# Survival Skills Workshop for Postdocs: Packaging Your PhD to Find a Job

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# What's Next?

- Academia?
  - Industry?
  - Others?
- Geographical constraints?
- Understanding the recruitment cycle
- Researching your future employers
- Contact?

#### A Convoluted Career Path

Electrical Engineering, Brown University, 1986 Sc.B. Lorentz instability in ring-laser systems M.S. Applied Phyiscs, Harvard University, 1987, 1992 Ph.D. Fourier transform heterodyne spectroscopy at interfaces Postdoc I Chemistry, Stanford University, 1992-1995 Lipid/Cholesterol mixtures: Theory and experiments Chemical Engineering, UC Santa Barbara, 1995-1998 Postdoc II Mechanisma of lung surfactant functioning Faculty Chemistry, The University of Chicago, 1998-present **Biophysical Chemistry** 

Your Package

Goal get on the short list

What are they looking for?

- Cover Letter
- CV (Productivity? Promise?)
- Research Statement (Direction? Creativity?)
- Teaching Statement (Effective? Committed?)
- Startup Needs (Reasonable?)

## One Size Fits All?

- Cater to the institution you apply to
  liberal arts college vs large research university
- Scope of research
- Teaching philosophy
- Startup needs

Your package needs to demonstrate that you have given serious thoughts on the particular position to which you are applying.

#### Letters of Recommendation

- People who know you well and will make the time to write a good letter for you.
- Contact early
- Provide your package and useful information
- Gentle reminders
- It's your job to make sure that all letters get in!

## Interviewing

- Research the department: be prepared and knowledgable
- Engaged in discussions positive interactions
- Dealing with inappropriate questions
- Research talk
- Chalk talk
- Interview continues over dinner and drinks!
- Thank you email to host

**Generating More Interviews** 

Follow-up with other institutions

# **Negotiations**

- Summer Salary
- Student/Postdoc Support
- Space renovation
- Teaching loads/keeping the same course
- Special arrangements for 1st and tenure year
- Startup
- Relocation
- Other offers?
- Spousal issues?
- Everything in writing