

Iowa

Iowa Workforce Development Board Members

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^{*} Terms have ended

Executive Summary

As might be expected, the second year of operation of the Workforce Investment Act (WIA) in the State of Iowa is best characterized by the word "growth." The WIA constituencies continue to fashion the partnership that the statute envisions, and continue to establish the services for workers that the program dollars support. After an initial year of operation that focused on understanding the new law and implementing new processes and procedures, the sixteen Regional boards and State administrators now oversee a program that contributes greatly to the economic health and prosperity of Iowa.

The following pages provide the detail of the activities of the WIA program in Iowa during Program Year 01 (July 1, 2001 to June 30, 2002). However, by way of summary, the growth of the program can be described in terms of achievement in four key areas: Operations, Performance, Partnership, and Services.

- 1. Growth in Operations—Nationally, and in Iowa, the first full year of WIA was marked by criticism of low expenditure and enrollment rates. However, in PY 01, participant enrollments in the State increased significantly. Adult enrollments were up 22%; Dislocated Worker numbers increased by 53%, OlderYouth enrollments were up by 51%, and Younger Youth numbers increased by 75%. Over nine million dollars were spent on behalf of these participants.
- 2. Growth in Performance—Familiarity with the WIA program focus and its accountability measures also led to a significant increase in performance achievement in PY 01. The State met sixteen of the seventeen performance measures at federally required levels. At the Regional level, over 90% of measures were attained, with four regions achieving all of their performance standards.
- 3. Growth in Partnership—In PY 01, the philosophy of collaboration gave way to the reality and success of partnerships as One-Stop centers expanded their services and pulled together in response to job growth or job losses in their communities. Shared service and co-enrollment of participants created win-win opportunities for both program operators and job seekers.
- 4. Growth in Services—From the growth in partnership, Iowa found a need to grow in services. New initiatives were developed and implemented, especially to serve populations who are under-represented in our labor force, and to serve a growing number of dislocated workers during the economic downturn. The result was New Iowan Centers, an Iowa Advantage program, grants to serve individuals with disabilities, and major increases in funding from National Emergency Grants.

An old adage states "There's always room to grow." That fact has been demonstrated in the Iowa WIA programs in PY 01, and will continue to be a foundation of our successful programs in the future.

WORKFORCE INVESTMENT ACT ANNUAL REPORT PROGRAM YEAR 2001 July 1, 2001 to June 30, 2002

The Economic Environment

The activities covered by this report occurred in the context of a national and international recession. The first perceptible sign of a weakness in the Iowa economy came with a steady trickle of layoffs that began in late 2000, and the economy continued to weaken throughout 2001. Ultimately, a decrease of 9,300 manufacturing jobs reverberated throughout the state's economy, and Iowa, like most other states, needed to take drastic action to respond to state revenue shortfalls.

Even during this difficult period, however, there were bright spots in Iowa's economy. While pockets of high unemployment were experienced in some regions of the State, Iowa's average unemployment rate remained at a low 3.3% in 2001, well below the average for the United States, and much lower than the rates experienced in previous recessions. At the same time, the highest number of workers in the labor force in the entire history of the state, 1,543,300, were employed in December 2001. During the same period, Iowa's average annual wage grew at 3.3%, compared to a 2.5% U.S. average, breaking a twenty year trend in which the gap between Iowa's and the nation's wages had been widening. All of these factors indicated a sustained demand for workers despite the recession.

But on a much broader scale than over a single year, and projecting for the future, the Iowa economy faces a significant challenge. As the results of the decennial U.S. Census are released, Iowa is seeing confirmation of other trends that have been of concern for some time. It is clear that our potential for economic growth is increasingly constrained by serious worker shortages, particularly in those industries and occupations that demand high skills, earn high income, and do the most to grow our economy. Out-migration during the devastating recession of the 1980s and slow population growth since, compounded by an aging citizenry and slow birth rates, all contribute to these shortages. For most of the post-World War II era, a rapidly growing population and workforce made the demand side of the labor market equation the compelling force. Now, and for decades to come, labor force supply issues will be at least as important to our prosperity.

Goals

Given this economic environment, the two broad goals Iowa's Workforce Development Investment Board established in its original strategic plan in 1997 continue to be critically relevant. These goals are:

- 1. Increase the size of the skilled workforce, and
- 2. Increase Iowans' earned income

The economic and demographic forces evident since their establishment have proven these goals to be precisely on target, and they continue to provide critical guidance to our workforce development system as we allocate resources and gauge our effectiveness.

Coordination and Planning

In 2001, Iowa enacted the Accountable Government Act (AGA) with an overwhelming display of bi-partisan support. The AGA seeks to assure the comprehensive application of sound planning, performance measurement, and other good management practices throughout State government. Iowa Workforce Development (IWD) works together in a team with other State agencies to craft enterprise-level plans. Since IWD is the lead agency for Iowa's One-Stop Career Center system, great care is exercised to align the Workforce Development Board's plan with those of the agency and the rest of the executive branch. In this way, the resources of many organizations are joined to achieve Iowa's workforce development goals.

In particular, Iowa's workforce development and economic development efforts are coordinated to reinforce each other. Iowa, like many other states, is pursuing industry cluster strategies to foster the growth of good jobs and higher wages. The workforce development system is an active partner in this endeavor, using labor market information and staff knowledge to help identify geographic and economic industry concentrations and related supplies/customer chains. Coupled with growth projections and information about wage rates, research facilities, and other factors, this information helps state and local economic developers to target their limited resources. This analysis will also identify associated occupations to help both individuals and training entities make better decisions.

IWD conducts an annual agency planning process that includes One-Stop partners. A series of planning retreats annually reviews the agency's vision, mission, guiding principles, internal and external assessment, and goals and strategies. As part of the internal assessment, regional workforce investment board plans are reviewed. IWD has just completed its second "Iowa Excellence" (Baldridge) assessment, which also informs the planning process.

Special Initiatives

The planning processes described above have lead to a number of initiatives to help resolve Iowa's critical labor and skill shortages. Especially prevalent among these efforts are several projects that focus on bringing more individuals into our labor force, especially from populations that are currently under-represented there. These projects include:

- A state-funded New Employment Opportunities Fund that establishes
 pilot sites to test creative approaches for bringing hard-to-serve groups
 into the active labor force. Projects have been initiated that serve
 individuals with disabilities, ex-offenders, minority youth, and nonEnglish speaking populations.
- IWD established New Iowans Centers in several one-stop sites to ease the transition of immigrants into Iowa's economy.
- The workforce development system supported youth development as a
 partner in the federally funded school-to-work initiative, and continues to
 work closely with the educators to infuse career development and workbased learning into Iowa's school improvement initiatives.
- The workforce development system continues to operate the work and training portions of Iowa's TANF welfare program, and those services and participants have been tightly integrated into the one-stop workforce system.

System Evaluation

One of the areas of opportunity identified in the feedback from our first "Iowa Excellence" (Baldridge) assessment was to strengthen our capacity building processes for our One-Stop partners and suppliers. An improvement plan was developed to provide regular communications and training opportunities to the One-Stop system. The following action steps were implemented as part of the improvement plan:

- Quarterly meetings are held with all partners through video conferencing capabilities of the Iowa Communications Network;
- Monthly conference calls and joint meetings are held with WIA and IWD (Wagner-Peyser) regional managers and administrators;
- Program training has been provided on State and regional basis;
- The first Annual Statewide Conference was held by the Association of Iowa Workforce Professionals;
- Program Task Forces addressed specific concerns, such as developing new services to dislocated workers and expanding life skills training for welfare recipients;
- Special grants for system change, such as the Work Incentive Grant for individuals with disabilities, were sought and received.

The WIA Partnership in Iowa

The partnership of the employment and training system in Iowa continues to grow through the efforts of IWD and the oversight of the State Workforce Development Board. While it would be inaccurate to state that the full partnership envisioned by the WIA legislation has been achieved, it can be clearly demonstrated that the improved coordination of services within the employment and training system are

operating effectively, and that the State's businesses and workforce are benefiting from it.

The growth in the employment and training partnership can best be demonstrated by a couple of examples, one of which focuses on assistance to business and job seekers with new job opportunities, and another situation that involves the working partnership when jobs are lost.

Family Dollar Stores announced that they would establish a major distribution center in Maquoketa, Iowa, that would employ 500 workers at an average of over \$10 per hour. For this small Iowa community of 6,000 residents, and for the employment and training system, this announcement signaled both a major opportunity and a major challenge. The partnership of employment and training providers in the Region pulled together to meet this challenge. The Iowa Workforce Development and WIA office in the community established referral and application procedures for all of the 3,000 job applicants. Special arrangements were made for obtaining assessment surveys and conducting interviews. IWD, WIA, and the regional partnership of agencies joined with the local community college, regional transit authorities and local government to address issues of referral and application, support services, housing, and transportation. Local and regional economic development interests used the broadened capacity of the partnership throughout this success story. And finally, the employment and training system cushioned the impact of the new employer on other area business that lost employees to the new center by working just as hard to assist them in replacing their workforce.

The partnership also works at a time when jobs are lost. The Sioux Tools Company announced in August of 2001 that it was ceasing operations at its Sioux City, Iowa, plant and 162 workers would be dislocated. As is typical in such situations, the State Rapid Response effort was initiated immediately, and multiple service partners at the regional level were engaged to react to this situation. Meetings with business and worker representatives and members of the partnership were held to assess needs and develop an action plan, and employee meetings were held to apprize workers of the services that were available. State funds were immediately made available to provide initial services to the workers, and to begin gathering the data necessary to develop an application for a National Emergency Grant. That application sought \$297,550 to provide services to the Sioux Tools workers and dislocated workers from Terex-Schaeff, Inc., another Sioux City plant that had reduced its labor force. Members of the partnership, the two businesses, local government, and elected officials supported the grant application and Federal funding was secured on behalf of these workers.

Cost Effectiveness of the WIA programs

The State of Iowa evaluates the cost effectiveness of its WIA programs by comparing the average cost of providing services (Average Cost per Participant) to the average increase in wages earned after WIA services were completed (Average 12 Month Earnings Change). This comparison is being made for each of the three funding streams of Adult, Youth, and Dislocated Worker.

The chart below provides information on total expenditures in each funding stream as well as the number of participants. From this information, an Average Cost per Participant is calculated. The Average Cost per Participant is then compared to the Average Earnings Change in 12 Months to calculate a cost effectiveness ratio. The Average Earnings Change in 12 Months is a calculation of the average increase in Unemployment Insurance (UI) reported wages for the 4th and 5th quarters after exit over those reported for the 2nd and 3rd quarters prior to registration. The wage record information represents all data that was available for participants who exited from the Adult, Dislocated Worker, and Youth programs.

Program	Expenditures	Number Participants Served	Avg. Cost/ Participant	Avg. 12 mos. Earnings Change	C-E Ratio
Adult	\$2,403,983	1059	\$2,270	\$6,414	1:2.83
Youth	\$3,014,638	902	\$3,342	\$6,644	1:1.99
Dislocated Worker	\$3,626,413	2571	\$1,411	\$2,405 **	1:1.70

^{**} Since the national goal for Wage Replacement for Dislocated Workers is 90%, the Earnings Change for Dislocated Workers was calculated based on 90% of pre-program earnings.

Wage record data was available for 43% of Adults exiting the program. For each \$1.00 of WIA Adult resources spent there was an increase of \$2.83 in participant earnings 12 months after the completion of services. 53% of Youth had wage record data, which showed that each \$1.00 of WIA Youth resources resulted in an increase of \$1.99 in participant earnings. For the 62% of Dislocated Workers wage records obtained, each \$1.00 of WIA Dislocated Worker resources spent resulted in an increase of \$1.70 in participant earnings 12 months after the completion of services.

This method provides a point-in-time comparison and does not involve cumulative increased earnings, potential reductions in public assistance payments and/or benefits, or increased federal and state tax revenues from personal income and sales tax. Therefore, the overall cost effectiveness of the programs can be assumed to be considerably higher than this point-in-time, conservative measurement.

Summary of Statewide Achievements of the WIA Programs

Regional training was provided on the WIA Youth Applicant and Participant Process. The purpose of the training was to provide clarification to the Applicant and Participant Process for the WIA Youth Program and to address youth program questions and concerns.

Region 2, located in Mason City, Iowa, was nationally designated as a Showcase One-Stop. The Region 2 One-Stop has successfully developed a system that includes co-location and integrated services for a significant number of partners. The One-Stop not only offers WIA, Wagner-Peyser, Vocational Rehabilitation and TANF (Promise Jobs) services, but also offers services through other state agencies and several community-based nonprofit organizations.

Regional Roundtables were held for the Adult and Dislocated Worker staff.

The Iowa Association of Workforce Professional held its first annual conference in May 2002.

Twelve WIA youth staff received the Advancing Youth Development Training.

Two tools for measuring Work Readiness and Occupational Readiness for youth are the primary assessments for the local service providers across the state. The majority of the workforce regions in Iowa use either <u>Insight</u> or the materials of Denise Bisonnette.

One Iowa region has meshed the WIA Youth Program Services with an existing School-to-Work (STW) system. The regional STW partnership is serving as the local Youth Advisory Council and, through partnerships with the school districts in the region, summer activities are available to all students. No labels, such as Talented and Gifted (TAG), Vocational Rehabilitation, WIA, are attached to the youth and neither employers nor students are aware of the funding streams that support individual participants. This region has also developed a curriculum for youth participating in work experience activities and in the majority of the districts, students receive school credit toward graduation upon successful completion of a work experience.

A process for awarding a Work Readiness Credential for older youth who do not participate in a formal training component was implemented.

Training was provided to Youth Advisory Councils in eight of the sixteen local regions.

State staff conducted technical assistance monitoring visits in each of the sixteen regions of Iowa. The monitoring visits were designed to identify effective practices and areas in need of improvement. Effective practices from national and state programs were shared to encourage continuous improvement.

The Adult Program

The purpose of the Adult program is to provide employment and training assistance to adults (age 18 and older) to increase their employment, earnings, occupational skill attainment, and job retention. Three levels of service are available to adults: core services, intensive services, and training services. Adults must first receive core services before they can move on to intensive services, and must receive intensive services before they can move on to training services. Because Adult Program funds are limited, priority in the provision of intensive and training services must be given to adults who are low-income or welfare recipients.

The following results were achieved by the Adult program during Program Year 2001:

- 1,059 Adult participants were served;
- There was a 22.3% increase in number of Adult participants served as compared to the previous year;
- \$2,403,983 were expended providing services to Adult participants;
- Adult participants earned an average of \$3,543.43 the 1st quarter after exit from the program;
- All four of the performance measures for the adult program were achieved at the Department of Labor negotiated performance level.

The Dislocated Worker Program

The purpose of the Dislocated Worker Program is to provide services those individuals who are unemployed due to a layoff or business closing and are unlikely to return to their previous occupation. Dislocated workers include displaced homemakers and the self-employed. Services for dislocated workers are provided when a participant is unable to find a job comparable to their job of dislocation. The goal for the participant is to become re-employed into positions that will lead to self-sufficiency. The levels of service are the same as for the adult program: core services, intensive services, and training services.

During PY 01, Iowa experienced a significant increase in the number of worker dislocations. In response, regional dislocated worker roundtables were conducted for technical assistance and as an opportunity for the sixteen regions to share best practices for customer service. One of the major initiatives that came out of that effort was the establishment of the Iowa Advantage Program. Iowa Advantage is designed to provide dislocated workers with quick and effective services to begin their Individual Re-Employment Plan. The program offers a series of workshops that provide job seeking/keeping skills, resume writing, career counseling, labor market information, budgeting, and merely surviving the layoff. The workshops provide self-service/information core services and staff-assisted core services.

The following results were achieved by the Dislocated Worker program during Program Year 2001:

- 2,570 Dislocated Workers received WIA services;
- There was an increase of 52.9% in the number of Dislocated Worker participants served as compared to the previous year;
- \$3,626,413 were expended to provide services to Dislocated Worker participants;
- Participants in the dislocated worker program earned an average of \$4,855.74 during the 1st quarter after exit;
- The dislocated worker program achieved all four of the program performance measures at the Department of Labor negotiated level.

Rapid Response Program for Dislocated Workers

As the name implies, the Rapid Response Program reacts as quickly as possible to announcements of mass layoffs or dislocations in the State. Rapid Response is conducted by the State Dislocated Worker Unit. If a business that employs 100 or more individuals is either closing or experiencing a permanent lay off of 50 or more individuals, the Worker Adjustment and Retraining Notification (WARN) Act is in effect. The State Dislocated Worker Unit receives the WARN notice that, in turn, often triggers a Rapid Response. The Rapid Response coordinator contacts local Iowa Workforce Development and Workforce Investment Act providers, the business, and the local service providers to arrange a Rapid Response meeting. The purpose of this meeting is to share information regarding all available programs and determine a schedule to disseminate this information to the workers. The Rapid Response Coordinator has the responsibility of arranging this meeting and also serving as the facilitator.

The following results were achieved by the Rapid Response program during Program Year 2001:

- 51 WARN notices were received by the State Dislocated Worker Unit, impacting 6,443 workers;
- The dislocated worker unit conducted 34 Rapid Response meetings during PY 01. (The discrepancy in the number of WARN notices received and the number of Rapid Response meetings is due to the issuance of WARN notices for layoffs and/or closings affecting less than 50 individuals, or the layoffs were determined to be temporary. There are also situations where a WARN is issued, but all employees are retained by a new owner.)
- 27 Non-WARN events were brought to the attention of the State
 Dislocated Worker Unit, impacting 3,744 workers. The dislocated worker
 unit conducted 5 Rapid Response meetings to address these situations, and
 regional WIA service providers also held locally sponsored Rapid
 Response meetings for these situations.

Early Intervention Grants

Early Intervention Grants are funded through the Governor's 25% set-aside funds. The grants are awarded to regions that have experienced a business closure or permanent reduction that has resulted in the displacement of a minimum of 30 or more employees. The Grants are awarded to the WIA Region Contract provider at the rate of \$65 per individual displaced and range from a minimum of \$1,950 (30 employees) to a \$20,000 maximum. These funds are used by the regions over a 120-day calendar period to provide services such as recruitment, initial assessment, core services, staff-assisted core services, and intensive services to help the displaced workers transition from being unemployed to employed. These funds may also be utilized for providing Iowa Advantage classes.

The following results were achieved by the Early Intervention program during Program Year 2001:

- Eleven Early Intervention Grants were transitioned into the new year providing \$147,595 to the local Regions. These funds provided services to 2,241 participants.
- An additional 21 Early Intervention Grants were awarded providing \$169,900 to the local Regions. These funds provided services to 3,186 participants.

National Emergency Grants

National Emergency Grants (NEG), and its predecessor National Reserve Account (NRA), are grants awarded by the Department of Labor to the State of Iowa based upon an applications submitted by the state on behalf of dislocated workers from a business that has experienced a closure or permanent reduction in staff totaling 50 or more employees. Since a National Emergency Grant (NEG) requires a minimum of 50 participants, multiple companies may be combined within the region to achieve the 50 or more displacements. The state then subcontracts the grant to the WIA Region service provider. The money from these Grants are used in addition to formula Dislocated Worker funds to provide recruitment, initial assessment, core services, staff-assisted services, and intensive services to assist the displaced workers in their return to the workforce. These funds have a "life span" of a maximum of 3 years.

The following results were achieved by the NEG program during Program Year 2001:

- 13 National Reserve Account (NRA) grants as well as 6 National Emergency Grants (NEG) were transitioned into the program year. These 19 grants provided \$11,315,239 to assist up to 1,944 participants;
- 8 additional National Emergency Grants (NEG) were awarded to provide services to 1,095 participants at a cost of \$4,364,058;

• \$778,008.00 was "re-booked" from existing National Reserve Account grants to TAA/NAFTA to assist 792 Trade/NAFTA participants.

The Youth Program

The WIA Youth Program in Iowa is based on a youth development model. Employment and training services provided to youth ages 14-21 are not separated from comprehensive needs of youth. Instead, traditional workforce development approaches are integrated with youth development approaches to develop a system of effective services and connections for youth. IWD is an active partner in the Iowa Youth Development Collaboration (ICYD), a statewide partnership across state agencies and nonprofit organizations that work to implement youth development practices in all youth services and programs. Participation in the ICYD has contributed to the development of Iowa's WIA Youth Program by providing a youth development framework around which to plan employment and training services.

The growth and development of the WIA Youth Program has been slow yet significant in the State of Iowa. Iowa has strongly supported the evolution of employment and training programs and services moving to the comprehensive youth development model through the implementation of WIA.

The following results were achieved by the Youth program during Program Year 2001:

Older Youth (age 19 to 21)

- 326 Older Youth participants were served;
- The number of Older Youth participants served over the previous year increased by 51.4%;
- \$1,478,703 were expended providing services to Out-of-School Youth participants;
- Older Youth participants earned an average of \$3,018.95 in their first quarter after exiting the program;
- All Older Youth performance standards were met at or above the negotiated level.

Younger Youth (age 14 to 18)

- 576 Younger Youth participants were served
- The number of youth participants served over the previous year increased by 75.4%;
- \$1,535,935 were expended providing services to Younger Youth participants;
- 2 of 3 Younger Youth performance standards were met at or above the DOL negotiated performance level.

State Name: IA Program Year: 2001

Table A: Workforce Investment Act Customer Satisfaction Results

Customer Satisfaction	Negotiated Performance Level	Actual Performance - Level - American Customer Satisfaction Index	Number of Surveys Completed	Number of Customers Eligible for the Survey	Number of Customers Included in the Sample	Response Rate
Participants	68	73.4	501	1,946	702	71.4
Employers	68	74.6	502	5,099	672	74.7

Table B: Adult Program Results At-A-Glan

	Negotiated Performance Level	Actual Perforn	nance Level
Entered Employment Date	70	83.4	247
Entered Employment Rate			296
Employment Detention Date	77	86.6	303
Employment Ratention Rate			350
Famings Change in Six Manth	3,800	4,570	1,261,361
Earnings Change in Six Month	ŕ	,	276
	E4	F.7	170
Employment and Credential Rate	51	57	298

Table C: Outcomes for Adult Special Populations

Reported Information		ance Recipients ensive or Training	V	eterans		lividuals With Disabilities		
Entered		78		11		30		5
Employment Rate	84.8	92	84.6	13	83.3	36	71.4	7
Employment Retention	20.0	92	05.7	18	70.5	35	00.7	4
Rate	89.3	103	85.7	21	79.5	44	66.7	6
Earnings Change in Six	0.007	516,873	0.504	105,348	5.005	176,854	400	413
Months	6,227	83	6,584	16	5,895	30	103	4
Employment	64.2	72	70.6	12	E0 E	24	25	1
and Credential Rate	64.3	112	70.0	59	58.5	41	25	4

 Table D:
 Other Outcome Information for the Adult Program

Reported Information		als Who Received ning Services	Individuals Who Only Received Core and Intensive Services		
Fatored Familian and Data	04.0	167	07	80	
Entered Employment Rate	81.9	204	87	92	
Employment Detention Date		220	05.0	83	
Employment Retention Rate	87	253	85.6	97	
Famings Change in Six Manths	5,696	1,144,895	4 552	116,467	
Earnings Change in Six Months		201	1,553	75	

Table E: Dislocated Worker Program Results At-A-Glance

	Negotiated Performance Level	Actual Performance Level		
Fortage of Franciscope Parks	77	90.3	714	
Entered Employment Rate			791	
Employment Retartion Reta	88	92.7	662	
Employment Retention Rate			714	
Formings Depleasment in Six Months	92	94.3	6,315,433	
Earnings Replacement in Six Months			6,696,374	
Employment and Credential Rate	62	F7.6	299	
		57.6	519	

Table F: Outcomes for Dislocated Worker Special Populations

Reported Information	Vete	erans	Individuals	With Disabilities	Older Individuals		Displaced Homemakers	
Entered Employment		92	93.3	42	87	67	100	6
Rate	97.9	94	55.15	45		77	100	6
Employment Retention		86	_	40		60		5
Rate	93.5	92	95.2	42	89.6	67	83.3	6
Earnings Replacement		989,097		280,598		501,726		44,627
Rate	85.9	1,151,763	111.1	252,529	73.2	685,640	1,091.9	4,087
Employmemt And		36		20		25		3
Credential Rate	ential Rate 70.6 59 59.5	59.5	42	60	5			

Table G: Other Outcome Information for the Dislocated Worker Program

Reported Information	Individuals Who Received Training Services		Individuals Who Received Core and Intensive Services		
Entered Employment Rate		466		248	
	89.8	519	91.2	272	
Employment Retention Rate		433		229	
Employment Retention Rate	92.9	466	92.3	248	
Earnings Replacement Rate	97.2	3,906,637	89.9	2,408,796	
Lamings Replacement Rate	07.2	4,017,751	00.0	2,678,623	

Table H: Older Youth Results At-A-Glance

	Negotiated Performance Level	Actual Performance Level	
Entered Employment Bete	67	75.8	50
Entered Employment Rate	67	75.6	66
Employment Detention Date	77	85.7	66
Employment Retention Rate	11	65.7	77
Earnings Change in Six Months	2,700	4,184	234,317
	·	.,	56
Credential Rate	52	43.9	43
Gredential Rate			98

Table I: Outcomes for Older Youth Special Populations

Reported Information	Public Assistance Recipients		Veterans		Individuals With Disabilities		Out-of-School Youth	
Entered Employment		9		1		5		40
Rate	60	15	50	2	83.3	6	74.1	54
Employment Retention		12	12 100	1	83.3	5	24.2	45
Rate	85.7	14		1		6	81.8	55
Earnings Change in		35,470		1,126		23,237		151,204
Six Months	3,547	10	1,126	1	7,746	3	4,087	37
		11	_	0		5	34.7	25
Credential Rate	47.8	23	0	2	71.4	7		72

Table J: Younger Youth Results At-A-Glance

	Negotiated Performance Level	Actual Performance Level		
Olim Ave in the Pro-	CE	E 0	224	
Skill Attainment Rate	65	58	386	
Diplome or Equivalent Attainment Data	FC	20	41	
Diploma or Equivalent Attainment Rate	56	38	108	
Potenties Pote		CE A	51	
Retention Rate	55	65.4	78	

 Table K:
 Outcomes for Younger Youth Special Populations

Reported Information	Public Assistance Recipients		Individuals Disabilities		Out-of-School Youth	
Skill Attainment		72	78.5	51		43
Rate	62.6	115		65	59.7	72
Diploma or Equivalent		8	52.9	9	32	8
Attainment Rate	26.7	30		17		25
	56.3	9		7	79.5	31
Retention Rate		16	53.8	13		39

Table L: Other Reported Information

	Emplo	Ionth oyment on Rate	12 Mo. Ear (Adults and 0 0 12 Mo. Ear Replaceme (Dislocated V	r nings ent	Parti Non	ements for icipants in traditional ployment	Empl Those Ir Entered Uns	At Entry Into oyment For idividuals Who I Employment subsidized ployment	Employm the Traini Those W	Unsubsidized nent Related to ng Received of ho Completed ng Services
		359		1,670,111	_	10		763,045		59
Adults	86.3	416	6,549	255	4	247	3,361	227	35.3	167
Dislocated		735	1110	6,824,699		37		3,250,199	47	219
Workers	90.1	90.1 816 114.2	114.2	5,974,767	5.2	714	4,940	658		466
Older 95.7	85.7	72		373,692	_	1		124,110		
Youth	33. 7	84	6,920	54	2	50	2,586	48		

Table M: Participation Levels

	Total Participants Served	Total Exiters
Adults	1,059	502
Dislocated Workers	2,570	1,191
Older Youth	326	131
Younger Youth	576	181

Table N: Cost of Program Activities

		Program Activity	Total Federal Spending
Local Adult	s		\$2,403,983.00
Local Dislo	cated	Workers	\$3,626,413.00
Local Youth	1		\$3,014,638.00
Rapid Resp	onse	(up to 25%) 134 (a) (2) (A)	\$556,501.00
Statewide R	equi	red Activities (up to 25%) 134 (a) (2) (B)	\$620,701.00
Statewide		Training	\$5,000.00
Allowable	5	Data Processing	\$341,134.00
Activities	pti∈	Customer Satisfaction Tracking	\$17,137.00
134 (a) (3)	Description	Grants to Regions	\$195,713.00
	\ \ K		
	Activity		
	1 7		
	Program		
	Pro		
		Total of All Federal Spending Listed Above	\$10,781,220.00

Table O: Summary of Participants

Local Area Name:		Adults	84
Burlington Workforce Development Board Region 16	Total Participants	Dislocated Workers	322
	Served	Older Youth	26
		Younger Youth	24
		Adults	54
	Total Exiters	Dislocated Workers	122
		Older Youth	10
		Younger Youth	6

		Negotiated Perfor Level	mance	Actua	l Performance Level	
Customer Satisfaction	Program Participants		68		62	
Customer Satisfaction	Employers		68		76	
	Adults		66		86.7	
Entered Employment Rate	Dislocated Workers		80		86.4	
	Older Youth		67		100	
	Adults		76		76.5	
	Dislocated Workers		88		89.5	
Retention Rate	Older Youth		73		100	
	Younger Youth		55		50	
	Adults(\$)		3,900		7,260	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		65.1	
Replacement in old Months	Older Youth (\$)		2,500		2,124	
	Adults		51		50	
	Dislocated Workers		62		52.9	
Credential / Diploma Rate	Older Youth		52		50	
	Younger Youth		56		0	
Skill Attainment Rate	Younger Youth		65		66.7	
Description of Other State Inc	licators of Performance					
		Not Met	Met	t	Exceeded	
Overall Status of Local Perfor	Overall Status of Local Performance		5		10	

Table O: Summary of Participants

Local Area Name:		Adults	84
Central Iowa Employment & Training Consortium Region 11	Total Participants	Dislocated Workers	403
	Served	Older Youth	44
		Younger Youth	121
	Total Exiters	Adults	44
		Dislocated Workers	207
		Older Youth	22
		Younger Youth	36

		Negotiated Perfor Level	mance		Performance Level
Customer Satisfaction	Program Participants		68		66
Customer Satisfaction	Employers		68		73
	Adults		67		80.5
Entered Employment Rate	Dislocated Workers		77		89.9
	Older Youth		73		57.9
	Adults		83		80.6
	Dislocated Workers		88		95.2
Retention Rate	Older Youth		82		71.4
	Younger Youth		55		75
	Adults(\$)		3,900		3,122
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		95.2
replacement in oix months	Older Youth (\$)		2,700		2,814
	Adults		51		21.9
	Dislocated Workers		62		40.4
Credential / Diploma Rate	Older Youth		52		8.7
	Younger Youth		56		23.3
Skill Attainment Rate	Younger Youth		65		24.2
Description of Other State Inc	dicators of Performance				
		Not Met	Met	:	Exceeded
Overall Status of Local Perform	rmance	6	4		7

Table O: Summary of Participants

		1	
Local Area Name:		Adults	17
Council of Governments Region 8	Total Participants	Dislocated Workers	62
	Served	Older Youth	5
		Younger Youth	4
	Total Exiters	Adults	10
		Dislocated Workers	30
		Older Youth	2
		Younger Youth	3

		Negotiated Perfor Level	mance	Actu	al Performance Level
Overtennen Oetlefeetlen	Program Participants		68		72
Customer Satisfaction	Employers		68		76
Entered Employment Rate	Adults		70		100
	Dislocated Workers		77		83.8
	Older Youth		67		0
	Adults		77		75
	Dislocated Workers		86		87.1
Retention Rate	Older Youth		77		0
	Younger Youth		55		100
Earnings Change / Earnings Replacement in Six Months	Adults(\$)		3,800		4,897
	Dislocated Workers		92		94.8
Replacement in old Months	Older Youth (\$)		2,700		0
	Adults		51		62.5
	Dislocated Workers		62		53.3
Credential / Diploma Rate	Older Youth		52		0
	Younger Youth		56		100
Skill Attainment Rate	Younger Youth		65		75
Description of Other State Inc	licators of Performance				
		Not Met	Met		Exceeded
Overall Status of Local Performance		4	2		11

Table O: Summary of Participants

Local Area Name:		Adults	106
Eastern Iowa Community College 9	Total Participants	Dislocated Workers	358
	Served	Older Youth	80
		Younger Youth	149
		Adults	57
	Total Exiters	Dislocated Workers	174
		Older Youth	31
		Younger Youth	49

		Negotiated Perfor Level	mance	Actua	al Performance Level
Customer Satisfaction	Program Participants		68		75
Customer Satisfaction	Employers		68		77
	Adults		70		72.7
Entered Employment Rate	Dislocated Workers		81		90.4
	Older Youth		67		69.2
	Adults		77		76.4
	Dislocated Workers		88		91.5
Retention Rate	Older Youth		77		86.7
	Younger Youth		55		61.1
	Adults(\$)		3,800		2,648
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		87.9
	Older Youth (\$)		2,700		2,126
	Adults		51		41.5
	Dislocated Workers		62		57.3
Credential / Diploma Rate	Older Youth		52		21.1
	Younger Youth		56	19.2	
Skill Attainment Rate	Younger Youth		65		68.8
Description of Other State Ind	licators of Performance				
0		Not Met	Met	t	Exceeded
Overall Status of Local Perfor	Overall Status of Local Performance		4		9

Table O: Summary of Participants

Local Area Name:		Adults	127
Hawkeye Community College Workforce Development	Total Participants	Dislocated Workers	105
	Served	Older Youth	18
		Younger Youth	30
	Total Exiters	Adults	57
		Dislocated Workers	47
		Older Youth	6
		Younger Youth	9

		Negotiated Perfor Level	mance	Actu	al Performance Level
Overtennen Oetlefeetlen	Program Participants		68		76
Customer Satisfaction	Employers		68		73
	Adults		73		83.3
Entered Employment Rate	Dislocated Workers		81		90.6
	Older Youth		71		100
	Adults		79		85.7
	Dislocated Workers		86		86.2
Retention Rate	Older Youth		78		85.7
	Younger Youth		55		100
	Adults(\$)		4,500		3,415
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		106.8
	Older Youth (\$)		2,900		6,237
	Adults		51		67.7
	Dislocated Workers		62		79
Credential / Diploma Rate	Older Youth		52		85.7
	Younger Youth		56		100
Skill Attainment Rate	Younger Youth		65		63.6
Description of Other State Inc	licators of Performance				
		Not Met	Met		Exceeded
Overall Status of Local Perfor	rmance	2	1		14

Table O: Summary of Participants

Local Area Name:		Adults	115
Indian Hills Workforce Development 15	Total Participants	Dislocated Workers	78
	Served	Older Youth	16
		Younger Youth	16 50 50
		Adults	50
	Total Exiters	Dislocated Workers	33
		Older Youth	14
		Younger Youth	18

		Negotiated Perfor Level	mance	Actua	l Performance Level	
Overtenes Outlefeeties	Program Participants		68		81	
Customer Satisfaction	Employers		68		72	
	Adults		71		88.5	
Entered Employment Rate	Dislocated Workers		78		89.5	
	Older Youth		73		100	
	Adults		76		86.7	
	Dislocated Workers		88		79.4	
Retention Rate	Older Youth		74		75	
	Younger Youth		55		50	
	Adults(\$)		3,900		3,572	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		75.7	
	Older Youth (\$)		2,400		7,608	
	Adults		51		62.5	
On the dist/Pinton Pro	Dislocated Workers		62		59.4	
Credential / Diploma Rate	Older Youth		52		87.5	
	Younger Youth		56		27.3	
Skill Attainment Rate	Younger Youth		65		49.2	
Description of Other State Inc	licators of Performance					
		Not Met	Met		Exceeded	
Overall Status of Local Perfor	mance	2	5	•	10	
			5		10	

Table O: Summary of Participants

Local Area Name:		Adults	19
Iowa Valley Employment and Training 6	Total Participants	Dislocated Workers	72
	Served	Older Youth	5
		Younger Youth	4
	Total Exiters	Adults	16
		Dislocated Workers	29
		Older Youth	2
		Younger Youth	1

		Negotiated Perfor Level	mance	Actua	Il Performance Level	
Overtenne Outlefeetlen	Program Participants		68		79	
Customer Satisfaction	Employers		68		63	
	Adults		77		88.9	
Entered Employment Rate	Dislocated Workers		76		95.2	
	Older Youth		65		100	
	Adults		82		100	
	Dislocated Workers		88		95	
Retention Rate	Older Youth		65		100	
	Younger Youth		55		100	
	Adults(\$)		3,900		3,669	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		115.5	
	Older Youth (\$)		2,200		5,381	
	Adults		51		50	
	Dislocated Workers		62		52.9	
Credential / Diploma Rate	Older Youth		52		0	
	Younger Youth		56		100	
Skill Attainment Rate	Younger Youth		65		83.3	
Description of Other State Ind	licators of Performance					
		Not Met	Met	t	Exceeded	
Overall Status of Local Perfor	mance	1	4		12	

Table O: Summary of Participants

Local Area Name:		Adults	61
lowa Western Workforce Development Region 13	Total Participants	Dislocated Workers	88
Trogion 10	Served	Older Youth	27
		Younger Youth	14
		Adults	25
	Total Exiters	Dislocated Workers	34
		Older Youth	10
		Younger Youth	4

		Negotiated Perfor Level	mance	Actua	l Performance Level	
Customer Satisfaction	Program Participants		68		74	
Customer Satisfaction	Employers		68		73	
	Adults		66		89.5	
Entered Employment Rate	Dislocated Workers		72		91.4	
	Older Youth		66		100	
	Adults		65		94.7	
	Dislocated Workers		85		100	
Retention Rate	Older Youth		76		100	
	Younger Youth		55		33.3	
	Adults(\$)		4,000		4,217	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		93		104.3	
	Older Youth (\$)		2,800		6,614	
	Adults		51		78.6	
	Dislocated Workers		67		55.6	
Credential / Diploma Rate	Older Youth		52		83.3	
	Younger Youth		56		100	
Skill Attainment Rate	Younger Youth		65		100	
Description of Other State Ind	licators of Performance					
		Not Met	Met	t	Exceeded	
Overall Status of Local Perfor	mance	1	1		15	

Table O: Summary of Participants

Local Area Name:		Adults	153
Iowa Workforce Development Region 10	Total Participants	Dislocated Workers	209
	Served	Older Youth	15
		Younger Youth	29
	Total Exiters	Adults	54
		Dislocated Workers	105
		Older Youth	5
		Younger Youth	6

		Negotiated Perfor Level	mance	Actua	al Performance Level	
Overtenne Outlefeetlen	Program Participants		68		68	
Customer Satisfaction	Employers		68		72	
	Adults		71		73.7	
Entered Employment Rate	Dislocated Workers		78		94.8	
	Older Youth		60		75	
	Adults		79		95.2	
	Dislocated Workers		90		91.8	
Retention Rate	Older Youth		75		100	
	Younger Youth		55		50	
	Adults(\$)		4,100		6,035	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		90.2	
	Older Youth (\$)		2,700		1,609	
	Adults		51		68	
On the dist/Pinters Pro-	Dislocated Workers		62		60	
Credential / Diploma Rate	Older Youth		52		33.3	
	Younger Youth		56		66.7	
Skill Attainment Rate	Younger Youth		65		25	
Description of Other State Ind	licators of Performance					
		Not Met	Met	t	Exceeded	
Overall Status of Local Perfor	mance	3	3		11	

Table O: Summary of Participants

Local Area Name:		Adults	61
Iowa Workforce Development Region 14	Total Participants	Dislocated Workers	86
	Served	Older Youth	10
		Younger Youth	19
	Total Exiters	Adults	25
		Dislocated Workers	56
		Older Youth	3
		Younger Youth	7

		Negotiated Perfor Level	mance	Actu	al Performance Level	
Overtennen Oetlefeetlen	Program Participants		68		74	
Customer Satisfaction	Employers		68		75	
	Adults		73		91.7	
Entered Employment Rate	Dislocated Workers		76		95.4	
	Older Youth		73		50	
	Adults		77		90.9	
	Dislocated Workers		90		95.1	
Retention Rate	Older Youth		81		100	
	Younger Youth		55		100	
	Adults(\$)		3,900		4,399	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		89.3	
	Older Youth (\$)		2,800		9,455	
	Adults		51		80	
	Dislocated Workers		62		55.6	
Credential / Diploma Rate	Older Youth		52		66.7	
	Younger Youth		56		0	
Skill Attainment Rate	Younger Youth		65		62.5	
Description of Other State Inc	licators of Performance					
		Not Met	Met	:	Exceeded	
Overall Status of Local Perform	rmance	2	3		12	

Table O: Summary of Participants

Local Area Name:		Adults	19
Iowa Workforce Development Region 2	Total Participants	Dislocated Workers	111
	Served	Older Youth	3 17 8
		Younger Youth	+
		Adults	111 3 17
	Total Exiters	Dislocated Workers	
		Older Youth	1
		Younger Youth	11

		Negotiated Perfor Level	mance	Actua	l Performance Level	
Overtenne Outlefeetlen	Program Participants		68		70	
Customer Satisfaction	Employers		68		73	
	Adults		74		88.9	
Entered Employment Rate	Dislocated Workers		82		92.3	
	Older Youth		75		0	
	Adults		78		92.3	
	Dislocated Workers		85		94.4	
Retention Rate	Older Youth		81		0	
	Younger Youth		55		66.7	
	Adults(\$)		4,100		5,119	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		102.4	
	Older Youth (\$)		2,900		0	
	Adults		51		66.7	
On the dist/Pinters Pro-	Dislocated Workers		62		55	
Credential / Diploma Rate	Older Youth		52		0	
	Younger Youth		56		100	
Skill Attainment Rate	Younger Youth		65		95.5	
Description of Other State Ind	licators of Performance					
- "- "		Not Met	Met	t	Exceeded	
Overall Status of Local Perfor	mance	4	1		12	

Table O: Summary of Participants

Local Area Name:		Adults	15
NW Iowa Planning Region 3&4-1	Total Participants	Dislocated Workers	30
	Served	Older Youth	8
		Younger Youth	16
		Adults	7
	Total Exiters	Dislocated Workers	16 7 15
		Older Youth	
		Younger Youth	3

		Negotiated Perfor Level	mance	Actu	al Performance Level	
Overteness Outlefootless	Program Participants		68		68	
Customer Satisfaction	Employers		68		79	
	Adults		69		100	
Entered Employment Rate	Dislocated Workers		68			
	Older Youth		64		0	
	Adults		83		80	
	Dislocated Workers		89		90.9	
Retention Rate	Older Youth		70		0	
	Younger Youth		55		0	
	Adults(\$)		4,500		4,644	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		125.5	
	Older Youth (\$)		2,700		0	
	Adults		51		40	
	Dislocated Workers		62		35.7	
Credential / Diploma Rate	Older Youth		52		0	
	Younger Youth		56		100	
Skill Attainment Rate	Younger Youth		65		100	
Description of Other State Inc	licators of Performance					
		Not Met	Met	t	Exceeded	
Overall Status of Local Perfor	Overall Status of Local Performance		2		8	

Table O: Summary of Participants

Local Area Name:		Adults	8
NW Iowa Planning Region 3&4-2	Total Participants	Dislocated Workers Older Youth	19
	Served		3
		Younger Youth	12
		Adults	4
	Total Exiters	Dislocated Workers	7
		Older Youth	2
		Younger Youth	2

		Negotiated Perfor Level	mance	Actua	l Performance Level	
Customer Satisfaction	Program Participants		68		80	
Customer Satisfaction	Employers		68		69	
	Adults		69		100	
Entered Employment Rate	Dislocated Workers		73		100	
	Older Youth		67		0	
	Adults		77		100	
	Dislocated Workers		85		100	
Retention Rate	Older Youth		77		0	
	Younger Youth		55		0	
	Adults(\$)		3,900		7,415	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		94.7	
	Older Youth (\$)		2,700		0	
	Adults		51		0	
	Dislocated Workers		62		80	
Credential / Diploma Rate	Older Youth		52		0	
	Younger Youth		56		0	
Skill Attainment Rate	Younger Youth		65		100	
Description of Other State Inc	licators of Performance					
		Not Met	Met	<u> </u>	Exceeded	
Overall Status of Local Performance		7			10	

Table O: Summary of Participants

Local Area Name: Upper Exploreland Workforce Board Region 1		Adults	83
	Total Participants	Dislocated Workers	317
	Served	Older Youth	36
		Younger Youth	42
		Adults	39
	Total Exiters	Dislocated Workers	96
		Older Youth	10
		Younger Youth	7

		Negotiated Perfor Level	mance	Actual	Performance Level	
Customer Satisfaction	Program Participants		68		75	
Customer Satisfaction	Employers		68		78	
	Adults		73		88.5	
Entered Employment Rate	Dislocated Workers		78		90.9	
	Older Youth		65		83.3	
	Adults		78		92.9	
5 5 .	Dislocated Workers		89		93.3	
Retention Rate	Older Youth		78		92.3	
	Younger Youth		55		100	
	Adults(\$)		4,500		5,915	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		107.4	
	Older Youth (\$)		2,800		3,954	
	Adults		51		65.1	
	Dislocated Workers		62		64.5	
Credential / Diploma Rate	Older Youth		52		62.5	
	Younger Youth		56		80	
Skill Attainment Rate	Younger Youth		65		73.1	
Description of Other State Inc	licators of Performance					
		Not Met	Met	i	Exceeded	
Overall Status of Local Perfor	mance				17	

Table O: Summary of Participants

Local Area Name:		Adults	85
Western Iowa Tech Community College Region 12	Total Participants	Dislocated Workers	250
	Served	Older Youth	30
		Younger Youth	33
		Adults	41
	Total Exiters	Dislocated Workers	142
		Older Youth	13
		Younger Youth	16

		Negotiated Perfor Level	mance	Actua	al Performance Level	
Customer Satisfaction	Program Participants		68		74	
Customer Satisfaction	Employers		68		72	
	Adults		67		83.3	
Entered Employment Rate	Dislocated Workers		72		85.8	
	Older Youth		63		66.7	
	Adults		75		94.4	
	Dislocated Workers		89		96.9	
Retention Rate	Older Youth		75		66.7	
	Younger Youth		55		60	
	Adults(\$)		4,000		5,750	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		93.7	
	Older Youth (\$)		2,700		6,775	
	Adults		51		70.6	
	Dislocated Workers		62		60.4	
Credential / Diploma Rate	Older Youth		52		60	
	Younger Youth		56		66.7	
Skill Attainment Rate	Younger Youth		65		59.1	
Description of Other State Ind	licators of Performance					
Overall Status of Local But		Not Met	Met	t	Exceeded	
Overall Status of Local Perfor	mance		3		14	

Table O: Summary of Participants

Local Area Name:		Adults	22
Workforce Investment Board Region 5	Total Participants	Dislocated Workers	61
	Served	Older Youth	0
		Younger Youth	12
	Total Exiters	Adults	11
		Dislocated Workers	27
		Older Youth	0
		Younger Youth	3

		Negotiated Perfor Level	mance	Actua	l Performance Level	
Customer Satisfaction	Program Participants		68		87	
Customer Satisfaction	Employers		68		73	
	Adults		66		90	
Entered Employment Rate	Dislocated Workers		80		95.5	
	Older Youth		75		100	
	Adults		79		83.3	
	Dislocated Workers		88		95.2	
Retention Rate	Older Youth		79		100	
	Younger Youth		55		42.9	
	Adults(\$)		4,100		9,150	
Earnings Change / Earnings Replacement in Six Months	Dislocated Workers		92		112.8	
	Older Youth (\$)		2,800		0	
	Adults		51		58.3	
On the dist/Pinton Pro	Dislocated Workers		62		79	
Credential / Diploma Rate	Older Youth		52		100	
	Younger Youth		56		100	
Skill Attainment Rate	Younger Youth		65		100	
Description of Other State Ind	licators of Performance					
		Not Met	Met		Exceeded	
Overall Status of Local Perfor	mance	2			15	