Appendix II

MARKET DEVELOPMENT COOPERATORS

Listed below are the non-profit, forest products associations, called cooperators, that participate in the Foreign Agricultural Service's market development programs.

American Forest & Paper Association (AF&PA)

1111 19th Street, NW

Suite 800

Washington, D.C. 20036 Phone: (202) 463-2700 Fax: (202) 463-2787 http://www.afandpa.org

Betsy Ward, Executive Director, Wood Products International

Overseas Offices: Mexico City, Mexico; Tokyo, Japan; Hong Kong; Seoul, South Korea; Beijing, China.

American Hardwood Export Council (AHEC)

1111 19th Street, NW

Suite 800

Washington, D.C. 20036 Phone: (202) 463-2700 Fax: (202) 463-2787 http://www.ahec.org

Michael Snow, Executive Director

Overseas Offices: London, United Kingdom; Osaka, Japan; Tsimshatsui, Hong Kong; Mexico City, Mexico; Seoul, Korea.

APA - The Engineered Wood Association (APA)

7011 South 19th Street P.O. Box 11700

Tacoma, WA 98466-5399 Phone: (253) 565-6600 Telex: 32 7430 AMPLY TAC Fax: (253) 565-7265 http://www.apawood.org

Ed Elias, Director, International Marketing Division

Overseas Offices: London, United Kingdom; Tokyo,

Japan; Mexico City, Mexico.

Southern Forest Products Association (SFPA) and Southern Pine Council (SPC)

P.O. Box 641700

Kenner, LA 70064-1700 Phone: (504) 443-4464 Fax: (504) 443-6612 Telex: 756854 SFPA UD

http://www.sfpa.org

http://www.southernpine.org

Jerry Hingle, Manager, International Marketing

Overseas Offices: London, United Kingdom; Madrid, Spain; Mexico City, Mexico; Tokyo, Japan.

Softwood Export Council (SEC)

520 S.W. 6TH Avenue, Suite 810 Portland, OR 97204-1514 Phone: (503) 248-0406 Fax: (503) 224-0402 http://www.softwood.org

Craig Larsen, President

Overseas Offices: Tokyo, Japan; London, United Kingdom; Madrid, Spain; Mexico City, Mexico.