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Presentation to the NIST Panel
February 13, 2006



#### What Are Standards?

- Descriptions, characterizations of the properties of a thing or process.
- Prescriptions, criteria against which the performance of a thing or process can be evaluated.

### What Purposes Do Standards Serve?

- Generate efficiencies by reducing information-related (transaction) costs.
- Facilitate interaction & coordination by promoting common meaning systems.
- Promote innovation by promoting new combinations via interoperable components.
- Limit behaviors by prescribing a set of constraints.



#### The Standards Universe

	Control Standards	Product Standards	Process Standards
Bottom-up de-facto	Traffic conventions	Popular fads— Beanie Babies	Language
Top-down prescribed	Hours of Children's TV	Weights & Measures	Air Traffic Control Systems
Negotiated Collective Action	AMA standards for practitioners	Building Supplies	W3C standards

# Why is Carrying Capacity Important?

Independent variable

Intervening variables

Dependent variable

Demand



Market failures

Collective Action

Conflicting interests

Strategic games

Integrating new players



Supply

### Why Did the Industrial Revolution Foster Standards?

As Emile Durkheim pointed out: Complexity generated the need for specialization, while specialization gave rise to the need for greater integration—standards provided the glue.



As James Beniger has pointed out: the complexity associated with industrialization engendered the need for greater control.

### Standards Served a Myriad of Interests

- Producers—generated economies of scale and scope; provided trademarks to differentiate products.
- Suppliers—reduced transaction costs, allowing for expanded trade.
- Manufacturers—efficiency in mass production, reduced transformation costs.
- Consumers—reduced costs, quality standards in packaging, health and safety.
- Government—greater efficiency in procurements, standards also provided a means of control, as well as fostered macro economic growth and development.



#### What Are the Standards Needs/Issues in the Networked Economy?

Function	Capability	Societal Issues
Efficiency	Information Sharing	Privacy/IPR
Innovation	Knowledge management	IPR
Facilitation	Process interactions	Accessibility
Control	Manage Complexity	Vulnerability

#### Achieving Standards is More Complex? Intervening Variables are More Pronounced!

Figure 1: Standard Setting as a Complex Adaptive Process Society Outside Government Standards Field Outside Standard Setting Field Industry Outside / **Evolutionary Process** Design courtesy of L.A. King

#### A Menu of Government Roles

- Rule (market) maker
- Educator
- Broker
- Promoter
- Regulator

## A Changing Role for Government?

