

**Resources for
Technology-Based Small Businesses
in the Midwest Region**

**Argonne National Laboratory
Office of Technology Transfer
9700 S. Cass Avenue, Bldg. 201
Argonne, IL 60439-4832**

June 2006

To request additional copies of this document, contact Argonne's Industrial Technology Development Division, (800/627-2596, partners@anl.gov). Some organizations included in this resource document are also accessible through links on Argonne's Technology Transfer web site (<http://www.techtransfer.anl.gov>).

FOREWARD	iii
NATIONAL RESOURCES	1
Agencies and Organizations	1
Funding Opportunities	2
REGIONAL RESOURCES	4
STATE RESOURCES	5
ILLINOIS	5
INDIANA	10
MICHIGAN	11
MINNESOTA	13
OHIO	15
WISCONSIN	17

FOREWORD

This resource directory is a compilation of organizations and programs helpful to small and medium-size companies in matters related to technology development, including research, technology development/transfer, technical assistance, and business development services. It is a "work in progress", and will be revised periodically as organizations are added.

Although Argonne National Laboratory enjoys an excellent working relationship with all of these organizations, their inclusion in this directory does not constitute an endorsement or a recommendation.

For further information on services provided, contact the organizations listed.

This report was prepared as an account of work sponsored by an agency of the United States Government. Neither the United States Government nor any agency thereof, nor any of their employees, makes any warranty, express or implied, or assumes any legal liability or responsibility for the accuracy, completeness, or usefulness of any information, apparatus, product, or process disclosed, or represents that its use would not infringe privately owned rights. Reference herein to any specific commercial product, process, or service by trade name, trademark, manufacturer, or otherwise does not necessarily constitute or imply its endorsement, recommendation, or favoring by the United States Government or any agency thereof. The views and opinions of authors expressed herein do not necessarily state or reflect those of the United States Government or any agency thereof.

**Resources for
Technology-Based Small Businesses
in the Midwest Region**

NATIONAL RESOURCES

Agencies and Organizations

Association of Small Business Development Centers

8990 Burke Lake Road Burke, Virginia 22015
703-764-9850 fax: 703-764-1234 info@asbdc-us.org
<http://www.asbdc-us.org>

The mission of the Association of Small Business Development Centers is to represent the collective interest of our members by promoting, informing, supporting and continuously improving the SBDC network, which delivers nationwide educational assistance to strengthen small/medium business management, thereby contributing to the growth of local, state and national economies. Web site includes links to state/local centers and resources.

Federal Laboratory Consortium (FLC)

950 N. Kings Highway, Suite 208
Cherry Hill, NJ 08034
856-667-7727, fax 856-667-8009
<http://www.federallabs.org/index.html>

The Federal Laboratory Consortium for Technology Transfer (FLC) was organized in 1974 and formally chartered by the Federal Technology Transfer Act of 1986 to promote and to strengthen technology transfer nationwide. Today, more than 700 major federal laboratories and centers and their parent departments and agencies are FLC members. For industry and other technology seekers, the FLC Locator Network serves as a point of entry to federal laboratory expertise and technology. In meeting this need, the network also handles requests from other organizations working with the private sector. These organizations include NASA's Regional Technology Transfer Centers, the National Technology Transfer Center and state funded economic development centers. Through its network of representatives, the FLC puts a potential partner in contact with a federal laboratory with expertise and capability in a specific area of interest. Once the FLC identifies the contact, the arrangements for the technical exchange are between the user and the laboratory.

National Technology Transfer Center (NTTC)

Wheeling Jesuit University
316 Washington Avenue
Wheeling, WV 26003
800-678-6882 (NTTC), fax 304-243-2523
technology@nttc.edu
<http://www.nttc.edu>

NTTC's task is to take technologies off laboratory shelves and put them to work in U.S. businesses and industries. Services include learning what federal laboratory scientists are researching, technology assessment, testing/prototyping of technology, training, and more.

U. S. Small Business Administration

409 Third Street, S.W., Suite 7000 Washington, D.C. 204161-800-818-5319 Fax: 703-684-0015
<http://www.sba.gov>

Variety of small business information. Click on "Starting" to get to Small Business Development Centers. Click on "Starting" and "Start Up Guide" to get to Small Business Innovation Research/Small Business Technology Transfer (SBIR/STTR) information.

Illinois District Office
500 W. Madison Street, Suite 1250
Chicago, Illinois 60661-2511
312-353-4528, fax 312-886-5688

Springfield Branch Office 3330 Ginger Creek Road, Suite B Springfield, Illinois 62711 Telephone: (217) 793-5020 Fax: (217) 793-5025

Indiana District Office
429 North Pennsylvania Street, Suite 100 Indianapolis, IN 46204-1873 (317) 226-7272

Michigan District Office
477 Michigan Avenue
Suite 515, McNamara Building
Detroit, Michigan 48226
313-226-6075,
michigan@sba.gov

Ohio District Office--Cleveland
1350 Euclid Avenue, Suite 221
Cleveland, Ohio 44115
216-522-4180, TDD 216-522-8350
Fax: 216-522-2038
<http://www.sba.gov/oh/>

Ohio District Office--Columbus
2 Nationwide Plaza, Suite 1400
Columbus, OH 43215
614-469-6860
<http://www.sba.gov/oh/cleveland/>

Wisconsin District Office--Madison
740 Regent Street, Suite 100
Madison, WI 53715
608-441-5263, fax 608-441-5541
<http://www.sba.gov/wi>

Wisconsin District Office--Milwaukee
310 West Wisconsin Avenue, Suite 400
Milwaukee, WI 53203
414-297-3941, fax 414-297-1377
<http://www.sba.gov/wi>

Funding Opportunities

ResearchResearch (incorporating ScienceWise.com)

<http://www.researchresearch.com/entry/entry.htm>

Features include the Research section (register for funding opportunity e-mail alerts, find current grant announcements, or search the most cited research literature) and the Small Business Center (funding alerts, business and government resources, events calendar, more).

Federal Business Opportunities

<http://www.fedbizopps.gov/>

FedBizOpps.gov is the single government point-of-entry (GPE) for Federal government procurement opportunities over \$25,000. Government buyers are able to publicize their business opportunities by posting information directly to FedBizOpps via the Internet. Through one portal - FedBizOpps (FBO) - commercial vendors seeking Federal markets for their products and services can search, monitor and retrieve opportunities solicited by the entire Federal contracting community.

Commerce Business Daily Online

<http://cbdnet.gpo.gov>

The Commerce Business Daily (CBD) lists notices of proposed government procurement actions, contract awards, sales of government property, and other procurement information. A new edition of the CBD is issued every business day. Each edition contains approximately 500-1,000 notices. Each notice appears in the CBD only once. The CBD databases online via GPO Access contain notices from December 2, 1996 forward.

Federal Register

<http://www.gpoaccess.gov/fr/index.html>

The Federal Register is the official daily publication for Rules, Proposed Rules, and Notices of Federal agencies and organizations, as well as Executive Orders and other Presidential Documents. Online version includes Volumes 59-69 (1994-2004).

Broad Agency Announcement (BAA) Information Delivery System (BIDS)

<http://www.tswg.gov/tswg/home/home.htm>

The primary mission of TSWG is to conduct rapid research, development, and prototyping for the National Inter-Agency Research and Development (R&D) Program. TSWG solicits proposals in specific mission areas as identified on this web site and as published in the Commerce Business Daily (CBD). The intent of the solicitation process is to identify technologies and approaches that may provide near, mid, and long term solutions that enhance current capabilities to critical multi-agency and future threat requirements.

Strategic Environmental Research and Development Program (SERDP)

901 North Stuart Street, Suite 303

Arlington, Virginia 22203

Tel: (703) 696-2127

Fax: (703) 696-2114

<http://www.serdp.org/funding/>

SERDP funds environmental research and development through a competitive process. Because both government and private sector parties may compete for SERDP funds, there are two announcements for each solicitation: (1) a Broad Agency Announcement (BAA) for the private sector and (2) a Call For Proposals to the Federal Sector. There are two solicitations annually.

Department of Commerce/NIST Advanced Technology Program

100 Bureau Drive, Stop 3460
Gaithersburg, MD 20899-3460
301-975-6478, TTY 301-975-8295
Email inquiries@nist.gov
<http://www.atp.nist.gov/>

The Advanced Technology Program (ATP) bridges the gap between the research lab and the market place, stimulating prosperity through innovation. Through partnerships with the private sector, ATP's early stage investment is accelerating the development of innovative technologies that promise significant commercial payoffs and widespread benefits for the nation. Cost-sharing required. The ATP accepts proposals only in response to specific, published solicitations. Notices of ATP competitions are published in Commerce Business Daily. You may also request to be placed on a mailing list to receive notification of ATP competitions and other events by calling the ATP automated hotline (1-800-ATP-FUND) or by sending e-mail to atp@nist.gov.

**Small Business Innovation Research/
Small Business Technology Transfer (SBIR/STTR) Programs**

U.S. Small Business
Administration Office of Technology
409 Third Street, SW
Washington, DC 20416
202-205-6450
(see page 2 for web site information)

National SBIR Program Resource Center Search Site for SBIR/STTR Related Data sponsored by the National Science Foundation. <http://www.nsf.gov/eng/sbir/>

REGIONAL RESOURCES

Great Lakes Industrial Technology Center (GLITeC)

20445 Emerald Parkway Drive, S.W. Suite 200 Cleveland, Ohio 44135 Phone: (216) 898-6400 Fax: (216) 898-6550
<http://www.battelle.org/glitec>
email: GLITeC@battelle.org

GLITeC is one of six U.S. Regional Technology Transfer Centers (RTTCs). GLITeC provides technology and business assistance to industry in the Great Lakes region (Illinois, Indiana, Michigan, Minnesota, Ohio, Wisconsin) and works to commercialize NASA Glenn Research Center technologies throughout all 50 states.

STATE RESOURCES

ILLINOIS

Department of Natural Resources (DNR)

Illinois Waste Management Research Center
One East Hazelwood Drive
Champaign, IL 61820
217-333-8940 Fax, 217-333-8944
<http://www.wmrc.uiuc.edu>

The Waste Management and Research Center (WMRC) helps businesses and citizens reduce and manage solid and hazardous wastes released to air, water or land. Programs and services include research funding, laboratory support, pollution prevention assistance, technology evaluation, and compliance assistance.

Chicago Manufacturing Center (CMC)

247 S. State Street, Suite 1000
Chicago, IL 60604
312-542-0500 or 866-2EMERGE, Fax, 312-922-8557
info@cmcusa.org
<http://www.cmcusa.org>

The Chicago Manufacturing Center works with manufacturers to improve productivity, expand markets and create new jobs. Through CMC, companies can access a wealth of resources at universities, community colleges, research organizations, financial institutions and private consulting firms to help them overcome barriers to growth and productivity. CMC serves the six county Chicago metropolitan area.

Illinois Department of Commerce and Community Affairs (DCCA)

620 E. Adams	100 West Randolph St., Suite 3-400
Springfield, Illinois 62701	Chicago, Illinois 60601
217-782-7500	312-814-7179
800-785-6055 (TDD)	800-419-0667 (TDD)

<http://www.commerce.state.il.us/>

DCCA provides a variety of programs to assist and support Illinois businesses, relating to both workforce development and technology. Web site includes links to other state business and technology resources.

Illinois Department of Commerce and Economic Opportunity (DCEO)

<http://www.illinoisbiz.biz/dceo>

College of DuPage Business and Professional Institute (BPI)

425 Fawell Boulevard, Building K, Room 151
Glen Ellyn, IL 60137-6599
630-942-2800
<http://www.cod.edu/BPI>

BPI provides individuals and organizations with assistance and training support through customized contract training programs and business assistance programs. BPI can meet your training needs in either our modern facilities on campus or at your work site.

North Business and Industrial Council (NORBIC)

5353 W. Armstrong Avenue
Chicago, Illinois, 60646
773-594-9292.Fax 773-594-9416
info@norbic.org
<http://www.norbic.org/>

NORBIC works at the behest and direction of its member companies to address an array of the issues - from those directly related to business operations (i.e., city services, financing, expansion) as well as those affecting the quality of life in Chicago, such as unemployment, crime, education, training, and transportation. In general, NORBIC serves as an advocate, advisor, resource and facilitator on behalf of its members in working with, or bringing together both public and private sectors. These resources include several on-site Illinois Department of Commerce and Community Affairs business centers; a Small Business Development Center (SBDC), a Procurement Technical Assistance Center (PTAC), an International Trade Center (ITC), a NAFTA Opportunity Center (NOC), and an Environmental Assistance Center (NEAC). NORBIC is also a delegated Local Industrial Retention Initiative (LIRI) agency for Chicago's Department of Planning and Development.

Bradley University

Business Technology Incubator and other centers and services
1501 W. Bradley Avenue
141 Jobst Hall
Peoria, IL 61625
SBTRC, call (309) 677-2263 or e-mail us at sbtrc@bradley.edu.
SBDC, call (309) 677-2992 or e-mail us at sbdc@bradley.edu.
<http://www.bradley.edu/turnercenter/sbdc.html>

The Business Technology Incubator (BTI) has assisted many technology businesses in becoming successful by providing office space, business and technical assistance, access to university resources, and facility and administrative services on a shared-cost basis. By taking advantage of these services, start-up and early-stage businesses are better able to focus their resources on developing their products and new technologies. Companies are able to lease the space they need, as well as utilize conference rooms and other facility resources.

Chicago Public Library

400 South State Street
Chicago, Illinois 60605
312-747-4300
<http://www.chipublib.org/008subject/002business/trade.html>

The library has books on such subjects as small business management, venture capital, marketing, franchising, finance, accounting, human resources, and taxation. To complement these information sources, there are directories, bibliographies, pamphlets, indexes, periodicals, electronic databases and Internet

access. By using these various tools, one can get basic information on starting a business, find out what the outlook of a specific industry might be, get the names of other companies in the same market, and obtain the names of organizations and associations to contact for even more information.

Governor's State (SBDC)

College of Business

Room C 3370

University Park, IL 60466

Phone 708/534-4929, Fax: 708/534-8457

E-mail: SBDC@govst.edu

<http://www.centerpointGSU.com>

The SBDC will evaluate business needs, analyze manufacturing practices, provide general business plan assistance, review commercial and government loan packages, and assist small businesses in finding the experts their company needs. Any existing or potential business within the college's district that meets the U.S. Small Business Administration's size standard (less than 500 employees) is eligible for SBDC assistance and may receive assistance based on resources available to the SBDC. Direct services for the SBDC (counseling, information dissemination and referral) are free of charge.

Greater North-Pulaski Development Corporation

4054 W. North Avenue - 2nd Floor Chicago, Illinois 60639-5223 Phone: 773/384-7074, fax: 773/384-3850
Community Program Fax: 773/384-9120 <http://www.gnpdc.org/sbdc.html>

The Illinois Small Business Development Center (SBDC) at GNPDC offers free counseling to start-up and existing companies on such matters as, business plan preparation, marketing, procurement, international trade, industrial safety, environmental regulations, energy management, business succession, personnel training and financial issues. The SBDC specializes in financial counseling and credit assistance, linking start-ups and existing small businesses with numerous private, City, State and Federal funding agencies. With Center assistance, small businesses can get access to capital funds at affordable rates for extended terms. The SBDC also links start-up and small firms to initial pro bono or low-cost technical, legal and accounting assistance.

ITT Research Institute

10 West 35th Street

Chicago, Illinois 60616

312/567-4859

800-421-0586 Fax: (312) 567-4021

email: LSGInfo@IITRI.org

<http://www.IITRI.org/>

The Life Sciences Group (LSG) at IITRI is a prominent contract service organization (CSO) providing safety assessment testing and advisement to pharmaceutical, chemical and biotechnology companies worldwide, as well as to the National Institutes of Health (NIH), Department of Defense (DOD), and other branches of the U.S. Federal government.

Illinois State Library

Gwendolyn Brooks Building 300 South 2nd Street Springfield, IL 62701-1796 Phone: (217) 785-5600 Within IL only: (800) 665-5576 TDD: (800) 965-0748 Patent Depository 217/782-5659

<http://www.cyberdriveillinois.com/departments/library/home.html>

The Illinois State Library is a patent and trademark depository library. Library staff will pursue information about new technologies, and will provide information on how to conduct a patent/trademark search.

Inventors Council

431 South Dearborn, 705

Chicago, Illinois 60605

Don Moyer

312/939-3329

email: don@donmoyer.com

<http://www.sabretechnical.com/donmoyer/index.html>

An extensive list of documents, forms, navigation links, patents, technologies, money information, updates, and general information are listed on the web page. These links have not been updated since 2002, but still contain some useful information

IVCC SBDC (Illinois Valley Community College, Small Business Development Center)

815 N. Orlando Smith Avenue

Oglesby, Illinois 61348-9691

Bev Malooley

Bev_Malooley@ivcc.edu

815/224-0212 or 815-233-1740

<http://www.ivcc.edu/>

<http://www.ivcc.edu/sbdc/>

The IVCC SBDC is a government-sponsored agency that can assist those who are contemplating starting or buying a business, provide guidance and counseling to existing or potential businesses, provide training to small business owners, their employees and the general public. They can also provide technical assistance in product development, information and assistance in obtaining loans and capital information. They perform financial analysis, market analysis and forecasting. They assist businesses in working with the government and its various programs and improve the economy through the development of viable small businesses.

Joliet Junior College SBDC

Small Business Development Center

City Center Campus, Room 400

214 North Ottawa Street

Joliet, IL 60432-4077

<http://www.jjc.edu/catalog/courses/SBDC.html>

<http://www.jjc.cc.il.us/>

The SBDC will evaluate business needs, analyze manufacturing practices, provide general business plan

assistance, review commercial and government loan packages, and assist small businesses in finding the experts their company needs. Any existing or potential business within the college's district that meets the U.S. Small Business Administration's size standard (less than 500 employees) is eligible for SBDC assistance and may receive assistance based on resources available to the SBDC. Direct services of the SBDC (counseling, information dissemination and referral) are free of charge.

McHenry County College SBDC

8900 U.S. Highway 14

Crystal Lake, Illinois 60012

Catherine Jones

815/455-8593 or 815/455-6098 Sbdc@mchenry.edu

<http://www.ccedtraining.mchenry.edu>

<http://www.ccedtraining.mchenry.edu/sbdc.asp>

Services include in-depth, high-quality assistance in areas including start-up entrepreneurship, business planning, personnel and other business management skills, access to capital/loans, marketing research and advertising, finance and accounting, regulation and taxation, production and operations, office automation and computers, economic and business data analysis, technology, and other areas of assistance required to promote small business growth. Free one-on-one counseling in the areas listed above, either directly, or through contractual agreement with recognized experts, or through referral to cooperative agencies. The current director is a Certified Business Consultant. Low-cost seminars, workshops, and courses in the areas listed above. Assistance on qualifying for local, state, and federal loan, grant and other business assistance programs. The SBDC has up-to-date information on availability and qualification, and both computer-modem capabilities and personal contact with authorized individuals at the state and federal levels. The current director is a Certified SBA Loan Preparer. "First Stop Center" location for start-up and regulatory information, SBA On-line, Illinois State on-line business assistance resources, Internet research and other business information resources.

Moraine Valley Community College

10900 S. 88th Avenue

Palos Hills, IL 60465-9556

(708) 974-4300

<http://www.morainevalley.edu/programs/general/1411.htm>

The Small Business Management Program at MVCC explores the ins and outs of operating a small family business. You will learn about sales, management, marketing, legal issues, accounting, personnel and small business-related topics. This program includes an internship which allows you to gain work experience, meet others in the field and make employment contacts.

Rend Lake College

468 N. Ken Gray Parkway

Ina, Illinois 62846

618/437-5321

<http://www.rlc.cc.il.us/>

The Rend Lake College Small Business Development Center and the Center for Business and Industry provide assistance to all sectors of the local business community. Their mission is to assist small businesses in start-ups, expansions and purchases, while providing customized training programs, consultations and economic development assistance to larger industries. These programs utilize whatever college resources may be available in order to maximize cooperative efforts between industry and education.

INDIANA

Indiana Business Modernization and Technology Corporation (BMT)

10 W. Market Street, Suite 450
Indianapolis, IN 46204-2242
800-877-5182, or (317)635-3058
<http://www.bmtadvantage.org>

BMT is a full service resource providing business, manufacturing and technology assistance to small- and medium-sized Indiana businesses. With services designed to help companies improve their manufacturing processes, business management and planning, quality improvement, product design and development plus marketing assistance, BMT offers low-cost and no-cost business solutions to companies statewide.

Industrial Research Liaison Program

Indiana University Research Park
107 S. Indiana Avenue
Bloomington, IN 47405-7000
(812) 855-6294
<http://advancing.indiana.edu/economy/etc.shtml>

Provides outreach services through Indiana University and finds federal funding for businesses.

BIDC Purdue University

W. Lafayette, Indiana
Susan Grimes
800/787-2432
<https://www.purdue.edu>

BIDC is a satellite for SBDC, that provides help for startup and other small businesses at state level with business retention, and brings new businesses into the area. It is an information source for SBIR/STTR programs, maintains data lists, does searches and provides loan information.

Indiana SBDC

401 E. Colfax Avenue, Suite 120
South Bend Indiana 46617
Jim Gregar
219/282-4350
<http://www.sjchamber.org>
email: info@sjchamber.org

The Indiana SBDC does one-on-one counseling and training.

Minority & Woman Business Development

Chamber of Commerce St. Joseph County
401 E. Colfax Avenue, Suite 310
South Bend, Indiana 46617
574/234-0051 Fax 574/289-0358
<http://www.sjchamber.org>

email: info@sjchamber.org

MICHIGAN

Michigan Department of Environmental Quality Environmental Assistance Division

P.O. Box 30457

Lansing, MI 48909-7957

800-662-9278, fax 517 335-4729

<http://www.michigan.gov/>

click on "Business and Economic Development".

The division's mission is to drive improvements in environmental quality for the protection of public health and natural resources to benefit current and future generations. This will be accomplished through effective administration of agency programs, providing for the use of innovative strategies, while helping to foster a strong and sustainable economy. The division conducts an array of environmental programs, and provides a variety of types of assistance.

Small Business Association of Michigan (SBAM)

222 N. Washington Square, Suite 100

P.O. Box 16158

Lansing, Michigan 48901-6158

800-362-5461 or 517-482-8788, fax 517-482-4205

<http://www.sbam.org/>

SBAM's mission is to promote free enterprise and the interests of Michigan's small businesses through leadership and advocacy.

Ottawa County Economic Development Office

6676 Lake Michigan Drive

P.O.Box 539

Allendale, Michigan 49401

616/892-4120 Fax: 616/895-6670

<http://www.ocedo.org/small.html>

email: info@ocedo.com

Helps small business with obtaining funding and licenses, prepares business plans and writes up loan and grant applications.

The Entrepreneur Network

Ann Arbor, Michigan

800/468-8871 or 734/663-8000

email: edzimmer@TENonline.org

<http://www.tenonline.org/>

The Network's purpose is to provide information, contacts and counsel to inventors and entrepreneurs (pre-startup through early stage), with a focus on grass-root, "Just do it!" strategies.

Washtenaw Small Business Development Corp

Washtenaw, Michigan

734/ 547-9170

<http://www.umich.edu/~conduit/sils/WSBDC/intro.html>

A member of the Michigan Small Business Development Center, the Washtenaw SBDC provides counseling, guidance, training, and seminars for small business clients. It also serves as a clearinghouse for information on business financing.

MI-SBDC State Headquarters

Grand Valley State University
Seidman School of Business
510 W. Fulton Street
Grand Rapids, MI 49504
616-331-7480 Fax: 616-331-7485
<http://www.misbtdc.org/>

This center supports 12 regional offices and over 60 satellite offices, each providing counsel and training to small business owners and entrepreneurs throughout the 83 counties of Michigan.

Michigan Economic Development Corp.

(517) 373-9808
<http://www.michigan.org>

The Michigan Economic Development Corp. web site contains all the information needed to start a business. The Michigan Economic Development Corp. also has business start-up kits available that include the permits and licenses required to start a business.

MINNESOTA

Minnesota Department of Trade and Economic Development

500 Metro Square Building
121 East 7th Place, St. Paul, MN 55101-2146
651-297-5773
<http://www.deed.state.mn.us/index.htm>

Greater Minneapolis Chamber of Commerce

81 South Ninth Street, Suite 200 Minneapolis, MN 55402
Phone: (612) 370-9100 Fax: (612) 370-9195
<http://www.minneapolischamber.org>

The Greater Minneapolis Chamber of Commerce is dedicated to addressing the issues and concerns of small business owners and employees. The GMCC focuses on providing useful information about e-commerce, worker retention and recruitment, and international trade through this Web site and small business-related programs and events.

Minnesota Project Innovation, Inc.

100 Mill Place
111 Third Avenue South
Minneapolis, Minnesota 55401
612-338-3280, fax 612-349-2603
<http://www.deed.state.mn.us/sbir/index.htm>

Minnesota Project Innovation, Inc. (MPI) is a private, non-profit organization that assists Minnesota businesses in accessing federal research and development funding, securing government contracts, and improving their competitiveness through strategic marketing.

Itasca Development Corp.

12 NW 3rd Street
Grand Rapids, Minnesota 55744
218/326-9411
<http://www.itascadv.org/>

Specializes in small business development, counseling, business planning, market research and financing.

The Collaborative

Minneapolis, Minnesota
10 South 5th Street, Suite 415
61612/331: 612.338.1876
info@collaborative.net
612/338-3828 Fax: 612-223-1876
www.collaborative-online.com

With more than 750 members, The Collaborative® is the largest membership organization in Minnesota serving growth-oriented, emerging market companies. Our mission is to stimulate company growth through the collective knowledge and experiences of our members—entrepreneurs, managers, investors and professionals.

UMD Center for Economic Development (University of Minnesota-Duluth)

11 East Superior Street, Suite210

Duluth, Minnesota 55802

218-726-7298

<http://www.umdced.com/library/>

<http://www.umdced.com/programs/sbdc.html>

<http://www.umdced.com/>

The BBER (Bureau of Business and Economic Research) has three major functions. First, the Bureau has a service function to the region and the state to collect, analyze and disseminate information regarding Duluth, Northeast Minnesota and the State of Minnesota economy. Second, it provides specific research to identify important business and economic problems and opportunities in Minnesota. Third, the Bureau is a catalyst to help generate research from faculty, staff and students in the UMD School of Business & Economics. The Bureau of Business & Economic Research is funded by a special appropriation of the Minnesota Legislature, private contracts and research grants.

OHIO

See listing of Small Business Development Centers (page 2).

See also Great Lakes Industrial Technology Center (page 4).

Ohio SBDC at Youngstown State University

One University Plaza

Youngstown, Ohio 44555

330/746-3350 fax: 330/746-3324

www.ohiosbdc-ysu.com

Its mission, is to provide professional, in-depth consulting and training to existing and new business ventures, and to foster a strong and successful business community.

Department of Development

77 S. High Street P.O. Box 1001 Columbus, OH 43216-1001 Ph: 800/848-1300 or 614/466-2711 <http://www.odod.state.OH.us>

The program's mission is provide professional, in-depth counseling and training to entrepreneurs and to foster a strong climate for small business growth. The Ohio Department of Development's SBDC program has established over 60 community partnerships to create a statewide integrated system of small business service, advocacy and awareness. Today, these federal state and local partnerships contribute cash and in-kind resources of over \$10 million dollars in support of small business development.

Lake Erie MEP/EISC

2600 Dorr Street

Toledo, Ohio 43607-3237

419/535-6000 1-877-668-3472. Fax: 419.531.8465

toll free 877/668-3472

<http://www.eisc.org>

Center for Innovative Food Technology (CIFT) 2600 Dorr Street Toledo, OH 43607-3237 419.534.3710

Toll-free: 1.877.668.3472 (EISC) FAX: 419.531.8465 **CIFT/Ohio State University Department of Food**

Science & Technology 110 Parker Food Science & Technology Building Columbus, OH 43210-

1007 614.247.6819 FAX: 614.292.0218

EISC, Inc. (formerly Edison Industrial Systems Center) is a leading resource for advanced manufacturing technology and best practices. With an expert staff of engineers, technicians and consultants, and a comprehensive network of service providers, EISC helps companies to benchmark their operations and development and implement plans for improving quality, productivity and profitability. Services cover a broad range of contemporary manufacturing issues including: ISO/QS-9000 implementation; lean manufacturing; product and process development; workforce development and training; environmental management systems, including ISO-14000; food manufacturing technologies; information technology and e-business and business management services. EISC is the host organization for the Lake Erie Manufacturing Extension Partnership, a program of the National Institute of Standards and Technology, which is part of the US Department of Commerce.

National Business Incubation Association

20 E. Circle Drive, #37198
Athens, Ohio 45701-3571
740/593-4331 Fax: 740/593-1996
<http://www.nbia.org>

The National Business Incubation Association (NBIA) is the world's leading organization advancing business incubation and entrepreneurship. It provides thousands of professionals with the information, education, advocacy and networking resources to bring excellence to the process of assisting early-stage companies.

Toledo/Lucas County Public Library

Toledo, Ohio
419/259-5212
www.toledolibrary.org

Provides market research, demographics, business plan info, specifications, licensing, etc. It also offers packets of information including a bibliography of books on various small business topics available through the library. The Library does no counseling or advising but can help customers locate people who can assist with specific types of advice, i.e. legal, financial, etc.

WISCONSIN

Wisconsin Department of Commerce

201 W, Washington Avenue, 5th floor
P.O. Box 7970
Madison, WI 53703
608/266-1018 Fax: 608/264-6151
<http://www.commerce.state.wi.us>
email: ED@commerce.state.wi.us

The Wisconsin Department of Commerce is the state's primary agency for delivery of integrated services to businesses. Its purpose is to foster the retention and creation of new jobs and investment opportunities in Wisconsin; foster and promote economic business, export, and community development; and promote the public health, safety, and welfare through effective and efficient regulations, education, and enforcement.

Wisconsin Procurement Institute

756 North Milwaukee Street
Milwaukee, WI 53202
414-270-3600, fax 414-270-3610
<http://www.wispro.org>

The Wisconsin Procurement Institute is a nonprofit organization established to help Wisconsin companies through professional government procurement specialists; links to government buyers of goods/services; experience with local, state and federal rules; focused business/technical seminars and workshops; and partnership in state-wide economic development.

Wisconsin Business Innovation Corporation

1400 South River Street
Spooner, Wisconsin 54801
715/635-2197 fax: 715-695-7262
www.nwrpc.com

Wisconsin Business Innovation Corporation (WBIC) was formed to provide technical assistance to businesses in the State of Wisconsin. The mission of WBIC is to foster the creation, growth and expansion of business enterprises with an emphasis on innovative and technology-based businesses.

Wisconsin Innovation Service Center

Whitewater, Wisconsin
262/472-1365 fax: 262-472-1600
<http://academics.uww.edu/BUSINESS/innovate/>
innovate@mail.uww.edu

The Wisconsin Innovation Service Center specializes in new product feasibility assessments and market expansion opportunities for small manufacturers, technology businesses and independent inventors. Since 1980, WISC has researched the viability of nearly 5,000 projects. WISC takes pride in an extremely high rate of client satisfaction, and in the fact that nearly 75 percent of clients are referred by former clients and professionals.

University of Wisconsin-Whitewater

402 McCutchan Hall
Whitewater, Wisconsin 53190
262-472-3217 fax: 262-472-1600
Whitewater, WI 53190
<http://www.uwwsbdc.com/welcome.html>
<http://www.wisconsinsbdc.org/>

The University of Wisconsin-Whitewater Small Business Development Center/Business Outreach is a

nonprofit organization. It provides educational seminars and free counseling to aid small businesses in the UW-W service area. This service area includes the six counties of Rock, Green, Jefferson, Dodge, Walworth, and Waukesha. The seminars are fee-based, are specifically designed for owners and managers of businesses, and are taught by UW-W faculty or instructors who have experience and knowledge about the problems of owning and operating a business. The UW-W SBDC specializes in government procurement and international trade seminars. Counselors are available to assist in a wide range of areas. The Small Business Development Center is a federal program. Its goal is to provide counseling to help the small business owners or managers improve their businesses. SBDC can provide guidance and counseling, and increase the chances for a successful business. Types of counseling available; starting a business, preparing business plans, advertising and promotion, computer information, managing employees, financing a business, accounting procedures, marketing products or services, personnel systems and procurement.

Small Business Development Center

P. B. Box 4004
210 Water Street
Eau Claire, WI 54702-4004(715) 836-3636 or (715) 836-5811
<http://www.uwec.edu/ce/sbdc.htm>

The Center provides information, training and counseling to Wisconsin entrepreneurs and small business owners and managers located in Barron, Chippewa, Clark, Dunn, Eau Claire, Pepin, Rusk, and Taylor counties. Its mission is to marshal the resources of the University of Wisconsin to benefit the small business community. The Center offers services in cooperation with UW-Stout, UW Center-Barron Campus and county UW-Extension offices.

Wisconsin Small Business Development Center

<http://www.wisconsinsbdc.org/>

The Wisconsin Small Business Development Center (WSBDC) exists to serve the people of the State of Wisconsin. It does so by helping to ensure the state's economic health and stability through formative business education by counseling, technology and information transfer, and instruction. The USBDC has served the people of the state primarily by developing and conveying knowledge of small business activities. The Wisconsin SBDC has become well known for its national leadership in this area. The SBDC consists of the Lead Center or State Office, which is administered by the unit of Business and Manufacturing Extension at UW-Extension, and a network of service centers located at 12 of the four-year UW institutions. It is a unique partnership between the University of Wisconsin-Extension and the business schools and departments of the UW System, providing an array of programs, counseling, special initiatives, research and publications. Business management education programs are offered at an affordable fee. Counseling, to address individual business needs, is available without cost to the small business client. The SBDC program is funded by the U.S. Small Business Administration, the State of Wisconsin, the University of Wisconsin-Extension, economic development partners and user fees.

UW-Madison, Small Business Development Center

975 University Ave, #3260
Madison, WI 53706
Phone: 608-263-7680
Fax: 608-263-0818
Small Business Development center, University of Wisconsin,
Madison, Wisconsin
<http://uwsbdc.org/>