



EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF MANAGEMENT AND BUDGET
WASHINGTON, D.C. 20503

OFFICE OF FEDERAL
PROCUREMENT POLICY

December 5, 2007

MEMORANDUM FOR CHIEF ACQUISITION OFFICERS
SENIOR PROCUREMENT EXECUTIVES

FROM:

Paul A. Denett
Administrator

SUBJECT:

Fiscal Year 2008 Performance-Based Acquisition Performance Goal

As of November 30, 2007, the Government spent approximately \$140 billion on services to meet agency needs.¹ Performance-Based Acquisition (PBA) is the Government's preferred approach for acquiring services. If effectively implemented, the PBA strategy affords the Government many benefits, such as competitive pricing, innovative solutions, quality services, and results that support agency missions. As you know, the PBA performance goal was established to encourage the acquisition workforce to effectively use PBA methods to achieve results. This memorandum provides the Government-wide PBA performance goal for fiscal year (FY) 2008.

For FY 2007, agencies were encouraged to apply PBA methods on 45 percent of their eligible service actions over \$25,000, to include contracts, task orders, modifications, and options, as measured in dollars. Agencies are still reporting data into the Federal Procurement Data System (FPDS), and we expect the Government-wide PBA performance goal achievement to exceed 45 percent for FY 2007. Please submit a one-page update to Julia Wise at jwise@omb.eop.gov by Thursday, January 31, 2008, on your agency's progress toward achieving the 2007 performance goals established in your five-year, agency-wide PBA Management Plan.

To continue to motivate agencies to use the PBA strategy on eligible service actions, the Government-wide PBA performance goal is increased from 45 percent to 50 percent for FY 2008. Agencies should strive to meet the PBA Government-wide and agency-wide goals. More importantly, you should ensure that your acquisition workforce knows how to properly apply the PBA strategy on service actions and manage PBAs to achieve results. Questions regarding this memorandum should be directed to Julia Wise on (202)395-7561 or jwise@omb.eop.gov.

¹ Data Source - Federal Procurement Data System.