HARTER # COUNTY:	BALANCE	SHEET - ASSETS, LIABILI	TIES AND CAPITAL (\$000)	)							
	PERCENT CHANC										
SSETS:	03/31/2006	03/31/2005	12/31/2005	12/31/2004	12/31/2003	1 QTR	1 YEAR				
EAL ESTATE LOANS	203,500,542	177.413.000	200,678,602	173,606,000	134,166,000	1.41	14.70				
OMMERCIAL LOANS	84,872,485	90,220,000	88,344,917	92,956,000	106,793,000	-3.93	-5.93				
NDIVIDUAL LOANS	36,122,221	34,588,000	36,028,902	34,532,000	30,717,000	0.26	4.44				
GRICULTURAL LOANS	1,392,139	412,000	1,624,146	441,000	1,854,000	-14.28	237.90				
THER LN&LS IN DOMESTIC OFFICES	15,213,449	12,638,000	10,661,634	13,315,000	19,770,000	42.69	20.38				
N&LS IN FOREIGN OFFICES	0	0	0	0	0	0	0				
OANS HELD FOR SALE OANS NOT HELD FOR SALE	0	0	0	0	0	0	0				
OANS NOT HELD FOR SALE	0	0	0	0	0	0	0				
ESS: LN&LS ALLOWANCE	0	0	0	0	0	0	0				
NET LOANS & LEASES	350,268,428	327,629,000	346,600,422	327,056,000	308,231,000	1.06	6.91				
IEMO: UNEARNED INCOME	0	0	0	0	0	0	0				
S TREASURY & AGENCY SECURITIES	126,797,339	63,628,000	53,076,591	55,011,000	54,244,000	138.90	99.28				
MUNICIPAL SECURITIES	2,428,516	2,534,000	2,398,254	3,114,000	2,436,000	1.26	-4.16				
OREIGN DEBT SECURITIES	2,717,655	2,795,000	2,856,250	2,905,000	3,893,000	-4.85	-2.77				
LL OTHER SECURITIES	8,891,141	6,172,000	9,105,191	7,713,000	22,722,000	-2.35	44.06				
NTEREST-BEARING BANK BALANCES	5,136,744	3,151,000	5,065,265	3,632,000	3,176,000	1.41	63.02				
EDERAL FUNDS SOLD & RESALES	34,047,521	17,749,000	37,250,340	18,891,000	19,262,000	5.25	0.75				
RADING ACCOUNT ASSETS TOTAL INVESTMENTS	76,175,686 256,194,602	69,409,000 165,438,000	72,307,201 182,059,092	66,439,000 157,705,000	45,149,000 150,882,000	5.35	9.75				
TOTAL EARNING ASSETS	606,463,030	493,067,000	528,659,514	484,761,000	459,113,000						
TOTAL EMICANO ABBETS	000,405,050	455,007,000	520,057,514	404,701,000	455,115,000						
ONINT CASH & DUE FROM BANKS	21,432,894	24,640,000	26,936,644	24,692,000	27,019,000	-20.43	-13.02				
REMISES, FIX ASSTS, CAP LEASES	5,435,718	5,949,000	5,382,898	6,028,000	6,155,000	0.98	-8.63				
THER REAL ESTATE OWNED	571,033	286,000	147,391	286,000	430,000	287.43	99.66				
NV IN UNCONSOLIDATED SUBS	534,894	385,000	396,145	470,000	563,000						
CCEPTANCES & OTH ASSETS	56,134,976	50,083,000	56,365,942	49,145,000	58,411,000	-0.41	12.08				
TOTAL ASSETS	690,572,545	574,410,000	617,888,534	565,382,000	551,691,000	11.76	20.22				
VERAGE ASSETS DURING QUARTER	673,969,248	579,434,000	620,841,551	581,500,000	566,031,000	8.56	16.32				
IABILITIES											
EMAND DEPOSITS	51.914.756	53,057,000	54.592.686	51.947.000	66,524,000	-4.91	-2.15				
LL NOW & ATS ACCOUNTS	9,803,778	8,405,000	10,628,414	9,389,000	6,296,000	-7.76	16.64				
MONEY MARKET DEPOSIT ACCOUNTS	158,852,066	146,130,000	151,244,078	139,590,000	127,322,000	5.03	8.71				
THER SAVINGS DEPOSITS	89,008,784	75,975,000	84,198,698	72,360,000	53,150,000	5.71	17.16				
IME DEP UNDER \$100M	48,777,705	46,029,000	47,492,599	44,836,000	46,785,000	2.71	5.97				
CORE DEPOSITS	358,357,089	329,596,000	348,156,475	318,122,000	300,077,000	2.93	8.73				
IME DEP OF \$100M OR MORE PEPOSITS IN FOREIGN OFFICES	31,874,146 83,947,898	34,331,000 51,802,000	33,802,843 53,680,007	36,839,000 44,693,000	34,832,000 56,634,000	-5.71 56.39	-7.16 62.06				
TOTAL DEPOSITS	83,947,898 474,179,133	415,729,000	435,639,325	399,654,000	391,543,000	8.85	14.06				
EDERAL FUNDS PURCH & RESALE	63,676,205	29,596,000	32,929,530	29,568,000	23,056,000	0.05	14.00				
ED HOME LOAN BOR MAT < 1 YR	0	0	0	0	0	N/A	N/A				
ED HOME LOAN BOR MAT > 1 YR	0	0	0	0	0	N/A	N/A				
TH BORROWING MAT < 1 YR	32,458,923	12,780,000	21,938,947	14,905,000	7,773,000	47.95	153.98				
TH BORROWING MAT > 1 YR	44,722,856	40,712,000	45,051,541	44,114,000	38,790,000	-0.73	9.85				
CCEPTANCES & OTHER LIABILITIES	18,355,423	18,646,000	25,686,490	18,300,000	28,275,000	-28.54	-1.56				
TOTAL LIABILITIES (INCL MORTG) UBORD NOTES AND DEBENTURES	633,392,540	517,463,000 7,528,000	561,245,831 7,528,000	506,541,000 7,628,000	489,437,000 9,630,000	12.85 0.00	22.40 0.00				
LL COMMON & PREFERRED CAPITAL	7,528,000 49,652,005	7,528,000 49,419,000	7,528,000 49,114,701	51,213,000	52,624,000	1.09	0.00				
TOTAL LIBILITIES & CAPITAL	690,572,545	574,410,000	617,888,534	565,382,000	551,691,000	11.76	20.22				
MEMORANDA:	0,0,0,12,040	577,710,000	017,000,554	505,502,000	331,071,000	11.70	20.22				
OFFICER, SHAREHOLDER LOANS (#)	3	7	7	9	9						
FFICER, SHAREHOLDER LOANS (\$)	121,102	203,000	192,471	246,000	252,000	-37.08	-40.34				
ION-INVESTMENT ORE	129,331	286,000	147,391	286,000	430,000	-12.25	-54.78				
ELD-TO-MATURITY SECURITIES	226,328	915,000	229,075	1,014,000	1,036,000	-1.20	-75.26				
VAILABLE-FOR-SALE-SECURITIES	140,608,323	74,214,000	67,207,211	67,729,000	82,259,000	109.22	89.46				
LL BROKERED DEPOSITS	0	0	0	0	0	N/A	N/A				

# **UBPR Page 04**

# Balance Sheet—Assets, Liabilities and Capital (\$000)

This page presents end-of-period figures to facilitate comparison of asset and liability composition from period to period. The major components of total assets have been aligned into earning and nonearning asset categories to facilitate earning asset analysis.

Annual and one-quarter percentage changes are provided for most of the data presented on this page. The annual changes are the percent change from the prior year comparable quarter to the current quarter. One quarter change is the percent change from the immediate prior quarter to the current quarter.

Data on this page comes from Report of Condition schedules RC, RC-B, RC-C, RC-D and RC-E.

There is a single version of this page for all banks.

#### Assets

#### Real Estate Loans

Total of domestic-office loans secured by real estate.

#### Commercial Loans

Total of domestic-office commercial and industrial loans, loans to depository institutions, acceptances of other banks, and obligations (other than securities) of states and political subdivisions.

#### Individual Loans

Domestic-office loans to individuals for household, family and other personal expenditures.

## Agricultural Loans

Total domestic-office loans to finance agricultural production and other loans to farmers.

Other Loans and Leases in Domestic Offices

All other loans, and all leasefinancing receivables, in domestic offices.

## Loans and Leases in Foreign Offices

All loans and leases in foreign offices. NA appears for banks without foreign offices.

#### Loans Held For Sale

Loans and leases held for sale as reported on schedule RC is available from Mach 31, 2001 forward.

### Loans Not Held For Sale

Loans and leases not held for sale as reported on schedule RC is available from march 31, 2001 forward. For prior quarters total loans and leases are displayed.

Less: Loan and Lease Allowance

The allowance for loan and lease losses.

#### Net Loans and Leases

Gross loans and leases, less allowance and reserve and unearned income. Note that this figure includes loans held for sale as reported on schedule RC.

Memo: Unearned Income

Unearned income, and the total of loan and lease loss reserves and transfer risk reserves, are subtracted from Gross Loans and Leases.

## U.S. Treasury and Agency Securities

Total of U.S. Treasury securities and U.S. Government agency and corporation obligations.

#### Municipal Securities

Securities issued by states and political subdivisions in the U.S.

Foreign Securities

All debt and equity foreign securities.

#### All Other Securities

All other domestic securities, including holdings of private certificates of participation in pools of residential mortgages.

#### Interest-Bearing Bank Balances

Interest-bearing balances due from depository institutions.

### Federal Funds Sold and Resales

Federal funds sold and securities purchased under agreements to resell.

# **Trading Account Assets**

Total assets held in trading accounts.

#### **Total Investments**

Sum of all securities, interestbearing bank balances, federal funds sold, and trading account assets.

# **Total Earning Assets**

Sum of Net Loans and Leases and Total Investments.

Non Interest-Bearing Cash and Due From Banks

Total currency, coin, and Non interest-bearing balances due from depository institutions.

Premises, Fixed Assets and Capitalized Leases

All premises and fixed assets, including capitalized leases.

## Other Real Estate Owned

Includes investment and noninvestment other real estate owned.

# Investment in Unconsolidated Subsidiaries

Bank's investment in unconsoli-

dated subsidiaries and associated companies.

#### Acceptances and Other Assets

From schedule RC combines Customers Liability to This Bank on Acceptances (RCFD2155) with Other Assets (RCFD2160) and Intangible Assets (RCFD2143) for all quarters.

#### Total Assets

Average Assets During Quarter

Average assets for one quarter from Schedule RC-K.

#### Liabilities

# **Demand Deposits**

Total demand deposits from Schedule RC-E.

#### All NOW & ATS Accounts

Total transaction accounts minus total demand deposits. This consists of all NOW accounts (including Super NOWs), plus other transaction accounts such as ATS accounts and certain accounts (other than MMDAs) that permit third party payments from RC-E.

# MoneyMarket Deposit Accounts (MMDAs)

The amount of MMDAs reported from RC-E.

#### Other Savings Deposits

Reported total savings deposits, less MMDAs. This comprises all savings deposits other than MMDAs, and includes regular passbook accounts and overdraft protection plan accounts from RC-E.

# Time Deposits Under \$100 Thousand

Total time deposits of less than \$100 Thousand from RC-E.

# Core Deposits

The sum of demand deposits, all NOW and ATS accounts, MMDA savings, other savings deposits, and time deposits under \$100 thousand.

### Time Deposits of \$100M or More

Time certificates of deposit of \$100 thousand or more plus open-account time deposits of \$100 thousand or more from RC-E.

## Deposits in Foreign Offices

Total deposits in foreign offices and Edge and agreement subsidiaries and IBFs.

# **Total Deposits**

Total of all deposit categories previously detailed.

#### Federal Funds Purchased & Resales

Federal Funds purchased and securities sold under agreements to repurchase.

## Federal Home Loan Bank Borrowing Maturing Under 1 Year

From March 31, 2001 forward includes information from schedule RC-M Federal Home Loan Bank Advances with a Remaining Maturity of One Year or Less (RCFD2651)

### Memo: Short Term Non Core Funding

Fixed rate time certificates of deposit and open account time deposits of \$100M or more that mature within one year

- + Floating rate time certificates of deposit and open account time deposits of \$100M or more that mature within one year
- + Brokered deposits less than \$100,000 and maturing within one year
- + Other borrowing with remaining maturity one year or less
- Deposits in foreign offices with remaining maturity under one year
- + Securities sold under agreements to repurchase and federal funds purchased
- + Demand notes issued to the U.S. Treasury

Not available calculated prior to March 1996.

## Federal Home Loan Bank Borrowing Maturing Over 1 Year

From March 31, 2001 forward includes information from schedule RC-M Federal Home Loan Bank Advances with a Remaining Maturity of One to Three Years (RCFDB565) plus Federal Home Loan Bank Advances with a Remaining Maturity of Over Three Years (RCFDB566).

# Other Borrowing Maturing Under 1 Year

From March 31, 2001 forward includes information from schedule RC-M Other Borrowed Money with a Remaining Maturity of One Year or Less (RCFDB571) For prior quarters includes Other Borrowed Money with a Remaining Maturity One Year or Less (RCFD2332)

# Other Borrowing Maturing Over 1 Year

From March 31, 2001 forward includes information from schedule RC-M Other Borrowed Money with a Remaining Maturity of One to Three Years (RCFDB567) plus Other Borrowed Money with Remaining Maturity of Over Three Years (RCFDB568) For prior quarters includes Other Borrowed Money with a Remaining Maturity of One to Three years (RCDA547) plus Other Borrowed Money With Remaining Maturity of Over Three Years (RCFDA548)

#### Acceptances & Other Liabilities

The sum of the bank's liability on acceptances executed and outstanding, mortgage indebtedness and liability for capitalized leases, and all other liabilities not included above.

#### Total Liabilities (Including Mortgages)

Total Liabilities (excluding notes and debentures subordinated to deposits).

Subordinated Notes & Debentures

Notes and debentures subordinated to deposits.

# All Common & Preferred Capital

All preferred and common stock, surplus, undivided profits and capital reserves, and cumulative foreign currency translation adjustments.

Total Liabilities & Capital

The total of the various liability and capital items listed above.

#### Memoranda

Officer, Shareholder Loans (#)

The aggregate number officers, directors, principal shareholders and

related interests with extensions of credit exceeding \$500,000 or 5% of total capital.

Officer, Shareholder Loans (\$)

The aggregate amount of loans to officers, directors, principal shareholders and related interests.

Non-Investment ORE

All other real estate owned. Excludes direct and indirect investment in real estate ventures. Reported for savings banks only.

Held-To-Maturity Securities

Held-to-maturity securities reported at cost beginning March 31, 1994. This caption reflects total investment securities excluding trading assets for prior periods.

Available-For-Sale Securities

Securities available-for-sale reported at fair value beginning March 31, 1994.

All Brokered Deposits

Total brokered deposits from schedule RC-E.

CERT															PAGE (
CHARTER # COUNTY:			OFF BAL	ANCE SI	HEET ITE	MS & D	ERIVATI	VES ANA	ALYSIS						
														PERCENT	
OUTSTANDING (\$000)	0	3/31/200	<u>6</u>	0	3/31/200	<u>5</u>	1	2/31/200	<u> 15</u>	12/31	/2004	12/31/	2003	1 QTR	1 YEAF
HOME EQUITY (1-4 FAMILY)		33,105,4			27,914,0			31,702,5		27,31	14,000	27,74	10,000	4.43	18.6
CREDIT CARD COMMERCIAL RE SECURED BY RE		6,325,2	0		5,510,0	0		6,307,0	0	5.77	0 29,000	5 19	0 00,88	0.29	14.8
COMMERCIAL RE NOT SECURED BY R	Е	1,741,1			1,850,0			1,712,9			08,000		7,000	1.64	-5.89
ALL OTHER	1	77,875,8		2	202,425,0			172,027,6		186,9		183,46		3.4	-12.13
SECURITIES UNDERWRITING MEMO: UNUSED COMMIT W/MAT GT 1 Y	D 1	30,520,7	63	1	112,047,0	0		128,875,7	0	113,31	0	122,32	0 7 000	1.28	16.49
MEMO. UNUSED COMMIT W/MAT GT 1 1	K I	30,320,7	05		112,047,0	00		120,075,	172	113,3	10,000	122,32	27,000	1.20	10.49
STANDBY LETTERS OF CREDIT		42,258,5			43,561,0			42,834,1			27,000	40,37	73,000	-1.34	-2.99
AMOUNT CONVEYED TO OTHERS COMMERCIAL LETTERS OF CREDIT		10,836,8 3,248,2			10,113,0			10,201,4			31,000 85,000	3 95	0 000,8	6.23 -5.09	7.16 3.88
ASSETS SECURITIZED OR SOLD W REC AMOUNT OF RECOURSE EXPOSURE		73,794,4 1,251,5			75,459,0 1,642,0			73,945,2			52,000 58,000		7,000 31,000	-0.2 -7.29	-2.21 -23.78
AMOUNT OF RECOURSE EXPOSURE		1,231,3	02		1,042,0	00		1,349,5	943	0,0	58,000	4,38	1,000	-1.29	-23./8
CREDIT DERIVS BANK AS GTR		66,829,7			40,812,0			55,369,9			24,000		1,000	20.7	63.75
CREDIT DERIVS BANK AS BENEF	1	01,546,7	72		67,438,0	00		83,226,8	331	60,42	20,000	41,62	23,000	22.01	50.58
ALL OTH OFF-BALANCE SHEET ITEMS		323,3	08		416,0	00		467,8	371	51	14,000	6	66,000	-30.9	-22.28
OFF-BALANCE SHEET ITEMS	5	07,048,7	77	4	468,512,0	00	4	471,016,6	593	449,25	52,000	391,37	73,000	7.65	8.23
OUTSTANDING (% OF TOTAL)	BANK	PG 1	PCT	BANK	PG 1	PCT	BANK	PG 1	PCT	BANK	PG 1	BANK	PG 1		
HOME EQUITY (1-4 FAMILY)	4.79	3.06	69	4.86	2.91	75	5.13	3.10	73	4.83	2.83	5.03	2.58		
CREDIT CARD COMMERCIAL RE SECURED BY RE	0.00 0.92	1.68 2.52	47 29	0.00 0.96	1.18 2.23	51 30	0.00 1.02	1.42 2.45	48 32	0.00 1.01	1.02 2.24	0.00 0.94	1.15 2.42		
COMMERCIAL RE SECURED BY R		0.11	82	0.32	0.14	80	0.28	0.12	82	0.30	0.15	0.55	0.26		
ALL OTHER	25.76	11.66	87	35.24	12.13	92	27.84	11.52	89	33.07	12.20	33.25	14.27		
TOTAL LN&LS COMMITMENTS	31.72	23.70	73	41.38	21.89	88	34.27	22.70	77	39.22	21.41	39.78	23.15		
SECURITIES UNDERWRITING	0.00	0.00	96	0.00	0.00	96	0.00	0.00	95	0.00	0.00	0.00	0.00		
STANDBY LETTERS OF CREDIT	6.12	2.33	83	7.58	2.39	85	6.93	2.29	85	7.50	2.38	7.32	2.56		
AMOUNT CONVEYED TO OTHERS	1.57	0.18	91	1.76	0.17	95	1.65	0.16	92	1.77	0.16	0.00	0.16		
COMMERCIAL LETTERS OF CREDIT	0.47	0.13	87	0.54	0.12	89	0.55	0.12	91	0.58	0.12	0.72	0.13		
ASSETS SECURITIZED OR SOLD W REC	10.69	2.04	89	13.14	2.07	91	11.97	1.91	90	15.01	2.34	12.75	3.10		
AMOUNT OF RECOURSE EXPOSURE	0.18	0.15	75	0.29	0.16	78	0.22	0.14	77	1.18	0.19	0.79	0.22		
CREDIT DERIVS BANK AS GTR	9.68	0.02	97	7.11	0.02	97 97	8.96	0.01	97	6.37	0.02	2.83	0.02		
CREDIT DERIVS BANK AS BENEF	14.70	0.14	96	11.74	0.09	97	13.47	0.12	98	10.69	0.09	7.54	0.04		
ALL OTH OFF-BALANCE SHEET ITEMS	0.05	0.54	81	0.07	1.59	73	0.08	1.04	78	0.09	1.57	0.01	2.41		
OFF-BALANCE SHEET ITEMS	73.42	37.25	86	81.56	34.01	89	76.23	35.05	88	79.46	33.25	70.94	36.47		

# **UBPR Page 05**

#### **Off-Balance Sheet Items**

The top part of this page presents the amounts of various selected commitments, contingencies, contracts and other items reported in Report of Condition Schedule RC-L (Commitments and Contingencies) that are not reported as part of the balance sheet of the Report of Condition. Refer to the instructions for the Report of Condition Schedule RC-L for more detailed explanations of the captions appearing on UBPR page 05.

Annual and one-quarter percentage changes are provided for data displayed in dollars presented on this page. The annual changes are the percent change from the prior year comparable quarter to the current quarter. One quarter change is the percent change from the immediate prior quarter to the current quarter.

Page five displays the same captioned items in two different formats. Definitions apply to both sections. The top half displays information in dollar format. The bottom half displays the items as a percent of total assets.

# Outstanding

Unused commitments on the fol-

lowing categories of loans and securities.

Home Equity (1-4 Family)

Credit Card

Commercial RE Secured by RE

Commercial RE Not Secured by RE

All Other

Securities Underwriting

Memo: Unused Commit W/Mat Gt 1 YR

Unused commitments reported the previous 6 categories with an original maturity beyond one year.

# Standby Letters of Credit

The amount of outstanding and used standby letters of credit issued by the bank.

Amount Conveyed to Others

The amount of standby letters of credit conveyed to others.

Commercial Letters of Credit

Assets Securitized or Sold W/Recourse

Recourse exposure for above mortgage pools.

Amount of Recourse Exposure

Principal balance of FNMA, FHLMC, Private and Farmer Mac mortgage pools transferred with recourse.

Credit Derivs Bank as Guarantor

Credit Derivatives on which the bank is guarantor, available from June 30, 1997 forward.

Credit Derivs Bank as Beneficiary

Credit Derivatives on which the bank is beneficiary, available from June 30, 1997 forward.

#### All Other Off Balance Sheet Items

Contracts on other commodities and equities, all other off-balance sheet liabilities, participation in acceptances conveyed and acquired, securities borrowed, securities lent, commitments to purchase and sell when-issued securities.

Off Balance Sheet Items

Sum of all off balance sheet items listed above.

CILA DEED #	COLDITAL	OFF DATANG	E CHEET ITEMS & DEDUKATIN	TEG ANAL VOIC		PAGE
CHARTER#	COUNTY:	OFF BALANC	E SHEET ITEMS & DERIVATIV	ES ANALYSIS		
		03/31/2006	03/31/2005	12/31/2005	12/31/2004	12/31/2003
NOTIONAL AMOUNT (\$00 DERIVATIVE CONTRACTS		14,616,375,411	12,906,317,000	14.730.623.735	12.371.359.000	9,274,050,000
INTEREST RATE CONTI	RACTS	13,134,154,658	11,681,207,000	13,346,332,476	11,191,344,000	8,238,914,000
FOREIGN EXCHANGE C	ONTRACTS	1,393,276,348	1,081,941,000	1,282,464,992	1,039,374,000	900,431,000
EQUITY, COMM & OTH	CONTRACTS	88,944,405	143,169,000	101,826,267	140,641,000	134,705,000
DERIVATIVES POSITION						
FUTURES AND FORWAL	RDS	2,786,401,967	3,281,187,000	2,875,728,182	3,255,622,000	2,267,426,000
WRITTEN OPTIONS		1,021,468,124	1,113,030,000	1,341,091,499	1,080,028,000	762,839,000
EXCHANGE TRADED		194,660,113	337,081,000	384,516,365	360,510,000	229,098,000
OVER-THE-COUNTER		826,808,011	775,949,000	956,575,134	719,518,000	533,741,000
PURCHASED OPTIONS		1,157,867,447	1,160,388,000	1,285,479,552	1,023,943,000	793,563,000
EXCHANGE TRADED		240,268,633	386,716,000	338,142,226	344,935,000	284,073,000
OVER-THE-COUNTER		917,598,814	773,672,000	947,337,326	679,008,000	509,490,000
SWAPS		9,650,637,873	7,351,712,000	9,228,324,502	7,011,766,000	5,450,222,000
HELD-FOR-TRADING		14,085,374,894	12,544,771,000	14,233,335,858	12,105,615,000	9,166,104,000
INTEREST RATE CONTI		12,611,725,544	11,323,117,000	12,857,135,181	10,929,074,000	8,132,989,000
FOREIGN EXCHANGE C		1,384,831,574	1,078,761,000	1,274,556,387	1,036,176,000	898,410,000
EQUITY, COMM & OTH	CONTRACTS	88,817,776	142,893,000	101,644,290	140,365,000	134,705,00
NON-TRADED		531,000,517	361,546,000	497,287,877	265,744,000	107,946,00
INTEREST RATE CONTI		522,429,114	358,090,000	489,197,295	262,270,000	105,925,000
FOREIGN EXCHANGE C		8,444,774	3,180,000	7,908,605	3,198,000	2,021,000
EQUITY, COMM & OTH		126,629	276,000	181,977	276,000	(
MEMO: MARKED-TO-M	ARKET	531,000,517	361,546,000	497,287,877	265,744,000	107,946,000
DERIVATIVE CONTRACTS	S (RBC DEF )	9,046,859,876	8,652,305,000	8,738,867,493	8,330,599,000	6,757,970,780
ONE YEAR OR LESS		2,761,065,445	3,336,391,000	2,506,391,525	3,303,290,000	2,681,525,000
OVER 1 YEAR TO 5 YEA	RS	3,709,158,194	2,882,453,000	3,579,699,854	2,759,981,000	2,305,540,000
OVER 5 YEARS		2,576,636,237	2,433,461,000	2,652,776,114	2,267,328,000	1,770,905,78
GROSS NEGATIVE FAIR V		256,433,359	246,995,000	223,247,342	235,950,000	112,535,00
GROSS POSTIVE FAIR VA	LUE	263,454,920	255,371,000	230,788,658	243,426,000	120,685,00
HELD-FOR-TRADING		259,118,704	250,846,000	224,594,995	238,802,000	118,785,00
NON-TRADED	DITEM	4,336,216	4,525,000	6,193,663	4,624,000	1,900,00
MEMO MARKED-TO-MA		4,336,216	4,525,000	6,193,663	4,624,000	1,900,000
CURR CREDIT EXP ON RE CREDIT LOSSES OFF-BS D		34,491,241	32,724,000	35,545,545	32,653,000	22,923,000
CKEDII LOSSES OFF-BS L	DERIVS	41,614	23,000	113,888	95,000	26,000
PAST DUE DERIV INSTRU		4 000	47.000			
FAIR VALUE CARRIED	AS ASSETS	1,983	17,000	65,244	0	32,000
IMPACT NONTRADED DE						
INCREASE (DECR) IN IN		718,096	939,000	2,983,624	1,985,000	982,000
INCREASE (DECR) IN IN		-597,088	-262,000	-1,431,893	-994,000	276,000
INCREADE (DECR) IN N		0	0	0	0	(
INCREASE (DECR) IN N	ET INCOME	121,008	677,000	1,551,731	991,000	1,258,000

# **UBPR Page 5A**

#### **Derivative Instruments**

This page presents the amounts of derivatives and related information in thousands of dollars. The information comes mostly from call schedule RC-L Off Balance Sheet Items, but also from schedules RC-M Memoranda, RC-N Past Due and Nonaccrual Loans Leases and Other Assets, RC-R Regulatory Capital and the RI report of income memoranda section. Derivatives are summarized in several ways using the position indicators in the RC-L matrix. Data on this page is available from the March 31, 1995 call report forward unless otherwise noted.

## Notional Amount (\$000)

#### **Derivative Contracts**

From March 31, 2001 forward the sum of RC-L items 12 and 13.a. all columns. From March 31, 2001 and prior the total of all derivative contracts, or the sum of RC-L items 15. and 16.a and 16.b. columns A through D. All interest rate, foreign exchange, equity, commodity and other contracts are combined.

#### **Interest Rate Contracts**

For quarters from March 31, 2001 forward the sum of RC-L items 14.a through e, column A. For quarters prior to March 31, 2001 total interest rate contracts, or the sum of RC-L items 14.a through e, column A.

# Foreign Exchange Contracts

For quarters from March 31, 2001 forward total foreign exchange contracts, or the sum of RC-L items 11.a through e., column B. For prior quarters total foreign exchange contracts, or the sum of RC-L items 14.a through e., column B.

Equity, Commodity & Other Contracts

For quarters from March 31, 2001 forward total equity, commodity and

other contracts, or the sum of RC-L items 11.a through e., columns C. and D. For prior quarter's total equity, commodity and other contracts, or the sum of RC-L items 14.a through e., columns C. and D.

#### **Derivatives Position**

#### Futures and Forwards

For quarters from March 31, 2001 forward total futures and forward contracts, or the sum of RC-L items 11a and 11b, columns A through D. For prior quarters total futures and forward contracts, or the sum of RC-L items 14.a and 14.b, columns A through D.

# Written Options

For quarters from March 31, 2001 forward total written options both exchange traded and over-the-counter, or the sum of RC-L items 11.c.1 and 11.d.1, columns A through D. For prior quarters total written options both exchange traded and over-the-counter, or the sum of RC-L items 14.c.1 and 14.d.1, columns A through D.

#### Exchange Traded

For quarters from March 31, 2001 forward total written options which are exchange traded, or the sum of RC-L items 11.c.1 columns A through D. For prior quarters total written options which are exchange traded, or the sum of RC-L items 14.c.1 columns A through D.

### Over-The-Counter

For quarters from March 31, 2001 forward total written options which are traded over-the-counter, or the sum of RC-L items 11.d.1 columns A through D. For prior quarters total written options which are traded over-the-counter, or the sum of RC-L items 14.d.1 columns A through D.

#### **Purchased Options**

For quarters from March 31, 2001 for-

ward total purchased options both exchange traded and over-the-counter, or the sum of RC-L items 11.c.2 and 11.d.2, columns A through D. For quarters prior total purchased options both exchange traded and over-the-counter, or the sum of RC-L items 14.c.2 and 14.d.2, columns A through D.

# Exchange Traded

For quarters from March 31, 2001 forward total purchased options which are exchange traded, or the sum of RC-L items 11.c.2 columns A through D. For quarters prior total purchased options which are exchange traded, or the sum of RC-L items 14.c.2 columns A through D.

#### Over-The-Counter

For quarters from March 31, 2001 forward total purchased options which are traded over-the-counter, or the sum of RC-L items 11.d.2 columns A through D. For prior quarters total purchased options which are traded over-the-counter, or the sum of RC-L items 14.d.2 columns A through D.

# **Swaps**

For quarters from March 31, 2001 forward total swaps, or the sum of RC-L items 11.e, columns A through D. For prior quarters total swaps, or the sum of RC-L items 14.e, columns A through D.

#### **Held-For-Trading**

For quarters from March 31, 2001 forward total derivative contracts held for trading, or the sum of RC-L item 12. columns A through D. For prior quarters total derivative contracts held for trading, or the sum of RC-L item 15, columns A through D.

#### **Interest Rate Contracts**

For quarters from March 31, 2001 forward total interest rate contracts or RC-L item 12, column A. For prior

quarters total interest rate contracts or RC-L item 15, column A.

# Foreign Exchange Contracts

For quarters from March 31, 2001 forward total foreign exchange contracts, or RC-L, item 12, column B. For prior quarters total foreign exchange contracts, or RC-L, item 15, column B.

# Equity, Commodity and Other Contracts

For quarters from March 31, 2001 forward total equity, commodity and other contracts or the sum of RC-L items 12. columns C and D. For prior quarter's total equity, commodity and other contracts or the sum of RC-L items 15, columns C and D.

#### Non-Traded

From March 31, 2001 forward total non-traded derivatives, or the sum of RC-L item 13, columns A through D. For quarter's prior total non-traded derivatives, or the sum of RC-L items 16.a and b, columns A through D.

#### **Interest Rate Contracts**

For quarters from March 31, 2001 forward total non-traded interest rate contracts, or the sum of RC-L item 13, column A. For prior quarters total non-traded interest rate contracts, or the sum of RC-L items 16.a and b., column A.

## Foreign Exchange Contracts

For quarters from March 31, 2001 forward total non-traded foreign exchange contracts, or the sum of RC-L item 13. column B. For prior quarters total non-traded foreign exchange contracts, or the sum of RC-L items 16.a and b, column B.

# Equity, Commodity and Other Contracts

For quarters from March 31, 2001 forward total non-traded equity, commodity and other contracts, or the sum of RC-L item 13, columns A and

B. For prior quarters total non-traded equity, commodity and other contracts, or the sum of RC-L items 16.a and b, columns A and B.

#### Memo: Marked-to-Market

For quarters from March 31, 2001 forward total non-traded contracts that are marked-to-market, or the sum of RC-L item 13, columns A through D. For prior quarters total non-traded contracts that are marked-to-market, or the sum of RC-L items 16.a, columns A through D.

#### Derivative Contracts (RBC Def.)

Total derivative contracts as defined for risk based capital purposes, or the sum of RC-R items 2.a through f, columns A, B and C. For quarters prior to March 31, 2001 this item is available only for banks that answer "yes" to RC-R item 1 or have assets greater then \$1 billion or otherwise complete all of RC-R.

#### One Year or Less

Total derivative contracts maturing one year or less as defined for risk based capital purposes, or the sum of RC-R memoranda items 2.a through f, column A. For quarters prior to March 31, 2001 this item is available only for banks that answer "yes" to RC-R item 1 or have assets greater then \$1 billion or otherwise complete all of RC-R.

## Over 1 Year to 5 Years

Total derivative contracts maturing one to five years as defined for risk based capital purposes, or the sum of RC-R memoranda items 2.a through f, column B. For quarters prior to March 31, 2001 this item is available only for banks that answer "yes" to RC-R item 1 or have assets greater then \$1 billion or otherwise complete all of RC-R.

### Over 5 Years

Total derivative contracts maturing over five years as defined for risk based capital purposes, or the sum of RC-R memoranda items 2.a through f, column C. For Quarters prior to March 31, 2001 this item is available only for banks that answer "yes" to RC-R item 1 or have assets greater then \$1 billion or otherwise complete all of RC-R.

## **Gross Negative Fair Value**

For quarters from March 31, 2001 forward total of all derivative contracts with a negative fair value, or the sum of RC-L items 14a.2, b.2 and c.2, columns A through D. For prior quarters total of all derivative contracts with a negative fair value, or the sum of RC-L items 17a.2, b.2 and c.2, columns A through D. Not available for banks filing FFIEC 034.

#### **Gross Positive Fair Value**

For quarters from March 31, 2001 forward total of all derivative contracts with a positive fair value, or the sum of RC-L items 14a.1, b.1 and c.1, columns A through D. For prior quarters total of all derivative contracts with a positive fair value, or the sum of RC-L items 17a.1, b.1 and c.1, columns A through D. Not available for banks filing FFIEC 034.

# Held-For-Trading

For quarters from March 31, 2001 forward total of all derivative contracts held-for-trading with a positive fair value, or the sum of RC-L items14. a.1, columns A through D. For prior quarters total of all derivative contracts held-for-trading with a positive fair value, or the sum of RC-L items17. A.1, columns A through D. Not available for banks filing FFIEC 034.

#### Non-Traded

For quarters from March 31, 2001 forward total of all derivative contracts not held for trading purposes with a positive fair value, or the sum of RC-L items 14, b.1, columns A through D. For prior quarters total of all derivative contracts not held for trading purposes with a positive fair value, or the sum of RC-L items 17, b.1 and c.1, columns A through D.

Not available for banks filing FFIEC 034.

#### Memo: Marked-to-Market

For quarters from March 31, 2001 forward total of all derivative contracts not held for trading purposes that are marked to market and have a positive fair value, or the sum of RC-Litems 14.b.1, columns A through D. For prior quarters total of all derivative contracts not held for trading purposes that are marked to market and have a positive fair value, or the sum of RC-Litems 17.b.1, columns A through D. Not available for banks filing FFIEC 034.

# Current Credit Exposure on RBC Derivative Contracts

Current credit exposure across all offbalance sheet contracts covered by the risk based capital standards, or RC-R, memoranda item 1. For quarters prior to March 31, 2001 this item is available only for banks that answer "yes" to RC-R item 1 or have assets greater then \$1 billion or otherwise complete all of RC-R.

### Credit Losses Off Balance Sheet Derivatives

Credit losses on off balance sheet derivatives, or RI, memoranda section, item 10. For quarters prior to March 31, 2001 this item is available only for banks filing FFIEC call form 031 and 032 from March 31, 1996 forward.

#### Past Due Derivative Instruments:

Fair Value Carries as Assets 90 Days PD

For quarters prior to March 31, 2001 book value of amounts carried as assets of interest rate, foreign exchange, commodity and other contracts past due 90 days or more, from RC-N memoranda. From March 31, 2001 forward fair value is used.

# Impact of Non-traded Derivative Contracts:

Increase (Decrease) in Interest Income

Impact of off-balance sheet derivatives held for purposes other than trading on interest income, or RI memoranda item 9.a. For quarters prior to March 31, 2001 not available for banks filing FFIEC 034.

Increase (Decrease) in Interest Expense

Impact of off-balance sheet derivatives held for purposes other than trading on interest expense or RI memoranda item 9.b. for quarters prior to March 31, 2001 not available for banks filing FFIEC 034.

# Increase (Decrease) in Other Noninterest Allocations

Impact of off-balance sheet derivatives held purposes other than trading on other noninterest allocations or RI memoranda item 9.b. for quarters prior to March 31, 2001 not available for banks filing FFIEC 034.

#### Increase (Decrease) in Net Income

Impact of off-balance sheet derivatives held for purposes other than trading on net income or the sum of RI memoranda items 9 a., b. and c. For quarters prior to March 31, 2001 not available for banks filing FFIEC 034.

CERT#														PAGE 0
CHARTER#	COUNTY:		OFF B.	ALANCE	SHEET ITE	EMS & DE	RIVATIV	ES ANALY	SIS					
		0	3/31/2006		0	03/31/2005		1	2/31/2005		12/31	/2004	12/31	/2003
PERCENT OF NOTIONAL AM	OUNT	BANK	PG 1	PCT	BANK	PG 1	PCT	BANK	PG 1	PCT	BANK	PG 1	BANK	PG 1
INTEREST RATE CONTRACT	S	89.86	54.86	40	90.51	48.54	49	90.60	53.45	43	90.46	49.41	88.84	48.07
FOREIGN EXCHANGE CONTI	RACTS	9.53	4.71	80	8.38	3.75	81	8.71	4.17	79	8.40	3.66	9.71	5.21
EQUITY, COMM, & OTHER CO	ONTR	0.61	0.16	87	1.11	0.17	89	0.69	0.14	87	1.14	0.18	1.45	0.14
FUTURES AND FORWARDS		19.06	13.60	70	25.42	13.15	75	19.52	11.67	74	26.32	14.69	24.45	14.40
WRITTEN OPTIONS		6.99	4.13	75	8.62	3.21	78	9.10	3.41	81	8.73	2.97	8.23	2.88
EXCHANGE TRADED		1.33	0.03	94	2.61	0.02	95	2.61	0.01	96	2.91	0.01	2.47	0.02
OVER-THE-COUNTER		5.66	3.83	72	6.01	2.93	76	6.49	3.11	76	5.82	2.66	5.76	2.44
PURCHASED OPTIONS		7.92	3.08	82	8.99	3.86	78	8.73	3.18	82	8.28	3.62	8.56	5.62
EXCHANGE TRADED		1.64	0.09	92	3.00	0.07	95	2.30	0.06	95	2.79	0.06	3.06	0.07
OVER-THE-COUNTER SWAPS		6.28	2.42	80 53	5.99	3.31	75 57	6.43	2.65	78	5.49	3.04	5.49	4.62
SWAPS		66.03	42.58	53	56.96	34.79	5/	62.65	44.14	46	56.68	35.63	58.77	34.55
HELD-FOR-TRADING		96.37	21.97	89	97.20	20.75	86	96.62	22.04	89	97.85	20.32	98.84	21.26
INTEREST RATE CONTRAC	CTS	86.28	14.84	95	87.73	16.72	92	87.28	15.90	93	88.34	16.88	87.70	16.56
FOREIGN EXCHANGE CON	TRACTS	9.47	2.12	85	8.36	1.80	86	8.65	1.90	85	8.38	1.71	9.69	2.97
EQUITY, COMM & OTH CO	ONTRACTS	0.61	0.06	90	1.11	0.11	90	0.69	0.07	90	1.13	0.10	1.45	0.08
NON-TRADED		3.63	28.18	28	2.80	24.30	39	3.38	26.98	31	2.15	25.05	1.16	22.86
INTEREST RATE CONTRAC		3.57	35.26	31	2.77	30.06	42	3.32	33.56	34	2.12	29.94	1.14	30.15
FOREIGN EXCHANGE CON		0.06	0.37	80	0.02	0.32	80	0.05	0.34	78	0.03	0.36	0.02	0.40
EQUITY, COMM & OTH CO		0.00	0.00	91	0.00	0.00	93	0.00	0.00	92	0.00	0.00	0.00	0.00
MEMO: MARKED-TO-MARKE	ET	3.63	28.18	28	2.80	24.30	39	3.38	26.98	31	2.15	25.05	1.16	22.86
DERIVATIVE CONTRACTS (R	RBC DEF )	61.90	58.32	29	67.04	50.10	35	59.32	58.52	28	67.34	49.76	72.87	49.82
ONE YEAR OR LESS		18.89	20.77	51	25.85	21.88	58	17.01	17.90	56	26.70	20.63	28.91	18.30
OVER 1 YEAR TO 5 YEARS		25.38	24.24	51	22.33	20.05	55	24.30	24.68	49	22.31	21.79	24.86	26.63
OVER 5 YEARS		17.63	13.24	67	18.85	11.53	74	18.01	15.03	65	18.33	10.93	19.10	8.32
GROSS NEGATIVE FAIR VAL	.UE	1.75	0.93	75	1.91	1.05	75	1.52	0.90	73	1.91	1.19	1.21	0.74
GROSS POSTIVE FAIR VALUE	E	1.80	0.93	77	1.98	1.09	75	1.57	0.94	70	1.97	1.23	1.30	0.83
BY TIER ONE CAPITAL:														
GROSS NEGATIVE FAIR VA	LUE (X)	5.95	0.05	98	6.30	0.05	98	5.34	0.05	98	5.91	0.05	2.67	0.05
GROSS POSTIVE FAIR VALU	JE (X)	6.12	0.05	98	6.52	0.05	98	5.52	0.04	98	6.10	0.06	2.86	0.05
HELD-FOR-TRADING (X)		326.94	1.54	98	320.06	1.61	98	340.43	1.36	98	303.43	1.38	217.41	1.93
NON TRADED (X)		12.33	1.32	94	9.22	1.17	92	11.89	1.19	94	6.66	1.14	2.56	1.23
NON-TRADED MARKED-7	ΓO-MKT(X)	12.33	1.32	94	9.22	1.17	92	11.89	1.19	94	6.66	1.14	2.56	1.23
CURR CREDIT EXPOSURE (X		0.80	0.04	97	0.83	0.04	96	0.85	0.03	96	0.82	0.05	0.54	0.04
CREDIT LOSSES ON DERIVA		0.39	0.00	99	0.23	0.00	99	0.27	0.00	98	0.24	0.00	0.06	0.00
PAST DUE DERIVATIVE INST														
FAIR VALUE CARRIED AS	ASSETS	0.00	0.00	98	0.04	0.00	98	0.16	0.00	99	0.00	0.00	0.08	0.00
OTHER RATIOS:														
CUR CREDIT EXPOSURE/ RIS	SK WT AST	6.91	0.36	96	6.99	0.38	95	7.39	0.33	96	7.02	0.43	5.03	0.36
CREDIT LOSSES ON DERIVS	/CR ALLOW	3.82	0.00	99	1.62	0.00	99	2.46	0.00	98	1.69	0.00	0.44	0.00
IMPACT OF NONTRADED DE	RIV CONTRACTS:													
INCR(DEC) INTEREST INC/		32.01	1.30	96	45.52	1.36	98	32.62	1.54	96	24.16	1.34	14.74	1.06
INCR(DEC) INTEREST EXP		-26.62	0.55	4	-12.70	0.37	5	-15.66	0.49	5	-12.10	-0.83	4.14	-0.24
INCR(DEC) NONINT ALLO		0.00	0.32	75	0.00	0.31	78	0.00	0.11	76	0.00	0.29	0.00	0.35
INCR(DEC) NET INCOME/N	IET INC	5.39	2.33	71	32.82	2.73	92	16.97	2.48	89	12.06	3.53	18.88	1.55

# **UBPR Page 5B**

## **Derivatives Analysis**

This page presents the amounts of derivatives and related information in percentage format, generally in comparison to total derivatives. The information comes mostly from call schedule RC-L Off Balance Sheet Items, but also from schedules RC-M Memoranda, RC-N Past Due and Nonac-crual Loans Leases and Other Assets, RC-R Regulatory Capital and the RI report of income memoranda section. Derivatives are summarized in several ways using the position indicators in the RC-L matrix. Data on this page is available from the March 31, 1995 call report forward unless otherwise noted. Please refer to page 5a for specific line item definitions.

# Percent of Notional Amount

#### **Total Derivative Contracts**

The total of all derivative contracts, All interest rate, foreign exchange, equity, commodity and other contracts are combined. This item does not appear on page 5B, but is used in computations below.

## **Interest Rate Contracts**

Total interest rate contracts as a percent of total derivative contracts.

#### Foreign Exchange Contracts

Total foreign exchange contracts as a percent of total derivative contracts.

# Equity, Commodity & Other Contracts

Total equity, commodity and other contracts as a percent of total derivative contracts.

#### **Derivatives Position**

## Futures and Forwards

Total futures and forward contracts as a percent of total derivative contracts.

# Written Options

Total written options both exchange traded and over-the-counter as a percent of total derivative contracts.

# Exchange Traded

Total written options which are exchange traded as a percent of total derivative contracts.

#### Over-The-Counter

Total written options which are traded over-the-counter as a percent of total derivative contracts.

## **Purchased Options**

Total purchased options both exchange traded and over-thecounter as a percent of total derivative contracts.

# Exchange Traded

Total purchased options which are exchange traded as a percent of total derivative contracts.

#### Over-The-Counter

Total purchased options which are traded over-the-counter as a percent of total derivative contracts.

#### **Swaps**

Total swaps as a percent of total derivative contracts.

# Held-For-Trading

Total derivative contracts held for trading as a percent of total derivative contracts.

#### Interest Rate Contracts

Total interest rate contracts as a percent of total derivative contracts.

# Foreign Exchange Contracts

Total foreign exchange contracts as a percent of total derivative contracts.

Equity, Commodity and Other Contracts

Total equity, commodity and other contracts as a percent of total derivative contracts.

#### Non-Traded

Total non-traded derivatives as a percent of total derivative contracts.

#### Interest Rate Contracts

Total non-traded interest rate contracts as a percent of total derivative contracts.

## Foreign Exchange Contracts

Total non-traded foreign exchange contracts as a percent of total derivative contracts.

# Equity, Commodity and Other Contracts

Total non-traded equity, commodity and other contracts as a percent of total derivative contracts.

### Non Traded Marked-to-Market

Total non-traded contracts that are marked-to-market as a percent of total derivative contracts.

# **Derivative Contracts (RBC Def.)**

Total derivative contracts as defined for risk based capital purposes as a percent of total derivative contracts. For quarters prior to March 31, 2001 this item is computed only for banks that answer "yes" to RC-R item 1 or have assets greater then \$1 billion or otherwise complete all of RC-R.

#### One Year or Less

Total derivative contracts maturing one year or less as defined for risk based capital purposes as a percent of total derivative contracts. Prior to March 31, 2001 this item is computed only for banks that answer "yes" to RC-R item 1 or have assets greater

then \$1 billion or otherwise complete all of RC-R.

#### Over 1 Year to 5 Years

Total derivative contracts maturing one to five years as defined for risk based capital purposes as a percent of total derivative contracts. Prior to March 31, 2001 this item is computed only for banks that answer "yes" to RC-R item 1 or have assets greater then \$1 billion or otherwise complete all of RC-R.

#### Over 5 Years

Total derivative contracts maturing over five years as defined for risk based capital purposes as a percent of total derivative contracts. Prior to March 31, 2001 this item is computed only for banks that answer "yes" to RC-R item 1 or have assets greater then \$1 billion or otherwise complete all of RC-R.

# **Gross Negative Fair Value**

Total of all derivative contracts with a negative fair value as a percent of total derivative contracts. Prior to March 31, 2001 not computed for banks filing FFIEC 034.

#### Gross Positive Fair Value

Total of all derivative contracts with a positive fair value as a percent of total derivative contracts. Prior to March 31, 2001 not computed for banks filing FFIEC 034.

# Percent of Tier One Capital:

(note that most computations in volving tier one capital (X) are NOT converted to percent format)

#### Gross Negative Fair Value (X)

Total of all derivative contracts with a negative fair value divided by tier one capital. Prior to March 31, 2001 not computed for banks filing FFIEC 034.

## Gross Positive Fair Value (X)

Total of all derivative contracts with a positive fair value divided by tier

one capital. Prior to March 31, 2001 not computed for banks filing FFIEC 034.

# Held-For-Trading (X)

Total of all derivative contracts heldfor-trading with a positive fair value divided by tier one capital. Prior to March 31, 2001 not computed for banks filing FFIEC 034.

#### Non-Traded (X)

Total of all derivative contracts not held for trading purposes with a positive fair value divided by tier one capital. Prior to March 31, 2001 not computed for banks filing FFIEC 034.

#### Memo: Marked-to-Market (X)

Total of all derivative contracts not held for trading purposes that are marked to market and that have a positive fair value divided by tier one capital. Prior to March 31, 2001 not computed for banks filing FFIEC 034.

# Current Credit Exposure on RBC Derivative Contracts (X)

Current credit exposure across all offbalance sheet contracts covered by the risk based capital standards, or RC-R, memoranda item 1 divided by tier one capital. Prior to March 31, 2001 this item is available only for banks that answer "yes" to RC-R item 1 or have assets greater then \$1 billion or otherwise complete all of RC-R.

## Credit Losses Off Balance Sheet Derivatives

Credit losses on off balance sheet derivatives, or RI, memoranda section, item 10 as a percent of tier one capital. Prior to March 31, 2001 this item is available only for banks filing FFIEC call form 031 and 032 from March 31, 1996 forward.

#### Past Due Derivative Instruments:

Fair Value Carried as Asset 90 Days PD

Prior to March 31, 2001 book value of amounts carried as assets of interest

rate, foreign exchange, commodity and other contracts past due 90 days or more, or RC-N memoranda item 4a, column B as a percent of tier one capital. For quarters from March 31, 2001 forward fair value used.

#### Other Ratios:

# Current Credit Exposure/Risk Weighted Assets

Current credit exposure across all offbalance sheet contracts covered by the risk based capital standards, or RC-R, memoranda item 1, as a percent of total risk weighted assets. This ratio is computed only for banks that answer "yes" to RC-R item 1 or have assets greater then \$1 billion or otherwise complete all of RC-R.

# Credit Losses on Derivatives/Credit Allowance

Credit losses on off balance sheet derivatives, or RI, memoranda section, item 10 as a percent of the ending balance in the allowance for credit losses, or item RI-B.II.6. This item is calculated only for banks filing FFIEC call form 031 and 032 from March 31, 1996 forward.

Impact of Non-Traded Derivative Contracts:

Increase (Decrease) in Interest Income/ Net Income

Impact of off-balance sheet derivatives held for purposes other than trading on interest income, or RI memoranda item 9.a as percent of net income. Computed only for banks filing FFIEC call form 031 and 032.

# Increase (Decrease) in Interest Expense/ Net Income

Impact of off-balance sheet derivatives held for purposes other than trading on interest expense, or RI memoranda item 9.b as percent of net income. Computed only for banks filing FFIEC call form 031 and 032.

Increase (Decrease) in Other Noninterest Allocations/Net Income

Impact of off-balance sheet deriva-

tives held purposes other than trading on other noninterest allocations, or RI memoranda item 9.b as percent of net income. Computed only for banks filing FFIEC call form 031 and 032.

Increase (Decrease) in Net Income/Net Income

Impact of off-balance sheet derivatives held for purposes other than trading on net income or the sum of RI memoranda items 9 a., b. and c as percent of net income. Computed only for banks filing FFIEC call form 031 and 032.

		03/31/2006			03/31/2005		1	12/31/2005		12/31	1/2004	12/31/2003		
ASSETS, PERCENT OF AVG ASSETS LOANS HELD FOR SALE	BANK 0	PG 1 0	PCT 0	BANK 0	PG 1 0	PCT 0	BANK 0	PG 1 0	PCT 0	BANK 0	PG 1 0	BANK 0	PG 1 0	
LOANS NOT HELD FOR SALE	0	0	0	0	0	0	0	0	0	0	0	0	0	
LESS: LN&LS ALLOWANCE	0.69	0.84	30	0.99	0.87	62	0.88	0.86	50	1.03	0.90	1.12	0.91	
NET LOANS & LEASES	53.26	58.28	32	57.44	58.62	43	55.93	58.47	39	56.51	59.53	61.92	62.04	
INTEREST-BEARING BANK BALANCES	0.78	0.78	74	0.60	0.83	71	0.69	0.87	71	0.69	0.91	0.47	0.71	
FEDERAL FUNDS SOLD & RESALES	5.45	2.25	81	3.21	2.91	66	4.48	2.61	76	3.65	3.09	2.85	2.95	
TRADING ACCOUNT ASSETS	11.35	0.41	96	11.92	0.41	97	11.70	0.39	96	10.48	0.38	8.12	0.41	
HELD-TO-MATURITY SECURITIES	0.03	1.61	48	0.17	1.31	60	0.10	1.45	55	0.18	1.44	0.20	1.74	
AVAILABLE-FOR-SALE SECURITIES	15.88	21.62	34	12.45	20.29	29	12.66	21.11	24	13.90	19.39	11.00	17.26	
TOTAL EARNING ASSETS	86.75	90.22	19	85.79	89.76	16	85.56	89.84	17	85.41	89.78	84.56	89.27	
NONINT CASH & DUE FROM BANKS	3.70	2.79	77	4.33	3.41	72	4.05	3.13	75	4.38	3.40	4.62	3.87	
PREMISES, FIX ASSTS & CAP LEASES	0.83	1.09	40	1.05	1.08	52	0.92	1.08	47	1.09	1.12	1.09	1.12	
OTHER REAL ESTATE OWNED	0.05 8.67	0.05 5.47	61 83	0.05 8.78	0.05 5.28	61 84	0.04 9.43	0.05 5.49	56 85	0.06 9.06	0.05 5.24	0.07 9.67	0.04 5.28	
ACCEPTANCES & OTHER ASSETS SUBTOTAL	13.25	9.78	80	14.21	10.24	83	14.44	10.16	82	14.59	10.22	15.44	10.73	
TOTAL ASSETS	100.00	100.00	80	100.00	100.00	0.5	100.00	100.00	02	100.00	100.00	100.00	100.00	
STANDBY LETTERS OF CREDIT	6.50	2.31	83	7.54	2.36	86	6.99	2.25	85	7.44	2.29	6.53	2.51	
LIABILITIES, PERCENT OF AVG ASST														
DEMAND DEPOSITS	8.14	6.57	64	9.21	6.91	71	8.74	6.56	71	9.29	7.27	10.65	7.82	
ALL NOW & ATS ACCOUNTS	1.56	1.90	51	1.56	1.74	54	1.52	1.81	48	1.30	1.63	0.85	1.62	
MONEY MARKET DEPOSIT ACCOUNTS	23.70	22.46	53 69	25.07	22.21 9.17	59 67	24.37	22.00	55	23.78	21.58	20.72	19.12	
OTHER SAVINGS DEPOSITS TIME DEP LESS THAN \$100M	13.24 7.36	8.17 8.64	69 47	13.01 7.97	9.17	43	12.95 7.64	8.73 9.59	68 44	11.87 8.20	8.73 11.14	9.53 8.69	7.75 12.86	
CORE DEPOSITS	54.00	52.94	43	56.83	55.07	46	55.23	53.90	45	54.43	55.21	50.44	54.02	
TIME DEP OF \$100M OR MORE	5.02	9.00	32	6.24	8.89	41	6.28	9.02	39	6.32	9.12	6.04	9.70	
DEPOSITS IN FOREIGN OFFICES	10.52	2.26	89	8.47	1.83	89	8.16	2.04	87	8.84	1.97	10.96	2.33	
TOTAL DEPOSITS	69.53	67.22	49	71.54	68.56	53	69.67	67.79	49	69.58	69.21	67.44	68.98	
FEDERAL FUNDS PURCH & REPOS	7.38	8.35	51	5.19	7.72	42	5.99	8.16	45	4.77	7.82	5.53	8.94	
TOTAL FED HOME LOAN BORROWINGS	0.00	4.68	21	0.00	4.71	22	0.00	4.81	18	0.00	4.45	0.00	3.71	
TOTAL OTH BORROWINGS	11.02	3.04	86	9.87	2.67	86	10.58	2.87	87	10.18	2.72	11.34	4.15	
MEMO: SHT TER N CORE FUNDING	24.59	23.97	62	19.82	21.99	54	21.29	22.88	54	20.16	22.90	23.06	25.17	
ACCEPTANCES & OTHER LIABILITIES	3.37	2.37	70	3.24	2.49	70	4.35	2.46	81	4.84	2.33	4.88	2.32	
TOTAL LIABILITIES (INCL MORTG)	91.30	90.14	61	89.84	90.38	35	90.59	90.24	47	89.38	90.31	89.19	90.55	
SUBORDINATED NOTES & DEBENTURES	1.15	0.68	68	1.33	0.75	68	1.24	0.71	68	1.58	0.76	1.73	0.83	
ALL COMMON & PREFERRED CAPITAL	7.55	9.05	27	8.83	8.74	59	8.16	8.93	45	9.04	8.81	9.08	8.48	
TOTAL LIABILITIES & CAPITAL	100.00	100.00		100.00	100.00		100.00	100.00		100.00	100.00	100.00	100.00	
MEMO: ALL BROKERED DEPOSITS	0.00	2.54	35	0.00	2.01	39	0.00	2.29	34	0.00	1.87	0.01	1.82	
INSURED BROKERED DEP	0.00	1.59	43	0.00	1.34	47	0.00	1.45	42	0.00	1.29	0.01	1.17	
DIRECT & INDIRECT INV IN RE	0.04	0.00	89	0.00	0.00	86	0.00	0.00	85	0.00	0.00	0.00	0.01	
LOANS HELD FOR SALE	3.03	1.47	80	4.29	2.56	77	3.83	2.11	78	2.70	2.27	2.93	2.04	

# **UBPR Page 06**

# Balance Sheet—Percentage Composition of Assets and Liabilities

This page presents the major components of assets, liabilities, and capital as a percentage of total assets. Averages used on this page are a year-todate average of end-of-period balances, including the prior year-end. Thus, for December, an average would be composed of the balance at December for the prior year, March, June, September and December of the current year. Please note that the averages used on this page are not used for earnings analysis on pages 1, 3 and 12.

# Assets, Percent of Average Assets

#### Loans Held For Sale

Average loans and leases held for sale as reported on schedule RC-C is divided by average total assets. Avaiable from March 31, 2002 forward.

## Loans Not Held For Sale

Average loans and leases not held for sale as reported on schedule RC is divided by average total assets. Loans and leases not held for sale are displayed from March 31, 2001 forward while total loans and leases are displayed for earlier quarters.

## Less: Loan & Lease Allowance

Average loan and lease allowance divided by average total assets.

#### Net Loans & Leases

Average loans and lease-financing receivables net of unearned income and loss allowances/reserves divided by average total assets.

#### Interest-Bearing Bank Balances

Average of all interest-bearing balances due from depository institutions divided by average total assets.

#### Federal Funds Sold & Resales

Average federal funds sold and securities purchased under agreements to resell divided by average total assets.

# **Trading Account Assets**

Average trading account assets divided by average total assets.

## Held-to-Maturity Securities

For March 31, 1994 and subsequent quarters, held-to-maturity securities are included. For prior periods, total securities excluding trading assets are used.

#### Available-for-Sale Securities

For March 31, 1994 and subsequent quarters, available-for-sale securities are shown.

# **Total Earning Assets**

The sum of the averages for net loans and lease-financing receivables, held-to-maturity and available-for-sale securities, interest-bearing balances due from depository institutions, federal funds sold and resold, and trading-account securities, divided by average total assets.

## Noninterest Cash & Due From Banks

Average Noninterest-bearing balances due from depository institutions, plus average currency and coin, divided by average total assets.

# Premises, Fixed Assets & Capital Leases

Average bank premises, furniture and fixtures, equipment, and other assets representing bank premises (including capitalized leases) divided by average total assets.

## Other Real Estate Owned

Average real estate owned other than bank premises divided by average total assets.

## Acceptance & Other Assets

The sum of the average for customers liability to the bank on acceptances outstanding, investments in unconsolidated subsidiaries and associated companies, and all other assets not included above, divided by average total assets.

#### Subtotal

The amount of Non interest cash and due from depository institutions, premises, and fixed assets (including capitalized leases), other real estate owned, acceptances and other assets divided by average total assets.

## **Total Assets**

The total of the various percentages listed above. In all instances, the figure should approximate 100 percent.

# Standby Letters of Credit

Average standby letters of credit divided by average total assets.

# Liabilities, Percent of Average Assets

#### **Demand Deposits**

Average demand deposits divided by average total assets.

# All NOW and ATS Accounts

Average NOW and ATS accounts divided by average total assets. See the description of these accounts for UBPR Page 04.

#### Money Market Deposit Accounts

Average MMDAs divided by average total assets.

#### Other Savings Deposits

The average of all savings deposits other than MMDAs, divided by average total assets.

# Time Deposits Under \$100 Thousand

Average total time deposits of less

than \$100 thousand, divided by average total assets.

# Core Deposits

The average of total deposits, less time deposits of \$100 thousand or more, less deposits in foreign offices, divided by average total assets.

# Time Deposits of \$100M or More

The sum of the averages for time certificates of deposit of \$100 thousand or more and other time deposits in amounts of \$100 thousand or more divided by average total assets.

# Deposits in Foreign Offices

The average of total deposits in foreign offices (including both interestbearing and Non interest-bearing), Edge and agreement subsidiaries, and IBFs, divided by average total assets.

#### **Total Deposits**

Sum of all deposit categories above.

### Federal Funds Purch & Repos

Average federal funds purchased and securities sold under agreements to repurchase divided by average total assets.

# Total Federal Home Loan Bank Borrowings

From March 31, 2001 forward includes information from schedule RC-M Five period average of Federal Home Loan Bank Borrowings with a remaining maturity of under one year

(RCFD2651) plus remaining maturity of one through 3 years (RCFDB565) plus remaining maturity of over three years (RCFDB566) expressed as a percentage of average total assets.

## **Total Other Borrowings**

From March 31, 2001 forward includes information from schedule RC-M Five period average of Other Borrowed Money with a remaining maturity of under one year (RCFDB571) plus remaining maturity of one through 3 years (RCFDB567) plus remaining maturity of over three years (RCFDB568) expressed as a percentage of average total assets. For prior quarters includes Other Borrowed Money with a remaining maturity of under one year (RCFD2332) plus remaining maturity of one through three years (RCFDA547) plus remaining maturity of over three years (RCFDA548)

Memo: Short Term Non Core Funding

See definition on page 4 for this caption.

#### Acceptances & Other Liabilities

The sum of the averages for the bank's liability on acceptances executed and outstanding, mortgage indebtedness and liability for capitalized leases, and all other liabilities not included above, divided by average total assets.

## Total Liabilities (Including Mortgages)

Average total liabilities (excluding notes and debentures subordinated

to deposits) divided by average total assets.

#### Subordinated Notes & Debentures

Average notes and debentures subordinated to deposits divided by average total assets.

## All Common & Preferred Capital

Average of all preferred and common stock, surplus, undivided profits and capital reserves, and cumulative foreign currency translation adjustments, divided by average total assets.

# Total Liabilities & Capital

The total of the various percentages listed above. In all instances, this figure should approximate 100 percent.

## Memo: All Brokered Deposits

Average total brokered deposits divided by average assets.

#### **Insured Brokered Dep**

Average Brokered deposits issued in denominations less than \$100,000 or participated out in shares less than \$100,000 divided by average assets.

#### Direct and Indirect Investment in RE

Average direct and indirect investments in real estate ventures divided by average assets.

#### Loans Held for Sale

Loans held for sale as reported on schedule RC divided by average gross loans.