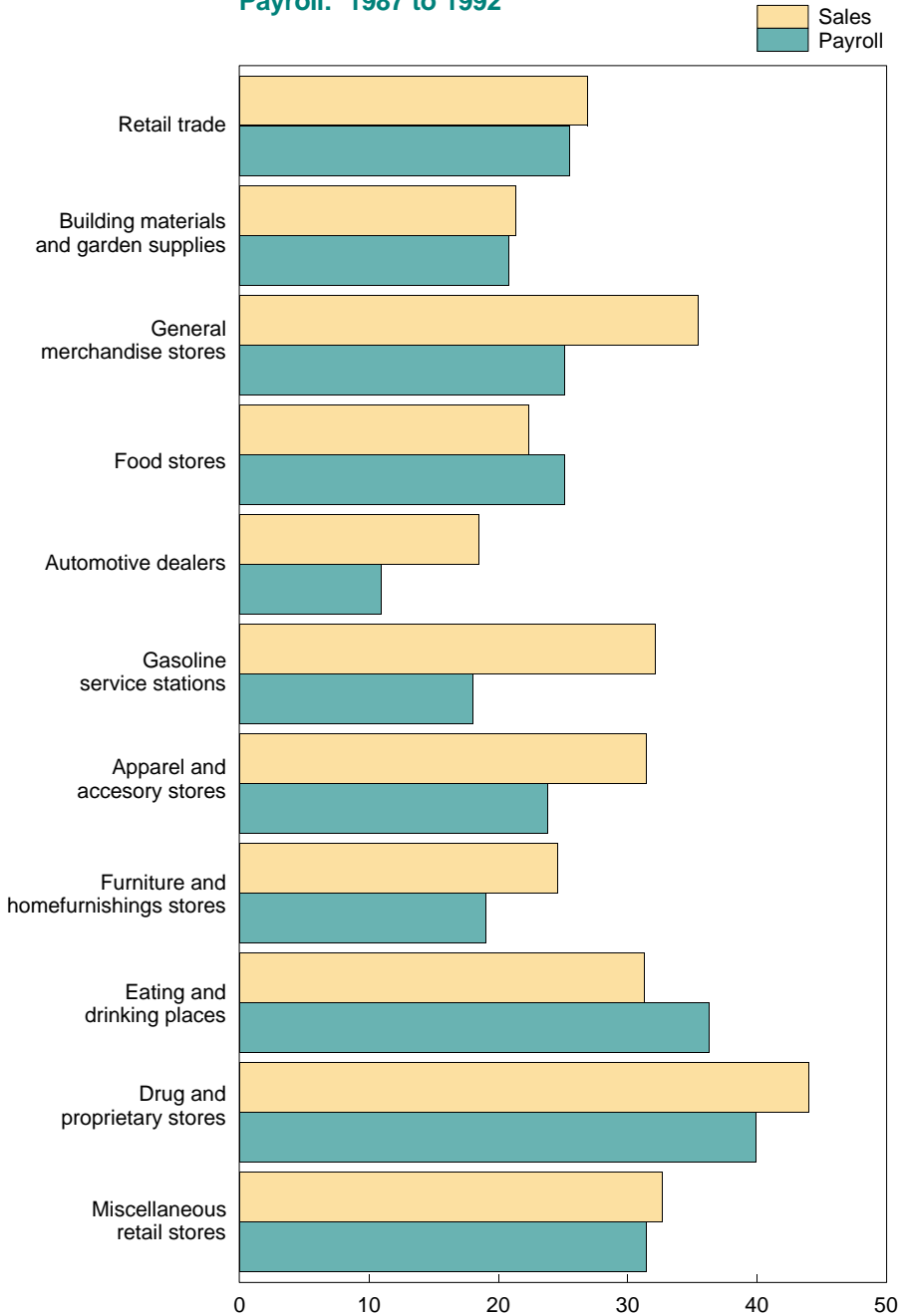


Figure 27.1
Percent Change in Sales and Annual Payroll: 1987 to 1992



Source: Chart prepared by U.S. Bureau of the Census. For data, see table 1255.

Domestic Trade and Services

This section presents statistics relating to the distributive trades and service industries. Data shown for the trades, classified by kind of business, and for the various categories of services (e.g., personal, business, repair, hotel) cover sales or receipts, establishments, employees, payrolls, and other items. The principal sources of these data are census reports and survey reports of the Bureau of the Census. Data on gross product in trade and service industries usually appear in the *Survey of Current Business*, issued by the U.S. Bureau of Economic Analysis. Financial data for firms engaged in retail, wholesale, or service activities appear in the annual *Statistics of Income*, published by the Internal Revenue Service.

Censuses—Censuses of retail trade and wholesale trade have been taken at various intervals since 1929. Limited coverage of the service industries started in 1933. Beginning with the 1967 census, legislation provides for a census of each area to be conducted every 5 years (for years ending in “2” and “7”). The industries covered in the censuses and surveys of business are those classified in three divisions defined in the *Standard Industrial Classification Manual* (see text, section 13). *Retail trade* refers to places of business primarily engaged in selling merchandise for personal or household consumption; *wholesale trade*, to establishments primarily engaged in selling goods to dealers and distributors for resale or to purchasers who buy for business and farm uses; and *services*, to establishments primarily engaged in providing a wide range of services for individuals and for businesses.

Beginning with the 1954 Censuses of Retail Trade and Service Industries, data for nonemployer establishments are included and published separately. The census of wholesale trade excludes establishments with no paid employees. Beginning in 1977, sales taxes and finance charges are excluded from sales (or receipt) figures of the three censuses. In 1982 and prior censuses, the count of establishments represented the number

In Brief

Retail sales, 1995:

<i>Total</i>	\$2.3 trillion
<i>Automotive dealers</i>	\$.6 trillion
<i>Food stores</i>	\$.4 trillion

Annual receipts of taxable service firms (\$ billions):

	1990	1994
<i>Business services</i>	281	379
<i>Health services</i>	271	357

in business at the end of the year. Beginning 1987, the count of establishments represents those in business at any time during the year.

For the 1987 and 1992 Censuses of Service Industries, hospitals operated by governmental organizations are included. Government-operated facilities in other service kind-of-business classifications are excluded from the census. In 1987 and 1992, data were not collected for elementary and secondary schools, colleges and universities, labor unions and similar organizations, and political organizations.

The census of retail trade beginning in 1977, excludes nonemployer direct sellers. Beginning 1982, the census treated each leased department in a store as a separate establishment and classified it according to the kind of business it conducted. In prior years, data for leased departments were consolidated with the data for stores in which they were located.

Current surveys—Current sample surveys conducted by the Bureau of the Census cover various aspects of the retail and wholesale trade and selected service industries. Its *Monthly Retail Trade Report* contains monthly estimates of sales, inventories, inventory/sales ratios, and sales of organizations operating 11 or more retail stores, for the United States, by kind of business. In addition, monthly retail sales data for census regions and divisions, large States, metropolitan areas, and cities are included.

Annual figures on sales, year-end inventories, and sales/inventory ratios, by kind of business, appear in the *Combined Annual and Revised Monthly Retail Trade Report*.

Statistics from the Bureau's monthly wholesale trade survey include national estimates of merchant wholesalers' sales, inventories, and stock-sales ratios by major summary groups—durable and nondurable—and selected kinds of business. Merchant wholesalers are those wholesalers who take title to the goods they sell (e.g., jobbers, exporters, importers, major distributors). These data, based on reports submitted by a sample of firms, appear in the *Monthly Wholesale Trade Report*. Annual figures on sales, sales-inventory ratios, and year-end inventories appear in the *Combined Annual and Revised Monthly Wholesale Trade Report*. The *Service Annual Survey* provides annual estimates of receipts for selected service kinds of business for the United States as a whole.

For the current sample survey programs, retail trade coverage is the same as for the census; wholesale trade coverage is limited to merchant wholesalers; and selected services coverage is less inclusive than the census.

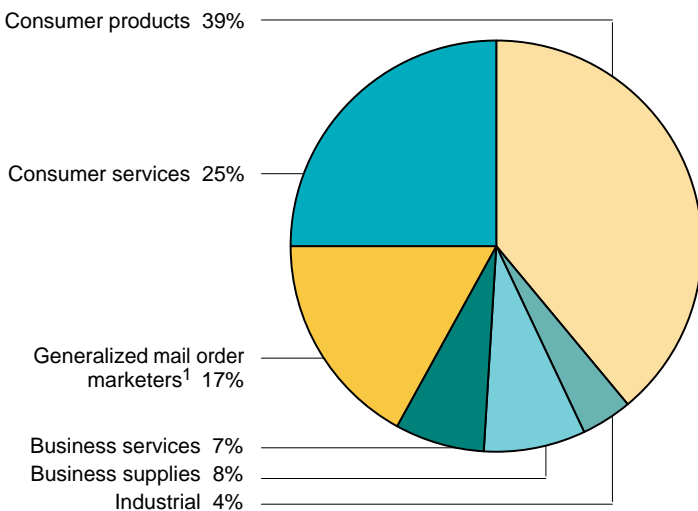
Estimates obtained from annual and monthly surveys are based on sample data and are not expected to agree exactly with results that would be obtained from a complete census of all establishments. Data include estimates for sampling units not reporting.

Statistical reliability—For a discussion of statistical collection and estimation, sampling procedures, and measures of statistical reliability applicable to Census Bureau data, see Appendix III.

Historical statistics—Tabular headnotes provide cross-references, where applicable, to *Historical Statistics of the United States, Colonial Times to 1970*. See Appendix IV.

Figure 27.2
U.S. Mail Order Sales, by Kind of Business: 1993

1993 Mail Order Sales: \$186.7 Billion



¹Mail order as part of the overall selling channel mix of multichannel industrial marketers not specializing in mail order selling.

No. 1252. Gross Domestic Product in Domestic Trade and Service Industries in Current and Constant (1987) Dollars: 1990 to 1993

[In billions of dollars, except percent. For definition of gross domestic product, see text, section 14. Based on 1987 Standard Industrial Classification]

INDUSTRY	CURRENT DOLLARS				CONSTANT (1987) DOLLARS			
	1990	1991	1992	1993	1990	1991	1992	1993
Wholesale and retail trade	878.8	905.3	951.9	1,005.5	797.6	797.7	827.6	868.4
Percent of gross domestic product	15.8	15.8	15.8	15.9	16.3	16.4	16.6	16.9
Wholesale trade	363.0	373.4	394.4	413.1	319.5	324.5	340.9	356.6
Retail trade	515.7	531.9	557.5	592.4	478.1	473.2	486.7	511.8
Services	1,040.0	1,093.3	1,182.7	1,264.8	869.4	871.4	889.9	914.2
Percent of gross domestic product	18.8	19.1	19.6	19.9	17.8	17.9	17.9	17.8
Hotels and other lodging places	49.9	52.4	53.9	55.4	45.0	45.5	46.0	45.8
Personal services	36.3	36.8	39.0	41.4	31.0	29.9	30.4	30.6
Business services	198.2	199.2	220.5	241.6	172.6	167.9	173.7	184.2
Auto repair, services, and garages	46.2	48.1	48.8	53.5	38.9	38.9	37.1	38.1
Miscellaneous repair services	17.1	16.2	16.9	18.0	15.9	14.6	13.9	13.6
Motion pictures	18.6	18.3	19.3	21.6	15.5	14.6	14.6	16.4
Amusement and recreation services	40.2	44.8	51.1	55.2	34.6	36.8	40.8	42.7
Health services	304.4	335.2	364.4	389.4	241.4	248.0	252.0	255.3
Legal services	79.6	82.3	88.7	92.1	66.1	64.7	66.0	65.3
Educational services	38.1	43.4	45.6	47.8	32.1	34.8	35.1	35.5
Social services, membership organizations	60.6	65.0	70.2	75.0	55.0	57.5	59.6	61.9
Other services	141.3	142.4	154.1	163.2	112.3	110.0	112.2	115.7
Private households	9.4	9.2	10.1	10.8	8.9	8.2	8.8	9.0

Source: U.S. Bureau of Economic Analysis, *Survey of Current Business*, April 1995 and previous issues.

No. 1253. Retail Trade—Summary: 1963 to 1992

[1972 through 1982 based on 1972 Standard Industrial Classification (SIC) code; beginning 1987 based on 1987 SIC code. Prior years based on earlier editions of SIC. Comparability of data over time is affected by changes in the SIC code. See also *Historical Statistics, Colonial Times to 1970*, series T 43-47 and T 79-91]

ITEM	Unit	1963	1967	1972	1977	1982	1987	1992
Firms, total ¹	1,000	1,532	1,577	1,665	1,567	1,573	1,992	2,212
Multiunit establishments ^{1,2}	1,000	240	234	301	343	415	498	528
Establishments, total	1,000	1,708	1,763	1,780	1,855	1,923	2,420	2,672
With payroll	1,000	1,206	1,192	1,265	1,304	1,324	1,504	1,526
With sales of \$1,000,000 or more	1,000	(NA)	(NA)	74	119	193	259	326
Consumer Price Index: ³								
All items	1982-84=100	30.6	33.4	41.8	60.6	96.5	113.6	140.3
All commodities	1982-84=100	34.4	36.8	44.5	64.2	97.0	107.7	129.1
Sales	Bil. dol.	244	310	457	723	1,066	1,540	1,949
By establishments with payroll	Bil. dol.	233	295	440	700	1,039	1,493	1,895
By multiunit establishments ²	Bil. dol.	90	124	202	341	567	844	1,137
Percent of total sales	Percent	36.6	39.8	44.0	47.1	53.2	56.5	60.0
Percent of multiunit sales by 100-or-more establishment multiunits ^{2,4}	Percent	43.1	46.7	55.8	55.8	54.5	54.6	57.0
In 1987 dollars ⁵	Bil. dol.	712	843	1,042	1,170	1,175	1,540	1,669
Percent of sales by corporations	Percent	61.9	67.4	76.4	79.8	84.6	88.9	89.9
Per capita sales: ⁶								
Current dollars	Dollars	1,296	1,571	2,186	3,291	4,601	6,357	7,643
Constant (1987) dollars ⁵	Dollars	3,777	4,269	4,978	5,325	5,073	6,357	6,544
Sales as percent of personal income	Percent	51.3	48.0	46.6	45.2	39.6	40.5	37.9
Payroll, entire year ⁷	Bil. dol.	27.6	36.2	55.4	85.9	123.6	177.5	222.9
Percent of sales	Percent	11.9	12.3	12.6	12.3	11.9	11.9	11.8
Paid employees, March 12 pay period ⁸	1,000	8,410	9,381	11,211	13,040	14,468	17,780	18,407

NA Not available. ¹ Through 1982, represents the number of establishments and firms in business at the end of year. Beginning 1987, represents the number of establishments and firms in business at any time during year. ² Establishments of firms that operate at two or more locations. ³ Source: U.S. Bureau of Labor Statistics, *Monthly Labor Review*. Beginning 1982, CPI-U annual averages, see text, section 14. ⁴ Prior to 1982, data provided for percent of multiunit sales by 101-or-more establishment units. ⁵ Based on implicit price deflators for retail sales supplied by U.S. Bureau of Economic Analysis. ⁶ Based on estimated resident population as of July 1. ⁷ Covers only establishments with payroll. ⁸ For 1963 week including November 15.

Source: Except as noted, U.S. Bureau of the Census, *U.S. Census of Business: 1963*, vol. I; *1967*, vol. I; and *Census of Retail Trade, 1972*, RC72-S-1; *1977*, RC77-52; *1982*, RC82-A-52 and RC82-I-1; *1987*, RC87-A-52, RC87-N-1, and RC87-S-1; and *1992*, RC92-A-52, RC92-N-1, and RC92-S-1.

No. 1254. Retail Trade—Establishments, Employees, and Payroll: 1990 and 1993

[Covers establishments with payroll. Employees are for the week including March 12. Most government employees are excluded. For statement on methodology, see Appendix III]

KIND OF BUSINESS	1987 SIC code ¹	ESTABLISHMENTS (1,000)		EMPLOYEES (1,000)		PAYROLL (bil. dol.)	
		1990	1993	1990	1993	1990	1993
Retail trade, total	(G)	1,529.7	1,551.5	19,815	19,777	241.7	265.3
Building materials and garden supplies ²	52	71.9	70.0	703	696	11.9	13.0
Lumber and other building materials	521	27.5	25.9	403	411	7.5	8.4
Paint, glass, and wallpaper stores	523	10.2	10.2	54	49	0.9	0.9
Hardware stores	525	19.0	18.6	143	138	1.9	1.9
Retail nurseries and garden stores	526	10.1	11.1	76	73	1.0	1.1
Mobile home dealers	527	4.2	4.1	23	25	0.4	0.6
General merchandise stores ²	53	36.6	35.6	2,135	2,142	22.9	25.7
Department stores	531	10.1	10.6	1,710	1,739	18.3	20.6
Variety stores	533	10.0	12.9	109	119	1.0	1.1
Misc. general merchandise stores	539	15.0	12.1	310	284	3.6	3.9
Food stores ²	54	186.1	181.9	3,124	3,028	35.8	38.3
Grocery stores	541	132.5	133.0	2,757	2,729	32.4	35.2
Meat and fish markets	542	9.3	8.8	54	46	0.6	0.6
Fruit and vegetable markets	543	2.9	3.1	19	17	0.2	0.2
Candy, nut, confectionery stores	544	5.4	5.1	29	26	0.2	0.2
Retail bakeries	546	19.9	20.7	176	161	1.5	1.6
Automotive dealers and service stations ²	55	207.3	198.9	2,104	1,993	40.0	43.5
New and used car dealers	551	26.1	24.6	917	899	23.9	27.6
Used car dealers	552	14.3	19.3	56	67	1.0	1.3
Auto and home supply stores	553	43.4	41.1	305	276	5.1	5.0
Gasoline service stations	554	104.8	101.4	701	672	7.5	7.9
Boat dealers	555	4.6	4.8	34	28	0.6	0.6
Recreational vehicle dealers	556	2.7	2.8	24	23	0.5	0.6
Motorcycle dealers	557	3.4	3.6	22	23	0.4	0.5
Apparel and accessory stores ²	56	150.2	143.5	1,193	1,194	12.2	12.8
Men's and boys' clothing stores	561	14.7	14.7	108	109	1.5	1.4
Women's clothing stores	562	50.2	50.2	439	449	4.0	4.2
Women's accessory and specialty stores	563	7.7	8.6	46	43	0.5	0.5
Children's and infants' wear stores	564	5.6	5.4	36	37	0.3	0.3
Family clothing stores	565	17.8	19.4	283	325	3.0	3.6
Shoe stores	566	37.4	35.2	206	186	2.2	2.2
Misc. apparel and accessory stores	569	9.1	9.2	47	43	0.5	0.5
Furniture and homefurnishings stores ²	57	108.1	112.3	749	754	12.3	13.2
Furniture and homefurnishings stores ²	571	61.1	66.4	430	437	7.2	7.8
Furniture stores	5712	30.8	32.9	245	245	4.3	4.7
Floor covering stores	5713	13.2	13.9	77	72	1.5	1.5
Drapery and upholstery stores	5714	3.4	2.8	16	11	0.2	0.2
Misc. homefurnishings stores	5719	13.3	16.5	92	108	1.1	1.4
Household appliance stores	572	10.0	9.8	63	67	1.1	1.2
Radio, television, and computer stores ²	573	34.2	36.0	245	250	3.9	4.2
Radio, TV, and electronic stores	5731	16.5	16.9	120	126	2.1	2.3
Computer and software stores	5734	5.1	6.5	33	38	0.8	0.8
Record and prerecorded tape stores	5735	7.1	8.2	60	63	0.6	0.6
Eating and drinking places ²	58	402.6	441.5	6,461	6,728	49.6	57.4
Eating places	5812	286.8	360.2	5,700	6,346	43.8	53.9
Drinking places	5813	43.8	52.8	267	314	2.0	2.4
Miscellaneous retail ²	59	349.0	352.1	2,487	2,423	33.2	35.4
Drug stores and proprietary stores	591	50.0	47.1	593	590	8.3	9.4
Liquor stores ³	592	30.8	30.2	141	130	1.6	1.6
Used merchandise stores	593	15.0	20.8	79	105	0.9	1.3
Sporting goods and bicycle shops	5941	21.4	24.0	139	149	1.6	1.9
Book stores	5942	11.7	13.5	86	99	0.8	1.0
Stationery stores	5943	4.8	4.4	34	25	0.4	0.3
Jewelry stores	5944	26.6	27.6	161	148	2.3	2.3
Hobby, toy, and game shops	5945	9.4	10.7	83	93	0.8	1.0
Camera, photo supply stores	5946	3.6	3.0	22	18	0.4	0.3
Gift, novelty, and souvenir shops	5947	29.5	34.1	164	174	1.4	1.6
Sewing, needlework, and piece goods	5949	8.2	8.0	68	64	0.5	0.5
Catalog and mail-order houses	5961	7.2	7.4	141	150	2.6	3.0
Merchandising machine operators	5962	5.1	5.9	76	67	1.3	1.2
Direct selling establishments	5963	8.8	13.3	107	121	1.7	2.1
Fuel dealers	598	12.0	11.0	100	86	2.2	2.1
Florists	5992	25.8	27.2	131	122	1.2	1.2
Optical goods stores	5995	13.2	13.8	66	67	1.1	1.2
Administrative and auxiliary	(X)	18.0	15.7	860	819	23.7	26.0

X Not applicable. ¹ Based on 1987 Standard Industrial Classification; see text, section 13. ² Includes kinds of business not shown separately. ³ Includes government employees.

Source: U.S. Bureau of the Census, *County Business Patterns*, annual.

No. 1255. Retail Trade Establishments—Number, Sales, Payroll, and Employees, by Kind of Business: 1987 and 1992

[Each kind-of-business classification includes leased departments classified in that kind of business as if they were separate establishments. See *Historical Statistics, Colonial Times to 1970*, series T 79-196 for similar but not comparable data]

KIND OF BUSINESS	1987 SIC code ¹	ALL ESTABLISHMENTS				ESTABLISHMENTS WITH PAYROLL		
		Number ² (1,000)		Sales (mil. dol.)		Annual payroll, 1992 (mil. dol.)	Paid employees ³ (1,000)	
		1987	1992	1987	1992		1987	1992
Retail trade, total ⁴		2,420	2,672	1,540,263	1,949,193	222,868	17,780	18,407
Building materials & garden supplies	52	107	105	83,454	100,837	11,790	668	666
Building materials, supply stores	521, 3	51	51	61,302	75,358	8,423	432	435
Lumber and other building materials	521	36	36	55,868	68,930	7,519	380	386
Paint, glass, and wallpaper stores	523	15	15	5,434	6,428	903	52	49
Hardware stores	525	27	25	11,036	12,729	1,871	138	136
Retail nurseries and garden stores	526	21	22	5,809	6,773	1,018	71	71
Mobile home dealers	527	8	7	5,307	5,978	478	27	23
General merchandise stores	53	57	63	181,971	246,420	24,503	2,003	2,079
Department stores (incl. leased depts.) ⁵	531	10	11	153,679	190,785	(NA)	(NA)	(NA)
Department stores (excl. leased depts.) ⁵	531	10	11	144,017	186,423	20,136	1,651	1,719
Variety stores	533	21	23	7,134	9,516	1,088	121	116
Misc. general merchandise stores	539	26	29	30,819	50,481	3,279	231	243
Food stores ⁶	54	290	278	309,460	377,098	37,228	2,855	2,969
Grocery stores	541	197	186	290,979	358,148	34,425	2,502	2,682
Meat and fish markets	542	11	9	5,616	5,041	556	59	45
Retail bakeries	546	31	31	5,194	5,732	1,407	185	157
Automotive dealers ⁶	55 ex. 554	194	207	342,896	406,936	31,807	1,373	1,268
New and used car dealers	551	28	24	280,529	333,801	24,421	940	860
Used car dealers	552	75	92	18,295	25,511	1,132	55	63
Auto and home supply stores	553	67	63	26,622	29,817	4,683	286	269
Boat dealers	555	7	7	6,824	7,537	558	35	27
Recreational vehicle dealers	556	7	7	5,538	7,614	514	25	22
Motorcycle dealers	557	7	7	3,475	4,163	427	27	22
Gasoline service stations	554	137	120	104,769	136,950	7,569	702	675
Apparel and accessory stores ⁶	56	197	221	79,322	104,211	12,039	1,121	1,145
Men's and boys' clothing stores	561	19	19	9,017	10,197	1,440	115	105
Women's clothing, specialty stores	562, 3	77	87	29,208	35,749	4,170	455	467
Women's clothing stores	562	64	65	26,366	31,828	3,690	419	423
Family clothing stores	565	27	33	21,472	33,222	3,469	268	310
Shoe stores	566	43	42	14,594	18,122	2,185	205	184
Furniture and home furnishings stores	57	180	189	78,072	96,947	11,869	703	702
Furniture stores	5712	46	48	26,740	31,216	4,355	247	233
Home furnishings stores	5713, 4, 9	63	64	17,737	21,132	2,835	176	181
Floor covering stores	5713	7	7	9,226	9,616	1,382	75	69
Household appliance stores	572	17	16	8,642	8,407	965	65	54
Radio, television, computer stores ⁶	573	54	61	24,953	36,192	3,714	215	235
Radio, TV, and electronic stores	5731	31	28	15,679	20,275	2,112	123	121
Computer and software stores	5734	8	15	2,799	7,120	607	22	30
Record and prerecorded tape stores	5735	7	7	3,930	5,860	593	44	60
Eating and drinking places	58	490	558	153,462	200,163	52,570	6,100	6,548
Eating places ⁶	5812	402	474	142,627	187,758	50,307	5,787	6,244
Restaurants and lunchrooms	5812 pt.	7,155	7,170	66,364	85,178	25,369	2,822	2,989
Refreshment places	5812 pt.	7,138	7,164	56,870	77,686	18,808	2,352	2,652
Cafeterias	5812 pt.	7	6	3,778	3,619	1,037	138	109
Drinking places	5813	88	84	10,834	12,406	2,263	313	304
Drug stores and proprietary stores	591	56	51	54,142	77,788	9,060	574	588
Miscellaneous retail stores ^{4,6}	59 ex. 591	710	881	152,716	201,842	24,434	1,682	1,769
Liquor stores	592	45	40	19,826	21,698	1,523	157	133
Used merchandise stores	593	89	124	5,217	8,219	1,124	69	93
Misc. shopping goods stores ⁶	594	263	311	53,777	71,650	8,563	706	750
Sporting goods, bicycle shops	5941	50	55	11,256	15,617	1,733	121	137
Book stores	5942	19	23	5,338	8,329	928	72	92
Jewelry stores	5944	50	55	12,925	15,259	2,224	163	148
Hobby, toy, and game shops	5945	28	38	7,451	11,298	992	76	95
Gift, novelty, souvenir shops	5947	79	104	8,446	12,036	1,467	151	164
Nonstore retailers ⁴	596	66	116	34,878	52,790	6,280	318	339
Catalog and mail-order houses	5961	31	66	20,765	35,538	3,079	123	150
Merchandising machine operators	5962	24	36	6,258	7,082	1,232	74	70
Direct selling establishments ⁴	5963	11	14	7,855	10,170	1,969	121	119
Fuel dealers	598	17	15	14,503	14,202	1,928	99	82
Florists	5992	50	55	5,441	6,433	1,207	125	122
Optical goods stores	5995	15	16	3,480	4,917	1,114	54	65

NA Not available. ¹ Based on 1987 Standard Industrial Classification; see text, section 13. ² Represents the number of establishments in business at any time during year. ³ For pay period including March 12. ⁴ Excludes nonemployer direct sellers, SIC 5963. ⁵ Includes sales from catalog order desks. ⁶ Includes other kinds of businesses, not shown separately. ⁷ Covers only establishments with payroll.

Source: U.S. Bureau of the Census, 1987 and 1992 *Census of Retail Trade*, RC87-N-1, RC92-A-52, and RC92-N-1.

No. 1256. Retail Trade—Sales, by Broad Merchandise Lines: 1987 and 1992

[For establishments with payroll]

MERCHANDISE LINES	1987			1992			
	Estab- lish- ments (1,000)	Sales of specified merchandise lines		Estab- lish- ments (1,000)	Sales of specified merchandise lines		
		Total (mil. dol.)	Percent distrib- ution		Total (mil. dol.)	Percent distrib- ution	Percent of total sales of estab- lishments handling line
Retail trade, total ¹	²1,504	1,493,309	100.0	²1,526	1,894,880	100.0	(X)
Groceries and other food	369	247,410	16.6	371	308,488	16.3	41.4
Meals and snacks	478	137,954	9.2	548	183,957	9.7	34.4
Alcoholic drinks	170	18,721	1.3	187	22,318	1.2	24.5
Packaged alcoholic beverages	179	29,651	2.0	179	35,589	1.9	9.3
Cigars, cigarettes, and tobacco	275	23,231	1.6	284	31,328	1.7	4.5
Drugs, health and beauty aids	219	69,040	4.6	224	107,336	5.7	14.9
Soaps, detergents, and household cleaners	116	9,902	0.7	140	14,979	0.8	3.1
Paper and related products	119	9,232	0.6	152	14,159	0.8	2.8
Men's wear	(NA)	(NA)	(NA)	116	48,519	2.6	13.4
Women's, junior's and misses' wear	(NA)	(NA)	(NA)	162	91,972	4.9	24.2
Children's wear	(NA)	(NA)	(NA)	75	21,862	1.2	7.4
Footwear	(NA)	(NA)	(NA)	110	29,198	1.5	9.3
Sewing, knitting, and needlework goods	37	4,155	0.3	35	5,127	0.3	3.5
Curtains, draperies, and dry goods	68	13,037	0.9	66	15,763	0.8	5.1
Major household appliances	66	17,571	1.2	56	17,866	0.9	7.2
Small electric appliances	80	6,245	0.4	76	6,404	0.3	2.1
TV's, video equipment, videotapes	66	13,380	0.9	66	18,567	1.0	6.8
Audio equipment, musical instruments and supplies	86	16,944	1.1	86	21,710	1.2	8.2
Furniture and sleep equipment	79	29,843	2.0	73	34,359	1.8	12.0
Floor coverings	59	11,385	0.8	47	11,902	0.6	5.6
Computer hardware, software, and supplies	30	5,828	0.4	25	11,437	0.6	8.9
Kitchenware and home furnishings	167	21,512	1.4	162	24,885	1.3	5.1
Jewelry	118	20,691	1.4	131	25,872	1.4	6.6
Books	(NA)	(NA)	(NA)	69	10,475	0.6	5.3
Photographic equipment and supplies	64	5,381	0.4	55	5,524	0.3	2.1
Toys, hobby goods, and games	106	12,917	0.9	105	18,059	1.0	5.1
Optical goods	29	3,717	0.2	35	5,300	0.3	4.3
Sporting goods	73	21,190	1.4	81	25,361	1.3	9.0
Recreational vehicles, parts, and accessories	9	6,092	0.4	7	6,449	0.3	13.6
Hardware, tools, plumbing, and electrical supplies	107	20,784	1.4	106	28,581	1.5	7.8
Lawn and garden equipment	119	16,847	1.1	111	20,952	1.1	4.9
Lumber, millwork, building materials	65	45,491	3.0	57	50,103	2.6	28.8
Paint and related preservatives and supplies	57	7,103	0.5	53	10,399	0.6	5.0
Mobile homes	5	4,866	0.3	4	5,607	0.3	89.0
Cars, vans, trucks, and other powered vehicles	51	251,243	16.8	50	299,852	15.8	83.9
Automotive fuels	151	87,432	5.9	141	114,754	6.1	57.6
Automotive lubricants	154	3,021	0.2	146	3,503	0.2	0.8
Automobile tires, batteries, accessories	158	37,734	2.5	131	45,158	2.4	7.0
Household fuels	26	12,450	0.8	24	12,121	0.6	27.4
Pets, pet food, and supplies	82	5,009	0.3	87	8,197	0.4	2.5
All other merchandise	261	37,211	2.5	301	48,118	2.5	7.2
Unclassified merchandise	161	6,708	0.4	133	9,930	0.5	3.4
Nonmerchandise receipts	342	52,381	3.5	316	62,841	3.3	7.5

NA Not available. X Not applicable. ¹ Includes other merchandise lines not shown separately. ² Detail will not add to total because establishments may carry more than one merchandise line.

Source: U.S. Bureau of the Census, *Census of Retail Trade 1987*, and 1992, *Merchandise Line Sales*, RC87-S-3 and RC92-S-3RV.

No. 1257. Retail Trade Sales—Summary: 1980 to 1995

[Sales and inventories for leased departments and concessions are tabulated in the kind-of-business category of the leased department or concession. Based on Current Business Survey, see Appendix III. Minus sign (-) indicates decrease. See also *Historical Statistics, Colonial Times to 1970*, series T 245, 246, and 255]

YEAR	CURRENT DOLLARS						CONSTANT (1987) DOLLARS ⁴			
	Total sales (bil. dol.)	Annual percent change ¹	Per capita ² (dol.)	Index of sales (1982=100)	Durable goods (bil. dol.)	Nondurable goods (bil. dol.)		Total sales (bil. dol.)	Annual percent change	Per capita ² (dol.)
						Total	Dept. stores ³			
1980	957	6.7	4,213	89.5	299	658	86	1,193	-3.8	5,252
1985	1,375	6.8	5,779	128.6	498	877	126	1,420	4.4	5,969
1986	1,450	5.4	6,037	135.6	541	909	134	1,498	5.5	6,240
1987	1,541	6.3	6,361	144.2	576	965	144	1,539	2.7	6,351
1988	1,656	7.5	6,774	154.9	629	1,027	152	1,598	3.8	6,536
1989	1,759	6.2	7,127	164.5	657	1,102	161	1,639	2.6	6,640
1990	1,845	4.9	7,396	172.5	669	1,176	166	1,650	0.7	6,616
1991	1,856	0.6	7,361	173.6	650	1,206	173	1,613	-2.2	6,397
1992	1,952	5.2	7,652	182.5	704	1,248	186	1,664	3.2	6,524
1993	2,075	6.3	8,049	194.0	778	1,298	200	1,752	5.3	6,796
1994	2,231	7.5	8,570	208.6	877	1,355	219	1,864	6.4	7,160
1995	2,341	4.9	8,903	218.9	936	1,405	231	(NA)	(NA)	(NA)

NA Not available. ¹ Change from immediate prior year. ² Based on Bureau of the Census estimates of resident population as of July 1. ³ Excludes leased departments. ⁴ Source: U.S. Bureau of Economic Analysis, *Survey of Current Business*, monthly; and unpublished data.

No. 1258. Retail Trade—Sales, by Kind of Business: 1980 to 1995

[In billions of dollars. See headline, table 1257. Based on Current Business Survey, see Appendix III. See also *Historical Statistics, Colonial Times to 1970*, series T 245-271]

KIND OF BUSINESS	1987 SIC code ¹	1980	1985	1990	1991	1992	1993	1994	1995
Retail trade, total		957.4	1,375.0	1,844.6	1,855.9	1,951.6	2,075.1	2,231.2	2,340.8
Durable goods stores, total ²		299.2	498.1	668.8	650.0	703.6	777.5	876.5	936.2
Building materials and garden supplies ²	52	50.8	71.2	94.6	91.5	100.8	109.6	122.7	124.6
Building materials, supply stores	521,3	35.0	50.8	70.3	68.2	75.4	82.4	93.0	95.6
Hardware stores	525	8.3	10.5	12.5	12.1	12.7	13.2	14.2	13.7
Automotive dealers.	55 exc. 554	164.1	303.2	387.6	372.6	406.9	456.9	519.7	560.6
Motor vehicle, misc. automotive dealers	551,2,5,6,7,9	146.2	278.0	356.8	343.0	377.1	426.1	486.7	525.9
Motor vehicle dealers	551,2	137.7	263.1	338.7	325.2	359.3	405.7	463.7	498.2
Motor vehicle dealers, franchised	551	130.5	251.6	316.0	301.3	333.8	377.2	430.3	459.0
Auto and home supply stores	553	18.0	25.2	30.8	29.6	29.8	30.8	33.0	34.7
Furniture and homefurnishings stores ²	57	44.2	68.3	91.5	91.7	97.0	105.7	119.4	129.9
Furniture, homefurnishings stores ²	571	26.3	38.3	50.5	49.5	52.3	55.7	61.1	64.7
Furniture stores	5712	(NA)	23.9	30.8	30.2	31.2	33.4	36.1	38.1
Floor covering stores	5713	(NA)	7.9	10.7	10.1	10.4	10.6	11.4	11.0
Household appliance, radio, TV, and computer stores	5722,31,34	14.0	25.1	33.0	33.6	35.8	40.7	48.1	54.7
Household appliance stores	5722	(NA)	8.4	8.8	8.3	8.4	9.0	8.8	8.8
Radio, TV, and computer stores	5731,34	(NA)	16.7	24.3	25.3	27.4	31.7	39.4	45.9
Sporting goods and bicycle shops	591	(NA)	8.7	15.0	15.1	15.6	17.1	19.3	21.0
Book stores	5942	(NA)	4.5	7.4	7.7	8.3	9.0	10.0	10.3
Jewelry stores	5944	(NA)	11.2	15.2	14.7	15.3	16.5	17.8	19.4
Nondurable goods stores, total ²		658.1	876.9	1,175.8	1,206.0	1,248.0	1,297.5	1,354.7	1,404.6
General merchandise stores	53	109.0	158.6	215.5	228.7	246.4	264.6	283.2	296.9
Department stores ³	531	85.5	126.4	165.8	172.9	186.4	200.5	218.6	230.9
Variety stores	533	7.8	8.5	8.3	8.3	9.5	9.0	8.1	7.7
Misc. general merchandise stores	539	15.7	23.8	41.4	45.5	50.5	55.1	56.5	58.4
Food stores	54	220.2	285.0	368.3	374.5	377.1	385.4	399.3	410.5
Grocery stores	541	205.6	269.5	348.2	354.3	358.1	365.4	378.6	389.1
Gasoline service stations	554	94.1	113.3	138.5	137.3	137.0	138.3	142.4	148.2
Apparel and accessory stores ²	56	49.3	70.2	95.8	97.4	104.2	107.2	109.9	110.0
Men's and boys' clothing stores	561	7.7	8.5	10.5	10.4	10.2	10.3	10.7	10.1
Women's clothing specialty stores	562,3	17.6	26.1	32.8	32.9	35.8	36.8	35.9	34.6
Women's clothing stores	565	15.9	23.6	29.8	29.9	31.8	33.0	32.0	30.7
Family clothing stores	565	10.8	17.8	28.4	30.5	33.2	34.9	37.2	38.9
Shoe stores	566	10.5	13.1	18.0	17.5	18.1	18.2	18.7	18.8
Eating and drinking places	58	90.1	127.9	190.1	194.4	200.2	213.7	223.4	233.6
Eating places ²	5812	80.4	117.6	178.7	182.6	187.8	201.4	211.4	222.3
Restaurants, lunchrooms, cafeterias	5812 pt	(NA)	68.2	99.9	102.4	103.6	110.1	117.3	126.9
Refreshment places	5812 pt	(NA)	48.1	75.7	77.2	81.5	88.4	91.0	92.4
Drinking places	5813	(NA)	10.3	11.5	11.8	12.4	12.3	11.9	11.3
Drug stores and proprietary stores	591	31.0	47.0	70.6	75.5	77.8	79.6	81.4	84.2
Liquor stores	592	16.9	19.5	21.7	22.5	21.7	21.6	22.1	22.5
Nonstore retailers	596	22.8	28.3	45.6	49.1	55.2	58.4	64.0	69.8
Catalog and mail-order houses	5961	(NA)	15.8	26.6	30.0	35.5	39.2	43.5	46.0
Fuel dealers	598	(NA)	16.8	15.6	14.6	14.2	14.0	13.8	13.7

NA Not available. ¹ Based on 1987 Standard Industrial Classification code; see text, section 13. ² Includes kinds of business, not shown separately. ³ Excludes leased departments.

Source of tables 1257 and 1258: Except as noted, U.S. Bureau of the Census, *Current Business Reports, Combined Annual and Revised Monthly Retail Trade, January 1986 Through December 1995*, (BR/95-RV) and prior issues.

No. 1259. Retail Trade—Sales of Multiunit Organizations, by Kind of Business: 1980 to 1995

[Data based on sales of companies which had 11 or more retail establishments according to the most recent update of multiestablishment files selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which varied by kind of business). For details, see source. See also *Historical Statistics, Colonial Times to 1970*, series T 197-219]

KIND OF BUSINESS	1987 SIC code ¹	SALES (bil. dol.)						PERCENT OF TOTAL RETAIL SALES		
		1980	1990	1992	1993	1994	1995	1980	1990	1995
Total		361.3	733.4	804.8	847.2	901.1	945.4	37.3	39.8	40.4
Durable goods stores		35.2	96.5	109.5	120.5	138.4	152.0	11.4	14.4	16.2
Auto and home supply stores	553	4.7	9.6	10.3	11.0	12.0	12.9	26.2	31.1	37.0
Nondurable goods stores		326.0	636.9	695.3	726.7	762.7	793.4	49.1	54.2	56.5
General merchandise stores	53	101.6	205.1	233.5	252.1	271.7	285.9	90.6	95.2	96.3
Department stores	531	83.2	162.8	183.7	198.0	216.3	228.8	96.1	98.2	99.0
Variety stores	533	6.3	5.5	6.5	6.2	5.5	5.3	80.9	66.6	66.3
Misc. general merchandise stores	539	12.1	36.8	43.4	47.9	50.0	51.7	58.1	88.9	89.1
Food stores	54	119.8	217.2	226.4	230.5	238.6	248.9	54.4	59.0	60.6
Grocery stores	541	118.1	214.1	223.3	227.5	235.5	245.6	57.4	61.5	63.1
Apparel and accessory stores ²	56	21.1	58.0	65.5	68.8	72.2	73.1	42.7	60.5	66.5
Women's clothing specialty stores	562,3	8.3	19.5	22.0	22.9	22.3	21.6	47.1	59.5	61.7
Family clothing	565	(NA)	21.0	25.2	26.9	29.5	31.0	(NA)	74.0	79.5
Shoe stores	566	5.3	11.8	12.2	12.6	13.0	12.9	50.8	65.6	67.9
Eating places	5812	22.6	45.7	47.3	50.0	50.9	51.8	28.1	25.6	23.3
Drug stores and proprietary stores	591	16.8	42.6	48.1	49.4	51.6	54.5	54.3	60.4	64.9

NA Not available. ¹ Based on 1987 Standard Industrial Classification code; see text, section 13. ² Includes kinds of business not shown separately.

No. 1260. Retail Trade—Merchandise Inventories and Inventory/Sales Ratios, by Kind of Business: 1990 to 1995

[As of Dec. 31. Includes warehouses. Adjusted for seasonal variations. Sales data also adjusted for holiday, and trading-day differences. See headnote, table 1257]

KIND OF BUSINESS	1987 SIC code ¹	INVENTORIES AT COST ²				INVENTORY/SALES RATIOS			
		1990	1993	1994	1995	1990	1993	1994	1995
Total		239.8	267.9	290.6	302.9	1.57	1.49	1.52	1.52
<i>Excluding automotive group</i>		176.7	198.4	217.3	216.8	1.45	1.44	1.45	1.44
Durable goods stores ³		121.1	133.9	150.4	160.4	2.27	1.92	1.98	1.98
Building materials and garden supplies	52	17.0	18.5	20.4	21.0	2.28	1.86	1.97	1.98
Automotive dealers	55 exc. 554	63.1	69.5	79.3	86.1	2.05	1.67	1.74	1.77
Furniture and homefurnishings stores	57	17.4	20.2	22.6	24.4	2.36	2.17	2.11	2.14
Nondurable goods stores ³		118.7	134.0	140.2	142.5	1.19	1.22	1.22	1.21
General merchandise stores	53	42.4	52.4	55.1	57.6	2.34	2.32	2.29	2.33
Department stores	531	33.4	41.2	43.5	46.1	2.40	2.38	2.33	2.38
Food stores	54	25.0	26.1	26.8	27.7	0.81	0.80	0.79	0.80
Apparel and accessory stores	56	19.7	22.8	24.1	23.2	2.50	2.54	2.62	2.53

¹ Based on 1987 Standard Industrial Classification code; see text, section 13. ² Excludes supplies and equipment used in store and warehouse operations that are not for resale. ³ Includes kinds of business not shown separately.

Source of tables 1259 and 1260: U.S. Bureau of the Census, *Current Business Reports, Combined Annual and Revised Monthly Retail Trade, January 1986 Through December 1995* (BR/95-RV).

No. 1261. Motor Vehicle Factory Sales and Retail Sales: 1980 to 1995

[In thousands. See also *Historical Statistics, Colonial Times to 1970*, series Q 148 and 150]

YEAR	1980	1985	1987	1988	1989	1990	1991	1992	1993	1994	1995
Factory sales, total	8,067	11,359	10,907	11,225	10,869	9,769	8,783	9,747	10,857	12,189	12,023
Passenger cars	6,400	8,002	7,085	7,105	6,807	6,050	5,407	5,685	5,962	6,549	6,310
Trucks and buses	1,667	3,357	3,821	4,121	4,062	3,719	3,375	4,062	4,895	5,640	5,713
Retail sales, total	11,466	15,724	15,189	15,679	14,713	14,146	12,539	13,116	14,199	15,411	15,116
Passenger cars (new), total	8,979	11,042	10,277	10,530	9,772	9,300	8,175	8,213	8,518	8,991	8,635
Domestic	6,581	8,205	7,081	7,526	7,073	6,897	6,137	6,277	6,742	7,255	7,129
Imports	2,398	2,838	3,196	3,004	2,699	2,403	2,038	1,937	1,776	1,735	1,506
Trucks (new), total	2,487	4,682	4,912	5,149	4,941	4,846	4,365	4,903	5,681	6,421	6,481
Domestic	2,001	3,902	4,055	4,508	4,403	4,215	3,813	4,481	5,287	5,995	6,064
Imports	486	780	857	641	538	631	551	422	394	426	417

Source: American Automobile Manufacturers Association, Detroit, MI, *AAMA Motor Vehicle Facts and Figures*, annual (copyright).

No. 1262. Franchised New Car Dealerships—Summary: 1980 to 1995

ITEM	Unit	1980	1985	1988	1989	1990	1991	1992	1993	1994	1995
Dealerships ¹	Number	27,900	24,725	25,025	25,000	24,825	24,200	23,500	22,950	22,850	22,800
Sales	Bil. dol.	130.5	251.6	303.3	311.6	316.0	301.3	333.8	377.2	434.1	464.1
New cars	1,000	8,979	10,983	10,544	9,770	9,296	8,176	8,211	8,519	8,991	8,635
Used vehicles	1,000	9,717	13,300	14,570	14,610	14,180	14,270	15,140	16,300	17,760	18,480
Employment	1,000	745.2	856.9	960.1	956.4	926.4	886.4	876.0	907.4	964.4	1,010.0
Annual payroll	Bil. dol.	11.0	20.1	24.7	24.4	24.1	23.5	25.1	26.7	29.8	32.0
Advertising expenses	Bil. dol.	1.2	2.8	4.1	3.9	3.7	3.5	3.8	4.1	4.3	4.7
Dealer pretax profits as a percentage of sales	Percent	0.6	2.2	1.7	1.0	1.0	1.0	1.4	1.6	1.8	1.4
Inventory: ²											
Domestic: ³											
Total	1,000	1,506	1,510	1,549	1,677	1,436	1,296	1,260	1,347	1,397	1,668
Days' supply	Days	71	58	65	72	66	66	63	62	60	72
Imported: ³											
Total	1,000	458	271	647	648	597	584	504	450	381	354
Days' supply	Days	55	30	65	70	74	86	81	78	69	72

¹ At beginning of year. ² Annual average. ³ Classification based on where automobiles are produced (i.e., automobiles manufactured by foreign companies but produced in the United States are classified as domestic).
Source: National Automobile Dealers Association, McLean, VA, NADA Data, annual.

No. 1263. Retail Foodstores—Number and Sales, by Type: 1990 to 1994

TYPE OF FOODSTORE	NUMBER ¹ (1,000)					SALES ² (bil. dol.)					PERCENT DISTRIBUTION			
	1990	1991	1992	1993	1994	1990	1991	1992	1993	1994	Number		Sales	
											1990	1994	1990	1994
Total	253.3	252.1	250.8	249.6	248.4	368.3	374.5	377.1	385.4	399.3	100.0	100.0	100.0	100.0
Grocery stores ³	170.2	168.0	165.9	163.8	161.7	348.2	354.3	358.1	365.7	378.6	67.2	65.1	94.5	94.8
Supermarkets ⁴	25.0	24.9	24.6	24.5	24.6	260.1	268.9	275.9	281.0	289.0	9.9	9.9	70.6	72.4
Conventional	13.7	12.8	12.5	12.2	12.0	90.7	81.8	84.7	78.6	81.5	5.4	4.8	24.6	20.4
Superstore ⁵	5.8	5.9	6.0	6.3	6.5	87.6	91.1	93.3	100.6	107.6	2.3	2.6	23.8	26.9
Warehouse ⁵	3.4	3.5	3.4	3.1	2.9	33.1	35.3	33.1	31.9	27.7	1.3	1.2	9.0	6.9
Combination food and drug ⁶	1.6	2.1	2.1	2.2	2.4	34.8	46.0	42.3	45.8	51.7	0.6	1.0	9.4	12.9
Superwarehouse ⁷	0.3	0.5	0.5	0.5	0.5	12.6	13.8	13.9	15.3	16.2	0.1	0.2	3.4	4.1
Hypermarket ⁸	0.1	0.1	0.1	0.2	0.2	1.3	0.9	7.0	8.8	4.3	0.0	0.1	0.4	1.1
Convenience stores ⁹	51.5	52.4	53.8	53.4	54.2	37.0	37.9	39.1	39.8	40.3	20.3	21.8	10.0	10.1
Superette ¹⁰	93.7	90.7	87.5	85.9	82.9	51.1	47.5	43.1	44.9	49.2	37.0	33.4	13.9	12.3
Specialized food stores ¹¹	83.2	84.0	84.9	85.8	86.7	20.1	20.2	19.0	19.7	20.7	32.8	34.9	5.5	5.2

¹ Estimated. ² Includes nonfood items. ³ A grocery store, primarily self-service in operation, providing a full range of departments, and having at least \$2.5 million in annual sales in 1985 dollars. ⁴ Contains greater variety of products than conventional supermarkets, including specialty and service departments, and considerable nonfood (general merchandise) products. ⁵ Contains limited product variety and fewer services provided, incorporating case lot stocking and shelving practices. ⁶ Contains a pharmacy, a nonprescription drug department, and a greater variety of health and beauty aids than that carried by conventional supermarkets. ⁷ A larger warehouse store that offers expanded product variety and often service meat, deli, or seafood departments. ⁸ A very large store offering a greater variety of general merchandise—like clothes, hardware, and seasonal goods—and personal care products than other grocery stores. ⁹ A small grocery store selling a limited variety of food and nonfood products, typically open extended hours. ¹⁰ A grocery store, primarily self-service in operation, selling a wide variety of food and nonfood products with annual sales below \$2.5 million (1985 dollars). ¹¹ Primarily engaged in the retail sale of a single food category such as meat and seafood stores and retail bakeries.

Source: U.S. Dept. of Agriculture, Economic Research Service, *Food Marketing Review*, annual.

No. 1264. Percent of Supermarkets Offering Selected Services and Product Lines: 1990 and 1993

[In percent. Based on a sample survey of chain and independent supermarkets and subject to sampling variability; for details, see source]

SERVICE OR PRODUCT LINE OFFERED	TOTAL		CHAINS		INDEPENDENTS	
	1990	1993	1990	1993	1990	1993
Service delicatessen	73	79	76	81	69	77
Service bakery	60	62	66	67	53	55
Hot takeout food	55	55	59	56	49	52
Chilled prepared food	50	46	55	50	42	40
Service meat	42	47	45	47	37	46
Self-service delicatessen	38	50	38	52	39	46
Service fish	33	37	43	47	20	21
Separate cheese department	33	34	43	44	19	20
Salad bar	18	19	22	23	13	13
Plastic grocery bags	88	94	94	97	79	89
Reusable grocery bags	58	61	68	65	44	54
Carryout services	82	82	81	79	84	86
Scanning checkouts	71	85	79	91	61	75
Automated teller machines (ATM's)	20	38	28	46	10	25
Accept credit cards	19	51	23	55	13	44
Accept debit cards	(NA)	31	(NA)	36	(NA)	23
Pharmacy	15	20	22	28	6	8
Home delivery	(NA)	16	(NA)	10	(NA)	25

NA Not available.

Source: Maclean Hunter Media Inc., Stamford, CT, *Progressive Grocer*, 61st Annual Report of the Grocery Industry (copyright).

No. 1265. Commercial and Institutional Groups—Food and Drink Sales: 1980 to 1996

[Excludes military. Data refer to sales to consumers of food and alcoholic beverages. Sales are estimated.
For details, see source]

TYPE OF GROUP	Number, 1993	SALES (mil. dol.)							
		1980	1990	1991	1992	1993	1994 ¹	1995 ¹	1996 ¹
Total	771,857	119,004	237,700	245,417	257,561	268,828	275,647	297,012	311,772
Commercial foodservice ^{2 3}	595,203	101,529	211,083	217,983	229,704	240,419	246,114	267,482	281,424
Eating places ²	367,531	72,276	154,227	159,272	168,675	177,469	182,488	198,589	209,529
Full-service restaurants	173,416	39,307	76,072	78,355	83,561	87,011	85,290	95,702	100,008
Limited-service restaurants ⁴	169,601	28,699	69,458	71,889	76,975	82,061	87,082	93,864	100,153
Bars and taverns ⁵	36,435	7,785	9,212	9,442	10,203	10,162	9,106	10,864	11,201
Food contractors ²	19,117	6,818	14,149	14,829	15,400	15,951	16,358	17,656	18,491
Manufacturing and industrial plants	(NA)	2,121	3,856	3,918	4,040	4,153	4,275	4,513	4,716
Colleges and universities	(NA)	1,140	2,788	3,072	3,238	3,455	3,505	3,893	4,157
Lodging places ²	27,251	6,768	14,272	14,601	15,053	15,565	16,219	17,095	17,847
Hotel restaurants	17,369	4,964	12,907	13,281	13,733	14,253	14,917	15,714	16,437
Motel restaurants	8,281	1,151	820	790	788	783	775	818	833
Retail hosts ^{2 6}	123,937	3,264	9,888	10,380	10,689	11,220	11,779	12,407	13,015
Department store restaurants	4,721	857	950	980	906	941	(NA)	(NA)	(NA)
Grocery store restaurants ⁶	54,369	830	5,733	6,013	5,808	6,017	(NA)	(NA)	(NA)
Gasoline service stations	38,695	492	1,681	1,824	2,055	2,199	(NA)	(NA)	(NA)
Recreation and sports	14,627	1,452	2,916	2,949	3,085	3,185	3,291	3,453	3,617
Institutional foodservice ²	176,654	17,475	26,617	27,435	27,857	28,409	29,533	29,529	30,348
Employee foodservice	7,370	1,635	1,985	1,913	1,835	1,728	1,753	1,731	1,730
Industrial, commercial organizations	2,776	1,377	1,603	1,535	1,457	1,344	(NA)	(NA)	(NA)
Educational foodservice	97,106	4,610	7,671	8,223	8,548	8,697	9,077	9,139	9,391
Elementary and secondary schools	94,254	2,312	3,700	3,878	4,012	4,183	4,239	4,528	4,739
Hospitals	6,439	6,668	8,968	9,018	8,988	9,208	9,582	9,557	9,702
Miscellaneous ²	31,568	1,521	2,845	2,993	3,053	3,231	3,376	3,645	3,883
Clubs	10,310	1,056	1,993	2,039	2,010	2,090	2,339	(NA)	(NA)

NA Not available. ¹ Projection. ² Includes other types of groups, not shown separately. ³ Data for establishments with payroll. ⁴ Fast-food restaurants. ⁵ For establishments serving food. ⁶ Beginning 1990, a portion of delicatessen sales in grocery stores are considered foodservice.

Source: National Restaurant Association, Washington, DC, *Foodservice Numbers: A Statistical Digest for the Foodservice Industry*, 1992; *Foodservice Industry in Review*, annual; and *National Restaurant Association Foodservice Industry Forecast*, December 1995, (copyright).

No. 1267. Retail Trade—Summary of Establishments, by State: 1993

[Covers establishments with payroll. Employees are for the week including March 12. Most government employees are excluded. Kind-of-business classification based on 1987 Standard Industrial Classification code; see text, section 13. For statement on methodology, see Appendix III]

DIVISION AND STATE	Estab-lish-ments (1,000)	Paid employ-ees (1,000)	Annual payroll (mil. dol.)	DIVISION AND STATE	Estab-lish-ments (1,000)	Paid employ-ees (1,000)	Annual payroll (mil. dol.)	DIVISION AND STATE	Estab-lish-ments (1,000)	Paid employ-ees (1,000)	Annual payroll (mil. dol.)
U.S. . . .	1,551.5	19,777	265,268	IA.	20.0	240	2,670	MS.	15.5	164	1,868
N.E.	89.8	1,079	15,766	MO.	32.8	418	5,318	W.S.C.	159.5	2,071	26,349
ME.	9.5	98	1,328	ND.	4.9	54	562	AR.	15.3	172	2,105
NH.	8.7	101	1,404	SD.	5.7	61	663	LA.	23.3	305	3,512
VT.	5.3	49	630	NE.	11.5	140	1,487	OK.	19.9	227	2,669
MA.	38.7	503	7,384	KS.	16.8	205	2,445	TX.	101.0	1,368	18,063
RI.	6.6	72	963	S.A.	286.5	3,711	48,647	Mountain	91.5	1,198	15,482
CT.	21.2	256	4,056	DE.	4.8	62	823	MT.	7.1	69	794
M.A.	232.6	2,608	38,276	MD.	28.2	381	5,606	ID.	7.3	84	1,040
NY.	111.2	1,133	17,264	DC.	3.7	49	766	WY.	3.9	39	461
NJ.	49.5	566	9,321	VA.	38.1	511	6,748	CO.	23.9	313	4,180
PA.	71.9	909	11,692	WV.	10.7	115	1,337	NM.	9.7	122	1,485
E.N.C.	251.1	3,458	43,936	NC.	45.1	557	6,958	AZ.	22.2	318	4,168
OH.	64.1	900	11,369	SC.	23.4	281	3,355	UT.	9.6	146	1,741
IN.	34.1	473	5,542	GA.	42.4	562	7,171	NV.	7.8	107	1,613
IL.	65.8	907	12,428	FL.	90.1	1,194	15,882	Pacific	226.4	2,979	44,575
MI.	54.9	752	9,650	E.S.C.	94.1	1,145	13,890	WA.	32.4	416	6,055
WI.	32.2	427	4,945	KY.	22.5	285	3,312	OR.	20.0	250	3,476
W.N.C.	120.0	1,528	18,348	TN.	31.3	402	5,216	CA.	162.2	2,162	32,604
MN.	28.2	409	5,203	AL.	24.7	295	3,495	AK.	3.8	40	733
								HI.	7.9	111	1,707

Source: U.S. Bureau of the Census, *County Business Patterns*, annual.

No. 1268. Retail Trade—Sales, by Metropolitan Area: 1992

[Covers only establishments with payroll. Areas as defined by U.S. Office of Management and Budget, June 30, 1993. CMSA=consolidated metropolitan statistical area. MSA=metropolitan statistical area. For definition, see Appendix II]

METROPOLITAN AREAS RANKED BY VOLUME OF SALES	Total sales (mil. dol.)	Sales per capita (dol.)	METROPOLITAN AREAS RANKED BY VOLUME OF SALES	Total sales (mil. dol.)	Sales per capita (dol.)
New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA	140,681	7,159	Atlanta, GA MSA	26,525	8,461
Los Angeles-Riverside-Orange County, CA CMSA	107,567	7,141	Seattle-Tacoma-Bremerton, WA CMSA	26,436	8,440
Chicago-Gary-Kenosha, IL-IN-WI CMSA	64,858	7,721	Minneapolis-St. Paul, MN-WI MSA	22,603	8,637
Washington-Baltimore, DC-MD-VA-WV CMSA	54,251	7,849	Cleveland-Akron, OH CMSA	20,840	7,218
San Francisco-Oakland-San Jose, CA CMSA	52,731	8,226	San Diego, CA MSA	19,216	7,386
Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA	46,633	7,867	St. Louis, MO-IL MSA	19,145	7,609
Boston-Worcester-Lawrence, MA-NH-ME-CT CMSA	44,532	8,181	Phoenix-Mesa, AZ MSA	18,724	8,027
Detroit-Ann Arbor-Flint, MI CMSA	41,636	7,952	Tampa-St. Petersburg-Clearwater, FL MSA	18,487	8,734
Dallas-Fort Worth, TX CMSA	35,359	8,406	Denver-Boulder-Greeley, CO CMSA	17,743	8,499
Miami-Fort Lauderdale, FL CMSA	32,182	9,702	Pittsburgh, PA MSA	17,575	7,309
Houston-Galveston-Brazoria, TX CMSA	30,576	7,740	Portland-Salem, OR-WA CMSA	15,542	8,183
			Cincinnati-Hamilton, OH-KY-IN CMSA	13,739	7,379
			Milwaukee-Racine, WI CMSA	12,747	7,825
			Kansas City, MO-KS MSA	12,655	7,840
			Indianapolis, IN MSA	12,352	8,671
			Orlando, FL MSA	12,343	9,470
			Columbus, OH MSA	12,224	8,787

Source: U.S. Bureau of the Census, *1992 Census of Retail Trade*, RC92-A-52.

No. 1269. Retail Sales, by Type of Store and State: 1993 and 1994—Continued

[See headnote, page 770]

REGION, DIVISION, AND STATE	AUTOMOTIVE DEALERS		EATING AND DRINKING PLACES		GASOLINE SERVICE STATIONS		BUILDING MATERIALS DEALERS ³		APPAREL AND ACCESSORIES STORES		FURNITURE AND APPLIANCE STORES ⁴	
	1993	1994	1993	1994	1993	1994	1993	1994	1993	1994	1993	1994
U.S.	453,308	521,583	208,023	229,542	135,802	142,342	112,997	116,109	105,961	107,916	114,345	125,302
Northeast	77,677	88,514	39,817	42,320	22,606	23,130	21,090	20,597	26,956	27,184	20,553	21,725
N.E.	19,393	21,381	12,467	13,244	6,763	7,033	7,010	6,395	6,984	6,934	4,889	5,369
ME	2,009	1,982	1,124	1,069	747	747	872	759	509	586	374	368
NH	2,361	2,349	1,130	1,105	616	616	967	794	600	621	585	585
VT	873	950	534	514	334	329	446	390	241	219	188	170
MA	8,060	9,160	5,923	6,476	2,672	2,933	2,516	2,425	3,261	3,333	2,097	2,419
RI	1,156	1,193	905	945	503	511	427	325	466	363	265	309
CT	4,934	5,747	2,852	3,135	1,891	1,972	1,782	1,702	1,907	1,811	1,380	1,518
M.A.	58,284	67,134	27,349	29,076	15,843	16,097	14,081	14,203	19,971	20,250	15,664	16,356
NY	22,929	25,411	12,880	13,856	6,015	6,515	6,050	6,274	9,674	10,166	7,235	7,585
NJ	14,731	17,432	5,823	6,450	3,851	3,903	3,105	3,090	4,943	5,137	4,017	4,325
PA	20,624	24,290	8,646	9,080	5,977	5,679	4,926	4,839	5,355	4,947	4,412	4,445
Midwest	120,040	136,512	53,217	57,306	35,103	36,298	27,176	30,066	22,230	21,920	26,656	29,979
E.N.C.	82,326	94,116	38,661	41,077	22,563	23,576	18,450	20,385	16,163	15,869	19,446	22,506
OH	21,688	23,645	10,254	11,039	6,086	6,235	4,561	5,006	3,588	3,641	4,795	5,440
IN	11,100	11,962	4,782	5,294	3,101	3,453	2,650	2,790	1,796	1,670	2,226	2,609
IL	21,025	24,157	10,548	11,111	5,454	5,517	4,546	4,690	5,367	5,139	5,522	6,616
MI	19,310	23,010	8,250	8,852	4,964	5,282	4,274	4,858	3,867	3,874	4,536	5,157
WI	9,202	11,343	4,827	4,781	2,958	3,089	2,418	3,042	1,545	1,545	2,367	2,685
W.N.C.	37,714	42,396	14,556	16,229	12,540	12,722	8,726	9,680	6,067	6,050	7,211	7,473
MN	8,868	10,121	3,638	3,941	2,914	3,073	2,462	2,801	1,621	1,631	2,024	1,975
IA	6,013	6,525	2,168	2,347	2,081	2,053	1,319	1,627	941	838	1,027	1,067
MO	11,334	12,697	4,351	5,030	3,671	3,819	2,408	2,577	1,715	1,779	1,931	2,062
ND	1,523	1,695	530	559	532	499	361	395	241	200	219	219
SD	1,577	1,831	564	647	594	595	361	401	238	258	256	276
NE	3,082	3,633	1,318	1,533	1,103	1,123	664	750	530	575	725	823
KS	5,316	5,895	1,988	2,172	1,645	1,560	1,151	1,129	778	788	1,029	1,051
South	163,441	192,032	68,262	78,886	49,247	52,644	39,360	40,172	35,043	36,079	39,758	41,954
S.A.	88,008	100,456	38,573	43,329	24,816	25,257	23,455	22,399	19,882	20,515	22,893	25,994
DE	1,469	1,363	607	641	365	362	445	379	319	278	407	454
MD	9,197	9,698	3,828	4,623	2,503	2,596	2,016	2,087	2,355	2,408	2,468	2,870
DC	176	146	899	1,080	131	185	77	52	373	348	233	294
VA	13,252	13,584	5,355	6,017	3,944	3,926	3,291	3,160	2,938	3,209	3,340	4,277
NC	2,413	2,997	942	1,116	845	976	786	865	449	432	491	571
SC	12,432	14,030	5,391	6,448	3,602	3,792	4,239	4,169	2,813	2,647	3,453	3,636
GA	5,915	6,795	2,696	3,158	2,048	2,118	2,041	1,982	1,584	1,486	1,574	1,647
SA	12,021	14,460	5,376	6,433	3,794	4,065	3,489	3,350	2,682	2,873	3,042	3,600
FL	31,135	37,383	13,479	13,812	7,584	7,237	7,072	6,355	6,371	6,834	7,684	8,645
E.S.C.	24,015	30,267	10,207	12,341	8,925	10,649	6,751	7,560	4,643	4,944	6,197	5,624
KY	5,081	6,538	2,611	3,152	2,318	2,885	1,667	1,948	949	1,039	1,437	1,304
TN	9,193	11,587	3,856	4,689	3,358	3,681	2,439	2,623	1,712	1,821	2,484	2,135
AL	6,684	8,102	2,543	3,033	2,176	2,757	1,770	1,992	1,415	1,469	1,569	1,502
MS	3,057	4,041	1,198	1,467	1,073	1,326	875	997	568	615	708	682
W.S.C.	51,418	61,308	19,482	23,215	15,506	16,739	9,154	10,213	10,518	10,620	10,668	10,336
AR	4,276	5,193	1,224	1,537	1,375	1,671	1,077	1,118	671	640	732	675
LA	6,472	8,462	2,799	3,501	2,257	2,655	1,403	1,715	1,441	1,503	1,517	1,444
OK	5,300	7,237	1,944	2,577	1,535	1,950	908	1,078	1,051	1,020	1,005	1,022
TX	35,370	40,416	13,516	15,600	10,339	10,463	5,766	6,303	7,354	7,458	7,415	7,195
West	92,150	104,525	46,728	51,030	28,847	30,270	25,372	25,274	21,732	22,734	27,378	31,644
Mountain	25,000	29,780	13,903	17,376	7,910	8,511	7,674	7,265	4,556	5,073	7,397	8,405
MT	1,403	1,680	851	1,027	547	501	504	525	249	236	369	427
ID	1,761	2,644	814	1,129	596	697	582	749	282	336	449	624
WY	689	925	409	559	348	495	212	189	131	141	145	176
CO	6,473	7,568	4,042	4,672	1,974	1,936	1,879	1,854	1,254	1,296	2,090	2,434
NM	2,556	2,915	1,428	1,871	832	1,057	855	725	462	514	637	773
AZ	6,990	7,934	3,673	4,629	1,983	2,140	1,981	1,662	1,137	1,371	2,123	2,095
UT	2,679	3,173	1,294	1,590	916	906	812	776	563	575	917	1,001
NV	2,449	2,941	1,391	1,899	713	780	849	785	477	604	667	876
Pacific	67,150	74,745	32,825	33,654	20,937	21,758	17,697	18,009	17,176	17,661	19,982	23,239
WA	8,465	10,822	4,203	4,461	3,000	3,091	2,689	3,089	2,103	2,169	2,414	3,008
OR	6,216	7,232	2,537	2,589	1,881	1,842	1,497	1,822	1,241	1,233	1,448	1,699
CA	49,765	53,675	23,487	24,113	14,982	15,841	12,786	12,346	12,572	12,957	15,411	17,638
AK	756	1,082	632	674	281	355	299	366	288	278	188	252
HI	1,947	1,934	1,966	1,817	792	629	426	387	971	1,023	521	642

- Represents or rounds to zero. ¹ Includes other types of stores, not shown separately. ² Based on number of households as of July 1 as estimated by source. Minus sign (-) indicates decrease. ³ Includes hardware dealers. ⁴ Includes home furnishings stores.

Source: Market Statistics, New York, NY, *The Survey of Buying Power Data Service*, annual (copyright).

No. 1270. Shopping Centers—Number, Gross Leasable Area, and Retail Sales, by Gross Leasable Area: 1990 to 1994

[As of December 31. A shopping center is a group of architecturally unified commercial establishments built on a site that is planned, developed, owned, and managed as an operating unit related in its location, size, and type of shops to the trade area that the unit serves. The unit provides on-site parking in definite relationship to the types and total size of the stores. The data base attempts to include all centers with three or more stores. Estimates are based on a sample of data available on shopping center properties; for details, contact source]

YEAR	Total	GROSS LEASABLE AREA (sq. ft.)					
		Less than 100,001	100,001-200,000	200,001-400,000	400,001-800,000	800,001-1,000,000	More than 1 million
NUMBER							
1990	36,515	23,231	8,756	2,781	1,102	288	357
1992	38,966	24,578	9,467	3,086	1,170	294	371
1993	39,633	24,993	9,611	3,166	1,194	295	374
1994	40,388	25,450	9,784	3,251	1,210	297	376
Percent distribution	100.0	63.0	24.2	8.1	3.0	0.7	0.9
Percent change, 1993-94	1.9	1.8	1.8	2.7	1.3	0.7	0.5
GROSS LEASABLE AREA							
1990 (mil. sq. ft.)	4,390	1,125	1,197	734	618	259	457
1992 (mil. sq. ft.)	4,679	1,190	1,289	807	653	264	475
1993 (mil. sq. ft.)	4,771	1,214	1,312	834	666	265	479
1994 (mil. sq. ft.)	4,861	1,239	1,339	859	675	267	482
Percent distribution	100.0	25.5	27.5	17.7	13.9	5.5	9.9
Percent change, 1993-94	1.9	2.0	2.0	3.0	1.4	0.8	0.6
RETAIL SALES							
1990 (bil. dol.)	706.4	205.1	179.5	108.0	91.7	45.1	77.0
1992 (bil. dol.)	768.2	223.3	195.3	117.2	99.6	49.0	83.8
1993 (bil. dol.)	806.6	234.4	205.0	123.1	104.6	51.5	88.1
1994 (bil. dol.)	851.3	247.3	216.3	129.9	110.3	54.3	93.1
Percent distribution	100.0	29.1	25.4	15.3	13.0	6.4	10.9
Percent change, 1993-94	5.5	5.5	5.5	5.6	5.5	5.5	5.6

No. 1271. Shopping Centers—Number, Gross Leasable Area, and Retail Sales, by State: 1994

[See headnote, table 1270]

DIVISION AND STATE	Number	Gross leasable area (mil. sq. ft.)	Retail sales (bil. dol.)	PERCENT CHANGE, 1993-94			DIVISION AND STATE	Number	Gross leasable area (mil. sq. ft.)	Retail sales (bil. dol.)	PERCENT CHANGE, 1993-94		
				Number	Gross leasable area	Retail sales per sq. ft.					Number	Gross leasable area	Retail sales per sq. ft.
U.S.	40,368	4,861	851.3	1.9	1.9	3.6	VA	1,162	151	25.8	2.1	2.7	3.1
N.E.	2,347	253	44.5	2.2	2.4	4.0	WV	155	21	3.2	-	-	4.2
ME	196	17	3.2	3.7	5.9	1.1	NC	1,412	147	24.1	1.9	1.1	4.2
NH	206	22	3.3	2.0	2.4	5.6	SC	760	73	13.1	1.5	0.8	4.2
VT	106	7	1.3	2.9	2.0	4.6	GA	1,418	150	26.3	1.5	2.4	2.7
MA	925	104	18.9	2.0	2.7	3.3	FL	3,086	390	75.1	1.4	1.3	4.9
RI	187	17	3.1	1.6	2.0	3.5	E.S.C.	2,749	297	51.0	1.3	1.3	3.6
CT	727	86	14.7	2.3	1.4	5.2	KY	593	64	11.7	1.4	0.9	4.0
M.A.	4,170	580	92.8	2.5	2.1	3.5	TN	1,137	125	19.1	1.4	1.3	4.0
NY	1,598	219	37.0	2.2	2.3	3.0	MS	601	70	13.2	1.3	1.4	3.2
NJ	1,051	144	22.7	3.9	2.9	3.3	AL	418	39	7.2	1.0	1.8	2.1
PA	1,521	216	33.1	1.9	1.4	4.1	W.S.C.	4,395	501	106.1	1.3	1.4	3.6
E.N.C.	5,923	766	119.8	1.6	1.6	3.7	AR	339	32	6.4	1.8	1.7	2.7
OH	1,559	221	34.8	1.3	1.3	3.8	LA	676	79	15.6	1.5	2.3	2.8
IN	848	112	18.0	1.6	1.3	3.7	OK	556	58	11.4	1.3	1.9	2.2
IL	1,961	235	34.1	2.3	2.2	3.6	TX	2,824	331	72.7	1.2	1.1	4.1
MI	967	127	21.0	0.9	1.5	3.8	Mountain	2,681	320	60.5	1.9	1.5	4.1
WI	588	72	12.0	1.0	1.4	4.2	MT	91	9	1.7	-	-	5.5
W.N.C.	2,385	301	54.0	1.8	1.3	3.9	ID	140	16	2.8	2.2	0.6	4.0
MN	436	62	11.5	1.9	0.3	5.2	WY	53	6	1.2	-	-	4.8
IA	277	37	6.3	1.8	1.8	3.3	CO	674	87	18.5	0.9	0.8	5.3
MO	834	103	18.9	1.6	1.6	3.6	NM	288	27	5.4	2.1	1.2	3.7
ND	84	9	1.8	5.0	3.1	2.3	AZ	933	110	20.1	1.6	1.7	4.0
SD	51	7	1.1	-	-	5.1	UT	210	29	5.5	1.4	0.9	3.7
NE	245	32	4.8	2.1	1.2	3.9	NV	292	34	5.4	5.8	4.5	1.5
KS	458	51	9.7	1.6	1.6	3.5	Pacific	6,691	769	129.5	2.5	3.3	2.2
S.A.	9,027	1,074	193.1	1.6	1.5	4.2	WA	672	87	14.5	3.2	3.2	2.5
DE	126	19	3.4	1.6	1.3	5.3	OR	441	50	7.6	1.6	1.8	4.1
MD	837	114	20.6	1.3	0.8	4.7	CA	5,350	607	102.8	2.5	3.4	2.0
DC	71	9	1.4	7.6	3.8	1.6	AK	63	8	1.6	5.0	0.6	6.3
							HI	165	17	3.1	3.1	5.8	2.3

- Represents zero.

Source of tables 1270 and 1271: National Research Bureau, Chicago, IL. Data for 1990 published by Monitor Publishing, Clearwater, FL, in *Monitor Magazine*, November/December 1991, (copyright). Data for 1992 published by Communication Channels, Inc., Atlanta, GA, in *Shopping Center World*, March 1993, (copyright). Data for 1993 and 1994 published by International Council of Shopping Centers in *Shopping Centers Today*, April 1994 and 1995, (copyright—Blackburn Marketing Services (U.S.), Inc.).

No. 1272. Merchant Wholesalers—Summary: 1990 to 1995

[Inventories and stock/sales ratios, as of December, seasonally adjusted. Data reflect latest revision. Based on Current Business Survey; see Appendix III. See *Historical Statistics, Colonial Times to 1970*, series T 280-371, for related sales data]

KIND OF BUSINESS	1987 SIC code ¹	1990	1991	1992	1993	1994	1995
SALES (bil. dol.)							
Merchant wholesalers		1,793.8	1,779.6	1,843.7	1,940.6	2,077.4	2,253.2
Durable goods	50	881.2	859.9	906.0	987.1	1,082.3	1,172.9
Motor vehicles, parts, and supplies	501	173.9	166.4	170.3	179.5	197.2	199.0
Furniture and homefurnishings	502	33.9	32.3	33.1	34.9	36.7	39.3
Lumber and construction materials	503	63.6	58.2	63.7	71.7	78.2	75.4
Professional and commercial equipment	504	114.3	124.0	139.2	159.1	165.8	191.3
Metals and minerals, except petroleum	505	77.8	76.0	76.6	80.3	92.6	100.1
Electrical goods	506	116.5	113.3	115.0	131.7	150.2	173.1
Hardware, plumbing and heating equipment	507	52.7	49.9	52.9	55.4	63.7	69.2
Machinery, equipment and supplies	508	157.0	146.5	148.8	160.7	170.0	180.5
Miscellaneous durable goods	509	91.4	93.2	106.3	113.7	127.9	144.9
Nondurable goods	51	912.6	919.7	937.7	953.5	995.1	1,080.3
Paper and paper products	511	51.6	52.1	54.6	59.2	67.8	82.0
Drugs, proprietaries, and sundries	512	51.5	59.6	66.8	72.2	83.5	93.6
Apparel, piece goods, and notions	513	64.9	64.6	67.7	70.2	72.6	72.0
Groceries and related products	514	272.5	277.2	278.3	285.7	288.8	301.3
Farm-product raw materials	515	107.6	104.7	105.9	96.0	95.7	111.7
Chemicals and allied products	516	35.7	37.1	39.0	39.2	41.9	46.6
Petroleum and petroleum products	517	148.5	140.0	142.1	139.5	143.4	154.6
Beer, wine, and distilled beverages	518	49.3	51.6	50.2	51.1	53.0	53.7
Miscellaneous nondurable goods	519	131.0	133.0	133.1	140.4	148.5	164.8
INVENTORIES (bil. dol.)							
Merchant wholesalers		195.6	200.1	207.7	215.9	234.9	254.6
Durable goods	50	126.2	127.1	131.1	135.6	149.0	162.0
Motor vehicles, parts, and supplies	501	23.5	24.1	24.1	24.4	25.5	27.1
Furniture and homefurnishings	502	4.6	4.6	4.8	4.8	4.9	5.0
Lumber and construction materials	503	6.0	5.8	6.3	6.7	7.4	7.6
Professional and commercial equipment	504	15.8	16.8	17.0	17.9	20.5	23.3
Metals and minerals, except petroleum	505	10.7	10.0	10.0	11.1	12.8	12.9
Electrical goods	506	15.9	16.1	17.2	17.5	20.2	23.4
Hardware, plumbing and heating equipment	507	8.5	8.4	8.8	9.3	10.8	11.1
Machinery, equipment and supplies	508	31.5	29.7	30.0	29.2	31.6	35.1
Miscellaneous durable goods	509	9.8	11.4	12.8	14.6	15.2	16.5
Nondurable goods	51	69.4	73.0	76.6	80.2	85.9	92.7
Paper and paper products	511	4.9	5.2	5.6	6.3	7.0	8.6
Drugs, proprietaries, and sundries	512	6.5	7.7	9.0	10.4	11.6	12.8
Apparel, piece goods, and notions	513	9.8	9.5	10.6	11.4	12.2	12.0
Groceries and related products	514	14.7	15.6	16.0	15.7	16.1	16.2
Farm-product raw materials	515	8.8	9.1	9.0	10.0	10.4	12.0
Chemicals and allied products	516	3.1	3.1	3.2	3.7	4.1	4.7
Petroleum and petroleum products	517	4.4	4.5	4.4	4.0	4.9	4.9
Beer, wine, and distilled beverages	518	4.4	4.7	4.3	4.5	4.6	4.6
Miscellaneous nondurable goods	519	12.7	13.6	14.4	14.2	14.9	16.9
STOCK/SALES RATIO							
Merchant wholesalers		1.31	1.34	1.33	1.33	1.29	1.31
Durable goods	50	1.75	1.77	1.67	1.61	1.56	1.59
Motor vehicles, parts, and supplies	501	1.66	1.75	1.64	1.63	1.51	1.55
Furniture and homefurnishings	502	1.71	1.78	1.62	1.69	1.48	1.50
Lumber and construction materials	503	1.33	1.22	1.12	1.01	1.06	1.20
Professional and commercial equipment	504	1.58	1.54	1.39	1.35	1.38	1.35
Metals and minerals, except petroleum	505	1.60	1.58	1.55	1.62	1.53	1.56
Electrical goods	506	1.71	1.72	1.72	1.50	1.50	1.54
Hardware, plumbing and heating equipment	507	1.90	2.01	2.01	1.94	1.90	1.87
Machinery, equipment and supplies	508	2.49	2.47	2.34	2.16	2.11	2.19
Miscellaneous durable goods	509	1.27	1.45	1.37	1.52	1.36	1.35
Nondurable goods	51	0.90	0.94	0.98	1.03	0.99	1.00
Paper and paper products	511	1.16	1.17	1.20	1.21	1.11	1.24
Drugs, proprietaries, and sundries	512	1.49	1.43	1.51	1.65	1.61	1.57
Apparel, piece goods, and notions	513	1.77	1.83	1.80	2.12	2.08	2.00
Groceries and related products	514	0.66	0.67	0.68	0.67	0.64	0.62
Farm-product raw materials	515	1.04	1.08	1.01	1.20	1.20	1.25
Chemicals and allied products	516	0.97	0.98	0.97	1.14	1.10	1.16
Petroleum and petroleum products	517	0.33	0.38	0.39	0.39	0.40	0.37
Beer, wine, and distilled beverages	518	0.95	1.04	1.06	1.06	1.03	1.00
Miscellaneous nondurable goods	519	1.17	1.21	1.41	1.22	1.15	1.19

¹ Based on 1987 Standard Industrial Classification code; see text, section 13.

Source: U.S. Bureau of the Census, *Current Business Reports, Combined Annual and Revised Monthly Wholesale Trade, January 1986 Through January 1996*, (BW/95-RV).

No. 1273. Wholesale Trade—Summary: 1963 to 1992

[Data prior to 1972 based on earlier editions of Standard Industrial Classification (SIC) code. Comparability of data over time is affected by changes in the SIC code; for details, see source. See also *Historical Statistics, Colonial Times to 1970*, series T 43-47, and T 274-279]

ITEM	Unit	1963	1967	1972 ¹	1977 ¹	1982 ¹	1987 ¹	1987 ²	1992 ²
Firms, total ³	1,000	232	233	276	289	335	(NA)	364	387
Establishments, total ³	1,000	308	311	370	383	435	467	470	495
With sales of \$1,000,000 or more	1,000	62	75	103	152	(NA)	(NA)	222	285
Sales, all establishments	Bil. dol.	358	459	695	1,258	1,998	2,524	42,508	43,239
Merchant wholesalers	Bil. dol.	157	206	354	678	1,159	1,477	41,462	41,847
Inventories, end of year	Bil. dol.	20.1	28.1	45.7	82.3	130.7	(NA)	165.1	213.4
Payroll, entire year	Bil. dol.	18.1	23.9	36.9	58.3	92.2	133.2	133.4	173.3
Paid employees, Mar. 12 workweek ⁵	1,000	3,089	3,519	4,026	4,397	4,985	5,581	5,596	5,791

NA Not available. ¹ Based on 1972 SIC code. ² Based on 1987 SIC code. ³ Through 1977 number of firms and establishments in business at end of year; beginning 1982 number of firms and establishments in business at any time during year. ⁴ Revised since publication of report. ⁵ 1963 data for workweek including Nov. 15.

No. 1274. Wholesale Trade, by Type of Operation and Kind of Business: 1987 and 1992

[Based on 1987 Standard Industrial Classification (SIC) code; see text, section 13. See *Historical Statistics, Colonial Times to 1970*, series T 274-287 and T 352-369 for similar but not comparable data]

TYPE OF OPERATION AND KIND OF BUSINESS	ESTABLISH- MENTS ¹ (1,000)		SALES (mil. dol.)		ANNUAL PAYROLL (mil. dol.)		PAID EMPLOYEES ² (1,000)	
	1987	1992	1987	1992	1987	1992	1987	1992
Wholesale trade	469.5	495.5	2,508,258	3,238,520	133,357	173,272	5,596	5,791
Merchant wholesalers	391.0	414.8	1,461,700	1,847,274	100,413	127,987	4,476	4,588
Other operating types	78.6	80.6	1,046,557	1,391,247	32,944	45,285	1,120	1,203
Durable goods	297.3	313.5	1,262,302	1,959,874	82,767	105,155	3,332	3,349
Motor vehicles, parts, and supplies	45.8	47.3	326,625	394,104	9,872	12,065	483	489
Furniture and home furnishings	14.5	16.5	48,123	58,927	3,652	4,612	153	161
Lumber and construction materials	19.1	19.5	79,946	89,764	5,476	6,060	231	211
Professional & commercial equipment	44.2	46.8	175,149	262,974	19,728	26,380	698	685
Metals and minerals, except petroleum	11.1	11.2	114,528	118,322	4,038	4,684	143	138
Electrical goods	35.3	39.3	179,727	227,784	12,104	15,070	441	436
Hardware, plumbing, heating equipment	23.1	24.7	57,126	76,088	5,610	7,106	235	241
Machinery, equipment, supplies	71.7	73.9	178,892	230,004	16,731	21,267	682	690
Miscellaneous durable goods	32.3	34.3	102,185	135,906	5,556	7,912	266	299
Nondurable goods	172.2	182.0	1,245,956	1,644,647	50,589	68,117	2,264	2,442
Paper and paper products	16.8	19.7	83,173	106,580	5,202	6,939	228	269
Drugs, proprietaries, and sundries	4.9	6.1	64,280	129,306	2,968	5,368	120	158
Apparel, piece goods, and notions	16.9	19.6	81,476	109,203	4,661	6,522	181	196
Groceries and related products	42.1	42.9	380,945	504,567	16,729	21,723	763	812
Farm-product raw materials	12.6	11.6	117,606	136,869	1,847	2,100	117	109
Chemicals and allied products	12.7	14.2	94,620	132,471	3,847	5,596	131	147
Petroleum and petroleum products	16.7	16.1	234,874	281,585	3,658	4,447	175	169
Beer, wine, and distilled beverages	5.8	5.3	49,433	59,487	3,849	4,670	146	142
Miscellaneous nondurable goods	43.7	46.8	139,550	184,577	7,828	10,754	404	441

¹ Number of establishments in business at any time during the year. ² Revised since publication of report. ³ For pay period including March 12.

Source of tables 1273 and 1274: U.S. Bureau of the Census, *U.S. Census of Business: 1963*, vol. IV; *1967*, vol. III; and *Census of Wholesale Trade: 1972*, vol. I; *1977*, WC77-A-52; *1982*, WC82-A-52; *1987*, WC87-A-52 and *1992*, WC92-A-52.

No. 1275. Exported Services, by Selected Kinds of Business: 1992

[For establishments with payroll]

KIND OF BUSINESS	1987 SIC code ¹	Estab- lishments	Receipts (mil. dol.)	ESTABLISHMENTS WITH RECEIPTS FROM EXPORTED SERVICES		
				Number	Receipts (mil. dol.)	Receipts from exported services (mil. dol.)
Business services	73	306,551	274,892	12,326	38,254	6,961
Advertising	731	19,023	19,456	1,408	1,640	91
Credit reporting and collection	732	7,472	6,151	106	105	6
Mailing, reproduction, stenographic	733	32,086	18,339	939	1,041	107
Services to dwellings and other buildings	734	57,649	19,003	198	95	6
Miscellaneous equipment rental and leasing	735	24,816	21,778	329	1,265	192
Personnel supply services	736	31,166	38,163	588	721	205
Computer and data processing services	737	59,052	101,073	6,770	30,024	5,802
Miscellaneous business services	738	75,287	50,929	1,988	3,363	551
Legal services	81	151,737	101,114	5,365	20,524	1,482
Engineering and architectural services	871	68,127	78,770	3,832	18,729	2,739
Accounting, auditing, and bookkeeping	872	79,097	34,038	1,131	3,575	91
873 ex.						
Research and testing services	8733	13,531	22,690	1,771	5,012	1,006
Management and public relations	874	72,130	57,321	5,655	7,212	2,002

¹ Based on 1987 Standard Industrial Classification; see text, section 13.

Source: U.S. Bureau of the Census, *1992 Census of Service Industries*, Subject Series, SC92-S-5.

No. 1276. Selected Service Industries—Summary: 1987 and 1992

[For establishments with payroll]

KIND OF BUSINESS	1987 SIC code ¹	ESTABLISH- MENTS ² (1,000)		RECEIPTS OR EXPENSES ³ (mil. dol.)		PAID EMPLOYEES ⁴ (1,000)	
		1987	1992	1987	1992	1987	1992
Firms subject to Federal income tax⁵	(X)	1,626	1,825	772,194	1,202,613	16,055	19,290
Hotels and other lodging places ⁶	70 ex. 704	47	49	51,865	69,204	1,411	1,489
Personal services	72	185	197	31,491	43,280	1,105	1,218
Business services	73	252	307	166,322	274,892	4,414	5,542
Automotive repair, services, and parking	75	151	172	51,423	70,033	785	864
Miscellaneous repair services	76	66	72	20,838	30,732	346	428
Amusement and recreation services and museums ⁷	78, 79, 84	99	115	57,638	92,915	1,094	1,382
Health services	80	407	442	182,289	299,067	3,592	4,453
Legal services	81	138	152	66,998	101,114	808	924
Social services	83	43	59	7,330	13,349	357	505
	87 ex.						
Engineering and management services ⁸	8733	205	233	127,344	192,819	1,969	2,271
Firms exempt from Federal income tax⁵	(X)	176	209	253,284	423,900	6,737	8,109
	8011 pt.,						
Selected health services	8021 pt.						
	805, 6, 8, 9	19	24	184,920	312,050	4,648	5,565
Social services	83	63	82	26,884	47,170	1,110	1,407
Selected membership organizations	861, 2, 4, 9	68	72	22,028	33,795	539	603
	873, 4 ex.						
Research, testing, and consulting services ⁹	8744	4	6	8,837	14,314	121	147

X Not applicable. ¹ Based on 1987 Standard Industrial Classification; see text, section 13. ² Number of establishments in business at any time during the year. ³ Receipts refer to establishments subject to Federal income tax. Expenses refer to establishments exempt from Federal income tax. ⁴ For pay period including March 12. ⁵ Includes other kinds of business, not shown separately. ⁶ Excludes membership lodging. ⁷ Includes motion pictures. ⁸ Except noncommercial research organizations. ⁹ Excludes facilities support management services.

Source: U.S. Bureau of the Census, 1992 *Census of Service Industries*, Geographic Area Series, SC92-A-52.

No. 1277. Selected Service Industries—Revenue and Expenses for Tax-Exempt Firms: 1990 to 1994

[In billions of dollars. Estimated from a sample of employer firms only]

KIND OF BUSINESS	1987 SIC code ¹	REVENUE			EXPENSES		
		1990	1993	1994	1990	1993	1994
Selected amusement and recreation services ²	792, 7991, 7997, 7999	7.9	9.8	10.5	7.6	9.7	10.6
Offices and clinics of doctors of medicine	801	12.9	19.1	20.7	12.5	18.6	20.1
Nursing and personal care facilities	805	12.1	16.6	18.0	12.0	16.3	17.7
Hospitals	806	233.6	293.3	304.8	225.6	285.1	301.4
Home health care services	808	3.9	6.8	7.9	3.6	6.5	7.6
Health and allied services, n.e.c.	809	5.3	8.0	9.0	5.2	7.8	8.7
Social services	83	45.3	58.7	62.8	39.4	51.8	55.4
Individual and family social services	8322	13.0	17.5	19.4	12.6	16.9	18.8
Job training and related services	8331	4.9	6.2	6.7	4.5	6.1	6.5
Child day care services	8351	2.9	4.1	4.5	3.0	3.9	4.4
Residential care	8361	8.8	12.0	12.8	8.6	11.4	12.2
Selected membership organizations ³	86 (pt)	31.5	38.2	39.4	28.6	36.0	36.4
Research and testing services	873	11.0	13.2	14.0	10.0	13.0	13.4

¹ Standard Industrial Classification; see text, section 13. ² Covers theatrical producers, bands, orchestras, and entertainers (SIC 792); physical fitness facilities (SIC 7991); membership sports and recreation clubs (SIC 7997); and amusement and recreation services, not elsewhere classified (SIC 7999). ³ Includes business associations (SIC 861); professional membership organizations (SIC 862); civic, social, and fraternal organizations (SIC 864); and other membership organizations, except labor unions and political and religious organizations (SIC 869).

Source: U.S. Bureau of the Census, *Current Business Reports, Service Annual Survey: 1994* (BS/94).

No. 1278. National Nonprofit Associations—Number, by Type: 1980 to 1994

[Data compiled during last few months of year previous to year shown and the beginning months of year shown]

TYPE	1980	1985	1990	1994	TYPE	1980	1985	1990	1994
Total	14,726	19,121	22,289	22,512	Fraternal, foreign interest,				
Trade, business,					nationality, ethnic	435	492	573	548
commercial	3,118	3,719	3,918	3,768	Religious	797	953	1,172	1,227
Agriculture	677	882	940	1,119	Veteran, hereditary,				
Legal, governmental,					patriotic	208	281	462	577
public admin., military	529	658	792	781	Hobby, avocational	910	1,311	1,475	1,555
Scientific, engineering, tech	1,039	1,270	1,417	1,347	Athletic sports	504	737	840	838
Educational	12,376	2,822	2,291	1,289	Labor unions	235	252	253	245
Cultural	(¹)	(¹)	1,886	1,904	Chambers of Commerce ²	105	142	168	169
Social welfare	994	1,450	1,705	1,852	Greek and non-Greek				
Health, medical	1,413	1,886	2,227	2,331	letter societies	318	331	340	335
Public affairs	1,068	1,935	2,249	2,169	Fan clubs	(NA)	(NA)	581	458

NA Not available. ¹ Data for cultural associations included with educational associations. ² National and binational. Source: Gale Research Inc., Detroit, MI. Compiled from *Encyclopedia of Associations*, annual (copyright).

No. 1279. Service Industries—Summary of Establishments, by Tax Status: 1992

[See *Historical Statistics, Colonial Times to 1970*, series T 391-443, for similar but not comparable data]

KIND OF BUSINESS	1987 SIC code ¹	ALL ESTABLISHMENTS		ESTABLISHMENTS WITH PAYROLL			
		Establishments ² (1,000)	Receipts or revenues ³ (mil. dol.)	Establishments ² (1,000)	Receipts or revenues ³ (mil. dol.)	Annual payroll (mil. dol.)	Paid employees ⁴ (1,000)
Firms subject to Federal income tax⁵	(X)	8,593.5	1,345,146	1,825.4	1,202,613	452,697	19,290
Hotels and other lodging places ^{5,6}	70 ex. 704	92.9	71,038	48.6	69,204	19,633	1,489
Hotels and motels	701	69.1	68,508	41.7	67,193	19,187	1,456
Personal services ⁵	72	1,320.9	59,598	197.1	43,280	14,379	1,218
Laundry, cleaning, and garment services	721	124.4	18,805	55.8	17,140	5,588	426
Beauty and barber shops	723, 4	471.6	15,951	87.7	10,347	4,428	402
Funeral service and crematories	726	25.2	7,588	15.6	7,145	1,856	88
Business services ⁵	73	2,056.2	309,439	306.6	274,892	109,299	5,542
Advertising ⁵	731	91.6	22,673	19.0	19,456	7,223	196
Advertising agencies	7311	(NA)	(NA)	13.9	13,608	5,649	132
Credit reporting and collection	732	14.6	6,377	7.5	6,151	2,163	98
Mailing, reproduction, stenographic	733	154.5	20,990	32.1	18,339	5,522	235
Direct mail advertising services	7331	(NA)	(NA)	3.9	6,434	1,777	79
Services to dwellings and other buildings	734	460.5	23,586	57.6	19,003	9,164	818
Miscellaneous equipment rental and leasing	735	52.4	22,782	24.8	21,778	4,905	200
Personnel supply services ⁵	736	54.1	38,709	31.2	38,163	26,436	1,975
Help supply services	7363	(NA)	(NA)	19.0	33,587	24,075	1,842
Computer and data processing services ⁵	737	223.6	104,650	59.1	101,073	35,598	886
Computer programming services	7371	(NA)	(NA)	23.3	23,548	10,890	243
Prepackaged software	7372	(NA)	(NA)	7.1	20,802	6,614	131
Computer integrated systems design	7373	(NA)	(NA)	5.0	14,805	4,151	98
Data processing and preparation	7374	(NA)	(NA)	7.3	20,200	6,796	230
Computer maintenance and repair	7378	(NA)	(NA)	5.0	7,353	2,300	63
Detective and armored car services	7381	(NA)	(NA)	11.6	9,193	5,794	482
Auto repair, services, and parking ⁵	75	454.3	78,512	172.0	70,033	15,550	864
Automotive rentals, no drivers	751	22.2	20,906	10.6	20,574	2,757	132
Truck rental and leasing, no drivers	7513	(NA)	(NA)	4.3	7,445	1,029	42
Passenger car rental	7514	(NA)	(NA)	4.9	10,280	1,475	81
Automotive repair shops	753	334.5	46,200	128.7	39,746	10,337	520
Top and body repair and paint shops	7532	(NA)	(NA)	35.0	12,262	3,445	166
General automotive repair shops	7538	(NA)	(NA)	64.8	17,773	4,406	230
Automotive services, except repair	754	85.8	7,661	22.5	6,047	1,776	160
Miscellaneous repair services ⁵	76	269.8	35,237	71.6	30,732	9,695	428
Electrical repair shops	762	71.6	11,875	21.2	10,667	3,707	162
Amusement and recreation services ^{5,7}	78, 79, 84	691.7	103,556	114.8	92,915	25,357	1,382
Motion picture prod., distribution, services	781, 2	54.1	34,289	13.0	33,062	8,084	249
Producers, orchestras, entertainers	792	288.6	13,054	10.1	8,625	2,895	69
Commercial sports	794	71.6	9,010	3.8	7,594	4,022	90
Health services	80	1,005.5	321,650	441.7	299,067	129,093	4,453
Offices and clinics of doctors of medicine	801	328.9	151,824	197.7	141,429	68,732	1,557
Offices and clinics of dentists	802	138.5	36,939	108.8	35,523	13,039	565
Offices, clinics of other health practitioners	804	243.0	23,892	74.7	18,926	6,150	283
Nursing and personal care facilities	805	51.8	34,742	15.0	33,990	15,954	1,135
Hospitals ⁵	806	(NA)	(NA)	1.4	31,083	10,556	428
General medical and surgical hospitals	8062	(NA)	(NA)	0.7	24,162	8,013	323
Medical and dental laboratories ⁵	807	29.4	15,172	16.0	14,460	4,804	178
Medical laboratories	8071	(NA)	(NA)	8.4	12,511	3,980	139
Home health care services	808	(NA)	(NA)	8.0	10,414	4,853	342
Legal services	81	326.9	108,443	151.7	101,114	39,328	924
Selected educational services	823, 4, 9	240.7	9,158	14.7	7,242	2,457	133
Social services	83	617.4	18,201	59.1	13,349	5,466	505
Engineering and architectural services ⁵	871	225.4	83,033	68.1	78,770	32,745	825
Engineering services	8711	131.3	67,716	41.8	65,245	27,247	658
Architectural services	8712	71.6	12,682	17.9	11,244	4,408	122
Accounting, auditing, and bookkeeping	872	325.5	37,191	79.1	34,038	14,001	521
Research and testing services ⁵	873 ex. 8733	30.4	22,910	13.5	22,690	9,227	282
Management and public relations ⁵	874	735.8	72,490	72.1	57,321	23,371	644
Management services	8741	111.0	23,774	19.7	21,728	8,516	278
Management consulting services	8742	(NA)	(NA)	33.8	22,629	9,620	212
Firms exempt from Federal income tax⁵	(X)	(NA)	(NA)	208.9	446,256	186,672	8,109
Nursing and personal care facilities	805	(NA)	(NA)	5.9	15,220	7,591	498
Hospitals	806	(NA)	(NA)	5.7	279,735	126,202	4,566
Hospitals, excluding government	806	(NA)	(NA)	3.6	203,360	87,062	3,252
Social services ⁵	83	(NA)	(NA)	81.7	53,672	19,331	1,407
Individual and family social services	832	(NA)	(NA)	28.9	16,046	6,381	434
Residential care	836	(NA)	(NA)	15.0	10,615	4,830	319
Business associations	861	(NA)	(NA)	14.3	11,068	3,157	102
Civic, social, and fraternal associations	864	(NA)	(NA)	41.8	13,176	3,657	355
Research and testing services	873	(NA)	(NA)	3.8	12,535	4,511	126

NA Not available. ¹ Based on 1987 Standard Industrial Classification; see text, section 13. ² Represents the number of establishments in business at any time during year. ³ Receipts refer to establishments subject to Federal income tax. Revenues refer to establishments exempt from Federal income tax. ⁴ For pay period including March 12. ⁵ Includes other kinds of business, not shown separately. ⁶ Excludes membership lodging. ⁷ Includes motion pictures and museums. ⁸ Excludes motion picture producers. ⁹ Excludes noncommercial research organizations.

Source: U.S. Bureau of the Census, 1992 *Census of Service Industries*, SC92-A-52 and SC92-N-1.

No. 1280. Services—Establishments, Employees, and Payroll: 1990 and 1993

[Covers establishments with payroll. Employees are for the week including March 12. Most government employees are excluded. For statement on methodology, see Appendix III]

KIND OF BUSINESS	1987 SIC code ¹	ESTABLISHMENTS (1,000)		EMPLOYEES (1,000)		PAYROLL (bil. dol.)	
		1990	1993	1990	1993	1990	1993
Services, total²	(I)	2,059.3	2,289.3	28,800	32,259	599.4	745.7
Hotels and other lodging places	70	50.6	52.9	1,529	1,527	19.1	21.5
Hotels and motels	701	39.2	42.6	1,463	1,477	18.3	20.7
Personal services ²	72	186.1	200.5	1,196	1,253	13.5	15.2
Laundry, cleaning, and garment services	721	50.4	56.6	418	442	5.2	5.9
Drycleaning plants, except rug	7216	17.6	22.6	148	167	1.6	1.9
Beauty shops	723	76.1	83.2	371	397	3.9	4.4
Barber shops	724	5.1	4.8	16	15	0.2	0.2
Funeral service and crematories	726	14.9	15.3	85	90	1.7	1.9
Business services ²	73	292.3	322.7	5,119	5,832	98.1	123.0
Advertising	731	19.1	19.7	204	211	7.3	7.7
Advertising agencies	7311	11.1	13.6	137	133	5.4	5.8
Credit reporting and collection	732	6.6	7.4	94	106	2.0	2.4
Mailing, reproduction, stenographic ²	733	26.2	32.6	233	251	5.1	5.9
Direct mail advertising services	7331	3.5	4.0	84	84	1.7	1.9
Commercial art and graphic design	7336	9.0	12.3	52	52	1.5	1.6
Services to buildings	734	48.5	60.2	802	863	8.3	9.9
Misc. equipment rental and leasing	735	22.6	24.9	209	209	4.9	5.4
Personnel supply services ²	736	27.0	32.1	1,518	1,992	20.6	30.2
Employment agencies	7361	12.8	12.4	247	175	4.3	3.3
Help supply services	7363	13.3	19.6	1,210	1,817	15.6	26.9
Computer and data processing services ²	737	40.5	62.6	773	966	28.5	40.5
Computer programming services	7371	12.4	23.2	217	262	8.9	12.1
Prepackaged software	7372	3.8	7.0	76	142	3.5	7.4
Computer integrated systems design	7373	3.3	5.2	82	115	3.5	5.1
Data processing and preparation	7374	6.8	7.1	229	236	6.4	7.6
Computer maintenance and repair	7378	3.3	4.9	53	62	1.9	2.4
Miscellaneous business services	738	62.7	80.0	1,093	1,230	17.2	20.7
Detective and armored car services ²	7381	9.4	11.7	467	490	5.2	6.2
Automotive repair, services, and parking	75	156.6	174.6	877	904	15.2	17.0
Automotive rentals, no drivers ²	751	10.5	10.3	147	139	2.9	3.1
Truck rental and leasing, no drivers	7513	4.0	4.1	51	47	1.2	1.2
Passenger car rental	7514	4.5	4.8	78	83	1.3	1.6
Automotive repair shops ²	753	112.7	131.6	507	537	9.6	11.2
Top and body repair and paint shops	7532	30.5	35.1	164	171	3.2	3.7
General automotive repair shops	7538	54.8	67.3	214	240	3.8	4.8
Automotive services, except repair	754	18.1	23.3	145	171	1.5	2.0
Miscellaneous repair services	76	67.4	72.8	403	439	8.7	10.4
Electrical repair shops	762	17.2	21.1	115	161	2.6	3.9
Motion pictures ²	78	35.4	42.5	430	501	8.6	10.2
Motion picture production and services	781	9.2	12.0	189	228	5.9	7.3
Motion picture distribution and services	782	1.0	1.6	24	33	0.9	1.1
Motion picture theaters	783	7.0	6.8	107	104	0.8	0.8
Video tape rental	784	16.4	22.0	103	134	0.8	1.0
Amusement and recreation services ²	79	75.2	88.1	1,032	1,201	16.1	21.1
Producers, orchestras, entertainers	792	9.7	13.9	126	162	3.3	4.3
Commercial sports	794	3.3	4.0	79	93	3.0	4.6
Amusement parks	7996	0.7	0.9	69	85	1.1	1.4
Membership sports and recreation clubs	7997	13.1	14.7	242	265	3.4	4.1
Health services ²	80	436.7	471.9	8,811	10,403	213.8	283.0
Offices and clinics of medical doctors	801	193.6	200.6	1,387	1,577	63.0	76.3
Offices and clinics of dentists	802	104.7	109.8	533	581	11.6	14.2
Offices of other health practitioners	804	62.5	77.7	250	312	5.0	6.9
Offices and clinics of chiropractors	8041	22.9	28.3	73	89	1.3	1.7
Nursing and personal care facilities	805	19.1	21.4	1,461	1,689	18.6	24.7
Hospitals ³	806	6.3	7.4	4,325	5,093	99.2	136.7
Medical and dental laboratories	807	14.4	16.0	158	187	3.8	5.1
Medical laboratories	8071	7.1	8.4	118	147	3.0	4.2
Home health care services	808	7.7	11.6	351	594	4.8	9.6
Legal services	81	142.4	158.3	932	962	36.0	40.7
Elementary and secondary schools	821	14.3	16.7	451	539	6.6	8.7
Colleges and universities	822	3.0	3.5	1,082	1,219	19.2	24.5
Social services ²	83	115.6	146.0	1,750	2,029	20.9	26.9
Child day care services	835	39.0	52.5	405	503	3.4	4.8
Residential care	836	21.0	27.9	417	491	5.4	6.9
Museums, botanical, zoological gardens	84	3.2	3.6	64	74	1.1	1.3
Business associations	861	12.7	14.5	99	106	2.7	3.4
Civic and social associations	864	40.0	41.9	366	369	3.7	3.9
Engineering and management services ²	87	201.1	249.8	2,473	2,590	79.8	91.2
Engineering services	8711	33.1	41.5	652	656	24.9	27.4
Architectural services	8712	15.7	17.8	140	122	4.8	4.5
Accounting, auditing, and bookkeeping	872	67.9	81.4	524	543	13.8	15.2
Research and testing services	873	14.9	18.2	393	429	12.3	14.8
Management services	8741	15.3	21.9	286	358	7.7	10.8
Management consulting services	8742	24.5	35.8	226	253	8.6	11.1
Facilities support services	8744	0.7	1.0	70	76	2.2	2.3

¹ Based on 1987 Standard Industrial Classification; see text, section 13. ² Includes kinds of business not shown separately. ³ Includes government employees.

No. 1281. Service Industries—Annual Receipts of Taxable Firms: 1985 to 1994

[In billions of dollars. Covers employer and nonemployer firms except as noted. Estimated]

KIND OF BUSINESS	1987 SIC code ¹	1985	1989	1990	1991	1992	1993	1994
Hotels and other lodging places ²	70 ex. 704	45.4	61.2	64.2	65.3	71.0	74.5	80.3
Hotels and motels.	701	43.5	59.1	62.0	63.1	68.5	71.8	77.2
Personal services ³	72	36.7	51.8	54.7	54.6	59.6	61.5	63.7
Laundry, cleaning, and garment services	721	12.8	16.6	17.3	17.6	18.8	19.1	19.8
Drycleaning plants, except rug cleaning	7216	3.8	4.8	4.4	4.5	5.5	5.5	5.7
Beauty shops	723	9.0	12.5	12.8	13.1	14.4	14.6	15.2
Barber shops.	7241	1.2	1.4	1.4	1.5	1.5	1.5	1.6
Funeral service and crematories	726	5.2	6.4	6.8	7.1	7.6	8.2	8.5
Business services ³	73	155.9	251.6	280.7	287.2	309.4	338.5	379.1
Advertising	731	14.9	20.3	22.0	21.3	22.7	23.9	25.2
Advertising agencies	7311	11.1	14.8	16.1	15.2	16.0	16.9	17.7
Credit reporting and collection.	732	3.7	5.4	5.8	6.0	6.4	7.0	7.2
Mailing, reproduction, stenographic ³	733	14.5	19.7	20.8	20.4	21.0	22.8	24.1
Direct mail advertising services	7331	3.8	6.0	7.0	6.5	6.8	7.7	8.1
Commercial art and graphic design	7336	(NA)	(NA)	6.1	6.1	6.2	6.3	6.9
Services to dwellings and other buildings	734	13.3	20.3	22.3	22.4	23.6	24.0	26.8
Miscellaneous equipment rental and leasing	735	(NA)	21.0	23.1	22.6	22.8	24.6	26.6
Personnel supply services	736	14.7	28.6	32.5	33.4	38.7	43.0	49.8
Employment agencies	7361	3.7	5.4	6.2	5.2	5.0	5.5	6.3
Help supply services	7363	(NA)	23.2	26.4	28.3	33.7	37.4	43.4
Computer and data processing services ³	737	45.1	78.7	88.3	94.4	104.7	117.0	133.6
Computer programming services	7371	(NA)	(NA)	21.3	23.4	25.0	28.0	32.6
Prepackaged software	7372	(NA)	(NA)	16.5	18.3	21.2	24.7	27.7
Computer integrated systems design	7373	(NA)	(NA)	12.9	13.8	15.2	17.1	19.0
Data processing and preparation	7374	(NA)	(NA)	17.8	18.8	20.4	22.6	26.7
Computer maintenance and repair	7378	(NA)	(NA)	7.0	6.9	7.7	7.5	7.7
Miscellaneous business services	738	(NA)	57.7	65.8	66.6	69.7	76.2	85.9
Detective and armored car services ³	7381	(NA)	(NA)	9.0	9.6	9.7	10.2	10.6
Automotive repair, services, and parking ³	75	51.7	71.0	73.7	71.5	78.5	84.3	91.7
Automotive rentals, no drivers ³	751	14.6	19.6	20.8	20.3	20.9	22.2	23.3
Truck rental and leasing, without drivers	7513	5.5	7.9	8.5	7.9	7.6	7.7	8.1
Passenger car rental	7514	(NA)	(NA)	9.0	9.5	10.4	11.4	12.1
Automotive repair shops ³	753	30.5	42.0	43.5	41.2	46.2	49.6	54.5
Top & body repair & paint shops	7532	(NA)	13.1	13.5	12.8	13.9	14.8	16.0
General automotive repair shops	7538	(NA)	(NA)	19.6	17.7	21.3	23.0	25.8
Automotive services, except repair.	754	(NA)	6.2	6.5	6.7	7.7	8.4	9.6
Miscellaneous repair services.	76	20.7	30.1	32.8	32.4	35.2	36.2	39.5
Electrical repair shops.	762	(NA)	9.6	11.3	11.3	11.9	12.3	13.0
Motion pictures	78	21.5	36.2	40.0	42.8	45.7	50.2	54.2
Motion picture produc., distribution, allied services	781,2	15.0	26.4	28.9	31.6	34.3	38.0	41.1
Motion picture theaters	783	3.8	5.4	6.1	6.2	5.9	6.1	6.5
Video tape rental	784	(NA)	4.4	5.0	5.0	5.5	6.0	6.7
Amusement and recreation services ³	79	31.2	44.5	50.1	51.7	57.7	64.0	69.2
Producers, orchestras, entertainers	792	6.4	8.4	10.7	11.7	13.1	15.8	16.9
Commercial sports	794	5.0	7.6	8.6	8.6	9.0	9.1	9.4
Amusement parks	7996	2.6	4.6	4.9	4.8	5.4	5.7	5.9
Membership sports and recreation clubs.	7997	3.5	4.5	4.8	5.2	5.4	6.0	6.4
Health services ^{3,4}	80	147.4	241.6	271.2	293.9	321.7	337.9	356.5
Offices and clinics of doctors of medicine	801	72.1	117.2	128.9	138.6	151.8	155.2	161.6
Offices and clinics of dentists	802	20.6	29.3	31.5	33.3	36.9	39.2	42.1
Offices of other health practitioners	804	7.9	17.1	20.1	21.4	23.9	25.6	26.3
Offices and clinics of chiropractors	8041	2.7	5.0	5.5	5.6	6.6	7.1	7.2
Nursing and personal care facilities	805	17.5	25.8	30.1	32.9	34.7	37.4	39.6
Hospitals.	806	15.7	23.5	26.5	28.8	31.1	32.9	34.1
Medical and dental laboratories.	807	5.4	10.3	12.0	13.6	15.2	16.3	18.1
Medical laboratories.	8071	3.9	8.5	10.0	11.5	12.9	14.0	15.6
Home health care services.	808	(NA)	5.6	7.6	9.1	11.2	13.0	14.9
Legal services ⁴	81	52.8	89.1	97.6	100.0	108.4	111.7	113.7
Social services ⁴	83	(NA)	(NA)	15.5	16.4	18.2	19.9	22.0
Child day care services	8351	2.6	6.0	7.1	7.4	8.7	9.6	10.6
Residential care.	8361	(NA)	4.1	4.6	4.9	4.9	5.3	5.7
Museums, botanical, zoological gardens. ⁴	84	(NA)	(NA)	0.1	0.2	0.2	0.2	0.2
Engineering and management services ³	87	(NA)	183.5	198.4	202.7	215.6	225.1	239.7
Engineering services.	8711	(NA)	(NA)	64.8	65.8	67.7	67.8	69.6
Architectural services	8712	(NA)	(NA)	13.0	12.3	12.7	13.5	14.6
Accounting, auditing, & bookkeeping	8721	21.2	32.3	32.6	33.7	37.2	40.1	43.3
Research and testing services ⁵	873, ex. 8733	(NA)	18.1	20.4	20.9	22.9	25.1	26.6
Management services	8741	(NA)	(NA)	20.6	21.8	23.8	24.7	27.1
Management consulting services.	8742	(NA)	(NA)	28.9	29.8	31.9	33.8	37.0
Facilities support services	8744	(NA)	4.8	5.3	5.6	5.6	5.4	6.3
Arrangement of passenger transportation ⁴	472	6.3	11.0	12.3	11.4	11.9	12.5	13.4
Real estate agents and managers ⁴	653	31.3	62.3	63.0	63.2	73.1	80.9	84.6

NA Not available. ¹ Standard Industrial Classification; see text, section 13. ² Excludes those on membership basis. ³ Includes other kinds of businesses, not shown separately. ⁴ Covers employer firms only. ⁵ Excludes noncommercial research organizations.

Source: U.S. Bureau of the Census, *Current Business Reports, Service Annual Survey: 1994 (BS/94)*; and unpublished data.

No. 1282. Service Industries—Summary of Establishments, by State: 1992

[Based on 1987 Standard Industrial Classification code; see text, section 13]

DIVISION AND STATE	FIRMS SUBJECT TO FEDERAL INCOME TAX						TAX-EXEMPT FIRMS			
	All establishments		Establishments with payroll				Establishments with payroll			
	Establishments ¹ (1,000)	Receipts (mil. dol.)	Establishments (1,000)	Receipts (mil. dol.)	Payroll (mil. dol.)	Paid employ- ees ² (1,000)	Establishments ¹ (1,000)	Reven- ues (mil. dol.)	Payroll (mil. dol.)	Paid employ- ees (1,000)
U.S.	8,593.5	1,345,146	1,825.4	1,202,613	452,697	19,290	208.9	446,256	186,672	8,109
N.E.	524.0	81,419	104.9	71,871	27,908	1,070	15.9	31,225	14,154	573
ME	46.7	4,246	9.0	3,597	1,367	68	1.7	2,068	956	45
NH	46.7	5,413	9.2	4,612	1,840	83	1.4	1,933	767	36
VT	27.7	2,325	5.0	1,946	633	37	1.1	1,021	449	22
MA	246.2	43,676	46.6	38,949	15,103	545	7.2	16,940	7,698	302
RI	33.3	4,196	7.6	3,664	1,413	64	1.1	2,217	1,003	43
CT	123.4	21,562	27.4	19,102	7,551	273	3.4	7,046	3,280	125
M.A.	1,227.9	227,191	277.4	202,649	75,238	2,812	33.6	89,401	40,752	1,631
NY	617.1	115,939	133.7	103,025	38,012	1,344	16.3	49,030	22,980	871
NJ	265.2	55,842	65.9	50,242	18,485	671	4.8	13,855	6,282	245
PA	345.6	55,409	77.8	49,383	18,741	797	12.4	26,516	11,490	514
E.N.C.	1,273.3	185,044	277.5	167,019	65,455	2,946	35.7	77,872	32,219	1,482
OH	321.5	45,210	69.9	40,844	16,137	758	9.3	20,111	8,361	394
IN	164.6	19,610	34.5	17,548	6,742	355	5.2	9,009	3,649	180
IL	370.7	63,955	79.8	57,927	22,077	902	9.0	23,341	9,521	417
MI	278.3	39,049	61.3	35,124	14,203	614	7.5	16,757	7,154	306
WI	138.1	17,220	32.0	15,577	6,295	317	4.8	8,654	3,534	185
W.N.C.	636.2	72,240	122.4	64,468	24,808	1,335	20.9	32,693	14,274	738
MN	176.5	21,146	31.0	18,764	7,544	349	5.6	9,718	4,346	208
IA	95.3	8,755	17.8	7,711	2,899	163	3.7	4,656	2,065	121
MO	166.6	22,388	36.4	20,339	7,699	374	4.4	9,484	3,996	195
ND	22.2	1,795	4.2	1,576	616	33	1.1	1,312	585	37
SD	25.2	2,076	4.8	1,790	592	34	1.1	1,258	552	33
NE	59.3	6,492	11.3	5,828	2,290	120	1.9	2,572	1,118	59
KS	91.0	9,589	16.9	8,460	3,168	162	3.0	3,693	1,611	86
S.A.	1,460.4	239,872	335.5	217,306	82,773	3,637	32.6	75,442	29,708	1,261
DE	21.2	3,142	5.3	2,823	1,170	54	0.6	1,324	588	26
MD	179.1	29,822	36.8	26,937	10,765	419	3.9	9,853	3,925	163
DC	26.0	11,752	7.4	11,238	4,299	121	2.6	9,782	3,118	96
VA	200.8	36,436	45.9	33,606	13,138	526	4.7	10,782	4,191	176
WV	44.0	4,951	9.5	4,466	1,575	84	1.6	2,718	1,138	57
NC	196.1	24,631	42.2	22,155	8,410	425	4.8	9,777	4,152	185
SC	90.0	12,169	21.5	10,930	4,349	233	2.1	4,200	1,694	76
GA	207.7	34,081	46.9	30,802	11,409	502	3.8	9,122	3,706	163
FL	495.6	82,890	120.0	74,347	27,658	1,274	8.4	17,885	7,195	318
E.S.C.	406.6	55,607	88.7	49,925	18,598	930	10.2	20,583	8,317	398
KY	103.8	11,685	21.0	10,378	3,864	211	2.6	4,753	1,922	99
TN	148.3	22,712	32.0	20,410	7,581	362	3.5	7,549	3,028	139
AL	98.7	14,933	23.0	13,649	5,162	248	2.4	5,319	2,148	99
MS	55.9	6,277	12.8	5,487	1,991	108	1.6	2,961	1,219	61
W.S.C.	894.1	130,736	185.9	116,445	44,205	2,057	17.9	34,160	13,778	655
AR	67.8	6,902	14.0	6,007	2,250	133	1.9	2,946	1,206	64
LA	117.1	17,943	27.1	16,067	5,912	296	2.6	5,587	2,338	110
OK	112.1	11,169	21.2	9,607	3,641	196	2.5	3,935	1,620	83
TX	597.2	94,721	123.6	84,763	32,402	1,430	10.9	21,692	8,614	398
Mountain	558.2	80,847	113.0	72,714	26,295	1,258	12.1	19,276	7,667	360
MT	34.3	2,629	6.9	2,197	722	44	1.4	1,243	524	29
ID	38.3	3,918	7.3	3,440	1,305	64	0.9	1,089	447	22
WY	19.2	1,612	4.1	1,384	436	26	0.7	561	257	15
CO	168.2	21,229	32.9	18,810	7,183	319	3.3	6,301	2,401	104
NM	53.2	6,880	10.7	6,191	2,332	111	1.5	1,899	849	43
AZ	132.4	18,648	28.7	16,616	6,220	299	2.6	5,386	2,075	94
UT	65.4	8,389	11.7	7,491	2,667	139	1.0	1,784	732	35
NV	47.2	17,541	10.8	16,585	5,431	256	0.7	1,013	382	16
Pacific	1,612.8	272,189	320.2	240,217	87,418	3,346	30.1	65,604	25,804	1,011
WA	185.1	24,125	39.5	21,448	8,091	355	5.0	8,837	3,778	162
OR	118.9	12,382	23.3	10,663	3,963	195	3.1	4,479	1,857	87
CA	1,243.0	224,885	244.5	198,432	71,824	2,646	20.1	49,179	18,799	707
AK	24.2	2,770	4.5	2,382	884	32	0.9	1,028	445	17
HI	41.6	8,027	8.5	7,291	2,654	118	1.0	2,081	924	37

¹ Number of establishments in business at any time during year. ² For the pay period including March 12.

Source: U.S. Bureau of the Census, 1992 Census of Service Industries, Geographic Area Series, SC92-A-1 to 52 and Nonemployer Statistics Series, SC92-N-1.