



between the supplier and the buyer (or guarantor). if none, state "None".

11. CREDIT AND FINANCIAL INFORMATION REQUIREMENTS \* for Credit Limit Applications of:

Up to \$50,000: Credit Agency Report, or Trade Reference

\$50,001 to \$100,000: Credit Agency Report and Trade Reference

\$100,001 to \$300,000: Credit Agency Report and 2 Trade References

The Buyer's audited or signed unaudited financial statements for the last 2 fiscal years may be substituted for the trade references.

\$300,001 to \$1million: Credit Agency Report and 2 Trade References and the Buyer's audited or signed unaudited financial statements for the last 2 fiscal years with notes.

over \$1 million: Credit Agency Report and 2 Trade References and a Bank Reference and the Buyer's audited or signed unaudited financial statements for the last 3 fiscal years with notes.

\* The applicant's credit experience with the Buyer as completed in Question 9 may be substituted for a Trade Reference. If fiscal year end statements are dated more than 9 months from the date of the application, the Buyer's interim statements must be submitted. All references and credit reports must be dated within 6 months of the application and show prompt credit experience for similar amounts and similar terms as described in Ex-Im Bank's Short Term Credit Standards for Buyers. If the Buyer has a Market Rating you may submit the rating and date in place of the Credit and Financial Information. If a Financial Institution (Bank) is the Buyer or a Guarantor or if a letter of credit is used no Credit and Financial Information is necessary.

NOTE: See Short Term Credit Standards (EIB99-09) for Buyers to determine the likelihood of approval.

12. CERTIFICATION OF PRODUCT USE AND REPRESENTATIONS:

- a) The applicant hereby certifies to the Export-Import Bank of the United States that, to the best of its knowledge and belief, the products\* and services to be exported in the transaction described herein are principally for use as indicated below. (When a sale is made to entities such as distributors primarily for resale, the principal user is considered to be the original purchaser (the distributor), and part A should be checked. If, however, the applicant has knowledge or reason to believe that the products will be re-exported from the original buyer's country, please check part B.) A [ ] By the buyer in the country specified above. B [ ] If not, name country where product will be principally used \_\_\_\_\_ and by whom \_\_\_\_\_.

\* NOTE: The Borrower, Guarantor, Buyer and End User must be foreign entities in countries for which Ex-Im is able to provide support, see Ex-Im's Country Limitation Schedule (CLS) at www.exim.gov . There may not be trade measures against them under Section 201 of the Trade Act of 1974, see http://dockets.usitc.gov/eol/public/ click on 201. There may not be trade sanctions in force against them. For a list of products and countries with Anti-Dumping or Countervailing Duty sanctions see http://205.197.120.60/oinv/sunset.nsf/AllDocID/96DAF5A6C0C5290985256A0A004DEE7D.

- b) The applicant certifies that the representations made and the facts stated by it in the application for the special buyer credit limit are true, to the best of its knowledge and belief, and that it has not omitted any material facts. The applicant agrees that the representations and facts shall form the basis of the credit limit if issued and that the truth of such representations and facts contained herein shall be a condition precedent to any liability of Ex-Im thereunder. The applicant understands that this certification is subject to the penalties for fraud provided in Article 18, United States Code, Section 1001.

By \_\_\_\_\_ Signature of Insured/Exporter Print Name and Title Date

Name of Umbrella Policy (EUS-)Administrator or EBS/EBM Policyholder (if any)

Note: Please answer all questions and sign application. Applications not completely filled out or not submitted with required financial and credit information will be withdrawn.

Send, or ask your insurance broker, administrator, bank policyholder or city/state participant to review and send, this application to Ex-Im Bank, 811 Vermont Avenue, NW, Washington, D.C. 20571 or an Ex-Im Regional Office. The Ex-Im Bank website is < http://www.exim.gov >