UNITED STATES OF AMERICA BEFORE FEDERAL TRADE COMMISSION



In the Matter of

SCHERING-PLOUGH CORPORATION, a corporation,

UPSHER-SMITH LABORATORIES, INC., a corporation,

and

AMERICAN HOME PRODUCTS CORPORATION, a corporation. Docket No. 9297

COMPLAINT COUNSEL'S MOTION AND MEMORANDUM IN SUPPORT OF MOTION TO PRECLUDE CERTAIN TESTIMONY OF RESPONDENTS' LAWYER WITNESSES

Pursuant to Rule 3.43(b) of Commission Rules of Practice, complaint counsel respectfully request that the expected testimony of certain attorney witnesses of the respondents be precluded at trial as legally irrelevant and unfairly prejudicial. 16 C.F.R. §3.43(b).

Background

From the opening arguments of respondents' counsel, Mr. Nields and Mr. Curran, it has become apparent that respondents intend to argue that Schering and Upsher acted in conformance with advice given by in-house and outside counsel of Schering and Upsher concerning the legality under the antitrust laws of a branded drug company making payments to a generic drug company in return for agreeing to stay off the market with its competing product. This puts at issue communications between counsel and Schering's and Upsher's employees that respondents refused to disclose during discovery.

Specifically, according to Mr. Nields, Schering in house counsel John F. Hoffman -- the first Schering witness Mr. Nields introduced during his opening -- is expected to testify that "in his discussions with Upsher-Smith and ESI, [he] laid down very clearly the rules that would govern any settlement that Schering would enter into. He told them that Schering would not pay for them to stay off the market." (Tr. at 40.)¹ This was necessary, as Mr. Nields observed, because Upsher and ESI had each "requested that Schering make a payment in return for which they would agree to stay off the market." (Tr. at 53.) Mr. Hoffman is Schering's in-house counsel in charge of litigation and autitrust, and he was the lawyer responsible for the settlement negotiations at issue in this case. (Tr. at 39.) Putting Mr. Hoffman's credibility as an antitrust lawyer directly at issue, Mr. Nields represented during the opening that "we think, Your Honor, after you have heard birn, you will conclude that he is a good antitrust lawyer." (Tr. at 39.)

The second witness Mr. Nields introduced during his opening is Schering's outside antitrust counsel, Charles F. "Rick" Rule. According to Mr. Nields, Mr. Rule is expected to testify that with respect to Schering's settlement with ESI, he was brought in to explain to the U.S. magistrate judge oversceing the settlement negotiations "the antitrust issues raised by a settlement which included payment." (Tr. at 49.) Likewise, Mr. Rule's former law partner, Anthony Herman, who also was Schering's principal outside patent litigation counsel in the case against ESI, "will describe the conversations they had on offers and counteroffers, {and} on discussion of antitrust issues." (Tr. at 48.)

All page references beginning with "Tr." are made to the Trial Transcript, Volume 1 (Jan. 23, 2002).

Any uncertainty about Mr. Nields's purpose for introducing the testimony of attorneys Hoffman, Rule, and Herman concerning their legal advice is dispelled by Mr. Curran. During his opening statement on behalf of Upsher, Mr Curran argued:

Upsher-Smith agrees with what Mr. Nields said, that Schering's counsel responsible for the negotiations, Mr. Hoffman, was ahead of his time in identifying antimust sensitivities in a transaction like this, but you will hear from every witness in this case who participated in those negotiations that once Mr. Hoffman made clear that he viewed it as a problem if there was any discussion of monetary transactions as part of the settlement as opposed to part of the licensing transaction, that there would be antitrust issues, when he raised that point, Upsher-Smith engaged counsel, brought counsel into the settlement negotiations." (Tr. at 97.)

That counsel was Upsher's outside patent counsel, Nicholas M. Cannella. (Tr. at 97.)

Thus, from their opening statements it has become clear that Mr. Nields and Mr. Curran intend to argue that because Schering's and Upsher's lawyers were aware of the law, respondents did not violate the law. Otherwise, what is the possible relevance of the expected testimony of attorneys Hoffman, Rule, Herman, and Cannella? Any doubt that this is Mr. Nields and Mr. Curran's purpose is dispelled by respondents' opening arguments. Mr. Nields, in the first moments addressing the Court, made the point of reading from CX 283, a Schering document entitled "Executive Summary," which states under the "Goals for the Upsher-Smith Settlement" that "any agreement must pass all legal and regulatory constraints, e.g., FTC." (Tr. at 40.) And Mr. Curran argued that Upsher's settlement with Schering was a "legitimate transaction" because Upsher's CEO, Ian Troup, was "advised by counsel" about the antitrust risks and that Upsher acted on the good faith belief that its conduct was reasonable and legal:

Ian Troup in June of 1997 was a businessman negotiating a deal. He was advised by counsel. He's an honest businessman, and you'll have an opportunity to size him up yourself, Your Honor. Given all the facts and circumstances surrounding

the company at the time, this was a fair, honest, and legitimate transaction. (Tr. at 100.)

Respondents' argument that because they were aware of the law, they did not violate the law, is based on a series of necessary inferences that they have not spelled out. Respondents have thwarted, by invoking claims of privilege, all efforts by complaint counsel to gain legitimate discovery regarding the facts upon which such inference could be based.

Some of the intermediate steps from "we know the law" to "we obeyed the law" that Mr. Nields and Mr. Carran skip include:

- a. During the negotiations with Upsher and ESI, were John Hoffman and Rick Rule simply advocating their client Schering's position, or were their statements an accurate reflection about the possible application of the antitrust laws to the settlements?
- b. What did attorney John Hoffman actually tell the Schering businesspeople about the legality of making payments for delay?
- c. What, if anything, did attorneys Rick Rule or Tony Herman actually tell Schering businesspeople or Hoffman about the legality of making payments for delay?
- d. What did John Hoffman mean when he said that any licensing deal with Upsher must stand "on its own two feet"? (Tr. at 41.) By what standard would Hoffman make this assessment? For example, does that mean that Schering would have paid the same amount of money for the license without the settlement?
- e. Did the Schering businesspeople actually listen to and follow Hoffman's, Rule's, and Herman's legal advice -- assuming they were so advised?
- f. Recognizing the potential for antitrust problems, what did John Hoffman do to ensure that the settlement with Upsher actually "stood on its own two feet." That is, what did he do to make sure payments to Upsher for the license weren't really for delay? Did he monitor due diligence? Did he review the valuation of the Upsher products being in-licensed?
- g. What did Rick Rule or Tony Herman do to ensure that in the settlement with ESI the payments to ESI weren't really for delay? Did they even review the settlement before it was signed by Schering?

- h. What, if anything, did Schering legal counsel tell the Schering board about the Upsher and ESI settlements and the Niacor license?
- i. What, if anything, did the Schering board and management do to ensure that the payments to Upsher and ESI weren't actually for delay, assuming they were advised about the possible antitrust implications of settlements involving payment for delay?
- j. What, if anything, did Upsher's outside patent litigation counsel, Nick Cannella, tell Upsher's businesspeople about the legality of making payments for delay? Assuming he did so, what did he do to make sure payments from Schering to Upsher for the license weren't really for delay? Did he monitor due diligence? Did he review the valuation of the Upsher products being in-licensed?

Obviously, the best evidence of what was being said and done inside Schering and Upsher with respect to Hoffman's, Rule's, Herman's, and Cannella's legal advice are respondents' contemporaneous business records and testimony about internal company discussions and behavior at that time — not the self-serving, selective testimony Mr. Nields and Mr. Curran now seek to present to Your Honor. At every step during discovery, however, Mr. Nields and Mr. Curran thwarted, through claims of privilege, complaint counsel's legitimate efforts to get information regarding these issues: in depositions, by withholding documents, and by selectively redacting certain business records that were produced.

For example, before complaint counsel's questioning began at the deposition of Mr. Hoffman, Mr. Nields laid down his rules for the inquiry:

I'd like to say something just at the beginning. I think we all know this, but Mr. Hoffman is an attorney and was acting as an attorney in connection with two patent litigations that are at issue in the case, and we have not objected to his deposition because he was present at meeting with opposing counsel, and conversations at meeting with opposing counsel are not privileged, and they are relevant to this matter, but we don't expect questions that stray beyond those meetings into privileged matter or into Mr. Hoffman's mental impressions, and

obviously if there are such questions, we'll object and direct the witness not to answer.²

Consistent with his warning, each time a question was asked that even came close to sceking information about what was actually going on inside Schering at the time of the Upsher and BSI settlement negotiations, Mr. Nields objected on claims of privilege and instructed Mr. Hoffman not to answer, and Mr. Hoffman refused to answer. This included questions about: discussions at Schering after a settlement meeting with Upsher in Minneapolis (p. 28), whether Schering considered other settlement options before entering the agreement with Upsher (p. 29), whether antitrust concerns about the Upsher settlement were discussed at Schering (pp. 32-33), whether Hoffman had discussions with Rule regarding the Upsher litigation (p. 35), whether there were discussions at Schering about whether the payments to Upsher would be contingent or non-refundable (p. 56), whether there were discussions at Schering about setting the date for Upsher's entry of September 1, 2001 (p. 63), and what discussions took place at Schering in preparation for meetings with ESI (p. 83).

As with the Hoffman deposition, Mr. Nields laid down similar rules at the start of the depositions of Mr. Rule and Mr. Herman, limiting complaint counsel's inquiry of these two attorneys.³ Here, too, Mr. Nields objected to questions on claims of privilege and instructed Mr. Rule and Mr. Herman not to answer -- and Rule and Herman refused to answer -- each time a question was asked that even came close to seeking information about what was actually going on inside Schering at the time of the ESI and Upsher settlement negotiations.

CX 1509 (Hoffman Deposition) at 5 (Oct. 26, 2001).

Rule Deposition at 5 (Nov. 15, 2001) (Attachment A); Herman Deposition at 7 (Oct. 30, 2001) (Attachment B).

Mr. Curran made a similar statement limiting complaint counsel's scope of inquiry during the deposition of Upsher outside patent litigation counsel Nick Cannella: "I ask before we take this break, [that complaint counsel] consider focusing your questions to this witness on communications be was involved in with Schering and negotiations between Upsher and Schering in which this witness participated. On matters in those areas, we will not be asserting attorney-client privilege." During the deposition, Mr. Curran not only asserted objections to questions asked of Mr. Cannella, a third-party witness, on the basis of attorney-client privilege but (curiously) also on the grounds of "common interest arrangement" and "joint defense privilege." Mr. Cannella refused to answer questions about possible settlement of patent litigation that occurred at Upsher (pp. 34-35), and conversations with Upsher CEO Ian Troup relating to settlement of the patent litigation (pp. 52-53).

Respondents also have withheld numerous documents on claims of privilege that likely are relevant to determining whether the businesspeople at Schering and Upsher actually were advised about the antitrust laws and sought to abide by them. During the investigation of this matter, Schering produced a 17-page privilege log with 119 documents containing dozens of documents authored by or sent to attorneys John Hoffman, Susan Lee, Jeffrey Wasserstein, Rick Rule, and Anthony Herman, as well as key business people at Schering, including Raman Kapur, Marty Driscoll, James Audibert, regarding the settlement of the Uphser and ESI patent litigations.⁶

Cannella Deposition at 37 (Oct. 23, 2001) (Attachment C).

⁵ Id. at 10.

⁶ "Schering-Plough Corporation Log of Privileged Documents" (Feb. 22, 2000) (Attachment D).

Similarly, Upsher-Smith produced a five-page privilege log with 38 documents, including documents authored by Nick Cannella concerning the patent settlement.

In addition to refusing to produce certain documents on claims of privilege, some internal Schering business plans were produced with reductions that appear to go to the heart of the kind of legal advice Schering and Upsher are now trying to selectively put at issue through the testimony of their lawyers at trial. The following are two examples. First, in 1995, Schering's K-Dur project manager advised company executives that "direct generic competition is expected" and "may come within 2 years" (i.e., 1997). Notwithstanding that Schering's patent covering K-Dur-20 would not expire until 2006, she characterized the issues, objectives, and strategies regarding how to deal with looming generic competition as follows:

Issue #3

Generic Competition to K-Dur 20 may come within 2 years.

Rationale

ANDRx is developing a 20 mEq formulation. While no known bioavailability studies have been initiated, product approval is possible in 1Q97.

Objectives

- Maximize length of time to introduction.
- Minimize market penetration.

Strategies to Address Issue #3

REDACTED

[&]quot;Upsher-Smith Privilege Log" (undated) (Attachment E).

⁸ CX 13 (Memorandum from Andrea J. Pickett, Product Manager, K-Dur, Re: K-Dur Long Term Strategy (Mar. 8, 1995)).

Similarly, in a memorandum concerning the Schering Board of Directors Meeting of June 24, 1997, where the proposed license agreement with Upsher-Smith was to be considered, one paragraph discusses the fact that Upsher was "seeking an income stream to replace the income Upsher-Smith had anticipated earning if it were able successfully to defend against Key's infringement claim." The last sentence of this paragraph is selectively reducted, however, leaving only a clause which conveniently (for Schering) says "we informed them that any such deal should stand on its own merit independent of the settlement."

Complaint counsel were respectful of respondents' claims of privilege throughout the discovery period. We did not seek to challenge Mr. Nields's and Mr. Curran's claims of privilege (as ill-founded as some of those claims were) nor did we file motions to compel. But to allow respondents to use advice of counsel as a defense at this point in the proceedings — especially in light of the concerted efforts they made to deny us legitimate discovery — would be unfairly prejudicial to complaint counsel. Prior to Mr. Nields's and Mr. Curran's opening arguments, we had little way of knowing that respondents intended to raise an advice of counsel defense and every reason to think they would not. A review of Schering's final witness list filed on December 14, 2001, for example, shows that Mr. Hoffman was expected to testify only about:

conversations with Upsher representatives during settlement negotiations between Schering and Upsher... Schering also expects him to testify about communications with ESI representatives during the course of settlement negotiations between Schering and ESI... Mr. Hoffman is also expected to testify

⁹ CX 338 (Schering Memo re: "Board of Directors Meeting – June 24, 1997" (Jun. 19, 1997)).

in Id.

about conversations with federal judicial officials during the course of those settlement negotiations.¹¹

The Schering Witness List provides similarly vague descriptions of the expected testimony of Mr. Rule and Mr. Herman. 12 Nowhere is any mention made that Hoffman, Rule, and Herman are expected to testify about concerns they may have had that making payments to Upsher or ESI for delay could violate the antitrust laws.

Upsher's description of the expected testimony of Mr. Cannella also is vague: "He will testify about the negotiations between Upsher-Smith and Schering related to the licensing agreement." This description stands in sharp contrast to Mr. Curran's opening that "once Mr. Hoffman made clear that he viewed it as a problem if there was any discussion of monetary transactions as part of the settlement as opposed to part of the licensing transaction, that there would be antitrust issues, when he raised that point, Upsher-Smith engaged counsel, brought counsel [Nick Cannella] into the settlement negotiations." (Tr. at 97.) Further, Mr. Curran argued that Upsher CEO Ian Troup "was advised by counsel" (Mr. Cannella) and "[g]iven all the facts and circumstances surrounding the company at the time, this was a fair, honest, and legitimate transaction." (Tr. at 100.)

During their opening arguments, Mr. Nields and Mr. Curran put the advice of legal counsel squarely at issue, with the apparent hope that Your Honor will infer from this that

Respondent Schering-Plough Corporation's Witness List at 2-3 (Dec. 14, 2001).

See Schering Witness List at 9 (expected testimony of Mr. Herman) and at 12-13 (expected testimony of Mr. Rule).

Upsher Smith's Final Witness List at 6 (Dec. 14, 2001).

respondents' conduct was reasonable and legal. But they only want to tell Your Honor part of the story, and this is unfair.

Legal Analysis

A long line of case law makes clear that allowing a party in litigation to use claims of privilege as both "a sword and a shield" is unfairly prejudicial and should not be permitted. See, e.g., United States v. Bilzerian, 926 F. 2d 1285, 1292 (2nd Cir. 1991) ("the attorney-client privilege cannot at once be used as a shield and a sword"). 4 This is precisely what Mr. Nields and Mr. Curran seek to do. Throughout the discovery phase of this proceeding they steadfastly have used claims of privilege as a shield, while now they seek to use advice of counsel as a sword, During his opening, Mr. Curran expressly stated that Upsher believes its actions in entering into the settlement with Schering are "legitimate" because of the "advice of counsel." (Tr. at 100.) Mr. Nields was more careful not to expressly mention the words "advice of counsel" during his opening. But if he did not intend to raise reliance on counsel as a defense, then why is it important for this Court to hear testimony about the legal advice of Messrs. Hoffman, Rule, and Herman, and to conclude that Mr. Hoffman "is a good antitrust lawyer"? See, e.g., Recycling Solutions, Inc. v. Dist. of Columbia, 175 F.R.D. 407, 409 n.3 (D.D.C. 1997) (if defendants were not raising advice of counsel as a defense then "reference to their consultation with him would be superfluous.").

Your Honor has recognized this same principle with regard to claims of work-product privilege. See Order Denying Motion in Limine or For a Protective Order, Motor Up Corp., Dkt. 9291, 1999 ITC LEXIS 207 at * 7 (Aug. 5, 1999) (work-product doctrine cannot be used "as both a sword and shield") (quoting Frontier Refining, Inc. v. Gorman-Rupp Co., Inc., 136 F.3d 695, 704 (10th Cir. 1998)).

Once a party chooses to shield a matter from inquiry pursuant to a privilege, that party is barred from subsequently introducing evidence on that matter. *See Mobil Oil Corp. v. Amoco Chemicals Corp.*, 779 F. Supp. 1429, 1485 n. 43 (D. Del. 1991) ("Amoco's failure to clearly waive the privilege before the close of discovery prevented Mobil from taking any appropriate discovery regarding the [attorneys'] opinions. [The Court] will not consider the contents of the opinions. . . ."). "[T]he failure of a party to allow pre-trial discovery of confidential matter which that party intends to introduce at trial will preclude the introduction of that evidence."

International Tel. & Tel. Corp., 60 F.R.D. 177, 186 (M.D. Fla. 1973) (citing Fed. R. Civ. P. 37(b)(2)(B)).

Even if the proposed testimony itself does not directly refer to privileged evidence, a defendant must choose between introducing testimony and asserting privilege if cross-examination of the testifying witness must fairly intrude on privileged matters. In *Bilzerian*, for example, the criminal defendant sought a ruling that he could testify regarding his belief in the lawfulness of his actions — without asserting a reliance on counsel defense or actually introducing the content or existence of privileged communications — and not be subjected to cross-examination on relevant privileged communications that he had with his attorney. *See* 926 F.2d at 1291. The Court of Appeals for the Second Circuit affirmed the trial court's refusal to permit the defendant to both offer his proposed testimony and assert privilege for related communications. The court of appeals held that when privileged communications are "directly relevant" to an opponent's testing of issues affirmatively raised by a party, fairness prohibits allowing the party to both testify regarding those issues and use the attorney-client privilege to block discovery of those communications. *Id.* at 1292. *See also Pereira v. United Jersey Bank*, 1997 WL 773716, at * 3

(S.D.N.Y. 1997) (summarizing Second Circuit law as holding that a party cannot assert both a privilege and "a position 'the truth of which can only be assessed by examination of the privileged communication'"). Thus, even if a party's proposed testimony does not directly incorporate privileged information, "[a] defendant may not use the privilege to prejudice his opponent's case" and still expect to testify freely. *Bilzerian*, 926 F.2d at 1292. *See also Chevron Corp. v. Pennzoil Co.*, 974 F.2d 1156, 1162 (9th Cir. 1992) (following *Bilzerian*).

While the expected direct examination testimony of Hoffman, Rule, Herman, and Cannella may not directly reveal privileged evidence, we cannot fairly probe their testimony on cross-examination without intruding on privileged matters that respondents have repeatedly shielded from discovery. Did Hoffman and Rule raise antitrust concerns with ESI in order to get ESI to lower its \$100 million demand for payments or because they believed it to be an accurate assessment of the law? Respondents refused to answer on the basis of privilege. Did Hoffman, Rule, Herman, and Cannella tell their businesspeople about the antitrust risks of entering settlements involving payment for delay? Respondents won't say. Did the Schering and Upsher businesspeople actually listen to and follow the legal advice of their lawyers, assuming they were so advised? Did Hoffman, Rule, Herman, and Cannella take any action to prevent their clients from entering into a settlement involving payment for delay? What did they do to make sure payments to Upsher really were for the products licensed? Did they monitor due diligence? Did they review the valuation? They refused to tell us.

Respondents' privilege claims not only obstruct complaint counsel's discovery of information necessary for the cross-examination of Hoffman, Rule, Herman, and Cannella, but also serve to prevent this Court from being able to evaluate the veracity of their assertions. It

would be patently unfair to allow respondents to block any examination of the underlying evidence while simultaneously allowing respondents to present self-serving argument and selective testimony. Having chosen to assert privilege to prevent discovery of contemporaneous evidence, respondents should be precluded from presenting the untestable "testimony" of Messrs. Hoffman, Rule, Herman, and Cannella that is intended to suggest that the settlements were "fair, honest, and legitimate" (Tr. at 100) transactions based on the advice of counsel.

At this late date, it is no longer an option for this Court to deem respondents' privilege claims waived and to order them to provide discovery necessary for cross-examination. After discovery is closed and trial has begun, it is too late to wait for respondents to produce relevant documents and then repeat the depositions of Messrs. Hoffman, Rule, Herman, and Cannella, and still expect complaint counsel to be able to make any meaningful use of contemporaneous evidence concerning respondents' true purpose in negotiating and entering into their settlements. Therefore, the only appropriate remedy at this time is to order Schering and Upsher to abide by the choice they already knowingly have made, and to preclude the introduction of evidence by attorneys Hoffman, Rule, Herman, and Cannella with respect to issues on which they and others have asserted privilege.

* * * * *

For the reasons set forth above, we respectfully request that Your Honor preclude as irrelevant and unfairly prejudicial, under Commission Rule of Practice § 3.43(b), any testimony by

attorneys John Hoffman, Rick Rule, Tony Herman, and Nick Cannella regarding the discussions they had about the legal implications of Schering paying Upsher or ESI for delay.

Respectfully submitted

Karen G. Bokat

Markus H. Meier

Bradley S. Albert

Counsel Supporting the Complaint

Dated: February 5, 2002

Exhibit A

In The Matter Of:

SCHERING-PLOUGH CORP. & UPSHER-SMITH LABS MATTER NO. D09297

CHARLES F. (RICK) RULE November 15, 2001

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2. School, from which I graduated in 1981

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Pag

Раде б hopefully in a way that you do understand it. If at any point during the deposition you 9; realize that an answer you gave one was either incurrect 3) or incomplete or needs amending in some fashion, just 3; let me know, and you II be able — I'll allow you to si amend your answer. If you need a bathroom breaks. m obviously we will be taking breaks periodically, I as don't expect this to be a very long deposition, but in any event, whenever you need to go to the restroom, por just say so, and we will give you a break MR. NIELDS: We appreciate that, I'd like to (ia) put something on the record now, too. Mr. Rule is an attorney, and he was functioning pay as Schering's attorney in connection with the psi Schering-ESI patent litigation, and he was designated ns as a witness by Schering because he had conversations pg with the magistrate judge and representatives of ESI posithat are not privileged and are relevant to the issues. pg in the case, but -- we don't expect this to happen, but

Similarly, if you stray into seeking his mental
 impressions, I would also interpose such an objection

gap with other lawyers representing his client, obviously I

20) if your questions would stray into areas which are

224 calling for conversations he had with his client or

Q: And any subsequent degrees after that? A: No. Q: Where are you currently employed? At Fried, Frank, Harris, Shriver & Jacobson. Q: And how long have you been employed there? A: Since and-lanuary of this year, 2001. Q: What's your position there? 3 A: Partner and chair of the antitrust department ø -:: Q: Are there any gradations of partnership? A: No. -2. Q: What is your — do you have an area of 93; expertise? A: Antitrost and economic regulation generally. 7749 Q: And could you generally describe the type of

(a) A: Sure. I counsel clients on antitrust issues.

(b) I represent clients in connection — generally on
(b) antitrust matters. Most rend to be government
(c) investigations, either of mergers or cartel behavior or

(2) unlateral alleged monopolistic practices, and (22) represent clients both before the Department of Justice (23) and the Federal Trade Commission.

[22] Also, I have represented clients from time to [28] time in private litigation and in connection with

p; and direct him not to answer.

(7) BY MR, GIBBS:

рл would interpose a privilege objection.

Q: One other thing I did want to add, is there
 anything that inhibits your ability to restify roday,
 any medication, bad night out last night, something
 like that?

71 A: No.

[154

(a) Q: Okay, Now, counsel indicated that you worked an on the ESI — worked with Schering on the ESI (a) agreement. Did you have any involvement with the (a) Schering-Upsher agreement?

[12] MR. NIELDS: I'm going to permit Mr. Rule to [13] answer that one question on that subject.

(14) THE WITNESS: Yes.

BY MR, GIBBS:

[18] Q: Okay, It would have been a little easier if βη the answer was no, but...

pij Could you describe for me your educational pij background from high school?

(20) A: From high school, I went to public high school pq in Nashville, Tennessee, graduated in 1973; then took a 1221 year off between high school and college to work 1221 construction in Florida; then returned to Nashville and 1241 went to Vanderbilt University, where I got a BA in 1251 1978; then went to the University of Chicago Law

 investigations by state attorneys general and by the g European Commission,

> (3) Q: How long have you specialized in the areas of p) antitrust and — did you say business economics?

[5] A: I said economic regulation.

[5] Q: — economic regulation?

ps, work you do in those areas?

A: Since I — I suppose even in law school, but
 certainly since I began practicing after clerkship.

[8] Q: Could you — where did you work prior to Fried (b) Frank?

[10] A: Would you like me to go back over my work [22] history?

(iii) Q: Yes, please.

[35] A: Okay, Well, going — well, let me start from [35] 1982. I — after a clerkship, I was Special Assistant [35] to the Assistant Attorney General in the Anturust [37] Division of the Department of Justice, who at the time [35] was Bill Baxter. Then in early 1983 — or excuse me. [36] in early 1984, I became a Deputy Assistant Attorney [37] General at the time for policy planning and [37] legislation. Paul McGrath was the Assistant Attorney [38] General in charge of the Antitrust Division at that [37] point.

 $_{[24]}$ In + let me see, in early 1985, I assumed the $_{[25]}$ responsibilities of the Regulatory Deputy at the

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Exhibit B

In The Matter Of:

SCHERING-PLOUGH CORP. & UPSHER-SMITH LABS

MATTER NO. D09297

ANTHONY HERMAN October 30, 2001

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i truthfully and completely?

Page 5 Page 7 **PROCEEDINGS** [1] A: I centainly can answer them truthfully [2] (z) and completely. Whereupon— [2] MR, NIELOS: I would like to just make a ANTHONY HERMAN go brief statement at the outset of the deposition. [4] [5] a witness, called for examination, having been B) As I think you will bring out in a moment, is first duly sworn, was examined and testified as 161 Mr. Herman is an attorney with the law firm of m follows: 77 Covington & Burling, and was acting as an attorney. **EXAMINATION BY COUNSEL FOR** is representing Schering/Key in the two patent **[B]** THE FEDERAL TRADE COMMISSION p litigations that, the settlement of which is Ð BY MS. APORI: por involved in this case. 10) Q: Please state your name and business And he has been designated a witness by 111 12] address for the record. ha Schering because he had conversations with the A: Anthony Herman, Covington & Burling, 1201 pay adversary in the ESI litigation and also with the 10] Pennsylvania Avenue, Northwest, Washington, D.C. (14) magistrate judge. And those conversations we is: 20004. us believe are relevant to the case. Q: Good morning, Mr. Herman, My name is Yaa 181 But if questions stray into areas such as (16) in Aport. I'm an attorney with the FTC, and I will privileged areas, such as conversations with his in he asking you a series of questions related to the (18) client or into his mental impressions, then we m Commission's complaint against Schering Plough ps will be objecting and I will be directing him not sq Corporation. izo to answer. Before we get started, I'd like to go 31 MS, APORI: Okay. Your statement has z over a few instructions. If you do not hear a gg been noted. aj question that I have asked you, just say so and I BY MS. APORI: P (23) so will repeat the question. If you don't understand Q: Are you represented by counsel here [24] st a question I have asked you, just say so and I ැනු today? Page 6 Page 8 a will try to clarify the question. [1] All questions must be answered audibly. Q: And who is your counsel? a. This will greatly reduce the stress on the court A: Mr. Nields. of reporter. Q: And Mr. Nields also represents Schering And to start, I wanted to let you know (5) Plough Corporation in this matter, are you aware q that I will be referring to Schering Plough py of that? 7 Corporation as Schering Plough or Schering and Ø A: Yes. 4 Upsher-Smith Corporation as Upsher or Upsher-Smith Q: When did you make arrangements to have and also ESI Lederie Incorporated as ESI but also Mr. Nields represent you for this deposition? a to include AHP or American Home Products. Is that A: I don't recall. g clear? Q: Did you do anything to prepare for your [14] A: Yes. pg deposition today? Q: Okay, Please be aware that when I refer A: Yes. (13) 1 to Schering Plough Corporation, I also include Key G: What did you do? [[14] i Pharmaceuticals; is that clear? A: I met with Mr. Nields and I thought about (15) A: No. ns the case. Q: Okay. Then I will refer to them Q: Did you meet with anyone outside of, y separately. Key Pharmaceuticals, as I understand. [tie] besides from Nields, to prepare for your 9 it, is a division or a business unit of Schering [19] deposition today? 4 Plough Corporation. Are you aware of that? A: Yes. 1201 A: No. Q: Who else did you meet with? [21] Q: Okay, Is there anything you need to make A: Mark Lynch. [22] me aware of that might impair your ability to Q: And who is Mr. Lynch? [23] I understand my questions or to answer them A: He is one of my partners at Covington & [24]

[25] Burling.

Exhibit C

In The Matter Of:

SCHERING-PLOUGH CORP. & UPSHER-SMITH LABS MATTER NO. D09297

NICHOLAS M. CANNELLA October 23, 2001

CONFIDENTIAL

For The Record, Inc.

Court Reporting and Litigation Support
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Original File 11023CANASC, 103 Pages "Min-U-Script® File ID: 1461250608

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Page 30

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Page 37

(a) between Upsher-Smith and Schering Plough concerning the g settlement of the '743 patent litigation?

- MR. CURRAN: Objection, vague, but you can (4) answer.
- THE WITNESS: You know, I'm not entirely sure I in understand the question, Mr. Narrow, but if I am m interpreting it correctly, I believe I first became in aware of discussions sometime in the late spring of
- று 1997.

[10]

BY MR. NARROW:

Q: Okay, I am going to have a series of questions (12) about that, Perhaps we should take a brief break na before we begin on this.

MR. CURRAN: That's fine, but I ask before we 1141 [16] take this break, Mr. Narrow, you consider focusing your [:s] questions to this witness on communications he was jir, involved in with Schering and negotiations between ne Upsher and Schering in which this witness participated. 1191 On matters in those areas, we will not be asserting pa; attorney-client privilege. I must say I'm bewildered [21] at your insistence so far in this deposition to focus (22) expressly your questioning on communications between pay Upsher-Smith and its litigation counsel.

Thank you. 1741

(A brief recess was taken.) (25j

[1] Q: All right. Do you recall when that meeting [2] W25?

> MR. CURRAN: Objection as to form. I just want B) to clarify, by "meeting," you mean an in-person

- g; meeting. Mr. Narrow, as opposed to a telephone is conference?
- MR. NARROW: Yes.
- THE WITNESS: And I answered the question in py that way, that I recall attending one in-person ite meeting.

Now your question is do I recall when ---[[11] [12]

BY MR. NAHROW:

[13] Q: When the meeting was.

A: My best recollection is that it was sometime in [14] pst early June of 1997.

Q: And where did that meeting occur? 1161

A: At Schering Plough's - at what I understand to ins; be Schering Plough's facility in New Jersey.

Q: And who was present at that meeting?

A: With respect to Upsher-Smith, McTroup, a

gij gentleman whose last name I do not recall whose first

22] name was Andrew, who was not to my understanding an

Upsher-Smith employee but a consultant, and I.

With respect to Schering Plough, a senior ps; business executive of Middle Eastern ancestry, I think

Page 33

(i) his name was son! Ling like Kapur, I have a faint

(2) recollection of on previous perhaps other less senior by business people for a Schering Plough, and an in-house

[6] Schering Plough lawyer whose name I believe is John

ത Hoffman.

Q: Do you recall if Martin Driscoll was at that

n meeting?

A: As I say, there were two — I believe two

gentlemen in the room, but I don't recall that name. I

ng don't recall the names of the other two gendemen.

- Q: How did you come to attend that meeting?
- At I was asked to. [12]
- Q; By whom? [13]
- A: Originally by my partner Bruce Haas. [14]
- Q: Were you attending the meeting for Mr. Hazs? [15]
 - A: I don't know that I would phrase it exactly

μη that way, but I know that Bruce was busy and asked me tist if I could go to the meeting.

Q: And that was the only meeting that you attended

concerning settlement - the only meeting between [21] representatives of Upsher-Smith and Schering concerning

[22] the settlement of that patent litigation?

A: The only face-to-face meeting, yes.

Q: Do you recall what was discussed at that

gsj meering?

MR. NARROW: Would you read back the last [2] question and answer, please. (The record was read as follows:) "QUESTION: When was your first involvement in <u>+</u>]

in any contact between Upsher-Smith and Schering Plough

m concerning the settlement of the '743 patent

*MR, CURRAN: Objection, vague, but you can (9) answer.

"THE WITNESS: You know, I'm not entirely sure [10] [63] I understand the question, Mr. Narrow, but if I am (12) interpreting it correctly, I believe I first became my aware of discussions sometime in the late spring of

BY MR. NARROW:

Q: Were there a series of meetings and **#16**

in communications between representatives of Schering and

un Upsher-Smith in the spring of 1997 concerning

[19] settlement of the '743 patent litigation?

A: I don't know. [20]

mar 1997."

[15]

Q: You don't know.

[23] Do you recall attending any meetings between

(23) representatives of Schering and Upsher-Smith concerning

34 settlement of that patent litigation?

A: Yes, I recall attending one meeting.

Exhibit D

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Wasserstein, Juffrey
("Jeff") *; Noffman,
John * Covington & Burling . Holiman, John *; Lee. Sipes, Christopher . Connece, Joseph C. F. Thompson, Paul -Hoffman, John Hoffman, John . Mapa, Arthur Hottman, John *. Zahn, Richard. Coo. Sugar . Lee, Sugan Lee. Bugan '. Busan + FLIE File. N/A File. ž. W/A. File. N/A. N/A. N/A Ν. Ν. Remo attaching Summary reflecting confidential legal enalysis of counse) and property in anticipation of litigation RE: potential ESI-Lederie patent infringement Handwritted and Typed Notes reflecting confidential legal analysis of counsel and prepared in anti-bysico of litigation RE: 8%I-aderia patent infringement lawsuit Wandwritten Motes reflecting confidential logal analysis of counsel and prepared in anticipation of litigation RE: EST-Ladayle patent infringement lawquit sattlement Moso with exyginalia providing confidential legal advice of counsel Ab: 251-teder10 parent infringepent layeuit. Surmary providing confidential legal dualysis of counsel IS-P Law Dapt "] RE: ESI-Lederic patent infringement suit settlement Draft agreement reflecting confidential legal analysis of counsel and prepared in anticipation of litigation NE: Upsher-Balth Handwritten Notes providing confidential logal advice of counted and prepared in entlopeston of litigation AE (Webbar-Beath patent infringement lawsuit etitlement. Keno with marginalis and Motes reflecting confidential logal advice and analysis of counsel and prepared in anticipation of litigation RR: RST-Laderic patent lawguic setclement None requesting confidential legal advice of Handwritten Wotes reflecting confidential legal analysis of coursel and prepared in anticipation of litigation RE: RSI-Lederic inckingerant lewsuit negotiations patent infringement lawauit settlement intxingement lawsuit setclement. Atterney-Client / Work Product 2 Attorney-Client / Work Product Attorney-Client / Attorpey-Client Nork Product Attorney-Client / Mock Product At torney-Client recombey-Client Attorney-Cliant Hork Product thorney-Client Nork Product ☐18 Medacted ∏Im Redwctad ☐Ir Redacted ☐Im Redmoted Is Redected ∏ï∎ Redockad □Io Rodactod ☐IB R∌dacted ☐ 1 Redacted 1 to Redicted Peger 13 1 of 37 נ \$ 25

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AUTHOR/RECIPIENTS Author: SMITH, SARAH M. Recipients: FOX*, EDWARD F. KRALOVEC, P.	Author: BYRNE*, LINDA M. Recipients: CLAYTON, LINDA J.	Author: BYRNE*, LINDA M. Recipients: CRAWFORD, JAN	Author: BYRNE*, LINDA M. Recipients: CRAWFORD, JAN	Author: BYRNE*, LINDA M. Recipients: CRAWFORD, JAN	Author: DAIGNAULT*, RONALD A. Recipients: O'NEILL, VICKI	Author: DORMER*, ROBERT A. Recipients: ROBBINS*, MARK S.	Author: SASINOWSKI*, FRANK SCARLETT*, THOMAS DAVIS*, JENNIFER Recipients: O'NEILL, VICKI HAAS*, BRUCE
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USL.P0328 USL	USLP0331	TROUP, IAN	10/06/1998	Author: ONEILL, VICKIE Recipients: DAIGNAULT*, RONALD	CORRESPONDENCE WITH COUNSEL RE: 20 NIACOR SR
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AUTHOR/RECIPIENTS Author: DAIGNAULT*, RONALD A. Recipients: O'NEILL, VICTORIA A.	Author: EDSTROM*, DEAN R. Recipients: KRALOVEC, PAUL D.	Author: SCHMIDT*, CECIL Recipients: KRALOVEC, PAUL
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CERTIFICATE OF SERVICE

I, Clifton L. Smith, hereby certify that on February 5, 2002:

I caused two copies of Complaint Counsel's Memorandum in Support of Motion to Preclude Certain Testimony by Respondent's Lawyer Witness to be served upon the following person by hand delivery-

Hon. D. Michael Chappell Administrative Law Judge Federal Trade Commission Room 104 600 Pennsylvania Avenue, N.W. Washington, D.C. 20580

I caused one original and one copy of Complaint Counsel's Memorandum in Support of Motion to Preclude Certain Testimony by Respondent's Lawyer Witness to be served by hand delivery and one copy to be served by electronic mail upon the following person-

> Office of the Secretary Federal Trade Commission Room H-159 600 Pennsylvania Avenue, N.W. Washington, D.C. 20580

I caused copies of Complaint Counsel's Memorandum in Support of Motion to Preclude Certain Testimony by Respondent's Lawyer Witness to be served upon the following persons by electronic mail and hand delivery-

> Laura S. Shores, Esq. Howrey Simon Arnold & White 1299 Pennsylvania Avenue, N.W. Washington, D.C. 20004-2402

Christopher M. Curran, Esq. White & Case LLP 601 13th Street, N.W. Washington, D.C. 20005

llifton L. Smith_