

The Atlanta Region
Discretionary Grants Roundtable
May 21, 2008

*Return on Investments in
Workforce Training*

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U.S. Department of Labor
Employment and Training
Administration

Overview

This session will focus on the importance of identifying, reporting and submitting products and/or outcomes outlined in the Statement of Work.

“What matters in the end is Completion. Performance. Results. Not just making promises, but making good on promises.”

- President’s Management Agenda -



RETURN ON INVESTMENT (ROI) BY TYPE OF GRANT

Type of Grant	Terminology	Where Reported	ROI	Submission
Community-Based & High-Growth	Training Outcome Products	ETA-### Training – Section C Capacity Building – Section D1	Curriculum Degree/Certification Outreach Material	FPO and Angela Dayton
Earmarks	Goals Objectives	Quarterly Report Performance Measure Section	Training Research & Development	FPO Final Evaluation Report
Faith-Based and Community Organizations	Goals Outcomes	Narrative Questions for Grassroots Organizations Grassroots Output & Outcome Report	Training Connecting to the One-Stop System	FPO



Community-Based & High-Growth Job Training

Return On \$108,293,065 Investment

Deliverable or Activity	Percentage complete this quarter	Completion Date -actual or projected	Impact (known or potential)	Impact Calculation Methodology
Website for recruiting				Track # of unique user sessions

TRAINING OUTCOMES	Baseline (from SOW)	This Quarter	Cumulative Total
Number of participants <u>enrolled</u> in training program			
Number of participants that <u>earned</u> a degree or industry/professional certification as result of training			
Number of participants that <u>entered employment</u> in the field for which they were trained			



Earmark Grant

Return On \$14,711,440 Investment

Performance Measure	Expected Level of Performance		Current Report Quarter	Cumulative Total	
	Numeric Target	Target Percentage	Actual Numeric Level	Actual Numeric Level	Percent of Expected Level
	<i>What's in your grant proposal?</i>		<i>What did you do this quarter?</i>	<i>What are your project totals to date?</i>	
Research Projects				Final Evaluation Report	



Faith-Based & Community Organizations

Return On \$614,471 Investment

Narrative Report	Describe the services/training your organization provided this quarter (for example: skills assessment, employability ("soft") skills training, mentoring services, support services, etc.). Please include any goals (and the quarterly outcomes of those goals) proposed in the grant application that are not represented on the data chart.
Outputs & Outcome Measures Report	<p>Number of new participants served</p> <p>Number of One-Stop clients referred to organization</p> <p>Number of organization's participants referred to One-Stop</p> <p>Number of participants placed in post-secondary education or advanced training</p> <p>Number of participants placed in jobs</p>



RETURN ON INVESTMENT (ROI) BY TYPE OF GRANT

Type of Grant	Terminology	Where Reported	ROI	Submission
National Farmworkers Programs	Served* Trained Job Placements	ETA-9095 Program Status Summary	Training Job Placements Housing	FPO
Prisoner Reentry	Job Placements	ETA-9140	Employment Reduced Recidivism	FPO



National Farmworker Job Training

Return On \$14,280,443 Investment

I. Participation Summary	Previous Period	Current Period	Grant Cumulative
	(A)	(B)	(C)
A. Total Participants Served (excluding individuals who <u>only</u> receive a determination of eligibility)			
1. New Participants			
2. Participants Carried Over From Previous Grant			
B. Total Number of Participants Exiting Program			
II. Participant Outcomes			
A. Placed in Unsubsidized Employment			
B. Completed Training Services			
III. Total Current Participants (End of Period)			
IV. Participant Enrollments In Program Services			
A. Core Services			
B. Intensive Services			
C. Training Services			
D. Related Assistance Services (<u>only</u>)			



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Prisoner Reentry

Return On \$391,302 Investment

B. PARTICIPANT SUMMARY INFORMATION

1. Total Exiters				
2. Total Participants Served				
3. New Participants Served				

D. PROGRAM SERVICES, ACTIVITIES, AND OTHER RELATED ASSISTANCE

1. Received Education or Job Training Activities								
2. Received Workforce Preparation Activities								



RETURN ON INVESTMENT (ROI) BY TYPE OF GRANT

Type of Grant	Terminology	Where Reported	ROI	Submission
Youth	Outcomes	Quarterly Report Education Workforce Juvenile Justice	Education Skill Attainment Replication	FPO
YouthBuild	Outcomes	Quarterly Report Performance Items	Education Skill Attainment Community Involvement Leadership Development	FPO



Youth and YouthBuild

Return On \$22,664,611 Investment

Outcome Information

Workforce Outcomes	1st Time Unsubsidized Employment Construction Skills Training/Certification Entered Long Term Occupational Training Entered Full-Time Post Secondary School
Education Outcomes	Obtained High School Diploma Obtained GED Obtained Industry-Related Certification
Juvenile Justice Outcomes	Convicted of Crime After Entering the Project Not Incarcerated / Incarcerated Parole/Probation Revoked After Entering Project



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Upon success completion of projects, grantees should provide ETA with the actual products and all information important for distributing those products to the workforce investment system and its partners.

ETA's key dissemination strategy is the use of the Workforce3One website, an information-sharing platform for practitioners in the workforce system and other key stakeholders.

Workforce³One
Collaborate. Innovate. Transform.

www.workforce3one.org



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