



Africa

EXPORT-IMPORT BANK OF THE UNITED STATES

Success Stories

GHANA

Sovereign Bank of Boston, Massachusetts, used an Ex-Im Bank 3 year, medium-term guarantee in the amount of \$830,334 to support the sale of used construction equipment, from Target Shipping Company of Cranford, New Jersey, to Tatop Company Ltd., of Ghana, for its civil engineering projects.



SOUTH AFRICA

Legacy Medical of South Africa was able to purchase \$50,000 of nonvascular stents from Alveolus Inc. of Charlotte, North Carolina. Alveolus used an Ex-Im Bank multi-buyer, small business insurance policy to support this sale.



NIGERIA

HSBC Bank PLC of Houston, Texas, used Ex-Im Bank's guarantee to support a loan of \$11.5 million to Drillog Petro Dynamics Ltd. of Rivers State, Nigeria, for the purchase of Well Logging Equipment from Halliburton Energy Services of Houston, Texas. Diamond Bank Ltd., of Nigeria, provided a local bank guarantee for this transaction.



NIGERIA

Under the Nigerian Bank Facility, Ex-Im Bank approved a request from M&T Bank, Baltimore, Maryland for a 5 year, medium-term guarantee in the amount of \$3,954,132 to support the sale of a thermal oil recovery system to Specialty Drilling Fluids Ltd. in Nigeria by Brandt, of Houston, Texas. A local bank guarantee will be provided by Access Bank Plc.



TOGO

Polytrade International of Herndon, Virginia, used an Ex-Im Bank short-term, single-buyer insurance policy, to support the sale of fuel additives, plastic bottles, and hand pumps valued at \$10,000 to Logistique Commerciale of Togo.



LIBERIA

The United Nations Mission of Liberia purchased \$55,800 of sorbents (pads, brooms, and rolls) from Applied Fabric Technologies of Orchard Park, New York. Using an Ex-Im Bank short-term, single-buyer insurance policy, Applied Fabric Technologies was able to provide financing to its customer.



SUB-SAHARAN AFRICA

Ex-Im Bank Product Availability

Country	Short-term sector(s) open	Medium-term sector(s) open	Long-term sector(s) open	Open for Specially Financed Transactions
Angola	Public & Private	Public & Private		yes
Benin	Public & Private	Public & Private		yes
Botswana	Public & Private	Public & Private	Public & Private	yes
Burkina Faso	Public* & Private	Private	Private	yes
Burundi	Public* & Private*			yes
Cameroon	Public* & Private	Private		yes
Cape Verde Island	Public & Private	Public & Private	Public & Private	yes
Central African Republic				yes
Chad	Public* & Private*			yes
Comoros	Public* & Private*			yes
Congo	Public* & Private*			yes
Congo (D.R.)	Public* & Private*			yes
Côte d'Ivoire	Private	Private		yes
Djibouti	Public* & Private*	Private		yes
Equatorial Guinea	Public & Private	Public & Private		yes
Eritrea	Public* & Private*			yes
Ethiopia	Public* & Private*			yes
Gabon	Public & Private	Public & Private	Public & Private	yes
Gambia	Public* & Private	Private		yes
Ghana	Public & Private	Public & Private	Public & Private	yes
Guinea	Public* & Private*			yes
Guinea-Bissau	Public* & Private*			yes
Kenya	Public & Private	Public & Private		yes
Lesotho	Public & Private	Public & Private	Public & Private	yes
Liberia	Public* & Private*			yes
Madagascar	Public* & Private*			yes
Malawi	Public & Private	Public & Private	Private	yes
Mali	Public & Private	Public & Private		yes
Mauritania	Public* & Private*			yes
Mauritius	Public & Private	Public & Private	Public & Private	yes
Mozambique	Public* & Private	Public & Private	Public & Private	yes
Namibia	Public & Private	Public & Private	Public & Private	yes
Niger	Public* & Private	Private		yes
Nigeria	Public* & Private	Public & Private	Public & Private	yes
Rwanda		Private		yes
São Tomé & Príncipe	Public* & Private*			yes
Senegal	Public & Private	Public & Private	Private	yes
Seychelles	Public* & Private	Private		yes
Sierra Leone	Public* & Private*			yes
Somalia				yes
South Africa	Public & Private	Public & Private	Public & Private	yes
Swaziland	Public & Private	Public & Private	Public & Private	yes
Tanzania	Public & Private	Public & Private		yes
Togo	Public* & Private*			yes
Uganda	Public & Private	Public & Private	Public & Private	yes
Zambia	Public & Private	Public & Private		yes
Zimbabwe				yes

DEFINITIONS:

Short-term:

Consumables, raw materials, small capital goods – up to 360 days

Medium-term:

Capital goods and/or services – repayment terms up to 7 years (maximum 2 years disbursement plus 5 years repayment)

Long-term:

Capital goods and/or services – repayment terms over 5 years

Public Sector:

Entities at least 50% owned by the government

Private Sector:

Privately-owned companies, financial institutions, and entities less than 50% owned by the government

Project Finance transactions (projects without full recourse to established obligor or guarantor), asset-based aircraft leases or sales, arrangements offering access to foreign exchange, third country obligor or guarantor, borrowers with access to international capital markets, etc.

Specially Financed Transactions:

* Sector open under the Short-term Insurance Pilot Program



For more information, contact Ex-Im Bank's Business Development Division at 800.565.3946 (EXIM), 202.565.3946 (EXIM), Fax 202.565.3839, E-mail ExImAfrica@exim.gov and visit www.exim.gov

Current as of February 2008. Please refer to www.exim.gov, under Country Limitation Schedule (CLS), for the most recent listing.