## SECTION 1.0 EXECUTIVE SUMMARY AND KEY FINDINGS

The objective of this U.S. Department of Commerce, National Telecommunications and Information Administration (NTIA), Technology Opportunities Program (TOP) grant evaluation study was to examine project accomplishments, effectiveness, and lessons learned from selected TOP grants funded in 1996 and 1997 that were no longer receiving funds as of June 2000. A total of 48 TOP projects were eligible for participation in the study. Contacts were identified for all 48 grant projects and a comprehensive survey was sent to each by email or fax. Forty-two (42) surveys were returned achieving an 89.3% response rate. The survey responses were analyzed quantitatively and qualitatively to identify key findings related to project outcomes, implementation, sustainability, technology, impact, evaluation, community involvement, and project dissemination. Eight key findings, supported by statistics, are documented in this report. The key findings are summarized in Table 1.0-1.

Table 1.0-1: Results of Key Findings and Statistics of Grantee Surveys

| KEY FINDING  | KEY FINDING STATISTICS   |
|--|--|
| Outcomes: TOP grant projects improved services             | 93% of respondents reported serving  |
| provided to disadvantaged and underserved                  | disadvantaged and/or underserved populations.  |
| populations, provided learning and training                | • An average of 80-90% of the respondents  |
| opportunities, and removed technological barriers.         | reported meeting or exceeding each outcome.  |
| On average, almost all respondents indicated               | <ul> <li>86% of respondents reported addressing</li> </ul>   |
| achieving outcomes at or above expected levels.            | technological barriers.  |
| Implementation: TOP grantees proposed and                  | • On average, 80% of the responding TOP grantee  |
| implemented a wide variety of planning, access,            | organizations implemented their projects at a  |
| technology, and training activities to achieve their       | level that met or exceeded what was proposed.  |
| objectives. Most projects were noted as generating spin-   | • 62% of respondents indicated the existence of  |
| off activities, which are additional services not proposed | spin-off activities that resulted in a total of  |
| in the original TOP proposal. The most common              | \$35.5M in additional funding across all   |
| obstacles or impediments experienced were the              | projects.  |
| underestimation of planning time, inadequate or under-     | • 74% of respondents underestimated the amount   |
| qualified staffing, and lack of commitment and follow-     | of effort/time required; 57% noted inadequate  |
| through.   | or under-qualified staffing; and 50% indicated   |
|  | a lack of commitment and follow-through on   |
|  | the part of partners and/or community  |
|  | stakeholders.  |
| Sustainability: Eighty-eight percent of survey             | 88% of the responding TOP projects remained in   |
| respondents reported sustainability through 2000, and      | operation at the time of the survey.   |
| remain in operation. Factors cited for project growth and  | <ul> <li>One-third have expanded services since the grant</li> </ul>   |
| expansion included additional funding, private sector      | period ended.  |
| support, as well as staff and partner commitment and       | • Five of the forty-two projects have ceased service.  |
| collaboration. Reasons cited for lack of project           |  |
| sustainability include personnel changes and lack of       |  |
| funding.   |  |
| Impact: TOP grant funding served as a primary              | • 67% of the responding grantees estimated that  |
| enabler of project implementation, resulting in the        | projects would never have been implemented   |
| projects' ability to increase their range of services and  | without TOP funds.   |
| expand the number of people served, while                  | <ul> <li>Of the 33% respondents that felt their project<br/>would have been implemented without TOP</li> </ul> |
| accelerating project implementation.                       | funds, nearly all noted that the number of people  |
|  | reached by the project would have decreased, that  |
|  | the project would have been delayed, and that the  |
|  | range of services offered would have decreased.  |

Table 1.0-1: Results of Key Findings and Statistics of Grantee Surveys Continued

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|---|--|
| Community Involvement: TOP grant projects                 | • 98% of the responding grantee organizations                        |
| surveyed partnered with an average of 18 other            | partnered with other organizations, of which 62%                     |
| organizations to achieve project goals.                   | developed new partnership relationships.                             |
|   | • 64% of the responding grantee organizations                        |
|   | indicated partnering with educational institutions.                  |
|   | • 64% of the responding grantee organizations also                   |
|   | indicated partnering with government agencies.                       |
| <b>Technology:</b> TOP grant funding enhanced various     | 83% of the responding grantee organizations                          |
| types of telecommunications technology and services       | reported that their projects used digital services.                  |
| offered to grantee project end users.                     | <ul> <li>77% of respondents noted that planned technology</li> </ul> |
|   | resource needs were met.   |
|   | 69% of respondents helped end users obtain access                    |
|   | to the Internet.   |
|   | 64% of respondents indicated that their projects                     |
|   | made personal computers available to end users.                      |
| <b>Evaluation:</b> The TOP grant projects surveyed used a | 90% of the project data evaluated is related to end-                 |
| variety of methods to measure end-user satisfaction       | user satisfaction and 81% to project benefits for end                |
| levels, evaluate effectiveness of resources and           | users.   |
| services offered, and determine overall project           | 79% of respondents indicated that they had                           |
| benefits.   | completed an evaluation report.                                      |
|   | • Participant observations (79%) and surveys (76%)                   |
|   | were the most frequently cited methods of evaluation                 |
|   | utilized for data collection.  |
| <b>Project Dissemination:</b> Grantees strongly agreed    | 96% of respondents agreed that their project                         |
| that their projects would serve as replicable models      | innovation was advantageous, and 93% of project                      |
| to other organizations, and that innovations              | grantees indicated agreement that these                              |
| introduced by their projects could be adopted by          | advantages were easily documented,                                   |
| other organizations.                                      | demonstrated, and communicated to others.                            |
| outer organizations.                                      | • 95% of the responding grantee organizations                        |
|   | indicated that their projects might serve as                         |
|   | replicable models.   |
|   | On average, thousands of organizations were                          |
|   | receiving information on each project through                        |
|   | Internet web sites and thousands more through                        |
|   | marketing efforts and advertising.                                   |

The survey results indicated that TOP grant projects were highly effective in meeting their project goals as a direct result of TOP grant funding. To date, TOP has awarded 456 grants, in all 50 states, the District of Columbia, and the U.S. Virgin Islands, totaling \$149.7 million and leveraging \$221 million in local matching funds. It was evident that the projects implemented with TOP grant funds served to improve the quality of, and the public's access to, education, health care, public safety, and other community-based services. In addition, project grantees shared lessons learned and valuable information regarding their projects with other organizations. The extensive partnering by grantee organizations led to the implementation of similar projects or project-related ideas by other organizations, further extending the effects of TOP grant funding.