

**BONNEVILLE PURCHASING INSTRUCTIONS
APPENDIX 8-A**

**SMALL AND DISADVANTAGED BUSINESS
IDENTIFICATION DATA**

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APPENDIX 8-A -- SMALL AND DISADVANTAGED BUSINESS IDENTIFICATION
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SECTION 1 DEFINITIONS.

"Concern" means any business entity organized for profit (even if its ownership is in the hands of a nonprofit entity) with a place of business located in the United States and which makes a significant contribution to the U.S. economy through payment of taxes and/or use of American products, material and/or labor, etc. "Concern" includes but is not limited to an individual, partnership, corporation, joint venture, association, or cooperative. For the purpose of making affiliation findings (see Section 2) any business entity, whether organized for profit or not, and any foreign business entity, i.e., any entity located outside the United States, shall be included.

"Handicapped individual" means a person who has a physical, mental, or emotional impairment, defect, ailment, disease, or disability of a permanent nature which in any way limits the selection of any type of employment for which the person would otherwise be qualified or qualifiable.

"Industry" means all concerns primarily engaged in similar lines of activity, as listed and described in the North American Industrial Classification System (NAICS), which is used by the Small Business Administration to classify business standards.

"Public or private organization for the handicapped" means one which (a) is organized under the laws of the United States or of any State, operated in the interest of handicapped individuals, the net income of which does not inure in whole or in part to the benefit of any shareholder or other individual; (b) complies with any applicable occupational health and safety standard prescribed by the Secretary of Labor; and (c) employs in the production of commodities and in the provision of services, handicapped individuals for not less than 75 percent of the direct labor required for the production or provision of the commodities or services.

"Small business concern" means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is competing for contracts, and qualified as a small business under the criteria and size standards in 13 CFR Part 121 (see Section 3). Such a concern is "not dominant in its field of operation" when it does not exercise a controlling or major influence on a national basis in a kind of business activity in which a number of business concerns are primarily engaged. In determining whether dominance exists, consideration shall be given to all appropriate factors, including volume of business, number of employees, financial resources, competitive status or position, ownership or control of materials, processes, patents, license agreements, facilities, sales territory, and nature of business activity.

"Small disadvantaged business concern" means a small business concern that is at least 51 percent unconditionally owned by one or more individuals who are both socially and economically disadvantaged, or a publicly owned business that has at least 51 percent of its stock unconditionally owned by one or more socially and economically disadvantaged individuals and that has its management and daily business controlled by one or more such individuals. This term also means a small business concern that is at least 51 percent unconditionally owned by an economically disadvantaged Indian tribe or Native Hawaiian Organization, or a publicly owned business that has at least 51 percent of its stock unconditionally owned by one of these entities, that has its management and daily business controlled by members of an economically disadvantaged Indian tribe or Native Hawaiian Organization, and that meets the requirements of 13 CFR part 124.

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(a) "Socially disadvantaged individuals" means individuals who have been subjected to racial or ethnic prejudice or cultural bias because of their identity as a member of a group without regard to their qualities as individuals.

(b) "Economically disadvantaged individuals" means socially disadvantaged individuals whose ability to compete in the free enterprise system is impaired due to diminished opportunities to obtain capital and credit as compared to others in the same line of business who are not socially disadvantaged. Individuals who certify that they are members of named groups (Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Subcontinent-Asian Americans) are to be considered socially and economically disadvantaged.

(1) "Subcontinent-Asian Americans" means United States citizens whose origins are in India, Pakistan, Bangladesh, Sri Lanka, Bhutan, or Nepal.

(2) "Asian-Pacific Americans" means United States citizens whose origins are in Japan, China, the Philippines, Vietnam, Korea, Samoa, Guam, the U.S. Trust Territory of the Pacific Islands (Republic of Palau), the Northern Mariana Islands, Laos, Kampuchea (Cambodia), Taiwan, Burma, Thailand, Malaysia, Indonesia, Singapore, Brunei, Republic of the Marshall Islands, or the Federated States of Micronesia.

(3) "Native Americans" means American Indians, Eskimos, Aleuts, and native Hawaiians.

(c) "Native Hawaiian Organization" means any community service organization serving Native Hawaiians in, and chartered as a not-for-profit organization by, the State of Hawaii, which is controlled by Native Hawaiians, and whose business activities will principally benefit such Native Hawaiians.

(d) "Indian tribe" means any Indian tribe, band, nation, or other organized group or community of Indians, including any Alaska Native Corporation as defined in 13 CFR 124.100 which is recognized as eligible for the special programs and services provided by the U.S. to Indians because of their status as Indians, or which is recognized as such by the State in which such tribe, band, nation, group or community resides.

"Women-owned business" means small businesses that are at least 51 percent owned by a woman or women who are U.S. citizens and who also control and operate the business.

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SECTION 2 TERMS

"Affiliates." Business concerns are affiliates of each other if, directly or indirectly, either one controls or has the power to control the other or another concern controls or has the power to control the other, or another concern controls or has the power to control both. In determining whether affiliation exists, consideration is given to all appropriate factors including common ownership, common management, and contractual relationships; provided that restraints imposed by a franchise agreement are not considered in determining whether the franchisor controls or has the power to control the franchisee, if the franchisee has the right to profit from its effort, commensurate with ownership, and bears the risk of loss or failure. Any business entity may be found to be an affiliate, whether or not it is organized for profit or located in the United States.

(a) Nature of Control. Every business concern is considered as having one or more parties who directly or indirectly control or have the power to control it. Control may be affirmative or negative and it is immaterial whether it is exercised so long as the power to control exists.

(b) "Party or parties." The term "party or parties" includes, but is not limited to, two or more persons with an identity of interest such as members of the same family or persons with common investments in more than one concern. In determining who controls or has the power to control a concern, persons with an identity of interest may be treated as though they were one person.

(c) Control through stock ownership.

(1) A party is considered to control or have the power to control a concern if the party controls or has the power to control 50 percent or more of the concern's voting stock.

(2) A party is considered to control or have the power to control a concern, even though the party owns, controls, or has the power to control less than 50 percent of the concern's voting stock, if the block of stock the party owns, controls or has the power to control is large, as compared with any other outstanding block of stock. If two or more parties each own, control, or have the power to control, less than 50 percent of the voting stock of a concern, and such minority block is equal or substantially equal in size, and large as compared with any other block outstanding, there is a presumption that each such party controls or has the power to control such concern; however, such presumption may be rebutted by a showing that such control or power to control, in fact, does not exist.

(3) If a concern's voting stock is distributed other than as described above, its management (officers and directors) is deemed to be in control of such concern.

(d) Stock options and convertible debentures. Stock options and convertible debentures exercisable at the time or within a relatively short time after a size determination and agreements to merge in the future, are considered as having a present effect on the power to control the concern. Therefore, in making a size determination, such options, debentures, and agreements are treated as though the rights held thereunder had been exercised.

(e) Voting trusts. If the purpose of a voting trust, or similar agreement, is to separate voting power from beneficial ownership of voting stock for the purpose of shifting control of or the power to control a concern in order that such concern or another concern may qualify as a small business within the size regulations, such voting trust shall not be considered valid for this purpose regardless of whether it is or is not valid within the appropriate jurisdiction. However, if a voting trust is entered into for a legitimate purpose other than that described above, and it is valid within the appropriate jurisdiction, it may be considered valid for the purpose of a size

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determination, provided such consideration is determined to be in the best interest of the small business program.

(f) Control through common management. A concern may be found as controlling or having the power to control another concern when one or more of the following circumstances are found to exist, and it is reasonable to conclude that under the circumstances, such concern is directing or influencing, or has the power to direct or influence, the operation of such other concern.

(1) Interlocking management. Officers, directors, employees, or principal stockholders of one concern serve as a working majority of the board of directors or officers of another concern.

(2) Common facilities. One concern shares common office space and/or employees and/or other facilities with another concern, particularly where such concerns are in the same or related industry or field of operation, or where such concerns were formerly affiliated.

(3) Newly organized concern. Former officers, directors, principal stockholders, and/or key employees of one concern organize a new concern in the same or a related industry or field operation, and serve as its officers, directors, principal stockholders, and/or key employees, and one concern is furnishing or will furnish the other concern with subcontracts, financial or technical assistance and/or facilities, whether for a fee or otherwise.

(g) Control through contractual relationships.

(1) Definition of a joint venture for size determination purposes. A joint venture for size determination purposes is an association of persons and/or concerns with interests in any degree or proportion by way of contract, express or implied, consorting to engage in and carry out a single specific business venture for joint profit, for which purpose they combine their efforts, property, money, skill, or knowledge, but not on a continuing or permanent basis for conducting business generally. A joint venture is viewed as a business entity in determining power to control its management.

(2) Joint venture - procurement and property sale assistance. Concerns bidding on a particular procurement or property sale as joint ventures are considered as affiliated and controlling or having the power to control each other with regard to performance of the contract. Moreover an ostensible subcontractor which is to perform primary or vital requirements of a contract may have a controlling role such to be considered a joint venturer affiliated on the contract with the prime contractor. A joint venture affiliation finding is limited to particular contracts unless the SBA size determination finds general affiliation between the parties.

(3) Where a concern is not considered as being an affiliate of a concern with which it is participating in a joint venture, it is necessary, nevertheless, in computing annual receipts, etc., for the purpose of applying size standards, to include such concern's share of the joint venture receipts (as distinguished from its share of the profits of such venture).

(4) Franchise and license agreements. If a concern operates or is to operate under a franchise (or a license) agreement, the following policy is applicable: In determining

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whether the franchisor controls or has the power to control and, therefore, is affiliated with the franchisee, the restraints imposed on a franchisee by its franchise agreement shall not be considered, provided that the franchisee has the right to profit from its effort and the risk of loss or failure, commensurate with ownership. Even though a franchisee may not be controlled by the franchisor by virtue of the contractual relationship between them, the franchisee may be controlled by the franchisor or other through common ownership or common management, in which case they would be considered as affiliated.

"Annual receipts." (a) Annual receipts of a concern which has been in business for 3 or more complete fiscal years means the annual average gross revenue of the concern taken for the last 3 fiscal years. For the purpose of this definition, gross revenue of the concern includes revenues from sales of products and services, interest, rents, fees, commissions and/or whatever other sources derived, but less returns and allowances, sales of fixed assets, interaffiliate transactions between a concern and its domestic and foreign affiliates, and taxes collected for remittance (and, if due, remitted) to a third party. Such revenues shall be measured as entered on the regular books of account of the concern whether on a cash, accrual, or other basis of accounting acceptable to the U. S. Treasury Department for the purpose of supporting Federal income tax returns, except when a change in accounting method from cash to accrual or accrual to cash has taken place during such 3-year period, or when the completed contract method has been used.

(1) In any case of change in accounting method from cash to accrual or accrual to cash, revenues for such 3-year period shall, prior to the calculation of the annual average, be restated to the accrual method. In any case, where the completed contract method has been used to account for revenues in such 3 year period, revenues must be restated on an accrual basis using the percentage of completion method.

(2) In the case of a concern which does not keep regular books of accounts, but which is subject to U. S. Federal income taxation, "annual receipts" shall be measured as reported, or to be reported to the U. S. Treasury Department internal Revenue Service, for Federal income tax purposes, except that any return based on a change in accounting method or on the completed contract method of accounting must be restated as provided for in the preceding paragraphs.

(b) Annual receipts of a concern that has been in business for less than 3 complete fiscal years means its total receipts for the period it has been in business, divided by the number of weeks including fractions of a week that it has been in business, and multiplied by 52. In calculating total receipts, the definitions and adjustments related to a change of accounting method and the completed contract method of paragraph (a) above are applicable.

"Number of Employees." The number of employees is a measure of the average employment of a business concern and means its average employment, including the employees of its domestic and foreign affiliates, based on the number of persons employed on a full-time, part-time, temporary, or other basis during each of the pay periods of the preceding 12 months. If a business has not been in existence for 12 months, "number of employees" means the average employment of such concern and its affiliates during the period that such concern has been in existence based on the number of persons employed during each of the pay periods of the period that such concern has been in business. If a business has acquired an affiliate during the applicable 12-month period, it is necessary, in computing the applicant's number of employees, to include the affiliate's number of employees during the entire period, rather than only its employees during the period in which it has been an affiliate. The employees of a former affiliate are not included, even if such concern had been an affiliate during a portion of the period.

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SECTION 3 SIZE STANDARDS

(a) The SBA establishes small business size standards on an industry-by-industry basis. (See 13 CFR 121.)

(b) Small business size standards are applied by --

(1) Classifying the product or service being acquired in the industry whose definition, as found in the North American Industrial Classification System (NAICS), best describes the principal nature of the product or service being purchased.

(2) Identifying the size standard SBA established for that industry.

(3) The NAICS definitions and size standards can be viewed on-line at the Small Business Administration web site <http://www.sba.gov/size/>.

(c) For size standard purposes, a product or service shall be classified in only one industry whose definition best describes the principal nature of the product or service being purchased even though for other purposes it could be classified in more than one.

(d) When purchasing a product or service that could be classified in two or more industries with different size standards, COs shall apply the size standard for the industry accounting for the greatest percentage of the contract price.

(e) If a solicitation calls for more than one item and allows offers to be submitted on any or all of the items, an offeror must meet the size standard for each item it offers to furnish. If a solicitation calling for more than one item requires offers on all or none of the items, an offeror may qualify as a small business by meeting the size standard for the item accounting for the greatest percentage of the total contract price.

(f) Any concern which submits a bid or offer in its own name, other than on a construction or service contract, but which proposes to furnish a product which it did not itself manufacture, is deemed to be a small business when it has no more than 500 employees, and --

(1) Except as provided in subparagraph (f)(4) of this section such nonmanufacturer must furnish in the performance of the contract the product of a small business manufacturer or producer, which end product must be manufactured or produced in the United States. The term "nonmanufacturer" includes a concern which can manufacture or produce the product referred to in the specific purchase but does not do so in connection with that purchase. For size determination purposes there can be only one manufacturer of the end item being purchased. The manufacturer of the end item being purchased is the concern which, with its own forces, transforms inorganic or organic substances including raw materials and/or miscellaneous parts or components into such end item. Whether a offeror on a particular purchase is the manufacturer or a nonmanufacturer for the purpose of a size determination need not be consistent with whether such concern is or is not a manufacturer for the purpose of the Walsh-Healey Act.

(2) A concern which purchases items and packages them into a kit is considered to be a nonmanufacturer small business and can qualify as such for a given purchase if it meets the size qualifications of a small nonmanufacturer for the purchase, and if more than 50 percent of the total value of the kit and its contents is accounted for by items manufactured by small business.

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(3) If the purchase is \$50,000 or less, such nonmanufacturer may furnish any domestically produced or manufactured product.

(4) As provided in 15 U.S.C. 637(a)(17), in the case of Government purchases awarded under section 8(a) of the Small Business Act, such nonmanufacturer may furnish any domestically produced or manufactured product when the purchase is for a product in a class for which the Small Business Administration has determined that there are no small business manufacturers or processors in the Federal market, and when such nonmanufacturer is primarily engaged in the wholesale or retail trade and is a regular dealer, as defined pursuant to 41 U.S.C. 35(a), in the product to be offered unless specifically exempted from section 35(a) by section 7(j)(13)(C) of the Small Business Act. Classes for which a waiver has been granted are available from the Small Business Administration website at <http://www.sba.gov/GC/indexprograms-nonmanufacturer.html>.

(g) The industry size standards are set forth on the Small Business Administration website at <http://www.sba.gov/size/indextableofsize.html>. The SBA website is intended to cover the entire field of economic activities. It classifies and defines activities by industry categories and is the source used by SBA as a guide in defining industries for size standards. The number of employees or annual receipts indicates the maximum allowed for a concern, including its affiliates, to be considered a small business.

The following table is presented here for convenience, and lists the majority of the types and classes of goods and services that BPA buys. This list corresponds to the SIC/NAICS table established in the BES electronic purchasing modules. If a specific type of good or service is not clearly identified in this list, the CO shall contact the BPA Small and Disadvantaged Business Specialist for further guidance.

NOTE: There are many footnotes to the NAICS codes tables used for SBA small business size standards, which provide additional clarification in determining business size standards for certain NAICS codes. All NAICS codes that include footnotes at the SBA website are identified with an asterisk in the below table. COs should refer to the internet website noted in (g) above and review the footnotes to identify any special qualifier for size standards.

CODES	NAICS DESCRIPTION
SECTOR 11 – AGRICULTURE, FORESTRY AND FISHING	
Subsector 111 – Crop Production	
Subsector 112 - Animal Production	
112511	Finfish Farming and Fish Hatcheries
Subsector 113 - Forestry and Logging	
113310	Logging
Subsector 114 - Fishing, Hunting and Trapping	
Subsector 115 - Support Activities for Agriculture and Forestry	
115112	Soil Preparation, Planting, and Cultivating
SECTOR 21 – MINING	
Subsector 211 - Oil and Gas Extraction	
Subsector 212 - Mining (except Oil and Gas)	

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- 212311 Dimension Stone Mining and Quarrying
- 212319 Other Crushed and Broken Stone Mining and Quarrying
- 212321 Construction Sand and Gravel Mining

Subsector 213 - Support Activities for Mining

SECTOR 22 – UTILITIES

Subsector 221 - Utilities

- 221111 Hydroelectric Power Generation
- 221119 Other Electric Power Generation
- 221121 Electric Bulk Power Transmission and Control
- 221122 Electric Power Distribution
- 221310 Water Supply and Irrigation Systems
- 221320 Sewage Treatment Facilities
- 221330 Steam and Air-Conditioning Supply

SECTOR 23 - CONSTRUCTION

Subsector 233 - Building, Developing and General Contracting

- 233110 Land Subdivision and Land Development
- 233210 Single Family Housing Construction
- 233310 Manufacturing and Industrial Building Construction
- 233320 Commercial and Institutional Building Construction

Subsector 234 - Heavy Construction

- 234110 Highway and Street Construction
- 234120 Bridge and Tunnel Construction
- 234910 Water, Sewer, and Pipeline Construction
- 234920 Power and Communication Transmission Line Construction
- 234930 Industrial Nonbuilding Structure Construction
- 234990 All Other Heavy Construction

Except Except Dredging and Surface Cleanup Activities

Subsector 235 - Special Trade Contractors

- 235110 Plumbing, Heating and Air-Conditioning
- 235210 Painting and Wall Covering Contractors
- 235310 Electrical Contractors
- 235410 Masonry and Stone Contractors
- 235420 Drywall, Plastering, Acoustical and Insulation Contractors
- 235430 Tile, Marble, Terrazzo and Mosaic Contractors
- 235510 Carpentry Contractors
- 235520 Floor Laying and Other Floor Contractors
- 235610 Roofing, Siding and Sheet Metal Contractors
- 235710 Concrete Contractors
- 235810 Water Well Drilling Contractors
- 235910 Structural Steel Erection Contractors

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- 235920 Glass and Glazing Contractors
- 235930 Excavation Contractors
- 235940 Wrecking and Demolition Contractors
- 235950 Building Equipment and Other Machinery Installation Contractors
- 235990 All Other Special Trade Contractors
- Except** Base Housing Maintenance*

SECTORS 31-33 - MANUFACTURING

Subsector 311 - Food Manufacturing

Subsector 312 - Beverage and Tobacco Product Manufacturing

Subsector 313 - Textile Mills

Subsector 314 - Textile Product Mills

- 314912 Canvas and Related Product Mills
- 314991 Rope, Cordage and Twine Mills

Subsector 315 - Apparel Manufacturing

Subsector 316 - Leather and Allied Product Manufacturing

Subsector 321 - Wood Product Manufacturing

- 321113 Sawmills
- 321114 Wood Preservation
- 321211 Hardwood Veneer and Plywood Manufacturing
- 321212 Softwood Veneer and Plywood Manufacturing
- 321213 Engineered Wood Member (except Truss) Manufacturing
- 321214 Truss Manufacturing
- 321219 Reconstituted Wood Product Manufacturing
- 321911 Wood Window and Door Manufacturing
- 321912 Cut Stock, Resawing Lumber, and Planing
- 321918 Other Millwork (including Flooring)
- 321920 Wood Container and Pallet Manufacturing
- 321991 Manufactured Home (Mobile Home) Manufacturing
- 321992 Prefabricated Wood Building Manufacturing
- 321999 All Other Miscellaneous Wood Product Manufacturing

Subsector 322 - Paper Manufacturing

Subsector 323 - Printing and Related Support Activities

- 323110 Commercial Lithographic Printing
- 323111 Commercial Gravure Printing
- 323112 Commercial Flexographic Printing
- 323113 Commercial Screen Printing
- 323114 Quick Printing
- 323115 Digital Printing
- 323117 Books Printing
- 323119 Other Commercial Printing

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Subsector 324 Petroleum and Coal Products Manufacturing

Subsector 325 - Chemical Manufacturing

325510 Paint and Coating Manufacturing

325920 Explosives Manufacturing

Subsector 326 - Plastics and Rubber Products Manufacturing

326122 Plastics Pipe and Pipe Fitting Manufacturing

Subsector 327 - Nonmetallic Mineral Product Manufacturing

327320 Ready-Mix Concrete Manufacturing

327390 Other Concrete Product Manufacturing

Subsector 331 - Primary Metal Manufacturing

Subsector 332 - Fabricated Metal Product Manufacturing

332312 Fabricated Structural Metal Manufacturing

332322 Sheet Metal Work Manufacturing

332439 Other Metal Container Manufacturing

332510 Hardware Manufacturing

332710 Machine Shops

332722 Bolt, Nut, Screw, Rivet and Washer Manufacturing

332812 Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers

332813 Electroplating, Plating, Polishing, Anodizing and Coloring

332911 Industrial Valve Manufacturing

332912 Fluid Power Valve and Hose Fitting Manufacturing

332913 Plumbing Fixture Fitting and Trim Manufacturing

332996 Fabricated Pipe and Pipe Fitting Manufacturing

Subsector 333 - Machinery Manufacturing *

Subsector 334 - Computer and Electronic Product Manufacturing *

Subsector 335 - Electrical Equipment, Appliance and Component Manufacturing *

335110 Electric Lamp Bulb and Part Manufacturing

335121 Residential Electric Lighting Fixture Manufacturing

335122 Commercial, Industrial and Institutional Electric Lighting Fixture Manufacturing

335129 Other Lighting Equipment Manufacturing

335221 Household Cooking Appliance Manufacturing

335311 Power, Distribution and Specialty Transformer Manufacturing

335312 Motor and Generator Manufacturing

335313 Switchgear and Switchboard Apparatus Manufacturing

335314 Relay and Industrial Control Manufacturing

335911 Storage Battery Manufacturing

335912 Primary Battery Manufacturing

335921 Fiber Optic Cable Manufacturing

335929 Other Communication and Energy Wire Manufacturing

335931 Current-Carrying Wiring Device Manufacturing

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335932 Noncurrent-Carrying Wiring Device Manufacturing

Subsector 336 - Transportation Equipment Manufacturing *

336112 Light Truck and Utility Vehicle Manufacturing

336120 Heavy Duty Truck Manufacturing

336312 Gasoline Engine and Engine Parts Manufacturing

336399 All Other Motor Vehicle Parts Manufacturing

336412 Aircraft Engine and Engine Parts Manufacturing

336413 Other Aircraft Part and Auxiliary Equipment Manufacturing

336999 All Other Transportation Equipment Manufacturing

Subsector 337 - Furniture and Related Product Manufacturing

Subsector 339 - Miscellaneous Manufacturing

339111 Laboratory Apparatus and Furniture Manufacturing

339950 Sign Manufacturing

339999 All Other Miscellaneous Manufacturing

SECTOR 42 – WHOLESALE TRADE

(Not applicable to Government procurement of supplies. The nonmanufacturer size standard of 500 employees shall be used for purposes of Government procurement of supplies.)

Subsector 421 - Wholesale Trade - Durable Goods

421110 Automobile and Other Motor Vehicle Wholesalers

421120 Motor Vehicle Supplies and New Part Wholesalers

421130 Tire and Tube Wholesalers

421140 Motor Vehicle Parts (Used) Wholesalers

421210 Furniture Wholesalers

421220 Home Furnishing Wholesalers

421310 Lumber, Plywood, Millwork and Wood Panel Wholesalers

421320 Brick, Stone and Related Construction Material Wholesalers

421330 Roofing, Siding and Insulation Material Wholesalers

421390 Other Construction Material Wholesalers

421410 Photographic Equipment and Supplies Wholesalers

421420 Office Equipment Wholesalers

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

421440 Other Commercial Equipment Wholesalers

421490 Other Professional Equipment and Supplies Wholesalers

421610 Electrical Apparatus and Equipment, Wiring Supplies and Construction Material Wholesalers

421620 Electrical Appliance, Television and Radio Set Wholesalers

421690 Other Electronic Parts and Equipment Wholesalers

421710 Hardware Wholesalers

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

421740 Refrigeration Equipment and Supplies Wholesalers

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- 421820 Farm and Garden Machinery and Equipment Wholesalers
- 421840 Industrial Supplies Wholesalers
- 421850 Service Establishment Equipment and Supplies Wholesalers
- 421860 Transportation Equipment and Supplies (except Motor Vehicle) Wholesalers
- 421910 Sporting and Recreational Goods and Supplies Wholesalers
- 421990 Other Miscellaneous Durable Goods Wholesalers

Subsector 422 - Wholesale Trade - Nondurable Goods

- 422590 Other Farm Product Raw Material Wholesalers
- 422610 Plastics Materials and Basic Forms and Shapes Wholesalers
- 422690 Other Chemical and Allied Products Wholesalers
- 422710 Petroleum Bulk Stations and Terminals
- 422720 Petroleum and Petroleum Products Wholesalers (except Bulk Stations and Terminals)
- 422810 Beer and Ale Wholesalers
- 422820 Wine and Distilled Alcoholic Beverage Wholesalers
- 422910 Farm Supplies Wholesalers
- 422920 Book, Periodical and Newspaper Wholesalers
- 422930 Flower, Nursery Stock and Florists' Supplies Wholesalers
- 422940 Tobacco and Tobacco Product Wholesalers
- 422950 Paint, Varnish and Supplies Wholesalers
- 422990 Other Miscellaneous Nondurable Goods Wholesalers

SECTORS 44-45 – RETAIL TRADE

(Not applicable to Government procurement of supplies. The nonmanufacturer size standard of 500 employees shall be used for purposes of Government procurement of supplies.)

Subsector 441 - Motor Vehicle and Parts Dealers

- 441110 New Car Dealers
- 441222 Boat Dealers
- 441229 All Other Motor Vehicle Dealers
- Except* Aircraft Dealers, Retail
- 441310 Automotive Parts and Accessories Stores
- 441320 Tire Dealers

Subsector 442 - Furniture and Home Furnishings Stores

- 442110 Furniture Stores
- 442210 Floor Covering Stores
- 442291 Window Treatment Stores

Subsector 443 - Electronics and Appliance Stores

- 443111 Household Appliance Stores
- 443112 Radio, Television and Other Electronics Stores
- 443120 Computer and Software Stores
- 443130 Camera and Photographic Supplies Stores

Subsector 444 - Building Material and Garden Equipment and Supplies Dealers

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- 444110 Home Centers
- 444120 Paint and Wallpaper Stores
- 444130 Hardware Stores
- 444190 Other Building Material Dealers
- 444210 Outdoor Power Equipment Stores
- 444220 Nursery and Garden Centers

Subsector 445 - Food and Beverage Stores

- 445110 Supermarkets and Other Grocery (except Convenience) Stores

Subsector 446 - Health and Personal Care Stores

- 446110 Pharmacies and Drug Stores
- 446130 Optical Goods Stores

Subsector 447 - Gasoline Stations

- 447190 Other Gasoline Stations

Subsector 448 - Clothing and Clothing Accessories Stores

Subsector 451 - Sporting Good, Hobby, Book and Music Stores

- 451110 Sporting Goods Stores

Subsector 452 - General Merchandise Stores

- 452110 Department Stores

Subsector 453 - Miscellaneous Store Retailers

- 453210 Office Supplies and Stationery Stores
- 454110 Electronic Shopping and Mail-Order Houses
- 454210 Vending Machine Operators
- 454311 Heating Oil Dealers
- 454312 Liquefied Petroleum Gas (Bottled Gas) Dealers
- 454319 Other Fuel Dealers

SECTORS 48-49 - TRANSPORTATION

Subsector 481 - Air Transportation

- 481111 Scheduled Passenger Air Transportation
- 481112 Scheduled Freight Air Transportation

Subsector 482 - Rail Transportation

Subsector 483 - Water Transportation*

Subsector 484 - Truck Transportation

- 484122 General Freight Trucking, Long-Distance, Less Than Truckload
- 484220 Specialized Freight (except Used Goods) Trucking, Local
- 484230 Specialized Freight (except Used Goods) Trucking, Long-Distance

Subsector 485 - Transit and Ground Passenger Transportation

- 485510 Charter Bus Industry

Subsector 486 - Pipeline Transportation

Subsector 487 - Scenic and Sightseeing Transportation

Subsector 488 - Support Activities for Transportation

BONNEVILLE PURCHASING INSTRUCTIONS
APPENDIX 8-A -- SMALL AND DISADVANTAGED BUSINESS IDENTIFICATION
DATA

- 488190 Other Support Activities for Air Transportation
- 488490 Other Support Activities for Road Transportation
- 488991 Packing and Crating
- 488999 All Other Support Activities for Transportation

Subsector 491 - Postal Service

Subsector 492 - Couriers and Messengers

Subsector 493 - Warehousing and Storage

- 493110 General Warehousing and Storage

SECTOR 51 - INFORMATION

Subsector 511 - Publishing Industries

- 511110 Newspaper Publishers
- 511120 Periodical Publishers
- 511130 Book Publishers
- 511140 Database and Directory Publishers
- 511199 All Other Publishers
- 511210 Software Publishers

Subsector 512 - Motion Picture and Sound Recording Industries

- 512110 Motion Picture and Video Production

Subsector 513 - Broadcasting and Telecommunications

- 513111 Radio Networks
- 513112 Radio Stations
- 513120 Television Broadcasting
- 513210 Cable Networks
- 513220 Cable and Other Program Distribution
- 513310 Wired Telecommunications Carriers
- 513321 Paging
- 513322 Cellular and Other Wireless Telecommunications
- 513330 Telecommunications Resellers
- 513340 Satellite Telecommunications
- 513390 Other Telecommunications

Subsector 514 - Information Services and Data Processing Services

- 514110 News Syndicates
- 514120 Libraries and Archives
- 514191 On-Line Information Services
- 514199 All Other Information Services
- 514210 Data Processing Services

SECTOR 52 - FINANCE AND INSURANCE

Subsector 522 - Credit Intermediation and Related Activities

Subsector 523 - Financial Investments and Related Activities

- 523120 Securities Brokerage

BONNEVILLE PURCHASING INSTRUCTIONS
APPENDIX 8-A -- SMALL AND DISADVANTAGED BUSINESS IDENTIFICATION
DATA

- 523140 Commodity Contracts Brokerage
- 523210 Securities and Commodity Exchanges

Subsector 524 - Insurance Carriers and Related Activities

- 524128 Other Direct Insurance (except Life, Health and Medical) Carriers

Subsector 525 - Funds, Trusts and Other Financial Vehicles

SECTOR 53 - REAL ESTATE AND RENTAL AND LEASING

Subsector 531 - Real Estate

- 531110 Lessors of Residential Buildings and Dwellings
- 531120 Lessors of Nonresidential Buildings (except Miniwarehouses)
- 531130 Lessors of Miniwarehouses and Self Storage Units
- 531190 Lessors of Other Real Estate Property
- Except** Leasing of Building Space to Federal Government by Owners
- 531311 Residential Property Managers

Subsector 532 - Rental and Leasing Services

- 532111 Passenger Car Rental
- 532112 Passenger Car Leasing
- 532120 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing
- 532411 Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing

Subsector 533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)

SECTOR 54 - PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES

Subsector 541 - Professional, Scientific and Technical Services

- 541110 Offices of Lawyers
- 541191 Title Abstract and Settlement Offices
- 541199 All Other Legal Services
- 541211 Offices of Certified Public Accountants
- 541219 Other Accounting Services
- 541310 Architectural Services
- 541320 Landscape Architectural Services
- 541330 Engineering Services
- Except** Military and Aerospace Equipment and Military Weapons
- Except** Contracts and Subcontracts for Engineering Services Awarded Under the National Energy Policy Act of 1992
- Except** Marine Engineering and Naval Architecture
- 541340 Drafting Services
- Except** Map Drafting
- 541350 Building Inspection Services
- 541360 Geophysical Surveying and Mapping Services
- 541370 Surveying and Mapping (except Geophysical) Services
- 541380 Testing Laboratories

BONNEVILLE PURCHASING INSTRUCTIONS
APPENDIX 8-A -- SMALL AND DISADVANTAGED BUSINESS IDENTIFICATION
DATA

- 541410 Interior Design Services
- 541420 Industrial Design Services
- 541430 Graphic Design Services
- 541490 Other Specialized Design Services
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541513 Computer Facilities Management Services
- 541519 Other Computer Related Services
- 541611 Administrative Management and General Management Consulting Services
- 541612 Human Resources and Executive Search Consulting Services
- 541613 Marketing Consulting Services
- 541614 Process, Physical Distribution and Supply Chain Consulting Services
- 541618 Other Management Consulting Services
- 541620 Environmental Consulting Services
- 541690 Other Scientific and Technical Consulting Services
- 541710 Research and Development in the Physical, Engineering, and Life Sciences
- Except** Aircraft
- Except** Aircraft Parts, and Auxiliary Equipment, and Aircraft Engine Parts
- Except** Space Vehicles and Guided Missiles, their Propulsion Units, their Propulsion Units Parts, and their Auxiliary Equipment and Parts
- 541810 Advertising Agencies
- 541820 Public Relations Agencies
- 541830 Media Buying Agencies
- 541840 Media Representatives
- 541850 Display Advertising
- 541860 Direct Mail Advertising
- 541870 Advertising Material Distribution Services
- 541890 Other Services Related to Advertising
- 541910 Marketing Research and Public Opinion Polling
- 541922 Commercial Photography
- 541930 Translation and Interpretation Services
- 541940 Veterinary Services
- 541990 All Other Professional, Scientific and Technical Services

SECTOR 55 - MANAGEMENT OF COMPANIES AND ENTERPRISES

Subsector 551 - Management of Companies and Enterprises

SECTOR 56 - ADMINISTRATIVE AND SUPPORT, WASTE MANAGEMENT AND REMEDIATION SERVICES

Subsector 561 - Administrative and Support Services

- 561110 Office Administrative Services
- 561210 Facilities Support Services*
- Except** Base Maintenance*

BONNEVILLE PURCHASING INSTRUCTIONS
APPENDIX 8-A -- SMALL AND DISADVANTAGED BUSINESS IDENTIFICATION
DATA

561310 Employment Placement Agencies
561320 Temporary Help Services
561330 Employee Leasing Services
561410 Document Preparation Services
561421 Telephone Answering Services
561422 Telemarketing Bureaus
561431 Private Mail Centers
561439 Other Business Service Centers (including Copy Shops)
561492 Court Reporting and Stenotype Services
561499 All Other Business Support Services
561510 Travel Agencies
561591 Convention and Visitors Bureaus
561599 All Other Travel Arrangement and Reservation Services
561611 Investigation Services
561612 Security Guards and Patrol Services
561621 Security Systems Services (except Locksmiths)
561622 Locksmiths
561710 Exterminating and Pest Control Services
561720 Janitorial Services
561730 Landscaping Services
561740 Carpet and Upholstery Cleaning Services
561790 Other Services to Buildings and Dwellings
561910 Packaging and Labeling Services
561920 Convention and Trade Show Organizers
561990 All Other Support Services

Subsector 562 - Waste Management and Remediation Services

562111 Solid Waste Collection
562112 Hazardous Waste Collection
562119 Other Waste Collection
562211 Hazardous Waste Treatment and Disposal
562212 Solid Waste Landfill
562213 Solid Waste Combustors and Incinerators
562219 Other Nonhazardous Waste Treatment and Disposal
562910 Remediation Services
Except Environmental Remediation Services
562920 Materials Recovery Facilities
562998 All Other Miscellaneous Waste Management Services

SECTOR 61 - EDUCATIONAL SERVICES

Subsector 611 - Educational Services

611210 Junior Colleges

BONNEVILLE PURCHASING INSTRUCTIONS
APPENDIX 8-A -- SMALL AND DISADVANTAGED BUSINESS IDENTIFICATION
DATA

- 611310 Colleges, Universities and Professional Schools
- 611420 Computer Training
- 611430 Professional and Management Development Training
- 611512 Flight Training
- 611513 Apprenticeship Training
- 611519 Other Technical and Trade Schools
- 611699 All Other Miscellaneous Schools and Instruction
- 611710 Educational Support Services

SECTOR 62 - HEALTH CARE AND SOCIAL ASSISTANCE

Subsector 621 - Ambulatory Health Care Services

- 621420 Outpatient Mental Health and Substance Abuse Centers
- 621511 Medical Laboratories
- 621512 Diagnostic Imaging Centers

Subsector 622 - Hospitals

Subsector 623 - Nursing and Residential Care Facilities

- 623110 Nursing Care Facilities

Subsector 624 - Social Assistance

- 624410 Child Day Care Services

SECTOR 71 - ARTS, ENTERTAINMENT AND RECREATION

Subsector 711 - Performing Arts, Spectator Sports and Related Industries

Subsector 712 - Museums, Historical Sites and Similar Institutions

Subsector 713 - Amusement, Gambling and Recreation Industries

SECTOR 72 - ACCOMMODATION AND FOOD SERVICES

Subsector 721 - Accommodation

- 721110 Hotels (except Casino Hotels) and Motels
- 721120 Casino Hotels
- 721191 Bed and Breakfast Inns
- 721199 All Other Traveler Accommodations

Subsector 722 - Food Services and Drinking Places

- 722110 Full-Service Restaurants
- 722211 Limited-Service Restaurants
- 722212 Cafeterias
- 722213 Snack and Nonalcoholic Beverage Bars
- 722310 Food Service Contractors
- 722320 Caterers

SECTOR 81 - OTHER SERVICES

Subsector 811 - Repair and Maintenance

- 811111 General Automotive Repair
- 811118 Other Automotive Mechanical and Electrical Repair and Maintenance

BONNEVILLE PURCHASING INSTRUCTIONS
APPENDIX 8-A -- SMALL AND DISADVANTAGED BUSINESS IDENTIFICATION
DATA

- 811192 Car Washes
- 811212 Computer and Office Machine Repair and Maintenance
- 811213 Communication Equipment Repair and Maintenance
- 811219 Other Electronic and Precision Equipment Repair and Maintenance
- 811310 Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance
- 811411 Home and Garden Equipment Repair and Maintenance
- 811412 Appliance Repair and Maintenance
- 811490 Other Personal and Household Goods Repair and Maintenance

Subsector 812 - Personal and Laundry Services

- 812332 Industrial Launderers
- 812921 Photo Finishing Laboratories (except One-Hour)
- 812930 Parking Lots and Garages
- 812990 All Other Personal Services

Subsector 813 - Religious, Grantmaking, Civic, Professional and Similar Organizations

- 813211 Grantmaking Foundations
- 813311 Human Rights Organizations
- 813312 Environment, Conservation and Wildlife Organizations
- 813410 Civic and Social Organizations
- 813910 Business Associations
- 813920 Professional Organizations
- 813930 Labor Unions and Similar Labor Organizations

FOOTNOTES As stated at the beginning of this table, the SBA website for business size standards includes many qualifying footnotes for NAICS codes. If a NAICS code in the above table is followed by an asterisk, the CO should refer to the SBA website in (g) above to review those footnotes.