



# India Business Summit Notional Agenda

## Mumbai, November 29-30, 2006

### Tuesday, November 28, 2006

U.S. Delegates arrive in Mumbai

7:30 pm

FICCI Reception for Delegates

### Wednesday, November 29, 2006

8:30 am

Registration

9:30 am

#### **Inaugural Session**

*Welcome remarks by industry and government leaders*

10:15 am

Tea/Coffee Networking Break

10:45 am

#### **Plenary Session 1**

Topic: Doing Business in India – The Big Picture

*Leading experts share insight from government and business perspectives, Q&A*

12:15 pm

#### **Networking Lunch and Keynote Address**

*Speech from a CEO of a top multinational with operations in India and the United States*

- 2:00 pm **Plenary Session 2**
- Topic: Doing Business in India – India Company Success Stories
- Innovative Indian companies share their expertise in the fields of technology, telecommunications, consumer goods, and pharmaceuticals, Q&A*
- 3:00 pm Tea/Coffee Networking Break
- 3:30 pm **Plenary Session 3**
- Topic: Doing Business in India – U.S. Company Success Stories
- Four successful U.S. companies in India share their insight and best practices for doing business, Q&A*
- 5:00 pm **Closing Session**
- 7:30 pm **Cocktail Reception and Bollywood Extravaganza Dinner**

**Thursday, November 30, 2006**

- 9:30 am **Plenary Session 4**
- Topic: Practical Aspects of Doing Business in India
- A roundtable business discussion on aspects of legal and IPR issues, accounting and taxation, finance, marketing and advertising, and export-import policies, Q&A*
- 11:00 am Tea/Coffee Networking Break
- 11:30 am **Networking Lounge and State Exhibition Opens  
Industry Breakout Sessions Begin**
- Suggested Breakout Sessions:
- Retail and Franchising
  - Distribution
  - Infrastructure
  - Financial Services

[export.gov/indiamission](http://export.gov/indiamission) 1-800-USA-TRADE, option #21

1:00 pm – 2:30 pm      **Networking Lunch**

2:30 pm – 4:00 pm      **Industry Breakout Sessions Continue**

Suggested Breakout Sessions:

Contracts and Negotiations  
Healthcare/Medical  
Licensing  
Joint Ventures and Partnerships

4:30 pm      **Closing Session**

*Remarks by leaders in industry and government*

7:30 pm      **Networking Reception for U.S. Delegates hosted by  
Ambassador to India**

### **Friday, December 1, 2006**

*(Options for companies not participating in the Mumbai spin-off mission)*

**Option 1** - Half day Mumbai Business Tour provided by hotel/travel agent (third party fees apply)

- Port visit
- BSE visit
- Interaction with a leading business house of India (i.e. Reliance, Essar, Birla, Mahindra)

**Option 2** - Half day Mumbai Cultural Tour provided by hotel/travel agent (third party fees apply)

- Elephanta Cave
- Gateway of India
- Prince of Wales museum

## Spin-off Trade Mission in Mumbai

### Friday, December 1, 2006

*\* Friday will be the only day of matchmaking meetings in Mumbai if participant will later have matchmaking meetings in a spin-off city (\$900); or Friday will be Day 1 of 2 days of matchmaking meetings in Mumbai (\$1,600).*

8:00 a.m. – 9:00 a.m. Breakfast briefing by Econ and FCS at hotel

9:30 a.m. – 11:30 a.m. One-on-one matchmaking meetings at hotel

12:00 a.m.– 2:00 p.m. Luncheon

2:30 p.m. – 5:30 p.m. One-on-one matchmaking meetings at hotel

Evening free

### Saturday, December 2, 2006

Half day networking session followed by lunch with regional businesses

### Sunday, December 3, 2006

Free Day

### Monday, December 4, 2006

9:30 a.m. – 11:30 a.m. One-on-one matchmaking meetings at hotel

12:00 a.m.– 2:00 p.m. Luncheon hosted by {multiplier name}

2:30 p.m. – 5:30 p.m. One-on-one matchmaking meetings at hotel

Evening free

# Spin-off Trade Mission to New Delhi

## Friday, December 1, 2006

Depart Mumbai and arrive in New Delhi. Transfer to hotel.

Evening free

## Saturday, December 2, 2006

Full Day Delhi City and Historical Tour provided by hotel/travel agent (third party fees apply)

## Sunday, December 3, 2006

Free Day

## Monday, December 4, 2006

- |                        |   |
|------------------------|---|
| 8:00 a.m. – 9:00 a.m.  | Breakfast briefing by embassy sections at hotel   |
| 9:30 a.m. – 11:30 a.m. | One-on-one matchmaking meetings at hotel          |
| 12:00 a.m.– 2:00 p.m.  | Luncheon hosted by Amcham , Maurya Sheraton Hotel |
| 2:30 p.m. – 5:30 p.m.  | One-on-one matchmaking meetings at hotel          |
| 7:00 p.m. – 9:00 p.m.  | Networking reception hosted by Ambassador or SCO  |

## Tuesday, December 5, 2006

- |                        |  |
|------------------------|--|
| 9:30 a.m. - 11:30 a.m. | One-on-one matchmaking meetings at hotel             |
| 12:00 a.m. –2:30 p.m.  | Luncheon hosted by Indo-American Chamber of Commerce |
| 2:30 p.m. – 5:30 p.m.  | One-on-one matchmaking meetings at hotel             |
| Late evening           | Depart for U.S. per individual itinerary             |

## **Spin-off Trade Mission to Calcutta (Kolkata)**

### **Friday, December 1, 2006**

Depart Mumbai and arrive in Calcutta. Transfer to hotel.

### **Saturday, December 2, 2006**

8 am – 9:30 am Breakfast briefing by Econ and FCS Calcutta

10:00 am – 4 pm West Bengal Business Seminar organized by Government of West Bengal and Consular Corps of Calcutta

### **Sunday, December 3, 2006**

Morning golf at Tolly Gunge golf club followed by brunch

Half-day city tour of Calcutta provided by hotel (third party fees apply)

### **Monday, December 4, 2006**

10:00 am – 11:00 am Meeting with Government of West Bengal officials

12:00 p.m.– 1:30 p.m. Luncheon hosted by a chamber of commerce

2:00 p.m. – 6:00 p.m. One-on-one matchmaking meetings at hotel

7:00 pm – 8:30pm Cocktail reception hosted by Consul General

### **Tuesday, December 5, 2006**

9:30 a.m. – 5:30 pm One-on-one matchmaking meetings at hotel

Late evening Depart for U.S. per individual itinerary

# Spin-off Trade Mission to Chennai

## **Friday, December 1**

Depart Mumbai and arrive in Chennai. Transfer to Taj Coromandel hotel.

## **Saturday, December 2**

Full day city and historical tour of Chennai provided by travel agent (third party fees apply)

## **Sunday, December 3**

Free Day

## **Monday, December 4**

|                       |   |
|-----------------------|---|
| 8:00 am – 9:30 am     | CS Consulate Breakfast Briefing             |
| 10:00 am – 12:00 noon | One-on-one matchmaking meetings             |
| 12:15 pm – 2:00pm     | Amcham/IACC hosted luncheon meeting         |
| 2:05 pm – 5:30 pm     | One-on-one matchmaking meetings             |
| 6:30 pm – 8:00 pm     | Cocktail reception hosted by Consul General |

## **Tuesday, December 5**

|                   |   |
|-------------------|---|
| 9:30 pm – 12:30pm | One-on-one matchmaking meetings               |
| 1:00 pm – 2:30 pm | Luncheon meeting                              |
| 3:00 pm – 5:30 pm | Site visit or one-on-one matchmaking meetings |
| Late evening      | Depart for U.S. per individual itinerary      |

## **Spin-off Trade Mission to Bangalore**

### **Friday, December 1, 2006**

Depart Mumbai and arrive in Bangalore. Transfer to ITC Windsor Sheraton hotel.

### **Saturday, December 2, 2006**

Half-day city and historical tour of Bangalore provided by travel agent (third party fees apply)

### **Sunday, December 3, 2006**

Free Day

### **Monday, December 4, 2006**

|                       |  |
|-----------------------|--|
| 8:00 am – 9:30am      | CS Breakfast Briefing                              |
| 10:00 am – 12:00 noon | Business briefing by Bangalore Chamber of Commerce |
| 12:30 pm - 2:30 pm    | Bangalore Chamber/IACC hosted luncheon meeting     |
| 3:00 pm – 5:30 pm     | One-on-one matchmaking meetings                    |
| 6:30 pm – 8:00 pm     | Cocktail reception hosted by PCO Russell           |

### **Tuesday, December 5, 2006**

|                    |   |
|--------------------|---|
| 9:30 am – 12:30 pm | One-on-one matchmaking meetings               |
| 1:00 pm – 2:30 pm  | Lunch Free                                    |
| 3:00 pm – 5:30 pm  | Site visit or one-on-one matchmaking meetings |
| Late evening       | Depart for U.S. per individual itinerary      |



## **Spin-off Trade Mission to Hyderabad**

### **Friday, December 1, 2006**

Depart Mumbai and arrive in Hyderabad. Transfer to Taj Krishna hotel.

### **Saturday, December 2, 2006**

Half-day city and historical tour of Hyderabad provided by travel agent (third party fees apply)

### **Sunday, December 3, 2006**

Free time

### **Monday, December 4, 2006**

|                    |   |
|--------------------|---|
| 8:30 am – 10:00 am | Breakfast briefing  |
| 10:30 am – 5:30 pm | One-on-one matchmaking meetings   |
| 6:30 pm – 8:00 pm  | Cocktail Reception (Hosted by Federation of Andhra Pradesh Chamber of Commerce and Industry – FAPCCI) |

### **Tuesday, December 5, 2006**

|                    |   |
|--------------------|---|
| 9:30 am – 12:30 pm | One-on-one matchmaking meetings                 |
| 1:00 pm – 2:30 pm  | Business lunch co-hosted by the Amcham and IACC |
| 3:00 pm – 5:30 pm  | Site visit or one-on-one matchmaking meetings   |
| Late evening       | Depart for U.S. per individual itinerary        |