

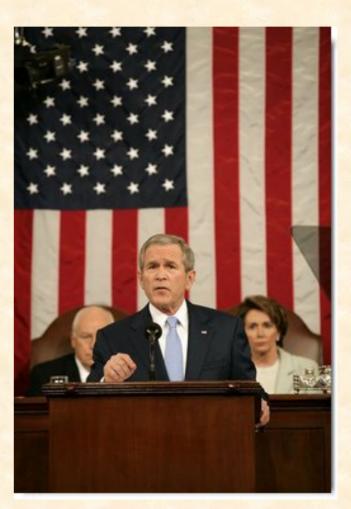
International Trade Administration Building Biofuels Infrastructure Conference Federal Feasibility Studies and Funding Sources Panel Washington, DC June 19, 2007

William F. Hagy III Deputy Administrator, Business Programs USDA Rural Development



The President's State of the Union Address

"Tonight, I ask Congress to join me in pursuing a great goal. Let us build on the work we've done and reduce gasoline usage in the United States by 20 percent in the next 10 years."





## Funding for Biofuels Development

• FY 2002 Farm Bill – Title IX

• Other USDA Programs



Farm Bill – Energy Title Section 9006 – Renewable Energy Systems and Energy Efficiency Improvements Program

•Establishes a grant, loan, and loan guarantee program to assist eligible farmers, ranchers, and rural small businesses in purchasing renewable energy systems and making energy efficiency improvements.



#### Section 9006 Grant Program

- Can not exceed 25% of costs.
- Minimum/Maximum
  - Energy Efficiency \$1,500/\$250,000
  - Renewable Energy Systems \$2,500/\$500,000
- Demonstrate financial need
- May 18, 2007, was Deadline for grant application filing



#### Section 9006 Guaranteed Loan Program

- 50% of total project cost
- Percents of guaranteed
  - 85% \$600,000 or less
  - 80% greater than \$600,000 up to and including \$5 Million
  - 70% greater than \$5 Million up to and including \$10 Million
  - July 02, 2007, Deadline for Applications



Section 9006 Funding Activity FY 2003 thru 2006 Renewable Energy/Energy Efficiency

<u>Technology</u>	<u>No.</u>	Amount	Leveraged
Biomass	167	\$39,628,908	\$224,877,087
Wind	168	33,227,041	487,265,950
Solar	40	2,224,639	5,924,634
Geothermal	15	921,282	2,763,869
<u>Hybrid</u>	<u>12</u>	<u>2,521,236</u>	<u>185,682,033</u>
Subtotal	402	\$78,523,106	\$906,513,573
Energy Efficiency	426	\$9,442,879	\$27,635,898
Subtotal	<u>828</u>	\$ <u>87,965,985</u>	\$ <u>934,149,471</u>
Guaranteed Loans	19	\$34,258,862	\$67,041,264
USDA Grand Total	<u>847</u>	\$ <u>122,224,847</u>	\$ <u>1,001,190,735</u>
Development			

## 9006 Renewable Energy Grant <u>Missouri</u>

- Global Fuels LLC
- 3 million gallon biodiesel plant
- •\$500,000-Grant
- Operation Started December 2006



## Renewable Energy Guaranteed Loan <u>Iowa</u>

- Clinton County Bio Energy, LLC, financing to construct and operate a biodiesel production plant with a yearly capacity of 10 million gallons.
- \$3,220,000 loan guarantee.
- The plant is completed and operational and will produce 10 million gallons of biodiesel each year.
- Created 9 jobs.





#### Farm Bill – Energy Title Section 9008

• Purpose:

Support of research, development and demonstration on biobased products, biofuels, and biopower.

• Eligible Recipients:

Institutions of Higher Learning; National Laboratory; Federal Research Agency; State Research Agency; Private Sector Entities and Nonprofit Organizations or a consortium of two or more of entities described above.



Farm Bill – Energy Title Section 9008 (continued)

• Cost Sharing:

Minimum of 20% Non-Federal – RLD Minimum of 50% non-Federal-Demonstration

• Budget Outlook:

Discretionary Funding - \$13,650 Million FY 2007



#### Farm Bill – Energy Title, Section 9008 (continued)

Joint Solicitation:

• USDA/Department of Energy

- Estimated publication date Early June 2007
- Pre-application window will close 30 days from publication



Section 9008 "Best Practices" <u>North Carolina</u>

- North Carolina State University
- \$435,997 award in FY 2006
- \$109,899 matching funds
- Analysis and strategic guidance for solutions for increased commercialization of biofuels



Value-Added Agricultural Products Market Development (VAPG) Grants

- Purpose: To assist with marketing of value-added products.
- Eligible Recipients: Independent producers, agricultural produce group, farmer or rancher cooperative, or majority controlled producerbased business venture.



Value-Added Agricultural Products Market Development (VAPG) Grants (continued)

• Funding Levels for FY 2007: \$19.285 Million – Discretionary Funding Funding Limitation: Maximum Planning \$100,000 ; Working Capital \$300,000

• Window for FY 2007 Applications closed on May 16, 2007



# VAPG "Best Practices" <u>Oregon</u>

- \$300,000 Grant for working capital to operate a new Biodiesel facility.
- Biodiesel fuel generated from canola seed.
- Cooperative consist of 2,400 owners/producers.
- Fuel will be sold to Portland fleet of vehicles.



### Rural Business Opportunity Grants (RBOG)

• Eligibility: Public bodies, non-profits, Indian Tribes, and cooperatives.

• Purposes: Technical assistance for business development and economic development planning.



# RBOG "Best Practices" <u>Montana</u>

- \$49,000 Grant to finance a feasibility study in Montana.
- Complex to include ethanol plant, controlled feed-lot and anaerobic digester.



### Rural Business Enterprise Grants (RBEG)

- Eligibility: Public bodies, private non-profits, and Indian Tribes.
- Purposes: Establish revolving loan programs, technical assistance, working capital loans, equipment, real estate, and refinancing.



## RBEG, "Best Practices"

• \$46,550 grant for a feasibility/marketing study.

• Development and marketing agriculture based engine oils.



Rural Economic Development Loans & Grants (REDLG)

• Eligibility: RUS electric and telephone borrowers (not delinquent on any Federal debt or in bankruptcy proceeding) and certain electric utilities that have prepaid.

• Purposes: Revolving loan programs, community development, technical assistance, construction, capital improvements, purchase of machinery and equipment, and working capital.



## Rural Economic Development Grant (REDG) <u>Minnesota</u>

- Albert Lea Economic Development Agency
- \$400,000 from REDG
- Projects 500 new jobs
- Will produce 30 million gallons of fuel annually
- Soy-Mor, a biodiesel plant
- Exol corn ethanol plant
- 100 percent farmer-owned.
- Exol shares its site with Soy-Mor to save on infrastructure costs







Business and Industry (B&I) Guaranteed Loan Program

- Eligibility: Individuals; corporations, cooperatives, partnerships, and other legal entities, public and private, organized and operated on a profit or nonprofit basis; and Federally recognized Indian tribal groups.
- Purposes: Loan proceeds may be used for working capital, machinery and equipment, buildings and real estate, and certain types of debt refinancing. The primary purpose is to create and maintain employment and improve the economic climate in rural communities.



# BLI "Best Practices" Wisconsin

- \$10 Million for guarantee.
- Refinancing/expansion of Wisconsin ethanol plant to 30 mgy
- Saved 35 jobs.
- Created 4 jobs.
- Increased market price of local corn 20 cents/bushel.



1) Value Added Producer Grant, 2) Business and Industry Guaranteed Loan, 3) 9006 Renewable Energy Grant, and 4) Rural Business Enterprise Grant -<u>Delaware</u>

- Mid-Atlantic Bio-diesel Company, LLC
- \$60,000 Rural Business Enterprise Grant
- \$500,000 grant from 9006 renewable energy program
- \$5 million B&I Guaranteed Loan Program
- \$150,000 VAPG
- \$5,710,000 total Investment
- Use soybean meal for livestock feed to create an alternative fuel.



## Definition of Rural Area

#### BLI, RBEG, RBOG, Section 9006, REDLG

Any area other than a city or town that has a population of greater than 50,000 inhabitants and the urbanized area contiguous and adjacent to such city or town.



#### Rural Development Programs Renewable Energy / Energy Efficiency Activity FY 2001 – 2006

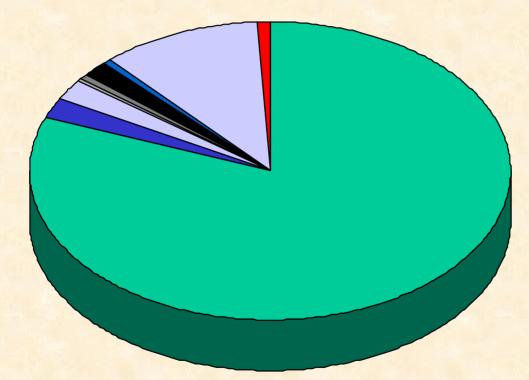
Number and Dollar Amounts Awarded:

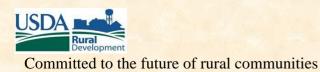
Business and Industry Guaranteed Loans	15	\$127,712,923
Rural Business Enterprise Grants	28	1,352,752
Rural Business Opportunity Grants	7	471,841
Rural Economic Development Loans		
and Grants	8	4,180,000
Value-Added Producer Grants	155	25,210,619
Section 9006 Renewable Energy Grants	813	84,341,437
Section 9006 Renewable Energy Loans	4	23,320,000
9006 Renewable Energy Loan/Grant Combos	15	10,938,862(Loans)
	15	3,624,548(Grants)
Electric Program Loans	15	119,065,544
High Energy Cost Grants	19	22,108,472
9008 Research & Development Grants	<u>55</u>	<u>58,140,531</u>
Totals	1,149	\$480,467,529

Committed to the future of rural communities

USDA

#### Fiscal Year 2007 Budget Business Programs Funding





B&I \$1,365,426,851 \$33,869,875 **RBEG** \$20,000,000 \$3,071,706 **REDG** \$10,000,000 **REDL** \$25,215,484 Energy Grants \$11,385,000 **Energy Loans** \$176,511,617 **Biomass R&D** \$13,650,000

# Funding Outlook

- FY 2008 Budget
  - \$397 Million for Energy Programs
  - \$161 Increase Over FY 2007
    - \$132 Million Rural Development Renewable Energy Program
    - \$29 Million R & D Activities to Enhance Bioenergy Feedstock/ Improve Conversion Technology for Cellulose Ethanol



## Funding Outlook (Con't)

- Farm Bill
  - \$1.6 Billion in new Renewable Energy Target Cellulose Ethanol Projects
    - \$.5 Billion Bioenergy and Biobased Produced Research Initiative
      - Continue Improvements in Crop Yield
      - Reduction in Cost of Producing Alternative Fuel
    - \$.5 Billion Renewable Energy Systems and Energy Efficiency Improvement Grant
    - \$.210 Billion to Support a \$2.1 Billion Cellulose Ethanol Loan Guarantee Program
    - \$.150 Billion for Biomass Research Competition Grant Focusing on Cellulose Ethanol

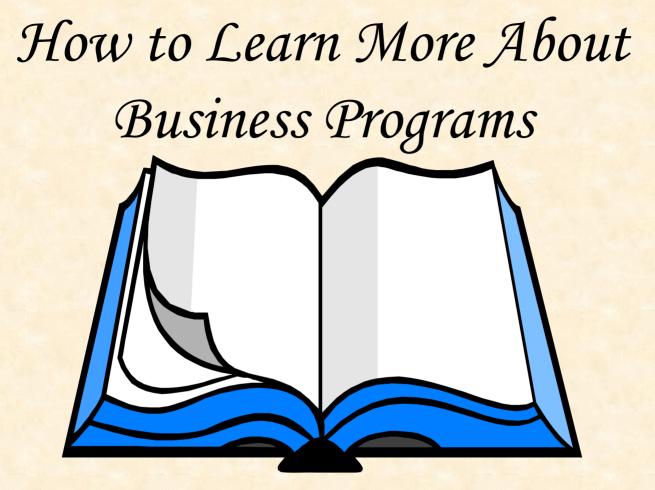


Program Delivery



- National Office
- State Office
- Area / Local Offices





# State Office, or www.rurdev.usda.gov/rbs/busp/bpdir.htm



