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A BILL FOR AN ACT

RELATING TO THE DEATH CARE INDUSTRY.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

| 1 | SECTION 1. Chapter 441, Hawaii Revised Statutes, is |
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| 2 | amended by adding a new section to be appropriately designated |
| 3 | and to read as follows: |
| 4 | "§441- Cancellation; default and termination; refund. |
| 5 | (a) At any time before pre-need funeral services or pre-need |
| 6 | interment services are received by the purchaser or the |
| 7 | purchaser's contract beneficiary, the purchaser may cancel the |
| 8 | contract containing any pre-need funeral services or pre-need |
| 9 | interment services by notifying the cemetery or pre-need funeral |
| 10 | authority, in writing, of the purchaser's desire to cancel the |
| 11 | contract. |
| 12 | (b) If the cemetery or pre-need funeral authority |
| 13 | determines that the purchaser is in default due to nonpayment of |
| 14 | a contract containing any pre-need funeral services or pre-need |
| 15 | interment services, the cemetery or pre-need funeral authority |
| 16 | shall provide written notice of the default to the purchaser |
| 17 | prior to terminating the contract. The notice of default shall |
| 18 | include: |



2

| 1 | (1) | The total amount owed under the contract at the time |
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| 2 | | it was originally signed, dates and amounts of |
| 3 | | payments, adjustments, and credits received to date, |
| 4 | | and the amount of the delinquency; |
| 5 | (2) | An explanation of the purchaser's right to reinstate |
| 6 | | the contract and a statement that failure to reinstate |
| 7 | | a contract shall result in termination of the |
| 8 | | contract; and |
| 9 | (3) | A statement that advises the purchaser of all other |
| 10 | | requirements under this subsection. |
| 11 | The cemet | ery or pre-need funeral authority shall provide the |
| 12 | purchaser | with a minimum of ninety days from the purchaser's |
| 13 | receipt o | f the notice of default to elect to reinstate the |
| 14 | contract. | The purchaser may elect to reinstate by providing |
| 15 | written n | otice to the cemetery or pre-need funeral authority. |
| 16 | If, howeve | er, the purchaser notifies the cemetery or pre-need |
| 17 | <u>funeral</u> a | uthority in writing that the amount of the delinquency |
| 18 | is disput | ed, the reinstatement period does not start until the |
| 19 | dispute i | s resolved. If the purchaser elects to reinstate the |
| 20 | contract | within the reinstatement period, the purchaser is |
| 21 | entitled | to resume payments on the contract in the amounts and |
| 22 | as often | as is required under the terms and conditions of the |
| | | SB1423 SD1 SMA.doc |

Page 2

3

| 1 | contract in effect prior to the default. The purchaser is |
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| 2 | entitled to continue payment on the contract until the contract |
| 3 | is paid in full. If the purchaser fails to elect to reinstate |
| 4 | the contract within the reinstatement period, the cemetery or |
| 5 | pre-need funeral authority may terminate the contract. |
| 6 | (c) If the contract is canceled or terminated pursuant to |
| 7 | subsection (a) or (b) or for any other reason, the purchaser |
| 8 | shall be entitled to a refund of the amounts paid by the |
| 9 | purchaser, less amounts that may be retained by the cemetery or |
| 10 | pre-need funeral authority for its costs pursuant to section |
| 11 | 441-38(b). The cemetery or pre-need funeral authority shall |
| 12 | make the refund to the purchaser within thirty days of: |
| 13 | (1) Receipt of the purchaser's written notice of |
| 14 | cancellation; or |
| 15 | (2) Termination of the contract." |
| 16 | SECTION 2. Section 441-3, Hawaii Revised Statutes, is |
| 17 | amended to read as follows: |
| 18 | "§441-3 Map or plat required[+] ; unique identifier. (a) |
| 19 | The cemetery authority [from time to time], as any of the |
| 20 | dedicated cemetery property [described in the certificate of |
| 21 | dedication], or any part or section thereof, is offered for |

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4

| 1 | sale, tra | nsfer, or disposition in the form of plots, crypts, or |
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| 2 | niches, s | hall also: |
| 3 | (1) | In the case of land, survey and subdivide [it] the |
| 4 | | dedicated cemetery property into sections, blocks, |
| 5 | | plots, avenues, walks, or other subdivisions; make a |
| 6 | | good and substantial map or plat showing the sections, |
| 7 | | blocks, plots, avenues, walks, or other subdivisions, |
| 8 | | with descriptive names, initials, or numbers[+] that |
| 9 | | uniquely identify each plot; |
| 10 | (2) | In the case of a mausoleum or columbarium, make a good |
| 11 | | and substantial map or plat on which shall be |
| 12 | | delineated the sections, halls, rooms, corridors, |
| 13 | | elevation, and other divisions, with descriptive |
| 14 | | names, initials, or numbers $[+]$ that uniquely identify |
| 15 | | each niche or crypt; and |
| 16 | (3) | File the maps or plats required by this section in the |
| 17 | | office of the bureau of conveyances or the office of |
| 18 | | the assistant registrar of the land court, and |
| 19 | | maintain a copy of all filed maps as a permanent |
| 20 | | record of the cemetery authority. |
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2007-2048 SB1423 SD1 SMA.doc

| 2 | bureau of conveyances or the office of the assistant registrar |
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| | |
| 3 | of the land court.] |
| 4 | (b) The cemetery authority shall also maintain a |
| 5 | permanent, accurate record of the identity of each person whose |
| 6 | remains are located in the cemetery, together with the |
| 7 | corresponding unique identifier that indicates the location of |
| 8 | the person's remains within the cemetery. The records required |
| 9 | by this section shall be prepared and maintained in a manner |
| 10 | that will enable the cemetery authority to timely respond to |
| 11 | inquiries from the public or the department regarding the |
| 12 | location of a person's remains within the cemetery. |
| 13 | (c) The cemetery authority shall specify the unique |
| 14 | identifier of a plot, crypt, or niche in any document that |
| 15 | provides for the sale, transfer, or disposition of the plot, |
| 16 | crypt, or niche." |
| 17 | SECTION 3. Section 441-12, Hawaii Revised Statutes, is |
| 18 | amended to read as follows: |
| 19 | "§441-12 Mortgages and liens [subject to dedication.] <u>;</u> |
| 20 | consumer contracts; sales prohibited. (a) Cemetery authorities |
| 21 | may secure pecuniary obligations by mortgage or lien upon their |
| 22 | property, whether or not the property has been set aside for |
| | 2007-2048 SB1423 SD1 SMA.doc . |

The map or plat shall also be filed in the office of the

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1 interment purposes, and may sell plots, crypts, [er] niches, or 2 contracts containing pre-need interment services subject to such 3 mortgage or lien within the limitations and conditions imposed 4 by this chapter.

5 (b) All mortgages and other liens of any nature hereafter contracted [, placed, or incurred upon] for and recorded on the 6 property which has been and was, at the time of the perfection 7 of the lien, [with the recorded written consent of the owner of 8 9 any mortgage or lien,] dedicated to cemetery purposes pursuant 10 to this chapter, shall not affect or [defeat] impair the 11 dedication $[\tau]$ of the property to cemetery use or the title of any plot, crypt, or niche [owner,] contract or the obligation of 12 13 the cemetery authority to fully perform any contract containing pre-need interment services, but the mortgage or other lien 14 15 shall be subject and subordinate to the dedication and title of 16 any plot, crypt, or niche [owner,] contract and the obligation 17 of the cemetery authority to fully perform any contract 18 containing pre-need interment services and any and all sales 19 made upon foreclosure, insolvency, or federal bankruptcy 20 proceeding, shall be subject and subordinate to the dedication 21 and title of any plot, crypt, or niche [owner.] contract and



Page 6

7

| 1 | the obligation of the cemetery authority to fully perform any |
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| 2 | contract containing pre-need interment services. |
| 3 | (c) A statutory lien is created, without recordation of |
| 4 | the lien, upon all real and personal property held by a pre-need |
| 5 | funeral authority upon the filing with the department of audited |
| 6 | financial statements, audited by an independent certified public |
| 7 | accountant, that indicate that its pre-need funeral trusts are |
| 8 | not fully funded as required by applicable law. The amount of |
| 9 | the lien shall be equal to the amount that the pre-need funeral |
| 10 | trusts are underfunded. This lien shall have priority over all |
| 11 | subsequent real property mortgages, security interests, and |
| 12 | liens created upon the real and personal property of the pre- |
| 13 | need funeral authority and shall terminate at the time when the |
| 14 | pre-need funeral trusts are properly funded, as evidenced by |
| 15 | records and certification of the trustee and subsequent |
| 16 | assurance from the independent certified public accountant that |
| 17 | the underfunding was corrected. |
| 18 | (d) Notwithstanding any other language to the contrary, |
| 19 | sales by a cemetery or pre-need funeral authority of accounts |
| 20 | receivables from contracts containing pre-need interment, pre- |
| 21 | need funeral, or perpetual care services are prohibited. Sales |
| 22 | made in violation of this subsection are void. |

2007-2048 SB1423 SD1 SMA.doc

8

| 1 | (e) Any transfer of the pre-need funeral trust funds and |
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| 2 | the obligations related thereto must be to another person |
| 3 | subject to section 441-20 or 441-30.5. Any such transfer of |
| 4 | pre-need funeral trust funds and pre-need funeral contracts and |
| 5 | obligations related thereto in accordance with this section, |
| 6 | must include the transfer of pre-need funeral contracts made, |
| 7 | entered into, or purchased by the pre-need funeral authority |
| 8 | prior to the transfer." |
| 9 | SECTION 4. Section 441-13, Hawaii Revised Statutes, is |
| 10 | amended to read as follows: |
| 11 | "§441-13 Sale of plots after dedication; sale of |
| 12 | [incumbered] encumbered plots prohibited unless [incumbrance] |
| 13 | encumbrance subordinate to dedication. After property is |
| | |
| 14 | dedicated pursuant to this chapter, a cemetery authority may |
| 14 15 | dedicated pursuant to this chapter, a cemetery authority may sell, transfer, and convey plots, crypts, or niches thereof, |
| | |
| 15 | sell, transfer, and convey plots, crypts, or niches thereof, |
| 15 16 | sell, transfer, and convey plots, crypts, or niches thereof, which plots, crypts, or niches [may] <u>shall</u> be described by |
| 15 16 17 | sell, transfer, and convey plots, crypts, or niches thereof, which plots, crypts, or niches [may] shall be described by reference to the map or plat, or amended map or plat, filed in |
| 15 16 17 18 | sell, transfer, and convey plots, crypts, or niches thereof, which plots, crypts, or niches [may] shall be described by reference to the map or plat, or amended map or plat, filed in accordance with section 441-3 or 441-8. No plot, crypt, or |
| 15 16 17 18 19 | sell, transfer, and convey plots, crypts, or niches thereof, which plots, crypts, or niches [may] shall be described by reference to the map or plat, or amended map or plat, filed in accordance with section 441-3 or 441-8. No plot, crypt, or niche shall be sold, transferred, conveyed, or otherwise |
| 15 16 17 18 19 20 | sell, transfer, and convey plots, crypts, or niches thereof, which plots, crypts, or niches [may] shall be described by reference to the map or plat, or amended map or plat, filed in accordance with section 441-3 or 441-8. No plot, crypt, or niche shall be sold, transferred, conveyed, or otherwise disposed of, or offered for sale, transfer, conveyance, or other |

Page 8

chapter, nor shall any plot, crypt, or niche be sold, 2 transferred, conveyed, or otherwise disposed of, or offered for 3 sale, transfer, conveyance, or other disposition, unless the property on or in which the plot, crypt, or niche is included 4 shall either be free and clear of all [incumbrances] 5 6 encumbrances or there has been recorded the written consent of 7 every [incumbrancer] encumbrancer thereof that the 8 [incumbrancer's incumbrance] encumbrancer's encumbrance shall be 9 subject and subordinate to the dedication of the property to 10 cemetery purposes and the title of any plot, crypt, or niche 11 owner." 12 SECTION 5. Section 441-22.5, Hawaii Revised Statutes, is 13 amended by amending subsection (b) to read as follows: 14 "(b) Every cemetery or pre-need funeral authority shall be 15 required to provide to the purchaser of cemetery property, pre-16 need interment, or pre-need funeral services and related 17 commodities a written contract which shall contain the following 18 [disclosure requirements:] disclosures: 19 The names and addresses of the cemetery or pre-need (1)20 funeral authority [and], purchaser[7], and contract

21 beneficiary, if the beneficiary is someone other than 22 the purchaser;



Page 9

1

Page 10

S.B. NO. ¹⁴²³ S.D. 1

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| 1 | (2) | A clear and concise itemized statement of the |
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| 2 | | property, including, for cemetery property, the |
| 3 | | location of the plot, crypt, or niche by its unique |
| 4 | | identifier, and any services $[\tau]$ and related |
| 5 | | commodities to be supplied or not supplied and by |
| 6 | | whom, particularly if the authority is not to be the |
| 7 | | provider under the terms of the contract; |
| 8 | (3) | The purchase price of each item of property, services, |
| 9 | | and related commodities to be supplied, the total |
| 10 | | purchase price, and how the total purchase price is |
| 11 | | <pre>payable[+], including any credit terms, if applicable;</pre> |
| 12 | | provided that, pursuant to section 441-22.7, |
| 13 | | disclosure shall also be made that further additional |
| 14 | | charges or fees for perpetual care subsequent to the |
| 15 | | execution of the contract are prohibited for any |
| 16 | | purpose and on any occasion, except for reasonable |
| 17 | | fees related to the administrative costs of |
| 18 | | transferring ownership rights, including the cost of |
| 19 | | research, document and file preparation, photocopying, |
| 20 | | notary fees, records transfer and storage, and any |
| 21 | | other costs directly related to the transfer of |
| 22 | | ownership rights; |



Page 11

| 1 | (4) | Related costs covered under the contract; |
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| 2 | (5) | [The basis on which funds] Information regarding |
| 3 | | payments received from the purchaser for pre-need |
| 4 | | services and related commodities that are to be |
| 5 | | deposited in trust [+], including: |
| 6 | | (A) The name and address of the trustee; provided |
| 7 | | that the disclosure shall not preclude the |
| 8 | | cemetery or pre-need funeral authority from |
| 9 | | changing the trustee named; |
| 10 | | (B) The amount of money to be placed in trust; and |
| 11 | | (C) The amount of money paid on the contract that the |
| 12 | | cemetery or pre-need funeral authority will |
| 13 | | retain and not deposit into the trust; |
| 14 | (6) | [Refund] The refund, cancellation, and default |
| 15 | | provisions of the contract [+], printed in twelve point |
| 16 | | bold type, including an explanation of the |
| 17 | | requirements of section 441- ; |
| 18 | (7) | The date and place of execution of the contract; |
| 19 | (8) | The cemetery or pre-need funeral authority's or its |
| 20 | | duly authorized agent's signature on the contract and |
| 21 | | the identification of this person by name and title; |
| 22 | | [and] |



Page 12

| 1 | (9) | A statement that the written contract, when signed, |
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| 2 | | shall constitute the entire agreement between the |
| 3 | | parties relative to its subject matter and that all |
| 4 | | obligations of both parties shall be fixed and |
| 5 | | enforceable by the other parties of the contract $[-]_{\underline{i}}$ |
| 6 | | and |
| 7 | (10) | A statement that the contract may not waive any rights |
| 8 | | of the consumer or duties of the cemetery or pre-need |
| 9 | | funeral authority under the law." |
| 10 | SECT | ION 6. Section 441-24, Hawaii Revised Statutes, is |
| 11 | amended t | o read as follows: |
| 12 | "§44 | 1-24 Inspection of cemetery or pre-need funeral |
| 13 | authoritv | books[; annual exhibits]. The books, records, and |
| | | |
| 14 | | every cemetery authority whether or not a corporation, |
| | papers of | every cemetery authority whether or not a corporation, rates or claims to operate a perpetual care cemetery, |
| 14 | papers of which ope | |
| 14 15 | papers of which ope and of ev | rates or claims to operate a perpetual care cemetery, |
| 14 15 16 | papers of which ope and of ev examinati | rates or claims to operate a perpetual care cemetery, ery pre-need funeral authority shall be subject to |
| 14 15 16 17 | papers of which ope and of ev examinati manner as | rates or claims to operate a perpetual care cemetery, ery pre-need funeral authority shall be subject to on by the director [to the same extent and in the same |
| 14 15 16 17 18 | papers of which ope and of ev examinati manner as section 4 | rates or claims to operate a perpetual care cemetery, ery pre-need funeral authority shall be subject to on by the director [to the same extent and in the same may be from time to time provided for corporations in |
| 14 15 16 17 18 19 | papers of which ope and of ev examinati manner as section 4 authority | rates or claims to operate a perpetual care cemetery, ery pre-need funeral authority shall be subject to on by the director [to the same extent and in the same <u>may be from time to time provided for corporations in</u> 14-472,] as provided by law, and every cemetery |
| 14 15 16 17 18 19 20 | papers of which ope and of ev examinati manner as section 4 authority need fune | rates or claims to operate a perpetual care cemetery, ery pre-need funeral authority shall be subject to on by the director [to the same extent and in the same may be from time to time provided for corporations in 14-472,] as provided by law, and every cemetery operating a perpetual care cemetery, and every pre- |

1 whether or not the cemetery or pre-need funeral authority has 2 complied with this chapter." SECTION 7. Section 441-45, Hawaii Revised Statutes, is 3 amended to read as follows: 4 5 "§441-45 Penalty. In addition to the penalties otherwise 6 provided by law, any [licensee] cemetery or pre-need funeral authority who violates, or [omits] fails to comply with any of 7 8 the provisions of this chapter or rules adopted pursuant thereto 9 shall be fined not more than [\$1,000] \$5,000 for each 10 violation." 11 SECTION 8. Statutory material to be repealed is bracketed and stricken. New statutory material is underscored. 12 13 SECTION 9. This Act shall take effect on July 1, 2050.

Report Title: Consumer Protection; Funeral Services

Description:

Provides additional protections for consumers of cemetery or funeral services. Eff 7/1/2050. (SD1)

