

# Sole Proprietorship Returns, 1998

by Michael Parisi and Therese Cruciano

Profits for nonfarm sole proprietorships increased 8.4 percent to \$202.3 billion for 1998, with all of the principal sole proprietorship industrial divisions reporting increased profits. The largest percentage increase in profits for a major industrial division was 25.0 percent for the finance, insurance, and real estate division. Within this division, profits for the finance group increased 77.9 percent, and profits for the real estate group increased 28.1 percent. The next largest growth in profits for a major industrial division was 10.0 percent for the construction division. Sole proprietorships in the services division (the largest industrial division with 55.1% of total profits) showed a 5.3-percent increase in profits.

In addition, both receipts and deductions showed healthy growth during 1998. Total business receipts increased 5.5 percent to \$918.3 billion, while total business deductions grew 4.7 percent to \$716.2 billion. The growth rates of both receipts and deductions exceeded their 1997 levels of 3.2 percent and 2.6 percent, respectively. The finance, insurance, and real estate division reported the largest percentage increases in receipts (33.6 percent) and deductions (37.6 percent) for 1998. Within this division, the finance group reported a 72.2-percent increase in receipts and a 71.6-percent increase in deductions. When inflation is taken into account, 1998 total nonfarm sole proprietorship profits increased 7.4 percent, receipts increased 4.5 percent, and deductions increased 3.7 percent.

Tax Year 1998 was the first year sole proprietorships and other types of business tax returns used the new North American Industry Classification System (NAICS) codes to describe their primary business activity. To maintain comparability of data for 1997 and 1998, the NAICS codes were converted to the Standard Industrial Classification (SIC) codes used for prior years. Because of these conversions, there may be some discrepancies in comparing data between 1997 and 1998 for certain industrial groups. For example, a comparison of personal services between the 2 years and business services between the 2 years would be misleading. However, when

combined into business and personal services, a valid comparison can be made. Also, because of the vast changes in the coding scheme, some sole proprietors may have classified their businesses under a completely different industrial group. Therefore, some of the differences between 1997 and 1998 could be attributed simply to the change in the coding system. The industrial divisions based on the SIC codes, used for comparisons in this article with prior years, are reported in Tables 1 and 2. The industrial divisions based on the NAICS codes, presented in Tables 3 and 4 of this article, will be the basis for future sole proprietorship statistics and articles.

## Returns and Receipts

The number of individual income tax returns reporting nonfarm sole proprietorship activity for 1998 increased 1.4 percent to more than 17.4 million (Figure A) [1]. Of the two largest industrial divisions, the number of sole proprietorship returns increased 1.4 percent in the services division and decreased 5.0 percent within the wholesale and retail trade division. Total business receipts (the sum of "income from sales and operations" and "other business income") for all nonfarm sole proprietorship industries increased 5.5 percent, from \$870.4 billion to \$918.3 billion [2]. All of the principal sole proprietorship industrial divisions reported growth in business receipts for 1998, except wholesale and retail trade, which decreased 1.9 percent. The finance, insurance, and real estate division showed the largest growth in receipts, an increase of \$25.4 billion or 33.6 percent. The construction division receipts increased 8.9 percent, the second largest percentage increase in receipts for 1998.

As shown in Figure B, total receipts increased 4.5 percent (in constant dollars), the largest percentage increase since 1988.

## Deductions

Total business deductions ("cost of sales and operations" plus business expenses, including expenses for a home office) in current dollars increased 4.7 percent from \$683.9 billion for 1997 to \$716.2 billion for 1998 (Figure A)[4,5]. All of the sole proprietorship principal divisions, except wholesale and retail trade, showed increased business deductions for 1998. Sole proprietorships in the finance, insurance, and real estate division showed the largest percent-

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Figure A

## Nonfarm Sole Proprietorship Returns, Receipts, and Deductions, by Selected Industrial Groups, Tax Years 1997 and 1998

[Number of returns is in thousands--money amounts are in billions of dollars]

Industrial group	Number of returns			Total business receipts			Total business deductions		
	1997	1998	Percentage increase	1997	1998	Percentage increase	1997	1998	Percentage increase
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
<b>All nonfarm industries.....</b>	<b>17,176.5</b>	<b>17,408.8</b>	<b>1.4</b>	<b>870.4</b>	<b>918.3</b>	<b>5.5</b>	<b>683.9</b>	<b>716.2</b>	<b>4.7</b>
Construction.....	2,196.8	2,228.6	1.4	130.8	142.4	8.9	107.3	116.6	8.7
Special trade contractors.....	1,908.8	1,789.7	-6.2	96.6	97.6	1.0	76.7	77.0	0.3
Transportation and public utilities.....	781.0	890.9	14.1	45.7	49.0	7.2	38.7	41.7	7.7
Wholesale and retail trade.....	3,132.6	2,975.4	-5.0	254.6	249.8	-1.9	237.4	232.0	-2.3
Wholesale trade.....	348.2	376.6	8.2	39.4	40.2	2.1	34.4	35.1	1.8
Retail trade.....	2,784.4	2,598.8	-6.7	215.3	209.6	-2.7	203.0	197.0	-3.0
Food stores.....	131.6	107.8	-18.1	34.6	27.8	-19.6	33.3	26.4	-20.6
Automotive dealers and service stations.....	168.5	166.5	-1.2	49.7	54.0	8.5	48.1	52.4	8.9
Eating and drinking places.....	252.8	246.4	-2.5	28.8	28.6	-0.6	26.0	26.8	3.1
Finance, insurance, and real estate.....	1,314.0	1,409.9	7.3	75.6	101.0	33.6	51.3	70.6	37.6
Finance.....	182.7	211.2	15.6	23.2	39.9	72.2	21.0	36.1	71.6
Insurance.....	373.5	387.8	3.8	19.8	21.4	8.1	11.2	12.2	9.1
Real estate.....	757.8	810.9	7.0	32.7	39.7	21.6	19.1	22.3	16.9
Services.....	8,408.0	8,524.3	1.4	299.0	309.4	3.5	193.3	198.1	2.5
Business and personal services.....	3,481.7	3,178.6	-8.7	84.8	87.5	3.2	61.2	60.8	-0.7
Medical services.....	804.5	812.1	0.9	72.7	72.7	( <sup>1</sup> )	40.4	40.1	-0.8
Legal services.....	294.4	318.0	8.0	25.7	27.3	6.3	13.6	14.5	6.8
All other industries.....	1,344.1	1,379.8	2.7	64.7	66.8	3.2	55.8	57.1	2.4

<sup>1</sup> Less than 0.05 percent.

NOTES: Detail may not add to totals because of rounding. Percentage increases were calculated before rounding.

age growth in deductions (37.6 percent), as well as the largest dollar increase in deductions (\$19.3 billion). The construction division reported an increase of 8.7 percent, representing the second largest growth in deductions. When allowing for inflation, business deductions increased 3.7 percent for 1998, the largest percentage increase since 1988 (Figure B).

Representing 47.6 percent of total 1998 business deductions, the cost of sales and operations was \$341.1 billion (Figure C), a 6.8-percent increase from the 1997 level. Total business "expenses" (total business deductions minus the cost of sales and operations) were \$370.9 billion for 1998, a 1.8-percent increase from the 1997 amount. Figure D graphically presents the main components of total business expenses. The largest component, salaries and wages, accounted for 15.7 percent of the total. For 1998, salaries and wages totaled \$58.9 billion, 1.9 percent more than for 1997 (Figure C). The next

largest components were car and truck expenses (10.6 percent), rent on business property, machinery, and equipment (8.1 percent), and depreciation (7.8 percent). For 1998, these items were \$39.7 billion, \$30.5 billion, and \$29.1 billion, respectively. Car and truck expenses showed a 2.6-percent increase from 1997; rent on business property, machinery, and equipment increased 3.9 percent; and depreciation increased 1.8 percent.

The depreciation deduction first began to decline for 1986, following the enactment of the Tax Reform Act of 1986 (TRA86). TRA86 reduced the allowable depreciation deduction by lengthening the cost recovery periods and changing the depreciation methods for property placed in service after July 31, 1986. In constant dollars, the depreciation deduction dropped 1.6 percent for 1988 and continued to decline through 1992 (Figure E). Beginning with 1993, the trend reversed, and constant dollar depreciation

# Sole Proprietorship Returns, 1998

Figure B

## Nonfarm Sole Proprietorship Receipts, Deductions, and Profits, Tax Years 1988-1998

[Money amounts are in billions of dollars]

Tax year	Total business receipts			Total business deductions <sup>1</sup>			Net income less deficit		
	Current dollars	Constant dollars <sup>2</sup>		Current dollars	Constant dollars <sup>2</sup>		Current dollars	Constant dollars <sup>2</sup>	
		Amount	Percentage increase		Amount	Percentage increase		Amount	Percentage increase
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1988.....	672.0	780.5	6.2	545.7	633.8	4.2	126.3	146.7	15.5
1989.....	692.8	772.4	-1.0	560.2	624.5	-1.5	132.7	147.9	0.8
1990.....	730.6	780.6	1.1	589.2	629.5	0.8	141.4	151.1	2.2
1991.....	712.6	732.4	-6.2	571.2	587.1	-6.7	141.5	145.4	-3.8
1992.....	737.1	737.1	0.6	583.1	583.1	-0.7	154.0	154.0	5.9
1993.....	757.2	738.0	0.1	600.8	585.6	0.4	156.5	152.5	-1.0
1994.....	790.6	752.3	1.9	623.8	593.6	1.4	166.8	158.7	4.1
1995.....	807.4	751.0	-0.2	638.1	593.6	( <sup>3</sup> )	169.3	157.5	-0.8
1996.....	843.2	770.1	2.5	666.5	608.6	2.5	176.8	161.4	2.5
1997.....	870.4	779.9	1.3	683.9	612.8	0.7	186.6	167.2	3.6
1998.....	918.3	814.8	4.5	716.2	635.5	3.7	202.3	179.5	7.4

<sup>1</sup> Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from prior years. However, these losses (after subtraction) and any carryover are reflected in net income or deficit. Therefore, total business receipts minus total business deductions may not always equal net income or deficit.

<sup>2</sup> Constant dollars are based on the overall implicit price deflator for gross domestic product computed and reported by the U.S. Department of Commerce, Bureau of Economic Analysis in the *Survey of Current Business*, August 1999. The deflator represents the annual average of current-weighted prices, based on 1992 = 100.

<sup>3</sup> Less than 0.05 percent.

NOTE: Percentage increases were calculated after rounding.

increased every year through 1998, except for 1995, when it decreased 2.0 percent to \$24.4 billion [6]. The 1998 depreciation deduction accounted for 4.1 percent of total business deductions. Depreciation deductions as a percentage of total business deductions (4.1 percent) remained well below the 1985 (pre-TRA86) level of 5.7 percent.

Beginning with Tax Year 1992, certain smaller businesses could elect not to itemize depreciation and other business deductions by filing Schedule C-EZ, *Net Profit From Business*, a simplified version of Schedule C, *Profit or Loss From Business*. (Schedule C and Schedule C-EZ are the source of sole proprietorship statistics.) Taxpayers could use Schedule C-EZ if they: had business expenses of \$2,500 or less; used the cash accounting method; had no inventories; did not report a deficit from the business; had only one business as a sole proprietor; had no employees; were not required to file Form 4562, *Depreciation and Amortization*, for the business; claimed no deduction for home business expenses; and had no prior-year disallowed passive activity losses from the business. Since taxpayers using

Schedule C-EZ did not itemize business deductions, the detailed deductions in Tables 2 and 4 are slightly understated and will not add to the totals.

Figure F presents the numbers and percentages of nonfarm sole proprietorship returns filed on Schedule C-EZ by industrial division. More than 2.4 million taxpayers filed Schedule C-EZ for Tax Year 1998. Of the Schedule C-EZ returns filed for 1998, taxpayers in the services industries filed almost 1.5 million returns, or 61.1 percent. For 1998, business receipts from Schedule C-EZ filers totaled \$12.0 billion, or 1.3 percent of total business receipts reported. However, the business deductions reported on Schedule C-EZ returns accounted for only 0.2 percent of total business deductions for all industries. Even in the services division with its higher concentration of Schedule C-EZ filers, deductions reported on Schedule C-EZ accounted for only 0.4 percent of total business deductions.

### Profits and Losses

All of the principal industrial divisions reported increased sole proprietorship profits (net income less

# Sole Proprietorship Returns, 1998

Figure C

## Components of Nonfarm Sole Proprietorship Business Deductions, Tax Years 1997 and 1998

[Money amounts are in millions of dollars]

Business deductions	1997	1998	Percentage increase
	(1)	(2)	
<b>Business deductions, total</b> <sup>1</sup> .....	<b>683,872.4</b>	<b>716,157.4</b>	<b>4.7</b>
<b>Cost of sales and operations</b> .....	<b>319,557.4</b>	<b>341,132.8</b>	<b>6.8</b>
Inventory, beginning of year.....	32,058.2	30,801.7	-3.9
Cost of labor.....	24,940.8	27,447.8	10.1
Purchases.....	224,259.0	231,405.0	3.2
Materials and supplies.....	37,552.1	42,161.8	12.3
Other costs.....	33,970.0	42,198.1	24.2
Inventory, end of year.....	33,222.7	32,881.5	-1.0
<b>Business expenses, total</b> .....	<b>364,315.0</b>	<b>370,886.2</b>	<b>1.8</b>
Advertising expenses.....	8,977.7	9,414.0	4.9
Bad debts from sales or services.....	1,100.7	925.9	-15.9
Car and truck expenses.....	38,727.7	39,715.7	2.6
Commissions.....	10,985.8	10,722.1	-2.4
Depletion.....	565.3	380.1	-32.8
Depreciation.....	28,625.3	29,135.6	1.8
Employee benefit programs.....	1,417.0	1,560.4	10.1
Insurance.....	13,299.5	12,938.4	-2.7
Legal and professional services.....	6,551.6	6,669.0	1.8
Meals and entertainment deducted.....	3,570.5	3,796.4	6.3
Mortgage interest.....	4,533.7	4,882.2	7.7
Other interest paid on business indebtedness.....	6,350.0	6,277.2	-1.1
Office expenses.....	9,209.7	9,611.6	4.4
Pension and profit-sharing plans.....	728.3	756.9	3.9
Rent on machinery and equipment.....	7,358.2	7,545.4	2.5
Rent on other business property.....	21,967.7	22,914.6	4.3
Repairs.....	10,897.4	11,349.8	4.2
Salaries and wages.....	57,746.2	58,864.8	1.9
Supplies.....	19,546.5	19,725.4	0.9
Taxes paid.....	13,774.1	13,730.7	-0.3
Travel.....	7,452.6	7,624.3	2.3
Utilities.....	18,575.1	18,431.4	-0.8
Home office business deductions.....	3,817.5	4,138.4	8.4
Other business deductions.....	67,336.5	72,683.5	7.9

<sup>1</sup> Includes returns with Schedule C-EZ attached. Because only a total is reported for business deductions on Schedule C-EZ, the totals shown in the statistics exceed the sum of the detailed deductions; the detailed deductions are, therefore, slightly understated.

NOTE: Percentage increases were calculated after rounding.

deficit) for 1998 [7]. Figure B presents total profits for all industries (in both current and constant dollars) since 1988, while Figure G presents profits by industrial group for 1997 and 1998 [8]. Total profits increased 8.4 percent, from \$186.6 billion for 1997 to \$202.3 billion for 1998. The finance, insurance, and real estate division reported the largest change in

profits for 1998, increasing 25.0 percent to \$30.3 billion. Within this division, profits for the finance group rose 77.9 percent, and profits for the real estate group increased 28.1 percent. The construction division reported the next largest percentage change in profits of 10.0 percent. Profits for the services division, the largest of the industrial divisions, rose 5.3 percent to \$111.4 billion.

In constant dollars, total profits increased 7.4 percent for 1998 (Figure B), more than double the 3.6-percent increase from the previous year. For the first time since 1990, sole proprietorships had 3 consecutive years of constant dollar growth in profits. Prior to 1997, profits increased every other year starting with 1990. Figure E presents net income and deficit separately between 1988 and 1998, in current and constant dollars. For 1998, net income (in constant dollars) increased 6.4 percent, and deficit (in constant dollars) declined 0.5 percent, the first decline since 1992.

### Industry Trends

Using receipts as a measure of business size, Figures A and H show that services continued to be the largest sole proprietorship industrial division for 1998 with 33.7 percent of all business receipts. Total receipts for this division, at \$309.4 billion, were 3.5 percent more than the \$299.0 billion reported for 1997. Figures G and I show that services division profits grew 5.3 percent to \$111.4 billion, accounting for 55.1 percent of sole proprietorship profits for 1998. Medical services had the largest profits in the division, reporting almost 30 percent of total services profits. Small declines in both receipts and deductions for the service division group led to a 1.0-percent increase in profits for 1998. Other major groups showed faster growth. The largest increases in receipts and deductions (6.3 percent and 6.8 percent, respectively) were for the legal services group, producing a 5.7-percent increase in profits. The business and personal services group reported an increase in receipts and a decline in deductions. The net effect of these changes was increased profits (13.6 percent) to a level of \$26.8 billion. Profits from business and personal services sole proprietorships comprised 24.1 percent of total profits for the services division.

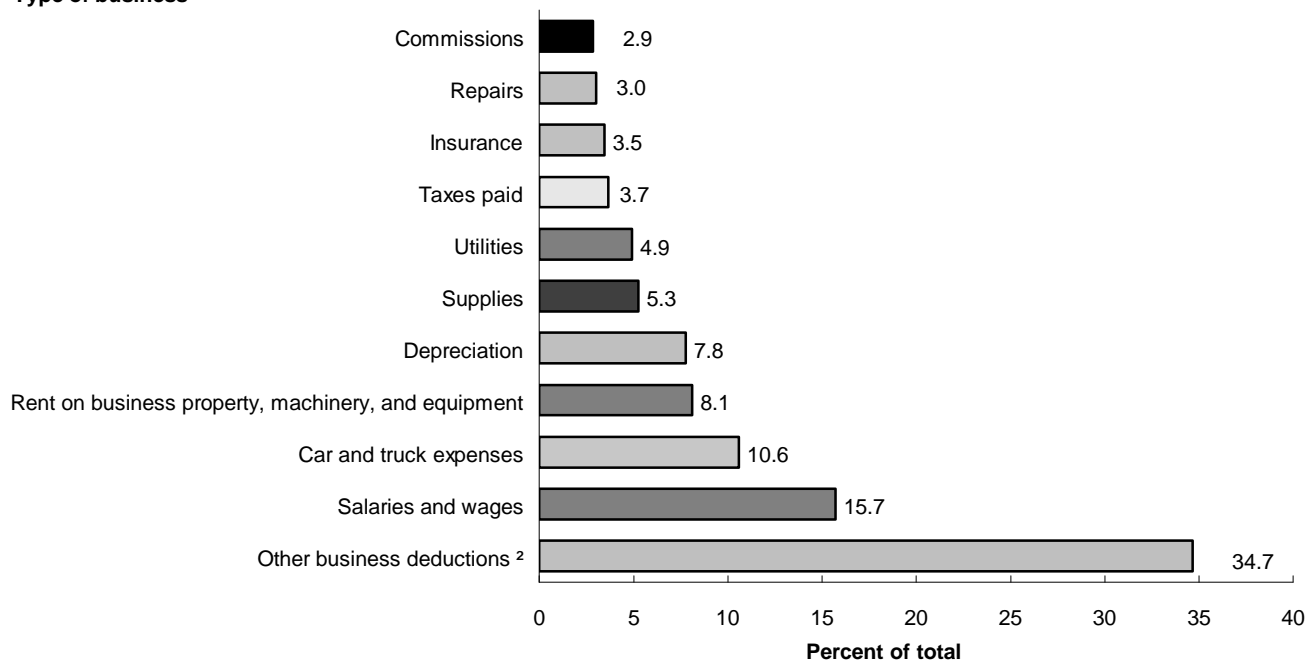
The second largest sole proprietorship industrial division with 27.2 percent of total receipts was

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Figure D

## Nonfarm Sole Proprietorship Total Business Expenses for Tax Year 1998 <sup>1</sup>

Type of business



<sup>1</sup> Total business expenses equal all business deductions minus cost of sales and operations.

<sup>2</sup> Other business deductions include: advertising expenses; bad debts; depletion; employee benefit programs; interest; legal and professional services; office expenses; pension and profit-sharing plans; travel, meals, and entertainment; and home office deductions. Other business deductions also include all Schedule C-EZ deductions (\$1.2 billion).

NOTE: Percents are based on an estimated total business expense of \$375.0 billion.

Figure E

## Nonfarm Sole Proprietorship Net Income, Deficit, and Depreciation, Tax Years 1988-1998

[Money amounts are in billions of dollars]

Tax year	Current dollars			Constant dollars <sup>1</sup>			Percentage increase in constant dollars <sup>1</sup>		
	Net income	Deficit	Depreciation	Net income	Deficit	Depreciation	Net income	Deficit	Depreciation
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1988.....	145.5	19.2	26.1	169.0	22.3	30.3	13.4	1.4	-1.6
1989.....	152.4	19.7	24.5	169.9	21.9	27.3	0.5	-1.8	-9.9
1990.....	161.7	20.2	23.7	172.7	21.6	25.4	1.6	-1.4	-7.0
1991.....	162.4	20.9	23.1	166.9	21.5	23.7	-3.4	-0.5	-6.7
1992.....	173.5	19.5	23.3	173.5	19.5	23.3	4.0	-9.3	-1.7
1993.....	177.0	20.5	25.0	172.5	20.0	24.3	-0.6	2.6	4.3
1994.....	187.8	21.0	26.2	178.7	20.0	24.9	3.6	--	2.5
1995.....	191.7	22.5	26.2	178.4	20.9	24.4	-0.2	4.5	-2.0
1996.....	200.1	23.4	27.4	182.8	21.3	25.0	2.5	1.9	2.5
1997.....	210.5	23.8	28.6	188.6	21.3	25.6	3.2	--	2.4
1998.....	226.2	23.9	29.1	200.7	21.2	25.9	6.4	-0.5	1.2

<sup>1</sup> Constant dollars are based on the overall implicit price deflator for gross domestic product computed and reported by the U.S. Department of Commerce, Bureau of Economic Analysis in the *Survey of Current Business*, August 1999. The deflator represents the annual average of current-weighted prices, based on 1992 = 100.

NOTE: Percentage increases were calculated after rounding.

# Sole Proprietorship Returns, 1998

Figure F

## Nonfarm Sole Proprietorship Returns with Schedule C-EZ, by Industry, Tax Year 1998

[Money amounts are in millions of dollars]

Industrial division	Number of returns			Total business receipts			Total business deductions		
	Total	With Schedule C-EZ	Percentage of total	Total	On Schedule C-EZ	Percentage of total	Total	On Schedule C-EZ	Percentage of total
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
<b>All nonfarm industries.....</b>	<b>17,408,809</b>	<b>2,413,633</b>	<b>13.9</b>	<b>918,268.2</b>	<b>12,020.9</b>	<b>1.3</b>	<b>716,157.4</b>	<b>1,242.3</b>	<b>0.2</b>
Construction.....	2,228,593	300,278	13.5	142,416.5	1,632.1	1.1	116,613.8	142.7	0.1
Transportation and public utilities.....	890,856	97,898	11.0	48,978.6	440.5	0.9	41,705.0	65.1	0.2
Wholesale and retail trade.....	2,975,385	221,187	7.4	249,758.6	911.2	0.4	232,009.1	133.5	0.1
Finance, insurance, and real estate.....	1,409,882	111,114	7.9	100,957.6	691.2	0.7	70,611.4	57.1	0.1
Services.....	8,524,297	1,474,248	17.3	309,352.0	7,236.9	2.3	198,102.1	729.8	0.4
All other industries.....	1,379,792	208,907	15.1	66,804.7	1,109.1	1.7	57,116.1	114.0	0.2

NOTE: Detail may not add to totals because of rounding.

Figure G

## Nonfarm Sole Proprietorship Profits, by Industry, Tax Years 1997 and 1998

[Money amounts are in billions of dollars]

Industrial group	Net income less deficit		
	1997	1998	Percentage increase
	(1)	(2)	(3)
<b>All nonfarm industries.....</b>	<b>186.6</b>	<b>202.3</b>	<b>8.4</b>
Construction.....	23.5	25.8	10.0
Special trade contractors.....	19.9	20.6	3.6
Transportation and public utilities.....	6.9	7.3	4.6
Wholesale and retail trade.....	17.2	17.8	3.5
Wholesale trade.....	4.9	5.1	4.4
Retail trade.....	12.3	12.7	3.1
Food stores.....	1.3	1.4	5.0
Automotive dealers and service stations.....	1.6	1.6	-3.1
Eating and drinking places.....	1.5	1.8	19.0
Finance, insurance, and real estate.....	24.3	30.3	25.0
Finance.....	2.1	3.8	77.9
Insurance.....	8.6	9.1	6.8
Real estate.....	13.6	17.4	28.1
Services.....	105.8	111.4	5.3
Business and personal services.....	23.6	26.8	13.6
Medical services.....	32.3	32.6	1.0
Legal services.....	12.1	12.8	5.7
All other industries.....	9.0	9.7	7.8

NOTE: Detail may not add to totals because of rounding. Percentage increases were calculated before rounding.

wholesale and retail trade. A 1.9-percent decrease in receipts for this division, accompanied by a slightly larger 2.3-percent decrease in deductions, led to moderate growth in profits (3.5 percent increase). Within this division, the wholesale trade group showed a 2.1-percent increase in receipts and a 1.8-percent increase in deductions, leading to a 4.4-percent increase in profits. The other component of this division, the retail trade group, reported declines in both receipts and deductions (2.7 percent and 3.0 percent, respectively), and showed a 3.1-percent increase in profits. Sole proprietorships in the retail trade group accounted for 83.9 percent of the receipts and 71.1 percent of the profits for the division.

The third largest industrial division was construction, with receipts totaling \$142.4 billion. This amount was 15.5 percent of all sole proprietorship receipts for 1998, representing an 8.9-percent increase from the 1997 amount. Deductions likewise increased by 8.7 percent. Construction profits increased 10.0 percent for 1998, totaling \$25.8 billion. Special trade contractors reported the largest portion (79.7 percent) of these profits. As a group, they showed increases of 1.0 percent for receipts and 3.6 percent for profits.

The fourth largest division was finance, insurance, and real estate, which accounted for 11.0 percent of sole proprietorship receipts for 1998. Receipts increased 33.6 percent to \$101.0 billion, and deductions increased 37.6 percent to \$70.6 billion,

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Figure H

## Nonfarm Sole Proprietorship Total Business Receipts, Tax Year 1998

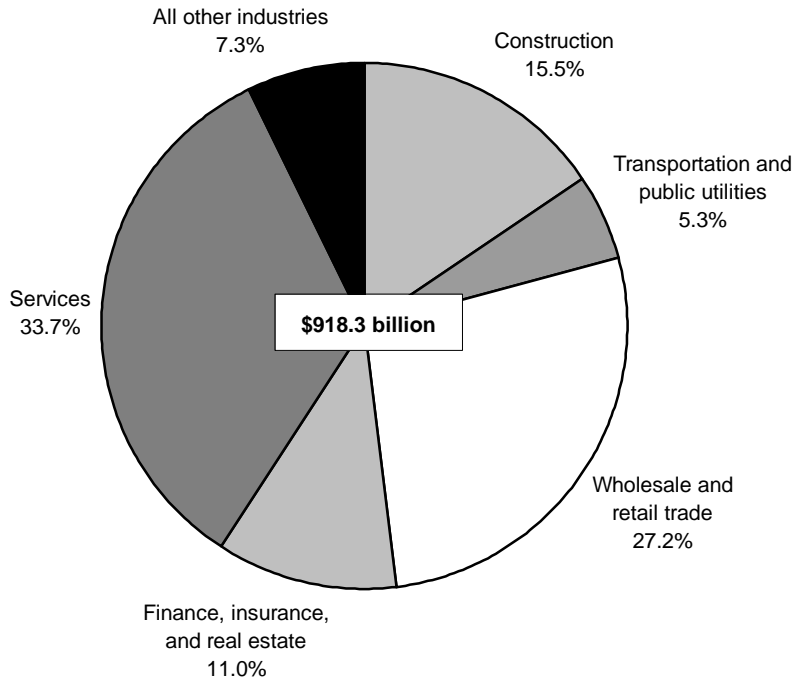
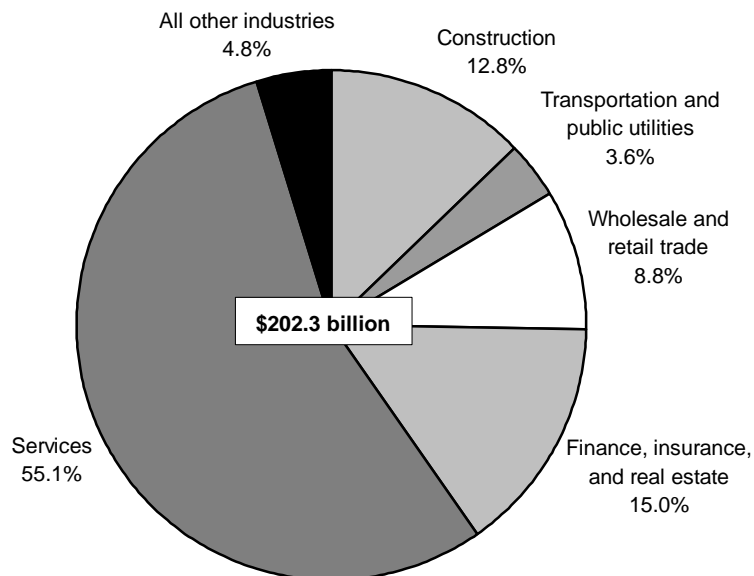


Figure I

## Nonfarm Sole Proprietorship Total Business Profits, Tax Year 1998



## Sole Proprietorship Returns, 1998

yielding a 25.0-percent growth in profits. This growth in profits was the largest percentage gain in profits of all the principal industrial divisions. The finance group showed substantial increases in both receipts (72.2 percent) and deductions (71.6 percent). These increases were due, in part, to the large growth of activity in the stock market for 1998. The real estate group reported a 21.6-percent increase in receipts and a 16.9-percent increase in deductions, resulting in a 28.1-percent growth in profits.

### Industrial Divisions Under NAICS

Figure J shows the number of returns for the industrial sectors under both the NAICS and SIC classification systems. The industries selected represent the major industrial sectors under NAICS. In seven of the major industrial sectors, there was no difference in the number of returns between the

NAICS and SIC systems, due to identical breakdowns in each system. These seven sectors are: mining; utilities; finance and insurance; educational services; accommodation, food services, and drinking places; religious, grantmaking, civic, and similar organizations; and nature of business not allocable. The largest of the sectors with the identical number of returns under both systems is the finance and insurance sector with almost 600,000 returns. The number of returns for all industrial sectors under NAICS are within 11.3 percent of the number of returns under SIC except for agriculture, forestry, hunting, and fishing (47.4 percent) and other services (64.5 percent). The reason for the large difference in the number of returns in the agriculture, forestry, hunting, and fishing sector is due to veterinarian services being included in the agriculture, forestry, hunting, and fishing group under SIC but being

Figure J

### Nonfarm Sole Proprietorship Returns for Major Industries, by Classification System

Industrial group	Number of returns		Percentage difference between NAICS and SIC
	Standard Industrial Classification (SIC)	North American Industry Classification System (NAICS)	
	(1)	(2)	(3)
<b>All nonfarm industries.....</b>	<b>17,408,809</b>	<b>17,408,809</b>	<b>0.0</b>
Agricultural, forestry, hunting, and fishing.....	549,684	288,922	-47.4
Mining.....	119,376	119,376	0.0
Utilities.....	7,147	7,147	0.0
Construction.....	2,228,593	2,243,044	0.6
Manufacturing.....	362,607	361,254	-0.4
Wholesale and retail trade.....	2,975,385	2,726,116	-8.4
Transportation and warehousing.....	890,856	790,262	-11.3
Information.....	n.a.	212,455	( X )
Finance and insurance.....	598,959	598,959	0.0
Real estate and rental leasing.....	810,923	871,614	7.5
Professional, scientific, and technical services.....	n.a.	2,431,374	( X )
Administrative and support and waste management and remediation services.....	n.a.	1,251,237	( X )
Educational services.....	292,813	292,813	0.0
Health care and social assistance.....	1,430,512	1,506,387	5.3
Arts, entertainment, and recreation.....	1,051,816	986,769	-6.2
Accommodation, food services, and drinking places.....	302,777	302,777	0.0
Other services.....	5,226,297	1,857,237	-64.5
Religious, grantmaking, civic professional, and similar organizations.....	212,939	212,939	0.0
Nature of business not allocable.....	348,125	348,125	0.0

( X ) Percentages not computed.

n.a.--not applicable.

NOTE: Detail may not add to totals because of rounding.



## Sole Proprietorship Returns, 1998

classified with professional, scientific, and technical services under NAICS. Under NAICS, professional, scientific, and technical services as well as administrative and support and waste management and remediation services are separate sectors, while under SIC, they were classified with the other services group. This explains the large difference in the number of returns in other services between the two classification systems. If, under NAICS, these two sectors were combined with other services, there would be 5.5 million returns, only 5.2 percent less returns than under SIC.

### Summary

Profits for nonfarm sole proprietorships for 1998 grew 8.4 percent to a level of \$202.3 billion. Receipts and deductions increased 5.5 percent and 4.7 percent, respectively. All of the principal industrial divisions showed increased profits for 1998. The finance, insurance, and real estate division reported the largest percentage growth in profits at 25.0 percent. The services division remained the largest sole proprietorship industrial division, accounting for 33.7 percent of receipts and 55.1 percent of profits. Services division receipts grew 3.5 percent to \$309.4 billion, while profits grew 5.3 percent to \$111.4 billion. In constant dollars, total nonfarm sole proprietorship profits increased 7.4 percent.

### Data Sources and Limitations

The 1998 sole proprietorship estimates are based on a stratified probability sample of unaudited Individual

Income Tax Returns, Forms 1040 and 1040PC (including electronically-filed returns), processed by the Internal Revenue Service during Calendar Year 1999. Returns in the sample were stratified based on: (1) the presence or absence of Schedule C, *Profit or Loss From Business (Sole Proprietorship)*, or Schedule C-EZ, *Net Profit From Business*, and Schedule F, *Farm Income and Expenses*; (2) the larger of positive income or negative income (i.e., "adjusted gross income" before statutory adjustments); and (3) tax year. The returns were selected at rates that ranged from 0.05 percent to 100 percent. The 1998 nonfarm sole proprietorship data are based on a sample of 47,407 returns and a population of 17,589,368 returns [9]. The corresponding sample and population for the 1997 data were 38,883 and 17,181,683 returns, respectively.

Since the data presented in this article are estimates based on a sample of returns filed, they are subject to sampling error. To properly use the statistical data estimates provided, the magnitude of the potential sampling error must be known; coefficients of variation (CV's) are used to measure that magnitude. Figure K presents estimated coefficients of variation for the number of returns and money amounts for selected items and industrial divisions. Generally, the smaller the coefficient of variation, the more reliable the estimate is judged to be. The Appendix to this issue of the *Bulletin* discusses the reliability of estimates based on samples, and the use of coefficients of variation for evaluating the precision of estimates based on samples.

Figure K

### Nonfarm Sole Proprietorships: Coefficients of Variation for Selected Items, by Selected Industrial Divisions, Tax Year 1998

[Coefficients of variation are in percentages]

Industrial division	Coefficients of variation				
	Total business receipts <sup>1</sup>	Total business deductions	Depreciation	Net income	Deficit
	(1)	(2)	(3)	(4)	(5)
<b>All nonfarm industries</b> .....	0.78	0.69	1.14	2.28	1.53
Construction.....	2.89	2.72	3.60	8.45	4.40
Transportation and public utilities.....	4.18	3.71	5.57	10.21	5.86
Wholesale and retail trade.....	1.96	2.03	3.55	4.61	3.63
Finance, insurance, and real estate.....	2.89	2.86	4.22	7.41	5.13
Services.....	1.37	1.30	1.70	3.98	2.48

<sup>1</sup> Positive only.

## Sole Proprietorship Returns, 1998

### Notes and References

[1] For 1998, the 17,408,809 nonfarm sole proprietorship returns accounted for 19,376,799 nonfarm businesses. Actually, more businesses may have existed than those counted; processing for tax administration purposes allows only three businesses (reported on separate Schedules C) per return, and combines any remaining businesses on one (or more) of the three Schedules C. *Statistics of Income--1981, Sole Proprietorship Returns* contains a more detailed explanation of the relationship between proprietors and proprietorships.

For purposes of the statistics, if a proprietor owned more than one business, the statistics for each business were combined with those of the proprietor's dominant business and included in the industrial group for that business activity. When this occurred, the sum of net incomes (for businesses reporting a positive net income) reduced by the sum of net deficits (for businesses reporting a deficit) yielded the profits for a specific industrial group.

For 1998, data were classified by industry using the new *North American Industry Classification System (NAICS)* and converted to the equivalent Standard Industrial Classification codes. Data for tax years prior to 1998 were classified by industry using the *Standard Industrial Classification Manual, 1987*, issued by the U.S. Office of Management and Budget. These classifications were applied on a "per business" (rather than on a "per establishment") basis for *Statistics of Income* by combining various industry groups, although businesses were further combined as described above. While the wording of the industry titles used for the sole proprietorship statistics diverge somewhat from those appearing in *NAICS* and the *Standard Industrial Classification Manual*, the definitions are consistent.

[2] Statistics for "business receipts, total" in Tables 2 and 4 represent the total receipts of the business, mainly gross receipts from sales and operations. Business receipts also include miscellaneous business receipts, such as incidental sales of scrap, shown separately in the

statistics as "other business income." However, business receipts exclude incidental investment income received through the business. Examples of such incidental investment income are interest, dividends, income or loss from rents or royalties, and capital or ordinary gain or loss from the sale of investment and business property. Sole proprietors report incidental investment income, in combination with nonbusiness-related investment income, as part of their total income on their Individual Income Tax Returns.

[3] Based on the overall implicit price deflator for Gross Domestic Product (GDP). See U.S. Department of Commerce, Bureau of Economic Analysis, *Survey of Current Business*, August 1999. Indices used for this article were:

<u>Year</u>	<u>Indices</u>	<u>Year</u>	<u>Indices</u>
1988	86.1	1994	105.1
1989	89.7	1995	107.5
1990	93.6	1996	109.5
1991	97.3	1997	111.6
1992	100.0	1998	112.7
1993	102.6		

[4] Sole proprietors report personal, i.e., nonbusiness, income and expense items apart from business income or loss, which is reported on the attached Schedule C, *Profit or Loss From Business* (or, to a lesser extent, on Schedule C-EZ, *Net Profit From Business*). Salaries paid to owners qualify as personal income, not as a business expense, and are, therefore, part of the owner's taxable income. Similarly, sole proprietors deduct charitable contributions made through the business as personal expenses on Schedule A, *Itemized Deductions*. However, the owner of a sole proprietorship may choose to deduct any foreign taxes paid as a business expense, unless the owner elects to claim these taxes as a credit against U.S. income tax.

[5] Business deductions include the home office business deduction. After 1990, home office expenses were calculated separately on Form 8829, *Expenses for Business Use of Your Home*, and the deductible portion brought forward to Schedule C. In some cases, these

## Sole Proprietorship Returns, 1998

expenses were limited. Prior to 1990, these expenses were not limited and were included with other expenses, such as the depreciation deduction, utilities, and “other” expenses on Schedule C.

- [6] The increase in the depreciation deduction for 1993 may be attributed, in part, to a provision of the Omnibus Budget Reconciliation Act of 1993 (OBRA93). The cost of certain tangible property (as described in Internal Revenue Code section 179) may be treated as a current expense rather than a capital expenditure subject to depreciation deductions. The provision of OBRA93 (related to these expenses) increased the maximum amount of investment certain small businesses could immediately deduct on property placed in service after 1992, from \$10,000 to \$17,500. Following the enactment of this provision, the deduction increased 32.4 percent to \$13.5 billion for 1993. Again, a change in law increased the depreciation deduction amount to \$18,000 for 1997, and \$18,500 for 1998. The total amount of this deduction for 1998 for all individual taxpayers (including sole proprietorships) was \$19.0 billion, a 0.8-percent decrease from 1997.
- [7] The Tax Reform Act of 1986 (TRA86) may have slightly influenced 1998 sole proprietorship profits through its placement of restrictions on “passive losses.” Beginning in 1987, these restrictions were an effort to curb investment in “tax shelters.” Losses generated by any “flow-through” business activity (i.e., such as partner-

ships or S corporations for which profits and certain other amounts pass through to the owners for taxation), in which the taxpayer did not “materially participate” (i.e., was not involved regularly and substantially in the operations of the activity) qualified as passive activity losses. TRA86 gradually eliminated the use of passive losses as a means to offset nonpassive income, such as salaries and wages. TRA86 provided for a 5-year phase-in (ending in 1991) of the limitations on passive losses for investments made prior to 1987; since Tax Year 1991, the restrictions applied to all passive losses. However, exemptions up to \$25,000 were made for certain rental real estate losses. Under prior law, passive losses were fully deductible. These restrictions had a limited effect on overall sole proprietorship profits, amounting to \$0.3 billion in nondeductible losses reported for 1998.

- [8] Net income minus deficit (loss) before Federal income tax yields profits. Proprietors compute their tax on total “taxable income,” which includes their business profits, plus any other income.
- [9] The difference between the number of returns in the population and the total number of returns in Tables 1, 2, 3, and 4 is mainly due to returns in which Schedule C income was moved to other income or wages to avoid double counting of taxpayers for Gross Domestic Product calculations. In addition, data from amended returns and tentative returns are not reflected in these statistics.

SOURCE: IRS, Statistics of Income Bulletin, Summer 2000, Publication 1136 (Rev. 8-2000).

# Sole Proprietorship Returns, 1998

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the Standard Industrial Codes**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with and without net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>All nonfarm industries.....</b>	<b>17,408,809</b>	<b>918,268,196</b>	<b>29,780,715</b>	<b>7,545,390</b>	<b>22,914,630</b>	<b>11,159,400</b>	<b>86,312,596</b>	<b>202,274,720</b>
<b>Agricultural services, forestry, and fishing.....</b>	<b>549,684</b>	<b>27,992,915</b>	<b>2,187,103</b>	<b>341,631</b>	<b>270,696</b>	<b>585,823</b>	<b>3,949,830</b>	<b>3,823,486</b>
Agricultural services.....	403,128	18,654,590	1,320,176	193,511	213,494	353,808	3,078,067	2,590,944
Veterinary services, including pets.....	20,635	3,687,968	124,487	12,002	87,133	74,701	771,279	901,135
Livestock breeding.....	26,188	585,215	76,298	909	17,381	16,426	47,303	-120,961
Animal services, except livestock breeding, and veterinary.....	72,664	2,884,988	209,900	16,557	26,105	85,666	255,968	-48,636
Landscape and horticultural services.....	241,480	8,877,233	784,839	137,235	69,534	136,942	1,390,227	1,609,440
Farm labor, management, and crop services.....	42,161	2,619,186	124,653	26,809	13,341	40,072	613,291	249,967
Forestry, except logging.....	55,733	7,119,584	629,842	143,735	22,397	143,484	737,152	651,553
Commercial fishing.....	78,244	2,072,441	220,752	4,383	33,269	87,462	134,319	554,102
Hunting and trapping.....	12,578	146,299	16,332	1	1,536	1,070	292	26,886
<b>Mining.....</b>	<b>119,376</b>	<b>5,060,080</b>	<b>409,452</b>	<b>20,166</b>	<b>33,141</b>	<b>154,962</b>	<b>260,011</b>	<b>-146,439</b>
Metal mining.....	*2,024	*12,958	*2,232	*4,176	--	*324	*1,320	*-6,906
Coal mining.....	*3	*40,064	*4,028	*880	*2	*925	*4,215	*1,471
Oil and gas extraction.....	113,034	4,572,487	338,877	13,258	33,139	132,120	167,020	-188,075
Quarrying and nonmetallic minerals, except fuels.....	4,315	434,571	64,316	1,852	--	21,593	87,456	47,071
<b>Construction.....</b>	<b>2,228,593</b>	<b>142,416,515</b>	<b>4,444,265</b>	<b>1,114,955</b>	<b>746,812</b>	<b>1,244,122</b>	<b>21,744,779</b>	<b>25,806,901</b>
General building contractors.....	383,626	40,225,090	724,827	219,760	106,347	431,815	5,489,313	4,804,682
Heavy construction contractors.....	55,243	4,639,916	450,074	184,687	38,407	115,614	697,208	422,026
Highway and street construction.....	7,799	1,152,221	61,031	36,577	1,753	30,210	171,906	88,309
Heavy construction, except highway.....	47,443	3,487,695	389,043	148,110	36,654	85,404	525,301	333,717
Special trade contractors.....	1,789,725	97,551,509	3,269,363	710,508	602,058	696,693	15,558,258	20,580,193
Plumbing, heating, and air conditioning.....	154,779	12,007,095	435,895	33,202	51,206	93,397	1,901,276	1,738,951
Painting and paperhanging.....	214,214	7,239,054	178,389	58,217	41,988	39,361	992,720	2,471,309
Electrical work.....	119,468	7,056,934	211,103	27,862	50,554	41,432	1,167,739	1,753,796
Masonry, stonework, tile setting, and plastering.....	190,962	12,425,049	258,898	75,099	53,601	42,835	2,798,742	2,327,694
Carpentering and flooring.....	478,025	21,044,922	557,422	73,647	141,858	111,638	2,657,245	5,852,703
Roofing, siding, and sheet metal work.....	102,409	6,928,614	158,855	35,175	42,491	40,977	1,139,204	1,159,048
Concrete work.....	44,023	4,592,879	190,337	80,256	36,572	62,282	1,023,989	443,766
Miscellaneous special trade contractors.....	485,845	26,256,962	1,278,464	327,051	183,788	264,770	3,877,344	4,832,927
<b>Manufacturing.....</b>	<b>362,607</b>	<b>27,693,221</b>	<b>1,035,742</b>	<b>247,909</b>	<b>880,636</b>	<b>339,451</b>	<b>4,328,104</b>	<b>3,941,664</b>
Food and kindred products.....	20,104	1,800,311	53,221	2,183	68,314	19,791	269,558	116,432
Textile mill products.....	5,668	350,228	3,824	376	22,687	945	17,987	95,809
Apparel and other textile products.....	23,213	2,126,288	53,364	34,370	121,687	10,439	543,835	188,385
Lumber and wood products, except furniture (including logging).....	38,416	2,447,708	121,816	11,939	36,817	40,657	429,627	251,176
Furniture and fixtures.....	31,772	2,493,297	48,803	17,515	112,600	29,276	362,527	346,935
Printing, publishing, and allied industries.....	36,786	3,353,939	85,621	53,067	128,379	39,243	476,370	481,423
Leather and leather products.....	*3,619	*120,345	*8,047	--	*280	*3,487	*26,189	*24,809
Stone, clay, and glass products.....	21,672	617,637	24,025	3,442	19,940	15,363	83,574	51,204
Primary metal industries.....	*4,005	*27,768	*433	*229	*4,633	*43	*1,614	*8,765
Fabricated metal products.....	29,319	3,394,124	205,667	51,324	92,874	47,307	567,713	466,897
Machinery, except electrical.....	32,967	3,982,639	232,016	25,302	84,153	51,234	795,590	767,424
Electrical and electronic equipment.....	20,873	1,328,604	44,700	26,618	27,561	11,754	157,406	346,598
Paper and allied products.....	*1,476	*431,815	*6,692	*28	*20,381	*3,411	*31,731	*36,185
Other manufacturing industries.....	92,717	5,218,517	147,513	21,516	140,329	66,501	564,383	759,621
<b>Transportation and public utilities.....</b>	<b>890,856</b>	<b>48,978,573</b>	<b>4,640,916</b>	<b>1,281,721</b>	<b>521,467</b>	<b>1,141,764</b>	<b>4,060,868</b>	<b>7,264,484</b>
Local and interurban passenger transit.....	129,558	3,529,128	150,272	307,252	77,324	87,350	119,354	838,347
Taxicabs.....	98,145	2,397,819	76,257	259,569	71,532	69,892	18,981	614,050
Bus and limousine transportation.....	9,777	413,243	39,370	17,520	208	12,641	26,048	87,994
Other highway passenger transportation.....	21,637	718,067	34,644	30,162	5,584	4,816	74,326	136,303
Trucking and warehousing.....	605,388	37,918,929	4,136,308	868,770	251,703	958,605	3,429,249	5,484,987
Trucking, local and long distance, including trash collection without own dump.....	419,433	34,253,929	4,052,123	819,463	209,246	937,553	3,144,091	4,708,920

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with and without net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Courier or package delivery service.....	182,092	3,325,640	41,557	46,794	12,065	13,867	276,903	756,197
Public warehousing.....	3,862	339,360	42,628	2,512	30,393	7,186	8,256	19,869
Water transportation.....	4,700	465,396	45,084	1,102	23,013	6,928	17,860	58,179
Air transportation.....	11,132	319,698	50,787	810	16,268	12,523	46,724	76,987
Transportation services.....	99,295	5,500,459	222,172	62,927	119,547	60,481	355,254	490,852
Travel agents and tour operators.....	44,067	3,467,570	25,310	20,978	67,031	15,531	158,906	253,847
Other transportation services.....	55,228	2,032,889	196,862	41,949	52,516	44,950	196,348	237,004
Communication services.....	33,637	1,078,964	27,878	33,475	28,417	11,187	71,318	248,310
Utilities, including dumps, snowplowing, road cleaning, etc.....	7,147	165,998	8,414	7,385	5,195	4,690	21,109	66,822
<b>Wholesale and retail trade.....</b>	<b>2,975,385</b>	<b>249,758,597</b>	<b>4,207,202</b>	<b>1,079,442</b>	<b>7,728,245</b>	<b>2,605,906</b>	<b>17,366,907</b>	<b>17,811,549</b>
Wholesale trade.....	376,578	40,197,984	566,609	130,020	425,136	243,541	1,306,578	5,147,048
Durable goods, including machinery, wood, metals, etc.....	212,735	23,402,506	277,843	89,740	269,478	152,616	815,437	3,280,318
Nondurable goods, including food, fiber, chemicals, etc.....	163,843	16,795,478	288,766	40,280	155,659	90,926	491,141	1,866,730
Retail trade.....	2,598,807	209,560,613	3,640,594	949,423	7,303,109	2,362,364	16,060,328	12,664,501
Building materials, paint, hardware, garden supply, and mobile home dealers.....	45,661	8,308,058	232,325	47,238	98,782	186,260	722,263	619,490
Lumber and other building materials dealers.....	16,066	2,670,840	83,312	17,992	55,112	22,625	172,645	407,136
Paint, glass, and wallpaper stores.....	*1,682	*254,646	*5,044	*2,309	*5,729	*1,088	*50,619	*13,289
Hardware stores.....	8,945	1,909,283	30,021	21,754	21,047	56,755	137,928	61,365
Retail nurseries and garden supply stores.....	13,930	2,002,182	80,285	4,819	13,035	66,859	239,018	67,245
Mobile home dealers.....	5,038	1,471,107	33,664	364	3,859	38,932	122,052	70,455
General merchandise stores.....	37,598	4,177,822	79,115	9,382	168,329	39,977	228,846	218,230
Variety stores.....	27,061	3,112,627	71,774	8,994	130,003	34,822	183,478	183,238
Computer and software stores.....	10,537	1,065,195	7,341	389	38,326	5,155	45,368	34,992
Food stores.....	107,841	27,790,075	284,255	94,733	672,293	191,557	1,827,160	1,365,387
Grocery stores.....	65,192	20,918,448	183,604	61,064	396,770	134,961	1,185,841	881,893
Miscellaneous food stores.....	42,649	6,871,628	100,651	33,669	275,523	56,596	641,319	483,495
Automotive dealers and service stations.....	166,486	53,982,056	514,851	130,767	700,158	525,710	2,543,440	1,591,499
Motor vehicle dealers--new car dealers (franchised).....	14,361	2,584,293	17,405	1,940	16,576	27,299	92,001	59,018
Motor vehicle dealers--used cars only.....	56,845	15,782,609	95,758	12,814	153,058	167,918	537,933	369,525
Auto parts and accessories and selected home supply stores.....	33,627	5,143,932	85,001	26,753	81,457	50,659	388,538	421,290
Gasoline service stations.....	37,767	25,944,927	245,704	81,181	421,056	209,737	1,348,869	494,875
Boat dealers.....	2,581	1,138,950	14,232	234	15,911	26,511	34,818	11,977
Miscellaneous automotive dealers.....	21,305	3,387,345	56,752	7,844	12,100	43,585	141,281	234,814
Apparel and accessory stores.....	89,345	8,036,860	116,337	40,424	579,793	89,129	639,159	597,527
Men's and boys' clothing stores.....	*2,417	*289,913	*1,387	*2,338	*34,449	*3,859	*10,348	*44,773
Women's ready-to-wear stores.....	20,019	1,622,497	25,012	4,910	103,894	31,167	197,473	86,644
Family clothing stores.....	19,325	1,712,142	28,377	6,727	127,107	25,918	135,990	61,504
Shoe stores.....	5,875	1,203,652	7,084	1,655	70,895	5,616	77,433	118,321
Apparel and accessory stores, not elsewhere classified.....	41,709	3,208,657	54,477	24,795	243,448	22,570	217,915	286,284
Furniture and home furnishings stores.....	101,131	10,636,844	207,657	55,653	437,671	121,403	998,762	1,045,630
Furniture stores.....	20,622	3,661,058	48,284	33,886	207,155	31,202	272,441	163,830
Home furnishings and equipment stores, except appliances.....	49,272	3,636,432	55,856	8,328	82,799	50,162	358,314	564,050
Household appliance stores.....	9,639	1,329,291	44,954	9,812	40,571	18,780	156,339	53,918
Television, audio, and electronic stores.....	16,239	1,626,110	45,116	1,297	73,025	14,968	182,296	251,238
Music and record stores.....	5,359	383,954	13,447	2,330	34,121	6,291	29,372	12,593
Eating and drinking places.....	246,397	28,589,342	797,997	203,353	1,690,912	496,133	5,106,833	1,830,017
Eating places.....	146,470	23,990,547	666,810	158,883	1,531,178	397,862	4,600,922	1,492,603

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with and without net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Drinking places.....	33,546	2,846,173	82,960	19,734	108,122	77,079	402,293	82,430
Catering services.....	66,380	1,752,622	48,228	24,736	51,611	21,192	103,617	254,985
Miscellaneous retail stores.....	1,804,347	68,039,557	1,408,056	367,875	2,955,170	712,194	3,993,866	5,396,720
Drug stores.....	11,213	3,982,702	30,193	3,708	32,434	9,407	278,523	300,176
Liquor stores.....	20,012	4,596,637	47,863	22,615	204,446	38,465	184,291	192,045
Used merchandise and antique stores.....	103,373	3,633,579	107,171	33,155	378,679	63,784	109,305	120,121
Sporting goods and bicycle shops.....	32,607	4,535,328	51,301	19,665	135,155	43,571	211,255	197,027
Book stores.....	10,338	1,104,942	31,461	1,986	118,950	16,198	101,772	61,345
Stationery stores.....	7,699	1,302,160	19,690	8,237	45,623	13,939	107,326	143,840
Jewelry stores.....	32,444	3,733,299	31,235	15,017	220,947	20,873	380,333	373,443
Hobby, toy, and game shops.....	25,936	1,384,533	13,559	848	107,268	9,035	63,617	31,722
Camera and photographic supply stores.....	*3,197	*285,351	*6,326	--	*19,920	*8,462	*14,512	*32,945
Luggage and leather goods stores.....	*1,428	*158,800	*331	*208	*21,442	*868	*11,190	*-28,715
Fabric and needlework stores.....	42,023	1,003,231	21,714	9,028	62,426	6,470	97,680	172,825
Catalog or mail order.....	45,355	1,233,725	21,770	5,808	28,253	9,426	55,499	-27,826
Vending machine selling.....	45,797	1,935,435	185,928	5,361	30,728	36,349	84,841	214,010
Sales by door-to-door, telephone, etc.....	922,517	15,089,357	345,605	109,401	285,277	139,432	442,046	1,932,611
Gift, novelty, and souvenir shops.....	105,035	3,497,324	69,239	22,159	317,276	48,773	266,820	807
Fuel oil dealers.....	3,573	1,445,202	14,017	3,662	5,324	9,666	56,018	63,266
Florists.....	50,555	3,368,538	109,131	19,960	141,949	57,761	413,653	135,991
Other retail shops.....	341,245	15,749,416	301,524	87,057	799,074	179,719	1,115,185	1,481,086
<b>Finance, insurance, and real estate.....</b>	<b>1,409,882</b>	<b>100,957,574</b>	<b>1,627,028</b>	<b>624,357</b>	<b>1,509,656</b>	<b>1,237,039</b>	<b>3,864,369</b>	<b>30,333,746</b>
Finance.....	211,185	39,876,908	227,554	64,321	245,282	437,881	966,622	3,823,357
Credit agencies and mortgage bankers.....	27,309	1,712,355	26,841	20,822	30,908	30,815	42,768	360,650
Security and commodity brokers and services.....	32,145	12,037,003	34,427	12,814	66,239	56,637	450,945	928,620
Security brokers and dealers.....	20,838	7,280,390	24,953	1,296	32,410	24,129	421,346	704,699
Investment advisors and services.....	2,246	1,753,355	2,060	6,052	5,971	11,171	455	24,967
Commodity contract brokers, exchanges and services.....	9,060	3,003,258	7,413	5,466	27,858	21,338	29,143	198,954
Other financial services.....	151,731	26,127,550	166,287	30,684	148,135	350,428	472,909	2,534,087
Insurance agents and brokers.....	294,680	19,017,013	327,002	190,191	604,815	175,432	1,864,211	8,074,483
Insurance services.....	93,095	2,349,272	47,985	23,328	41,332	3,653	100,348	1,068,474
Real estate.....	810,923	39,714,382	1,024,487	346,517	618,228	620,073	933,188	17,367,432
Real estate property managers.....	93,776	4,251,361	141,721	34,450	73,211	72,658	242,696	1,693,377
Operators and lessors of buildings.....	16,372	863,728	70,297	8,722	18,773	85,704	48,864	222,907
Operators and lessors, other than buildings.....	--	--	--	--	--	--	--	--
Real estate agents and brokers.....	686,323	33,073,252	754,840	300,081	521,693	381,861	566,308	15,254,148
Subdividers and developers.....	14,451	1,526,041	57,630	3,263	4,551	79,850	75,320	197,000
<b>Services.....</b>	<b>8,524,300</b>	<b>309,352,287</b>	<b>11,075,057</b>	<b>2,780,173</b>	<b>11,124,997</b>	<b>3,799,659</b>	<b>30,490,153</b>	<b>111,356,622</b>
Hotels and other lodging places.....	56,380	4,699,593	498,638	15,147	127,514	662,075	572,155	187,562
Hotels, motels, and tourist courts.....	30,411	3,513,849	359,518	12,771	73,294	473,979	451,063	200,661
Rooming and boarding houses.....	11,862	557,146	73,720	1,393	31,103	63,071	70,350	8,038
Camps and camping parks.....	14,107	628,598	65,400	983	23,117	125,025	50,742	-21,138
Personal services.....	1,423,570	35,132,071	1,343,785	453,374	2,736,502	411,260	3,651,814	9,957,504
Coin-operated laundries and dry cleaning.....	15,920	867,361	97,245	389	109,493	32,956	94,463	132,831
Other cleaning services, including laundry, dry cleaning, garment, carpet, and upholstery.....	68,121	4,101,769	216,038	71,304	430,055	75,134	859,447	718,215
Photographic portrait studios.....	91,058	3,350,993	188,448	22,124	70,757	22,703	141,897	751,718
Beauty shops.....	449,286	10,979,092	251,511	178,620	1,497,521	106,187	1,286,101	3,498,582
Barber shops.....	94,308	2,896,646	58,469	41,901	211,152	27,656	353,398	1,109,966
Funeral service and crematories.....	9,272	1,218,071	68,807	12,243	7,387	42,266	169,916	222,391
Miscellaneous personal services, including valet parking.....	695,606	11,718,139	463,266	126,792	410,137	104,359	746,592	3,523,802
Business services.....	1,755,040	52,391,166	1,980,155	448,481	797,677	481,708	4,199,196	16,837,741
Advertising, except direct mail.....	86,337	4,648,693	91,703	38,564	73,017	35,169	259,394	1,203,139

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with and without net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Services-Continued</b>								
Janitorial and related services to buildings.....	441,082	7,631,161	252,001	98,613	49,467	68,228	1,340,496	2,503,540
Computer and data processing services.....	48,898	1,254,081	50,886	1,516	24,543	7,186	91,734	372,964
Mailing, reproduction, commercial art and photography, and stenographic services.....	49,724	594,597	34,358	2,201	7,289	6,828	1,783	271,663
Equipment rental and leasing, except computer and automotive.....	44,061	2,981,517	424,281	54,533	50,944	83,976	261,420	343,290
Other business services.....	1,084,937	35,281,117	1,126,925	253,055	592,417	280,321	2,244,369	12,143,147
Automotive repair and services.....	330,219	23,546,504	918,795	332,392	1,026,969	387,929	2,972,428	2,952,175
Automotive rentals or leasing, without drivers.....	17,803	1,030,697	174,740	44,516	14,956	41,525	19,928	105,008
Automobile parking, except valet.....	6,047	163,808	3,773	7,256	66,782	2,760	16,029	5,456
Automotive repair shops.....	138,276	10,545,336	373,520	92,837	450,751	151,355	1,283,813	1,358,880
Automotive services, except repair.....	168,094	11,806,663	366,762	187,782	494,481	192,289	1,652,658	1,482,831
Miscellaneous repair services.....	307,105	11,317,028	314,932	100,609	141,969	118,602	753,267	2,517,257
Electrical repair, except TV and audio equipment.....	43,663	1,721,129	35,040	23,068	29,488	20,167	110,135	278,151
Other miscellaneous repair.....	263,441	9,595,899	279,891	77,541	112,481	98,434	643,132	2,239,106
Motion pictures.....	65,047	2,395,905	242,445	63,602	168,487	19,455	175,394	471,722
Motion picture and video production.....	54,643	1,538,340	147,758	53,837	44,307	11,081	77,459	481,352
Motion picture theaters.....	--	--	--	--	--	--	--	--
Video tape rentals.....	10,403	857,565	94,686	9,765	124,181	8,374	97,935	-9,630
Amusement and recreation services, except motion pictures.....	986,769	19,694,332	1,190,321	214,780	630,849	226,221	910,981	5,098,400
Entertainers, producers, agents, and related services.....	715,506	11,699,510	638,335	105,235	383,233	77,621	369,764	4,068,135
Professional sports and racing, including promoters and managers.....	104,807	3,263,054	191,990	50,072	31,127	14,187	91,644	639,145
Other amusement and recreation services.....	166,457	4,731,769	359,996	59,474	216,488	134,413	449,573	391,121
Medical and health services.....	812,055	72,691,798	1,743,349	483,411	2,986,634	793,513	10,164,695	32,613,958
Offices of physicians.....	192,236	27,169,659	446,556	194,509	903,547	154,482	2,911,196	15,076,965
Offices of dentists.....	91,998	24,141,058	730,321	114,707	872,313	345,995	4,972,421	9,054,170
Offices of chiropractors.....	31,285	3,787,762	109,667	47,695	301,625	67,703	491,334	1,350,688
Offices of optometrists.....	12,810	2,336,121	81,148	15,397	135,058	25,962	359,195	597,864
Offices of podiatrists.....	6,296	850,850	20,424	13,546	71,742	9,502	79,138	306,422
Registered and practical nurses.....	114,516	2,780,033	61,122	16,028	72,874	8,041	78,841	1,435,118
Nursing and personal care facilities.....	48,026	2,241,176	87,060	7,254	62,232	118,465	513,398	390,013
Medical and dental laboratories.....	19,427	1,101,834	18,590	13,412	32,547	7,668	135,503	435,191
Other medical and health services.....	295,462	8,283,306	188,463	60,863	534,699	55,696	623,670	3,967,527
Legal services.....	318,005	27,308,646	496,360	209,082	1,206,530	190,633	3,058,045	12,782,203
Educational services.....	292,813	3,661,699	111,420	57,573	225,186	32,975	210,618	1,309,829
Child day care.....	618,457	6,746,486	314,329	21,110	103,100	72,148	425,467	2,635,981
Ministers and chaplains.....	212,939	2,607,373	57,925	11,589	16,836	16,680	14,078	1,420,425
Engineering services.....	86,090	4,245,061	327,260	27,447	79,324	16,968	396,063	1,863,453
Architectural services.....	70,786	5,421,685	235,433	69,586	107,033	48,236	910,763	1,467,646
Surveying services.....	15,598	717,123	27,556	9,275	14,539	4,413	93,457	265,014
Accounting, auditing, and bookkeeping services.....	393,993	10,340,455	447,295	65,647	350,467	161,920	1,026,753	4,553,554
Management services.....	111,893	2,217,840	66,546	1,701	31,565	19,238	289,525	1,214,051
Consulting services.....	591,665	23,015,720	730,378	180,130	337,091	132,095	635,720	12,595,562
Counseling, except health practitioners.....	75,876	1,201,802	28,135	15,238	36,728	3,594	29,732	612,585
<b>Nature of business not allocable.....</b>	<b>348,125</b>	<b>6,058,434</b>	<b>153,951</b>	<b>55,036</b>	<b>98,980</b>	<b>50,674</b>	<b>247,576</b>	<b>2,082,707</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
<b>All nonfarm industries.....</b>	<b>13,080,498</b>	<b>803,000,355</b>	<b>21,788,759</b>	<b>6,075,985</b>	<b>18,692,728</b>	<b>7,561,262</b>	<b>74,379,384</b>	<b>226,189,570</b>
<b>Agricultural services, forestry, and fishing.....</b>	<b>395,520</b>	<b>24,213,203</b>	<b>1,490,310</b>	<b>272,366</b>	<b>202,473</b>	<b>373,223</b>	<b>3,388,241</b>	<b>4,973,137</b>
Agricultural services.....	288,701	16,253,861	908,145	155,551	151,294	236,651	2,712,983	3,465,804
Veterinary services, including pets.....	15,343	3,488,648	108,238	11,988	72,204	66,705	724,175	947,826
Livestock breeding.....	6,675	290,406	18,372	802	518	3,315	19,414	58,976
Animal services, except livestock breeding, and veterinary.....	37,216	2,203,570	74,227	5,058	10,199	25,313	224,954	375,602
Landscape and horticultural services.....	197,051	8,047,827	658,591	117,914	58,354	114,391	1,232,110	1,777,708
Farm labor, management, and crop services.....	32,417	2,223,410	48,718	19,790	10,018	26,927	512,330	305,692
Forestry, except logging.....	39,812	5,993,126	447,055	113,562	20,719	94,028	562,543	798,709
Commercial fishing.....	60,519	1,844,722	133,119	3,253	30,460	41,732	112,715	648,701
Hunting and trapping.....	6,488	121,494	1,990	--	--	*813	--	*59,922
<b>Mining.....</b>	<b>59,580</b>	<b>3,374,299</b>	<b>213,349</b>	<b>10,798</b>	<b>15,391</b>	<b>46,481</b>	<b>206,402</b>	<b>757,433</b>
Metal mining.....	**	**	**	**	**	**	**	**
Coal mining.....	**	**	**	**	**	**	**	**
Oil and gas extraction.....	57,005	2,924,593	149,589	8,175	15,389	26,021	115,819	692,175
Quarrying and nonmetallic minerals, except fuels.....	**2,576	**449,706	**63,760	**2,622	**2	**20,461	**90,583	**65,259
<b>Construction.....</b>	<b>1,922,494</b>	<b>129,866,438</b>	<b>3,711,584</b>	<b>857,459</b>	<b>648,541</b>	<b>983,176</b>	<b>19,198,871</b>	<b>27,501,203</b>
General building contractors.....	325,292	35,954,948	632,973	148,294	92,310	314,080	4,865,236	5,326,487
Heavy construction contractors.....	37,783	3,997,830	340,821	131,706	36,675	76,278	631,802	541,807
Highway and street construction.....	6,600	991,464	48,848	8,742	737	22,621	162,120	92,489
Heavy construction, except highway.....	31,183	3,006,365	291,973	122,964	35,938	53,657	469,682	449,318
Special trade contractors.....	1,559,418	89,913,661	2,737,790	577,459	519,556	592,817	13,701,833	21,632,909
Plumbing, heating, and air conditioning.....	125,408	10,682,872	372,351	28,011	44,604	81,791	1,612,218	1,878,523
Painting and paperhanging.....	200,907	7,048,489	162,612	57,730	40,343	36,174	933,128	2,494,883
Electrical work.....	95,617	6,535,570	194,779	27,171	43,969	34,110	1,039,052	1,848,176
Masonry, stonework, tile setting, and plastering.....	171,525	11,883,143	214,321	60,914	49,024	39,963	2,593,973	2,402,340
Carpentering and flooring.....	434,037	20,027,199	477,491	51,338	122,333	101,185	2,486,212	6,049,984
Roofing, siding, and sheet metal work.....	89,290	6,402,670	142,104	34,521	42,491	37,921	1,045,771	1,191,543
Concrete work.....	32,990	3,838,236	152,443	68,749	29,276	44,656	785,142	571,060
Miscellaneous special trade contractors.....	409,644	23,495,481	1,021,689	249,024	147,515	217,017	3,206,337	5,196,401
<b>Manufacturing.....</b>	<b>244,442</b>	<b>24,642,116</b>	<b>752,004</b>	<b>219,157</b>	<b>719,409</b>	<b>241,801</b>	<b>3,753,602</b>	<b>4,507,354</b>
Food and kindred products.....	9,075	1,353,203	18,930	2,040	40,447	5,859	124,825	161,899
Textile mill products.....	5,321	350,228	3,824	376	22,687	945	17,987	96,326
Apparel and other textile products.....	14,175	1,777,825	37,382	23,418	94,909	9,483	507,702	218,534
Lumber and wood products, except furniture (including logging).....	17,800	2,114,410	83,789	7,369	34,770	23,417	339,339	311,170
Furniture and fixtures.....	18,342	2,336,145	41,179	14,000	96,856	17,961	321,247	393,306
Printing, publishing, and allied industries.....	28,269	3,067,320	69,143	52,636	110,100	27,830	438,353	516,754
Leather and leather products.....	3,619	120,345	8,047	--	*280	*3,487	*26,189	*24,809
Stone, clay, and glass products.....	13,478	527,329	9,432	3,442	15,829	12,816	83,574	97,589
Primary metal industries.....	*4,005	*27,768	*433	*229	*4,633	*43	*1,614	*8,765
Fabricated metal products.....	22,125	2,887,528	140,116	47,076	75,818	34,906	499,659	550,643
Machinery, except electrical.....	27,992	3,714,012	185,566	25,224	64,550	46,561	729,896	827,388
Electrical and electronic equipment.....	14,668	1,219,314	42,924	26,617	18,022	10,811	145,411	357,575
Paper and allied products.....	*1,473	*431,734	*6,656	*28	*20,381	*3,411	*31,731	*36,185
Other manufacturing industries.....	64,099	4,714,954	104,583	16,700	120,127	44,271	486,076	906,411
<b>Transportation and public utilities.....</b>	<b>698,572</b>	<b>40,951,001</b>	<b>3,191,911</b>	<b>1,073,418</b>	<b>408,997</b>	<b>766,662</b>	<b>3,229,900</b>	<b>8,646,516</b>
Local and interurban passenger transit.....	117,738	3,232,777	100,544	305,122	71,986	40,982	88,550	909,268
Taxicabs.....	87,422	2,146,251	38,878	257,558	66,350	26,462	4,688	674,067
Bus and limousine transportation.....	9,623	400,562	35,919	17,520	207	12,641	23,022	90,375
Other highway passenger transportation.....	20,693	685,964	25,747	30,044	5,428	1,878	60,840	144,826
Trucking and warehousing.....	474,460	31,269,699	2,872,155	681,294	206,956	675,976	2,757,705	6,439,073
Trucking, local and long distance, including trash collection without own dump.....	334,056	28,112,705	2,823,254	644,535	164,621	662,292	2,510,637	5,534,217

Footnotes at end of table.



# Sole Proprietorship Returns, 1998

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
Courier or package delivery service.....	137,530	2,931,168	26,334	34,316	11,953	8,096	239,304	871,568
Public warehousing.....	2,874	225,825	22,567	2,444	30,381	5,588	7,764	33,288
Water transportation.....	4,629	344,991	38,078	916	22,390	5,187	15,554	66,780
Air transportation.....	8,357	247,837	4,670	803	7,999	3,394	43,934	117,884
Transportation services.....	68,794	4,697,853	148,633	44,879	83,008	29,962	254,512	727,862
Travel agents and tour operators.....	28,974	2,951,153	13,854	13,699	43,881	8,120	94,532	326,656
Other transportation services.....	39,820	1,746,700	134,779	31,180	39,127	21,842	159,980	401,205
Communication services.....	21,469	993,595	19,830	33,019	11,464	6,471	48,535	315,558
Utilities, including dumps, snowplowing, road cleaning, etc.....	3,127	164,248	8,000	7,385	5,194	4,690	21,109	70,091
<b>Wholesale and retail trade.....</b>	<b>1,722,975</b>	<b>207,406,229</b>	<b>2,865,880</b>	<b>812,875</b>	<b>5,852,000</b>	<b>1,719,909</b>	<b>13,782,886</b>	<b>23,973,769</b>
Wholesale trade.....	273,503	34,937,772	438,242	105,052	359,138	183,706	1,045,022	5,672,370
Durable goods, including machinery, wood, metals, etc.....	158,433	20,068,742	207,243	78,056	231,122	112,595	636,155	3,615,535
Nondurable goods, including food, fiber, chemicals, etc.....	115,071	14,869,029	230,999	26,997	128,016	71,110	408,868	2,056,834
Retail trade.....	1,449,472	172,468,457	2,427,638	707,822	5,492,862	1,536,203	12,737,864	18,301,400
Building materials, paint, hardware, garden supply, and mobile home dealers.....	32,319	7,057,571	155,077	36,550	82,684	123,769	589,907	828,470
Lumber and other building materials dealers.....	14,302	2,497,058	66,202	17,960	50,802	21,045	157,377	426,271
Paint, glass, and wallpaper stores.....	*192	*229,206	*2,658	*503	*5,729	*1,088	*50,619	*16,968
Hardware stores.....	6,054	1,487,909	23,438	13,958	15,778	30,096	98,763	147,936
Retail nurseries and garden supply stores.....	8,247	1,454,837	32,134	3,807	6,829	39,194	163,839	141,525
Mobile home dealers.....	3,525	1,388,561	30,644	322	3,546	32,346	119,309	95,770
General merchandise stores.....	27,268	3,554,656	60,112	5,609	129,376	29,050	170,550	311,079
Variety stores.....	19,635	2,749,260	57,673	5,224	113,587	25,222	147,730	248,212
Computer and software stores.....	7,632	805,395	2,439	385	15,789	3,828	22,820	62,867
Food stores.....	86,509	24,387,505	216,667	88,672	557,593	154,679	1,487,461	1,548,620
Grocery stores.....	57,107	18,604,473	150,433	58,232	367,338	110,963	1,015,766	972,274
Miscellaneous food stores.....	29,402	5,783,032	66,234	30,440	190,255	43,716	471,696	576,347
Automotive dealers and service stations.....	115,636	43,404,107	358,426	109,779	556,955	339,336	2,015,339	2,216,032
Motor vehicle dealers--new car dealers (franchised).....	8,993	2,226,728	10,572	478	16,115	15,657	66,523	110,053
Motor vehicle dealers--used cars only.....	38,432	12,843,975	59,264	11,880	115,701	104,547	451,129	650,119
Auto parts and accessories and selected home supply stores.....	25,856	4,552,310	56,503	21,313	66,390	32,425	249,563	483,180
Gasoline service stations.....	26,747	20,259,927	181,590	73,144	345,866	140,781	1,119,334	637,476
Boat dealers.....	1,189	600,607	10,788	171	4,898	10,357	17,765	35,234
Miscellaneous automotive dealers.....	14,420	2,920,558	39,710	2,793	7,985	35,569	111,025	299,969
Apparel and accessory stores.....	58,267	6,833,163	82,091	19,258	467,283	60,733	545,430	842,299
Men's and boys' clothing stores.....	*2,320	*248,864	*1,118	*1,534	*31,889	*3,617	*4,751	*48,907
Women's ready-to-wear stores.....	8,240	1,345,707	17,222	4,533	67,236	11,007	185,781	155,300
Family clothing stores.....	15,822	1,546,032	25,346	3,977	100,171	21,446	115,339	131,959
Shoe stores.....	5,287	1,101,197	6,424	1,655	59,546	4,908	66,782	124,187
Apparel and accessory stores, not elsewhere classified.....	26,599	2,591,364	31,981	7,560	208,442	19,755	172,777	381,946
Furniture and home furnishings stores.....	78,620	9,352,390	180,554	44,307	341,346	102,168	853,085	1,207,750
Furniture stores.....	16,349	2,980,500	39,318	31,543	160,496	28,767	190,178	235,728
Home furnishings and equipment stores, except appliances.....	38,150	3,463,758	52,842	8,296	65,669	44,935	343,413	601,501
Household appliance stores.....	7,123	1,161,214	39,157	1,203	22,782	11,584	131,831	85,841
Television, audio, and electronic stores.....	14,466	1,437,097	42,814	1,036	69,815	12,421	158,547	256,359
Music and record stores.....	*2,532	*309,821	*6,424	*2,228	*22,584	*4,460	*29,116	*28,322
Eating and drinking places.....	159,373	23,127,529	569,663	147,632	1,296,869	338,537	3,971,521	2,565,157
Eating places.....	92,587	19,857,084	493,796	119,961	1,221,651	281,658	3,704,227	1,953,681

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
Drinking places.....	17,037	1,931,436	47,710	13,382	43,280	43,981	214,021	270,431
Catering services.....	49,748	1,339,009	28,156	14,289	31,938	12,898	53,272	341,045
Miscellaneous retail stores.....	891,480	54,751,537	805,048	256,016	2,060,755	387,930	3,104,570	8,781,993
Drug stores.....	10,348	3,597,567	27,322	3,105	21,855	6,821	242,970	317,420
Liquor stores.....	17,407	4,330,901	45,971	22,059	193,648	38,080	151,512	223,527
Used merchandise and antique stores.....	45,176	2,839,947	47,727	23,549	221,210	31,698	86,684	380,473
Sporting goods and bicycle shops.....	17,570	3,574,949	21,668	16,840	90,360	25,292	173,956	299,882
Book stores.....	4,183	659,382	12,780	802	75,929	9,087	56,461	106,694
Stationery stores.....	3,599	1,111,197	15,168	5,860	43,023	12,237	101,590	157,297
Jewelry stores.....	25,875	3,531,966	28,678	9,767	214,472	18,611	299,318	391,587
Hobby, toy, and game shops.....	11,976	876,112	4,470	763	50,956	1,622	29,411	86,314
Camera and photographic supply stores.....	3,167	273,711	5,984	--	*19,920	*4,226	*13,274	*39,049
Luggage and leather goods stores.....	*1,042	*158,800	*233	*8	*12,447	*865	*9,919	*15,140
Fabric and needlework stores.....	28,720	883,512	14,924	8,502	39,824	5,136	95,018	225,687
Catalog or mail order.....	8,355	885,813	9,720	5,223	15,806	7,868	43,035	113,624
Vending machine selling.....	17,056	1,745,873	82,632	3,376	29,991	13,679	83,112	320,935
Sales by door-to-door, telephone, etc.....	453,402	11,717,896	177,718	71,891	200,934	64,278	385,237	3,341,242
Gift, novelty, and souvenir shops.....	43,351	2,650,555	29,028	10,123	198,305	15,789	185,416	314,584
Fuel oil dealers.....	3,393	1,259,037	11,760	3,352	3,318	3,867	30,250	64,376
Florists.....	25,305	2,447,553	74,793	12,095	81,056	37,542	295,685	255,514
<b>Finance, insurance, and real estate.....</b>	<b>1,055,462</b>	<b>82,796,109</b>	<b>1,317,722</b>	<b>569,651</b>	<b>1,359,146</b>	<b>701,297</b>	<b>3,496,075</b>	<b>33,006,666</b>
Finance.....	142,524	26,145,096	188,288	60,954	168,548	163,057	833,249	4,798,819
Credit agencies and mortgage bankers.....	20,524	1,672,279	25,539	20,815	28,063	28,617	42,768	392,750
Security and commodity brokers and services.....	20,223	6,844,039	26,807	11,884	16,248	14,606	334,000	1,191,625
Security brokers and dealers.....	13,961	4,691,643	22,267	1,037	9,856	6,052	322,490	805,819
Investment advisors and services.....	1,098	432,690	264	5,429	106	14	398	68,319
Commodity contract brokers, exchanges and services.....	5,164	1,719,706	4,276	5,418	6,286	8,540	11,112	317,487
Other financial services.....	101,776	17,628,777	135,942	28,254	124,237	119,834	456,481	3,214,444
Insurance agents and brokers.....	226,369	17,580,685	288,169	166,633	574,873	158,994	1,791,358	8,463,575
Insurance services.....	68,406	2,213,182	34,876	23,054	37,634	3,533	94,889	1,165,559
Real estate.....	618,163	36,857,146	806,390	319,011	578,091	375,713	776,580	18,578,713
Real estate property managers.....	80,727	3,969,357	125,741	33,077	65,839	56,370	209,446	1,818,768
Operators and lessors of buildings.....	8,633	663,657	36,520	8,209	12,617	35,171	20,739	283,400
Operators and lessors, other than buildings.....	--	--	--	--	--	--	--	--
Real estate agents and brokers.....	520,185	31,168,255	608,642	276,494	497,757	252,687	514,932	16,134,640
Subdividers and developers.....	8,618	1,055,876	35,488	1,232	1,877	31,485	31,463	341,905
<b>Services.....</b>	<b>6,694,492</b>	<b>284,703,745</b>	<b>8,137,211</b>	<b>2,211,365</b>	<b>9,417,762</b>	<b>2,703,324</b>	<b>27,127,021</b>	<b>120,447,506</b>
Hotels and other lodging places.....	35,372	3,255,076	269,692	10,920	105,884	304,629	362,830	586,997
Hotels, motels, and tourist courts.....	18,603	2,559,924	205,716	9,288	54,290	266,563	305,211	436,255
Rooming and boarding houses.....	6,620	412,273	44,669	1,240	31,033	28,223	38,858	70,276
Camps and camping parks.....	10,148	282,879	19,307	393	20,561	9,843	18,760	80,466
Personal services.....	1,139,043	31,489,011	993,151	355,633	2,270,311	302,981	3,296,546	10,923,940
Coin-operated laundries and dry cleaning.....	12,385	656,347	66,055	211	57,168	22,446	85,994	175,486
Other cleaning services, including laundry, dry cleaning, garment, carpet, and upholstery.....	56,982	3,817,225	198,781	62,992	373,022	62,968	792,858	772,060
Photographic portrait studios.....	57,543	3,014,163	137,362	20,863	59,910	16,990	126,249	916,381
Beauty shops.....	386,053	9,912,447	206,335	100,639	1,262,283	71,255	1,108,753	3,735,128
Barber shops.....	85,346	2,820,469	54,539	39,098	203,742	26,729	346,037	1,124,200
Funeral service and crematories.....	8,697	1,079,947	44,385	9,532	6,045	31,378	169,916	226,699
Miscellaneous personal services, including valet parking.....	532,036	10,188,414	285,694	122,297	308,142	71,215	666,739	3,973,986
Business services.....	1,364,958	46,763,306	1,270,753	280,367	597,270	281,718	3,186,843	18,734,225
Advertising, except direct mail.....	69,721	4,089,387	72,039	29,977	58,485	27,946	61,423	1,314,671
Janitorial and related services to buildings.....	391,938	6,911,401	177,751	64,207	38,184	46,005	1,016,106	2,748,717

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
<b>Services-Continued</b>								
Computer and data processing services.....	37,511	1,217,813	42,606	1,217	24,439	6,896	91,734	402,076
Mailing, reproduction, commercial art and photography, and stenographic services.....	42,205	588,850	26,464	2,182	7,289	3,508	1,783	280,233
Equipment rental and leasing, except computer and automotive.....	21,789	1,828,085	188,293	12,355	29,342	36,090	129,257	542,438
Other business services.....	801,794	32,127,771	763,600	170,428	439,530	161,274	1,886,539	13,446,090
Automotive repair and services.....	258,145	21,080,528	682,310	268,094	883,792	296,098	2,567,145	3,507,587
Automotive rentals or leasing, without drivers.....	14,288	867,130	82,236	34,329	9,841	28,594	15,120	162,460
Automobile parking, except valet.....	*4,843	*109,447	*44	*1,103	*66,634	*19	*2,472	*11,887
Automotive repair shops.....	106,545	9,914,182	304,156	72,252	407,559	128,974	1,189,353	1,549,463
Automotive services, except repair.....	132,470	10,189,769	295,874	160,409	399,759	138,511	1,360,200	1,783,778
Miscellaneous repair services.....	259,851	10,351,046	258,276	93,045	122,205	92,132	686,516	2,794,422
Electrical repair, except TV and audio equipment.....	34,257	1,537,966	33,095	23,068	28,093	18,915	95,964	371,397
Other miscellaneous repair.....	225,594	8,813,080	225,181	69,977	94,112	73,217	590,552	2,423,025
Motion pictures.....	38,548	2,105,785	188,085	49,792	132,693	11,365	146,055	656,127
Motion picture and video production.....	32,394	1,402,607	104,999	40,027	32,242	3,035	74,359	600,517
Motion picture theaters.....	--	--	--	--	--	--	--	--
Video tape rentals.....	6,154	703,178	83,085	9,765	100,451	8,330	71,695	55,610
Amusement and recreation services, except motion pictures.....	601,100	16,008,714	597,958	146,582	289,631	138,372	653,317	7,178,207
Entertainers, producers, agents, and related services.....	435,832	10,014,988	323,866	68,009	152,428	49,990	285,942	5,323,575
Professional sports and racing, including promoters and managers.....	53,545	2,507,484	52,146	37,107	22,359	9,182	75,575	1,086,209
Other amusement and recreation services.....	111,723	3,486,243	221,946	41,466	114,844	79,200	291,800	768,423
Medical and health services.....	696,785	70,603,104	1,621,586	466,604	2,813,351	723,446	9,740,743	33,300,319
Offices of physicians.....	168,422	26,524,630	423,281	187,069	858,730	133,198	2,863,148	15,276,963
Offices of dentists.....	86,579	23,879,881	702,597	113,284	853,487	341,900	4,905,268	9,100,507
Offices of chiropractors.....	26,259	3,710,679	100,489	46,481	268,179	56,779	480,837	1,445,745
Offices of optometrists.....	12,503	2,274,677	79,971	14,145	130,201	25,122	347,806	602,693
Offices of podiatrists.....	4,737	838,964	19,333	11,593	71,742	9,502	79,138	307,698
Registered and practical nurses.....	103,483	2,736,409	58,666	15,189	68,287	8,021	78,756	1,480,856
Nursing and personal care facilities.....	34,399	1,834,158	61,431	6,714	51,843	93,196	412,751	449,429
Medical and dental laboratories.....	16,105	1,069,387	18,551	13,412	32,370	7,668	134,746	445,066
Other medical and health services.....	244,298	7,734,320	157,267	58,717	478,512	48,061	438,293	4,191,363
Legal services.....	262,643	26,585,837	453,276	186,653	1,126,002	168,530	2,931,645	13,011,473
Educational services.....	232,401	3,201,748	72,902	37,258	171,082	13,952	120,250	1,531,840
Child day care.....	534,746	6,096,094	222,726	17,955	88,563	55,320	383,975	2,780,429
Ministers and chaplains.....	185,737	2,500,848	48,713	11,033	16,798	6,948	9,897	1,495,125
Engineering services.....	63,489	3,973,020	306,031	25,752	73,773	15,930	330,312	1,936,175
Architectural services.....	61,523	5,129,810	212,003	66,762	102,774	44,049	840,855	1,517,491
Surveying services.....	15,558	717,065	27,548	9,275	14,539	4,413	93,457	265,023
Accounting, auditing, and bookkeeping services.....	333,407	10,031,350	390,488	62,869	300,974	137,874	1,002,763	4,732,388
Management services.....	98,191	2,034,809	52,945	1,427	28,063	3,614	203,413	1,305,563
Consulting services.....	449,884	21,649,249	442,818	109,164	245,212	98,727	540,765	13,538,680
Counseling, except health practitioners.....	63,110	1,127,345	25,951	12,181	34,844	3,225	29,695	651,495
<b>Nature of business not allocable.....</b>	<b>286,960</b>	<b>5,047,215</b>	<b>108,788</b>	<b>48,896</b>	<b>69,009</b>	<b>25,388</b>	<b>196,384</b>	<b>2,375,986</b>

\* Estimate should be used with caution because of the small number of sample returns on which it is based.

\*\* Data combined to prevent disclosure of information for specific taxpayers.

<sup>1</sup> Excludes amounts reported on Schedule C-EZ filed by certain small businesses not required to itemize their business deductions. Therefore, totals shown may be slightly understated.

<sup>2</sup> Interest paid is the sum of mortgage interest and other interest paid on business indebtedness (see Table 2).

<sup>3</sup> Payroll is the sum of net salaries and wages plus the cost of labor reported as part of cost of sales and operations (see Table 2).

NOTE: Detail may not add to totals because of rounding.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	All nonfarm industries	Agricultural services, forestry, and fishing					Mining	
		Total	Livestock breeding	Animal services, except livestock breeding, and veterinary	Landscape and horticultural services	All other agricultural services, forestry, and fishing	Total	Oil and gas extraction
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>								
<b>Number of returns</b> <sup>1</sup> .....	<b>17,408,809</b>	<b>549,684</b>	<b>26,188</b>	<b>72,664</b>	<b>241,480</b>	<b>209,352</b>	<b>119,376</b>	<b>113,034</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>918,268,196</b>	<b>27,992,915</b>	<b>585,215</b>	<b>2,884,988</b>	<b>8,877,233</b>	<b>15,645,478</b>	<b>5,060,080</b>	<b>4,572,487</b>
Income from sales and operations <sup>1</sup> .....	905,137,974	27,717,440	539,752	2,803,136	8,814,670	15,559,882	4,803,457	4,350,565
Other business income.....	13,130,222	275,475	45,463	81,852	62,563	85,596	256,623	221,922
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>716,157,430</b>	<b>24,225,115</b>	<b>706,453</b>	<b>2,988,827</b>	<b>7,267,793</b>	<b>13,262,041</b>	<b>5,207,758</b>	<b>4,761,802</b>
Cost of sales and operations.....	341,132,831	8,625,096	118,759	1,393,759	2,525,984	4,586,594	1,350,053	1,205,880
Inventory, beginning of year.....	30,801,698	384,274	21,578	112,258	32,991	217,447	46,388	45,283
Cost of labor.....	27,447,822	1,309,217	*11,222	*146,803	739,430	411,762	117,592	*54,013
Purchases.....	231,404,960	4,338,382	51,602	1,148,913	765,734	2,372,134	579,993	559,260
Materials and supplies.....	42,161,782	1,267,016	*15,485	*29,472	670,060	552,000	141,809	110,408
Other costs.....	42,198,086	1,740,277	39,535	72,339	354,171	1,274,232	511,571	482,517
Inventory, end of year.....	32,881,518	414,071	*20,662	116,027	36,402	240,980	47,300	45,601
Advertising expenses.....	9,413,989	168,417	6,735	16,885	74,857	69,940	10,323	10,137
Bad debts from sales or services.....	925,866	21,625	*1	*199	12,267	9,158	668	668
Car and truck expenses.....	39,715,702	1,343,433	13,394	144,789	665,611	519,640	125,750	105,694
Commissions.....	10,722,131	252,883	1,687	6,289	44,195	200,712	31,835	31,770
Depletion.....	380,149	5,660	*2	*1	*5,541	*116	321,842	308,526
Depreciation.....	29,135,616	2,181,698	74,776	209,281	781,955	1,115,685	408,601	338,026
Employee benefit programs.....	1,560,404	61,842	*36	5,105	16,601	40,100	4,421	3,993
Insurance.....	12,938,411	660,091	9,197	37,765	243,315	369,814	55,539	44,553
Legal and professional services.....	6,669,029	139,838	5,207	17,970	40,917	75,744	94,471	90,665
Meals and entertainment deducted.....	3,796,350	54,814	2,250	8,542	18,745	25,277	16,115	15,409
Mortgage interest.....	4,882,248	229,581	14,820	50,394	38,537	125,830	24,024	13,853
Other interest paid on business indebtedness.....	6,277,153	356,242	1,607	35,272	98,406	220,958	130,938	118,266
Office expenses.....	9,611,633	191,481	11,076	13,200	80,314	86,891	44,190	43,544
Pension and profit-sharing plans.....	756,924	16,782	*1	*1,094	*1,407	14,280	1,468	1,406
Rent on machinery and equipment.....	7,545,390	341,631	*909	16,557	137,235	186,930	20,166	13,258
Rent on other business property.....	22,914,630	270,696	17,381	26,105	69,534	157,676	33,141	33,139
Repairs.....	11,349,751	1,023,393	11,488	47,219	339,314	625,371	92,612	62,192
Salaries and wages.....	58,864,773	2,640,612	36,081	109,165	650,796	1,844,570	142,419	113,007
Supplies.....	19,725,440	1,038,405	41,297	175,782	421,707	399,618	59,382	55,424
Taxes paid.....	13,730,731	501,223	6,070	24,665	155,517	314,972	135,965	122,927
Travel.....	7,624,311	129,580	14,606	46,584	12,955	55,435	27,830	26,437
Utilities.....	18,431,400	413,130	17,751	47,744	144,457	203,178	73,621	66,234
Home office business deductions.....	4,138,364	49,534	*3,803	*2,894	30,517	12,321	8,789	8,787
Depreciation, Form 8829.....	645,099	5,406	*1,522	*619	*2,883	*381	*851	*850
Other business deductions.....	72,683,510	3,459,288	294,225	544,477	645,683	1,974,904	1,985,917	1,920,326
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>202,274,720</b>	<b>3,823,486</b>	<b>-120,961</b>	<b>-48,636</b>	<b>1,609,440</b>	<b>2,383,643</b>	<b>-146,439</b>	<b>-188,075</b>
Net income <sup>1,2</sup> .....	226,189,570	4,973,137	58,976	375,602	1,777,708	2,760,850	757,433	692,175
Deficit <sup>2</sup> .....	23,914,850	1,149,651	179,937	424,239	168,268	377,207	903,872	880,249

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	All nonfarm industries	Agricultural services, forestry, and fishing					Mining	
		Total	Livestock breeding	Animal services, except livestock breeding, and veterinary	Landscape and horticultural services	All other agricultural services, forestry, and fishing	Total	Oil and gas extraction
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>BUSINESSES WITH NET INCOME</b>								
Number of returns <sup>1</sup> .....	13,080,498	395,520	6,675	37,216	197,051	154,579	59,580	57,005
Business receipts, total <sup>1</sup> .....	803,000,355	24,213,203	290,406	2,203,570	8,047,827	13,671,400	3,374,299	2,924,593
Income from sales and operations <sup>1</sup> .....	792,010,815	24,035,788	279,590	2,150,881	7,995,577	13,609,741	3,260,788	2,845,641
Other business income.....	10,989,540	177,415	*10,817	52,689	52,251	61,659	113,511	78,952
Business deductions, total <sup>1,2</sup> .....	576,786,863	19,240,067	231,431	1,827,967	6,270,119	10,910,549	2,616,928	2,232,481
Cost of sales and operations.....	277,448,248	7,321,581	*39,728	1,099,527	2,251,569	3,930,758	883,762	739,589
Inventory, beginning of year.....	21,559,969	245,323	*12,155	43,935	31,220	158,012	31,729	30,624
Cost of labor.....	23,269,192	1,117,243	*6,934	*145,643	649,751	314,915	*113,632	*50,054
Purchases.....	185,594,663	3,530,652	*4,268	884,056	710,840	1,931,489	411,695	390,962
Materials and supplies.....	37,295,715	1,179,713	*12,343	*1,530	627,333	538,507	129,867	98,466
Other costs.....	32,845,820	1,507,704	*16,751	*62,687	264,481	1,163,784	229,501	200,447
Inventory, end of year.....	23,117,111	259,053	*12,723	*38,325	32,056	175,949	32,663	30,964
Advertising expenses.....	7,592,786	125,508	4,532	7,385	58,627	54,964	9,114	8,928
Bad debts from sales or services.....	547,491	13,965	--	*5	*5,055	8,905	*100	*100
Car and truck expenses.....	31,967,828	1,092,974	*6,513	87,629	570,274	428,559	101,357	85,500
Commissions.....	8,904,956	216,212	*65	2,474	23,384	190,288	28,968	28,903
Depletion.....	179,658	*4,678	--	--	*4,661	*18	138,467	132,262
Depreciation.....	21,273,820	1,486,879	18,281	74,152	655,707	738,739	212,635	148,876
Employee benefit programs.....	1,403,408	54,530	*11	*4,973	15,250	34,297	3,170	2,742
Insurance.....	10,808,880	549,067	2,832	21,667	217,333	307,236	42,061	31,783
Legal and professional services.....	5,328,528	109,224	2,713	7,790	37,368	61,353	27,938	25,569
Meals and entertainment deducted.....	3,144,433	40,420	*1,707	5,477	14,062	19,174	11,308	11,239
Mortgage interest.....	3,326,394	132,008	*2,559	*8,790	29,496	91,162	13,233	3,062
Other interest paid on business indebtedness.....	4,234,868	241,215	*756	16,522	84,895	139,043	33,249	22,959
Office expenses.....	7,896,114	152,585	*6,080	9,788	67,067	69,650	23,783	23,163
Pension and profit-sharing plans.....	731,915	16,382	--	*1,060	*1,407	13,916	1,053	991
Rent on machinery and equipment.....	6,075,985	272,366	*802	5,058	117,914	148,593	10,798	8,175
Rent on other business property.....	18,692,728	202,473	*518	10,199	58,354	133,401	15,391	15,389
Repairs.....	8,667,410	778,385	*977	15,460	301,829	460,120	70,272	40,839
Salaries and wages.....	51,110,192	2,270,998	*12,480	79,312	582,359	1,596,847	92,770	65,766
Supplies.....	15,696,123	808,673	10,568	109,129	361,690	327,287	50,865	48,680
Taxes paid.....	11,386,227	406,791	*1,998	11,591	134,994	258,208	72,543	62,923
Travel.....	5,903,957	81,933	*9,121	22,857	11,444	38,512	7,326	7,103
Utilities.....	14,601,809	324,254	4,781	30,366	123,035	166,072	45,881	39,688
Home office business deductions.....	3,271,341	43,303	*537	*681	30,134	11,951	6,934	6,932
Depreciation, Form 8829.....	514,939	3,431	*91	*75	*2,883	*381	*715	*714
Other business deductions.....	55,388,100	2,449,128	103,874	188,984	501,097	1,655,172	707,003	664,371
<b>Net income <sup>1,2</sup>.....</b>	<b>226,189,570</b>	<b>4,973,137</b>	<b>58,976</b>	<b>375,602</b>	<b>1,777,708</b>	<b>2,760,850</b>	<b>757,433</b>	<b>692,175</b>
<b>Returns with Schedule C-EZ:</b>								
Number of returns.....	2,413,633	65,857	*1,883	*8,799	26,079	29,097	8,929	8,929
Business receipts.....	12,020,856	432,437	*3,295	*51,405	86,329	291,409	28,353	28,353
Business deductions.....	1,242,298	48,141	*3,295	*7,092	11,427	26,327	7,678	7,678
<b>Net income.....</b>	<b>10,778,559</b>	<b>384,297</b>	<b>--</b>	<b>*44,313</b>	<b>74,902</b>	<b>265,082</b>	<b>20,675</b>	<b>20,675</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Mining--cont'd	Construction						
	All other mining	Total	General building and heavy construction contractors	Special trade contractors				
				Total	Plumbing, heating, and air conditioning	Painting and paperhanging	Electrical work	Masonry, stonework, tile setting, and plastering
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>								
<b>Number of returns</b> <sup>1</sup> .....	6,342	2,228,593	438,869	1,789,725	154,779	214,214	119,468	190,962
<b>Business receipts, total</b> <sup>1</sup> .....	487,593	142,416,515	44,865,006	97,551,509	12,007,095	7,239,054	7,056,934	12,425,049
Income from sales and operations <sup>1</sup> .....	452,893	141,207,225	44,517,136	96,690,088	11,989,910	7,166,660	6,985,368	12,332,769
Other business income.....	*34,700	1,209,290	347,870	861,420	17,185	*72,394	71,566	92,280
<b>Business deductions, total</b> <sup>1,2</sup> .....	445,957	116,613,801	39,638,301	76,975,500	10,268,144	4,767,745	5,303,138	10,097,355
Cost of sales and operations.....	144,173	66,166,918	26,724,926	39,441,993	6,014,912	1,822,335	2,831,166	5,849,278
Inventory, beginning of year.....	*1,105	2,692,404	1,914,947	777,457	199,679	*8,146	64,356	32,463
Cost of labor.....	*63,579	13,373,113	4,293,436	9,079,677	989,311	626,841	600,006	2,101,767
Purchases.....	*20,733	18,677,060	7,186,337	11,490,723	2,899,883	238,796	907,130	871,935
Materials and supplies.....	*31,401	23,656,488	8,920,112	14,736,376	1,866,802	840,478	1,227,218	2,253,323
Other costs.....	*29,054	10,339,842	6,215,139	4,124,703	262,468	114,372	100,842	629,004
Inventory, end of year.....	*1,699	2,571,989	1,805,045	766,944	203,232	*6,296	68,387	39,215
Advertising expenses.....	*186	674,014	139,097	534,917	121,239	42,045	48,615	27,245
Bad debts from sales or services.....	--	77,021	12,993	64,029	14,812	*2,959	2,347	*11,659
Car and truck expenses.....	20,056	7,673,614	1,607,312	6,066,302	609,599	600,560	337,464	807,526
Commissions.....	*65	870,543	312,877	557,666	5,256	35,861	*3,279	172,032
Depletion.....	13,317	4,602	1,919	*2,683	--	--	*11	--
Depreciation.....	70,575	4,397,053	1,169,373	3,227,681	428,858	173,961	210,624	258,408
Employee benefit programs.....	*428	226,978	76,559	150,418	31,665	*2,401	20,961	10,228
Insurance.....	10,985	2,747,199	697,196	2,050,002	270,001	144,759	169,217	283,632
Legal and professional services.....	3,805	613,141	202,166	410,975	56,097	25,401	20,100	47,397
Meals and entertainment deducted.....	*705	268,708	47,949	220,758	11,253	16,730	19,011	21,151
Mortgage interest.....	*10,171	545,953	259,330	286,623	31,374	14,575	19,071	18,957
Other interest paid on business indebtedness.....	12,672	698,169	288,099	410,070	62,023	24,786	22,361	23,878
Office expenses.....	645	702,257	188,982	513,276	98,750	39,982	46,616	40,602
Pension and profit-sharing plans.....	*62	51,012	8,066	42,945	14,239	*1,814	*6,126	*4,773
Rent on machinery and equipment.....	6,908	1,114,955	404,447	710,508	33,202	58,217	27,862	75,099
Rent on other business property.....	*2	746,812	144,754	602,058	51,206	41,988	50,554	53,601
Repairs.....	30,420	1,446,571	414,299	1,032,272	76,661	46,698	43,652	92,277
Salaries and wages.....	29,411	8,371,667	1,893,085	6,478,581	911,965	365,880	567,732	696,975
Supplies.....	3,958	4,582,951	1,120,515	3,462,436	435,261	346,046	214,953	390,018
Taxes paid.....	13,039	1,678,215	503,314	1,174,900	196,664	67,996	112,522	126,599
Travel.....	1,393	463,268	99,963	363,305	12,522	23,115	32,229	70,476
Utilities.....	7,387	1,627,794	370,750	1,257,044	227,704	87,830	91,565	111,548
Home office business deductions.....	*2	379,171	80,213	298,959	26,347	40,619	15,445	18,403
Depreciation, Form 8829.....	*1	47,211	5,528	41,683	*7,037	4,428	*478	*490
Other business deductions.....	65,592	10,341,281	2,841,641	7,499,640	516,977	726,882	378,389	876,597
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>41,636</b>	<b>25,806,901</b>	<b>5,226,708</b>	<b>20,580,193</b>	<b>1,738,951</b>	<b>2,471,309</b>	<b>1,753,796</b>	<b>2,327,694</b>
Net income <sup>1,2</sup> .....	65,258	27,501,203	5,868,294	21,632,909	1,878,523	2,494,883	1,848,176	2,402,340
Deficit <sup>2</sup> .....	23,622	1,694,302	641,586	1,052,716	139,572	23,574	94,380	74,646

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Mining--cont'd		Construction					
	All other mining	Total	General building and heavy construction contractors	Special trade contractors				
				Total	Plumbing, heating, and air conditioning	Painting and paperhanging	Electrical work	Masonry, stonework, tile setting, and plastering
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
<b>BUSINESSES WITH NET INCOME</b>								
Number of returns <sup>1</sup> .....	2,575	1,922,494	363,075	1,559,418	125,408	200,907	95,617	171,525
<b>Business receipts, total <sup>1</sup>.....</b>	<b>449,706</b>	<b>129,866,438</b>	<b>39,952,777</b>	<b>89,913,661</b>	<b>10,682,872</b>	<b>7,048,489</b>	<b>6,535,570</b>	<b>11,883,143</b>
Income from sales and operations <sup>1</sup> .....	415,147	128,805,888	39,693,236	89,112,653	10,669,512	6,976,103	6,466,517	11,791,090
Other business income.....	*34,559	1,060,550	259,541	801,008	13,360	*72,386	69,053	92,053
<b>Business deductions, total <sup>1,2</sup>.....</b>	<b>384,448</b>	<b>102,365,236</b>	<b>34,084,483</b>	<b>68,280,753</b>	<b>8,804,350</b>	<b>4,553,606</b>	<b>4,687,395</b>	<b>9,480,803</b>
Cost of sales and operations.....	144,173	59,024,235	23,370,562	35,653,674	5,166,056	1,790,084	2,555,639	5,627,414
Inventory, beginning of year.....	*1,105	2,051,917	1,478,289	573,628	144,172	*7,960	41,580	*21,939
Cost of labor.....	*63,579	12,001,341	3,807,420	8,193,921	822,540	614,613	522,314	1,984,479
Purchases.....	*20,733	16,140,511	6,033,490	10,107,021	2,340,302	238,796	742,035	811,847
Materials and supplies.....	*31,401	21,764,717	8,138,751	13,625,965	1,772,347	821,105	1,193,984	2,218,694
Other costs.....	*29,054	8,979,855	5,258,983	3,720,872	230,387	113,721	100,322	626,994
Inventory, end of year.....	*1,699	1,914,106	1,346,372	567,734	143,692	*6,110	44,596	36,539
Advertising expenses.....	*186	591,648	119,157	472,491	112,411	37,361	45,677	26,593
Bad debts from sales or services.....	--	40,758	1,318	39,440	14,537	*2,959	1,935	*5,827
Car and truck expenses.....	15,857	6,740,106	1,378,423	5,361,683	500,984	575,072	264,647	745,082
Commissions.....	*65	797,112	256,389	540,723	*1,498	35,861	*3,278	171,550
Depletion.....	*6,205	*4,527	*1,850	*2,676	--	--	*5	--
Depreciation.....	63,759	3,677,080	968,908	2,708,171	366,000	159,110	194,301	213,831
Employee benefit programs.....	*428	195,391	65,648	129,743	28,116	*2,401	14,725	5,177
Insurance.....	10,279	2,400,418	594,994	1,805,424	236,012	142,269	144,966	263,842
Legal and professional services.....	2,369	512,328	154,724	357,604	46,115	23,613	17,232	45,242
Meals and entertainment deducted.....	*70	237,461	39,314	198,147	10,655	16,674	16,224	20,460
Mortgage interest.....	*10,171	396,472	159,237	237,235	30,136	14,575	13,560	17,336
Other interest paid on business indebtedness.....	*10,289	586,704	231,122	355,582	51,655	21,598	20,550	22,627
Office expenses.....	620	600,971	167,698	433,273	86,869	37,921	39,201	38,630
Pension and profit-sharing plans.....	*62	47,958	7,785	40,173	14,239	*1,814	*6,126	*4,773
Rent on machinery and equipment.....	*2,622	857,459	280,000	577,459	28,011	57,730	27,171	60,914
Rent on other business property.....	*2	648,541	128,985	519,556	44,604	40,343	43,969	49,024
Repairs.....	29,433	1,203,446	337,881	865,565	63,822	40,397	35,694	85,685
Salaries and wages.....	27,004	7,197,529	1,689,618	5,507,912	789,679	318,515	516,737	609,494
Supplies.....	*2,185	4,124,088	930,054	3,194,034	385,324	316,975	188,692	365,200
Taxes paid.....	9,620	1,478,348	438,028	1,040,320	171,293	67,022	99,412	118,011
Travel.....	223	403,256	88,407	314,850	9,491	23,046	28,729	68,766
Utilities.....	6,193	1,416,006	300,383	1,115,624	195,907	81,297	82,991	105,075
Home office business deductions.....	*2	338,027	75,022	263,005	21,642	36,624	14,124	18,403
Depreciation, Form 8829.....	*1	34,505	4,886	29,619	*6,351	3,502	*478	*490
Other business deductions.....	42,632	8,701,434	2,270,503	6,430,931	419,740	696,042	300,545	782,848
<b>Net income <sup>1,2</sup>.....</b>	<b>65,258</b>	<b>27,501,203</b>	<b>5,868,294</b>	<b>21,632,909</b>	<b>1,878,523</b>	<b>2,494,883</b>	<b>1,848,176</b>	<b>2,402,340</b>
<b>Returns with Schedule C-EZ:</b>								
Number of returns.....	--	300,278	43,420	256,858	18,113	36,091	12,777	22,236
Business receipts.....	--	1,632,103	337,538	1,294,565	80,508	201,352	46,570	100,690
Business deductions.....	--	142,705	28,474	114,231	9,557	14,302	11,264	8,999
<b>Net income.....</b>	<b>--</b>	<b>1,489,398</b>	<b>309,064</b>	<b>1,180,335</b>	<b>70,952</b>	<b>187,050</b>	<b>35,307</b>	<b>91,691</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Construction--continued		Manufacturing				
	Special trade contractors--cont'd		Total	Lumber and wood products, except furniture (including logging)	Printing, publishing, and allied industries	Machinery, except electrical	All other manufacturing industries
	Carpentering and flooring	All other special trade contractors					
	(17)	(18)	(19)	(20)	(21)	(22)	(23)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>478,025</b>	<b>632,276</b>	<b>362,610</b>	<b>38,416</b>	<b>36,786</b>	<b>32,967</b>	<b>254,442</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>21,044,922</b>	<b>37,778,454</b>	<b>27,693,502</b>	<b>2,447,708</b>	<b>3,353,939</b>	<b>3,982,639</b>	<b>17,909,216</b>
Income from sales and operations <sup>1</sup> .....	20,903,504	37,311,878	27,257,118	2,437,384	3,291,948	3,941,984	17,585,802
Other business income.....	141,418	466,577	436,384	10,324	61,991	40,655	323,414
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>15,195,099</b>	<b>31,344,018</b>	<b>23,715,853</b>	<b>2,196,532</b>	<b>2,872,516</b>	<b>3,182,988</b>	<b>15,463,817</b>
Cost of sales and operations.....	7,520,815	15,403,487	13,396,729	1,361,729	1,465,185	1,669,431	8,900,384
Inventory, beginning of year.....	260,648	212,165	1,105,121	65,258	61,555	201,068	777,241
Cost of labor.....	1,651,565	3,110,187	2,188,485	308,173	227,332	348,350	1,304,629
Purchases.....	1,735,965	4,837,013	7,953,331	925,425	705,819	1,013,252	5,308,835
Materials and supplies.....	2,804,481	5,744,075	2,099,781	92,700	201,731	152,357	1,652,993
Other costs.....	1,307,626	1,710,391	1,334,533	74,798	326,662	162,281	770,793
Inventory, end of year.....	239,470	210,345	1,284,523	104,625	57,915	207,877	914,107
Advertising expenses.....	79,202	216,570	209,994	12,638	41,254	13,599	142,502
Bad debts from sales or services.....	2,743	29,510	30,665	*731	3,543	*601	25,791
Car and truck expenses.....	1,583,681	2,127,472	715,296	80,769	77,143	82,903	474,482
Commissions.....	158,049	183,189	196,953	5,226	37,458	8,804	145,465
Depletion.....	--	*2,672	3,459	*856	--	--	2,604
Depreciation.....	546,110	1,609,718	1,024,326	120,772	83,907	232,016	587,631
Employee benefit programs.....	16,244	68,919	71,529	1,006	8,356	27,647	34,519
Insurance.....	324,919	857,475	331,019	40,110	30,263	52,532	208,114
Legal and professional services.....	72,615	189,365	142,222	4,577	16,169	16,660	104,817
Meals and entertainment deducted.....	50,522	102,091	62,875	3,138	8,201	3,143	48,392
Mortgage interest.....	44,726	157,920	112,609	13,838	14,281	21,001	63,490
Other interest paid on business indebtedness.....	66,911	210,110	226,842	26,819	24,962	30,233	144,828
Office expenses.....	90,983	196,343	188,568	11,172	37,696	17,606	122,094
Pension and profit-sharing plans.....	*7,565	8,429	15,480	*335	*2,512	*1,357	11,277
Rent on machinery and equipment.....	73,647	442,482	247,909	11,939	53,067	25,302	157,601
Rent on other business property.....	141,858	262,851	880,636	36,817	128,379	84,153	631,287
Repairs.....	114,119	658,864	315,726	51,962	40,819	45,256	177,689
Salaries and wages.....	1,005,680	2,930,350	2,139,618	121,454	249,037	447,240	1,321,887
Supplies.....	872,424	1,203,733	598,117	44,552	83,537	67,446	402,582
Taxes paid.....	149,409	521,709	482,045	29,631	66,435	93,887	292,091
Travel.....	49,917	175,047	125,575	9,411	10,294	8,980	96,889
Utilities.....	211,777	526,620	575,226	39,199	70,285	101,247	364,495
Home office business deductions.....	94,067	104,078	108,525	*9,137	13,679	*1,103	84,605
Depreciation, Form 8829.....	11,312	17,938	11,445	*1,043	*1,714	--	8,687
Other business deductions.....	1,889,575	3,111,219	1,487,518	150,761	303,919	127,430	905,408
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>5,852,703</b>	<b>6,435,741</b>	<b>3,941,915</b>	<b>251,176</b>	<b>481,423</b>	<b>767,424</b>	<b>2,441,892</b>
Net income <sup>1,2</sup> .....	6,049,984	6,959,004	4,507,605	311,170	516,754	827,388	2,852,293
Deficit <sup>2</sup> .....	197,281	523,263	565,690	59,994	35,331	59,964	410,401

Footnotes at end of table.



# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Construction--continued		Manufacturing				
	Special trade contractors--cont'd		Total	Lumber and wood products, except furniture (including logging)	Printing, publishing, and allied industries	Machinery, except electrical	All other manufacturing industries
	Carpentering and flooring	All other special trade contractors					
	(17)	(18)	(19)	(20)	(21)	(22)	(23)
<b>BUSINESSES WITH NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>434,037</b>	<b>531,925</b>	<b>244,445</b>	<b>17,800</b>	<b>28,269</b>	<b>27,992</b>	<b>170,383</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>20,027,199</b>	<b>33,736,387</b>	<b>24,642,397</b>	<b>2,114,410</b>	<b>3,067,320</b>	<b>3,714,012</b>	<b>15,746,655</b>
Income from sales and operations <sup>1</sup> .....	19,885,625	33,323,805	24,238,735	2,109,173	3,013,954	3,676,048	15,439,560
Other business income.....	141,574	412,582	403,662	5,237	53,366	37,964	307,095
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>13,977,215</b>	<b>26,777,384</b>	<b>20,102,564</b>	<b>1,803,241</b>	<b>2,550,566</b>	<b>2,854,397</b>	<b>12,894,362</b>
Cost of sales and operations.....	6,980,640	13,533,841	11,636,604	1,150,077	1,348,564	1,512,338	7,625,624
Inventory, beginning of year.....	217,420	140,557	842,969	53,612	51,324	123,500	614,533
Cost of labor.....	1,574,958	2,675,016	1,807,162	224,092	208,915	310,006	1,064,150
Purchases.....	1,629,273	4,344,768	6,962,648	867,388	622,507	905,096	4,567,657
Materials and supplies.....	2,536,823	5,083,013	1,826,683	33,173	190,814	138,896	1,463,801
Other costs.....	1,201,439	1,448,008	1,177,838	57,703	324,282	161,249	634,604
Inventory, end of year.....	179,274	157,523	980,696	85,891	49,277	126,407	719,120
Advertising expenses.....	73,888	176,560	172,982	6,365	39,559	12,358	114,700
Bad debts from sales or services.....	2,743	11,440	15,724	*19	3,194	*393	12,118
Car and truck expenses.....	1,473,837	1,802,061	580,706	61,100	62,187	75,396	382,023
Commissions.....	153,465	175,071	165,152	4,975	19,399	*8,780	131,998
Depletion.....	--	*2,672	*2,555	*856	--	--	*1,699
Depreciation.....	470,920	1,304,008	742,129	82,770	67,429	185,566	406,364
Employee benefit programs.....	16,244	63,080	64,751	991	6,119	26,890	30,750
Insurance.....	302,675	715,660	278,842	31,038	24,618	48,476	174,711
Legal and professional services.....	69,253	156,149	111,919	3,251	14,652	15,185	78,832
Meals and entertainment deducted.....	48,971	85,164	42,152	1,768	6,529	3,139	30,716
Mortgage interest.....	40,206	121,422	84,925	*5,550	9,068	19,079	51,228
Other interest paid on business indebtedness.....	60,979	178,172	156,877	17,867	18,762	27,482	92,765
Office expenses.....	72,981	157,671	155,860	6,895	30,867	16,263	101,834
Pension and profit-sharing plans.....	*5,611	7,610	15,101	*335	*2,512	*1,357	10,898
Rent on machinery and equipment.....	51,338	352,295	219,157	7,369	52,636	25,224	133,927
Rent on other business property.....	122,333	219,282	719,409	34,770	110,100	64,550	509,989
Repairs.....	103,506	536,462	263,500	41,526	35,693	44,089	142,192
Salaries and wages.....	911,254	2,362,233	1,946,440	115,247	229,438	419,890	1,181,864
Supplies.....	821,463	1,116,380	459,760	35,380	56,140	64,327	303,913
Taxes paid.....	138,790	445,792	414,947	25,526	55,002	91,457	242,962
Travel.....	45,563	139,254	91,821	4,265	9,891	7,374	70,292
Utilities.....	191,048	459,305	460,533	24,905	58,515	87,199	289,915
Home office business deductions.....	76,858	95,355	77,698	*7,679	13,679	*1,103	55,236
Depreciation, Form 8829.....	6,571	12,228	9,904	*1,020	*1,714	--	7,170
Other business deductions.....	1,715,107	2,516,649	1,196,628	124,764	273,877	93,069	704,918
<b>Net income</b> <sup>1,2</sup> .....	<b>6,049,984</b>	<b>6,959,004</b>	<b>4,507,605</b>	<b>311,170</b>	<b>516,754</b>	<b>827,388</b>	<b>2,852,293</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	60,552	107,089	38,730	*3,813	*5,113	*3,861	25,944
Business receipts.....	345,742	519,702	184,321	*40,427	*12,985	*19,413	111,496
Business deductions.....	27,543	42,566	26,393	*7,954	*2,134	*3,412	12,893
<b>Net income</b> .....	<b>318,199</b>	<b>477,135</b>	<b>157,928</b>	<b>*32,473</b>	<b>*10,851</b>	<b>*16,001</b>	<b>98,603</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Transportation and public utilities					Wholesale and retail trade			
	Total	Local and interurban passenger transit	Trucking and warehousing	All other transportation	Communication services and utilities, including dumps, snow-plowing, road cleaning, etc.	Total	Wholesale trade		
							Total	Durable goods, including machinery, wood, metals, etc.	Nondurable goods, including food, fiber, chemicals, etc.
	(24)	(25)	(26)	(27)	(28)	(29)	(30)	(31)	(32)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>									
<b>Number of returns</b> <sup>1</sup> .....	<b>890,856</b>	<b>129,558</b>	<b>605,388</b>	<b>115,127</b>	<b>40,784</b>	<b>2,975,385</b>	<b>376,578</b>	<b>212,735</b>	<b>163,843</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>48,978,573</b>	<b>3,529,128</b>	<b>37,918,929</b>	<b>6,285,553</b>	<b>1,244,962</b>	<b>249,758,597</b>	<b>40,197,984</b>	<b>23,402,506</b>	<b>16,795,478</b>
Income from sales and operations <sup>1</sup> .....	48,436,448	3,523,292	37,469,889	6,237,459	1,205,808	246,845,123	39,701,658	23,086,745	16,614,913
Other business income.....	542,125	5,836	449,041	48,094	39,154	2,913,474	496,326	315,762	180,565
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>41,704,961</b>	<b>2,690,782</b>	<b>32,417,180</b>	<b>5,667,117</b>	<b>929,882</b>	<b>232,009,133</b>	<b>35,050,936</b>	<b>20,122,189</b>	<b>14,928,747</b>
Cost of sales and operations.....	7,643,797	*250,807	4,408,278	2,666,276	318,437	161,270,857	26,762,902	14,783,446	11,979,456
Inventory, beginning of year.....	192,880	*5,829	42,914	106,022	*38,114	21,767,398	2,076,906	1,496,863	580,044
Cost of labor.....	1,224,128	*32,412	1,152,046	*9,592	*30,078	3,229,607	326,318	214,735	111,583
Purchases.....	3,365,213	*178,111	1,301,008	1,629,875	256,220	147,021,925	24,438,046	13,752,627	10,685,420
Materials and supplies.....	444,433	*1,905	413,041	27,810	*1,676	6,471,733	1,089,734	536,903	552,832
Other costs.....	2,607,447	*39,935	1,539,836	996,746	*30,930	5,951,525	1,171,647	526,576	645,072
Inventory, end of year.....	190,303	*7,385	40,568	103,770	*38,581	23,171,332	2,339,751	1,744,257	595,494
Advertising expenses.....	177,503	26,874	80,824	59,406	10,400	2,588,969	189,770	147,192	42,578
Bad debts from sales or services.....	18,130	*157	10,866	3,825	*3,282	321,313	99,559	87,038	12,521
Car and truck expenses.....	7,328,778	484,960	6,463,261	298,654	81,902	5,636,114	1,258,567	788,896	469,671
Commissions.....	808,096	94,574	605,804	83,773	23,945	1,816,041	493,874	395,202	98,672
Depletion.....	9,314	--	*6,895	*2,329	*90	6,899	*1,004	*999	*5
Depreciation.....	4,630,710	149,735	4,130,870	314,855	35,250	4,164,548	558,475	273,065	285,410
Employee benefit programs.....	82,865	*4,018	61,039	16,860	*948	215,922	25,796	14,936	10,860
Insurance.....	1,835,511	177,081	1,534,118	111,277	13,035	2,036,867	238,813	145,348	93,464
Legal and professional services.....	189,551	7,174	143,783	30,702	7,892	1,036,993	130,711	91,542	39,169
Meals and entertainment deducted.....	582,603	16,476	540,598	18,503	7,026	474,747	154,245	106,588	47,657
Mortgage interest.....	354,321	34,088	300,323	17,683	*2,227	1,178,595	83,006	56,255	26,751
Other interest paid on business indebtedness.....	787,443	53,262	658,283	62,249	13,650	1,427,311	160,536	96,361	64,175
Office expenses.....	246,377	18,256	148,344	65,455	14,322	1,250,353	227,348	132,000	95,348
Pension and profit-sharing plans.....	7,323	*2,166	3,416	*1,739	*2	57,805	13,010	8,880	4,130
Rent on machinery and equipment.....	1,281,721	307,252	868,770	64,839	40,861	1,079,442	130,020	89,740	40,280
Rent on other business property.....	521,467	77,324	251,703	158,828	33,612	7,728,245	425,136	269,478	155,659
Repairs.....	3,056,940	163,878	2,721,846	153,469	17,747	1,861,901	202,169	105,917	96,252
Salaries and wages.....	2,836,740	86,942	2,277,203	410,246	62,349	14,137,299	980,261	600,702	379,558
Supplies.....	631,814	27,350	525,310	53,853	25,302	2,795,373	355,426	191,803	163,623
Taxes paid.....	972,021	47,211	850,009	63,642	11,159	4,295,513	298,302	207,771	90,532
Travel.....	500,694	45,837	282,583	155,640	16,633	1,354,371	385,030	300,857	84,173
Utilities.....	740,972	67,253	506,759	128,750	38,210	5,279,857	457,339	295,423	161,916
Home office business deductions.....	82,692	*3,149	47,591	29,043	*2,909	463,398	137,942	94,583	43,359
Depreciation, Form 8829.....	10,206	*537	5,438	*3,189	*1,042	42,654	8,134	4,778	3,356
Other business deductions.....	6,312,428	530,563	4,953,005	685,029	143,830	9,396,903	1,263,979	828,703	435,276
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>7,264,484</b>	<b>838,347</b>	<b>5,484,987</b>	<b>626,018</b>	<b>315,132</b>	<b>17,811,549</b>	<b>5,147,048</b>	<b>3,280,318</b>	<b>1,866,730</b>
Net income <sup>1,2</sup> .....	8,646,516	909,268	6,439,073	912,526	385,649	23,973,769	5,672,370	3,615,535	2,056,834
Deficit <sup>2</sup> .....	1,382,032	70,921	954,086	286,509	70,517	6,162,221	525,321	335,218	190,104

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Transportation and public utilities					Wholesale and retail trade			
	Total	Local and interurban passenger transit	Trucking and warehousing	All other transportation	Communication services and utilities, including dumps, snowplowing, road cleaning, etc.	Total	Wholesale trade		
							Total	Durable goods, including machinery, wood, metals, etc.	Nondurable goods, including food, fiber, chemicals, etc.
	(24)	(25)	(26)	(27)	(28)	(29)	(30)	(31)	(32)
<b>BUSINESSES WITH NET INCOME</b>									
Number of returns <sup>1</sup> .....	698,572	117,738	474,460	81,779	24,595	1,722,975	273,503	158,433	115,071
<b>Business receipts, total <sup>1</sup>.....</b>	<b>40,951,001</b>	<b>3,232,777</b>	<b>31,269,699</b>	<b>5,290,682</b>	<b>1,157,843</b>	<b>207,406,229</b>	<b>34,937,772</b>	<b>20,068,742</b>	<b>14,869,029</b>
Income from sales and operations <sup>1</sup> .....	40,578,251	3,228,618	30,957,592	5,262,897	1,129,144	205,007,599	34,481,904	19,759,847	14,722,058
Other business income.....	372,750	*4,159	312,107	27,785	28,699	2,398,630	455,867	308,895	146,972
<b>Business deductions, total <sup>1,2</sup>.....</b>	<b>32,304,535</b>	<b>2,323,509</b>	<b>24,830,626</b>	<b>4,378,206</b>	<b>772,194</b>	<b>183,437,439</b>	<b>29,265,402</b>	<b>16,453,207</b>	<b>12,812,195</b>
Cost of sales and operations.....	6,242,256	*237,294	3,448,531	2,254,496	301,934	131,023,944	22,465,795	12,066,345	10,399,450
Inventory, beginning of year.....	136,483	*2,372	29,538	78,312	*26,260	15,451,337	1,498,548	1,073,600	424,948
Cost of labor.....	1,012,438	*23,531	949,447	*9,382	*30,078	2,372,359	156,511	92,090	64,420
Purchases.....	2,833,183	*175,187	1,016,782	1,394,863	246,350	119,990,314	20,536,512	11,336,099	9,200,413
Materials and supplies.....	292,613	*1,905	263,853	*25,179	*1,676	4,818,779	962,200	437,363	524,838
Other costs.....	2,108,874	*37,941	1,216,082	824,182	*30,669	4,890,503	1,022,005	393,097	628,909
Inventory, end of year.....	141,334	*3,642	27,171	77,423	*33,099	16,499,349	1,709,981	1,265,904	444,078
Advertising expenses.....	126,278	18,544	60,897	42,870	3,967	1,888,996	156,314	124,646	31,668
Bad debts from sales or services.....	13,120	*157	8,456	3,403	*1,104	197,306	41,309	30,071	11,237
Car and truck expenses.....	5,744,136	454,471	5,015,601	197,613	76,450	4,034,684	1,040,559	688,910	351,649
Commissions.....	646,742	92,462	484,240	50,903	19,138	1,463,311	428,905	336,700	92,205
Depletion.....	9,311	--	*6,895	*2,329	*88	5,322	*912	*907	*5
Depreciation.....	3,187,569	100,544	2,869,658	190,579	26,787	2,838,510	432,109	203,831	228,277
Employee benefit programs.....	65,547	*1,327	49,844	13,790	*585	175,292	23,500	13,355	10,145
Insurance.....	1,426,977	139,169	1,194,928	83,871	9,009	1,586,341	188,189	111,001	77,188
Legal and professional services.....	129,333	6,097	96,882	21,307	5,046	733,655	105,561	72,316	33,245
Meals and entertainment deducted.....	509,369	14,685	475,065	13,880	5,739	353,202	140,122	98,797	41,325
Mortgage interest.....	235,186	13,185	217,987	3,478	*536	800,134	66,231	43,087	23,145
Other interest paid on business indebtedness.....	531,476	27,797	457,989	35,064	10,626	919,775	117,475	69,509	47,966
Office expenses.....	190,299	17,318	118,150	44,186	10,644	838,340	176,873	98,332	78,541
Pension and profit-sharing plans.....	6,816	*1,911	3,226	*1,679	--	54,554	11,170	7,385	3,785
Rent on machinery and equipment.....	1,073,418	305,122	681,294	46,598	40,404	812,875	105,052	78,056	26,997
Rent on other business property.....	408,997	71,986	206,956	113,397	16,658	5,852,000	359,138	231,122	128,016
Repairs.....	2,275,014	138,767	2,056,110	63,062	17,074	1,342,330	163,121	78,342	84,780
Salaries and wages.....	2,217,463	65,020	1,808,258	304,619	*39,567	11,410,527	888,512	544,064	344,448
Supplies.....	457,455	21,032	389,886	37,855	8,682	1,768,491	288,163	159,480	128,683
Taxes paid.....	748,237	37,226	658,376	44,522	8,113	3,396,881	246,633	166,700	79,933
Travel.....	409,515	45,514	221,710	131,693	10,597	912,340	341,485	274,118	67,366
Utilities.....	576,229	49,852	402,576	90,390	33,411	3,838,098	386,544	249,862	136,682
Home office business deductions.....	55,182	*1,254	31,837	19,182	*2,909	308,748	119,204	81,574	37,629
Depreciation, Form 8829.....	4,342	--	2,497	*802	*1,042	27,370	6,133	3,412	2,721
Other business deductions.....	4,953,466	448,378	3,829,576	557,249	118,263	6,750,808	954,808	615,229	339,579
<b>Net income <sup>1,2</sup>.....</b>	<b>8,646,516</b>	<b>909,268</b>	<b>6,439,073</b>	<b>912,526</b>	<b>385,649</b>	<b>23,973,769</b>	<b>5,672,370</b>	<b>3,615,535</b>	<b>2,056,834</b>
<b>Returns with Schedule C-EZ:</b>									
Number of returns.....	97,898	16,635	57,326	18,963	*4,975	221,187	20,391	10,383	10,008
Business receipts.....	440,451	61,337	247,349	115,878	*15,887	911,170	95,720	43,221	52,499
Business deductions.....	65,149	14,394	35,700	10,192	*4,863	133,494	17,717	9,464	8,253
<b>Net income.....</b>	<b>375,301</b>	<b>46,943</b>	<b>211,649</b>	<b>105,686</b>	<b>*11,024</b>	<b>777,675</b>	<b>78,003</b>	<b>33,756</b>	<b>44,246</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Wholesale and retail trade--continued						
	Retail trade						
	Total	Building materials, paint, hardware, garden supply, and mobile home dealers					General merchandise stores
		Total	Lumber and other building materials dealers	Paint, glass, and wallpaper stores	Hardware stores	Retail nurseries, garden supply stores, and mobile home dealers	
(33)	(34)	(35)	(36)	(37)	(38)	(39)	
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>2,598,807</b>	<b>45,661</b>	<b>16,066</b>	<b>*1,682</b>	<b>8,945</b>	<b>18,968</b>	<b>37,598</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>209,560,613</b>	<b>8,308,058</b>	<b>2,670,840</b>	<b>*254,646</b>	<b>1,909,283</b>	<b>3,473,289</b>	<b>4,177,822</b>
Income from sales and operations <sup>1</sup> .....	207,143,465	8,276,412	2,666,741	*254,303	1,893,251	3,462,118	4,149,559
Other business income.....	2,417,148	31,646	4,099	*343	16,032	11,171	28,263
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>196,958,197</b>	<b>7,688,568</b>	<b>2,263,704</b>	<b>*241,356</b>	<b>1,847,918</b>	<b>3,335,589</b>	<b>3,959,592</b>
Cost of sales and operations.....	134,507,955	5,285,590	1,479,334	*135,791	1,317,874	2,352,591	2,965,879
Inventory, beginning of year.....	19,690,492	1,128,036	181,070	*31,231	457,474	458,262	432,262
Cost of labor.....	2,903,290	177,847	*7,329	*10,590	*3,410	156,518	37,201
Purchases.....	122,583,879	4,214,774	1,041,617	*96,823	1,252,744	1,823,590	2,680,927
Materials and supplies.....	5,381,999	707,999	403,773	*24,009	*15,864	264,354	119,874
Other costs.....	4,779,878	184,623	46,369	*1,689	13,781	122,784	170,713
Inventory, end of year.....	20,831,582	1,127,691	200,825	*28,550	425,399	472,917	475,098
Advertising expenses.....	2,399,199	105,073	23,445	*6,322	26,730	48,576	45,062
Bad debts from sales or services.....	221,754	9,051	*1,270	*100	6,576	*1,105	6,208
Car and truck expenses.....	4,377,548	182,588	78,932	*9,717	42,422	51,516	43,037
Commissions.....	1,322,168	24,515	*23	*62	*14,684	9,744	21,257
Depletion.....	5,896	*142	--	--	--	*142	--
Depreciation.....	3,606,073	232,193	83,180	*5,044	30,021	113,948	79,043
Employee benefit programs.....	190,126	11,677	*2,048	*193	4,711	4,725	*15,330
Insurance.....	1,798,054	107,307	32,958	*5,220	22,274	46,855	25,956
Legal and professional services.....	906,282	27,679	9,288	*359	6,322	11,710	17,674
Meals and entertainment deducted.....	320,502	10,192	5,111	*568	692	3,820	3,233
Mortgage interest.....	1,095,589	70,209	*9,622	--	21,921	38,665	13,631
Other interest paid on business indebtedness.....	1,266,775	116,051	13,003	*1,088	34,834	67,126	26,347
Office expenses.....	1,023,005	54,053	18,400	*2,638	11,185	21,829	14,182
Pension and profit-sharing plans.....	44,795	*3,315	*2,059	--	*431	*825	--
Rent on machinery and equipment.....	949,423	47,238	17,992	*2,309	21,754	5,183	9,382
Rent on other business property.....	7,303,109	98,782	55,112	*5,729	21,047	16,895	168,329
Repairs.....	1,659,732	71,087	26,645	*417	10,955	33,070	18,015
Salaries and wages.....	13,157,039	544,415	165,316	*40,029	134,518	204,553	191,645
Supplies.....	2,439,947	109,190	57,933	*2,472	15,051	33,734	23,753
Taxes paid.....	3,997,210	152,793	31,834	*13,217	24,177	83,565	60,603
Travel.....	969,340	19,144	7,319	*1,651	3,302	6,871	12,471
Utilities.....	4,822,518	155,191	35,622	*5,733	40,503	73,334	99,222
Home office business deductions.....	325,456	*2,092	*800	--	*1	*1,291	*83
Depreciation, Form 8829.....	34,521	*132	*132	--	--	--	*72
Other business deductions.....	8,132,924	249,000	106,459	*2,696	35,933	103,912	97,850
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>12,664,501</b>	<b>619,490</b>	<b>407,136</b>	<b>*13,289</b>	<b>61,365</b>	<b>137,700</b>	<b>218,230</b>
Net income <sup>1,2</sup> .....	18,301,400	828,470	426,271	*16,968	147,936	237,295	311,079
Deficit <sup>2</sup> .....	5,636,899	208,980	*19,136	*3,678	86,571	99,595	92,849

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Wholesale and retail trade--continued						
	Retail trade						
	Total	Building materials, paint, hardware, garden supply, and mobile home dealers					General merchandise stores
		Total	Lumber and other building materials dealers	Paint, glass, and wallpaper stores	Hardware stores	Retail nurseries, garden supply stores, and mobile home dealers	
(33)	(34)	(35)	(36)	(37)	(38)	(39)	
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	1,449,472	32,319	14,302	*192	6,054	11,772	27,268
Business receipts, total <sup>1</sup> .....	172,468,457	7,057,571	2,497,058	*229,206	1,487,909	2,843,398	3,554,656
Income from sales and operations <sup>1</sup> .....	170,525,694	7,032,359	2,493,551	*228,863	1,476,747	2,833,198	3,528,999
Other business income.....	1,942,763	25,212	3,506	*343	11,162	10,200	25,657
Business deductions, total <sup>1,2</sup> .....	154,172,037	6,229,101	2,070,786	*212,239	1,339,973	2,606,103	3,243,577
Cost of sales and operations.....	108,558,149	4,385,034	1,357,336	*128,877	964,588	1,934,232	2,533,309
Inventory, beginning of year.....	13,952,789	772,188	119,047	*7,066	275,795	370,281	361,637
Cost of labor.....	2,215,848	128,968	*7,329	*10,590	*2,075	108,974	*31,983
Purchases.....	99,453,802	3,485,053	922,440	*92,347	973,580	1,496,687	2,261,056
Materials and supplies.....	3,856,579	649,373	*400,704	*24,009	*15,864	208,796	*95,940
Other costs.....	3,868,498	174,651	45,939	*1,689	13,566	113,457	164,577
Inventory, end of year.....	14,789,368	825,199	138,122	*6,824	316,291	363,962	381,884
Advertising expenses.....	1,732,681	83,417	22,091	*5,010	19,244	37,071	32,926
Bad debts from sales or services.....	155,997	6,186	*1,184	*100	4,490	*412	*1,551
Car and truck expenses.....	2,994,126	147,643	74,433	*3,536	27,721	41,953	31,747
Commissions.....	1,034,406	24,361	*5	*62	*14,681	9,612	*11,328
Depletion.....	4,409	--	--	--	--	--	--
Depreciation.....	2,406,402	154,945	66,070	*2,658	23,438	62,778	60,112
Employee benefit programs.....	151,792	8,688	*1,831	*193	*2,964	3,701	*14,667
Insurance.....	1,398,152	78,987	27,638	*4,910	14,929	31,511	18,849
Legal and professional services.....	628,094	21,888	9,080	*322	4,073	8,413	10,690
Meals and entertainment deducted.....	213,081	9,488	5,109	*568	*678	3,134	2,063
Mortgage interest.....	733,903	42,780	*9,438	--	9,801	23,541	6,509
Other interest paid on business indebtedness.....	802,300	80,989	11,607	*1,088	20,295	47,999	22,541
Office expenses.....	661,467	44,707	17,326	*1,728	9,674	15,979	7,406
Pension and profit-sharing plans.....	43,384	*3,247	*2,059	--	*431	*758	--
Rent on machinery and equipment.....	707,822	36,550	17,960	*503	13,958	4,129	5,609
Rent on other business property.....	5,492,862	82,684	50,802	*5,729	15,778	10,376	129,376
Repairs.....	1,179,209	49,531	25,006	*355	8,520	15,650	10,281
Salaries and wages.....	10,522,015	460,939	150,048	*40,029	96,689	174,174	138,567
Supplies.....	1,480,327	81,695	56,193	--	13,645	11,857	10,303
Taxes paid.....	3,150,248	122,727	30,010	*12,388	18,845	61,484	45,514
Travel.....	570,855	14,085	7,297	*155	2,583	4,049	6,266
Utilities.....	3,451,554	95,468	31,270	*2,069	27,012	35,117	79,065
Home office business deductions.....	189,544	*1,423	*495	--	*1	*927	--
Depreciation, Form 8829.....	21,236	*132	*132	--	--	--	--
Other business deductions.....	5,796,000	191,636	96,498	*1,957	25,935	67,246	63,499
<b>Net income <sup>1,2</sup>.....</b>	<b>18,301,400</b>	<b>828,470</b>	<b>426,271</b>	<b>*16,968</b>	<b>147,936</b>	<b>237,295</b>	<b>311,079</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	200,797	*149	--	--	--	*149	*1,277
Business receipts.....	815,450	*155	--	--	--	*155	*1,698
Business deductions.....	115,778	*1	--	--	--	*1	*1,400
<b>Net income.....</b>	<b>699,673</b>	<b>*154</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>*154</b>	<b>*299</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Wholesale and retail trade--continued							
	Retail trade--continued							
	Food stores			Automotive dealers and service stations				
	Total	Grocery stores	All other food stores	Total	New car dealers (franchised)	Used car dealers	Gasoline service stations	All other automotive dealers
(40)	(41)	(42)	(43)	(44)	(45)	(46)	(47)	
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>								
<b>Number of returns</b> <sup>1</sup> .....	<b>107,841</b>	<b>65,192</b>	<b>42,649</b>	<b>166,486</b>	<b>14,361</b>	<b>56,845</b>	<b>37,767</b>	<b>57,513</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>27,790,075</b>	<b>20,918,448</b>	<b>6,871,628</b>	<b>53,982,056</b>	<b>2,584,293</b>	<b>15,782,609</b>	<b>25,944,927</b>	<b>9,670,226</b>
Income from sales and operations <sup>1</sup> .....	27,335,625	20,521,003	6,814,622	53,650,727	2,545,544	15,681,757	25,803,809	9,619,617
Other business income.....	454,450	397,445	57,005	331,328	38,749	100,852	141,118	50,609
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>26,424,684</b>	<b>20,036,555</b>	<b>6,388,129</b>	<b>52,390,894</b>	<b>2,525,275</b>	<b>15,413,474</b>	<b>25,449,960</b>	<b>9,002,185</b>
Cost of sales and operations.....	20,411,842	15,969,094	4,442,747	43,893,219	2,234,487	13,132,087	21,677,856	6,848,789
Inventory, beginning of year.....	1,414,620	1,259,582	155,039	4,131,442	358,500	1,623,873	735,314	1,413,755
Cost of labor.....	205,841	91,930	113,910	582,333	*34,232	242,147	192,656	113,298
Purchases.....	19,322,101	15,315,921	4,006,180	41,115,488	2,090,927	11,967,440	20,417,209	6,639,913
Materials and supplies.....	385,518	89,648	295,869	1,158,766	*2,757	519,357	602,944	33,708
Other costs.....	575,524	516,424	59,100	1,329,700	115,470	613,591	428,415	172,224
Inventory, end of year.....	1,491,762	1,304,411	187,352	4,424,511	367,400	1,834,321	698,682	1,524,109
Advertising expenses.....	112,065	77,495	34,570	259,908	14,864	90,802	60,287	93,955
Bad debts from sales or services.....	41,255	40,535	*719	56,067	433	22,577	12,219	20,838
Car and truck expenses.....	184,053	96,635	87,418	345,472	21,958	125,512	68,381	129,620
Commissions.....	64,439	62,635	*1,804	207,109	10,898	72,244	5,197	118,770
Depletion.....	*76	*76	--	*3,552	*425	*2,125	*3	*1,000
Depreciation.....	284,206	183,556	100,651	514,682	17,405	95,758	245,683	155,837
Employee benefit programs.....	18,290	14,021	*4,270	44,193	5,459	7,077	18,211	13,446
Insurance.....	200,105	127,316	72,789	373,145	15,781	134,769	136,934	85,662
Legal and professional services.....	74,710	51,102	23,608	115,752	2,564	37,970	54,933	20,285
Meals and entertainment deducted.....	4,827	1,496	3,331	22,795	3,753	9,829	1,696	7,517
Mortgage interest.....	106,056	67,940	38,116	261,238	9,919	73,077	133,324	44,918
Other interest paid on business indebtedness.....	85,501	67,021	18,480	264,472	17,380	94,841	76,414	75,837
Office expenses.....	32,392	18,751	13,641	133,120	4,837	50,400	29,263	48,619
Pension and profit-sharing plans.....	1,926	1,830	*96	4,680	*102	*960	*2,920	*698
Rent on machinery and equipment.....	94,733	61,064	33,669	130,767	1,940	12,814	81,181	34,831
Rent on other business property.....	672,293	396,770	275,523	700,158	16,576	153,058	421,056	109,468
Repairs.....	226,075	152,369	73,706	309,001	6,160	139,212	111,515	52,114
Salaries and wages.....	1,621,320	1,093,911	527,409	1,961,106	57,768	295,786	1,156,214	451,338
Supplies.....	207,016	89,640	117,376	282,776	7,434	90,374	117,349	67,620
Taxes paid.....	436,552	313,545	123,006	608,490	14,918	138,799	318,864	135,909
Travel.....	24,979	19,149	5,830	76,969	7,560	22,629	4,114	42,666
Utilities.....	655,520	464,156	191,364	639,654	17,005	141,485	338,615	142,549
Home office business deductions.....	*3,964	*413	*3,551	4,057	--	*1,610	*93	*2,354
Depreciation, Form 8829.....	*49	*49	--	*169	--	--	*22	*148
Other business deductions.....	849,926	661,155	188,771	1,175,374	34,933	466,965	376,556	296,920
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>1,365,387</b>	<b>881,893</b>	<b>483,495</b>	<b>1,591,499</b>	<b>59,018</b>	<b>369,525</b>	<b>494,875</b>	<b>668,081</b>
Net income <sup>1,2</sup> .....	1,548,620	972,274	576,347	2,216,032	110,053	650,119	637,476	818,384
Deficit <sup>2</sup> .....	183,233	90,381	92,852	624,533	51,034	280,594	142,601	150,303

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Wholesale and retail trade--continued							
	Retail trade--continued							
	Food stores			Automotive dealers and service stations				
	Total	Grocery stores	All other food stores	Total	New car dealers (franchised)	Used car dealers	Gasoline service stations	All other automotive dealers
(40)	(41)	(42)	(43)	(44)	(45)	(46)	(47)	
<b>BUSINESSES WITH NET INCOME</b>								
Number of returns <sup>1</sup> .....	86,509	57,107	29,402	115,636	8,993	38,432	26,747	41,465
Business receipts, total <sup>1</sup> .....	24,387,505	18,604,473	5,783,032	43,404,107	2,226,728	12,843,975	20,259,927	8,073,476
Income from sales and operations <sup>1</sup> .....	23,958,570	18,232,022	5,726,548	43,126,110	2,199,070	12,755,719	20,140,993	8,030,328
Other business income.....	428,935	372,451	56,484	277,997	27,658	88,256	118,934	43,148
Business deductions, total <sup>1,2</sup> .....	22,838,885	17,632,199	5,206,685	41,188,465	2,116,676	12,194,246	19,622,451	7,255,092
Cost of sales and operations.....	17,921,376	14,100,988	3,820,388	34,767,450	1,922,366	10,492,921	16,639,789	5,712,374
Inventory, beginning of year.....	1,226,144	1,108,992	117,152	3,067,936	326,904	1,158,225	471,420	1,111,386
Cost of labor.....	167,444	60,864	106,579	431,957	*10,986	183,354	179,777	57,840
Purchases.....	17,082,430	13,682,097	3,400,332	32,956,510	1,800,465	9,522,743	16,144,112	5,489,189
Materials and supplies.....	334,367	43,888	290,478	526,945	*2,130	436,024	*55,342	33,449
Other costs.....	405,376	359,009	46,367	1,074,563	111,719	552,839	253,572	156,434
Inventory, end of year.....	1,294,384	1,153,863	140,521	3,290,461	329,839	1,360,264	464,434	1,135,924
Advertising expenses.....	95,394	69,202	26,192	206,131	12,666	71,588	50,857	71,021
Bad debts from sales or services.....	31,554	30,835	*719	48,671	*429	18,937	10,645	18,660
Car and truck expenses.....	152,856	89,242	63,613	248,573	9,009	95,386	53,984	90,194
Commissions.....	64,384	62,580	*1,804	166,885	*4,013	53,801	2,033	107,038
Depletion.....	*76	*76	--	*3,549	*425	*2,125	--	*1,000
Depreciation.....	216,618	150,384	66,234	358,257	10,572	59,264	181,568	106,852
Employee benefit programs.....	16,177	11,907	*4,270	33,603	2,819	4,296	15,016	11,472
Insurance.....	162,052	113,356	48,696	286,682	11,414	96,499	109,864	68,905
Legal and professional services.....	57,551	44,761	12,790	81,774	1,896	27,216	37,281	15,381
Meals and entertainment deducted.....	4,602	1,451	3,151	14,506	532	7,064	1,448	5,462
Mortgage interest.....	82,346	54,157	28,189	180,113	3,942	46,308	91,887	37,976
Other interest paid on business indebtedness.....	72,334	56,806	15,527	159,223	11,715	58,239	48,894	40,375
Office expenses.....	26,843	15,685	11,158	102,481	3,656	38,164	26,215	34,445
Pension and profit-sharing plans.....	1,862	*1,766	*96	4,678	*102	*958	*2,920	*698
Rent on machinery and equipment.....	88,672	58,232	30,440	109,779	478	11,880	73,144	24,277
Rent on other business property.....	557,593	367,338	190,255	556,955	16,115	115,701	345,866	79,272
Repairs.....	171,553	133,319	38,234	218,999	3,994	95,728	81,176	38,101
Salaries and wages.....	1,320,018	954,901	365,117	1,583,382	55,537	267,775	939,558	320,513
Supplies.....	167,773	79,949	87,824	208,589	2,749	60,182	100,665	44,993
Taxes paid.....	367,042	282,537	84,505	466,012	9,629	99,109	255,186	102,089
Travel.....	21,392	17,377	4,015	39,877	1,399	14,756	3,282	20,440
Utilities.....	546,710	411,006	135,704	461,422	10,493	94,160	253,787	102,982
Home office business deductions.....	*1,222	*413	*809	3,166	--	*1,598	*84	*1,484
Depreciation, Form 8829.....	*49	*49	--	*169	--	--	*22	*148
Other business deductions.....	680,324	519,053	161,272	874,571	20,010	359,875	296,221	198,465
<b>Net income <sup>1,2</sup>.....</b>	<b>1,548,620</b>	<b>972,274</b>	<b>576,347</b>	<b>2,216,032</b>	<b>110,053</b>	<b>650,119</b>	<b>637,476</b>	<b>818,384</b>
<b>Returns with Schedule C-EZ:</b>								
Number of returns.....	*11,587	*8,684	*2,903	16,500	*3,822	*5,663	*931	*6,084
Business receipts.....	*79,478	*57,513	*21,965	58,851	*30,201	*11,660	*10,986	*6,003
Business deductions.....	*10,563	*4,879	*5,684	3,138	*715	*719	*1,081	*623
<b>Net income.....</b>	<b>*68,916</b>	<b>*52,634</b>	<b>*16,281</b>	<b>55,713</b>	<b>*29,486</b>	<b>*10,941</b>	<b>*9,905</b>	<b>*5,381</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Wholesale and retail trade--continued							
	Retail trade--continued							
	Apparel and accessory stores	Furniture and home furnishings stores	Eating places	Drinking places	Drug stores	Liquor stores	Used merchandise and antique stores	Sporting goods and bicycle shops
	(48)	(49)	(50)	(51)	(52)	(53)	(54)	(55)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>								
<b>Number of returns</b> <sup>1</sup> .....	<b>89,345</b>	<b>101,131</b>	<b>146,470</b>	<b>33,546</b>	<b>11,213</b>	<b>20,012</b>	<b>103,373</b>	<b>32,607</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>8,036,860</b>	<b>10,636,844</b>	<b>23,990,547</b>	<b>2,846,173</b>	<b>3,982,702</b>	<b>4,596,637</b>	<b>3,633,579</b>	<b>4,535,328</b>
Income from sales and operations <sup>1</sup> .....	7,979,402	10,504,547	23,855,989	2,778,405	3,966,592	4,503,561	3,557,349	4,505,995
Other business income.....	57,459	132,297	134,558	67,768	16,110	93,076	76,230	29,333
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>7,438,835</b>	<b>9,591,215</b>	<b>22,498,130</b>	<b>2,763,743</b>	<b>3,682,526</b>	<b>4,404,592</b>	<b>3,513,557</b>	<b>4,338,300</b>
Cost of sales and operations.....	4,745,468	6,061,534	10,471,946	1,308,441	3,085,269	3,423,298	1,984,611	3,355,395
Inventory, beginning of year.....	1,467,220	1,214,493	346,570	67,937	285,407	525,246	1,124,153	734,339
Cost of labor.....	99,716	322,236	607,750	*47,448	*19,966	--	7,388	*63,183
Purchases.....	4,383,914	5,271,324	8,961,115	1,146,671	2,788,961	3,381,724	1,824,760	3,090,785
Materials and supplies.....	155,375	235,481	609,943	75,582	*181,604	*54,503	77,687	*22,636
Other costs.....	104,285	251,858	365,160	*38,557	*132,472	*13,751	144,478	232,563
Inventory, end of year.....	1,465,041	1,233,858	418,592	67,754	323,141	551,926	1,193,854	788,111
Advertising expenses.....	127,634	247,622	420,285	44,528	17,251	27,062	43,027	58,458
Bad debts from sales or services.....	5,736	18,644	26,925	*1,206	2,075	3,465	*1,700	3,361
Car and truck expenses.....	123,656	229,781	205,780	48,205	12,070	19,307	168,832	42,701
Commissions.....	36,538	125,169	18,958	*7,619	*2,719	*4,560	41,878	48,501
Depletion.....	*27	*70	*256	--	--	*( <sup>3</sup> )	*14	*31
Depreciation.....	114,850	206,617	666,201	82,960	30,193	47,863	105,726	50,803
Employee benefit programs.....	6,375	15,002	15,557	*2,038	5,385	*404	*1,113	*6,862
Insurance.....	56,013	99,485	340,892	50,360	24,571	32,512	22,781	35,215
Legal and professional services.....	63,069	61,936	166,030	27,041	10,487	17,643	16,514	15,425
Meals and entertainment deducted.....	13,072	21,769	8,140	2,060	*892	*1,759	14,926	5,545
Mortgage interest.....	47,600	63,600	198,880	60,602	*4,127	28,195	30,989	14,245
Other interest paid on business indebtedness.....	41,529	57,803	198,982	16,477	5,280	10,271	32,794	29,325
Office expenses.....	53,687	65,189	66,833	9,603	12,567	6,749	36,974	21,661
Pension and profit-sharing plans.....	*1,863	3,546	4,718	--	*2,867	*1,484	*92	*772
Rent on machinery and equipment.....	40,424	55,653	158,883	19,734	3,708	22,615	33,155	19,665
Rent on other business property.....	579,793	437,671	1,531,178	108,122	32,434	204,446	378,679	135,155
Repairs.....	36,531	63,592	355,086	78,839	10,145	29,999	39,691	16,696
Salaries and wages.....	539,443	676,527	3,993,173	354,845	258,557	184,291	101,918	148,072
Supplies.....	109,439	83,753	365,747	45,518	16,463	32,076	65,828	27,197
Taxes paid.....	172,846	194,510	995,662	167,016	33,146	114,343	80,945	81,061
Travel.....	50,117	46,644	32,756	1,869	3,135	4,821	44,065	15,338
Utilities.....	187,936	236,791	1,094,063	161,722	27,681	103,432	93,876	59,955
Home office business deductions.....	19,251	20,404	5,471	--	--	--	*5,326	*2,077
Depreciation, Form 8829.....	*1,487	*1,040	*609	--	--	--	*1,446	*498
Other business deductions.....	260,729	490,160	1,155,727	164,938	77,311	82,822	168,102	144,785
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>597,527</b>	<b>1,045,630</b>	<b>1,492,603</b>	<b>82,430</b>	<b>300,176</b>	<b>192,045</b>	<b>120,121</b>	<b>197,027</b>
Net income <sup>1,2</sup> .....	842,299	1,207,750	1,953,681	270,431	317,420	223,527	380,473	299,882
Deficit <sup>2</sup> .....	244,772	162,121	461,078	188,001	*17,244	*31,482	260,352	102,854

Footnotes at end of table.



# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Wholesale and retail trade--continued							
	Retail trade--continued							
	Apparel and accessory stores	Furniture and home furnishings stores	Eating places	Drinking places	Drug stores	Liquor stores	Used merchandise and antique stores	Sporting goods and bicycle shops
	(48)	(49)	(50)	(51)	(52)	(53)	(54)	(55)
<b>BUSINESSES WITH NET INCOME</b>								
Number of returns <sup>1</sup> .....	58,267	78,620	92,587	17,037	10,348	17,407	45,176	17,570
<b>Business receipts, total <sup>1</sup>.....</b>	<b>6,833,163</b>	<b>9,352,390</b>	<b>19,857,084</b>	<b>1,931,436</b>	<b>3,597,567</b>	<b>4,330,901</b>	<b>2,839,947</b>	<b>3,574,949</b>
Income from sales and operations <sup>1</sup> .....	6,782,798	9,234,003	19,761,766	1,871,957	3,585,654	4,258,524	2,790,219	3,546,729
Other business income.....	50,365	118,387	95,317	59,479	11,913	72,376	49,728	28,220
<b>Business deductions, total <sup>1,2</sup>.....</b>	<b>5,990,366</b>	<b>8,144,639</b>	<b>17,903,566</b>	<b>1,661,005</b>	<b>3,280,147</b>	<b>4,107,373</b>	<b>2,459,473</b>	<b>3,275,067</b>
Cost of sales and operations.....	3,875,499	5,177,562	8,470,773	816,091	2,763,494	3,247,373	1,548,182	2,589,317
Inventory, beginning of year.....	1,072,364	975,733	280,063	45,011	244,892	474,530	660,542	489,073
Cost of labor.....	75,312	272,805	482,143	*12,875	*13,412	--	*6,097	*62,669
Purchases.....	3,725,672	4,542,467	7,277,887	723,005	2,470,465	3,191,816	1,477,386	2,322,762
Materials and supplies.....	16,336	217,141	516,540	*40,425	*181,199	*52,840	71,392	*22,088
Other costs.....	92,579	214,925	257,329	*38,171	*132,393	*9,792	57,385	214,746
Inventory, end of year.....	1,106,764	1,045,510	343,189	43,397	278,867	481,606	724,620	522,021
Advertising expenses.....	88,307	203,024	367,119	24,663	15,134	21,263	27,722	43,185
Bad debts from sales or services.....	3,362	14,447	1,933	*1,205	1,874	3,465	*1,635	*1,894
Car and truck expenses.....	89,827	203,240	154,984	33,697	11,265	18,103	86,418	29,473
Commissions.....	27,171	87,120	14,547	*7,619	*2,677	*642	22,149	*46,917
Depletion.....	*( <sup>3</sup> )	*70	*129	--	--	*( <sup>3</sup> )	*14	*31
Depreciation.....	81,017	179,515	493,214	47,710	27,322	45,971	47,241	21,171
Employee benefit programs.....	5,948	13,534	13,521	*2,038	5,385	*404	*1,102	*6,325
Insurance.....	45,914	86,603	274,938	33,617	22,123	29,443	14,332	27,299
Legal and professional services.....	42,302	48,531	120,164	15,897	7,889	15,041	8,169	12,482
Meals and entertainment deducted.....	7,112	19,882	5,284	*2,020	*882	*1,483	10,135	4,730
Mortgage interest.....	31,635	56,978	143,332	35,320	*3,440	28,138	15,487	12,353
Other interest paid on business indebtedness.....	29,099	45,190	138,327	*8,661	3,381	9,942	16,211	12,939
Office expenses.....	38,030	53,765	50,633	5,876	10,979	6,163	20,543	15,319
Pension and profit-sharing plans.....	*1,863	3,417	4,718	--	*2,476	*1,484	*92	*758
Rent on machinery and equipment.....	19,258	44,307	119,961	13,382	*3,105	22,059	23,549	16,840
Rent on other business property.....	467,283	341,346	1,221,651	43,280	21,855	193,648	221,210	90,360
Repairs.....	30,504	52,317	260,431	47,435	8,738	23,228	24,231	11,804
Salaries and wages.....	470,118	580,280	3,222,085	201,146	229,558	151,512	80,588	111,286
Supplies.....	85,602	64,794	234,879	24,128	8,508	25,954	15,917	18,954
Taxes paid.....	148,340	166,652	805,421	108,534	29,825	102,708	58,301	67,010
Travel.....	36,232	41,132	25,859	*1,538	2,995	*3,861	30,186	12,962
Utilities.....	152,761	199,173	821,792	83,609	21,583	92,643	63,786	39,107
Home office business deductions.....	*11,061	7,032	5,369	--	--	--	*2,683	*2,077
Depreciation, Form 8829.....	*1,074	*1,039	*582	--	--	--	*486	*498
Other business deductions.....	196,911	446,984	932,500	103,539	71,463	61,670	119,589	80,473
<b>Net income <sup>1,2</sup>.....</b>	<b>842,299</b>	<b>1,207,750</b>	<b>1,953,681</b>	<b>270,431</b>	<b>317,420</b>	<b>223,527</b>	<b>380,473</b>	<b>299,882</b>
<b>Returns with Schedule C-EZ:</b>								
Number of returns.....	*4,004	*11,562	*3,860	*2,861	*3,957	*1,895	*975	*3
Business receipts.....	*15,776	*36,245	*27,246	*4,601	*6,359	*13,784	*5,220	*2
Business deductions.....	*5,208	*7,745	--	--	*4,195	*1,174	*1	--
<b>Net income.....</b>	<b>*10,568</b>	<b>*28,500</b>	<b>*27,246</b>	<b>*4,601</b>	<b>*2,165</b>	<b>*12,610</b>	<b>*5,219</b>	<b>*2</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Wholesale and retail trade--continued			Finance, insurance, and real estate				
	Retail trade--continued			Total	Finance			
	Sales by door-to-door, telephone, etc.	Gift, novelty, and souvenir shops	All other retail stores		Total	Credit agencies and mortgage bankers	Security and commodity brokers and services	Other financial services
	(56)	(57)	(58)	(59)	(60)	(61)	(62)	(63)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>								
<b>Number of returns</b> <sup>1</sup> .....	<b>922,517</b>	<b>105,035</b>	<b>675,971</b>	<b>1,409,882</b>	<b>211,185</b>	<b>27,309</b>	<b>32,145</b>	<b>151,731</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>15,089,357</b>	<b>3,497,324</b>	<b>34,457,252</b>	<b>100,957,574</b>	<b>39,876,908</b>	<b>1,712,355</b>	<b>12,037,003</b>	<b>26,127,550</b>
Income from sales and operations <sup>1</sup> .....	14,628,261	3,471,526	33,979,515	98,554,731	39,105,851	1,689,344	11,706,042	25,710,464
Other business income.....	461,095	25,798	477,738	2,402,843	771,057	*23,010	330,961	417,086
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>13,176,898</b>	<b>3,496,514</b>	<b>31,590,148</b>	<b>70,611,369</b>	<b>36,055,533</b>	<b>1,351,705</b>	<b>11,108,383</b>	<b>23,595,445</b>
Cost of sales and operations.....	6,685,662	1,964,446	18,865,355	34,007,108	28,620,166	659,318	9,028,529	18,932,319
Inventory, beginning of year.....	1,047,103	768,177	5,003,486	1,490,637	142,559	*28,916	*19,130	94,513
Cost of labor.....	183,827	49,283	499,271	697,829	415,378	*5,730	*385,630	24,018
Purchases.....	5,869,798	1,646,342	16,885,196	22,393,354	19,946,646	*333,041	6,873,754	12,739,850
Materials and supplies.....	589,322	81,126	926,582	451,715	19,230	*187	*5,450	13,593
Other costs.....	215,930	304,227	716,037	10,618,469	8,258,725	*320,331	1,773,007	6,165,388
Inventory, end of year.....	1,220,317	884,708	5,165,218	1,644,894	162,371	*28,887	28,442	105,042
Advertising expenses.....	212,430	80,641	598,152	1,950,220	186,423	56,163	10,846	119,414
Bad debts from sales or services.....	18,050	822	27,188	160,224	60,751	*12,120	*710	47,921
Car and truck expenses.....	1,547,115	91,888	1,133,064	4,499,915	401,761	67,523	48,315	285,923
Commissions.....	354,504	15,893	348,510	3,970,925	668,436	87,801	115,832	464,804
Depletion.....	*1,171	*250	*307	15,514	3,046	--	*302	2,744
Depreciation.....	329,281	68,657	792,798	1,593,306	217,787	26,841	31,244	159,702
Employee benefit programs.....	4,051	1,096	42,754	168,952	9,736	*692	3,759	5,285
Insurance.....	82,507	35,368	311,838	644,219	66,497	8,072	9,311	49,114
Legal and professional services.....	87,595	33,668	171,058	819,966	222,620	16,927	35,294	170,400
Meals and entertainment deducted.....	122,661	11,605	77,026	750,952	102,986	13,979	25,557	63,451
Mortgage interest.....	46,718	18,062	131,436	460,374	31,104	*1,186	3,805	26,113
Other interest paid on business indebtedness.....	92,714	30,712	258,519	776,665	406,777	29,629	52,833	324,315
Office expenses.....	209,408	37,297	269,290	1,817,769	202,719	26,083	38,007	138,629
Pension and profit-sharing plans.....	*4,065	--	15,469	91,496	10,719	--	*946	9,773
Rent on machinery and equipment.....	109,401	22,159	181,908	624,357	64,321	20,822	12,814	30,684
Rent on other business property.....	285,277	317,276	1,653,514	1,509,656	245,282	30,908	66,239	148,135
Repairs.....	107,231	24,592	273,152	524,116	54,801	8,151	11,941	34,709
Salaries and wages.....	258,219	217,537	2,105,973	3,166,540	551,244	37,038	65,315	448,891
Supplies.....	401,977	98,045	571,168	879,324	131,972	24,840	8,450	98,683
Taxes paid.....	145,508	64,421	689,313	667,131	87,758	6,533	14,449	66,775
Travel.....	336,547	53,458	247,027	823,794	150,412	14,917	30,958	104,537
Utilities.....	379,650	107,931	819,894	1,762,838	226,100	44,864	42,678	138,558
Home office business deductions.....	136,940	*16,276	109,513	316,449	70,908	*15,024	9,420	46,464
Depreciation, Form 8829.....	16,324	*582	12,114	33,722	9,767	--	3,182	6,585
Other business deductions.....	1,176,728	178,240	1,861,233	8,565,249	3,253,108	141,601	1,440,402	1,671,105
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>1,932,611</b>	<b>807</b>	<b>2,908,918</b>	<b>30,333,746</b>	<b>3,823,357</b>	<b>360,650</b>	<b>928,620</b>	<b>2,534,087</b>
Net income <sup>1,2</sup> .....	3,341,242	314,584	4,245,911	33,006,666	4,798,819	392,750	1,191,625	3,214,444
Deficit <sup>2</sup> .....	1,408,631	313,777	1,336,993	2,672,919	975,462	32,100	263,006	680,356

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Wholesale and retail trade--continued			Finance, insurance, and real estate				
	Retail trade--continued			Total	Finance			
	Sales by door-to-door, telephone, etc.	Gift, novelty, and souvenir shops	All other retail stores		Total	Credit agencies and mortgage bankers	Security and commodity brokers and services	Other financial services
	(56)	(57)	(58)	(59)	(60)	(61)	(62)	(63)
<b>BUSINESSES WITH NET INCOME</b>								
Number of returns <sup>1</sup> .....	453,402	43,351	353,975	1,055,462	142,524	20,524	20,223	101,776
<b>Business receipts, total <sup>1</sup>.....</b>	<b>11,717,896</b>	<b>2,650,555</b>	<b>27,378,733</b>	<b>82,796,109</b>	<b>26,145,096</b>	<b>1,672,279</b>	<b>6,844,039</b>	<b>17,628,777</b>
Income from sales and operations <sup>1</sup> .....	11,421,746	2,625,564	27,000,697	80,805,112	25,545,028	1,649,748	6,625,212	17,270,068
Other business income.....	296,150	24,991	378,036	1,990,997	600,067	*22,531	218,827	358,709
<b>Business deductions, total <sup>1,2</sup>.....</b>	<b>8,376,657</b>	<b>2,335,971</b>	<b>23,137,745</b>	<b>49,789,978</b>	<b>21,346,277</b>	<b>1,279,529</b>	<b>5,652,414</b>	<b>14,414,334</b>
Cost of sales and operations.....	4,571,456	1,440,592	14,450,643	20,135,640	16,429,672	659,318	4,187,726	11,582,628
Inventory, beginning of year.....	509,326	440,190	3,333,160	678,866	70,034	*28,916	*2,491	38,627
Cost of labor.....	156,095	18,876	355,213	568,435	321,390	*5,730	*291,687	*23,973
Purchases.....	3,847,261	1,177,058	12,912,974	13,041,628	11,223,750	*333,041	2,812,580	8,078,129
Materials and supplies.....	455,241	38,439	638,312	373,332	18,679	*187	*5,061	13,431
Other costs.....	160,109	292,025	579,878	6,285,432	4,871,629	*320,331	1,081,018	3,470,281
Inventory, end of year.....	556,576	525,996	3,368,894	812,054	75,811	*28,887	*5,110	41,813
Advertising expenses.....	111,421	46,764	366,211	1,751,810	156,755	52,101	9,621	95,032
Bad debts from sales or services.....	14,764	116	23,338	79,383	24,574	*1,531	*518	22,525
Car and truck expenses.....	973,394	47,640	765,266	3,763,473	317,509	61,508	43,645	212,356
Commissions.....	260,648	7,877	290,080	3,231,012	405,003	81,779	51,125	272,099
Depletion.....	*520	*19	*2	3,709	818	--	*302	516
Depreciation.....	168,202	28,607	476,499	1,286,719	178,992	25,539	23,657	129,796
Employee benefit programs.....	3,982	*431	25,987	158,778	8,615	*692	3,063	4,860
Insurance.....	65,854	19,473	231,986	543,498	56,116	7,995	7,442	40,679
Legal and professional services.....	45,079	20,775	119,864	674,809	182,008	13,971	30,260	137,778
Meals and entertainment deducted.....	75,030	4,685	51,176	661,509	87,724	13,294	20,908	53,523
Mortgage interest.....	25,323	3,652	66,498	295,647	17,946	*1,186	*487	16,273
Other interest paid on business indebtedness.....	38,955	12,137	152,373	405,650	145,111	27,431	14,119	103,561
Office expenses.....	90,881	19,986	167,855	1,538,713	169,389	24,252	32,113	113,025
Pension and profit-sharing plans.....	*4,065	--	14,723	90,088	9,767	--	*652	9,114
Rent on machinery and equipment.....	71,891	10,123	122,737	569,651	60,954	20,815	11,884	28,254
Rent on other business property.....	200,934	198,305	1,166,382	1,359,146	168,548	28,063	16,248	124,237
Repairs.....	57,833	17,220	195,103	419,651	43,129	8,091	4,359	30,678
Salaries and wages.....	229,142	166,541	1,576,854	2,927,640	511,859	37,038	42,313	432,508
Supplies.....	173,084	40,859	319,288	759,362	100,887	21,615	5,250	74,022
Taxes paid.....	101,700	45,173	515,287	544,145	74,840	5,932	12,152	56,756
Travel.....	161,015	24,748	148,706	680,712	126,363	14,294	27,973	84,096
Utilities.....	206,793	49,467	538,173	1,493,811	182,889	39,776	34,861	108,251
Home office business deductions.....	72,031	*4,088	79,392	288,924	65,595	*15,024	*9,282	41,289
Depreciation, Form 8829.....	9,516	*422	7,270	31,003	9,296	--	*3,150	6,146
Other business deductions.....	613,689	120,521	1,238,629	6,084,663	1,815,475	117,610	1,062,024	635,841
<b>Net income <sup>1,2</sup>.....</b>	<b>3,341,242</b>	<b>314,584</b>	<b>4,245,911</b>	<b>33,006,666</b>	<b>4,798,819</b>	<b>392,750</b>	<b>1,191,625</b>	<b>3,214,444</b>
<b>Returns with Schedule C-EZ:</b>								
Number of returns.....	85,602	*4,790	51,775	111,114	23,353	*4,832	*530	17,991
Business receipts.....	375,539	*15,947	174,548	691,150	109,198	*18,362	*51,295	39,542
Business deductions.....	41,489	*6,173	34,692	57,145	8,099	*673	*430	6,996
<b>Net income.....</b>	<b>334,050</b>	<b>*9,774</b>	<b>139,856</b>	<b>634,005</b>	<b>101,099</b>	<b>*17,689</b>	<b>*50,865</b>	<b>32,546</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Finance, insurance, and real estate--continued						
	Insurance		Real estate				
	Insurance agents and brokers	Insurance services	Total	Operators and lessors	Real estate agents and brokers	Subdividers and developers	All other real estate
	(64)	(65)	(66)	(67)	(68)	(69)	(70)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>294,680</b>	<b>93,095</b>	<b>810,923</b>	<b>16,372</b>	<b>686,323</b>	<b>14,451</b>	<b>93,776</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>19,017,013</b>	<b>2,349,272</b>	<b>39,714,382</b>	<b>863,728</b>	<b>33,073,252</b>	<b>1,526,041</b>	<b>4,251,361</b>
Income from sales and operations <sup>1</sup> .....	18,382,412	2,309,497	38,756,971	840,542	32,360,181	1,378,272	4,177,976
Other business income.....	634,601	39,775	957,411	23,186	713,071	147,769	73,385
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>10,942,961</b>	<b>1,280,807</b>	<b>22,332,068</b>	<b>639,396</b>	<b>17,805,409</b>	<b>1,329,052</b>	<b>2,558,212</b>
Cost of sales and operations.....	1,048,899	106,678	4,231,366	110,559	3,059,387	822,657	238,763
Inventory, beginning of year.....	*13,864	*1,023	1,333,191	38,067	774,409	462,741	57,973
Cost of labor.....	31,932	*15,374	235,145	*3,697	172,431	*28,520	*30,497
Purchases.....	308,761	*631	2,137,316	72,497	1,569,485	411,925	83,410
Materials and supplies.....	23,662	*15,646	393,177	*1,506	153,942	222,297	*15,432
Other costs.....	700,344	75,004	1,584,396	27,932	1,153,940	270,899	131,624
Inventory, end of year.....	29,665	*1,000	1,451,858	33,140	764,819	573,726	80,173
Advertising expenses.....	375,494	33,055	1,355,248	15,200	1,240,470	5,423	94,155
Bad debts from sales or services.....	17,118	*5,922	76,433	638	57,122	13,182	5,490
Car and truck expenses.....	1,025,768	263,839	2,808,547	35,019	2,467,273	31,310	274,945
Commissions.....	1,101,502	82,977	2,118,010	12,119	1,813,873	12,289	279,729
Depletion.....	9,510	*48	2,911	*20	2,565	*162	*163
Depreciation.....	321,056	47,278	1,007,184	70,255	742,109	57,628	137,193
Employee benefit programs.....	98,072	*16,209	44,936	1,027	30,755	381	12,772
Insurance.....	245,942	26,868	304,911	15,368	216,690	15,146	57,707
Legal and professional services.....	122,652	14,494	460,199	10,830	374,169	13,202	61,998
Meals and entertainment deducted.....	214,422	30,449	403,094	4,592	365,917	2,829	29,757
Mortgage interest.....	67,189	*712	361,368	64,812	211,420	42,337	42,799
Other interest paid on business indebtedness.....	108,242	2,941	258,705	20,892	170,441	37,513	29,859
Office expenses.....	524,308	109,248	981,494	8,926	856,004	5,665	110,900
Pension and profit-sharing plans.....	45,545	*2,757	32,475	*73	21,474	*724	10,204
Rent on machinery and equipment.....	190,191	23,328	346,517	8,722	300,081	3,263	34,450
Rent on other business property.....	604,815	41,332	618,228	18,773	521,693	4,551	73,211
Repairs.....	121,220	8,109	339,986	33,048	206,615	43,797	56,527
Salaries and wages.....	1,832,278	84,974	698,043	45,167	393,878	46,800	212,199
Supplies.....	221,766	35,258	490,328	13,234	387,780	9,156	80,158
Taxes paid.....	229,941	14,889	334,543	39,643	213,013	26,652	55,235
Travel.....	275,561	59,676	338,146	3,506	296,050	4,379	34,212
Utilities.....	565,970	56,529	914,240	33,226	749,172	13,969	117,873
Home office business deductions.....	66,012	8,926	170,603	*336	132,299	*107	37,861
Depreciation, Form 8829.....	5,946	*706	17,302	*41	12,731	*2	4,528
Other business deductions.....	1,514,175	194,719	3,603,247	73,408	2,947,348	115,921	466,569
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>8,074,483</b>	<b>1,068,474</b>	<b>17,367,432</b>	<b>222,907</b>	<b>15,254,148</b>	<b>197,000</b>	<b>1,693,377</b>
Net income <sup>1,2</sup> .....	8,463,575	1,165,559	18,578,713	283,400	16,134,640	341,905	1,818,768
Deficit <sup>2</sup> .....	389,092	97,085	1,211,281	60,493	880,492	144,905	125,391

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Finance, insurance, and real estate--continued						
	Insurance		Real estate				
	Insurance agents and brokers	Insurance services	Total	Operators and lessors	Real estate agents and brokers	Subdividers and developers	All other real estate
	(64)	(65)	(66)	(67)	(68)	(69)	(70)
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	226,369	68,406	618,163	8,633	520,185	8,618	80,727
<b>Business receipts, total <sup>1</sup>.....</b>	<b>17,580,685</b>	<b>2,213,182</b>	<b>36,857,146</b>	<b>663,657</b>	<b>31,168,255</b>	<b>1,055,876</b>	<b>3,969,357</b>
Income from sales and operations <sup>1</sup> .....	17,067,271	2,180,659	36,012,153	657,234	30,504,679	946,917	3,903,324
Other business income.....	513,415	32,523	844,992	6,423	663,576	108,960	66,033
<b>Business deductions, total <sup>1,2</sup>.....</b>	<b>9,116,591</b>	<b>1,047,623</b>	<b>18,279,487</b>	<b>380,245</b>	<b>15,034,682</b>	<b>713,971</b>	<b>2,150,589</b>
Cost of sales and operations.....	620,634	95,961	2,989,373	98,340	2,274,475	439,889	176,669
Inventory, beginning of year.....	*5,296	*392	603,145	*14,186	401,578	175,780	*11,601
Cost of labor.....	28,246	*15,374	203,426	*31	172,364	*841	*30,189
Purchases.....	226,774	*615	1,590,488	*69,855	1,305,923	177,945	36,764
Materials and supplies.....	21,867	*15,646	317,141	*620	108,604	192,521	*15,396
Other costs.....	359,548	64,302	989,953	*22,594	688,223	161,899	117,237
Inventory, end of year.....	*21,096	*367	714,780	*8,947	402,217	269,097	*34,518
Advertising expenses.....	327,834	32,131	1,235,090	12,765	1,138,506	3,178	80,641
Bad debts from sales or services.....	14,809	*1,411	38,588	*617	34,521	*416	*3,034
Car and truck expenses.....	842,624	209,037	2,394,303	26,589	2,100,285	26,664	240,763
Commissions.....	800,586	68,653	1,956,770	9,115	1,686,944	4,724	255,987
Depletion.....	575	*48	2,268	*5	1,981	*120	*163
Depreciation.....	283,663	34,169	789,895	36,512	596,499	35,488	121,396
Employee benefit programs.....	92,924	*16,087	41,152	344	29,318	*67	11,422
Insurance.....	228,062	21,954	237,367	6,505	174,622	9,180	47,060
Legal and professional services.....	110,100	13,597	369,103	6,107	318,070	4,702	40,224
Meals and entertainment deducted.....	196,587	18,158	359,039	3,929	328,075	2,154	24,881
Mortgage interest.....	62,066	*712	214,922	32,839	129,003	20,597	32,484
Other interest paid on business indebtedness.....	96,928	2,821	160,791	2,332	123,684	10,889	23,886
Office expenses.....	449,051	100,411	819,861	5,699	718,016	2,683	93,463
Pension and profit-sharing plans.....	45,395	*2,757	32,169	*32	21,413	*722	10,003
Rent on machinery and equipment.....	166,633	23,054	319,011	8,209	276,494	1,232	33,077
Rent on other business property.....	574,873	37,634	578,091	12,617	497,757	1,877	65,839
Repairs.....	107,808	7,727	260,988	13,362	178,156	31,608	37,862
Salaries and wages.....	1,763,112	79,515	573,154	20,708	342,567	30,622	179,257
Supplies.....	199,608	31,336	427,531	6,564	344,334	5,785	70,849
Taxes paid.....	211,330	13,352	244,623	21,244	163,726	13,236	46,417
Travel.....	231,746	36,547	286,055	2,489	252,631	1,698	29,237
Utilities.....	512,810	50,101	748,011	14,317	636,852	8,259	88,583
Home office business deductions.....	57,473	8,262	157,594	*231	123,749	*75	33,538
Depreciation, Form 8829.....	4,506	*706	16,495	*7	12,142	--	4,345
Other business deductions.....	1,124,159	132,596	3,012,432	38,774	2,515,191	58,097	400,370
<b>Net income <sup>1,2</sup>.....</b>	<b>8,463,575</b>	<b>1,165,559</b>	<b>18,578,713</b>	<b>283,400</b>	<b>16,134,640</b>	<b>341,905</b>	<b>1,818,768</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	23,564	17,278	46,918	*1,129	36,879	2,178	6,733
Business receipts.....	140,034	87,040	354,878	*2,155	256,877	30,233	65,613
Business deductions.....	8,146	9,592	31,308	*2	27,812	9	3,486
<b>Net income.....</b>	<b>131,888</b>	<b>77,448</b>	<b>323,570</b>	<b>*2,154</b>	<b>229,065</b>	<b>30,224</b>	<b>62,128</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Services							
	Total	Hotels and other lodging places			Personal services			
		Total	Hotels, motels, and tourist courts	Other lodging places	Total	Coin-operated laundry and dry cleaning	Other cleaning, including laundry, dry cleaning, etc.	Photographic portrait studios
	(71)	(72)	(73)	(74)	(75)	(76)	(77)	(78)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>								
<b>Number of returns</b> <sup>1</sup> .....	<b>8,524,297</b>	<b>56,380</b>	<b>30,411</b>	<b>25,969</b>	<b>1,428,492</b>	<b>15,920</b>	<b>68,121</b>	<b>91,058</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>309,352,007</b>	<b>4,699,593</b>	<b>3,513,849</b>	<b>1,185,744</b>	<b>35,147,049</b>	<b>867,361</b>	<b>4,101,769</b>	<b>3,350,993</b>
Income from sales and operations <sup>1</sup> .....	304,410,082	4,623,928	3,446,220	1,177,708	34,537,672	864,263	4,085,426	3,344,940
Other business income.....	4,941,924	75,664	67,629	*8,035	609,377	*3,098	16,343	6,053
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>198,102,086</b>	<b>4,512,602</b>	<b>3,313,594</b>	<b>1,199,008</b>	<b>25,194,655</b>	<b>734,530</b>	<b>3,383,554</b>	<b>2,599,275</b>
Cost of sales and operations.....	46,883,430	483,180	361,351	121,829	5,838,413	122,188	662,560	528,618
Inventory, beginning of year.....	2,995,740	60,636	50,455	*10,181	328,201	*4,436	7,934	37,627
Cost of labor.....	5,220,611	49,572	40,678	*8,894	923,026	*18,532	197,091	*33,214
Purchases.....	25,808,047	303,709	228,457	75,252	2,856,287	*53,700	79,986	157,332
Materials and supplies.....	7,407,563	38,200	18,423	*19,777	1,369,860	*51,122	167,837	237,230
Other costs.....	8,860,150	85,358	68,269	*17,089	746,274	*751	218,266	110,739
Inventory, end of year.....	3,408,681	54,295	44,931	9,364	385,236	*6,353	8,554	47,524
Advertising expenses.....	3,603,352	96,432	69,854	26,578	578,443	5,711	77,628	54,519
Bad debts from sales or services.....	261,103	5,263	3,260	*2,003	28,361	*45	1,758	*3,723
Car and truck expenses.....	11,996,882	60,362	37,208	23,154	1,686,732	12,560	158,433	233,427
Commissions.....	2,724,513	17,176	12,373	4,803	311,847	*792	13,067	43,075
Depletion.....	12,837	*1,987	*1,984	*4	533	--	*208	*9
Depreciation.....	10,582,262	498,131	359,471	138,660	1,319,149	97,066	214,922	182,332
Employee benefit programs.....	715,347	5,533	4,508	*1,025	29,516	*557	11,407	*3,386
Insurance.....	4,564,245	121,310	84,380	36,930	441,571	17,480	96,841	25,514
Legal and professional services.....	3,599,307	53,763	40,885	12,878	252,050	6,139	30,802	40,503
Meals and entertainment deducted.....	1,546,879	9,442	2,823	6,619	149,184	*741	2,423	38,871
Mortgage interest.....	1,957,562	501,618	347,940	153,678	225,007	15,591	32,346	8,435
Other interest paid on business indebtedness.....	1,842,097	160,457	126,039	34,417	186,253	17,365	42,788	14,268
Office expenses.....	5,125,165	42,075	26,609	15,466	379,884	2,108	21,972	63,162
Pension and profit-sharing plans.....	515,056	750	*738	*12	19,130	*722	*1,185	*1,946
Rent on machinery and equipment.....	2,780,173	15,147	12,771	2,376	453,374	*389	71,304	22,124
Rent on other business property.....	11,124,997	127,514	73,294	54,220	2,736,502	109,493	430,055	70,757
Repairs.....	2,961,254	223,041	158,547	64,495	478,349	24,048	69,633	28,400
Salaries and wages.....	25,269,541	522,583	410,384	112,199	2,728,788	75,931	662,356	108,683
Supplies.....	9,045,281	207,797	144,421	63,376	1,732,276	20,915	150,823	188,866
Taxes paid.....	4,959,614	135,474	255,106	60,368	627,212	20,484	118,097	62,409
Travel.....	4,146,586	15,612	7,813	7,799	352,381	*1,096	2,183	125,439
Utilities.....	7,862,056	453,320	352,318	101,002	1,458,238	136,708	222,047	84,037
Home office business deductions.....	2,707,799	3,157	*1,030	*2,127	273,772	*1,401	12,038	71,175
Depreciation, Form 8829.....	492,766	*507	*47	*460	25,985	*179	*1,116	6,116
Other business deductions.....	30,584,917	570,729	418,481	152,248	2,788,526	45,001	275,139	589,554
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>111,356,370</b>	<b>187,562</b>	<b>200,661</b>	<b>-13,100</b>	<b>9,952,392</b>	<b>132,831</b>	<b>718,215</b>	<b>751,718</b>
Net income <sup>1,2</sup> .....	120,447,255	586,997	436,255	150,742	10,928,442	175,486	772,060	916,381
Deficit <sup>2</sup> .....	9,090,885	399,435	235,593	163,842	976,050	42,655	53,845	164,664

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Services							
	Total	Hotels and other lodging places			Personal services			
		Total	Hotels, motels, and tourist courts	Other lodging places	Total	Coin-operated laundry and dry cleaning	Other cleaning, including laundry, dry cleaning, etc.	Photographic portrait studios
	(71)	(72)	(73)	(74)	(75)	(76)	(77)	(78)
<b>BUSINESSES WITH NET INCOME</b>								
Number of returns <sup>1</sup> .....	6,694,489	35,372	18,603	16,768	1,142,082	12,385	56,982	57,543
Business receipts, total <sup>1</sup> .....	284,703,465	3,255,076	2,559,924	695,152	31,501,448	656,347	3,817,225	3,014,163
Income from sales and operations <sup>1</sup> .....	280,373,493	3,204,949	2,509,918	695,031	30,997,610	654,746	3,800,952	3,008,509
Other business income.....	4,329,972	50,127	50,006	*121	503,838	*1,601	*16,272	*5,654
Business deductions, total <sup>1,2</sup> .....	164,258,886	2,668,392	2,123,983	544,409	20,573,006	480,861	3,045,165	2,097,781
Cost of sales and operations.....	40,044,319	305,691	253,872	*51,819	5,060,455	75,543	627,606	459,871
Inventory, beginning of year.....	2,066,649	44,486	38,514	*5,972	225,417	*2,393	6,094	*15,147
Cost of labor.....	4,190,788	31,771	30,438	*1,332	886,450	*18,418	196,767	*33,075
Purchases.....	21,995,014	199,513	163,438	*36,075	2,314,967	*7,337	79,797	124,303
Materials and supplies.....	6,700,580	22,643	14,625	*8,018	1,219,968	*48,980	148,576	226,367
Other costs.....	7,498,668	50,793	44,776	*6,017	678,895	*720	203,085	86,067
Inventory, end of year.....	2,407,380	43,514	37,919	*5,595	265,242	*2,305	*6,714	*25,087
Advertising expenses.....	2,904,345	53,154	41,702	11,452	463,111	3,436	69,814	48,136
Bad debts from sales or services.....	169,696	2,428	2,422	*6	21,355	*42	1,757	*653
Car and truck expenses.....	9,605,040	36,957	25,817	11,140	1,280,151	8,613	128,757	168,867
Commissions.....	2,324,368	11,786	8,029	*3,757	246,315	*354	*4,507	37,461
Depletion.....	11,083	*1,983	*1,980	*4	525	--	*208	*6
Depreciation.....	7,733,953	269,647	205,671	63,975	975,263	65,876	197,906	131,512
Employee benefit programs.....	677,516	3,544	2,842	*702	28,186	*557	11,401	*2,330
Insurance.....	3,932,137	72,644	55,447	17,197	347,131	11,627	89,081	18,668
Legal and professional services.....	3,003,598	29,800	24,236	5,564	208,030	3,954	28,342	32,909
Meals and entertainment deducted.....	1,256,740	2,620	1,800	820	120,313	*592	2,350	30,443
Mortgage interest.....	1,368,292	227,632	191,519	36,041	173,486	*9,656	25,791	*7,250
Other interest paid on business indebtedness.....	1,335,032	76,997	74,972	*2,025	129,495	*12,790	37,250	9,739
Office expenses.....	4,360,540	22,853	16,181	6,672	295,729	1,065	19,111	54,358
Pension and profit-sharing plans.....	499,462	*696	*684	*12	13,907	*722	*1,185	*1,946
Rent on machinery and equipment.....	2,211,365	10,920	9,288	*1,632	355,633	*211	62,992	20,863
Rent on other business property.....	9,417,762	105,884	54,290	51,594	2,270,311	57,168	373,022	59,910
Repairs.....	2,261,251	137,945	109,080	28,865	364,148	17,972	61,862	22,091
Salaries and wages.....	22,936,234	331,059	274,773	56,286	2,410,096	67,576	596,091	93,174
Supplies.....	7,210,185	115,587	99,960	15,627	1,357,590	12,812	126,996	137,629
Taxes paid.....	4,294,853	206,438	174,461	31,976	514,506	16,043	106,215	53,058
Travel.....	3,281,237	5,998	4,031	1,967	277,056	*984	2,105	96,728
Utilities.....	6,373,447	292,740	244,426	48,314	1,138,780	88,701	203,423	71,195
Home office business deductions.....	2,133,010	*586	*586	--	181,520	*1,370	9,748	60,224
Depreciation, Form 8829.....	403,229	*45	*45	--	17,981	*179	*875	5,849
Other business deductions.....	24,201,284	342,056	245,835	96,221	2,222,447	23,198	256,179	472,718
<b>Net income <sup>1,2</sup>.....</b>	<b>120,447,255</b>	<b>586,997</b>	<b>436,255</b>	<b>150,742</b>	<b>10,928,442</b>	<b>175,486</b>	<b>772,060</b>	<b>916,381</b>
<b>Returns with Schedule C-EZ:</b>								
Number of returns.....	1,474,248	*4,977	*1,938	*3,039	255,930	*1,930	16,433	*9,569
Business receipts.....	7,236,921	*5,820	*2,877	*2,943	1,115,786	*3,763	55,646	*45,864
Business deductions.....	729,829	*748	*6	*742	119,166	--	1,536	*6,043
<b>Net income.....</b>	<b>6,507,093</b>	<b>*5,072</b>	<b>*2,871</b>	<b>*2,201</b>	<b>996,620</b>	<b>*3,763</b>	<b>54,109</b>	<b>*39,822</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Services--continued						
	Personal services--continued			Business services			
	Beauty shops	Barber shops	All other personal services	Total	Advertising, except direct mail	Janitorial and related services to buildings	All other business services
	(79)	(80)	(81)	(82)	(83)	(84)	(85)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>449,286</b>	<b>94,308</b>	<b>709,800</b>	<b>1,755,037</b>	<b>86,337</b>	<b>441,082</b>	<b>1,227,617</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>10,979,092</b>	<b>2,896,646</b>	<b>12,951,189</b>	<b>52,390,886</b>	<b>4,648,693</b>	<b>7,631,161</b>	<b>40,111,032</b>
Income from sales and operations <sup>1</sup> .....	10,748,124	2,876,512	12,618,407	51,671,322	4,622,636	7,516,193	39,532,492
Other business income.....	230,968	20,134	332,782	719,564	26,057	114,968	578,540
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>7,480,511</b>	<b>1,786,680</b>	<b>9,210,106</b>	<b>35,634,223</b>	<b>3,445,555</b>	<b>5,127,621</b>	<b>27,061,047</b>
Cost of sales and operations.....	1,253,685	507,474	2,763,889	13,682,068	1,861,958	1,232,550	10,587,560
Inventory, beginning of year.....	76,779	27,867	173,559	542,593	*18,977	5,316	518,300
Cost of labor.....	213,944	184,886	275,359	1,426,939	189,187	498,513	739,238
Purchases.....	664,113	176,558	1,724,598	7,716,718	904,036	397,303	6,415,379
Materials and supplies.....	358,880	137,501	417,290	1,491,827	15,033	208,199	1,268,595
Other costs.....	23,421	*9,744	383,353	3,056,219	763,991	128,300	2,163,928
Inventory, end of year.....	83,452	29,082	210,270	552,227	*29,265	5,081	517,880
Advertising expenses.....	131,846	33,882	274,858	623,672	75,228	109,259	439,185
Bad debts from sales or services.....	4,469	*2,788	15,579	38,535	*548	*14,841	23,146
Car and truck expenses.....	293,925	108,630	879,756	2,897,994	194,926	686,922	2,016,147
Commissions.....	84,156	*24,270	146,487	802,489	53,074	38,828	710,588
Depletion.....	*298	--	18	345	*111	--	234
Depreciation.....	247,016	56,014	521,798	1,934,232	89,557	246,893	1,597,781
Employee benefit programs.....	3,724	*32	10,410	62,205	2,092	12,659	47,454
Insurance.....	117,965	32,092	151,679	484,570	18,696	153,974	311,900
Legal and professional services.....	79,941	13,136	81,530	448,594	32,220	40,425	375,948
Meals and entertainment deducted.....	24,752	4,222	78,175	289,416	36,415	21,275	231,725
Mortgage interest.....	82,077	20,065	66,492	171,213	*8,744	25,736	136,732
Other interest paid on business indebtedness.....	24,110	7,590	80,133	310,495	26,424	42,492	241,579
Office expenses.....	117,195	25,543	149,904	648,861	56,607	64,193	528,061
Pension and profit-sharing plans.....	*4,612	--	10,665	31,408	*1,466	*6,073	23,869
Rent on machinery and equipment.....	178,620	41,901	139,035	448,481	38,564	98,613	311,304
Rent on other business property.....	1,497,521	211,152	417,524	797,677	73,017	49,467	675,193
Repairs.....	143,527	17,992	194,749	419,060	14,246	72,052	332,761
Salaries and wages.....	1,072,157	168,512	641,149	2,772,257	70,207	841,983	1,860,068
Supplies.....	736,727	142,334	492,610	1,101,583	66,540	288,087	746,956
Taxes paid.....	209,904	54,856	161,462	527,625	30,681	117,436	379,508
Travel.....	44,887	23,723	155,053	686,469	64,134	27,333	595,002
Utilities.....	495,189	129,748	390,509	1,010,007	97,399	97,299	815,309
Home office business deductions.....	45,991	*17,511	125,655	486,739	44,019	76,015	366,705
Depreciation, Form 8829.....	4,496	*2,455	11,623	45,895	2,146	5,108	38,640
Other business deductions.....	549,559	141,209	1,188,064	4,790,396	481,623	696,394	3,612,379
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>3,498,582</b>	<b>1,109,966</b>	<b>3,741,081</b>	<b>16,837,490</b>	<b>1,203,139</b>	<b>2,503,540</b>	<b>13,130,812</b>
Net income <sup>1,2</sup> .....	3,735,128	1,124,200	4,205,187	18,733,974	1,314,671	2,748,717	14,670,586
Deficit <sup>2</sup> .....	236,546	14,234	464,106	1,896,484	111,532	245,177	1,539,774

Footnotes at end of table.



# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Services--continued						
	Personal services--continued			Business services			
	Beauty shops	Barber shops	All other personal services	Total	Advertising, except direct mail	Janitorial and related services to buildings	All other business services
	(79)	(80)	(81)	(82)	(83)	(84)	(85)
<b>BUSINESSES WITH NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>386,053</b>	<b>85,346</b>	<b>543,772</b>	<b>1,364,955</b>	<b>69,721</b>	<b>391,938</b>	<b>903,296</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>9,912,447</b>	<b>2,820,469</b>	<b>11,280,797</b>	<b>46,763,025</b>	<b>4,089,387</b>	<b>6,911,401</b>	<b>35,762,238</b>
Income from sales and operations <sup>1</sup> .....	9,729,525	2,800,336	11,003,541	46,151,143	4,067,875	6,836,439	35,246,828
Other business income.....	182,921	20,134	277,256	611,882	21,511	74,961	515,410
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>6,177,319</b>	<b>1,696,270</b>	<b>7,075,610</b>	<b>28,028,729</b>	<b>2,774,716</b>	<b>4,162,684</b>	<b>21,091,330</b>
Cost of sales and operations.....	1,121,946	469,698	2,305,790	11,122,569	1,464,438	940,252	8,717,879
Inventory, beginning of year.....	55,213	25,691	120,880	266,412	*13,890	*4,616	247,905
Cost of labor.....	211,754	177,583	248,853	799,425	*9,904	255,071	534,450
Purchases.....	597,766	174,183	1,331,580	6,765,486	854,836	381,633	5,529,016
Materials and supplies.....	302,956	109,842	383,247	1,382,376	13,010	203,808	1,165,558
Other costs.....	23,197	*9,685	356,141	2,240,517	602,022	100,204	1,538,291
Inventory, end of year.....	68,940	27,285	134,911	331,647	*29,225	5,080	297,342
Advertising expenses.....	100,352	31,593	209,779	468,027	70,279	80,612	317,136
Bad debts from sales or services.....	2,969	*2,788	13,145	26,164	*279	*14,841	11,044
Car and truck expenses.....	239,498	101,624	632,792	2,323,616	170,050	592,377	1,561,189
Commissions.....	44,969	*24,269	134,755	661,485	28,684	27,383	605,418
Depletion.....	*298	--	*14	241	*111	--	130
Depreciation.....	202,045	52,478	325,445	1,237,929	70,032	175,015	992,882
Employee benefit programs.....	3,497	*32	10,369	59,188	*1,981	12,191	45,017
Insurance.....	89,019	30,546	108,190	377,776	14,106	124,845	238,824
Legal and professional services.....	68,786	12,387	61,652	315,917	23,208	35,071	257,638
Meals and entertainment deducted.....	22,474	4,192	60,262	242,784	32,292	15,998	194,494
Mortgage interest.....	53,195	2,065	57,602	96,405	*8,744	17,667	69,994
Other interest paid on business indebtedness.....	18,061	6,664	44,991	185,313	19,202	28,338	137,773
Office expenses.....	94,758	20,533	105,904	508,653	49,005	57,092	402,556
Pension and profit-sharing plans.....	*4,168	--	5,886	26,939	*1,466	*3,580	21,892
Rent on machinery and equipment.....	100,639	39,098	131,830	280,367	29,977	64,207	186,183
Rent on other business property.....	1,262,283	203,742	314,186	597,270	58,485	38,184	500,600
Repairs.....	102,087	17,277	142,860	293,190	11,069	56,341	225,779
Salaries and wages.....	896,999	168,454	587,802	2,387,418	51,519	761,036	1,574,863
Supplies.....	625,448	135,979	318,727	778,036	54,122	210,438	513,476
Taxes paid.....	169,718	53,274	116,198	451,440	25,893	111,269	314,278
Travel.....	37,096	23,093	117,050	538,051	58,308	22,705	457,039
Utilities.....	376,317	123,053	276,091	763,345	84,362	75,083	603,900
Home office business deductions.....	44,481	*15,315	50,384	369,491	39,737	41,704	288,050
Depreciation, Form 8829.....	*4,290	*2,061	4,726	32,795	2,007	2,735	28,052
Other business deductions.....	459,559	138,111	872,681	3,751,832	400,307	589,633	2,761,893
<b>Net income</b> <sup>1,2</sup> .....	<b>3,735,128</b>	<b>1,124,200</b>	<b>4,205,187</b>	<b>18,733,974</b>	<b>1,314,671</b>	<b>2,748,717</b>	<b>14,670,586</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	43,637	*4,791	179,571	338,899	9,652	139,642	189,604
Business receipts.....	301,202	*30,574	678,737	1,760,300	41,677	629,299	1,089,324
Business deductions.....	36,658	*2,004	72,924	167,833	7,058	66,822	93,953
<b>Net income</b> .....	<b>264,544</b>	<b>*28,570</b>	<b>605,813</b>	<b>1,592,467</b>	<b>34,619</b>	<b>562,477</b>	<b>995,371</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Services--continued						
	Automotive repair and services			Miscellaneous repair services	Amusement and recreation services, including motion pictures		
	Total	Automotive repair shops	All other automotive services		Total	Entertainers, producers, agents, and related services	All other amusement and recreation services
				(86)			
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>330,219</b>	<b>138,276</b>	<b>191,944</b>	<b>307,105</b>	<b>1,046,894</b>	<b>710,588</b>	<b>336,306</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>23,546,504</b>	<b>10,545,336</b>	<b>13,001,168</b>	<b>11,317,028</b>	<b>22,075,259</b>	<b>11,685,667</b>	<b>10,389,592</b>
Income from sales and operations <sup>1</sup> .....	23,400,181	10,436,276	12,963,905	11,297,204	21,441,300	11,388,887	10,052,412
Other business income.....	146,323	109,060	37,263	19,824	633,959	296,779	337,180
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>20,594,514</b>	<b>9,186,456</b>	<b>11,408,058</b>	<b>8,799,754</b>	<b>16,502,585</b>	<b>7,613,852</b>	<b>8,888,733</b>
Cost of sales and operations.....	9,813,060	4,559,083	5,253,977	4,466,964	3,022,830	823,389	2,199,442
Inventory, beginning of year.....	796,109	374,070	422,039	375,582	436,772	165,366	271,406
Cost of labor.....	874,582	315,405	559,177	216,767	292,008	155,760	136,248
Purchases.....	6,935,210	3,352,313	3,582,897	3,116,700	2,098,637	179,136	1,919,501
Materials and supplies.....	1,514,892	737,887	777,004	943,588	341,982	245,508	96,474
Other costs.....	522,534	180,042	342,492	264,930	440,048	234,667	205,381
Inventory, end of year.....	830,267	400,634	429,632	450,603	586,617	157,049	429,568
Advertising expenses.....	296,888	142,043	154,845	122,461	306,214	154,467	151,747
Bad debts from sales or services.....	25,469	4,773	20,697	6,904	9,491	3,816	5,675
Car and truck expenses.....	730,545	301,381	429,164	781,880	1,113,022	727,496	385,527
Commissions.....	68,729	18,616	50,113	20,017	528,353	312,870	215,483
Depletion.....	*68	--	*68	*29	3,564	*7	3,557
Depreciation.....	916,500	372,186	544,314	308,580	1,397,270	606,684	790,587
Employee benefit programs.....	41,077	14,476	26,601	15,764	17,254	5,591	11,663
Insurance.....	435,570	194,867	240,702	186,685	218,361	68,126	150,236
Legal and professional services.....	147,518	60,494	87,024	56,446	339,223	229,617	109,606
Meals and entertainment deducted.....	27,029	14,124	12,905	29,454	224,399	152,358	72,040
Mortgage interest.....	185,815	67,009	118,806	63,563	126,430	36,218	90,212
Other interest paid on business indebtedness.....	202,114	84,346	117,768	55,038	119,247	41,404	77,843
Office expenses.....	210,533	83,523	127,010	111,965	329,094	225,606	103,488
Pension and profit-sharing plans.....	3,876	*1,685	*2,191	*4,503	3,353	2,299	1,054
Rent on machinery and equipment.....	332,392	92,837	239,555	100,609	278,382	105,235	173,147
Rent on other business property.....	1,026,969	450,751	576,218	141,969	799,336	383,233	416,103
Repairs.....	268,159	105,959	162,200	121,509	293,186	97,831	195,355
Salaries and wages.....	2,097,846	968,407	1,129,438	536,499	794,368	214,003	580,364
Supplies.....	801,466	292,048	509,418	402,657	744,143	424,094	320,049
Taxes paid.....	602,705	244,612	358,093	173,833	289,769	73,279	216,490
Travel.....	45,072	15,675	29,397	47,738	733,637	513,698	219,939
Utilities.....	726,067	302,243	423,824	274,479	537,774	272,279	265,496
Home office business deductions.....	17,561	*6,148	11,412	91,674	253,879	185,123	68,756
Depreciation, Form 8829.....	2,295	*1,335	*961	6,352	34,147	30,303	3,844
Other business deductions.....	1,555,649	782,431	773,218	648,906	3,914,784	1,877,619	2,037,165
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>2,952,175</b>	<b>1,358,880</b>	<b>1,593,295</b>	<b>2,517,257</b>	<b>5,575,234</b>	<b>4,074,016</b>	<b>1,501,219</b>
Net income <sup>1,2</sup> .....	3,507,587	1,549,463	1,958,124	2,794,422	7,829,832	5,319,843	2,509,989
Deficit <sup>2</sup> .....	555,412	190,583	364,829	277,165	2,254,598	1,245,827	1,008,771

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Services--continued						
	Automotive repair and services			Miscellaneous repair services	Amusement and recreation services, including motion pictures		
	Total	Automotive repair shops	All other automotive services		Total	Entertainers, producers, agents and related services	All other amusement and recreation services
(86)	(87)	(88)	(89)	(90)	(91)	(92)	
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	258,145	106,545	151,600	259,851	636,609	432,797	203,812
<b>Business receipts, total <sup>1</sup>.....</b>	<b>21,080,528</b>	<b>9,914,182</b>	<b>11,166,346</b>	<b>10,351,046</b>	<b>18,102,063</b>	<b>10,003,686</b>	<b>8,098,376</b>
Income from sales and operations <sup>1</sup> .....	20,928,131	9,790,781	11,137,350	10,319,400	17,538,798	9,729,885	7,808,913
Other business income.....	152,397	123,401	28,996	31,646	563,264	273,801	289,463
<b>Business deductions, total <sup>1,2</sup>.....</b>	<b>17,572,961</b>	<b>8,364,719</b>	<b>9,208,242</b>	<b>7,556,624</b>	<b>10,272,849</b>	<b>4,684,467</b>	<b>5,588,382</b>
Cost of sales and operations.....	8,591,357	4,236,885	4,354,472	3,973,834	2,221,406	576,646	1,644,760
Inventory, beginning of year.....	689,290	334,283	355,007	254,424	259,329	83,198	176,131
Cost of labor.....	745,907	295,504	450,402	206,378	261,913	142,479	119,434
Purchases.....	6,043,717	3,088,963	2,954,754	2,719,716	1,539,956	98,689	1,441,267
Materials and supplies.....	1,341,060	721,661	619,399	854,571	274,461	214,058	60,402
Other costs.....	461,984	137,952	324,031	247,534	282,735	132,142	150,593
Inventory, end of year.....	690,600	341,478	349,122	308,789	396,989	93,921	303,068
Advertising expenses.....	258,254	127,305	130,949	105,242	169,421	89,093	80,328
Bad debts from sales or services.....	19,189	4,227	14,962	6,670	5,050	*2,612	2,438
Car and truck expenses.....	648,368	280,558	367,810	648,499	732,251	479,340	252,911
Commissions.....	60,996	*16,841	44,154	18,626	465,646	276,129	189,517
Depletion.....	*20	--	*20	--	3,110	*7	*3,103
Depreciation.....	680,019	302,821	377,198	252,016	772,551	313,397	459,154
Employee benefit programs.....	38,639	13,115	25,523	14,313	9,737	5,378	4,359
Insurance.....	382,613	176,492	206,121	164,013	120,404	43,282	77,121
Legal and professional services.....	124,408	56,044	68,365	46,549	235,113	164,695	70,418
Meals and entertainment deducted.....	20,812	11,954	8,858	22,892	142,303	95,066	47,237
Mortgage interest.....	143,447	62,000	81,447	49,053	87,659	25,780	61,879
Other interest paid on business indebtedness.....	152,651	66,973	85,677	43,079	62,078	24,211	37,867
Office expenses.....	160,842	71,241	89,601	95,993	201,017	147,825	53,192
Pension and profit-sharing plans.....	*3,825	*1,685	*2,140	*3,930	2,021	1,140	881
Rent on machinery and equipment.....	268,094	72,252	195,842	93,045	196,374	68,009	128,364
Rent on other business property.....	883,792	407,559	476,233	122,205	422,324	152,428	269,896
Repairs.....	209,981	78,584	131,397	90,409	153,881	49,469	104,412
Salaries and wages.....	1,821,238	893,848	927,390	480,137	537,459	143,463	393,996
Supplies.....	637,804	249,738	388,066	308,481	408,863	239,686	169,177
Taxes paid.....	514,952	230,670	284,282	159,294	212,450	60,465	151,986
Travel.....	37,739	14,210	23,529	43,488	433,540	309,644	123,896
Utilities.....	590,097	257,274	332,823	236,970	342,743	162,145	180,598
Home office business deductions.....	15,693	*6,148	9,545	88,642	212,747	151,434	61,314
Depreciation, Form 8829.....	2,291	*1,335	*957	6,260	13,399	10,377	3,022
Other business deductions.....	1,292,296	719,555	572,740	459,619	2,024,469	1,031,811	992,658
<b>Net income <sup>1,2</sup>.....</b>	<b>3,507,587</b>	<b>1,549,463</b>	<b>1,958,124</b>	<b>2,794,422</b>	<b>7,829,832</b>	<b>5,319,843</b>	<b>2,509,989</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	31,284	13,642	17,642	47,287	168,971	115,252	53,719
Business receipts.....	206,523	122,802	83,721	204,356	501,655	390,232	111,422
Business deductions.....	15,836	6,738	9,097	29,628	105,221	77,511	27,710
<b>Net income.....</b>	<b>190,687</b>	<b>116,064</b>	<b>74,623</b>	<b>174,728</b>	<b>396,434</b>	<b>312,721</b>	<b>83,713</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Services--continued									Nature of business not allocable
	Medical and health services				Legal services	Educational services	Accounting, auditing, and bookkeeping	Counseling, except health	Other services	
	Total	Offices of physicians	Offices of dentists	All other medical and health services						
(93)	(94)	(95)	(96)	(97)	(98)	(99)	(100)	(101)	(102)	
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>										
<b>Number of returns</b> <sup>1</sup> .....	<b>812,055</b>	<b>191,745</b>	<b>91,998</b>	<b>528,312</b>	<b>318,005</b>	<b>292,813</b>	<b>393,993</b>	<b>75,876</b>	<b>1,707,428</b>	<b>348,125</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>72,691,798</b>	<b>27,091,922</b>	<b>24,141,058</b>	<b>21,458,818</b>	<b>27,308,646</b>	<b>3,661,699</b>	<b>10,340,455</b>	<b>1,201,802</b>	<b>44,971,288</b>	<b>6,058,434</b>
Income from sales and operations <sup>1</sup> .....	71,915,996	26,637,210	24,065,590	21,213,196	26,874,310	3,586,713	10,195,151	1,175,512	43,690,794	5,906,350
Other business income.....	775,802	454,712	75,468	245,622	434,336	74,987	145,305	*26,290	1,280,494	152,085
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>40,078,535</b>	<b>12,073,457</b>	<b>15,086,888</b>	<b>12,918,190</b>	<b>14,528,173</b>	<b>2,351,870</b>	<b>5,786,902</b>	<b>589,217</b>	<b>23,529,057</b>	<b>3,967,354</b>
Cost of sales and operations.....	4,035,181	499,921	1,765,033	1,770,227	868,269	187,053	308,958	*33,012	4,144,441	1,788,844
Inventory, beginning of year.....	201,031	36,456	17,495	147,080	52,049	*14,793	*10,136	*1,698	176,140	126,856
Cost of labor.....	724,214	32,516	413,302	278,397	25,620	*2,567	30,226	*5	655,085	*87,240
Purchases.....	1,201,184	92,805	191,529	916,851	92,335	111,425	98,480	*28,229	1,249,133	1,267,654
Materials and supplies.....	741,972	102,111	407,209	232,651	19,347	46,467	34,528	*3,776	861,124	221,246
Other costs.....	1,381,055	269,728	753,942	357,386	747,478	42,482	147,959	*1,707	1,424,106	234,272
Inventory, end of year.....	214,276	33,695	18,444	162,137	68,560	30,682	12,370	*2,402	221,147	148,424
Advertising expenses.....	594,936	112,958	201,530	280,448	539,136	60,375	92,820	16,897	275,079	31,197
Bad debts from sales or services.....	57,443	6,411	39,893	11,139	21,729	*3,264	22,249	*73	42,323	35,116
Car and truck expenses.....	1,302,743	388,904	136,677	777,161	576,991	230,635	479,734	98,054	2,038,190	395,920
Commissions.....	297,745	97,014	55,261	145,469	149,171	24,285	107,915	*1,297	395,489	50,342
Depletion.....	513	21	*142	*350	2,922	*808	*577	--	1,492	*20
Depreciation.....	1,724,849	444,685	728,904	551,260	485,713	101,722	427,554	25,437	1,443,125	153,112
Employee benefit programs.....	323,425	111,082	128,743	83,601	81,384	*2,904	65,959	*983	69,342	12,550
Insurance.....	1,659,699	902,496	401,187	356,017	444,124	32,158	123,777	5,346	411,075	63,721
Legal and professional services.....	935,009	395,868	251,667	287,474	516,879	34,766	99,241	15,732	700,084	33,540
Meals and entertainment deducted.....	223,836	78,170	53,500	92,165	152,259	28,069	64,621	8,230	340,941	38,658
Mortgage interest.....	408,167	65,674	148,177	194,316	73,732	*10,880	62,732	*437	127,968	19,230
Other interest paid on business indebtedness.....	385,345	88,807	197,817	98,720	116,901	22,095	99,187	*3,156	181,809	31,444
Office expenses.....	1,414,292	463,361	454,098	496,833	819,524	101,391	343,777	32,884	690,885	45,474
Pension and profit-sharing plans.....	323,873	131,249	150,132	42,491	76,191	*297	17,384	*2,943	31,348	*501
Rent on machinery and equipment.....	483,411	194,429	114,707	174,274	209,082	57,573	65,647	15,238	320,837	55,036
Rent on other business property.....	2,986,634	901,426	872,313	1,212,896	1,206,530	225,186	350,467	36,728	689,487	98,980
Repairs.....	550,689	149,293	224,396	177,000	123,944	42,843	99,573	1,480	339,421	67,237
Salaries and wages.....	9,440,481	2,875,238	4,559,119	2,006,124	3,032,426	208,051	996,528	*29,727	2,109,988	160,336
Supplies.....	2,310,935	584,863	1,156,840	569,233	306,829	135,542	218,744	23,799	1,059,509	94,793
Taxes paid.....	1,434,207	424,085	598,428	411,693	423,142	33,013	148,642	6,185	377,806	39,005
Travel.....	433,568	161,114	72,122	200,332	220,503	192,924	107,921	38,307	1,272,454	52,614
Utilities.....	1,439,753	430,840	439,936	568,977	662,906	118,089	299,889	25,139	856,395	95,905
Home office business deductions.....	165,730	18,735	9,808	137,187	67,230	57,405	137,803	23,950	1,128,899	22,007
Depreciation, Form 8829.....	18,500	1,363	*1,417	15,720	10,647	9,698	19,741	*2,697	316,302	*838
Other business deductions.....	7,084,482	2,534,696	2,325,462	2,224,324	3,332,324	411,431	1,014,974	137,205	4,335,509	550,008
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>32,613,958</b>	<b>15,017,620</b>	<b>9,054,170</b>	<b>8,542,168</b>	<b>12,782,203</b>	<b>1,309,829</b>	<b>4,553,554</b>	<b>612,585</b>	<b>21,462,131</b>	<b>2,082,707</b>
Net income <sup>1,2</sup> .....	33,300,319	15,217,619	9,100,507	8,982,193	13,011,473	1,531,840	4,732,388	651,495	22,838,486	2,375,986
Deficit <sup>2</sup> .....	686,361	199,998	46,338	440,025	229,270	222,011	178,834	38,910	1,376,355	293,279

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the Standard Industrial Codes--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Services--continued									Nature of business not allocable
	Medical and health services				Legal services	Educational services	Accounting, auditing, and bookkeeping	Counseling, except health	Other services	
	Total	Offices of physicians	Offices of dentists	All other medical and health services						
(93)	(94)	(95)	(96)	(97)	(98)	(99)	(100)	(101)	(102)	
<b>BUSINESSES WITH NET INCOME</b>										
Number of returns <sup>1</sup> .....	696,785	167,973	86,579	442,233	262,643	232,401	333,407	63,110	1,409,129	286,960
<b>Business receipts, total <sup>1</sup>.....</b>	<b>70,603,104</b>	<b>26,449,560</b>	<b>23,879,881</b>	<b>20,273,664</b>	<b>26,585,837</b>	<b>3,201,748</b>	<b>10,031,350</b>	<b>1,127,345</b>	<b>42,100,895</b>	<b>5,047,215</b>
Income from sales and operations <sup>1</sup> .....	69,908,828	26,059,328	23,810,214	20,039,286	26,173,896	3,129,554	9,887,677	1,101,055	41,032,452	4,905,162
Other business income.....	694,276	390,232	69,666	234,378	411,941	72,194	143,673	*26,290	1,068,443	142,053
<b>Business deductions, total <sup>1,2</sup>.....</b>	<b>37,302,248</b>	<b>11,231,096</b>	<b>14,779,373</b>	<b>11,291,779</b>	<b>13,576,094</b>	<b>1,669,908</b>	<b>5,298,962</b>	<b>475,850</b>	<b>19,263,261</b>	<b>2,671,229</b>
Cost of sales and operations.....	3,792,370	430,983	1,763,024	1,598,363	832,758	137,779	300,870	*5,487	3,699,743	1,135,907
Inventory, beginning of year.....	173,238	23,442	15,243	134,553	33,190	*14,793	*9,292	*1,698	95,078	54,696
Cost of labor.....	624,797	32,516	413,284	178,998	23,422	*2,532	30,226	*5	577,962	*85,793
Purchases.....	1,157,955	87,952	190,266	879,736	82,898	61,351	97,771	*4,441	1,007,244	689,018
Materials and supplies.....	735,002	101,927	406,989	226,086	11,024	35,624	29,152	*39	794,661	209,431
Other costs.....	1,281,529	202,257	753,435	325,837	739,848	35,890	141,440	*1,707	1,335,797	167,444
Inventory, end of year.....	180,150	17,111	16,192	146,847	57,625	*12,411	*7,010	*2,402	111,000	70,475
Advertising expenses.....	545,200	109,012	197,745	238,442	485,179	44,550	84,370	16,399	211,439	22,105
Bad debts from sales or services.....	31,915	4,728	17,621	9,566	10,339	*1,291	17,487	*73	27,736	*17,439
Car and truck expenses.....	1,133,674	356,446	131,880	645,348	543,546	150,840	413,129	76,464	1,617,546	305,351
Commissions.....	250,111	93,266	43,652	113,193	148,734	23,172	101,351	*1,265	334,882	32,079
Depletion.....	508	*16	*142	*350	2,252	*808	*574	--	1,061	*7
Depreciation.....	1,605,949	421,509	701,180	483,260	445,613	69,754	373,165	24,300	1,027,749	108,347
Employee benefit programs.....	312,281	106,838	128,424	77,019	79,097	*2,904	61,742	*983	66,902	*8,433
Insurance.....	1,576,172	857,567	395,744	322,861	402,494	19,914	117,326	4,920	346,732	49,539
Legal and professional services.....	864,814	361,255	246,811	256,748	467,311	23,810	93,528	13,946	580,372	25,724
Meals and entertainment deducted.....	209,145	75,927	52,971	80,247	139,668	19,060	57,399	7,560	272,181	32,273
Mortgage interest.....	373,486	63,185	147,149	163,152	63,507	*1,757	58,829	*417	92,613	*498
Other interest paid on business indebtedness....	349,960	70,013	194,751	85,196	105,023	12,195	79,045	*2,808	136,388	24,890
Office expenses.....	1,330,995	445,506	441,400	444,089	772,295	83,322	303,324	30,714	554,805	35,023
Pension and profit-sharing plans.....	322,235	130,096	150,132	42,007	74,764	*297	17,065	*2,943	30,840	*501
Rent on machinery and equipment.....	466,604	186,990	113,284	166,331	186,653	37,258	62,869	12,181	241,367	48,896
Rent on other business property.....	2,813,351	856,609	853,487	1,103,255	1,126,002	171,082	300,974	34,844	569,723	69,009
Repairs.....	514,743	142,219	216,667	155,858	111,915	35,224	94,074	1,328	254,412	53,561
Salaries and wages.....	9,115,946	2,827,190	4,491,985	1,796,771	2,908,223	117,719	972,538	*29,690	1,824,710	110,591
Supplies.....	2,197,458	567,525	1,129,918	500,016	263,918	85,189	192,470	22,503	842,284	57,243
Taxes paid.....	1,357,057	415,593	587,019	354,444	403,804	19,687	141,837	5,182	308,206	29,482
Travel.....	392,618	143,776	70,286	178,556	197,765	165,732	98,929	35,640	1,054,682	35,818
Utilities.....	1,358,390	418,306	431,807	508,278	599,372	83,056	267,877	20,299	679,780	73,550
Home office business deductions.....	135,928	18,393	9,808	107,728	57,408	43,585	115,478	*13,501	898,430	19,515
Depreciation, Form 8829.....	15,637	1,264	*1,417	12,956	7,663	3,149	17,323	*1,651	285,035	*442
Other business deductions.....	6,189,835	2,116,122	2,261,492	1,812,222	3,130,686	294,577	942,832	105,426	3,445,209	343,687
<b>Net income <sup>1,2</sup>.....</b>	<b>33,300,319</b>	<b>15,217,619</b>	<b>9,100,507</b>	<b>8,982,193</b>	<b>13,011,473</b>	<b>1,531,840</b>	<b>4,732,388</b>	<b>651,495</b>	<b>22,838,486</b>	<b>2,375,986</b>
<b>Returns with Schedule C-EZ:</b>										
Number of returns.....	114,220	16,365	*3,774	94,081	34,290	71,289	62,552	20,034	324,515	95,391
Business receipts.....	704,596	287,183	*32,491	384,922	285,819	244,296	243,131	61,426	1,903,214	463,950
Business deductions.....	61,590	12,116	*994	48,479	18,334	29,111	30,228	6,977	145,158	31,765
<b>Net income.....</b>	<b>643,007</b>	<b>275,066</b>	<b>*31,497</b>	<b>336,443</b>	<b>267,485</b>	<b>215,184</b>	<b>212,903</b>	<b>54,449</b>	<b>1,758,056</b>	<b>432,185</b>

\* Estimate should be used with caution because of the small number of sample returns on which it is based.

<sup>1</sup> Includes returns with Schedule C-EZ attached. Schedule C-EZ was filed for certain small businesses, i.e., those with net income and with receipts of \$25,000 or less and business deductions of \$2,000 or less, with no inventories or employees, and with no deduction for a home office business and no allowable "passive" activity losses. Because only a total is reported for business deductions on Schedule C-EZ, the totals shown in the statistics exceed the sum of the detailed deductions; the detailed deductions are, therefore, slightly understated.

<sup>2</sup> Total business deductions are before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from the prior years. However, these losses (after subtraction) and any carryover are reflected in net income or deficit. Therefore, total business receipts minus total business deductions may not always equal net income or deficit.

<sup>3</sup> Less than \$500.

NOTE: Detail may not add to totals because of rounding.

# Sole Proprietorship Returns, 1998

**Table 3.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the North American Industry Classification System**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with and without net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>All nonfarm industries.....</b>	<b>17,408,809</b>	<b>918,268,196</b>	<b>29,780,715</b>	<b>7,545,390</b>	<b>22,914,630</b>	<b>11,159,400</b>	<b>86,312,596</b>	<b>202,274,720</b>
<b>Agriculture, forestry, hunting, and fishing.....</b>	<b>288,922</b>	<b>15,694,517</b>	<b>1,293,227</b>	<b>197,500</b>	<b>118,957</b>	<b>378,441</b>	<b>1,798,025</b>	<b>1,377,347</b>
Animal production (including breeding of cats and dogs).....	26,188	585,215	76,298	909	17,381	16,426	47,303	-120,961
Forestry and logging (including forest nurseries, timber tracts).....	50,026	6,916,174	632,956	144,199	25,159	144,970	704,899	640,254
Fishing.....	78,244	2,072,441	220,752	4,383	33,269	87,462	134,319	554,102
Hunting and trapping.....	12,578	146,299	16,332	1	1,536	1,070	292	26,886
Support activities for agriculture and forestry.....	121,885	5,974,387	346,888	48,007	41,611	128,512	911,212	277,065
<b>Mining.....</b>	<b>119,376</b>	<b>5,060,080</b>	<b>409,452</b>	<b>20,166</b>	<b>33,141</b>	<b>154,962</b>	<b>260,011</b>	<b>-146,439</b>
Oil and gas extraction.....	100,217	3,696,708	287,186	13,137	29,265	119,153	100,876	-347,449
Coal mining.....	*3	*40,064	*4,028	*880	*2	*925	*4,215	*1,471
Metal ore mining.....	*2,024	*12,958	*2,232	*4,176	--	*324	*1,320	*-6,906
Nonmetallic mineral mining and quarrying.....	4,315	434,571	64,316	1,852	--	21,593	87,456	47,071
Support activities for mining.....	12,818	875,779	51,691	121	3,874	12,967	66,145	159,375
<b>Utilities.....</b>	<b>7,147</b>	<b>165,998</b>	<b>8,414</b>	<b>7,385</b>	<b>5,195</b>	<b>4,690</b>	<b>21,109</b>	<b>66,822</b>
<b>Construction.....</b>	<b>2,243,044</b>	<b>143,942,556</b>	<b>4,501,894</b>	<b>1,118,218</b>	<b>751,363</b>	<b>1,323,972</b>	<b>21,820,099</b>	<b>26,003,902</b>
Land subdivision and land development.....	14,451	1,526,041	57,630	3,263	4,551	79,850	75,320	197,000
Residential building construction.....	315,371	32,373,544	570,650	178,487	83,374	368,175	4,336,378	3,959,935
Nonresidential building construction.....	68,255	7,851,546	154,178	41,273	22,973	63,639	1,152,935	844,746
Heavy construction.....	55,243	4,639,916	450,074	184,687	38,407	115,614	697,208	422,026
Special trade contractors.....	1,789,725	97,551,509	3,269,363	710,508	602,058	696,693	15,558,258	20,580,193
<b>Manufacturing.....</b>	<b>361,254</b>	<b>27,426,418</b>	<b>1,020,293</b>	<b>242,804</b>	<b>875,708</b>	<b>335,190</b>	<b>4,318,403</b>	<b>3,877,228</b>
Food.....	22,439	2,591,252	59,102	2,235	77,871	22,626	280,694	186,843
Textile and textile product mills.....	5,668	350,228	3,824	376	22,687	945	17,987	95,809
Apparel.....	23,213	2,126,288	53,364	34,370	121,687	10,439	543,835	188,385
Leather and allied products.....	*3,619	*120,345	*8,047	--	*280	*3,487	*26,189	*24,809
Wood products.....	37,081	2,211,564	107,732	6,935	32,058	37,094	427,843	192,457
Paper products.....	*1,476	*431,815	*6,692	*28	*20,381	*3,411	*31,731	*36,185
Printing and related support activities.....	36,768	3,323,280	84,256	52,966	128,210	38,545	468,453	475,706
Petroleum and coal products.....	*7	*7,565	*64	--	*12	*1	*30	*807
Chemical.....	6,943	641,525	18,656	3,903	2,994	6,274	59,415	107,414
Plastics, rubber, clay, refractory, and glass products.....	22,804	659,865	24,644	3,467	20,469	15,417	90,015	65,592
Nonmetallic mineral products.....	8,078	697,979	24,236	4,079	27,536	13,201	103,816	158,962
Primary metal industries.....	*4,005	*27,768	*433	*229	*4,633	*43	*1,614	*8,765
Fabricated metal products.....	29,319	3,394,124	205,667	51,324	92,874	47,307	567,713	466,897
Machinery.....	32,967	3,982,639	232,016	25,302	84,153	51,234	795,590	767,424
Computer and electronic products.....	12,937	670,865	22,201	13,140	24,119	7,676	58,959	166,778
Electrical equipment, appliance, and components.....	7,936	657,739	22,499	13,478	3,442	4,079	98,447	179,820
Transportation equipment.....	8,092	554,685	6,689	2,515	17,539	7,559	71,396	107,884
Furniture and related products.....	31,772	2,493,297	48,803	17,515	112,600	29,276	362,527	346,935
Medical equipment and supplies.....	*924	*88,391	*1,761	*576	*1,942	*860	*25,571	*1,654
Other miscellaneous manufacturing.....	65,205	2,395,203	89,605	10,367	80,220	35,716	286,579	298,103
<b>Wholesale and retail trade.....</b>	<b>2,726,116</b>	<b>220,909,721</b>	<b>3,394,515</b>	<b>875,679</b>	<b>6,022,105</b>	<b>2,101,474</b>	<b>12,243,009</b>	<b>15,948,376</b>
Wholesale trade.....	376,581	40,198,841	566,609	130,020	425,136	243,541	1,306,578	5,145,354
Durable goods, including machinery, wood, metals, etc.....	186,195	20,518,801	251,638	75,794	211,555	134,218	761,512	2,729,155
Nondurable goods including food, fiber, chemicals, etc.....	190,386	19,680,041	314,970	54,226	213,581	109,324	545,066	2,416,199
Retail trade.....	2,349,535	180,710,880	2,827,907	745,659	5,596,969	1,857,932	10,936,430	10,803,022
Motor vehicle and parts dealers.....	131,095	28,594,795	273,111	49,867	280,184	330,308	1,251,730	1,095,801
Furniture and home furnishing stores.....	58,877	6,384,910	89,246	37,469	278,001	69,092	563,161	607,321
Electronic and appliance stores.....	39,038	4,145,055	95,295	11,086	169,703	40,398	392,419	338,549
Building material and garden equipment and supplier dealers.....	51,639	7,749,531	213,556	51,619	106,876	159,600	667,804	669,594
Food and beverage stores.....	127,853	32,386,712	332,118	117,348	876,740	230,022	2,011,451	1,557,433
Health and personal care stores.....	143,921	6,807,333	64,793	28,948	166,372	31,025	342,353	720,056
Gasoline stations.....	37,767	25,944,927	245,704	81,181	421,056	209,737	1,348,869	994,875
Clothing and accessories stores.....	120,917	11,829,460	141,655	55,649	809,094	109,535	1,019,713	945,338
Sporting goods, hobby, book, and music stores.....	140,232	9,794,925	146,024	35,370	486,565	88,827	643,421	613,889
General merchandise stores.....	27,061	3,112,627	71,774	8,994	130,003	34,822	183,478	183,238
Miscellaneous store retailers.....	453,894	24,256,887	587,313	143,897	1,522,795	359,692	1,873,627	1,394,867
Nonstore retailers.....	1,017,241	19,703,718	567,319	124,232	349,581	194,873	638,403	2,182,061

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 3.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with and without net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Transportation and warehousing.....</b>	<b>790,262</b>	<b>43,241,039</b>	<b>4,506,727</b>	<b>1,193,282</b>	<b>406,232</b>	<b>1,099,243</b>	<b>3,605,799</b>	<b>6,558,451</b>
Air and rail transportation.....	13,722	337,226	55,291	4,573	16,907	17,505	47,652	41,718
Water transportation.....	2,720	363,893	32,750	--	22,373	3,885	389	42,964
General freight trucking, local.....	186,128	12,586,560	1,380,288	353,531	80,362	300,821	1,156,810	1,967,213
General freight trucking, long-distance and specialized freight trucking.....	217,562	20,642,368	2,599,249	439,331	114,292	625,618	1,783,544	2,604,654
Urban transit.....	--	--	--	--	--	--	--	--
Interurban and rural bus transportation.....	930	12,364	--	--	65	--	--	*6,301
Taxi and limousine service.....	98,145	2,397,819	76,257	259,569	71,532	69,892	18,981	614,050
School, employee, and charter bus industry.....	9,777	413,243	39,370	17,520	208	12,641	26,048	87,994
Other transit and ground passenger transportation.....	**21,638	**718,391	**34,658	**30,162	**5,584	**4,816	**74,326	**136,323
Pipeline transportation.....	**	**	**	**	**	**	**	**
Scenic and sightseeing transportation.....	4,491	217,829	23,974	41	4,276	8,011	3,800	-10,594
Support activities for transportation (including motor vehicle towing).....	49,196	1,886,348	180,705	39,248	48,175	35,001	209,090	291,761
Couriers and messengers.....	182,092	3,325,640	41,557	46,794	12,065	13,867	276,903	756,197
Warehousing and storage facilities.....	3,862	339,360	42,628	2,512	30,393	7,186	8,256	19,869
<b>Information.....</b>	<b>212,455</b>	<b>5,912,919</b>	<b>304,671</b>	<b>101,370</b>	<b>163,393</b>	<b>44,188</b>	<b>378,071</b>	<b>1,709,586</b>
Publishing industries.....	48,598	1,737,490	59,698	12,436	15,609	14,365	130,649	539,754
Motion picture and sound recording.....	54,643	1,538,340	147,758	53,837	44,307	11,081	77,459	481,352
Broadcasting and telecommunications.....	33,637	1,078,964	27,878	33,475	28,417	11,187	71,318	248,310
Information services and data processing services.....	75,577	1,558,125	69,337	1,622	75,061	7,554	98,646	440,171
<b>Finance and insurance.....</b>	<b>598,959</b>	<b>61,243,192</b>	<b>602,541</b>	<b>277,840</b>	<b>891,429</b>	<b>616,965</b>	<b>2,931,181</b>	<b>12,966,314</b>
Credit intermediation and related activities.....	63,151	2,968,171	59,265	25,043	39,095	47,297	108,645	771,627
Securities, commodity contracts, other financial investments.....	148,034	36,908,736	168,289	39,278	206,187	390,583	857,977	3,051,730
Investment bankers and securities dealers.....	2,246	1,753,355	2,060	6,052	5,971	11,171	455	24,967
Securities brokers.....	20,838	7,280,390	24,953	1,296	32,410	24,129	421,346	704,699
Commodity contracts brokers and dealers.....	7,621	1,493,899	7,092	5,162	24,578	20,667	28,721	162,696
Securities and commodity exchanges.....	1,439	1,509,359	321	303	3,279	671	422	36,258
Other financial investment activities (investment advice).....	115,889	24,871,733	133,863	26,464	139,947	333,946	407,032	2,123,110
Insurance agents, brokers, and related activities.....	387,774	21,366,285	374,987	213,518	646,147	179,085	1,964,559	9,142,957
Insurance agencies and brokerages.....	294,680	19,017,013	327,002	190,191	604,815	175,432	1,864,211	8,074,483
Other insurance-related activities.....	93,095	2,349,272	47,985	23,328	41,332	3,653	100,348	1,068,474
<b>Real estate and rental leasing.....</b>	<b>871,614</b>	<b>43,318,511</b>	<b>1,675,254</b>	<b>452,479</b>	<b>818,986</b>	<b>682,397</b>	<b>1,254,216</b>	<b>17,640,561</b>
Real estate.....	796,471	38,188,341	966,857	343,254	613,677	540,223	857,868	17,170,432
Lessors of real estate (including miniwarehouses and self-storage).....	16,372	863,728	70,297	8,722	18,773	85,704	48,864	222,907
Offices of real estate agents, brokers, property managers, and appraisers.....	677,798	32,988,455	805,896	303,747	527,465	343,181	685,197	15,349,547
Other activities related to real estate.....	102,301	4,336,158	90,665	30,785	67,440	111,339	123,807	1,597,978
Rental and leasing services.....	75,143	5,130,171	708,397	109,225	205,308	142,173	396,349	470,130
Automotive equipment rental and leasing.....	17,803	1,030,697	174,740	44,516	14,956	41,525	19,928	105,008
Consumer electronics and appliances rental.....	*575	*160,892	*8,442	*411	*2,139	*6,967	*6,096	*34,544
Formal wear and costume rental.....	*2,301	*99,499	*6,248	--	*13,089	*1,332	*10,970	*-3,082
Video tape and disc rental.....	10,403	857,565	94,686	9,765	124,181	8,374	97,935	-9,630
General rental centers and other consumer goods rental.....	13,620	1,303,343	90,562	14,177	28,146	25,498	126,487	52,029
Commercial and industrial machinery and equipment rental and leasing.....	30,441	1,678,174	333,720	40,356	22,798	58,477	134,932	291,261
<b>Professional, scientific, and technical services.....</b>	<b>2,431,374</b>	<b>107,547,564</b>	<b>3,479,821</b>	<b>804,314</b>	<b>2,666,663</b>	<b>840,184</b>	<b>8,462,319</b>	<b>45,553,645</b>
Legal services.....	318,005	27,308,646	496,360	209,082	1,206,530	190,633	3,058,045	12,782,203
Office of certified public accountants.....	48,585	2,817,641	113,274	9,335	132,038	39,233	373,528	1,163,643
Other accounting services.....	345,408	7,522,814	334,022	56,312	218,429	122,687	653,225	3,389,911
Architectural, engineering, and related services.....	226,852	11,540,976	650,229	121,776	210,016	85,724	1,481,449	4,200,019
Architectural services.....	70,786	5,421,685	235,433	69,586	107,033	48,236	910,763	1,467,646
Engineering services.....	86,090	4,245,061	327,260	27,447	79,324	16,968	396,063	1,863,453
Drafting, building inspections, and geophysical surveying.....	50,347	1,126,922	58,854	15,443	9,121	16,021	78,316	584,907
Surveying and mapping (except geophysical) services.....	15,598	717,123	27,556	9,275	14,539	4,413	93,457	265,014
Testing laboratories.....	*4,031	*30,185	*1,126	*26	--	*88	*2,851	*19,000
Specialized design services.....	141,563	4,533,973	169,197	30,590	79,126	27,752	143,131	958,408

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 3.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with and without net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Computer systems design services.....	205,552	7,221,246	295,005	23,043	59,539	25,650	407,314	2,943,638
Other professional, scientific, and technical services.....	1,145,409	46,602,268	1,421,734	354,177	760,986	348,506	2,345,626	20,115,823
Management, scientific, and technical consulting services.....	563,555	22,054,127	670,132	167,463	314,004	129,790	519,004	12,308,909
Scientific research and development services.....	12,566	380,263	16,530	1,462	3,533	2,813	5,230	127,721
Advertising and related services.....	86,337	4,648,693	91,703	38,564	73,017	35,169	259,394	1,203,139
Market research and public opinion polling.....	28,111	961,593	60,247	12,667	23,087	2,305	116,717	286,653
Other miscellaneous services.....	454,840	18,557,592	583,123	134,020	347,344	178,429	1,445,282	6,189,402
<b>Administrative and support and waste management and remediation services.....</b>	<b>1,251,237</b>	<b>34,485,717</b>	<b>1,598,411</b>	<b>373,167</b>	<b>466,428</b>	<b>391,858</b>	<b>4,635,179</b>	<b>9,074,005</b>
Administrative and support services.....	1,235,496	33,461,573	1,525,825	346,567	451,837	380,745	4,431,443	8,935,257
Waste management and remediation services.....	15,741	1,024,144	72,586	26,601	14,592	11,114	203,736	138,747
<b>Educational services.....</b>	<b>292,813</b>	<b>3,661,699</b>	<b>111,420</b>	<b>57,573</b>	<b>225,186</b>	<b>32,975</b>	<b>210,618</b>	<b>1,309,829</b>
<b>Health care and social assistance.....</b>	<b>1,506,387</b>	<b>80,640,086</b>	<b>2,085,813</b>	<b>519,759</b>	<b>3,126,462</b>	<b>869,254</b>	<b>10,619,894</b>	<b>35,862,524</b>
Ambulatory health care services.....	760,492	70,419,975	1,656,284	476,100	2,924,270	675,046	9,651,041	32,203,110
Offices of physicians (except mental health specialist).....	170,538	25,544,323	405,704	180,348	850,251	150,180	2,817,635	14,071,661
Offices of physicians, mental health specialist.....	21,698	1,625,336	40,851	14,161	53,295	4,301	93,562	1,005,304
Offices of dentists.....	91,998	24,141,058	730,321	114,707	872,313	345,995	4,972,421	9,054,170
Offices of chiropractors.....	31,285	3,787,762	109,667	47,695	301,625	67,703	491,334	1,350,688
Offices of optometrists.....	12,810	2,336,121	81,148	15,397	135,058	25,962	359,195	597,864
Offices of mental health practitioners and social therapists.....	150,205	6,077,479	132,900	47,757	472,547	24,693	324,512	3,130,524
Offices of podiatrists.....	6,296	850,850	20,424	13,546	71,742	9,502	79,138	306,422
Outpatient care centers and other miscellaneous health practitioners.....	117,973	2,898,052	63,025	17,838	74,633	11,925	106,988	1,459,569
Medical and diagnostic laboratories.....	19,427	1,101,834	18,590	13,412	32,547	7,668	135,503	435,191
Home health care services.....	93,523	980,167	26,173	880	9,769	14,587	145,925	369,884
Other ambulatory health care services (including ambulance services, blood and organ banks).....	44,741	1,076,993	27,481	10,359	50,492	12,530	124,829	421,834
Hospitals.....	*3,537	*30,647	*6	*58	*132	*2	*257	*20,835
Nursing and residential care facilities.....	48,026	2,241,176	87,060	7,254	62,232	118,465	513,398	390,013
Social assistance.....	75,876	1,201,802	28,135	15,238	36,728	3,594	29,732	612,585
Child day care services.....	618,457	6,746,486	314,329	21,110	103,100	72,148	425,467	2,635,981
<b>Arts, entertainment, and recreation.....</b>	<b>986,769</b>	<b>19,694,332</b>	<b>1,190,321</b>	<b>214,780</b>	<b>630,849</b>	<b>226,221</b>	<b>910,981</b>	<b>5,098,400</b>
Performing arts, spectator sports, and related industries.....	820,312	14,962,564	830,325	155,306	414,360	91,808	461,408	4,707,279
Museums, historical sites, and similar institutions.....	*1,116	*2,071	*266	--	*49	*14	*32	*7,461
Amusement, gambling, and recreation industries.....	165,341	4,729,697	359,730	59,474	216,439	134,399	449,541	398,582
<b>Accommodation, food services, and drinking places.....</b>	<b>302,777</b>	<b>33,288,934</b>	<b>1,296,635</b>	<b>218,500</b>	<b>1,818,426</b>	<b>1,158,208</b>	<b>5,678,988</b>	<b>2,017,579</b>
Accommodation.....	56,380	4,699,593	498,638	15,147	127,514	662,075	572,155	187,562
Travel accommodation (including hotels, motels, and bed and breakfast inns).....	30,411	3,513,849	359,518	12,771	73,294	473,979	451,063	200,661
RV (recreational vehicle) parks and recreational camps.....	14,107	628,598	65,400	983	23,117	125,025	50,742	-21,138
Rooming and boarding houses.....	11,862	557,146	73,720	1,393	31,103	63,071	70,350	8,038
Food services and drinking places.....	246,397	28,589,342	797,997	203,353	1,690,912	496,133	5,106,833	1,830,017
<b>Other services.....</b>	<b>1,857,237</b>	<b>63,369,104</b>	<b>2,089,430</b>	<b>803,949</b>	<b>3,778,292</b>	<b>831,825</b>	<b>6,903,038</b>	<b>13,853,457</b>
Auto repair and maintenance.....	306,369	22,351,999	740,282	280,619	945,232	343,644	2,936,471	2,841,711
Automotive mechanical and electrical repair and maintenance.....	138,276	10,545,336	373,520	92,837	450,751	151,355	1,283,813	1,358,880
Automotive body shops.....	80,665	5,556,677	169,628	83,365	160,306	71,323	824,943	728,789
Other auto repair and maintenance (including oil change, lubrication, and car washes).....	87,429	6,249,986	197,134	104,418	334,174	120,967	827,715	754,042
Miscellaneous repairs.....	342,797	12,500,093	347,174	103,188	204,811	135,055	893,096	2,822,282
Personal and laundry services.....	1,208,071	28,517,013	1,001,974	420,142	2,628,250	353,126	3,073,471	8,189,464
<b>Religious, grantmaking, civic, professional, and similar organizations.....</b>	<b>212,939</b>	<b>2,607,373</b>	<b>57,925</b>	<b>11,589</b>	<b>16,836</b>	<b>16,680</b>	<b>14,078</b>	<b>1,420,425</b>
<b>Unclassified establishments.....</b>	<b>348,125</b>	<b>6,058,434</b>	<b>153,951</b>	<b>55,036</b>	<b>98,980</b>	<b>50,674</b>	<b>247,576</b>	<b>2,082,707</b>

Footnotes at end of table.



# Sole Proprietorship Returns, 1998

**Table 3.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
<b>All nonfarm industries.....</b>	<b>13,080,498</b>	<b>803,000,355</b>	<b>21,788,759</b>	<b>6,075,985</b>	<b>18,692,728</b>	<b>7,561,262</b>	<b>74,379,384</b>	<b>226,189,570</b>
<b>Agriculture, forestry, hunting, and fishing.....</b>	<b>184,462</b>	<b>12,940,063</b>	<b>738,072</b>	<b>147,558</b>	<b>76,743</b>	<b>196,092</b>	<b>1,441,376</b>	<b>2,313,377</b>
Animal production (including breeding of cats and dogs).....	6,675	290,406	18,372	802	518	3,315	19,414	58,976
Forestry and logging (including forest nurseries, timber tracts).....	34,783	5,831,827	453,114	116,350	23,650	96,749	547,666	781,603
Fishing.....	60,519	1,844,722	133,119	3,253	30,460	41,732	112,715	648,701
Hunting and trapping.....	6,488	121,494	1,990	--	--	*813	--	*59,922
Support activities for agriculture and forestry.....	75,997	4,851,613	131,477	27,153	22,116	53,483	761,581	764,174
<b>Mining.....</b>	<b>59,580</b>	<b>3,374,299</b>	<b>213,349</b>	<b>10,798</b>	<b>15,391</b>	<b>46,481</b>	<b>206,402</b>	<b>757,433</b>
Oil and gas extraction.....	**47,982	**2,149,418	**107,371	**8,936	**12,644	**17,414	**53,890	**482,604
Coal mining.....	**	**	**	**	**	**	**	**
Metal ore mining.....	104	12,948	1,166	--	--	*147	*1,320	*7,183
Nonmetallic mineral mining and quarrying.....	2,470	396,694	58,566	1,742	--	19,389	85,048	56,571
Support activities for mining.....	9,025	815,239	46,246	119	2,747	9,532	66,145	211,075
<b>Utilities.....</b>	<b>3,127</b>	<b>164,248</b>	<b>8,000</b>	<b>7,385</b>	<b>5,194</b>	<b>4,690</b>	<b>21,109</b>	<b>70,091</b>
<b>Construction.....</b>	<b>1,931,111</b>	<b>130,922,315</b>	<b>3,747,072</b>	<b>858,691</b>	<b>650,418</b>	<b>1,014,661</b>	<b>19,230,334</b>	<b>27,843,108</b>
Land subdivision and land development.....	8,618	1,055,876	35,488	1,232	1,877	31,485	31,463	341,905
Residential building construction.....	262,956	28,598,634	484,400	114,942	69,772	264,436	3,750,777	4,439,124
Nonresidential building construction.....	62,336	7,356,314	148,573	33,352	22,538	49,645	1,114,459	887,363
Heavy construction.....	37,783	3,997,830	340,821	131,706	36,675	76,278	631,802	541,807
Special trade contractors.....	1,559,418	89,913,661	2,737,790	577,459	519,556	592,817	13,701,833	21,632,909
<b>Manufacturing.....</b>	<b>243,106</b>	<b>24,378,781</b>	<b>737,413</b>	<b>214,062</b>	<b>714,580</b>	<b>237,837</b>	<b>3,744,182</b>	<b>4,441,580</b>
Food.....	11,372	2,002,193	23,513	2,092	49,958	8,689	132,165	233,820
Textile and textile product mills.....	5,321	350,228	3,824	376	22,687	945	17,987	96,326
Apparel.....	14,175	1,777,825	37,382	23,418	94,909	9,483	507,702	218,534
Leather and allied products.....	3,619	120,345	8,047	--	*280	*3,487	*26,189	*24,809
Wood products.....	16,482	1,881,734	70,564	2,376	30,110	20,151	337,836	251,113
Paper products.....	*1,473	*431,734	*6,656	*28	*20,381	*3,411	*31,731	*36,185
Printing and related support activities.....	28,251	3,036,661	67,778	52,535	109,931	27,132	430,436	511,037
Petroleum and coal products.....	3	7,470	35	--	*12	*1	*30	*854
Chemical.....	5,780	586,316	17,391	1,390	2,994	5,126	36,713	114,713
Plastics, rubber, clay, refractory, and glass products.....	14,608	562,218	9,984	3,453	16,358	12,820	88,360	113,007
Nonmetallic mineral products.....	7,080	637,667	21,350	3,946	25,330	13,032	68,785	167,301
Primary metal industries.....	*4,005	*27,768	*433	*229	*4,633	*43	*1,614	*8,765
Fabricated metal products.....	22,125	2,887,528	140,116	47,076	75,818	34,906	499,659	550,643
Machinery.....	27,992	3,714,012	185,566	25,224	64,550	46,561	729,896	827,388
Computer and electronic products.....	9,000	593,408	22,111	13,140	14,617	7,070	58,959	174,007
Electrical equipment, appliance, and components.....	5,668	625,906	20,813	13,477	3,405	3,741	86,452	183,568
Transportation equipment.....	8,087	553,501	6,689	2,515	17,539	6,375	71,396	109,061
Furniture and related products.....	18,342	2,336,145	41,179	14,000	96,856	17,961	321,247	393,306
Medical equipment and supplies.....	*163	*72,023	*426	*210	*1,445	*860	*14,665	*11,440
Other miscellaneous manufacturing.....	39,558	2,174,097	53,559	8,577	62,766	16,042	282,361	415,704
<b>Wholesale and retail trade.....</b>	<b>1,562,077</b>	<b>184,141,550</b>	<b>2,287,199</b>	<b>664,950</b>	<b>4,546,858</b>	<b>1,373,999</b>	<b>9,800,493</b>	<b>21,368,062</b>
Wholesale trade.....	273,503	34,937,772	438,242	105,052	359,138	183,706	1,045,022	5,672,370
Durable goods, including machinery, wood, metals, etc.....	138,187	17,705,441	187,288	64,330	177,427	101,282	588,891	3,014,583
Non-durable goods including food, fiber, chemicals, etc.....	135,317	17,232,331	250,953	40,722	181,711	82,423	456,132	2,657,787
Retail trade.....	1,288,574	149,203,779	1,848,957	559,897	4,187,720	1,190,293	8,755,471	15,695,693
Motor vehicle and parts dealers.....	90,203	23,648,598	180,016	36,901	212,054	208,937	951,762	1,594,573
Furniture and home furnishing stores.....	45,777	5,576,113	77,412	35,094	214,212	63,258	467,646	714,887
Electronic and appliance stores.....	31,841	3,607,654	82,139	2,331	126,673	26,017	326,472	406,963
Building material and garden equipment and supplier dealers.....	37,515	6,537,155	139,180	40,973	91,091	101,869	536,544	855,042
Food and beverage stores.....	103,915	28,718,406	262,638	110,732	751,241	192,759	1,638,974	1,772,148
Health and personal care stores.....	63,149	6,093,653	47,788	19,320	138,191	19,473	305,555	932,574
Gasoline stations.....	26,747	20,259,927	181,590	73,144	345,866	140,781	1,119,334	637,476
Clothing and accessories stores.....	84,207	10,456,543	110,238	29,033	687,561	78,877	843,795	1,245,628
Sporting goods, hobby, book, and music stores.....	85,227	7,299,873	73,482	29,313	300,167	49,155	478,205	908,291
General merchandise stores.....	19,635	2,749,260	57,673	5,224	113,587	25,222	147,730	248,212
Miscellaneous store retailers.....	218,151	18,647,979	354,970	93,990	957,028	194,253	1,397,821	2,539,724
Nonstore retailers.....	482,206	15,608,618	281,830	83,843	250,049	89,692	541,633	3,840,176

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 3.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with net income							
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	Net income less deficit
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
<b>Transportation and warehousing.....</b>	<b>634,074</b>	<b>36,013,899</b>	<b>3,094,766</b>	<b>993,033</b>	<b>333,867</b>	<b>738,509</b>	<b>2,904,071</b>	<b>7,744,619</b>
Air and rail transportation.....	8,363	251,678	4,700	812	8,016	3,394	43,934	120,567
Water transportation.....	2,674	260,160	30,617	--	22,373	3,485	5	50,225
General freight trucking, local.....	146,864	10,134,707	926,371	274,376	51,732	211,073	892,060	2,321,886
General freight trucking, long-distance and specialized freight trucking.....	176,263	17,149,892	1,841,423	343,876	98,297	442,347	1,456,924	3,022,740
Urban transit.....	--	--	--	--	--	--	--	--
Interurban and rural bus transportation.....	930	12,364	--	--	*65	--	--	*6,301
Taxi and limousine service.....	87,422	2,146,251	38,878	257,558	66,350	26,462	4,688	674,067
School, employee, and charter bus industry.....	9,623	400,562	35,919	17,520	207	12,641	23,022	90,375
Other transit and ground passenger transportation.....	**20,694	**686,288	**25,761	**30,044	**5,428	**1,878	**60,840	**144,846
Pipeline transportation.....	**	**	**	**	**	**	**	**
Scenic and sightseeing transportation.....	1,801	183,689	8,535	--	2,419	192	2,931	36,261
Support activities for transportation (including motor vehicle towing).....	39,036	1,631,313	133,661	32,088	36,643	23,352	172,599	372,496
Couriers and messengers.....	137,530	2,931,168	26,334	34,316	11,953	8,096	239,304	871,568
Warehousing and storage facilities.....	2,874	225,825	22,567	2,444	30,381	5,588	7,764	33,288
<b>Information.....</b>	<b>137,569</b>	<b>5,407,202</b>	<b>221,157</b>	<b>82,899</b>	<b>85,565</b>	<b>29,901</b>	<b>340,385</b>	<b>2,071,445</b>
Publishing industries.....	34,041	1,585,717	43,548	8,636	14,779	13,493	119,085	632,894
Motion picture and sound recording.....	32,394	1,402,607	104,999	40,027	32,242	3,035	74,359	600,517
Broadcasting and telecommunications.....	21,469	993,595	19,830	33,019	11,464	6,471	48,535	315,558
Information services and data processing services.....	49,665	1,425,283	52,780	1,217	27,080	6,902	98,406	522,477
<b>Finance and insurance.....</b>	<b>437,300</b>	<b>45,938,963</b>	<b>511,332</b>	<b>250,640</b>	<b>781,055</b>	<b>325,584</b>	<b>2,719,495</b>	<b>14,427,953</b>
Credit intermediation and related activities.....	47,817	2,868,946	52,228	25,029	36,055	39,936	107,016	830,948
Securities, commodity contracts, other financial investments.....	94,707	23,276,149	136,060	35,925	132,493	123,121	726,233	3,967,872
Investment bankers and securities dealers.....	1,098	432,690	264	5,429	106	14	398	68,319
Securities brokers.....	13,961	4,691,643	22,267	1,037	9,856	6,052	322,490	805,819
Commodity contracts brokers and dealers.....	4,930	1,329,230	4,200	5,114	6,282	8,501	11,112	269,136
Securities and commodity exchanges.....	*234	*390,477	*76	*303	*3	*39	--	*48,351
Other financial investment activities (investment advice).....	74,484	16,432,110	109,253	24,041	116,244	108,516	392,233	2,776,246
Insurance agents, brokers, and related activities.....	294,775	19,793,868	323,045	189,686	612,507	162,527	1,886,246	9,629,134
Insurance agencies and brokerages.....	226,369	17,580,685	288,169	166,633	574,873	158,994	1,791,358	8,463,575
Other insurance-related activities.....	68,406	2,213,182	34,876	23,054	37,634	3,533	94,889	1,165,559
<b>Real estate and rental leasing.....</b>	<b>653,300</b>	<b>39,336,812</b>	<b>1,133,535</b>	<b>374,522</b>	<b>724,120</b>	<b>424,615</b>	<b>972,063</b>	<b>19,037,864</b>
Real estate.....	609,545	35,801,269	770,902	317,779	576,214	344,228	745,117	18,236,807
Lessors of real estate (including miniwarehouses and self-storage).....	8,633	663,657	36,520	8,209	12,617	35,171	20,739	283,400
Offices of real estate agents, brokers, property managers, and appraisers.....	520,445	31,314,067	664,033	283,427	498,910	255,216	612,446	16,201,772
Other activities related to real estate.....	80,467	3,823,545	70,350	26,144	64,686	53,841	111,932	1,751,635
Rental and leasing services.....	43,755	3,535,542	362,633	56,743	147,907	80,387	226,945	801,057
Automotive equipment rental and leasing.....	14,288	867,130	82,236	34,329	9,841	28,594	15,120	162,460
Consumer electronics and appliances rental.....	*547	*69,763	*8,255	*293	*1,633	*6,042	--	*37,153
Formal wear and costume rental.....	978	67,386	763	--	*6,641	*1,332	*10,872	*3,397
Video tape and disc rental.....	6,154	703,178	83,085	9,765	100,451	8,330	71,695	55,610
General rental centers and other consumer goods rental.....	7,043	546,920	42,110	3,004	11,752	11,392	44,698	114,701
Commercial and industrial machinery and equipment rental and leasing.....	14,746	1,281,165	146,183	9,351	17,590	24,697	84,559	427,737
<b>Professional, scientific, and technical services.....</b>	<b>1,890,610</b>	<b>101,547,633</b>	<b>2,694,104</b>	<b>654,774</b>	<b>2,342,779</b>	<b>684,897</b>	<b>7,668,899</b>	<b>48,143,441</b>
Legal services.....	262,643	26,585,837	453,276	186,653	1,126,002	168,530	2,931,645	13,011,473
Office of certified public accountants.....	45,334	2,733,554	108,697	9,317	99,436	30,582	373,528	1,178,431
Other accounting services.....	288,073	7,297,796	281,791	53,552	201,538	107,292	629,235	3,553,957
Architectural, engineering, and related services.....	190,656	10,970,393	602,744	117,258	200,207	77,718	1,345,791	4,332,288
Architectural services.....	61,523	5,129,810	212,003	66,762	102,774	44,049	840,855	1,517,491
Engineering services.....	63,489	3,973,020	306,031	25,752	73,773	15,930	330,312	1,936,175
Drafting, building inspections, and geophysical surveying.....	46,058	1,120,313	56,036	15,443	9,121	13,238	78,316	594,553
Surveying and mapping (except geophysical) services.....	15,558	717,065	27,548	9,275	14,539	4,413	93,457	265,023
Testing laboratories.....	*4,028	*30,185	*1,126	*26	--	*88	*2,851	*19,046
Specialized design services.....	84,750	3,823,206	120,972	25,820	65,336	21,478	94,468	1,140,870

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 3.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial group	Businesses with net income							Net income less deficit
	Number of returns	Business receipts	Depreciation deduction <sup>1</sup>	Rent paid on machinery and equipment <sup>1</sup>	Rent paid on other business property <sup>1</sup>	Interest paid deduction <sup>1,2</sup>	Payroll <sup>1,3</sup>	
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
Computer systems design services.....	151,375	6,776,481	160,070	15,923	54,953	11,872	354,856	3,220,946
Other professional, scientific, and technical services.....	867,778	43,360,366	966,553	246,251	595,305	267,425	1,939,376	21,705,477
Management, scientific, and technical consulting services.....	436,218	20,745,386	402,009	104,201	237,393	96,468	424,221	13,182,499
Scientific research and development services.....	6,609	327,181	13,551	113	3,258	2,333	3,577	175,604
Advertising and related services.....	69,721	4,089,387	72,039	29,977	58,485	27,946	61,423	1,314,671
Market research and public opinion polling.....	13,666	903,863	40,809	4,962	7,819	2,259	116,544	356,180
Other miscellaneous services.....	341,564	17,294,549	438,145	106,997	288,350	138,419	1,333,611	6,676,522
<b>Administrative and support and waste management and remediation services.....</b>	<b>1,037,459</b>	<b>30,955,542</b>	<b>1,255,713</b>	<b>268,972</b>	<b>362,163</b>	<b>245,980</b>	<b>3,751,552</b>	<b>10,132,426</b>
Administrative and support services.....	1,026,529	30,127,436	1,200,252	242,689	347,571	237,108	3,589,899	9,942,835
Waste management and remediation services.....	10,929	828,106	55,461	26,283	14,592	8,872	161,653	189,591
<b>Educational services.....</b>	<b>232,401</b>	<b>3,201,748</b>	<b>72,902</b>	<b>37,258</b>	<b>171,082</b>	<b>13,952</b>	<b>120,250</b>	<b>1,531,840</b>
<b>Health care and social assistance.....</b>	<b>1,294,642</b>	<b>77,826,543</b>	<b>1,870,263</b>	<b>496,739</b>	<b>2,936,758</b>	<b>781,991</b>	<b>10,154,413</b>	<b>36,732,244</b>
Ambulatory health care services.....	659,824	68,740,250	1,560,149	459,832	2,761,376	630,248	9,327,735	32,829,225
Offices of physicians (except mental health specialist).....	148,223	24,926,211	386,165	172,908	815,020	129,570	2,769,606	14,258,430
Offices of physicians, mental health specialist.....	20,200	1,598,418	37,116	14,161	43,710	3,628	93,542	1,018,533
Offices of dentists.....	86,579	23,879,881	702,597	113,284	853,487	341,900	4,905,268	9,100,507
Offices of chiropractors.....	26,259	3,710,679	100,489	46,481	268,179	56,779	480,837	1,445,745
Offices of optometrists.....	12,503	2,274,677	79,971	14,145	130,201	25,122	347,806	602,693
Offices of mental health practitioners and social therapists.....	122,459	5,867,529	119,961	47,180	430,604	24,120	319,038	3,229,751
Offices of podiatrists.....	4,737	838,964	19,333	11,593	71,742	9,502	79,138	307,698
Outpatient care centers and other miscellaneous health practitioners.....	106,937	2,851,224	60,451	16,916	70,046	11,901	103,881	1,511,248
Medical and diagnostic laboratories.....	16,105	1,069,387	18,551	13,412	32,370	7,668	134,746	445,066
Home health care services.....	77,880	771,722	18,512	242	8,211	11,875	23,712	437,382
Other ambulatory health care services (including ambulance services, blood and organ banks).....	37,943	951,558	17,003	9,510	37,806	8,183	70,161	472,173
Hospitals.....	*2,561	*28,696	*6	*58	*132	*2	*257	*21,666
Nursing and residential care facilities.....	34,399	1,834,158	61,431	6,714	51,843	93,196	412,751	449,429
Social assistance.....	63,110	1,127,345	25,951	12,181	34,844	3,225	29,695	651,495
Child day care services.....	534,746	6,096,094	222,726	17,955	88,563	55,320	383,975	2,780,429
<b>Arts, entertainment, and recreation.....</b>	<b>601,100</b>	<b>16,008,714</b>	<b>597,958</b>	<b>146,582</b>	<b>289,631</b>	<b>138,372</b>	<b>653,317</b>	<b>7,178,207</b>
Performing arts, spectator sports, and related industries.....	489,377	12,522,472	376,012	105,116	174,787	59,172	361,517	6,409,784
Museums, historical sites, and similar institutions.....	966	1,083	--	--	--	--	*30	*234
Amusement, gambling, and recreation industries.....	110,757	3,485,160	221,946	41,466	114,844	79,200	291,770	768,189
<b>Accommodation, food services, and drinking places.....</b>	<b>194,745</b>	<b>26,382,605</b>	<b>839,354</b>	<b>158,552</b>	<b>1,402,753</b>	<b>643,166</b>	<b>4,334,350</b>	<b>3,152,154</b>
Accommodation.....	35,372	3,255,076	269,692	10,920	105,884	304,629	362,830	586,997
Travel accommodation (including hotels, motels, and bed and breakfast inns).....	18,603	2,559,924	205,716	9,288	54,290	266,563	305,211	436,255
RV (recreational vehicle) parks and recreational camps.....	10,148	282,879	19,307	393	20,561	9,843	18,760	80,466
Rooming and boarding houses.....	6,620	412,273	44,669	1,240	31,033	28,223	38,858	70,276
Food services and drinking places.....	159,373	23,127,529	569,663	147,632	1,296,869	338,537	3,971,521	2,565,157
<b>Other services.....</b>	<b>1,511,138</b>	<b>56,911,376</b>	<b>1,609,067</b>	<b>648,642</b>	<b>3,167,963</b>	<b>628,199</b>	<b>6,110,410</b>	<b>15,372,613</b>
Auto repair and maintenance.....	239,014	20,103,951	600,030	232,662	807,318	267,485	2,549,552	3,333,241
Automotive mechanical and electrical repair and maintenance.....	106,545	9,914,182	304,156	72,252	407,559	128,974	1,189,353	1,549,463
Automotive body shops.....	63,665	4,718,425	142,529	66,991	115,707	62,923	622,977	859,136
Other auto repair and maintenance (including oil change, lubrication, and car washes).....	68,805	5,471,344	153,345	93,418	284,052	75,588	737,223	924,641
Miscellaneous repairs.....	290,426	11,482,216	288,468	95,611	184,973	107,659	819,041	3,105,413
Personal and laundry services.....	981,697	25,325,208	720,569	320,370	2,175,672	253,055	2,741,816	8,933,959
<b>Religious, grantmaking, civic, professional, and similar organizations.....</b>	<b>185,737</b>	<b>2,500,848</b>	<b>48,713</b>	<b>11,033</b>	<b>16,798</b>	<b>6,948</b>	<b>9,897</b>	<b>1,495,125</b>
<b>Unclassified establishments.....</b>	<b>286,960</b>	<b>5,047,215</b>	<b>108,788</b>	<b>48,896</b>	<b>69,009</b>	<b>25,388</b>	<b>196,384</b>	<b>2,375,986</b>

\* Estimate should be used with caution because of the small number of sample returns on which it is based.

\*\* Data combined to prevent disclosure of information for specific taxpayers.

<sup>1</sup> Excludes amounts reported on Schedule C-EZ filed by certain small businesses not required to itemize their business deductions. Therefore, totals shown may be slightly understated.

<sup>2</sup> Interest paid is the sum of mortgage interest and other interest paid on business indebtedness (see Table 2).

<sup>3</sup> Payroll is the sum of net salaries and wages plus the cost of labor reported as part of cost of sales and operations (see Table 2).

NOTE: Detail may not add to totals because of rounding.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	All nonfarm industries	Agricultural, forestry, hunting and fishing						Mining
		Total	Animal production (including breeding of cats and dogs)	Forestry and logging	Fishing	Hunting and trapping	Support activities for agriculture and forestry	Total
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>								
<b>Number of returns</b> <sup>1</sup> .....	<b>17,408,809</b>	<b>288,922</b>	<b>26,188</b>	<b>50,026</b>	<b>78,244</b>	<b>12,578</b>	<b>121,885</b>	<b>119,376</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>918,268,196</b>	<b>15,694,517</b>	<b>585,215</b>	<b>6,916,174</b>	<b>2,072,441</b>	<b>146,299</b>	<b>5,974,387</b>	<b>5,060,080</b>
Income from sales and operations <sup>1</sup> .....	905,137,974	15,493,704	539,752	6,891,325	2,045,921	146,124	5,870,582	4,803,457
Other business income.....	13,130,222	200,813	45,463	24,849	26,520	175	103,806	256,623
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>716,157,430</b>	<b>14,372,856</b>	<b>706,453</b>	<b>6,275,921</b>	<b>1,518,545</b>	<b>119,413</b>	<b>5,752,524</b>	<b>5,207,758</b>
Cost of sales and operations.....	341,132,831	5,505,973	118,759	2,580,872	202,352	32,960	2,571,030	1,350,053
Inventory, beginning of year.....	30,801,698	292,138	21,578	91,699	13,289	7,320	158,252	46,388
Cost of labor.....	27,447,822	502,022	11,222	200,619	119,280	--	170,902	117,592
Purchases.....	231,404,960	3,331,766	51,602	1,178,298	21,668	31,979	2,048,219	579,993
Materials and supplies.....	42,161,782	453,901	15,485	347,843	59,462	61	31,050	141,809
Other costs.....	42,198,087	1,239,850	39,535	864,225	576	289	335,225	511,571
Inventory, end of year.....	32,881,518	313,703	20,662	101,812	11,922	6,689	172,618	47,300
Advertising expenses.....	9,413,989	64,318	6,735	12,132	17,295	2,907	25,249	10,323
Bad debts from sales or services.....	925,866	6,126	1	289	412	4	5,420	668
Car and truck expenses.....	39,715,702	624,807	13,394	268,588	103,322	5,898	233,606	125,750
Commissions.....	10,722,131	208,890	1,687	135,821	7,219	1,624	62,539	31,835
Depletion.....	380,149	961	2	954	--	--	5	321,842
Depreciation.....	29,135,616	1,290,441	74,776	632,314	220,752	16,332	346,266	408,601
Employee benefit programs.....	1,560,404	22,937	36	8,958	11	--	13,932	4,421
Insurance.....	12,938,411	355,228	9,197	190,685	52,089	3,537	99,719	55,539
Legal and professional services.....	6,669,029	69,016	5,207	22,869	10,298	788	29,853	94,471
Meals and entertainment deducted.....	3,796,350	33,294	2,250	2,854	15,808	158	12,224	16,115
Mortgage interest.....	4,882,248	157,429	14,820	43,132	37,985	207	61,286	24,024
Other interest paid on business indebtedness.....	6,277,153	221,012	1,607	101,839	49,477	863	67,226	130,938
Office expenses.....	9,611,633	56,438	11,076	11,995	6,324	1,153	25,889	44,190
Pension and profit-sharing plans.....	756,924	2,543	1	708	--	--	1,834	1,468
Rent on machinery and equipment.....	7,545,390	197,500	909	144,199	4,383	1	48,007	20,166
Rent on other business property.....	22,914,630	118,957	17,381	25,159	33,269	1,536	41,611	33,141
Repairs.....	11,349,751	642,381	11,488	399,476	80,595	8,814	142,008	92,612
Salaries and wages.....	58,864,773	1,296,003	36,081	504,280	15,039	292	740,310	142,419
Supplies.....	19,725,440	454,904	41,297	86,340	104,858	10,722	211,687	59,382
Taxes paid.....	13,730,731	231,593	6,070	91,651	28,936	2,663	102,273	135,965
Travel.....	7,624,311	109,798	14,606	15,347	17,772	6,272	55,801	27,830
Utilities.....	18,431,400	172,746	17,751	48,526	20,788	4,898	80,784	73,621
Home office business deductions.....	4,138,364	20,079	3,803	5,736	7,092	--	3,447	8,789
Depreciation, Form 8829.....	645,099	2,786	1,522	642	--	--	622	851
Other business deductions.....	72,683,510	2,472,940	294,225	938,451	463,436	17,781	759,049	1,985,917
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>202,274,720</b>	<b>1,377,347</b>	<b>-120,961</b>	<b>640,254</b>	<b>554,102</b>	<b>26,886</b>	<b>277,065</b>	<b>-146,439</b>
Net income <sup>1,2</sup> .....	226,189,570	2,313,377	58,976	781,603	648,701	59,922	764,174	757,433
Deficit <sup>2</sup> .....	23,914,850	936,030	179,937	141,349	94,599	33,036	487,109	903,872

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	All nonfarm industries	Agricultural, forestry, hunting and fishing						Mining
		Total	Animal production (including breeding of cats and dogs)	Forestry and logging	Fishing	Hunting and trapping	Support activities for agriculture and forestry	Total
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>BUSINESSES WITH NET INCOME</b>								
Number of returns <sup>1</sup> .....	13,080,498	184,462	6,675	34,783	60,519	*6,488	75,997	59,580
Business receipts, total <sup>1</sup> .....	803,000,355	12,940,063	290,406	5,831,827	1,844,722	*121,494	4,851,613	3,374,299
Income from sales and operations <sup>1</sup> .....	792,010,815	12,827,000	279,590	5,812,974	1,821,428	*121,494	4,791,514	3,260,788
Other business income.....	10,989,540	113,063	10,817	18,853	23,294	--	60,099	113,511
Business deductions, total <sup>1,2</sup> .....	576,786,863	10,626,686	231,431	5,050,224	1,196,021	*61,572	4,087,439	2,616,928
Cost of sales and operations.....	277,448,248	4,548,526	39,728	2,147,134	188,048	*26,978	2,146,638	883,762
Inventory, beginning of year.....	21,559,969	160,766	12,155	64,596	13,284	*6,706	64,025	31,729
Cost of labor.....	23,269,192	399,727	6,934	135,362	106,107	--	151,325	113,632
Purchases.....	185,594,663	2,657,549	4,268	911,986	21,365	*26,402	1,693,529	411,695
Materials and supplies.....	37,295,715	409,327	12,343	335,314	58,876	--	2,794	129,867
Other costs.....	32,845,819	1,094,562	16,751	774,642	335	*177	302,658	229,501
Inventory, end of year.....	23,117,111	173,406	12,723	74,765	11,918	*6,306	67,693	32,663
Advertising expenses.....	7,592,786	42,154	4,532	10,236	11,932	*1,257	14,198	9,114
Bad debts from sales or services.....	547,491	5,678	--	40	412	--	5,226	100
Car and truck expenses.....	31,967,828	489,413	6,513	228,907	90,341	*3,845	159,806	101,357
Commissions.....	8,904,956	193,024	65	128,164	5,192	*1,561	58,041	28,968
Depletion.....	179,658	860	--	856	--	--	4	138,467
Depreciation.....	21,273,820	737,285	18,281	452,496	133,119	*1,990	131,399	212,635
Employee benefit programs.....	1,403,408	17,409	11	3,815	11	--	13,572	3,170
Insurance.....	10,808,880	273,184	2,832	158,097	41,344	*323	70,588	42,061
Legal and professional services.....	5,328,528	44,190	2,713	17,456	6,013	*500	17,508	27,938
Meals and entertainment deducted.....	3,144,433	24,491	1,707	1,979	12,744	--	8,062	11,308
Mortgage interest.....	3,326,394	70,018	2,559	25,921	21,990	--	19,548	13,233
Other interest paid on business indebtedness.....	4,234,868	126,074	756	70,828	19,742	*813	33,935	33,249
Office expenses.....	7,896,114	37,787	6,080	9,506	4,141	*432	17,628	23,783
Pension and profit-sharing plans.....	731,915	2,143	--	553	--	--	1,591	1,053
Rent on machinery and equipment.....	6,075,985	147,558	802	116,350	3,253	--	27,153	10,798
Rent on other business property.....	18,692,728	76,743	518	23,650	30,460	--	22,116	15,391
Repairs.....	8,667,410	438,724	977	295,497	65,860	*487	75,903	70,272
Salaries and wages.....	51,110,192	1,041,649	12,480	412,304	6,608	--	610,256	92,770
Supplies.....	15,696,123	289,241	10,568	52,179	86,943	*4,515	135,036	50,865
Taxes paid.....	11,386,227	170,802	1,998	67,523	23,663	2,190	75,427	72,543
Travel.....	5,903,957	65,850	9,121	13,909	12,864	--	29,956	7,326
Utilities.....	14,601,809	116,103	4,781	38,623	15,853	838	56,009	45,881
Home office business deductions.....	3,271,341	14,305	537	5,638	7,092	--	1,039	6,934
Depreciation, Form 8829.....	514,939	787	91	618	--	--	78	715
Other business deductions.....	55,388,100	1,620,228	103,874	765,818	389,360	15,841	345,334	707,003
<b>Net income <sup>1,2</sup>.....</b>	<b>226,189,570</b>	<b>2,313,377</b>	<b>58,976</b>	<b>781,603</b>	<b>648,701</b>	<b>*59,922</b>	<b>764,174</b>	<b>757,433</b>
<b>Returns with Schedule C-EZ:</b>								
Number of returns.....	2,413,633	37,747	*1,883	*2,908	12,554	--	20,402	8,929
Business receipts.....	12,020,856	339,762	*3,295	*21,202	191,737	--	123,528	28,353
Business deductions.....	1,242,298	36,542	*3,295	*2,745	19,035	--	11,467	7,678
<b>Net income.....</b>	<b>215,411,012</b>	<b>2,010,157</b>	<b>*58,976</b>	<b>*763,146</b>	<b>476,000</b>	<b>--</b>	<b>652,114</b>	<b>736,758</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Mining--continued					Utilities	Construction	
	Oil and gas extraction	Coal Mining	Metal ore mining	Nonmetallic mineral mining and quarrying	Support activities for mining		Total	Land subdivision and land development
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>								
<b>Number of returns</b> <sup>1</sup> .....	<b>100,217</b>	<b>*3</b>	<b>2,024</b>	<b>4,315</b>	<b>12,818</b>	<b>7,147</b>	<b>2,243,044</b>	<b>14,451</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>3,696,708</b>	<b>*40,064</b>	<b>12,958</b>	<b>434,571</b>	<b>875,779</b>	<b>165,998</b>	<b>143,942,556</b>	<b>1,526,041</b>
Income from sales and operations <sup>1</sup> .....	3,476,474	*38,869	12,958	401,065	874,091	165,761	142,585,497	1,378,272
Other business income.....	220,234	*1,195	--	33,506	1,688	237	1,357,059	147,769
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>4,045,406</b>	<b>*38,593</b>	<b>19,864</b>	<b>387,500</b>	<b>716,395</b>	<b>99,176</b>	<b>117,942,853</b>	<b>1,329,052</b>
Cost of sales and operations.....	953,983	*23,395	--	120,778	251,897	22,409	66,989,575	822,657
Inventory, beginning of year.....	31,896	--	--	1,105	13,388	5,866	3,155,145	462,741
Cost of labor.....	17,611	--	--	63,579	36,402	16,373	13,401,633	28,520
Purchases.....	490,458	--	--	20,733	68,802	4,421	19,088,985	411,925
Materials and supplies.....	20,185	895	--	30,506	90,223	--	23,878,786	222,297
Other costs.....	427,724	22,499	--	6,555	54,794	2	10,610,740	270,899
Inventory, end of year.....	33,889	--	--	1,699	11,712	4,254	3,145,714	573,726
Advertising expenses.....	4,849	*1	--	185	5,288	315	679,436	5,423
Bad debts from sales or services.....	668	--	--	--	--	--	90,203	13,182
Car and truck expenses.....	58,025	--	*4,223	15,833	47,669	13,016	7,704,924	31,310
Commissions.....	31,230	*1	--	64	540	157	882,833	12,289
Depletion.....	302,111	*139	*1,355	11,824	6,415	14	4,765	162
Depreciation.....	287,142	*4,028	*2,232	64,315	50,884	8,414	4,454,681	57,628
Employee benefit programs.....	2,765	--	--	428	1,228	426	227,359	381
Insurance.....	19,004	*600	*150	10,235	25,549	2,453	2,762,345	15,146
Legal and professional services.....	80,310	*148	*565	3,092	10,355	2,483	626,343	13,202
Meals and entertainment deducted.....	7,724	*23	*2	680	7,685	967	271,536	2,829
Mortgage interest.....	12,772	--	--	10,171	1,081	164	588,290	42,337
Other interest paid on business indebtedness.....	106,381	*925	*324	11,422	11,886	4,526	735,682	37,513
Office expenses.....	24,710	*66	*26	553	18,834	1,566	707,922	5,665
Pension and profit-sharing plans.....	1,406	*45	--	17	--	--	51,736	724
Rent on machinery and equipment.....	13,137	*880	*4,176	1,852	121	7,385	1,118,218	3,263
Rent on other business property.....	29,265	*2	--	--	3,874	5,195	751,363	4,551
Repairs.....	38,074	*1,370	*94	28,956	24,118	7,797	1,490,368	43,797
Salaries and wages.....	83,265	4,215	1,320	23,877	29,742	4,736	8,418,466	46,800
Supplies.....	29,674	*2	*415	3,541	25,750	1,734	4,592,107	9,156
Taxes paid.....	101,753	1,449	1,349	10,240	21,174	782	1,704,866	26,652
Travel.....	14,225	84	2	1,307	12,212	333	467,647	4,379
Utilities.....	45,672	129	16	7,242	20,562	2,342	1,641,764	13,969
Home office business deductions.....	3,060	--	--	2	5,727	--	379,278	107
Depreciation, Form 8829.....	44	--	--	1	807	--	47,213	2
Other business deductions.....	1,786,522	1,091	3,616	60,884	133,804	11,959	10,458,431	115,921
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>-347,449</b>	<b>*1,471</b>	<b>*-6,906</b>	<b>47,071</b>	<b>159,375</b>	<b>66,822</b>	<b>26,003,902</b>	<b>197,000</b>
Net income <sup>1,2</sup> .....	481,099	*1,505	*7,183	56,571	211,075	70,091	27,843,108	341,905
Deficit <sup>2</sup> .....	828,549	*34	*14,088	9,500	51,700	3,269	1,839,207	144,905

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Mining--continued					Utilities	Construction	
	Oil and gas extraction	Coal Mining	Metal ore mining	Nonmetallic mineral mining and quarrying	Support activities for mining		Total	Land subdivision and land development
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
<b>BUSINESSES WITH NET INCOME</b>								
Number of returns <sup>1</sup> .....	**47,982	**	104	2,470	9,025	3,127	1,931,111	8,618
Business receipts, total <sup>1</sup> .....	**2,149,418	**	12,948	396,694	815,239	164,248	130,922,315	1,055,876
Income from sales and operations <sup>1</sup> .....	**2,070,381	**	12,948	363,330	814,129	164,011	129,752,805	946,917
Other business income.....	**79,037	**	--	33,364	1,110	237	1,169,509	108,960
Business deductions, total <sup>1,2</sup> .....	**1,666,876	**	5,765	340,123	604,163	94,157	103,079,207	713,971
Cost of sales and operations.....	**540,203	**	--	120,778	222,781	22,409	59,464,125	439,889
Inventory, beginning of year.....	**20,140	**	--	1,105	10,484	5,866	2,227,697	175,780
Cost of labor.....	**13,651	**	--	63,579	36,402	16,373	12,002,183	841
Purchases.....	**322,629	**	--	20,733	68,333	4,421	16,318,456	177,945
Materials and supplies.....	**15,878	**	--	30,506	83,483	--	21,957,237	192,521
Other costs.....	**188,793	**	--	6,555	34,153	2	9,141,754	161,899
Inventory, end of year.....	**20,889	**	--	1,699	10,075	4,254	2,183,203	269,097
Advertising expenses.....	**3,643	**	--	185	5,286	315	594,826	3,178
Bad debts from sales or services.....	**100	**	--	--	--	--	41,174	416
Car and truck expenses.....	**38,641	**	*866	14,991	46,859	10,461	6,766,770	26,664
Commissions.....	**28,904	**	--	64	--	--	801,836	4,724
Depletion.....	**129,197	**	*1,355	4,711	3,204	14	4,647	120
Depreciation.....	**107,328	**	*1,166	58,565	45,576	8,000	3,712,567	35,488
Employee benefit programs.....	**1,514	**	--	428	1,228	426	195,457	67
Insurance.....	**8,608	**	*150	9,529	23,774	2,453	2,409,598	9,180
Legal and professional services.....	**18,738	**	--	2,221	6,979	2,483	517,030	4,702
Meals and entertainment deducted.....	**3,869	**	--	46	7,393	863	239,616	2,154
Mortgage interest.....	**1,981	**	--	10,171	1,081	164	417,068	20,597
Other interest paid on business indebtedness.....	**15,433	**	*147	9,218	8,451	4,526	597,593	10,889
Office expenses.....	**5,480	**	--	553	17,749	1,555	603,654	2,683
Pension and profit-sharing plans.....	**1,036	**	--	17	--	--	48,679	722
Rent on machinery and equipment.....	**8,936	**	--	1,742	119	7,385	858,691	1,232
Rent on other business property.....	**12,644	**	--	--	2,747	5,194	650,418	1,877
Repairs.....	**19,384	**	*94	27,969	22,824	7,774	1,235,054	31,608
Salaries and wages.....	**40,238	**	1,320	21,469	29,742	4,736	7,228,151	30,622
Supplies.....	**23,139	**	*8	2,175	25,543	1,631	4,129,873	5,785
Taxes paid.....	**43,331	**	562	7,609	21,041	765	1,491,584	13,236
Travel.....	**5,443	**	--	139	1,744	246	404,955	1,698
Utilities.....	**21,799	**	--	6,063	18,018	2,321	1,424,265	8,259
Home office business deductions.....	**1,402	**	--	2	5,530	--	338,102	75
Depreciation, Form 8829.....	**44	**	--	1	670	--	34,505	--
Other business deductions.....	**578,936	**	99	41,477	86,492	10,435	8,760,760	58,097
<b>Net income <sup>1,2</sup>.....</b>	<b>**482,604</b>	<b>**</b>	<b>*7,183</b>	<b>56,571</b>	<b>211,075</b>	<b>70,091</b>	<b>27,843,108</b>	<b>341,905</b>
<b>Returns with Schedule C-EZ:</b>								
Number of returns.....	8,929	--	--	--	--	*3	302,455	2,178
Business receipts.....	28,353	--	--	--	--	*10	1,662,336	30,233
Business deductions.....	7,678	--	--	--	--	*3	142,714	9
<b>Net income.....</b>	<b>460,425</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>*70,084</b>	<b>26,323,486</b>	<b>311,681</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Construction--continued				Manufacturing		
	Residential building construction	Nonresidential building construction	Heavy construction	Special trade contractors	Total	Food	Textile and textile product mills
	(17)	(18)	(19)	(20)	(21)	(22)	(23)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>315,371</b>	<b>68,255</b>	<b>55,243</b>	<b>1,789,725</b>	<b>361,254</b>	<b>22,439</b>	<b>5,668</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>32,373,544</b>	<b>7,851,546</b>	<b>4,639,916</b>	<b>97,551,509</b>	<b>27,426,418</b>	<b>2,591,252</b>	<b>350,228</b>
Income from sales and operations <sup>1</sup> .....	32,088,285	7,821,257	4,607,593	96,690,088	26,990,571	2,576,385	346,226
Other business income.....	285,259	30,289	32,323	861,420	435,847	14,867	4,002
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>28,413,611</b>	<b>7,006,800</b>	<b>4,217,890</b>	<b>76,975,500</b>	<b>23,513,457</b>	<b>2,403,262</b>	<b>254,418</b>
Cost of sales and operations.....	20,070,151	5,025,562	1,629,213	39,441,993	13,284,672	1,707,926	145,485
Inventory, beginning of year.....	1,818,180	80,784	15,983	777,457	1,103,117	98,720	29,536
Cost of labor.....	3,117,286	866,667	309,483	9,079,677	2,188,485	155,884	8,250
Purchases.....	5,570,085	1,218,443	397,809	11,490,723	7,846,744	1,441,276	80,352
Materials and supplies.....	6,680,491	1,644,772	594,849	14,736,376	2,099,473	75,908	17,047
Other costs.....	4,564,349	1,302,749	348,041	4,124,702	1,329,228	57,155	44,088
Inventory, end of year.....	1,680,239	87,853	36,952	766,944	1,282,375	121,016	33,788
Advertising expenses.....	82,970	39,497	16,630	534,917	208,891	20,826	5,132
Bad debts from sales or services.....	12,551	323	118	64,029	30,665	593	--
Car and truck expenses.....	1,014,902	341,596	250,814	6,066,302	707,111	30,144	15,509
Commissions.....	268,029	39,274	5,574	557,666	195,301	9,340	642
Depletion.....	65	8	1,846	2,683	2,604	1,965	--
Depreciation.....	565,578	153,838	449,957	3,227,681	1,009,133	59,093	3,824
Employee benefit programs.....	49,966	22,050	4,543	150,418	71,496	2,800	4
Insurance.....	433,343	115,543	148,311	2,050,002	326,900	20,158	1,699
Legal and professional services.....	137,612	35,022	29,532	410,975	141,508	8,264	6,634
Meals and entertainment deducted.....	30,357	9,015	8,577	220,758	62,283	1,065	2,955
Mortgage interest.....	210,331	27,527	21,471	286,623	112,480	3,240	394
Other interest paid on business indebtedness.....	157,844	36,112	94,143	410,070	222,710	19,385	551
Office expenses.....	128,851	42,996	17,135	513,276	187,276	4,729	4,437
Pension and profit-sharing plans.....	4,077	3,359	630	42,945	15,472	690	496
Rent on machinery and equipment.....	178,487	41,273	184,687	710,508	242,804	2,235	376
Rent on other business property.....	83,374	22,973	38,407	602,058	875,708	77,871	22,687
Repairs.....	146,787	44,861	222,652	1,032,272	310,878	32,640	1,539
Salaries and wages.....	1,219,093	286,268	387,724	6,478,581	2,129,917	124,810	9,736
Supplies.....	851,130	127,975	141,411	3,462,436	595,348	52,732	8,426
Taxes paid.....	296,091	111,299	95,924	1,174,900	477,189	43,869	6,414
Travel.....	42,656	29,383	27,924	363,305	123,081	10,526	871
Utilities.....	246,492	56,911	67,346	1,257,044	572,320	46,606	7,777
Home office business deductions.....	63,909	10,721	5,583	298,959	106,193	675	--
Depreciation, Form 8829.....	5,072	339	117	41,683	11,160	9	--
Other business deductions.....	2,095,900	378,994	366,747	7,500,869	1,475,124	121,080	8,270
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>3,959,935</b>	<b>844,746</b>	<b>422,026</b>	<b>20,580,193</b>	<b>3,877,228</b>	<b>186,843</b>	<b>95,809</b>
Net income <sup>1,2</sup> .....	4,439,124	887,363	541,807	21,632,909	4,441,580	233,820	96,326
Deficit <sup>2</sup> .....	479,188	42,617	119,781	1,052,716	564,352	46,978	516

Footnotes at end of table.



# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Construction--continued				Manufacturing		
	Residential building construction	Nonresidential building construction	Heavy construction	Special trade contractors	Total	Food	Textile and textile product mills
	(17)	(18)	(19)	(20)	(21)	(22)	(23)
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	262,956	62,336	37,783	1,559,418	243,106	11,372	5,321
Business receipts, total <sup>1</sup> .....	28,598,634	7,356,314	3,997,830	89,913,661	24,378,781	2,002,193	350,228
Income from sales and operations <sup>1</sup> .....	28,369,623	7,338,118	3,985,495	89,112,653	23,975,230	2,000,724	346,226
Other business income.....	229,011	18,196	12,335	801,008	403,552	1,469	4,002
Business deductions, total <sup>1,2</sup> .....	24,159,510	6,468,950	3,456,023	68,280,753	19,904,974	1,768,373	253,902
Cost of sales and operations.....	17,255,050	4,693,077	1,422,434	35,653,674	11,526,951	1,324,194	145,485
Inventory, beginning of year.....	1,396,693	67,752	13,844	573,628	840,965	78,363	29,536
Cost of labor.....	2,658,949	846,183	302,288	8,193,921	1,807,162	36,764	8,250
Purchases.....	4,655,147	1,098,384	279,960	10,107,021	6,856,061	1,193,487	80,352
Materials and supplies.....	6,014,508	1,597,685	526,558	13,625,965	1,826,375	69,751	17,047
Other costs.....	3,787,584	1,148,415	322,984	3,720,872	1,174,936	44,251	44,088
Inventory, end of year.....	1,257,831	65,341	23,200	567,734	978,548	98,421	33,788
Advertising expenses.....	70,995	38,907	9,255	472,491	171,881	9,930	5,132
Bad debts from sales or services.....	1,241	1	76	39,440	15,724	562	--
Car and truck expenses.....	865,231	313,094	200,098	5,361,683	572,553	25,064	15,509
Commissions.....	214,261	37,566	4,563	540,723	163,505	9,086	642
Depletion.....	2	3	1,846	2,676	1,699	1,075	--
Depreciation.....	479,969	148,235	340,704	2,708,171	727,771	23,504	3,824
Employee benefit programs.....	49,284	12,851	3,513	129,743	64,734	2,429	4
Insurance.....	361,257	109,561	124,177	1,805,424	274,795	12,724	1,699
Legal and professional services.....	100,146	29,248	25,330	357,604	111,279	4,947	6,634
Meals and entertainment deducted.....	24,648	7,771	6,895	198,147	41,563	873	2,929
Mortgage interest.....	135,450	17,172	6,615	237,235	84,847	2,498	394
Other interest paid on business indebtedness.....	128,985	32,472	69,664	355,582	152,990	6,191	551
Office expenses.....	114,212	41,103	12,383	433,273	154,590	2,586	4,437
Pension and profit-sharing plans.....	4,077	3,262	445	40,173	15,093	652	496
Rent on machinery and equipment.....	114,942	33,352	131,706	577,459	214,062	2,092	376
Rent on other business property.....	69,772	22,538	36,675	519,556	714,580	49,958	22,687
Repairs.....	114,710	39,767	183,403	865,565	258,825	23,720	1,539
Salaries and wages.....	1,091,827	268,276	329,514	5,507,912	1,937,020	95,401	9,736
Supplies.....	731,363	109,510	89,182	3,194,034	457,015	38,937	8,403
Taxes paid.....	243,584	108,492	85,951	1,040,320	410,198	27,704	6,396
Travel.....	37,566	28,814	22,026	314,850	89,352	4,828	740
Utilities.....	201,850	47,488	51,044	1,115,624	457,703	32,787	7,546
Home office business deductions.....	58,721	10,718	5,583	263,005	75,410	675	--
Depreciation, Form 8829.....	4,431	338	117	29,619	9,642	9	--
Other business deductions.....	1,667,299	311,254	291,951	6,432,160	1,184,439	65,955	8,182
<b>Net income <sup>1,2</sup>.....</b>	<b>4,439,124</b>	<b>887,363</b>	<b>541,807</b>	<b>21,632,909</b>	<b>4,441,580</b>	<b>233,820</b>	<b>96,326</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	30,837	*7,796	*4,787	256,858	38,730	*1,930	*965
Business receipts.....	292,681	*27,016	*17,841	1,294,565	184,321	*4,757	*7,239
Business deductions.....	23,066	*4,417	*991	114,231	26,393	--	*560
<b>Net income.....</b>	<b>4,169,509</b>	<b>*864,764</b>	<b>*524,957</b>	<b>20,452,574</b>	<b>4,283,652</b>	<b>*229,064</b>	<b>*89,647</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Manufacturing--continued								
	Apparel	Leather and allied products	Wood products	Paper products	Printing and related support activities	Petroleum and coal products	Chemical	Plastics, rubber, clay, and refractory, and glass products	Nonmetallic mineral products
	(24)	(25)	(26)	(27)	(28)	(29)	(30)	(31)	(32)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>									
Number of returns <sup>1</sup> .....	23,213	*3,619	37,081	*1,476	36,768	7	6,943	22,804	8,078
Business receipts, total <sup>1</sup> .....	2,126,288	*120,345	2,211,564	*431,815	3,323,280	7,565	641,525	659,865	697,979
Income from sales and operations <sup>1</sup> .....	2,022,479	*120,345	2,201,388	*431,728	3,261,678	7,565	638,691	659,830	748,714
Other business income.....	103,809	--	10,176	*87	61,602	--	2,834	35	-50,735
Business deductions, total <sup>1,2</sup> .....	1,937,903	*95,537	2,019,107	*395,630	2,847,574	6,758	534,111	594,274	539,018
Cost of sales and operations.....	1,037,642	*36,947	1,258,922	*287,851	1,455,935	--	353,290	224,184	330,184
Inventory, beginning of year.....	67,712	--	64,748	*37,184	60,060	--	19,775	33,815	9,287
Cost of labor.....	287,909	*263	310,349	*16,919	225,157	--	6,267	11,113	96,327
Purchases.....	313,973	*55,714	822,173	*265,569	702,484	--	311,024	167,448	59,022
Materials and supplies.....	241,214	*277	94,460	*737	199,663	--	33,811	44,839	161,386
Other costs.....	203,353	*3,002	70,723	*2,852	325,432	--	6,208	2,514	16,931
Inventory, end of year.....	76,520	*22,309	103,531	*35,410	56,860	--	23,795	35,546	12,770
Advertising expenses.....	14,874	*824	11,591	*423	41,198	*5	2,637	16,847	690
Bad debts from sales or services.....	1,484	--	734	*1,412	3,540	--	3,910	220	--
Car and truck expenses.....	25,466	*1,358	72,656	*13,256	77,070	*8	9,554	54,113	34,401
Commissions.....	32,630	--	6,068	*4,295	34,963	--	7,355	1,774	10,306
Depletion.....	--	--	--	--	--	*15	--	--	--
Depreciation.....	52,093	*6,770	106,974	*5,940	82,542	*64	18,656	23,956	24,236
Employee benefit programs.....	10,669	--	1,310	*470	8,021	--	13	1,961	11
Insurance.....	24,246	*1,291	36,181	*5,173	30,073	--	7,724	15,876	9,051
Legal and professional services.....	17,210	*397	4,013	*1,094	16,018	*23	954	4,879	5,392
Meals and entertainment deducted.....	4,828	*109	2,549	*1,548	8,199	*30	330	3,222	393
Mortgage interest.....	1,580	*1,522	14,232	*3,183	13,758	--	21	8,721	11,941
Other interest paid on business indebtedness.....	8,859	*1,965	22,862	*228	24,787	*1	6,253	6,696	1,261
Office expenses.....	13,290	*864	10,090	*546	37,486	20	17,645	4,484	6,074
Pension and profit-sharing plans.....	282	--	441	--	2,398	--	405	194	2,642
Rent on machinery and equipment.....	34,370	--	6,935	*28	52,966	--	3,903	3,467	4,079
Rent on other business property.....	121,687	*280	32,058	*20,381	128,210	12	2,994	20,469	27,536
Repairs.....	9,290	*1,469	48,290	*3,358	39,643	--	10,878	10,541	6,420
Salaries and wages.....	255,926	*25,925	117,494	*14,812	243,296	30	53,148	78,902	7,489
Supplies.....	35,142	*2,551	41,796	*1,749	83,523	--	9,155	27,536	7,691
Taxes paid.....	46,163	*3,894	25,938	*3,216	65,272	8	4,905	13,866	9,905
Travel.....	7,370	*962	6,920	*1,144	10,292	14	1,437	7,792	437
Utilities.....	42,109	*2,607	37,359	*5,793	69,219	30	9,418	24,515	23,130
Home office business deductions.....	21,253	*1,277	6,805	*7,085	13,679	--	581	6,962	107
Depreciation, Form 8829.....	1,272	1,277	758	752	1,714	--	--	688	--
Other business deductions.....	119,438	*4,522	138,935	*12,645	303,351	6,497	8,600	31,347	15,643
<b>Net income less deficit <sup>1,2</sup>.....</b>	<b>188,385</b>	<b>24,809</b>	<b>192,457</b>	<b>36,185</b>	<b>475,706</b>	<b>*807</b>	<b>107,414</b>	<b>65,592</b>	<b>158,962</b>
Net income <sup>1,2</sup> .....	218,534	24,809	251,113	36,185	511,037	*854	114,713	113,007	167,301
Deficit <sup>2</sup> .....	30,149	--	58,655	--	35,331	*46	7,299	47,416	8,340

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Manufacturing--continued								
	Apparel	Leather and allied products	Wood products	Paper products	Printing and related support activities	Petroleum and coal products	Chemical	Plastics, rubber, clay, and glass products	Nonmetallic mineral products
	(24)	(25)	(26)	(27)	(28)	(29)	(30)	(31)	(32)
<b>BUSINESSES WITH NET INCOME</b>									
Number of returns <sup>1</sup> .....	14,175	*3,619	16,482	*1,473	28,251	3	5,780	14,608	7,080
Business receipts, total <sup>1</sup> .....	1,777,825	*120,345	1,881,734	*431,734	3,036,661	7,470	586,316	562,218	637,667
Income from sales and operations <sup>1</sup> .....	1,674,036	*120,345	1,876,218	*431,648	2,983,684	7,470	584,110	562,218	688,402
Other business income.....	103,790	--	5,517	*87	52,976	--	2,206	--	-50,735
Business deductions, total <sup>1,2</sup> .....	1,559,291	*95,537	1,630,622	*395,549	2,525,624	6,617	471,603	449,211	470,366
Cost of sales and operations.....	802,318	*36,947	1,049,674	*287,806	1,339,314	--	333,491	191,776	277,826
Inventory, beginning of year.....	37,790	--	53,103	*37,184	49,829	--	18,770	28,839	9,287
Cost of labor.....	257,290	*263	226,268	*16,919	206,739	--	3,524	9,827	61,681
Purchases.....	220,056	*55,714	764,136	*265,524	619,172	--	310,244	143,281	54,907
Materials and supplies.....	193,629	*277	34,933	*737	188,745	--	19,333	37,962	147,402
Other costs.....	143,135	*3,002	56,032	*2,852	323,053	--	4,699	988	13,841
Inventory, end of year.....	49,582	*22,309	84,798	*35,410	48,223	--	23,080	29,122	9,292
Advertising expenses.....	13,574	*824	5,320	*423	39,503	*5	2,478	16,779	646
Bad debts from sales or services.....	1,457	--	23	*1,412	3,190	--	3,910	220	--
Car and truck expenses.....	20,551	*1,358	53,019	*13,256	62,115	*8	1,835	30,545	33,562
Commissions.....	32,296	--	5,823	*4,295	16,904	--	7,355	1,664	10,306
Depletion.....	--	--	--	--	--	--	--	--	--
Depreciation.....	36,940	*6,770	69,806	*5,905	66,064	*35	17,391	9,984	21,350
Employee benefit programs.....	10,591	--	1,310	*470	5,784	--	--	1,931	5
Insurance.....	23,092	*1,291	27,182	*5,173	24,427	--	7,411	14,238	6,101
Legal and professional services.....	13,832	*397	2,761	*1,094	14,501	*23	774	4,117	5,390
Meals and entertainment deducted.....	4,646	*109	1,180	*1,548	6,527	*30	212	97	392
Mortgage interest.....	1,578	*1,522	5,996	*3,183	8,545	--	21	7,765	11,941
Other interest paid on business indebtedness.....	7,905	*1,965	14,155	*228	18,587	*1	5,105	5,055	1,091
Office expenses.....	12,343	*864	5,835	*546	30,658	20	15,981	2,569	5,829
Pension and profit-sharing plans.....	282	--	441	--	2,398	--	405	132	2,642
Rent on machinery and equipment.....	23,418	--	2,376	*28	52,535	--	1,390	3,453	3,946
Rent on other business property.....	94,909	*280	30,110	*20,381	109,931	12	2,994	16,358	25,330
Repairs.....	8,761	*1,469	38,026	*3,358	34,517	--	10,479	4,686	5,156
Salaries and wages.....	250,411	*25,925	111,569	*14,812	223,697	30	33,189	78,533	7,104
Supplies.....	21,301	*2,551	32,648	*1,749	56,127	--	8,122	19,085	7,522
Taxes paid.....	36,856	*3,894	21,941	*3,216	53,839	4	2,685	9,371	6,677
Travel.....	6,958	*962	1,798	*1,144	9,889	14	996	580	424
Utilities.....	32,162	*2,607	23,142	*5,793	57,449	30	7,374	19,472	22,370
Home office business deductions.....	1,595	*1,277	5,391	*7,085	13,679	--	581	811	--
Depreciation, Form 8829.....	443	*1,277	758	*752	1,714	--	--	--	--
Other business deductions.....	101,515	*4,522	113,143	*12,645	273,309	6,405	7,077	8,241	14,756
<b>Net income</b> <sup>1,2</sup> .....	<b>218,534</b>	<b>*24,809</b>	<b>251,113</b>	<b>*36,185</b>	<b>511,037</b>	<b>*854</b>	<b>114,713</b>	<b>113,007</b>	<b>167,301</b>
<b>Returns with Schedule C-EZ:</b>									
Number of returns.....	*1,930	*965	*3,813	--	*5,113	--	*3,336	*2,895	--
Business receipts.....	*11,920	*1,186	*40,427	--	*12,985	--	*7,031	*3,555	--
Business deductions.....	--	--	*7,954	--	*2,134	--	*345	*1,751	--
<b>Net income</b> .....	<b>*206,614</b>	<b>*23,623</b>	<b>*218,640</b>	<b>--</b>	<b>*500,186</b>	<b>--</b>	<b>*108,028</b>	<b>*111,203</b>	<b>--</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Manufacturing--continued						
	Primary metal industries	Fabricated metal products	Machinery	Computer and electronic products	Electrical equipment, appliance, and components	Transportation equipment	Furniture and related products
	(33)	(34)	(35)	(36)	(37)	(38)	(39)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>*4,005</b>	<b>29,319</b>	<b>32,967</b>	<b>12,937</b>	<b>7,936</b>	<b>8,092</b>	<b>31,772</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>*27,768</b>	<b>3,394,124</b>	<b>3,982,639</b>	<b>670,865</b>	<b>657,739</b>	<b>554,685</b>	<b>2,493,297</b>
Income from sales and operations <sup>1</sup> .....	*27,765	3,393,237	3,941,984	667,221	591,891	532,652	2,437,838
Other business income.....	*3	887	40,655	3,644	65,848	22,033	55,460
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>*19,003</b>	<b>2,927,227</b>	<b>3,182,988</b>	<b>504,087</b>	<b>477,919</b>	<b>446,801</b>	<b>2,146,362</b>
Cost of sales and operations.....	*5,094	1,572,001	1,669,431	267,171	180,166	255,906	1,286,013
Inventory, beginning of year.....	250	123,072	201,068	7,873	51,441	17,479	59,644
Cost of labor.....	794	345,476	348,350	21,602	29,513	69,618	115,978
Purchases.....	3,691	678,795	1,013,252	229,757	102,233	62,679	646,568
Materials and supplies.....	358	359,044	152,357	18,676	1,610	123,563	405,785
Other costs.....	--	188,968	162,281	14,839	13,595	4,496	119,474
Inventory, end of year.....	--	123,354	207,877	25,575	18,227	21,928	61,436
Advertising expenses.....	*245	17,393	13,599	9,871	5,046	2,216	11,439
Bad debts from sales or services.....	--	3,282	601	1,126	292	--	35
Car and truck expenses.....	*1,149	89,478	82,903	17,420	31,091	16,340	71,005
Commissions.....	--	16,518	8,804	1,774	9,701	--	26,362
Depletion.....	--	--	--	--	290	--	334
Depreciation.....	*433	205,667	232,016	20,709	22,246	6,689	48,294
Employee benefit programs.....	*1	11,738	27,647	1,088	448	--	2,851
Insurance.....	*528	54,423	52,532	3,202	10,205	2,378	22,136
Legal and professional services.....	*76	18,121	16,660	3,571	2,364	2,340	9,966
Meals and entertainment deducted.....	*1	8,737	3,143	2,596	4,140	1,058	11,509
Mortgage interest.....	--	10,272	21,001	--	967	2,315	9,482
Other interest paid on business indebtedness.....	*43	37,035	30,233	7,676	3,111	5,244	19,794
Office expenses.....	*170	22,689	17,606	3,559	3,963	2,655	13,342
Pension and profit-sharing plans.....	--	3,853	1,357	430	769	--	1,312
Rent on machinery and equipment.....	*229	51,324	25,302	13,140	13,478	2,515	17,515
Rent on other business property.....	*4,633	92,874	84,153	24,119	3,442	17,539	112,600
Repairs.....	*719	47,763	45,256	2,976	5,100	7,225	18,050
Salaries and wages.....	820	222,237	447,240	37,357	68,933	1,777	246,549
Supplies.....	*2,104	89,029	67,446	2,728	16,967	54,090	35,060
Taxes paid.....	356	71,424	93,887	11,940	11,614	4,616	32,180
Travel.....	3	16,029	8,980	11,968	7,082	1,379	10,678
Utilities.....	825	76,769	101,247	15,687	12,476	12,403	47,555
Home office business deductions.....	--	3	1,103	11,893	1,638	--	2,962
Depreciation, Form 8829.....	--	--	--	1,493	254	--	510
Other business deductions.....	790	186,829	127,430	31,315	62,307	48,034	87,133
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>8,765</b>	<b>466,897</b>	<b>767,424</b>	<b>166,778</b>	<b>179,820</b>	<b>107,884</b>	<b>346,935</b>
Net income <sup>1,2</sup> .....	8,765	550,643	827,388	174,007	183,568	109,061	393,306
Deficit <sup>2</sup> .....	--	83,746	59,964	7,228	3,748	1,177	46,371

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Manufacturing--continued						
	Primary metal industries	Fabricated metal products	Machinery	Computer and electronic products	Electrical equipment, appliance, and components	Transportation equipment	Furniture and related products
	(33)	(34)	(35)	(36)	(37)	(38)	(39)
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	*4,005	22,125	27,992	9,000	5,668	8,087	18,342
Business receipts, total <sup>1</sup> .....	*27,768	2,887,528	3,714,012	593,408	625,906	553,501	2,336,145
Income from sales and operations <sup>1</sup> .....	*27,765	2,886,650	3,676,048	589,764	560,163	531,467	2,281,530
Other business income.....	*3	878	37,964	3,644	65,742	22,033	54,615
Business deductions, total <sup>1,2</sup> .....	*19,003	2,336,885	2,854,397	419,402	442,337	444,440	1,942,839
Cost of sales and operations.....	*5,094	1,283,273	1,512,338	226,146	162,900	255,906	1,218,364
Inventory, beginning of year.....	250	115,837	123,500	4,917	44,458	17,479	51,277
Cost of labor.....	794	312,258	310,006	21,602	23,713	69,618	114,511
Purchases.....	3,691	474,484	905,096	187,883	90,014	62,679	625,916
Materials and supplies.....	358	351,614	138,896	18,676	3	123,563	363,037
Other costs.....	--	144,098	161,249	14,472	13,475	4,496	117,308
Inventory, end of year.....	--	115,019	126,407	21,403	8,765	21,928	53,685
Advertising expenses.....	*245	15,415	12,358	4,065	4,841	2,216	9,819
Bad debts from sales or services.....	--	2,893	393	1,126	201	--	34
Car and truck expenses.....	*1,149	71,081	75,396	12,419	29,597	16,340	62,008
Commissions.....	--	15,175	8,780	1,774	9,669	--	25,276
Depreciation.....	--	--	--	--	290	--	334
Depreciation.....	*433	140,116	185,566	20,618	20,559	6,689	40,669
Employee benefit programs.....	*1	10,425	26,890	1,088	444	--	915
Insurance.....	*528	41,921	48,476	3,202	9,342	2,378	20,903
Legal and professional services.....	*76	16,352	15,185	2,794	1,979	1,209	8,800
Meals and entertainment deducted.....	*1	7,438	3,139	1,474	3,976	1,058	1,840
Mortgage interest.....	--	9,410	19,079	--	880	2,315	5,188
Other interest paid on business indebtedness.....	*43	25,497	27,482	7,070	2,861	4,060	12,772
Office expenses.....	*170	18,878	16,263	1,324	3,832	2,655	10,328
Pension and profit-sharing plans.....	--	3,853	1,357	430	490	--	1,312
Rent on machinery and equipment.....	*229	47,076	25,224	13,140	13,477	2,515	14,000
Rent on other business property.....	*4,633	75,818	64,550	14,617	3,405	17,539	96,856
Repairs.....	*719	37,476	44,089	2,976	4,513	7,225	16,816
Salaries and wages.....	820	187,400	419,890	37,357	62,739	1,777	206,736
Supplies.....	*2,104	66,592	64,327	2,428	16,093	54,090	24,037
Taxes paid.....	356	64,466	91,457	11,228	10,024	4,616	30,897
Travel.....	3	14,691	7,374	9,406	6,124	1,379	8,615
Utilities.....	825	56,459	87,199	12,059	10,535	12,403	40,710
Home office business deductions.....	--	3	1,103	10,968	1,638	--	2,349
Depreciation, Form 8829.....	--	--	--	1,493	254	--	510
Other business deductions.....	790	123,437	93,069	20,921	61,845	47,989	81,054
<b>Net income</b> <sup>1,2</sup> .....	<b>*8,765</b>	<b>550,643</b>	<b>827,388</b>	<b>174,007</b>	<b>183,568</b>	<b>109,061</b>	<b>393,306</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	*2,074	*3,039	*3,861	*2,895	*149	*965	*931
Business receipts.....	*1,582	*6,886	*19,413	*7,160	*144	*7,862	*6,251
Business deductions.....	*784	*1,742	*3,412	*772	*84	*82	*2,207
<b>Net income</b> .....	<b>*7,966</b>	<b>*545,499</b>	<b>*811,387</b>	<b>*167,619</b>	<b>*183,508</b>	<b>*101,280</b>	<b>*389,261</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Manufacturing--continued		Wholesale and retail trade					
	Medical equipment and supplies	Other miscellaneous manufacturing	Total	Wholesale trade			Retail trade	
				Total	Durable goods including machinery, woods, metals, etc.	Nondurable goods including food, fiber, chemicals, etc.	Total	Motor vehicle and parts dealers
	(40)	(41)	(42)	(43)	(44)	(45)	(46)	(47)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>								
<b>Number of returns <sup>1</sup>.....</b>	<b>*924</b>	<b>65,205</b>	<b>2,726,116</b>	<b>376,581</b>	<b>186,195</b>	<b>190,386</b>	<b>2,349,535</b>	<b>131,095</b>
<b>Business receipts, total <sup>1</sup>.....</b>	<b>*88,391</b>	<b>2,395,203</b>	<b>220,909,721</b>	<b>40,198,841</b>	<b>20,518,801</b>	<b>19,680,041</b>	<b>180,710,880</b>	<b>28,594,795</b>
Income from sales and operations <sup>1</sup> .....	*88,382	2,294,572	218,215,533	39,702,515	20,221,536	19,480,979	178,513,019	28,400,946
Other business income.....	*9	100,630	2,694,188	496,326	297,264	199,062	2,197,862	193,849
<b>Business deductions, total <sup>1,2</sup>.....</b>	<b>*84,377</b>	<b>2,097,100</b>	<b>205,000,944</b>	<b>35,053,487</b>	<b>17,789,645</b>	<b>17,263,842</b>	<b>169,947,457</b>	<b>27,499,424</b>
Cost of sales and operations.....	*40,183	1,170,340	148,712,874	26,765,434	13,126,157	13,639,277	121,947,440	22,694,508
Inventory, beginning of year.....	*17,033	204,420	21,279,476	2,076,906	1,349,635	727,271	19,202,570	3,583,817
Cost of labor.....	*10,905	127,809	2,546,165	326,318	209,002	117,316	2,219,847	439,609
Purchases.....	*24,310	866,424	136,315,152	24,439,622	12,190,720	12,248,902	111,875,530	21,108,730
Materials and supplies.....	*482	168,256	5,689,036	1,089,734	499,354	590,380	4,599,301	564,840
Other costs.....	*793	92,523	5,525,495	1,172,605	445,846	726,759	4,352,890	907,875
Inventory, end of year.....	*13,340	289,093	22,642,449	2,339,751	1,568,399	771,352	20,302,699	3,910,364
Advertising expenses.....	*639	33,395	2,089,598	189,770	136,866	52,904	1,899,827	203,876
Bad debts from sales or services.....	*106	13,331	291,407	99,559	43,133	56,426	191,847	44,400
Car and truck expenses.....	*1,775	62,417	5,230,333	1,258,571	682,667	575,903	3,971,763	281,440
Commissions.....	--	24,769	1,779,041	493,874	337,044	156,830	1,285,168	205,170
Depletion.....	--	--	6,644	1,004	999	5	5,640	3,549
Depreciation.....	*1,761	87,172	3,353,531	558,475	248,046	310,429	2,795,056	272,963
Employee benefit programs.....	*394	2,071	194,341	25,796	14,438	11,357	168,545	26,375
Insurance.....	*673	29,352	1,621,229	238,813	137,652	101,160	1,382,417	241,959
Legal and professional services.....	*1,050	22,481	835,057	130,711	84,089	46,622	704,346	61,511
Meals and entertainment deducted.....	*7	5,865	460,185	154,248	83,506	70,743	305,936	21,130
Mortgage interest.....	*285	9,566	912,935	83,006	43,676	39,330	829,929	134,693
Other interest paid on business indebtedness.....	*575	26,150	1,188,539	160,536	90,542	69,994	1,028,004	195,616
Office expenses.....	*611	23,016	1,162,231	227,350	107,376	119,974	934,882	105,329
Pension and profit-sharing plans.....	--	204	52,912	13,010	8,581	4,429	39,902	1,765
Rent on machinery and equipment.....	*576	10,367	875,679	130,020	75,794	54,226	745,659	49,867
Rent on other business property.....	*1,942	80,220	6,022,105	425,136	211,555	213,581	5,596,969	280,184
Repairs.....	*203	19,519	1,405,820	202,173	101,541	100,632	1,203,646	201,620
Salaries and wages.....	*14,665	158,770	9,696,843	980,261	552,511	427,750	8,716,583	812,121
Supplies.....	*8,465	49,157	2,256,327	355,430	159,687	195,743	1,900,898	166,498
Taxes paid.....	*1,631	26,090	3,088,368	298,302	193,225	105,077	2,790,066	294,611
Travel.....	*40	19,157	1,307,182	385,031	265,066	119,964	922,151	73,523
Utilities.....	*868	35,927	3,975,927	457,339	248,883	208,456	3,518,588	307,918
Home office business deductions.....	*823	29,346	446,080	137,942	69,374	68,568	308,138	3,964
Depreciation, Form 8829.....	--	2,434	40,984	8,134	3,592	4,542	32,850	148
Other business deductions.....	*7,104	153,855	7,911,069	1,263,979	757,773	506,207	6,647,090	813,139
<b>Net income less deficit <sup>1,2</sup>.....</b>	<b>*1,654</b>	<b>298,103</b>	<b>15,948,376</b>	<b>5,145,354</b>	<b>2,729,155</b>	<b>2,416,199</b>	<b>10,803,022</b>	<b>1,095,801</b>
Net income <sup>1,2</sup> .....	*11,440	415,704	21,368,062	5,672,370	3,014,583	2,657,787	15,695,693	1,594,573
Deficit <sup>2</sup> .....	*9,786	117,601	5,419,686	527,016	285,427	241,588	4,892,671	498,772

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Manufacturing--continued			Wholesale and retail trade				
	Medical equipment and supplies	Other miscellaneous manufacturing	Total	Wholesale trade			Retail trade	
				Total	Durable goods including machinery, woods, metals, etc.	Nondurable goods including food, fiber, chemicals, etc.	Total	Motor vehicle and parts dealers
(40)	(41)	(42)	(43)	(44)	(45)	(46)	(47)	
<b>BUSINESSES WITH NET INCOME</b>								
Number of returns <sup>1</sup> .....	*163	39,558	1,562,077	273,503	138,187	135,317	1,288,574	90,203
Business receipts, total <sup>1</sup> .....	*72,023	2,174,097	184,141,550	34,937,772	17,705,441	17,232,331	149,203,779	23,648,598
Income from sales and operations <sup>1</sup> .....	*72,014	2,074,746	181,914,670	34,481,904	17,415,043	17,066,861	147,432,766	23,485,897
Other business income.....	*9	99,351	2,226,880	455,867	290,398	165,469	1,771,013	162,701
Business deductions, total <sup>1,2</sup> .....	*60,584	1,758,393	162,778,140	29,265,402	14,690,858	14,574,544	133,512,738	22,054,415
Cost of sales and operations.....	*24,806	1,049,292	121,238,175	22,465,795	10,847,528	11,618,267	98,772,380	18,561,201
Inventory, beginning of year.....	1,208	139,339	15,080,398	1,498,548	960,351	538,198	13,581,850	2,753,388
Cost of labor.....	--	127,133	1,868,939	156,511	86,357	70,154	1,712,428	301,784
Purchases.....	23,598	775,826	111,584,202	20,536,512	10,215,713	10,320,799	91,047,691	17,179,490
Materials and supplies.....	--	120,411	4,228,238	962,200	402,487	559,713	3,266,038	480,607
Other costs.....	--	83,899	4,571,805	1,022,005	313,735	708,270	3,549,800	827,445
Inventory, end of year.....	--	197,315	16,095,408	1,709,981	1,131,115	578,866	14,385,426	2,981,512
Advertising expenses.....	*639	27,668	1,481,509	156,314	116,397	39,917	1,325,195	159,224
Bad debts from sales or services.....	*106	196	194,160	41,309	23,844	17,465	152,851	38,218
Car and truck expenses.....	*1,735	46,006	3,735,256	1,040,559	596,454	444,105	2,694,697	197,742
Commissions.....	--	14,461	1,437,700	428,905	295,385	133,521	1,008,795	168,111
Depreciation.....	--	--	5,193	912	907	5	4,281	3,549
Depreciation.....	*426	51,126	2,261,463	432,109	184,249	247,859	1,829,354	179,868
Employee benefit programs.....	*394	2,053	158,323	23,500	12,858	10,642	134,822	18,854
Insurance.....	*218	24,490	1,259,956	188,189	104,742	83,447	1,071,767	181,050
Legal and professional services.....	*331	10,085	590,309	105,561	65,382	40,179	484,748	45,047
Meals and entertainment deducted.....	--	4,094	342,288	140,122	76,624	63,498	202,166	13,068
Mortgage interest.....	*285	4,248	618,348	66,231	37,160	29,072	552,117	92,544
Other interest paid on business indebtedness.....	*575	11,794	755,651	117,475	64,123	53,352	638,176	116,483
Office expenses.....	*523	18,949	775,734	176,873	79,904	96,969	598,860	77,027
Pension and profit-sharing plans.....	--	204	49,790	11,170	7,086	4,084	38,620	1,763
Rent on machinery and equipment.....	*210	8,577	664,950	105,052	64,330	40,722	559,897	36,901
Rent on other business property.....	*1,445	62,766	4,546,858	359,138	177,427	181,711	4,187,720	212,054
Repairs.....	*149	13,151	1,020,100	163,121	74,587	88,534	856,978	141,526
Salaries and wages.....	14,665	155,228	7,931,554	888,512	502,534	385,978	7,043,043	649,978
Supplies.....	*8,455	22,444	1,451,861	288,163	129,713	158,451	1,163,697	108,626
Taxes paid.....	1,631	22,938	2,460,071	246,633	153,991	92,642	2,213,438	212,878
Travel.....	32	13,397	874,020	341,485	242,291	99,193	532,535	37,098
Utilities.....	693	26,091	2,910,024	386,544	209,081	177,463	2,523,480	211,773
Home office business deductions.....	--	28,254	293,327	119,204	62,008	57,196	174,124	3,082
Depreciation, Form 8829.....	--	2,434	25,736	6,133	3,039	3,094	19,603	148
Other business deductions.....	3,265	136,317	5,599,353	954,808	552,790	402,018	4,644,544	584,783
<b>Net income <sup>1,2</sup>.....</b>	<b>*11,440</b>	<b>415,704</b>	<b>21,368,062</b>	<b>5,672,370</b>	<b>3,014,583</b>	<b>2,657,787</b>	<b>15,695,693</b>	<b>1,594,573</b>
<b>Returns with Schedule C-EZ:</b>								
Number of returns.....	--	*3,870	197,836	20,391	10,383	10,008	177,445	15,569
Business receipts.....	--	*45,923	804,072	95,720	43,221	52,499	708,352	47,865
Business deductions.....	--	*4,566	124,685	17,717	9,464	8,253	106,969	2,057
<b>Net income.....</b>	<b>--</b>	<b>*374,347</b>	<b>20,688,676</b>	<b>5,594,367</b>	<b>2,980,826</b>	<b>2,613,541</b>	<b>15,094,309</b>	<b>1,548,765</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Wholesale and retail trade--continued							
	Retail trade--continued							
	Furniture and home furnishing stores	Electronic and appliance stores	Building material and garden equipment and supplier dealers	Food and beverage stores	Health and personal care stores	Gasoline stations	Clothing and accessories stores	Sporting goods, hobby, book, and music stores
	(48)	(49)	(50)	(51)	(52)	(53)	(54)	(55)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>								
<b>Number of returns</b> <sup>1</sup> .....	<b>58,877</b>	<b>39,038</b>	<b>51,639</b>	<b>127,853</b>	<b>143,921</b>	<b>37,767</b>	<b>120,917</b>	<b>140,232</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>6,384,910</b>	<b>4,145,055</b>	<b>7,749,531</b>	<b>32,386,712</b>	<b>6,807,333</b>	<b>25,944,927</b>	<b>11,829,460</b>	<b>9,794,925</b>
Income from sales and operations <sup>1</sup> .....	6,371,232	4,030,551	7,721,401	31,839,187	6,712,796	25,803,809	11,747,167	9,724,828
Other business income.....	13,678	114,504	28,130	547,526	94,537	141,118	82,292	70,096
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>5,777,589</b>	<b>3,806,505</b>	<b>7,079,937</b>	<b>30,829,276</b>	<b>6,089,712</b>	<b>25,449,960</b>	<b>10,883,624</b>	<b>9,181,036</b>
Cost of sales and operations.....	3,723,654	2,458,240	4,745,411	23,835,140	4,469,189	21,677,856	7,000,368	6,308,999
Inventory, beginning of year.....	685,107	332,222	1,004,985	1,939,866	634,951	735,314	2,425,302	1,871,688
Cost of labor.....	203,812	83,306	149,911	205,841	24,821	192,656	177,481	199,028
Purchases.....	3,189,598	2,282,416	3,968,389	22,703,825	4,005,469	20,417,209	6,556,933	5,728,871
Materials and supplies.....	138,675	67,880	538,446	440,021	370,117	602,944	246,220	103,704
Other costs.....	230,700	31,144	97,148	589,275	175,320	428,415	120,402	270,999
Inventory, end of year.....	724,238	338,727	1,013,468	2,043,688	741,488	698,682	2,525,970	1,865,291
Advertising expenses.....	158,754	92,112	103,073	139,128	75,353	60,287	209,017	136,767
Bad debts from sales or services.....	10,221	6,712	10,329	44,720	3,977	12,219	19,265	4,306
Car and truck expenses.....	148,963	64,701	191,582	203,360	181,585	68,381	172,662	244,918
Commissions.....	72,819	50,620	19,125	68,999	24,241	5,197	50,361	96,373
Depletion.....	70	--	142	76	305	3	27	32
Depreciation.....	88,619	94,814	213,424	332,069	63,946	245,683	139,991	143,118
Employee benefit programs.....	3,837	10,326	11,958	18,695	6,458	18,211	8,997	12,691
Insurance.....	56,858	34,983	97,470	232,616	39,879	136,934	89,159	67,861
Legal and professional services.....	47,739	19,524	25,915	92,353	23,290	54,933	75,104	34,376
Meals and entertainment deducted.....	14,068	3,667	12,421	6,586	16,844	1,696	20,490	15,535
Mortgage interest.....	44,126	18,357	60,499	134,251	8,393	133,324	54,408	29,131
Other interest paid on business indebtedness.....	24,966	22,041	99,101	95,772	22,632	76,414	55,127	59,696
Office expenses.....	30,473	38,023	51,541	39,141	44,203	29,263	80,436	62,066
Pension and profit-sharing plans.....	2,694	723	2,911	3,410	3,736	2,920	2,602	1,891
Rent on machinery and equipment.....	37,469	11,086	51,619	117,348	28,948	81,181	55,649	35,370
Rent on other business property.....	278,001	169,703	106,876	876,740	166,372	421,056	809,094	486,565
Repairs.....	27,708	27,073	68,957	256,074	29,501	111,515	49,111	47,189
Salaries and wages.....	359,349	309,113	517,893	1,805,611	317,532	1,156,214	842,232	444,393
Supplies.....	43,454	37,399	108,423	239,092	65,731	117,349	156,183	97,769
Taxes paid.....	102,075	90,141	146,444	550,895	77,280	318,864	254,948	188,807
Travel.....	25,106	17,993	25,257	29,800	42,124	4,114	87,397	44,449
Utilities.....	130,172	105,682	151,615	758,952	97,336	338,615	256,887	170,528
Home office business deductions.....	17,761	3,294	1,165	3,964	20,389	93	20,843	21,468
Depreciation, Form 8829.....	627	481	132	49	846	22	1,664	2,906
Other business deductions.....	324,222	118,141	256,493	932,749	251,989	376,556	368,060	416,731
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>607,321</b>	<b>338,549</b>	<b>669,594</b>	<b>1,557,433</b>	<b>720,056</b>	<b>494,875</b>	<b>945,338</b>	<b>613,889</b>
Net income <sup>1,2</sup> .....	714,887	406,963	855,042	1,772,148	932,574	637,476	1,245,628	908,291
Deficit <sup>2</sup> .....	107,566	68,414	185,448	214,715	212,518	142,601	300,290	294,403

Footnotes at end of table.



# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Wholesale and retail trade--continued							
	Retail trade--continued							
	Furniture and home furnishing stores	Electronic and appliance stores	Building material and garden equipment and supplier dealers	Food and beverage stores	Health and personal care stores	Gasoline stations	Clothing and accessories stores	Sporting goods, hobby, book, and music stores
	(48)	(49)	(50)	(51)	(52)	(53)	(54)	(55)
<b>BUSINESSES WITH NET INCOME</b>								
Number of returns <sup>1</sup> .....	45,777	31,841	37,515	103,915	63,149	26,747	84,207	85,227
Business receipts, total <sup>1</sup> .....	5,576,113	3,607,654	6,537,155	28,718,406	6,093,653	20,259,927	10,456,543	7,299,873
Income from sales and operations <sup>1</sup> .....	5,567,181	3,500,738	6,516,860	28,217,094	6,012,185	20,140,993	10,380,909	7,252,022
Other business income.....	8,932	106,916	20,294	501,311	81,468	118,934	75,634	47,851
Business deductions, total <sup>1,2</sup> .....	4,861,226	3,200,691	5,682,113	26,946,258	5,161,079	19,622,451	9,210,416	6,391,582
Cost of sales and operations.....	3,103,673	2,149,314	3,885,170	21,168,748	3,939,771	16,639,789	6,001,529	4,546,045
Inventory, beginning of year.....	569,652	291,061	666,537	1,700,674	471,488	471,420	1,854,357	1,128,004
Cost of labor.....	154,477	78,600	101,475	167,444	17,313	179,777	94,769	196,770
Purchases.....	2,687,085	1,998,434	3,275,314	20,274,245	3,473,966	16,144,112	5,795,036	4,038,271
Materials and supplies.....	132,578	55,644	485,171	387,207	354,728	55,342	99,823	60,989
Other costs.....	194,714	25,323	93,956	415,168	167,249	253,572	108,696	247,825
Inventory, end of year.....	634,833	299,748	737,283	1,775,990	544,973	464,434	1,951,151	1,125,814
Advertising expenses.....	131,570	73,420	80,553	116,657	32,302	50,857	166,021	94,575
Bad debts from sales or services.....	9,052	4,389	7,140	35,019	2,631	10,645	17,385	2,521
Car and truck expenses.....	133,736	53,082	156,334	170,959	134,824	53,984	133,530	158,284
Commissions.....	62,315	23,117	19,020	65,026	13,635	2,033	41,028	91,155
Depletion.....	70	--	--	76	--	--	--	32
Depreciation.....	76,787	81,730	139,049	262,590	47,652	181,568	108,986	71,545
Employee benefit programs.....	3,695	8,341	9,098	16,581	6,458	15,016	7,990	8,404
Insurance.....	50,230	29,404	70,713	191,495	31,739	109,864	77,635	46,405
Legal and professional services.....	36,490	11,184	20,481	72,592	16,863	37,281	53,849	25,113
Meals and entertainment deducted.....	12,754	3,078	11,671	6,085	13,081	1,448	13,576	11,143
Mortgage interest.....	42,562	11,038	35,117	110,484	7,706	91,887	37,275	21,483
Other interest paid on business indebtedness.....	20,695	14,979	66,752	82,276	11,767	48,894	41,602	27,672
Office expenses.....	26,767	29,339	42,910	33,006	30,321	26,215	62,861	38,726
Pension and profit-sharing plans.....	2,694	723	2,844	3,346	3,346	2,920	2,602	1,142
Rent on machinery and equipment.....	35,094	2,331	40,973	110,732	19,320	73,144	29,033	29,313
Rent on other business property.....	214,212	126,673	91,091	751,241	138,191	345,866	687,561	300,167
Repairs.....	24,618	20,754	47,927	194,781	25,214	81,176	41,941	24,916
Salaries and wages.....	313,169	247,871	435,070	1,471,530	288,242	939,558	749,026	281,435
Supplies.....	35,931	27,935	79,499	193,727	39,390	100,665	129,343	69,833
Taxes paid.....	85,573	75,882	118,462	469,750	65,184	255,186	228,733	144,119
Travel.....	21,308	12,046	21,589	25,253	30,216	3,282	61,132	27,751
Utilities.....	110,275	87,031	93,922	639,353	72,037	253,787	216,157	97,221
Home office business deductions.....	4,416	3,213	496	1,222	14,089	84	12,653	17,422
Depreciation, Form 8829.....	625	409	132	49	136	22	1,251	1,937
Other business deductions.....	299,129	101,777	205,941	741,994	168,623	296,221	283,762	245,152
<b>Net income</b> <sup>1,2</sup> .....	<b>714,887</b>	<b>406,963</b>	<b>855,042</b>	<b>1,772,148</b>	<b>932,574</b>	<b>637,476</b>	<b>1,245,628</b>	<b>908,291</b>
<b>Returns with Schedule C-EZ:</b>								
Number of returns.....	*3,870	*6,043	*832	13,482	*6,572	*931	*4,004	17,386
Business receipts.....	*13,102	*21,420	*702	93,262	*12,360	*10,986	*15,776	37,341
Business deductions.....	*4,410	*2,039	*294	11,737	*8,477	*1,081	*5,208	10,007
<b>Net income</b> .....	<b>*706,194</b>	<b>*387,581</b>	<b>*854,633</b>	<b>1,690,622</b>	<b>*928,690</b>	<b>*627,571</b>	<b>*1,235,060</b>	<b>880,957</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Wholesale and retail trade--continued			Transportation and warehousing				
	Retail trade--continued			Total	Air and rail transportation	Water transportation	General freight trucking, local	General freight trucking, long-distance and specialized freight trucking
	General merchandise stores	Miscellaneous store retailers	Nonstore retailers					
	(56)	(57)	(58)	(59)	(60)	(61)	(62)	(63)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>								
Number of returns <sup>1</sup> .....	27,061	453,894	1,017,241	790,262	13,722	2,720	186,128	217,562
<b>Business receipts, total <sup>1</sup>.....</b>	<b>3,112,627</b>	<b>24,256,887</b>	<b>19,703,718</b>	<b>43,241,039</b>	<b>337,226</b>	<b>363,893</b>	<b>12,586,560</b>	<b>20,642,368</b>
Income from sales and operations <sup>1</sup> .....	3,084,433	23,904,832	19,171,835	42,763,818	309,023	361,496	12,378,517	20,474,252
Other business income.....	28,193	352,055	531,883	477,221	28,202	2,397	208,043	168,116
<b>Business deductions, total <sup>1,2</sup>.....</b>	<b>2,929,388</b>	<b>22,879,383</b>	<b>17,541,622</b>	<b>36,673,408</b>	<b>303,110</b>	<b>320,929</b>	<b>10,619,347</b>	<b>18,020,951</b>
Cost of sales and operations.....	2,126,245	13,299,163	9,608,667	4,852,379	12,894	170,638	1,306,141	2,337,117
Inventory, beginning of year.....	396,450	4,193,708	1,399,158	122,865	12,170	28,583	4,629	12,593
Cost of labor.....	26,449	291,433	225,501	1,064,640	18	--	331,616	569,045
Purchases.....	1,854,335	11,581,433	8,478,323	1,720,429	1,253	68,907	359,454	622,117
Materials and supplies.....	114,733	752,158	659,564	414,773	524	--	119,911	190,356
Other costs.....	161,391	943,798	396,422	1,650,816	7,085	102,479	493,864	952,304
Inventory, end of year.....	427,114	4,463,368	1,550,300	121,145	8,156	29,331	3,333	9,299
Advertising expenses.....	25,356	439,046	257,058	123,543	1,385	2,826	36,254	27,309
Bad debts from sales or services.....	5,413	10,091	20,554	12,721	29	--	6,385	3,277
Car and truck expenses.....	33,681	680,530	1,699,959	7,138,373	17,646	6,694	1,805,220	3,372,177
Commissions.....	18,217	163,513	510,532	724,258	472	4,524	257,754	257,185
Depletion.....	--	264	1,172	9,199	4	2	6,870	--
Depreciation.....	71,774	579,971	548,684	4,500,873	55,291	32,750	1,378,610	2,595,647
Employee benefit programs.....	14,639	22,378	13,982	74,618	1,193	27	16,454	40,591
Insurance.....	23,546	247,387	113,765	1,782,644	9,855	9,130	573,681	884,914
Legal and professional services.....	10,138	151,790	107,674	164,949	8,887	1,221	41,053	84,718
Meals and entertainment deducted.....	2,899	63,402	127,198	563,471	2,888	110	121,326	396,802
Mortgage interest.....	13,444	140,994	58,308	346,901	6,787	435	122,594	167,324
Other interest paid on business indebtedness.....	21,378	218,697	136,564	752,342	10,718	3,450	178,227	458,295
Office expenses.....	9,049	205,804	239,555	186,014	8,056	2,652	44,873	76,546
Pension and profit-sharing plans.....	--	10,940	6,312	6,287	5	--	114	3,300
Rent on machinery and equipment.....	8,994	143,897	124,232	1,193,282	4,573	--	353,531	439,331
Rent on other business property.....	130,003	1,522,795	349,581	406,232	16,907	22,373	80,362	114,292
Repairs.....	14,893	213,912	156,092	3,007,510	40,522	5,852	1,062,060	1,592,682
Salaries and wages.....	157,029	1,582,194	412,903	2,541,159	47,634	389	825,193	1,214,499
Supplies.....	18,104	401,938	448,956	575,346	1,913	4,498	177,499	283,222
Taxes paid.....	50,628	499,325	216,049	926,712	2,465	159	295,175	528,340
Travel.....	6,200	207,877	358,310	386,719	9,312	674	74,078	186,899
Utilities.....	85,006	676,970	438,907	614,153	5,403	5,154	181,618	257,059
Home office business deductions.....	30	62,645	152,522	43,904	--	206	14,770	24,466
Depreciation, Form 8829.....	--	7,341	18,635	5,855	--	--	1,678	3,602
Other business deductions.....	81,325	1,316,094	1,391,591	5,684,582	35,851	45,929	1,651,816	2,670,600
<b>Net income less deficit <sup>1,2</sup>.....</b>	<b>183,238</b>	<b>1,394,867</b>	<b>2,182,061</b>	<b>6,558,451</b>	<b>41,718</b>	<b>42,964</b>	<b>1,967,213</b>	<b>2,604,654</b>
Net income <sup>1,2</sup> .....	248,212	2,539,724	3,840,176	7,744,619	120,567	50,225	2,321,886	3,022,740
Deficit <sup>2</sup> .....	64,973	1,144,856	1,658,116	1,186,169	78,849	7,261	354,673	418,086

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Wholesale and retail trade--continued			Transportation and warehousing				
	Retail trade--continued			Total	Air and rail transportation	Water transportation	General freight trucking, local	General freight trucking, long-distance and specialized freight trucking
	General merchandise stores	Miscellaneous store retailers	Nonstore retailers					
	(56)	(57)	(58)	(59)	(60)	(61)	(62)	(63)
<b>BUSINESSES WITH NET INCOME</b>								
Number of returns <sup>1</sup> .....	19,635	218,151	482,206	634,074	8,363	2,674	146,864	176,263
Business receipts, total <sup>1</sup> .....	2,749,260	18,647,979	15,608,618	36,013,899	251,678	260,160	10,134,707	17,149,892
Income from sales and operations <sup>1</sup> .....	2,723,648	18,379,891	15,255,347	35,695,357	241,153	257,891	10,004,079	17,041,073
Other business income.....	25,612	268,088	353,271	318,543	10,526	2,269	130,628	108,819
Business deductions, total <sup>1,2</sup> .....	2,501,049	16,113,013	11,768,445	28,269,330	131,117	209,936	7,812,821	14,127,152
Cost of sales and operations.....	1,879,048	9,916,550	6,981,541	3,832,359	6,877	68,222	963,785	1,878,015
Inventory, beginning of year.....	327,614	2,539,625	808,031	83,315	1,446	28,583	3,448	11,111
Cost of labor.....	25,842	213,882	180,296	882,362	--	--	269,934	457,349
Purchases.....	1,624,128	8,577,760	5,979,848	1,416,202	--	68,907	311,932	394,139
Materials and supplies.....	90,799	551,131	512,019	277,819	401	--	85,075	159,975
Other costs.....	160,863	728,405	326,585	1,254,301	5,624	63	296,240	862,704
Inventory, end of year.....	350,197	2,694,254	825,238	81,639	595	29,331	2,844	7,264
Advertising expenses.....	20,631	271,628	127,758	90,331	922	2,731	24,957	22,396
Bad debts from sales or services.....	1,513	7,386	16,953	10,281	--	--	5,536	1,904
Car and truck expenses.....	27,993	403,449	1,070,780	5,594,247	10,162	6,490	1,430,382	2,680,837
Commissions.....	8,495	109,787	405,074	594,879	432	3,878	213,083	206,336
Depreciation.....	--	33	521	9,199	4	2	6,870	0
Depreciation.....	57,673	351,448	270,458	3,092,389	4,700	30,617	925,008	1,840,446
Employee benefit programs.....	14,634	12,692	13,058	62,100	1,150	--	15,485	31,975
Insurance.....	17,555	176,823	88,853	1,391,545	4,495	9,037	431,814	711,192
Legal and professional services.....	9,741	98,863	57,246	113,865	6,708	1,117	31,144	52,694
Meals and entertainment deducted.....	1,925	37,587	76,749	495,943	2,596	9	104,501	354,496
Mortgage interest.....	6,323	61,092	34,697	233,912	241	35	100,490	110,696
Other interest paid on business indebtedness.....	18,900	133,161	54,995	504,596	3,152	3,450	110,583	331,651
Office expenses.....	5,481	120,235	105,972	152,137	6,243	2,538	32,681	63,944
Pension and profit-sharing plans.....	--	10,930	6,312	5,782	5	--	114	3,110
Rent on machinery and equipment.....	5,224	93,990	83,843	993,033	812	--	274,376	343,876
Rent on other business property.....	113,587	957,028	250,049	333,867	8,016	22,373	51,732	98,297
Repairs.....	9,301	150,399	94,425	2,234,443	4,127	5,570	712,137	1,293,298
Salaries and wages.....	121,888	1,183,939	361,337	2,021,709	43,934	5	622,126	999,575
Supplies.....	6,393	180,902	191,454	429,193	478	4,418	113,368	220,201
Taxes paid.....	42,202	360,707	154,761	718,168	1,227	159	218,453	420,530
Travel.....	4,708	117,117	171,035	326,482	6,524	619	65,938	141,793
Utilities.....	71,543	419,964	250,417	490,143	3,266	4,914	140,732	212,959
Home office business deductions.....	--	32,320	85,127	29,174	--	128	14,708	11,814
Depreciation, Form 8829.....	--	3,522	11,372	2,377	--	--	1,363	976
Other business deductions.....	54,891	887,217	775,055	4,454,317	12,627	42,386	1,195,132	2,090,754
<b>Net income <sup>1,2</sup>.....</b>	<b>248,212</b>	<b>2,539,724</b>	<b>3,840,176</b>	<b>7,744,619</b>	<b>120,567</b>	<b>50,225</b>	<b>2,321,886</b>	<b>3,022,740</b>
<b>Returns with Schedule C-EZ:</b>								
Number of returns.....	*1,277	20,844	86,633	86,696	*4,231	*975	16,381	*6,176
Business receipts.....	*1,698	77,105	376,734	387,966	*54,305	*2,737	101,034	*44,186
Business deductions.....	*1,400	17,766	42,495	55,237	*2,420	*1,235	7,687	*4,363
<b>Net income.....</b>	<b>*247,913</b>	<b>2,480,385</b>	<b>3,505,937</b>	<b>7,411,889</b>	<b>*68,682</b>	<b>*48,723</b>	<b>2,228,539</b>	<b>*2,982,917</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Transportation and warehousing--continued						
	Urban transit	Interurban and rural bus transportation	Taxi and limousine service	School, employee, and charter bus industry	Other transit and ground passenger transportation	Pipeline transportation	Scenic and sightseeing transportation
	(64)	(65)	(66)	(67)	(68)	(69)	(70)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
Number of returns <sup>1</sup> .....	--	930	98,145	9,777	**21,638	**	4,491
Business receipts, total <sup>1</sup> .....	--	12,364	2,397,819	413,243	**718,391	**	217,829
Income from sales and operations <sup>1</sup> .....	--	12,364	2,394,836	412,939	**715,841	**	215,956
Other business income.....	--	--	2,983	303	**2,550	**	1,872
Business deductions, total <sup>1,2</sup> .....	--	6,062	1,783,769	325,248	**582,068	**	228,357
Cost of sales and operations.....	--	--	6,221	37,941	**206,936	**	16,941
Inventory, beginning of year.....	--	--	4,556	--	**1,273	**	--
Cost of labor.....	--	--	--	--	**32,412	**	--
Purchases.....	--	--	5,965	--	**172,146	**	2,272
Materials and supplies.....	--	--	--	--	**1,905	**	--
Other costs.....	--	--	446	37,941	**1,838	**	14,669
Inventory, end of year.....	--	--	4,746	--	**2,639	**	--
Advertising expenses.....	--	--	22,048	2,095	**2,730	**	4,708
Bad debts from sales or services.....	--	--	149	--	**8	**	122
Car and truck expenses.....	--	2,233	350,446	31,139	**103,374	**	4,877
Commissions.....	--	--	92,575	134	**1,865	**	1,410
Depletion.....	--	--	--	--	**	**	2,322
Depreciation.....	--	--	75,720	39,370	**34,658	**	23,938
Employee benefit programs.....	--	--	2,678	522	**818	**	--
Insurance.....	--	461	142,403	11,027	**23,651	**	9,977
Legal and professional services.....	--	70	5,395	1,029	**751	**	580
Meals and entertainment deducted.....	--	--	10,215	1,427	**4,834	**	248
Mortgage interest.....	--	--	26,259	7,724	**105	**	3,793
Other interest paid on business indebtedness.....	--	--	43,633	4,918	**4,711	**	4,218
Office expenses.....	--	--	10,383	2,562	**5,311	**	1,355
Pension and profit-sharing plans.....	--	--	2,157	--	**9	**	--
Rent on machinery and equipment.....	--	--	259,569	17,520	**30,162	**	41
Rent on other business property.....	--	65	71,532	208	**5,584	**	4,276
Repairs.....	--	2,781	117,514	9,999	**36,365	**	33,765
Salaries and wages.....	--	--	18,981	26,048	**41,914	**	3,800
Supplies.....	--	--	13,827	6,753	**6,770	**	4,280
Taxes paid.....	--	80	29,676	7,729	**9,807	**	1,018
Travel.....	--	--	5,416	35,906	**4,515	**	44,942
Utilities.....	--	--	56,846	5,450	**4,958	**	2,835
Home office business deductions.....	--	--	1,894	1,254	**	**	234
Depreciation, Form 8829.....	--	--	537	--	**	**	36
Other business deductions.....	--	372	411,029	69,861	**49,673	**	58,675
Net income less deficit <sup>1,2</sup> .....	--	6,301	614,050	87,994	**136,323	**	-10,594
Net income <sup>1,2</sup> .....	--	6,301	674,067	90,375	**144,846	**	36,261
Deficit <sup>2</sup> .....	--	--	60,018	2,380	**8,523	**	46,855

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Transportation and warehousing--continued						
	Urban transit	Interurban and rural bus transportation	Taxi and limousine service	School, employee, and charter bus industry	Other transit and ground passenger transportation	Pipeline transportation	Scenic and sightseeing transportation
	(64)	(65)	(66)	(67)	(68)	(69)	(70)
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	--	930	87,422	9,623	**20,694	**	1,801
Business receipts, total <sup>1</sup> .....	--	12,364	2,146,251	400,562	**686,288	**	183,689
Income from sales and operations <sup>1</sup> .....	--	12,364	2,143,269	400,552	**685,122	**	183,298
Other business income.....	--	--	2,982	10	**1,166	**	392
Business deductions, total <sup>1,2</sup> .....	--	6,062	1,472,183	310,188	**541,442	**	147,428
Cost of sales and operations.....	--	--	4,830	37,941	**194,814	**	16,722
Inventory, beginning of year.....	--	--	2,372	--	--	**	--
Cost of labor.....	--	--	--	--	**23,531	**	--
Purchases.....	--	--	4,574	--	**170,613	**	2,272
Materials and supplies.....	--	--	--	--	**1,905	**	--
Other costs.....	--	--	--	37,941	**290	**	14,451
Inventory, end of year.....	--	--	2,116	--	**1,525	**	--
Advertising expenses.....	--	--	13,959	2,095	**2,490	**	1,559
Bad debts from sales or services.....	--	--	149	--	**8	**	122
Car and truck expenses.....	--	2,233	320,551	31,137	**102,782	**	842
Commissions.....	--	--	90,479	121	**1,862	**	99
Depletion.....	--	--	--	--	**	**	2,322
Depreciation.....	--	--	38,878	35,919	**25,761	**	8,499
Employee benefit programs.....	--	--	--	521	**806	**	--
Insurance.....	--	461	105,782	11,000	**22,388	**	6,681
Legal and professional services.....	--	70	4,791	811	**497	**	205
Meals and entertainment deducted.....	--	--	8,426	1,425	**4,834	**	72
Mortgage interest.....	--	--	5,375	7,724	**86	**	180
Other interest paid on business indebtedness.....	--	--	21,087	4,918	**1,792	**	12
Office expenses.....	--	--	9,565	2,560	**5,194	**	806
Pension and profit-sharing plans.....	--	--	1,902	--	**9	**	--
Rent on machinery and equipment.....	--	--	257,558	17,520	**30,044	**	--
Rent on other business property.....	--	65	66,350	207	**5,428	**	2,419
Repairs.....	--	2,781	96,766	9,977	**32,024	**	5,921
Salaries and wages.....	--	--	4,688	23,022	**37,310	**	2,931
Supplies.....	--	--	8,667	6,750	**5,616	**	1,247
Taxes paid.....	--	80	19,839	7,712	**9,674	**	84
Travel.....	--	--	5,140	35,903	**4,472	**	44,237
Utilities.....	--	--	39,744	5,446	**4,662	**	1,166
Home office business deductions.....	--	--	--	1,254	**	**	234
Depreciation, Form 8829.....	--	--	--	--	**	**	36
Other business deductions.....	--	372	340,456	61,592	**46,331	**	51,068
<b>Net income</b> <sup>1,2</sup> .....	--	<b>*6,301</b>	<b>674,067</b>	<b>90,375</b>	<b>**144,846</b>	<b>**</b>	<b>36,261</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	--	--	*6,686	*2,277	*7,673	--	--
Business receipts.....	--	--	*25,176	*27,536	*8,625	--	--
Business deductions.....	--	--	*7,202	*4,631	*2,561	--	--
<b>Net income</b> .....	--	--	<b>*656,093</b>	<b>*67,470</b>	<b>*138,762</b>	--	--

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Transportation and warehousing--continued			Information				
	Support activities for transportation (including motor vehicle towing)	Couriers and messengers	Warehousing and storage facilities	Total	Publishing industries	Motion picture and sound recording	Broadcasting and tele-communications	Information services and data processing services
	(71)	(72)	(73)	(74)	(75)	(76)	(77)	(78)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>								
Number of returns <sup>1</sup> .....	49,196	182,092	3,862	212,455	48,598	54,643	33,637	75,577
<b>Business receipts, total <sup>1</sup>.....</b>	<b>1,886,348</b>	<b>3,325,640</b>	<b>339,360</b>	<b>5,912,919</b>	<b>1,737,490</b>	<b>1,538,340</b>	<b>1,078,964</b>	<b>1,558,125</b>
Income from sales and operations <sup>1</sup> .....	1,883,951	3,266,167	338,475	5,834,638	1,720,262	1,522,998	1,040,047	1,551,331
Other business income.....	2,397	59,473	885	78,282	17,229	15,342	38,918	6,793
<b>Business deductions, total <sup>1,2</sup>.....</b>	<b>1,594,631</b>	<b>2,569,443</b>	<b>319,491</b>	<b>4,200,451</b>	<b>1,194,802</b>	<b>1,056,989</b>	<b>830,706</b>	<b>1,117,954</b>
Cost of sales and operations.....	243,962	363,727	149,863	1,181,512	370,824	148,218	296,028	366,442
Inventory, beginning of year.....	36,562	18,642	3,857	132,871	75,156	17,923	32,248	7,543
Cost of labor.....	6,053	122,376	3,120	143,315	37,864	27,941	13,705	63,806
Purchases.....	200,898	217,402	70,015	572,305	49,636	18,762	251,799	252,110
Materials and supplies.....	25,784	6,203	70,090	181,571	143,329	26,345	1,676	10,221
Other costs.....	14,318	18,986	6,887	291,056	136,889	76,924	30,928	46,315
Inventory, end of year.....	39,653	19,882	4,105	139,607	72,050	19,677	34,327	13,553
Advertising expenses.....	14,443	8,974	770	77,403	31,376	22,280	10,085	13,663
Bad debts from sales or services.....	1,595	1,109	47	8,901	4,683	46	3,282	889
Car and truck expenses.....	226,491	1,213,659	4,415	303,812	65,709	66,762	68,886	102,454
Commissions.....	19,693	62,961	25,686	122,546	46,541	32,124	23,788	20,093
Depletion.....	1	--	--	81	--	4	77	--
Depreciation.....	180,703	41,557	42,628	296,624	55,881	146,597	26,836	67,310
Employee benefit programs.....	11,757	549	29	7,644	5,131	1,237	522	754
Insurance.....	67,685	46,499	3,360	44,711	8,573	14,614	10,582	10,943
Legal and professional services.....	7,393	12,314	1,539	59,815	12,455	24,564	5,409	17,387
Meals and entertainment deducted.....	6,996	18,033	593	53,139	6,131	24,417	6,059	16,531
Mortgage interest.....	3,371	6,518	1,991	13,244	7,170	1,414	2,063	2,597
Other interest paid on business indebtedness.....	31,630	7,348	5,195	30,944	7,195	9,668	9,124	4,957
Office expenses.....	18,153	14,871	1,254	99,378	33,035	22,626	12,756	30,960
Pension and profit-sharing plans.....	702	--	--	4,593	3,212	864	2	516
Rent on machinery and equipment.....	39,248	46,794	2,512	101,370	12,436	53,837	33,475	1,622
Rent on other business property.....	48,175	12,065	30,393	163,393	15,609	44,307	28,417	75,061
Repairs.....	65,725	31,541	8,704	28,697	4,021	11,152	9,950	3,573
Salaries and wages.....	203,038	154,526	5,136	234,756	92,785	49,518	57,613	34,840
Supplies.....	25,466	47,702	3,415	137,555	20,046	47,891	23,568	46,051
Taxes paid.....	40,933	9,559	1,772	50,697	14,446	17,847	10,377	8,027
Travel.....	14,911	6,950	3,114	120,446	27,366	47,040	16,300	29,740
Utilities.....	57,268	34,064	3,498	146,828	30,600	50,172	35,868	30,189
Home office business deductions.....	1,079	--	--	64,372	19,452	17,206	2,909	24,805
Depreciation, Form 8829.....	2	--	--	8,047	3,817	1,161	1,042	2,026
Other business deductions.....	261,973	406,978	21,825	826,477	295,485	200,180	131,871	198,941
<b>Net income less deficit <sup>1,2</sup>.....</b>	<b>291,761</b>	<b>756,197</b>	<b>19,869</b>	<b>1,709,586</b>	<b>539,754</b>	<b>481,352</b>	<b>248,310</b>	<b>440,171</b>
Net income <sup>1,2</sup> .....	372,496	871,568	33,288	2,071,445	632,894	600,517	315,558	522,477
Deficit <sup>2</sup> .....	80,736	115,370	13,419	361,859	93,140	119,165	67,248	82,306

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Transportation and warehousing--continued			Information				
	Support activities for transportation (including motor vehicle towing)	Couriers and messengers	Warehousing and storage facilities	Total	Publishing industries	Motion picture and sound recording	Broadcasting and tele-communications	Information services and data processing services
	(71)	(72)	(73)	(74)	(75)	(76)	(77)	(78)
<b>BUSINESSES WITH NET INCOME</b>								
<b>Number of returns</b> <sup>1</sup> .....	<b>39,036</b>	<b>137,530</b>	<b>2,874</b>	<b>137,569</b>	<b>34,041</b>	<b>32,394</b>	<b>21,469</b>	<b>49,665</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>1,631,313</b>	<b>2,931,168</b>	<b>225,825</b>	<b>5,407,202</b>	<b>1,585,717</b>	<b>1,402,607</b>	<b>993,595</b>	<b>1,425,283</b>
Income from sales and operations <sup>1</sup> .....	1,629,730	2,871,706	225,122	5,339,854	1,568,526	1,387,604	965,133	1,418,592
Other business income.....	1,584	59,462	704	67,348	17,191	15,003	28,462	6,691
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>1,258,861</b>	<b>2,059,601</b>	<b>192,538</b>	<b>3,335,757</b>	<b>952,824</b>	<b>802,090</b>	<b>678,037</b>	<b>902,806</b>
Cost of sales and operations.....	225,489	353,004	82,660	1,102,346	332,510	131,419	279,525	358,891
Inventory, beginning of year.....	22,634	9,864	3,857	77,006	31,306	17,763	20,394	7,543
Cost of labor.....	6,053	122,376	3,120	141,939	36,654	27,775	13,705	63,806
Purchases.....	182,867	210,883	70,015	513,880	9,525	12,920	241,928	249,506
Materials and supplies.....	24,534	1,969	3,958	174,238	142,928	22,046	1,676	7,588
Other costs.....	12,267	18,904	5,816	281,457	136,351	70,438	30,667	44,001
Inventory, end of year.....	22,866	10,992	4,105	86,174	24,254	19,522	28,845	13,553
Advertising expenses.....	10,535	7,928	760	44,464	22,098	10,290	3,653	8,423
Bad debts from sales or services.....	1,593	921	46	2,646	881	34	1,104	628
Car and truck expenses.....	156,195	849,007	3,628	242,133	44,184	48,785	65,989	83,175
Commissions.....	14,125	62,961	1,503	110,689	43,004	31,371	19,138	17,176
Depletion.....	1	--	--	79	--	4	75	--
Depreciation.....	133,660	26,334	22,567	216,726	42,171	103,963	18,788	51,804
Employee benefit programs.....	11,606	530	29	7,281	5,130	1,237	159	754
Insurance.....	51,901	34,364	2,429	30,943	8,390	8,605	6,555	7,393
Legal and professional services.....	5,750	9,255	823	36,401	8,863	15,723	2,563	9,252
Meals and entertainment deducted.....	5,223	13,770	591	40,116	4,535	18,759	4,876	11,946
Mortgage interest.....	2,910	4,661	1,515	10,659	7,170	951	372	2,167
Other interest paid on business indebtedness.....	20,441	3,435	4,074	19,242	6,323	2,084	6,100	4,736
Office expenses.....	13,700	13,766	1,141	68,966	24,040	16,344	9,090	19,492
Pension and profit-sharing plans.....	642	--	--	4,591	3,212	864	--	516
Rent on machinery and equipment.....	32,088	34,316	2,444	82,899	8,636	40,027	33,019	1,217
Rent on other business property.....	36,643	11,953	30,381	85,565	14,779	32,242	11,464	27,080
Repairs.....	41,227	25,363	5,253	24,821	3,253	9,382	9,300	2,886
Salaries and wages.....	166,546	116,927	4,645	198,446	82,431	46,585	34,831	34,600
Supplies.....	21,229	46,319	900	81,094	12,385	25,508	7,051	36,149
Taxes paid.....	31,450	7,484	1,475	41,844	11,975	16,312	7,348	6,210
Travel.....	12,715	6,061	3,080	90,722	22,834	36,986	10,351	20,550
Utilities.....	45,259	29,197	2,798	113,883	23,954	34,833	31,089	24,007
Home office business deductions.....	1,035	--	--	39,515	9,940	16,430	2,909	10,236
Depreciation, Form 8829.....	2	--	--	4,431	1,377	1,037	1,042	976
Other business deductions.....	214,659	380,900	18,041	619,501	206,198	151,565	107,828	153,910
<b>Net income</b> <sup>1,2</sup> .....	<b>372,496</b>	<b>871,568</b>	<b>33,288</b>	<b>2,071,445</b>	<b>632,894</b>	<b>600,517</b>	<b>315,558</b>	<b>522,477</b>
<b>Returns with Schedule C-EZ:</b>								
Number of returns.....	*11,533	29,686	*1,079	26,965	*4,556	*2,872	*4,972	14,565
Business receipts.....	*48,474	68,323	*7,571	231,395	*156,874	*13,899	*15,877	44,745
Business deductions.....	*2,240	21,144	*1,753	21,514	*4,641	*2,404	*4,860	9,608
<b>Net income</b> .....	<b>*326,262</b>	<b>824,390</b>	<b>*27,470</b>	<b>1,861,564</b>	<b>*480,660</b>	<b>*589,022</b>	<b>*304,542</b>	<b>487,340</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Finance and insurance						
	Total	Credit intermediation and related activities	Securities, commodity contracts, and other financial investments				
			Total	Investment bankers and securities dealers	Securities brokers	Commodity contracts brokers and dealers	Securities and commodity exchanges
(79)	(80)	(81)	(82)	(83)	(84)	(85)	
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>598,959</b>	<b>63,151</b>	<b>148,034</b>	<b>2,246</b>	<b>20,838</b>	<b>7,621</b>	<b>1,439</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>61,243,192</b>	<b>2,968,171</b>	<b>36,908,736</b>	<b>1,753,355</b>	<b>7,280,390</b>	<b>1,493,899</b>	<b>1,509,359</b>
Income from sales and operations <sup>1</sup> .....	59,797,760	2,930,899	36,174,952	1,616,856	7,148,584	1,431,280	1,509,322
Other business income.....	1,445,432	37,273	733,784	136,499	131,806	62,619	37
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>48,279,300</b>	<b>2,196,544</b>	<b>33,858,989</b>	<b>1,728,388</b>	<b>6,575,691</b>	<b>1,331,204</b>	<b>1,473,101</b>
Cost of sales and operations.....	29,775,742	1,021,029	27,599,137	1,608,192	5,081,644	973,138	1,365,555
Inventory, beginning of year.....	157,446	40,415	102,144	16,481	2,434	1	213
Cost of labor.....	462,684	14,779	400,599	--	385,630	--	--
Purchases.....	20,256,038	679,738	19,266,908	1,092,387	4,092,251	458,655	1,230,460
Materials and supplies.....	58,538	3,404	15,826	--	389	5,061	--
Other costs.....	9,034,073	325,173	7,933,553	521,770	606,733	509,421	135,083
Inventory, end of year.....	193,036	42,479	119,893	22,447	5,794	--	202
Advertising expenses.....	594,972	76,258	110,165	636	10,054	154	2
Bad debts from sales or services.....	83,791	14,328	46,423	99	531	81	--
Car and truck expenses.....	1,691,368	154,335	247,426	3,793	38,406	5,371	745
Commissions.....	1,852,915	133,628	534,809	762	93,227	21,771	72
Depletion.....	12,604	--	3,046	--	290	12	--
Depreciation.....	586,121	57,370	160,417	2,046	22,274	6,610	314
Employee benefit programs.....	124,017	738	8,998	--	2,832	871	56
Insurance.....	339,307	16,946	49,551	1,229	7,188	894	--
Legal and professional services.....	359,767	30,313	192,308	11,156	19,337	4,125	675
Meals and entertainment deducted.....	347,858	25,455	77,531	2,627	19,204	3,303	423
Mortgage interest.....	99,005	3,833	27,271	3,065	513	42	184
Other interest paid on business indebtedness.....	517,960	43,464	363,312	8,105	23,615	20,625	487
Office expenses.....	836,274	45,483	157,235	2,374	31,333	4,238	61
Pension and profit-sharing plans.....	59,021	2,164	8,555	353	580	13	--
Rent on machinery and equipment.....	277,840	25,043	39,278	6,052	1,296	5,162	303
Rent on other business property.....	891,429	39,095	206,187	5,971	32,410	24,578	3,279
Repairs.....	184,130	16,626	38,175	7,105	3,251	1,578	6
Salaries and wages.....	2,468,497	93,866	457,378	455	35,716	28,721	422
Supplies.....	388,996	37,200	94,773	916	5,708	1,598	228
Taxes paid.....	332,588	17,826	69,932	1,047	10,871	2,511	21
Travel.....	485,649	23,570	126,842	2,766	9,382	17,555	1,255
Utilities.....	848,598	67,654	158,446	4,037	18,713	19,311	616
Home office business deductions.....	145,847	22,762	48,146	96	6,635	2,681	7
Depreciation, Form 8829.....	16,420	1,895	7,873	14	2,679	482	7
Other business deductions.....	4,962,003	226,573	3,026,535	55,504	1,100,675	185,833	98,390
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>12,966,314</b>	<b>771,627</b>	<b>3,051,730</b>	<b>24,967</b>	<b>704,699</b>	<b>162,696</b>	<b>36,258</b>
Net income <sup>1,2</sup> .....	14,427,953	830,948	3,967,872	68,319	805,819	269,136	48,351
Deficit <sup>2</sup> .....	1,461,638	59,320	916,142	43,352	101,120	106,440	12,093

Footnotes at end of table.



# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Finance and insurance						
	Total	Credit intermediation and related activities	Securities, commodity contracts, and other financial investments				
			Total	Investment bankers and securities dealers	Securities brokers	Commodity contracts brokers and dealers	Securities and commodity exchanges
(79)	(80)	(81)	(82)	(83)	(84)	(85)	
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	437,300	47,817	94,707	1,098	13,961	4,930	*234
Business receipts, total <sup>1</sup> .....	45,938,963	2,868,946	23,276,149	432,690	4,691,643	1,329,230	*390,477
Income from sales and operations <sup>1</sup> .....	44,792,958	2,842,277	22,702,751	380,146	4,570,327	1,284,265	*390,475
Other business income.....	1,146,005	26,669	573,398	52,545	121,315	44,965	*2
Business deductions, total <sup>1,2</sup> .....	31,510,491	2,037,999	19,308,278	364,371	3,885,824	1,060,094	*342,125
Cost of sales and operations.....	17,146,267	1,017,023	15,412,649	333,124	2,733,148	862,498	*258,957
Inventory, beginning of year.....	75,722	39,523	30,511	--	2,278	--	*213
Cost of labor.....	365,009	14,779	306,611	--	291,687	--	--
Purchases.....	11,451,140	676,518	10,547,232	--	2,095,068	458,655	*258,856
Materials and supplies.....	56,191	3,394	15,285	--	--	5,061	--
Other costs.....	5,295,479	324,691	4,546,938	333,124	349,112	398,782	--
Inventory, end of year.....	97,274	41,882	33,929	--	4,998	--	*113
Advertising expenses.....	516,720	68,989	87,765	369	9,145	105	*1
Bad debts from sales or services.....	40,795	2,365	22,209	--	437	81	--
Car and truck expenses.....	1,369,170	126,956	190,553	2,863	35,357	5,260	*165
Commissions.....	1,274,242	123,140	281,863	444	44,991	5,689	--
Depletion.....	1,441	--	818	--	290	12	--
Depreciation.....	496,824	50,338	128,654	250	19,618	3,720	*70
Employee benefit programs.....	117,626	729	7,886	--	2,718	345	--
Insurance.....	306,131	14,118	41,998	2	6,743	697	--
Legal and professional services.....	305,706	22,908	159,100	10,836	16,655	2,436	*333
Meals and entertainment deducted.....	302,470	24,058	63,666	906	18,277	1,465	*260
Mortgage interest.....	80,725	2,490	15,457	--	487	--	--
Other interest paid on business indebtedness.....	244,860	37,446	107,665	14	5,565	8,501	*39
Office expenses.....	718,851	36,137	133,252	1,039	28,243	2,828	*2
Pension and profit-sharing plans.....	57,919	2,164	7,602	60	580	13	--
Rent on machinery and equipment.....	250,640	25,029	35,925	5,429	1,037	5,114	*303
Rent on other business property.....	781,055	36,055	132,493	106	9,856	6,282	*3
Repairs.....	158,663	16,497	26,632	4	3,070	1,286	--
Salaries and wages.....	2,354,486	92,237	419,622	398	30,803	11,112	--
Supplies.....	331,831	32,417	68,470	103	4,672	451	*24
Taxes paid.....	299,521	16,118	58,722	821	8,989	2,340	*2
Travel.....	394,657	22,101	104,263	1,549	8,584	17,054	*785
Utilities.....	745,800	56,887	126,002	1,923	14,240	18,651	*48
Home office business deductions.....	131,330	22,744	42,852	64	6,537	2,675	*6
Depreciation, Form 8829.....	14,508	1,891	7,405	14	2,649	480	*6
Other business deductions.....	3,072,231	188,069	1,627,406	4,068	875,777	101,053	*81,127
<b>Net income <sup>1,2</sup>.....</b>	<b>14,427,953</b>	<b>830,948</b>	<b>3,967,872</b>	<b>68,319</b>	<b>805,819</b>	<b>269,136</b>	<b>*48,351</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	64,195	9,326	14,027	*9	*166	*355	--
Business receipts.....	336,272	33,421	75,777	*1,410	*40,417	*9,468	--
Business deductions.....	25,837	984	7,115	--	*5	*425	--
<b>Net income.....</b>	<b>14,117,518</b>	<b>798,511</b>	<b>3,899,209</b>	<b>*66,909</b>	<b>*765,407</b>	<b>*260,094</b>	<b>--</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Finance and insurance--continued				Real estate and rental leasing		
	--continued	Insurance agents, brokers, and related activities			Total	Real estate	
	Other financial investment activities (including investment advice)	Total	Insurance agencies and brokerages	Other insurance related activities		Total	Lessors of real estate (including miniwarehouses and self-storage)
	(86)	(87)	(88)	(89)	(90)	(91)	(92)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>115,889</b>	<b>387,774</b>	<b>294,680</b>	<b>93,095</b>	<b>871,614</b>	<b>796,471</b>	<b>16,372</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>24,871,733</b>	<b>21,366,285</b>	<b>19,017,013</b>	<b>2,349,272</b>	<b>43,318,511</b>	<b>38,188,341</b>	<b>863,728</b>
Income from sales and operations <sup>1</sup> .....	24,468,910	20,691,909	18,382,412	2,309,497	42,439,758	37,378,699	840,542
Other business income.....	402,824	674,376	634,601	39,775	878,753	809,642	23,186
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>22,750,605</b>	<b>12,223,767</b>	<b>10,942,961</b>	<b>1,280,807</b>	<b>25,744,105</b>	<b>21,003,017</b>	<b>639,396</b>
Cost of sales and operations.....	18,570,608	1,155,577	1,048,899	106,678	5,541,106	3,408,708	110,559
Inventory, beginning of year.....	83,014	14,887	13,864	1,023	1,052,862	870,449	38,067
Cost of labor.....	14,969	47,306	31,932	15,374	326,655	206,624	3,697
Purchases.....	12,393,154	309,392	308,761	631	2,983,327	1,725,392	72,497
Materials and supplies.....	10,376	39,308	23,662	15,646	282,963	170,880	1,506
Other costs.....	6,160,546	775,348	700,344	75,004	2,000,255	1,313,496	27,932
Inventory, end of year.....	91,450	30,665	29,665	1,000	1,104,956	878,133	33,140
Advertising expenses.....	99,319	408,549	375,494	33,055	1,404,283	1,349,825	15,200
Bad debts from sales or services.....	45,713	23,040	17,118	5,922	67,508	63,251	638
Car and truck expenses.....	199,111	1,289,607	1,025,768	263,839	2,956,105	2,777,237	35,019
Commissions.....	418,977	1,184,479	1,101,502	82,977	2,165,546	2,105,721	12,119
Depletion.....	2,744	9,558	9,510	48	2,754	2,748	20
Depreciation.....	129,173	368,334	321,056	47,278	1,657,944	949,557	70,255
Employee benefit programs.....	5,239	114,281	98,072	16,209	46,173	44,554	1,027
Insurance.....	40,240	272,811	245,942	26,868	371,567	289,765	15,368
Legal and professional services.....	157,014	137,146	122,652	14,494	479,523	446,997	10,830
Meals and entertainment deducted.....	51,974	244,871	214,422	30,449	410,890	400,266	4,592
Mortgage interest.....	23,466	67,901	67,189	712	376,488	319,031	64,812
Other interest paid on business indebtedness.....	310,480	111,183	108,242	2,941	305,909	221,192	20,892
Office expenses.....	119,228	633,556	524,308	109,248	1,014,454	975,830	8,926
Pension and profit-sharing plans.....	7,609	48,302	45,545	2,757	32,817	31,751	73
Rent on machinery and equipment.....	26,464	213,518	190,191	23,328	452,479	343,254	8,722
Rent on other business property.....	139,947	646,147	604,815	41,332	818,986	613,677	18,773
Repairs.....	26,234	129,329	121,220	8,109	375,250	296,189	33,048
Salaries and wages.....	392,063	1,917,253	1,832,278	84,974	927,561	651,243	45,167
Supplies.....	86,323	257,023	221,766	35,258	527,529	481,172	13,234
Taxes paid.....	55,483	244,830	229,941	14,889	431,706	307,891	39,643
Travel.....	95,885	335,236	275,561	59,676	367,703	333,767	3,506
Utilities.....	115,769	622,498	565,970	56,529	1,001,888	900,271	33,226
Home office business deductions.....	38,726	74,938	66,012	8,926	186,545	170,496	336
Depreciation, Form 8829.....	4,690	6,652	5,946	706	17,310	17,300	41
Other business deductions.....	1,586,133	1,708,895	1,514,175	194,719	3,787,491	3,487,325	73,408
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>2,123,110</b>	<b>9,142,957</b>	<b>8,074,483</b>	<b>1,068,474</b>	<b>17,640,561</b>	<b>17,170,432</b>	<b>222,907</b>
Net income <sup>1,2</sup> .....	2,776,246	9,629,134	8,463,575	1,165,559	19,037,864	18,236,807	283,400
Deficit <sup>2</sup> .....	653,136	486,176	389,092	97,085	1,397,303	1,066,375	60,493

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Finance and insurance--continued				Real estate and rental leasing		
	--continued	Insurance agents, brokers, and related activities			Total	Real estate	
	Other financial investment activities (including investment advice)	Total	Insurance agencies and brokerages	Other insurance related activities		Total	Lessors of real estate (including miniwarehouses and self-storage)
	(86)	(87)	(88)	(89)	(90)	(91)	(92)
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	74,484	294,775	226,369	68,406	653,300	609,545	8,633
<b>Business receipts, total</b> <sup>1</sup> .....	<b>16,432,110</b>	<b>19,793,868</b>	<b>17,580,685</b>	<b>2,213,182</b>	<b>39,336,812</b>	<b>35,801,269</b>	<b>663,657</b>
Income from sales and operations <sup>1</sup> .....	16,077,539	19,247,930	17,067,271	2,180,659	38,539,623	35,065,237	657,234
Other business income.....	354,571	545,938	513,415	32,523	797,189	736,033	6,423
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>13,655,864</b>	<b>10,164,214</b>	<b>9,116,591</b>	<b>1,047,623</b>	<b>20,299,664</b>	<b>17,565,517</b>	<b>380,245</b>
Cost of sales and operations.....	11,224,923	716,595	620,634	95,961	3,659,116	2,549,484	98,340
Inventory, beginning of year.....	28,020	5,687	5,296	392	528,039	427,365	14,186
Cost of labor.....	14,924	43,619	28,246	15,374	254,379	202,585	31
Purchases.....	7,734,652	227,390	226,774	615	2,230,498	1,412,543	69,855
Materials and supplies.....	10,224	37,513	21,867	15,646	198,858	124,620	620
Other costs.....	3,465,920	423,850	359,548	64,302	1,016,102	828,054	22,594
Inventory, end of year.....	28,819	21,464	21,096	367	568,760	445,683	8,947
Advertising expenses.....	78,144	359,966	327,834	32,131	1,265,022	1,231,912	12,765
Bad debts from sales or services.....	21,691	16,221	14,809	1,411	39,737	38,172	617
Car and truck expenses.....	146,908	1,051,662	842,624	209,037	2,514,844	2,367,638	26,589
Commissions.....	230,738	869,239	800,586	68,653	1,988,328	1,952,046	9,115
Depletion.....	516	623	575	48	2,151	2,148	5
Depreciation.....	104,997	317,832	283,663	34,169	1,117,030	754,407	36,512
Employee benefit programs.....	4,822	109,011	92,924	16,087	42,140	41,085	344
Insurance.....	34,556	250,015	228,062	21,954	280,057	228,187	6,505
Legal and professional services.....	128,841	123,698	110,100	13,597	383,647	364,402	6,107
Meals and entertainment deducted.....	42,758	214,745	196,587	18,158	363,585	356,885	3,929
Mortgage interest.....	14,970	62,778	62,066	712	221,833	194,326	32,839
Other interest paid on business indebtedness.....	93,546	99,749	96,928	2,821	202,781	149,902	2,332
Office expenses.....	101,139	549,462	449,051	100,411	840,941	817,178	5,699
Pension and profit-sharing plans.....	6,950	48,152	45,395	2,757	32,375	31,447	32
Rent on machinery and equipment.....	24,041	189,686	166,633	23,054	374,522	317,779	8,209
Rent on other business property.....	116,244	612,507	574,873	37,634	724,120	576,214	12,617
Repairs.....	22,273	115,535	107,808	7,727	278,865	229,379	13,362
Salaries and wages.....	377,309	1,842,627	1,763,112	79,515	717,684	542,532	20,708
Supplies.....	63,220	230,944	199,608	31,336	445,546	421,746	6,564
Taxes paid.....	46,571	224,681	211,330	13,352	324,675	231,387	21,244
Travel.....	76,289	268,294	231,746	36,547	309,081	284,356	2,489
Utilities.....	91,140	562,911	512,810	50,101	802,388	739,752	14,317
Home office business deductions.....	33,569	65,735	57,473	8,262	161,734	157,518	231
Depreciation, Form 8829.....	4,256	5,213	4,506	706	16,505	16,495	7
Other business deductions.....	565,382	1,256,755	1,124,159	132,596	3,173,560	2,954,335	38,774
<b>Net income</b> <sup>1,2</sup> .....	<b>2,776,246</b>	<b>9,629,134</b>	<b>8,463,575</b>	<b>1,165,559</b>	<b>19,037,864</b>	<b>18,236,807</b>	<b>283,400</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	13,497	40,842	23,564	17,278	48,805	44,741	*1,129
Business receipts.....	24,483	227,074	140,034	87,040	337,720	324,645	*2,155
Business deductions.....	6,685	17,738	8,146	9,592	33,903	31,299	*2
<b>Net income</b> .....	<b>2,758,448</b>	<b>9,419,798</b>	<b>8,331,687</b>	<b>1,088,110</b>	<b>18,734,047</b>	<b>17,943,461</b>	<b>*281,246</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Real estate and rental leasing--continued								
	Real estate--continued		Rental and leasing services						
	Offices of real estate agents, brokers, property managers and appraisers	Other activities related to real estate	Total	Automotive rental equipment and leasing	Consumer electronics and appliances rental	Formal wear and costume rental	Video tape and disc rental	General rental centers and other consumer goods rental	Commercial and industrial machinery and equipment rental and leasing
(93)	(94)	(95)	(96)	(97)	(98)	(99)	(100)	(101)	
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>									
<b>Number of returns</b> <sup>1</sup> .....	<b>677,798</b>	<b>102,301</b>	<b>75,143</b>	<b>17,803</b>	<b>*575</b>	<b>*2,301</b>	<b>10,403</b>	<b>13,620</b>	<b>30,441</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>32,988,455</b>	<b>4,336,158</b>	<b>5,130,171</b>	<b>1,030,697</b>	<b>*160,892</b>	<b>*99,499</b>	<b>857,565</b>	<b>1,303,343</b>	<b>1,678,174</b>
Income from sales and operations <sup>1</sup> .....	32,268,882	4,269,275	5,061,059	1,028,235	*160,216	*98,232	846,005	1,302,337	1,626,035
Other business income.....	719,572	66,884	69,111	2,463	*676	*1,267	11,559	1,006	52,139
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>17,625,951</b>	<b>2,737,670</b>	<b>4,741,088</b>	<b>925,767</b>	<b>*126,348</b>	<b>*102,582</b>	<b>867,194</b>	<b>1,274,999</b>	<b>1,444,198</b>
Cost of sales and operations.....	2,279,423	1,018,726	2,132,398	401,282	*80,864	*42,037	384,698	791,118	432,399
Inventory, beginning of year.....	260,729	571,653	182,413	8,507	*7,788	*18,558	100,742	28,217	18,600
Cost of labor.....	159,154	43,773	120,031	1,031	--	--	23,035	65,608	30,357
Purchases.....	1,241,281	411,614	1,257,936	371,264	*80,977	*25,725	372,979	222,608	184,382
Materials and supplies.....	107,108	62,265	112,084	1,955	--	*227	9,712	61,350	38,839
Other costs.....	844,970	440,594	686,758	35,256	--	*14,716	1,495	443,203	192,088
Inventory, end of year.....	333,819	511,174	226,823	16,731	*7,901	*17,190	123,265	29,868	31,868
Advertising expenses.....	1,272,157	62,468	54,457	4,901	*932	*4,234	6,300	12,326	25,765
Bad debts from sales or services.....	59,411	3,202	4,257	1,005	*1,113	*623	218	1,263	36
Car and truck expenses.....	2,467,605	274,612	178,868	61,194	*68	*2,081	14,974	35,362	65,189
Commissions.....	1,963,537	130,065	59,825	14,273	*403	*4,014	421	13,566	27,149
Depletion.....	918	1,810	5	1	--	--	--	--	4
Depreciation.....	790,931	88,371	708,387	174,731	*8,442	*6,248	94,686	90,562	333,719
Employee benefit programs.....	40,556	2,970	1,619	621	--	--	99	669	230
Insurance.....	251,454	22,943	81,802	17,885	*1,640	*1,593	6,990	17,907	35,787
Legal and professional services.....	389,050	47,117	32,526	7,742	*156	*1,519	2,826	9,784	10,498
Meals and entertainment deducted.....	361,361	34,312	10,625	1,798	*135	*114	388	5,759	2,431
Mortgage interest.....	181,200	73,019	57,457	11,286	--	--	4,677	8,961	32,533
Other interest paid on business indebtedness.....	161,981	38,319	84,717	30,238	*6,967	*1,332	3,697	16,538	25,944
Office expenses.....	889,434	77,470	38,624	6,687	*438	*1,135	7,540	11,229	11,595
Pension and profit-sharing plans.....	28,584	3,094	1,067	108	*129	--	--	108	722
Rent on machinery and equipment.....	303,747	30,785	109,225	44,516	*411	--	9,765	14,177	40,356
Rent on other business property.....	527,465	67,440	205,308	14,956	*2,139	*13,089	124,181	28,146	22,798
Repairs.....	233,916	29,225	79,061	10,685	*267	*1,400	9,837	28,573	28,300
Salaries and wages.....	526,043	80,034	276,317	18,898	6,096	10,970	74,900	60,879	104,575
Supplies.....	438,361	29,577	46,357	3,672	*459	*1,554	11,971	13,063	15,637
Taxes paid.....	226,994	41,253	123,815	27,905	565	4,483	45,321	16,884	28,657
Travel.....	284,524	45,737	33,936	8,672	--	411	2,622	8,919	13,312
Utilities.....	780,078	86,967	101,617	9,562	604	4,414	29,145	32,236	25,656
Home office business deductions.....	145,474	24,685	16,049	1,480	--	--	1,463	12,104	1,002
Depreciation, Form 8829.....	14,965	2,294	10	9	--	--	--	--	1
Other business deductions.....	2,997,987	415,930	300,166	49,069	14,520	1,332	30,476	44,868	159,901
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>15,349,547</b>	<b>1,597,978</b>	<b>470,130</b>	<b>105,008</b>	<b>*34,544</b>	<b>*-3,082</b>	<b>-9,630</b>	<b>52,029</b>	<b>291,261</b>
Net income <sup>1,2</sup> .....	16,201,772	1,751,635	801,057	162,460	*37,153	*3,397	55,610	114,701	427,737
Deficit <sup>2</sup> .....	852,225	153,657	330,928	57,452	*2,609	*6,479	65,240	62,672	136,476

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Real estate and rental leasing--continued								
	Real estate--continued		Rental and leasing services						
	Offices of real estate agents, brokers, property managers and appraisers	Other activities related to real estate	Total	Automotive rental equipment and leasing	Consumer electronics and appliances rental	Formal wear and costume rental	Video tape and disc rental	General rental centers and other consumer goods rental	Commercial and industrial machinery and equipment rental and leasing
	(93)	(94)	(95)	(96)	(97)	(98)	(99)	(100)	(101)
<b>BUSINESSES WITH NET INCOME</b>									
Number of returns <sup>1</sup> .....	520,445	80,467	43,755	14,288	547	*978	6,154	7,043	14,746
Business receipts, total <sup>1</sup> .....	31,314,067	3,823,545	3,535,542	867,130	69,763	*67,386	703,178	546,920	1,281,165
Income from sales and operations <sup>1</sup> .....	30,644,944	3,763,058	3,474,386	866,001	69,087	*66,119	691,726	546,359	1,235,095
Other business income.....	669,123	60,487	61,156	1,129	676	*1,267	11,453	561	46,070
Business deductions, total <sup>1,2</sup> .....	15,113,383	2,071,888	2,734,148	704,691	32,610	*63,989	647,568	432,219	853,071
Cost of sales and operations.....	1,797,954	653,189	1,109,633	337,944	--	*32,084	262,174	199,600	277,831
Inventory, beginning of year.....	125,206	287,973	100,674	8,478	--	*142	75,045	3,448	13,561
Cost of labor.....	158,846	43,707	51,794	1,031	--	--	23,035	9,198	18,530
Purchases.....	991,803	350,885	817,955	315,813	--	*17,368	238,897	126,891	118,986
Materials and supplies.....	72,115	51,884	74,238	1,955	--	--	7,220	60,498	4,564
Other costs.....	620,256	185,204	188,048	27,383	--	*14,716	1,386	3,735	140,829
Inventory, end of year.....	170,271	266,464	123,077	16,717	--	*142	83,409	4,169	18,639
Advertising expenses.....	1,159,591	59,555	33,110	4,046	*779	*1,372	4,507	6,816	15,590
Bad debts from sales or services.....	36,159	1,397	1,565	978	--	*8	218	342	19
Car and truck expenses.....	2,104,678	236,371	147,205	58,523	--	*13	13,866	20,596	54,208
Commissions.....	1,817,020	125,912	36,282	10,112	*160	*167	412	13,550	11,882
Depletion.....	339	1,805	3	1	--	--	--	--	2
Depreciation.....	649,393	68,502	362,623	82,227	*8,255	*763	83,085	42,110	146,182
Employee benefit programs.....	38,084	2,656	1,055	503	--	--	99	379	74
Insurance.....	202,869	18,814	51,869	15,995	*474	*1,366	4,659	7,182	22,193
Legal and professional services.....	322,095	36,200	19,245	4,040	*142	*1,200	1,069	5,872	6,922
Meals and entertainment deducted.....	323,701	29,254	6,700	1,640	--	*80	139	3,944	897
Mortgage interest.....	135,042	26,445	27,508	8,229	--	--	4,677	2,609	11,994
Other interest paid on business indebtedness.....	120,175	27,396	52,879	20,365	*6,042	*1,332	3,653	8,783	12,704
Office expenses.....	744,144	67,335	23,763	6,275	327	*992	2,947	4,017	9,205
Pension and profit-sharing plans.....	28,342	3,073	928	108	--	--	--	108	713
Rent on machinery and equipment.....	283,427	26,144	56,743	34,329	293	--	9,765	3,004	9,351
Rent on other business property.....	498,910	64,686	147,907	9,841	1,633	*6,641	100,451	11,752	17,590
Repairs.....	196,309	19,709	49,486	8,268	245	*623	7,337	15,235	17,777
Salaries and wages.....	453,600	68,225	175,151	14,090	--	10,872	48,660	35,500	66,029
Supplies.....	392,180	23,003	23,799	3,037	--	*385	7,541	2,675	10,162
Taxes paid.....	186,251	23,892	93,288	22,521	--	3,279	36,823	11,869	18,795
Travel.....	245,199	36,668	24,725	8,520	--	--	2,622	1,938	11,645
Utilities.....	649,850	75,585	62,635	6,447	--	2,584	23,233	10,594	19,777
Home office business deductions.....	135,679	21,608	4,216	1,480	--	--	1,463	354	918
Depreciation, Form 8829.....	14,640	1,848	10	9	--	--	--	--	1
Other business deductions.....	2,568,632	346,929	219,225	42,571	14,262	228	28,167	23,390	110,606
<b>Net income</b> <sup>1,2</sup> .....	<b>16,201,772</b>	<b>1,751,635</b>	<b>801,057</b>	<b>162,460</b>	<b>*37,153</b>	<b>*3,397</b>	<b>55,610</b>	<b>114,701</b>	<b>427,737</b>
<b>Returns with Schedule C-EZ:</b>									
Number of returns.....	27,806	15,806	4,065	*4,005	--	--	--	--	*59
Business receipts.....	182,296	140,194	13,074	*12,197	--	--	--	--	*878
Business deductions.....	23,761	7,537	2,604	*2,601	--	--	--	--	*3
<b>Net income</b> .....	<b>16,043,237</b>	<b>1,618,978</b>	<b>790,586</b>	<b>*152,864</b>	--	--	--	--	<b>*426,862</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Professional, scientific, and technical services						
	Total	Legal services	Office of certified public accountants	Other accounting services	Architectural, engineering, and related services		
					Total	Architectural services	Engineering services
	(102)	(103)	(104)	(105)	(106)	(107)	(108)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>2,431,374</b>	<b>318,005</b>	<b>48,585</b>	<b>345,408</b>	<b>226,852</b>	<b>70,786</b>	<b>86,090</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>107,547,564</b>	<b>27,308,646</b>	<b>2,817,641</b>	<b>7,522,814</b>	<b>11,540,976</b>	<b>5,421,685</b>	<b>4,245,061</b>
Income from sales and operations <sup>1</sup> .....	105,589,315	26,874,310	2,766,074	7,429,077	11,438,006	5,325,874	4,239,221
Other business income.....	1,958,248	434,336	51,568	93,737	102,970	95,810	5,840
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>62,002,928</b>	<b>14,528,173</b>	<b>1,653,998</b>	<b>4,132,903</b>	<b>7,340,974</b>	<b>3,954,055</b>	<b>2,381,608</b>
Cost of sales and operations.....	14,616,234	868,269	142,772	166,186	2,006,553	1,157,237	698,631
Inventory, beginning of year.....	610,119	52,049	461	9,674	46,282	26,992	17,045
Cost of labor.....	1,121,006	25,620	1,068	29,158	369,735	293,822	65,738
Purchases.....	7,310,336	92,335	10,958	87,523	467,179	262,594	114,592
Materials and supplies.....	1,957,047	19,347	24,704	9,824	493,905	263,864	218,345
Other costs.....	4,294,854	747,478	105,581	42,378	693,696	350,043	302,327
Inventory, end of year.....	677,128	68,560	--	12,370	64,243	40,079	19,415
Advertising expenses.....	1,190,317	539,136	21,002	71,819	66,460	35,220	22,972
Bad debts from sales or services.....	101,986	21,729	3,735	18,514	18,239	7,353	10,887
Car and truck expenses.....	4,081,650	576,991	99,476	380,258	575,323	224,275	190,516
Commissions.....	1,024,090	149,171	12,957	94,957	72,572	36,023	22,939
Depletion.....	5,228	2,922	--	577	51	35	--
Depreciation.....	3,188,458	485,713	104,312	323,242	449,691	231,362	132,266
Employee benefit programs.....	263,138	81,384	28,575	37,385	37,036	15,250	17,048
Insurance.....	1,159,468	444,124	41,900	81,877	212,968	123,227	70,555
Legal and professional services.....	1,573,857	516,879	22,618	76,623	213,263	101,859	69,884
Meals and entertainment deducted.....	713,686	152,259	14,934	49,687	51,697	24,031	21,243
Mortgage interest.....	279,621	73,732	6,661	56,071	29,218	20,970	4,853
Other interest paid on business indebtedness.....	560,564	116,901	32,571	66,616	56,506	27,266	12,115
Office expenses.....	2,241,882	819,524	94,867	248,910	218,882	90,827	89,518
Pension and profit-sharing plans.....	149,759	76,191	12,002	5,382	12,737	6,306	4,337
Rent on machinery and equipment.....	804,314	209,082	9,335	56,312	121,776	69,586	27,447
Rent on other business property.....	2,666,663	1,206,530	132,038	218,429	210,016	107,033	79,324
Repairs.....	669,469	123,944	23,490	76,083	108,010	73,978	19,928
Salaries and wages.....	7,341,312	3,032,426	372,460	624,067	1,111,715	616,940	330,325
Supplies.....	1,928,582	306,829	58,817	159,927	197,627	90,020	71,510
Taxes paid.....	1,283,166	423,142	53,429	95,213	190,995	132,477	40,150
Travel.....	2,065,682	220,503	32,560	75,361	160,759	60,597	85,938
Utilities.....	2,341,187	662,906	72,180	227,709	218,429	100,737	82,150
Home office business deductions.....	932,741	67,230	28,079	109,724	90,833	34,858	37,253
Depreciation, Form 8829.....	291,363	10,647	8,962	10,779	200,538	4,071	194,994
Other business deductions.....	10,627,559	3,332,324	229,530	785,444	908,853	566,584	239,140
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>45,553,645</b>	<b>12,782,203</b>	<b>1,163,643</b>	<b>3,389,911</b>	<b>4,200,019</b>	<b>1,467,646</b>	<b>1,863,453</b>
Net income <sup>1,2</sup> .....	48,143,441	13,011,473	1,178,431	3,553,957	4,332,288	1,517,491	1,936,175
Deficit <sup>2</sup> .....	2,589,796	229,270	14,787	164,047	132,269	49,844	72,723

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Professional, scientific, and technical services						
	Total	Legal services	Office of certified public accountants	Other accounting services	Architectural, engineering, and related services		
					Total	Architectural services	Engineering services
	(102)	(103)	(104)	(105)	(106)	(107)	(108)
<b>BUSINESSES WITH NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>1,890,610</b>	<b>262,643</b>	<b>45,334</b>	<b>288,073</b>	<b>190,656</b>	<b>61,523</b>	<b>63,489</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>101,547,633</b>	<b>26,585,837</b>	<b>2,733,554</b>	<b>7,297,796</b>	<b>10,970,393</b>	<b>5,129,810</b>	<b>3,973,020</b>
Income from sales and operations <sup>1</sup> .....	99,859,435	26,173,896	2,682,090	7,205,587	10,871,202	5,034,113	3,970,846
Other business income.....	1,688,199	411,941	51,464	92,209	99,191	95,697	2,174
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>53,406,276</b>	<b>13,576,094</b>	<b>1,555,124</b>	<b>3,743,839</b>	<b>6,638,122</b>	<b>3,612,337</b>	<b>2,036,844</b>
Cost of sales and operations.....	12,967,700	832,758	139,897	160,973	1,873,150	1,102,618	619,846
Inventory, beginning of year.....	323,500	33,190	461	8,831	14,849	2,445	10,159
Cost of labor.....	894,459	23,422	1,068	29,158	369,546	293,634	65,738
Purchases.....	6,437,081	82,898	10,958	86,813	395,654	220,635	85,025
Materials and supplies.....	1,805,411	11,024	24,704	4,447	487,041	263,864	211,481
Other costs.....	3,937,572	739,848	102,706	38,734	630,580	331,497	257,757
Inventory, end of year.....	430,324	57,625	--	7,010	24,521	9,458	10,314
Advertising expenses.....	999,777	485,179	20,391	63,979	59,223	31,289	19,666
Bad debts from sales or services.....	63,848	10,339	1,805	15,681	17,420	7,271	10,149
Car and truck expenses.....	3,321,598	543,546	93,818	319,311	531,446	207,312	166,983
Commissions.....	904,122	148,734	12,957	88,394	72,270	35,996	22,868
Depletion.....	4,019	2,252	--	574	29	13	--
Depreciation.....	2,418,942	445,613	99,735	273,430	402,340	208,066	111,037
Employee benefit programs.....	251,226	79,097	28,575	33,167	37,030	15,246	17,047
Insurance.....	1,022,877	402,494	40,460	76,866	195,445	113,998	62,502
Legal and professional services.....	1,349,347	467,311	21,047	72,481	192,018	98,260	52,238
Meals and entertainment deducted.....	597,012	139,668	13,424	43,975	48,586	22,815	19,348
Mortgage interest.....	243,026	63,507	6,514	52,315	22,943	17,507	4,823
Other interest paid on business indebtedness.....	441,871	105,023	24,068	54,977	54,774	26,542	11,107
Office expenses.....	1,944,915	772,295	87,439	215,884	192,688	80,482	78,632
Pension and profit-sharing plans.....	145,641	74,764	12,002	5,063	12,436	6,270	4,073
Rent on machinery and equipment.....	654,774	186,653	9,317	53,552	117,258	66,762	25,752
Rent on other business property.....	2,342,779	1,126,002	99,436	201,538	200,207	102,774	73,773
Repairs.....	552,138	111,915	22,881	71,193	99,624	68,403	17,118
Salaries and wages.....	6,774,440	2,908,223	372,460	600,078	976,245	547,221	264,574
Supplies.....	1,514,304	263,918	56,694	135,776	166,986	73,336	58,006
Taxes paid.....	1,148,158	403,804	53,288	88,549	172,012	121,965	31,679
Travel.....	1,709,517	197,765	31,702	67,227	135,649	52,174	69,250
Utilities.....	1,951,544	599,372	67,925	199,952	191,944	94,116	63,224
Home office business deductions.....	787,725	57,408	28,079	87,399	89,066	33,763	36,581
Depreciation, Form 8829.....	275,161	7,663	8,962	8,361	200,404	3,937	194,994
Other business deductions.....	9,106,644	3,130,686	207,859	734,973	776,571	478,135	195,887
<b>Net income</b> <sup>1,2</sup> .....	<b>48,143,441</b>	<b>13,011,473</b>	<b>1,178,431</b>	<b>3,553,957</b>	<b>4,332,288</b>	<b>1,517,491</b>	<b>1,936,175</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	320,133	34,290	*3,279	59,273	19,965	*1,928	8,057
Business receipts.....	2,224,544	285,819	*25,728	217,403	202,600	*3,281	153,112
Business deductions.....	192,312	18,334	*3,697	26,531	764	*4	681
<b>Net income</b> .....	<b>46,111,209</b>	<b>12,743,988</b>	<b>*1,156,400</b>	<b>3,363,085</b>	<b>4,130,452</b>	<b>*1,514,214</b>	<b>1,783,744</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Professional, scientific, and technical services--continued						
	Architectural, engineering, related services--continued			Specialized design services	Computer systems design services	Other professional, scientific services	
	Drafting, building inspections, and geophysical surveying	Surveying and mapping (except geophysical) services	Testing laboratories			Total	Management, scientific, and technical consulting services
	(109)	(110)	(111)	(112)	(113)	(114)	(115)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>50,347</b>	<b>15,598</b>	<b>*4,031</b>	<b>141,563</b>	<b>205,552</b>	<b>1,145,409</b>	<b>563,555</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>1,126,922</b>	<b>717,123</b>	<b>*30,185</b>	<b>4,533,973</b>	<b>7,221,246</b>	<b>46,602,268</b>	<b>22,054,127</b>
Income from sales and operations <sup>1</sup> .....	1,126,433	716,301	*30,177	4,511,489	7,114,341	45,456,019	21,255,189
Other business income.....	490	821	*8	22,484	106,905	1,146,249	798,938
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>542,016</b>	<b>452,109</b>	<b>*11,185</b>	<b>3,575,709</b>	<b>4,277,608</b>	<b>26,493,564</b>	<b>9,752,323</b>
Cost of sales and operations.....	92,373	57,875	*438	1,975,987	2,031,142	7,425,324	1,426,390
Inventory, beginning of year.....	728	1,517	--	99,975	36,618	365,059	97,808
Cost of labor.....	--	10,175	--	34,928	211,167	449,331	46,320
Purchases.....	84,798	5,195	--	1,396,608	1,436,364	3,819,369	481,652
Materials and supplies.....	678	10,580	438	174,029	278,774	956,465	270,668
Other costs.....	6,889	34,437	--	323,438	113,064	2,269,219	642,362
Inventory, end of year.....	720	4,029	--	52,991	44,844	434,120	112,420
Advertising expenses.....	3,618	4,382	*267	32,211	54,364	405,326	154,685
Bad debts from sales or services.....	--	--	--	1,294	2,894	35,581	17,427
Car and truck expenses.....	76,934	81,575	*2,023	205,172	265,946	1,978,484	784,321
Commissions.....	1,226	12,383	--	58,648	44,608	591,176	282,116
Depletion.....	16	0	--	138	2	1,539	1,345
Depreciation.....	58,275	26,662	*1,126	163,391	288,856	1,373,252	642,210
Employee benefit programs.....	--	4,712	26	2,823	5,647	70,289	20,614
Insurance.....	9,972	8,878	336	21,148	17,103	340,349	118,529
Legal and professional services.....	35,516	5,780	224	26,792	63,710	653,972	439,682
Meals and entertainment deducted.....	4,504	1,895	24	21,775	50,402	372,932	219,416
Mortgage interest.....	2,782	526	88	16,415	3,409	94,114	31,579
Other interest paid on business indebtedness.....	13,238	3,887	--	11,338	22,241	254,392	98,212
Office expenses.....	19,573	18,861	*102	66,787	90,364	702,548	337,284
Pension and profit-sharing plans.....	--	2,094	--	959	2,115	40,373	12,865
Rent on machinery and equipment.....	15,443	9,275	*26	30,590	23,043	354,177	167,463
Rent on other business property.....	9,121	14,539	--	79,126	59,539	760,986	314,004
Repairs.....	7,300	6,414	*390	23,102	41,517	273,323	91,189
Salaries and wages.....	78,316	83,282	2,851	108,203	196,147	1,896,294	472,684
Supplies.....	18,571	16,674	*852	135,504	103,968	965,909	298,323
Taxes paid.....	6,672	10,860	837	34,534	72,487	413,366	114,364
Travel.....	9,271	4,954	--	41,852	157,564	1,377,083	943,671
Utilities.....	17,835	17,178	528	79,849	117,469	962,646	403,128
Home office business deductions.....	8,579	10,144	--	61,149	72,811	502,914	277,611
Depreciation, Form 8829.....	579	894	--	5,806	6,149	48,482	27,922
Other business deductions.....	52,804	49,279	1,046	368,089	467,302	4,536,017	2,017,221
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>584,907</b>	<b>265,014</b>	<b>*19,000</b>	<b>958,408</b>	<b>2,943,638</b>	<b>20,115,823</b>	<b>12,308,909</b>
Net income <sup>1,2</sup> .....	594,553	265,023	*19,046	1,140,870	3,220,946	21,705,477	13,182,499
Deficit <sup>2</sup> .....	9,646	10	*47	182,462	277,308	1,589,654	873,591

Footnotes at end of table.



# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Professional, scientific, and technical services--continued						
	Architectural, engineering, related services--continued			Specialized design services	Computer systems design services	Other professional, scientific services	
	Drafting, building inspections, and geophysical surveying	Surveying and mapping (except geophysical) services	Testing laboratories			Total	Management, scientific, and technical consulting services
	(109)	(110)	(111)	(112)	(113)	(114)	(115)
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	46,058	15,558	*4,028	84,750	151,375	867,778	436,218
Business receipts, total <sup>1</sup> .....	1,120,313	717,065	*30,185	3,823,206	6,776,481	43,360,366	20,745,386
Income from sales and operations <sup>1</sup> .....	1,119,823	716,243	*30,177	3,807,221	6,669,662	42,449,776	20,134,029
Other business income.....	490	821	*8	15,985	106,819	910,590	611,357
Business deductions, total <sup>1,2</sup> .....	525,761	452,042	*11,139	2,682,336	3,555,535	21,655,225	7,563,163
Cost of sales and operations.....	92,373	57,875	*438	1,497,603	1,859,237	6,604,082	1,246,652
Inventory, beginning of year.....	728	1,517	--	20,237	23,086	222,845	51,505
Cost of labor.....	--	10,175	--	11,647	193,197	266,421	46,312
Purchases.....	84,798	5,195	--	1,095,750	1,309,879	3,455,129	360,446
Materials and supplies.....	678	10,580	438	138,826	266,974	872,394	216,948
Other costs.....	6,889	34,437	--	271,987	90,816	2,062,900	625,114
Inventory, end of year.....	720	4,029	--	40,844	24,715	275,608	53,673
Advertising expenses.....	3,618	4,382	*267	20,205	36,092	314,708	110,531
Bad debts from sales or services.....	--	--	--	136	775	17,692	4,167
Car and truck expenses.....	73,571	81,556	*2,023	131,521	183,548	1,518,408	573,424
Commissions.....	1,022	12,383	--	56,208	42,391	483,168	250,089
Depletion.....	16	--	--	50	--	1,115	936
Depreciation.....	55,456	26,655	*1,126	116,827	154,240	926,757	379,110
Employee benefit programs.....	--	4,712	26	2,332	4,956	66,069	18,363
Insurance.....	9,731	8,878	336	18,161	13,314	276,137	90,907
Legal and professional services.....	35,516	5,780	224	19,348	40,804	536,338	365,997
Meals and entertainment deducted.....	4,504	1,895	24	17,373	44,251	289,735	166,336
Mortgage interest.....	--	526	88	11,995	3,396	82,355	27,801
Other interest paid on business indebtedness.....	13,238	3,887	--	9,482	8,476	185,071	68,667
Office expenses.....	14,631	18,841	*102	44,129	66,149	566,331	250,959
Pension and profit-sharing plans.....	--	2,094	--	915	2,115	38,346	12,749
Rent on machinery and equipment.....	15,443	9,275	*26	25,820	15,923	246,251	104,201
Rent on other business property.....	9,121	14,539	--	65,336	54,953	595,305	237,393
Repairs.....	7,300	6,414	*390	17,824	34,863	193,838	52,561
Salaries and wages.....	78,316	83,282	2,851	82,821	161,659	1,672,955	377,909
Supplies.....	18,117	16,674	*852	102,685	78,463	709,781	196,351
Taxes paid.....	6,672	10,860	837	28,371	68,876	333,257	75,401
Travel.....	9,271	4,954	--	29,790	119,371	1,128,013	775,210
Utilities.....	16,909	17,166	528	60,201	93,502	738,649	299,469
Home office business deductions.....	8,579	10,144	--	47,431	62,784	415,558	221,375
Depreciation, Form 8829.....	579	894	--	4,144	5,831	39,796	22,898
Other business deductions.....	52,278	49,272	999	266,939	382,439	3,607,176	1,590,676
<b>Net income <sup>1,2</sup>.....</b>	<b>594,553</b>	<b>265,023</b>	<b>*19,046</b>	<b>1,140,870</b>	<b>3,220,946</b>	<b>21,705,477</b>	<b>13,182,499</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	*4,900	*3,004	*2,075	14,473	31,355	157,497	76,385
Business receipts.....	*31,388	*11,583	*3,235	67,467	187,470	1,238,057	804,134
Business deductions.....	*78	--	*1	8,832	22,957	111,196	65,990
<b>Net income.....</b>	<b>*563,242</b>	<b>*253,440</b>	<b>*15,812</b>	<b>1,082,235</b>	<b>3,056,433</b>	<b>20,578,616</b>	<b>12,444,355</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Professional, scientific, and technical services--continued				Administrative and support and waste management		
	Other professional, scientific, and technical services--continued				Total	Administrative and support services	Waste management and remediation services
	Scientific research and development services	Advertising and related services	Market research and public opinion polling	Other miscellaneous services			
	(116)	(117)	(118)	(119)	(120)	(121)	(122)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>12,566</b>	<b>86,337</b>	<b>28,111</b>	<b>454,840</b>	<b>1,251,237</b>	<b>1,235,496</b>	<b>15,741</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>380,263</b>	<b>4,648,693</b>	<b>961,593</b>	<b>18,557,592</b>	<b>34,485,717</b>	<b>33,461,573</b>	<b>1,024,144</b>
Income from sales and operations <sup>1</sup> .....	376,359	4,622,636	958,973	18,242,862	34,143,459	33,131,839	1,011,621
Other business income.....	3,904	26,057	2,621	314,730	342,258	329,734	12,524
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>252,496</b>	<b>3,445,555</b>	<b>674,964</b>	<b>12,368,226</b>	<b>25,414,918</b>	<b>24,529,521</b>	<b>885,397</b>
Cost of sales and operations.....	49,954	1,861,958	223,805	3,863,217	8,626,626	8,377,728	248,898
Inventory, beginning of year.....	28,245	18,977	8,504	211,526	195,987	192,794	3,193
Cost of labor.....	1,137	189,187	70,616	142,072	1,875,509	1,749,621	125,889
Purchases.....	47,390	904,036	97,725	2,288,566	3,635,116	3,604,671	30,444
Materials and supplies.....	1,039	15,033	5,053	664,672	1,279,950	1,253,469	26,482
Other costs.....	99	763,991	55,926	806,841	1,842,573	1,775,734	66,839
Inventory, end of year.....	27,956	29,265	14,018	250,460	202,510	198,561	3,948
Advertising expenses.....	10,557	75,228	4,658	160,199	489,518	482,002	7,516
Bad debts from sales or services.....	42	548	3,027	14,538	34,942	34,894	48
Car and truck expenses.....	14,857	194,926	47,148	937,232	2,296,837	2,229,051	67,786
Commissions.....	10,301	53,074	13,777	231,909	481,900	479,682	2,219
Depletion.....	--	111	--	83	5,899	5,875	24
Depreciation.....	15,387	89,557	59,353	566,744	1,569,990	1,497,561	72,428
Employee benefit programs.....	121	2,092	3,570	43,891	54,008	50,593	3,415
Insurance.....	3,220	18,696	8,795	191,110	585,953	560,289	25,664
Legal and professional services.....	8,505	32,220	11,334	162,230	235,298	231,138	4,160
Meals and entertainment deducted.....	2,715	36,415	6,897	107,488	127,007	123,165	3,842
Mortgage interest.....	--	8,744	1,174	52,618	131,466	129,571	1,895
Other interest paid on business indebtedness.....	2,813	26,424	1,131	125,812	260,392	251,173	9,218
Office expenses.....	7,922	56,607	35,357	265,379	359,046	348,247	10,799
Pension and profit-sharing plans.....	1,519	1,466	1,927	22,596	19,173	19,170	2
Rent on machinery and equipment.....	1,462	38,564	12,667	134,020	373,167	346,567	26,601
Rent on other business property.....	3,533	73,017	23,087	347,344	466,428	451,837	14,592
Repairs.....	1,284	14,246	2,020	164,584	581,007	554,152	26,855
Salaries and wages.....	4,093	70,207	46,101	1,303,210	2,759,670	2,681,822	77,848
Supplies.....	6,835	66,540	13,916	580,295	990,378	976,910	13,468
Taxes paid.....	1,966	30,681	5,961	260,394	475,304	460,140	15,164
Travel.....	22,886	64,134	36,625	309,766	278,625	267,083	11,542
Utilities.....	25,774	97,399	30,848	405,498	661,385	630,867	30,518
Home office business deductions.....	8,620	44,019	12,612	160,052	251,992	243,637	8,355
Depreciation, Form 8829.....	1,142	2,146	893	16,379	28,421	28,263	158
Other business deductions.....	48,110	481,623	67,474	1,921,589	3,187,990	2,986,204	201,786
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>127,721</b>	<b>1,203,139</b>	<b>286,653</b>	<b>6,189,402</b>	<b>9,074,005</b>	<b>8,935,257</b>	<b>138,747</b>
Net income <sup>1,2</sup> .....	175,604	1,314,671	356,180	6,676,522	10,132,426	9,942,835	189,591
Deficit <sup>2</sup> .....	47,883	111,532	69,527	487,120	1,058,421	1,007,578	50,844

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Professional, scientific, and technical services--continued				Administrative and support and waste management		
	Other professional, scientific, and technical services--continued				Total	Administrative and support services	Waste management and remediation services
	Scientific research and development services	Advertising and related services	Market research and public opinion polling	Other miscellaneous services			
	(116)	(117)	(118)	(119)	(120)	(121)	(122)
<b>BUSINESSES WITH NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>6,609</b>	<b>69,721</b>	<b>13,666</b>	<b>341,564</b>	<b>1,037,459</b>	<b>1,026,529</b>	<b>10,929</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>327,181</b>	<b>4,089,387</b>	<b>903,863</b>	<b>17,294,549</b>	<b>30,955,542</b>	<b>30,127,436</b>	<b>828,106</b>
Income from sales and operations <sup>1</sup> .....	323,759	4,067,875	901,242	17,022,870	30,680,924	29,865,313	815,612
Other business income.....	3,421	21,511	2,621	271,680	274,617	262,123	12,494
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>151,576</b>	<b>2,774,716</b>	<b>547,706</b>	<b>10,618,063</b>	<b>20,823,651</b>	<b>20,185,136</b>	<b>638,515</b>
Cost of sales and operations.....	48,112	1,464,438	217,615	3,627,265	7,241,758	7,070,691	171,067
Inventory, beginning of year.....	11,300	13,890	5,679	140,471	144,269	143,011	1,258
Cost of labor.....	--	9,904	70,616	139,589	1,345,114	1,248,445	96,669
Purchases.....	47,343	854,836	87,115	2,105,388	3,131,634	3,101,821	29,813
Materials and supplies.....	861	13,010	5,053	636,522	1,204,934	1,192,059	12,875
Other costs.....	--	602,022	55,644	780,120	1,563,214	1,530,796	32,417
Inventory, end of year.....	11,393	29,225	6,493	174,825	147,407	145,442	1,965
Advertising expenses.....	1,999	70,279	3,858	128,041	385,332	380,477	4,856
Bad debts from sales or services.....	42	279	3,027	10,177	24,757	24,709	48
Car and truck expenses.....	9,974	170,050	21,760	743,200	1,887,611	1,835,864	51,747
Commissions.....	9,942	28,684	178	194,275	363,361	363,004	356
Depletion.....	--	111	--	67	5,019	4,995	24
Depreciation.....	13,518	70,032	39,916	424,181	1,234,757	1,179,454	55,303
Employee benefit programs.....	--	1,981	3,565	42,160	47,112	45,286	1,826
Insurance.....	3,068	14,106	5,812	162,245	492,323	477,195	15,128
Legal and professional services.....	4,508	23,208	8,015	134,610	159,082	156,117	2,965
Meals and entertainment deducted.....	1,923	32,292	4,196	84,989	105,757	104,050	1,707
Mortgage interest.....	--	8,744	1,174	44,635	75,990	75,364	626
Other interest paid on business indebtedness.....	2,333	19,202	1,085	93,783	169,990	161,744	8,246
Office expenses.....	5,024	49,005	31,092	230,251	292,318	285,700	6,618
Pension and profit-sharing plans.....	--	1,466	1,927	22,204	16,577	16,575	2
Rent on machinery and equipment.....	113	29,977	4,962	106,997	268,972	242,689	26,283
Rent on other business property.....	3,258	58,485	7,819	288,350	362,163	347,571	14,592
Repairs.....	1,179	11,069	1,485	127,544	472,399	452,339	20,060
Salaries and wages.....	3,577	51,519	45,928	1,194,022	2,406,438	2,341,454	64,984
Supplies.....	3,343	54,122	10,668	445,297	768,057	758,959	9,098
Taxes paid.....	1,711	25,893	4,680	225,572	407,697	397,263	10,434
Travel.....	12,378	58,308	33,090	249,027	219,006	214,168	4,838
Utilities.....	9,253	84,362	26,555	319,011	517,439	500,550	16,889
Home office business deductions.....	1,472	39,737	10,817	142,157	194,002	188,686	5,316
Depreciation, Form 8829.....	33	2,007	893	13,964	20,957	20,799	158
Other business deductions.....	14,832	400,307	58,411	1,542,951	2,595,597	2,450,849	144,748
<b>Net income</b> <sup>1,2</sup> .....	<b>175,604</b>	<b>1,314,671</b>	<b>356,180</b>	<b>6,676,522</b>	<b>10,132,426</b>	<b>9,942,835</b>	<b>189,591</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	*1,128	9,652	*3,900	66,432	281,387	277,383	*4,004
Business receipts.....	*3,667	41,677	*15,593	372,986	1,310,227	1,283,992	*26,235
Business deductions.....	*19	7,058	*1,700	36,429	110,914	110,162	*752
<b>Net income</b> .....	<b>*171,956</b>	<b>1,280,052</b>	<b>*342,287</b>	<b>6,339,966</b>	<b>8,933,112</b>	<b>8,769,004</b>	<b>*164,108</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Educational services	Health care and social assistance					
		Total	Ambulatory health care services				
			Total	Offices of physicians (except mental health specialist)	Offices of physicians, mental health specialist	Offices of dentists	Offices of chiropractors
(123)	(124)	(125)	(126)	(127)	(128)	(129)	
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>292,813</b>	<b>1,506,387</b>	<b>760,492</b>	<b>170,538</b>	<b>21,698</b>	<b>91,998</b>	<b>31,285</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>3,661,699</b>	<b>80,640,086</b>	<b>70,419,975</b>	<b>25,544,323</b>	<b>1,625,336</b>	<b>24,141,058</b>	<b>3,787,762</b>
Income from sales and operations <sup>1</sup> .....	3,586,713	79,669,098	69,655,657	25,095,521	1,619,425	24,065,590	3,781,796
Other business income.....	74,987	970,988	764,318	448,802	5,911	75,468	5,966
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>2,351,870</b>	<b>44,790,465</b>	<b>38,217,540</b>	<b>11,471,817</b>	<b>620,032</b>	<b>15,086,888</b>	<b>2,437,074</b>
Cost of sales and operations.....	187,053	4,231,100	3,832,893	487,916	12,005	1,765,033	139,220
Inventory, beginning of year.....	14,793	208,686	199,851	20,850	15,606	17,495	2,003
Cost of labor.....	2,567	732,093	645,483	32,516	--	413,302	8,903
Purchases.....	111,425	1,297,665	1,164,124	90,506	2,299	191,529	27,097
Materials and supplies.....	46,467	823,559	729,583	101,217	895	407,209	11,183
Other costs.....	42,482	1,388,034	1,307,316	269,694	34	753,942	93,726
Inventory, end of year.....	30,682	218,936	213,464	26,867	6,828	18,444	3,691
Advertising expenses.....	60,375	637,283	584,065	103,782	9,234	201,530	113,746
Bad debts from sales or services.....	3,264	61,098	55,295	6,405	6	39,893	5,600
Car and truck expenses.....	230,635	1,636,303	1,240,186	350,394	39,606	136,677	59,047
Commissions.....	24,285	306,468	293,476	72,074	24,940	55,261	15,364
Depletion.....	808	513	513	20	1	142	--
Depreciation.....	101,722	1,985,606	1,642,170	404,615	40,577	728,904	108,400
Employee benefit programs.....	2,904	329,216	298,817	110,439	643	128,743	3,685
Insurance.....	32,158	1,720,832	1,612,210	853,127	50,674	401,187	84,252
Legal and professional services.....	34,766	985,989	912,351	383,129	13,000	251,667	51,361
Meals and entertainment deducted.....	28,069	264,804	220,487	73,347	5,045	53,500	14,176
Mortgage interest.....	10,880	459,276	311,715	64,866	808	148,177	38,742
Other interest paid on business indebtedness.....	22,095	409,978	363,331	85,314	3,493	197,817	28,961
Office expenses.....	101,391	1,497,210	1,403,311	440,461	23,559	454,098	139,258
Pension and profit-sharing plans.....	297	326,885	318,830	126,919	4,330	150,132	8,255
Rent on machinery and equipment.....	57,573	519,759	476,100	180,348	14,161	114,707	47,695
Rent on other business property.....	225,186	3,126,462	2,924,270	850,251	53,295	872,313	301,625
Repairs.....	42,843	682,043	499,900	139,469	9,839	224,396	43,230
Salaries and wages.....	208,051	9,887,801	9,005,557	2,785,119	93,562	4,559,119	482,431
Supplies.....	135,542	2,833,848	2,212,409	567,913	17,052	1,156,840	129,814
Taxes paid.....	33,013	1,493,567	1,357,895	397,934	26,518	598,428	73,724
Travel.....	192,924	496,203	427,777	151,978	9,325	72,122	24,209
Utilities.....	118,089	1,606,817	1,363,730	402,479	29,174	439,936	128,817
Home office business deductions.....	57,405	899,437	126,829	9,206	9,529	9,808	9,820
Depreciation, Form 8829.....	9,698	100,207	14,114	1,089	274	1,417	1,267
Other business deductions.....	411,431	8,268,831	6,675,386	2,412,650	129,200	2,325,462	384,635
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>1,309,829</b>	<b>35,862,524</b>	<b>32,203,110</b>	<b>14,071,661</b>	<b>1,005,304</b>	<b>9,054,170</b>	<b>1,350,688</b>
Net income <sup>1,2</sup> .....	1,531,840	36,732,244	32,829,225	14,258,430	1,018,533	9,100,507	1,445,745
Deficit <sup>2</sup> .....	222,011	869,720	626,115	186,769	13,229	46,338	95,056

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Educational services	Health care and social assistance					
		Total	Ambulatory health care services				
			Total	Offices of physicians (except mental health specialist)	Offices of physicians, mental health specialist	Offices of dentists	Offices of chiropractors
(123)	(124)	(125)	(126)	(127)	(128)	(129)	
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	232,401	1,294,642	659,824	148,223	20,200	86,579	26,259
Business receipts, total <sup>1</sup> .....	3,201,748	77,826,543	68,740,250	24,926,211	1,598,418	23,879,881	3,710,679
Income from sales and operations <sup>1</sup> .....	3,129,554	76,947,467	68,054,103	24,541,673	1,592,724	23,810,214	3,706,077
Other business income.....	72,194	879,076	686,146	384,538	5,694	69,666	4,601
Business deductions, total <sup>1,2</sup> .....	1,669,908	41,093,763	35,910,488	10,666,936	579,885	14,779,373	2,264,934
Cost of sales and operations.....	137,779	3,951,771	3,622,870	418,978	12,005	1,763,024	137,961
Inventory, beginning of year.....	14,793	180,893	172,294	7,837	15,606	15,243	2,003
Cost of labor.....	2,532	632,676	546,794	32,516	--	413,284	8,903
Purchases.....	61,351	1,226,011	1,126,794	85,653	2,299	190,266	27,097
Materials and supplies.....	35,624	811,570	722,647	101,032	895	406,989	11,183
Other costs.....	35,890	1,285,432	1,233,856	202,223	34	753,435	92,467
Inventory, end of year.....	12,411	184,810	179,515	10,284	6,828	16,192	3,691
Advertising expenses.....	44,550	581,555	539,589	99,937	9,133	197,745	96,411
Bad debts from sales or services.....	1,291	35,110	29,864	4,722	6	17,621	5,600
Car and truck expenses.....	150,840	1,389,634	1,091,333	322,308	35,234	131,880	58,213
Commissions.....	23,172	258,797	245,842	68,326	24,940	43,652	3,651
Depletion.....	808	508	508	16	1	142	--
Depreciation.....	69,754	1,799,115	1,546,645	385,175	36,842	701,180	99,222
Employee benefit programs.....	2,904	318,071	291,173	106,195	643	128,424	3,654
Insurance.....	19,914	1,624,911	1,538,053	810,297	48,575	395,744	80,613
Legal and professional services.....	23,810	906,977	847,375	351,016	10,499	246,811	49,057
Meals and entertainment deducted.....	19,060	245,387	206,548	71,161	4,987	52,971	13,958
Mortgage interest.....	1,757	411,599	298,937	62,452	733	147,149	35,523
Other interest paid on business indebtedness.....	12,195	370,392	331,311	67,118	2,895	194,751	21,257
Office expenses.....	83,322	1,404,126	1,323,422	422,693	23,472	441,400	127,009
Pension and profit-sharing plans.....	297	325,247	317,202	125,766	4,330	150,132	8,255
Rent on machinery and equipment.....	37,258	496,739	459,832	172,908	14,161	113,284	46,481
Rent on other business property.....	171,082	2,936,758	2,761,376	815,020	43,710	853,487	268,179
Repairs.....	35,224	613,880	472,127	133,713	8,521	216,667	37,616
Salaries and wages.....	117,719	9,521,737	8,780,941	2,737,090	93,542	4,491,985	471,934
Supplies.....	85,189	2,650,045	2,128,288	551,083	16,544	1,129,918	124,690
Taxes paid.....	19,687	1,409,813	1,299,150	389,540	26,420	587,019	71,149
Travel.....	165,732	449,948	387,857	135,242	8,724	70,286	22,223
Utilities.....	83,056	1,493,556	1,301,658	391,467	27,653	431,807	118,695
Home office business deductions.....	43,585	694,773	124,666	8,864	9,529	9,808	9,820
Depreciation, Form 8829.....	3,149	71,149	13,504	991	274	1,417	1,267
Other business deductions.....	294,577	7,080,265	5,905,973	2,004,274	116,335	2,261,492	352,758
<b>Net income</b> <sup>1,2</sup> .....	<b>1,531,840</b>	<b>36,732,244</b>	<b>32,829,225</b>	<b>14,258,430</b>	<b>1,018,533</b>	<b>9,100,507</b>	<b>1,445,745</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	71,289	295,532	103,527	14,204	*2,161	*3,774	*965
Business receipts.....	244,296	1,336,066	631,713	274,079	*13,104	*32,491	*3,435
Business deductions.....	29,111	123,135	58,037	11,663	*454	*994	*1,006
<b>Net income</b> .....	<b>1,316,656</b>	<b>35,519,312</b>	<b>32,255,549</b>	<b>13,996,014</b>	<b>*1,005,882</b>	<b>*9,069,010</b>	<b>*1,443,315</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Health care and social assistance--continued						
	Ambulatory health care services--continued						
	Offices of optometrists	Offices of mental health practitioners and social therapists	Offices of podiatrists	Outpatient care centers and other miscellaneous health practitioners	Medical and diagnostic laboratories	Home health care services	Other ambulatory health care services (including ambulance service, blood, organ bank)
	(130)	(131)	(132)	(133)	(134)	(135)	(136)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
Number of returns <sup>1</sup> .....	12,810	150,205	6,296	117,973	19,427	93,523	44,741
Business receipts, total <sup>1</sup> .....	2,336,121	6,077,479	850,850	2,898,052	1,101,834	980,167	1,076,993
Income from sales and operations <sup>1</sup> .....	2,318,754	5,949,396	842,969	2,838,155	1,098,930	971,095	1,074,026
Other business income.....	17,367	128,084	7,881	59,897	2,904	9,072	2,967
Business deductions, total <sup>1,2</sup> .....	1,738,258	2,947,264	544,429	1,438,483	666,642	610,283	656,371
Cost of sales and operations.....	587,119	236,741	24,729	252,425	175,050	84,216	68,440
Inventory, beginning of year.....	64,931	1,588	12,192	50,079	7,733	2,177	5,197
Cost of labor.....	23,287	21,259	3,559	5,373	27,881	70,302	39,103
Purchases.....	451,161	123,257	22,958	178,639	51,242	10,372	15,065
Materials and supplies.....	70,658	57,810	2,262	15,746	58,787	399	3,418
Other costs.....	42,898	34,139	3,167	52,942	38,901	4,557	13,316
Inventory, end of year.....	65,815	1,313	19,410	50,355	9,492	3,590	7,658
Advertising expenses.....	23,266	51,015	25,201	36,426	5,377	3,187	11,301
Bad debts from sales or services.....	1,646	--	1,088	560	76	20	--
Car and truck expenses.....	20,563	223,374	25,148	166,518	41,351	104,076	73,431
Commissions.....	18,708	56,187	8,149	31,015	520	8,243	3,012
Depletion.....	--	350	--	--	--	--	--
Depreciation.....	81,148	126,589	20,424	61,385	18,569	25,613	25,945
Employee benefit programs.....	11,679	25,165	2,788	2,089	2,537	282	10,768
Insurance.....	21,387	74,253	49,944	42,954	13,551	11,865	9,017
Legal and professional services.....	27,188	106,095	11,981	32,079	7,279	6,677	21,897
Meals and entertainment deducted.....	4,445	35,312	2,890	15,442	2,812	7,160	6,357
Mortgage interest.....	9,680	12,988	3,967	5,689	2,264	14,049	10,485
Other interest paid on business indebtedness.....	16,282	11,706	5,535	6,236	5,403	538	2,045
Office expenses.....	41,605	146,757	39,388	78,825	16,072	6,448	16,839
Pension and profit-sharing plans.....	10,356	2,808	3,168	7,739	3,844	475	804
Rent on machinery and equipment.....	15,397	47,757	13,546	17,838	13,412	880	10,359
Rent on other business property.....	135,058	472,547	71,742	74,633	32,547	9,769	50,492
Repairs.....	13,471	18,898	6,087	26,225	4,330	7,754	6,199
Salaries and wages.....	335,908	303,252	75,578	101,615	107,622	75,624	85,727
Supplies.....	31,784	112,860	35,174	85,029	33,507	14,597	27,840
Taxes paid.....	53,804	70,818	17,993	33,893	39,989	30,390	14,404
Travel.....	7,794	56,503	7,970	71,708	3,992	4,078	18,097
Utilities.....	49,187	150,068	25,767	65,238	26,354	19,661	27,047
Home office business deductions.....	1,530	42,168	182	23,054	1,524	11,000	9,007
Depreciation, Form 8829.....	--	6,311	--	1,640	21	560	1,536
Other business deductions.....	219,239	554,070	65,970	186,254	108,660	147,357	141,889
<b>Net income less deficit <sup>1,2</sup>.....</b>	<b>597,864</b>	<b>3,130,524</b>	<b>306,422</b>	<b>1,459,569</b>	<b>435,191</b>	<b>369,884</b>	<b>421,834</b>
Net income <sup>1,2</sup> .....	602,693	3,229,751	307,698	1,511,248	445,066	437,382	472,173
Deficit <sup>2</sup> .....	4,829	99,228	1,276	51,679	9,874	67,498	50,339

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Health care and social assistance--continued						
	Ambulatory health care services--continued						
	Offices of optometrists	Offices of mental health practitioners and social therapists	Offices of podiatrists	Outpatient care centers and other miscellaneous health practitioners	Medical and diagnostic laboratories	Home health care services	Other ambulatory health care services (including ambulance service, blood, organ bank)
	(130)	(131)	(132)	(133)	(134)	(135)	(136)
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	12,503	122,459	4,737	106,937	16,105	77,880	37,943
Business receipts, total <sup>1</sup> .....	2,274,677	5,867,529	838,964	2,851,224	1,069,387	771,722	951,558
Income from sales and operations <sup>1</sup> .....	2,258,654	5,744,308	831,083	2,791,386	1,066,483	762,650	948,851
Other business income.....	16,023	123,221	7,881	59,837	2,904	9,072	2,707
Business deductions, total <sup>1,2</sup> .....	1,671,985	2,638,086	531,266	1,339,976	624,321	334,341	479,385
Cost of sales and operations.....	573,436	235,102	24,729	236,916	173,772	11,186	35,761
Inventory, beginning of year.....	60,575	7	12,192	45,656	7,733	1,657	3,787
Cost of labor.....	23,287	20,679	3,559	5,373	27,881	--	11,313
Purchases.....	439,191	123,180	22,958	164,302	51,053	9,970	10,823
Materials and supplies.....	68,283	57,198	2,262	15,631	58,787	264	123
Other costs.....	42,677	34,049	3,167	51,914	37,811	2,765	13,316
Inventory, end of year.....	60,577	11	19,410	45,959	9,492	3,469	3,602
Advertising expenses.....	22,508	43,372	24,969	31,765	5,377	1,646	6,725
Bad debts from sales or services.....	191	--	1,088	560	76	--	--
Car and truck expenses.....	19,815	188,911	25,148	161,366	36,297	58,569	53,592
Commissions.....	85	56,186	8,149	30,727	69	7,319	2,738
Depletion.....	--	350	--	--	--	--	--
Depreciation.....	79,971	113,660	19,333	59,313	18,531	17,953	15,467
Employee benefit programs.....	11,256	25,105	2,788	2,089	2,537	108	8,373
Insurance.....	20,614	67,628	48,175	40,560	13,503	4,777	7,566
Legal and professional services.....	25,439	96,736	10,451	27,543	6,747	2,907	20,169
Meals and entertainment deducted.....	4,410	31,386	2,890	14,469	2,530	2,034	5,752
Mortgage interest.....	9,680	12,988	3,967	5,689	2,264	11,437	7,056
Other interest paid on business indebtedness.....	15,442	11,133	5,535	6,212	5,403	439	1,127
Office expenses.....	40,561	129,768	38,538	74,594	15,932	2,704	6,751
Pension and profit-sharing plans.....	10,356	2,808	3,168	7,739	3,844	--	804
Rent on machinery and equipment.....	14,145	47,180	11,593	16,916	13,412	242	9,510
Rent on other business property.....	130,201	430,604	71,742	70,046	32,370	8,211	37,806
Repairs.....	13,289	18,613	6,087	25,618	4,321	3,351	4,331
Salaries and wages.....	324,519	298,359	75,578	98,508	106,866	23,712	58,848
Supplies.....	31,250	100,254	33,578	79,045	31,850	7,608	22,468
Taxes paid.....	52,775	65,399	16,994	31,064	39,896	4,868	14,026
Travel.....	7,583	50,590	7,970	66,318	3,645	899	14,377
Utilities.....	47,457	133,627	24,963	62,307	26,219	13,240	24,223
Home office business deductions.....	1,530	42,135	52	21,396	1,524	11,000	9,007
Depreciation, Form 8829.....	--	6,301	--	1,138	21	560	1,536
Other business deductions.....	215,456	427,210	63,762	155,603	77,337	123,805	107,941
<b>Net income <sup>1,2</sup>.....</b>	<b>602,693</b>	<b>3,229,751</b>	<b>307,698</b>	<b>1,511,248</b>	<b>445,066</b>	<b>437,382</b>	<b>472,173</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	*40	16,040	*149	**22,261	--	34,689	9,244
Business receipts.....	*30	52,840	*1,560	**85,497	--	148,353	20,323
Business deductions.....	*15	8,984	*18	**13,612	--	16,324	4,969
<b>Net income.....</b>	<b>*602,678</b>	<b>3,185,895</b>	<b>*306,155</b>	<b>**1,884,429</b>	<b>--</b>	<b>305,353</b>	<b>456,818</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Health care and social assistance--continued				Arts, entertainment, and recreation		
	Hospitals	Nursing and residential care facilities	Social assistance	Child day care services	Total	Performing arts, spectator sports, and related industries	Museums, historical sites, and similar institutions
	(137)	(138)	(139)	(140)	(141)	(142)	(143)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	3,537	48,026	75,876	618,457	986,769	820,312	*1,116
<b>Business receipts, total</b> <sup>1</sup> .....	30,647	2,241,176	1,201,802	6,746,486	19,694,332	14,962,564	*2,071
Income from sales and operations <sup>1</sup> .....	30,647	2,229,692	1,175,512	6,577,589	19,087,275	14,416,558	*1,140
Other business income.....	--	11,484	26,290	168,897	607,057	546,006	*931
<b>Business deductions, total</b> <sup>1,2</sup> .....	9,812	1,851,183	589,217	4,122,712	14,598,493	10,256,652	*9,532
Cost of sales and operations.....	--	202,288	33,012	162,907	2,489,914	1,355,661	*5,740
Inventory, beginning of year.....	--	1,180	1,698	5,957	318,107	190,907	*2,061
Cost of labor.....	--	78,731	5	7,874	241,032	165,600	--
Purchases.....	--	37,060	28,229	68,251	1,706,896	764,843	--
Materials and supplies.....	--	12,389	3,776	77,811	305,925	249,143	--
Other costs.....	--	73,740	1,707	5,272	361,629	286,599	*5,493
Inventory, end of year.....	--	812	2,402	2,258	443,675	301,431	*1,814
Advertising expenses.....	*13	10,858	16,897	25,451	277,635	186,800	*653
Bad debts from sales or services.....	--	2,148	73	3,582	9,227	6,890	--
Car and truck expenses.....	*737	61,820	98,054	235,507	1,035,589	851,509	*718
Commissions.....	--	4,269	1,297	7,426	495,808	409,159	--
Depletion.....	--	--	--	--	3,560	3,259	--
Depreciation.....	*6	82,674	25,437	235,319	1,157,335	799,659	*266
Employee benefit programs.....	*61	24,547	983	4,807	15,918	5,993	--
Insurance.....	*1,221	46,268	5,346	55,786	196,758	104,266	*71
Legal and professional services.....	*447	22,211	15,732	35,249	312,313	274,473	*711
Meals and entertainment deducted.....	*7	3,341	8,230	32,738	199,594	178,271	*27
Mortgage interest.....	--	96,452	437	50,671	120,339	37,186	--
Other interest paid on business indebtedness.....	*2	22,012	3,156	21,477	105,882	54,622	*14
Office expenses.....	*99	10,881	32,884	50,034	298,928	248,402	--
Pension and profit-sharing plans.....	--	5,043	2,943	69	2,489	2,325	--
Rent on machinery and equipment.....	*58	7,254	15,238	21,110	214,780	155,306	--
Rent on other business property.....	*132	62,232	36,728	103,100	630,849	414,360	*49
Repairs.....	*873	49,915	1,480	129,874	272,697	144,121	*91
Salaries and wages.....	257	434,667	29,727	417,593	669,949	295,807	32
Supplies.....	*60	98,467	23,799	499,114	684,281	519,579	*58
Taxes paid.....	2,011	74,301	6,185	53,175	226,601	87,456	5
Travel.....	1,045	4,746	38,307	24,328	687,665	629,268	457
Utilities.....	123	75,900	25,139	141,926	458,458	311,630	61
Home office business deductions.....	--	38,901	23,950	709,757	235,210	213,390	--
Depreciation, Form 8829.....	--	4,386	2,697	79,010	32,985	30,666	--
Other business deductions.....	2,661	406,435	137,205	1,047,144	3,693,899	2,876,685	580
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>*20,835</b>	<b>390,013</b>	<b>612,585</b>	<b>2,635,981</b>	<b>5,098,400</b>	<b>4,707,279</b>	<b>*-7,461</b>
Net income <sup>1,2</sup> .....	*21,666	449,429	651,495	2,780,429	7,178,207	6,409,784	*234
Deficit <sup>2</sup> .....	*830	59,416	38,910	144,449	2,079,807	1,702,505	*7,695

Footnotes at end of table.



# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Health care and social assistance--continued				Arts, entertainment, and recreation		
	Hospitals	Nursing and residential care facilities	Social assistance	Child day care services	Total	Performing arts, spectator sports, and related industries	Museums, historical sites, and similar institutions
	(137)	(138)	(139)	(140)	(141)	(142)	(143)
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	2,561	34,399	63,110	534,746	601,100	489,377	966
Business receipts, total <sup>1</sup> .....	28,696	1,834,158	1,127,345	6,096,094	16,008,714	12,522,472	1,083
Income from sales and operations <sup>1</sup> .....	28,696	1,826,028	1,101,055	5,937,584	15,471,905	12,016,973	151
Other business income.....	--	8,130	26,290	158,510	536,809	505,499	931
Business deductions, total <sup>1,2</sup> .....	7,031	1,384,729	475,850	3,315,665	8,831,126	6,113,305	849
Cost of sales and operations.....	--	169,501	5,487	153,914	1,827,813	958,941	--
Inventory, beginning of year.....	--	944	1,698	5,957	166,522	107,915	--
Cost of labor.....	--	78,003	5	7,874	211,104	151,819	--
Purchases.....	--	31,161	4,441	63,615	1,288,139	561,957	--
Materials and supplies.....	--	12,355	39	76,529	245,194	217,503	--
Other costs.....	--	47,673	1,707	2,196	210,912	156,838	--
Inventory, end of year.....	--	635	2,402	2,258	294,058	237,092	--
Advertising expenses.....	*13	5,599	16,399	19,956	154,624	109,844	--
Bad debts from sales or services.....	--	2,050	73	3,122	4,799	2,662	--
Car and truck expenses.....	*737	41,604	76,464	179,496	670,691	544,923	718
Commissions.....	--	4,269	1,265	7,421	433,863	357,003	--
Depletion.....	--	--	--	--	3,106	3,032	--
Depreciation.....	*6	59,298	24,300	168,866	585,596	365,282	--
Employee benefit programs.....	*61	21,047	983	4,807	8,401	5,546	--
Insurance.....	*322	37,797	4,920	43,820	107,139	54,459	--
Legal and professional services.....	*447	16,992	13,946	28,217	218,321	199,230	--
Meals and entertainment deducted.....	*7	2,590	7,560	28,682	123,405	110,028	--
Mortgage interest.....	--	74,549	417	37,696	82,031	25,970	--
Other interest paid on business indebtedness.....	*2	18,647	2,808	17,624	56,341	33,202	--
Office expenses.....	*99	7,473	30,714	42,418	181,725	160,859	--
Pension and profit-sharing plans.....	--	5,033	2,943	69	1,157	1,157	--
Rent on machinery and equipment.....	*58	6,714	12,181	17,955	146,582	105,116	--
Rent on other business property.....	*132	51,843	34,844	88,563	289,631	174,787	--
Repairs.....	*873	41,743	1,328	97,809	137,576	59,590	*68
Salaries and wages.....	257	334,748	29,690	376,101	442,214	209,697	30
Supplies.....	*60	69,110	22,503	430,084	375,815	283,287	*20
Taxes paid.....	129	57,778	5,182	47,574	159,315	67,856	--
Travel.....	1,045	3,716	35,640	21,690	394,264	365,227	--
Utilities.....	123	56,610	20,299	114,867	284,678	190,225	--
Home office business deductions.....	--	11,262	13,501	545,344	194,854	179,571	--
Depreciation, Form 8829.....	--	2,133	1,651	53,861	12,362	10,730	--
Other business deductions.....	2,661	281,202	105,426	785,004	1,850,742	1,461,433	12
<b>Net income <sup>1,2</sup>.....</b>	<b>*21,666</b>	<b>449,429</b>	<b>651,495</b>	<b>2,780,429</b>	<b>7,178,207</b>	<b>6,409,784</b>	<b>*234</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	*965	9,727	20,034	161,278	166,099	135,939	--
Business receipts.....	*1,005	71,879	61,426	570,044	487,756	423,675	--
Business deductions.....	--	3,552	6,977	54,568	102,817	90,574	--
<b>Net income.....</b>	<b>*20,661</b>	<b>381,103</b>	<b>597,046</b>	<b>2,264,954</b>	<b>6,793,268</b>	<b>6,076,683</b>	<b>--</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	--continued	Accommodation, food services, and drinking places					
	Amusement, gambling, and recreation industries	Total	Accommodation				Food services and drinking places
			Total	Travel accommodation (including hotels, motels, and bed and breakfast inns)	RV (recreational vehicle) parks and recreational camps	Rooming and boarding houses	
	(144)	(145)	(146)	(147)	(148)	(149)	(150)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>							
<b>Number of returns</b> <sup>1</sup> .....	<b>165,341</b>	<b>302,777</b>	<b>56,380</b>	<b>30,411</b>	<b>14,107</b>	<b>11,862</b>	<b>246,397</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>4,729,697</b>	<b>33,288,934</b>	<b>4,699,593</b>	<b>3,513,849</b>	<b>628,598</b>	<b>557,146</b>	<b>28,589,342</b>
Income from sales and operations <sup>1</sup> .....	4,669,577	32,995,927	4,623,928	3,446,220	623,972	553,736	28,371,999
Other business income.....	60,120	293,007	75,664	67,629	4,626	3,409	217,343
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>4,332,309</b>	<b>31,294,412</b>	<b>4,512,602</b>	<b>3,313,594</b>	<b>649,900</b>	<b>549,108</b>	<b>26,781,810</b>
Cost of sales and operations.....	1,128,514	12,920,795	483,180	361,351	68,441	53,388	12,437,615
Inventory, beginning of year.....	125,139	522,212	60,636	50,455	6,195	3,987	461,576
Cost of labor.....	75,432	733,015	49,572	40,678	2,795	6,099	683,442
Purchases.....	942,053	10,905,355	303,709	228,457	42,965	32,287	10,601,646
Materials and supplies.....	56,782	820,670	38,200	18,423	11,167	8,610	782,470
Other costs.....	69,538	497,630	85,358	68,269	11,041	6,048	412,272
Inventory, end of year.....	140,429	558,087	54,295	44,931	5,722	3,642	503,791
Advertising expenses.....	90,181	590,638	96,432	69,854	16,747	9,831	494,206
Bad debts from sales or services.....	2,337	33,434	5,263	3,260	1,933	70	28,171
Car and truck expenses.....	183,362	463,998	60,362	37,208	7,232	15,922	403,636
Commissions.....	86,649	49,760	17,176	12,373	2,828	1,975	32,583
Depletion.....	300	2,243	1,987	1,984	4	--	256
Depreciation.....	357,411	1,294,458	498,131	359,471	65,350	73,309	796,327
Employee benefit programs.....	9,925	27,114	5,533	4,508	443	583	21,581
Insurance.....	92,420	533,714	121,310	84,380	22,169	14,761	412,405
Legal and professional services.....	37,129	254,024	53,763	40,885	7,707	5,171	200,261
Meals and entertainment deducted.....	21,295	23,758	9,442	2,823	1,183	5,436	14,316
Mortgage interest.....	83,153	767,278	501,618	347,940	99,013	54,666	265,660
Other interest paid on business indebtedness.....	51,246	390,930	160,457	126,039	26,012	8,405	230,473
Office expenses.....	50,525	128,626	42,075	26,609	9,784	5,681	86,551
Pension and profit-sharing plans.....	164	5,514	750	738	--	12	4,764
Rent on machinery and equipment.....	59,474	218,500	15,147	12,771	983	1,393	203,353
Rent on other business property.....	216,439	1,818,426	127,514	73,294	23,117	31,103	1,690,912
Repairs.....	128,485	677,460	223,041	158,547	37,162	27,333	454,419
Salaries and wages.....	374,110	4,945,974	522,583	410,384	47,947	64,252	4,423,390
Supplies.....	164,645	744,834	207,797	144,421	34,942	28,434	537,036
Taxes paid.....	139,140	1,517,570	315,474	255,106	31,670	28,698	1,202,096
Travel.....	57,940	62,390	15,612	7,813	4,096	3,702	46,779
Utilities.....	146,767	1,752,232	453,320	352,318	58,073	42,930	1,298,912
Home office business deductions.....	21,820	20,475	3,157	1,030	100	2,028	17,318
Depreciation, Form 8829.....	2,320	2,178	507	47	49	411	1,670
Other business deductions.....	816,634	2,040,711	570,729	418,481	82,221	70,027	1,469,983
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>398,582</b>	<b>2,017,579</b>	<b>187,562</b>	<b>200,661</b>	<b>-21,138</b>	<b>8,038</b>	<b>1,830,017</b>
Net income <sup>1,2</sup> .....	768,189	3,152,154	586,997	436,255	80,466	70,276	2,565,157
Deficit <sup>2</sup> .....	369,607	1,134,575	399,435	235,593	101,604	62,238	735,140

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	--continued	Accommodation, food services, and drinking places					
	Amusement, gambling, and recreation industries	Total	Accommodation				Food services and drinking places
			Total	Travel accommodation (including hotels, motels, and bed and breakfast inns)	RV (recreational vehicle) parks and recreational camps	Rooming and boarding houses	
	(144)	(145)	(146)	(147)	(148)	(149)	(150)
<b>BUSINESSES WITH NET INCOME</b>							
Number of returns <sup>1</sup> .....	110,757	194,745	35,372	18,603	10,148	6,620	159,373
Business receipts, total <sup>1</sup> .....	3,485,160	26,382,605	3,255,076	2,559,924	282,879	412,273	23,127,529
Income from sales and operations <sup>1</sup> .....	3,454,781	26,162,672	3,204,949	2,509,918	282,758	412,273	22,957,723
Other business income.....	30,379	219,933	50,127	50,006	121	--	169,807
Business deductions, total <sup>1,2</sup> .....	2,716,972	23,231,092	2,668,392	2,123,983	202,413	341,997	20,562,700
Cost of sales and operations.....	868,871	10,059,376	305,691	253,872	4,845	46,974	9,753,685
Inventory, beginning of year.....	58,607	415,283	44,486	38,514	2,463	3,509	370,797
Cost of labor.....	59,284	535,191	31,771	30,438	--	1,332	503,420
Purchases.....	726,182	8,588,256	199,513	163,438	4,857	31,218	8,388,743
Materials and supplies.....	27,691	613,184	22,643	14,625	--	8,018	590,541
Other costs.....	54,074	354,775	50,793	44,776	--	6,017	303,982
Inventory, end of year.....	56,966	447,313	43,514	37,919	2,476	3,119	403,800
Advertising expenses.....	44,779	458,489	53,154	41,702	6,065	5,387	405,335
Bad debts from sales or services.....	2,137	5,566	2,428	2,422	--	6	3,138
Car and truck expenses.....	125,050	336,372	36,957	25,817	2,892	8,248	299,415
Commissions.....	76,861	37,070	11,786	8,029	2,828	928	25,284
Depletion.....	74	2,112	1,983	1,980	4	--	129
Depreciation.....	220,313	837,675	269,647	205,671	19,307	44,669	568,029
Employee benefit programs.....	2,855	20,514	3,544	2,842	120	583	16,969
Insurance.....	52,680	397,190	72,644	55,447	8,694	8,504	324,546
Legal and professional services.....	19,091	171,804	29,800	24,236	1,431	4,133	142,004
Meals and entertainment deducted.....	13,377	13,455	2,620	1,800	534	287	10,835
Mortgage interest.....	56,061	409,418	227,632	191,591	9,841	26,199	181,786
Other interest paid on business indebtedness.....	23,139	233,748	76,997	74,972	2	2,023	156,751
Office expenses.....	20,866	84,141	22,853	16,181	4,442	2,230	61,288
Pension and profit-sharing plans.....	--	5,460	696	684	--	12	4,764
Rent on machinery and equipment.....	41,466	158,552	10,920	9,288	393	1,240	147,632
Rent on other business property.....	114,844	1,402,753	105,884	54,290	20,561	31,033	1,296,869
Repairs.....	77,918	459,307	137,945	109,080	12,377	16,487	321,362
Salaries and wages.....	232,486	3,799,159	331,059	274,773	18,760	37,526	3,468,100
Supplies.....	92,507	431,832	115,587	99,960	7,450	8,177	316,245
Taxes paid.....	91,459	1,139,969	206,438	174,461	15,924	16,053	933,531
Travel.....	29,037	44,317	5,998	4,031	1,108	859	38,320
Utilities.....	94,452	1,218,230	292,740	244,426	21,199	27,115	925,490
Home office business deductions.....	15,283	16,006	586	586	--	--	15,420
Depreciation, Form 8829.....	1,632	1,679	45	45	--	--	1,634
Other business deductions.....	389,296	1,479,021	342,056	245,835	42,898	53,323	1,136,965
<b>Net income <sup>1,2</sup>.....</b>	<b>768,189</b>	<b>3,152,154</b>	<b>586,997</b>	<b>436,255</b>	<b>80,466</b>	<b>70,276</b>	<b>2,565,157</b>
<b>Returns with Schedule C-EZ:</b>							
Number of returns.....	30,159	28,329	*4,977	*1,938	*3,039	--	23,352
Business receipts.....	64,081	112,917	*5,820	*2,877	*2,943	--	107,098
Business deductions.....	12,243	9,557	*748	*6	*742	--	8,809
<b>Net income.....</b>	<b>716,351</b>	<b>3,048,793</b>	<b>*581,925</b>	<b>*433,384</b>	<b>*78,265</b>	<b>--</b>	<b>2,466,868</b>

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Other services							Religious, grantmaking, civic, professional, and similar organizations	Unclassified establishments
	Total	Auto repair and maintenance				Miscellaneous repairs	Personal and laundry services		
		Total	Automotive mechanical and electrical repair and maintenance	Automotive body shops	Other auto repair and maintenance (including oil change, lube, and car washes)				
	(151)	(152)	(153)	(154)	(155)	(156)	(157)	(158)	(159)
<b>BUSINESSES WITH AND WITHOUT NET INCOME</b>									
<b>Number of returns</b> <sup>1</sup> .....	<b>1,857,237</b>	<b>306,369</b>	<b>138,276</b>	<b>80,665</b>	<b>87,429</b>	<b>342,797</b>	<b>1,208,071</b>	<b>212,939</b>	<b>348,125</b>
<b>Business receipts, total</b> <sup>1</sup> .....	<b>63,369,104</b>	<b>22,351,999</b>	<b>10,545,336</b>	<b>5,556,677</b>	<b>6,249,986</b>	<b>12,500,093</b>	<b>28,517,013</b>	<b>2,607,373</b>	<b>6,058,434</b>
Income from sales and operations <sup>1</sup> .....	62,610,060	22,208,182	10,436,276	5,549,516	6,222,390	12,479,149	27,922,730	2,459,279	5,906,350
Other business income.....	759,044	143,817	109,060	7,161	27,596	20,944	594,283	148,094	152,085
<b>Business deductions, total</b> <sup>1,2</sup> .....	<b>49,515,736</b>	<b>19,510,395</b>	<b>9,186,456</b>	<b>4,827,995</b>	<b>5,495,944</b>	<b>9,677,794</b>	<b>20,327,547</b>	<b>1,186,948</b>	<b>3,967,354</b>
Cost of sales and operations.....	18,913,764	9,407,992	4,559,083	2,293,176	2,555,733	4,818,270	4,687,502	142,205	1,788,844
Inventory, beginning of year.....	1,453,404	787,602	374,070	138,392	275,140	395,427	270,374	3,360	126,856
Cost of labor.....	1,881,409	873,551	315,405	283,199	274,947	297,081	710,777	4,386	87,240
Purchases.....	12,354,642	6,563,946	3,352,313	1,493,253	1,718,380	3,253,662	2,537,034	116,711	1,267,654
Materials and supplies.....	3,497,528	1,509,149	737,887	313,370	457,892	1,071,138	917,241	8,541	221,246
Other costs.....	1,327,817	487,278	180,042	221,079	86,158	272,549	567,990	15,708	234,272
Inventory, end of year.....	1,601,036	813,536	400,634	156,118	256,784	471,586	315,914	6,500	148,424
Advertising expenses.....	874,284	289,190	142,043	58,143	89,004	139,062	446,032	9,661	31,197
Bad debts from sales or services.....	54,810	20,232	4,773	8,728	6,731	9,599	24,979	--	35,116
Car and truck expenses.....	2,689,389	664,466	301,381	156,594	206,491	854,281	1,170,641	389,783	395,920
Commissions.....	319,867	54,444	18,616	16,481	19,347	36,154	229,270	6,289	50,342
Depletion.....	412	67	--	--	67	29	316	--	20
Depreciation.....	2,062,282	737,996	372,186	169,364	196,447	338,368	985,919	56,289	153,112
Employee benefit programs.....	82,126	39,851	14,476	17,328	8,047	15,766	26,510	--	12,550
Insurance.....	970,584	413,888	194,867	99,163	119,858	203,417	353,279	13,301	63,721
Legal and professional services.....	394,765	138,378	60,494	32,487	45,397	61,006	195,382	11,544	33,540
Meals and entertainment deducted.....	157,989	25,185	14,124	6,650	4,411	31,494	101,309	23,046	38,658
Mortgage interest.....	450,638	173,188	67,009	39,647	66,533	73,477	203,972	12,560	19,230
Other interest paid on business indebtedness.....	381,187	170,456	84,346	31,676	54,433	61,578	149,153	4,120	31,444
Office expenses.....	601,003	200,906	83,523	60,716	56,667	128,181	271,916	42,330	45,474
Pension and profit-sharing plans.....	25,455	3,513	1,685	713	1,115	4,503	17,439	--	501
Rent on machinery and equipment.....	803,949	280,619	92,837	83,365	104,418	103,188	420,142	11,589	55,036
Rent on other business property.....	3,778,292	945,232	450,751	160,306	334,174	204,811	2,628,250	16,836	98,980
Repairs.....	801,848	252,050	105,959	58,116	87,974	127,829	421,969	9,703	67,237
Salaries and wages.....	5,021,630	2,062,919	968,407	541,745	552,767	596,016	2,362,694	9,692	160,336
Supplies.....	2,677,054	786,997	292,048	242,746	252,203	444,357	1,445,700	46,900	94,793
Taxes paid.....	1,277,217	570,162	244,612	174,022	151,527	196,590	510,466	4,820	39,005
Travel.....	299,705	36,361	15,675	11,381	9,306	62,135	201,209	92,116	52,614
Utilities.....	2,299,824	706,928	302,243	184,852	219,833	314,222	1,278,674	47,314	95,905
Home office business deductions.....	297,937	16,081	6,148	5,046	4,886	108,331	173,526	20,074	22,007
Depreciation, Form 8829.....	27,148	2,286	1,335	264	688	8,807	16,055	1,636	838
Other business deductions.....	4,125,343	1,500,219	782,431	371,586	346,201	715,506	1,909,619	202,971	548,779
<b>Net income less deficit</b> <sup>1,2</sup> .....	<b>13,853,457</b>	<b>2,841,711</b>	<b>1,358,880</b>	<b>728,789</b>	<b>754,042</b>	<b>2,822,282</b>	<b>8,189,464</b>	<b>1,420,425</b>	<b>2,082,707</b>
Net income <sup>1,2</sup> .....	15,372,613	3,333,241	1,549,463	859,136	924,641	3,105,413	8,933,959	1,495,125	2,375,986
Deficit <sup>2</sup> .....	1,519,156	491,530	190,583	130,348	170,599	283,131	744,495	74,700	293,279

Footnotes at end of table.

# Sole Proprietorship Returns, 1998

**Table 4.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Groups Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item	Other services							Religious, grantmaking, civic, professional, and similar organizations	Unclassified establish- ments
	Total	Auto repair and maintenance			Miscellaneous repairs	Personal and laundry services			
		Total	Automotive mechanical and electrical repair and maintenance	Automotive body shops					
	(151)	(152)	(153)	(154)	(155)	(156)	(157)	(158)	(159)
<b>BUSINESSES WITH NET INCOME</b>									
Number of returns <sup>1</sup> .....	1,511,138	239,014	106,545	63,665	68,805	290,426	981,697	185,737	286,960
Business receipts, total <sup>1</sup> .....	56,911,376	20,103,951	9,914,182	4,718,425	5,471,344	11,482,216	25,325,208	2,500,848	5,047,215
Income from sales and operations <sup>1</sup> .....	56,238,242	19,952,683	9,790,781	4,711,264	5,450,637	11,449,450	24,836,109	2,353,159	4,905,162
Other business income.....	673,134	151,268	123,401	7,161	20,707	32,766	489,100	147,688	142,053
Business deductions, total <sup>1,2</sup> .....	41,538,763	16,770,710	8,364,719	3,859,289	4,546,702	8,376,803	16,391,249	1,005,722	2,671,229
Cost of sales and operations.....	16,562,224	8,253,414	4,236,885	1,857,448	2,159,081	4,288,315	4,020,494	139,885	1,135,907
Inventory, beginning of year.....	1,145,152	680,812	334,283	114,145	232,384	272,839	191,501	3,359	54,696
Cost of labor.....	1,706,231	744,876	295,504	190,793	258,579	279,388	681,967	4,386	85,793
Purchases.....	10,613,799	5,727,903	3,088,963	1,251,230	1,387,711	2,855,270	2,030,625	115,268	689,018
Materials and supplies.....	3,104,287	1,339,105	721,661	209,809	407,635	954,462	810,721	7,929	209,431
Other costs.....	1,215,239	434,600	137,952	218,148	78,501	255,093	525,545	15,442	167,444
Inventory, end of year.....	1,222,484	673,883	341,478	126,675	205,729	328,737	219,865	6,500	70,475
Advertising expenses.....	720,554	253,690	127,305	45,160	81,225	120,162	346,702	9,463	22,105
Bad debts from sales or services.....	44,387	18,211	4,227	7,910	6,074	9,365	16,811	--	17,439
Car and truck expenses.....	2,180,962	587,651	280,558	129,375	177,718	718,965	874,346	328,565	305,351
Commissions.....	254,985	50,871	16,841	14,683	19,347	34,761	169,353	4,336	32,079
Depreciation.....	330	18	--	--	18	--	312	--	7
Depreciation.....	1,589,512	597,748	302,821	142,269	152,658	280,147	711,617	47,433	108,347
Employee benefit programs.....	78,082	37,879	13,115	16,733	8,031	14,314	25,889	--	8,433
Insurance.....	813,848	363,835	176,492	85,171	102,171	180,233	269,780	10,415	49,539
Legal and professional services.....	330,911	119,205	56,044	26,518	36,643	50,701	161,005	9,705	25,724
Meals and entertainment deducted.....	127,112	19,162	11,954	4,004	3,204	24,931	83,019	18,730	32,273
Mortgage interest.....	348,438	135,200	62,000	34,166	39,033	58,967	154,271	2,829	498
Other interest paid on business indebtedness....	279,760	132,285	66,973	28,757	36,555	48,692	98,783	4,120	24,890
Office expenses.....	464,308	152,264	71,241	43,872	37,152	107,201	204,844	28,237	35,023
Pension and profit-sharing plans.....	19,608	3,513	1,685	713	1,115	3,930	12,165	--	501
Rent on machinery and equipment.....	648,642	232,662	72,252	66,991	93,418	95,611	320,370	11,033	48,896
Rent on other business property.....	3,167,963	807,318	407,559	115,707	284,052	184,973	2,175,672	16,798	69,009
Repairs.....	609,642	197,218	78,584	41,806	76,828	96,080	316,343	6,140	53,561
Salaries and wages.....	4,404,179	1,804,676	893,848	432,184	478,644	539,654	2,059,849	5,511	110,591
Supplies.....	2,105,482	632,714	249,738	198,750	184,225	347,368	1,125,401	40,006	57,243
Taxes paid.....	1,078,351	490,663	230,670	137,375	122,618	181,393	406,295	3,582	29,482
Travel.....	246,199	29,219	14,210	7,336	7,673	57,255	159,726	76,466	35,818
Utilities.....	1,832,355	577,079	257,274	151,998	167,807	276,380	978,896	38,890	73,550
Home office business deductions.....	213,728	14,213	6,148	3,179	4,886	103,104	96,410	17,320	19,515
Depreciation, Form 8829.....	19,555	2,282	1,335	260	688	8,321	8,952	1,280	442
Other business deductions.....	3,264,518	1,246,928	719,555	263,219	264,153	524,674	1,492,917	172,452	343,687
<b>Net income <sup>1,2</sup>.....</b>	<b>15,372,613</b>	<b>3,333,241</b>	<b>1,549,463</b>	<b>859,136</b>	<b>924,641</b>	<b>3,105,413</b>	<b>8,933,959</b>	1,495,125	2,375,986
<b>Returns with Schedule C-EZ:</b>									
Number of returns.....	304,574	26,311	13,642	*5,761	*6,908	49,217	229,047	38,537	95,391
Business receipts.....	1,384,484	193,839	122,802	*44,091	*26,945	207,536	983,108	144,410	463,950
Business deductions.....	154,380	13,075	6,738	*3,964	*2,374	29,628	111,677	13,804	31,765
<b>Net income.....</b>	<b>14,142,510</b>	<b>3,152,478</b>	<b>1,433,399</b>	<b>*819,009</b>	<b>*900,070</b>	<b>2,927,505</b>	<b>8,062,528</b>	1,364,520	1,943,801

\* Estimate should be used with caution because of the small number of sample returns on which it is based.

\*\* Data combined to prevent disclosure of taxpayer information.

<sup>1</sup> Includes returns with Schedule C-EZ attached. Schedule C-EZ was filed for certain small businesses, i.e., those with net income and with receipts of \$25,000 or less and business deductions of \$2,000 or less, with no inventories or employees, and with no deduction for a home office business and no allowable "passive" activity losses. Because only a total is reported for business deductions on Schedule C-EZ, the totals shown in the statistics exceed the sum of the detailed deductions; the detailed deductions are, therefore, slightly understated.

<sup>2</sup> Total business deductions are before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from the prior years. However, these losses (after subtraction) and any carryover are reflected in net income or deficit. Therefore, total business receipts minus total business deductions may not always equal net income or deficit.

<sup>3</sup> Less than \$500.

NOTE: Detail may not add to totals because of rounding.