# TENNESSEE DEPARTMENT OF LABOR & WORKFORCE DEVELOPMENT



# Workforce Investment Act Annual Report Program Year 2000

W W W . S T A T E . T N . U S / L A B O R ~ W F D

#### VISION

To be the nation's leading provider of comprehensive and efficient workplace and workforce services to enhance economic success for all Tennesseans.

#### **MISSION**

To be a proactive organization with valued employees; to bring together those who offer jobs and those who need jobs with job-related assistance, education, and training in a safe, profitable workplace.

#### **VALUES**

To treat each worker, business, and partner with professionalism and respect.

#### **GOALS**

AT THE END OF THE DAY...WE:

- 1. MADE THE WORKPLACE SAFER.
  - 2. TREATED PEOPLE FAIRLY.
  - 3. FOUND SOMEONE A JOB.
- 4. OPERATED MORE EFFICIENTLY.

# TENNESSEE DEPARTMENT OF LABOR & WORKFORCE DEVELOPMENT

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DON SUNDQUIST GOVERNOR

December 1, 2001

Dear Workforce Development Partners:

Several years ago, Tennessee realized the pressing need for a strong, skilled workforce to keep our state competitive in the global economy. Through the State's workforce development initiative, government at all levels came together to provide Tennesseans with a seamless, efficient workforce development system. This system offers both meaningful employment to our citizens and skilled, available employees to our businesses.

The primary reason Tennessee's system has been so successful is because of the partnerships that have been established all across the state. Tennessee's Career Center System offers all of the resources of local, state, and federal job-training agencies at a single location. Job seekers and employers no longer have to visit several different agencies for their employment and training needs.

I am extremely proud of what Tennessee has accomplished in the workforce development arena. Our state is a leader in delivering faster, more efficient employment and training services to our citizens. As you look through this report, you will see that Tennessee meets and exceeds several federal requirements. Tennessee has improved the way we deliver workforce development services to our citizens and will continue to employ new and better ways of doing business.

Sincerely,

Don Sundquist

DS/nhc

State Capitol, Nashville, Tennessee 37243-0001 Telephone No. (615) 741-2001



#### DEPARTMENT OF LABOR AND WORKFORCE DEVELOPMENT

DON SUNDQUIST GOVERNOR Andrew Johnson Tower 710 James Robertson Pkwy., 8<sup>th</sup> Floor Nashville, TN 37243-0655 (615) 741-2582

MICHAEL E. MAGILL COMMISSIONER

December 1, 2001

Dear Workforce Development Partners:

As a primary partner in Tennessee's workforce development system, it is an honor for me to look back over the last year at our state's accomplishments in delivering seamless, effective workforce development services to the citizens of this state. Since the Governor's workforce development initiative began in early 1998, Tennessee has made great strides to improve the way we do business.

The Tennessee Department of Labor and Workforce Development has nine programs in the state's workforce development system, including Job Service, Unemployment Insurance, Wagner-Peyser, WIA – Title I, Trade Adjustment Assistance (TAA), North American Free Trade Act (NAFTA), Workers' Opportunity Tax Credit (WOTC), Food Stamps-Employment and Training, and Adult Education. These programs, in addition to programs administered by other federal, state, and local agencies, were once scattered and duplicative.

With the implementation of the federal Workforce Investment Act in July 2000, the Tennessee Career Center system was created, finally bringing all workforce development partners under one roof to eliminate inefficiencies and duplication. With 14 comprehensive centers, 41 affiliate sites, and many other local offices across the state, job seekers and employers no longer have to search through the maze of programs to find what they need. All their employment and training needs can be found at a single location – the Tennessee Career Center or affiliate site nearest them.

Not only are we physically bringing partners together, we are doing so through technology as well. Through the case management activity tracking system, partners are able to share information, thereby having a more complete profile on the individuals they work with, which allows our staff increased efficiency in enrolling and tracking an individual's progress through the multitude of workforce development programs offered throughout the state.

As you look through this report, it is important to note all the significant accomplishments Tennessee has made in the workforce development arena. We are proud of these accomplishments. However, at the end of the day we ask one important question. Did we find someone a job? If the answer is yes, then we have been successful.

Sincerely,

Michael E. Magill

MEM/nhc



# STATE OF TENNESSEE DEPARTMENT OF HUMAN SERVICES

CITIZENS PLAZA BUILDING 400 DEADERICK STREET NASHVILLE, TN 37248 Telephone (615)-313-4700 Fax (615)-741-4165 TTY 1-800-270-1349

DON SUNDQUIST GOVERNOR NATASHA K.METCALF COMMISSIONER

November 20, 2001

To All Workforce Investment Act Partners:

I am pleased to write this letter regarding the Department of Human Services' (DHS) partnership with Tennessee's workforce development system.

The Workforce Investment Act (WIA) provides the framework for a workforce preparation and employment system that meets both the needs of Tennessee businesses and the needs of job seekers. DHS is proud to have three major programs play a role in this system: Vocational Rehabilitation, Families First, and the Food Stamp Employment and Training Program. In addition, being a part of the statewide Career Center System has provided streamlined services for job seekers across the state.

Our department is also a partner through the development of a uniform database across all workforce development employment and training programs that will facilitate administrative as well as programmatic communication. Through this enhanced database, all available services to job seekers will be more readily accessible to the client through co-enrollment and targeted referrals.

In addition, we have been effective in communicating to employers regarding the services the state can offer in securing a trained and ready workforce. This has been an improvement and promotes the connections and benefits that may be available through coordinated services at the state and local level.

Our partnership with the Department of Labor and Workforce Development has been fundamental to our continued success in preparing our clients for the workforce. Welfare reform in Tennessee has been assisted by an increase in the employer focus among the LWIAs. It has been a pleasure to serve as both a mandatory and voluntary partner in this exciting new phase of workforce development in Tennessee.

Sincerely,

Natasha K. Metcalf Commissioner

Natash X. Metcaly

NKM/btt



#### STATE OF TENNESSEE

#### DEPARTMENT OF EDUCATION

Division of Vocational-Technical Education Fourth Floor, Andrew Johnson Tower

710 James Robertson Parkway Nashville, TN 37243 615-532-2800

November 27, 2001

Mr. Michael E. Magill, Commissioner Tennessee Department of Labor and Workforce Development 8<sup>th</sup> Floor, Andrew Johnson Tower 710 James Robertson Pkwy. Nashville, TN 37243

Dear Commissioner Magill:

As we begin year three of both the *Workforce Investment Act* and the *Perkins Act 1998*, I want to thank you for the working relationship that we have between the Department of Labor and Workforce Development and the Department of Education. By cooperating at the state level, we have enhanced our ability to serve the citizens of Tennessee, and it appears that localities are now following our example.

We appreciate your department's commitment to focus on high school graduation as a key component of future success for students. This commitment manifests itself in numerous ways including your support of our proven Jobs for Tennessee Graduates model that assists at risk students in graduating from high school and entering the workforce. Additionally, the contracts that local workforce investment areas have with local school systems to coordinate and offer beneficial non-duplicated services should prove quite valuable in ensuring that students can be successful in their quest to earn a high school diploma. Finally, the collaboration that we have shared on the state, and in many cases, local Youth Councils has helped to provide a foundation for continued cooperation, which will result in greater student success.

Both our department and local education agencies have had greater opportunities for involvement with business, industry, and community partners thanks to our relationship. Being included in workforce summits and other events have provided valuable networking opportunities.

I look forward to working with you in the future as we continue our efforts on behalf of the Volunteer State.

Sincerely,

Becky Kent

Assistant Commissioner

BK:SG



# STATE OF TENNESSEE COMMISSION ON AGING AND DISABILITY

Andrew Jackson Building, Ninth Floor 500 Deaderick Street Nashville, Tennessee 37243-0860

James S. Whaley Executive Director

TDD 615-532-3893

Voice 615-741-2056 Fax 615-741-3309

November 20, 2001

Commissioner Michael E. Magill
Attention: Susie Bourque
Tennessee Department of Labor and Workforce Development
Andrew Johnson Tower
710 James Robertson Parkway
Nashville, Tennessee 37243

Dear Commissioner Magill:

Re: WIA Annual Report

In 1998, the Workforce Investment Act (WIA) included the Senior Community Service Employment Program (SCSEP) as a required partner in the One-Stop delivery system to ensure that older workers have access to information about the range of employment-related services available to them.

The Older Americans Act (OAA) Amendments of 2000 build on that partnership by requiring that all SCSEP grantees in an area coordinate their activities through the One-Stop delivery system. To this end, it requires the governor of each state to complete an annual state Senior Employment Service Coordination Plan (the Plan). The purpose of the Plan is to serve as a guide for SCSEP operators as they strategize their activities within the state.

In Tennessee, the Tennessee Commission on Aging and Disability is responsibility for the Plan's development and implementation. As a result of this directive, an older worker task force comprised of representatives from SCSEP grantees operating in Tennessee was formed. Its purpose is to strengthen coordination among SCSEP and services for older workers in the WIA One-Stop system as well as address goals established in the Plan. Since its inception in September, the members meet regularly to put into action the plan's goals and objectives.

Commissioner Michael E. Magill Page 2 November 20, 2001

Since July 1, 2000, coordination with WIA has been demonstrated in other ways as well. Tennessee SCSEP grantees are partners in each local One-Stop system, have representatives serving on Local Workforce Investment Boards, and have entered into Memorandums of Understanding describing how services will be provided. Also, across the state, many of the One-Stop career centers serve as training sites for SCSEP participants involved in work experience training. They learn new skills while helping meet staffing needs.

As the baby boom generation ages, the demand for employment and training services and income support for low-income older persons will substantially increase. The Urban Institute projects that there will be 1.4 million more disadvantaged adults over the age of 55 in the year 2005 than in 1995. Low-income seniors generally must continue working which will put added strain on workforce resources and the One-Stop system.

Therefore, improving SCSEP integration with WIA can help the Workforce Investment System prepare for the greater number of older workers it will be called on to serve. One-stops can benefit from the experience SCSEP has gained in serving this population.

The Tennessee Commission on Aging and Disability, the U.S. Forest Service, and the national SCSEP grantees are committed to working in close coordination with their WIA partners at the state and local levels. We believe in the effectiveness of these partnerships in making the publicly funded services available to older job seekers the best that they can be.

Sincerely,

Executive Director

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#### Introduction

The Workforce Investment Act of 1998 provides the framework for a unique national workforce preparation and employment system designed to meet both the needs of the nation's businesses as well as the needs of job seekers and those who want to further their careers. Title I of the legislation is based on the following elements:

- Training and employment programs must be designed and managed at the local level where the needs of businesses and individuals are best understood.
- Customers must be able to conveniently access needed employment, education, training, and information services at a single location in their neighborhoods.
- Customers should have choices in deciding the most appropriate training program that fits their needs and the organizations that will provide that service. They should have control over their own career development.
- Customers have a right to information about how well training providers succeed in preparing people for jobs.
   Training providers will provide information on their success rates.
- Businesses will provide information, leadership, and will play an active role in ensuring that the system prepares people for current and future jobs.

The Act builds on the most successful elements of previous federal legislation. Just as important, its key components are based on local and State input and on extensive research and evaluation studies of successful training and employment innovations over the past decade.

The new law made changes to the current funding streams, target populations, system of delivery, accountability, long-term planning, labor market information system, and governance structure.

A State workforce development board has been established and the State's five-year strategic plan has been developed. The Governor has designated local "workforce investment areas" and will oversee local workforce investment boards. New youth councils have been set up, as a subgroup of the local board, to guide the development and operation of programs for youth. Customers will benefit from a Career Center Delivery System that allows them to access core employment services and to be referred directly to job training, education, or other services.

Title I requires that standards for success be established for organizations that provide training services. It outlines a system for determining their initial eligibility to receive funds. It establishes the funding mechanism for states and local areas. It specifies participant eligibility criteria, and authorizes an array of services for youth, adults, and dislocated workers. It also authorizes certain statewide activities and a system of accountability to ensure that customer needs are met. Also authorized are a number of national the Job Corps; Native programs: American programs; migrant and seasonal Worker programs; Farm Veterans' Workforce Investment programs; Youth Opportunity grants for high-poverty areas; technical assistance efforts to states and local areas; demonstration, pilot, and other special national projects; evaluations; and, National Emergency grants.

#### **Background**

In the spring of 1998, Governor Don Sundquist established the Office Workforce Development. This office began the process of establishing Career Centers in Tennessee. In the spring of 1999, Tennessee submitted a transitional plan for WIA and later that year the Office of Workforce Development moved to the Labor Department. By the summer of 1999, a new department of state government called the Department of Labor and Workforce Development was established. This new Department was created by integrating: the Tennessee Department of Labor, Tennessee Department of Employment Security, Adult Education for the Department of Education and Food Stamp Employment and Training from Human Services. The following is a chart of events tracking the implementation of WIA.

#### **Workforce Investment Act Implementation Timetable**

Features	Date of Implementation	Comments
Plan Submitted	4/28/99 01/15/00 Youth 04/16/00 Comprehensive	A transitional plan was submitted that could not be approved until areas were designated. A Youth plan was submitted and approved in May.
Plan Approved	5/10/00 Youth 6/16/00 Comprehensive	The state plan is available on our website at www.state.tn.us/labor-wfd.
Unified Plan	Yes	All required partners included.
Transition Date	7/1/00	All state level implementation features are in place, local implementation still in progress.
State Board	Grandfathered	A full orientation of the State Workforce Development Board was conducted on 05/31/00, all local plans were recommended for approval.
Local Boards	6/30/00 Local Boards are not Grandfathered Boards	All Local Boards were certified by 6/30/00
Board Certification	Board Orientations from the state – 08/00	Orientations were provided to 11 of the 13 local boards.
Local Areas	13, Designated on 01/28/00	14 former areas, two did not meet population requirements, new configuration results in 13 LWIAs.
One Stops	2 in 1998 14 by 06/30/00	The Career Center System is complete regarding comprehensive centers. Satellite offices continue to be developed.
Service	Technical Assistance Training	All local areas participated in regional
Sequencing Policy	from 6/20/00 through 08/23/00	sessions.
ITA Policies	Technical Assistance Training from 6/20/00 through 08/23/00	All local areas participated in regional sessions.

Program Policies	7/1/00 - present	The state has issued 18 WIA policies.
Performance Measures	Negotiated 05/25/00	The entire state uses the same measures.
Provider Certification Criteria	Technical Assistance Training from 6/20/00 through 08/23/00	All local areas participated in regional sessions.
Ongoing Technical Assistance	Technical Assistance Training from 6/20/00 through present with a focus on areas with transition problems	All local areas participated, five with intensive involvement from the state.
Workforce Data Management System	01/02/01 ICMAT 07/13/01 CMAT	An interim system was used until the comprehensive CMAT system was fully implemented.

"As I travel throughout the States in the Southeastern region, I have observed that where one agency is responsible for both the SESA and the training side, it is easier to implement the workforce system. Tennessee, through its recent merger of both agencies into one, it is a prime example of how one agency head is able to have a strong, consolidated workforce system to serve their customers."

Anna Goddard, Regional Administrator United States Department of Labor Partner Services

At the End of the Day...We:

Operated More Efficiently

### Workforce Development: A Partnership That Works



Employers



Job Seekers

#### One Year After Implementation

All twelve mandatory WIA programs are offered through 14 full-service comprehensive Career Centers and 41 affiliated sites. From July 1, 2000 through June 30, 2001, the centers served 362,186 job seekers.

#### Making a Difference to Employers

- Approximately 140,000 job seekers found jobs through the Career Center System last year. The Work Opportunity Tax Credit provided Tennessee employers with \$112 million in federal tax savings.
- Incumbent Worker projects provided training that prevented layoffs from occurring.
- Streamlined services were offered for easier access.
- Services, provided to jobseekers through the system, included work preparation and training these totaled almost one-half million.
- Approximately 8,000 adults received their GED in the past two-quarters -- a 10% increase over last year.
- 126,285 registered applicants entered employment through Job Service.
- 18,026 Veterans received assistance in finding employment.
- 6,105 participants were placed by Vocational Rehabilitation.
- 9,344 participants in Families First are employed.
- This year, the volume of Trade Adjustment Assistance training contracts has doubled over last year.
- The Dislocated Worker and Trade Act together have enrolled nearly 7,000 participants.

Services to Employers

At the End of the Day...We:

Treated People Fairly

#### **Services to Employers**

Through the Workforce Investment Act

The Workforce Investment Act of 1998 was designed to be employer driven. It provides the flexibility for states to address employment standards that most organizations will require to ensure flexibility, performance, and continuity for economic competitiveness and employee growth and advancement. A summary of these services is provided below.

#### Access to Job Seekers

The Department of Labor and Workforce Development offers employers access to jobseekers through the Career Center System. Any employer can place a simple request for referrals through the labor market exchange program offered at each of the Career Centers.

#### **Customized Training**

When an employer identifies the need to train a group of job applicants in a specific occupational skill area, the Local Workforce Investment Area can assist with meeting that employer's training needs. The local program can pay up to 50% of the total cost for training a group of potential employees. The employer must agree to hire all of the applicants referred who successfully complete the training.

#### **On-the-Job Training**

When an employer identifies the need to fill a vacant position, that employer often has a choice of hiring a skilled worker or hiring one who needs additional training. If the employer is willing to hire an individual with no experience for that vacant position, an on-the-job training contract may be developed with the Local Workforce Investment Area. Under this agreement, the local program can pay up to 50% of the trainee's wages during the specified training period. The employer must agree to hire the trainee, if he/she successfully completes this training.

#### **Incumbent Worker Training**

The state may enter into an agreement with an employer to provide training for workers whose skills must be upgraded in order to avert worker dislocation. The state program may provide up to 100% of training costs for this type of training. These types of projects will be piloted in Tennessee this year through the state's dislocated worker program.

**Success Stories** 

At the End of the Day...We:

Found Someone a Job

#### **WIA Participants**

#### Middle Tennessee -Terry

Terry had not searched for a job for in more than 20 years and was wondering if he was up to such an important task after he was laid off. During the first two months after the lay off, he searched the Internet, contacted "headhunters" and scanned the want ads of the local newspaper without a lot of promising prospects. Then, someone at the Athena Learning Center mentioned he should contact the Middle Tennessee Career Center. He went to the Nashville center that very afternoon and was able to meet with a career counselor within a few days. The career counselor helped him select workshops that enhanced his job search.

Staff at the Middle Tennessee Career Center also assisted him to not only revise his resume, but offered methods to customize it for the many different jobs he pursued. During the "interview workshop," Terry was soon able to recognize bad habits or mistakes that could decrease his chances for success on the job interview. Suggestions were offered to correct problems before he got to the interviews. The "negotiating workshop" prepared him to pursue the top salary he wanted and deserved.

Terry attributes his new job to the many new skills he learned at the Career Center, such as the benefits of networking, especially with others also looking for work. He even obtained an important job lead from another "job club" member, "The job club is a wonderful outlet for emotional support. After all, we were all in the same boat despite our differences and educational levels," said Terry. "The workshop facilitators also gave me the emotional support needed to keep searching."

#### East Tennessee - Amanda

Amanda, an 18-year-old mother of two children, needed to develop more work skills to help supplement her husband's income as they raised their children. She pursued and received a General Equivalency Diploma (GED) through the local GED option plus program offered by the Roane County School System. Once she obtained her GED, she decided to apply for assistance with the state's Workforce Investment/Workforce Network program. Amanda learned about this program through a friend.

After receiving a referral from a staff member with the Tennessee Department of Labor and Workforce Development, Amanda went to the local Workforce office. Soon, the wheels of action began turning to prepare this young woman for a new career. Amanda passed a nursing pre-test and was accepted the local into Tennessee Technology Center's LPN program. She began classes in October of 2000.

Almost a year later, on September 26, Amanda completed the training and began preparing for the state certification test. She passed the certification test and is currently working at Roane Medical Center as an LPN.

Amanda and her husband successfully met the challenge of juggling a hectic schedule of work, school, children, and the other demands of a young household. Today they are able to reap the long-term benefits of Amanda's efforts and her new career.

#### South Central Tennessee - Jamie

For those pursuing a GED, students are finding life-changing tools while enrolled in a new program at Sylvan Career Starters. The eight-week program, funded by the South Central Tennessee Workforce Board, offers those who qualify GED preparation courses and valuable skills to enhance their marketability as potential employees. Jamie is one of those many students.

After leaving a well-paying job to further her education, instructors agree this 18-yearold is an inspiration to those who may want to plan now for a better future. Columbia resident, who dropped out of school when she was in the sixth grade, says she realized quickly a GED and additional education were essential for a better future. Though her first goal is to do well on the GED exam, Jamie wants to acquire additional computer skills and perhaps pursue a career in the secretarial field. She says the skills gained from this program adopted by the local board, and the support provided by the instructors and staff helped her realize her true potential. "I feel like I can do just about anything now," she said.

course offers preparation math/reading, computer literacy and career readiness. Students graduating from the program's first class have either found jobs or are actively pursuing interviews, Center Director Janet McAlister said. "We provide small group instruction that is tailored to meet each individual participant's particular needs. We also offer job placement assistance," she said. "We try to help students overcome the obstacles standing in their way. For example, we work with agencies in the community to help students find transportation and childcare" if they are needed. The program is free and is open to out-of-school youth (ages 18-21) who meet eligibility requirements and live within the local board's eight county service area.

The program also offers performance-based payments for those meeting eligibility standards. McAlister said instructors target educational skill deficiencies and help familiarize students with computers. "I used to hate math in school," Jamie said. "Now I can do everything well except Geometry." Jamie said the one-on-one help, offered by the staff has been essential to her success but she stresses students will get out of the program what they put into it. "They (the staff) are not miracle workers," she said. "Students have to want to do well and put effort into the program."

Jamie said the program has helped her gain confidence in herself, gain focus on her future goals and become a stronger-minded individual. "Having the staff behind me has really empowered me."

#### East Tennessee - Janice

When one of East Tennessee's (Jacksboro's) major businesses announced it was closing, the Campbell County community and many of its citizens were devastated by this news. More than 250 employees would lose their jobs and have their lives disrupted emotionally and financially.

Janice, a 52-year-old grandmother, is one of the former employees who went through this ordeal. Janice had worked for this company for 25 years and was earning more than \$15 an hour. However, with her positive attitude and a strong desire to learn new skills, Janice quickly enrolled in a drafting program at the Tennessee Technology Center at Jacksboro, Tennessee.

After completing her course work and earning the recognition as one of the center's top students, Janice obtained a new job and is earning over \$36,000 a year.

### **Performance**

# **VALUES**

To be a proactive organization with valued employees; to bring together those who offer jobs and those who need jobs with jobrelated assistance, education, and training in a safe, profitable workplace.

#### **Performance Measures**

Tennessee began the process of establishing workforce development goals and measures in December 1998 as part of its WIA system of performance management that has an outcome-based focus with expectations of success. cost-effectiveness and accountability. The State established performance goals based on parameters described in TEGL 8-99. In preparation for WIA implementation, Tennessee conducted a performance measures simulation using JTPA and UI wage data. The University of Memphis, technical contractor conducting this simulation, matched JTPA SPIR data to 13 quarters of UI data provided by the Department of Labor and Workforce Development. In addition to simulating the WIA measures, this process examined the impact of non-covered and out-of-state placements on state and area performance. Data from this study will direct state policy decisions in the areas of planning, systems integration and performance evaluation. Tennessee's goals are higher than the national average on all measures including the two customer satisfaction measures. For the following two years, the goals have been set with an increase of one and one-half percent for each year. By requiring an increase, state and local areas encouraged to review information received from customers and to correct or to improve lower rated areas. By addressing customer concerns, state and local areas will be able to meet the customers' needs more appropriately. Customer satisfaction data is collected quarterly through statewide random sampling using a standardized customer satisfaction survey form. Survey results will include a representative sample for each local board and will be linked to specific state performance measures for continuous improvement.

Performance data is collected and analyzed through the State's Case Management Activity Tracking System (CMATS). CMATS is a WEB based, Oracle 9i Database. multi-department. Case Management and Activity Tracking System. CMATS is an effort of eight major state agencies partnering to provide Tennessee with comprehensive Workforce Investment application. Once a participant enters the local office, the counselor begins initial intake on the individual to determine eligibility. The counselor develops a master plan of which programs the participant qualifies for and then a case manager or counselor is assigned for the service tracking. The counselor schedules all the participants' services. activities attendance on CMATS. This continues until the participant completes each program and the case is closed. All outcomes for each program will also be received and stored in CMATS.

As data is collected, the information will be disseminated to the State Board for its Performance is reviewed on a quarterly basis. Technical Assistance is provided to the LWIA when it falls below the performance standard. The LWIB will then develop an action plan in response to Progress reviews will the data. conducted to determine progress of action If performance falls below the standard in the next year, the State will take action through the guidelines established in section 666.420 of the WIA interim federal regulations. The State and Local Boards will annually review results of performance data and make recommendations to be implemented in the upcoming program year.

# **Table for Performance Goals**

WIA Requirement at Section 136(b)	Performance Goals Out- Years				
	1	2	3		
ADULTS					
Entry into Unsubsidized Employment	74%	75.5%	77%		
6-Months Retention in Unsubsidized Employment	80%	81.5%	83%		
6-Months Earnings received in Unsubsidized Employment	\$3171.71	\$3219.28	\$3267.56		
Attainment of Educational or Occupational Skills Credential	60%	61.5%	63%		
DISLOCATED WORKERS	Park I	17.52			
Entry into Unsubsidized Employment	79%	80.5%	82%		
6-Months Retention in Unsubsidized Employment	90%	91.5%	93%		
6-Months Earnings Replacement in Unsubsidized Employment	92%	93.5%	95%		
Attainment of Educational or Occupational Skills Credential	60%	61.5%	63%		
YOUTH AGED 19-21					
Entry into Unsubsidized Employment	70%	71.5%	73%		
6-Months Retention in Unsubsidized Employment	80%	81.5%	83%		
6-Months Earnings received in Unsubsidized Employment	\$3075.47	\$3121.60	\$3168.42		
Attainment of Educational or Occupational Skills Credential	50%	51.5%	53%		
YOUTH 14-18			2 4		
Attainment of Basic, Work Readiness and/or Occupational Skills	72%	73.5%	75%		
Attainment of Secondary School Diplomas/Equivalents	60%	61.5%	63%		
Placement and Retention in Post-Secondary Education/Training, or Placement in Military, Employment, Apprenticeships	54%	55.5%	57%		
CUSTOMER SATISFACTION					
PARTICIPANT	70%	73%	76%		
EMPLOYER	70%	73%	76%		

<sup>\*</sup>The baseline figures on this chart were based on a simulation using data from the October 1, 1997 through September 30, 1998 as directed in TEGL 7-99 and 8-99, issued March 3, 2000.

Table A – Workforce Investment Act Customer Satisfaction Results

Customer Satisfaction	Negotiated Performance Level	Actual Performance Level - ACSI	Number of Completed Surveys	Number of Customers Eligible for The Survey	Number of Customers Included in the Sample	Response Rate
Participants	70%	79.9%	1033	1991	1991	52%
<b>Employers</b>	70%	75.2%	3469	5376	5376	65%

Table B – Adult Program

	Negotiated Performance Level	Actual Perf	Actual Performance Level		
Entered Employment Rate	74%	67.3%	1,615 2,400		
Employment Retention Rate	80%	80%	1,745 2,181		
Earnings Change in Six Months	\$3171.71	\$3418	\$7,454,520 2,181		
Employment and Credential Rate	60%	51.5%	154 299		

Table C – Outcomes for Adult Special Populations

	Public Assistance Recipients Receiving Intensive or Training		Vet	erans	1	Individuals with Disabilities		Older Individuals	
		vices							
Entered									
Employment	ļ	31		45		122		110	
Rate	77.5%	40	59.2%	76	50.6%	241	53.4%	206	
Employment									
Retention	Ì	34		53	1	97		105	
Rate	87.2%	39	81.5%	65	67.8%	143	76.1%	138	
Earnings Change in Six Months	\$4,231	\$164,996 39	\$4,035	\$262,256 65	\$2,478	\$354,341 143	\$2,684	\$370,395.00 138	
Employment and									
Credential	ļ	21		7	}	10		19	
Rate	42.9%	49	33.3%	21	35.7%	28	44.2%	43	

Table D - Other Outcome Information for the Adult Program

	D Other Out	ome miormación	TOT THE TRUME IN	<u> </u>	
	Individuals Who	Received Training	Individuals Who Received Only Core and Intensive Services		
	Ser	vices			
Entered		155		1,460	
Employment Rate	73.8%	210	66.7%	2,190	
Employment		176		1,569	
Retention Rate	78.2%	225	80.2%	1,956	
Earnings Change		\$743,551		\$6,710,969	
in Six Months	\$3,305	225	\$3,431	1.956	

Table E - Dislocated Worker Program Results At-A-Glance

	Negotiated Performance Level	Actual Peri	formance Level
Entered Employment Rate			2,637
	79%	76.9%	3,427
Employment Retention			2,284
Rate	90%	86.6%	2,637
Earnings Change in Six			\$24,782,799
Months	92%	96.4%	\$25,708,306
Employment and			195
Credential Rate	60%	51.7%	377

Table F - Outcomes for Dislocated Worker Special Populations

	Vete	erans	ans Individuals With Older Individuals Disabilities				Displ Homen	
Entered	-							
Employment		72		60		173		0
Rate	66.1%	109	60%	100	60.5%	286	0%	0
Employment						1		l
Retention		59		51		144		0
Rate	81.9%	72	85%	60	83.2%	173	0%	0
Earnings								
Replacement		\$795,525		\$496,223		\$1,440,905		0
Rate	113.9%	\$698,172	105%	\$474,328	79.2%	\$1,818407	0%	0
Employment								······
and						] ]		
Credential		2		6		10		0
Rate	22.2%	9	75%	8	33.3%	30	0%	0

Table G - Other Outcome Information for Dislocated Worker Programs

	STATE STATE THE STATE OF THE ST					
		Received Training rvices	Individuals Who Received Only Core and Intensive Services			
Entered		317		2,320		
Employment Rate	84.1%	377	76.1%	3,050		
Employment		277		2,007		
Retention Rate	87.4%	317	86.5%	2,320		
Earnings Change		\$3,389,334		\$21,393,464		
in Six Months	94.6%	\$3,583,245	96,7%	\$22,125,061		

Table H - Older Youth Results At-A-Glance

	Negotiated Performance Level	Actual Performance Level		
Entered Employment Rate	70%	70.9%	376 530	
Employment Retention Rate	80%	81.2%	445 548	
Earnings Change in Six Months	\$3,075.47	\$3,306	\$1,811,852 548	
Employment and Credential Rate	50%	42.1%	313 743	

Table I – Outcomes for Older Youth Special Populations

	Public Assistance Recipients		Veterans		Individuals With Disabilities		Out-of-School Youth	
Entered Employment Rate	78%	78 100	100%	1	63%	17 27	70.7%	352 498
Employment Retention Rate	77.9%	74 95	100%	1	84.6%	22 26	80.7%	419 519
Earnings Replacement Rate	\$3,080	\$292,601 95	0	0	\$4,271	\$111,041 26	\$3,283	\$1,703,844 519
Employment and Credential Rate	39.8%	47 118	0	0	50%	18 36	41.1%	289 704

Table J - Younger Youth Results At-A-Glance

	Negotiated Performance Level	Actual Performance Level		
Skill Attainment		Too be a VVIIV	550	
Rate	72%	91.9%	598	
Diploma or Equivalent			143	
Rate	60%	52%	275	
Retention			286	
Rate	54%	23%	1221	

Table K - Outcomes for Younger Youth Special

		ssistance pients	Individua Disabil		Out-of- You	
Skill Attainment		195		213		280
Rate	92.8%	210	89.4%	238	82.8%	338
Diploma or		43		32		98
<b>Equivalent Rate</b>	50.5%	85	35.1%	91	39.5%	248
Retention Rate		57		37		119
	16.1%	352	18.8%	196	23.2%	512

Table M - Participation Levels

	Total Participants Served	Total Exiters	
Adults	6,269	1,712	
Dislocated Workers	5,971	1,682	
Older Youth	2,690	517	
Younger Youth	1,163	269	

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To be the nation's leading provider of comprehensive and efficient workplace and workforce services to enhance economic success for all Tennesseans.

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#### AFFILIATE CENTERS

(Sumner County) 175 College Street Gallatin, TN 37066 (615) 451-5800 Fax: (615) 451-5848

(Williamson County) 225 Noah Drive Suite 360 Franklin, TN 37064 (615) 790-5512 Fax: (615) 790-5520 (Dickson County) 446 Highway 46 S Dickson, TN 37055 (615) 441-6210 Fax: (615) 441-6217

(Robertson County) 511 Hill Street Springfield, TN 37172 (615) 382-2418 Fax: (615) 384-4318

#### **TDOL&WFD Local Offices**

(Humphreys, Houston Counties) 101 South Church Street Waverly, TN 37185-2109 (931) 296-2393 Fax: (931) 296-7635

(Sumner County) 144 West Knight Street Portland, TN 37148 (615) 325-7682 (Stewart County) Stewart County Courthouse P. O. Box 207 Dover, TN 37058-0207 (931) 232-6672

## **COMPREHENSIVE CAREER CENTER**

Middle Tennessee Career Center MetroCenter 621 Mainstream Drive, Suite 210 Nashville, TN 37228 Telephone: (615) 862-8890

Fax: (615)862-8910

#### **Affiliate Site**

Opry Mills Learning & Development Ctr. 437 Opry Mills Drive Nashville, TN 37214 (615) 514-9676 Fax: (615) 514-9680

(Rutherford County) 220 East Vine Street Murfreesboro, Tn 37130 (615) 898-8050 Fax: (615) 898-8068

#### **TDOL&WFD Local Offices**

(Wilson, Trousdale Counties) 328 North Cumberland St. P.O. Box 100 Lebanon, TN 37088-0100 (615) 443-2739 (615) 443-2743 Fax: (615) 443-2779

## (Davidson County)

3763 Nolensville Road Nashville, TN 37211 (615) 741-3556 Fax: (615) 532-2773

752 Madison Square Shopping Ctr. P. O. Box 920 Madison, TN 37116 (615) 868-6400 Fax: (615) 865-8291

# **COMPREHENSIVE CAREER CENTER**

South Central Tennessee Career Center 119 Nashville Highway, Suite 106 Northway Shopping Center Columbia, TN 38402 Telephone: (931) 490-3800

Fax: (931) 490-3888

#### **TDOL&WFD Local Offices**

(Lewis, Hickman, Perry Counties) 28 Park Avenue North Hohenwald, TN 38462--1422 (931) 796-3319 Fax: (931) 796-1558

(Lawrence County)
241 East Taylor Street
P.O. Box 309
Lawrenceburg, TN 38464-0309
(931) 766-1405
(931) 766-1408

(Giles County)
Brookland Office Plaza
923-B East College St., Suite 101
P.O. Box 386
Pulaski, TN 38478-0386
(931) 424-4006
Fax: (931) 424-4008

(Wayne County) 525-B Highway 64 East Waynesboro, TN 38485 (931) 722-9428

## COMPREHENSIVE CAREER CENTER

West Tennessee Career Center 416 E. Lafayette Street Jackson, TN 38301 Telephone: (731) 423-5860 Fax: (731) 423-5864

#### AFFILIATE CENTERS

(Hardeman County) 103 S. Lauderdale St. Bolivar, TN 38008-2329 (731) 658-6442 Fax: (731) 659-2148

(Carroll, Benton Counties) 19870 East Main Street P.O. Box 767 Huntingdon, TN 38344-0767 (731) 986-8217 Fax: (731) 986-2055

(Hardin, McNairy Counties) 2113-B Wayne Road Savannah, TN 38372-0970 (731) 925-5095 Fax: (731) 925-6408 (Henry County) 1023 Mineral Wells Ave. Paris, TN 38242-7537 (731) 644-7355 Fax: (731) 644-7386

(Henderson, Decatur Counties) 67 West Church Street P. O. Box 590 Lexington, TN 38351 (731) 968-8159 (731) 968-4251 Fax: (731) 968-8745

(Haywood County)
West TN Career Ctr - Brownsville
140 S. Wilson
P. O. Box 413
Brownsville, TN 38012
(731) 772-3490
Fax: (731) 772-8323

#### **TDOL&WFD Local Offices**

(Benton County) (open Wed. only) 119 Cole Street Camden, TN 38320 (731) 584-6058

(Weakley County) 8714 Highway 22, Suite B Dresden, TN 38225 (731) 364-2554 Fax: (731) 364-3005

## COMPREHENSIVE CAREER CENTER

Northwest Career Center 439 McGaughey Street Dyersburg, TN 38024-0565 Telephone: (731) 286-8300 Fax: (731) 286-8354

#### **AFFILIATE CENTERS**

(Obion County) 1418 Stad Avenue Union City, TN 38261 (731) 884-2621 Fax: (731) 884-2625

(Gibson, Crockett Counties) 1481 Mullins Street P.O. Box 428 Humboldt, TN 38343 (731) 784-3552 (731) 784-3557 Fax: (731) 784-7537 (Lauderdale County) 164 North Main Street P.O. Box 506 Ripley, TN 38063-0506 (731) 635-3479 Fax: (731) 635-3216

(Tipton County)
724 East Lucky Plaza
Highway 51, North
P.O. Box 645
Covington, TN 38019-0645
(901) 475-2529
Fax: (901) 4752537

## **COMPREHENSIVE CAREER CENTER**

Memphis Area Career Center 444 North Main Street, 2<sup>nd</sup> Floor Memphis Area Transit Authority Terminal Memphis, TN 38103 Telephone: (901) 545-2240 Fax: (901) 545-2250

#### **AFFILIATE CENTERS**

Fayette County Career Center 121 Court Square Somerville, TN 38068

#### **TDOL&WFD Local Offices**

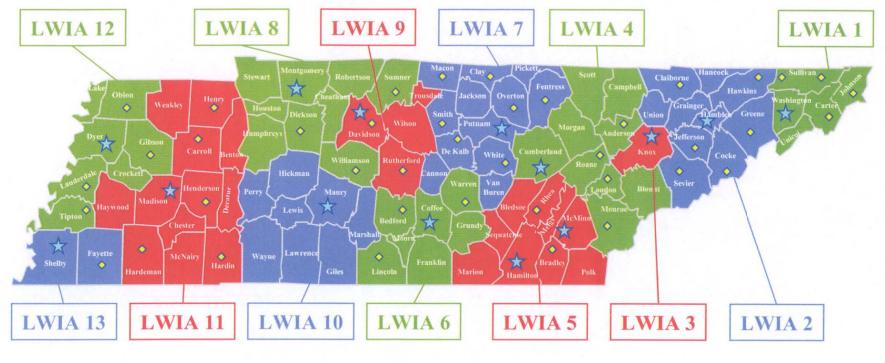
Millington Naval Air Station Job Service/Spouse Employment NAS Building N762 Millington, TN 38053 (901) 874-5381 Fax: (901) 874-7538

1295 Poplar Avenue Memphis, TN 38174-0859 (901) 543-7535 Fax: (901) 543-7795

942 West Poplar, Suite 4 Collierville, TN 38017-2546 (901) 853-4752 Fax: (901) 853-0623 2745 S. Mendenhall Road Memphis, TN 38115 (901) 543-7831 Fax: (901) 543-7156

2850 Austin Peay Hwy. Suite 132 Memphis, TN 38168 (901) 543-7842 Fax: (901) 543-7155

# Tennessee Local Workforce Investment Areas





Comprehensive Career Centers (14)



Affiliated Sites (41)



# Tennessee Department of Labor and Workforce Development Employment and Training Division Staff Information

NAME	TITLE	PHONE NO.
Bourque, Susie	Performance Coordinator	741-4092
Bryant, Bobby	Grants Analyst 3, Dislocated Worker Services	532-3540
Cowden, Susan	Director, Employment & Training	741-3874
Craig, Joan	Manager, Technical Assistance	741-0889
Crosby, Margaret	Employer Training Services	253-4168
Forehand, Thomas	Secretary, Dislocated Worker Services	253-6236
Gregory, Joyce	Technical Assistance	741-4316
Harding, Peggy	Technical Assistance	741-3986
<b>Harris-Morehead,</b> Patricia	Participant Services Policy Compliance	253-1374
Ingram, Donald	Manager, Dislocated Worker Services	253-5868
King, Regina	Administrative Secretary, Policy Compliance	741-0354
Morris, Theresa	Administrative Secretary, Administration	741-5526
Perryman, Elaine	Employer Training Services	253-1330
Piercy, Nan	Youth Specialist/Employer Training Services	741-3988
Sparks, Steve	DHS/Employer Training Services	253-5869
Stone, Louis	Dislocated Worker Unit	741-3849
Tamerat, Rubka	Participant Services	741-6786
<b>Van der Spuy,</b> Sterling	Youth Services	532-5945
Velez-Velez, Ramon	Technical Assistance	741-3872