

Michigan



# MICHIGAN'S WORKFORCE INVESTMENT ACT

**Annual Report** 

July 1, 2001 to June 30, 2002

## **EXECUTIVE SUMMARY**

The mission of the Michigan Department of Career Development (MDCD) is to develop a system that produces a workforce with the required skills to maintain and enhance the Michigan economy. As the MDCD strove towards achieving the mission, employers, job seekers, students, and parents gained many accomplishments in Program Year (PY) 2001 because of the many successful programs, projects and initiatives.

As a testament to the success of the Career Development System, the State of Michigan received an incentive grant for exceeding Program Year 2000 state projected levels of performance for Workforce Investment Act (WIA) Title I, the adjusted levels of performance for Title II, and the levels of performance for vocational education programs. Michigan was one of only 12 states that qualified for applying for the incentive grant. The incentive grant will fund the development and implementation of an innovative Incumbent Worker Training Program under WIA Title I.

Over 450,000 visitors accessed the TalentFreeway in PY 2001. This number represents an increase of over 55% from the prior inaugural year. These visitors were able to quickly access a variety of resources available for the business community, job seekers, educators, students, and parents.

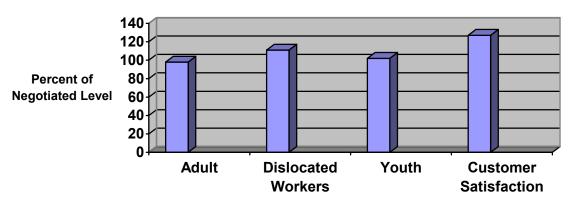
The Michigan Talent Bank (MTB), the state's online labor exchange system, received many improvements over the past year. Some of the changes included: consumers may gain access to the MTB through the TalentFreeway; job seekers able to spell check resumes and e-mail them directly to employers; and improved instructions making navigation easier within the site.

BeeFreeway was launched in January 2002. It is a three-year program that provides pre-paid online courses for employees of Michigan's small business.

The Michigan Works! Association, a nationally recognized workforce development association, published a report called "A Sound Investment" on the WIA Adult and Dislocated Worker programs. The report concluded that for every dollar invested, the Michigan Works! System avoided welfare, food stamp, and unemployment insurance costs. Furthermore, new revenues were generated from payroll tax dollars. The report illustrated an average return on investment of \$1.31 for every dollar invested in the WIA Adult program and \$1.68 for the WIA Dislocated Worker Program.

As the table illustrates, performance for the second year of WIA has resulted in Michigan exceeding the negotiated performance levels in the Dislocated Worker and Youth Programs as well as the Customer Satisfaction measures. Performance in the Adult Program was slightly below the negotiated levels.

## **Performance Level Achieved**



Note: Performance levels are calculated by dividing actual statewide PY 2001 performance by the negotiated planned performance level for the state for each WIA program and overall customer satisfaction.

## **MICHIGAN WORKS! SYSTEM**

The MDCD is the state government agency charged with developing and continuously improving the Career Development System that produces a workforce with the required skills to maintain and enhance the Michigan economy. The MDCD, the Workforce Development Boards (WDBs), and the Education Advisory Groups (EAGs) oversee the Career Development System. The Career Development System is an integrated system that serves individuals who are working, preparing for work, or providing work. The system includes the Career Preparation System, Worker Enhancement System, and Workforce Development System.

## Michigan Career Development System Career Preparation System • K-12, community colleges, universities. proprietary schools Applied High academic standards learning Apprenticeships · Career awareness Worker Enhancement · Integrated curricula **System** WDBs ·CTE Internships Skills upgrades & EAGs Career planning **Workforce Development** Credentialing System **One-Stop Service Centers** Adult Education WorkFirst WIA

- The Career Preparation System is for individuals entering the labor force and attending programs from K-12, postsecondary, career and technical, community colleges, universities, and private technical schools.
- The Worker Enhancement system is for incumbent workers desiring to increase their skills and earnings through employer based learning, customized training, and other skill-upgrading and credentialing programs.
- The Workforce Development System transitions workers from unemployment or dependent status to self-sufficiency. These individuals frequently receive services from

Michigan Works! Service Centers (MWSCs) for programs in WIA, adult education, vocational rehabilitation, and welfare reform.

Within the Career Development System is a system composed of a collaboration of service providers who collectively deliver many programs and services that prepare people for careers called the Michigan Works! System.

The Michigan Works! System focuses on providing information and resources to enable employers, job seekers, and students to successfully compete in today's economy and achieve economic security.

Within the Michigan Works! System are the MWSCs. Currently there are over 100 locally designed service centers meeting the needs of each Michigan Works! Agency's (MWAs) community. A map depicting the locations of the 25 MWAs is found in Appendix A.

A service center at one location, provides access to employers, job seekers and students a wide range of employment, training, and career education services. Every entry point within the system should lead to services relevant to the customers needs.

Available to everyone, the Michigan Works! System provides access to information gathering, labor market information, and self-serve career information. Additional special initiatives exist to assist veterans and people with disabilities.

The Michigan Works! System helps Michigan maintain a highly competitive position in a global economy. By matching employers and workers whose skills meet and or exceed the level demanded by the marketplace, the system ensures that everyone wins.

The National Alliance of Business recognized the Michigan Works! System as one of the most innovative in the country. Michigan has achieved a very high level of local decision-making that reflects the needs of both employers and job seekers.

## MICHIGAN WORKS! SERVICE CENTERS

The MWSCs offer access comprising an integrated network of resources to a wide range of workforce and career development programs and services accessible to all Michigan residents.

The MWAs must determine the system design of the service centers based upon their local labor market needs. The MWAs must use the Michigan Works! System Minimum Standards as a "base guideline" for requirements of the MWSCs. Each MWSC design must take into consideration several guiding principals such as adhering to their local strategic plan, universality of access by employers and job seekers with multiple access points, service delivery that is driven by customer needs rather than program offerings, and integration of services that focuses on coordination and consolidation instead of duplication and fragmentation.

An array of core services is available at each service center to employers, job seekers and students. Employers have access to a pool of qualified workers and related services to support their economic and workforce development activities. Such services include:

- > Assistance in finding qualified workers;
- ➤ Interview facilities at the service centers';
- > Information or referral on business start-up, retention and expansion services;
- ➤ Information on customized training programs; and
- Information on labor markets, workplace accommodations, and tax credits for new hires.

Job seekers and students can access job search activities including, but not limited to:

- ➤ Job, career, and skill self-assessment tools and assessment services:
- Career, job, and labor market information;
- Resume writing software and support materials;
- Directories of human service agencies and employers;
- > Information on financial aid, occupational training, and workplace accommodations; and
- Access to the TalentFreeway including Michigan Talent Bank.

Currently there are 104 Michigan Works! Service Centers, as shown in Appendix B.

## **TALENTFREEWAY**

The TalentFreeway is a comprehensive online service that uses a collaborative approach for individuals to explore careers, educational options, and find Michigan talent for jobs. The MDCD TalentFreeway supports many online resources for employers, employees, educators, parents, and students. The TalentFreeway provides links to these resources under one easy-to-remember location.

The site is the best way for an employer or job seeker to connect with employment matching opportunities, career planning, skills assessment, education, and training options.

There are several Web resources that are linked through the one-stop portal of the TalentFreeway. Some of the Web sites include:

- *Michigan Talent Bank* <u>www.michworks.org</u>, a comprehensive job-matching system for employers and job seekers.
- Career Education Consumer Report <u>www.mycareereducation.org</u>, lets individuals shop for education and training programs.
- *Michigan Occupational Information System* <a href="http://www.mydreamexplorer.org/md3/">http://www.mydreamexplorer.org/md3/</a>, a site-licensed program with comprehensive career development for middle and high school students.
- *Michigan Education Development Plan* <a href="http://www.mydreamexplorer.org/md3/">http://www.mydreamexplorer.org/md3/</a>, is a document to organize and produce education and training goals.
- *Michigan Virtual University* <a href="http://www.mivu.org/">http://www.mivu.org/</a>, is a portal for Web-based training and course catalogs of Web courses at Michigan postsecondary institutions.
- *BeeFreeway* <a href="http://www.beefreeway.org/">http://www.beefreeway.org/</a>, over 1,300 online training courses for business with 25 or fewer employees, in areas including business expertise, information technology, and professional effectiveness.

TalentFreeway is located at <a href="www.TalentFreeway.org">www.TalentFreeway.org</a> and can be accessed from any location with Internet access, including the MWSCs, public libraries, or from home.



## **MICHIGAN TALENT BANK**

The Michigan Talent Bank (MTB) is the state's Internet-based public resume and job posting database. The electronic database allows job seekers to create, post, and modify their resumes online. MTB also allows employers to post and modify job openings within their business, and to search the extensive database for prospective employees. MTB is available free of charge.

## **Michigan Talent Bank Summary**

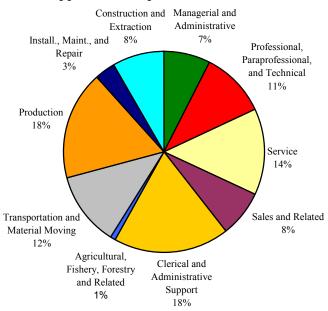
July 1, 2001 – July 31, 2002

Michigan Works! Agency	<b>Number of Applicants</b>
Area Community Service Employment & Trg. (ACSET) Council	37,343
Michigan Works! Berrien-Cass-Van Buren	16,892
Calhoun Intermediate School District	13,586
Capital Area Michigan Works!	23,290
Career Alliance, Inc.	32,513
Central Area Michigan Works! Consortium	14,125
City of Detroit Employment and Training Department	77,363
Eastern Upper Peninsula Michigan Works!	4,456
Kalamazoo-St. Joseph Michigan Works!	12,768
Michigan Works! Job Force/Six County Employment Alliance	10,827
Livingston County Job Training Services	4,954
Macomb-St. Clair Workforce Development Board, Inc.	49,758
Muskegon/Oceana Consortium	17,778
Northeast Michigan Consortium	10,286
Northwest Michigan Council of Governments	15,639
Oakland County Michigan Works!	50,619
Ottawa County Department of Employment and Training	12,060
Michigan Works! Region 7B Employment & Trg. Consortium	10,547
Saginaw-Midland-Bay Michigan Works!	24,262
South Central Michigan Works!	16,379
Southeast Michigan Community Alliance (SEMCA)	67,524
Thumb Area Michigan Works! Employment Trg. Consortium	13,783
Washtenaw County Emplymt. Trg. & Community Services Group	9,250
Michigan Works! West Central	10,130
Western Upper Peninsula Michigan Works!	4,995
Total	561,127

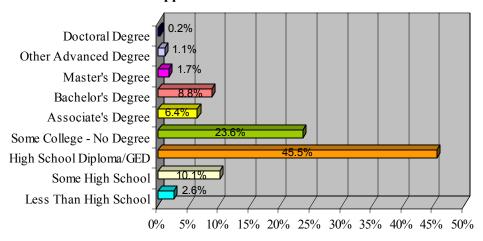
#### **Highlights**

Data taken from Michigan Talent Bank, summarizing the occupational and educational characteristics of active job applicants for the period July 1, 2001 to July 31, 2002.

## **Applicant Occupational Distribution**



# **Applicant Educational Distribution**



Michigan Talent Bank							
Applicants on MTB	PY 2000 412,464	PY 2001 561,127	% Difference ↑ 36%				
Active Job Openings	PY 2000 27,378	PY 2001 25,052	% Difference ↓ 8%				
Employers	PY 2000 34,810	PY 2001 45,820	% Difference ↑ 26%				

Comparison between Program Year 2000 and Program Year 2001 for the number of applicants, active job openings and employers on the MTB.



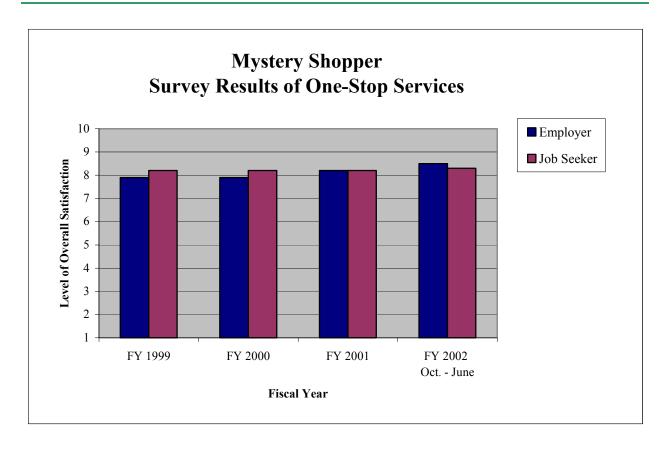
## **MYSTERY SHOPPER PROGRAM**

The Mystery Shopper program was developed by the MDCD as a tool for assessing the quality of customer service delivered to the public through the Michigan Works! System. Telephone surveys and on-site visits are conducted to assess the delivery of employer and jobseeker services at each of the MWA service centers.

The integrity of the Mystery Shopper project is dependent upon the State's contractor successfully maintaining its anonymity. To ensure the authenticity of the data collected, the contractor designs telephone and on-site surveys that portray its staff as inquiring employers and job seekers. A portion of the jobseeker surveys are conducted by visually impaired and physically challenged individuals, as well as those presenting themselves as having minimal computer skills. The surveys are based upon the requirements established in the Michigan Works! System Minimum Standards and assess customer service delivery in the following manner:

- Telephone surveying is conducted twice at each MWSC, with a surveyor contacting each center posing once as an employer and once as a jobseeker. At a minimum, these calls evaluate courtesy, professionalism, knowledge of services available, transfers to obtain additional information, and turn around time for requested information.
- ➤ On-site surveying is conducted at all of the MWSCs. Surveyors represent themselves as employers in visits to at least 30 percent of the service centers within <u>each MWA</u> and jobseekers in visits to the remaining 70 percent.
- MDCD expects surveyors posing as employers to be treated with courtesy and professionalism. In addition, the surveyor should be provided with information on the MTB, receive a demonstration, and be informed of the different services available at each service center visited. Surveyors acting as jobseekers are also expected to be treated with courtesy and professionalism and should be screened for appropriate services, be encouraged to enter a resume on the MTB, and receive any assistance necessary to complete that task.

At the close of each telephone call and on-site visit, the MWSCs are rated on a total of five customer satisfaction attributes (courtesy, helpfulness, knowledge, professionalism, and overall satisfaction) using a scale of 1-10, with 10 being the highest achievement possible. Mystery Shopper survey results are compiled by the contractor and submitted to MDCD on a quarterly basis. After departmental review, the reports are divided by MWA and individual service center results are distributed to the agency directors for use as a positive reinforcement tool or a means for identifying areas in need of improvement.



The average level of satisfaction received by employers and job seekers for all of the MWSCs has remained constant. Ratings are based on a scale of 1-10 with "1" being the lowest score and "10" being the highest score.

## ONE-STOP CENTRALIZED DATABASE

Michigan is the first state in the nation to fully automate the collection of data on outcomes for an extensive range of workforce programs including federal and state job training, welfare reform, and adult education programs. This unique capability allows providers to use the Internet to transfer local program data to a central node. The One-Stop Centralized database is designed to assist One-Stop partners in providing seamless service delivery. The Michigan One-Stop Management Information System (OSMIS) is a centralized database, which facilitates the collection and sharing of participant information among the state's 25 MWAs. The objective is to case manage the proper mix of services to customers as they are referred through the diverse funding streams that exist. This is accomplished by establishing a service management plan and collecting required core customer data at entry. Supplemental information is then added as customers move to different program and service components. Direct links are maintained to customer records in the service components and resumes in the MTB. The system consolidated 25 local workforce development board databases, 250 local adult education databases and Employment Service (ES) statewide databases into one central Internet-based system.

The Internet-based OSMIS allows MWA staff to coordinate and manage services provided to customers across program areas and to collaboratively establish and maintain the individuals' employment plans and service strategies. The sharing of participant records across programs alleviates the burden of duplicate data entry, streamlining the registration and case management processes. In addition, supportive data collected by the system assists the MWAs in meeting federal and state reporting, local performance management, and strategic planning requirements.

The MDCD believes that the OSMIS is the only one of its kind to fully integrate all workforce development program information, participant resume and job banks, and real time querying capabilities into a single statewide system. Users of the OSMIS have instant statewide access to needed data from the following programs:

- Wagner Peyser: Mediated Services
- WIA Title I: Adult, Dislocated Worker, and Youth
- Adult Services: Federal and State Adult Education
- Temporary Assistance to Needy Families
- Welfare to Work
- Food Stamp Employment and Training

In its current state, the OSMIS is a fully integrated system capable of tracking customer participation in multiple programs. This component of the system is typically used in case management of participants receiving staff-assisted services; a case manager can enter and update an individual's registration, program activities, supportive services, and job retention data for each program.

The system also allows staff to view a customer's complete employment and training history across programs, when such a history exists, and share electronic case notes when more than one partner is working with a participant. These options are beneficial to the development of

Individual Service Strategies (ISS), which are also created and maintained on the OSMIS. The ISS function of the system allows staff to enter and update:

- Client Characteristics;
- Employment Goals;
- Assessment Information;
- Action Plan; and a
- "Tickler" Notification Function.

An additional benefit of the staff-assisted OSMIS is that participant data records are shared across programs, alleviating the burden of duplicate data entry wherever possible. A master applicant record is created the first time an individual is registered into any program activity; when a subsequent registration occurs, the system automatically pre-fills common data fields from the prior registration, eliminating unnecessary repetition. In addition, the system collects supportive data to assist the MWAs in meeting requirements for federal and state reporting, local performance management, and strategic planning initiatives.

Unique to the OSMIS is the inclusion of its self-service component, an on-line resume system and job bank, MTB. The Internet service is directly available to job seekers and employers 24 hours a day. MTB is also directly linked to the staff-assisted functions of the system for added convenience. By clicking on an icon within a participant's record, staff can view the individual's resume during case management. Navigation buttons at the bottom of the resume then allow for direct search of employment openings posted on the Job Bank

The centralized data system has helped make a one-stop service system a reality. It has improved the information flow between and among all service providers. Based on an extensive business process needs assessment of the 25 local workforce development board regions, it is a basic service management system that enables the input of a service management plan, case record-keeping and brief case notes that are shared with various service providers. The system can be expanded to offer extensive case management.

## THE CAREER EDUCATION CONSUMER REPORT

The intent of the WIA is to allow adult and dislocated job seekers, who are eligible to receive training services, freedom of choice in selecting a training program from the State's eligible training provider list. Michigan's commitment to implement a statewide eligible training provider list exceeded what the WIA mandated. State officials concluded that with the emergence of the World Wide Web, the timing was right to build a comprehensive consumeroriented, post-high school education and training information system. There was a need for a searchable database on all postsecondary programs so consumers could truly exercise choice. State officials also believe that education and training providers will be more interested in participating in this kind of system than the narrower provider certification system required by WIA. Michigan developed and implemented the Career Education Consumer Report (CECR). The CECR is a consumer-oriented web site designed to provide the general public with useful and accurate information about education and training programs available throughout the State.

Michigan's CECR is an integrated, electronic service to help consumers find career education programs. The system is a database of more than 3,000 WIA eligible training programs. The CECR allows the user to compare program tuition rates, job placement rate, and graduates' average hourly wage. This helps prospective students select the educational and training opportunities that best meet their needs. The general public has access to the CECR directly through the Internet. Individual Training Account (ITA) eligible participants, employers, and other interested individuals have access to the CECR through the MWAs and their MWSCs.

During the second year of the WIA, training providers on the CECR have increased for both WIA and non-WIA eligible programs as depicted in the table below.

Career Education Consumer Report Training Programs						
WIA Eligible Programs	PY 2000	2995	PY 2001	3,161	% Difference ↑ 5%	
Non-WIA Programs	PY 2000	225	PY 2001	1,146	% Difference ↑ 80%	

Comparison between Program Year 2000 and PY 2001 for the number of approved programs on CECR. Eligible provider information compiled using 6-30-01 and 6-30-02 data.



#### **BEEFREEWAY**

The Business e-education Freeway (BeeFreeway) was created to assist the needs of Michigan employers to train their employees. It is an online training system that offers self-paced learning for small businesses through a variety of over 1,300 subjects. The subject content of the training courses range from information technology to professional effectiveness.

This prepaid service from MDCD is made available to Michigan employers with 25 or less employees. Employers and employees obtain benefits from BeeFreeway. Employers have the advantage of continuously upgrading their employees' skills without the high investment that is normally associated with employee training costs. Employees gain valuable skills that are at a self-paced mode.

Employers also enjoy the convenience of not sending their employees to a separate location for training because it may be accessed from any location with Internet access. This allows the employee to set up training that is most conducive to their schedule.



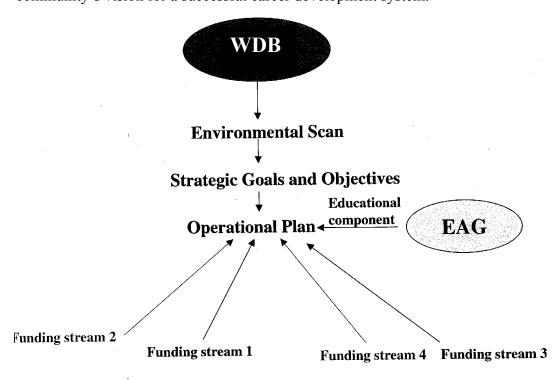
#### STRATEGIC PLAN

In February of 2000, MDCD convened business and education leaders throughout the state to begin a strategic planning initiative at the local level that would align diverse funding streams under a single strategic plan. The goal? To produce a workforce with the required skills to maintain and enhance the local/regional economy.

All 25 WDBs, plus 100 percent of Michigan's community colleges and school districts representing 75 percent of K-12 students in the state participated in the strategic planning process. The WDBs assessed their present and future social, economic, and educational conditions, and then set career development goals and strategies over a 3-5 year period for the area's schools, colleges, and education and training programs.

In this five-phase process, local partners were asked to engage business, education and government leaders to:

- ➤ Conduct an environmental scan a collective vision of key community trends and performance measures to create a framework for decision making;
- ➤ Create a career development report card assess the current performance of the education and training system and use this assessment along with the environmental scan to create goals for the local career development system;
- ➤ Community outreach share the scan and report card goals with the community to gather input and buy-in;
- > Strategic assets and comprehensive plan match the three-year goals and objectives with resources, practices, and specific programs that can be used to reach them; and
- ➤ Develop an operational plan create annually a list of actions that strive toward the community's vision for a successful career development system.



The five-phase process for the development and implementation of the strategic and operational plans were completed in 2001. The plans are now linked formally to all state and federal funding for career development that MDCD oversees. This eliminates duplication of effort and allows for better alignment with career development strategic plans in each of the workforce areas.

## CAPACITY BUILDING AND TECHNICAL ASSISTANCE

Technical assistance is provided at the State level and by the State's technical assistance and training contractor; the Michigan Works! Association. The Michigan Works! Association is recognized nationally as the largest workforce development association in the country. It was established in 1987 to foster high-quality employment and training programs by providing support activities and a forum of information exchange for Michigan's workforce development system.



Through the association, members are able to maximize communication among workforce development professionals across the state, coordinate efforts on statewide projects and receive important technical assistance and staff training to ensure high-quality programming and service delivery.

The Michigan Works! Association, as part of its contractual relationship with MDCD, during Program Year 2001 provided 400 hours of training on various topics to some 3,650 participants.

# LOCAL AREA BEST PRACTICES, INNOVATIONS, AND SUCCESS STORIES



With funding provided by Capital Area Michigan Works! the Lansing School District has been able to operate work experience programs, which partner with two local agencies.

The first provides needed work experience at Sparrow Health System to approximately 40 youth ranging between the ages of 14-21 who are in the year round WIA youth program. These youths are learning valuable employability skills along with an occupational experience.

The program is in its sixth year and runs approximately six weeks, with students working 20-25 hours per week in a health field setting. They work in a variety of different jobs in the hospital including clerical, clinical, dietary, and environmental areas.

The students have a health related class as part of the program, exposing them to different health careers opportunities, as well as health facility orientation.

Last year, Sparrow Health System received an award from the Michigan Hospital Association called the Patric E. Ludwig award for outstanding leadership and community partnership. This was in part due to the partnership with Sparrow and Michigan Works! and the Lansing School District

Over the last five years, approximately 25 percent of the students have been hired permanently by the hospital. One such young man, Clement Garange came to Lansing School District from Refugee Services, as he was one of the "lost boys" from Ethiopia. He started in the Sparrow program and was hired at Ingham Medical to assist in the pharmacy. They provided him with a full ride tuition-paid scholarship to get his certificate at Lansing Community College and then four years at Ferris State to become a Pharmacy Tech and is guaranteed a job at Ingham Medical. Another of the "lost boys," James, started in the cafeteria at Sparrow and is now taking culinary classes in Grand Rapids, Michigan, and if he wants to work at Sparrow when he completes his training, he has a job.

Black Child and Family Institute and the Lansing School District have partnered in order to operate a Summer Academic Enrichment Program, providing academics and recreational activities. Students work in various aspects of the program depending on their skill levels. As with the Sparrow program, students attend an employability workshop to enhance reading, math and employability skills. Participants on this program also attend a workshop entitled "7 Habits of Highly Effective Teens."

With both programs, students are provided services throughout the summer and school years. The WIA staff provides follow-up employment services, tutorial assistance, and occupational direction. Students with low self-esteem find out that they can succeed and make a positive contribution to society



In support of the Job Force Board's goals of:

- 1) Develop a labor market information exchange system that tracks local current and future trends and needs, which partners with 80% of the Upper Peninsula's economic development partners; and
- 2) Recruit and provide an adequate supply of job seekers to at least 90% of employers utilizing the Michigan Works!, MDCD Talent Bank/Job Bank.

The Job Force Board and its community stakeholders have initiated activities that have resulted in early success. The following is a summary of two of the activities being deployed.

## Michigan Works! Membership Application

In July of 2001, Michigan Works! The Job Force Board placed into service a Membership program, for its' service centers. This membership system is supported by a proprietary SQL Internet database. Since being placed in service, this database has logged: over 13,000 job candidates, incumbent workers, and underemployed persons seeking new and enhanced opportunities; skills and work experience; assessment test scores; service center activity levels; customer satisfaction data; and job placement outcomes due to services received at a Michigan Works! Service Center operated by the Job Force Board.

In addition to assisting with the labor exchange process, and monitoring Michigan Works! Service Center activity, this system has also been instrumental in developing real-time labor market information. This data has proven to be meaningful for economic development partners.

In late summer of 2001, Delta County Economic Development Alliance requested labor market data to provide to a call-center prospect.

Through the use of this database, The Job Force Board was able to present an abstract of individuals actively seeking employment, including demographics and wage rates to demonstrate to the prospect that an adequate labor pool existed to support the proposed call center. In November 2001, the Delta County Economic Development Alliance, with Issues and Answers of West Virginia, announced the opening (spring 2002) of a call-center in Escanaba, Michigan employing approximately 110 persons. Among the reasons cited for deciding on Escanaba, was data about the local labor market supplied by Michigan Works! The Job Force Board.

## **Workforce and Economic Development Partnership**

Michigan Works! The Job Force Board and its Economic Development Partnership have implemented a strategy to support business retention to increase and maintain the economic viability of the six county region. In addition, the Job Force Board increased its outreach to its counterparts in the eastern and western Upper Peninsula. During the fall of 2001, Michigan Works! The Job Force Board entered into a partnership agreement with the Upper Peninsula Economic Development Alliance – to support and help provide tools for a regional business retention program. This partnership has chosen to use a validated business retention strategy developed by Blane, Canada Ltd. This system deploys a combination of professional development training, a validated set of business retention questions to be acquired during an in-person interview, and an Internet based database which is used to aggregate and report responses across 15-counties.

This business retention partnership called, the UP Business Barometer, uses data to determine appropriate economic and workforce development policy and investment. In addition, this system now allows many different programs to aggregate their data in order to identify gazelles, emerging clusters, growing businesses and industries, and businesses and industry at risk. The first measure of success for this project has been the acceptance of many competing economic development organizations, working with two Michigan Works! areas to partner on this project.



## **Midland County Youth Program**

Mike Porcaro, started in the Workforce Investment Act (WIA) Youth Program in 2001, working on a crew of WIA younger youth participants that were all high school dropouts.

Along with working, the participants attended seminars in career development/job seeking skills. This was a new type of crew for our WIA Program. Mike Porcaro stated, "we learned a lot in the first few weeks!"

Eventually the crew was split up and Mike was transferred to a new worksite, Washington Woods Senior Citizens Housing. Mike began working with a job coach on a daily basis while at Washington Woods. The job coach taught Mike not only how to perform specific job tasks, but more importantly, instill positive work habits.

Mike has made a complete turn-around with his life. He completed high school this year, and has become a role model for our summer youth working at this worksite. He no longer requires a job coach to work with him, and he helps supervise the younger students.

The maintenance director at Washington Woods, is very pleased with the progress that Mike has made over the last several months and will gladly give him an excellent job recommendation.

## **Saginaw County Youth Program**

Sherikia M. Foster, enrolled in the JTPA Youth Program, in Saginaw County in the summer of 1999. In 2000 she was grand fathered into the WIA Program. At the time of registration, her grades were four Es one D, and one C. Sherikia admits that her attendance was terrible and that she was not putting much effort in her schoolwork. She nearly dropped out of school at that time.

She began in the Summer Work Experience Program and enrolled at Ruben Daniels Community High School. Her work and academic achievement improved steadily.

In 2001 Sherika was placed at the Boys and Girls Club, as a recreational aide. Sherikia said she enjoyed working with the youth and began to see herself as a leader and a role model. This gave her added incentive to achieve success. She continued working part-time through her junior and senior years at Ruben Daniels.

In the spring of 2002, the Boys and Girls Clubs of Saginaw recognized her leadership qualities by selecting Sherikia as the "Youth of the Year." In April, the Saginaw Board of Education selected her for the "Accent on Achievement Award." In May, she received a 'Turnaround Achievement Award" from the Saginaw Intermediate School District. In June, she graduated from Ruben Daniels with a 3.8 grade point average as was selected Salutatorian of her class.

Sherikia has applied for admission to Delta College where she will take classes toward a degree in Social Work.



## **Jackson County Medical Care Facility Employer of the Year**

The Jackson County Medical Care Facility has been partnering with the Jackson Michigan Works! Service Center for several years. From the beginning of our relationship they have appreciated the value of our services for both employers and jobseekers.

The Jackson Michigan Works! Service Center has applications available for the Jackson County Medical Care Facility, which we review for complete information and deliver to the facility. Additionally, we refer customers to the facility from various programs administered at the service center. In the past year we have delivered over 300 applications and written twenty on-the-job training contracts.

The Human Resources staff had also incorporated the Partnership for Adult Learning Job Readiness Program into their initial orientation to employment in the past year. This program was so successful at preparing new employees for their employment with the facility and increased retention, that PAL is now conducting a similar program for all of their employees.

The Jackson County Medical Care Facility is an affiliate member of the Jackson Michigan Works! Service Center, meeting with staff and other affiliates to address community concerns and to make sure the service center is serving the community in the best possible manner.

As good neighbors in our community, the Jackson County Medical Care Facility has referred individuals who are seeking work to the service center. Knowing the resources that we have available for job seekers has helped them direct people to us for job seeking, supportive services and possible opportunities with other programs.

## **Jackson Service Center Employer Success Story**

At the Jackson Michigan Works! Service Center we work closely with employers in Jackson County to help fulfill their employment needs with a variety of services. Many of our employer customers avail themselves of all of the services we have to offer. Additionally, a few employer customers make significant impact on the lives of our job seeker customers and the community.

Mr. Steven Hogwood owns nine McDonald Restaurants in Jackson County. Through the continued employer customer service and outreach programs we have established we were able to make a presentation to Mr. Hogwood concerning the WIA Youth Program. He not only agreed to be a WIA Youth Worksite he became personally involved in the WIA Youth Program.

Mr. Hogwood presented Customer Service Seminars to our youth participants at all of the Youth Training Sessions, becoming a valuable partner in our training program.

After touring the service center and meeting with the partners, Mr. Hogwood put his job orders in the Talent Bank, brought in McDonald's applications, and has since used our conference room to facilitate hiring and training his managers. He makes presentations to our Job Clubs and has also been hiring through the Work First Program. Mr. Hogwood has a dynamic personality and great sense of community service, which he has so generously shared, with the job seeker customers and staff of the Jackson Michigan Works! Service Center.

# **Lenawee Service Center Employer Success Story**

Merillat a division of Masco, has worked with the Michigan Works! Service Center on a small scale for quite some time. This was a good relationship, but they also used internal referrals and some temp agencies to fill their replacement personnel requirements. Merillat's Adrian plant increased demand for their product line and with that increase came the necessity to add more production workers. We met with Amy Hinkley, the person in charge of hiring, explaining our services and potential working relationship. Amy brought this information to Paula Peterson, Director of Personnel, and the decision was made to use Michigan Works! to help facilitate in the hiring process. Originally it was expected to add 65-70 new production workers, this later was increased to over 200. Michigan Works! accomplished this successfully using many tools available from both parties and merging them successfully.

Merillat has consistently stated their satisfaction with the quality of jobseekers that Michigan Works! has supplied to them. Michigan Works! has supplied Merillat with 2400 applications to date. 220 of these have become full time employees with good wages and benefits. The company anticipates adding and additional 20-30 workers thru July and August. Merillat has an excellent training program with a strong health and safety component. During a recent plant tour it was noticed that the plant has a very clean and safe working environment.

Merillat is also a very big part of the community. They are a large participant in fundraisers, such as Relay for Life and other charitable causes. They donate complete kitchen cabinets and entertainment centers to be raffled for the charities. The management team also participates in dunk tanks where employees pay to dunk them, providing entertainment and good will, along with providing charities with much needed funds.

Merillat is a good partner with Michigan Works!. They do their paperwork correctly and on time. They have their job openings posted on our web site. We have also provided them with resumes for managerial positions. Paula and Amy are great to work with. They both have an obvious concern for their employees. We see a long term, positive working relationship between Merillat and Michigan Works!.

## **Lenawee Service Center Employee Success Story**

Tom Luckett was hired by Simplex in May 1967 and worked there as a fork truck driver for most of his 34 years with the company. Ludlow purchased the company and ran it for a short while. They closed the plant in May 2001.

Tom came to the Lenawee Service Center and began to use our services immediately. Tom wanted to find a job with good pay and benefits. He also had a concern with job security, which is very common among workers with long-term employment with one employer. Tom used the Michigan Works! Internet site and job postings without success. He was referred to Michigan State AFL-CIO Human Resources Development, Inc. (HRDI). He was assigned a WIA case manager who helped him with his resume and interview skills. Many job referrals were made and HRDI worked with Tom and secured him an interview with Merillat. Merillat agreed to hire him with the help of an On-the-Job Training (OJT). They felt that he would need additional training because he would be working as a production employee not as fork truck driver. Tom started with Merillat in July 2001. Tom worked five weeks before he had to guit because of a physical problem. He resumed his unemployment and continued to work with HRDI. Spectrum printing agreed to hire Tom as a printer's helper. Tom's physical problem surfaced again due to the constant bending and kneeling. He and HRDI began a job search and were able to place him with Dura. Tom worked there until June 2002 when he, along with twenty-two others, was laid off. Their expected recall was slight as Dura three weeks later laid off the entire second shift and some of the day shift.

Tom, again with the help of HRDI, and his WIA case manager, began another job search. Blissfield Manufacturing contacted HRDI for help in providing jobseekers. Tom's application, along with several others, was sent. Blissfield Manufacturing hired Tom with HRDI providing training funds.

Tom was at times discouraged but never gave up. He knew himself to be a good worker, with a great deal of experience to offer an employer. With some health limitations to overcome, Tom continued to job search despite setbacks. Tom is working in a capacity that is unlikely to aggravate his physical problem, and we anticipate his achieving the goal of good pay with benefits along with job security.



Southeast Michigan Community Alliance (SEMCA) is actively seeking ways to do things better. After the state recommended that each MWA apply for the Workforce Excellence Network Quality Award, SEMCA staff began the process of completing the application. When the results were returned the Quality Group reconvened and we have begun process improvement for our organization. SEMCA hired a Quality Specialist to provide groundwork for the improvement plan that incorporated the entire staff. We have begun with internal surveys to see how we are doing, and we are preparing to survey our contractors for additional feedback.

In an effort to do the right things right, we also hired a consultant to interview our contractors. This effort produced quality information so that additional improvements to the system can be implemented. This tool has helped SEMCA focus our efforts in improving customer service and employer service.

SEMCA holds monthly Best Practice meetings with our contractors. One meeting is held for ES/WIA and one for Welfare Reform. These meetings allow a free exchange of ideas that assist the administrative agency in reviewing processes and provide a forum for contractors to share knowledge and information.

Recently, we initiated a system-wide meeting for all SEMCA and partner job developers. This exchange has already started to generate a more uniform and reliable way of servicing employers and job seekers. This new Best Practice group is now working as a team instead of as individuals, moving toward what is good for the SEMCA system.

One of our centers strives for community communication and has been very successful. This One Stop Center has created a "One Stop oversight Committee", this collaborative board of partner agencies meets quarterly to refine and recommend procedures for the delivery of quality service in the One Stop. Later this year they are going to add private sector partners to the group. This center, in collaboration with ESA, also added an itinerant Agricultural Specialist to their available services. They are now able to better assist migrant workers in the area.

SEMCA's newest One-Stop has joined forces with community based Personalized Nursing LIGHT House, Inc. This project connects people coming out of a recovery situation to work. One day a week as part of their plan, they come together in a van to this One Stop Center to review their interest and aptitudes, and research employment opportunities. It has been very successful.

Through continuous improvement SEMCA has adopted the Individual Training Account Comp Card. The training relationship is now focused on the trainee and not the institution. This debit card system has streamlined the payment process for training vendors and creates a more professional image for the SEMCA region. This has been a welcome addition to our menu of services.

SEMCA is also a supporter of professional development. The MWA sponsored tuition for nine people to obtain their Career Development Facilitator credential through the program sponsored by Oakland University Rochester, Michigan.

SEMCA has also adopted the Code of Professional Ethics and Practices from the National Association of Workforce Development Professionals. This document is now the standard for practice in our area and is included in our contracts.

We continue to seek ways to empower and prepare our region for  $21^{st}$  century issues. A heightened focus on the business customer, strong relationships with state and local partners, and dealing with high-end (sometimes older) job seekers top our list as we continue to improve relationships and performance outcomes in our area.

These are some of the highlights of the Best Practices happening in the SEMCA region. As we continue with process improvement we anticipate more and more Best Practice activities until we are the national model.

## PERFORMANCE MEASURES

## **COST EFFECTIVE PROGRAMS:**

The Adult program maintained an expenditure rate of over 90 percent. Expenditures totaled \$22.6 million of the \$24.7 million available during program year 2001. Expenditures were divided between core services (39%), intensive services (12%), and training services (39%). Adult participants who received training services were more likely to be employed (3% increase), and more likely to retain employment (7% increase) with substantially greater earnings (over 200% increase). The average cost per participant served was \$2,149. Return on investment was measured using the adult earnings change in six months performance indicator and the average cost per participant exited from the Adult program. The increased earnings of adults will exceed total Adult program expenditures within one year.

The Dislocated Worker program maintained an expenditure rate of 90 percent. Expenditures totaled \$18.2 million of the \$20.3 million available during program year 2001. Expenditures were divided between core services (35%), intensive services (23%), and training services (42%). Dislocated worker participants who received training services were more likely to be employed (2% increase), and more likely to retain employment (5% increase) with greater earnings (8% increase). The average cost per participant served was \$2,146. Since Dislocated Worker program participants are unemployed or facing layoff, total post program earnings was used to measure return on investment. The earnings of dislocated workers exceeded total Dislocated Worker program expenditures within three months.

The Youth program maintained an expenditure rate of over 87 percent. Expenditures totaled \$25.0 million of the \$28.5 million available during program year 2001. The average cost per participant served was \$2,215. Front-end costs are limited to 10 percent from administration. The bulk of the funding supports direct service costs for the ten youth program elements. Summer youth employment costs represent 31 percent all youth program expenditures. Return on investment is difficult to measure for the Youth program because younger youth (aged 14 to 18) are primarily exited to secondary school rather than employment. Using the older youth earnings change in six months and the average cost per participant exited for all youth, older youth increased earnings will exceed total youth program expenditures within one year.

## **EVALUATION OF PROGRAMS:**

Michigan is developing an evaluation methodology to conduct studies of workforce investment activities. Studies will be conducted on the relationship between exit-based outcomes and wage record based performance levels. These studies will attempt to answer questions regarding the value of exit-based performance measures as one tool for continuously improving workforce investment activities in order to achieve high-level outcomes from the statewide workforce investment system. The results of these studies should become available beginning in the program year 2002 annual report.

## Appendix A

## MICHIGAN WORKFORCE DEVELOPMENT AGENCIES



## Appendix B

## MICHIGAN WORKS! SERVICE CENTERS

# Area Community Service Employment and Training (ACSET) Council

2891 116<sup>th</sup> Avenue Michigan Works! Service Center-Allegan

> Allegan, MI 49010-9004 Allegan

> > (616) 686-5079

Michigan Works! Service Center-1560 Leonard N.E. Kent

> Leonard Grand Rapids, MI 49525

> > (616) 336-4460

Kent Michigan Works! Service Center-Sheldon Complex-Lower

> Level Sheldon

> > 121 Franklin Street SE Grand Rapids, MI 49507

(616) 336-4040

Office of Michigan Works! Berrien-Cass-Van Buren

Berrien Michigan Works! 185 East Main Street, Suite

**Employment and Resource** 

Center-Benton Harbor Benton Harbor, MI 49022

(269) 927-1799

Berrien Michigan Works! 1105 North Front Street

> **Employment and Resource** Niles, MI 49120 Center-Niles (269) 687-9348

Cass Michigan Works! 601-D Front Street

> **Employment and Resource** Dowagiac, MI 49047

Center-Dowagiac (269) 782-9864

Van Buren Michigan Works! 950 Bailey Avenue

> **Employment and Resource** Suite 4

Center-South Haven South Haven, MI 49090

(269) 637-4020

Van Buren Michigan Works! 232 East Michigan Street

> **Employment and Resource** Paw Paw, MI 49079

Center-Paw Paw (269) 657-7014

## **Calhoun Intermediate School District**

Barry Hastings Michigan Works! 535 West Woodlawn

Service Center Hastings, MI 49058

(616) 945-9545 ext. 15

Branch Coldwater Michigan Works! 210 Vista Drive

Service Center Coldwater, MI 49036

(269) 278-0210

Calhoun Battle Creek Michigan 135 Hamblin Avenue

Works! Service Center Battle Creek, MI 49017

(269) 660-1412

Calhoun Albion Michigan Works! 609 South Superior Street

Service Center Albion, MI 49224

(517) 629-5413

# Capital Area Michigan Works!

Clinton Capital Area Michigan 101 West Cass Street

Works! Service Center Suite A

St. Johns, MI 48879 (989) 224-2000

Eaton Capital Area Michigan 311 West First Street

Works! Service Center Charlotte, MI 48813

(517) 543-5278

Ingham Capital Area Michigan 2110 S. Cedar

Works! Service Center Lansing, MI 48910

(517) 492-5500

## Michigan Works! Career Alliance

Genesee Michigan Works! 711 North Saginaw Street

Career Alliance Suite 100

Flint, MI 48503 (810) 234-9880

Shiawassee Michigan Works! 1795 West Main Street

Career Alliance Owosso, MI 48867

(989) 729-6663

## Central Area Michigan Works! Consortium (CAPC)

Gratiot Michigan Works! Service 327 East Center Street

Center Gratiot-Isabella Alma, MI 48801 Regional Education Service (989) 466-4832

District

Ionia Michigan Works! Service 307 West Adams Street

Center Ionia, MI 48846

(616) 527-1360

Isabella Michigan Works! Service 1803 South Mission Street

Center Mt. Pleasant, MI 48858

(989) 772-5304

Montcalm Michigan Works! Service 110 South Greenville West

Center Dr., Ste #2

Greenville, MI 48838 (616) 754-3611

## City of Detroit Employment and Training

Center

Wayne City of Detroit Employment and 707 West Milwaukee

Training Department 1<sup>st</sup> Floor

Detroit, MI 48202 (313) 873-7371

Wayne Detroit's Work Place South 455 West Fort Street

Detroit, MI 48226 (313) 962-9675

Wayne SER Metro, Inc. 9301 Michigan Avenue

Detroit, MI 48209

(313) 846-2240 ext. 255

Wayne DEC2K One Stop Service 15400 Grand River

Detroit, MI 48227 (313) 659-0890

Wayne Samaritan Center 5555 Conner

Detroit, MI 48215 (313) 319-8160

Eastern Upper Peninsula Michigan Works!

Chippewa Michigan Works! 1118 East Easterday Avenue

Sault Ste. Marie, MI 49783

(906) 635-1752

Kalamazoo/St. Joseph Michigan Works! Upjohn Institute

Kalamazoo Michigan Works! Service Center 1601 South Burdick Street

Kalamazoo, MI 49001

(616) 383-2536

St. Joseph Michigan Works! Service Center 222 Enterprise Drive

> **Employment and Training Connections** Three Rivers, MI 49093

> > (616) 273-2717

Michigan Works! The Job Force

Delta Michigan Works! Service Center 2831 North Lincoln Road

Escanaba, MI 49829

(906) 789-9732

Dickinson Michigan Works! Service Center 200 Fairbanks

Iron Mountain, MI 49801

(906) 774-3647

Michigan Works! Service Center 1498 Odovero Marquette

Marquette, MI 49855

(906) 228-3075

Menominee Michigan Works! Service Center 2604 Tenth Avenue

Menominee, MI 49858

(906) 863-9957

**Livingston County Job Training Services** 

Livingston **Livingston County** 1255 East Grand River Ave.

> Job Training Services Howell, MI 48843

(517) 546-7450

#### Macomb/St.Clair Workforce Development Board

Macomb Michigan Works! Service Center 43630 Hayes

Suite 100

Clinton Township, MI 48038

(586) 263-1501

Macomb Michigan Works! Service Center 75 N. River Road

Mt. Clemens, MI 48043

(586) 469-7702

Macomb Michigan Works! Service Center 15950 12 Mile Road

> Roseville, MI 48066 (586) 447-9200

100 McMorran, 6<sup>th</sup> Floor St. Clair Michigan Works! Service Center

Port Huron, MI 48060

(810) 966-3300

#### Muskegon/Oceana Consortium

Muskegon Michigan Works! Mailing Address: 2920 Leahy

Muskegon Heights Workforce Service Center Location:

**Development Center** 2913 Hoyt Street

Muskegon Heights, MI

49444

(231) 739-2247

Muskegon Michigan Works! 1516 Peck Street

> Family Services Workforce Muskegon, MI 49441

**Development Center** (231) 726-2626

Michigan Works! White Lake 541 East Slocum Street Muskegon

> Workforce Development Center Whitehall, MI 49461

> > (231) 893-0515

Muskegon Michigan Works! Goodwill 765 Norton Ave.

> **Industries Workforce Development** Muskegon, MI 49441

Center (231) 739-9010

Muskegon Michigan Works! Orchard View 1550 East Laketon Avenue

> Workforce Development Center Muskegon, MI 49442

(231) 760-1474

Oceana Michigan Works! Oceana l	Employment 10	69 North Michigan Avenue
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and Training Workforce Development Shelby, MI 49455 (231) 861-2073

Center

#### Northeast Michigan Consortium

202 S. 2<sup>nd</sup> Street, Suite B Alcona Alcona Michigan Works!

> P.O. Box 316 Lincoln, MI 48742 (989) 736-6082

Alpena Alpena Michigan Works! 315 West Chisholm

> Alpena, MI 49707 (989) 356-3339

Cheboygan Cheboygan Michigan Works! 825 South Huron, Suite 5

P.O. Box 5217

Cheboygan, MI 49721

(231) 627-4303

Crawford Crawford Michigan Works! 4595 Salling Street

P.O. Box 333

Grayling, MI 49738 (989) 348-8709

Elkland Center Montmorency Montmorency Michigan Works!

> 12519 State Street, P.O. Box 836 Atlanta, MI 49709 (989) 785-4054

Oscoda Oscoda Michigan Works! 1329 South Mt. Tom Street

> P.O. Box 608 Mio, MI 48647 (989) 826-6107

Otsego Otsego Michigan Works! 111 South Michigan

> P.O. Box 1220 Gaylord, MI 49734 (989) 732-3886

Presque Isle Presque Isle Michigan Works! 20709 State Street

P.O. Box 711

Onaway, MI 49765 (989) 733-8548

#### **Northwest Michigan Council of Governments**

Antrim	Northwest Michigan Works!	205 Grove Street
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Service Center Mancelona, MI 49659

1-800-422-1074

Benzie Northwest Michigan Works! 6051 Frankfort Highway

Service Center Suite 400

Benzonia, MI 49616 1-800-442-1074

Charlevoix Northwest Michigan Works! 12705 U.S. 31 North

Service Center Charlevoix, MI 49270

(231) 457-5083 1-800-442-1074

Emmet Northwest Michigan Works! 2225 Summit Park Drive

Service Center

Petoskey, MI 49770 (231) 347-5150 1-800-442-1074

Grand Traverse Northwest Michigan Works! 1209-C South Garfield Road

Service Center Traverse City, MI 49686

1-800-442-1074

Kalkaska Northwest Michigan Works! 103 Third Street

Service Center Kalkaska, MI 49646

1-800-442-1074

Manistee Northwest Michigan Works! 1660 U.S. 31 South

Service Center Manistee, MI 49660 (231) 723-2535 1-800-442-1074

Wexford Northwest Michigan Works! 1909 North Mitchell Street

Service Center Cadillac, MI 49601

(231) 775-3408 1-800-442-1074

Oakland County Michigan Works!

Oakland Walled Lake Michigan Works! 615 North Pontiac Trail

Service Center Walled Lake, MI 48390

(248) 956-5060

Oakland	North Oakland Service Center- Oxford	1370 S. Lapeer Road Oxford, MI 48371 (248) 969-2399
Oakland	Waterford Michigan Works! Service Center	1150 Scott Lake Road Waterford, MI 48328 (248) 682-3417
Oakland	Troy Michigan Works! Service Center	550 Stephenson Highway Suite 400 Troy, MI 48083 (248) 823-5101
Oakland	Southfield Service Center	21030 Indian Southfield, MI 48035 (248) 945-5100
Oakland	Oak Park Michigan Works! Service Center	22180 Parklawn Room 111 Oak Park, MI 48237 (248) 691-8437
Oakland	North Oakland Michigan Works! Service Center - Highland	2218 S. Milford Road Highland, MI 48357 (248) 889-0410
Oakland	Ferndale Michigan Works! Service Center	713 East Nine Mile Road Ferndale, MI 48220 (248) 545-0222
Oakland	Job Link Michigan Works! Service Center	1847 North Perry Street Pontiac, MI 48340 (248) 276-9470
Ottawa County N	Aichigan Works!	
Ottawa	Job Connections Michigan Works! Service Center-South	710 Chicago Drive, Suite 310 Holland, MI 49424 (616) 396-2154
Ottawa	Job Connections Michigan Worked Service Center North	1830-G 172 <sup>nd</sup> Avenue

Grand Haven, MI 49417

(616) 296-0795

Works! Service Center-North

Region 7	'B Michigan '	Works!	Agency
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Arenac	Michigan Works!	4480 West M-61

Standish, MI 48658 (989) 846-2111

Clare Michigan Works! 402 North First Street

Harrison, MI 48625 (989) 539-2173

Gladwin Michigan Works! 150 Commerce Court

Gladwin, MI 48624 (989) 426-8571

Iosco Michigan Works! 5800 Skeel Avenue, Suite

307

Oscoda, MI 48750 (989) 739-1444

Ogemaw Michigan Works! 630 Progress

West Branch, MI 48661

(989) 345-1090

Roscommon Michigan Works! Health & Human Services

Building

1015 Short Street Prudenville, MI 48651

(989) 366-8660

#### Saginaw-Midland-Bay Michigan Works!

Bay City Bay County Michigan Works! 1000 North Madison

Service Center Bay City, MI 48708

(989) 892-1573

Midland Midland Michigan Works! 1409 Washington

Service Center Midland, MI 48640

(989) 631-3073

Saginaw Saginaw – Downtown Michigan Works! 614 Johnson Street

Service Center Saginaw, MI 48607

(989) 776-1511

Saginaw Bay Road Michigan Works! 3875 Bay Road

> Service Center Suite 7

> > Saginaw, MI 48603 (989) 249-5232

**South Central Michigan Works!** 

Jackson Jackson Michigan Works! Commonwealth Commerce

> Service Center Center

> > 209 E. Washington Avenue,

Suite 100

Jackson, MI 49201 (517) 841-JOBS (5627)

Lenawee Lenawee Michigan Works! Lenawee County

> Service Center Human Services Building

1040 S. Winter, Suite 1014

Adrian, MI 49221

(517) 266-JOBS (5627)

**Southeast Michigan Community Alliance (SEMCA)** 

Monroe Monroe Michigan Works! 1531 North Telegraph Road

> Service Center Suite D

> > Monroe, MI 48162 (734) 240-7950

Wayne Southgate Service Center 15100 Northline Road

Southgate, MI 48195

(734) 362-3466

Wayne Employment and Training Designs, 3693 Metro Place Mall

Incorporated

Wayne, MI 48184 (734) 858-4284

Wayne Arab Community Center for 6451 Schaefer

> Economic & Social Services Dearborn, MI 48126 (313) 945-8159

(ACCESS)

13700 Woodward Wayne **Employment and Training** 

> Designs, Inc.-Highland Park Detroit, MI 48203 (313) 826-0299

Wayne Livonia Service Center 30246 Plymouth Road

> Livonia, MI 48150 (734) 513-4900

#### Thumb Area Michigan Works! Employment and Training Consortium

Huron	Thumb Area Michigan Works! Huron County Service Center	614 N. Port Crescent Bad Axe, MI 48413 (989) 269-2311
Lapeer	Thumb Area Michigan Works! Lapeer County Service Center	323 E. Genesee P.O. Box 600 Lapeer, MI 48446 (810) 664-1680
Sanilac	Thumb Area Michigan Works! Sanilac County Service Center	213 North Elk Street P.O. Box 147 Sandusky, MI 48471 (810) 648-5800
Tuscola	Thumb Area Michigan Works! Tuscola County Service Center	1184 Cleaver Road Caro, MI 48723 (989) 673-8103

# Washtenaw County Workforce Development Board-Employment Training and Community

Washtenaw	Michigan Works! Service Center	304 Harriet Street Ypsilanti, MI 48197 (734) 481-2517
Michigan Works!	West Central	
Lake	Michigan Works! West Central	4459 M-37 Baldwin, MI 49304 (231) 745-2703
Mason	Michigan Works! West Central	5722 West US-10 Ludington, MI 49431 (231) 843-2563
Mecosta	Michigan Works! West Central	826 North State Street Suite B Big Rapids, MI 49307 (231) 796-0049
Newaygo	Michigan Works! West Central	4747 West 48 <sup>th</sup> Street Suite 162 Fremont, MI 49412 (231) 924-3230

Oscola Whomgan works: west Contral 240 East Charon Street	Osceola	Michigan Works! West Central	240 East Church Street
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Reed City, MI 49677 (231) 832-3131

Western Upper Peninsula Manpower Consortium

Baraga Michigan Works! Baraga County 115 North Front

L'Anse, MI 49946 (906) 524-5300

Gogebic Michigan Works! Gogebic County 100 West Cloverland

Ironwood, MI 49938 (906) 932-4059

Houghton Michigan Works! Houghton County 1300 Memorial Drive

Houghton, MI 49931 (906) 482-6916

Iron Michigan Works! Iron County 237 East Caspian Avenue

P.O. Box 670 Caspian, MI 49915 (906) 265-0532

Ontonagon Michigan Works! Ontonagon County 906 River Street

Ontonagon, MI 49953

(906) 884-4753

**Total # of Service Centers: 104** 

Table A: Workforce Investment Act Customer Satisfaction Results

Customer Satisfaction	Negotiated Performance Level	Actual Performance - Level - American Customer Satisfaction Index	Number of Surveys Completed	Number of Customers Eligible for the Survey	Number of Customers Included in the Sample	Response Rate
Participants	68	87	14,736	17,424	17,424	84.6
Employers	66	83.3	3,228	4,368	4,368	73.9

Table B: Adult Program Results At-A-Glan

	Negotiated Performance Level	Actual Perforn	nance Level
Entered Employment Pate	71.3	83.6	3,941
Entered Employment Rate			4,716
Employment Detention Date	77	80	3,617
Employment Ratention Rate			4,520
Farnings Change in Six Manth	3,400	1,569	6,479,703
Earnings Change in Six Month	3,	,	4,130
		70.0	1,197
Employment and Credential Rate	55	73.9	1,619

Table C: Outcomes for Adult Special Populations

Reported Information		nce Recipients nsive or Training	V	eterans et er		lividuals With Disabilities	Old	er Individuals
Entered		516		225		270		163
Employment 83.6 Rate	83.6	617	86.2	261	79.6	339	78.7	207
Employment Retention	24.0	493		210		244		146
Rate	81.2	607	82.7	254	80	305	82.5	177
Earnings Change in Six	0.400	1,174,784		458,955		569,797		37,362
Months 2,18	2,188	537	2,031	226	2,118	269	226	165
Employment	69.7	205	79.4	100	69.7	115	72.2	39
and Credential Rate	09.7	294	19.4	70	09.7	165	1 2.2	54

Table D: Other Outcome Information for the Adult Program

Reported Information		als Who Received ning Services		als Who Only Received and Intensive Services
Entered Employment Date	85.7	1,101	02.0	2,840
Entered Employment Rate		1,284	82.8	3,432
Employment Retention Rate	86.1	1,202	77.3	2,415
		1,396		3,124
Earnings Change in Six Months	2,272	2,830,669	1,265	3,649,034
		1,246		2,884

Table E: Dislocated Worker Program Results At-A-Glance

	Negotiated Performance Level	Actual Performa	ince Level
Entered Employment Pate	78.7	87.2	3,042
Entered Employment Rate			3,489
Employment Retention Rate	85.3	88.6	2,694
			3,042
Formings Doubeconsent in City Months	92.2	86.8	28,420,662
Earnings Replacement in Six Months			32,753,125
	55	70.4	1,127
Employment and Credential Rate		78.1	1,443

Table F: Outcomes for Dislocated Worker Special Populations

Reported Information	Vete	erans	Individuals W	Vith Disabilities	Olde	r Individuals	Displace	d Homemakers
Entered Employment	89.3	300	86	92	82.7	243		218
Rate		336		107	<del></del>	294	75.4 85.8 220.1	289
Employment Retention		276		75		214		187
Rate	92	300	81.5	92		85.8	218	
Earnings Replacement		3,341,026		643,365		2,320,044		1,119,917
Rate	83.7	3,992,403	86.9	740,012	71.2	3,258,744	220.1	508,721
Employmemt And		135		37		86	15	
Credential Rate	75.4	179	71.2	52	67.2	128	75	20

Table G: Other Outcome Information for the Dislocated Worker Program

Reported Information	Individuals Who Re	eceived Training Services	Individuals Who Received	Core and Intensive Services
Entered Employment Rate		1,277		1,765
Zinoroa Zinpioyinom Nato	88.5	1,443	86.3	2,046
Employment Retention Rate		1,150	_	1,544
Employment retention rate	90.1	1,277	87.5	1,765
Earnings Replacement Rate	87.2	13,213,696	86.4	15,206,966
	07.2	15,154,706	00.4	17,598,419

Table H: Older Youth Results At-A-Glance

	Negotiated Performance Level	Actual F	Performance Level
Entered Employment Bate	60	75.7	611
Entered Employment Rate	68	75.7	807
Employment Detention Dete	70	75	525
Employment Retention Rate	78	75	700
Earnings Change in Six Months	2,900	1,766	1,123,304
		·	636
Cradential Date	50	50.6	465
Credential Rate			919

Table I: Outcomes for Older Youth Special Populations

Reported Information	Public Assistance Recipients		nation Public Assistance Recipients Veterans		Individuals With Disabilities		Out-of-School Youth	
Entered Employment		209	_	0		63		544
Rate	76.6	273	0	1	56.3	112	77.3 74.2 1,718	704
Employment Retention		177		1		50	458	
Rate	77	230	100	1	70.4	71	74.2	617
Earnings Change in		312,609		5,395		56,844	4 - 4 -	973,916
Six Months	1,532	204	5,395	1	902	63	74.2 1,718	567
		149 1		41	_	415		
Credential Rate	49.7	300	100	1	33.1	124	52	798

Table J: Younger Youth Results At-A-Glance

	Negotiated Performance Level	Actual P	erformance Level
Chill Attainment Bate	70	02.4	11,591
Skill Attainment Rate	70	92.4	12,548
Diplome or Equivalent Attainment Data	45	60.2	508
Diploma or Equivalent Attainment Rate		60.3	842
Retention Rate	58	56.9	410
Retention Rate		56.9	721

 Table K:
 Outcomes for Younger Youth Special Populations

Reported Information	Public Assis	stance Recipients	Individ	uals Disabilities	Out-c	of-School Youth
Skill Attainment		3,322		2,865		755
Rate	92.1	3,606	92.8	3,088	85.3	885
Diploma or Equivalent		121		144		80
Attainment Rate	59.3	204	69.9	206	33.3	240
	56.8	92	49.7	72	60.3	170
Retention Rate		162		145		282

Table L: Other Reported Information

	Emplo	lonth pyment on Rate	12 Mo. Ear (Adults and C O 12 Mo. Ear Replaceme (Dislocated V	r nings ent	Parti Non	ements for icipants in traditional ployment	Emplo Those In Entered Uns	At Entry Into cyment For dividuals Who Employment ubsidized ployment	Employm the Trainir Those Wi	Unsubsidized ent Related to ng Received of no Completed ng Services
		2,879		8,434,421		175		12,502,442		1,052
Adults	71.5	4,029	2,534	3,328	4.4	3,941	3,450	3,624	77.2	1,362
Dislocated		3,406		36,771,365		15,314,016		963		
Workers	81.4	4,185	98.4	37,370,886	6.2	3,042	5,493	2,788	77.5	1,242
Older	er uth 68.6	349		874,014	_	12		1,122,727		
Youth		509	2,337	374	2	611	2,038	551		

Table M: Participation Levels

	Total Participants Served	Total Exiters
Adults	10,651	7,070
Dislocated Workers	8,560	4,933
Older Youth	2,300	1,428
Younger Youth	10,065	4,104

Table N: Cost of Program Activities

		Program Activity	Total Federal Spending
Local Adult	Local Adults		\$23,397,875.00
Local Dislo	cated	l Workers	\$17,856,618.00
Local Youth	1		\$25,569,700.00
Rapid Resp	onse	(up to 25%) 134 (a) (2) (A)	\$650,300.00
Statewide F	equi	red Activities (up to 25%) 134 (a) (2) (B)	\$3,238,444.00
Statewide		Miscellaneous	\$1,210,461.00
Allowable	5	Focus Hope	\$1,810,830.00
Activities	Description		
134 (a) (3)	scr		
	\ Vity		
	Activity		
	gra		
	Program		
		Total of All Federal Spending Listed Above	\$73,734,228.00

**Table O: Summary of Participants** 

Local Area Name:		Adults	674
Area Community Services Employment And Training ACSET Council	Total Participants	Dislocated Workers	395
	Served	Older Youth	81
		Younger Youth	754
		Adults	424
	Total Exiters	Dislocated Workers	196
		Older Youth	53
		Younger Youth	600

		Negotiated Perfor Level	mance	Actual Per Lev	
Customer Satisfaction	Program Participants		68		89.7
Customer Satisfaction	Employers		66		81.6
	Adults		73.3		93.3
Entered Employment Rate	Dislocated Workers		82.4		97.5
	Older Youth		62.1		51.1
	Adults		77		90.6
Retention Rate	Dislocated Workers		88.4		98.7
Retention Rate	Older Youth		77.1		82.6
	Younger Youth		47.2		52.6
	Adults(\$)		3,400		-1,348
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		71
respirations in Gix months	Older Youth (\$)		2,327	-1	1,213
	Adults		60		89.1
One described / Disclasses Date	Dislocated Workers		60		96.3
Credential / Diploma Rate	Older Youth		50		89.1
	Younger Youth		45		93.3
Skill Attainment Rate	Younger Youth		80.4		98.7
Description of Other State Ind	licators of Performance				
				T	
Overall Status of Local Perfor	mance	Not Met	Met	E	xceeded
2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -		X			

**Table O: Summary of Participants** 

Local Area Name:		Adults	285	
Berrien-Cass-Van Buren Office of Michigan Works	Total Participants	Dislocated Workers	273	
og	Served	Older Youth	42 261 245	
		Younger Youth	261	
		Adults	245	
	Total Exiters	Dislocated Workers	169	
		Older Youth	21	
		Younger Youth	102	

		Negotiated Perfor Level	mance		Performance _evel
Customer Satisfaction	Program Participants		68		90.4
Customer Satisfaction	Employers		66		83.6
	Adults		71.5		91.4
Entered Employment Rate	Dislocated Workers		72.2		94.2
	Older Youth		65.7		100
	Adults		77.1		82
<b>5</b>	Dislocated Workers		81.7		96.3
Retention Rate	Older Youth		67.8		91.7
	Younger Youth		47.2		77.2
	Adults(\$)		3,400		2,225
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		105.5
	Older Youth (\$)		2,090		1,841
	Adults		57		79.6
On the dist/Pinters Pro-	Dislocated Workers		57		88.6
Credential / Diploma Rate	Older Youth		50		92.6
	Younger Youth		45		90.5
Skill Attainment Rate	Younger Youth		80.4		99
Description of Other State Ind	licators of Performance				
Overall Status of Local Perfor		Not Met	Met		Exceeded
Overall Status of Local Perfor	mance	Х			

State Name: MI Progam Year: 2001

Local Area Name:		Adults	188	
Calhoun Workforce Development Board	Total Participants	Dislocated Workers	239	
	Served	Older Youth	37 278 151 126	
		Younger Youth	278	
		Adults		
	Total Exiters	Dislocated Workers	126	
		Older Youth	10	
		Younger Youth	47	

		Negotiated Perfor Level	mance	Actual	Performance Level
Customer Satisfaction	Program Participants		68		86.5
Customer Satisfaction	Employers		66		81.5
	Adults		63.5		85.9
Entered Employment Rate	Dislocated Workers		81.6		85.9
	Older Youth		67.5		42.9
	Adults		82.6		87.5
Detection Date	Dislocated Workers		89.8		92.9
Retention Rate	Older Youth		75.7		66.7
	Younger Youth		47.2		34.8
	Adults(\$)		2,535		1,310
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		92.7
	Older Youth (\$)		2,960		160
	Adults		51.5		72.9
One destini / Distance Date	Dislocated Workers		60		68
Credential / Diploma Rate	Older Youth		50		0
	Younger Youth		45		26.9
Skill Attainment Rate	Younger Youth		73.6		76.7
Description of Other State Inc	licators of Performance				
		Not Met	Met		Exceeded
Overall Status of Local Perfor	mance	X			

**Table O: Summary of Participants** 

Local Area Name:		Adults	586
Capital Area Michigan Works!	Total Participants	Dislocated Workers	247
	Served	Older Youth	127
		Younger Youth	232
		Adults	486
	Total Exiters	Dislocated Workers	127 232
		Older Youth	65
		Younger Youth	100

		Negotiated Perfor	mance	Actual	Performance Level	
Customer Satisfaction	Program Participants		68		86.4	
Customer Satisfaction	Employers		66		84.3	
	Adults		76		85.2	
Entered Employment Rate	Dislocated Workers		79.9		94.2	
	Older Youth		67.7		79.2	
	Adults		76.9		82.5	
Detection Date	Dislocated Workers		87.1		90.3	
Retention Rate	Older Youth		78.1		78.7	
	Younger Youth		58		66.7	
	Adults(\$)		2,719		2,594	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		105.1	
	Older Youth (\$)		2,472		2,033	
	Adults		60		90.8	
	Dislocated Workers		60		94.4	
Credential / Diploma Rate	Older Youth		50		49.1	
	Younger Youth		45		68.7	
Skill Attainment Rate	Younger Youth		69.4		89	
Description of Other State Ind	licators of Performance					
Overall Status of Local Perfor	mance	Not Met	Met		Exceeded	
			х			

State Name: MI Progam Year: 2001

Local Area Name:		Adults	1,213
Career Alliance, Inc.	Total Participants	Dislocated Workers	729
	Served	Older Youth	, , , , , , , , , , , , , , , , , , ,
		Younger Youth	399 979 1,176 668
		Adults	1,176
	Total Exiters	Dislocated Workers	668
		Older Youth	388
		Younger Youth	652

		Negotiated Perfor Level	mance		Performance Level	
Customer Satisfaction	Program Participants		68		85.4	
Customer Satisfaction	Employers		66		78.7	
	Adults		79.1		74.8	
Entered Employment Rate	Dislocated Workers		87.2		82	
	Older Youth		63.6		74.8	
	Adults		75.5		68.1	
<b>5</b>	Dislocated Workers		81.7		78.2	
Retention Rate	Older Youth		69.6		66.3	
	Younger Youth		47.2		38.5	
	Adults(\$)		2,470		546	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		78.7	
	Older Youth (\$)		3,022		545	
	Adults		60		51.5	
On the dist/Pinters Pro-	Dislocated Workers		60		75	
Credential / Diploma Rate	Older Youth		49.6		53.7	
	Younger Youth		45	33.1		
Skill Attainment Rate	Younger Youth		74.6		89.7	
Description of Other State Ind	licators of Performance					
0 11 0		Not Met	Met	:	Exceeded	
Overall Status of Local Perfor	mance	X				

**Table O: Summary of Participants** 

Local Area Name:		Adults	246	
Central Area Michigan Works! Consortium	Total Participants	Dislocated Workers	121	
	Served	Older Youth	84 156 122	
		Younger Youth	156	
		Adults	122	
	Total Exiters	Dislocated Workers	51	
		Older Youth	29	
		Younger Youth	46	

		Negotiated Perfor Level	mance	Actua	Il Performance Level
Customer Satisfaction	Program Participants		68		89.4
Customer Satisfaction	Employers		66		89.1
	Adults		85.3		85.5
Entered Employment Rate	Dislocated Workers		79.5		89.5
	Older Youth		81.9		85.7
	Adults		83		96.4
<b>.</b>	Dislocated Workers		91		98
Retention Rate	Older Youth		79.1		100
	Younger Youth		64.8		71.4
	Adults(\$)		4,030		1,630
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		69.3
	Older Youth (\$)		2,700		3,458
	Adults		60		63.6
	Dislocated Workers		60		75
Credential / Diploma Rate	Older Youth		50		50
	Younger Youth		45	83.3	
Skill Attainment Rate	Younger Youth		67		99.4
Description of Other State Inc	licators of Performance				
		Not Met	Met		Exceeded
Overall Status of Local Perfor	Overall Status of Local Performance				

**Table O: Summary of Participants** 

Local Area Name:		Adults	970	
Detroit Workforce Development Board	Total Participants	Dislocated Workers	814	
	Served	Older Youth		
		Younger Youth	,	
		Adults	569	
	Total Exiters	Dislocated Workers	529	
		Older Youth	160	
		Younger Youth	1,083	

		Negotiated Perfor Level	mance	Actual	Performance Level
Customer Satisfaction	Program Participants		68		86.1
Customer Satisfaction	Employers		66		79.7
	Adults		64.9		75.8
Entered Employment Rate	Dislocated Workers		69.5		76.7
	Older Youth		62.7		76.9
	Adults		71.2		78.7
<b>.</b>	Dislocated Workers		81.3		81.1
Retention Rate	Older Youth		85.1		75.9
	Younger Youth		60.4		61.5
	Adults(\$)		3,400		4,047
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		89.6
	Older Youth (\$)		2,090		2,439
	Adults		55		77.2
O a la stal / Diala a a Data	Dislocated Workers		60		72.1
Credential / Diploma Rate	Older Youth		50	70.9	
	Younger Youth		45		90
Skill Attainment Rate	Younger Youth		80.4		97.3
Description of Other State Inc	licators of Performance				
		Not Met	Met		Exceeded
Overall Status of Local Perfor	mance		х		

State Name: MI Progam Year: 2001

Local Area Name:		Adults	204
Eastern Upper Peninsula Michigan Works!	Total Participants	Dislocated Workers	124
	Served	Older Youth	52
		Younger Youth	173
		Adults	138
	Total Exiters	Dislocated Workers	79
		Older Youth	31
		Younger Youth	72

		Negotiated Perfor Level	mance	Actual	Performance Level
Customer Satisfaction	Program Participants		68		89.5
Customer Satisfaction	Employers		66		87.4
	Adults		85.3		82.7
Entered Employment Rate	Dislocated Workers		75		78.8
	Older Youth		63		83.3
	Adults		76.6		75.9
But attended	Dislocated Workers		92.6		87.3
Retention Rate	Older Youth		78		81
	Younger Youth		58		65.5
	Adults(\$)		2,470		1,891
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		90.8
Replacement in Oix Months	Older Youth (\$)		2,900		2,897
	Adults		60		72.6
Out to d'al / D'alance Date	Dislocated Workers		60		61.2
Credential / Diploma Rate	Older Youth		35	68	
	Younger Youth		45		92.7
Skill Attainment Rate	Younger Youth		70		97.1
Description of Other State Inc	licators of Performance				
		Not Met	Met		Exceeded
Overall Status of Local Perfor	mance	X			

State Name: MI Progam Year: 2001

Local Area Name:		Adults	208
Kalamazoo-St. Joseph Michigan Works!	Total Participants	Dislocated Workers	200
	Served	Older Youth	73
		Younger Youth	126
		Adults	135
	Total Exiters	Dislocated Workers	176
		Older Youth	39
		Younger Youth	54

		Negotiated Perfor Level	mance	Actua	Performance Level
Customer Satisfaction	Program Participants		68		86.5
Customer Satisfaction	Employers		66		82.9
	Adults		76.3		80
Entered Employment Rate	Dislocated Workers		77.3		83
	Older Youth		49.1		74.5
	Adults		77.6		76.4
<b>.</b>	Dislocated Workers		86.1		90.1
Retention Rate	Older Youth		62.7		71.1
	Younger Youth		51.5		49
	Adults(\$)		3,730		1,174
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2	93	
Replacement in old months	Older Youth (\$)		2,700		1,325
	Adults		55		64.3
Out to dist/Distance Date	Dislocated Workers		49.3		59.3
Credential / Diploma Rate	Older Youth		33.3		
	Younger Youth		45		69
Skill Attainment Rate	Younger Youth		65.5		89.6
Description of Other State Inc	dicators of Performance				
		Not Met	Met	:	Exceeded
Overall Status of Local Perform	rmance	X			

**Table O: Summary of Participants** 

Local Area Name:		Adults	173
Michigan Works! The Job Force Board	Total Participants	Dislocated Workers	120
	Served	Older Youth	39
		Younger Youth	173
		Adults	161
	Total Exiters	Dislocated Workers	93
		Older Youth	30
		Younger Youth	68

		Negotiated Perfor Level	mance		erformance evel
Customer Satisfaction	Program Participants		68		91.5
Customer Satisfaction	Employers		66		86.7
	Adults		64.5		94.6
Entered Employment Rate	Dislocated Workers		62.8		93.2
	Older Youth		68		100
	Adults		75.6		83.3
<b>5</b>	Dislocated Workers		80.7		83.8
Retention Rate	Older Youth		78		85.7
	Younger Youth		64.8		33.3
	Adults(\$)		3,400		1,928
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		83.8
Replacement in old months	Older Youth (\$)		2,769		3,675
	Adults		54.1		84
On the dist/Pinton Pro	Dislocated Workers		46.8		89.4
Credential / Diploma Rate	Older Youth		42	37.	
	Younger Youth		45		75
Skill Attainment Rate	Younger Youth		56.6		97.6
Description of Other State Ind	licators of Performance				
		Not Met	Met	,	Exceeded
Overall Status of Local Perfor	mance	X	iviet		LACCEUCU
		^			

**Table O: Summary of Participants** 

Local Area Name:		Adults	25		
Livingston County Job Training Services	Total Participants	Dislocated Workers	36		
	Served	Older Youth Younger Youth			
		Younger Youth	35		
		Adults	20		
	Total Exiters	Dislocated Workers	21		
		Older Youth	0		
		Younger Youth	27		

		Negotiated Perfor	mance	Actual Per Lev	
Customer Satisfaction	Program Participants		68		82.7
Customer Satisfaction	Employers		66		82.6
	Adults		85		84.6
Entered Employment Rate	Dislocated Workers		86.1		94.1
	Older Youth		68		0
	Adults		85.4		100
<b>5 5</b> .	Dislocated Workers		92.6		100
Retention Rate	Older Youth		78		0
	Younger Youth		58		60
	Adults(\$)		4,030		3,751
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2	139.	
Replacement in Six Months	Older Youth (\$)		2,900		0
	Adults		60		100
	Dislocated Workers		60		77.8
Credential / Diploma Rate	Older Youth		50	0	
	Younger Youth		45		57.1
Skill Attainment Rate	Younger Youth		67		88.5
Description of Other State Inc	licators of Performance				
		Not Met	 Met	E	xceeded
Overall Status of Local Perfor	rmance	X			

State Name: MI Progam Year: 2001

Local Area Name:		Adults	518
Macomb/St. Clair Workforce Development Board, Inc.	Total Participants	Dislocated Workers	843
	Served	Older Youth	90
		Younger Youth	286
		Adults	177
	Total Exiters	Dislocated Workers	224
		Older Youth	68
		Younger Youth	68

		Negotiated Perfor Level	mance	Actua	l Performance Level
Customer Satisfaction	Program Participants		68		89.7
Customer Satisfaction	Employers		66		86.7
	Adults		61		69.1
Entered Employment Rate	Dislocated Workers		80.6	80.6	
	Older Youth		73.6		81.3
	Adults		78.9		92.1
<b>.</b>	Dislocated Workers		86.4		86.2
Retention Rate	Older Youth		89.3		60.7
	Younger Youth		64.8		58.8
	Adults(\$)		3,074		3,948
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		90.1
replacement in old months	Older Youth (\$)		2,090	-277	
	Adults		48.3		56.8
	Dislocated Workers		60		71.9
Credential / Diploma Rate	Older Youth		50	8.	
	Younger Youth		45		51.6
Skill Attainment Rate	Younger Youth		56.6		86.8
Description of Other State Inc	licators of Performance				
		Not Met	Met		Exceeded
Overall Status of Local Perfor	mance	X			

**Table O: Summary of Participants** 

Local Area Name:		Adults	570
Muskegon County Department of Employment and Training	Total Participants	Dislocated Workers	358
	Served	Older Youth	155
		Younger Youth	143
		Adults	443
	Total Exiters	Dislocated Workers	201
		Older Youth	136
		Younger Youth	5

		Negotiated Perfor	mance	Actual Performance Level	
Customer Satisfaction	Program Participants		68	87.2	
Customer Satisfaction	Employers		66	89.2	
	Adults		72	90.7	
Entered Employment Rate	Dislocated Workers		86	95.5	
	Older Youth		76.9	88.88	
	Adults		80.3	77.1	
<b>5</b>	Dislocated Workers		86.9	87.3	
Retention Rate	Older Youth		90.3	76.3	
	Younger Youth		64.8	(	
	Adults(\$)		3,400	708	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2	93.8	
Replacement in old months	Older Youth (\$)		3,245	1,336	
	Adults		60	87.5	
On the dist/Pinton Pro	Dislocated Workers		60	88.6	
Credential / Diploma Rate	Older Youth		50	64.	
	Younger Youth		45	33.3	
Skill Attainment Rate	Younger Youth		77.4	81.7	
Description of Other State Ind	licators of Performance				
		Not Met	Met	Exceeded	
Overall Status of Local Perfor	mance		iviet	Exceeded	
		X			

**Table O: Summary of Participants** 

Local Area Name:		Adults	261
Northeast Michigan Consortium	Total Participants	Dislocated Workers	223
	Served	Older Youth	
		Younger Youth	395
		Adults	56
	Total Exiters	Dislocated Workers	65
		Younger Youth Adults	14
		Younger Youth	88

		Negotiated Perfor	mance		Performance Level	
Customer Satisfaction	Program Participants		68		86.4	
Customer Satisfaction	Employers		66		86.4	
	Adults		57.9		95.8	
Entered Employment Rate	Dislocated Workers		76		97.1	
	Older Youth		55		66.7	
	Adults		73.2		89.1	
<b>5</b>	Dislocated Workers		77.6		98.5	
Retention Rate	Older Youth		62.6		81.8	
	Younger Youth		64.8		75.6	
	Adults(\$)		3,400		3,461	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		84.7	
	Older Youth (\$)		2,090		792	
	Adults		45		77.5	
On the dist/Pinton Pro	Dislocated Workers		60		94.3	
Credential / Diploma Rate	Older Youth		48.3		66.7	
	Younger Youth		45		93.8	
Skill Attainment Rate	Younger Youth		56.6		94.6	
Description of Other State Ind	licators of Performance					
Overall Status of Local Perfor	mance	Not Met	Met		Exceeded	
O TOTAL OLULUS OF LOCAL F CITO	mano	X				

**Table O: Summary of Participants** 

Local Area Name:		Adults	291
Northwest Michigan Council Of Governments	Total Participants	Dislocated Workers	293
	Served	Older Youth	
		Younger Youth	395
		Adults	132
	Total Exiters	Dislocated Workers	167
		Older Youth	12
		Younger Youth	91

		Negotiated Perfor Level	mance	Actu	al Performance Level
Customer Satisfaction	Program Participants		68		90.4
Customer Satisfaction	Employers		66	88	
	Adults		71.4		95.7
Entered Employment Rate	Dislocated Workers		85.1		93.5
	Older Youth		63.4		100
	Adults		79		95.3
	Dislocated Workers		88.1		96.6
Retention Rate	Older Youth		77.3		77.8
	Younger Youth		64.8		80
	Adults(\$)		2,470		2,396
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		107.4
	Older Youth (\$)		2,846		4,586
	Adults		55		90
	Dislocated Workers		60		84.9
Credential / Diploma Rate	Older Youth		43	50	
	Younger Youth		45	90.3	
Skill Attainment Rate	Younger Youth		61.1		99
Description of Other State Ind	licators of Performance				
Overall Status of Local Perfor	mance	Not Met	Me	et	Exceeded
			Х		

**Table O: Summary of Participants** 

Local Area Name:		Adults	509	
Oakland County Michigan Works!	Total Participants	Dislocated Workers	379	
	Served	Older Youth	62 441	
		Younger Youth		
		Adults	377	
	Total Exiters	Dislocated Workers	62 441	
		Older Youth Younger Youth Adults Dislocated Workers Older Youth		
		Younger Youth	209	

		Negotiated Perfor Level	mance		Performance _evel	
Customer Satisfaction	Program Participants		68		89.4	
Customer Satisfaction	Employers		66	8		
	Adults		75.3		96.3	
Entered Employment Rate	Dislocated Workers		80.5		95.8	
	Older Youth		61.5		76.5	
	Adults		79.8		89.1	
<b>.</b>	Dislocated Workers		85.3		94.5	
Retention Rate	Older Youth		73		71.4	
	Younger Youth		59.4		61.5	
	Adults(\$)		3,929		1,707	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		74.7	
	Older Youth (\$)		2,090		1,858	
	Adults		55		86.6	
Out to d'al / D'alance Date	Dislocated Workers		60		89.4	
Credential / Diploma Rate	Older Youth		46.2		16.7	
	Younger Youth		45		48	
Skill Attainment Rate	Younger Youth		68.1		97.5	
Description of Other State Inc	licators of Performance					
- "- "- "- "- "- "- "- "- "- "- "- "- "-		Not Met	Met	:	Exceeded	
Overall Status of Local Perfor	mance	х				

State Name: MI Progam Year: 2001

Local Area Name:		Adults	94	
Ottawa County Michigan Works! Agency	Total Participants	Dislocated Workers	237	
	Served	Older Youth	31	
		Younger Youth	31 99 77	
	Total Exiters	Adults	77	
		Dislocated Workers	168	
		Older Youth	16	
		Younger Youth	52	

		Negotiated Perfor	mance	Actual	Performance Level	
Customer Satisfaction	Program Participants		68		90.3	
Customer Satisfaction	Employers		66		85.9	
	Adults		82.2		80.4	
Entered Employment Rate	Dislocated Workers		78		76.3	
	Older Youth		68		75	
	Adults		76.8		76.6	
	Dislocated Workers		93.6		90.1	
Retention Rate	Older Youth		91.4		80	
	Younger Youth		58		77.8	
	Adults(\$)		2,659		-301	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		110.1	
	Older Youth (\$)		2,900		1,495	
	Adults		56.2		46.7	
	Dislocated Workers		60		66.7	
Credential / Diploma Rate	Older Youth		50		50	
	Younger Youth		45		70.8	
Skill Attainment Rate	Younger Youth		70		100	
Description of Other State Ind	licators of Performance					
Overall Status of Local Perfor	mance	Not Met	Met		Exceeded	
2. J. dii Gidido di Eddui i dildi		X				

**Table O: Summary of Participants** 

Local Area Name:		Adults	233
Michigian Works! Region 7B Employment & Training Consortium	Total Participants	Dislocated Workers	232
	Served	Older Youth	52
		Younger Youth	348
		Adults	143
	Total Exiters	Dislocated Workers	148
		Older Youth	24
		Younger Youth	93

		Negotiated Perfor Level	mance	Actua	l Performance Level
Customer Satisfaction	Program Participants		68		89.3
Customer Satisfaction	Employers		66		83.9
	Adults		65.1	9:	
Entered Employment Rate	Dislocated Workers		75		96.4
	Older Youth		58.8		68.4
	Adults		65.3		85.7
Data di a Data	Dislocated Workers		88.1		96.3
Retention Rate	Older Youth		64.3		86.7
	Younger Youth		64.8		60
	Adults(\$)		3,400		2,170
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		80.3
Replacement in Old Months	Older Youth (\$)		2,015		2,227
	Adults		52.3	72.2	
	Dislocated Workers		60		77.3
Credential / Diploma Rate	Older Youth		42	52	
	Younger Youth		45	30	
Skill Attainment Rate	Younger Youth		72.5		87.3
Description of Other State Ind	licators of Performance				
		Not Met	Met	t	Exceeded
Overall Status of Local Perfor	mance	х			

State Name: MI Progam Year: 2001

Local Area Name:		Adults	451
Saginaw, Midland, Bay Job Training Consortium	Total Participants	Dislocated Workers	195
	Served	Older Youth	119
		Younger Youth	809
	Total Exiters	Adults	229
		Dislocated Workers	85
		Older Youth	33
		Younger Youth	161

		Negotiated Perfor	mance		Performance Level	
Customer Satisfaction	Program Participants		68		89.6	
Customer Satisfaction	Employers		66		81.6	
	Adults		66.8		91.8	
Entered Employment Rate	Dislocated Workers		83.3		86.4	
	Older Youth		55		73.3	
	Adults		76.8		82.8	
<b>5</b>	Dislocated Workers		83.6		89.5	
Retention Rate	Older Youth		62.6		68.2	
	Younger Youth		48.9		64.3	
	Adults(\$)		4,030		2,253	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		121.6	
	Older Youth (\$)		2,090		1,571	
	Adults		54.2		81.3	
On the dist/Pinton Pro	Dislocated Workers		59.4		66.7	
Credential / Diploma Rate	Older Youth		29.2		33.3	
	Younger Youth		45		76.9	
Skill Attainment Rate	Younger Youth		56.6		83.4	
Description of Other State Ind	licators of Performance					
		Not Met	Met		Exceeded	
Overall Status of Local Perfor	mance	X				

State Name: MI Progam Year: 2001

Local Area Name:		Adults	216
South Central Michigan Works!	Total Participants	Dislocated Workers	129
	Served	Older Youth	68
		Younger Youth	367
		Adults	171
	Total Exiters	Dislocated Workers	104
		Older Youth	37
		Younger Youth	131

		Negotiated Perfor Level	mance	Actual Per Lev	
Customer Satisfaction	Program Participants		68		79.9
Customer Satisfaction	Employers		66	7	
	Adults		73.2		84.8
Entered Employment Rate	Dislocated Workers		81		96.4
	Older Youth		63		63.6
	Adults		74.3		81
<b>5</b>	Dislocated Workers		90.1		86.8
Retention Rate	Older Youth		77		57.1
	Younger Youth		58		53.3
	Adults(\$)		2,532		1,316
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		96.6
	Older Youth (\$)		2,900		1,212
	Adults		54.1		83.6
	Dislocated Workers		60		91.5
Credential / Diploma Rate	Older Youth		42		18.2
	Younger Youth		45		42.9
Skill Attainment Rate	Younger Youth		56.6		86.2
Description of Other State Ind	licators of Performance				
0		Not Met	Met	: E	xceeded
Overall Status of Local Perfor	mance	X			

**Table O: Summary of Participants** 

Local Area Name:		Adults	930
Southeast Michigan Community Alliance	Total Participants	Dislocated Workers	745
	Served	Older Youth	78
		Younger Youth	240 592
	Total Exiters	Adults	592
		Dislocated Workers	391
		Older Youth	25
		Younger Youth	47

		Negotiated Perfor Level	mance		Performance Level	
Customer Satisfaction	Program Participants		68		78.6	
Customer Satisfaction	Employers		66		85.2	
	Adults		76		89.8	
Entered Employment Rate	Dislocated Workers		82.2		93.3	
	Older Youth		71		50	
	Adults		77		85.3	
<b>5</b>	Dislocated Workers		87.1		94.1	
Retention Rate	Older Youth		85.6		50	
	Younger Youth		47.2		55.3	
	Adults(\$)		4,030		904	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		78.2	
	Older Youth (\$)		3,510		652	
	Adults		51.5		80	
On the dist/Pinton Pro	Dislocated Workers		60		75	
Credential / Diploma Rate	Older Youth		50		O	
	Younger Youth		45		83.3	
Skill Attainment Rate	Younger Youth		80.4		94.2	
Description of Other State Ind	licators of Performance					
		Not Met	Met	:	Exceeded	
Overall Status of Local Perfor	mance	X				

**Table O: Summary of Participants** 

Local Area Name:		Adults	1,086		
Thumb Area Michigan Works!	Total Participants	Dislocated Workers	876		
	Served	Older Youth	148 40 540 308		
		Younger Youth	148 40 540		
		Adults	540		
	Total Exiters	Dislocated Workers	308		
		Older Youth	83		
		Younger Youth	25		

		Negotiated Perfor Level	mance	Actua	ll Performance Level	
Customer Satisfaction	Program Participants		68		85.6	
Customer Satisfaction	Employers		66	83.		
	Adults		65.1		71.8	
Entered Employment Rate	Dislocated Workers		70.7		83.8	
	Older Youth		66.3		76.9	
	Adults		78		83.2	
<b>.</b>	Dislocated Workers		82.6		88.6	
Retention Rate	Older Youth		80.1		82.6	
	Younger Youth		47.2		66.7	
	Adults(\$)		3,018		1,811	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		76.5	
	Older Youth (\$)		2,900		4,196	
	Adults		40		56.3	
	Dislocated Workers		55		74.1	
Credential / Diploma Rate	Older Youth		43		58.6	
	Younger Youth		45		20	
Skill Attainment Rate	Younger Youth		56.6		88.1	
Description of Other State Inc	licators of Performance					
		Not Met	Met		Exceeded	
Overall Status of Local Perfor	Overall Status of Local Performance					

**Table O: Summary of Participants** 

Local Area Name:		Adults	105
Washtenaw County Workforce Development Board	Total Participants	Dislocated Workers	110
Jovenopinom Jouru	Served	Older Youth	8 56
		Younger Youth	8
		Adults	69
	Total Exiters	Dislocated Workers	36
		Older Youth	7
		Younger Youth	15

		Negotiated Perfor Level	mance	Actua	l Performance Level	
Customer Satisfaction	Program Participants		68		91.2	
Customer Satisfaction	Employers		66		81	
	Adults		75		84.6	
Entered Employment Rate	Dislocated Workers		79.4		67.4	
	Older Youth		68		50	
	Adults		74.1		100	
<b>.</b>	Dislocated Workers		88.7		75.9	
Retention Rate	Older Youth		77		50	
	Younger Youth		51.9		40	
	Adults(\$)		3,416		3,751	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		105.3	
	Older Youth (\$)		2,700		-1,403	
	Adults		55		62.5	
	Dislocated Workers		54.2		68.8	
Credential / Diploma Rate	Older Youth		35		0	
	Younger Youth		45		14.3	
Skill Attainment Rate	Younger Youth		64.7		87.8	
Description of Other State Inc	licators of Performance					
		Not Met	Met		Exceeded	
Overall Status of Local Perfor	Overall Status of Local Performance					

**Table O: Summary of Participants** 

Local Area Name:		Adults	302
Michigan Works! West Central	Total Participants	Dislocated Workers	174
	Served	Older Youth	87
		Younger Youth	287
		Adults	224
	Total Exiters	Dislocated Workers	130
		Older Youth	59
		Younger Youth	147

		Negotiated Perform Level	mance		erformance evel
Customer Satisfaction	Program Participants		68		89.4
Customer Satisfaction	Employers		66		89
	Adults		72.6		85.2
Entered Employment Rate	Dislocated Workers		81.4		96.3
	Older Youth		72.4		52.2
	Adults		75.8		77.6
<b>5</b>	Dislocated Workers		81.3		94.2
Retention Rate	Older Youth		65.3		71.4
	Younger Youth		47.2		85
	Adults(\$)		3,498		1,170
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		110.2
	Older Youth (\$)		2,900		720
	Adults		59.3		66.1
On the dist/Pinton Pro	Dislocated Workers		53.6		81.5
Credential / Diploma Rate	Older Youth		43		48
	Younger Youth		45		59.4
Skill Attainment Rate	Younger Youth		56.6		91.2
Description of Other State Ind	licators of Performance				
Overall Status of Local Perfor	mance	Not Met	Met		Exceeded
Overall Glatus Of Local Fellor	mano <del>c</del>	X			

**Table O: Summary of Participants** 

Local Area Name:		Adults	313
Western Upper Peninsula WIB	Total Participants	Dislocated Workers	128
	Served	Older Youth	84
		Younger Youth	228
		Adults	213
	Total Exiters	Dislocated Workers	64
		Older Youth	49
		Younger Youth	121

		Negotiated Perfor Level	mance		Performance Level	
Customer Satisfaction	Program Participants		68		86.9	
Customer Satisfaction	Employers		66		88.6	
	Adults		56.9		79.3	
Entered Employment Rate	Dislocated Workers		68		86	
	Older Youth		44.1		60.5	
	Adults		81.5		82.1	
<b>.</b>	Dislocated Workers		77.6		83.8	
Retention Rate	Older Youth		62.6		70.4	
	Younger Youth		64.8		46	
	Adults(\$)		3,015		2,637	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92.2		95.4	
	Older Youth (\$)		2,941		3,222	
	Adults		50		61.9	
On the dist/Pinton Pro	Dislocated Workers		55		63.2	
Credential / Diploma Rate	Older Youth		42		21.4	
	Younger Youth		45		5.7	
Skill Attainment Rate	Younger Youth		80.4		61.8	
Description of Other State Inc	licators of Performance					
		Not Met	Met		Exceeded	
Overall Status of Local Perfor	Overall Status of Local Performance					