Top reasons why 504 applications are being screened out at Sacramento:

- 1. Forms not signed.
- 2. 912 forms incomplete.
- 3. INS verification not in file.
- 4. Personal credit not adequately addressed.
- 5. Project costs not consistent throughout the file.
- 6. Credit memorandum does not provide a thorough analysis.
- 7. Affiliates not addressed.
- 8. Repayment ability/cash flow not done correctly.
- 9. Authorization not completed correctly.
- 10. Structure not done correctly for new business/special purpose building.