# SURVEY OF FINANCIAL CHARACTERISTICS OF CONSUMERS

By

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In Collaboration With

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#### FEDERAL RESERVE TECHNICAL PAPERS

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# Preface

For many years sample surveys of consumer wealth and saving have provided valuable information about the distribution of wealth in our economy and about the factors influencing consumer saving behavior. At the same time the shortcomings of survey data have been widely recognized. Suggestions for improving consumer financial data obtained through surveys have centered around two problems: (1) the appropriate sample design to measure economic magnitudes as highly concentrated as wealth and financial assets and (2) methods of collecting data designed to maximize accuracy of response.

In the mid-1950's a committee on saving statistics established by the Board of Governors of the Federal Reserve System at the request of the Joint Committee on the Economic Report made many recommendations for improving cross-section saving data. In early 1960 the Board's staff began a program to implement two important recommendations of the committee. First, the Board contracted with the Bureau of the Census to design a sample that would include a large number of relatively wealthy consumer units and at the same time be representative of all units in the United States. And secondly, a number of pilot surveys were made to determine whether or not wealthy consumers would cooperate in such an undertaking, assuming that an appropriate sample design could be developed.

The first pilot survey, carried out in the spring of 1960, used questionnaire forms developed jointly by the Board's staff and the staff of the Survey Research Center of the University of Michigan. Enumeration was carried out by the Center's staff. That survey suggested various improvements in questionnaire design and field procedures that were incorporated in a second pilot survey conducted in the fall of 1960 by the Census Bureau.

The results of the pilot surveys were sufficiently encouraging that the Board authorized the Survey of Financial Characteristics of Consumers. The Survey was conducted in the spring of 1963 by using Census interviewers and the special sample design developed by the Census Bureau. The Survey covered in great detail the assets and debts of consumers as of December 31, 1962, and the income that they had received during 1962.

Respondents were interviewed again in the spring of 1964 to obtain data on their saving during 1963. The wealth data presented in this report incorporate corrections that respondents made when they were reinterviewed for the saving survey. The saving data from the Survey of Changes in Family Finances will be presented in a separate report.

The first stage of data processing was undertaken by the Census Bureau. The Consumer Credit and Finances Section of the Board's Division of Research and Statistics in collaboration with the Division of Data Processing completed the processing and tabulation of the data.

The basic results of the Survey are pre-

sented in tables of detailed data on asset holdings by various groupings of consumer units. As a result of the special sample design, it is possible to present data not heretofore available on the composition of wealth of consumer units in upper-income and upper-wealth classes and on holdings of certain types of financial assets.

The Board wishes to express its appreciation to respondents throughout the country who supplied the detailed information asked for in the Survey questionnaires, both in 1963 and in 1964. The Board also wishes to acknowledge the contribution of the Census Bureau. It is hoped that the detailed data on consumer financial characteristics available in this report will contribute to greater understanding of consumer behavior.

# Acknowledgments

This report is a group product. Erling T. Thoresen, Natalie C. Strader, and Judith K. Schoenberg each made contributions at every stage of the processing and analysis. Mr. Thoresen supervised estimation of the regressions and of the standard errors presented in the report and prepared the material on comparison of aggregates from the Survey with institutional aggregates. With Mrs. Strader, he was responsible for the transformation of the basic data tape into a tape with the variables necessary for the analysis. Mrs. Strader supervised the preparation of the basic tables, Tables A 1-A 43, and made many valuable suggestions on the organization and presentation of the report. Miss Schoenberg, who is primarily responsible for the processing of the saving data, supervised the revision of the wealth tape to incorporate corrections from the saving survey. She also prepared two sections of the Technical Note-"Definitions" and "Collection and Processing of Data." Penelope Johnson and Kathryn Ridgway prepared the extensive tabular material.

Several staff members of the Division of Data Processing made contributions to the processing. In particular, Daviette Stansbury wrote an extremely versatile tabulating program and several comprehensive computer edit programs. Louis Zeller was also responsible for several programs necessary to produce the final tabulating tape.

At the Census Bureau the Statistical Methods Division was responsible for the design and selection of the sample and the Population Division for the data collection and processing.

The authors wish to express special appreciation to Professor Dorothy S. Brady of the University of Pennsylvania for guidance in the asset preference analysis and for help-ful suggestions in many other aspects of the work.

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# Introduction

This report presents data on the size and composition of wealth of the civilian noninstitutional population of the United States on December 31, 1962.<sup>1</sup> The analyses deal with the determinants of size of wealth, the components of wealth and debt and their diffusion throughout the population, the changes in composition of wealth as wealth increases, and the variation in patterns of ownership among consumer units of differing characteristics.

The Survey differed markedly from other consumer surveys as to sample design in that segments of the population expected to have sizable amounts of wealth were sampled at much higher rates than the remaining population. The importance of such differential sampling rates is illustrated as follows: the total of 2,557 consumer units covered in the Survey would have included about 50 units with wealth of \$100,000 or more if uniform sampling rates had been used, and very few of these would have had as much as \$500,000. Actually, interviews were completed with 532 units with wealth of \$100,000 or more, and 245 of these had \$500,000 or more in wealth. As a result, the Survey supplies data not hitherto available about the size and composition of wealth of the upper income and wealth groups.

The Survey data, appropriately weighted, provide wealth estimates for the civilian noninstitutional population of the United States and for groups within the population. In Basic Tables A 1 through A 43, data are presented for consumer units classified by income, level of wealth, age, and employment status of head. The number of consumer units interviewed in each group is shown in Table A 35. For some groups the number of cases is small, but the data are shown so that they will be available for additional analyses. The distribution of the Survey population, which is shown in Table A 36, provides the weights for combining groups.

The consumer units of this Survey are

<sup>&</sup>lt;sup>1</sup> A brief report, published in the Federal Reserve Bulletin for March 1964, pp. 285-93, presented some highlights from the Survey based on preliminary data that had not been subjected to statistical review. The review has now been completed, and corrections that were supplied by respondents interviewed again in the spring of 1964 for the Survey of Changes in Family Finances have been incorporated in the data. The tables in this report supersede those published in March 1964.

The preliminary data were also used in Dorothy S. Projector, "Consumer Asset Preferences," The American Economic Review, May 1965, pp. 227-51. Section 4 of this report presents revised and expanded data on this subject.

the total of families and unrelated individuals as defined by the Census Bureau. Each group of two or more persons related by blood, marriage, or adoption, and residing together, as well as each individual not living with relatives, is counted as a consumer unit.

As in all sample surveys, the data are subject to errors arising from the fact that they were obtained from a sample rather than from the total population, from the refusal of some who were drawn in the sample to take part in the Survey, and from errors of response. Comparisons of aggregates that are based on survey means with aggregates from institutional sources have often been cited as evidence of response bias in survey estimates. Such comparisons must, of course, be interpreted carefully. Even a finding that survey and institutional aggregates agree does not imply absence of error.

Comparison of aggregates based on this Survey with those from institutional sources as presented in the Federal Reserve flow of funds accounts indicates that the underreporting of liquid assets and instalment debt that has characterized other financial surveys is also a problem in this Survey. For the various types of marketable securities comparison of the aggregates is less conclusive with respect to response bias. It is possible that the combination of sample design, detailed questions on stock and other securities, and the valuation method resulted in estimates of greater reliability and with less bias than in past surveys. For a discussion of the sample design and evaluation of the data, readers are referred to the Technical Note on pages 45-62.

The definition of wealth used in this Survey is the broadest that seemed possible within the limits of the knowledge people have or are willing to obtain about their holdings and of the burden that could be placed on respondents. The assets and debts covered in the Survey were grouped into six major components of wealth, which are distinguished in the analysis: homes, automobiles, businesses or professions, liquid assets (checking and savings accounts and U.S. savings bonds), investment assets (mainly marketable securities, investment real estate, and mortgages), and a miscellaneous group consisting largely of assets held in personal trusts. Assets were valued, for the most part, at market value. The extent to which this rule was not feasible for some assets and the problems encountered, as well as the definition of assets and debts, are discussed in the Technical Note.

An effort to obtain information about equity in life insurance, annuities, and retirement funds resulted in such unsatisfactory data that they were omitted from the wealth totals. Many participants could not make even approximate estimates. Moreover, review of the data that were supplied, and especially comparison of values reported in the first and follow-up Surveys, showed that estimates given were less reliable for these assets than for other forms of wealth. The limited information available is presented in Table A 31.

A listing of other items that students of wealth might wish to have included suggests how great the burden of supplying value estimates would have been, especially for respondents in the upper wealth groups. Some of these items are: household equipment, furniture, clothing, boats, sports equipment, jewelry, collections of art, coins, stamps, and the like.

The definition of wealth used in the Survey is an equity concept, in that debts

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secured by assets included in the wealth estimate were deducted from the values of the assets. Three-quarters of the debt thus deducted represented mortgages on owned homes. Debts secured by automobiles, marketable securities, and investment real estate also were deducted where they occurred, but the aggregate amounts were much smaller than for home mortgages. The values for businesses and professions are equities, but debts of businesses are not included in the concept of debt of consumers used in this report. The remaining types of wealth-liquid assets and miscellaneous assets-did not serve as security for debt.

The value of assets covered in this Survey, minus the debts secured by these assets, when added together provide an estimate of total wealth for each consumer unit. Among units, 10 in 100 had either no equity in any of the assets covered in the Survey or negative equities,<sup>2</sup> and 16 in 100 had equities ranging from \$1 to \$999. The chart on page 6 summarizes the distribution of consumer units by the amount of their wealth. For example, using the vertical scale at the left, 26 per cent had wealth of less than \$1,000; using the scale at the right, 74 per cent had \$1,000 or more in wealth. The median or midpoint in the wealth-distribution was \$6,721.

Many consumers owed debts other than those secured by the assets that make up the wealth total for the Survey. For a measure of each consumer unit's net worth, these unsecured debts were deducted from the wealth estimate.

Examples of unsecured debts covered by the Survey are instalment debt for goods other than automobiles, home repair and modernization loans, debt on life insurance. revolving credit accounts, and personal noninstalment debt. Debt of this sort, though small in comparison with home mortgage debt and with total wealth, was reported fairly often. Instalment debt for purchases other than automobiles, for example, was owed by 4 in 10 units.

Because of the unsecured debts of a few units with little or no wealth, the distribution of consumer units by their net worth shows more in a negative position than does the distribution by the amount of their wealth (see Tables A 1 and A 2). Otherwise, conclusions drawn from distributions by net worth and by wealth are generally the same.

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<sup>&</sup>lt;sup>2</sup> In a few instances a debt against an asset was larger than the value the respondent put on that asset, resulting in negative equity for that asset and, except when positive equities in other assets compensated, negative wealth. For 2 per cent of all units the wealth estimate was negative. The proportions of consumer units shown in the tables as having equities are the proportions owning each of the assets, including those with negative equities.

# Determinants of Size of Wealth

As may be seen from Chart 1 on page 6, variation among consumer units in the size of their wealth is large. For most consumer units the amount of wealth owned at any point in time is the result of the size and composition of past saving. Only 1 in 20 units in the Survey reported that an inheritance accounted for a substantial portion of its present wealth. Thus the factors affecting the size of saving are relevant in a study of differences in size of wealth.

Available studies show that the most important factors explaining the size of current saving are income and age.<sup>4</sup> While there are different formulations of the relation between size of saving and size of income and much controversy as to the interpretation of the relation, all empirical work has found that consumer units with larger-than-average current incomes also have larger-than-average amounts of current saving, and vice versa. That is to say, current saving and current income are positively correlated.

The relation between current saving and

age is more complicated, and the inclusion or exclusion of consumer durable goods makes a considerable difference in the relation. Nevertheless, empirical work has found the highest rates of saving—that is, proportions of income saved—among consumer units in the middle of the age range and a tendency toward lower rates as consumer units become older and draw down their reserves.

The size of wealth reflects not only the total amount of past accumulation but also the form in which saving was invested. For consumer units who over their lifetime had placed their entire savings in liquid assets, for example, wealth on December 31, 1962, was simply the sum of their past accumulation. For consumer units who had placed a substantial portion of their current saving in, say, corporate stock, wealth on December 31, 1962, might have varied considerably from the sum of past saving because corporate stock was valued at market prices prevailing on December 31, 1962.

Because of the relation between wealth and past saving—both size and composition—factors such as income history, age of the head, and composition of past saving

<sup>&</sup>quot;A review of the pertinent literature is given in Robert Ferber, "Research on Household Behavior," American Economic Review, March 1962, pp. 19-63.

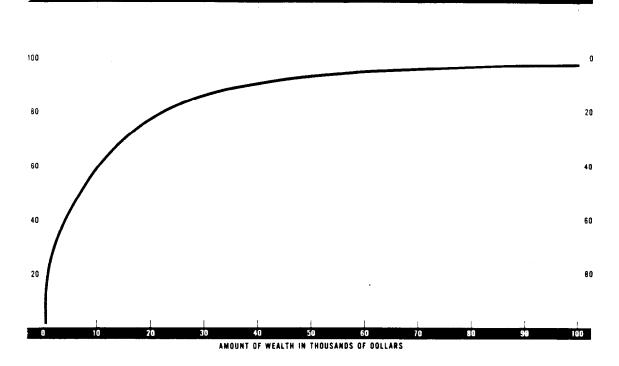


CHART 1 Distribution of Consumer Units by Amount of Wealth, December 31, 1962

of the consumer unit would be important in explaining differences in the size of wealth. The Survey provides information on age of head and on current income. The latter variable might be viewed as a proxy for past income on the assumption that one might expect those with larger-than-average current incomes to have had larger-thanaverage past incomes.

That there is a strong positive relation between size of wealth and size of current income may be seen in Table A 8. Average wealth is estimated to be about \$7,600 for consumer units with incomes less than \$3,000 and is larger for each successive income level, reaching well over \$1,000,000 for those with incomes of \$100,000 and over. The relation between wealth and age is also positive for units with head less than 65 years of age. The wealth of young units—head under 35—for example, was about \$6,300 on the average, while that for units in the 55 to 64 age group was more than five times that amount. For units headed by persons 65 and over, the average wealth of about \$31,000 was smaller than the average for the 55 to 64 age group, but was still substantially larger than the average of \$21,000 for all units.

Table A 8 also shows the relation between wealth and income within broad age groups and within employment status groups. A strong positive relation between wealth and income may be seen in each age group and in each employment group. The use of employment status in an explanation of size of wealth may seem somewhat tautological because most selfemployed units have business wealth. The basic argument is that the concept of wealth used in the Survey has probably resulted in differences between self-employed units and other units that would not exist if a more comprehensive measure had been possible. For example, many salaried persons have rights in retirement plans, which have not been included in total wealth.

A multiple regression was used to examine the relation between wealth and a group of variables consisting of income, age, employment status, and inheritance status. The  $R^2$  statistic from the multiple regression is widely used as a summary measure of the success of the group of factors in accounting for differences in the dependent variable—in this case, wealth.

The function used to describe the relation between wealth and income is of the form

#### $w = ay^b$

Examination of graphs of group meansmean wealth plotted against mean income for each of the age and the employment groups shown in Table A 8-suggested that this function would describe the relation reasonably well. To express the relation between age and wealth, dummy variables, which have the value one if the respondent has a particular attribute and zero otherwise, were introduced into the multiple regression. The employment status variable required both a dummy variable to express the fact that at most income levels the wealth of the self-employed was greater than that of the salaried group and an interaction term to express the fact that the relation between wealth and income differed among employment status groups. Interaction terms for the age groups did not seem to be necessary. This was confirmed by the fact that, when they were introduced into the multiple. regression, they were found to have quite large standard errors.

The results of the multiple regression are shown in Table 1.<sup>+</sup> The combination of

#### TABLE 1

MULTIPLE LINEAR REGRESSION OF TOTAL WEALTH (IN LOGARITHMS) ON INCOME, AGE, EMPLOYMENT STATUS, AND INHERITANCE STATUS

Independent variable	Regression coefficient	
Constant term	-3.59	n. <b>a</b> .
Income $y_1 = \log arithm$ of income	1,74	.07
Age of head $y_1 = 1$ if $35 - 44$ ; 0 otherwise $y_1 = 1$ if $45 - 54$ ; 0 otherwise $y_4 = 1$ if $55 - 64$ ; 0 otherwise $y_1 = 1$ if $65$ and over; 0 otherwise Employment status of head 1 $y_4 = 1$ if self-employed; 0 otherwise $y_7 = 1$ if other; 0 otherwise	. 35 . 48 . 74 1.07 4. 44 2. 49	.06 .06 .07 .08 .54 .38
Inheritance status $y_8 = 1$ if inheritor; 0 otherwise	, 50	.06
Interaction between income and employment status <sup>1</sup> y <sub>2</sub> = logarithm of income if self-employed; 0 otherwise y <sub>10</sub> = logarithm of income if other; 0 otherwise	97 75	.14 .11

 $R^2 = .38$ 

n.a. Not available.

1 The employment status group whose coefficients are omitted consists of units with head employed by others. The group designated as "other" consists of units with head retired, units with head under 65 reporting no work experience during 1962, and units whose occupation was not ascertained.

income, age, employment, and inheritance status account for 38 per cent of the variability in the size of wealth (the logarithms of wealth), as shown by the  $R^2$  statistic in the table. All of the coefficients are many

<sup>&</sup>lt;sup>4</sup> The regression is weighted and the standard errors have been computed in accordance with the model described by L. R. Klein, *Econometrics* (Evanston, III.: Row, Peterson and Co., 1956), p. 308. The estimation procedure does not take into account the sample design so that the sampling errors of the regression coefficients should be viewed as rough approximations of the true standard errors. Cases with negative wealth and negative income have been

Cases with negative wealth and negative income have been omitted from the regression. Cases with zero wealth were considered to have \$1 of wealth—that is, the logarithms of wealth for these cases entered the regression as zero. To avoid proliferation of dummy variables, self-employed farmers have been included with nonfarm self-employed and farm laborers with the nonfarm salaried group. Hence, the employment groups of the regression differ from those shown in Table A 8, because the groups shown in that table are confined to nonfarm units.

# Diffusion of Wealth and Debt Among Income and Age Groups

A major difference among the several forms of consumer wealth-own homes. automobiles, businesses, and the various kinds of liquid and investment assets-is the extent to which ownership is general throughout the population. Some, such as liquid assets, homes, and automobiles, are owned by well over half of all consumer units, whereas others, such as publicly traded stock, investment real estate, and equities in businesses and professions, are owned by fewer than one-fifth. An asset such as a checking account, which is owned by 59 per cent of consumer units, is usually also widely held in each income and age group; for example, ownership ranges from 34 per cent in the lowest income class to 99 per cent in the top income class. Conversely, for an asset such as stock, which is owned by 16 per cent of all units, ownership varies more widely by income groups, from 7 per cent at the lower end of the income range to 97 per cent at the top (Tables A 8 and A 10).

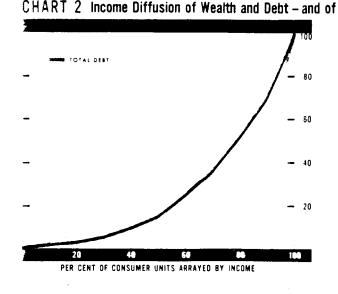
The charts on page 10 and 11 present measures of the diffusion of wealth, debt, and their components that combine the frequency with the value of each asset or debt. The measure is the share of the aggregate value of each asset or debt held by each segment of the income distribution.<sup>6</sup> The diffusion of total wealth and total debt is shown on page 10 and of the components of wealth and debt on page 11. In these charts, the lines least bent to the right—for example, home ownership equity --- represent those assets that are most widely diffused among income groups. The lines most bent to the right-for example, marketable securities other than stock-represent the assets with ownership least widely diffused among income groups. In general, those assets that are most widely held in the population also tend to show the widest diffusion by this measure.

These charts permit comparisons among various kinds of assets and debts as to their diffusion, but not comparisons of

<sup>&</sup>quot;For these charts consumer units have been arrayed by in-"For these charts consumer units have been arrayed by in-come, rather than by holdings of each asset type, as in the usual form of the Lorenz curves. Such curves have been described as "hybrid Lorenz curves" by Hainsworth, See G. B. Hainsworth, "The Lorenz Curve as a General Tool of Economic Analysis," *The Economic Record*, Melbourne, Australia: Melbourne Uni-versity Press, September 1964, pp. 426-41. Also see M. O. Lorenz, "Methods of Measuring the Con-centration of Wealth," Quarterly Publication of the American Statistical Association, June 1905.

Statistical Association, June 1905.

their size. For example, total wealth and total debt are, in broad terms, similar as to their diffusion over the income range, but total wealth is at least five times as large as total debt. Similarly, publicly traded stock and other marketable securities are much alike as to their income diffusion, but total equity in stocks is much larger than equity in other marketable securities. In this section each type of asset and debt that makes up the estimate of wealth is discussed in terms of both its relative importance as a share of total wealth and its diffusion throughout income and age groups in the population.



## OWN HOME

For the population as a whole, equity in owned homes accounts for a larger share of total wealth than any other asset covered by the Survey. Of total wealth, 27 per cent was owners' equity in their homes (see page 21). Equity in owned homes was reported by 57 per cent of all consumer units. These equities represent the owners' estimates of the market value of their homes at the end of 1962, minus the amounts of mortgage debt then owed. Included in these reports were values and mortgages for vacation homes as well as for principal residences. Mortgage debt was reported by 33 per cent of all consumer units (Table A 14). Or to put it another way, 57 per cent of all consumer units had equities in owned homes and 42 per cent of these owned homes free of mortgage debt.

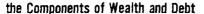
Home ownership was widely diffused throughout the population, measured both by the proportion having some investment and by the diffusion of this investment among income groups. For example, the

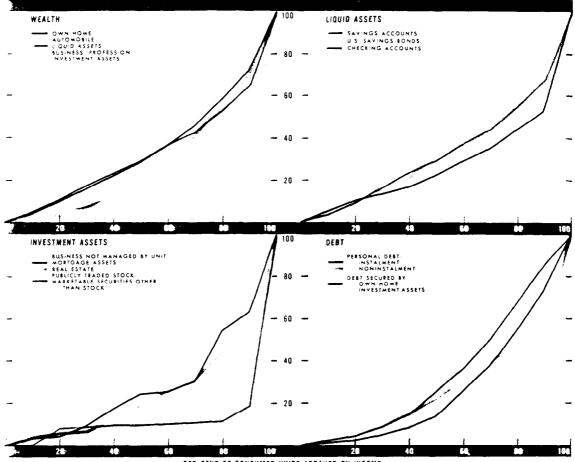
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30 per cent of the population of consumer units with the lowest incomes held 17 per cent of the total home ownership equity compared with 12 per cent of total wealth. This diffusion is explained in part by the relatively high home ownership rates in the lower income brackets.

The diffusion of mortgage debt among income groups also explains why the lower income groups hold a larger share of aggregate home ownership equity than of most other forms of wealth. Such mortgage debt is comparatively infrequent in the lower income groups, with 40 per cent of the units with incomes below \$3,000 owning homes but 10 per cent owing mortgage debt. As a result, the 30 per cent of the units with the lowest incomes owed 5 per cent of total mortgage debt.

Differences in the age composition of income groups contribute to the diffusion of home ownership equity throughout the income scale. The relatively high ownership rates and especially the low incidence of





PER CENT OF CONSUMER UNITS ARRAYED BY INCOME

mortgage debt at the lower end of the income distribution are the result of the concentration of older consumer units there. Older units are very likely to ownhomes and especially to own them free of debt, even in the low-income brackets.

### AUTOMOBILE

Of the total population covered in the Survey, 73 per cent owned one or more automobiles and 27 per cent reported automobile debt. In spite of widespread ownership, the value of equity in automobiles—that is, market value less automobile debt—amounted to very little compared with the other forms of wealth. Of the total wealth reported, 3 per cent was equity in automobiles. Only in the groups with small amounts of wealth would the estimate of total wealth have been much affected if automobiles had been omitted.

Wealth in the form of equity in automobiles is more widely diffused along the income distribution than are many forms of

Age of head of consumer unit	Total wealth	Own home	Auto- mobile	Business, profession (farm and nonfarm)	Liquid assets	Investment assets	Miscel- laneous assets
units	100	100	100	100	100	100	100
der 35 - 44 - 54 - 64 and over	7 16 22 28 28	6 18 27 26 23	15 23 29 21 10	4 20 28 30 18	5 12 20 28 35	3 10 17 31 39	40 28 12 13 7

TABLE	2
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PERCENTAGE DISTRIBUTION OF WEALTH AMONG AGE GROUPS, DECEMBER 31, 1962

Note.-Data from Table A 16. Details may not add to totals because of rounding.

wealth, but less so than home ownership equities. The wide diffusion results from high frequency of automobile ownership in all income groups and from the fact that amounts invested show less increase along the income scale than do most other forms of wealth. The difference in diffusion between home ownership and automobile equities is seen most particularly in the lower part of the income scale and is explained by the large proportion of units with older heads in the lower income groups. Consumer units with heads 65 years of age and over are much less likely than other age groups to own automobiles, and ownership rates are especially low among older units in the lowest income brackets.

Automobiles are characteristically the investment of young people. More than 8 out of 10 of the units with heads under 35 years of age owned them; and among young units with little wealth, automobiles accounted for a substantial share of what they had. With ownership rates among the young so much higher than among the old, the share of aggregate automobile equity in the hands of the young was greater than for other assets, except the miscellaneous group. For example, the 22 per cent of the consumer units whose heads were under 35 held 15 per cent of the aggregate automobile equity whereas they held only 7 per cent of the total wealth covered by the Survey (see Tables 2 and A 36).

#### LIQUID ASSETS

Holdings of liquid assets are almost as widely diffused throughout the population as are home ownership equities; the 30 per cent of the population with the lowest incomes held 16 per cent of the liquid assets and 17 per cent of the home ownership equity. The proportion of consumer units having liquid assets was larger than the proportion owning homes. Liquid asset holdings, however, were frequently small; 30 per cent had some liquid assets but less than \$500, 12 per cent had at least \$500 but less than \$1,000, 10 per cent had at least \$1,000 but less than \$2,000, and 25 per cent had \$2,000 or more (Table A 4). Thus, despite widespread ownership, liquid assets accounted for only 13 per cent of the total wealth covered in the Survey—less than the share in equities in owned homes, in investment assets, or in business.

Liquid assets of one kind or another are so generally held that only in the lowest income group is there an appreciable proportion reporting none of the kinds of liquid assets covered. At income levels above \$7,500 nearly all consumer units reported holdings of liquid assets. However, a decreasing proportion of wealth is held in liquid form as income increases. For example, in the lowest income group, \$1 of every \$5 of wealth was in liquid form; toward the middle of the income range, \$1 of every \$7; and at the upper end of the income range, \$1 of every \$30.

Liquid asset holdings are especially concentrated in the older age groups. Those 65 and older, comprising 19 per cent of all consumer units, owned 35 per cent of total liquid assets, compared with 28 per cent of total wealth. This concentration reflects differences in size of holdings and not in frequency of ownership, which varied little among age groups.

About two-thirds of all liquid asset holdings were in savings accounts, with the remainder - divided about equally between checking accounts and U.S. savings bonds. Checking accounts were reported by 59 per cent of all consumer units, savings accounts by 59 per cent, and U.S. savings bonds by 28 per cent (Table A 10).

Funds in checking accounts were more concentrated in the upper income brackets than were deposits in savings accounts or wealth in the form of U.S. savings bonds. Most units at the upper end of the income scale had checking accounts, whereas ownership of U.S. savings bonds or of savings accounts was less frequent. At lower income levels, on the other hand, checking and savings accounts were owned with almost equal frequency.

### **BUSINESS AND PROFESSION**

Equities in family owned and operated businesses, professional practices, and farms accounted for 18 per cent of the total wealth covered by the Survey. Of all consumer units, 17 per cent had some such asset.

Respondents were asked to value their businesses on two bases—book and market. For the estimate of wealth the book value was generally used, with market value substituted when book value was not reported. For partnerships and incorporated businesses the share owned by the unit was ascertained and applied to the estimate of total business equity to derive the unit's share. A key question for partnerships and closely held corporations was whether a member of the consumer unit was active in the management of the business. The data on equity in business or profession include only businesses (farm and nonfarm) or professions in which a member of the consumer unit was actively engaged. If no members of the unit were active in the management of the business, equities in closely held corporations and in partnerships were counted as investment assets.

Equity in business covered a variety of circumstances. Examples are: the equipment owned by a truck driver, painter, or carpenter who is in business for himself; the value of land, buildings, and equipment owned by a farmer; the office equipment owned by a physician, dentist, or lawyer who maintains his own office; the value of a manufacturing corporation operated by a respondent and owned by him and his wife; the share of an investment firm owned by a respondent who is a partner and works in the business. This variety of businesses explains the wide diffusion of total equity in business among income groups. While less widely diffused than automobile equity, home ownership equity, or liquid assets, business equity is not so concentrated in the upper income classes as are such investment assets as publicly traded stocks and other marketable securities. The proportion of consumer units having businesses increased over the range of incomes, but was not so frequent in the upper income groups as was ownership of investment assets.

The several forms of wealth grouped together as investment assets have in common the attributes of being less liquid than checking and savings accounts and U.S. savings bonds, which have been classified as liquid assets, and yet of being more readily available for investment shifts than are assets tied to ways of living or working. Whether to own homes and automobiles, being tied to consumption habits, and whether to engage in one's own business or profession, are presumably subject to different motivations than are decisions to hold such assets as securities, real estate, mortgages, and the like.

The forms of wealth grouped as investment assets are: publicly traded stock, marketable securities other than stock, mortgage assets, investment real estate, business investments not managed by the unit, and company savings plans. These assets were valued at market whenever feasible, and the process is described in the Technical Note. Debts secured by these assets have been deducted in deriving the To have equity in their own businesses is more characteristic of those in the middle age groups than it is of those younger or older. Among consumer units with heads aged 35-54, 19 per cent had business investment, and among those 55-64, the figure was 22 per cent; these compare with 10 per cent for the group under 35 and 13 per cent for those 65 and over. Holdings of wealth in the form of businesses were especially concentrated in the 45-54 age group. This group, comprising 21 per cent of all consumer units, held 28 per cent of business equity, compared with 22 per cent of wealth.

### INVESTMENT ASSETS

wealth components. Investment assets were held by 31 per cent of all consumer units, and they accounted for 33 per cent of the total of wealth covered by the Survey.

Investment assets differ from other major forms of wealth in that holdings are not widely diffused throughout the population. The lower half of the income distribution held 16 per cent of the investment assets compared with 29 per cent of liquid assets and of home equities. Investment assets were similar to businesses as to concentration of holdings in the upper income groups. The top tenth of the income distribution owned 56 per cent of the business equity and the same share of the investment assets.

The share of wealth devoted to investment assets increased across the income range from \$17 in \$100 in the lowest income group to \$69 in \$100 at the top. The combination of business and investment assets accounted for \$85 of every \$100 of wealth in the top income group. Breadth of ownership also varied widely. Only 15 per cent of all units in the lowest income group owned an investment asset, whereas virtually all units in the top group owned at least one investment asset.

Holdings of investment assets were concentrated also among older units. The 37 per cent with heads aged 55 and over owned 70 per cent of the total of investment assets compared with 56 per cent of total wealth.

The several kinds of investment assets differed considerably as to their diffusion throughout the population. Holdings of marketable securities other than stock were most concentrated in the upper income brackets. The top tenth of the income distribution of consumer units held more than 80 per cent of the total investment in such securities, compared with 45 per cent of total wealth. Ownership of these marketable securities was concentrated also among older units.

Although publicly traded stocks were

# MISCELLANEOUS ASSETS

The forms of wealth classified in the miscellaneous group were relatively unimportant in the total—5 per cent of the aggregate of wealth covered by the Survey. Although occurring infrequently, beneficial interests in trusts were so large that they accounted for most of the wealth reported more generally owned than were other marketable securities, they ranked next after other marketable securities with respect to concentration of holdings. The top income tenth of consumer units owned 62 per cent of the equity in publicly traded stocks.

On the other hand, investment real estate, mortgages, and businesses not managed by the unit, although infrequently held, were not so concentrated at the top of the income scale as were security holdings. The variety of items included explains why this is so. Investment real estate, which is real estate owned by the unit other than owned homes and real estate connected with a business or profession, can be a small holding of land or a home no longer occupied and now rented, as well as a sizable real estate investment; mortgages can be security for interfamily loans, the mortgage on a family home that has been sold, or larger investments made primarily for income yield.

in the miscellaneous category (Table A 9). Interests in trusts were especially concentrated in the youngest group of consumer units. Loans to individuals outside the consumer unit that were not secured by mortgages were somewhat more frequent, but small in average size.

DEBT

Most (88 per cent) of the debt owed by consumer units was secured by assets that were counted in the wealth estimate for this Survey—homes, automobiles, securities, and investment real estate (Table A 14). Sixty-six per cent of the total debt consisted of balances on home mortgages. Loans secured by investment real estate accounted for 11 per cent of the total debt, and automobile debt for 8 per cent. Debt secured by stocks and bonds accounted for 3 per cent of the total. For the estimates of wealth, these debts were deducted from the value of each asset that served as security. Hence, estimates of investment before deduction of debt may be obtained from the Basic Tables by adding debts to equities.

Debt not secured by the assets covered in the Survey accounted for 12 per cent of the debt reported. The largest share of this unsecured debt was personal noninstalment debt, which includes a variety of kinds of debt, for example, informal debt arrangements as between relatives and friends, and the occasional unsecured debt of a consumer unit with substantial assets. Next largest in total amount was instalment debt for purchases other than automobiles, such as household goods, clothing, and services bought on the instalment plan. Debt on life insurance made up the remainder; like instalment debt on household durable goods, it has been treated as unsecured debt because the related assets were not counted in the wealth estimate for the Survey. All of these unsecured debts were deducted in arriving at estimates of net worth, but were not deducted in deriving the wealth estimates.

To owe debt of some kind was a general practice; two-thirds of all consumer units reported debts of one kind or another. Debts of less than \$1,000 were reported by 22 per cent; of at least \$1,000 but less than \$10,000, by 32 per cent; and of \$10,000 or more, by 13 per cent (Table A 6).

Although debt and wealth were generally similar as to diffusion, debt was somewhat less concentrated in the lower portion of the income distribution than was wealth. The 30 per cent of the units at the lower end of the distribution owned 12 per cent of the wealth and owed 5 per cent of the debt.

The sparsity of debt among lower income units reflects the concentration of older units at the lower end of the income distribution. Debt, especially mortgage debt and personal debt, owed by older units is

1

much smaller than that owed by younger groups, as may be seen in Table A 14.

Debt was more concentrated than wealth in the 40 per cent of the units immediately above the midpoint in the income distribution. Those ranked between the fifth and ninth deciles of income owned 34 per cent of the wealth and owed 54 per cent of the debt. In the top tenth of the income distribution, on the other hand, the share of wealth owned was much larger than the share of debt owed. This concentration of debt in the upper middle income classes is illustrated by the debt situation for units in the \$7,500-\$9,999 income group. In this income bracket, 84 per cent had debt of some kind; 43 per cent owed at least \$1,000 but less than \$10,000; and 27 per cent owed \$10,000 or more.

Wealth and debt differed also as to their diffusion over age groups, with debt more concentrated in the younger groups and wealth more concentrated in the older groups. The 22 per cent of consumer units with heads under 35 years of age owned 7 per cent of the wealth and owed 24 per cent of the debt, whereas the 19 per cent with heads 65 or older owned 28 per cent of the wealth and owed 6 per cent of the debt (see Tables A 16 and A 17).

The several kinds of debt differed as to diffusion over income groups, with instalment debt most widely diffused. Almost two-thirds of the instalment debt was on automobiles. Personal noninstalment debt was also fairly well distributed over the income range. The income diffusion of debts secured by owned homes and by investment assets was in part related to the diffusion of ownership of these assets. Homes were owned generally throughout the income distribution, but mortgaged homes were most numerous in the groups just above the midpoint of the distribution, resulting in the concentration of home mortgage debt there. Debt secured by investment assets, being limited to those having these assets, was more concentrated in the upper income brackets than were other kinds of debts.

Because drawing on liquid assets is often considered an alternative to incurring debt, there is interest in the relationship of the amounts of personal debt and of liquid assets. The distribution of units by the amounts of their personal debt and their holdings of liquid assets shows that some consumer units in meeting their consumption requirements have apparently chosen

#### TABLE 3

PERSONAL DEBT IN RELATION TO LIQUID ASSETS, DECEMBER 31, 1962 <sup>1</sup>

(Percentage distribution of consumer units with personal debt)

		Pers	onal debt	is—
1962 income	All units	Smaller	About the same	Larger
All units with per- sonal debt	100	24	13	63
0 - \$2,999 \$3,000 - 4,999 \$5,000 - 7,499 \$7,500 - 9,999 \$10,000 and over	100 100 100 100 100	9 21 24 29 40	11 10 12 15 16	80 69 64 56 44

<sup>1</sup> Comparison based on the following classification of both personal debt and liquid assets: zero; \$1 - 199; \$200 - 499; \$500 - 999; \$1,000 - 1,999; \$2,000 - 4,999; \$5,000 - 9,999; and \$10,000 and over.

to go into debt rather than use up liquid assets (Table A 15). For example, of those who owed \$500-\$999 in personal debt, 20 per cent had liquid assets of \$1,000 or more. Summing up, however, as in Table 3, shows that the majority with personal debt owed amounts that exceeded their liquid assets. Debtors in low income groups were very likely to have personal debts exceeding their liquid assets, but even at higher income levels debts in excess of liquid assets were numerous.

Another consideration in evaluating the burden of personal debt is the ratio of instalment debt to income. For the Survey population as a whole, total personal instalment debt reported was 7 per cent of the year's income. This relation, of course, is affected both by the proportion of debtors in the population and by the size of their debts. For debtors only, fairly high ratios of instalment debt to income were frequent. In the group of consumer units with instalment debt, nearly half (45 per cent) had instalment debts that amounted to less than 10 per cent of their incomes; almost as many (39 per cent), however, had instalment debts that amounted to more than 10 per cent but less than 30 per cent of their incomes, and the remainder had even higher ratios. In short, a ratio of instalment debt to income of 10 per cent or more was more common among debtors than a ratio of less than 10 per cent. High ratios of instalment debt to income were especially frequent among the younger consumer units (Table A 26).

# Consumer Preferences for Holding Different Assets

This section analyzes the effect of size of wealth on its composition.<sup>7</sup> The analysis is directed towards delineating the forms in which wealth is held as the total amount increases.

One way of expressing relations between total wealth and its components is in terms of shares, that is, the proportion of total wealth invested in the various components at different wealth levels. An increasing share devoted to a particular asset type as wealth increases is interpreted as indicating a preference for holding that asset; and conversely a decreasing share, a lack of preference.

Elasticities of the various components with respect to wealth are a useful way of

quantifying these relations.<sup>3</sup> For example, an elasticity greater than one at any wealth level indicates that the share invested in that particular asset type is increasing at that particular wealth level. Conversely, an elasticity less than one indicates that the share is decreasing.

Elasticities also facilitate comparisons across asset types with respect to preference. For example, if the shares of wealth devoted to several types of assets increase with wealth—that is, if they all have elasticities greater than one—the asset with the largest elasticity will be the one of highest preference. Moreover, one of the functions that is used to estimate elasticities measures separately the effect of changes in ownership rates with wealth level, an important factor in explaining the changing composition of wealth.

In consumption analysis, elasticities are generally computed in relation to income.

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<sup>&</sup>lt;sup>7</sup>A preliminary version of this material, based on incompletely edited data, was presented at the December 1964 meetings of the American Economic Association. See "Consumer Asset Preferences." *The American Economic Review*, May 1965, pp. 227-51. Mr. Lawrence E. Thompson in discussing the paper noted that "..., it should be recognized that these specific distribution."

Mr. Lawrence E. Thompson in discussing the paper noted that "..., it should be recognized that these specific elasticity estimates have little explanatory or predictive power where interest is centered on investment flows" (p. 281). In particular he notes that the finding of high elasticities for stock is attributable in some unknown degree to capital gains. This observation seems entirely proper. Mr. Thompson also notes, however, that "It may be argued that this is not important for a preference interpretation of elasticity estimates, since the decision to continue to hold an appreciating asset is prima facie evidence of a continuing, strong preference for that asset" (p. 281). It is in this sense that the preference concept as used in this section should be interpreted—that is, as preferences for holding various asset types.

<sup>&</sup>lt;sup>5</sup> For example, John Spraos describes "An Engie-Type Curve for Cash." The Manchester School of Economic and Social Studies, May 1957, pp. 183-89, and J. S. Cramer describes "Ownership Elasticities of Durable Consumer Goods." Review of Economic Studies, February 1958, pp. 87-96. Some theoretical aspects of expressing preferences in terms of stocks instead of flows are discussed by Cramer in "A Dynamic Approach to the Theory of Consumer Demand," Review of Economic Studies, February 1957, pp. 73-86.

CONSUMER FINANCIAL CHARACTERISTICS

Low elasticities are interpreted as indicating low preferences, and the goods involved are referred to as necessities; high elasticities delineate the preferred choices, consumed in greater amounts as income increases and referred to as luxury goods. For determining consumer preferences for holding different forms of wealth, the analogous relationship is with total wealth rather than with income. While the distinction between necessities and luxuries does not seem as appropriate in the investment as in the consumption field, differences in elasticities are useful in detecting high or low order of preference for holding different types of investments.

The share-of-wealth data are summarized in this section for four age groups of

# **COMPOSITION OF WEALTH**

The share of wealth devoted to automobiles and liquid assets decreases with level of wealth; the share devoted to businesses and investment assets increases with wealth level; and the share devoted to homes first rises, and then declines, with level of wealth (see Table 4). The declining share of wealth invested in automobiles and liquid assets implies elasticities of less than one at all wealth levels, or low levels of preference, while the increasing share invested in businesses and investment assets implies elasticities greater than one at all wealth levels, or high levels of preference.

That elasticities greater than one for businesses and investment assets necessarily lead to larger shares of total wealth as wealth increases is evident from the definition of elasticity. For the elasticity of an assetsay, business-to exceed one at any wealth level, the proportion of a dollar of additional wealth invested in the asset-that is, the

consumers. It was shown in Section 2 that amount of wealth and age are positively related. Moreover, as will be discussed in Section 5, composition of wealth differs by age group. Accordingly, for the analysis of composition of wealth in relation to size of wealth, a control on age is necessary in order to avoid introduction of structural changes caused by differences in the age composition of wealth groups.

In the first part of the section the analysis is concerned with the six major components of wealth: own homes, automobiles, businesses, liquid assets, investment assets, and miscellaneous assets. In the second part, the analysis is confined to assets in the portfolio of liquid and investment assets, as described in that part.

marginal propensity to hold that asset type -must exceed the proportion invested in the asset before the dollar of wealth is added. This will necessarily increase the share of total wealth invested in the asset at the higher wealth level. A similar explanation holds for elasticities of less than one and declining shares such as those shown for automobiles and liquid assets.

Three different functions were used to describe the relation between consumer holdings of a particular asset and total wealth and to estimate elasticities.<sup>9</sup> The first function was of the form

 $v_i = a_{1i} w^{b_{1i}}$ 

where y: represents a particular asset type and i can therefore range from 1 to 6, and w is total wealth. This function is usually de-

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<sup>&</sup>lt;sup>9</sup> The estimated parameters of the three functions and esti-mated elasticities based on the functions are shown in the Tables and Notes for Section 4, p. 79. The Tables and Notes also contain a comparison of the functions with respect to goodness-of-fit and a brief discussion of methods of estimation.

					TA	BLE	4					
Share	OF	WEALTH	IN	Specified	Form	BY	Size	OF	Wealth,	December	31,	1962
				(Percentage	distribu	tion	of doll	ar ag	gregate)			

Characteristic of consumer unit	Total	Own	Auto-	Business, profession (farm and	liquid a	Miscel- laneous		
	wealth	home	mobile	(farm and nonfarm)	All	Liquid assets	Investment assets	assets
All units	100	27	3	18	46	13	33	5
Size of wealth: \$1 - 999. \$1,000 - 4,999. \$5,000 - 9,999. \$10,000 - 24,999. \$25,000 - 49,999. \$50,000 - 199,999. \$100,000 - 199,999. \$200,000 - 499,999. \$200,000 - 499,999. \$500,000 and over.	100 100 100 100 100 100 100 100 100	10 48 59 55 37 21 17 9 4	48 16 8 5 3 2 2 1	2 3 9 19 24 17 24 23	37 32 23 29 39 51 62 63 53	34 26 17 16 18 16 14 7 4	4 6 13 21 36 48 56 50	2 1 1 2 2 1 3 18
Head under 35	100	26	7	12	22	9	13	32
Size of wealth: \$1 - 999 \$1,000 - 4,999 \$5,000 - 9,999 \$25,000 - 49,999 \$25,000 - 49,999 \$100,000 - 199,999 \$100,000 - 199,999 \$200,000 - 499,999 \$200,000 and over	100 100 100 100 100 100 100 100 100	9 41 51 38 55 8 9 6 1	55 24 11 6 3 1 1 *	1 5 32 24 3 9 20 2	35 30 24 21 18 87 81 38 5	30 26 16 10 10 1 3 4	5 4 8 11 8 85 78 34 5	1 4 3 * * 35 91
Head 35 - 54	100	32	4	23	35	11	24	6
Size of wealth: \$1 - 999 \$1,000 - 4,999 \$5,000 - 9,999 \$10,000 - 24,999 \$25,000 - 49,999 \$50,000 - 99,999 \$100,000 - 199,999 \$200,000 - 499,999 \$200,000 - 499,999 \$500,000 and over.	100 100 100 100 100 100 100 100	10 50 57 34 23 22 13 4	49 16 11 6 5 2 2 1	4 11 7 27 31 18 31 40	34 29 20 27 32 42 56 48 33	31 23 15 14 13 11 14 6 2	3 5 14 18 32 43 42 32	3 1 1 2 * 2 7 23
Head 55 - 64	100	25	2	20	51	13	38	2
Size of wealth: \$1 - 999 \$1,000 - 4,999 \$5,000 - 24,999 \$225,000 - 49,999 \$50,000 - 49,999 \$50,000 - 99,999 \$100,000 - 199,999 \$200,000 - 499,999 \$200,000 - 499,999 \$200,000 - 499,999 \$500,000 and over.	100 100 100 100 100 100 100 100	21 47 61 55 39 21 14 8 4	34 12 7 5 3 2 1 1	3 10 8 14 21 17 41 21	35 41 22 31 44 52 67 50 68	35 26 18 17 19 17 12 6 5	* 5 13 25 34 54 44 63	8 • 1 1 4 1 • 6
Head 65 and over	100	22	1	12	63	16	47	1
Size of wealth: \$1 - 999 \$1,000 - 4,999 \$5,000 - 9,999 \$10,000 - 24,999 \$25,000 - 49,999 \$50,000 - 49,999 \$50,000 - 199,999 \$200,000 - 499,999 \$500,000 - 499,999 \$500,000 and over	100 100 100 100 100 100 100 100	12 55 66 53 36 17 16 6 6	16 5 1 3 2 1 1 •	1 2 8 11 19 18 9 15	65 38 30 50 62 64 83 77	65 34 22 25 25 24 19 9 6	* 8 11 24 39 44 74 71	7 3 1 2 * 1 2 1

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\* Less than 1/2 of 1 per cent. Note.—Based on means in Table A8. Details may not add to totals because of rounding.

scribed as the constant elasticity function because elasticities do not vary with wealth level. The estimated parameters are summarized in Table 20 on page 81. The estimated parameters  $b_1$  are the elasticities of the various assets with respect to total wealth and are denoted by  $E_1(y,w)$  in Table 25. For example, for consumer units with heads 65 years of age and over, holdings of liquid assets increase 0.79 per cent for every 1 per cent increase in wealth.

The second function used is of the form

$$y_{i} = \frac{w a_{2i} w^{b_{2i}}}{\sum_{i=1}^{6} a_{2i} w^{b_{2i}}}$$

This function has been described as the "... constant elasticity function adjusted for additivity ..."<sup>10</sup> It has the property, not possessed by the constant elasticity function, that the sum of the various asset types add to total wealth at any wealth level. The elasticity is given by

$$E_{2i}(y,w) = b_{2i} + 1 - \sum_{i=1}^{6} \frac{y_i}{w} b_{2i}$$

Thus the elasticities are a function of wealth level, since the term  $\frac{y_i}{w}$  —the share of wealth invested in a particular asset type will vary with wealth level. The estimated parameters are shown in Table 21 and the elasticities in Tables 25 and 26.

The third function takes cognizance of the fact that ownership of some kinds of wealth—automobiles and own homes, for example—is widespread in the population, whereas other forms of wealth—such as businesses and investment assets—are less widely held and are owned more often by those in the higher wealth groups. Hence, differences in the group means, which are the basis of the elasticity estimates, may reflect differences in the proportion of the group owning an asset as well as in the amounts owned by those who hold the asset. As a consequence, differences in elasticities may be the result of changes in proportions of consumer units owning, or changes in amounts owned, or both.

The third function may be expressed as

 $y_{ij} = p_{ij} y_{ij}(H)$ 

where  $y_{ij}$  is the mean holding of the *i*th asset type in the *j*th wealth group,  $p_{ij}$  is the proportion of consumer units owning the *i*th asset type in the *j*th wealth group, and  $y_{ij}(H)$  is the mean holding of the *i*th asset type for those units in the *j*th group who own the *i*th asset. This function has the property that the over-all elasticity  $E_3(y,w)$ can be separated into two additive components— $E_{31}(p,w)$ , which is the part of the overall elasticity arising from changes in the proportion of units owning the asset type, and  $E_{32}(y(H),w(H))$ , which is the wealth elasticity for consumer units holding a particular asset type.

The relation used to describe the proportion of units in various wealth groups holding a particular asset was of the form

$$p = a_{31} + k(1 - e^{-cw})$$

When w is very small, that is, at low wealth levels, the expression  $(1-e^{-cw})$  is close to zero and the value of p is near  $a_{31}$ . As w increases, the expression  $(1-e^{-cw})$  approaches one and the value of p approaches  $a_{31}+k$ , the saturation level of ownership. The  $E_{31}(p,w)$  component of the elasticity was obtained by differentiating the equation

### $p = a_{31} + k(1 - e^{-cw})$

with respect to w and multiplying the result by  $\frac{w}{v}$ . The resulting elasticity is given by:

<sup>&</sup>lt;sup>10</sup> C. E. V. Leser, "Forms of Engel Functions." Econometrica, October 1963, p. 695. Leser's equation (3) is equivalent to the function just described. See also Netherlands Central Bureau of Statistics, Statistical Studies, No. 10, July 1960, and H. S. Houthakker, "Additive Preferences," Econometrica, April 1960, pp. 244-57.

$$E_{31}(p,w) = \frac{wcke^{+eu}}{p}$$

and is a function of w. The parameters of the equations yielding the  $E_{ii}(p,w)$  component are summarized in Table 22.

The parameters of the equations yielding the  $E_{32}(y(H),w(H))$  component of elasticity for the third function are summarized in Table 23. The estimating equation was of the form

$$y(H) = a_{32}w(H)^{b_{32}}$$

and implies that the wealth elasticity for consumer units holding a particular asset type can be described as a constant.

Before considering the elasticities from these three functions it is of interest to make some assessment of their fit of the data. The criterion used was the sum of weighted squared deviations for the three forms (Table 24). The functions that yield elasticities that vary with wealth level yield smaller sums of squared residuals in virtually all cases. The constant elasticity function seems to come off a poor third in most instances.

Elasticities at the point of mean wealth for each of the age groups are shown in Table 25. Rankings of elasticities from the first two functions, shown in Table 5, are the same for all age groups except the youngest. (By the nature of their derivation the elasticities from the second function will always have the same ranking as their counterparts from the first function.) Investment assets and businesses in that order are the preferred asset types for consumer units in the three older age groups with elasticities well above one. Liquid assets and automobiles rank fourth and fifth, respectively, with elasticities well below one for all age groups. The elasticity for homes is greater than one for the two younger age groups, indicating

TABLE 5

KANKING	OF	ELASTICITIES	OF	WEALTH
		Components		

	Ranking b	ased on—
Wealth component	$E_1(y,w)$	$E_{a}(y,w)$
	Head u	nder 35
Own home. Automobile. Business, profession. Liquid assets. Investment assets.	2 5 1 4 3	3 n.a. 1 4 2
	Head	35 - 54
Own home. Automobile. Business, profession. Liquid assets. Investment assets.	3 5 2 4 1	3 5 1 4 2
	Head	55 – 64
Own home Automobile Business, profession Liquid assets Investment assets	3 5 2 4 1	4 5 1 3 2
	Head 65	and over
Own home Automobile Business, profession Liquid assets Investment assets	3 5 2 4 1	5 4 2 3 1

n.a. Not available.

Note.—The rankings based on  $E_2(y,w)$  are the same as those based on  $E_1(y,w)$ . The rankings based on  $E_3(y,w)$ are at point of mean wealth. The elasticities are shown in Table 25.

that the share of wealth devoted to homes is still increasing at the point of mean wealth for the younger units. For the two older groups the housing share is declining at mean wealth.

The third estimating function indicates a somewhat less uniform pattern of preferences. Investment assets and businesses are the preferred asset types for all age groups with elasticities well above one; business, however, ranks first for all groups except the oldest. A substantial part of the elasticities for investment assets and business is contributed by the  $E_{31}(p,w)$  component that is, at the point of mean wealth, the proportion of consumer units owning business and investment assets is rising substantially, relative to the increase in wealth. Elasticities for the other asset types---that is, homes, automobiles, and liquid assets-are less than one with a single exception-homes in the youngest age group. Moreover, because ownership of these asset types is relatively widespread in all wealth groups, the portion of the elasticity contributed by the  $E_{11}(p,w)$ component is small in comparison with that contributed by the  $E_{32}(y(H), w(H))$  component.

Elasticities computed from the second and third functions vary with wealth level. As is shown in Table 26, the elasticities indicate the pattern that was noted earlier in the shares data (Table 4)—that is, elasticities for investment assets and businesses are above one at most wealth levels, and elasticities for liquid assets and automobiles are below one at most wealth levels.<sup>11</sup> The importance of the  $E_{31}(p,w)$ component of the elasticity for business and investment assets is evident at virtually all wealth levels. Conversely, for homes, automobiles, and liquid assets, the contribution is in general rather small, and it becomes close to zero at relatively low wealth levels.

# **COMPOSITION OF PORTFOLIO**

Elasticities have also been estimated for a concept of wealth limited to portfolio of liquid and investment assets. While the ownership of a home and an automobile and investment in one's own business or profession are part of an individual's wealth, it is doubtful that decisions regarding these investments are governed by the same factors that govern the choice among such assets as savings accounts, stock, and other marketable securities, as mentioned earlier. A decision to shift wealth from one's own business to another form of wealth, for example, may require changes in living patterns or occupation. A decision to shift among portfolio items can presumably be made more freely in response to changes in interest rates and prices.

The share of total portfolio devoted to components of liquid and investment assets is shown in Table 6. For the portfolio analysis, liquid and investment assets have been grouped into nine major components as follows: checking accounts; savings accounts in banks, in savings and loan associations, and in credit unions; U.S. savings bonds; stock (publicly traded stock and shares in mutual funds and other investment companies); other marketable securities (bills, certificates, notes, bonds, and debentures issued by the U.S. Government, by State and local governments, by foreign and domestic corporations, and by foreign governments); mortgage assets; investment real estate; businesses with no member of the consumer unit in a managerial role; and company savings plans. In addition, some information is provided separately for bank savings accounts and shares in savings and loan associations and for common stock and shares in mutual funds.

Some of the components are more ho-

 $<sup>^{11}</sup>$  As may be seen in Table A 35, the sample for the youngest age group becomes extremely thin above the \$10,000-\$24,999 wealth level. Results have been presented for completeness, but the small sample size should be borne in mind.

### TABLE 6

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# Share of Portfolio in Specified Form by Size of Portfolio, December 31, 1962

(Percentage distribution of dollar aggregate)

				Liquid	assets						Inv	estment as	sets			
Characteristic of	Total			Sa	vings accou	ints			Pub	licly traded	stock	Mkt.			Business	
consumer unit	portfolio	All	Checking accounts	All	In banks	In savings and loan assns.	U.S. savings bonds			funds,	sec. other than stock	Mortgage assets	Real estate	not managed by unit	Company savings plans	
Head under 35	100	41	9	27	13	10	6	59	33	30	2	2	4	11	7	2
Size of portfolio: \$1 - 499. \$2000 - 1,999 \$2,000 - 4,999 \$5,000 - 9,999 \$10,000 - 24,999 \$25,000 - 49,999 \$100,000 - 99,999 \$100,000 - 499,999 \$500,000 and over	100 100 100 100 100 100 100 100 100	95 80 65 62 43 24 1 9 •	45 22 13 5 3 6 1 2	34 42 54 36 19 * 5	19 22 25 18 9 *	5 13 16 22 18 9 * 4	16 17 9 3 5 * * 2 *	5 20 35 38 57 76 99 91 100	3 6 13 20 18 26 99 6 73	3 6 7 12 15 19 99 5 67	* 4 8 2 * * 2	* * * * 22	* 2 3 1 16 1 * 1	* 6 13 * 23 4 * 36 3	 5 * 11 * * 46 *	1 4 5 • 44 • 2
Head 35 – 54	100	31	5	21	11	8	4	69	29	23	5	2	4	22	9	3
Size of portfolio: \$1 - 499. \$200 - 1,999 \$2,000 - 4,999 \$10,000 - 24,999 \$25,000 - 49,999 \$25,000 - 49,999 \$30,000 - 99,999 \$100,000 - 499,999 \$500,000 and over	100	98 83 66 56 39 22 26 12 4	47 24 13 6 5 3 2 3 2	38 48 45 39 30 18 19 7 2	22 34 25 16 16 8 8 3 1	8 11 13 19 9 10 10 3 1	13 11 8 12 4 2 5 2	2 17 34 44 61 78 74 88 96	1 5 11 12 19 27 30 31 72	* 3 8 10 13 17 26 27 59	1 3 2 5 9 1 4 11	1 1 * 2 * 1 2 8	* 2 5 2 5 3 9 2 3	* 5 10 21 24 33 20 33 , 8	* 2 8 11 14 20 4	2 4 6 3 3 1 1
Head 55 – 64	100	26	4	17	10	6	5	74	42	33	7	4	5	16	6	1
Size of portfolio: \$1 - 499	100 100 100 100	98 78 74 69 41 43 25 10 7	46 21 19 7 5 2 2 2	33 45 49 53 27 25 18 6 5	23 21 25 34 15 18 7 3 3	7 19 18 10 4 10 3	20 13 7 10 10 13 5 2	2 22 26 31 59 57 75 90 93	* 4 17 18 21 51 49 66	* 5 12 12 18 41 32 63	* 2 4 3 9 16 3	2 * 5 1 3 2 13	* 8 1 2 5 4 1 1 *	* 9 6 9 22 29 12 16 8	* 2 7 1 11 * 4 11 5	* 6 2 1 1 1 2 2 *
Head 65 and over	. 100	25	4	18	10	8	4	75	43	39	2	7	4	13	8	٠
Size of portfolio: \$1 - 499	100 100 100 100 100 100 100 100 100	100 94 87 64 61 42 34 10 7	49 32 15 10 3 2 2 3 3 3	43 48 60 43 50 28 27 5 3	25 25 36 22 25 16 11 4 2	13 19 21 16 25 12 15 2 *	8 14 12 11 7 12 4 2 1	* 13 36 39 58 66 90 93	* 4 7 33 26 56 65	* 1 2 5 3 27 25 52 59	* 2 1 3 2 1 2 1	* * 3 1 2 6 17	* 1 4 6 1 8 5 •	* 5 16 19 19 20 9 9	* 9 4 11 14 2	•

\* Less than 1/2 of 1 per cent. Note.—Based on means in Table A 10. Details may not add to totals because of rounding.

mogeneous than others with respect to such characteristics as ability to produce a steady flow of current income, marketability, and risk of fluctuation in dollar value of capital. While checking accounts at banks undoubtedly make up a relatively homogeneous grouping, the other components are combinations of more diverse elements. Even the U.S. savings bonds component, which at first might appear to be a homogeneous grouping, contains some bonds that pay interest currently as well as some of the discount variety, which pay interest only at time of redemption.

Among portfolio choices, most of the components of investment assets rank high in consumer preferences, while the various liquid assets rank low. The share of portfolio invested in U.S. savings bonds and held in checking accounts declines with portfolio level, implying elasticities of less than one at all levels. The share invested in stock, on the other hand, increases with portfolio level, implying elasticities greater than one at all levels. Other major components of investment assets—real estate, businesses not managed by the unit, and mortgage assets absorb an increasing share of portfolio across most of the portfolio range.

Two functions were used to describe the relation between portfolio components and total portfolio—the constant elasticity function and the constant elasticity function adjusted for additivity. Parameters of the two functions are shown in Table 27 and Table 28, respectively. Table 30 contains a comparison of the sum of squared deviations for the two functions, and again the fit of the constant elasticity function seems poorer than that of the second function.

The over-all elasticities at the point of mean portfolio, presented in Table 31, quantify the trends shown by the shares table

#### TABLE 7

RANKING OF ELASTICITIES OF PORTFOLIO COMPONENTS

	_
Portfolio component	Ranking based on $E_1(z,x)$
`	Head under 35
Checking accounts. Savings accounts: In banks	11 7
In savings and loan associations U.S. savings bonds Publicly traded stock:	4 9
Common. Mutual funds and other investment companies.	2
Marketable securities other than stock Mortgage assets. Investment real estate Business not managed by unit Company savings plans	1
	Head 35 – 54
Checking accounts	11
In banks In savings and loan associations U.S. savings bonds Publicly traded stock:	9 7 10
Common Mutual funds and other investment companies	2 5
Marketable securities other than stock	8 4 1
Investment real estate Business not managed by unit Company savings plans	3 6
	Head 55 - 64
Checking accounts Savings accounts: In banks	11 9
In banks In savings and loan associations U.S. savings bonds Publicly traded stock;	8 10
Compon	1
Marketable securities other than stock Mortgage assets Investment real estate	5 4 3 6
Business not managed by unit Company savings plans	6 7
	Head 65 and over
Checking accounts Savings accounts: In banks	11 9
In savings and loan associations U.S. savings bonds Publicly traded stock;	7 8
Common Mutual funds and other investment companies	1 5
Marketable securities other than stock Mortgage assets	6 4 3 2 10
Investment real estate Business not managed by unit Company savings plans	2 10

Note .- Based on data in Table 31.

(Table 6). Virtually all liquid asset components in all age groups have elasticities less than one and most of the components of investment assets have elasticities greater than one.<sup>12</sup>

Common stock is the preferred asset for consumer units in the two older age groups, and for units in the two younger age groups it ranks second (see Table 7). Investment real estate also ranks high with all age groups—first with the two younger groups and third with the two older groups.

The over-all elasticities at various portfolio levels shown in Table 32 (estimated from the constant elasticity function adjusted for additivity) also bear out the trends seen in Table 6. For the major components of liquid assets—checking accounts, savings accounts, and U.S. savings bonds—elasticities are less than one at all but the lowest

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portfolio levels. For stock, elasticities are greater than one at every portfolio level; and for investment real estate, at every portfolio level except the very top. Investment assets in the form of businesses not managed by the unit and mortgages also show elasticities greater than one up to relatively high portfolio levels.

As with the wealth elasticities, breadth of ownership of a portfolio item was of considerable importance in determining the overall elasticity. At the point of mean portfolio, for example, the elasticity attributable to the proportion of consumer units owning a portfolio item was small for liquid assets in all age groups. With few exceptions the elasticities for the liquid asset components did not exceed 0.16. (See Table 31. The parameters of the estimating equations from which the elasticities were derived are shown in Table 29.) For all components of investment assets other than company savings plans, elasticities ranged from a minimum of 0.16 to 1.05.

<sup>&</sup>lt;sup>12</sup> It is of interest that the constant elasticity function indicates that one of the subcomponents of liquid assets—shares in savings and loan associations—has elasticities greater than one in the two younger age groups. Comparable elasticities have not been prepared for the second function because the estimation procedures depend on the grouping of assets and would have required estimation of a different set of elasticities.

# Differences Among Groups in Distribution and Composition of Wealth

This section presents information about differences among groups as to the distribution and composition of wealth. Consumer units are grouped in three ways: first, by age of head; second, by employment status of head, distinguishing the self-employed, those employed by others, and those who are retired; and, third, by the relation between the 1962 incomes of consumer units and poverty income levels as defined by the Social Security Administration of the Department of Health, Education, and Welfare.

## AGE-OF-HEAD GROUPS

As discussed in Section 2, the size of wealth is related to the age of the head of the consumer unit, with a general tendency for wealth to increase with age, at least up to the oldest group. Within each age group, however, the size of wealth varies. Among consumer units with heads aged 35 to 54, for example, 20 per cent had wealth of less than \$1,000 while 6 per cent had \$50,000 or more (Table A 2).

Granted that the general level of wealth differs among age groups and that in each age group consumer units vary markedly in the size of their wealth, the question arises whether age groups differ as to the shape of the distribution of units by size of wealth. Or, to state it differently, do some age groups have greater relative concentration of units with either little wealth or large amounts so that the distribution of wealth is more unequal in some age groups than in others?

Two measures of the shape of the wealth distribution are presented in Table 8, namely, the quartile deviation and Gini's coefficient of concentration. They show that in the youngest and in the oldest age groups there is more variation as to size of wealth and greater inequality in its distribution than in other age groups. The distribution of units in each age group by the size of their wealth explains why this is so. The youngest group had the largest proportion with no wealth or with very small amounts. While

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TABLE 8	
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MEASURES OF DISTRIBUTION OF WEALTH FOR AGE AND EMPLOYMENT STATUS GROUPS, DECEMBER 31, 1962

Group characteristic	Lower quartile (Q1)	Median (Q2)	Upper quartile (Q3)	Quartile deviation <sup>1</sup>	Gini's coefficient of concentration
All consumer units	<b>\$</b> 973	\$ 6,721	\$17,971	2.53	.76
Age of head:         Under 35	199 1,542 2,230 4,245 2,709	1,032 6,931 10,847 13,129 10,049	4,868 15,149 21,305 28,666 24,993	4.52 1.96 1.76 1.86 2.22	.83 .71 .70 .70 .76
Employment status of head: Self-employed Employed by others Retired	9,611 784 2,572	21,958 4,895 8,197	53,016 13,917 21,785	1.98 2.68 2.34	.73 .72 .73

 $\frac{1}{Q_2-Q_1}$ 

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the oldest group also had a substantial proportion of units at the low end of the wealth distribution, large holders were also relatively numerous.

The Gini coefficient measures the degree of inequality in a distribution. It is a mathematical expression of the relation between the Lorenz curve of actual distribution and the line of equal distribution.<sup>13</sup> The closer the coefficient is to 1.0, the greater the inequality of the distribution. According to this measure, the distribution of wealth is highly unequal. The Gini coefficient for wealth for this Survey population of consumer units is 0.76 compared with a coefficient of 0.43 for income for the same population.<sup>14</sup> The wealth coefficient for the youngest group, 0.83, and for the oldest, 0.76, show greater inequality than the coefficients of 0.71 for the 35-44 age group and 0.70 for the 45-54 and 55-64 groups.

#### HEAD UNDER 35 YEARS OF AGE

The youngest group has, on the whole, the least wealth so that the kinds of wealth that make up large holdings are relatively unimportant to it. Investment assets and businesses in which members were active are less frequently reported in this group, and together these assets account for a smaller share of its total wealth than for the older groups. This young group also ranks low in the proportion owning homes and high in the proportion of owned homes mortgaged, making home equities smaller than for other groups. The automobile, on the other hand, although a small share of the wealth accounted for in the Survey, is a larger share for the young than for other groups. The youngest group also ranked high as to the

<sup>&</sup>lt;sup>13</sup> The Gini coefficient is equal to twice the area between the curves of actual and equal distribution; see M. G. Kendall and Alan Stuart, *The Advanced Theory of Statistics*, (New York: Hafner Publishing Co., 1958), Vol. I, pp. 47-49.

<sup>&</sup>lt;sup>14</sup> This measure was used by Morgan with income data. The coefficients obtained were of the same general magnitude as the one from this Survey, that is, between 0.38 and 0.40 for the 5 years between 1953 and 1959. James Morgan, "The Anatomy of the Income Distribution," *Review of Economics and Statistics*, August 1962, pp. 271-72 and 281-82.

proportion owning automobiles, and among young units with little wealth, equities in automobiles were a substantial share of what they had. Trust funds, although infrequent, were important to the youngest group, especially to the small proportion with large amounts of wealth. As a result, almost onethird of the total wealth held by units with heads under 35 was in the form of trusts (Tables A 8 and A 9).

To have personal debt was characteristic of the youngest group; 8 out of 10 owed personal debt, and for 7 out of 10 some of this was instalment debt. Even among groups of young units with above-average income and wealth, personal debt was frequently reported.

Some of these characteristics of the young as to the composition of wealth are clearly age differences, persisting even when comparisons are made with older units with equally small amounts of wealth. Young units rank first in automobile ownership and in the share of wealth in automobile equities. They also rank low in the proportions owning homes and owning them free of mortgage, and consequently in the share of their wealth that is in the form of home equities. Moreover, personal debt is more prevalent among young units than among older groups with similar wealth (Table A 14).

Portfolios of the youngest group, being of small size, are made up more of liquid assets than are the portfolios of older groups. Since comparison with older units whose portfolios are similarly small shows little difference, the liquidity of portfolios of the young is attributable more to the small amount of their assets than to age. Even though the sums invested are so small, however, the youngest group does show some tendency towards greater diversity of holdings. The

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youngest group more often has checking accounts and U.S. savings bonds than older units with comparably small portfolios.<sup>15</sup> They are also somewhat more likely to have savings accounts and publicly traded stock than older units with equally small portfolios, although the amounts are scant in all age groups when portfolios are small.

#### HEAD AGED 35-54

In the age group 35–54 there is considerably more wealth than in the youngest group. Home ownership is more frequent, and even though a large proportion of the homes are mortgaged, equities in owned homes account for almost one-third of the wealth of the group. Business is also important to this age group; it accounts for nearly one-quarter of the group's total wealth.

Compared with older units, the 35–54 age group has less wealth, and considerably less liquid and investment assets. As a result, a smaller share of the wealth of the 35–54 age group than of the 55–64 age group was in liquid and investment assets, 35 per cent compared with 51 per cent. Homes and businesses, on the other hand, accounted for a relatively large share of wealth in the 35–54 age group (Table 9).

The importance of businesses to this age group is further emphasized by comparison with older units having similar amounts of wealth. At most wealth levels the 35–54 age group had a larger share of its wealth in businesses than did older units. It ranked low, on the other hand, as to the share in liquid and investment assets.

<sup>&</sup>lt;sup>15</sup> Some of the difference in frequency of ownership of checking accounts is probably attributable to the manner in which checking accounts were reported by entrepreneurial units. This problem is discussed below in connection with employment status differences. The main result is that mixed personalbusiness accounts were counted as business assets rather than as checking accounts. Because the youngest age group has relatively fewer entrepreneurial units than the 35-64 group, some of the difference in proportion owning may reflect the differences in composition of the group with respect to employment status.

Size of wealth	Own home			Business, profession (farm and nonfarm)			Liquid assets			Investment assets		
	Head 35 – 54	55 - 64	65 and over	Head 35 - 54	55 - 64	65 and over	Head 35 - 54	55 - 64	65 and over	Head 35 - 54	55 - 64	65 and over
All units	32	25	22	23	20	12	11	13	16	24	38	47
\$1 - 999. \$1,000 - 4,999. \$10,000 - 24,999. \$10,000 - 24,999. \$25,000 - 49,999. \$100,000 - 199,999. \$200,000 - 199,999. \$200,000 - 499,599. \$500,000 and over.	\$0 \$7 \$9 34 23 22 13	21 47 55 39 21 14 8 4	12 55 66 53 36 17 16 6	4 4 11 7 27 31 18 31 40	3 1 10 8 14 21 17 41 21	1 2 8 11 19 18 9 15	31 23 15 14 13 11 14 6 2	35 26 18 17 19 17 12 6 5	65 34 22 25 25 24 19 9 6	3 6 5 14 18 32 43 42 32	* 5 13 25 34 54 44 63	* 8 11 24 39 44 74 71

TABLE 9									
DIFFERENCES IN COMPOSITION OF WEALTH AMONG AGE GROUPS, DECEMBER 31, 1962									
(Wealth form as percentage of total wealth; consumer units grouped by age of head)									

\* Less than  $\frac{1}{2}$  of 1 per cent. Note.—Data from Table 4.

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Despite smaller holdings of liquid and investment assets than older age groups, the 35-54 group was inclined towards greater diversity in its holdings. Members of this age group were a little more likely to have checking and savings accounts than were other groups. And, if the comparison is limited to units with portfolios of similar size, the inclination of this age group toward greater diversity also is evident. Over the range of portfolio-size groups, the 35-54 age group ranked above the older groups as to the proportion holding most kinds of liquid and of investment assets, notably checking accounts, savings accounts, common stock, mortgage assets, investment real estate, and company-sponsored savings plans (see Table A 10).

#### HEAD AGED 55-64

Over the age span, wealth tends to increase up to the 55-64 group, which has more wealth than any other age group. The composition of the wealth of this group is, in general, what would be expected when wealth is large. Ownership of businesses and of investment assets is more frequent than in other age groups. Home ownership is also more frequent and the incidence of mortgage debt—though more frequent than among those 65 and over—is less than among younger units. The total wealth of the group is divided about equally between home equities and businesses, on the one hand, and liquid and investment assets, on the other. For the younger groups the former outweighed the latter; for the older group the opposite was true.

Given a portfolio of similar size, the 55-64 age group occupies a middle ground in the progression of behavior, from younger to older groups, regarding the proportion holding various investments. Diversity of holdings of the different types of liquid and investment assets was less than in the 35-54age group, but greater than among older units with the same total amounts of such assets.

### HEAD AGED 65 AND OVER

Concentration of its wealth in liquid and investment assets is characteristic of the old-

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TABLE	10	

DIFFERENCES IN COMPOSITION OF PORTFOLIO AMONG AGE GROUPS, DECEMBER 31, 1962

(Portfolio form as percentage of total portfolio; consumer u	inits grouped by age of head)
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Size of portfolio	Savings accounts			Publicly traded stock			Investment real estate			Business not managed by unit		
	Head 35 – 54	55 - 64	65 and over	Head 35 - 54	55 - 64		Head 35 - 54	55 - 64	65 and over	Head 35 - 54	55 – 64	65 and over
All units	21	17	18	29	42	43	22	16	13	9	6	8
\$1 - 499. \$500 - 1,999 \$5,000 - 4,999 \$5,000 - 9,999 \$10,000 - 24,999. \$25,000 - 49,999. \$50,000 - 49,999. \$50,000 - 499,999. \$500,000 and over.	48 45 39 30 18 19 7	33 45 49 53 27 25 18 6 5	43 48 60 43 50 28 27 5 3	1 5 11 12 19 27 30 31 72	* 4 17 18 21 51 49 66	* 4 7 33 26 56 65	* 5 10 21 24 33 20 33 8	* 9 22 29 12 16 8	* 5 8 16 19 19 20 9 9	* 1 * 2 8 11 14 20 4	* 2 7 1 11 * 4 11 5	* * 9 4 4 11 14 2

\* Less than 1/2 of 1 per cent. Note.—Data from Table 6.

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est group. Six dollars in every 10 of the wealth of this group is in liquid and investment assets. The preference for these assets among older units is shown in other ways as well: approximately 2 units in 10 of those with heads 65 and over had 90 per cent or more of their wealth in liquid and investment assets compared with 1 unit in 10 of the younger consumer units (see Table A 22). The large share in these assets is achieved chiefly at the expense of investment in businesses or professions. Both the share of wealth accounted for by businesses and the proportion of units with a business were smaller than among the younger groups, except those under 35.

Home equities were substantial in the oldest group, largely because so many homes were owned free of debt. Among these units, 6 in 10 were home owners, and only 1 in 10 owed mortgage debt. For the oldest group as a whole, however, liquid and investment assets were so important that home equities accounted for a smaller share of their wealth than for the younger groups.

The major characteristics of the oldest group with respect to composition of wealth are clearly attributable to age differences, independent of the size of their holdings. At most wealth levels, older units are less likely to have their own businesses or to owe mortgage debt. Their wealth is also more concentrated in liquid and investment assets compared with younger groups with wealth of the same size. And, compared with younger age groups with portfolios of similar size, consumer units with heads 65 and over have more of their portfolios in savings accounts (Table 10).

# EMPLOYMENT STATUS OF HEAD <sup>16</sup>

# SELF-EMPLOYED AND EMPLOYED BY OTHERS

The self-employed as a group were in better circumstances than the units whose heads were employed by others. Their incomes were higher—with mean income for the self-employed group at \$10,841 and for the

<sup>&</sup>lt;sup>18</sup> Groups too small for separate analysis and too diverse to be combined have been omitted from this analysis. These are units headed by farm operators, farm laborers, persons under 65 years of age with no work experience during 1962, and those whose occupation was not reported.

group with heads employed by others, \$6,990. The self-employed were also much wealthier; the midpoint in their wealth distribution, \$21,958, compared with \$4,895 for the units with heads employed by others. They were also somewhat older.

The employment classification is based on replies to questions about the head's employment rather than on the presence of business investment. Accordingly, units classified as in the employed-by-others group could, although they rarely did, have their own businesses arising from business activities of other members of the unit or from secondary activities of the head. And those in the self-employed group could, and occasionally did, report that they had no equity of any value connected with their self-employment.

The Survey showed that the greater wealth of the self-employed is not accounted for by their businesses alone. Their equities in owned homes were about twice and their holdings of liquid and investment assets about four times as much, on the average, as for the group employed by others. It is apparent, therefore, that the self-employed as a group are in very different financial circumstances from the group employed by others.

With so much disparity in the amount of their wealth, differences in the shape of the wealth distributions might be expected. The degree of inequality, however, as measured by the Gini coefficient is about the same for the two groups, with the coefficient for the self-employed only slightly higher (Table 8). A different conclusion as to dispersion is drawn from comparing the quartile deviation, which is smaller for the self-employed than for employees, but this measure does not take account of the entire range of the distribution. When Lorenz curves are drawn for the two distributions, the curve for the

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self-employed is nearer to the line of equality below approximately the 7th decile, but at the upper end of the distribution the selfemployed show greater inequality than the employees as to the distribution of wealth. In view of the great differences between them as to the size of their holdings, the significant conclusion is that the two groups differ relatively little as to the way wealth is distributed within the groups.

To determine whether differences exist in the kinds of investments held that can be attributed to occupation, the composition of portfolios of similar size was examined. Because the employment groups differed in their age composition-the self-employed being older on the average-and because there were differences in portfolio preferences among age groups, the comparison was confined to units headed by persons 35 to 64. A comparison of units similar as to amount of wealth was not made because the self-employed would obviously have smaller shares in homes, liquid assets, and the like, because their businesses are a substantial share of their total wealth. For example, at most wealth levels, business is at least onethird of the wealth of the self-employed.

Given the same total amount of liquid and investment assets, the self-employed generally have more of it invested in real estate and businesses not managed by the unit head than do the units with heads employed by others. Possibly both types of investment are related to active participation in their own businesses, either currently or in the past. For example, an interest may be retained in a business in which a unit member was formerly active, or property owned by a member of the unit may be rented to a business conducted by a member. Those employed by others, and especially those with substantial portfolios, tend to have larger

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	Share (	OF	Portfolio	IN	SPECIFIED	Form,	Two	Employment	Status	Groups,	December	31,	1962
(Consumer units with head aged 35 - 64)													

TABLE 11

				Liquid	assets			]	Investme	nt assets			
Group characteristic	Portfolio (mean in dollars)	Total	All	Check- ing ac- counts	Sav- ings ac- counts	U.S. sav- ings bonds	A11	Public- ly traded stock	Mkt. sec. other than stock	Mort- gage assets	Real estate	Busi- ness not man- aged by unit	Com- pany sav- ings plans
			Percentage distribution of dollar aggregate										
Head self-employed	23,831	100	23	5	15	3	77	32	5	3	25	11	1
Size of portfolio: \$1 - 499	3,431 7,302 14,643 32,825 69,052 186,875	100 100 100 100 100 100 100 100 100	99 80 60 42 45 31 37 13 9	46 28 14 13 6 3 4 2	42 39 42 27 32 19 27 7 6	11 13 5 7 6 7 2	1 20 40 58 55 69 63 87 91	1 12 27 19 16 21 28 58	2 * 1 * 1 3 4	* 5 1 2 3 10 3 2	9 17 28 21 49 10 35 10	* 5 10 1 12 1 20 17 7	* * * 1 1 *
Head employed by others	7,273	100	32	4	23	5	68	37	2	4	18	4	3
Size of portfolio: \$1 - 499	1,046 3,252 7,203 15,033 33,740 72,226 170,700	100 100 100 100 100 100 100 100	97 82 70 63 42 34 22 10 3	43 24 12 6 4 3 2 1 1	39 48 49 45 32 24 15 7 2	15 10 9 13 6 7 5 2	3 18 30 37 58 66 78 90 97	1 9 12 19 28 43 61 77	1 1 1 1 1 1 9	* 1625 55 21	* 5 8 15 26 25 23 14 8	* 2 3 6 4 10 2	2 5 6 6 4 3 2 *

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\* Less than 1/2 of 1 per cent. Note.—Details may not add to totals because of rounding.

shares invested in publicly traded stock than do the self-employed (Table 11).

Even though there is no systematic difference between the two groups as to the share of portfolios of similar size held in liquid assets, holders of the various types of liquid assets are relatively more numerous in the group employed by others. Owners of checking accounts, of savings accounts, and of U.S. savings bonds are more frequent in the group employed by others than among the self-employed with portfolios of similar size (Table 12).

The smaller incidence of checking accounts among the self-employed may reflect the reporting method rather than a true difference between the groups in the extent to which they use checking accounts. In measuring wealth, it is especially difficult to distinguish between business and personal holdings for the self-employed. Respondents were asked to report as checking accounts only those used wholly for personal purposes, and to report business accounts and those used for both business and personal transactions as part of investment in business. As a result, the self-employed are shown to be less likely to have checking accounts, especially when compared with employees having portfolios of similar size. This classification problem cannot be readily solved, however, because results from the opposite procedure would have been equally difficult to interpret.

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TABLE	12
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PERCENTAGE OF UNITS OWNING SPECIFIED FORM OF PORTFOLIO, TWO EMPLOYMENT STATUS GROUPS, DECEMBER 31, 1962

·	.		Liquid	assets		Investment assets				ssets		
Group characteristic To po fo		All	Check- ing ac- counts	Sav- ings ac- counts	U.S. sav- ings bonds	All	Public- ly traded stock	Mkt. sec. other than stock	Mort- gage assets	Real estate	Busi- ness not man- aged by unit	Com- pany sav- ings plans
Head self-employed	95	92	70	69	29	51	26	5	8	27	10	2
Size of portfolio: \$1 - 499 \$500 - 1,999 \$2,000 - 4,999 \$10,000 - 24,999 \$25,000 - 24,999 \$25,000 - 49,999 \$100,000 - 99,999 \$100,000 - 99,999 \$100,000 - 499,999 \$100,000 - 490,999 \$100,000 - 490,990 \$100,000 -	100 100 100 100 100 100 100 100	100 95 96 100 92 100 100 100	63 70 58 76 81 100 91 98 100	54 61 88 94 83 79 77 81 77	11 29 31 11 32 70 43 59 64	4 23 61 76 86 100 100 100	1 28 43 51 34 86 75 99	3 9 3 11 15 18 69	* 5 6 23 34 23 13	+ 20 40 45 77 34 74 55	* 5 12 7 23 4 39 43 32	* * * 10 2 14 15
Head employed by others	82	81	63	66	32	34	18	2	5	12	3	7
Size of portfolio: \$1 - 499 \$500 - 1,999 \$2,000 - 4,999 \$10,000 - 24,999 \$25,000 - 49,999 \$25,000 - 49,999 \$100,000 - 499,999 \$100,000 - 499,999 \$500,000 and over	100 100 100 100 100 100 100 100	99 99 99 99 99 100 100 100	74 76 71 80 86 93 97 100 100	62 77 96 90 90 94 91 82	16 36 49 66 49 46 66 41 49	4 28 52 68 80 88 98 100 100	2 11 25 43 35 54 76 97 100	1 2 3 5 8 8 17 70	1 10 15 15 13 33 7	* 12 25 38 42 53 39 50	* 2 4 8 6 17 42 17	2 9 14 10 13 7 28 10 19

(Consumer units with head aged 35 - 64)

• Less than 1/2 of 1 per cent.

#### RETIRED

The retired group consisted of units with heads aged 65 and over who did not work during 1962. About 7 out of 10 of the unit heads of 65 and over were retired. Accordingly, the retired, being a subgroup of those 65 and over, have many of the characteristics of that group, as described above. The retired are older than the nonretired in this age group and have much less income. Average age was 74 for the retired and 70 for the nonretired. Average income was about \$2,800 and \$7,300 for the two groups.<sup>17</sup>

The wealth of the retired is best described in terms of their age—that is, as an extension of the characteristics noted for the entire group aged 65 and over. Most of the ways in which the wealth holdings of units 65 and over differ from those of younger units are accentuated in the retired group. Median wealth for the retired was \$8,197; this is less than the median for the entire group 65 and over. As with all groups, the size of wealth varied a great deal, with 22 per cent of the retired having less than \$1,000 in wealth and 7 per cent having \$50,000 or more. The inequality of the distribution of wealth among the retired, as measured by the Gini coefficient, was virtually the same, however, as for other occupational groups (Table 8).

Although their holdings of most forms of wealth averaged less than those of the entire group aged 65 and over, the sharpest reduction was equity of the retired in busi-

<sup>&</sup>lt;sup>17</sup> These means have been derived from Table A 33 showing data for the age group 65 and over and for the retired. Data for the nonretired aged 65 and over are not shown separately.

nesses. The small share that units with retired heads had in their own businesses was to some extent compensated by investments in businesses in which no member of the unit was active. Doubtless these were retained interests in businesses from which the head of the unit had retired.

Liquid and investment assets made up a much larger share of the wealth of those who were retired than of units aged 65 and over whose heads were working. A shift into liquid and investment assets on the part of the retired would be expected on the basis

UNITS GROUPED BY POVERTY INCOME STATUS

In order to meet requests for data on the size and composition of wealth of the population classified as poor by the Social Security Administration (SSA), the consumer units of the Survey have been classified by poverty income criteria supplied by that agency.<sup>18</sup> This method of classification differs from the income classification used in the Survey in that it takes account of the size of the consumer unit as well as its money income.

The SSA has provided a choice of definitions of poverty income levels. The two definitions have been used to classify the consumer units of the Survey, and results are presented in Tables A 37–A 43, using the phrases "economy level" and "low-cost level" for the two definitions as is done by the SSA.<sup>19</sup> The first, which is designated

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of the tendencies noted for all older units, but the shift is especially marked for the retired in this older group.

Home equities accounted for only a moderate share of the wealth of the retired because the group as a whole had so much in liquid and investment assets. For retired units with small amounts of wealth, however, home equities made up a large share of what they had, two-thirds when wealth was at least \$1,000 but less than \$5,000 and three-quarters when wealth was at least \$5,000 but less than \$10,000.

Level 1 in the tables, corresponds roughly to a money income of \$3,000 for a family of four, and the second (Level 2) to about \$4,000 for a family of four. Income criteria are, of course, lower for smaller families and higher for larger ones.<sup>20</sup> The brief discussion in this section makes use of the grouping of units by the first, or lower, level because it is the one generally used in discussions of the problem of poverty.<sup>21</sup>

Consumer units with little or no assets were frequent in the group classified under the SSA definition as poor on the basis of their incomes, but there were some in the upper portion of the wealth distribution. No wealth of the kinds covered in the Survey was reported by 28 per cent and 2 per cent had more debts than assets; another 21 per cent had some wealth but less than \$1,000. Wealth of at least \$10,000 but less than \$25,000 was reported by 12 per cent of those poor in income, and wealth of \$25,000 or more by 6 per cent. Among those with incomes at or above the poverty criteria lev-

<sup>&</sup>lt;sup>13</sup> Mollie Orshansky, "Counting the Poor: Another Look at the Poverty Profile," and "Who's Who among the Poor: a Demographic View of Poverty," *Social Security Bulletin*, Department of Health, Education, and Welfare, January 1965, and July 1965.

<sup>&</sup>lt;sup>139</sup> Because the Survey sample was designed for efficiency in producing data on the size and composition of wealth, the number of cases with high incomes is larger and the numbers in the poverty groups smaller than would be provided by a sample of the same size that employed uniform sampling rates. Hence the data on the wealth of units with incomes below poverty levels are based on small numbers. These are shown in Table A 43. In spite of differences in sample size and design, this Survey yields the same general conclusions as to the number and characteristics of units having incomes below poverty levels as do the much larger Census samples used by the SSA as a source of income data.

<sup>&</sup>lt;sup>20</sup> Mollie Orshansky, "Counting the Poor: Another Look at the Poverty Profile," Social Security Bulletin, Department of Health, Education, and Welfare, January 1965, p. 28.

<sup>&</sup>lt;sup>21</sup> For example, Economic Report of the President, January 1966, p. 111, and January 1965, pp. 162-66.

els, wealth was greater, but there were as many as 19 per cent with no wealth or with less than \$1,000. Wealth of \$25,000 or more was reported by 20 per cent of those with incomes above the poverty level.

Unsecured debts were not exceptionally frequent in the group classified as poor on the basis of their incomes, but the debtors had such small amounts of assets to offset these debts that consideration of net worth shows a substantial number in an over-all negative financial position, or with no net worth. For example, 37 per cent of the units had either negative or zero net worth—that is, they were in debt or had no financial reserves after taking account of their debts. This compares with 11 per cent of the units with higher incomes.

Among those defined by the SSA as poor, families as a group had larger amounts of wealth than 1-person units—\$6,167 on the average compared with \$5,846. Among families, however, wealth was small for those with more than 2 persons. Mean wealth for families with 3 or 4 persons was \$3,586; for families of 5 or more persons, it was \$2,595 (see Table A 41).

Age also makes a difference among those classified as poor on the basis of their incomes. Families with heads aged 65 and over had more wealth, on the average, than those with younger heads. As a result, almost half of the total wealth reported by units with incomes below the povery criteria was in the hands of the oldest third of the group, namely 1-person units aged 65 and over and families with heads 65 and over.

About 4 in 10 units in the group with incomes below the poverty level were home owners, a lower rate of home ownership than among those with higher incomes. Among the older people, however, the proportion owning homes in the group classified

as poor was close to the proportion among those with incomes at or above the poverty level. Frequencies of ownership of liquid assets and of investment assets, on the other hand, were low compared with the higher income group. Differences result between the two groups in composition of wealth. Thus, home equities were a larger share of wealth for the poor than for units with incomes at or above the poverty level (Table 13). This was especially true for older people among the poor, both 1-person units and families. Among those classified as poor, as well as among those with higher incomes. older units also tended to have more of their wealth in liquid and investment assets than did younger ones.

Even though most of those classified as poor on the basis of these income criteria have little or no reserves of wealth, there are some with holdings large enough to raise the question as to how the count of those defined as poor would be modified if the criteria took account of wealth as well as current income. That is, how many of the units classified as poor on the basis of their incomes might be expected to have levels of consumption equal to or above poverty income standards if they used their assets to supplement their incomes? The answer to this question will depend on the types of assets considered and on the judgment as to the span of time over which these assets are assumed to be used.

A definition of wealth suitable for the general purposes of the Survey is not necessarily suitable for assessing resources that can be used to supplement income. Liquid and investment assets, consisting chiefly of bank accounts and marketable securities, are readily available. Investments in owned homes, automobiles, or businesses and professions, on the other hand, cannot be liqui-

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TABLE 13									
SHARE OF WEALTH IN SPECIFIED FORM,	, POVERTY INCOME STATUS GROUPS, DECEMBER 31, 1962								
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(Percentage distribution of dollar aggregate)

			Auto- mobile	Busi- ness, profes- sion (farm, non- farm)		Portfolio o	f liquid a	and investn	nent asset	S	
	Total	Own home						Miscel-			
Characteristic of consumer unit	wealth				All	Liquid assets	All	Publicly traded stock	Mkt. sec. other than stock	Other	laneous assets
Units with income below Level 1 <sup>1</sup>	100	37	2	18	40	15	25	14	2	9	2
Unrelated individuals	100	45	1	8	44	23	21	8	*	14	1
Under age 65 Age 65 and over	100 100	37 51	2 1	18 *	40 48	18 27	22 21	15 2	*	7 19	3 *
Families of 2 or more	100	32	3	25	38	10	28	19	3	6	2
Size of family:           2 persons	100 100 100	32 37 29	1 4 8	15 43 43	51 9 19	13 3 8	38 6 11	29 *	5 * *	4 6 11	1 6
Age of head: Under 35 35 - 44 45 - 64 65 and over	100 100 100 100	20 32 29 37	13 7 2 1	39 42 38 3	5 18 28 58	5 9 6 15	9 22 43	* * 11 36	* * 7	• 9 4 7	23 * 2
All other units	100	26	3	19	47	13	34	18	2	14	6
Unrelated individuals	100	19	1	5	55	14	41	24	2	15	19
Under age 65 Age 65 and over	100 100	18 21	2 1	5 5	43 72	12 18	31 55	19 30	1 5	11 20	32 2
Families of 2 or more	100	27	3	20	45	12	33	17	2	14	4
Size of family: 2 persons 3 or 4 5 or more	100 100 100	24 30 29	3 4 4	18 20 26	54 43 33	14 12 9	40 30 24	23 14 11	2 2 1	14 14 12	2 3 8
Age of head; Under 35 35 - 44 45 - 64 65 and over	100 100 100 100	38 32 28 20	10 5 3 1	15 23 22 15	32 30 44 63	12 10 12 15	19 21 32 47	11 7 16 28	1 1 1 5	8 13 14 15	5 10 3 1

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\* Less than ½ of 1 per cent. <sup>1</sup> Level 1 is the economy level as defined by the Social Security Administration. See also footnote 18, p. 37. Note.—Based on means in Table A 41. Details may not add to totals because of rounding.

dated without drastic changes in ways of living and working. To take account of the use value of owned homes as a supplement to incomes, houses have been counted as yielding returns equal to 4 per cent per year on the equity. This is not the same as money income, but rather a way of recognizing that this equity would yield a return if invested elsewhere. The implied return is received not in cash, but in the use value of the dwelling.

Even though almost 2 out of 5 in the group classified as poor on the basis of their current incomes owned homes, relatively few had enough thus invested so that 4 per cent returns on their equities, when added to their incomes, would be sufficient to remove them from the count of the poor. Oneperson and family units were much alike in this respect; in other words, for 7 per cent of the former and 6 per cent of the latter, allowance for home equities was large enough to compensate for the deficiency between their incomes and the poverty income level (see Table 14).

#### TABLE 14

ASSETS IN RELATION TO INCOME DEFICIENCY FOR UNITS WITH INCOME BELOW POVERTY LEVEL 1, DECEMBER 31, 1962 1

(Percentage distribution of consumer units with income below Level 1)

	All units	Unrelated indi- viduals	Families of 2 or more
Units with income below Level 1	100	100	100
Deficiency compensated: By allowance for home equity <sup>2</sup> By allowance for home plus liquid and investment assets <sup>3</sup>	6	7	6
Sufficient <sup>4</sup> for: 5 years or more 3 years but less than 5 2 years but less than 3 1 year but less than 2	13 2 3 3	19 2 4 5	9 1 1 2
Deficiency not compensated: Some liquid and investment assets <sup>3</sup> No liquid and investment assets <sup>3</sup>	13 61	14 49	12 70

<sup>1</sup> Level 1 is the economy level as defined by the Social Security Administration. See also footnote 18, p. 37. <sup>2</sup> Allowance estimated at 4 per cent of equity. <sup>3</sup> After deduction of personal noninstalment debt and instalment debt incurred for purposes other than purchases of durable goods and

4 Liquid and investment assets sufficient to meet gap between poverty income Level i and 1962 money income plus allowance for a 4 per cent return on home equity. Note.—Details may not add to totals because of rounding.

Although liquid and investment assets are more readily available as income supplements than are some other forms of wealth, their use may be restricted by unsecured debt. Debts that represent outstanding obligations other than those incurred for purchase of automobiles, durable goods, and home repair and modernization have, therefore, been deducted from the total of liquid and investment assets in estimating the availability of these assets as supplements to current income.

The period over which liquid and investment assets are considered as being used up is critical to the assessment of the contribution these assets can make to bridging the gap between incomes and the SSA poverty income level. One possibility is to assume that liquid and investment assets (net of unsecured debt) are to be used up over a period of 5 years or more. The amount thus becoming available, supplemented by the use value of owned homes, would make up the difference between income and the poverty criteria for 9 per cent of the families and 19 per cent of the 1-person units classified by the SSA as poor on the basis of their current incomes (Table 14). When one considers also the units with sufficient return on their housing equities to bridge this gap, the conclusion is that 1 in 7 of the families classified as poor on the basis of their current incomes and 1 in 4 of the 1-person units would not be so classified on the basis of using their wealth to supplement their incomes. This concept of bridging the gap is not intended to imply generous levels; rather these are sums that raise levels of living up to poverty income criteria as defined by the SSA.

Using liquid and investment assets over shorter periods might also be considered. It is apparent from Table 14, however, that the proportions added by decreasing the time span are small.22 Regardless of the time span chosen, 8 out of 10 of the families and 6 out of 10 of the 1-person units classified as poor on the basis of their incomes had no equities in owned homes or no liquid and investment assets (after paying off unsecured debts), or had an insufficient amount of these assets to bring their potential consumption up to the poverty income level.

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<sup>22</sup> Another possibility would be to convert wealth into income on the basis of annuity yields, but this does not seem appropriate for the wide age range covered by this survey. The income stream from a given sum would be small for young units and large for older units, reflecting differences in life expectancy. Moreover, the annuity approach does not cor-respond with the way wealth is actually used. Outright purchases of annuities are unusual, especially by those with low incomes or small amounts of wealth.

As a practicable program for raising consumption levels of units with incomes below poverty criteria, use of accumulated savings has limits. Young people might be expected to rely on their assets to tide them over temporary periods of low income, but young families with incomes below poverty levels have little wealth. Units with head aged 65 years and over comprise about half of those who, according to the analysis presented in Table 14, have implied returns on their home equities and sufficient liquid and investment assets to bridge the gap between their incomes and the poverty income standard for at least 5 years. And if these older units used their assets, they would have difficulties in replacing them. Assuming that wealth accumulated over a lifetime is used to supplement retirement incomes, a program for such use of these assets would need to take into account individual uncertainties as to life expectancy and emergencies. Technical Note

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# DEFINITIONS

## NET WORTH

For purposes of this Survey net worth consists of the asset components described below less *all* debts covered by the Survey.

## WEALTH

For purposes of this Survey wealth consists of the asset components described below, less the debts secured by these assets. The few units who reported negative wealth are included in the data for all units, but are not shown separately in the tables.

# **COMPONENTS OF WEALTH**

The asset itself is defined here, and the debt secured by the asset, which is deducted to determine the equity value included in wealth, is defined under components of debt.

#### **Own home**

Represents the respondent's estimate of the market value of his principal residence as well as any vacation homes owned, less debt secured by such properties. If a principal residence was used partly for business purposes, only the nonbusiness (personal) share of the value and of debt outstanding are included here; the business portion is included under business and profession. Owner-occupied farm residences are not included here; they are counted as part of the value of the farm and are included under business and profession.

### Automobile

Represents the respondent's estimate of the market value of his car in the majority of cases. In the remaining cases, where the respondent's estimate was lacking or inadequate, values from the *Red Book of the National Market Reports, Inc.*, were used. Debts secured by automobiles were deducted. When an automobile was used for both business and personal purposes, the market value and the debt included here are only for that portion of the automobile representing its personal use as reported by the respondent. The portion representing business use, as well as the value of automobiles used wholly for business, is included in the equity in the business.

## Business, profession (farm and nonfarm)

Consists of the equity in farm and nonfarm sole

proprietorships, partnerships, and closely held corporations in which the respondent considered himself to be active in management. Closely held corporations are those whose shares are owned entirely by one individual, a family, or a small number of individuals usually associated by ties of business relationships or friendship. The shares of such corporations are not considered publicly traded because there is no public market for the stocks, and any sales are usually direct and privately negotiated. Equity in business by self-employed professionals is also included.

Respondents were asked to value their businesses on two bases—book and market. Book values rather than market values were incorporated in the wealth estimates because so many respondents were unable to provide any meaningful estimate of the price for which their business might be sold. Most respondents, on the other hand, were able to provide book values because they keep records, if for no other purpose than income taxes.

The book value figure included the full amount of any checking accounts used for both business and personal purposes, the business share of assets such as automobiles and residences that are used for both business and personal purposes, and the business share of associated debts. For farms, the entire value of the residence was included in the value of the farm.

## Liquid assets

Consists of checking accounts, savings accounts, and U. S. savings bonds at maturity or face value.

CHECKING ACCOUNTS include regular and special checking accounts that are for personal use only. Checking accounts used solely for business purposes as well as accounts that are for both personal and business use are included as part of the equity in business.

SAVINGS ACCOUNTS are classified by type of institution—savings accounts in banks, shares in savings and loan and in building and loan associations, shares in credit unions, and accounts in any institution whose type was not ascertained. Savings accounts include time deposits, certificates of deposit, Christmas club accounts, and vacation accounts.

Savings accounts in banks were classified as being in mutual savings banks or in commercial

banks on the basis of the name of the bank provided by the respondent. Mutual savings banks were identified from the 1963-1964 Directory and Guide to the Mutual Savings Banks of the United States (published by the National Association of Mutual Savings Banks). The remaining bank accounts, including those in banks that could not be identified, were classified as in commercial banks. Savings and loan associations were identified in the Directory of American Savings and Loan Associations (published annually by the T. K. Sanderson Organization, Baltimore, Maryland).

U.S. SAVINGS BONDS are nonmarketable bonds issued by the U.S. Government. Series E, F, and J bonds are purchased for a fixed amount, which is always less than the maturity value of the bond. When the bond is cashed, the owner receives the amount he paid for the bond plus interest, which varies with the length of time the bond has been held. The holders of income bonds (Series G, H, and K) receive interest payments semiannually. Income bonds are redeemable at their face value, or slightly less, after being held for a short period of time. In this Survey, Series E, F, and J bonds were reported at maturity rather than at current redemption value because it was felt that a request for current redemption values would place an unreasonable burden on respondents, especially those with large holdings. Income bonds were reported at face value.

#### **Investment** assets

Is a term adopted by the Survey in order to group together certain assets that had some common characteristics as a form of wealth. They consist of publicly traded stock, marketable securities other than stock, mortgage assets, real estate, business investments not managed by a member of the unit, and company savings plans. Debts secured by these assets have been deducted in deriving the wealth components.

PUBLICLY TRADED STOCK consists of common and preferred stock in corporations other than closely held corporations, shares in mutual funds and other investment companies, and share in investment clubs, plus credit balances at security dealers, less debit balances and less loans secured by these stocks.

Types of stock were valued at market prices prevailing on December 31, 1962. On the basis of

information supplied by the respondents, issues were identified in one of the following manuals or newspapers (publishers are given in parentheses): (1) Security Owner's Stock Guide, January 1963 (Standard & Poor's Corporation, 345 Hudson Street, New York 14, N.Y.); (2) Bank and Quotation Record, January 1963 (William B. Dana Company, 25 Park Place, New York 8, N.Y.); (3) The National Monthly Stock Summary, October 1, 1962-April 1, 1963 (The National Quotation Bureau, Inc., 46 Front Street, New York 4. N.Y.); (4) Investment Companies 1963, Mutual Funds and Other Types (Arthur Wiesenberger & Company, 61 Broadway, New York 6, N.Y.); (5) Moody's Industrial Manual, Moody's Bank & Finance Manual, Moody's Public Utility Manual, and Moody's Transportation Manual (Moody's Investors Service Inc., 99 Church Street, New York 7, N.Y.); (6) The Wall Street Journal (Dow Jones & Company, Inc., 30 Broad Street, New York 4, N.Y.); and (7) The New York Times (The New York Times Company, Times Square, New York 36, N.Y.).

Generally the closing sale price was used; in other cases, the bid price. Respondents were asked to supply December 31, 1962, market values for stocks that they believed were not listed in most newspapers. These values were used if the stock could not be located in one of the newspapers or manuals used in the valuation process. A few stocks that could not be identified and for which respondents did not give values were valued at zero. In a number of instances involving preferred stock, the information supplied by the respondent was insufficient for positive identification because there was more than one preferred issue outstanding. The value used was generally that for the preferred issue with the largest number of shares outstanding, on the assumption that this issue was the most widely held

To derive equity for types of stock—common stock, preferred stock, and stock for which type was not ascertained—the total debt secured by stock (debit balances at security dealers and loans secured by stock) was apportioned among these types on the basis of size of holdings. In all cases equity in investment clubs equals market value of share holdings of investment clubs. Equity in mutual funds is equal to the market value of the respondent's holdings of mutual funds except in the few cases where the process of netting total debt secured by stock against common stock, preferred stock, and stock of type not ascertained resulted in a negative equity in one or more of the components. In these cases the debt was apportioned among mutual funds and common stock, preferred stock, and stock of type not ascertained.

Credit balances at security dealers are the net amounts the brokerage concern owes the customer. Consumer units are classified as having either a credit balance or a debit balance on the basis of the netting of all balances for all members of the unit.

MARKETABLE SECURITIES OTHER THAN STOCK consist of bills, certificates, notes, bonds, and debentures issued by the U.S. Government, by State and local governments, by foreign and domestic corporations, and by foreign governments, less debt secured by such securities. These securities were reported at par rather than market value because it was felt that respondents were unlikely to know current market values, especially for the many issues that are infrequently traded, and because it would be difficult to obtain the information needed for valuing these securities.

MORTGAGE ASSETS are amounts outstanding on December 31, 1962, on loans owed to the consumer unit that were secured by mortgages.

INVESTMENT REAL ESTATE consists of real estate owned by the unit, other than owned homes and real estate connected with a business or profession. Included are houses owned for investment purposes, properties put to commercial use, structures used for industrial purposes, and undeveloped land held for investment or building purposes. Market values on December 31, 1962, as reported by respondents, less outstanding debt secured by this real estate were used.

BUSINESS INVESTMENTS NOT MANAGED BY UNIT consist of equity in farm and nonfarm partnerships and closely held corporations in which no member of the unit was active in management. These business investments were valued at market, as reported by the respondents.

COMPANY SAVINGS PLANS consist of the amounts that members of the unit could have withdrawn from company savings plans, profit-sharing plans, and other deferred income plans (but not retire-

## Miscellaneous assets

Consists of beneficial interests in assets held in trust, nonmortgage loans to individuals, and other assets, which consist of oil royalties, patents, and commodity contracts. Trusts in which a member of the unit had rights only to income were not included.

## TOTAL DEBT

For purposes of this Survey, total debt consists of debts secured by own home and by investment assets, personal debt, and debt on life insurance as described below. Included are all debts owed by members of the unit on December 31, 1962, except debts owed in the name of a business.

# **COMPONENTS OF DEBT**

# Debt secured by own home

Consists of mortgage debt on principal residences and vacation homes outstanding on December 31, 1962. This debt was deducted from market value of own home to derive the equity included in the measure of wealth.

## Debt secured by investment assets

Consists of debts secured by stock, other marketable securities, and investment real estate. The amounts of these debts outstanding on December 31, 1962, were deducted from the appropriate components of wealth.

DEBT SECURED BY STOCK consists of debit balances at security dealers and loans secured by stock.

Debit balances at security dealers are the net amounts customers owe to the broker. Consumer units are classified as having either a credit balance or a debit balance on the basis of the netting of all balances for all members of the unit.

Loans secured by stock are loans with stocks used as collateral, regardless of type of lender and purpose of the loan.

DEBT SECURED BY MARKETABLE SECURITIES OTHER THAN STOCK consists of loans with marketable securities other than stock used as collateral, regardless of type of lender and purpose of loan.

DEBT SECURED BY INVESTMENT REAL ESTATE

is debt outstanding on December 31, 1962, that was secured by mortgages on investment real estate holdings.

#### **Personal debt**

Consists of instalment and unsecured noninstalment debts outstanding on December 31, 1962.

INSTALMENT DEBT consists of amounts owed for the purchase of automobiles and for other purposes on which regular instalment payments are made. The debt may be owed to a bank, to some other financial institution (such as a sales finance company or a credit union), to a retailer (such as a department store), or to an individual.

Automobile instalment debt is secured by the automobile and has been deducted from the market value to derive the equity included in the measure of total wealth.

Other instalment debt is the part of instalment debt that is not secured by the assets included in the wealth concept of this Survey. It includes debt incurred for the purchase of household durable goods, for home repair and modernization (unless the expenditure is financed by a mortgage loan on own home), and for other personal expenses. Budget accounts, 60- or 90-day accounts, even though the payments involved are uneven or irregular, and revolving credit plans are included, but 30-day charge accounts are not counted.

NONINSTALMENT DEBT includes unsecured debts to doctors, hospitals, banks, other financial institutions, and private individuals in which there is agreement to repay in one lump sum or at irregular intervals over the term of the loan.

#### Debt on life insurance policies

Consists of debt secured by life insurance. For purposes of this Survey, such debts are counted as *unsecured* because the cash surrender value of life insurance policies is not included in the wealth estimate.

# ASSETS COVERED BY SURVEY AND EXCLUDED FROM WEALTH CONCEPT

## **Investment in life insurance**

Consists of cash surrender value of life insurance policies less debt outstanding on insurance policies. Accumulated dividends were not covered.

In the financial section of the Survey questionnaire, the respondent was asked directly for the

cash surrender value of his life insurance policies. (See question 11.b.(2) on page 3 of the Family Balance Sheet and Income Statement, Questionnaire Form, page 67.) If the respondent was unable to provide this information, he was asked the type of policy, face value of the policy, name of issuing company, premium, and age of insured at purchase. This information was recorded on a supplemental form not shown in this report. These data were used in estimating cash surrender value on an individual policy basis, but it became obvious that the descriptions furnished by the respondent were often insufficient and were generally inconsistent with the life insurance data supplied when respondents were interviewed again for the Survey of Changes in Family Finances in order to obtain data on saving. Accordingly, investment in life insurance was not included in the wealth estimates. The data obtained are shown in Table A 31.

The figures in Table A 31 on percentage of consumer units reporting equity in life insurance and on the mean amount of life insurance equity were based on the values estimated by the process described below, in addition to the cash surrender values supplied by the respondents. For those recorded as "not reporting," values could not be estimated. The estimated values were not revised to take account of corrections introduced by the respondent in the reinterview.

The following material summarizes the valuation procedure that was developed. The information necessary for determining cash surrender value is type of policy (ordinary life, limited payment life, endowment, etc.), face value of policy, age of insured at time policy was purchased, and number of years policy has been in force (present age as given in the demographic information in the Survey minus age of insured at purchase). For National Service Life Insurance policies (also described as U.S. Government, GI, or veterans' insurance) the date of conversion was accepted as the purchase date for determining age at purchase and number of years in force. The basic references are: (1) Actuarial Tables, American Experience Mortality Table, 3 per cent; (2) Actuarial Tables, Commissioners' 1941 Standard Ordinary Mortality Table, 21/2 per cent (published by the Society of Actuaries in 1946); and (3) Flitcraft Compend (published by Flitcraft, Inc., 75 Fulton Street, New York 38, New York), The first reference should be used for all policies issued before 1948, the second for policies issued in 1948 or later. Many problem cases were resolved by studying the various plans offered by the issuing company; for this purpose the third reference was useful.

The appropriate reference and information on type of policy, age at date of issue, and number of years in force were used to find the cash surrender value per \$1,000 of face amount. This was multiplied by the face value of the policy (in thousands) to obtain the estimate of cash surrender value. The valuation procedure for paid-up insurance was simpler: once a policy is paid up, the cash value depends only on the attained age of the insured and could be found in a table in the second reference.

One problem concerns policies with term riders. If the reported face value includes the value of the term insurance, the above procedures result in an overstatement of cash surrender value. Such problem cases can be handled by a comparison of the reported premium with the premium shown in the actuarial tables for the particular type of basic insurance concerned. If the reported premium per \$1,000 is substantially smaller than the premium in the tables, such cases should receive a professional review to determine whether or not a rider is involved.

## Equities in annuities and in retirement plans

Consists of amounts that had been paid for annuities as of December 31, 1962, and amounts that members of the unit could have withdrawn from retirement plans had they left their jobs on December 31, 1962. Because one-fourth of those who had investments in retirement plans did not report their equities, and examination suggested that the reports were of poor quality, the data were omitted from the wealth estimates. They are presented in Table A 31. Failure to report values was less serious for annuities than for retirement plans, but aggregate equity values were small compared with those in life insurance and in retirement plans.

## INCOME

The total money income received in 1962 by all members of the consumer unit before any payroll or income tax deductions is the income concept used in this Survey. The following components are included: wages, salaries, commissions; net income from unincorporated businesses or professions (farm and nonfarm)—both sole proprietorships and partnerships; dividends; interest; net income from rents; pensions and social security payments; and any other periodic payments received by members of the unit. The few units who reported negative incomes during 1962 are included in the data for all units, but are not shown separately in the tables.

# **CONSUMER UNITS**

For purposes of this Survey consumer units consist of families and unrelated individuals as defined by the Bureau of the Census. The Census definition of the term "family" is a group of two or more persons related by blood, marriage, or adoption and residing together. The term "unrelated individuals," as defined by the Census Bureau, refers to persons (other than inmates of institutions) who are not living with any relatives. An "unrelated individual" may constitute a 1person household by himself, or he may be part of a household including one or more other families or unrelated individuals, or he may reside in group quarters such as a rooming house.

# **EMPLOYMENT STATUS**

Groupings by employment status are modifications of Census Bureau occupation and class-of-worker classifications. The self-employed group consists of units whose heads were active in the management of a nonfarm family business, including closely held corporations and partnerships as well as sole proprietorships, and units whose heads were professional persons reporting themselves as self-employed. Whether they had an investment of any value in their business was not a consideration in this classification.

The employed-by-others group consists of units in which the main occupation of the head was as an employee of someone else; farm laborers are not included. Thus this group includes units with members other than the head active in the management of family businesses and units in which active management of a business was a secondary occupation of the head.

The retired group consists of units whose head was 65 years or older in 1962 and who did not work during that year.

Farm operators, farm laborers, units with head under 65 reporting no work experience during 1962, and units who did not report occupation are included in the data for all units, but are not shown as separate groups in the tables of data classified by employment status.

# SAMPLE DESIGN

The sample for the Survey of Financial Characteristics of Consumers was designed to be representative of all consumer units and at the same time to yield a sizable number of consumer units in the upper income and wealth groups. To obtain a large number of units with substantial amounts of wealth requires either a very large sample size or a heavy oversampling of units expected to have above-average amounts of wealth. The latter procedure was chosen for this sample.

The oversampling of wealthier consumer units was intended both to improve the reliability of estimates of financial assets, which are concentrated among a relatively small proportion of the population, and to provide a sufficient number of consumer units to permit analysis of investment behavior.

The Survey was based on results of field interviews obtained from a sample of consumer units (families of two or more plus unrelated individuals) in the United States. The sample was designed to yield approximately 400 cases in each of 9 strata, the strata being based on 1960 income. In order to obtain the desired 400 cases, the original sample selection in strata 1 through 7 was in excess of 400 units in each stratum. The excess was necessary because some dwelling units which had a probability of selection were vacant during the survey period or were otherwise "out-ofscope." As may be seen in Table 15 on page 52, the actual number of cases "in scope" on December 31, 1962, varied from stratum to stratum and totaled 3.551 for all 9 strata.

The sample was selected from three basic frames:

(a) Housing units enumerated in the 1960 Census of Housing. Military installations and institutions such as nursing homes, penitentiaries, and hospitals were not included in the sampling frame; thus, persons residing in such places are not represented in the sample.

(b) Housing units built since the 1960 Census.

(c) Persons who filed an income tax return with an adjusted gross income (AGI) of \$50,000 or more with the Internal Revenue Service for Tax Year 1960.

The consumer units designated for interview, that is, the units on which the results of the Survey are based, were associated with the sample selected from the frames as follows:

(1) For the sample drawn from frame (a) or (b), the consumer unit residing in the selected housing unit on the interview date was interviewed. The interview data collected were for the consumer unit as it was composed on December 31, 1962, regardless of its residence on that date.

(2) For the sample drawn from frame (c), the consumer unit which on December 31, 1962, included the selected person was interviewed.

The process of sampling involved the use of the 1960 Census questionnaires and individual income tax returns for Tax Year 1960 filed with the Internal Revenue Service. The survey process was carefully controlled to insure that the data furnished the Census interviewers by the respondents in this Survey and in the 1960 Decennial Census were not disclosed to the Internal Revenue Service. Conversely, data on the income tax returns were not disclosed to anyone other than Census central office personnel involved in the selection of the sample. The interviewers were not told the sources of the names and addresses given them to interview. Tabulations made from the sample cases were prepared so as not to disclose the identity of individuals selected either from the income tax returns or from the Census. The nine income strata are:

- 1. Under \$3,000
- 2. \$3,000-\$4,999
- 3. \$5,000-\$7,499
- 4. \$7,500-\$9,999
- 5. \$10,000-\$14,999
- 6. \$15,000-\$24,999
- 7. \$25,000-\$49,999
- 8. \$50,000-\$99,999
- 9. \$100,000 and over

<sup>23</sup> This discussion was prepared by the Statistical Methods Division of the Bureau of the Census.

The sample for the first seven was drawn from the groups described under (a) and (b) above. For sampling purposes, a housing unit occupied in 1960 was assigned the income of the consumer unit residing there in 1960. A housing unit vacant in 1960 was assigned to an income stratum based on the income of a neighboring household. A housing unit constructed since the 1960 Census was assigned an income stratum based on its value. The sample to represent the last two income strata was drawn from group (c).

The sample cases for strata 1 through 7 were selected within a restricted set of sample areas (counties or groups of counties) throughout the country. For cases selected for strata 8 and 9 the sample was taken throughout the United States —although persons residing in the set of sample areas were given a greater probability of selection than those not residing in these areas. The procedure of concentrating sample cases in a restricted set of areas where possible was adopted in order to reduce the cost of the field interview.

The sample for strata 1 through 7 was selected in the following way: As the first step, a systematic sample of housing units and persons from the 1960 Census 25 per cent sample was selected at a rate, varying for each of the income strata, established so as to yield somewhat more than the desired 400 sample cases in each stratum; the sample units were next subsampled in conjunction with units known to be vacant in 1960 and units which were reported as built since the 1960 Census. The sample of units constructed since the 1960 Census was selected from a sample of the building permits issued by permit-issuing jurisdictions during the period January 1960 through December 1962. Jurisdictions that did not require building permits were represented by a sample of newly constructed units in these areas drawn from a list prepared by the Census Bureau with the assistance of local sources. This final stage of sampling was done in such a way as to yield the required 400 sample cases in each stratum.

The sample for strata 8 and 9 was selected from the Internal Revenue Service Statistics of Income sample and resulted in the selection of a set of individuals.<sup>24</sup> The interviewing process, however, included all members of the consumer unit to which the sample individuals belonged as of December 31, 1962. Thus, the probability of a consumer unit appearing in the sample was proportional to the number of members who filed an individual income tax return with an AGI of \$50,000 or more for Tax Year 1960. The probability of selection for each consumer unit in the sample was used to adjust the weights for the preparation of the estimates from the sample cases.

The Census records do not ordinarily show detail beyond the category "\$25,000 and over." Therefore, a housing unit sampled from the Census files with income reported as \$25,000 or more (income stratum 7) may have included an individual who had reported an AGI of \$50,000 or more on his tax return for Tax Year 1960. Such a person would also have a probability of selection in income stratum 2 or 9. This possible duplication in the sampling frame was removed by determining the 1960 income reported to the Internal Revenue Service for consumer units living in the housing units selected from the Census file for income stratum 7. Those consumer units, a member of which reported \$50,000 or more of AGI to the Internal Revenue Service, were removed from the sample selected from stratum 7 since such units would have their proper chance of being selected from the Internal Revenue sample.

<sup>24</sup> For a description of the Internal Revenue Statistics of Income sample, see *Statistics of Income*, *Individual Income Tax Returns for 1960*, U.S. Treasury Department, pp. 19-21.

# **COLLECTION AND PROCESSING OF DATA**

# QUESTIONNAIRE FORMS AND FIELD OPERATION

The Survey of Financial Characteristics was conducted for the Board of Governors by the Census Bureau in the spring and summer of 1963. After considerable experimentation with methods for obtaining the balance sheet data, two methods were adopted for the 1963 survey: self-enumeration for the upper income 40 per cent of the sample and personal interviews for the remainder. A separate form was developed for each.

The interviewers were employees of the Census Bureau who were given 3 days of special training in using the questionnaire forms for collection of the financial data and the demographic information. In the first contact with the sample consumer unit, the interviewer obtained the demographic information for the unit as it existed on December 31, 1962. This included the following for each member of the unit: age, sex, marital status, education (for head and wife only), number of months worked for pay in 1962, whether part-time or full-time work, and the occupation and industry of the job held the longest by the individual during the year. For each member of the unit other than the head, it also included the individual's relationship to the head.

The procedure varied after this point, depending on the type of interview that had been designated and the type that was in fact conducted to obtain the financial data. Self-enumeration had been designated for the consumer units in the upper income classes. Experience in the pilot surveys indicated that this method was preferred by respondents with complicated financial affairs and often resulted in the use of records, thereby improving the quality of the data. However, if the respondent expressed a definite preference for a personal interview, the interviewer was instructed to change forms and proceed.

If the financial data were to be supplied by selfenumeration, the next series of questions related to the respondent's reasons for saving, the objectives he tried to achieve in his investment program, the type of asset he thought would best meet the requirements, and the type of assets that would represent the best compromise in meeting the objectives. Questions were then asked regarding inheritances and trusts, including trusts established by members of the unit and those established by someone outside the unit which named a member of the consumer unit as the beneficiary. At this point the interviewer left the Family Balance Sheet and Income Statement questionnaire to be completed by the respondent and arranged either to pick up the completed questionnaire or to have it mailed.<sup>25</sup> If the form was picked up, the interviewer was instructed to review it and to ask questions about responses that had not been properly completed earlier.

If the financial data were to be supplied by a personal interview, the interviewer asked the questions regarding reasons for saving, inheritances, and trusts, and then asked the specific questions relating to the respondent's assets and liabilities. These questions were completely spelled out in the questionnaire form for a personal interview, along with introductory and explanatory paragraphs designed to make the questions understandable and to lead the respondents from one topic to the next. In concluding, the interviewer asked the attitudinal questions regarding investment objectives and the type of asset that met these objectives.

The Survey yielded 2,557 respondents who gave data sufficiently complete to tabulate. The proportion of those drawn in the sample who responded was 72 per cent, with smaller proportions in the upper income strata. When the number of responses in each stratum is weighted by the relative importance of the stratum in the total population—a procedure necessary in order to compare results with other consumer surveys—the over-all response rate was 85 per cent.

The 994 nonrespondents can be classified in three ways as shown in Table 15: (1) those whom the interviewers were unable to trace; (2) those whom the interviewers were unable to contact be-

<sup>25</sup> The questionnaire form is reprinted on pp. 65-77.

TABLE 15									
NUMBER OF	RESPONDENTS	AND	NONRESPONDENTS	BY	INCOME	STRATUM			

		Income stratum <sup>1</sup>										
	All	I	2	3	4	5	6	7	8	9		
Total in scope. Respondents. Nonrespondents. Unable to trace. Noncontact. Refusal of financial data.	2,557 994 54	327 284 43 8 11 24	376 335 <i>41</i> 9 8 24	401 341 60 3 3 54	404 335 69 5 6 58	421 333 88 7 2 79	409 298 111 5 14 92	461 302 <i>159</i> 2 20 137	380 191 <i>189</i> 6 21 162	372 138 234 9 35 190		

<sup>1</sup> For definition of income strata, see page 50.

cause they were unavailable during the survey period or were temporarily absent, etc.; and (3) those who refused to give any financial information whatever or who gave so little that it could not be used.

## **EDITING AND PROCESSING**

The completed questionnaires were returned to the Census Bureau for some initial editing and for transfer of the basic data to magnetic tape.

The basic data tape was subjected to 2 series of computer edits: the first included checks for completeness and for valid codes in only a technical sense, while the second was designed to check for consistency. The general nature of the consistency checks was as follows: (1) if the data showed ownership of a particular asset, there should also be income from this asset; (2) if the data showed income from a particular type of asset, ownership of such an income-yielding asset should also be reported; (3) if a member of the unit were reported as having worked, wage and salary income should be reported unless this member were reported as active in a business, in which case there should be a report of income from a sole proprietorship, partnership, or farm; (4) if a member of the unit reported that he did not work, he should not have received any wage and salary income or business income; (5) data should not be reported for a type of member whose presence was not indicated in the demographic information; (6) a variety of checks for consistency within the demographic information. These checks revealed numerous inconsistencies in the data. Many of these were due to errors that had been introduced during the coding and processing, and these errors were corrected. In numerous other instances the data as reported in the questionnaire were indeed inconsistent but were left as reported.

Of the 2,557 respondents in the Survey, 1,859 answered all the questions necessary for the wealth and income concepts used—that is, they reported whether or not they owned each asset or owed each debt item, whether or not they received income, and the dollar amounts where appropriate. Of the 698 respondents who did not answer all the questions, 426 did report whether or not they had each asset, debt, or income item, but one or more dollar amounts were not reported. The procedures followed in estimating the missing items are discussed later. In the remaining 272 cases there were one or more questions that were not answered by the respondent or were not completed by the interviewer. Although the problem was not confined to the self-enumeration questionnaires, it was especially prevalent in these forms because some of them were mailed back to the Census Bureau office, and because in many instances where the interviewers picked up the completed forms they failed to review them. Approximately 80 per cent of the questionnaires reviewed because some questions were not answered were self-enumeration questionnaires.

The review of the unanswered questions in the self-enumeration questionnaire revealed two patterns: (1) the respondent filled in dollar amounts on those asset, debt, and income items for which he had amounts to report, but left all the other questions blank-that is, he failed to make use of the NONE boxes provided in the questionnaire; (2) the respondent answered all but one or two questions, which were left blank, while he had generally supplied a dollar amount or checked the NONE box. In the first pattern of incompleteness, the blanks were generally assumed to be NONE and were treated as such in further processing. In the second pattern, if the blank was an income entry for an asset for which the respondent had reported ownership, the blank was assumed to be present because the respondent knew he had a dollar amount but did not know the exact amount. These blanks were coded as "amount not ascertained," and during a later stage in the processing they were assigned a dollar amount. The majority of unanswered questions were income items.

In the self-enumeration questionnaire, certain blanks appeared frequently, apparently because of specific features of the questionnaire design. These blanks were in the following questions: (1) U.S. savings bonds (Sec. 1, Part A, No. 2); (2) U.S. Government bonds (other than savings bonds) by maturity date (Sec. 1, Part A, No. 6); (3) vacation homes and other residences owned (Sec. 1, Part F, No. 18b); and (4) the personal debt section, where blanks also appeared to be an outgrowth of the questionnaire design because they occurred frequently in the second, third, and fourth parts of the instalment and noninstalment sections after NONE had been checked for the first part. The blanks in the U.S. Government bonds (other

than savings bonds) by maturity date, in vacation homes and other residences, and in the personal debt section have in common the fact that the questionnaire design makes the series of questions relating to these items appear to be a subgroup of the preceding question. Thus it seemed understandable that the respondent left them blank when he did not own the particular asset in question or owe the specific type of debt. Accordingly, these blanks were processed as NONE if the respondent made no additions when given the opportunity in the reinterview.

The blanks in the U.S. savings bonds question are of a slightly different nature. This is the one question that seemingly was just overlooked and accordingly where holdings may have been underestimated by processing the blanks as NONE. Some of the gaps were filled by the addition of data in the reinterview. Assuming that all of the remaining blanks should have been dollar amounts, which is highly unlikely, the percentage owning is understated by less than 2 per cent.

The review of the personal interview questionnaires showed less pattern among the unanswered questions. However, there were several questions that the interviewers seemingly failed to ask in many instances. With a few exceptions the code "not ascertained whether" was used for a blank in a personal interview form when it was uncertain that the interviewer had asked the question. One exception was dividends from publicly traded stock where, in a number of cases, the questionnaire design apparently led to failure to ask the question. In this case, the "not answered" code was changed to an "amount not ascertained" for respondents with publicly traded stock holdings, and to NONE for those not reporting ownership. Another exception was debt on life insurance. where again the questionnaire design led to failure to ask the question. In view of the general inadequacy of the life insurance data, it was felt that estimates of debts would not be satisfactory, so all such cases were considered NONE.

Some of the missing information on wealth was supplied when respondents in this Survey were interviewed again in the spring and summer of 1964 for the Survey of Changes in Family Finances. The questionnaire for the 1964 survey provided for returning to the respondent a large portion of the wealth data that he had supplied in the Survey of Financial Characteristics of Consumers, thus giving him the opportunity to correct this information.

Of the changes made as a result of the reinterview, the following were generally incorporated in the record: the addition or deletion of a checking account, savings account, issue of stock, or holding of other marketable securities; the correction of a rounded number to an exact figure for an account balance or a debt item; a change in the number of shares of a particular issue of publicly traded stock; the addition of information regarding the family's share of the book value of an active business interest; the addition of a specific debt figure or the deletion of a debt that had been double counted; the reclassification of assets and debts among major categories. Many changes from "not answered" to NONE were also accepted. However, a change in the estimate of the December 31, 1962, market value of a business, principal residence, or other real estate was not accepted,

After the review described above and the incorporation of corrections from the reinterview, there remained 556 cases for which some information was missing on wealth and/or income. These cases were reviewed and were accepted as respondents because in most cases the missing amounts were judged to constitute a negligible portion of the consumer unit's wealth and income. In a few cases, in which the missing information could have constituted a substantial share of wealth or income, information for a year later obtained in the reinterview questionnaire was used.

Of the 556 cases with missing information, 297 were missing income items only, and nearly onehalf of these were limited to savings account interest. Of the remaining 259 cases, about 1 in 5 involved businesses for which book value figures were not reported; in most of these cases market values were reported and were used in the wealth estimates. About 1 case in 8 involved missing balances in checking accounts; and another 1 in 8, missing balances in savings accounts. Together, these three components of wealth accounted for about one-fifth of the total number of cases with missing information.

There were approximately 900 items of missing

information in these 556 units. For approximately 5 per cent of these, it was not known whether or not respondents had the item. The remainder reported having the item but did not report the amount.

Where it was not known whether the respondent had the item, the first step was to determine whether a dollar amount should be assigned or whether the respondent should be counted as not having the particular asset, debt, or income. To do this, the respondents were arrayed by age within stratum, and information for the last preceding respondent having the same set of characteristics was used. In some cases the respondent selected was the immediately preceding respondent while in others it was necessary to review a number of preceding respondents before one was found having the appropriate set of characteristics. For example, in handling a "not ascertained whether" item for net credit and/or debit balance at security dealers, it was necessary to find a respondent reporting ownership of publicly traded stock. When such a respondent was found, if he had a dollar amount for the specific entry in question (net credit or debit balance in the example), the "not ascertained whether" code was converted to an "amount not ascertained" and then an amount was assigned in accordance with the procedure that is described below. If the respondent having the same characteristics for the related entries had NONE for the specific entry in question, the "not ascertained whether" code was handled as a NONE in the further processing.

The procedures for estimating missing dollar amounts were designed to make maximum use of the information reported by the respondent. Many items—checking accounts, for example—were reported for head, wife, and other family members separately. In some cases, the missing information was the checking account of the wife or the other family member, and the head's account was reported. In such cases the value estimated was based on the universe of checking accounts of wives or other family members as appropriate.

The procedures for estimating the missing dollar amounts differed for the various wealth, debt, and income items as described below.

1. Income items, with the exception of dividends from publicly traded stock, interest on savings accounts, and interest on U.S. Government securities, were assigned as follows: (a) the 1963 income figure if it was supplied in the 1964 reinterview survey and if there had been no change in the related work experience or asset holdings; or (b) the mean within age and stratum or a computed rate of return on the dollar value of the related asset—whichever was appropriate—for the universe of respondents reporting dollar amounts.

The assignments for dividends on publicly traded stock were derived, where feasible, by applying yield figures to the individual stock issues held on December 31, 1962. Where only "global" data on holdings were available, a computed rate was applied to the respondent's holdings: the computed rate was derived from the universe of Survey cases reporting publicly traded stock holdings and publicly traded stock dividend income.

Interest on savings accounts was assigned by applying rates obtained from institutional sources to the December 31, 1962, balances in the individual accounts.

Interest on U.S. Government securities was computed by using the midpoint of the range of rates appropriate for the type of securities held by the respondent.

2. For mortgage debt on principal residence, vacation homes, and investment real estate, the following procedure was used for assigning amounts. (a) If December 31, 1963, mortgage debt was reported in the reinterview and there were no purchases or sales during 1963, an estimate of the December 31, 1962, mortgage debt was made by applying a factor to the report for 1963. This factor was the ratio of the December 31, 1962, debt to December 31, 1963, debt for the last preceding respondent on the tape arrayed by age within stratum who had the same characteristics-that is, he reported mortgage debt for both dates and no purchases or sales during the year. (b) If the amount of December 31, 1963, mortgage debt was not reported, the estimate of December 31, 1962, mortgage debt was made by applying to the reported market value of the real estate securing the debt, a ratio of debt to market value for respondents within the age and stratum cell reporting both December 31, 1962 debt and market value.

3. Value of automobiles was assigned using the

mean within age and stratum for the universe of owners.

4. Book value of business or profession was assigned as (a) the December 31, 1962, market value or (b) the December 31, 1963, book value.

5. Market value of businesses not managed by unit in almost all instances was assigned as "zero" on the grounds that no meaningful figure could be assigned.

6. Balances in liquid asset components and personal debt components were assigned as (a) the December 31, 1963, balance if given, or (b) the mean within age and stratum for the universe of holders.

7. Value of publicly traded stock was assigned: (a) by capitalizing the dividend income reported for 1962, using the computed ratio of mean holdings of publicly traded stock on December 31, 1962, to mean dividend income for 1962 (both means within age and stratum for the universe of stockholders reporting publicly traded stock dividend income); or (b) the mean amount of publicly traded stock within age and stratum for the universe of those reporting holdings of such stock.

8. Credit or debit balances at security dealers were assigned by calculating the December 31, 1962, credit (or debit) balance mean as a percentage of the December 31, 1962, publicly traded stock mean (both means for universe with known amounts of credit (or debit) balances and publicly traded stock), and applying this percentage to the December 31, 1962, publicly traded stock holdings for the respondent missing the amount of credit (or debit) balance.

9. Mortgage assets were assigned (a) by capitalizing 1962 interest income, if reported, using a computed rate derived from the Survey cases reporting both the asset and the income from the asset; or (b) the mean within age and stratum for the universe of holders.

A few special cases that did not lend themselves to this general pattern were assigned using a modification of the same ground rules. If the age stratum cell was too small, either age or income stratum data were used as seemed most appropriate for the item in question. In some instances where the number of cases was still too small, it became necessary to use the data for all cases. In a few instances the over-all mean for holders seemed to be the most appropriate figure and was the first choice. For a few respondents lacking information on the value of principal residence, mean value for homes in respondent's block or neighborhood as supplied by the Census was used.

## WEIGHTING DIAGRAM 26

Because of the sample design, it was necessary to use weights in preparing estimates of proportions and means. As noted earlier, the sample was designed to yield about 400 respondents in each of 9 income strata. This meant that the probability of selection and its reciprocal, the weight, varied from stratum to stratum. Consumer units with higher incomes had a greater probability of selection than other units because there are many fewer consumer units in the upper income groups. Each of the 400 units selected in stratum 6, for example, represented 3,952 consumer units; that is, each unit had a weight of 3,952, while each of the 400 units selected in stratum 1 represented 43,155 consumer units.

If all consumer units in the sample had provided sufficient information to tabulate, the appropriate weights for preparing the estimates would have been the reciprocals of the probabilities of selection. Because some consumer units did not participate in the Survey or provided so little information that they could not be counted as respondents, a necessary final step in the data processing was to adjust the weights; to do this, the weight of the 994 consumer units classified as nonrespondents in Table 15 was distributed among the respondents. Respondents and nonrespondents were sorted by age of head within stratum within region. The total weight for nonrespondents within each such cell was distributed to the respondents in that cell. For example, in stratum 6 there were 298 respondents and 111 nonrespondents. The weight for each respondent was increased by about 30 per cent, the exact adjustment depending on the particular age and region cell. When age of the nonrespondent was not known, the weight was distributed to respondents within a stratum-region group in accordance with the distribution of units with known ages.

<sup>&</sup>lt;sup>25</sup> The method of adjustment for complete nonresponse was developed by the Board's staff and was reviewed by the Census Bureau. The adjustment of the weights was carried out by the Board's staff.

# **EVALUATION OF SURVEY ESTIMATES**

# SAMPLING VARIABILITY 27

Since the estimates in this Survey are based on a sample, they may differ somewhat from the figures that would have been obtained if a complete census had been taken using the same schedules, instructions, and interviewers. As in any survey work, the results are subject to errors of response and of reporting as well as being subject to sampling variability.

The standard error is primarily a measure of sampling variability—that is, of the variations that occur by chance because a sample rather than the whole of the population is surveyed. As calculated for this report, the standard error also partially measures the effect of response and enumeration errors. The standard error does not measure any systematic biases in the collection or processing of the data. The chances are about 68 out of 100 that an estimate from the sample would differ from a complete census figure by less than the standard error. The chances are about 95 out of 100 that the difference would be less than twice the standard error.

Standard errors for a survey based on a sample may be estimated from the sample data. The procedure adopted to estimate standard errors for this Survey required separate estimation of variances (the square of the standard error) for each of the strata which were combined to yield estimates of the standard error for the total sample estimate. The variances for each of the strata were estimated to reflect as much as possible the sampling procedure used in the stratum.

The estimation of variances for aggregates and means was carried out by a different process for each of the following two groups of strata:

 Variances for the units in the strata described below were estimated as though the units had been selected using stratified simple random sampling.<sup>28</sup> Strictly speaking, a variance estimation procedure to reflect stratified systematic sampling would have been more appropriate, but the rather slight difference in the estimated standard errors would not have justified the additional complication in procedure. The strata in this group are:

- a. Units selected from stratum 8;
- b. Units selected from stratum 9; and
- c. Units selected in each of strata 1 through 7 within self-representing primary sampling units (PSU's). Note that self-representing PSU's are those sample areas that were included with certainty in the set of areas from which sample cases were selected.
- 2. The remaining units in the Survey were those selected from strata 1 through 7 in non-self-representing PSU's. The procedure for estimating variances for these units required the pooling of data from pairs of PSU's.<sup>20</sup> This technique produces estimates of standard errors that are expected to be slightly higher than the true standard errors. This technique, however, represents the only process available for the sample selection process employed.

Standard errors for selected items tabulated in this report are presented in Table 16. The table

#### TABLE 16

#### STANDARD ERRORS

		rtion of ving item	Mean for all units			
Item	Per- centage	Standard erro <del>r</del>	Amount (in dollars)	Standard error		
Total wealth Business, profession (farm			20,982	948		
and nonfarm)	16.6	1,30	3,881	313		
Liquid assets	78.5	1.53	2,675	132		
Checking accounts	59.4	1.76	409	31		
Savings accounts	58.5	1.34	1,809	109		
U.S. savings bonds	27.5	1.36	458	50		
Publicly traded stock 1	16.1	, 90	3,837	384		
Marketable securities other	2.7	74	427	05		
than stock <sup>1</sup>	2.7	.34	437 116	85 44		
U.S. Government State and local government.	.5	.13	219	44		
Corporate and foreign gov-	. 4	.15	217			
ernment.	2.1	. 31	101	25		
Debt secured by own home.	32.6	1.30	2.529	114		
Personal instalment debt	48.6	1.55	478	26		
Personal noninstalment debt.	27.5	1.24	234	23		
1962 income			6,378	158		

<sup>1</sup> Before deduction of debt secured by asset. Note.—Details of means may not add to totals because of rounding.

29 Ibid., p. 399.

<sup>&</sup>lt;sup>27</sup> The Statistical Methods Division of the Census Bureau outlined the method of computing the standard errors and prepared this description; the Board's staff made the computations.

<sup>&</sup>lt;sup>28</sup> Morris H. Hansen and others, Sample Survey Methods and Theory (New York: John Wiley and Sons, 1953), Vol. 1, p. 129.

shows, for example, that the mean checking account for all consumer units is \$409. The standard error of this mean is given as \$31, which means that the chances are about 68 out of 100 that a complete census would have shown a figure differing from the estimate by less than \$31. The chances are 95 out of 100 that a census would have shown a figure differing from the estimate by less than \$62 (twice the standard error).

## **RESPONSE AND NONRESPONSE ERROR**

#### Response error 30

As just discussed, estimates based on samples will, in general, differ from the values that would be obtained by a complete enumeration of all consumer units. Because of response error, however, even a complete census will not necessarily yield true values.

A few studies, most of them using rather small samples, have attempted to measure response errors and to relate them to certain other variables.<sup>31</sup> These studies confirmed the existence of substantial response errors in financial surveys. Although the size of the errors varies greatly with the particular asset or debt item being reported and with certain characteristics of the respondent, the interviewer, and the interview situation, the general tendency is for survey responses to understate individual true values, and thus to understate means, aggregates, and measures of variability. Several of the studies cited were sponsored by the Inter-University Committee for Research on Consumer Behavior (Robert Ferber, Project Director).

Because of its interest in this subject, the Committee sought and obtained funds from the National Science Foundation to undertake a similar

study in connection with the Survey of Financial Characteristics of Consumers. The Board of Governors of the Federal Reserve System and the Bureau of the Census cooperated in the study. This evaluation study was essentially a matching of information reported by individual respondents with that based on institutional records of savings accounts and stockholdings. By and large, the procedures used in collecting the data for matching were the same as those used for the Survey of Financial Characteristics. However, because the evaluation study used a nonprobability sample that was independent of the Survey of Financial Characteristics sample and because of some procedural differences, the results may be regarded as shedding some light on the main aspects of the methodology of the Survey of Financial Characteristics rather than on the statistics produced by it. Analysis of the results of this study is nearing completion.

#### Nonresponse error

In the Survey nonrespondents were more concentrated in the upper income sample strata than were respondents. The adjustment for nonresponse described on page 56 was designed to minimize the bias that differences between respondents and nonrespondents might introduce by using all the information available about nonrespondents—age of head when available, income stratum, and region. Some of the effects of the adjustment for nonresponse on size and composition of wealth may be seen by comparing Tables 17 and 18, which were prepared using the weights prior to adjustment for nonresponse, with Tables A 2 and A 8.

As to the distribution of consumer units by size of wealth, the only differences resulting from the nonresponse adjustment occur at income levels of \$50,000 and above. The general effect is to increase the proportion of consumer units in these upper income groups estimated to have wealth of \$1,000,000 or more. The distribution of all units by size of wealth is not affected, and the distributions within age groups are generally the same.

As to the incidence of equity in specified assets, again the differences are minor. The differences, which are in both directions, are confined to own home, automobile, business, and miscellaneous assets in the highest wealth and income groups. Because virtually all consumer units in the higher wealth and income groups reported ownership of liquid and investment assets, the nonresponse ad-

<sup>&</sup>lt;sup>no</sup> This discussion of response error was prepared by the Statistical Research Division of the Census Bureau.

Statistical resolution of the Census Darcal. Sec. for example: Arthur L. Broida. "Consumer Surveys as a Source of Information for Social Accounting: the Problems," in *The Flowof-Funds Approach to Social Accounting: Appraisal, Analysis, and Applications* (National Bureau of Economic Research, Princeton University Press, 1962), pp. 335-81.

Robert Ferber, Collecting Financial Data by Consumer Panel Techniques (Urbana; Bureau of Economic and Business Research. University of Illinois, 1959).

search. University of Illinois, 1959). Robert Ferber, "The Reliability of Consumer Surveys of Financial Holdings: Time Deposits," *Journal of the American Statistical Association*, March 1965, pp. 148-63.

Statistical Association, March 1965, pp. 148-63. W. Horn, "Reliability Survey. A Survey on the Reliability of Responses to an Interview Survey," Het PTT-bedrijf, October 1960, pp. 105-56. John B. Lansing and others, An Investigation of Response

John B. Lansing and others, An Investigation of Response Error (Urbana: Bureau of Economic and Business Research, University of Illinois, 1961).

17	
TABLE	

-

SIZE OF WEALTH BEFORE ADJUSTMENT FOR NONRESPONSE	-
FOR	r unit
ADJUSTMENT	(Persenting distribution of consumer units)
BEFORE	brown distri
WEALTH	( DARAN
0F	
Size	

				(Percent	(Percentage distribution of consumer units)	ion of const	unier units)						
Group characteristic	All units	Negative	Zero	51 - 18 - 669	51,000- 4,999	55.000 - 15 9,999	-000'015 	\$25,000 - 49,099	550,000 - 99,999	S100,000 199,999		2200.000 - \$\$00,000 - \$1,000,000 299,999 - \$909,999 - and over	51,000,000 and over
All units	00	61	∞	16	61	16	5	01	4	_	-	*	*
1962 income: 0 = \$2,999		_	5	<u>*</u>	<u>×</u> 1	51	17	٢			*	*	•
<b>S3,000</b> – 4,999 <b>S5,000</b> – 7,499		<u>т</u> гі	- x	<u>9 9</u>	55	±5	50	~~	r i vr. i	#	* * ·	* * '	* * •
\$7,500 - 9,999		rı-	• •	<b>L</b> (1	85	<u>× -</u>	27	18	ri <u>e</u>	-~		• • •	• •
<b>S15,000</b> – 24,999. <b>S25,000</b> – 49,999.	88	* *	* * '	* * -	<del></del>	=*	- ~	ς Γ	7A:	52	ν. Γι	• ~ :	* 7:
\$50,000 - 99,999 \$100,000 and over		* *	••	* *	* *	• •	* *	- *	× *	<b>c</b> –	44	67	<del>1</del> %
Age of head: Under 35		2	\$	36	26	2	×	ci:	•	•	•	•	* •
35 – 44	88		~~:	<u>4</u> 51	ភភះ	<u>791</u>	128	× <u>7 -</u>	~ 4 3		*	• • •	• • •
55 - 64 65 and over		- *	°=	~ 20	17	<u>~ 20</u>	12	15	ov,	1	- 01	•	•
	-	-											-

\* Less than  $y_2$  of 1 per cent. Note.—Details may not add to totals because of rounding.

	Miscel-	assets		888	×	24 1012	169 146	1,205	9, 265 243, 428		801					1 414	1,367	307
	assets	Investment assets	ed assets	5,900	14	170 440	2,070	24, 738	170,552 561,690	1 760		2,618 6,049	7,629	114,907	232,936 966,696	749	3,080	10,366
	Portfolio of liquid and investment assets	Liquid 1 assets	ity in specifi up	2,518	134	1,221	2,613	10,765	19,489 42,092	1 440	1,679	2,607	4, 360 8, 383	20,424	49,646	568	1,531	4,018
	Pr liquid and	ЧI	Mean amount (in dollars) of equity in specified assets for all units in group	8,418	148	862 1,662	4,683	35,503	190,041 603,781	SUF C	4,678	4,405 8,656	29,323	135,331	1,016,341	1.317	4,611	14,384
	Business, profession	(îarm and nonfarm)	ount (in do for all	3,315	6	86 644	1,508	21,633	70, 198 254, 666	1 414	661.1	2,214	4,319 9.011	57,675	213,703	715	3,386	3,086
Nonresponse	Auto-		b. Mean am	626	192	441 611	847	1,486	2,189 2,634	156	96	620 854	1,368	2,849	4,232	446	708	351
FOR NON	Own	home		5,417	42	1,309 4,244	8,841	13,869	24,277 53,952	1 1 5 1	3.343	4,437 7,020	9,486 14,493	31,937	89,714	1.606	4,744	7,834
ADJUSTMENT	Total	wealth		18,664	399	2,722	16,047	69,053 132,047	295,970	007 L	9,725	19,046	27,507	271,968	1, 393, 158	5.497	14,816	29,238
ILLA BAD	Miscel-	assets		~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	ы	9	= 2	99	11 53	v	 ⊳	0 م ا	11	20 9	15	Ś	<u>ه د</u>	-100
WEALTH BEFORE	it assets	Investment assets	ed assets eristics	30	4	4 7 8	43	68 68 66	95 99	51	283	4 14	55 72	65	60	6	06 26	88 Q
OF	Portfolio of and investment assets	Liquid assets	up having equity in specified assets- grouped by various characteristics	78	70	77 85	\$\$	86 80	97 100	\$5	4	88	8 <u>8</u>	66 90	38	76	18 79	; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;
COMPOSITION	liquid	ЧI	having equi	62	70	79 87	97 89	86	<u>88</u>	57	525	296 96	8 <u>8</u>	8	38	77	82 79	62
Ŭ	Business, profession	(farm and nonfarm)	Percentage of group consumer units gro	16	£	8 16 8	61 8	22 25 25	56 64	2	121	- 81	55	2:	52	01	61	:::12
	Auto-	mobile	a. Percent consur	73	74	76 76	85 85 85	686	83 83	91	92	88 92	96 95	3	87	84	8 %	45
	Омп	home		56	6	55 78	8°	71 86	84 78	07		92	88	5	86 86	34	26 26	69
	Contro observativity			All units	Size of wealth: \$1 - 999	<b>S1,000</b> – 4,999	<b>S10,000</b> – 24,999	<b>\$50,000</b> - 99,999	\$200,000 - 499,999 \$500,000 and over	1962 income:	<b>S</b> 3,000 - 4,999	<b>57,500</b> – 9,999	<b>510,000</b> – 14,999 <b>515,000</b> – 24,999	<b>\$25,000 - 49,999</b>	\$100,000 and over	Age of head: Under 35	35 - 44	55 - 64. 65 and over

TABLE 18

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Note.--Details of means may not add to totals because of rounding.

justment had little effect on the ownership rates of these components.

With the nonrespondents concentrated in the higher wealth groups, one would expect the nonresponse adjustment to increase the mean for total wealth. In fact, the mean for all units increased by approximately \$2,300. Each of the major components of wealth was larger as a result of the adjustment for nonresponse, with the largest differences in the components where higher wealth units have much of their wealth-business and investment assets. Differences in the means for these components were especially pronounced for upper income and wealth groups.

# **COMPARISON OF INSTITUTIONAL AND** SURVEY AGGREGATES FOR THE HOUSEHOLD SECTOR

Table 19 presents a comparison of financial aggregates derived from this Survey with aggregates from institutional sources as used in the flow of funds accounts published by the Federal Reserve. Typically, estimates of national totals based on reports from consumer financial surveys fall short of estimates computed from other sources.

Some of the discrepancies between Survey estimates and the aggregates used for comparison result from differences in concepts and coverage. In most of the flow of funds statistics, estimates of levels for the household sector are derived as residuals rather than made directly; that is, the amounts attributed to households are what is left after subtracting estimates for all other sectors from totals for the entire economy. Moreover, in the flow of funds accounts the household sector includes holdings of personal trusts and of nonprofit organizations, which are excluded from the Survey of Financial Characteristics aggregates shown in Table 19.

Conceptual differences, such as the basis of valuation for various types of securities, raise difficulties in making comparisons between flow of funds (FF) and Survey of Financial Characteristics (SFC) data. For marketable U.S. Government securities and State and local government bonds, both FF and SFC estimates are based on face value. In the case of the bonds of domestic corporations and of foreign governments and corporations, the FF estimate for the entire economy is at par value, but some of the sector totals, which COMPARISON OF INSTITUTIONAL AND SURVEY AGGREGATES FOR THE HOUSEHOLD SECTOR, **DECEMBER 31, 1962** 

(In billions of dollars)

	Flow	of funds	
Item	As reported	Adjusted 1	Survey
Savings accounts. U.S. Government securities. Savings bonds. Marketable securities. State and local government securities. Corporate and foreign govt. secur-	23.4	204.2 61.1 n.a. n.a. 21.5	104.8 33.3 26.6 6.7 12.7
ities other than stock Corporate stock Mortgage debt on residences	157.3	1.0 384.1	5.9 2 304.7 146.5
Instalment debt	48.0 15.1		27.7 13.5

n.a. Not available.

n.a. Not available. <sup>1</sup> Adjusted to omit bank-administered personal trusts. <sup>2</sup> Components (in billions of dollars) are: publicly traded stock (market value), 222.3; closely held corporations, member of unit active in management (book value), 71.9; closely held corporations, member of unit not active in management (market value), 10.5.

are subtracted in reaching the household sector, are valued at market; the SFC estimate is at par value. With respect to both corporate bonds and State and local government securities, there is considerable uncertainty about the total amount outstanding and hence about the level of the residual attributed to the household sector in the FF accounts. For SFC data, U.S. savings bonds are shown at maturity value (Series E, F, and J) or face value (Series G, H, and K), while the FF total is current redemption value.

The corporate stock figure in FF accounts is an estimate of total market value of all stock, including stock not traded on exchanges and stock in closely held corporations. An estimate from SFC data that corresponds to this concept would include the market value of all publicly traded stock and of the stock of all other businesses that are legally organized as corporations. However, the SFC data do not yield a good estimate of market value for closely held corporate businesses in which a member of the consumer unit was active in the management, and book value has been used for the comparison.

No comparison was made of SFC and FF estimates for checking accounts, because the FF figure combines demand deposits and currency, and holdings of the latter were not reported in the SFC.

To bring the coverage of FF estimates more

nearly into line with that of the SFC, adjustments were made to exclude estimated holdings of personal trusts. No data were available on aggregate assets held in personal trusts on December 31, 1962, but estimates for bank-administered trusts for the year-end 1963 were published by the Comptroller of the Currency.<sup>32</sup> Estimates for the year-end 1962 were derived from trust department assets (excluding employee benefit accounts) of all commercial banks for 1963 by deflating common stock to year-end 1962 prices and by allowing for 4 per cent annual growth in all categories. Since these estimates cover only personal trust accounts administered by banks, the adjusted FF aggregates shown in Table 19 still include assets of nonprofit organizations and of personal trust assets not administered by banks.

The Survey aggregates are less than institutional data, even after removal of bank-administered trusts, for all asset and debt types compared except domestic corporate and foreign bonds. For some items the sampling variability is substantial and could account for a considerable part of the difference. For example, the estimated standard error of the Survey aggregate for State and local government bonds is \$2.5 billion, so it is quite probable that the true aggregate would be as low as \$10.2 billion or as high as \$15.2 billion. Moreover, as was noted above, the FF estimates for corporate bonds and State and local government securities are subject to greater question than are estimates for the other components in the comparison.

The largest remaining discrepancies between Survey and institutional aggregates are for saving accounts, instalment debt, and U.S. Government securities. The various response error studies cited earlier have consistently found that underreporting resulted in a downward bias for the first two of these items. While no studies have been made of response error in relation to Government securities, a similar downward bias in survey estimates of this item seems likely.

<sup>&</sup>lt;sup>32</sup> See Stanley Silverberg, "Bank Trust Investments: Their Size and Significance," *National Banking Review*, June 1964, pp. 577-98.

# Questionnaire Form

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CONFIDENTIAL - This survey is conducted under the				ne infor	r-		GET BUREAU NO. 41-6 309
mation you provide cannot be used for purposes of ta					AF	PPROV	VAL EXPIRES DEC. 31, 1963
(2-14-63)	U.S. DEPARTMEN BUREAU OF FOR THE BOARD C THE FEDERAL R	THE CEN	ISUS RNORS OF				
	FAMILY BALA	NCE S	HEET				
	AN	D					
	INCOME ST	ATEME	INT				
INSTRUCTION	IS FOR COMPLE	TING	THIS QUESTI	IONNA	NRE		
This self-enumeration form is design family income received during 1962. who were living with the head on Dec	By family we me						
This form allows for a wide variety o the other hand, it may not be adequat lar asset or debt is to be reported, v interviewer or in written notes.	e to cover certai	n specia	al situations.	. If it	is not cle	ear w	here a particu-
For families with their own business checking accounts may be used for be for both business and personal purpo Question 14. For assets other than c and any associated debts under Ques category.	oth personal and ses, the entire ba hecking account	busines alance s s, pleas	is purposes. should be rep se report the	When orted busine	a checkir as a busir ess share	ng ac ness of th	count is used asset in e asset value
For any asset held by a member of th on that date in the column designated If a particular asset was not held in that item.	l for that family r	nember,	i.e., Head, V	Wife, a	or All Oth	er Fa	mily Members.
When assets are jointly held, report to the asset. For example, if an asset for the head; do not double count the are held jointly with someone outside	was held jointly same asset by e	by head ntering	and wife, en it also in the	nter th e colur	e total va mn for the	lue in wife	n the space
Assets held by family members other in the column "All Other Family Mem		d wife :	should b <b>e</b> co	mbined	d, and the	total	l value entered
Please consult records in providing t as possible. If you have consulted r ''Yes.'' If you did nor, please check	ecords in answer	ing a pa	we are anxio articular item	ous to , plea	have thes se check	se dai the b	ta as accurate ox marked
The following example may be of hel head, held jointly with your wife two You should enter \$2,000 in the colum Bond with a face value of \$1,000. Y Members?' Thus, assuming that you would be:	U.S. Savings Bo n labeled "Head ou should also en	nds on ?' Eac nter \$2,	December 31 h of your two 000 in the co	with a sons lumn a	a face val also held marked ''	lue of d a U All O	f \$1,000 each. .S. Savings ther Family
ji 31X0 X) Von Item	Head		Wife		All o family m	nember:	suited
2. U.S. Savings Bonds - total face value	Dollars 3 2,000	Cents 00 <b>\$</b>	Dollars	Cents 00 1	Dollars \$ 2,00	-	$\begin{array}{c c} Cents Yes & No \\ \hline 00 & 1 & z \\ \hline \end{array}$
	CENCIE I		×				
Interview I (date)	CENSUS L Interview II (app				s	Sample	Control No.
Interviewer (name)	I	Teleph	none No.				
<u></u>					I		USCOMM-DC 14335 P+63

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Part A	ltem	Mark (X) if NONE	Head		Wife		All other family members		Rec Cons	
1.	(a)	(b)	(c)		(b)		(e)		Yes	No
Checking	g. Number of accounts								١C	2 [
accounts in banks	b. TOTAL balances in all accounts on December 31, 1962		Dollars \$	Cents	Dollars \$	Cent	Dollars	Cents	1	2 [
2. U.S. Savin	gs Bonds - total face value		\$	00	5	00	s	00	۱C	2 [
FEDERAL G	OVERNMENT MARKETABLE SECURITIES, THOSE OF FEDERAL CORPORATIONS AND A	GENCIES	(Report TC	TAL	PAR VALUE		December 31,		<u></u>	<u> </u>
3. U.S. Gove	mment bills		s	00	5	00	\$	00	<b>ا</b>	2
4. U.S. Gover	nment notes		\$	00	\$	00	5	00	<u>ا</u> ت	2
<b>5.</b> U.S. Gove	mment certificates		\$	00	5	00	\$	00	· 🗆	2
<b>6.</b> U.S.	<b>a.</b> 1963-1967 maturity date		5	00	5	00	\$	00	ı	2
Government Bonds	<b>b.</b> 1968-1972 maturity date		\$	00	\$	00	s	00	םי <b> </b>	2
(Other than Savings	c. 1973-1982 maturity date		\$	00	\$	00	\$	00	10	2
Bonds)	d. 1983 or later maturity date		\$	00	s	00	s	00	· 🗆	  2⊂
	e. Do not know maturity date		\$	00	s	00	5	00	10	2
OTHER MAR	KETABLE DEBT OBLIGATIONS		(Report TO	TAL	PAR VALUE o	is of i	December 31,	1962)		
<b>7.</b> Bonds,	a. State and local governments		\$	00	\$	00	5	00	∟	2
notes, or debentures	b. Foreign corporations and governments		\$	00	\$	00	5	00	ים	2
	e. Domestic corporations		\$	00	5	00	\$	00	۰D	2
OTHER ASSE	ETS		(Report TO	TAL	AMOUNT as o	Dec	ember 31, 1962	2)		
8. Money	a. Mortgage assets		\$		5		\$		ı.	2
OWED TO your family	<ul> <li>b. Outstanding loans to businesses</li> <li>(Do not include here loans to businesses in which you have an equity interest)</li> </ul>		5		\$		s		' <b>□</b>	2
·	c. Other loan assets		\$		\$		\$		יםי	40
December (Do not inc regular life	annuities (total amount paid in as of 31, 1962) -lude annuities currently paying income, s insurence policiss with an annuity annuities connected with your employment.)		\$		5		\$		1	2 [
December	Il interest in estates in probate on 31, 1962. t estimate of amount that will be		\$	00	5	. 00	\$	00	,	

\_

Part A - (Co	Item	Mark (X) if NONE		ead c)	Wife (d)		All ot famil membe (e)	Ŷ	Cons	ords ulted f)
	(a)	(b)	Dollar			Cents		Cents	Yes	Î.
OTHER ASS	ETS (Continued)		(Repor	+ TOTAL	AMOUNT as	of Dece	mber 31, 19	262)		
11. Life	o. Term and group policies - face value of all		s	00	\$	00	\$	00	۱ <u></u> ۱	2
insurance polícies	b. Ordinary life, limited payment, endowment, and other types of non-term policies									
	(1) Face value of all		\$	00	\$	00	\$	00	۱D	2
	(2) Loan or cash surrender value of all		5		5		\$		ι	2
	<ul> <li>c. Loans outstanding on December 31, 1962, that were secured by any of these policies. (Do not include here money owed by your own business.)</li> <li>(1) Amount of all loans</li> </ul>		s		s		5		10	2

Page 3

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<sup>(</sup>Section I - Continued)

	December 21, 1062, did any member	of this family have a savings account in a Bank, a Savings and				
	edit Union?	or this family have a savings account in a bank, a savings and	Loan Association, a	or a		
1 [	No (Skip to 2 2 Yes — Question 13)	→ a. TOTAL number of savings accounts	Number			
		(Please provide the information requested below for each family members. Use one line for each eacount. If more "NOTES" space or atlach an additional sheet of paper.)				_
.ine No.	Family member	Full name of institution and city	Balance as of December 31, 19 (c)	62	Reci Cons (c	
	(a)	(b)	Dollars	Cents	Yes	N
1	Head 2 Wife	Name				2
i .	3 Other (Specify)	- City	\$		י	L.
2	1 Head 2 Wife	Name			. —	
2	3 Other (Specify)	City	\$		םי	2
	1 Head 2 Wife	Name			. —	
3	3 Other (Specify)	City	s		<b>ت</b> ا	1 <sup>4</sup> 1
	1 Head 2 Wife	Name				
4	3 Other (Specify)	City	\$		םין	<b>1</b>
	1 Head 2 Wife	Name				
5	3 Other (Specify)	City	5		יםי	2
	1 Head 2 Wife	Name				t
6		City	s		<u>ں</u>	<b>s</b> [
	3 Other (Specify)	Name	l <b>.</b>			+
7		City	5		י 🗆	2 (
	3 Other (Specify) 1 Head 2 Wife	Name	1			+
8		City			ıП	2 (
	3 Other (Specify)	Neme	<u>s</u>		<u> </u>	
9	1 Head 2 Wife	City			۰D	2 [
	3 Other (Specify)	Name	\$			+
0	1 Head 2 Wife	City		1	ם י	2
	3 Other (Specify)		\$			
1	1 Head 2 Wife	Name City			· 🗆	2
	3 Other (Specify)		\$	ļ		
2	1					2
-	3 Other (Specily)	City	\$	ļ		L
.3	1 Head 2 Wife	Néme				2
. <u>,</u>	3 Other (Specify)	City	\$			Ĺ
4	1 📥 Head 2 📥 Wife	Name				2
4	's Other (Specily)	City	\$			Ì
ç	1 🗂 Head 2 🗂 Wife	Name				
5	3 Other (Specify)	City	\$		Р <b>О</b>	<sup>4</sup>
	1 Head 2 Wife	Name			1_	
6	3 Other (Specify)	City	\$		יםי	2
	1 Head 2 Wife	Name	1		<u> </u>	$\uparrow$
7		City	5		ŀΠ	2
	3 Other (Specify) 1 - Head 2 Vife	Name	-			╋
8		City	l.		ם י	2 ſ
	3 Other (Specify)	— I ····	\$		l .	1

<sup>68</sup> 

NOTES

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On December 31, 1962, did any	62. did anv member of this family own any publicly traded stocks, or shares in mutual funds or investment clubs?							
		hares in mutual funds a	or investm <del>e</del> nt clubs?					
Uo ( <i>Skip to</i> Question 14)	2 Yes	ach issue of stock or mu Enter each investment ci Lifmore space is need	uel fund held by the fam ub on one line, reporting ud, use "NOTES" space	ity		×		
			Records Consulted .	•••••••••••••••••••••••••••••••••••••••		1 [_] Yes	2 [] No	I
Family member	Full name of	Type of issue (**X** one type) (c)	Total number	ls this stock list <b>ed</b> in most		Answer only i Market price	Answer only if "No" to Col. (e) Market price Total market	(e)
owning (H - Head W - Wife Other (Specify))	issuing corporation, fund or club (Issues held on December 31, 1962) (If preferred stock, also enter dividend rate)	eferred furual estment	De	(1) and (1) and (1) (e	0,	er share on dec. 31, 1962	value on Dec. 31, 1962 (g)	
(a)	(b)	4 4 1 1 1 1	(P)	Yes	Ŷ	(;)		Cents
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					2		<b>v</b> î	
				£.,1*			s	
		1     1     1     1		1,74	211		\$	Γ
		(_]*   ']e   []e [[]i			5		s	
		1 [ ] 2 [ ] 3 [ ] 4 [ ]		1.1			s	
	member member owning Wher (specify)) (a)		(c)       issuing cronation, fund or club       (c)         (fit preferred stock, also onter dividend rate)       (b)       (c)         (fit preferred stock, also onter dividend rate)       (c)       (c)         (b)       (c)       (c)       (c)         (c)       (c)       (c)       (c)         (f)       (c)       (c)       (c)       (c)         (f)       (c)       (c)       (c)       (c)       (c)         (f)       (c)       (c)       (c)       (c)       (c)         (f)       (c)       (c)       (c)       (c)       (c)         (f) <td< th=""><th>Issuing Corolliant, fold       For club       (c)         Issuing Corolliant, fold       (c)       (c)         (lsuce sheld on December 31, 1962)       (c)       (c)         (lsuce sheld on December 31, 1962)       (c)       (c)         (b)       (c)       (c)       (c)         (b)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)<th><math display="block">\begin{array}{ c c c c c c c c c c c c c c c c c c c</math></th><th><math display="block"> \begin{array}{ c c c c c c c c c c c c c c c c c c c</math></th><th>(c)       Trait and the relation of the club interval on the diverse of the control on the diverse of the</th><th><math display="block"> \begin{array}{ c c c c c c c c c c c c c c c c c c c</math></th></th></td<>	Issuing Corolliant, fold       For club       (c)         Issuing Corolliant, fold       (c)       (c)         (lsuce sheld on December 31, 1962)       (c)       (c)         (lsuce sheld on December 31, 1962)       (c)       (c)         (b)       (c)       (c)       (c)         (b)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c)       (c)       (c)       (c)         (c)       (c) <th><math display="block">\begin{array}{ c c c c c c c c c c c c c c c c c c c</math></th> <th><math display="block"> \begin{array}{ c c c c c c c c c c c c c c c c c c c</math></th> <th>(c)       Trait and the relation of the club interval on the diverse of the control on the diverse of the</th> <th><math display="block"> \begin{array}{ c c c c c c c c c c c c c c c c c c c</math></th>	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	(c)       Trait and the relation of the club interval on the diverse of the control on the diverse of the	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$

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		1 2 1	- - -	- - -	1 2		- - -	- - -		<b>2</b>	_ _ _	- - -	, ,		5	- -			, ,		1	1	۰ <mark>۲</mark>		1		
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	શ	8	21	23	33	24	33	36	27	58	જે	8	31	32	8	ž	3	*	37	*	66	64	41	42	43	44	45

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<ol> <li>On December 31, 1962, did any member of this family operation, a professional practice, an unincorporated</li> </ol>	own his own bu	sines: losels	s, or have an act / held corporatio	ivein n?	terest in a partne	ership	p, a farm	
$1 \longrightarrow No (Skip to Question 15) 2 \longrightarrow Yes \longrightarrow 0. 0$					[	Numb	)er	_
in v colu	which a family men umn for each buai	nberw ness.	tion requested bel as active in meneg If πore space is n al sheet of paper.)	ement eeded,	Use one			
		ļ	<sup>p</sup> rovide informati	on as	of December 31,	1962	2	-
Item				BUSI	NESS			
	1		2		3		4	
a. Type of business								
b. Name of business								
c. Legal form of organization	1 Corporation 2 Partnership 3 Sole proprie 4 Other	orship	1 Corporation 2 Partnership 3 Sale propriet 4 Other	orship	1orporation 2Partnership 3Sole proprieto 4Other	rship	1 Corporation 2 Partnershig 3 Sole proprie 4 Other	P
d. Total assets (Book value net of depreciation and other allowable reserves)	1		5		<b>1</b>		\$	
e. Total liabilities (As appears on books)	s		\$		\$		5	
f. Equity (Assets "d" minus liabilities "e")	\$		\$		\$		\$	
g. Share of business owned by your family						~		
(1) As a percent of the business		%		_ %		, %		_
(2) As a dollar amount (Multiply Item "f" by Item g(1))	\$		\$		\$		5	
h. If you could have sold your family's share of this business on December 31, 1962, what would have been the market value? (Proceeds after payment of debt)	\$	00	\$	00	\$	00	\$	
i. Did the business owe any money to your family on December 31, 1962, as a result of loans you had made to the business?		]No kipto omj)		]No tipto znj)		No ipto nj)		'51 [te
(If "Yee," in Item "i")	s		5		5		s	
<ul> <li>(1) How much was awed?</li> <li>(2) Did you include this debt under the liabilities of this business?</li> <li>(5hown in Item "e" above.)</li> </ul>	1 Yes 2 (	No		 No	1 - Yes 2 -	] No	1 📺 Yes 2	- C
<ul> <li>(above in field of above)</li> <li>If a Corporation</li> <li>What was the family's share of the corporation's profit or loss in 1962 after corporate tax liability, but before dividend payments?</li> </ul>	1 Profit 2		1 Profit 2		1 Profit 2	Loss	\$ Broke ev	_
Records Consulted				- 11	1 Yes 2	- M.	1 Yes 2	

c. Legal form of organization 2 Pattnership 3 Other 3	Part E - NONACTIVE	INTEREST IN BU	SINI	ESSES on Decemb	oer 3	1, 1962			
No (Skip ro Question 16)       2 Yes       a. TOTAL number of such businesses	ngement such as real estate syndicates, farms, et	have a nonactive c,? (Report only	inte thos	rest in a partners e in which e femi	ihip, ily m	corporation, or ember was NOT	ether ectiv	business e in	
Question 16) <pre></pre>							Num	ber	
business in which a lamity member had a noncettive interest in management. Use one column for each business. If more spece is needed, use "NOTES" space or ettach an additional sheet of paper.) Provide information as of December 31, 1962 Item BUSINESS 1 2 3 4 a. Type of business b. Name of business c. Legal form of organization d. If you could have sold your family's share of this business owe any maney to your family on December 31, 1962, what would have been the market value? e. Did the business owe any maney to your family on December 31, 1962, or a result of loss you had made to the business? Records Consulted 1 Yes 2 No 1		TAL number of su	ch b	usinesses					
spece is needed, use "NOTES" space or strach an additional sheet of paper.) Provide information as of December 31, 1962 Item  Item Item									
Provide information as of December 31, 1962         BUSINESS         1       2       3       4         o. Type of business       Image: State of December 31, 1962         Image: State of December 31, 1962         BUSINESS         0. Type of business       Image: State of December 31, 1962         Image: State of December 31, 1962, what would have been the morket value?         Image: State of December 31, 1962, what would have been the morket value?         Image: State of December 31, 1962, what would have been the morket value?         Image: State of December 31, 1962, what would have been the morket value?         Image: State of December 31, 1962, what would have been the morket value?         Image: State of December 31, 1962, what would have been the morket value?         Image: State of December 31, 1962, what would have been the morket value?         Image: State of December 31, 1962, what would have been the morket value?      <	s pa	ice is needed, use	one ''N	column for each OTES" space or	busi atta	nses. If more ch an additional			
1       2       3       4         a. Type of business       1       2       3       4         b. Name of business       1       2       3       4         c. Legal form of organization       1       Corporation 2       1       Corporation			F	Provide informatio	on as	of December 3	, 196	2	
o. Type of business       a       a       a       a         b. Name of business       a       a       a       a         c. Legal form of organization       a       a       a       a       a         a       Pattnership       a       b       a       a       a       a         c. Legal form of organization       a	l t c m			f	BUSI	NESS			
b. Name of business       1       Corporation       2       Partnership       2       Partnership       2       Datter       3       Other       3       0       3       3       1       Yes 2       No       1       Yes 2       No       1       Yes 2       No       1       Yes 2       No       1 <td< td=""><td></td><td>1</td><td></td><td>2</td><td></td><td>3</td><td></td><td>4</td><td></td></td<>		1		2		3		4	
c. Legal form of organization       1 Corporation 2 Partnership 3 Other       1 Other	ype of business								
c. Legal form of organization       2 Partnership       2 Partnership <t< td=""><td>ame of business</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	ame of business								
a Other		1 Corporation		1 Corporation		1 Corporation		1 Corporation	1
d. If you could have sold your family's share of this business on December 31, 1962, what would have been the market value?       00       \$       1       Yes       2       No       1       Yes       2       No       1       Yes       2       No       1       Yes       1       Yes       1 <td< td=""><td>egal form of organization</td><td>—</td><td></td><td></td><td></td><td></td><td></td><td>2 Partnership</td><td>&gt;</td></td<>	egal form of organization	—						2 Partnership	>
of this business on December 31, 1962, what would have been the market value?         s       00       \$       1       Yes       1			-		ł				- <u>-</u>
family on December 31, 1962, as a result of loans you had made to the business?     Image: the form of the business?       (If "Yes," in Item "e")     Image: the form of the business?       (1) How much was owed?     S       S     S       Records Consulted	this business on December 31, 1962, what	\$	00	\$	00	\$	00	\$	
(1) How much was owed?         \$         \$         \$         \$         \$           Records Consulted         1 Tes 2 No         1 Tes 2 No <td>id the business owe any money to your mily on December 31, 1962, as a result floans you had made to the business?</td> <td><math display="block">\downarrow^{1 \square Yes 2 \square N}</math></td> <td>10</td> <td>1 ⊡ Yes 2 ⊡ I</td> <td>No</td> <td>1⊡Yes 2⊡</td> <td>]No</td> <td>1 □ Yes 2 □</td> <td>] No</td>	id the business owe any money to your mily on December 31, 1962, as a result floans you had made to the business?	$\downarrow^{1 \square Yes 2 \square N}$	10	1 ⊡ Yes 2 ⊡ I	No	1⊡Yes 2⊡	]No	1 □ Yes 2 □	] No
Records Consulted 1 Yes 2 No 1 Yes 2 No 1 Yes 2 No 1 Yes 2 No 1 Yes	f "Yes," in Item "e")								
······································	) How much was awed?	\$		\$		\$		s	
DTES	Records Consulted	1 Yes 2 1	10	1 🗌 Yes 2 🔲 1	No	I Yes 2	] No	1 Yes 2	<u>]</u> N
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Part F	I		X) II IE	Head		Wife		All other family		Rec	ords sulted
		Item	Mark (X) NONE	(c)		(d)		members (e)	_		0
		(a)	ê M	Dollars	Centa	Dollars	Cent	Dollars	Cents	Yes	No
PROFIT SHA	RING PLANS			(Report TOTAL	. AMC	OUNT as of Dec	:emb	er 31, 1962)	T		
profit sha and defer	ring plans, em red income pla	nember could have withdrawn from ployer sponsored savings plans, ns if he had left company on n last valuation date.		\$		S		3		<b>ت</b> ا	2
RETIREMEN	T PLANS CON	NECTED WITH EMPLOYMENT									
retiremen	t plans (other ) ompany on Dec	nember could have withdrawn from than Social Security) if he had sember 31, 1962, or on last		\$		\$		s		' <b>□</b>	2
REAL ESTA	TE (If family h	as own business or profession, refer to	third	paragraph of ins	struct	ions on Page 1	.)		-		
18. Family Real Estate owned	<ul> <li>e. Principal residence on December</li> </ul>	(1) Market value		s	00	\$	00	\$	00		
	31, 1962	(2) Debt outstanding on December 31 (mortgages, including second mortgages and deeds of trust)		S		s		\$		'O	2
		(3) Equity in own home (Item (1) minus (2))		s	00	\$	00	\$	00		
	<ul> <li>b. Vacation homes and other</li> </ul>	(1) <b>TOTAL</b> number owned for family use		Number		Number		Number			
	residences owned			Dollars	Cent	Dollars	Cent	Dollars	Cent		
		(2) Market value of all		s	00	s	00	\$	00		·
		<ul> <li>(3) Debts outstanding on December 31 (mortgages, including second mortgages and deeds of trust)</li> </ul>		\$		5		5		• []	2
·		(4) Equity in vacation homes and other residences for family use (Item (2) minus (3))		5	00	s	00	3	00		
19. Other Real Estate (residential rental property, commercial and industrial property, undeveloped land, etc.)		real estate included in the values tems 14 and 15 for professions *-)									
	<b>d.</b> Market va	lue of all		s	00	\$	00	\$	00		
	(mortgage	tanding on December 31 s, including second mortgages, rust, or other debts secured by ruy)		s		s		\$		۰	2
	c. Equity in	all other real estate		s	00	s	00	s	00		

(Section I - Con Part F - Cor			(X) If NE	Head		Wife		All other family		Reco	ards
		ltem	NON	(c)		(b)	·	members (e)		Consi	
		(a)	<b>х</b> (b)	Dollars	Cents	Dollars	Cents	Dollars	Cents	Yes	No
BROKERAGE	ACCOUNTS			Report TOTA	LAM	DUNT as of De	cemb	er 31, 1962)	,		
20. Net balance in all	<b>a.</b> Credit bala	nce		\$		s		\$			
brokerage accounts on Dec. 31	<b>b</b> , Debit balar	ice	]	\$		s		s		ι	2
AUTOMOBIL	ES (If family he	as own business or profession, refer to i	hird	oaragraph of in	struc	tions on Page	.)				
				Cat No. 1	1	Car No. 2	1	Car No, 3	1		
21. Market va December	lue of each can 31, 1962	rowned on		S	00	\$	00	\$	00		
OTHER ASSE	тѕ			(Report TOTA	LMA	RKET VALUE	<b>as</b> oi	December 31,	1962	)	
22. Other assets not	(Examples: o	il royalties, patents, commodity Use "NOTES" if more space		Dollars	Cents	Dollars	Cents	Dollars	Cents		
previously mentioned (Exclude	is needed.) Specify type: a.			s		5		5		ı۵	2
household furnishings and	ь.			s		\$		s		'D	2 🗀
clothing.)	с.	· · · · · · · · · · · · · · · · · · ·	}	\$		\$		\$		ı	2
	d			<u>s</u>	L	s		\$		ı۵	2
	e.			5		s		3		ı۵	2
PERSONAL	DEBT			(Report AMOU	NT O	UTSTANDING	as of	December 31,	1962)	)	
23. Family debrs for non business	a. Security loans from	(1) Loans secured by stock		\$		\$		\$		'D	2 🗔
purposes not previously reported	banks and other lenders	(2) Loans secured by bonds		\$	+	\$		s		۰D	2 🗆
	<b>b.</b> Install- ment debt for:	(1) Automobile purchase		s		\$		\$		'n	2
		(2) Home repair and modernization		\$		3		\$		• <u> </u>	2
	- -	(3) Purchase of other consumer goods (including revolving credit but not 30-day charge accounts)		5		\$		\$		· 🗆	2
		(4) Other purposes		\$		\$		\$		·□	2
	c. Non- install- ment	(1) Banks		\$		5		\$		· 🗆	2
	debt owed to:	(2) Other financial institutions		\$		5		s			2
		(3) Doctors, dentists, hospitals		\$		5		\$		• 🗆	2 □
		(4) Private individuals (Outside the family unit)		3		\$		5			

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24. Provide the requested in	nformation for calendar year 1962							
	Type of income	Mark (X) II NONE	Ωu and Σz Wife		All other family members (d)		Reco Cons (e	ulte
	(a)	¥ (b)	Dollars	Cents	Dollars	Centa	Yes	No
<ul> <li>wages, salaries, com- missions, and bonuses (before deductions)</li> </ul>	Head Wife		<u>s</u>		3		ت،	2
b. Income of sole pro- prietorship or profession	Profit OR Loss		\$		\$	-	'n	2
e. Income of partnership (family's share)	Profit OR Loss		s		\$		-	2
d. Farm Income	Profit OR Loss		s s		\$		ت	2 (
	(1) Publicly traded stocks, mutual funds, and investment clubs		5		\$		<u>ں</u> ،	2 (
. Dividend Income	(2) Closely held corporations with family member active in management		\$		\$	ļ	ت ·	5[
	(3) Other closely held corporations		\$		\$		ı	2 [
f. Interest Income	(1) U.S. Government securities (include Savings Bonds)		\$		\$			2
	(2) State and local bonds		5		\$		10	2 [
	(3) Corporate and foreign bonds		\$		\$	-		2 [
	(4) Savings accounts		\$		\$	-	1	2
	(5) Loans, mortgages, and other sources		\$		\$		םי - כ	2
	sions, Social Security, and regular payments from		\$		s s	-		2
i. Income from trusts and e	ities, and retirement plans		\$	+	s		.0	2
<ol> <li>Other income (e.g., alimpersons outside the hour specify eource:</li> </ol>	ony, regular contributions for support from schold, veteran's payments, etc.)		5		- -		1	2 [
<ul> <li>Capital gain or loss from sale of securities (Full emount)</li> </ul>	Short-term		1 Gain 2 Lo 5		1 Gain 2 Los <b>3</b> 1 Gain 2 Los		10	2
	Long≺erm		\$		\$			
. Capital gain or loss from	sale of assets other than securities		1 Gain 2 Lo	55	1 Gain 2 Los	s	· 🗆	2[

# OMIT THIS SECTION IF CHECKED HERE-

# Section III - ASSETS HELD IN FORMAL TRUSTS

You have indicated that your family has the right to the principal or corpus of one or more trusts. To find out something about how these assets are invested, we are asking you to complete the special section below. Be sure that you do not record the same asset in both this section and other portions of this questionnaire. The formal trusts covered here refer only to those where some present or future right to the trust principal exists. Do not include the assets of any trust where only an income right exists.

	Item	Mark (X) II NONE	Method of valuation	Value on Dec. 31, of family's share of trust assets held in this form. (Yalue as indicated Column (3)) (4)	f
	(1)	(2)	(3)	Dollars	Cents
Trust assets	e. Cash on hand or checking accounts in banks		Cash	\$	
	b. Savings accounts in banks and savings and loan associations		Cash	s	
	c. U.S. Savings Bonds		Face	\$	00
ĺ	d. U.S. Government marketable securities including those of Federal corporations and agencies.		Par	\$	00
1	•. State and local bonds, notes of debentures		Par	s	00
	f. Bonds, notes or debentures of foreign corporations and governments		Par	\$	00
	g. Domestic corporate bonds, notes or debentures		Par	1	00
	h. Publicly traded common stocks and shares in mutual funds		Market	\$	
	i. Equity in unincorporated businesses, partnerships and closely held corporations		Book net of debt	\$	
	j. Real estate		Market	\$	00
Ì	k. Other trust assets Specify type:		Market	\$	00
	Records Consulted	• • • •	· I 🖂 Yes	2 🛄 No	-

NOTES

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# Tables and Notes for Section 4

# **CONTENTS FOR TABLES AND NOTES FOR SECTION 4**

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- 81 20 Regression of wealth components on total wealth within age groups. First function
- 81 21 Regression of wealth components on total wealth within age groups. Second function
- 82 22 Regression of proportion of consumer units owning specified wealth components on total wealth within age groups. Third function
- 82 23 Regression of wealth components on total wealth for asset holders within age groups. Third function
- 83 24 Comparison of fit of three regressions of wealth components on total wealth
- 83 25 Elasticities of wealth components at point of mean wealth
- 84 26 Elasticities of wealth components at point of mean wealth within wealth groups
- 85 27 Regression of portfolio components on total portfolio within age groups.First function
- 85 28 Regression of portfolio components on total portfolio within age groups.Second function
- 86 29 Regression of proportion of consumer units owning specified portfolio components on total portfolio within age groups. Third function
- 86 30 Comparison of fit of two regressions of portfolio components on total portfolio
- 87 31 Elasticities of portfolio components at point of mean portfolio
- 88 32 Elasticities of portfolio components at point of mean portfolio within portfolio groups

# Notes

90 | Methods used in estimating parameters for regressions

# **Regression of Wealth Components** on Total Wealth within Age Groups

First function: parameters of  $y = a_1 w^{b_1}$ 

Wealth component	log aı	bı		
	Head under 35			
Own home Automobile Business, profession Liquid assets Investment assets Miscellaneous assets	$\begin{array}{c} -2.20 (.45) \\ 1.30 (.16) \\ -3.61 (.33) \\ .24 (.22) \\ -1.85 (.30) \\ -4.16 (.88) \end{array}$	1.47 ( .14) .41 ( .05) 1.68 ( .10) .73 ( .07) 1.18 ( .09) 1.62 ( .27)		
	Head	35 - 54		
Own home Automobiles Business, profession Liquid assets Investment assets Miscellaneous assets	$\begin{array}{c} -1.10 ( .51) \\ 1.15 ( .10) \\ -2.64 ( .40) \\ .10 ( .11) \\ -2.75 ( .26) \\ -1.76 ( .58) \end{array}$	1.18 ( .13) .44 ( .02) 1.39 ( .10) .78 ( .03) 1.43 ( .07) .95 ( .15)		
	Head	55 – 64		
Own home Automobile Business, profession Liquid assets Investment assets Miscellaneous assets	$\begin{array}{c}04 \ (\ .38) \\ .88 \ (\ .06) \\ -3.34 \ (\ .61) \\05 \ (\ .13) \\ -3.86 \ (\ .52) \\ -3.29 \ (1.33) \end{array}$	.91 ( .09) .47 ( .01) 1.53 ( .15) .83 ( .03) 1.71 ( .13) 1.24 ( .32)		
	Head 65	and over		
Own home	$\begin{array}{c}29 \ (.50) \\ .17 \ (.32) \\ -3.89 \ (.51) \\ .26 \ (.16) \\ -4.36 \ (.27) \\25 \ (.79) \end{array}$	.97 ( .12) .56 ( .08) 1.62 ( .13) .79 ( .04) 1.82 ( .07) .56 ( .19)		

# TABLE 21

REGRESSION OF WEALTH COMPONENTS ON TOTAL WEALTH WITHIN AGE GROUPS

Second function: parameters of  $y = \frac{wa_2w^{b_2}}{\sum_{i=1}^{k} a_{2i}w^{b_{2i}}}$ 

Wealth component	<i>a</i> 2	b2
	Head u	nder 35
Own home. Automobile. Business, profession. Liquid assets. Investment assets. Miscellaneous assets.	315k1 10*k1 12k1 86,337k1 700k1 3k1	$ \begin{array}{r} 1.06+k_{1}\\ 0+k_{2}\\ 1.26+k_{2}\\ .31+k_{2}\\ .77+k_{2}\\ 1.21+k_{3} \end{array} $
	Head 3	35 - 54
Own home Automobile Business, profession Liquid assets Investment assets Miscellaneous assets	56k3 104k3 2k3 880k3 1k3 12k3	.74+ki 0+ki .95+ki .33+ki .99+ki .50+ki
	Head	55 - 64
Own home Automobile Business, profession Liquid assets Investment assets Miscellaneous assets	10°ks 6ks 11,895ks	.44+ki 0+ki 1.06+ki .36+ki 1.23+ki .76+ki
	Head 65	and over
Own home	105k7 9k7 123,220k7	$ \begin{array}{r} .41+k\\0+k\\1.06+k\\.23+k\\1.26+k\\\bullet+k\end{array} $

Note.--Standard errors of coefficients are shown in parentheses.

-

\* Value between -.005 and +.005.

# REGRESSION OF PROPORTION OF CONSUMER UNITS Owning Specified Wealth Components on Total Wealth within Age Groups

Third function: parameters of  $p = a_{31} + k(1 - e^{-cw})$ 

# TABLE 23

# Regression of Wealth Components on Total Wealth for Asset Holders within Age Groups

# Third function: parameters of $y(H) = a_{32}w(H)^{b_{32}}$

Wealth component	<i>a</i> <sub>31</sub>	k	с
		Head under 3	5
Own home Automobile Business, profession Liquid assets Investment assets Miscellaneous assets	04 n.a. 02 .71 .03	.77 n.a. .64 (.01) .25 .59 .14	.45 n.a. .07 .44 .13 .24 (.01)
		Head 35 - 54	
Own home Automobile Business, profession Liquid assets Investment assets Miscellaneous assets	05 .73 .04 .58 .04 .03	.88 .22 .88 .39 .88 .22	.45 .19 .01 .22 .04 .03
		Head 55 - 64	Ļ
Own home Automobile Business, profession Liquid assets Investment assets Miscellaneous assets	.05 .46 .03 .48 .06 .02	.78 .47 .62 .47 .90 .19	.33 .08 .02 .17 .03 .03
		Head 65 and o	ver
Own home Automobile Business, profession Liquid assets Investment assets Miscellaneous assets	09 .27 .02 .73 .01 .05	. 88 . 51 . 33 . 29 1.00 . 05	.48 .04 .03 .06 .02 .10 (.01)

Wealth component	log <i>a</i> 32	b32
	Head u	nder 35
Own home Automobile Business, profession Liquid assets Investment assets	.26 ( .20) 1.48 ( .11) .11 ( .47) .50 ( .24) 26 ( .44)	.88 ( .05) .37 ( .03) .90 ( .12) .67 ( .07) .90 ( .12)
	Head	35 – 54
Own home Automobile Business, profession Liquid assets Investment assets	.83 ( .23) 1.41 ( .07) 34 ( .25) .51 ( .13) 90 ( .32)	.75 ( .06) .39 ( .02) 1.00 ( .06) .68 ( .03) 1.08 ( .07)
	Head	55 – 64
Own home Automobile. Business, profession. Liquid assets. Investment assets.	1.31 ( .23) 1.50 ( .10) 47 ( .38) .46 ( .16) 80 ( .29)	.63 ( .05) .35 ( .02) 1.02 ( .08) .73 ( .04) 1.08 ( .06)
	Head 65	and over
Own home Automobile. Business, profession Liquid assets Investment assets	1.64 ( .22) 1.21 ( .19) -1.16 ( .26) .54 ( .11) -1.32 ( .30)	.55 ( .05) .38 ( .04) 1.17 ( .06) .74 ( .03) 1.20 ( .07)

-

• Value between -.005 and +.005. n.a. Not available. Norte.-Standard errors of coefficients are shown in parentheses. Errors of less than .005 are omitted from the table. The w variable, wealth, is in thousands of dollars.

NOTE.-Standard errors of coefficients are shown in parentheses.

# COMPARISON OF FIT OF THREE REGRESSIONS OF WEALTH COMPONENTS ON TOTAL WEALTH: Sum of weighted squared deviations divided by sum of weights

### (In thousands)

	(	·	
Wealth component	First function	Second function	Third function
	Н	ead under 35	
Own home	985,706,151	2,683,006	542,893
Automobile Business, profession	68 790,149,300	18 2,038,471	n.a. 378,305
Liquid assets	5,866 427,380	128	2,602 37,498
Investment assets Miscellaneous assets	214,458	8,535,805	n.a.
	H	lead 35 - 54	
Own home	4,292,445	740,410	114,799
Automobile Business, profession	86 127,450	34 137,431	54 12,163
Liquid assets	7.025	1,502	3,091
Investment assets Miscellaneous assets	974,243 222,968	23,111 239,574	13,814 n.a.
	1	Head 55 - 64	
Own home	576,869	28,960	35,294
Automobile	41 3,647,408	82 65,388	18 117,960
Business, profession Liquid assets	18,531	8.823	3,900
Investment assets Miscellaneous assets	48,297,750 21,003	79,299 32,115	182,020 n.a.
	He	ad 65 and over	
0 h.m.	943,007	37,500	9,426
Own home	33	60	20
Business, profession	2,423,755 24,427	11,884 16,062	127,071 17,592
Liquid assets	77,055,650	57,504	61,775
Miscellaneous assets	2,408	2,757	n.a.

# TABLE 25

# ELASTICITIES OF WEALTH COMPONENTS AT POINT OF MEAN WEALTH

Wealth component	$E_1(y,w)$	E <sub>2</sub> (y,w)	$E_3(y,w) = E_{31}(p,w) + E_{32}(y(H),w(H))$
			Head under 35
Own home	1.47 .41	1.26 .20	1.02 = .14 + .88 n.a. n.a37
Business, profession Liquid assets	1.68 .73	1.46 .51	
assets	1.18	.97	1.46 = .56 + .90
			Head 35 - 54
Own home	1.18 .44	1.04 .31	.75 = + .75 .41 = .02 + .39
Business, profession Liquid assets	1.39 .78	1.25 .64	
Investment assets	1,43	1.30	1.65 = .57 + 1.08
	ļ		Head 55 64
Own home	.91 .47	. 75 . 31	
Business, profession Liquid assets	1.53 .83	1.37 .67	
Investment assets	1.71	1.54	1.61 = .53 + 1.08
			Head 65 and over
Own home			
Business, profession Liquid assets			
Investment assets	. 1.82	1.63	1.87=.67+1.20

n.a. Not available.

-

• Value between -.005 and +.005. n.a. Not available.

ELASTICITIES OF WEALTH COMPONENTS AT POINT OF MEAN WEALTH WITHIN WEALTH GROUPS

		E2(	y,w)				 E3()	$(w,w)=E_{21}(p,w)$	$+E_{22}(y(H$	H),w(H))		
Size of wealth	Head under 35	Head 35 - 54	Head 55 - 64	Head 65 and over	Head und	er 35	Head	d 35 – 54	Head	1 55 - 64	Head 6	5 and over
\$1 - 999. \$1,000 - 4,999 \$5,000 - 9,999 \$25,000 - 24,999 \$25,000 - 49,999 \$100,000 - 199,999 \$100,000 - 199,999 \$200,000 - 499,999 \$500,000 and over	1.81 1.47 1.26 1.14 1.07 1.00 .98 .96 .91	1.44 1.23 1.13 1.06 1.01 .97 .94 .92 .88	1.13 1.02 .95 .85 .75 .65 .54 .44 .32	1.13 1.06 1.00 .91 .78 .65 .54 .40 .27	.88= * .88= * .88= *	+ 1		home 1.36+.75 .53+ .13+ .01+ .01+ .+ .+ .+ .+ .75	1.22 = 1.17 =	$\begin{array}{c} .59 + .63 \\ .54 + \\ .22 + \\ .02 + \\ .02 + \\ .02 + \\ .02 + \\ .02 + \\ .02 + \\ .02 + \\ .03 + \\ .04 + \\ .05$	2.95 = 1.10 = .69 = .55 = .55 = .55 = .55 = .55 = .55 =	2.40+.55 .55+ .14+ •+ •+ •+ •+ •+ •+ •+ •+ •+ .55
\$1 - 999. \$1,000 - 4,999. \$5,000 - 9,999. \$10,000 - 24,999. \$25,000 - 49,999. \$50,000 - 99,999. \$100,000 - 199,999. \$200,000 - 499,999. \$500,000 and over	08 10	.71 .49 .39 .33 .27 .24 .21 .18 .14	.69 .58 .51 .41 .31 .21 .10 12	.72 .65 .59 .50 .37 .24 .13 02 14	n.a. n.a.	.37	Auto .41 = .47 = .43 = .39 = .39 = .39 = .39 = .39 = .39 =	mobile .02+.39 .08+ .09+ .04+ *+ *+ *+ *+ *+ .39	.38= .50= .58= .55= .43= .36= .35= .35= .35=	$\begin{array}{c} .03 + .35 \\ .15 + 1 \\ .23 + 1 \\ .20 + 1 \\ .08 + 1 \\ .01 + 1$	.41 = .55 = .66 = .72 = .63 = .47 = .40 = .38 = .38 =	$\begin{array}{c} .03 + .38 \\ .17 + \\ .28 + \\ .34 + \\ .25 + \\ .09 + \\ .02 + \\ \bullet + .38 \end{array}$
\$1 - 999 \$1,000 - 4,999 \$5,000 - 9,999 \$25,000 - 24,999 \$25,000 - 49,999 \$100,000 - 199,999 \$200,000 - 499,999 \$200,000 - 499,999	1.68 1.46 1.34 1.27 1.21 1.19 1.16	1.66 1.44 1.34 1.28 1.22 1.19 1.16 1.13 1.09	1.75 1.64 1.57 1.47 1.37 1.27 1.16 1.06 .94	1.78 1.71 1.64 1.55 1.43 1.29 1.19 1.04 .91	.90= *	+ .90	Business, 1.11 = 1.45 = 1.65 = 1.72 = 1.69 = 1.55 = 1.32 = 1.06 = 1.00 =	profession .11+1.00 .45+ .65+ .72+ .69+ .32+ .06+ .06+ .00+	1.14 = 1.53 = 1.69 = 1.73 = 1.62 = 1.73 = 1.62 = 1.43 = 1.17 = 1.03 = 1.02 = 1.02 = 1.02 = 1.02 = 1.02 = 1.02 = 1.02 = 1.02 = 1.02 = 1.02 = 1.02 = 0.000 = 0.0000 = 0.000000000000000	$\begin{array}{c} .12+1.02\\ .51+\\ .67+\\ .71+\\ .60+\\ .41+\\ .15+\\ .01+\\ .01+\\ .01+\\ .01+\\ .01+\\ .02\end{array}$	1.32 = 1.71 = 1.84 = 1.83 = 1.66 = 1.41 = 1.24 = 1.17 =	.15+1.17 .54+ .66+ .49+ .24+ .07+ .49+ .24+ .17
\$1 - 999 \$1,000 - 4,999 \$5,000 - 9,999 \$25,000 - 24,999 \$50,000 - 49,999 \$100,000 - 199,999 \$200,000 - 499,999 \$200,000 - 499,999 \$500,000 and over	.73 .51 39	1.04 .82 .72 .66 .60 .57 .54 .51 .47	1.05 .94 .87 .77 .67 .57 .46 .36 .24	.95 .88 .82 .73 .60 .47 .36 .22 .09	.67= .67= .67= .67=	+ t -	Liquid .73= .85= .82= .72= .68= .68= .68= .68= .68=	d assets .05+.68 .17+ .14+ .04+ .04+ .04+ .04+ .04+ .04+ .04+ .04+ .05+.68	.78= .94= .94= .74= .73= .73= .73= .73=	$\begin{array}{c} .05+ .73\\ .21+ \\ .21+ \\ .08+ \\ .08+ \\ .0+ \\ *+ \\ *+ \\ *+ \\ *+ \\ *+ \\ .73 \end{array}$	.75= .79= .83= .86= .82= .76= .74= .74= .74=	$\begin{array}{c} .01 + .74 \\ .05 + 12 + .09 + .12 + .08 + .02 + .02 + .02 + .02 + .02 + .02 + .74 \end{array}$
\$1 - 999 \$1,000 - 4,999 \$5,000 - 9,999 \$10,000 - 24,999 \$25,000 - 49,999 \$50,000 - 99,999 \$100,000 - 199,999 \$200,000 - 499,999 \$500,000 and over	1.52 1.19 .97 .85 .78 .72 .70 .67 .62	1.70 1.48 1.38 1.32 1.26 1.23 1.20 1.17 1.13	1.92 1.81 1.74 1.64 1.54 1.33 1.23 1.11	1.98 1.91 1.84 1.76 1.63 1.50 1.39 1.24 1.11	.90= * .90= *	+   +   +   +   + .90	1.36= 1.77= 1.82= 1.72= 1.49= 1.24= 1.10= 1.08= 1.08=	ent assets .28+1.08 .69+1 .64+1 .64+1 .16+1 .02+1 .02+1 .02+1 .02+1 .03	1.20= 1.57= 1.73= 1.74= 1.60= 1.39= 1.15= 1.08= 1.08=	$\begin{array}{c} .12+1.08 \\ .49+ \\ .65+ \\ .52+ \\ .31+ \\ .07+ \\ .+1.08 \end{array}$	1.57= 1.99= 2.04= 1.99= 1.82= 1.56= 1.35= 1.20= 1.20=	$\begin{array}{c} .37 + 1.20 \\ .79 + 1 \\ .84 + \\ .79 + \\ .62 + \\ .36 + \\ .15 + \\ .15 + \\ .+1.20 \end{array}$
\$1 - 999. \$1,000 - 4,999. \$5,000 - 9,999. \$10,000 - 24,999. \$25,000 - 49,999. \$50,000 - 49,999. \$100,000 - 199,999. \$200,000 - 199,999. \$200,000 - 499,999. \$500,000 and over.	1.96 1.63 1.41 1.29 1.22 1.16 1.14 1.11 1.06	1.21 .99 .89 .83 .77 .74 .71 .68 .65	1.45 1.35 1.27 1.17 1.07 .97 .86 .76 .64	.73 .65 .59 .50 .37 .24 .13 01 14	n.a. 1.11 74 .37 .09 .09 .09 .09 .09 .09 .09 .09	п. <b>а.</b>	n.a.	eous assets .08 n.a. .35 ↑ .56 .45 .25 .06 • • n.a.	n.a. ↓ n.a.	.09 n.a. .42 . .59 . .62 . .51 . .31 . .08 . . a.	D.a.	.04 n.a. .19 1 .19 .05

• Value between -.005 and +.005. n.a. Not available.

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# **Regression of Portfolio Components** on Total Portfolio within Age Groups

First function: parameters of  $z = a_1 x^{b_1}$ 

 $\log a_1$ 

Head under 35

 $b_1$ 

Portfolio component

# TABLE 28

# REGRESSION OF PORTFOLIO COMPONENTS ON TOTAL PORTFOLIO WITHIN AGE GROUPS

# Second function: parameters of $z = \frac{xa_2x^{b_2}}{c}$ $\sum_{i=1}^{9} a_{2i} x^{h_{2i}}$

	1-1	
Portfolio component	<i>D</i> 2	b2
	Head u	nder 35
Checking accounts. Savings accounts. U.S. savings bonds. Publicly traded stock. Marketable securities other than stock Mortgage assets. Investment real estate. Business not managed by unit. Company savings plans.	104k1 766k1 1,086k1 4k1 86k1 2k1 2k1 8k1 53k1	$0+k_{2}$ $.47+k_{3}$ $.25+k_{2}$ $.97+k_{3}$ $.14+k_{3}$ $.84+k_{3}$ $.95+k_{3}$ $.64+k_{3}$ $.36+k_{2}$
	Head	35 – 54
Checking accounts. Savings accounts. U.S. savings bonds. Publicly traded stock. Marketable securities other than stock Mortgage assets. Investment real estate. Business not managed by unit. Company savings plans.	10 <sup>3</sup> k3 10,275k3 6,441k3 2k3 77k3 11k3 2k3 7k3 162k3	$0+k_{4}$ $42+k_{4}$ $29+k_{4}$ $1.25+k_{4}$ $55+k_{4}$ $94+k_{4}$ $.94+k_{4}$ $.65+k_{4}$
	Head	55 - 64
Checking accounts. Savings accounts. U.S. savings bonds. Publicly traded stock. Marketable securities other than stock. Mortgage assets. Investment real estate. Business not managed by unit. Company savings plans.	7,922ks 4ks 9ks 4ks 11ks	0+ke .35+ke .29+ke 1.15+ke .73+ke .95+ke 1.04+ke .65+ke .50+ke
	Head 65	and over
Checking accounts Savings accounts U.S. savings bonds Publicly traded stock Marketable securities other than stock Mortgage assets. Investment real estate Business not managed by unit Company savings plans	14,158k7 2,662k7 2k7 3k7 3k7 11k7 1k7	0+ka .40+ka .42+ka 1.20+ka .79+ka .98+ka 1.05+ka 1.08+ka .13+ka

	Head under 55
Checking accounts. Savings accounts. In banks U.S. savings and loan associations. U.S. savings bonds. Publicly traded stock. Common stock. Mutual funds and other invest- ment companies. Marketable securities other than stock. Mortgage assets. Investment real estate. Business not managed by unit. Company savings plans.	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
	Head 35 - 54
Checking accounts. In banks. In savings and loan associations. U.S. savings bonds. Publicly traded stock. Common stock. Mutual funds and other invest- ment companies. Marketable securities other than stock. Mortgage assets. Investment real estate. Business not managed by unit. Company savings plans.	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Company savings plans	
	Head 55 – 64
Checking accounts	.78 ( .15) .52 ( .04)
In banks. In savings and loan associations. U.S. savings bonds. Publicly traded stock. Common stock. Mutual funds and other invest- ment companies. Marketable securities other than stock. Mortgage assets. Investment real estate. Business not managed by unit. Company savings plans.	$\begin{array}{cccccc}23 & (.25) & .87 & (.07) \\58 & (.38) & .90 & (.10) \\32 & (.24) & .81 & (.07) \\ -3.57 & (.43) & 1.67 & (.09) \\ -3.57 & (.43) & 1.62 & (.12) \\ -3.98 & (.62) & 1.59 & (.17) \\ -3.28 & (1.13) & 1.26 & (.31) \\ -3.58 & (.81) & 1.47 & (.22) \end{array}$
In banks. In savings and loan associations. U.S. savings bonds. Publicly traded stock. Common stock. Mutual funds and other invest- ment companies. Marketable securities other than stock. Mortgage assets Investment real estate Business not managed by unit.	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

• Value between -.005 and +.005. NOTE.—Standard errors of coefficients are shown in parentheses.

-

### TABLE 29

**REGRESSION OF PROPORTION OF CONSUMER UNITS OWNING SPECIFIED PORTFOLIO COMPONENTS** ON TOTAL PORTFOLIO WITHIN AGE GROUPS

Third function: parameters of  $p = a_{31} + k(1 - e^{-cz})$ 

# TABLE 30

# COMPARISON OF FIT OF TWO REGRESSIONS OF PORTFOLIO COMPONENTS ON TOTAL PORTFOLIO: Sum of weighted squared deviations divided by sum of weights

### (In thousands)

Portfolio component

Checking accounts..... Savings accounts.... U.S. savings bonds.... Publicly traded stock.... Marketable securities other

than stock...... Mortgage assets...... Investment real estate...... Business not managed by unit. Company savings plans....

Checking accounts ...... Savings accounts ..... U.S. savings bonds ..... Publicly traded stock ...... Marketable securities other

than stock..... Mortgage assets..... Investment real estate...... Business not managed by unit Company savings plans.....

Checking accounts..... Savings accounts.... U.S. savings bonds. Publicly traded stock..... Marketable securities other than stock..... Mortgage assets.... Investment real estate Business not managed by unit. Company savings plans.....

Checking accounts...... Savings accounts...... U.S. savings bonds..... Publicly traded stock...... Marketable securities other than stock...... Mortgage assets..... Investment real estate.... Business not managed by unit. Company savings plans.....

First function

13,193 81 141,530

5,269 2,328 26,313 6,200

299 68,036 710

49,463,827

8,551 152,469 119,029,725 63,536 10,320

763 106,623 7,211 50,705,915

273,615 20,302,068 6,255 1,113

6,330 297,835 16,896 11,735,086

187,253 189,159 15,473,611 443,691 83

71,485

46

Head under 35

Head 35 - 54

Head 55 - 64

Head 65 and over

Second function

15 4,018

41 15,408 5,280 398 4,505 6,303

45

667 519 163

159,108

10,712 410 346,677 9,995 27

1,865 5,396 563 33,877

95,876

12,292 378,788 20,495 87

8,582 18,152 939 336,901

208,007 9,912 741,811 31,621 87

Portfolio component	<i>4</i> 31	k	с
<u> </u>		Head under 35	
Checking accounts	.57 (.02) .51 .33	.31 (.02)	4.16(.39) 1.26(.03) 1.34(.03)
Savings accounts In banks	.31	.33	1, 26 (.03)
In savings and loan			
associations U.S. savings bonds	.05	.35 .49	.51 (.01) .71 (.01)
Publicly traded stock	.02	. 69	22
Common stock Mutual funds, etc	.03	.86(.01) .23	.10 .24 (.01)
Marketable securities			,
other than stock Mortgage assets		1.87 (.26) .14	. 18 (.01)
Investment real estate	02	. 22	.18 (.01) .60 (.02)
Business not managed by unit	.02	1.16 (.06)	•
Company savings plans		.11	.95 (.04)
		Head 35 - 54	
Checking accounts	.71	. 30	.05
Savings accounts	.50	.41	.05 1.08 (.01) 1.52 (.02)
In banks In savings and loan			
associations U.S. savings bonds	.09	. 42 . 46	.28 1.07 (.01)
Publicly traded stock	*	. 55	. 20
Common stock Mutual funds, etc	.01 .01	.56	.11
Marketable securities	1		
other than stock Mortgage assets		.68 (.02) .22	.07
Investment real estate		.54	.11
Business not managed by unit	.01	.34	.03
Company savings plans.		.13	.89 (.01)
		Head 55 – 64	
Checking accounts	. 64	.28	.06
Savings accounts	.53	.32	.46 (.01) .21
In banks In savings and loan			
associations U.S. savings bonds	.05	.28	1.35 (.03)
Publicly traded stock	.06	.33 .79 (.01)	.03
Common stock	.03	. 64 . 48	.04
Mutual funds, etc Marketable securities	1		
other than stock		.52 (.01) .35 (.01)	.01 .01
Mortgage assets	.02	.46	.07
Business not managed by		51 ( 01)	.01
Company savings plans.	02	.51 (.01) .14 (.01)	•
		Head 65 and ov	er
Checking accounts	59	.45	.02
Savings accounts	44	.38	.79 (.02)
In banks In savings and loan		. 34	1.08 (.03)
associations	11	.37	.15
U.S. savings bonds Publicly traded stock		.23 .78 .79	.42 (.01
Common stock	01	.79	.03
Mutual funds, etc Marketable securities		.19	.06
other than stock	01	.75 .24	.03
Mortgage assets Investment real estate	.03	.45	.03
Business not managed by			.04
Company savings plans.	02	.17	.04
company savings plans,	1	• • •	-

. Malue	hetween	005	hne	1 005	

• ratio detired -.003 and +.003. Note.—Standard errors of coefficients are shown in parentheses. Errors of less than .005 are omitted from the table. The x variable, portfolio, is in thousands of dollars.

•		
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	Ove	er-all	Attributable to proportion	Ove	r-all	Attributable to proportion
Portfolio component	$E_1(z,x)$	$E_2(z,x)$	$ \begin{array}{c} \text{owning} \\ E_{31}(p,x) \end{array} $	$E_1(z,x)$	$E_2(z,x)$	$\begin{array}{c} \text{owning} \\ E_{31}(p,x) \end{array}$
		Head under 3	35		Head 55 - 64	l .
Checking accounts. Savings accounts. In banks. Us savings and loan associations. Us savings bonds. Publicly traded stock. Common stock. Mutual funds and other investment companies. Marketable securities other than stock. Mortgage assets. Investment real estate. Business not managed by unit. Company savings plans.	.50 .97 .95 1.25 .75 1.48 1.39 1.05 .64 1.46 1.15 .87	.56 1.03 n.a. n.a. 81 1.53 n.a. 70 1.40 1.52 1.20 .92	* .09 .10 .49 .34 .74 .73 .90 .16 .83 .65 .24 .40	.52 .87 .90 .81 1.67 1.62 1.59 1.26 1.47 1.56 1.18 1.02	.31 .66 n.a. n.a. .60 1.46 n.a. 1.05 1.26 1.26 1.35 .97 .82	.12 .03 * .62 .58 .76 .63 .68 .44 .67 .18
		Head 35 - 5-	4	н	ead 65 and o	ver
Checking accounts	. 49 .92 .87 1.05 .78 1.75 1.68 1.41 1.04 1.43 1.78 1.44 1.14	. 28 . 70 n.a. . 57 l. 53 n.a. n.a. . 82 l. 22 l. 56 l. 22 . 92	.10 * 200 * .40 .60 .73 .31 .68 .62 .82 *	. 48 .87 .93 .90 1.67 1.60 1.31 1.26 1.46 1.52 1.56 .61	. 30 . 70 n.a. n.a. . 72 1.50 n.a. n.a. 1.09 1.28 1.35 1.38 . 43	.16 * .07 * .64 .70 .48 1.05 .72 .46 .48 .27

	TABLE 31		
-	MONICHTS AT BOINT	OF MENN	PORTEOUO

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• Value between -.005 and +.005. n.a. Not available.

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# TABLE 32

ELASTICITIES OF PORTFOLIO COMPONENTS AT POINT OF MEAN PORTFOLIO WITHIN PORTFOLIO GROUPS

		Over-all	$(E_2(z,x))$		Attribut	able to propo	rtion owning (	$E_{\mathfrak{ll}}(p,x))$
Size of portfolio	Head under 35	Head 35 - 54	Head 55 - 64	Head 65 and over	Head under 35	Head 35 - 54	Head 55 - 64	Head 65 and over
				Checking	accounts			
1 - 499 500 - 1,999 5,000 - 4,999 10,000 - 24,999 10,000 - 24,999 25,000 - 49,999 100,000 - 49,999 100,000 - 499,999 500,000 and over	.75 .62 .51 .44 .38 .30 .23 .18 .10	.75 .61 .45 .30 .16 .01 09 17 24	.78 .69 .58 .47 .35 .24 .14 .03 07	.76 .66 .57 .47 .37 .25 .16 .01 07	.14 .02 * * *	* .06 .10 .12 .09 .03 *	* .02 .06 .10 .13 .09 .02 *	* .01 .03 .07 .12 .18 .19 .03
				Savings	accounts			
\$1 - 499 \$500 - 1,999 \$2,000 - 4,999 \$5,000 - 9,999 \$10,000 - 24,999 \$25,000 - 49,999 \$50,000 - 49,999 \$500,000 and over	1.22 1.08 .98 .91 .84 .77 .69 .65 .57	1.18 1.03 .87 .73 .58 .44 .33 .26 .18	1,13 1,04 .93 .82 .70 .59 .49 .38 .28	1.16 1.05 .96 .87 .76 .65 .55 .41 .32	.09 .16 .03 * * *	.11 .19 .05 * * *	.05 .14 .14 .04 * *	.09 .21 .12 .01 * *
				U.S. savi	ngs bonds			
\$1 - 499 \$500 - 1,999 \$2,000 - 4,999 \$5,000 - 9,999 \$10,000 - 24,999 \$25,000 - 49,999 \$50,000 - 499,999 \$100,000 - 499,999 \$100,000 and over	1.00 .86 .69 .63 .55 .48 .43 .35	1.05 .90 .74 .60 .45 .31 .20 .12 .05	1.07 .98 .87 .76 .64 .53 .43 .32 .22	1.18 1.08 .99 .89 .79 .67 .58 .43 .34	.24 .43 .21 .03 *	.54 .46 .10 * *	.04 .17 .29 .27 .12 .02 *	.09 .27 .27 .10 .01
				Publicly t	raded stock			
\$1 - 499 \$500 - 1,999 \$2,000 - 4,999 \$5,000 - 9,999 \$10,000 - 24,999 \$22,000 - 49,999 \$50,000 - 499,999 \$50,000 - 499,999 \$500,000 and over		2.01 1.86 1.70 1.56 1.41 1.27 1.16 1.08 1.01	1.93 1.84 1.73 1.62 1.50 1.39 1.29 1.18 1.08	1.96 1.85 1.76 1.67 1.56 1.45 1.35 1.21 1.12	.48 .76 .65 .42 .16 .01 *	1.19 .93 .72 .46 .16 .01 *	.07 .26 .51 .64 .65 .53 .28 .02	.22 .62 .80 .82 .74 .53 .26
			Ma	rketable securi	ties other than	stock		
\$1 - 499 \$500 - 1,999 \$2,000 - 4,999 \$10,000 - 24,999 \$25,000 - 49,999 \$50,000 - 49,999 \$50,000 - 499,999 \$100,000 - 499,999 \$500,000 and over	.75 .65 .58 .51 .44 .37 .32	1.30 1.15 .99 .85 .70 .56 .46 .38 .30	1.51 1.42 1.31 1.21 1.09 .97 .87 .77 .66	1.55 1.44 1.35 1.26 1.15 1.04 -94 -80 .71	.02 .09 .25 .41 .57 .75 .85 .88 .67	.01 .05 .15 .28 .46 .65 .77 .80 .28	.02 .09 .24 .41 .58 .69 .71 .55	08 74 4.76 1.47 1.14 .99 .89 .52 .02
				Mortga	age assets			
\$1 - 499 \$500 - 1,999 \$2,000 - 4,999 \$5,000 - 9,999 \$10,000 - 24,999 \$50,000 - 49,999 \$50,000 - 49,999 \$100,000 - 49,999 \$500,000 and over		1.70 1.55 1.39 1.25 1.10 .96 .85 .77 .70	1,73 1,64 1,53 1,42 1,30 1,19 1,08 .98 .88	1.74 1.63 1.55 1.45 1.34 1.23 1.13 .99 .90	.76 .88 .74 .52 .25 .03 *	.24 .63 .75 .70 .53 .24 .03	.03 .15 .37 .54 .67 .69 .58 .25	.44 .82 .90 .89 .81 .62 .36 .01

		Over-all	$(E_2(z,x))$		Attribut	able to propo	rtion owning (	$E_{31}(p,x))$
Size of portfolio	Head under 35	Head 35 - 54	Head 55 - 64	Head 65 and over	Head under 35	Head 35 - 54	Head 55 - 64	Head 65 and over
,, <u></u> ,				Investment	t real estate			
1 - 499.         \$500 - 1, 999.         \$2,000 - 4, 999.         \$5,000 - 9, 999.         \$10,000 - 24, 999.         \$25,000 - 49, 999.         \$50,000 - 99, 999.         \$50,000 - 499, 999.         \$50,000 - 999.         \$50,000 - 499.	1.71 1.57 1.47 1.33 1.26 1.18 1.14 1.06	2.04 1.89 1.73 1.59 1.44 1.30 1.20 1.12 1.04	1,82 1,72 1,62 1,51 1,39 1,28 1,17 1,07 .97	1.81 1.70 1.61 1.52 1.41 1.30 1.20 1.06 .97	-7.32 .94 .40 .09	1.04 .95 .84 .66 .40 .10 *	.26 .62 .75 .71 .53 .26 .04	. 10 . 39 . 61 . 67 . 58 . 33 . 10
				Business not m	anaged by unit			
11 - 499 500 - 1,999 52,000 - 4,999 5000 - 24,999 10,000 - 24,999 50,000 - 49,999 500,000 - 499,999 500,000 and over	1.40 1.26 1.16 1.08 1.02 .94 .87 .83 .74	1.70 1.55 1.39 1.25 1.10 .96 .85 .78 .70	1.43 1.34 1.23 1.13 1.01 .89 .79 .69 .58	1.84 1.73 1.65 1.55 1.44 1.33 1.23 1.09 1.00	.03 .15 .35 .53 .68 .79 .81 .74 .12	.27 .68 .83 .74 .54 .24 .02	.02 .11 .29 .47 .63 .72 .70 .49	.06 .26 .48 .60 .57 .37 .14
				Company s	avings plans			
1 - 499 500 - 1,999 500 - 2,999 500 - 2,999 10,000 - 24,999 55,000 - 99,999 50,000 - 99,999 100,000 - 499,999 500,000 and over	1.12 .98 .88 .74 .66 .59 .55 .46	1.40 1.25 1.10 .95 .81 .66 .56 .48 .41	1.28 1.19 1.08 .98 .85 .74 .64 .53 .43	. 89 . 79 . 70 . 60 . 50 . 38 . 29 . 14 . 06	1.45 .66 .18 .01 *	1.06 .62 .17 .01	.01 .04 .08 .15 .26 .39 .48 .05	• .01 .04 .10 .19 .34 .48 .64 .32

# TABLE 32 (Continued)

TFOLIO COMPONENTS AT POINT OF MEAN PORTFOLIO WITHIN PORTFOLIO GROUPS (Continued) ЕL Do

\* Value between -.005 and +.005.

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# Notes—Methods Used in Estimating Parameters for Regressions

Methods used in estimating parameters for regressions of wealth components on total wealth are described below. Similar methods were used for regressions of portfolio components on total portfolio.

# First function— $y = a_1 w^{b_1}$

Least squares estimating procedures were applied to the logarithmic transformation:

# $\log y = \log a_1 + b_1 \log w$

Group data were used for fitting the equations. Consumer units were grouped by the amount of their wealth and mean amounts of the various asset types were computed. The basic data used for the wealth equations are shown in Table A 8. Thus for the equation relating liquid assets to wealth, the w values were mean amounts of total wealth for all units in the various wealth groups; for example, \$2,552 for young units in the \$1,000-\$4,999 wealth group. The y values were mean amounts of liquid assets for all units in the various groups; for example, \$653 for units in the group just mentioned.

The regressions were weighted with the population weights (number of consumer units) shown in Table A 36. The standard errors are also weighted estimates and were estimated in accordance with the model described by L. R. Klein, *Econometrics* (Row, Peterson and Co., 1956), p. 308.

Second function—
$$y = \frac{wa_2 w^{a_2}}{\sum_{i=1}^{6} a_{2i} w^{b_{2i}}}$$

The form of the function does not lend itself to linearization which would facilitate estimation of the parameters. The usual procedure is to write a new function which is a ratio of one commodity—here one asset type—to another. Taking logarithms of both sides of the ratio yields:

 $\log y_i - \log y_j = (\log a_{2i} - \log a_{2j}) + (b_{2i} - b_{2j}) \log w$ 

The parameters  $(\log a_{2i} - \log a_{2j})$  and  $(b_{2i} - b_{2j})$  may be estimated using least squares procedures with the difference of the logarithms as the dependent variable. The function for the *i*th asset may be written as follows:

$$y_{i} = \frac{w \frac{a_{2i}}{a_{22}} w^{(b_{2i}-b_{22})}}{\sum_{i=1}^{6} \frac{a_{2i}}{a_{22}} w^{(b_{2i}-b_{22})}}$$

Thus the parameters are of the form

$$(b_{21}-b_{22})$$
 and  $\frac{a_{21}}{a_{22}}$ 

and may be estimated by the method just discussed with a common asset type—in this case asset number two—in the denominator of the dependent variable.

Because the addition of an arbitrary number to the  $b_2$  parameters of the function for the *i*th asset, or the multiplication of the  $a_2$  parameters by an arbitrary number, does not affect the value of the function, the parameters are ordinarily written with arbitrary elements, say  $k_1$  and  $k_2$ . The values of the dependent variable—the  $y_i$ 's—are, however, completely determinate, as are the elasticities.

Actually, as Houthakker notes, it is not necessary to estimate the parameters using the difference of the logarithms. The estimates for the ordinary double log equations can be used, that is,  $(b_{1i}-b_{1i})$  from the first function is equal to  $(b_{2i}-b_{2i})$  for this function and  $\frac{a_{1i}}{a_{1i}}$  from the first function is equal to  $\frac{a_{2i}}{a_{2i}}$  for this function. The estimated parameters shown in Tables 21 and 28 were derived using the estimated parameters for the ordinary double log form. The common asset type for the wealth equations was automobiles and for the portfolio equations, checking accounts.

## Third function—y = py(H), where p and y(H)are functions of total wealth

The over-all elasticity  $E_3(y,w)$  can be separated into the  $E_{31}(p,w)$  and  $E_{32}(y(H),w(H))$  components as follows.

Assume that there are N consumer units classified into k groups,  $N_1, \ldots, N_k$ , on the basis of their total wealth, w. Assume that there are r asset types. Let  $H_{ij}$  be the number of units in the *j*th wealth group holding asset type *i*, and let the aggregate amount be  $Y_{ij}$ . Then  $\frac{Y_{ij}}{N_j} = y_{ij}$  is the mean amount of asset *i* held by consumer units in the *j*th wealth group;  $\frac{Y_{ij}}{H_{ij}} = y_{ij}(H)$  is the mean amount of asset *i* held by units in the *j*th wealth group who own asset *i*; and  $\frac{H_{ij}}{N_j} = p_{ij}$  is the proportion of units in the *j*th wealth group who own asset *i*. It follows that:

$$y_{ij} = y_{ij}(H) p_{ij}, j = 1, \ldots, k$$

Differentiating this function with respect to w and multiplying through by <u>w</u> yields:

$$\frac{w}{y_{ij}}\frac{d(y_{ij})}{d(w)} = \frac{w}{y_{ij}} y_{ij}(H)\frac{d(p_{ij})}{d(w)} + \frac{w}{y_{ij}} p_{ij}\frac{d(y_{ij}(H))}{d(w)}$$

(H))

 $y_{ij}(H) = \frac{y_{ij}}{p_{ij}} \text{ and } p_{ij} = \frac{y_{ij}}{y_{ij}(H)}$ 

But,

Therefore,  

$$\frac{w}{y_{ij}} \frac{d(y_{ij})}{d(w)} = \frac{w}{p_{ij}} \frac{d(p_{ij})}{d(w)} + \frac{w}{y_{ij}(H)} \frac{d(y_{ij})}{d(w)}$$

Or.  $E_3(y,w) = E_{31}(p,w) + E_{32}(y(H),w(H))$ 

The parameters  $a_{31}$ , k, and c of the function yielding the  $E_{31}(p,w)$  component of the over-all elasticity were estimated by the least squares method for functions nonlinear in the parameters which was developed by Gauss and Newton and modified by H. O. Hartley. The basic procedures and the modification are described in "The Modified Gauss-Newton Method for the Fitting of Non-Linear Regression Functions by Least Squares," *Technometrics*, May 1961, pp. 269-80.

In summary, the procedures are as follows. At every value of w, p will be a function of unknown parameters and an error term, that is:

 $p = a + k(1 - e^{-cw}) + u = f(a,k,c) + u$ 

The objective is to minimize

$$\sum (p-f(a,k,c))^2 = \sum u^2$$

The minimization procedure involves evaluating  $\sum u^2$  using a truncated Taylor series expansion for f(a,k,c) with approximate values of the parameters. The first approximations may not yield a minimum for  $\sum u^2$ , but the method yields a new set of approximations which, under certain conditions, will provide a smaller  $\sum u^2$ . The usual procedure is to repeat the process until the estimated set of parameters is changing by a very small amount compared to the preceding set of estimators. For the parameters shown in Tables 22 and 29, the largest absolute change between the estimates shown and the immediately preceding estimates were as follows for a, k, and c, respectively: .0005; .00209; and .00017.

The standard errors are approximations, and the method of estimation is described in an article by Henry Schultz, "The Standard Error of a Forecast from a Curve," *Journal of the American Statistical Association*, June 1930, pp. 139-86.

The w values are mean amounts of total wealth for all units in the various wealth groups as shown in Table A 8 and the p values are the proportions shown in the same table. The regressions are weighted with the population weights (number of consumer units) shown in Table A 36.

The authors are grateful to Franklin V. Walker of the Board of Governors' research staff for suggesting this procedure and for providing the expertise to carry out the estimation of the parameters.

The procedures followed in estimating the parameters of the function yielding the

# $E_{32}(y(H),w(H))$

component of the over-all elasticity were the same as for the equations shown in Table 20 except that the w and y values were confined to the group of consumer units holding the particular asset.

# **Basic Tables**

# Basic Tables for the Survey of Financial Characteristics of Consumers, December 31, 1962

These tables provide data for a complete classification scheme without regard to the number of cases in each cell, except that data are omitted for cells with only one case. Even though counts are small for some cells, so that data must be used carefully, they are shown so that combinations and analyses can be made. Table A 35 shows the number of cases in each cell; Table A 36, the weights to be used in combining cells.

The symbol \* indicates amounts insignificant in terms of the particular unit (for example, less than  $\frac{1}{2}$  of 1 per cent, or less than  $\frac{1}{2}$  of \$1).

Details do not necessarily add to totals because of rounding.

Table	Title	Classifying variable	Page
	Size of—		
A 1	net worth	Income, age, employment status	96
Â2	wealth	"	98
Ĵ	equity in portfolio of liquid and investment assets	"	100
A 4	liquid assets	4	102
5	equity in publicly traded stock	4	104
A 6	debt	"	106
A 7	personal debt	"	108
	Composition of-		
A 8	wealth	Wealth, income, age, employment status	
	a. Percentage		110
	b. Mean		110
A 9	miscellaneous assets	Wealth, income, age	
	a. Percentage		113
	b. Mean		113
A 10	portfolio of liquid and investment assets	Wealth, portfolio, income, age, employment	
	a. Percentage	status	114
	b. Mean		118
A 11	savings accounts	Wealth, portfolio, income, age	100
	a. Percentage		122
	b. Mean	u	122
A 12	marketable securities other than stock		123
	a. Percentage		123
	b. Mean	"	125
A 13	publicly traded stock		124
	a. Percentage		124
	b. Mean	Wealth income are amployment status	140
A 14	debt	Wealth, income, age, employment status	126
	a. Percentage		130
	b. Mean		150
A 15	Liquid assets of personal debt groups	Personal debt, income, age	134
	Distribution of		
A 16	wealth	Wealth, income, age	136
A 17	debt	"	136
			•
	Diversity of—	"	127
A 18	wealth	"	137
A 19	portfolio of liquid and investment assets	"	138 138
A 20	liquid assets	"	130
A 21	marketable securities	-	139

Table	Title	Classifying variable	Page
A 22 A 23 A 24	Equity in portfolio of liquid and investment assets as a percentage of wealth Liquid assets as a percentage of wealth Equity in publicly traded stock as a percentage of	Wealth, income, age	140 140
A 25 A 26	equity in portfolio of liquid and investment assets Liquid assets as a percentage of 1962 income Instalment debt as a percentage of 1962 income	и и и	140 141 141
A 27 A 28 A 29 A 30	Chief investment objective Investment objectives Assets associated with investment objectives Saving objectives	и и и	142 143 144 146
A 31	Investment in life insurance, retirement plans, and individual annuities a. Percentage b. Mean	u	147 147
A 32	Inherited assets in relation to total assets	<i>u</i> .	148
A 33	Characteristics of consumer units	Wealth, portfolio, income, age, employment status	148
A 34	Mean income of age and employment status groups	Income	149
A 35	Sample size for specified groups		150
A 36	Consumer units in survey population		151
A 37 A 38 A 39 A 40	Poverty income status— size of — net worth wealth equity in portfolio of liquid and investment assets liquid assets composition of	Family size, age, employment status " "	152 154 156 158
A 41	wealth a. Percentage b. Mean	μ	160 162
A 42	debt a. Percentage b. Mean	•	164 164
A 43	characteristics of consumers and sample size for specified groups	u	166

Reative         Zero         99- 99- 99- 99- 99- 99- 99- 99- 99- 99-		Group characteristic All units	All units	1962 income:         0         52, 999.         100           83. 000 - 42, 999.         100         100         100           83. 000 - 7, 4999.         100         100         100           85. 000 - 24, 999.         100         100         100           81. 000 - 24, 999.         100         100         100           81. 000 - 94, 999.         100         100         100           81. 000 - 94, 999.         100         100         100           810. 000 and over         999.         100         100	Age of head: Under 35. 35 – 64. 55 – 64. 100 100 100 100 100 100 100 100 100 10	Age groups Head under 35. 1000 1962 income: 0 - \$2, 2000 - 4, 999 \$3,000 - 7, 999 \$7,500 - 7, 499 \$10,000 - 14, 999 \$10,000 - 24, 999 \$10,000 - 99, 999 \$23,000 - 99, 999 \$23,000 - 99, 999 \$20,000 - 10, 100 \$20,000 - 10, 100 \$20,000 - 10, 999 \$20,000 - 10, 100 \$20,000 - 10, 100 \$20,	Head 35 - 54	Head 55 - 64. 100 1962 income: 0 - 22, 999. 100 13, 000 - 7, 499. 100 15, 000 - 14, 999. 100 151, 000 - 14, 999. 100 100 100 100 100 100 100 100
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ge distribution of cons           \$1-         \$1,000-           \$1-         \$1,000-           \$2-         \$1,000-           \$2-         \$1,000-           \$2-         \$2-	(Percenta	Zero	s	<u>v</u> ma*****	<b>গৰ</b> লেকক	v F20++++	4 00-*****	\$ <u>\$</u> 000
tion of cons <b>8</b> 1,000- <b>1</b> 7 <b>1</b> 7	ge distribu	-1 <b>8</b> 999	12	222	000000 100000	* • • • • • • • • • • • • • • • • • • •	or <u>⊐∞</u> o∞+++	r 4r9.****
	tion of cons	<b>\$</b> 1,000- <b>4</b> ,999	17	7367 <u>86</u> 4• • •	125 128 132 132 132	* * * 33588 335 335 335 335 335 335 335 335 33	***¢ <i>1</i> 2552	2 292224+++
		<b>\$</b> 10,000- 24,999	23	*-633322777	228 314 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	∞ •mr(1840•	8 -24445	** <sup>65</sup> 57388322
		\$25,000- 49,999	10	- * * 8,70 ° 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7	56442 56442	0 4 • − • ∞Ŭ • •	0 229 <u>55</u> 29-+	* * 8932770 7 16
<b>2</b> 10,000 <b>2</b> 10,0000		<b>\$</b> 50,000- 99,999	4	-9200055-	* ന <b>ഹയ</b> ന	* ** * * 0/* *	4 +-001500w	8 4mÖvZ%%%%
26         24,999         21         23         23         24,999         24,999         24,999         25         26         26,999         25         200         25         200         25         200         25         200         25         200         25         200         25         200         25         200         25         200         25         200         25         200         25         200         25         200         25         200         25         200         25         200         25         200         25         200		<b>\$</b> 100,000- 199,999	1	* - * - 0777 - * - *	*	* **** <b>-</b> * <i>ov</i>	- + + + + 4 10 20-	w +4+440-100
50         000- 21,999         50         000- 21,999         50         000- 49,999         50         000- 49,999         50         000- 50         <			-	***vou v16v**	* * -44	* ****** <u>%</u> *	- 5230 * * * * * •	с, ***И*∞4°©∞
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A 1-SIZE OF NET WORTH, DECEMBER 31, 1962 (Percentage distribution of consumer units)

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	mployment status groups ead self-employed	ad employed by others. 100 14 62 income: 24 30 - 32 999 100 24 51 5000 - 4 999 100 26 55 5000 - 4 999 100 26 51 5000 - 14 999 100 26 51 51 5000 - 24 999 100 3 51 5000 - 24 999 100 3 51 5000 - 99 999 100 3 51 5000 - 99 999 100 100 3 50 5000 - 99 999 100 100 3 50 5000 - 99 999 100 100 100 3 50 5000 - 99 999 100 100 100 100 100 100 100 100	and retired

97

.

			(Percen	tage distrib	(Percentage distribution of consumer units)	umer units)							000
Group characteristic	All units	Negative	Zero	<b>\$</b> 1- 999	\$1,000- 4,999	<b>\$</b> 5,000- 9,999	\$10,000- 24,999	<b>\$</b> 25,000- 49,999	<b>\$</b> \$0,000- 99,999	\$100,000- 199,999	\$200,000- 499,999	\$500,000 999,999	\$1,000,000 and over
All units	001	2	00	16	61	16	23	Ξ	4	-	-	•	•
1962 income:           0 - \$2,999           31,000 - 4,999           53,000 - 7,499           51,000 - 24,999           51,000 - 24,999           515,000 - 24,999           515,000 - 94,999           510,000 - 94,999           5100,000 and over	<u>2888888888</u>		~~***** ~	* * * * 54	* * * 3 3 3 2 2 0 8	212890***	* * * * 5338217	+-8840284	-226034	* - * - % - 7 - *	* * * <i>~</i> 54 <i>°</i> 2	2007 - * * * * *	• • • • • • 47%
Age of head: Under 35. 35 - 44. 55 - 64. 55 - 64. 55 and over.	88888	vu*	9 7 1 8 1	840108	325 25 25 26 26 27 26 26 26 26 26 26 26 26 26 26 26 26 26	21 10 18 18	28-22 28-28	2 8 4 9 2 2 9 4 9 5	# <del>4</del> N ∞ N	*	* * - 44	* * * * -	* • • • •
Age groups Head under 35. 1962 income: 0 - 82, 999 13, 000 - 4, 999 13, 000 - 24, 999 115, 000 - 24, 999 115, 000 - 24, 999 125, 000 - 99, 999	8 888888888		o: m∞*****	% <b>4</b> 5007 * * • 0100 * * •	26 25 23 33 23 33 24 33 25 8 4 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	4 - 2008 8600 - 4 - 4	* * ~ ~ ~ ~ * * * * * * * * * * * * * *	N 4≉—∗∞N**	* ** - * * (1* *	* **** <i>~</i> *00	* ***** œ*	\$ 00 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	• •••••ະ <u>ກ</u> ິນ
Head 35 – 54 1962 income: 0 – 22, 999 30 000 – 4, 999 51, 900 – 17, 499 510, 000 – 14, 999 510, 000 – 14, 999 510, 000 – 19, 999 510, 000 – 99, 999 510, 000 – 99, 999	8 8888888888	00*-****	- <u>60</u> -******	- 72 - 72 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7	***25555 50 1255557 50 1255577 50 125577 50 100000000000000000000000000000000000	5 4 <u>588</u> 55***	246664 242544 242544 242544 24244 2444444	- 200055804 <b>*</b>	4 • -0.001200 • • -0.00120 • •	- ****ungxn	1 22 22 22	999-***** 999-	• • • • • • • • • • • • • • • • • • • •
Head 55 - 64 1962 income: 1962 income: 1962 income: 1969 999 1970 - 14, 999 1970 - 14, 999 1970 - 14, 999 1970 000 - 14, 999 1970 000 - 24, 999 1970 000 - 49, 999 1970 000 - 49, 999	8 8888888888888888888888888888888888888	- • 0\• • - • • • •	∞ <u>∞</u> rn*****	► <u>4</u> ∞m+ -+ + + +	5 NOOWN****	ð 1224 844 104 104 104 104 104 104 104 104 104 1	2.2233337 • • • 2.2388 • • • • • • • • • • • • • • • • • • •	• • 183210 16	∞ 4°°094840•	∾ <b>* * * * 4 4 70</b> ⊏0	<i>い</i> ***/*∞4/3∞	• •••••	• • • • • • • 4 55

A 2-SIZE OF WEALTH, DECEMBER 31, 1962

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Head 65 and over	Head stif-employed	Head employed by others. 100 1962 lincome: 1962 lincome: 0 - 32, 999 100 - 4, 999 100 100 22 35, 000 - 7, 499 100 100 22 55, 000 - 74, 999 100 100 100 22 5100, 000 - 49, 999 100 100 100 100 100 100 100 100 100	Head retired. 1962. Income: 1962. Income: 1963. Income: 1960 74, 999. 1960 74, 999. 1960 14, 999. 1960 24, 999. 1960 24, 999. 1960 1000 1000. 1960 1000 1000. 1960 1000 1000. 1960 1000 1000. 1960 1000 1000 1000. 1960 1000 1000 1000. 1960 1000 1000 1000 1000. 1960 1000

(Pe	Group characteristic All Negative Zero	100 + 20	1962 income:       0       23, 999       25         30, 000 - 72, 999       100       25         51, 000 - 77, 999       100       25         51, 000 - 74, 999       100       25         51, 000 - 24, 999       100       25         51, 000 - 24, 999       100       25         510, 000 - 24, 999       100       4         511, 000 - 14, 999       100       3         520, 000 - 39, 999       100       100         530, 000 - 39, 999       100       100         510, 000 - 40, 999       100       100	ge of head: Under 35 35 = 44 55 = 54 55 = 64 53 = 64 100 53 = 64 100 50 51 100 52 100 52 100 52 100 52 100 53 54 50 50 50 50 50 50 50 50 50 50 50 50 50	Age groups Head under 35. 1962 is:0990 51,000 - 7,9499 51,000 - 14,999 51,000 - 14,999 51,000 - 24,999 5100 - 09,999 523,000 - 49,999 100 100 100 100 100 100 100 100 100	Head 35 - 54 1962 income: a. 300 - 9, 999 53, 000 - 7, 499 53, 000 - 7, 499 51, 000 - 7, 499 51, 000 - 24, 999 510, 000 - 24, 999 510, 000 - 99, 999 510, 000 - 99, 999 510, 000 - 99, 999 510, 000 - 90, 900 510, 000 - 90, 900	Head 55 - 64. 1962 income: a. 2, 2999 a. 2, 2999 b. 2, 2999 b. 2, 4999 b. 3, 4999 b. 4999
(Percentage distribution of consumer units)	<b>\$</b> 1- 199	15	<u>. • • • 72572</u>	81 9 1 8 8 1 9		4 δ <b>0</b> 85.8 <i>€</i> + + +	4 49000000000
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	\$50,000 and over	e	-00045888	• 000 P	s 33 + + - + • +	0 ***r6800	0 -440,048048

A 3-SIZE OF EQUITY IN PORTFOLIO OF LIQUID AND INVESTMENT ASSETS, DECEMBER 31, 1962

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Head 65 and over 1962 income: 0 - \$2, 999 51, 000 - 4, 999 51, 000 - 9, 999 515, 000 - 24, 999 515, 000 - 24, 999 515, 000 - 24, 999 5100, 000 - and over	Employment status groups Head self-employed. 1962 income: 33, 000 - 7, 499 55, 000 - 24, 999 515, 000 - 24, 999 515, 000 - 24, 999 515, 000 - 24, 999 515, 000 - 24, 999 5100, 000 - 309 999 5100, 000 and over.	Head employed by others 1922 income: 0 - 82, 999 13, 000 - 4, 999 15, 000 - 14, 999 15, 000 - 14, 999 15, 000 - 24, 999 15, 000 - 24, 999 15, 000 - 99, 999 100, 000 and over.	Head retired 1962 income: 0 - \$2,999 13,000 - 4,999 57,500 - 9,999 510,000 - 24,999 510,000 - 24,999 510,000 - 49,999 5100,000 and over

		(P	ercentage dis	(Percentage distribution of consumer units)	consumer u	nits)	-		-			
Group characteristic	All units	Zero	<b>\$</b> 1- 199	<b>\$</b> 200- 499	<b>5</b> 500- 999	<b>\$</b> 1,000- 1,999	\$2,000- 4,999	-000'5 <b>S</b>	<b>\$</b> 10,000- 14,999	\$15,000- 24,999	\$25,000- 49,999	\$50,000 and over
All units	100	21	18	12	12	9	13	¢	e.	7	-	.
1962 income: 0 - 32, 999 33, 000 - 4, 999 55, 000 - 1, 499 51, 500 - 24, 999 510, 000 - 14, 999 515, 000 - 24, 999 510, 000 - 49, 999 5100, 000 and over	8888888888	40444* -* -	42258924 * *	<u>**5555</u> \$4**	004 <i>0</i> 004+	4887 <u>5</u> 66	-122255280	**************************************	<u>ศสตตสหอ</u> ตต	1325-33 1475-33 1	• <i>16</i> 62888	* * * • - ~ 222
Age of head: Under 35. 45 - 54. 53 - 64. 65 and over	88888	22223	213 94 10	79116 8	22261	101336	5 18 18 12 5	-80-00	* c) m in in	**0104	**-~~	••••-
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S30, 000 - 99, 999 Head 35 - 54 1962 Income: 0 - 72, 999 51, 000 - 7, 499 51, 000 - 74, 499 510, 000 - 14, 999 513, 000 - 24, 999 513, 000 - 24, 999 513, 000 - 99, 999 510, 000 - 99, 999 510, 000 - 99, 999	8 8 88888888888888888888888888888888888	• 5 665744	• • • • • • • • • • • • • • • • • • • •	<ul> <li>4 0440000++</li> </ul>	• 5~°575675° 5	• 2 0008-48-•	. <u>2 27474848</u> 484	• • • • • • • • ========	8 4 + 40mman	25 - • • - • - • <del>4</del> 42		°
Head 55 - 64 1962 income: 0 - 23, 999 53, 000 - 74, 999 51, 000 - 14, 999 515, 000 - 14, 999 515, 000 - 24, 999 515, 000 - 24, 999 515, 000 - 94, 999 5100, 000 and over	8 888888 <b>888</b>	2 <del>2</del> 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	9 rõü40++++	∿ ∞rã∞ō+4++	o <u>7</u> r∞no <u>7</u> -*•	0 0006040-0	8 9112 <b>28</b> 116 8 127 <b>28</b> 116 8 12728 8 12728 1 12758 1 1	0 4655888540	<ul> <li>√ − 0∞ − ∞ − 0 − 0 − 0</li> <li>√ − 0 ∞ − ∞ − 0 − 0</li> <li>√ − 0 ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − 0</li> <li>√ − 0 ∞ − ∞ − 0</li> <li>√ − 0 ∞ − 0</li></ul>	°6888448−∞ °	° −• −4∞2ΞΞ4	. * ••••=40 <u>4</u> 8

A 4---SIZE OF LIQUID ASSETS, DECEMBER 31, 1962

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Head 65 and over 1962 income: 0 - 52, 999 53, 000 - 7, 999 51, 000 - 7, 999 510, 000 - 24, 999 510, 000 - 24, 999 512, 000 - 24, 999 512, 000 - 99, 999 510, 000 and over	Employment status groups Head self-employed 1962 incorne: 0 - 82,999 51,000 - 1,499 51,000 - 14,999 510,000 - 24,999 510,000 - 99,999 5100,000 and over.	Head employed by others. 1962 income: 0 - \$2, 999 \$3,000 - 4, 999 \$1,000 - 9, 999 \$10,000 - 19, 999 \$15,000 - 40, 999 \$15,000 - 24, 999 \$20,000 - 40, 999	Head retired 1962 income: 0 - 20, 999 51,000 - 4, 999 51,000 - 4, 999 51,000 - 14, 999 510,000 - 14, 999 510,000 - 14, 999 5100,000 - 99, 999 5100,000 and over

A 5-SIZE OF EQUITY IN PUBLICLY TRADED STOCK, DECEMBER 31, 1962

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units)	
(Percentage distribution of consumer units)	

Group characteristic	All units 100	Negative	Zero 84	<b>SI</b> - 199	\$200- 499	<b>\$</b> 500- 999	<b>51</b> ,000- 1,999	<b>5</b> 2,000- <b>4</b> ,999 3	\$5,000- 9,999	\$10,000- 14,999	\$15,000 - 24,999		\$25,000 49,999
All units		•	5	4	-	4	4	,	I				
10-2. flocine: 10-3.2.999 13.000 - 9.999 17.500 - 9.999 18.000 - 14.999 18.000 - 24.999 18.000 - 99.999 1000 - 99.999 1000 and over	<u>222222222</u>	•••••	93 93 117 88 88 117 88 88 127 88 127 88 127 127 127 127 127 127 127 127 127 127		* -040* 6-*		-•	-0-400-00-	6640-	* -+ -~~4 <i>ww</i> *			
Age of head: Under 35. 35 - 44. 55 - 54. 56 and over.	88888	••••	88888 2800 <b>8</b>	~44-4	N-N-•		~~~~N	-4544	•-446	••0		* * -~~~	• • -~N
Age groups													•
Head under 35 1962 income: 0 - 22, 999 53, 000 - 4, 999 57, 000 - 9, 999 51, 000 - 14, 999 515, 000 - 14, 999 225, 000 - 99, 999	8 88888888	• ••••••	8 008882 <b>6</b> 78	ന സെനയ <b>ന്</b> ം	u •uuo••••	- • - 4• ** 2•	~ •• <b>44<u>7</u>••2</b>	- •••-~~%				• •••••	
Head 35 - 54 1962 income: 0.000 - 9, 999 53, 000 - 1, 499 510, 000 - 14, 999 510, 000 - 24, 999 510, 000 - 24, 999 510, 000 - 99, 999 5100, 000 - 99, 999 5100, 000 - 99, 999	8 888888888	• • • • • • • • • • • •	8033758 8037788 8037788	NN-40+++	U	る ・ ここまま 201-+	a **w-v99-*	m +−+0200-+	N •NQV-N	- ***-w40 <u>4</u> *		- ••-•-442-	8220-••••
Head 55 - 64	100	•	80	-	1	7	-		~1	-		ſ	J 2
1962 income: 0 - 72, 999 13, 000 - 1, 999 15, 000 - 1, 999 15, 000 - 14, 999 15, 000 - 24, 999 15, 000 - 24, 999 15, 000 - 99, 999 10, 000 - 90, 999 10, 000 - and over	888888888	······	889864904 8884904	• • 00 • = • • •	-• 424 -• •	UUNU • 4 • •			4 - 4 ∞ 3 - N +			4+ NW+ 42N+	4+ 00+ 420+

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8 888888888	8 388888888	8 8888888888	8 888888888
Head 65 and over 1962 income: 0 - 12, 999 13, 000 - 7, 499 15, 000 - 14, 999 151, 000 - 14, 999 151, 000 - 14, 999 151, 000 - 24, 999 151, 000 - 24, 999 151, 000 - 99, 999 151, 000 - 90, 999	Employment status groups Head self-employed 10-27. 1909 10-27. 1999 13, 000 - 14, 999 151, 000 - 151, 0	Head employed by others. 1962 income: 0 - \$2, 999 13,000 - 4, 999 51,000 - 14, 999 51,000 - 14, 999 51,000 - 14, 999 510,000 - 14, 999 510,000 - 14, 999 510,000 - 19, 999 510,000 - 10, 999 510,000 - 10, 999	Head retired 0 - \$2 999 0 - \$2 999 53.000 - 4,999 51.000 - 14,999 51.000 - 14,999 510.000 - 24,999 510.000 - 24,999 5100.000 and over

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	Group characteristic	All units.	19(),2 income: 0 - 52 .999. 10 - 52 .999. 10 - 52 .999. 10 - 100 - 1 .999. 10 - 100 - 14 .999. 10 .000 - 14 .999. 10 .000 - 100 - 100 .909. 10 - 000 .000 and over	Age of head: Under 35. 35. 44. 45. 54. 65 and over.	Age groups Head under 35 1922 income: 0 - 82, 999 53, 000 - 4, 999 53, 000 - 24, 999 510, 000 - 24, 999 510, 000 - 29, 999 520, 000 - 99, 999	Head 35 – 54. 1962 income: 0 – 23, 999. 13, 000 – 4, 999. 14, 999. 110, 000 – 14, 999. 110, 000 – 14, 999. 110, 000 – 14, 999. 110, 000 – 14, 999. 110, 000 – 19, 999. 110, 000 and over	Head 55 - 64. 1942 Income: 0 - 82, 099, 10 - 82, 000 - 9, 999, 155, 000 - 9, 999, 1810, 000 - 14, 999, 1810, 000 - 14, 999, 1810, 000 - 14, 999, 1810, 000 - 191, 999, 1810, 000 and over
	All	<u>8</u>	3888888888	<u>88888</u>	8 888888888888888888888888888888888888	3 3333333333	8 3388888833
(Percentage distribution of consumer units)	Zero	æ	\$\$\$\$\$2222 <b>2</b> \$\$\$	25255		2355538238	\$ 2444728838
	<b>51-</b> 199	٢	มีรถสะร สะ ะ	►≈v≈►	r - 2010 m · · ·	۰ ۵ <i>۵۵–۵</i> ۰۷۰۰ و	ж <u>б</u> аныланын
	<b>\$</b> 200- 499	2	o <u>≖</u> owwa+++	31855	≎ <u>70</u> 40++++	► ==>44m***	₩ ФЭ₩₩₩₩₩₩₩
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	-000, 1 <b>3</b>	6	ນວີພີວັສນ⊸∙••	25%24	· 2 55528.4.	9	r -r <u>s</u> rg <b></b>
	<b>\$</b> 2,000- 4,999	=	<u>∾ũñ4≈4</u> ∞-4	04704	5 ~ 5 <u>5</u> 5~ 2	2 22222****	2 • 22 - 10 - 2 2 • 20 - 1 - 2 - 2
	<b>\$</b> 5,000- 9,999	12	~*5355*=-		- • • • • • • • • • • • • • • • • • • •	412332224	٥ موق <u>ق</u> قمه د
	<b>\$</b> 10,000- 14,999	- <b>x</b> 0	• -330400-				a
	\$15,000- 24,999	4	+ -~0 <u>40</u> 04	\$NN	ο • − ο ≈ 5 4 • 6	∽ •2854=	- ••-• ••~\$
:	\$25,000- 49,999	-	***-04400	-0+	- ••••44445	4 ••••-582 <b>2</b>	
	\$50,000 and over	•	* • • - • - 202	• -• • •	• • • • • • • • • •	632 * - • • •	• ••••-•553

# A 6-SIZE OF DEBT, DECEMBER 31, 1962

		Employment status gro Head self-employed 1962 income: 0 - 52, 999 53, 000 - 4, 999 53, 000 - 24, 999 51, 000 - 24, 999 510, 000 - 14, 999 510, 000 - 9, 999 510, 000 - 99 , 999 5100, 000 and over	Head employed by others 1942 income: 0 25, 999 53, 000 - 4, 999 53, 000 - 14, 999 53, 000 - 14, 999 510, 000 - 44, 999 510, 000 - 49, 999 525, 000 - 49, 999 525, 000 - 99, 999 5100, 000 and over	Head retired 1962 Income 1962 Income 1962 Income 1962 Income 1962 Income 1962 Income 1963 Income 1999 1999 100 000 - 24, 999 1999 100 000 - 99, 999 100 000 - 90, 999 100 000 - 100 000 100 000 - 100 0000 100 000 - 100 000 100 000 - 1000 0000 100 000 - 100 0000	
		Croups	S		
	8 8888888888	8 8888888888	8 8888888888	<u>8 888888888</u>	
	8 8883385283	2 8555552	C 6255558	8133 <b>4</b> 603388 7	
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	4 0.8 <u>0</u> + 0 <u>8</u> + v+	<u></u>	<u>च</u> ಾ <u>च</u> ⊳ಶಶರಿ∾∙∙	4 (1322–NŽ+++	
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A 7-SIZE OF PERSONAL DEBT, DECEMBER 31, 1962

(Percentage distribution of consumer units)

(P)	ercentage d	(Percentage distribution of consumer units)	f consumer	units)				
Group characteristic	All units	Zero	<b>5</b> 1- 199	\$200- 499	5500- 999	-000 1,999	<b>\$</b> 2,000- 4,999	\$5,000 and over
All units	<u>80</u>	\$	0	=	12	12	0	-
1962 income: 0 - \$2,999 \$1,000 - 4,999 \$1,000 - 4,999 \$1,000 - 14,999 \$10,000 - 24,999 \$15,000 - 24,999 \$100 - 99,999 \$100 - 000 and over	888888888888888888888888888888888888888	388888 <b>8</b> 888	<u></u>	2 <u>24</u> 88264€ 0	م <u>ة</u> ظة⊒مµ. •	°0823=•	40 <u>85556</u> 40	• •∞4 <u>⊼</u> -v
Age of head: Under 35 Under 35 45 - 54 55 - 64	88388	86,338,0	- <u>1</u> 2821	255. 2010. 2	824ra	090 au	<u>404</u> 00	•
Age groups								
Head under 35 1962 income: 0 - 27, 999 53, 000 - 7, 999 53, 000 - 24, 999 516, 000 - 24, 999 515, 000 - 24, 999 515, 000 - 49, 999 525, 000 - 99, 999	8 888888888	82339228	I <u>5</u> 69000000000000000000000000000000000000	• • • 1 0 1 2 1 2	∞ ∞ర∞⊽	8 55584.4.	4 ng 288285 7	- ••••
Head 35 – 54.	001	32	10	13	15	4	13	1
0 - 12, 199 1, 000 - 1, 999 1, 000 - 1, 499 15, 000 - 1, 499 15, 000 - 1, 499 15, 000 - 24, 999 15, 000 - 24, 999 15, 000 - 24, 999 100, 000 and over	<u>8888888888</u> 88	8%¥2288 <b>3</b> 88	740998-++	28255×4+ 2		• • • • • • • • • • • • • • • • • • •	4×2323884•	**==-0223
Head 55 - 64.	001	62	12	×	٢	x	£	-
0 - 27, 999 1 - 27, 999 15, 000 - 7, 499 15, 000 - 14, 999 15, 000 - 14, 999 15, 000 - 14, 999 15, 000 - 24, 999 100 - 60, 999 100 - 80, 999 100 -	88888888888	2823242888	నెదివ <b>స్థం</b> 4 • •	∞ñ∽⊌N∕a• • •	• =≈∞2v=• v	₩₩ <b>₩₩₩₩₩</b> ₩₩₩₩₩	-• vcxñu• •	* • N • m • n N

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a 452	5 4540000 -	<u>⊽ 4⊏ñ∞ö∞-+ 0</u>	v. m æ æ • • • • • •
⊳ ¢≈ <u>m</u> ¢≈∗•∗•	C 9 <del>−</del> C3+4++	5 25628620 ·	* • • • • • • • • « ت ف
8 82 <b>8</b> 288888888	8 28828282828	<u>- 4522486688</u>	\$\$\$\$\$\$\$\$\$\$\$
8 888888888	3 338388888	8 8888888888	8 888888888
Head 65 and over. 1962 income: 0 - \$2,999. \$3,000 - 7,499. \$1,500 - 1,499. \$1,500 - 1,499. \$1,500 - 24,999. \$15,000 - 49,999. \$15,000 - 94,999. \$10,000 and over.	Employment status groups Head self-employed 1962 income: 0 - 82,999 51,000 - 1,499 51,000 - 1,499 510,000 - 24,999 510,000 - 24,999 510,000 - 99,999 510,000 and over	Head employed by others 1962 income: 0 - 52 999 100 - 4999 1000 - 14 999 11,000 - 14 999 11,000 - 24 999 11,000 - 29 999 11,000 - 29 999 11,000 - 29 999 11,000 - 29 999 11,000 - 20 99 999 11,000 - 20 99 999 11,000 - 20 99 999 11,000 - 20 999 11,0	Head retired. 1962 income: 0 - \$2, 999 13,000 - 4, 999 57,500 - 9, 999 515,000 - 9, 999 515,000 - 24, 999 515,000 - 99, 999 5100,000 and over.

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				× .	-COMPOSITION	TION OF W	EALTH, I	OF WEALTH, DECEMBER 31, 1962	1 31, 1962			I	Ροπίοιο οί		
Group characteristic	Own home	Auto- mobile	Business, profession (farm and	liquid ar	and investment assets	nt assets	Miscel- laneous	Total	0wn home	Auto- mobile	Business. profession	liquid and	and investment	l assets	Miscel- laneous
			nonfarm)	AII	Liquid assets	Investment assets	assets				nonfarm)	Ы	Liquid . assets	Investment assets	assets
		a. Percent: consun	Percentage of group consumer units grou	oup having equity in grouped by various	ity in specified assertious characteristics	ed assets eristics				b. Mean a	amount (in dollars) of equity in specified assets for all units in group	llars) of cqui units in gro	ity in specifi up	ied assets	
	57	73	17	80	61	31	30	20,982	5,653	644	3,881	9,688	2,675	7,013	1,116
	9 4 8 8 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	7778888686 7972888686	~~~2%%%%%%	108887 10888 10888 10889 10889 10899 1000 10899 1009 100	58888666 8888666 8888666	4 4 0 7 4 9 8 6 9 8 9 8 9 8 9 8 9 8 9 8 9 8 9 8 9	war=55555523	2,720 2,721 7,267 16,047 35,194 1,320,335 1,200,335	40 40 52 52 55 55 55 55 55 55 55 55 55 55 55	2,222 679 679 679 679 679 679	9 83 6,55 6,49 6,719 16,719 22,918 235,015 235,015	148 1467 1,667 1,667 1,667 1,667 1,667 1,667 1,667 1,667 1,667 1,906 1,905 1,905 1,059	1.34 2,624 1.0,858 1.0,858 1.0,858 1.0,034 1.0,047 1.0,047 1.0,047	14 140 140 140 140 140 140 140 140 140 1	25 25 100 100 181 181 181 232,356
	44958838488 889288	8288288288	222823822 22828282	86666988338 86666988338	\$ <b>5</b> \$8\$\$\$\$\$	288485288	5258010 <sup>0040</sup>	7,609 10,025 13,207 19,131 28,021 28,021 653,223 1,698,021	ૢૡૡૡઌ૱ઌૡ૽ૺૹ૿ૹ૿			2, 732 4, 867 4, 588 8, 610 12, 424 32, 002 141, 733 316, 988	2, 2, 675 8, 2, 675 8, 2, 4, 8, 2, 6, 5, 6, 5, 6, 5, 6, 5, 6, 5, 6, 5, 6, 5, 5, 5, 5, 5, 5, 5, 5, 5, 5, 5, 5, 5,	2,715 2,715 2,715 5,715 5,975 7,975 23,258 12,159 12,164,621	
	¥2823	88854 88853	555%¤	802 802 802 802 802 802 802 802 802 802	7.88 288 88	5565E	N2082	6, 304 16, 568 22, 581 32, 527 30, 838	1,660 4,939 7,358 8,134 6,895	451 727 767 358	770 3,743 5,299 6,401 3,727	1, 393 5, 134 8, 331 16, 445 19, 463	578 593 2,570 4,232 4,957	815 3541 5761 12,212 14,506	2.031 1.526 672 780 396
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4,645	11 169 169 169 169 21,535 21,535 122,485 122,485 1536 666	511 511 513 5135 5585 5,585 5,580 5,580 14,300 14,300 52,439 270,206 592,439	12,212	- - - - - - - - - - - - - -	2, 344 6, 411 5, 392 15, 125 10, 725 30, 547 30, 547 139, 572 219, 448	14,506	109 109 109 109 109 109 109 109 109 109	1,618 9,162 19,162 29,439 46,928 93,787 285,073 385,345 950,765
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6,723	134 1,463 1,463 11,091 28,815 73,567 141,376 141,376	827 2,054 3,002 5,000 19,576 19,576 83,375 83,375 83,375 067,496	16,445	124 1,153 1,624 5,227 15,862 35,308 93,985 93,989	4, 150 8, 745 8, 745 8, 915 20, 445 16, 728 45, 201 156, 435 213, 882	19,463	236 236 2067 24067 5488 17,448 44,038 78,329 78,329 78,329 78,329	4,031 13,379 17,209 40,208 68,603 1220,000 1220,000 1220,000 1220,000 1220,000 1220,000 1220,000
4,516	14 14 21,091 221,091 221,091 221,0410 221,04000 221,04000 221,04000 221,04000 221,040000000000000000000000000000000000	2, 245 1, 827 1, 827 1, 976 4, 091 64, 959 806, 645 1, 959 806, 645 1	6,401	10 16 16 16 14 14 14 377 23,854 23,854 236,159 236,159	2,677 1,515 3,365 5,313 16,600 16,600 266,313 266,313 266,313 266,313 266,678 2	3,727	4 16 1,240 1,240 13,625 25,468 23,468 139,652	758 11,554 11,554 11,554 11,554 11,555 11,967 11,953 11,953 148 148
823	1585 1585 1585 1585 163 163 163 163 163 163	175 175 175 175 175 175 175 175 175 175	767	121 328 491 804 1,032 1,920 3,323 3,275 3,383	197 494 494 11, 118 107 5, 232 5, 232	358	57 57 593 593 593 593 593 2 803 2 803	127 593 593 593 593 503 503 503 503 503 503 503 503 503 50
6, 141	38 4, 277 9, 308 9, 308 112, 028 112, 028 38, 205 38, 205 38, 205	1, 219 4, 713 6, 950 6, 950 9, 999 14, 495 14, 495 73, 594 73, 594	8,134	76 9,415 9,416 9,416 14,033 14,033 19,635 26,036 26,036 26,036	4,062 4,062 12,429 33,009 463 33,609 463 93,154	6,895	43 43 4,515 4,515 4,515 4,515 4,515 4,515 41,515 41,710 61,710	4, 726 6, 720 7, 733 12, 753 12, 733 14, 733 14, 733 14, 733 14, 733 14, 733 14, 738 14, 728 14, 728 14, 728 14, 728 14, 726 15, 733 14, 726 12, 733 14, 726 12, 733 14, 726 14, 726 1
19,305	392 2,801 7,460 15,897 35,068 68 0268 68 0268 130,385 130,385 1,194,630	4, 500 7, 176 12, 136 15, 190 24, 625 47, 112 190, 297 2, 120, 093	32,527	2,804 7,2804 17,056 17,056 36,067 68,067 68,067 141,233 109,196 1,353,921	11,127 16,781 20,677 39,917 36,565 36,565 36,565 36,565 36,565 36,565 36,565 36,565 36,565 36,565 36,565 36,565 36,565 36,565 36,565 36,565 37,565 37,565 37,565 37,565 37,565 36,577 37,577 37,777 37,777 37,5777 37,5777 37,57777 37,57777777777	30,838	2, 365 2, 375 6, 958 15, 572 35, 131 70, 645 122, 569 1,034, 548	9,702 22,474 37,767 58,545 58,545 89,148 169,148 169,148 1,193,042
6	336721863	s 908121464	<b>20</b>	** <b>*</b> 12222.5	<i>؞؞؞</i> ؾ؞؞؞ۊڐ٦ۊ	7	<u>ดดยชนีแสพ</u> ‡	oo20422880
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81	28888888888888888888888888888888888888	%F2%888888	81	<u> 2</u> 22882 <u>555</u>	\$ <b>7</b> 8688888	78	82558899989 865988999999999999999999999999	8%88%88 <b>%</b> 8%
18	<b>3%8888</b> 3%83©	85888888888	62	232222 <u>5</u> 555	88862988888	08	82288889999	88888888888888888888888888888888888888
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82	28888888	\$£\$\$\$\$\$\$\$	70	2862888668	428 <b>8</b> 222222	\$	8883382888	2855288888
63	5588238829 288838	64228882888	67	<b>4254865456</b>	45 88 99 99 99 90 90 90 90 90 90 90 90 90 90	61	~%%8 <b>880</b> 8886	8882828288
Head 35 - 54	Size of wealth: \$1 000 - 4, 995 \$1 000 - 9, 995 \$5,000 - 2, 995 \$100 - 49, 999 \$20,000 - 49, 999 \$200,000 - 499, 999 \$200,000 and over	1962 income: 0 - 52 - 999 53 - 000 - 9999 53 - 000 - 1,499 510,000 - 1,499 515,000 - 24,999 515,000 - 24,999 525,000 - 29,999 5100,000 and over	Head 55 - 64.	Size of wealth: \$1 - 999. \$1,000 - 4,999 \$1,000 - 24,999 \$10,000 - 24,999 \$10,000 - 49,999 \$200,000 - 499,999 \$200,000 - 499,999 \$200,000 and over	1962 income: 0 - 52, 999 53, 000 - 7, 499 53, 000 - 7, 499 510, 000 - 14, 999 515, 000 - 24, 999 515, 000 - 24, 999 515, 000 - 24, 999 5100, 000 and over	Head 65 and over	Size of wealth: \$1.000 - 9.99. \$1.000 - 9.999 \$1.000 - 24.999 \$1000 - 24.999 \$1000 - 49.999 \$200,000 - 499.999 \$200,000 - 499.999 \$200,000 - 499.999	1962 income: 0 = 72, 399 53, 000 = 74, 999 53, 000 = 74, 999 53, 000 = 14, 999 515, 000 = 49, 999 515, 000 = 99, 999 5100, 000 and over
Hca	N ANALANA NA	20000000000000000000000000000000000000	Hca		0000000000	He	N. S.	<u>6</u>

	Own	Auto-	Business, profession	liquid aı	Portfolio of and investment assets	it assets	Miscel-	Total	Own		Business, profession	l Iquid an	Portfolio of liquid and investment assets	It assets	Miscel-
Uroup characteristic	home	mobile	(farm and nonfarm)	All	Liquid assets	Investment assets	lancous assets	wealth	home	mobile	(farm and nonfarm)	ЧI	Liquid assets	Investment assets	laneous assets
Employment status groups		a. Percenti consun	Percentage of group consumer units grou	having equi	up having equity in specified asset rouped by various characteristics	ed assets eristics				b. Mcan amount	<u>5</u>	llars) of equ units in gro	dollars) of equity in specified assets all units in group	fied assets	
Head self-employed	<b>7</b> 9	87	\$	\$	16	51	14	70,200	12,084	1,139	25,524	25,256	5,364	19,892	6,197
Size of wealth: \$1 - 999 \$1 - 999 \$1,000 - 4,999 \$10,000 - 24,999 \$25,000 - 49,999 \$20,000 - 99,999 \$200,000 - 499,999 \$200,000 and over	* 558822828	8888883 78549888 7854988888888888888888888888888888888888	828888 <u>8</u> 60	22888888888	228225525	• -8428882	* 8 1 4 2 4 7 9 4	749 7,534 16,790 37,790 37,555 63,328 63,328 136,475 136,475	1, 373 2, 973 7, 681 13, 034 13, 034 14, 03414, 034 14, 034 14, 03414, 034 14, 034 14, 034 14, 03414, 034 14, 034 14, 03414, 034 14, 034 1	83 443 753 753 753 753 753 753 3,335 3,335 3,335	2,588 5,051 5,051 13,250 138,488 138,488 126,401 126,401	115 2289 1396 1022963 102289 1302889 1302889 1302889 1302889 1302889	115 396 720 4, 399 4, 399 8, 392 19, 583 19, 583 19, 583	816 1,888 5,883 1,883 1,813 13,813 13,813 13,813 13,675 110,706 180,723	• 94 94 342 314 214 214 214 214 212,182 266,673
1942 income 0 21, 999 1942 income 1942 1999 1949 1999 1949 1999 1940 1949 1949 1949 1949 1949 1949 1949 1940 1949 1949 1949 1949 1949 1949 1949	8252535288	2228282228	£82888284	88 2000 2000 2000 2000 2000 2000 2000 2	%## <u>8</u> % <u>8</u> % <u>8</u> % %##	E8232228	83744 8 83744 8 8	18,178 18,178 18,005 27,542 27,542 53,807 103,374 103,374 103,374 103,374 103,374	6,616 7,139 8,240 8,240 113,399 113,399 113,399 1146 146 36,246 55,123 88,065	536 836 800 888 888 888 888 888 888 888 888 831 831	8,649 7,401 7,411 7,411 7,411 7,411 7,431 7,431 7,431 7,431 38,533 38,153 38,203	2,117 3,098 8,469 8,469 17,826 35,306 111,116 300,687 749,144	620 620 620 620 620 620 620 733 743 743 743 743 743 743 743 743 743	1,498 1,498 8,799 8,799 11,681 24,976 24,976 257,133	260 84 84 155 155 155 264 15,694 75,694 65,880 65,880
Head employed by others	57	82	*	82	18	29	7	13,284	5,023	697	497	6,457	1,987	4,470	610
Size of wealth: \$1,000 - 9,999 \$1,000 - 9,999 \$1,000 - 24,999 \$10,000 - 24,999 \$10,000 - 49,999 \$25,000 - 49,999 \$200,000 - 499,999 \$200,000 - 499,999 \$200,000 and over	*\$223222\$	22888888888888888888888888888888888888	6589212566- •	88888888 88888888888888888888888888888	328235555	43835899	~~~ <u>~~</u> ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	398 2,712 7,289 15,974 15,974 34,020 68,345 158,945 158,076 68,143 143 11,202,104	28 1,263 4,437 9,683 15,669 15,669 142 24,143 25,963	223 767 767 766 766 766 1,663 2,354 2,110 2,110	257 257 257 255 255 255 255 255 255 257 103 57,310	139 139 14,102 14,105 14,105 14,105 16,440 106,440 248,043 810,192	126 126 2398 2398 503 503 503 503 503 11, 230 11, 933 27, 153	187 187 188 188 188 189 189 10 10 10	9 29 133 189 189 189 189 189 189 189 189 189 189
1962 income: 0 - 72, 999 13, 000 - 7, 499 15, 000 - 7, 499 15, 000 - 14, 999 15, 000 - 49, 999 15, 000 - 49, 999 250, 000 - 99, 999 2100, 000 and over	88823888888888888888888888888888888888	<u>468888888</u>		42288888888	4 <b>1</b> 828 <mark>8888</mark>	<b>198</b> 8228882	4~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	3,168 5,126 9,227 19,450 19,450 19,450 19,453 141,137 141,137 155,142 135,142	1, 265 2, 130 4, 313 8, 850 8, 850 8, 842 24, 842 28, 925 8, 956 98, 956	124 124 124 124 124 124 124 124 124 124	627 143 143 143 143 143 143 143 143 143 143	1,059 2,449 2,764 7,461 8,545 8,545 110,218 548,192 548,192 3,026,066	675 874 1,447 1,44	383 1,572 1,572 1,572 5,048 5,048 16,249 94,851 94,851 94,851 2,955,084	92 27 258 258 258 1,305 1,302 288 217,288

375	9,963 20,007	22,014 2,014 13,752 130,552 150,476		Other assets			•4			218 314 11
616,01	1,413 9,915 30,545 71,407 224,074 982,384	1,511 1,511 20,005 71,846 76,714 76,714 76,714 789,667 314,998 2,041,274		Non- mortgage loans to individ- uals			40000			18 56 221 219 118
4,615	236 236 236 21, 245 21, 245 21, 245 21, 245 21, 255 21, 255 232 232 232 232 245 245 245 245 245 245 245 245 245 24	2,533 5561 5561 5561 556 5661 5662 5662 5662		Beneficial interest in trust			00+			2,006 1,452 536 267
15,534	236 236 1, 687 5, 255 19, 015 52, 269 93, 397 258, 039 1, 065, 917	4,044 16,674 30,560 19,059 146,373 860,579 860,579 860,726 363,726 363,726			ø					
500	10 2,238 1,626 7,507	57 409 7,158 4,440 172 172 10,121	7	Group characteristic	naracteristic					
223	50 53 53 468 1.504 686 1.504	94 325 598 794 1,008 1,008	BER 31, 1962	Group o	by various cl		Age of head: Under 35 35 - 44 45 - 54 55 - 64 over. 65 and over.	group		Age of head: Under 35 35 - 54 55 - 64 65 and over
6,782	20,056 31,069 31,069 31,069 31,069	5, 317 2, 317 2, 317 2, 317 2, 385 2, 441 5, 694 6, 694 6, 694	9-COMPOSITION OF MISCELLANEOUS ASSETS, DECEMBER	Other assets	a. Percentage of group having equity in specified assets-consumer units grouped by various characteristics			all units in	_	2 8 8 877 817 810 819,343
23,414	2,663 6,888 6,888 15,080 35,967 69,527 116,527 116,914 288,914 1,126,004	9, 567 25, 506 37, 313 37, 313 166, 071 166, 071 160, 070 160, 070 170, 070, 070 170, 070 170, 070 170, 070 170, 070 170	ous asset	Non- mortgage loans to individ- uals	consumer ur		44000 <u>4</u> 0 <u>0</u> 6	assets for		35 103 103 83 138 138 138 138 138 138 138 138 138
7	* × × × × × × × × × × × × × × × × × × ×	1 × 5 × 4 × 7	SCELLANE	Beneficial interest in trust	ified assets-		•	b. Mean amount (in dollars) of specified		29 1,118 1,118 2,416 51,412 51,412 51,412 51,412 51,412
26	• • 22228888	≓≈≈≈≈≈ <u></u> 55≈≈	ON OF MI	ristic	quity in spec			ount (in doll:		
72	85859588588 8000000000000000000000000000	32888888888888888888888888888888888888	OMPOSITIC	Group characteristic	up having co		962 income: 0 - 52, 999 10 - 52, 999 157, 000 - 4, 999 157, 000 - 14, 999 151, 000 - 24, 999 153, 000 - 24, 999 153, 000 - 29, 999 1500, 000 and over.	o. Mean am		962 income: 0 - 25, 2999 10 - 25, 2999 10 - 200 - 4, 999 10 - 200 - 14, 999 110, 000 - 14, 999 125, 000 - 29, 999 125, 000 - 99, 999 1100, 000 and over,
74	%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%	s¤§®§§§§\$	A 9-C(	Ğ	tage of gro		1962 income 81,000 - 42,999 81,000 - 72,999 81,000 - 72,999 81,000 - 72,999 81,000 - 72,	-		1962 income 0 - 52,999 53,000 - 4 57,500 - 9 510,000 - 515,000 - 515,000 - 525,000 - 520,000 - 510,000 a
*	P++wãn+ãu	-9.548 • 4+ -9.50		Other assets	a. Percen	-	946004¢		57	• 11 62 62 53 3,370 5,323
37	88888288888	<b>78888287</b>		Non- mortgage loans to individ- uals		9	<i>৶৸</i> ₳৶ঀ৾৾৾৶৾৾ৼ৾৾		123	9 19 19 11 18 18 18 18 18 18 18 18 18 18 18 18
65	888 1014 888 88 88 88 84 88 84 84 84 84 84 84 8	3828888 8888888888888888888888888888888		Beneficial interest in trust		-	*		937	* * * * * * * * * * * * * *
Head retired	Size of wealth: \$1,000 - 9,999 \$1,000 - 9,999 \$1,000 - 9,999 \$1,000 - 49,999 \$20,000 - 49,999 \$20,000 - 49,999 \$200,000 - 49,999 \$200,000 - 499,999 \$200,000 and over	962 income: 0 - 23, 999. 13, 000 - 7, 999. 14, 999. 15, 000 - 24, 999. 15, 000 - 24, 999. 15, 000 - 49, 999. 100, 000 and over.		Group characteristic		All units	Size of wealth: \$1 - 099 \$1,000 - 4,999 \$5,000 - 24,999 \$10,000 - 24,999 \$20,000 - 49,999 \$20,000 - 49,999 \$200,000 - 49,999 \$200,000 - 499,999 \$200,000 and over.		All units	Size of wealth: \$1 000 - 9.99. \$3 000 - 9.999. \$5 000 - 9.999. \$100 000 - 49.999. \$100 000 - 199.999. \$100 000 - 199.999. \$200,000 - 499.999.
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	Total			Liquid assets Savings a	uid assets Savings accounts	ats			Publi	Publicly traded stock	ě	Investment assets	s		Rusiness	
Group characteristic	portfolio	Ч	Checking accounts	Ali	In banks	In savings and loan associa- tions	U.S. savings bonds	ЯК	II	Соттол	Mutual funds and other in- vestment companies	able se- curities other than stock	Mortgage assets	Real estate	not by by unit	
				a. Percenta	ige of grou	p having e	quity in spe	Percentage of group having equity in specified assets-	isconsumer	ter units gr	units grouped by va	various characteristics	acteristics			-
All units	8	<b>6</b> L	59	65	42	50	28	31	16	4	s	٣	4	=	4	
Size of wealth: 1 – 999, 999 \$1,000 – 4,999 \$1,000 – 9,999 \$10,000 – 99,999 \$250,000 – 99,999 \$200,000 – 199,999 \$200,000 and over	<u>8</u> 893883	2288288 88288288 99768	422588 <b>1</b> 88	888668 <b>4</b> 686	848838888 8	9 <sup>6</sup> 22776788	=228 <b>4428</b> 8	4464488888	886473511462 886473511462	0 4 <u>7 7 7 7 7 7 8 4 8</u> 8 4 8 7 8 7 7 4 7	* 20228238	8262622-+	• 0m9381524	• 4×404%94	-• 09==*86	
Size of portfolio: \$1 - 499. \$300 - 51, 999. \$2, 000 - 4, 999. \$10, 000 - 24, 999. \$25, 000 - 49, 999. \$200, 000 - 499, 999. \$300, 000 and over.	888888888	88888888888888888888888888888888888888	22888728 86288878 86288	26 26 27 28 88 24 24	423288225	525655565	C%482%884 <b>8</b>	428222888	00 20 00 20 20 20 20 20 20 20 20 20 20 2	88842255569-	-790428288		• ~~ 4 7 2 8 8 -	• 222224	• ~ <b>4 » C % C % K</b>	
1962 income: 0 - 2,999 53,000 - 4,999 53,000 - 7,499 51,000 - 14,999 510,000 - 14,999 515,000 - 24,999 520,000 - 24,999 520,000 - 99,999 5100,000 and over	8888288338	%2%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%	¥225528258	20288888666 2028888886666	32885288823	288883745	2588424288	288486888	64883223 8883223 8883323 74 88833 74 88 8833 74 88 74 88 74 88 74 88 74 88 74 88 74 88 74 88 74 88 74 88 74 88 74 74 74 74 74 74 74 74 74 74 74 74 74	95 <u>48587</u> 00	0004 <u>73888</u> 8		~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	28828 <u>8</u> 27~	440090828	
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A 10-COMPOSITION OF PORTFOLIO OF LIQUID AND INVESTMENT ASSETS, DECEMBER 31, 1962

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\$10,000 - 24,999 \$22,000 - 49,999 \$20,000 - 99,999 \$100,000 - 499,999 \$300,000 and over	11942 income: 0 - 13, 999 13, 000 - 4, 999 17, 000 - 9, 999 11, 000 - 24, 999 110 000 - 24, 999 122, 000 - 24, 999 223, 000 - 39, 999	Head 35 - 54	Size of portfolio: 11 - 499. 131 - 499. 132 000 - 1, 999. 122 000 - 4, 999. 132 000 - 14, 999. 130 000 - 14, 999. 130 000 - 499, 999. 1300, 000 and over.	1922 income: 0 - 22, 999 29,000 - 4, 999 29,000 - 7, 499 29,000 - 14, 999 215,000 - 24, 999 215,000 - 24, 999 215,000 - 99, 999 2100,000 and over	Head 55 - 64	Size of portfolio: \$10 - 499 \$100 - 1, 999 \$2,000 - 4, 999 \$10,000 - 24, 999 \$10,000 - 49, 999 \$10,000 - 49, 999 \$100,000 and over	1962 income: 0 - \$2,999 \$1,000 - 7,499 \$5,000 - 1,499 \$1,500 - 1,499 \$100 - 0 - 9,999 \$100 - 0 - 9,999 \$100 - 000 - 24,999 \$100,000 - 94,999 \$100,000 - 94,999

Controlled outer         Liquid acces         Liquid ac	AND Investment 1. Investment 1. Port Comment         Multicly traded stock         Multicly trades         Multicly trades           23         31         16         14         4         4         4         4         4         4         4         4         4         4         4	AND Investment Assets, December 31, 199, Common Vision Savings         All         Publicly traded stock         Investment assets           U.S.         All         Common Vision         Mutual Curritis         Matteria           13         1         All         Common Vision         Mutual Curritis           13         1         16         14         4           13         1         16         14         4           13         1         16         14         4           13         1         16         1         4           13         1         16         1         4           13         1         16         1         4           13         1         16         1         4           13         1         1         6         1         7           13         1         1         1         4         4         1           13         1         1         1         4         4         1           13         1         1         1         4         4         1           13         1         1         1         4         4         1		×	Group characteristic Total All Checking All accounts All	a. Pero: Age groups (cont.)	Head 65 and over	Size of portfolio: \$10 = 499; \$10 = 4,999; \$100 = 4,999; \$1,000 = 4,999; \$1,000 = 4,999; \$1,000 = 4,999; \$100 = 29,999; \$100 = 29,999; \$100 = 29,999; \$100 = 29,999; \$100 = 1000 = 10	1952 income:         72         69         43         46           0 - \$12,999         72         69         43         75           \$1,000 - 7,499         100         100         100         72         73           \$1,000 - 7,499         100         100         100         82         73         73           \$1,000 - 19,999         100         100         100         100         88         87         73           \$15,000 - 24,999         100         100         100         100         100         73         88         87         73           \$15,000 - 24,999         100         100         100         100         73 <th>Employment status groups Head self-employed</th> <th>Size of portfolio: <b>sl = 499</b> <b>sl = 499</b> <b>sl = 499</b> <b>sl = 499</b> <b>sl = 499</b> <b>sl = 100</b> <b>sl = 4999</b> <b>sl = 100</b> <b>sl = 100</b></th> <th>1962 income:     88     56     48       0 - 52, 999     88     51     62       1 - 52, 999     88     51     62       1 - 52, 999     92     88     51     62       1 - 52, 999     92     88     70     56       1 - 51, 999     92     88     70     56       1 - 51, 999     92     92     88     70       1 - 51, 999     100     93     90     84     71       1 - 51, 909     100     93     92     88     71       1 - 51, 909     100     93     92     88     71       1 - 51, 000 - 24, 999     100     92     88     71       1 - 51, 000 - 99     100     92     88     83</th>	Employment status groups Head self-employed	Size of portfolio: <b>sl = 499</b> <b>sl = 499</b> <b>sl = 499</b> <b>sl = 499</b> <b>sl = 499</b> <b>sl = 100</b> <b>sl = 4999</b> <b>sl = 100</b> <b>sl = 100</b>	1962 income:     88     56     48       0 - 52, 999     88     51     62       1 - 52, 999     88     51     62       1 - 52, 999     92     88     51     62       1 - 52, 999     92     88     70     56       1 - 51, 999     92     88     70     56       1 - 51, 999     92     92     88     70       1 - 51, 999     100     93     90     84     71       1 - 51, 909     100     93     92     88     71       1 - 51, 909     100     93     92     88     71       1 - 51, 000 - 24, 999     100     92     88     71       1 - 51, 000 - 99     100     92     88     83
AND Investment Assets, December 31, 199, Common Vision Same         And Lis         Publicly traded stock         Investment assets           U.S.         All         Common funds and construct assets         Market- mutual         Market- comparies         Market- comparies         Market- comparies           23         31         16         14         4         4           33         33         31         16         14         4           33         33         31         16         14         4           33         33         33         33         33         33           33         33         16         14         4         4           33         33         33         33         33         34           33         33         33         33         33         34         33           33         33         33         33         33         34         34           33         33         33         33         34         34         30           33         33         33         33         34         34         30           33         34         33         33         34         33	AND Investment 1. Investment 1. Port Comment         Multicly traded stock         Multicly trades         Multicly trades           23         31         16         14         4         4         4         4         4         4         4         4         4         4         4	AND INVESTMENT ASSETS, DELEMBER A1, Dec.         And         Investment assets           U.S.         All         Multicly traded stock         Market-           Donds         All         Common         Market-           Donds         Bill         H         All         Common           Sign         Bill         Bill         H         All           Sign         Bill         Bill         Bill         Bill           Sign         Bill         Bill         Bill         Bill           Bill         Bill         Bill         Bill         Bill           Bill         Bill         Bill         Bill<	d assets	avings accounts		atage of group h	4		80 <b>4</b> 8269 <b>8</b> 4	48	484828528	84684885
All         Publicly traded stock         Market           All         All         Market         Market           11         Common         funds and other traded stock         Market           11         Common         other traded stock         Market           11         All         Mutuul         Mutuul         Market           11         All         All         Notestment assets         Market           11         All         All         All         Market           11         All         All         All         Mutuul           11         All         Common         other traded stock         Mutuul           11         All         All         All         All         Mutuul           11         All         Common         other trades         Mutuul           11         All         Comparise         stock         Mutuul           11         All         Comparise         stock         Mutuul           11         All         Comparise         stock         Stock           1100         16         14         4         4         4           123         16         17         22		× 1288433988333885 2338852 2428333852 • ₹			,	aving equity in s						
All         Investment as, 1902 (common)           Publicly traded stock         Mutual           Automon         Mutual         Mutual           Other than         Mutual         Mutual           Common         funds and         stock           All         Common         funds and           Common         funds and         Mutual           Market-         Market-           Market-         Market-           Common         other than           Other than         other than           25         33         13         24           26         23         13         24         4           27         33         24         23         33           26         27         33         36         37         36           27         33         36         37         38         37           36         37         38         37         38         37           37         38         36         4         4         4           37         38         37         38         37         38           38         37         38         37 <t< td=""><td></td><td></td><td></td><td></td><td></td><td>pecified assets</td><td>31</td><td>• 288229999</td><td>8538888888</td><td>51</td><td>88857 2000 2000 2000 2000 2000 2000 2000 20</td><td></td></t<>						pecified assets	31	• 288229999	8538888888	51	88857 2000 2000 2000 2000 2000 2000 2000 20	
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		× 1288433988333885 2338852 2428333852 • ₹	estment assets		Market- able se- curities other than stock	arious charact	4	••••	8446831	¢	** 0 F 0 0 4 <b>8 8</b>	• 4 ~ 0 ~ 3 - 66

A 10-COMPOSITION OF PORTFOLIO OF LIQUID AND INVESTMENT ASSETS, DECEMBER 31, 1962 (Continued)

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18	88888888888	45 2000 2000 2000 2000 2000 2000 2000 20	72	822 <b>2</b> 228888	3 <u>5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5</u>
82	8888888888	887 887 1000 1000 1000 1000 1000 1000 10	74	88888888888	32585882
Head employed by others	Size of portfolio: 18 - 499. 1800 - 4,999. 18,000 - 4,999. 1000 - 24,999. 1000 - 99,999. 1000 - 99,999. 1000 - 99,999. 1000 - 99,999. 1000 - 99,999. 1000 - 99,999.	1962 income: 13.000 - 7, 999 13.000 - 1, 999 19.000 - 1, 499 110,000 - 14, 999 110,000 - 14, 999 110,000 - 14, 999 110,000 - 99, 999 110,000 and over	Head retired	Size of portfolio: \$1 - 499 \$2,000 - 4,999 \$2,000 - 4,999 \$5,000 - 24,999 \$10,000 - 29,999 \$10,000 - 49,999 \$10,000 - 40,000 \$10,000 - 40,000 \$10,0	1962 income: 1062 income: 1000 - 4, 999 17, 000 - 14, 999 1815, 000 - 14, 999 1815, 000 - 19, 999 1815, 000 - 99, 999 1810, 000 and over

-				Liquid assets	issets						lnvest	Investment assets				
	1			Savi	Savings accounts	st			Publicl	Publicly traded stock				·,		
Group characteristic	Total portfolio	All All	Accounts accounts	F	In banks	In savings and loan associa- tions	U.S. savings bonds	All		Common []	Mutual funds and o other in- vestment companies	Market- able se- curities other than stock	Mortgage assets	Real	Business not by by unit	Company savings plans
					b. Mean	in amount	(in dollars)	amount (in dollars) of equity in specified assets for all units in group	specified a	ssets for al	units in gr	1.				
All units	9,688	2,675	409	1,809	986	704	458	7,013	3,724	3,160	424	432	406	1,572	754	120
Size of wealth: \$1 - 999 \$1 000 - 9 999 \$1 000 - 29 999 \$10 000 - 29 999 \$20 000 - 199 999 \$200 000 - 499 999 \$200 000 - 499 999 \$200 000 - 499 999	148 1,667 1,667 13,870 33,419 82,936 190,059 674,366	134 134 134 134 134 134 134 134 134 134	2,668 149 262 301 262 301 133 268 868 18,099 18,099	58 744 744 7539 7539 77,539 11,647 23,462	332 322 335 335 335 428 7,112 112 112 112	299 290 290 290 290 293 293 3,625 3,983 3,983 3,983	19 19 19 19 19 19 19 19 19 19 19 19 19 1	14 170 2,054 7,518 24,555 64,127 64,127 64,127 64,127	8 55 136 557 2,557 31,874 31,684 96,842 96,842	8 33 377 377 377 91,984 91,489 367,557 91,489 367,524	987 997 987 987 987 987	2009 5, 775 591 5, 775 84, 511	204 204 204 204 204 204 204 204 204 204	* 53 900 15,482 15,482 75,475	24 24 196 1,003 1,132 1,132 1,132 22,900	23 488 192 1,355 1,355 3,677
Size of portfolio: \$1 - 499. \$1 - 499. \$2,000 - 4,999. \$2,000 - 4,999. \$10,000 - 24,999. \$10,000 - 24,999. \$23,000 - 499,999. \$100,000 and over. \$11,100 - 199,999. \$100,000 and over. \$11,100 - 199,999. \$11,100 - 19	164 1,009 3,152 3,152 15,009 15,009 34,066 70,937 218,137 218,137 1,352,038	159 838 838 838 4,358 4,358 4,358 12,768 18,993 21,864 87,385	76 244 244 244 280 280 292 244 1189 25,441 33,178	60 3,100 5,316 8,3376 8,2376 45,598	35 287 287 287 287 287 287 287 29 205 305	22,111 22,111 22,111 23,234 23,234 2,3344 2,3344 2,33444 2,33444 2,33444 2,33444 2,33444 2,33444 2,334444 2,334444 2,334444 2,334444444444	24 24 25 274 274 274 274 274 274 274 274 274 274	21,298 21,298 21,298 21,298 21,298 21,298 21,298 21,298 21,298 21,298 21,298 21,298 21,298 21,298 21,204	2 46 871 9,141 9,141 106,831 901,660	2 1,527 1,527 1,727 24,278 820,066	• 85 179 179 179 179 13 970 13 970	1 6 29 11 1,352 264 7,925 186,530	• 12 150 173 173 13,347 11,082 13,347	+ 59 117 3,117 3,425 8,939 11,568 34,950 113,197	20 20 285 1,081 1,081 1,515 6,330 6,330 485 31,485	22 23 242 258 258 258 258 258 258 258 258 258 25
1962 income: 0 - \$2,999 \$3,000 - 4,999 \$3,000 - 7,499 \$1,000 - 14,999 \$10,000 - 14,999 \$10,000 - 24,999 \$10,000 - 94,999 \$100,000 and over. 11.	2, 732 4, 586 4, 586 4, 586 12, 424 13, 738 141, 738 116, 988 11, 724, 004	20,404 37,298 37,298 37,298 37,298	187 168 258 258 258 258 258 258 258 258 258 25	1,028 3,1468 3,721 197 2503 19,258 19,258	538 598 648 598 112,854 13,152 13,152 13,152	5,2170 848 568 568 568 5730 5750 5750 5750 5750 568 5750 5750 5750 5750 5750 5750 5750 575	240 240 240 240 240 272 252 752 752 752 752 752 752 752 752	1, 277 2, 715 2,	450 1,402 1,	386 2,170 3,170 3,377 8,337 8,49 6,1239 149 6,15 862 712	55 156 156 156 156 156 156 156 156 156 1	130 30 30 175 175 662 662 662 662 105 367	130 309 309 309 112 453 128 128 128 128 128 128 128 128 128 128	300 860 860 905 190 178 19691 50 520	265 1.121 305 439 439 689 2,703 2,703 18,236 567 34,796	202 141 2331 2955 2305 2305 2305 2305 2305
Age of head: Under 35: 44 35 = 44 35 = 64 53 = 64 63 and over	5,134 8,134 8,331 9,443 19,443	578 1,593 4,232 4,957	281 281 401 612 702	1, 110 1, 774 1, 774 2, 730 3, 418	186 544 925 1,637	146 414 690 921 1,484	83 395 831 837	815 3,541 5,761 12,212 14,506	459 1,106 2,813 6,866 8,432	422 958 2,165 5,473 7,674	29 106 1,231 322	23 97 183 111 11,287	52 269 290 717	1,420 1,509 2,615 2,615	102 485 782 1,010	26 184 206 284 284
Age groups Head under 35	1, 393	578	121	374	186	146	83	815	459	422	29	23	52	153	102	26
Size of portfolio: 12 – 499. 5300 – 1, 999. 52,000 – 9, 999.	3,059 6,572	141 780 1,994 4,059	67 210 327	51 408 1,300 3,536	28 215 678 1,632	7 123 488 1,427	24 162 196	8 1,064 2,513	4 59 388 1,327	4 58 226 795	524 524	* 42.*	• 9885	• 356 • 66	1 46 100 750	2 13 126

A 10-COMPOSITION OF PORTFOLIO OF LIQUID AND INVESTMENT ASSETS, DECEMBER 31, 1962 (Continued)

13,360 3,284	2, 88, 88, 7, 88, 7, 8, 8, 8, 8, 8, 8, 8, 8, 8, 8, 8, 8, 8,	174	37 37 441 441 1,943 1,943 1,944 5,446 5,446	7 31 886 317 5758 5,758 3,228	206	• 228 55 1855 1855 171 171 6,299	• 56 167 167 187 187 4,332 4,020 13,932
24 11,127 2,489	30 31 31 102 67 67 67 67 67 151,746	632	+ 15 15 152 132 132 132 10 016 590 690	10 381 381 573 573 573 573 573 573 572 573 572 572 572 572 572 572 572 572 572 572	010,1	215 215 215 215 213 213 20,268 20,268	102 1,6246 1,625 1,462 1,462 1,458 1,458 1,419 81,419
2,937 1,281 55,638 30,269	84 84 871 871 871 871 15,897	1,465	* 55 1, 522 1, 5	218 218 218 218 218 5163 5163 5163 5163 5163 5163 575 30,575 30,575	2,615	203 203 203 203 203 8,152 8,152 30,116 121,615	2, 120 2, 800 2, 800 4, 3, 12 28, 236 28, 236 28, 236 28, 236 28, 236 28, 236 28, 236
2.138 229 * 13,578	+ 515 205 205 205 205 205	280		74 531 531 531 540 3450 3450 3450 3490 8,915 8,915	805	242 242 242 262 20,284 20,284 20,284 20,284 20,284	102 182 182 1829 1829 1821 1821
* * 387 229,877	• • • • • • • • • • • • • • • • • • •	140	1 47 47 10 235 208 208 508 508 114,104	23, 316 90, 912 90, 912 912	711	31 31 31 362 362 362 2,163 2,897 180,633	400 58 23 23 25 25 25 423 25 423 100,194
299 • 384 25,229	* 35 49 1,266 1,266	330	13 96 141 774 3.166 6.227 145.752	• 136 109 109 109 495 768 13,706 14,429 207,378	1,231	• 911 703 5,961 29,574 38,823	136 360 360 371 371 371 36 48 533 48 533 421 36 421 36 421
1,975 5,877 75,547 8,241 698,939	, 1,017 205 205 1,067 36,151 26,647	1,558	* 251 251 251 710 710 5,817 18,737 18,737 802,921	87 89 333 333 333 333 333 1,998 28,129 150,836 498,946	5,473	• 51 50 888 1,990 5,924 28,675 28,675 898,353	1,482 1,560 1,560 1,560 1,938 1,938 17,824 17,824 17,821 1,826,589
2,284 7,996 75,547 9,524 757,968	9 1,056 263 39,312 39,312 26,822	1,955	21, 424 21, 424 21, 424 21, 424 21, 424 969, 460	87 236 514 531 2,552 4,752 33,888 166,254 112,348	6,866	58 2,553 2,553 35,425 35,425 92,034	1,621 1,670 2,178 5,547 21,243 21,243 21,243 21,243 21,243 1,856,803
7, 383 22, 865 75, 547 140, 722 ,034, 181	39 30 1,292 1,514 2,115 97,113 97,113	4,645	26, 120 26, 120 26, 120 26, 120 153, 523 153, 523 153, 523 232 232 232 232 232	511 511 513 5135 5135 5135 51407 55,407 55,407 55,407 5270,206	12,212	216 216 216 216 2238 216 21902 119,008 119,002 118,878 11902 118,878	2, 344 6, 411 5, 392 15, 392 10, 796 30, 547 139, 542 139, 542 139, 542
606 24 3,802 284 1	18 59 82 82 115 214 214 120 120 120 119,710	298	23 267 267 267 267 3,039 2,103 1	18 2013 2013 2013 2014 2014 2014 2014 2014 2014 2014 2014	168	3,210 5,699 1	395 395 418 457 457 457 2,348 3,233 3,223 3,223 9,997 15,195 2,195
2, 324 2, 798 6, 323	5 42 177 177 1669 180 180 4,073	551	14 116 116 116 112345 1191 5,664 6,880 5,664 13,891	107 223 352 554 554 551 209 21,209 21,447 21,447	921	14 189 189 189 189 189 189 189 189 189 189	582 671 648 648 648 648 648 7,042
2,303 2,863 33 3,152	23 40 277 282 432 866 3,028	734	38 360 360 360 360 350 5,421 5,421 5,420 5,620 18,652	2,202 2,202 2,202 2,202 2,217 2,217 2,217	1,637	44 206 434 434 434 434 434 434 435 133 45 533 44 45 533 533 533 533 533 533	617 617 2,449 2,449 2,413 6,433 6,433 23,772 23,772
4,671 5,661 7,339 3,152	34 97 546 1,164 1,001 7,100	1,440	212 212 205 205 205 205 205 205 205 20	223 223 250 250 250 250 250 250 250 250 250 250	2,730	64 64 7,564 7,564 8,3843 8,388 1,558 11,615 67,584	1, 203 1, 539 2, 415 3, 771 3, 771 31, 157 31, 157
350 1,687 627 2,938 1,515	50 63 1123 180 231 718 13,622	340	81 255 416 419 419 419 860 110 22,601	75 255 450 450 251 255 255 251 251 251 251 251 251 251	612	89 205 597 553 752 753 753 25,315 25,316	208 377 53,058 53,058 53,058 53,058
5,628 7,372 908 14,079 4,951	102 219 635 841 3,178 40,432 40,432	2,079	2,160 5,926 5,926 7,463 20,754 57,247	317 317 31866 31,866 31,866 31,968 31,968 75,057 75,057	4,232	191 5,072 6,770 6,772 6,772 14,280 18,340 98,618	2,334 2,334 2,335 3,523 3,523 3,523 3,523 5,545 5,545 5,863 5,410 994,586 410 994,100 410
13.011 30,237 76,455 154,801	141 249 1,927 3,123 3,123 1,00,127 110,127	6,723	173 1,173 1,167 1,167 1,167 1,167 1,173 1,174 1,330,479	2,054 2,054 3,002 8,880 19,576 19,576 19,576 1,067,496	16,445	194 3,220 16,212 16,212 316,212 316,212 187,218 1,432,072	4, 150 8, 745 8, 915 8, 915 16, 728 16, 728 16, 728 156,
\$10,000 - 24,999 \$25,000 - 49,999 \$360,000 - 99,999 \$100,000 - 499,999 \$100,000 - 499,999	1962 income: 0 - 12, 399 13, 000 - 4, 999 51, 000 - 7, 999 51, 000 - 14, 999 510, 000 - 14, 999 510, 000 - 24, 999 523, 000 - 99, 999	Head 35 - 54	Size of portfolio: \$10 - 499. \$10 - 1, 999. \$2,000 - 4, 999. \$10,000 - 24, 999. \$10,000 - 24, 999. \$10,000 - 499, 999. \$100,000 - 499. \$100,000 - 409. \$100,000 - 409.	1962 income: 0 - \$2,999 1962 (00 - 4,999 1960 - 1,499 1990 - 1,499 10,000 - 14,999 11,000 - 14,999 11,999 11,999 11,100 11,1	Head 55 - 64	Size of portfolio: \$10 - 499. \$500 - 1,999 \$2,000 - 4,999 \$10,000 - 24,999 \$10,000 - 24,999 \$100,000 - 499,999 \$100,000 - 499,999 \$100,000 and over.	1962 income: 0 - 82, 999 13, 000 - 4, 999 13, 000 - 4, 999 10, 000 - 14, 999 10, 000 - 14, 999 10, 000 - 14, 999 10, 000 - 94, 999 10, 000 - 14, 999 10, 000 - 94, 999 10, 000

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				Liquid assets	ssels			1			Inve	Investment assets	ts			
	·			Savir	Savings accounts	st			Public	Publicly traded stock						
Group characteristic	Total portfolio	AL AL	Checking	Ţ	Ln banks	In savings and loan associa- tions	U.S. savings bonds	II V	¥,	Common	Mutual funds and other in- vestment companies	Market- able sc- curities other than stock	Mortgage assets	Real estate	Business not by unit	Company savings plans
Age groups (cont.)					b. Mcai	n amount (	in dollars) (	Mean amount (in dollars) of equity in specified assets for all units in group	specified a	ssets for all	units in gr	dno.				
Head 65 and over	19,463	4,957	702	3,418	1,852	1,484	837	14,506	8,432	7,674	322	1,287	117	2,477	1,565	28
Size of portfolio: 1 = 499. 1000 = 1,999. 12,000 = 9,999. 12,000 = 49,999. 12,000 = 49,999.	159 946 2,844 6,845 15,447 35,359	159 889 9 364 15 022	78 426 514 514 852	69 7,693 10,052	39 240 1,533 3,883 5,693	20 177 3796 3,796	133 133 133 133 133 137 117	57 57 2,450 6,083 20,337	* 511 511 542	62 62 9,662 9,691	* * %9958		262 938 401	48 3.005 3.005 6.590	- 55 586 586 586 586 586 586 586 586 586 5	• • • • <u>m</u> æ;
<b>550</b> ,000 – 99,999 <b>5100</b> ,000 – 499,999 <b>5500</b> ,000 and over	69,898 272,401 1,305,240		~`° <b>`</b> ‡	18,822 14,742 37,142	7,761 9,622 32,300	10,630 5,102 2,996	2,907 4,318 13,703 1	46,451 246,445 ,210,296	18,006 153,184 842,037	17,654 142,322 776,303	5,010 10,146	1,617 15,451 221,259	5,318 13,673 4,651	25,637 25,637 113,723	7,416 38,123 24,202	24 378 423
1962 income: 0 - 32,999 13,000 - 4,999 13,000 - 4,999 14,999 10,000 - 14,999 11,000 -	4,031 13,379 40,208 68,6208 68,6208 120,000 322,421 933,874 933,814	2,412 6,873 6,873 210,768 26,513 26,513 26,513 26,513 26,513 26,513 26,513 26,513 26,513 26,513 26,513 26,513 26,513 26,513 27,412 26,513 27,412 27,712 27,7	289 271 271 278 278 28 28 565 28 565 28 565	-,756 3,111 8,232 17,617 884 884 6,884 6,884	974 974 1,752 1,752 1,732 12,7259 12,733 6,434 6,335 6,335	713 713 713 713 713 823 761 8237 761 469	367 367 367 367 367 367 367 367 367 367	1,618 9,162 29,439 46,928 93,787 288,073 385,345 385,345 385,073	2,116 2,114 7,771 38,391 33,683 33,683 177,746 177,746 179,384	1,851 6,499 21,950 35,647 31,214 184,996 184,996 188,996	264 946 977 977 977 977 977 977 977 978 970 970 970 970 970 970 970 970 970 970	103 1,922 1,922 1,868 10,984 118,522 111,445	224 795 795 753 753 14,922 190 11,960	23, 645 23, 745 24, 745 23, 645 23, 645 23, 745 23, 762	3,889 3,889 3,889 3,738 3,738 6,734 6,734 6,734 20,626	25 25 25 25 25 25 25 25 25 25 25 25 25 2
Employment status groups Head self-employed	25.256	5.364	1.165	3,376	1,875	1,252	823	19,892	8,819	161,7	962, 1	1,499	566	6,036	2.453	150
<u> </u>	174 3,964 7,358 14,358 33,004 69,004 69,004 223,004	174 174 2,893 2,893 6,762 6,762 21,971 21,339 24,672 23,991 23,991 23,991 23,991 23,991 23,991 23,991 23,991 23,991 23,993	91 276 918 918 21,038 21,038 21,038 23,571 29,571 29,290	67 425 1,164 1,838 1,933 1,673 65,779 65,779	63 241 453 453 453 453 453 5943 5,943 37,729	2, 121 2, 121 2, 147 5, 367 5, 367 10, 229	111 137 137 137 137 137 111 8,435 111 8,321	1 151 1,567 4,465 4,465 7,597 21,999 21,909 43,613 199,317 1,958,352	-1 12 1, 189 2, 718 5, 347 16, 159 82, 944 82, 944 82, 944	-1 12 206 1,391 1,200 3,620 12,611 71,735 521,226	124 124 1524 1528 1528 1528	3 15 15 11 11 12,831 159,926	22 371	63 2713 2713 2713 15113 15113 15132 15132 15132	262 1,586 1,586 1,586 12,680 70,096	45 + + + + + + + + + + + + + + + + + + +
1902 income: 0 = 13, 999 51,000 = 4, 999 55,000 = 7, 999 55,000 = 14, 999 510,000 = 14, 999 510,000 = 49, 999 525,000 = 49, 999 5100,000 and over.	2,117 3,098 11,469 8,648 17,826 35,306 116 35,306 116 35,306		216 177 177 177 177 177 177 12 274 12 274 12 274 12 274 12 274	319 1,869 1,869 3,599 6,432 21,232 21,232 22,633 20,681	161 974 1,627 1,702 3,746 6,947 13,623 13,549	158 580 580 580 580 580 7,580 7,059 7,059 7,095	85 188 188 188 188 188 1780 1780 1780 1780	1,498 1,164 8,799 5,987 11,681 11,681 24,976 90,372 257,133 689,363	623 301 301 301 301 2,375 2,375 2,375 313,585 513,585 513,566	623 623 941 773 773 773 773 773 773 773 773 773 77	198 198 241 591 106 278 11 11 12 106 278	4 9 71 354 375 375 83,147 88,537	26 53 53 53 53 53 53 53 53 53 53 53 53 53	474 5,177 5,912 5,844 5,844 3,5,758 30,014 57 275	374 1,246 1,246 2,367 2,367 19,469 19,469 16,279	2.2396 2.2396

A 10-COMPOSITION OF PORTFOLIO OF LIQUID AND INVESTMENT ASSETS, DECEMBER 31, 1962 (Continued)

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158	2 41 173 173 173 173 173 173 173 173 173 17	4 29 15 15 15 11 11 11 11 18 23 178	4 • • • • • • • • • • • • • • • • • • •	1,766
261	• • • • • • • • • • • • • • • • • • •	* 286 78 278 168 1,268 2,172 36,232 36,232	1,776 368 368 368 11,200 56,173 15,865	5, 735 5, 735 618 618 618 10, 244 1041 71, 904
1,013	• 53 53 936 936 6,808 6,808 25,215 98,102	97 983 1, 363 1, 283 1, 283 1, 283 1, 195 1,	1,452 262 262 262 262 262 262 2621	371 371 22,300 22,300 86,303 86,303 86,303 86,303
182	2, 951 7, 282 7, 282	68 64 735 263 365 365 20,732 20,732	574 - 429 - 429 - 428 -	268 1,148 1,139 1,366 25,396 4,140
252	27 8 11 89 816 876 876 876 351,793	* 26 186 82 82 82 183 710 153,710 205,328	493 493 89 8844 115,423	4,441 4,441 14,738 81,870 27,782 43,450
940	• 105 273 201 28,316 28,316	13 140 140 140 142 140 142 140 11 142 142 142 142 142 142 142 142 142	215 215 657 657 3,352 10,171	63 1, 320 1, 599 1, 599 12, 062 3, 122
2,120	215 215 598 1,920 7,317 29,167 29,167 381 ,328,903	200 31 31 2,183 1,897 1,897 6,820 6,820 6,820 6,820 6,820 6,820 6,820 6,820 6,820 749 6,820 749 6,820 7565	6, 163 9 428 10, 179 1126, 735 1126, 735 773, 206	2,769 16,514 4,764 85,764 85,764 81,645 509,676 183,146 913,776
2,602	58 58 329 901 2010 347 10,3470	213 171 2,777 3,148 8,226 69,134 69,134 298,074 261,144 2	6,618 6,618 621 1,277 10,966 110,728 110,108 804,950	230 3,131 18,230 4,923 88,749 41,967 589,708 188,048 913,776 1
4,470	6 181 919 2,492 82,439 20,949 178,888 178,888	383 1,572 5,089 5,048 16,249 1	10,919 40 262 1,994 1,994 22,961 220,925 210,925 040,646	1,511 11,413 20,005 718 76,714 789,667 314,998 041,274 1
326	25 128 128 128 2128 2128 23,594 4,349 1	91 4218 2233 2533 3796 8,795 8,795 8,796 8,796	705 126 457 453 5,287 5,287 6,195 1,941	2,759 2,759 2,759 2,759 2,759 2,759
511	112 110 110 110 110 110 110 110 110 110	234 190 355 355 355 355 355 331 275 2114 23114 23114	1,493 2520 1,493 1,493 1,947 1,947	835 8,491 8,491 8,1695 8,1695 1,5882 1,5882 1,5882 2,155
751	35 304 304 304 304 35 35 35 26 603 1287 26 6031 26 494	212 372 617 617 617 2165 2165 2165 216969 14,961	1,791 1,791 1,761 1,761 1,761 1,761 1,761 1,761 1,761 1,761 1,761 1,761 1,761 1,761 1,761 1,761 1,761 1,791	2,067 2,067 2,067 4,518 2,859 6,859 6,442 6,15 6,15 6,15 6,15 6,15 6,15 6,15 6,15
1,404	63 63 602 53,300 9,505 30,891 30,891	524 620 639 7,512 9,809 22,322 24,322 18,089	3,312 554 553 3,460 8,551 7,348 17,589 17,589 36,625	2 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
257	70 245 391 391 519 1,052 1,052 245 245 245 245 245 245 245 245 245 2	59 59 107 182 182 182 866 866 866 866 44,767	597 70 717 717 717 717 717 717 717 717 717	279 279 220 220 220 2463 33774 53 33774 53 33774 53
1,987	158 158 2720 6,759 6,759 6,759 112,619 12,619 14,263 14,295 59,247	675 877 1, 877 3, 872 3, 872 3, 491 6, 901 15, 367 37, 884 30, 983	4, 615 892 9, 624 13, 258 30, 405 89, 851	2,533 5,261 10,555 11,255 39,555 70,912 48,150 23,452 23,452
6,457	1, 104 1, 104 1, 104 15, 190 13, 568 171, 309 171, 309 193, 568	1,059 2,764 7,764 8,545 8,545 1,0218 110,218 110,218 192 026,066	15,534 142 932 142 142 142 142 14,221 16,227 17,227 17,2777 17,2777 17,2777 17,27777 17,27777777777	4,044 16,674 30,567 19,560 19,059 146,373 146,373 146,373 146,373 146,373 264,726 2,064,726
Head employed by others	Size of portfolio: 510 – 499. 500 – 4,999. 52,000 – 24,999. 510,000 – 24,999. 510,000 – 24,999. 510,000 – 49,999. 5100,000 – 499,999. 5100,000 and over.	1962 income: 0 - \$2,999 53,000 - 4,999 53,000 - 7,499 510,000 - 14,999 510,000 - 14,999 510,000 - 14,999 510,000 - 14,999 510,000 - 99,999 5100,000 and over	Head retired Size of portfolio: Size of portfolio: Si - 4499 S2 000 - 4999 S2 000 - 4999 S2 000 - 4999 S2 000 - 49999 S2 000 - 499 999 S3 000 and over	1962 income 0 - \$2,999 \$3,000 - 4,999 \$5,000 - 7,499 \$5,000 - 9,999 \$10,000 - 14,999 \$10,000 - 14,999 \$10,000 - 94,999 \$100,000 and over \$100,000 and over

1	Type	ascer- tained		12	31 • • 31 • • 242 242	685 4 • 685 • - 1 635 • - 1 635 • 1 645 • 1 655 • 1 65	558 258 200 200 200 200 200 200 200 200 200 20	• ~ 248
	 P	credit unions	ts in group	801	414 408 408 408 408 408 408 408 408 408 40	6,310 385 385 385 385 385 385 385 385 385 385	13 19 19 19 19 23 23 23 23 23 23 3,088 3,088 3,088	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
	sguives al	and loan associa- tions	Mean amount (in dollars) of specified assets for all units in group	704	99 99 11 208 1825 34 3325 393 383	22,212 22,212 22,212 22,214 22,214 22,214 2349	4.9 4.9 4.9 4.9 4.9 699 699 801 80 810 810 810	146 414 690 921 1,484
		Mutual savings	pecified asse	295	48 48 81 964 964 1,887 1,887 3,234	388 394 394 394 394 5,294 6,294	166 173 173 173 173 173 173 2,93 337 2,933	46 86 529 606
	In banks	Com- mercial	dollars) of s	069	26 274 274 274 274 269 2,365 5,041 5,224 13,586	31 229 229 206 1,179 1,179 3,045 3,045 3,045 3,045 27,010	392 392 474 401 557 9557 9557 10,257	140 459 641 1,108 1,247
1962		AII	amount (in	986	332 355 1,085 2,427 3,328 7,115 16,820	35 287 2843 2843 2843 572 572 5,827 31,415 31,305	558 698 648 648 157 152 152 190 13,190	186 544 925 1,852 1,852
11-COMPOSITION OF SAVINGS ACCOUNTS, DECEMBER 31, 1962		All	b. Mcan	1,809	58 58 744 744 1,969 7,539 13,651 11,667 11,667 23,462	60 3 1.519 8 2376 8 2376 12 794 12 794 12 794	1028 1028 1028 1028 1028 1028 1028 1028	374 110 2,730 3,418
NTS, DECI	Type	not ascer- tained	ouped by	•		• • • • • • • •	* * * - * -00	• • •
GS ACCOU		credit unions	her units gr	Π	<u>564850440</u>	<u>438622255</u> 0	° 8422284 ° 1	<u>ა</u>
OF SAVIN	In savings	and loan associa- tions	assets—consumer units grouped by cteristics	20	av114488	01288888 <b>8</b> 88	10245989892 10245989892 10259	55222 5422225
NOITISO		Mutual savings	ing specified assets	8	rss:45688	909 <u>578858</u>	~~ <u>~~</u>	ၜႜၜ႙ႍၜၜ
11-COMF	In banks	Com- mercial	hav	37	56688 <b>4</b> 9 <b>4</b> 4	x\$\$X88X823		844 86 86 86 86 86 86 86 86 86 86 86 86 86
V		IIA	age of group	42	244828848	828288228	3288855888325 3288866555	664884 84884 14
		II	a. Percentage of	59	8226224628	\$288882 <b>8</b> 25	45687382828555 868888388285555	266333
		Group characteristic		All units	Size of wealth: \$1 - 999. \$1,000 - 24,999. \$5,000 - 24,999. \$10,000 - 24,999. \$20,000 - 99,999. \$100,000 - 199,999. \$300,000 and over.	Size of portfolio: \$1 - 499 \$200 - 1, 999 \$1,000 - 2, 999 \$10,000 - 9, 999 \$10,000 - 49, 999 \$100,000 - 99, 999 \$100,000 and over	1962 income: 0 = \$2, 999 10 = \$2, 999 10 = \$1, 999 10 000 = 1, 499 11, 000 = 14, 999 115, 000 = 24, 999 115, 000 = 24, 999 115, 000 = 24, 999 110, 000 = 44, 999 110, 000 and over.	Age of head: Under 35 Under 35 45 - 44 55 - 64 65 and over.

TION OF SAVINGS ACCOUNTS, DECEME

, 1962
DECEMBER 3
STOCK,
<b>NAHT</b>
OTHER
SECURITIES OTHER THAN STOCK
MARKETABLE
OF
A 12-COMPOSITION OF MARKETABLE SECU

All         Bills         Centrix cares         Notes         Bonds         Row of gene         Row of are some         Row of gene         Row of are some         Bonds         Row of gene         Row of are some         Row of ar			U. S.	S. Government	aent		State	Do-	Foreign			U. S. Government	tent		State	-Do-	Foreign
A. Percentage of group barking specified tassets for all units in grouped by various characteristics         b. Mean amount (in dollars) of specified tassets for all units in groups           1         •         •         •         2         0         4)         219         80           1         •         •         •         2         0         4)         219         80           1         •	Group characteristic	AII	Bills	Certifi- cates	Notes	Bonds	govt.	corpo- rate	govt.	ЧI	Bills	Certifi- cates	Notes	Bonds	kovt.	corpo- rate	rate an govt.
1000000000000000000000000000000000000		a. P	ercentage	of group h	aving speci y various cf	fied assets –	-consumer	units grou	ped	ف	Mean amc	unt (in dol	lars) of spi	ecified asse	ts for all ur	uits in grou	l di
	ll units	-	•	•	•	•	٠	7	•	116	51	7	20	43	219	кO	21
	IZE OI WEALIN:	•	•	•	•	•	•	•	•	•	٠	٠	•	•	•	•	•
		•	•	•	•	•	•	•	•	•	•	•	•	•	•		-
	st 000 - 9999	•	•	•	•	٠	•	ы	•	9	•	•	•	ę	•	5	•
	SID 000 - 24 999	•	•	•	٠	•	•	-	-	•	•	•	•	•	•	2	69
$ \begin{bmatrix} 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1$	<b>525</b> 000 - 49,999	-	•	-	•	-	•	Ś	•	61	•	Ξ	•	x	•	178	(1
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	\$50 000 - 99 999	_	•	•	•	-	m	۲	-	011	7	•	\$	44	308	178	~
$ \begin{bmatrix} 1 & 1 & 1 & 1 & 1 & 1 & 1 & 1 & 1 & 1$		• •	•	•	¢	F	· C	9	•	408	•	51	47	346	147	230	ſ
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	100,001 - 199,999 - 100,0012	•	• •	•	4 •	- :	4 9	22					55		000	224	1000
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	\$200,000 - 499,999	<u>.</u>	• 4	•	• •	22	2 <b>4</b>	38	-	24.864	07 13.936	291	5.103	5.54	51,721	7,962	870
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$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	<b>72,000 – 4,999</b>	- •	•				•	4 (	- 4		•		•		•		- r
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	<b>1</b> 2,000 – 9,999.	•	• •	• •	• •	• •	• •	4				•			•		- 31
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	<b>S</b> 10,000 - 24,999	-	•	•	•	<b></b> ·	•	01		2:	• •	• •	• •	2:	-	ł	5
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	<b>S</b> 25,000 - 49,999	-	•	•	•	•	-	-	_	6	×	•	•	4	68	<u></u>	<b>^</b>
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	<b>550 000 - 99 999</b>	\$	•	•	-	9	•	-	•	<b>4</b> 04	•	2	20	358	683	267	5
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	100 000 - 400 000	=	•	•	-	Ξ	17	22	_	1.419	36	-	128	1.251	4.472	1.920	208
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	2000 000		a	ŕ	• =	22	:5	12		67 665	TUT AT	714	12 850	12 685	107 043	16, 687	255
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$\begin{array}{cccccccccccccccccccccccccccccccccccc$	0 - 52, 999	•	,	•	•	,	•	-	,	•		t			S.	<b>;</b> ;	
$ \begin{bmatrix} 6 & 1 & 0 & 0 \\ 2 & 0 & 0$	C1 AM - 4 999	•	•	•	•	•	•		•	4	•	•	•	4	•	5	•
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	FE 000 7 100	•	•	•	•	•	•	-	•	Ŷ		•	•	~	-	Ŷ	•
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$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	CIÓ 000 - 14 999	-	•	•	•	_	•	Ś	•	57	•	•	~	54	24	28	-
$ \begin{bmatrix} \overline{6} & \cdot & \cdot & \cdot & \overline{3} & \overline{4} & \overline{7} & \overline{15} & \overline{2} & \overline{2} & \overline{031} & \overline{574} & 11 & \overline{362} & 1,0\overline{85} & \overline{3,701} & \overline{851} & 2 \\ 0 & 2 & 1 & 2 & 8 & 24 & 18 & \overline{3} & \overline{19,995} & 19,999 & 182 & 1,297 & 2,677 & 3,701 & 8,19 \\ 0 & 2 & 1 & 2 & \overline{677} & 1,838 & 1,249 & 771 & 4,604 & 87,997 & 9,427 & 1,664 \\ 1 & 1 & 2 & 6 & 6 & 6 & 2 & 4 & 10 & 5 \\ 1 & 1 & 1 & 2 & 1 & 1 & 2 & 1 & 2 \\ 1 & 1 & 1 & 2 & 1 & 2 & 3 & 3 & 228 & 5 & 66 & 155 & 628 & 202 \\ 1 & 1 & 1 & 2 & 2 & 3 & 3 & 228 & 5 & 66 & 155 & 628 & 202 \\ 1 & 0 & 0 & 0 & 0 & 155 & 628 & 202 \\ 1 & 0 & 0 & 0 & 0 & 155 & 628 & 202 \\ 1 & 0 & 0 & 0 & 0 & 155 & 628 & 202 \\ 1 & 0 & 0 & 0 & 0 & 155 & 628 & 202 \\ 1 & 0 & 0 & 0 & 0 & 0 & 155 & 628 & 202 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 \\ 1 & $	CIE 000 - 24 000	·~	*	•	•	_	2		_	627	ç	•	330	171	797	114	ç
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$ \begin{array}{cccccccccccccccccccccccccccccccccccc$		¢	•	• .	•	t		2:	4	7		=					f.
9     3     1     2     5     67     15     2     8,404     1,838     1,249     711     4,604     87,997     9,427     1,0       1     1     2     6     1     2     6     6     2     4     10     5       1     1     2     1     1     2     6     6     2     4     10     5       1     2     1     1     2     1     1     2     4     10     5       1     2     1     1     2     1     1     2     4     10       1     2     1     1     2     1     2     4     5     16       1     1     2     1     1     2     5     5     6     187       1     2     4     1     1     2     4     3     4     3     11       1     2     4     1     2     4     5     5     5     5     5     5	CSN NND - 99 999	0	4		4	~	5	8	m	19.955	15,899	82	1,297	2,677	34,722	6.474	638
		2	1.0		1	• •		2		2 404	525	1 740	111	4 604	7005 EX	1 A77	1 613
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	\$100,000 and over	ע	n	-	7	n	10	2	4	5	0.0,1	1.47	E	<b>*</b>	144,10	1741	200,1
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$\begin{array}{cccccccccccccccccccccccccccccccccccc$	and a second s																
1     26     6     6     1     1       26     6     6     6     1     1       1     2     1     1     2     1       1     1     2     1     1     1       1     2     3     3     3     1       1     1     2     43     328     5     66       1     1     2     453     328     202	re ol neau.	•	•	•	•		•	-		r	-	•	ſ	•	111		•
	Under 33	, .	, .		• •	• •	•			- ;			4 4	•	2 :		
•     •     •     2     •     12     3     •     •     9     84     87       1     •     •     •     1     1     4     1     123     33     2     39     48     95     112       1     •     •     •     1     1     2     •     1     123     33     2     39     48     395     112       1     •     •     •     1     1     2     •     453     228     5     66     155     628     202	37 – 44 2	-	•	•	•	•	•	_	_	26	¢	•	•	4	22	9	~
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		-	•	•	•			4	•	453	228	Ś	99 90	155	628	202	*
		,															

1 The sum of the assets in this table minus the debt secured by marketable securities other than stock (Table A 14) is equal to the equity shown in Table A 10.

A 13-COMPOSITION OF PUBLICLY TRADED STOCK, DECEMBER 31, 1962

			Type of stock	stock				Debt	Debt secured by stock	stock
Group characteristic	All types	Common	Preferred	Mutual funds and other in- vestment companies	Share in invest- ment clubs	Not ascer- tained	Credit balances at security dealers	Η	Debit balances at security dealers	Loans secured by stock
	a. P	ercentage of	group havin	g specified a	ssets or debt	s—consume	a. Percentage of group having specified assets or debts—consumer units grouped by various characteristics	ed by varic	us character	istics
All units	16	14	-	s	1	•	•	-	•	_
Size of wealth:								I		
•	~ v	61 4	• •	• ~	• •	• •	•	•	•	•
<b>55,000</b> – 9,999.	4	124	•	ч <b>с</b>	• -	• •	• •	• -	• •	• -
	21	11	-		_	•	•		•	
	<u>ج</u> ا	26	2	12	-	•	-	•~	_	- (1
	5	33	-:	ຊ	4.	-	2	9	-	. •
<b>S200.000 - 499.999</b>	27	80	71	5		• -	4,	51	Ċ,	L
	28	28	12	12	- *	- ~	<b>~</b> ~		- ^	n c
Size of nortfolio.						•	'n	:	4	2
<b>S</b> 1 - 499		ſ	•	-	•	•	•			
<b>5500</b> – 1, 999	'n	10	•	- (	•	• •		• •	•	•
	21	12	•	1.0	ć	•	• •		• •	• •
	38	2	£	, <b>o</b>	·	•	•	- ^		
	33	53	2	4	-	-	-	•	•	- ~-
	200	3	•:	8	7	•	6	7	-	·
	22	23	=?	17	• -		4	13	-	12
\$500,000 and over	8	88	38	<b>6</b> 8	- •	- ~	4	מ	~~~~	9 <u>-</u>
1963 income						ı	2	2	r	<u>:</u>
0 - \$2,999.	1	9	٠	<b>6</b> 4	•	•	•	-	•	-
÷	œ	7	•	•	•	•	•		•	
	2	<u> </u>	-	Ś	•	•	•	•	•	•
	25	23		4	,	•	•	-	•	•
	25	34		23		•		4	•	e
	10	<b>ç</b> ç	7	<u>e</u> ;	_ (	•	4	m	ч	7
<b>\$50,000</b> - 99,999		2 8	74	9 <b>2</b>	n د	<del>.</del>		21	<b>20</b> ·	ئە
\$100,000 and over	76	96	19	365			•	2 4	•	<u>.</u> «
Age of head:										,
Under 35.	Π	9	•	ć	-	÷	•	•		
35 – 44	4	Ξ	-	4 4	• •	•	-		•	• -
45 - 54	20	17	•		-	÷	• •	+ <b>-</b>	•	
23 - 64	ខ្លះ	21	۳.	30	•	÷	٠		-	
	-	c	4	4	•	÷	•	7	•	2

	43 80	• • • • • • • • • • • • • • • • • • •	2 19 17 17 19 145 145 145 145 145 145 145 145	• 10 • 42 • 42 • 10 • 10 112 113 113 124 15,733 049 15,103	• 17 23 99 67 23 83 83 140 105
in group <sup>1</sup>	123 4	4 4 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	593 593 15	2, 508 2, 508 2, 508 2, 193 2, 151 37, 00 37, 00 37	268885 26885 26885
Mean amount (in dollars) of specified assets or debts for all units in ${\sf group}^1$	10	••••• <sup>5</sup> 2 86 86 86 86 86 86 86 86 86 86 86 86 86	122 122 1,187 1,187 34	2238 218 218 228 238 238 238 238 238 238 238 238 23	- 882 9 3
ed assets or d	63	26 26 11 157 11 285	100 100 100 11,761 18,850	2,931 2,931 23,804	• 11 228 239
s) of specifie	S	23960122-3 • •	• • ∞ w⊋w ∞ 84	26 26 28 103 28 28 28 28	ᆈᅕᆹᇄᆃ
nt (in dollar	430	* 21 21 497 9,125 34,987	• 85 183 728 728 728 703 47,091	62 171 397 5,136 5,233 65,232 65,232	29 106 1,231 348
	67	5 843 843 854 854 854	+ 1 372 372 372 14,513 14,513	2,29 ,288,49 ,288,49 ,288,49 ,288,49 ,288,49 ,288,49 ,288,49 ,288,49 ,288,49 ,288,49 ,288,49 ,299,40 ,200,400,40 ,200,400,400 ,200,400,400,400 ,200,400,400,400,400,400,400,400,400,400	212 210 210 212 212 212 212 212 212 212
þ.	3,273	11 34 92,907 92,866 92,887 92,887	4 41 186 186 1,641 7,396 24,886 24,886 24,886 851,758 854,567	388 2,173 3,528 9,120 63,576 63,576 14,701	1,058 2,267 2,267 7,883 7,883
	3,837	2, 575 2, 572 32, 573 32, 575 98, 094 36, 607	2, 522 936 936 936 936 935,066 935,066	460 1,387 2,668 4,714 10,680 13,638 13,638 11,008,220	1, 204 1, 204 7, 204 8, 670
	All units	Size of wealth: 1 - 999. 1 - 999. 1,000 - 4,999. 10,000 - 24,999. 10,000 - 29,999. 100,000 - 199,999. 100,000 - 199,999	Size of portfolio: \$1 - 499 \$100 - 1, 999 \$2,000 - 9, 999 \$100 000 - 29, 999 \$20,000 - 49, 999 \$20,000 - 49, 999 \$200,000 and over.	1962 income: 0 - \$2,999 \$3,000 - 4,999 \$1,500 - 9,999 \$1000 - 14,999 \$15,000 - 24,999 \$15,000 - 24,999 \$100 - 000 and over	Age of head:       473       439         Under 35       1.204       038         35 44       2.891       2.267         45 - 54       2.891       2.661         45 - 54       7.026       5.613         65 and over       8.670       7.883         1 Theorem of the debt is social to the conjust choose in Table A 10

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$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$			-	Det	Debt secured by					Personal debt	Ŧ	-	
Open         All         Stork         Mathematical from the start of the store of th		Total			lavestm	ent assets			q	stalment de	ā		
a. Percentage of groups thrving specified debaconsumer units grouped by various characteristics         b. Percentage of group having specified debaconsumer units grouped by various characteristics         b. Percentage of group having specified debaconsumer units grouped by various characteristics           3         5         1         •         4         56         49         70         8         73           3         5         1         •         4         56         49         70         8         73           3         5         1         •         6         11         20         11         8         73         8         73         8         73         8         73 <th>1.20</th> <th>debi</th> <th>Own home</th> <th>All</th> <th>Stock</th> <th>Marketable securities other than stock</th> <th>Rcal estate</th> <th>АІІ</th> <th>ЧІ</th> <th>Auto- mobile</th> <th>Other</th> <th>Non- instalment debt</th> <th></th>	1.20	debi	Own home	All	Stock	Marketable securities other than stock	Rcal estate	АІІ	ЧІ	Auto- mobile	Other	Non- instalment debt	
0.			. ei		e of group h	naving specified	debtsco	nsumer unit	s grouped t	y various cl	haracteristik	s	
	÷	67	33	s	-	•	4	56	49	27	38	27	Ś
505       2	rze of wealth: \$1 - 999 \$1 - 999 \$1,000 - 4,999 \$1,000 - 24,999 \$100 000 - 24,999 \$100 000 - 199,999 \$100 000 - 199,999 \$100 000 - 199,999 \$100 000 - 199,999 \$200,000 and over	665828488	8813845588 138925881	<b>500</b> 825640 •	**	• • • • • • • • •	• – പരു <u>റ</u> ്ടുമ	898282828	2224422 <b>2</b> 2	8%8 <b>2</b> 55289	224628000	<b>888822222</b>	• enrune <u>e</u> e
"25.85"       "2"       "45.25"       "345.25"       "345.85%       345.85%       "345.85%       "345.85	962 income: 0 - 52 999 10 - 52 999 13 000 - 4 999 15 000 - 14 999 15 000 - 14 999 15 000 - 24 999 15 000 - 99 999 15 000 - 99 999 100,000 and over	455 <b>2</b> 28588.	1832883450	233051844-	• -40,954	• • • • • • • •	• 14820204	2282528242		∞%£\$6%5	0444602 04386989	123333388	
<ul> <li>2. x45725.653 514882888</li> <li>3. x45725.6538 514882888</li> <li>3. x45725.65538 514882888</li> <li>3. x45725.5538 51488265</li> <li>3. x4575.5538 51488265</li> <li>3. x4575.5538 51488263</li> <li>3. x4575.5538 51488363</li> <li>3. x4575.5538 51488363</li> <li>3. x45483.5555</li> <li>3. x4583.5555</li> </ul>		881-198 881-198	10 10 10 10 10	10104	• 44	• • • • •	440mm	80 53 38 20	72 64 33 16	48 E S S S S S S S S S S S S S S S S S S	51 - 27 13 13 13	41 32 15 9	~~~~~
x4573% w5288       w1450808       w145080888         x4573% w5288       w145080888         x4573% w569       w14508088         x4573% w569       w1450808         x45837       w1450808         x45837       w1450808         x458368       w1450808         x45837       w1450808         x45838       w1450808 <tr< td=""><td>:</td><td>84</td><td>31</td><td>7</td><td>•</td><td>•</td><td>2</td><td>80</td><td>72</td><td>43</td><td>3</td><td>41</td><td>2</td></tr<>	:	84	31	7	•	•	2	80	72	43	3	41	2
3       3         18       -         20       -         21       -         20       -         21       -         22       -         23       -         23       -         23       -         24       -         25       -         26       -         27       -         28       -         29       -         20       -         21       -         22       -         23       -         24       -         25       -         26       -         27       -         28       -         29       -         20       -         21       -         26       -         31       -         32       -         33       -         34       -         35       -         36       -         37       -         38       -         37	Size of wealth: \$1 - 999 \$1,000 - 4,999 \$1,000 - 24,999 \$10,000 - 24,999 \$10,000 - 199,999 \$100,000 - 199,999 \$200,000 and over.	78888 7325 7227 7227 7227 7227 7227 7227 7227	844 844 860 860 860 860 860 860 860 860 860 860	* 41 × 00 * - 83 %	* * m * N * * @ 30	• • • • • • • • • •	• 1040 - 34	886666 786666 78668 78668 7866 7866 786	80 82 12 12 12 12 12 12 12 12 12 12 12 12 12	448989- <b>-</b> 7+	995 <b>28</b> 9, ¥7,	444449, %v	e 4-0×n € € € 8 30
		328822628	882202418°	• • 001 • • •	• • • • • • • •	• • • • • • • •	* • 771 • \$	38886 <b>5</b> 45	85528 8658 8652 8652 8652 8652 8652 8652	58.49495 48.4957	423 <u>38</u> 2	2009884 <b>2</b> 2	• • vu4• • v

L	-66668	0 • ► = 7 8 8 5 9	S	∗ =ంజంగంనెల	-4xx4v44u	3	<ul> <li>■ ● ● 0.4 ● 0.5 0</li> </ul>	-00×0-290
34	85%8252%88	886 <b>4</b> 28884	15	1981-0004 4981-0004	<u>⇒∾5385886</u> 5	6	≎∾öö∞∾∡+ ⊸∡	4 سھ <sup>2</sup> 005-50
44	8221228 80121238		24	₩4450 44400	2.68 <b>280</b> 2.2.4	13	<u> </u>	*827355
33	2646882488	-\$\$\$ <b>\$</b> \$61~~ <b>.</b>	15	+-5673578	≎≎22 <b>2</b> 84∾••	s	<u> </u>	• <u>205</u> • 25• •
58	862588855 <b>8</b> 8	55273528 • • • 1813	33	484885 <u>5</u> 0	4848 <b>422</b> ∎ «	16	222225*	268252
89	5288886665 5288886665	*** *** ***	38	<b>4</b> 22233822	88468 <b>886</b> 241	20	<b>54</b> • 23 6 6 7 2 8 6 7 2 8 6 7 2 8 6 7 2 8 6 7 2 8 6 7 2 8 7 2 7 2	≂£86256544
S	• 0.0 * 0.0 *	36618559411 36618559411	s	• • • • • • • • • • • • • • • • • • • •	• ∞9 <b>4</b> 5-126	E.	•••••••••••••••••••••••••••••••••••••••	• 2N+ LQN44
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9	• 002585825	28835-954	ę	• • • • <del>•</del> • • • • • • • • • • • • • •	• 6923868 <b>4</b> 4	4	<b>4•</b> 00555.85	८।∞≈+ ८२ <b>२</b> 47
46	5482444252	8823286585	27	1213867338587 1213867338587	1258 <b>5</b> 333551	10	• • v <u>6</u> 69258	22 <u>55</u> 2564222
81								
	88-14 88-148	7982998727865 788998727865	51	8962488889	2882269523	30	28325828	182853834455 182853834455

			Det	Debt secured by-	-y-			4	Personal debt			
	Total			Investme	Investment assets			al	Instalment debt	_	1	Debt on
Group characteristic	debt	Own home	All	Stock	Marketable securities other than stock	Real cstate	II	All	Auto- inobile	Other	Non- instalment debt	insurance
Employment status groups		ব	a. Percentage	of group h	Percentage of group having specified debtsconsumer units grouped by various characteristics	1 debts—co	nsumer unit	g brouped by	y various cha	tracteristics		
Head self-employed	75	50	15		•	13	52	43	28	30	17	Ξ
Size of wealth: \$1 - 999. \$1,000 - 4,999. \$5,000 - 4,999.	76 82 96	• 4 %	* * 5	••-	•••	* * 8	76 548 48	76 73 73	911 8	17 12 73	864	• = ?
000000	.2288252	244282	2252533	* waaau	* * * * * M	=======================================	225525	288 <b>8</b> 84	5247.9+	455040	85+228	75××95
1962 income: 0 - 87.999 53.000 - 7.999 57.500 - 9.999 51.000 - 14.999 513.000 - 29.999 513.000 - 99.999 510.000 - 99.999 5100 000 and over	5885 2885 2885 2885 2855 2855 2855 2855	<b>8</b> 8888 <b>8</b> 2823	5531532EF123	•••-~~~474	••••••	1937186323 1632186323	45838488°a	99 <b>424</b> 89	≈51848°°°°	2684294	540875095	• > 2 8 6 9 8 4
Kead employed by others.	78	39	s	-	•	4	69	61	34	4	<b>†</b>	\$
Size of wealth: \$1 - 999. \$1,000 - 4,999. \$1,000 - 24,999. \$10,000 - 24,999. \$200 - 99.999. \$200 000 - 199,999. \$200,000 and over.	3588524413	C438482E3	• 0ess1445	• •04 <u>800</u>	• • • • • • • • 0	• 492239-9	<b>88824</b> 8288	53358857×4	8888888548	382850004	49%850°00	• ========
1962 income: 0 - 22, 999 100 - 4, 999 15,000 - 7, 499 1000 - 19, 999 15,000 - 24, 999 15,000 - 24, 999 15,000 - 99, 999 100,000 and over	852888888 8588888 8578 8578 8578 8578 85	25552528°	~*578\$\$	•••-4~-8%	•••••	พุธธรรมพุฒ	222222 222222 222222 22222 22222 22222 2222	8883-68-4 8883-68-4	3224922	STSS487-4		

A 14-COMPOSITION OF DEBT, DECEMBER 31, 1962 (Continued)

3 2 • 2 18 13 3 11	5       5         13       7         220       20         23       20         24       7         27       27         20       27         20       20         21       13         22       20         23       17         24       20         25       17         26       19         27       20         28       19         29       19         20       19         21       13         22       19         23       19         24       19         27       20         28       19         29       19         20       19         21       19         22       19         23       19         24       19         25       19         26       19         27       19         28       19         29       19         20       19         20       19	2       2       16       11         6       6       6       4       15         6       6       6       13       18       9         10       10       13       18       15       9       8         11       13       18       16       13       18       15       9       16       11       9       16       11       9       16       11       16       11       16       11       16       11       16       11       16       11       16       11       16       11       17       16       11       16       11       17       16       11       17       16       11       17       16       11       16       16       16       16       11       16       16       16       16       16       16       16       16       16       16       16       16       16       17       16       17       16       17       16
28 9		887 - 522 • 55 ° 55 ° 55 ° 55 ° 55 ° 55 ° 55
Head retired	Size of wealth: \$1 - 999. \$1 000 - 4,999 \$1 000 - 9,999 \$20 000 - 99,999. \$20 000 - 99,999. \$200,000 - 199,999. \$200,000 and over	1962 income: 0 - \$2, 999 \$1, 000 - 4, 999 \$5, 000 - 4, 999 \$5, 000 - 14, 999 \$10, 000 - 14, 999 \$100, 000 - 99 - 999 \$25, 000 - 99 - 999 \$100, 000 and over

			Group characteristic	All units.	Size of wealth: \$1 - 999 \$1 000 - 9, 999. \$1,000 - 24, 999. \$20,000 - 199, 999. \$20,000 - 199, 999. \$200,000 - 199, 999. \$200,000 - 199, 999. \$200,000 - 199, 999.	1962 income: 0 - \$2,999 \$3,000 - 7,499 \$7,500 - 9,999 \$10,000 - 14,999 \$10,000 - 14,999 \$10,000 - 94,999 \$10,000 - 94,999 \$10,000 - 94,999 \$100,000 - 94,999	Age of head: Under 35. 3 - 44. 45 - 64. 55 - 64.	Age groups Head under 35	Size of wealth: \$1 - 999. \$1 000 - 9, 999. \$1 000 - 9, 999. \$20 000 - 99, 999. \$20 000 - 199, 999. \$200 000 - 199, 999. \$200 000 - 199, 999. \$200 000 - 199, 999.	1962 income: 0 - 32, 999 33, 000 - 4, 949 57, 500 - 9, 949 510, 000 - 24, 999 515, 000 - 24, 999 515, 000 - 24, 999 520, 000 - 99, 999
A 14-CO		Total	debt	3,834	54,62 54,62 54,518 54,518 6,139 54,518 54,518 54,571 54,571	228, 514 23, 821 574 5, 020 5, 000 5, 0000 5, 0000 5, 0000000000	<b>5</b> ,139 <b>5</b> ,481 <b>2</b> ,122 <b>1</b> ,323	4,139	6,776 6,776 6,777 6,777 11,512 11,512	634 634 7,403 8,832 9,605 9,609 9,609
DITISOAM			Own home	2,529	516 516 516 516 516 516 516 516 516 516	3,664	2,988 3,904 1,502 582	2,988	734 8,266 8,266 8,266 6,734 165 165 7,555 7,555	250 881 5,929 6,100 6,567
N OF DEI	De		All	531	4 × 2 × 2 × 2 × 2 × 4 × 2 × 2 × 2 × 2 ×	24 24 575 575 575 575 575 575 575 79 203 79 203	172 601 721 534	172	44 44 341 341 341 48 106 48 401 2,605	113 144 1,145 21,892 418
ST, DECE	Debt secured b	Investm	Stock	b. Mean 123	4 11 15 353 353 895 895 16,328	25,508 15,508 151	17 106 166 168 240	17	• • • • • • • • • • • • • • • • • • •	28 28 120 710
A 14-COMPOSITION OF DEBT, DECEMBER 31, 1962 (Continued)	by	Investment assets	Marketable securities other than stock	Mean amount (in dollars) of specified debts for all units in group 123 5 403 712 478 306	***************************************	2,092 (092	**4350	•	•••••	• • • • • • • • •
962 (Contin			Real estate	ollars) of sp 403	38 320 320 320 320 320 324 453 467	14 134 134 134 134 134 134 134 134 134 1	155 495 612 290 290	155	94 94 391 391 1,012 106 38,743	* 85 144 1,025 21,183 418
ue d)			ЧI	ecified debts 712	642 757 714 683 683 683 683 683 683 683 683 683 683	200 480 801 1,050 4,038 4,038 4,038 658	967 899 871 166	967	842 842 996 1,654 1,044 1920 876 876	384 796 796 1,028 1,671 1,671 1,416
	-	-	AII	for all unit 478	604 605 605 604 604 604 604 604 604 604 604 604 604	263 263 263 263 263 263 263 263 263 263	720 678 565 233	720	669 780 652 976 976 261 261	280 662 700 1,142 2,196 211 172
	Personal debt	Instalment debt	Auto- mobile	s in group 306	900 E 000 C 4 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	70 208 566 594 157 187	474 849 859 855 855	474	807 810 810 817 818 818 818 818 818 818 818 818 818	185 382 382 436 849 849 1949 211 72
		10	Other	[7]	178 178 178 178 178 178 178 178 178 178	208 208 208 208 208 208 208 208 208 208	247 235 205 89 61	247	2222 2222 2221 248 248 248	95 265 8478 8478
			Non- instabreut debt	5	92 197 197 197 291 291 294 218	73 233 191 233 4666 591 4(60 52]	2381 2381 2382 2382 2382 2382 2382 2382	247		104 134 134 138 138 138 138 112 112 112 112 112
		Debt on	lite insurance	3		22-(673 22-(673 22-(673	- 12 12 12 12 12 12 12 12 12 12 12 12 12 1	2	4% 4 4% 4	• • • • • • • • • • • • • • • • • • •

64	22 26 26 26 26 26 26 26 26 26 26 26 20 20 20 20 20 20 20 20 20 20 20 20 20	14 122 132 103 210 7,923 7,931	76	108 17 17 17 14 14 14 15 1,029	2, 778 58 64 778 193 570 570	41	- • • • • • • • • • • • • • • • • • • •	2,000 2,0000 2,000 2,000 2,000 2,0000 2,000 2,000 2,00
808	182 192 192 192 192 192 192 192 192 192 19	190 192 195 195 195 196 10,723 6(5 333	238	232 202 202 202 202 202 202 202 202 202	19 19 67 67 183 8, 681 183 9, 803	52	16 17 17 17 17 17 17 17 17 17 17 17 17 17	24 13 120 8 8 1,022 1,022 1,95 835 2,611
220	170 175 135 135 135 135 135 135 135 135 135 13	22001 2322001 28122323001 28123233001 28123233001 28123233001 281233333001 281233333001 281233333001 281233333001 28123333001 28123333001 28123333001 28123333001 28123333001 28123333001 28123333001 281233330001 281233330001 281233330001 281233330001 281233330001 281233330001 281233330001 2812333300000000000000000000000000000000	68	880 1480 151 151 152 153 153 153 153 153 153 153 153 153 153	26 26 27 27 27 27 27 27 27 27 27 27 27 27 27	61	214 • 59 28 29 24 24 24 25 24 26 26 26 26 26 26 26 26 26 26 26 26 26	14 • 512 15 • 512 14 • 512 14
401	257 257 476 518 518 518 1012 108 901	2116 2113 272 585 572 572 174 174	145	98 98 106 179 179 179 179 179 179	- 452 215 215 215 215 215 215 215 215 215 2	53	32582 <b>3</b>	• 77 88 185 184 184 184
622	427 457 770 657 654 1,473 1,157	216 2412 2412 242 242 268 268 264 264 264 264 264 264 264 264 264 264	233	24 150 195 195 195 195 195 195 195 195 195 195	97 365 365 267 265 273 273 124 153	114	22. <b>4</b> 4.255652	
930	616 879 966 873 964 964 924 1,438 14,438	407 565 791 791 791 171 164 171 164 333 6,333	471	196 196 194 386 398 302 302 15, 390	1116 5772 578 333 333 657 657 657 8, 807 9, 956	166	37 699 1667 1667 454 135 2,870	60 385 339 339 339 349 969 969 969
553	21 21 28 38 282 282 282 282 282 200 38,200	6 84 141 781 791 791 791 85 85 85 85 85	482	• • • • • • • • • • • • • • • • • • •	24 249 2490 2490 1,510 8,167 731 21,987	290		29 603 11 1, 718 5, 355
2	222 279 279	* 17 17 94	18	2,970	563 6, 161	r	••••	1,038 1,038
106	• 202 265 265 265 265 265 2,086 2,086 2,086	* * 150 150 10,505 22,591	168	210 210 210 210 210 270 270 270	• 45 416 165 1,662 5,806 5,735	240	37 210 465 465 23,080	23 210 2 5 5 214 5 ,214 5 7,744
661	23 88 88 842 846 846 846 846 847 94,827 95 95 695 695	6 84 791 2,396 2,396 34,053 34,053	668	+ + + 45 + 45 + 47 + 403 + 197 + 197	4 253 253 253 258 1,926 10,392 10,392 332 392 392 392 392 392 392 392 392	534	37 145 145 357 2,629 649 33,389	52 852 11 14 14 14 14 980 14 980 14 14 980 14 14 16 16 16 16 16 16 16 16 16 16 16 16 16
3,620	3,175 3,175 5,019 4,623 4,623 5,393 5,280 5,280	210 210 210 210 210 210 210 210 210 210	1,502	2,603 2,406 2,406 2,406 2,406 2,406 2,603	371 371 905 1,905 3,451 3,451 3,451 3,423 3,142 3,142 3,142	582	1, 264	217 217 2170 2170 2170 2170 2170 2170
5,303	29,594 29,594 29,594 29,594 29,594 29,594 29,594 29,594 29,594 29,594 29,594 20,594 20,594 20,594 20,594 20,594 20,594 20,594 20,595 20	1,046 1,925 1,925 1,751 1,751 1,751 1,36,337 1,36,374 1,36,574	2,717	2, 469 1, 522 66, 491 66, 491 66, 491	493 2,1996 3,1996 6,098 4,571 26,309 26,309 26,309 2884 8884 88284	. 1, 323	75 75 385 385 385 385 385 385 385 385 385 38	2,813 2,819 2,818 2,818 2,818 2,818 2,818 2,618 2,618 2,618
Head 35 – 54.	Size of wealth: \$1 - 999. \$1 - 000 - 4, 999. \$5, 000 - 24, 999. \$5, 000 - 24, 999. \$50, 000 - 24, 999. \$50, 000 - 99, 999. \$500, 000 - 199, 999. \$500, 000 and over.	1962 income: 0 - \$2,999 13,000 - 7,499 57,500 - 9,999 10,000 - 14,999 \$15,000 - 24,999 \$15,000 - 49,999 \$25,000 - 49,999 \$20,000 and over	Head 55 – 64	Size of wealth: \$1 - 999. \$1,000 - 4,999. \$1,000 - 24,999. \$20,000 - 24,999. \$200,000 - 199,999. \$200,000 - 499,999. \$200,000 and over.	1962 income: 0 = 52, 999 35, 000 = 7, 499 55, 000 = 7, 499 510, 000 = 24, 999 515, 000 = 24, 999 515, 000 = 24, 999 515, 000 = 49, 999 510, 000 and over	Head 65 and over	Size of wealth: \$1 000 - 999. \$1,000 - 24,999. \$1,000 - 24,999. \$10,000 - 24,999. \$10,000 - 99,999. \$100,000 - 199,999. \$100,000 and over.	1962 income: 0 - 12, 999 100 - 1499 1000 - 1499 110,000 - 14,999 110,000 - 14,999 1100,000 - 99, 999 1100,000 and over

	A 14-C0	MPOSITIO	N OF DE	at, decen	A 14-COMPOSITION OF DEBT, DECEMBER 31, 1962 (Continued)	62 (Continu	(pər					
			Det	Debt secured by	y			<u>م</u>	Personal debt			
	Total			Investme	Investment assets			al l	Instalment debi	-		Debt on
Group characteristic	debt	Own home	ЛІ	Stock	Marketable securities other than stock	Real estate	АЛ	AII	Auto- mobile	Other	Non- instalment debt	insurance
Employment status groups				b. Mean	Mean amount (in dollars) of specified debts for all units in group	ollars) of sp	ecified debts	for all units	s in group			
Head self-employed	8,214	4,339	2,219	405	62	1,785	1,397	549	374	175	848	259
Size of wealth: 11 - 999 131 - 999 151 000 - 4 999 151 000 - 24, 999 150 000 - 24, 999 150 000 - 199, 999 1500, 000 - 199, 999 1500, 000 - and over	300 300 56,880 66,880 66,880 66,319 75,019	2, 152 4, 778 4, 778 5, 9645 5, 9645 5, 967 5, 967	1,126 727 1,131 1,131 1,832 9,059 54,581	267 267 346 586 548 11,520	26 26 1,151	+ 1,119 727 7127 758 1,247 8,073 41,910	305 305 803 803 885 884 584 584 584 584 584 584 584 13,696	244 561 558 759 117 255 255 255 255 255 255 255 255 255 25	27 27 291 388 388 270 883 833 833	222 2286 224 224 224 224 22 22 22 22 22 22 22 22	583 583 583 583 583 583 561 561 561	• + + + + + + + + + + + + + + + + + + +
1962 income: 0 - 32, 999 15, 000 - 4, 999 15, 000 - 1, 499 15, 000 - 14, 999 151, 000 - 24, 999 151, 000 - 24, 999 150, 000 - 99, 999	2,200 2,958 2,958 5,918 6,918 33,059 43,345 43,345 43,345 43,345	23,201 26,201 26,014 26,014 23,001 23,401 23,401 23,401 23,401 23,401 23,401 23,401 23,401 23,401 23,401 23,401 23,401 24,400000000000000000000000000000000000	137 270 270 270 1,675 1,675 1,675 264 264 36,072 36,072	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	221 271 1.107	137 270 270 642 642 1272 11,272 11,492 18,124 29,525	399 399 290 290 1,139 1,139 1,139 1,822 1,811 1,820	106 106 106 106 106 106 106 106 106 106	178 118 118 705 705 705 705 705 705 705 705 705 705	1335 120 120 120 120 120 120 120 120 120 120	67 67 75 75 75 75 75 75 75 75 75 75 75 75 75	21-1-1-1-2-2-3 
Head employed by others.	4,286	3,062	375	4	2	90£	800	602	389	213	861	50
Size of wealth: \$1 - 999 \$1 - 909 - 999 \$1 000 - 24, 999 \$10,000 - 24, 999 \$10,000 - 29, 999 \$100,000 - 199, 999 \$100,000 and over	25,300 25,707 25	583 2586 2755 2755 2755 2755 2755 2755 283 2755 283	50 50 511 511 50 50 50 50 50 50 50 50 50 50 50 50 50	• 152 162 162 1069 1069 1069 1069	1, 153	• 84 386 386 23655 5350 5,077 5,077	750 941 793 688 637 637 537 537 537 537 537 537 537 537 537 5	584 584 681 681 632 453 314 276 1,537	357 420 418 385 385 330 204 1,193	2222 2222 2222 2222 222 252 252 252 252	166 201 201 201 201 201 201 201 201 201 201	2, 244 2, 244 2, 244 2, 244 2, 244 2, 284 2,
1962 income: 0 - 72 999 10 - 72 999 55 000 - 1 499 57 500 - 24 999 50 000 - 14 999 50 000 - 94 999 52 000 - 94 999 51 000 - 99 999 51 000 - 94 999 51 000 - 95 995 51 000 - 51 000 - 51 000 51 000 51 000 - 51 000 51 0000 51 0000 51 0000 51 000 51 000 51 000 51 0000	652 64,012 64,012 64,012 667 11,096 20,151 28,355 123,228	0882 0827 0827 0881 0881 0881 0881 0881 0881 0881 088	44 42 590 575 775 6,752 6,752 89,115	2,891 10,966 70,966	2,706 2,315	44 75 576 571 505 1505 16 1505 16 180	286 587 587 814 1,060 1,060 3,500 3,500 2,970 2,970		268 268 298 298 237 237 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	2222 2222 2222 2222 2222 222 222 222 2	102 107 107 197 197 204 380 2089 17,695	5 744 69 10 10 10 10 10 10 10 10 10 10 10 10 10

Head retired	1,101	502	440	268	•	172	133	94	29	65	66	26
Size of wealth: \$1 - 999. \$1,000 - 4,999. \$5,000 - 24,999. \$25,000 - 99,999. \$200,000 - 199,999. \$200,000 and over.	84 1720 5,313 5,313 3,361 58,739	* 762 762 1,681 2,554 2,554	48 4 4,907 57,138	48 48 599 836 836 57,138	••••	* * * 0,1 90 • • • •	35 96 148 222 537 537 537 1,522	55 9 8 8 8 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	58 • 9258 • • •	+ <u>258655</u>	20 35 54 54 54 54 54 54 54 56 8 8 56 8 8 1,522	139 • • • 1 39 • • • 7 39
1962 income:         0 - 32,999         1000 - 49,99         1000 - 7,499         11,000 - 14,999         125,000 - 14,999         125,000 - 94,999         125,000 - 94,999         120,000 - 94,999         121,000 - 94,999         121,000 - 94,999         121,000 - 94,999         121,000 - 94,999         121,000 - 94,999         121,000 - 94,999	1, 265 1, 790 2, 589 1, 965 1, 965 408 499, 132	2551 2551 2592 2,396 2,396 141 110	1,121 1,121 25 * *	28 319 * * *	• • • • • • • • • •	201 25 25	68 76 546 546 546 7 1.224 1.224 6,663	39 66 66 65 731 823 823 823 823	- - - - - - - - - - - - - - - - - - -	% 100 80 80 80 80 80 80 80 80 80 80 80 80 8	28 28 14 14 10 10 10 10 10 10 10 10 10 10 10 10 10	198 198 186 186 5,338 5,338

A 15LIQUID ASSETS OF PERSONAL DEBT GROUPS, DECEMBER 31, 1962 (Percentage distribution of consumer units)         Group characteristic       All uaits       2cro       51- 199       5200- 499       51,000- 1,999       52         All units       100       21       18       12       10       52         Size of personal debt:       100       21       8       9       1       9	IID ASSET (I AII UAII 100	S OF PER Percentage d Zero 21	SONAL DI istribution o [99] 81– 18 8	TTS OF PERSONAL DEBT GROUPS, L (Percentage distribution of consumer units) (Percentage distribution of consumer units) (Percentage distribution of some zero 51 - 51 - 5 21 - 18 - 12 - 1 21 - 21 - 21 - 21 - 21 - 21 -	PS, DECEI units) 5508- 999 12	MBER 31, 1 81,000- 1,999		- 000 999 6	\$10,000 and over 7	Menno: Menno: number of sample 2,557
<b>Si</b> - 199. <b>St</b> - 99. <b>St</b> - 99. <b>St</b> - 99. <b>Si</b> - 000 and over. <b>Income groups</b> <b>Jec of personal debt:</b> <b>Zero</b> - 499. <b>St</b> - 400. <b>St</b> -	88888 <u>8</u> 88888	122222 4 F.S.S.S.S.	28565 <u>4</u> 23526°	°2⊡~~∞ ∞ <u>−~</u> 22		<u>, 26207</u> 4 28000	≊Ξ≎∞ΞΞ ō <u>4</u> ∾4••		<u>⊽</u> −u4−4 v ≎••∞	
<b>\$2,000</b> and over. 1962 income <b>\$3,000</b> - 4, 999 Size of personal debt: 2 ero \$1 - 199 \$200 - 999 \$100 - 1, 999 \$1,000 - 1, 999 \$2,000 and over.	8 888888	8 <sup>8</sup> 33355 8 2	33210 22 34	25-9 <b>5</b> 89 5	38 30 m814 0 88	ం ∞ ∞ య ా ల హుత	.• ∞ <u>4</u> -00/04	or on <u>−</u> urrro	•• • <u>-</u> mvm••	5, 4 <u>, 4</u> 8,49%,5
1962 income 55,000 - 7,499 Size of personal debt: Zero 199 510 - 499 5200 - 999 51,000 - 1,999. 52,000 and over.	8 888888	10 12 12 14 12 12 12 12 14 12 12 12 12 12 14	2 ° 212884	6521839 6521839 6521839	4 2482.00	∞ —∞4∞∞v	1 70°004	φ <u>∃</u> 44ω∞υ	v <u>m</u> e • v • •	64 85 85 85 85 85 85 85 85 85 85 85 85 85
1962 income \$7, 500 - 9, 999 Size of personal debt: Zi = 199 Sizon - 499 Sizon - 999 Si = 0, 999 Si = 0, 999	8 888888	4 • •• • • • • • • • • • • • • • • • •	33788688 5 372868 5 372868 5	023355 °	s 490 202	2 2382 2	5 2882545	r Cranta	c 2+−v+4	565582 <u>4</u>

1,055 655 34 88 88 88 88 88 88 88 88 88 88 88 88 88	450 115 640 74 74 72	1, 122 469 81 116 129 134 193	8 8 <u>6</u> 22844	64 050 88 88 88
8 204860	• -••-•	4 2010 <b>4-</b> 0		ວ <u>∞</u> ••⊽ຕ≋
= 54w04r		o 00-400	0 E00WLL	0 2-m•2m
4 4442 8622 8622 8622 8622	<ul> <li>2 ≤ 0 ≤ 4 ≠</li> </ul>	622 55 652 6 652 55 75 75 75 75 75 75 75 75 75 75 75 75 7	30 12 1388 1388 1388 1388 1388 1388 1388 13	ō 580.4.
5 7829966	o 40ww04	2200022 220022	8000 <sup>7</sup> 80	299 <u>55</u> 66 7
1338416 E	<u> 755528</u>	2 22222 <u>2</u>	8 20022 8	1 0°4 <b>8-</b> •
3292¢~ I	7 029725	4 8 240 2005 1200 21	9 98922 <u>7</u>	∞ ∞ <u>4</u> ⊷•••
°5110-7 7	8 <b>1</b> 2238	5 23849	823°=57 4	0 378 378 171 • 9
₼ <b>Ო<b>♦ ♦ № Ო</b></b>	5 848535 5	<u> 7888</u> 202		<b>5558</b> 25 5
3 383388	8 888888	8 888888	8 383388	8 888888
1962 income \$10,000 and over Size of personal debt: Zero. 2 1 - 199 \$200 - 499 \$1,000 - 1,99 \$200 - 199 \$200 - 01 - 995 \$200 - 00 - 1,995	Age groups Head under 35 Size of personal debt: Zero 2 1 99. \$200 - 999. \$1,000 - 1,999. \$2,000 and over	Head 15 - 54. Size of personal debt: Zero S 200 - 499. \$200 - 499. \$200 - 1,999. \$2,000 and over	Head 55 - 64 Size of personal debt: Zero. 51 - 199. 5200 - 499. 5200 - 499. 5200 and over.	Head 65 and over Size of personal debt: Zero. 199. 5200 – 499. 51,000 and over.

A 16 - DISTRIBUTION OF WEALTH, DECEMBER 31, 1962

(Percentage of total dollars of equity in specified assets held by groups of consumer units)

	Miscel-	455615	001	••••==================================	-00044-046	1 <u>258</u>
		Business not managed by unit	100	•••••	• 58896666	~~~~ <b>4</b> 5
		Real estate	90	* * * = 9288225	<u> 190038548</u> 00	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
d assets	nt assets	Mortgage	100	•••••••••	• 229203400	~ <u>4588</u>
Portfolio of liquid and investment assets	Investment assets	Marketable securities other than stock	100	· · · · - 4vouur	<ul> <li>∞</li></ul>	-~~588
of liquid ar		Publicly traded stock	9	•••• <u>-w</u> c4044	ww4∞ <u>-c386</u>	485ء م
Portfolic		ЧI	901	••••	48982555 <u>5</u> 5	~9758 9972°
		Liquid assets	100	• • - ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	• 2222380240	5 20 35 35
		АП	100	•••••============	-×36447520	~=20 <b>%</b>
·	Business, profession	(farm and nonfarm)	901	27778860	- <u>5</u> ~5~5~5~6~	4 02 20 4 30 28 0
	Auto-	mobile	001	-+ vzr8554wd	+ <sup>22221</sup> 4-+	25332
	Омп	home	100	• • • • • • • • • • • • • • • • • • • •	• 202082204-	23 23 23 23
	Total	wealth	001	••••••	-002440200	88315
	Crown observation of		All units.	Size of wealth: Negative Zero. 51 - 999. 51 - 999. 53 000 - 24 .999 53 000 - 24 .999 53 000 - 29 .999 5300,000 - 199 .999 5300,000 - 199 .999 5200,000 - 199 .999 5200,000 - 199 .999	1962 incente: Negative: 0 - 73, 1995 5, 000 - 7, 4995 55, 000 - 24, 9995 57, 500 - 24, 9995 510, 000 - 24, 9995 510, 000 - 24, 9995 5100, 0000 and over	Age of head: Under 35 + 54 + 54 - 54 - 54 - 53 - 64 - 65 - 64

## Debt on life insurance 3 Non-instalment 3 Other 3 Personal debt Instalment Auto-mobile 1 3 ΝR 901 ЧI 8 Real estate 3 Investment assets Stock Debt secured by 3 ٩I <u>8</u> Own home 8 į Total debt 3 All units..... Group characteristic

(Percentage of total dollars of specified debts owed by groups of consumer units)

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Size of wealth: Negative 2600 1 - 999 51,000 - 9,999 53,000 - 9,999

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282.084	• 0-044990~	48885
₽90w04	- <u>,                                   </u>	22 <u>8</u> 84
\$r**	NNN <u>−</u> NNN <u>−</u> NNN <u>−</u> ++	C 273 1875 1975
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10 m ci + +		28404
Чатани	- 20402000+	0.98 8 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
8955492 2014	+ - x - 19779 20	22 82 81 82 81 82 82 82 82 82 82 82 82 82 82 82 82 82
€7 <u>5</u> 253	• 000-525m-	378883 378883
58 <sup>6</sup> 21852	• 6 7 8 7 6 9 - •	23 23 23 23 23 23
83544.	- 4 % 4 C ( - 4 - •	26 32 4
27 12 5 3 3 7	- * * * * * * * * * * * * * * * * * * *	230 133 6
<b>\$10</b> ,000 - 24,999 <b>\$25,000 - 39,999</b> <b>\$30,000 - 99,999</b> <b>\$100,000 - 499,999</b> <b>\$200,000 - 499,999</b> <b>\$200,000 and over</b> .	1962 income: Negative 0 - 82, 999 15, 000 - 1, 999 17, 000 - 1, 999 17, 000 - 14, 999 17, 000 - 14, 999 15, 000 - 14, 999 15, 000 - 19, 999 1100, 000 and over	Age of head: Under 35. 35 - 44 55 - 54 55 and over.

## A 18-DIVERSITY OF WEALTH, DECEMBER 31, 1962 (Percentage distribution of consumer main)

		None of the four asset types	=	g-•••••	<u> २</u> २००० • • • •	¥2=3=
	Other	contoina- tions of the four asset types	-	<u></u>	いしいりょうちょう	C⊡     C□     C□     S
		four asset types	_ د	, <b>.</b> ua-26444	-04025828	こうておう
	Homes, liquid assets, and	Invest- ment assets	17	• ~C2%24~~	04988899949 6998889949	253 <sup>6</sup> «
	Hor liquid ass	Business, profession (farm or nonfarm)	4	* W4/0014	U4464NMM+	(4 <b>.4</b> K) K) M
units)	Liquid assets	And invest- nicnt assets	9	<u>ఛ</u> రిజుగచ్ <b>న</b> ంట	<b>よとしての304</b>	r:04:5N
of consumer	Liquid	Only	8	<u></u>	<u> </u>	×20°×3
(Percentage distribution of consumer units)	Homes	And liquid assets	24	48440-*.**	• • 72833204	28 28 28
Percentage	он	Only	9	• • • • • • • <del>•</del> • • • •		242FQ
		All units	100	<u>88888888</u>	88888888888	88888
	-	Group characteristic	All units.	Size of wealth: 1 - 999 1 - 999 1000 - 4, 999 10,000 - 24, 999 10,000 - 49, 999 100,000 - 99, 999 100,000 - 499, 999 100,000 - 499, 999 100,000 and over	1962 income: 0 - 82, 999 13, 000 - 4, 999 14, 000 - 17, 499 110, 000 - 14, 999 110, 000 - 14, 999 111, 000 - 24, 999 111, 000 - 29, 999 111, 000 - 99, 999 110, 000 and over	Age of head: Under 33. 35 - 54. 55 - 64. 55 and over.

								I iquid as	but speed					
		Grou	Group characteristic	ste		All units	Liquid assets only	Marketable securities	Invest asso other marke	All three types	Investment assets only			
	All units.	••••••••••••••••••••••••••••••••••••••	•	•		100	19	=	16	2	-			
	82200,000 8220,000 8220,000 8220,000 82200,000 8200,000 8000,000 8000,000 8000,0000000000	11 - 999 11, 000 - 4, 999 15, 000 - 24, 999 150, 000 - 49, 999 150, 000 - 499, 999 100, 000 - 199, 999 100, 000 - 499, 999 100, 000 - 499, 999 100, 000 - 409, 999 100, 000 - 400, 990 100, 000 - 400, 999 100,				8888888888	988888 408889 - 4 -		USC0202500					
	1962 ince 0 - 52, 53,000 515,000 515,000 515,000 515,000 515,000 510,000 510,000	99 99 999 999 999				333333388	~~	5 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -	222222000		0-0+0+-+			
	Age of head: Under 35 35 - 44 45 - 54 55 - 64 65 and over.	Age of head: Juder 35 35 - 44 45 - 54 55 - 64 65 and over.				22283	73 54 51 61	1 <u>95485</u>	<u>28824</u>	8 <i>പം</i> ലാം	•			
			A 20 – I (Per	A 20 - DIVERSITY OF LIQUID ASSETS, DECEMBER 31, 1962 (Percentage distribution of consumer units having liquid assets)	OF LIQU bution of c	ID ASSET	S, DECEA	dBER 31, liquid assets	1962 .)	- - -				
Group characteristic	AII	Checking		Savings and bon	U.S.	Chect	Checking accounts and	nts and	Bank	Checkir bank savi	Checking accounts, bank savings accounts,	Checking accounts		Othe
	units	accounts only	accounts only	shares only	savings bonds only	Bank savings accounts	Savings and loan shares	U.S. savings bonds		Saving and for shares	U.S. bonds	savings and loan shares, and U.S. sav- ings bonds	All four types	liquid asset types or combi- nations
All units	001	51	9	4	. (1	=	•	3	- 4	_	-		-	-
<b>S1</b> - 009 - 4, 999 - 51 - 600 - 4, 999 - 51 - 600 - 9, 999 - 51 - 600 - 24, 999 - 51 - 600 - 24, 999 - 51 - 600 - 24, 999 - 51 - 600 - 54, 999 -	<u>3333</u>	4222	51 5 4	4000		222×	ы <i>ы</i> м ж	410:	ल स दा		<u>তন</u> হ	•	•	• • •

0 • m •	<b>よいりゅうーッー・</b>	うゅうひゅ	1						
22529	-00074800	<b>ラファマタ</b>	•	Memo:	units with marketable securities	1	~ 9 4 6 8 9 6 6 9 6 9 6 9 6 9 6 9 6 9 9 9 9 9	22200080 2000080-28 80-28008	12 23 13 14
44 <u>0</u> ~0	こううやアキアここ	44V.4m		Marketable	securities other than stock	•	• 2010 - COMP	20 m 41 20 m 71 w M 4	~~~~
4 8 1 2 8 1 4 1 2 8 1 4	1358355Ee «	3=00%		IIA	3	-	•••••	* * * m* ~~Nwei	• • • • m
2008L	-0-4-54	0mpm4		Stock, U.S. Govr and	corporate or foreign govt.	.	* * * * * 40	* * * * * ~ ~ ~ ~ ~ ~ ~ ~ ~	•••
***	<b>4レN4ー+ + * *</b>	~4 <b>4</b> ~4	1, 1962 cs)	Stock, e and local govt., and	Corporate or foreign govt.	•	• • • • • • • • - 0	••••••	••••
454%	40220223	<b>200000</b>	EMBER 3 ble securiti	State and an	U.S. Govt.	.	*******	* • • • • ~ 4	• • • • •
20000	¢∾4≈రల∃4⊎	యా లా లా లా లా రా	ITIES, DEC ving marketa		Corporate or foreign govt.	~	• -54∞c-7x	<u>శలారశంచేంల</u>	r440u
99988 8	2222228992	52524	LE SECUR mer units ha	Stock and	State and local govt.	-	***** n~m <u>a</u>	4• -• • -~ <u>-</u> ~00	• • • • • •
	400-0* • <del>0</del>	- <b>1</b> - <b>1</b>	ARKETAB n of consu		U.S. Govt.	-	* • (I* (I-D-4	• ~000	* (1 * Mm
0 <b>4</b> ≉ ∗ ∗	⇒ <b>≉</b> ₩NN <b>-</b> +++	0.01020	A 21-DIVERSITY OF MARKETABLE SECURITIES, DECEMBER 31, 1962 (Percentage distribution of consumer units having marketable securities)	toot.	vino	84	068288594 068288594	28888888888888888888888888888888888888	834888 84
₩# m+ +	<u>5700000</u>	∞2.0∞4	I DIVER: (Percenta	Ĩ	units stinu	901	<u>8888888888888888888888888888888888888</u>	<u>8888888888888888888888888888888888888</u>	33888
22828	<b>2°202175</b> 32	598 298 299 299 299 299 299 299 299 299 2	A 2						
<u>88888</u>	<u>3338388888</u>	38838			ristic				
<b>\$</b> 25,000 - 49,999 <b>\$</b> 50,000 - 99,999 <b>\$</b> 100,000 - 199,999 <b>\$</b> 100,000 - 499,999 <b>\$</b> 200,000 and over	1921 Income: 1922 Income: 13,000 - 4,999 14,999 17,500 - 9,999 10,000 - 14,999 15,000 - 24,999 15,000 - 49,999 100,000 and over	Age of head: Under 35 35 - 44 45 - 54 55 - 64 63 and over			Group characteristic	All units	Size of wealth: 51 - 949: 51 - 949: 51 (000 - 4, 949: 52 (000 - 49, 949: 520 (000 - 499; 949: 5200, 000 - 499; 949: 5200, 000 - 499; 949: 5200, 000 - and over.	1962 incume: 0 - 52, 999, 19.000 - 4, 999, 19.000 - 4, 999, 19.000 - 14, 999, 110, 000 - 24, 999, 110, 000 - 99, 999, 250, 000 - 99, 999, 250, 000 - 99, 999, 2100, 000 and over.	Age of head: Under 35 Norder 35 S - 54 55 - 64 55 and over

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	đ)	(Percentage dist	stribution of consumer units)	t consume	r units)						(Perce	ntage distri	ibution of c	(Percentage distribution of consumer units)	(sti	
		No equity		Some e	quity in lic	in and in	Some equity in liquid and investment assets	tssets					Som	Some liquid assets	s	
Group characteristic	All units	In liquid or invest- ment assets	Under 10 per cent	10-29	30-49	50-69	70-89	90 and over	Wealth negative <sup>1</sup>	All units	liquid assets	Under 10 per cent	10-29	30 49	50 and over	Wealth
All units	01	20	22	17	51	6	9	=		100	21	34	20	æ	4	-
Size of wealth: \$1 - 999: \$1,000 - 4,999 \$5,000 - 9,999 \$10,000 - 9,999 \$20,000 - 99,999 \$200,000 - 199,999 \$200,000 - 499,999 \$200,000 - 499,999 \$200,000 - 499,999	338383388	•-••25°	266553%23	282222228	6 4 7 8 8 0 1 6 6 6 7 7 8 8 0 9 7 7 8 9 7 7 9 7 7 9 7 7 9 7 7 9 7 7 7 7	0800 <u>800</u> 800	0944-17440 0944-17441	80.457.45 80.857.457.65	• • • • • • • • •	3333333383	84774444• **	2244442428	4008888885	≥≥≥ <u>=२</u> 0°-4	8857 2007 200-4	* * * * * * * * *
1962 income: 0 - 72,999 10 - 4,999 57,000 - 7,499 57,500 - 9,999 515,000 - 24,999 515,000 - 24,999 5100,000 - 9,999 5100,000 - 9,999 5100,000 - 9,999	83888888888	4224~+++-	288824050	6 2 1 2 3 2 2 3 2 2 7 4 7 4 7 4 7 4 7 4 7 4 7 4 7 4 7 4	∘==52 <b>44</b> 83	2802-5855 280-5555 280-5855 280-5855 280-58555 280-58555 280-58555 280-58555 280-58555 280-58555 280-58555 280-58555 280-58555 280-58555 280-58555 280-58555 280-585555 280-585555 280-585555 280-585555 280-5855555 280-5855555 280-5855555 280-585555555555555555555555555555555555	89855×4660	<u> </u>	* (1 • • • • •	338338888	40- 40 <b>444*-*</b> -	2894444823	**************************************	Lasg <u>g</u> Lo-0	<u>**000000</u> 0*	• ( •••••
Age of head: Under 35. 5 - 44. 55 - 64. 53 - 64. 53 - 64. 53 - 64.	33838	22 201 201 201 201 201 201 201 201 201 2	24 30 17 17	20 18 14 19 14		* ~ 0 6 0 1	Q4N2X	<u>52255</u>	~~~***	88888	2222 2222 2222	5448.03 84480138	12310 1231 1231 1231 1231	52912	20002	~-***
<ul> <li>Includes I case of negative equity in liquid and investme</li> <li>A 24-EQUITY IN</li> </ul>	iy in liquid A 24—E	i liquid and investm A 24—EQUITY IN		Y TRADI J	ED STOCI NVESTMI stribution c	K AS A 1 ENT ASS	nt assets. PUBLICLY TRADED STOCK AS A PERCENTAGE OF EQUITY IN PORTFOLIO OF LIQUID AND INVESTMENT ASSETS, DECEMBER 31, 1962 (Percentage distribution of consumer units having liquid or investment assets)	AGE OF F EMBER 3. ving liquid	QUITY IN 1, 1962 or investme	N PORTFC Int assets)	JLIO OF	v diuđu	Q		1	I
							Ŷ		Some	Some equity in stock	och					
		Group	p characteristic	stic		All units	equity in stock	Under 20 per cent	r 20.49	 8	 	80 and over ne	t.quity in stock negative			
	All units					100	80	Ŷ	Ŷ	4	-	4	.			
S	Size of wealth: 51 - 999. 51,000 - 4,999.	h: ,999		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	333		+ ci.	- 01	-00		- 00	•••			

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		ICOME,		Income negative or zero	•	* * * * ni* * * *	•••••	••••-
		F 1962 IN its)	de b1	50 and over	ri.	ninim nin, e ni e e	n.u.u.−-++++	<b>4</b> 00-0
		AENT DEBT AS A PERCENTAGE OF 1962 INCOME, DECEMBER 31, 1962 (Percentage distribution of consumer units)	: instalment debt	30-49	\$	×20400-+0	42224	*r@m= ;
•-•••	• • • • •	LS A PERC EMBER 31, ribution of c	Some	10-29	51	+-7\$08 *-7\$	***************	5281.9
NUT298 004258453	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	IT DEBT A DECH ventage dist		Under 10 per cent	22	9888=p	-0222220-	28897 2
S2857468	114¢0m	26	;	No instalment debt	51	SE440778888	7446488866 7446488866	80858 86858
<u>588714 waxadaa8</u> 9a	40000	A 26II		All units	001	888883888	3333333333	33338
227227 4mmrs2m8E	44200			Income negative or zero	•	* * * * 1/* * 4*	•••••	••-•-
512480 <b>8</b> 888 53356	88 83 87 75 80 80 80 80 80 80 80 80 80 80 80 80 80			100 and over	£I	* 233335 * *	90°××04°0	-2528
<u>38888</u> <u>388888888</u>	38888	COME,	Some liquid assets	50-99	7	-22022495	4012288404 6112288408	00000
		DF 1962 IN units)	Some liq	30-49	7	- 95 I I 8 7 8 I I	4 <i>~~</i> 282853	400%0
		CENTAGE OF 1962 INCOME 31, 1962 1 of consumer units)		10-29	61	222888225	5482848 <b>4</b> 8	4 2 2 4 3 4 1 4
99 999 6999 699 89		~~~ ~		Under 10 per cent	32	8645452 8645272858	48 <b>88</b> 882854	2462 <b>84</b>
99999999999999999999999999999999999999	Age of head: Under 35 35 - 44 45 - 54 55 - 64 65 and over	D ASSETS AS A PEI DECEMBEI (Percentage distributio		iquid assets	21	84724 <i>w</i> 4* <i>w</i> *	40 <u>-</u> ++-+	22222
235,000 - 550,000 - 550,000 - 5200,000 - 5200,000 - 53,000 - 51,000 - 51,000 - 51,000 - 51,000 - 51,000 - 510,000 - 510,000 - 510,000 -	Age of Unde 35 - ( 55 - ( 65 an)	A 25—LIQUID ASSETS AS A PE DECEMBE (Percentage distributio		All units	001	<u> 888888888888888888888888888888888888</u>	8888888888	88888
		A 2		Group characteristic	All units.	Size of wealth: \$1,000 - 9,99; \$1,000 - 9,999; \$5,000 - 9,999; \$25,000 - 49,999; \$26,000 - 49,999; \$20,000 - 49,999; \$20,000 - 499,999; \$200,000 and over.	1962 income: 0 - 23, 399 13, 000 - 4, 999 53, 000 - 1, 499 510 000 - 14, 999 515, 000 - 24, 999 515, 000 - 24, 999 515, 000 - 24, 999 525, 000 - 99, 999 520, 000 and over	Age of head: Under 35 3 - 44 55 - 54 55 - 64 55 and over

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Group characteristic	All units	Maximum current cash return	Safe, steady return	Growth of capital through apprecia- tion	Safety of capital	Liquidity or market- ability	Minimiz- ing income taxes	Other	Memo: units mentioning investment objective Percentage in sample	to: ntioning objective Number in sample
All units.	001	12	66	30	10	_	2	5	22	1,092
Size of wealth: \$1 - 999 \$1,000 - 9,999. \$5,000 - 9,999. \$50,000 - 99,999. \$50,000 - 99,999. \$200,000 - 499,999. \$200,000 - 490,999. \$200,000 - 490,000. \$200,000 - 4	3388888888	• 32579385	9235 <b>514</b> 242	222233327 862228643	858-72641	* * * 0~00	• • 0m• • 0	* 00000-* -		233 233 233 233 233 233 233 233 233 233
1962 income: 0 - \$2,999 \$1,000 - 4,999 \$5,000 - 7,499 \$7,500 - 9,999 \$10,000 - 14,999 \$10,000 - 24,999 \$10,000 - 94,999 \$100,000 - 99,999 \$100,000 - 94,999 \$100,000 - 94,999	888888888888888888888888888888888888888	2552258585	2585388388	838888688	<u></u>	4+++00044-	• लखल <b>-</b> • लंग			42 50 1100 1114 1125 1125 1125 1125 1125 1125 1125
ue of head: 3. Under 35 45 - 54 45 - 54 55 - 64	33388		88448	44 88 15 16	<u>5~~</u> ~5	* *	~~~·!+	x4rvw	28288	206 206 201 200

A 27-CHIEF INVESTMENT OBJECTIVE, DECEMBER 31, 1962

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A 28 --INVESTMENT OBJECTIVES, DECEMBER 31, 1962

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Group characteristic	Maximum current cash return	Safé, steady return	Growth of capital through apprecia- tion	Safety of capital	Liquidity or market- ability	Minimizing income taxes	Other .
All units.	ñ	56	50	45	15	c	×
Size of wealth: \$1 - 000. \$1 000 - 2, 000. \$2 000 - 2, 000. \$20 000 - 24 000. \$20 000 - 100.000. \$20 000 - 100.000.000. \$20 000 - 100.000.000.000. \$20 000 - 100.000.000.000.000.000.000.000.000.000	* 286937468	9E2803234	3442284428 3442884428	SS114888888	2×3545882×	• SUISPS4×4	• x 2 0 0 - 1 -
962 income: 10 - 52 yeyy, 1000 - 4, yeyy, 55 000 - 7, 499, 57 500 - 24, 999, 510 (000 - 14, 999, 515 (000 - 24, 999, 525 (000 - 9, 979), 531 (000 - 9, 978), 531 (000 -	NU&45128°	858223835	4224253529 4224223529	28%494886	T3x7828933		ww.5=vww
Age of head: Under 35. 35 44. 45 54. 55 64. 53 and over	22N2S	94232	22255	94424	23825	<u>0</u> 54×+	<u> - 7 % %</u>

mentioning specified objective -- consumer units grouped by various characteristics<sup>1</sup>)

A 29---ASSETS ASSOCIATED WITH INVESTMENT OBJECTIVES, DECEMBER 31, 1962 (Percentage distribution of consumer units mentioning succidied objections)

Cash Securities		Cash		Securities		Invest-		Z	W
Investment objective	All units	and savings accounts	Stock	Other than stock	Not specified	ment real estate	Other assets	asset men- fioned	number of units in sample
Units mentioning maximum current cash return	001	و	49	•	~	27	-	ģ	1
Units mentioning liquidity, ready availability, or marketability	001	50	4	12	~	12	6	s s	न
Units mentioning minimizing income taxes	001	ۍ 	74	14	•	96	5	2	151
Units mentioning safe, steady return	<u>9</u>	Ξ	66	Ξ	4	81	=	Ś	
Size of wealth. \$1 - 049. \$1,000 - 4,999. \$5,000 - 9,999. \$5,000 - 99,999. \$50,000 - 199,999. \$10,000 - 199,999. \$200,000 and over	33333888888	• ====================================	%GC%%£45%%	ી• <u>대</u> =진호교∞호	* * * 4 ~ ~ ~ ~ ~ ~	• 28468-65	• 28262282	• • <u>4</u> r • x42-	
1962 income: 0 = 5, 1999 1000 = 7, 4999 55, 000 = 9, 999 510, 000 = 24, 999 510, 000 = 24, 999 515, 000 = 24, 999 510, 000 and over.	<u>8888888888</u>	• ∞ <u>∞</u> ≎⊂∞∹∩•	=2234284124	200××2558	บี4-๙+ ๙๐฿๑	2236445044	~540-886-	- <u>7</u> ¢∞¢•4	
Age of head: Under 33. 10 44 45 - 54 45 - 54 65 and over	322228	8 4 <u>16 5</u>	¥44888	おっちてい	400	89985	<u>48=0</u> 0	• r	202820 258202
Units mentioning growth of capital through appreciation in value	00	-	<u>~</u>	-	~	7	sc.	15	669
Sic of wealth: \$1,999 \$1,000 - 4,999 \$1,000 - 49,999 \$10,000 - 199,999 \$25,000 - 199,999 \$200,000 - 199,999 \$200,000 - 199,999 \$200,000 and over	8888888888	• • - 4 • • • • •	42344654 <b>8</b>	* * • 0 *	• • • · · • • • <u>9</u> – •	• ====	+ x+ vw4504	Sezzone 28	288883 80 80 80 80 80 80 80 80 80 80 80 80 80

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-	<u>7782</u> x2x	ม=2≊8	L	• • % <u>4</u> 6~~5~~	50°04050-	• <u>7</u> -2r
	45400%5 <u>5</u> 00	~	×	・ニオッキャビルト	- ° • च 4 8 <u>9</u> 2 °	<u>*0</u> >~~
		52 <u>5</u> 285	27	* 40882820	422020200	88688
	* N4* N4~~~	• riri@~	<b>C</b> 1	\$* * * ~.01* <b>4</b> ~	* ಎಲ್.ಚಿ.ಕ ೯೯ಲ್ ನ್ನಲ್ಲ	3m+ 00
	01* - * - * - 01*		15	¥02004581	020222400	23952
	308833403B	649999 649999	80	* 42882858	51756 <b>4</b> 8888	88833
	• • • moi=ni• •	• 4014 4	2	* * <u>4054</u> 020	२२२४२२२ <i>२४</i> त	4×35=5
-	333333333	000000	100	833833888	383888388	39398
-	1962 income: 0 - \$2,999 \$1,000 - 4,999 \$5,000 - 7,499 \$1,000 - 14,999 \$10,000 - 14,999 \$15,000 - 24,999 \$10,000 - 49,999 \$10,000 and over.	Age of head: Under 35 35 - 54 55 - 64 55 - 64 65 and over	Units mentioning salety of capital	Size of wealth: \$1 - 999 \$1 000 - 4, 999 \$5,000 - 9, 999 \$5,000 - 9, 999 \$5,000 - 99, 999 \$50,000 - 99, 999 \$500,000 and over \$500,000 and over	1962 income: 0 - 32, 999 30, 000 - 4, 999 55, 000 - 24, 999 51, 000 - 24, 999 515, 000 - 24, 999 515, 000 - 24, 999 510, 000 and over	Age of head: Under 35 35 = 44. 55 = 64. 55 = 64.

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| με          με <th th="" μ<=""><th>Bits         Old         Enciriting spectrum           0<th>Ise of group mentioning specified objection         Provide for-           1         Provide for-         Children's           2         2         2           3         3         3         3           4         32         2         3           3         3         3         3           4         32         2         3           5         33         3         3           6         2         2         3           7         2         2         3           8         3         3         3           7         2         2         3           8         3         3         3           8         3         3         3           8         3         3         3           8         3         3         3           9         3         3         3           9         3         3         3           1         3         3         3           1         3         3         3           1         3         3         3           5         3</th><th>Ise of group mentioning specified objective-consume tige of group mentioning specified objective-consume tige         Help           1         Provide for-         11cp           1         Provide for-         Children's household           1         12         29           1         13         29           1         13         29           1         14         32           1         33         33           1         33         33           1         32         29           1         33         33           1         33         33           1         33         33           1         33         33           1         33         33           1         40         35           1         40         35           1         40         35           1         40         35           1         40         35           1         40         35           1         40         16           1         40         16           1         33         17           1         33</th><th>use of group mentioning specified objective—consumer units from the provide for—           Hero         Hero         Hero           1         Provide for—         Hero           1         1         Enter-         Children's fuller           2         1         1         1           3         3         2         1         1           4         3         2         1         3           3         3         3         3         4           3         3         3         4         1           3         3         3         3         4           4         3         3         3         4           3         3         3         4         1           3         3         3         4         1           4         3         3         4         1           5         3         3         4         1         1           5         3         3         4         1         1           6         1         1         1         1         1         1           6         1         1         3</th><th>Provide for-<br/>age         Provide for-<br/>burde         Provide for-<br/>failer         Provide for-<br/>failer</th><th>Provide for-<br/>age         Provide for-<br/>finitiene         Help<br/>children<br/>gencies         Provide for-<br/>children<br/>education         Help<br/>household         Provide<br/>for<br/>finitiene         Buy<br/>for<br/>finitiene           1         2         2         3         3         3         3         3         3         3         3         3         3         &lt;</th><th>Provide for-<br/>age         Provide for-<br/>finitienen         Help<br/>children<br/>geneties         Provide for-<br/>children<br/>education         Help<br/>household         Provide<br/>finitienen         Buy<br/>durable<br/>geneties         Buy<br/>durable<br/>geneties         Buy<br/>durable<br/>geneties         Buy<br/>finitienen         Buy<br/>durable<br/>geneties         Buy<br/>finitienen         Buy<br/>durable<br/>geneties         Buy<br/>finitienen         Buy<br/>durable<br/>geneties         Buy<br/>finitienen         Buy<br/>durable<br/>geneties         Buy<br/>finitienen         Buy<br/>finitienen         Buy<br/>geneties         Buy<br/>finitienen         Buy<br/>geneties         Buy<br/>finitienen         Buy<br/>geneties         Buy<br/>finitienen         Buy<br/>finitienen         Buy<br/>geneties         Buy<br/>g</th><th>Provide for-<br/>age         Provide for-<br/>fender         Help<br/>finities         Provide for-<br/>children         Help<br/>finities         And<br/>finities         And<br/>finities           33         33         33         34         1         3         1         4         3         3         3         3         3         3         3         3         3         3         3         4         3         3         4         3         3         4         3         3         3         3         3         3         3         3         3&lt;</th><th>c of group mentioning specified objective—consumer units grouped by various characteristics 1,</th><th>A fight         Provide for-<br/>builden         Help         Provide by various characteristics 1)           Provide for-<br/>age         Provide for-<br/>builden         Help         Provide by various characteristics 1)           A moves         Emer-<br/>genetics         Children<br/>builden         Provide br-<br/>builden         Help         Provide br-<br/>builden         Help         Provide br-<br/>builden         Help         Provide br-<br/>genetics         Help         Provide br-<br/>builden         Provide br-<br/>builden         Help         Provide br-<br/>builden         Provide br-<br/>builden         Provide br-<br/>builden         Providen         Providence         Providence         Providence         Providence         Providence         Providence         Providence         Providence         Providence         <t< th=""><th><br/>Build<br/>Group characteristic own<br/>busi-</th><th>All unis</th><th>Size of wealth:<br/>\$1 - 999</th><th>962 income:<br/>0 - \$2,999<br/>55,000 - 4,999<br/>55,000 - 9,999<br/>510,000 - 14,999<br/>515,000 - 24,999<br/>515,000 - 24,999<br/>515,000 - 99,999<br/>5100,000 and over</th><th>Age of head:<br/>Under 35.<br/>35 - 44.<br/>55 - 64.<br/>25 - 64.<br/>23 - 64.<br/>24.<br/>25 - 64.<br/>25 - 75.<br/>25 - 75.<br/>25</th></t<></th></th></th> | <th>Bits         Old         Enciriting spectrum           0<th>Ise of group mentioning specified objection         Provide for-           1         Provide for-         Children's           2         2         2           3         3         3         3           4         32         2         3           3         3         3         3           4         32         2         3           5         33         3         3           6         2         2         3           7         2         2         3           8         3         3         3           7         2         2         3           8         3         3         3           8         3         3         3           8         3         3         3           8         3         3         3           9         3         3         3           9         3         3         3           1         3         3         3           1         3         3         3           1         3         3         3           5         3</th><th>Ise of group mentioning specified objective-consume tige of group mentioning specified objective-consume tige         Help           1         Provide for-         11cp           1         Provide for-         Children's household           1         12         29           1         13         29           1         13         29           1         14         32           1         33         33           1         33         33           1         32         29           1         33         33           1         33         33           1         33         33           1         33         33           1         33         33           1         40         35           1         40         35           1         40         35           1         40         35           1         40         35           1         40         35           1         40         16           1         40         16           1         33         17           1         33</th><th>use of group mentioning specified objective—consumer units from the provide for—           Hero         Hero         Hero           1         Provide for—         Hero           1         1         Enter-         Children's fuller           2         1         1         1           3         3         2         1         1           4         3         2         1         3           3         3         3         3         4           3         3         3         4         1           3         3         3         3         4           4         3         3         3         4           3         3         3         4         1           3         3         3         4         1           4         3         3         4         1           5         3         3         4         1         1           5         3         3         4         1         1           6         1         1         1         1         1         1           6         1         1         3</th><th>Provide for-<br/>age         Provide for-<br/>burde         Provide for-<br/>failer         Provide for-<br/>failer</th><th>Provide for-<br/>age         Provide for-<br/>finitiene         Help<br/>children<br/>gencies         Provide for-<br/>children<br/>education         Help<br/>household         Provide<br/>for<br/>finitiene         Buy<br/>for<br/>finitiene           1         2         2         3         3         3         3         3         3         3         3         3         3         &lt;</th><th>Provide for-<br/>age         Provide for-<br/>finitienen         Help<br/>children<br/>geneties         Provide for-<br/>children<br/>education        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        3         3         3         3         3         3         3         3         3         4         3         3         4         3         3         4         3         3         3         3         3         3         3         3         3&lt;</th><th>c of group mentioning specified objective—consumer units grouped by various characteristics 1,</th><th>A fight         Provide for-<br/>builden         Help         Provide by various characteristics 1)           Provide for-<br/>age         Provide for-<br/>builden         Help         Provide by various characteristics 1)           A moves         Emer-<br/>genetics         Children<br/>builden         Provide br-<br/>builden         Help         Provide br-<br/>builden         Help         Provide br-<br/>builden         Help         Provide br-<br/>genetics         Help         Provide br-<br/>builden         Provide br-<br/>builden         Help         Provide br-<br/>builden         Provide br-<br/>builden         Provide br-<br/>builden         Providen         Providence         Providence         Providence         Providence         Providence         Providence         Providence         Providence         Providence         <t< th=""><th><br/>Build<br/>Group characteristic own<br/>busi-</th><th>All unis</th><th>Size of wealth:<br/>\$1 - 999</th><th>962 income:<br/>0 - \$2,999<br/>55,000 - 4,999<br/>55,000 - 9,999<br/>510,000 - 14,999<br/>515,000 - 24,999<br/>515,000 - 24,999<br/>515,000 - 99,999<br/>5100,000 and over</th><th>Age of head:<br/>Under 35.<br/>35 - 44.<br/>55 - 64.<br/>25 - 64.<br/>23 - 64.<br/>24.<br/>25 - 64.<br/>25 - 75.<br/>25 - 75.<br/>25</th></t<></th></th> | Bits         Old         Enciriting spectrum           0 <th>Ise of group mentioning specified objection         Provide for-           1         Provide for-         Children's           2         2         2           3         3         3         3           4         32         2         3           3         3         3         3           4         32         2         3           5         33         3         3           6         2         2         3           7         2         2         3           8         3         3         3           7         2         2         3           8         3         3         3           8         3         3         3           8         3         3         3           8         3         3         3           9         3         3         3           9         3         3         3           1         3         3         3           1         3         3         3           1         3         3         3           5         3</th> <th>Ise of group mentioning specified objective-consume tige of group mentioning specified objective-consume tige         Help           1         Provide for-         11cp           1         Provide for-         Children's household           1         12         29           1         13         29           1         13         29           1         14         32           1         33         33           1         33         33           1         32         29           1         33         33           1         33         33           1         33         33           1         33         33           1         33         33           1         40         35           1         40         35           1         40         35           1         40         35           1         40         35           1         40         35           1         40         16           1         40         16           1         33         17           1         33</th> <th>use of group mentioning specified objective—consumer units from the provide for—           Hero         Hero         Hero           1         Provide for—         Hero           1         1         Enter-         Children's fuller           2         1         1         1           3         3         2         1         1           4         3         2         1         3           3         3         3         3         4           3         3         3         4         1           3         3         3         3         4           4         3         3         3         4           3         3         3         4         1           3         3         3         4         1           4         3         3         4         1           5         3         3         4         1         1           5         3         3         4         1         1           6         1         1         1         1         1         1           6         1         1         3</th> <th>Provide for-<br/>age         Provide for-<br/>burde         Provide for-<br/>failer         Provide for-<br/>failer</th> <th>Provide for-<br/>age         Provide for-<br/>finitiene         Help<br/>children<br/>gencies         Provide for-<br/>children<br/>education         Help<br/>household         Provide<br/>for<br/>finitiene         Buy<br/>for<br/>finitiene           1         2         2         3         3         3         3         3         3         3         3         3         3         &lt;</th> <th>Provide for-<br/>age         Provide for-<br/>finitienen         Help<br/>children<br/>geneties         Provide for-<br/>children<br/>education         Help<br/>household         Provide<br/>finitienen         Buy<br/>durable<br/>geneties         Buy<br/>durable<br/>geneties         Buy<br/>durable<br/>geneties         Buy<br/>finitienen         Buy<br/>durable<br/>geneties         Buy<br/>finitienen         Buy<br/>durable<br/>geneties         Buy<br/>finitienen         Buy<br/>durable<br/>geneties         Buy<br/>finitienen         Buy<br/>durable<br/>geneties         Buy<br/>finitienen         Buy<br/>finitienen         Buy<br/>geneties         Buy<br/>finitienen         Buy<br/>geneties         Buy<br/>finitienen         Buy<br/>geneties         Buy<br/>finitienen         Buy<br/>finitienen         Buy<br/>geneties         Buy<br/>g</th> <th>Provide for-<br/>age         Provide for-<br/>fender         Help<br/>finities         Provide for-<br/>children         Help<br/>finities         And<br/>finities         And<br/>finities           33         33         33         34         1         3         1         4         3         3         3         3         3         3         3         3         3         3         3         4         3         3         4         3         3         4         3         3         3         3         3         3         3         3         3&lt;</th> <th>c of group mentioning specified objective—consumer units grouped by various characteristics 1,</th> <th>A fight         Provide for-<br/>builden         Help         Provide by various characteristics 1)           Provide for-<br/>age         Provide for-<br/>builden         Help         Provide by various characteristics 1)           A moves         Emer-<br/>genetics         Children<br/>builden         Provide br-<br/>builden         Help         Provide br-<br/>builden         Help         Provide br-<br/>builden         Help         Provide br-<br/>genetics         Help         Provide br-<br/>builden         Provide br-<br/>builden         Help         Provide br-<br/>builden         Provide br-<br/>builden         Provide br-<br/>builden         Providen         Providence         Providence         Providence         Providence         Providence         Providence         Providence         Providence         Providence         <t< th=""><th><br/>Build<br/>Group characteristic own<br/>busi-</th><th>All unis</th><th>Size of wealth:<br/>\$1 - 999</th><th>962 income:<br/>0 - \$2,999<br/>55,000 - 4,999<br/>55,000 - 9,999<br/>510,000 - 14,999<br/>515,000 - 24,999<br/>515,000 - 24,999<br/>515,000 - 99,999<br/>5100,000 and over</th><th>Age of head:<br/>Under 35.<br/>35 - 44.<br/>55 - 64.<br/>25 - 64.<br/>23 - 64.<br/>24.<br/>25 - 64.<br/>25 - 75.<br/>25 - 75.<br/>25</th></t<></th> | Ise of group mentioning specified objection         Provide for-           1         Provide for-         Children's           2         2         2           3         3         3         3           4         32         2         3           3         3         3         3           4         32         2         3           5         33         3         3           6         2         2         3           7         2         2         3           8         3         3         3           7         2         2         3           8         3         3         3           8         3         3         3           8         3         3         3           8         3         3         3           9         3         3         3           9         3         3         3           1         3         3         3           1         3         3         3           1         3         3         3           5         3              | Ise of group mentioning specified objective-consume tige of group mentioning specified objective-consume tige         Help           1         Provide for-         11cp           1         Provide for-         Children's household           1         12         29           1         13         29           1         13         29           1         14         32           1         33         33           1         33         33           1         32         29           1         33         33           1         33         33           1         33         33           1         33         33           1         33         33           1         40         35           1         40         35           1         40         35           1         40         35           1         40         35           1         40         35           1         40         16           1         40         16           1         33         17           1         33 | use of group mentioning specified objective—consumer units from the provide for—           Hero         Hero         Hero           1         Provide for—         Hero           1         1         Enter-         Children's fuller           2         1         1         1           3         3         2         1         1           4         3         2         1         3           3         3         3         3         4           3         3         3         4         1           3         3         3         3         4           4         3         3         3         4           3         3         3         4         1           3         3         3         4         1           4         3         3         4         1           5         3         3         4         1         1           5         3         3         4         1         1           6         1         1         1         1         1         1           6         1         1         3  | Provide for-<br>age         Provide for-<br>burde         Provide for-<br>failer  | Provide for-<br>age         Provide for-<br>finitiene         Help<br>children<br>gencies         Provide for-<br>children<br>education         Help<br>household         Provide<br>for<br>finitiene         Buy<br>for<br>finitiene           1         2         2         3         3         3         3         3         3         3         3         3         3         < | Provide for-<br>age         Provide for-<br>finitienen         Help<br>children<br>geneties         Provide for-<br>children<br>education         Help<br>household         Provide<br>finitienen         Buy<br>durable<br>geneties         Buy<br>durable<br>geneties         Buy<br>durable<br>geneties         Buy<br>finitienen         Buy<br>durable<br>geneties         Buy<br>finitienen         Buy<br>durable<br>geneties         Buy<br>finitienen         Buy<br>durable<br>geneties         Buy<br>finitienen         Buy<br>durable<br>geneties         Buy<br>finitienen         Buy<br>finitienen         Buy<br>geneties         Buy<br>finitienen         Buy<br>geneties         Buy<br>finitienen         Buy<br>geneties         Buy<br>finitienen         Buy<br>finitienen         Buy<br>geneties         Buy<br>g | Provide for-<br>age         Provide for-<br>fender         Help<br>finities         Provide for-<br>children         Help<br>finities         And<br>finities         And<br>finities           33         33         33         34         1         3         1         4         3         3         3         3         3         3         3         3         3         3         3         4         3         3         4         3         3         4         3         3         3         3         3         3         3         3         3<   | c of group mentioning specified objective—consumer units grouped by various characteristics 1,                   | A fight         Provide for-<br>builden         Help         Provide by various characteristics 1)           Provide for-<br>age         Provide for-<br>builden         Help         Provide by various characteristics 1)           A moves         Emer-<br>genetics         Children<br>builden         Provide br-<br>builden         Help         Provide br-<br>builden         Help         Provide br-<br>builden         Help         Provide br-<br>genetics         Help         Provide br-<br>builden         Provide br-<br>builden         Help         Provide br-<br>builden         Provide br-<br>builden         Provide br-<br>builden         Providen         Providence         Providence         Providence         Providence         Providence         Providence         Providence         Providence         Providence <t< th=""><th><br/>Build<br/>Group characteristic own<br/>busi-</th><th>All unis</th><th>Size of wealth:<br/>\$1 - 999</th><th>962 income:<br/>0 - \$2,999<br/>55,000 - 4,999<br/>55,000 - 9,999<br/>510,000 - 14,999<br/>515,000 - 24,999<br/>515,000 - 24,999<br/>515,000 - 99,999<br/>5100,000 and over</th><th>Age of head:<br/>Under 35.<br/>35 - 44.<br/>55 - 64.<br/>25 - 64.<br/>23 - 64.<br/>24.<br/>25 - 64.<br/>25 - 75.<br/>25 - 75.<br/>25</th></t<> | <br>Build<br>Group characteristic own<br>busi- | All unis | Size of wealth:<br>\$1 - 999 | 962 income:<br>0 - \$2,999<br>55,000 - 4,999<br>55,000 - 9,999<br>510,000 - 14,999<br>515,000 - 24,999<br>515,000 - 24,999<br>515,000 - 99,999<br>5100,000 and over | Age of head:<br>Under 35.<br>35 - 44.<br>55 - 64.<br>25 - 64.<br>23 - 64.<br>24.<br>25 - 64.<br>25 - 75.<br>25 |
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  | Provide for-         Provide for-           Provide for-         Provide for-           94         Enter-         Children's           13         33         33           38         33         33           39         33         33           57         29         33           53         33         34           53         33         34           53         33         34           53         33         34           53         33         34           53         33         34           53         33         34           53         34         35           54         34         35           55         31         35           56         31         35           57         32         33           58         31         35           53         33         35           53         33         35           53         33         33           53         33         33           54         33         34           55         33   
   | Provide for-         Provide for-         Http           Age         Provide for-         11tp           Old         Emer-         Children's household           014         Emer-         Children's household           13         33         33           14         32         29           13         33         34           14         32         29           13         33         34           14         32         29           15         29         23           16         33         34           17         26         33           18         37         29           19         33         34           11         33         34           12         29         11           13         26         11           13         36         11           13         36         11           13         36         11           14         16         3           15         36         11           16         36         11           17         27         38 | group mentioning specified objective-consumer units fro           Provide for   | Provide for-<br>age         Provide for-<br>browide for-<br>age         Help<br>fielp         Provide<br>fielp         Provide<br>fielp         Buy<br>fielp           All         22         14.0         3         14.0         3         14.0         3           All         23         41         32         29         1         3         18           All         32         29         1         3         34         3         34           1         32         29         1         3         34         1         3           1         32         34         1         3         34         1         3         34           1         32         34         1         3         34         1         3         34           1         32         34         1         3         34         1         3         34           1         33         34         1         4         10         1         3         34         3         34         3         34         3         34         3         3         3         3         3         3         3         3         3         3        
3         3 | group mentioning specified objective—consumer units grouped by various character           Provide for—         Help         Provide for—         Help         Buy         Buy </td <td>Provide for-         Help         Help         Horide         Buy         Buy         Buy         Buy         Buy         Buy         Characteristics 1           0ld         Enner-         Childrens         Help         Provide for-         Help         Provide         Name         Name</td> <td></td> <td>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Addition<br/>Additi</td> <td>Acquire<br/>Acquire<br/>independent<br/>independent<br/>across<br/>133<br/>133<br/>133<br/>133<br/>133<br/>133<br/>133<br/>1</td> <th><br/>26.78</th> <td>-</td> <td></td> <td></td> <td></td> | Provide for-         Help         Help         Horide         Buy         Buy         Buy         Buy         Buy         Buy         Characteristics 1           0ld         Enner-         Childrens         Help         Provide for-         Help         Provide         Name   |   | Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Addition<br>Additi | Acquire<br>Acquire<br>independent<br>independent<br>across<br>133<br>133<br>133<br>133<br>133<br>133<br>133<br>1 | <br>26.78   
   | -  |          |                              |   |  |

A 30-SAVING OBJECTIVES, DECEMBER 31, 1962

<sup>1</sup> Percentages may add to more than 100 because some consumer units mentioned more than one saving objective.

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JITIES, DECEMBER 3
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F IN LIFE INSURANCE, RETIREMENT PLANS, AND INDIVIDUAL ANN
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<sup>1</sup> Includes values estimated in the editing process. See Technical Note, page 48. <sup>2</sup> Average reported values were used for those not reporting value.

A 32-INHERITED ASSETS IN RELATION TO TOTAL ASSETS, DECEMBER 31, 1962

(Percentage distribution of consumer units)

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	δ	ascer- tained	•	•	••	•	• ~•	• •	5		••	•	••	•	• •	- - - - 	•	•	• -	- •			
ts	Portion of total assets	Sub- stantial	s	•	44	- <b>- - -</b>	ۍ م	22	<u>.</u>		o~	4	n v	9	æ:	51	-	~	4 (	- 0	•		2
Inherited assets	Portion of	Small	12	v	<u>ی د</u> ر	12	<u>9</u> 11	22	5 <b>4</b>		<u>o</u> ,	12	4	21	4	26	20	5	21	22	<u>.</u>		ier 31, 196
-		Some	16	s	123	ះដ	77	4	59		92	22	01 1	52	4	23	5	<u> </u>	22	17	17		i, DECEMB
		None	83	45	280	26	27 47	4			<b>2</b> 3	4	8.	.5	8		16	87	÷	26	2	-	AER UNITS
	All units		100	001	88	38	88	88	38		88	38	89	33	8	88	001	8	8	33	3		CONSUN
	Group characteristic		All units	Size of wealth:	000 - 4	<b>S10,000</b> – 24,999	1	<b>S</b> 100,000 - 199,999	\$200,000 - 499,999	1962 income:	000	<b>S5,000</b> – 7,499	<b>\$7</b> ,500 - 9,999.	SIU,000 = 14, 999 SIS 000 = 24, 999	\$25,000 - 49,999	\$50,000 – 99,999 \$100,000 and over	Age of head: Under 35	35 - 44	45 - 54	55 - 64.	65 and over		A 33-CHARACTERISTICS OF CONSUMER UNITS, DECEMBER 31, 1962

	5						
						Percentage of units	sti
Group characteristic	1962 income (mean in	Age of head (mean in	Education of head 1 fmean in	Size of unit (mean		In urbanized areas	ced areas
	dollars)	years)	years)		wife working	Population 1,000,000 and over	Other
All units	6,378	49	10	3.2	27	=	45
Size of wealth:		01	1		¥.	~	41
SI - 999. SI (000 - 4, 999.	5,278	5.4 2.5	22	•••	र <b>ज</b>	27	- 4
<b>v v v v v v v v v v</b>		50	0	3.4	2	30	47
<b>S</b> 10,000 - 24,999	_	52	2	3.3	27	0	49
225,000 - 49,999.		26	=	2.8	5	勹	4
<b>550</b> 000 - 99,999		56	12	3.0	28	2	4
s100 000 - 199.999	_	56	2	3.3	5	2	44
\$200,000 - 499,999.		19	5	2.6	5	ę	38
\$500,000 and over		58	15	3.0	17	٢	53

<b>5</b> 10 - 4.99 <b>5</b> 100 - 1, 999 <b>5</b> 1000 - 24, 999 <b>5</b> 10,000 - 24, 999 <b>5</b> 10,000 - 24, 999 <b>5</b> 10,000 - 49, 999 <b>5</b> 100,000 - 499, 999 <b>5</b> 100,000 and over <b>1</b> 1, 999 <b>5</b> 1, 999 <b>5</b> 1, 000 - 14, 999 <b>5</b> 1, 000 - 14, 999 <b>5</b> 1, 000 - 24, 999	5, 508 5, 509 5, 509 5, 509 5, 509 5, 509 5, 519 5,	442883829	22222288 2222288		3523322°°°°°°°°°°°°°°°°°°°°°°°°°°°°°°°°	8000-8420 002-4004	82825252555555555555555555555555555555	
<b>\$100,000</b> and over Age of head: Under 35 35 - 44 55 - 64 55 and over.	158, 166 5, 707 7, 531 7, 845 6, 577 4, 105	3 <b>6</b> 442	2 2110 <b>8</b>	0 84440	828833 <sup>3</sup>	5 <sup>2</sup> <sup>6</sup> <sup>2</sup>	96 4444 967444	
Employment status of head: settemployed Employed by others. Retired	10,841 6,990 2,820	44 43 45	11	3.5 1.9	44 45 4	2 <b>1</b> 2	42 31	

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<sup>1</sup> Average reported years were used for those not reporting. Less than 2 per cent of all units did not report number of years in school.

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## A 34-MEAN INCOME OF AGE AND EMPLOYMENT STATUS GROUPS, DECEMBER 31, 1962

(Mean amount in dollars for consumer units grouped by income)

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		Age o	Age of head		Employn	Employment status of head	f head
Group characteristic	Under 35	35-	55- 64	65 and over	65 Self- and over employed	Employed by others	Retired
All units	5,707	7,687	6,577	4,105	10,841	6,990	2,820
1962 income: 0 = \$2 999.	1,611	1,675	1,529	163,1	1,574	1,764	1,448
<b>5</b> 3,000 - 4,999	4,034	4,077	3,913	3,733	3,925	4,022	3,795
S5,000 - 7,499.	6,158	6,225	6,357	6,089	5,919	6,260	6,226
<b>s</b> 7 500 - 9,999.	8,575	8,641	8,654	8,700	8,531	8,652	8,447
<b>S10</b> ,000 – 14, 999.	11,607	12,052	088,11	12,192	168,11	12,001	12,177
<b>SI5</b> ,000 – 24,999.	17.327	17,848	17.472	18,152	18,437	17,479	17,601
S25,000 - 49,999.	35,892	33,284	34,152	39,256	35,592	32,404	33,888
<b>5</b> 50,000 - 99,999.	54,423	63, 363	59,600	61,038	66,237	66,102	52,520
\$100,000 and over.	Ð	149,100	153,850	162,281	156,294	168,239	149,421

1 No cases reported.

					6						
			Age of head	head		Employ	Employment status of head	of head		Units having	
Group characteristic	All units	Under 35	35- 54	55- 64	65 and over	Self- employed	Employed by others	Ketired	Liquid and investment assets	Liquid assets	Marketable securities
All units	2,557	450	1,122	556	429	553	1,536	236	2,241	2,215	963
Size of wealth: Negative. Zero 31 - 999 51,000 - 9,999 510,000 - 24,999 510,000 - 24,999 510,000 - 199,999 5100,000 - 199,999 5100,000 - 199,999 5100,000 and over	29 266 293 293 293 293 293 293 295 293 295 293 295 293		44 87 1480 1480 1480 1480 1480 1480 1480 1480	23283888822	0.825252280 0.825252286 0.825252586	- 0 4 4 5 5 5 5 4 9 0 - 1 4 9 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	5952285 2522285 2522285 2614 2614 2614 2614 2614 2614 2614 2614	0452442584	26123 259 259 259 259 259 259 259 259 259 259	2553 2558 2558 2558 2558 2558 2558 2558	- 0 8 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
Size of portfolio: Negative Size Size Size Size Size Size Size Siz	22138 2472 25738 25738 25738 252 252 252 252 252 252 252 252 252 25	<b>36225588</b>	388 335 335 335 335 335 335 335 335 335	o28884288884	0.885%44E2288	°=4%≥8282838	222 241 264 264 264 264 264 27 27 27 27 27 27 27 27 27 27 27 27 27	557 <u>5885889</u> 0			
1962 income: Negative: 0 - 82, 399 81, 000 - 4, 999 81, 000 - 7, 499 810, 000 - 14, 999 815, 000 - 24, 999 815, 000 - 99, 999 810, 000 and over	92 12 12 12 12 12 12 12 12 12 12 12 12 12	0 4 10 1 2 2 2 2 0 1 0 0 0 0 0 0 0 0 0 0 0	25 25 25 25 25 25 25 25 25 25 25 25 25 2	-8882228688 3882228688 37882	888338328 <u>8</u> 7	286 88 89 89 80 80 80 80 80 80 80 80 80 80 80 80 80	72223 264 300 30 30 30 30 30 30 30 30 30 30 30 30	468111¢152	9252860288 12843386028 13851386028 1395138 1395155 13951555 1395155 1395155 13951555 13951555555 139515555555555	532333355 12423333355 12423333355 1245333355 124533 124553 124553 124555 124555 124555 124555 1245555 1245555 1245555 1245555555555	<u>45888899553</u> 8
Age of head: Under 35 55 - 54 55 - 64 55 and over	450 522 556 556 556 556 556 556 556 556 556					81 166 153 153	380 366 307 307 93	236	370 537 537 373 373	484 885 861 865 865 865 865 865 865 865 865 865 865	81 166 276 186

A 35-SAMPLE SIZE FOR SPECIFIED GROUPS, DECEMBER 31, 1962

A 36-CONSUMER UNITS IN SURVEY POPULATION, DECEMBER 31, 1962

		-	(Estimated numbers in millions)	tted numbers in m Aue of head	illions)	Employ	Employment status of head	of head		Loits baviation	
			Age o	1 nead		Employ	ment status	ol neau			
Group characteristic	All units	Under 35	35- 54	55- 64	65 and over	Self- employed	Employed by others	Retired	Liquid and investment assets	Liquid assets	Marketable securities
All units.	57.9	12.8	23.9	10.4	10.9	5.4	37.6	7.8	46.2	45.5	10.0
Size of wealth: Negative Teo 999 Si 000 - 24 999 Si 000 - 24 999 Si 000 - 24 999 Si 000 - 99 999 Si 000 - 199, 999 Si 000 - 199, 999 Si 000 - 199, 999 Si 000 - 199, 999 Si 000 and over		-40 9-904-++	-44004				900001-0901		≈≈∠ <u>1</u> 00 v• 4920041-v4	0xrucu v 4xr04rvu	•• 010-2009 •• 010-2009 •• 010-2009
Size of portfolio: Negative	-402422-	000- • 9940-000 • • • •	404000 • 0004-0000	0	 4 130240300000	- 	- 0-4002924.				
1962 income Negative 0 - 22, 999 53,000 - 14, 999 53,000 - 14, 999 51,000 - 14, 999 515,000 - 14, 999 515,000 - 14, 999 515,000 - 49, 999 510,000 and over	2000000+-0	0000 • 0000 • 0000		m=0~= • 4∞0m040-•	- 900 89 900 - • •		いあンレ4- • 60542704 •		5×5∞60 0≈000-0001+	ల≍్∞∿ч ⊴ే4∾⊵లెలిత⊀	 • 009%000-•
Age of head: Under 35. 15 44. 45 - 54. 55 - 64. 65 and over.	12.8 112.0 11.9 10.9					4.2.2. 34.2.2.2	0 9 4 - 6 0 8 4 - 6 0	7.8	22288 2226 200	22288 1224-2	

A 37-POVERTY INCOME STATUS-SIZE OF NET WORTH, DECEMBER 31, 1962

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	animation of contribution
	5
	1
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	é

	-	(Percentage distribution of consumer units)	istribution (	of consumer	t units)					
Group characteristic	A!l units	Negative	Zero	-1 <b>3</b>	<b>\$</b> 1,000- <b>4</b> ,999	-000, 2 <b>3</b> 9,999	<b>\$10,000</b> -24,999	\$25,000- 49,999	\$50,000- 99,999	\$100,000 and over
All units (total population).	<u>8</u>	=	۰	12	17	15	23	10	4	7
Unrelated individuals. Families of 2 or more	<u>88</u>	21	15 3	91 11	15 17	13 15	19 24	7 11	ω. N	- 6
CLASSIFICATION BY ECONOMY LEVEL (Level 1)										
Units with income below Level 1	001	61	18	17	13	16	12	S	-	•
Unrelated individuals	001	5	26	17	12	15	18	4	٠	•
Under age 65 Age 65 and over	8 <u>8</u>	5	88	20 15	9 15	23	20 16	<b>2</b> 45	-•	••
Families of 2 or more	100	27	13	91	14	91	٢	s	-	•
Size of family: 2 persons. 3 of 4 5 or more.	888	۶3 <sup>ر</sup>	505	23 25	3189 81	25 11	<u>4</u> …n	<u>7</u> 44	0 • •	-••
Age of head: Under 35. 35 – 44. 65 and over	8888	* 32 23 23 20	2557	26 16 16 16	13016 13016 130	~ <b>4</b> 24	• ~ 101	-456	• • • •	* * * %
Employment status of head: Self-employed Employed by others	<u>888</u>	474 474	• & r-	• 20 17	8 13 13	24 10 46	23 3	21 8 8	•••	•• •
All other units	001	9	ы	=	81	14	26	12	Ś	£
Unrelated individuals	100	п	6	15	61	12	20	11	9	2
Under age 65.	<u>88</u>	si <b>.</b>	4	19 6	20 17	11	16 29	8 <u>9</u>	~=	-4
Families of 2 or more	100	6	I	10	18	15	27	12	s	9
Size of family: 2 persons 3 or 4	888	ہ=∝	~ <b>-</b> •	6 13 13	81 17 19	0 9 81 9 1 81	30 30 30	20 5	r 4 N	NUN
Age of head: Under 35 35 - 44. 45 - 64. 65 and over	8888	2 <b>4</b> 40	0 <b></b> 0	23 4 6 7 3	26 14 11	121 131 9	3350 3350 3350	22125	-430	● (147 X)
Employment status of head: Self-employed	888	* = 7	•		7 21 10	982	29 35	26 ° 19	8 <b>6</b> .00 .	<u>7</u> -9

CLASSIFICATION BY LOW-COST LEVEL (Lavel 2) <sup>2</sup>										
Units with income below Level 2	100	81	15	18	14	14	14	5	-	-
Unrelated individuals	100	30	26	17	=	15	61	£	•	•
Under age 65. Age 65 and over.	88	12	31 22	21 13	8 <u>1</u> 8	6 23	20 18	99	<b>_•</b>	••
Families of 2 or more	100	24	ç	19	16	13	=	ę	1	-
Size of family: 2 persons 5 or more.	888	25 36	<u>5</u> 3-	8 25 25	20 13	<u>800</u>	9 8 0	5 <b>4</b> 2	<u> </u>	
Age of head: Under 35 35 - 44. 65 and over	3353	45 17 3	2222	12 E S I S I S I S I S I S I S I S I S I S	21 20 15	د 15 30 و 13	515 é u	- 4 ¢ I	* 4*	* * 010
Employment status of head: Self-employed	888	12 36 1	• 1 •	• 24 16	18 15	23 32	26 6 18	4°0	r**	*
All other units	8	30	-	10	18	15	27	13	ç	3
Unrelated individuals	100	Ξ	4	15	20	12	61	Π	Q	7
Under age 65	88	•16	40	18 7	21 17	10 10	15 26	6 <u>8</u>	13	- 0
Families of 2 or more	100	38	-	6	81	15	28	13	ç	3
Size of family: 2 persons 3 of 4. 5 or more.	228	و آه د	<b>н-</b> •	۰ 10	81 13 19	111	27 26 32	20 120 6	647	500
Age of head: Under 35 2 44 45 - 64 65 and over.	8888	9 2 a u -		986 19	29 10 10	22 52 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	33 <b>4</b> 11	261-9 J	-4×2	+ 04 <u>0</u>
Employment status of head: Self-employed Employed by others. Retired	308	* 2 N	* — m	с <u>-</u> г	44 72	0110 10	26 34	20 30	<u>5</u> ~3	4-1
1 Level 1 is the economy level as defined by the Social Security Administration. 2 Level 2 is the low-cost level as defined by the Social Security Administration.	al Security al Security A	Administrati dministratic	•••	t for a brief for a brief	explanation explanation	See text for a brief explanation and references See text for a brief explanation and references.	ces.			

		(Percentage distribution of consumer units)	listribution e	of consumer	r units)					
Group characteristic	All units	Negative	Zero	<b>-13</b> 999	<b>\$</b> 1,000- <b>4</b> ,999	<b>\$</b> 5,000- 9,999	<b>\$</b> 10,000- 24,999	\$25,000- 49,999	\$50,000 - 99,9,999	\$100,000 and over
All units (total population)	901	2	20	16	61	16	23	11	4	2
Unrelated individuals Families of 2 or more	9 <u>9</u>	-4	19 6	20 14	96	<u> </u>	5 <b>4</b>	- =	<b>~ 4</b>	- e
CLASSIFICATION BY ECONOMY LEVEL (Level 1) <sup>1</sup>										
Units with income below Level 1	901	7	28	21	15	91	12	\$	-	•
Unrelated individuals	100	•	32	18	13	15	18	4	•	٠
Under age 65 Age 65 and over	001 001	• •	37 27	22 13	1.3	7 23	20 16	<b>2</b> 5	-•	••
Families of 2 or more	100	4	25	24	17	17	7	s	-	٠
Size of family: 2 persons 3 or 4 5 or more.	888	• ~1 ∞	23 <b>4</b> 2	4 41 41	20 21	22 11 12	<u>4</u> ~v	นี้40	n* *	
Age of head: Under 35 35 – 44 65 and over.	3888.	∞m <b>∢</b> +	38 26 76	32 32 19	1209 1209 1209 1209 1209 1209 1209 1209	~72 <b>4</b>	• ~ = 9	-222	• • 01•	• • • •
Employment status of head: Self-employed	<u>888</u>	a <b>n</b> +	* 25 7	37 37 13	23 17	24 11 46	53 7 93	31.02	•••	* * *
All other units	100	4	£	14	61	91	26	13	s	£
Unrelated individuals	<u>0</u>	2	7	23	5	12	20	01	ę	~
Under age 65 . Age 65 and over .	<u>88</u>	<b>~</b> •		630	20 17	22	9 E	8 16 x	~=	-4
Families of 2 or more	001	2	7	13	20	91	27	5	s	3
Size of family: 2 persons 3 of 4. 5 or more.	<u>888</u>	~×		ب 12	18 19 23	18 18 20	25 30	و 11 20	r4N	80 m M
Age of head: Under 35 35 = 44 45 = 64 65 and over	8888	**	444 <b>4</b>		123 M	1122 146	<u> </u>	23722	-4×r	• (17 X
Employment status of head: Self-employed Employed by others. Retired.	3 <b>33</b>	• 17 •	* NM	<b></b>	r 45	<u>78</u> 2	28 25 37	20 4 26	8 ° ° °	

A 38—POVERTY INCOME STATUS—SIZE OF WEALTH, DECEMBER 31, 1962 (Percentage distribution of consumer units)

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CLASSIFICATION BY LOW-COST LEVEL (Level 2) <sup>2</sup>										
Units with income below Level 2	100	7	22	23	18	14	14	5	-	-
Unrelated individuals	001	•	32	17	13	15	61	۲	•	٠
Under age 65. Age 65 and over.	88	• •	38 26	23 12	10 16	6 23	20 18	25		••
Families of 2 or more	81	3	18	26	20	41	Ξ	Q	-	-
Size of family: 2 persons 5 or more.	888	64-	16 26 12	7 29 36	22 20	822 258	<u> 8</u> 2 0	340	20-	
Age of head: Under 35 35 - 64 65 and over	8888	►~~~	23 10 10	48 29 11 5	12 23 17	29 <u>6</u> 2	3 20 20	-40]	* - 4 *	• • 00
Employment status of head: Self-employed Employed by others	888	in in ≢	• 11	33 <b>*</b>	25 21 17	23 9 32	26 6 18	12 10 10	r••	•
All other units	100	-	5	12	61	16	27	13	ę	ſ
Unrelated individuals	901	7	s	23	20	12	61	=	Q	2
Under age 65 Age 65 and over	<u>88</u>	<b>~</b> •	é v	30	21 17	<u>10</u>	16 26	6 <u>8</u>	4 []	- ~
Families of 2 or more	90		7	Ξ	19	11	28	51	Q	ñ
Size of family: 2 persons 3 or 4. 5 or more.	888	0	- 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	<u>ي ک</u> يو	17 19 21	2182	256 33	20 12 7	r 4 C	8 <b>~</b> 0
Age of head: Under 35 35 - 44 45 - 64 65 and over.	83 <b>88</b>	4*		20 20 20 20 20 20 20 20 20 20 20 20 20 2	б <u>у</u> б 8	9 <u>55</u> 9	33321	285°~	- 4 % \$	+ 0 4 5
Employment status of head: Self-employed by others Retired. by others	888	• (1•	* NM	~ <u>~</u> 0	<b>5</b> 34 5	192	28 27 36	30 30 30	<u>5</u>	<u>4</u> -r
<sup>1</sup> Level 1 is the economy level as defined by the Social Security Administration. <sup>2</sup> Level 2 is the low-cost level as defined by the Social Security Administration.	al Security . I Security A	Administrati		t for a brief t for a brief	explanation explanation	See text for a brief explanation and references. See text for a brief explanation and references.	ces.			

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A 39—POVERTY INCOME ST	TATUSS	STATUS—SIZE OF EQUITY IN PORTFOLIO OF LIQUID AND INVESTMENT ASSETS, DECEMBER 31, 1962 (Percentage distribution of consumer units)	UITY IN Percentage	PORTFOLI distribution	JUITY IN PORTFOLIO OF LIQUID AI (Percentage distribution of consumer units)	JID AND I units)	INVESTME	NT ASSETS	s, decemi	BER 31, 196	2	
Group characteristic	A II units	Negative	Zero	-1 <b>5</b> 18	\$200- 499	666	\$1,000 1,999	\$2,000 - 4,999	<b>5</b> 5,000- 9,999	<b>\$10,000-</b> 14,999	\$15,000- 24,999	<b>\$</b> 25,000 and over
All units (total population)	<u>8</u>		50	15	10	01	20	13	×	5	4	-
Unrelated individuals. Families of 2 or more.	<u>88</u>	••	31 18	11 91	8 0I	10	νQ	14 12	<b>:</b> *	<b>در ب</b>	<del>س 4</del>	۲ ۲
CLASSIFICATION BY ECONOMY LEVEL												
Units with income below Level 1	8	•	54	13	7	4	£	٢	9	-	2	
Unrelated individuals	001	•	48	6	7	9	S	01	01	-	7	2
Under age 65Age 65 and over	88	••	24	01 %	40	41	<b>و</b>	9 12	8 I	• 4	4 -	- 4
Families of 2 or more	100	٠	59	17	Ŷ	£	7	4	4	-		_
Size of family: 2 persons 3 or 4.	8 <b>88</b>	•••	85 85	10 23 16	≎ <b>4</b> ∞	04m	N <b>4</b> +	200	¢.€ w	• ~ -	5.● ●	4••
Age of head: Under 35 35 = 44 45 = 64 65 and over.	888 <b>8</b>	••••	20 50 85 85 85 85 85 85 85 85 85 85 85 85 85	20 23 15	r∞0.•	000F	-+ 40	• ~ 4 0	<u>e</u> + n +	* -0*	••49	* * m N
Employment status of head: Self-Employed Employed by others	888	• • •	234	<b>1</b> 95	∞ <b>ວ</b> . ●	900	م.•` س	40-	0- <u>0</u>	• 14	••0	• -0
All other units	001	•	Ξ	16	Ξ	Ξ	Q	14	6	é	ŝ	20
Unrelated individuals	100	•	16	13	6	30	s	17	12	4	4	=
Under age 65	<u>88</u>	••	61	6 6	: S	6.9	<u>-</u> و	51	<u>9</u>	40	<b>7</b> 6	30 <u>20</u>
Families of 2 or more	100	•	10	16	н	н	10	4	9	ç	Ś	30
Size of family: 2 persons. 3 or 4. 5 or more.	<u>888</u>	•••		8 19 22	8099 8099	202	2 <b>1</b> و	440	° 0 °	× 1 ×	<b>30</b> m m	<u> </u>
Age of head: Under 35 3 44 45 - 64 65 and over	838 <b>8</b>	••••	<b>₹</b> ∞ <b>⊺</b> ∞	32 9 6	30.8r	2201	0200	<u>5755</u>	761E	01 T C	<ul> <li>● (1 00 00</li> </ul>	-453
Employment status of head: Self-employed	888	• • •	۳. 10	594	9 <u>7</u> 1	22	<mark>ه ت</mark> ه	12 15 12	≎∞ <b>4</b>	e e u	441	12 °5

CLASSIFICATION BY LOW-COST LEVEL (Level 2) <sup>2</sup>												
Units with income below Level 2	<u>8</u>	•	46	17	30	1	4	7	9	7	2	7
Unrelated individuals	100	•	46	30	80	6	4	11	10	5	2	2
Under age 65. Age 65 and over	88	••	55 39	6 L	90 10	<del>د</del> مع	é	13 10	7 12	• 4	~-	- 4
Families of 2 or more	901	•	46	21	30	7	3	S	4	N	7	Ч
Size of family: 2 persons 3 of 4. 5 or more.	888	• • •	33 51 49	22 23 23	7 6 10	865	400	944	0-2	4	£.€	e
Age of head: Under 35 35 = 44 45 = 64 65 and over	8888		56 51 29	1333		10063	00	• พ๛ฉี	• ~ ~ 5	* () - 4	* * 0 M	● ● <b>4</b> 0
Employment status of head: Self-employed	888	•••	30 20 20 20	29 28 13	4 <u>1</u> 02	17 5 12	<u> </u>	1220	2-5	<b>4-5</b>	••٢	* - m
All other units	100	•	10	15	11	11	10	15	10	6	s	6
Unrelated individuals	100	٠	15	14	6	20	\$	17	12	4	5	12
Under age 65 Age 65 and over	88	••	11 9	11 7	0 s	0 2	r-	17	0 <b>4</b>	7 2	H2	8 21
Families of 2 of more	001	•	6	15	Ξ	=	Ξ	51	5	q	\$	×
Size of family: 2 persons 3 of 4. 5 or more.	888	• • •	86	7 18 20	7 10 16	1201	6 10 10	22 <b>4</b>	8 I r	ててす	x 4 4	5 6 6
Age of head: Under 35 35 44. 45 64. 65 and over.	8888		01005	-98 58 58	<u>558</u> 2	5116 01 0		======	°91163	0rr=	• (1 = 20	4 - 11 22
Employment status of head: Self-employed Employed by others. Retired	888	•••	maa	3	۲ <u>7</u> 8	128	► <b>-</b> 4	128	०० <u>च</u>	10 13 13	N45	25 5 21
1 Level 1 is the economy level as defined by the Social Security Administration. 2 Level 2 is the low-cost level as defined by the Social Security Administration.	al Security A	dministration		See text for a brief explanation and references. See text for a brief explanation and references.	xplanation a	nd reference						

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Group characteristic	All units	Zero	<b>s</b> 1- 199	\$200- 499	-005 <b>3</b>	<b>5</b> 1,000- 1,999	\$2,000- 4,999	-000'5 <b>\$</b>	<b>\$</b> 10,000- 14,999	\$15,000- 24,999	<b>\$</b> 25,000 and over
All units (total population).	90	21	81	12	12	10	5	¢			4
Unrelated individuals	88	32 19	19	13	9 12	7 10	13	φœ	(1 m	0 M	- 1
CLASSIFICATION BY ECONOMY LEVEL (Level 1) <sup>1</sup>											
Uaits with income below Level 1	100	56	15	7	4	4	30	٣	_	-	•
Unrelated individuals	100	49	01	39	\$	7	13	5	-	-	•
Under age 65. Age 65 and over	88	55 43	12 8	9 Q	4 30	νø	15	<+ 20	<b>+</b> ભ	* ei	-*
Families of 2 or more.	8	19	81	7	4	3	4	7	-	-	٠
Size of family: 2 persons. 3 or 4.	888	° 48	12 24 18	<b>30 4 30</b>	96 N	- 70	<u>0</u> ••	<b>~ • •</b> •	ci <b>*</b> *	v) • •	•••
Age of head: Under 35. 35 - 44. 65 and over	8388	552 <b>8</b>	20 24 21	۰ <b>80</b> •	00 <b>4</b> 2	-900	• • <u>"</u> "	<ul><li>€ (1-4)</li></ul>	• • ~ ~ •	***٢	• • • •
Employment status of head: Self-employed	888	<b>65</b> <b>65</b>	47 20 19	∞ <b>⊙</b> •	041-	n ∎ N	°.+ Ξ	● CI <del>4</del>	•••	* * ∞	• • •
All other units .	8	12	61	4	4	н	15	٢	4	ſ	7
Unrelated individuals	901	17	15	13	12	6	61	Ξ	٣	7	2
Under age 65. Age 65 and over	<u>88</u>	81	ĩ.»	10	:4	30 M	15 26	2 ð	<b>4 1</b>	<b>~</b> •	• ٢
Families of 2 or more	100	Ξ	20	14	14	12	15	7	4	I	7
Size of family: 2 persons 3 of 4.	888	1122	10 25 28	2110 2110	15 145 134	223	523	20M	r.w.d	~7-	40-
Age of head: Under 35. 35 - 44. 45 and over	8888	202 <b>8</b>	\$223	581 2	9 <b>4</b> 20	8219 9	20 15 15	-202	* (Ny) 20	• - 4 Ξ	• •
Employment status of head. Self-employed Employed by others	88	9 12 6	17 22	01	12	<u>=</u> 2	11	01	ør	se c	۰۰

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LOW-COST LEVEL	
ΒY	
CLASSIFICATION	(Level 2) <sup>2</sup>

 Units with income below Level 2	Unrelated individuals	Under age 65	Families of 2 or more	Size of family: 2 persons 3 or more.	Age of head: Under 35. 35 - 44. 65 and over	Employment status of head: Self-employed	All other write	Unrelated individuals	Under age 65	Families of 2 or more	Size of family: 2 persons. 3 or 4.	Age of head: Under 35. 35 - 64. 65 and over	Employment status of head: Self-employed Employed by others.
 8	001	88	100	888	8888	888	8	001	88	00	888	8888	888
48	47	55 41	48	38 53 51	32485	3619 3619	=	16	61 01	10	51 9 9	<u>58°</u> 22	ء 6
61	6	14	25	30 30	33 18 18	31 14	17	16	18 10	18	5510 54	8618 8	3066 3016
<b>œ</b>	6	8 10 8	8	8 6 6 8	0004	15 10 2	14	13	22	14	246	81 10 11	8 13 8 8
L	ę	m 38	80	20,0	- 804	20 5 16	13	12	12	13	410	84 <u>70</u>	9 15
4	6	v. 00	£	-27	40	<b>₩</b>	12	7	80 m	13	222	<i>و 1</i> :5% 8	13 13 6
7	14	15	4	<u>7</u> 4-	* - 4 <u>5</u>	7-2 13-7	16	18	15 26	16	71 15 13	8 12 12	18 16 16
•	6	N 6		0 • N	• 000	• 010	30	Ξ	9 81	٢	300	1022	: <b>5</b>
7	2	• 4	-	v. • •	• • 04	* * vi	4	2	77	4	юще	● (1 K) 30	r46
-	1	• 14 .		~~*	* * * %	* * 1~	£	3	~ •	.E	-56	• - <b>4</b> च	<u>8</u> 72
•	•	-•	٠	•••	• • • •	• • •	2		• 30	2	40-	* = ~ *	<b>0~0</b>

<sup>1</sup> Level 1 is the economy level as defined by the Social Security Administration. See text for a brief explanation and references. <sup>2</sup> Level 2 is the low-cost level as defined by the Social Security Administration. See text for a brief explanation and references. A 41-POVERTY INCOME STATUS-COMPOSITION OF WEALTH, DECEMBER 31, 1962

		201012								
					Portfolio	of liquid a	Portfolio of liquid and investment assets	ent assets		
	Own	Auto-	Business, profession				lavesta	Investment assets		Miscel-
Group characteristic	home	mobile	(farm and nonfarm)	АІІ	Liquid assets	, All	Publicly traded stock	Marketable securities other than stock	Other	assets
	a. Pei	centage of	group having	t equity in s	pecified asset	sconsum	er units gro	a. Percentage of group having equity in specified assets—consumer units grouped by various characteristics	us characte	ristics
All units (total population)	57	13	17	80	6L	31	16	3	20	8
Unrelated individuals	34 62	34 83	ء 19	69 82	68 81	332	11	٩٣	52	<del>د</del> به
CLASSIFICATION BY ECONOMY LEVEL (Level 1) <sup>1</sup>										
Units with income below Level 1	38	38	12	46	4	Ξ	4	-	7	5
Unrelated individuals	38	15	4	52	51	12	9	•	9	4
Under age 65 Age 65 and over	27 48	24 7	<b>5</b> •	45 59	45 57	9 <u></u> 6	10 10	••	52	Ś
Families of 2 or more	38	55	17	41	66	10	ñ	-	1	ę
Size of family: 2 persons 3 or 4. 5 or more.	8338	48 70 70	21 21	34 35	32 36 37	5 <b>6</b> 5	<u>0</u> * •	vi • •	56 IO	865
Age of head: Under 35 35 - 64. 65 and over	<b>5</b> 852	52 50 51	226 124 124	80 93 62 83 80 80 80 80 80 80 80 80 80 80 80 80 80	<b>5</b> 38 39 30	26 26	••••	* * 10 *	• • 21	~r&r
All other units.	62	83	18	68	88	36	61	£	23	6
Unrelated individuals	30	51	9	84	83	31	20	£	61	7
Under age 65	¥ <b>4</b>	59 32	v) 30	28	88 88	45 46	31 32	610	16 25	30 <b>4</b> 4
Families of 2 or more	67	88	20	8	68	37	19	3	24	6
Size of family: 2 persons 5 or more	89 89 89	80 89 95	20 51 20	388	88 88 88 88 98 98	940 33	21 19 18	<b>4</b> m m	22 24 24	0, <b>3</b> 0 0,
Age of head: Under 35 15 - 44 45 - 64 63 and over	2853	9.68 88 88 88	53307 53307	88 88 88	88 91 92	38 38 38	51 54 54 54 54 54 54 54 54 54 54 54 54 54	0m40	83351	°001

CLASSIFICATION BY LOW-COST LEVEL (Level 2) <sup>2</sup>										
Units with income below Level 2	41	47	13	54	52	12	4	-	30	5
Unrelated individuals	37	17	4	54	53	=	5	•	6	4
Under age 65. Age 65 and over.	46 66	24 10	30 <del>0</del>	45 61	45 59	15 8	10	••	6.5	4 w
Families of 2 or more	4	62	18	54	52	13	4	Ι	6	Q
Size of family: 2 persons. 5 or more.	38.61	50 53 77	16 15 22	2 <b>4</b> 2	65 49	17 8 12	<b>*</b> 44	∽-•	<b>3</b> ¢Ξ	T 24
Age of head: Under 35 35 - 64 65 and over	53 53 69	20 50 50 50 50	23 28 12	71 453 249 21	524 88 67	244 I °	<b>~~</b>	* 19 10 *		تر مى
All other units.	63	84	18	06	68	38	21	£	25	6
Unrelated individuals	30	52	6	85	84	34	21	3	20	7
Under age 65	25 45	90 90	νđ	83 91	81 80	26 54	37	77	16 30	×v
Families of 2 or more	89	68	20	16	96	<b>6</b> E	21	3	25	6
Size of family: 2 persons. 3 or 4 c.	71 0 68	82 96	21 22 23	92 93 93	88 16 16	38 38 88	20 20 20	4 m 4	288 24 24	220
Age of head: Under 35. 35 – 64. 65 and over.	4 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	94 89 73	2628	8282	869 892 892 892 892	26 89 89 89 89	15 15 26	0m46	23 29 29	°55¢
my level ost level	Soci	ity Admin ity Admini		See text for a See text for a	a brief expl	a brief explanation and references. a brief explanation and references.	references. references.			

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A 41-POVERTY INCOME STATUS-COMPOSITION OF WEALTH, DECEMBER 31, 1962 (Continued)

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						Portfoli	Portfolio of liquid and investment assets	and investm	tent assets		
	Total	Own	Auto-	Business, profession				Investm	Investment assets		Miscel-
Uroup characteristic	wealth	home	mobile	(farm and nonfarm)	ЧI	Liquid assets	AII	Publicly traded stock	Marketable securities other than stock	Other	assets
		b. Mean am	iount (in do	llars) of equ	ity in specifie	d assets—co	un amusu	ts grouped	Mean amount (in dollars) of equity in specified assets—consumer units grouped by various characteristics	aracteristic	
All units (total population)	20,982	5,653	644	3,881	9,688	2,675	7,013	3,724	432	2,857	1,116
Unrelated individuals	14,462 22,513	3,474 6,165	212 745	801 4,604	7,650 10,167	2,315 2,760	5,335 7,407	2,976 3,900	281 468	2,078 3,039	2,325 832
CLASSIFICATION BY ECONOMY LEVEL (Level 1) <sup>1</sup>											
Units with income below Level 1	6,032	2,257	147	1,087	2.440	921	1,520	873	011	536	101
Unrelated individuals	5,846	2,617	83	487	2,575	1,330	1,244	452	٠	247	84
Under age 65 Age 65 and over	5,617 6,061	2,079 3,120	135 35	1,009	2,227 2,899	1,009 1,630	1,218 1,269	836 93	••	382 1,176	167 6
Families of 2 or more	6,167	1,996	192	1,521	2,343	624	1,719	1,177	061	352	114
Size of family: 2 persons 3 or 4 5 or more.	13,679 3,586 2,595	4,373 1,329 752	200 159 212	2,032 1,554 1,122	6,929 323 498	1,727 100 210	5,202 223 288	3,982 4 2	640 • 5	580 218 284	145 221 11
Age of head: Under 35 2 44. 45 - 64. 65 and over.	1,023 3,287 8,290 12,611	207 1,068 2,438 4,604	131 243 196 189	401 1,378 3,165 435	51 584 2,338 7,334	50 293 535 1,868	- 291 1,803 5,466	* 4 879 4,561	609 •	- 282 315 905	234 151 50
All other units	25,011	6,569	778	4,634	11,642	3,149	8,494	4,493	519	3,482	068,1
Unrelated individuals	22,057	4,229	325	1,077	12,125	3,183	8,942	5,202	529	3,211	4,301
Under age 65. Age 65 and over	18,950 29,026	3,451 5,976	363 240	925 1,418	8,188 20,956	2, 338 5,080	5,850 15,877	1,628 8,732	153	2,068 5,773	6,0 <u>24</u> 436
Families of 2 or more	25,446	6,913	844	5,157	11,571	3,143	8,428	4,388	517	3,522	196
Size of family: 2 persons 3 of 4 5 or more.	34,683 21,296 20,787	8,276 6,390 6,089	888 844 792	6,126 4,270 5,352	18,697 9,095 6,876	4,889 2,659 1,807	13,807 6,436 5,069	8,102 2,932 2,193	773 456 308	4,932 3,048 2,568	696 696 1,677
Age of head: Under 35 35 - 44 65 and over.	5,551 19,057 33,697 49,867	2,130 6,028 9,426 9,888	545 864 1,086 621	850 4,439 7,486 7,480	1,750 5,799 14,814 31,191	683 1,861 4,016 7,561	1,067 3,939 10,798 23,631	598 1,294 5,556 13,867	31 31 116 487 2,308	439 2,528 4,755 7,456	276 1,927 886 687

CLASSIFICATION BY LOW-COST LEVEL (Level 2)2											
Units with income below Level 2	6,984	2,694	961	1,351	2,653	179	1,682	694	85	506	68
Unrelated individuals	5,841	2,650	81	449	2,584	1,439	1,145	416	•	U27	LL
Under age 65 Age 65 and over	5,388 6,259	2,073 3,182	130 37	934 •	2,097 3,034	969 1,873	1,128	775 85	• •	1,076	154 6
Families of 2 or more	7,557	2,717	254	1,804	2,688	7.67	1,951	833	127	166	50
Size of family: 2 persons 3 or 4- 5 or more	12,462 5,801 5,587	4,681 2,037 1,911	223 199 315	1,817 2,223 1,486	5,582 1,203 1,856	1,851 374 263	3,731 829 1,593	2,726 10 180	436 20 1	569 800 1,412	160 140 19
Age of head: Under 35 35 - 44 45 - 64 65 and over	1,376 4,831 11,341 12,995	457 1,545 3,722 5,358	205 301 247 267	2, 321 3,397 790	74 648 3,855 6,476	305 305 540 2,226	17 343 316 4,250	13 88 825 2,594	26 + 439 •	2,051 1,656	81 81 81 80
All other units.	26,694	6,860	826	4,913	12,559	3,371	9,188	4,961	574	3,654	1,515
Unrelated individuals	23,404	4,329	347	1,166	12,905	3,224	9,681	5,632	573	3,476	4,657
Under age 65 . Age 65 and over	19,800 32,316	3,526 6,315	378 270	973 1,644	8,587 23,581	2,435 5,175	6,152 18,406	3,815 10,124	161 1,589	2,175 6,693	6,315 506
Families of 2 or more	27,192	7,243	668	5,480	12,507	1,343	9,114	4,859	574	3,680	1,063
Size of family: 2 persons 3 or 4- 5 or more.	36,773 22,279 22,866	8,524 6,654 6,553	940 893 855	6,528 4,346 6,008	20,043 9,632 7,445	5,123 2,812 2,099	14,920 6,820 5,346	8,780 3,177 2,538	838 489 370	5,302 3,153 2,437	739 755 2,005
Age of head: Under 35 35 44 45 - 64 65 and over	6,104 20,124 34,527 60,047	2,330 6,367 9,562 10,883	582 907 1,127 691	882 4,443 7,687 9,223	1,995 6,293 15,217 38,418	775 2,011 8,924 8,924	1,220 4,282 11,002 29,495	682 1,395 5,836 17,734	35 120 515 2,954	501 2,767 4,651 8,807	2,115 934 831 831
<sup>1</sup> Level 1 is the economy level as defined by the Social Security Administration.	ial Security A	Administration		t for a brief	See text for a brief explanation and references.	and referen	ces.				

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<sup>1</sup> Level 1 is the economy level as defined by the Social Security Administration. See text for a brief explanation and references. <sup>2</sup> Level 2 is the low-cost level as defined by the Social Security Administration. See text for a brief explanation and references.

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		Debt secured	red by-		Personal debt	l debt				Debt secured by	red by		Personal debt	l debt		
Group characteristic	Total deht		Invest-		Instalment	nent	Non-	Debt on life insur-	Total debt		Invest-		Instalment	nent	-uoN	Debt on lile insur-
		home	ment assets	ЧI	Auto- mobile	Other	instal- ment	ance		home	ment assets	All	Auto- mobile	Other	instal- ment	ance
		a. Perc	entage of g units grou	roup havin tped by var	a. Percentage of group having specified debts—consumer units grouped by various characteristics	lebts—cons teristics	sumer				b. Mean a deb	tmount (in ts for all u	Mean amount (in dollars) of specified debts for all units in group	specified		
All units (total population)	67	33	s	56	27	38	27	5	3,834	2,529	185	712	306	173	234	62
Unrelated individuals.	35 74	7 39	т <b>х</b> і	8.2	31	16 43	31	25	1,291 4,431	3,039	595 515	303 808	112 351	v2 991	131 258	94 69
CLASSIFICATION BY ECON- OMY LEVEL (Level 1) <sup>1</sup>																
Units with income below Level 1	48	н	1	43	10	29	24	-	618	506	41	267	68	68	011	s
Unrelated individuals	25	6	I	22	3	Π	Ξ	7	469	321	25	117	17	48	52	6
Under age 65 Age 65 and over	88	9 <b>0</b>	* 14	28 16	٠٠	11	15 6	чч	313 616	182 450	<b>+</b> 4	121 113	35	17 76	69 37	91
Families of 2 or more	64	15	1	59	16	43	33	•	1,072	640	53	375	105	118	152	4
Size of family: 2 persons 3 or 4	36 89 89	11	-88 -	28 52 86	<b>30</b> 1	22 88 58	10 35 48	• 17 •	442 1,036 1,562	339 635 866	16 17 107	87 372 589	• 102 184	43 159 143	44 111 262	• =•
Age of head: Under 35. 35 - 44. 45 - 64. 65 and over.	74 81 332	9 23 5 8 23	* ** *	74 55 29	3 3 3	332 29	23 23 21 33 21	••-•	974 1,716 1,051 369	587 1,028 606 243	• 177 23	387 510 427 102	121 176 7	521 23 66	114 210 209 29	*
All other units	72	38	Ŷ	09	31	40	29	Ŷ	4,647	3,075	662	832	370	195	267	78
Unrelated individuals	44	<b>x</b> 9	s	37	18	20	18	-	2,015	392	1,097	467	197	70	201	59
Under age 65 Age 65 and over	56 18	a n	4 ∞	0 <del>4</del> 0	25 2	26 5	24 2	40	2,401 1,150	543 54	1,134 1,013	640 79	272 28	8°	269 49	.× 4
Families of 2 or more	76	43	9	63	33	44	30	9	5,034	3,469	598	886	395	214	277	80
Size of family: 2 persons. 3 or 4	57 82 89	<b>56</b> <b>58</b>	460	56 26	20 36 44	23 60 60	31 31	490	3,211 5,454 6,560	1,923 3,779 4,835	661 603 517	543 1,007 1,109	215 471 494	99 233 321	293 293 293	84 65 99
Age of head: Under 35. 35 - 44. 45 - 64. 65 and over.	39 32 39 39	40 55 16 55	m∕00.4	25 25 25	988 988 988 98	555 16 16	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	m M 20 4	5,189 5,189 5,164 2,033	3,866 4,701 3,290 938	229 480 843 763	1,077 995 907 2 <b>44</b>	546 502 332 103	289 267 181 73	242 227 69	16 123 87

CLASSIFICATION BY LOW-COST LEVEL (Level 2) <sup>2</sup>																
Units with income below Level 2	52	16	7	48	14	34	25	2	1,130	748	54	323	105	120	86	5
Unrelated individuals	25	5	1	22	3	12	10	7	439	295	23	114	20	46	48	Q
Under age 65	80	<b>.</b>	• 4	29 17	r•	13	4 6	22	302 565	169 412	<b>•</b> 45	124 105	<del>4</del> •	118	64 34	<b>3</b> M
Families of 2 or more	99	21	7	61	20	44	32	2	1,477	916	69	428	147	158	123	4
Size of family: 2 persons. 3 or 4	37 62 88	12 27 27	0	28 58 84	1 16 34	24 88 88	11 11 12	•	544 1,137 2,347	434 732 1,515	11 11 151	99 387 677	10 130 250	55 164 222	34 93 205	• 24
Age of head: Under 35. 35 - 44. 45 - 64. 65 and over.	80 13 13	21 27 27	* 000	8528	23 128 4	2426	40 15 15	* 10-10	1, 529 2, 141 1, 623 520	982 1,431 1,102 322	• 122 84	547 586 437 110	203 241 114 21	222 188 142 71	122 157 180 19	• m⊅m
All other units	72	40	Q	60	32	40	29	\$	4,938	3,256	725	871	388	194	289	86
Unrelated individuals	46	8	5	38	61	61	61	5	2,175	424	1,188	499	208	74	218	64
Under age 65 Age 65 and over	57 11	5 0	42	50 7	25 25	26 2	26 26	N.	2,516 1,330	571 63	1,193 1,174	665 89	279 32	101 1	283 56	88 2
Families of 2 or more	76	\$	6	63	34	43	30	6	5,356	3,684	655	927	415	212	300	68
Size of family: 2 persons 3 or 4 5 or more	59 83 89	30 48 57	512	43 69 79	5 <b>5</b> 3	27 60	17 31 46	490	3,417 5,802 7,150	2,031 4,021 5,290	717 654 576	578 1,057 1,167	230 496 522	100 238 316	248 323 330	16 71 17
Age of head: Under 35 35 - 44 45 - 64	90 88 72 40	56 56 18 66	wr34	84 55 23 23	50 38 11	33266	44 271 8		5,625 6,560 2,402	4,219 4,936 3,342 1,083	263 528 877 931	1,125 1,019 1,019 279	582 513 342 120	285 261 180 72	258 245 87	61 82 130 109
1 Level 1 is the economy level as defined by the Social Security Administration. 2 Level 2 is the low-cost level as defined by the Social Security Administration.	efined by th	he Social Sec te Social Sec	curity Adm	inistration.	See text fo See text fo	or a brief c. or a brief c.	See text for a brief explanation and references. See text for a brief explanation and references.	nd refere	nces. Kces.							

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<sup>2</sup> Level 2 is the low-cost level as defined by the Social Security Administration. See text for a brief explanation and references.

	1962	Age of	Consumer units	ci unis		1962	Age of		
Group	income (mean in dollars)	head (mean in years)	Percent- age dis- tribution	Number in sample	Group	income (mean in dollars)	head (mean in years)	Percent- age dis- tribution	Number in sample
All units (total population)	6,378	4	001	2,557					
Unretated individuals. Families of 2 or more	2,853 7,206	58 47	61 81	349 2,208				·	
CLASSIFICATION BY ECONOMY LEVEL (Level 1) <sup>1</sup>					CLASSIFICATION BY LOW-COST LEVEL (Level 2) <sup>2</sup>				
Units with income below Level 1	1,444	54	100	320	Units with income below Level 2	1,966	53	001	447
Unrelated individuals	808	62	42	128	Unrelated individuals	882	62	33	661
Under age 65. Age 65 and over	783 834	49 75	25	63 63	Under age 65 Age 65 and over	862 902	48 75	91 17	71 88
Families of 2 or more	1,903	49	58	192	Families of 2 or more	2,509	48	67	308
Size of family: 2 persons. 3 or 4 5 or more	1,104 2,688	62 44 43	17 18 23	58 29 29	Size of family: 2 persons. 5 or more	1,438 2,194 3,453	<u> 2</u> 24	18 20 28	76 98 134
Age of head: Under 35. 35 – 44. 45 – 64. 65 and over.	2,050 2,260 1,758 1,490	33428 25268	11 18 11	412 86 84	Age of head: Under 35. 35 - 44. 65 and over.	2,822 2,912 2,387	80 80 84 84 84 84 84 84 84 84 84 84 84 84 84	12 12 15 15 15 15	86 86 86 86 86 86 86 86 86 86 86 86 86 8
Employment status of head: Self-employed Employed by others	1,518 2,429 1,443	· 45 40 76	5 26 11	20 31 31	Employment status of head: Self-employed. Employed by others	2,757 3,118 1,762	47 39 76	33.7	41 157 50
All other units	7,708	47	100	2,237	All other units.	8,179	47	100	2,110
Unrelated individuals	4,655	54	13	221	Unrelated individuals	4,897	54	61	210
Under age 65. Age 65 and over	5,144 3,560	46 72	24	160 16	Under age 65	5,314 3,867	46 71	⊃ <b>4</b>	154 56
Families of 2 or more		46	87	2,016	Families of 2 or more	8,675	46	87	006,1
Size of family: 2 persons 3 or 4 5 or more	7,565 8,211 8,778	56 843 843	28 36 24	672 834 510	Size of family: 2 persons. 5 or hore	8,021 8,637 9,597	\$ <u>4</u> 4	925	650 795 455
Age of head: Under 35 35 44. 45 - 64. 65 and over.	6,719 8,759 9,111 6,786	58 S E	112 <b>21</b>	347 441 957 271	Age of head: Under 35. 35 - 44. 65 and over	7,149 9,194 9,404 8,029	288F	828°	
Employment status of head: Self-employed Employed by others Relired.	12,284 8,097 4,926	99 143 17	63 63	509 1,263 112	Employment status of head: Seti-employed	13,446 8,455 5,848	64 84 67	542 242	488 1,197 93

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-CHARACTERISTICS OF CONSUMER UNITS AND SAMPLE SIZE FOR SPECIFIED GROUPS, DECEMBER 31, 1962 A 43-POVERTY INCOME STATUS-

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