



SABIT GROUP PROGRAM
ROAD CONSTRUCTION PROGRAM FOR EURASIA
FEBRUARY 23 – MARCH 22, 2008
DELEGATE BIOGRAPHIES

Zauri Apshinashvili
Road Department of Georgia, Ministry of Economic Development
Deputy Division Head, Roads Development and Resettlement Division
Tbilisi, Georgia
English Capability: None

Company Description:

The Georgian Department of Roads is responsible for roughly 12,000 miles of roads, most of which (9,000 miles) are categorized as "local roads". The road development and resettlement division draws up the yearly and long-term plan for projects, and also handles any issues pertaining to resettlement and eminent domain needed to complete the projects. Georgia received Millennium Challenge Corporation funding for roads in the amount of roughly \$100 million, and is completing design and feasibility studies targeting 145 miles of rural roads.

Main Topics of Interest:

- Governmental issues
- Concrete, quality control and inspection
- Asphalt recycling equipment
- High-volume roadways

Maksym Bryzgin
Kievavtotransservice JSC
Production Director
Kiev, Ukraine
English Capability: None

Company Description:

Kievavtotransservice JSC possesses its own materials production and refinement facility, 75 pieces of varying types of road construction equipment, and works on several different types of transportation-related projects. Most of their projects are road construction and rehabilitation, and Mr. Bryzgin is most concerned with

finding out more about U.S. and international standards for materials and quality control, so that he can improve the overall quality of the construction his company provides.

Main Topics of Interest:

- Business-related themes
- Materials and quality control
- Equipment, asphalt pavers and rollers
- Urban and high-volume roadways, bridges and tunnels

Aleks Burduladze
Georgian Technical University/"Magistral" Ltd.
Head, Transport and Mechanical Engineering Faculty/Director
Tbilisi, Georgia
English Capability: None

Company Description:

Mr. Burduladze's private company "Magistral" is an outgrowth of his position as the Head of the Transport and Mechanical Engineering Faculty at the Georgian Technical University. With the participation of his colleagues and doctorate students in the field of roads, bridges and tunnels, "Magistral Ltd." carries out road design and research activities, material research, conducts quality control testing, and provides evaluation of new road construction designs, techniques, and technologies. Their major client is the city of Tbilisi, the capital of Georgia.

Main Topics of Interest:

- Project management and finance
- Asphalt paving innovations and techniques
- Quality control and testing
- Urban and rural roads



Stefan Caunov
Drumuri Ialoveni
Director
Chisinau, Moldova
English Capability: None

Company Description:

Drumuri Ialoveni is a joint stock company, partially owned by the State of Moldova and private investors. It holds the contract with the State Road Administration of Moldova for the reconstruction and maintenance for 204 miles of roads. A major concern for the company is improving the overall technical level of their equipment. To this end, they are interested in purchasing new or used equipment.

Main Topics of Interest:

- Hot mix asphalt
- Funding
- Equipment
- Regional highways, rural roadways, road signs

Konstantin Dyakonov
Amuruprador
Head, Highway Maintenance and Road Safety Dept.
Blagoveshchensk, Russia
English Capability: None

Company Description:

Amuruprador is the regional government's body responsible for the planning, construction, and maintenance of the road network in the Amur region, located in the Russian Far East. It has a yearly budget of roughly \$25 million. The maintenance and road safety department participates in the planning process for the overall regional construction schedule, oversees 20 contractors responsible for various maintenance contracts, repairs potholes, maintains asphalt, concrete and gravel roads that total over 3,800 miles, and conducts quality control testing on road work.

Main Topics of Interest:

- Winter maintenance
- Innovations in asphalt paving and mixes
- Relationships with contractors
- Regional highways, extreme climactic conditions

Abror Eshonkulov
Uzavtoyul
Director
Tashkent, Uzbekistan
English Capability: None

Company Description:

Uzavtoyul is a scientific highway research institute with responsibility for developing performance requirements and standards and certification procedures for the road sector, completing quality control checks on national road projects, and holding tenders for road projects. They work with a number of international organizations, including the Asian Development Bank (ADB).

Main Topics of Interest:

- Role of federal government in road development
- Strategic planning
- IT applications in road construction
- High-volume roadways, road signs

Vasile Filip
State Road Administration of Moldova
Deputy General Director
Chisinau, Moldova
English Capability: None

Company Description:

The State Road Administration of Moldova owns, maintains and develops all public roads in the country of Moldova. Mr. Filip's responsibilities include planning road construction projects, organizing tenders and procurement, and conducting quality control testing on road projects throughout the country. He is most interested in the development of technical and procurement documentation.

Main Topics of Interest:

- Procurement, tenders and contracts
- Asphalt paving and production equipment
- Federal and state role in road construction

Norik Ghaltakhchyan
Sahmanashen LLC
Director
Idzhevan, Armenia
English Capability: None

Company Description:

Sahmanashen LLC was founded in 2000, and since then has completed several high-profile projects for clients like the Armenian Ministry of Transportation, the United Nations, and the LINCY Foundation. Mr. Ghaltakhchyan is most interested in seeing the latest U.S. paving equipment, materials, approaches to asphalt and concrete pavement design, and finding out more about recycled asphalt pavement.

Main Topics of Interest:

- Equipment – pavers, bulldozers, graders, excavators
- Materials – asphalt, concrete
- Recycled asphalt pavements

Nina Gonchar
Kazdorproyekt
Project Manager
Almaty, Kazakhstan
English Capability: None

Company Description:

LLP Kazdorprojekt is a joint-stock company owned by the government and employees, with a wealth of experience in road and bridge design, environmental studies and construction supervision. The firm also prepares tender documentation. Kazdorprojekt is a diversified engineering company with expertise in a wide range of areas. Much of Kazakhstan's highway system was designed by the firm. Its services are marketed in Kazakhstan, Russia, Kyrgyzstan, Uzbekistan, Georgia, and Turkmenistan. In particular, Ms. Gonchar oversees many bridge projects in her department.

Main Topics of Interest:

- Bridge construction and maintenance
- Concrete paving
- Project management
- High volume roadways

Anatoliy Hurtovoy
Road Operations Department of Novaya Kakhovka
Director
Novaya Kakhovka, Ukraine
English Capability: None

Company Description:

Mr. Hurtovoy's Road Operations Department is responsible for the construction, repair, and maintenance of the road system in Novaya Kakhotka, a medium-sized city in southern Ukraine. He is most interested in upgrading the technical base of his enterprise, and would like to see what U.S. equipment manufacturers have to offer in terms of both new and used machines. He feels that with the EURO 2012 soccer championship, to be held in Ukraine and Poland, there is an opportunity to upgrade the region's infrastructure with the funds expected to be made available in the upcoming 4-5 years.

Main Topics of Interest:

- Equipment - asphalt plants
- Governmental issues
- Rural, low-volume roads, tunnels and bridges

Rustam Ismoilov
Sugdsohtmon
General Director
Khujand, Tajikistan
English Capability: None

Company Description:

Sugdsohtmon works on several different types of road construction projects, including urban, rural, and high-volume roadways. One of their current projects is a road connecting Khujand with Dushanbe, the capital of Tajikistan, and extending it in both directions to Uzbekistan (to the north) and Afghanistan (to the south). Mr. Ismoilov's company is interested in having more U.S. companies establish representative offices in the Central Asian region, and is willing to talk with any interested parties about doing so.

Main Topics of Interest:

- Equipment – mobile asphalt production units, pavers, graders
- Intelligent transportation systems
- Finance and governmental issues

Nizom Khakimov
Ministry of Transportation
Executive Director, Project Implementation Unit for
Roads Rehabilitation
Dushanbe, Tajikistan
English Capability: None

Company Description:

The project implementation units in the Ministry of Transportation are key partners in major road projects, working in conjunction with international organizations such as the Asian Development Bank (ADB) and the OPEC fund for international development to procure services, materials and equipment. They also conduct quality control testing on all national roads built within the Republic of Tajikistan, including a road from Dushanbe to the border with the Kyrgyz Republic, part of a regional road corridor with major financial backing from several international development banks.

Main Topics of Interest:

- Project management
- Asphalt paving equipment, recycling equipment
- Procurement, tenders and contracts

Gaygysiz Kylychdurdiyev
“Balkanyolgurlushyk”

Director
Balkanabat, Turkmenistan
English Capability: None

Company Description:

“Balkanyolgurlushyk” constructs and maintains roads in the Balkan province of Turkmenistan, the western-most province in the country, located on the shore of the Caspian Sea. His organization is familiar with Caterpillar products, but he would like to learn about other U.S. equipment manufacturers and their product lines.

Main Topics of Interest:

- Strategic planning and finance
- Federal/state relationship, funding
- Paving equipment, asphalt plants

Shirzamon Manzarov
Regional Road Maintenance Enterprise
Director
Iskashim, Tajikistan
English Capability: None

Company Description:

Mr. Manzarov’s organization is responsible for the national and regional road network located in eastern Tajikistan, in the Pamir mountain range. It is a regional division of the Tajikistan Ministry of Transportation. Most of the roads in his region are located at an altitude between 8,200 and 11,800 feet, and therefore a key issue is winter maintenance and pavement upkeep.

Main Topics of Interest:

- Equipment leasing and purchase
- Winter maintenance and climactic conditions
- Road design and engineering in mountainous geographic conditions

Oleg Sekhin
Stroy Auto Group Ltd.
General Director
Bishkek, Kyrgyz Republic
English Capability: None

Company Description:

Stroy Auto Group Ltd. is a private road construction company that completes projects in the Kyrgyz Republic’s capital, Bishkek, and in the neighboring Chui province. They have an asphalt plant, are installing a second asphalt production facility, and have worked with numerous U.S. military organizations on projects around the U.S. military base in the Kyrgyz Republic. The company’s primary interest in the United States is to learn more about asphalt mix design, production, and quality testing.

Main Topics of Interest:

- Equipment – mobile asphalt plants, compactors, pavers, used equipment
- Asphalt additives
- Relationships with contractors

Dilshod Suleymanov
ISLOHATKONSULTSERVIS
Transport Sector Manager
Tashkent, Uzbekistan
English Capability: Good

Company Description:

ISLOHATKONSULTSERVIS was established in 2001 and is one of the largest consulting companies in Central Asia, with offices in Tashkent (Uzbekistan), Bishkek (Kyrgyz Republic), Dushanbe (Tajikistan), and Kabul (Afghanistan). They prepare technical proposals for road construction projects funded by multilateral international donors, provide construction management services, and run the tender/procurement process for these road projects.

Main Topics of Interest:

- Project management
- Road design and engineering
- Procurement and contracting
- Equipment – asphalt plants

Sasun Tigranyan
Avrakshin Ltd.
Executive Director
Yerevan, Armenia
English Capability: None

Company Description:

Avrakshin Ltd. has a wide-ranging portfolio of projects, including major Armenian highways, urban streets in several districts of Yerevan, and a major rural road reconstruction initiative. They also possess their own asphalt production facility. Mr. Tigranyan would like to hear about innovations in materials, equipment and contracting.

Main Topics of Interest:

- Equipment – mobile asphalt plants, compactors, pavers, used equipment
- Materials, Stone-Matrix Asphalt (SMA)
- Road construction in mountainous regions

Elena Troshkova
State Road Committee of Pskov Region
Vice Chairwoman
Pskov, Russia
English Capability: None

Company Description:

The State Road Committee is a public organization that constructs and maintains roads facilities in the Pskov region, located on the Russian border with Estonia. As Vice Chairwoman, Ms. Troshkova would like to see how the federal, state and local governments put together comprehensive transportation and road development plans.

Main Topics of Interest:

- Strategic planning
- Road design and engineering
- Construction and repair of bridges

Saobiddin Zayniddinov
Sangreza Construction Company LLC
Deputy General Director
Dushanbe Region, Tajikistan
English Capability: None

Company Description:

Sangreza Construction Company is a private construction company that partnered with an Italian firm to build the Nizhniy Pyanzh bridge, connecting Tajikistan and Afghanistan, and funded by the U.S. government. This year, they won a tender to build a road that will connect the bridge site to the national highway system in southern Tajikistan. Mr. Zayniddinov is interested in working with U.S. companies and organizations that are focused on construction materials and/or equipment leasing and sales.

Main Topics of Interest:

- Equipment – mobile asphalt plants, compactors, pavers, used equipment
- Materials - aggregates, fiber reinforcements
- Infrastructure development in mountainous regions

Igor Zenin
MAGISTRAL Ltd.
General Director
Komsomolsk-na-Amure, Russia
English Capability: Some

Company Description:

MAGISTRAL Ltd. is a large, private construction company located in the Khabarovsk Region. They complete road projects throughout the region, and have received a license from the federal government to work on federal road projects. In 2007, Mr. Zenin's company laid 22,000 tons of asphalt, and repaired 170,000 square meters of pavement. A primary challenge the company faces is the harsh climactic conditions for road construction in the Russian Far East.

Main Topics of Interest:

- Construction in challenging climactic conditions
- Aggregates and quarrying
- Equipment – asphalt and concrete mixers and crushers
- Industry standards