



# **Washington–Baltimore– Northern Virginia, DC–MD–VA–WV National Compensation Survey April 2007**

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# Preface

Data shown in this bulletin were collected as part of the Bureau of Labor Statistics (BLS) National Compensation Survey (NCS). The survey could not have been conducted without the cooperation of the many private establishments and government agencies that provided pay data included in this bulletin. The Bureau thanks these respondents for their cooperation.

Field economists of the Bureau of Labor Statistics collected and reviewed the survey data. The Office of Compensation and Working Conditions, in cooperation with the Office of Field Operations and the Office of Technology and Survey Processing in the BLS National Office, designed the survey, processed the data, and prepared the survey for publication.

For additional information regarding this survey, please contact any BLS regional office at the address and telephone number listed on the back cover of this bulletin. You may also write to the Bureau of Labor Statistics at:

Division of Compensation Data Analysis and Planning, 2 Massachusetts Avenue, NE., Room 4175, Washington, DC 20212-0001, call (202) 691-6199, or send an e-mail to [ocltinfo@bls.gov](mailto:ocltinfo@bls.gov).

The data contained in this bulletin are also available at <http://www.bls.gov/ncs/ocs/compub.htm>, the BLS Internet site. Data are presented in a Portable Document Format (PDF) file containing the core bulletin, and in an ASCII file containing the published table formats.

Results of earlier surveys of this area are available from BLS regional offices, the Division of Compensation Data Analysis and Planning, or at the BLS Internet site.

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# Introduction

The tables in this bulletin summarize the NCS results for the Washington–Baltimore–Northern Virginia, DC–MD–VA–WV, Combined Statistical Area (CSA). Data were collected between September 2006 and October 2007; the average reference month is April 2007. Tabulations provide information on earnings of workers in a variety of occupations and at different work levels. Also contained in this bulletin are information on the program, a technical note describing survey procedures, and an appendix with detailed information on occupational classifications.

Most of the earnings estimates in this bulletin are presented as mean hourly earnings. Mean weekly and annual earnings, and the corresponding hours, also are provided for full-time employees in specific occupations. Some occupations, such as teachers and fire fighters, typically have shorter or longer work schedules than do the majority of full-time workers. The weekly and annual estimates are useful for comparing the earnings of occupations having different work schedules.

## NCS products

The Bureau's National Compensation Survey provides comprehensive measures of occupational earnings, compensation cost trends, benefit incidence, and detailed plan provisions. The Employment Cost Index, a quarterly measure of the change in employer costs for wages and benefits, is derived from the NCS. Employer Costs for Employee Compensation measures employers' average hourly costs for wages and benefits. NCS also measures the incidence and provisions of benefit plans. This bulletin is limited to data on occupational wages and salaries.

## Changes to the publications

The locality wage publications are undergoing a number of significant changes. Please see the bulletins published between September 2006 and July 2007 for information on earlier changes.

The areas covered by the publications are currently being updated to the December 2003 definitions of Combined Statistical Areas, Metropolitan Statistical Areas, and Micropolitan Statistical Areas, as determined by the U.S. Office of Management and Budget (OMB). This bulletin includes a new State and local government sample that reflects the new area definition.

In appendix table 2, the total numbers of establishments in the sampling frame are now benchmarked to the latest available establishment counts, adjusted for establishments that are out of scope for NCS.

## About the tables

The tables that follow present data on straight-time occupational earnings, which include wages and salaries, incentive pay, cost-of-living adjustments, and hazard pay. These earnings exclude premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. About 800 detailed occupations, listed in Appendix B, are used to describe all occupations in the civilian nonfarm economy (excluding the Federal Government and private households). Data are not shown for any occupations if they would raise concerns about the confidentiality of the survey respondents or if the data are insufficient to support reliable estimates.

Table 1 presents an overview of all tables in this bulletin. Mean hourly earnings, weekly hours, and relative standard errors are given for all industries, private industry, and State and local government for selected worker and establishment characteristics. The worker characteristics include high-level and intermediate occupational aggregation, full-time or part-time status, union or nonunion status, and time or incentive pay. Establishment characteristics include goods producing, service providing, and size of establishment.

Table 2 presents mean hourly earnings data by work level for occupational major groups and for detailed occupations. Separate data are also shown for full-time and part-time workers. Table 3 provides work level data for private industry workers. Table 4 provides similar data for State and local government workers. Table 5 simplifies the work levels by combining them into broader groups within major and detailed occupations, and for full-time and part-time workers.

Tables 6 through 10 present hourly wage percentiles that describe the distribution of hourly earnings for individual workers within each published occupation. Data are provided for the 10th, 25th, 50th, 75th, and 90th percentiles for detailed occupations within all industries, private industry, State and local government, full-time workers, and part-time workers.

Table 11 presents mean and median hourly, weekly, and annual earnings, and the associated hours, for major occupational groups and detailed occupations for full-time workers. Table 12 provides the same type of information for private industry workers. Table 13 provides similar data for State and local government workers.

Table 14 presents mean hourly earnings data for establishment employment sizes by high-level occupational aggregations in the private sector. Tables 15 and 16 provide

mean and median hourly, weekly, and annual earnings data for full-time employees in private establishments with fewer than 100 workers, and in private establishments with 100 workers or more.

Table 17 presents mean hourly earnings data for union and nonunion workers in all, private, and State and local government establishments by high-level occupational aggregation. Table 18 provides hourly earnings data for time and incentive workers in all and private establishments by

high-level occupational aggregation. Table 19 presents mean hourly earnings data for major industry divisions within the private sector.

Appendix table 1 presents the number of workers represented by the survey, by high-level occupational aggregation and for all industries, private industry, and State and local government. Appendix table 2 provides the number of establishments in the sampling frame and the number of responding and nonresponding establishments.

**Table 1. Summary: Mean hourly earnings<sup>1</sup> and weekly hours for selected worker and establishment characteristics, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007**

Worker and establishment characteristics	Civilian workers			Private industry workers			State and local government workers		
	Hourly earnings		Mean weekly hours <sup>3</sup>	Hourly earnings		Mean weekly hours <sup>3</sup>	Hourly earnings		Mean weekly hours <sup>3</sup>
	Mean	Relative error <sup>2</sup> (percent)		Mean	Relative error <sup>2</sup> (percent)		Mean	Relative error <sup>2</sup> (percent)	
<b>All workers</b> .....	\$23.78	3.0	35.1	\$23.20	3.6	34.9	\$27.88	2.5	36.8
<b>Worker characteristics<sup>4,5</sup></b>									
Management, professional, and related .....	35.34	2.9	38.0	35.62	3.5	38.3	34.05	2.5	36.6
Management, business, and financial .....	38.21	3.8	40.2	38.35	4.3	40.4	37.17	4.4	39.1
Professional and related .....	33.96	3.0	37.0	34.16	3.7	37.3	33.20	2.2	35.9
Service .....	13.06	3.1	29.2	11.36	4.5	28.1	21.33	2.9	36.5
Sales and office .....	17.19	3.7	33.9	17.09	4.0	33.7	18.58	3.5	37.4
Sales and related .....	17.63	9.4	31.7	17.63	9.5	31.7	—	—	—
Office and administrative support .....	16.96	2.0	35.1	16.78	2.1	34.9	18.62	3.6	37.5
Natural resources, construction, and maintenance .....	21.18	3.2	39.9	21.05	3.3	39.9	23.13	4.7	39.6
Construction and extraction .....	19.42	3.6	39.9	19.22	3.7	40.0	23.70	6.4	39.5
Installation, maintenance, and repair .....	24.32	1.9	39.8	24.49	2.0	39.8	22.61	6.3	39.7
Production, transportation, and material moving .....	17.61	3.9	35.6	17.51	4.0	35.5	19.24	6.6	36.6
Production .....	14.88	3.9	37.0	14.87	3.9	37.0	16.49	14.3	36.4
Transportation and material moving .....	20.17	5.4	34.4	20.24	5.9	34.2	19.52	6.7	36.6
Full time .....	25.47	3.3	39.3	25.00	3.9	39.4	28.50	2.3	38.8
Part time .....	12.26	4.1	20.3	11.91	4.4	20.3	17.99	7.2	20.2
Union .....	24.74	5.5	35.2	21.94	7.6	33.8	28.85	3.6	37.6
Nonunion .....	23.62	3.5	35.1	23.33	3.9	35.0	27.03	2.4	36.1
Time .....	23.72	3.0	35.0	23.09	3.7	34.7	27.88	2.5	36.8
Incentive .....	24.86	11.2	37.4	24.86	11.2	37.4	—	—	—
<b>Establishment characteristics</b>									
Goods producing .....	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	—	—	—	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )
Service providing .....	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	—	—	—	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )
1-99 workers .....	20.42	7.0	34.5	20.42	7.0	34.5	19.81	4.0	39.2
100-499 workers .....	24.26	3.8	36.5	24.37	3.9	36.5	21.71	6.6	37.0
500 workers or more .....	28.73	2.3	35.0	28.90	3.5	33.9	28.47	2.6	36.8

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>2</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

<sup>3</sup> Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Union workers are those whose wages are determined through collective bargaining. Wages of time workers are based solely on

hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

<sup>5</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>6</sup> Classification of establishments into goods-producing and service-providing industries applies to private industry only. Industries are determined by the 2002 North American Industry Classification System (NAICS).

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 2. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007**

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>All workers</b> .....	\$23.78	3.0	\$25.47	3.3	\$12.26	4.1
<b>Management occupations</b> .....	43.49	3.9	43.44	4.0	—	—
Level 8 .....	26.09	3.3	26.09	3.3	—	—
Level 9 .....	27.35	7.2	27.35	7.2	—	—
Level 10 .....	35.22	8.0	35.22	8.0	—	—
Level 11 .....	40.04	6.1	40.04	6.1	—	—
Level 12 .....	60.63	5.9	60.63	5.9	—	—
Level 13 .....	65.88	6.0	65.88	6.0	—	—
Not able to be leveled .....	39.82	9.5	39.44	9.5	—	—
General and operations managers .....	40.82	15.1	40.82	15.1	—	—
Marketing and sales managers .....	35.95	5.9	35.95	5.9	—	—
Marketing managers .....	31.79	4.9	31.79	4.9	—	—
Computer and information systems managers .....	54.79	6.2	54.97	6.5	—	—
Financial managers .....	47.91	9.5	47.91	9.5	—	—
Not able to be leveled .....	36.92	6.9	36.92	6.9	—	—
Construction managers .....	43.73	4.3	43.73	4.3	—	—
Education administrators .....	37.89	9.5	37.89	9.5	—	—
Level 11 .....	43.42	6.9	43.42	6.9	—	—
Education administrators, elementary and secondary school .....	43.44	5.4	43.44	5.4	—	—
Level 11 .....	45.07	8.1	45.07	8.1	—	—
Education administrators, postsecondary .....	38.82	15.8	38.82	15.8	—	—
Medical and health services managers .....	37.00	3.6	37.00	3.6	—	—
Social and community service managers .....	37.41	29.4	37.41	29.4	—	—
<b>Business and financial operations occupations</b> .....	32.82	5.3	32.84	5.5	—	—
Level 6 .....	21.59	6.6	20.88	6.2	—	—
Level 7 .....	25.25	5.3	25.25	5.3	—	—
Level 8 .....	27.63	9.1	27.63	9.3	—	—
Level 9 .....	33.12	6.6	33.16	6.6	—	—
Level 10 .....	34.07	6.3	34.07	6.3	—	—
Level 11 .....	40.99	2.5	40.99	2.5	—	—
Level 12 .....	57.12	6.4	57.12	6.4	—	—
Not able to be leveled .....	34.50	6.6	34.46	7.9	—	—
Buyers and purchasing agents .....	29.13	15.1	29.13	15.1	—	—
Cost estimators .....	35.39	7.4	35.39	7.4	—	—
Human resources, training, and labor relations specialists .....	35.97	15.7	36.13	16.0	—	—
Level 9 .....	37.00	20.7	37.00	20.7	—	—
Employment, recruitment, and placement specialists .....	37.33	22.7	37.33	22.7	—	—
Level 9 .....	38.17	23.5	38.17	23.5	—	—
Management analysts .....	35.58	8.3	35.58	8.3	—	—
Accountants and auditors .....	31.40	7.0	31.56	7.4	—	—
Level 7 .....	27.22	13.2	27.22	13.2	—	—
Level 9 .....	30.61	8.2	—	—	—	—
Budget analysts .....	38.15	9.7	38.15	9.7	—	—
Financial analysts and advisors .....	34.93	24.5	34.93	24.5	—	—
Insurance underwriters .....	27.33	18.6	27.33	18.6	—	—
Loan counselors and officers .....	32.05	8.8	30.30	12.0	—	—
Loan officers .....	32.00	9.1	30.13	12.5	—	—
<b>Computer and mathematical science occupations</b> .....	40.23	2.6	40.19	2.5	—	—
Level 5 .....	26.61	12.2	27.50	11.4	—	—
Level 6 .....	25.98	13.2	25.98	13.2	—	—
Level 7 .....	24.98	3.6	24.98	3.6	—	—
Level 8 .....	31.27	2.5	31.27	2.5	—	—
Level 9 .....	38.82	5.3	38.61	5.2	—	—
Level 11 .....	47.99	8.7	47.94	8.9	—	—
Level 12 .....	54.89	3.3	54.89	3.3	—	—
Not able to be leveled .....	44.85	3.1	44.81	3.2	—	—
Computer and information scientists, research .....	49.71	1.5	—	—	—	—
Computer programmers .....	42.40	6.0	41.78	5.8	—	—
Computer software engineers .....	41.80	3.2	41.80	3.2	—	—
Level 11 .....	48.35	7.0	48.35	7.0	—	—
Level 12 .....	48.40	4.8	48.40	4.8	—	—
Computer software engineers, applications .....	40.91	2.1	40.91	2.1	—	—

See footnotes at end of table.

Table 2. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued**

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Computer and mathematical science occupations</b>						
—Continued						
Computer software engineers, systems software .....	\$45.41	4.4	\$45.41	4.4	—	—
Level 11 .....	41.40	1.4	41.40	1.4	—	—
Level 12 .....	49.54	5.9	49.54	5.9	—	—
Computer support specialists .....	30.56	5.1	30.56	5.1	—	—
Computer systems analysts .....	44.12	8.3	43.98	8.3	—	—
Level 9 .....	34.77	2.0	34.77	2.0	—	—
Level 11 .....	42.39	1.3	41.60	3.3	—	—
Network and computer systems administrators .....	33.57	6.1	33.57	6.1	—	—
Network systems and data communications analysts .....	33.75	14.8	33.75	14.8	—	—
Operations research analysts .....	32.73	.0	32.73	.0	—	—
<b>Architecture and engineering occupations</b> .....	39.04	4.9	39.60	5.3	—	—
Level 9 .....	34.00	4.7	34.00	4.7	—	—
Level 11 .....	51.03	7.2	51.03	7.2	—	—
Level 12 .....	53.11	4.9	53.11	4.9	—	—
Engineers .....	43.94	5.7	44.15	6.1	—	—
Level 11 .....	48.11	4.0	48.11	4.0	—	—
Level 12 .....	53.11	4.9	53.11	4.9	—	—
Electrical and electronics engineers .....	39.79	3.7	39.79	3.7	—	—
Electronics engineers, except computer .....	38.72	2.5	38.72	2.5	—	—
Engineering technicians, except drafters .....	23.53	1.7	23.53	1.7	—	—
<b>Life, physical, and social science occupations</b> .....	32.20	4.9	32.20	4.9	—	—
Level 10 .....	35.01	6.5	35.01	6.5	—	—
Not able to be leveled .....	31.21	5.8	31.21	5.8	—	—
Life scientists .....	30.00	5.6	30.00	5.6	—	—
Physical scientists .....	39.33	19.4	39.33	19.4	—	—
Economists .....	26.40	14.4	26.40	14.4	—	—
Market and survey researchers .....	33.48	12.2	33.48	12.2	—	—
Market research analysts .....	33.48	12.2	33.48	12.2	—	—
<b>Community and social services occupations</b> .....	23.89	8.1	25.58	6.0	—	—
Level 6 .....	15.70	3.9	15.62	3.4	—	—
Level 7 .....	19.61	4.6	19.61	4.6	—	—
Level 8 .....	23.94	11.3	23.94	11.3	—	—
Level 9 .....	33.51	4.7	33.59	4.8	—	—
Counselors .....	28.55	9.3	28.55	9.3	—	—
Level 6 .....	16.17	8.0	16.17	8.0	—	—
Level 9 .....	35.62	6.7	35.62	6.7	—	—
Educational, vocational, and school counselors .....	33.77	8.0	33.77	8.0	—	—
Social workers .....	26.53	5.0	27.25	6.0	—	—
Level 8 .....	23.94	11.3	23.94	11.3	—	—
Level 9 .....	29.05	4.9	—	—	—	—
Child, family, and school social workers .....	24.94	10.2	27.01	7.9	—	—
Miscellaneous community and social service specialists .....	—	—	16.24	7.7	—	—
Level 7 .....	17.55	8.9	17.55	8.9	—	—
<b>Legal occupations</b>						
Lawyers .....	68.50	8.8	66.66	9.0	—	—
<b>Education, training, and library occupations</b> .....	30.57	6.8	31.32	7.3	\$21.76	7.6
Level 2 .....	11.32	5.9	11.46	6.9	—	—
Level 3 .....	16.36	8.1	16.36	8.1	—	—
Level 4 .....	13.08	15.5	12.91	16.6	—	—
Level 6 .....	21.16	3.1	—	—	21.06	3.2
Level 7 .....	18.53	27.8	—	—	—	—
Level 8 .....	26.37	10.1	26.48	11.0	24.75	7.1
Level 9 .....	36.96	1.7	37.32	2.0	27.02	8.4
Level 10 .....	43.09	16.8	43.21	16.9	—	—
Level 11 .....	37.59	6.4	36.60	7.0	46.63	5.6
Level 12 .....	47.89	9.4	47.89	9.4	—	—
Level 13 .....	57.75	15.4	57.47	15.2	—	—
Not able to be leveled .....	31.21	26.4	31.71	29.3	26.93	26.8
Postsecondary teachers .....	39.08	13.3	38.93	14.2	40.95	7.5

See footnotes at end of table.



Table 2. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued**

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Education, training, and library occupations —Continued</b>						
Postsecondary teachers —Continued						
Level 9 .....	\$35.32	5.0	—	—	\$31.70	6.3
Level 10 .....	36.11	10.8	—	—	—	—
Level 11 .....	39.48	6.4	\$38.49	7.4	46.63	5.6
Level 12 .....	47.89	9.4	47.89	9.4	—	—
Level 13 .....	57.75	15.4	57.47	15.2	—	—
Not able to be leveled .....	44.32	20.6	—	—	—	—
Business teachers, postsecondary .....	48.85	8.3	—	—	—	—
Math and computer teachers, postsecondary .....	34.82	23.0	—	—	—	—
Computer science teachers, postsecondary .....	35.37	28.1	—	—	—	—
Social sciences teachers, postsecondary .....	—	—	50.80	.4	—	—
Arts, communications, and humanities teachers, postsecondary .....	38.14	7.6	38.79	8.0	—	—
English language and literature teachers, postsecondary .....	32.24	9.2	—	—	—	—
Miscellaneous postsecondary teachers .....	33.21	22.6	32.98	24.0	36.61	10.2
Primary, secondary, and special education school teachers .....						
Level 8 .....	35.86	3.6	36.20	3.7	24.44	11.1
Level 9 .....	32.95	9.5	—	—	—	—
Level 9 .....	37.01	1.8	37.27	2.0	—	—
Preschool and kindergarten teachers .....	26.61	22.8	26.85	22.5	—	—
Level 9 .....	36.80	1.6	36.80	1.6	—	—
Preschool teachers, except special education .....	18.37	28.2	—	—	—	—
Kindergarten teachers, except special education .....	38.15	.6	38.15	.6	—	—
Level 9 .....	38.15	.6	38.15	.6	—	—
Elementary and middle school teachers .....	36.40	2.0	36.79	2.6	—	—
Level 9 .....	36.19	1.5	36.52	2.1	—	—
Elementary school teachers, except special education .....	36.12	1.1	36.62	1.3	—	—
Level 9 .....	36.17	1.0	36.60	1.3	—	—
Middle school teachers, except special and vocational education .....	37.29	8.0	37.29	8.0	—	—
Level 9 .....	36.23	7.2	36.23	7.2	—	—
Secondary school teachers .....	37.35	4.0	37.37	4.1	—	—
Level 9 .....	37.29	4.1	37.29	4.1	—	—
Secondary school teachers, except special and vocational education .....	37.37	4.1	37.39	4.1	—	—
Level 9 .....	37.32	4.2	37.32	4.2	—	—
Special education teachers .....	39.91	6.7	41.37	7.2	—	—
Level 9 .....	39.99	6.7	41.12	7.0	—	—
Special education teachers, preschool, kindergarten, and elementary school .....	37.58	3.3	38.95	1.7	—	—
Level 9 .....	37.52	3.6	38.52	1.4	—	—
Other teachers and instructors .....	28.21	8.8	—	—	21.57	2.1
Librarians .....	31.93	6.9	32.61	6.3	—	—
Level 9 .....	34.10	16.2	—	—	—	—
Library technicians .....	19.05	11.4	—	—	—	—
Teacher assistants .....	12.74	8.0	12.78	9.8	12.45	4.9
Level 2 .....	10.61	3.3	10.55	2.1	—	—
Level 3 .....	17.13	2.6	17.13	2.6	—	—
Level 4 .....	13.08	15.5	12.91	16.6	—	—
<b>Arts, design, entertainment, sports, and media occupations</b> .....						
Not able to be leveled .....	32.82	8.3	32.76	8.8	—	—
Designers .....	33.58	8.6	33.45	9.1	—	—
Graphic designers .....	22.62	14.2	21.67	14.7	—	—
Writers and editors .....	26.80	15.3	—	—	—	—
Level 9 .....	48.11	16.8	48.11	16.8	—	—
<b>Healthcare practitioner and technical occupations</b> .....						
Level 4 .....	28.63	6.1	28.80	6.6	27.77	6.4
Level 5 .....	15.65	7.5	15.83	7.4	—	—
Level 6 .....	21.79	10.4	23.57	5.4	—	—
Level 7 .....	22.19	2.8	21.57	3.6	25.27	8.9
Level 8 .....	25.20	6.5	25.09	6.8	—	—
Level 8 .....	30.17	3.5	28.24	4.6	34.23	1.6

See footnotes at end of table.

Table 2. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued**

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Healthcare practitioner and technical occupations</b>						
-Continued						
Level 9 .....	\$32.25	3.9	\$32.00	4.1	\$33.47	10.0
Level 10 .....	33.14	11.6	-	-	-	-
Level 11 .....	44.86	11.4	44.90	11.4	-	-
Not able to be leveled .....	25.05	10.0	22.29	13.6	-	-
Registered nurses .....	32.02	2.1	31.56	2.4	34.01	2.4
Level 7 .....	26.73	6.8	26.54	8.0	-	-
Level 8 .....	32.77	1.0	31.62	2.6	34.29	1.5
Level 9 .....	31.24	3.2	30.82	3.0	34.51	5.4
Level 11 .....	35.98	7.9	35.98	8.0	-	-
Therapists .....	29.29	11.2	28.16	11.7	32.27	25.8
Level 9 .....	31.84	14.3	-	-	-	-
Clinical laboratory technologists and technicians .....	19.65	5.7	19.63	5.8	-	-
Medical and clinical laboratory technologists .....	24.84	7.4	25.02	8.5	-	-
Medical and clinical laboratory technicians .....	15.70	2.3	15.70	2.3	-	-
Diagnostic related technologists and technicians .....	28.90	5.8	27.41	3.8	-	-
Radiologic technologists and technicians .....	28.28	7.0	-	-	-	-
Health diagnosing and treating practitioner support technicians .....	16.20	6.7	16.60	7.5	-	-
Pharmacy technicians .....	16.31	7.6	-	-	-	-
Licensed practical and licensed vocational nurses .....	22.83	2.7	22.76	2.8	-	-
Level 5 .....	23.46	5.6	23.18	5.4	-	-
Level 6 .....	22.85	3.0	-	-	-	-
<b>Healthcare support occupations</b> .....	12.78	2.6	13.11	3.4	11.09	4.5
Level 2 .....	11.02	3.8	10.79	4.1	11.96	3.3
Level 3 .....	11.69	4.9	12.30	3.7	-	-
Level 4 .....	13.01	3.5	13.04	3.9	-	-
Level 5 .....	16.55	5.0	16.58	5.0	-	-
Nursing, psychiatric, and home health aides .....	12.09	3.0	12.18	3.1	11.68	6.7
Level 2 .....	10.95	5.0	10.68	4.8	-	-
Level 3 .....	12.38	4.6	12.94	2.4	-	-
Level 4 .....	12.44	3.1	12.44	4.3	-	-
Nursing aides, orderlies, and attendants .....	12.25	2.7	12.17	3.1	12.92	5.7
Level 2 .....	10.95	5.0	10.68	4.8	-	-
Level 3 .....	13.02	1.8	12.94	2.4	-	-
Level 4 .....	12.46	3.0	12.41	4.3	-	-
Miscellaneous healthcare support occupations .....	13.48	6.3	13.94	6.8	-	-
Level 5 .....	17.07	1.7	17.07	1.7	-	-
Medical assistants .....	13.93	6.9	13.91	7.2	-	-
<b>Protective service occupations</b> .....	21.40	3.5	22.98	2.5	11.10	12.6
Level 3 .....	11.40	7.2	12.00	6.9	-	-
Level 4 .....	14.98	7.3	15.92	7.8	-	-
Level 5 .....	19.81	19.1	13.67	9.0	-	-
Level 6 .....	22.45	5.3	22.45	5.3	-	-
Level 7 .....	24.91	6.3	24.99	6.7	-	-
Level 8 .....	30.89	6.7	30.89	6.7	-	-
Level 9 .....	34.63	6.2	34.63	6.2	-	-
First-line supervisors/managers, law enforcement workers .....	38.16	5.4	38.16	5.4	-	-
First-line supervisors/managers of police and detectives .....	38.86	4.0	38.86	4.0	-	-
Fire fighters .....	20.74	2.5	20.74	2.5	-	-
Level 6 .....	20.26	11.4	20.26	11.4	-	-
Bailiffs, correctional officers, and jailers .....	21.30	7.1	21.30	7.1	-	-
Correctional officers and jailers .....	21.30	7.1	21.30	7.1	-	-
Police officers .....	27.53	7.1	27.57	7.1	-	-
Level 6 .....	24.58	3.3	24.58	3.3	-	-
Level 7 .....	28.24	7.5	28.24	7.5	-	-
Police and sheriff's patrol officers .....	27.53	7.1	27.57	7.1	-	-
Level 6 .....	24.58	3.3	24.58	3.3	-	-
Level 7 .....	28.24	7.5	28.24	7.5	-	-
Security guards and gaming surveillance officers .....	11.40	6.0	11.26	4.7	11.73	21.6
Level 3 .....	10.64	5.8	11.06	5.6	-	-

See footnotes at end of table.

Table 2. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued**

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Protective service occupations —Continued</b>						
Security guards .....	\$11.40	6.0	\$11.26	4.7	\$11.73	21.6
Level 3 .....	10.64	5.8	11.06	5.6	—	—
Miscellaneous protective service workers .....	14.45	19.3	—	—	—	—
<b>Food preparation and serving related occupations .....</b>						
Level 1 .....	8.98	11.6	10.99	4.6	6.67	6.4
Level 2 .....	7.03	10.5	8.67	10.4	6.22	3.1
Level 3 .....	7.23	8.6	8.42	13.0	6.38	7.1
Level 4 .....	8.85	9.0	9.91	5.0	7.17	10.0
Level 5 .....	12.03	3.9	12.10	4.1	11.50	4
Level 5 .....	14.74	7.4	15.09	7.5	—	—
First-line supervisors/managers, food preparation and serving workers .....	15.43	19.7	17.03	8.9	—	—
First-line supervisors/managers of food preparation and serving workers .....	15.52	19.5	17.19	7.7	—	—
Cooks .....	11.30	2.2	11.57	2.5	10.26	10.5
Level 3 .....	11.59	6.9	11.81	5.8	—	—
Level 4 .....	11.91	1.9	11.93	2.1	—	—
Cooks, institution and cafeteria .....	11.82	6.1	12.07	6.4	—	—
Cooks, restaurant .....	11.74	1.7	11.92	.4	11.14	7.1
Level 4 .....	11.82	.7	11.83	.9	—	—
Cooks, short order .....	11.80	2.8	—	—	—	—
Food preparation workers .....	10.66	10.3	—	—	—	—
Level 2 .....	10.36	11.5	—	—	—	—
Food service, tipped .....	4.90	13.3	4.91	13.8	4.90	15.4
Level 1 .....	5.49	23.9	7.67	32.9	4.65	3.4
Level 2 .....	4.40	22.9	2.95	1.2	5.07	25.5
Level 3 .....	4.77	5.9	5.40	25.8	4.30	21.9
Waiters and waitresses .....	3.54	4.9	3.45	17.1	3.58	2.1
Level 1 .....	4.08	4.8	—	—	3.99	12.5
Level 2 .....	2.99	.7	2.70	9.3	3.20	6.9
Level 3 .....	4.18	14.4	—	—	—	—
Dining room and cafeteria attendants and bartender helpers .....	7.93	13.3	—	—	6.44	6.4
Level 1 .....	7.93	13.3	—	—	6.44	6.4
Fast food and counter workers .....	8.85	6.6	10.90	10.5	7.50	4.0
Level 1 .....	7.57	4.6	—	—	7.15	1.2
Level 2 .....	9.90	15.4	—	—	7.43	8.2
Level 3 .....	10.65	8.0	—	—	—	—
Combined food preparation and serving workers, including fast food .....	8.57	6.7	10.89	15.9	7.45	3.5
Level 1 .....	7.24	1.9	—	—	7.11	1.0
Level 2 .....	9.73	17.1	—	—	—	—
Level 3 .....	10.66	10.7	—	—	—	—
Counter attendants, cafeteria, food concession, and coffee shop .....	10.67	10.4	—	—	—	—
Dishwashers .....	9.82	11.8	—	—	8.52	4.0
Level 1 .....	9.30	8.6	—	—	8.52	4.0
<b>Building and grounds cleaning and maintenance occupations .....</b>						
Level 1 .....	11.20	4.9	12.44	3.9	9.14	3.2
Level 2 .....	10.02	5.5	11.10	6.2	9.05	3.2
Level 3 .....	11.28	8.9	11.59	9.8	—	—
Level 4 .....	12.33	6.9	12.42	7.0	—	—
Level 4 .....	16.96	5.2	17.60	4.1	—	—
Building cleaning workers .....	10.78	5.5	11.91	4.8	9.14	3.2
Level 1 .....	10.02	5.5	11.10	6.2	9.05	3.2
Level 2 .....	9.89	3.5	10.01	4.6	—	—
Level 3 .....	12.49	7.1	12.58	7.2	—	—
Janitors and cleaners, except maids and housekeeping cleaners .....	10.70	7.9	12.41	6.7	9.06	3.4
Level 1 .....	9.76	8.3	11.47	10.8	8.96	3.4
Level 2 .....	10.11	2.8	—	—	—	—
Level 3 .....	12.54	8.6	12.65	8.8	—	—
Maids and housekeeping cleaners .....	11.24	1.7	11.16	2.0	—	—
Level 1 .....	10.88	3.6	10.74	5.1	—	—

See footnotes at end of table.

Table 2. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued**

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Building and grounds cleaning and maintenance occupations —Continued</b>						
Grounds maintenance workers .....	\$15.25	8.9	\$15.31	9.1	—	—
Landscaping and groundskeeping workers .....	15.25	8.9	15.31	9.1	—	—
<b>Personal care and service occupations .....</b>	15.87	7.0	17.00	9.9	\$12.29	10.4
Level 1 .....	11.16	8.6	—	—	11.68	9.6
Level 2 .....	9.32	6.0	9.49	10.8	8.85	7.1
Level 3 .....	10.82	5.2	11.16	5.8	—	—
Level 4 .....	11.63	9.6	11.66	7.7	11.56	21.8
Level 5 .....	20.04	28.7	19.91	31.5	—	—
Level 6 .....	23.73	21.4	24.00	22.5	—	—
Miscellaneous entertainment attendants and related workers .....	10.35	14.4	—	—	10.35	14.4
Amusement and recreation attendants .....	10.35	14.4	—	—	10.35	14.4
Barbers and cosmetologists .....	18.28	1.4	18.61	5.2	—	—
Hairdressers, hairstylists, and cosmetologists .....	18.28	1.4	18.61	5.2	—	—
Child care workers .....	9.64	5.9	9.67	10.3	9.55	13.5
Level 2 .....	9.06	5.7	9.14	9.6	—	—
Recreation and fitness workers .....	15.83	15.7	—	—	15.35	29.3
Fitness trainers and aerobics instructors .....	14.15	7.6	—	—	14.96	14.2
Recreation workers .....	16.86	21.7	—	—	—	—
<b>Sales and related occupations .....</b>	17.63	9.4	21.31	8.9	8.64	1.9
Level 1 .....	8.25	8.0	10.05	5.0	7.36	3.3
Level 2 .....	8.94	3.6	10.44	4.4	8.23	3.9
Level 3 .....	10.42	1.5	11.59	6.3	9.25	4.3
Level 4 .....	13.72	8.2	14.00	8.9	10.94	2.3
Level 5 .....	18.48	4.4	18.67	3.8	—	—
Level 6 .....	23.01	6.8	23.01	6.8	—	—
Level 8 .....	38.98	22.5	38.98	22.5	—	—
Not able to be leveled .....	30.57	26.2	32.65	26.1	—	—
First-line supervisors/managers, sales workers .....	18.45	18.6	18.45	18.6	—	—
First-line supervisors/managers of retail sales workers .....	17.76	20.0	17.76	20.0	—	—
Retail sales workers .....	10.88	6.9	12.73	8.4	8.63	2.1
Level 1 .....	8.25	8.0	10.05	5.0	7.36	3.3
Level 2 .....	8.91	3.4	10.44	4.4	8.17	3.2
Level 3 .....	10.34	1.2	11.46	6.1	9.24	4.3
Level 4 .....	12.67	6.8	12.98	7.9	10.94	2.3
Level 5 .....	19.09	9.0	19.84	4.0	—	—
Cashiers, all workers .....	9.72	3.6	11.28	3.7	8.44	4.0
Level 1 .....	8.23	9.9	—	—	7.32	3.5
Level 2 .....	9.32	2.5	10.76	5.9	8.28	2.2
Level 3 .....	10.11	4.6	11.59	3.3	9.18	5.8
Cashiers .....	9.72	3.6	11.28	3.7	8.44	4.0
Level 1 .....	8.23	9.9	—	—	7.32	3.5
Level 2 .....	9.32	2.5	10.76	5.9	8.28	2.2
Level 3 .....	10.11	4.6	11.59	3.3	9.18	5.8
Counter and rental clerks and parts salespersons .....	9.92	12.2	11.22	17.3	—	—
Retail salespersons .....	12.88	14.0	14.49	13.0	9.32	3.8
Level 2 .....	8.32	6.4	—	—	8.32	6.4
Level 3 .....	11.59	5.3	—	—	—	—
Level 4 .....	12.25	6.4	12.56	7.4	10.94	2.3
Level 5 .....	19.39	8.9	20.24	2.6	—	—
Securities, commodities, and financial services sales agents .....	60.07	19.6	60.07	19.6	—	—
Sales representatives, wholesale and manufacturing .....	31.86	10.6	31.86	10.6	—	—
Sales representatives, wholesale and manufacturing, technical and scientific products .....	45.45	32.8	45.45	32.8	—	—
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	28.82	7.4	28.82	7.4	—	—
Miscellaneous sales and related workers .....	23.55	8.8	25.39	8.1	—	—
<b>Office and administrative support occupations .....</b>	16.96	2.0	17.53	1.8	12.74	4.6
Level 1 .....	10.05	7.7	9.32	6.4	—	—
Level 2 .....	12.57	5.0	13.21	4.1	9.67	5.9

See footnotes at end of table.

Table 2. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Office and administrative support occupations</b>						
-Continued						
Level 3 .....	\$13.64	3.3	\$13.90	3.1	\$11.93	4.7
Level 4 .....	16.16	2.9	16.34	2.7	14.32	10.7
Level 5 .....	19.46	5.5	19.40	5.7	20.41	7.8
Level 6 .....	22.71	2.6	22.43	2.5	-	-
Level 7 .....	27.31	9.5	27.31	9.5	-	-
Level 8 .....	27.23	5.4	27.23	5.4	-	-
Not able to be leveled .....	20.51	10.5	21.18	10.0	-	-
First-line supervisors/managers of office and administrative support workers .....	24.87	5.0	24.87	5.0	-	-
Level 6 .....	24.06	3.4	24.06	3.4	-	-
Level 8 .....	25.78	4.8	25.78	4.8	-	-
Financial clerks .....	16.35	3.0	16.73	3.4	14.25	12.8
Level 2 .....	12.61	3.0	-	-	-	-
Level 3 .....	12.18	4.1	12.46	3.8	11.22	4.8
Level 4 .....	16.91	4.6	16.94	4.6	-	-
Level 5 .....	20.25	6.3	20.43	7.3	-	-
Not able to be leveled .....	15.14	11.5	-	-	-	-
Bill and account collectors .....	14.14	6.1	14.37	5.7	-	-
Billing and posting clerks and machine operators .....	17.54	5.8	17.54	5.8	-	-
Level 4 .....	17.33	6.4	17.33	6.4	-	-
Bookkeeping, accounting, and auditing clerks .....	18.39	6.5	18.31	7.6	18.86	11.0
Level 4 .....	15.78	7.1	15.85	7.2	-	-
Level 5 .....	21.73	8.0	22.26	10.8	-	-
Tellers .....	12.46	1.2	12.84	.6	11.34	1.4
Level 3 .....	11.48	2.6	11.48	1.5	11.50	5.5
Court, municipal, and license clerks .....	23.72	20.1	17.65	5.4	-	-
Customer service representatives .....	15.86	5.5	16.40	5.6	-	-
Level 4 .....	15.10	5.8	15.10	5.8	-	-
Eligibility interviewers, government programs .....	18.40	4.5	18.40	4.5	-	-
Level 6 .....	18.76	6.2	18.76	6.2	-	-
Hotel, motel, and resort desk clerks .....	11.11	6.9	-	-	-	-
Interviewers, except eligibility and loan .....	11.40	13.0	13.59	5.4	-	-
Order clerks .....	15.91	1.2	16.02	1.4	-	-
Human resources assistants, except payroll and timekeeping .....	18.90	2.9	18.90	2.9	-	-
Receptionists and information clerks .....	13.42	5.6	13.90	5.5	10.00	13.2
Level 2 .....	13.49	7.9	14.10	7.7	9.60	16.5
Level 3 .....	13.18	3.0	-	-	-	-
Reservation and transportation ticket agents and travel clerks .....	16.69	7.4	-	-	-	-
Dispatchers .....	16.79	9.3	16.84	9.5	-	-
Production, planning, and expediting clerks .....	21.22	5.6	21.22	5.6	-	-
Shipping, receiving, and traffic clerks .....	14.20	15.3	14.31	16.5	-	-
Stock clerks and order fillers .....	10.22	11.5	10.95	11.0	8.23	4.8
Level 1 .....	-	-	-	-	7.99	1.3
Level 2 .....	-	-	11.02	1.6	-	-
Secretaries and administrative assistants .....	20.74	3.0	21.02	2.9	15.71	7.9
Level 3 .....	14.11	11.8	14.50	13.4	-	-
Level 4 .....	17.26	4.5	17.24	5.0	-	-
Level 5 .....	19.41	13.9	19.42	13.9	-	-
Level 6 .....	24.30	4.9	24.21	4.9	-	-
Level 7 .....	29.12	12.9	29.12	12.9	-	-
Not able to be leveled .....	28.90	15.6	28.90	15.6	-	-
Executive secretaries and administrative assistants .....	24.18	7.0	24.54	7.5	-	-
Level 5 .....	17.58	2.3	17.58	2.3	-	-
Level 6 .....	23.67	7.0	23.67	7.0	-	-
Level 7 .....	29.12	12.9	29.12	12.9	-	-
Medical secretaries .....	14.42	6.9	14.93	6.3	-	-
Level 4 .....	16.05	5.2	-	-	-	-
Secretaries, except legal, medical, and executive .....	17.39	5.3	17.45	5.6	-	-
Level 3 .....	14.74	13.0	14.96	15.1	-	-
Level 4 .....	17.70	7.1	17.71	7.2	-	-
Level 5 .....	16.76	10.5	16.76	10.5	-	-
Computer operators .....	17.78	12.5	18.29	10.8	-	-

See footnotes at end of table.

Table 2. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Office and administrative support occupations</b>						
—Continued						
Data entry and information processing workers .....	\$14.26	8.7	—	—	—	—
Insurance claims and policy processing clerks .....	17.76	15.5	\$19.48	15.3	—	—
Office clerks, general .....	15.31	5.2	16.22	4.1	—	—
Level 4 .....	15.37	6.9	16.33	5.1	—	—
Level 5 .....	20.02	3.9	19.53	3.9	—	—
<b>Construction and extraction occupations</b> .....	19.42	3.6	19.42	3.6	—	—
Level 1 .....	11.42	2.7	11.42	2.7	—	—
Level 2 .....	11.77	7.8	11.77	7.8	—	—
Level 3 .....	12.75	5.0	12.75	5.0	—	—
Level 4 .....	16.16	5.2	16.16	5.2	—	—
Level 5 .....	18.64	6.4	18.64	6.4	—	—
Level 6 .....	21.26	.7	21.26	.7	—	—
Level 7 .....	26.17	4.7	26.17	4.7	—	—
First-line supervisors/managers of construction trades and extraction workers .....	26.65	3.7	26.86	4.3	—	—
Level 7 .....	26.46	2.2	26.46	2.2	—	—
Carpenters .....	20.88	3.2	20.88	3.2	—	—
Construction laborers .....	12.32	8.4	12.32	8.4	—	—
Construction equipment operators .....	20.25	13.1	20.25	13.1	—	—
Operating engineers and other construction equipment operators .....	21.08	20.2	21.08	20.2	—	—
Electricians .....	26.56	7.3	26.56	7.3	—	—
Level 7 .....	29.63	5.6	29.63	5.6	—	—
Pipelayers, plumbers, pipefitters, and steamfitters .....	20.38	9.4	20.38	9.4	—	—
Helpers, construction trades .....	12.89	9.0	12.89	9.0	—	—
Construction and building inspectors .....	25.75	8.3	25.75	8.3	—	—
<b>Installation, maintenance, and repair occupations</b> .....	24.32	1.9	24.25	1.8	—	—
Level 4 .....	15.69	4.0	15.69	4.0	—	—
Level 5 .....	21.07	5.9	21.07	5.9	—	—
Level 6 .....	25.95	8.1	25.67	8.8	—	—
Level 7 .....	26.96	3.4	26.96	3.4	—	—
First-line supervisors/managers of mechanics, installers, and repairers .....	30.13	2.7	30.13	2.7	—	—
Radio and telecommunications equipment installers and repairers .....	30.12	1.6	30.12	1.6	—	—
Telecommunications equipment installers and repairers, except line installers .....	30.12	1.6	30.12	1.6	—	—
Automotive technicians and repairers .....	22.03	9.9	22.03	9.9	—	—
Industrial machinery installation, repair, and maintenance workers .....	21.30	6.1	21.30	6.1	—	—
Level 5 .....	20.17	3.3	20.17	3.3	—	—
Maintenance and repair workers, general .....	21.17	9.6	21.17	9.6	—	—
Level 5 .....	19.93	4.3	19.93	4.3	—	—
Line installers and repairers .....	26.71	5.1	26.71	5.1	—	—
Level 7 .....	28.23	.9	28.23	.9	—	—
Telecommunications line installers and repairers .....	26.38	7.4	26.38	7.4	—	—
Miscellaneous installation, maintenance, and repair workers .....	18.63	12.6	18.63	12.6	—	—
<b>Production occupations</b> .....	14.88	3.9	15.22	3.3	\$10.66	10.0
Level 1 .....	8.96	8.7	9.40	7.7	—	—
Level 2 .....	13.49	8.8	13.73	8.3	—	—
Level 3 .....	12.42	5.3	12.40	5.3	—	—
Level 4 .....	15.29	5.9	15.75	6.7	—	—
Level 5 .....	18.20	3.5	18.23	3.6	—	—
Level 6 .....	15.60	6.1	16.10	4.6	—	—
Level 7 .....	23.98	8.4	23.98	8.4	—	—
First-line supervisors/managers of production and operating workers .....	21.32	8.0	21.32	8.0	—	—
Printers .....	18.99	16.2	19.62	14.6	—	—
Printing machine operators .....	17.07	16.6	17.69	15.3	—	—
Laundry and dry-cleaning workers .....	11.04	6.8	11.04	6.8	—	—

See footnotes at end of table.

Table 2. **Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued**

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Production occupations —Continued</b>						
Miscellaneous textile, apparel, and furnishings workers ..	\$14.95	4.9	—	—	—	—
Miscellaneous production workers .....	—	—	\$13.83	7.7	—	—
<b>Transportation and material moving occupations .....</b>	20.17	5.4	21.94	6.4	\$9.22	5.8
Level 1 .....	9.16	2.4	10.35	3.2	7.95	3.5
Level 2 .....	12.17	4.5	12.84	7.6	9.14	10.8
Level 3 .....	16.70	9.4	16.83	9.6	—	—
Level 4 .....	18.20	6.5	18.53	6.9	14.88	4.1
Level 5 .....	21.97	7.3	21.97	7.3	—	—
Level 6 .....	19.40	5.5	19.40	5.5	—	—
Level 7 .....	23.56	10.7	23.56	10.7	—	—
Not able to be leveled .....	26.41	15.3	26.41	15.3	—	—
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	29.38	10.4	29.38	10.4	—	—
Bus drivers .....	18.19	10.5	18.81	11.3	—	—
Level 3 .....	15.34	16.6	15.34	16.7	—	—
Bus drivers, school .....	16.75	17.8	17.29	21.4	—	—
Level 3 .....	15.13	17.7	15.13	17.9	—	—
Driver/sales workers and truck drivers .....	17.76	8.8	18.17	8.6	—	—
Level 2 .....	11.27	18.7	12.86	14.7	—	—
Level 3 .....	18.20	11.9	18.24	11.9	—	—
Level 4 .....	16.08	5.8	16.08	6.1	—	—
Truck drivers, heavy and tractor-trailer .....	18.42	9.0	18.50	9.1	—	—
Level 3 .....	15.71	2.3	15.75	2.1	—	—
Level 4 .....	15.88	2.1	15.86	2.3	—	—
Truck drivers, light or delivery services .....	14.69	8.5	14.71	8.5	—	—
Industrial truck and tractor operators .....	17.90	11.8	17.90	11.8	—	—
Laborers and material movers, hand .....	11.73	3.7	12.91	6.1	8.99	5.7
Level 1 .....	9.50	2.2	10.45	3.1	8.34	3.4
Level 2 .....	11.43	4.1	11.98	9.2	9.94	10.3
Level 3 .....	14.86	7.6	—	—	—	—
Laborers and freight, stock, and material movers, hand .....	12.39	4.8	13.21	6.6	9.20	8.0
Level 1 .....	9.86	2.9	10.54	3.3	8.18	4.1
Level 2 .....	11.75	4.1	12.16	8.6	10.06	16.3
Packers and packagers, hand .....	9.65	6.6	—	—	8.78	4.1
Level 1 .....	8.82	3.6	—	—	8.44	4.2

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>3</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the

occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendix A for more information.

<sup>4</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

Table 3. Private industry workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>All workers</b> .....	\$23.20	3.6	\$25.00	3.9	\$11.91	4.4
<b>Management occupations</b> .....	43.71	4.5	43.65	4.7	—	—
Level 9 .....	25.78	5.3	25.78	5.3	—	—
Level 10 .....	35.45	9.4	35.45	9.4	—	—
Level 11 .....	38.75	8.5	38.75	8.5	—	—
Level 12 .....	61.59	7.1	61.59	7.1	—	—
Level 13 .....	68.73	6.4	68.73	6.4	—	—
Not able to be leveled .....	40.12	9.8	39.70	9.8	—	—
General and operations managers .....	40.94	15.4	40.94	15.4	—	—
Marketing and sales managers .....	35.95	5.9	35.95	5.9	—	—
Marketing managers .....	31.79	4.9	31.79	4.9	—	—
Computer and information systems managers .....	57.33	5.0	57.72	5.3	—	—
Financial managers .....	47.48	10.5	47.48	10.5	—	—
Not able to be leveled .....	36.92	6.9	36.92	6.9	—	—
Construction managers .....	43.73	4.3	43.73	4.3	—	—
Education administrators .....	29.62	15.6	29.62	15.6	—	—
Education administrators, postsecondary .....	38.79	23.0	38.79	23.0	—	—
Medical and health services managers .....	36.94	3.7	36.94	3.7	—	—
<b>Business and financial operations occupations</b> .....	33.30	5.5	33.33	5.7	—	—
Level 6 .....	21.60	6.6	20.88	6.2	—	—
Level 7 .....	25.99	5.1	25.99	5.1	—	—
Level 8 .....	28.98	10.3	29.01	10.6	—	—
Level 9 .....	33.63	7.2	33.67	7.2	—	—
Level 10 .....	34.26	8.3	34.26	8.3	—	—
Level 11 .....	41.00	2.5	41.00	2.5	—	—
Level 12 .....	58.07	6.2	58.07	6.2	—	—
Not able to be leveled .....	34.55	6.6	34.50	7.9	—	—
Cost estimators .....	35.39	7.4	35.39	7.4	—	—
Human resources, training, and labor relations specialists .....	37.96	19.6	38.22	19.9	—	—
Level 9 .....	38.89	22.5	38.89	22.5	—	—
Employment, recruitment, and placement specialists .....	38.93	24.3	38.93	24.3	—	—
Level 9 .....	38.96	24.3	38.96	24.3	—	—
Management analysts .....	37.95	4.6	37.95	4.6	—	—
Accountants and auditors .....	31.42	7.0	31.58	7.4	—	—
Level 7 .....	27.22	13.2	27.22	13.2	—	—
Level 9 .....	30.61	8.2	—	—	—	—
Budget analysts .....	41.10	8.6	41.10	8.6	—	—
Financial analysts and advisors .....	34.93	24.5	34.93	24.5	—	—
Insurance underwriters .....	27.33	18.6	27.33	18.6	—	—
Loan counselors and officers .....	32.00	9.1	30.13	12.5	—	—
Loan officers .....	32.00	9.1	30.13	12.5	—	—
<b>Computer and mathematical science occupations</b> .....	40.70	2.3	40.67	2.2	—	—
Level 6 .....	26.25	13.9	26.25	13.9	—	—
Level 7 .....	24.94	3.9	24.94	3.9	—	—
Level 8 .....	31.27	2.5	31.27	2.5	—	—
Level 9 .....	38.92	5.4	38.69	5.3	—	—
Level 11 .....	48.20	8.8	48.15	9.0	—	—
Level 12 .....	54.89	3.3	54.89	3.3	—	—
Not able to be leveled .....	44.85	3.1	44.81	3.2	—	—
Computer and information scientists, research .....	49.71	1.5	—	—	—	—
Computer programmers .....	42.40	6.0	41.78	5.8	—	—
Computer software engineers .....	41.80	3.2	41.80	3.2	—	—
Level 11 .....	48.35	7.0	48.35	7.0	—	—
Level 12 .....	48.40	4.8	48.40	4.8	—	—
Computer software engineers, applications .....	40.91	2.1	40.91	2.1	—	—
Computer software engineers, systems software .....	45.41	4.4	45.41	4.4	—	—
Level 11 .....	41.40	1.4	41.40	1.4	—	—
Level 12 .....	49.54	5.9	49.54	5.9	—	—
Computer support specialists .....	34.57	7.6	34.57	7.6	—	—
Computer systems analysts .....	44.22	8.3	44.08	8.3	—	—
Level 9 .....	34.86	2.1	34.86	2.1	—	—
Level 11 .....	42.39	1.3	41.60	3.3	—	—
Network and computer systems administrators .....	33.17	6.0	33.17	6.0	—	—

See footnotes at end of table.



Table 3. Private industry workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Computer and mathematical science occupations</b>						
—Continued						
Network systems and data communications analysts .....	\$33.39	16.1	\$33.39	16.1	—	—
Operations research analysts .....	32.73	.0	32.73	.0	—	—
<b>Architecture and engineering occupations</b> .....						
Level 9 .....	39.44	5.0	40.04	5.4	—	—
Level 11 .....	34.27	4.7	34.27	4.7	—	—
Level 12 .....	51.55	7.4	51.55	7.4	—	—
Engineers .....	53.11	4.9	53.11	4.9	—	—
Level 11 .....	44.05	5.9	44.28	6.2	—	—
Level 12 .....	48.59	4.1	48.59	4.1	—	—
Electrical and electronics engineers .....	53.11	4.9	53.11	4.9	—	—
Electronics engineers, except computer .....	39.79	3.7	39.79	3.7	—	—
	38.72	2.5	38.72	2.5	—	—
<b>Life, physical, and social science occupations</b> .....						
Level 10 .....	32.39	5.4	32.39	5.4	—	—
Not able to be leveled .....	33.62	6.1	33.62	6.1	—	—
Life scientists .....	31.36	5.8	31.36	5.8	—	—
Physical scientists .....	30.27	5.3	30.27	5.3	—	—
Economists .....	41.31	23.0	41.31	23.0	—	—
Market and survey researchers .....	26.40	14.4	26.40	14.4	—	—
Market research analysts .....	33.48	12.2	33.48	12.2	—	—
	33.48	12.2	33.48	12.2	—	—
<b>Community and social services occupations</b> .....						
Level 6 .....	18.46	8.4	18.30	9.5	—	—
Counselors .....	15.65	4.0	15.34	3.5	—	—
Social workers .....	16.55	5.3	16.55	5.3	—	—
	24.95	6.1	25.14	11.1	—	—
<b>Legal occupations</b>						
Lawyers .....	74.52	6.2	72.71	6.8	—	—
<b>Education, training, and library occupations</b> .....						
Level 2 .....	22.19	15.3	22.64	17.2	\$17.26	10.7
Level 4 .....	10.63	3.5	10.55	2.1	—	—
Level 9 .....	9.87	5.7	—	—	—	—
Level 11 .....	27.32	4.0	27.59	2.9	—	—
Level 13 .....	39.95	5.7	—	—	—	—
Not able to be leveled .....	58.02	21.3	57.60	21.2	—	—
Postsecondary teachers .....	29.78	37.5	29.78	37.5	—	—
Level 11 .....	36.57	21.4	36.28	22.3	44.26	3.5
Level 13 .....	42.16	4.9	—	—	—	—
Social sciences teachers, postsecondary .....	58.02	21.3	57.60	21.2	—	—
Arts, communications, and humanities teachers, postsecondary .....	—	—	50.80	.4	—	—
Primary, secondary, and special education school teachers .....	40.81	13.5	42.29	14.5	—	—
Level 9 .....	23.27	16.4	23.46	16.9	—	—
Librarians .....	27.05	4.7	27.24	3.6	—	—
Teacher assistants .....	26.33	7.4	26.49	7.5	—	—
Level 2 .....	10.23	2.5	9.99	1.1	11.54	6.3
Level 4 .....	10.63	3.5	10.55	2.1	—	—
	9.87	5.7	—	—	—	—
<b>Arts, design, entertainment, sports, and media occupations</b> .....						
Not able to be leveled .....	33.82	9.2	33.73	9.6	—	—
Designers .....	34.72	8.8	34.56	9.5	—	—
Writers and editors .....	22.61	16.7	21.46	17.5	—	—
	48.11	16.8	48.11	16.8	—	—
<b>Healthcare practitioner and technical occupations</b> .....						
Level 4 .....	28.75	6.7	28.98	7.4	27.75	6.4
Level 5 .....	15.71	7.9	15.91	7.8	—	—
Level 6 .....	21.81	10.4	23.59	5.4	—	—
Level 7 .....	23.41	1.8	22.80	2.8	25.27	8.9
Level 8 .....	25.11	6.9	24.98	7.3	—	—
Level 9 .....	30.64	3.6	28.71	4.8	34.23	1.6
	32.40	4.2	32.15	4.5	33.50	10.0

See footnotes at end of table.

Table 3. Private industry workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Healthcare practitioner and technical occupations</b>						
-Continued						
Level 10 .....	\$32.64	13.5	-	-	-	-
Level 11 .....	45.78	14.8	\$45.78	14.8	-	-
Not able to be leveled .....	25.98	9.0	23.65	13.8	-	-
Registered nurses .....	31.92	2.0	31.34	2.2	\$34.02	2.5
Level 7 .....	26.48	8.5	-	-	-	-
Level 8 .....	33.08	.3	32.07	2.1	34.29	1.5
Level 9 .....	31.53	3.7	31.07	3.5	34.58	5.4
Level 11 .....	32.39	.8	32.39	.8	-	-
Therapists .....	27.85	11.7	25.52	8.7	32.27	25.8
Level 9 .....	30.88	15.4	-	-	-	-
Clinical laboratory technologists and technicians .....	19.65	5.7	19.63	5.8	-	-
Medical and clinical laboratory technologists .....	24.84	7.4	25.02	8.5	-	-
Medical and clinical laboratory technicians .....	15.70	2.3	15.70	2.3	-	-
Diagnostic related technologists and technicians .....	28.90	5.8	27.41	3.8	-	-
Radiologic technologists and technicians .....	28.28	7.0	-	-	-	-
Health diagnosing and treating practitioner support technicians .....	15.61	4.7	-	-	-	-
Pharmacy technicians .....	14.79	4.2	-	-	-	-
Licensed practical and licensed vocational nurses .....	22.98	2.9	22.93	2.9	-	-
Level 5 .....	23.46	5.6	23.18	5.4	-	-
Level 6 .....	23.35	2.9	-	-	-	-
<b>Healthcare support occupations</b> .....	12.68	2.2	13.01	3.1	11.09	4.5
Level 2 .....	11.34	2.9	11.17	2.5	11.96	3.3
Level 3 .....	11.64	5.3	12.32	4.3	-	-
Level 4 .....	12.75	2.0	12.77	2.4	-	-
Level 5 .....	16.36	5.8	16.39	5.7	-	-
Nursing, psychiatric, and home health aides .....	12.18	2.9	12.31	2.9	11.68	6.7
Level 2 .....	11.36	3.9	11.15	3.2	-	-
Level 3 .....	12.42	5.3	13.13	2.2	-	-
Level 4 .....	12.42	3.2	12.41	4.3	-	-
Nursing aides, orderlies, and attendants .....	12.38	2.5	12.31	2.9	12.92	5.7
Level 2 .....	11.36	3.9	11.15	3.2	-	-
Level 3 .....	13.19	1.6	13.13	2.2	-	-
Level 4 .....	12.46	3.0	12.41	4.3	-	-
Miscellaneous healthcare support occupations .....	13.20	5.7	13.63	6.2	-	-
Medical assistants .....	13.85	6.8	-	-	-	-
<b>Protective service occupations</b> .....	12.11	8.4	12.90	9.5	10.64	15.1
Level 3 .....	10.62	5.7	11.06	5.6	-	-
Security guards and gaming surveillance officers .....	11.27	6.1	11.08	4.9	11.71	21.7
Level 3 .....	10.64	5.8	11.06	5.6	-	-
Security guards .....	11.27	6.1	11.08	4.9	11.71	21.7
Level 3 .....	10.64	5.8	11.06	5.6	-	-
<b>Food preparation and serving related occupations</b> .....	8.79	12.5	10.78	5.4	6.52	6.1
Level 1 .....	6.99	10.5	8.67	10.4	6.14	2.5
Level 2 .....	6.94	10.0	7.95	16.1	6.24	8.1
Level 3 .....	8.69	9.6	9.91	5.0	6.63	2.8
Level 4 .....	11.96	3.7	12.03	3.9	11.50	.4
Level 5 .....	13.14	2.7	-	-	-	-
First-line supervisors/managers, food preparation and serving workers .....	15.18	22.0	16.90	10.2	-	-
First-line supervisors/managers of food preparation and serving workers .....	15.28	21.8	17.08	9.0	-	-
Cooks .....	11.28	2.3	11.50	2.4	10.38	11.4
Level 3 .....	11.62	7.0	11.84	5.8	-	-
Level 4 .....	11.90	1.9	11.92	2.2	-	-
Cooks, institution and cafeteria .....	12.09	6.5	12.10	7.0	-	-
Cooks, restaurant .....	11.74	1.7	11.92	.4	11.14	7.1
Level 4 .....	11.82	.7	11.83	.9	-	-
Cooks, short order .....	11.80	2.8	-	-	-	-
Food preparation workers .....	10.68	11.2	-	-	-	-
Food service, tipped .....	4.86	13.5	4.91	13.8	4.84	15.6

See footnotes at end of table.

Table 3. Private industry workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Food preparation and serving related occupations</b>						
–Continued						
Food service, tipped –Continued						
Level 1 .....	\$5.40	23.9	\$7.67	32.9	\$4.51	2.5
Level 2 .....	4.40	22.9	2.95	1.2	5.07	25.5
Level 3 .....	4.77	5.9	5.40	25.8	4.30	21.9
Waiters and waitresses .....						
Level 1 .....	3.54	4.9	3.45	17.1	3.58	2.1
Level 2 .....	4.08	4.8	–	–	3.99	12.5
Level 3 .....	2.99	.7	2.70	9.3	3.20	6.9
Dining room and cafeteria attendants and bartender helpers .....						
Level 1 .....	7.75	14.7	–	–	6.01	.7
Level 2 .....	7.75	14.7	–	–	6.01	.7
Fast food and counter workers .....						
Level 1 .....	8.67	7.3	10.82	11.0	7.23	2.1
Level 2 .....	7.53	4.6	–	–	7.10	1.0
Level 3 .....	9.72	16.7	–	–	7.38	8.2
Combined food preparation and serving workers, including fast food .....						
Level 1 .....	10.34	7.9	–	–	–	–
Level 2 .....	8.45	7.0	10.89	15.9	7.22	2.0
Level 3 .....	7.24	1.9	–	–	7.11	1.0
Level 4 .....	9.73	17.1	–	–	–	–
Level 5 .....	10.23	10.6	–	–	–	–
Dishwashers .....						
Level 1 .....	9.82	11.8	–	–	8.52	4.0
Level 2 .....	9.30	8.6	–	–	8.52	4.0
<b>Building and grounds cleaning and maintenance occupations</b>						
Level 1 .....	10.62	6.2	11.77	5.9	9.14	3.2
Level 2 .....	9.94	5.7	10.97	6.7	9.05	3.2
Level 3 .....	11.05	10.7	11.40	12.5	–	–
Level 4 .....	11.65	13.4	11.76	13.6	–	–
Building cleaning workers .....						
Level 1 .....	10.44	6.5	11.54	6.6	9.14	3.2
Level 2 .....	9.94	5.7	10.97	6.7	9.05	3.2
Level 3 .....	9.87	3.8	–	–	–	–
Level 4 .....	11.86	13.8	11.99	14.2	–	–
Janitors and cleaners, except maids and housekeeping cleaners .....						
Level 1 .....	10.25	9.6	11.91	10.7	9.06	3.4
Level 2 .....	9.63	8.6	11.25	13.0	8.96	3.4
Level 3 .....	10.12	3.1	–	–	–	–
Level 4 .....	11.63	16.9	11.77	17.6	–	–
Maids and housekeeping cleaners .....						
Level 1 .....	11.23	1.8	11.14	2.2	–	–
Level 2 .....	10.88	3.6	10.74	5.1	–	–
<b>Personal care and service occupations</b>						
Level 1 .....	15.92	7.7	17.02	10.7	11.97	12.4
Level 2 .....	10.60	12.9	–	–	–	–
Level 3 .....	8.85	5.4	8.87	9.6	8.81	7.7
Level 4 .....	10.93	5.5	11.16	5.8	–	–
Level 5 .....	11.68	10.1	11.61	7.8	11.88	26.6
Level 6 .....	20.13	32.7	20.09	32.7	–	–
Level 7 .....	23.69	22.7	–	–	–	–
Barbers and cosmetologists .....						
Level 1 .....	18.28	1.4	18.61	5.2	–	–
Level 2 .....	18.28	1.4	18.61	5.2	–	–
Child care workers .....						
Level 1 .....	8.81	2.8	8.87	5.8	8.52	6.9
Level 2 .....	8.47	3.2	8.37	4.1	–	–
Recreation and fitness workers .....						
Level 1 .....	13.60	8.1	–	–	–	–
Level 2 .....	14.57	7.3	–	–	–	–
<b>Sales and related occupations</b>						
Level 1 .....	17.63	9.5	21.34	9.0	8.64	1.9
Level 2 .....	8.25	8.0	10.05	5.0	7.36	3.3
Level 3 .....	8.94	3.6	10.44	4.4	8.23	3.9
Level 4 .....	10.42	1.5	11.59	6.3	9.24	4.3
Level 5 .....	13.61	8.3	13.89	9.1	10.94	2.3
Level 6 .....	18.55	4.4	18.75	3.9	–	–
Level 7 .....	23.01	6.8	23.01	6.8	–	–
Level 8 .....	38.98	22.5	38.98	22.5	–	–
Not able to be leveled .....	30.57	26.2	32.65	26.1	–	–
First-line supervisors/managers, sales workers .....	18.45	18.6	18.45	18.6	–	–

See footnotes at end of table.

Table 3. Private industry workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Sales and related occupations —Continued</b>						
First-line supervisors/managers of retail sales workers	\$17.76	20.1	\$17.76	20.1	—	—
Retail sales workers .....	10.82	7.0	12.64	8.6	\$8.63	2.1
Level 1 .....	8.25	8.0	10.05	5.0	7.36	3.3
Level 2 .....	8.91	3.4	10.44	4.4	8.17	3.2
Level 3 .....	10.34	1.2	11.46	6.1	9.22	4.3
Level 4 .....	12.45	6.9	12.74	8.1	10.94	2.3
Level 5 .....	19.39	8.9	20.24	2.6	—	—
Cashiers, all workers .....	9.58	3.7	11.02	3.9	8.44	4.0
Level 1 .....	8.23	9.9	—	—	7.32	3.5
Level 2 .....	9.32	2.5	10.76	5.9	8.28	2.2
Level 3 .....	10.11	4.6	11.59	3.3	9.18	5.8
Cashiers .....	9.58	3.7	11.02	3.9	8.44	4.0
Level 1 .....	8.23	9.9	—	—	7.32	3.5
Level 2 .....	9.32	2.5	10.76	5.9	8.28	2.2
Level 3 .....	10.11	4.6	11.59	3.3	9.18	5.8
Counter and rental clerks and parts salespersons .....	9.92	12.2	11.22	17.3	—	—
Retail salespersons .....	12.89	14.1	14.49	13.0	9.30	3.8
Level 2 .....	8.32	6.4	—	—	8.32	6.4
Level 3 .....	11.61	5.4	—	—	—	—
Level 4 .....	12.25	6.4	12.56	7.4	10.94	2.3
Level 5 .....	19.39	8.9	20.24	2.6	—	—
Securities, commodities, and financial services sales agents .....	60.07	19.6	60.07	19.6	—	—
Sales representatives, wholesale and manufacturing .....	31.86	10.6	31.86	10.6	—	—
Sales representatives, wholesale and manufacturing, technical and scientific products .....	45.45	32.8	45.45	32.8	—	—
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	28.82	7.4	28.82	7.4	—	—
Miscellaneous sales and related workers .....	23.55	8.8	25.39	8.1	—	—
<b>Office and administrative support occupations .....</b>	16.78	2.1	17.40	2.0	12.56	4.7
Level 1 .....	10.19	7.4	9.68	4.3	—	—
Level 2 .....	12.64	5.1	13.27	4.1	9.61	6.3
Level 3 .....	13.56	3.6	13.86	3.4	11.62	4.3
Level 4 .....	16.00	3.2	16.19	3.1	14.30	11.0
Level 5 .....	19.38	6.5	19.36	6.7	—	—
Level 6 .....	23.24	2.9	22.89	2.8	—	—
Level 7 .....	27.39	9.7	27.39	9.7	—	—
Level 8 .....	27.25	5.4	27.25	5.4	—	—
Not able to be leveled .....	20.15	11.9	20.85	11.2	—	—
First-line supervisors/managers of office and administrative support workers .....	24.85	5.1	24.85	5.1	—	—
Financial clerks .....	16.10	3.2	16.46	3.7	14.27	12.9
Level 2 .....	12.61	3.0	—	—	—	—
Level 3 .....	12.19	4.1	12.47	3.8	11.22	4.8
Level 4 .....	16.95	4.6	16.95	4.6	—	—
Level 5 .....	19.95	7.4	20.08	9.0	—	—
Bill and account collectors .....	14.14	6.1	14.37	5.7	—	—
Billing and posting clerks and machine operators .....	17.22	5.6	17.22	5.6	—	—
Level 4 .....	17.33	6.4	17.33	6.4	—	—
Bookkeeping, accounting, and auditing clerks .....	18.25	7.1	18.10	8.4	—	—
Level 4 .....	15.83	7.5	15.83	7.5	—	—
Level 5 .....	21.72	8.9	22.33	12.5	—	—
Tellers .....	12.46	1.2	12.84	.6	11.34	1.4
Level 3 .....	11.48	2.6	11.48	1.5	11.50	5.5
Customer service representatives .....	15.86	5.5	16.40	5.6	—	—
Level 4 .....	15.10	5.8	15.10	5.8	—	—
Hotel, motel, and resort desk clerks .....	11.11	6.9	—	—	—	—
Interviewers, except eligibility and loan .....	11.40	13.0	13.59	5.4	—	—
Order clerks .....	15.91	1.2	16.02	1.4	—	—
Receptionists and information clerks .....	13.36	5.7	13.84	5.6	10.00	13.2
Level 2 .....	13.49	7.9	14.10	7.7	9.60	16.5
Level 3 .....	13.18	3.0	—	—	—	—
Reservation and transportation ticket agents and travel clerks .....	16.69	7.4	—	—	—	—

See footnotes at end of table.

Table 3. Private industry workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Office and administrative support occupations</b>						
—Continued						
Production, planning, and expediting clerks .....	\$21.22	5.6	\$21.22	5.6	—	—
Shipping, receiving, and traffic clerks .....	14.20	15.3	14.31	16.5	—	—
Stock clerks and order fillers .....	10.22	11.5	10.95	11.0	\$8.23	4.8
Level 1 .....	—	—	—	—	7.99	1.3
Level 2 .....	—	—	11.02	1.6	—	—
Secretaries and administrative assistants .....	21.06	3.3	21.40	3.3	15.68	8.2
Level 3 .....	14.22	12.5	14.66	14.3	—	—
Level 4 .....	17.22	6.0	17.19	6.9	—	—
Level 5 .....	19.65	15.9	19.65	15.9	—	—
Level 6 .....	24.66	6.1	24.56	6.0	—	—
Level 7 .....	29.28	13.1	29.28	13.1	—	—
Executive secretaries and administrative assistants .....	25.21	8.3	25.73	8.9	—	—
Level 6 .....	24.08	8.9	24.08	8.9	—	—
Level 7 .....	29.28	13.1	29.28	13.1	—	—
Medical secretaries .....	14.42	6.9	14.93	6.3	—	—
Level 4 .....	16.05	5.2	—	—	—	—
Secretaries, except legal, medical, and executive .....	17.34	6.3	17.41	6.6	—	—
Level 4 .....	17.62	11.6	17.64	11.7	—	—
Level 5 .....	16.57	10.2	16.57	10.2	—	—
Computer operators .....	17.53	14.8	18.10	13.0	—	—
Insurance claims and policy processing clerks .....	17.76	15.5	19.48	15.3	—	—
Office clerks, general .....	14.84	4.8	15.96	3.7	—	—
Level 4 .....	14.66	6.4	15.81	4.6	—	—
<b>Construction and extraction occupations</b>						
Level 1 .....	19.22	3.7	19.22	3.7	—	—
Level 2 .....	11.44	2.8	11.44	2.8	—	—
Level 3 .....	11.75	7.8	11.75	7.8	—	—
Level 4 .....	12.69	5.0	12.69	5.0	—	—
Level 5 .....	16.12	5.3	16.12	5.3	—	—
Level 6 .....	18.46	6.8	18.46	6.8	—	—
Level 7 .....	21.22	.7	21.22	.7	—	—
Level 7 .....	25.96	5.0	25.96	5.0	—	—
First-line supervisors/managers of construction trades and extraction workers .....	26.58	3.9	26.79	4.5	—	—
Level 7 .....	26.33	2.0	26.33	2.0	—	—
Carpenters .....	20.68	3.5	20.68	3.5	—	—
Construction laborers .....	12.28	8.7	12.28	8.7	—	—
Construction equipment operators .....	20.17	15.3	20.17	15.3	—	—
Operating engineers and other construction equipment operators .....	21.00	23.9	21.00	23.9	—	—
Electricians .....	26.57	7.3	26.57	7.3	—	—
Level 7 .....	29.63	5.6	29.63	5.6	—	—
Pipelayers, plumbers, pipefitters, and steamfitters .....	19.83	9.4	19.83	9.4	—	—
Helpers, construction trades .....	12.89	9.0	12.89	9.0	—	—
<b>Installation, maintenance, and repair occupations</b>						
Level 5 .....	24.49	2.0	24.42	1.9	—	—
Level 6 .....	21.07	6.9	21.07	6.9	—	—
Level 6 .....	26.28	9.0	25.99	9.9	—	—
Level 7 .....	27.19	3.7	27.19	3.7	—	—
Radio and telecommunications equipment installers and repairers .....	30.12	1.6	30.12	1.6	—	—
Telecommunications equipment installers and repairers, except line installers .....	30.12	1.6	30.12	1.6	—	—
Automotive technicians and repairers .....	22.04	10.0	22.04	10.0	—	—
Industrial machinery installation, repair, and maintenance workers .....	21.77	8.0	21.77	8.0	—	—
Maintenance and repair workers, general .....	21.98	14.0	21.98	14.0	—	—
Line installers and repairers .....	26.71	5.1	26.71	5.1	—	—
Level 7 .....	28.23	.9	28.23	.9	—	—
Telecommunications line installers and repairers .....	26.38	7.4	26.38	7.4	—	—
<b>Production occupations</b>						
Level 1 .....	14.87	3.9	15.21	3.3	10.63	10.0
Level 2 .....	8.88	8.9	9.33	8.0	—	—
Level 2 .....	13.49	8.8	13.73	8.3	—	—

See footnotes at end of table.

Table 3. Private industry workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Production occupations —Continued</b>						
Level 3 .....	\$12.42	5.3	\$12.40	5.3	—	—
Level 4 .....	15.25	6.1	15.72	6.9	—	—
Level 5 .....	18.13	3.5	18.15	3.6	—	—
Level 6 .....	15.60	6.1	16.10	4.6	—	—
Level 7 .....	23.98	8.4	23.98	8.4	—	—
First-line supervisors/managers of production and operating workers .....	21.27	8.4	21.27	8.4	—	—
Printers .....	18.99	16.2	19.62	14.6	—	—
Printing machine operators .....	17.07	16.6	17.69	15.3	—	—
Laundry and dry-cleaning workers .....	11.07	7.5	11.07	7.5	—	—
Miscellaneous textile, apparel, and furnishings workers ..	14.95	4.9	—	—	—	—
Miscellaneous production workers .....	—	—	13.83	7.7	—	—
<b>Transportation and material moving occupations .....</b>	20.24	5.9	22.14	7.1	\$8.69	5.9
Level 1 .....	9.11	2.4	10.27	3.2	7.94	3.5
Level 2 .....	12.10	4.5	12.79	7.7	9.02	10.9
Level 3 .....	16.66	11.3	16.81	11.5	—	—
Level 4 .....	18.12	7.5	18.28	7.6	—	—
Level 5 .....	21.95	7.5	21.95	7.5	—	—
Level 6 .....	19.04	5.7	19.04	5.7	—	—
Level 7 .....	23.56	10.7	23.56	10.7	—	—
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	29.25	11.3	29.25	11.3	—	—
Driver/sales workers and truck drivers .....	17.80	9.2	18.22	8.9	—	—
Level 3 .....	18.23	12.1	18.26	12.1	—	—
Level 4 .....	16.07	6.2	16.06	6.5	—	—
Truck drivers, heavy and tractor-trailer .....	18.51	9.5	18.60	9.6	—	—
Level 3 .....	15.66	2.3	15.69	2.2	—	—
Level 4 .....	15.85	2.3	—	—	—	—
Truck drivers, light or delivery services .....	14.71	8.5	14.71	8.5	—	—
Industrial truck and tractor operators .....	17.89	12.1	17.89	12.1	—	—
Laborers and material movers, hand .....	11.70	3.7	12.88	6.2	8.99	5.7
Level 1 .....	9.50	2.2	10.45	3.1	8.34	3.4
Level 2 .....	11.43	4.1	11.98	9.2	9.94	10.3
Laborers and freight, stock, and material movers, hand .....	12.39	4.8	13.21	6.7	9.20	8.0
Level 1 .....	9.86	2.9	10.54	3.3	8.18	4.1
Level 2 .....	11.75	4.1	12.16	8.6	10.06	16.3
Packers and packagers, hand .....	9.65	6.6	—	—	8.78	4.1
Level 1 .....	8.82	3.6	—	—	8.44	4.2

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>3</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the

occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendix A for more information.

<sup>4</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

Table 4. State and local government workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>All workers</b> .....	\$27.88	2.5	\$28.50	2.3	\$17.99	7.2
<b>Management occupations</b> .....	42.28	5.1	42.33	5.1	—	—
Level 9 .....	41.02	14.1	41.02	14.1	—	—
Level 11 .....	42.92	4.1	42.92	4.1	—	—
Education administrators .....	49.12	2.5	49.12	2.5	—	—
Level 11 .....	48.86	3.4	48.86	3.4	—	—
Education administrators, elementary and secondary school .....	50.89	1.5	50.89	1.5	—	—
Level 11 .....	49.45	3.4	49.45	3.4	—	—
<b>Business and financial operations occupations</b> .....	27.58	5.7	27.59	5.7	—	—
Level 9 .....	27.86	3.8	27.86	3.8	—	—
Human resources, training, and labor relations specialists .....	29.65	11.5	29.65	11.5	—	—
<b>Computer and mathematical science occupations</b> .....	28.49	9.1	28.49	9.1	—	—
Computer support specialists .....	22.69	10.5	22.69	10.5	—	—
<b>Architecture and engineering occupations</b> .....	29.38	12.4	29.38	12.4	—	—
<b>Life, physical, and social science occupations</b> .....	31.07	12.0	31.07	12.0	—	—
<b>Community and social services occupations</b> .....	30.66	3.8	30.99	4.0	—	—
Level 7 .....	22.04	5.5	22.04	5.5	—	—
Level 9 .....	34.80	5.2	34.91	5.4	—	—
Counselors .....	33.58	6.5	33.58	6.5	—	—
Level 9 .....	36.21	7.0	36.21	7.0	—	—
Educational, vocational, and school counselors .....	35.73	7.1	35.73	7.1	—	—
Social workers .....	28.46	5.4	28.54	5.2	—	—
Child, family, and school social workers .....	28.62	6.0	28.70	5.8	—	—
Miscellaneous community and social service specialists .....	19.19	9.0	20.80	7.7	—	—
Level 7 .....	19.96	3.6	19.96	3.6	—	—
<b>Legal occupations</b> .....	36.96	20.6	36.96	20.6	—	—
Lawyers .....	43.80	3.3	43.80	3.3	—	—
<b>Education, training, and library occupations</b> .....	34.92	2.3	35.81	2.3	24.25	8.4
Level 3 .....	16.36	8.1	16.36	8.1	—	—
Level 4 .....	17.09	1.2	17.09	2.0	—	—
Level 6 .....	21.25	3.1	—	—	—	—
Level 8 .....	31.66	15.3	32.69	17.9	—	—
Level 9 .....	38.55	.7	38.90	.4	28.25	9.2
Level 11 .....	37.12	7.8	36.51	8.1	—	—
Not able to be leveled .....	34.85	8.0	—	—	26.93	26.8
Postsecondary teachers .....	42.31	9.8	42.67	9.5	39.61	11.2
Level 9 .....	35.76	4.7	—	—	34.51	6.9
Level 11 .....	38.90	8.1	38.33	8.6	—	—
Arts, communications, and humanities teachers, postsecondary .....	35.22	6.0	—	—	—	—
Miscellaneous postsecondary teachers .....	44.70	22.8	—	—	—	—
Primary, secondary, and special education school teachers .....	38.80	.5	39.09	.1	26.81	10.0
Level 9 .....	38.67	.7	38.92	.3	—	—
Preschool and kindergarten teachers .....	36.80	1.6	36.80	1.6	—	—
Level 9 .....	36.80	1.6	36.80	1.6	—	—
Kindergarten teachers, except special education .....	38.15	.6	38.15	.6	—	—
Level 9 .....	38.15	.6	38.15	.6	—	—
Elementary and middle school teachers .....	38.44	1.3	38.76	1.7	—	—
Level 9 .....	38.26	.4	38.51	1.0	—	—
Elementary school teachers, except special education .....	37.89	.3	38.30	.9	—	—
Level 9 .....	37.99	.3	38.31	.9	—	—
Middle school teachers, except special and vocational education .....	40.15	4.3	40.15	4.3	—	—
Level 9 .....	39.22	1.7	39.22	1.7	—	—
Secondary school teachers .....	39.12	.8	39.14	.9	—	—

See footnotes at end of table.

Table 4. **State and local government workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Education, training, and library occupations</b> —Continued						
Secondary school teachers —Continued						
Level 9 .....	\$39.12	0.9	\$39.12	0.9	—	—
Secondary school teachers, except special and vocational education .....	39.16	.9	39.18	1.0	—	—
Level 9 .....	39.15	1.0	39.15	1.0	—	—
Special education teachers .....	40.69	7.0	41.90	7.3	—	—
Level 9 .....	40.44	6.9	41.67	7.2	—	—
Special education teachers, preschool, kindergarten, and elementary school .....	38.36	3.3	39.49	1.5	—	—
Level 9 .....	37.94	3.5	39.06	.6	—	—
Other teachers and instructors .....	28.21	8.8	—	—	\$21.57	2.1
Librarians .....	34.87	12.6	35.87	11.6	—	—
Teacher assistants .....	16.73	2.2	17.04	1.0	—	—
Level 3 .....	17.13	2.6	17.13	2.6	—	—
Level 4 .....	17.09	1.2	17.09	2.0	—	—
<b>Healthcare practitioner and technical occupations</b> .....	27.54	11.2	27.51	11.2	—	—
Level 9 .....	30.98	10.1	31.02	10.3	—	—
Registered nurses .....	32.59	7.7	32.59	7.7	—	—
Level 9 .....	29.41	6.2	—	—	—	—
<b>Healthcare support occupations</b> .....	14.83	24.2	14.83	24.2	—	—
<b>Protective service occupations</b> .....	25.55	1.6	26.00	2.1	13.16	10.8
Level 2 .....	13.14	10.5	—	—	12.52	17.3
Level 4 .....	15.40	8.1	15.69	8.9	—	—
Level 6 .....	22.38	5.6	22.38	5.6	—	—
Level 7 .....	24.91	6.3	24.99	6.7	—	—
Level 8 .....	32.07	8.2	32.07	8.2	—	—
Level 9 .....	34.63	6.2	34.63	6.2	—	—
First-line supervisors/managers, law enforcement workers .....	38.16	5.4	38.16	5.4	—	—
First-line supervisors/managers of police and detectives .....	38.86	4.0	38.86	4.0	—	—
Fire fighters .....	20.74	2.5	20.74	2.5	—	—
Level 6 .....	20.26	11.4	20.26	11.4	—	—
Bailiffs, correctional officers, and jailers .....	21.30	7.1	21.30	7.1	—	—
Correctional officers and jailers .....	21.30	7.1	21.30	7.1	—	—
Police officers .....	27.74	7.2	27.79	7.2	—	—
Level 6 .....	24.58	3.3	24.58	3.3	—	—
Level 7 .....	28.24	7.5	28.24	7.5	—	—
Police and sheriff's patrol officers .....	27.74	7.2	27.79	7.2	—	—
Level 6 .....	24.58	3.3	24.58	3.3	—	—
Level 7 .....	28.24	7.5	28.24	7.5	—	—
Miscellaneous protective service workers .....	15.26	10.9	—	—	12.29	15.1
<b>Food preparation and serving related occupations</b> .....	13.97	8.0	15.57	8.1	11.35	11.1
Level 2 .....	11.98	8.7	—	—	—	—
<b>Building and grounds cleaning and maintenance occupations</b> .....	14.61	2.9	14.63	2.9	—	—
Level 3 .....	13.16	6.5	13.19	6.6	—	—
Building cleaning workers .....	13.54	5.2	13.54	5.2	—	—
Level 3 .....	13.23	7.0	13.23	7.0	—	—
Janitors and cleaners, except maids and housekeeping cleaners .....	13.86	6.7	13.86	6.7	—	—
Level 3 .....	13.65	9.1	13.65	9.1	—	—
Grounds maintenance workers .....	16.80	10.1	16.94	10.6	—	—
Landscaping and groundskeeping workers .....	16.80	10.1	16.94	10.6	—	—
<b>Personal care and service occupations</b> .....	15.43	11.7	16.89	13.8	13.58	21.4
Child care workers .....	13.94	7.5	—	—	—	—
Recreation and fitness workers .....	17.73	22.5	—	—	14.88	37.0
Recreation workers .....	18.34	21.7	—	—	—	—

See footnotes at end of table.



Table 4. **State and local government workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Office and administrative support occupations</b> .....	\$18.62	3.6	\$18.67	3.5	\$17.63	18.4
Level 3 .....	15.42	4.7	14.88	3.5	—	—
Level 4 .....	17.35	3.3	17.39	3.4	—	—
Level 5 .....	20.00	4.4	19.59	4.1	—	—
Level 6 .....	20.75	4.6	20.75	4.6	—	—
Not able to be leveled .....	24.55	11.5	24.55	11.5	—	—
Financial clerks .....	20.93	5.8	21.16	6.3	—	—
Bookkeeping, accounting, and auditing clerks .....	20.12	3.9	20.51	5.1	—	—
Court, municipal, and license clerks .....	17.65	5.3	17.65	5.4	—	—
Eligibility interviewers, government programs .....	18.71	6.3	18.71	6.3	—	—
Level 6 .....	18.66	7.6	18.66	7.6	—	—
Dispatchers .....	18.38	1.4	—	—	—	—
Secretaries and administrative assistants .....	18.89	3.5	18.90	3.5	—	—
Level 4 .....	17.39	3.9	17.37	3.9	—	—
Level 5 .....	18.04	5.2	—	—	—	—
Level 6 .....	21.92	4.5	21.92	4.5	—	—
Executive secretaries and administrative assistants .....	19.94	5.9	19.94	5.9	—	—
Level 6 .....	21.60	6.2	21.60	6.2	—	—
Secretaries, except legal, medical, and executive .....	17.67	3.4	17.66	3.4	—	—
Level 4 .....	17.83	3.8	17.82	3.8	—	—
Office clerks, general .....	17.48	12.7	17.25	12.8	—	—
Level 4 .....	17.71	9.4	17.72	9.5	—	—
Level 5 .....	20.92	9.1	—	—	—	—
<b>Construction and extraction occupations</b> .....	23.70	6.4	23.70	6.4	—	—
Level 7 .....	29.15	1.2	29.15	1.2	—	—
Construction and building inspectors .....	29.07	6.1	29.07	6.1	—	—
<b>Installation, maintenance, and repair occupations</b> .....	22.61	6.3	22.61	6.3	—	—
Level 5 .....	21.06	7.0	21.06	7.0	—	—
Level 7 .....	23.35	12.6	23.35	12.6	—	—
Industrial machinery installation, repair, and maintenance workers .....	20.04	4.3	20.04	4.3	—	—
Maintenance and repair workers, general .....	20.04	4.3	20.04	4.3	—	—
<b>Production occupations</b> .....	16.49	14.3	16.59	15.6	—	—
<b>Transportation and material moving occupations</b> .....	19.52	6.7	20.14	6.5	15.03	1.1
Level 2 .....	14.60	10.0	—	—	—	—
Level 3 .....	16.92	10.8	16.93	10.9	—	—
Level 4 .....	18.57	10.3	20.25	11.6	—	—
Bus drivers .....	19.05	9.2	19.93	9.3	—	—
Level 3 .....	17.11	12.9	17.13	13.1	—	—
Bus drivers, school .....	17.85	16.0	18.86	18.3	—	—
Level 3 .....	16.94	14.1	16.96	14.3	—	—
Driver/sales workers and truck drivers .....	16.75	4.9	—	—	—	—

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>3</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the

occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendix A for more information.

<sup>4</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

Table 5. Combined work levels<sup>1</sup> for civilian workers: Mean hourly earnings<sup>2</sup> for full-time and part-time workers<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>All workers</b> .....	\$23.78	3.0	\$25.47	3.3	\$12.26	4.1
<b>Management occupations</b> .....	43.49	3.9	43.44	4.0	—	—
Group II .....	19.47	15.1	—	—	—	—
Group III .....	37.90	5.6	—	—	—	—
Group IV .....	69.61	7.0	—	—	—	—
General and operations managers .....	40.82	15.1	40.82	15.1	—	—
Group III .....	26.17	5.7	26.17	5.7	—	—
Marketing and sales managers .....	35.95	5.9	35.95	5.9	—	—
Group III .....	39.73	11.4	—	—	—	—
Marketing managers .....	31.79	4.9	31.79	4.9	—	—
Computer and information systems managers .....	54.79	6.2	54.97	6.5	—	—
Group III .....	53.55	12.5	53.55	12.5	—	—
Financial managers .....	47.91	9.5	47.91	9.5	—	—
Group III .....	44.25	10.4	44.25	10.4	—	—
Construction managers .....	43.73	4.3	43.73	4.3	—	—
Group III .....	43.73	4.3	43.73	4.3	—	—
Education administrators .....	37.89	9.5	37.89	9.5	—	—
Group III .....	40.15	3.9	—	—	—	—
Education administrators, elementary and secondary school .....	43.44	5.4	43.44	5.4	—	—
Group III .....	42.21	4.0	42.21	4.0	—	—
Education administrators, postsecondary .....	38.82	15.8	38.82	15.8	—	—
Medical and health services managers .....	37.00	3.6	37.00	3.6	—	—
Social and community service managers .....	37.41	29.4	37.41	29.4	—	—
Group III .....	28.28	11.9	28.28	11.9	—	—
<b>Business and financial operations occupations</b> .....	32.82	5.3	32.84	5.5	—	—
Group II .....	24.15	4.6	—	—	—	—
Group III .....	38.28	4.2	—	—	—	—
Buyers and purchasing agents .....	29.13	15.1	29.13	15.1	—	—
Cost estimators .....	35.39	7.4	35.39	7.4	—	—
Human resources, training, and labor relations specialists .....	35.97	15.7	36.13	16.0	—	—
Group II .....	23.23	8.7	—	—	—	—
Group III .....	37.05	16.7	—	—	—	—
Employment, recruitment, and placement specialists ..	37.33	22.7	37.33	22.7	—	—
Group III .....	38.17	23.5	38.17	23.5	—	—
Management analysts .....	35.58	8.3	35.58	8.3	—	—
Group II .....	20.98	4.4	20.98	4.4	—	—
Group III .....	39.71	.7	39.71	.7	—	—
Accountants and auditors .....	31.40	7.0	31.56	7.4	—	—
Group II .....	27.02	9.0	26.69	10.1	—	—
Group III .....	33.01	7.5	33.18	7.9	—	—
Budget analysts .....	38.15	9.7	38.15	9.7	—	—
Group III .....	41.10	9.3	41.10	9.3	—	—
Financial analysts and advisors .....	34.93	24.5	34.93	24.5	—	—
Group II .....	29.60	20.2	—	—	—	—
Group III .....	50.71	26.1	—	—	—	—
Insurance underwriters .....	27.33	18.6	27.33	18.6	—	—
Loan counselors and officers .....	32.05	8.8	30.30	12.0	—	—
Loan officers .....	32.00	9.1	30.13	12.5	—	—
<b>Computer and mathematical science occupations</b> .....	40.23	2.6	40.19	2.5	—	—
Group II .....	25.82	4.1	—	—	—	—
Group III .....	44.13	4.7	—	—	—	—
Group IV .....	64.31	9.7	—	—	—	—
Computer and information scientists, research .....	49.71	1.5	—	—	—	—
Computer programmers .....	42.40	6.0	41.78	5.8	—	—
Group III .....	52.69	17.6	—	—	—	—
Computer software engineers .....	41.80	3.2	41.80	3.2	—	—
Group III .....	43.64	.8	—	—	—	—
Computer software engineers, applications .....	40.91	2.1	40.91	2.1	—	—
Group III .....	43.80	1.0	43.80	1.0	—	—
Computer software engineers, systems software .....	45.41	4.4	45.41	4.4	—	—
Group III .....	42.78	1.6	42.78	1.6	—	—
Computer support specialists .....	30.56	5.1	30.56	5.1	—	—

See footnotes at end of table.

Table 5. Combined work levels<sup>1</sup> for civilian workers: Mean hourly earnings<sup>2</sup> for full-time and part-time workers<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Computer and mathematical science occupations</b>						
—Continued						
Computer support specialists —Continued						
Group II .....	\$24.04	8.0	\$24.04	8.0	—	—
Computer systems analysts .....	44.12	8.3	43.98	8.3	—	—
Group III .....	45.14	8.5	45.01	8.5	—	—
Network and computer systems administrators .....	33.57	6.1	33.57	6.1	—	—
Group III .....	40.95	5.8	40.95	5.8	—	—
Network systems and data communications analysts .....	33.75	14.8	33.75	14.8	—	—
Group III .....	33.91	16.3	33.91	16.3	—	—
Operations research analysts .....	32.73	.0	32.73	.0	—	—
<b>Architecture and engineering occupations</b>	39.04	4.9	39.60	5.3	—	—
Group II .....	25.91	2.3	—	—	—	—
Group III .....	48.13	4.9	—	—	—	—
Engineers .....	43.94	5.7	44.15	6.1	—	—
Group II .....	28.58	4.1	—	—	—	—
Group III .....	47.19	5.0	—	—	—	—
Electrical and electronics engineers .....	39.79	3.7	39.79	3.7	—	—
Group III .....	47.42	6.3	—	—	—	—
Electronics engineers, except computer .....	38.72	2.5	38.72	2.5	—	—
Engineering technicians, except drafters .....	23.53	1.7	23.53	1.7	—	—
<b>Life, physical, and social science occupations</b>	32.20	4.9	32.20	4.9	—	—
Group II .....	21.49	2.9	—	—	—	—
Group III .....	37.86	11.0	—	—	—	—
Life scientists .....	30.00	5.6	30.00	5.6	—	—
Physical scientists .....	39.33	19.4	39.33	19.4	—	—
Group III .....	44.14	35.9	—	—	—	—
Economists .....	26.40	14.4	26.40	14.4	—	—
Market and survey researchers .....	33.48	12.2	33.48	12.2	—	—
Market research analysts .....	33.48	12.2	33.48	12.2	—	—
<b>Community and social services occupations</b>	23.89	8.1	25.58	6.0	—	—
Group II .....	17.33	5.1	—	—	—	—
Group III .....	33.32	4.1	—	—	—	—
Counselors .....	28.55	9.3	28.55	9.3	—	—
Group II .....	17.49	6.0	—	—	—	—
Group III .....	35.76	6.6	—	—	—	—
Educational, vocational, and school counselors .....	33.77	8.0	33.77	8.0	—	—
Group III .....	40.38	3.5	40.38	3.5	—	—
Social workers .....	26.53	5.0	27.25	6.0	—	—
Group II .....	21.41	7.7	—	—	—	—
Group III .....	30.54	3.6	—	—	—	—
Child, family, and school social workers .....	24.94	10.2	27.01	7.9	—	—
Group II .....	19.61	4.8	20.76	7.3	—	—
Group III .....	29.71	3.1	—	—	—	—
Miscellaneous community and social service specialists	—	—	16.24	7.7	—	—
<b>Legal occupations</b>						
Lawyers .....	68.50	8.8	66.66	9.0	—	—
Group III .....	62.09	13.8	59.09	12.7	—	—
<b>Education, training, and library occupations</b>	30.57	6.8	31.32	7.3	\$21.76	7.6
Group I .....	12.87	7.9	—	—	—	—
Group II .....	22.98	9.3	—	—	—	—
Group III .....	37.45	1.9	—	—	—	—
Group IV .....	57.91	14.8	—	—	—	—
Postsecondary teachers .....	39.08	13.3	38.93	14.2	40.95	7.5
Group III .....	40.47	6.1	—	—	—	—
Group IV .....	57.91	14.8	—	—	—	—
Business teachers, postsecondary .....	48.85	8.3	—	—	—	—
Group III .....	46.88	9.2	—	—	—	—
Math and computer teachers, postsecondary .....	34.82	23.0	—	—	—	—
Group III .....	48.68	19.2	—	—	—	—
Computer science teachers, postsecondary .....	35.37	28.1	—	—	—	—

See footnotes at end of table.

Table 5. **Combined work levels<sup>1</sup> for civilian workers: Mean hourly earnings<sup>2</sup> for full-time and part-time workers<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Education, training, and library occupations</b> —Continued						
Social sciences teachers, postsecondary .....	—	—	\$50.80	0.4	—	—
Arts, communications, and humanities teachers, postsecondary .....	\$38.14	7.6	38.79	8.0	—	—
Group III .....	35.29	2.8	—	—	—	—
English language and literature teachers, postsecondary .....	32.24	9.2	—	—	—	—
Group III .....	32.09	9.1	—	—	—	—
Miscellaneous postsecondary teachers .....	33.21	22.6	32.98	24.0	\$36.61	10.2
Group III .....	39.06	16.5	—	—	—	—
Primary, secondary, and special education school teachers .....	35.86	3.6	36.20	3.7	24.44	11.1
Group II .....	20.66	29.8	—	—	—	—
Group III .....	37.14	1.8	—	—	—	—
Preschool and kindergarten teachers .....	26.61	22.8	26.85	22.5	—	—
Group III .....	36.80	1.6	—	—	—	—
Preschool teachers, except special education .....	18.37	28.2	—	—	—	—
Kindergarten teachers, except special education .....	38.15	.6	38.15	.6	—	—
Group III .....	38.15	.6	38.15	.6	—	—
Elementary and middle school teachers .....	36.40	2.0	36.79	2.6	—	—
Group III .....	36.46	2.0	—	—	—	—
Elementary school teachers, except special education .....	36.12	1.1	36.62	1.3	—	—
Group III .....	36.17	1.0	36.60	1.3	—	—
Middle school teachers, except special and vocational education .....	37.29	8.0	37.29	8.0	—	—
Group III .....	37.37	8.1	37.37	8.1	—	—
Secondary school teachers .....	37.35	4.0	37.37	4.1	—	—
Group III .....	37.29	4.1	—	—	—	—
Secondary school teachers, except special and vocational education .....	37.37	4.1	37.39	4.1	—	—
Group III .....	37.32	4.2	37.32	4.2	—	—
Special education teachers .....	39.91	6.7	41.37	7.2	—	—
Group III .....	39.99	6.7	—	—	—	—
Special education teachers, preschool, kindergarten, and elementary school .....	37.58	3.3	38.95	1.7	—	—
Group III .....	37.52	3.6	38.52	1.4	—	—
Other teachers and instructors .....	28.21	8.8	—	—	21.57	2.1
Group II .....	22.32	3.6	—	—	—	—
Librarians .....	31.93	6.9	32.61	6.3	—	—
Group II .....	33.57	19.7	—	—	—	—
Group III .....	32.58	12.5	33.71	10.5	—	—
Library technicians .....	19.05	11.4	—	—	—	—
Group II .....	20.61	10.3	—	—	—	—
Teacher assistants .....	12.74	8.0	12.78	9.8	12.45	4.9
Group I .....	12.70	8.0	12.74	9.9	12.45	4.9
<b>Arts, design, entertainment, sports, and media occupations</b> .....	32.82	8.3	32.76	8.8	—	—
Group II .....	20.54	8.9	—	—	—	—
Group III .....	49.90	20.2	—	—	—	—
Designers .....	22.62	14.2	21.67	14.7	—	—
Graphic designers .....	26.80	15.3	—	—	—	—
Writers and editors .....	48.11	16.8	48.11	16.8	—	—
<b>Healthcare practitioner and technical occupations</b> .....	28.63	6.1	28.80	6.6	27.77	6.4
Group I .....	15.51	6.5	—	—	—	—
Group II .....	25.00	5.2	—	—	—	—
Group III .....	36.20	5.3	—	—	—	—
Physicians and surgeons .....	50.83	26.4	—	—	—	—
Group III .....	32.02	2.1	31.56	2.4	34.01	2.4
Registered nurses .....	31.11	2.6	29.64	4.6	33.97	1.9
Group II .....	32.62	3.9	32.42	4.1	34.55	5.3
Group III .....	29.29	11.2	28.16	11.7	32.27	25.8
Therapists .....	33.34	12.9	—	—	—	—

See footnotes at end of table.

Table 5. Combined work levels<sup>1</sup> for civilian workers: Mean hourly earnings<sup>2</sup> for full-time and part-time workers<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Healthcare practitioner and technical occupations</b>						
—Continued						
Clinical laboratory technologists and technicians .....	\$19.65	5.7	\$19.63	5.8	—	—
Group I .....	15.38	.2	—	—	—	—
Group II .....	20.42	5.1	—	—	—	—
Medical and clinical laboratory technologists .....	24.84	7.4	25.02	8.5	—	—
Group II .....	22.94	3.7	23.05	3.6	—	—
Medical and clinical laboratory technicians .....	15.70	2.3	15.70	2.3	—	—
Group I .....	15.38	.2	15.38	.2	—	—
Diagnostic related technologists and technicians .....	28.90	5.8	27.41	3.8	—	—
Group II .....	27.75	5.8	—	—	—	—
Radiologic technologists and technicians .....	28.28	7.0	—	—	—	—
Health diagnosing and treating practitioner support technicians .....	16.20	6.7	16.60	7.5	—	—
Pharmacy technicians .....	16.31	7.6	—	—	—	—
Licensed practical and licensed vocational nurses .....	22.83	2.7	22.76	2.8	—	—
Group II .....	22.84	2.7	22.77	2.9	—	—
<b>Healthcare support occupations</b> .....	12.78	2.6	13.11	3.4	\$11.09	4.5
Group I .....	12.25	2.3	—	—	—	—
Group II .....	17.32	5.4	—	—	—	—
Nursing, psychiatric, and home health aides .....	12.09	3.0	12.18	3.1	11.68	6.7
Group I .....	12.07	3.2	—	—	—	—
Nursing aides, orderlies, and attendants .....	12.25	2.7	12.17	3.1	12.92	5.7
Group I .....	12.24	3.0	12.15	3.5	12.94	5.8
Miscellaneous healthcare support occupations .....	13.48	6.3	13.94	6.8	—	—
Group I .....	12.53	4.5	—	—	—	—
Group II .....	17.88	5.6	—	—	—	—
Medical assistants .....	13.93	6.9	13.91	7.2	—	—
<b>Protective service occupations</b> .....	21.40	3.5	22.98	2.5	11.10	12.6
Group I .....	11.84	5.2	—	—	—	—
Group II .....	25.20	2.0	—	—	—	—
Group III .....	35.63	7.3	—	—	—	—
First-line supervisors/managers, law enforcement workers .....	38.16	5.4	38.16	5.4	—	—
Group II .....	35.32	11.5	—	—	—	—
First-line supervisors/managers of police and detectives .....	38.86	4.0	38.86	4.0	—	—
Group II .....	35.32	11.5	35.32	11.5	—	—
Fire fighters .....	20.74	2.5	20.74	2.5	—	—
Group II .....	20.04	9.3	20.04	9.3	—	—
Bailiffs, correctional officers, and jailers .....	21.30	7.1	21.30	7.1	—	—
Group II .....	21.41	7.0	—	—	—	—
Correctional officers and jailers .....	21.30	7.1	21.30	7.1	—	—
Group II .....	21.41	7.0	21.41	7.0	—	—
Police officers .....	27.53	7.1	27.57	7.1	—	—
Group II .....	27.39	7.0	—	—	—	—
Police and sheriff's patrol officers .....	27.53	7.1	27.57	7.1	—	—
Group II .....	27.39	7.0	27.44	7.0	—	—
Security guards and gaming surveillance officers .....	11.40	6.0	11.26	4.7	11.73	21.6
Group I .....	10.82	5.1	—	—	—	—
Security guards .....	11.40	6.0	11.26	4.7	11.73	21.6
Group I .....	10.82	5.1	11.31	5.2	9.58	4.2
Miscellaneous protective service workers .....	14.45	19.3	—	—	—	—
Group I .....	11.83	13.2	—	—	—	—
<b>Food preparation and serving related occupations</b> .....	8.98	11.6	10.99	4.6	6.67	6.4
Group I .....	8.28	10.0	—	—	—	—
Group II .....	18.14	14.8	—	—	—	—
First-line supervisors/managers, food preparation and serving workers .....	15.43	19.7	17.03	8.9	—	—
Group I .....	11.30	16.1	—	—	—	—
Group II .....	19.43	14.8	—	—	—	—
First-line supervisors/managers of food preparation and serving workers .....	15.52	19.5	17.19	7.7	—	—

See footnotes at end of table.

Table 5. **Combined work levels<sup>1</sup> for civilian workers: Mean hourly earnings<sup>2</sup> for full-time and part-time workers<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Food preparation and serving related occupations</b>						
—Continued						
First-line supervisors/managers of food preparation and serving workers —Continued						
Group I .....	\$11.30	16.1	—	—	—	—
Group II .....	19.86	12.1	\$19.86	12.1	—	—
Cooks .....	11.30	2.2	11.57	2.5	\$10.26	10.5
Group I .....	11.13	2.7	—	—	—	—
Cooks, institution and cafeteria .....	11.82	6.1	12.07	6.4	—	—
Group I .....	11.46	5.9	11.73	5.5	—	—
Cooks, restaurant .....	11.74	1.7	11.92	.4	11.14	7.1
Group I .....	11.71	2.1	11.89	.0	11.14	7.1
Cooks, short order .....	11.80	2.8	—	—	—	—
Group I .....	11.80	2.8	—	—	—	—
Food preparation workers .....	10.66	10.3	—	—	—	—
Group I .....	10.36	11.3	—	—	—	—
Food service, tipped .....	4.90	13.3	4.91	13.8	4.90	15.4
Group I .....	4.90	13.3	—	—	—	—
Waiters and waitresses .....	3.54	4.9	3.45	17.1	3.58	2.1
Group I .....	3.54	4.9	3.45	17.1	3.58	2.1
Dining room and cafeteria attendants and bartender helpers .....	7.93	13.3	—	—	6.44	6.4
Group I .....	7.93	13.3	—	—	6.44	6.4
Fast food and counter workers .....	8.85	6.6	10.90	10.5	7.50	4.0
Group I .....	8.85	6.6	—	—	—	—
Combined food preparation and serving workers, including fast food .....	8.57	6.7	10.89	15.9	7.45	3.5
Group I .....	8.57	6.7	10.89	15.9	7.45	3.5
Counter attendants, cafeteria, food concession, and coffee shop .....	10.67	10.4	—	—	—	—
Group I .....	10.67	10.4	—	—	—	—
Dishwashers .....	9.82	11.8	—	—	8.52	4.0
Group I .....	9.82	11.8	—	—	8.52	4.0
<b>Building and grounds cleaning and maintenance occupations</b>						
Group I .....	11.20	4.9	12.44	3.9	9.14	3.2
Group II .....	10.79	4.3	—	—	—	—
Building cleaning workers .....	10.78	5.5	11.91	4.8	9.14	3.2
Group I .....	10.52	4.4	—	—	—	—
Janitors and cleaners, except maids and housekeeping cleaners .....	10.70	7.9	12.41	6.7	9.06	3.4
Group I .....	10.35	6.4	11.86	6.0	9.06	3.4
Maids and housekeeping cleaners .....	11.24	1.7	11.16	2.0	—	—
Group I .....	11.24	1.7	11.16	2.0	—	—
Grounds maintenance workers .....	15.25	8.9	15.31	9.1	—	—
Group I .....	14.00	8.9	—	—	—	—
Landscaping and groundskeeping workers .....	15.25	8.9	15.31	9.1	—	—
Group I .....	14.00	8.9	14.06	9.1	—	—
<b>Personal care and service occupations</b>						
Group I .....	15.87	7.0	17.00	9.9	12.29	10.4
Group II .....	10.62	3.7	—	—	—	—
Group III .....	22.01	3.6	—	—	—	—
Miscellaneous entertainment attendants and related workers .....	10.35	14.4	—	—	10.35	14.4
Group I .....	10.35	14.4	—	—	—	—
Amusement and recreation attendants .....	10.35	14.4	—	—	10.35	14.4
Group I .....	10.35	14.4	—	—	10.35	14.4
Barbers and cosmetologists .....	18.28	1.4	18.61	5.2	—	—
Group II .....	19.75	6.6	—	—	—	—
Hairdressers, hairstylists, and cosmetologists .....	18.28	1.4	18.61	5.2	—	—
Group II .....	19.75	6.6	—	—	—	—
Child care workers .....	9.64	5.9	9.67	10.3	9.55	13.5
Group I .....	9.62	5.9	9.64	10.7	9.55	13.5
Recreation and fitness workers .....	15.83	15.7	—	—	15.35	29.3
Group I .....	11.94	11.5	—	—	—	—
Group II .....	20.96	16.1	—	—	—	—

See footnotes at end of table.

Table 5. **Combined work levels<sup>1</sup> for civilian workers: Mean hourly earnings<sup>2</sup> for full-time and part-time workers<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Personal care and service occupations</b> —Continued						
Fitness trainers and aerobics instructors .....	\$14.15	7.6	—	—	\$14.96	14.2
Recreation workers .....	16.86	21.7	—	—	—	—
<b>Sales and related occupations</b> .....						
Group I .....	17.63	9.4	\$21.31	8.9	8.64	1.9
Group II .....	10.80	5.1	—	—	—	—
Group III .....	24.64	11.0	—	—	—	—
Group III .....	45.33	10.1	—	—	—	—
First-line supervisors/managers, sales workers .....	18.45	18.6	18.45	18.6	—	—
Group II .....	17.98	6.8	—	—	—	—
First-line supervisors/managers of retail sales workers .....	17.76	20.0	17.76	20.0	—	—
Group II .....	17.18	6.8	17.18	6.8	—	—
Retail sales workers .....	10.88	6.9	12.73	8.4	8.63	2.1
Group I .....	10.13	3.1	—	—	—	—
Group II .....	21.42	11.8	—	—	—	—
Cashiers, all workers .....	9.72	3.6	11.28	3.7	8.44	4.0
Group I .....	9.67	3.9	—	—	—	—
Cashiers .....	9.72	3.6	11.28	3.7	8.44	4.0
Group I .....	9.67	3.9	11.34	4.1	8.44	4.0
Counter and rental clerks and parts salespersons .....	9.92	12.2	11.22	17.3	—	—
Group I .....	9.92	12.2	—	—	—	—
Retail salespersons .....	12.88	14.0	14.49	13.0	9.32	3.8
Group I .....	11.12	8.0	12.35	7.4	9.16	5.7
Group II .....	21.74	11.6	22.48	7.0	—	—
Securities, commodities, and financial services sales agents .....	60.07	19.6	60.07	19.6	—	—
Sales representatives, wholesale and manufacturing .....	31.86	10.6	31.86	10.6	—	—
Group II .....	27.08	8.3	—	—	—	—
Group III .....	42.71	26.2	—	—	—	—
Sales representatives, wholesale and manufacturing, technical and scientific products .....	45.45	32.8	45.45	32.8	—	—
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	28.82	7.4	28.82	7.4	—	—
Miscellaneous sales and related workers .....	23.55	8.8	25.39	8.1	—	—
Group II .....	24.61	10.2	—	—	—	—
<b>Office and administrative support occupations</b> .....						
Group I .....	16.96	2.0	17.53	1.8	12.74	4.6
Group II .....	14.18	1.9	—	—	—	—
Group II .....	21.63	2.9	—	—	—	—
First-line supervisors/managers of office and administrative support workers .....	24.87	5.0	24.87	5.0	—	—
Group II .....	24.56	3.2	24.56	3.2	—	—
Financial clerks .....	16.35	3.0	16.73	3.4	14.25	12.8
Group I .....	13.96	4.0	—	—	—	—
Group II .....	20.98	5.3	—	—	—	—
Bill and account collectors .....	14.14	6.1	14.37	5.7	—	—
Billing and posting clerks and machine operators .....	17.54	5.8	17.54	5.8	—	—
Group I .....	17.20	6.4	17.20	6.4	—	—
Bookkeeping, accounting, and auditing clerks .....	18.39	6.5	18.31	7.6	18.86	11.0
Group I .....	14.83	4.8	15.14	6.6	—	—
Group II .....	21.56	6.8	21.92	8.8	—	—
Tellers .....	12.46	1.2	12.84	.6	11.34	1.4
Group I .....	12.03	4.9	12.26	5.4	11.29	2.0
Court, municipal, and license clerks .....	23.72	20.1	17.65	5.4	—	—
Customer service representatives .....	15.86	5.5	16.40	5.6	—	—
Group I .....	14.11	3.7	14.72	3.8	—	—
Group II .....	19.46	2.3	19.46	2.3	—	—
Eligibility interviewers, government programs .....	18.40	4.5	18.40	4.5	—	—
Group II .....	18.44	4.8	18.44	4.8	—	—
Hotel, motel, and resort desk clerks .....	11.11	6.9	—	—	—	—
Group I .....	11.11	6.9	—	—	—	—
Interviewers, except eligibility and loan .....	11.40	13.0	13.59	5.4	—	—
Group I .....	11.08	13.0	—	—	—	—
Order clerks .....	15.91	1.2	16.02	1.4	—	—
Group I .....	15.65	2.0	—	—	—	—

See footnotes at end of table.

Table 5. Combined work levels<sup>1</sup> for civilian workers: Mean hourly earnings<sup>2</sup> for full-time and part-time workers<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Office and administrative support occupations</b>						
—Continued						
Human resources assistants, except payroll and timekeeping .....	\$18.90	2.9	\$18.90	2.9	—	—
Receptionists and information clerks .....	13.42	5.6	13.90	5.5	\$10.00	13.2
Group I .....	13.42	5.6	13.90	5.5	10.00	13.2
Reservation and transportation ticket agents and travel clerks .....	16.69	7.4	—	—	—	—
Dispatchers .....	16.79	9.3	16.84	9.5	—	—
Group I .....	14.58	16.3	—	—	—	—
Production, planning, and expediting clerks .....	21.22	5.6	21.22	5.6	—	—
Shipping, receiving, and traffic clerks .....	14.20	15.3	14.31	16.5	—	—
Group I .....	15.60	24.3	15.60	24.3	—	—
Stock clerks and order fillers .....	10.22	11.5	10.95	11.0	8.23	4.8
Group I .....	9.88	9.2	10.52	8.6	8.23	4.8
Secretaries and administrative assistants .....	20.74	3.0	21.02	2.9	15.71	7.9
Group I .....	16.03	4.1	—	—	—	—
Group II .....	22.79	6.7	—	—	—	—
Executive secretaries and administrative assistants .....	24.18	7.0	24.54	7.5	—	—
Group II .....	23.77	6.4	23.77	6.4	—	—
Medical secretaries .....	14.42	6.9	14.93	6.3	—	—
Group I .....	14.42	6.9	14.93	6.3	—	—
Secretaries, except legal, medical, and executive .....	17.39	5.3	17.45	5.6	—	—
Group I .....	16.26	7.4	16.47	8.0	—	—
Group II .....	18.54	12.5	18.34	12.3	—	—
Computer operators .....	17.78	12.5	18.29	10.8	—	—
Data entry and information processing workers .....	14.26	8.7	—	—	—	—
Insurance claims and policy processing clerks .....	17.76	15.5	19.48	15.3	—	—
Office clerks, general .....	15.31	5.2	16.22	4.1	—	—
Group I .....	14.37	3.1	15.35	3.4	—	—
Group II .....	20.63	3.2	20.25	2.8	—	—
<b>Construction and extraction occupations</b>						
Group I .....	19.42	3.6	19.42	3.6	—	—
Group II .....	13.57	4.6	—	—	—	—
Group II .....	22.68	1.3	—	—	—	—
First-line supervisors/managers of construction trades and extraction workers .....	26.65	3.7	26.86	4.3	—	—
Group II .....	26.13	4.2	26.13	4.2	—	—
Carpenters .....	20.88	3.2	20.88	3.2	—	—
Group II .....	20.70	3.5	20.70	3.5	—	—
Construction laborers .....	12.32	8.4	12.32	8.4	—	—
Group I .....	12.32	8.4	12.32	8.4	—	—
Construction equipment operators .....	20.25	13.1	20.25	13.1	—	—
Group II .....	22.09	21.0	—	—	—	—
Operating engineers and other construction equipment operators .....	21.08	20.2	21.08	20.2	—	—
Electricians .....	26.56	7.3	26.56	7.3	—	—
Group II .....	29.06	2.6	29.06	2.6	—	—
Pipelayers, plumbers, pipefitters, and steamfitters .....	20.38	9.4	20.38	9.4	—	—
Group II .....	22.09	5.4	—	—	—	—
Helpers, construction trades .....	12.89	9.0	12.89	9.0	—	—
Group I .....	12.79	9.9	—	—	—	—
Construction and building inspectors .....	25.75	8.3	25.75	8.3	—	—
Group II .....	24.60	6.4	24.60	6.4	—	—
<b>Installation, maintenance, and repair occupations</b>						
Group I .....	24.32	1.9	24.25	1.8	—	—
Group I .....	15.53	7.2	—	—	—	—
Group II .....	25.30	3.4	—	—	—	—
First-line supervisors/managers of mechanics, installers, and repairers .....	30.13	2.7	30.13	2.7	—	—
Group II .....	29.95	5.7	29.95	5.7	—	—
Radio and telecommunications equipment installers and repairers .....	30.12	1.6	30.12	1.6	—	—
Group II .....	30.12	1.6	—	—	—	—
Telecommunications equipment installers and repairers, except line installers .....	30.12	1.6	30.12	1.6	—	—

See footnotes at end of table.



Table 5. Combined work levels<sup>1</sup> for civilian workers: Mean hourly earnings<sup>2</sup> for full-time and part-time workers<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Installation, maintenance, and repair occupations</b>						
—Continued						
Telecommunications equipment installers and repairers, except line installers —Continued						
Group II .....	\$30.12	1.6	\$30.12	1.6	—	—
Automotive technicians and repairers .....	22.03	9.9	22.03	9.9	—	—
Group II .....	23.53	1.6	—	—	—	—
Industrial machinery installation, repair, and maintenance workers .....	21.30	6.1	21.30	6.1	—	—
Group II .....	20.92	3.6	—	—	—	—
Maintenance and repair workers, general .....	21.17	9.6	21.17	9.6	—	—
Group II .....	20.43	6.3	20.43	6.3	—	—
Line installers and repairers .....	26.71	5.1	26.71	5.1	—	—
Group II .....	27.78	2.1	—	—	—	—
Telecommunications line installers and repairers .....	26.38	7.4	26.38	7.4	—	—
Group II .....	28.00	3.4	28.00	3.4	—	—
Miscellaneous installation, maintenance, and repair workers .....	18.63	12.6	18.63	12.6	—	—
<b>Production occupations</b> .....	14.88	3.9	15.22	3.3	\$10.66	10.0
Group I .....	13.25	6.0	—	—	—	—
Group II .....	19.09	5.7	—	—	—	—
First-line supervisors/managers of production and operating workers .....	21.32	8.0	21.32	8.0	—	—
Group II .....	21.32	8.0	21.32	8.0	—	—
Printers .....	18.99	16.2	19.62	14.6	—	—
Printing machine operators .....	17.07	16.6	17.69	15.3	—	—
Laundry and dry-cleaning workers .....	11.04	6.8	11.04	6.8	—	—
Group I .....	11.04	6.8	11.04	6.8	—	—
Miscellaneous textile, apparel, and furnishings workers ..	14.95	4.9	—	—	—	—
Miscellaneous production workers .....	—	—	13.83	7.7	—	—
<b>Transportation and material moving occupations</b> .....	20.17	5.4	21.94	6.4	9.22	5.8
Group I .....	14.11	5.9	—	—	—	—
Group II .....	21.77	4.4	—	—	—	—
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	29.38	10.4	29.38	10.4	—	—
Bus drivers .....	18.19	10.5	18.81	11.3	—	—
Group I .....	17.11	14.9	—	—	—	—
Bus drivers, school .....	16.75	17.8	17.29	21.4	—	—
Group I .....	16.75	17.8	17.29	21.4	—	—
Driver/sales workers and truck drivers .....	17.76	8.8	18.17	8.6	—	—
Group I .....	16.18	9.0	—	—	—	—
Group II .....	23.72	9.5	—	—	—	—
Truck drivers, heavy and tractor-trailer .....	18.42	9.0	18.50	9.1	—	—
Group I .....	15.85	1.5	15.85	1.4	—	—
Truck drivers, light or delivery services .....	14.69	8.5	14.71	8.5	—	—
Group I .....	14.69	8.5	14.71	8.5	—	—
Industrial truck and tractor operators .....	17.90	11.8	17.90	11.8	—	—
Group I .....	17.02	11.8	17.02	11.8	—	—
Laborers and material movers, hand .....	11.73	3.7	12.91	6.1	8.99	5.7
Group I .....	11.60	3.7	—	—	—	—

See footnotes at end of table.

Table 5. Combined work levels<sup>1</sup> for civilian workers: Mean hourly earnings<sup>2</sup> for full-time and part-time workers<sup>3</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>4</sup> and level	Total		Full-time workers		Part-time workers	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Transportation and material moving occupations</b> —Continued						
Laborers and freight, stock, and material movers, hand .....	\$12.39	4.8	\$13.21	6.6	\$9.20	8.0
Group I .....	12.26	4.5	13.06	6.1	9.20	8.0
Packers and packagers, hand .....	9.65	6.6	—	—	8.78	4.1
Group I .....	9.65	6.6	—	—	8.78	4.1

<sup>1</sup> Combined work levels simplify the presentation of work levels by combining levels 1 through 15 into four broad groups. Group I combines levels 1-4, group II combines levels 5-8, group III combines levels 9-12, and group IV combines levels 13-15.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>3</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where

a 40-hour week is the minimum full-time schedule.

<sup>4</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

Table 6. Civilian workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>2</sup>	10	25	Median 50	75	90
<b>All workers</b> .....	\$9.20	\$12.50	\$19.23	\$30.21	\$43.33
<b>Management occupations</b> .....	21.25	27.99	38.13	59.55	65.56
General and operations managers .....	20.69	25.64	28.06	43.61	96.15
Marketing and sales managers .....	27.23	29.92	33.84	42.97	45.25
Marketing managers .....	26.71	27.78	31.77	33.11	40.43
Computer and information systems managers .....	34.43	41.98	59.55	63.10	68.52
Financial managers .....	26.69	33.65	43.92	62.34	70.04
Construction managers .....	36.71	36.71	42.75	48.50	50.13
Education administrators .....	17.55	28.37	40.73	51.10	56.39
Education administrators, elementary and secondary school .....	31.05	31.96	40.87	52.62	56.35
Education administrators, postsecondary .....	21.72	23.64	35.19	64.71	74.04
Medical and health services managers .....	29.82	30.00	33.36	41.10	58.57
Social and community service managers .....	23.22	23.22	28.41	37.26	47.45
<b>Business and financial operations occupations</b> .....	19.68	24.04	30.21	39.54	48.16
Buyers and purchasing agents .....	13.93	27.79	30.29	37.45	38.70
Cost estimators .....	23.11	29.65	38.48	40.80	40.80
Human resources, training, and labor relations specialists .....	18.88	27.47	30.21	37.98	40.60
Employment, recruitment, and placement specialists ..	18.88	23.74	30.21	37.98	84.57
Management analysts .....	21.17	29.73	30.21	44.66	54.75
Accountants and auditors .....	22.28	24.62	28.63	36.54	43.27
Budget analysts .....	23.40	27.45	42.31	48.16	51.10
Financial analysts and advisors .....	19.68	21.49	27.57	40.87	60.82
Insurance underwriters .....	17.37	19.37	26.11	32.69	41.37
Loan counselors and officers .....	26.09	27.18	30.74	35.00	35.00
Loan officers .....	26.09	27.18	30.74	35.00	35.00
<b>Computer and mathematical science occupations</b> .....	23.96	29.49	41.76	47.84	56.25
Computer and information scientists, research .....	33.75	41.35	50.48	58.77	66.39
Computer programmers .....	18.43	25.82	36.72	48.08	80.53
Computer software engineers .....	25.72	36.67	42.25	45.67	56.97
Computer software engineers, applications .....	25.72	31.25	42.25	42.25	53.84
Computer software engineers, systems software .....	32.25	38.58	44.16	54.55	60.00
Computer support specialists .....	18.00	21.65	27.89	36.06	48.50
Computer systems analysts .....	31.64	33.69	44.24	56.25	56.25
Network and computer systems administrators .....	21.78	23.96	33.65	38.46	46.63
Network systems and data communications analysts .....	24.04	24.04	26.67	42.89	49.52
Operations research analysts .....	18.54	19.88	24.70	46.36	53.30
<b>Architecture and engineering occupations</b> .....	21.54	28.95	35.84	48.42	58.80
Engineers .....	30.98	34.53	42.15	52.00	61.15
Electrical and electronics engineers .....	24.19	33.03	40.45	47.02	53.42
Electronics engineers, except computer .....	22.32	32.11	41.30	47.02	48.81
Engineering technicians, except drafters .....	19.24	21.64	24.03	26.43	27.63
<b>Life, physical, and social science occupations</b> .....	19.94	22.36	27.79	38.07	47.21
Life scientists .....	17.79	22.16	28.82	38.07	40.38
Physical scientists .....	22.27	25.26	30.34	46.18	79.33
Economists .....	14.96	22.22	26.67	33.31	35.04
Market and survey researchers .....	24.44	27.79	27.79	43.68	45.70
Market research analysts .....	24.44	27.79	27.79	43.68	45.70
<b>Community and social services occupations</b> .....	14.50	16.00	19.81	30.32	36.36
Counselors .....	15.96	18.60	25.69	35.68	46.70
Educational, vocational, and school counselors .....	18.60	22.07	32.24	42.16	55.98
Social workers .....	18.50	18.58	27.61	31.19	35.00
Child, family, and school social workers .....	18.50	18.50	25.28	30.32	32.58
<b>Legal occupations</b> .....					
Lawyers .....	37.73	47.89	69.71	75.42	84.14
<b>Education, training, and library occupations</b> .....	10.65	18.91	29.76	40.00	51.94
Postsecondary teachers .....	21.38	23.79	35.71	48.93	59.64
Business teachers, postsecondary .....	33.56	41.12	52.35	55.31	56.33
Math and computer teachers, postsecondary .....	23.79	23.79	28.07	38.83	59.85
Computer science teachers, postsecondary .....	23.79	23.79	23.79	54.65	59.85

See footnotes at end of table.

Table 6. **Civilian workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
<b>Education, training, and library occupations</b> –Continued					
Arts, communications, and humanities teachers, postsecondary .....	\$28.25	\$32.46	\$36.01	\$43.40	\$57.00
English language and literature teachers, postsecondary .....	21.38	28.25	30.98	38.92	41.46
Miscellaneous postsecondary teachers .....	21.38	21.38	23.01	40.75	55.56
Primary, secondary, and special education school teachers .....	23.21	28.76	33.79	43.79	53.15
Preschool and kindergarten teachers .....	10.50	12.02	27.56	36.11	45.00
Preschool teachers, except special education .....	10.00	12.02	12.02	26.68	33.61
Kindergarten teachers, except special education .....	27.68	31.84	36.51	43.62	52.51
Elementary and middle school teachers .....	24.80	29.22	33.88	43.74	52.51
Elementary school teachers, except special education .....	24.81	29.30	33.36	43.22	51.74
Middle school teachers, except special and vocational education .....	24.24	29.02	35.24	46.30	53.69
Secondary school teachers .....	26.34	30.13	34.36	44.49	53.20
Secondary school teachers, except special and vocational education .....	26.34	30.14	34.40	44.64	53.20
Special education teachers .....	25.34	30.03	38.43	50.28	55.70
Special education teachers, preschool, kindergarten, and elementary school .....	24.40	29.49	35.58	45.89	52.78
Other teachers and instructors .....	18.00	23.00	23.21	30.02	51.05
Librarians .....	19.60	24.30	28.34	35.58	51.85
Library technicians .....	14.56	14.90	16.46	23.49	24.46
Teacher assistants .....	9.00	9.50	11.00	15.10	18.63
<b>Arts, design, entertainment, sports, and media occupations</b> .....					
Designers .....	15.75	21.00	27.07	40.10	51.00
Graphic designers .....	12.00	15.75	21.20	25.00	40.10
Writers and editors .....	14.00	22.07	24.58	37.16	41.25
Writers and editors .....	16.17	21.03	38.53	51.00	102.56
<b>Healthcare practitioner and technical occupations</b> .....					
Registered nurses .....	14.57	20.20	26.00	33.00	40.93
Therapists .....	25.59	28.30	30.93	35.02	39.69
Clinical laboratory technologists and technicians .....	16.11	21.76	26.23	37.83	42.00
Medical and clinical laboratory technologists .....	14.05	15.33	17.50	24.20	25.64
Medical and clinical laboratory technicians .....	19.00	21.00	24.20	25.15	37.42
Diagnostic related technologists and technicians .....	12.74	14.50	15.69	16.97	19.23
Radiologic technologists and technicians .....	24.61	26.00	26.00	34.37	36.68
Health diagnosing and treating practitioner support technicians .....	25.03	26.00	26.00	31.16	35.66
Pharmacy technicians .....	12.72	13.95	15.27	19.16	20.99
Licensed practical and licensed vocational nurses .....	12.79	13.95	15.27	19.62	20.53
Licensed practical and licensed vocational nurses .....	18.65	19.80	22.99	25.00	27.25
<b>Healthcare support occupations</b> .....					
Nursing, psychiatric, and home health aides .....	9.75	11.25	12.55	13.44	16.75
Nursing aides, orderlies, and attendants .....	9.65	10.65	12.00	13.30	14.65
Miscellaneous healthcare support occupations .....	10.15	11.06	12.20	13.41	14.65
Medical assistants .....	10.14	12.32	12.90	13.80	17.25
Medical assistants .....	12.42	12.55	12.93	13.78	17.25
<b>Protective service occupations</b> .....					
First-line supervisors/managers, law enforcement workers .....	9.00	13.00	20.63	27.63	35.40
First-line supervisors/managers of police and detectives .....	28.04	33.93	39.71	42.39	46.25
Fire fighters .....	30.56	35.81	40.29	42.63	46.25
Balliffs, correctional officers, and jailers .....	13.39	15.34	19.24	22.92	33.45
Correctional officers and jailers .....	17.55	17.55	20.08	22.86	28.22
Police officers .....	17.55	17.55	20.08	22.86	28.22
Police and sheriff's patrol officers .....	21.23	22.47	26.88	31.82	35.82
Security guards and gaming surveillance officers .....	21.23	22.47	26.88	31.82	35.82
Security guards .....	8.50	9.00	10.00	12.98	14.89
Security guards .....	8.50	9.00	10.00	12.98	14.89
Miscellaneous protective service workers .....	7.60	7.60	11.57	18.94	27.63
<b>Food preparation and serving related occupations</b> .....					
First-line supervisors/managers, food preparation and serving workers .....	2.87	6.48	8.60	11.50	14.10
First-line supervisors/managers, food preparation and serving workers .....	8.15	11.00	15.24	19.71	20.19

See footnotes at end of table.

Table 6. **Civilian workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
<b>Food preparation and serving related occupations</b>					
—Continued					
First-line supervisors/managers of food preparation and serving workers .....	\$8.15	\$9.90	\$16.69	\$19.71	\$20.19
Cooks .....	8.50	10.00	11.20	12.65	13.37
Cooks, institution and cafeteria .....	9.39	10.00	12.00	13.00	14.70
Cooks, restaurant .....	10.00	10.14	11.87	13.00	13.50
Cooks, short order .....	9.80	11.00	12.00	12.50	13.24
Food preparation workers .....	6.77	8.00	10.55	12.50	14.05
Food service, tipped .....	2.13	2.25	3.15	7.82	9.00
Waiters and waitresses .....	2.13	2.13	3.08	3.23	6.48
Dining room and cafeteria attendants and bartender helpers .....	5.25	5.65	7.90	11.21	11.35
Fast food and counter workers .....	6.50	6.56	8.00	10.04	14.00
Combined food preparation and serving workers, including fast food .....	6.50	6.56	7.11	9.13	13.59
Counter attendants, cafeteria, food concession, and coffee shop .....	6.50	9.00	10.30	12.85	14.85
Dishwashers .....	7.34	8.00	8.60	11.09	14.10
<b>Building and grounds cleaning and maintenance occupations</b>					
Building cleaning workers .....	7.35	8.49	10.12	13.21	15.37
Janitors and cleaners, except maids and housekeeping cleaners .....	7.35	8.49	9.82	13.21	15.18
Maids and housekeeping cleaners .....	7.25	8.49	9.82	13.21	15.37
Grounds maintenance workers .....	8.00	8.50	10.67	14.10	14.85
Landscaping and groundskeeping workers .....	8.97	12.09	15.08	18.31	22.57
Landscaping and groundskeeping workers .....	8.97	12.09	15.08	18.31	22.57
<b>Personal care and service occupations</b>					
Miscellaneous entertainment attendants and related workers .....	7.40	9.13	12.72	16.89	31.29
Amusement and recreation attendants .....	7.00	7.61	8.96	8.96	16.10
Barbers and cosmetologists .....	7.00	7.61	8.96	8.96	16.10
Hairdressers, hairstylists, and cosmetologists .....	6.94	10.75	16.01	17.58	27.44
Hairdressers, hairstylists, and cosmetologists .....	6.94	10.75	16.01	17.58	27.44
Child care workers .....	7.00	7.80	9.00	10.10	13.79
Recreation and fitness workers .....	7.24	10.99	14.00	20.89	32.32
Fitness trainers and aerobics instructors .....	8.00	11.62	14.00	14.00	14.00
Recreation workers .....	6.69	9.24	13.41	24.01	32.32
<b>Sales and related occupations</b>					
First-line supervisors/managers, sales workers .....	7.50	8.80	11.90	19.23	33.73
First-line supervisors/managers of retail sales workers .....	9.50	11.90	12.82	19.31	31.25
First-line supervisors/managers of retail sales workers .....	9.50	11.90	12.82	17.00	31.25
Retail sales workers .....	7.50	8.00	9.57	12.00	15.07
Cashiers, all workers .....	7.25	7.75	8.50	11.25	13.58
Cashiers .....	7.12	7.75	8.50	11.25	13.58
Counter and rental clerks and parts salespersons .....	7.25	8.00	9.50	9.51	15.82
Retail salespersons .....	8.01	9.64	11.12	14.00	20.00
Securities, commodities, and financial services sales agents .....	26.96	33.28	42.90	97.12	141.52
Sales representatives, wholesale and manufacturing .....	20.62	23.32	32.16	33.73	41.18
Sales representatives, wholesale and manufacturing, technical and scientific products .....	15.39	21.76	39.73	41.18	85.92
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	20.62	23.32	30.97	33.73	36.80
Miscellaneous sales and related workers .....	11.00	14.79	26.67	28.85	36.93
<b>Office and administrative support occupations</b>					
First-line supervisors/managers of office and administrative support workers .....	10.68	12.42	15.50	19.43	25.01
Financial clerks .....	19.58	22.36	24.40	26.88	30.83
Bill and account collectors .....	11.00	11.88	15.00	19.50	24.04
Billing and posting clerks and machine operators .....	11.85	12.50	13.06	15.34	18.50
Bookkeeping, accounting, and auditing clerks .....	13.86	14.42	16.71	19.82	21.03
Bookkeeping, accounting, and auditing clerks .....	11.41	14.70	17.45	21.00	25.00
Tellers .....	10.60	11.00	11.85	13.64	15.38
Court, municipal, and license clerks .....	14.60	16.79	18.52	38.43	38.43
Customer service representatives .....	11.00	12.36	16.47	18.44	20.26
Eligibility interviewers, government programs .....	15.51	16.00	18.24	19.27	22.36
Hotel, motel, and resort desk clerks .....	8.65	9.35	10.50	12.50	14.62

See footnotes at end of table.

Table 6. **Civilian workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
<b>Office and administrative support occupations</b>					
—Continued					
Interviewers, except eligibility and loan .....	\$7.50	\$8.25	\$11.22	\$14.00	\$16.14
Order clerks .....	12.00	15.10	15.67	17.11	19.30
Human resources assistants, except payroll and timekeeping .....	16.35	16.35	18.55	21.58	21.58
Receptionists and information clerks .....	10.68	11.50	13.50	14.50	18.27
Reservation and transportation ticket agents and travel clerks .....	10.63	12.94	18.35	20.69	20.91
Dispatchers .....	10.50	14.31	16.85	19.35	22.42
Production, planning, and expediting clerks .....	11.50	16.05	22.93	27.72	27.72
Shipping, receiving, and traffic clerks .....	8.85	10.50	12.60	16.67	24.77
Stock clerks and order fillers .....	7.75	8.82	9.75	11.05	12.50
Secretaries and administrative assistants .....	12.61	15.00	18.73	25.04	32.20
Executive secretaries and administrative assistants ....	16.53	18.44	20.22	28.13	36.42
Medical secretaries .....	10.61	11.55	14.00	17.97	18.50
Secretaries, except legal, medical, and executive .....	12.05	14.16	17.02	19.99	24.35
Computer operators .....	11.00	13.03	17.28	21.46	26.54
Data entry and information processing workers .....	9.50	12.53	15.09	16.01	18.98
Insurance claims and policy processing clerks .....	12.33	12.33	14.62	21.84	26.26
Office clerks, general .....	11.25	11.80	15.50	16.40	20.37
<b>Construction and extraction occupations</b> .....	11.00	12.89	18.00	23.54	31.29
First-line supervisors/managers of construction trades and extraction workers .....	22.00	23.00	25.72	28.87	31.73
Carpenters .....	16.50	17.75	21.00	23.00	26.00
Construction laborers .....	10.00	10.50	12.00	13.50	14.72
Construction equipment operators .....	14.60	17.00	18.00	25.00	30.00
Operating engineers and other construction equipment operators .....	14.60	17.30	18.52	25.00	30.00
Electricians .....	15.25	17.44	29.57	33.23	33.45
Pipelayers, plumbers, pipefitters, and steamfitters .....	12.71	16.20	22.69	22.69	27.61
Helpers, construction trades .....	10.00	11.36	12.00	14.50	18.75
Construction and building inspectors .....	20.21	21.52	25.07	29.59	34.77
<b>Installation, maintenance, and repair occupations</b> .....	15.50	19.00	24.71	29.57	30.78
First-line supervisors/managers of mechanics, installers, and repairers .....	25.00	29.71	29.71	29.71	37.25
Radio and telecommunications equipment installers and repairers .....	28.10	29.90	29.90	31.70	31.70
Telecommunications equipment installers and repairers, except line installers .....	28.10	29.90	29.90	31.70	31.70
Automotive technicians and repairers .....	14.00	17.43	23.00	26.90	29.40
Industrial machinery installation, repair, and maintenance workers .....	15.00	17.00	20.23	24.46	27.75
Maintenance and repair workers, general .....	13.90	16.00	19.73	24.86	35.10
Line installers and repairers .....	19.00	25.00	28.36	29.26	29.90
Telecommunications line installers and repairers .....	18.00	23.04	29.26	29.57	29.90
Miscellaneous installation, maintenance, and repair workers .....	11.00	16.56	18.63	21.00	26.90
<b>Production occupations</b> .....	9.50	11.50	14.89	16.28	21.56
First-line supervisors/managers of production and operating workers .....	15.75	19.88	20.95	22.87	28.11
Printers .....	11.00	12.00	21.56	23.25	28.21
Printing machine operators .....	11.00	11.00	17.32	21.56	22.22
Laundry and dry-cleaning workers .....	8.58	9.50	10.25	14.30	14.76
Miscellaneous textile, apparel, and furnishings workers ..	11.00	13.69	15.45	15.45	17.81
<b>Transportation and material moving occupations</b> .....	8.50	11.11	15.85	21.16	26.19

See footnotes at end of table.

Table 6. **Civilian workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
<b>Transportation and material moving occupations</b>					
—Continued					
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	\$15.85	\$26.92	\$27.53	\$36.81	\$36.81
Bus drivers .....	10.53	14.47	16.90	22.64	26.93
Bus drivers, school .....	8.84	13.85	15.36	19.90	26.14
Driver/sales workers and truck drivers .....	11.00	14.35	16.50	21.16	24.10
Truck drivers, heavy and tractor-trailer .....	14.31	14.50	17.16	20.88	21.16
Truck drivers, light or delivery services .....	7.50	10.15	15.30	16.50	21.16
Industrial truck and tractor operators .....	13.80	13.80	17.91	21.16	21.36
Laborers and material movers, hand .....	7.27	9.35	10.62	13.50	18.51
Laborers and freight, stock, and material movers, hand .....	7.50	9.90	10.92	14.06	20.00
Packers and packagers, hand .....	6.25	7.00	9.25	12.00	13.50

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

nonproduction bonuses; and tips.

<sup>2</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 7. Private industry workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>2</sup>	10	25	Median 50	75	90
<b>All workers</b> .....	\$8.95	\$12.00	\$18.27	\$29.55	\$42.31
<b>Management occupations</b> .....	21.25	26.69	37.78	62.44	67.31
General and operations managers .....	20.69	25.64	28.06	45.03	96.15
Marketing and sales managers .....	27.23	29.92	33.84	42.97	45.25
Marketing managers .....	26.71	27.78	31.77	33.11	40.43
Computer and information systems managers .....	39.60	52.89	60.41	63.61	72.12
Financial managers .....	25.00	32.56	43.92	63.40	70.04
Construction managers .....	36.71	36.71	42.75	48.50	50.13
Education administrators .....	10.36	20.43	31.05	40.87	40.87
Education administrators, postsecondary .....	21.93	22.60	35.92	64.71	64.71
Medical and health services managers .....	29.82	30.00	33.36	41.10	58.57
<b>Business and financial operations occupations</b> .....	19.68	24.52	30.21	39.89	49.92
Cost estimators .....	23.11	29.65	38.48	40.80	40.80
Human resources, training, and labor relations specialists .....	18.88	30.21	36.39	37.98	84.57
Employment, recruitment, and placement specialists ..	18.88	30.21	30.21	37.98	84.57
Management analysts .....	28.05	30.21	30.21	47.21	57.69
Accountants and auditors .....	22.28	24.62	28.63	36.54	43.27
Budget analysts .....	24.67	31.84	43.07	48.16	51.10
Financial analysts and advisors .....	19.68	21.49	27.57	40.87	60.82
Insurance underwriters .....	17.37	19.37	26.11	32.69	41.37
Loan counselors and officers .....	26.09	27.18	30.74	35.00	35.00
Loan officers .....	26.09	27.18	30.74	35.00	35.00
<b>Computer and mathematical science occupations</b> .....	23.96	31.25	41.76	48.08	56.25
Computer and information scientists, research .....	33.75	41.35	50.48	58.77	66.39
Computer programmers .....	18.43	25.82	36.72	48.08	80.53
Computer software engineers .....	25.72	36.67	42.25	45.67	56.97
Computer software engineers, applications .....	25.72	31.25	42.25	42.25	53.84
Computer software engineers, systems software .....	32.25	38.58	44.16	54.55	60.00
Computer support specialists .....	18.00	24.00	31.70	43.27	54.10
Computer systems analysts .....	31.64	33.69	44.24	56.25	56.25
Network and computer systems administrators .....	21.78	23.96	33.65	38.43	47.99
Network systems and data communications analysts .....	24.04	24.04	24.04	43.13	49.52
Operations research analysts .....	18.54	19.88	24.70	46.36	53.30
<b>Architecture and engineering occupations</b> .....	21.70	29.57	35.84	48.84	59.62
Engineers .....	30.84	34.53	42.36	52.00	61.73
Electrical and electronics engineers .....	24.19	33.03	40.45	47.02	53.42
Electronics engineers, except computer .....	22.32	32.11	41.30	47.02	48.81
<b>Life, physical, and social science occupations</b> .....	19.94	22.27	27.79	38.07	46.69
Life scientists .....	17.79	21.74	30.29	38.07	40.38
Physical scientists .....	17.50	24.45	33.90	47.21	79.33
Economists .....	14.96	22.22	26.67	33.31	35.04
Market and survey researchers .....	24.44	27.79	27.79	43.68	45.70
Market research analysts .....	24.44	27.79	27.79	43.68	45.70
<b>Community and social services occupations</b> .....	14.40	15.00	16.40	18.56	28.50
Counselors .....	12.05	14.93	16.67	17.94	19.81
Social workers .....	18.50	18.50	25.28	31.19	35.00
<b>Legal occupations</b> .....					
Lawyers .....	43.75	61.30	75.42	80.77	120.19
<b>Education, training, and library occupations</b> .....	9.50	10.00	21.38	29.01	37.10
Postsecondary teachers .....	21.38	23.01	23.79	49.52	67.23
Arts, communications, and humanities teachers, postsecondary .....	21.38	30.98	41.27	57.00	57.00
Primary, secondary, and special education school teachers .....	12.02	18.00	24.57	30.03	31.89
Librarians .....	18.99	24.30	27.58	31.00	31.00
Teacher assistants .....	9.00	9.23	9.62	10.84	12.49
<b>Arts, design, entertainment, sports, and media occupations</b> .....	16.00	21.03	31.36	42.60	51.26
Designers .....	12.00	14.75	21.00	26.44	40.10
Writers and editors .....	16.17	21.03	38.53	51.00	102.56

See footnotes at end of table.



Table 7. Private industry workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
<b>Healthcare practitioner and technical occupations</b> .....	\$14.52	\$20.24	\$26.00	\$33.03	\$39.95
Registered nurses .....	25.47	28.45	31.00	35.00	38.94
Therapists .....	16.11	22.04	25.99	33.99	42.00
Clinical laboratory technologists and technicians .....	14.05	15.33	17.50	24.20	25.64
Medical and clinical laboratory technologists .....	19.00	21.00	24.20	25.15	37.42
Medical and clinical laboratory technicians .....	12.74	14.50	15.69	16.97	19.23
Diagnostic related technologists and technicians .....	24.61	26.00	26.00	34.37	36.68
Radiologic technologists and technicians .....	25.03	26.00	26.00	31.16	35.66
Health diagnosing and treating practitioner support technicians .....	12.72	13.40	15.27	16.54	18.80
Pharmacy technicians .....	12.65	13.00	15.27	15.27	17.28
Licensed practical and licensed vocational nurses .....	18.65	19.80	22.99	25.19	27.30
<b>Healthcare support occupations</b> .....	9.75	11.25	12.55	13.38	16.02
Nursing, psychiatric, and home health aides .....	9.75	10.65	12.00	13.42	14.65
Nursing aides, orderlies, and attendants .....	10.25	11.09	12.30	13.50	14.78
Miscellaneous healthcare support occupations .....	10.14	12.00	12.59	13.39	16.92
Medical assistants .....	12.42	12.55	12.93	13.62	17.25
<b>Protective service occupations</b> .....	8.00	9.00	10.00	13.77	18.66
Security guards and gaming surveillance officers .....	8.50	9.00	10.00	12.50	14.89
Security guards .....	8.50	9.00	10.00	12.50	14.89
<b>Food preparation and serving related occupations</b> .....	2.87	6.48	8.50	11.21	14.00
First-line supervisors/managers, food preparation and serving workers .....	8.15	8.50	14.94	19.71	20.19
First-line supervisors/managers of food preparation and serving workers .....	8.15	8.50	14.94	19.71	20.19
Cooks .....	8.50	10.00	11.20	13.00	13.37
Cooks, institution and cafeteria .....	9.39	10.00	12.50	13.37	14.70
Cooks, restaurant .....	10.00	10.14	11.87	13.00	13.50
Cooks, short order .....	9.80	11.00	12.00	12.50	13.24
Food preparation workers .....	6.77	8.00	11.08	12.50	14.05
Food service, tipped .....	2.13	2.25	3.15	7.82	9.00
Waiters and waitresses .....	2.13	2.13	3.08	3.23	6.48
Dining room and cafeteria attendants and bartender helpers .....	5.25	5.40	7.90	8.75	11.35
Fast food and counter workers .....	6.50	6.56	8.00	9.52	13.59
Combined food preparation and serving workers, including fast food .....	6.50	6.56	7.11	9.00	12.59
Dishwashers .....	7.34	8.00	8.60	11.09	14.10
<b>Building and grounds cleaning and maintenance occupations</b> .....	7.35	8.37	9.75	13.21	15.08
Building cleaning workers .....	7.30	8.25	9.75	13.21	14.76
Janitors and cleaners, except maids and housekeeping cleaners .....	7.00	8.17	9.67	12.10	14.04
Maids and housekeeping cleaners .....	8.00	8.50	10.41	14.10	14.85
<b>Personal care and service occupations</b> .....	7.40	9.13	12.00	16.75	33.30
Barbers and cosmetologists .....	6.94	10.75	16.01	17.58	27.44
Hairdressers, hairstylists, and cosmetologists .....	6.94	10.75	16.01	17.58	27.44
Child care workers .....	6.75	7.50	8.50	9.50	11.37
Recreation and fitness workers .....	10.99	11.00	14.00	14.00	14.00
Fitness trainers and aerobics instructors .....	7.93	14.00	14.00	14.00	14.00
<b>Sales and related occupations</b> .....	7.50	8.78	11.90	19.23	33.73
First-line supervisors/managers, sales workers .....	9.50	11.90	12.82	19.31	31.25
First-line supervisors/managers of retail sales workers .....	9.50	11.90	12.82	17.00	31.25
Retail sales workers .....	7.50	8.00	9.52	12.00	15.00
Cashiers, all workers .....	7.12	7.75	8.50	11.15	12.92
Cashiers .....	7.12	7.75	8.50	11.15	12.92
Counter and rental clerks and parts salespersons .....	7.25	8.00	9.50	9.51	15.82
Retail salespersons .....	8.01	9.64	11.20	14.00	20.00
Securities, commodities, and financial services sales agents .....	26.96	33.28	42.90	97.12	141.52
Sales representatives, wholesale and manufacturing .....	20.62	23.32	32.16	33.73	41.18
Sales representatives, wholesale and manufacturing, technical and scientific products .....	15.39	21.76	39.73	41.18	85.92

See footnotes at end of table.

Table 7. Private industry workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
<b>Sales and related occupations —Continued</b>					
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	\$20.62	\$23.32	\$30.97	\$33.73	\$36.80
Miscellaneous sales and related workers .....	11.00	14.79	26.67	28.85	36.93
<b>Office and administrative support occupations .....</b>					
10.61	12.16	15.50	19.23	25.01	
First-line supervisors/managers of office and administrative support workers .....	19.58	21.41	24.32	26.88	31.06
Financial clerks .....	10.92	11.88	15.00	18.99	24.04
Bill and account collectors .....	11.85	12.50	13.06	15.34	18.50
Billing and posting clerks and machine operators .....	13.96	14.42	16.71	19.50	21.03
Bookkeeping, accounting, and auditing clerks .....	11.41	14.70	17.00	21.00	25.00
Tellers .....	10.60	11.00	11.85	13.64	15.38
Customer service representatives .....	11.00	12.36	16.47	18.44	20.26
Hotel, motel, and resort desk clerks .....	8.65	9.35	10.50	12.50	14.62
Interviewers, except eligibility and loan .....	7.50	8.25	11.22	14.00	16.14
Order clerks .....	12.00	15.10	15.67	17.11	19.30
Receptionists and information clerks .....	10.68	11.50	13.50	14.50	18.27
Reservation and transportation ticket agents and travel clerks .....	10.63	12.94	18.35	20.69	20.91
Production, planning, and expediting clerks .....	11.50	16.05	22.93	27.72	27.72
Shipping, receiving, and traffic clerks .....	8.85	10.50	12.60	16.67	24.77
Stock clerks and order fillers .....	7.75	8.82	9.75	11.05	12.50
Secretaries and administrative assistants .....	12.61	14.50	18.73	25.38	33.72
Executive secretaries and administrative assistants .....	17.46	18.60	21.43	31.73	36.42
Medical secretaries .....	10.61	11.55	14.00	17.97	18.50
Secretaries, except legal, medical, and executive .....	12.00	13.67	16.89	19.23	25.38
Computer operators .....	10.75	13.03	13.93	23.48	26.54
Insurance claims and policy processing clerks .....	12.33	12.33	14.62	21.84	26.26
Office clerks, general .....	11.45	11.50	15.50	15.50	18.49
<b>Construction and extraction occupations .....</b>					
11.00	12.89	18.00	23.00	31.25	
First-line supervisors/managers of construction trades and extraction workers .....	22.00	22.50	25.00	28.25	31.73
Carpenters .....	16.25	17.60	20.50	23.00	25.00
Construction laborers .....	10.00	10.50	12.00	13.39	14.72
Construction equipment operators .....	15.00	17.00	17.30	22.00	30.00
Operating engineers and other construction equipment operators .....	14.60	17.30	18.00	25.00	33.75
Electricians .....	15.25	17.44	29.97	33.23	33.45
Pipelayers, plumbers, pipefitters, and steamfitters .....	12.50	16.20	22.69	22.69	24.69
Helpers, construction trades .....	10.00	11.36	12.00	14.50	18.75
<b>Installation, maintenance, and repair occupations .....</b>					
15.50	19.21	25.00	29.60	30.69	
Radio and telecommunications equipment installers and repairers .....	28.10	29.90	29.90	31.70	31.70
Telecommunications equipment installers and repairers, except line installers .....	28.10	29.90	29.90	31.70	31.70
Automotive technicians and repairers .....	14.00	17.43	23.00	26.90	29.40
Industrial machinery installation, repair, and maintenance workers .....	15.10	17.00	20.23	25.12	28.50
Maintenance and repair workers, general .....	13.20	15.50	18.45	26.53	35.10
Line installers and repairers .....	19.00	25.00	28.36	29.26	29.90
Telecommunications line installers and repairers .....	18.00	23.04	29.26	29.57	29.90
<b>Production occupations .....</b>					
9.50	11.50	14.88	16.28	21.56	
First-line supervisors/managers of production and operating workers .....	15.75	18.51	20.95	20.95	28.11
Printers .....	11.00	12.00	21.56	23.25	28.21
Printing machine operators .....	11.00	11.00	17.32	21.56	22.22
Laundry and dry-cleaning workers .....	8.57	9.20	10.09	14.30	14.76
Miscellaneous textile, apparel, and furnishings workers ..	11.00	13.69	15.45	15.45	17.81
<b>Transportation and material moving occupations .....</b>					
8.49	10.62	15.50	21.16	24.10	
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	15.85	26.92	27.53	36.81	36.81
Driver/sales workers and truck drivers .....	10.15	14.35	16.50	21.16	24.10
Truck drivers, heavy and tractor-trailer .....	14.31	14.50	16.55	20.88	21.16
Truck drivers, light or delivery services .....	7.50	10.15	15.30	16.50	21.16

See footnotes at end of table.

Table 7. Private industry workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
<b>Transportation and material moving occupations</b>					
—Continued					
Industrial truck and tractor operators .....	\$13.80	\$13.80	\$17.91	\$21.16	\$21.36
Laborers and material movers, hand .....	7.27	9.30	10.62	13.50	18.34
Laborers and freight, stock, and material movers, hand .....	7.50	9.90	10.92	14.56	20.01
Packers and packagers, hand .....	6.25	7.00	9.25	12.00	13.50

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

nonproduction bonuses; and tips.

<sup>2</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 8. State and local government workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>2</sup>	10	25	Median 50	75	90
<b>All workers</b> .....	\$13.80	\$18.19	\$25.63	\$35.08	\$46.95
<b>Management occupations</b> .....	27.03	31.50	41.66	52.62	57.47
Education administrators .....	36.56	44.72	51.31	54.60	58.10
Education administrators, elementary and secondary school .....	43.19	46.01	52.12	54.67	57.52
<b>Business and financial operations occupations</b> .....	19.03	22.04	27.45	31.54	37.23
Human resources, training, and labor relations specialists .....	20.62	26.93	27.47	37.23	37.23
<b>Computer and mathematical science occupations</b> .....	18.72	21.95	26.52	35.37	41.60
Computer support specialists .....	18.38	19.06	22.37	26.02	27.81
<b>Architecture and engineering occupations</b> .....	18.94	19.19	26.59	39.24	42.33
<b>Life, physical, and social science occupations</b> .....	20.04	23.48	30.34	37.85	47.52
<b>Community and social services occupations</b> .....	19.39	23.93	29.53	34.74	44.73
Counselors .....	20.62	24.76	31.15	40.08	52.87
Educational, vocational, and school counselors .....	22.07	24.76	34.46	43.79	55.98
Social workers .....	21.17	24.89	29.56	32.58	34.58
Child, family, and school social workers .....	20.67	25.45	30.01	32.58	34.86
Miscellaneous community and social service specialists .....	11.59	16.42	19.39	21.19	26.93
<b>Legal occupations</b> .....	25.03	27.30	31.17	47.89	47.89
Lawyers .....	30.00	44.24	47.89	47.89	47.89
<b>Education, training, and library occupations</b> .....	16.96	26.28	33.88	44.12	53.20
Postsecondary teachers .....	29.78	34.33	38.50	48.93	56.45
Arts, communications, and humanities teachers, postsecondary .....	28.25	35.05	35.71	36.91	40.34
Miscellaneous postsecondary teachers .....	29.29	33.70	40.75	51.06	65.25
Primary, secondary, and special education school teachers .....	27.25	30.44	36.82	46.30	53.69
Preschool and kindergarten teachers .....	27.25	29.64	35.05	42.32	50.39
Kindergarten teachers, except special education .....	27.68	31.84	36.51	43.62	52.51
Elementary and middle school teachers .....	27.25	30.44	36.48	45.76	53.20
Elementary school teachers, except special education .....	26.94	30.13	35.98	45.11	53.05
Middle school teachers, except special and vocational education .....	28.36	31.32	38.94	47.52	54.75
Secondary school teachers .....	27.68	30.70	37.25	46.89	53.69
Secondary school teachers, except special and vocational education .....	27.68	30.74	37.33	46.95	53.69
Special education teachers .....	26.35	30.62	39.91	50.69	55.70
Special education teachers, preschool, kindergarten, and elementary school .....	25.85	29.79	36.67	46.36	53.18
Other teachers and instructors .....	18.00	23.00	23.21	30.02	51.05
Librarians .....	19.60	23.33	33.18	47.19	55.10
Teacher assistants .....	12.26	14.16	16.17	18.74	22.54
<b>Healthcare practitioner and technical occupations</b> .....	14.94	20.20	26.22	32.54	44.99
Registered nurses .....	25.73	27.36	28.84	37.95	45.04
<b>Healthcare support occupations</b> .....	5.15	11.59	12.65	21.29	23.09
<b>Protective service occupations</b> .....	15.68	19.24	23.71	31.46	37.74
First-line supervisors/managers, law enforcement workers .....	28.04	33.93	39.71	42.39	46.25
First-line supervisors/managers of police and detectives .....	30.56	35.81	40.29	42.63	46.25
Fire fighters .....	13.39	15.34	19.24	22.92	33.45
Bailiffs, correctional officers, and jailers .....	17.55	17.55	20.08	22.86	28.22
Correctional officers and jailers .....	17.55	17.55	20.08	22.86	28.22
Police officers .....	21.23	23.08	26.90	32.33	35.82
Police and sheriff's patrol officers .....	21.23	23.08	26.90	32.33	35.82
Miscellaneous protective service workers .....	8.64	12.37	14.69	18.71	20.92
<b>Food preparation and serving related occupations</b> .....	8.76	11.36	13.22	16.53	19.16

See footnotes at end of table.

Table 8. State and local government workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
<b>Building and grounds cleaning and maintenance occupations</b> .....	\$10.68	\$12.24	\$13.67	\$16.51	\$19.88
Building cleaning workers .....	10.46	11.41	12.95	14.95	18.66
Janitors and cleaners, except maids and housekeeping cleaners .....	10.68	11.95	13.22	15.46	19.47
Grounds maintenance workers .....	12.46	12.69	15.40	20.97	24.16
Landscaping and groundskeeping workers .....	12.46	12.69	15.40	20.97	24.16
<b>Personal care and service occupations</b> .....	7.61	9.98	13.46	19.37	27.05
Child care workers .....	10.00	12.12	13.92	15.99	18.57
Recreation and fitness workers .....	6.47	8.48	13.41	26.84	32.32
Recreation workers .....	6.37	8.15	20.70	27.65	32.32
<b>Office and administrative support occupations</b> .....	12.47	15.52	18.17	21.48	25.15
Financial clerks .....	14.81	19.38	21.76	22.77	25.02
Bookkeeping, accounting, and auditing clerks .....	14.81	17.90	19.73	22.77	23.35
Court, municipal, and license clerks .....	13.94	15.33	16.94	19.21	23.02
Eligibility interviewers, government programs .....	14.97	16.96	18.24	19.27	24.21
Dispatchers .....	15.70	16.36	17.64	20.16	21.24
Secretaries and administrative assistants .....	13.48	15.58	18.17	20.96	25.24
Executive secretaries and administrative assistants ....	14.42	16.23	18.47	22.17	27.58
Secretaries, except legal, medical, and executive .....	12.16	14.77	17.29	20.96	22.90
Office clerks, general .....	10.97	13.58	17.20	20.56	25.62
<b>Construction and extraction occupations</b> .....	13.19	17.71	25.34	28.85	33.42
Construction and building inspectors .....	21.86	25.41	29.12	33.03	35.12
<b>Installation, maintenance, and repair occupations</b> .....	16.16	18.63	22.55	26.58	30.84
Industrial machinery installation, repair, and maintenance workers .....	14.23	16.69	19.77	22.55	24.86
Maintenance and repair workers, general .....	14.23	16.69	19.77	22.55	24.86
<b>Production occupations</b> .....	10.72	11.36	16.20	19.95	22.87
<b>Transportation and material moving occupations</b> .....	13.04	14.91	18.11	23.89	27.05
Bus drivers .....	13.85	14.91	17.58	23.48	27.05
Bus drivers, school .....	13.04	14.47	15.58	20.58	28.05
Driver/sales workers and truck drivers .....	13.30	14.53	17.30	18.98	19.67

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

nonproduction bonuses; and tips.

<sup>2</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 9. Full-time<sup>1</sup> civilian workers: Hourly wage percentiles<sup>2</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>3</sup>	Full-time workers				
	10	25	Median 50	75	90
<b>All workers</b> .....	\$10.82	\$14.28	\$21.07	\$31.70	\$45.76
<b>Management occupations</b> .....	21.25	27.78	38.13	59.55	65.56
General and operations managers .....	20.69	25.64	28.06	43.61	96.15
Marketing and sales managers .....	27.23	29.92	33.84	42.97	45.25
Marketing managers .....	26.71	27.78	31.77	33.11	40.43
Computer and information systems managers .....	34.43	41.98	59.55	63.10	72.12
Financial managers .....	26.69	33.65	43.92	62.34	70.04
Construction managers .....	36.71	36.71	42.75	48.50	50.13
Education administrators .....	17.55	28.37	40.73	51.10	56.39
Education administrators, elementary and secondary school .....	31.05	31.96	40.87	52.62	56.35
Education administrators, postsecondary .....	21.72	23.64	35.19	64.71	74.04
Medical and health services managers .....	29.82	30.00	33.36	41.10	58.57
Social and community service managers .....	23.22	23.22	28.41	37.26	47.45
<b>Business and financial operations occupations</b> .....	19.61	23.95	30.21	39.66	48.83
Buyers and purchasing agents .....	13.93	27.79	30.29	37.45	38.70
Cost estimators .....	23.11	29.65	38.48	40.80	40.80
Human resources, training, and labor relations specialists .....	18.88	26.93	30.21	37.98	40.60
Employment, recruitment, and placement specialists .....	18.88	23.74	30.21	37.98	84.57
Management analysts .....	21.17	29.73	30.21	44.66	54.75
Accountants and auditors .....	22.28	24.62	28.63	41.35	49.92
Budget analysts .....	23.40	27.45	42.31	48.16	51.10
Financial analysts and advisors .....	19.68	21.49	27.57	40.87	60.82
Insurance underwriters .....	17.37	19.37	26.11	32.69	41.37
Loan counselors and officers .....	25.89	26.09	29.33	30.74	33.78
Loan officers .....	25.89	26.09	29.33	30.74	30.74
<b>Computer and mathematical science occupations</b> .....	23.96	29.45	41.76	47.84	56.25
Computer programmers .....	18.43	25.82	35.67	48.08	80.53
Computer software engineers .....	25.72	36.67	42.25	45.67	56.97
Computer software engineers, applications .....	25.72	31.25	42.25	42.25	53.84
Computer software engineers, systems software .....	32.25	38.58	44.16	54.55	60.00
Computer support specialists .....	18.00	21.65	27.89	36.06	48.50
Computer systems analysts .....	31.51	33.69	43.75	56.25	56.25
Network and computer systems administrators .....	21.78	23.96	33.65	38.46	46.63
Network systems and data communications analysts .....	24.04	24.04	26.67	42.89	49.52
Operations research analysts .....	18.54	19.88	24.70	46.36	53.30
<b>Architecture and engineering occupations</b> .....	22.25	29.99	36.47	48.84	59.62
Engineers .....	30.29	34.53	42.80	52.00	61.73
Electrical and electronics engineers .....	24.19	33.03	40.45	47.02	53.42
Electronics engineers, except computer .....	22.32	32.11	41.30	47.02	48.81
Engineering technicians, except drafters .....	19.24	21.64	24.03	26.43	27.63
<b>Life, physical, and social science occupations</b> .....	19.94	22.36	27.79	38.07	47.21
Life scientists .....	17.79	22.16	28.82	38.07	40.38
Physical scientists .....	22.27	25.26	30.34	46.18	79.33
Economists .....	14.96	22.22	26.67	33.31	35.04
Market and survey researchers .....	24.44	27.79	27.79	43.68	45.70
Market research analysts .....	24.44	27.79	27.79	43.68	45.70
<b>Community and social services occupations</b> .....	14.78	16.42	24.54	31.15	39.41
Counselors .....	15.96	18.60	25.69	35.68	46.70
Educational, vocational, and school counselors .....	18.60	22.07	32.24	42.16	55.98
Social workers .....	18.58	24.52	28.50	31.19	32.58
Child, family, and school social workers .....	18.58	23.48	26.41	31.53	34.22
Miscellaneous community and social service specialists .....	12.26	14.41	16.40	16.40	20.29
<b>Legal occupations</b> .....					
Lawyers .....	37.73	47.89	69.71	75.42	84.14
<b>Education, training, and library occupations</b> .....	10.66	20.48	30.44	40.87	52.45
Postsecondary teachers .....	21.38	23.01	35.39	49.98	59.85
Social sciences teachers, postsecondary .....	40.02	43.03	51.57	52.56	67.23

See footnotes at end of table.

Table 9. Full-time<sup>1</sup> civilian workers: Hourly wage percentiles<sup>2</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>3</sup>	Full-time workers				
	10	25	Median 50	75	90
<b>Education, training, and library occupations</b> —Continued					
Arts, communications, and humanities teachers, postsecondary .....	\$28.25	\$33.26	\$36.01	\$43.55	\$57.00
Miscellaneous postsecondary teachers .....	21.38	21.38	23.01	40.75	57.34
Primary, secondary, and special education school teachers .....	24.24	29.14	34.14	44.12	53.20
Preschool and kindergarten teachers .....	10.50	12.02	27.93	36.51	45.31
Kindergarten teachers, except special education .....	27.68	31.84	36.51	43.62	52.51
Elementary and middle school teachers .....	25.70	29.45	34.32	43.90	52.51
Elementary school teachers, except special education .....	26.09	29.60	33.82	43.62	51.99
Middle school teachers, except special and vocational education .....	24.24	29.02	35.24	46.30	53.69
Secondary school teachers .....	26.34	30.14	34.40	44.50	53.20
Secondary school teachers, except special and vocational education .....	26.34	30.16	34.40	44.68	53.20
Special education teachers .....	28.14	31.32	40.64	51.75	55.70
Special education teachers, preschool, kindergarten, and elementary school .....	27.93	30.19	37.02	46.40	53.36
Librarians .....	19.60	25.00	28.71	36.73	51.85
Teacher assistants .....	9.00	9.50	10.84	15.42	18.94
<b>Arts, design, entertainment, sports, and media occupations</b> .....					
Designers .....	15.75	21.00	27.07	40.45	51.00
Writers and editors .....	12.00	14.75	21.00	25.00	33.20
Writers and editors .....	16.17	21.03	38.53	51.00	102.56
<b>Healthcare practitioner and technical occupations</b> .....					
Registered nurses .....	15.27	20.67	26.00	31.74	41.16
Therapists .....	25.21	28.21	30.40	34.23	39.55
Clinical laboratory technologists and technicians .....	16.11	23.33	25.99	31.63	44.99
Medical and clinical laboratory technologists .....	14.05	15.25	17.41	24.20	25.64
Medical and clinical laboratory technicians .....	18.94	22.05	24.20	25.32	37.42
Diagnostic related technologists and technicians .....	12.74	14.50	15.69	16.97	19.23
Health diagnosing and treating practitioner support technicians .....	24.39	26.00	26.00	29.96	34.94
Licensed practical and licensed vocational nurses .....	13.40	14.94	15.27	19.62	20.99
Licensed practical and licensed vocational nurses .....	18.65	19.80	22.77	25.13	27.08
<b>Healthcare support occupations</b> .....					
Nursing, psychiatric, and home health aides .....	10.25	11.75	12.55	13.47	16.92
Nursing aides, orderlies, and attendants .....	10.00	11.02	12.00	13.32	14.70
Miscellaneous healthcare support occupations .....	10.00	11.00	12.00	13.30	14.63
Medical assistants .....	11.25	12.55	12.93	14.83	17.25
Medical assistants .....	12.42	12.55	12.93	13.38	17.25
<b>Protective service occupations</b> .....					
First-line supervisors/managers, law enforcement workers .....	10.50	15.76	22.26	29.08	36.11
First-line supervisors/managers of police and detectives .....	28.04	33.93	39.71	42.39	46.25
Fire fighters .....	30.56	35.81	40.29	42.63	46.25
Bailiffs, correctional officers, and jailers .....	13.39	15.34	19.24	22.92	33.45
Correctional officers and jailers .....	17.55	17.55	20.08	22.86	28.22
Police officers .....	17.55	17.55	20.08	22.86	28.22
Police and sheriff's patrol officers .....	21.23	22.61	26.88	31.82	35.82
Security guards and gaming surveillance officers .....	21.23	22.61	26.88	31.82	35.82
Security guards .....	8.55	9.00	11.08	13.71	14.45
Security guards .....	8.55	9.00	11.08	13.71	14.45
<b>Food preparation and serving related occupations</b> .....					
First-line supervisors/managers, food preparation and serving workers .....	3.11	8.50	10.50	13.15	17.07
First-line supervisors/managers of food preparation and serving workers .....	11.00	13.99	17.88	19.71	20.19
Cooks .....	11.00	13.99	17.95	19.71	20.19
Cooks, institution and cafeteria .....	9.25	10.11	11.80	13.00	14.00
Cooks, restaurant .....	9.39	10.00	12.50	13.37	14.70
Food service, tipped .....	10.11	10.14	11.92	13.15	13.50
Waiters and waitresses .....	2.13	2.13	3.11	7.50	11.21
Waiters and waitresses .....	2.13	2.13	2.83	3.11	7.65

See footnotes at end of table.

Table 9. Full-time<sup>1</sup> civilian workers: Hourly wage percentiles<sup>2</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>3</sup>	Full-time workers				
	10	25	Median 50	75	90
<b>Food preparation and serving related occupations</b>					
—Continued					
Fast food and counter workers .....	\$8.15	\$8.85	\$9.75	\$13.59	\$14.85
Combined food preparation and serving workers, including fast food .....	8.50	8.85	9.50	14.00	15.53
<b>Building and grounds cleaning and maintenance occupations</b> .....	8.17	9.00	12.33	14.76	17.76
Building cleaning workers .....	8.17	8.75	12.10	14.10	15.37
Janitors and cleaners, except maids and housekeeping cleaners .....	8.17	9.98	12.78	14.04	16.68
Maids and housekeeping cleaners .....	8.00	8.50	10.32	14.10	14.85
Grounds maintenance workers .....	8.97	12.46	15.08	18.31	22.57
Landscaping and groundskeeping workers .....	8.97	12.46	15.08	18.31	22.57
<b>Personal care and service occupations</b> .....	7.42	9.36	13.41	17.58	37.97
Barbers and cosmetologists .....	6.94	10.75	16.01	17.58	45.43
Hairdressers, hairstylists, and cosmetologists .....	6.94	10.75	16.01	17.58	45.43
Child care workers .....	7.00	8.00	9.13	10.50	13.58
<b>Sales and related occupations</b> .....	9.50	11.22	14.46	24.68	37.73
First-line supervisors/managers, sales workers .....	9.50	11.90	12.82	19.31	31.25
First-line supervisors/managers of retail sales workers .....	9.50	11.90	12.82	17.00	31.25
Retail sales workers .....	8.25	9.51	11.52	14.00	18.20
Cashiers, all workers .....	7.80	8.72	11.05	12.84	16.04
Cashiers .....	7.80	8.72	11.05	12.84	16.04
Counter and rental clerks and parts salespersons .....	8.50	9.50	9.51	15.07	15.82
Retail salespersons .....	9.76	10.50	11.86	15.00	24.68
Securities, commodities, and financial services sales agents .....	26.96	33.28	42.90	97.12	141.52
Sales representatives, wholesale and manufacturing .....	20.62	23.32	32.16	33.73	41.18
Sales representatives, wholesale and manufacturing, technical and scientific products .....	15.39	21.76	39.73	41.18	85.92
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	20.62	23.32	30.97	33.73	36.80
Miscellaneous sales and related workers .....	12.73	17.05	28.20	36.93	36.93
<b>Office and administrative support occupations</b> .....	11.06	13.15	16.12	19.86	25.38
First-line supervisors/managers of office and administrative support workers .....	19.58	22.36	24.40	26.88	30.83
Financial clerks .....	11.03	12.37	15.38	19.38	24.04
Bill and account collectors .....	12.16	13.00	13.32	15.72	18.50
Billing and posting clerks and machine operators .....	13.86	14.42	16.71	19.82	21.03
Bookkeeping, accounting, and auditing clerks .....	11.41	14.70	17.00	22.30	30.69
Tellers .....	10.60	11.06	12.04	14.35	17.20
Court, municipal, and license clerks .....	13.94	15.33	16.94	19.21	23.02
Customer service representatives .....	12.02	12.90	17.21	18.44	20.78
Eligibility interviewers, government programs .....	15.51	16.00	18.24	19.27	22.36
Interviewers, except eligibility and loan .....	10.93	11.67	13.50	15.11	16.52
Order clerks .....	11.00	15.11	15.67	17.11	20.50
Human resources assistants, except payroll and timekeeping .....	16.35	16.35	18.55	21.58	21.58
Receptionists and information clerks .....	10.82	12.00	13.50	14.50	18.42
Dispatchers .....	10.50	14.31	16.85	19.35	22.42
Production, planning, and expediting clerks .....	11.50	16.05	22.93	27.72	27.72
Shipping, receiving, and traffic clerks .....	8.85	10.75	12.60	16.67	24.77
Stock clerks and order fillers .....	9.13	9.26	10.64	11.99	12.60
Secretaries and administrative assistants .....	13.35	15.52	19.04	25.36	32.31
Executive secretaries and administrative assistants .....	16.18	18.60	20.63	28.13	36.42
Medical secretaries .....	10.89	12.59	15.00	18.40	18.50
Secretaries, except legal, medical, and executive .....	12.05	14.50	17.31	19.99	24.35
Computer operators .....	12.00	13.03	19.58	23.48	26.54
Insurance claims and policy processing clerks .....	12.26	13.71	19.65	23.33	30.00
Office clerks, general .....	12.82	14.96	15.50	17.38	21.22
<b>Construction and extraction occupations</b> .....	11.00	12.89	18.00	23.63	31.32

See footnotes at end of table.



Table 9. Full-time<sup>1</sup> civilian workers: Hourly wage percentiles<sup>2</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>3</sup>	Full-time workers				
	10	25	Median 50	75	90
<b>Construction and extraction occupations –Continued</b>					
First-line supervisors/managers of construction trades and extraction workers .....	\$22.00	\$23.46	\$25.72	\$29.25	\$31.73
Carpenters .....	16.50	17.75	21.00	23.00	26.00
Construction laborers .....	10.00	10.50	12.00	13.50	14.72
Construction equipment operators .....	14.60	17.00	18.00	25.00	30.00
Operating engineers and other construction equipment operators .....	14.60	17.30	18.52	25.00	30.00
Electricians .....	15.25	17.44	29.57	33.23	33.45
Pipelayers, plumbers, pipefitters, and steamfitters .....	12.71	16.20	22.69	22.69	27.61
Helpers, construction trades .....	10.00	11.36	12.00	14.50	18.75
Construction and building inspectors .....	20.21	21.52	25.07	29.59	34.77
<b>Installation, maintenance, and repair occupations</b>					
First-line supervisors/managers of mechanics, installers, and repairers .....	15.50	18.74	24.50	29.57	30.78
Radio and telecommunications equipment installers and repairers .....	25.00	29.71	29.71	29.71	37.25
Telecommunications equipment installers and repairers, except line installers .....	28.10	29.90	29.90	31.70	31.70
Automotive technicians and repairers .....	28.10	29.90	29.90	31.70	31.70
Industrial machinery installation, repair, and maintenance workers .....	14.00	17.43	23.00	26.90	29.40
Maintenance and repair workers, general .....	15.00	17.00	20.23	24.46	27.75
Line installers and repairers .....	13.90	16.00	19.73	24.86	35.10
Telecommunications line installers and repairers .....	19.00	25.00	28.36	29.26	29.90
Miscellaneous installation, maintenance, and repair workers .....	18.00	23.04	29.26	29.57	29.90
<b>Production occupations</b>					
First-line supervisors/managers of production and operating workers .....	9.95	11.50	14.90	16.36	22.22
Printers .....	15.75	19.88	20.95	22.87	28.11
Printing machine operators .....	11.00	13.20	21.56	23.25	28.21
Laundry and dry-cleaning workers .....	11.00	11.00	19.10	21.56	22.22
Miscellaneous production workers .....	8.58	9.50	10.25	14.30	14.76
<b>Transportation and material moving occupations</b>					
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	11.50	11.50	13.00	16.01	17.13
Bus drivers .....	9.90	13.50	17.48	21.16	27.05
Bus drivers, school .....	15.85	26.92	27.53	36.81	36.81
Driver/sales workers and truck drivers .....	8.88	15.01	18.34	23.79	27.05
Truck drivers, heavy and tractor-trailer .....	8.60	13.04	16.20	21.66	29.45
Truck drivers, light or delivery services .....	12.94	14.35	16.50	21.16	24.10
Industrial truck and tractor operators .....	14.31	14.50	18.00	20.88	21.16
Laborers and material movers, hand .....	7.50	10.15	15.30	16.50	21.16
Laborers and freight, stock, and material movers, hand .....	13.80	13.80	17.91	21.16	21.36
	9.80	9.90	11.36	15.60	20.06
	9.90	9.90	11.36	15.85	20.72

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly

wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

<sup>3</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 10. Part-time<sup>1</sup> civilian workers: Hourly wage percentiles<sup>2</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>3</sup>	Part-time workers				
	10	25	Median 50	75	90
<b>All workers</b> .....	\$6.48	\$7.50	\$9.50	\$12.61	\$22.06
<b>Education, training, and library occupations</b> .....	10.45	12.49	20.00	23.87	42.19
Postsecondary teachers .....	21.38	35.21	42.19	46.33	54.65
Miscellaneous postsecondary teachers .....	22.36	32.67	35.93	46.33	52.90
Primary, secondary, and special education school teachers .....	18.00	18.36	21.43	26.35	37.72
Other teachers and instructors .....	17.98	20.00	23.21	23.21	24.00
Teacher assistants .....	8.50	10.45	12.49	14.52	15.56
<b>Healthcare practitioner and technical occupations</b> .....	10.10	16.00	31.00	36.68	39.70
Registered nurses .....	26.36	30.70	33.75	37.08	40.93
Therapists .....	19.00	21.76	37.83	42.00	42.00
<b>Healthcare support occupations</b> .....	8.25	9.25	10.25	13.02	14.48
Nursing, psychiatric, and home health aides .....	9.25	9.75	11.36	13.16	14.65
Nursing aides, orderlies, and attendants .....	10.31	11.70	12.69	14.65	14.65
<b>Protective service occupations</b> .....	7.60	8.00	10.00	11.23	16.50
Security guards and gaming surveillance officers .....	8.00	8.50	10.00	10.00	27.00
Security guards .....	8.00	8.50	10.00	10.00	27.00
<b>Food preparation and serving related occupations</b> .....	2.77	3.20	6.77	8.45	10.75
Cooks .....	8.00	8.75	9.75	11.87	12.00
Cooks, restaurant .....	9.25	9.75	11.00	11.87	12.00
Food service, tipped .....	2.13	2.87	3.20	8.00	9.00
Waiters and waitresses .....	2.13	2.25	3.08	3.23	6.48
Dining room and cafeteria attendants and bartender helpers .....	3.08	5.25	5.65	7.90	8.01
Fast food and counter workers .....	6.25	6.50	6.90	8.00	10.00
Combined food preparation and serving workers, including fast food .....	6.30	6.50	6.85	7.11	10.00
Dishwashers .....	7.00	7.34	8.60	11.03	11.09
<b>Building and grounds cleaning and maintenance occupations</b> .....	7.00	7.50	8.50	9.82	11.30
Building cleaning workers .....	7.00	7.50	8.50	9.82	11.30
Janitors and cleaners, except maids and housekeeping cleaners .....	7.00	7.50	8.50	9.82	11.00
<b>Personal care and service occupations</b> .....	7.00	8.71	10.74	12.72	21.89
Miscellaneous entertainment attendants and related workers .....	7.00	7.61	8.96	8.96	16.10
Amusement and recreation attendants .....	7.00	7.61	8.96	8.96	16.10
Child care workers .....	6.96	7.47	8.50	9.13	16.00
Recreation and fitness workers .....	6.37	7.22	8.93	30.00	32.32
Fitness trainers and aerobics instructors .....	7.00	7.93	10.32	25.00	30.00
<b>Sales and related occupations</b> .....	7.00	7.50	8.00	9.50	11.00
Retail sales workers .....	7.00	7.50	8.00	9.43	11.00
Cashiers, all workers .....	6.83	7.50	8.00	8.75	10.50
Cashiers .....	6.83	7.50	8.00	8.65	10.50
Retail salespersons .....	7.00	7.78	8.78	10.62	11.85
<b>Office and administrative support occupations</b> .....	7.84	10.00	11.50	13.75	20.91
Financial clerks .....	10.00	11.00	11.48	21.00	21.00
Bookkeeping, accounting, and auditing clerks .....	8.76	15.45	21.00	21.00	25.00
Tellers .....	10.00	10.92	11.00	11.48	12.44
Receptionists and information clerks .....	6.15	7.29	10.00	11.55	14.86
Stock clerks and order fillers .....	7.39	7.60	7.84	8.82	9.50
Secretaries and administrative assistants .....	10.61	12.61	18.00	18.00	18.00
<b>Production occupations</b> .....	7.00	10.00	10.00	13.00	13.72
<b>Transportation and material moving occupations</b> .....	6.15	6.68	8.50	11.00	14.47
Laborers and material movers, hand .....	6.50	7.00	8.62	10.60	12.25
Laborers and freight, stock, and material movers, hand .....	6.85	7.25	8.45	10.92	12.37

See footnotes at end of table.

Table 10. **Part-time<sup>1</sup> civilian workers: Hourly wage percentiles<sup>2</sup>, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>3</sup>	Part-time workers				
	10	25	Median 50	75	90
<b>Transportation and material moving occupations</b> —Continued					
Packers and packagers, hand .....	\$6.15	\$7.00	\$8.75	\$10.00	\$12.00

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly

wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

<sup>3</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 11. Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>All workers</b> .....	\$25.47	\$21.07	\$1,002	\$831	39.3	\$51,240	\$42,571	2,012
<b>Management occupations</b> .....	43.44	38.13	1,754	1,527	40.4	90,864	78,576	2,092
General and operations managers .....	40.82	28.06	1,771	1,154	43.4	92,097	60,000	2,256
Marketing and sales managers .....	35.95	33.84	1,486	1,346	41.3	77,290	70,001	2,150
Marketing managers .....	31.79	31.77	1,286	1,271	40.5	66,886	66,086	2,104
Computer and information systems managers .....	54.97	59.55	2,282	2,423	41.5	118,673	126,000	2,159
Financial managers .....	47.91	43.92	1,917	1,779	40.0	99,660	92,500	2,080
Construction managers .....	43.73	42.75	1,887	1,940	43.1	98,105	100,880	2,243
Education administrators .....	37.89	40.73	1,465	1,581	38.7	74,655	74,714	1,970
Education administrators, elementary and secondary school .....	43.44	40.87	1,640	1,635	37.8	83,085	85,010	1,912
Education administrators, postsecondary .....	38.82	35.19	1,524	1,437	39.3	78,522	73,197	2,023
Medical and health services managers .....	37.00	33.36	1,553	1,334	42.0	80,749	69,385	2,182
Social and community service managers .....	37.41	28.41	1,477	1,137	39.5	76,821	59,099	2,053
<b>Business and financial operations occupations</b> .....	32.84	30.21	1,328	1,208	40.4	68,966	62,828	2,100
Buyers and purchasing agents .....	29.13	30.29	1,165	1,212	40.0	60,583	62,999	2,080
Cost estimators .....	35.39	38.48	1,576	1,340	44.5	81,972	69,680	2,316
Human resources, training, and labor relations specialists .....	36.13	30.21	1,417	1,209	39.2	73,694	62,845	2,040
Employment, recruitment, and placement specialists .....	37.33	30.21	1,490	1,209	39.9	77,457	62,845	2,075
Management analysts .....	35.58	30.21	1,423	1,208	40.0	74,010	62,828	2,080
Accountants and auditors .....	31.56	28.63	1,269	1,158	40.2	65,995	60,226	2,091
Budget analysts .....	38.15	42.31	1,599	1,692	41.9	83,131	88,001	2,179
Financial analysts and advisors .....	34.93	27.57	1,388	1,103	39.7	72,179	57,352	2,067
Insurance underwriters .....	27.33	26.11	1,064	1,044	38.9	55,354	54,309	2,025
Loan counselors and officers .....	30.30	29.33	1,184	1,173	39.1	61,570	61,004	2,032
Loan officers .....	30.13	29.33	1,180	1,087	39.2	61,352	56,539	2,036
<b>Computer and mathematical science occupations</b> .....	40.19	41.76	1,616	1,667	40.2	83,943	86,667	2,089
Computer programmers .....	41.78	35.67	1,671	1,427	40.0	86,908	74,198	2,080
Computer software engineers .....	41.80	42.25	1,672	1,690	40.0	86,945	87,882	2,080
Computer software engineers, applications .....	40.91	42.25	1,636	1,690	40.0	85,092	87,882	2,080
Computer software engineers, systems software .....	45.41	44.16	1,816	1,766	40.0	94,457	91,847	2,080
Computer support specialists .....	30.56	27.89	1,222	1,115	40.0	63,545	58,001	2,079
Computer systems analysts .....	43.98	43.75	1,758	1,750	40.0	91,440	91,000	2,079
Network and computer systems administrators .....	33.57	33.65	1,342	1,346	40.0	69,229	69,998	2,062
Network systems and data communications analysts .....	33.75	26.67	1,343	1,000	39.8	69,827	52,001	2,069
Operations research analysts .....	32.73	24.70	1,309	988	40.0	68,085	51,376	2,080
<b>Architecture and engineering occupations</b> .....	39.60	36.47	1,585	1,459	40.0	82,431	75,864	2,082
Engineers .....	44.15	42.80	1,767	1,712	40.0	91,858	89,014	2,080
Electrical and electronics engineers .....	39.79	40.45	1,594	1,618	40.1	82,884	84,151	2,083
Electronics engineers, except computer .....	38.72	41.30	1,549	1,652	40.0	80,533	85,908	2,080
Engineering technicians, except drafters .....	23.53	24.03	941	961	40.0	48,934	49,984	2,080
<b>Life, physical, and social science occupations</b> .....	32.20	27.79	1,319	1,200	41.0	68,159	62,401	2,117
Life scientists .....	30.00	28.82	1,153	1,111	38.4	59,975	57,757	1,999
Physical scientists .....	39.33	30.34	1,756	1,248	44.7	91,322	64,917	2,322

See footnotes at end of table.

Table 11. Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Life, physical, and social science occupations —Continued</b>								
Economists .....	\$26.40	\$26.67	\$1,193	\$1,200	45.2	\$62,025	\$62,401	2,350
Market and survey researchers .....	33.48	27.79	1,303	1,042	38.9	67,756	54,183	2,024
Market research analysts .....	33.48	27.79	1,303	1,042	38.9	67,756	54,183	2,024
<b>Community and social services occupations</b>								
Counselors .....	25.58	24.54	999	951	39.0	49,655	47,980	1,941
Educational, vocational, and school counselors .....	28.55	25.69	1,094	1,003	38.3	52,151	49,502	1,827
Social workers .....	33.77	32.24	1,297	1,241	38.4	59,016	57,368	1,748
Child, family, and school social workers .....	27.25	28.50	1,080	1,140	39.6	56,013	59,280	2,056
Miscellaneous community and social service specialists .....	27.01	26.41	1,067	1,032	39.5	55,309	53,643	2,048
Lawyers .....	16.24	16.40	648	656	39.9	33,712	34,112	2,076
<b>Legal occupations</b>								
Lawyers .....	66.66	69.71	2,634	2,788	39.5	136,988	145,001	2,055
<b>Education, training, and library occupations</b>								
Postsecondary teachers .....	31.32	30.44	1,180	1,125	37.7	51,005	48,474	1,628
Social sciences teachers, postsecondary .....	38.93	35.39	1,565	1,456	40.2	71,766	62,000	1,843
Arts, communications, and humanities teachers, postsecondary .....	50.80	51.57	2,032	2,063	40.0	93,602	89,834	1,843
Miscellaneous postsecondary teachers .....	38.79	36.01	1,572	1,470	40.5	63,668	60,000	1,641
Primary, secondary, and special education school teachers .....	32.98	23.01	1,319	920	40.0	66,121	47,861	2,005
Preschool and kindergarten teachers .....	36.20	34.14	1,335	1,252	36.9	54,902	52,430	1,516
Kindergarten teachers, except special education .....	26.85	27.93	1,034	1,066	38.5	44,895	44,875	1,672
Elementary and middle school teachers .....	38.15	36.51	1,438	1,307	37.7	57,432	51,425	1,505
Elementary school teachers, except special education .....	36.79	34.32	1,360	1,264	37.0	55,261	51,668	1,502
Middle school teachers, except special and vocational education .....	36.62	33.82	1,349	1,247	36.8	54,784	51,288	1,496
Secondary school teachers .....	37.29	35.24	1,391	1,334	37.3	56,716	53,415	1,521
Secondary school teachers, except special and vocational education .....	37.37	34.40	1,360	1,253	36.4	56,054	55,000	1,500
Special education teachers .....	37.39	34.40	1,361	1,253	36.4	56,098	55,000	1,500
Special education teachers, preschool, kindergarten, and elementary school .....	41.37	40.64	1,490	1,445	36.0	60,572	59,961	1,464
Librarians .....	38.95	37.02	1,391	1,334	35.7	57,063	55,029	1,465
Teacher assistants .....	32.61	28.71	1,240	1,131	38.0	56,764	53,301	1,740
Teacher assistants .....	12.78	10.84	481	407	37.6	22,108	20,787	1,729
<b>Arts, design, entertainment, sports, and media occupations</b>								
Designers .....	32.76	27.07	1,289	1,083	39.4	66,781	56,306	2,039
Writers and editors .....	21.67	21.00	860	840	39.7	44,705	43,680	2,063
Writers and editors .....	48.11	38.53	1,766	1,349	36.7	91,845	70,125	1,909
<b>Healthcare practitioner and technical occupations</b>								
Registered nurses .....	28.80	26.00	1,128	1,040	39.1	58,375	54,080	2,027
Therapists .....	31.56	30.40	1,211	1,154	38.4	62,696	60,000	1,987
Clinical laboratory technologists and technicians .....	28.16	25.99	1,100	1,040	39.1	54,616	54,061	1,940
Clinical laboratory technologists and technicians .....	19.63	17.41	785	696	40.0	40,815	36,209	2,079

See footnotes at end of table.

Table 11. Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Medical and clinical laboratory technologists .....	\$25.02	\$24.20	\$1,000	\$968	40.0	\$52,008	\$50,332	2,079
Medical and clinical laboratory technicians .....	15.70	15.69	628	627	40.0	32,651	32,629	2,080
Diagnostic related technologists and technicians .....	27.41	26.00	1,096	1,040	40.0	57,013	54,080	2,080
Health diagnosing and treating practitioner support technicians ....	16.60	15.27	664	611	40.0	34,538	31,766	2,080
Licensed practical and licensed vocational nurses .....	22.76	22.77	890	883	39.1	46,273	45,906	2,033
<b>Healthcare support occupations</b> .....	13.11	12.55	506	502	38.6	26,327	26,096	2,008
Nursing, psychiatric, and home health aides .....	12.18	12.00	463	461	38.0	24,063	23,966	1,976
Nursing aides, orderlies, and attendants .....	12.17	12.00	462	460	38.0	24,032	23,920	1,975
Miscellaneous healthcare support occupations .....	13.94	12.93	544	516	39.1	28,313	26,826	2,031
Medical assistants .....	13.91	12.93	552	517	39.7	28,683	26,884	2,063
<b>Protective service occupations</b> .....	22.98	22.26	933	892	40.6	47,922	46,394	2,086
First-line supervisors/managers, law enforcement workers .....	38.16	39.71	1,526	1,588	40.0	79,346	82,597	2,079
First-line supervisors/managers of police and detectives .....	38.86	40.29	1,554	1,612	40.0	80,795	83,799	2,079
Fire fighters .....	20.74	19.24	958	878	46.2	49,822	45,630	2,402
Bailiffs, correctional officers, and jailers .....	21.30	20.08	856	803	40.2	44,505	41,760	2,089
Correctional officers and jailers .....	21.30	20.08	856	803	40.2	44,505	41,760	2,089
Police officers .....	27.57	26.88	1,100	1,075	39.9	57,201	55,915	2,074
Police and sheriff's patrol officers ...	27.57	26.88	1,100	1,075	39.9	57,201	55,915	2,074
Security guards and gaming surveillance officers .....	11.26	11.08	446	420	39.6	23,212	21,840	2,061
Security guards .....	11.26	11.08	446	420	39.6	23,212	21,840	2,061
<b>Food preparation and serving related occupations</b> .....	10.99	10.50	415	402	37.8	21,322	20,800	1,941
First-line supervisors/managers, food preparation and serving workers ..	17.03	17.88	691	707	40.6	34,743	36,240	2,040
First-line supervisors/managers of food preparation and serving workers .....	17.19	17.95	698	719	40.6	35,058	36,757	2,039
Cooks .....	11.57	11.80	436	448	37.7	22,641	23,296	1,957
Cooks, institution and cafeteria .....	12.07	12.50	471	500	39.0	24,321	26,000	2,015
Cooks, restaurant .....	11.92	11.92	460	477	38.6	23,903	24,802	2,006
Food service, tipped .....	4.91	3.11	177	109	36.1	9,227	5,666	1,878
Waiters and waitresses .....	3.45	2.83	124	85	36.0	6,470	4,430	1,874
Fast food and counter workers .....	10.90	9.75	411	351	37.7	20,936	18,267	1,920
Combined food preparation and serving workers, including fast food .....	10.89	9.50	412	340	37.8	21,418	17,680	1,967
<b>Building and grounds cleaning and maintenance occupations</b> .....	12.44	12.33	474	462	38.1	24,589	24,042	1,977
Building cleaning workers .....	11.91	12.10	452	462	38.0	23,475	24,042	1,972
Janitors and cleaners, except maids and housekeeping cleaners .....	12.41	12.78	470	462	37.9	24,386	24,042	1,965
Maids and housekeeping cleaners .....	11.16	10.32	425	392	38.1	22,105	20,363	1,980
Grounds maintenance workers .....	15.31	15.08	604	565	39.4	31,076	29,400	2,029
Landscaping and groundskeeping workers .....	15.31	15.08	604	565	39.4	31,076	29,400	2,029

See footnotes at end of table.

Table 11. Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Personal care and service occupations</b> .....	\$17.00	\$13.41	\$588	\$504	34.6	\$30,222	\$25,646	1,777
Barbers and cosmetologists .....	18.61	16.01	682	603	36.7	35,472	31,356	1,906
Hairdressers, hairstylists, and cosmetologists .....	18.61	16.01	682	603	36.7	35,472	31,356	1,906
Child care workers .....	9.67	9.13	380	356	39.3	19,367	18,720	2,003
<b>Sales and related occupations</b> .....	21.31	14.46	841	577	39.5	43,289	30,001	2,031
First-line supervisors/managers, sales workers .....	18.45	12.82	747	577	40.5	38,840	30,001	2,105
First-line supervisors/managers of retail sales workers .....	17.76	12.82	720	577	40.5	37,445	30,001	2,109
Retail sales workers .....	12.73	11.52	499	420	39.2	25,955	21,840	2,039
Cashiers, all workers .....	11.28	11.05	438	408	38.8	22,766	21,210	2,018
Cashiers .....	11.28	11.05	438	408	38.8	22,766	21,210	2,018
Counter and rental clerks and parts salespersons .....	11.22	9.51	455	380	40.5	23,667	19,770	2,109
Retail salespersons .....	14.49	11.86	569	464	39.3	29,610	24,128	2,044
Securities, commodities, and financial services sales agents .....	60.07	42.90	2,403	1,716	40.0	124,951	89,230	2,080
Sales representatives, wholesale and manufacturing .....	31.86	32.16	1,300	1,286	40.8	67,603	66,887	2,122
Sales representatives, wholesale and manufacturing, technical and scientific products .....	45.45	39.73	1,818	1,589	40.0	94,541	82,628	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	28.82	30.97	1,181	1,246	41.0	61,421	64,817	2,131
Miscellaneous sales and related workers .....	25.39	28.20	982	1,128	38.7	43,687	37,701	1,721
<b>Office and administrative support occupations</b> .....	17.53	16.12	692	642	39.5	35,894	33,326	2,047
First-line supervisors/managers of office and administrative support workers .....	24.87	24.40	992	975	39.9	51,568	50,690	2,073
Financial clerks .....	16.73	15.38	662	615	39.6	34,397	31,988	2,056
Bill and account collectors .....	14.37	13.32	575	533	40.0	29,892	27,706	2,080
Billing and posting clerks and machine operators .....	17.54	16.71	694	669	39.6	36,108	34,765	2,059
Bookkeeping, accounting, and auditing clerks .....	18.31	17.00	714	680	39.0	37,144	35,360	2,029
Tellers .....	12.84	12.04	514	482	40.0	26,707	25,039	2,080
Court, municipal, and license clerks ..	17.65	16.94	706	677	40.0	36,719	35,229	2,080
Customer service representatives .....	16.40	17.21	654	684	39.9	34,029	35,565	2,075
Eligibility interviewers, government programs .....	18.40	18.24	736	730	40.0	38,267	37,939	2,080
Interviewers, except eligibility and loan .....	13.59	13.50	544	540	40.0	28,275	28,080	2,080
Order clerks .....	16.02	15.67	641	627	40.0	33,314	32,583	2,080
Human resources assistants, except payroll and timekeeping .....	18.90	18.55	756	742	40.0	39,305	38,586	2,080
Receptionists and information clerks ..	13.90	13.50	547	540	39.3	28,448	28,080	2,046
Dispatchers .....	16.84	16.85	672	674	39.9	34,928	35,048	2,074
Production, planning, and expediting clerks .....	21.22	22.93	849	917	40.0	44,132	47,694	2,080
Shipping, receiving, and traffic clerks ..	14.31	12.60	568	504	39.7	29,532	26,208	2,064
Stock clerks and order fillers .....	10.95	10.64	438	426	40.0	22,767	22,140	2,080
Secretaries and administrative assistants .....	21.02	19.04	822	749	39.1	42,545	38,948	2,024
Executive secretaries and administrative assistants .....	24.54	20.63	962	816	39.2	50,014	42,436	2,038
Medical secretaries .....	14.93	15.00	569	557	38.1	29,582	28,960	1,981
Secretaries, except legal, medical, and executive .....	17.45	17.31	690	673	39.5	35,454	34,751	2,032

See footnotes at end of table.

Table 11. Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Office and administrative support occupations –Continued</b>								
Computer operators .....	\$18.29	\$19.58	\$732	\$783	40.0	\$38,048	\$40,726	2,080
Insurance claims and policy processing clerks .....	19.48	19.65	760	765	39.0	39,517	39,790	2,029
Office clerks, general .....	16.22	15.50	637	620	39.3	32,803	32,240	2,022
<b>Construction and extraction occupations</b>								
First-line supervisors/managers of construction trades and extraction workers .....	19.42	18.00	776	720	39.9	40,216	37,440	2,071
Carpenters .....	26.86	25.72	1,074	1,029	40.0	55,873	53,506	2,080
Construction laborers .....	20.88	21.00	835	840	40.0	43,437	43,680	2,080
Construction equipment operators .....	12.32	12.00	493	480	40.0	25,609	24,960	2,079
Operating engineers and other construction equipment operators .....	20.25	18.00	810	720	40.0	40,691	36,837	2,009
Electricians .....	21.08	18.52	843	741	40.0	43,848	38,522	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	26.56	29.57	1,058	1,166	39.8	55,008	60,632	2,071
Helpers, construction trades .....	20.38	22.69	811	907	39.8	42,130	47,187	2,067
Construction and building inspectors ..	12.89	12.00	515	480	40.0	26,806	24,960	2,080
	25.75	25.07	1,017	980	39.5	52,861	50,960	2,053
<b>Installation, maintenance, and repair occupations</b>								
First-line supervisors/managers of mechanics, installers, and repairers .....	24.25	24.50	969	978	40.0	50,399	50,877	2,078
Radio and telecommunications equipment installers and repairers .....	30.13	29.71	1,199	1,188	39.8	62,335	61,801	2,069
Telecommunications equipment installers and repairers, except line installers .....	30.12	29.90	1,205	1,196	40.0	62,643	62,196	2,080
Automotive technicians and repairers .....	30.12	29.90	1,205	1,196	40.0	62,643	62,196	2,080
Industrial machinery installation, repair, and maintenance workers .....	22.03	23.00	889	920	40.4	46,230	47,840	2,098
Maintenance and repair workers, general .....	21.30	20.23	841	809	39.5	43,730	42,078	2,053
Line installers and repairers .....	21.17	19.73	832	774	39.3	43,278	40,244	2,044
Telecommunications line installers and repairers .....	26.71	28.36	1,068	1,134	40.0	55,548	58,989	2,080
Miscellaneous installation, maintenance, and repair workers .....	26.38	29.26	1,055	1,170	40.0	54,861	60,865	2,080
	18.63	18.63	745	745	40.0	38,753	38,750	2,080
<b>Production occupations</b>								
First-line supervisors/managers of production and operating workers .....	15.22	14.90	607	596	39.9	31,546	30,992	2,072
Printers .....	21.32	20.95	877	838	41.1	45,598	43,576	2,138
Printing machine operators .....	19.62	21.56	762	809	38.8	39,607	42,042	2,019
Laundry and dry-cleaning workers .....	17.69	19.10	688	716	38.9	35,765	37,245	2,022
Miscellaneous production workers .....	11.04	10.25	432	402	39.1	22,481	20,910	2,036
	13.83	13.00	545	520	39.4	28,365	27,040	2,051
<b>Transportation and material moving occupations</b>								
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	21.94	17.48	837	712	38.1	42,794	36,013	1,950
Bus drivers .....	29.38	27.53	1,251	1,101	42.6	65,063	57,267	2,214
Bus drivers, school .....	18.81	18.34	667	648	35.5	29,043	25,790	1,544
Truck drivers, heavy and tractor-trailer .....	17.29	16.20	578	550	33.4	23,430	22,643	1,355
	18.17	16.50	745	660	41.0	38,347	34,320	2,110
	18.50	18.00	767	660	41.5	39,204	33,800	2,119

See footnotes at end of table.



Table 11. Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Transportation and material moving occupations</b> –Continued								
Truck drivers, light or delivery services .....	\$14.71	\$15.30	\$595	\$612	40.5	\$30,950	\$31,818	2,104
Industrial truck and tractor operators ..	17.90	17.91	715	717	40.0	37,194	37,259	2,078
Laborers and material movers, hand ..	12.91	11.36	511	448	39.6	26,574	23,296	2,058
Laborers and freight, stock, and material movers, hand .....	13.21	11.36	523	451	39.6	27,184	23,462	2,059

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries

paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 12. Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>All workers</b> .....	\$25.00	\$20.02	\$986	\$788	39.4	\$51,066	\$40,791	2,043
<b>Management occupations</b> .....	43.65	37.50	1,771	1,500	40.6	92,048	78,000	2,109
General and operations managers .....	40.94	28.06	1,780	1,154	43.5	92,572	60,000	2,261
Marketing and sales managers .....	35.95	33.84	1,486	1,346	41.3	77,290	70,001	2,150
Marketing managers .....	31.79	31.77	1,286	1,271	40.5	66,886	66,086	2,104
Computer and information systems managers .....	57.72	60.58	2,408	2,523	41.7	125,220	131,190	2,170
Financial managers .....	47.48	43.92	1,900	1,779	40.0	98,778	92,500	2,080
Construction managers .....	43.73	42.75	1,887	1,940	43.1	98,105	100,880	2,243
Education administrators .....	29.62	31.05	1,146	1,075	38.7	59,375	55,922	2,005
Education administrators, postsecondary .....	38.79	35.92	1,506	1,437	38.8	77,237	74,714	1,991
Medical and health services managers .....	36.94	33.36	1,551	1,334	42.0	80,646	69,385	2,183
<b>Business and financial operations occupations</b> .....	33.33	30.21	1,351	1,208	40.5	70,231	62,828	2,107
Cost estimators .....	35.39	38.48	1,576	1,340	44.5	81,972	69,680	2,316
Human resources, training, and labor relations specialists .....	38.22	36.39	1,504	1,380	39.3	78,187	71,772	2,046
Employment, recruitment, and placement specialists .....	38.93	30.21	1,557	1,209	40.0	80,980	62,845	2,080
Management analysts .....	37.95	30.21	1,518	1,208	40.0	78,945	62,828	2,080
Accountants and auditors .....	31.58	28.63	1,270	1,158	40.2	66,042	60,226	2,091
Budget analysts .....	41.10	43.07	1,743	1,938	42.4	90,627	100,788	2,205
Financial analysts and advisors .....	34.93	27.57	1,388	1,103	39.7	72,179	57,352	2,067
Insurance underwriters .....	27.33	26.11	1,064	1,044	38.9	55,354	54,309	2,025
Loan counselors and officers .....	30.13	29.33	1,180	1,087	39.2	61,352	56,539	2,036
Loan officers .....	30.13	29.33	1,180	1,087	39.2	61,352	56,539	2,036
<b>Computer and mathematical science occupations</b> .....	40.67	41.76	1,636	1,670	40.2	85,088	86,861	2,092
Computer programmers .....	41.78	35.67	1,671	1,427	40.0	86,908	74,198	2,080
Computer software engineers .....	41.80	42.25	1,672	1,690	40.0	86,945	87,882	2,080
Computer software engineers, applications .....	40.91	42.25	1,636	1,690	40.0	85,092	87,882	2,080
Computer software engineers, systems software .....	45.41	44.16	1,816	1,766	40.0	94,457	91,847	2,080
Computer support specialists .....	34.57	31.70	1,382	1,268	40.0	71,870	65,938	2,079
Computer systems analysts .....	44.08	43.80	1,762	1,752	40.0	91,641	91,104	2,079
Network and computer systems administrators .....	33.17	33.65	1,330	1,346	40.1	69,178	69,998	2,085
Network systems and data communications analysts .....	33.39	24.04	1,328	962	39.8	69,038	49,999	2,068
Operations research analysts .....	32.73	24.70	1,309	988	40.0	68,085	51,376	2,080
<b>Architecture and engineering occupations</b> .....	40.04	36.84	1,604	1,475	40.1	83,406	76,679	2,083
Engineers .....	44.28	43.43	1,773	1,737	40.0	92,207	90,341	2,082
Electrical and electronics engineers .....	39.79	40.45	1,594	1,618	40.1	82,884	84,151	2,083
Electronics engineers, except computer .....	38.72	41.30	1,549	1,652	40.0	80,533	85,908	2,080
<b>Life, physical, and social science occupations</b> .....	32.39	27.79	1,335	1,181	41.2	69,405	61,400	2,143
Life scientists .....	30.27	30.29	1,162	1,184	38.4	60,433	61,576	1,996
Physical scientists .....	41.31	33.90	1,891	1,695	45.8	98,307	88,150	2,380
Economists .....	26.40	26.67	1,193	1,200	45.2	62,025	62,401	2,350
Market and survey researchers .....	33.48	27.79	1,303	1,042	38.9	67,756	54,183	2,024
Market research analysts .....	33.48	27.79	1,303	1,042	38.9	67,756	54,183	2,024
<b>Community and social services occupations</b> .....	18.30	16.40	726	656	39.7	37,701	34,112	2,061
Counselors .....	16.55	16.67	657	667	39.7	34,178	34,663	2,065
Social workers .....	25.14	25.39	987	1,011	39.3	50,998	52,580	2,028

See footnotes at end of table.

Table 12. Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Legal occupations</b>								
Lawyers .....	\$72.71	\$75.42	\$2,864	\$3,017	39.4	\$148,953	\$156,876	2,049
<b>Education, training, and library occupations</b>								
Postsecondary teachers .....	22.64	21.38	878	850	38.8	41,864	37,822	1,850
Social sciences teachers, postsecondary .....	36.28	23.79	1,461	952	40.3	68,599	50,313	1,891
Arts, communications, and humanities teachers, postsecondary .....	50.80	51.57	2,032	2,063	40.0	93,602	89,834	1,843
Primary, secondary, and special education school teachers .....	42.29	43.40	1,735	1,598	41.0	68,926	64,141	1,630
Librarians .....	23.46	24.80	898	992	38.3	39,283	38,084	1,674
Teacher assistants .....	26.49	27.58	1,013	1,000	38.2	48,183	50,006	1,819
	9.99	9.62	381	380	38.2	19,836	19,760	1,985
<b>Arts, design, entertainment, sports, and media occupations</b>								
Designers .....	33.73	28.58	1,315	1,185	39.0	68,105	57,075	2,019
Writers and editors .....	21.46	20.67	850	827	39.6	44,210	43,000	2,060
	48.11	38.53	1,766	1,349	36.7	91,845	70,125	1,909
<b>Healthcare practitioner and technical occupations</b>								
Registered nurses .....	28.98	26.00	1,133	1,040	39.1	58,931	54,080	2,034
Therapists .....	31.34	30.68	1,198	1,160	38.2	62,306	60,320	1,988
Clinical laboratory technologists and technicians .....	25.52	25.99	1,021	1,040	40.0	53,089	54,061	2,080
Medical and clinical laboratory technologists .....	19.63	17.41	785	696	40.0	40,815	36,209	2,079
Medical and clinical laboratory technicians .....	25.02	24.20	1,000	968	40.0	52,008	50,332	2,079
Diagnostic related technologists and technicians .....	15.70	15.69	628	627	40.0	32,651	32,629	2,080
Licensed practical and licensed vocational nurses .....	27.41	26.00	1,096	1,040	40.0	57,013	54,080	2,080
	22.93	22.99	896	900	39.1	46,574	46,800	2,031
<b>Healthcare support occupations</b>	13.01	12.55	502	502	38.6	26,125	26,096	2,009
Nursing, psychiatric, and home health aides .....	12.31	12.08	468	464	38.0	24,340	24,122	1,978
Nursing aides, orderlies, and attendants .....	12.31	12.08	468	464	38.0	24,340	24,122	1,978
Miscellaneous healthcare support occupations .....	13.63	12.90	532	516	39.0	27,670	26,826	2,029
<b>Protective service occupations</b>	12.90	11.33	510	450	39.5	25,229	21,840	1,955
Security guards and gaming surveillance officers .....	11.08	10.36	439	405	39.6	22,820	21,070	2,059
Security guards .....	11.08	10.36	439	405	39.6	22,820	21,070	2,059
<b>Food preparation and serving related occupations</b>	10.78	10.50	408	389	37.9	21,239	20,202	1,970
First-line supervisors/managers, food preparation and serving workers ..	16.90	17.07	693	721	41.0	36,051	37,482	2,133
First-line supervisors/managers of food preparation and serving workers .....	17.08	17.95	701	734	41.1	36,469	38,183	2,135
Cooks .....	11.50	11.80	433	448	37.7	22,530	23,296	1,959
Cooks, institution and cafeteria .....	12.10	12.50	471	500	39.0	24,515	26,000	2,026
Cooks, restaurant .....	11.92	11.92	460	477	38.6	23,903	24,802	2,006
Food service, tipped .....	4.91	3.11	177	109	36.1	9,227	5,666	1,878
Waiters and waitresses .....	3.45	2.83	124	85	36.0	6,470	4,430	1,874
Fast food and counter workers .....	10.82	9.52	415	351	38.4	21,586	18,267	1,995
Combined food preparation and serving workers, including fast food .....	10.89	9.50	412	340	37.8	21,418	17,680	1,967

See footnotes at end of table.

Table 12. Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Building and grounds cleaning and maintenance occupations</b> .....	\$11.77	\$11.32	\$443	\$452	37.6	\$23,008	\$23,483	1,955
Building cleaning workers .....	11.54	11.32	434	451	37.6	22,575	23,462	1,957
Janitors and cleaners, except maids and housekeeping cleaners .....	11.91	12.19	445	462	37.3	23,128	24,042	1,942
Maids and housekeeping cleaners .....	11.14	10.26	423	371	38.0	21,990	19,282	1,974
<b>Personal care and service occupations</b> .....	17.02	12.81	582	492	34.2	30,250	25,597	1,778
Barbers and cosmetologists .....	18.61	16.01	682	603	36.7	35,472	31,356	1,906
Hairdressers, hairstylists, and cosmetologists .....	18.61	16.01	682	603	36.7	35,472	31,356	1,906
Child care workers .....	8.87	8.50	348	332	39.2	18,112	17,277	2,041
<b>Sales and related occupations</b> .....	21.34	14.37	842	577	39.5	43,336	30,001	2,031
First-line supervisors/managers, sales workers .....	18.45	12.82	747	577	40.5	38,848	30,001	2,105
First-line supervisors/managers of retail sales workers .....	17.76	12.82	720	577	40.6	37,450	30,001	2,109
Retail sales workers .....	12.64	11.50	496	420	39.2	25,768	21,840	2,038
Cashiers, all workers .....	11.02	10.50	427	404	38.8	22,217	21,021	2,015
Cashiers .....	11.02	10.50	427	404	38.8	22,217	21,021	2,015
Counter and rental clerks and parts salespersons .....	11.22	9.51	455	380	40.5	23,667	19,770	2,109
Retail salespersons .....	14.49	11.86	569	464	39.3	29,610	24,128	2,044
Securities, commodities, and financial services sales agents .....	60.07	42.90	2,403	1,716	40.0	124,951	89,230	2,080
Sales representatives, wholesale and manufacturing .....	31.86	32.16	1,300	1,286	40.8	67,603	66,887	2,122
Sales representatives, wholesale and manufacturing, technical and scientific products .....	45.45	39.73	1,818	1,589	40.0	94,541	82,628	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	28.82	30.97	1,181	1,246	41.0	61,421	64,817	2,131
Miscellaneous sales and related workers .....	25.39	28.20	982	1,128	38.7	43,687	37,701	1,721
<b>Office and administrative support occupations</b> .....	17.40	15.67	688	629	39.5	35,768	32,698	2,056
First-line supervisors/managers of office and administrative support workers .....	24.85	24.32	991	972	39.9	51,524	50,565	2,073
Financial clerks .....	16.46	15.15	652	606	39.6	33,900	31,512	2,060
Bill and account collectors .....	14.37	13.32	575	533	40.0	29,892	27,706	2,080
Billing and posting clerks and machine operators .....	17.22	16.71	681	669	39.6	35,433	34,765	2,058
Bookkeeping, accounting, and auditing clerks .....	18.10	17.00	708	680	39.1	36,792	35,360	2,033
Tellers .....	12.84	12.04	514	482	40.0	26,707	25,039	2,080
Customer service representatives .....	16.40	17.21	654	684	39.9	34,029	35,565	2,075
Interviewers, except eligibility and loan .....	13.59	13.50	544	540	40.0	28,275	28,080	2,080
Order clerks .....	16.02	15.67	641	627	40.0	33,314	32,583	2,080
Receptionists and information clerks ..	13.84	13.50	544	540	39.3	28,309	28,080	2,045
Production, planning, and expediting clerks .....	21.22	22.93	849	917	40.0	44,132	47,694	2,080
Shipping, receiving, and traffic clerks ..	14.31	12.60	568	504	39.7	29,532	26,208	2,064
Stock clerks and order fillers .....	10.95	10.64	438	426	40.0	22,767	22,140	2,080
Secretaries and administrative assistants .....	21.40	19.23	838	749	39.2	43,571	38,948	2,036
Executive secretaries and administrative assistants .....	25.73	23.86	1,010	887	39.3	52,532	46,150	2,042
Medical secretaries .....	14.93	15.00	569	557	38.1	29,582	28,960	1,981

See footnotes at end of table.

Table 12. Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Office and administrative support occupations –Continued</b>								
Secretaries, except legal, medical, and executive .....	\$17.41	\$17.38	\$690	\$681	39.6	\$35,883	\$35,131	2,061
Computer operators .....	18.10	16.81	724	672	40.0	37,649	34,965	2,080
Insurance claims and policy processing clerks .....	19.48	19.65	760	765	39.0	39,517	39,790	2,029
Office clerks, general .....	15.96	15.50	629	620	39.4	32,685	32,240	2,048
<b>Construction and extraction occupations</b>								
First-line supervisors/managers of construction trades and extraction workers .....	19.22	18.00	768	720	40.0	39,807	37,440	2,071
Carpenters .....	26.79	25.72	1,072	1,029	40.0	55,725	53,506	2,080
Construction laborers .....	20.68	20.50	827	820	40.0	43,023	42,640	2,080
Construction equipment operators .....	12.28	12.00	491	480	40.0	25,533	24,960	2,079
Operating engineers and other construction equipment operators .....	20.17	17.30	807	692	40.0	40,279	35,992	1,997
Electricians .....	21.00	18.00	840	720	40.0	43,672	37,440	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	26.57	29.97	1,058	1,166	39.8	55,036	60,632	2,071
Helpers, construction trades .....	19.83	22.69	793	907	40.0	41,208	47,187	2,078
Helpers, construction trades .....	12.89	12.00	515	480	40.0	26,806	24,960	2,080
<b>Installation, maintenance, and repair occupations</b>								
Radio and telecommunications equipment installers and repairers .....	24.42	25.00	977	1,000	40.0	50,779	52,000	2,080
Telecommunications equipment installers and repairers, except line installers .....	30.12	29.90	1,205	1,196	40.0	62,643	62,196	2,080
Automotive technicians and repairers .....	30.12	29.90	1,205	1,196	40.0	62,643	62,196	2,080
Industrial machinery installation, repair, and maintenance workers .....	22.04	23.00	890	920	40.4	46,279	47,840	2,100
Maintenance and repair workers, general .....	21.77	20.23	857	834	39.4	44,585	43,385	2,048
Line installers and repairers .....	21.98	18.45	857	738	39.0	44,587	38,366	2,029
Telecommunications line installers and repairers .....	26.71	28.36	1,068	1,134	40.0	55,548	58,989	2,080
Telecommunications line installers and repairers .....	26.38	29.26	1,055	1,170	40.0	54,861	60,865	2,080
<b>Production occupations</b>								
First-line supervisors/managers of production and operating workers .....	15.21	14.90	606	596	39.9	31,524	30,992	2,073
Printers .....	21.27	20.95	876	838	41.2	45,528	43,576	2,140
Printing machine operators .....	19.62	21.56	762	809	38.8	39,607	42,042	2,019
Laundry and dry-cleaning workers .....	17.69	19.10	688	716	38.9	35,765	37,245	2,022
Miscellaneous production workers .....	11.07	10.09	432	402	39.1	22,475	20,910	2,031
Miscellaneous production workers .....	13.83	13.00	545	520	39.4	28,365	27,040	2,051
<b>Transportation and material moving occupations</b>								
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	22.14	16.85	846	710	38.2	43,859	36,720	1,981
Driver/sales workers and truck drivers .....	29.25	27.53	1,249	1,101	42.7	64,961	57,267	2,221
Truck drivers, heavy and tractor-trailer .....	18.22	16.50	748	660	41.0	38,467	34,320	2,111
Truck drivers, light or delivery services .....	18.60	18.00	773	652	41.6	39,466	33,800	2,121
Truck drivers, light or delivery services .....	14.71	15.30	595	612	40.5	30,950	31,818	2,104

See footnotes at end of table.

Table 12. Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Transportation and material moving occupations</b> –Continued								
Industrial truck and tractor operators ..	\$17.89	\$17.91	\$715	\$717	40.0	\$37,191	\$37,259	2,078
Laborers and material movers, hand ..	12.88	11.36	510	440	39.6	26,508	22,880	2,058
Laborers and freight, stock, and material movers, hand .....	13.21	11.36	523	448	39.6	27,192	23,296	2,058

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries

paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 13. Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>All workers</b> .....	\$28.50	\$26.52	\$1,105	\$1,024	38.8	\$52,246	\$48,883	1,833
<b>Management occupations</b> .....	42.33	41.93	1,662	1,630	39.3	84,728	79,300	2,002
Education administrators .....	49.12	51.31	1,897	1,955	38.6	94,593	96,615	1,926
Education administrators, elementary and secondary school .....	50.89	52.12	1,958	2,002	38.5	96,943	99,651	1,905
<b>Business and financial operations occupations</b> .....	27.59	27.45	1,093	1,098	39.6	56,112	57,088	2,034
Human resources, training, and labor relations specialists .....	29.65	27.47	1,153	1,030	38.9	59,962	53,563	2,022
<b>Computer and mathematical science occupations</b> .....	28.49	26.52	1,130	1,061	39.7	57,316	54,925	2,012
Computer support specialists .....	22.69	22.37	908	895	40.0	47,203	46,530	2,080
<b>Architecture and engineering occupations</b> .....	29.38	26.59	1,158	1,104	39.4	60,217	57,404	2,049
<b>Life, physical, and social science occupations</b> .....	31.07	30.34	1,230	1,214	39.6	61,195	63,103	1,970
<b>Community and social services occupations</b> .....	30.99	29.56	1,195	1,164	38.6	57,660	57,368	1,861
Counselors .....	33.58	31.15	1,268	1,193	37.8	58,518	57,368	1,743
Educational, vocational, and school counselors .....	35.73	34.46	1,366	1,334	38.2	61,210	58,753	1,713
Social workers .....	28.54	29.56	1,138	1,183	39.9	59,152	61,493	2,073
Child, family, and school social workers .....	28.70	30.32	1,144	1,207	39.9	59,474	62,774	2,072
Miscellaneous community and social service specialists .....	20.80	20.18	824	778	39.6	42,832	40,481	2,059
<b>Legal occupations</b> .....	36.96	31.17	1,478	1,247	40.0	76,877	64,825	2,080
Lawyers .....	43.80	47.89	1,752	1,916	40.0	91,096	99,615	2,080
<b>Education, training, and library occupations</b> .....	35.81	34.77	1,330	1,286	37.1	54,922	52,924	1,534
Postsecondary teachers .....	42.67	38.13	1,711	1,557	40.1	75,975	67,814	1,780
Primary, secondary, and special education school teachers .....	39.09	37.07	1,430	1,351	36.6	58,040	54,903	1,485
Preschool and kindergarten teachers .....	36.80	35.05	1,376	1,284	37.4	54,780	50,065	1,489
Kindergarten teachers, except special education .....	38.15	36.51	1,438	1,307	37.7	57,432	51,425	1,505
Elementary and middle school teachers .....	38.76	36.82	1,422	1,350	36.7	58,026	54,897	1,497
Elementary school teachers, except special education .....	38.30	36.11	1,405	1,330	36.7	56,991	53,442	1,488
Middle school teachers, except special and vocational education .....	40.15	38.94	1,477	1,427	36.8	61,296	59,730	1,527
Secondary school teachers .....	39.14	37.25	1,425	1,361	36.4	57,832	55,000	1,477
Secondary school teachers, except special and vocational education .....	39.18	37.33	1,427	1,362	36.4	57,890	55,000	1,478
Special education teachers .....	41.90	41.96	1,507	1,475	36.0	60,709	60,487	1,449
Special education teachers, preschool, kindergarten, and elementary school .....	39.49	38.06	1,406	1,350	35.6	57,093	54,902	1,446
Librarians .....	35.87	34.94	1,359	1,373	37.9	61,040	59,713	1,702
Teacher assistants .....	17.04	16.35	627	599	36.8	24,630	23,472	1,446

See footnotes at end of table.

Table 13. Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Healthcare practitioner and technical occupations</b> .....	\$27.51	\$26.22	\$1,085	\$1,041	39.4	\$54,377	\$53,518	1,977
Registered nurses .....	32.59	28.84	1,274	1,139	39.1	64,553	58,860	1,981
<b>Healthcare support occupations</b> .....	14.83	12.65	572	474	38.5	29,723	24,668	2,004
<b>Protective service occupations</b> .....	26.00	23.74	1,064	976	40.9	55,352	50,762	2,129
First-line supervisors/managers, law enforcement workers .....	38.16	39.71	1,526	1,588	40.0	79,346	82,597	2,079
First-line supervisors/managers of police and detectives .....	38.86	40.29	1,554	1,612	40.0	80,795	83,799	2,079
Fire fighters .....	20.74	19.24	958	878	46.2	49,822	45,630	2,402
Bailiffs, correctional officers, and jailers .....	21.30	20.08	856	803	40.2	44,505	41,760	2,089
Correctional officers and jailers .....	21.30	20.08	856	803	40.2	44,505	41,760	2,089
Police officers .....	27.79	26.90	1,108	1,075	39.9	57,642	55,915	2,074
Police and sheriff's patrol officers .....	27.79	26.90	1,108	1,075	39.9	57,642	55,915	2,074
<b>Food preparation and serving related occupations</b> .....	15.57	14.95	559	556	35.9	22,711	23,629	1,459
<b>Building and grounds cleaning and maintenance occupations</b> .....	14.63	13.67	580	539	39.6	30,014	27,945	2,052
Building cleaning workers .....	13.54	12.95	534	509	39.5	27,603	26,458	2,039
Janitors and cleaners, except maids and housekeeping cleaners .....	13.86	13.22	546	522	39.4	28,172	27,117	2,033
Grounds maintenance workers .....	16.94	15.74	678	630	40.0	35,237	32,735	2,080
Landscaping and groundskeeping workers .....	16.94	15.74	678	630	40.0	35,237	32,735	2,080
<b>Personal care and service occupations</b> .....	16.89	14.95	668	580	39.5	29,913	26,150	1,771
<b>Office and administrative support occupations</b> .....	18.67	18.23	729	716	39.1	36,926	36,462	1,978
Financial clerks .....	21.16	21.76	820	797	38.7	42,158	41,436	1,992
Bookkeeping, accounting, and auditing clerks .....	20.51	21.74	784	797	38.2	40,761	41,436	1,988
Court, municipal, and license clerks .....	17.65	16.94	706	677	40.0	36,719	35,229	2,080
Eligibility interviewers, government programs .....	18.71	18.24	749	730	40.0	38,924	37,939	2,080
Secretaries and administrative assistants .....	18.90	18.17	735	704	38.9	37,034	36,119	1,959
Executive secretaries and administrative assistants .....	19.94	18.47	777	737	38.9	40,383	38,309	2,025
Secretaries, except legal, medical, and executive .....	17.66	17.29	686	654	38.8	33,293	32,309	1,886
Office clerks, general .....	17.25	17.20	670	652	38.9	33,225	32,520	1,926
<b>Construction and extraction occupations</b> .....	23.70	25.34	935	972	39.5	48,633	50,565	2,052
Construction and building inspectors .....	29.07	29.12	1,134	1,154	39.0	58,966	60,006	2,029
<b>Installation, maintenance, and repair occupations</b> .....	22.61	22.55	897	902	39.7	46,654	46,883	2,063
Industrial machinery installation, repair, and maintenance workers .....	20.04	19.77	796	789	39.7	41,383	41,038	2,065
Maintenance and repair workers, general .....	20.04	19.77	796	789	39.7	41,383	41,038	2,065
<b>Production occupations</b> .....	16.59	16.85	646	636	39.0	33,607	33,051	2,026

See footnotes at end of table.



Table 13. Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Transportation and material moving occupations</b> .....	\$20.14	\$19.05	\$752	\$714	37.3	\$34,414	\$32,725	1,709
Bus drivers .....	19.93	19.19	712	670	35.7	30,235	27,189	1,517
Bus drivers, school .....	18.86	17.37	633	584	33.6	24,666	24,037	1,308

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries

paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 14. **Size of establishment: Mean hourly earnings<sup>1</sup> of private industry establishments for major occupational groups, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007**

Occupational group <sup>2</sup>	Total	1-99 workers	100-499 workers	500 workers or more
<b>All workers</b> .....	\$23.20	\$20.42	\$24.37	\$28.90
Management, professional, and related .....	35.62	32.23	38.14	38.93
Management, business, and financial .....	38.35	34.23	41.29	43.05
Professional and related .....	34.16	31.13	35.93	37.36
Service .....	11.36	10.74	11.04	13.36
Sales and office .....	17.09	15.79	18.76	18.88
Sales and related .....	17.63	15.74	19.34	28.72
Office and administrative support .....	16.78	15.83	18.36	17.23
Natural resources, construction, and maintenance ....	21.05	20.25	21.36	24.69
Construction and extraction .....	19.22	17.78	—	—
Installation, maintenance, and repair .....	24.49	24.18	25.42	25.55
Production, transportation, and material moving .....	17.51	13.47	16.95	32.41
Production .....	14.87	13.16	16.59	13.93
Transportation and material moving .....	20.24	13.83	17.35	41.58
	Relative error <sup>3</sup> (percent)			
<b>All workers</b> .....	3.6	7.0	3.9	3.5
Management, professional, and related .....	3.5	5.4	4.7	3.2
Management, business, and financial .....	4.3	8.9	3.6	4.7
Professional and related .....	3.7	5.1	7.1	4.1
Service .....	4.5	8.0	3.8	3.5
Sales and office .....	4.0	5.7	8.2	8.3
Sales and related .....	9.5	13.4	14.8	24.7
Office and administrative support .....	2.1	2.9	5.0	2.3
Natural resources, construction, and maintenance ....	3.3	5.2	5.7	8.1
Construction and extraction .....	3.7	3.8	—	—
Installation, maintenance, and repair .....	2.0	3.9	8.1	6.1
Production, transportation, and material moving .....	4.0	7.3	6.5	12.9
Production .....	3.9	10.0	5.1	9.0
Transportation and material moving .....	5.9	11.3	11.0	16.6

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>2</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 15. Establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time<sup>1</sup> private industry workers, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>All workers</b> .....	\$22.23	\$18.00	\$879	\$716	39.5	\$45,522	\$37,217	2,048
<b>Management occupations</b> .....	37.69	30.00	1,519	1,154	40.3	78,993	60,000	2,096
General and operations managers .....	28.82	25.64	1,252	1,122	43.4	65,111	58,356	2,259
Education administrators .....	23.40	28.37	895	1,045	38.2	46,526	54,323	1,989
<b>Business and financial operations occupations</b> ...	29.56	30.21	1,214	1,208	41.1	63,146	62,828	2,137
Accountants and auditors .....	31.70	28.63	1,290	1,288	40.7	67,079	66,999	2,116
<b>Computer and mathematical science occupations</b>	37.88	41.76	1,532	1,670	40.4	79,648	86,861	2,103
Computer software engineers .....	39.30	42.25	1,572	1,690	40.0	81,746	87,882	2,080
Computer software engineers, systems software	50.72	54.55	2,029	2,182	40.0	105,506	113,454	2,080
<b>Architecture and engineering occupations</b> .....	34.84	31.49	1,394	1,260	40.0	72,475	65,499	2,080
<b>Life, physical, and social science occupations</b> .....	29.60	30.29	1,242	1,212	42.0	64,598	63,003	2,182
<b>Education, training, and library occupations</b> .....	16.55	11.00	634	420	38.3	30,115	24,047	1,820
Primary, secondary, and special education school								
teachers .....	23.33	24.75	894	992	38.3	38,936	37,551	1,669
Teacher assistants .....	9.99	9.62	382	380	38.2	19,863	19,760	1,988
<b>Arts, design, entertainment, sports, and media</b>								
occupations .....	32.82	22.97	1,297	919	39.5	67,445	47,776	2,055
<b>Healthcare practitioner and technical</b>								
occupations .....	29.14	26.00	1,144	1,040	39.3	59,482	54,080	2,041
<b>Healthcare support occupations</b> .....	12.81	12.55	494	502	38.5	25,676	26,096	2,004
Miscellaneous healthcare support occupations .....	13.08	12.55	508	502	38.8	26,396	26,096	2,017
<b>Food preparation and serving related</b>								
occupations .....	10.52	10.14	394	380	37.5	20,498	19,781	1,948
First-line supervisors/managers, food preparation								
and serving workers .....	16.03	17.95	666	788	41.5	34,632	41,001	2,160
First-line supervisors/managers of food								
preparation and serving workers .....	16.03	17.95	666	788	41.5	34,632	41,001	2,160
Cooks .....	11.10	11.00	415	407	37.4	21,589	21,164	1,944
Cooks, restaurant .....	11.53	11.20	446	448	38.7	23,217	23,296	2,014
Food service, tipped .....	4.25	3.11	147	109	34.6	7,655	5,666	1,800
Waiters and waitresses .....	3.07	2.83	107	108	34.8	5,566	5,606	1,811
Fast food and counter workers .....	10.11	9.50	382	340	37.8	19,883	17,680	1,966
<b>Building and grounds cleaning and maintenance</b>								
occupations .....	10.09	8.50	365	306	36.2	18,965	15,925	1,880
Building cleaning workers .....	9.55	8.49	344	298	36.1	17,900	15,470	1,875
<b>Personal care and service occupations</b> .....	15.16	12.00	572	440	37.7	29,731	22,880	1,961
Barbers and cosmetologists .....	18.61	16.01	682	603	36.7	35,472	31,356	1,906
Hairdressers, hairstylists, and cosmetologists .....	18.61	16.01	682	603	36.7	35,472	31,356	1,906
Child care workers .....	8.58	8.25	336	330	39.2	17,480	17,160	2,037
<b>Sales and related occupations</b> .....	19.54	12.83	761	514	39.0	39,584	26,707	2,026
First-line supervisors/managers, sales workers .....	14.00	12.82	570	497	40.7	29,633	25,857	2,117
First-line supervisors/managers of retail sales								
workers .....	14.00	12.82	570	497	40.7	29,633	25,857	2,117
Retail sales workers .....	11.87	11.15	456	414	38.5	23,737	21,547	2,000
Cashiers, all workers .....	10.41	10.50	398	400	38.2	20,677	20,800	1,987
Cashiers .....	10.41	10.50	398	400	38.2	20,677	20,800	1,987
Retail salespersons .....	13.99	11.86	535	415	38.2	27,802	21,585	1,988
Sales representatives, wholesale and								
manufacturing .....	33.25	31.16	1,330	1,246	40.0	69,160	64,817	2,080
Sales representatives, wholesale and								
manufacturing, except technical and								
scientific products .....	29.77	31.16	1,191	1,246	40.0	61,925	64,817	2,080

See footnotes at end of table.

Table 15. Establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time<sup>1</sup> private industry workers, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007 — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Office and administrative support occupations</b> ....	\$16.63	\$15.50	\$655	\$620	39.4	\$34,075	\$32,240	2,049
Financial clerks .....	15.60	14.42	617	574	39.5	32,085	29,848	2,056
Bookkeeping, accounting, and auditing clerks ...	18.50	17.00	720	680	38.9	37,419	35,360	2,023
Tellers .....	13.17	12.04	527	482	40.0	27,383	25,039	2,080
Customer service representatives .....	14.67	12.48	587	499	40.0	30,508	25,960	2,080
Receptionists and information clerks .....	13.79	13.50	541	540	39.2	28,133	28,080	2,039
Secretaries and administrative assistants .....	19.71	18.73	762	749	38.6	39,608	38,948	2,010
Executive secretaries and administrative assistants .....	21.48	19.23	822	769	38.2	42,728	40,000	1,989
Secretaries, except legal, medical, and executive .....	16.27	14.50	642	580	39.5	33,391	30,160	2,052
Office clerks, general .....	15.77	15.50	628	620	39.8	32,641	32,240	2,069
<b>Construction and extraction occupations</b> .....	17.78	16.57	711	660	40.0	36,822	34,061	2,071
First-line supervisors/managers of construction trades and extraction workers .....	25.67	24.20	1,027	968	40.0	53,387	50,344	2,080
Carpenters .....	20.95	21.00	838	840	40.0	43,568	43,680	2,080
Construction laborers .....	11.45	11.00	458	440	40.0	23,822	22,880	2,080
Construction equipment operators .....	17.20	17.30	688	692	40.0	33,900	35,992	1,971
Helpers, construction trades .....	13.59	12.00	544	480	40.0	28,276	24,960	2,080
<b>Installation, maintenance, and repair occupations</b> .....	24.08	24.00	964	961	40.0	50,140	49,951	2,082
Automotive technicians and repairers .....	21.75	23.00	879	920	40.4	45,727	47,840	2,102
Line installers and repairers .....	25.69	28.10	1,028	1,124	40.0	53,445	58,438	2,080
<b>Production occupations</b> .....	13.65	11.50	547	460	40.1	28,469	23,920	2,086
<b>Transportation and material moving occupations</b> .....	15.15	14.60	606	590	40.0	31,197	29,759	2,059
Driver/sales workers and truck drivers .....	17.39	16.26	700	651	40.2	35,711	33,800	2,053
Truck drivers, heavy and tractor-trailer .....	16.94	16.25	678	650	40.0	34,203	32,240	2,019
Laborers and material movers, hand .....	10.96	10.00	433	397	39.6	22,540	20,670	2,057
Laborers and freight, stock, and material movers, hand .....	10.90	10.00	431	397	39.5	22,393	20,670	2,054

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 16. Establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time<sup>1</sup> private industry workers, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>All workers</b> .....	\$27.94	\$22.28	\$1,098	\$880	39.3	\$56,915	\$45,760	2,037
<b>Management occupations</b> .....	50.82	46.25	2,078	1,874	40.9	107,960	97,448	2,124
Marketing and sales managers .....	38.09	40.43	1,571	1,577	41.2	81,681	81,994	2,144
Computer and information systems managers .....	56.94	60.10	2,391	2,500	42.0	124,317	130,000	2,183
Financial managers .....	44.69	43.92	1,788	1,779	40.0	92,969	92,500	2,080
Education administrators .....	39.59	40.87	1,560	1,635	39.4	80,418	85,010	2,031
Education administrators, postsecondary .....	38.79	35.92	1,506	1,437	38.8	77,237	74,714	1,991
Medical and health services managers .....	39.94	41.10	1,713	1,750	42.9	89,099	91,000	2,231
<b>Business and financial operations occupations</b> ...	35.66	32.30	1,433	1,334	40.2	74,506	69,376	2,089
Human resources, training, and labor relations specialists .....	41.12	37.98	1,608	1,421	39.1	83,606	73,895	2,033
Employment, recruitment, and placement specialists .....	43.20	37.98	1,728	1,519	40.0	89,861	79,000	2,080
Management analysts .....	44.76	47.21	1,790	1,888	40.0	93,102	98,197	2,080
Accountants and auditors .....	31.51	27.40	1,257	1,096	39.9	65,360	57,000	2,074
Budget analysts .....	41.10	43.07	1,743	1,938	42.4	90,627	100,788	2,205
Financial analysts and advisors .....	36.12	27.57	1,430	1,103	39.6	74,356	57,352	2,059
Insurance underwriters .....	27.33	26.11	1,064	1,044	38.9	55,354	54,309	2,025
<b>Computer and mathematical science occupations</b>	43.69	41.35	1,748	1,651	40.0	90,913	85,856	2,081
Computer software engineers .....	45.65	44.68	1,826	1,787	40.0	94,954	92,934	2,080
Computer software engineers, applications .....	47.02	47.46	1,881	1,898	40.0	97,807	98,706	2,080
Computer software engineers, systems software .....	43.11	42.23	1,724	1,689	40.0	89,672	87,838	2,080
Computer support specialists .....	35.63	35.81	1,424	1,432	40.0	74,071	74,479	2,079
Computer systems analysts .....	38.43	36.48	1,536	1,442	40.0	79,852	75,001	2,078
Network and computer systems administrators .....	44.84	38.43	1,808	1,537	40.3	94,027	79,928	2,097
<b>Architecture and engineering occupations</b> .....	41.45	38.18	1,661	1,527	40.1	86,394	79,416	2,084
Engineers .....	43.49	41.59	1,742	1,664	40.1	90,576	86,507	2,083
Electrical and electronics engineers .....	39.79	40.45	1,594	1,618	40.1	82,884	84,151	2,083
Electronics engineers, except computer .....	38.72	41.30	1,549	1,652	40.0	80,533	85,908	2,080
<b>Life, physical, and social science occupations</b> .....	33.45	27.79	1,369	1,116	40.9	71,200	58,046	2,129
Physical scientists .....	44.28	35.92	2,063	1,847	46.6	107,277	96,059	2,423
Market and survey researchers .....	33.48	27.79	1,303	1,042	38.9	67,756	54,183	2,024
Market research analysts .....	33.48	27.79	1,303	1,042	38.9	67,756	54,183	2,024
<b>Community and social services occupations</b> .....	18.80	17.65	745	673	39.6	38,640	34,977	2,056
Counselors .....	16.55	16.67	657	667	39.7	34,178	34,663	2,065
Social workers .....	25.14	25.39	987	1,011	39.3	50,998	52,580	2,028
<b>Legal occupations</b> .....	73.11	75.42	2,863	3,017	39.2	148,875	156,876	2,036
Lawyers .....	73.11	75.42	2,863	3,017	39.2	148,875	156,876	2,036
<b>Education, training, and library occupations</b> .....	33.21	23.79	1,319	952	39.7	63,199	49,479	1,903
Postsecondary teachers .....	36.28	23.79	1,461	952	40.3	68,599	50,313	1,891
Social sciences teachers, postsecondary .....	50.80	51.57	2,032	2,063	40.0	93,602	89,834	1,843
Arts, communications, and humanities teachers, postsecondary .....	42.29	43.40	1,735	1,598	41.0	68,926	64,141	1,630
<b>Arts, design, entertainment, sports, and media occupations</b> .....	34.42	36.46	1,329	1,357	38.6	68,582	70,549	1,993
<b>Healthcare practitioner and technical occupations</b> .....	28.94	26.26	1,131	1,040	39.1	58,811	54,061	2,032
Registered nurses .....	31.34	30.68	1,198	1,160	38.2	62,306	60,320	1,988
Therapists .....	28.00	25.99	1,120	1,040	40.0	58,232	54,061	2,080
Clinical laboratory technologists and technicians .....	19.63	17.41	785	696	40.0	40,815	36,209	2,079
Medical and clinical laboratory technologists .....	25.02	24.20	1,000	968	40.0	52,008	50,332	2,079
Medical and clinical laboratory technicians .....	15.70	15.69	628	627	40.0	32,651	32,629	2,080
Diagnostic related technologists and technicians .....	28.80	29.55	1,152	1,182	40.0	59,901	61,464	2,080
Radiologic technologists and technicians .....	27.32	26.26	1,093	1,050	40.0	56,816	54,621	2,080
Licensed practical and licensed vocational nurses .....	24.35	24.46	939	946	38.5	48,809	49,171	2,004

See footnotes at end of table.

Table 16. **Establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time<sup>1</sup> private industry workers, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Healthcare support occupations</b> .....	\$13.25	\$12.59	\$513	\$493	38.7	\$26,689	\$25,626	2,014
Nursing, psychiatric, and home health aides .....	12.53	12.40	479	465	38.2	24,901	24,180	1,987
Nursing aides, orderlies, and attendants .....	12.53	12.40	479	465	38.2	24,901	24,180	1,987
Miscellaneous healthcare support occupations .....	15.87	13.44	635	538	40.0	33,012	27,955	2,080
<b>Protective service occupations</b> .....	13.73	11.70	544	466	39.6	28,264	24,253	2,058
Security guards and gaming surveillance officers ..	11.58	11.33	457	453	39.5	23,782	23,566	2,054
Security guards .....	11.58	11.33	457	453	39.5	23,782	23,566	2,054
<b>Food preparation and serving related occupations</b> .....	11.29	11.35	437	440	38.7	22,726	22,880	2,013
First-line supervisors/managers, food preparation and serving workers .....	18.98	17.07	756	707	39.8	39,297	36,757	2,070
First-line supervisors/managers of food preparation and serving workers .....	19.93	17.07	793	707	39.8	41,237	36,757	2,069
Cooks .....	12.77	13.00	494	490	38.7	25,671	25,480	2,011
Food service, tipped .....	5.68	4.00	216	85	38.0	11,237	4,430	1,977
Waiters and waitresses .....	3.83	2.13	—	—	—	—	—	—
Fast food and counter workers .....	12.06	11.03	475	475	39.4	24,698	24,700	2,048
Combined food preparation and serving workers, including fast food .....	11.64	10.04	457	351	39.3	23,775	18,267	2,043
<b>Building and grounds cleaning and maintenance occupations</b> .....	12.59	13.20	483	462	38.4	25,093	24,042	1,994
Building cleaning workers .....	12.51	13.21	481	462	38.5	25,007	24,042	2,000
Maids and housekeeping cleaners .....	12.28	12.45	487	490	39.7	25,330	25,459	2,063
<b>Personal care and service occupations</b> .....	23.75	14.14	606	577	25.5	31,523	30,026	1,328
<b>Sales and related occupations</b> .....	24.01	16.52	967	658	40.3	48,941	33,989	2,038
First-line supervisors/managers, sales workers .....	30.37	21.22	1,211	849	39.9	62,981	44,138	2,074
First-line supervisors/managers of retail sales workers .....	30.41	19.96	1,216	798	40.0	63,246	41,517	2,080
Retail sales workers .....	13.76	11.63	555	461	40.3	28,843	23,962	2,096
Cashiers, all workers .....	12.00	10.75	476	430	39.7	24,750	22,360	2,062
Cashiers .....	12.00	10.75	476	430	39.7	24,750	22,360	2,062
Retail salespersons .....	15.05	12.10	611	480	40.6	31,765	24,960	2,111
Miscellaneous sales and related workers .....	23.80	17.46	939	698	39.5	37,831	34,362	1,590
<b>Office and administrative support occupations</b> .....	18.19	17.00	722	678	39.7	37,515	35,256	2,063
First-line supervisors/managers of office and administrative support workers .....	25.14	24.04	1,001	962	39.8	52,075	49,999	2,071
Financial clerks .....	17.34	16.25	688	660	39.7	35,778	34,299	2,063
Billing and posting clerks and machine operators .....	18.24	18.99	716	760	39.3	37,252	39,499	2,042
Bookkeeping, accounting, and auditing clerks ..	17.58	18.74	692	703	39.3	35,971	36,543	2,046
Tellers .....	12.08	11.36	483	454	40.0	25,136	23,629	2,080
Customer service representatives .....	17.60	17.53	701	701	39.8	36,451	36,458	2,071
Interviewers, except eligibility and loan .....	13.59	13.50	544	540	40.0	28,275	28,080	2,080
Shipping, receiving, and traffic clerks .....	12.82	12.60	505	504	39.4	26,269	26,208	2,048
Stock clerks and order fillers .....	10.57	9.93	423	397	40.0	21,991	20,654	2,080
Secretaries and administrative assistants .....	23.25	20.03	924	801	39.8	48,039	41,642	2,066
Executive secretaries and administrative assistants .....	28.02	26.22	1,116	1,049	39.8	58,043	54,542	2,072
Medical secretaries .....	15.45	15.10	602	572	38.9	31,289	29,744	2,025
Secretaries, except legal, medical, and executive .....	19.48	19.23	779	769	40.0	40,467	40,000	2,077
Computer operators .....	18.10	16.81	724	672	40.0	37,649	34,965	2,080
Insurance claims and policy processing clerks .....	19.48	19.65	760	765	39.0	39,517	39,790	2,029
Office clerks, general .....	16.63	15.39	632	606	38.0	32,839	31,512	1,975
<b>Construction and extraction occupations</b> .....	21.83	20.38	871	815	39.9	45,223	41,600	2,072
Electricians .....	28.76	33.11	1,143	1,324	39.7	59,418	68,873	2,066

See footnotes at end of table.

Table 16. **Establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time<sup>1</sup> private industry workers, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007** — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
<b>Installation, maintenance, and repair occupations</b>	\$25.46	\$26.80	\$1,014	\$1,072	39.8	\$52,752	\$55,744	2,072
Industrial machinery installation, repair, and maintenance workers .....	19.87	20.23	791	809	39.8	41,119	42,078	2,069
Maintenance and repair workers, general .....	19.13	18.45	765	738	40.0	39,795	38,366	2,080
Line installers and repairers .....	28.38	29.60	1,135	1,184	40.0	59,036	61,568	2,080
<b>Production occupations</b> .....	16.30	15.45	647	618	39.7	33,643	32,136	2,064
Laundry and dry-cleaning workers .....	11.40	10.09	456	404	40.0	23,709	20,991	2,080
Miscellaneous production workers .....	16.04	16.01	622	600	38.8	32,330	31,214	2,016
<b>Transportation and material moving occupations</b>	26.14	19.19	975	799	37.3	50,688	41,523	1,939
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	29.25	27.53	1,249	1,101	42.7	64,961	57,267	2,221
Driver/sales workers and truck drivers .....	19.32	18.31	815	733	42.2	42,375	38,091	2,193
Truck drivers, heavy and tractor-trailer .....	21.11	19.96	933	799	44.2	48,518	41,523	2,298
Truck drivers, light or delivery services .....	16.49	16.50	660	660	40.0	34,298	34,320	2,080
Industrial truck and tractor operators .....	18.01	21.16	720	846	40.0	37,434	44,013	2,078
Laborers and material movers, hand .....	14.39	13.81	570	552	39.6	29,616	28,679	2,058
Laborers and freight, stock, and material movers, hand .....	15.04	15.26	596	588	39.6	31,008	30,597	2,062

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 17. Union<sup>1</sup> and nonunion workers: Mean hourly earnings<sup>2</sup> for major occupational groups, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupational group <sup>3</sup>	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
<b>All workers</b> .....	\$24.74	\$21.94	\$28.85	\$23.62	\$23.33	\$27.03
Management, professional, and related .....	34.84	31.87	35.18	35.39	35.67	33.08
Management, business, and financial .....	39.73	—	40.39	38.14	38.38	35.33
Professional and related .....	33.92	32.35	34.12	33.97	34.19	32.31
Service .....	18.62	14.82	23.12	11.81	10.89	19.58
Sales and office .....	17.68	16.98	18.72	17.16	17.10	18.49
Sales and related .....	14.44	13.96	—	17.77	17.78	—
Office and administrative support .....	18.70	18.74	18.67	16.83	16.70	18.60
Natural resources, construction, and maintenance ....	25.78	26.29	21.61	19.98	19.77	24.01
Construction and extraction .....	23.36	23.79	19.30	18.63	18.36	26.03
Installation, maintenance, and repair .....	28.37	29.07	23.50	22.75	22.81	22.06
Production, transportation, and material moving .....	22.76	23.11	19.78	14.47	14.39	17.76
Production .....	16.47	—	—	14.06	14.05	—
Transportation and material moving .....	27.66	29.38	19.84	14.89	14.75	18.46
	Relative error <sup>4</sup> (percent)					
<b>All workers</b> .....	5.5	7.6	3.6	3.5	3.9	2.4
Management, professional, and related .....	3.8	17.0	3.9	3.2	3.5	4.1
Management, business, and financial .....	13.1	—	13.6	4.0	4.3	5.3
Professional and related .....	2.2	17.6	1.6	3.4	3.8	4.2
Service .....	7.9	10.2	3.0	4.0	4.8	6.0
Sales and office .....	4.2	6.4	4.4	3.9	4.1	3.5
Sales and related .....	4.8	5.9	—	9.6	9.6	—
Office and administrative support .....	4.0	6.7	4.4	2.0	2.1	3.6
Natural resources, construction, and maintenance ....	3.8	4.5	8.8	4.1	4.3	4.3
Construction and extraction .....	4.8	5.7	11.8	4.2	4.2	6.6
Installation, maintenance, and repair .....	2.6	2.6	7.4	2.5	2.7	7.7
Production, transportation, and material moving .....	14.8	17.3	6.7	6.4	6.5	9.9
Production .....	7.9	—	—	8.7	8.8	—
Transportation and material moving .....	16.0	20.8	7.1	9.8	10.2	9.1

<sup>1</sup> Union workers are those whose wages are determined through collective bargaining.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>3</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more

information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.



Table 18. Time and incentive workers<sup>1</sup>: Mean hourly earnings<sup>2</sup> for major occupational groups, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupational group <sup>3</sup>	Time		Incentive	
	Civilian workers	Private industry workers	Civilian workers	Private industry workers
<b>All workers</b> .....	\$23.72	\$23.09	\$24.86	\$24.86
Management, professional, and related .....	35.33	35.61	35.99	35.99
Management, business, and financial .....	38.44	38.62	31.50	31.50
Professional and related .....	33.86	34.04	—	—
Service .....	12.60	10.72	—	—
Sales and office .....	16.32	16.14	24.43	24.43
Sales and related .....	14.33	14.31	30.92	30.92
Office and administrative support .....	17.21	17.05	12.95	12.95
Natural resources, construction, and maintenance ....	21.03	20.89	24.40	24.40
Construction and extraction .....	—	19.16	—	—
Installation, maintenance, and repair .....	24.23	24.41	25.22	25.22
Production, transportation, and material moving .....	17.54	17.43	18.26	18.26
Production .....	14.80	14.78	15.73	15.73
Transportation and material moving .....	20.15	20.23	20.32	20.32
	Relative error <sup>4</sup> (percent)			
<b>All workers</b> .....	3.0	3.7	11.2	11.2
Management, professional, and related .....	2.9	3.5	12.9	12.9
Management, business, and financial .....	4.0	4.6	9.6	9.6
Professional and related .....	3.0	3.7	—	—
Service .....	2.6	3.9	—	—
Sales and office .....	3.0	3.2	16.8	16.8
Sales and related .....	9.7	9.8	14.3	14.3
Office and administrative support .....	1.9	2.0	4.4	4.4
Natural resources, construction, and maintenance ....	3.3	3.4	6.4	6.4
Construction and extraction .....	—	3.9	—	—
Installation, maintenance, and repair .....	2.0	2.2	7.8	7.8
Production, transportation, and material moving .....	3.8	4.0	13.7	13.7
Production .....	4.3	4.4	3.7	3.7
Transportation and material moving .....	5.9	6.6	19.9	19.9

<sup>1</sup> Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>3</sup> Workers are classified by occupation using the 2000

Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 19. Industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup> for private industry workers by major occupational group, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007

Occupational group <sup>3</sup>	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
<b>All workers</b> .....	-	-	-	\$37.06	-	-	-	-	-
Management, professional, and related	-	-	-	47.76	-	-	-	-	-
Management, business, and financial	-	-	-	63.46	-	-	-	-	-
Professional and related .....	-	-	-	40.56	-	-	-	-	-
Service .....	-	-	-	-	-	-	-	-	-
Sales and office .....	-	-	-	27.77	-	-	-	-	-
Sales and related .....	-	-	-	-	-	-	-	-	-
Office and administrative support .....	-	-	-	19.57	-	-	-	-	-
Natural resources, construction, and maintenance .....	-	-	-	28.81	-	-	-	-	-
Installation, maintenance, and repair ..	-	-	-	28.54	-	-	-	-	-
Production, transportation, and material moving .....	-	-	-	-	-	-	-	-	-
Production .....	-	-	-	-	-	-	-	-	-
Transportation and material moving ...	-	-	-	-	-	-	-	-	-
	Relative error <sup>4</sup> (percent)								
<b>All workers</b> .....	-	-	-	4.0	-	-	-	-	-
Management, professional, and related	-	-	-	2.1	-	-	-	-	-
Management, business, and financial	-	-	-	6.4	-	-	-	-	-
Professional and related .....	-	-	-	1.0	-	-	-	-	-
Service .....	-	-	-	-	-	-	-	-	-
Sales and office .....	-	-	-	14.3	-	-	-	-	-
Sales and related .....	-	-	-	-	-	-	-	-	-
Office and administrative support .....	-	-	-	5.0	-	-	-	-	-
Natural resources, construction, and maintenance .....	-	-	-	1.8	-	-	-	-	-
Installation, maintenance, and repair ..	-	-	-	1.9	-	-	-	-	-
Production, transportation, and material moving .....	-	-	-	-	-	-	-	-	-
Production .....	-	-	-	-	-	-	-	-	-
Transportation and material moving ...	-	-	-	-	-	-	-	-	-

<sup>1</sup> Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>3</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

# Appendix A: Technical Note

This section provides basic information on the procedures and concepts used to produce the data contained in this bulletin. It is divided into three parts: Planning for the survey; data collection; and processing and analyzing the data. Although this section answers some questions commonly asked by data users, it is not a comprehensive description of all of the steps required to produce the data.

## Planning for the survey

The overall design of the National Compensation Survey (NCS) includes questions of scope, frame, and sample selection.

### Survey scope

This survey covered establishments employing one worker or more in private goods-producing industries (mining, construction, and manufacturing); private service-providing industries (trade, transportation, and utilities, information, financial activities, professional and business services, education and health services, leisure and hospitality, and other services); State governments; and local governments. Agriculture, forestry, fishing and hunting, private households, and the Federal Government were excluded from the scope of the survey. For purposes of this survey, an establishment is an economic unit that produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. For private industries in this survey, the establishment is usually at a single physical location. For State and local governments, an establishment is defined as all locations of a government agency within the sampled area.

The statistical area covered by this survey is defined by the U.S. Office of Management and Budget (OMB) as of December 2003. The Washington–Baltimore–Northern Virginia, DC–MD–VA–WV, Combined Statistical Area (CSA) includes:

- Baltimore–Towson, MD, Metropolitan Statistical Area: the city of Baltimore and the counties of Anne Arundel, Baltimore, Carroll, Harford, Howard, and Queen Anne’s, MD
- Lexington Park, MD, Micropolitan Statistical Area: St. Mary’s County, MD
- Washington–Arlington–Alexandria, DC–VA–MD–WV, Metropolitan Statistical Area: the District of Columbia; the cities of Alexandria, Fairfax, Falls Church,

Fredericksburg, Manassas, and Manassas Park, and the counties of Arlington, Clarke, Fairfax, Fauquier, Loudoun, Prince William, Spotsylvania, Stafford, and Warren, VA; the counties of Calvert, Charles, Frederick, Montgomery, and Prince George’s, MD; and the county of Jefferson, WV

- Winchester, VA–WV, Metropolitan Statistical Area: the city of Winchester and the county of Frederick, VA; and the county of Hampshire, WV

### Sampling frame

The list of establishments from which the survey sample was selected (sampling frame) was developed from State unemployment insurance reports. Due to the volatility of industries within the private sector, sampling frames were developed using the most recent month of reference available at the time the sample was selected. Approximately one-fifth of the sample is reselected each year.

### Sample design

The sample for this survey area was selected using a two-stage stratified design with probability proportional to employment sampling at each stage. The first stage of sample selection was a probability sample of establishments. The sample of establishments was drawn by first stratifying the sampling frame by industry and ownership. The number of sample establishments allocated to each stratum is approximately proportional to the stratum employment. Each sampled establishment is selected within a stratum with a probability proportional to its employment. Use of this technique means that the larger an establishment’s employment, the greater its chance of selection. Weights were applied to each establishment when the data were tabulated so that it represents similar units (by industry and employment size) in the economy that were not selected for collection. The second stage of sample selection, detailed below, was a probability sample of occupations within a sampled establishment.

## Data collection

The collection of data from survey respondents required detailed procedures. Field economists collected the data, working out of the Bureau of Labor Statistics’ (BLS) Regional Offices and visiting each establishment surveyed. Other contact methods, such as mail and telephone, were used to clarify and update data.

## Occupational selection and classification

Identification of the occupations for which wage data were to be collected was a multistep process:

1. Probability-proportional-to-size selection of establishment jobs
2. Classification of jobs into occupations based on the 2000 Standard Occupational Classification (SOC) system
3. Characterization of jobs as full-time versus part-time, union versus nonunion, and time versus incentive
4. Determination of the level of work of each job

For each occupation, wage data were collected for those workers whose jobs could be characterized by the criteria identified in the last three steps. If a specific work level could not be determined, wages were still collected.

In step one, the jobs to be sampled were selected at each establishment by the BLS field economist. A complete list of employees was used for sampling, with each selected worker representing a job within the establishment.

As with the selection of establishments, the selection of a job was based on probability proportional to its size in the establishment. The greater the number of people working in a job in the establishment, the greater its chance of selection.

The number of jobs for which data were collected in each establishment was based on the establishment's employment size. The number of jobs selected followed this schedule:

<i>Number of employees</i>	<i>Number of selected jobs</i>
1–49	Up to 4
50–249	6
250 or more	8

The second step of the process entailed classifying the selected jobs into occupations based on their duties. NCS uses the 2000 Standard Occupational Classification (SOC) system. A selected job may fall into any one of about 800 occupational classifications, from accountant to zoologist. When workers could be classified in more than one occupation, they were classified in the occupation that required the higher skill level. When there was no perceptible difference in skill level, the workers were classified in the occupation that described their primary activity.

Each occupational classification is an element of a broader classification known as a major group. Occupations can fall into any of 22 major groups. Appendix B contains a complete list of all individual occupations, classified by the major group to which they belong.

In step three, certain other job characteristics of the chosen worker were identified. First, the worker was identified as holding either a full-time or part-time job, based

on the establishment's definition of those terms. Then, the worker was classified as having a time versus incentive job, depending on whether any part of pay was directly based on the actual production of the worker, rather than solely on hours worked. Finally, the worker was identified as being in a union job or a nonunion job. See the "Definition of terms" section on the following page for more detail.

## Occupational leveling

In the last step before wage data were collected, the work level of each selected job was determined using a "point factor leveling" process. Point factor leveling matches certain aspects of a job to specific levels of work with assigned point values. Points for each factor are then totaled to determine the overall work level for the job.

The NCS program is in the process of converting from a nine-factor to a four-factor occupational leveling system. The conversion is being phased in via annual NCS sample replenishment groups and will require several years for full implementation. The four occupational leveling factors are:

- Knowledge
- Job controls and complexity
- Contacts (nature and purpose)
- Physical environment

Each factor consists of several levels, and each level has an associated description and assigned points. A knowledge guide for 24 families of closely related occupations contains short definitions of the point levels of knowledge expected for the occupations and presents relevant examples. The other three factors use identical descriptions for all occupational categories and contain a definition of each point level within each factor.

The description within each factor best matching the job is chosen. The point levels within each factor are designed to describe the thresholds of distinct levels of work. When a job does not meet the full description of a point level, the next lowest point level is used. Points for the four factors are totaled to determine the overall work level. NCS publishes data for up to 15 work levels.

Most supervisory occupations are evaluated based on their duties and responsibilities. A modified approach is used for professional and administrative supervisors when they direct professional work and are paid primarily to supervise. Such supervisory occupations are leveled based on the work level of the highest position reporting to them.

For a complete description of point factor leveling, refer to the publication "National Compensation Survey: Guide for Evaluating Your Firm's Jobs and Pay," available at the BLS National Compensation Survey Internet site at <http://www.bls.gov/ncs/ocs/sp/ncbr0004.pdf>.

## Combined work levels

This bulletin includes a table which simplifies the presentation of work levels by combining them into four broad

groups. The groups were determined by combinations of knowledge, job controls and complexity, contacts, physical environment, and supervisory duties, and are meant to be comparable across different occupations. The broad groups and the combined work levels are:

<i>Group designation</i>	<i>Levels combined</i>
Group I	Levels 1–4
Group II	Levels 5–8
Group III	Levels 9–12
Group IV	Levels 13–15

### Collection period

Survey data were collected over a 13-month period for 60 metropolitan areas in the NCS program. For 20 small metropolitan areas, data were collected over a 4-month period. For each establishment in the survey, the data reflect the establishment’s most recent information at the time of collection. The payroll reference month shown in the tables reflects the average date of this information for all sample units.

### Earnings

Earnings were defined as regular payments from the employer to the employee as compensation for straight-time hourly work, or for any salaried work performed. The following components were included as part of earnings:

- Incentive pay, including commissions, production bonuses, and piece rates
- Cost-of-living allowances
- Hazard pay
- Payments of income deferred due to participation in a salary reduction plan
- Deadhead pay, defined as pay given to transportation workers returning in a vehicle without freight or passengers

The following forms of payments were *not* considered part of straight-time earnings:

- Shift differentials, defined as extra payment for working a schedule that varies from the norm, such as night or weekend work
- Premium pay for overtime, holidays, and weekends
- Bonuses not directly tied to production (such as Christmas and profit-sharing bonuses)
- Uniform and tool allowances
- Free or subsidized room and board
- Payments made by third parties (for example, tips)
- On-call pay

To calculate earnings for various periods (hourly, weekly, and annual), data on work schedules also were collected. For hourly workers, scheduled hours worked per

day and per week, exclusive of overtime, were recorded. Annual weeks worked were determined. Because salaried workers who are exempt from overtime provisions often work beyond the assigned work schedule, their typical number of hours actually worked was collected.

### Definition of terms

*Full-time worker.* Any employee whom the employer considers to be full time.

*Part-time worker.* Any employee whom the employer considers to be part time.

*Time-based worker.* Any employee whose earnings are solely tied to an hourly rate or salary.

*Incentive worker.* Any employee whose earnings are tied, at least in part, to commissions, piece rates, production bonuses, or other incentives based on production or sales.

*Nonunion worker.* An employee in an occupation not meeting the conditions for union coverage.

*Union worker.* Any employee is in a union occupation when all of the following conditions are met:

- A labor organization is recognized as the bargaining agent for all workers in the occupation
- Wage and salary rates are determined through collective bargaining or negotiations
- Settlement terms, which must include earnings provisions and may include benefit provisions, are embodied in a signed, mutually binding collective bargaining agreement

### Processing and analyzing the data

Data were processed and analyzed at the BLS National Office following collection.

### Weighting and nonresponse

Sample weights were calculated for each establishment and occupation in the survey. These weights reflected the relative size of the occupation within the establishment and of the establishment within the sample universe. Weights were used to aggregate data for the individual establishments or occupations into the various data series. Some of the establishments surveyed could not supply or refused to supply information. If data were not provided by a sample member during the initial interview, the weights of responding sample members in the same or similar “cells” were adjusted to account for the missing data. This technique assumes that the mean value of data for the nonrespondents equals the mean value of data for the respondents at some detailed “cell” level. Responding and

nonresponding establishments were classified into these cells according to industry and employment size. Responding and nonresponding occupations within responding establishments were classified into cells that were additionally defined by major occupation group.

If average hourly earnings data were not provided by a sample member during the update interview, then missing average hourly earnings were imputed by multiplying prior average hourly earnings by the rate of change in the average hourly earnings of respondents. The regression model that takes into account available establishment characteristics is used to derive the rate of change in the average hourly earnings.

Establishments that were determined to be out of business or outside the scope of the survey had their weights changed to zero.

### Estimation

The wage series in the tables are computed by combining the wages for each sampled occupation. Before being combined, individual wage rates are weighted by the number of workers; the sample weight, adjusted for nonresponding establishments and other factors; and the occupation's scheduled hours of work. The sample weight reflects the inverse of each unit's probability of selection at each sample selection stage and four weight adjustment factors. The first factor adjusts for establishment nonresponse and the second factor adjusts for occupational nonresponse. The third factor adjusts for any special situations that may have occurred during data collection. The fourth factor, post-stratification, also called benchmarking, is introduced to adjust estimated employment totals to the current counts of employment by industry. The latest available employment counts were used to derive average hourly earnings in this publication.

Not all calculated series met the criteria for publication. Before any series was published, it was reviewed to make sure that the number of observations underlying it was sufficient. This review prevented the publication of a series that could have revealed information about a specific establishment.

Estimates of the number of workers represent the total in all establishments within the scope of the study, and not the number actually surveyed. Because occupational structures among establishments differ, estimates of the number of workers obtained from the sample of establishments serve to indicate only the relative importance of the occupational groups studied.

### Percentiles

The percentiles presented in tables 6 through 10 are computed using earnings reported for individual workers in sampled establishment jobs and their scheduled hours of work. Establishments in the survey may report only indi-

vidual-worker earnings for each sampled job. For the calculation of percentile estimates, the individual-worker hourly earnings are appropriately weighted and then arrayed from lowest to highest.

The published 10th, 25th, 50th, 75th, and 90th percentiles designate position in the earnings distribution within each published occupation. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic.

### Data reliability

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling.

*Sampling errors* occur because observations come only from a sample and not from an entire population. The sample used for this survey is one of a number of possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.

A measure of the variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. RSE data are provided alongside the earnings data in the bulletin tables.

The standard error can be used to calculate a "confidence interval" around a sample estimate. As an example, suppose a table shows that mean hourly earnings for all workers were \$17.75, with a relative standard error of 1.0 percent for this estimate. At the 90-percent level, the confidence interval for this estimate is from \$17.46 to \$18.04 (\$17.75 minus and plus \$0.29, where \$0.29 is the product of 1.645 times 1.0 percent times \$17.75). If all possible samples were selected to estimate the population value, the interval from each sample would include the true population value approximately 90 percent of the time.

*Nonsampling errors* also affect survey results. They can stem from many sources, such as inability to obtain information for some establishments, difficulties with survey definitions, inability of the respondents to provide correct information, or mistakes in recording or coding the data obtained. Although they were not specifically measured, the nonsampling errors were expected to be minimal due to the extensive training of the field economists who gathered the survey data, computer edits of the data, and detailed data review.

Appendix table 1. **Number of workers<sup>1</sup> represented by the survey, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007**

Occupational group <sup>2</sup>	Civilian workers	Private industry workers	State and local government workers
<b>All workers</b> .....	3,731,300	3,243,100	488,200
Management, professional, and related .....	1,315,900	1,036,100	279,900
Management, business, and financial .....	388,100	339,800	48,400
Professional and related .....	927,800	696,300	231,500
Service .....	750,500	645,300	105,200
Sales and office .....	931,200	872,700	58,600
Sales and related .....	343,600	341,500	–
Office and administrative support .....	587,600	531,100	56,500
Natural resources, construction, and maintenance ....	337,800	316,800	21,000
Construction and extraction .....	216,900	206,900	10,000
Installation, maintenance, and repair .....	120,900	110,000	11,000
Production, transportation, and material moving .....	395,900	372,300	23,600
Production .....	186,300	184,400	1,900
Transportation and material moving .....	209,600	187,800	21,800

<sup>1</sup> The number of workers represented by the survey are rounded to the nearest 100. Estimates of the number of workers provide a description of size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison to other statistical series to measure employment trends or levels.

<sup>2</sup> Workers are classified by occupation using the

2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Appendix table 2. **Survey establishment response, Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, April 2007**

Establishments	Total	Private industry	State and local government
Total in sampling frame <sup>1</sup> .....	142,555	141,406	1,150
Total in sample .....	991	880	111
Responding .....	533	431	102
Refused or unable to provide data .....	317	308	9
Out of business or not in survey scope .....	141	141	0

<sup>1</sup> The list of establishments from which the survey sample was selected (sampling frame) was developed from State unemployment insurance reports and is based on the 2002 North American Industry Classification System (NAICS). For private industries, an establishment is usually a single physical location. For State and local governments, an establishment is defined as all locations of a

government entity.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.