trees Uninsurable." By stage, record a mark for each tree that is uninsurable. Indicate the number count in parentheses and sample the next insurable tree.
 - c. "Trees Damaged by Uninsured Causes." Record a mark for each tree damaged by an uninsured cause during the crop year. Indicate the number count in parentheses. (Such trees must be inspected and accepted for insurance to attach the subsequent crop year.)

For each sample tree, complete items 28 and 29 prior to completing items 25-27. Verify or make the following entries:

Item

No. <u>Information Required</u>

- 25. Undamaged: Make a check mark (✓) in Column 25 for each UNDAMAGED insurable sample tree. For a tree to be considered UNDAMAGED, Columns 28 and 29 should both contain zero (0).
- 26. **Partially Damaged:** Make a check mark (✓) in Column 26 for each PARTIALLY DAMAGED insurable sample tree. For a tree to be considered PARTIALLY DAMAGED, at least one of Columns 28 or 29 should contain a 1 for citrus/carambola, or a 2 for avocado/mango, but should not contain a 3 or 4. No DYSO trees should be listed in Column 26.
- 27. **Fully Damaged/Destroyed:** Make a check mark (✓) in Column 27 for each FULLY (100 %) damaged or DESTROYED insurable sample tree. For a tree to be considered FULLY DAMAGED OR DESTROYED, *at least one* of Columns 28 or 29 should contain a 3 for citrus/carambola, or a 4 for avocado/mango. For any Stage-II or Stage-III trees that are considered DESTROYED, **circle the check mark.**

28. Limb Diameter Damaged (1):

DYSO: If the tree is considered undamaged, enter 0; if the tree is considered destroyed, enter 3 for citrus/carambola or 4 for avocado/mango.

FYSO: Enter the limb diameter at the greatest point of damage for the first sampled limb. For citrus and carambola trees, the entry may be 0, 1 or 3. For avocado and mango, the entry may be 0, 2, or 4. If the tree does not have limb damage but is considered FULLY DAMAGED, enter 3 for citrus/carambola, 4 for avocado/mango. For any trees considered DESTROYED, enter 3 for citrus/carambola and 4 for avocado/mango.

29. Limb Diameter Damaged (2):

DYSO: If the tree is considered undamaged, enter 0; if the tree is considered destroyed, enter 3 for citrus/carambola or 4 for avocado/mango.

FYSO: Enter the limb diameter at the greatest point of damage for the second sampled limb. For citrus and carambola trees, the entry may be 0, 1 or 3. For avocado and mango, the entry may be 0, 2, or 4. If the tree does not have limb damage but is considered FULLY DAMAGED, enter 3 for citrus/carambola and 4 for avocado/mango. For any trees considered DESTROYED, enter 3 for citrus/carambola and 4 for avocado/mango.

***30. **Total:** Record the total number of trees for the stage in Columns 25 – 27. **Omit** from this count, uninsurable trees (trees for which insurance did not attach), **include** any trees damaged or destroyed by an uninsured cause during the crop year. Make NO ENTRY for "Total" in columns 28 and 29.

Previous Total: If continuation sheets are used for a stage, the sample Previous Total is the Grand Total entry from the previous page for the stage, brought forward as appropriate.

Grand Total: Separately add the sample **Total** of each column on this page to the **Previous Total** of each column from the previous page and enter the **Grand Total** in the appropriate column on this page. The Grand Total from the last continuation sheet for the stage will be used to compute Part II – Percent of Damage.

- 31. **Adjuster's Signature, Code Number, and Date:** Signature of adjuster, code number, and date signed **after** the insured (or insured's authorized representative) has signed the Appraisal Worksheet. If the appraisal is performed prior to signature date, document the date of appraisal in the Remarks/Narrative section of the Appraisal Worksheet (if available); otherwise, document the appraisal date in the Narrative of the Production Worksheet.
- 32. **Insured's Signature and Date:** Insured's (or insured's authorized representative's) signature and date on the Appraisal Worksheet. BEFORE obtaining the signature, REVIEW ALL ENTRIES on the Appraisal Worksheet and continuation sheet WITH THE INSURED (or the insured's authorized representative), particularly explaining codes, etc., which may not be readily understood.

Page Numbers: Page numbers: Page 1 of 1, Page 1 of 2, etc., for each page used for the unit appraisal. The Appraisal Worksheet containing the PART II computations for the unit should be listed as page 1; appraisal continuation sheets should be numbered consecutively thereafter for the Part III stage sampled.

EXAMPLE: The Appraisal Worksheet contains the start of one stage (Part III) which continues over into another (continuation sheet) page. Additional continuation sheets would be used for the other stages. The Appraisal Worksheet would be numbered "Page 1 of 3 pgs.," the first stage continuation sheet would be numbered "Page 2 of 3 pgs.," and the other stage continuation sheet would be numbered "Page 3 of 3 pgs."

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8. CLAIM FORM ENTRIES AND COMPLETION PROCEDURES

A. GENERAL INFORMATION

- (1) The claim form (hereafter referred to as the "Production Worksheet") is a progressive form containing all notices of damage for all inspections on a unit.
- (2) If a Production Worksheet has been prepared on a prior inspection, verify each entry and enter additional information as needed. If a change or correction is necessary, strike out all entries on the line and re-enter correct entries on a new line. The adjuster and insured should initial any line deletions.
- (3) Refer to the LAM for instructions regarding the following:
 - (a) Acreage Report errors.
 - (b) Delayed notices and delayed claims.
 - (c) Corrected claims and cases involving concealment, misrepresentation, or litigation.
 - ***(d) No Indemnity Due Claims. Under the FFT Crop Provisions, it is possible for multiple loss events to occur within the same crop year. In addition to the LAM instructions for "No Indemnity Due Claims," AIPs should document any reported tree damage on an Appraisal Worksheet and complete a "No Indemnity Due Claim." Otherwise, any limb removal, etc., must be assumed to be a result of normal orchard production maintenance practices and cannot be considered due to insurable causes. Prior to executing a "Withdrawal of Claim," without documentation of damage, AIPs must inform the insured of the above consequences of undocumented tree damage.
- (4) The adjuster is responsible for determining if the insured has complied with all of the requirements under the notice and claim provisions of the policy. If they have not, the adjuster should contact the AIP.
- ***(5) Multiple claims may be processed for a unit. For each final claim, the damage value will be carried forward to the next final claim.
 - (6) The total of all indemnities for the unit must not exceed the lesser of the amount of protection times the share for the unit or the unit value times the share.
 - (7) The following crops as defined in the crop provisions are not eligible for coverage under the CTVE: Carambola trees, lemon trees, lime trees, and mango trees. Insureds who select CTVE may also select OLO coverage.

- (8) If the insured has elected the CTVE, the adjuster will complete two separate Production worksheets: the first for the base policy utilizing the tree reference prices and the second for the endorsement utilizing the applicable CTV reference prices. All prices are provided on the price addendum documents. The same coverage level for the unit applies to the base policy and the endorsement. The base policy claim should be completed prior to the CTVE claim. If no indemnity is payable on the base policy, the CTVE Production Worksheet shall not be completed.
- (9) The Privacy Act and Nondiscrimination Statements are required statements that must be printed on the form or provided to the insured as a separate document. These statements are not shown on the example form in this section. The current Privacy Act and Nondiscrimination Statements can be found in the Document and Supplemental Standards Handbook (DSSH), FCIC-24040. Refer to the DSSH for other crop insurance form requirements (e.g., point size of font, etc.).

B. FORM ENTRIES AND COMPLETION INFORMATION

Verify or make the following entries:

Item

No. Information Required

1. **Crop/Code #:** Enter the crop name and the crop code number of the Florida fruit tree crop insured:

CITRUS CROP	CODE #	TROPICAL FRUIT CROP	CODE #
Orange Trees	0207	Carambola Trees	0213
Grapefruit Trees	0208	Avocado Trees	0212
Lemon Trees	0209	Mango Trees	0214
Lime Trees	0210		
All Other Citrus Trees	0211		

2. **Unit #:** Five-digit unit number from the Summary of Coverage after it is verified to be correct (e.g. 00100). The unit number for CTVE claims should correspond with the base policy unit number. Designate when the CTVE and/or the OLO are in effect using the following codes:

CV – CTVE is in effect (no OLO)
OL – OLO is in effect (no CTVE)
CV/OL – Both the CTVE and the OLO are in effect

3. **Legal Description:** Section, township, and range number or other description that identifies the location of the unit.

- 4. **Date of Damage:** First three letters of the month during which MOST of the insured damage (including progressive damage) occurred for each inspection. Include the SPECIFIC DATE where applicable as in the case of freeze damage (e.g. JAN 9).
- 5. **Cause of Damage:** Enter the insured cause of loss for this crop as listed in the LAM. If it is evident that no indemnity is due, enter "NONE." If an insured cause of loss is coded as "Other," explain in the Narrative. Refer to the Basic Provisions and Crop Provisions for information pertaining to insured and uninsured causes of loss.
- 6. **Primary Cause %:** Percent of damage for the cause of damage listed in item 5 above that is determined to be the primary cause of damage, to the nearest whole percent. The primary cause of damage must exceed 50 percent (e.g. 51%). Enter an "X" for the major secondary cause of damage.
- 7. **Company/Agency:** Name of company and agency servicing the contract.
- 8. **Name of Insured:** Name of the insured that identifies EXACTLY the person (legal entity) to whom the policy is issued.
- 9. **Claim Number:** The claim number as assigned by the AIP.
- 10. **Policy Number:** Insured's assigned policy number.
- 11. **Crop Year:** Crop year, as defined in the policy, for which the claim is filed.
- 12. **Additional Units:** Unit number(s) for ALL non-loss units for the crop at the time of final inspection. A non-loss unit is any unit for which a FFT Production Worksheet has not been completed. Additional non-loss units may be entered on a single FFT Production Worksheet. If more spaces are needed for non-loss units, enter the unit numbers, identified as "Non-Loss Units," in the narrative or on an attached Special Report.

13. **Date(s) of Notice:**

- a. Date the notice of damage was given for the unit in item 2 in the 1st or 2nd spaces, as applicable. Enter the complete day (e.g., MM/DD/YYYY) for each notice.
- b. A notice of damage or loss for a third inspection (if needed) requires an additional set of FFT Production Worksheets. Enter the date of the notice for a third inspection in the 1st space of item 14 on the second set of FFT Production Worksheets.
- c. Reserve the "Final" space on the first page of the first set of FFT Production Worksheets for the date of notice for the final inspection.
- d. If the inspection was initiated by the AIP, enter "Company Insp." instead of the date.
- e. If the notice does not require an inspection, document as directed in the Narrative instructions.

Transfer the latest date (in the 1st or 2nd space from the first or second set of FFT Production Worksheets) to the FINAL space on the first page of the first set of FFT Production Worksheets if a final inspection should be made as a result of the notice. Always enter the complete date of notice (MM/DD/YYYY) for the "FINAL" inspection. For a delayed notice of loss or delayed claim, refer to the LAM.

14. Companion Policy(ies):

- a. If no other person has a share in the unit (insured has 100 percent share), MAKE NO ENTRY.
- b. In all cases where the insured has LESS than a 100 percent share of a loss-affected unit, ask the insured if the OTHER person sharing in the unit has a multiple-peril contract (i.e., not crop-hail, fire, etc.). If the other person does not, enter "NONE."
 - (1) If the other person has a multiple-peril contract and it can be determined that the SAME AIP services it, enter the contract number. Handle these companion policies according to the AIP instructions.
 - (2) If the OTHER person has a multiple-peril contract and a DIFFERENT AIP or agent services it, enter the name of the AIP and/or agent (and contract number) if known.
 - (3) If unable to verify the existence of a companion contract, enter "Unknown" and contact the AIP for further instructions.
- c. Refer to the LAM for further information regarding companion contracts.

SECTION I - ACREAGE APPRAISED, UNIT VALUE

ACCOUNT FOR ALL INSURABLE TREES IN THE UNIT. In the event of over-reported trees, handle in accordance with individual AIP's instructions.

The **total** number of trees in **all** stage-blocks present in the **unit** must be accounted for on the Production Worksheet. This will be used to calculate the unit value for all claims, and the unit ***deductible for non-OLO claims. The number of insurable trees by stage should be verified by a visual ***inspection and compared to the acreage report.

The adjuster should document completion of the inspection. The adjuster should indicate concurrence with the Pre-acceptance Worksheet by signing and dating the worksheet in the space provided. If an inspection reveals a discrepancy between the reported and actual numbers and stages of trees, the loss adjuster shall either:

- a. Request to examine the records used by the insured to complete the Pre-Acceptance Worksheet;
- b. Establish the number of trees in each stage-block using the setting distances shown in **TABLE C**; or
- c. Conduct a tree count by stage.

AIPs may use a Pre-Acceptance Worksheet to establish the stage-blocks of trees in each unit if the information provided by the policyholder was not accurate. Both the AIP representative and the policyholder should sign the Pre-Acceptance Worksheet. Indicate on the Grove Identification Map the location of all SDT as a result of the most recent cause of loss.

Verify or make the following entries:

Item

No. Information Required

- A. **Field ID:** The stage-block identification number in which the SDT exists as assigned by the insured or AIP.
 - a. In the margin (or in a separate column), enter the DATE of inspection for the last line entry for each inspection.
 - b. For CTVE claims, do not enter any blocks of stage D01 trees on the FFT Production Worksheet.

REFER TO THE LAM FOR INSTRUCTIONS REGARDING ENTRIES OF FIRST CROP AND SECOND CROP CODES.

- B. **Total Reported Trees:** Total number of trees in the stage-block the insured reported in the unit by stage-block on the Acreage Report.
- C. Total; Trees (Stage):

Enter the TOTAL NUMBER OF TREES IN THE **UNIT** corresponding to the stage of the stage-block, on the day before the loss occurred.

D. **SDT**:

***a. **Base Policy:** Enter the number of insurable trees in all SDT (as a result of the most recent cause of loss) corresponding to the stage. Make no entry in Column D if the corresponding stage was not present in the SDT.

b. CTVE:

- 1. Draw a horizontal line across the cell.
- 2. Above the line, enter the result of dividing the number of sample trees considered FULLY DAMAGED (**not circled** from Part III, Column 27 of the Appraisal Worksheet) by the total number of trees sampled for the stage, result to three decimal places, (8b of the Appraisal Worksheet), then multiplying this result by the total number of trees of the stage in the SDT.

- 3. Below the line, enter the result of dividing the number of sample trees considered DESTROYED (**circled** from Part III, Column 27 of the Appraisal Worksheet) by the total number of trees sampled for the stage (8b of the Appraisal Worksheet), then multiply by the total number of trees of the stage in the SDT.
- 4. Make no entry if the corresponding stage was not present in the SDT or for stage D01.
- E. **Interest or Share:** Insured's interest in the crop to three decimal places as determined at the time of inspection. If shares vary on the same unit, use separate line entries.
- F. **Rate Class (Stage):** The correct stage code for the stage from the actuarial documents. Verify with the Summary of Coverage and if the stage code is found to be incorrect, refer to the LAM for Revised Acreage Report instructions. If you revise the acreage report, you cannot increase liability at loss time.
- G. **Practice:** Three-digit code number, entered exactly as specified on the actuarial documents, for the practice carried out by the insured. If "No Practice Specified," enter appropriate three-digit code number from the actuarial documents.
- H. **Type/Class/Variety:** Three-digit type and subtype code numbers (as applicable), entered exactly as specified on the actuarial documents, for the type/subtype corresponding to the stage-block. If "No Type Specified," enter appropriate three-digit code number from the actuarial documents (e.g., "997/003").
- I. **Coverage Level:** The coverage level selected by the insured for the crop, to two decimal places, i.e., enter 65% as .65.
- J. **Type of Loss:** MAKE NO ENTRY
- K. Reference Price:
 - a. **Base Policy:** Enter the applicable **tree reference price** shown on the price addendum for the stage, in dollars and cents.
 - b. CTVE:
 - 1. Draw a horizontal line across the cell.
 - 2. Above the line, enter the **Minimum** CTVE Reference Price in dollars and cents for the stage shown on the price addendum. Below the line, enter the **Maximum** CTVE Reference Price in dollars and cents for the stage shown on the price addendum.

c. For CAT coverage, multiply the applicable tree reference price by 0.55.

- L. ***
- **% Damage:** Enter the percent damage as a decimal to three places as follows:
- a. **Base Policy:** Enter the percent damage for the stage determined from the appraisal (Column 24 of Part II of the Appraisal Worksheet), to three decimal places.
- b. **CTVE:** Enter "1.000".

Make NO ENTRY if the corresponding stage-block was not present in the SDT. If there has been a previous claim during the crop year, the stage-blocks sampled as a result of the most recent cause of loss must be reviewed against stage-blocks from the previous claim to ensure that the applicable percent damage for the crop year will not exceed 100 percent for any stage-block or portion of a stage-block within a SDT.

For example, If a stage-II block of 200 trees is 40% damaged due to freeze in January and the same stage-II block is removed in April due to wind, the claim must report 200 trees damaged 40% from freeze in January, and 200 trees damaged 60% due to wind in April. To do otherwise would in effect count 200 trees as 140% damaged (40% due to freeze and 100% due to wind).

- M. **Amt of Ins. Damage or Damage Value:** Check appropriate box indicating if entry is for "Amount of Insured Damage" or "Damage Value."
 - a. **Base Policy:**
 - *** 1. <u>Non-OLO</u>: Compute the damage value by multiplying columns "D" times "K" times "L", round to nearest whole dollar.
 - ***2. <u>OLO</u>: Compute the amount of insured damage by multiplying columns "D" times "I" times "K" times "L", round to nearest whole dollar.

b. CTVE:

- 1. Draw a horizontal line across the cell.
- 2. (For FULLY DAMAGED trees): Above the line, enter the damage value by multiplying Columns "D" times entry ABOVE the line in "K" times "L," round to nearest whole dollar.
- 3. (For DESTROYED trees): Below the line, enter the damage value by multiplying Columns "D" times entry BELOW the line in "K" times "L", rounded to nearest whole dollar.

c. **CTVE AND OLO**:

1. Draw a horizontal line across the cell.

- 2. (For FULLY DAMAGED trees): Above the line, enter the amount of insured damage by multiplying Columns "D" times "I" times entry ABOVE the line in "K" times "L," round to nearest whole dollar.
- 3. (For DESTROYED trees): Below the line, enter the amount of insured damage by multiplying Columns "D" times "I" times entry BELOW the line in "K" times "L", rounded to nearest whole dollar.

N. Unit Deductible:

a. **Base Policy:**

- ***1. <u>Non-OLO</u>: Column "C" times Column "K" times the percent deductible (1.00 minus Column "I" coverage level %), results in whole dollars.
- ***2. OLO: MAKE NO ENTRY.

b. CTVE:

- ***1. Non-OLO: Column "C" times entry BELOW the line in Column "K" times the percent deductible (1.00 minus Column "I" coverage level %), results in whole dollars.
- ***2. OLO: MAKE NO ENTRY.

O. Unit Value:

Column "C" times Column "I" times Column "K" (if the line is split use the entry below the line), results in whole dollars. This entry is on a 100% share basis.

15. Totals:

- a. Column "M" total in whole dollars.
- b. Column "N" total in whole dollars.
- c. Column "O" total in whole dollars.
- OLO Minimum Value: If OLO is not in effect MAKE NO ENTRY. If OLO is in effect with CTVE, MAKE NO ENTRY. If OLO is in effect without CTVE, total of column "O" times 0.05 results, in whole dollars. If the amount of insured damage (total of column "M", item 15) equals or exceeds the entry in item 16, then an indemnity may be due for the entire amount of the loss.

17. URF: (Under Report Factor)

- a. **Base Policy:** In the event that the unit value is greater than the amount of protection, divide the amount of protection by the unit value, recording the URF to three decimal places. Enter "1.000" if the amount of protection equals or exceeds the unit value.
- b. **CTVE:** In the event that the CTVE unit value is greater than the CTVE amount of protection, divide the CTVE amount of protection by the CTVE unit value, recording the CTVE URF to three decimal places. Enter "1.000" if the CTVE amount of protection equals or exceeds the CTVE unit value.

NARRATIVE: Attach the Special Report to the Production Worksheet.

- a. If no trees are released on the unit, enter "No trees released," adjuster's initials and date.
- b. If notice of damage was given and "No Inspection" is necessary, enter the unit number(s), "No Inspection," date, and adjuster's initials. The insured's signature is not required.
- c. Explain any uninsured causes, unusual, or controversial cases.
- d. Enter the percent damage by uninsured causes and explain. Trees damaged by an uninsured cause will be counted as undamaged.
- e. Document the actual appraisal date if an appraisal was performed prior to the adjuster's signature date on the Appraisal Worksheet, and the date of the appraisal is not recorded on the Appraisal Worksheet.
- f. Explain any errors found on the Summary of Coverage.
- g. Explain a "NO" checked in item 19.
- h. Attach Grove Identification Maps to identify the total unit:
 - (1) If consent is or has been given to put part of the unit to another use;
 - (2) If uninsured causes are present; or
 - (3) For unusual or controversial cases.

Indicate on the sketch map or aerial photo the disposition of acreage put to other use with or without consent.

- i. Explain any difference between date of inspection and signature dates. For an ABSENTEE insured, enter the date of the inspection AND the date of mailing the Production Worksheet for signature.
- j. When any other adjuster or supervisor accompanied the adjuster on the inspection, enter the code number of the other adjuster or supervisor and date of inspection.

- k. Explain the reason for a "No Indemnity Due" claim. "No Indemnity Due" claims are to be distributed in accordance with AIP's instructions.
- 1. Explain any delayed notices or delayed claims as instructed in the LAM.
- m. Document the amount of protection and calculations used to determine the URF for the unit and the OLO minimum.
- n. Document any other pertinent information. If on an attachment, enter "See attachment."

SECTION II - ADJUSTMENTS TO UNIT VALUE

Verify or make the following entries:

Item

No. Information Required

- 18. **End of the Insurance Period:** Enter the date the ENTIRE unit was (1) totally destroyed, (2) a combination of destroyed and damaged, or (3) the calendar date for the end of the insurance period.
- 19. **Similar Damage:** Check "Yes" or "No." Check "Yes" if amount and cause of damage due to insurable causes is similar to the experience of other groves in the area. If "No" is checked, explain in the Narrative.
- 20. **Assignment of Indemnity:** Check "Yes" **only** if an assignment of indemnity is in effect for the crop year; otherwise, check "No." Refer to the LAM.
- 21. **Transfer of Right to Indemnity:** Check "Yes" **only** if a transfer of right to indemnity is in effect for the unit for the crop year; otherwise, check "No." Refer to the LAM.
- ****A. Date(s) of Previous Loss: Enter the month(s) and day(s) (e.g., Nov. 15) of any previous loss events during the same crop year regardless of whether an indemnity was due, using multiple line entries for multiple events. If there has been no previous loss event during the crop year, MAKE NO ENTRY.
- ***B. Total Unit Value: Transfer entries from section I, column "O".
 - C. **Total Current Damage:** Transfer entry from section I, column "M", item 15.
- ***D. Current Adjusted Damage: Multiply column "C" times item 17, URF from section I (round to the nearest whole dollar).
- ***E. **Total Previous Adjusted Damage:** Enter the total damage value (based on 100% share) for any previous loss event(s) during the same crop year, regardless of whether an indemnity was due. If there has been no previous loss event during the crop year, MAKE NO ENTRY.

- ***F. Total Adjusted Damage All Claims: Column "D" plus column "E."
 - G. Total Deductible:
 - ***a. Non-OLO: Transfer total entry from section I, column "N", item 15.
 - ***b. OLO: MAKE NO ENTRY.

H. Remaining Deductible:

- ***a. Non-OLO: Column "G" minus column "F" results in whole dollars. Make the entry and indicate if the entry is positive or negative (e.g., 10 8 = +"2", 8 10 = -"2", or 8 8 = "0").
- ***b. OLO: MAKE NO ENTRY.
- I. Total Adjusted Unit Value to Count:
 - ****a. <u>Base policy and CTVE without OLO</u>: If the entry in Column "H" is a zero, then transfer the entry from Column "B". If the entry in Column "H" is a positive number, then the entry is columns "B" plus "H" (e.g., 10 + 2 = 12). If the entry in column "H" is a negative number, then the entry is columns "B" plus "H" (e.g., 10 + (-2) = 8).
 - ***b. <u>OLO:</u> Column "B" minus Column "F".
- 22. **Adjuster's Signature, Code Number, and Date:** Signature of adjuster, code number, and date signed **after** the insured (or insured's authorized representative) has signed. For an absentee insured, enter adjuster's code number ONLY. The signature and date will be entered AFTER the absentee insured has signed and returned the Production Worksheet. Final indemnity inspections should be signed on bottom line.
- 23. **Insured's Signature and Date:** Insured's (or insured's authorized representative's) signature and date. BEFORE obtaining the signature, REVIEW ALL ENTRIES on the Production Worksheet WITH THE INSURED (or the insured's authorized representative), particularly explaining codes, etc., that may not be readily understood. Final indemnity inspections should be signed on the bottom line.

24. Page Numbers:

Page numbers - (Example: Page 1 of 1, Page 2 of 2, etc.)

					FLO	RIDA FRI	UIT TI	REE PROI	DUCTI	ON W	ORK	KSHEE'	T						
1 Crop	/Code #	2 Unit#	3 Legal D	escription				ation Pur					of Insured						
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2 A	1,000	1,100	400	1.000	D02	997	997	.75			29.0	00	.494		4,7	298	7	9750	23,925
3 A	3,000	3,000	1,000	1.000	D03	997	997	.75			35.0	00	.558		14,	,648	2	6,250	78,750
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2 A	1,000	1,100	400	1.000	D02	997	997	.75			29.0	00	.494	-	4,298		7	9750	23,925
3 A	3,000	3,000	1,000	1.000	D03	997	997	.75			35.0	00	.558	-	14,648		20	5,250	78,750
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outlined in my policy and administrative, civil, and criminal sanctions under 18 U.S.C. §§ 1006 and 1014, 7 U.S.C. § 1506, 31 U.S.C. §§ 3729 and 3730 and other federal statutes.

23 Adjuster's Sign	ature	Code #	Date	24 Insured's Signat	ure	Date			
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2nd Inspection	I. M	I. Adjuster XXXXX	MM/DD/YYYY	2nd Inspection	I. M. Insured	MM/DD/YYYY	25. Page		
Final Inspection	I. M	I. Adjuster XXXXX	MM/DD/YYYY	Final Inspection	I. M. Insured	MM/DD/YYYY	1	of	1

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2 A	1,000	1,100	400	1.000	D02	997	99	7	.75			29.0	00	.494		4,29	8			23,925
3 A	3,000	3,000	1,000	1.000	D03	997	99	7	.75			35.0	00	.558		14,64	18			78,750
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and approva	l by the compa	ny. I understan	d that this crop		sidized and re	insured by the F	Federal Cro	op Insu	rance Corpora	ation, an	agency of	the Unite	ed States. I	erstand that this Prunderstand that artutes.						
23 Adjuste	r's Signature			Code #		Date		24 I	nsured's Sig	gnature						Date				
1st Inspect			. M. Adjuster	XXXXX		MM/DD/	YYYY		nspection			I	. M. Insur	ed		MM/D	D/YYYY	7		
2nd Inspec	tion	I	. M. Adjuster	XXXXX		MM/DD/	YYYY	2nd l	Inspection			I	. M. Insur	ed		MM/D	D/YYYY	Z 25	. Page	
Final Inche	ection	Т	M Adjustor	vvvvv		MM/DD/	vvvv	Final	1 Increation	-1		т	M Incur	ad		MM/F	D/VVV	7	1	of 1

					FLO	RIDA FR	UIT TI	REE PROD	UCTIO	ON WOI	RKS	HEET						
1 Crop	o/Code #	2 Unit #	3 Legal De	scription		(For	Illustr	ation Pur	poses (Only)	8	Name of Insured						
Orang	ge Trees	00100	SV	/ ¼ - 12-22-9)	`				• •				I. M. Ins	sured			
02	207	CV				7 Company		Any Com	pany		9	Claim #			11	Crop Year		
4 Date of	Damage	DEC 19				Agency		Any Age	ency			XXXXX	XXX			X	XXX	
5 Cause of		Freeze						<mark>lequires Sep</mark>				0 Policy #						
6 Primary	Cause %	100				<u>Prod</u>	uction W	orksheet W	ith Inde	<u>mnity</u> .	13	3 Date(s)	1 st		2nd		Fii	nal
12 Additio	onal Units	00100	00300	0040	0							Notice of Loss		/DD/YYYY	Ž .		MN	M/DD/YYYY
			<u> </u>								14	4 Companion Policy(s)					
			RAISED, U					-				T	-					
Α	В	С	D	Е	F	G	Н	I	J		K	L		M		N		О
Field	Total	Total Trees		Interest	Rate Class		Type Class		Туре	of Pot	erence		[☐ Amt. of Damage		Unit		Unit
ID	Reported Trees	(Stage)	SDT	Share	(Stage)	Practice	Variet		Los		rice	% Damage	[3	or ☑ Damage \	/alue	Deductibl	e	Value (C x I x K)
2.4			450	1.000			997	•		1	5.00			6750		5500		
2 A	1,000	1,100	233	1.000	D02	997	997	.75		2	0.00	1.000		4660		5500		16,500
3 A	3,000	3,000	550	1.000	D03	997	997	.75		2	0.00	1.000		11,000		22,500		67,500
3 A	3,000	3,000	350	1.000	D03	991	991	.73		3	0.00	1.000		10,500		22,300		07,300
													<u> </u>					
NADDATE	IE (IC		1 1 0	. 15	1 a	1 11 11	D 1			100		15 7071	C	22.010		20.000		04.000
			ed, attach a Sp 00 unit value (cy Product	ion Worksheet f	or unit 001	100.		15. TOTAL 16. OLO M		32,910	VE)	28,000	-	84,000
\$82,500 am	ount of prote	ction - \$84,00	oo unit value (totai column	O) = .982 C	Kr.						16. OLO M 17. URF:	INIMU)М (О X 0.0	15)			.982
SECTION	III ADII	ICTMENTS	TO UNIT	VALUE								17. UKF.						.962
	Insurance Pe				similar to c	ther farms in	the area?	I	20 Assig	nment of In	lemnit	itv		21 Tr	ansfer of	Right to Ir	demn	ity?
	MM/DD				Yes X	No				Yes	_	No X			Yes	No	X	
- A	١	В		С	100 11	D		E		F		G			Н			Ī
	1	ь				D				1		0			11	-		<u>'otal</u>
										Total Adj	usted							sted Unit
	(s) of	Tota	<mark>al</mark>	Total Cur	<mark>rent</mark>	Current		Total Previo		Damage		Total			naining	,		To Count
Prev Lo		Unit V		Damag (from M		Adjusted Da		Adjusted Dam (100% Share)		Claim (D+E)		Deductible (from N)	e		luctible G - F)			% Share)
	755	(HOIII)	0)	(HOIII IVI)	(C X Helli I	/)	(100% Share)		(D+E)		(Holli N)		(G - F)		(J	<u>υ+π)</u>
		84,0	00	32,910)	32,318				32,31	8	28,000		_	4318		79	0,682
						•						,						
												. I understand that this Pr						
								Insurance Corpor § 1506, 31 U.S.C.				tates. I understand that ar leral statutes.	ny false o	or inaccurate	informatio	on may resul	t in the	sanctions
23 Adjuste	r's Signature			Code #		Date		24 Insured's Sig	nature					Date				
1st Inspect			. M. Adjuster	XXXXX		MM/DD/		1st Inspection			I. M.	. Insured		MM/DD/	YYYY	7		
2nd Inspec		I	. M. Adjuster	XXXXX		MM/DD/	YYYY	2nd Inspection			I. M.	. Insured		MM/DD/	YYYY	25. Pag	je	
Final Inspe	ection	I	M Adjuster	XXXXX		MM/DD/	YYYY	Final Inspection			I M	Insured		MM/DD/	YYYY	1		of 1

					FLOI	RIDA FRU	JIT TR	REE PROD	UCTION	WOR	KSHEE	T					
1 Crop	/Code #	2 Unit #	3 Legal De	scription		(For 1	Illustra	ation Purp	oses On	ly)	8 Name	of Insured					
Orang	e Trees	00100	SV	V ¼ - 12-22-9)			_						I. M. Ins	sured		
02	207	CV/OL				7 Company		Any Comp	any		9 Claim	ı #			11 (Crop Year	
4 Date of	Damage	DEC 19				Agency		Any Ager	су			XXXXX	XXX			XX	XX
5 Cause of	f Damage	Freeze				CTVE With	OLO Ex	ample. Requir	es Separat	e Base	10 Polic	cy#					
6 Primary	Cause %	100				<u>Policy F</u>	roductio	n Worksheet	<u> Vith Indem</u>	<u>nity.</u>	13 Date	e(s)	1 st		2nd		Final
12 Additio	onal Units	00100	00300	0040	0						Notice o	f Loss	MM	I/DD/YYYY	<i>[</i>		MM/DD/YYYY
											14 Com	panion Policy(s)				
SECTIO	NI-ACR	REAGE APP	RAISED, U	NIT VALU	JE												
A	В	C	D	Е	F	G	Н	I	J	K	(L		M		N	0
Field ID	Total Reported Trees	Total Trees (Stage)	SDT 450	Interest or Share	Rate Class (Stage)	Practice	Type Class Variety	Coverage Level	Type of Loss	Refer Pri 15.	ice	% Damage		Amt. of Damage or Damage V		Unit Deductible	Unit Value (C x I x K)
2 A	1,000	1,100	233	1.000	D02	997	997	.75		20.		1.000		4660			16,500
3 A	3,000	3,000	550 350	1.000	D03	997	997	.75		20. 30.		1.000		11,000 10,500			67,500
		<u> </u>															
							Production	on Worksheet fo	<mark>r unit 00100</mark> .			15. TOTAL		32,910			84,000
\$82,500 am	ount of prot	ection ÷ \$84,0	00 unit value	total column	O) = .982 UI	RF.						16. OLO M	INIMU	UM (O x 0.0	5)		
												17. URF:					.982
		USTMENTS															
18 End of	Insurance I			19 Is damage		her farms in th	e area?		20 Assignm			_ T		21 Tr		Right to Inde	
	MM/D	D/YYYY			Yes X	No				es es	No X				Yes	No	X
1	A	В	i	C		D		E		F		G			Н		I
	(s) of rious oss	Tot Unit V (from	⁷ alue	Total Cur Damag _{(from M}	ge e	Current Adjusted Dan (C x Item 17)		Total Previou Adjusted Dama (100% Share)	s_	otal <mark>Adjus</mark> Damage A Claims (D+E)		Total Deductible (from N)	e	Dec	naining luctible G - F)	Va	Total djusted Unit lue To Count 00% Share) (B+H)
		84,0	000	32,910)	32,318				32,318							51,682
and approva outlined in r	l by the comp ny policy and	any. I understan administrative, o	d that this crop	nsurance is sub	sidized and rei	nsured by the Fe	deral Crop 3	d to determine my Insurance Corporat § 1506, 31 U.S.C. §	ion, an agency § 3729 and 37	of the Unite	ed States. I ı	understand that an					
23 Adjuste	r's Signatur	re		Code #		Date	2	24 Insured's Sigr	ature					Date			
1st Inspect	ion	I	I. M. Adjuster	XXXXX		MM/DD/Y	YYY 1	st Inspection		1	I. M. Insure	ed		MM/DD/	YYYY		
2nd Inspec	tion	1	I. M. Adjuster	XXXXX		MM/DD/Y	YYYY 2	2nd Inspection		1	I. M. Insure	ed		MM/DD/	YYYY	25. Page	
Final Inspe	ection]	I. M. Adjuster	XXXXX		MM/DD/Y	YYYY	Final Inspection			I. M. Insur	ed		MM/DD	/YY YY	1	of 1

9. REFERENCE MATERIAL

TABLE A - MINIMUM SAMPLE REQUIREMENTS FOR REPRESENTATIVE SAMPLES

NUMBER OF TREES OF THE STAGE-BLOCK IN SDT:	MINIMUM TREE SAMPLE (Round up to next whole tree) the greater of:
Less than 100	5 trees or 10 percent
100 to 999	10 trees or 5 percent
1,000 to 4,999	50 trees or 2 percent
5,000 or more	100 trees or 1 percent

TABLE B – PARTIAL DAMAGE FACTORS

Crop	Stage	Partial Damage Factor
Citrus		
	Stage I	0.750
	Stage II	0.470
	Stage III	0.390
Avocado/Mango		
	Stage I	0.680
	Stage II	0.460
	Stage III	0.380
Carambola		
	Stage I	0.480
	Stage II	0.360
	Stage III	0.300
Lime		
	Stage I	0.540
	Stage II	0.360
	Stage III	0.310

TABLE C – SETTING DISTANCES/APPROXIMATE NUMBER OF TREES PER ACRE

Trees Per Acre	Square Feet Per Tree	Setting Distances in Feet	Trees Per Acre	Setting Distances in Feet	Trees Per Acre	Setting Distances in Feet	Trees Per Acre
Under 50	881 & Over	40 X 40	27	35 X 35	36	30 X 33	44
		36 X 42	29	33 X 34	39	25 X 40	44
		35 X 40	31	30 X 36	40	30 X 32	45
		34 X 38	34	30 X 35	41	30 X 31	47
		30 X 34	36	32 X 32	43	30 X 30	48
50 to 59	880 to 773	25 X 35	50	20 X 40	54	28 X 28	56
		27 X 32	50	27 X 30	54	23 X 33	57
		28 X 30	52	25 X 32	54	25 X 30	58
		29 X 29	52	23 X 35	54	26 X 29	58
		22 X 37	54	26 X 30	56	24 X 31	59
60 to 69	732 to 627	27 X 27	60	23 X 30	63	22 X 30	66
		25 X 29	60	20 X 34	64	25 X 26	67
		26 X 28	60	26 X 26	64	18 X 36	67
		20 X 35	62	24 X 28	65	23 X 28	68
		26 X 27	62	25 X 27	65	21 X 30	69
70 to 79	626 to 548	25 X 25	70	22 X 27	73	23 X 25	76
		24 X 26	70	23 X 26	73	24 X 24	76
		22 X 28	71	17 X 34	75	20 X 28	78
		21 X 29	72	19 X 30	76	22 X 25	79
		20 X 30	73	22 X 26	76	23 X 24	79
80 to 89	547 to 487	21 X 26	80	22 X 24	83	18 X 28	86
		18 X 30	81	20 X 26	84	21 X 24	86
		20 X 27	81	15 X 34	85	22 X 23	86
		23 X 23	82	16 X 32	85	20 X 25	87
		19 X 28	82	17 X 30	85	19 X 26	88
90 to 99	486 to 438	18 X 27	90	16 X 30	91	19 X 24	96
		21 X 23	90	17 X 28	92	15 X 30	97
		22 X 22	90	21 X 22	94	18 X 25	97
		15 X 32	91	17 X 27	95	20 X 22	99
		20 X 24	91	20 X 23	95	21 X 21	99
100 &	437 & LESS	19 X 23	100	16 X 26	105	18 X 20	121
OVER		15 X 29	100	15 X 27	108	19 X 19	121
		18 X 24	101	20 X 20	109	16 X 22	124
		16 X 27	101	18 X 22	110	18 X 19	127
		17 X 25	102	14 X 28	111	17 X 20	128
		14 X 30	104	15 X 25	116	13 X 26	129

TABLE C (Continued)

Setting Distances in	Trees Per	Setting Distances in	Trees Per	Setting Distances in	Trees Per	Setting Distances in	Trees Per
Feet	Acre	Feet	Acre	Feet	Acre	Feet	Acre
7.5 X 20	290	12.5 X 20	174	16 X 20	136	22 X 22	90
7.5 X 22	264	12.5 X 22	158	16 X 22	124	22 X 23	86
7.5 X 23	253	12.5 X 23	152	16 X 23	118	22 X 24	83
7.5 X 24	242	12.5 X 24	145	16 X 24	113	22 X 25	79
7.5 X 25	232	12.5 X 25	139	16 X 25	109	22 X 27	73
7.5 X 27	215	12.5 X 27	129	16 X 27	101	22 X 28	71
7.5 X 28	207	12.5 X 28	124	16 X 28	97	22 X 30	66
7.5 X 30	194	12.5 X 30	116	16 X 30	91		
						23 X 23	82
10 X 20	218	13 X 20	168	17 X 20	128	23 X 24	79
10 X 22	198	13 X 22	152	17 X 22	116	23 X 25	76
10 X 23	189	13 X 23	146	17 X 23	111	23 X 27	70
10 X 24	182	13 X 24	140	17 X 24	107	23 X 28	68
10 X 25	174	13 X 25	134	17 X 25	102	23 X 30	63
10 X 27	161	13 X 27	124	17 X 27	95		
10 X 28	156	13 X 28	120	17 X 28	92	24 X 24	76
10 X 30	145	13 X 30	112	17 X 30	85	24 X 25	73
						24 X 27	67
11 X 20	198	14 X 20	156	18 X 20	121	24 X 28	65
11 X 22	180	14 X 22	141	18 X 22	110	24 X 30	61
11 X 23	172	14 X 23	135	18 X 23	105		
11 X 24	165	14 X 24	130	18 X 24	101	25 X 25	70
11 X 25	158	14 X 25	124	18 X 25	97	25 X 27	65
11 X 27	145	14 X 27	115	18 X 27	90	25 X 28	62
11 X 28	141	14 X 28	111	18 X 28	86	25 X 30	58
11 X 30	132	14 X 30	104	18 X 30	81		
						27 X 27	60
12 X 20	182	15 X 20	145	20 X 20	109	27 X 28	58
12 X 22	165	15 X 22	132	20 X 22	99	27 X 30	54
12 X 23	158	15 X 23	126	20 X 23	95		
12 X 24	151	15 X 24	121	20 X 24	91	28 X 28	56
12 X 25	145	15 X 25	116	20 X 25	87	28 X 30	52
12 X 27	134	15 X 27	108	20 X 27	81		
12 X 28	130	15 X 28	104	20 X 28	78	30 X 30	48
12 X 30	121	15 X 30	97	20 X 30	73		