<u>Advance</u>

1997

ssued March 1999

EC97X-CS1

1997 Economic CensusCore Business Statistics Series



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General questions concerning the new NAICS system should be directed to 1-888-75NAICS. Specific questions regarding data in the Manufacturing, Mining, or Construction sectors should be directed to the Information Services Center, Manufacturing and Construction Division, on 1-800-201-4647. Questions regarding data for all other Economic sectors should be directed to Service Sector Statistics Division on 1-800-541-8345.

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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC **CENSUS**

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- · Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade

Retail Hade
Transportation and Warehousing
Information
Finance and Insurance
Real Estate and Rental and Leasing
Professional, Scientific, and Technical
Services
Management of Companies and Enterprises
Administrative and Support and Waste
Management and Remediation Services
Educational Services
Health Care and Social Assistance
Arts, Entertainment, and Recreation
Accommodation and Foodservices
Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673 Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau.

CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

- A Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding revenue.
- N Not available or not comparable.

- Q Revenue not collected at this level of detail for multiestablishment firms.
- S Withheld because estimates did not meet publication standards.
- V Represents less than 50 vehicles or .05 percent.
- X Not applicable.
- Y Disclosure withheld because of insufficient coverage of merchandise lines.
- Z Less than half the unit shown.
- a 0 to 19 employees.
- b 20 to 99 employees.
- c 100 to 249 employees.
- e 250 to 499 employees.
- f 500 to 999 employees.
- g 1,000 to 2,499 employees.
- h 2,500 to 4,999 employees.
- i 5,000 to 9,999 employees.
- j 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- 1 50,000 to 99,999 employees.
- m 100,000 employees or more.
- p 10 to 19 percent estimated.
- q 20 to 29 percent estimated.
- r Revised.
- s Sampling error exceeds 40 percent.
- nec Not elsewhere classified.
- nsk Not specified by kind.
- Represents zero (page image/print only).
- (CC) Consolidated city.
- (IC) Independent city.

1997 ECONOMIC CENSUS INTRODUCTION 3

Core Business Statistics Series

GENERAL

This report, from the 1997 Economic Census, is one of a series of four Core Business Statistics Series of reports, each of which provides statistics for individual industries and/or states.

The first report, the Advance report, presents advance data at the two- and three-digit North American Industry Classification System (NAICS) levels and at the division and two-digit Standard Industrial Classification System (SIC) levels for 1997. This report includes statistics on the number of establishments; employment; payroll; and value of sales, receipts, revenue, or shipments. The data in this report are preliminary and are subject to change; they will be superseded by data released in later reports.

The second report, the Comparative Statistics report, presents data at the division, two- and three-digit, and selected four- through six-digit SIC levels for 1997 and 1992. This report also includes statistics on the number of establishments; employment; payroll; and value of sales. receipts, revenue, or shipments.

The third report, the Bridge Statistics report, presents data for each six-digit NAICS industry and its four-digit SIC components, and data for each four-digit SIC industry and six-digit NAICS components. This report also includes statistics on the number of establishments; employment; payroll; and value of sales, receipts, revenue, or shipments.

The fourth and final report, the Nonemployer Statistics report, presents data at selected two- through six-digit NAICS levels for 1997. This report includes statistics on the number of establishments and the value of sales, receipts. or revenue.

GEOGRAPHIC AREAS COVERED

Statistics are shown only for the United States in the Advance and Bridge Statistics reports and for the United States, the states, and the District of Columbia in the Comparative and Nonemployer Statistics reports.

COMPARABILITY OF THE 1997 AND 1992 CENSUSES

The adoption of the NAICS has had a major impact on the comparability of data between the 1997 and 1992 censuses. A summary of each NAICS sector and its SIC components, as well as other NAICS sector-specific information are presented below.

Mining. While changes affecting mining were minor at the sector level, within the sector the number of major levels changed from four to three. In addition, this sector now excludes portions of industries that are now included in the services sector. Prominent among these industries are geophysical surveying and mapping services for metal mining, oil and gas extraction, and nonmetallic minerals mining.

Another change resulting from the conversion to NAICS is that data for central administrative offices associated with mining are not included with the mining data; these establishments are now classified in a particular NAICS industry based on the function of the auxiliary establishment. See section on "Auxiliaries" below for additional explanation of the treatment of auxiliary establishments in the 1992 and 1997 Economic Censuses.

Utilities. The Utilities sector (new) was created from selected industries in SIC Division E, Transportation, Communications, and Utilities. While most of the changes affecting utilities were minor at the sector level, prominent among the industries excluded from the Utilities sector are waste management services and pipeline transportation of natural gas and other petroleum products.

Construction. While some changes affecting construction were within the sector, this sector now includes industries that were previously classified in other sectors. Prominent among these industries are construction management and land subdividers and developers.

In addition, although the construction sector is enumerated on an establishment basis, statistical information was obtained in the census by a survey which included all large employers and a sample of the smaller ones. The relative standard error of estimate for the construction data shown in this report is 1 percent or less.

Manufacturing. While most of the change affecting the manufacturing sector was change within the sector, this sector now excludes industries which were previously within the scope of manufacturing and includes others that were not in manufacturing. Prominent among the industries that are excluded from manufacturing are logging and portions of publishing. Prominent among the industries that are now included in manufacturing are bakeries, candy stores where candy is made on the premises, custom tailors, makers of custom draperies, and tire retreading.

Another change resulting from the conversion to NAICS is that data for central administrative offices (CAOs) associated with manufacturing are not included with the manufacturing data; these establishments are now classified in a particular NAICS industry based on the function of the auxiliary establishment. See section on "Auxiliaries" below for additional explanation of the treatment of auxiliary establishments in the 1992 and 1997 Economic Censuses.

Wholesale Trade. This sector includes most of what was classified in Wholesale Trade under the SIC system. Excluded from this sector, however, are establishments with retail selling characteristics; these establishments are now classified in the Retail Trade sector. Prominent examples of these are auto parts, farm supplies, and building products dealers and lumber yards.

In addition, this sector now includes distribution of prerecorded video tape wholesalers; this industry was previously classified in Services Industries under the SIC system.

The wholesale sector includes: merchant wholesalers who buy and take title to the goods they sell, manufacturers' sales branches and offices who sell products manufactured domestically by their own company, and agents and brokers who collect a commission or fee for arranging the sale of merchandise owned by others.

Retail Trade. This sector includes much of what was classified in Retail Trade under the SIC system. Excluded from this sector, however, are eating and drinking places and mobile foodservices (which are now in the Accommodation and Foodservices sector); pawn shops (which are now in the Finance and Insurance sector); and bakeries (which are now in the Manufacturing sector).

In addition, this sector now includes industries which were previously classified in Wholesale Trade that sold using facilities open to the general public. Prominent examples of these are automotive supplies dealers; computer and peripheral equipment merchants; office supplies dealers; farm supplies dealers; and building materials dealers.

Transportation and Warehousing. The Transportation and Warehousing sector (new) was created from selected industries in SIC Division E, Transportation, Communication, and Utilities. While most of the changes affecting transportation and warehousing were minor at the sector level, some industries left transportation and warehousing and others came into this sector. Prominent among those leaving transportation and warehousing are travel agencies, tour operators, miniwarehouses, marinas, waste collection, and ambulances. Prominent among the industries coming into the Transportation and Warehousing sector are automotive vehicle towing services. Note that large certificated passenger air transportation, rail transportation, and the postal service, although part of this sector, are not in scope of the 1997 Economic Census.

Information. The Information sector (new) includes publishing establishments that were classified in SIC Division D, Manufacturing, telecommunications and broadcasting establishments that were classified in SIC Division E, Transportation, Communications, and Utilities, and various types of information-related establishments that were classified in SIC Division I, Services (e.g. software publishing, motion picture production, data processing, on-line information services, and libraries).

Finance and Insurance. The Finance and Insurance sector (new) was created from selected industries in SIC Division H, Finance, Insurance, and Real Estate. While most of the changes affecting finance and insurance were minor at the sector level, some industries left the finance part of this sector and other industries came into this sector. Prominent among those leaving are holding companies and patent owners and lessors. Prominent among the industries coming into the sector are pawnshops. Also, there are conceptual differences in what defines an establishment in this sector, since distinct activities have a less physical/geographical basis than industries in most other sectors. Note that funds, trusts, and other financial vehicles (except for REITs), although part of this sector, are not in scope of the 1997 Economic Census.

Real Estate and Rental and Leasing. The Real Estate and Rental and Leasing sector (new) was created from selected industries in SIC Division H, Finance, Insurance, and Real Estate; SIC Division I, Services; and SIC Division E, Transportation, Communications, and Utilities. While most of the changes affecting real estate were minor at the sector level, some industries left the real estate part of this sector and other industries came into this sector. Prominent among those leaving are title abstract offices and land subdividers and developers. Prominent among the industries coming into the sector are patent owners and lessors, miniwarehouses, and most of the rental industries previously classified in the Services Division of the SIC, including video tape, motor vehicle, computer, and equipment rental and leasing. Rental of equipment with operators is classified elsewhere, depending on the services provided.

Professional, Scientific, and Technical Services. The Professional, Scientific, and Technical Services sector (new) primarily includes professional and other highly specialized technical service establishments that were classified in SIC Division I, Services. Most establishments in this sector were classified in SIC major groups 73, 81, and 87. Title abstract offices, part of SIC Division H, Finance, Insurance, and Real Estate, and advertising specialty distributors, part of SIC Division F, Wholesale Trade, are also included in this sector. Note that veterinary services, although part of this sector, are not in scope of the 1997 Economic Census.

Management of Companies and Enterprises. The Management of Companies and Enterprises sector (new) includes holding companies that were classified in SIC Division H.

Finance, Insurance, and Real Estate, and corporate, subsidiary, and regional managing offices of companies and enterprises. Managing offices of companies or enterprises were considered to be "auxiliary" establishments in the SIC system. See section on "Auxiliaries" below for additional explanation of the treatment of auxiliary establishments in the 1992 and 1997 Economic Censuses. Note that the data for this sector are suppressed in this report, but will be included in later data products from the 1997 Economic Census.

Administrative and Support and Waste Management and Remediation Services. The Administrative and Support and Waste Management and Remediation Services sector (new) primarily includes administrative and business support establishments that were classified in SIC Division I, Services, and waste management establishments that were classified in SIC Division E, Transportation, Communications, and Utilities. Most establishments included in the Administrative and Support subsector were classified in SIC major group 73. Travel agencies and other arrangers of passenger transportation, part of SIC Division E, Transportation, Communications, and Utilities, are also included in this subsector. Most establishments included in the Waste Management and Remediation Services subsector were classified in SIC major groups 42 and 47. Note that landscaping services, although part of this sector, are not in scope of the 1997 Economic Census.

Educational Services. The Educational Services sector (new) primarily includes establishments that were classified in SIC Division I, Services. Most establishments included in the sector were included in SIC major group 82 although this sector also includes establishments that were classified in SIC major groups 72 (beauty and barber schools), 79 (sports and recreational instruction), and 87 (educational testing and consulting). Libraries, part of SIC 82, are included in the Information sector. Note that elementary and secondary schools and colleges and universities, although part of this sector, are not in scope of the 1997 Economic Census.

Health Care and Social Assistance. The Health Care and Social Assistance sector (new) primarily includes establishments that were classified in SIC Division I, Services. Most establishments included in this sector were classified in SIC major groups 80 and 83. Ambulance services, part of SIC Division E, Transportation, Communications, and Utilities, are also included in this sector. Dental laboratories, part of SIC 80, are included in the Manufacturing sector and grantmaking/giving and social advocacy services, part of SIC 83, are included in the Other Services sector. Note that government owned and operated hospitals are in scope of the 1997 Economic Census.

Arts, Entertainment, and Recreation. The Arts, Entertainment, and Recreation sector (new) primarily includes establishments that were classified in SIC Division I, Services. Most establishments included in this sector were

included in SIC major groups 79 and 84. Authors, composers, and writers, part of SIC major group 89, are included in this sector. Marinas, part of SIC Division E, Transportation, Communications, and Utilities, and dinner theaters, part of SIC Division G, Retail Trade, are also included in this sector. Sports instruction and recreational equipment rental, both part of SIC major group 79, are included in the Educational Services sector and the Real Estate and Rental and Leasing sector respectively.

Accommodation and Foodservices. The Accommodation and Foodservices sector (new) is comprised of hotels and other lodging places which were classified in SIC Division I, Services, and eating and drinking places and mobile food services which were classified in SIC Division G. Retail Trade.

Other Services (Except Public Administration). The Other Services (Except Public Administration) sector (new) includes three distinct subsectors:

- 1. The Repair and Maintenance subsector primarily includes establishments that were classified in SIC Division I, Services. Most establishments were included in SIC major groups 75 and 76 although selected types of establishments in SIC major groups 72 (garment alteration, shoe repair) and 73 (computer repair) are also included. Boat repair, part of SIC Division D, Manufacturing, is included in this sector.
- 2. The Personal and Laundry Services subsector primarily includes establishments that were classified in SIC Division I, Services. Most establishments were included in SIC major group 72. This subsector also includes parking lots, part of SIC major group 75, and photofinishing laboratories, part of SIC major group 73. Cemeteries that were included in SIC Division H. Finance. Insurance, and Real Estate, are included in this sector. Tax return preparation services, part of SIC major group 72, are included in the Professional, Scientific, and Technical Services sector. Note that pet care services, although part of this sector, are not covered in the economic census.
- 3. The Religious, Grantmaking, Civic, Professional, and Similar Organizations subsector primarily includes establishments that were classified in SIC Division I, Services. Most establishments were included in SIC major group 86. Grantmaking/giving services and social advocacy organizations that were included in SIC major group 83 are included in this sector. Grantmaking foundations and condominium associations, part of SIC Division H, Finance, Insurance, and Real Estate, are also included in this sector. Note that grantmaking foundations are included in the 1997 Economic Census but were not covered in the 1992 Economic Census; and that religious organizations, labor unions, political organizations, and private households, although part of this sector, are not covered in the economic census.

Auxiliaries. In the SIC system, auxiliary establishments (i.e., those establishments primarily serving other establishments of the same enterprise) were classified in the industry of the establishments served. In NAICS, auxiliary establishments are classified according to the services performed rather than the industry served.

For the NAICS-based tables from the 1997 Economic Census, corporate, subsidiary and regional managing offices are included in NAICS Sector 55, Management of Companies and Enterprises (new). All other auxiliary establishments are included in the separate category titled "Auxiliaries, except management of companies and enterprises." For the SIC-based tables from the census, all auxiliaries are included in the category titled "Auxiliaries." Note that in published reports from previous censuses for manufacturing and mining, auxiliary establishments were included with, or along with, data for the industries served; whereas, for other SIC divisions, they were not published in this manner. The data for manufacturing and mining in Table 2 of this report do not include auxiliary establishments.

RELIABILITY OF DATA

The data in this report are preliminary and are subject to change; they will be superseded by data released in later reports. Most data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, all of the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of

questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data. Data for the Construction sector are subject to sampling errors, as these data originate from a survey which included all large employers and a sample of the smaller ones. For a detailed discussion of these sampling errors, see Appendix A in the Construction sector reports from the 1997 Economic Cen-

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

Moreover, the Census Bureau obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or company. However, the number of establishments classified in a specific industry or geography is not considered a disclosure and may be released even when other information is withheld.

Table 1. Advance Summary Statistics for the United States (1997 NAICS Basis): 1997

[These data are **preliminary** and are **subject to change**; they will be superseded by data released in later reports. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

NAICS code	Description	Establishments (number)	Sales/receipts/ revenue/shipments (\$1,000)	Annual payroll (\$1,000)	Paid employees ¹ (number)
21	MINING	(nameer)	(ψ1,555)	(ψ1,000)	(Hamber)
21	Total	25 868	158 091 249	22 054 802	547 590
211	Oil & gas extraction	8 300	87 271 482	5 742 540	116 899
212 213	Mining (except oil & gas)	7 539 10 029	50 205 542 20 614 225	9 668 139 6 644 123	233 391 197 300
22	UTILITIES				
	Total	15 558	391 243 209	36 898 958	711 053
221	Utilities	15 558	391 243 209	36 898 958	711 053
23	CONSTRUCTION			474 679 600	···
233	Total	649 601 198 124	865 313 535 391 087 928	174 678 608 42 591 999	5 732 691 1 357 794
234 235	Heavy construction Special trade contractors	42 010 409 467	133 904 865 340 320 742	30 722 921 101 363 689	900 002 3 474 895
31-33	MANUFACTURING				
044	Total	364 377	3 855 525 197 425 282 021	574 077 709	16 999 584
311 312 313	Food mfg	26 970 2 774 4 714	96 606 185 60 062 670	38 913 119 6 751 952 10 308 038	1 489 564 177 259 400 704
314 315	Textile product mills Apparel mfg	7 226 17 831	31 947 641 67 742 364	4 813 396 13 109 408	220 901 744 113
316	Leather & allied product mfg	1 824	10 732 905	1 883 419	89 729
321 322	Wood product mfg	17 101 5 925	88 718 707 150 707 499	14 359 833 22 250 931	572 093 573 531
323 324	Printing & related support activities Petroleum & coal products mfg	43 054 2 143	98 724 544 178 945 926	26 365 198 5 612 117	846 714 110 017
325 326	Chemical mfg	13 482 16 686	417 690 886 158 967 311	40 816 925 29 830 826	903 281 1 024 415
327 331	Nonmetallic mineral product mfg Primary metal mfg	16 404 5 298	88 138 388 173 851 670	16 497 898 24 052 118	508 921 609 262
332	Fabricated metal product mfg	62 684	245 906 101	57 281 157	1 780 029
333 334	Machinery mfg	30 580 17 240	271 544 523 431 375 762	53 410 174 71 446 589	1 434 955 1 689 792
335 336 337	Electrical equipment, appliance, & component mfg Transportation equipment mfg Furniture & related product mfg	7 108 13 206	112 387 785 577 916 378	18 989 881 80 237 603	595 182 1 886 563
337	Miscellaneous mfg	20 694 31 433	65 420 573 102 855 358	15 074 058 22 073 069	606 728 735 831
42	WHOLESALE TRADE				
	Total	453 184	4 055 023 223	215 741 330	5 820 391
421 422	Wholesale trade, durable goods Wholesale trade, nondurable goods	290 260 162 924	2 189 603 850 1 865 419 373	133 719 852 82 021 478	3 409 803 2 410 588
	Merchant wholesalers				
121	Total	375 155 240 621	2 337 228 314 1 214 386 597	159 109 949 100 153 535	4 607 866 2 764 848
421 422	Wholesale trade, durable goods	134 534	1 122 841 717	58 956 414	1 843 018
44-45	RETAIL TRADE				
	Total	1 120 249	2 456 574 247	238 792 423	14 115 559
441 442	Motor vehicle & parts dealers Furniture & home furnishings stores	122 970 64 498	647 535 234 71 797 971	50 600 918 9 934 532 7 277 757	1 742 969 483 310
443 444	Building material & garden equipment & supplies dealers	43 480 93 115	70 343 099 230 279 924	25 806 984	350 278 1 124 433
445 446	Food & beverage stores Health & personal care stores	149 919 83 194	400 970 661 117 671 505	40 799 563 15 347 098	2 909 537 904 494
447 448	Gasoline stations. Clothing & clothing accessories stores	126 059 156 752	197 751 207 138 656 713	11 463 080 16 761 476	917 933 1 335 663
451 452	Sporting goods, hobby, book, & music stores General merchandise stores	68 963 36 636	62 796 899 330 163 770	7 254 653 30 816 980	566 671 2 505 892
453 454	Miscellaneous store retailers	130 081 44 582	79 534 863 109 072 401	10 248 405 12 480 977	757 943 516 436
48-49	TRANSPORTATION & WAREHOUSING ² ³				
	Total	177 770	318 545 703	82 409 909	2 927 060
481 483	Air transportation ²	3 611 1 923	21 437 669 24 915 775	2 791 370 2 823 054	91 524 72 807
484 485	Truck transportation	103 836 16 006	141 883 397 13 919 480	38 641 484 5 615 125	1 302 436 342 119
486	Pipeline transportation	2 354	24 428 670	2 646 243	49 100
487 488 492 493	Scenic & sightseeing transportation Support activities for transportation Couriers & messengers Warehousing & storage	2 288 30 358 10 923 6 471	1 744 832 40 267 182 39 676 674 10 272 024	461 024 12 548 421 14 045 030 2 838 158	22 124 408 675 531 171 107 104
51	INFORMATION				
	Total	115 386	641 650 535	135 234 578	3 221 988
511 512	Publishing industries. Motion picture & sound recording industries	33 375 22 100	172 165 355 49 214 165	41 322 480 9 629 206	969 906 289 446
513	Broadcasting & telecommunications	44 007	367 841 279	68 095 551	1 555 260

See footnotes at end of table.

Table 1. Advance Summary Statistics for the United States (1997 NAICS Basis): 1997—Con.

[These data are **preliminary** and are **subject to change**; they will be superseded by data released in later reports. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

NAICS code	Description	Establishments (number)	Sales/receipts/ revenue/shipments (\$1,000)	Annual payroll (\$1,000)	Paid employees ¹ (number)
52	FINANCE & INSURANCE				
	Total	398 169	2 254 492 289	263 335 114	5 767 840
521 522 523 524 525	Monetary authorities—central bank Credit intermediation & related activities Securities intermediation & related activities Insurance carriers & related activities Funds, trusts, & other financial vehicles (part)	42 166 835 58 020 172 010 1 262	24 581 559 886 819 003 269 342 485 1 062 365 641 11 383 601	903 365 100 263 828 70 022 262 91 440 664 704 995	21 674 2 715 707 704 818 2 306 079 19 562
53	REAL ESTATE & RENTAL & LEASING				
	Total	289 871	249 518 839	43 559 512	1 761 179
531 532 533	Real estate Rental & leasing services Lessors of intangible assets, except copyrighted works	222 540 65 099 2 232	162 824 225 79 156 509 7 538 105	29 702 597 12 853 738 1 003 177	1 170 943 569 445 20 791
54	PROFESSIONAL, SCIENTIFIC, & TECHNICAL SERVICES				
	Total	621 605	608 627 386	233 322 967	5 416 055
541	Professional, scientific, & technical services	621 605	608 627 386	233 322 967	5 416 055
55	MANAGEMENT OF COMPANIES & ENTERPRISES				
	Total	s	s	s	s
551	Management of companies & enterprises	s	s	s	S
56	ADMINISTRATIVE & SUPPORT & WASTE MANAGEMENT & REMEDIATION SERVICES				
	Total	276 588	302 757 446	137 703 968	7 439 208
561 562	Administrative & support services	260 252 16 336	262 463 279 40 294 167	128 798 748 8 905 220	7 159 402 279 806
61	EDUCATIONAL SERVICES				
	Total	40 996	20 934 202	6 628 868	332 490
611	Educational services	40 996	20 934 202	6 628 868	332 490
62	HEALTH CARE & SOCIAL ASSISTANCE				
	Total	645 841	889 598 804	379 307 741	13 616 915
621 622 623 624	Ambulatory health care services Hospitals Nursing & residential care facilities Social assistance	454 853 6 892 57 359 126 737	347 752 717 391 786 805 92 833 001 57 226 281	155 174 906 157 286 260 42 161 596 24 684 979	4 405 829 4 979 441 2 477 373 1 754 272
71	ARTS, ENTERTAINMENT, & RECREATION				
	Total	99 690	103 114 150	32 329 384	1 571 886
711 712 713	Performing arts, spectator sports, & related industries. Museums, historical sites, & similar institutions. Amusement, gambling, & recreation industries.	31 201 5 564 62 925	37 734 267 6 541 300 58 838 583	14 366 928 1 822 095 16 140 361	325 724 91 061 1 155 101
72	ACCOMMODATION & FOODSERVICES				
	Total	s	s	s	s
721 722	Accommodation	S S	SS	S S	S S
81	OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)				
	Total	521 292	270 413 461	67 096 281	3 317 947
811 812 813	Repair & maintenance . Personal & laundry services . Religious/grantmaking/civic/professional & similar org .	236 139 186 028 99 125	108 634 315 58 813 352 102 965 794	30 490 634 18 838 610 17 767 037	1 300 417 1 229 430 788 100
	AUXILIARIES, EXCEPT MANAGEMENT OF COMPANIES AND ENTERPRISES				
	Total	s	s	s	s

¹Definition of paid employees varies among sectors. See text in sector specific reports for exact definitions. ²Data do not include large certificated passenger carriers that report to the Office of Airline Statistics, U.S. Department of Transportation. ³Railroad transportation and U.S. Postal Service industries are out of scope for the 1997 Economic Census.

Table 2. Advance Comparative Statistics for the United States (1987 SIC Basis): 1997 and 1992

[These data are **preliminary** and are **subject to change**; they will be superseded by data released in later reports. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

MINERAL INDUSTRIES Total 28 100 30 767 158 482 418 182 095 421 22 144 856 24 198 60 10 000	Paid employees ¹	payroll	Annual	venue/shipments	Sales/receipts/rev	hments	Establis	inoductory text]	
MINERAL INDUSTRIES 70tal 26 100 30 767 158 482 418 162 095 421 22 144 856 24 198 601 10 10 10 10 10 10 10 10 10 10 10 10 10		1992						Description	
Total) (number) (n	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)		
Matal mining	550 137 6	24 198 608	22 144 856	162 095 421	158 482 418	30 787	26 100		
Normerlaillic miserals, except fuels	50 198	2 110 884	2 195 844	9 864 437	11 566 446	1 023	839	Metal mining	10
CONSTRUCTION INDUSTRIES Total) 304 736 3	13 396 730	12 037 227	111 522 731	106 811 093	20 891	17 781	Oil & gas extraction	2 3
Total 6.31 596 572 851 832 489 119 539 084 657 170 283 237 1177 729 65 Building postsurution—general contractors & oresilvention—contractors on the result of the production of the result o	99 614 1	3 229 617	3 593 390	13 574 122	16 786 818	5 804	5 551	· '	4
Sulding construction —general contractors & coentractor builders 182 315 168 407 362 380 687 220 231 215 39 153 658 27 077 57 67 67 67 67 67 67 68 68	5 616 775 4 6	117 720 651	470 202 227	E20 094 6E7	922 490 440	E72 0E4	624 505		
peeralive builders 182 315 168 407 362 380 687 220 231 215 39 153 658 27 077 57 Heavy construction of the man buildings 388 33 31 80 128 381 782 98 582 29 28 82 32 37 782 23 78 28 MANUFACTURES 1410 297 387 263 341 746 680 220 325 260 101 871 347 66 923 78 MANUFACTURES 29 913 20 798 480 299 707 406 987 676 430 987 362 38 771 76 Total 377 673 370 912 3 964 788 992 3 004 722 841 596 170 493 494 108 85 Total 377 673 370 912 3 964 788 992 3 004 722 841 596 170 493 494 108 85 Total 414 114 36 328 974 35 197 809 1 612 771 1524 38 Total 414 414 45 28 81 45 197 809 1 612 771 1524 38 Total 414 414 45 28 81 47 57 97 77 979 77 77 977 77	5 616 775 4 6	117 729 031	170 203 237	339 064 637	632 469 119	372 031	031 393		5
Construction—contractors	1 266 236 1 0	27 077 574	39 153 658	220 231 215	362 380 687	168 407	182 315	operative builders	6
Total 377 673 370 912 3 964 788 992 3 004 722 841 596 170 493 494 108 85 170 170 170 170 170 170 170 170 170 170	858 219 7 3 492 320 2 7	23 728 285 66 923 793			128 361 752 341 746 680		38 983 410 297	construction—contractors	7
Pood & kindred products								MANUFACTURES	
Tobacco products	17 633 977 16 9	494 108 853	596 170 493	3 004 722 841	3 964 788 992	370 912	377 673	Total	
Textile mill products. 6 134 5 886 8 2 763 179 70 752 71 13 635 680 12 397 63 4 Appare & other textile products 23 345 22 993 81 81 823 49 4		36 771 769 1 524 383		406 962 767 35 197 809	480 299 707 36 328 974			Food & kindred products) 1
Furniture & Inturers	557 775 6	12 397 639	13 635 680	70 752 971	82 763 179	5 886	6 134	Textile mill products	2
Rubber & miscellaneous plastics products 16 648 15 842 159 079 133 113 592 768 29 994 765 23 156 04 Leather & leather products 1 846 2 040 9 940 805 9 893 763 1 757 557 1 805 95 2 Stone, clay, & glass products 16 413 16 254 88 312 387 62 520 611 16 525 033 13 131 312 32 14 14 14 886 2 496 307 720 628 25 250 14 15 25 20 31 13 13 12 12 12 81 26 892 31 14 15 15 26 14 15 20 14 14 14 886 2 498 39 49 1 847 273 611 16 16 53 2 038 51 13 1097 38 861 52 10 14 15 15 15 15 10 1 14 17 14 15 15 15 15 1 10 1 14 17 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 15 11 10 14 15 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 15 11 10 14 15 15 15 15 11 10 14 15 15 15 15 15 15 15 15 15 15 15 15 15	756 934 6	13 881 820	18 672 983	81 564 818	111 444 879	35 807	36 712	Lumber & wood products	4
Rubber & miscellaneous plastics products 16 648 15 842 159 079 133 113 592 768 29 994 765 23 156 04 Leather & leather products 1 846 2 040 9 940 805 9 893 763 1 757 557 1 805 95 2 Stone, clay, & glass products 16 413 16 254 88 312 387 62 520 611 16 525 033 13 131 312 32 14 14 14 886 2 496 307 720 628 25 250 14 15 25 20 31 13 13 12 12 12 81 26 892 31 14 15 15 26 14 15 20 14 14 14 886 2 498 39 49 1 847 273 611 16 16 53 2 038 51 13 1097 38 861 52 10 14 15 15 15 15 10 1 14 17 14 15 15 15 15 1 10 1 14 17 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 15 11 10 14 15 15 15 15 11 10 14 15 15 15 11 10 14 15 15 15 15 11 10 14 15 15 15 15 11 10 14 15 15 15 15 15 15 15 15 15 15 15 15 15	522 893 4 623 799 6	10 226 998 20 491 873	13 329 841 23 762 258	43 825 926 133 200 703				Paper & allied products	5 6
Rubber & miscellaneous plastics products 16 648 15 842 159 079 133 113 592 768 29 994 765 23 156 04 Leather & leather products 1 846 2 040 9 940 805 9 893 763 1 757 557 1 805 95 5 1 805 95 5 1 805 95 1 1 805 9	843 469 8	41 136 093 32 501 859	38 369 640	305 420 096	404 400 164	12 004	12 401	Printing & publishing	7 8
Leather & leather products		4 966 781							
Industrial machinery & equipment	9 84 002 1	1 805 959	1 757 557	9 693 763	9 940 805	2 040	1 846	Leather & leather products	1
Industrial machinery & equipment	692 943 6	22 202 433	26 892 337	138 286 991	192 924 973	6 501	6 559	Primary metal industries	3
TRANSPORTATION, COMMUNICATIONS, & UTILITIES ² 3 Total								· ·	
TRANSPORTATION, COMMUNICATIONS, & UTILITIES ^{2 3} Total	5 1 573 893 1 4	44 196 505	57 861 238	216 764 287	345 490 897	16 922	17 129	Electronic & other electric equipment) 3
TRANSPORTATION, COMMUNICATIONS, & UTILITIES ² 3 Total	5 832 432 9	33 066 965	35 569 177	134 940 392	157 938 963	11 354	11 811	Instruments & related products	3
Railroad transportation Railroad transportation N	391 030 3	8 417 043	10 470 230	39 490 319	30 739 071	17 033	10 012		5
Railroad transportation ³								& UTILITIES ^{2 3}	
Passenger transportion		152 543 113							
Water transportation 9 245 8 147 36 303 502 29 207 214 6 345 392 5 170 19	7 455 182 3	N 5 191 117	7 727 594	12 649 307	18 807 577	17 805	19 616	Passenger transportion	1
Pipelines, except natural gas	180 282 1	5 170 196	6 345 392	29 207 214	36 303 502	8 147	9 245	Water transportation	1
Transportation services									
Belectric, gas, & sanitary services	433 849 3	7 850 337	12 700 817	23 889 855	41 610 605	46 593	52 117	Transportation services	7
Total	844 766 9	39 155 155		310 961 224		20 049	22 306	Electric, gas, & sanitary services	9
Wholesale trade—durable goods								WHOLESALE TRADE	
Wholesale trade—nondurable goods 182 915 181 993 1 918 490 808 1 644 646 555 86 942 480 68 117 12		173 272 138							2
Total		68 117 123		1 644 646 555			182 915	Wholesale trade—durable goods	1
Wholesale trade—durable goods								Merchant wholesalers	
1 Wholesale trade—nondurable goods 154 525 150 225 1 175 913 152 944 485 047 63 877 416 49 722 56 RETAIL TRADE Total 1 566 049 1 526 215 2 562 093 519 1 894 880 209 293 577 652 222 867 879 2 Building materials, hardware, garden supply, & mobile home dir 69 028 69 483 153 830 732 98 832 146 17 529 047 11 789 79		127 986 837							_
Total	3 235 527 2 7 2 059 899 1 8	78 264 277 49 722 560	113 999 113 63 877 416	902 788 564 944 485 047				Wholesale trade—durable goods)
Building materials, hardware, garden supply, & mobile home dlr								RETAIL TRADE	
mobile home dlr	21 349 109 18 4	222 867 879	293 577 652	1 894 880 209	2 562 093 519	1 526 215	1 566 049	Total	
3 General merchandise stores 35 444 34 606 328 635 945 245 329 695 30 636 768 24 502 70	854 538 6	11 789 798	17 529 047	98 832 146	153 830 732	69 483		mobile home dlr	
Food stores	5 3 147 001 2 9	24 502 700 37 227 785	43 353 533	245 329 695 369 198 584				General merchandise stores	ļ
Automotive dealers & gasoline service stations 200 807 201 707 785 314 394 529 853 241 55 659 200 39 376 28	1 2 290 788 1 9	39 376 284 12 038 524	55 659 200 13 728 572	529 853 241 101 714 474	785 314 394 118 604 289	201 707 145 490	200 807 126 099		
Home furniture, furnishings, & equipment stores 115 207 110 073 137 995 685 93 206 043 16 429 289 11 868 65 Eating & drinking places	868 345 7 S 6 5	11 868 650	16 429 289	93 206 043		110 073		Home furniture, furnishings, & equipment stores	,
7 Home furniture, furnishings, & equipment stores	S S 2 3	52 569 715 33 494 423	S	195 316 992 261 429 034			S	Miscellaneous retail	9
FINANCIAL, INSURANCE, AND REAL									
ESTATE INDUSTRIES Total	s 65	211 568 784		1 831 526 517	٩	585 580	٩		
		57 339 387							0
Nondepository credit institutions	588 858 4	15 481 372						Nondepository credit institutions	1
services	1 586 576 1 5	33 833 505 50 518 681	65 685 329	796 024 945	988 348 173	38 977	40 728	services	3
131 330	720 360 6 1 393 630 1 2	18 921 131	25 792 339	51 705 051 141 673 252	74 329 366 190 508 226	121 662 229 493	131 330 254 023	Insurance agents, brokers, & services	64

See footnotes at end of table.

Table 2. Advance Comparative Statistics for the United States (1987 SIC Basis): 1997 and 1992-Con.

[These data are **preliminary** and are **subject to change**; they will be superseded by data released in later reports. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text]

1987 SIC code		Establishments		Sales/receipts/revenue/shipments		Annual payroll		Paid employees ¹	
	Description	1997 (number)	1992 (number)	1997 (\$1,000)	1992 (\$1,000)	1997 (\$1,000)	1992 (\$1,000)	1997 (number)	1992 (number)
	SERVICE INDUSTRIES								
	Total	2 306 942	2 034 346	2 453 309 380	1 648 868 652	921 942 255	639 369 976	34 223 932	27 399 296
70 72 73 75 76	Hotels, rooming houses, camps, & other lodging places Personal services Business services Automotive repair, services, & parking Miscellaneous repair services	\$ 204 636 398 192 192 252 67 053	51 817 197 101 306 551 171 970 71 576	53 324 578 550 460 705 100 972 632 38 466 393	70 011 326 43 279 847 274 892 184 70 032 569 30 731 827	S 17 949 585 215 489 949 22 919 616 11 596 526	19 837 363 14 378 515 109 299 267 15 549 993 9 694 859	\$ 1 311 417 8 749 897 1 109 619 426 837	1 506 692 1 217 634 5 542 417 863 856 428 103
78 79 80 81 82	Motion pictures Amusement & recreation services Health services Legal services Educational services	45 961 97 485 498 881 168 206 27 244	41 857 83 871 465 356 153 462 21 018	63 696 698 95 000 572 814 754 288 123 712 022 16 988 073	43 953 713 57 762 120 623 480 434 102 275 027 10 215 561	13 738 407 29 507 645 346 745 728 48 164 828 5 544 934	9 816 111 18 926 117 274 593 038 39 957 635 3 438 404	568 891 1 529 475 11 369 716 977 850 256 426	478 084 1 119 609 10 017 150 944 958 196 296
83 84	Social services	162 365 5 425	140 849 3 553	94 292 537 6 422 931	67 021 101 3 390 240	34 449 292 1 784 311	24 797 472 1 233 385	2 273 148 88 514	1 912 337 69 613
86 87	Membership organizations	66 458 297 402	72 386 238 392	46 502 411 330 517 234	36 255 912 207 600 554	12 619 225 129 348 154	10 188 331 84 564 182	597 211 3 139 215	602 527 2 418 884
89	Services, n.e.c.	S	14 587	S	7 966 237	S	3 095 304	S	81 136
	AUXILIARIES								
	Total	s	47 250	s	N	s	137 084 011	s	3 229 693

¹Definition of paid employees varies among sectors. See text in sector specific reports for exact definitions. ²Data do not include large certificated passenger carriers that report to the Office of Airline Statistics, U.S. Department of Transportation. ³Railroad transportation and U.S. Postal Service industries are out of scope for the 1997 Economic Census.