



## SABIT GROUP PROGRAM INFRASTRUCTURE: MARITIME PORTS FOR EURASIA MAY 3 – 31, 2008

### SCOPE AND MISSION

The Special American Business Internship Training (SABIT) Program's Maritime Ports session is designed to train 18 mid- to senior-level port executives from Eurasia. These delegates, screened and selected by the U.S. Department of Commerce, represent government and private sector specialists who are seeking information on industry trends and innovations in the maritime port sector. This program will introduce these Eurasian executives to industry developments, and help them establish contacts with U.S. maritime companies and ports for future projects and activities.

### PROGRAM OBJECTIVES

SABIT's Maritime Ports program aims to accomplish a number of objectives. Participants will gain a comprehensive understanding of the maritime port industry in the United States, with an emphasis on topics such as information technologies and automation, commercial and administrative management, terminal and container facilities, port safety, port privatization, financial management, new business development, and human resources. This will be done primarily through various types of meetings with leading U.S. maritime ports, private companies, industry suppliers, industry associations, equipment manufacturers, and government representatives. Focusing on these major thematic areas, participants will be able to implement meaningful administrative and operational changes in their maritime port infrastructure upon their return home, and will be better prepared to work successfully with U.S. partners.

### BENEFITS OF PARTICIPATION

This is a unique opportunity for U.S. organizations and companies to provide industry insight and training while showcasing their facilities, products and services to their Eurasian counterparts. Through hosting this SABIT group, U.S. companies, associations, and governmental organizations actively involved with the maritime port sector will have the chance to gain influential contacts, and establish or expand their operations and activities throughout Eurasia. Participating U.S. host companies will find the personal contacts made by hosting

the delegation will greatly improve their opportunities with these industry leaders.

### HOST THIS DELEGATION

SABIT is currently looking for U.S. hosts to provide training sessions ranging from a few hours up to a full day at their facilities. Training should emphasize some of the following topics that represent the current challenges participants face within their organizations with respect to the expansion and development of maritime ports:

- Port infrastructure (terminals, equipment)
- Environmental and safety issues
- Maritime port management
- Information technologies and automation
- Customer service and operational management
- Port users and operators
- Government maritime organizations and regulations
- Port security
- Cargo handling

### COST OF PARTICIPATION

SABIT will cover the vast majority of program costs for all delegates, including round-trip airfare to the United States, all U.S. domestic air travel, lodging, insurance, per diem for meals and incidentals, and interpreters to provide simultaneous interpretation of all program events. In turn, U.S. host companies and organizations are asked to share their industry expertise through presentations, roundtables, facility tours, meetings with port executives, and other forms of training focused on the topics pertaining to this particular program.

### FOR MORE INFORMATION

To learn more about this program, please contact:

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