TEAM WELL SERVICE PURCHASES THE WORK OVER RIG

Outline Of Need: Ron Buckman has been in the oil industry his entire adult life. He was employed as a work over rig operator for a company up until late 2003 when he and his wife, Shirley, ventured on their own to form Team Well Service, Inc. and purchased their first work over rig. Work over rigs service the oil drilling industry to complete oil wells after the drilling rig is pulled off, refurbish oil wells that are in need of repair, or make repairs to broken and worn parts essential to an oil well to keep it producing. A "work over rig" is a drilling rig custom made and mounted on to a large truck chassis. The general clientele are oil rig owners. Most "work over rig" jobs can last a few days or up to several months.

Team Well Service went to its lender, Great Plains National Bank, for assistance in financing its second work over rig to service its oil drilling clients. Great Plains National Bank came to USDA Rural Development for assistance in packaging the loan and to provide some additional cushion for the risk through the Business and Industry Loan Guarantee program.

How Rural Development Helped:

USDA Rural Development was able to lessen the bank's risk by providing a Business and Industry Loan Guarantee. The Loan Note Guarantee was issued February 2006.

The Results: The loan package enabled the bank to make the loan to Team Well Service to expand its business. The loan guarantee allowed Team Well Service to purchase the work over rig and to hire four additional employees and expand its market base. Due to the recent oil boom in western North Dakota, Team Well Service was able to pay the obligation in full February 2008.



June 2008