

TABLE X-9
ANNUAL COST OF THE FINAL RULE AS A PERCENT OF SALES AND PROFITS
FOR ALL COVERED FIRMS, UNDER TWO WORST-CASE SCENARIOS

SIC	Industry	Average Cost per Firm	Average Sales per Firm	Cost as a Percent of Sales	Average Profit per Firm	Cost as a Percent of Profits
07	Agricultural Services	\$ 26.27	\$1,643,011	0.0016%	\$98,581	0.027%
08	Forestry	\$ 34.18	\$4,517,500	0.0008%	\$140,043	0.024%
09	Fishing, Hunting, & Trapping	\$ 28.24	\$6,318,183	0.0004%	\$315,909	0.009%
13	Oil and Gas Extraction	\$ 45.83	\$34,757,006	0.0001%	\$1,772,607	0.003%
15	Gen. Contractors & Op. Builders	\$ 25.16	\$8,733,493	0.0003%	\$227,071	0.011%
16	Heavy Constr., except Building	\$ 24.61	\$8,891,657	0.0003%	\$337,883	0.007%
17	Special Trade Contractors	\$ 24.83	\$3,021,903	0.0008%	\$114,832	0.022%
20	Food and Kindred Products	\$ 39.45	\$55,449,039	0.0001%	\$1,108,981	0.004%
21	Tobacco Products	\$109.19	\$611,873,720	*	\$23,863,075	**
22	Textile Mill Products	\$ 53.53	\$27,804,977	0.0002%	\$722,929	0.007%
23	Apparel & Other textile Products	\$ 37.80	\$6,533,106	0.0006%	\$163,328	0.023%
24	Lumber and Wood Products	\$ 31.92	\$8,476,937	0.0004%	\$305,170	0.010%
25	Furniture and Fixtures	\$ 32.73	\$10,819,231	0.0003%	\$335,396	0.010%
26	Paper and Allied Products	\$ 60.90	\$50,060,367	0.0001%	\$1,902,294	0.003%
27	Printing and Publishing	\$ 41.86	\$10,140,518	0.0004%	\$415,761	0.010%
28	Chemicals & Allied Products	\$ 78.02	\$88,199,672	0.0001%	\$3,704,386	0.003%
29	Petroleum & Coal Products	\$ 96.77	\$240,889,238	*	\$7,467,566	0.001%
30	Rubber & Misc. Plastics Pdt	\$ 40.67	\$17,053,410	0.0002%	\$613,923	0.007%
31	Leather and Leather Products	\$ 38.35	\$11,516,441	0.0003%	\$207,296	0.018%
32	Stone, Clay, & Glass Products	\$ 49.98	\$12,963,602	0.0004%	\$635,216	0.008%
33	Primary Metal Industries	\$ 33.15	\$48,966,680	0.0001%	\$2,301,434	0.001%
34	Fabricated Metal Products	\$ 32.19	\$11,131,190	0.0003%	\$478,641	0.007%
35	Industrial Machinery & Equipment	\$ 32.47	\$13,603,234	0.0002%	\$557,733	0.006%

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ANNUAL COST OF THE FINAL RULE AS A PERCENT OF SALES AND PROFITS
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SIC	Industry	Average Cost per Firm	Average Sales per Firm	Cost as a Percent of Sales	Average Profit per Firm	Cost as a Percent of Profits
36	Electronic & Other Electrical Equip.	\$ 49.71	\$34,672,510	0.0001%	\$1,733,626	0.003%
37	Transportation Equipment	\$ (6.32)	\$107,210,814	- *	\$4,288,433	**
38	Instruments & Related Products	\$ 50.12	\$29,545,846	0.0002%	\$1,625,022	0.003%
39	Misc. Manufacturing Industries	\$ 32.37	\$7,712,561	0.0004%	\$254,515	0.013%
41	Local & Interurban Pass. Transit	\$ 34.78	\$2,782,251	0.0012%	\$164,153	0.021%
42	Trucking and Warehousing	\$ 40.54	\$6,828,568	0.0006%	\$245,828	0.016%
43	United States Postal Service	\$776,159	\$60,005,000	0.0013%	N/A	N/A
44	Water Transportation	\$ 38.83	\$16,550,772	0.0002%	\$827,539	0.005%
45	Transportation by Air	\$ 20.57	\$77,701,749	*	\$3,185,772	0.001%
46	Pipelines, except Natural Gas	\$350.74	\$123,685,486	0.0003%	\$6,060,589	0.006%
47	Transportation Services	\$ 68.59	\$4,212,194	0.0016%	\$134,790	0.051%
48	Communication	\$133.35	\$45,842,134	0.0003%	\$3,071,423	0.004%
49	Electric, Gas, & Sanitary Svs	\$111.93	\$112,358,783	0.0001%	\$10,112,290	0.001%
50	Wholesale Trade - Durables	\$ 51.39	\$25,279,114	0.0002%	\$606,699	0.008%
51	Wholesale Trade - Nondurables	\$ 49.58	\$42,689,772	0.0001%	\$768,416	0.006%
521	Lumber & Other Bldg Materials	\$ 52.26	\$15,180,822	0.0003%	\$288,436	0.018%
523	Paint, Glass & Wallpaper Stores	\$142.20	\$5,388,504	0.0026%	\$48,497	0.293%
526	Retail Nurseries & Garden Stores	\$ 38.87	\$2,528,349	0.0015%	\$55,624	0.070%
527	Mobile Home Dealers	\$ 52.29	\$8,631,626	0.0006%	\$250,317	0.021%
53	General Merchandise Stores	\$301.14	\$141,333,177	0.0002%	\$3,391,996	0.009%
541	Grocery Stores	\$ 76.04	\$18,148,027	0.0004%	\$217,776	0.035%
543	Fruit & Vegetable Markets	\$ 32.32	\$3,033,727	0.0011%	\$39,438	0.082%

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SIC	Industry	Average Cost per Firm	Average Sales per Firm	Cost as a Percent of Sales	Average Profit per Firm	Cost as a Percent of Profits
553	Auto & Home Supply Stores	\$207.49	\$6,295,269	0.0033%	\$119,610	0.173%
555	Boat Dealers	\$ 65.37	\$5,020,251	0.0013%	\$110,446	0.059%
556	Recreational Vehicle Dealers	\$ 72.19	\$9,137,789	0.0008%	\$155,342	0.046%
571	Furniture & Furnishings Stores	\$131.57	\$5,126,403	0.0026%	\$117,907	0.112%
572	Household Appliance Stores	\$ 89.23	\$5,087,527	0.0018%	\$117,013	0.076%
593	Used Merchandise Stores	\$143.80	\$2,423,691	0.0059%	\$111,490	0.129%
596	Nonstore Retailers	\$103.25	\$13,330,037	0.0008%	\$266,601	0.039%
598	Fuel Dealers	\$128.25	\$6,046,113	0.0021%	\$48,369	0.265%
651	Real Estate Oprs & Lessors	\$ 81.54	\$5,093,830	0.0016%	\$784,450	0.010%
655	Subdividers & Developers	\$ 84.66	\$5,577,710	0.0015%	\$507,572	0.017%
70	Hotels & Other Lodging Places	\$ 34.95	\$5,334,743	0.0007%	\$373,432	0.009%
721	Laundry, Cleaning & Garment Svcs	\$ 88.69	\$1,661,452	0.0053%	\$63,135	0.140%
734	Services to Buildings	\$ 58.48	\$1,486,505	0.0039%	\$55,001	0.106%
735	Misc. Equip. Rental & Leasing	\$140.26	\$5,665,544	0.0025%	\$521,230	0.027%
736	Personal Supply Services	\$122.03	\$6,371,536	0.0019%	\$191,146	0.064%
751	Automotive Rental & Leasing	\$122.70	\$20,477,609	0.0006%	\$1,167,224	0.011%
752	Automobile Parking	\$346.96	\$7,956,476	0.0044%	\$381,911	0.091%
753	Automotive Repair Shops	\$ 39.47	\$1,712,369	0.0023%	\$66,782	0.059%
754	Automotive Svcs, except Repair	\$ 45.15	\$1,218,918	0.0037%	\$79,230	0.057%
762	Electrical Repair Shops	\$ 52.11	\$4,100,382	0.0013%	\$106,610	0.049%

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763	Watch, Clock & Jewelry Repair	\$ 83.20	\$1,714,533	0.0049%	\$58,294	0.143%
769	Miscellaneous Repair Shops	\$ 32.68	\$2,867,239	0.0011%	\$169,167	0.019%
794	Commercial Sports	\$ 19.62	\$10,882,419	0.0002%	\$391,767	0.005%
799	Misc. Amusement & Rec. Svcs	\$ 29.18	\$3,061,718	0.0010%	\$128,592	0.023%
805	Nursing & Personal Care Facilities	\$ 86.55	\$6,269,041	0.0014%	\$269,569	0.032%
806	Hospitals	\$256.90	\$75,848,928	0.0003%	\$3,868,295	0.007%
808	Home Health Care Services	\$ 90.38	\$4,861,272	0.0019%	\$170,145	0.053%
833	Job Training & Related Svcs	\$108.09	\$2,420,399	0.0045%	\$60,510	0.179%
836	Residential Care	\$107.87	\$2,223,194	0.0049%	\$57,803	0.187%
842	Botanical & Zoological Gardens	\$166.25	\$4,411,468	0.0038%	\$269,100	0.062%
All Covered Firms		\$ 57.82				

* indicates absolute value is less than .00005%

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Source: Department of Labor, Occupational Safety and Health Administration, Office of Regulatory Analysis