16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in ②. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials..." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . " Census material code 009700 99 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and their diect, has ges incurred in acquiring the materials.

Materials received from other plants within the plant of the reported at their full example assigned by the shipping plant, plus the cold of the high and other handling charges). the lalue valve

If purchases or transfers do not diffe significantly from the amounts actually put into plotusion, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for onlinges in the paterials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include at my trial consumer those you purchased for use by others making products for you under contract. Amounts pad the companies doing the contract work should be reported in , line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in 6, line A2, not in 6. The value of these products shipped by this establishment should be reported in 2 under Census product code 000999 8900 6, "Resales."

| _ | _ | | | | | | | |
|----|----------|---|-------------------------|--|------------|-------|--|--|
| | Line No. | Materials, parts, and supplies | Census material code | Consumption of purchased materials and of materials received from other establishments of your company Cost, including delivery cos | | | | |
| | | | | | (freight-i | | | |
| | | | | \$ Bil. | Mil. | Thou. | | |
| ŀ | | 0634 | 0630 | 0631 | | | | |
| | | Valves | | | | | | |
| L | _ | | | 1 | | 1 1 | | |
| -1 | 1 | Fluid power valves (hydraulic and pneumatic) | 332912 05 4 | | | | | |
| | 2 | All other valves | 332919 03 4 | | | | | |
| H | | 7.11 0.11.01 7.11.00 | 002010 00 1 | | | | | |
| | | Pumps (complete assemblies) | | | | | | |
| 3 | 3 | Hydraulic and pneumatic fluid power pumps, motors, and hydrostatic transmissions | 333996 01 5 | | | 1 1 | | |
| Ī, | _ | | | Ì | i i | i | | |
| Ľ | 4 | Other pumps | 333911 03 0 | | | | | |
| | | Fluid power products, excluding valves and pumps and motors (hydraulic and pneumatic) | | | | | | |
| | | | | | | 1 1 | | |
| Ľ | 5 | Cylinders and rotary actuators | 333995 01 7 | | | | | |
| e | 6 | Filters | 333999 01 9 | | | | | |
| 7 | 7 | Hose or tube fittings and assemblies | 332912 03 9 | | | | | |
| 8 | В | Fabricated metal products, excluding forgings and fluid power products | 332000 57 9 | | | | | |
| Ş | 9 | Forgings | 332100 01 5 | | | | | |

CONTINUE WITH TO ON PAGE 9



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DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of ②. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 000930 0000 8.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

Detailed Data Reported Elsewhere - Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR form, the sum of the detailed products should equal the total reported on this form. For corresponding survey item codes, see paragraph 4, "Comparability," of CIR Instruction Manual.

NOTE: Only totals are requested; do not duplicate detail reported on the CIR.

| · | Products and services | Cor | | Un | it of | F | roducts | , '' | and other | | |
|--------|---|---------------------|--------------------------|------------------------|----------|----------|---------|-----------------|-----------|----|------|
| e No. | *Items correspond to products reported on Current Industrial Reports (CIR) | Census product code | | measure for guantities | | Quantity | | Value, f.o.b | | -i | |
| Line | 0734 | 0730 | | 0736 | 111100 | 0732 | | \$ Bil. | Mil. | Ih | iou. |
| 1 | Rotary oil and gas field drilling machinery and equipment Rotary drilling surface equipment Blocks, crown, traveling, draw works and accessories, and rotary tables | 333 | 132 1101 4 132 1116 2 | | nber | 0732 | | 0/31 | | | |
| 3 | Rotary drilling subsurface equipment | 333 | 132 1122 0 | | <u> </u> | | | | | | |
| 4 5 | Rotary drilling subsurface equipment Bits With working parts of sintered metal carbide or cermets With working parts of other material (including diamond) | | 132 1126 1 132 1131 1 | nur | mber | | | | | | 1 |
| 6 | Reamers, stablizers, and coring equipment . | | 132 1136 0 | | | | | | | | |

CONTINUE WITH 29 ON PAGE 11



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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address. DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued Products shipped and other receipts Products and services Unit of Š Census product Value, f.o.b. plant *Items correspond to products reported on Current measure for code Line Quantity Industrial Reports (CIR) quantities \$ Bil. Mil. Thou. 0734 0730 0736 0732 0731 Rotary oil and gas field drilling machinery and equipment - Continued Rotary drilling subsurface equipment -Continued 7 Fishing and cutting tools 333132 1151 9 8 number Subsea drilling risers 333132 1156 8 Other subsurface rotary drilling equipment (Specify kind.) 9 333132 1166 7 Parts for rotary drilling equipment sold 10 separately (except for portable drilling rigs) 333132 1271 5 Other oil and gas field drilling machinery and equipment 11 Cementing equipment 333132 3111 1 Other oil and gas field drilling equipment (except rotary drilling equipment and portable drilling rigs)(Specify kind.) 12 333132 3122 8 Parts for other oil and gas field drilling equipment sold separately (except parts for rotary drilling equipment and portable drilling 13 333132 3226 7 rigs) Oil and gas field production machinery and equipment (except pumps) Production well equipment, surface, subsurface, and subsea Christmas tree assemblies (excluding 14 subsea) 333132 5101 0 15 Casing and tubing heads and supports . . . 333132 5106 9 Chokes, manifolds, and other assessories 16 (excluding subsea manifolds and templates) 333132 5111 9 Rodless oil lifting machinery and equipment **17** (other than pumps) 333132 5116 8 Subsea Christmas tree assemblies, 18 manifolds, and templates 333132 5121 8 Oil and gas field surface rod lifting pumping units and accessories (including back crank 19 equipment) 333132 5126 7 20 **Packers** 333132 5141 6 21 Screens, tubing, catchers, etc. 333132 5146 5 CONTINUE WITH 2 ON PAGE 12



| _ | 1 MC-33303 | TABLE C : | .1 | | | | Page 1 |
|----------|--|------------------|---------------------|----------|-------------|--------------------------|--------|
| 22 | DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVI | ENUE - Continued | d T | Τ | | | |
| No. | Products and services | Census product | Unit of measure for | | | ind other realue, f.o.b. | · · |
| Line No. | *Items correspond to products reported on Current Industrial Reports (CIR) | code | quantities | Quantity | \$ Bil. | Mil. | Thou. |
| <u> </u> | 0734 | 0730 | 0736 | 0732 | 0731 | | |
| | Oil and gas field production machinery and equipment (except pumps) - Continued | | | | | | |
| 2 | Oil and gas separating, metering, and treating equipment for use at the wellhead | 333132 5151 5 | | | | | |
| | Other oil and gas field production machinery and tools (Specify kind.) | | | | | | |
| 3 | | 333132 5199 4 | | | | | |
| | Parts for oil and gas field production machinery and tools, sold separately (excluding parts for portable drilling rigs and other drilling | | | | | | 1 1 |
| 4 | equipment) | 333132 5256 2 | | | | | |
| 25 | Portable drilling rigs and parts Portable drilling rigs (mounted) used on the surface (above ground) (Corresponds to the value of shipments reported on CIR Form MA333F, Mining Machinery and Mineral Processing Equipment, for 2002, item codes 6005 - 6495)* | 333132 7101 8 | | | | | |
| 6 | Parts for portable drilling rigs used on the surface (above ground) (Corresponds to the value of shipments reported on CIR Form MA333F, Mining Machinery and Mineral Processing Equipment, for 2002, item code 6500)* | 333132 7210 7 | | | | | |
| 7 | Oil and gas field derricks and well surveying machinery Oil and gas field derricks, substructures, and accessories (regular and portable) (including equipment shipped "knocked down" and assembled on the site) and well surveying machinery and equipment, excluding well logging equipment | 333132 9108 1 | | | | | |
| | Well logging equipment (Specify kind.) | 300100 | | | | | |
| 8 | | 333132 9111 5 | | | | | |
| 9 | Oil well and oil field pumps, except boiler feed (Corresponds to the value of shipments reported on CIR Form MA333P, Pumps and Compressors, for 2002, item codes 1698 and 1701 - 1721)* | 333911 1330 6 | | | | 1 1 | |
| 0 | Fabricated iron and steel pipe and pipe fittings made from purchased pipe | 332996 3101 1 | | | | | |
| 1 | Receipts for machine shop job work and job order repairs | 332710 0100 1 | | | | | |

CONTINUE WITH ② ON PAGE 13



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| f not shown, | please enter yo | our 11-digit Census File | |
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| lumber (CFN) | from the maili | ing address. | |

| IIIDEI (CI IV) | 110111 (1 | ie maining ac | uui css. | | |
|----------------|-----------|---------------|-----------|----------|----------------|
| DETAIL OF | SALES. | SHIPMENTS. | RECEIPTS. | OR REVEN | UE - Continued |

| o. | Products and services | Census product | Unit of | Products | 1 | and other re | | |
|----------|---|----------------|------------------------|----------|---------|--------------|-------|--|
| Line No. | *Items correspond to products reported on Current Industrial Reports (CIR) | code | measure for guantities | Quantity | | alue, f.o.b. | | |
| 븚 | 0734 | 0730 | 0736 | 0732 | \$ Bil. | Mil. | Thou. | |
| | All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value. | | | | | | | |
| 32 | | 18 | | | 1 | 1 1 | | |
| 33 | | 26 | | | | | | |
| 34 | | 34 | | | | | | |
| 35 | | 42 | | | | | | |
| 36 | | 59 | | | | | | |
| 37 | | 67 | | | | | | |
| | Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) | | | | | | | |
| 38 | | 000930 0000 8 | | | | | | |
| | Miscellaneous receipts | | | | | | | |
| 39 | Receipts for repair work | 000999 8061 7 | | | | | | |
| 40 | Receipts for equipment rental and leasing | 000973 9000 9 | | | | | | |
| 41 | Other miscellaneous receipts | 000999 8098 9 | | | | | | |
| | Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be | | | | | | | |
| 42 | reported in © , line A2.) | 000999 8900 6 | | | | | | |
| 43 | TOTAL (Should equal 4, line A) | 770000 0000 8 | | | | | | |

23-27 Not Applicable.



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| _ | | | | | | | | | |
|----|--------------|--|------|--------------------|---|-------|-----------|------------|---|
| 28 | ESTA | BLISHMENT ACTIVITIES | | | | | | | |
| | | | | | This activity w | as pe | rformed - | | |
| | or du | dicate activities that were performed by this establishment were performed for this establishment by another company ring 2002. **Jark "X" ALL that apply.) | | y this Ilishmen | By another establishment t of this company | | | Not at all | |
| | 1. | Product design/engineering | 0921 | | 8071 | 0941 | | 0961 | |
| | 2. | Order fulfillment | | | | | | | |
| | | a. Bundling or kitting (combining multiple items into a prepackaged product) | 0923 | | 8072 | 0943 | | 0963 | |
| | | b. Pick and pack (taking goods from inventory and packaging them to fill orders) | 0924 | | 8073 | 0944 | | 0964 | |
| | | c. Warehousing of finished products | 0925 | | 8074 | 0945 | | 0965 | |
| | | d. Breaking bulk (reducing large shipments into smaller portions for customers) | 0926 | | 8075 | 0946 | | 0966 | |
| | | e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas) | 0927 | | 8076 | 0947 | | 0967 | |
| | | f. Long distance delivery (beyond local areas and commercial zones) | 0928 | | 8077 | 0948 | | 0968 | |
| | | g. Processing of returned merchandise | 0932 | Ш | 8078 | 0952 | Ш | 0972 | Ш |
| | B. Du | ring 2002 did this establishment: | | | | | | | |
| | 1. | Manage inventory owned by this establishment AND held at this location? | 0936 | □ Ye | es | 0937 | □ No |) | |
| | 2. | Manage inventory owned by this establishment BUT held at a customer's location? | 0956 | □ Ye | es | 0957 | □ No |) | |
| | 3. | Manage inventory owned by another company BUT held at this location? | 0976 | □ Ye | es | 0977 | □ No |) | |
| | 4. | Manage inventory owned by another company AND held somewhere other than at this location? | 0994 | □ Ye | es | 0995 | □ No |) | |
| | 5. | Contract with another firm for any of your production using materials owned by this location? | 8041 | □ Ye | es | 8042 | □ No |) | |
| | 6. | Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion? | 8044 | □ Ye | es | 8045 | |) | |
| | 7. | Manufacture products for a government to their specifications? | 8047 | □ Ye | es | 8048 | □ No |) | |
| | 8. | Manufacture products for another business to their specifications? | 8016 | □ Ye | es | 8017 | □ No |) | |
| | 9. | Manufacture products for a final retail customer to their specifications? | 8060 | □ Ye | es | 8062 | □ No |) | |

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| 33 |) |
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| If not sh Number | own, please enter you (CFN) from the mailing | r 11-digit Ce ı address. | nsus File |) | | | | | | |
|---------------------|--|------------------------------|--|------------|-----------------------------------|------------------|-------------|-----------|----------|------|
| 29 OPE | RATIONAL STATUS | | | • | | | | | | |
| Activ (Mai | vity that best describes th rk "X" only ONE box.) | is establishm | ent's status at t | the end o | f 2002 | | | | | |
| 0011 | ☐ In operation | ₀₀₁₃ \square Te | mporarily or se | asonally i | inactive | | | [a] | | |
| 0012 | Under construction, development, or exploration | | ased operation | | | | 0018 | Month | Day | Year |
| | ехріогаціон | Gi | ld or leased to ve date at right d mailing addre | AND ente | er new nai | me | • | | | |
| | 0060 Name of new owner of | or operator | | 0061 | Employer Id | lentificatio | n Numbe | r | | |
| | 0062 Mailing address (num | ber and street, | P.O. Box, etc.) | | Enter EIN o owner <i>(9 di</i> | | > | - | | |
| | 0063 City, town, village, etc | 2, | | | | 0064 Stat | e 0065 Z | IP Code | | |
| | 7774 | | | | | | | | | |
| | | | | | | | | | | |
| 60 or n | TIFICATION This was | | | | | | iak u | | | |
| | TIFICATION - This report | | | was prep | | cordance | with the | e instruc | ctions. | |
| _ | e period covered by this r es 0079 No - Er | | dar year? od covered— → | FROM | Month | Year | | TO 0071 | Month | Year |
| 0072 Name | of person to contact regardi | ng this report | | 0073 Title | | | | | | |
| Telep | 0074 | Number - | Ext | ension | Fax | - | rea code | | Num - | |
| 0076 Interne | et e-mail address | | | | | Date complete | d 0069 | Month | Day | Year |
| | Thank you | for comp | leting you | r 2002 | Econo | mic Ce | nsus | form | | |