

**16** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amount actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include all materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **15**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **15**, line A2, not in **16**. The value of these products shipped by this establishment should be reported in **2** under Census product code 000999 8900 6, "Resales."

INFORMATION COPY  
 DO NOT USE TO REPORT

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Woven upholstery fabrics, excluding ticking (cotton, nylon, polyester, rayon, etc.)	313200 11 5			
<b>2</b>	Ticking (mattress)	313210 05 6			
<b>3</b>	Padding, foam (excluding mattress cores)	326000 59 3			
<b>4</b>	Foam cores for mattresses, including latex, excluding topper pads	326000 01 5			
<b>5</b>	Springs, innerspring units, and box spring constructions	332612 00 1			
<b>6</b>	Cotton linters and cotton waste	001900 47 1			
	Filling materials (purchased premade)				
<b>7</b>	Insulators, all types, excluding cotton felt	001900 49 7			
<b>8</b>	Other cushioning materials	001900 44 8			
<b>9</b>	Hardwood dimension and parts, including furniture frames	001900 97 6			

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**16** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>10</b>	Plastics products consumed in the form of sheets, rods, tubes, film, and other shapes . . . . .	326100 13 8			
<b>11</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99 8			
<b>12</b>	<b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .	771000 00 7			

**17-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 2. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 000930 0000 8.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

**Special Reporting Instructions and Definitions -**

Conventional water bed - A bed consisting of a vinyl bag that is designed to contain water, a liner, and a heating unit and that is contained within a rigid frame.

Electric adjustable sleep ensembles and mattresses - A flexible mattress, with or without an accompanying foundation, that is placed on an adjustable platform that is mounted on a support base and includes an electrically operated mechanism for adjusting the position of the platform and the sleep surface.

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Foundations - Do not include foundation components or constructions shipped to other plants for further fabrication into an end product; do not include foundations incorporated into hybrid-type flotation and electric adjustable sleep ensembles.

Hybrid-type flotation sleep ensembles and mattresses - A mattress, with or without an accompanying foundation, that is finished in a conventional manner by using ticking fabrics; however, the mattress also contains a flexible bag, typically vinyl, that is designed to contain water. Do not include conventional waterbeds.

Mattress insert - A mattress specifically designed and produced for dual-purpose sleep furniture. When not in use, the mattress folds into the furniture unit beneath the surface by means of a mechanical device to which the mattress is attached.

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>1</b>	Mattresses and mattress inserts, excluding hybrid-type flotation sleep ensemble mattresses and electric adjustable sleep ensemble mattresses (See <i>Special Definitions and Instructions.</i> ) Innerspring mattresses, including innerspring mattresses made with polyurethane and rubber topper pads and innerspring mattresses sold as part of Hollywood beds, excluding innerspring crib-size mattresses . . . . .	337910 1100 1	number					
<b>2</b>	Crib-size mattresses, including crib-size mattresses made with cotton felt, hair, innersprings, latex foam, and polyurethane . . . . .	337910 4111 5						
<b>3</b>	Foam core mattresses, excluding foam core crib-size mattresses . . . . .	337910 4121 4						
<b>4</b>	Mattress inserts for dual-purpose sleep furniture and mattresses for futons . . . . .	337910 4141 2						
<b>5</b>	Other mattresses, including mattresses made with cotton felt, hair, and inflatable air chambers . . . . .	337910 4151 1						
<b>6</b>	Foundations, excluding innerspring units and foundations incorporated into hybrid-type flotation sleep ensembles and electric adjustable sleep ensembles (See <i>Special Definitions and Instructions.</i> ) Spring foundations . . . . .	337910 7111 2	number					
<b>7</b>	Foam foundations . . . . .	337910 7121 1						
<b>8</b>	Other foundations, including platform foundations . . . . .	337910 7131 0						
<b>9</b>	Sleep system ensembles and mattresses, excluding conventional waterbeds (See <i>Special Definitions and Instructions.</i> ) Hybrid-type flotation sleep ensembles and mattresses . . . . .	337910 A111 8						
<b>10</b>	Electric adjustable sleep system ensembles and mattresses, excluding hospital beds . . . . .	337910 A121 7						
<b>11</b>	Spring units for box springs, innerspring mattresses, and dual-purpose sleep furniture . . . . .	332612 4111 2						
<b>12</b>	Household metal bed frames, including complete metal bed frames, sold separately, with or without a headboard . . . . .	337124 8121 8						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>13</b>	Dual-purpose sleep furniture, including convertible sofas, jackknife sofa beds and chair beds, studio couches, and futons shipped with frames (except custom sold directly to the customer at retail) . . .	337121 4100 2						
<b>14</b>	Conventional wood waterbeds (except custom sold directly to the customer at retail) . . . . .	337122 7141 1						
<b>15</b>	Hospital beds . . . . .	339113 7100 4						
<b>16</b>	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18						
<b>17</b>		26						
<b>18</b>		34						
<b>19</b>		42						
<b>20</b>		59						
<b>21</b>		67						
<b>22</b>	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴	000930 0000 8						
<b>23</b>	Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.) . . . . .	000999 8000 5						
<b>24</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 15, line A2.) . . . . .	000999 8900 6						
<b>25</b>	<b>TOTAL</b> (Should equal 4, line A) . . . . .	770000 0000 8						

**23-27** Not Applicable.

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**28** ESTABLISHMENT ACTIVITIES

**A.** Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.  
(Mark "X" ALL that apply.)

This activity was performed -			
By this establishment	By another establishment of this company	By another company	Not at all
0921 <input type="checkbox"/>	8071 <input type="checkbox"/>	0941 <input type="checkbox"/>	0961 <input type="checkbox"/>
<b>1.</b> Product design/engineering . . . . .			
<b>2.</b> Order fulfillment			
0923 <input type="checkbox"/>	8072 <input type="checkbox"/>	0943 <input type="checkbox"/>	0963 <input type="checkbox"/>
<b>a.</b> Bundling or kitting (combining multiple items into a prepackaged product) . . . . .			
0924 <input type="checkbox"/>	8073 <input type="checkbox"/>	0944 <input type="checkbox"/>	0964 <input type="checkbox"/>
<b>b.</b> Pick and pack (taking goods from inventory and packaging them to fill orders). . . . .			
0925 <input type="checkbox"/>	8074 <input type="checkbox"/>	0945 <input type="checkbox"/>	0965 <input type="checkbox"/>
<b>c.</b> Warehousing of finished products . . . . .			
0926 <input type="checkbox"/>	8075 <input type="checkbox"/>	0946 <input type="checkbox"/>	0966 <input type="checkbox"/>
<b>d.</b> Breaking bulk (reducing large shipments into smaller portions for customers) . . . . .			
0927 <input type="checkbox"/>	8076 <input type="checkbox"/>	0947 <input type="checkbox"/>	0967 <input type="checkbox"/>
<b>e.</b> Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas) . . . . .			
0928 <input type="checkbox"/>	8077 <input type="checkbox"/>	0948 <input type="checkbox"/>	0968 <input type="checkbox"/>
<b>f.</b> Long distance delivery (beyond local areas and commercial zones) . . . . .			
0932 <input type="checkbox"/>	8078 <input type="checkbox"/>	0952 <input type="checkbox"/>	0972 <input type="checkbox"/>
<b>g.</b> Processing of returned merchandise . . . . .			

**B.** During 2002 did this establishment:

- |                                                                                                                                                              |                                   |                                  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|----------------------------------|
| <b>1.</b> Manage inventory owned by this establishment AND held at this location? . . . . .                                                                  | 0936 <input type="checkbox"/> Yes | 0937 <input type="checkbox"/> No |
| <b>2.</b> Manage inventory owned by this establishment BUT held at a customer's location? . . . . .                                                          | 0956 <input type="checkbox"/> Yes | 0957 <input type="checkbox"/> No |
| <b>3.</b> Manage inventory owned by another company BUT held at this location? . . . . .                                                                     | 0976 <input type="checkbox"/> Yes | 0977 <input type="checkbox"/> No |
| <b>4.</b> Manage inventory owned by another company AND held somewhere other than at this location? . . . . .                                                | 0994 <input type="checkbox"/> Yes | 0995 <input type="checkbox"/> No |
| <b>5.</b> Contract with another firm for any of your production using materials owned by this location? . . . . .                                            | 8041 <input type="checkbox"/> Yes | 8042 <input type="checkbox"/> No |
| <b>6.</b> Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion? . . . . . | 8044 <input type="checkbox"/> Yes | 8045 <input type="checkbox"/> No |
| <b>7.</b> Manufacture products for a government to their specifications? . . . . .                                                                           | 8047 <input type="checkbox"/> Yes | 8048 <input type="checkbox"/> No |
| <b>8.</b> Manufacture products for another business to their specifications? . . . . .                                                                       | 8016 <input type="checkbox"/> Yes | 8017 <input type="checkbox"/> No |
| <b>9.</b> Manufacture products for a final retail customer to their specifications? . . . . .                                                                | 8060 <input type="checkbox"/> Yes | 8062 <input type="checkbox"/> No |



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**29 OPERATIONAL STATUS**

Activity that best describes this establishment's status at the end of 2002  
(Mark "X" only ONE box.)

- 0011  In operation
- 0012  Under construction, development, or exploration
- 0013  Temporarily or seasonally inactive
- 0014  Ceased operation - Give date at right →
- 0015  Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴

0018	Month	Day	Year

0060 Name of new owner or operator		0061 Employer Identification Number		
		Enter EIN of new owner (9 digits) →		
0062 Mailing address (number and street, P.O. Box, etc.)				
0063 City, town, village, etc.		0064 State	0065 ZIP Code	

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

- 0078  Yes
- 0079  No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
0070			0071		

0072 Name of person to contact regarding this report		0073 Title			

Telephone	Area code	Number		Extension	Fax	Area code	Number	
0074		-			0075		-	

0076 Internet e-mail address			Date completed	Month	Day	Year
			0069			

**Thank you for completing your 2002 Economic Census form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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