Export Outlook for Solid Wood Products Revised FY 2004 Forecast: 1 \$100 million to \$5.1 Billion

Revised FY 2004 Forecast

Upside Developments

Exports to Canada up due to US housing market and weaker US dollar

Hardwood lumber exports to China continue to rise with China's furniture production

Downside Developments

Exports to the Caribbean decreasing with limited hurricane-related construction

□Softwood lumber exports face increased competition in Japan and the EU

Wild Cards

□Wood products on Foreign Sales Corporation list

